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*This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for any securities. The Notes (as defined below) have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”), or the securities laws of any state of the United States or other jurisdiction and the Notes may not be offered or sold within the United States absent registration or an exemption from registration under the Securities Act.*

*This announcement and the listing document referred to herein have been published for information purposes only as required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and do not constitute an offer to sell nor a solicitation of an offer to buy any securities. Neither this announcement nor anything referred to herein (including the listing document) forms the basis for any contract or commitment whatsoever. For the avoidance of doubt, the publication of this announcement and the listing document referred to herein shall not be deemed to be an offer of securities made pursuant to a prospectus issued by or on behalf of the Issuer (as defined below) for the purposes of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong nor shall it constitute an advertisement, invitation or document containing an invitation to the public to enter into or offer to enter into an agreement to acquire, dispose of, subscribe for or underwrite securities for the purposes of the Securities and Futures Ordinance (Cap. 571) of Hong Kong.*

***Notice to Hong Kong investors:** The Issuer confirms that the Notes are intended for purchase by professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited) only and have been listed on The Stock Exchange of Hong Kong Limited on that basis. Accordingly, the Issuer confirms that the Notes are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.*

## **PUBLICATION OF DRAWDOWN OFFERING CIRCULAR AND PRICING SUPPLEMENT**

**CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH  
中國建設銀行股份有限公司香港分行**

**(the “Issuer”)**

**U.S.\$500,000,000 5.00 per cent. Senior Green Notes due 2026**

**(the “Notes”)**

**(Stock Code: 6024)**

**under the U.S.\$15,000,000,000 Medium Term Note Programme**

**(the “Programme”)**

**established by**



**中国建设银行**

China Construction Bank

**中國建設銀行股份有限公司**

**CHINA CONSTRUCTION BANK CORPORATION**

*(a joint stock company incorporated in the People’s Republic of China with limited liability)*

**and**

**CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH**  
**中國建設銀行股份有限公司香港分行**

*Joint Lead Managers*

**China Construction Bank    Agricultural Bank of China    Bank of China**

**Bank of Communications    BOSC International    China CITIC Bank**

**China Galaxy International    China Securities  
International    CMB Wing Lung Bank  
Limited**

**CTBC Bank    HSBC    ICBC**

**Industrial Bank Co., Ltd.  
Hong Kong Branch    Mizuho    Shanghai Pudong  
Development Bank  
Hong Kong Branch**

**SMBC Nikko    United Overseas Bank**

This announcement is issued pursuant to Rule 37.39A of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”).

Please refer to the drawdown offering circular dated 22 November 2023 (the “**Drawdown Offering Circular**”) appended herein in relation to the Notes, which contains the base offering circular dated 18 May 2023 in relation to the Programme and the pricing supplement dated 22 November 2023 in relation to the Notes. As disclosed in the Drawdown Offering Circular, the Notes are intended for purchase by professional investors (as defined in Chapter 37 of the Listing Rules) only and have been listed on The Stock Exchange of Hong Kong Limited on that basis.

The Drawdown Offering Circular does not constitute a prospectus, notice, circular, brochure or advertisement offering to sell any securities to the public in any jurisdiction, nor is it an invitation to the public to make offers to subscribe for or purchase any securities, nor is it circulated to invite offers by the public to subscribe for or purchase any securities.

The Drawdown Offering Circular must not be regarded as an inducement to subscribe for or purchase any securities of the Issuer, and no such inducement is intended.

Hong Kong, 1 December 2023

*As at the date of this announcement, the executive directors of China Construction Bank Corporation (the “**Bank**”) are Mr. Tian Guoli, Mr. Zhang Jinliang, Mr. Cui Yong and Mr. Ji Zhihong; the non-executive directors of the Bank are Ms. Shao Min, Mr. Tian Bo, Mr. Xia Yang, Ms. Liu Fang and Ms. Li Lu; and the independent non-executive directors of the Bank are Mr. Kenneth Patrick Chung, Mr. Graeme Wheeler, Mr. Michel Madelain, Mr. William Coen, Mr. Leung Kam Chung, Antony and Lord Sassoon.*

# **APPENDIX**

**FTCY FQY P'OFFERING CIRCULAR DATED 24 NOVEMBER 2023**

## IMPORTANT NOTICE

**NOT FOR DISTRIBUTION DIRECTLY OR INDIRECTLY IN OR INTO THE UNITED STATES.**

**THIS OFFERING IS AVAILABLE ONLY TO INVESTORS WHO ARE ADDRESSEES OUTSIDE OF THE UNITED STATES.**

**IMPORTANT: You must read the following disclaimer before continuing.** The following disclaimer applies to the attached drawdown offering circular (“**Drawdown Offering Circular**”). You are advised to read this disclaimer carefully before accessing, reading or making any other use of the attached Drawdown Offering Circular. In accessing the attached Drawdown Offering Circular, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from us as a result of such access.

**Confirmation of Your Representation:** This document is being sent to you at your request, and by accepting the e-mail and accessing the attached Drawdown Offering Circular, you shall be deemed to represent to each of China Construction Bank Corporation (the “**Bank**”), China Construction Bank Corporation Hong Kong Branch (the “**Issuer**”) and China Construction Bank (Asia) Corporation Limited, CCB International Capital Limited, China Construction Bank (Europe) S.A., ABCI Capital Limited, Agricultural Bank of China Limited Hong Kong Branch, Bank of China Limited, Bank of China (Hong Kong) Limited, Bank of Communications Co., Ltd. Hong Kong Branch, BOCOM International Securities Limited, BOSCO International Securities Limited, China CITIC Bank International Limited, China Galaxy International Securities (Hong Kong) Co., Limited, China Securities (International) Corporate Finance Company Limited, CMB Wing Lung Bank Limited, CNCB (Hong Kong) Capital Limited, CTBC Bank Co., Ltd., The Hongkong and Shanghai Banking Corporation Limited, ICBC International Securities Limited, Industrial and Commercial Bank of China (Asia) Limited, Industrial Bank Co., Ltd. Hong Kong Branch, Mizuho Securities Asia Limited, Shanghai Pudong Development Bank Co., Ltd., Hong Kong Branch, SMBC Nikko Securities (Hong Kong) Limited and United Overseas Bank Limited (together, the “**Joint Lead Managers**”) (1) that you and any customers you represent are outside of the United States, (2) that the e-mail address that you gave us and to which this e-mail has been delivered is not located in the United States, its territories or possessions, and (3) that you consent to delivery of the attached Drawdown Offering Circular and any amendments or supplements thereto by electronic transmission.

**Restrictions:** The attached document is being furnished in connection with an offering in offshore transactions outside the United States in compliance with Regulation S under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”) solely for the purpose of enabling a prospective investor to consider the purchase of the Notes described herein.

The attached document has been made available to you in electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of transmission and consequently none of the Issuer, the Bank, the Joint Lead Managers, the agents named herein (the “**Agents**”) nor their respective affiliates and their respective directors, officers, employees, representatives, agents and each person who controls the Issuer, the Bank, a Joint Lead Manager, an Agent or their respective affiliates or advisors accepts any liability or responsibility whatsoever in respect of any discrepancies between the document distributed to you in electronic format and the hard copy version. We will provide a hard copy version to you upon request.

**THE SECURITIES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE SECURITIES ACT, OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION AND THE SECURITIES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT**

**SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS.**

**NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF NOTES FOR SALE IN ANY JURISDICTION WHERE IT IS UNLAWFUL TO DO SO.**

Nothing in this electronic transmission constitutes an offer or an invitation by or on behalf of either the Issuer, the Bank or the Joint Lead Managers to subscribe for or purchase any of the securities described therein, and access has been limited so that it shall not constitute a general advertisement or general solicitation (as those terms are used in Regulation D under the Securities Act) or directed selling efforts (within the meaning of Regulation S under the Securities Act) in the United States or elsewhere. If a jurisdiction requires that the offering be made by a licensed broker or dealer and a Joint Lead Manager or any affiliate of such Joint Lead Manager is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by it or its affiliate on behalf of the Issuer in such jurisdiction.

You are reminded that you have accessed the attached Drawdown Offering Circular on the basis that you are a person into whose possession this Drawdown Offering Circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver or forward this document, electronically or otherwise, to any other person. **If you have gained access to this transmission contrary to the foregoing restrictions, you are not allowed to purchase any of the securities described in the attached.**

**Actions that You May Not Take:** If you receive this document by e-mail, you should not reply by e-mail to this communication, and you may not purchase any securities by doing so. Any reply e-mail communications, including those you generate by using the “Reply” function on your e-mail software, will be ignored or rejected.

**YOU ARE NOT AUTHORISED TO AND YOU MAY NOT FORWARD OR DELIVER THE ATTACHED DRAWDOWN OFFERING CIRCULAR, ELECTRONICALLY OR OTHERWISE, TO ANY OTHER PERSON OR REPRODUCE SUCH DRAWDOWN OFFERING CIRCULAR IN ANY MANNER WHATSOEVER. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THE ATTACHED DRAWDOWN OFFERING CIRCULAR IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.**

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**CHINA CONSTRUCTION BANK CORPORATION**  
**中國建設銀行股份有限公司**

*(a joint stock company incorporated in the People's Republic of China with limited liability)*

**CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH**  
**中國建設銀行股份有限公司香港分行**

**Issue of**  
**U.S.\$500,000,000 5.00 per cent. Senior Green Notes due 2026**  
**by China Construction Bank Corporation Hong Kong Branch**  
**under the U.S.\$15,000,000,000 Medium Term Note Programme**  
**Issue Price: 99.799 per cent.**

This Drawdown Offering Circular is supplemental to, forms part of and must be read and construed as one document in conjunction with the offering circular dated 18 May 2023 (a copy of which is attached as Annex II hereto) (the “**Base Offering Circular**”, and together with this Drawdown Offering Circular, the “**Offering Circular**”), including the information incorporated by reference in the Base Offering Circular as described therein, prepared by China Construction Bank Corporation 中國建設銀行股份有限公司 (the “**Bank**”) and China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行 (the “**Hong Kong Branch**”) in connection with the U.S.\$15,000,000,000 Medium Term Note Programme as described in the Base Offering Circular (the “**Programme**”).

This Drawdown Offering Circular is prepared for the U.S.\$500,000,000 5.00 per cent. Senior Green Notes due 2026 (the “**Notes**”) to be issued by China Construction Bank Corporation Hong Kong Branch, being a branch of China Construction Bank Corporation, a joint stock limited company, incorporated and existing under the laws of the People's Republic of China, registered with the Beijing Administration for Industry and Commerce of the People's Republic of China under number 911100001000044477 and having its registered office at No 25, Finance Street, Xicheng District, Beijing, China (the “**Hong Kong Branch**” or the “**Issuer**”) under the Programme. The principal terms of the Notes are set out in Annex I hereto. Terms given a defined meaning in the Base Offering Circular shall, unless the context otherwise requires, have the same meaning when used in this Drawdown Offering Circular. To the extent there is any inconsistency between any statement in this Drawdown Offering Circular and any statement in the Base Offering Circular, the statement in this Drawdown Offering Circular shall prevail.

Pursuant to the annual foreign debt quota granted by the National Development and Reform Commission of the PRC (the “**NDRC**”) to the Bank in 2023 (the “**Quota**”), separate pre-issuance registration with the NDRC with respect to the Notes is not required as the Notes will be issued within the aforesaid Quota, but the Bank is still required to file with the NDRC the requisite information on the issuance of the Notes after the issuance of such Notes. The Bank intends to provide the requisite information on the issuance of the Notes to the NDRC within the time periods prescribed by the Administrative Measures for the Examination and Registration of Medium- and Long-term Foreign Debts of Enterprises (企業中長期外債審核登記管理辦法(國家發展和改革委員會令第56號)) issued by the NDRC on 5 January 2023 which came into effect on 10 February 2023 (as supplemented, amended or replaced from time to time, “**NDRC Order 56**”) and any implementation rules or policies as issued by the NDRC from time to time (together, the “**NDRC Regulations**”) and the terms of the Quota.

Application will be made to The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”) for the listing of, and permission to deal in, the Notes by way of debt issues to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited) (the “**Professional Investors**”) only. This Drawdown Offering Circular is for distribution to Professional Investors only.

**Notice to Hong Kong investors: The Issuer and the Bank confirm that the Notes are intended for purchase by Professional Investors only and will be listed on the Hong Kong Stock Exchange on that basis. Accordingly, the Issuer and the Bank confirm that the Notes are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.**

**The Hong Kong Stock Exchange has not reviewed the contents of this Drawdown Offering Circular, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this Drawdown Offering Circular to Professional Investors only have been reproduced in this Drawdown Offering Circular. Listing of the Programme and the Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Programme, the Notes, the Bank, the Issuer or the Group or quality of disclosure in this Drawdown Offering Circular. Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this Drawdown Offering Circular, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Drawdown Offering Circular.**

This Drawdown Offering Circular includes particulars given in compliance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to the Issuer, the Bank and the Group. The Issuer and the Bank accept full responsibility for the accuracy of the information contained in this Drawdown Offering Circular and confirm, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement herein misleading.

**The Notes have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the “**Securities Act**”) and, subject to certain exceptions, may not be offered or sold within the United States and are only being offered and sold outside the United States in compliance with Regulation S under the Securities Act (“**Regulation S**”). For a description of these and certain restrictions on offers and sales of the Notes and the distribution of this Drawdown Offering Circular, see “*Subscription and Sale*” in the Base Offering Circular, as amended and/or supplemented by this Drawdown Offering Circular. The Notes may be subject to additional selling restrictions as set out in the Pricing Supplement (as defined below).**

The Notes will be represented by beneficial interests in a global certificate (the “**Global Certificate**”) in registered form which will be registered in the name of a nominee of, and shall be deposited on or about the Issue Date with, a common depository for Euroclear Bank SA/NV (“**Euroclear**”) and Clearstream Banking S.A. (“**Clearstream**”). Beneficial interests in the Global Certificate will be shown on, and transfers thereof will be effected only through, records maintained by Euroclear

and Clearstream. Except as described herein, certificates for the Notes will not be issued in exchange for interests in the Global Certificate. The provisions governing the exchange of interests in Global Certificates for other Global Certificates and definitive Notes are described in “*Form of the Notes*” in the Base Offering Circular. The Notes are expected to be assigned a rating of “A1” by Moody’s Investors Service Hong Kong Ltd. (“**Moody’s**”). The Bank has been rated “A1” by Moody’s, “A” by Standard & Poor’s and “A” by Fitch International Ratings. The Programme has been rated “A1” by Moody’s. These ratings are only correct as at the date of this Drawdown Offering Circular. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

***Investing in the Notes involves risks. See “Risk Factors” herein and in the Base Offering Circular for a discussion of certain factors to be considered in connection with an investment in the Notes.*** The risks and investment considerations identified in this Drawdown Offering Circular and the Base Offering Circular are provided as general information only. Investors should consult their own financial and legal advisers as to the risks and investment considerations arising from an investment in the Notes and should possess the appropriate resources to analyse such investment and the suitability of such investment in their particular circumstances.

The sections of the Base Offering Circular entitled “*Risk Factors*”, “*Use of Proceeds*”, “*Capitalisation*”, “*Description of the Hong Kong Branch*”, “*Description of the Bank*”, “*Directors, Supervisors and Senior Management*”, “*Taxation*” and “*General Information*” have been supplemented and/or amended with the information in this Drawdown Offering Circular. With effect from the date of this Drawdown Offering Circular the information appearing in the Base Offering Circular shall be amended and/or supplemented by the inclusion of the information set out below.

The Green, Social, Sustainability and Sustainability-Linked Bond Framework adopted by the Bank in April 2021, as may be amended from time to time (the “**Green Bond Framework**”) is available at <http://www.ccb.com/>. Neither the Green Bond Framework nor any of the reports, verification assessments, opinions or contents of the website mentioned above are, or shall be deemed to, constitute a part of nor are incorporated into this Drawdown Offering Circular or the Base Offering Circular. None of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates accepts any responsibility for the contents of the Green Bond Framework.

***Joint Lead Managers***

<b>China Construction Bank</b>	<b>Agricultural Bank of China</b>	<b>Bank of China</b>	<b>Bank of Communications</b>
<b>BOSC International</b>	<b>China CITIC Bank</b>	<b>China Galaxy International</b>	<b>China Securities International</b>
<b>CMB Wing Lung Bank Limited</b>	<b>CTBC Bank</b>	<b>HSBC</b>	<b>ICBC</b>
<b>Industrial Bank Co., Ltd. Hong Kong Branch</b>	<b>Mizuho</b>	<b>Shanghai Pudong Development Bank Hong Kong Branch</b>	<b>SMBC Nikko United Overseas Bank</b>

The date of this Drawdown Offering Circular is 22 November 2023.



## IMPORTANT NOTICE

Each of the Issuer and the Bank accepts responsibility for the information contained in this Drawdown Offering Circular (read together with the Base Offering Circular) and, having taken all reasonable care to ensure that such is the case, confirms that to the best of its knowledge and belief (i) this Drawdown Offering Circular (read together with the Base Offering Circular) contains all information with respect to the Issuer and the Bank and its subsidiaries taken as a whole (the “**Group**”) and to the Notes which is material in the context of the issue and offering of the Notes (including all information required by applicable laws and the information which, according to the particular nature of the Issuer, the Bank and of the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses, and prospects of the Issuer and the Group and of the rights attaching to the Notes); (ii) the statements relating to the Issuer, the Bank, the Group and the Notes contained in this Drawdown Offering Circular (read together with the Base Offering Circular) are in every material respect true and accurate and not misleading; (iii) the information contained in this Drawdown Offering Circular (read together with the Base Offering Circular) is in accordance with the facts and contains no omission likely to affect its import; and (iv) there are no other facts in relation to the Issuer, the Bank, the Group or the Notes, the omission of which would, in the context of the issue and offering of the Notes, make any statement in this Drawdown Offering Circular (read together with the Base Offering Circular) misleading in any material respect.

No person is or has been authorised by the Issuer or the Bank to give any information or to make any representations other than those contained in this Drawdown Offering Circular (read together with the Base Offering Circular) in connection with the Programme or the Notes and, if given or made, such information or representations must not be relied upon as having been authorised by the Issuer, the Bank, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates.

The Notes will be issued on the terms set out under “*Terms and Conditions of the Notes*” in the Base Offering Circular, as amended and/or supplemented by the pricing supplement set out in Annex I to this Drawdown Offering Circular (the “**Pricing Supplement**”). This Drawdown Offering Circular must be read and construed together with any amendments or supplements hereto and with the Base Offering Circular and, in relation to the Notes, must be read and construed together with the Pricing Supplement. This Drawdown Offering Circular and the Base Offering Circular are to be read in conjunction with all documents which are deemed to be incorporated in the Base Offering Circular by reference (see “*Documents Incorporated by Reference*” in the Base Offering Circular). This Drawdown Offering Circular shall be read and construed on the basis that such documents are incorporated and form part of the Base Offering Circular.

China Construction Bank (Asia) Corporation Limited, CCB International Capital Limited, China Construction Bank (Europe) S.A., ABCI Capital Limited, Agricultural Bank of China Limited Hong Kong Branch, Bank of China Limited, Bank of China (Hong Kong) Limited, Bank of Communications Co., Ltd. Hong Kong Branch, BOCOM International Securities Limited, BOSCO International Securities Limited, China CITIC Bank International Limited, China Galaxy International Securities (Hong Kong) Co., Limited, China Securities (International) Corporate Finance Company Limited, CMB Wing Lung Bank Limited, CNCB (Hong Kong) Capital Limited, CTBC Bank Co., Ltd., The Hongkong and Shanghai Banking Corporation Limited, ICBC International Securities Limited, Industrial and Commercial Bank of China (Asia) Limited, Industrial Bank Co., Ltd. Hong Kong Branch, Mizuho Securities Asia Limited, Shanghai Pudong Development Bank Co., Ltd., Hong Kong Branch, SMBC Nikko Securities (Hong Kong) Limited and United Overseas Bank Limited (together, the “**Joint Lead Managers**”) have not separately verified the information contained in this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement to the fullest extent permitted by law. None of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents,

representatives or affiliates makes any representation, warranty or undertaking, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information contained in this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement. To the fullest extent permitted by law, none of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates accepts any responsibility for the contents of this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement or for any other statement made or purported to be made by or on behalf of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates or any person who controls any of them, in connection with the Bank, the Issuer, the Group or the issue and offering of the Notes. Each of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates accordingly disclaims all and any liability whether arising in tort or contract or otherwise (save as referred to above) which it might otherwise have in respect of this Drawdown Offering Circular, the Base Offering Circular, the Pricing Supplement or any such statement. This Drawdown Offering Circular, the Base Offering Circular, the Pricing Supplement or any financial statements included or incorporated herein is not intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Bank, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates that any recipient of this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement should purchase the Notes. Each potential purchaser of the Notes should determine for itself the relevance of the information contained in this Drawdown Offering Circular, the Base Offering Circular and the Pricing Supplement and make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer and the Group and the risks involved. The purchase of the Notes by investors should be based upon their investigation, as they deem necessary. None of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates undertakes to review the financial condition or affairs of the Issuer and the Group during the life of the arrangements contemplated by this Drawdown Offering Circular, nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates.

Neither this Drawdown Offering Circular, the Base Offering Circular, the Pricing Supplement nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer or invitation by or on behalf of the Issuer, the Bank, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates to any person to subscribe for or to purchase any Notes.

Neither the delivery of this Drawdown Offering Circular, the Base Offering Circular nor the Pricing Supplement nor the offering, sale or delivery of any Notes shall in any circumstances imply that the information contained herein concerning the Issuer or the Group is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme or the issue of any Notes is correct as of any time subsequent to the date indicated in the document containing the same.

The Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates expressly do not undertake to review the financial condition or affairs of the Issuer or the Bank during the terms of the Notes or to advise any investor in the Notes of any information coming to their attention.

The Notes have not been and will not be registered under the Securities Act. Subject to certain exceptions, the Notes may not be offered, sold or delivered within the United States. This Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation

in such jurisdiction. The distribution of this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of the Issuer, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates represents that this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates which would permit a public offering of any Notes or distribution of this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Drawdown Offering Circular, the Base Offering Circular, the Pricing Supplement nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Drawdown Offering Circular, the Base Offering Circular, the Pricing Supplement or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Drawdown Offering Circular, the Base Offering Circular or the Pricing Supplement and the offering and sale of Notes. In particular, there are restrictions on the offer and sale of the Notes and the circulation of documents relating thereto, in certain jurisdictions and to persons connected therewith. **For a further description of certain restrictions on the offering and sale of the Notes and on distribution of this Drawdown Offering Circular, see “*Subscription and Sale*” in the Base Offering Circular, as amended and/or supplemented by this Drawdown Offering Circular.**

Admission to listing of the Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the merits of the Issuer, the Bank, the Group or the Notes. In making an investment decision, investors must rely on their own examination of the Issuer, the Bank, the Group and the terms of the offering, including the merits and risks involved. See “*Risk Factors*” herein and in the Base Offering Circular for a discussion of certain factors to be considered in connection with an investment in the Notes. The risks and investment considerations identified in this Drawdown Offering Circular and the Base Offering Circular are provided as general information only. Investors should consult their own financial and legal advisers as to the risks and investment considerations arising from an investment in the Notes and should possess the appropriate resources to analyse such investment and the suitability of such investment in their particular circumstances.

**MiFID II product governance/Professional investors and ECPs only target market** – Solely for the purposes of the manufacturer’s product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, “**MiFID II**”); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a “**distributor**”) should take into consideration the manufacturer’s target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer’s target market assessment) and determining appropriate distribution channels.

**This Drawdown Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction.** The distribution of this Drawdown Offering Circular and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of the Issuer, the Bank, the Joint Lead Managers or the Agents represents that this Drawdown Offering Circular may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such

distribution or offering. In particular, no action has been taken by the Issuer, the Bank, the Joint Lead Managers or the Agents which would permit a public offering of any Notes or distribution of this Drawdown Offering Circular in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Drawdown Offering Circular, the Base Offering Circular nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Drawdown Offering Circular or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Drawdown Offering Circular and the offering and sale of Notes. In particular, there are restrictions on the offer and sale of the Notes and the circulation of documents relating thereto, in certain jurisdictions including, but not limited to, the United States of America, the United Kingdom, the European Economic Area, Singapore, Japan, Hong Kong, the PRC, Luxembourg and the Dubai International Financial Centre and to persons connected therewith. For a further description of certain restrictions on the offering and sale of the Notes and on distribution of this Drawdown Offering Circular, see “*Subscription and Sale*” in the Base Offering Circular.

#### **Paragraph 21 of the Hong Kong SFC Code of Conduct**

As paragraph 21 of the Hong Kong SFC Code of Conduct applies to this offering of Notes, prospective investors should refer to the section on “**Notice to capital market intermediaries and prospective investors pursuant to paragraph 21 of the Hong Kong SFC Code of Conduct – Important Notice to Prospective Investors**” appearing on pages iv and v of the Base Offering Circular, and CMIs (as defined in the Base Offering Circular) should refer to the section on “**Notice to capital markets intermediaries and prospective investors pursuant to paragraph 21 of the Hong Kong SFC Code of Conduct – Important Notice to CMIs (including private banks)**” appearing on pages 187 to 189 of the Base Offering Circular.

## PRESENTATION OF FINANCIAL INFORMATION

This Drawdown Offering Circular contains the audited consolidated financial statements of the Group as at and for the year ended 31 December 2021 (the “**Group 2021 Annual Financial Statements**”) and the audited consolidated financial statements of the Group as at and for the year ended 31 December 2022 (the “**Group 2022 Annual Financial Statements**”). The Group 2021 Annual Financial Statements and the Group 2022 Annual Financial Statements were prepared in accordance with the International Financial Reporting Standards (“**IFRS**”) as issued by the International Accounting Standards Board (“**IASB**”). From 1 January 2019, the independent auditor of the Bank has been Ernst & Young, Certified Public Accountants, Hong Kong (“**Ernst & Young**”).

The audited consolidated financial information of the Group as at and for the years ended 31 December 2020 has been extracted from the Group 2021 Annual Financial Statements contained in the annual report of the Group published by the Bank on the website of the Hong Kong Stock Exchange on 29 April 2022 (the “**2021 Annual Report**”). The audited consolidated financial information of the Group as at and for the year ended 31 December 2021 and 2022 has been extracted from the Group 2022 Annual Financial Statements contained in the annual report of the Group published by the Bank on the website of the Hong Kong Stock Exchange on 24 April 2023 (the “**2022 Annual Report**”).

In respect of the Group 2022 Annual Financial Statements and the Group 2023 Interim Financial Statements (as defined below), the Group has reclassified activities of the Asset Custody Department from its Corporate Finance business segment to its Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and has reclassified business segments of activities of subsidiaries. The Group has also adjusted comparative figures for the year ended 31 December 2021 and for the six months ended 30 June 2022 accordingly. Please refer to note 57 of the Group 2022 Annual Financial Statements and Note 52 of the Group 2023 Interim Financial Statements respectively.

This Drawdown Offering Circular also contains the selected consolidated interim financial information as at and for the six months ended 30 June 2022 and 2023 which was extracted from the unaudited consolidated interim financial statements of the Group as at and for the six months ended 30 June 2023 (the “**Group 2023 Interim Financial Statements**”). The Group 2023 Interim Financial Statements were prepared and presented in accordance with International Accounting Standard 34 “Interim Financial Reporting” (“**IAS 34**”) issued by the International Accounting Standards Board (“**IASB**”) and have been reviewed by Ernst & Young, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”). However, such unaudited consolidated interim financial information should not be relied upon to provide the same quality of information associated with information that has been subject to an audit. Potential investors must exercise caution when using such information to evaluate the Group’s financial condition, results of operations and results. Such unaudited consolidated interim financial information as at and for the six months ended 30 June 2023 should not be taken as an indication of the expected financial condition and results of operations for the Group for the full financial year ending 31 December 2023.

In respect of the Group 2023 Interim Financial Statements, the Group has adopted and implemented IFRS 17 Insurance Contracts (“**IFRS 17**”) since 1 January 2023 and made retrospective adjustments to the financial statements for the comparative periods in accordance with the transition requirements. As a result, certain comparative financial information as at 31 December 2022 and for the six months ended 30 June 2022 included in the Group 2023 Interim Financial Statements has been restated. Under IFRS 17, the Group has reassessed its business models of financial assets held for managing activities related to contracts within the scope of application of IFRS 17 and determined the classification of these financial assets, while also retrospectively adjusting information in comparative periods. On the basis of the measurement of fulfilment cash flows for

insurance contract liabilities linked to certain debt investments measured at amortised cost, the Group reassessed its business models for the above financial assets, and reclassified them as debt investments measured at fair value through other comprehensive income. Please refer to Note 2 of the Group 2023 Interim Financial Statements for further information, including the impact of the implementation of IFRS 17 on main financial indicators of the comparative periods. In addition, according to the Interim Measures for the Administration of the Gold Leasing Business issued by the People's Bank of China, the Group has adjusted the presentation of its interbank gold leasing business and relevant data of the comparative period accordingly from 2023. As the financial information included in the Group 2021 Annual Financial Statements and the Group 2022 Annual Financial Statements has not been restated to reflect the adoption of IFRS 17 and adjusted presentation of interbank gold leasing business, such financial information is not directly comparable with the financial information of the Group included in the Group 2023 Interim Financial Statements. Investors must therefore exercise caution when making comparisons between such financial data when evaluating the Group's financial condition and results of operations. Please refer to *“Risk Factors – Risks Relating to the Bank's Business – The Group's historical financial information may not be indicative of its current or future results of operations and investors should exercise caution in comparing financial data between years or periods due to changes in accounting standards.”*

In this Drawdown Offering Circular, unless otherwise specified, references to the 31 December 2022 figures are to the restated figures as extracted from the Group 2023 Interim Financial Statements, except that references to the 31 December 2022 figures in the section entitled *“Recent Developments – Third Quarter Results of 2023 – Selected items from the Consolidated Statement of Financial Position”* of this Drawdown Offering Circular are to the restated figures as extracted from the Group 2023 Third Quarter Financial Statements (as defined below).

This Drawdown Offering Circular also contains selected unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2022 and 2023 (the **“Group 2023 Third Quarter Financial Statements”**) which was extracted from the third quarter report of the Group published on 26 October 2023 (the **“Group 2023 Third Quarter Report”**), which was prepared in accordance with International Financial Reporting Standards (the **“IFRS”**) and has neither been audited nor reviewed by a certified public accountant. Such unaudited and unreviewed consolidated quarterly financial information should not be relied upon to provide the same quality of information associated with information that has been subject to an audit and/or review. Potential investors must exercise caution when using such information to evaluate the Group's financial condition, results of operations and results. Such unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2023 should not be taken as an indication of the expected financial condition and results of operations for the Group for the full financial year ending 31 December 2023.

The Group 2021 Audited Financial Statements and Group 2022 Audited Financial Statements are included in the Base Offering Circular, which is attached to this Drawdown Offering Circular as Annex II. The Group 2023 Interim Financial Statements (together with the review report prepared in connection therewith) and the Group 2023 Third Quarter Financial Statements are incorporated by reference in this Drawdown Offering Circular.

None of the Issuer, the Bank, the Group, the Joint Lead Managers, the Agents or their respective directors, officers, employees, agents, affiliates or advisers makes any representation or warranty, express or implied, regarding the sufficiency of such unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2023.

## CERTAIN DEFINITIONS

Unless otherwise specified or the context requires, references herein to the “**Bank**” refer to China Construction Bank Corporation 中國建設銀行股份有限公司; all references to the “**Group**” refer to the Bank and its subsidiaries taken as a whole; references herein to “**U.S. dollars**” and “**U.S.\$**” are to the lawful currency of the United States of America (the “**U.S.**”) and references to “**Renminbi**” “**RMB**” are to the lawful currency of the People’s Republic of China (the “**PRC**”).

In addition, references to “**Hong Kong**” are to the Hong Kong Special Administrative Region of the PRC, references to “**Macau**” are to the Macau Special Administrative Region of the PRC, references to “**Mainland China**” are to the PRC excluding Hong Kong and Macau and references to “**Greater China**” are to the PRC including Hong Kong and Macau.

The English names of the PRC nationals, entities, departments, facilities, laws, regulations, certificates, titles and the like are translations of their Chinese names and are included for identification purposes only.

Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

## FORWARD-LOOKING STATEMENTS

The Issuer has included statements in this Drawdown Offering Circular and the Base Offering Circular which contain words or phrases such as “will”, “would”, “aim”, “aimed”, “is likely”, “are likely”, “believe”, “expect”, “expected to”, “will continue”, “anticipated”, “estimate”, “estimating”, “intend”, “plan”, “seeking to”, “future”, “objective”, “should”, “can”, “could”, “may”, and similar expressions or variations of such expressions, that are “forward-looking statements”. Actual results may differ materially from those suggested by the forward-looking statements due to certain risks or uncertainties associated with the Issuer’s expectations with respect to, but not limited to, its ability to successfully implement its strategy, its ability to integrate recent or future mergers or acquisitions into its operations, future levels of non-performing assets and restructured assets, its growth and expansion, the adequacy of its provision for credit and investment losses, technological changes, investment income, its ability to market new products, cash flow projections, the outcome of any legal or regulatory proceedings it is or becomes a party to, the future impact of new accounting standards, its ability to pay dividends, its ability to roll over its short-term funding sources, its exposure to operational, market, credit, interest rate and currency risks and the market acceptance of and demand for internet banking services.

## THIRD PARTY INFORMATION

Market data and certain industry forecasts and statistics in this Drawdown Offering Circular have been obtained from both public and private sources, including market research, publicly available information and industry publications. With respect to any information included herein and specified to be sourced from a third party, the Issuer confirms that any such information has been accurately reproduced and as far as the Issuer is aware and is able to ascertain from information available to it from such third party, no facts have been omitted which would render the reproduced information inaccurate or misleading. Although this information is believed to be reliable, it has not been independently verified by the Issuer, the Bank, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates, and none of the Issuer, the Bank, the Joint Lead Managers or the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates make any representation as to the accuracy or completeness of that information. In addition, third party information providers may have obtained information from market participants and such information may not have been independently verified.

## STABILISATION

In connection with the issue of the Notes, one or more of the Joint Lead Managers (except for China CITIC Bank International Limited) (the “**Stabilisation Manager(s)**”) (or any person acting on behalf of any Stabilisation Manager(s)) named in the Pricing Supplement may over-allot the Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilisation Manager(s) (or any person acting on behalf of any Stabilisation Manager) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the Notes and 60 days after the date of allotment of the Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilisation Manager(s) (or any person acting on behalf of any Stabilisation Manager(s)) in accordance with all applicable laws, regulations and rules.



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## OVERVIEW OF THE OFFERING OF THE NOTES

*The following is an overview of certain information relating to the offering of the Notes, including the principal provisions of the terms and conditions thereof. This overview is indicative only, does not purport to be complete and is qualified in its entirety by the more detailed information appearing elsewhere in this Drawdown Offering Circular. See, in particular, “Terms and Conditions of the Notes” in the Base Offering Circular and the Pricing Supplement in respect of the Notes included in Annex I to this Drawdown Offering Circular. Terms used in this section and not otherwise defined shall have the meanings given to them in the Terms and Conditions of the Notes.*

<b>Issuer</b>	China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行, being a branch of China Construction Bank Corporation, a joint stock limited company, incorporated and existing under the laws of the People’s Republic of China, registered with the Beijing Administration for Industry and Commerce of the People’s Republic of China under number 911100001000044477 and having its registered office at No 25, Finance Street, Xicheng District, Beijing, China
<b>Issue</b>	U.S.\$500,000,000 5.00 per cent Senior Green Notes due 2026 (the “Notes”)
<b>Issue Price</b>	99.799 per cent. of the aggregate nominal amount of the Notes
<b>Interest and Interest Payment Dates</b>	The Notes will bear interest on their outstanding principal amount from and including 30 November 2023 at the rate of 5.00 per cent. per annum, payable semi-annually in arrear in equal instalments on 30 May and 30 November in each year (each, an “Interest Payment Date”), commencing on 30 May 2024.
<b>Issue Date</b>	30 November 2023.
<b>Maturity Date</b>	30 November 2026.
<b>Status</b>	Senior Notes. The Notes will be direct, unconditional, unsubordinated and unsecured obligations of the Issuer which will at all times rank <i>pari passu</i> without any preference among themselves and at least equally with all other present and future unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, save for such exceptions as may be provided by applicable legislation.
<b>Certain Covenants</b>	The Issuer will agree to certain covenants. See Condition 4.
<b>Redemption for Taxation Reasons</b>	The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days’ notice to the Noteholders (which notice shall be irrevocable) at their Early Redemption Amount (as described in Condition 6(b)) (together with interest accrued to the date fixed for redemption), if (i) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 8 as a result of any change in, or

amendment to, the laws or regulations of the PRC and Hong Kong or in each case, any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after 22 November 2023 and (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due. See Condition 6(c).

**Other Call/Put Options**

Not applicable.

**Taxation; Payment of Additional Amounts**

All payments of principal and interest by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within the PRC or Hong Kong or any political subdivision or any authority therein or thereof having power to tax to which the Issuer becomes subject in respect of payments made by it in respect of the Notes, unless such withholding or deduction is required by law. In that event, the Issuer shall pay such additional amounts as shall result in receipt by the Noteholders of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note in the circumstances set out in Condition 8.

**Events of Default**

The Notes will be subject to certain events of default, namely non-payment, breach of other obligations, cross-acceleration, insolvency, winding-up and illegality events. See Condition 10.

**Form and Transfer**

The Notes will be represented by beneficial interests in a Global Certificate in registered form, without interest coupons attached, which will be delivered to a common depository for, and registered in the name of a common nominee of, Euroclear and Clearstream. Except in limited circumstances, Individual Note Certificates for the Notes will not be issued in exchange for beneficial interests in any Global Certificate.

Interests in the Global Certificate will be shown on, and transfers thereof will be effected only through, records maintained by Euroclear and Clearstream.

See Conditions 1 and 2 and “*Form of the Notes*” in the Base Offering Circular.

**Denominations**

The Notes will be issued in denominations of U.S.\$200,000 and integral multiples of U.S.\$1,000 in excess thereof.

<b>Governing Law</b>	The Notes and any non-contractual obligations arising out of or in connection with them will be governed by, and shall be construed in accordance with, English law.	
<b>Jurisdiction</b>	The courts of Hong Kong are to have exclusive jurisdiction to settle any disputes that may arise out of or in connection with any Notes and accordingly any legal action or proceedings arising out of or in connection with any Notes may be brought in such courts.	
<b>Use of Proceeds</b>	The net proceeds of the issue of the Notes will be allocated to finance and/or refinance, in whole or in part, loans to customers involved in as well as the Bank's own operational activities in Eligible Green Projects, as further described in the sections entitled " <i>Use of Proceeds</i> ", " <i>Green Bond Framework</i> " and " <i>Eligible Green Projects</i> " and in accordance with applicable laws and regulations (including those with respect to the remittance of proceeds into the PRC).	
<b>Listing</b>	Application will be made to the Hong Kong Stock Exchange for the listing of, and permission to deal in, the Notes by way of debt issues to Professional Investors only.	
<b>Selling Restrictions</b>	The Notes have not been nor will be registered under the Securities Act or any State securities laws and may not be offered or sold within the United States and are only being offered and sold outside the United States in compliance with Regulation S. The offer and sale of Notes is also subject to restrictions in the United Kingdom, the European Economic Area, Singapore, Japan, Hong Kong and the PRC. See " <i>Subscription and Sale</i> " in the Base Offering Circular, as supplemented by this Drawdown Offering Circular.	
<b>Risk Factors</b>	For a discussion of certain risk factors relating to the Bank, the Issuer and the Notes that prospective investors should carefully consider prior to making an investment in the Notes, see " <i>Risk Factors</i> " herein and in the Base Offering Circular.	
<b>Expected Ratings of the Notes</b>	The Notes are expected to be assigned a rating of "A1" by Moody's.	
<b>Fiscal Agent</b>	China Construction Bank (Asia) Corporation Limited 中國建設銀行(亞洲)股份有限公司.	
<b>Registrar and Transfer Agent</b>	China Construction Bank (Asia) Corporation Limited 中國建設銀行(亞洲)股份有限公司.	
<b>Securities Codes</b>	ISIN XS2723146325	Common Code 272314632
<b>Legal Entity Identifier</b>	The Legal Entity Identifier of the Bank is 5493001KQW6DM7KEDR62.	

## SELECTED CONSOLIDATED FINANCIAL INFORMATION

*The section headed “Selected Consolidated Financial Information” on pages 3 to 5 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:*

The following tables set forth the summary consolidated financial information of the Group as at and for the periods indicated.

The selected consolidated financial information as at and for the years ended 31 December 2020, 2021 and 2022 are extracted from the Group 2021 Annual Financial Statements (contained in the 2021 Annual Report) and Group 2022 Annual Financial Statements (contained in the 2022 Annual Report) as prepared and presented in accordance with IFRS. The selected consolidated financial information of the Group as at and for the years ended 31 December 2020, 2021 and 2022 were audited by Ernst & Young.

The selected consolidated interim financial information as at and for the six months ended 30 June 2022 and 2023 are extracted from the Group 2023 Interim Financial Statements which was prepared and presented in accordance with IAS 34 as issued by the IASB and have been reviewed by Ernst & Young, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by HKICPA. Such unaudited consolidated interim financial information should not be relied upon to provide the same quality of information associated with information that has been subject to an audit. Potential investors must exercise caution when using such information to evaluate the Group’s financial condition, results of operations and results. Such unaudited consolidated interim financial information as at and for the six months ended 30 June 2023 should not be taken as an indication of the expected financial condition and results of operations for the Group for the full financial year ending 31 December 2023.

In respect of the Group 2023 Interim Financial Statements, the Group has adopted and implemented IFRS 17 since 1 January 2023 and made retrospective adjustments to the financial statements for the comparative periods in accordance with the transition requirements. As a result, certain comparative financial information as at 31 December 2022 and for the six months ended 30 June 2022 included in the Group 2023 Interim Financial Statements has been restated. Under IFRS 17, the Group has reassessed its business models of financial assets held for managing activities related to contracts within the scope of application of IFRS 17 and determined the classification of these financial assets, while also retrospectively adjusting information in comparative periods. On the basis of the measurement of fulfilment cash flows for insurance contract liabilities linked to certain debt investments measured at amortised cost, the Group reassessed its business models for the above financial assets, and reclassified them as debt investments measured at fair value through other comprehensive income. Please refer to Note 2 of the Group 2023 Interim Financial Statements for further information, including the impact of the implementation of IFRS 17 on main financial indicators of the comparative periods. In addition, according to the Interim Measures for the Administration of the Gold Leasing Business issued by the People’s Bank of China, the Group has adjusted the presentation of its interbank gold leasing business and relevant data of the comparative period accordingly from 2023. As the financial information included in the Group 2021 Annual Financial Statements and the Group 2022 Annual Financial Statements has not been restated to reflect the adoption of IFRS 17 and adjusted presentation of interbank gold leasing business, such financial information is not directly comparable with the financial information of the Group included in the Group 2023 Interim Financial Statements. Investors must therefore exercise caution when making comparisons between such financial data when evaluating the Group’s financial condition and results of operations. Please refer to “*Risk Factors – Risks Relating to the Bank’s Business – The Group’s historical financial information may not be indicative of its current or future results of operations and investors should exercise caution in comparing financial data between years or periods due to changes in accounting standards.*”

The information set out below should be read in conjunction with, and is qualified in its entirety by reference to, the Group 2021 Annual Financial Statements, the Group 2022 Annual Financial Statements and the Group 2023 Interim Financial Statements, including the notes thereto, included or incorporated by reference in this Drawdown Offering Circular and the Base Offering Circular. In particular, in respect of the Group 2022 Annual Financial Statements and the Group 2023 Interim Financial Statements, the Group has reclassified activities of the Asset Custody Department from its Corporate Finance business segment to its Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and has reclassified business segments of activities of subsidiaries. The Group has also adjusted comparative figures for the year ended 31 December 2021 and for the six months ended 30 June 2022 accordingly. Please refer to Note 57 of the Group 2022 Annual Financial Statements and Note 52 of the Group 2023 Interim Financial Statements respectively.

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020, 2021 AND 2022**

	As at 31 December		
	2020	2021	2022
	<i>(audited)</i>	<i>(audited)</i>	<i>(audited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>		
<b>Assets:</b>			
Cash and deposits with central banks .....	2,816,164	2,763,892	3,159,296
Deposits with banks and non-bank financial institutions .....	453,233	155,107	185,380
Precious metals .....	101,671	121,493	119,329
Placements with banks and non-bank financial institutions .....	368,404	188,162	429,676
Positive fair value of derivatives .....	69,029	31,550	49,308
Financial assets held under resale agreements	602,239	549,078	1,040,847
Loans and advances to customers .....	16,231,369	18,170,492	20,495,117
<b>Financial investments:</b>			
Financial assets measured at fair value through profit or loss ....	577,952	545,273	567,716
Financial assets measured at amortised cost .....	4,505,243	5,155,168	5,992,582
Financial assets measured at fair value through other comprehensive income .....	1,867,458	1,941,478	1,979,851
Long-term equity investments .....	13,702	18,875	22,700
Fixed assets .....	155,264	156,698	157,014
Construction in progress <sup>(1)</sup> .....	17,241	11,628	9,971
Land use rights .....	14,118	13,630	13,225
Intangible assets .....	5,279	5,858	6,496
Goodwill .....	2,210	2,141	2,256
Deferred tax assets .....	92,950	92,343	113,533
Other assets .....	238,728	331,113	257,620
Total assets .....	28,132,254	30,253,979	34,601,917
<b>Liabilities:</b>			

	<b>As at 31 December</b>		
	<b>2020</b>	<b>2021</b>	<b>2022</b>
	<i>(audited)</i>	<i>(audited)</i>	<i>(audited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>		
Borrowings from central banks.....	781,170	685,033	774,779
Deposits from banks and non-bank financial institutions .....	1,943,634	1,932,926	2,584,271
Placements from banks and non-bank financial institutions .....	349,638	299,275	351,728
Financial liabilities measured at fair value through profit or loss.....	254,079	229,022	303,132
Negative fair value of derivatives .....	81,956	31,323	46,747
Financial assets sold under repurchase agreements .....	56,725	33,900	242,676
Deposits from customers .....	20,614,976	22,378,814	25,020,807
Accrued staff costs.....	35,460	40,998	49,355
Taxes payable .....	84,161	86,342	84,169
Provisions .....	54,114	45,903	50,826
Debt securities issued .....	940,197	1,323,377	1,646,870
Deferred tax liabilities .....	1,551	1,395	881
Other liabilities .....	545,240	551,549	566,916
Total liabilities.....	25,742,901	27,639,857	31,723,157
<b>Equity:</b>			
Share capital .....	250,011	250,011	250,011
Other equity instruments.....			
Preference shares .....	59,977	59,977	59,977
Perpetual bonds.....	39,991	39,991	79,991
Capital reserve .....	134,263	134,925	135,653
Other comprehensive income .....	15,048	21,338	20,793
Surplus reserve .....	275,995	305,571	337,527
General reserve .....	350,228	381,621	444,786
Retained earnings .....	1,239,295	1,394,797	1,527,995
Total equity attributable to equity shareholders of the Bank .....	2,364,808	2,588,231	2,856,733
Non-controlling interests .....	24,545	25,891	22,027
Total equity.....	2,389,353	2,614,122	2,878,760
Total liabilities and equity .....	28,132,254	30,253,979	34,601,917

Note:

- (1) The balance of construction in progress has been presented separately from the balance of fixed assets in the Group 2022 Annual Financial Statements, and the presentation of corresponding 31 December 2021 and 31 December 2020 balances have been revised accordingly.

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER 2020, 2021 AND 2022**

	For the year ended 31 December		
	2020	2021	2022
	<i>(audited)</i>	<i>(audited)</i>	<i>(audited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>		
Interest income .....	989,509	1,057,334	1,169,900
Interest expense .....	(413,600)	(451,914)	(526,836)
Net interest income .....	575,909	605,420	643,064
Fee and commission income.....	131,512	138,637	130,830
Fee and commission expense.....	(16,930)	(17,145)	(14,745)
Net fee and commission income .....	114,582	121,492	116,085
Net trading gain .....	4,313	7,816	4,531
Dividend income.....	3,182	5,921	6,135
Net (loss)/gain arising from investment securities .....	5,765	10,498	(9,189)
Net gain on derecognition of financial assets measured at amortised cost .....	4,649	4,634	322
Other operating (expense)/income, net:			
– Other operating income .....	47,874	68,025	61,346
– Other operating expense .....	(42,050)	(59,100)	(64,139)
Other operating (expense)/income, net .....	5,824	8,925	(2,793)
Operating income .....	714,224	764,706	758,155
Operating expenses .....	(188,574)	(219,182)	(222,314)
	525,650	545,524	535,841
Credit impairment losses .....	(193,491)	(167,949)	(154,539)
Other impairment losses .....	3,562	(766)	(479)
Share of profit of associates and joint ventures .....	895	1,603	1,194
Profit before tax .....	336,616	378,412	382,017
Income tax expense .....	(63,037)	(74,484)	(58,851)
Net profit .....	273,579	303,928	323,166
<b>Other comprehensive income:</b>			
<i>(1) Other comprehensive income that will not be reclassified to profit or loss</i>			
Remeasurements of post-employment benefit obligations.....	479	(25)	(275)
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income ....	(279)	(463)	(211)
Others .....	24	115	33
Subtotal.....	224	(373)	(453)



	<b>For the year ended 31 December</b>		
	<b>2020</b>	<b>2021</b>	<b>2022</b>
	<i>(audited)</i>	<i>(audited)</i>	<i>(audited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>		
<b><i>(2) Other comprehensive income that may be reclassified subsequently to profit or loss</i></b>			
Fair value changes of debt instruments measured at fair value through other comprehensive income .....	(9,108)	12,943	(12,341)
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income .....	(762)	556	3,145
Reclassification adjustments included in profit or loss due to disposals .....	(491)	(423)	11
Net gain/(loss) on cash flow hedges .....	(61)	320	485
Exchange difference on translating foreign operations .....	(6,720)	(6,445)	8,712
Others .....	-	-	-
Subtotal .....	<u>(17,142)</u>	<u>6,951</u>	<u>12</u>
Other comprehensive income for the year, net of tax .....	<u>(16,918)</u>	<u>6,578</u>	<u>(441)</u>
Total comprehensive income for the year .....	<u>256,661</u>	<u>310,506</u>	<u>322,725</u>
Net profit attributable to:			
Equity shareholders of the Bank .....	271,050	302,513	323,861
Non-controlling interests .....	2,529	1,415	(695)
	<u>273,579</u>	<u>303,928</u>	<u>323,166</u>
Total comprehensive income attributable to:			
Equity shareholders of the Bank .....	254,112	308,803	323,316
Non-controlling interests .....	2,549	1,703	(591)
	<u>256,661</u>	<u>310,506</u>	<u>322,725</u>
Basic and diluted earnings per share (in RMB Yuan) .....	<u>1.06</u>	<u>1.19</u>	<u>1.28</u>

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2022  
AND 30 JUNE 2023**

	<b>As at 31 December 2022</b>	<b>As at 30 June 2023</b>
	<i>(audited) (restated)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
<b>Assets:</b>		
Cash and deposits with central banks .....	3,159,296	3,431,782
Deposits with banks and non-bank financial institutions .....	185,423	290,923
Precious metals .....	39,119	66,775
Placements with banks and non-bank financial institutions .....	509,786	601,718
Positive fair value of derivatives .....	49,308	63,847
Financial assets held under resale agreements	1,040,847	1,411,258
Loans and advances to customers .....	20,493,042	22,360,543
<b>Financial investments:</b>		
Financial assets measured at fair value through profit or loss .....	568,097	567,261
Financial assets measured at amortised cost .....	5,958,397	6,395,058
Financial assets measured at fair value through other comprehensive income .....	2,015,818	2,293,209
Long-term equity investments .....	22,700	22,496
Fixed assets .....	157,014	153,412
Construction in progress <sup>(1)</sup> .....	9,971	9,049
Land use rights .....	13,225	13,009
Intangible assets .....	6,496	6,129
Goodwill .....	2,256	2,375
Deferred tax assets .....	113,081	122,605
Other assets .....	256,835	443,257
<b>Total assets</b> .....	<b>34,600,711</b>	<b>38,254,706</b>
<b>Liabilities:</b>		
Borrowings from central banks .....	774,779	892,062
Deposits from banks and non-bank financial institutions .....	2,584,271	3,299,939
Placements from banks and non-bank financial institutions .....	365,760	446,290
Financial liabilities measured at fair value through profit or loss .....	289,100	221,142
Negative fair value of derivatives .....	46,747	64,290
Financial assets sold under repurchase agreements .....	242,676	155,203
Deposits from customers .....	25,020,807	27,628,473
Accrued staff costs .....	49,355	44,848

	<b>As at 31 December 2022</b>	<b>As at 30 June 2023</b>
	<i>(audited)</i>	
	<i>(restated)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
Taxes payable .....	84,169	52,367
Provisions .....	50,726	50,181
Debt securities issued .....	1,646,870	1,798,899
Deferred tax liabilities .....	881	1,470
Other liabilities .....	568,326	643,314
<b>Total liabilities</b> .....	<b>31,724,467</b>	<b>35,298,478</b>
<b>Equity:</b>		
Share capital .....	250,011	250,011
Other equity instruments.....		
Preference shares .....	59,977	59,977
Perpetual bonds.....	79,991	79,991
Capital reserve .....	135,653	135,653
Other comprehensive income .....	17,403	27,121
Surplus reserve .....	337,527	337,527
General reserve.....	444,786	445,105
Retained earnings .....	1,530,102	1,599,873
<b>Total equity attributable to equity shareholders of the Bank</b> .....	<b>2,855,450</b>	<b>2,935,258</b>
Non-controlling interests .....	20,794	20,970
<b>Total equity</b> .....	<b>2,876,244</b>	<b>2,956,228</b>
<b>Total liabilities and equity</b> .....	<b>34,600,711</b>	<b>38,254,706</b>

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 JUNE 2022 AND 2023**

	<b>For the six months ended 30 June</b>	
	<b>2022</b>	<b>2023</b>
	<i>(restated)</i>	
	<i>(unaudited)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
Interest income.....	565,317	616,753

	<b>For the six months ended 30</b>	
	<b>June</b>	
	<b>2022</b>	<b>2023</b>
	<i>(restated)</i>	
	<i>(unaudited)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
Interest expense.....	(247,648)	(304,568)
Net interest income .....	317,669	312,185
Fee and commission income .....	77,139	77,474
Fee and commission expense .....	(6,892)	(6,873)
Net fee and commission income .....	70,247	70,601
Net trading gain.....	2,274	3,766
Dividend income .....	3,509	3,568
Net gain/(loss) arising from investment securities .....	(4,046)	542
Net (loss)/gain on derecognition of financial assets measured at amortised cost.....	34	(44)
Other operating (expense)/income, net:		
– Other operating income.....	13,041	10,043
– Other operating expense.....	(12,851)	(12,506)
Other operating (expense)/income, net .....	190	(2,463)
Operating income .....	389,877	388,155
Operating expenses .....	(94,036)	(95,987)
	295,841	292,168
Credit impairment losses.....	(103,294)	(95,414)
Other impairment losses.....	(81)	46
Share of profit of associates and joint ventures.....	418	464
Profit before tax .....	192,884	197,264
Income tax expense .....	(30,650)	(29,969)
Net profit.....	162,234	167,295
<b>Other comprehensive income:</b>		
<b><i>(1) Other comprehensive income that will not be reclassified to profit or loss</i></b>		
Remeasurements of post-employment benefit obligations.....	(130)	173
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income.....	100	70
Others.....	-	24
Subtotal .....	(30)	267

	<b>For the six months ended 30</b>	
	<b>June</b>	
	<b>2022</b>	<b>2023</b>
	<i>(restated)</i>	
	<i>(unaudited)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
<b><i>(2) Other comprehensive income that may be reclassified subsequently to profit or loss</i></b>		
Fair value changes of debt instruments measured at fair value through other comprehensive income.....	(5,068)	5,867
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income .....	1,281	86
Reclassification adjustments included in profit or loss due to disposals.....	(37)	(383)
Net (loss)/gain on cash flow hedges.....	161	(334)
Exchange difference on translating foreign operations .....	4,264	5,927
Others.....	(1,396)	(2,700)
Subtotal .....	(795)	8,463
Other comprehensive income for the year, net of tax.....	(825)	8,730
Total comprehensive income for the year .....	<u>161,409</u>	<u>176,025</u>
Net profit attributable to:		
Equity shareholders of the Bank .....	161,899	167,344
Non-controlling interests.....	335	(49)
	<u>162,234</u>	<u>167,295</u>
Total comprehensive income attributable to:		
Equity shareholders of the Bank .....	161,614	177,062
Non-controlling interests.....	(205)	(1,037)
	<u>161,409</u>	<u>176,025</u>
Basic and diluted earnings per share (in RMB Yuan) .....	<u>0.65</u>	<u>0.67</u>

## RISK FACTORS

*Prospective investors should carefully consider, together with all other information contained in this Drawdown Offering Circular and the Base Offering Circular, the risks and uncertainties described below. The business, financial condition or results of operations of the Bank and the Group may be adversely affected by any of these risks. The risks described below are not the only ones relevant to the Bank or the Notes. The Bank believes the risks described below represent the principal risks inherent when considering an investment in the Notes. Additional risks and uncertainties not presently known to the Bank, or which the Bank currently deems immaterial, may also have an adverse effect on an investment in the Notes. All of these factors are contingencies which may or may not occur and the Bank is not in a position to express a view on the likelihood of any such contingency occurring.*

*The Bank does not represent that the statements below regarding the risk factors of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Drawdown Offering Circular and the Base Offering Circular and reach their own views prior to making any investment decision.*

*This Drawdown Offering Circular and the Base Offering Circular also contain forward-looking statements that involve risks and uncertainties. The Bank's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Drawdown Offering Circular and the Base Offering Circular.*

*Save as amended or supplemented in this Drawdown Offering Circular, the section entitled "Risk Factors" on pages 70 to 107 of the Base Offering Circular must be read and construed together with the relevant risks and uncertainties in this Drawdown Offering Circular.*

### **RISKS RELATING TO THE BANK'S BUSINESS**

*The sub-section headed "Risk Factors – Risks Relating to the Bank's Business" on pages 70 to 85 in the Base Offering Circular shall be deleted in its entirety and replaced with the following risk factors below:*

#### **Uncertainties and instability in global market conditions could adversely affect the Bank's business, financial condition and results of operations**

The Group has been, and in the future will continue to be, materially affected by geo-political, economic and market conditions, including factors such as the liquidity of the global financial markets, the level and volatility of debt and equity prices, interest rates, currency and commodities prices, investor sentiment, inflation, and the availability and cost of capital and credit.

The International Monetary Fund's baseline forecast is for growth to fall from 3.4 per cent. in 2022 to 2.8 per cent. in 2023, and for advanced economies to see an especially pronounced growth slowdown. The outlook for the world economy and financial markets remains uncertain due to geopolitical uncertainty. Tensions between Russia, the U.S. and a number of European states have heightened significantly as a result of Russia-Ukraine geopolitical conflicts. Although the Bank's exposure to the region is limited, the current crisis has the potential to escalate further and this could result in elevated geopolitical instability, trade restrictions, disruptions to global supply chains, increases in energy prices with knock-on global inflationary impacts, and a potential downturn in the global economy. The European Union (the "EU"), the United Kingdom (the "UK") and the United States, in a coordinated effort joined by several other countries, imposed a variety of sanctions with respect to certain regions of Ukraine, Russia and various Russia-related parties. The geopolitical dynamic, the regulatory complexity across multiple jurisdictions and the rapid pace of change have created a volatile situation that may have an impact on the Bank's business and operations. In addition, the conflict has led to sharp rises

in the price of energy and non-energy commodities, which had already been affected by the impact of the coronavirus disease 2019 (“**COVID-19**”) pandemic and later localised COVID-19 outbreaks. More recently, the armed conflict between Israel and Hamas may have further implications for the global economy especially if the conflict continues and the war and its political ramifications spread, in particular with respect to oil and energy prices. Furthermore, the steep rise in global inflation engendered by the rise in commodity prices, and by previous monetary and fiscal policy loosening in response to the COVID-19 pandemic, has prompted global central banks to raise their policy rates sharply in recent months, with the potential for further increases to come, which may create further challenges for the Bank’s customers. Headline inflation is in the process of abating as energy prices moderate, but underlying prices pressures are likely to remain in place. Such geopolitical risks may have a material adverse impact on macroeconomic factors which affect the Bank’s business, financial condition and results of operations. The continuing tensions between the PRC and the United States, including ongoing trade disputes and deterioration in diplomatic relations, have contributed to increased market volatility, weakened consumer confidence and diminished expectations for economic growth around the world. Some of these tensions have manifested themselves through actions taken and sanctions imposed by the governments of the United States and the PRC in recent years. The United States has imposed a range of sanctions and trade restrictions to target Chinese persons and companies in a number of sectors, focusing on entities the United States believes are involved in human rights violations, information technology and communications equipment and services, and military activities, among others. In response, the PRC has announced a number of sanctions and trade restrictions that target or provide authority to target foreign officials and companies, including those in the United States. Heightened geopolitical tensions between the United States and the PRC continue to cause significant uncertainty in the global macroeconomy, and the rhetoric surrounding the trade tensions continues to escalate as neither side has been willing to resume stalled trade negotiations. The amicable resolution of such a trade war remains elusive, and the lasting impacts that any trade war may have on the PRC economy and the PRC real estate industry remain uncertain.

Furthermore, global economic fluctuations have also had significant impacts on the global economy and on the Group. First, a rise in global trade protectionism will negatively impact the trade-dependent economies in Asia. Second, the interplay of U.S. fiscal and monetary policies, and aggressive quantitative easing programmes in Japan and Europe may lead to more volatile global capital flows, which could in turn impact global growth. Third, in UK a remain-or-leave referendum on its membership within the EU was held in June 2016, the result of which favoured the exit of the UK from the EU (the “**Brexit**”). On 31 January 2020, the UK officially exited the EU following a UK-EU Withdrawal Agreement signed in October 2019. The UK and the EU signed the Brexit trade deal on 30 December 2020 and the UK completed its separation from the EU with effect from 1 January 2021. While the UK and the EU had reached the trade deal, there remains potential lingering uncertainties caused by the ongoing negotiations between the UK and EU, especially with respect to the EU integration process and the relationship between the UK and EU, and Brexit has and may continue to create negative economic impact and increase volatility in the global market. These could include falls in stock exchange indices, a fall in the value of the key trading currencies such as the Euro and/or greater volatility of markets in general due to the increased uncertainty. Fourth, the increasing inflationary pressures which has been triggered by a number of factors including liberal monetary policies, interruptions to the global supply chain caused by measures taken by various governments to control the spread of COVID-19, labour shortages and rising energy costs, may have severe consequences on the global economy such as increased costs of borrowings and production and lower business activities, which may in turn have a material adverse effect on the Group’s business, financial condition and results of operations. Fifth, financial market volatility and increased uncertainty may have a broader global economic impact that may in turn have a material adverse effect on the Group’s business, financial condition and results of operations. To the extent uncertainty regarding the economic outlook negatively impacts consumer confidence and consumer credit factors globally, the Group’s business and results of operations could likewise be significantly and adversely affected.

The outbreak of COVID-19 and its spread worldwide have caused uncertainty and volatility in global markets, and the residual future effects of the COVID-19 pandemic remain uncertain. The COVID-19 pandemic necessitated that governments respond at unprecedented levels to protect public health, local economies and livelihoods. It has affected different countries and regions at different times and varying degrees as it has developed. The varying government support measures and restrictions imposed in response to the COVID-19 pandemic have added challenges, given the rapid pace of change and significant operational demands. Even though the World Health Organisation (“WHO”) has in May 2023 declared that COVID-19 is no longer a global health emergency, the speed at which countries and territories will be able to unwind the government support measures and restrictions and return to pre COVID-19 economic levels will vary based on the levels of infection, local governmental decisions and access to and ability to roll out vaccines. Despite the easing of travel restrictions and containment measures related to COVID-19 in the PRC since December 2022, there are uncertainties as to how COVID-19 and related policies will evolve. There remains a risk of subsequent waves of infection, as evidenced by the recently emerged variants of the virus. Renewed outbreaks emphasise the ongoing threat of COVID-19 even in countries that have recorded lower than average cases so far. Please also refer to “*Risk Factors – Risks Relating to the Bank’s Business – Any force majeure events, including occurrence of natural disasters or outbreaks of contagious diseases (such as COVID-19) may have an adverse effect on the Bank’s business operations, financial condition and results of operations*”.

In addition, as COVID-19 hampered business activities in the world, including China, the China Banking and Insurance Regulatory Commission (the “CBIRC”, which has been replaced by the National Administration of Financial Regulation (國家金融監督管理總局) (the “NAFR”)) promulgated a series of measures to relax credit controls and increase financial support to small and medium-sized enterprises (“SMEs”) to combat the challenges arising from COVID-19. In particular, it has encouraged banking institutions to increase lending to SMEs by lowering loan rates and increasing the amounts these enterprises could borrow. However, SMEs are more vulnerable to fluctuations in the macroeconomy and the adverse impact brought by major economic crisis or regulatory changes. In addition, these enterprises may not be able to provide reliable information necessary for the Bank to assess the credit risks involved. In the absence of accurate assessment of the relevant credit risks, the non-performing loans of the Bank may increase significantly if a large number of its SMEs clients are affected by major economic crisis or regulatory changes. As a result, this may have an impact on the Bank’s overall risk profile and quality of the loan portfolio, which could in turn materially and adversely affect its business, financial condition and results of operations. Separately, there can be no assurance that the policies, laws and regulations governing the PRC banking industry, in particular those relating to loans to SMEs (e.g. incentive policies to encourage lending to SMEs), will not change in the future or that any such changes will not materially and adversely affect the Bank’s business, financial condition and results of operations. For instance, as the WHO has in May 2023 declared that COVID-19 is no longer a global health emergency, NAFR may start to unwind support measures for SMEs, which could lead to a tightening of credit controls and an increase in default risks for SMEs.

Moreover, there are ongoing concerns relating to the political gridlock in the United States over government spending and debt levels, the consequences for economic growth and investor confidence in the United States and the conflict between Russia and Ukraine and the sanctions imposed by governments in response. Central banks of some countries, including the Federal Reserve Board of Governors of the United States, have also accelerated their shifts in monetary policies and increased interest rates. There can be no assurance that monetary and fiscal policy measures adopted by central banks or national governments will have the intended effects or that a global economic downturn will not occur or market volatilities will not persist.

In early 2023, the global financial markets have experienced further turmoil with the collapse of Silicon Valley Bank, followed by Signature Bank and First Republic Bank and the crisis of Credit Suisse, which has resulted in greater uncertainty in the global macroeconomic environment. Please also refer to “*Risk Factors – Risks*



*Relating to the Bank's Business – The Bank is exposed to systemic risk resulting from failures by banks, other financial institutions and corporates”.*

Investors should be aware that there is a recent history of financial crises and boom-bust cycles in multiple markets in both emerging and developed economies which leads to risks for all financial institutions, including the Group. In addition, the Group remains subject to the risks posed by the indirect economic effect of the global credit crisis, some of which cannot be anticipated and the vast majority of which are not under its control. The Group also remains subject to counterparty risk arising from financial institutions that can fail or are otherwise unable to meet their obligations under their contractual commitment to the Group. If there is another global or regional financial crisis or a downturn in the economic condition of the Group's primary markets, this would likely have a material adverse effect on the Group's business, financial condition and results of operations.

### **The Bank has a concentration of credit exposure to certain customers and certain sectors**

As at 30 June 2023, the Bank's corporate loans and advances to the domestic (i) transportation, storage and postal services industries; (ii) leasing and commercial services industries; (iii) manufacturing industry; (iv) production and supply of electric power, heat, gas and water industries; (v) wholesale and retail trade industries; and (vi) real estate industries accounted for 9.23 per cent., 10.39 per cent., 9.28 per cent., 5.36 per cent., 5.75 per cent. and 3.61 per cent. of the Bank's gross loans and advances excluding accrued interest, respectively. If any of these industries in which the Bank's loans are highly concentrated experiences a significant downturn, the Bank's asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes. Any significant or extended downturn in any of these sectors may reduce the borrowing activities in these sectors, as well as increase the level of the Bank's impaired loans and related provisions for impaired loans, any of which could in turn reduce its net profit and adversely affect its business, financial condition and results of operations.

The Bank is also exposed to the fluctuations of the real estate market through its extension of personal residential mortgage loans and individual commercial property mortgage loans. The Bank's real estate related loans mainly include both corporate real estate loans and personal residential mortgage loans. As at 30 June 2023, corporate real estate loans amounted to RMB833,352 million, representing 3.61 per cent. of the Group's gross loans and advances excluding accrued interest, and its corresponding non-performing loan (“NPL”) ratio was 4.76 per cent. As at 30 June 2023, personal residential mortgages amounted to RMB6,406,705 million, representing 27.70 per cent. of the Group's gross loans and advances to customers and its corresponding NPL ratio was 0.42 per cent. Notwithstanding prudential measures the Bank has put in place to maintain a portfolio of high quality real estate loans with sustainable growth, including imposing stringent standards for the acceptance of new customers for personal residential mortgage loans, the PRC real estate market is subject to volatility and property prices have experienced significant fluctuations in recent years. In the event that PRC real estate prices experience a significant prolonged decline, the Bank's asset quality will likely be negatively affected. In recent years, the PRC government has been imposing and may continue to impose various economic measures with an aim of cooling the overheated real estate market in the PRC, including strengthened supervision over PRC real estate developers, some of which have experienced tightened cashflow, difficulty in refinancing or even default in their loan obligations, which would affect relevant segments of the economy and may in turn affect the Bank's business and operation. These policies may have an adverse effect on the quality as well as the rate of growth of loans extended to the real estate industry. In addition, if the real estate market in China experiences a significant downturn, the value of the real estate securing the Bank's loans may decrease, resulting in a reduction in the amount the Bank can recover. Any of the above developments or a combination thereof may adversely affect the Bank's asset quality, business, financial condition and results of operations, which in turn may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

In accordance with national policies aimed at limiting the over-development of certain industries with excess capacity, including the iron and steel, cement, electrolytic aluminium, plate glass and shipbuilding industries, the Bank carefully manages its exposure to these industries and has adopted a strict policy towards extending loans to these industries in order to reduce its loan exposure and risks associated with loans to these high-risk industries. Notwithstanding the credit measures the Bank has put in place, in the event the PRC government issues policies to further restrict such industries or there is deterioration in the production and operation of the Bank's customers from industries with overcapacity, the quality of the Bank's loans could suffer, which could in turn have an adverse effect on its business, financial position and results of operations, and may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

Since 2012, with the aim of reinforcing the risk management of loans to local government financing vehicles ("LGFV"), the PRC State Council (the "State Council"), the NAFR and the People's Bank of China (the "PBOC"), along with several other PRC regulatory authorities, have promulgated a series of notices, guidelines and other regulatory documents to direct PRC banks and other financial institutions to further optimise and strengthen their risk management measures regarding their loans to LGFV. The Bank has adopted a series of measures such as imposing stringent controls on granting loans to LGFV and strengthening credit related policies to manage and control the risks associated with loans to LGFV. Unfavourable developments in macroeconomic conditions, adverse changes to state policies, the financial condition of local governments and other factors may adversely affect the debt repayments of these financing platforms, which may in turn adversely affect the Bank's asset quality, financial condition and results of operations. Such developments may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

While the Bank introduced heightened criteria in 2009 to manage the risks associated with LGFV loans, including stricter requirements for guarantees, it cannot be assured that these loans will not default in the event of macroeconomic instability or other policy changes introduced by the PRC government. Given their importance to the composition of the Bank's loan portfolio, the default of any portion of such loans for any reason may affect its loan quality and will adversely affect its business, financial position and results of operations. Such developments may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes. As at 30 June 2023, the Group's gross loans and advances to customers stood at RMB23.13 trillion, an increase of RMB1.94 trillion or 9.13 per cent. from 31 December 2022, mainly due to the increase in domestic loans of the Bank; its NPL ratio as at 30 June 2023 was 1.37 per cent., representing a decrease of 0.01 per cent. as compared to the corresponding ratio as at 31 December 2022. As at 30 June 2023, the NPL ratio for corporate loans and advances was 1.88 per cent., representing a decrease of 0.2 per cent. from 31 December 2022, and the NPL ratio for personal loans and advances was 0.61 per cent., representing an increase of 0.06 per cent. from 31 December 2022. The NPL ratio for overseas operations and subsidiaries as at 30 June 2023 was 2.48 per cent., representing an increase of 0.3 per cent. from 31 December 2022.

#### **The Bank may be unable to realise the full value of the collateral or guarantees securing the Bank's loan portfolio**

As at 30 June 2023, the balances of the Group's unsecured loans, guaranteed loans, loans secured by property and other immovable assets and other pledged loans were RMB9,289,723 million, RMB2,979,757 million, RMB9,139,793 million and RMB1,668,844 million, respectively, accounting for 40.16 per cent., 12.88 per cent., 39.51 per cent. and 7.22 per cent. of the Group's gross loans and advances to customers, respectively. If there is substantial deterioration in the business condition of a borrower which adversely affects the borrower's ability to repay, the Bank may not be able to recover the amounts lent under credit loans, which will in turn adversely affect the Bank's financial position and results of operations, and may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. Guaranteed loans are loans that are guaranteed by affiliates of the borrower or other third parties. Notwithstanding the fact that such loans are guaranteed, the Bank's exposure to the guarantor is generally unsecured and if the financial position of the

guarantor deteriorates significantly, its ability to recover such loans will correspondingly deteriorate. Furthermore, the guarantee provided by such guarantor may be determined by the court as invalid if the guarantor fails to comply with certain laws and regulations in the PRC, including the “*PRC Civil Code*”, “*Interpretation of Supreme People’s Court on Application of the Security System under the PRC Civil Code*” and “*Interpretation of the Supreme People’s Court on the Application of Real Right Part of the PRC Civil Code (I)*”. A significant percentage of the Bank’s loan portfolio is secured by collateral, consisting mainly of domestic assets such as properties, land use rights and securities. The value of the collateral is generally higher than the amount loaned but such value is affected by factors the Bank cannot control including those affecting the PRC economy. If the PRC economy deteriorates, it could result in a decrease in the value of the collateral which will lead to the reduction of the amount of the loan that can be recovered. In addition, the procedures for liquidating or otherwise realising the value of collateral of borrowers in China may be protracted, and the enforcement process in China may be difficult. According to a judicial interpretation issued by the Supreme Court of the PRC, effective from 1 January 2005 and amended in December 2008 and December 2020, the court may seal up residential premises that are necessary to the person subject to enforcement and his dependents for living, but shall not auction, sell or use it to pay a debt. As a result, it may be difficult and time-consuming for banks to take control of or liquidate the collateral securing NPLs. Accordingly, if a borrower fails to repay and if the Bank is not able to timely realise the entire or sufficient part of the value of collateral, pledged assets or guarantees represented, the Bank’s asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank’s ability to service the Notes and to satisfy its other obligations under the Notes.

#### **The Bank may not be able to maintain or reduce its current NPL ratio**

The Bank’s results of operations have been negatively affected by its NPLs, which may continue to affect the Bank’s current and future business performance. As at 30 June 2023, the amount of the Group’s NPLs was RMB316,636 million and the NPL ratio was 1.37 per cent., representing a decrease of 0.01 per cent. as compared to the corresponding ratio as at 31 December 2022. As at 30 June 2023, the NPL ratio for corporate loans and advances was 1.88 per cent., representing a decrease of 0.2 per cent. from 31 December 2022, and the NPL ratio for personal loans and advances was 0.61 per cent., representing an increase of 0.06 per cent. from 31 December 2022. The NPL ratio for overseas operations and subsidiaries as at 30 June 2023 was 2.48 per cent., representing an increase of 0.3 per cent. from 31 December 2022. The NPL ratio for credit card loans as at 30 June 2023 was 1.66 per cent., representing an increase of 0.2 per cent. from 31 December 2022.

It cannot be assured that the Bank will be able to reduce or even maintain the same level in the future. This is because the quality of the Bank’s loan portfolio is affected by factors which the Bank is unable to control, including any adverse changes to the PRC economic structure and any deterioration in the PRC’s economy or the global economy. Adverse changes in the economic environment in the PRC or globally as well as force majeure events including natural disasters or outbreak of diseases may all have a negative impact on the ability of the Bank’s customers to repay the loans. Factors such as deterioration in the credit conditions of the Bank’s customers and trading partners, decline in both residential and commercial property prices, low market confidence in and very low demand for China real estate, an increase in the unemployment rate in China and the deterioration in the profitability of corporate borrowers will also lead to a reduction in the quality of the Bank’s assets. All of these factors can lead to an increase in the Bank’s NPL ratio, which will correspondingly adversely affect its business, financial condition and results of operations, and may negatively affect the Bank’s ability to service the Notes and to satisfy its other obligations under the Notes. See also “*Risk Factors – Risks relating to the Bank’s Business – Uncertainties and instability in global market conditions could adversely affect the Bank’s business, financial condition and results of operations*”.

### **The Bank's allowance for impairment losses may not be adequate to cover future actual losses to its loan portfolio**

As at 30 June 2023, the Group's allowance for impairment losses on loans and advances to customers measured at amortised cost was RMB771,712 million, and the ratio of its allowance for impairment losses to total assets was 2.02 per cent. The amount of the allowance for impairment losses to loans is based on the Bank's current assessment of and expectations concerning various factors that may affect the quality of its loan portfolio. These factors include, among other things, the borrowers' financial condition, repayment ability and repayment intention, the realisable value of any collateral and the likelihood of support from guarantors, as well as the PRC's economy, macroeconomic policies, interest rates, inflation, exchange rates and legal and regulatory environment. The above-mentioned factors are beyond the Bank's control. If the Bank's assessment of and expectations concerning these factors differ from actual developments in the future, or if the quality of its loan portfolio deteriorates, its allowance for impairment losses may not be adequate to cover its actual losses and the Bank may need to make additional provisions for impairment losses, which may adversely affect its business, financial condition and results of operations and, in turn, may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The expanding range of products and services exposes the Bank to new risks**

The Bank has expanded and intends to continue to expand the range of its products and services. As at 30 June 2023, the Group had 34 overseas institutions and 24 major subsidiaries with a total of 602 entities, including 454 domestic ones and 148 overseas ones, covering 30 countries and regions including bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile, Astana, Labuan, Auckland, and certain subsidiaries operating in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur. The Bank also maintained wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Europe, CCB New Zealand, CCB Brasil and CCB Malaysia and held 60 per cent. of the total share capital of CCB Indonesia. Expansion of its business activities exposes the Bank to a number of risks and challenges, including the following:

- the Bank may have limited or no experience in certain new business activities or geographies and may not be able, or may take a relatively long period, to compete effectively in these areas;
- the Bank may not be able to devote sufficient resources or management capacity to certain new business activities or geographies;
- there is no guarantee that the new business activities will meet the Bank's expectations of their profitability;
- the Bank may not be able to hire new personnel or retrain existing personnel who are able to conduct new business activities; and
- the Bank may not be able to continually add to the capability of its risk management and information technology systems to support a broader range of activities.

If the Bank is not able to achieve the intended results in these new business areas, its business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. In addition, if the Bank fails to promptly identify and expand into new areas of business to meet the increasing demand for certain products and services, it may fail to maintain its market share or lose some of its existing customers to its competitors.

Furthermore, the Bank's international expansion into multiple jurisdictions exposes the Bank to a variety of new regulatory and business challenges and risks and has increased the complexity of its risks in a number of

areas, including currency risk, interest rate risk, credit risk, regulatory and compliance risk, reputational risk, operational risk and data privacy risk. If the Bank is unable to manage the risks resulting from its international expansion, its reputation, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

#### **The Bank is subject to liquidity risk**

The Bank regularly monitors the gap between its assets and liabilities for various maturities in order to assess its liquidity risk for different periods. As at 30 June 2023, the loan-to-deposit ratio of the Group was 81.57 per cent., which decreased as compared to a loan-to-deposit ratio of 83.62 per cent. as at 31 December 2022. Customer deposits have historically been the main source of the Bank's funding. Generally, the Bank's short-term customer deposits have not been withdrawn upon maturity and have represented a stable source of funding. However, it cannot be assured that this will continue to be the case. If a substantial portion of the Bank's depositors withdraw their demand deposits or do not roll over their time deposits upon maturity, the Bank may have no choice but to seek other sources of funding to meet its funding requirements. It cannot be assured that the Bank can find alternative sources of financing based on normal commercial terms when necessary. Furthermore, the Bank's ability to obtain additional funds may also be affected by other factors including factors that the Bank may find difficult to control or be totally incapable of controlling, such as the deterioration of overall market conditions, severe disturbance to the financial market or a bleak outlook for industries where it has substantial credit exposure. Any of these factors could result in adverse effects on the Bank's liquidity, business, financial position and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

#### **The adoption of the PRC deposit insurance scheme may adversely affect the Bank's deposit-taking business and financial position.**

The "*Deposit Insurance Regulation*" formulated by the State Council came into effect on 1 May 2015 (the "**Deposit Insurance Regulation**"), and it has resulted in the formal establishment of a deposit insurance scheme in the PRC. The Deposit Insurance Regulation requires that the commercial banks and other deposit-taking banking financial institutions established in the PRC shall take out deposit insurance and pay deposit insurance premiums to relevant deposit insurance fund management institutions, with such premiums to be used as deposit insurance funds to compensate depositors in the event of the liquidation or similar event of any PRC bank. Under the Deposit Insurance Regulation scheme, upon the liquidation or similar event of any PRC bank, the maximum compensation that a depositor may receive on the total principal and accrued interest deposited with such PRC bank will be capped at RMB500,000.

The deposit insurance premiums to be paid by the Bank in accordance with the Deposit Insurance Regulation and other relevant laws and regulations will increase the Bank's operating costs and capital requirements. Furthermore, the Deposit Insurance Regulation scheme may increase competition among PRC banks for deposits as some depositors may consider spreading out their deposits with different PRC banks. This may result in deposits currently held with the Bank being transferred by depositors to other PRC banks as well as the Bank needing to offer higher interest rates to retain existing depositors and attract new depositors, which may have an adverse effect on the Bank's business, financial position and operating results.

#### **The Bank is subject to credit risks with respect to certain off-balance sheet commitments and guarantees**

In the ordinary course of the Bank's business, the Bank makes commitments and guarantees which are not reflected as liabilities on its balance sheet, including providing bank acceptances, guarantees, letters of credit and other credit commitments. As at 30 June 2023, the balance of the Group's credit commitments was RMB3,894,412 million, representing an increase of RMB207,885 million as compared to RMB3,686,527

million as at 31 December 2022. The Bank is subject to credit risks on its commitments and guarantees because certain of its commitments and guarantees may need to be fulfilled as a result of the Bank's customers' default. If the Bank is not able to obtain payment from its customers in respect of these commitments and guarantees or enforce its contracts with them, the Bank's business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank is subject to risks associated with its hedging activities and other derivative transactions**

The Bank has entered into derivative transactions for hedging purposes as well as conducted derivative transactions on behalf of its customers. Accordingly, the Bank faces market and operational risks associated with these transactions. At present, the regulation of China's derivative market remains in the development stage and requires further improvement and this increases the risks of the derivative transactions the Bank enters into. Further, the Bank's ability to monitor, analyse and report these transactions is limited by its information technology. Accordingly, the Bank's business, financial position and results of operations may be adversely affected given the volatility of the prices of these derivatives, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's risk management and internal control policies and procedures may not be effective in completely managing and avoiding all of its risks**

In recent years, the Bank has achieved progress in terms of risk management by improving its policies and procedures. However, as the Bank's business continues to develop, the Bank's risk management and internal control policies may not be able to effectively reduce and mitigate all types of risks, including unexpected risks and those of which the Bank is unaware of. In addition, the Bank's risk management capabilities are limited by the information, tools and technologies available to the Bank. Furthermore, the Bank's ability to control market risk and liquidity risk is constrained by the current PRC laws and regulations that restrict the types of financial instruments and investments the Bank may hold. If the Bank is unable to effectively implement the enhanced risk management and internal control policies and procedures, or if the intended results of such policies and procedures are not achieved in a timely manner, its asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's business is highly dependent on the proper functioning and improvement of its information technology systems**

The Bank's business is highly dependent on the ability of its information technology systems to accurately process large numbers of transactions across numerous markets and products in a timely manner. The proper functioning of the Bank's financial control, risk management, accounting, customer service and other data processing systems, together with the communication networks between the Bank's various branch outlets and its main data processing centre, is critical to its business and its ability to compete effectively. The Bank's data centres provide backup data that could be used in the event of a system breakdown or a failure of the Bank's primary systems, and have established alternative communications networks where available. However, the Bank does not operate all of its backup systems on a real-time basis and it cannot be assured that the Bank's business activities would not be substantially disrupted if there was a partial or complete failure of any of these primary information technology systems or communications networks. Such failures could be caused by, among other things, software flaws, computer virus attacks or conversion errors due to system upgrading. In addition, any security breach caused by unauthorised access to information or systems, or intentional destruction or loss or corruption of data, software, hardware or other computer equipment, could have an adverse effect on the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank's ability to remain competitive will depend in part on its ability to upgrade its information technology systems on a timely and cost-effective basis. In addition, the information available to and received by the Bank through its existing information technology systems may not be timely or sufficient for the Bank to manage risks and plan for, and respond to, market changes and other developments in its current operating environment. As a result, the Bank is making and intends to continue making investments to improve or upgrade its information technology systems. Any substantial failure to improve or upgrade the Bank's information technology systems effectively or on a timely basis could adversely affect its competitiveness, business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's business generates and processes a large amount of data, and any improper use or disclosure of such data could subject the Bank to significant reputational, financial, legal, and operational consequences, and deter current and potential customers from using its services**

The Bank's business generates and processes a large quantity of personal and transaction data. The Bank face risks inherent in handling large volumes of data and in protecting the security of such data. In particular, the Bank faces a number of challenges relating to data from transactions and other activities on its platforms, including:

- protecting the data in and hosted on the Bank's system, including against attacks on its system by outside parties or fraudulent behaviour by its employees;
- addressing concerns related to privacy and sharing, safety, security, and other factors; and
- complying with applicable laws, rules, and regulations relating to the collection, use, retention, disclosure, or security of personal information, including any requests from regulatory and government authorities relating to such data.

Any systems failure or security breach or lapse that result in the release of user data could harm the Bank's reputation and brand and, consequently, its business, in addition to exposing it to potential legal liability. Any failure, or perceived failure, by the Bank to comply with its privacy policies or with any regulatory requirements or privacy protection-related laws, rules, and regulations could result in proceedings or actions against it by governmental entities or others. These proceedings or actions may subject the Bank to significant penalties and negative publicity, require the Bank to change its business practices, increase its costs, and severely disrupt its business.

The Bank is subject to domestic and international laws relating to the collection, use, retention, security, and transfer of personally identifiable information, with respect to its customers and employees. In many cases, these laws do not only apply to third-party transactions, but may also restrict transfers of personally identifiable information among the Bank and its international subsidiaries. Several jurisdictions have passed laws in this area, and other jurisdictions are considering imposing additional restrictions. These laws continue to develop and may vary from jurisdiction to jurisdiction. Complying with emerging and changing international requirements may cause the Bank to incur substantial costs or require it to change its business practices, and failure to comply with any data protection laws could subject the Bank to significant penalties and negative publicity and severely disrupt its operations.

**The Bank may not be able to detect and prevent fraud or other misconduct committed by its employees or third parties on a timely basis**

The Bank may suffer from economic loss, penalties from regulatory institutions and severe damage to its reputation as a result of fraud or other misconduct committed by the Bank's employees or third parties. Types of misconduct conducted by the Bank's employees in the past include, among other things, theft, embezzlement or misappropriation of customers' funds, mishandling of deposits-taking business and settlement of payment

transactions, improper extensions of credit, improper accounting, fraud and the giving or acceptance of bribes. Types of misconduct by third parties which may affect the Bank include, among other things, fraud, theft, robbery and certain armed crimes. In addition, the Bank's employees may commit errors that could subject the Bank to financial claims as well as regulatory actions. While the Bank is constantly strengthening its inspection efforts and increasing its precautionary measures to prevent misconduct by employees and third parties, given the Bank's significant number of branch outlets, it cannot be assured that the Bank can identify and prevent all fraudulent behaviours of misconduct or that the preventive measures the Bank has adopted will be effective in every circumstance. It cannot be assured that any fraud or other misconduct committed by the Bank's employees or third parties, whether involving past acts that have gone undetected or future acts, will not have an adverse effect on the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank may not be able to detect money laundering and other illegal or improper activities fully or on a timely basis, which could expose it to additional liability and harm its business or reputation**

The Bank is required to comply with applicable anti-money-laundering, anti-terrorism laws and other regulations in the PRC, Hong Kong and other jurisdictions where the Bank has operations. These laws and regulations require the Bank, among other things, to adopt and enforce "know your customer" policies and procedures and to report suspicious and large transactions to the applicable regulatory authorities in different jurisdictions. While the Bank has adopted policies and procedures aimed at detecting and preventing the use of its banking network for money laundering activities or by terrorists and terrorist-related organisations and individuals generally, such policies and procedures may not completely eliminate instances where the Bank may be used by other parties to engage in money laundering or other illegal or improper activities. To the extent the Bank fails to fully comply with applicable laws and regulations, the relevant government agencies to whom the Bank reports have the power and authority to impose fines and other penalties on the Bank, which could harm its business and reputation, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank does not possess the relevant land use right certificates or building ownership certificates for some of the properties it holds, and it is subject to risks that its leases over certain properties may not be renewed**

The Bank leases a significant number of properties in the PRC, primarily as business premises for its branch outlets. It cannot be assured that all lessors of the Bank's leased business premises have the relevant land use right certificates or building ownership certificates. As a result, third parties may be able to challenge the validity of the Bank's leases. In addition, it cannot be assured that the Bank will be able to renew its leases on acceptable terms upon their expiration. If any of the Bank's leases were terminated as a result of challenges by third parties or failure of the lessors to renew them upon expiration, the Bank may be forced to relocate affected branch outlets and, if it fails to find suitable replacement sites on acceptable terms, its business, financial condition and results of operations may be adversely affected. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

In addition, the Bank may occupy certain parcels of land and buildings for which it does not have the relevant land use right certificates or building ownership certificates. The Bank will apply for the relevant land use rights and building ownership certificates if the Bank does not yet hold such land use rights certificates or building ownership certificates. However, it cannot be assured that the Bank's ownership rights would not be adversely affected in respect of any parcels of land or buildings for which the Bank was unable to obtain the relevant certificates.



**The Group’s historical financial information may not be indicative of its current or future results of operations and investors should exercise caution in comparing financial data between years or periods due to changes in accounting standards**

The Group’s historical consolidated financial information must be evaluated in light of changes in accounting standards. There can be no assurance that the historical financial information were or will be indicative of what the Group’s results of operations, financial condition or cash flow will be in the future or that financial information is comparable on a year-to-year or period-to-period basis. In particular, in respect of the Group 2023 Interim Financial Statements and the Third Quarter Results 2023, the Group has adopted and implemented IFRS 17 since 1 January 2023 and made retrospective adjustments to the financial statements for the comparative periods in accordance with the transition requirements. As a result, certain comparative financial information as at 31 December 2022 and for the six months ended 30 June 2022 included in the Group 2023 Interim Financial Statements have been restated, and certain comparative financial information as at 31 December 2022 and for the nine months ended 30 September 2023 included in the Third Quarter Results 2023 have been restated. Under IFRS 17, the Group has reassessed its business models of financial assets held for managing activities related to contracts within the scope of application of IFRS 17 and determined the classification of these financial assets, while also retrospectively adjusting information in comparative periods. On the basis of the measurement of fulfilment cash flows for insurance contract liabilities linked to certain debt investments measured at amortised cost, the Group reassessed its business models for the above financial assets, and reclassified them as debt investments measured at fair value through other comprehensive income. Please refer to Note 2 of the Group 2023 Interim Financial Statements for further information (including the impact of the implementation of IFRS 17 on main financial indicators of the comparative periods) and paragraph 1.1 of the Third Quarter Results 2023 for further information. In addition, according to the Interim Measures for the Administration of the Gold Leasing Business issued by the People’s Bank of China, the Group has adjusted the presentation of its interbank gold leasing business and relevant data of the comparative period accordingly from 2023. As the financial information included in the Group 2021 Annual Financial Statements and the Group 2022 Annual Financial Statements has not been restated to reflect the adoption of IFRS 17 and adjusted presentation of interbank gold leasing business, such financial information is not directly comparable with the financial information of the Group included in the Group 2023 Interim Financial Statements and the Third Quarter Results 2023, which has been restated. Investors must therefore exercise caution when making comparisons between such financial data when evaluating the Group’s financial condition and results of operations.

**The Bank may face situations where it cannot meet the capital adequacy requirements imposed by the relevant PRC regulators or as a G-SIB pursuant to the Third Basel Capital Accord (“Basel III”)**

According to the “*Administrative Measures for the Capital of Commercial Banks (Provisional)*” (the “**NAFR Capital Regulations**”) formulated by the previously-named China Banking Regulatory Commission (which was subsequently renamed CBIRC and in 2023, was renamed to NAFR) to implement the Basel III in June 2012 and effected on 1 January 2013, the capital adequacy ratio of different tiers of a commercial bank shall not be lower than the following minimum requirements at any point in time: (i) the core tier 1 capital adequacy ratio shall not be lower than 5 per cent.; (ii) the tier 1 capital adequacy ratio shall not be lower than 6 per cent.; (iii) the capital adequacy ratio shall not be lower than 8 per cent.; (iv) the capital conservation buffer shall not be lower than 2.5 per cent.; and (v) the countercyclical buffer shall not be lower than 0 to 2.5 per cent. In addition, the Bank as a domestic systemically important bank will also be required to maintain a further 1 per cent. capital surcharge above prevailing core tier 1 capital requirements. Since January 2013, the Bank has calculated its capital adequacy ratio in accordance with these measures.

Furthermore, the Financial Stability Board has identified the Bank as a globally systemically important bank (“**G-SIB**”) since November 2017. As a G-SIB, the Bank is required to satisfy heightened capital adequacy ratios

pursuant to Basel III. As at 30 June 2023, the Group's total capital ratio, Tier 1 ratio and Common Equity Tier 1 ratio, calculated in accordance with the NAFR Capital Regulations, were 17.40 per cent., 13.39 per cent. and 12.75 per cent. respectively, meeting the regulatory requirements. In 2017, the Basel Committee released the final framework for Basel III reform, which reconstituted the measurement rules for risk-weighted assets, and the NAFR revised its NAFR Capital Regulations. Accordingly, the Bank promoted the transformation of its risk-weighted assets measurement system against the final framework, so as to meet regulatory standards.

Although the Bank has already implemented medium to long term capital management policies to strengthen capital management and its capability to maintain growth, some regulatory developments may affect the Bank's ability to continually comply with capital adequacy requirements, including the decline in asset quality, the decline in value of its investments, the raising of minimum capital adequacy ratios by the NAFR and the changes in calculations of capital adequacy ratios by the NAFR.

In order to support a steady growth and development, the Bank may need to raise more capital to ensure that its capital complies with or exceeds the minimum regulatory requirement. In its future plans to raise capital, the Bank may issue any share securities that can contribute towards core tier 1 capital or share or perpetual securities that can contribute towards additional tier 1 capital or any debt securities that can contribute towards additional tier 1 capital or tier 2 capital. For instance, on 26 October 2023, the Bank completed the issuance of the CNY60 billion tier-2 capital bonds (Second Tranche) (the “**Domestic Tier-2 Bonds**”) in the China Interbank Bond Market. The Domestic Tier-2 Bonds consist of two types: the first type of the Domestic Tier-2 Bonds are fixed rate bonds with a term of ten years, coupon rate of 3.45 per cent. and an issue size of CNY45 billion, and the Bank shall have a conditional redemption right at the end of the fifth year; and the second type of the Domestic Tier-2 Bonds are fixed rate bonds with a term of 15 years, coupon rate of 3.53 per cent. and an issue size of CNY15 billion, and the Bank shall have a conditional redemption right at the end of the tenth year. The funds raised from the issuance of the Domestic Tier-2 Bonds will be used to replenish the Bank's tier-2 capital in accordance with the applicable laws and the approvals from the regulatory authorities.

The Bank's capital-raising ability may be restricted by the Bank's future business, financial and operational results, the Bank's credit rating, necessary regulatory approvals, overall market conditions including PRC and global economic, political and other conditions at the time of any capital raising.

If the Bank fails to meet the capital adequacy requirements, the NAFR may require the Bank to take corrective measures, including, for example, restricting the growth of its loans and other assets or restricting its declaration or distribution of dividends. These measures could adversely affect the Bank's reputation, business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The Bank is exposed to systemic risk resulting from failures by banks, other financial institutions and corporates**

Within the financial services industry, the default of any institution or corporate could lead to defaults by other institutions. Concerns about, or a default by, one institution could lead to significant liquidity problems, losses or defaults by other institutions as the commercial soundness of many financial institutions may be closely correlated as a result of their credit, trading, clearing or other relationships. This risk is sometimes referred to as “systemic risk”, and may adversely affect financial intermediaries, such as clearing agencies, clearing houses, banks, securities firms, other financial institutions and exchanges with whom the Bank interacts on a daily basis. In turn, the actual or perceived soundness of these institutions could have an adverse effect on the Bank's ability to raise new funding, including regulatory capital, and could have a material impact on the Bank's financial condition and results of operations.

The recent financial markets turmoil with the collapse of Silicon Valley Bank, followed by Signature Bank and First Republic Bank in the United States and the crisis of Credit Suisse, has resulted in higher uncertainty in the

financial services industry and has prompted questions about the viability of other financial services firms with the tightening of credit controls and liquidity for banks and possibility of broader systemic risk. In addition, the actions of government regulators and central banks to the recent financial markets turmoil, including the intervention of Swiss authorities in response to the collapse of Credit Suisse, has caused market participants to question how regulators and central banks will exercise resolution authority powers with respect to financial institutions or respond in the event of further turbulence or crisis in financial markets. As a result, there is greater uncertainty about the ability of financial institutions to raise regulatory capital, which could increase the Bank's cost of capital, or require the Bank to utilise different methods of raising regulatory capital than the Bank has used in the past, and could have a material impact on the Bank's financial condition and results of operations.

### **The Bank may not manage risks associated with the replacement of benchmark indices effectively**

For several years, global regulators and central banks have been driving international efforts to reform key benchmark interest rates and indices; in particular interbank offered rates (“**IBORs**”) such as the London Interbank Offered Rate (“**LIBOR**”). This has resulted in significant changes to the methodology and operation of certain benchmarks and indices, the adoption of alternative risk-free rates (“**RFRs**”), the discontinuation of certain reference rates (including LIBOR), and the introduction of implementing legislation and regulations. The publication of certain non-U.S. Dollar LIBOR tenors (including all sterling, euro, Swiss franc and yen settings) and U.S. Dollar LIBOR 1-week and 2-month settings ceased at the end of 2021. The publication of yen LIBOR on a synthetic basis ceased at the end of 2022 and the United Kingdom Financial Conduct Authority (“**FCA**”) also confirmed in January 2022 that the publication of sterling LIBOR on a synthetic basis will end in early 2024. The remaining U.S. Dollar LIBOR tenors (including overnight, 1-month, 3-month, 6-month and 12-month) ceased at the end of June 2023, and restrictions have been imposed on new use of U.S. Dollar LIBOR. Following the 30 June 2023 cessation date, the FCA required the publication of 1-, 3- and 6-month synthetic U.S. Dollar LIBOR until 30 September 2024, using an unrepresentative ‘synthetic’ methodology, as part of the smooth wind-down of LIBOR. These synthetic U.S. Dollar LIBOR settings were not permitted to be used for new contracts.

The discontinuation of certain key IBORs such as LIBOR, the adoption of RFRs by the market, and the development of RFR products by the Bank, introduce a number of risks for the Bank, its clients, and the financial services industry more widely. These include, but are not limited to:

- regulatory compliance, legal and conduct risks, arising from both the continued sale of products referencing IBORs, sales of products referencing RFRs and the transition of legacy contracts to alternative rates. There is a risk that the Bank is unable to meet regulatory milestones associated with the discontinuance of sale of certain IBOR products, which may result in regulatory investigations or reviews being conducted into the Bank's preparation and readiness for the replacement of IBORs with alternative reference rates. Additionally, if the Bank's sales processes are not appropriately adapted to account for the additional complexity of new products, or new RFR market conventions, additional conduct risks and regulatory actions may result and there may be a heightened risk of disputes. In addition, there may be conduct risks resulting from clients of the Bank alleging that they have not been treated fairly throughout the transition or may not be aware of the options available to them and the implications of decisions taken, leading them to claim unfair financial detriment;
- legal risks associated with the enforceability of fall-back provisions in IBOR contracts. There is a risk that some contracts will not be transitioned before the relevant IBOR is discontinued and the parties will need to rely on the “fall-back” provisions of those contracts. As these fall-back provisions do not always contemplate the permanent cessation of the relevant IBOR, there is a risk that the provisions may not work from a contractual, practical or financial perspective, potentially resulting in unintended outcomes for clients. This may lead to complaints, litigation and/or regulatory action. While legislative solutions

have been proposed in the UK, U.S. and EU, market participants will need to consider the impact of any proposals ultimately adopted;

- financial risks resulting from the discontinuation of IBORs and the development of RFR market liquidity will affect the Bank throughout transition. The differences in IBOR and RFR interest rate levels will create a basis risk that the Bank will need to actively manage through appropriate financial hedging. Basis risk in the trading book and in the banking book may arise out of the asymmetric adoption of RFRs across assets and liabilities and across currencies and products. In addition, this may limit the ability to hedge effectively;
- operational risks resulting from changes to existing reference rates and indices, discontinuation of any reference rate or index and transition to alternative RFRs may require changes to some of the Bank's information technology systems, trade reporting infrastructure, operational processes and control. In addition, if any reference rate or index (such as LIBOR) is no longer available to calculate amounts payable, the Group may incur additional expenses in amending documentation for new and existing transactions and/or effecting the transition from the original reference rate or index to a new reference rate or index;
- market risks as it is possible that markets and industries transition at different paces in different regions and across different products, presenting various sources of basis risk and posing major challenges on hedging strategies; and
- accounting risk as the changes in benchmark rates, and their impact on matters such as measurement of financial instruments, may not be incorporated correctly by the Group in its financial statements.

If any of these risks materialise, it could have a material adverse effect on the Bank's business, financial condition, results of operations, prospects and customers.

**The Bank is subject to certain operational requirements as well as guidelines set by the PRC banking regulatory authorities. The Bank is also subject to the supervision and inspection of domestic regulators and overseas regulators in jurisdictions where it operates**

The Bank is subject to regular and irregular supervision and inspection by China's regulatory institutions, including the PRC Ministry of Finance (the "MOF"), the PBOC, the NAFR, the China Securities Regulatory Commission (the "CSRC"), the State Administration of Taxation (the "SAT"), the State Administration of Industry & Commerce (the "SAIC"), the State Administration of Foreign Exchange (the "SAFE") and the National Audit Office (the "NAO").

