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# **H World Group Limited**

# 華住集團有限公司

(Formerly known as Huazhu Group Limited)
(Incorporated in the Cayman Islands with limited liability)
(Stook Codes 1170)

(Stock Code: 1179)

# ANNOUNCEMENT OF PRELIMINARY RESULTS FOR HOTEL OPERATIONS IN THE THIRD QUARTER OF 2023 AND OVERSEAS REGULATORY ANNOUNCEMENT

H World Group Limited (the "Company") hereby announces its preliminary results for hotel operations in the third quarter ended September 30, 2023. This announcement is available for viewing on the website of The Stock Exchange of Hong Kong Limited at <a href="www.hkexnews.hk">www.hkexnews.hk</a> and the Company's website at <a href="https://ir.hworld.com">https://ir.hworld.com</a>.

The Company is also making this announcement pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. The Company will file a Form 6-K with the Securities and Exchange Commission of the United States in relation to the following announcement, before the trading hours of the NASDAQ Global Select Market on October 20, 2023 (U.S. Eastern time).

By order of the Board
H World Group Limited
JI Qi
Executive Chairman

Hong Kong, October 20, 2023

As at the date of this announcement, the board of directors of the Company comprises Mr. JI Qi, the Executive Chairman, and Mr. ZHANG Shangzhi as directors; Mr. John WU Jiong, Ms. ZHAO Tong Tong, Mr. SHANG Jian, Mr. HEE Theng Fong and Ms. CAO Lei as independent directors.

# H World Group Limited Announces Preliminary Results for Hotel Operations in the Third Quarter of 2023

Singapore/Shanghai, China, October 20, 2023 – H World Group Limited (NASDAQ: HTHT and HKEX: 1179) ("**H World**", "we" or "our"), a key player in the global hotel industry, today announced preliminary results for hotel operations in the third quarter ("Q3 2023") ended September 30, 2023.

#### **Business update**

For our Legacy-Huazhu business, our RevPAR in Q3 2023 recovered to 129% of the 2019 level, supported by the strong travel demand. Breaking down into monthly numbers, our RevPAR in July, August and September 2023 recovered to 132%, 128% and 128% of the 2019 levels, respectively. While the RevPAR growth continued to be primarily driven by ADR growth, the occupancy rate recovery also improved sequentially this quarter. In Q3 2023, our hotel openings picked up with a gross openings of 545 hotels, and our hotel closures amounted to 139 hotels.

Steigenberger Hotels GmbH and its subsidiaries ("**DH**", or "**Legacy-DH**") continued its promising business recovery trend and its RevPAR recovered to 107% of the 2019 level.

#### Operating Results: Legacy-Huazhu<sup>(1)</sup>

		Number of rooms			
	Opened in Q3 2023	Closed <sup>(2)</sup> in Q3 2023	Net added in Q3 2023	As of September 30, 2023	As of September 30, 2023
Leased and owned hotels Manachised and franchised hotels	541	(12) (127)	(8) 414	608 8,420	87,026 772,258
Total	545	(139)	406	9,028	859,284

<sup>(1)</sup> Legacy-Huazhu refers to H World and its subsidiaries, excluding DH.

<sup>(2)</sup> The reasons for hotel closures mainly included non-compliance with our brand standards, operating losses, and property-related issues. In Q3 2023, we temporarily closed 8 hotels for brand upgrade or business model change purposes.

