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海通恆信國際融資租賃股份有限公司

Haitong Unitrust International Financial Leasing Co., Ltd.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1905)

FINANCIAL DATA SUMMARY FOR THE THIRD QUARTER OF 2023

This announcement is made by Haitong Unitrust International Financial Leasing Co., Ltd. (the “**Company**”) pursuant to the Inside Information Provisions (as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited) (the “**Listing Rules**”) under Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) and Rules 13.09 and 13.10B of the Listing Rules.

Pursuant to the relevant laws of the People's Republic of China (the “**PRC**”), during the term of each debt financing tool issued in the PRC interbank market, the Company has to disclose the financial statements for the third quarter of the year on or before October 31 of each year.

The enclosed financial statements are unaudited financial information of the Company and its subsidiaries (collectively, the “**Group**”) as well as the Company (excluding its subsidiaries) for the nine months ended September 30, 2023 for disclosure on the websites of the Beijing Financial Assets Exchange (www.cfae.cn), the Shanghai Clearing House (www.shclearing.com.cn) and China Money (www.chinamoney.com.cn).

This announcement and the attached financial statements are originally prepared in Chinese and have been published in both English and Chinese. Where any inconsistency or conflict exists between the two versions, the Chinese version shall prevail.

Shareholders of the Company and public investors should note that the attached financial statements have been prepared in accordance with the PRC accounting standards and have not been audited nor reviewed by the auditors of the Company.

By order of the Board

Haitong Unitrust International Financial Leasing Co., Ltd.

DING Xueqing

Chairman

Shanghai, the PRC

October 30, 2023

As at the date of this announcement, the Chairman and executive Director of the Company is Mr. DING Xueqing; the executive Director is Ms. ZHOU Jianli; the non-executive Directors are Mr. Zhang Xinjun, Ms. HA Erman, Mr. LU Tong, Mr. WU Shukun and Mr. ZHANG Shaohua; and the independent non-executive Directors are Mr. YAO Feng, Mr. ZENG Qingsheng, Mr. WU Yat Wai and Mr. YAN Lixin.

Haitong Unitrust International Financial Leasing Co., Ltd.

THE CONSOLIDATED AND THE COMPANY'S BALANCE SHEETS AS AT SEPTEMBER 30, 2023

(Unit: RMB)

