

农夫山泉

NONGFU SPRING CO., LTD.

農夫山泉股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock code: 9633)

25 September 2023

Dear H Shareholder(s),

Letter to new H Shareholders - Election of Language and Means of Receipt of Corporate Communications

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, we are writing to seek your election in relation to the corporate communications ("Corporate Communications") of Nongfu Spring Co., Limited (the "Company") to be despatched in the future.

Corporate Communications include any documents to be issued by the Company for your information or action, including but not limited to (a) the annual reports and its summary financial reports (where applicable) (and all reports and accounts contained therein); (b) the interim reports and its summary interim reports (where applicable) (and all reports and accounts contained therein); (c) notices of meetings; (d) listing documents; (e) circulars; and (f) proxy forms.

You may choose:

- (i) to read the Website Version of all future Corporate Communications in electronic form published on the Company's Website ("Website Version") instead of receiving printed copies, and to receive a printed notification letter of the publication of the Website Version of the Corporate Communications on the Company's Website; or
- (ii) to receive the printed English version of all future Corporate Communications only; or
- (iii) to receive the printed Chinese version of all future Corporate Communications only; or
- (iv) to receive both the printed English and Chinese versions of all future Corporate Communications.

In support of environmental protection and for the purpose of saving printing and mailing costs, the Company recommends you to select the Website Version. Even if you have chosen (or are deemed to have elected) to receive all future Corporate Communications by Website Version and for any reason have difficulty in obtaining access to the Corporate Communications on the Company's website, the Company will promptly upon your request send the relevant Corporate Communications to you in printed form free of charge.

To make your election, please mark (X) in the appropriate box on the enclosed Reply Form and sign and return it by post or hand delivery to the Company c/o its H share registrar (the "H Share Registrar"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong by using the mailing label at the bottom of the Request Form (no need to affix a stamp if posted in Hong Kong; otherwise, please affix an appropriate stamp).

If we do not receive a duly completed and signed Reply Form from you or a response from you indicating that you object to receive the Website Version of Corporate Communications by 24 October 2023, you will be deemed, until you inform the Company otherwise by reasonable notice in writing at the office of the H Share Registrar at the above address or by email to nongfuspring.com@computershare.com.hk, to have elected to receive all future Corporate Communications by Website Version instead of receiving them in printed form according to the relevant laws and regulations. In that event, when the Company makes Corporate Communications, it will only send you a notification letter that the Corporate Communications have been made available on the Company's website and the HKEXnews's website. The notification letter will be sent to you by post at your address as it appears in the Company's register of members maintained by the H Share Registrar.

Please note that (a) printed copies of the English and Chinese versions of all future Corporate Communications will be available in printed form from the Company or the H Share Registrar on request; and (b) the same will also be available on the Company's website at www.nongfuspring.com and the HKEXnews's website at www.hkexnews.hk.

Should you have any queries in relation to this letter, please call the H Share Registrar's telephone hotline at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. from Monday to Friday, excluding public holidays.

On behalf of the Board of Directors
Nongfu Spring Co., Ltd.
Zhong Shanshan
Chairman