The Bank is subject to certain operational requirements and guidelines set by the PRC banking regulatory authorities. It cannot be assured that the Bank will be able to meet these operational requirements and guidelines in the future at all times, or that no sanction will be imposed on the Bank in the future if the Bank fails to do so. If sanctions are imposed on the Bank for the breaches of these or other operational requirements and guidelines, its business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

Furthermore, the Bank may also be subject to inspection and supervision of overseas regulatory institutions in overseas jurisdictions where it operates. The Bank's overseas branches, subsidiaries and representative offices must follow local laws, regulations and the regulatory requirements of relevant local regulatory institutions of their respective jurisdictions. It cannot be assured that the Bank's overseas branches, subsidiaries and representative offices will be able to meet the applicable laws and regulatory requirements at all times. If the Bank is not able to meet these requirements, there may be an adverse impact on the Bank's business in these jurisdictions. Some of these inspections have led to penalties and other sanctions imposed on the Bank as a

result of non-compliance. Although none of the penalties and sanctions imposed on the Bank have had a material adverse impact on the Bank's operations, financial position, and business performance, it cannot be assured that future inspections by regulatory institutions will not result in penalties or sanctions which may adversely affect the Bank's operations, reputation, business, financial position and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank may be subject to OFAC penalties if it conducts transactions in violation of OFAC regulations**

The United States currently imposes various economic sanctions, which are administered by the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") and which apply only to U.S. persons and, in certain cases, to foreign subsidiaries of U.S. persons or to transactions involving certain items subject to U.S. jurisdiction. Similar sanctions are administered by the United Kingdom, the European Union, United Nations Security Council and other applicable jurisdictions. These sanctions are intended to address a variety of policy concerns, including, among other things, denying certain countries, certain individuals and entities, the ability to support international terrorism and to pursue weapons of mass destruction and missile programmes. Countries which are currently subject to sanctions for different reasons include but are not limited to Cuba, Iran, North Korea, Syria, and the Crimea, Donetsk, Luhansk, Zaporizhzhia and Kherson regions of Ukraine. The external sanctions environment remains dynamic, and sanctions regimes are increasingly complex and less predictable. In particular, extensive financial, trade, transport, and immigration sanctions have been put in place by the UK, the EU and U.S., among others, against Russian individuals and companies in light of the Russia-Ukraine geopolitical conflicts. Increasing tension between the U.S. and China may further contribute to the dynamism of the sanctions environment. In 2022, Russia has been the major target of western sanctions due to the Russia-Ukraine geopolitical conflicts, resulting in the imposition of an unprecedented and diverse set of sanctions and trade restrictions that are complex in nature and are aimed at a broader range of targets or activities. For their involvement in the Russia-Ukraine geopolitical conflicts, sanctions have also been imposed on Belarus, similar to those imposed on Russia, but to a lesser extent. In addition, in October 2023, OFAC imposed sanctions on ten key Hamas terrorist group members, operatives and financial facilitators in Gaza and elsewhere including Sudan, Türkiye, Algeria, and Qatar. The Bank does not believe that any of the Group's activities are subject to these sanctions. However, if the Group engages in any prohibited transactions by any means or it was otherwise determined that any of the Group's transactions violated applicable sanctions regulations, the Group could be subject to penalties and its reputation and ability to conduct future business in the U.S. or other relevant jurisdictions or with U.S. persons or other relevant persons could be adversely affected. As the Bank's business, financial condition and results of operations may be adversely affected, the Bank's ability to service the Notes and to satisfy its other obligations under the Notes may also be negatively affected.

**Any force majeure events, including occurrence of natural disasters or outbreaks of contagious diseases (such as COVID-19) may have an adverse effect on the Bank's business operations, financial condition and results of operations**

Any force majeure events, such as the occurrence of natural disasters or outbreaks of health epidemics and contagious diseases, including but not limited to the COVID-19 outbreak, all variants of the avian influenza, severe acute respiratory syndrome ("SARS"), Middle East Respiratory Syndrome ("MERS"), Ebola virus, and swine flu caused by H1N1 virus ("H1N1 Flu"), may adversely affect the Bank's business, financial condition and results of operations. Possible force majeure events may give rise to additional costs to be borne by the Bank and have adverse effects on the quality of the Bank's assets, business, financial condition and results of operations. An outbreak of a health epidemic or contagious disease could result in a widespread health crisis and restrict the level of business activity in affected areas, which may in turn adversely affect the Bank's business, financial condition and results of operations.

In particular, the COVID-19 pandemic has been one of the most significant global health crises in recent times. COVID-19 and the administrative actions taken by governments have caused substantial disruptions in the PRC and international economies and markets as well as additional uncertainties in the Group's operating environment. The prices of certain financial assets have been artificially supported through the COVID-19 pandemic following multi-trillion dollar central bank asset purchases and record low interest rates. Beginning in the second half of 2022, governments began to withdraw fiscal and monetary support and raise interest rates. As a result, price corrections and volatility occurred in 2022. Furthermore, the impact of COVID-19, including changes in customer behaviour and pandemic fears and restrictions on business and individual activities, has led to significant volatility in global and PRC financial markets and a significant decrease in global and PRC economic activity. While the WHO has in May 2023 declared that COVID-19 is no longer a global health emergency and there has been a gradual recovery in economic activity due to governments gradually loosening up the COVID-19 pandemic restrictions including lockdowns and social distancing measures and the roll out of vaccination programmes, regional resurgence of COVID-19 may occur in the future and it is difficult to predict the extent to which the Bank may be affected. In addition, while a number of vaccine candidates have announced high efficacy rates, raising hopes of widespread immunisation from COVID-19, the rollout of vaccination programmes is uneven across markets, which hampers the global pace of recovery to pre-pandemic levels. Depending on the time taken for economic activity to return to previous levels, there could be further adverse impacts on the Bank income due to lower lending and transaction volumes, and it may also adversely affect the level of non-performing loans. Furthermore, the emergence of new COVID-19 variants could lead to resurgence in infection rates. Should the Group's operations be disrupted again by any resurgence of COVID-19 or its variants and such disruption become extended, it may materially and adversely affect the Group's results of operations and financial condition. In addition, any further disruption to the Group's business activities may negatively affect its liquidity and access to capital.

Please also refer to *“Risk Factors – Risks Relating to the Bank's Business – Uncertainties and instability in the global market conditions could adversely affect the Bank's business, financial condition and results of operations”*. Any of these factors could have a material adverse effect on the Group's financial condition, business and results of operation. In addition, any future occurrence of severe natural disasters in China or elsewhere may adversely affect PRC's economy or the global economy and in turn the Bank's business. There is no guarantee that any future occurrence of natural disasters or outbreak of any avian influenza, SARS, MERS, Ebola virus, H1N1 Flu, COVID-19 or other epidemics, or the measures taken by the PRC government or other countries in response to such future outbreak of epidemics, will not seriously interrupt the Bank's operations or those of the Bank's customers, which may have an adverse effect on the Bank's business, financial condition and results of operations.

**Failure by the Bank to meet its environmental, social and governance (“ESG”) or corporate social responsibility (“CSR”) targets may have an adverse effect on the Bank's performance, reputation, business, financial condition and results of operations**

The Bank takes its corporate social responsibilities seriously and seeks to serve the public, promote livelihoods, and become a low-carbon and environmentally friendly bank for sustainable development. In line with its philosophy, the Bank has issued several series of ESG related notes (the **“ESG Notes”**) under the Programme, including green notes, sustainability-linked notes and transition notes. In addition, the Bank has also increased its credit supply in the area of green finance, to among others provide financial services for energy security and low-carbon transformation.

In respect of the Bank's ESG Notes and green finance credit and loans, the Bank may have agreed to obligations relating to reporting and disclosure, environmental and social targets and specified use of proceeds. Furthermore, the Bank also publishes its CSR reports annually, which sets out the Bank's implementation strategies, targets and goals (such as emission reduction goals, energy conservation goals, waste reduction goals

and water conservation goals) and proposed business processes and standards, with respect to ESG and CSR. Any failure by the Bank to meet any of the targets, strategies, goals, processes and standards mentioned above, or any failure by the Bank to satisfy investor or other stakeholder expectations or standards in the execution of its ESG strategies, may affect the value and/or trading of the ESG Notes, and more widely affect the Bank's current and future business performance, results of operations and reputation. These may in turn negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

In addition, the Bank is subject to a variety of risks, including reputational risk, associated with ESG matters. Adverse incidents with respect to ESG activities could impact the Bank's reputation and relationships with investors, all of which could materially adversely affect its business and results of operations. For example, the Bank may be subject to allegations of greenwashing (for example, over-stating the credentials or environmental benefits of its projects, or not delivering on commitments made). The Bank's expectations, estimates and aspirational statements regarding ESG matters, including the potential environmental impacts of its projects and initiatives, involve known and unknown risks, uncertainties and other factors beyond the Bank's control that could cause the actual results to be different from such expectations, estimates and aspirational statements. As a result, there can be no assurance that the Bank's ESG initiatives, including the use of proceeds from the Notes and any further issuances of green notes, will not be subject to heightened scrutiny or public commentary in the future. Such scrutiny or public commentary could materially adversely affect the Bank's reputation, business, financial condition and results of operations and, in particular, could create legal and reputational risks.

## **RISKS RELATING TO THE PRC BANKING INDUSTRY**

*The sub-section headed "Risk Factors – Risks Relating to the PRC Banking Industry" on pages 86 to 90 in the Base Offering Circular shall be deleted in its entirety and replaced with the following risk factors below:*

### **The highly competitive nature of the PRC banking industry could adversely affect the Bank's profitability**

The PRC banking industry is intensely competitive. The Bank competes primarily with other domestic commercial banks and financial institutions, as well as foreign-invested financial institutions. These commercial banks and financial institutions compete with the Bank for substantially the same loans, deposits and fees from customers.

Following the removal of regulatory restrictions on their geographical presence, customer base and operating licence in China in December 2006 as part of China's WTO accession commitments, the Bank has experienced increased challenges from foreign-invested commercial banks. Furthermore, the "Mainland and Hong Kong Closer Economic Partnership Arrangement", which permits smaller Hong Kong banks to operate in China, the rapid development of new competitors such as Alipay and WeChat Pay, and the emergence of new technologies such as new digital currencies in the PRC have also increased the competition in China's banking industry.

The increased competitive pressures resulting from the above and other factors may adversely affect the Bank's business and prospects, as well as the Bank's business, financial condition and results of operations by, among other things:

- reducing the Bank's market share in its principal products and services;
- affecting the growth of the Bank's loan portfolio or deposit base and other products and services;
- decreasing the Bank's interest income or increasing its interest expense, thereby decreasing its net interest margin;
- reducing the Bank's fee and commission income;

- increasing the Bank’s non-interest expenses, such as marketing expenses;
- reducing the Bank’s asset quality; and
- increasing the turnover of senior management and qualified professional personnel.

The Bank may not always be able to maintain its competitive advantage or successfully compete in all the business areas in which it currently operates or intends to operate in the future. The adverse developments described above may negatively affect the Bank’s ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank may also face competition for funds from other forms of investment alternatives as the PRC capital market continues to develop. For example, as the PRC capital market continues to develop and become a more viable and attractive investment alternative, the Bank’s deposit customers may elect to transfer their funds into bonds, equities and other capital market instruments, which may reduce the Bank’s deposit base and adversely affect the Bank’s business, financial condition and results of operations. This may negatively affect the Bank’s ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank’s business is inherently subject to market fluctuations and general economic conditions, particularly in the PRC**

The Bank’s business is inherently subject to global capital market fluctuations and general economic conditions. Global market factors and the volatility and strength of the capital markets all affect the business and economic environment and, ultimately, the Bank’s business. In particular, uncertain economic conditions, volatility and disruptions in global capital markets, such as those that occurred in late 2008 and 2009 during the global financial crisis, can have a material adverse effect on the Bank. The economic recovery since the global financial crisis has been slow, with economic growth rates in major economies remaining persistently lower than pre-crisis levels, due to issues including the COVID-19 outbreak, the rise in inflation in major economies, the escalating tensions between the PRC and the United States, the ongoing concerns about European sovereign debt levels, the prolonged period of uncertainty around Brexit, the military conflict between Russia and Ukraine and the armed conflict between Israel and Hamas. Please also refer to “*Risk Factors – Risks Relating to the Bank’s Business – Uncertainties and instability in global market conditions could adversely affect the Bank’s business, financial condition and results of operations*”.

Furthermore, uncertainties in the global and the PRC’s economies may also adversely affect the Bank’s business, financial condition and results of operations in many ways, including, among others:

- during a period of economic slowdown, there is a greater likelihood that more of the customers or counterparties could become delinquent in respect of their loan repayments or other obligations to the Bank, which, in turn, could result in a higher level of NPLs, allowances for impairment losses and write-offs;
- the increased regulation and supervision by the financial services industry in response to the financial crisis in certain jurisdictions where the Bank operates may restrict its business flexibility and increase its compliance costs;
- the value of the Bank’s investments in the equity and debt securities issued by overseas governments and financial institutions may significantly decline;
- the Bank’s ability to raise additional capital on favourable terms, or at all, could be adversely affected; and



- trade and capital flows may further contract as a result of protectionist measures being introduced in certain markets, which could cause a further slowdown in economies and adversely affect the Bank's business prospects.

Any potential market and economic downturns, economic slowdown or geopolitical uncertainties in the PRC, its neighbouring countries or regions or the rest of the world may exacerbate the risks relating to the PRC capital markets. In addition, global economic uncertainty and the slowdown in PRC economic growth have precipitated, and may continue to raise the possibility of, fiscal, monetary, regulatory and other governmental actions. It cannot be predicted whether or when such actions may occur, nor can it be predicted what ultimate impact, if any, such actions or any other governmental actions could have on the Bank's business, results of operations and financial condition. There can be no assurance that the PRC's economy or the global economy will continue to improve or maintain sustainable growth. If further economic downturn occurs or continues, the Bank's business, financial condition and results of operations could be materially and adversely affected.

### **The Bank's businesses are highly regulated which may be adversely affected by future regulatory changes**

The Bank's businesses are highly regulated which may be adversely affected by future regulatory changes. The Bank's business and operations are directly affected by changes in the PRC's policies, laws and regulations relating to the banking industry, such as those affecting the extent to which the Bank can engage in specific businesses as well as changes in other governmental policies. There can be no assurance that the policies, laws and regulations governing the banking industry will not change in the future or that any such changes will not adversely affect the Bank's business, financial condition and result of operations nor can the Bank assure investors that it will be able to adapt to all such changes on a timely basis. For example, in recent years, the PRC government has announced a number of supply-side structural reforms, including the reforms to improve the corporate governance of SMEs to reduce systemic financial risks and credit risk and to increase lending activities to SMEs while effectively controlling risks, to achieve a healthy economic growth.

The Bank has participated in such supply-side structural reforms, including the development of Guangdong-Hong Kong-Macau Greater Bay Area and Free Trade Zones, SMEs financing and debt-to-equity swap reforms. In addition, the Bank may be entrusted to administer banking business. For example, on 24 May 2019, the Bank announced that it has accepted the entrustment of Baoshang Bank to take its business into custody. Under the custodian period of one year, the Bank had assisted Baoshang Bank in the reform of its corporate governance and risk management and in its business operations. There is no assurance that the policies implemented by the PRC regulators and the Bank's participation in them will not affect the Bank's business, financial condition and result of operations or that the Bank will be able to make proper adjustment(s) to its business operations according to the changes in the financial regulatory policies, monetary policies and structural-side reforms.

Furthermore, in 2022, the PBOC circulated for public consultation a draft Financial Stability Law of the People's Republic of China (中華人民共和國金融穩定法(草案) (the "**Financial Stability Law**"), which aims to provide a comprehensive plan for addressing systemic risks to China's financial system. As the Financial Stability Law has not been promulgated, its actual impact on the Bank's business and operations remains unknown. However, as a leading commercial bank in China, it is highly possible that the Bank will be required to comply with the Financial Stability Law upon its enactment, and there is no assurance that the compliance with the Financial Stability Law will not affect the Bank's business, financial condition and result of operations.

In addition, there may be uncertainties regarding the interpretation and application of new policies, laws and regulations, which may result in penalties and restrictions on the Bank's activities and could also have a significant impact on the Bank's business. The adverse developments described above may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The growth rate of the PRC banking market may not be sustainable**

The Bank expects the banking market in the PRC to expand as a result of anticipated growth in the PRC economy, increases in household wealth, continued social welfare improvement, demographic changes and the opening of the PRC banking market to foreign participants. However, the prospective impact on the PRC banking industry of certain trends and events, such as the pace of economic growth in the PRC and the ongoing reform of the social welfare system is currently not clear. Consequently, it cannot be assured that the growth and development of the PRC banking market will be sustainable.

### **Fluctuations in interest rates may adversely affect the Bank's lending business and its financial condition**

As with most commercial banks, the Bank's results of operations depend to a great extent on the Bank's net interest income. For the six months ended 30 June 2023, net interest income represented 80.43 per cent. of the Group's operating income. Fluctuations in interest rates could affect the Bank's financial condition and profitability in different ways. For example, a decrease in interest rates may reduce the Bank's interest income and yields from interest-earning assets. An increase in interest rates may decrease the value of the Bank's investment in debt securities portfolio and raise the Bank's funding costs. In addition, an increase in interest rates may reduce overall demand for loans, and, accordingly, reduce the Bank's origination of new loans, as well as increase the risk of customer default. Fluctuations in interest rate will also affect the market value of and return on derivative financial instruments and may result in a gap between the Bank's interest rate sensitive assets and interest rate sensitive liabilities.

Interest rate spread may also be affected by the PBOC's reserve requirement ratio for commercial banks. The reserve requirement refers to the amount of funds that banks must hold in reserve against deposits made by their customers. The PBOC may further adjust the reserve requirement ratio or revise its calculation basis in the future. Increases in the bank reserve requirement ratio or expansion of the calculation basis of the reserve requirement may negatively impact the amount of funds available for loans to businesses by the Bank and other commercial banks in China and therefore may adversely affect the Bank's ability to earn interest income, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

In addition, increasing competition in the banking industry and further deregulation of interest rates by the PBOC may result in higher fluctuations in market interest rates. If the interest rates the Bank pays for its deposits increase to a greater extent than the interest rates it receives for its loans, the Bank's net interest margin will narrow, leading to a reduction in its net interest income. Increases in interest rates might also affect borrowers' financial condition and hence their ability to repay loans. As a result, fluctuations in interest rates may adversely affect the Bank's lending operations, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **PRC regulations impose limitations on the types of investments the Bank may make and, as a result, the Bank has limited abilities to seek optimal investment returns, to diversify its investment portfolio and to hedge the risks of its Renminbi-denominated assets**

As a result of the PRC regulatory restrictions, substantially all of the Renminbi-denominated investment assets of PRC commercial banks are concentrated in the limited types of investments permitted by PRC law. These permitted investments mainly include PRC treasury bonds, financial debt securities issued by PRC policy banks, notes issued by the PBOC, and subordinated bonds. These restrictions on the Bank's ability to diversify its investment portfolio limit its ability to seek an optimal return. The restrictions also expose the Bank to significantly greater risk of investment loss in the event a particular type of investment the Bank holds suffers a decrease in value. For example, a general increase in interest rates may result in a significant decline in the value of the fixed income debt securities held by the Bank. In addition, due to the limited availability of hedging

tools, the Bank's ability to manage market and credit risks associated with Renminbi-denominated assets is limited, and any resulting decline in the value of its Renminbi-denominated assets will adversely affect the Bank's financial condition and results of operations. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's results of operations may be adversely affected if the PBOC further expedites the deregulation of interest rates**

In recent years, the PBOC has adopted reform measures to liberalise China's interest rate regime. For example, in 2002, the PBOC substantially liberalised interest rates for foreign currency-denominated loans and deposits. In October 2004, the PBOC eliminated restrictions in respect of the maximum interest rate for RMB-denominated loans and the minimum interest rate for RMB-denominated deposits. In June 2012, the PBOC lowered the one-year Renminbi benchmark deposit and loan interest rates each by 0.25 per cent. At the same time, the PBOC also adjusted the upper limit of the floating range for deposit interest rates and the lower limit of the floating range for loan interest rates.

As of 8 June 2012, RMB denominated deposits could not be set above 110 per cent. of the relevant PBOC benchmark rate. On 25 October 2013, the PBOC introduced a new prime lending rate, officially known as the "loan prime rate", which is based on a weighted average of lending rates from nine commercial banks. In 2015, the PBOC made consecutive interest rates cuts and removed the deposit interest rate ceiling, giving rise to greater competition among banks and general shrinking of returns in the bond and monetary markets. Deposit interest rate ceilings were replaced by a market pricing self-regulatory and coordination mechanism comprised of PRC financial institutions, known as the Self-Regulatory Mechanism for the Pricing of Market-Oriented Interest Rates (市場利率定價自律機制). On 17 August 2019, the PBOC issued Bulletin [2019] No. 15, reforming and improving the loan prime rate calculation mechanism, further liberalising the interest rate system. The PBOC may further liberalise the existing interest rate restrictions on RMB-denominated loans and deposits. If the existing regulations are substantially liberalised or eliminated, competition in China's banking industry will likely intensify as China's commercial banks seek to offer more attractive interest rates to customers. Further adjustments by the PBOC to the benchmark interest rates or liberalisation by the PBOC may result in the narrowing of the spread in the average interest rates between RMB-denominated loans and RMB-denominated deposits, thereby adversely affecting the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The effectiveness of the Bank's credit risk management system is affected by the quality and scope of information available in the PRC**

National credit information databases developed by the PBOC have been in operation since January 2006. However, as the information infrastructure in China is still under development and there remains limitations on the availability of information, national credit information databases are generally under-developed and are not able to provide complete credit information on many of the Bank's credit applicants. Therefore, the Bank's assessment of the credit risk associated with a particular customer may not be based on complete, accurate or reliable information, and the Bank's ability to effectively manage the Bank's credit risk may be adversely affected. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**Certain facts and statistics and information relating to the Bank and the Group are derived from publications not independently verified by the Bank, the Arranger, the Dealers or any of their respective directors, employees, representatives, affiliates or advisers**

Certain facts and statistics in this Offering Circular relating to the PRC, its economy and its banking industry are derived from various official and publicly available sources generally believed to be reliable. While the

Bank has taken reasonable care to ensure that the facts and statistics or information relating to the Bank and the Group presented are accurately extracted from such sources, such facts, statistics and information have not been independently verified by the Bank, the Arranger, the Dealers or any of their respective directors, employees, representatives, affiliates or advisers and, therefore, none of them makes any representation as to the accuracy of such facts and statistics or information, which may not be consistent with other information compiled within or outside the PRC and may not be complete or up-to-date.

Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice or other reasons, the statistics herein may be inaccurate or may not be comparable from period to period or to statistics produced for other economies and should not be unduly relied upon.

## **RISKS RELATING TO THE PRC**

*The sub-section headed “Risk Factors – Risks Relating to the PRC” on pages 90 to 93 in the Base Offering Circular shall be deleted in its entirety and replaced with the following risk factors below:*

### **PRC economic, political and social conditions and government policies could affect the Bank’s financial condition and results of operations**

A substantial majority of the Bank’s businesses, assets and operations are in China. Accordingly, the Bank’s financial condition, results of operations and business prospects are, to a significant degree, subject to the economic, political and legal developments in China. The PRC economy differs from the economies of most developed countries in many respects, including with respect to government involvement, level of development, economic growth rate, economic and political structure, control of foreign exchange, regulation of capital investment and allocation of resources. The PRC economy has been transitioning from a planned economy to a more market-oriented economy. In recent years, the PRC government has implemented a series of measures emphasising market forces for economic reform, the reduction of state ownership of productive assets and the establishment of sound corporate governance in business enterprises. However, a large portion of productive assets in China remain owned by the PRC government. The PRC government retains the power to implement macroeconomic policies affecting the PRC economy and continues to play a significant role in regulating industrial development, allocating resources, setting monetary policy, implementing measures on production, pricing, management and taxation and providing preferential treatment to particular industries or companies. These measures are aimed at benefiting the overall economy of the PRC, but some of the measures may have negative effects on certain industries, including the commercial banking industry. For example, the Bank’s operating results may be adversely affected by government control over capital investments or changes in the interpretation of, and application of, applicable tax regulations.

### **The interpretation of the NDRC Order 56 (as defined below) may involve significant uncertainty, which may adversely affect the enforceability and/or effective performance of the Notes. Any failure to complete the relevant filing and/registration under the NDRC Order 56 within the prescribed time frames may have adverse consequences for the relevant Issuer and/or the investors of the Notes**

The NDRC issued the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (國家發展改革委關於推進企業發行外債備案登記制管理改革的通知(發改外資[2015]2044號)) (the “**NDRC Circular**”) on 14 September 2015, which came into effect on the same day. According to the NDRC Circular, domestic enterprises and their overseas controlled entities shall procure the registration of any debt securities or medium to long term loans with a term not less than one year issued or incurred outside the PRC with the NDRC prior to the issue of the securities or drawings under the loans, and notify the particulars of the relevant issues or drawings within ten PRC working days after the completion of the relevant issue or drawing.

Effective from 10 February 2023, Administrative Measures for the Examination and Registration of Medium- and Long-term Foreign Debts of Enterprises (企業中長期外債審核登記管理辦法(國家發展和改革委員會令 第 56 號)) (as supplemented, amended or replaced from time to time) and any implementation rules or policies as issued by the NDRC from time to time (the “**NDRC Order 56**”) has superseded the NDRC Circular. As confirmed by the Bank, the foreign debt registration certificate (“**Certificate**”) has already been obtained by the Bank in 2023 under the NDRC Order 56 and the Issuer can rely on the Certificate to issue the Notes. Under the NDRC Order 56, the Bank shall, (i) file or cause to be filed with the NDRC the requisite information and documents within ten PRC business days after each foreign debt issuance and the expiration of the Certificate with respect to the relevant Notes in accordance with the NDRC Order 56, (ii) file or cause to be filed with the NDRC the requisite information and documents within five PRC business days before the end of January and the end of July each year, and (iii) file or cause to be filed the requisite information and documents upon the occurrence of any material event that may affect the enterprise’s due performance of its debt obligations. The NDRC Order 56 mentions some legal consequences of non-compliance with the pre-issuance registration requirement. For example, if the enterprise borrows foreign debt in violation of the NDRC Order 56, the examination and registration authority shall take disciplinary actions such as holding an interview and giving a public warning against the relevant enterprise and its principal person-in-charge according to the seriousness of the circumstances, and if any intermediary agency knows or should have known that an enterprise is borrowing foreign debt in violation of the relevant provision of the NDRC Order 56 but still provides the relevant intermediary services to the enterprise, the examination and registration authority shall circulate a notification of violation of regulations, and consult the relevant department on punishing the relevant intermediary agency and relevant liable persons in accordance with the applicable laws and regulations. In the worst case scenario, if pre-issuance registration is required but not complied with, it might become unlawful for the relevant Issuer to perform or comply with any of its obligations under the relevant Notes and the relevant Notes might be subject to enforcement as provided in Condition 10 (*Events of Default*). Potential investors of the Notes are advised to exercise due caution when making their investment decisions.

Similarly, the NDRC Order 56 mentions some legal consequences of non-compliance with the post-issue notification requirement. Failure to comply with the NDRC post-issue and continuing filing obligations (such as post-issue filing, pre-issuance approval expiration filing, periodical filing and major event filing, etc.) under Articles 24 and 26 of the NDRC Order 56 may result in the relevant entities being ordered to make corrections within a time limit, and in the case of aggravating circumstances or in the case that such corrections are not made within the prescribed time limit, relevant entities and their main person-in-charge will be warned. The aforesaid regulatory violations committed by enterprises shall be publicised on the “Credit China” website and the national enterprise credit information publicity system, among others.

The Bank undertakes to file or cause to be filed with the NDRC within the relevant prescribed timeframes after the relevant Issue Date the requisite information and documents in respect of the relevant Notes in accordance with the NDRC Order 56 and any implementation rules or policies as issued by the NDRC from time to time.

However, the NDRC Order 56 is new and its implementation may involve significant uncertainty. The administration and enforcement of the NDRC Order 56 may be subject to executive and policy discretion of the NDRC. While the NDRC Order 56 has set out the legal consequences for debtors and involved professional parties in cases of non-compliance of the NDRC Order 56, the NDRC Order 56 is silent on whether any such non-compliance would affect the validity and enforceability of the Notes. There is no assurance that the failure to comply with the NDRC Order 56 would not result in adverse consequences on the relevant Issuer’s or the Bank’s ability to perform in accordance with the Terms and Conditions of the Notes or the enforceability of the Notes.

### **Interpretation of PRC laws and regulations may involve uncertainty**

The Bank is organised under the laws of the PRC. The PRC legal system is based on written statutes. Since 1979, the PRC government has promulgated laws and regulations dealing with economic matters, such as foreign investment, corporate organisation and governance, commerce, taxation and trade, with a view towards developing a comprehensive system of commercial law. However, as many of these laws and regulations continue to evolve, these laws and regulations may be subject to different interpretation and inconsistently enforced. In addition, although there is a large volume of published court decisions and such court decisions may be cited for reference, they are not binding on subsequent cases and have limited precedential value unless the Supreme People's Court otherwise provides interpretations. These uncertainties relating to the interpretation and implementation of PRC laws and regulations may adversely affect the legal protections and remedies that are available to the Bank and the Noteholders.

### **Noteholders may experience difficulties in effecting service of legal process and enforcing judgments against the Bank and its directors and officers**

The Bank is a company incorporated under the laws of the PRC, and substantially all of its assets and its subsidiaries are located in the PRC. In addition, most of the Bank's directors and officers reside within the PRC, and the assets of its directors and officers may be located within the PRC. As a result, it may be difficult to effect service of process outside of the PRC upon most of the Bank's directors and officers and for the Noteholders to effect service of process against the Bank's assets or its directors and officers in the PRC in order to seek recognition and enforcement for foreign judgments in the PRC.

The recognition and enforcement of foreign judgments are provided for under the PRC Civil Procedures Law. PRC courts may recognise and enforce foreign judgments in accordance with the requirements of the PRC Civil Procedures Law and other applicable laws and regulations based either on treaties between China and the country where the judgment is made or on principles of reciprocity between jurisdictions. The PRC has not entered into treaties or arrangements providing for the recognition and enforcement of judgments made by courts of the United States, the United Kingdom, Japan or most other Western countries. In addition, according to the PRC Civil Procedures Law, courts in the PRC will not enforce a foreign judgment against the Bank or its directors and officers if they decide that the judgment violates the basic principles of PRC law or national sovereignty, security or public interest. Hence, it is uncertain whether and on what basis a PRC court would enforce a judgment rendered by a court in any of these jurisdictions.

### **The Bank is affected by the PRC government's restrictions on currency conversion and future fluctuations in exchange rates**

The Bank receives a substantial majority of its revenues in RMB, which is currently not a freely convertible currency. A portion of these revenues must be converted into other currencies in order to meet the Bank's demands for foreign currencies.

The exchange rates of the RMB against the U.S. dollar and other currencies are in constant fluctuation and influenced by, among other things, the changes in Chinese and international political and economic conditions. Since 1994, China had implemented a single and managed floating exchange rate regime based on market supply and demand to determine the exchange rate of RMB with reference to the exchange rate determined by the PBOC based on the interbank exchange rates and the prevailing rate of the international financial market on the previous business day. On 21 July 2005, the PRC government adopted a more flexible market-based and managed floating exchange rate regime with reference to a basket of currencies. Under the new system, the exchange rate of RMB was allowed to fluctuate within a regulated band. In addition, a market maker system was introduced to the interbank spot foreign exchange market. In July 2008, China continued to deepen its exchange rate regime reform to implement a managed floating exchange rate system based on market supply and demand. Given the domestic and overseas economic developments, in June 2010, the PBOC decided to

proceed further with reform of the RMB exchange rate regime, improve the flexibility of the RMB exchange rate and widen the daily trading band for the U.S.\$/RMB exchange rate in April 2012 and in March 2014. In 2017, the RMB depreciated as against the U.S. dollar and continued to fluctuate in 2018 and early 2019. Against the backdrop of uncertain trade and global economy, the PBOC authorised the China Foreign Exchange Trade System and National Interbank Funding Centre on 8 August 2019 to publish the central parity rate of the RMB as against the U.S. dollar in the interbank exchange market, which was U.S.\$1.00 to RMB7.0039. That was the first time the value of the RMB as against the U.S. dollar fell below RMB7.00 per U.S. dollar since 2008. The value of RMB against the U.S. dollar and other currencies may fluctuate and is affected by, among other factors, changes in international and national political and economic conditions and the foreign exchange policy adopted by the PRC Government. For example, as at 31 August 2023, the RMB was around 4.2 per cent. weaker against the U.S. dollar than it was a year ago. The PRC government may in the future implement other exchange rate reforms.

The Bank is also currently required to obtain the approval of SAFE before converting significant sums of foreign currencies into RMB. All of these factors could adversely affect the Bank's business, financial condition, results of operations and compliance with capital adequacy ratios and operational ratios, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

## **RISKS RELATING TO THE NOTES**

*Prospective investors should have regard to the risk factors described under the section entitled "Risk Factors – Risks Relating to the Notes" on pages 93 to 104 of the Base Offering Circular, which are incorporated by reference into this Drawdown Offering Circular. In addition, the section entitled "Risk Factors – Risks Relating to the Notes" starting on page 93 of the Base Offering Circular shall be supplemented with the following:*

### **The Notes being issued as green bonds may not be a suitable investment for all investors seeking exposure to green or other equivalently-labelled assets**

In connection with the issue of the Notes, the Bank has engaged Ernst & Young Hua Ming LLP to provide an independent limited assurance report (the "**Assurance Report**") to report on the Bank's use of proceeds in relation to the Notes, process for project evaluation and selection, management of proceeds and reporting of the Notes. The criteria for Ernst & Young Hua Ming LLP's assurance are the Green Bond Principles (as defined below) published by the International Capital Market Association ("**ICMA**").

In addition, in connection with the issue of the Notes, the Issuer has requested the Hong Kong Quality Assurance Agency (the "**HKQAA**") to issue independent certification (a "**HKQAA Pre-issuance Stage Certificate**") confirming that the Notes are in compliance with the requirements of the Green and Sustainable Finance Certification Scheme operated by the HKQAA (the "**HKQAA Green and Sustainable Finance Certification Scheme**"). The HKQAA Green Finance Certification Scheme is a set of voluntary guidelines that aims to facilitate the development of green finance and the green industry. The HKQAA Pre-issuance Stage Certificate will be obtained on or before the Issue Date for the Notes. See "*The HKQAA Green and Sustainable Finance Certification Scheme*" of this Drawdown Offering Circular for more details. The Assurance Report will be made available on the Bank's website (<http://www.ccb.com/>), however, neither the Assurance Report nor the HKQAA Pre-issuance Stage Certificate nor any of the reports, verification assessments, opinions or contents of the website mentioned above are, or shall be deemed to, constitute a part of or are incorporated into the Base Offering Circular or this Drawdown Offering Circular.

Neither the Assurance Report nor the HKQAA Pre-issuance Stage Certificate is a recommendation to buy, sell or hold securities and is only current as of its date of issue and is subject to certain disclaimers set out therein, and may be updated, suspended or withdrawn at any time. The Assurance Report and the HKQAA Pre-issuance Stage Certificate may not reflect the potential impact of all risks related to the Notes, their marketability, trading

price or liquidity or any other factors that may affect the price or value of the Notes. Furthermore, the Assurance Report and the HKQAA Pre-issuance Stage Certificate are for information purposes only and none of the Issuer, the Bank or the Joint Lead Managers accepts any form of liability for the substance of the Assurance Report or the HKQAA Pre-issuance Stage Certificate and/or any liability for loss arising from the use of the Assurance Report, the HKQAA Pre-issuance Stage Certificate and/or the information provided in each of it.

There is currently no market consensus on what precise attributes are required for a particular project to be defined as “green”, and therefore no assurance can be provided to potential investors that the Eligible Green Projects will continue to meet the relevant eligibility criteria. Although applicable green projects are expected to be selected in accordance with the categories recognised by the HKQAA Green and Sustainable Finance Certification Scheme and are expected to be developed in accordance with applicable legislation and standards, there can be no guarantee that adverse environmental and/or social impacts will not occur during the design, construction, commissioning and/or operation of any such green projects. Where any negative impacts are insufficiently mitigated, green projects may become controversial, and/or may be criticised by activist groups or other stakeholders.

Any second party opinion provider and providers of similar opinions, certifications and validations (including but not limited to Ernst & Young Hua Ming LLP who provided the Assurance Report) are not currently subject to any specific regulatory or other regime or oversight. Any such opinion or certification is not, nor should be deemed to be, a recommendation by the Issuer, the Bank, or the Joint Lead Managers in relation to the Notes, any second party opinion provider or any other person to buy, sell or hold the Notes. Noteholders have no recourse against the Issuer, the Bank or any of the Joint Lead Managers or the provider of any such opinion or certification for the contents of any such opinion or certification, which is only current as at the date it was initially issued. Prospective investors must determine for themselves the relevance of any such opinion, certification or validation and/or the information contained therein and/or the provider of such opinion, certification or validation for the purpose of any investment in the Notes. Any withdrawal of any such opinion or certification or any such opinion, certification attesting that the Group is not complying in whole or in part with any matters for which such opinion, certification or validation is opining on or certifying on may have a material adverse effect on the value of the Notes and/or result in adverse consequences for certain investors with portfolio mandates to invest in securities to be used for a particular purpose.

Whilst the Issuer and the Bank have agreed to certain obligations relating to reporting and use of proceeds as described under the sections headed “*Green Bond Framework*” and “*Use of Proceeds*” in this Drawdown Offering Circular, there would not be an Event of Default under the Terms and Conditions of the Notes if (i) the Issuer or the Bank were to fail to comply with such obligations or were to fail to use the proceeds of the issue of the Notes in the manner specified in this Drawdown Offering Circular (as further described in the sections entitled “*Use of Proceeds*” and “*Green Bond Framework*”) and/or (ii) any Assurance Report and/or the HKQAA Pre-issuance Stage Certificate issued in connection with such Notes were to be withdrawn. Any failure to use the net proceeds of the issue of the Notes in connection with eligible green projects, and/or any failure to meet, or to continue to meet, the investment requirements of certain investors with environmental and/or social concerns with respect to the Notes, may affect the value and/or trading price of the Notes, and/or may have consequences for certain investors with portfolio mandates to invest in green projects. In the event that the Notes are included in any dedicated “green”, “environmental”, “social”, “sustainable” or other equivalently-labelled index, no representation or assurance is given by the Issuer or the Bank or any other person (including but not limited to the Joint Lead Managers) that such listing or admission, or inclusion in such index, satisfies any present or future investor expectations or requirements as regards to any investment criteria or guidelines with which such investor or its investments are required to comply, whether by any present or future applicable law or regulations or by its own constitutive documents or other governing rules or investment portfolio mandates.



None of the Issuer, the Bank or the Joint Lead Managers makes any representation as to (i) the suitability for any purpose of the Assurance Report and/or the HKQAA Pre-issuance Stage Certificate, (ii) whether the Notes will meet investor criteria and expectations regarding environmental impact and sustainability performance for any investors, or (iii) the characteristics of Eligible Green Projects, including their relevant environmental and sustainability criteria. None of the Joint Lead Managers make any representation as to whether the net proceeds will be used to finance and/or refinance Eligible Green Projects (as further described in the sections entitled “*Use of Proceeds*” and “*Green Bond Framework*”). The Joint Lead Managers have not undertaken, nor are responsible for, any assessment of the eligibility of the projects within the definition of Eligible Green Projects or the monitoring of the use of proceeds from the offering of the Notes. Each potential purchaser of the Notes should have regard to the relevant projects and eligibility criteria described under the section headed “*Green Bond Framework*” and determine for itself the relevance of the information contained in this Drawdown Offering Circular regarding the use of proceeds, and its purchase of any Notes should be based upon such investigation as it deems necessary. Therefore, the Notes may not be a suitable investment for all investors seeking exposure to green assets. The description of Eligible Green Projects provided elsewhere in this Drawdown Offering Circular is for illustrative purposes only and no assurance can be provided that investment in project with these specific characteristics will be made by the Issuer during the term of the Notes.

## USE OF PROCEEDS

The net proceeds from the issue of the Notes will be allocated to finance and/or refinance, in whole or in part, loans to customers involved in, as well as the Bank's own operational activities in, Eligible Green Projects (as defined below) that promote a green and low-carbon economy, develop a more inclusive, harmonised society and provide clear environmental sustainability and climate change benefits in accordance with certain prescribed eligibility criteria as described under the Green Bond Framework (see the section headed "*Green Bond Framework*") and in accordance with applicable laws and regulations (including those with respect to the remittance of proceeds into the PRC).

Eligible Green Projects have been defined in accordance with the broad categorisation of eligibility for "*Green Eligible Categories*" as set out in the section headed "*Green Bond Framework*".

"**Eligible Green Projects**" are those which comprise financing within the Green Eligible Categories set out in the Green Bond Framework which, amongst other things, comply with the Green Bond Principles (as defined in the section headed "*Green Bond Framework*"). Such Green Eligible Categories include those which relate to renewable energy; energy efficiency; pollution prevention and control; clean transportation; sustainable water and wastewater management; green buildings; environmentally sustainable management of living natural and land resources; and conservation of terrestrial and marine biodiversity. Activities within and/or financings to industries involved in, among others, mining, quarrying and fossil fuel related assets, large-scale hydro power plants, weapons and ammunitions and the production, distribution or storage of hazardous chemicals and radioactive substances are specifically excluded from this definition.

Assets in all eligible categories shall reach the minimum threshold required by relevant official standards in relation to environmental impacts recognised in the relevant jurisdiction. Where no official standards are locally recognised, corresponding international standards and best practices shall apply.

The Joint Lead Managers have not separately verified nor will make any assurances as to (i) whether the Notes will meet investor criteria and expectations regarding environmental impact and sustainability performance for any investors, (ii) whether the net proceeds will be used to finance and/or refinance Eligible Green Projects, or (iii) the characteristics of Eligible Green Projects, including their environmental and sustainability criteria. See the section headed "*Risk Factors – Risks Relating to the Notes – The Notes being issued as green bonds may not be a suitable investment for all investors seeking exposure to green or other equivalently-labelled assets*" for further information.

## GREEN BOND FRAMEWORK

### **Background to the Bank's ESG Commitments**

The Bank takes its corporate social responsibilities seriously and seeks to serve the public, promote livelihoods, and become a low-carbon and environmentally friendly bank for sustainable development. In recent years, the Bank has been actively considering how it can use financial means to address significant challenges faced by the community and the environment. The Bank is dedicated to developing, promoting and practising “New Finance”, where it reviews and reflects on the development logic of financial work with the concepts of innovation, coordination, greenness, openness and sharing so as to develop people-centred “New Finance” policies. Through the Bank’s “New Finance” philosophy, the Bank strives to be a responsible financial institution by combining its financial expertise and social responsibilities to address social challenges to improve living standards, as well as the contributing to the green and sustainable development of the global economy. Some of the Bank’s main areas of focus over the past few years include (1) inclusive finance for a better livelihood; (2) green development and low-carbon finance against climate challenges; and (3) innovation sharing to empower development.

### ***Inclusive Finance for Better Livelihood***

The Bank had and continues to utilise innovation and technology to develop an inclusive finance model which focuses on, *inter alia*, supporting the development of small and micro enterprises, poverty alleviation, supporting rural revitalisation, providing better housing services and protecting customer rights and interests. The Bank deeply integrated the technological, inclusive and sharing attributes of “New Finance”, and focused on the concept of “digital, platform-based, and ecosystem-based development with empowerment” to explore new development models of inclusive finance. It leverages digital technology and technological empowerment to strengthen platform operations, improve market responsiveness and focus on differentiated needs of inclusive finance groups such as small and micro enterprises, individual business, agricultural clients, upstream and downstream clients in the supply chain, and others. In 2022, the Bank continued to enrich its online product lines oriented to customer demands, including “Quick Loan for Small and Micro Businesses”, “Quick Loan for Personal Business”, “Yunong Quick Loan” and “Quick Loan for Transactions”, to enhance its ability to meet client needs and improve service efficiency.

### ***Green Development and Low-Carbon Finance Against Climate Challenges***

The Bank places an emphasis on preserving natural ecology and promoting green development with financial forces and continues to explore new concepts, new models and new methods to develop green finance. The Bank continues to improve the long-term mechanism for green finance development, promotes the development of green finance business and actively implements the “Strategic Plan for Green Finance Development and the Action Plan for Carbon Peaking and Carbon Neutrality”. The Bank coordinates efforts to promote the “Carbon Peaking and Carbon Neutrality Action Plan”, leverages the advantages of financial technology and fully licenced finance, and utilises a combination of financial instruments, including green credit, green bonds, green leases, green funds, green trusts, green insurance and green wealth management, to extensively support and foster green industries.

In addition, the Bank has set decarbonisation targets that are in full alignment with China’s goal of reaching peak carbon emissions by 2030 and achieving carbon neutrality by 2060 (the 30/60 goal) and will continue to increase credit support in transition projects that promote low-carbon or zero-carbon. The Bank aims to use the principles of commercialisation and sustainability to guide its clients to utilise financial products to transform and upgrade their businesses to achieve decarbonisation targets, maximise environmental and social benefits and achieve their own climate transition strategic goals.

### ***Innovation Sharing to Empower Development***

The Bank advocates that finance and technology should guide society towards goodwill and betterment, in line with the “New Finance” philosophy. Since 2020, the Bank has adapted itself to the digital transformation, and started the all-round explorations of digital operation centred on “building an ecosystem, setting up scenarios, and expanding the base of users”. The Bank’s FinTech Strategic Plan (2021- 2025) (“TOP+2.0”) focuses on three strategic positioning of “a FinTech leader, a national force for independent innovation and a New Finance ecosystem pioneer”. The Bank used its own FinTech advantages in 2020 to launch the smart government services platform aimed at enhancing governance capacity and efficiency and opening up more communication channels between the government and the public, thus making it easier for businesses and individuals to access government services and extending the Bank’s reach to social groups at all levels.

### **Framework Overview**

The Bank has implemented a green, social, sustainability and sustainability-linked bond framework (the “**GSSS Bond Framework**”) which provides guidelines for all domestic and overseas branches and subsidiaries of the Bank to issue green bonds, social bonds, sustainability bonds and sustainability-linked bonds (collectively, “**GSSS Bonds**”), for the financing or refinancing of eligible assets and projects, so as to fulfil the Bank’s strategies of corporate social responsibility to serve the public, promote livelihoods and become a low-carbon and environmentally friendly bank for sustainable development. The GSSS Bond Framework is established in accordance with:

- (i) the ICMA Green Bond Principles<sup>1</sup> (the “**Green Bond Principles**”);
- (ii) the ICMA Social Bond Principles<sup>2</sup> (the “**Social Bond Principles**”);
- (iii) the ICMA Sustainability Bond Guidelines<sup>3</sup> (the “**Sustainability Bond Guidelines**”); and
- (iv) the ICMA Sustainability-Linked Bond Principles<sup>4</sup> (the “**Sustainability-Linked Bond Principles**”).

In addition, the green projects located in the PRC will be in line with the Green Bond Endorsed Project Catalogue issued by the Green Finance Committee of the People’s Bank of China (“**PBOC**”) and other industrial criteria issued by relevant authorities.

The GSSS Bond Framework is made available on the official website of the Bank (<http://www.ccb.com/>). Neither the Green Bond Framework nor any of the reports, verification assessments, opinions or contents of the websites mentioned above are, or shall be deemed to, constitute a part of nor are incorporated into this Drawdown Offering Circular or the Base Offering Circular.

### **Green Bonds**

#### ***Rationale for the Green Bond Framework under the GSSS Bond Framework***

The PRC has in recent years been focused on green financing and has implemented a series of policy and institutional arrangements to attract investments into green industries, such as environmental protection, energy conservation and clean energy. More recently, the PRC government promulgated the "Yangtze River Protection Law" in December 2020, which is formulated in order to strength ecological and environmental protection and restoration in the Yangtze River basin, facilitate the rational and effective use of resources, safeguard ecological security and achieve the sustainable development of the PRC. Pursuant to the "Yangtze River Protection Law",

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<sup>1</sup> <https://www.icmagroup.org/green-social-and-sustainability-bonds/green-bond-principles-gbp/>

<sup>2</sup> <https://www.icmagroup.org/sustainable-finance/the-principles-guidelines-and-handbooks/social-bond-principles-sbp/>

<sup>3</sup> <https://www.icmagroup.org/green-social-and-sustainability-bonds/sustainability-bond-guidelines-sbg/>

<sup>4</sup> <https://www.icmagroup.org/sustainable-finance/the-principles-guidelines-and-handbooks/sustainability-linked-bond-principles-slbp/>

the PRC government encourages financial institutions to develop green credit, green bonds, green insurance and other financial products to provide financial support for ecological and environmental protection and green development in the Yangtze River basin. The Bank's Green Bond Framework will enable the Bank to issue green bonds and promote green financing that are aligned with the theme of environmental protection and ecological restoration.

### ***Management Statement***

The Bank strives to become a leading green and socially responsible bank focused on using finance to promote environmental protection and to actively develop a harmonised society. To accomplish such goals, the Bank seeks to continuously improve its green credit policies and allocation of its credit resources to promote development in green sectors, strengthen the management of environmental and social risks and take social responsibility by supporting economic development in a sustainable manner. In the past few years, the Bank has been continuously striving to follow national green credit policies through the financing of green projects and to promote inclusive finance by actively supporting the economic development of small and micro-enterprises.

The Bank developed a "green credit" development strategy in 2016 and later established a Green Credit Committee, which is responsible for setting green credit development plans, formulating rules and policies and the research, discussion and coordination of business development relating to the Bank's green credit business. As for inclusive finance, the Bank established an Inclusive Financial Development Committee in 2017, which is tasked with the design and structuring of inclusive finance development plans and relevant rules and policies and discussion and coordination of business development relating to the Bank's inclusive finance business. Furthermore, an Inclusive Financial Strategy Promotion Leading Group was established in 2018 to oversee the design, layout, coordination, planning, promotion and supervision of the Bank's overall "inclusive finance" development strategy.

In line with its philosophy, the Bank has issued several series of ESG related notes under the Programme, including green notes, sustainability linked notes and transition notes. In addition, the Bank has also increased its credit supply in the area of green finance, to among others provide financial services for energy security and low-carbon transformation.

The issue of the Notes will enable the Group to commit to its efforts in promoting green finance and fund projects that will deliver environmental and social benefits to support the Bank's business strategies and vision.

### **Eligible Projects List**

The net proceeds of the issuance of any green bonds will be allocated to Green Eligible Categories, the net proceeds of the issuance of any social bonds will be allocated to Social Eligible Categories and the net proceeds from sustainability bonds will be allocated to Green Eligible Categories and Social Eligible Categories.

#### ***Green Eligible Categories***

- **Renewable energy:** the production and transmission of renewable energy, including wind power, hydropower, biomass energy and the utilisation of other renewable energy (such as geothermal energy), and the construction of infrastructure related to renewable energy, such as land development, construction of transport networks and base stations;
- **Energy efficiency:** the development and implementation of products or technology that reduce energy consumption and/or emissions, such as reducing power usage in industrial operations and reducing emissions through energy management centres, smart grids, the construction of energy-saving and low-emission urban and rural infrastructure and the construction and operation of distributed energy infrastructure including distributed photovoltaic power generation systems;

- **Pollution prevention and control:** the implementation of pollution prevention and environmental restoration projects, such as the prevention and reduction of industrial solid waste, recycling of waste gas and biomass resources, recycling, reprocessing and reutilisation of renewable resources, soil remediation and decontamination of hazardous sewage;
- **Clean transportation:** the purchase and maintenance of rolling stocks for electric express, metro, light and urban railways and public transport vehicles such as electric buses and trolleys, construction, upgrading and/or maintenance of public rail and associated rail infrastructure such as electric line networks, communication and system signals and lighting systems and the maintenance of public transport system's operation sites;
- **Sustainable water and wastewater management:** the design and implementation of water conservation technology (including but not limited to agricultural and animal husbandry water-saving irrigation projects and seawater desalination), construction and maintenance of sustainable clean and/or drinking water infrastructure, urban water networks and treatment and recycling of sewage and the implementation of flood control and disaster contingency projects;
- **Green buildings:** energy-efficient modification of new or existing buildings that have or will receive regional, national or internationally recognised third-party green building certifications, such as the Building Research Establishment Environmental Assessment Method (very good or above);
- **Environmentally sustainable management of living natural and land resources:** ecological protection and restoration, ecological agriculture, husbandry and fishery, sustainable forestry development and the development of a blue economy (i.e. certified sustainable fishery management programme, population reconstruction and ecological value chain improvement); and
- **Conservation of terrestrial and marine biodiversity:** the implementation of environmental protection (including but not limited to treatment and restoration of sea, coastlines and coastal areas, vegetation restoration and shoreline erosion prevention facilities) and marine biodiversity protection (including but not limited to enhancement of fisheries, restoration of aquatic population and the improvement and optimisation of the aquatic biological community structure).

### *Social Eligible Categories*

- **Employment generation through the potential effect of SME financing and microfinance:** loans relating to inclusive finance to SMEs and individuals (such as operation loans for businesses owned by individuals, operations loans for SMEs and farmers, consumption loans to registered poverty-stricken populations and poverty alleviation loans) and agriculture-related loans;
- **Affordable basic infrastructure:** the construction of indemnificatory housing programmes (such as public rental housing) and basic rural living facilities (such as rural biogas, the development of power grids in rural areas and garbage collection and treatment); and
- **Access to essential services:** the construction of education and medical infrastructure and providing loans for career training.

### **Project Evaluation and Selection**

The Bank will follow the procedures below to evaluate and select potential financing of Eligible Green Projects and/or Eligible Social Projects:

**1. Preliminary Screening**

Domestic and overseas branches and business lines of the Bank shall conduct a preliminary screening of potential projects in accordance with the criteria and standards set out in the Bank's internal regulations and the Green Eligible Categories and Social Eligible Categories as described above, and form a list of nominated projects which will be submitted to the CCB Head Office for review.

**2. Review and Approval**

A dedicated GSSS Bond Working Group working group (the "**GSSSB Working Group**") at the Bank's Head Office, which includes, among others, the Bank's asset and liability management department, credit management department and public relations and corporate culture department, shall review each of the nominated projects for approval as eligible green projects (the "**Eligible Green Projects**") and/or eligible social projects (the "**Eligible Social Projects**"). The approved projects will form an eligible projects list (the "**Eligible Projects List**").

The GSSSB Working Group will select the Eligible Green Projects and Eligible Social Projects that fall within the eligibility criteria and other factors as set out in the GSSS Bond Framework, such as whether the projects comply with the overall development and sustainability policy and strategy of the Bank, and whether any clear and measurable social and/or environmental benefits can be attained.

**3. Update and Maintenance**

The GSSSB Working Group shall review the Eligible Projects List on an annual basis and determine if any changes are necessary (for example, if a project has amortised, been prepaid, sold or otherwise become ineligible). The GSSSB Working Group will decide any necessary update of the Eligible Projects List (such as replacement, deletion, or addition of projects) to maintain the eligibility of the use of proceeds raised from each relevant GSSS Bond.

**Management of Proceeds**

**1. Planning for Use of Proceeds**

The Bank shall continuously evaluate the recent and pipeline capital spending and develop a preliminary Eligible Projects List in accordance with the procedures described above to ensure that the proceeds of each GSSS Bond can be allocated to Eligible Green Projects and/or Eligible Social Projects in a timely manner.

**2. Management of Separate Register**

The Bank shall establish and maintain a separate register to record and keep track of the allocation of proceeds. The proceeds of each GSSS Bond will be deposited in the general funding accounts and earmarked pending allocation.

The register would contain information of the capital source (such as the issue amount, coupon rate, issue date, maturity date and ISIN of each GSSS Bond) and the capital allocation (such as the issuer or borrower description, transaction date and the amount of proceeds). The register would also contain information including the remaining balance of unallocated proceeds yet to be earmarked and other relevant information such as information on the use of unallocated proceeds, to ensure that the aggregate of issuance proceeds allocated to the Eligible Green Projects and Eligible Social Projects is recorded at all times.

### 3. *Use of Unallocated Proceeds*

Any balance of issuance proceeds not allocated to Eligible Green Projects and/or Eligible Social Projects will be held in accordance with the Bank's normal liquidity management policy. The unallocated proceeds could be temporarily used domestically and internationally in money market instruments or loans with good credit rating and market liquidity, or kept in cash until they are allocated to Eligible Green Projects and/or Eligible Social Projects.

### 4. *Eligible Projects List*

The Bank has established an Eligible Projects List to which it undertakes periodic review as described in the section titled "*Green Bond Framework – Project Evaluation and Selection*" above. Consequently, the projects in the Eligible Projects List may evolve over time. The following are some examples of the Eligible Green Projects which have been identified by the Bank:

#### *Eligible Green Projects*

- The metro project is located in Eastern China. The total length of the metro in operation is 52.20 km with 33 stations. The construction of project is completed. The capacity of this line is 260.25 million passengers a year. This line is expected to contribute to a reduction of CO<sub>2</sub> emission by approximately 238,683.70 tons per year.
- The metro project is located in Eastern China. The total length of the metro in operation is 48.56 km with 36 stations. The construction of project is completed. The capacity of this line is 274.92 million passengers a year. This line is expected to contribute to a reduction of CO<sub>2</sub> emission by approximately 252,141.04 tons per year.
- The metro project is located in Eastern China. The total length of the metro in operation is 37.30 km with 33 stations. The construction of project is completed. The capacity of this line is 138.85 million passengers a year. This line is expected to contribute to a reduction of CO<sub>2</sub> emission by approximately 127,342.61 tons per year.
- The metro project is located in Southern China. The total length of the metro in operation is 7.65 km with 7 stations. The construction of project is completed. The capacity of this line is 359.89 million passengers a year. This line is expected to contribute to a reduction of CO<sub>2</sub> emission by approximately 330,073.11 tons per year.

## **Reporting**

### 1. *Allocation Reporting*

As long as any GSSS Bonds are outstanding, the Bank will prepare a Green, Social, Sustainability and Sustainability-Linked Bonds Annual Report ("**Green, Social, Sustainability and Sustainability-Linked Bonds Annual Report**") on an annual basis. The Bank intends to maintain the transparency of information disclosure following the best practices recommended by the Green Bond Principles. Each Green, Social, Sustainability and Sustainability-Linked Bonds Annual Report will provide information on the net proceeds of each GSSS Bond issued and provide:

- (i) the aggregate amount allocated to the various Eligible Green Projects and/or Eligible Social Projects;
- (ii) the remaining balance of funds which have not yet been allocated and the type of temporary investment for unallocated proceeds; and



- (iii) examples of Eligible Green Projects and Eligible Social Projects (subject to confidentiality disclosures).

**2. *Impact Reporting***

Where possible, the Bank will report on the environmental and social (where relevant) impacts resulting from Eligible Green Projects and Eligible Social Projects in the Bank's Green, Social, Sustainability and Sustainability-Linked Bonds Annual Report.

The Green, Social, Sustainability and Sustainability-Linked Bonds Annual Report will be publicly available annually on the official website of the Bank (<http://www.ccb.com/>).

**3. *External Review***

The Bank will obtain an external review of GSSS Bonds from a third party which has environmental and social benefit review expertise and audit qualification. External review will cover pre-issuance assurance, post-issuance assurance and assurance report of independent accounts on use of proceeds annually. Any external review report will be publicly available on the official website of the Bank (<http://www.ccb.com/>).

In addition, the HKQAA Pre-issuance Stage Certificate will be obtained on or before the Issue Date from the HKQAA for the Notes, certifying that the Notes to be issued by the Issuer comply with the requirements of the HKQAA Green and Sustainable Finance Certification Scheme. See the section headed "*The HKQAA Green and Sustainable Finance Certification Scheme*" below.

## **THE HKQAA GREEN AND SUSTAINABLE FINANCE CERTIFICATION SCHEME**

*Certain information relating to the HKQAA in this Drawdown Offering Circular have been obtained from public sources, including the Green and Sustainable Finance Certification Scheme Handbook (as defined below) and other publicly available information. Although this information is believed to be reliable, it has not been independently verified by the Issuer, the Bank, the Joint Lead Managers, the Agents or their respective directors and advisers, and none of the Issuer, the Bank, the Joint Lead Managers, the Agents and their respective directors and advisers makes any representation as to the accuracy or completeness of that information.*

### **THE HKQAA**

The HKQAA is a non-profit distributing organisation established by the Hong Kong Government and was the only Hong Kong organisation accredited as a Designated Operational Entity by the Executive Board of the Clean Development Mechanism (“CDM”) under the United Nations Framework Convention on Climate Change to deliver CDM validation and verification services in 2011.

## **THE HKQAA GREEN AND SUSTAINABLE FINANCE CERTIFICATION SCHEME**

The HKQAA Green and Sustainable Finance Certification Scheme was developed with reference to, among others, the CDM, the Green Bond Principles and the PBOC Green Bond Categories. The benefits of the HKQAA Green and Sustainable Finance Certification Scheme include (i) enhancing the credibility of, and stakeholder confidence in, green financial instruments via independent, impartial third-party conformity assessments, (ii) reaching out to potential green finance investors with the aid of the HKQAA green finance certificate and certification mark, (iii) demonstrating issuers’ efforts to promote environmentally friendly investment; and, (iv) promoting a common understanding of green finance.

Under the HKQAA Green and Sustainable Finance Certification Scheme, an applicant may apply for either (i) a pre-issuance stage certificate or (ii) a post-issuance stage certificate.

An applicant may apply for a pre-issuance stage certificate before the issuance of debt instrument. A pre-issuance stage certificate is an “as-at” certificate and aims to validate the adequacy, including the readiness of the Method Statement (up to the assessment completion date which is also the issue date on such certificate) comply with the HKQAA Green and Sustainable Finance Certification Scheme. Method Statement is defined in the handbook of the HKQAA Green and Sustainable Finance Certification Scheme published in May 2021 (the “**Green and Sustainable Finance Certification Scheme Handbook**”) as an information form provided by HKQAA and completed by Applicant to state the latter’s method to achieve the intended contribution to Green and Sustainable and to demonstrate compliance towards the requirements of the Handbook. Information in the Method Statement will also be disclosed to the investor and public via HKQAA website for Bond and upon request for Loan.

As part of the application for a pre-issuance stage certificate, an applicant is required to complete the relevant application forms (including a self-declaration) and provide a Method Statement to the HKQAA which will assess and validate its adequacy. A Method Statement shall include the following elements for a green bond:

- (1) use of proceeds;
- (2) process for projects evaluation and selection;
- (3) management of proceeds;
- (4) information disclosure and reporting;
- (5) Project monitoring;

- (6) Impact Assessment (which is the determination of the likely environmental consequences, or impacts, of proposed projects or activities conducted by the applicant); and
- (7) Stakeholder Engagement (which is the engagement with public, including individuals, groups or communities, affected, or likely to be affected, by the proposed project activity, or actions leading to the implementation of such an activity).

An annual surveillance assessment by the HKQAA to verify the continuous implementation and effectiveness of the Method Statement is not required by pre-issuance stage certificate.

When the HKQAA has completed its assessment and validation of the Method Statement and no non-conforming issues are outstanding, it will make a recommendation of certification to the Certification Review Board which reviews and approves the recommendation. Upon such approval, a pre-issuance stage certificate and a Certification Mark (a trademark designed by the HKQAA indicating that the applicant's debt instrument is duly certified under the HKQAA Green and Sustainable Finance Certification Scheme) are issued to the applicant.

HKQAA will disclose the Method Statement via the HKQAA website after the issuance of a pre-issuance stage certificate or the issuance of the relevant debt instrument (whichever is later). The HKQAA also gives flexibility for the applicant to request disclosure of its Method Statement on the HKQAA website before the issuance of green bond in order to cope with its announcement of certification of green bond in the public domain. Such pre-issuance stage certificate will only be valid if the applicant's Method Statement for the time being corresponds to the version of the applicant's Method Statement accessible via the HKQAA website.

If an applicant makes any change to its Method Statement after the issuance of a pre-issuance stage certificate, the corresponding pre-issuance stage certificate will be regarded as invalid. An applicant shall inform the HKQAA in writing for any change in its Method Statement within one month after the occurrence of any foreseeable or actual changes. An applicant has to make a new application to the HKQAA for the certification of the revised Method Statement.

## **HKQAA CERTIFICATION DISCLAIMER**

The issuance of the HKQAA Pre-issuance Stage Certificate relating to the Notes by the HKQAA is based solely on the Green and Sustainable Finance Certification Scheme Handbook and does not, and is not intended to, make any representation or give any assurance with respect to any other matter relating to the Notes or any Eligible Green Projects, including but not limited to the Base Offering Circular, this Drawdown Offering Circular, the transaction documents, the Issuer, the Bank or the management of the Bank.

The issuance of the HKQAA Pre-issuance Stage Certificate relating to the Notes by the HKQAA will be addressed solely to the Issuer and is not a recommendation to any person to purchase, hold or sell the Notes and such certification does not address the market price or suitability of the Notes for a particular investor. The certification also does not address the merits of the decision by the Bank or any third party to participate in any Eligible Green Projects and does not express and should not be deemed to be an expression of an opinion as to the Bank or any aspect of any Eligible Green Projects (including but not limited to the financial viability of any Eligible Green Projects) other than with respect to conformance with the Green and Sustainable Finance Certification Scheme Handbook.

In issuing the HKQAA Pre-issuance Stage Certificate, HKQAA shall not be liable for any loss or damage suffered by any person whatsoever or howsoever caused by, arising from and/or in connection with, whether directly or indirectly, the certification of the Notes.

The HKQAA Pre-issuance Stage Certificate does not and is not in any way intended to address the likelihood of timely payment of interest when due on the Notes and/or the payment of principal at maturity or any other date.

The HKQAA Pre-issuance Stage Certificate may be withdrawn at any time in HKQAA's sole and absolute discretion and there can be no assurance that the HKQAA Pre-issuance Stage Certificate will not be withdrawn.

## CAPITALISATION

The section headed “Capitalisation” on page 108 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:

The following table sets forth the Bank’s capitalisation and indebtedness as at 30 June 2023 as adjusted to give effect to the issuance of the Notes prior to deducting the commissions and other estimated expenses payable by the Group in connection with this offering.

This table should be read in conjunction with the “Use of Proceeds” and the Group 2023 Interim Financial Statements and notes thereto incorporated into this Drawdown Offering Circular.

	As at 30 June 2023			
	Actual		As adjusted	
	<i>(RMB in millions)</i>	<i>(U.S.\$ million)<sup>(1)</sup></i>	<i>(RMB in millions)</i>	<i>(U.S.\$ million)<sup>(1)</sup></i>
<b>Debt</b>				
Notes to be issued .....	-	-	3,626	500
Other borrowings <sup>(2)</sup> .....	35,298,478	4,867,883	35,298,478	4,867,883
<b>Total debt</b> .....	<b>35,298,478</b>	<b>4,867,883</b>	<b>35,302,104</b>	<b>4,868,383</b>
<b>Equity</b>				
Share capital .....	250,011	34,478	250,011	34,478
Other equity instruments				
– Preference Shares .....	59,977	8,271	59,977	8,271
– Perpetual Bonds .....	79,991	11,031	79,991	11,031
Capital reserve .....	135,653	18,707	135,653	18,707
Other comprehensive income .....	27,121	3,740	27,121	3,740
Surplus reserve .....	337,527	46,547	337,527	46,547
General reserve .....	445,105	61,383	445,105	61,383
Retained earnings .....	1,599,873	220,633	1,599,873	220,633
Total equity attributable to equity shareholders of the Bank .....	2,935,258	404,790	2,935,258	404,790
Non-controlling interests .....	20,970	2,892	20,970	2,892
<b>Total equity</b> .....	<b>2,956,228</b>	<b>407,682</b>	<b>2,956,228</b>	<b>407,682</b>
<b>Total capitalisation<sup>(3)</sup></b> .....	<b>38,254,706</b>	<b>5,275,565</b>	<b>38,258,332</b>	<b>5,276,065</b>

Notes:

- (1) All translations from RMB to U.S. dollar are made at the exchange rate exchange rate set forth in the H.10 statistical release of The Board of Governors of the Federal Reserve System as at 30 June 2023: U.S.\$1.00 to RMB7.2513.
- (2) Other borrowings include borrowings from central banks, deposits from banks and non-bank financial institutions, placements from banks and non-bank financial institutions, financial liabilities measured at fair value through profit or loss, negative fair value of derivatives, financial assets sold under repurchase agreements, deposits from customers, accrued staff costs, taxes payable, provisions, debt securities issued, deferred tax liabilities and other liabilities.
- (3) Total capitalisation equals the sum of total debt and total equity.

Unless otherwise disclosed in this Drawdown Offering Circular, there has not been any material change in the Bank's capitalisation and indebtedness since 30 June 2023.

## **DESCRIPTION OF CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH**

*The section headed “Description of the Hong Kong Branch” on pages 109 to 110 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:*

### **BUSINESS ACTIVITIES**

The Hong Kong Branch was established in 1995. It was the first and one of the largest overseas branches of the Bank outside Mainland China. Today the Hong Kong Branch, specialising in wholesale banking business, offers a wide range of products in syndication and structured finance, offshore RMB business, international payments and settlements, trade finance, treasury business, structured deposit, financial advisory and certain other banking service. As at 30 June 2023, its amount of gross loans and advances to customers was HK\$93,667 million. As at the same date, its amount of total deposits from customers was HK\$83,162 million, and its amount of total assets was HK\$230,457 million. For the year ended 30 June 2023, the Hong Kong Branch generated HK\$4,146 million of interest income and HK\$87 million of fee and commission income.

The Hong Kong Branch offers a wide range of corporate and commercial banking products and services in Hong Kong. The Hong Kong Branch provides services including conventional transactional, foreign exchange, loans, investments and RMB services, while corporate and commercial banking includes a wide variety of products and services in trade financing, working capital and trade lending, foreign exchange and investment banking.

The Hong Kong Branch receives extensive support from the Bank in terms of funding, settlement, information technology (IT) and client resources. The wide-ranging collaboration between the Hong Kong Branch and the Bank enables the Hong Kong Branch to better serve its customers, maximise cross selling efforts, expand its product range and capture the emerging business opportunities in Hong Kong and the PRC.

The Hong Kong Branch does not have any employees. The personnel team of China Construction Bank (Asia) Corporation Limited (“CCBA”) currently performs functions and provides services and support to both the Hong Kong Branch and CCBA. CCBA receives fees from the Hong Kong Branch in exchange for such services and support, determined on an arm’s length basis.

### **HONG KONG BANKING INDUSTRY REGULATORY REGIME**

The banking industry in Hong Kong is regulated under the provisions of the Banking Ordinance (Cap. 155) of Hong Kong (the “**Banking Ordinance**”) and subject to the powers and functions ascribed by the Banking Ordinance to the HKMA. The Banking Ordinance provides that only banks which have been granted a banking license (“license”) by the HKMA may carry on banking business (as defined in the Banking Ordinance) in Hong Kong and contains controls and restrictions on such banks (“**licensed banks**”).

The provisions of the Banking Ordinance are implemented by the HKMA, the principal function of which is to promote the general stability and effectiveness of the banking system, especially in the area of supervising compliance with the provisions of the Banking Ordinance. The HKMA supervises licensed banks through, inter alia, a regular information gathering process, the main features of which are as follows:

- each licensed bank must submit a monthly return to the HKMA setting out the assets and liabilities of its principal place of business in Hong Kong and all local branches and a further comprehensive quarterly return relating to its principal place of business in Hong Kong and all local branches, unless the HKMA permits returns to be made at less frequent intervals;
- the HKMA may order a licensed bank, any of its subsidiaries, its holding company or any subsidiaries of its holding company to provide such further information (either specifically or periodically) as it may

reasonably require for the exercise of its functions under the Banking Ordinance or as it may consider necessary in the interests of the depositors or potential depositors of the licensed bank concerned. Such information shall be submitted within such period and in such manner as the HKMA may require. The HKMA may also require a report by a licensed bank's auditors (approved by the HKMA for the purpose of preparing the report) confirming whether or not such information or return is correctly compiled in all material respects;

- licensed banks may be required to provide information to the HKMA regarding companies in which they have an aggregate of 20 per cent. or more direct or indirect shareholding or with which they have common directors or managers (as defined in the Banking Ordinance), the same controller (as defined in the Banking Ordinance), with common features in their names or a concert party arrangement to promote the licensed bank's business;
- licensed banks are obliged to report to the HKMA immediately of their likelihood of becoming unable to meet their obligations;
- the HKMA may direct a licensed bank to appoint an auditor to report to the HKMA on the state of affairs and/or profit and loss of the licensed bank or the adequacy of the systems of control of the licensed bank or other matters as the HKMA may reasonably require; and
- the HKMA may, at any time, with or without prior notice, examine the books, accounts and transactions of any licensed bank, and in the case of a licensed bank incorporated in Hong Kong, any local branch, overseas branch, overseas representative office or subsidiary, whether local or overseas, of such licensed bank. Such inspections are carried out by the HKMA on a regular basis.

In addition, the Hong Kong Branch is also subject to The Financial Institutions (Resolution) Ordinance (Cap. 628) of Hong Kong. Please refer to the risk factor "*Risk Factors – Risks Relating to the Notes – The Financial Institutions (Resolution) Ordinance may adversely affect the Notes*" of the Base Offering Circular for further information.



## DESCRIPTION OF THE BANK

*The section headed “Description of the Bank” on pages 111 to 140 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:*

### OVERVIEW

The Bank is a leading commercial bank in China providing a comprehensive range of banking products and financial services. The Bank was incorporated as a joint stock company in the PRC on 17 September 2004 and its Unified Social Credit Code is 911100001000044477. The registered address of the Bank is No. 25, Finance Street, Xicheng District, Beijing 100033, China and its telephone number is +86 10 6621 5533. As at 30 June 2023, the Bank had 250,010,977,486 ordinary shares outstanding. Headquartered in Beijing, the Bank provides convenient and quality banking services to its customers through an extensive network comprised of nationwide branches, self-service facilities and an electronic banking service platform.

The Bank operates principally in mainland China with branches in all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in mainland China. The Bank’s principal business activities include corporate finance business, personal finance business, treasury and asset management business and others. Within the Bank’s corporate finance business, the Bank offers a broad range of products and services to corporations, government agencies and financial institutions, including corporate loans, trade financing, deposit taking, wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, guarantee services and investment banking services.

The Bank provides a broad range of personal finance products and services under well recognised brands, including personal loans, deposit taking and wealth management services, card business, remittance services and agency services. The Bank’s treasury operations include inter-bank money market transactions and repurchase and resale transactions, and investments in debt securities. It also trades in derivatives and foreign currencies for its own account. The treasury carries out customer-driven derivatives, foreign currency and precious metal trading and custody services. The Bank’s treasury operations also include the management of the Group’s overall liquidity position, including the issuance of debt securities.

Leveraging its vast resources and geographic advantages in the Chinese domestic market, the Bank is committed to providing a world-wide banking and financial services platform to service the overseas banking needs of its domestic corporate and personal finance customers and the domestic banking needs of its overseas corporate and personal finance customers seeking to trade with or invest in China. The Group adheres to a positive and steady international operation and overseas development strategy, leading to a steady expansion of its overseas network. As at 30 June 2023, the Group had a total of 14,337 operating entities, consisting of 14,303 domestic entities including the Head Office, 2 branch-level specialised institutions, 37 tier-one branches, 362 tier-two branches, 13,866 sub-branches, 35 outlets and a specialised credit card centre at the head office level, and 34 overseas institutions. As at 30 June 2023, the Bank had 24 major subsidiaries with a total of 602 entities, including 454 domestic ones and 148 overseas ones, covering 30 countries and regions including bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile, Astana, Labuan, Auckland, and certain subsidiaries operating in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur, and maintained wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Europe, CCB New Zealand, CCB Brasil and CCB Malaysia and held 60 per cent. of the total share capital of CCB Indonesia.

As at 30 June 2023, the Group's total assets, total liabilities and total equity were RMB38,254,706 million (including loans and advances to customers of RMB22,360,543 million), RMB35,298,478 million (including total deposits from customers of RMB27,628,473 million) and RMB2,956,228 million, respectively. For the six months ended 30 June 2023, the Group's net interest income was RMB312,185million, representing a decrease of 1.73 per cent. over the same period in 2022 and the profit before tax was RMB197,264 million, representing an increase of 2.27 per cent. over the same period in 2022.

The NPL ratio of the Group as at 30 June 2023 was 1.37 per cent., representing a decrease of 0.01 per cent. as compared to the corresponding ratio as at 31 December 2022. As at 30 June 2023, the NPL ratio for domestic corporate loans and advances was 1.88 per cent., a decrease of 0.20 per cent. from 31 December 2022, and the NPL ratio for personal loans and advances was 0.61 per cent., an increase of 0.06 per cent. from 31 December 2022. As at 30 June 2023, the NPL ratio for overseas operations and subsidiaries was 2.48 per cent., representing an increase of 0.30 per cent. from 31 December 2022. As at 30 June 2023, the Group's total capital ratio was 17.40 per cent. and Common Equity Tier 1 ratio was 12.75 per cent., representing a decrease of 1.02 per cent. and a decrease of 0.94 per cent., respectively, as compared to the corresponding ratio as at 31 December 2022.

The Group adheres to a robust and prudent capital management strategy, continues to strengthen capital constraints and incentives and further promotes intensive and refined capital management to continuously improve the efficiency of capital use. The Group relies both on internal capital accumulation and external capital replenishment, and maintains a capital adequacy level that is constantly above the regulatory requirements and among the highest in the industry. In 2022, the Group further improved its capital adequacy, providing strong support for business development across the Group. By maintaining stable profitability and issuing an appropriate amount of capital instruments, the Group achieved a sound growth in total capital after regulatory adjustments with a relatively stable capital structure, a steady growth in risk-weighted assets, and a rapid growth in core assets such as credit supply and bond investments. The efficiency of capital use was further improved as the Group continuously pressed ahead with intensive and refined management and explored the potential of capital saving.

The Group maintained a stable market position and its core indicators and market capitalisation continued to be in the leading position among its peers. The Group formulated the Transformation and Development Plan of China Construction Bank in 2014, which proposed to accelerate transformation towards a comprehensive banking group, multi-functional service, intensive development, an innovative bank and a smart bank. In accordance with the requirements of enhancing capability to serve national development, to prevent financial risks and to participate in international competition, the Group specified seven key points of transformation, including promoting operation and management of assets and liabilities on a consolidated basis, consolidating and developing wholesale business, accelerating the development of retail business, improving the quality of electronic banking business, enhancing asset management business for customers in an all-round way, strengthening the competitiveness of subsidiaries and accelerating the expansion of international business and overseas operations. By deepening reform of system and mechanism, strengthening risk management and control, enhancing IT support and big data usage capacity, the Group strives to build the best value creation bank.

In recent years, the Group, adhering to the new finance concept of inclusiveness, openness and sharing, took the lead in digital transformation, took digitalised operation as the breakthrough point to implement the "Three Major Strategies" of house rental, inclusive finance and FinTech. The Group places its focus on key areas of national economy and people's livelihood, such as smart government affairs, rural revitalisation, green development, elderly care and healthcare, consumer finance, mega wealth management, FinTech, and county-level business expansion.

The Group has received numerous awards from various domestic and international institutions. For the period from 2020, such awards include the "Bank of the Year in China 2020" in Wealth and Society sector, "Custodian

Bank of the Year in China 2020”, “Best Retail Bank in Asian-Pacific Region 2022”, “Best Retail Bank in China 2022” and “Best Mega Retail Bank in China” from Singapore magazine The Asian Banker, the “Overall Best National Retail Bank in China 2020” and “Best Social Responsibility Bank in China” from Hong Kong magazine Asiamoney, the “2020 Excellent Competitiveness RMB International Bank” from China Business Journal, the “Digital Operation Bank of the Year 2020” from Financial News, the “Best Targeted Poverty Alleviation Contribution Award” in 2020 from the China Banking Association, the “Best Bank for Cross-Border Trade” in 2020 and “World’s Best Sub-custodian Bank 2022 – Chinese Market” from US magazine Global Finance, the “Digital Economy Sailing Award 2020” from Securities Daily, the “Best Board of Directors” from Directors & Boards and “China’s Outstanding Group in Eradicating Poverty” by the State Council in 2021, the “Global Green Finance Award” in 2022 in International Finance Forum, the “Best Financial Innovation Award” in 2022 from the Chinese Banker magazine, the “2022 Annual Risk Management Bank” in the 21st Century Annual Finance Summit of Asia, the “Responsibility Model Enterprise” in the 14th Annual Meeting for Chinese Enterprise Social Responsibility in 2022 from the Southern Weekly, the “Best Bank Serving Manufacturing Industry” in 2022 from the China Business Times, the “2023 Best Investment Bank – China’s Best Investment Banks” from the Global Finance and the “China Private Banking Awards – Best Family Office of the Year” from The Asia Money. The Group ranked second in UK magazine The Banker’s “Top 1000 World Banks” in 2020 and 2022, ranked 30th in the “Fortune Global 500” of the US magazine Fortune in 2020 and ranked 24th in the same in 2022, and ranked sixth in the “Top 500 Chinese Enterprises Ranking 2022” by China Enterprise Confederation. In addition, the Group has won numerous awards from major domestic and foreign media organisations for its achievements in fields including corporate governance, corporate social responsibility, risk management, corporate credit, retail business, investment custodial business, underwriting of debt securities, credit card business, housing finance and information technology.

## **OVERVIEW OF CHINA’S BANKING INDUSTRY**

In 2018, the former NAFR took a series of robust measures to redress market irregularities and internet finance risks, and restore proper order in the financial markets. With the implementation of the Guiding Opinions on Regulating the Asset Management Business of Financial Institutions and detailed rules, commercial banks accelerated their pace in setting up wealth management subsidiaries and a new paradigm in the asset management sector began to take shape. The release of policies for promoting capital instrument innovations in the banking sector enabled the industry to move forward steadily with more diversified capital replenishment channels. China’s banking industry continued to grow in scale, as the overall credit quality remained stable, the overall market liquidity remained solid and the industry’s capability to mitigate risks continued to improve.

In 2019, domestic regulators continued to promote supply-side structural reform in the financial sector to prevent and mitigate financial risks, improve the management level of banking sector, and enhance the soundness of banking system. Total assets of banking sector grew steadily with stable liquidity and credit quality, and sufficient capacity to mitigate risks.

In 2020, the global economy fell into a deep recession in the wake of COVID-19, and developed economies introduced extremely loose monetary policies and massive fiscal stimulus programmes. China coordinated the prevention and control of COVID-19 and the economic and social development, and its economic performance recovered steadily, making it the only major economy in the world achieving positive economic growth. Its consumption and investments recovered steadily, exports gained strong momentum, and international payments were balanced. China’s GDP and consumer price index increased by 2.3 per cent. and 2.5 per cent. year on year respectively. Financial markets were stable and the money market was active with stable interest rates. The bond issuance and cash bond trading volume also increased, and the stock market index rebounded, with transaction volume and funds raised increasing year on year. Domestic regulators formulated numerous policies and measures to promote smooth financing channels, pressed ahead with the transformation of asset

management businesses, accelerated the disposal of non-performing assets, and consolidated the capital foundation of banks. The interest spread of the banking sector narrowed, and the income from interest margin declined, bringing pressure on profitability. The rapid development of FinTech drove the digital transformation of the banking sector. Total assets of the sector grew steadily with stable liquidity and credit quality, and sufficient capacity to mitigate risks.

In 2021, COVID-19 staged a comeback, disrupting the global economic recovery. Major developed economies accelerated their monetary policy shifts, released signals of tightened monetary policies to varying degrees, while certain emerging economies repeatedly raised interest rates in response to pressures such as inflation, capital outflows, and currency depreciation. China continued to see steady recovery of its economy, made new achievements in high-quality development and witnessed a good start on its 14th Five-Year Plan, with constant improvement in investment and consumption, rapid growth in imports and exports, basically balanced international payments, overall stable employment, moderate increase in consumer prices, and lower growth of production prices from high levels. In 2021, China's gross domestic product and consumer price index rose by 8.1 per cent. and 0.9 per cent. from the same period last year, respectively.

China's financial markets were overall stable in 2021. Transactions in money market were active, with stable market interest rates. Bond issuance increased, with a lower interest rate in general. The stock market index rose, with transaction volume and proceeds increasing year on year. Domestic regulators attached more importance to the improvement in the quality and efficiency of financial services for the real economy, continued to deepen financial reforms, increased financial support in key areas, improved corporate governance of banking institutions, consolidated the foundation for FinTech development, advanced the transformation of wealth management business, and innovated systems and mechanisms to drive the high-quality development of the financial industry. The banking industry resumed a good development momentum, with stable pickup of operating income, refined credit structure, steady growth of assets, higher asset quality, and overall adequate capitals, so as to play a better role in supporting the real economy. Affected by efforts in surrendering profits to support the real economy, the reduction of LPR, and the high cost of liabilities, interest spread of the banking sector narrowed, and income from interest margin declined, bringing pressure on profitability. The wealth management business continued to grow, and the proportion of non-interest income rose, improving the stability of profitability. The situation of risk prevention and control improved, but the real estate and certain industries were still under pressure.

In 2022, the momentum of world economic recovery weakened with complicated international economic and financial landscapes, and uncertainties increased in the environment for development. Meanwhile, aggravated Russia-Ukraine geopolitical conflicts, together with rising prices of energy, food and other commodities, pushed global inflation to historic highs. Major developed economies continued with interest rate hikes, with labour supply recovering slowly and economic growth decelerating remarkably. Certain emerging market economies repeatedly raised interest rates in response to domestic inflationary pressures and spill over effects from tighter monetary policies of developed economies, with dropping economic growth rates to varying degrees. The global financial market experienced shocks, and the major stock markets, bond markets and foreign exchange markets fluctuated and diverged. US dollar index and US bond yields rose sharply, cross-border capital accelerated the backflow to the US, and the capital outflow pressures for emerging market economies increased.

In the face of complex and challenging domestic and international situations and multiple unexpected factors, the Chinese government effectively coordinated COVID-19 response, furthered economic and social development, and stepped up macro-control efforts. China's financial markets were overall stable in 2022. Benchmark rates in the money market declined, with rising trading volumes. The rates of bond issued were generally stable, with active trading of spot bonds in the bond market. Stock market indices oscillated downward, with declining trading volume and proceeds from 2021. The consumer price index rose moderately by 2.0 per cent., and the rise of producer price eased. Agricultural production remained stable, industrial

production grew continuously, and the service sector continued to recover. The annual gross domestic product of China increased by 3.0 per cent. over 2021, ranking second in the world. China reinforced macro-controls and regulatory policies to channel more financial resources to key areas and encourage financial institutions to make interest concessions to the real economy. Regulations and policies had been issued to guide the financial industry to better serve the real economy and improve quality and efficiency of services. China's banking industry made targeted efforts and proactive deployment in inclusive finance, rural revitalisation and green finance, and delivered strong operating results. In 2022, the banking industry saw a steady growth in total assets and overall stable credit asset quality. Commercial banks kept sound liquidity, and adequate risk offsetting capacity on the whole, and continued to report growth in profits. Meanwhile, the foundation of domestic economic recovery was not yet solid, and market players needed time to restore confidence. The downward impact of real estate and other industries put stress on risk control measures of banks, and the banks faced higher performance pressure as their net interest margin and return on assets continued to decline.

In the first half of 2023, the global economy faced mounting downside risks from high inflation, high interest rates, and geopolitical conflicts, and the international financial markets became more vulnerable due to slower overall economic growth in Europe and the US and increased overseas bank failures. China's economy was on track to recovery with fairly steady production demand and overall stable employment and consumer price. In the first half of 2023, China's gross domestic product increased by 5.5 per cent. year-on-year, while consumer price index increased by 0.7 per cent. year-on-year.

Domestic financial supervision focused on pursuing reforms, improving weak areas, promoting development, benefiting people's livelihood and preventing risks, and comprehensively promoted the implementation of the Three Major Tasks of serving the real economy, preventing and controlling financial risks and deepening financial reform. The former NAFR and the PBOC issued the Rules on Risk Classification of Financial Assets of Commercial Banks and the Capital Rules for Commercial Banks (Request for Comments Draft), encouraging banks to improve refined management of risk measurement and better serve the real economy. The banking industry strengthened risk prevention and control, and maintained steady operation as a whole.

The Group stayed committed to prudent operations and innovation driven development, focused on serving the real economy, and continued to enhance internal control over risks to deliver solid results. In the first half of 2023, the Group enhanced the quality and efficiency in serving the real economy, and made progress in its high-quality development. The Group's total assets and liabilities both achieved relatively fast growth.

## **THE BANK'S COMPETITIVE STRENGTHS**

The Bank believes its strengths, as set out below, provide a stable and effective platform through which it will be able to maintain its competitive advantage in China's banking industry:

### **Large Customer Base and Established Relationships**

The Bank has a quality corporate customer base and large personal finance customer base. The Group continued to expand its customer base. As at 30 June 2023, the number of personal customers reached 747 million, an increase of approximately 8 million compared to 31 December 2022. As at 30 June 2023, the number of private banking customers increased to 213,300, representing an increase of 10.12 per cent. compared to the year ended 31 December 2022, and the amount of such private banking customers' assets under management with the Bank amounted to RMB2.41 trillion, representing an increase of 7.51 per cent. as compared to 31 December 2022.

### **Extensive Distribution Network and a Diversified Service Channel**

The Bank has an extensive distribution network. Through its branches, customer self-service equipment, specialised service entities across the country and an electronic banking service platform, the Bank provides customers with convenient and high-quality banking services. As at 30 June 2023, the Group had a total of

14,337 operating entities, consisting of 14,303 domestic entities including the Head Office, 2 branch-level specialised institutions, 37 tier-one branches, 362 tier-two branches, 13,866 sub-branches, 35 outlets under the sub-branches and 34 overseas entities. As at 30 June 2023, the Bank had 24 major subsidiaries with a total of 602 entities, including 454 domestic ones and 148 overseas ones. As at 30 June 2023, the Bank had nearly 14,000 outlets that were able to provide inclusive finance services, with nearly 19,000 inclusive finance specialists and 2,509 featured inclusive finance outlets, as well as 246 inclusive finance service centres established. The Bank also continued to streamline its self-service network, which comprised ATMs and self-service banks, including off-premise self-service banks. As at the same date, the Bank also had smart teller machines, supporting both retail and corporate banking services. The Bank's extensive distribution network and diversified service channels provide it with the competitive measures and resources for sustainable development.

### **Leading Positions in Key Products and Services, Pioneering New Product and Service Development and Implementing Fintech Strategy**

To be in line with the Bank's objective of establishing an "innovative bank", the Bank continuously improves its product innovation capability, vigorously supporting transformation and development. In 2018, the Bank organised the "Inaugural Innovation Marathon" and increased efforts in innovation to further deepen the "Three Major Strategies" of house rental, inclusive finance and Fintech, while exploring the options for building a long-term CCB-specific innovation and incubation mechanism. Through the "Benevolence Religious Affairs" comprehensive service platform, the Bank provides one-stop comprehensive services in relation to religious affairs. "Jianrongzhihe", an AI-assisted comprehensive service platform for business matchmaking among enterprises, has created a new model for business development. The blockchain trade finance platform has enabled the online end-to-end processing of domestic letters of credit, forfeiting, international factoring and logistics finance. The end-to-end support system for the underwriting and distribution of bonds enables the Bank to further strengthen its enterprise-level management and systemic end-to-end management and control of bond underwriting and distribution business. The Bank launched the "Cloud Tax Loan" to connect with the tax data systems of the State Taxation Administration and provincial tax authorities, enabling the Bank to more accurately match its products and services with the demands of small and micro enterprises and entrepreneurs and more accurately manage their risks. The "Long Fortune" personal wealth management platform created a new retail model by integrating financial and technological resources. Family offices have been created as part of its private banking business to provide comprehensive services for customers with assets of over RMB500 million, including family wealth management and inheritance, family governance, family business management on a going concern basis and social charity. A young customer service system had been put in place to attract young customers.

The Bank focused on creating an environment of innovation for all employees and continued to actively promote the "Inaugural Innovation Marathon", the building of a crowd-creation platform and the construction of a product pedigree to optimise the management mechanism and strengthen management foundation. In 2022, the Bank launched 10 strategic innovation projects of the Head Office, completed 28 key innovation projects at head office level, 2,115 key independent innovation projects and 2,666 portable innovation projects of branches, and implemented 32 innovation projects of subsidiaries, improving the quantity and quality of innovation.

The Bank carried out innovation of merger and acquisition ("M&A") loans, supported the economic transformation and upgrading as well as the resolution of overcapacity, and improved its capability to support enterprise M&A. The Bank integrated its resources to push forward comprehensive financial service schemes for strategic group clients, offering comprehensive financial service solutions tailored for them. The Bank initiated service mode innovation of bank medical cards, establishing a more mature mode that was able to meet customers' needs with existing technical conditions. Based upon big data technology, the Bank launched "Xinyidai" for small and micro businesses, refining the small and micro businesses big data credit product

system. The Bank offered cross-bank smart money collection and integrated cross-bank money collection channels, smoothing the process as well as presenting various choices of signing and authorising. By introducing the “Suixinyong” application, the Bank realised functions such as over-the-air issuing, off-line card transaction, inquiring, electronic cash recharging and industry application recharging, featuring convenient card activation and secure transaction. The Bank formulated comprehensive service solutions to housing reform finance and initiated new operations for provident housing fund loans, providing one-stop services for individual housing loan of housing provident fund (combined) customers. The Bank launched Long Card Cloud QuickPass to migrate the security management function of mobile payment from mobile hardware to Cloud platform, realising quick and secure mobile payment of simulated IC cards. The Bank launched market member bond lending, carrying forward bond lending transactions with market members. The Bank presented three brands comprising “Jiandantong, Jianpiaotong and Jianxintong”, to provide financing services for companies contracted with foreign projects as well as those exporting whole set equipment. The Bank introduced WeChat-based “E Shenche” and “E Jiesuan” to adapt to the fast-growing Internet financial needs, and strengthened the Group’s internal cooperation by collaborating with CCB Pension to provide an all-round solution for pension insurance fund business. As at 30 June 2023, the Bank’s official account on WeChat named “CCB Customer Service” had over 26.50 million followers.

As part of the “Three Major Strategies”, the Bank has been actively exploring the comprehensive house rental financial solutions, to implement the positioning of “Houses are for living in, not for speculation” and help people realise their dreams of having a home. In 2018, the Bank launched the house leasing cloud platform to increase the supply of long-term housing units from governments and enterprises, becoming China’s largest transparent house leasing service platform. The Bank built “Jianrong Jiayuan” community for long-term house leasing. The Bank has also established CCB Housing Services, the first housing service company in the banking industry, to facilitate the building of house leasing market, and is the first to launch house leasing price indices. The Bank is committed to building a smart ecosystem to create greater social empowerment. Anchoring on its house leasing service platform, the Bank has established platforms for smart community services, senior care, and public education, and connected these platforms to empower the public and deliver combining financial and non-financial services. In 2022, the Bank established CCB Housing Rental Fund (Limited Partnership) to explore a new pattern of real estate development that encourages both housing rentals and purchases through acquiring existing assets such as residential buildings owned by real estate enterprises, commercial properties and low-cost rental land projects and transforming such assets into rental housing. At the end of June 2023, the Bank’s loans for corporate housing rental business were RMB306,495 million. It supported more than 1,600 housing rental enterprises and provided loan services for more than 600 government-subsidised rental housing projects.

Since 2018, the Bank took the lead in making inclusive finance a bank-wide strategy, made comprehensive arrangements, and formulated a three-year plan for the inclusive finance strategy. It leveraged fintech to build inclusive finance with “CCB features” while adhering to the innovation-driven development strategy. For example, the Bank released “CCB – Xinhua Inclusive Finance – Small and Micro Enterprise Index”, the first inclusive financial index and evaluation index in the banking industry that has gained national influence. In addition, the Bank launched the “CCB Huidongni” app as a one-stop service platform for small and micro enterprises. It used internal and external data to accurately align its products and services with the customer needs, formed a new type of bank-enterprise communication mode to realise the bilateral interaction between the Bank and its customers, and enhanced customers’ sense of gaining in comprehensive service experience. In the first half of 2023, the Bank upgraded the “CCB Huidongni” platform, expanded investment and wealth management services, launched functions such as agency services for payroll and tax payment, introduced scenarios related to services such as business startup, financial and tax management, logistics, and legal services, and accelerated the building of a diversified inclusive financial service ecosystem. As at 30 June 2023,

the “CCB Huidongni” app had attracted over 250 million visits, been downloaded more than 31 million times, and served 10.53 million corporate customers.

Further, in 2018, the Bank issued its Fintech strategic plan, aiming at promoting the reform of Fintech innovation system, implementing Fintech to improve the management of operation security, so as to boost business innovation and development. The Bank promoted the implementation of Fintech strategy, constructed a dual-driven Fintech foundation of technology and data, and created a Fintech business system that promoted the combination of smart finance and smart ecosystem. The Bank also established CCB FinTech Co., Ltd. (“CCB FinTech”) as the Bank enhanced efforts in making Fintech a driving force. The Bank strengthened the establishment of platforms and application of business scenarios for new technologies, such as AI, big data and blockchain, built a collaborative integrated R&D platform and an enterprise-level R&D ecosystem, and promoted the transformation of Fintech R&D model. In 2022, CCB FinTech steadily improved its profitability and operating efficiency, and remained continuously profitable, with a steady growth in net profit and return on capital and a constant decrease in cost-to-income ratio. With unique core technology advantages in the industry, and domestic leading financial enterprise-level digital and intelligent R&D delivery and implementation capabilities, CCB FinTech continuously built an enterprise-level, independent and controllable “new financial operating system”, serving three types of customers, including financial institutions, FinTech companies, and financial regulatory authorities and government agencies in two forms – private deployment and public cloud services. As at 30 June 2023, total assets of CCB FinTech amounted to RMB6,197 million, and shareholders’ equity was RMB446 million. For the six months ended 30 June 2023, net loss was RMB930 million.

Over the years, the Bank continued to increase investment in Fintech innovation and has further unleashed Fintech efficiency, with coordinated efforts in research and development, infrastructure construction and system operation and maintenance. In 2022 the Group drove digitalised operation through innovation and deepened its Fintech strategy. The Group released the Master Plan for Building a Digital CCB (2022-2025), which laid out the development direction and overall roadmap for digitalised operation. Through three major upgrades of management model, service model and culture development, the Group promoted digital transformation with characteristics of “agile response, full access and good experience”. Taking digitalised operation as an important foundation and tool, the Group focused on enhancing the effectiveness of digitalised operation through both data-based business and business-based data, thus gradually realising the ecological operation modelling, business process automation and intelligent risk control and compliance, so as to attract potential customers and facilitate the realisation of principal business goals. The Group continuously improved its ecological scenario-based system with mobile banking and “CCB Lifestyle” platform as the core and accelerated the building of “three major middle platforms” in terms of business, data and technology. The Group actively carried out product innovation around the “Three Major Strategies” and key business areas to stimulate high-quality development momentum.

The Group continued to advance the construction of technology middle platform to achieve enterprise-level abilities of sharing and reusing and agile supply capacity. The container cloud platform enabled containerised deployment of applications featuring active and high availability across available zones, provided flexible resource scheduling, rapid deployment and automated operation and maintenance support for applications, and was among the first to pass the highest-level evaluation and certification of “maturity of cloud native technology architecture” by China Academy of Information and Communications Technology. The distributed platform realised PaaS (Platform-as-a-Service)-based supply, and supported the modes of both “active-active” and “multi-region disaster recovery” with one-click switching capability. The Group established a systematic, engineered and productised AI capabilities, researched and developed an AI platform independently, achieving an agile model enhancement training using the online data reflow function, and the AI platform supported a total of 742 business scenarios. The Group developed the financial image recognition product and video recognition product, largely improving scenario supporting efficiency with configuration, with an element-level accuracy of above 90 per cent. for general bills’ image recognition; enhanced the abilities of natural languages



processing which are widely used in “AI trader” of money market, reducing nearly 90 per cent. time for inquiry and quotation; researched and developed the abilities of voice recognition, which are widely used in audio inspection scenarios such as instalment consumption loan, with 100 per cent. replacement rate of original manual sampling; and developed the intelligent recommendation functions to support accurate customer marketing on personal mobile banking app and CCB Lifestyle app, with an increase over 200 per cent. of customer conversion rate of marketing participants. The Group realised an integrated data processing mode of “stream and batch” of big data, formed enterprise-level collection capacity covering all channels, and completed the construction of capacity of high availability across regions and available zones, significantly shortening the processing time of digitalised operation indicators and processing more than 55 billion pieces of real-time data per day. The Group developed its own underlying blockchain framework and enhanced its core technological capabilities in smart contract security, efficient consensus, privacy algorithms, data storage and data management, supporting application scenarios such as trade financing, cross-border payment, Credit Consortium Chain and rural revitalisation, which had been listed in the “Forbes BlockChain 50” for four consecutive years. The Group built an automated deployment platform for agile research and development and a unified product library, shortening the deployment time from 2 hours to 20 minutes. The Internet of Things platform built an overall Internet of Things architecture system of “Cloud – Network – Edge – Terminal”, releasing the value of Artificial Intelligence & Internet of Things video services and helping promote typical business scenarios such as security.

As at 30 June 2023, the Group had been granted a total of 1,777 patents, an increase of 521 over the end of 2022, including 1,026 invention patents, which topped the domestic banking industry.

### **Advanced Financial Management Capabilities and Financial Controls**

The Bank is one of the first domestic banks to establish a resource allocation and performance evaluation assessment system on the basis of an economic value-added approach. The Bank has further centralised its financial management and promoted an overall cost control system, while increasing the Bank’s research efforts on strategic cost management. In addition, the Bank followed the successful experience of leading global banks and developed an internal fund transfer pricing (“FTP”) system, an enterprise resource planning (“ERP”) system and a management accounting system.

The Bank believes that its advanced financial management capabilities and sound financial controls have allowed the Bank to implement development strategies effectively, optimise resource allocation and improve overall operating efficiency.

### **Effective Strategic Co-operation**

The Bank’s strategic investor, Temasek Holdings (Private) Limited, has shared its experience with the Bank in relation to SMEs’ business operation, human resource management, money market trading and other areas. The Bank has cooperated with Bank of America Corporation, in a number of areas including personal finance business, risk management, corporate governance, information technology and human resources.

### **Environmental Protection and Green Finance**

The Bank actively promoted green development initiatives. Firstly, the Bank proactively participated in cooperation on green finance. The Bank has led the Special Committee for Green Credit of China Banking Association since 2018, helping the domestic banking industry to promote the development of green credit business. It was among the first to join the “Green Investment Principles for the Belt and Road Initiative”. Secondly, the Bank strove to promote the development of green finance, and made active contributions to reducing greenhouse gas emissions. The Bank increased its green credit, continued to promote business development in its traditional areas of strength including green transportation and green energy, and actively expanded new green areas. It proactively expanded its energy efficiency credit business, and sped up the

promotion of green credit products such as “energy conservation loan”, “carbon finance”, “construction loans for sponge cities” and “construction loans for comprehensive utility tunnels”.