			As of September 30, 202 Unope			
			Nı	umber of hotels	hotels in pipeline	
Economy hotels Leased and owned hotels				<b>4,992</b> 334	<b>1,084</b>	
Manachised and franchised hotels				4,658	1,083	
Midscale, upper-midscale hotels and others				4,036	1,851	
Leased and owned hotels  Manachised and franchised hotels				274 3,762	14 1,837	
Total				9,028	2,935	
	Fo	or the quar	ter ended	 I		
	September 30,	_	ne 30,	September 30,	yoy	
	2022	· ·	2023	2023	change	
Average daily room rate (in RMB)						
Leased and owned hotels	294		384	406	38.1%	
Manachised and franchised hotels	248		295 305	314 324	26.4% 27.7%	
Blended	254			324		
Occupancy rate (as a percentage)						
Leased and owned hotels  Manachised and franchised hotels	73.1% 76.4%		83.6% 81.6%	87.8% 85.7%	+14.7 p.p.	
Blended	76.4%		81.8%	85.1% 85.9%	+9.2 p.p. +9.8 p.p.	
RevPAR (in RMB) Leased and owned hotels	215		321	356	65.8%	
Manachised and franchised hotels	190		241	269	41.7%	
Blended	193		250	278	44.3%	
	Fo	nded				
		ber 30,		ember 30,	yoy	
		2019		2023	change	
Average daily room rate (in RMB)						
Leased and owned hotels		288		406	41.0%	
Manachised and franchised hotels Blended		235 245		314 324	33.4% 32.1%	
Diended					32.170	
Occupancy rate (as a percentage)						
Leased and owned hotels		90.0%		87.8%	-2.3 p.p.	
Manachised and franchised hotels Blended		87.2% 87.7%		85.7% 85.9%	-1.5 p.p.	
DICHUCU		01.170		03.770	-1.8 p.p.	
RevPAR (in RMB)		_				
Leased and owned hotels		259		356	37.5%	
Manachised and franchised hotels Blended		205 215		269 278	31.1% 29.4%	
Divilueu		413		<u> </u>	29.4 <sup>7</sup> /0	

## Same-hotel operational data by class

### Mature hotels in operation for more than 18 months

	Number of hotels		Same-hotel RevPAR			Same-hotel ADR			Same-hotel Occupancy		
	As of Septe	ember 30, 2023	For the q ended Septe 2022		yoy change	For the quenched Septe 2022		yoy change	For the ended Sept 2022		yoy change (p.p.)
<b>Economy hotels</b>	3,669	3,669	154	216	40.1%	192	247	28.8%	80.3%	87.3%	+7.1
Leased and owned hotels	322	322	167	263	57.7%	213	295	38.9%	78.4%	89.0%	+10.6
Manachised and franchised hotels	3,347	3,347	152	209	37.3%	189	240	26.9%	80.5%	87.1%	+6.6
Midscale, upper-midscale hotels											
and others	2,797	2,797	244	343	41.0%	325	399	22.5%	74.8%	86.1%	+11.3
Leased and owned hotels	254	254	270	439	62.5%	390	504	29.1%	69.2%	87.1%	+17.9
Manachised and franchised hotels	2,543	2,543	240	329	37.3%	317	383	20.8%	75.7%	86.0%	+10.3
Total	6,466	6,466	199	281	41.1%	257	324	26.2%	77.5%	86.7%	+9.2

# Operating Results: Legacy-DH(3)

		Number (	of hotels	As of	Number of rooms As of	Unopened hotels in pipeline As of
	Opened in Q3 2023	Closed in Q3 2023	Net added in Q3 2023	September 30, 2023 <sup>(4)</sup>	September 30, 2023	September 30, 2023
Leased hotels Manachised and franchised hotels	2	(1)	2 (1)	82 47	15,961 10,511	24 11
Total	2	(1)	1	129	26,472	35

<sup>(3)</sup> Legacy-DH refers to DH.

<sup>(4)</sup> As of September 30, 2023, a total of 3 hotels were temporarily closed due to repair work.

	For the quarter ended			
	September 30, 2022		September 30, 2023	yoy change
Average daily room rate (in EUR)				
Leased hotels	113	119	113	0.0%
Manachised and franchised hotels	116	112	116	0.3%
Blended	114	117	114	0.1%
Occupancy rate (as a percentage)				
Leased hotels	67.4%	69.4%	71.4%	+4.0 p.p.
Manachised and franchised hotels	64.1%	63.8%	65.5%	+1.4 p.p.
Blended	66.1%	67.1%	69.0%	+2.9 p.p.
RevPAR (in EUR)				
Leased hotels	76	83	81	5.9%
Manachised and franchised hotels	74	71	76	2.4%
Blended	75	78	79	4.5%