Assets	September 30, 2023 The Group (Unaudited)	December 31, 2022 The Group (Audited)	September 30, 2023 The Company (Unaudited)	December 31, 2022 The Company (Audited)
Current assets:				
Cash and bank balances	8,431,314,764.48	6,120,974,232.53	6,440,500,643.86	4,188,686,129.06
Notes receivable	137,680,985.77	133,897,850.63	137,680,985.77	66,697,756.29
Accounts receivable	116,154,346.06	196,955,783.33	36,361,973.28	118,843,161.43
Long-term receivables due within one year	48,043,820,919.79	49,099,890,621.39	44,451,363,601.04	45,586,510,447.22
Entrusted loans and other loans due within one year	221,515,477.93	343,387,377.78	134,215,847.30	218,444,612.40
Derivative financial assets	130,905,817.26	113,355,856.96	49,232,268.01	32,141,711.73
Financial assets at fair value through profit or loss	953,771,614.61	605,987,285.12	923,652,470.60	605,987,285.12
Prepayments	13,055,287.19	24,105,001.71	12,272,270.98	10,804,922.20
Other receivables	36,598,555.87	57,824,007.02	79,087,843.64	44,011,906.22
Other current assets	970,054,533.41	928,455,638.93	48,938,306.60	15,927,260.56
Total current assets	59,054,872,302.37	57,624,833,655.40	52,313,306,211.08	50,888,055,192.23
Non-current assets:				
Long-term receivables	54,532,864,997.56	56,674,689,196.31	51,158,983,456.73	54,218,358,708.30
Entrusted loans and other loans	1,997,053.75	5,129,964.58	-	-
Long-term equity investments	-	-	4,405,378,351.71	4,400,944,351.71
Other non-current financial assets	35,314,621.73	107,352,699.36	17,680,374.08	64,819,618.89
Fixed assets	6,992,642,472.67	7,038,024,062.87	1,707,397,567.47	1,743,872,907.46
Intangible assets	32,256,504.90	17,842,770.82	31,829,533.01	17,262,142.16
Long-term deferred expenses	23,585,122.28	37,736,231.18	22,815,933.33	37,158,834.54
Right-of-use assets	41,076,914.53	45,603,731.16	29,313,117.80	33,151,936.62
Deferred tax assets	1,756,371,889.34	1,676,878,167.91	1,629,499,791.67	1,561,513,046.05
Other non-current assets	1,253,125,652.36	1,285,653,484.85	971,828,656.00	1,069,431,608.38
Total non-current assets	64,669,235,229.12	66,888,910,309.04	59,974,726,781.80	63,146,513,154.11
Total assets	123,724,107,531.49	124,513,743,964.44	112,288,032,992.88	114,034,568,346.34
Liabilities				
Current Liabilities:				
Short-term borrowings	5,588,042,442.19	7,938,210,003.51	5,422,573,700.50	7,928,633,911.16
Derivative financial liabilities	8,617,459.74	76,171,279.44	7,272,660.07	76,171,279.44
Notes payable	1,237,610,949.56	2,047,520,882.31	1,237,610,949.56	2,047,520,882.31
Accounts payable	2,411,181,210.87	3,248,351,760.33	1,905,967,387.57	2,779,882,269.97
Payroll payables	380,770,930.16	363,351,903.75	358,810,662.64	300,241,287.93
Advance receipts	32,937,290.73	24,572,782.41	583,279.93	277,154.05
Taxes payable	461,420,666.44	742,847,663.90	406,506,715.72	635,780,976.37
Other payables	1,190,503,421.55	1,318,088,114.89	1,066,433,210.20	1,215,121,556.71
Non-current liabilities due within one year	40,307,371,797.60	41,617,311,206.30	37,051,724,523.84	39,260,688,345.02
Other current liabilities	475,781,310.23	184,359,922.97	1,325,518.25	869,794.49
Total current liabilities	52,094,237,479.07	57,560,785,519.81	47,458,808,608.28	54,245,187,457.45
Non-current liabilities:				
Long-term borrowings	22,370,312,925.07	23,126,820,148.55	18,993,796,603.54	19,878,767,101.57
Bonds payable	23,127,689,241.34	18,670,205,139.87	21,380,284,305.86	16,404,721,047.20
Lease liabilities	17,553,286.00	20,010,824.98	13,148,776.50	16,612,269.57
Deferred revenue	59,145,197.82	90,511,497.62	3,591,939.18	15,661,674.08
Long-term payables	5,156,294,596.28	5,508,164,435.73	4,418,426,047.57	4,724,812,463.45
Deferred tax liabilities	18,692,910.74	13,360,484.37	-	-
Other non-current liabilities	543,546,618.08	697,222,028.36	437,512,370.62	481,100,964.40
Total non-current liabilities	51,293,234,775.33	48,126,294,559.48	45,246,760,043.27	41,521,675,520.27
Total liabilities	103,387,472,254.40	105,687,080,079.29	92,705,568,651.55	95,766,862,977.72
Equity				
Share capital	8,235,300,000.00	8,235,300,000.00	8,235,300,000.00	8,235,300,000.00
Other equity instrument	3,433,575,222.47	2,642,902,960.58	3,433,575,222.47	2,642,902,960.58
Capital reserve	2,472,148,112.11	2,490,619,621.53	2,489,603,029.40	2,508,074,538.82
Surplus reserve	713,393,773.89	713,393,773.89	713,393,773.89	713,393,773.89
Other comprehensive income	176,053,981.35	76,739,652.78	(12,974,041.86)	(78,390,669.63)
Retained profits	5,258,249,236.84	4,623,431,729.80	4,723,566,357.43	4,246,424,764.96
Total equity attributable to owners of the Company	20,288,720,326.66	18,782,387,738.58	-----	-----
Non-controlling interests	47,914,950.43	44,276,146.57	-----	-----
Total equity	20,336,635,277.09	18,826,663,885.15	19,582,464,341.33	18,267,705,368.62
Total liabilities and equity	123,724,107,531.49	124,513,743,964.44	112,288,032,992.88	114,034,568,346.34

Legal Representative Ding Xueqing
Of The Company

Person In Charge Zhou Jianli
Of Accounting

Head Of Accounting Sun Lei
Department

THE CONSOLIDATED AND THE COMPANY'S INCOME STATEMENTS FROM JANUARY TO SEPTEMBER 2023

(Unit: RMB)