The Group proactively implemented the Strategic Plan for Green Finance Development (2022-2025), advanced the carbon peaking and carbon neutrality action plan, and integrated the concept of green and sustainable development into operation management and strategic decision-making, so as to create a diversified service system covering various types of businesses such as green loans, green bonds, green funds and green leasing.

The Group is committed to promoting the development of green finance to a new level. As at 30 June 2023, the Bank’s green loans amounted to RMB3.48 trillion, an increase of RMB725,772 million or an increase of 26.39 per cent. over the end of 2022. In the first half of 2023, the Bank underwrote 16 series of green debt financing instruments for non-financial enterprises, with an underwriting volume of RMB10,292 million; and two series of green assets-backed notes, with an underwriting volume of RMB3,191 million. It also issued multiple series of green bonds, with an amount equivalent to more than RMB15 billion. The Group enriched the composition of green finance and promoted coordinated development of green funds, green leasing, green trusts, green wealth management and other businesses. It is committed to implementing national strategy of carbon peaking and carbon neutrality, proactively adjusted business model and credit structure, actively explored new products, models, ideas and scenarios, and pressed ahead with the goal of realising carbon peaking and carbon neutrality at the group level. It tapped into energy conservation potential, promoted green office and green procurement, enhanced energy efficiency and emission reduction through intelligent operation, and practiced green and low-carbon management.

### **Experienced Management Team, Vocational Education Model and Professional Talent Cultivation**

The Bank’s Chairman, Mr. Tian Guoli, and other senior management team members, have extensive management experience in the banking and financial sector in China. Under their leadership, the Bank’s operations have further strengthened in recent years. For the years ended 31 December 2020, 2021, and 2022<sup>5</sup>, the Group’s return on average assets<sup>6</sup> were 1.02 per cent., 1.04 per cent. and 1.00 per cent., respectively, and for the six months ended 30 June 2022 and 2023, the Group’s annualised return on average assets<sup>7</sup> were 1.01 per cent. and 0.92 per cent., respectively. For the years ended 31 December 2020, 2021 and 2022<sup>1</sup>, the Group’s return on average equity were 12.12 per cent., 12.55 per cent. and 12.27 per cent., respectively, and for the six months ended 30 June 2022 and 2023, the Group’s annualised return on average equity<sup>8</sup> were 12.62 per cent. and 11.95 per cent., respectively.

To enhance financial innovation in vocational education model, the Bank established the CCB Learning Centre (International Institution), an integrated education and training institution that combines industry, academia and research. The centre is committed to building a first-class professional talent training base, a first-class professional research high-end think tank and a first-class integration platform for industry and education incubation. With the help of technological advancements, the CCB Learning Centre (International Institution) integrates the training centres or training venues of all levels of the Bank, the network training platform of the head office and branches, domestic and foreign cooperative schools, teachers, teaching materials, courses, lectures and training research results into an organic ecosystem, creating a lifelong learning ecosystem of interconnectivity, mutual use and sharing for employees. As the decision-making “brain” of the management, the CCB Learning Centre (International Institution) continuously focuses on the major issues affecting macroeconomic, management, the “three strategies”, New Finance and other fields, providing theoretical

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<sup>5</sup> The figure for the year ended 31 December 2022 is extracted from the Group 2022 Annual Financial Statements and has not been restated.

<sup>6</sup> Adjusted by dividing net profit by the average of total assets at the beginning and end of the year and/or period.

<sup>7</sup> Calculated by dividing net profit by the average of total assets at the beginning and end of the period and then annualising the quotient.

<sup>8</sup> Calculated in accordance with the Rule No.9 on the Preparation of Information Disclosure of Companies Issuing Public Securities – Calculation and Disclosure of Return on Net Assets and Earnings per Share (Revision 2010) issued by the CSRC.

support and practical solutions for the major strategies of the Bank, contributing the wisdom of CCB to the social pain points, and demonstrating the original mission and political responsibility of a state-owned bank. In 2021, CCB was selected as a “national integration of industry and education enterprise”, and the CCB Learning Centre (International Institution) was honoured with the first place in the 2021 China enterprise benchmark learning platform and the China demonstrative enterprise university.

To cultivate professional talents, the Bank established an internal qualification certification system, independently constructed a wealth management professional talent certification and training system, and built qualification certification systematic courses and online learning areas. As of the end of 2022, the Bank cumulatively trained and certified 101,000 “China Construction Bank financial planner (CUFP)” professionals. The Bank also launched a qualification certification system for outlet client service managers throughout the Bank and independently developed initial, intermediate, and advanced outlet client service manager qualification certification courses and organised online learning. In 2022, the Bank launched the first batch of outlet manager qualification certification, with more than 50,000 applicants.

## THE BANK’S PRINCIPAL BUSINESS ACTIVITIES

**The Bank’s principal businesses activities include corporate finance, personal finance, treasury and asset management business and others.**

The following tables set forth, for the periods indicated, the profit before tax of each of the Bank’s major business segments:

	Year ended 31 December						Six months ended 30 June			
	2020		2021 <sup>(1)</sup>		2022 <sup>(1)(2)</sup>		2022 <sup>(1)</sup>		2023 <sup>(1)</sup>	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total
	<i>(In millions of RMB, except percentages)</i>									
Corporate finance business .....	66,615	19.79	119,052	31.46	139,378	36.48	54,149	28.07	53,749	27.25
Personal finance business	206,047	61.21	214,299	56.63	216,404	56.65	121,305	62.89	130,215	66.01
Treasury and asset management business .....	55,915	16.61	35,010	9.25	25,502	6.68	17,446	9.05	12,709	6.44
Others .....	8,039	2.39	10,051	2.66	733	0.19	(16)	(0.01)	591	0.30
Profit before tax .....	336,616	100.00	378,412	100.00	382,017	100.00	192,884	100.00	197,264	100.00

Notes:

- (1) In respect of the Group 2022 Annual Financial Statements and the Group 2023 Interim Financial Statements, the Group has reclassified activities of the Asset Custody Department from its Corporate Finance business segment to its Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and has reclassified business segments of activities of subsidiaries. The Group has also adjusted comparative figures for the year ended 31 December 2021 and for the six months ended 30 June 2022 accordingly. Please refer to Note 57 of the Group 2022 Annual Financial Statements and Note 52 of the Group 2023 Interim Financial Statements respectively.
- (2) The profit before tax figures for the year ended 31 December 2022 are extracted from the Group 2022 Annual Financial Statements and have not been restated.

## CORPORATE FINANCE

### Overview

For the years ended 31 December 2020, 2021 and 2022 and for the six months ended 30 June 2022 and 2023, the Group’s corporate finance operations represented 19.79 per cent., 31.46 per cent., 36.48 per cent., 28.07 per

cent. and 27.25 per cent. respectively, of its profit before tax. The Bank offers a broad range of corporate finance products and services for corporations, government agencies and financial institutions. As at 30 June 2023, the Group had RMB12,984,030 million of domestic corporate loans and advances, representing 56.13 per cent. of the Group's gross loans and advances to customers, RMB776,016 million of domestic discounted bills outstanding, representing 3.35 per cent. of the Group's gross loans and advances to customers, and RMB12,233,744 million of domestic corporate deposits, representing 44.28 per cent. of the Group's total deposits from customers.

## **Key Products and Services**

### ***Corporate loans products***

Corporate loans have historically been the largest component of the Group's loan portfolio. As at 30 June 2023, the balance of domestic corporate loans and advances amounted to RMB12,984,030 million, representing an increase of 17.82 per cent. compared to 31 December 2022. The Group's corporate loan products mainly comprise medium to long-term loans and short-term loans. As at 30 June 2023, the Group's domestic medium to long-term loans and short-term loans amounted to RMB9,288,636 million and RMB3,695,394 million, representing 40.15 per cent. and 15.98 per cent., respectively, of the Group's gross loans and advances to customers.

### ***Infrastructure loans***

The Bank provides various infrastructure loan products to meet the funding requirements relating to the construction and expansion of its customers' infrastructure projects. The continuing expansion of the PRC economy has led to an increase in the number of new large-scale infrastructure projects which have resulted in an increased demand for infrastructure loans. As at 30 June 2023, loans to infrastructure sectors amounted to RMB6.51 trillion, representing an increase of RMB806,297 million compared to 31 December 2022.

### ***Working capital loans***

The Bank offers working capital loans primarily to provide liquidity for the Bank's customers' regular business production and operational turnover needs and for their temporary funding needs. The Bank's working capital loans are mainly granted to its high-quality customers to supplement their infrastructure loans. The Bank also provides working capital loans to SMEs.

### ***Syndicated loans***

The Bank has provided to customers various syndicated loan products including, among others, direct external syndicated loans, internal syndicated loans and transferable syndicated loan products. The Bank has maintained strong growth in its syndicated loan businesses.

### ***Other corporate loan products***

The Bank offers various other corporate loan products, including trade finance facilities, supply-chain financing, M&A financing and property development loans. In March 2009, the Bank became one of the first commercial banks in China approved to undertake M&A financing business pursuant to the Guidelines to M&A Loan Risk Management of Commercial Banks issued by the previously-named China Banking Regulatory Commission (which was subsequently renamed CBIRC and in 2023, was renamed to NAFR) and the Bank was one of the first to launch corporate M&A financing products aimed to facilitate the financing needs of the Bank's customers' M&A transactions by providing a comprehensive set of financial resources. In the first half of 2023, the Bank had provided 98,500 chain customers in 4,689 core enterprise industrial chains with a total of RMB551,993 million supply chain financing support on a cumulative basis.

The expansion of loans to SMEs is an important measure of the Bank to realise its strategic transformation of corporate finance business. As at 30 June 2023, the inclusive finance loans amounted to RMB2.86 trillion, an

increase of RMB512,369 million as compared to 31 December 2022; the number of inclusive finance loan borrowers reached 2.94 million, an increase of 416,900 as compared to 31 December 2022. The agriculture-related loans increased by RMB613,353 million over the end of 2022 to RMB3.62 trillion, and the number of agriculture-related loans borrowers was 3.58 million. As at 30 June 2023, the Bank's green loans amounted to RMB3.48 trillion, an increase of RMB725,772 as compared to 31 December 2022.

### ***Discounted bills***

Discounted bills are bank acceptance bills and commercial acceptance bills with a remaining maturity of less than six months purchased by the Bank from its customers at a discount. The Bank provides discounted bills as part of its comprehensive financing solution for its corporate customers. As at 30 June 2023, the Group had outstanding domestic discounted bills of RMB776,016 million, a decrease of RMB272,635 million compared to 31 December 2022.

### ***Corporate deposit products***

In accordance with interest rate policies issued by the PBOC, the Bank offers a variety of time and demand deposit products to its corporate and institutional customers. In addition, the Bank also accepts negotiated deposits from customers including insurance companies, the National Social Security Fund and the Postal Savings Bank of China, whereby interest rates and other conditions can be separately negotiated. As at 30 June 2023, the Group's domestic corporate deposits amounted to RMB12,233,744 million, an increase of 10.22 per cent. compared to 31 December 2022.

### ***Commission/fee based products and services***

The Bank provides its corporate customers with a broad range of commission/fee-based products and services. The Group's net fee and commission income for the six months ended 30 June 2023 was RMB70,601 million, which is an increase of 0.50 per cent. compared to the same period last year.

### ***Agency services***

The Bank acts as an agent at the request of its clients in providing payment disbursement, collection, settlement, clearance and other agency services to corporations and government agencies. The key products and services the Bank provides include agency treasury settlement, agency premium collection and payment and entrusted loans. The Bank also acts as payroll agent as well as the agent to collect utilities, telecommunication and taxes payment and surcharges. In addition, in terms of the number of budget units it served, the volume of agency disbursement and related fee income, the Bank continued to be the market leader. The Bank is a major correspondent bank for China Development Bank. The Bank also distributes products and services on behalf of insurance companies and securities firms and provides payment and fee collection services to public utility and telecommunications companies. In addition, the Bank provides entrusted lending services to its corporate customers. The Bank charges a fee for providing entrusted lending services and does not take the credit risk with respect to these loans. In addition to generating fee income, the Bank's agency services also help the Bank develop and enhance its relationships with its customers.

### ***Institutional business***

The Group continues to support the modernisation of state governance system and governance capacity with its innovative smart government affairs service, to enable the development of digital government, digital society and digital economy. As at 30 June 2023, the Group had established cooperative relationships with 29 provincial governments, and built "Internet + Government Affairs Services" and "Internet + Supervision" platforms or application scenarios for 14 provincial and 13 municipal governments. The total number of registered users of the online platforms reached 259 million, and the total number of processed government affairs reached 4.4 billion. The Group shared its financial service channels to build "Government Affairs Hall for the Public". The Bank made all smart teller machines at outlets of 37 branches available to the public to provide smart

government affairs services, where people could process, make appointments for and inquire about more than 9,400 government affairs items, covering tax, social security, education and transportation, etc. and processed over 90 million government affairs for more than 35 million users. The Group innovatively provided cross-regional and cross-sector government affairs services, with the special service zone for “cross-provincial government affairs service” covering 31 provinces, autonomous regions and municipalities directly under the Central Government. Based on the “Government Affairs + Finance” integrated service system, the Group further extended its services to various livelihood scenarios, with the “government affairs services payment system” covering transaction scenarios such as social security and pension, housing funds, real estate and housing maintenance funds, education and healthcare, nontax items, taxes, smart government affairs and legal services, and convenience services. It enabled over 17,000 online payment items with total payment exceeding RMB250 billion on a cumulative basis.

In the first half of 2023, the Bank focused on customer bases in key areas, promoted scenario-based operation of institutional business, and stimulated momentum of financial innovation and development. It used the “Smart Judicial and Legal Services” platform to promote intelligent development of judicial and legal services, established systematic cooperation with 29 provincial judicial and legal units, and built a “case-specific, person-specific, and volume-specific” management platform for more than 1,400 judicial and legal customers in terms of funds involved in the cases, winning the largest market share in terms of prisons in the industry. The Bank launched the first online registration, verification and return platform for economic cases involving large numbers of victims throughout China. Multiple digital solutions for such cases were selected as model cases by the Supreme People’s Court. It relied on the “CCB Smart Campus” platform to build multiple application scenarios covering daily life, information and education services, and cooperated with 812 colleges and universities, more than 47 thousand schools and educational institutions to provide comprehensive financial services for teachers and students. The Bank built a new customer operation and management model in the closed-loop healthcare ecosystem. The “CCB Smart Healthcare” platform provided 1,103 hospitals with “Finance + Technology” services such as whole-process medical treatment, internet diagnosis and treatment, cloud-based healthcare information system (HIS), and provided 7.45 million patients with whole-process online medical treatment services. The Bank promoted the construction and upgrading of ecological scenarios of the smart medical insurance platform from all aspects. 15 branches of the Bank were qualified as local mobile payment and clearing banks, activating nearly 20 million electronic medical insurance certificates. The Bank supported eight thousand central financial budget units in deploying integrated central financial budget applications, completing 6.23 million payment transactions, amounting to RMB224.9 billion.

### ***Investment banking business***

The Bank conducts investment banking business through the investment banking department at the Head Office and branch levels as well as its subsidiary, CCB International Capital Limited, providing customers with financial service packages such as asset-based securitisation business, financial advisory service, equity financing service and debt financing service. The Bank’s substantial customer base, extensive marketing network, strong funding capability and research and development strength lay a foundation for the development of its investment banking business.

The Bank continued to promote investment banking customer service, value creation, platform empowerment and brand building, and continuously improved the quality and efficiency of investment banking business in servicing the real economy and its market influence. As at 30 June 2023, the Bank had more than 230,000 investment banking customers, and in the first half of 2023, the Bank newly provided direct financing of RMB194.2 billion for entities, participated in merger and acquisition transactions amounting to RMB251.9 billion, and innovatively issued multiple projects covering green and scientific innovation fields for the first time in the market.

### *Asset-backed securitisation business*

The Bank was among the first commercial banks approved to undertake asset-backed securitisation business. In 2005, the Bank issued the first residential mortgage-backed securities in China with a size of RMB3.0 billion. The Bank has developed a specialised information system for its securitisation products and the Bank has extensive experience in the development of securitisation products and the execution of such transactions. In 2018, the Bank actively cooperated with the National Development and Reform Commission to jointly promote and establish the National Development Fund for Strategic Industries.

In 2022, the Bank actively carried out innovative securitisation business in line with national strategic orientation. It made a number of innovative achievements in green, scientific and technological innovation, and underwrote independently or took the lead in underwriting the first new energy-backed securities, first photovoltaic asset-backed securities, first wind power asset-backed securities and other innovative projects in the interbank market. The Bank issued the first “Green + Sci-Tech Innovation” double-labelled asset-backed note in the market to help customers innovate and transform; issued four green asset-backed notes with a total amount of RMB3.8 billion to assist the green development of enterprises; issued two small and micro business loan asset-backed securities with the issuance amount of RMB19,989 million and the principal of RMB19,989 million; issued four non-performing asset-backed securities of credit cards with the issuance amount of RMB1,487 million and the principal of RMB9,162 million; issued one normal credit card instalment asset-backed securities with the issuance amount of RMB4,996 million and the principal of RMB4,996 million; and issued three non-performing credit asset-backed securities of small and micro businesses with the issuance amount of RMB618 million and the principal of RMB4,776 million; and issued two non-performing asset-backed securities of residential mortgages with the issuance amount of RMB2,600 million and the principal of RMB4,404 million.

In the first half of 2023, the Bank issued non-performing assets-backed securities of residential mortgages with the issuance amount of RMB2,350 million and the principal of RMB4,493 million; issued non-performing credit card assets-backed securities with the issuance amount of RMB419 million and the principal of RMB3,188 million; issued non-performing unsecured small and micro businesses assets-backed securities with the issuance amount of RMB187 million and the principal of RMB1,630 million; and issued non-performing assets-backed securities of personal consumer loans with the issuance amount of RMB95 million and the principal of RMB560 million.

### *Financial advisory service*

The Bank’s financial advisory business refers to its provision of consultation, analysis and solution design services to customers in respect of investment and financing, capital operation, asset management, debt management and corporate diagnosis based on the customers’ requirements with an aim to assist them in reducing financing cost, increasing funding utilisation efficiency and optimising financial management. Furthermore, the Bank focused on providing its customers with product portfolios consisting of both investment banking and commercial banking products. In 2009, the Bank took the industry lead in launching Financial Total Solutions (“FITS”), a comprehensive financial solution also known as “Feichi”. Depending on different situations and financial needs, FITS combines products and services such as traditional commercial banking, new investment banking, various funds and bank wealth management programmes in order to provide comprehensive and diversified financial services plans. In 2020, the Bank completed the improvement and upgrade of the ecosystem of “FITS@ 6+1” smart investment banking, pressed ahead with inclusive finance by providing free access to intelligent financial advisory service system named “FITS@ e Intelligent” for 19,000 small- and micro-sized enterprises. In 2022, the Bank strengthened market influence and cohesion of the “FITS e+” investor alliance platform, which had been certified as a FinTech product issued by the National Financial Technology Certification Centre (Beijing). In the first half of 2023, the “FITS e+” investor alliance platform had 31,200 newly registered users, an increase of 170.78 per cent. over the same period in 2022, and the monthly

average number of active users increased significantly. The platform launched an “Investment Flow” evaluation tool module to evaluate sci-tech innovation enterprises from equity investment and financing dimensions, filling in the blank in equity evaluation of domestic commercial banks. In the first half of 2023, “FITS e Intelligence” promoted digital upgrading of financial advisory business and attracted 73,300 new customers. As the first comprehensive, intelligent, ecological service platform for investment banking customers launched by domestic commercial banks, the “Smart Investment Banking Ecosystem 4.0” launched by the Bank covered a number of products and services such as “FITS e+” and “FITS e Intelligence”, serving more than 850 thousand customers.

#### *Equity financing service*

Through CCB International and the Bank’s overseas branches and subsidiaries, the Bank provides enterprises with equity financing services such as listing sponsorship and underwriting services for their overseas capital markets IPOs and refinancing services and strategic investor introduction services in Hong Kong and Singapore. The Bank also cooperates with the Bank’s business partners, including domestic and overseas securities companies to provide equity financing related services, such as domestic and overseas listing guidance, sponsorship, underwriting and financial advisory services.

#### *Debt financing service*

The Bank provides composite bond financing services for clients including short-term debentures, and mid-term notes. The Bank is an active underwriter in the domestic bond market and it is also a Class A underwriter in the MOF treasury bond underwriting syndicate. In the first half of 2023, the Bank underwrote 16 series of green debt financing instruments for non-financial enterprises, with an underwriting volume of RMB10,292 million and two series of green assets-backed notes, with an underwriting volume of RMB3,191 million.

#### *Customer base*

The Bank’s prime corporate and personal customers from its commercial banking business have formed a solid customer base for developing its investment banking business through the years. Most domestic PRC conglomerates and top-quality corporates have established extensive and close business relationships with the Bank. The Bank believes that there remains potential for its investment banking business in the areas of bond financing, equity financing, asset securitisation, financial advisory, wealth management and trust services. The Bank also proactively strives to provide equity financing and equity investment services to SMEs that present promising growth. The Bank’s personal finance customers, especially its high net worth and high-end clients, will also help the Bank expand its wealth management business and ensure the successful offering of its wealth management products.

#### *Marketing*

The Bank’s major marketing model for the investment banking business involves cooperation between the Head Office, domestic and overseas offices and different business lines. A key strategy of the Bank’s bank-wide marketing efforts is to combine the marketing efforts of the investment banking business and commercial banking business.

#### ***International business***

The Bank offers international settlement products and services including import letters of credit, export letters of credit, import collection, export collection, outward remittance, inward remittance and guarantees. The Bank has been approved by the PBOC as the Hong Kong dollar settlement bank and approved by the China Foreign Exchange Trade System as the U.S. dollar agency settlement bank in the interbank foreign currency markets. The Bank was one of the first PRC banks to provide cross-border trade RMB settlement services and this pioneer status has allowed it to be one of the market leaders of this service.

In 2015, the Bank successfully issued RMB1 billion offshore RMB bonds in London, which was the first RMB bond product listed on the London Stock Exchange. In 2016, the Bank further expanded its RMB clearing



network, as the Bank became the RMB clearing bank in Switzerland and Chile after becoming the RMB clearing bank in London. These cross-border RMB operations performed well, with the Bank's three RMB clearing branches in London, Switzerland and Chile showing steady development. RMB Qualified Foreign Institutional Investors ("RQFII"), RMB Qualified Domestic Institutional Investors and Mainland-Hong Kong mutual recognition of funds operations continued to grow. The Bank took the lead in establishing a blockchain trade finance platform in the industry and the Bank's AI-assisted documents review project became the first successful application of its kind in the industry. It also innovated "cross-border e-payment", an online payment tool and met e-commerce customers' needs for cross-border payment through virtual bank cards.

The Bank steadily enhanced its ability to participate in international competition and contributed to the new development pattern of "dual circulation" where domestic and foreign markets can boost each other. As the Bank leveraged its financial strength to ensure stability in foreign trade and foreign investment, the supply of trade finance reached RMB1.09 trillion in the first half of 2023 and the international settlement volume reached U.S.\$753,483 million, an increase of 11.76 per cent. over the same period in 2022. In the first half of 2023, the Bank innovated the "Cross-border Quick Loan" series products with big data technology and provided credit funds of more than RMB27 billion for small and micro foreign trade enterprises. The Bank continued to scale up the "CCB Match Plus" platform, accumulatively attracting over 240 thousand registered users and organising more than 250 digital exhibitions and matchmaking events for 36 countries and regions.

The Bank promoted the internationalisation of cross-border RMB in an orderly manner, with the settlement volume of RMB1.86 trillion in the first half of 2023, an increase of 48.27 per cent. over the same period in 2022. CCB London Branch continued to be the largest RMB clearing bank outside Asia with a cumulative clearing amount of over RMB81 trillion.

The Bank continued to enhance the comprehensive financial service capabilities under the Belt and Road Initiative, signed a memorandum of cooperation with the Budapest Stock Exchange to assist financial institutions of countries along the Belt and Road in entering China's capital market. It effectively alleviated pain points of minor currency settlement in foreign trade with all-currency payment products, made overall use of comprehensive products and services, and provided all-round financial support and financing facilities for implementing the Belt and Road Initiative.

### ***Settlement and cash management business***

The Bank was one of the first domestic commercial banks to provide cash management services for its corporate clients. In recent years, the Bank's cash management services expanded rapidly as the Bank introduced various new cash management products, providing services including account settlement services, fees receipt and payment services, liquidity management services, investment and financing management services, information and reporting services, industry-focused solutions and online banking services. The Bank has a range of cash management products and tailor-made industry specific cash management solutions for multinational corporations, large and medium sized enterprises, government agencies and financial institutions. The Bank's settlement and cash management business continued to grow steadily. The Bank launched its innovative "Huishibao – comprehensive service platform for high-end corporate settlement" and built "Jianguanyi", a multi-level fund supervision model, to meet treasury management needs of customers in specialised markets, fund supervision and other areas. In addition, through its internet and other electronic channels, as well as its customer-oriented branch network, the Bank has been able to provide comprehensive cash management services to its customers. The Bank's electronic bill business has also developed rapidly, and the electronic tax payment service brought more convenience to customers.

In 2019, as the PBOC's approval is no longer required for the opening of corporate bank accounts, the Bank created "Zhangyixing" brand to improve the convenience and efficiency of account opening service, and the number of corporate RMB accounts grew rapidly. The Bank also enhanced its management over corporate

settlement accounts as well as payment and settlement, and carefully prevented new types of cybercrimes. It accelerated the mobile deployment in services such as “Yudaotongda”, collection and payment of bills, and iteratively upgraded its global cash management product system, continuously improving the contribution of cash management to the Bank.

The Bank practiced the concept of “payment for the people” and strived to improve the quality and efficiency of corporate settlement account services. It promoted the scenario-based application of key products, innovated the first “Professional Employment Platform” among domestic peers, strived to build the “Fund Supervision Plus” service ecosystem, upgraded the C-community consumption scenario services of “Huishibao”, and comprehensively enhanced its capability to serve the national strategy and the real economy as well as to improve people’s livelihood. The Bank actively pressed ahead with pilot projects of integrating RMB and foreign currency account systems, upgraded the global cash management service system and launched SWIFT-AMH (Alliance Message Hub) services for several large and medium-sized multinational enterprise groups, continuously enhancing the integrated operation capacity of domestic and foreign currencies.

In the first half of 2023, the Bank took account and customer services as the core, promoted the innovation, promotion and application of settlement and cash management products. As at 30 June 2023, the number of cash management customers reached 367,000, an increase of 28,900 over the end of 2022. The Bank issued global treasury service solutions to satisfy the all-round and online financial service connection needs of mega state-owned enterprises for treasury management, making efforts to become the most professional key supplier of treasury management service, and reached the intention of cooperation with 69 mega state-owned enterprises in providing treasury services in the first half of 2023. The Bank continuously optimised account processing processes, expanded online appointment channels, and improved the quality and efficiency of account services. In the first half of 2023, the Bank opened 1.32 million corporate RMB settlement accounts, hitting a record high. The Bank continued to promote the standardised scenario-based marketing of collection and payment services, and effectively promoted the two-way circulation of corporate and personal funds. In the first half of 2023, the Bank had 436,800 active collection and payment customers, an increase of 37,800, or 9.47 per cent. over the same period in 2022. The Bank achieved RMB3.30 trillion in payment and RMB1.18 trillion in collection and fee-payment service transactions. It also actively connected with local government supervision platforms for the payment of migrant workers’ wages. In the first half of 2023, 22,349,800 payments were made by the Bank’s payroll services for migrant workers, amounting to RMB181,754 million.

### **Customer Base**

As a leading provider of capital for some of the key industries in China such as infrastructure, energy, transportation and telecommunication, the Bank has maintained close relationships with leading corporations in industries that are strategically important to China’s economy and with major government agencies and financial institutions.

The Bank has focused and will continue to focus on customers in industries strategically important to China’s economy. Most of these large companies in China’s strategic industries are state-owned enterprises or state-controlled joint stock companies. As at 30 June 2023, loans to strategic emerging industries were RMB1.99 trillion, an increase of 35.26 per cent. compared to 31 December 2022.

Private enterprises have become important customers to the Bank, as in recent years, they have experienced significant growth in China and have become a major sector in China’s economy. As at 30 June 2023, loans to private enterprises were RMB5.22 trillion, an increase of 17.33 per cent. compared to 31 December 2022. The Bank also focuses on expanding its range of high-quality SME customers.

## **Marketing**

Based on its customer-focused philosophy, the Bank employs both industry-wide and localised marketing strategies tailored to specific regions, customers and products. The Head Office formulates its overall corporate business development based on industry, geographical region, customer and product considerations. The Bank's tier-one branches then develop detailed marketing plans according to these guidelines tailored to local market needs.

The Bank's corporate finance marketing channel primarily involves corporate and institutional customer managers, branch outlets and electronic banking channels which include online banking and phone-banking. The Bank's corporate and institutional customer managers are its key marketing channel for its corporate finance business. They are responsible for exploring new market opportunities, promoting the Bank's banking products, coordinating and accessing the Bank's bank-wide resources to provide a package of personalised and comprehensive financial services to the Bank's corporate and institutional customers. The Bank's branch outlets offer the physical venue for the Bank to provide services to corporate and institutional customers. Through the Bank's branch outlets, the Bank promotes and sells its products, mainly providing payment and settlement services and SME corporate customer services, and developing the Bank's corporate liabilities business and commission/fee based business.

With the aim to improve customer experience, the Bank also provides its customers with e-banking channels such as the Bank's cash management service system, corporate online banking, customer hotline service centre and mobile phone banking platform, thereby providing greater access for the Bank's customers. The Bank's e-commerce finance platform, which provides corporate clients with financing products such as order financing, guaranteed joint loans and collateralised loans, continued to deepen its involvement in causes relating to "agriculture, farmers and rural areas", promoted the use of credit card bonus points for direct shopping and air ticket booking for business travel, thus realising a rapid development.

The Bank further strengthened innovation for its mobile banking, developed online sales, diversified online functions and delivered smarter and smoother experience. It launched the "ETC Intelligent Mobility" service to facilitate ETC user's application, sign up, activation and query online. Account information could be automatically recognised once the user scanned the bank card, simplifying the transfer processes for customers. The Bank introduced government services, such as social security and provident housing fund services, to provide more convenience. WeChat banking became a key platform for the Bank's business processing, consulting and marketing.

The Bank seeks to provide differentiated products and services to the Bank's important customers to meet their specific banking needs. The Head Office generally coordinates client coverage and marketing efforts for the Bank's largest corporate customers to ensure consistency and quality of service. The Bank's senior management at the headquarters and branch level are often directly involved in and lead in these marketing efforts. The Bank's branches in major cities provide differentiated, high quality, professional and integrated products and services to meet the Bank's customers' specific banking needs. By providing integrated financial solutions to the Bank's customers and improving the Bank's cross-selling synergies among the Bank's products and services, the Bank aims to further increase overall customer satisfaction and optimise value for the Bank's customers.

For SMEs, the Bank has established a specialised and standard marketing system that allows the Bank to further integrate the Bank's resources of products, distribution channels and brands to provide more efficient services with controlled risks.

## PERSONAL FINANCE

### Overview

As at 30 June 2023, the Group's domestic personal deposits rose to RMB14,536,638 million, an increase of 11.19 per cent. compared to 31 December 2022. The Group's profit before tax derived from personal finance for the years ended 31 December 2020, 2021 and 2022<sup>9</sup> and for the six months ended 30 June 2022 and 2023 amounted to RMB206,047 million, RMB214,299 million, RMB216,404 million, RMB121,305 million and RMB130,215 million, respectively, representing 61.21 per cent., 56.63 per cent., 56.65 per cent., 62.89 per cent. and 66.01 per cent. of the Group's total profit before tax for the same periods.

### Key Products and Services

The Bank provides a broad range of products and services including personal deposits, personal loans and other related financial services for its personal finance customers based on their needs. The Bank also provides bank card services and private banking for its personal finance customers. The Bank is committed to providing comprehensive banking services to its personal finance customers and is focused on creating and improving its personal finance product chain and value chain. The Bank sets out below its key personal finance products and services.

#### *Personal deposits*

The Bank provides its personal finance customers with a broad range of demand and time deposit services denominated in Renminbi and other foreign currencies. Personal demand deposit products include demand savings deposits and demand pledged deposits.

Personal time deposit products include time savings deposits, education savings deposits and personal notification deposits. Personal deposits provide the Bank with a stable funding source. The Bank enhanced its capability to attract deposits through highly effective products and services, maintaining the steady growth of personal deposits. As at 30 June 2023, domestic personal deposits of the Bank were RMB14,536,638 million, an increase of 11.19 per cent. from 31 December 2022.

#### *Personal loans*

The Bank's personal loans are designed to meet the credit requirements of its personal customers. The Bank's personal loan products include residential mortgages, credit card loans, personal consumer loans, personal business loans and other loans. As at 30 June 2023, the total domestic personal loans of the Bank amounted to RMB8,431,127 million, representing an increase of 2.36 per cent. from 31 December 2022. As at 30 June 2023, the NPL ratio for domestic personal loans and advances was 0.61 per cent., an increase of 0.06 per cent. from 31 December 2022.

#### *Residential mortgage loans*

The Bank provides residential mortgages to individuals to finance the purchase and construction of their residential properties. Residential mortgages include new home residential mortgages, residential refinancing mortgages, home equity loans to refinance residential property and fixed-rate residential mortgages. As at 30 June 2023, the Group's personal residential mortgages decreased by 1.13 per cent. from 31 December 2022 to RMB6,406,705 million.

The Bank appraises the value of the residential property regularly and clearly stipulates that the loan cannot be used for securities trading purpose.

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<sup>9</sup> The profit before tax figure for the year ended 31 December 2022 is extracted from the Group 2022 Annual Financial Statements and has not been restated.

### ***Home savings services***

In February 2004, the Bank formed Sino-German Bausparkasse Co., Ltd. (“**Sino-German Bausparkasse**”) with Bausparkasse Schwaebisch Hall, a German home savings bank. As at 30 June 2023, the Bank held a 75.10 per cent. equity interest in Sino-German Bausparkasse. The Bank’s home savings bank products allow the Bank’s customers to make scheduled deposits for the purpose of obtaining residential mortgage loans in the future. Sino-German Bausparkasse has improved the Bank’s ability to develop more personal housing financing products. Sino-German Bausparkasse achieved steady business development, and the sales of housing savings products reached RMB24,928 million for the six months ended 30 June 2023. As at 30 June 2023, total assets of Sino-German Bausparkasse were RMB35,702 million, and shareholders’ equity was RMB3,018 million. Net profit for the six months ended 30 June 2023 was RMB41 million.

### ***Personal consumer loans***

The Bank’s personal consumer loans primarily consist of personal credit lines and automobile loans which usually have a maturity of up to five years. Personal credit lines are granted for general purposes based on the borrowers’ credit history and the value of collateral provided. The Bank’s automobile loans are primarily secured by the purchased automobile and residential properties. As at 30 June 2023, the Bank had domestic personal consumer loans of RMB368,802 million, representing 1.60 per cent. of the Group’s gross loans and advances to customers.

### ***Other personal loans***

The Bank’s other personal loan products primarily consist of credit card loans and personal business loans for private business owners involved in various specialised markets, personal agriculture-related loans to farmers on a trial basis in line with the PRC government’s policy of supporting economic development of rural areas and other loans including educational loans. The Bank has also continued its offering of personal loan products, including the “Easy Education Loan” for personal education, the “Fortune Loan” for personal finance customers, differentiated credit, personal business loans, the “Hexing loans” for core enterprises upstream and downstream private owner business assistance loans, the “Refurbishment Loan” for home renovations and the “ShanRong loans” personal micro-credit revolving loans for consumption financing needs. The Bank also promoted business development with its self-service personal loans “Quick Loans” online channel. The Bank enriches its product systems such as “Quick Loan for Small and Micro Businesses”, “Quick Loan for Personal Business”, “Yunong Quick Loan” and “Quick Loan for Transactions”, to enhance its ability to meet client needs and improve service efficiency.

In the first half of 2023, the Bank launched new versions of flagship products such as “Merchant Cloud Loan” and “Cloud Loan for Licensed Tobacco Retail Merchant” for personal business loans, creating a “second track” for market competition.

### ***Bank card business***

The Bank offers a variety of bank card products comprising credit card and debit card to its customers under the registered “Long Card” (“**龍卡**”) brand. As at 30 June 2023, the Bank had issued approximately 137 million credit cards and the number of debit cards issued exceeded 1,284 million. For the six months ended 30 June 2023, the Group’s fee and commission income from bank card fees increased to RMB10,285 million from RMB8,512 million for the six months ended 30 June 2022, representing an increase of 20.83 per cent.

Since the Bank is a member of China Unionpay, its customers can complete transactions through ATMs and point-of-sale terminals connected to the China Unionpay network. China Unionpay is responsible for establishing and operating a nationwide, interbank bank card information exchange and transaction network for its members. The Bank is one of the founding members of China Unionpay. The Bank joined the MasterCard network in 1990 and the Visa network in 1991. The Bank’s dual-currency debit cards and dual-currency credit

cards are also accepted outside of China through its association with the MasterCard and Visa networks. In August 2009, the Bank further joined the JCB international credit card network.

### ***Credit cards***

Through the credit card centre in Shanghai established in December 2002, which centrally manages the Bank's credit card business, the Bank seeks to enhance its operational efficiency, improve its risk management and maintain a consistent level of customer service quality. The Bank has also established credit card departments in most of its tier-one branches to manage its operations locally. As approved by the previously-named China Banking Regulatory Commission (which was subsequently renamed CBIRC and in 2023, was renamed to NAFR) and accepted by the Shanghai Banking Regulatory Bureau in 2008, the Bank's credit card centre was upgraded to a branch-level sales institution and obtained its business license in 2009. As at 30 June 2023, the Bank had issued approximately 137 million credit cards, a decrease of 3 million compared to 31 December 2022. The volume at credit card transactions totalled RMB1.43 trillion for the six months ended 30 June 2023. As at 30 June 2023, the Bank's credit card loan balance reached RMB939,596 million.

The Bank's credit cards are accepted through its own network and through the China Unionpay network which are located in the PRC and various other countries and are also accepted overseas through the Bank's association with the Visa and MasterCard networks. The Bank continues to improve its credit card business structure and steadily enhance its service capabilities. It actively expands its young customer base and high-quality customers, make every effort to develop customers for agency salary payment services, and offered a number of new products, such as JOY Card, Bonus Card, MUSE Card and Long Card Credit (Daiba) virtual card, further improving the quality and activeness of customers. The Bank also issues diamond cards, which target high-end customers and issued specialised car-owner credit cards to car owners. The Bank has also launched consumer products including e-Pay Long Card, Tencent e-Pay Long Card, and Family Love Card, credit products such as "Fenqitong", and mobile payment services based on the Internet including Apple Pay, HCE Cloud Pay, and Samsung Pay. The Bank has increased its use of new electronic channels such as mobile phone, WeChat and QR codes to promote the use of its credit card products. The Bank has introduced the Long Card electronic payment wallet and "one-click payment" for cross-border internet purchases. The Bank has also introduced the "Mobile Long Card" mobile app allowing payments to be made with authorised merchants.

The Bank focused on target customers, enhanced the model automation operation capability, strengthened the building of online and offline scenarios, and comprehensively enhanced its digitalised operation capability. The Bank further built the scenario ecology, accelerated the building of three types of business areas, namely airports and high-speed rail stations, urban commercial complexes, and gas stations, by offering favourable interest rates, explored consumption scenarios welcomed by consumers, cooperated with leading companies such as Alipay, TikTok, Baidu, JD and Meituan on joint promotion, card payment and bonus points conversion to help expand domestic demand and promote consumption upgrade. The Bank strived to improve the living standards of the public, increased the support in auto consumption, and provided services to car owners. The Bank launched the "CCB Home Improvement Festival" as a one-stop application platform, and granted loan instalment for housing decoration to families. The Bank continued to improve the anti-fraud models and strategies, enhanced merchant risk monitoring and continuously improved its risk control and compliance management capability.

In 2022, the Bank promoted innovation of credit card green credit products, launched the "Long Card – Green & Low-Carbon Credit Card" and "Long E-Loan Cars" second-hand car installment and other products, intensified cooperation with new energy vehicle brands, and consolidated instalment loan market position, with loan balance and installment loan balance ranking first in the industry. It firmly safeguarded the bottom line of wiping out risks, strictly implemented "rigid deduction" of borrowers who had loans from multiple sources, strengthened the discipline of credit approval, improved control of key areas such as real estate, wealth management, production and operation, and cash-out activities, and improved the whole-process risk control

and operation capability. The NPL ratio of credit card loans as at 31 December 2022 and 30 June 2023 were 1.46 per cent. and 1.66 per cent., respectively.

### ***Debit cards***

The Bank continuously improved the functions and services of debit card products to promote the activity of debit card transactions, continuously pressed ahead with the PBOC's mobile payment demonstration project to provide convenience service, and upgraded the "Long Pay" products and user management. As at 30 June 2023, the number of debit cards issued exceeded 1,284 million. The transaction volume of debit cards for the six months ended 30 June 2023 was RMB13.10 trillion.

### ***Private Banking***

The Bank provides a broad range private banking products and services and integrated solutions and to its high value customers, including family trust financial advisory services, asset allocation consultancy services, investment immigration, marital property preservation and family wealth inheritance. The Bank has developed its family trust business by coordinating efforts between the parent company and subsidiaries, and continuously improved the "Golden Housekeeper" comprehensive cash management business. The Bank has diversified its value-added services in three major areas, namely asset management, alternative financing and non-financial value-adding services. Drawing on Fintech, the Bank led the market in creating its mobile private bank and launching a mobile version of its private banking services "CCB e-private banking", promoting the building of benchmark private banking centres. Also, the Bank built a product system designed to "help customers structure their assets", and vigorously promoted its wealth advisory services. Additionally, the Bank launched the innovative service of Family Office.

The Bank focused on meeting the needs of high net-worth customers for their wealth management, assets allocation and quality services. It remained committed to professional operation of private banking, strengthened building of core talent teams, continued to release asset allocation strategies, policy interpretation and analysis, and took multiple measures to improve service quality and efficiency. It improved the product service management system of private banking, promoted asset allocation services, and strengthened lifetime digital management of products such as optimal introduction and ongoing tracking. It improved the coverage and efficiency of family trust advisory services and launched innovative insurance trust advisory services, outperforming its peers in terms of family wealth management service. It strengthened its presence at locations with inflows of wealth and enhanced its market competitiveness in key regions. It improved digital application of private banking and building of customer service systems, improved professional services of private banking centres, and improved the efficiency of professional services. It promoted team building of private banking investment research experts, wealth management consultants and private client managers, facilitating mega wealth management with professional service capabilities and strong management teams. As at 30 June 2023, the private banking customers' assets under management of the Bank reached RMB2.41 trillion, an increase of 7.51 per cent. over the end of 2022. As at 30 June 2023, the Bank had 213,300 private banking customers, an increase of 10.12 per cent. over the end of 2022, and the paid-up fund for the family trust advisory business was RMB95,074 million, an increase of 6.82 per cent. over the end of 2022.

### ***Entrusted housing financing services***

The Bank acts as an agent to national housing fund management departments to collect housing provident funds and housing maintenance funds and provide individual housing provident funds mortgages. The Bank is one of the earliest banks and the largest in China approved to engage in the housing provident fund management business. The Bank maintains sound business co-operation with local administrative centres of housing provident funds across China from which it takes deposits as a steady funding source. By implementing national policies on supporting the construction of homes and providing financing to mid-and low-income households, the Bank is able to capture such specialised market opportunities. The Bank has proactively improved its IT

system and strengthened electronic channel expansion and product innovation in provident housing funds, in order to provide comprehensive and high-quality housing reform financial services. The Bank applied the “technology + internet” strategy to actively improve the service of the technology system of its entrusted housing finance business. Through innovative financial services, the Bank has launched new products and services including small amount cross-bank payments for housing provident funds, housing provident fund e-channel, housing provident fund co-named card and entrusted housing provident fund withdrawal for repayment of loans, while steadily developing its indemnificatory housing loans business and supporting low-and middle-income residents’ housing needs for their own residential purposes.

The Bank continued with the digitalisation of the housing fund management industry and played a positive role in solving the housing problems of residents. It launched housing provident fund deposit business for those flexibly employed in pilot cities and opened an e-CNY channel to improve its housing provident fund contribution services. It increased the size of housing provident fund loans, actively supported borrowers with portfolios of “housing provident fund loans + commercial loans”, implemented the initiative to encourage both housing rentals and purchases with housing provident fund, and realised the withdrawal of housing provident fund for online rent payment. As at 30 June 2023, the balance of housing fund deposits of the Bank was RMB1.33 trillion, and the balance of personal housing provident fund loans was RMB2.97 trillion.

### **Marketing**

The Head Office generally formulates marketing initiatives and sets marketing guidelines for the Bank’s bank-wide personal finance products. The Bank’s tier-one branches develop detailed marketing plans to implement these initiatives based on the economic and market conditions of their respective geographical regions. The Bank conducts its marketing activities mainly through its branch network, which the Bank supplements with specialised sales centres for specific products such as personal wealth management centres and residential mortgage loan centres. It also conducts personal finance product marketing through e-banking channels, such as online banking, telephone banking and mobile phone banking.

The Bank offers different products and services and adopts different marketing strategies to cater for different customer groups’ needs. For high value customers, the Bank focuses on building a one-to-one customer manager marketing relationship to develop a more focused marketing strategy for promoting its products. For mass market customers, the Bank adopts a mass marketing strategy focusing on its outlets, taking initiatives in product and service marketing through introduction by its lobby managers, on-site promotion of its products and media advertising campaigns. The Bank also adopts an interactive marketing strategy for its personal finance business, whereby its personal loan department and corporate finance department cooperate to take a proactive approach in exploring business opportunities in residential mortgages while granting real estate development loans. In addition, the Bank focuses on cross-selling its personal finance products such as promoting its credit cards and wealth management cards to its residential mortgages customers. The Bank also sells various loan products to the holders of its wealth management cards and credit cards.

### **Electronic Channels**

In recent years, the Bank strengthened its Fintech innovation and application, shifted from channel-based services to customer-focused operations, and built a brand new “online banking”. In this regard, the channels’ value contribution was comprehensively improved and the capability of customer services was greatly enhanced. In the first half of 2023, the Bank further promoted integrated development of “binary star”, and the number of personal customers of the Bank’s online platforms continued to expand, with more than 523 million online users, covering more than 70 per cent. of personal customers. Specifically, the number of personal mobile banking users was 450 million, an increase of 5.27 per cent. over the same period in 2022. In the first half of 2023, the number of online payment transactions was 29,665 million, an increase of 21.43 per cent. over the same period in 2022, and the corresponding transaction volume amounted to RMB11.11 trillion, an increase of



10.33 per cent. over the same period in 2022. The transaction share ranked first among banking peers in payment enterprises such as Alipay, Tik Tok, Meituan, Pinduoduo, and JD in China.

## **TREASURY AND ASSET MANAGEMENT BUSINESS**

The Bank's treasury and asset management business primarily consists of its money market activities, the management of its investment portfolio, treasury transactions on behalf of its customers, bond underwriting and development of treasury products. The Group's treasury and asset management business recorded a profit before tax of RMB12,709 million for the six months ended 30 June 2023, accounting for 6.44 per cent. of its total profit before tax.

### **Key products and services**

#### *Money market activities*

The Bank's money market activities primarily consist of (i) repurchase and reverse repurchase with the PBOC; (ii) borrowings from and loans to other domestic and foreign banks and non-bank financial institutions, often referred to as the interbank money market activities; (iii) purchase of securities under resale agreements, often referred to as repurchase and reverse repurchase transactions via the interbank market, bond repurchase pledge or buy-out, sell-out of RMB-denominated treasury bonds, policy bank bonds and central bank bonds; and (iv) money market transactions with major international banks such as foreign currency fund lending, foreign currency denominated bond repurchase, foreign exchange swap and debt-for-equity swaps on the international financial markets.

The Bank is an active participant in the interbank money market, one of the first market-makers in the interbank market and one of the sixteen Shanghai Interbank Offered Rate quotation banks approved by the PBOC. The Bank has actively responded to market fluctuations, taken initiatives to broaden the financing and investment channels, and managed its RMB and foreign currency positions in a centralised manner to safeguard the Bank's liquidity. The Bank actively participated in the reform of InterBank Offered Rates (IBOR) and was among the best in the interbank Foreign Currency Lending (FCL) Quoting Banks. With regard to its foreign currency money market business, the Bank tracked the monetary policies of US Federal Reserve and market trends to improve the yields of its foreign currency funds and its market influence; it actively innovated domestic third-party foreign currency repurchase business, and successfully issued the Bank's first foreign currency interbank certificates of deposits in the domestic market.

In the first half of 2023, the Bank strengthened its proactive management with money market tools, and maintained reasonable RMB and foreign currency positions, to ensure the soundness of daily liquidity of the Bank. It strengthened market forecast with in-depth understanding of market movement pattern, optimised and promoted "AI Traders" in the money market. The Bank fulfilled its responsibilities as a large bank, continued to provide liquidity support to small and medium-sized financial institutions, and supported the smooth operation of the market. The transaction volume in the RMB money market exceeded RMB80 trillion. It ranked first in the domestic interbank market in terms of the volume of foreign currency lending and repurchase transactions. It was one of the first domestic banks to participate in foreign currency outright repo transactions and completed the first tri-party green bond repurchase transaction in the domestic interbank market.

As at 30 June 2023, the Group's deposits and placements with banks and non-bank financial institutions amounted to RMB892,641 million, representing 2.33 per cent. of the Group's total assets. As at the same date, the deposits and placements from banks and non-bank financial institutions with the Group amounted to RMB3,746,229 million, representing 10.61 per cent. of the Group's total liabilities.

As at 30 June 2023, the total contractual amount in terms of framework agreements of debt-for-equity swaps of the Group is RMB979,206 million, maintaining a leading position in the industry.

### ***Investment portfolio management***

The Bank's investment portfolio mainly targets bond investment. The Bank classifies its portfolio as: (i) financial assets measured at fair value through profit or loss, (ii) financial assets measured at amortised cost and (iii) financial assets measured at fair value through other comprehensive income. The Bank achieved a reasonable balance between liquidity, security and returns on debt securities investments. With regard to investment in RMB debt securities, the Bank adheres to the principle of value-driven investment, actively serving the real economy, managing a reasonable pace of investment, continuously improving the portfolio structure, and strengthening the business collaboration between the Head Office and branches, in order to maximise returns for the whole bank. With regard to investment in foreign-currency debt securities, the Bank adhered to the principal of value-driven investment, focusing on the balance among security, liquidity and profitability. It strengthened proactive portfolio management, supported construction of major national infrastructure projects and provision of services to ensure people's wellbeing with a two-wheel drive of "Investment + Distribution", securing its position as one of the largest underwriters of government bonds in the market. In the first half of 2023, the Bank underwrote PRC treasury bonds, local government bonds, and policy bank bonds with a total volume of nearly RMB1 trillion. It actively invested in bonds in relation to rural revitalisation and "agriculture, rural areas and farmers". At the end of June 2023, debt securities held by the Group amounted to RMB9.02 trillion. As at 30 June 2023, financial assets measured at fair value through profit or loss, financial assets measured at amortised cost and financial assets measured at fair value through other comprehensive income represented 6.13 per cent., 69.09 per cent. and 24.78 per cent. of the Group's financial investment portfolio, respectively.

### ***Proprietary trading***

The Bank conducts short-term proprietary trading in order to gain short-term spread income and avoid market risk. Proprietary trading mainly includes treasury bonds, central bank notes, policy bank bonds, short-term debentures issued by large-scale prime enterprises, mid-term notes, foreign exchange trading and precious metal trading. Additionally, the Bank hedges its investment risk through financial derivative trading, which mainly includes interest rate swap contracts and foreign exchange spot, forward, swap and option contracts. Apart from hedging of its risks, the Bank generally does not hold financial derivatives for short-term gain.

### ***Proprietary investment***

The Bank manages its investment portfolio to maximise its investment return. The Bank determines the average investment term of its investment portfolio, duration and investment return objective based on its judgment on risk factors such as interest rates, exchange rates and credit risks. The Bank's RMB-denominated securities investments primarily include government bonds, central bank notes, policy financial bonds, commercial bank bonds, short-term debentures, corporate bonds and asset-backed securities. The Bank's foreign currency denominated securities investments are primarily in sovereign bonds, financial institution bonds, corporate bonds and investment grade asset-backed securities.

### **Treasury transactions on behalf of customers**

The Bank's treasury transactions on behalf of its customers mainly include agency foreign exchange derivatives trading, agency precious metal business, bond settlement agency business, agency sale and purchase of foreign exchange and foreign exchange trading. Foreign exchange purchases and sales and foreign exchange trading grew steadily. The Bank improved its service capability of foreign exchange settlement and sales through electronic banking channel, and launched its foreign exchange purchasing project. The Bank also optimised its corporate online banking foreign exchange settlement module for the convenience of its corporate customers.

The Bank continuously implemented refined management and steadily executed the business strategy to constantly promote the high-quality development of its customer-based trading business. It focused on advancing channel optimisation and digitalised operation, consolidated its customer base, actively expanded its

overseas institutional investors base, with a steadily increasing number of customers. It actively promoted the concept of interest rate hedging to meet customer needs. It continued to optimise the independently developed “Blue Core Exchange Rate Portfolio Management Platform”, taking the lead among its peers in terms of system autonomy and comprehensive function.

In the first half of 2023, the Bank continued to improve its trading capacity, strengthened refined management of trading business, and consolidated the first line of defence against risks. The Bank adhered to the “customer-centric” concept and provided value-added information services and promoted the concept of “risk-neutrality”. The Bank improved the function of “We Trade” products to provide rapid and efficient hedging services and helped customers mitigate risk of fluctuations in exchange rates. In the first half of 2023, the business volume of exchange rate derivatives at customer end increased by over 13 per cent. over the same period in 2022.

### ***Precious metals and commodities***

The Bank realised sound development of the precious metals and commodities business in compliance with regulations. It introduced gold fixed accumulation plan and new trading categories such as apple, naphtha and PX, and increased commodity hedging categories. It actively supported the demand of medical and safety supplies manufacturers for hedging the price of raw materials by reducing their hedging costs, and helped enterprises to resume work and production. The Bank also adjusted its business structure, strengthened digitalised operations and business training, enhanced customer service capabilities in precious metals and commodities business, and improved the protection of customer’s rights and interests.

The Precious Metal and Commodity Business Department of the Bank was officially opened in Shanghai in June 2023. As the first bank in China to specialise in commodity businesses, 37 domestic branches of the Bank opened commodity business. Commodity financial instruments cover sectors such as basic metal, energy and chemical products, and agricultural products, and the Bank built a global trading network involving Shanghai, London and New York branches to meet customers’ 24-hour financial needs. In the first half of 2023, it supported agricultural products of RMB3,215 million, covering 25 domestic branches involving 573 farmers and agricultural enterprises, to support the implementation of the rural revitalisation strategy. The Bank actively fulfilled its responsibilities as a market maker, provided liquidity for domestic gold market, and expanded gold leasing business with qualified high-quality counterparties. As at 30 June 2023, domestic precious metal assets amounted to RMB202,718 million.

### ***Innovation and development of treasury products***

The Group carried out platform-based operation, and continuously explored new, intelligent and ecological modes for inclusive finance to comprehensively improve the coverage, availability and satisfaction of inclusive finance services. It diversified the digital product system, realised the rapid customisation of new products on demand, and launched a series of products with new pattern, such as “Quick Loan for Small and Micro Businesses”, “Yunong Quick Loan”, “Quick Loan for Transactions” and “Quick Loan for Personal Business”. It continued to promote “Huidongni”, “Huizhuni”, and “Huidiantong” service platforms and the “three-in-one” inclusive finance operation and management platform. In the first of 2023, the Group upgraded “CCB Huidongni” 3 platform, expanded investment and wealth management services, launched functions such as agency services for payroll and tax payment, introduced scenarios related to services such as business startup, financial and tax management, logistics, and legal services, and accelerated the building of a diversified inclusive financial service ecosystem. As at 30 June 2023, “CCB Huidongni” app had attracted over 250 million visits, been downloaded more than 31 million times, and served 10.53 million corporate customers.

Based on accomplishing the three major tasks of “financing, growth and ecology”, and strengthening core credit functions, it further expanded and enriched financial and public services, formed a functional layout covering three sectors of credit, wealth management and operation, and created an open, shared and sustainable comprehensive service ecological system, so as to promote the improvement of comprehensive customer

service capability and the long-term development of inclusive finance services, and won the “19th People’s Ingenuity Service Award”. The Bank also promoted digitalised precision marketing, and implemented digitalised and end-to-end refined risk control, to safeguard the high-quality development of inclusive finance business. The Bank pressed ahead with poverty alleviation through e-commerce based on “e.ccb.com” and established various poverty alleviation pavilions in cooperation with local governments and state-owned enterprises.

In order to effectively address financing difficulties for customers engaged in international trade, the Bank continuously improves its product offerings, including conversion of overseas loans to debt securities, export credit, cross-border e+ and cross-border financing, and global financing for financial leasing, incorporating a host of innovation in business processes and risk mitigations. The Bank also continuously improves its service offerings, such as “Bond Connect”, direct top-up for IC cards and Subways Go Easy, and simplified the financial service processes and enhanced customer experience by means of technology development and interconnectivity.

### ***Asset management***

The Bank has designed and launched various wealth management products according to customer needs to provide wealth management services to customers. The Bank has widened its wealth management product distribution channels and increased its distribution of high yield debt and equity wealth management products. These wealth management products play an important role in securing the Bank’s customers, particularly high-end customers. NAMEs, the Bank’s asset management system, forms an integrated end-to-end automated framework. The Bank also launched its innovative “Qianyuan” wealth management product and launched its robo-advisor services.

In 2019, the Bank set up the Assets Management Business Committee to coordinate the high-quality development of Group-level assets management business. The first phase of “Mega Assets Manager” system was launched smoothly. In 2019, CCB Wealth Management became the first wealth management subsidiary of commercial banks in China. In recent years, the Bank continued to promote the building of a new system for asset management at the group level, strengthened the integrated and coordinated management within the Group and continued to step up its efforts in key areas, such as investment research, channel sales, asset allocation, internal risk control, investment operation and asset management technology. The Bank also accelerated asset management business model transformation and innovation and strove to build the Bank’s third pillar of business development.

The Group included mega wealth management as a strategic priority in the Bank’s “14th Five-Year Plan” and focused on building a mega wealth management operational mechanism, i.e., creating a professional transmission chain of “wealth management – asset management – investment banking” and a transmission chain of “investment research – investment advisory – customer service”. In 2022, based on the four strategic concepts of “inclusiveness, intelligence, professionalism and dedication”, the Group strived to build a first-class wealth management bank featuring “leading domestic position, best customer experience and technology-driven development”.

As at 30 June 2023, the balance of the non-principal guaranteed wealth management products set up by the Group amounted to RMB1,572,076 million compared to RMB2,014,032 million as at 31 December 2022, and the balance of trust plans, funds and asset management plans issued or established by the Group amounted to RMB2,814,058 million compared to RMB2,876,694 million as at 31 December 2022. For the six months ended 30 June 2023, average daily balance of purchase and resale agreements with structured entities related to non-principal guaranteed WMPs issued by the Group was RMB4,205 million. As at 30 June 2023, the balance of

such agreements was nil compared to RMB17,200<sup>10</sup> million as at 31 December 2022. These transactions had been conducted in accordance with market price or general commercial terms and conditions, and the gains or losses from such transactions had no significant impact on the Group.

### *Asset Custody service*

The Bank's offering of asset custodial services is among the most comprehensive in China, including securities investment funds, Qualified Domestic Institutional Investors, Qualified Foreign Institutional Investors, RQFII, social security funds, corporate annuity funds, trust properties, insurance assets, entrusted investment assets of securities companies, basic pension insurance personal account funds, industrial investment funds and banking wealth management products. In 2013, the Bank obtained the qualification to provide custodial service to the first bond index exchange-traded funds (“ETF”) and cross-border ETF for U.S. stocks in the PRC. The Bank also became one of the first Chinese-funded custodial banks of RQFII from Singapore. The Bank became one of the first batches of banks to conduct agency business for Mainland-Hong Kong mutual recognition of funds operations and was the first to offer “bond transaction plus custodian” services to overseas institutions for direct entry into the interbank bond market.

The Bank actively leveraged its strengths in custody service to support national strategy, promoted business innovation, strengthened risk control, and achieved high-quality development of asset custody business. The Bank provided custody service to the Belt and Road Initiative construction projects of the state-owned asset management platform, actively engaged in the ETF project for reform of Sichuan state-owned enterprises, and facilitated insurance funds investment in the construction of important national infrastructure such as highways and bridges. The number of funds in the Science and Technology Innovation Board (“STAR Market”) under custody of the Bank and the winning rate of its bidding for enterprise annuity custody service for central government-owned enterprises were both higher than those of its peers. It was also one of the first banks to provide custody services to cross-border conversion brokers of the global depository receipt and to funds under the China-Japan ETF Connectivity scheme.

In addition, the Bank cultivated the brand of “CCB Smart Custody” to promote high-quality custody service, and successfully became custodian for the National Green Development Fund, Beijing-Tianjin-Hebei Synergistic Development Industrial Investment Fund and Guangdong Beautiful Countryside Revitalisation Development Fund. The Bank carried out enterprise assets reorganisation service trust custody innovation, and was appointed as the depository bank of China Depository Receipts with the largest issuing amount. It was also awarded the “Best Digital Assets Custodian in China” by The Asian Banker.

In 2022, the Bank comprehensively improved the capability of value creation of its asset custody services. Empowered by technology and centred on data, the Bank built a new customer service model of “CCB Smart Custody”. The Bank was the domestic basic securities custodian bank for two of the first group of listed companies of the China-Switzerland Stock Connect programme and was the only bank in the market that provided custody services for both Global Depository Receipt depository banks and cross-border conversion brokers. The Bank helped Kazakhstan Free Finance Global Company become the first financial institution in Central Asia with QFI qualification and made a breakthrough in cooperation in the capital market between China and Kazakhstan. The Bank successfully implemented the custody of Baowu Green Carbon Private Equity Fund, the largest carbon neutral fund in China, won the bid for the custody of “Infrastructure REITs” of Beijing Public Housing Centre, and was among the first group of institutions that had completed the acceptance test of regulators for the thirdpillar personal pension system.

In the first half of 2023, the Bank fully promoted the high-quality development of asset custody services. It became the custodian for Guoxin Mega State-owned Enterprise ETF Fund covering all the three Guoxin Mega

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<sup>10</sup> Such figure for the year ended 31 December 2022 is extracted from the Group 2022 Annual Financial Statements and has not been restated.

State-owned Enterprises indices (sci-tech-lead index, modern energy index and shareholder return index). The Bank successfully held 2023 China Construction Bank Fund Forum and signed comprehensive strategic cooperation agreements with four leading fund management companies. The Bank entered into custody cooperation with wealth management companies established by banks for the first time.

As at 30 June 2023, the Bank's assets under custody amounted to RMB20.37 trillion, increased by RMB975,405 million from 31 December 2022.

## OVERSEAS BUSINESS

As at 30 June 2023, the Bank had 24 major subsidiaries with a total of 602 entities, including 454 domestic ones and 148 overseas ones, covering 30 countries and regions including bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile, Astana, Labuan, Auckland, and certain subsidiaries operating in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur, and maintained wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Europe, CCB New Zealand, CCB Brasil and CCB Malaysia and held 60 per cent. of the total share capital of CCB Indonesia.

As at 30 June 2023, the total assets of the Group's overseas entities were RMB1,703,848 million, representing approximately 4.45 per cent. of the Group's total assets. In May 2015, Chile Branch became the first RMB clearing bank in South America, and the branch officially opened in 2016. In June 2015, Paris Branch, Amsterdam Branch, Barcelona Branch and Milan Branch under CCB Europe were successively opened. Cape Town Branch (under Johannesburg Branch) commenced business in September 2015. London Branch commenced business in October 2015. Zurich Branch was established and designated as the RMB clearing bank in November 2015, and it officially opened in 2016 and Dubai International Financial Centre Branch received its official banking licence and commenced business in November 2015 and Warsaw Branch received its official banking licence in December 2016. CCB Malaysia obtained a commercial banking licence in October 2016. The Bank completed its acquisition of PT Bank Windu Kentjana International Tbk in September 2016, and renamed the entity to PT Bank China Construction Bank Indonesia Tbk. PT Bank China Construction Bank Indonesia Tbk was officially inaugurated in February 2017 and the Warsaw Branch of CCB Europe, CCB Malaysia and CCB Australia Perth Branch officially commenced operations in 2017. In February 2018, the Bank's New Zealand Branch officially opened for business. In March 2019, the Bank's Astana Branch was granted a licence and in June 2019, the Bank's Labuan Branch was granted a licence. In June 2020, Hungary Branch under CCB Europe received its banking license and completed the local registration.

## MAJOR SUBSIDIARIES

In 2009, the Bank established the equity investment and strategy cooperation department to coordinate and manage its subsidiaries. Certain of the major subsidiaries of the Bank as at 30 June 2023 are set out below:

Name of subsidiary	Principal activities
CCB Financial Asset Investment Co., Ltd. ....	Investment
CCB Wealth Management Co., Ltd. ....	Wealth Management
CCB Financial Leasing Co., Ltd. ....	Financial Leasing
CCB Brasil Financial Holding – Investimentos e Participações Ltda. ....	Investment
CCB Trust Co., Ltd. ....	Trust Business
CCB Life Insurance Co., Ltd. ....	Insurance

Name of subsidiary	Principal activities
CCB Consumer Finance Co., Ltd. ....	Consumer Finance
CCB Housing Rental Fund (Limited Partnership) .....	Investment
China Construction Bank (Europe) S.A. ....	Commercial Banking
China Construction Bank (London) Limited .....	Commercial Banking
PT Bank China Construction Bank Indonesia Tbk .....	Commercial Banking
CCB Pension Management Co., Ltd. ....	Pension Management
Sino-German Bausparkasse Co., Ltd. ....	House Savings
China Construction Bank (Malaysia) Berhad .....	Commercial Banking
China Construction Bank (New Zealand) Limited.....	Commercial Banking
China Construction Bank (Russia) Limited .....	Commercial Banking
Golden Fountain Finance Limited .....	Investment
CCB Principal Asset Management Co., Ltd. ....	Fund Management Services
CCB International Group Holdings Limited .....	Investment
CCB International (Holdings) Limited .....	Investment
China Construction Bank (Asia) Corporation Limited .....	Commercial Banking
China Construction Bank (Brasil) Banco Múltiplo S/A.....	Commercial Banking

### Integrated Operation Subsidiaries

The Group's integrated operation strategy is to accelerate the development of insurance, wealth management, trust, investment banking, mutual funds, leasing, securities and other non-banking businesses, while developing banking as its core business. The Group endeavours to build an operating framework that covers interconnected markets and complementary businesses, with diversified income and decentralised and controllable risk, and realise customer-oriented functions selection, to provide customers with integrated and diversified financial services.

As at 30 June 2023, the Group owned several domestic and offshore subsidiaries in the non-banking financial sector, including CCB Financial Asset Investment Co., Ltd. ("**CCB Investment**"), CCB Wealth Management Co., Ltd. ("**CCB Wealth Management**"), CCB Financial Leasing Co., Ltd. ("**CCB Financial Leasing**"), CCB Brasil Financial Holding – Investimentos e Participações Ltda. ("**CCB Brasil**"), CCB Trust Co., Ltd. ("**CCB Trust**"), CCB Life Insurance Co., Ltd. ("**CCB Life**"), CCB Consumer Finance Co., Ltd. ("**CCB Consumer**"), CCB Housing Rental Private Fund Management Co., Ltd. ("**CCB Housing**"), CCB Housing Rental Fund (Limited Partnership) ("**CCB Housing Rental Fund**"), CCB Pension Management Co., Ltd. ("**CCB Pension**"), Sino-German Bausparkasse Co., Ltd. ("**Sino-German Bausparkasse**"), Golden Fountain Finance Limited ("**Golden Fountain**"), CCB Principal Asset Management Co., Ltd. ("**CCB Principal Asset Management**"), CCB International Group Holdings Limited ("**CCB International Group**"), CCB International (Holdings) Limited ("**CCB International**"), CCB Futures Co., Ltd. ("**CCB Futures**") and CCB Property & Casualty Insurance Co., Ltd. ("**CCB Property & Casualty**").

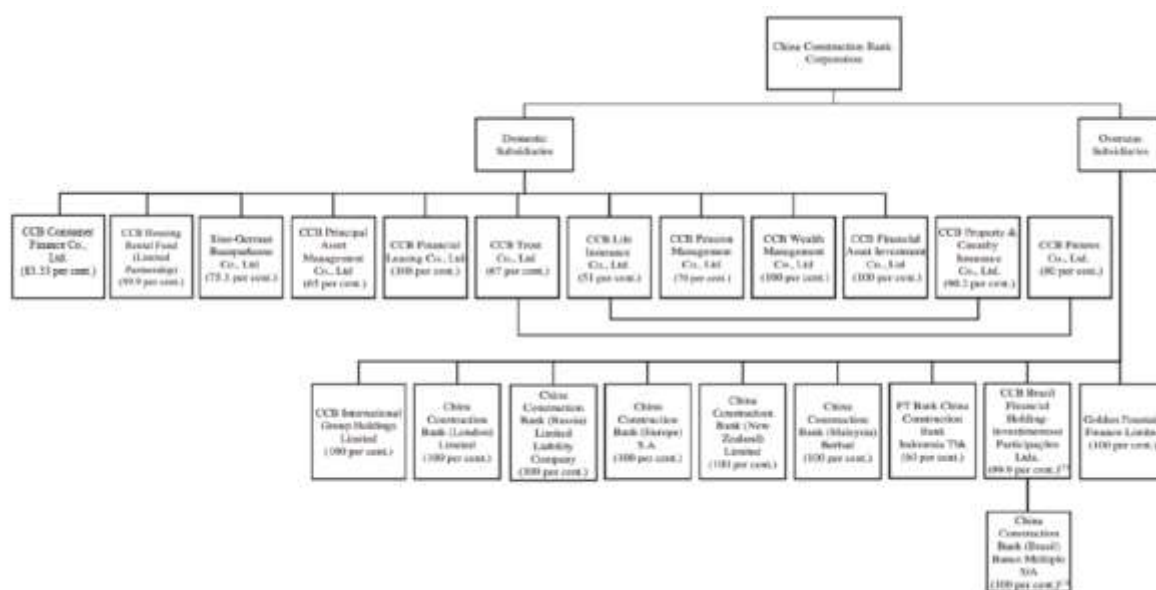
The Group set up several banking entities providing professional and differentiated services in specific industries and regions. In 2013, Sino-German Bausparkasse developed its housing credit business and achieved significant results in selling housing savings products. As at 30 June 2023, total assets of Sino-German Bausparkasse were RMB35,702 million.

CCB Pension has a registered capital of RMB2.3 billion, of which the Bank, Principal Financial Services Inc. and National Council for Social Security Fund hold 70 per cent., 17.65 per cent. and 12.35 per cent. of its shares, respectively. CCB Pension is mainly engaged in businesses including investment and management of national social security funds, businesses related to management of enterprise annuity funds, entrusted management of pension funds and pension advisory for the above businesses. As at 30 June 2023, the total assets of CCB Pension were RMB3,940 million and the net profit for the six months ended 30 June 2023 was RMB51 million.

As at 30 June 2023, the total assets of the integrated operation subsidiaries were RMB818,821 million, an increase of 4.72 per cent. from 31 December 2022. For these purposes, integrated operation subsidiaries include the following subsidiaries: CCB Wealth Management, CCB Principal Asset Management, CCB Financial Leasing, CCB Trust, CCB Life, CCB Consumer Finance, Sino-German Bausparkasse, CCB Futures, CCB Pension, CCB Property & Casualty, CCB Investment and CCB International. CCB Principal Asset Management made full efforts to promote the development of various businesses, maintained safe and steady operation, and achieved good business performance; as at 30 June 2023, total assets managed by CCB Principal Asset Management were RMB1.34 trillion. CCB Trust stepped up efforts in improving compliance in its operations, actively engaged in innovation-driven development, and delivered strong operating results; as at 30 June 2023, trust assets under management by CCB Trust amounted to RMB1.33 trillion. Net profit of the integrated operation subsidiaries for the six months ended 30 June 2023 was RMB4,436 million, an increase of 27.84 per cent. from the same period of the previous year.

## Organisational Structure

The following chart shows the Bank's simplified group structure as at 30 June 2023:



Note:

- (1) As at 30 June 2023, the Bank held 100 per cent. of the total share capital of China Construction Bank (Brasil) Banco Múltiplo S/A, and held 100 per cent. of its total issued voting share.

## EMPLOYMENT

As at 30 June 2023, the Bank had 348,373 employees (not including 3,298 workers dispatched by labour leasing companies). The number of employees with academic qualifications of bachelor's degree or above was 268,994 or 77.21 per cent. In addition, the Bank assumed the expenses of 105,881 retired employees.



## DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

The section headed “Directors, Supervisors and Senior Management” on pages 156 to 168 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:

### General

As of the date of this Drawdown Offering Circular, the Bank’s Board comprised 15 members. There are six independent non-executive directors, five non-executive directors and four executive directors. The Bank’s directors are elected at shareholder general meetings for a term of three years, which is renewable upon re-election. The chairman of the Board is elected by simple majority of the Board. Mr. Tian Guoli is the Bank’s chairman and is responsible for business strategies and overall development of the Bank.

Each of the Bank’s directors, supervisors and senior management has disclosed to the Bank at the time of appointment, and in a timely manner for any change in, the number and nature of offices held in public companies or organisations and other significant commitments, the identity of the public companies or organisations and an indication of the time involved. As at 30 June 2023, some of the directors and supervisors of the Bank indirectly held H-shares of the Bank via the employee stock incentive plan before they assumed their current positions. Mr. Lin Hong held 15,555 H-shares, Mr. Liu Jun held 12,447 H-shares and Mr. Wang Yi<sup>11</sup> held 13,023 H-shares. Save as disclosed above, as at 30 June 2023, none of the directors and supervisors of the Bank had any interests or short positions in the shares, underlying shares and debentures of the Bank or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the “SFO”).

The following tables set forth information regarding the Bank’s directors, supervisors and senior management. The Bank’s directors, supervisors and members of senior management all meet the qualification requirements for their respective positions. Their qualifications have been reviewed and approved by the PRC banking regulatory authorities. Non-executive directors holding positions in the corporate shareholders do not receive compensation directly from the Bank.

### Directors

The following table sets forth certain information concerning the Bank’s directors as at the date of this Drawdown Offering Circular.

<b>Name</b>	<b>Position</b>
Tian Guoli .....	Chairman, executive director
Zhang Jinliang.....	Vice chairman, executive director and president
Cui Yong.....	Executive director, executive vice president
Ji Zhihong .....	Executive director, executive vice president
Tian Bo.....	Non-executive director
Xia Yang .....	Non-executive director
Shao Min.....	Non-executive director
Liu Fang .....	Non-executive director
Li Lu.....	Non-executive director

<sup>11</sup> As announced on 14 April 2023, Mr. Wang Yi tendered his resignation as employee representative supervisor and member of the finance and internal control supervision committee of the Board of Supervisors.

<b>Name</b>	<b>Position</b>
Kenneth Patrick Chung .....	Independent non-executive director
Graeme Wheeler .....	Independent non-executive director
Michel Madelain .....	Independent non-executive director
William Coen .....	Independent non-executive director
Leung Kam Chung, Antony .....	Independent non-executive director
Lord Sassoon.....	Independent non-executive director

Notwithstanding the disclosures mentioned in “*Directors, Supervisors and Senior Management – General*” section, no potential conflicts of interest exist between the obligations of the directors named above towards the Bank and their own interests or other obligations. The business address of each of the directors named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

### ***Tian Guoli***

*Chairman, executive director*

Mr. Tian has served as chairman and executive director since October 2017, concurrently as chairman of Sino-German Bausparkasse since March 2018. Mr. Tian currently also serves as chairman of China Banking Association, a member of the Expert Committee for the 14th Five-Year Plan for Economic and Social Development of China, a member of the Monetary Policy Committee of the People’s Bank of China and chairman of the Payment & Clearing Association of China and a member of International Advisory Panel of Monetary Authority of Singapore. Mr. Tian joined Bank of China Limited in April 2013 and served as chairman of Bank of China from May 2013 to August 2017. During this period, he also served as chairman and non-executive director of Bank of China Hong Kong (Holdings) Limited. From December 2010 to April 2013, Mr. Tian served as vice chairman and general manager of China CITIC Group. During this period, he also served as chairman and non-executive director of China CITIC Bank. From April 1999 to December 2010, Mr. Tian served consecutively as vice president and president of China Cinda Asset Management Company, and chairman of China Cinda Asset Management Co., Ltd. From July 1983 to April 1999, Mr. Tian held various positions in the Bank, including sub-branch general manager, branch deputy manager, department general manager of the Head Office, and assistant president of the Bank. Mr. Tian is a senior economist. He received a bachelor’s degree in economics from Hubei Institute of Finance and Economics in 1983.

### ***Zhang Jinliang***

*Vice chairman, executive director and president*

Mr. Zhang has served as vice chairman and executive director since June 2022 and as president since May 2022. From August 2018 to April 2022, Mr. Zhang served as director and general manager of China Post Group Corporation Limited (previously China Post Group Corporation). From May 2019 to April 2022, Mr. Zhang served as chairman and non-executive director of Postal Savings Bank of China Co., Ltd. From January 2016 to August 2018, Mr. Zhang was executive director of China Everbright Group Ltd. and executive director and president of China Everbright Bank. From October 2003 to January 2016, Mr. Zhang served successively as deputy general manager of finance and accounting department, head of IT blueprint implementation office, general manager of financial management department, general manager of Beijing Branch, executive director and executive vice president of Bank of China Limited. Mr. Zhang is a certified public accountant and senior accountant. He obtained a Ph.D. degree in Economics from Xiamen University in 1997. Mr. Zhang is currently an employee of Huijin, the Bank’s substantial shareholder.

**Cui Yong**

*Executive director, executive vice president*

Mr. Cui has served as an executive director since June 2023 and as executive vice president since August 2022. Mr. Cui is serving concurrently as chairman of the Council of Strategic Emerging Industries Development Fund since October 2022. He was executive vice president of Agricultural Bank of China Limited (“ABC”) from May 2019 to August 2022. Mr. Cui served in various positions in Industrial and Commercial Bank of China Limited, including deputy general manager of the corporate banking department of the head office from January 2017 to March 2019, deputy general manager of Beijing Branch from August 2015 to January 2017, general manager of Xiamen Branch from August 2011 to August 2015, deputy general manager of Qingdao Branch, and deputy general manager of the corporate banking department of the head office. Mr. Cui consecutively worked with the Ministry of Transport and the National Development and Reform Commission. He previously held concurrent posts as secretary general of the Syndications Committee of the China Banking Association, an expert of the National Association of Financial Market Institutional Investors, executive vice president of the Payment & Clearing Association of China, director of China UnionPay and supervisor of UnionPay International. Mr. Cui is a senior economist and received a bachelor’s degree in engineering from Xi’an Highway Institute with the major of railway and bridge engineering in 1993.

**Ji Zhihong**

*Executive director, executive vice president*

Mr. Ji has served as an executive director since June 2023 and as an executive vice president since August 2019. Mr. Ji is serving concurrently as chairman of the Council of CCB Housing Rental Fund since November 2022. He was Director-general of the Financial Market Department of the People’s Bank of China (“PBOC”) from August 2013 to May 2019, during which Mr. Ji was concurrently Director of the Financial Market Management Department of the PBOC Shanghai Head Office from August 2013 to May 2016. From September 2012 to August 2013, Mr. Ji was Director-general of the Research Bureau of the PBOC. From April 2010 to September 2012, Mr. Ji was Deputy Director-general of the Monetary Policy Department of the PBOC. From February 2008 to April 2010, Mr. Ji was Deputy Director (Deputy Director-general Level) of the Open Market Operations Department of the PBOC Shanghai Head Office. Mr. Ji is a Researcher Fellow. He graduated from the PBOC School of Finance, Tsinghua University (formerly known as the Graduate School of the PBOC Head Office) with a master’s degree in International Finance in 1995 and obtained a PhD degree in National Economics from the Chinese Academy of Social Sciences in 2005.

**Tian Bo**

*Non-executive director*

Mr. Tian has served as a non-executive director since August 2019. Mr. Tian served as Deputy General Manager of Global Transaction Banking Department of Bank of China Limited from January to August 2019. From March 2006 to January 2019, Mr. Tian was Division Head of Banking Business Department, Division Head and Assistant General Manager of Corporate Banking Department and Deputy General Manager of Global Trade Services Department of Bank of China. Concurrently, Mr. Tian also served as Member of the Standing Committee of the CPC Municipal Party Committee and Vice Mayor of Fangchenggang City of Guangxi Zhuang Autonomous Region from February 2016 to February 2018. Mr. Tian obtained a bachelor’s degree in Economics from the Major of Finance of Beijing College of Finance and Trade in 1994 and a master’s degree in Management from the Major of Accounting from Capital University of Economics and Business in 2004. Mr. Tian is currently an employee of Huijin, the Bank’s substantial shareholder.

**Xia Yang**

*Non-executive director*

Mr. Xia has served as a non-executive director since August 2019. Mr. Xia served as general manager of the asset custody services department of Hua Xia Bank from January 2018 to September 2019. Since August 1997, Mr. Xia has been working in Hua Xia Bank, consecutively serving various positions including president of Jinan Branch, president of Hefei Branch etc. Mr. Xia is a senior economist and a senior accountant. Mr. Xia received a bachelor's degree in science from the biology department of Nanjing University in 1988, specialised in human and animal physiology; he graduated from Nanjing University with a doctoral degree in management sciences and engineering in 2018. Mr. Xia is currently an employee of Huijin, the Bank's substantial shareholder.

***Shao Min***

*Non-executive director*

Ms. Shao has served as a non-executive director since January 2021. Ms. Shao has served as senior counsel of the Supervision and Evaluation Bureau of Ministry of Finance from June 2019 to February 2021. From April 2019 to June 2019, Ms. Shao was counsel of the Supervision and Evaluation Bureau of Ministry of Finance. From September 2015 to April 2019, Ms. Shao was deputy director-general of the Accounting Department of Ministry of Finance. From June 2000 to September 2015, Ms. Shao consecutively served as deputy director, director and deputy director-general of the Supervision and Inspection Bureau of Ministry of Finance. From July 1998 to June 2000, Ms. Shao consecutively served as assistant consultant and deputy director of the Fiscal Supervision Department of Ministry of Finance. From August 1987 to July 1998, Ms. Shao consecutively served as cadre, officer, deputy chief officer, chief officer and assistant consultant of the Industrial Transportation Finance Department of Ministry of Finance. Ms. Shao graduated from school of accounting of Dongbei University of Finance and Economics with a bachelor's degree in economics in 1987. Ms. Shao is currently an employee of Huijin, the Bank's substantial shareholder.

***Liu Fang***

*Non-executive director*

Ms. Liu has served as a non-executive director since January 2021. Ms. Liu has served as deputy director-general of the General Affairs Department (Policy and Regulation Department) and counsel of SAFE from July 2019 to February 2021. From March 2015 to June 2019, Ms. Liu was deputy director-general of the General Affairs Department (Policy and Regulation Department) of SAFE. From July 2010 to February 2015, Ms. Liu consecutively served as deputy director and director of the General Affairs Department (Policy and Regulation Department) of SAFE. From March 2009 to July 2010, Ms. Liu was deputy director of the General Affairs Department of SAFE. From July 1999 to March 2009, Ms. Liu consecutively served as cadre, deputy chief officer, chief officer and deputy director of the International Balance of Payments Department of SAFE. Ms. Liu Fang graduated from Renmin University of China with a master's degree in economics in 1999, majoring in world economics of school of international economics. Ms. Liu is currently an employee of Huijin, the Bank's substantial shareholder.

***Li Lu***

*Non-executive director*

Ms. Li has served as non-executive director since March 2023. From January 2005 to March 2023, Ms. Li took up posts in Huijin including business manager and deputy senior manager of BOC equity management division of Bank Department, senior manager of research and support division of Banking Institution Management Department I, director of CCB division of Equity Management Department I, and managing director of Equity Management Department I. During her terms of office, Ms. Li worked as deputy general manager of Dongcheng Sub-branch, Beijing Branch, Bank of China Limited from May 2012 to April 2013. Ms. Li obtained a bachelor's degree in economics from Capital University of Economics and Business in 2002, and received her master's

degree of Science from University of Surrey in the United Kingdom in 2003. Ms. Li is currently an employee of Huijin, the Bank's substantial shareholder.

***Kenneth Patrick Chung***

*Independent non-executive director*

Mr. Chung has served as a director since November 2018. He served as independent non-executive director of Industrial and Commercial Bank of China Limited from December 2009 to March 2017. He joined Deloitte Haskins and Sells London Office in 1980, became a partner of PricewaterhouseCoopers in 1992, and was a financial service specialist of PricewaterhouseCoopers (Hong Kong and China) since 1996. Previously, he was the human resources partner of PricewaterhouseCoopers (Hong Kong), the responsible partner of the audit department of PricewaterhouseCoopers (Hong Kong and China), the global lead partner of the audit engagement team for Bank of China Limited, the honorary treasurer of the Community Chest of Hong Kong and was a member of the Ethics Committee, Limitation of Professional Liability Committee, Communications Committee, and the Investigation Panel of the Hong Kong Society of Accountants. Mr. Chung has also served as the audit head for the restructurings and initial public offerings of Bank of China Limited, Bank of China (Hong Kong) Limited and Bank of Communications, chairman of the audit committee of the Harvest Real Estate Investments (Cayman) Limited and independent non-executive director of Prudential Corporation Asia. Currently, Mr. Chung serves as independent non-executive director of Sands China Ltd., Prudential Hong Kong Limited and Prudential General Insurance Hong Kong Limited and is a trustee of Fu Tak Iam Foundation Limited. He is a member of the Institute of Chartered Accountants in England and Wales, a member of the Hong Kong Institute of Certified Public Accountants and a member of the Macau Society of Certified Practising Accountants. Mr. Chung received a bachelor's degree in economics from the University of Durham.

***Graeme Wheeler***

*Independent non-executive director*

Mr. Graeme Wheeler has served as director since October 2019. Mr. Wheeler has served as non-executive Director of Thyssen-Bornemisza Group since 2017. He served as Governor of the Reserve Bank of New Zealand from 2012 to 2017, non-executive director of Thyssen-Bornemisza Group and co-founder of Privatisation Analysis and Consulting Ltd from 2010 to 2012, managing director responsible for operations of World Bank from 2006 to 2010, vice president and treasurer of the World Bank from 2001 to 2006, director of Financial Products and Services Department of World Bank from 1997 to 2001, treasurer of New Zealand Debt management Office and deputy secretary to the New Zealand Treasury from 1993 to 1997, director of Macroeconomic Policy of New Zealand Treasury from 1990 to 1993, Economic and Financial Counsellor of New Zealand Delegation to the OECD, Paris, from 1984 to 1990 and an advisor in the New Zealand Treasury from 1973 to 1984. Mr. Graeme Wheeler obtained his master of commerce in economics from University of Auckland in 1972. Mr. Graeme Wheeler was awarded Companion of the New Zealand Order of Merit in 2018.

***Michel Madelain***

*Independent non-executive director*

Mr. Michel Madelain has served as director since January 2020. Mr. Madelain has been trustee of the IFRS Foundation since January 2018 and a member of the Supervisory Board of La Banque Postale in France since April 2018. From June 2016 to December 2018, he was vice chairman of Moody's Investors Service ("MIS"). Concurrently, he chaired the European Board of Moody's Corporation and was a member of MIS US Board. From May 2008 to June 2016, he was president and chief operating officer of MIS, having previously assumed a number of positions in Europe and the USA with MIS from 1994 to May 2008. From May 1980 to May 1994, he worked in Ernst & Young in Belgium and France and was promoted to the partnership in 1989. Mr. Madelain is a qualified Chartered Accountant of France. He obtained a master's degree in Management from Kellogg

Graduate School of Management of Northwestern University (USA) and a bachelor's degree in Business Administration from the Ecole Supérieure de Commerce de Rouen, France.

***William Coen***

*Independent non-executive director*

Mr. William Coen has served as director since June 2021. He has served as independent non-executive director of Buna, a cross-border payment system in the Arab region, from July 2022, as senior advisor, global financial services of KPMG from May 2022, and as member of Global Advisory Board of Mitsubishi UFJ Financial Group, Inc. from October 2021. He currently serves as a member of the Advisory Board of Baton Systems, Inc. since June 2021 and chief regulatory adviser for Suade Labs since April 2021. Mr. Coen has been Chairman of the IFRS Advisory Council from February 2020, a member of the Board of Directors of the Toronto Leadership Centre since November 2019 and technical advisor of the International Monetary Fund since July 2019. Mr. Coen was affiliated with the Basel Committee on Banking Supervision (“BCBS”) from 1999 to 2019. During this period of time, he was a member of the BCBS’s Secretariat from 1999 to 2002 and was the content manager for the BIS Financial Stability Institute’s web-based resource and learning tool from 2003 to 2006. He served as deputy secretary general of BCBS from 2007 to 2014 and was secretary general of BCBS from 2014 to June 2019, responsible for defining and implementing the BCBS’s strategy and for overseeing progress of the BCBS’s work, including the activities of its 30 working groups. Concurrently, he also chaired the BCBS’s Policy Development Group, Task Force on Corporate Governance and the Coherence and Calibration Task Force. Prior to joining the BCBS Secretariat in 1999, he consecutively worked with the US Office of Comptroller of the Currency and held a number of roles related to banking policy, supervision and licensing at the US Board of Governors of the Federal Reserve System. Mr. Coen began his career in 1985 as a credit officer of a New York City-based bank, serving as an Assistant Vice President responsible for consumer credit and retail mortgage lending. Mr. Coen is currently a member of the Bretton Woods Committee, and a member of advisory board of Baton Systems, Inc., the lead regulatory consultant at Suade Labs and a vice chairman at Reference Point. He was a member of the Financial Stability Board and several of its standing committees. He obtained a bachelor’s degree in Science from Manhattan College and a master’s degree in Business Administration from Fordham University.

***Leung Kam Chung, Antony***

*Independent non-executive director*

Mr. Leung Kam Chung, Antony has served as director since October 2021. Mr. Leung, former Financial Secretary of the Hong Kong Special Administrative Region, is the chairman and chief executive officer of Nan Fung Group in Hong Kong, and the chairman and co-founder of New Frontier Group. In addition, Mr. Leung is the chairman of two charity organisations, namely Heifer Hong Kong and Food Angel. Mr. Leung had extensive experience in financial services, including chairman of Greater China Region of Blackstone Group, chairman of Asia for JP Morgan Chase and head of Private Banking for Asia, Investment Banking, Treasury Department and Great China Region of Citi. Mr. Leung has also served as independent non-executive director of China Merchants Bank, Industrial and Commercial Bank of China Limited, China Mobile (Hong Kong) Limited and American International Assurance (Hong Kong) Limited, international advisor of China Development Bank and chairman of Hong Kong Association of Harvard Business School. Other public services that Mr. Leung had engaged in included non-official member of the Executive Council of the Hong Kong Special Administrative Region, chairman of the Education Commission, chairman of the University Grants Committee, member of the Exchange Fund Advisory Committee, director of Hong Kong Airport Authority and director of Hong Kong Futures Exchange, member of the Preparatory Committee and Election Committee for the Hong Kong Special Administrative Region and Hong Kong Affairs Advisors. Mr. Leung graduated from the University of Hong Kong in 1973 and attended Harvard Business School’s Program for Management

Development and Advanced Management Program. Mr. Leung was conferred an honorary doctor of law by the Hong Kong University of Science and Technology in 1998.

***Lord Sassoon (Lord James Meyer Sassoon)***

*Independent non-executive director*

Lord Sassoon has served as director since October 2023. Lord Sassoon is a member of the International Advisory Council of the China Investment Corporation (CIC), President of the China-Britain Business Council (CBBC), Chair of The Sir John Soane’s Museum and a trustee emeritus of the British Museum (served as trustee and Deputy Chair from 2013 to 2021). He formerly served as a member of the Global Advisory Board of Mitsubishi UFJ Financial Group from 2013 to 2021, and a Director of Jardine Matheson Holdings Limited and other Jardine group companies from 2013 to 2020. He was Chairman of CBBC from 2013 to 2019, and President of the EU-China Business Association from 2013 to 2017. He was Commercial Secretary to the Treasury from 2010 to 2013 and chaired the Financial Action Task Force from 2007 to 2008. He served as a Managing Director in HM Treasury from 2002 to 2006 with responsibility for Financial Services and Enterprise Policy. During his career, he has had a consistent focus on business relating to Asia, and has participated in the UK-China Economic and Financial Dialogue since 2002. Lord Sassoon joined S.G. Warburg (later UBS Warburg) in 1985, becoming a Managing Director in 1995. He began his career at KPMG in 1977, qualifying as an Associate of the Institute of Chartered Accountants in England and Wales (now FCA). Lord Sassoon joined the House of Lords in 2010. He was educated at the University of Oxford, where he read Philosophy, Politics and Economics, and obtained his Master of Arts degree in 1977.

**Supervisors**

The following table sets forth certain information concerning the Bank’s supervisors as at the date of this Drawdown Offering Circular.

<b>Name</b>	<b>Position</b>
Lin Hong .....	Shareholder representative supervisor
Liu Jun .....	Employee representative supervisor
Zhao Xijun .....	External supervisor
Liu Huan .....	External supervisor
Ben Shenglin.....	External supervisor

Notwithstanding the disclosures mentioned in “*Directors, Supervisors and Senior Management – General*” section, no potential conflicts of interest exist between the obligations of the supervisors named above towards the Bank and their own interests or other obligations. The business address of each of the supervisors named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

***Lin Hong***

*Shareholder representative supervisor*

Mr. Lin has served as supervisor since December 2021. From May 2018, Mr. Lin served as general manager of the audit department of the Bank; from May 2017 to May 2018, Mr. Lin served as leader of the inspection team of China Construction Bank Committee of the Communist Party of China; from March 2015 to May 2017, Mr. Lin served as vice president of the Jiangxi branch of the Bank (department general manager of head office departments); from March 2007 to March 2015, Mr. Lin served as deputy secretary of the party discipline committee, deputy general manager of the disciplinary and supervisory department and deputy director of the inspection affairs office (department general manager of head office departments) of the Bank; from August

2001 to March 2007, Mr. Lin served as deputy general manager of the disciplinary and supervisory department of the Bank; from August 1993 to August 2001, Mr. Lin served consecutively in various positions including deputy division-chief and division-chief of comprehensive division of audit department of the Bank, office of the leading team of China Rural Development Trust and Investment Corporation under the trusteeship of the head office, the Bank's poverty alleviation team in Ankang and case inspection division of supervisory office of head office of the Bank. Mr. Lin is a senior accountant. Mr. Lin graduated from Jiangxi Finance and Economics College with a bachelor's degree in auditing in 1988. He graduated from Jiangxi University of Finance and Economics with a PhD degree in industrial economics in 2008.

### ***Liu Jun***

*Employee representative supervisor*

Mr. Liu has served as supervisor since December 2021. Mr. Liu has served as general manager of Shanghai Branch of the Bank since February 2023. He served as chairman of CCB Principal Asset Management from July 2022 to February 2023. Mr. Liu served as general manager of Guangdong Branch of the Bank since December 2014 to March 2022. Mr. Liu served as head of Guangdong Branch of the Bank from November 2014 to December 2014, general manager of Shenzhen Branch of the Bank from April 2011 to November 2014, head of Shenzhen Branch of the Bank from March 2011 to April 2011, deputy general manager of Guangdong Branch of the Bank from September 2008 to March 2011, and assistant general manager of Guangdong Branch of the Bank from June 2006 to September 2008. Mr. Liu graduated from Anhui University with a bachelor's degree in law in 1986 and obtained a master's degree of business administration from Hong Kong Baptist University in 2003.

### ***Zhao Xijun***

*External supervisor*

Mr. Zhao has served as external supervisor of the Bank since June 2019. He has served as joint dean of the China Capital Market Research Institute, Renmin University of China since 2020. He served as Deputy Dean of the School of Finance of Renmin University of China from 2005 to 2019. Mr. Zhao was Director of International Office of Renmin University of China from 2001 to 2005, Department Head of the Finance Department of the School of Finance of Renmin University of China from 1995 to 2001 and a researcher fellow of the International Department of China Securities Regulatory Commission from 1994 to 1995. Mr. Zhao serves as an independent director of each of China National Foreign Trade Financial & Leasing Co., Ltd. and iFLYTEK Co., Ltd. He served as an independent non-executive director of the Bank from August 2010 to March 2014. Mr. Zhao was a visiting scholar in each of University of Sherbrooke and McGill University, Canada from 1989 to 1990 and Nijenrode University, Netherlands from 1995 to 1996. Mr. Zhao graduated from Wuhan University with a bachelor's degree in Scientific French in 1985, a master's degree in finance from the Finance Department of Renmin University of China in 1987 and a PhD in finance from the School of Finance of Renmin University of China in 1999.

### ***Liu Huan***

*External supervisor*

Mr. Liu has served as external supervisor since June 2020. Mr. Liu serves as Counselor of the State Council and professor at the School of Public Finance and Tax of Central University of Finance and Economics. From 2006 to 2016, he served as deputy dean of the School of Tax of Central University of Finance and Economics; from 1997 to 2006, he served consecutively as the deputy director of the Department of Tax of the Central University of Finance and Economics, and deputy dean of the School of Finance and Public Management; from 2004 to 2005, he worked consecutively on secondment as deputy director of Local Taxation Bureau in Xicheng district of Beijing, assistant director of the Beijing Local Taxation Bureau; he worked in the Central Institute of



Finance and Banking (now Central University of Finance and Economics) since 1982, and served as deputy director of the Department of Finance from 1992 to 1997. Mr. Liu is a standing member of Beijing Municipal Committee of the Chinese People’s Political and Consultative Conference and deputy director of the Economic Committee of the Beijing Municipal Committee of the Chinese People’s Political and Consultative Conference; he also worked concurrently as visiting professor at the School of Economics and Management of Tsinghua University, visiting professor at the School of Overseas Education of Shanghai Jiao Tong University and master advisor of Tax in University of Chinese Academy of Social Sciences. He also served as independent director of the Liaoning Wellhope Agri-Tech Group Company. Mr. Liu is a certified public accountant and obtained his bachelor’s degree in economics from the Central Institute of Finance and Banking in 1982.

***Ben Shenglin***

*External supervisor*

Mr. Ben has served as external supervisor since June 2020. Mr. Ben has served as professor and doctoral advisor of Zhejiang University since May 2014, the executive director of the International Monetary Institute of Renmin University of China since January 2014, and the co-director of the International Monetary Institute since July 2018. He also served as dean of Academy of Internet Finance of Zhejiang University since April 2015 and dean of the International Business School of Zhejiang University since October 2018. From April 2010 to April 2014, he served as the chief executive officer and a member of the global leadership team at global corporate bank of J.P. Morgan Chase Bank (China); from February 2005 to March 2010, he served as the head of financial institutions department and head of industrial commercial banking department and other positions of HSBC in China; from September 1994 to January 2005, he served as general manager of liquidity business of Dutch Bank in China. Mr. Ben currently serves as an independent director of China International Capital Corporation Limited, Wuchan Zhongda Group Co., Ltd. and Home Credit B.V., and an independent director of Industrial Bank Co., Ltd since August 2021. Mr. Ben is a standing member of Zhejiang Provincial Committee of the Chinese People’s Political and Consultative Conference and holds social positions such as the co-chairman of the Zhejiang Internet Finance Association. Mr. Ben graduated from Tsinghua University in 1987 with a bachelor’s degree in engineering. He obtained a master’s degree in enterprise management from Renmin University of China in 1990 and a PhD degree in economics from Purdue University in 1994.

**Senior Management**

The following table sets forth certain information concerning the Bank’s senior management as at the date of this Drawdown Offering Circular.

<b>Name</b>	<b>Position</b>
Zhang Jinliang.....	President
Cui Yong.....	Executive vice president
Ji Zhihong.....	Executive vice president
Li Yun.....	Executive vice president
Wang Bing.....	Executive vice president
Li Min.....	Executive vice president
Hu Changmiao.....	Secretary to the Board
Jin Panshi.....	Chief information officer
Sheng Liurong.....	Chief financial officer

Notwithstanding the disclosures mentioned in “*Directors, Supervisors and Senior Management – General*” section, no potential conflicts of interest exist between the obligations of the senior managers named above towards the Bank and their own interests or other obligations. The business address of each of the senior managers named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

**Zhang Jinliang**

*President*

Mr. Zhang has served as president of the Bank since May 2022. See “*Directors, Supervisors and Senior Management – Directors*” for more details.

**Cui Yong**

*Executive vice president*

Mr. Cui has served as executive vice president of the Bank since August 2022. See “*Directors, Supervisors and Senior Management – Directors*” for more details.

**Ji Zhihong**

*Executive vice president*

Mr. Ji has served as executive vice president of the Bank since August 2019. See “*Directors, Supervisors and Senior Management – Directors*” for more details.

**Li Yun**

*Executive vice president*

Mr. Li has served as an executive vice president of the Bank since November 2021. Mr. Li was general manager of Guizhou Branch of ABC from November 2017 to August 2021, head of Guizhou Branch of ABC from July 2017 to November 2017, general manager of the Asset and Liability Management Department/Sannong Capital and Fund Management Center of ABC from May 2015 to July 2017, deputy general manager in charge of work of the Strategic Planning Department of ABC from April 2014 to May 2015, deputy general manager of the Strategic Planning Department of ABC from May 2011 to April 2014, deputy general manager of the Strategic Management Department of ABC from December 2010 to May 2011. Mr. Li worked at the Research Office and the Office of the Board of Directors/Office of the Joint-Stock System Reform Leading Group of ABC from July 2000 to December 2010 successively. Mr. Li is a senior economist with special grants by the PRC government. Mr. Li graduated from Wuhan University with a master’s degree in Currency and Banking in September 1997 and obtained a PhD in World Economics from the same university in July 2000.

**Wang Bing**

*Executive vice president*

Mr. Wang has served as executive vice president of the Bank since March 2023. Mr. Wang has served concurrently as chairman of CCB Asia since March 2023. He served as deputy chief executive of BOC Hong Kong (Holdings) Limited and Bank of China (Hong Kong) Limited from December 2018 to December 2022, during which he also concurrently served as director and chairman of BOCI-Prudential Trustee Limited as well as BOC Group Trustee Company Limited, and director of BOC Group Insurance Company Limited. Mr. Wang served as general manager of Jiangsu Branch of the Bank of China Limited from July 2015 to October 2018, general manager of Ningbo Branch of Bank of China Limited from July 2014 to July 2015, deputy general manager of Jiangsu Branch of Bank of China Limited from January 2011 to July 2014, and assistant general manager of Jiangsu Branch of Bank of China Limited from April 2009 to January 2011. Mr. Wang is an

economist. He graduated from Soochow University with a master's degree in English Language and Literature in 1996. He also obtained an MBA degree from City University of London in the United Kingdom in 2007.

