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# エジミに暃 <br> GAC GROUP <br> GUANGZHOU AUTOMOBILE GROUP CO．，LTD． 

## 廣州汽車集團股份有限公司

（a joint stock company incorporated in the People＇s Republic of China with limited liability）
（Stock Code：2238）

## Report on Production and Sales Volume of Guangzhou Automobile Group Co．，Ltd．for October 2023

The production volume of vehicles of Guangzhou Automobile Group Co．，Ltd．（the＂Company＂）for October 2023 was 238，253 units， representing a year－on－year increase of $1.46 \%$ and the accumulated production volume for 2023 was $2,042,458$ units，representing a year－on－year decrease of $1.21 \%$ ．The sales volume of vehicles for October 2023 was 224,449 units，representing a year－on－year increase of $5.65 \%$ and the accumulated sales volume for 2023 was $2,018,713$ units，representing a year－on－year decrease of $0.92 \%$ ．The figures of production and sales volume of the major investment enterprises are reported as follows：

|  | Production Volume（Units） |  |  |  |  |  | Sales Volume（Units） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Production／Sales Unit | Current month | Same period last year | Percentage <br> Month on <br> Month increase／ decrease | Year－to－ date October 2023 | Year－to－ date October 2022 | Percentage <br> Year on Year increase／ decrease | Current month | Same period last year | Percentage <br> Month on <br> Month increase／ decrease | Year－to－ date October 2023 | Year－to－ date October 2022 | Percentage <br> Year on <br> Year <br> increase／ <br> decrease |
| GAC Honda Automobile <br> Co．，Ltd． <br> （廣汽本田汽車 <br> 有限公司） | 64，833 | 76，996 | －15．80\％ | 520，493 | 654，862 | －20．52\％ | 63，512 | 63，578 | －0．10\％ | 499，359 | 636，541 | －21．55\％ |
| GAC Toyota Motor Co．， <br> Ltd． <br> （廣汽豐田汽車有限公司） | 87，413 | 85，247 | 2．54\％ | 764，026 | 843，646 | －9．44\％ | 80，800 | 80，800 | 0．00\％ | 766，600 | 845，608 | －9．34\％ |


| GAC Motor Co．，Ltd． （廣汽乘用車有限公司） | 37，578 | 34，179 | 9．94\％ | 330，892 | 308，784 | 7．16\％ | 38，010 | 31，385 | 21．11\％ | 333，964 | 298，759 | 11．78\％ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAC AION New Energy Automobile Co．，Ltd． （廣汽埃安新能源汽車股份有限公司） | 48，039 | 32，692 | 46．94\％ | 405，517 | 215，076 | 88．55\％ | 41，503 | 30，063 | 38．05\％ | 392，489 | 212，384 | 84．80\％ |
| Others | 390 | 5，701 | －93．16\％ | 21，530 | 45，081 | －52．24\％ | 624 | 6，629 | －90．59\％ | 26，301 | 44，203 | －40．50\％ |
| Total for vehicles | 238，253 | 234，815 | 1．46\％ | 2，042，458 | 2，067，449 | －1．21\％ | 224，449 | 212，455 | 5．65\％ | 2，018，713 | 2，037，495 | －0．92\％ |
| Including：New energy vehicles | 53，543 | 37，176 | 44．03\％ | 456，996 | 242，767 | 88．24\％ | 46，782 | 33，598 | 39．24\％ | 440，694 | 238，470 | 84．80\％ |
| Energy－efficient vehicles | 45，033 | 42，306 | 6．45\％ | 353，716 | 399，673 | －11．50\％ | 40，754 | 35，689 | 14．19\％ | 366，263 | 383，767 | －4．56\％ |
| Wuyang－Honda Motors <br> （Guangzhou）Co．，Ltd． <br> （五羊一本田摩托（廣州）有限公司） | 33，946 | 65，534 | －48．20\％ | 580，744 | 664，140 | －12．56\％ | 54，056 | 64，814 | －16．60\％ | 567，642 | 657，289 | －13．64\％ |


|  | Production Volume（Units） |  |  |  |  |  | Sales Volume（Units） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type of products | Current month | Same period last year | Percentage <br> Month on <br> Month <br> increase／ <br> decrease | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { October } \\ 2023 \end{gathered}$ | Year－to－ <br> date <br> October <br> 2022 | Percentage <br> Year on Year increase／ decrease | Current month | Same <br> period <br> last <br> year | Percentage <br> Month on <br> Month <br> increase／ <br> decrease | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { October } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { October } \\ 2022 \end{gathered}$ | Percentage <br> Year on <br> Year <br> increase／ <br> decrease |
| Passenger vehicle | 238，251 | 234，737 | 1．50\％ | 2，042，313 | 2，067，017 | －1．20\％ | 224，425 | 212，357 | 5．68\％ | 2，018，393 | 2，036，969 | －0．91\％ |
| Sedan | 86，777 | 116，360 | －25．42\％ | 858，820 | 955，317 | －10．10\％ | 79，192 | 102，225 | －22．53\％ | 837，552 | 937，824 | －10．69\％ |
| SUV | 119，871 | 93，989 | 27．54\％ | 950，243 | 926，342 | 2．58\％ | 118，360 | 92，885 | 27．43\％ | 942，228 | 916，853 | 2．77\％ |
| MPV | 31，603 | 24，388 | 29．58\％ | 233，250 | 185，358 | 25．84\％ | 26，873 | 17，247 | 55．81\％ | 238，613 | 182，292 | 30．90\％ |
| Commercial vehicle | 2 | 78 | －97．44\％ | 145 | 432 | －66．44\％ | 24 | 98 | －75．51\％ | 320 | 526 | －39．16\％ |
| Total for vehicles | 238，253 | 234，815 | 1．46\％ | 2，042，458 | 2，067，449 | －1．21\％ | 224，449 | 212，455 | 5．65\％ | 2，018，713 | 2，037，495 | －0．92\％ |

Notes：
1．＂Others＂includes GAC Mitsubishi Motor Co．，Ltd．（廣汽三菱汽車有限公司），HYCAN Automobile Technology Co．，Ltd．（合創汽車科技有限公司），GAC Hino Motors Co．，Ltd．（廣汽日野汽車有限公司）and Guangzhou GAC BYD New Energy Passenger Vehicle Co．，Ltd．（廣州廣汽比亞迪新能源客車有限公司）。
2．The figures in the report on production and sales volume are unaudited．

By order of the Board Guangzhou Automobile Group Co．，Ltd． ZENG Qinghong

Chairman
Guangzhou，the PRC， 6 November 2023

As at the date of this announcement，the executive directors of the Company are ZENG Qinghong and FENG Xingya，the non－executive directors of the Company are CHEN Xiaomu，DING Hongxiang，GUAN Dayuan，DENG Lei and WANG Yiwei，and the independent non－executive directors of the Company are ZHAO Fuquan，XIAO Shengfang，WONG Hakkun and SONG Tiebo．