	January to September 2023 The Group (Unaudited)	January to September 2022 The Group (Unaudited)	January to September 2023 The Company (Unaudited)	January to September 2022 The Company (Unaudited)
I. Total operating revenue	6,620,308,968.20	6,260,779,743.22	5,636,373,182.50	5,331,942,631.04
II. Total operating cost	(3,992,344,671.33)	(3,752,673,748.71)	(3,255,146,046.27)	(3,154,478,771.98)
Of which: Operating cost	(2,932,169,178.05)	(2,792,109,420.28)	(2,436,333,286.14)	(2,404,895,604.09)
Taxes and surcharges	(19,951,093.83)	(35,819,493.66)	(12,537,012.60)	(29,616,216.98)
General and administrative expenses	(1,006,648,686.19)	(910,129,269.60)	(762,103,521.28)	(697,277,983.35)
Financial expenses	(33,575,713.26)	(14,615,565.17)	(44,172,226.25)	(22,688,967.56)
Add: Other income	188,032,914.89	113,788,943.74	146,731,554.23	107,900,596.54
Investment gains (losses are denoted by "-")	(26,073,743.49)	29,245,023.28	(26,622,313.88)	29,234,730.35
Gains arising from changes in fair value (losses are denoted by "-")	(74,755,617.90)	(93,796,013.55)	(79,975,929.09)	(80,643,726.96)
Impairment losses under expected credit loss model	(1,024,181,548.58)	(943,687,342.76)	(955,044,171.58)	(825,999,239.78)
Other impairment losses	(25,493,633.36)	(38,766,033.63)	(24,288,713.99)	(38,545,358.62)
Gains arising from disposal of assets (losses are denoted by "-")	(11,994,748.64)	(51,289,528.50)	(13,287,891.78)	(50,539,395.87)
III. Operating profit	1,653,497,919.79	1,523,601,043.09	1,428,739,670.14	1,318,871,464.72
Add: Non-operating income	155,998.83	32,923.04	155,477.02	29,323.31
Less: Non-operating expenses	(213,261.55)	(992,797.26)	(202,944.40)	(990,557.23)
IV. Total profit	1,653,440,657.07	1,522,641,168.87	1,428,692,202.76	1,317,910,230.80
Less: Income tax expenses	(439,365,342.03)	(379,402,913.19)	(374,365,606.15)	(328,974,717.82)
V. Net profit	1,214,075,315.04	1,143,238,255.68	1,054,326,596.61	988,935,512.98
(I) Classified based on operation continuity :				
1. Net profit from continuing operations	1,214,075,315.04	1,143,238,255.68	1,054,326,596.61	988,935,512.98
(II) Classified based on the nature of ownership:				
1. Net profit attributable to owners of the Company	1,212,002,511.18	1,142,365,172.37	1,054,326,596.61	988,935,512.98
2. Net profit attributable to non-controlling interests	2,072,803.86	873,083.31	-----	-----
VI. Other comprehensive income, net of tax	99,314,328.57	194,900,849.47	65,416,627.77	(42,451,397.21)
(I) Other comprehensive income, net of tax, attributable to owners of the Company	99,314,328.57	194,900,849.47	65,416,627.77	(42,451,397.21)
1. Other comprehensive income that will be reclassified to profit or loss:				
(1) Reserves for cash flow hedging	63,690,983.59	95,423,440.95	65,416,627.77	(42,451,397.21)
(2) Exchange differences from translation of financial statements denominated in foreign currencies	35,623,344.98	99,477,408.52	-	-
(II) Other comprehensive income, net of tax, attributable to non-controlling interests	-	-	-----	-----
VII. Total comprehensive income, net of tax	1,313,389,643.61	1,338,139,105.15	1,119,743,224.38	946,484,115.77
(I) Total comprehensive income attributable to owners of the Company	1,311,316,839.75	1,337,266,021.84	1,119,743,224.38	946,484,115.77
(II) Total comprehensive income attributable to non-controlling interests	2,072,803.86	873,083.31	-----	-----
VIII. Earnings per share				
(I) Basic earnings per share	0.14	0.13	-----	-----
(II) Diluted earnings per share	N/A	N/A	-----	-----

Legal Representative Ding Xueqing
Of The CompanyPerson In Charge Zhou Jianli
Of AccountingHead Of Accounting Sun Lei
Department

THE CONSOLIDATED AND THE COMPANY'S STATEMENTS OF CASH FLOWS FROM JANUARY TO SEPTEMBER 2023
(Unit: RMB)