***Li Min***

*Executive vice president*

Mr. Li has served as executive vice president since September 2023. He has served as general manager of the human resources department of the Bank since August 2019, and concurrently as non-executive director of China Construction Bank (Asia) since April 2021. From July 2019 to December 2022, he served as executive vice president of CCB Learning Centre; from April 2017 to August 2019, he served as general manager of Hebei Branch of the Bank; from September 2012 to February 2017, he served as deputy general manager of Guangdong Branch of the Bank; from May 2010 to June 2012, he served as assistant general manager of Guangdong Branch of the Bank. From July 1993 to May 2010, Mr. Li successively worked in Dongguan Branch, and the planning and finance department, the executive office, Guangzhou Yuexiu Sub-branch and the human resources department of Guangdong Branch of the Bank. Mr. Li is a senior accountant. He graduated from Wuhan University majoring in finance in June 2002 with a master's degree in economics. He graduated from Xi'an Jiaotong University majoring in audit in July 1993 with a bachelor's degree in economics.

***Hu Changmiao***

*Secretary to the Board*

Mr. Hu has served as the secretary to the board since May 2019. Mr. Hu has served as general manager of the Board Office of the Bank from December 2018 to April 2022. He served as the chairman of CCB Financial Leasing Co., Ltd. from August 2016 to December 2018, general manager of Guangxi Branch of the Bank from February 2012 to August 2016, general manager of Public Relations & Corporate Culture Department of the Bank from March 2006 to February 2012, and deputy general manager in charge of the overall management of the Board Office of the Bank from June 2005 to March 2006. He served as deputy general manager of the Executive Office of the Bank from December 2004 to June 2005, deputy general manager of Credit Card Centre of the Bank from March 2003 to December 2004, and deputy general manager of Retail Banking Department of the Bank from July 2001 to March 2003. Mr. Hu is a senior economist. He graduated from the Peking University with a master of science in economic geography in 1986.

***Jin Panshi***

*Chief information officer*

Mr. Jin has served as the chief information officer since March 2021. Mr. Jin served as information controller of the Bank from February 2018 to March 2021. He served as general manager of the information technology management department of the Bank from January 2010 to February 2018, general manager of the audit department of the Bank from December 2007 to January 2010, deputy director of the Board of Supervisors Office from November 2004 to December 2007, supervisor of the Bank from October 2004 to November 2016, and deputy general manager of the audit department of the Bank from June 2001 to October 2004. Mr. Jin is a senior engineer and a Certified Information Systems Auditor. He graduated from Jilin University of Technology with a bachelor's degree and a master's degree in computer application in 1986 and 1989 respectively, and obtained an EMBA degree from Tsinghua University in 2010.

***Sheng Liurong***

*Chief financial officer*

Mr. Sheng has served as chief financial officer of the Bank since November 2022. Mr. Sheng has served as general manager of the asset and liability management department of the Bank since March 2020, and served concurrently as non-executive director of CCB Financial Leasing since August 2018. Mr. Sheng served as head

and general manager of the financial market department of the Bank from September 2017 to March 2020, general manager of Xiamen Branch of the Bank from July 2014 to September 2017. He served as deputy general manager of Xiamen Branch of the Bank from October 2003 to July 2014, and head of the preparation team of Chile Branch of the Bank from May 2013 to July 2014. Mr. Sheng is a senior economist. He graduated from Xiamen University with a bachelor's degree in finance in 1986, a master's degree in money and banking in 1990, and obtained a PhD degree in economics from Xiamen University in 1997.

### **Joint Company Secretaries**

#### ***Qiu Jicheng***

*Joint company secretary*

Mr. Qiu is of Chinese nationality. He currently serves as general manager of board of directors office of the Bank. Mr. Qiu served as deputy general manager of personal finance department (the department of protection of consumer rights and interests) of the Bank from April 2020 to April 2022. Mr. Qiu served as deputy general manager of legal affairs department of the Bank from August 2018 to April 2020, during which, he served as a member of the Standing Committee of the CPC Municipal Party Committee and vice mayor (temporary) of Ankang City of Shaanxi Province from April 2018 to April 2020, senior manager of the legal affairs department of the Bank from December 2013 to August 2018 respectively. He obtained a bachelor's degree in administrative management in 1993 and a master's degree in economic law in 1996 from China University of Political Science and Law.

#### ***Chiu Ming King***

*Joint company secretary*

Mr. Chiu is a Hong Kong resident. He currently serves as the managing director for corporate services at Vistra Corporate Services (HK) Limited. Mr. Chiu has been an associate member of The Chartered Governance Institute in United Kingdom and The Hong Kong Chartered Governance Institute (“HKCGI”) since 2003 and became a fellow member of the HKCGI since September 2015. Mr. Chiu has been a vice-chairman of the Membership Committee and chairman of Professional Services Panel of HKCGI and a council member of HKCGI since 2020. Mr. Chiu obtained a bachelor of arts from University of Toronto in Canada in June 1999 and received a master of arts in professional accounting and information systems from City University of Hong Kong in November 2003.

### **Board Committees**

The Board delegates certain responsibilities to various committees. The Board has established a strategy development committee, audit committee, risk management committee, nomination and remuneration committee, and related party transaction, social responsibility and consumer protection committee. These committees are constituted by certain directors and report to the Board. Each committee meets at least four times a year.

## RECENT DEVELOPMENTS

### Third Quarter Results of 2023

The unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2022 and 2023 (the “**Group 2023 Third Quarter Financial Statements**”) was published on 26 October 2023 on the website of the Hong Kong Stock Exchange.

The following tables set forth the summary consolidated financial information of the Group as at and for the periods indicated, which has been extracted from the Group 2023 Third Quarter Financial Statements. In respect of the Group 2023 Third Quarter Financial Statements, similar to the Group 2023 Interim Financial Statements, the Group has adopted and implemented IFRS 17 since 1 January 2023 and made retrospective adjustments to the financial statements for the comparative periods in accordance with the transition requirements. As a result, certain comparative financial information as at 31 December 2022 and for the nine months ended 30 September 2022 included in the Group 2023 Third Quarter Financial Statements have been restated. In addition, according to the Interim Measures for the Administration of the Gold Leasing Business issued by the People’s Bank of China, the Group has adjusted the presentation of its interbank gold leasing business and relevant data of the comparative period accordingly from 2023. As the financial information included in the Group 2021 Annual Financial Statements and the Group 2022 Annual Financial Statements has not been restated to reflect the adoption of IFRS 17 and adjusted presentation of interbank gold leasing business, such financial information is not directly comparable with the financial information of the Group included in the Group 2023 Third Quarter Financial Statements. Investors must therefore exercise caution when making comparisons between such financial data when evaluating the Group’s financial condition and results of operations. Please refer to “*Risk Factors – Risks Relating to the Bank’s Business – The Group’s historical financial information may not be indicative of its current or future results of operations and investors should exercise caution in comparing financial data between years or periods due to changes in accounting standards.*”

The Group 2023 Third Quarter Financial Statements have not been and will not be audited or reviewed by any independent auditors, and they should not be relied upon by potential investors to provide the same quality of information associated with information that has been subject to an audit and/or review, as the case may be. None of the Joint Lead Managers, the Agents or any of their respective directors, officers, employees, agents, representatives or affiliates makes any representation or warranty, express or implied, regarding the accuracy, completeness and sufficiency of such consolidated financial statements of the Group for an assessment of, and potential investors must exercise caution when using such data to evaluate, the Bank’s or the Group’s financial condition and results of operations. The Group 2023 Third Quarter Financial Statements should not be taken as an indication of the expected financial condition or results of operations of the Bank for the full financial year of 31 December 2023. See “*Risk Factors – Risks relating to the Notes – Potential investors should not place undue reliance on the financial information incorporated by reference that is not audited*” of the Base Offering Circular.

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2022  
AND 30 SEPTEMBER 2023**

	<b>As at 31 December, 2022</b>	<b>As at 30 September, 2023</b>
	<i>(audited)</i>	
	<i>(restated)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
<b>Assets:</b>		
Cash and deposits with central banks .....	3,159,296	2,994,874
Deposits with banks and non-bank financial institutions .....	185,423	146,575
Precious metals .....	39,119	52,532
Placements with banks and non-bank financial institutions .....	509,786	584,824
Positive fair value of derivatives .....	49,308	68,971
Financial assets held under resale agreements	1,040,847	809,462
Loans and advances to customers .....	20,493,042	22,875,344
<b>Financial investments:</b>		
Financial assets measured at fair value through profit or loss .....	568,097	563,386
Financial assets measured at amortised cost .....	5,958,397	6,639,014
Financial assets measured at fair value through other comprehensive income .....	2,015,818	2,278,167
Long-term equity investments .....	22,700	20,653
Fixed assets .....	157,014	155,143
Construction in progress <sup>(1)</sup> .....	9,971	9,284
Land use rights .....	13,225	12,844
Intangible assets .....	6,496	5,863
Goodwill .....	2,256	2,371
Deferred tax assets .....	113,081	121,379
Other assets .....	256,835	504,601
<b>Total assets</b> .....	<b>34,600,711</b>	<b>37,845,287</b>
<b>Liabilities:</b>		
Borrowings from central banks .....	774,779	930,527
Deposits from banks and non-bank financial institutions .....	2,584,271	2,413,996
Placements from banks and non-bank financial institutions .....	365,760	487,335
Financial liabilities measured at fair value through profit or loss .....	289,100	284,601
Negative fair value of derivatives .....	46,747	58,959
Financial assets sold under repurchase agreements .....	242,676	88,277
Deposits from customers .....	25,020,807	27,871,559
Accrued staff costs .....	49,355	44,429
Taxes payable .....	84,169	63,546

	<b>As at 31 December, 2022</b>	<b>As at 30 September, 2023</b>
	<i>(audited)</i>	
	<i>(restated)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
Provisions .....	50,726	44,681
Debt securities issued .....	1,646,870	1,644,174
Deferred tax liabilities .....	881	1,383
Other liabilities .....	568,326	814,698
<b>Total liabilities</b> .....	<b>31,724,467</b>	<b>34,748,165</b>
<b>Equity:</b>		
Share capital .....	250,011	250,011
Other equity instruments .....		
Preference shares .....	59,977	59,977
Perpetual bonds .....	79,991	139,991
Capital reserve .....	135,653	135,627
Other comprehensive income .....	17,403	21,363
Surplus reserve .....	337,527	337,527
General reserve .....	444,786	445,223
Retained earnings .....	1,530,102	1,686,585
Total equity attributable to equity shareholders of the Bank .....	2,855,450	3,076,304
Non-controlling interests .....	20,794	20,818
<b>Total equity</b> .....	<b>2,876,244</b>	<b>3,097,122</b>
<b>Total liabilities and equity</b> .....	<b>34,600,711</b>	<b>37,845,287</b>

Note:

- (1) The balance of construction in progress has been presented separately from the balance of fixed assets in the Group 2022 Annual Financial Statements and the Group 2023 Third Quarter Financial Statements.

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2023 AND 2022**

	For the nine months ended 30 September	
	2022	2023
	<i>(unaudited)</i>	<i>(unaudited)</i>
	<i>(restated)</i>	<i>(unaudited)</i>
	<i>(RMB in millions, unless otherwise stated)</i>	
Interest income .....	867,989	936,591
Interest expense .....	(384,814)	(468,166)
<b>Net interest income</b> .....	<b>483,175</b>	<b>468,425</b>
Fee and commission income .....	106,157	105,127
Fee and commission expense .....	(11,284)	(10,220)
<b>Net fee and commission income</b> .....	<b>94,873</b>	<b>94,907</b>
Net trading gain .....	3,588	4,844
Dividend income .....	5,442	5,089
Net loss arising from investment securities .....	(6,893)	(497)
Net gain on derecognition of financial assets measured at amortised cost .....	276	219
<b>Other operating (expense)/income, net:</b>		
Other operating income .....	15,557	15,853
Other operating expense .....	(19,676)	(18,214)
Other operating (expense)/income, net .....	(4,119)	(2,361)
Operating income .....	576,342	570,626
Operating expenses .....	(141,530)	(146,371)
	434,812	424,255
Credit impairment losses .....	(141,521)	(124,449)
Other impairment losses .....	(56)	36
Share of profit of associates and joint ventures .....	775	858
<b>Profit before tax</b> .....	<b>294,010</b>	<b>300,700</b>
Income tax expense .....	(46,369)	(45,260)
<b>Net profit</b> .....	<b>247,641</b>	<b>255,440</b>
<b>Other comprehensive income:</b>		
<b>Other comprehensive income that will not be reclassified to profit or loss</b>		
Remeasurements of post-employment benefit obligations .....	(130)	173
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income .....	208	70
Others .....	6	31
<b>Subtotal</b> .....	<b>84</b>	<b>274</b>



**For the nine months ended 30  
September**

	<b>2022</b>	<b>2023</b>
	<i>(unaudited)</i>	<i>(unaudited)</i>
	<i>(restated)</i>	<i>(unaudited)</i>
<i>(RMB in millions, unless otherwise stated)</i>		
<b>Other comprehensive income that may be reclassified subsequently to profit or loss</b>		
Fair value changes of debt instruments measured at fair value through other comprehensive income .....	(4,113)	2,047
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income .....	1,807	(360)
Reclassification adjustments included in profit or loss due to disposals .....	(68)	(476)
Net (loss)/gain on cash flow hedges .....	199	(243)
Exchange difference on translating foreign operations .....	9,757	5,737
Others .....	(3,036)	(4,295)
<b>Subtotal</b> .....	<b>4,546</b>	<b>2,410</b>
Other comprehensive income for the year, net of tax .....	4,630	2,684
<b>Total comprehensive income for the year</b> .....	<b>252,271</b>	<b>258,124</b>
Net profit attributable to:		
Equity shareholders of the Bank .....	247,749	255,454
Non-controlling interests .....	(108)	(14)
	247,641	255,440
<b>Total comprehensive income attributable to:</b>		
Equity shareholders of the Bank .....	253,279	259,414
Non-controlling interests .....	(1,008)	(1,290)
	252,271	258,124
<b>Basic and diluted earnings per share (in RMB Yuan)</b> .....	<b>0.99</b>	<b>1.02</b>

*Selected items from the Consolidated Statement of Financial Position<sup>12</sup>*

As at 30 September 2023, the Group's total assets were RMB37.85 trillion, an increase of RMB3.24 trillion or 9.38 per cent. compared to 31 December 2022. Gross loans and advances to customers were RMB23.66 trillion, an increase of RMB2.46 trillion or 11.61 per cent. compared to 31 December 2022. Financial assets measured at fair value through profit or loss were RMB563.39 billion, a decrease of RMB4,711 million or 0.83 per cent. compared to 31 December 2022. Financial assets measured at amortised cost were RMB6.64 trillion, an increase of RMB680,617 million or 11.42 per cent. compared to 31 December 2022. Financial assets measured at fair

<sup>12</sup> References to the 31 December 2022 figures in this subsection entitled "Selected items from the Consolidated Statement of Financial Position" are extracted from the Group 2023 Third Quarter Financial Statements and have been restated.

value through other comprehensive income were RMB 2.28 trillion, an increase of RMB262,349 million or 13.01 per cent. compared to 31 December 2022.

From 1 July 2023, the Group had officially implemented *the Measures for Risk Classification of Financial Assets of Commercial Banks*. The non-performing loans increased by RMB30,156 million to RMB322,981 million in accordance with the five-category loan classification standard. The non-performing loan ratio was 1.37 per cent., a decrease of 0.01 percentage points compared to 31 December 2022. The ratio of allowances to non-performing loans was 243.31 per cent., increased by 1.78 percentage points compared to 31 December 2022. The ratio of allowances to total loans was 3.33 per cent., decreased by 0.01 percentage points compared to 31 December 2022.

The Group's total liabilities were RMB34.75 trillion, an increase of RMB3.02 trillion or 9.53 per cent. compared to 31 December 2022. Deposits from customers were RMB27.87 trillion, an increase of RMB2.85 trillion or 11.39 per cent. compared to 31 December 2022.

Total equity was RMB3.10 trillion, an increase of RMB220,878 million or 7.68 per cent. compared to 31 December 2022. Specifically, total equity attributable to equity shareholders of the Bank was RMB3.08 trillion, an increase of RMB220,854 million or 7.73 per cent. compared to 31 December 2022.

#### *Selected items from the Consolidated Statement of Comprehensive Income*

For the nine months ended 30 September 2023, the Group recorded net profit of RMB255,440 million. The net profit attributable to equity shareholders of the Bank was RMB255,454 million, an increase of 3.15 per cent. and 3.11 per cent. respectively compared to the nine months ended 30 September 2022. Annualised return on average assets was 0.94 per cent., and annualised return on average equity was 12.05 per cent.

Net interest income was RMB468,425 million, a decrease of 3.05 per cent. compared to the nine months ended 30 September 2022. Net interest margin was 1.75 per cent., and net interest spread was 1.55 per cent., both representing a decrease of 30 basis points compared to the nine months ended 30 September 2022. This was mainly due to lower loan prime rate (LPR) and the low market interest rates.

Net fee and commission income was RMB94,907 million, an increase of 0.04 per cent. compared to the nine months ended 30 September 2022. Specifically, fees from bank card, agency service, and settlement and clearing continued to increase, while income from asset management business decreased compared to the nine months ended 30 September 2022.

Operating expenses were RMB146,371 million, an increase of RMB4,841 million compared to the nine months ended 30 September 2022. Cost-to-income ratio rose to 24.62 per cent., an increase of 1.02 percentage points compared to the nine months ended 30 September 2022. Impairment losses (which is equal to the aggregate of credit impairment losses and other impairment losses) were RMB124,413 million, a decrease of RMB17,164 million compared to the nine months ended 30 September 2022. Specifically, credit impairment losses were RMB124,449 million, and reversal from other impairment losses were RMB36 million. Income tax expense was RMB45,260 million, a decrease of RMB1,109 million compared to the nine months ended 30 September 2022. The effective income tax rate was 15.05 per cent.

#### *Selected Capital Adequacy Indicators*

As at 30 September 2023, the Group's total capital ratio, Tier-1 ratio and Common Equity Tier-1 ratio, which were calculated in accordance with the Capital Rules for Commercial Banks (Provisional) in consideration of relevant rules for the transitional period, were 17.57 per cent., 13.82 per cent. and 12.92 per cent., respectively, all in compliance with regulatory requirements.

### **Implementation of Cash Dividend Policy**

The Bank distributed 2022 cash dividend of RMB0.389 per share (including tax), totalling approximately RMB3,732 million, on 14 July 2023 to its A-shareholders. In addition, it distributed the 2022 cash dividend of RMB0.389 per share (including tax), totalling approximately RMB93,522 million, on 4 August 2023 to its H-share holders.

As approved by the meeting of the Board held on 26 October 2023, the Bank plans to distribute dividends of RMB2,142 million (including tax) on domestic preference shares on 26 December 2023, with a nominal dividend rate of 3.57 per cent.

### **Issuance of the Undated Additional Tier-1 Capital Bonds (First and Second Tranche) in the China Interbank Bond Market**

With the consideration and approval of the Second Extraordinary General Meeting of 2021 of the Bank held on 20 December 2021, and as approved by the relevant regulatory authorities, the Bank completed the issuance of the CNY30 billion undated additional Tier-1 capital bonds (First Tranche) (the “**Additional Tier-1 Bonds (First Tranche)**”) and CNY30 billion undated additional Tier-1 capital bonds (Second Tranche) in the China Interbank Bond Market on 18 July 2023 and 26 September 2023, respectively (the “**Additional Tier-1 Bonds (Second Tranche)**”, together with the Additional Tier-1 Bonds (First Tranche), the “**Additional Tier-1 Bonds**”). The coupon rate of the Additional Tier-1 Bonds (First Tranche) is 3.29 per cent. during the first five years, and will be reset every five years. The Bank shall have a conditional redemption right on every interest payment date from the fifth year onwards. The coupon rate of the Additional Tier-1 Bonds (Second Tranche) is 3.37 per cent. during the first five years, and will be reset every five years. The Bank shall have a conditional redemption right on every interest payment date from the fifth year onwards. The funds raised from the issuance of the Additional Tier-1 Bonds will be used to replenish the Bank’s additional Tier-1 capital in accordance with the applicable laws and the approvals from the regulatory authorities.

### **Issuance of the CNY60 Billion Domestic Tier-2 Capital Bonds (Second Tranche) in the China Interbank Bond Market**

With the consideration and approval of the 2022 Annual General Meeting of the Bank held on 29 June 2023, and as approved by the relevant regulatory authorities, the Bank completed the issuance of the CNY60 billion tier-2 capital bonds (Second Tranche) (the “**Domestic Tier-2 Bonds (Second Tranche)**”) in the China Interbank Bond Market on 26 October 2023. The Domestic Tier-2 Bonds (Second Tranche) consist of two types: the first type of the Domestic Tier-2 Bonds (Second Tranche) are fixed rate bonds with a term of ten years, coupon rate of 3.45 per cent. and an issue size of CNY45 billion, and the Bank shall have a conditional redemption right at the end of the fifth year; and the second type of the Domestic Tier-2 Bonds (Second Tranche) are fixed rate bonds with a term of 15 years, coupon rate of 3.53 per cent. and an issue size of CNY15 billion, and the Bank shall have a conditional redemption right at the end of the tenth year. The funds raised from the issuance of the Domestic Tier-2 Bonds (Second Tranche) will be used to replenish the Bank’s tier-2 capital in accordance with the applicable laws and the approvals from the regulatory authorities.

### **Increase in Shareholding by Controlling Shareholder**

On 11 October 2023, the Bank was notified by Central Huijin Investment Limited (“**Huijin**”), the controlling shareholder of the Bank, that Huijin had increased its shareholding by 18,379,960 A-shares of the Bank through the trading system of the Shanghai Stock Exchange on 11 October 2023 (the “**Shareholding Increase**”). Immediately prior to the Shareholding Increase, Huijin held a total of 142,786,436,627 shares of the Bank (comprising 195,941,976 A-shares and 142,590,494,651 H-shares), representing approximately 57.11 per cent. of the total issued share capital of the Bank. Immediately following the Shareholding Increase, Huijin holds a total of 142,804,816,587 shares of the Bank (comprising 214,321,936 A-shares and 142,590,494,651 H-shares), representing approximately 57.12 per cent. of the total issued share capital of the Bank. Huijin intends to

continue to increase its shareholding of the Bank on the secondary market in its own name within the next six months from the date of the Shareholding Increase.

### **Issuance of the CNY40 Billion Domestic Tier-2 Capital Bonds (Third Tranche) in the China Interbank Bond Market**

With the consideration and approval of the 2022 Annual General Meeting of the Bank held on 29 June 2023, and as approved by the relevant regulatory authorities, the Bank completed the issuance of the CNY40 billion tier-2 capital bonds (Third Tranche) (the “**Domestic Tier-2 Bonds (Third Tranche)**”) in the China Interbank Bond Market on 16 November 2023. The Domestic Tier-2 Bonds (Third Tranche) consist of two types: the first type of the Domestic Tier-2 Bonds (Third Tranche) are fixed rate bonds with a term of ten years, coupon rate of 3.30 per cent. and an issue size of CNY25 billion, and the Bank shall have a conditional redemption right at the end of the fifth year; and the second type of the Domestic Tier-2 Bonds (Third Tranche) are fixed rate bonds with a term of 15 years, coupon rate of 3.42 per cent. and an issue size of CNY15 billion, and the Bank shall have a conditional redemption right at the end of the tenth year. The funds raised from the issuance of the Domestic Tier-2 Bonds (Third Tranche) will be used to replenish the Bank’s tier-2 capital in accordance with the applicable laws and the approvals from the regulatory authorities.

## TAXATION

*The statements under the section “Taxation” on pages 175 to 179 of the Base Offering Circular does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, own or dispose of the Notes and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as the Joint Lead Managers or certain professional investors) may be subject to special rules. Investors should consult their own tax advisers regarding the tax consequences of an investment in the Notes.*

*Save as amended or supplemented in this Drawdown Offering Circular, the section entitled “Taxation” on pages 175 to 179 of the Base Offering Circular must be read and construed together with this Drawdown Offering Circular. The last two paragraphs under the section “Taxation – Hong Kong – Stamp Duty” on page 179 of the Base Offering Circular shall be deleted and replaced with the following:*

### **HONG KONG**

#### **Stamp Duty**

No stamp duty is payable on the issue of Registered Notes. Stamp duty may be payable on any transfer of Registered Notes if the relevant transfer is required to be registered in Hong Kong. Stamp duty will, however, not be payable on any transfer of Registered Notes, provided that either:

- (i) such Registered Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) such Registered Notes constitute loan capital (as defined in the SDO).

With effect from 17 November 2023, if stamp duty applies to the transfer of Registered Bonds required to be registered in Hong Kong and which are not otherwise exempt, it will be payable at the rate of 0.20 per cent. (of which 0.10 per cent. is payable by the seller and 0.10 per cent. is payable by the purchaser) normally by reference to the consideration or its value, whichever is higher.

In addition, stamp duty is payable at the fixed rate of HK\$5 on each instrument of transfer executed in relation to any transfer of the Registered Notes if the relevant transfer is required to be registered in Hong Kong.

## GENERAL INFORMATION

*The section “General Information” on pages 197 to 198 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:*

### 1. Listing

Application will be made to the Hong Kong Stock Exchange for the listing of, and permission to deal in, the Notes by way of debt issues to Professional Investors only. The issue price of the Notes listed on the Hong Kong Stock Exchange will be expressed as a percentage of the nominal amount of the Notes. It is expected that dealings will, if permission is granted to deal in and for the listing of the Notes, commence on or about the date of listing of the Notes.

### 2. Authorisation

Pursuant to the Notice Concerning the Further Strengthening the Foreign Debt Business Management (Jian Zong Han (2014) No. 574) 《關於進一步加強海外負債業務管理的通知》（建總函(2014)574號），the power of attorney（中國建設銀行股份有限公司授權委託書）issued by the Bank dated 10 April 2018, the Approval of the MTN Programme Update of the Hong Kong Branch (Jian Zi Zhai (2017) No. 74) 《關於更新香港分行中期票據計劃方案的批覆》（建資債(2017)74號），the Notice for Issuance of Overseas Green Bonds 《關於組織發行境外綠色債券的通知》 in relation to the MTN programme update of the Hong Kong Branch and the bonds issuance plan and the relevant processing sheet of the asset and debt management department of the Bank dated 27 April 2023, and the Application of Issuance of Overseas Green Bonds for Dealing with Climate Change (Jian Zi Zhai Qian (2023) No. 112) 《關於在境外發行應對氣候變化主題綠色債券的請示》（建資債(2023)112號） and the relevant processing sheet of the asset and debt management department of the Bank and as approved by the Bank’s president on 27 October 2023, the issue of Notes under the Programme has been duly authorised.

### 3. Legal Entity Identifier

The legal entity identifier of the Bank is 5493001KQW6DM7KEDR62.

### 4. Clearing Systems

The Notes have been accepted for clearance through Euroclear and Clearstream. The ISIN and Common Code for the Notes is XS2723146325 and 272314632 respectively.

### 5. NDRC Approval

Pursuant to the annual foreign debt quota granted by the NDRC to the Bank in 2023 (the “Quota”), separate pre-issuance registration with the NDRC with respect to the Notes is not required as the Notes will be issued within the aforesaid Quota, but the Bank is still required to file with the NDRC the requisite information on the issuance of the Notes after the issuance of such Notes. The Bank intends to provide the requisite information on the issuance of the Notes to the NDRC within the time periods prescribed by NDRC Order 56 and any implementation rules or policies as issued by the NDRC from time to time and the terms of the Quota.

### 6. Litigation

Save as disclosed in this Drawdown Offering Circular (read together with the Base Offering Circular), neither the Issuer nor any member of the Group is involved in any governmental, legal or arbitration proceedings (including any proceedings which are pending or threatened) of which the Issuer is aware during the 12 months preceding the date of this Drawdown Offering Circular, which may have, or have

had in the recent past, significant effects on the Issuer's ability to meet its obligations to the holders of the Notes.

#### **7. No Significant Change**

Save as disclosed in this Drawdown Offering Circular (read together with the Base Offering Circular), there has been no significant change in the financial or trading position of the Issuer or of the Group since 30 June 2023 and there has been no material adverse change in the financial position or prospects of the Issuer or of the Group since 30 June 2023.

#### **8. Documents**

So long as Notes are outstanding, copies of the following documents will, when published, be available free of charge from the registered office of the Issuer at 28/F, CCB Tower, 3 Connaught Road Central, Hong Kong and, be available for inspection, upon the prior written request and proof of identity and holding to the satisfaction of the Fiscal Agent, from the specified office of the Fiscal Agent during usual business hours (being between 9:00 a.m. (Hong Kong time) to 3:00 p.m. (Hong Kong time) from Monday to Friday (other than public holidays)) at 3/F, CCB Tower, 3 Connaught Road Central, Central, Hong Kong. Copies of the documents listed as (a) to (c) below will also be available for viewing on the website of The Stock Exchange of Hong Kong Limited at <http://www.hkexnews.hk/index.htm>.

- (a) the constitutional documents of the Bank;
- (b) the audited consolidated financial statements of the Group in respect of the financial years ended 31 December 2021 and 2022 (in each case together with the audit report in connection therewith) and the unaudited but reviewed consolidated financial statements of the Group in respect of the six months ended 30 June 2023 (together with the review report in connection therewith);
- (c) the most recent annual audited consolidated financial statements of the Group and the most recently published unaudited consolidated interim financial statements of the Group (if any);
- (d) the Pricing Supplement in relation to the Notes;
- (e) the Fiscal Agency Agreement, the Deed of Covenant and the forms of the Global Certificates, the Notes in definitive form, the Receipts, the Coupons and the Talons; and
- (f) a copy of the Base Offering Circular together with this Drawdown Offering Circular and any other documents incorporated in the Base Offering Circular.

**ANNEX I – PRICING SUPPLEMENT IN RELATION TO THE NOTES**



**MiFID II product governance/Professional investors and ECPs only target market** – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "**MiFID II**"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

### **Pricing Supplement dated 22 November 2023**

#### **China Construction Bank Corporation Hong Kong Branch**

中國建設銀行股份有限公司香港分行

*(a branch of China Construction Bank Corporation, which is a joint stock company incorporated in the People's Republic of China with limited liability)*

Issue of U.S.\$500,000,000 5.00 per cent. Senior Green Notes due 2026 (the "**Notes**")  
under the U.S.\$15,000,000,000 Medium Term Note Programme

This document constitutes the Pricing Supplement relating to the issue of Notes described herein.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "**Conditions**") set forth in the Offering Circular dated 18 May 2023 (the "**Base Offering Circular**"). This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with the Base Offering Circular and the Drawdown Offering Circular dated 22 November 2023 (the "**Drawdown Offering Circular**"). Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of the Base Offering Circular, the Drawdown Offering Circular and this Pricing Supplement. In particular, investors in the Notes should read the section titled "Risk Factors" contained therein, which applies to the issue of Notes described herein.

This document is for distribution to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited) (the "**Professional Investors**") only.

**The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") has not reviewed the contents of this document, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this document to Professional Investors only have been reproduced in this document. Listing of the Programme and the Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Programme, the Notes, the Issuer, the Bank or the Group or quality of disclosure in this document.** Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this document, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document.

**Notice to Hong Kong investors:** The Issuer confirms that the Notes are intended for purchase by Professional Investors only and will be listed on the Hong Kong Stock Exchange on that basis. Accordingly, the Issuer confirms that the Notes are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.

This document (read together with the Base Offering Circular and the Drawdown Offering Circular) includes particulars given in compliance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to the Issuer, the Bank and the Group. Each of the Issuer and the Bank accepts full responsibility for the accuracy of the information contained in this document and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement herein misleading.

1. Issuer: China Construction Bank Corporation Hong Kong  
Branch 中國建設銀行股份有限公司香港分行

2.	(i) Series Number:	75
	(ii) Tranche Number:	1
3.	Specified Currency or Currencies:	United States dollar ("U.S.\$" or "USD")
4.	Aggregate Nominal Amount:	U.S.\$500,000,000
5.	(i) Issue Price:	99.799 per cent. of the Aggregate Nominal Amount
	(ii) Net Proceeds:	Approximately U.S.\$498,495,000
6.	(i) Specified Denominations:	U.S.\$200,000 and integral multiples of U.S.\$1,000 in excess thereof
	(ii) Calculation Amount:	U.S.\$1,000
7.	(i) Issue Date:	30 November 2023
	(ii) Interest Commencement Date:	Issue Date
8.	Maturity Date:	30 November 2026
9.	Interest Basis:	5.00 per cent. Fixed Rate (further particulars specified below)
10.	Redemption/Payment Basis:	Redemption at par
11.	Change of Interest Basis or Redemption/Payment Basis:	Not Applicable
12.	Put/Call Options:	Not Applicable
13.	Listing:	Application will be made to the Hong Kong Stock Exchange for the listing of, and permission to deal in, the Notes by way of debt issues to Professional Investors only. Expected effective listing date of the Notes on the Hong Kong Stock Exchange is 1 December 2023.
14.	Method of distribution:	Syndicated

**Provisions relating to Interest (if any) Payable**

15.	Fixed Rate Note Provisions:	Applicable
	(i) Rate of Interest:	5.00 per cent. per annum payable semi-annually in arrear
	(ii) Interest Payment Date(s):	30 May and 30 November in each year
	(iii) Fixed Coupon Amount:	U.S.\$25.00 per Calculation Amount
	(iv) Broken Amount(s):	Not Applicable
	(v) Day Count Fraction (Condition 5(j)):	30/360

- (vi) Determination Date(s) (Condition 5(j)): Not Applicable
  - (vii) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent): Not Applicable
  - (viii) Other terms relating to the method of calculating interest for Fixed Rate Notes: Not Applicable
16. Floating Rate Note Provisions: Not Applicable
17. Zero Coupon Note Provisions: Not Applicable
18. Index-Linked Interest Note Provisions: Not Applicable
19. Dual Currency Note Provisions: Not Applicable

**Provisions relating to Redemption**

20. Call Option: Not Applicable
21. Put Option: Not Applicable
22. Final Redemption Amount of each Note: U.S.\$1,000 per Calculation Amount
23. Early Redemption Amount: U.S.\$1,000 per Calculation Amount

Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons (Condition 6(c) or, where otherwise specified herein, Condition 6(d) or Condition 6(e)) or an Event of Default (Condition 10) and/or the method of calculating the same (if required or if different from that set out in the Conditions):

**General Provisions applicable to the Notes**

24. Form of Notes: Registered Notes:  
  
Registered Notes may not be exchanged for Bearer Notes. Global Certificate exchangeable for Certificates in the limited circumstances described in the Global Certificate.
25. Additional Financial Centre(s) or other special provisions relating to payment dates: Not Applicable
26. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature): No
27. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made: Not Applicable

and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:

- |     |  |                |
|-----|--|----------------|
| 28. | Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made: | Not Applicable |
| 29. | Redenomination, renominalisation and reconventioning provisions:   | Not Applicable |
| 30. | Other terms or special conditions:   | Not Applicable |

**Distribution**

- |     |   |   |
|-----|---|---|
| 31. | (i) If syndicated, names of Managers:           | <p>China Construction Bank (Asia) Corporation Limited<br/>           CCB International Capital Limited<br/>           China Construction Bank (Europe) S.A.<br/>           ABCI Capital Limited<br/>           Agricultural Bank of China Limited Hong Kong Branch<br/>           Bank of China Limited<br/>           Bank of China (Hong Kong) Limited<br/>           Bank of Communications Co., Ltd. Hong Kong Branch<br/>           BOCOM International Securities Limited<br/>           BOSCO International Securities Limited<br/>           China CITIC Bank International Limited<br/>           China Galaxy International Securities (Hong Kong) Co., Limited<br/>           China Securities (International) Corporate Finance Company Limited<br/>           CMB Wing Lung Bank Limited<br/>           CNCB (Hong Kong) Capital Limited<br/>           CTBC Bank Co., Ltd.<br/>           The Hongkong and Shanghai Banking Corporation Limited<br/>           ICBC International Securities Limited<br/>           Industrial and Commercial Bank of China (Asia) Limited<br/>           Industrial Bank Co., Ltd. Hong Kong Branch<br/>           Mizuho Securities Asia Limited<br/>           Shanghai Pudong Development Bank Co., Ltd., Hong Kong Branch<br/>           SMBC Nikko Securities (Hong Kong) Limited<br/>           United Overseas Bank Limited</p> |
|     | (ii) Date of Subscription Agreement:            | 22 November 2023  |
|     | (iii) Stabilisation Manager(s) (if any):        | Any of the Managers appointed and acting in its capacity as stabilisation manager (except for China CITIC Bank International Limited)   |
| 32. | If non-syndicated, name of the relevant Dealer: | Not Applicable  |
| 33. | U.S. Selling Restrictions:                      | Reg. S Category 1; TEFRA not applicable   |

34. Prohibition of Sales to EEA Retail Investors: Not Applicable
35. Prohibition of Sales to UK Retail Investors: Not Applicable
36. Additional selling restrictions: The selling restriction related to Singapore on pages 193 and 194 of the Base Offering Circular shall be deleted in its entirety and replaced with the following:

Each Dealer has acknowledged that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act 2001 of Singapore, as modified or amended from time to time (the "SFA")) pursuant to Section 274 of the SFA or (ii) to an accredited investor (as defined in Section 4A of the SFA) pursuant to and in accordance with the conditions specified in Section 275 of the SFA.

#### **Yield**

37. Indication of yield: 5.073 per cent.

The indication of yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

#### **Operational Information**

38. ISIN Code: XS2723146325
39. Common Code: 272314632
40. CMU Instrument Number: Not Applicable
41. Legal Entity Identifier: The Legal Entity Identifier of the Bank is 5493001KQW6DM7KEDR62
42. Any clearing system(s) other than Euroclear/ Clearstream and the CMU and the relevant identification number(s): Not Applicable
43. Delivery: Delivery against payment
44. Additional Paying Agent(s) (if any): Not Applicable
45. Ratings: A1 by Moody's Investors Service Hong Kong Ltd.

46. Hong Kong SFC code of conduct:
- (i) Rebate Not Applicable
- (ii) Contact email addresses where underlying investor information in relation to omnibus orders should be sent:
- ccba\_dcm@asia.ccb.com; dcm@ccbintl.com;  
dcm@eu.ccb.com; abcic.dcm@abci.com.hk;  
abchk.dcm@abchina.com; dcmhk@bocgroup.com;  
cebmtn@bochk.com; dcm@bankcomm.com.hk;  
dcm\_project.fi@bocomgroup.com;  
DCM@chinastock.com.hk; DCM\_HK@csci.hk;  
DebtSyndicate@csci.hk;  
bondissuance@cmbwinglungbank.com;  
dcm@cncbinvestment.com; ba.hk.dcm@ctcbank.com;  
hk\_syndicate\_omnibus@hsbc.com.hk;  
icbcigdcm@icbci.icbc.com.cn; ling.chen@icbcasia.com;  
jackie.jq.chen@icbcasia.com; tiantian.li@icbcasia.com;  
lisixuan.hester@icbcasia.com;  
qiruixiao.tracy@icbcasia.com;  
LinZiying.Lavinia@icbcasia.com;  
cmd\_dcm@cibhk.com; Omnibus\_Bond@hk.mizuho-sc.com;  
spdbhk.dcm@spdb.com.cn;  
dcmnea@smbcnikko-hk.com;  
Fiona.huangj@uobgroup.com;  
Dylan.dengyk@uobgroup.com

#### General

47. The aggregate nominal amount of Notes issued has been translated into U.S. dollars at the rate of N/A, producing a sum of (for Notes not denominated in U.S. dollars): Not Applicable
48. In the case of Registered Notes, specify the location of the office of the Registrar if other than Hong Kong: Not Applicable
49. In the case of Bearer Notes, specify the location of the office of the Fiscal Agent if other than London: Not Applicable
50. Private Bank Rebate/Commission: Not Applicable
51. (i) Date of approval for issuance of Notes obtained: Pursuant to the Notice on Further Regulating the Issuance of Debt Finance Instruments by Overseas Institutions (Guo Ji Ye Wu Bu [2014] No.222) (《關於進一步規範海外機構負債金融工具發行管理的通知》(國際業務部[2014] 222 號)), the Notice Concerning the Further Strengthening the Foreign Debt Business Management (Jian Zong Han (2014) No. 574) (《關於進一步加強海外負債業務管理的通知》) 建總函(2014)574 號)), the relevant processing sheet of the Notice for Issuance of Overseas Green Bonds (《關於組織發行境外綠色債券的通知》) from the asset and debt management department of the Bank dated 27 April 2023 in relation to the issue of the Notes,

and the Application of Issuance of Overseas Green Bonds for Dealing with Climate Change (Jian Zi Zhai Qian (2023) No.

112) 《關於在境外發行應對氣候變化主題綠色債券的請示》（建資債簽(2023)112號） and the relevant processing sheet of the asset and debt management department of the Bank and as approved by the Bank's president on 27 October 2023, the issue of the Notes under the Programme has been duly authorised.

- (ii) Date of any regulatory approval for the issuance of the Notes: Pursuant to the Enterprise Overseas Debt Borrowing Examination and Registration Certificate (企業借用外債審核登記證明) (發改辦外債[2023]253號) issued by the NDRC.

### **Use of Proceeds**

The net proceeds of the issue of the Notes will be allocated to finance and/or refinance, in whole or in part, loans to customers involved in, as well as the Bank's own operational activities in Eligible Green Projects, as further described in the sections entitled "*Use of Proceeds*" and "*Green Bond Framework*" in the Drawdown Offering Circular and in accordance with applicable laws and regulations (including those with respect to the remittance of proceeds into the PRC).

### **Listing**

This Pricing Supplement comprises the final terms required to list the issue of the Notes described herein pursuant to the U.S.\$15,000,000,000 Medium Term Note Programme of China Construction Bank Corporation 中國建設銀行股份有限公司 and China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行.

### **Stabilisation**

In connection with the issue of the Notes, the Managers named as the Stabilisation Manager(s) (or person(s) acting on behalf of any Stabilisation Manager(s)) in this Pricing Supplement may over-allot Notes or effect transactions with a view to supporting the price of the Notes at a level higher than that which might otherwise prevail for a limited period after the Issue Date. However, there is no obligation on such Stabilisation Manager(s) to do this. Such stabilising, if commenced, may be discontinued at any time, and must be brought to an end after a limited period. Such stabilising shall be in compliance with all applicable laws, regulations and rules.

### **Material Adverse Change Statement**

Save as disclosed in the Base Offering Circular and the Drawdown Offering Circular, there has been no material adverse change in the financial position or prospects of the Issuer or of the Group since 30 June 2023.

### **Responsibility**

The Issuer accepts responsibility for the information contained in this Pricing Supplement.

Signed on behalf of

**CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH**  
中國建設銀行股份有限公司香港分行

By:

Duly authorised



**ANNEX II – BASE OFFERING CIRCULAR DATED 18 MAY 2023**

## IMPORTANT NOTICE

**THIS OFFERING IS AVAILABLE ONLY TO INVESTORS WHO ARE ADDRESSEES OUTSIDE OF THE UNITED STATES AND (IN THE CASE OF CATEGORY 2 OF REGULATION S NOTES) ARE NOT U.S. PERSONS.**

**IMPORTANT:** You must read the following disclaimer before continuing. The following disclaimer applies to the attached offering circular. You are advised to read this disclaimer carefully before accessing, reading or making any other use of the attached offering circular. In accessing the attached offering circular, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from us as a result of such access.

**Confirmation of Your Representation:** This offering circular is being sent to you at your request, and by accepting the e-mail and accessing the attached document, you shall be deemed to represent to each of China Construction Bank Corporation 中國建設銀行股份有限公司 (the “**Bank**”), China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行 (the “**Hong Kong Branch**”) or such other branch of the Bank as specified in the relevant Pricing Supplement (a “**Branch Issuer**”) and together with the Bank and the Hong Kong Branch, an “**Issuer**”) and China Construction Bank (Asia) Corporation Limited (the “**Arranger**”) that (1) you and any customers you represent are not U.S. persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”)) and that the e-mail address that you gave us and to which this e-mail has been delivered is not located in the United States, its territories or possessions, and (2) that you consent to delivery of the attached and any amendments or supplements thereto by electronic transmission.

The attached document has been made available to you in electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of transmission and consequently none of the Bank, the Hong Kong Branch, the Issuer, the Arranger, the dealers named herein (the “**Dealers**”), the agents named herein (the “**Agents**”) nor their respective affiliates and their respective directors, officers, employees, representatives, agents and each person who controls the Bank, the Hong Kong Branch, the Issuer, an Arranger, a Dealer, an Agent or their respective affiliates accepts any liability or responsibility whatsoever in respect of any discrepancies between the document distributed to you in electronic format and the hard copy version. We will provide a hard copy version to you upon request.

**THE SECURITIES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE SECURITIES ACT, OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION AND THE SECURITIES MAY NOT BE OFFERED OR SOLD OR (IN THE CASE OF SECURITIES IN BEARER FORM) DELIVERED WITHIN THE UNITED STATES OR (IN THE CASE OF CATEGORY 2 OF REGULATION S NOTES) TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS. THIS OFFERING IS MADE SOLELY TO NON-U.S. PERSONS IN OFFSHORE TRANSACTIONS PURSUANT TO REGULATION S UNDER THE SECURITIES ACT.**

Nothing in this electronic transmission constitutes an offer or an invitation by or on behalf of the Bank, the Hong Kong Branch, the Issuer, the Arranger or the Dealers to subscribe for or purchase any of the securities described therein, and access has been limited so that it shall not constitute in the United States or elsewhere directed selling efforts (within the meaning of Regulation S under the Securities Act). If a jurisdiction requires that the offering be made by a licensed broker or dealer and an Arranger or a Dealer or any affiliate of it is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by it or such affiliate on behalf of the Issuer in such jurisdiction.

You are reminded that you have accessed the attached offering circular on the basis that you are a person into whose possession this offering circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not nor are you authorised to deliver this document, electronically or otherwise, to any other person. If you have gained access to this transmission contrary to the foregoing restrictions, you are not allowed to purchase any of the securities described in the attached.

**Actions that You May Not Take:** If you receive this document by e-mail, you should not reply by e-mail to this document, and you may not purchase any securities by doing so. Any reply e-mail communications, including those you generate by using the “Reply” function on your e-mail software, will be ignored or rejected.

**YOU ARE NOT AUTHORISED TO AND YOU MAY NOT FORWARD OR DELIVER THE ATTACHED OFFERING CIRCULAR, ELECTRONICALLY OR OTHERWISE, TO ANY OTHER PERSON OR REPRODUCE SUCH OFFERING CIRCULAR IN ANY MANNER WHATSOEVER. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THE ATTACHED OFFERING CIRCULAR IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.**

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Offering Circular dated 18 May 2023



中国建设银行  
China Construction Bank

CHINA CONSTRUCTION BANK CORPORATION  
中國建設銀行股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

CHINA CONSTRUCTION BANK CORPORATION  
HONG KONG BRANCH  
中國建設銀行股份有限公司香港分行

U.S.\$15,000,000,000

Medium Term Note Programme

On 29 May 2015, China Construction Bank Corporation 中國建設銀行股份有限公司 (the "Bank") and China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行 (the "Hong Kong Branch") established the Medium Term Note Programme (the "Programme") as amended, restated and supplemented. This offering circular (this "Offering Circular") supersedes the offering circular dated 6 May 2022 and all other offering circulars before such date. Any Notes (as defined below) issued under the Programme on or after the date of this Offering Circular are issued subject to the provisions described herein save for, in the case of the terms and conditions of the Notes, any Notes issued on or after the date of this Offering Circular so as to be consolidated and form a single series with any Series (as defined under "Terms and Conditions of the Notes") of Notes issued before the date of this Offering Circular. Under the Programme, the Bank, the Hong Kong Branch or such other branch of the Bank as specified in the relevant Pricing Supplement (a "Branch Issuer" and, together with the Bank and the Hong Kong Branch, each an "Issuer"), subject to compliance with all relevant laws, regulations and directives, may from time to time issue notes (the "Notes") denominated in any currency agreed between the Issuer and the relevant Dealer (as defined below).

Notes may be issued in bearer or registered form (respectively "Bearer Notes" and "Registered Notes"). The maximum aggregate nominal amount of all Notes from time to time outstanding under the Programme will not exceed U.S.\$15,000,000,000 (or its equivalent in other currencies calculated as described in the Dealer Agreement described herein), subject to increase as described herein.

The Notes may be issued on a continuing basis to one or more of the Dealers specified under "Summary of the Programme" and any additional Dealer appointed under the Programme from time to time by the Issuer (each a "Dealer" and together the "Dealers"), which appointment may be for a specific issue or on an ongoing basis. References in this Offering Circular to the "relevant Dealer" shall, in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, be to all Dealers agreeing to subscribe such Notes.

Where applicable for a relevant Tranche of Notes, the Notes will be issued within the relevant annual or otherwise general foreign debt issuance quota granted to the Bank by the National Development and Reform Commission of the PRC (the "NDRC") or registration will be completed by the Bank with the NDRC pursuant to the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (國家發展改革委關於推進企業發行外債備案登記制管理改革的通知(發改外資[2015]2044號)) issued by the NDRC which came into effect on 14 September 2015 and the applicable implementation rules or policies thereof as issued by the NDRC from time to time (the "NDRC Circular") or the Administrative Measures for the Examination and Registration of Medium- and Long-term Foreign Debts of Enterprises (企業中長期外債審核登記管理辦法(國家發展和改革委員會令第56號)) which took effect on 10 February 2023 (as supplemented, amended or replaced from time to time) and any implementation rules or policies as issued by the NDRC from time to time (the "NDRC Order 56"). After the issuance of such relevant Tranche of Notes, the Bank intends to provide the requisite information on the issuance of such Notes to the NDRC within the time period as required by the NDRC.

Notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and any other terms and conditions not contained herein which are applicable to each Tranche (as defined under "Terms and Conditions of the Notes") of Notes will be set out in a pricing supplement (the "Pricing Supplement").

Application has been made to The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") for the listing of the Programme on the Hong Kong Stock Exchange under which Notes may be issued to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited) (the "Professional Investors") only during the 12-month period after the date of this Offering Circular. This document is for distribution to Professional Investors only.

**Notice to Hong Kong investors: Each Issuer confirms that the Notes to be issued under the Programme are intended for purchase by Professional Investors only, and the Programme and the Notes, to the extent such Notes are to be listed on the Hong Kong Stock Exchange, will be listed on the Hong Kong Stock Exchange on that basis. Accordingly, each Issuer confirms that the Notes are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.**

**The Hong Kong Stock Exchange has not reviewed the contents of this Offering Circular, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this Offering Circular to Professional Investors only have been reproduced in this Offering Circular. Listing of the Programme or the Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Programme, the Notes, any Issuer, the Bank, the Hong Kong Branch or the Group or quality of disclosure in this document.**

Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this Offering Circular, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Offering Circular.

The Programme provides that Notes may be listed or admitted to trading, as the case may be, on such other or further stock exchanges or markets as may be agreed between the Issuer and the relevant Dealer. The Issuer may also issue unlisted Notes.

Each Tranche of Notes of each Series (as defined in "Form of the Notes") in bearer form will be represented on issue by a temporary global note in bearer form (each a "Temporary Bearer Global Note" or "Temporary Global Note") or a permanent global note in bearer form (each a "Permanent Bearer Global Note" or "Permanent Global Note"). Notes in registered form will initially be represented by a global note in registered form (each a "Registered Global Note" or "Global Certificate") and together with any Temporary Bearer Global Notes and Permanent Bearer Global Notes, the "Global Notes" and each a "Global Note". The Registered Global Notes will be registered in the name of, or in the name of a nominee for, one or more clearing systems. The Global Notes may be deposited on the issue date with a common depository for Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking S.A. ("Clearstream"). The Global Notes may also be deposited with a sub-custodian for the Hong Kong Monetary Authority (the "HKMA"), as operator of the Central Moneymarkets Unit Service, operated by the HKMA (the "CMU Service" or "CMU"). The provisions governing the exchange of interests in the Global Notes for other Global Notes and definitive Notes are described in "Form of the Notes".

The Issuer may agree with any Dealer (as defined herein) that the Notes may be issued in a form not contemplated by the Terms and Conditions of the Notes herein, in which event a supplemental offering circular, if appropriate, will be made available which will describe the effect of the agreement reached in relation to such Notes.

The Bank has been rated A1 by Moody's Investors Service ("Moody's"). The Programme has been rated A1 by Moody's. Notes issued under the Programme may be rated or unrated. Where an issue of a certain series of Notes is rated, its rating will not necessarily be the same as the rating applicable to the Programme and (where applicable) such rating will be specified in the relevant Pricing Supplement. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

Investing in Notes issued under the Programme involves certain risks and may not be suitable for all investors. Investors should have sufficient knowledge and experience in financial and business matters to evaluate the information contained in this Offering Circular and in the applicable Pricing Supplement and the merits and risks of investing in a particular issue of Notes in the context of their financial position and particular circumstances. Investors also should have the financial capacity to bear the risks associated with an investment in Notes. Investors should not purchase Notes unless they understand and are able to bear risks associated with Notes. See "Risk Factors" beginning on page 70 for a discussion of certain factors to be considered in connection with an investment in the Notes.

Arranger and Dealer

China Construction Bank (Asia)

The date of this Offering Circular is 18 May 2023.

## IMPORTANT NOTICE

Each of the Issuer, the Hong Kong Branch and the Bank having made all reasonable enquiries confirms that to the best of its knowledge and belief (i) this Offering Circular contains all information with respect to the Issuer, the Hong Kong Branch and the Bank and its subsidiaries taken as a whole (the “**Group**”) and to the Notes which is material in the context of the issue and offering of the Notes (including all information required by applicable laws and the information which, according to the particular nature of the Issuer, the Hong Kong Branch, the Bank and of the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses, and prospects of the Issuer, the Hong Kong Branch and the Group and of the rights attaching to the Notes); (ii) the statements contained herein relating to the Issuer, the Hong Kong Branch, the Bank, the Group and the Notes are in every material respect true and accurate and not misleading and (iii) there are no other facts in relation to the Issuer, the Hong Kong Branch, the Bank, the Group or the Notes, the omission of which would, in the context of the issue and offering of the Notes, make any statement in this Offering Circular misleading in any material aspect.

This Offering Circular includes particulars given in compliance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to each Issuer, the Hong Kong Branch, the Bank and the Group. Each Issuer, the Hong Kong Branch and the Bank accepts full responsibility for the accuracy of the information contained in this Offering Circular and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement herein misleading.

No person is or has been authorised by the Issuer, the Hong Kong Branch or the Bank to give any information or to make any representations other than those contained in this Offering Circular in connection with the Programme or the Notes and, if given or made, such information or representations must not be relied upon as having been authorised by the Issuer, the Hong Kong Branch, the Bank, the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates.

The Arranger, the Agents and the Dealers have not separately verified the information contained in this Offering Circular to the fullest extent permitted by law. None of the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates makes any representation, warranty or undertaking, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Offering Circular. To the fullest extent permitted by law, none of the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates accepts any responsibility for the contents of this Offering Circular. Each of the Arranger, the Agents and the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates accordingly disclaims all and any liability whether arising in tort or contract or otherwise (save as referred to above) which it might otherwise have in respect of this Offering Circular or any such statement. Neither this Offering Circular nor any financial statements included or incorporated herein are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Hong Kong Branch, the Bank, the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates that any recipient of this Offering Circular or any such financial statements should purchase the Notes. Each potential purchaser of Notes should determine for itself the relevance of the information contained in this Offering Circular and make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer, the Hong Kong Branch, the Bank and the risks involved. The purchase of Notes by investors should be based upon their investigation, as they deem necessary. None of the Arranger, the Agents nor the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates undertakes to review the financial condition or affairs of the Issuer, the Hong Kong Branch, the Bank and the Group during the life of the arrangements contemplated by this Offering

Circular, nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Arranger or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates.

Neither this Offering Circular nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer or invitation by or on behalf of the Issuer, the Hong Kong Branch, the Bank, any of the Arranger or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates to any person to subscribe for or to purchase any Notes.

Neither the delivery of this Offering Circular or any Pricing Supplement nor the offering, sale or delivery of any Notes shall in any circumstances imply that the information contained herein concerning the Issuer, the Hong Kong Branch or the Bank is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date indicated in the document containing the same. The Arranger, the Agents and the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates expressly do not undertake to review the financial condition or affairs of the Issuer, the Hong Kong Branch or the Bank during the life of the Programme or to advise any investor in the Notes of any information coming to their attention. Investors should review, *inter alia*, the most recently published documents incorporated by reference into this Offering Circular when deciding whether or not to purchase any Notes.

**IN CONNECTION WITH THE ISSUE OF ANY TRANCHE OF NOTES, THE DEALER OR DEALERS (IF ANY) NAMED AS THE STABILISATION MANAGER(S) (OR PERSON(S) ACTING ON BEHALF OF ANY STABILISATION MANAGER(S)) IN THE APPLICABLE PRICING SUPPLEMENT MAY OVER-ALLOT NOTES OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE MARKET PRICE OF THE NOTES AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL. HOWEVER, STABILISATION MAY NOT NECESSARILY OCCUR. ANY STABILISATION ACTION MAY BEGIN ON OR AFTER THE DATE ON WHICH ADEQUATE PUBLIC DISCLOSURE OF THE TERMS OF THE OFFER OF THE RELEVANT TRANCHE OF NOTES IS MADE AND, IF BEGUN, MAY CEASE AT ANY TIME, BUT IT MUST END NO LATER THAN THE EARLIER OF 30 DAYS AFTER THE ISSUE DATE OF THE RELEVANT TRANCHE OF NOTES AND 60 DAYS AFTER THE DATE OF ALLOTMENT OF THE RELEVANT TRANCHE OF NOTES. ANY STABILISATION ACTION OR OVER-ALLOTMENT MUST BE CONDUCTED BY THE RELEVANT STABILISATION MANAGER(S) (OR PERSON(S) ACTING ON BEHALF OF ANY STABILISATION MANAGER(S)) IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES.**

The Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”), and Bearer Notes are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold or (in the case of Bearer Notes) delivered within the United States or (in the case of Category 2 of Regulation S Notes) to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act). For a further description of certain restrictions on the offering and sale of the Notes and on distribution of this Offering Circular, see “**Subscription and Sale**” and the applicable Pricing Supplement.

**PRIIPs/IMPORTANT – EEA RETAIL INVESTORS** – If the Pricing Supplement in respect of any Notes includes a legend entitled “**Prohibition of Sales to EEA Retail Investors**”, the Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (“**EEA**”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “**MiFID II**”); (ii) a customer within the meaning of Directive (EU) 2016/97 (as amended, the “**Insurance Distribution Directive**”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii)

not a qualified investor as defined in Regulation (EU) 2017/1129 (as amended, the “**Prospectus Regulation**”). Consequently no key information document required by Regulation (EU) No. 1286/2014 (as amended, the “**PRIIPs Regulation**”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**PRIIPs/IMPORTANT – UK RETAIL INVESTORS** – If the Pricing Supplement in respect of any Notes includes a legend entitled “**Prohibition of Sales to UK Retail Investors**”, the Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom (“**UK**”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the “**EUWA**”); (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000 (the “**FSMA**”) and any rules or regulations made under the FSMA to implement the Insurance Distribution Directive, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or (iii) not a qualified investor as defined in Article 2 of the Prospectus Regulation as it forms part of domestic law by virtue of the EUWA (the “**UK Prospectus Regulation**”). Consequently no key information document required by the PRIIPs Regulation as it forms part of domestic law by virtue of the EUWA (the “**UK PRIIPs Regulation**”) for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

**MIFID II product governance/target market** – The Pricing Supplement in respect of any Notes may include a legend entitled “**MiFID II Product Governance**” which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a “**distributor**”) should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the “**MiFID Product Governance Rules**”), any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MiFID Product Governance Rules.

**UK MiFIR product governance/target market** – The Pricing Supplement in respect of any Notes may include a legend entitled “**UK MiFIR Product Governance**” which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a “**distributor**”) should take into consideration the target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the “**UK MiFIR Product Governance Rules**”) is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the UK MiFIR Product Governance Rules, any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the UK MiFIR Product Governance Rules.

**Singapore SFA Product Classification:** In connection with Section 309B of the Securities and Futures Act 2001 (2020 Revised Edition) of Singapore, as modified or amended from time to time (the “SFA”) and the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore (the “**CMP Regulations 2018**”), unless otherwise specified before an offer of Notes, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), that the Notes are ‘prescribed capital markets products’ (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

This Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Offering Circular or any Pricing Supplement and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of the Issuer, the Hong Kong Branch, the Bank, the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates represents that this Offering Circular or any Pricing Supplement may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Hong Kong Branch, the Bank, the Arranger or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates which would permit a public offering of any Notes or distribution of this Offering Circular or any Pricing Supplement in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Offering Circular nor any Pricing Supplement or any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Offering Circular or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Offering Circular and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Offering Circular and the offer or sale of the Notes in the United States, the United Kingdom, the European Economic Area, Singapore, Japan, Hong Kong, the People’s Republic of China, the United Arab Emirates (excluding the Dubai International Financial Centre), the Dubai International Financial Centre, the Kingdom of Saudi Arabia, the Kingdom of Bahrain and the State of Qatar. See “Subscription and Sale” and the relevant Pricing Supplement.

**Notice to capital market intermediaries and prospective investors pursuant to paragraph 21 of the Hong Kong SFC Code of Conduct – Important Notice to Prospective Investors**

Prospective investors should be aware that certain intermediaries in the context of certain offerings of Notes pursuant to the Programme, each such offering, a “**CMI Offering**”, including certain Dealers, may be “capital market intermediaries” (together, the “**CMIs**”) subject to Paragraph 21 of the Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission (the “**SFC Code**”). This notice to prospective investors is a summary of certain obligations the SFC Code imposes on such CMIs, which require the attention and cooperation of prospective investors. Certain CMIs may also be acting as “overall coordinators” (together, the “**OCs**”) for a CMI Offering and are subject to additional requirements under the SFC Code. The application of these obligations will depend on the role(s) undertaken by the relevant Dealers in respect of each CMI Offering.

Prospective investors who are the directors, employees or major shareholders of the Issuer, a CMI or its group companies would be considered under the SFC Code as having an association (“**Association**”) with the Issuer, the CMI or the relevant group company. Prospective investors associated with the Issuer or any CMI (including its group companies) should specifically disclose this when placing an order for the relevant Notes and should disclose, at the same time, if such orders may negatively impact the price discovery process in relation to the relevant CMI Offering. Prospective investors who do not disclose their Associations are hereby deemed not to be so associated. Where prospective investors disclose their

Associations but do not disclose that such order may negatively impact the price discovery process in relation to the relevant CMI Offering, such order is hereby deemed not to negatively impact the price discovery process in relation to the relevant CMI Offering.

Prospective investors should ensure, and by placing an order prospective investors are deemed to confirm, that orders placed are bona fide, are not inflated and do not constitute duplicated orders (i.e. two or more corresponding or identical orders placed via two or more CMIs). A rebate may be offered by the Issuer to all private banks for orders they place (other than in relation to Notes subscribed by such private banks as principal whereby it is deploying its own balance sheet for onward selling to investors), payable upon closing of the relevant CMI Offering based on the principal amount of the Notes distributed by such private banks to investors. Private banks are deemed to be placing an order on a principal basis unless they inform the CMIs otherwise. As a result, private banks placing an order on a principal basis (including those deemed as placing an order as principal) will not be entitled to, and will not be paid, the rebate. Details of any such rebate will be set out in the applicable Pricing Supplement or otherwise notified to prospective investors. If a prospective investor is an asset management arm affiliated with any relevant Dealer, such prospective investor should indicate when placing an order if it is for a fund or portfolio where the relevant Dealer or its group company has more than 50 per cent. interest, in which case it will be classified as a “proprietary order” and subject to appropriate handling by CMIs in accordance with the SFC Code and should disclose, at the same time, if such “proprietary order” may negatively impact the price discovery process in relation to the relevant CMI Offering. Prospective investors who do not indicate this information when placing an order are hereby deemed to confirm that their order is not a “proprietary order”. If a prospective investor is otherwise affiliated with any relevant Dealer, such that its order may be considered to be a “proprietary order” (pursuant to the SFC Code), such prospective investor should indicate to the relevant Dealer when placing such order. Prospective investors who do not indicate this information when placing an order are hereby deemed to confirm that their order is not a “proprietary order”. Where prospective investors disclose such information but do not disclose that such “proprietary order” may negatively impact the price discovery process in relation to the relevant CMI Offering, such “proprietary order” is hereby deemed not to negatively impact the price discovery process in relation to the relevant CMI Offering.

Prospective investors should be aware that certain information may be disclosed by CMIs (including private banks) which is personal and/or confidential in nature to the prospective investor. By placing an order, prospective investors are deemed to have understood and consented to the collection, disclosure, use and transfer of such information by the relevant Dealers and/or any other third parties as may be required by the SFC Code, including to the Issuer, any OCs, relevant regulators and/or any other third parties as may be required by the SFC Code, it being understood and agreed that such information shall only be used for the purpose of complying with the SFC Code, during the bookbuilding process for the relevant CMI Offering. Failure to provide such information may result in that order being rejected.



## PRESENTATION OF FINANCIAL INFORMATION

This Offering Circular contains the audited consolidated financial statements of the Group as at and for the year ended 31 December 2021 (the “**Group 2021 Annual Financial Statements**”) and the audited consolidated financial statements of the Group as at and for the year ended 31 December 2022 (the “**Group 2022 Annual Financial Statements**”). The Group 2021 Annual Financial Statements and the Group 2022 Annual Financial Statements, which are included elsewhere in this Offering Circular, were prepared in accordance with the International Financial Reporting Standards (“**IFRS**”) as issued by the International Accounting Standards Board (“**IASB**”). From 1 January 2019, the independent auditor of the Bank has been Ernst & Young, Certified Public Accountants, Hong Kong (“**Ernst & Young**”).

The audited consolidated financial information of the Group as at and for the years ended 31 December 2020 have been extracted from the Group 2021 Annual Financial Statements contained in the annual report of the Group published by the Bank on the website of the Hong Kong Stock Exchange on 29 April 2022 (the “**2021 Annual Report**”). The audited consolidated financial information of the Group as at and for the year ended 31 December 2021 and 2022 have been extracted from the Group 2022 Annual Financial Statements contained in the annual report of the Group published by the Bank on the website of the Hong Kong Stock Exchange on 24 April 2023 (the “**2022 Annual Report**”).

In particular, in respect of the Group 2022 Annual Financial Statements, the Group has reclassified activities of the Asset Custody Department from its Corporate Finance business segment to its Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and has reclassified business segments of activities of subsidiaries. The Group has also adjusted comparative figures for the year 2021 accordingly. Please refer to note 57 of the Group 2022 Annual Financial Statements.

## CERTAIN DEFINITIONS

Unless otherwise specified or the context requires, references herein to the “**Bank**” refer to China Construction Bank Corporation 中國建設銀行股份有限公司; references to the “**Hong Kong Branch**” refer to China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行; references to the “**Issuer**” refer to the Bank, the Hong Kong Branch or such other branch of the Bank as specified in the relevant Pricing Supplement as being the issuer of a Series of Notes; references to the “**Group**” refer to the Bank and its subsidiaries taken as a whole; references herein to “**U.S. dollars**” and “**U.S.\$**” are to the lawful currency of the United States of America (the “**USA**” or the “**U.S.**”); references to “**Hong Kong dollars**”, “**HK dollars**” and “**HK\$**” are to the lawful currency of Hong Kong; references to “**Renminbi**”, “**RMB**” and “**CNY**” are to the lawful currency of the People’s Republic of China (the “**PRC**”); references to “**Sterling**” and “**£**” are to the lawful currency of the United Kingdom and references to “**EUR**”, “**euro**” and “**€**” are to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty on the Functioning of the European Union, as amended.

The language of this Offering Circular is English. Certain legislative references and technical terms have been cited in their original language in order that the correct technical meaning may be ascribed to them under applicable law.

In addition, references to “**Hong Kong**” are to the Hong Kong Special Administrative Region of the PRC, references to “**Macau**” are to the Macau Special Administrative Region of the PRC, references to “**Mainland China**” are to the PRC excluding Hong Kong and Macau and references to “**Greater China**” are to the PRC including Hong Kong and Macau.

Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

## FORWARD-LOOKING STATEMENTS

The Issuer has included statements in this Offering Circular which contain words or phrases such as “will”, “would”, “aim”, “aimed”, “is likely”, “are likely”, “believe”, “expect”, “expected to”, “will continue”, “anticipated”, “estimate”, “estimating”, “intend”, “plan”, “seeking to”, “future”, “objective”, “should”, “can”, “could”, “may”, and similar expressions or variations of such expressions, that are “forward-looking statements”. Actual results may differ materially from those suggested by the forward-looking statements due to certain risks or uncertainties associated with the Issuer’s or the Bank’s expectations with respect to, but not limited to, its ability to successfully implement its strategy, its ability to integrate recent or future mergers or acquisitions into its operations, future levels of non-performing assets and restructured assets, its growth and expansion, the adequacy of its provision for credit and investment losses, technological changes, investment income, its ability to market new products, cash flow projections, the outcome of any legal or regulatory proceedings it is or becomes a party to, the future impact of new accounting standards, its ability to pay dividends, its ability to roll over its short-term funding sources, its exposure to operational, market, credit, interest rate and currency risks and the market acceptance of and demand for internet banking services. These forward-looking statements speak only as of the date of this Offering Circular. The Bank expressly disclaims any obligation or undertaking to update or revise any forward-looking statements contained herein whether as a result of new information, future events or otherwise.

## THIRD PARTY INFORMATION

Market data and certain industry forecasts and statistics in this Offering Circular have been obtained from both public and private sources, including market research, publicly available information and industry publications. Although this information is believed to be reliable, it has not been independently verified by the Issuer, the Hong Kong Branch, the Bank, any of the Arranger or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates, and none of the Issuer, the Hong Kong Branch, the Bank, any of the Arranger or the Dealers or any of their respective

directors, officers, employees, agents, representatives or affiliates make any representation as to the accuracy or completeness of that information. In addition, third party information providers may have obtained information from market participants and such information may not have been independently verified.

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## DOCUMENTS INCORPORATED BY REFERENCE

The following documents published or issued from time to time after the date hereof shall be deemed to be incorporated in, and to form part of, this Offering Circular:

(a) the most recently published two years' audited consolidated financial statements of the Bank and the most recently published unaudited but reviewed consolidated interim financial statements of the Bank, together with any audit or review reports prepared in connection therewith and the most recently published unaudited and unreviewed consolidated quarterly financial statements of the Bank; and

(b) all supplements or amendments to this Offering Circular circulated by the Issuer from time to time,

save that any statement contained herein or in a document which is deemed to be incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Offering Circular to the extent that a statement contained in any such subsequent document which is deemed to be incorporated by reference herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Offering Circular.

The consolidated interim financial statements of the Group have not been and will not be audited by any independent auditors, and the consolidated quarterly financial statements of the Group have not been and will not be audited or reviewed by any independent auditors, and they should not be relied upon by potential investors to provide the same quality of information associated with information that has been subject to an audit and/or review, as the case may be. None of the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates makes any representation or warranty, express or implied, regarding the accuracy, completeness and sufficiency of such consolidated financial statements of the Group for an assessment of, and potential investors must exercise caution when using such data to evaluate, the Bank's or the Group's financial condition and results of operations. See "*Risk Factors – Risks relating to the Bank's Business – Potential investors should not place undue reliance on the financial information that is not audited.*"

The Issuer will provide, without charge, to each person to whom a copy of this Offering Circular has been delivered, upon the request of such person, a copy of any or all of the documents deemed to be incorporated herein by reference unless such documents have been modified or superseded as specified above. Requests for such documents should be directed to the Issuer at its office, as set out at the end of this Offering Circular. In addition, such documents will be available free of charge from the office of China Construction Bank (Asia) Corporation Limited (中國建設銀行(亞洲)股份有限公司)(the "**Fiscal Agent**") at 20/F, CCB Tower, 3 Connaught Road Central, Central, Hong Kong. Pricing Supplements relating to unlisted Notes will only be available for inspection by a holder of such Notes and such holder must produce evidence satisfactory to the Issuer or the relevant Paying Agent as to its holding of Notes and its identity.

If the terms of the Programme are modified or amended in a manner which would make this Offering Circular, as so modified or amended, inaccurate or misleading, a new offering circular will be prepared.

## GENERAL DESCRIPTION OF THE PROGRAMME

Under the Programme, the Issuer may from time to time issue Notes denominated in any currency, subject to those matters set out herein. A summary of the terms and conditions of the Programme and the Notes appears below. The applicable terms of any Notes will be agreed between the Issuer and the relevant Dealer prior to the issue of the Notes and will be set out in the Terms and Conditions of the Notes endorsed on, attached to, or incorporated by reference into, the Notes, as modified and supplemented by the applicable Pricing Supplement attached to, or endorsed on, such Notes, as more fully described under “Form of the Notes”.

This Offering Circular and any supplement hereto will only be valid for Notes issued under the Programme during the period of 12 months from the date of this Offering Circular in an aggregate nominal amount which, when added to the aggregate nominal amount then outstanding of all Notes previously or simultaneously issued under the Programme, does not exceed U.S.\$15,000,000,000 or its equivalent in other currencies. For the purpose of calculating the U.S. dollar equivalent of the aggregate nominal amount of Notes issued under the Programme from time to time:

- (a) the U.S. dollar equivalent of Notes denominated in another Specified Currency (as specified in the applicable Pricing Supplement in relation to the relevant Notes, described under “Form of the Notes”) shall be determined, at the discretion of the Issuer, either as at the date on which agreement is reached for the issue of Notes or on the preceding day on which commercial banks and foreign exchange markets are open for business in Hong Kong, in each case on the basis of the spot rate for the sale of the U.S. dollar against the purchase of such Specified Currency in the Hong Kong foreign exchange market quoted by any leading international bank selected by the Issuer on the relevant day of calculation;
- (b) the U.S. dollar equivalent of Dual Currency Notes, Index Linked Notes and Partly Paid Notes (each as specified in the applicable Pricing Supplement in relation to the relevant Notes, described under “Form of the Notes”) shall be calculated in the manner specified above by reference to the original nominal amount on issue of such Notes (in the case of Partly Paid Notes regardless of the subscription price paid); and
- (c) the U.S. dollar equivalent of Zero Coupon Notes (as specified in the applicable Pricing Supplement in relation to the relevant Notes, described under “Form of the Notes”) and other Notes issued at a discount or a premium shall be calculated in the manner specified above by reference to the net proceeds received by the Issuer for the relevant issue.

## SELECTED CONSOLIDATED FINANCIAL INFORMATION

The following tables set forth the summary consolidated financial information of the Group as at and for the periods indicated.

The selected consolidated financial information as at and for the years ended 31 December 2020, 2021 and 2022 are extracted from the Group 2021 Annual Financial Statements (contained in the 2021 Annual Report) and Group 2022 Annual Financial Statements (contained in the 2022 Annual Report) as prepared and presented in accordance with IFRS. The selected consolidated financial information of the Group as at and for the years ended 31 December 2020, 2021 and 2022 were audited by Ernst & Young.

The information set out below should be read in conjunction with, and is qualified in its entirety by reference to, the relevant consolidated financial statements of the Group, including the notes thereto, included elsewhere in this Offering Circular. In particular, in respect of the Group 2022 Annual Financial Statements, the Group has reclassified activities of the Asset Custody Department from its Corporate Finance business segment to its Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and has reclassified business segments of activities of subsidiaries. The Group has also adjusted comparative figures for the year 2021 accordingly. Please refer to Note 57 of the Group 2022 Annual Financial Statements.

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020, 2021 AND 2022

	As at 31 December		
	2020	2021	2022
	<i>(audited)</i>		
	<i>(RMB in millions, unless otherwise stated)</i>		
<b>Assets:</b>			
Cash and deposits with central banks . . . . .	2,816,164	2,763,892	3,159,296
Deposits with banks and non-bank financial institutions . . . . .	453,233	155,107	185,380
Precious metals . . . . .	101,671	121,493	119,329
Placements with banks and non-bank financial institutions . . . . .	368,404	188,162	429,676
Positive fair value of derivatives . . . . .	69,029	31,550	49,308
Financial assets held under resale agreements . . . . .	602,239	549,078	1,040,847
Loans and advances to customers . . . . .	16,231,369	18,170,492	20,495,117
Financial investments:			
Financial assets measured at fair value through profit or loss . . . . .	577,952	545,273	567,716
Financial assets measured at amortised cost . . . . .	4,505,243	5,155,168	5,992,582
Financial assets measured at fair value through other comprehensive income . . . . .	1,867,458	1,941,478	1,979,851
Long-term equity investments . . . . .	13,702	18,875	22,700
Fixed assets . . . . .	155,264	156,698	157,014
Construction in progress <sup>(1)</sup> . . . . .	17,241	11,628	9,971
Land use rights . . . . .	14,118	13,630	13,225
Intangible assets . . . . .	5,279	5,858	6,496
Goodwill . . . . .	2,210	2,141	2,256
Deferred tax assets . . . . .	92,950	92,343	113,533
Other assets . . . . .	238,728	331,113	257,620
<b>Total assets</b> . . . . .	<u>28,132,254</u>	<u>30,253,979</u>	<u>34,601,917</u>

	<b>As at 31 December</b>		
	<b>2020</b>	<b>2021</b>	<b>2022</b>
		<i>(audited)</i>	
	<i>(RMB in millions, unless otherwise stated)</i>		
<b>Liabilities:</b>			
Borrowings from central banks . . . . .	781,170	685,033	774,779
Deposits from banks and non-bank financial institutions . . . . .	1,943,634	1,932,926	2,584,271
Placements from banks and non-bank financial institutions . . . . .	349,638	299,275	351,728
Financial liabilities measured at fair value through profit or loss . . . . .	254,079	229,022	303,132
Negative fair value of derivatives . . . . .	81,956	31,323	46,747
Financial assets sold under repurchase agreements . . . . .	56,725	33,900	242,676
Deposits from customers . . . . .	20,614,976	22,378,814	25,020,807
Accrued staff costs . . . . .	35,460	40,998	49,355
Taxes payable . . . . .	84,161	86,342	84,169
Provisions . . . . .	54,114	45,903	50,826
Debt securities issued . . . . .	940,197	1,323,377	1,646,870
Deferred tax liabilities . . . . .	1,551	1,395	881
Other liabilities . . . . .	545,240	551,549	566,916
<b>Total liabilities</b> . . . . .	<b>25,742,901</b>	<b>27,639,857</b>	<b>31,723,157</b>
<b>Equity:</b>			
Share capital . . . . .	250,011	250,011	250,011
Other equity instruments			
Preference shares . . . . .	59,977	59,977	59,977
Perpetual bonds . . . . .	39,991	39,991	79,991
Capital reserve . . . . .	134,263	134,925	135,653
Other comprehensive income . . . . .	15,048	21,338	20,793
Surplus reserve . . . . .	275,995	305,571	337,527
General reserve . . . . .	350,228	381,621	444,786
Retained earnings . . . . .	1,239,295	1,394,797	1,527,995
Total equity attributable to equity shareholders of the Bank . . . . .	2,364,808	2,588,231	2,856,733
Non-controlling interests . . . . .	24,545	25,891	22,027
<b>Total equity</b> . . . . .	<b>2,389,353</b>	<b>2,614,122</b>	<b>2,878,760</b>
<b>Total liabilities and equity</b> . . . . .	<b>28,132,254</b>	<b>30,253,979</b>	<b>34,601,917</b>

*Notes:*

- (1) The balance of construction in progress has been presented separately from the balance of fixed assets in the Group 2022 Annual Financial Statements, and the presentation of corresponding 2021 and 2020 balances have been revised accordingly.



**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEARS ENDED  
31 DECEMBER 2020, 2021 AND 2022**

	<b>For the year ended 31 December</b>		
	<b>2020</b>	<b>2021</b>	<b>2022</b>
	<i>(audited)</i>		
	<i>(RMB in millions, unless otherwise stated)</i>		
Interest income . . . . .	989,509	1,057,334	1,169,900
Interest expense . . . . .	(413,600)	(451,914)	(526,836)
<b>Net interest income</b> . . . . .	<b>575,909</b>	<b>605,420</b>	<b>643,064</b>
Fee and commission income . . . . .	131,512	138,637	130,830
Fee and commission expense . . . . .	(16,930)	(17,145)	(14,745)
<b>Net fee and commission income</b> . . . . .	<b>114,582</b>	<b>121,492</b>	<b>116,085</b>
Net trading gain . . . . .	4,313	7,816	4,531
Dividend income . . . . .	3,182	5,921	6,135
Net (loss)/gain arising from investment securities . . . . .	5,765	10,498	(9,189)
Net gain on derecognition of financial assets measured at amortised cost . . . . .	4,649	4,634	322
Other operating (expense)/income, net:			
– Other operating income . . . . .	47,874	68,025	61,346
– Other operating expense . . . . .	(42,050)	(59,100)	(64,139)
<b>Other operating (expense)/income, net</b> . . . . .	<b>5,824</b>	<b>8,925</b>	<b>(2,793)</b>
<b>Operating income</b> . . . . .	<b>714,224</b>	<b>764,706</b>	<b>758,155</b>
<b>Operating expenses</b> . . . . .	<b>(188,574)</b>	<b>(219,182)</b>	<b>(222,314)</b>
	<b>525,650</b>	<b>545,524</b>	<b>535,841</b>
Credit impairment losses . . . . .	(193,491)	(167,949)	(154,539)
Other impairment losses . . . . .	3,562	(766)	(479)
<b>Share of profit of associates and joint ventures</b> . . . . .	<b>895</b>	<b>1,603</b>	<b>1,194</b>
<b>Profit before tax</b> . . . . .	<b>336,616</b>	<b>378,412</b>	<b>382,017</b>
Income tax expense . . . . .	(63,037)	(74,484)	(58,851)
<b>Net profit</b> . . . . .	<b>273,579</b>	<b>303,928</b>	<b>323,166</b>
<b>Other comprehensive income:</b>			
<i>(1) Other comprehensive income that will not be reclassified to profit or loss</i>			
Remeasurements of post-employment benefit obligations . . . . .	479	(25)	(275)
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income . . . . .	(279)	(463)	(211)
Others . . . . .	24	115	33
Subtotal . . . . .	224	(373)	(453)
<i>(2) Other comprehensive income that may be reclassified subsequently to profit or loss</i>			
Fair value changes of debt instruments measured at fair value through other comprehensive income . . . . .	(9,108)	12,943	(12,341)
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income . . . . .	(762)	556	3,145
Reclassification adjustments included in profit or loss due to disposals . . . . .	(491)	(423)	11
Net gain/(loss) on cash flow hedges . . . . .	(61)	320	485
Exchange difference on translating foreign operations . . . . .	(6,720)	(6,445)	8,712
Subtotal . . . . .	(17,142)	6,951	12
<b>Other comprehensive income for the year, net of tax</b> . . . . .	<b>(16,918)</b>	<b>6,578</b>	<b>(441)</b>
<b>Total comprehensive income for the year</b> . . . . .	<b>256,661</b>	<b>310,506</b>	<b>322,725</b>
Net profit attributable to:			
Equity shareholders of the Bank . . . . .	271,050	302,513	323,861
Non-controlling interests . . . . .	2,529	1,415	(695)
	<b>273,579</b>	<b>303,928</b>	<b>323,166</b>
Total comprehensive income attributable to:			
Equity shareholders of the Bank . . . . .	254,112	308,803	323,316
Non-controlling interests . . . . .	2,549	1,703	(591)
	<b>256,661</b>	<b>310,506</b>	<b>322,725</b>
<b>Basic and diluted earnings per share (in RMB Yuan)</b> . . . . .	<b>1.06</b>	<b>1.19</b>	<b>1.28</b>

## SUMMARY OF THE PROGRAMME

*The following summary does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Offering Circular and, in relation to the terms and conditions of any particular Tranche of Notes, the applicable Pricing Supplement. Words and expressions defined in “Form of the Notes” and “Terms and Conditions of the Notes” shall have the same meanings in this summary.*

<b>Bank</b> . . . . .	China Construction Bank Corporation 中國建設銀行股份有限公司
<b>Hong Kong Branch</b> . . . . .	China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行
<b>Issuer</b> . . . . .	The Bank, the Hong Kong Branch or such branch of the Bank as specified in the relevant Pricing Supplement as being the Issuer of a Series of Notes.
<b>Description</b> . . . . .	Medium Term Note Programme.
<b>Arranger</b> . . . . .	China Construction Bank (Asia) Corporation Limited
<b>Dealers</b> . . . . .	China Construction Bank (Asia) Corporation Limited, and any other Dealers appointed in accordance with the Dealer Agreement.
<b>Certain Restrictions</b> . . . . .	Each issue of Notes denominated in a currency in respect of which particular laws, guidelines, regulations, restrictions or reporting requirements apply will only be issued in circumstances which comply with such laws, guidelines, regulations, restrictions or reporting requirements from time to time (see “Subscription and Sale” and the relevant Pricing Supplement) including the following restrictions applicable at the date of this Offering Circular.  <b>Notes having a maturity of less than one year</b>  Notes having a maturity of less than one year will, if the proceeds of the issue are received in the United Kingdom, constitute deposits for the purposes of the prohibition on accepting deposits contained in Section 19 of the Financial Services and Markets Act 2000 unless they are issued to a limited class of professional investors and have a denomination of at least £100,000 or its equivalent, see “Subscription and Sale”.
<b>Fiscal Agent</b> . . . . .	China Construction Bank (Asia) Corporation Limited (中國建設銀行(亞洲)股份有限公司)
<b>Registrar and Transfer Agent</b> . . .	China Construction Bank (Asia) Corporation Limited (中國建設銀行(亞洲)股份有限公司)
<b>CMU Lodging and Paying Agent</b> .	China Construction Bank (Asia) Corporation Limited (中國建設銀行(亞洲)股份有限公司)

<b>Programme Size</b> . . . . .	Up to U.S.\$15,000,000,000 (or its equivalent in other currencies calculated as described under “General Description of the Programme”) outstanding at any time. The Bank or the Hong Kong Branch may increase the amount of the Programme in accordance with the terms of the Dealer Agreement.
<b>Distribution</b> . . . . .	Notes may be distributed by way of private or public placement and in each case on a syndicated or non-syndicated basis.
<b>Currencies</b> . . . . .	Subject to any applicable legal or regulatory restrictions, any other currency agreed between the Issuer and the relevant Dealer.
<b>Maturities</b> . . . . .	Such maturities as may be agreed between the Issuer and the relevant Dealer, subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the Issuer or the relevant Specified Currency.
<b>Issue Price</b> . . . . .	Notes may be issued on a fully-paid or a partly-paid basis and at an issue price which is at par or at a discount to, or premium over, par.
<b>Form of Notes</b> . . . . .	The Notes will be issued in bearer or registered form as described in “Form of the Notes”. Registered Notes will not be exchangeable for Bearer Notes and vice versa.
<b>Fixed Rate Notes</b> . . . . .	Fixed interest will be payable on such date or dates as may be agreed between the Issuer and the relevant Dealer and on redemption and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the Dealer.
<b>Floating Rate Notes</b> . . . . .	<p>Floating Rate Notes will bear interest at a rate determined:</p> <ul style="list-style-type: none"> <li>(a) by the Calculation Agent in the matter as described in the relevant Pricing Supplement where ISDA Determination is specified in the relevant Pricing Supplement;</li> <li>(b) on the basis of a reference rate appearing on the agreed screen page of a commercial quotation service (in relation to Screen Rate Determination for Floating Rate Notes where the Reference Rate is specified as being SOFR Benchmark, please see Condition 5(b)(iii)(C)); or</li> <li>(c) on such other basis as may be agreed between the Issuer and the relevant Dealer.</li> </ul> <p>The margin (if any) relating to such floating rate will be agreed between the Issuer and the relevant Dealer for each series of Floating Rate Notes.</p>

<b>Index Linked Notes . . . . .</b>	Payments of principal in respect of Index Linked Redemption Notes or of interest in respect of Index Linked Interest Notes will be calculated by reference to such index and/or formula or to changes in the prices of securities or commodities or to such other factors as the Issuer and the relevant Dealer may agree.
<b>Other provisions in relation to Floating Rate Notes and Index Linked Interest Notes . . . . .</b>	Floating Rate Notes and Index Linked Interest Notes may also have a maximum interest rate, a minimum interest rate or both. Interest on Floating Rate Notes and Index Linked Interest Notes in respect of each Interest Period, as agreed prior to issue by the Issuer and the relevant Dealer, will be payable on such Interest Payment Dates, and will be calculated on the basis of such Day Count Fraction, as may be agreed between the Issuer and the relevant Dealer.
<b>Dual Currency Notes . . . . .</b>	Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Dual Currency Notes will be made in such currencies, and based on such rates of exchange, as the Issuer and the relevant Dealer may agree.
<b>Zero Coupon Notes . . . . .</b>	Zero Coupon Notes will be offered and sold at a discount to their nominal amount, or offered and sold at their nominal amount and be redeemed at a premium, and will not bear interest.
<b>Redemption . . . . .</b>	<p>The applicable Pricing Supplement will indicate either that the relevant Notes cannot be redeemed prior to their stated maturity (other than in specified instalments, if applicable, or for taxation reasons, or pursuant to a winding-up of the Issuer following an Event of Default) or that such Notes will be redeemable at the option of the Issuer and/or the Noteholders upon giving notice to the Noteholders or the Issuer, as the case may be, on a date or dates specified prior to such stated maturity and at a price or prices and on such other terms as may be agreed between the Issuer and the relevant Dealer.</p> <p>The applicable Pricing Supplement may provide that Notes may be redeemable in two or more instalments of such amounts and on such dates as are indicated in the applicable Pricing Supplement.</p> <p>Notes having a maturity of less than one year may be subject to restrictions on their denomination and distribution, see “Certain Restrictions – Notes having a maturity of less than one year” above.</p>
<b>Denomination of Notes . . . . .</b>	Notes will be issued in such denominations as may be agreed between the Issuer and the relevant Dealer save that the minimum denomination of each Note will be such as may be allowed or required from time to time by the central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency. See “Certain Restrictions” above.

<b>Taxation</b> . . . . .	All payments of principal and interest by or on behalf of the Issuer in respect of the Notes, the Receipts and the Coupons will be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within the PRC and, if the Issuer is a branch of the Bank, the jurisdiction where that branch is located, or in each case any political subdivision or any authority therein or thereof having power to tax to which the Issuer becomes subject in respect of payments made by it in respect of the Notes, Receipts and the Coupons, subject as provided in Condition 8. In the event that any such deduction is made, the Issuer will, save in certain limited circumstances provided in Condition 8, be required to pay additional amounts to cover the amounts so deducted.
<b>Events of Default</b> . . . . .	Events of Default for the Notes are set out in Condition 10.
<b>Cross Acceleration</b> . . . . .	The terms of the Notes will contain a cross-acceleration provision as further described in Condition 10(c).
<b>Status of the Notes</b> . . . . .	The Notes and the Receipts and the Coupons relating to them will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer, ranking <i>pari passu</i> and without any preference among themselves. The payment obligations of the Issuer under the Notes and the Receipts and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.
<b>Listing</b> . . . . .	<p>Application has been made to the Hong Kong Stock Exchange for the listing of the Programme on the Hong Kong Stock Exchange under which Notes may be issued to Professional Investors only during the 12-month period after the date of this Offering Circular.</p> <p>Notes listed on the Hong Kong Stock Exchange will be traded on the Hong Kong Stock Exchange in a board lot size of at least HK\$500,000 (or its equivalent in other currencies).</p> <p>The Notes may also be listed on the Hong Kong Stock Exchange and on such other stock exchange(s) as may be agreed between the Issuer and the relevant Dealer in relation to each Series.</p> <p>Unlisted Notes may also be issued.</p> <p>The applicable Pricing Supplement will state whether or not the relevant Notes are to be listed and, if so, on which stock exchange(s).</p>
<b>Ratings</b> . . . . .	Tranches of Notes will be rated or unrated. Where a Tranche of Notes is to be rated, such rating will be specified in the relevant Pricing Supplement.

A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, revision, reduction or withdrawal at any time by the assigning rating agency.

**Governing Law** . . . . . The Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them will be governed by, and shall be construed in accordance with, English law.

**Jurisdiction** . . . . . The courts of Hong Kong are to have exclusive jurisdiction to settle any disputes that may arise out of or in connection with any Notes, Receipts, Coupons or Talons and accordingly any legal action or proceedings arising out of or in connection with any Notes, Receipts, Coupons or Talons may be brought in such courts.

**Selling Restrictions** . . . . . There are restrictions on the offer, sale and transfer of the Notes in the United States, the United Kingdom, the European Economic Area, Singapore, Japan, Hong Kong, the PRC, the United Arab Emirates (excluding the Dubai International Financial Centre), the Dubai International Financial Centre, the Kingdom of Saudi Arabia, the Kingdom of Bahrain and the State of Qatar and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes. See “Subscription and Sale” and the relevant Pricing Supplement.

**United States**  
**Selling Restrictions** . . . . . Regulation S, Category 1 or 2, as specified in the applicable Pricing Supplement. Whether TEFRA C or D rules apply or whether TEFRA is not applicable will be specified in the applicable Pricing Supplement.

**Clearing Systems** . . . . . The CMU Service, Euroclear, Clearstream and/or any other clearing system as specified in the applicable Pricing Supplement. See “Form of the Notes”.

## FORM OF THE NOTES

The Notes of each Series will be in either bearer form, with or without interest coupons attached, or registered form, without interest coupons attached.

### BEARER NOTES

Each Tranche of Bearer Notes will be in bearer form and will be initially issued in the form of a Temporary Bearer Global Note or, if so specified in the applicable Pricing Supplement, a Permanent Bearer Global Note which, in either case, will be delivered on or prior to the original issue date of the Tranche to either (i) a common depository (the “**Common Depository**”) for, Euroclear and Clearstream or (ii) a sub-custodian for the CMU Service.

Whilst any Bearer Note is represented by a Temporary Bearer Global Note, payments of principal, interest (if any) and any other amount payable in respect of the Notes due prior to the Exchange Date (as defined below) will be made against presentation of the Temporary Bearer Global Note only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of interests in such Bearer Note are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury regulations, has been received by Euroclear and/or Clearstream and/or the CMU Lodging and Paying Agent and (in the case of a Temporary Bearer Global Note delivered to a Common Depository for Euroclear and Clearstream) Euroclear and/or Clearstream, as applicable, has given a like certification (based on the certifications it has received) to the Principal Paying Agent (as defined in “Terms and Conditions of the Notes”). On and after the date (the “**Exchange Date**”) which is 40 days after a Temporary Bearer Global Note is issued, interests in such Temporary Bearer Global Note will be exchangeable (free of charge) upon a request as described therein either for (a) interests in a Permanent Bearer Global Note of the same Series or (b) for definitive Bearer Notes of the same Series with, where applicable, receipts, interest coupons and talons attached (as indicated in the applicable Pricing Supplement and subject, in the case of definitive Bearer Notes, to such notice period as is specified in the applicable Pricing Supplement), in each case against certification of beneficial ownership as described above unless such certification has already been given, provided that the purchasers in the United States and certain U.S. persons will not be able to receive definitive Bearer Notes. The holder of a Temporary Bearer Global Note will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the Temporary Bearer Global Note for an interest in a Permanent Bearer Global Note or for definitive Bearer Notes is improperly withheld or refused.

Payments of principal, interest (if any) or any other amounts on a Permanent Bearer Global Note will be made through Euroclear and/or Clearstream against presentation or surrender (as the case may be) of the Permanent Bearer Global Note without any requirement for certification.

In respect of a Bearer Global Note held through the CMU Service, any payments of principal, interest (if any) or any other amounts shall be made to the person(s) for whose account(s) interests in the relevant Bearer Global Note are credited as being held with the CMU Service in accordance with the CMU Rules at the relevant time and payment made in accordance thereof shall discharge the obligations of the Issuer in respect of that payment. For these purposes, a notification from the CMU Service shall be conclusive evidence of the records of the CMU Service (save in the case of manifest error). Save in the case of final payment, no presentation of the relevant Bearer Global Note shall be required for such purpose.

The applicable Pricing Supplement will specify that a Permanent Bearer Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Bearer Notes with, where applicable, receipts, interest coupons and talons attached upon either (a) not less than 60 days’ written notice (i), in the case of Notes held by a Common Depository for Euroclear and Clearstream, from Euroclear and/or Clearstream (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) to the Principal Paying Agent as described therein or (ii), in the case of Notes held through a sub-custodian for the CMU Service, from the relevant account holders therein to the CMU

Lodging and Paying Agent as described therein or (b) only upon the occurrence of an Exchange Event. For these purposes, “Exchange Event” means that (i) an Event of Default (as defined in Condition 10) has occurred and is continuing, (ii) the Issuer has been notified that both Euroclear and Clearstream have, or in the case of Notes cleared through the CMU Service, the CMU Service has, been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no successor clearing system is available or (iii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Bearer Notes represented by the Permanent Bearer Global Note in definitive form and a certificate to such effect signed by two directors of the Issuer is given to the Fiscal Agent. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, (a) in the case of Notes held by a Common Depository for Euroclear and Clearstream, Euroclear and/or Clearstream (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) or, (b) in the case of Notes held through a sub-custodian for the CMU Service, the relevant account holders therein, may give notice to the Principal Paying Agent or, as the case may be, the CMU Lodging and Paying Agent requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iii) above, the Issuer may also give notice to the Principal Paying Agent requesting exchange. Any such exchange shall occur not later than 45 days after the date of receipt of the first relevant notice by the Principal Paying Agent or, as the case may be, the CMU Lodging and Paying Agent.

The following legend will appear on all Bearer Notes which have an original maturity of more than 365 days and on all receipts and interest coupons relating to such Notes:

“ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE.”

The sections referred to provide that United States holders, with certain exceptions, will not be entitled to deduct any loss on Bearer Notes, receipts or interest coupons and will not be entitled to capital gains treatment of any gain on any sale, disposition, redemption or payment of principal in respect of such Notes, receipts or interest coupons.

Notes which are represented by a Bearer Global Note will only be transferable in accordance with the rules and procedures for the time being of Euroclear, Clearstream or the CMU Service, as the case may be.

## **REGISTERED NOTES**

The Registered Notes of each Tranche offered and sold in reliance on Regulation S, which will be sold to outside the United States, will initially be represented by a global note in registered form (a “**Registered Global Note**”, together with any Bearer Global Note, the “**Global Notes**”). Prior to expiry of the distribution compliance period (as defined in Regulation S), if any, applicable to each Tranche of Notes, beneficial interests in a Registered Global Note may not be offered or sold to, or for the account or benefit of, a U.S. person save as otherwise provided in Condition 2 and may not be held otherwise than through Euroclear, Clearstream or the CMU Service and such Registered Global Note will bear a legend regarding such restrictions on transfer.

Registered Global Notes will be deposited with a Common Depository for, and registered in the name of a common nominee of, Euroclear, Clearstream and/or deposited with a sub-custodian for the CMU Service (if applicable), as specified in the applicable Pricing Supplement. Persons holding beneficial interests in Registered Global Notes will be entitled or required, as the case may be, under the circumstances described below, to receive physical delivery of definitive Notes in fully registered form.



Payments of principal, interest or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the person shown on the Register (as defined in Condition 1) as the registered holder of the Registered Global Notes. None of the Issuer, the Bank, the Hong Kong Branch, the Fiscal Agent, any Paying Agent or the Registrar will have any responsibility or liability for any aspect of the records relating to or payments or deliveries made on account of beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Payments of principal, interest or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the persons shown on the Register on the relevant Record Date (as defined in Condition 7(b)(ii)) immediately preceding the due date for payment in the manner provided in that Condition.

Interests in a Registered Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Registered Notes without receipts, interest coupons or talons attached only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that (i) an Event of Default has occurred and is continuing, (ii) the Issuer has or will become subject to adverse tax consequences which would not be suffered where the Notes represented by the Registered Global Notes in definitive form or (iii) the Issuer has been notified that both Euroclear and Clearstream and, in the case of Notes cleared through the CMU Service, the CMU Service have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and, in any case, no successor or alternative clearing system is available. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, (a) in the case of Notes registered in the name of a nominee for a Common Depositary for Euroclear and Clearstream (acting on the instructions of any holder of an interest in such Registered Global Note) and/or, (b) in the case of Notes held through a sub-custodian for the CMU Service, the relevant account holders therein may give notice to the Registrar or the CMU Lodging and Paying Agent, as the case may be, requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iii) above, the Issuer may also give notice to the Registrar requesting exchange. Any such exchange shall occur not later than ten days after the date of receipt of the first relevant notice by the Registrar or the CMU Lodging and Paying Agent, as the case may be.

## **TRANSFER OF INTERESTS**

Interests in a Registered Global Note may, subject to compliance with all applicable restrictions, be transferred to a person who wishes to hold such interest in another Registered Global Note. No beneficial owner of an interest in a Registered Global Note will be able to transfer such interest, except in accordance with the applicable procedures of Euroclear, Clearstream and the CMU Service, in each case to the extent applicable.

## **GENERAL**

Pursuant to the Fiscal Agency Agreement (as defined under "Terms and Conditions of the Notes"), the Principal Paying Agent or, as the case may be, the CMU Lodging and Paying Agent shall arrange that, where a further Tranche of Notes is issued which is intended to form a single Series with an existing Tranche of Notes, the Notes of such further Tranche shall be assigned a common code and ISIN and, where applicable, a CMU instrument number which are different from the common code, CMU instrument number and ISIN assigned to Notes of any other Tranche of the same Series until at least the expiry of the distribution compliance period (as defined in Regulation S under the Securities Act), if any, applicable to the Notes of such Tranche.

For so long as any of the Notes is represented by a Global Note held on behalf of Euroclear and/or Clearstream or the CMU Service, each person (other than Euroclear and/or Clearstream or the CMU Service) who is for the time being shown in the records of Euroclear or of Clearstream or the CMU

Service as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear and/or Clearstream or the CMU Service as to the nominal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Bank, the Fiscal Agent and their agents as the holder of such nominal amount of such Notes for all purposes other than with respect to the payment of principal or interest on such nominal amount of such Notes, for which purposes the bearer of the relevant Bearer Global Note or the registered holder of the relevant Registered Global Note shall be treated by the Issuer, the Bank, the Fiscal Agent and their agents as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note and the expressions “Noteholder” and “holder of Notes” and related expressions shall be construed accordingly. Notwithstanding the above, if a Note (whether in global or definitive form) is held through the CMU Service, any payment that is made in respect of such Note shall be made at the direction of the bearer or the registered holder to the person(s) for whose account(s) interests in such Note are credited as being held with the CMU Service in accordance with the CMU Rules (as defined in the Fiscal Agency Agreement) at the relevant time.

