

# Hangzhou SF Intra-city Industrial Co., Ltd.

## 杭州順豐同城實業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 9699)

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| Number of shares to which this form of proxy relates <sup>(Note 2)</sup> |  |
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### PROXY FORM FOR THE 2023 THIRD EXTRAORDINARY GENERAL MEETING TO BE HELD ON 30 NOVEMBER 2023

I/We<sup>(Note 3)</sup> \_\_\_\_\_  
of \_\_\_\_\_  
being the holder(s) of \_\_\_\_\_ Unlisted Domestic  
Shares/H shares<sup>(Note 4)</sup> in Hangzhou SF Intra-city Industrial Co., Ltd. (the "Company") hereby appoint the Chairman of the meeting  
or \_\_\_\_\_<sup>(Note 5)</sup>  
of \_\_\_\_\_

as my/our proxy(ies) to attend the 2023 third extraordinary general meeting (the "EGM") of the Company to be held at Floor 3, Shunfeng Headquarters Building, No. 3076 Xinghai Road, Nanshan District, Shenzhen City, Guangdong Province, PRC on Thursday, 30 November 2023 at 3:30 p.m. (Hong Kong time) or any adjournment thereof and to vote at such meeting or at any adjournment thereof in respect of the resolutions set out in the notice of EGM as hereunder indicated on behalf of me/us, or if no such indication is given, as my/our proxy(ies) thinks fit.

Please tick ("✓") the appropriate boxes to indicate how you wish your vote(s) to be cast<sup>(Note 6)</sup>.

| ORDINARY RESOLUTIONS |   | FOR | AGAINST | ABSTAIN |
|----------------------|---|-----|---------|---------|
| 1.                   | To consider and approve the 2024–2026 intra-city on-demand delivery service cooperation framework agreement entered into by the Company and SF Holding on 19 October 2023 (the "2024–2026 Intra-city On-demand Delivery Service Cooperation Framework Agreement") and the proposed annual caps for the transactions contemplated thereunder; and authorise any one director of the Company to sign or execute such other documents on behalf of the Company and to do all such things and take all such actions as he/she may consider necessary or desirable for the purpose of giving effect to the 2024–2026 Intra-city On-demand Delivery Service Cooperation Framework Agreement and completing the transactions contemplated thereunder with such changes as he/she may consider necessary, desirable or expedient. |     |         |         |
| 2.                   | To elect Ms. Li Juhua as a non-executive director of the Company.   |     |         |         |
| 3.                   | To authorise the board of directors of the Company to determine Ms. Li Juhua's remuneration as a director.  |     |         |         |

Date: \_\_\_\_\_ 2023

Signature(s)<sup>(Note 7)</sup> \_\_\_\_\_

#### Notes:

Before you appoint a proxy, please read the notice of EGM and the circular published on 14 November 2023.

- The full text of the resolutions is set out in the notice of the EGM dated 14 November 2023.
- Please insert the number of Shares registered in your name(s) to which this form of proxy relates. If no number is inserted, this form of proxy will be deemed to relate to all the Shares of the Company registered in your name(s). If more than one proxy is appointed, the number of Shares in respect of which each such proxy so appointed must be specified.
- Full name(s) and address(es) to be inserted in **BLOCK CAPITALS**.
- Please insert the number of Shares of the Company registered in your name(s) and delete as appropriate.
- If any proxy other than the Chairman of the meeting is preferred, please strike out the words "the Chairman of the meeting or" and insert the name and address of the proxy desired in the space provided. A Shareholder may appoint one or more proxies to attend and vote on his/her behalf. A proxy need not be a Shareholder of the Company. Any alteration made to this form of proxy must be initialled by the person who signs it.
- IMPORTANT: IF YOU WISH TO VOTE FOR ANY RESOLUTION, PLEASE PUT A TICK IN THE BOX MARKED "FOR" OR INSERT THE NUMBER OF SHARES HELD BY YOU. IF YOU WISH TO VOTE AGAINST ANY RESOLUTION, PLEASE PUT A TICK IN THE BOX MARKED "AGAINST" OR INSERT THE NUMBER OF SHARES HELD BY YOU. IF YOU WISH TO ABSTAIN FROM VOTING ON ANY RESOLUTION, PLEASE PUT A TICK IN THE BOX MARKED "ABSTAIN" OR INSERT THE NUMBER OF SHARES HELD BY YOU. THE SHARES ABSTAINED WILL NOT BE COUNTED IN THE CALCULATION OF THE REQUIRED MAJORITY.** If no direction is given, your proxy may vote as he/she thinks fit.
- This form of proxy must be signed by you or your agent so authorized in writing or, in the case of a legal person, must be either sealed by the stamp of the legal person or signed by its director or agent so officially authorized. In case of joint holders, this form of proxy must be signed by the member whose name stands first in the register of members of the Company.
- If an attending Shareholder or proxy casts a vote of abstention or abstains from voting in respect of a resolution, the Share(s) represented by that Shareholder or proxy will be deemed not to be carrying voting rights with respect to that resolution. In that event, this form of proxy will be deemed to have been revoked.
- To be valid, this form of proxy and, if such proxy is signed by a person on behalf of the appointer pursuant to a power of attorney or other authorization document, the notarized power of attorney or other authorization document must be deposited together with this form of proxy, at the H Share registrar of the Company, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong (for H Share Shareholders) not less than 24 hours before the time for holding the EGM or the business address of the Company in the PRC (for Unlisted Domestic Share Shareholders) not less than 24 hours before the time for holding the EGM.
- In the case of joint holders of Shares of the Company, only the joint holder whose name listed first in the register of members can attend the EGM or exercise full voting rights. Any one of such joint holders may sign the form of proxy, but if more than one joint holder attends the EGM in person or by proxy, the resolution made by the joint holder with priority shall be accepted as the sole resolution made on behalf of other joint holders (regardless of whether it is made in person or by proxy). A proxy need not be a Shareholder of the Company. In the event that a Shareholder appoints more than one proxy to attend the meeting, such proxies may only exercise their voting rights in a poll.
- Unless otherwise indicated, capitalized terms used herein shall have the same meaning as those defined in the circular of the Company dated 14 November 2023.
- References to time and dates in this form of proxy are to Hong Kong time and dates.

#### PERSONAL INFORMATION COLLECTION STATEMENT

Your supply of your and your proxy's (or proxies') name(s) and address(es) is on a voluntary basis for the purpose of processing your request for the appointment of a proxy (or proxies) and your voting instructions for the EGM of the Company (the "Purposes"). We may transfer your and your proxy's (or proxies') name(s) and address(es) to our agent, contractor, or third party service provider who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorized by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your and your proxy's (or proxies') name(s) and address(es) will be retained for such period as may be necessary to fulfil the Purposes. Request for access to and/or correction of the relevant personal data can be made in accordance with the provisions of the Personal Data (Privacy) Ordinance and any such request should be in writing by the following means:

By mail to: Tricor Investor Services Limited (Privacy Compliance Officer)  
17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong

By email to: is-enquiries@hk.tricorglobal.com