	January to September 2023 The Group (Unaudited)	January to September 2022 The Group (Unaudited)	January to September 2023 The Company (Unaudited)	January to September 2022 The Company (Unaudited)
I. Cash flows from operating activities				
Cash received from lease business	48,404,765,154.37	45,014,080,469.25	43,949,076,894.61	41,114,625,822.43
Cash received from factoring, entrusted loans and other loans	56,225,323.65	8,224,841,309.04	-	8,057,164,795.54
Cash received from sales of goods and rendering of services	636,875,393.38	812,677,746.85	369,187,308.53	604,392,348.25
Cash received from tax refunds	-	3,800,905.28	-	3,800,905.28
Cash received relating to other operating activities	301,218,299.64	858,864,331.29	365,287,381.59	2,064,663,065.63
Sub-total of cash inflows from operating activities	49,399,084,171.04	54,914,264,761.71	44,683,551,584.73	51,844,646,937.13
Net cash paid for purchase of leased assets	(40,565,369,638.95)	(49,447,039,801.30)	(36,265,981,341.77)	(45,673,783,180.57)
Cash paid for factoring, entrusted loans and other loans	-	(2,018,411,649.22)	-	(2,018,411,649.22)
Net guarantee deposits paid	(1,102,658,520.37)	(1,545,420,125.98)	(1,139,440,440.05)	(1,817,270,513.40)
Cash paid to and on behalf of employees	(694,202,371.90)	(628,400,912.35)	(464,240,560.24)	(469,577,122.99)
Cash payments of taxes and surcharges	(911,472,040.99)	(955,175,441.86)	(700,683,864.08)	(871,235,807.04)
Cash paid relating to other operating activities	(665,642,751.09)	(683,713,697.74)	(352,040,365.46)	(189,177,371.92)
Sub-total of cash outflows from operating activities	(43,939,345,323.30)	(55,278,161,628.45)	(38,922,386,571.60)	(51,039,455,645.14)
Net cash generated from/(used in) operating activities	5,459,738,847.74	(363,896,866.74)	5,761,165,013.13	805,191,291.99
II. Cash flows from investing activities				
Cash received from investments	4,008,429,500.00	14,702,184,051.90	3,678,429,500.00	14,612,784,051.90
Cash received from investment gains	9,331,643.01	31,019,589.81	8,783,072.62	31,019,589.81
Cash received from related parties	-	-	-	48,090,845.02
Cash received from disposal of subsidiaries	-	132,053,369.74	-	134,250,000.00
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	34,063.34	79,488.08	27,652.27	59,367.01
Sub-total of cash inflows from investing activities	4,017,795,206.35	14,865,336,499.53	3,687,240,224.89	14,826,203,853.74
Cash paid for investments	(4,358,931,369.76)	(13,160,170,167.71)	(4,055,365,369.76)	(13,070,770,167.71)
Cash paid to related parties	-	-	(38,293,498.95)	(117,994,992.33)
Cash paid to acquire fixed assets, intangible assets and other long-term assets	(31,202,363.49)	(1,632,642,568.69)	(30,783,501.35)	(1,629,134,717.94)
Sub-total of cash outflows from investing activities	(4,390,133,733.25)	(14,792,812,736.40)	(4,124,442,370.06)	(14,817,899,877.98)
Net cash generated from/(used in) investing activities	(372,338,526.90)	72,523,763.13	(437,202,145.17)	8,303,975.76
III. Cash flows from financing activities				
Cash received from capital injections	2,001,566,000.00	970,000,000.00	2,000,000,000.00	970,000,000.00
Cash received from borrowings	17,944,882,175.40	23,853,455,876.05	16,827,364,061.33	22,951,372,575.29
Cash received from issuance of bonds	29,320,000,000.00	28,013,540,000.00	27,458,000,000.00	24,220,000,000.00
Sub-total of cash inflows from financing activities	49,266,448,175.40	52,836,995,876.05	46,285,364,061.33	48,141,372,575.29
Cash repayments of borrowings and bonds	(47,646,470,633.03)	(47,918,589,624.92)	(45,111,218,202.45)	(45,174,228,521.66)
Cash payments of interest	(2,449,651,841.09)	(2,317,071,073.45)	(2,220,191,618.56)	(2,079,615,643.75)
Redemption of other equity instrument	(1,130,000,000.00)	(1,200,000,000.00)	(1,130,000,000.00)	(1,200,000,000.00)
Cash payments of dividends	(477,647,400.00)	(238,823,700.00)	(477,647,400.00)	(238,823,700.00)
Cash payments for interest distribution of other equity instruments	(84,115,221.85)	(104,925,326.41)	(84,115,221.85)	(104,925,326.41)
Cash paid relating to other financing activities	(207,001,160.70)	(134,161,362.78)	(189,856,427.75)	(119,871,612.85)
Sub-total of cash outflows from financing activities	(51,994,886,256.67)	(51,913,571,087.56)	(49,213,028,870.61)	(48,917,464,804.67)
Net cash generated from/(used in) financing activities	(2,728,438,081.27)	923,424,788.49	(2,927,664,809.28)	(776,092,229.38)
IV. Effect of foreign exchange rate changes on cash and cash equivalents	4,866,911.18	2,701,035.23	1,719,831.76	2,542,537.46
V. Net increase in cash and cash equivalents	2,363,829,150.75	634,752,720.11	2,398,017,890.44	39,945,575.83
Add: Cash and cash equivalents at the end of last year	5,409,483,296.90	5,997,815,301.03	3,727,832,677.48	5,303,628,762.32
VI. Cash and cash equivalent at the end of the period	7,773,312,447.65	6,632,568,021.14	6,125,850,567.92	5,343,574,338.15

Legal Representative
Of The Company

Ding Xueqing

Person In Charge
Of Accounting

Zhou Jianli

Head Of Accounting
Department

Sun Lei