Any reference herein to Euroclear and/or Clearstream and/or the CMU Service shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in the applicable Pricing Supplement.

A Note may be accelerated by the holder thereof in certain circumstances described in Condition 10. In such circumstances, where any Note is still represented by a Global Note and the Global Note (or any part thereof) has become due and repayable in accordance with the Terms and Conditions of such Notes and payment in full of the amount due has not been made in accordance with the provisions of the Global Note then the Global Note will become void at 8.00 p.m. (Hong Kong time) on such day. At the same time, holders of interests in such Global Note credited to their accounts with Euroclear, Clearstream and/or the CMU Service, as the case may be, will become entitled to proceed directly against the Issuer and the Bank on the basis of statements of account provided by Euroclear, Clearstream and/or the CMU Service on and subject to the terms of a deed of covenant (the “**Deed of Covenant**”) dated 6 May 2022 and executed by the Bank and the Hong Kong Branch.

If the applicable Pricing Supplement specifies any modification to the Terms and Conditions of the Notes as described herein, it is envisaged that, to the extent that such modification relates only to Conditions 1, 5, 6 (except Condition 6(c)), 7, 12 or 14 (insofar as such Notes are not listed or admitted to trade on any stock exchange), they will not necessitate the preparation of a supplement to this Offering Circular. If the Terms and Conditions of the Notes of any Series are to be modified in any other respect, a supplement to this Offering Circular will be prepared, if appropriate.

## FORM OF PRICING SUPPLEMENT

*The Pricing Supplement that will be issued in respect of each Tranche of Notes will be substantially in the following form, duly supplemented (if necessary), amended (if necessary) and completed to reflect the particular terms of the relevant Notes and their issue.*

**[MiFID II product governance/Professional investors and ECPs only target market** – Solely for the purposes of [the/each] manufacturer’s product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in [Directive 2014/65/EU (as amended, **MiFID II**); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a **distributor**) should take into consideration the manufacturer[’s/s’] target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer[’s/s’] target market assessment) and determining appropriate distribution channels.]

**[UK MiFIR product governance/Professional investors and ECPs only target market** – Solely for the purposes of [the/each] manufacturer’s product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook (“**COBS**”) and professional clients only, as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (**UK MiFIR**); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a **distributor**) should take into consideration the manufacturer[’s/s’] target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the **UK MiFIR Product Governance Rules**) is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer[’s/s’] target market assessment) and determining appropriate distribution channels.]

**[PROHIBITION OF SALES TO EEA RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (**EEA**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, **MiFID II**); (ii) a customer within the meaning of Directive (EU) 2016/97 (the **Insurance Distribution Directive**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II[./]/; or (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (the **Prospectus Regulation**)]. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended the **PRIIPs Regulation**) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]

**[PROHIBITION OF SALES TO UK RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom (**UK**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the **EUWA**); or (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000 (the **FSMA**) and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA[./]/ [; or (iii) not a qualified investor as defined in Article 2 of Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the EUWA.] Consequently no key information document required by

Regulation (EU) No 1286/2014 (as amended) as it forms part of domestic law by virtue of the EUWA (the **UK PRIIPs Regulation**) for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.]

[In connection with Section 309B of the Securities and Futures Act 2001 (2020 Revised Edition) of Singapore (the **SFA**) and the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore (the **CMP Regulations 2018**), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), that the Notes are [prescribed capital markets products]/[capital markets products other than prescribed capital markets products] (as defined in the CMP Regulations 2018) and [are] [Excluded]/[Specified] Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products). (*For any Notes to be offered to Singapore investors, the Issuer to consider whether it needs to re-classify the Notes pursuant to Section 309B of the SFA prior to the launch of the offer.*)]

**Pricing Supplement dated [•]**

**China Construction Bank Corporation 中國建設銀行股份有限公司/  
China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行/  
[specify other foreign branch]**

*([a branch of China Construction Bank Corporation, which is] a joint stock company incorporated in the People's Republic of China with limited liability)*

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] under the U.S.\$15,000,000,000  
Medium Term Note Programme

This document constitutes the Pricing Supplement relating to the issue of Notes described herein.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the **Conditions**) set forth in the Offering Circular dated 18 May 2023 (the **Offering Circular**). This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with such Offering Circular [and the supplemental Offering Circular dated [date]]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of the Offering Circular[, the supplemental Offering Circular dated [•]] and this Pricing Supplement. In particular, investors in the Notes should read the section titled “Risk Factors” contained therein which applies to the issue of Notes described herein.

*[The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date.*

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the **Conditions**) set forth in the Offering Circular dated [original date]. This Pricing Supplement contains the pricing supplement of the Notes and must be read in conjunction with the Offering Circular dated [current date], save in respect of the Conditions which are extracted from the Offering Circular dated [original date] and are attached hereto. In particular, investors in the Notes should read the section titled “Risk Factors” contained therein which apply to the issue of Notes described herein.]

*[The following language applies if the Notes are to be listed on The Stock Exchange of Hong Kong Limited.*

This document is for distribution to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the **Professional Investors**)) only.

**The Stock Exchange of Hong Kong Limited (the Hong Kong Stock Exchange) has not reviewed the contents of this document, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this document to Professional Investors only have been reproduced in this document. Listing of the Programme or the Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Programme, the Notes, the Issuer, the Bank or the Group or quality of disclosure in this document.** Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this document, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document.

**Notice to Hong Kong investors:** The Issuer confirms that the Notes are intended for purchase by Professional Investors only and will be listed on the Hong Kong Stock Exchange on that basis. Accordingly, the Issuer confirms that the Notes are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.

This document (read together with the Offering Circular dated 18 May 2023 [and the supplemental Offering Circular dated [•]]) includes particulars given in compliance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to the Issuer, the Bank and the Group. Each of the Issuer and the Bank accepts full responsibility for the accuracy of the information contained in this document and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement herein misleading.]

*[Include whichever of the following apply or specify as “Not Applicable” (N/A). Note that the numbering should remain as set out below, even if “Not Applicable” is indicated for individual paragraphs or sub-paragraphs. Italics denote directions for completing the Pricing Supplement.]*

*[If the Notes have a maturity of less than one year from the date of their issue, the minimum denomination must be £100,000 or its equivalent in any other currency.]*

- 1. Issuer: [China Construction Bank Corporation  
中國建設銀行股份有限公司/  
China Construction Bank Corporation  
Hong Kong Branch  
中國建設銀行股份有限公司香港分行/  
*[specify other foreign branch as Issuer]*]
  
- 2. [(i)] Series Number: [•]  
  
[(ii) Tranche Number:  
  
*(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible).]* [•]
  
- 3. Specified Currency or Currencies<sup>1</sup>: [•]

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<sup>1</sup> If the specified currency is Hong Kong dollars, the relevant Notes may be subject to Hong Kong stamp duty. Hong Kong tax advice should be sought before issuance.

4. Aggregate Nominal Amount: [•]
- (i) Series: [•]
- [(ii) Tranche: [•]]
5. [(i)] Issue Price: [•] per cent. of the Aggregate Nominal Amount [plus accrued interest from *[insert date]* (in the case of fungible issues only, if applicable)]
- [(ii) Net Proceeds [•] (*Required only for listed issues*)]
6. (i) Specified Denominations<sup>2</sup>: [•]
- (ii) Calculation Amount<sup>3</sup>: [•]
7. (i) Issue Date: [•]
- (ii) Interest Commencement Date: [*Specify/Issue Date/Not Applicable*]
8. Maturity Date: [*Specify date (for Fixed Rate Notes) or (for Floating Rate Notes) Interest Payment Date falling in or nearest to the relevant month and year*]<sup>4</sup>
- [If the Maturity Date is less than one year from the Issue Date and either (a) the issue proceeds are received by the Issuer in the United Kingdom, or (b) the activity of issuing the Notes is carried on from an establishment maintained by the Issuer in the United Kingdom, (i) the Notes must have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be sold only to “professional investors” or (ii) another applicable exemption from section 19 of the FSMA must be available.]*

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2 Notes (including Notes denominated in sterling) in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of section 19 of the FSMA and which have a maturity of less than one year must have a minimum redemption value of £100,000 (or its equivalent in other currencies). If the specified denomination is expressed to be €100,000 or its equivalent and multiples of a lower principal amount (for example €1,000), insert the additional wording set out in the Guidance Note published by ICMA in November 2006 (or its replacement from time to time) as follows: “€100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000. No notes in definitive form will be issued with a denomination above €199,000”.

3 For Renminbi or Hong Kong dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification the following alternative wording is appropriate: “Each Fixed Coupon Amount shall be calculated by multiplying the product of the Rate of Interest and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest [CNY0.01 with CNY0.05 or above rounded upwards / HK\$0.01 with HK\$0.005 or above rounded upwards].”

4 Note that for Renminbi or Hong Kong dollar denominated Fixed Rate Notes where Interest Payment Dates are subject to modification it will be necessary to use the second option here.

9. Interest Basis: [[•] per cent. Fixed Rate]  
 [[EURIBOR/HIBOR/CNH HIBOR/Specify reference rate]+/- [•] per cent. Floating Rate].  
 [Zero Coupon]  
 [Index Linked Interest]  
 [Other (Specify)]
10. Redemption/Payment Basis: (further particulars specified below)  
 [Redemption at par]  
 [Index Linked Redemption]  
 [Dual Currency]  
 [Partly Paid]  
 [Instalment]  
 [Other (Specify)]
11. Change of Interest Basis or Redemption/Payment Basis: [Specify details of any provision for convertibility of Notes into another interest or redemption/payment basis]
12. Put/Call Options: [Put Option][Call Option]  
 [(further particulars specified below)]
13. Listing: [Hong Kong/Singapore/Other (specify)/None]
14. Method of distribution: [Syndicated/Non-syndicated]

**Provisions relating to Interest (if any) Payable**

15. Fixed Rate Note Provisions [Applicable/Not Applicable](If not applicable, delete the remaining subparagraphs of this paragraph)
- (i) Rate[(s)] of Interest: [•] per cent. per annum [payable [annually/semi-annually/quarterly/monthly/other (specify)] in arrear]
- (ii) Interest Payment Date(s): [•] in each year<sup>5</sup> [adjusted in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of “Business Day”]/not adjusted]
- (iii) Fixed Coupon Amount[(s)]: [•] per Calculation Amount<sup>6</sup>

5 Note that for certain Renminbi or Hong Kong dollar denominated Fixed Rate Notes the Interest Payment Dates are subject to modification and the following words should be added: “provided that if any Interest Payment Date falls on a day which is not a Business Day, the Interest Payment Date will be the next succeeding Business Day unless it would thereby fall in the next calendar month in which event the Interest Payment Date shall be brought forward to the immediately preceding Business Day.”

6 See Footnote 3.

(iv) Broken Amount(s):	[•] per Calculation Amount, payable on the Interest Payment Date falling [in/on] [•]  <i>[Insert particulars of any initial or final broken interest amounts which do not correspond with the Fixed Coupon Amount[(s)] and the Interest Payment Date(s) to which they relate]</i> <sup>7</sup>
(v) Day Count Fraction (Condition 5(j)):	[30/360/Actual/Actual-ISDA/Actual/Actual-ICMA/Actual/365(Fixed) <sup>8</sup> /specify other]  <i>(Day count fraction should be Actual/Actual-ICMA for all fixed rate issues other than those denominated in U.S. dollars, Renminbi or Hong Kong dollars)</i>
(vi) Determination Date(s) (Condition 5(j)):	[Not applicable/give details] <sup>9</sup>
(vii) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent):	[Not applicable/give details]
(viii) Other terms relating to the method of calculating interest for Fixed Rate Notes:	[Not applicable/give details]
16. Floating Rate Note Provisions	[Applicable/Not Applicable]  <i>(If not applicable, delete the remaining subparagraphs of this paragraph)</i>
(i) Interest Period(s):	[•]
(ii) Specified Interest Payment Dates:	[•]  <i>(Not applicable unless different from the Interest Payment Date(s))</i>
(iii) Interest Period Date:	[•] (Not applicable unless different from the Interest Payment Date)
(iv) Interest Commencement Date:	[•]
(v) Business Day Convention:	[Floating Rate Business Day Convention/ Following Business Day Convention/ Modified Following Business Day Convention/Preceding Business Day Convention/other (give details)]
(vi) Business Centre(s) (Condition 5(j)):	[Not Applicable/give details]

<sup>7</sup> See Footnote 3.

<sup>8</sup> Applicable to Renminbi and Hong Kong dollar denominated Fixed Rate Notes.

<sup>9</sup> Only to be completed for an issue where the Day Count Fraction is Actual/Actual-ICM



- (vii) Manner in which the Rate(s) of Interest is/ are to be determined if different from the Conditions: [Specify]  
*(Where different interest provisions are specified, consider adjusting or disapplying the Screen Rate Determination provisions in Condition 5(b)(iii) and including replacement provisions describing the manner in which the Rate of Interest and Interest Amount is to be determined)*
- (viii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): [•]
- (ix) ISDA Determination (Condition 5(b)(iii)(A)): [Specify – including the ISDA Definitions]
- (x) Screen Rate Determination (Condition 5(b)(iii)(B)):
- Reference Rate: EURIBOR/HIBOR/CNH HIBOR, Specify reference rate
  - Interest Determination Date(s): [•] [TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/ each Interest Payment Date]
  - Relevant Screen Page: [For example, EURIBOR 01]
  - Relevant Time: [For example, 11.00 a.m. Brussels time]
  - Relevant Financial Centre: [For example, Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro)]
- (xi) Screen Rate Determination (SOFR) (Condition 5(b)(iii)(C))
- Reference Rate: SOFR Benchmark – [Simple SOFR Average/Compounded SOFR Average/ SOFR Compounded Index]
  - Compounded SOFR Average Method: [Not Applicable/SOFR Observation Lag/ SOFR Observation Shift/SOFR Payment Delay/SOFR Lockout – used for Compounded SOFR Average only]
  - SOFR Index<sub>Start</sub>: [Not Applicable]/[•] U.S. Government Securities Business Days – used for SOFR Compounded Index only]

- SOFR Index<sub>End</sub>: [Not Applicable]/[•] U.S. Government Securities Business Days – *used for SOFR Compounded Index only*
  - Interest Determination Date(s): [The [•] U.S. Government Securities Business Day prior to the last day of each Interest Accrual Period – *only applicable in the case of Simple SOFR Average/SOFR Observation Lag/SOFR Observation Shift/SOFR Lockout/SOFR Compounded Index*]  
  
[The Interest Period Date at the end of each Interest Period, provided that the Interest Determination Date with respect to the final Interest Accrual Period will be the U.S. Government Securities Business Day immediately following the relevant SOFR Rate Cut-Off Date – *only applicable in the case of SOFR Payment Delay*]
  - Lookback Days: [[•] U.S. Government Securities Business Days – *used for SOFR Lag only*]/[Not Applicable]
  - SOFR Observation Shift Days: [[•] U.S. Government Securities Business Days – *used for the SOFR Observation Shift or SOFR Compounded Index only*]/[Not Applicable]
  - SOFR Rate Cut-Off Date: [The date falling [•] Business Days prior to the end of each Interest Accrual Period, the Maturity Date or the date fixed for redemption, as applicable –*used for only Simple SOFR Average (if applicable), Compounded SOFR Average – SOFR Payment Delay or SOFR Lockout only*]/[Not Applicable]
  - Interest Payment Delay Days: [•] Business Days – *used for SOFR Payment Delay only*]/[Not Applicable]
  - SOFR Index Unavailable: [Not Applicable/Compounded SOFR formula]
  - Observation Shift Days: [[•] U.S. Government Securities Business Days – *used for SOFR Index Unavailable only*]/[Not Applicable]
- (xii) Margin(s): [+/-][•] per cent. per annum
- (xiii) Minimum Rate of Interest: [•] per cent. per annum
- (xiv) Maximum Rate of Interest: [•] per cent. per annum

(xv)	Day Count Fraction (Condition 5(j)):	[•]
(xvi)	Fallback provisions, rounding provisions and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:	[Benchmark Event/Benchmark Event (SOFR)/specify if fallback provisions different from those set out in the Conditions]
17.	Zero Coupon Note Provisions	[Applicable/Not Applicable] <i>(If not applicable, delete the remaining subparagraphs of this paragraph)</i>
(i)	Amortisation Yield (Condition 6(b)):	[•] per cent. per annum
(ii)	Day Count Fraction (Condition 5(j)):	[•]
(iii)	Any other formula/basis of determining amount payable:	[•]
18.	Index-Linked Interest Note Provisions	[Applicable/Not Applicable]  <i>(If not applicable, delete the remaining subparagraphs of this paragraph)</i>
(i)	Index/Formula:	[Give or annex details]
(ii)	Party responsible for calculating the Rate(s) of Exchange (if not the Calculation Agent):	[•]
(iii)	Provisions for determining Coupon where calculation by reference to Index and/or Formula and/or other variable:	[•]
(iv)	Provisions for determining Coupon where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted:	[•]
(v)	Interest Determination Date(s):	[•]
(vi)	Interest Accrual Period(s):	[•]
(vii)	Specified Interest Payment Dates:	[•]  <i>(Not applicable unless different from the Interest Payment Date(s))</i>
(viii)	Business Day Convention:	[Floating Rate Business Day Convention/ Following Business Day Convention/ Modified Following Business Day Convention/Preceding Business Day Convention/Other <i>(give details)</i> ]
(ix)	Business Centre(s):	[•]

- (x) Minimum Rate of Interest: [•] per cent. per annum
  - (xi) Maximum Rate of Interest: [•] per cent. per annum
  - (xii) Day Count Fraction (Condition 5(j)): [•]
19. Dual Currency Note Provisions [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Rate of Exchange/Method of calculating Rate of Exchange: [(give details)]
  - (ii) Party responsible for calculating the Rate(s) of Exchange (if not the Calculation Agent): [•]
  - (iii) Provisions applicable where calculation by reference to Rate of Exchange impossible or impracticable: [•]
  - (iv) Person at whose option Specified Currency(ies) is/are payable: [•]
  - (v) Day Count Fraction (Condition 5(j)): [•]

**Provisions relating to Redemption**

20. Call Option [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Optional Redemption Date(s): [•]
  - (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [•] per Calculation Amount
  - (iii) If redeemable in part:
    - (a) Minimum Redemption Amount: [•] per Calculation Amount
    - (b) Maximum Redemption Amount: [•] per Calculation Amount
  - (iv) Notice period: [•]
21. Put Option [Applicable/Not Applicable]
- (If not applicable, delete the remaining sub-paragraphs of this paragraph)*
- (i) Optional Redemption Date(s): [•]

- (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [•] per Calculation Amount
- (iii) Notice period: [•]
22. Final Redemption Amount of each Note [•] per Calculation Amount
23. Early Redemption Amount [•]
- Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons (Condition 6(c) or, where otherwise specified herein, Condition 6(d) or Condition 6(e) or an Event of Default (Condition 10) and/ or the method of calculating the same (if required or if different from that set out in the Conditions):

**General Provisions applicable to the Notes**

24. Form of Notes: Bearer Notes:
- [delete as appropriate]*
- [Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for definitive Notes on [•] days’ notice/at any time/in the limited circumstances specified in the Permanent Global Note]
- [Temporary Global Note exchangeable for definitive Notes on [•] days’ notice]
- [Permanent Global Note exchangeable for definitive Notes on [•] days’ notice/at any time/in the limited circumstances specified in the Permanent Global Note]<sup>10</sup>
- [Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Notes.]

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10 If the Global Note is exchangeable for definitives at the option of the holder, the Notes shall be tradable only in amounts of at least the Specified Denomination (or if more than one Specified Denomination, the lowest Specified Denomination) provided in paragraph 6 and multiples thereof.

Registered Notes:

[Registered Notes may not be exchanged for Bearer Notes. Global Certificate exchangeable for Certificates in the limited circumstances described in the Global Certificate.]

25. Additional Financial Centre(s) or other special provisions relating to payment dates: [Not Applicable/give details.]  
*Note that this paragraph relates to the date and place of payment, and not interest period end dates, to which items 16(v) and 18(ix) relate]*
26. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature): [Yes/No. If yes, give details]
27. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made [and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment]: [Not Applicable/give details]
28. Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made: [Not Applicable/give details]
29. Redenomination, renominatisation and reconventioning provisions: [Not Applicable/The provisions annexed to this Pricing Supplement apply]
30. Other terms or special conditions: [Not Applicable/give details]<sup>11</sup>

**Distribution**

31. (i) If syndicated, names of Managers: [Not Applicable/give name]  
(ii) Date of Subscription Agreement: [•]  
(iii) Stabilisation Manager(s) (if any): [Not Applicable/give name]
32. If non-syndicated, name of the relevant Dealer: [Not Applicable/give name and address]
33. U.S. Selling Restrictions: Reg. S Category [1/2]; [TEFRA C/TEFRA D/TEFRA Not Applicable]

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11 If full terms and conditions are to be used, please add the following here:

“The full text of the Conditions which apply to the Notes [and which will be endorsed on the Notes in definitive form] are set out in [the Annex hereto], which Conditions replace in their entirety those appearing in the Offering Circular for the purposes of these Notes and such Conditions will prevail over any other provision to the contrary.”

The first set of bracketed words is to be deleted where there is a permanent global Note instead of Notes in definitive form. The full Conditions should be attached to and form part of the Pricing Supplement.

34. Prohibition of Sales to EEA Retail Investors: [Applicable/Not Applicable]
- (If the Notes clearly do not constitute “packaged” products, “Not Applicable” should be specified. If the Notes may constitute “packaged” products and no KID will be prepared in the EEA, “Applicable” should be specified.)*
35. Prohibition of Sales to UK Retail Investors: [Applicable/Not Applicable]
- (If the Notes clearly do not constitute “packaged” products, “Not Applicable” should be specified. If the Notes may constitute “packaged” products and no KID will be prepared in the UK, “Applicable” should be specified.)*
36. Additional selling restrictions: [Not Applicable/give details]

**Yield**

37. Indication of yield: [•]

**Operational Information**

38. ISIN Code: [•]
39. Common Code: [•]
40. CMU Instrument Number: [•]
41. Legal Entity Identifier: [•]
42. Any clearing system(s) other than Euroclear/Clearstream and the CMU and the relevant identification number(s): [Not Applicable/give name(s) and number(s)]
43. Delivery: Delivery [against/free of] payment
44. Additional Paying Agent(s) (if any): [•]
45. Ratings: [•]

46. Hong Kong SFC code of conduct:
- (i) Rebate [A rebate of [•] bps is being offered by the Issuer to all private banks for orders they place (other than in relation to Notes subscribed by such private banks as principal whereby it is deploying its own balance sheet for onward selling to investors), payable upon closing of this offering based on the principal amount of the Notes distributed by such private banks to investors. Private banks are deemed to be placing an order on a principal basis unless they inform the CMI's otherwise. As a result, private banks placing an order on a principal basis (including those deemed as placing an order as principal) will not be entitled to, and will not be paid, the rebate.]/[Not Applicable]
  - (ii) Contact email addresses of the Overall Coordinators where underlying investor information in relation to omnibus orders should be sent: [Include relevant contact email addresses of the Overall Coordinators where the underlying investor information should be sent – OCs to provide]/[Not Applicable]
  - (iii) Marketing and Investor Targeting Strategy [if different from the programme OC]

#### General

47. The aggregate nominal amount of Notes issued has been translated into U.S. dollars at the rate of [•], producing a sum of (for Notes not denominated in U.S. dollars): [Not Applicable/U.S.\$[•]]
48. In the case of Registered Notes, specify the location of the office of the Registrar if other than Hong Kong: [Not Applicable]
49. In the case of Bearer Notes, specify the location of the office of the Fiscal Agent if other than London: [Not Applicable]
50. Private Bank Rebate/Commission: [Applicable/Not Applicable]
51. (i) [Date of [Board] approval for issuance of Notes obtained:] [•]  
*(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes)*
- (ii) Date of any regulatory approval for the issuance of the Notes: [NDRC Registration Certificate dated [•]/Not Applicable/specify other applicable regulatory approvals]



**[Use of Proceeds**

Give details if different from the **Use of Proceeds** section in the Offering Circular.]

**[Listing**

This Pricing Supplement comprises the final terms required to list the issue of the Notes described herein pursuant to the U.S.\$15,000,000,000 Medium Term Note Programme of China Construction Bank Corporation 中國建設銀行股份有限公司 and China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行.]

**[Stabilisation**

In connection with the issue of any Tranche of Notes, the Managers or Dealer(s) (if any) named as the Stabilisation Manager(s) (or person(s) acting on behalf of any Stabilisation Manager(s)) in this Pricing Supplement may over-allot Notes or effect transactions with a view to supporting the price of the Notes of the series at a level higher than that which might otherwise prevail for a limited period after the issue date of the relevant Tranche of Notes. However, there is no obligation on such Stabilisation Manager(s) to do this. Such stabilising, if commenced, may be discontinued at any time, and must be brought to an end after a limited period. Such stabilising shall be in compliance with all applicable laws, regulations and rules.]

**Material Adverse Change Statement**

[Except as disclosed in this document, there/There]<sup>12</sup> has been no significant change in the financial or trading position of the Issuer or of the Group since [•] and no material adverse change in the financial position or prospects of the Issuer or of the Group since [•].]

**Responsibility**

The Issuer accepts responsibility for the information contained in this Pricing Supplement.

*[The following signature block is to be signed if the Issuer is not the Hong Kong Branch.]*

[Signed on behalf of **CHINA CONSTRUCTION BANK CORPORATION** [, **Branch**]:

By:

Duly authorised]

Signed on behalf of

**CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH**

中國建設銀行股份有限公司香港分行

By:

Duly authorised

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<sup>12</sup> If any change is disclosed in the Pricing Supplement, it may require approval by the Stock Exchange(s). Consideration should be given as to whether or not such disclosure should be made by means of a supplemental Offering Circular rather than in a Pricing Supplement.

## TERMS AND CONDITIONS OF THE NOTES

*The following is the text of the terms and conditions that, subject to completion and amendment and as supplemented or varied in accordance with the provisions of the relevant Pricing Supplement, shall be applicable to the Notes in definitive form (if any) issued in exchange for the Global Note(s) or the Global Certificate representing each Series. Either (i) the full text of these terms and conditions together with the relevant provisions of the Pricing Supplement or (ii) these terms and conditions as so completed, amended, supplemented or varied (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed on such Bearer Notes or on the Certificates relating to such Registered Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in the relevant Pricing Supplements. Those definitions will be endorsed on the definitive Notes or Certificates, as the case may be. References in the Conditions to “Notes” are to the Notes of one Series only, not to all Notes that may be issued under the Programme.*

The Notes are part of a Series (as defined below) of Notes issued by the issuer specified hereon (the “**Issuer**”) and are issued pursuant to a fiscal agency agreement (as amended, restated or supplemented as at the Issue Date, the “**Fiscal Agency Agreement**”) dated 18 May 2023 which has been entered into in relation to the Notes between China Construction Bank Corporation (the “**Bank**”) (on behalf of itself and on behalf of any of its branches other than the Hong Kong Branch (as defined below)), China Construction Bank Corporation Hong Kong Branch (the “**Hong Kong Branch**”), China Construction Bank (Asia) Corporation Limited (中國建設銀行(亞洲)股份有限公司) as fiscal agent, CMU lodging and paying agent and the other agents named in it and with the benefit of a Deed of Covenant (as amended, restated or supplemented as at the Issue Date, the “**Deed of Covenant**”) dated 6 May 2022 executed by the Bank (on behalf of itself and on behalf of any of its branches other than the Hong Kong Branch) and the Hong Kong Branch in relation to the Notes. The fiscal agent, the CMU lodging and paying agent, the other paying agents, the registrar, the transfer agent(s) and the calculation agent(s) for the time being (if any) are referred to below respectively as the “**Fiscal Agent**”, the “**CMU Lodging and Paying Agent**”, the “**Paying Agents**” (which expression shall include the Fiscal Agent and the CMU Lodging and Paying Agent), the “**Registrar**”, the “**Transfer Agents**” (which expression shall include the Registrar) and the “**Calculation Agent(s)**” (such Fiscal Agent, CMU Lodging and Paying Agent, Paying Agents, Registrar and Transfer Agent(s) being together referred to as the “**Agents**”). For the purposes of these terms and conditions (the “**Conditions**”), all references to the Fiscal Agent shall, with respect to a Series of Notes to be held in the CMU, be deemed to be a reference to the CMU Lodging and Paying Agent and all such references shall be construed accordingly. Copies of the Fiscal Agency Agreement and the Deed of Covenant are available for inspection during usual business hours at the specified offices of the Paying Agents.

The Noteholders (as defined below), the holders of the interest coupons (the “**Coupons**”) relating to interest bearing Notes in bearer form and, where applicable in the case of such Notes, talons for further Coupons (the “**Talons**”) (the “**Couponholders**”) and the holders of the receipts for the payment of instalments of principal (the “**Receipts**”) relating to Notes in bearer form of which the principal is payable in instalments are entitled to the benefit of and are deemed to have notice of all the provisions of the Fiscal Agency Agreement applicable to them.

As used in these Conditions, “**Tranche**” means Notes which are identical in all respects.

If specified hereon that the Issuer is the Hong Kong Branch or such other branch of the Bank, notwithstanding that the Issuer is not a separate and independent legal person of the Bank, any obligations of the Bank under these Conditions shall be construed subject to, and in accordance with, applicable law.

### 1. FORM, DENOMINATION AND TITLE

The Notes are issued in bearer form (“**Bearer Notes**”) or in registered form (“**Registered Notes**”) in each case in the Specified Denomination(s) shown hereon.

This Note is a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, an Index Linked Interest Note, an Index Linked Redemption Note (together with an Index Linked Interest Note, an “**Index Linked Note**”), an Instalment Note, a Dual Currency Note or a Partly Paid Note, a combination of any of the foregoing or any other kind of Note, depending upon the Interest Basis and Redemption/Payment Basis shown hereon.

Bearer Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable. Instalment Notes are issued with one or more Receipts attached.

Registered Notes are represented by registered certificates (“**Certificates**”) and, save as provided in Condition 2(c), each Certificate shall represent the entire holding of Registered Notes by the same holder.

Title to the Bearer Notes and the Receipts, Coupons and Talons shall pass by delivery. Title to the Registered Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Fiscal Agency Agreement (the “**Register**”). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Receipt, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the holder.

In these Conditions, “**Noteholder**” means the bearer of any Bearer Note and the Receipts relating to it or the person in whose name a Registered Note is registered (as the case may be), “**holder**” (in relation to a Note, Receipt, Coupon or Talon) means the bearer of any Bearer Note, Receipt, Coupon or Talon or the person in whose name a Registered Note is registered (as the case may be) and capitalised terms have the meanings given to them hereon, the absence of any such meaning indicating that such term is not applicable to the Notes.

## 2. NO EXCHANGE OF NOTES AND TRANSFERS OF REGISTERED NOTES

- (a) **No Exchange of Notes:** Registered Notes may not be exchanged for Bearer Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Notes.
- (b) **Transfer of Registered Notes:** Subject to Condition 2(f) (Closed Periods), one or more Registered Notes may be transferred upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the Certificate representing such Registered Notes to be transferred, together with the form of transfer endorsed on such Certificate, (or another form of transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar or Transfer Agent may reasonably require to prove the title of the transferor and the authority of the individuals that have executed the form of transfer. In the case of a transfer of part only of a holding of Registered Notes represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Notes and entries on the Register will be made subject to such reasonable regulations as the Issuer and the Registrar may from time to time prescribe (the initial such regulations being set out in Schedule 5 to the Fiscal Agency Agreement). The regulations may be changed by the Issuer, with the prior written

approval of the Registrar and, to the extent reasonably expected to be prejudicial to the interests of the Noteholders, the Noteholders. A copy of the current regulations will be made available by the Registrar to any Noteholder upon request.

- (c) **Exercise of Options or Partial Redemption in Respect of Registered Notes:** In the case of an exercise of an Issuer's or Noteholders' option in respect of, or a partial redemption of, a holding of Registered Notes represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. New Certificates shall only be issued against surrender of the existing Certificates to a Registrar or any other Transfer Agent. In the case of a transfer of Registered Notes to a person who is already a holder of Registered Notes, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.
- (d) **Delivery of New Certificates:** Each new Certificate to be issued pursuant to Conditions 2(b) or 2(c) shall be available for delivery within three business days of receipt of a duly completed form of transfer or Exercise Notice (as defined in Condition 6(e)) and surrender of the Certificate for exchange. Delivery of the new Certificate(s) shall be made at the specified office of the Registrar or any other Transfer Agent (as the case may be) to whom delivery or surrender of such form of transfer, Exercise Notice or Certificate shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the form of transfer, Exercise Notice or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Certificate to such address as may be so specified, unless such holder requests otherwise and pays in advance to the relevant Agent the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the Registrar or the relevant other Transfer Agent (as the case may be).
- (e) **Transfers Free of Charge:** Transfers of Notes and Certificates on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity and/or security and/or pre-funding as the Issuer, the Registrar or the relevant other Transfer Agent may require) in respect of taxes or charges.
- (f) **Closed Periods:** No Noteholder may require the transfer of a Registered Note to be registered (i) during the period of 15 days ending on (and including) the due date for redemption of, or payment of any Instalment Amount in respect of, that Note, (ii) during the period of 15 days ending on (and including) any date on which Notes may be redeemed by the Issuer at its option pursuant to Condition 6 or (iii) during the period of seven days ending on (and including) any Record Date.

### 3. STATUS

The Notes and the Receipts and the Coupons relating to them constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves. The payment obligations of the Issuer under the Notes and the Receipts and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.

#### 4. OTHER COVENANTS

Where the NDRC Circular, the NDRC Order 56 and/or the PBOC Circular applies to the Tranche of Notes to be issued, each of the Issuer and/or the Bank undertakes to provide or cause to be provided the requisite information and documents in connection with such Tranche of Notes to the NDRC, PBOC and/or SAFE within the prescribed timeframe after the relevant Issue Date in accordance with the NDRC Circular, the NDRC Order 56 and/or the PBOC Circular.

In these Conditions:

“**NDRC**” means the National Development and Reform Commission of the PRC or its local counterparts;

“**NDRC Circular**” means the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (國家發展改革委關於推進企業發行外債備案登記制管理改革的通知(發改外資[2015]2044號)) issued by the NDRC and which came into effect on 14 September 2015, and any implementation rules as issued by the NDRC from time to time;

“**NDRC Order 56**” means the Administrative Measures for the Examination and Registration of Medium- and Long-term Foreign Debts of Enterprises (企業中長期外債審核登記管理辦法(國家發展和改革委員會令第56號)) effective from 10 February 2023 (as supplemented, amended or replaced from time to time) and any implementation rules or policies as issued by the NDRC from time to time;

“**PBOC**” means the People’s Bank of China;

“**PBOC Circular**” means the Macro-Prudential Management of Cross-Border Financing in Full Aperture (中國人民銀行關於全口徑跨境融資宏觀審慎管理有關事宜的通知) issued by the PBOC and which came into effect on 12 January 2017, and any implementation rules as issued by the PBOC from time to time; and

“**SAFE**” means the State Administration of Foreign Exchange or its local counterparts.

#### 5. INTEREST AND OTHER CALCULATIONS

(a) **Interest on Fixed Rate Notes:** Each Fixed Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(h).

(b) **Interest on Floating Rate Notes and Index Linked Interest Notes:**

(i) **Interest Payment Dates:** Each Floating Rate Note and Index Linked Interest Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined by the Calculation Agent in accordance with Condition 5(h). Such Interest Payment Date(s) is/are either shown hereon as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown hereon, “Interest Payment Date” shall mean each date which falls the number of months or other period shown hereon as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

- (ii) *Business Day Convention*: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (x) such date shall be brought forward to the immediately preceding Business Day and (y) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment, (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day, (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day or (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.
- (iii) *Rate of Interest for Floating Rate Notes*: The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined by the Calculation Agent in the manner specified hereon and the provisions below relating to either ISDA Determination or Screen Rate Determination shall apply, depending upon which is specified hereon.

(A) *ISDA Determination for Floating Rate Notes*

Where ISDA Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent in the manner as described in the applicable Pricing Supplement.

(B) *Screen Rate Determination for Floating Rate Notes (other than Floating Rate Notes which specify the Reference Rate as SOFR)*

- (1) Where Screen Rate Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be either:

- (I) the offered quotation; or
- (II) the arithmetic mean of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (Brussels time in the case of EURIBOR or Hong Kong time in the case of HIBOR) or 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. (in the case of CNH HIBOR) on the Interest Determination Date in question as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.

If the Reference Rate from time to time in respect of Floating Rate Notes is specified hereon as being other than EURIBOR, HIBOR or CNH HIBOR, the Rate of Interest in respect of such Notes will be determined as provided hereon;

- (2) if the Relevant Screen Page is not available or if sub-paragraph (x)(1) applies and no such offered quotation appears on the Relevant Screen Page or if sub-paragraph (x)(2) above applies and fewer than three such offered quotations appear on the Relevant Screen Page in each case as at the time specified above, subject as provided below, the Calculation Agent shall request, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks or, if the Reference Rate is HIBOR or CNH HIBOR, the principal Hong Kong office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate and, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) or, if the Reference Rate is HIBOR, at approximately 11.00 a.m. (Hong Kong time) or, if the Reference Rate is CNH HIBOR, at approximately 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent; and
- (3) if paragraph (y) above applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) or, if the Reference Rate is HIBOR, at approximately 11.00 a.m. (Hong Kong time) or, if the Reference Rate is CNH HIBOR, at approximately 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market or, if the Reference Rate is HIBOR or CNH HIBOR, the Hong Kong inter-bank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) or, if the Reference Rate is HIBOR, at approximately 11.00 a.m. (Hong Kong time) or, if the Reference Rate is CNH HIBOR, at approximately 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if

the Reference Rate is EURIBOR, the Euro-zone inter-bank market or, if the Reference Rate is HIBOR or CNH HIBOR, the Hong Kong inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).

(C) *Screen Rate Determination for Floating Rate Notes where the Reference Rate is specified as being SOFR Benchmark*

If Screen Rate Determination is specified in the relevant Pricing Supplement as the manner in which the Rate of Interest is to be determined where the Reference Rate is SOFR Benchmark, the Rate of Interest applicable to the Floating Rate Notes for each Interest Accrual Period will, subject as provided below, be equal to the sum of the relevant SOFR Benchmark plus or minus (as specified in the relevant Pricing Supplement) the Margin (if any), all as determined by the Calculation Agent on the relevant Interest Determination Date.

The “**SOFR Benchmark**” will be determined based on Simple SOFR Average, Compounded SOFR Average or SOFR Compounded Index (as specified in the relevant Pricing Supplement), as follows (subject in each case to Condition 5(b)(v)):

- x. If Simple SOFR Average (“**Simple SOFR Average**”) is specified in the relevant Pricing Supplement as the manner in which the SOFR Benchmark will be determined, the SOFR Benchmark for each Interest Accrual Period shall be the arithmetic mean of the SOFR reference rates for each day during such Interest Accrual Period, as calculated by the Calculation Agent, and where, if applicable and as specified in the relevant Pricing Supplement, the SOFR reference rate on the SOFR Rate Cut-Off Date shall be used for the days in the relevant Interest Accrual Period from (and including) the SOFR Rate Cut-Off Date to (but excluding) the last day of that Interest Accrual Period.
- y. If Compounded SOFR Average (“**Compounded SOFR Average**”) is specified in the relevant Pricing Supplement as the manner in which the SOFR Benchmark will be determined, the SOFR Benchmark for each Interest Accrual Period shall be equal to the compounded average of daily SOFR reference rates for each day during the relevant Interest Accrual Period (where SOFR Observation Lag, SOFR Payment Delay or SOFR Lockout is specified in the relevant Pricing Supplement to determine Compounded SOFR Average) or SOFR Observation Period (where SOFR Observation Shift is specified as applicable in the relevant Pricing Supplement to determine Compounded SOFR Average).

Compounded SOFR Average shall be calculated by the Calculation Agent in accordance with one of the formulas referenced below depending upon which is specified in the relevant Pricing Supplement:



i. SOFR Observation Lag:

$$\left( \prod_{i=1}^{d_o} \left( 1 + \frac{SOFR_{i-xUSBD} \times n_i}{360} \right) - 1 \right) \times \frac{360}{d}$$

with the resulting percentage being rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, with 0.000005% being rounded upwards (e.g., 9.876541% (or 0.09876541) being rounded down to 9.87654% (or 0.0987654) and 9.876545% (or 0.09876545) being rounded up to 9.87655% (or 0.0987655)) and where:

“**SOFR<sub>i-xUSBD</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Interest Accrual Period, is equal to the SOFR reference rate for the U.S. Government Securities Business Day falling the number of Lookback Days prior to that U.S. Government Securities Business Day(i);

“**Lookback Days**” means such number of U.S. Government Securities Business Days as specified in the relevant Pricing Supplement;

“**d**” means the number of calendar days in the relevant Interest Accrual Period;

“**d<sub>o</sub>**” for any Interest Accrual Period, means the number of U.S. Government Securities Business Days in the relevant Interest Accrual Period;

“**i**” means a series of whole numbers ascending from one to d<sub>o</sub>, representing each relevant U.S. Government Securities Business Day in chronological order from (and including) the first U.S. Government Securities Business Day in the relevant Interest Accrual Period (each a “**U.S. Government Securities Business Day(i)**”); and

“**n<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Interest Accrual Period, means the number of calendar days from (and including) such U.S. Government Securities Business Day(i) up to (but excluding) the following U.S. Government Securities Business Day.

ii. SOFR Observation Shift:

$$\left( \prod_{i=1}^{d_o} \left( 1 + \frac{SOFR_i \times n_i}{360} \right) - 1 \right) \times \frac{360}{d}$$

with the resulting percentage being rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, with 0.000005% being rounded upwards (e.g., 9.876541% (or 0.09876541) being rounded down to 9.87654% (or 0.0987654) and 9.876545% (or 0.09876545) being rounded up to 9.87655% (or 0.0987655)) and where:

“**SOFR<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant SOFR Observation Period, is equal to the SOFR reference rate for that U.S. Government Securities Business Day(i);

“**SOFR Observation Period**” means, in respect of each Interest Accrual Period, the period from (and including) the date falling the number of SOFR Observation Shift Days prior to the first day of the relevant Interest Accrual Period to (but excluding) the date falling the number of SOFR Observation Shift Days prior to the Interest Period Date for such Interest Accrual Period;

“**SOFR Observation Shift Days**” means the number of U.S. Government Securities Business Days as specified in the relevant Pricing Supplement;

“**d**” means the number of calendar days in the relevant SOFR Observation Period;

“**d<sub>o</sub>**” for any SOFR Observation Period, means the number of U.S. Government Securities Business Days in the relevant SOFR Observation Period;

“**i**” means a series of whole numbers ascending from one to d<sub>o</sub>, representing each U.S. Government Securities Business Day in chronological order from (and including) the first U.S. Government Securities Business Day in the relevant SOFR Observation Period (each a “**U.S. Government Securities Business Day(i)**”); and

“**n<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant SOFR Observation Period, means the number of calendar days from (and including) such U.S. Government Securities Business Day(i) up to (but excluding) the following U.S. Government Securities Business Day.

iii. SOFR Payment Delay:

$$\left( \prod_{i=1}^{d_o} \left( 1 + \frac{SOFR_i \times n_i}{360} \right) - 1 \right) \times \frac{360}{d}$$

with the resulting percentage being rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, with 0.000005% being rounded upwards (e.g., 9.876541% (or 0.09876541) being rounded down to 9.87654% (or 0.0987654) and 9.876545% (or 0.09876545) being rounded up to 9.87655% (or 0.0987655)) and where:

“**SOFR<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Interest Accrual Period, is equal to the SOFR reference rate for that U.S. Government Securities Business Day(i);

“**Interest Payment Date**” shall be the number of Interest Payment Delay Days following each Interest Period Date; provided that the Interest Payment Date with respect to the final Interest Accrual Period will be the Maturity Date or the relevant date for redemption, as applicable;

“**Interest Payment Delay Days**” means the number of Business Days as specified in the relevant Pricing Supplement;

“**d**” means the number of calendar days in the relevant Interest Accrual Period;

“**d<sub>o</sub>**” for any Interest Accrual Period, means the number of U.S. Government Securities Business Days in the relevant Interest Accrual Period;

“**i**” means a series of whole numbers ascending from one to **d<sub>o</sub>**, representing each relevant U.S. Government Securities Business Day in chronological order from (and including) the first U.S. Government Securities Business Day in the relevant Interest Accrual Period (each a “**U.S. Government Securities Business Day(i)**”); and

“**n<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Interest Accrual Period, means the number of calendar days from (and including) such U.S. Government Securities Business Day(i) up to (but excluding) the following U.S. Government Securities Business Day.

For the purposes of calculating Compounded SOFR Average with respect to the final Interest Accrual Period where SOFR Payment Delay is specified in the relevant Pricing Supplement, the SOFR reference rate for each U.S. Government Securities Business Day in the period from (and including) the SOFR Rate Cut-Off Date to (but excluding) the Maturity Date or the relevant date for redemption, as applicable, shall be the SOFR reference rate in respect of such SOFR Rate Cut-Off Date.

iv. SOFR Lockout:

$$\left( \prod_{i=1}^{d_o} \left( 1 + \frac{SOFR_i \times n_i}{360} \right) - 1 \right) \times \frac{360}{d}$$

with the resulting percentage being rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, with 0.000005% being rounded upwards (e.g., 9.876541% (or 0.09876541) being rounded down to 9.87654% (or 0.0987654) and 9.876545% (or 0.09876545) being rounded up to 9.87655% (or 0.0987655)) and where:

“**SOFR<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Interest Accrual Period, is equal to the SOFR reference rate for that U.S. Government Securities Business Day(i), except that the SOFR for any U.S. Government Securities Business Day(i) in respect of the period from (and including) the SOFR Rate Cut-Off Date to (but excluding) the Interest Period Date for such Interest Accrual Period shall be the SOFR reference rate in respect of such SOFR Rate Cut-Off Date;

“**d**” means the number of calendar days in the relevant Interest Accrual Period;

“**d<sub>o</sub>**” for any Interest Accrual Period, means the number of U.S. Government Securities Business Days in the relevant Interest Accrual Period;

“**i**” means a series of whole numbers ascending from one to **d<sub>o</sub>**, representing each relevant U.S. Government Securities Business Day from (and including) the first U.S. Government Securities Business Day in the relevant Interest Accrual Period (each a “**U.S. Government Securities Business Day(i)**”); and

“**n<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Interest Accrual Period, means the number of calendar days from (and including) such U.S. Government Securities Business Day(i) up to (but excluding) the following U.S. Government Securities Business Day.

The following defined terms shall have the meanings set out below for purpose of Conditions 5(b)(iii)(C)(x) and 5(b)(iii)(C)(y):

“**Bloomberg Screen SOFRRATE Page**” means the Bloomberg screen designated “SOFRRATE” or any successor page or service;

“**Reuters Page USDSOFR=**” means the Reuters page designated “USDSOFR=” or any successor page or service;

“**SOFR**” means, with respect to any U.S. Government Securities Business Day, the reference rate determined by the Calculation Agent in accordance with the following provision:

- i. the Secured Overnight Financing Rate published at the SOFR Determination Time as such reference rate is reported on the Bloomberg Screen SOFRRATE Page; the Secured Overnight Financing Rate published at the SOFR Determination Time as such reference rate is reported on the Reuters Page USDSOFR=; or the Secured Overnight Financing Rate published at the SOFR Determination Time on the SOFR Administrator’s Website;
- ii. if the reference rate specified in (i) above does not appear and a SOFR Benchmark Transition Event and its related SOFR Benchmark Replacement Date have not occurred, the SOFR reference rate shall be the reference rate published on the SOFR Administrator’s Website for the first preceding U.S. Government Securities Business Day for which SOFR was published on the SOFR Administrator’s Website; or
- iii. if the reference rate specified in (i) above does not appear and a SOFR Benchmark Transition Event and its related SOFR Benchmark Replacement Date have occurred, the provisions set forth in Condition 5(b)(v) shall apply;

“**SOFR Determination Time**” means approximately 3:00 p.m. (New York City time) on the immediately following the relevant U.S. Government Securities Business Day.

- z. If SOFR Compounded Index (“**SOFR Compounded Index**”) is specified as applicable in the relevant Pricing Supplement, the SOFR Benchmark for each Interest Accrual Period shall be equal to the compounded average of daily SOFR reference rates for each day during the relevant SOFR Observation Period as calculated by the Calculation Agent as follows:

$$\left( \frac{SOFR\ Index_{End}}{SOFR\ Index_{Start}} - 1 \right) \times \left( \frac{360}{d_c} \right)$$

with the resulting percentage being rounded, if necessary, to the nearest one hundred-thousandth of a percentage point with 0.000005% being rounded upwards (e.g., 9.876541% (or 0.09876541) being rounded down to 9.87654% (or 0.0987654) and 9.876545% (or 0.09876545) being rounded up to 9.87655% (or.0987655)) and where:

“**SOFR Index**”, with respect to any U.S. Government Securities Business Day, means:

- (a) the SOFR Index value as published on the SOFR Administrator’s Website on or about 3:00 p.m. (New York time) on such U.S. Government Securities Business Day (the “**SOFR Index Determination Time**”); provided that in the event that the value originally published by the SOFR Administrator on or about 3:00 p.m. (New York time) on any U.S. Government Securities Business Day is subsequently corrected and such corrected value is published by the SOFR Administrator on the original date of publication, then such corrected value, instead of the value that was originally published, shall be deemed the SOFR Index value as of the SOFR Index Determination Time in relation to such U.S. Government Securities Business Day; and
- (b) if a SOFR Index value does not so appear as specified in (a) above of this definition, then:
  - (i) if a Benchmark Event (as defined in Condition 5(b)(v)(D)) and its related Benchmark Replacement Date (as defined in Condition 5(b)(v)(D)) has not occurred with respect to SOFR, then SOFR Compounded Index shall be the rate determined pursuant to the “SOFR Index Unavailable” provisions in Condition 5(b)(iii)(D); or
  - (ii) if a Benchmark Event and its related Benchmark Replacement Date has occurred with respect to SOFR, then SOFR Compounded Index shall be the rate determined pursuant to Condition 5(b)(v).

“**SOFR Index<sub>Start</sub>**” means, in respect of an Interest Accrual Period, the SOFR Index value on the date which is the number of U.S. Government Securities Business Days specified in the relevant Pricing Supplement preceding the first date of such Interest Accrual Period;

“**SOFR Index<sub>End</sub>**” means, in respect of an Interest Accrual Period, the SOFR Index value on the date which is the number of U.S. Government Securities Business Days specified in the relevant Pricing Supplement preceding the Interest Period Date relating to such Interest Accrual Period (or in the final Interest Accrual Period, the Maturity Date);

“**d<sub>c</sub>**” means the number of calendar days in the relevant SOFR Observation Period.

“**SOFR Observation Shift Days**” means the number of U.S. Government Securities Business Days as specified in the relevant Pricing Supplement;

“**SOFR Observation Period**” means, in respect of an Interest Accrual Period, the period from (and including) the date which is the number of SOFR Observation Shift Days preceding the first date of such Interest Accrual Period (and in respect of the first Interest Accrual Period, the number of SOFR Observation Shift Days preceding the Issue Date) to, but excluding, the date which is the number of SOFR Observation Shift Days preceding the Interest Period Date for such Interest Accrual Period (or in the final Interest Accrual Period, the Maturity Date);

The following defined terms shall have the meanings set out below for purpose of this Condition 5(b)(iii)(C):

“**SOFR Administrator**” means the Federal Reserve Bank of New York or any successor administrator of the SOFR Index value and Secured Overnight Financing Rate.

“**SOFR Administrator’s Website**” means the website of the SOFR Administrator (currently being, <https://apps.newyorkfed.org/markets/autorates/sofr-avg-ind>), or any successor source;

“**SOFR Benchmark Replacement Date**” means the Benchmark Replacement Date with respect to the then-current SOFR Benchmark;

“**SOFR Benchmark Transition Event**” means the occurrence of a Benchmark Event with respect to the then-current SOFR Benchmark;

“**SOFR Rate Cut-Off Date**” has the meaning given in the relevant Pricing Supplement; and

“**U.S. Government Securities Business Day**” or “**USBD**” means any day except for a Saturday, a Sunday or a day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for purposes of trading in U.S. government securities.

(D) *SOFR Index Unavailable*

If a SOFR Index value is not published on the relevant Interest Determination Date and a Benchmark Event (as defined in Condition 5(b)(v)(D)) and its related Benchmark Replacement Date (as defined in Condition 5(b)(v)(D)) has not occurred with respect to SOFR, then the SOFR Index shall be calculated in accordance with the Compounded SOFR formula and the related definitions as set out below in this Condition 5(b)(iii)(D):

“**Compounded SOFR**” means, for the applicable Interest Accrual Period for which the SOFR Index is not available, the rate of return on a daily compounded interest investment during the relevant Observation Period (with the daily SOFR reference rate as the reference rate for the calculation of interest) and calculated by the Calculation Agent in accordance with the following formula, and the resulting percentage will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, 0.000005% being rounded upwards (e.g., 9.876541% (or 0.09876541) being rounded down to 9.87654% (or 0.0987654) and 9.876545% (or 0.09876545) being rounded up to 9.87655% (or 0.0987655)):

$$\left( \prod_{i=1} \left( 1 + \frac{\text{SOFR}_i \times n_i}{360} \right) - 1 \right) \times \left( \frac{360}{d_c} \right)$$

where:

“**d<sub>c</sub>**” means the number of calendar days in the relevant Observation Period.

“**d<sub>o</sub>**” means the number of U.S. Government Securities Business Days in the relevant Observation Period.

“**i**” means a series of whole numbers from one to do, each representing the relevant U.S. Government Securities Business Days in chronological order from (and including) the number of U.S. Government Securities Business Day as specified in the relevant Pricing Supplement in the relevant Observation Period (each a “**U.S. Government Securities Business Day(i)**”).

“**n<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Observation Period, means the number of calendar days from (and including) such U.S. Government Securities Business Day(i) up to (but excluding) the following U.S. Government Securities Business Day(i).

“**SOFR<sub>i</sub>**” for any U.S. Government Securities Business Day(i) in the relevant Observation Period, is equal to SOFR in respect of that U.S. Government Securities Business Day(i).

“**Bloomberg Screen SOFRRATE Page**” means the Bloomberg screen designated “SOFRRATE” or any successor page or service.

“**Observation Period**” means, in respect of each Interest Accrual Period, the period from (and including) the date falling a number of U.S. Government Securities Business Days equal to the Observation Shift Days preceding the first date in such Interest Accrual Period to (but excluding) the date falling a number of U.S. Government Securities Business Days equal to the number of Observation Shift Days preceding the Interest Period Date for such Interest Accrual Period.

“**Observation Shift Days**” means the number of U.S. Government Securities Business Days as specified in the Relevant Pricing Supplement.

“**Reuters Page USDSOFR**” means the Reuters page designated “USDSOFR=” or any successor page or service.

“**SOFR**” means, with respect to any U.S. Government Securities Business Day:

- (a) the Secured Overnight Financing Rate published at the SOFR Determination Time, as such rate is reported on the Bloomberg Screen SOFRRATE Page, the Secured Overnight Financing Rate published at the SOFR Determination Time, as such rate is reported on the Reuters Page USDSOFR=, or the Secured Overnight Financing Rate that appears at the SOFR Determination Time on the SOFR Administrator’s Website; or
- (b) if the rate specified in (a) above does not appear, the SOFR published on the SOFR Administrator’s Website for the first preceding U.S. Government Securities Business Day for which SOFR was published on the SOFR Administrator’s Website.

“**SOFR Administrator**” means the Federal Reserve Bank of New York or any successor administrator of the SOFR Index value and Secured Overnight Financing Rate.

“**SOFR Administrator’s Website**” means the website of the SOFR Administrator (currently being, <https://apps.newyorkfed.org/markets/autorates/sofr-avg-ind>), or any successor source.

“**SOFR Determination Time**” means on or about 3:00 p.m. (New York City time) on the SOFR Administrator’s Website on the immediately following U.S. Government Securities Business Day.

“**U.S. Government Securities Business Day**” means any day other than a Saturday, a Sunday or a day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for purposes of trading in U.S. government securities.”

- (iv) *Benchmark Replacement for Floating Rate Notes (other than Floating Rate Notes which specify the Reference Rate as SOFR)*: In addition, notwithstanding the provisions of this Condition 5(b), if the Issuer determines that a Benchmark Event has occurred in relation to the relevant Reference Rate specified hereon when any Rate of Interest (or the relevant component part thereof) remains to be determined by such Reference Rate, then the following provisions shall apply:

- (A) the Issuer shall use all reasonable endeavours to appoint, as soon as reasonably practicable, an Independent Adviser to determine (acting in a reasonable manner), no later than five Business Days prior to the relevant Interest Determination Date relating to the next succeeding Interest Accrual Period (the “**IA Determination Cut-off Date**”), a Successor Rate or, alternatively, if there is no Successor Rate, an Alternative Reference Rate for the purposes of determining the Rate of Interest (or the relevant component part thereof) applicable to the Notes;
- (B) if the Issuer (acting in a reasonable manner) is unable to appoint an Independent Adviser, or the Independent Adviser appointed by it fails to determine a Successor Rate or an Alternative Reference Rate prior to the IA Determination Cut-off Date, the Issuer (acting in a reasonable manner) may determine a Successor Rate or, if there is no Successor Rate, an Alternative Reference Rate;



- (C) if a Successor Rate or, failing which, an Alternative Reference Rate (as applicable) is determined in accordance with the preceding provisions, such Successor Rate or, failing which, an Alternative Reference Rate (as applicable) shall be the Reference Rate for each of the future Interest Accrual Periods (subject to the subsequent operation of, and to adjustment as provided in, this Condition 5(b)(iv)); provided, however, that if sub-paragraph (B) applies and the Issuer (acting in a reasonable manner) is unable to or does not determine a Successor Rate or an Alternative Reference Rate prior to the relevant Interest Determination Date, the Rate of Interest applicable to the next succeeding Interest Accrual Period shall be equal to the Rate of Interest last determined in relation to the Notes in respect of the preceding Interest Accrual Period (or alternatively, if there has not been a first Interest Payment Date, the rate of interest shall be the initial Rate of Interest) (subject, where applicable, to substituting the Margin, Maximum Rate of Interest or Minimum Rate of Interest that applied to such preceding Interest Accrual Period for the Margin, Maximum Rate of Interest or Minimum Rate of Interest that is to be applied to the relevant Interest Accrual Period); for the avoidance of doubt, the proviso in this sub-paragraph (C) shall apply to the relevant Interest Accrual Period only and any subsequent Interest Accrual Periods are subject to the subsequent operation of, and to adjustment as provided in, this Condition 5(b)(iv));
- (D) if the Independent Adviser or the Issuer (acting in a reasonable manner) determines a Successor Rate or, failing which, an Alternative Reference Rate (as applicable) in accordance with the above provisions, the Independent Adviser or the Issuer (acting in good faith and in a commercially reasonable manner) (as applicable), may also specify changes to these Conditions, including but not limited to the Day Count Fraction, Relevant Screen Page, Business Day Convention, business days, Interest Determination Date and/or the definition of Reference Rate applicable to the Notes, and the method for determining the fallback rate in relation to the Notes, if such changes are necessary to ensure the proper operation of such Successor Rate, Alternative Reference Rate and/or Adjustment Spread (as applicable). If the Independent Adviser (in consultation with the Issuer) or the Issuer (acting in a reasonable manner) (as applicable), determines that an Adjustment Spread is required to be applied to the Successor Rate or the Alternative Reference Rate (as applicable) and determines the quantum of, or a formula or methodology for determining, such Adjustment Spread, then such Adjustment Spread shall be applied to the Successor Rate or the Alternative Reference Rate (as applicable). If the Independent Adviser or the Issuer (acting in a reasonable manner) (as applicable) is unable to determine the quantum of, or a formula or methodology for determining, such Adjustment Spread, then such Successor Rate or Alternative Reference Rate (as applicable) will apply without an Adjustment Spread. For the avoidance of doubt, the Fiscal Agent shall, at the direction and expense of the Issuer, effect such consequential amendments to the Fiscal Agency Agreement and these Conditions as may be required in order to give effect to this Condition 5(b)(iv). Noteholder or Couponholder consent shall not be required in connection with effecting the Successor Rate or Alternative Reference Rate (as applicable) or such other changes, including for the execution of any documents or other steps by the Fiscal Agent (if required); and
- (E) the Issuer shall promptly, following the determination of any Successor Rate or Alternative Reference Rate (as applicable), give notice thereof to the Fiscal Agent, Noteholders and Couponholders, which shall specify the effective date(s) for such Successor Rate or Alternative Reference Rate (as applicable) and any consequential changes made to these Conditions,

provided that the determination of any Successor Rate or Alternative Reference Rate, and any other related changes to the Notes, shall be made in accordance with applicable law.

- (v) *Benchmark Replacement (SOFR)*: The following provisions shall apply if Benchmark Event (SOFR) is specified as applicable in the relevant Pricing Supplement:

(A) *Benchmark Replacement*

If the Issuer or its designee determines on or prior to the relevant Reference Time that a Benchmark Event and its related Benchmark Replacement Date have occurred with respect to the then-current Benchmark, the Benchmark Replacement will replace the then-current Benchmark for all purposes relating to the Notes in respect of all determinations on such date and for all determinations on all subsequent dates.

(B) *Benchmark Replacement Conforming Changes*

In connection with the implementation of a Benchmark Replacement, the Issuer or its designee will have the right to make Benchmark Replacement Conforming Changes from time to time. For the avoidance of doubt, any of the Agents shall, at the direction and expense of the Issuer, effect such consequential amendments to the Fiscal Agency Agreement and these Conditions as may be required to give effect to this Condition 5(b)(v). Noteholders' consent shall not be required in connection with effecting any such changes, including the execution of any documents or any steps to be taken by any of the Agents (if required). Further, none of the Agents shall be responsible or liable for any determinations, decisions or elections made by the Issuer or its designee with respect to any Benchmark Replacement or any other changes and shall be entitled to rely conclusively on any certifications provided to each of them in this regard.

(C) *Decisions and Determinations*

Any determination, decision or election that may be made by the Issuer or its designee pursuant to this Condition 5(b)(v), including any determination with respect to a tenor, rate or adjustment or of the occurrence or non-occurrence of an event, circumstance or date and any decision to take or refrain from taking any action or any selection (i) will be conclusive and binding absent manifest error, (ii) will be made in the sole discretion of the Issuer or its designee, as applicable, and (iii) notwithstanding anything to the contrary in the documentation relating to the Notes, shall become effective without consent from the holders of the Notes or any other party.

- (D) The following defined terms shall have the meanings set out below for purpose of Conditions 5(b)(iii)(C) and 5(b)(v):

“**Benchmark**” means, initially, the relevant SOFR Benchmark specified in the relevant Pricing Supplement; provided that if the Issuer or its designee determines on or prior to the Reference Time that a Benchmark Event and its related Benchmark Replacement Date have occurred with respect to the relevant SOFR Benchmark (including any daily published component used in the calculation thereof) or the then-current Benchmark, then “**Benchmark**” means the applicable Benchmark Replacement;

“**Benchmark Event**” means the occurrence of one or more of the following events with respect to the then-current Benchmark (including any daily published component used in the calculation thereof):

- (i) a public statement or publication of information by or on behalf of the administrator of the Benchmark (or such component) announcing that such administrator has ceased or will cease to provide the Benchmark (or such component), permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide the Benchmark (or such component); or
- (ii) a public statement or publication of information by the regulatory supervisor for the administrator of the Benchmark (or such component), the central bank for the currency of the Benchmark (or such component), an insolvency official with jurisdiction over the administrator for the Benchmark (or such component), a resolution authority with jurisdiction over the administrator for the Benchmark (or such component) or a court or an entity with similar insolvency or resolution authority over the administrator for the Benchmark, which states that the administrator of the Benchmark (or such component) has ceased or will cease to provide the Benchmark (or such component) permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide the Benchmark (or such component); or
- (iii) a public statement or publication of information by the regulatory supervisor for the administrator of the Benchmark announcing that the Benchmark is no longer representative;

“**Benchmark Replacement**” means the first alternative set forth in the order below that can be determined by the Issuer or its designee as of the Benchmark Replacement Date:

- (i) the sum of:
  - (a) the alternate reference rate that has been selected or recommended by the Relevant Governmental Body as the replacement for the then-current Benchmark (including any daily published component used in the calculation thereof); and
  - (b) the Benchmark Replacement Adjustment; or
- (ii) the sum of:
  - (a) the alternate reference rate that has been selected by the Issuer or its designee as the replacement for the then-current Benchmark (including any daily published component used in the calculation thereof) giving due consideration to any industry-accepted reference rate as a replacement for the then-current Benchmark (including any daily published component used in the calculation thereof) for U.S. dollar-denominated Floating Rate Notes at such time; and
  - (b) the Benchmark Replacement Adjustment;

**“Benchmark Replacement Adjustment”** means the first alternative set forth in the order below that can be determined by the Issuer or its designee as of the Benchmark Replacement Date:

- (i) the spread adjustment, or method for calculating or determining such spread adjustment, (which may be a positive or negative value or zero) that has been selected or recommended by the Relevant Governmental Body for the applicable Unadjusted Benchmark Replacement; or
- (ii) the spread adjustment (which may be a positive or negative value or zero) that has been selected by the Issuer or its designee giving due consideration to any industry-accepted spread adjustment, or method for calculating or determining such spread adjustment, for the replacement of the then-current Benchmark (including any daily published component used in the calculation thereof) with the applicable Unadjusted Benchmark Replacement for U.S. dollar-denominated Floating Rate Notes at such time;

**“Benchmark Replacement Conforming Changes”** means, with respect to any Benchmark Replacement, any technical, administrative or operational changes (including changes to the timing and frequency of determining rates and making payments of interest, rounding of amounts or tenors, and other administrative matters) that the Issuer or its designee decides may be appropriate to reflect the adoption of such Benchmark Replacement in a manner substantially consistent with market practice (or, if the Issuer or its designee decides that adoption of any portion of such market practice is not administratively feasible or if the Issuer or its designee determines that no market practice for use of the Benchmark Replacement exists, in such other manner as the Issuer or its designee determines is reasonably necessary);

**“Benchmark Replacement Date”** means the earliest to occur of the following events with respect to the then-current Benchmark (including any daily published component used in the calculation thereof):

- (i) in the case of sub-paragraph (i) or (ii) of the definition of “Benchmark Event”, the later of:
  - (x) the date of the public statement or publication of information referenced therein; and
  - (y) the date on which the administrator of the Benchmark permanently or indefinitely ceases to provide the Benchmark (or such component); or
- (ii) in the case of sub-paragraph (iii) of the definition of “Benchmark Event”, the date of the public statement or publication of information referenced therein.

For the avoidance of doubt, if the event giving rise to the Benchmark Replacement Date occurs on the same day as, but earlier than, the Reference Time in respect of any determination, the Benchmark Replacement Date will be deemed to have occurred prior to the Reference Time for such determination;

**“designee”** means a designee as selected and separately appointed by the Issuer in writing;

“**Reference Time**” with respect to any determination of the Benchmark means (1) if the Benchmark is the SOFR Benchmark, the SOFR Determination Time (where Simple SOFR Average or Compounded SOFR Average is specified in the relevant Pricing Supplement) or SOFR Index Determination Time (where SOFR Compounded Index is specified in the relevant Pricing Supplement); or (2) if the Benchmark is not the SOFR Benchmark, the time determined by the Issuer or its designee after giving effect to the Benchmark Replacement Conforming Changes;

“**Relevant Governmental Body**” means the Federal Reserve Board and/or the Federal Reserve Bank of New York, or a committee officially endorsed or convened by the Federal Reserve Board and/or the Federal Reserve Bank of New York or any successor thereto; and

“**Unadjusted Benchmark Replacement**” means the Benchmark Replacement excluding the Benchmark Replacement Adjustment.

- (vi) *Rate of Interest for Index Linked Interest Notes:* The Rate of Interest in respect of Index Linked Interest Notes for each Interest Accrual Period shall be determined by the Calculation Agent in the manner specified hereon and interest will accrue by reference to an index or formula as specified hereon.
- (c) **Zero Coupon Notes:** Where a Note the Interest Basis of which is specified to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 6(b)(i)).
- (d) **Dual Currency Notes:** In the case of Dual Currency Notes, if the rate or amount of interest falls to be determined by reference to a Rate of Exchange or a method of calculating Rate of Exchange, the rate or amount of interest payable shall be determined by the Calculation Agent in the manner specified hereon.
- (e) **Partly Paid Notes:** In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes), interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified hereon.
- (f) **Accrual of Interest:** Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (both before and after judgment) at the Rate of Interest in the manner provided in this Condition 5 to the Relevant Date (as defined in Condition 8).
- (g) **Margin, Maximum/Minimum Rates of Interest, Instalment Amounts and Redemption Amounts and Rounding:**
- (i) If any Margin is specified hereon (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with Condition 5(b) above by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin, subject always to the next paragraph.

- (ii) If any Maximum Rate of Interest, Minimum Rate of Interest, Instalment Amount or Redemption Amount is specified hereon, then any Rate of Interest, Instalment Amount or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
  - (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes “unit” means the lowest amount of such currency that is available as legal tender in the country of such currency.
- (h) **Calculations:** The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified hereon, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount (or a formula for its calculation) is applicable to such Interest Accrual Period, in which case the amount of interest payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount (or be calculated in accordance with such formula). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.
- (i) **Determination and Publication of Rates of Interest, Interest Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts and Instalment Amounts:** The Calculation Agent shall, as soon as practicable on each Interest Determination Date, or such other time on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or Instalment Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or any Instalment Amount to be notified to the Fiscal Agent, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are listed on a stock exchange and the rules of such exchange or other relevant authority so require, such exchange or other relevant authority as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 5(b)(ii), the Interest Amounts and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 10, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition 5 but no publication of the Rate of

Interest or the Interest Amount so calculated need be made. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties and the Noteholders.

- (j) **Definitions:** In these Conditions (other than in Conditions 5(b)(iii)(C) and 5(b)(v)), unless the context otherwise requires, the following defined terms shall have the meanings set out below:

“**Adjustment Spread**” means (a) a spread (which may be positive or negative or zero) or (b) a formula or methodology for calculating a spread, in each case required to be applied to the Successor Rate or the Alternative Reference Rate (as applicable) and is the spread, formula or methodology which:

- (i) in the case of a Successor Rate, is formally recommended in relation to the replacement of the Reference Rate with the Successor Rate by any Relevant Nominating Body; or
- (ii) in the case of a Successor Rate for which no such recommendation has been made or in the case of an Alternative Reference Rate, the Independent Adviser (in consultation with the Issuer) or the Issuer (acting in a reasonable manner) (as applicable) determines is recognised or acknowledged as being in customary market usage in international debt capital markets transactions which reference the Reference Rate, where such rate has been replaced by the Successor Rate or the Alternative Reference Rate (as applicable); or
- (iii) if the Independent Adviser (in consultation with the Issuer) or the Issuer (acting in a reasonable manner) (as applicable) determines that no such customary market usage is recognised or acknowledged, the Independent Adviser (in consultation with the Issuer) or the Issuer in its discretion (as applicable), determines (acting in a reasonable manner) to be appropriate, having regard to the objective, so far as is reasonably practicable in the circumstances and solely for the purposes of this sub-paragraph (iii) only, of reducing or eliminating any economic prejudice or benefit (as the case may be) to the Noteholders and Couponholders.

“**Alternative Reference Rate**” means the rate that the Independent Adviser or the Issuer (as applicable) determines has replaced the relevant Reference Rate in customary market usage in the international debt capital markets for the purposes of determining rates of interest in respect of bonds denominated in the Specified Currency and of a comparable duration to the relevant Interest Period, or, if the Independent Adviser or the Issuer (as applicable) determines that there is no such rate, such other rate as the Independent Adviser or the Issuer (as applicable) determines in its discretion (acting in a reasonable manner) is most comparable to the relevant Reference Rate;

“**Benchmark Event**” means, in respect of a Reference Rate:

- (i) such Reference Rate ceasing to be published for a period of at least five Business Days or ceasing to exist;
- (ii) a public statement by the administrator of such Reference Rate that it has ceased or will cease publishing such Reference Rate permanently or indefinitely (in circumstances where no successor administrator has been appointed that will continue publication of such Reference Rate);
- (iii) a public statement by the supervisor of the administrator of such Reference Rate that such Reference Rate has been or will be permanently or indefinitely discontinued;

- (iv) a public statement by the supervisor of the administrator of such Reference Rate that means such Reference Rate will be prohibited from being used either generally or in respect of the Notes or that its use will be subject to restrictions or adverse consequences;
- (v) a public statement by the supervisor of the administrator of such Reference Rate that, in the view of such supervisor, such Reference Rate is no longer representative of an underlying market or the methodology to calculate such Reference Rate has materially changed; or
- (vi) it has become unlawful for any Paying Agent, Calculation Agent, the Issuer or other party to calculate any payments due to be made to any Noteholder or Couponholder using such Reference Rate,

provided that in the case of sub-paragraphs (ii), (iii) and (iv) of this definition, the Benchmark Event shall occur on the date of the cessation of publication of such Reference Rate, the discontinuation of such Reference Rate, or the prohibition of use of such Reference Rate, as the case may be, and not the date of the relevant public statement.

**“Business Day”** means:

- (i) in the case of Notes denominated in a currency other than euro and Renminbi, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for such currency; and/or
- (ii) in the case of Notes denominated in euro, a day on which the T2 is open for the settlement of payments in euro (a **“TARGET Business Day”**); and/or
- (iii) in the case of Notes denominated in Renminbi, a day (other than a Saturday, Sunday or public holiday) on which commercial banks in Hong Kong are generally open for business and settlement of Renminbi payments in Hong Kong; and/or
- (iv) in the case of Notes denominated in a currency and/or one or more Business Centres specified hereon, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres.

**“Calculation Amount”** means the amount by reference to which the Interest Amount, Final Redemption Amount, Early Redemption Amount and Optional Redemption Amount are calculated as specified hereon.

**“Day Count Fraction”** means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the **“Calculation Period”**):

- (i) if **“Actual/Actual”** or **“Actual/Actual – ISDA”** is specified hereon, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (ii) if **“Actual/365 (Fixed)”** is specified hereon, the actual number of days in the Calculation Period divided by 365;



- (iii) if “Actual/365 (Sterling)” is specified hereon, the actual number of days in the Calculation Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (iv) if “Actual/360” is specified hereon, the actual number of days in the Calculation Period divided by 360;
- (v) if “30/360”, “360/360” or “Bond Basis” is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y1” is the year, expressed as a number, in which the first day of the Calculation Period falls;

“Y2” is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“M1” is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

“M2” is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“D1” is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D1 will be 30; and

“D2” is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D1 is greater than 29, in which case D2 will be 30.

- (vi) if “30E/360” or “Eurobond Basis” is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y1” is the year, expressed as a number, in which the first day of the Calculation Period falls;

“Y2” is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“M1” is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

“M2” is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“D<sub>1</sub>” is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D<sub>1</sub> will be 30; and

“D<sub>2</sub>” is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case D<sub>2</sub> will be 30.

- (vii) if “30E/360 (ISDA)” is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y<sub>1</sub>” is the year, expressed as a number, in which the first day of the Calculation Period falls;

“Y<sub>2</sub>” is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“M<sub>1</sub>” is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

“M<sub>2</sub>” is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“D<sub>1</sub>” is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D<sub>1</sub> will be 30; and

“D<sub>2</sub>” is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D<sub>2</sub> will be 30.

- (viii) if “Actual/Actual – ICMA” is specified hereon,

(A) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and

(B) if the Calculation Period is longer than one Determination Period, the sum of:

(1) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (I) the number of days in such Determination Period and (II) the number of Determination Periods normally ending in any year; and

(2) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (I) the number of days in such Determination Period and (II) the number of Determination Periods normally ending in any year,

where:

“**Determination Period**” means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

“**Determination Date**” means the date(s) specified as such hereon or, if none is so specified, the Interest Payment Date(s).

“**Euro-zone**” means the region comprised of member states of the European Union that adopt the single currency in accordance with the Treaty establishing the European Community, as amended.

“**Independent Adviser**” means an independent financial institution of international repute or other independent financial adviser of recognised standing and with appropriate expertise, in each case appointed by the Issuer at its own expense.

“**Interest Accrual Period**” means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date.

“**Interest Amount**” means:

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and unless otherwise specified hereon, shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part; and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period.

“**Interest Commencement Date**” means the Issue Date or such other date as may be specified hereon.

“**Interest Determination Date**” means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such hereon or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling, Hong Kong dollars or Renminbi other than where the Specified Currency is Renminbi and the Reference Rate is CNH HIBOR or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is not Sterling, euro, Hong Kong dollars, Renminbi or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro or (iv) the day falling two Business Days in Hong Kong prior to the first day of such Interest Accrual Period if the Specified Currency is Renminbi and the Reference Rate is CNH HIBOR provided that in this definition, “Business Day” shall mean a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London or Hong Kong (as the case may be).

“**Interest Period**” means the period beginning on and including the Interest Commencement Date and ending on but excluding the first Interest Payment Date and each successive period beginning on and including an Interest Payment Date and ending on but excluding the next succeeding Interest Payment Date unless otherwise specified hereon.

“**Interest Period Date**” means each Interest Payment Date unless otherwise specified hereon.

“**Rate of Interest**” means the rate of interest payable from time to time in respect of the Notes and that is either specified or calculated in accordance with the provisions hereon.

“**Reference Banks**” means, in the case of a determination of EURIBOR, the principal Euro- zone office of four major banks in the Euro-zone inter-bank market and, in the case of a determination of HIBOR, the principal Hong Kong office of four major banks in the Hong Kong inter-bank market and, in the case of a determination of CNH HIBOR, the principal Hong Kong office of four major banks dealing in Chinese Yuan in the Hong Kong inter-bank market, in each case selected by the Calculation Agent or as specified hereon.

“**Reference Rate**” means the rate specified as such hereon. “**Relevant Nominating Body**” means, in respect of a reference rate:

- (i) the central bank for the currency to which the reference rate relates, or any central bank or other supervisory authority which is responsible for supervising the administrator of the reference rate; or
- (ii) any working group or committee sponsored by, chaired or co-chaired by or constituted at the request of (a) the central bank for the currency to which the reference rate relates, (b) any central bank or other supervisory authority which is responsible for supervising the administrator of the reference rate, (c) a group of the aforementioned central banks or other supervisory authorities, or (d) the Financial Stability Board or any part thereof.

“**Relevant Screen Page**” means such page, section, caption, column or other part of a particular information service as may be specified hereon or such other page, section, caption, column or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate.

“**Specified Currency**” means the currency specified as such hereon or, if none is specified, the currency in which the Notes are denominated.

“**Successor Rate**” means the rate that the Independent Adviser or the Issuer (as applicable) determines is a successor to or replacement of the Reference Rate which is formally recommended by any Relevant Nominating Body.

“**T2**” means the real-time gross settlement system operated by the Eurosystem or any successor or replacement for that system.

**Calculation Agent:** The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for it or them hereon and for so long as any Note is outstanding (as defined in the Fiscal Agency Agreement). Where more than one

Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or, if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Accrual Period or to calculate any Interest Amount, Instalment Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, or to comply with any other requirement, the Issuer shall appoint a leading bank or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

## **6. REDEMPTION, PURCHASE AND OPTIONS**

### **(a) Redemption by Instalments and Final Redemption:**

- (i) Unless previously redeemed, purchased and cancelled as provided in this Condition 6, each Note that provides for Instalment Dates and Instalment Amounts shall be partially redeemed on each Instalment Date at the related Instalment Amount specified hereon. The outstanding nominal amount of each such Note shall be reduced by the Instalment Amount (or, if such Instalment Amount is calculated by reference to a proportion of the nominal amount of such Note, such proportion) for all purposes with effect from the related Instalment Date, unless payment of the Instalment Amount is improperly withheld or refused, in which case, such amount shall remain outstanding until the Relevant Date relating to such Instalment Amount.
- (ii) Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified hereon at its Final Redemption Amount (which, unless otherwise provided, is its nominal amount) or, in the case of a Note falling within Condition 6(a)(i), its final Instalment Amount.

### **(b) Early Redemption:**

- (i) Zero Coupon Notes:
  - (A) The Early Redemption Amount payable in respect of any Zero Coupon Note, the Early Redemption Amount of which is not linked to an index and/or a formula, upon redemption of such Note pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) or upon it becoming due and payable as provided in Condition 10 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified hereon.
  - (B) Subject to the provisions of sub-paragraph (C) below, the Amortised Face Amount of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.

(C) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) (as applicable) or upon it becoming due and payable as provided in Condition 10 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (B) above, except that such sub-paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (both before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 5(c).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown hereon.

- (ii) Other Notes: The Early Redemption Amount payable in respect of any Note (other than Notes described in (i) above), upon redemption of such Note pursuant to Condition 6(c) or Condition 6(d) or upon it becoming due and payable as provided in Condition 10, shall be the Final Redemption Amount unless otherwise specified hereon.
- (c) **Redemption for Taxation Reasons:** The Notes may be redeemed at the option of the Issuer in whole, but not in part, on any Interest Payment Date (if this Note is either a Floating Rate Note or an Index Linked Note) or at any time (if this Note is neither a Floating Rate Note nor an Index Linked Note), on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable) at their Early Redemption Amount (as described in Condition 6(b) above) (together with interest accrued to the date fixed for redemption), if (i) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 8 as a result of any change in, or amendment to, the laws or regulations of a Tax Jurisdiction (as defined in Condition 8) or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes and (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due. Prior to the publication of any notice of redemption pursuant to this Condition 6(c), the Issuer shall deliver to the Fiscal Agent a certificate signed by two authorised signatories of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred, and an opinion of independent legal advisers of recognised standing to the effect that the Issuer has or will become obliged to pay such additional amounts as a result of such change or amendment.
- (d) **Redemption at the Option of the Issuer:** If Call Option is specified hereon, the Issuer may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) redeem all or, if so provided, some of the Notes on any Optional Redemption Date. Any such redemption of Notes shall be at their Optional Redemption Amount specified hereon (which may be the Early Redemption Amount (as described in Condition 6(b) above)), together with interest accrued to the date fixed for

redemption. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified hereon and no greater than the Maximum Redemption Amount to be redeemed specified hereon.

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption the notice to Noteholders shall also contain the certificate numbers of the Bearer Notes, or in the case of Registered Notes shall specify the nominal amount of Registered Notes drawn and the holder(s) of such Registered Notes, to be redeemed, which shall have been drawn in such place and in such manner as may be fair and reasonable in the circumstances, taking account of prevailing market practices, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

- (e) **Redemption at the Option of Noteholders:** If Put Option is specified hereon, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer (or such other notice period as may be specified hereon) redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount specified hereon (which may be the Early Redemption Amount (as described in Condition 6(b) above)), together with interest accrued to the date fixed for redemption.

To exercise such option the holder must deposit (in the case of Bearer Notes) such Note (together with all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent or (in the case of Registered Notes) the Certificate representing such Note(s) with the Registrar or any other Transfer Agent at its specified office, together with a duly completed option exercise notice (an "**Exercise Notice**") in the form obtainable from any Paying Agent, the Registrar or any other Transfer Agent (as applicable) within the notice period. No Note or Certificate so deposited and option exercised may be withdrawn (except as provided in the Fiscal Agency Agreement) without the prior consent of the Issuer.

- (f) **Partly Paid Notes:** Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of this Condition 6 and the provisions specified hereon.
- (g) **Purchases:** The Issuer, the Bank and its Subsidiaries may at any time purchase Notes (provided that all unmatured Receipts and Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price. Such Notes may, at the option of the Issuer, be held, reissued, resold or surrendered to the Fiscal Agent for cancellation.
- (h) **Cancellation:** All Notes purchased by or on behalf of the Issuer, the Bank or any of its Subsidiaries may be surrendered for cancellation, in the case of Bearer Notes, by surrendering each such Note together with all unmatured Receipts and Coupons and all unexchanged Talons to the Fiscal Agent and, in the case of Registered Notes, by surrendering the Certificate representing such Notes to the Registrar and, in each case, if so surrendered, shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

## 7. PAYMENTS AND TALONS

### (a) Bearer Notes:

- (i) In relation to Bearer Notes not held in the CMU, payments of principal and interest in respect of Bearer Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Receipts (in the case of payments of Instalment Amounts other than on the due date for redemption and provided that the Receipt is presented for payment together with its relative Note), Notes (in the case of all other payments of principal and, in the case of interest, as specified in Condition 7(f)(vi)) or Coupons (in the case of interest, save as specified in Condition 7(f)(ii)), as the case may be:
  - (A) in the case of Notes denominated in a currency other than Renminbi, at the specified office of any Paying Agent outside the United States by a cheque payable in the relevant currency drawn on, or, at the option of the holder, by transfer to an account denominated in such currency with, a bank; and
  - (B) in the case of Notes denominated in Renminbi, by transfer to a Renminbi account maintained by or on behalf of the Noteholder with a bank in Hong Kong.

In this Condition 7, “**bank**” means a bank in the principal financial centre for such currency or, in the case of euro, in a city in which banks have access to T2 or, in the case of Renminbi, in Hong Kong.

- (ii) In relation to Bearer Notes held in the CMU, payments of principal and interest in respect of Bearer Notes held in the CMU will be made to the person(s) for whose account(s) interests in the relevant Bearer Note are credited as being held with the CMU in accordance with the CMU Rules (as defined in the Agency Agreement) at the relevant time.

### (b) Registered Notes:

- (i) In relation to Registered Notes not held in the CMU, payments of principal (which for the purposes of this Condition 7(b) shall include final Instalment Amounts but not other Instalment Amounts) in respect of Registered Notes shall be made against presentation and surrender of the relevant Certificates at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in Condition 7(b)(iii) below.
- (ii) In relation to Registered Notes not held in the CMU, interest (which for the purpose of this Condition 7(b) shall include all Instalment Amounts other than final Instalment Amounts) on Registered Notes shall be paid to the person shown on the Register at the close of business on the fifth (in the case of Notes denominated in Renminbi) and fifteenth (in the case of Notes denominated in a currency other than Renminbi) day before the due date for payment thereof (the “**Record Date**”) and in the manner provided in Condition 7(b)(iii) below.
- (iii) Payments of principal or interest, as the case may be, on each Registered Note shall be made:
  - (A) in the case of a currency other than Renminbi, in the relevant currency by cheque drawn on a bank and mailed to the holder (or to the first named of joint holders) of such Note at its address appearing in the Register. Upon application by the holder to the specified office of the Registrar or any Transfer Agent before the Record Date, such payment of interest may be made by transfer to an account in the relevant currency maintained by the payee with a bank; and



(B) in the case of Renminbi, by transfer to the registered account of the Noteholder.

In this Condition 7(b)(iii), “registered account” means the Renminbi account maintained by or on behalf of the Noteholder with a bank in Hong Kong, details of which appear on the Register at the close of business on the fifth business day before the due date for payment.

- (iv) In relation to Registered Notes held in the CMU, payments of principal and interest in respect of Registered Notes held in the CMU will be made to the person(s) for whose account(s) interests in the relevant Registered Note are credited as being held with the CMU in accordance with the CMU Rules at the relevant time.
- (c) **Payments in the United States:** Notwithstanding the foregoing, if any Bearer Notes are denominated in U.S. dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.
- (d) **Payments subject to Fiscal Laws:** All payments are subject in all cases to any applicable fiscal or other laws, regulations and directives in Hong Kong or any other place of payment, but without prejudice to the provisions of Condition 8 and any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, as amended (the “Code”) or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 8) any law implementing an intergovernmental approach thereto. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- (e) **Appointment of Agents:** The Fiscal Agent, the CMU Lodging and Paying Agent, the Paying Agents, the Registrar and the Transfer Agents initially appointed by the Issuer and their respective specified offices are listed below. The Fiscal Agent, the CMU Lodging and Paying Agent, the Paying Agents, the Registrar and the Transfer Agents appointed under the Fiscal Agency Agreement and any Calculation Agent(s) appointed in respect of any Notes act solely as agents of the Issuer and do not assume any obligation or relationship of agency or trust for or with any Noteholder or Couponholder. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent, the CMU Lodging and Paying Agent, any other Paying Agent, the Registrar, any Transfer Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents or Transfer Agents, in each case in accordance with the Fiscal Agency Agreement, provided that the Issuer shall at all times maintain (i) a Fiscal Agent, (ii) a Registrar in relation to Registered Notes outside the United Kingdom, (iii) a Transfer Agent in relation to Registered Notes, (iv) a CMU Lodging and Paying Agent in relation to Notes accepted for clearance through the CMU, (v) one or more Calculation Agent(s) where the Conditions so require and (vi) such other agents as may be required by any other stock exchange on which the Notes may be listed.

In addition, the Issuer shall forthwith appoint a Paying Agent in New York City in respect of any Bearer Notes denominated in U.S. dollars in the circumstances described in Condition 7(c) above.

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders.

(f) **Unmatured Coupons and Receipts and unexchanged Talons**

- (i) Upon the due date for redemption of Bearer Notes which comprise Fixed Rate Notes (other than Dual Currency Notes or Index Linked Notes), such Notes should be surrendered for payment together with all unmaturing Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unmaturing Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmaturing Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 9).
  - (ii) Upon the due date for redemption of any Bearer Note comprising a Floating Rate Note, Dual Currency Note or Index Linked Note, unmaturing Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.
  - (iii) Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
  - (iv) Upon the due date for redemption of any Bearer Note that is redeemable in instalments, all Receipts relating to such Note having an Instalment Date falling on or after such due date (whether or not attached) shall become void and no payment shall be made in respect of them.
  - (v) Where any Bearer Note that provides that the relevant unmaturing Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unmaturing Coupons, and where any Bearer Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer may require.
  - (vi) If the due date for redemption of any Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Bearer Note or Certificate representing it, as the case may be. Interest accrued on a Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Note or Certificate representing it, as the case may be.
- (g) **Talons:** On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 9).
- (h) **Non-Business Days:** If any date for payment in respect of any Note, Receipt or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this Condition 7, “**business day**” means a day (other than a Saturday or a Sunday) on which

banks and foreign exchange markets are open for business in Hong Kong and the relevant place of presentation (if presentation and/or surrender of such Note, Receipt or Coupon is required) in such jurisdictions as shall be specified as “Financial Centres” hereon and:

- (i) (in the case of a payment in a currency other than euro or Renminbi) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
- (ii) (in the case of a payment in Renminbi) on which commercial banks and foreign exchange markets in Hong Kong are open for business and settlement of Renminbi payments; or
- (iii) (in the case of a payment in euro) which is a TARGET Business Day.

## 8. TAXATION

All payments of principal and interest by or on behalf of the Issuer in respect of the Notes, the Receipts and the Coupons shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within a Tax Jurisdiction or any political subdivision or any authority therein or thereof having power to tax to which the Issuer becomes subject in respect of payments made by it in respect of the Notes, Receipts and the Coupons, unless such withholding or deduction is required by law. In that event, the Issuer shall pay such additional amounts as shall result in receipt by the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note, Receipt or Coupon:

- (a) **Other connection:** to, or to a third party on behalf of, a holder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt or Coupon by reason of his having some connection with the relevant Tax Jurisdiction other than the mere holding of the Note, Receipt or Coupon; or
- (b) **Lawful avoidance of withholding:** to, or to a third party on behalf of, a holder who would not be liable for or subject to such withholding or deduction by making a declaration of identity, non-residence or other similar claim for exemption to the relevant tax authority if, after having been requested to make such a declaration or claim, such holder fails to do so within any applicable period prescribed by such relevant tax authority; or
- (c) **Presentation more than 30 days after the Relevant Date:** presented (or in respect of which the Certificate representing it is presented) for payment more than 30 days after the Relevant Date except to the extent that the holder of it would have been entitled to such additional amounts on presenting it for payment on the thirtieth day.

As used in these Conditions:

- (i) **“Relevant Date”** in respect of any Note, Receipt or Coupon means whichever is the later of (a) the date on which payment in question first becomes due and (b) if the full amount payable has not been paid on or prior to such due date, the date on which the full amount has been paid and notice to that effect has been given to the Noteholders; and
- (ii) **“Tax Jurisdiction”** means (A) the PRC and, (B) if the Issuer is a branch of the Bank, the jurisdiction where that branch is located, or in each case any political subdivision or any authority therein or thereof having power to tax.

References in these Conditions to (i) “**principal**” shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it, (ii) “**interest**” shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it and (iii) “**principal**” and/or “**interest**” shall be deemed to include any additional amounts that may be payable under this Condition 8.

For the avoidance of doubt, the Issuer’s obligation to pay additional amounts in respect of taxes, duties, assessments and other governmental charges will not apply to (a) any estate, inheritance, gift, sales, transfer, personal property or any similar tax, duty, assessment or other governmental charge or (b) any tax, duty, assessment or other governmental charge which is payable otherwise than by deduction or withholding from payments of principal of, or interest on the Notes, the Receipts or the Coupons; provided that the Issuer shall pay all stamp or other taxes, duties, assessments or other governmental charges, if any, which may be imposed by the Tax Jurisdiction or any political subdivision thereof or any taxing authority thereof or therein, with respect to the Fiscal Agency Agreement or as a consequence of the issuance of the Notes, the Receipts or the Coupons.

## 9. PRESCRIPTION

Claims against the Issuer for payment in respect of the Notes, Receipts and Coupons (which, for this purpose, shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date in respect of them.

## 10. EVENTS OF DEFAULT

If any of the following events (each an “**Event of Default**”) occurs and is continuing, any Noteholder may give notice to the Issuer at the specified office of the Fiscal Agent that any Note held by it is and shall immediately become, due and payable at the Early Redemption Amount of such Note together with accrued interest (if any) to the date of payment without further formality:

- (a) **Non-Payment:** The Issuer fails to pay the principal of or any interest on any of the Notes when due and such failure continues for a period of 30 days; or
- (b) **Breach of Other Obligations:** The Issuer does not perform or comply with any one or more of its other obligations in the Notes which default continues for a period of 45 days after written notice of such default shall have been given to the Issuer by the Fiscal Agent at its specified office by any Noteholder; or
- (c) **Cross-Acceleration:** Any other present or future Public External Indebtedness of the Bank or any of its Subsidiaries becomes due and payable prior to its stated maturity by reason of any default, event of default or the like (howsoever described) in respect of the terms thereof, or any such Public External Indebtedness is not paid when due or, as the case may be, within any applicable grace period, provided that the aggregate amount of the relevant Public External Indebtedness in respect of which one or more of the events mentioned above in this Condition 10(c) have occurred equals or exceeds U.S.\$25,000,000 or its equivalent (on the basis of the middle spot rate for the relevant currency against the U.S. dollar as quoted by any leading bank of the day of which this paragraph operates); or
- (d) **Insolvency:** The Bank or any of its Material Subsidiaries is insolvent or bankrupt or unable to pay its debts, stops or suspends payment of all or a material part of its debts, proposes or makes any agreement for the deferral, rescheduling or other readjustment of all or a material part of its debts, proposes or makes a general assignment or an arrangement or composition

with or for the benefit of the relevant creditors in respect of any of such debts or a moratorium is agreed or declared in respect of or affecting all or a material part of the debts of the Bank or any of its Material Subsidiaries; or

- (e) **Winding-up:** An order is made or an effective resolution passed for the winding-up or dissolution or administration of the Bank or any of its Material Subsidiaries, or the Bank ceases to carry on all or a material part of its business or operations, except for the purpose of and followed by a reconstruction, amalgamation, reorganisation, merger or consolidation (i) on terms approved by an Extraordinary Resolution of the Noteholders, or (ii) in the case of a Material Subsidiary of the Bank, whereby the undertaking and assets of the Material Subsidiary are transferred to or otherwise vested in the Bank or another of its Subsidiaries; or
- (f) **Illegality:** It is or will become unlawful for the Issuer to perform or comply with any one or more of its obligations under any of the Notes.

In these Conditions:

“**Material Subsidiary**” means a Subsidiary of the Bank whose total assets or total revenue as at the date at which its latest audited financial statements were prepared or, as the case may be, for the financial period to which these audited financial statements relate, account for 5 per cent. or more of the consolidated assets or consolidated revenue of the Bank as at such date or for such period. If a Material Subsidiary transfers all of its assets and business to another Subsidiary of the Bank, the transferee shall become a Material Subsidiary and the transferor shall cease to be a Material Subsidiary on completion of such transfer.

“**Public External Indebtedness**” means any indebtedness of the Bank (or, for the purposes of Condition 10, any Subsidiary), or any guarantee or indemnity by the Bank of indebtedness, for money borrowed which, (i) is in the form of or represented by any bond, note, debenture, debenture stock, loan stock, certificate or other instrument which is issued outside the People’s Republic of China (for the purposes hereof not including the Hong Kong and Macau Special Administrative Regions or Taiwan) (“**PRC**”) and is, or is capable of being listed, quoted or traded on any stock exchange or in any securities market (including, without limitation, any over-the-counter market) outside the PRC (without regard, however, to whether or not such instruments are sold through public offerings or private placements); and (ii) has an original maturity of more than 365 days.

“**Subsidiary**” means any entity whose financial statements at any time are required by law or in accordance with generally accepted accounting principles to be fully consolidated with those of the Bank.

None of the Agents shall be required to take any steps to ascertain whether any Event of Default has occurred and none of them shall be responsible or liable to the Noteholders, the Issuer or any other person for any loss arising from any failure to do so.

## 11. MEETINGS OF NOTEHOLDERS, MODIFICATION AND WAIVER

- (a) Meetings of Noteholders: The Fiscal Agency Agreement contains provisions for convening meetings of Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of any of these Conditions. Such a meeting may be convened by Noteholders holding not less than 10 per cent. in nominal amount of the Notes for the time being outstanding. The quorum for any meeting convened to consider an Extraordinary Resolution shall be two or more persons holding or representing more than 50 per cent. in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting two or more persons being or representing Noteholders whatever the nominal amount of the Notes held or represented, unless the business of such meeting

includes consideration of proposals, *inter alia*, (i) to amend the dates of maturity or redemption of the Notes, any Instalment Date or any date for payment of interest or Interest Amounts on the Notes, (ii) to reduce or cancel the nominal amount of, or any Instalment Amount of, or any premium payable on redemption of, the Notes, (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes, (iv) if a Minimum and/or Maximum Rate of Interest, Instalment Amount or Redemption Amount is shown hereon, to reduce any such Minimum and/or Maximum Rate of Interest, Instalment Amount or Redemption Amount, (v) to vary any method of, or basis for, calculating the Final Redemption Amount, the Early Redemption Amount or the Optional Redemption Amount, including the method of calculating the Amortised Face Amount, (vi) to vary the currency or currencies of payment or denomination of the Notes, or (vii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass an Extraordinary Resolution, in which case the necessary quorum shall be two or more persons holding or representing not less than  $66\frac{2}{3}$  per cent., or at any adjourned meeting not less than 25 per cent., in nominal amount of the Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders.

The Fiscal Agency Agreement provides that a resolution in writing signed by or on behalf of the Noteholders of not less than 90 per cent. in nominal amount of the Notes outstanding shall for all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

- (b) **Modification of Fiscal Agency Agreement:** The Bank and the Issuer shall only permit any modification of, or any waiver or authorisation of any breach or proposed breach of or any failure to comply with, the Fiscal Agency Agreement, if:
- (i) to do so could not be expected to be prejudicial to the interests of the Noteholders; or
  - (ii) such modification is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of the law.

## 12. REPLACEMENT OF NOTES, CERTIFICATES, RECEIPTS, COUPONS AND TALONS

If a Note, Certificate, Receipt, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Fiscal Agent (in the case of Bearer Notes, Receipts, Coupons or Talons) and the Registrar (in the case of Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for that purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Note, Certificate, Receipt, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes, Certificates, Receipts, Coupons or further Coupons) and otherwise as the Issuer may require. Mutilated or defaced Notes, Certificates, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

### **13. FURTHER ISSUES**

The Issuer may from time to time without the consent of the Noteholders or Couponholders create and issue further securities having the same terms and conditions as the Notes (except for the first payment of interest and if applicable, the timing for notification to the NDRC, PBOC and/or SAFE and save that for the avoidance of doubt, references in these Conditions to “**Issue Date**” shall be the first issue date of the Notes) and so that the same shall be consolidated and form a single series with such Notes, and references in these Conditions to “**Notes**” shall be construed accordingly.

### **14. NOTICES**

Notices to the holders of Registered Notes shall be mailed to them at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing. Notices to the holders of Bearer Notes shall be valid if published in a daily newspaper of general circulation in Hong Kong. If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Asia (which is expected to be the Asian Wall Street Journal). Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the first date on which publication is made, as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition 14.

### **15. CONTRACTS (RIGHTS OF THIRD PARTIES) ACT 1999**

No person shall have any right to enforce any term or condition of the Notes under the Contracts (Rights of Third Parties) Act 1999.

### **16. CURRENCY INDEMNITY**

Any amount received or recovered in a currency other than the currency in which payment under the relevant Note, Coupon or Receipt is due (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction, in the insolvency, winding-up or dissolution of the Issuer or otherwise) by any Noteholder or Couponholder in respect of any sum expressed to be due to it from the Issuer shall only constitute a discharge to the Issuer, as the case may be, to the extent of the amount in the currency of payment under the relevant Note, Coupon or Receipt that the recipient is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If the amount received or recovered is less than the amount expressed to be due to the recipient under any Note, Coupon or Receipt, the Issuer shall indemnify it against any loss sustained by it as a result. In any event, the Issuer shall indemnify the recipient against the cost of making any such purchase. For the purposes of this Condition, it shall be sufficient for the Noteholder or Couponholder, as the case may be, to demonstrate that it would have suffered a loss had an actual purchase been made. These indemnities constitute a separate and independent obligation from the Issuer’s other obligations, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Noteholder or Couponholder and shall continue in full force and effect despite any other judgment, order, claim or proof for a liquidated amount in respect of any sum due under any Note, Coupon or Receipt or any other judgment or order.

## 17. GOVERNING LAW AND JURISDICTION

- (a) **Governing Law:** The Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, English law.
- (b) **Jurisdiction:** The courts of Hong Kong are to have exclusive jurisdiction to settle any disputes that may arise out of or in connection with any Notes, Receipts, Coupons or Talons and accordingly any legal action or proceedings arising out of or in connection with any Notes, Receipts, Coupons or Talons (“**Proceedings**”) may be brought in such courts. The Issuer irrevocably submits to the exclusive jurisdiction of the courts of Hong Kong and waives any objection to the Proceedings in such courts on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum.
- (c) **Waiver of Immunity:** The Issuer further irrevocably agrees that no immunity (to the extent that it may now or hereafter exist, whether on the grounds of sovereignty or otherwise) from any Proceedings or from execution of judgment shall be claimed by or on behalf of it or with respect to its assets, any such immunity being irrevocably waived by the Issuer, and the Issuer irrevocably consents generally in respect of any such Proceedings to the giving of any relief or the issue of any process in connection with any such Proceedings including, without limitation, the making, enforcement or execution against any property whatsoever of any order or judgment which may be made or given in such Proceedings.