#### Hotel Portfolio by Brand

	As of September 30, 2023			
		Unopened		
	Hotels	Rooms	hotels	
	in operation		in pipeline	
<b>Economy hotels</b>	5,007	405,226	1,097	
HanTing Hotel	3,500	311,067	700	
Hi Inn	461	24,272	180	
Ni Hao Hotel	247	18,369	181	
Elan Hotel	561	27,244	1	
Ibis Hotel	223	22,541	22	
Zleep Hotels	15	1,733	13	
Midscale hotels	3,329	359,600	1,432	
Ibis Styles Hotel	98	9,893	29	
Starway Hotel	636	54,705	229	
JI Hotel	1,980	229,990	890	
Orange Hotel	615	65,012	284	
Upper midscale hotels	663	94,523	369	
Crystal Orange Hotel	175	22,876	108	
CitiGO Hotel	35	5,301	3	
Manxin Hotel	127	11,994	70	
Madison Hotel	80	10,447	57	
Mercure Hotel	157	25,907	56	
Novotel Hotel	21	5,415	18	
IntercityHotel <sup>(5)</sup>	59	11,326	53	
$MAXX^{(6)}$	9	1,257	4	
Upscale hotels	132	20,789	64	
Jaz in the City	3	587	1	
Joya Hotel	7	1,234	_	
Blossom House	59	2,750	51	
Grand Mercure Hotel	9	1,823	3	
Steigenberger Hotels & Resorts <sup>(7)</sup>	54	14,395	9	
Luxury hotels	16	2,360	2	
Steigenberger Icon <sup>(8)</sup>	9	1,847	1	
Song Hotels	7	513	1	
Others	10	3,258	6	
Other hotels <sup>(9)</sup>	10	3,258	6	
Total	9,157	885,756	2,970	

<sup>(5)</sup> As of September 30, 2023, 6 operational hotels and 41 pipeline hotels of IntercityHotel were in China.

<sup>(6)</sup> As of September 30, 2023, 4 operational hotels and 4 pipeline hotels of MAXX were in China.

<sup>(7)</sup> As of September 30, 2023, 11 operational hotels and 3 pipeline hotels of Steigenberger Hotels & Resorts were in China.

<sup>(8)</sup> As of September 30, 2023, 3 operational hotels of Steigenberger Icon were in China.

<sup>(9)</sup> Other hotels include other partner hotels and other hotel brands in Yongle Huazhu Hotel & Resort Group (excluding Steigenberger Hotels & Resorts and Blossom House).

#### **About H World Group Limited**

Originated in China, H World Group Limited is a key player in the global hotel industry. As of September 30, 2023, H World operated 9,157 hotels with 885,756 rooms in operation in 18 countries. H World's brands include Hi Inn, Elan Hotel, HanTing Hotel, JI Hotel, Starway Hotel, Orange Hotel, Crystal Orange Hotel, Manxin Hotel, Madison Hotel, Joya Hotel, Blossom House, Ni Hao Hotel, CitiGO Hotel, Steigenberger Hotels & Resorts, MAXX, Jaz in the City, IntercityHotel, Zleep Hotels, Steigenberger Icon and Song Hotels. In addition, H World also has the rights as master franchisee for Mercure, Ibis and Ibis Styles, and co-development rights for Grand Mercure and Novotel, in the pan-China region.

H World's business includes leased and owned, manachised and franchised models. Under the lease and ownership model, H World directly operates hotels typically located on leased or owned properties. Under the manachise model, H World manages manachised hotels through the onsite hotel managers that H World appoints, and H World collects fees from franchisees. Under the franchise model, H World provides training, reservations and support services to the franchised hotels, and collects fees from franchisees but does not appoint on-site hotel managers. H World applies a consistent standard and platform across all of its hotels. As of September 30, 2023, H World operates 12 percent of its hotel rooms under lease and ownership model, and 88 percent under manachise and franchise model.

For more information, please visit H World's website: https://ir.hworld.com.

Safe Harbor Statement Under the U.S. Private Securities Litigation Reform Act of 1995: The information in this release contains forward-looking statements which involve risks and uncertainties. Such factors and risks include our anticipated growth strategies; our future results of operations and financial condition; economic conditions; the regulatory environment; our ability to attract and retain customers and leverage our brands; trends and competition in the lodging industry; the expected growth of demand for lodging; and other factors and risks detailed in our filings with the U.S. Securities and Exchange Commission. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements, which may be identified by terminology such as "may," "should," "will," "expect," "plan," "intend," "anticipate," "believe," "estimate," "predict," "potential," "forecast," "project" or "continue," the negative of such terms or other comparable terminology. Readers should not rely on forward-looking statements as predictions of future events or results.

H World undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.