## **USE OF PROCEEDS**

Unless otherwise specified in the Pricing Supplement, the net proceeds of each issue of the Notes will be applied by the Issuer for its funding and general corporate purposes.

## RISK FACTORS

*Investors should carefully consider, together with all other information contained in this Offering Circular, the risks and uncertainties described below. The business, financial condition or results of operations of the Issuer, the Bank and the Group may be adversely affected by any of these risks. The risks described below are not the only ones relevant to the Issuer, the Bank, the Group or the Notes. The Issuer and the Bank believe the risks described below represent the principal risks inherent when considering an investment in the Notes. Additional risks and uncertainties not presently known to the Issuer or the Bank, or which the Issuer or the Bank currently deems immaterial, may also have an adverse effect on an investment in the Notes. All of these factors are contingencies which may or may not occur and the Issuer and the Bank are not in a position to express a view on the likelihood of any such contingency occurring.*

*Neither the Issuer nor the Bank represents that the statements below regarding the risk factors of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Offering Circular and reach their own views prior to making any investment decision.*

*This Offering Circular also contains forward-looking statements that involve risks and uncertainties. The Bank's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Offering Circular.*

### RISKS RELATING TO THE BANK'S BUSINESS

#### **Uncertainties and instability in global market conditions could adversely affect the Bank's business, financial condition and results of operations**

The Group has been, and in the future will continue to be, materially affected by geo-political, economic and market conditions, including factors such as the liquidity of the global financial markets, the level and volatility of debt and equity prices, interest rates, currency and commodities prices, investor sentiment, inflation, and the availability and cost of capital and credit.

The International Monetary Fund's baseline forecast is for growth to fall from 3.4 per cent. in 2022 to 2.8 per cent. in 2023, and for advanced economies to see an especially pronounced growth slowdown. The outlook for the world economy and financial markets remains uncertain due to geopolitical uncertainty. Tensions between Russia, the U.S. and a number of European states have heightened significantly as a result of Russia-Ukraine geopolitical conflicts. Although the Bank's exposure to the region is limited, the current crisis has the potential to escalate further and this could result in elevated geopolitical instability, trade restrictions, disruptions to global supply chains, increases in energy prices with knock-on global inflationary impacts, and a potential downturn in the global economy. The European Union ("EU"), the United Kingdom ("UK") and the United States, in a coordinated effort joined by several other countries, imposed a variety of sanctions with respect to certain regions of Ukraine, Russia and various Russia-related parties. The geopolitical dynamic, the regulatory complexity across multiple jurisdictions and the rapid pace of change have created a volatile situation that may have an impact on the Bank's business and operations. In addition, the conflict has led to sharp rises in the price of energy and non-energy commodities, which had already been affected by the impact of the coronavirus disease 2019 ("COVID-19") pandemic and later localised COVID-19 outbreaks. Furthermore, the steep rise in global inflation engendered by the rise in commodity prices, and by previous monetary and fiscal policy loosening in response to the COVID-19 pandemic, has prompted global central banks to raise their policy rates sharply in recent months, with the potential for further increases to come, which may create further challenges for the Bank's customers. Headline inflation is in the process of abating as energy prices moderate, but underlying price pressures are likely to remain in place. Such geopolitical risks may have a material adverse impact on macroeconomic factors which affect the Bank's business, financial condition and results of operations. The continuing tensions

between the PRC and the United States, including ongoing trade disputes and deterioration in diplomatic relations, have contributed to increased market volatility, weakened consumer confidence and diminished expectations for economic growth around the world. Some of these tensions have manifested themselves through actions taken and sanctions imposed by the governments of the United States and the PRC in recent years. The United States has imposed a range of sanctions and trade restrictions to target Chinese persons and companies in a number of sectors, focusing on entities the United States believes are involved in human rights violations, information technology and communications equipment and services, and military activities, among others. In response, the PRC has announced a number of sanctions and trade restrictions that target or provide authority to target foreign officials and companies, including those in the United States. Heightened geopolitical tensions between the United States and the PRC continue to cause significant uncertainty in the global macroeconomy, and the rhetoric surrounding the trade tensions continues to escalate as neither side has been willing to resume stalled trade negotiations. The amicable resolution of such a trade war remains elusive, and the lasting impacts that any trade war may have on the PRC economy and the PRC real estate industry remain uncertain.

Furthermore, global economic fluctuations have also had significant impacts on the global economy and on the Group. First, a rise in global trade protectionism will negatively impact the trade-dependent economies in Asia. Second, the interplay of U.S. fiscal and monetary policies, and aggressive quantitative easing programmes in Japan and Europe may lead to more volatile global capital flows, which could in turn impact global growth. Third, in UK a remain-or-leave referendum on its membership within the EU was held in June 2016, the result of which favoured the exit of the UK from the EU (“**Brexit**”). On 31 January 2020, the UK officially exited the EU following a UK-EU Withdrawal Agreement signed in October 2019. The UK and the EU signed the Brexit trade deal on 30 December 2020 and the UK completed its separation from the EU with effect from 1 January 2021. While the UK and the EU had reached the trade deal, there remains potential lingering uncertainties caused by the ongoing negotiations between the UK and EU, especially with respect to the EU integration process and the relationship between the UK and EU, and Brexit has and may continue to create negative economic impact and increase volatility in the global market. These could include falls in stock exchange indices, a fall in the value of the key trading currencies such as the Euro and/or greater volatility of markets in general due to the increased uncertainty. Fourth, the increasing inflationary pressures which has been triggered by a number of factors including liberal monetary policies, interruptions to the global supply chain caused by measures taken by various governments to control the spread of COVID-19, labour shortages and rising energy costs, may have severe consequences on the global economy such as increased costs of borrowings and production and lower business activities, which may in turn have a material adverse effect on the Group’s business, financial condition and results of operations. Fifth, financial market volatility and increased uncertainty may have a broader global economic impact that may in turn have a material adverse effect on the Group’s business, financial condition and results of operations. To the extent uncertainty regarding the economic outlook negatively impacts consumer confidence and consumer credit factors globally, the Group’s business and results of operations could likewise be significantly and adversely affected.

The outbreak of COVID-19 and its spread worldwide have caused uncertainty and volatility in global markets, and the residual future effects of the COVID-19 pandemic remain uncertain. The COVID-19 pandemic necessitated that governments respond at unprecedented levels to protect public health, local economies and livelihoods. It has affected different countries and regions at different times and varying degrees as it has developed. The varying government support measures and restrictions imposed in response to the COVID-19 pandemic have added challenges, given the rapid pace of change and significant operational demands. Even though the World Health Organisation (“**WHO**”) has in May 2023 declared that COVID-19 is no longer a global health emergency, the speed at which countries and territories will be able to unwind the government support measures and restrictions and return to pre COVID-19 economic levels will vary based on the levels of infection, local governmental decisions and access to and ability to roll out vaccines. Despite the easing of travel restrictions and containment measures related to COVID-19 in the PRC since December 2022, there are uncertainties as to how COVID-19 and related policies will evolve. There remains a risk of subsequent waves of infection, as

evidenced by the recently emerged variants of the virus. Renewed outbreaks emphasise the ongoing threat of COVID-19 even in countries that have recorded lower than average cases so far. Please also refer to *“Risk Factors – Risks Relating to the Bank’s Business – Any force majeure events, including occurrence of natural disasters or outbreaks of contagious diseases (such as COVID-19) may have an adverse effect on the Bank’s business operations, financial condition and results of operations”*.

In addition, as COVID-19 hampered business activities in the world, including China, the China Banking and Insurance Regulatory Commission (the “CBIRC”) promulgated a series of measures to relax credit controls and increase financial support to small and medium-sized enterprises (“SMEs”) to combat the challenges arising from COVID-19. In particular, it has encouraged banking institutions to increase lending to SMEs by lowering loan rates and increasing the amounts these enterprises could borrow. However, SMEs are more vulnerable to fluctuations in the macroeconomy and the adverse impact brought by major economic crisis or regulatory changes. In addition, these enterprises may not be able to provide reliable information necessary for the Bank to assess the credit risks involved. In the absence of accurate assessment of the relevant credit risks, the non-performing loans of the Bank may increase significantly if a large number of its SMEs clients are affected by major economic crisis or regulatory changes. As a result, this may have an impact on the Bank’s overall risk profile and quality of the loan portfolio, which could in turn materially and adversely affect its business, financial condition and results of operations. Separately, there can be no assurance that the policies, laws and regulations governing the PRC banking industry, in particular those relating to loans to SMEs (e.g. incentive policies to encourage lending to SMEs), will not change in the future or that any such changes will not materially and adversely affect the Bank’s business, financial condition and results of operations. For instance, as the WHO has in May 2023 declared that COVID-19 is no longer a global health emergency, CBIRC may start to unwind support measures for SMEs, which could lead to a tightening of credit controls and an increase in default risks for SMEs.

Moreover, there are ongoing concerns relating to the political gridlock in the United States over government spending and debt levels, the consequences for economic growth and investor confidence in the United States and the conflict between Russia and Ukraine and the sanctions imposed by governments in response. Central banks of some countries, including the Federal Reserve Board of Governors of the United States, have also accelerated their shifts in monetary policies and increased interest rates. There can be no assurance that monetary and fiscal policy measures adopted by central banks or national governments will have the intended effects or that a global economic downturn will not occur or market volatilities will not persist.

In early 2023, the global financial markets have experienced further turmoil with the collapse of Silicon Valley Bank, followed by Signature Bank and First Republic Bank and the crisis of Credit Suisse, which has resulted in greater uncertainty in the global macroeconomic environment. Please also refer to *“Risk Factors – Risks Relating to the Bank’s Business – The Bank is exposed to systemic risk resulting from failures by banks, other financial institutions and corporates”*.

Investors should be aware that there is a recent history of financial crises and boom-bust cycles in multiple markets in both emerging and developed economies which leads to risks for all financial institutions, including the Group. In addition, the Group remains subject to the risks posed by the indirect economic effect of the global credit crisis, some of which cannot be anticipated and the vast majority of which are not under its control. The Group also remains subject to counterparty risk arising from financial institutions that can fail or are otherwise unable to meet their obligations under their contractual commitment to the Group. If there is another global or regional financial crisis or a downturn in the economic condition of the Group’s primary markets, this would likely have a material adverse effect on the Group’s business, financial condition and results of operations.

### **The Bank has a concentration of credit exposure to certain customers and certain sectors**

As at 31 December 2022, the Bank's corporate loans and advances to the domestic (i) transportation, storage and postal services industries; (ii) leasing and commercial services industries; (iii) manufacturing industry; (iv) production and supply of electric power, heat, gas and water industries; (v) wholesale and retail trade industries; and (vi) real estate industries accounted for 9.27 per cent., 9.52 per cent., 7.78 per cent., 5.11 per cent., 5.18 per cent. and 3.64 per cent. of the Bank's gross loans and advances excluding accrued interest, respectively. If any of these industries in which the Bank's loans are highly concentrated experiences a significant downturn, the Bank's asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes. Any significant or extended downturn in any of these sectors may reduce the borrowing activities in these sectors, as well as increase the level of the Bank's impaired loans and related provisions for impaired loans, any of which could in turn reduce its net profit and adversely affect its business, financial condition and results of operations.

The Bank is also exposed to the fluctuations of the real estate market through its extension of personal residential mortgage loans and individual commercial property mortgage loans. The Bank's real estate related loans mainly include both corporate real estate loans and personal residential mortgage loans. As at 31 December 2022, corporate real estate loans amounted to RMB770,675 million, representing 3.64 per cent. of the Group's gross loans and advances excluding accrued interest, and its corresponding non-performing loan ("NPL") ratio was 4.36 per cent. As at 31 December 2022, personal residential mortgages amounted to RMB6,479,609 million, representing 30.57 per cent. of the Group's gross loans and advances to customers and its corresponding NPL ratio was 0.37 per cent. Notwithstanding prudential measures the Bank has put in place to maintain a portfolio of high quality real estate loans with sustainable growth, including imposing stringent standards for the acceptance of new customers for personal residential mortgage loans, the PRC real estate market is subject to volatility and property prices have experienced significant fluctuations in recent years. In the event that PRC real estate prices experience a significant prolonged decline, the Bank's asset quality will likely be negatively affected. In recent years, the PRC government has been imposing and may continue to impose various economic measures with an aim of cooling the overheated real estate market in the PRC, including strengthened supervision over PRC real estate developers, some of which have experienced tightened cashflow, difficulty in refinancing or even default in their loan obligations, which would affect relevant segments of the economy and may in turn affect the Bank's business and operation. These policies may have an adverse effect on the quality as well as the rate of growth of loans extended to the real estate industry. In addition, if the real estate market in China experiences a significant downturn, the value of the real estate securing the Bank's loans may decrease, resulting in a reduction in the amount the Bank can recover. Any of the above developments or a combination thereof may adversely affect the Bank's asset quality, business, financial condition and results of operations, which in turn may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

In accordance with national policies aimed at limiting the over-development of certain industries with excess capacity, including the iron and steel, cement, electrolytic aluminium, plate glass and shipbuilding industries, the Bank carefully manages its exposure to these industries and has adopted a strict policy towards extending loans to these industries in order to reduce its loan exposure and risks associated with loans to these high-risk industries. Notwithstanding the credit measures the Bank has put in place, in the event the PRC government issues policies to further restrict such industries or there is deterioration in the production and operation of the Bank's customers from industries with overcapacity, the quality of the Bank's loans could suffer, which could in turn have an adverse effect on its business, financial position and results of operations, and may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

Since 2012, with the aim of reinforcing the risk management of loans to local government financing vehicles ("LGFV"), the PRC State Council ("State Council"), the CBIRC and the People's Bank of China (the "PBOC"), along with several other PRC regulatory authorities, have promulgated a series of

notices, guidelines and other regulatory documents to direct PRC banks and other financial institutions to further optimise and strengthen their risk management measures regarding their loans to LGFV. The Bank has adopted a series of measures such as imposing stringent controls on granting loans to LGFV and strengthening credit related policies to manage and control the risks associated with loans to LGFV. Unfavourable developments in macroeconomic conditions, adverse changes to state policies, the financial condition of local governments and other factors may adversely affect the debt repayments of these financing platforms, which may in turn adversely affect the Bank's asset quality, financial condition and results of operations. Such developments may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

While the Bank introduced heightened criteria in 2009 to manage the risks associated with LGFV loans, including stricter requirements for guarantees, it cannot be assured that these loans will not default in the event of macroeconomic instability or other policy changes introduced by the PRC government. Given their importance to the composition of the Bank's loan portfolio, the default of any portion of such loans for any reason may affect its loan quality and will adversely affect its business, financial position and results of operations. Such developments may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes. As at 31 December 2022, the Group's gross loans and advances to customers stood at RMB21.20 trillion, an increase of RMB2.39 trillion or 12.71 per cent. from 31 December 2021, mainly due to the increase in domestic loans of the Bank; its NPL ratio as at 31 December 2022 was 1.38 per cent., representing a decrease of 0.04 per cent. as compared to the corresponding ratio as at 31 December 2021. As at 31 December 2022, the NPL ratio for corporate loans and advances was 2.08 per cent., representing a decrease of 0.19 per cent. from 31 December 2021, and the NPL ratio for personal loans and advances was 0.55 per cent., representing an increase of 0.15 per cent. from 31 December 2021. The NPL ratio for overseas operations and subsidiaries as at 31 December 2022 was 2.18 per cent., representing an increase of 0.26 per cent. from 31 December 2021.

**The Bank may be unable to realise the full value of the collateral or guarantees securing the Bank's loan portfolio**

As at 31 December 2022, the balances of the Group's unsecured loans, guaranteed loans, loans secured by property and other immovable assets and other pledged loans were RMB8,053,048 million, RMB2,584,435 million, RMB8,972,422 million and RMB1,540,262 million, respectively, accounting for 37.99 per cent., 12.19 per cent., 42.32 per cent. and 7.27 per cent. of the Group's gross loans and advances to customers, respectively. If there is substantial deterioration in the business condition of a borrower which adversely affects the borrower's ability to repay, the Bank may not be able to recover the amounts lent under credit loans, which will in turn adversely affect the Bank's financial position and results of operations, and may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. Guaranteed loans are loans that are guaranteed by affiliates of the borrower or other third parties. Notwithstanding the fact that such loans are guaranteed, the Bank's exposure to the guarantor is generally unsecured and if the financial position of the guarantor deteriorates significantly, its ability to recover such loans will correspondingly deteriorate. Furthermore, the guarantee provided by such guarantor may be determined by the court as invalid if the guarantor fails to comply with certain laws and regulations in the PRC, including the "PRC Civil Code", "Interpretation of Supreme People's Court on Application of the Security System under the PRC Civil Code" and "Interpretation of the Supreme People's Court on the Application of Real Right Part of the PRC Civil Code (I)". A significant percentage of the Bank's loan portfolio is secured by collateral, consisting mainly of domestic assets such as properties, land use rights and securities. The value of the collateral is generally higher than the amount loaned but such value is affected by factors the Bank cannot control including those affecting the PRC economy. If the PRC economy deteriorates, it could result in a decrease in the value of the collateral which will lead to the reduction of the amount of the loan that can be recovered. In addition, the procedures for liquidating or otherwise realising the value of collateral of borrowers in China may be protracted, and the enforcement process in China may be difficult. According to a judicial interpretation issued by the Supreme Court of the PRC, effective from 1 January 2005 and amended in December 2008 and December 2020, the court may seal up residential

premises that are necessary to the person subject to enforcement and his dependents for living, but shall not auction, sell or use it to pay a debt. As a result, it may be difficult and time-consuming for banks to take control of or liquidate the collateral securing NPLs. Accordingly, if a borrower fails to repay and if the Bank is not able to timely realise the entire or sufficient part of the value of collateral, pledged assets or guarantees represented, the Bank's asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

#### **The Bank may not be able to maintain or reduce its current NPL ratio**

The Bank's results of operations have been negatively affected by its NPLs, which may continue to affect the Bank's current and future business performance. As at 31 December 2022, the amount of the Group's NPLs was RMB292,825 million and the NPL ratio was 1.38 per cent., representing a decrease of 0.04 per cent. as compared to the corresponding ratio as at 31 December 2021. As at 31 December 2022, the NPL ratio for corporate loans and advances was 2.08 per cent., representing a decrease of 0.19 per cent. from 31 December 2021, and the NPL ratio for personal loans and advances was 0.55 per cent., representing an increase of 0.15 per cent. from 31 December 2021. The NPL ratio for overseas operations and subsidiaries as at 31 December 2022 was 2.18 per cent., representing an increase of 0.26 per cent. from 31 December 2021. The NPL ratio for credit card loans as at 31 December 2022 was 1.46 per cent., representing an increase of 0.13 per cent. from 31 December 2021.

It cannot be assured that the Bank will be able to reduce or even maintain the same level in the future. This is because the quality of the Bank's loan portfolio is affected by factors which the Bank is unable to control, including any adverse changes to the PRC economic structure and any deterioration in the PRC's economy or the global economy. Adverse changes in the economic environment in the PRC or globally as well as force majeure events including natural disasters or outbreak of diseases may all have a negative impact on the ability of the Bank's customers to repay the loans. Factors such as deterioration in the credit conditions of the Bank's customers and trading partners, decline in both residential and commercial property prices, low market confidence in and very low demand for China real estate, an increase in the unemployment rate in China and the deterioration in the profitability of corporate borrowers will also lead to a reduction in the quality of the Bank's assets. All of these factors can lead to an increase in the Bank's NPL ratio, which will correspondingly adversely affect its business, financial condition and results of operations, and may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. See also "Risk Factors – Risks relating to the Bank's Business – Uncertainties and instability in global market conditions could adversely affect the Bank's business, financial condition and results of operations".

#### **The Bank's allowance for impairment losses may not be adequate to cover future actual losses to its loan portfolio**

As at 31 December 2022, the Group's allowance for impairment losses on loans and advances to customers measured at amortised cost was RMB704,088 million, and the ratio of its allowance for impairment losses to total assets was 2.03 per cent. The amount of the allowance for impairment losses to loans is based on the Bank's current assessment of and expectations concerning various factors that may affect the quality of its loan portfolio. These factors include, among other things, the borrowers' financial condition, repayment ability and repayment intention, the realisable value of any collateral and the likelihood of support from guarantors, as well as the PRC's economy, macroeconomic policies, interest rates, inflation, exchange rates and legal and regulatory environment. The above-mentioned factors are beyond the Bank's control. If the Bank's assessment of and expectations concerning these factors differ from actual developments in the future, or if the quality of its loan portfolio deteriorates, its allowance for impairment losses may not be adequate to cover its actual losses and the Bank may need to make additional provisions for impairment losses, which may adversely affect its business, financial condition and results of operations and, in turn, may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The expanding range of products and services exposes the Bank to new risks**

The Bank has expanded and intends to continue to expand the range of its products and services. As at 31 December 2022, the Group had 34 overseas institutions and 24 major subsidiaries with a total of 613 entities, including 457 domestic ones and 156 overseas ones, covering 31 countries and regions including Hong Kong, Singapore, Germany, South Africa, Japan, South Korea, the U.S., the U.K., Vietnam, Australia, Russia, the United Arab Emirates, Taiwan, Luxembourg, Macau, New Zealand, Canada, France, Netherlands, Spain, Italy, Switzerland, Brazil, Cayman Islands, Ireland, Chile, Indonesia, Malaysia, Poland and Kazakhstan and maintained wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Europe, CCB New Zealand, CCB Brasil and CCB Malaysia and held 60 per cent. of the total share capital of CCB Indonesia. Expansion of its business activities exposes the Bank to a number of risks and challenges, including the following:

- the Bank may have limited or no experience in certain new business activities or geographies and may not be able, or may take a relatively long period, to compete effectively in these areas;
- the Bank may not be able to devote sufficient resources or management capacity to certain new business activities or geographies;
- there is no guarantee that the new business activities will meet the Bank's expectations of their profitability;
- the Bank may not be able to hire new personnel or retrain existing personnel who are able to conduct new business activities; and
- the Bank may not be able to continually add to the capability of its risk management and information technology systems to support a broader range of activities.

If the Bank is not able to achieve the intended results in these new business areas, its business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. In addition, if the Bank fails to promptly identify and expand into new areas of business to meet the increasing demand for certain products and services, it may fail to maintain its market share or lose some of its existing customers to its competitors.

Furthermore, the Bank's international expansion into multiple jurisdictions exposes the Bank to a variety of new regulatory and business challenges and risks and has increased the complexity of its risks in a number of areas, including currency risk, interest rate risk, credit risk, regulatory and compliance risk, reputational risk, operational risk and data privacy risk. If the Bank is unable to manage the risks resulting from its international expansion, its reputation, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The Bank is subject to liquidity risk**

The Bank regularly monitors the gap between its assets and liabilities for various maturities in order to assess its liquidity risk for different periods. As at 31 December 2022, the loan-to-deposit ratio of the Group was 83.62 per cent., which increased as compared to a loan-to-deposit ratio of 82.28 per cent. as at 31 December 2021. Customer deposits have historically been the main source of the Bank's funding. Generally, the Bank's short-term customer deposits have not been withdrawn upon maturity and have represented a stable source of funding. However, it cannot be assured that this will continue to be the case. If a substantial portion of the Bank's depositors withdraw their demand deposits or do not roll over their time deposits upon maturity, the Bank may have no choice but to seek other sources of funding to meet its funding requirements. It cannot be assured that the Bank can find alternative sources of financing based on normal commercial terms when necessary. Furthermore, the Bank's ability to obtain additional funds may also be affected by other factors including factors that the Bank may find difficult



to control or be totally incapable of controlling, such as the deterioration of overall market conditions, severe disturbance to the financial market or a bleak outlook for industries where it has substantial credit exposure. Any of these factors could result in adverse effects on the Bank's liquidity, business, financial position and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The adoption of the PRC deposit insurance scheme may adversely affect the Bank's deposit-taking business and financial position.**

The "Deposit Insurance Regulation" formulated by the State Council came into effect on 1 May 2015 (the "**Deposit Insurance Regulation**"), and it has resulted in the formal establishment of a deposit insurance scheme in the PRC. The Deposit Insurance Regulation requires that the commercial banks and other deposit-taking banking financial institutions established in the PRC shall take out deposit insurance and pay deposit insurance premiums to relevant deposit insurance fund management institutions, with such premiums to be used as deposit insurance funds to compensate depositors in the event of the liquidation or similar event of any PRC bank. Under the Deposit Insurance Regulation scheme, upon the liquidation or similar event of any PRC bank, the maximum compensation that a depositor may receive on the total principal and accrued interest deposited with such PRC bank will be capped at RMB500,000.

The deposit insurance premiums to be paid by the Bank in accordance with the Deposit Insurance Regulation and other relevant laws and regulations will increase the Bank's operating costs and capital requirements. Furthermore, the Deposit Insurance Regulation scheme may increase competition among PRC banks for deposits as some depositors may consider spreading out their deposits with different PRC banks. This may result in deposits currently held with the Bank being transferred by depositors to other PRC banks as well as the Bank needing to offer higher interest rates to retain existing depositors and attract new depositors, which may have an adverse effect on the Bank's business, financial position and operating results.

**The Bank is subject to credit risks with respect to certain off-balance sheet commitments and guarantees**

In the ordinary course of the Bank's business, the Bank makes commitments and guarantees which are not reflected as liabilities on its balance sheet, including providing bank acceptances, guarantees, letters of credit and other credit commitments. As at 31 December 2022, the balance of the Group's credit commitments was RMB3,686,527 million, representing an increase of RMB316,633 million as compared to RMB3,369,894 million as at 31 December 2021. The Bank is subject to credit risks on its commitments and guarantees because certain of its commitments and guarantees may need to be fulfilled as a result of the Bank's customers' default. If the Bank is not able to obtain payment from its customers in respect of these commitments and guarantees or enforce its contracts with them, the Bank's business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank is subject to risks associated with its hedging activities and other derivative transactions**

The Bank has entered into derivative transactions for hedging purposes as well as conducted derivative transactions on behalf of its customers. Accordingly, the Bank faces market and operational risks associated with these transactions. At present, the regulation of China's derivative market remains in the development stage and requires further improvement and this increases the risks of the derivative transactions the Bank enters into. Further, the Bank's ability to monitor, analyse and report these transactions is limited by its information technology. Accordingly, the Bank's business, financial position and results of operations may be adversely affected given the volatility of the prices of these derivatives, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's risk management and internal control policies and procedures may not be effective in completely managing and avoiding all of its risks**

In recent years, the Bank has achieved progress in terms of risk management by improving its policies and procedures. However, as the Bank's business continues to develop, the Bank's risk management and internal control policies may not be able to effectively reduce and mitigate all types of risks, including unexpected risks and those of which the Bank is unaware of. In addition, the Bank's risk management capabilities are limited by the information, tools and technologies available to the Bank. Furthermore, the Bank's ability to control market risk and liquidity risk is constrained by the current PRC laws and regulations that restrict the types of financial instruments and investments the Bank may hold. If the Bank is unable to effectively implement the enhanced risk management and internal control policies and procedures, or if the intended results of such policies and procedures are not achieved in a timely manner, its asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's business is highly dependent on the proper functioning and improvement of its information technology systems**

The Bank's business is highly dependent on the ability of its information technology systems to accurately process large numbers of transactions across numerous markets and products in a timely manner. The proper functioning of the Bank's financial control, risk management, accounting, customer service and other data processing systems, together with the communication networks between the Bank's various branch outlets and its main data processing centre, is critical to its business and its ability to compete effectively. The Bank's data centres provide backup data that could be used in the event of a system breakdown or a failure of the Bank's primary systems, and have established alternative communications networks where available. However, the Bank does not operate all of its backup systems on a real-time basis and it cannot be assured that the Bank's business activities would not be substantially disrupted if there was a partial or complete failure of any of these primary information technology systems or communications networks. Such failures could be caused by, among other things, software flaws, computer virus attacks or conversion errors due to system upgrading. In addition, any security breach caused by unauthorised access to information or systems, or intentional destruction or loss or corruption of data, software, hardware or other computer equipment, could have an adverse effect on the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank's ability to remain competitive will depend in part on its ability to upgrade its information technology systems on a timely and cost-effective basis. In addition, the information available to and received by the Bank through its existing information technology systems may not be timely or sufficient for the Bank to manage risks and plan for, and respond to, market changes and other developments in its current operating environment. As a result, the Bank is making and intends to continue making investments to improve or upgrade its information technology systems. Any substantial failure to improve or upgrade the Bank's information technology systems effectively or on a timely basis could adversely affect its competitiveness, business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's business generates and processes a large amount of data, and any improper use or disclosure of such data could subject the Bank to significant reputational, financial, legal, and operational consequences, and deter current and potential customers from using its services**

The Bank's business generates and processes a large quantity of personal and transaction data. The Bank face risks inherent in handling large volumes of data and in protecting the security of such data. In particular, the Bank faces a number of challenges relating to data from transactions and other activities on its platforms, including:

- protecting the data in and hosted on the Bank's system, including against attacks on its system by outside parties or fraudulent behaviour by its employees;
- addressing concerns related to privacy and sharing, safety, security, and other factors; and
- complying with applicable laws, rules, and regulations relating to the collection, use, retention, disclosure, or security of personal information, including any requests from regulatory and government authorities relating to such data.

Any systems failure or security breach or lapse that result in the release of user data could harm the Bank's reputation and brand and, consequently, its business, in addition to exposing it to potential legal liability. Any failure, or perceived failure, by the Bank to comply with its privacy policies or with any regulatory requirements or privacy protection-related laws, rules, and regulations could result in proceedings or actions against it by governmental entities or others. These proceedings or actions may subject the Bank to significant penalties and negative publicity, require the Bank to change its business practices, increase its costs, and severely disrupt its business.

The Bank is subject to domestic and international laws relating to the collection, use, retention, security, and transfer of personally identifiable information, with respect to its customers and employees. In many cases, these laws do not only apply to third-party transactions, but may also restrict transfers of personally identifiable information among the Bank and its international subsidiaries. Several jurisdictions have passed laws in this area, and other jurisdictions are considering imposing additional restrictions. These laws continue to develop and may vary from jurisdiction to jurisdiction. Complying with emerging and changing international requirements may cause the Bank to incur substantial costs or require it to change its business practices, and failure to comply with any data protection laws could subject the Bank to significant penalties and negative publicity and severely disrupt its operations.

**The Bank may not be able to detect and prevent fraud or other misconduct committed by its employees or third parties on a timely basis**

The Bank may suffer from economic loss, penalties from regulatory institutions and severe damage to its reputation as a result of fraud or other misconduct committed by the Bank's employees or third parties. Types of misconduct conducted by the Bank's employees in the past include, among other things, theft, embezzlement or misappropriation of customers' funds, mishandling of deposits-taking business and settlement of payment transactions, improper extensions of credit, improper accounting, fraud and the giving or acceptance of bribes. Types of misconduct by third parties which may affect the Bank include, among other things, fraud, theft, robbery and certain armed crimes. In addition, the Bank's employees may commit errors that could subject the Bank to financial claims as well as regulatory actions. While the Bank is constantly strengthening its inspection efforts and increasing its precautionary measures to prevent misconduct by employees and third parties, given the Bank's significant number of branch outlets, it cannot be assured that the Bank can identify and prevent all fraudulent behaviours of misconduct or that the preventive measures the Bank has adopted will be effective in every circumstance. It cannot be assured that any fraud or other misconduct committed by the Bank's employees or third parties, whether involving past acts that have gone undetected or future acts, will not have an adverse effect on the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank may not be able to detect money laundering and other illegal or improper activities fully or on a timely basis, which could expose it to additional liability and harm its business or reputation**

The Bank is required to comply with applicable anti-money-laundering, anti-terrorism laws and other regulations in the PRC, Hong Kong and other jurisdictions where the Bank has operations. These laws and regulations require the Bank, among other things, to adopt and enforce "know your customer" policies and procedures and to report suspicious and large transactions to the applicable regulatory

authorities in different jurisdictions. While the Bank has adopted policies and procedures aimed at detecting and preventing the use of its banking network for money laundering activities or by terrorists and terrorist-related organisations and individuals generally, such policies and procedures may not completely eliminate instances where the Bank may be used by other parties to engage in money laundering or other illegal or improper activities. To the extent the Bank fails to fully comply with applicable laws and regulations, the relevant government agencies to whom the Bank reports have the power and authority to impose fines and other penalties on the Bank, which could harm its business and reputation, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank does not possess the relevant land use right certificates or building ownership certificates for some of the properties it holds, and it is subject to risks that its leases over certain properties may not be renewed**

The Bank leases a significant number of properties in the PRC, primarily as business premises for its branch outlets. It cannot be assured that all lessors of the Bank's leased business premises have the relevant land use right certificates or building ownership certificates. As a result, third parties may be able to challenge the validity of the Bank's leases. In addition, it cannot be assured that the Bank will be able to renew its leases on acceptable terms upon their expiration. If any of the Bank's leases were terminated as a result of challenges by third parties or failure of the lessors to renew them upon expiration, the Bank may be forced to relocate affected branch outlets and, if it fails to find suitable replacement sites on acceptable terms, its business, financial condition and results of operations may be adversely affected. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

In addition, the Bank may occupy certain parcels of land and buildings for which it does not have the relevant land use right certificates or building ownership certificates. The Bank will apply for the relevant land use rights and building ownership certificates if the Bank does not yet hold such land use rights certificates or building ownership certificates. However, it cannot be assured that the Bank's ownership rights would not be adversely affected in respect of any parcels of land or buildings for which the Bank was unable to obtain the relevant certificates.

**The Bank may face situations where it cannot meet the capital adequacy requirements imposed by the relevant PRC regulators or as a G-SIB pursuant to the Third Basel Capital Accord ("Basel III")**

According to the "Administrative Measures for the Capital of Commercial Banks (Provisional)" (the "CBIRC Capital Regulations") formulated by the previously-named China Banking Regulatory Commission (now called the CBIRC) to implement the Basel III in June 2012 and effected on 1 January 2013, the capital adequacy ratio of different tiers of a commercial bank shall not be lower than the following minimum requirements at any point in time: (i) the core tier 1 capital adequacy ratio shall not be lower than 5 per cent.; (ii) the tier 1 capital adequacy ratio shall not be lower than 6 per cent.; (iii) the capital adequacy ratio shall not be lower than 8 per cent.; (iv) the capital conservation buffer shall not be lower than 2.5 per cent.; and (v) the countercyclical buffer shall not be lower than 0 to 2.5 per cent. In addition, the Bank as a domestic systemically important bank will also be required to maintain a further 1 per cent. capital surcharge above prevailing core tier 1 capital requirements. Since January 2013, the Bank has calculated its capital adequacy ratio in accordance with these measures.

Furthermore, the Financial Stability Board has identified the Bank as a globally systemically important bank ("G-SIB") since November 2017. As a G-SIB, the Bank is required to satisfy heightened capital adequacy ratios pursuant to Basel III. As at 31 December 2022, the Group's total capital ratio, Tier 1 ratio and Common Equity Tier 1 ratio, calculated in accordance with the CBIRC Capital Regulations, were 18.42 per cent., 14.40 per cent. and 13.69 per cent. respectively, meeting the regulatory requirements. In 2017, the Basel Committee released the final framework for Basel III reform, which

reconstituted the measurement rules for risk-weighted assets, and the CBIRC revised its CBIRC Capital Regulations. Accordingly, the Bank promoted the transformation of its risk-weighted assets measurement system against the final framework, so as to meet regulatory standards.

Although the Bank has already implemented medium to long term capital management policies to strengthen capital management and its capability to maintain growth, some regulatory developments may affect the Bank's ability to continually comply with capital adequacy requirements, including the decline in asset quality, the decline in value of its investments, the raising of minimum capital adequacy ratios by the CBIRC and the changes in calculations of capital adequacy ratios by the CBIRC.

In order to support a steady growth and development, the Bank may need to raise more capital to ensure that its capital complies with or exceeds the minimum regulatory requirement. In its future plans to raise capital, the Bank may issue any share securities that can contribute towards core tier 1 capital or share or perpetual securities that can contribute towards additional tier 1 capital or any debt securities that can contribute towards additional tier 1 capital or tier 2 capital. For instance, on 28 March 2023, the Bank issued Domestic Tier 2 Capital Bonds in the domestic interbank bond market. The total issuance size of the Domestic Tier 2 Capital Bonds of the Bank was RMB20 billion, comprising (1) fixed rate bonds with a term of 10 years, coupon rate of 3.49 per cent. and an issue size of RMB5 billion, with an issuer conditional redemption right at the end of the fifth year; and (2) fixed rate bonds with a term of 15 years, coupon rate of 3.61 per cent. and an issue size of RMB15 billion, with an issuer conditional redemption right at the end of the tenth year (collectively, “**Domestic Tier 2 Capital Bonds**”). The funds raised from the issuance of the Domestic Tier 2 Capital Bonds will be used to replenish the Bank's Tier 2 capital in accordance with the applicable laws and the approvals from the regulatory authorities.

The Bank's capital-raising ability may be restricted by the Bank's future business, financial and operational results, the Bank's credit rating, necessary regulatory approvals, overall market conditions including PRC and global economic, political and other conditions at the time of any capital raising.

If the Bank fails to meet the capital adequacy requirements, the CBIRC may require the Bank to take corrective measures, including, for example, restricting the growth of its loans and other assets or restricting its declaration or distribution of dividends. These measures could adversely affect the Bank's reputation, business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The Bank is exposed to systemic risk resulting from failures by banks, other financial institutions and corporates**

Within the financial services industry, the default of any institution or corporate could lead to defaults by other institutions. Concerns about, or a default by, one institution could lead to significant liquidity problems, losses or defaults by other institutions as the commercial soundness of many financial institutions may be closely correlated as a result of their credit, trading, clearing or other relationships. This risk is sometimes referred to as “systemic risk”, and may adversely affect financial intermediaries, such as clearing agencies, clearing houses, banks, securities firms, other financial institutions and exchanges with whom the Bank interacts on a daily basis. In turn, the actual or perceived soundness of these institutions could have an adverse effect on the Bank's ability to raise new funding, including regulatory capital, and could have a material impact on the Bank's financial condition and results of operations.

The recent financial markets turmoil with the collapse of Silicon Valley Bank, followed by Signature Bank and First Republic Bank in the United States and the crisis of Credit Suisse, has resulted in higher uncertainty in the financial services industry and has prompted questions about the viability of other financial services firms with the tightening of credit controls and liquidity for banks and possibility of broader systemic risk. In addition, the actions of government regulators and central banks to the recent financial markets turmoil, including the intervention of Swiss authorities in response to the collapse of

Credit Suisse, has caused market participants to question how regulators and central banks will exercise resolution authority powers with respect to financial institutions or respond in the event of further turbulence or crisis in financial markets. As a result, there is greater uncertainty about the ability of financial institutions to raise regulatory capital, which could increase the Bank's cost of capital, or require the Bank to utilise different methods of raising regulatory capital than the Bank has used in the past, and could have a material impact on the Bank's financial condition and results of operations.

#### **The Bank may not manage risks associated with the replacement of benchmark indices effectively**

For several years, global regulators and central banks have been driving international efforts to reform key benchmark interest rates and indices; in particular interbank offered rates (“IBORs”) such as the London Interbank Offered Rate (“LIBOR”). This has resulted in significant changes to the methodology and operation of certain benchmarks and indices, the adoption of alternative risk-free rates (“RFRs”), the discontinuation of certain reference rates (including LIBOR), and the introduction of implementing legislation and regulations. The publication of certain non-U.S. Dollar LIBOR tenors (including all sterling, euro, Swiss franc and yen settings) and U.S. Dollar LIBOR 1-week and 2-month settings ceased at the end of 2021. The publication of yen LIBOR on a synthetic basis ceased at the end of 2022 and the United Kingdom Financial Conduct Authority (“FCA”) also confirmed in January 2022 that the publication of sterling LIBOR on a synthetic basis will end in early 2024. Furthermore, the remaining U.S. Dollar LIBOR tenors (including overnight, 1-month, 3-month, 6-month and 12-month) will cease by the end of June 2023, and restrictions have been imposed on new use of U.S. Dollar LIBOR. Following the 30 June 2023 cessation date, the FCA will require the publication of 1-, 3- and 6-month synthetic U.S. Dollar LIBOR until 30 September 2024, using an unrepresentative ‘synthetic’ methodology, as part of the smooth wind-down of LIBOR. These synthetic U.S. Dollar LIBOR settings will not be permitted to be used for new contracts.

The expected discontinuation of certain key IBORs such as LIBOR, the adoption of RFRs by the market, and the development of RFR products by the Bank, introduce a number of risks for the Bank, its clients, and the financial services industry more widely. These include, but are not limited to:

- regulatory compliance, legal and conduct risks, arising from both the continued sale of products referencing IBORs, sales of products referencing RFRs and the transition of legacy contracts to alternative rates. There is a risk that the Bank is unable to meet regulatory milestones associated with the discontinuance of sale of certain IBOR products, which may result in regulatory investigations or reviews being conducted into the Bank's preparation and readiness for the replacement of IBORs with alternative reference rates. Additionally, if the Bank's sales processes are not appropriately adapted to account for the additional complexity of new products, or new RFR market conventions, additional conduct risks and regulatory actions may result and there may be a heightened risk of disputes. In addition, there may be conduct risks resulting from clients of the Bank alleging that they have not been treated fairly throughout the transition or may not be aware of the options available to them and the implications of decisions taken, leading them to claim unfair financial detriment;
- legal risks associated with the enforceability of fall-back provisions in IBOR contracts. There is a risk that some contracts will not be transitioned before the relevant IBOR is discontinued and the parties will need to rely on the “fall-back” provisions of those contracts. As these fall-back provisions do not always contemplate the permanent cessation of the relevant IBOR, there is a risk that the provisions may not work from a contractual, practical or financial perspective, potentially resulting in unintended outcomes for clients. This may lead to complaints, litigation and/or regulatory action. While legislative solutions have been proposed in the UK, U.S. and EU, market participants will need to consider the impact of any proposals ultimately adopted;
- financial risks resulting from the discontinuation of IBORs and the development of RFR market liquidity will affect the Bank throughout transition. The differences in IBOR and RFR interest rate levels will create a basis risk that the Bank will need to actively manage through appropriate

financial hedging. Basis risk in the trading book and in the banking book may arise out of the asymmetric adoption of RFRs across assets and liabilities and across currencies and products. In addition, this may limit the ability to hedge effectively;

- operational risks resulting from changes to existing reference rates and indices, discontinuation of any reference rate or index and transition to alternative RFRs may require changes to some of the Bank's information technology systems, trade reporting infrastructure, operational processes and control. In addition, if any reference rate or index (such as LIBOR) is no longer available to calculate amounts payable, the Group may incur additional expenses in amending documentation for new and existing transactions and/or effecting the transition from the original reference rate or index to a new reference rate or index;
- market risks as it is possible that markets and industries transition at different paces in different regions and across different products, presenting various sources of basis risk and posing major challenges on hedging strategies; and
- accounting risk as the changes in benchmark rates, and their impact on matters such as measurement of financial instruments, may not be incorporated correctly by the Group in its financial statements.

If any of these risks materialise, it could have a material adverse effect on the Bank's business, financial condition, results of operations, prospects and customers.

**The Bank is subject to certain operational requirements as well as guidelines set by the PRC banking regulatory authorities. The Bank is also subject to the supervision and inspection of domestic regulators and overseas regulators in jurisdictions where it operates**

The Bank is subject to regular and irregular supervision and inspection by China's regulatory institutions, including the PRC Ministry of Finance (the "MOF"), the PBOC, the CBIRC, the China Securities Regulatory Commission (the "CSRC"), the State Administration of Taxation (the "SAT"), the State Administration of Industry & Commerce (the "SAIC"), the State Administration of Foreign Exchange (the "SAFE") and the National Audit Office (the "NAO").

The Bank is subject to certain operational requirements and guidelines set by the PRC banking regulatory authorities. It cannot be assured that the Bank will be able to meet these operational requirements and guidelines in the future at all times, or that no sanction will be imposed on the Bank in the future if the Bank fails to do so. If sanctions are imposed on the Bank for the breaches of these or other operational requirements and guidelines, its business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

Furthermore, the Bank may also be subject to inspection and supervision of overseas regulatory institutions in overseas jurisdictions where it operates. The Bank's overseas branches, subsidiaries and representative offices must follow local laws, regulations and the regulatory requirements of relevant local regulatory institutions of their respective jurisdictions. It cannot be assured that the Bank's overseas branches, subsidiaries and representative offices will be able to meet the applicable laws and regulatory requirements at all times. If the Bank is not able to meet these requirements, there may be an adverse impact on the Bank's business in these jurisdictions. Some of these inspections have led to penalties and other sanctions imposed on the Bank as a result of non-compliance. Although none of the penalties and sanctions imposed on the Bank have had a material adverse impact on the Bank's operations, financial position, and business performance, it cannot be assured that future inspections by regulatory institutions will not result in penalties or sanctions which may adversely affect the Bank's operations, reputation, business, financial position and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank may be subject to OFAC penalties if it conducts transactions in violation of OFAC regulations**

The United States currently imposes various economic sanctions, which are administered by the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") and which apply only to U.S. persons and, in certain cases, to foreign subsidiaries of U.S. persons or to transactions involving certain items subject to U.S. jurisdiction. Similar sanctions are administered by the United Kingdom, the European Union, United Nations Security Council and other applicable jurisdictions. These sanctions are intended to address a variety of policy concerns, including, among other things, denying certain countries, certain individuals and entities, the ability to support international terrorism and to pursue weapons of mass destruction and missile programmes. Countries which are currently subject to sanctions for different reasons include but are not limited to Cuba, Iran, North Korea, Syria, and the Crimea, Donetsk, Luhansk, Zaporizhzhia and Kherson regions of Ukraine. The external sanctions environment remains dynamic, and sanctions regimes are increasingly complex and less predictable. In particular, extensive financial, trade, transport, and immigration sanctions have been put in place by the UK, the EU and U.S., among others, against Russian individuals and companies in light of the Russia-Ukraine geopolitical conflicts. Increasing tension between the U.S. and China may further contribute to the dynamism of the sanctions environment. In 2022, Russia has been the major target of western sanctions due to the Russia-Ukraine geopolitical conflicts, resulting in the imposition of an unprecedented and diverse set of sanctions and trade restrictions that are complex in nature and are aimed at a broader range of targets or activities. For their involvement in the Russia-Ukraine geopolitical conflicts, sanctions have also been imposed on Belarus, similar to those imposed on Russia, but to a lesser extent. The Bank does not believe that any of the Group's activities are subject to these sanctions. However, if the Group engages in any prohibited transactions by any means or it was otherwise determined that any of the Group's transactions violated applicable sanctions regulations, the Group could be subject to penalties and its reputation and ability to conduct future business in the U.S. or other relevant jurisdictions or with U.S. persons or other relevant persons could be adversely affected. As the Bank's business, financial condition and results of operations may be adversely affected, the Bank's ability to service the Notes and to satisfy its other obligations under the Notes may also be negatively affected.

**Any force majeure events, including occurrence of natural disasters or outbreaks of contagious diseases (such as COVID-19) may have an adverse effect on the Bank's business operations, financial condition and results of operations**

Any force majeure events, such as the occurrence of natural disasters or outbreaks of health epidemics and contagious diseases, including but not limited to the COVID-19 outbreak, all variants of the avian influenza, severe acute respiratory syndrome ("SARS"), Middle East Respiratory Syndrome ("MERS"), Ebola virus, and swine flu caused by H1N1 virus ("H1N1 Flu"), may adversely affect the Bank's business, financial condition and results of operations. Possible force majeure events may give rise to additional costs to be borne by the Bank and have adverse effects on the quality of the Bank's assets, business, financial condition and results of operations. An outbreak of a health epidemic or contagious disease could result in a widespread health crisis and restrict the level of business activity in affected areas, which may in turn adversely affect the Bank's business, financial condition and results of operations.

In particular, the COVID-19 pandemic has been one of the most significant global health crises in recent times. COVID-19 and the administrative actions taken by governments have caused substantial disruptions in the PRC and international economies and markets as well as additional uncertainties in the Group's operating environment. The prices of certain financial assets have been artificially supported through the COVID-19 pandemic following multi-trillion dollar central bank asset purchases and record low interest rates. Beginning in the second half of 2022, governments began to withdraw fiscal and monetary support and raise interest rates. As a result, price corrections and volatility occurred in 2022. Furthermore, the impact of COVID-19, including changes in customer behaviour and pandemic fears and restrictions on business and individual activities, has led to significant volatility in global and PRC financial markets and a significant decrease in global and PRC economic activity. While the WHO has



in May 2023 declared that COVID-19 is no longer a global health emergency and there has been a gradual recovery in economic activity due to governments gradually loosening up the COVID-19 pandemic restrictions including lockdowns and social distancing measures and the roll out of vaccination programmes, regional resurgence of COVID-19 may occur in the future and it is difficult to predict the extent to which the Bank may be affected. In addition, while a number of vaccine candidates have announced high efficacy rates, raising hopes of widespread immunisation from COVID-19, the rollout of vaccination programmes is uneven across markets, which hampers the global pace of recovery to pre-pandemic levels. Depending on the time taken for economic activity to return to previous levels, there could be further adverse impacts on the Bank income due to lower lending and transaction volumes, and it may also adversely affect the level of non-performing loans. Furthermore, the emergence of new COVID-19 variants could lead to resurgence in infection rates. Should the Group's operations be disrupted again by any resurgence of COVID-19 or its variants and such disruption become extended, it may materially and adversely affect the Group's results of operations and financial condition. In addition, any further disruption to the Group's business activities may negatively affect its liquidity and access to capital.

Please also refer to *“Risk Factors – Risks Relating to the Bank's Business – Uncertainties and instability in the global market conditions could adversely affect the Bank's business, financial condition and results of operations”*. Any of these factors could have a material adverse effect on the Group's financial condition, business and results of operation. In addition, any future occurrence of severe natural disasters in China or elsewhere may adversely affect PRC's economy or the global economy and in turn the Bank's business. There is no guarantee that any future occurrence of natural disasters or outbreak of any avian influenza, SARS, MERS, Ebola virus, H1N1 Flu, COVID-19 or other epidemics, or the measures taken by the PRC government or other countries in response to such future outbreak of epidemics, will not seriously interrupt the Bank's operations or those of the Bank's customers, which may have an adverse effect on the Bank's business, financial condition and results of operations.

**Failure by the Bank to meet its environmental, social and governance (“ESG”) or corporate social responsibility (“CSR”) targets may have an adverse effect on the Bank's performance**

The Bank takes its corporate social responsibilities seriously and seeks to serve the public, promote livelihoods, and become a low-carbon and environmentally friendly bank for sustainable development. In line with its philosophy, the Bank has issued several series of ESG related notes (the **“ESG Notes”**) under the Programme, including green notes, sustainability linked notes and transition notes. In addition, the Bank has also increased its credit supply in the area of green finance, to among others provide financial services for energy security and low-carbon transformation.

In respect of the Bank's ESG Notes and green finance credit and loans, the Bank may have agreed to obligations relating to reporting and disclosure, environmental and social targets and specified use of proceeds. Furthermore, the Bank also publishes its CSR reports annually, which sets out the Bank's implementation strategies, targets and goals (such as emission reduction goals, energy conservation goals, waste reduction goals and water conservation goals) and proposed business processes and standards, with respect to ESG and CSR. Any failure by the Bank to meet any of the targets, strategies, goals, processes and standards mentioned above, or any failure by the Bank to satisfy investor or other stakeholder expectations or standards in the execution of its ESG strategies, may affect the value and/or trading of the ESG Notes, and more widely affect the Bank's current and future business performance, results of operations and reputation. These may in turn negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

## **RISKS RELATING TO THE PRC BANKING INDUSTRY**

### **The highly competitive nature of the PRC banking industry could adversely affect the Bank's profitability**

The PRC banking industry is intensely competitive. The Bank competes primarily with other domestic commercial banks and financial institutions, as well as foreign-invested financial institutions. These commercial banks and financial institutions compete with the Bank for substantially the same loans, deposits and fees from customers.

Following the removal of regulatory restrictions on their geographical presence, customer base and operating licence in China in December 2006 as part of China's WTO accession commitments, the Bank has experienced increased challenges from foreign-invested commercial banks. Furthermore, the "Mainland and Hong Kong Closer Economic Partnership Arrangement", which permits smaller Hong Kong banks to operate in China, the rapid development of new competitors such as Alipay and WeChat Pay, and the emergence of new technologies such as new digital currencies in the PRC have also increased the competition in China's banking industry.

The increased competitive pressures resulting from the above and other factors may adversely affect the Bank's business and prospects, as well as the Bank's business, financial condition and results of operations by, among other things:

- reducing the Bank's market share in its principal products and services;
- affecting the growth of the Bank's loan portfolio or deposit base and other products and services;
- decreasing the Bank's interest income or increasing its interest expense, thereby decreasing its net interest margin;
- reducing the Bank's fee and commission income;
- increasing the Bank's non-interest expenses, such as marketing expenses;
- reducing the Bank's asset quality; and
- increasing the turnover of senior management and qualified professional personnel.

The Bank may not always be able to maintain its competitive advantage or successfully compete in all the business areas in which it currently operates or intends to operate in the future. The adverse developments described above may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank may also face competition for funds from other forms of investment alternatives as the PRC capital market continues to develop. For example, as the PRC capital market continues to develop and become a more viable and attractive investment alternative, the Bank's deposit customers may elect to transfer their funds into bonds, equities and other capital market instruments, which may reduce the Bank's deposit base and adversely affect the Bank's business, financial condition and results of operations. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **The Bank's business is inherently subject to market fluctuations and general economic conditions, particularly in the PRC**

The Bank's business is inherently subject to global capital market fluctuations and general economic conditions. Global market factors and the volatility and strength of the capital markets all affect the business and economic environment and, ultimately, the Bank's business. In particular, uncertain

economic conditions, volatility and disruptions in global capital markets, such as those that occurred in late 2008 and 2009 during the global financial crisis, can have a material adverse effect on the Bank. The economic recovery since the global financial crisis has been slow, with economic growth rates in major economies remaining persistently lower than pre-crisis levels, due to issues including the ongoing COVID-19 outbreak, the rise in inflation in major economies, the escalating tensions between the PRC and the United States, the ongoing concerns about European sovereign debt levels, the prolonged period of uncertainty around Brexit and the military conflict between Russia and Ukraine. Please also refer to “Risk Factors – Risks Relating to the Bank’s Business – Uncertainties and instability in global market conditions could adversely affect the Bank’s business, financial condition and results of operations”.

Furthermore, uncertainties in the global and the PRC’s economies may also adversely affect the Bank’s business, financial condition and results of operations in many ways, including, among others:

- during a period of economic slowdown, there is a greater likelihood that more of the customers or counterparties could become delinquent in respect of their loan repayments or other obligations to the Bank, which, in turn, could result in a higher level of NPLs, allowances for impairment losses and write-offs;
- the increased regulation and supervision by the financial services industry in response to the financial crisis in certain jurisdictions where the Bank operates may restrict its business flexibility and increase its compliance costs;
- the value of the Bank’s investments in the equity and debt securities issued by overseas governments and financial institutions may significantly decline;
- the Bank’s ability to raise additional capital on favourable terms, or at all, could be adversely affected; and
- trade and capital flows may further contract as a result of protectionist measures being introduced in certain markets, which could cause a further slowdown in economies and adversely affect the Bank’s business prospects.

Any potential market and economic downturns, economic slowdown or geopolitical uncertainties in the PRC, its neighbouring countries or regions or the rest of the world may exacerbate the risks relating to the PRC capital markets. In addition, global economic uncertainty and the slowdown in PRC economic growth have precipitated, and may continue to raise the possibility of, fiscal, monetary, regulatory and other governmental actions. It cannot be predicted whether or when such actions may occur, nor can it be predicted what ultimate impact, if any, such actions or any other governmental actions could have on the Bank’s business, results of operations and financial condition. There can be no assurance that the PRC’s economy or the global economy will continue to improve or maintain sustainable growth. If further economic downturn occurs or continues, the Bank’s business, financial condition and results of operations could be materially and adversely affected.

#### **The Bank’s businesses are highly regulated which may be adversely affected by future regulatory changes**

The Bank’s businesses are highly regulated which may be adversely affected by future regulatory changes. The Bank’s business and operations are directly affected by changes in the PRC’s policies, laws and regulations relating to the banking industry, such as those affecting the extent to which the Bank can engage in specific businesses as well as changes in other governmental policies. There can be no assurance that the policies, laws and regulations governing the banking industry will not change in the future or that any such changes will not adversely affect the Bank’s business, financial condition and result of operations nor can the Bank assure investors that it will be able to adapt to all such changes on a timely basis. For example, in recent years, the PRC government has announced a number of supply-

side structural reforms, including the reforms to improve the corporate governance of SMEs to reduce systemic financial risks and credit risk and to increase lending activities to SMEs while effectively controlling risks, to achieve a healthy economic growth.

The Bank has participated in such supply-side structural reforms, including the development of Guangdong-Hong Kong-Macau Greater Bay Area and Free Trade Zones, SMEs financing and debt-to-equity swap reforms. In addition, the Bank may be entrusted to administer banking business. For example, on 24 May 2019, the Bank announced that it has accepted the entrustment of Baoshang Bank to take its business into custody. Under the custodian period of one year, the Bank had assisted Baoshang Bank in the reform of its corporate governance and risk management and in its business operations. There is no assurance that the policies implemented by the PRC regulators and the Bank's participation in them will not affect the Bank's business, financial condition and result of operations or that the Bank will be able to make proper adjustment(s) to its business operations according to the changes in the financial regulatory policies, monetary policies and structural-side reforms.

Furthermore, in 2022, the PBOC circulated for public consultation a draft Financial Stability Law of the People's Republic of China (中華人民共和國金融穩定法(草案))(the “**Financial Stability Law**”), which aims to provide a comprehensive plan for addressing systemic risks to China's financial system. As the Financial Stability Law has not been promulgated, its actual impact on the Bank's business and operations remains unknown. However, as a leading commercial bank in China, it is highly possible that the Bank will be required to comply with the Financial Stability Law upon its enactment, and there is no assurance that the compliance with the Financial Stability Law will not affect the Bank's business, financial condition and result of operations.

In addition, there may be uncertainties regarding the interpretation and application of new policies, laws and regulations, which may result in penalties and restrictions on the Bank's activities and could also have a significant impact on the Bank's business. The adverse developments described above may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

#### **The growth rate of the PRC banking market may not be sustainable**

The Bank expects the banking market in the PRC to expand as a result of anticipated growth in the PRC economy, increases in household wealth, continued social welfare improvement, demographic changes and the opening of the PRC banking market to foreign participants. However, the prospective impact on the PRC banking industry of certain trends and events, such as the pace of economic growth in the PRC and the ongoing reform of the social welfare system is currently not clear. Consequently, it cannot be assured that the growth and development of the PRC banking market will be sustainable.

#### **Fluctuations in interest rates may adversely affect the Bank's lending business and its financial condition**

As with most commercial banks, the Bank's results of operations depend to a great extent on the Bank's net interest income. For the year ended 31 December 2022, net interest income represented 84.82 per cent. of the Group's operating income. Fluctuations in interest rates could affect the Bank's financial condition and profitability in different ways. For example, a decrease in interest rates may reduce the Bank's interest income and yields from interest-earning assets. An increase in interest rates may decrease the value of the Bank's investment in debt securities portfolio and raise the Bank's funding costs. In addition, an increase in interest rates may reduce overall demand for loans, and, accordingly, reduce the Bank's origination of new loans, as well as increase the risk of customer default. Fluctuations in interest rate will also affect the market value of and return on derivative financial instruments and may result in a gap between the Bank's interest rate sensitive assets and interest rate sensitive liabilities.

Interest rate spread may also be affected by the PBOC's reserve requirement ratio for commercial banks. The reserve requirement refers to the amount of funds that banks must hold in reserve against deposits made by their customers. The PBOC may further adjust the reserve requirement ratio or revise its

calculation basis in the future. Increases in the bank reserve requirement ratio or expansion of the calculation basis of the reserve requirement may negatively impact the amount of funds available for loans to businesses by the Bank and other commercial banks in China and therefore may adversely affect the Bank's ability to earn interest income, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

In addition, increasing competition in the banking industry and further deregulation of interest rates by the PBOC may result in higher fluctuations in market interest rates. If the interest rates the Bank pays for its deposits increase to a greater extent than the interest rates it receives for its loans, the Bank's net interest margin will narrow, leading to a reduction in its net interest income. Increases in interest rates might also affect borrowers' financial condition and hence their ability to repay loans. As a result, fluctuations in interest rates may adversely affect the Bank's lending operations, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**PRC regulations impose limitations on the types of investments the Bank may make and, as a result, the Bank has limited abilities to seek optimal investment returns, to diversify its investment portfolio and to hedge the risks of its Renminbi-denominated assets**

As a result of the PRC regulatory restrictions, substantially all of the Renminbi-denominated investment assets of PRC commercial banks are concentrated in the limited types of investments permitted by PRC law. These permitted investments mainly include PRC treasury bonds, financial debt securities issued by PRC policy banks, notes issued by the PBOC, and subordinated bonds. These restrictions on the Bank's ability to diversify its investment portfolio limit its ability to seek an optimal return. The restrictions also expose the Bank to significantly greater risk of investment loss in the event a particular type of investment the Bank holds suffers a decrease in value. For example, a general increase in interest rates may result in a significant decline in the value of the fixed income debt securities held by the Bank. In addition, due to the limited availability of hedging tools, the Bank's ability to manage market and credit risks associated with Renminbi-denominated assets is limited, and any resulting decline in the value of its Renminbi-denominated assets will adversely affect the Bank's financial condition and results of operations. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The Bank's results of operations may be adversely affected if the PBOC further expedites the deregulation of interest rates**

In recent years, the PBOC has adopted reform measures to liberalise China's interest rate regime. For example, in 2002, the PBOC substantially liberalised interest rates for foreign currency-denominated loans and deposits. In October 2004, the PBOC eliminated restrictions in respect of the maximum interest rate for RMB-denominated loans and the minimum interest rate for RMB-denominated deposits. In June 2012, the PBOC lowered the one-year Renminbi benchmark deposit and loan interest rates each by 0.25 per cent. At the same time, the PBOC also adjusted the upper limit of the floating range for deposit interest rates and the lower limit of the floating range for loan interest rates.

As of 8 June 2012, RMB denominated deposits could not be set above 110 percent of the relevant PBOC benchmark rate. On 25 October 2013, the PBOC introduced a new prime lending rate, officially known as the "loan prime rate", which is based on a weighted average of lending rates from nine commercial banks. In 2015, the PBOC made consecutive interest rates cuts and removed the deposit interest rate ceiling, giving rise to greater competition among banks and general shrinking of returns in the bond and monetary markets. Deposit interest rate ceilings were replaced by a market pricing self-regulatory and coordination mechanism comprised of PRC financial institutions, known as the Self-Regulatory Mechanism for the Pricing of Market-Oriented Interest Rates (市場利率定價自律機制). On 17 August 2019, the PBOC issued Bulletin [2019] No. 15, reforming and improving the loan prime rate calculation mechanism, further liberalising the interest rate system. The PBOC may further liberalise the existing interest rate restrictions on RMB-denominated loans and deposits. If the existing regulations are

substantially liberalised or eliminated, competition in China's banking industry will likely intensify as China's commercial banks seek to offer more attractive interest rates to customers. Further adjustments by the PBOC to the benchmark interest rates or liberalisation by the PBOC may result in the narrowing of the spread in the average interest rates between RMB-denominated loans and RMB-denominated deposits, thereby adversely affecting the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**The effectiveness of the Bank's credit risk management system is affected by the quality and scope of information available in the PRC**

National credit information databases developed by the PBOC have been in operation since January 2006. However, as the information infrastructure in China is still under development and there remains limitations on the availability of information, national credit information databases are generally underdeveloped and are not able to provide complete credit information on many of the Bank's credit applicants. Therefore, the Bank's assessment of the credit risk associated with a particular customer may not be based on complete, accurate or reliable information, and the Bank's ability to effectively manage the Bank's credit risk may be adversely affected. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

**Certain facts and statistics and information relating to the Bank and the Group are derived from publications not independently verified by the Bank, the Arranger, the Dealers or any of their respective directors, employees, representatives, affiliates or advisers**

Certain facts and statistics in this Offering Circular relating to the PRC, its economy and its banking industry are derived from various official and publicly available sources generally believed to be reliable. While the Bank has taken reasonable care to ensure that the facts and statistics or information relating to the Bank and the Group presented are accurately extracted from such sources, such facts, statistics and information have not been independently verified by the Bank, the Arranger, the Dealers or any of their respective directors, employees, representatives, affiliates or advisers and, therefore, none of them makes any representation as to the accuracy of such facts and statistics or information, which may not be consistent with other information compiled within or outside the PRC and may not be complete or up-to-date.

Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice or other reasons, the statistics herein may be inaccurate or may not be comparable from period to period or to statistics produced for other economies and should not be unduly relied upon.

**RISKS RELATING TO THE PRC**

**PRC economic, political and social conditions and government policies could affect the Bank's financial condition and results of operations**

A substantial majority of the Bank's businesses, assets and operations are in China. Accordingly, the Bank's financial condition, results of operations and business prospects are, to a significant degree, subject to the economic, political and legal developments in China. The PRC economy differs from the economies of most developed countries in many respects, including with respect to government involvement, level of development, economic growth rate, economic and political structure, control of foreign exchange, regulation of capital investment and allocation of resources. The PRC economy has been transitioning from a planned economy to a more market-oriented economy. In recent years, the PRC government has implemented a series of measures emphasising market forces for economic reform, the reduction of state ownership of productive assets and the establishment of sound corporate governance in business enterprises. However, a large portion of productive assets in China remain owned by the PRC government. The PRC government retains the power to implement macroeconomic policies affecting the PRC economy and continues to play a significant role in regulating industrial

development, allocating resources, setting monetary policy, implementing measures on production, pricing, management and taxation and providing preferential treatment to particular industries or companies. These measures are aimed at benefiting the overall economy of the PRC, but some of the measures may have negative effects on certain industries, including the commercial banking industry. For example, the Bank's operating results may be adversely affected by government control over capital investments or changes in the interpretation of, and application of, applicable tax regulations.

**The interpretation of the NDRC Order 56 (as defined below) may involve significant uncertainty, which may adversely affect the enforceability and/or effective performance of the Notes. Any failure to complete the relevant filing and/registration under the NDRC Order 56 within the prescribed time frames may have adverse consequences for the relevant Issuer and/or the investors of the Notes.**

The NDRC issued the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (國家發展改革委關於推進企業發行外債備案登記制管理改革的通知(發改外資[2015]2044號))(the “**NDRC Circular**”) on 14 September 2015, which came into effect on the same day. According to the NDRC Circular, domestic enterprises and their overseas controlled entities shall procure the registration of any debt securities or medium to long term loans with a term not less than one year issued or incurred outside the PRC with the NDRC prior to the issue of the securities or drawings under the loans, and notify the particulars of the relevant issues or drawings within ten PRC working days after the completion of the relevant issue or drawing.

Effective from 10 February 2023, Administrative Measures for the Examination and Registration of Medium- and Long-term Foreign Debts of Enterprises (企業中長期外債審核登記管理辦法(國家發展和改革委員會令第五十六號))(as supplemented, amended or replaced from time to time) and any implementation rules or policies as issued by the NDRC from time to time (the “**NDRC Order 56**”) will supersede the NDRC Circular. However, the NDRC Order 56 would not affect the effectiveness of the foreign debt registration certificate (“**Certificate**”) already obtained by the Bank in 2022 under the NDRC Circular and the relevant Issuer can still rely on the Certificate to issue the Notes. Under the NDRC Order 56, the Bank shall, (i) file or cause to be filed with the NDRC the requisite information and documents within ten PRC business days after each foreign debt issuance and the expiration of the Certificate with respect to the relevant Notes in accordance with the NDRC Order 56, (ii) file or cause to be filed with the NDRC the requisite information and documents within five PRC business days before the end of January and the end of July each year, and (iii) file or cause to be filed the requisite information and documents upon the occurrence of any material event that may affect the enterprise's due performance of its debt obligations. The NDRC Order 56 mentions some legal consequences of non-compliance with the pre-issuance registration requirement. For example, if the enterprise borrows foreign debt in violation of the NDRC Order 56, the examination and registration authority shall take disciplinary actions such as holding an interview and giving a public warning against the relevant enterprise and its principal person-in-charge according to the seriousness of the circumstances, and if any intermediary agency knows or should have known that an enterprise is borrowing foreign debt in violation of the relevant provision of the NDRC Order 56 but still provides the relevant intermediary services to the enterprise, the examination and registration authority shall circulate a notification of violation of regulations, and consult the relevant department on punishing the relevant intermediary agency and relevant liable persons in accordance with the applicable laws and regulations. In the worst case scenario, if pre-issuance registration is required but not complied with, it might become unlawful for the relevant Issuer to perform or comply with any of its obligations under the relevant Notes and the relevant Notes might be subject to enforcement as provided in Condition 10 (*Events of Default*). Potential investors of the Notes are advised to exercise due caution when making their investment decisions.

Similarly, the NDRC Order 56 mentions some legal consequences of non-compliance with the post-issue notification requirement. Failure to comply with the NDRC post-issue and continuing filing obligations (such as post-issue filing, pre-issuance approval expiration filing, periodical filing and major event

filing, etc.) under Articles 24 and 26 of the NDRC Order 56 may result in the relevant entities being ordered to make corrections within a time limit, and in the case of aggravating circumstances or in the case that such corrections are not made within the prescribed time limit, relevant entities and their main person-in-charge will be warned. The aforesaid regulatory violations committed by enterprises shall be publicised on the “Credit China” website and the national enterprise credit information publicity system, among others.

The Bank undertakes to file or cause to be filed with the NDRC within the relevant prescribed timeframes after the relevant Issue Date the requisite information and documents in respect of the relevant Notes in accordance with the NDRC Order 56 and any implementation rules or policies as issued by the NDRC from time to time.

However, the NDRC Order 56 is new and its implementation may involve significant uncertainty. The administration and enforcement of the NDRC Order 56 may be subject to executive and policy discretion of the NDRC. While the NDRC Order 56 has set out the legal consequences for debtors and involved professional parties in cases of non-compliance of the NDRC Order 56, the NDRC Order 56 is silent on whether any such non-compliance would affect the validity and enforceability of the Notes. There is no assurance that the failure to comply with the NDRC Order 56 would not result in adverse consequences on the relevant Issuer’s or the Bank’s ability to perform in accordance with the Terms and Conditions of the Notes or the enforceability of the Notes.

#### **Interpretation of PRC laws and regulations may involve uncertainty**

The Bank is organised under the laws of the PRC. The PRC legal system is based on written statutes. Since 1979, the PRC government has promulgated laws and regulations dealing with economic matters, such as foreign investment, corporate organisation and governance, commerce, taxation and trade, with a view towards developing a comprehensive system of commercial law. However, as many of these laws and regulations continue to evolve, these laws and regulations may be subject to different interpretation and inconsistently enforced. In addition, although there is a large volume of published court decisions and such court decisions may be cited for reference, they are not binding on subsequent cases and have limited precedential value unless the Supreme People’s Court otherwise provides interpretations. These uncertainties relating to the interpretation and implementation of PRC laws and regulations may adversely affect the legal protections and remedies that are available to the Bank and the Noteholders.

#### **Noteholders may experience difficulties in effecting service of legal process and enforcing judgments against the Bank and its directors and officers**

The Bank is a company incorporated under the laws of the PRC, and substantially all of its assets and its subsidiaries are located in the PRC. In addition, most of the Bank’s directors and officers reside within the PRC, and the assets of its directors and officers may be located within the PRC. As a result, it may be difficult to effect service of process outside of the PRC upon most of the Bank’s directors and officers and for the Noteholders to effect service of process against the Bank’s assets or its directors and officers in the PRC in order to seek recognition and enforcement for foreign judgments in the PRC.

The recognition and enforcement of foreign judgments are provided for under the PRC Civil Procedures Law. PRC courts may recognise and enforce foreign judgments in accordance with the requirements of the PRC Civil Procedures Law and other applicable laws and regulations based either on treaties between China and the country where the judgment is made or on principles of reciprocity between jurisdictions. The PRC has not entered into treaties or arrangements providing for the recognition and enforcement of judgments made by courts of the United States, the United Kingdom, Japan or most other Western countries. In addition, according to the PRC Civil Procedures Law, courts in the PRC will not enforce a foreign judgment against the Bank or its directors and officers if they decide that the judgment violates the basic principles of PRC law or national sovereignty, security or public interest. Hence, it is uncertain whether and on what basis a PRC court would enforce a judgment rendered by a court in any of these jurisdictions.



### **The Bank is affected by the PRC government's restrictions on currency conversion and future fluctuations in exchange rates**

The Bank receives a substantial majority of its revenues in RMB, which is currently not a freely convertible currency. A portion of these revenues must be converted into other currencies in order to meet the Bank's demands for foreign currencies.

The exchange rates of the RMB against the U.S. dollar and other currencies are in constant fluctuation and influenced by, among other things, the changes in Chinese and international political and economic conditions. Since 1994, China had implemented a single and managed floating exchange rate regime based on market supply and demand to determine the exchange rate of RMB with reference to the exchange rate determined by the PBOC based on the interbank exchange rates and the prevailing rate of the international financial market on the previous business day. On 21 July 2005, the PRC government adopted a more flexible market-based and managed floating exchange rate regime with reference to a basket of currencies. Under the new system, the exchange rate of RMB was allowed to fluctuate within a regulated band. In addition, a market maker system was introduced to the interbank spot foreign exchange market. In July 2008, China continued to deepen its exchange rate regime reform to implement a managed floating exchange rate system based on market supply and demand. Given the domestic and overseas economic developments, in June 2010, the PBOC decided to proceed further with reform of the RMB exchange rate regime, improve the flexibility of the RMB exchange rate and widen the daily trading band for the U.S.\$/RMB exchange rate in April 2012 and in March 2014. In 2017, the RMB depreciated as against the U.S. dollar and continued to fluctuate in 2018 and early 2019. Against the backdrop of uncertain trade and global economy, the PBOC authorised the China Foreign Exchange Trade System and National Interbank Funding Centre on 8 August 2019 to publish the central parity rate of the RMB as against the U.S. dollar in the interbank exchange market, which was U.S.\$1.00 to RMB7.0039. That was the first time the value of the RMB as against the U.S. dollar fell below RMB7.00 per U.S. dollar since 2008. The PRC government may in the future implement other exchange rate reforms.

The Bank is also currently required to obtain the approval of SAFE before converting significant sums of foreign currencies into RMB. All of these factors could adversely affect the Bank's business, financial condition, results of operations and compliance with capital adequacy ratios and operational ratios, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### **RISKS RELATING TO THE NOTES**

#### **Notes may not be a suitable investment for all investors**

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Offering Circular or any applicable supplement to this Offering Circular or any Pricing Supplement;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;

- (iv) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Certain Series of Notes may be complex financial instruments. Sophisticated investors generally do not purchase complex financial instruments as standalone investments but rather purchase such complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to the overall portfolios. A potential investor should not invest in such Notes unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how such Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

**The Notes are subordinated to all secured debt of each of the Issuer and the Bank**

Each tranche of Notes will be unsecured and will rank at least equally with all other unsecured and unsubordinated indebtedness (except for creditors whose claims are preferred by laws and rank ahead of the holders of the Notes) that each of the Issuer and the Bank has issued or may issue. Payments under the Notes are effectively subordinated to all secured debt of each of the Issuer and the Bank to the extent of the value of the assets securing such debt.

As a result of such security interests given to the Issuer's and the Bank's secured lenders, in the event of a bankruptcy, liquidation, dissolution, reorganisation or similar proceeding involving the Issuer and the Bank, the affected assets of the Issuer and the Bank may not be used to pay the Noteholders until after:

- all secured claims against the affected entity have been fully paid; and
- if the affected entity is a subsidiary of the Bank, all other claims against such subsidiary, including trade payables, have been fully paid.

**In the event that the Issuer (where the Issuer is the Hong Kong Branch or other such branch of the Bank) fails to fully perform its obligations under the Notes, performance by the Bank of such obligations may be subject to registration or verification of the PRC government authorities**

According to the Law of the People's Republic of China on Commercial Banks (中華人民共和國商業銀行法) and the circular issued by the PBOC named "Reply on the Issues Regarding the Civil Liabilities of the Branches of Commercial Banks" (關於對商業銀行分支機構民事責任問題的覆函), in the event that a branch of a commercial bank fails to fully perform the obligations to the extent of the assets of the branch, such commercial bank shall fulfil such obligations to the extent that the branch has failed to perform them.

Therefore, in the event the Issuer (where the Issuer is the Hong Kong Branch or other such branch of the Bank) is unable to or does not perform its obligations under the Notes, the Bank will assume all obligations of the Issuer with respect to the payments under the Notes. The remittance of funds outside the PRC by the Bank in order to perform these obligations may be subject to registration or verification of the SAFE.

**The regulation and reform of "benchmark" rates of interest and indices may adversely affect the value of Notes linked to or referencing such "benchmarks"**

Interest rates and indices which are deemed to be or used as "benchmarks" (including the euro interbank offered rate ("EURIBOR")), are the subject of national, international regulatory guidance and proposals for reform. Some of these reforms are already effective whilst others are still to be

implemented. These reforms may cause such benchmarks to perform differently than in the past or to disappear entirely, or have other consequences which cannot be predicted. Any such consequence could have a material adverse effect on any Note linked to or referencing such a benchmark.

Regulation (EU) 2016/1011 (the “**EU Benchmarks Regulation**”) applies, subject to certain transitional provisions, to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark within the EU. Among other things, it (i) requires benchmark administrators to be authorised or registered (or, if non-EU-based, to be subject to an equivalent regime or otherwise recognised or endorsed) and (ii) prevents certain uses by European Union supervised entities of benchmarks of administrators that are not authorised or registered (or, if non-European Union based, not deemed equivalent or recognised or endorsed). Regulation (EU) 2016/1011 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the “**UK Benchmarks Regulation**”) among other things, applies to the provision of benchmarks and the use of a benchmark in the UK. Similarly, it prohibits the use in the UK by UK supervised entities of benchmarks of administrators that are not authorised by the FCA or registered on the FCA register (or, if non-UK based, not deemed equivalent or recognised or endorsed).

The EU Benchmarks Regulation and/or the UK Benchmarks Regulation, as applicable could have a material impact on any Notes linked to or referencing a benchmark in particular, if the methodology or other terms of the benchmark are changed in order to comply with the requirements of the EU Benchmarks Regulation and/or the UK Benchmarks Regulation, as applicable. Such changes could, among other things, have the effect of reducing, increasing or otherwise affecting the volatility of the published rate or level of the relevant benchmark.

More broadly, any of the international or national reforms, or the general increased regulatory scrutiny of benchmarks, could increase the costs and risks of administering or otherwise participating in the setting of a benchmark and complying with any such regulations or requirements.

The euro risk free-rate working group for the euro area has published a set of guiding principles and high level recommendations for fallback provisions in, amongst other things, new euro denominated cash products (including bonds) referencing EURIBOR. The guiding principles indicate, amongst other things, that continuing to reference EURIBOR in relevant contracts (without robust fallback provisions) may increase the risk to the euro area financial system. On 11 May 2021, the euro risk-free rate working group published its recommendations on EURIBOR fallback trigger events and fallback rates.

Such factors may have the following effects on certain benchmarks: (i) discourage market participants from continuing to administer or contribute to the benchmark; (ii) trigger changes in the rules or methodologies used in the benchmark or (iii) lead to the disappearance of the “benchmark”. Any of the above changes or any other consequential changes as a result of international or national reforms or other initiatives or investigations, could have a material adverse effect on the value of and return on any Notes linked to or referencing a benchmark.

The Terms and Conditions of the Notes provide for certain fallback arrangements in the event that a Benchmark Event occurs, including if an inter-bank offered rate (such as EURIBOR) or other relevant reference rate (which could include, without limitation, any mid-swap rate), and/or any page on which such benchmark may be published (or any successor service) becomes unavailable, or if any Paying Agent, Calculation Agent, the Issuer or other party is no longer permitted lawfully to calculate interest on any Notes by reference to such benchmark. Such fallback arrangements include the possibility that the rate of interest could be set by reference to a Successor Rate or an Alternative Reference Rate (both as defined in the Terms and Conditions of the Notes), with or without the application of an Adjustment Spread (as defined in the Terms and Conditions of the Notes). Adjustment Spread is (i) the spread or a formula or methodology for calculating a spread which is formally recommended in relation to the replacement of the Reference Rate (as defined in the Terms and Conditions of the Notes) with the Successor Rate by any Relevant Nominating Body (as defined in the Terms and Conditions of the

Notes); (ii) if no such recommendation has been made or in the case of an Alternative Reference Rate, the spread, formula or methodology which the Independent Adviser (as defined in the Terms and Conditions of the Notes) (in consultation with the Issuer) or the Issuer (acting in a reasonable manner) (as applicable) determines is recognised or acknowledged as being in customary market usage in international debt capital markets transactions which reference the Reference Rate, where such rate has been replaced by the Successor Rate or the Alternative Reference Rate (as applicable); or (iii) if the Independent Adviser (in consultation with the Issuer) or the Issuer (acting in a reasonable manner) (as applicable) determines that no such customary market usage is recognised or acknowledged, the spread, formula or methodology which the Independent Adviser (in consultation with the Issuer) or the Issuer in its discretion (as applicable), determines (acting in a reasonable manner) to be appropriate, having regard to the objective, so far as is reasonably practicable in the circumstances, of reducing or eliminating any economic prejudice or benefit (as the case may be) to the Noteholders. There is no guarantee that any Adjustment Spread will be determined or applied. If no Adjustment Spread is determined, a Successor Rate or Alternative Reference Rate may nonetheless be used to determine the Rate of Interest.

The use of any such Successor Rate or Alternative Reference Rate or, if applied, Adjustment Spread to determine the Rate of Interest may result in Notes linked to or referencing the initial inter-bank offered rate or other relevant reference rate performing differently (including paying a lower Rate of Interest) than they would do if the initial inter-bank offered rate or other relevant reference rate (as applicable) were to continue to apply in its current form.

Under these fallback arrangements, the Issuer will use all reasonable endeavours to appoint, as soon as reasonably practicable, an Independent Adviser (as defined in the Terms and Conditions of the Notes) to determine the Successor Rate or Alternative Reference Rate (as applicable), no later than five Business Days (as defined in the Terms and Conditions of the Notes) prior to the relevant Interest Determination Date (the “**IA Determination Cut-off Date**”), but in the event that the Issuer (acting in a reasonable manner) is unable to appoint an Independent Adviser, or such Independent Adviser fails to determine the Successor Rate or Alternative Reference Rate (as applicable) prior to the relevant IA Determination Cut-off Date, the Issuer (acting in a reasonable manner) will have discretion to, amongst other things, determine the relevant Successor Rate or Alternative Reference Rate (as applicable). There can be no assurance that such Successor Rate or Alternative Reference Rate (as applicable) determined by the Issuer will be set at a level which is on terms commercially acceptable to all Noteholders.

In certain circumstances, the ultimate fallback for the purposes of calculation of Rate of Interest for a particular Interest Accrual Period may result in the Rate of Interest for the last preceding Interest Accrual Period being used. This may result in the effective application of a fixed rate for Floating Rate Notes based on the rate which was last observed on the Relevant Screen Page. Due to the uncertainty concerning the availability of Successor Rates and Alternative Reference Rates, any determinations that may need to be made by the Issuer with the involvement of an Independent Adviser entails a risk that the relevant fallback provisions may not operate as intended at the relevant time. Moreover, any of the above matters or any other significant change to the setting or existence of any relevant reference rate could affect the ability of the Issuer to meet its obligations under the Floating Rate Notes or could have a material adverse effect on the value or liquidity of, and the amount payable under, the Floating Rate Notes.

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by the EU Benchmarks Regulation, the UK Benchmarks Regulation or any other international or national reforms, in making any investment decision with respect to any Notes linked to or referencing a benchmark.

### **The use of Secured Overnight Financing Rate (“SOFR”) as a reference rate is subject to important limitations**

The rate of interest on the Floating Rate Notes may be calculated on the basis of SOFR (as further described under Condition 5(b)(iii)(C) of Terms and the Conditions of the Notes).

In June 2017, the New York Federal Reserve’s Alternative Reference Rates Committee (the “ARRC”) announced SOFR as its recommended alternative to U.S. dollar LIBOR. However, the composition and characteristics of SOFR are not the same as those of LIBOR. SOFR is a broad U.S. Treasury repo-financing rate that represents overnight secured funding transactions. This means that SOFR is fundamentally different from LIBOR for two key reasons. First, SOFR is a secured rate, while LIBOR is an unsecured rate. Second, SOFR is an overnight rate, while LIBOR represents interbank funding over different maturities. As a result, there can be no assurance that SOFR will perform in the same way as LIBOR would have at any time, including, without limitation, as a result of changes in interest and yield rates in the market, market volatility or global or regional economic, financial, political, or regulatory events. For example, since publication of SOFR began in April 2018, daily changes in SOFR have, on occasion, been more volatile than daily changes in comparable benchmark or other market rates.

As SOFR is an overnight funding rate, interest on SOFR-based Notes with interest periods longer than overnight will be calculated on the basis of either the arithmetic mean of SOFR over the relevant interest period or compounding SOFR during the relevant interest period. As a consequence of this calculation method, the amount of interest payable on each interest payment date will only be known a short period of time prior to the relevant interest payment date. Noteholders therefore will not know in advance the interest amount which will be payable on such Notes.

Although the Federal Reserve Bank of New York has published historical indicative SOFR information going back to 2014, such prepublication of historical data inherently involves assumptions, estimates and approximations. Noteholders should not rely on any historical changes or trends in SOFR as an indicator of future changes in SOFR.

The Federal Reserve Bank of New York notes on its publication page for SOFR that use of SOFR is subject to important limitations and disclaimers, including that the Federal Reserve Bank of New York may alter the methods of calculation, publication schedule, rate revision practices or availability of SOFR at any time without notice. In addition, SOFR is published by the Federal Reserve Bank of New York based on data received from other sources, and the Bank has no control over its determination, calculation or publication. There can be no guarantee that SOFR will not be discontinued or fundamentally altered in a manner that is materially adverse to the interests of the Noteholders. If the manner in which SOFR is calculated is changed or if SOFR is discontinued, that change or discontinuance may result in a reduction or elimination of the amount of interest payable on the Notes and a reduction in the trading prices of the Notes which would negatively impact the Noteholders who could lose part of their investment.

The Terms and Conditions of the Notes provide for certain fallback arrangements in the event that a SOFR Benchmark Event occurs, which is based on the ARRC recommended language. There is however no guarantee that the fallback arrangements will operate as intended at the relevant time or operate on terms commercially acceptable to all Noteholders. Any of the fallbacks may result in interest payments that are lower than, or do not otherwise correlate over time with, the payments that would have been made on the Notes if SOFR had been provided by the Federal Reserve Bank of New York in its current form. Investors should consult their own independent advisers and make their own assessment about the potential risks in making any investment decision with respect to any Notes linked to SOFR.

### **The market continues to develop in relation to SOFR as a reference rate for Floating Rate Notes**

Investors should be aware that the market continues to develop in relation to SOFR as a reference rate in the capital markets and its adoption as an alternative to U.S. dollar LIBOR. Market participants and relevant working groups are exploring alternative reference rates based on SOFR (which seek to measure

the market's forward expectation of a SOFR rate over a designated term). The market or a significant part thereof may adopt an application of SOFR that differs significantly from that set out in the Terms and Conditions of the Notes. In addition, the manner of adoption or application of SOFR in the bond markets may differ materially compared with the application and adoption of SOFR in other markets, such as the derivatives and loan markets. Investors should carefully consider how any mismatch between the adoption of SOFR in the bond, loan and derivatives markets may impact any hedging or other financial arrangements which they may put in place in connection with any acquisition, holding or disposal of Notes referencing SOFR. In addition, the development of SOFR as an interest reference rate for the bond markets, as well as continued development of SOFR-based rates, indices and averages for such markets and the market infrastructure for adopting such rates, could result in reduced liquidity or increased volatility or could otherwise affect the market price of Notes referencing SOFR. Similarly, if SOFR do not prove widely used in securities such as the Notes referencing SOFR, investors may not be able to sell such Notes referencing SOFR at all or the trading price of the Notes referencing SOFR may be lower than those of bonds linked to indices that are more widely used.

The use of SOFR as a reference rate for bonds is nascent, and may be subject to change and development, both in terms of the substance of the calculation and in the development and adoption of market infrastructure for the issuance and trading of bonds referencing such rates. Notes referencing SOFR may have no established trading market when issued, and an established trading market may never develop or may not be very liquid which, in turn, may reduce the trading price of such Notes or mean that investors in such Notes may not be able to sell such Notes at all or may not be able to sell such Notes at prices that will provide them with a yield comparable to similar investments that have a developed secondary market, and may consequently suffer from increased pricing volatility and market risk. Investors should consider these matters when making their investment decision with respect to Notes referencing SOFR.

**Potential investors should not place undue reliance on the financial information incorporated by reference that is not audited**

This Offering Circular incorporates the most recently published unaudited but reviewed consolidated interim financial statements of the Bank, together with any review reports prepared in connection therewith, as well as the most recently published unaudited and unreviewed consolidated quarterly financial statements of the Bank. Please see "Documents Incorporated by Reference" for more details. The Bank publishes its consolidated quarterly interim reports in respect of the three months ended 31 March and 30 September of each financial year. A copy of the quarterly interim reports can be found on the website of the Hong Kong Stock Exchange.

The consolidated interim financial statements of the Group have not been and will not be audited by the Bank's independent auditors and were and are expected to be prepared in accordance with IAS 34, the consolidated quarterly financial statements have not been and will not be audited or reviewed by the Bank's independent auditors and were and are expected to be prepared in accordance with IAS 34, and such financial statements should not be relied upon by investors to provide the same quality of information associated with information that has been subject to an audit or review, as the case may be. None of the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates makes any representation or warranty, express or implied, regarding the accuracy, completeness and sufficiency of such consolidated financial statements of the Group for an assessment of, and potential investors should exercise caution when using such data to evaluate the Bank's financial condition and results of operations. The half-year or quarterly interim financial information should not be taken as an indication of the expected financial condition or results of operations of the Bank for the relevant full financial year.

**The Group's historical financial information may not be directly comparable with its future financial information.**

The historical financial information of the Group is sometimes adjusted or restated to address subsequent changes in accounting standards, the Group's accounting policies and/or applicable laws and regulations with retrospective impact on the Group's financial reporting, correction of an error recorded in the previous period or to reflect the comments provided by the Group's independent auditors during the course of their audit or review in subsequent financial periods. Such adjustment or restatement may cause discrepancies between the financial information with respect to a particular period or date contained in the Group's historical financial statements and that contained in its future financial statements. The historical financial information is not intended to represent or predict the results of operations of any future periods. For example, the Group may make adjustments in its financial statements in accordance with the latest accounting standards promulgated or revised by IASB and MOF. Please refer to "*Recent Development – Highlights of the First Quarter Results of 2023 and Implementation of New Insurance Contracts Standards*" for further information.

**The Financial Institutions (Resolution) Ordinance may adversely affect the Notes**

On 7 July 2017, the Financial Institutions (Resolution) Ordinance (Cap. 628) of Hong Kong (the "**FIRO**") came into operation. The FIRO provides for, among other things, the establishment of a resolution regime for authorised institutions and other within scope financial institutions (as defined in FIRO) (including bank branches and subsidiaries operating in Hong Kong and the holding company of a within scope financial institution) in Hong Kong which may be designated by the relevant resolution authorities, which may include the Bank to the extent of its licensed activities in Hong Kong. The resolution regime seeks to provide the relevant resolution authorities with administrative powers to bring about timely and orderly resolution in order to stabilise and secure continuity for a failing authorised institution or within scope financial institution (including bank branches and subsidiaries operating in Hong Kong and the holding company of a within scope financial institution) in Hong Kong. In particular, the relevant resolution authority is provided with powers to affect contractual and property rights as well as payments (including in respect of any priority of payment) that creditors would receive in resolution. These may include, but are not limited to, powers to cancel, write off, modify, convert or replace all or a part of the Notes or the principal amount of, or interest on, the Notes, and powers to amend or alter the contractual provisions of the Notes, all of which may adversely affect the value of the Notes, and the holders thereof may suffer a loss of some or all of their investment as a result. Holders of Notes may become subject to and bound by the FIRO. The implementation of FIRO remains untested and certain detail relating to FIRO will be set out through secondary legislation and supporting rules. Therefore, the Bank is unable to assess the full impact of FIRO on the financial system generally, the Bank's counterparties, the Bank, any of its consolidated subsidiaries, its operations and/or its financial position.

**An active trading market for the Notes may not develop**

The Dealers are not obliged to make a market in any Tranche of Notes and any such market making, if commenced, may be discontinued at any time at the sole discretion of the Dealers. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. In addition, even if a market develops for the Notes, it may not be liquid and the holders of the Notes may encounter difficulties in selling these Notes. Such lack of liquidity may result in investors suffering losses on the Notes in secondary resales regardless of the performance of the Bank. In addition, to the extent that the Bank is not able to obtain or maintain a listing and quotation of any Tranche of Notes that are listed on the Hong Kong Stock Exchange or any other stock exchange, the sustainability and liquidity of such Notes may be adversely affected.

**There could be conflicts of interest arising out of the different roles played by the Bank and its subsidiaries, and the Bank's other activities may affect the value of the Notes**

The Bank's subsidiary is appointed as the Arranger and Dealer for the Programme. The Bank or its subsidiaries may also issue other competing financial products which may affect the value of the Notes. Investors should also note that potential and actual conflicts of interest may arise from the different roles played by the Bank and its subsidiaries in connection with the Notes and the economic interests in each role may be adverse to the investors' interests in the Notes. Although the Bank has internal control policies and procedures to minimise any potential conflict of interest, the Bank owes no duty to investors to avoid such conflicts.

**Investors shall be aware of the effect of change of law**

The Terms and Conditions are based on English law. No assurance can be given as to the impact of any possible judicial decision or change to English law or the laws as specified in the Pricing Supplement, or administrative practices after the date of this Offering Circular.

**Credit ratings may not reflect all risks and any credit rating of the Notes may be downgraded or withdrawn**

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. The ratings may not reflect the potential impact of all risks related to structure, market and additional factors discussed above, and other factors that may affect the value of the Notes. As at the date of this Offering Circular, the Bank has been assigned a rating of A1 by Moody's with a stable outlook. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

Each Tranche of Notes may be rated or unrated, as specified in the applicable Pricing Supplement. The rating represents the opinion of the relevant rating agency and its assessment of the ability of the Issuer to perform their respective obligations under the Notes, and credit risks in determining the likelihood that payments will be made when due under the Notes. A rating is not a recommendation to buy, sell or hold securities. The rating can be lowered or withdrawn at any time. The Issuer is not obligated to inform holders of the Notes if a rating is lowered or withdrawn. A reduction or withdrawal of a rating may adversely affect the market price of the Notes.

**Investors shall pay attention to any modifications and waivers**

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders, including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The Terms and Conditions of the Notes may be amended, modified, or varied in relation to any Series of Notes by the terms of the relevant Pricing Supplement in relation to such Series. The Terms and Conditions of the Notes also provide that the Issuer may permit a modification of, or a waiver or authorisation of any breach or proposed breach of or a failure to comply with, the Fiscal Agency Agreement, if to do so could not reasonably be expected to be prejudicial to the interests of the Noteholders.

The Terms and Conditions also provide that the Issuer may permit or agree to (i) any modification of any of the provisions of the Fiscal Agency Agreement that is of a formal, minor or technical nature or is made to correct a manifest error, and (ii) any other modification (except as mentioned in the Fiscal Agency Agreement) and any waiver or authorisation of any breach or proposed breach, of any of the provisions of the Fiscal Agency Agreement, that is in the opinion of the parties to the Fiscal Agency Agreement, not materially prejudicial to the interests of the Noteholders.



### **A change in English law which governs the Notes may adversely affect Noteholders**

The Terms and Conditions of the Notes are governed by English law in effect as at the date of issue of the relevant Notes. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of issue of the relevant Notes.

### **The Notes may be represented by Global Notes and holders of a beneficial interest in a Global Note must rely on the procedures of the relevant Clearing System(s)**

Notes issued under the Programme may be represented by one or more Global Notes. Such Global Notes will be deposited with a common depository for Euroclear and Clearstream or lodged with the CMU (each of Euroclear, Clearstream and the CMU, a “**Clearing System**”). Except in the circumstances described in the relevant Global Note, investors will not be entitled to receive definitive Notes. The relevant Clearing System(s) will maintain records of the beneficial interests in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their beneficial interests only through the Clearing Systems. While the Notes are represented by one or more Global Notes, the Issuer will discharge its payment obligations under the Notes by making payments to the common depository for Euroclear and Clearstream or, as the case may be, to the relevant paying agent, in the case of the CMU, for distribution to their account holders. A holder of a beneficial interest in a Global Note must rely on the procedures of the relevant Clearing System(s) to receive payments under the relevant Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes. Holders of beneficial interests in the Global Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant Clearing System(s) to appoint appropriate proxies.

### **Noteholders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum denomination may be illiquid and difficult to trade**

Notes may be issued with a minimum denomination. The Pricing Supplement of a Tranche of Notes may provide that, for so long as the Notes are represented by a Global Note and the relevant Clearing System(s) so permit, the Notes will be tradable in nominal amounts (i) equal to, or integral multiples of, the minimum denomination, and (ii) the minimum denomination plus integral multiples of an amount lower than the minimum denomination. In relation to any issue of Notes in registered form, definitive Certificates will only be issued if the relevant Clearing System(s) is/are closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announce(s) an intention to permanently cease business. The Pricing Supplement may provide that, if definitive Notes are issued, such Notes will be issued in respect of all holdings of Notes equal to or greater than the minimum denomination. However, Noteholders should be aware that definitive Notes that have a denomination that is not an integral multiple of the minimum denomination may be illiquid and difficult to trade. Definitive Notes will in no circumstances be issued to any person holding Notes in an amount lower than the minimum denomination and such Notes will be cancelled and holders will have no rights against the Issuer (including rights to receive principal or interest or to vote) in respect of such Notes.

### **There are risks related to the structure of a particular issue of Notes**

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of certain such features:

#### **Notes subject to optional redemption by the Issuer**

An optional redemption feature is likely to limit the market value of Notes. During any period when the Issuer may elect to redeem Notes, the market value of those Notes will generally not rise substantially above the price at which they can be redeemed. This may also be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor would generally not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

### **Index Linked Notes and Dual Currency Notes**

The Issuer may issue Notes with principal or interest determined by reference to an index or formula, to changes in the prices of securities or commodities, to movements in currency exchange rates or other factors (each a “**Relevant Factor**”). In addition, the Issuer may issue Notes with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- (i) the market price of such Notes may be volatile;
- (ii) they may receive no interest;
- (iii) the payment of principal or interest may occur at a different time or in a different currency than expected;
- (iv) the amount of principal payable at redemption may be less than the nominal amount of such Notes or even zero;
- (v) a Relevant Factor may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices;
- (vi) if a Relevant Factor is applied to the Notes in conjunction with a multiplier greater than one or contains some other leverage factor, the effect of changes in the Relevant Factor on principal or interest payable will likely be magnified; and
- (vii) the timing of changes in a Relevant Factor may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the Relevant Factor, the greater the effect on yield.

### **Partly-paid Notes**

The Issuer may issue Notes where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all of its investment.

### **Variable rate Notes with a multiplier or other leverage factor**

Notes with variable interest rates can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market values may be even more volatile than those for securities that do not include those features.

### **Inverse Floating Rate Notes**

Inverse Floating Rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as EURIBOR. The market values of such Notes are typically more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse Floating Rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of the Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

### **Fixed/Floating Rate Notes**

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. The Issuer's ability to convert the interest rate will affect the secondary market and the market value of such Notes since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Notes may be less favourable than then-prevailing spreads on comparable Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than then-prevailing rates on its Notes.

### **Notes issued at a substantial discount or premium**

The market values of securities issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

### **If the Issuer does not satisfy its obligations under the Notes, Noteholders' remedies will be limited**

Payment of principal of the Notes may be accelerated only in the event of certain events involving the Issuer's bankruptcy, winding-up or dissolution or similar events or otherwise if certain conditions have been satisfied. See "Terms and Conditions of the Notes – Events of Default".

### **Investment in the Notes is subject to risks related to the market generally.**

Set out below is a brief description of certain market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk.

An active secondary market in respect of the Notes may never be established or may be illiquid and this would adversely affect the value at which an investor could sell his Notes.

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities.

### ***Exchange rate risks and exchange controls***

The Issuer will pay principal and interest (where applicable) on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the Investor's Currency) other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (i) the Investor's Currency-equivalent yield on the Notes, (ii) the Investor's Currency equivalent value of the principal payable on the Notes, and/or (iii) the Investor's Currency equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest and/or principal than expected, or no interest or principal.

#### ***Interest rate risks***

Investment in the Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Notes.

#### ***Legal investment considerations may restrict certain investments***

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (i) the Notes are legal investments for it, (ii) the Notes can be used as collateral for various types of borrowing and (iii) other restrictions apply to its purchase or pledge of any Notes. Investors should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules.

#### **Gains on the transfer of the Notes may become subject to income taxes under PRC tax laws**

Under the PRC Enterprise Income Tax Law which took effect on 1 January 2008 and was later amended on 24 February 2017 and 29 December 2018, and its implementation rules which took effect on 1 January 2008 and was later amended on 23 April 2019, any gain realised on the transfer of the Notes by non-resident enterprise holders may be subject to enterprise income tax if such gain is regarded as income derived from sources within the PRC. However, there remains uncertainty as to whether the gain realised from the transfer of the Notes would be treated as income derived from sources within the PRC and be subject to PRC tax. This will depend on how the PRC tax authorities interpret, apply or enforce the PRC Enterprise Income Tax Law and its implementation rules. According to the arrangement between the PRC and Hong Kong for the avoidance of double taxation, residents of Hong Kong, including enterprise holders and individual holders, will not be subject to PRC tax on any capital gains derived from a sale or exchange of the Notes.

Therefore, if non-resident enterprise holders are required to pay PRC income tax on gains on the transfer of the Notes (such enterprise income tax is currently levied at the rate of 10 per cent. of the gross proceeds, unless there is an applicable tax treaty between PRC and the jurisdiction in which such non-resident enterprise holders of the Notes reside that reduces or exempts the relevant tax), the value of their investment in the Notes may be materially and adversely affected.

#### **RISKS RELATING TO RENMINBI-DENOMINATED NOTES**

Notes denominated in RMB (the “**RMB Notes**”) may be issued under the Programme. RMB Notes contain particular risks for potential investors, including:

#### **Renminbi is not freely convertible; there are significant restrictions on remittance of Renminbi into or out of the PRC which may adversely affect the liquidity of RMB Notes**

Renminbi is not freely convertible at present. The PRC government continues to regulate conversion between Renminbi and foreign currencies, including the Hong Kong dollar, despite significant reduction over the years by the PRC government of control over trade transactions involving import and export of goods and services as well as other frequent routine foreign exchange transaction. These transactions are known as current account items. Currently, participating banks in various countries, including Singapore, Hong Kong and Taiwan have been permitted to engage in the settlement of RMB trade transactions. However, remittance of Renminbi by foreign investors into the PRC for purposes such as capital contributions, known as capital account items, is generally only permitted upon obtaining specific approvals from the relevant authorities on a case-by-case basis and subject to a strict monitoring system. Regulations in the PRC on the remittance of Renminbi into the PRC for settlement of capital account items are developing gradually.

On 7 April 2011, SAFE promulgated the “Circular on Issues Concerning the Capital Account Items in connection with Cross-Border Renminbi”(the “**SAFE Circular**”), which became effective on 1 May 2011. According to the SAFE Circular, in the event that foreign investors intend to use Renminbi (including offshore Renminbi and onshore Renminbi held in the capital accounts of non-PRC residents) to make contribution to an onshore enterprise or make payment for the transfer of equity interest of an onshore enterprise by a PRC resident, such onshore enterprise shall be required to submit the prior written consent of the relevant Ministry of Commerce (“**MOFCOM**”) to the relevant local branch of SAFE of such onshore enterprise and register for a foreign invested enterprise status. Further, the SAFE Circular clarifies that foreign debts borrowed, and foreign guarantee provided, by an onshore entity (including a financial institution) in Renminbi shall, in principle, be regulated under the current PRC foreign debt and foreign guarantee regime.

On 13 October 2011, the PBOC promulgated the “Administrative Measures on Renminbi Settlement of Foreign Direct Investment”(外商直接投資人民幣結算業務管理辦法)(the “**PBOC RMB FDI Measures**”) as part of the implementation of the PBOC’s detailed foreign direct investment (“**FDI**”) accounts administration system. The system covers almost all aspects in relation to FDI, including capital injections, payments for the acquisition of PRC domestic enterprises, repatriation of dividends and other distributions, as well as Renminbi denominated cross-border loans. Under the PBOC RMB FDI Measures, special approval for FDI and shareholder loans from the PBOC, which was previously required, is no longer necessary. In some cases however, post-event filing with the PBOC is still necessary. On 14 June 2012, the PBOC further issued the implementing rules for the PBOC RMB FDI Measures, which provides more detailed rules relating to cross-border Renminbi direct investments and settlement. On 5 July 2013, the PBOC promulgated the Circular on Policies related to Simplifying and Improving Cross-border Renminbi Business Procedures (關於簡化跨境人民幣業務流程和完善有關政策的通知)(the “**2013 PBOC Circular**”), which sought to improve the efficiency of the cross-border Renminbi settlement process. For example, where automatic fund remittance occurs, the bank can debit the amount into the relevant account first and subsequently verify the relevant transaction. The PBOC further issued the Circular on the Relevant Issues on Renminbi Settlement of Investment in Onshore Financial Institutions by Foreign Investors (關於境外投資者投資境內金融機構人民幣結算有關事項的通知) on 23 September 2013, which provides further details for using Renminbi to invest in a financial institution domiciled in the PRC.

On 3 December 2013, the MOFCOM promulgated the “Circular on Issues in relation to Cross-border Renminbi Foreign Direct Investment”(商務部關於跨境人民幣直接投資有關問題的公告)(the “**MOFCOM Circular**”), which became effective on 1 January 2014, to further facilitate FDI by simplifying and streamlining the applicable regulatory framework. Pursuant to the MOFCOM Circular, written approval from the appropriate office of MOFCOM and/or its local counterparts specifying “Renminbi Foreign Direct Investment” and the amount of capital contribution is required for each FDI. Unlike previous MOFCOM regulations on FDI, the MOFCOM Circular has also removed the approval requirement for foreign investors who intend to change the currency of their existing capital contribution from a foreign currency to Renminbi. In addition, the MOFCOM Circular clearly prohibits FDI funds from being used for any investments in securities and financial derivatives (except for investments in PRC listed companies by strategic investors) or for entrustment loans in the PRC.

The reforms which are being introduced and will be introduced in the Shanghai Free Trade Zone (the “**Shanghai FTZ**”) aim to upgrade cross-border trade, liberalise foreign exchange control, improve convenient cross-border use of Renminbi and promote the internationalisation of Renminbi. However, given the infancy stage of the Shanghai FTZ, how the reforms will be implemented and whether (and if so when) the reforms will be rolled out throughout China remain uncertain.

To support the development of the Shanghai FTZ, the Shanghai Head Office of the PBOC issued the Circular on Supporting the Expanded Cross-border Utilisation of Renminbi in the Shanghai FTZ (關於支持中國(上海)自由貿易試驗區擴大人民幣跨境使用的通知)(the “**PBOC Shanghai FTZ Circular**”) on 20 February 2014, which allows banks in Shanghai to settle FDI based on a foreign investor’s

instruction. In respect of FDI in industries that are not on the “negative list” of the Shanghai FTZ, the MOFCOM approval previously required is replaced by a filing. However, the application of the Shanghai FTZ Circular is limited to the Shanghai FTZ.

On 31 December 2020, Notice on Further Optimizing the Cross-border RMB Policy to Support the Stabilization of Foreign Trade and Foreign Investment (關於進一步優化跨境人民幣政策支持穩外貿穩外資的通知) was promulgated to enhance the role of cross-border RMB business in serving the real economy and facilitating trade and investment.

Although the Renminbi has been added to the Special Drawing Rights basket created by the International Monetary Fund, there is no assurance that the PRC government will continue to liberalise control over cross-border remittances of RMB in the future or that new regulations in the PRC will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or outside the PRC. In the event that funds cannot be repatriated outside the PRC in Renminbi, this may affect the overall availability of Renminbi outside the PRC and the ability of the Issuer to source Renminbi to finance its obligations under RMB Notes.

**There is only limited availability of Renminbi outside the PRC, which may affect the liquidity of RMB Notes and the Issuer’s ability to source Renminbi outside the PRC to service such RMB Notes**

As a result of the restrictions imposed by the PRC government on cross border Renminbi fund flows, the availability of Renminbi outside the PRC is limited. Currently, licensed banks in Singapore and Hong Kong may offer limited Renminbi denominated banking services to Singapore residents, Hong Kong residents and specified business customers. The PBOC has also established Renminbi clearing and settlement mechanism for participating banks in various countries, through settlement agreements on the clearing of Renminbi business with financial institutions in a number of financial centres and cities (each, a “**Renminbi Clearing Bank**”) and these Renminbi Clearing Banks have been permitted to engage in the settlement of Renminbi trade transactions.

However, the current size of Renminbi denominated financial assets outside the PRC is limited. Renminbi business participating banks do not have direct Renminbi liquidity support from the PBOC. The relevant RMB Clearing Bank only has access to onshore liquidity support from the PBOC for the purpose of squaring open positions of participating banks for limited types of transactions, including open positions resulting from conversion services for corporations relating to cross border trade settlement. The relevant RMB Clearing Bank is not obliged to square for participating banks any open positions as a result of other foreign exchange transactions or conversion services and the participating banks will need to source Renminbi from outside the PRC to square such open positions.

The offshore Renminbi market is subject to many constraints as a result of PRC laws and regulations on foreign exchange. There is no assurance that new PRC regulations will not be promulgated or the settlement agreements will not be terminated or amended in the future which will have the effect of restricting availability of Renminbi outside the PRC. The limited availability of Renminbi outside the PRC may affect the liquidity of the Renminbi Notes. To the extent the Issuer is required to source Renminbi outside the PRC to service the Renminbi Notes, there is no assurance that the Issuer will be able to source such Renminbi on satisfactory terms, if at all.

**Investment in RMB Notes is subject to exchange rate risks**

The value of Renminbi against the U.S. dollar and other foreign currencies fluctuates from time to time and is affected by changes in the PRC and international political and economic conditions and by many other factors. In August 2015, the PBOC implemented changes to the way it calculates the midpoint against the U.S. Dollar to take into account market-maker quotes before announcing the daily midpoint. This change, among others that may be implemented, may increase the volatility in the value of the Renminbi against other currencies. All payments of interest and principal with respect to RMB Notes will be made in Renminbi unless otherwise specified. As a result, the value of these Renminbi payments

in U.S. dollar terms may vary with the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against the U.S. dollar or other foreign currencies, the value of investment in U.S. dollar or other applicable foreign currency terms will decline.

**An investment in RMB Notes is subject to interest rate risks**

The PRC government has gradually liberalised the regulation of interest rates in recent years. Further liberalisation may increase interest rate volatility. The RMB Notes may carry a fixed interest rate. Consequently, the trading price of such RMB Notes will vary with fluctuations in interest rates. If a holder of RMB Notes tries to sell any RMB Notes before their maturity, they may receive an offer that is less than the amount invested.

**Payments in respect of RMB Notes will only be made to investors in the manner specified in the terms and conditions of the relevant Notes**

Investors may be required to provide certifications and other information (including Renminbi account information) in order to be allowed to receive payments in Renminbi in accordance with the Renminbi clearing and settlement system for participating banks in Hong Kong. All Renminbi payments to investors in respect of the Renminbi Notes will be made solely (i) for so long as the Renminbi Notes are represented by global certificates held with the common depositary for Euroclear and Clearstream or any alternative clearing system, by transfer to a Renminbi bank account maintained in Hong Kong in accordance with prevailing Euroclear and/or Clearstream rules and procedures, or (ii) for so long as the Renminbi Notes are in definitive form, by transfer to a Renminbi bank account maintained in Hong Kong in accordance with prevailing rules and regulations. Other than described in the Terms and Conditions of the Notes, the Issuer cannot be required to make payment by any other means (including in any other currency or in bank notes, by cheque or draft or by transfer to a bank account in the PRC).

## CAPITALISATION

The following table sets forth the Bank's capitalisation and indebtedness as at 31 December 2022. For additional information, see the Bank's financial statements and notes thereto incorporated by reference into this Offering Circular.

This table should be read in conjunction with the audited consolidated financial statements as at and for the year ended 31 December 2022 of the Bank and related notes thereto, which are included elsewhere in this Offering Circular.

	<b>As at 31 December 2022</b>
	<i>(audited)</i> <i>(RMB in millions)</i>
<b>Total liabilities<sup>(1)</sup></b> .....	<b>31,723,157</b>
<b>Equity</b>	
Share capital .....	250,011
Other equity instruments	
– Preference Shares .....	59,977
– Perpetual Bonds .....	79,991
Capital reserve .....	135,653
Other comprehensive income .....	20,793
Surplus reserve .....	337,527
General reserve .....	444,786
Retained earnings .....	1,527,995
<b>Total equity attributable to equity shareholders of the Bank</b> .....	<b>2,856,733</b>
Non-controlling interests .....	22,027
<b>Total equity</b> .....	<b>2,878,760</b>
<b>Total capitalisation<sup>(2)</sup></b> .....	<b>34,601,917</b>

*Notes:*

- (1) Total liabilities include borrowings from central banks, deposits from banks and non-bank financial institutions, placements from banks and non-bank financial institutions, financial liabilities measured at fair value through profit or loss, negative fair value of derivatives, financial assets sold under repurchase agreements, deposits from customers, accrued staff costs, taxes payable, provisions, debt securities issued, deferred tax liabilities and other liabilities.
- (2) Total capitalisation equals the sum of total liabilities and total equity.

Save as disclosed in this Offering Circular, there has not been any material adverse change in the Bank's capitalisation and indebtedness since 31 December 2022.



## DESCRIPTION OF THE HONG KONG BRANCH

### BUSINESS ACTIVITIES

The Hong Kong Branch was established in 1995. It was the first branch of the Bank outside Mainland China. Today the Hong Kong Branch, specialising in wholesale banking business, offers a wide range of products to corporate customers in trade finance, remittance, foreign exchange, money market, derivatives, deposits taking, loans, project and structured finance, loan syndications and financial advisory services. As at 31 December 2022, its amount of gross loans and advances to customers was HK\$90,799 million. As at the same date, its amount of total deposits from customers was HK\$100,689 million, and its amount of total assets was HK\$227,457 million. For the year ended 31 December 2022, it generated HK\$4,324 million of interest income and HK\$322 million of fee and commission income.

The Hong Kong Branch offers a wide range of corporate and commercial banking products and services in Hong Kong. The Hong Kong Branch provides services including conventional transactional, foreign exchange, loans, investments and RMB services, while corporate and commercial banking includes a wide variety of products and services in trade financing, working capital and trade lending, foreign exchange and investment banking.

The Hong Kong Branch receives extensive support from the Bank in terms of funding, settlement, information technology (IT) and client resources. The wide-ranging collaboration between the Hong Kong Branch and the Bank enables the Hong Kong Branch to better serve its customers, maximise cross selling efforts, expand its product range and capture the emerging business opportunities in Hong Kong and the PRC.

The Hong Kong Branch does not have any employees. The personnel team of China Construction Bank (Asia) Corporation Limited (“CCBA”) currently performs functions and provides services and support to both the Hong Kong Branch and CCBA. CCBA receives fees from the Hong Kong Branch in exchange for such services and support, determined on an arm’s length basis.

### HONG KONG BANKING INDUSTRY REGULATORY REGIME

The banking industry in Hong Kong is regulated under the provisions of the Banking Ordinance (Cap. 155) of Hong Kong (the “**Banking Ordinance**”) and subject to the powers and functions ascribed by the Banking Ordinance to the HKMA. The Banking Ordinance provides that only banks which have been granted a banking license (“**license**”) by the HKMA may carry on banking business (as defined in the Banking Ordinance) in Hong Kong and contains controls and restrictions on such banks (“**licensed banks**”).

The provisions of the Banking Ordinance are implemented by the HKMA, the principal function of which is to promote the general stability and effectiveness of the banking system, especially in the area of supervising compliance with the provisions of the Banking Ordinance. The HKMA supervises licensed banks through, *inter alia*, a regular information gathering process, the main features of which are as follows:

- each licensed bank must submit a monthly return to the HKMA setting out the assets and liabilities of its principal place of business in Hong Kong and all local branches and a further comprehensive quarterly return relating to its principal place of business in Hong Kong and all local branches, unless the HKMA permits returns to be made at less frequent intervals;
- the HKMA may order a licensed bank, any of its subsidiaries, its holding company or any subsidiaries of its holding company to provide such further information (either specifically or periodically) as it may reasonably require for the exercise of its functions under the Banking Ordinance or as it may consider necessary in the interests of the depositors or potential depositors of the licensed bank concerned. Such information shall be submitted within such period and in

such manner as the HKMA may require. The HKMA may also require a report by a licensed bank's auditors (approved by the HKMA for the purpose of preparing the report) confirming whether or not such information or return is correctly compiled in all material respects;

- licensed banks may be required to provide information to the HKMA regarding companies in which they have an aggregate of 20 per cent. or more direct or indirect shareholding or with which they have common directors or managers (as defined in the Banking Ordinance), the same controller (as defined in the Banking Ordinance), with common features in their names or a concert party arrangement to promote the licensed bank's business;
- licensed banks are obliged to report to the HKMA immediately of their likelihood of becoming unable to meet their obligations;
- the HKMA may direct a licensed bank to appoint an auditor to report to the HKMA on the state of affairs and/or profit and loss of the licensed bank or the adequacy of the systems of control of the licensed bank or other matters as the HKMA may reasonably require; and
- the HKMA may, at any time, with or without prior notice, examine the books, accounts and transactions of any licensed bank, and in the case of a licensed bank incorporated in Hong Kong, any local branch, overseas branch, overseas representative office or subsidiary, whether local or overseas, of such licensed bank. Such inspections are carried out by the HKMA on a regular basis.

In addition, the Hong Kong Branch is also subject to The Financial Institutions (Resolution) Ordinance (No. 23 of 2016). Please refer to the risk factor "*Risk Factors – Risks Relating to the Notes – The Financial Institutions (Resolution) Ordinance may adversely affect the Notes*" for further information.

## DESCRIPTION OF THE BANK

### OVERVIEW

The Bank is a leading commercial bank in China providing a comprehensive range of banking products and financial services. The Bank was incorporated as a joint stock company in the PRC on 17 September 2004 and its Unified Social Credit Code is 911100001000044477. The registered address of the Bank is No. 25, Finance Street, Xicheng District, Beijing 100033, China and its telephone number is +86 10 6621 5533. As at 31 December 2022, the Bank had 250,010,977,486 ordinary shares outstanding. Headquartered in Beijing, the Bank provides convenient and quality banking services to its customers through an extensive network comprised of nationwide branches, self-service facilities and an electronic banking service platform.

The Bank operates principally in mainland China with branches in all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in mainland China. The Bank's principal business activities include corporate finance business, personal finance business, treasury and asset management business and others. Within the Bank's corporate finance business, the Bank offers a broad range of products and services to corporations, government agencies and financial institutions, including corporate loans, trade financing, deposit taking, wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, guarantee services and investment banking services.

The Bank provides a broad range of personal finance products and services under well recognised brands, including personal loans, deposit taking and wealth management services, card business, remittance services and agency services. The Bank's treasury operations include inter-bank money market transactions and repurchase and resale transactions, and investments in debt securities. It also trades in derivatives and foreign currencies for its own account. The treasury carries out customer-driven derivatives, foreign currency and precious metal trading and custody services. The Bank's treasury operations also include the management of the Group's overall liquidity position, including the issuance of debt securities.

Leveraging its vast resources and geographic advantages in the Chinese domestic market, the Bank is committed to providing a world-wide banking and financial services platform to service the overseas banking needs of its domestic corporate and personal finance customers and the domestic banking needs of its overseas corporate and personal finance customers seeking to trade with or invest in China. The Group adheres to a positive and steady international operation and overseas development strategy, leading to a steady expansion of its overseas network. As at 31 December 2022, the Group had a total of 14,356 operating entities, consisting of 14,322 domestic entities including the Head Office, 37 tier-one branches, 363 tier-two branches, 13,876 sub-branches, 44 outlets and a specialised credit card centre at the head office level, and 34 overseas institutions. As at 31 December 2022, the Bank had 24 major subsidiaries with a total of 613 entities, including 457 domestic ones and 156 overseas ones, covering 31 countries and regions including Hong Kong, Singapore, Germany, South Africa, Japan, South Korea, the U.S., the U.K., Vietnam, Australia, Russia, the United Arab Emirates, Taiwan, Luxembourg, Macau, New Zealand, Canada, France, Netherlands, Spain, Italy, Switzerland, Brazil, Cayman Islands, Ireland, Chile, Indonesia, Malaysia, Poland and Kazakhstan, and maintained wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Europe, CCB New Zealand, CCB Brasil and CCB Malaysia and held 60 per cent. of the total share capital of CCB Indonesia.

As at 31 December 2022, the Group's total assets, total liabilities and total equity were RMB34,601,917 million (including loans and advances to customers of RMB20,495,117 million), RMB31,723,157 million (including total deposits from customers of RMB25,020,807 million) and RMB2,878,760 million, respectively. For the year ended 31 December 2022, the Group's net interest income was RMB643,064 million, representing an increase of 6.22 per cent. over the same period in 2021 and the profit before tax was RMB382,017 million, representing an increase of 0.95 per cent. over the same period in 2021.

The NPL ratio of the Group as at 31 December 2022 was 1.38 per cent., representing a decrease of 0.04 per cent. as compared to the corresponding ratio as at 31 December 2021. As at 31 December 2022, the NPL ratio for domestic corporate loans and advances was 2.08 per cent., a decrease of 0.19 per cent. from 31 December 2021, and the NPL ratio for personal loans and advances was 0.55 per cent., an increase of 0.15 per cent. from 31 December 2021. As at 31 December 2022, the NPL ratio for overseas operations and subsidiaries was 2.18 per cent., representing an increase of 0.26 per cent. from 31 December 2021. As at 31 December 2022, the Group's total capital ratio was 18.42 per cent. and Common Equity Tier 1 ratio was 13.69 per cent., representing an increase of 0.57 per cent. and an increase of 0.10 per cent., respectively, as compared to the corresponding ratio as at 31 December 2021.

The Group adheres to a robust and prudent capital management strategy, continues to strengthen capital constraints and incentives and further promotes intensive and refined capital management to continuously improve the efficiency of capital use. The Group relies both on internal capital accumulation and external capital replenishment, and maintains a capital adequacy level that is constantly above the regulatory requirements and among the highest in the industry. In 2022, the Group further improved its capital adequacy, providing strong support for business development across the Group. By maintaining stable profitability and issuing an appropriate amount of capital instruments, the Group achieved a sound growth in total capital after regulatory adjustments with a relatively stable capital structure, a steady growth in risk-weighted assets, and a rapid growth in core assets such as credit supply and bond investments. The efficiency of capital use was further improved as the Group continuously pressed ahead with intensive and refined management and explored the potential of capital saving.

The Group maintained a stable market position and its core indicators and market capitalisation continued to be in the leading position among its peers. The Group formulated the Transformation and Development Plan of China Construction Bank in 2014, which proposed to accelerate transformation towards a comprehensive banking group, multi-functional service, intensive development, an innovative bank and a smart bank. In accordance with the requirements of enhancing capability to serve national development, to prevent financial risks and to participate in international competition, the Group specified seven key points of transformation, including promoting operation and management of assets and liabilities on a consolidated basis, consolidating and developing wholesale business, accelerating the development of retail business, improving the quality of electronic banking business, enhancing asset management business for customers in an all-round way, strengthening the competitiveness of subsidiaries and accelerating the expansion of international business and overseas operations. By deepening reform of system and mechanism, strengthening risk management and control, enhancing IT support and big data usage capacity, the Group strives to build the best value creation bank.

In recent years, the Group, adhering to the new finance concept of inclusiveness, openness and sharing, took the lead in digital transformation, took digitalised operation as the breakthrough point to implement the "Three Major Strategies" of house rental, inclusive finance and FinTech. The Group places its focus on key areas of national economy and people's livelihood, such as smart government affairs, rural revitalisation, green development, elderly care and healthcare, consumer finance, mega wealth management, FinTech, and county-level business expansion.

In 2020, 2021 and 2022, the Group received numerous awards from various domestic and international institutions including the "Bank of the Year in China 2020" in Wealth and Society sector, "Custodian Bank of the Year in China 2020", "Best Retail Bank in Asian-Pacific Region 2022", "Best Retail Bank in China 2022" and "Best Mega Retail Bank in China" from Singapore magazine The Asian Banker, the "Overall Best National Retail Bank in China 2020" and "Best Social Responsibility Bank in China" from Hong Kong magazine Asiamoney, the "2020 Excellent Competitiveness RMB International Bank" from China Business Journal, the "Digital Operation Bank of the Year 2020" from Financial News, the "Best Targeted Poverty Alleviation Contribution Award" in 2020 from the China Banking Association, the "Best Bank for Cross-Border Trade" in 2020 and "World's Best Sub-custodian Bank 2022 – Chinese Market" from US magazine Global Finance, the "Digital Economy Sailing Award 2020" from

Securities Daily, the “Best Board of Directors” from Directors & Boards and “China’s Outstanding Group in Eradicating Poverty” by the State Council in 2021, the “Global Green Finance Award” in 2022 in International Finance Forum, the “Best Financial Innovation Award” in 2022 from the Chinese Banker magazine, the “2022 Annual Risk Management Bank” in the 21st Century Annual Finance Summit of Asia and the “Responsibility Model Enterprise” in the 14th Annual Meeting for Chinese Enterprise Social Responsibility in 2022 from the Southern Weekly. The Group ranked second in UK magazine The Banker’s “Top 1000 World Banks” in 2020 and 2022, ranked 30th in the “Fortune Global 500” of the US magazine Fortune in 2020 and ranked 24th in the same in 2022, and ranked sixth in the “Top 500 Chinese Enterprises Ranking 2022” by China Enterprise Confederation. In addition, the Group won numerous awards from major domestic and foreign media organisations for its achievements in fields including corporate governance, corporate social responsibility, risk management, corporate credit, retail business, investment custodial business, underwriting of debt securities, credit card business, housing finance and information technology.

## **OVERVIEW OF CHINA’S BANKING INDUSTRY**

In 2018, the CBIRC took a series of robust measures to redress market irregularities and internet finance risks, and restore proper order in the financial markets. With the implementation of the Guiding Opinions on Regulating the Asset Management Business of Financial Institutions and detailed rules, commercial banks accelerated their pace in setting up wealth management subsidiaries and a new paradigm in the asset management sector began to take shape. The release of policies for promoting capital instrument innovations in the banking sector enabled the industry to move forward steadily with more diversified capital replenishment channels. China’s banking industry continued to grow in scale, as the overall credit quality remained stable, the overall market liquidity remained solid and the industry’s capability to mitigate risks continued to improve.

In 2019, domestic regulators continued to promote supply-side structural reform in the financial sector to prevent and mitigate financial risks, improve the management level of banking sector, and enhance the soundness of banking system. Total assets of banking sector grew steadily with stable liquidity and credit quality, and sufficient capacity to mitigate risks.

In 2020, the global economy fell into a deep recession in the wake of COVID-19, and developed economies introduced extremely loose monetary policies and massive fiscal stimulus programmes. China coordinated the prevention and control of COVID-19 and the economic and social development, and its economic performance recovered steadily, making it the only major economy in the world achieving positive economic growth. Its consumption and investments recovered steadily, exports gained strong momentum, and international payments were balanced. China’s GDP and consumer price index increased by 2.3 per cent. and 2.5 per cent. year on year respectively. Financial markets were stable and the money market was active with stable interest rates. The bond issuance and cash bond trading volume also increased, and the stock market index rebounded, with transaction volume and funds raised increasing year on year. Domestic regulators formulated numerous policies and measures to promote smooth financing channels, pressed ahead with the transformation of asset management businesses, accelerated the disposal of non-performing assets, and consolidated the capital foundation of banks. The interest spread of the banking sector narrowed, and the income from interest margin declined, bringing pressure on profitability. The rapid development of FinTech drove the digital transformation of the banking sector. Total assets of the sector grew steadily with stable liquidity and credit quality, and sufficient capacity to mitigate risks.

In 2021, COVID-19 staged a comeback, disrupting the global economic recovery. Major developed economies accelerated their monetary policy shifts, released signals of tightened monetary policies to varying degrees, while certain emerging economies repeatedly raised interest rates in response to pressures such as inflation, capital outflows, and currency depreciation. China continued to see steady recovery of its economy, made new achievements in high-quality development and witnessed a good start on its 14th Five-Year Plan, with constant improvement in investment and consumption, rapid

growth in imports and exports, basically balanced international payments, overall stable employment, moderate increase in consumer prices, and lower growth of production prices from high levels. In 2021, China's gross domestic product and consumer price index rose by 8.1 per cent. and 0.9 per cent. from the same period last year, respectively.

China's financial markets were overall stable in 2021. Transactions in money market were active, with stable market interest rates. Bond issuance increased, with a lower interest rate in general. The stock market index rose, with transaction volume and proceeds increasing year on year. Domestic regulators attached more importance to the improvement in the quality and efficiency of financial services for the real economy, continued to deepen financial reforms, increased financial support in key areas, improved corporate governance of banking institutions, consolidated the foundation for FinTech development, advanced the transformation of wealth management business, and innovated systems and mechanisms to drive the high-quality development of the financial industry. The banking industry resumed a good development momentum, with stable pickup of operating income, refined credit structure, steady growth of assets, higher asset quality, and overall adequate capitals, so as to play a better role in supporting the real economy. Affected by efforts in surrendering profits to support the real economy, the reduction of LPR, and the high cost of liabilities, interest spread of the banking sector narrowed, and income from interest margin declined, bringing pressure on profitability. The wealth management business continued to grow, and the proportion of non-interest income rose, improving the stability of profitability. The situation of risk prevention and control improved, but the real estate and certain industries were still under pressure.

In 2022, the momentum of world economic recovery weakened with complicated international economic and financial landscapes, and uncertainties increased in the environment for development. Meanwhile, aggravated Russia-Ukraine geopolitical conflicts, together with rising prices of energy, food and other commodities, pushed global inflation to historic highs. Major developed economies continued with interest rate hikes, with labour supply recovering slowly and economic growth decelerating remarkably. Certain emerging market economies repeatedly raised interest rates in response to domestic inflationary pressures and spill over effects from tighter monetary policies of developed economies, with dropping economic growth rates to varying degrees. The global financial market experienced shocks, and the major stock markets, bond markets and foreign exchange markets fluctuated and diverged. US dollar index and US bond yields rose sharply, cross-border capital accelerated the backflow to the US, and the capital outflow pressures for emerging market economies increased.

In the face of complex and challenging domestic and international situations and multiple unexpected factors, the Chinese government effectively coordinated COVID-19 response, furthered economic and social development, and stepped up macro-control efforts. China's financial markets were overall stable in 2022. Benchmark rates in the money market declined, with rising trading volumes. The rates of bond issued were generally stable, with active trading of spot bonds in the bond market. Stock market indices oscillated downward, with declining trading volume and proceeds from 2021. The consumer price index rose moderately by 2.0 per cent., and the rise of producer price eased. Agricultural production remained stable, industrial production grew continuously, and the service sector continued to recover. The annual gross domestic product of China increased by 3.0 per cent. over 2021, ranking second in the world. China reinforced macro-controls and regulatory policies to channel more financial resources to key areas and encourage financial institutions to make interest concessions to the real economy. Regulations and policies had been issued to guide the financial industry to better serve the real economy and improve quality and efficiency of services. China's banking industry made targeted efforts and proactive deployment in inclusive finance, rural revitalisation and green finance, and delivered strong operating results. In 2022, the banking industry saw a steady growth in total assets and overall stable credit asset quality. Commercial banks kept sound liquidity, and adequate risk offsetting capacity on the whole, and continued to report growth in profits. Meanwhile, the foundation of domestic economic recovery was not yet solid, and market players needed time to restore confidence. The downward impact of real estate and other industries put stress on risk control measures of banks, and the banks faced higher performance pressure as their net interest margin and return on assets continued to decline.

The Group stayed committed to prudent operations and innovation driven development, focused on serving the real economy, and continued to enhance internal control over risks to deliver solid results. In 2022, the Group enhanced the quality and efficiency in serving the real economy, and made new progress in its high-quality development. The Group's total assets and liabilities both achieved relatively fast growth.

## **THE BANK'S COMPETITIVE STRENGTHS**

The Bank believes its strengths, as set out below, provide a stable and effective platform through which it will be able to maintain its competitive advantage in China's banking industry:

### **Large Customer Base and Established Relationships**

The Bank has a quality corporate customer base and large personal finance customer base. The Group continued to expand its customer base. As at 31 December 2022, the number of personal customers reached 739 million, an increase of more than 12 million compared to 31 December 2021. As at 31 December 2022, the number of private banking customers increased to 193,700, representing an increase of 9.31 per cent. compared to the year ended 31 December 2021, and the amount of such private banking customers' assets under management with the Bank amounted to RMB2.25 trillion, representing an increase of 11.26 per cent. as compared to 31 December 2021.

### **Extensive Distribution Network and a Diversified Service Channel**

The Bank has an extensive distribution network. Through its branches, customer self-service equipment, specialised service entities across the country and an electronic banking service platform, the Bank provides customers with convenient and high-quality banking services. As at 31 December 2022, the Group had a total of 14,356 operating entities, consisting of 14,322 domestic entities including the Head Office, 37 tier-one branches, 363 tier-two branches, 13,876 sub-branches, 44 outlets and one specialised credit card centre at the Head Office and 34 overseas institutions. As at 31 December 2022, the Bank had 24 major subsidiaries with a total of 613 entities, including 457 domestic ones and 156 overseas ones. As at 31 December 2022, the Bank had nearly 14,000 outlets that were able to provide inclusive finance services, with nearly 20,000 inclusive finance clients manager and more than 250 inclusive finance service centres established, as well as over 2,500 characteristic outlets for inclusive finance in operation. The Bank also continued to streamline its self-service network, which comprised ATMs and self-service banks, including off-premise self-service banks. As at the same date, the Bank also had smart teller machines, supporting both retail and corporate banking services. The Bank's extensive distribution network and diversified service channels provide it with the competitive measures and resources for sustainable development.

### **Leading Positions in Key Products and Services, Pioneering New Product and Service Development and Implementing Fintech Strategy**

To be in line with the Bank's objective of establishing an "innovative bank", the Bank continuously improves its product innovation capability, vigorously supporting transformation and development. In 2018, the Bank organised the "Inaugural Innovation Marathon" and increased efforts in innovation to further deepen the "Three Major Strategies" of house rental, inclusive finance and Fintech, while exploring the options for building a long-term CCB-specific innovation and incubation mechanism. Through the "Benevolence Religious Affairs" comprehensive service platform, the Bank provides one-stop comprehensive services in relation to religious affairs. "Jianrongzhihe", an AI-assisted comprehensive service platform for business matchmaking among enterprises, has created a new model for business development. The blockchain trade finance platform has enabled the online end-to-end processing of domestic letters of credit, forfeiting, international factoring and logistics finance. The end-to-end support system for the underwriting and distribution of bonds enables the Bank to further strengthen its enterprise-level management and systemic end-to-end management and control of bond underwriting and distribution business. The Bank launched the "Cloud Tax Loan" to connect with the tax data systems of the State Taxation Administration and provincial tax authorities, enabling the Bank

to more accurately match its products and services with the demands of small and micro enterprises and entrepreneurs and more accurately manage their risks. The “Long Fortune” personal wealth management platform created a new retail model by integrating financial and technological resources. Family offices have been created as part of its private banking business to provide comprehensive services for customers with assets of over RMB500 million, including family wealth management and inheritance, family governance, family business management on a going concern basis and social charity. A young customer service system had been put in place to attract young customers.

The Bank focused on creating an environment of innovation for all employees and continued to actively promote the “Inaugural Innovation Marathon”, the building of a crowd-creation platform and the construction of a product pedigree to optimise the management mechanism and strengthen management foundation. In 2022, the Bank launched 10 strategic innovation projects of the Head Office, completed 28 key innovation projects at head office level, 2,115 key independent innovation projects and 2,666 portable innovation projects of branches, and implemented 32 innovation projects of subsidiaries, improving the quantity and quality of innovation.

The Bank carried out innovation of merger and acquisition (“M&A”) loans, supported the economic transformation and upgrading as well as the resolution of overcapacity, and improved its capability to support enterprise M&A. The Bank integrated its resources to push forward comprehensive financial service schemes for strategic group clients, offering comprehensive financial service solutions tailored for them. The Bank initiated service mode innovation of bank medical cards, establishing a more mature mode that was able to meet customers’ needs with existing technical conditions. Based upon big data technology, the Bank launched “Xinyidai” for small and micro businesses, refining the small and micro businesses big data credit product system. The Bank offered cross-bank smart money collection and integrated cross-bank money collection channels, smoothing the process as well as presenting various choices of signing and authorising. By introducing the “Suixinyong” application, the Bank realised functions such as over-the-air issuing, off-line card transaction, inquiring, electronic cash recharging and industry application recharging, featuring convenient card activation and secure transaction. The Bank formulated comprehensive service solutions to housing reform finance and initiated new operations for provident housing fund loans, providing one-stop services for individual housing loan of housing provident fund (combined) customers. The Bank launched Long Card Cloud QuickPass to migrate the security management function of mobile payment from mobile hardware to Cloud platform, realising quick and secure mobile payment of simulated IC cards. The Bank launched market member bond lending, carrying forward bond lending transactions with market members. The Bank presented three brands comprising “Jiandantong, Jianpiaotong and Jianxintong”, to provide financing services for companies contracted with foreign projects as well as those exporting whole set equipment. The Bank introduced WeChat-based “E Shenche” and “E Jiesuan” to adapt to the fast-growing Internet financial needs, and strengthened the Group’s internal cooperation by collaborating with CCB Pension to provide an all-round solution for pension insurance fund business. As at 31 December 2022, the Bank’s official account on WeChat and Tik Tok named “CCB customer service” had over 22.5 million followers and served 129 million users.

As part of the “Three Major Strategies”, the Bank has been actively exploring the comprehensive house rental financial solutions, to implement the positioning of “Houses are for living in, not for speculation” and help people realise their dreams of having a home. In 2018, the Bank launched the house leasing cloud platform to increase the supply of long-term housing units from governments and enterprises, becoming China’s largest transparent house leasing service platform. The Bank built “Jianrong Jiayuan” community for long-term house leasing. The Bank has also established CCB Housing Services, the first housing service company in the banking industry, to facilitate the building of house leasing market, and is the first to launch house leasing price indices. The Bank is committed to building a smart ecosystem to create greater social empowerment. Anchoring on its house leasing service platform, the Bank has established platforms for smart community services, senior care, and public education, and connected these platforms to empower the public and deliver combining financial and non-financial services. In 2022, the Bank established CCB Housing Rental Fund (Limited Partnership) to explore a new pattern of



real estate development that encourages both housing rentals and purchases through acquiring existing assets such as residential buildings owned by real estate enterprises, commercial properties and low-cost rental land projects and transforming such assets into rental housing. At the end of 2022, the Bank's loans for corporate housing rental business were RMB242,192 million, an increase of RMB108,731 million or 81.47 per cent. over 2021. It supported more than 1,000 housing rental enterprises and provided loan services for more than 600 government-subsidised rental housing projects.

Since 2018, the Bank took the lead in making inclusive finance a bank-wide strategy, made comprehensive arrangements, and formulated a three-year plan for the inclusive finance strategy. It leveraged fintech to build inclusive finance with "CCB features" while adhering to the innovation-driven development strategy. For example, the Bank launched the "Huidongni" app as a one-stop service platform for small and micro enterprises. It used internal and external data to accurately align its products and services with the customer needs, formed a new type of bank-enterprise communication mode to realise the bilateral interaction between the Bank and its customers, and enhanced customers' sense of gaining in comprehensive service experience. The Bank released "CCB – Xinhua Inclusive Finance – Small and Micro Enterprise Index", the first inclusive financial index and evaluation index in the banking industry that has gained national influence. As at 31 December 2022, the application has attracted over 210 million online user visits and been downloaded more than 26.50 million times. It had 8.97 million certified enterprise users, an increase of 2.57 million users over 2021. Over RMB1,640 billion loans had been granted to 1.99 million customers via the application, an increase of RMB650 billion and 0.73 million customers over 2021 respectively.

Further, in 2018, the Bank issued its Fintech strategic plan, aiming at promoting the reform of Fintech innovation system, implementing Fintech to improve the management of operation security, so as to boost business innovation and development. The Bank promoted the implementation of Fintech strategy, constructed a dual-driven Fintech foundation of technology and data, and created a Fintech business system that promoted the combination of smart finance and smart ecosystem. The Bank also established CCB FinTech Co., Ltd. ("**CCB FinTech**") as the Bank enhanced efforts in making Fintech a driving force. The Bank strengthened the establishment of platforms and application of business scenarios for new technologies, such as AI, big data and blockchain, built a collaborative integrated R&D platform and an enterprise-level R&D ecosystem, and promoted the transformation of Fintech R&D model. In 2022, CCB FinTech steadily improved its profitability and operating efficiency, and remained continuously profitable, with a steady growth in net profit and return on capital and a constant decrease in cost-to-income ratio. Its operating income amounted to RMB8,240 million, an increase of 19.2 per cent. over 2021; net profit was RMB31 million, an increase of 269.4 per cent. over 2021. Specifically, income from core products & solutions sold to various types of banks, such as state policy banks, national joint-stock banks and local commercial banks, reached RMB1,639 million, an increase of 20 per cent. over 2021. At the end of 2022, total assets of CCB FinTech worth RMB6,355 million, and shareholders' equity worth RMB1,377 million.

Over the years, the Bank continued to increase investment in Fintech innovation and has further unleashed Fintech efficiency, with coordinated efforts in research and development, infrastructure construction and system operation and maintenance. In 2022 the Group drove digitalised operation through innovation and deepened its Fintech strategy. The Group released the Master Plan for Building a Digital CCB (2022-2025), which laid out the development direction and overall roadmap for digitalised operation. Through three major upgrades of management model, service model and culture development, the Group promoted digital transformation with characteristics of "agile response, full access and good experience". Taking digitalised operation as an important foundation and tool, the Group focused on enhancing the effectiveness of digitalised operation through both data-based business and business-based data, thus gradually realising the ecological operation modelling, business process automation and intelligent risk control and compliance, so as to attract potential customers and facilitate the realisation of principal business goals. The Group continuously improved its ecological scenario-based system with mobile banking and "CCB Lifestyle" platform as the core and accelerated the building of "three major

middle platforms” in terms of business, data and technology. The Group actively carried out product innovation around the “Three Major Strategies” and key business areas to stimulate high-quality development momentum.

The Group continued to advance the construction of technology middle platform to achieve enterprise-level abilities of sharing and reusing and agile supply capacity. The container cloud platform enabled containerised deployment of applications featuring active and high availability across available zones, provided flexible resource scheduling, rapid deployment and automated operation and maintenance support for applications, and was among the first to pass the highest-level evaluation and certification of “maturity of cloud native technology architecture” by China Academy of Information and Communications Technology. The distributed platform realised PaaS (Platform-as-a-Service)-based supply, and supported the modes of both “active-active” and “multi-region disaster recovery” with one-click switching capability. The Group established a systematic, engineered and productised AI capabilities, researched and developed an AI platform independently, achieving an agile model enhancement training using the online data reflow function, and the AI platform supported a total of 742 business scenarios. The Group developed the financial image recognition product and video recognition product, largely improving scenario supporting efficiency with configuration, with an element-level accuracy of above 90 per cent. for general bills’ image recognition; enhanced the abilities of natural languages processing which are widely used in “AI trader” of money market, reducing nearly 90 per cent. time for inquiry and quotation; researched and developed the abilities of voice recognition, which are widely used in audio inspection scenarios such as instalment consumption loan, with 100 per cent. replacement rate of original manual sampling; and developed the intelligent recommendation functions to support accurate customer marketing on personal mobile banking app and CCB Lifestyle app, with an increase over 200 per cent. of customer conversion rate of marketing participants. The Group realised an integrated data processing mode of “stream and batch” of big data, formed enterprise-level collection capacity covering all channels, and completed the construction of capacity of high availability across regions and available zones, significantly shortening the processing time of digitalised operation indicators and processing more than 55 billion pieces of real-time data per day. The Group developed its own underlying blockchain framework and enhanced its core technological capabilities in smart contract security, efficient consensus, privacy algorithms, data storage and data management, supporting application scenarios such as trade financing, cross-border payment, Credit Consortium Chain and rural revitalisation, which had been listed in the “Forbes BlockChain 50” for four consecutive years. The Group built an automated deployment platform for agile research and development and a unified product library, shortening the deployment time from 2 hours to 20 minutes. The Internet of Things platform built an overall Internet of Things architecture system of “Cloud – Network – Edge – Terminal”, releasing the value of Artificial Intelligence & Internet of Things video services and helping promote typical business scenarios such as security.

In 2022, the Group’s Fintech investments were RMB23,290 million, accounting for 3.07 per cent. of its operating income and basically equal to that of 2021. As at 31 December 2022, the Group had been granted a total of 1,256 patents, an increase of 525 over 2021, including 739 invention patents, which topped the domestic banking industry. The number of Fintech personnel of the Group increased by 690 to 15,811, accounting for 4.20 per cent. of its total headcount.

### **Advanced Financial Management Capabilities and Financial Controls**

The Bank is one of the first domestic banks to establish a resource allocation and performance evaluation assessment system on the basis of an economic value-added approach. The Bank has further centralised its financial management and promoted an overall cost control system, while increasing the Bank’s research efforts on strategic cost management. In addition, the Bank followed the successful experience of leading global banks and developed an internal fund transfer pricing (“FTP”) system, an enterprise resource planning (“ERP”) system and a management accounting system.

The Bank believes that its advanced financial management capabilities and sound financial controls have allowed the Bank to implement development strategies effectively, optimise resource allocation and improve overall operating efficiency.

### **Effective Strategic Co-operation**

The Bank's strategic investor, Temasek Holdings (Private) Limited, has shared its experience with the Bank in relation to SMEs' business operation, human resource management, money market trading and other areas. The Bank has cooperated with Bank of America Corporation, in a number of areas including personal finance business, risk management, corporate governance, information technology and human resources.

### **Environmental Protection and Green Finance**

The Bank actively promoted green development initiatives. Firstly, the Bank proactively participated in cooperation on green finance. The Bank has led the Special Committee for Green Credit of China Banking Association since 2018, helping the domestic banking industry to promote the development of green credit business. It was among the first to join the "Green Investment Principles for the Belt and Road Initiative". Secondly, the Bank strove to promote the development of green finance, and made active contributions to reducing greenhouse gas emissions. The Bank increased its green credit, continued to promote business development in its traditional areas of strength including green transportation and green energy, and actively expanded new green areas. It proactively expanded its energy efficiency credit business, and sped up the promotion of green credit products such as "energy conservation loan", "carbon finance", "construction loans for sponge cities" and "construction loans for comprehensive utility tunnels".

The Group proactively implemented the Strategic Plan for Green Finance Development (2022-2025), advanced the carbon peaking and carbon neutrality action plan, and integrated the concept of green and sustainable development into operation management and strategic decision-making, so as to create a diversified service system covering various types of businesses such as green loans, green bonds, green funds and green leasing.

The Group is committed to promoting the development of green finance to a new level. As at 31 December 2022, the Bank's green loans amounted to RMB2.75 trillion, an increase of RMB786,976 million over the previous year, hitting a record high. RMB green bonds and foreign currency green bonds held by the Bank increased by more than 110 per cent. and 10 per cent., respectively, over 2021. In 2022, the Bank underwrote 87 issuances of domestic and overseas green bonds and sustainable development bonds, with an underwriting volume of RMB156,067 million, an increase of 25.79 per cent. over 2021. It also issued multiple series of green bonds, with an amount equivalent to more than RMB17 billion. The Group enriched the composition of green finance and promoted coordinated development of green funds, green leasing, green trusts, green wealth management and other businesses. It is committed to implementing national strategy of carbon peaking and carbon neutrality, proactively adjusted business model and credit structure, actively explored new products, models, ideas and scenarios, and pressed ahead with the goal of realising carbon peaking and carbon neutrality at the group level. It tapped into energy conservation potential, promoted green office and green procurement, enhanced energy efficiency and emission reduction through intelligent operation, and practiced green and low-carbon management.

### **Experienced Management Team, Vocational Education Model and Professional Talent Cultivation**

The Bank's Chairman, Mr. Tian Guoli, and other senior management team members, have extensive management experience in the banking and financial sector in China. Under their leadership, the Bank's operations have further strengthened in recent years. For the years ended 31 December 2020, 2021, and 2022, the Group's return on average assets<sup>13</sup> were 1.02 per cent., 1.04 per cent. and 1.00 per cent., respectively. For the years ended 31 December 2020, 2021 and 2022, the Group's return on average equity were 12.12 per cent., 12.55 per cent. and 12.27 per cent., respectively.

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<sup>13</sup> Adjusted by dividing net profit by the average of total assets at the beginning and end of the year and/or period.

To enhance financial innovation in vocational education model, the Bank established the CCB Learning Centre (International Institution), an integrated education and training institution that combines industry, academia and research. The centre is committed to building a first-class professional talent training base, a first-class professional research high-end think tank and a first-class integration platform for industry and education incubation. With the help of technological advancements, the CCB Learning Centre (International Institution) integrates the training centres or training venues of all levels of the Bank, the network training platform of the head office and branches, domestic and foreign cooperative schools, teachers, teaching materials, courses, lectures and training research results into an organic ecosystem, creating a lifelong learning ecosystem of interconnectivity, mutual use and sharing for employees. As the decision-making “brain” of the management, the CCB Learning Centre (International Institution) continuously focuses on the major issues affecting macroeconomic, management, the “three strategies”, New Finance and other fields, providing theoretical support and practical solutions for the major strategies of the Bank, contributing the wisdom of CCB to the social pain points, and demonstrating the original mission and political responsibility of a state-owned bank. In 2021, CCB was selected as a “national integration of industry and education enterprise”, and the CCB Learning Centre (International Institution) was honoured with the first place in the 2021 China enterprise benchmark learning platform and the China demonstrative enterprise university.

To cultivate professional talents, the Bank established an internal qualification certification system, independently constructed a wealth management professional talent certification and training system, and built qualification certification systematic courses and online learning areas. As of the end of 2022, the Bank cumulatively trained and certified 101,000 “China Construction Bank financial planner (CUFP)” professionals. The Bank also launched a qualification certification system for outlet client service managers throughout the Bank and independently developed initial, intermediate, and advanced outlet client service manager qualification certification courses and organised online learning. In 2022, the Bank launched the first batch of outlet manager qualification certification, with more than 50,000 applicants.

## THE BANK’S PRINCIPAL BUSINESS ACTIVITIES

**The Bank’s principal businesses activities include corporate finance, personal finance, treasury and asset management business and others.**

The following tables set forth, for the periods indicated, the profit before tax of each of the Bank’s major business segments:

	Year ended 31 December 2020		Year ended 31 December 2021 <sup>(1)</sup>		Year ended 31 December 2022 <sup>(1)</sup>	
	Amount	% of total	Amount	% of total	Amount	% of total
	<i>(In millions of RMB, except percentages)</i>					
Corporate finance business . . . . .	66,615	19.79	119,052	31.46	139,378	36.48
Personal finance business . . . . .	206,047	61.21	214,299	56.63	216,404	56.65
Treasury and asset management business . . . . .	55,915	16.61	35,010	9.25	25,502	6.68
Others . . . . .	8,039	2.39	10,051	2.66	733	0.19
Profit before tax . . . . .	<u>336,616</u>	<u>100.00</u>	<u>378,412</u>	<u>100.00</u>	<u>382,017</u>	<u>100.00</u>

Note:

- (1) In respect of the Group 2022 Annual Financial Statements, the Group has reclassified activities of the Asset Custody Department from its Corporate Finance business segment to its Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and has reclassified business segments of activities of subsidiaries. The Group has also adjusted comparative figures for the year 2021 accordingly. Please refer to Note 57 of the Group 2022 Annual Financial Statements.

## **CORPORATE FINANCE**

### **Overview**

For the years ended 31 December 2020, 2021 and 2022, the Group's corporate finance operations represented 19.79 per cent., 31.46 per cent. and 36.48 per cent. respectively, of its profit before tax. The Bank offers a broad range of corporate finance products and services for corporations, government agencies and financial institutions. As at 31 December 2022, the Group had RMB11,020,150 million of domestic corporate loans and advances, representing 51.98 per cent. of the Group's gross loans and advances to customers, RMB1,048,651 million of domestic discounted bills outstanding, representing 4.95 per cent. of the Group's gross loans and advances to customers, and RMB11,099,805 million of domestic corporate deposits, representing 44.36 per cent. of the Group's total deposits from customers.

### **Key Products and Services**

#### ***Corporate loans products***

Corporate loans have historically been the largest component of the Group's loan portfolio. As at 31 December 2022, the balance of domestic corporate loans and advances amounted to RMB11,020,150 million, representing an increase of 14.87 per cent. compared to 31 December 2021. The Group's corporate loan products mainly comprise medium to long-term loans and short-term loans. As at 31 December 2022, the Group's domestic medium to long-term loans and short-term loans amounted to RMB8,092,437 million and RMB2,927,713 million, representing 38.17 per cent. and 13.81 per cent., respectively, of the Group's gross loans and advances to customers.

#### ***Infrastructure loans***

The Bank provides various infrastructure loan products to meet the funding requirements relating to the construction and expansion of its customers' infrastructure projects. The continuing expansion of the PRC economy has led to an increase in the number of new large-scale infrastructure projects which have resulted in an increased demand for infrastructure loans. As at 31 December 2022, loans to infrastructure sectors amounted to RMB5.71 trillion, representing an increase of RMB639,437 million compared to 31 December 2021.

#### ***Working capital loans***

The Bank offers working capital loans primarily to provide liquidity for the Bank's customers' regular business production and operational turnover needs and for their temporary funding needs. The Bank's working capital loans are mainly granted to its high-quality customers to supplement their infrastructure loans. The Bank also provides working capital loans to SMEs.

#### ***Syndicated loans***

The Bank has provided to customers various syndicated loan products including, among others, direct external syndicated loans, internal syndicated loans and transferable syndicated loan products. The Bank has maintained strong growth in its syndicated loan businesses.

#### ***Other corporate loan products***

The Bank offers various other corporate loan products, including trade finance facilities, supply-chain financing, M&A financing and property development loans. In March 2009, the Bank became one of the first commercial banks in China approved to undertake M&A financing business pursuant to the Guidelines to M&A Loan Risk Management of Commercial Banks issued by the previously-named China Banking Regulatory Commission (now called the CBIRC) and the Bank was one of the first to launch corporate M&A financing products aimed to facilitate the financing needs of the Bank's customers' M&A transactions by providing a comprehensive set of financial resources. As at 31

December 2022, the Group had provided 119,000 customers in more than 5,170 core enterprise industrial chains with a total of RMB920,541 million supply chain financing support on a cumulative basis.

The expansion of loans to SMEs is an important measure of the Bank to realise its strategic transformation of corporate finance business. As at 31 December 2022, the inclusive finance loans amounted to RMB2.35 trillion, an increase of RMB477,676 million as compared to 31 December 2021; the number of inclusive finance loan borrowers reached 2.53 million, an increase of 589,200 as compared to 31 December 2021. The agriculture-related loans increased by RMB538,708 million over 2021 to RMB3.00 trillion, and the number of agriculture-related loans borrowers was 3,169,500. As at 31 December 2022, the balance of green loans granted by the Bank was RMB2.75 trillion, representing an increase of RMB786,976 million as compared to RMB1.96 trillion as at 31 December 2021.

### ***Discounted bills***

Discounted bills are bank acceptance bills and commercial acceptance bills with a remaining maturity of less than six months purchased by the Bank from its customers at a discount. The Bank provides discounted bills as part of its comprehensive financing solution for its corporate customers. As at 31 December 2022, the Group had outstanding domestic discounted bills of RMB1,048,651 million, an increase of RMB669,182 million compared to 31 December 2021.

### ***Corporate deposit products***

In accordance with interest rate policies issued by the PBOC, the Bank offers a variety of time and demand deposit products to its corporate and institutional customers. In addition, the Bank also accepts negotiated deposits from customers including insurance companies, the National Social Security Fund and the Postal Savings Bank of China, whereby interest rates and other conditions can be separately negotiated. As at 31 December 2022, the Group's domestic corporate deposits amounted to RMB11,099,805 million, an increase of 7.36 per cent. compared to 31 December 2021.

### ***Commission/fee based products and services***

The Bank provides its corporate customers with a broad range of commission/fee-based products and services. The Group's net fee and commission income for the year ended 31 December 2022 was RMB116,085 million, which is a decrease of 4.45 per cent. compared to the same period last year.

### ***Agency services***

The Bank acts as an agent at the request of its clients in providing payment disbursement, collection, settlement, clearance and other agency services to corporations and government agencies. The key products and services the Bank provides include agency treasury settlement, agency premium collection and payment and entrusted loans. The Bank also acts as payroll agent as well as the agent to collect utilities, telecommunication and taxes payment and surcharges. In addition, in terms of the number of budget units it served, the volume of agency disbursement and related fee income, the Bank continued to be the market leader. The Bank is a major correspondent bank for China Development Bank. The Bank also distributes products and services on behalf of insurance companies and securities firms and provides payment and fee collection services to public utility and telecommunications companies. In addition, the Bank provides entrusted lending services to its corporate customers. The Bank charges a fee for providing entrusted lending services and does not take the credit risk with respect to these loans. In addition to generating fee income, the Bank's agency services also help the Bank develop and enhance its relationships with its customers.

### ***Institutional business***

The Group continues to support the modernisation of state governance system and governance capacity with its innovative smart government affairs service, to enable the development of digital government, digital society and digital economy. As at 31 December 2022, the Group had established cooperative

relationships with 29 provincial governments, and built “Internet + Government Affairs Services” and “Internet + Supervision” platforms or application scenarios for 14 provincial and 13 municipal governments. The total number of registered users of the online platforms reached 240 million, and the total number of processed government affairs reached 4 billion. The Group shared its financial service channels to build “Government Affairs Hall for the Public”. The Bank made all smart teller machines at outlets of 37 branches available to the public to provide smart government affairs services, where people could process, make appointments for and inquire about more than 8,000 government affairs items, covering tax, social security, education and transportation, etc. and processed over 70 million government affairs for more than 30 million users. The Group innovatively provided cross-regional and cross-sector government affairs services, with the special service zone for “cross-provincial government affairs service” covering 31 provinces, autonomous regions and municipalities directly under the Central Government. Based on the “Government Affairs + Finance” integrated service system, the Group further extended its services to various livelihood scenarios, with the “government affairs services payment system” covering transaction scenarios such as social security and pension, housing funds, real estate and housing maintenance funds, education and healthcare, nontax items, taxes, smart government affairs and legal services, and convenience services. It enabled over 16,000 online payment items with total payment exceeding RMB200 billion on a cumulative basis.

The Bank built new customer relationships based on platform operation, continued to tap the value of platform operations, and carried out efficiency improvement activities for 12 service sectors, including primary-level governance service, comprehensive smart medical insurance services, and public service fund supervision. The Bank applied digitalised operation methods in the primary level governance service scenario to extend financial services to primary-level government customers, comprehensively promoted the building of platforms for supervision over management of rural collective assets (including funds, properties and resources), rural property transactions and smart village affairs. The platforms for supervision of rural collective assets management and rural property transactions had served more than 900 agricultural and rural bureau customers at the county (district) level nationwide, and the platform for smart village affairs had served more than 90,000 village committee customers across the country, with more than 4.1 million registered villager users, contributing to rural revitalisation and common prosperity. The Bank promoted the innovation of institutional agriculture related credit products, developed the “Collective Assets Management” loan products, the first among domestic peers, and improved the access to financing for rural collective economic organisations. So far, it has served more than 1,400 rural collective economic organisation customers, enabling the development and expansion of the new rural collective economy. The Bank reached cooperation intentions with more than 1,000 customers from education and healthcare sectors, implemented the loan policy for equipment renovation in key areas, and ranked the first among financial institutions in terms of the amount of loan funds. It actively participated in the reform of integration of the central financial budget management. As a bank with the largest number of budget units, it helped 7,990 central financial budget units complete system switching and was awarded “excellent” in the evaluation of agent banks by the MOF. The Bank assisted finance and taxation departments in collecting RMB6.53 trillion in taxes, non-taxes and social insurance premiums. Focusing on the country’s continuous deepening of system-based policy arrangements for tertiary allocation, the Bank cooperated with the China Charity Federation and launched the first “e-CNY sub-wallet” donation payment scenario in China, serving the people with the “e-CNY + Charity” model.

### ***Investment banking business***

The Bank conducts investment banking business through the investment banking department at the Head Office and branch levels as well as its subsidiary, CCB International Capital Limited, providing customers with financial service packages such as asset-based securitisation business, financial advisory service, equity financing service and debt financing service. The Bank’s substantial customer base, extensive marketing network, strong funding capability and research and development strength lay a foundation for the development of its investment banking business.

The Bank continued to promote investment banking customer service, value creation, platform empowerment and brand building, and continuously improved the quality and efficiency of investment banking business in servicing the real economy and its market influence. As at 31 December 2022, the Bank had more than 150,000 investment banking customers and provided direct financing for entities with an existing balance of over RMB1.8 trillion.

#### *Asset-backed securitisation business*

The Bank was among the first commercial banks approved to undertake asset-backed securitisation business. In 2005, the Bank issued the first residential mortgage-backed securities in China with a size of RMB3.0 billion. The Bank has developed a specialised information system for its securitisation products and the Bank has extensive experience in the development of securitisation products and the execution of such transactions. In 2018, the Bank actively cooperated with the National Development and Reform Commission to jointly promote and establish the National Development Fund for Strategic Industries.

In 2022, the Bank actively carried out innovative securitisation business in line with national strategic orientation. It made a number of innovative achievements in green, scientific and technological innovation, and underwrote independently or took the lead in underwriting the first new energy-backed securities, first photovoltaic asset-backed securities, first wind power asset-backed securities and other innovative projects in the interbank market. The Bank issued the first “Green + Sci-Tech Innovation” double-labelled asset-backed note in the market to help customers innovate and transform; issued four green asset-backed notes with a total amount of RMB3.8 billion to assist the green development of enterprises; issued two small and micro business loan asset-backed securities with the issuance amount of RMB19,989 million and the principal of RMB19,989 million; issued four non-performing asset-backed securities of credit cards with the issuance amount of RMB1,487 million and the principal of RMB9,162 million; issued one normal credit card instalment asset-backed securities with the issuance amount of RMB4,996 million and the principal of RMB4,996 million; and issued three non-performing credit asset-backed securities of small and micro businesses with the issuance amount of RMB618 million and the principal of RMB4,776 million; and issued two non-performing asset-backed securities of residential mortgages with the issuance amount of RMB2,600 million and the principal of RMB4,404 million.

#### *Financial advisory service*

The Bank’s financial advisory business refers to its provision of consultation, analysis and solution design services to customers in respect of investment and financing, capital operation, asset management, debt management and corporate diagnosis based on the customers’ requirements with an aim to assist them in reducing financing cost, increasing funding utilisation efficiency and optimising financial management. Furthermore, the Bank focused on providing its customers with product portfolios consisting of both investment banking and commercial banking products. In 2009, the Bank took the industry lead in launching Financial Total Solutions (“**FITS**”), a comprehensive financial solution also known as “Feichi”. Depending on different situations and financial needs, FITS combines products and services such as traditional commercial banking, new investment banking, various funds and bank wealth management programmes in order to provide comprehensive and diversified financial services plans. In 2020, the Bank completed the improvement and upgrade of the ecosystem of “FITS@ 6+1” smart investment banking, pressed ahead with inclusive finance by providing free access to intelligent financial advisory service system named “FITS@ e Intelligent” for 19,000 small- and micro-sized enterprises. In 2022, the Bank strengthened market influence and cohesion of the “FITS e+” investor alliance platform, which had been certified as a FinTech product issued by the National Financial Technology Certification Centre (Beijing).

In 2022, the Bank improved the featured financial consultant service for customer groups and established nearly 50 direct sales teams at all levels and 1,600 task-based teams and steadily expanded customer coverage and scenario coverage of investment banking system platform that had been upgraded



54 times in iterations throughout the year, with 293 new business requirements and 343 system functions put into operation. The Bank precisely provided financing and intelligence support to inclusive customer group, helped enterprises reduce debt and increase performance, issued inclusive finance asset-backed notes of micro and small business creditor's rights, accounts receivable and reverse factoring, which totalled RMB5,973 million, and served more than 8,000 small and micro businesses.

#### *Equity financing service*

Through CCB International and the Bank's overseas branches and subsidiaries, the Bank provides enterprises with equity financing services such as listing sponsorship and underwriting services for their overseas capital markets IPOs and refinancing services and strategic investor introduction services in Hong Kong and Singapore. The Bank also cooperates with the Bank's business partners, including domestic and overseas securities companies to provide equity financing related services, such as domestic and overseas listing guidance, sponsorship, underwriting and financial advisory services.

#### *Debt financing service*

The Bank provides composite bond financing services for clients including short-term debentures, and mid-term notes. The Bank is an active underwriter in the domestic bond market and it is also a Class A underwriter in the MOF treasury bond underwriting syndicate. For the year ended 31 December 2022, the Bank underwrote 744 series of debt financing instruments for non-financial enterprises and underwrote and issued bonds of RMB464,517 million for 411 entities. The Bank promoted the green capital market business and underwrote 51 series of green bonds with an amount of RMB49,149 million, increasing by 34.21 per cent. and 18.60 per cent., respectively, over 2021.

#### *Customer base*

The Bank's prime corporate and personal customers from its commercial banking business have formed a solid customer base for developing its investment banking business through the years. Most domestic PRC conglomerates and top-quality corporates have established extensive and close business relationships with the Bank. The Bank believes that there remains potential for its investment banking business in the areas of bond financing, equity financing, asset securitisation, financial advisory, wealth management and trust services. The Bank also proactively strives to provide equity financing and equity investment services to SMEs that present promising growth. The Bank's personal finance customers, especially its high net worth and high-end clients, will also help the Bank expand its wealth management business and ensure the successful offering of its wealth management products.

#### *Marketing*

The Bank's major marketing model for the investment banking business involves cooperation between the Head Office, domestic and overseas offices and different business lines. A key strategy of the Bank's bank-wide marketing efforts is to combine the marketing efforts of the investment banking business and commercial banking business.

#### *International business*

The Bank offers international settlement products and services including import letters of credit, export letters of credit, import collection, export collection, outward remittance, inward remittance and guarantees. The Bank has been approved by the PBOC as the Hong Kong dollar settlement bank and approved by the China Foreign Exchange Trade System as the U.S. dollar agency settlement bank in the interbank foreign currency markets. The Bank was one of the first PRC banks to provide cross-border trade RMB settlement services and this pioneer status has allowed it to be one of the market leaders of this service.

In 2015, the Bank successfully issued RMB1 billion offshore RMB bonds in London, which was the first RMB bond product listed on the London Stock Exchange. In 2016, the Bank further expanded its RMB clearing network, as the Bank became the RMB clearing bank in Switzerland and Chile after

becoming the RMB clearing bank in London. These cross-border RMB operations performed well, with the Bank's three RMB clearing branches in London, Switzerland and Chile showing steady development. RMB Qualified Foreign Institutional Investors (“**RQFII**”), RMB Qualified Domestic Institutional Investors and Mainland-Hong Kong mutual recognition of funds operations continued to grow. The Bank took the lead in establishing a blockchain trade finance platform in the industry and the Bank's AI-assisted documents review project became the first successful application of its kind in the industry. It also innovated “cross-border e-payment”, an online payment tool and met e-commerce customers' needs for cross-border payment through virtual bank cards.

The Bank steadily enhanced its ability to participate in international competition and contributed to the new development pattern of “dual circulation” where domestic and foreign markets can boost each other. “CCB Match Plus” platform, which help stabilise the global industrial chain and smooth international trade, had more than 230,000 registered users, released more than 180,000 business opportunities, and held more than 210 digital exhibitions and cross-border connection activities for more than 17,000 enterprises in 35 countries and regions. In 2022, the Bank provided RMB1.77 trillion in trade financing to effectively meet the fund demand of foreign trade enterprises.

The “Cross-border Quick Loan” series of products provided credit funds of nearly RMB25 billion to more than 10,000 small and micro sized foreign trade enterprises, including financial support to 142 projects in 50 countries along the Belt and Road, with a cumulative amount of RMB14.33 billion. The Bank innovated cross-border payment products such as cross-border e-remittance, cross-border e-purchase, cross-border e-credit, and supported high-quality development of the new foreign trade business forms including cross-border e-commerce, market procurement, and comprehensive foreign trade services.

The Bank actively contributed to RMB internationalisation with a cross-border RMB settlement volume of RMB2.87 trillion and served nearly 40,000 cross-border RMB customers. Specifically, CCB London Branch continued to be the largest RMB clearing bank outside Asia with a cumulative clearing amount of over RMB75 trillion.

#### ***Settlement and cash management business***

The Bank was one of the first domestic commercial banks to provide cash management services for its corporate clients. In recent years, the Bank's cash management services expanded rapidly as the Bank introduced various new cash management products, providing services including account settlement services, fees receipt and payment services, liquidity management services, investment and financing management services, information and reporting services, industry-focused solutions and online banking services. The Bank has a range of cash management products and tailor-made industry specific cash management solutions for multinational corporations, large and medium sized enterprises, government agencies and financial institutions. The Bank's settlement and cash management business continued to grow steadily. The Bank launched its innovative “Huishibao – comprehensive service platform for high-end corporate settlement” and built “Jianguanyi”, a multi-level fund supervision model, to meet treasury management needs of customers in specialised markets, fund supervision and other areas. In addition, through its internet and other electronic channels, as well as its customer-oriented branch network, the Bank has been able to provide comprehensive cash management services to its customers. The Bank's electronic bill business has also developed rapidly, and the electronic tax payment service brought more convenience to customers.

In 2019, as the PBOC's approval is no longer required for the opening of corporate bank accounts, the Bank created “Zhangyixing” brand to improve the convenience and efficiency of account opening service, and the number of corporate RMB accounts grew rapidly. The Bank also enhanced its management over corporate settlement accounts as well as payment and settlement, and carefully prevented new types of cybercrimes. It accelerated the mobile deployment in services such as “Yudaotongda”, collection and payment of bills, and iteratively upgraded its global cash management product system, continuously improving the contribution of cash management to the Bank.

The Bank practiced the concept of “payment for the people” and strived to improve the quality and efficiency of corporate settlement account services. It promoted the scenario-based application of key products, innovated the first “Professional Employment Platform” among domestic peers, strived to build the “Fund Supervision Plus” service ecosystem, upgraded the C-community consumption scenario services of “Huishibao”, and comprehensively enhanced its capability to serve the national strategy and the real economy as well as to improve people’s livelihood. The Bank actively pressed ahead with pilot projects of integrating RMB and foreign currency account systems, upgraded the global cash management service system and launched SWIFT-AMH (Alliance Message Hub) services for several large and medium-sized multinational enterprise groups, continuously enhancing the integrated operation capacity of domestic and foreign currencies.

In 2022, the Bank relied on digital means to attract and retain high-quality customers. It carried out innovation in account services to optimise its business. By connecting with local government platforms such as “all-in-one window” and “all-in-one network”, it received more than 500,000 appointments from enterprises to open accounts. It promoted the streamlined account opening process, created 13,600 green channels for small and micro businesses and promoted nationwide account opening appointment services for electronic business license. The Bank also actively connected with local government supervision platforms for the payment of migrant workers’ wages, constantly expanded the coverage of rural migrant workers benefiting from agency salary disbursement service and provided financial service support for the payment of rural residents’ income from non-agricultural work. The collection and payment component had been connected to migrant worker fund supervision system of 85 supervision departments of provincial and municipal governments. The agency service for migrant worker wage payment had 149,100 contracted corporate customers, an increase of 36,900 over 2021, and completed 51.71 million payments to 16.44 million accounts, with paid wages totalling RMB398,406 million, an increase of RMB134,839 million or 51.16 per cent. over 2021. The Bank continuously improved customer experience, and enabled risk protection and facilitation measures, such as facial recognition, personal information masking, electronic stamping for comprehensive contracting services of corporate customers; digitalised the registration book for collection and payment; and created more scenarios for convenient payment by adding 386 payment items such as water, electricity, gas, heating and communications in 2022. The Bank deepened customer operation. In 2022, it had 1.22 million new long-tail corporate customers; attracted RMB804,422 million deposits from non-loan borrowers below designated size at the end of 2022, an increase of RMB145,974 million or 22.17 per cent. over 2021; and sold 1.24 million product packages for new customers, an increase of 189,200 or 18.08 per cent. over 2021.

At the end of December 2022, the Bank had 13.21 million corporate RMB settlement accounts, an increase of 1.27 million over the end of 2021.

### **Customer Base**

As a leading provider of capital for some of the key industries in China such as infrastructure, energy, transportation and telecommunication, the Bank has maintained close relationships with leading corporations in industries that are strategically important to China’s economy and with major government agencies and financial institutions.

The Bank has focused and will continue to focus on customers in industries strategically important to China’s economy. Most of these large companies in China’s strategic industries are state-owned enterprises or state-controlled joint stock companies. As at 31 December 2022, loans to strategic emerging industries were RMB1.47 trillion, an increase of 59.80 per cent. compared to 31 December 2021.

Private enterprises have become important customers to the Bank, as in recent years, they have experienced significant growth in China and have become a major sector in China's economy. As at 31 December 2022, loans to private enterprises were RMB4.45 trillion, an increase of 22.66 per cent. compared to 31 December 2021. The Bank also focuses on expanding its range of high-quality SME customers.

## **Marketing**

Based on its customer-focused philosophy, the Bank employs both industry-wide and localised marketing strategies tailored to specific regions, customers and products. The Head Office formulates its overall corporate business development based on industry, geographical region, customer and product considerations. The Bank's tier-one branches then develop detailed marketing plans according to these guidelines tailored to local market needs.

The Bank's corporate finance marketing channel primarily involves corporate and institutional customer managers, branch outlets and electronic banking channels which include online banking and phone-banking. The Bank's corporate and institutional customer managers are its key marketing channel for its corporate finance business. They are responsible for exploring new market opportunities, promoting the Bank's banking products, coordinating and accessing the Bank's bank-wide resources to provide a package of personalised and comprehensive financial services to the Bank's corporate and institutional customers. The Bank's branch outlets offer the physical venue for the Bank to provide services to corporate and institutional customers. Through the Bank's branch outlets, the Bank promotes and sells its products, mainly providing payment and settlement services and SME corporate customer services, and developing the Bank's corporate liabilities business and commission/fee based business.

With the aim to improve customer experience, the Bank also provides its customers with e-banking channels such as the Bank's cash management service system, corporate online banking, customer hotline service centre and mobile phone banking platform, thereby providing greater access for the Bank's customers. The Bank's e-commerce finance platform, which provides corporate clients with financing products such as order financing, guaranteed joint loans and collateralised loans, continued to deepen its involvement in causes relating to "agriculture, farmers and rural areas", promoted the use of credit card bonus points for direct shopping and air ticket booking for business travel, thus realising a rapid development.

The Bank further strengthened innovation for its mobile banking, developed online sales, diversified online functions and delivered smarter and smoother experience. It launched the "ETC Intelligent Mobility" service to facilitate ETC user's application, sign up, activation and query online. Account information could be automatically recognised once the user scanned the bank card, simplifying the transfer processes for customers. The Bank introduced government services, such as social security and provident housing fund services, to provide more convenience. WeChat banking became a key platform for the Bank's business processing, consulting and marketing.

The Bank seeks to provide differentiated products and services to the Bank's important customers to meet their specific banking needs. The Head Office generally coordinates client coverage and marketing efforts for the Bank's largest corporate customers to ensure consistency and quality of service. The Bank's senior management at the headquarters and branch level are often directly involved in and lead in these marketing efforts. The Bank's branches in major cities provide differentiated, high quality, professional and integrated products and services to meet the Bank's customers' specific banking needs. By providing integrated financial solutions to the Bank's customers and improving the Bank's cross-selling synergies among the Bank's products and services, the Bank aims to further increase overall customer satisfaction and optimise value for the Bank's customers.

For SMEs, the Bank has established a specialised and standard marketing system that allows the Bank to further integrate the Bank's resources of products, distribution channels and brands to provide more efficient services with controlled risks.

## PERSONAL FINANCE

### Overview

As at 31 December 2022, the Group's domestic personal deposits rose to RMB13,074,250 million, an increase of 15.92 per cent. compared to 31 December 2021. The Group's profit before tax derived from personal finance for the years ended 31 December 2020, 2021 and 2022 amounted to RMB206,047 million, RMB214,299 million and RMB216,404 million, respectively, representing 61.21 per cent., 56.63 per cent. and 56.65 per cent. of the Group's total profit before tax for the same periods.

### Key Products and Services

The Bank provides a broad range of products and services including personal deposits, personal loans and other related financial services for its personal finance customers based on their needs. The Bank also provides bank card services and private banking for its personal finance customers. The Bank is committed to providing comprehensive banking services to its personal finance customers and is focused on creating and improving its personal finance product chain and value chain. The Bank sets out below its key personal finance products and services.

#### *Personal deposits*

The Bank provides its personal finance customers with a broad range of demand and time deposit services denominated in Renminbi and other foreign currencies. Personal demand deposit products include demand savings deposits and demand pledged deposits.

Personal time deposit products include time savings deposits, education savings deposits and personal notification deposits. Personal deposits provide the Bank with a stable funding source. The Bank enhanced its capability to attract deposits through highly effective products and services, maintaining the steady growth of personal deposits. As at 31 December 2022, domestic personal deposits of the Bank were RMB13,074,250 million, an increase of 15.92 per cent. from 31 December 2021.

#### *Personal loans*

The Bank's personal loans are designed to meet the credit requirements of its personal customers. The Bank's personal loan products include residential mortgages, credit card loans, personal consumer loans, personal business loans and other loans. As at 31 December 2022, the total domestic personal loans of the Bank amounted to RMB8,236,768 million, representing an increase of 4.37 per cent. from 31 December 2021. As at 31 December 2022, the NPL ratio for domestic personal loans and advances was 0.55 per cent., an increase of 0.15 per cent. from 31 December 2021.

#### *Residential mortgage loans*

The Bank provides residential mortgages to individuals to finance the purchase and construction of their residential properties. Residential mortgages include new home residential mortgages, residential refinancing mortgages, home equity loans to refinance residential property and fixed-rate residential mortgages. As at 31 December 2022, the Group's personal residential mortgages rose by 1.46 per cent. from 31 December 2021 to RMB6,479,609 million.

The Bank appraises the value of the residential property regularly and clearly stipulates that the loan cannot be used for securities trading purpose.

#### *Home savings services*

In February 2004, the Bank formed Sino-German Bausparkasse Co., Ltd. ("**Sino-German Bausparkasse**") with Bausparkasse Schwaebisch Hall, a German home savings bank. As at 31 December 2022, the Bank held a 75.10 per cent. equity interest in Sino-German Bausparkasse. The Bank's home savings bank products allow the Bank's customers to make scheduled deposits for the purpose of obtaining residential mortgage loans in the future. Sino-German Bausparkasse has improved

the Bank's ability to develop more personal housing financing products. Sino-German Bausparkasse achieved steady business development, and the sales of housing savings products reached RMB42,056 million for the year ended 31 December 2022. As at 31 December 2022, total assets of Sino-German Bausparkasse were RMB34,423 million, and shareholders' equity was RMB2,977 million. Net profit for the year ended 31 December 2022 was RMB76 million.

### ***Personal consumer loans***

The Bank's personal consumer loans primarily consist of personal credit lines and automobile loans which usually have a maturity of up to five years. Personal credit lines are granted for general purposes based on the borrowers' credit history and the value of collateral provided. The Bank's automobile loans are primarily secured by the purchased automobile and residential properties. As at 31 December 2022, the Bank had domestic personal consumer loans of RMB295,443 million, representing 1.39 per cent. of the Group's gross loans and advances to customers.

### ***Other personal loans***

The Bank's other personal loan products primarily consist of credit card loans and personal business loans for private business owners involved in various specialised markets, personal agriculture-related loans to farmers on a trial basis in line with the PRC government's policy of supporting economic development of rural areas and other loans including educational loans. The Bank has also continued its offering of personal loan products, including the "Easy Education Loan" for personal education, the "Fortune Loan" for personal finance customers, differentiated credit, personal business loans, the "Hexing loans" for core enterprises upstream and downstream private owner business assistance loans, the "Refurbishment Loan" for home renovations and the "ShanRong loans" personal micro-credit revolving loans for consumption financing needs. The Bank also promoted business development with its self-service personal loans "Quick Loans" online channel. The Bank enriches its product systems such as "Quick Loan for Small and Micro Businesses", "Quick Loan for Personal Business", "Yunong Quick Loan" and "Quick Loan for Transactions", to enhance its ability to meet client needs and improve service efficiency. "Quick Loan for Small and Micro Businesses" and other new model products has cumulatively provided credit support of RMB8.83 trillion and served 3.52 million clients in 2022.

### ***Bank card business***

The Bank offers a variety of bank card products comprising credit card and debit card to its customers under the registered "Long Card" ("龍卡") brand. As at 31 December 2022, the Bank had issued approximately 140 million credit cards and the number of debit cards issued exceeded 1,276 million. For the year ended 31 December 2022, the Group's fee and commission income from bank card fees decreased to RMB17,098 million from RMB21,148 million for the year ended 31 December 2021, representing a decrease of 19.15 per cent.

Since the Bank is a member of China Unionpay, its customers can complete transactions through ATMs and point-of-sale terminals connected to the China Unionpay network. China Unionpay is responsible for establishing and operating a nationwide, interbank bank card information exchange and transaction network for its members. The Bank is one of the founding members of China Unionpay. The Bank joined the MasterCard network in 1990 and the Visa network in 1991. The Bank's dual-currency debit cards and dual-currency credit cards are also accepted outside of China through its association with the MasterCard and Visa networks. In August 2009, the Bank further joined the JCB international credit card network.

### ***Credit cards***

Through the credit card centre in Shanghai established in December 2002, which centrally manages the Bank's credit card business, the Bank seeks to enhance its operational efficiency, improve its risk management and maintain a consistent level of customer service quality. The Bank has also established credit card departments in most of its tier-one branches to manage its operations locally. As approved by

the previously-named China Banking Regulatory Commission (now called the CBIRC) and accepted by the Shanghai Banking Regulatory Bureau in 2008, the Bank's credit card centre was upgraded to a branch-level sales institution and obtained its business license in 2009. As at 31 December 2022, the Bank had issued approximately 140 million credit cards, a decrease of 7 million compared to 31 December 2021. The volume at credit card transactions totalled RMB2.92 trillion for the year ended 31 December 2022. As at 31 December 2022, the Bank's credit card loan balance reached RMB924,873 million.

The Bank's credit cards are accepted through its own network and through the China Unionpay network which are located in the PRC and various other countries and are also accepted overseas through the Bank's association with the Visa and MasterCard networks. The Bank continues to improve its credit card business structure and steadily enhance its service capabilities. It actively expands its young customer base and high-quality customers, make every effort to develop customers for agency salary payment services, and offered a number of new products, such as JOY Card, Bonus Card, MUSE Card and Long Card Credit (Daiba) virtual card, further improving the quality and activeness of customers. The Bank also issues diamond cards, which target high-end customers and issued specialised car-owner credit cards to car owners. The Bank has also launched consumer products including e-Pay Long Card, Tencent e-Pay Long Card, and Family Love Card, credit products such as "Fenqitong", and mobile payment services based on the Internet including Apple Pay, HCE Cloud Pay, and Samsung Pay. The Bank has increased its use of new electronic channels such as mobile phone, WeChat and QR codes to promote the use of its credit card products. The Bank has introduced the Long Card electronic payment wallet and "one-click payment" for cross-border internet purchases. The Bank has also introduced the "Mobile Long Card" mobile app allowing payments to be made with authorised merchants.

The Bank focused on target customers, enhanced the model automation operation capability, strengthened the building of online and offline scenarios, and comprehensively enhanced its digitalised operation capability. The Bank further built the scenario ecology, accelerated the building of three types of business areas, namely airports and high-speed rail stations, urban commercial complexes, and gas stations, by offering favourable interest rates, explored consumption scenarios welcomed by consumers, cooperated with leading companies such as Alipay, TikTok, Baidu, JD and Meituan on joint promotion, card payment and bonus points conversion to help expand domestic demand and promote consumption upgrade. The Bank strived to improve the living standards of the public, increased the support in auto consumption, and provided services to car owners. The Bank launched the "CCB Home Improvement Festival" as a one-stop application platform, and granted loan instalment for housing decoration to families. The Bank continued to improve the anti-fraud models and strategies, enhanced merchant risk monitoring and continuously improved its risk control and compliance management capability.

In 2022, the Bank promoted innovation of credit card green credit products, launched the "Long Card – Green & Low-Carbon Credit Card" and "Long E-Loan Cars" second-hand car installment and other products, intensified cooperation with new energy vehicle brands, and consolidated installment loan market position, with loan balance and installment loan balance ranking first in the industry. It firmly safeguarded the bottom line of wiping out risks, strictly implemented "rigid deduction" of borrowers who had loans from multiple sources, strengthened the discipline of credit approval, improved control of key areas such as real estate, wealth management, production and operation, and cash-out activities, and improved the whole-process risk control and operation capability. The NPL ratio of credit card loans at the end of 2022 was 1.46 per cent.

### ***Debit cards***

The Bank continuously improved the functions and services of debit card products to promote the activity of debit card transactions, continuously pressed ahead with the PBOC's mobile payment demonstration project to provide convenience service, and upgraded the "Long Pay" products and user management. As at 31 December 2022, the number of debit cards issued exceeded 1,276 million. The transaction volume of debit cards for the year ended 31 December 2022 was RMB23.98 trillion.

### ***Private Banking***

The Bank provides a broad range private banking products and services and integrated solutions and to its high value customers, including family trust financial advisory services, asset allocation consultancy services, investment immigration, marital property preservation and family wealth inheritance. The Bank has developed its family trust business by coordinating efforts between the parent company and subsidiaries, and continuously improved the “Golden Housekeeper” comprehensive cash management business. The Bank has diversified its value-added services in three major areas, namely asset management, alternative financing and non-financial value-adding services. Drawing on Fintech, the Bank led the market in creating its mobile private bank and launching a mobile version of its private banking services “CCB e-private banking”, promoting the building of benchmark private banking centres. Also, the Bank built a product system designed to “help customers structure their assets”, and vigorously promoted its wealth advisory services. Additionally, the Bank launched the innovative service of Family Office.

The Bank focused on meeting the needs of high net-worth customers for their wealth management, assets allocation and quality services. It remained committed to professional operation of private banking, strengthened building of core talent teams, continued to release asset allocation strategies, policy interpretation and analysis, and took multiple measures to improve service quality and efficiency. It improved the product service management system of private banking, promoted asset allocation services, and strengthened lifetime digital management of products such as optimal introduction and ongoing tracking. It improved the coverage and efficiency of family trust advisory services and launched innovative insurance trust advisory services, outperforming its peers in terms of family wealth management service. It strengthened its presence at locations with inflows of wealth and enhanced its market competitiveness in key regions. It improved digital application of private banking and building of customer service systems, improved professional services of private banking centres, and improved the efficiency of professional services. It promoted team building of private banking investment research experts, wealth management consultants and private client managers, facilitating mega wealth management with professional service capabilities and strong management teams. At the end of 2022, the Bank had 248 private banking centres with around 1,400 staff in private banking service lines. The private banking customers’ financial assets reached RMB2.25 trillion, an increase of 11.26 per cent. over 2021. The Bank had 193,700 private banking customers, an increase of 9.31 per cent. over 2021. The paid-up fund for the family trust advisory business was RMB89 billion, an increase of 29.91 per cent. over 2021, keeping its leading position in the industry.

### ***Entrusted housing financing services***

The Bank acts as an agent to national housing fund management departments to collect housing provident funds and housing maintenance funds and provide individual housing provident funds mortgages. The Bank is one of the earliest banks and the largest in China approved to engage in the housing provident fund management business. The Bank maintains sound business co-operation with local administrative centres of housing provident funds across China from which it takes deposits as a steady funding source. By implementing national policies on supporting the construction of homes and providing financing to mid-and low-income households, the Bank is able to capture such specialised market opportunities. The Bank has proactively improved its IT system and strengthened electronic channel expansion and product innovation in provident housing funds, in order to provide comprehensive and high-quality housing reform financial services. The Bank applied the “technology + internet” strategy to actively improve the service of the technology system of its entrusted housing finance business. Through innovative financial services, the Bank has launched new products and services including small amount cross-bank payments for housing provident funds, housing provident fund e-channel, housing provident fund co-named card and entrusted housing provident fund withdrawal for repayment of loans, while steadily developing its indemnificatory housing loans business and supporting low-and middle-income residents’ housing needs for their own residential purposes.



The Bank continued with the digitalisation of the housing fund management industry and played a positive role in solving the housing problems of residents. It launched housing provident fund deposit business for those flexibly employed in pilot cities and opened an e-CNY channel to improve its housing provident fund contribution services. It increased the size of housing provident fund loans, actively supported borrowers with portfolios of “housing provident fund loans + commercial loans”, implemented the initiative to encourage both housing rentals and purchases with housing provident fund, and realised the withdrawal of housing provident fund for online rent payment. As at 31 December 2022, the balance of housing fund deposits of the Bank was RMB1.30 trillion, and the balance of personal housing provident fund loans was RMB2.90 trillion.

## **Marketing**

The Head Office generally formulates marketing initiatives and sets marketing guidelines for the Bank’s bank-wide personal finance products. The Bank’s tier-one branches develop detailed marketing plans to implement these initiatives based on the economic and market conditions of their respective geographical regions. The Bank conducts its marketing activities mainly through its branch network, which the Bank supplements with specialised sales centres for specific products such as personal wealth management centres and residential mortgage loan centres. It also conducts personal finance product marketing through e-banking channels, such as online banking, telephone banking and mobile phone banking.

The Bank offers different products and services and adopts different marketing strategies to cater for different customer groups’ needs. For high value customers, the Bank focuses on building a one-to-one customer manager marketing relationship to develop a more focused marketing strategy for promoting its products. For mass market customers, the Bank adopts a mass marketing strategy focusing on its outlets, taking initiatives in product and service marketing through introduction by its lobby managers, on-site promotion of its products and media advertising campaigns. The Bank also adopts an interactive marketing strategy for its personal finance business, whereby its personal loan department and corporate finance department cooperate to take a proactive approach in exploring business opportunities in residential mortgages while granting real estate development loans. In addition, the Bank focuses on cross-selling its personal finance products such as promoting its credit cards and wealth management cards to its residential mortgages customers. The Bank also sells various loan products to the holders of its wealth management cards and credit cards.

## **Electronic Channels**

In recent years, the Bank strengthened its Fintech innovation and application, shifted from channel-based services to customer-focused operations, and built a brand new “online banking”. In this regard, the channels’ value contribution was comprehensively improved and the capability of customer services was greatly enhanced. In 2022, the size of personal customers of the Bank’s online platforms continued to expand, with more than 500 million online users, covering more than 70 per cent. of personal customers. Specifically, the number of personal mobile banking users was 440 million, an increase of 5.48 per cent. over 2021, leading the industry in the proportion of active users. Moreover, the size of loyal customers continued to increase, with 419 million fast payment card users, 192 million “super users” with more than 20 transactions per year. The Bank ranked first among peers in terms of customer size in payment institutions, such as Alipay, Tik Tok in China, Meituan, Pinduoduo and JD.

## **TREASURY AND ASSET MANAGEMENT BUSINESS**

The Bank’s treasury and asset management business primarily consists of its money market activities, the management of its investment portfolio, treasury transactions on behalf of its customers, bond underwriting and development of treasury products. The Group’s treasury and asset management business recorded a profit before tax of RMB25,502 million for the year ended 31 December 2022, accounting for 6.68 per cent. of its total profit before tax.

## **Key products and services**

### ***Money market activities***

The Bank's money market activities primarily consist of (i) repurchase and reverse repurchase with the PBOC; (ii) borrowings from and loans to other domestic and foreign banks and non-bank financial institutions, often referred to as the interbank money market activities; (iii) purchase of securities under resale agreements, often referred to as repurchase and reverse repurchase transactions via the interbank market, bond repurchase pledge or buy-out, sell-out of RMB-denominated treasury bonds, policy bank bonds and central bank bonds; and (iv) money market transactions with major international banks such as foreign currency fund lending, foreign currency denominated bond repurchase, foreign exchange swap and debt-for-equity swaps on the international financial markets.

The Bank is an active participant in the interbank money market, one of the first market-makers in the interbank market and one of the sixteen Shanghai Interbank Offered Rate quotation banks approved by the PBOC. The Bank has actively responded to market fluctuations, taken initiatives to broaden the financing and investment channels, and managed its RMB and foreign currency positions in a centralised manner to safeguard the Bank's liquidity. The Bank actively participated in the reform of InterBank Offered Rates (IBOR) and was among the best in the interbank Foreign Currency Lending (FCL) Quoting Banks. With regard to its foreign currency money market business, the Bank tracked the monetary policies of US Federal Reserve and market trends to improve the yields of its foreign currency funds and its market influence; it actively innovated domestic third-party foreign currency repurchase business, and successfully issued the Bank's first foreign currency interbank certificates of deposits in the domestic market.

In 2022, the Bank strengthened its proactive management with money market tools, and maintained reasonable RMB and foreign currency positions, to ensure the soundness of daily liquidity of the Bank. It strengthened market forecast with in-depth understanding of market movement pattern, optimised and promoted "AI Traders" in the money market, with the transaction volume exceeding RMB100 trillion in the RMB money market. The Bank fulfilled its responsibilities as a large bank, continued to provide liquidity support to small and medium-sized financial institutions, and supported the smooth operation of the market. It ranked first in the domestic interbank market in terms of the volume of foreign currency lending and repurchase transactions. It was one of the first domestic banks to participate in foreign currency outright repo transactions and completed the first tri-party green bond repurchase transaction in the domestic interbank market.

As at 31 December 2022, the Group's deposits and placements with banks and non-bank financial institutions amounted to RMB615,056 million, representing 1.78 per cent. of the Group's total assets. As at the same date, the deposits and placements from banks and non-bank financial institutions with the Group amounted to RMB2,935,999 million, representing 9.26 per cent. of the Group's total liabilities.

As at 31 December 2022, the total contractual amount in terms of framework agreements of debt-for-equity swaps of the Group is RMB972,667 million, maintaining a leading position in the industry.

### ***Investment portfolio management***

The Bank's investment portfolio mainly targets bond investment. The Bank classifies its portfolio as: (i) financial assets measured at fair value through profit or loss, (ii) financial assets measured at amortised cost and (iii) financial assets measured at fair value through other comprehensive income. The Bank achieved a reasonable balance between liquidity, security and returns on debt securities investments. With regard to investment in RMB debt securities, the Bank adheres to the principle of value-driven investment, actively serving the real economy, managing a reasonable pace of investment, continuously improving the portfolio structure, and strengthening the business collaboration between the Head Office and branches, in order to maximise returns for the whole bank. With regard to investment in foreign-currency debt securities, the Bank adhered to the principal of value-driven investment, focusing on the balance among security, liquidity and profitability. It strengthened proactive portfolio management,

supported construction of major infrastructure projects and provision of services to ensure people's wellbeing with a two-wheel drive of "Investment + Distribution", securing its position as one of the largest underwriters of government bonds in the market. It practiced the concept of green development and supported the issuance of innovative green bonds. It distributed bonds to hundreds of small and medium-sized financial institutions, with the average growth rate exceeding 40 per cent. in terms of underwriting volume in the past three years. It actively participated in the issuance and tender process of domestic USD bonds and offshore RMB bonds. At the end of 2022, debt securities held by the Group amounted to RMB8.31 trillion. As at 31 December 2022, financial assets measured at fair value through profit or loss, financial assets measured at amortised cost and financial assets measured at fair value through other comprehensive income represented 6.65 per cent., 70.17 per cent. and 23.18 per cent. of the Group's financial investment portfolio, respectively.

#### *Proprietary trading*

The Bank conducts short-term proprietary trading in order to gain short-term spread income and avoid market risk. Proprietary trading mainly includes treasury bonds, central bank notes, policy bank bonds, short-term debentures issued by large-scale prime enterprises, mid-term notes, foreign exchange trading and precious metal trading. Additionally, the Bank hedges its investment risk through financial derivative trading, which mainly includes interest rate swap contracts and foreign exchange spot, forward, swap and option contracts. Apart from hedging of its risks, the Bank generally does not hold financial derivatives for short-term gain.

#### *Proprietary investment*

The Bank manages its investment portfolio to maximise its investment return. The Bank determines the average investment term of its investment portfolio, duration and investment return objective based on its judgment on risk factors such as interest rates, exchange rates and credit risks. The Bank's RMB-denominated securities investments primarily include government bonds, central bank notes, policy financial bonds, commercial bank bonds, short-term debentures, corporate bonds and asset-backed securities. The Bank's foreign currency denominated securities investments are primarily in sovereign bonds, financial institution bonds, corporate bonds and investment grade asset-backed securities.

#### **Treasury transactions on behalf of customers**

The Bank's treasury transactions on behalf of its customers mainly include agency foreign exchange derivatives trading, agency precious metal business, bond settlement agency business, agency sale and purchase of foreign exchange and foreign exchange trading. Foreign exchange purchases and sales and foreign exchange trading grew steadily. The Bank improved its service capability of foreign exchange settlement and sales through electronic banking channel, and launched its foreign exchange purchasing project. The Bank also optimised its corporate online banking foreign exchange settlement module for the convenience of its corporate customers.

The Bank continuously implemented refined management and steadily executed the business strategy to constantly promote the high-quality development of its customer-based trading business. It focused on advancing channel optimisation and digitalised operation, consolidated its customer base, actively expanded its overseas institutional investors base, with a steadily increasing number of customers. It actively promoted the concept of interest rate hedging to meet customer needs. It continued to optimise the independently developed "Blue Core Exchange Rate Portfolio Management Platform", taking the lead among its peers in terms of system autonomy and comprehensive function.

In 2022, the Bank developed "We Trade" products to provide small and micro businesses with fast and efficient hedging services. The business volume of exchange rate derivatives at customer end increased by over 20 per cent. over 2021 and the penetration rate of derivative business in medium, small and micro businesses exceeded 90 per cent. It helped market entities mitigate risk of fluctuations in exchange rates and interest rates through derivatives, enhanced their ability to resist risks, and supported the steady development of the real economy.

### ***Precious metals and commodities***

The Bank realised sound development of the precious metals and commodities business in compliance with regulations. It introduced gold fixed accumulation plan and new trading categories such as apple, naphtha and PX, and increased commodity hedging categories. It actively supported the demand of medical and safety supplies manufacturers for hedging the price of raw materials by reducing their hedging costs, and helped enterprises to resume work and production. The Bank also adjusted its business structure, strengthened digitalised operations and business training, enhanced customer service capabilities in precious metals and commodities business, and improved the protection of customer's rights and interests. In 2022, the Bank continued to commit to orderly supply and volume-price balance of precious metals leasing business through refined management. It supported the development of industrial chains and assisted enterprises in using commodity derivatives to improve customer risk management. For the year ended 31 December 2022, the total trading volume of precious metals of the Bank reached 23,228 tonnes.

### ***Innovation and development of treasury products***

The Group carried out platform-based operation, and continuously explored new, intelligent and ecological modes for inclusive finance to comprehensively improve the coverage, availability and satisfaction of inclusive finance services. It diversified the digital product system, realised the rapid customisation of new products on demand, and launched a series of products with new pattern, such as "Quick Loan for Small and Micro Businesses", "Yunong Quick Loan", "Quick Loan for Transactions" and "Quick Loan for Personal Business". As at 31 December 2022, "Quick Loan for Small and Micro Businesses" and other new model products has cumulatively provided credit support of RMB8.83 trillion and served 3.52 million clients. It continued to promote "Huidongni", "Huizhuni", and "Huidiantong" service platforms and the "three-in-one" inclusive finance operation and management platform. In 2022, the Group upgraded and built "CCB Huidongni" 3.0 integrated ecological service platform. Based on accomplishing the three major tasks of "financing, growth and ecology", and strengthening core credit functions, it further expanded and enriched financial and public services, formed a functional layout covering three sectors of credit, wealth management and operation, and created an open, shared and sustainable comprehensive service ecological system, so as to promote the improvement of comprehensive customer service capability and the long-term development of inclusive finance services, and won the "19th People's Ingenuity Service Award". The Bank also promoted digitalised precision marketing, and implemented digitalised and end-to-end refined risk control, to safeguard the high-quality development of inclusive finance business. The Bank pressed ahead with poverty alleviation through e-commerce based on "e.ccb.com" and established various poverty alleviation pavilions in cooperation with local governments and state-owned enterprises.

In order to effectively address financing difficulties for customers engaged in international trade, the Bank continuously improves its product offerings, including conversion of overseas loans to debt securities, export credit, cross-border e+ and cross-border financing, and global financing for financial leasing, incorporating a host of innovation in business processes and risk mitigations. The Bank also continuously improves its service offerings, such as "Bond Connect", direct top-up for IC cards and Subways Go Easy, and simplified the financial service processes and enhanced customer experience by means of technology development and interconnectivity.

### ***Asset management***

The Bank has designed and launched various wealth management products according to customer needs to provide wealth management services to customers. The Bank has widened its wealth management product distribution channels and increased its distribution of high yield debt and equity wealth management products. These wealth management products play an important role in securing the Bank's customers, particularly high-end customers. NAMEs, the Bank's asset management system, forms an integrated end-to-end automated framework. The Bank also launched its innovative "Qianyuan" wealth management product and launched its robo-advisor services.

In 2019, the Bank set up the Assets Management Business Committee to coordinate the high-quality development of Group-level assets management business. The first phase of “Mega Assets Manager” system was launched smoothly. In 2019, CCB Wealth Management became the first wealth management subsidiary of commercial banks in China. In recent years, the Bank continued to promote the building of a new system for asset management at the group level, strengthened the integrated and coordinated management within the Group and continued to step up its efforts in key areas, such as investment research, channel sales, asset allocation, internal risk control, investment operation and asset management technology. The Bank also accelerated asset management business model transformation and innovation and strove to build the Bank’s third pillar of business development.

The Group included mega wealth management as a strategic priority in the Bank’s “14th Five-Year Plan” and focused on building a mega wealth management operational mechanism, i.e., creating a professional transmission chain of “wealth management – asset management – investment banking” and a transmission chain of “investment research – investment advisory – customer service”. In 2022, based on the four strategic concepts of “inclusiveness, intelligence, professionalism and dedication”, the Group strived to build a first-class wealth management bank featuring “leading domestic position, best customer experience and technology-driven development”.

As at 31 December 2022, the balance of the non-principal guaranteed wealth management products set up by the Group amounted to RMB2,014,032 million compared to RMB2,372,279 million as at 31 December 2021, and the balance of trust plans, funds and asset management plans issued or established by the Group amounted to RMB2,876,694 million compared to RMB3,182,800 million as at 31 December 2021. In 2022, average daily balance of purchase and resale agreements with structured entities related to non-principal guaranteed WMPs issued by the Group was RMB7,219 million. As at 31 December 2022, the balance of such agreements was RMB17,200 million compared to RMB3,800 million as at 31 December 2021. These transactions had been conducted in accordance with market price or general commercial terms and conditions, and the gains or losses from such transactions had no significant impact on the Group.

#### *Asset Custody service*

The Bank’s offering of asset custodial services is among the most comprehensive in China, including securities investment funds, Qualified Domestic Institutional Investors, Qualified Foreign Institutional Investors, RQFII, social security funds, corporate annuity funds, trust properties, insurance assets, entrusted investment assets of securities companies, basic pension insurance personal account funds, industrial investment funds and banking wealth management products. In 2013, the Bank obtained the qualification to provide custodial service to the first bond index exchange-traded funds (“ETF”) and cross-border ETF for U.S. stocks in the PRC. The Bank also became one of the first Chinese-funded custodial banks of RQFII from Singapore. The Bank became one of the first batches of banks to conduct agency business for Mainland-Hong Kong mutual recognition of funds operations and was the first to offer “bond transaction plus custodian” services to overseas institutions for direct entry into the interbank bond market.

The Bank actively leveraged its strengths in custody service to support national strategy, promoted business innovation, strengthened risk control, and achieved high-quality development of asset custody business. The Bank provided custody service to the Belt and Road Initiative construction projects of the state-owned asset management platform, actively engaged in the ETF project for reform of Sichuan state-owned enterprises, and facilitated insurance funds investment in the construction of important national infrastructure such as highways and bridges. The number of funds in the Science and Technology Innovation Board (“STAR Market”) under custody of the Bank and the winning rate of its bidding for enterprise annuity custody service for central government-owned enterprises were both higher than those of its peers. It was also one of the first banks to provide custody services to cross-border conversion brokers of the global depository receipt and to funds under the China-Japan ETF Connectivity scheme.

In addition, the Bank cultivated the brand of “CCB Smart Custody” to promote high-quality custody service, and successfully became custodian for the National Green Development Fund, Beijing-Tianjin-Hebei Synergistic Development Industrial Investment Fund and Guangdong Beautiful Countryside Revitalisation Development Fund. The Bank carried out enterprise assets reorganisation service trust custody innovation, and was appointed as the depository bank of China Depository Receipts with the largest issuing amount. It was also awarded the “Best Digital Assets Custodian in China” by The Asian Banker.

In 2022, the Bank comprehensively improved the capability of value creation of its asset custody services. Empowered by technology and centred on data, the Bank built a new customer service model of “CCB Smart Custody”. The Bank was the domestic basic securities custodian bank for two of the first group of listed companies of the China-Switzerland Stock Connect programme and was the only bank in the market that provided custody services for both Global Depository Receipt depository banks and cross-border conversion brokers. The Bank helped Kazakhstan Free Finance Global Company become the first financial institution in Central Asia with QFI qualification and made a breakthrough in cooperation in the capital market between China and Kazakhstan. The Bank successfully implemented the custody of Baowu Green Carbon Private Equity Fund, the largest carbon neutral fund in China, won the bid for the custody of “Infrastructure REITs” of Beijing Public Housing Centre, and was among the first group of institutions that had completed the acceptance test of regulators for the thirdpillar personal pension system.

As at 31 December 2022, the Bank’s assets under custody amounted to RMB19.39 trillion, increased by RMB1.69 trillion from 31 December 2021.

## **OVERSEAS BUSINESS**

As at 31 December 2022, the Bank had 24 major subsidiaries with a total of 613 entities, including 457 domestic ones and 156 overseas ones, covering 31 countries and regions including Hong Kong, Singapore, Germany, South Africa, Japan, South Korea, the U.S., the U.K., Vietnam, Australia, Russia, the United Arab Emirates, Taiwan, Luxembourg, Macau, New Zealand, Canada, France, Netherlands, Spain, Italy, Switzerland, Brazil, Cayman Islands, Ireland, Chile, Indonesia, Malaysia, Poland and Kazakhstan and maintained wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Europe, CCB New Zealand, CCB Brasil and CCB Malaysia and held 60 per cent. of the total share capital of CCB Indonesia.

As at 31 December 2022, the total assets of the Group’s overseas entities were RMB1,550,019 million, representing approximately 4.48 per cent. of the Group’s total assets. In May 2015, Chile Branch became the first RMB clearing bank in South America, and the branch officially opened in 2016. In June 2015, Paris Branch, Amsterdam Branch, Barcelona Branch and Milan Branch under CCB Europe were successively opened. Cape Town Branch (under Johannesburg Branch) commenced business in September 2015. London Branch commenced business in October 2015. Zurich Branch was established and designated as the RMB clearing bank in November 2015, and it officially opened in 2016 and Dubai International Financial Centre Branch received its official banking licence and commenced business in November 2015 and Warsaw Branch received its official banking licence in December 2016. CCB Malaysia obtained a commercial banking licence in October 2016. The Bank completed its acquisition of PT Bank Windu Kentjana International Tbk in September 2016, and renamed the entity to PT Bank China Construction Bank Indonesia Tbk. PT Bank China Construction Bank Indonesia Tbk was officially inaugurated in February 2017 and the Warsaw Branch of CCB Europe, CCB Malaysia and CCB Australia Perth Branch officially commenced operations in 2017. In February 2018, the Bank’s New Zealand Branch officially opened for business. In March 2019, the Bank’s Astana Branch was granted a licence and in June 2019, the Bank’s Labuan Branch was granted a licence. In June 2020, Hungary Branch under CCB Europe received its banking license and completed the local registration.

## MAJOR SUBSIDIARIES

In 2009, the Bank established the equity investment and strategy cooperation department to coordinate and manage its subsidiaries. Certain of the major subsidiaries of the Bank as at 31 December 2022 are set out below:

Name of subsidiary	Principal activities
CCB Financial Asset Investment Co., Ltd. . . . .	Investment
CCB Wealth Management Co., Ltd. . . . .	Wealth Management
CCB Financial Leasing Co., Ltd. . . . .	Financial Leasing
CCB Brasil Financial Holding – Investimentos e Participações Ltda. . . . .	Investment
CCB Trust Co., Ltd. . . . .	Trust Business
CCB Life Insurance Co., Ltd. . . . .	Insurance
CCB Housing Rental Fund (Limited Partnership) . . . . .	Investment
China Construction Bank (Europe) S.A. . . . .	Commercial Banking
China Construction Bank (London) Limited . . . . .	Commercial Banking
PT Bank China Construction Bank Indonesia Tbk . . . . .	Commercial Banking
CCB Pension Management Co., Ltd. . . . .	Pension Management
Sino-German Bausparkasse Co., Ltd. . . . .	House Savings
China Construction Bank (Malaysia) Berhad . . . . .	Commercial Banking
China Construction Bank (New Zealand) Limited. . . . .	Commercial Banking
China Construction Bank (Russia) Limited . . . . .	Commercial Banking
Golden Fountain Finance Limited . . . . .	Investment
CCB Principal Asset Management Co., Ltd. . . . .	Fund Management Services
CCB International Group Holdings Limited. . . . .	Investment
CCB International (Holdings) Limited . . . . .	Investment
China Construction Bank (Asia) Corporation Limited . . . . .	Commercial Banking
China Construction Bank (Brasil) Banco Múltiplo S/A . . . . .	Commercial Banking

### Integrated Operation Subsidiaries

The Group’s integrated operation strategy is to accelerate the development of insurance, wealth management, trust, investment banking, mutual funds, leasing, securities and other non-banking businesses, while developing banking as its core business. The Group endeavours to build an operating framework that covers interconnected markets and complementary businesses, with diversified income and decentralised and controllable risk, and realise customer-oriented functions selection, to provide customers with integrated and diversified financial services.

As at 31 December 2022, the Group owned several domestic and offshore subsidiaries in the non-banking financial sector, including CCB Financial Asset Investment Co., Ltd. (“**CCB Investment**”), CCB Wealth Management Co., Ltd. (“**CCB Wealth Management**”), CCB Financial Leasing Co., Ltd. (“**CCB Financial Leasing**”), CCB Brasil Financial Holding – Investimentos e Participações Ltda. (“**CCB Brasil**”), CCB Trust Co., Ltd. (“**CCB Trust**”), CCB Life Insurance Co., Ltd. (“**CCB Life**”), CCB Housing Rental Private Fund Management Co., Ltd. (“**CCB Housing**”), CCB Housing Rental Fund (Limited Partnership) (“**CCB Housing Rental Fund**”), CCB Pension Management Co., Ltd. (“**CCB Pension**”), Sino-German Bausparkasse Co., Ltd. (“**Sino-German Bausparkasse**”), Golden Fountain Finance Limited (“**Golden Fountain**”), CCB Principal Asset Management Co., Ltd. (“**CCB Principal Asset Management**”), CCB International Group Holdings Limited (“**CCB International Group**”), CCB International (Holdings) Limited (“**CCB International**”), CCB Futures Co., Ltd. (“**CCB Futures**”) and CCB Property & Casualty Insurance Co., Ltd. (“**CCB Property & Casualty**”).

The Group set up several banking entities providing professional and differentiated services in specific industries and regions. In 2013, Sino-German Bausparkasse developed its housing credit business and achieved significant results in selling housing savings products. As at 31 December 2022, total assets of Sino-German Bausparkasse were RMB34,423 million.

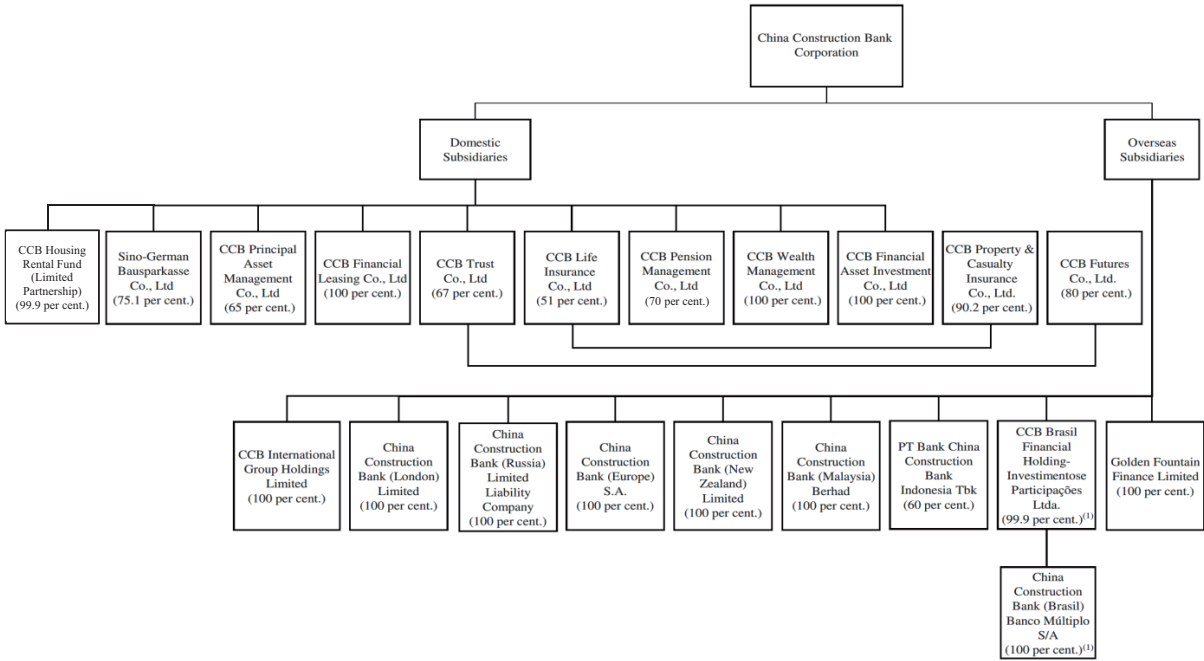
CCB Pension has a registered capital of RMB2.3 billion, of which the Bank, Principal Financial Services Inc. and National Council for Social Security Fund hold 70 per cent., 17.65 per cent. and 12.35 per cent. of its shares, respectively. CCB Pension is mainly engaged in businesses including investment and management of national social security funds, businesses related to management of enterprise

annuity funds, entrusted management of pension funds and pension advisory for the above businesses. As at 31 December 2022, the total assets of CCB Pension were RMB4,039 million and the net profit for the year ended 31 December 2022 was RMB211 million.

As at 31 December 2022, the total assets of the integrated operation subsidiaries were RMB781,950 million, an increase of 0.43 per cent. from 31 December 2021. For these purposes, integrated operation subsidiaries include the following subsidiaries: CCB Wealth Management, CCB Principal Asset Management, CCB Financial Leasing, CCB Trust, CCB Life, Sino-German Bausparkasse, CCB Futures, CCB Pension, CCB Property & Casualty, CCB Investment and CCB International. CCB Principal Asset Management made full efforts to promote the development of various businesses, maintained safe and steady operation, and achieved good business performance; as at 31 December 2022, total assets managed by CCB Principal Asset Management were RMB1.42 trillion. CCB Trust stepped up efforts in improving compliance in its operations, actively engaged in innovation-driven development, and delivered strong operating results; as at 31 December 2022, trust assets under management by CCB Trust amounted to RMB1.46 trillion. Net profit of the integrated operation subsidiaries for the year ended 31 December 2022 was RMB8,186 million, a decrease of 32.82 per cent. from the same period of the previous year.

**Organisational Structure**

The following chart shows the Bank’s simplified group structure as at 31 December 2022:



Note:

(1) As at 31 December 2022, the Bank held 100 per cent. of the total share capital of China Construction Bank (Brasil) Banco Múltiplo S/A, and held 100 per cent. of its total issued voting share.

**EMPLOYMENT**

As at 31 December 2022, the Bank had 352,588 employees (not including 3,384 workers dispatched by labour leasing companies). The number of employees with academic qualifications of bachelor’s degree or above was 269,076 or 76.31 per cent. In addition, the Bank assumed the expenses of 100,871 retired employees.



## RECENT DEVELOPMENTS

### Issuance of CNY10,000,000,000 Green Financial Bonds

Based on the approval by the Administrative Licensing of the People's Bank of China, the Bank issued the CNY10,000,000,000 Green Financial Bonds in the China Interbank Bond Market due 2026 on 22 March 2023 (the "**Green Bonds**"). The Green bonds have a fixed coupon rate of 2.8 per cent. The net proceeds from the issue of the Green Bonds will be specially used for the green projects specified in the Catalogue of Green Bond Supported Projects (2021) in accordance with the applicable laws and the approval of regulatory authorities.

### Issuance of CNY5,000,000,000 Tier-2 Capital Bonds (First Tranche) in the China Interbank Bond Market

With the consideration and approval of the Second Extraordinary General Meeting of 2021 of the Bank held on 20 December 2021, and as approved by the relevant regulatory authorities (the "**Approval to issue Tier-2 Capital Bonds**"), the Bank completed the issuance of the CNY5,000,000,000 Tier-2 Capital Bonds (First Tranche) due 2033 in the China Interbank Bond Market on 28 March 2023 (the "**2033 Bonds**"). The 2033 Bonds have a fixed coupon rate of 3.49 per cent. and the Bank shall have a conditional redemption right at the end of the fifth year. The funds raised from the issuance of the 2033 Bonds will be used to replenish the Bank's tier-2 capital.

### Issuance of CNY15,000,000,000 Tier-2 Capital Bonds (First Tranche) in the China Interbank Bond Market

With the Approval to issue Tier-2 Capital Bonds, the Bank completed the issuance of the CNY15,000,000,000 Tier-2 Capital Bonds (First Tranche) due 2038 in the China Interbank Bond Market on 28 March 2023 (the "**2038 Bonds**"). The 2038 Bonds have a fixed coupon rate of 3.61 per cent. and the Bank shall have a conditional redemption right at the end of the tenth year. The funds raised from the issuance of the 2038 Bonds will be used to replenish the Bank's tier-2 capital.

### Capital Contribution to CCB Housing Rental Fund

In February 2023, the general partner and fund manager of CCB Housing Rental Fund established by the Bank were changed to CCB Housing. In March 2023, the Bank made a paid-in capital contribution of RMB5 billion to CCB Housing Rental Fund, with a cumulative paid-in capital contribution of RMB10 billion.

### Highlights of the First Quarter Results of 2023 and Implementation of New Insurance Contracts Standards

The unaudited consolidated results of the Bank for the three months ended 31 March 2023 was published on 28 April 2023 (the "**First Quarter Results 2023**"). The IASB issued International Financial Reporting Standards No. 17 ("**IFRS 17**") Insurance Contracts in 2017, and the MOF issued Accounting Standards for Business Enterprises No. 25 (the "**ASBE 25**" and together with the IFRS 17, the "**New Insurance Contracts Standards**") Insurance Contracts in 2020. The New Insurance Contracts Standards, which took effect from 1 January 2023, have provided new guidance in the recognition of insurance service revenue and the measurement of insurance contract liabilities and other aspects, which are mainly manifested in the improvement of the definition of insurance contracts and contract aggregation and disaggregation, the introduction of the concept of insurance contract groups, the improvement of insurance contract measurement models, the adjustment of the recognition principle of insurance service revenue, the improvement of contractual service margin measurement methods and other aspects. Accordingly, the Group has implemented the New Insurance Contracts Standards since 1 January 2023, and retroactively adjusted the financial statements for comparative periods in accordance with the requirements of the standards. According to the New Insurance Contracts Standards, the Group has comprehensively revised the chapter of insurance contract in the Basic Accounting Policy of CCB (the "**Accounting Policy Change**"). Such Accounting Policy Change has been made by the Group in

accordance with relevant provisions and requirements of the New Insurance Contracts Standards and complies with the requirements of related laws and regulations. It does not involve significant retroactive adjustments to the Group's net assets and net profit in the previous years prior to 1 January 2023, nor does it have a significant impact on the Group's net assets and net profit in the Group's First Quarter Results 2023. The retrospective application of IFRS 17 and representation of interbank gold leasing business were not reflected in the audited consolidated financial information of the Group as at and for the years ended 31 December 2020, 2021 and 2022 contained in this Offering Circular (other than as stated in this section "*Highlights of the First Quarter Results of 2023 and Implementation of New Insurance Contracts Standards*"). For further details in respect of the retroactive adjustments made to the financial statements prior to 1 January 2023, please refer to the First Quarter Results 2023.

The First Quarter Results 2023 have not been and will not be audited or reviewed by any independent auditors, and they should not be relied upon by potential investors to provide the same quality of information associated with information that has been subject to an audit and/or review, as the case may be. None of the Arranger, the Agents or the Dealers or any of their respective directors, officers, employees, agents, representatives or affiliates makes any representation or warranty, express or implied, regarding the accuracy, completeness and sufficiency of such consolidated financial statements of the Group for an assessment of, and potential investors must exercise caution when using such data to evaluate, the Bank's or the Group's financial condition and results of operations. The First Quarter Results 2023 should not be taken as an indication of the expected financial condition or results of operations of the Bank for the full financial year of 2023. See "*Risk Factors – Risks relating to the Bank's Business – Potential investors should not place undue reliance on the financial information that is not audited*".

#### *Selected items from the Consolidated Statement of Financial Position*

As at 31 March 2023, the Group's total assets were RMB36.94 trillion, an increase of approximately 6.77 per cent. compared to 31 December 2022. As at 31 March 2023, the gross loans and advances to customers were RMB22.53 trillion, an increase of approximately 6.28 per cent. compared to 31 December 2022. As at 31 March 2023, the financial investments (which equal to the aggregate of financial assets measured at fair value through profit or loss of RMB577,541 million, financial assets measured at amortised cost of RMB6,175,368 million and financial assets measured at fair value through other comprehensive income of RMB2,124,204 million) were RMB8.88 trillion, an increase of approximately 3.92 per cent. compared to 31 December 2022.

As at 31 March 2023, the Group's total liabilities were RMB33.98 trillion, an increase of approximately 7.10 per cent. compared to 31 December 2022. The deposits from customers were RMB27.48 trillion, an increase of approximately 9.82 per cent. compared to 31 December 2022.

As at 31 March 2023, the Group's total equity was RMB2.96 trillion, an increase of approximately 3.04 per cent. compared to 31 December 2022, of which the total equity attributable to equity shareholders of the Bank increased by 3.04 per cent. compared to 31 December 2022 to RMB2.94 trillion.

As at 31 March 2023, the Group's non-performing loans increased by RMB16,802 million to RMB309,627 million in accordance with the five-category loan classification standard. The non-performing loan ratio was 1.38 per cent., staying flat with that as at 31 December 2022. The ratio of allowances to non-performing loans increased by 0.15 per cent. compared to 31 December 2022 to 241.68 per cent. The ratio of allowances to total loans decreased by 0.01 per cent. compared to 31 December 2022 to 3.33 per cent.

#### *Selected items from the Consolidated Statement of Comprehensive Income*

For the three months ended 31 March 2023, the Group's net profit increased by 2.03 per cent. compared to the three months ended 31 March 2022, to RMB89,147 million, of which the net profit attributable to equity shareholders of the Bank increased by 0.26 per cent. compared to the three months ended 31 March 2022 to RMB88,743 million. The annualised return on average assets and the annualised return

on average equity were 1.00 per cent. and 12.86 per cent., respectively. The net interest income decreased by 4.10 per cent. compared to the three months ended 31 March 2022, to RMB153,082 million. The net interest margin and the net interest spread were 1.83 per cent. and 1.64 per cent, respectively.

For the three months ended 31 March 2023, the net fee and commission income increased by 2.62 per cent. compared to the three months ended 31 March 2022, to RMB43,017 million. The operating expenses increased by RMB1,429 million compared to the three months ended 31 March 2022, to RMB45,077 million. The cost-to-income ratio increased by 0.49 per cent. compared to the three months ended 31 March 2022, to 21.66 per cent. The impairment losses decreased by RMB283 million compared to the three months ended 31 March 2022, to RMB51,529 million, of which credit impairment losses were RMB51,577 million and other impairment losses of RMB48 million were reversed. The income tax expenses decreased by RMB563 million compared to the three months ended 31 March 2022 to RMB15,558 million and the effective income tax rate was 14.86 per cent.

#### *Selected Capital Adequacy Indicators*

As at 31 March 2023, the Group's total capital ratio, Tier 1 ratio and Common Equity Tier 1 ratio, which were calculated in accordance with the Capital Rules for Commercial Banks (Provisional) in consideration of relevant rules for the transitional period, were 17.88 per cent., 13.86 per cent. and 13.19 per cent., respectively, all in compliance with regulatory requirements.

## RISK MANAGEMENT AND INTERNAL CONTROL

### OVERVIEW

The Group adhered to its comprehensive risk management concept of “comprehensive, whole-process, all-staff, overall, global and groupwide”, implemented management requirements of “clear responsibility and knowledge of situation, foresights, quick responses, resourcefulness, and strict assessment”, and continued to improve comprehensive risk management system and mechanism. It upgraded long-term mechanisms such as culture, accountability, science and technology, inspection, assessment and team, strengthened cross-cycle management and control of asset quality, improved risk mitigation capabilities, realised value creation through risk control, and ensured that various risks were under overall control.

The Group constantly improved its comprehensive, proactive, intelligent, modern risk management system. It strengthened “comprehensive risk management”, continuously optimised risk governance system from the Group perspective, accelerated construction of comprehensive risk management infrastructure, refined and clarified responsibilities of three lines of defence for coordinated risk control, and ensured no supervisory vacuum. It strengthened “proactive risk management”, adhered to the bottom line of risk compliance, actively strengthened the prevention and control of major financial risks, and strengthened the management of major risk incidents and emergencies, so as to ensure there are no major or serious criminal cases, large NPLs, large claims and disputes, large fines, major risk events or major negative publicity. It strengthened “intelligent risk management”, continued to promote the upgrade and expansion of the intelligent risk control system, optimised construction of key intelligent risk control projects such as the enterprise-level risk management platform, “3R” and “Blue Chip”, and continued to empower grassroot organisations to lessen workloads.

### RISK MANAGEMENT FRAMEWORK

The board of directors of the Bank (the “**Board**”) performs risk management responsibilities pursuant to the Bank’s Articles of Association and regulatory requirements. The Risk Management Committee under the Board is responsible for developing risk management strategies, supervising the implementation, and assessing the overall risk profile on a regular basis. The Board reviews the statements of risk appetite regularly and transmits risk appetite through relevant policies. The board of supervisors of the Bank (the “**Board of Supervisors**”) oversees the building of the comprehensive risk management system, as well as the performance of the Board and senior management in delivering their comprehensive risk management responsibilities. Senior management is responsible for implementing risk strategies developed by the Board and organising the implementation of the comprehensive risk management work across the Group.

Chief Risk Officer of the Bank assists the executive vice president overseeing risk management functions with the corresponding risk management work within designated responsibilities. Risk Management Department is the lead department responsible for the Group’s comprehensive risk management and leads market risk management. Credit Management Department is the lead department responsible for the overall credit risk management and country risk management. Asset & Liability Management Department is the lead department responsible for the management of liquidity risk and interest rate risk of banking book. The Internal Control and Compliance Department is the lead department for operational risk management and shares responsibilities of the second-line defence against IT risks with the FinTech Department. Public Relations & Corporate Culture Department is in charge of reputational risk management. Strategy and Policy Coordination Department is the lead department responsible for strategic risk management. Other specialised departments are responsible for other respective risks.

The Bank attached great importance to risk management of subsidiaries. It strengthened the Group’s integrated risk management, enhanced joint risk prevention and control between the parent and subsidiaries, and improved the efficiency of risk early alert and decision-making at the parent and subsidiaries. For subsidiaries, it scientifically set quantitative indicators of risk appetite, clarified various

risk management objectives, improved subsidiary-specific risk control mechanism and the “three lines of defence” mechanism for risk management, strengthened process management, and guided subsidiaries to actively manage risks to ensure high-quality development. It also improved risk reporting mechanism and reporting lines of subsidiaries, drew risk portraits of subsidiaries, continued to implement unified credit approval management, optimised the consolidated credit management mechanism, carried out risk diagnosis for key subsidiaries, and urged subsidiaries to improve risk management systems and mechanisms to consolidate the bottom line of risk compliance of subsidiaries.

## **CREDIT RISK MANAGEMENT**

Credit risk represents the potential loss that may arise from the failure of a debtor or counterparty to meet its obligations or commitment to the Group. In 2022, the Group continued to enhance risk analysis, prospectively and proactively responded to risk challenges, adjusted and optimised credit structure, reinforced management of credit fundamentals, strengthened the prevention and control of risks, and properly pressed ahead with risk mitigation and disposal, thus keeping stable asset quality. The Bank’s credit risk management aims at establishing credit risk management processes that are aligned with the nature, scale, and complexity of businesses, effectively identifying, measuring, controlling, monitoring, and reporting the credit risk, keeping the credit risk within the limits that the Bank could bear, and realising risk-adjusted revenue maximisation.

### **Reinforcing proactive and forward-looking credit management**

The Group continued to carry out proactive and forward-looking credit management. It continuously optimised its credit structure, pressed ahead with its strategic businesses, supported high-quality development of manufacturing industry, consolidated development advantages in the infrastructure sector, continuously optimised its sci-tech innovation evaluation system featuring “technology flow”, and increased its credit supply in areas such as rural revitalisation and livelihood. It promoted green transformation, formulated its strategic plan for green finance development, and integrated environmental and climate risk into the overall credit process management. It enhanced risk management and control of credit process, accelerated the building of digital capabilities, and promoted automation and intelligence in areas such as eligibility review for granting loans, collateral and collection. It strengthened risk monitoring in key areas, enhanced credit risk monitoring of the Group, and promoted coordinated risk management and control between the parent and subsidiaries, thus steadily and orderly mitigating risks.

### **Strengthening credit approval risk management and control**

The Group strengthened its credit approval risk management and control. It strictly implemented its credit approval policies, strengthened risk control in key areas, and further optimised credit structure. It studied credit approval strategies in key areas such as infrastructure, real estate, manufacturing, and agriculture-related businesses, improved “green channels” for credit approval, and addressed financing needs of high-quality customers engaging in COVID-19 response and other key areas, in the listed major projects of the 14th Five-Year Plan and of each province, and in the sufficient supply of coal and electricity. It optimised the Group’s credit approval management model, adjusted the evaluation process of projects in key areas, and improved the quality and efficiency of credit approval. It adhered to the dynamic authorisation and adjustment mechanism for credit approval, ensured that the authorisation threshold of each institution was commensurate with its credit management level, and facilitated the whole-process refined management of the credit approval business.

### **Enhancing risk measurement capabilities**

The Group enhanced its risk measurement capabilities. It implemented the regulatory requirements and the Group’s comprehensive risk management arrangements, highlighted systems, users, business connection, sharing and openness, and upheld the principles of focusing on the enterprise level, reducing burden, empowering, and realising cost efficiency. It orderly promoted the construction of enterprise-level risk management platform and rolled out its functions successively. It completed the

development of an exclusive evaluation tool called “STAR” for sci-tech enterprises and the pilot operation of system functions, and supported business development and risk evaluation of such enterprises. It took the lead among domestic and international peers in developing an automated ESG rating tool for all corporate customers and launched the tool throughout the bank, supporting the high-quality and sustainable development of credit and investment businesses. It developed scorecards for rural collective economic organisations, so as to enhance financial service capabilities at the county level and sharpen competitive edge, and to support the development of financial services for rural revitalisation. It launched a regional financial and economic view to enhance the refined management of businesses with local governments. It launched and promoted scoring tools such as new application scorecards for small and micro businesses and scorecards for secured quick loans to promote the high-quality development of inclusive finance.

### Strengthening the resolution of special assets and value management of non-performing assets

The Group strengthened its special assets resolution. It maintained effective risk mitigation and disposal, and comprehensively improved its disposal capacity, quality and efficiency for non-performing assets. The Group was committed to serving the real economy, promoting inclusive finance, strengthening technology empowerment, and implementing the New Finance initiatives. With the effective management and timely disposal of non-performing assets, the Group sped up the transfer of credit funds, contributed to the virtuous economic development cycle, and provided solid support for the bankwide strategy promotion, operation management, structural adjustment and efficiency improvement.

### Concentration of Credit Risks

In line with regulatory requirements, the Group proactively adopted a series of measures to prevent large exposure concentration risk, including further tightening lending criteria, adjusting business structure, controlling the credit granting pace, revitalising existing credit assets and innovating products etc.

At the end of 2022, the Group’s gross loans to the largest single borrower accounted for 4.50 per cent. of its total capital after regulatory adjustments, while those to the top ten customers accounted for 14.87 per cent. of its total capital after regulatory adjustments.

### Concentration of loans

	As at 31 December		
	2022	2021	2020
		(%)	
Proportion of loans to the largest single customer . . . . .	4.50	4.24	3.55
Proportion of loans to the top ten customers . . . . .	14.87	12.83	11.84

The Group’s top ten single borrowers and their loans as at the date indicated are as follows:

	Industry	As at 31 December 2022	
		Amount	% of total loans
<i>(In millions of RMB, except percentages)</i>			
Customer A . . . . .	Transportation, storage and postal services	163,830	0.78
Customer B . . . . .	Finance	74,899	0.35
Customer C . . . . .	Production and supply of electric power, heat, gas and water	54,700	0.26
Customer D . . . . .	Leasing and commercial services	47,905	0.23
Customer E . . . . .	Finance	39,041	0.18
Customer F . . . . .	Transportation, storage and postal services	35,430	0.17
Customer G . . . . .	Finance	32,053	0.15
Customer H . . . . .	Transportation, storage and postal services	31,746	0.15
Customer I . . . . .	Transportation, storage and postal services	31,329	0.15
Customer J . . . . .	Transportation, storage and postal services	30,332	0.14
Total . . . . .		541,265	2.56

## LIQUIDITY RISK MANAGEMENT

Liquidity risk is the risk that occurs when a commercial bank cannot obtain sufficient funds in time and at a reasonable cost to repay debts when they are due, fulfil other payment obligations, or meet the other funding needs in regular business development.

The Board assumes the ultimate responsibility for liquidity risk management, and reviews and approves the liquidity risk strategy and risk appetite. The senior management carries out the liquidity risk strategy set by the Board and organises the implementation of the liquidity risk management activities. The Board of Supervisors supervises and evaluates the performance of the Board and the senior management in the liquidity risk management. The Asset & Liability Management Department leads in the Bank's daily liquidity risk management and forms an executive system together with business management departments and branches to perform specific duties in liquidity risk management. The Group's subsidiaries assume the primary responsibility for their own liquidity risk management.

The Group adheres to a liquidity risk management strategy featuring prudence, decentralisation, coordination and diversification. The objective for liquidity risk management is to establish and improve a liquidity management system that can fully identify, accurately measure, continuously monitor, and effectively control liquidity risk, effectively balance the return on and security of funds, and safeguard the steady operation across the Bank. In light of regulatory requirements, external macro environment, and the Bank's business development, the Head Office formulates approaches for liquidity risk identification, measurement and monitoring, sets out risk limit management criteria, carries out daily liquidity management, periodically conducts stress testing at the group level, and reviews and assesses contingency plans.

The Group conducted quarterly stress testing on its liquidity risk in order to gauge its risk tolerance in unlikely extreme scenarios and other adverse scenarios. It kept improving its liquidity risk stress testing methods in accordance with regulatory and internal management requirements. According to the stress testing, liquidity risk arises from such major factors and events as a significant drop in liquidation of current assets, a massive outflow of wholesale and retail deposits, falling availability of wholesale and retail financing, shorter financing periods, increasing financing costs, significant adverse changes in market liquidity and a sudden breakdown of the Bank's payment and settlement system. The results of stress testing showed that under different stress scenarios, the Group's liquidity risk was under control.

In 2022, the Group adhered to the principle of robustness and prudence, proactively responded to changes in monetary policies and dynamics in internal and external capital markets, carefully arranged the total amount and structure of capital sources and utilisation, and optimised the allocation of assets and liabilities. It took multiple measures to improve refined liquidity management, including optimising the assessment mechanism, improving the autonomy, intelligence and timeliness of IT systems, and increasing FinTech support for liquidity management. It gave full play to the coordination mechanism of the liquidity management department, strengthened the overall planning of the Group's liquidity management, and ensured the stability and controllability of liquidity risks and the security of payment and settlement. It proactively fulfilled the obligations of a leading state-owned bank, and gave play to market's role as a stabiliser and a policy transmitter.

## Indicators of liquidity risk management

The following table sets forth the liquidity ratios and loan-to-deposit ratio of the Group as at the dates indicated.

	Regulatory standard	As at 31 December		
		2022	2021	2020
		<i>(per cent.)</i>		
Liquidity ratio <sup>(1)</sup> RMB . . . . .	>25	62.94	59.32	55.66
Liquidity ratio <sup>(1)</sup> Foreign currency . . . . .	>25	80.23	70.58	58.64
Loan-to-deposit ratio <sup>(2)</sup> RMB . . . . .		83.62	82.28	78.49

Notes:

- (1) Calculated by dividing liquid assets by liquid liabilities in accordance with the requirements of the CBIRC.
- (2) Calculated on the basis of domestic legal person in accordance with the requirements of the CBIRC.

The following table sets forth the Group's liquidity coverage indicators for the fourth quarter of 2022:

No.		Total Unweighted Value	Total Weighted Value
		<i>(In millions of RMB, except for percentages)</i>	
	<b>High-quality liquid assets</b>		
1 . . . . .	Total High-Quality Liquid Assets (HQLA)		5,274,586
	<b>Cash outflow</b>		
2 . . . . .	Retail deposits and deposits from small business customers, of which:	12,441,278	1,107,337
3 . . . . .	Stable deposits	2,735,357	136,745
4 . . . . .	Less stable deposits	9,705,921	970,592
5 . . . . .	Unsecured wholesale funding, of which:	11,979,936	3,895,321
6 . . . . .	Operational deposits (excluding those generated from correspondent banking activities)	7,888,335	1,959,767
7 . . . . .	Non-operational deposits (all counterparties)	3,950,285	1,794,238
8 . . . . .	Unsecured debt	141,316	141,316
9 . . . . .	Secured funding		1,887
10 . . . . .	Additional requirements, of which:	1,979,184	264,331
11 . . . . .	Outflows related to derivative exposures and other collateral requirements	75,434	75,434
12 . . . . .	Outflows related to loss of funding on secured debt products	3,725	3,725
13 . . . . .	Credit and liquidity facilities	1,900,025	185,172
14 . . . . .	Other contractual funding obligations	358	–
15 . . . . .	Other contingent funding obligations	4,563,183	600,937
16 . . . . .	<b>Total Cash Outflows</b>		5,869,813
	<b>Cash inflow</b>		
17 . . . . .	Secured lending (including reverse repos and securities borrowing)	984,703	983,997
18 . . . . .	Inflow from fully performing exposures	2,025,283	1,256,718
19 . . . . .	Other cash inflows	97,377	85,878
20 . . . . .	<b>Total Cash Inflows</b>	3,107,363	2,326,593
			<b>Total Adjusted Value</b>
21 . . . . .	Total HQLA		5,274,586
22 . . . . .	Total Net Cash Outflows		3,543,220
23 . . . . .	Liquidity coverage ratio (%) <sup>(1)</sup>		148.96

Note:

- (1) The above quarterly daily means represent simple arithmetic means of the values for 92 calendar days in the latest quarter, calculated in accordance with the current applicable regulatory requirements, definitions and accounting standards.



The Group regularly monitors the maturity gaps between its assets and liabilities for various businesses in order to assess its liquidity risk for different time periods. As at 31 December 2022, the cumulative maturity gap of the Group was RMB2,878,760 million, an increase of RMB264,638 million over the end of 2021. The negative gap for repayment on demand was RMB12,741,889 million, an increase of RMB1.02 trillion over the end of 2021, mainly due to the relatively fast growth of deposits from the Group's expansive customer base. Considering the low turnover rate of the Group's demand deposits and steady growth of deposits, the Group expects to enjoy a steady source of funding and maintain a sound liquidity position in the future.

## **MARKET RISK MANAGEMENT**

Market risk is the risk of loss, in respect of the Group's on and off-balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices and stock prices. Market risk arises from both the Group's trading and non-trading businesses. The market risk management of the Group aims at building a Group-wide comprehensive management system of market risk and investment and trading business, effectively identifying, measuring, monitoring, controlling and reporting market risk; maintaining a competitive net interest spread and return on investment portfolio through effective market risk operation and management; balancing risk and return to further improve market competitiveness of the Bank.

The Group has been constantly improving market risk management system. The Market Risk Management Department is responsible for leading the establishment of market risk management policies and rules, developing the market risk measurement tools, monitoring and reporting the trading market risk and related daily work. The Asset and Liability Management Department is responsible for managing non-trading interest rate risk, exchange rate risk and the size and structure of the assets and liabilities in response to structural market risk. The Financial Market Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven transactions, as well as implementing market risk management policies and rules. The Audit Department is responsible for regularly performing independent audits of the reliability and effectiveness of the processes constituting the risk management system.

In 2022, the Group continuously improved the market risk management system. It optimised risk management of RMB portfolios and underwriting businesses and realised automatic monitoring of offshore bonds issued by Chinese institutions. It improved the digital monitoring mechanism for financial market trading business, and strengthened transaction risk screening and alerts, so as to prevent and resolve potential risks. It strengthened risk management and control of financial institution customers, optimised the risk management mechanism of asset management business, and consolidated management of existing asset management businesses and undertaken bonds. It actively advanced the implementation of the "Blue Chip" risk control platform for investment and trading business, and the implementation of the new standardised approach for market risk, adhered to the comprehensively independent and controllable implementation of Basel III requirements, and won the first prize of the PBOC's 2022 FinTech Development Awards.

### **Value at Risk Analysis**

The Bank divides its on- and off-balance sheet assets and liabilities into trading book and banking book. The Bank performs value at risk ("VaR") analysis on its trading portfolio to measure and monitor the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices. The Bank calculates the VaRs of its RMB and foreign currency trading portfolios on a daily basis (at a confidence level of 99 per cent. and with a holding period of one trading day). The VaR analysis on the Bank's trading book as at the balance sheet date and during the respective periods is as follows:

	2022				2021			
	As at 31 December	Average	Maximum	Minimum	As at 31 December	Average	Maximum	Minimum
	<i>(In millions of RMB)</i>							
<b>VaR of trading portfolio</b>								
Of which: . . . . .	190	144	198	100	151	160	196	127
– Interest rate risk . . . . .	56	30	63	19	35	53	89	30
– Foreign exchange risk . . . . .	182	139	193	103	155	163	203	110
– Commodity risk . . . . .	1	3	24	–	1	9	45	–

## INTEREST RATE RISK MANAGEMENT

Interest rate risk refers to the risk where the market interest rates, term structure and other factors may experience unfavourable fluctuations which impact the overall profitability and fair value resulting in losses to a bank. The key determinants of the Group's interest rate risk arise from the mismatch between the maturity periods of the assets and liabilities, and inconsistent pricing basis, resulting in re-pricing risk and basis risk.

The Group established interest rate risk management framework and system in light of its own condition and implemented robust and prudent interest rate risk management strategy. The interest rate risk policy is in line with the Group's development strategy, risk appetite and risk management capability, and seeks to achieve a healthy balance between interest rate risk and profitability, minimise the adverse impact from interest rate changes on net interest income and economic value, and to achieve steady profit growth and stable capital structure. The Group employed a range of methods to measure and analyse the interest rate risk on banking book, including repricing gap analysis, sensitivity analysis of net interest income and economic value, duration analysis, stress testing, and economic capital analysis. The Group performed interest rate risk management and evaluation by actively utilising balance sheet quantitative and pricing tool, prudently utilising interest rate derivative hedging instruments, and applying plan and performance appraisal and internal capital evaluation to effectively control the interest rate risk level of business lines, overseas operations and subsidiaries, so that the interest rate risk on banking book is within a reasonable level.

In 2022, the Group paid close attention to domestic and foreign economic landscapes and changes in macro policies, continued to implement requirements for reducing financing costs of enterprises, strengthened its support for key areas and weak links of the real economy, reasonably responded to various operational pressures and management challenges, and maintained a stable, coordinated and sustainable growth of assets and liabilities. At the same time, it closely monitored the trend of interest rates of deposit, loans and bonds, as well as characteristics of changes in the maturity of various assets and liabilities in real time, promoted the implementation of requirements for the reform of deposit pricing mechanism in a well-ordered manner, optimised internal and external pricing strategies, and improved pricing management to secure high-quality development. It strengthened the assessment of interest rate risk management of overseas operations and optimised the interest risk limit system when appropriate. It completed the independent development of the interest rate risk management system, effectively implemented business models and system functions, and significantly improved the intelligent and digitalised management. During the year ended 31 December 2022, the results of stress testing indicated that all indicators were kept within the limits, and the level of interest rate risk was under control.

## Interest rate sensitivity gap analysis

The analysis of interest rate sensitivity gaps as at the specified dates by the next expected repricing dates or maturity dates (whichever are earlier) is set out below:

	<u>Non-interest-bearing</u>	<u>Less than three months</u>	<u>Between three months and one year</u>	<u>Between one year and five years</u>	<u>More than five years</u>	<u>Total</u>
	<i>(In millions of RMB)</i>					
Interest rate sensitivity gap as at						
31 December 2022 . . . . .	203,323	(4,936,484)	5,471,027	(2,479,324)	4,620,218	2,878,760
Accumulated interest rate sensitivity gap as at 31						
December 2022 . . . . .		(4,936,484)	534,543	(1,944,781)	2,675,437	
Interest rate sensitivity gap as at 31 December 2021 . . . . .	292,290	(3,954,633)	4,229,630	(1,773,860)	3,820,695	2,614,122
Accumulated interest rate sensitivity gap as at 31						
December 2021 . . . . .		(3,954,633)	274,997	(1,498,863)	2,321,832	

## Net interest income sensitivity analysis

The net interest income sensitivity analysis is based on two scenarios. The first assumes that all yield curves rise or fall by 100 basis points in a parallel way, while the interest rates for deposits at the PBOC remain the same; the second assumes that the interest rates for deposits at the PBOC and the demand deposits remain the same, while all the other yield curves rise or fall by 100 basis points in a parallel way.

The interest rate sensitivity of the Group's net interest income as at 31 December 2021 and 2022 is set out below:

	<u>Change in net interest income</u>			
	<u>Rise by 100 basis points (the interest rates for deposits at the PBOC being constant)</u>	<u>Fall by 100 basis points (the interest rates for deposits at the PBOC being constant)</u>	<u>Rise by 100 basis points (the interest rates for deposits at the PBOC and the demand deposit being constant)</u>	<u>Fall by 100 basis points (the interest rates for deposits at the PBOC and the demand deposits being constant)</u>
	<i>(In millions of RMB)</i>			
As at 31 December 2022 . . . . .	(62,931)	62,931	80,670	(80,670)
As at 31 December 2021 . . . . .	(53,453)	53,453	76,805	(76,805)

## EXCHANGE RATE RISK MANAGEMENT

Exchange rate risk is the risk of impact of adverse movements in foreign exchange rates on a bank's financial position. The Group is exposed to exchange rate risk primarily because of the currency mismatch of the assets and liabilities it holds in currencies other than RMB and the positions it takes as a market maker in the financial markets. The Group measures and analyses its exchange rate risk by using a combination of methods such as exchange rate risk exposure and stress testing, controls and mitigates its risk by matching its assets and liabilities, setting limits, and hedging.

In 2022, the Group adhered to a prudent and sound exchange rate risk management strategy, paid close attention to the political, economic and financial impacts of the conflicts between Russia and Ukraine and interest rate hikes by US Federal Reserve, and strengthened exchange rate forecasts of major currencies such as USD. It actively responded to fluctuations in RMB exchange rate market, studied the reasons for exchange rate changes and future trends, and carried out risk screening and stress testing. During the year ended 31 December 2022, the Group's exchange rate risk indicators continued to satisfy regulatory requirements. The stress testing results showed that the overall risk was controllable.

## Currency concentrations

The Group's currency concentrations as at 31 December 2021 and 2022 are set out below:

	As at 31 December 2022				As at 31 December 2021			
	USD (RMB equivalent)	HKD (RMB equivalent)	Others (RMB equivalent)	Total	USD (RMB equivalent)	HKD (RMB equivalent)	Others (RMB equivalent)	Total
	<i>(In millions of RMB)</i>							
Spot assets . . . . .	1,030,665	332,430	374,317	1,737,412	916,669	312,454	335,806	1,564,929
Spot liabilities . . . . .	(1,000,925)	(349,177)	(227,026)	(1,577,128)	(929,333)	(333,522)	(270,104)	(1,532,959)
Forward purchases . . . . .	1,225,402	98,771	143,842	1,468,015	1,528,518	88,234	150,570	1,767,322
Forward sales . . . . .	(1,267,774)	(46,432)	(269,320)	(1,583,526)	(1,523,921)	(33,060)	(194,623)	(1,751,604)
Net options position . . . . .	536	(144)	486	878	6,471	–	156	6,627
Net (short)/long position . . .	(12,096)	35,448	22,299	45,651	(1,596)	34,106	21,805	54,315

## Operational Risk Management

Operational risk is the risk of loss resulting from flawed or erroneous internal processes, people and systems, or external events.

In 2022, the Group actively met the implementation requirements of Basel III, deepened operational risk management, improved the business continuity management system, strengthened employee behaviour management, and ensured sustained and stable business operation.

The Group strengthened regulatory compliance, optimised loss data management of operational risk, optimised the operational risk management system, and steadily implemented the standardised approach for operational risk under Basel III. It optimised the top-level design of business continuity management and improved related management systems. It carried out a new round of business impact analysis, established and optimised analysis standards, and clarified the recovery strategy for the Bank's key businesses objectively and prudently.

In 2022, the Group actively met the implementation requirements of Basel III, deepened operational risk management, improved the business continuity management system, strengthened employee behaviour management, and ensured sustained and stable business operation. The Group strengthened regulatory compliance, optimised loss data management of operational risk, optimised the operational risk management system, and steadily implemented the standardised approach for operational risk under Basel III. It optimised the top-level design of business continuity management and improved related management systems. It carried out a new round of business impact analysis, established and optimised analysis standards, and clarified the recovery strategy for the Bank's key businesses objectively and prudently.

The Group refined the employee behaviour management system, improved the code of conduct, promoted the effective performance of responsibilities at all levels, and enriched employee behaviour models. By exploring and using intelligent technologies, it improved the ability to detect noncompliance and actively investigated and handled any issues noted. In 2022, the Bank organised and conducted audits on operational risk management and employee behaviour management, focusing on the operational risk management system and its operation, and the effectiveness of employee behaviour management.

## ANTI-MONEY LAUNDERING

The Group adheres to the concept of assuming social responsibility, fulfilling legal obligations, conducting active and compliant operation, and preventing financial crime, and is always following the risk-based management principle. It strictly implements anti-money laundering (“AML”) and counter terrorist financing (“CTF”) regulatory requirements, continuously identifies money laundering and

terrorist financing risk, and performs prudent assessment, effective control and whole-process management, in order to earnestly protect customers' legitimate rights and interests and maintain the order of financial market.

The Group strictly implemented regulatory requirements and followed the risk-based management principle to continuously press ahead with AML, CTF and anti-tax evasion. The Bank continued to improve governance structure, policies and systems, actively satisfied performance obligations, took proactive and effective measures and significantly improved the scientific and technological level for risk management. It continuously strengthened the effective implementation of core AML obligations and improved money laundering risk management by optimising the AML management structure and AML systems, strengthening team building and resource allocation, so as to safeguard the healthy development of business.

## **REPUTATIONAL RISK MANAGEMENT**

Reputation risk is the risk of potential or actual negative impact on or damage to a bank's overall image, reputation and brand value, when certain aspects of the commercial bank's operational, managerial or other behaviours or events attract media attention or coverage.

In 2022, the Group adhered to the forward-looking, comprehensive, proactive and effective management principle for reputational risk, strictly implemented regulatory requirements and strengthened refined management of reputational risks. It attached great importance to the identification and early alert of potential reputational risk factors, strengthened professional training and exchanges, raised the awareness of reputational risk prevention and control of all employees. It improved the emergency reporting and handling process of branches, used information technology to strengthen daily public opinion monitoring, constantly optimised its internal products, policies and processes in light of public opinion supervision and strengthened financial services capabilities. During the year ended 31 December 2022, the Group steadily improved its reputational risk management practices and effectively safeguarded its good corporate image and reputation.

## **COUNTRY RISK MANAGEMENT**

Country risk is the risk of losses in the physical outlets, equipment, facilities or other losses to the Group in a country or a region or other losses the Group suffers as a result of insolvency or refusal of borrowers or debtors in a country or a region to repay their debts to the Group, due to the economic, political, social changes and events in such country or region.

The Group strictly adhered to regulatory requirements, and continued to optimise its country risk management system in line with the needs of business development to address challenges from global economy. It proactively carried out country risk assessment with related management tools, promptly re-examined country risk ratings and limits, closely monitored country risk exposures, and enhanced country risk mitigation capabilities. It performed stress testing on country risks, strengthened risk alert and emergency response mechanism, and optimised the country risk management system. The Group's country risk exposure was mainly concentrated in countries or regions with "low" or "relatively low" country risk, and the overall country risk was maintained at a reasonable level.

## **CONSOLIDATED MANAGEMENT**

Consolidated management is the Bank's on-going comprehensive management and control over the corporate governance, capital and finance of the Group and the subsidiaries, which enables the Bank to effectively identify, measure, monitor and control the overall risk profile of the Group.

In 2022, the Bank improved the Group's consolidated management system, prevented cross-border and cross-industry operation risks for the Group and strengthened its consolidated management.

The Bank strengthened consolidated management overall planning and consolidated element management, continued to streamline the Group's equity hierarchy, optimised shareholding structure, and improved the Group's penetrated management ability of subsidiaries at all levels. It improved the construction of the parent-subsidiary collaborative system and enhanced the comprehensive financial services of the Group. The Bank improved the strategic management of subsidiaries by implementing "One Policy for One Subsidiary" and promoted high-quality development of subsidiaries. It strengthened shareholder governance and authorisation management, continued to standardise the performance of the subsidiary's board of directors, and improved the effectiveness of the subsidiary's corporate governance. It deepened risk appetite coordination at the group level, strengthened joint risk prevention and control between parent and subsidiaries, and advanced the construction of a comprehensive risk management system. It also strictly enforced the Group's limit management and continuously implemented unified credit management. Meanwhile, the Bank iteratively optimised IT systems for consolidated management, promoted intelligent management of subsidiary information and improved the automation of consolidated management.

## **INTERNAL AUDIT**

The Bank's internal audit department is committed to evaluating and supervising the improvement of risk management, control and governance processes, promoting value creation and improving business operation to help achieve the goal of the Bank. The internal audit department works in a relatively independent manner and is managed vertically. It is responsible to and reports to the Board and the audit committee, and also reports to the Board of Supervisors and senior management. In addition to the audit department at the head office, the Bank also has 29 audit offices at tier-1 branches and an overseas audit centre in Hong Kong.

Focusing on the goal of "supporting strategy implementation, strengthening governance, preventing risks and promoting development", the internal audit department continues to deepen and improve its audit mechanisms to cover all relevant aspects, highlight key areas, coordinate the overall business with priorities and agility, and tackle similar problems in other areas with a typical audit finding, and covers auditable units of all business segments with its audit procedures. In 2022, the department performed audit procedures on businesses such as loans to large and medium-sized enterprises, special assets resolution, small business loans, personal loans, liability products and services, asset management business, custody service, agency business, credit cards, internet finance, channel operation and operational risk management, financial management, FinTech, and AML. The department conducted in-depth research and analysis of the underlying causes of problems, advanced the systematic and fundamental rectification by departments and branches based on such problems, and continuously improved management mechanisms, business processes and internal management to effectively promote the stable and healthy development of the Bank's operation and management.

## **INTERNAL CONTROL**

The objective of the internal control of the Bank is to reasonably ensure the compliance of operation and management with laws and regulations, the safety of assets, and the truthfulness and completeness of financial reports and related information, improve operational efficiency and effectiveness, and facilitate the Bank to achieve its development strategies. The Board is responsible for establishing sound and effective internal control according to the requirements regarding the standardised system of enterprise internal control, evaluating its effectiveness, and supervising the effective operation of internal control system. Considering that the purpose of the above risk management and internal control system is to manage rather than eliminate the risk of failing to achieve business objectives, the Board can only reasonably but not absolutely guarantee that the above relevant system can prevent any major misrepresentation or loss. The Board of Supervisors supervises the establishment and implementation of internal control of the Board. The senior management is responsible for organising and leading the daily operation of internal control.

In 2022, the Bank relied on the digital management methods and internal control evaluation system, continuously improved the support of internal control management tools, strengthened normalised internal control evaluation and continued to improve the quality and efficiency of internal control management. Firstly, in accordance with the latest regulatory rules and regulations of the Bank, the Bank conducted targeted revision of the evaluation indicators, organised evaluation across the Bank, and identified internal control problems timely. Secondly, based on the internal control evaluation system, the Bank advanced continuous and dynamic evaluation and strengthened the use of digital tools to improve the efficiency of problem identification. Thirdly, the Bank tracked rectification of internal control problems and deficiencies effectively, so as to continuously improve the quality and efficiency of internal control management.

The Board and the audit committee assess the effectiveness of internal control and review the report of internal control evaluation annually. The assessment conclusion is that, as at 31 December 2022, there was no material deficiency in the internal control over financial reporting of the Bank, and no material deficiency was detected in the internal control over non-financial reporting. The Board believed that the Bank conducted effective internal control over financial reporting in all major aspects, in compliance with the requirements regarding the standardised system of enterprise internal control and other relevant regulations.

Ernst & Young Hua Ming LLP audited the internal control of the Bank for the year ended 31 December 2022, and the audit opinion on internal control issued by it was in line with the Bank's assessment conclusion on the effectiveness of internal control over financial reporting. The disclosure of material deficiencies of internal control over non-financial reporting in the audit report of internal control was also in line with the disclosure of the assessment report of internal control of the Bank.

## DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

### General

As of the date of this Offering Circular, the Bank's Board comprised 14 members. There are six independent non-executive directors, six non-executive directors and two executive directors. The Bank's directors are elected at shareholder general meetings for a term of three years, which is renewable upon re-election. The chairman of the Board is elected by simple majority of the Board. Mr. Tian Guoli is the Bank's chairman and is responsible for business strategies and overall development of the Bank.

Each of the Bank's directors, supervisors and senior management has disclosed to the Bank at the time of appointment, and in a timely manner for any change in, the number and nature of offices held in public companies or organisations and other significant commitments, the identity of the public companies or organisations and an indication of the time involved. As at 31 December 2022, some of the directors, supervisors and senior management of the Bank indirectly held H-shares of the Bank via the employee stock incentive plan before they assumed their current positions. Mr. Lin Hong held 15,555 H-shares, Mr. Wang Yi held 13,023 H-shares, Mr. Liu Jun held 12,447 H-shares, Mr. Hu Changmiao held 17,709 H-shares, Mr. Cheng Yuanguo held 15,863 H-shares, Mr. Sheng Liurong held 17,521 H-shares, Mr. Wang Jiang<sup>14</sup> held 15,417 H-shares, Mr. Yang Fenglai<sup>15</sup> held 16,789 H-shares, Mr. Deng Aibing<sup>16</sup> held 17,009 H-shares, Mr. Wang Hao<sup>17</sup> held 12,108 H-shares and Ms. Zhang Min<sup>18</sup> held 9,120 H-shares. Save as disclosed above, as at 31 December 2022, none of the directors and supervisors of the Bank had any interests or short positions in the shares, underlying shares and debentures of the Bank or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO")).

The following tables set forth information regarding the Bank's directors, supervisors and senior management. The Bank's directors, supervisors and members of senior management all meet the qualification requirements for their respective positions. Their qualifications have been reviewed and approved by the PRC banking regulatory authorities. Non-executive directors holding positions in the corporate shareholders do not receive compensation directly from the Bank.

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<sup>14</sup> As announced on 24 March 2022, Mr. Wang Jiang tendered his resignation as Vice Chairman, Executive Director and President to the Board of Directors of the Bank.

<sup>15</sup> As announced on 15 November 2022, Mr. Yang Fenglai tendered his resignation as employee representative supervisor and member of each of the performance and due diligence supervision committee and the finance and internal control supervision committee of the Board of Supervisors.

<sup>16</sup> As announced on 15 November 2022, Mr. Deng Aibing tendered his resignation as employee representative supervisor and member of the performance and due diligence supervision committee of the Board of Supervisors.

<sup>17</sup> As announced on 11 July 2022, Mr. Wang Hao tendered his resignation as Executive Vice President of the Bank.

<sup>18</sup> As announced on 31 January 2023, Ms. Zhang Min tendered her resignation as Executive Vice President of the Bank.



## Directors

The following table sets forth certain information concerning the Bank's directors as at the date of this Offering Circular.

<u>Name</u>	<u>Position</u>
Tian Guoli . . . . .	Chairman, executive director
Zhang Jinliang . . . . .	Vice chairman, executive director
Xu Jiandong . . . . .	Non-executive director
Tian Bo . . . . .	Non-executive director
Xia Yang . . . . .	Non-executive director
Shao Min . . . . .	Non-executive director
Liu Fang . . . . .	Non-executive director
Li Lu . . . . .	Non-executive director
Malcolm Christopher McCarthy . . . . .	Independent non-executive director
Kenneth Patrick Chung . . . . .	Independent non-executive director
Graeme Wheeler . . . . .	Independent non-executive director
Michel Madelain . . . . .	Independent non-executive director
William Coen . . . . .	Independent non-executive director
Leung Kam Chung, Antony . . . . .	Independent non-executive director

Notwithstanding the disclosures mentioned in “Directors, Supervisors and Senior Management – General” section, no potential conflicts of interest exist between the obligations of the directors named above towards the Bank and their own interests or other obligations. The business address of each of the directors named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

### ***Tian Guoli***

*Chairman, executive director*

Mr. Tian has served as chairman and executive director since October 2017, concurrently as chairman of Sino-German Bausparkasse since March 2018. Mr. Tian currently also serves as chairman of China Banking Association, a member of the Expert Committee for the 14th Five-Year Plan for Economic and Social Development of China, a member of the Monetary Policy Committee of the People's Bank of China and chairman of the Payment & Clearing Association of China and a member of International Advisory Panel of Monetary Authority of Singapore. Mr. Tian joined Bank of China Limited in April 2013 and served as chairman of Bank of China from May 2013 to August 2017. During this period, he also served as chairman and non-executive director of Bank of China Hong Kong (Holdings) Limited. From December 2010 to April 2013, Mr. Tian served as vice chairman and general manager of China CITIC Group. During this period, he also served as chairman and non-executive director of China CITIC Bank. From April 1999 to December 2010, Mr. Tian served consecutively as vice president and president of China Cinda Asset Management Company, and chairman of China Cinda Asset Management Co., Ltd. From July 1983 to April 1999, Mr. Tian held various positions in the Bank, including sub-branch general manager, branch deputy manager, department general manager of the Head Office, and assistant president of the Bank. Mr. Tian is a senior economist. He received a bachelor's degree in economics from Hubei Institute of Finance and Economics in 1983.

### ***Zhang Jinliang***

*Vice chairman, executive director and president*

Mr. Zhang has served as vice chairman and executive director since June 2022 and as president since May 2022. From August 2018 to April 2022, Mr. Zhang served as director and general manager of China Post Group Corporation Limited (previously China Post Group Corporation). From May 2019 to April 2022, Mr. Zhang served as chairman and non-executive director of Postal Savings Bank of China Co., Ltd. From January 2016 to August 2018, Mr. Zhang was executive director of China Everbright Group Ltd. and executive director and president of China Everbright Bank. From October 2003 to

January 2016, Mr. Zhang served successively as deputy general manager of finance and accounting department, head of IT blueprint implementation office, general manager of financial management department, general manager of Beijing Branch, executive director and executive vice president of Bank of China Limited. Mr. Zhang is a certified public accountant and senior accountant. He obtained a Ph.D. degree in Economics from Xiamen University in 1997. Mr. Zhang is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Xu Jiandong***

#### *Non-executive director*

Mr. Xu has served as a non-executive director since June 2020. Mr. Xu has served as non-executive director of Agricultural Bank of China Limited (“ABC”) from February 2015 to June 2020. Mr. Xu worked at the State Administration of Foreign Exchange from July 1986 to April 2015, during which, he served as deputy counsel of the Management and Inspection Department from June 2012 to April 2015, deputy director of the Financial Affairs Office of Jilin Province from April 2011 to June 2012, deputy counsel of the Balance of Payment Department from March 2004 to April 2011, division-chief of the Banking Management Division of the Balance of Payment Department from September 2000 to March 2004 and deputy division-chief of the Foreign Exchange Market Management Division of the Balance of Payment Department from September 1994 to September 2000. Mr. Xu Jiandong graduated from Central University of Finance and Economics with a bachelor's degree in finance in 1986. Mr. Xu is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Tian Bo***

#### *Non-executive director*

Mr. Tian has served as a non-executive director since August 2019. Mr. Tian served as Deputy General Manager of Global Transaction Banking Department of Bank of China Limited from January to August 2019. From March 2006 to January 2019, Mr. Tian was Division Head of Banking Business Department, Division Head and Assistant General Manager of Corporate Banking Department and Deputy General Manager of Global Trade Services Department of Bank of China. Concurrently, Mr. Tian also served as Member of the Standing Committee of the CPC Municipal Party Committee and Vice Mayor of Fangchenggang City of Guangxi Zhuang Autonomous Region from February 2016 to February 2018. Mr. Tian obtained a bachelor's degree in Economics from the Major of Finance of Beijing College of Finance and Trade in 1994 and a master's degree in Management from the Major of Accounting from Capital University of Economics and Business in 2004. Mr. Tian is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Xia Yang***

#### *Non-executive director*

Mr. Xia has served as a non-executive director since August 2019. Mr. Xia served as general manager of the asset custody services department of Hua Xia Bank from January 2018 to September 2019. Since August 1997, Mr. Xia has been working in Hua Xia Bank, consecutively serving various positions including president of Jinan Branch, president of Hefei Branch etc. Mr. Xia is a senior economist and a senior accountant. Mr. Xia received a bachelor's degree in science from the biology department of Nanjing University in 1988, specialised in human and animal physiology; he graduated from Nanjing University with a doctoral degree in management sciences and engineering in 2018. Mr. Xia is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Shao Min***

#### *Non-executive director*

Ms. Shao has served as a non-executive director since January 2021. Ms. Shao has served as senior counsel of the Supervision and Evaluation Bureau of Ministry of Finance from June 2019 to February 2021. From April 2019 to June 2019, Ms. Shao was counsel of the Supervision and Evaluation Bureau

of Ministry of Finance. From September 2015 to April 2019, Ms. Shao was deputy director-general of the Accounting Department of Ministry of Finance. From June 2000 to September 2015, Ms. Shao consecutively served as deputy director, director and deputy director-general of the Supervision and Inspection Bureau of Ministry of Finance. From July 1998 to June 2000, Ms. Shao consecutively served as assistant consultant and deputy director of the Fiscal Supervision Department of Ministry of Finance. From August 1987 to July 1998, Ms. Shao consecutively served as cadre, officer, deputy chief officer, chief officer and assistant consultant of the Industrial Transportation Finance Department of Ministry of Finance. Ms. Shao graduated from school of accounting of Dongbei University of Finance and Economics with a bachelor's degree in economics in 1987. Ms. Shao is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Liu Fang***

#### *Non-executive director*

Ms. Liu has served as a non-executive director since January 2021. Ms. Liu has served as deputy director-general of the General Affairs Department (Policy and Regulation Department) and counsel of SAFE from July 2019 to February 2021. From March 2015 to June 2019, Ms. Liu was deputy director-general of the General Affairs Department (Policy and Regulation Department) of SAFE. From July 2010 to February 2015, Ms. Liu consecutively served as deputy director and director of the General Affairs Department (Policy and Regulation Department) of SAFE. From March 2009 to July 2010, Ms. Liu was deputy director of the General Affairs Department of SAFE. From July 1999 to March 2009, Ms. Liu consecutively served as cadre, deputy chief officer, chief officer and deputy director of the International Balance of Payments Department of SAFE. Ms. Liu Fang graduated from Renmin University of China with a master's degree in economics in 1999, majoring in world economics of school of international economics. Ms. Liu is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Li Lu***

#### *Non-executive director*

Ms. Li has served as non-executive director since March 2023. From January 2005 to March 2023, Ms. Li took up posts in Huijin including business manager and deputy senior manager of BOC equity management division of Bank Department, senior manager of research and support division of Banking Institution Management Department I, director of CCB division of Equity Management Department I, and managing director of Equity Management Department I. During her terms of office, Ms. Li worked as deputy general manager of Dongcheng Sub-branch, Beijing Branch, Bank of China Limited from May 2012 to April 2013. Ms. Li obtained a bachelor's degree in economics from Capital University of Economics and Business in 2002, and received her master's degree of Science from University of Surrey in the United Kingdom in 2003. Ms. Li is currently an employee of Huijin, the Bank's substantial shareholder.

### ***Malcolm Christopher McCarthy***

#### *Independent non-executive director*

Sir McCarthy has served as a director of the Bank since August 2017. Sir McCarthy served as independent non-executive director of Industrial and Commercial Bank of China Limited from December 2009 to October 2016. Sir McCarthy worked first as an economist for ICI before joining the UK Department of Trade and Industry where he held various posts from economic adviser to undersecretary. Sir McCarthy subsequently worked as a senior executive of Barclays Bank in London, Japan and then North America. Sir McCarthy served as chairman and chief executive of the Office of Gas and Electricity Markets (Ofgem), chairman of the Financial Services Authority, non-executive director of Her Majesty's Treasury, Chairman of the board of directors of J.C. Flowers & Co. UK Ltd, a non-executive director of NIBC Holding N.V., NIBC Bank N.V., OneSavings Bank plc, Castle Trust Capital plc and Intercontinental Exchange (ICE), and trustee of the Said Business School of Oxford University. Sir McCarthy is an Honorary Fellow of Merton College, an Honorary Doctorate of the University of

Stirling and the Cass Business School, and a Freeman of the City of London. Sir McCarthy has a Master of Arts in History at Merton College of Oxford University, a PhD in Economics of Stirling University, and a Master's degree at the Stanford Graduate School of Business.

***Kenneth Patrick Chung***

*Independent non-executive director*

Mr. Chung has served as a director since November 2018. He served as independent non-executive director of Industrial and Commercial Bank of China Limited from December 2009 to March 2017. He joined Deloitte Haskins and Sells London Office in 1980, became a partner of PricewaterhouseCoopers in 1992, and was a financial service specialist of PricewaterhouseCoopers (Hong Kong and China) since 1996. Previously, he was the human resources partner of PricewaterhouseCoopers (Hong Kong), the responsible partner of the audit department of PricewaterhouseCoopers (Hong Kong and China), the global lead partner of the audit engagement team for Bank of China Limited, the honorary treasurer of the Community Chest of Hong Kong and was a member of the Ethics Committee, Limitation of Professional Liability Committee, Communications Committee, and the Investigation Panel of the Hong Kong Society of Accountants. Mr. Chung has also served as the audit head for the restructurings and initial public offerings of Bank of China Limited, Bank of China (Hong Kong) Limited and Bank of Communications, chairman of the audit committee of the Harvest Real Estate Investments (Cayman) Limited and independent non-executive director of Prudential Corporation Asia. Currently, Mr. Chung serves as independent non-executive director of Sands China Ltd., Prudential Hong Kong Limited and Prudential General Insurance Hong Kong Limited and is a trustee of Fu Tak Iam Foundation Limited. He is a member of the Institute of Chartered Accountants in England and Wales, a member of the Hong Kong Institute of Certified Public Accountants and a member of the Macau Society of Certified Practising Accountants. Mr. Chung received a bachelor's degree in economics from the University of Durham.

***Graeme Wheeler***

*Independent non-executive director*

Mr. Graeme Wheeler has served as director since October 2019. Mr. Wheeler has served as non-executive Director of Thyssen-Bornemisza Group since 2017. He served as Governor of the Reserve Bank of New Zealand from 2012 to 2017, non-executive director of Thyssen-Bornemisza Group and co-founder of Privatisation Analysis and Consulting Ltd from 2010 to 2012, managing director responsible for operations of World Bank from 2006 to 2010, vice president and treasurer of the World Bank from 2001 to 2006, director of Financial Products and Services Department of World Bank from 1997 to 2001, treasurer of New Zealand Debt management Office and deputy secretary to the New Zealand Treasury from 1993 to 1997, director of Macroeconomic Policy of New Zealand Treasury from 1990 to 1993, Economic and Financial Counsellor of New Zealand Delegation to the OECD, Paris, from 1984 to 1990 and an advisor in the New Zealand Treasury from 1973 to 1984. Mr. Graeme Wheeler obtained his master of commerce in economics from University of Auckland in 1972. Mr. Graeme Wheeler was awarded Companion of the New Zealand Order of Merit in 2018.

***Michel Madelain***

*Independent non-executive director*

Mr. Michel Madelain has served as director since January 2020. Mr. Madelain has been trustee of the IFRS Foundation since January 2018 and a member of the Supervisory Board of La Banque Postale in France since April 2018. From June 2016 to December 2018, he was vice chairman of Moody's Investors Service ("MIS"). Concurrently, he chaired the European Board of Moody's Corporation and was a member of MIS US Board. From May 2008 to June 2016, he was president and chief operating officer of MIS, having previously assumed a number of positions in Europe and the USA with MIS from 1994 to May 2008. From May 1980 to May 1994, he worked in Ernst & Young in Belgium and France and was promoted to the partnership in 1989. Mr. Madelain is a qualified Chartered Accountant of

France. He obtained a master's degree in Management from Kellogg Graduate School of Management of Northwestern University (USA) and a bachelor's degree in Business Administration from the Ecole Supérieure de Commerce de Rouen, France.

***William Coen***

*Independent non-executive director*

Mr. William Coen has served as director since June 2021. He has served as independent non-executive director of Buna, a cross-border payment system in the Arab region, from July 2022, as senior advisor, global financial services of KPMG from May 2022, and as member of Global Advisory Board of Mitsubishi UFJ Financial Group, Inc. from October 2021. He currently serves as a member of the Advisory Board of Baton Systems, Inc. since June 2021 and chief regulatory adviser for Suade Labs since April 2021. Mr. Coen has been Chairman of the IFRS Advisory Council from February 2020, a member of the Board of Directors of the Toronto Leadership Centre since November 2019 and technical advisor of the International Monetary Fund since July 2019. Mr. Coen was affiliated with the Basel Committee on Banking Supervision (“BCBS”) from 1999 to 2019. During this period of time, he was a member of the BCBS’s Secretariat from 1999 to 2002 and was the content manager for the BIS Financial Stability Institute’s web-based resource and learning tool from 2003 to 2006. He served as deputy secretary general of BCBS from 2007 to 2014 and was secretary general of BCBS from 2014 to June 2019, responsible for defining and implementing the BCBS’s strategy and for overseeing progress of the BCBS’s work, including the activities of its 30 working groups. Concurrently, he also chaired the BCBS’s Policy Development Group, Task Force on Corporate Governance and the Coherence and Calibration Task Force. Prior to joining the BCBS Secretariat in 1999, he consecutively worked with the US Office of Comptroller of the Currency and held a number of roles related to banking policy, supervision and licensing at the US Board of Governors of the Federal Reserve System. Mr. Coen began his career in 1985 as a credit officer of a New York City-based bank, serving as an Assistant Vice President responsible for consumer credit and retail mortgage lending. Mr. Coen is currently a member of the Bretton Woods Committee, and a member of advisory board of Baton Systems, Inc., the lead regulatory consultant at Suade Labs and a vice chairman at Reference Point. He was a member of the Financial Stability Board and several of its standing committees. He obtained a bachelor’s degree in Science from Manhattan College and a master’s degree in Business Administration from Fordham University.

***Leung Kam Chung, Antony***

*Independent non-executive director*

Mr. Leung Kam Chung, Antony has served as director since October 2021. Mr. Leung, former Financial Secretary of the Hong Kong Special Administrative Region, is the chairman and chief executive officer of Nan Fung Group in Hong Kong, and the chairman and co-founder of New Frontier Group. In addition, Mr. Leung is the chairman of two charity organizations, namely Heifer Hong Kong and Food Angel. Mr. Leung had extensive experience in financial services, including chairman of Greater China Region of Blackstone Group, chairman of Asia for JP Morgan Chase and head of Private Banking for Asia, Investment Banking, Treasury Department and Great China Region of Citi. Mr. Leung has also served as independent non-executive director of China Merchants Bank, Industrial and Commercial Bank of China Limited, China Mobile (Hong Kong) Limited and American International Assurance (Hong Kong) Limited, international advisor of China Development Bank and chairman of Hong Kong Association of Harvard Business School. Other public services that Mr. Leung had engaged in included non-official member of the Executive Council of the Hong Kong Special Administrative Region, chairman of the Education Commission, chairman of the University Grants Committee, member of the Exchange Fund Advisory Committee, director of Hong Kong Airport Authority and director of Hong Kong Futures Exchange, member of the Preparatory Committee and Election Committee for the Hong Kong Special Administrative Region and Hong Kong Affairs Advisors. Mr. Leung graduated from the

University of Hong Kong in 1973 and attended Harvard Business School’s Program for Management Development and Advanced Management Program. Mr. Leung was conferred an honorary doctor of law by the Hong Kong University of Science and Technology in 1998.

**Supervisors**

The following table sets forth certain information concerning the Bank’s supervisors as at the date of this Offering Circular.

<u>Name</u>	<u>Position</u>
Wang Yongqing . . . . .	Chairman of the Board of Supervisors, Shareholder representative supervisor
Lin Hong . . . . .	Shareholder representative supervisor
Wang Yi . . . . .	Employee representative supervisor
Liu Jun . . . . .	Employee representative supervisor
Zhao Xijun . . . . .	External supervisor
Liu Huan . . . . .	External supervisor
Ben Shenglin . . . . .	External supervisor

Notwithstanding the disclosures mentioned in “Directors, Supervisors and Senior Management – General” section, no potential conflicts of interest exist between the obligations of the supervisors named above towards the Bank and their own interests or other obligations. The business address of each of the supervisors named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

***Wang Yongqing***

*Chairman of the Board of Supervisors, Shareholder representative supervisor*

Mr. Wang has served as chairman of the Board of Supervisors since October 2019. Mr. Wang has served as vice chairman of the China Federation of Industry and Commerce from December 2016 to July 2019. Mr. Wang has served consecutively as the deputy director (director-general level) and director of the fifth bureau, the director of the sixth bureau of the United Front Work Department of the Central Committee from December 2003 to November 2016. He served consecutively as deputy director of the general office, assistant to the general manager and director of the general office, chief accountant of China International Engineering Consulting Corporation from December 1998 to December 2003. He joined China Development Bank in July 1994. He joined and started to work in Financial Department of the Ministry of Railway in July 1985. Mr. Wang is a senior accountant. He graduated from Hubei Institute of Finance and Economics, he obtained a master’s degree in economics from Renmin University of China and a PhD degree in economics from Beijing Jiaotong University.

***Lin Hong***

*Shareholder representative supervisor*

Mr. Lin has served as supervisor since December 2021. From May 2018, Mr. Lin served as general manager of the audit department of the Bank; from May 2017 to May 2018, Mr. Lin served as leader of the inspection team of China Construction Bank Committee of the Communist Party of China; from March 2015 to May 2017, Mr. Lin served as vice president of the Jiangxi branch of the Bank (department general manager of head office departments); from March 2007 to March 2015, Mr. Lin served as deputy secretary of the party discipline committee, deputy general manager of the disciplinary and supervisory department and deputy director of the inspection affairs office (department general manager of head office departments) of the Bank; from August 2001 to March 2007, Mr. Lin served as deputy general manager of the disciplinary and supervisory department of the Bank; from August 1993 to August 2001, Mr. Lin served consecutively in various positions including deputy division-chief and division-chief of comprehensive division of audit department of the Bank, office of the leading team of China Rural Development Trust and Investment Corporation under the trusteeship of the head office, the

Bank's poverty alleviation team in Ankang and case inspection division of supervisory office of head office of the Bank. Mr. Lin is a senior accountant. Mr. Lin graduated from Jiangxi Finance and Economics College with a bachelor's degree in auditing in 1988. He graduated from Jiangxi University of Finance and Economics with a PhD degree in industrial economics in 2008.

### ***Wang Yi***

#### *Employee representative supervisor*

Mr. Wang has served as supervisor since May 2018. Mr. Wang has served as head of preparation group for CCB Consumer Finance Co., Ltd. since May 2021. Mr. Wang has served as general manager of the housing finance and personal credit department of the Bank from November 2013 to May 2021. He served concurrently as chairperson of CCB Housing Services Co., Ltd. from December 2018 to November 2019. From November 2009 to November 2013, Mr. Wang served as deputy general manager of the personal savings and investment department of the Bank (equivalent to the department general manager of the Head Office); from December 2008 to November 2009, Mr. Wang served as deputy general manager of the personal savings and investment department of the Bank; from June 2005 to December 2008, Mr. Wang served as the deputy general manager of the personal finance department of the Bank. From July 2001 to June 2005, Mr. Wang served as the assistant general manager of the personal banking department of the Bank. From January 1992 to July 2001, Mr. Wang worked in the Qingdao Branch of the Bank, serving successively as deputy division-chief of the computer management division, deputy division-chief of the retail business division and division-chief of the electronic banking department as well as other positions. Mr. Wang is a senior engineer, and graduated from Shandong University with a bachelor's degree in computer mathematics in 1984. Mr. Wang also obtained a master's degree of business administration for senior management in 2010.

### ***Liu Jun***

#### *Employee representative supervisor*

Mr. Liu has served as supervisor since December 2021. Mr. Liu has served as general manager of Shanghai Branch of the Bank since February 2023. He served as chairman of CCB Principal Asset Management from July 2022 to February 2023. Mr. Liu served as general manager of Guangdong Branch of the Bank since December 2014 to March 2022. Mr. Liu served as head of Guangdong Branch of the Bank from November 2014 to December 2014, general manager of Shenzhen Branch of the Bank from April 2011 to November 2014, head of Shenzhen Branch of the Bank from March 2011 to April 2011, deputy general manager of Guangdong Branch of the Bank from September 2008 to March 2011, and assistant general manager of Guangdong Branch of the Bank from June 2006 to September 2008. Mr. Liu graduated from Anhui University with a bachelor's degree in law in 1986 and obtained a master's degree of business administration from Hong Kong Baptist University in 2003.

### ***Zhao Xijun***

#### *External supervisor*

Mr. Zhao has served as external supervisor of the Bank since June 2019. He has served as joint dean of the China Capital Market Research Institute, Renmin University of China since 2020. He served as Deputy Dean of the School of Finance of Renmin University of China from 2005 to 2019. Mr. Zhao was Director of International Office of Renmin University of China from 2001 to 2005, Department Head of the Finance Department of the School of Finance of Renmin University of China from 1995 to 2001 and a researcher fellow of the International Department of China Securities Regulatory Commission from 1994 to 1995. Mr. Zhao serves as an independent director of each of China National Foreign Trade Financial & Leasing Co., Ltd. and iFLYTEK Co., Ltd. He served as an independent non-executive director of the Bank from August 2010 to March 2014. Mr. Zhao was a visiting scholar in each of University of Sherbrooke and McGill University, Canada from 1989 to 1990 and Nijenrode University, Netherlands from 1995 to 1996. Mr. Zhao graduated from Wuhan University with a bachelor's degree in

Scientific French in 1985, a master's degree in finance from the Finance Department of Renmin University of China in 1987 and a PhD in finance from the School of Finance of Renmin University of China in 1999.

***Liu Huan***

*External supervisor*

Mr. Liu has served as external supervisor since June 2020. Mr. Liu serves as Counselor of the State Council and professor at the School of Public Finance and Tax of Central University of Finance and Economics. From 2006 to 2016, he served as deputy dean of the School of Tax of Central University of Finance and Economics; from 1997 to 2006, he served consecutively as the deputy director of the Department of Tax of the Central University of Finance and Economics, and deputy dean of the School of Finance and Public Management; from 2004 to 2005, he worked consecutively on secondment as deputy director of Local Taxation Bureau in Xicheng district of Beijing, assistant director of the Beijing Local Taxation Bureau; he worked in the Central Institute of Finance and Banking (now Central University of Finance and Economics) since 1982, and served as deputy director of the Department of Finance from 1992 to 1997. Mr. Liu is a standing member of Beijing Municipal Committee of the Chinese People's Political and Consultative Conference and deputy director of the Economic Committee of the Beijing Municipal Committee of the Chinese People's Political and Consultative Conference; he also worked concurrently as visiting professor at the School of Economics and Management of Tsinghua University, visiting professor at the School of Overseas Education of Shanghai Jiao Tong University and master advisor of Tax in University of Chinese Academy of Social Sciences. He also served as independent director of the Liaoning Wellhope Agri-Tech Group Company. Mr. Liu is a certified public accountant and obtained his bachelor's degree in economics from the Central Institute of Finance and Banking in 1982.

***Ben Shenglin***

*External supervisor*

Mr. Ben has served as external supervisor since June 2020. Mr. Ben has served as professor and doctoral advisor of Zhejiang University since May 2014, the executive director of the International Monetary Institute of Renmin University of China since January 2014, and the co-director of the International Monetary Institute since July 2018. He also served as dean of Academy of Internet Finance of Zhejiang University since April 2015 and dean of the International Business School of Zhejiang University since October 2018. From April 2010 to April 2014, he served as the chief executive officer and a member of the global leadership team at global corporate bank of J.P. Morgan Chase Bank (China); from February 2005 to March 2010, he served as the head of financial institutions department and head of industrial commercial banking department and other positions of HSBC in China; from September 1994 to January 2005, he served as general manager of liquidity business of Dutch Bank in China. Mr. Ben currently serves as an independent director of China International Capital Corporation Limited, Wuchan Zhongda Group Co., Ltd. and Home Credit B.V., and an independent director of Industrial Bank Co., Ltd since August 2021. Mr. Ben is a standing member of Zhejiang Provincial Committee of the Chinese People's Political and Consultative Conference and holds social positions such as the co-chairman of the Zhejiang Internet Finance Association. Mr. Ben graduated from Tsinghua University in 1987 with a bachelor's degree in engineering. He obtained a master's degree in enterprise management from Renmin University of China in 1990 and a PhD degree in economics from Purdue University in 1994.



## Senior Management

The following table sets forth certain information concerning the Bank’s senior management as at the date of this Offering Circular.

<u>Name</u>	<u>Position</u>
Zhang Jinliang . . . . .	President
Cui Yong . . . . .	Executive vice president
Ji Zhihong . . . . .	Executive vice president
Li Yun . . . . .	Executive vice president
Wang Bing . . . . .	Executive vice president
Hu Changmiao . . . . .	Secretary to the Board
Jin Panshi . . . . .	Chief information officer
Cheng Yuanguo . . . . .	Chief risk officer
Sheng Liurong . . . . .	Chief financial officer

Notwithstanding the disclosures mentioned in “Directors, Supervisors and Senior Management – General” section, no potential conflicts of interest exist between the obligations of the senior managers named above towards the Bank and their own interests or other obligations. The business address of each of the senior managers named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

### ***Zhang Jinliang***

#### *President*

Mr. Zhang has served as president of the Bank since May 2022. See “Directors, Supervisors and Senior Management – Directors” for more details.

### ***Cui Yong***

#### *Executive vice president*

Mr. Cui has served as executive vice president of the Bank since August 2022. Mr. Cui has served concurrently as chairman of the Council of Strategic Emerging Industries Development Fund since October 2022. He was executive vice president of ABC from May 2019 to August 2022. Mr. Cui served in various positions in Industrial and Commercial Bank of China Limited, including general manager of the corporate banking department of the head office from January 2017 to March 2019, deputy general manager of Beijing Branch from August 2015 to January 2017, and general manager of Xiamen Branch from August 2011 to August 2015, deputy general manager of Qingdao Branch, and deputy general manager of the corporate banking department I of the head office. Mr. Cui consecutively worked with the Ministry of Transport and the National Development and Reform Commission. Mr. Cui is a senior economist and received a bachelor’s degree in engineering from Xi’an Highway Institute with the major of railway and bridge engineering in 1993.

### ***Ji Zhihong***

#### *Executive vice president*

Mr. Ji has served as an executive vice president of the Bank since August 2019. Mr. Ji has served concurrently as chairman of the Council of CCB Housing Rental Fund since November 2022. He was Director-general of the Financial Market Department of the PBOC from August 2013 to May 2019, during which Mr. Ji was concurrently Director of the Financial Market Management Department of the PBOC Shanghai Head Office from August 2013 to May 2016. From September 2012 to August 2013, Mr. Ji was Director-general of the Research Bureau of the PBOC. From April 2010 to September 2012, Mr. Ji was Deputy Director-general of the Monetary Policy Department of the PBOC. From February 2008 to April 2010, Mr. Ji was Deputy Director (Deputy Director-general Level) of the Open Market Operations Department of the PBOC Shanghai Head Office. Mr. Ji Zhihong is a Researcher. He

graduated from the PBOC School of Finance, Tsinghua University (formerly known as the Graduate School of the PBOC Head Office) with a master's degree in International Finance in 1995 and obtained a PhD degree in National Economics from the Chinese Academy of Social Sciences in 2005.

***Li Yun***

*Executive vice president*

Mr. Li has served as an executive vice president of the Bank since November 2021. Mr. Li was general manager of Guizhou Branch of ABC from November 2017 to August 2021, head of Guizhou Branch of ABC from July 2017 to November 2017, general manager of the Asset and Liability Management Department/Sannong Capital and Fund Management Center of ABC from May 2015 to July 2017, deputy general manager in charge of work of the Strategic Planning Department of ABC from April 2014 to May 2015, deputy general manager of the Strategic Planning Department of ABC from May 2011 to April 2014, deputy general manager of the Strategic Management Department of ABC from December 2010 to May 2011. Mr. Li worked at the Research Office and the Office of the Board of Directors/Office of the Joint-Stock System Reform Leading Group of ABC from July 2000 to December 2010 successively. Mr. Li is a senior economist with special grants by the PRC government. Mr. Li graduated from Wuhan University with a master's degree in Currency and Banking in September 1997 and obtained a PhD in World Economics from the same university in July 2000.

***Wang Ping***

*Executive vice president*

Mr. Wang has served as executive vice president of the Bank since March 2023. Mr. Wang has served concurrently as chairman of CCB Asia since March 2023. He served as deputy chief executive of BOC Hong Kong (Holdings) Limited and Bank of China (Hong Kong) Limited from December 2018 to December 2022, during which he also concurrently served as director and chairman of BOCI-Prudential Trustee Limited as well as BOC Group Trustee Company Limited, and director of BOC Group Insurance Company Limited. Mr. Wang served as general manager of Jiangsu Branch of the Bank of China Limited from July 2015 to October 2018, general manager of Ningbo Branch of Bank of China Limited from July 2014 to July 2015, deputy general manager of Jiangsu Branch of Bank of China Limited from January 2011 to July 2014, and assistant general manager of Jiangsu Branch of Bank of China Limited from April 2009 to January 2011. Mr. Wang is an economist. He graduated from Soochow University with a master's degree in English Language and Literature in 1996. He also obtained an MBA degree from City University of London in the United Kingdom in 2007.

***Hu Changmiao***

*Secretary to the Board*

Mr. Hu has served as the secretary to the board since May 2019. Mr. Hu has served as general manager of the Board Office of the Bank from December 2018 to April 2022. He served as the chairman of CCB Financial Leasing Co., Ltd. from August 2016 to December 2018, general manager of Guangxi Branch of the Bank from February 2012 to August 2016, general manager of Public Relations & Corporate Culture Department of the Bank from March 2006 to February 2012, and deputy general manager in charge of the overall management of the Board Office of the Bank from June 2005 to March 2006. He served as deputy general manager of the Executive Office of the Bank from December 2004 to June 2005, deputy general manager of Credit Card Centre of the Bank from March 2003 to December 2004, and deputy general manager of Retail Banking Department of the Bank from July 2001 to March 2003. Mr. Hu is a senior economist. He graduated from the Peking University with a master of science in economic geography in 1986.

***Jin Panshi****Chief information officer*

Mr. Jin has served as the chief information officer since March 2021. Mr. Jin served as information controller of the Bank from February 2018 to March 2021. He served as general manager of the information technology management department of the Bank from January 2010 to February 2018, general manager of the audit department of the Bank from December 2007 to January 2010, deputy director of the Board of Supervisors Office from November 2004 to December 2007, supervisor of the Bank from October 2004 to November 2016, and deputy general manager of the audit department of the Bank from June 2001 to October 2004. Mr. Jin is a senior engineer and a Certified Information Systems Auditor. He graduated from Jilin University of Technology with a bachelor's degree and a master's degree in computer application in 1986 and 1989 respectively, and obtained an EMBA degree from Tsinghua University in 2010.

***Cheng Yuanguo****Chief risk officer*

Mr. Cheng has served as chief risk officer of the Bank since April 2021. Mr. Cheng has served as general manager of the corporate business department of the Bank from February 2017 to May 2021. He served as employee representative supervisor of the Bank from May 2018 to March 2021. He concurrently served as chairman of CCB Trust from August 2017 to July 2018. He served as general manager of Hebei Branch of the Bank from August 2014 to February 2017, general manager of the group clients department (the banking business department) of the Bank from March 2011 to July 2014. He concurrently served as director of CCB International from September 2010 to October 2015. He served as deputy general manager of the group clients department (the banking business department) of the Bank from May 2005 to March 2011 and deputy general manager of the banking business department of the Bank from September 2001 to May 2005. Mr. Cheng is a senior accountant with special grants by the PRC government. Mr. Cheng graduated from Dongbei University of Finance and Economics with a bachelor's degree in infrastructure finance and credit in 1986.

***Sheng Liurong****Chief financial officer*

Mr. Sheng has served as chief financial officer of the Bank since November 2022. Mr. Sheng has served as general manager of the asset and liability management department of the Bank since March 2020, and served concurrently as non-executive director of CCB Financial Leasing since August 2018. Mr. Sheng served as head and general manager of the financial market department of the Bank from September 2017 to March 2020, general manager of Xiamen Branch of the Bank from July 2014 to September 2017. He served as deputy general manager of Xiamen Branch of the Bank from October 2003 to July 2014, and head of the preparation team of Chile Branch of the Bank from May 2013 to July 2014. Mr. Sheng is a senior economist. He graduated from Xiamen University with a bachelor's degree in finance in 1986, a master's degree in money and banking in 1990, and obtained a PhD degree in economics from Xiamen University in 1997.

**Joint Company Secretaries*****Qiu Jicheng****Joint company secretary*

Mr. Qiu is of Chinese nationality. He currently serves as general manager of board of directors office of the Bank. Mr. Qiu served as deputy general manager of personal finance department (the department of protection of consumer rights and interests) of the Bank from April 2020 to April 2022. Mr. Qiu served as deputy general manager of legal affairs department of the Bank from August 2018 to April 2020, during which, he served as a member of the Standing Committee of the CPC Municipal Party Committee and vice mayor (temporary) of Ankang City of Shaanxi Province from April 2018 to April 2020, senior

manager of the legal affairs department of the Bank from December 2013 to August 2018 respectively. He obtained a bachelor's degree in administrative management in 1993 and a master's degree in economic law in 1996 from China University of Political Science and Law.

***Chiu Ming King***

*Joint company secretary*

Mr. Chiu is a Hong Kong resident. He currently serves as the managing director for corporate services at Vistra Corporate Services (HK) Limited. Mr. Chiu has been an associate member of The Chartered Governance Institute in United Kingdom and The Hong Kong Chartered Governance Institute (“HKCGI”) since 2003 and became a fellow member of the HKCGI since September 2015. Mr. Chiu has been a vice-chairman of the Membership Committee and chairman of Professional Services Panel of HKCGI and a council member of HKCGI since 2020. Mr. Chiu obtained a bachelor of arts from University of Toronto in Canada in June 1999 and received a master of arts in professional accounting and information systems from City University of Hong Kong in November 2003.

**Board Committees**

The Board delegates certain responsibilities to various committees. The Board has established a strategy development committee, audit committee, risk management committee, nomination and remuneration committee, and related party transaction, social responsibility and consumer protection committee. These committees are constituted by certain directors and report to the Board. Each committee meets at least four times a year.

## SUBSTANTIAL SHAREHOLDERS

As at 31 December 2022, the Bank had a total of 371,815 ordinary shareholders, of which 39,294 were holders of H-shares and 332,521 were holders of A-shares.

### HUIJIN

Central Huijin Investment Ltd. (“**Huijin**”) is the controlling shareholder of the Bank. Huijin is a wholly state-owned investment company established in accordance with the “Company Law of the PRC” on 16 December 2003 with the approval of the State Council. Its Chairman is Mr. Peng Chun. Huijin makes equity investments in key state-owned financial institutions as authorised by the State Council, and exercises the contributor’s rights and obligations in the Bank up to its contribution on behalf of the state to achieve preservation and appreciation of state-owned financial assets.

Huijin does not engage in any other commercial activities, nor does it interfere with the daily operations of the key state-owned financial institutions in which it holds controlling shares. Systems and controls are in place to manage any conflict of interest that might arise between the interests of Huijin and the interests of the Bank and to ensure that its control is not abused.

As at 31 December 2022, Huijin held approximately 57.11 per cent. of the shares of the Bank, and indirectly held 0.20 per cent. of the shares of the Bank through its subsidiary, Central Huijin Asset Management Co., Ltd.

As at 31 December 2022, there were no other corporate shareholders holding 10 per cent. or more of the shares of the Bank (excluding HKSCC Nominees Limited, which acts as the common nominee for the shares held through the Central Clearing and Settlement System). All transactions and relationships between the Bank and its substantial shareholders are conducted on an arm’s length basis and on normal contractual terms. The Bank can operate its business independently of its substantial shareholders.

## BOOK-ENTRY CLEARANCE SYSTEMS

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of Euroclear, Clearstream or CMU (together, the “**Clearing Systems**”) currently in effect. The information in this section concerning the Clearing Systems has been obtained from sources that the Issuer, the Hong Kong Branch and the Bank believes to be reliable, but none of the Issuer, the Hong Kong Branch, the Bank or any Dealer takes any responsibility for the accuracy thereof. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None the Issuer, the Hong Kong Branch, the Bank or any other party to the Fiscal Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to, or payments made on account of, such beneficial ownership interests.

## BOOK-ENTRY SYSTEMS

### Euroclear and Clearstream

Euroclear and Clearstream each holds securities for its customers and facilitates the clearance and settlement of securities transactions by electronic book-entry transfer between their respective account holders. Euroclear and Clearstream provide various services including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Euroclear and Clearstream also deal with domestic securities markets in several countries through established depository and custodial relationships. Euroclear and Clearstream have established an electronic bridge between their two systems across which their respective participants may settle trades with each other.

Euroclear and Clearstream customers are world-wide financial institutions, including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. Indirect access to Euroclear and Clearstream is available to other institutions that clear through or maintain a custodial relationship with an account holder of either system.

### CMU

The CMU Service is a central depository service provided by the Central Moneymarkets Unit of the HKMA for the safe custody and electronic trading between the members of this service (“**CMU Members**”) of Exchange Fund Bills and Notes Clearing and Settlement Service securities and capital markets instruments (together as “**CMU Instruments**”) which are specified in the CMU Reference Manual as capable of being held within the CMU Service. The CMU Service is only available to CMU Instruments issued by a CMU Member or by a person for whom a CMU Member acts as agent for the purposes of lodging instruments issued by such persons. Membership of the CMU Service is open to financial institutions regulated by Hong Kong Monetary Authority, Securities and Futures Commission, Insurance Authority or Mandatory Provident Fund Schemes Authority. For further details on the full range of the CMU’s custodial services, please refer to the CMU Reference Manual.

The CMU has an income distribution service which is a service offered by the CMU to facilitate the distribution of interest, coupon or redemption proceeds (collectively, the “**income proceeds**”) by CMU Members who are paying agents to the legal title holders of CMU Instruments via the CMU system. Furthermore, the CMU has a corporate action platform which allows an issuer (or its agent) to make an announcement/notification of a corporate action and noteholders to submit the relevant certification. For further details, please refer to the CMU Reference Manual.

An investor holding an interest through an account with either Euroclear or Clearstream in any Notes held in the CMU Service will hold that interest through the respective accounts which Euroclear and Clearstream each have with the CMU Service.

**Transfers of Notes Represented by Registered Global Notes**

Transfers of any interests in Notes represented by a Registered Global Note within Euroclear, Clearstream and the CMU Service will be effected in accordance with the customary rules and operating procedures of the relevant Clearing System. Euroclear, Clearstream and the CMU Service have each published rules and operating procedures designed to facilitate transfers of beneficial interests in Registered Global Notes among accountholders of Euroclear, Clearstream and the CMU Service. However, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued or changed at any time. None of the Issuer, the Hong Kong Branch, the Bank, the Paying Agents, the Registrar and the Dealers will be responsible for any performance by Euroclear, Clearstream or the CMU Service or their respective accountholders of their respective obligations under the rules and procedures governing their operations and none of them will have any liability for any aspect of the records relating to or payments made on account of beneficial interests in the Notes represented by Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial interests.

## REGULATION AND SUPERVISION IN THE PRC

The banking industry is heavily regulated in the PRC, with the CBIRC and the PBOC acting as the principal regulatory authorities. The CBIRC is primarily responsible for supervising and regulating banking and insurance institutions, and the PBOC, as the central bank of the PRC, is primarily responsible for formulating and implementing monetary policies. The applicable laws and regulations governing activities in the PRC's banking industry consist principally of the PRC PBOC Law, the PRC Commercial Banking Law, the Law of PRC on Supervision and Administration of Banking Sector, and the rules and regulations promulgated thereunder.

### PRINCIPAL REGULATORS

Prior to April 2003, the PBOC acted as both the PRC's central bank and the principal supervisor and regulator of the banking industry in the PRC. In April 2003, CBRC was established to serve as the primary banking industry regulator and it assumed the majority of bank regulatory functions from the PBOC. The PBOC retained its role as the central bank but now has a smaller role in the regulation of banking institutions. In April 2018, CBRC and China Insurance Regulatory Commission were merged as China Banking and Insurance Regulatory Commission, covering the regulation of banking and insurance sectors in the PRC. In this Offering Circular, we still use the term "CBRC" in the context of regulations, rules and actions issued or taken by CBRC before April 2018.

### CBIRC

#### Functions and Powers

The CBIRC is the primary supervisory authority responsible for the regulation of banking institutions operating in the PRC, including branches and representative offices established by foreign financial institutions in the banking sector in the PRC.

According to the Law of PRC on Supervision and Administration of Banking Sector, the main responsibilities of the CBIRC in relation to banking regulation include:

- (1) formulating and promulgating rules and regulations governing banking institutions and their business activities;
- (2) reviewing and approving the establishment, change, dissolution and business scope of banking institutions, as well as granting banking licences for commercial banks, their branches and subsidiaries, branches and representative offices of foreign banks in the PRC;
- (3) regulating the business activities of banking institutions, including the products and services they offer;
- (4) setting qualification requirements for, and approving or overseeing the nomination of, directors and senior management personnel of banking institutions;
- (5) setting guidelines and standards for internal controls, risk exposure and corporate governance of, and disclosure requirements for, banking institutions;
- (6) conducting on-site inspection and off-site surveillance of the business activities and risk exposure status of banking institutions;
- (7) monitoring the financial condition of banking institutions, including establishing standards or requirements for capital adequacy, asset quality and other financial metrics;
- (8) imposing corrective and punitive measures for violations of applicable banking regulations;



- (9) formulating prudential regulation principles of banking sector in accordance with laws and administrative regulations;
- (10) working with authorities (including the PBOC and the MOF);
- (11) to establish emergency disposal mechanisms and to deal with any emergencies in the banking sector;
- (12) guiding and conducting surveillance on the activities of banking self-disciplinary organisations; and
- (13) carrying out international communication and cooperation activities related to supervisions of the banking sector.

### **Examination and Supervision**

The CBIRC, through its head office in Beijing and offices in each province, provincial-level municipality and autonomous region, monitors the operations of commercial banks and their branches through on-site inspections and off-site surveillance. On-site inspections generally include visiting the banks' premises, interviewing bank employees, senior management and directors, as well as reviewing documents and materials maintained by the banks. The CBIRC also conducts off-site surveillance by reviewing financial and other reports regularly submitted by the banks. Off-site surveillance generally includes the surveillance of banks' business activities and risk exposure status to evaluate and analyse the operational risk of the banks. If a banking institution is not in compliance with a regulation, the CBIRC has the power to issue corrective and punitive measures, including imposition of fines, suspension of certain business activities, restrictions on distributions of dividends and other income and asset transfers, closure of the institution and other penalties.

### **PBOC**

As the central bank of the PRC, the PBOC is responsible for formulating and implementing monetary policies and maintaining the stability of the financial markets. According to the PRC PBOC Law, the PBOC is empowered to do the following:

- (1) drafting and enforcing relevant rules and regulations that are related to fulfilling its functions;
- (2) formulating and implementing monetary policy in accordance with law;
- (3) issuing the Renminbi and administering its circulation;
- (4) regulating the inter-bank lending market and the inter-bank bond market;
- (5) implementing foreign exchange management, supervising inter-bank foreign exchange market;
- (6) supervising and regulating gold market;
- (7) holding and managing the state foreign exchange and gold reserves;
- (8) managing the State treasury as fiscal agent;
- (9) making payment and settlement rules in collaboration with relevant departments and ensuring normal operation of the payment and settlement systems;
- (10) providing guidance to anti-money laundering work in the financial sector and monitoring money-laundering related suspicious fund movement;

(11) developing statistics system for the financial industry and responsible for the consolidation of financial statistics as well as the conduct of economic analysis and forecast; and

(12) participating in international financial activities at the capacity of the central bank.

## OTHER REGULATORY AUTHORITIES

In addition to the CBIRC and the PBOC, commercial banks in the PRC are also subject to the supervision and regulation by other regulatory authorities including, among others, the SAFE and CSRC. For example, in conducting foreign exchange business, banks are subject to the regulation of SAFE; and in dealing with securities-related matters such as distributing securities investment funds or acting as the custodians of investment assets of securities institutional investors, banks are subject to the regulation of CSRC.

## REGULATIONS REGARDING CAPITAL ADEQUACY

### Capital Adequacy Guidelines

In June 2012, the CBRC issued the Administrative Measures on the Capital of Commercial Banks (Trial) (the “**2012 Administrative Measures**”) regulating capital adequacy ratios (“**CAR**”) of PRC commercial banks. The 2012 Administrative Measures, which are intended to reflect the Basel III regulatory capital requirements, set out minimum CAR requirements for commercial banks and provide detailed guidelines on the calculation of “capital” and “risk-weighted assets”. The overall CAR requirements are 11.5 per cent. for systematically important commercial banks and 10.5 per cent. for other commercial banks. Commercial banks in the PRC are required to have a CAR of not less than 8 per cent., Tier 1 CAR of not less than 6 per cent. and Core Tier 1 CAR of not less than 5 per cent. The CARs are calculated in accordance with the 2012 Administrative Measures as follows:

$$\begin{aligned} \text{Capital Adequacy Ratio} &= \frac{\text{Total Capital – deductions from corresponding capital instruments}}{\text{Risk-weighted Assets}} \times 100 \text{ per cent.} \\ \text{Tier 1 Capital Adequacy Ratio} &= \frac{\text{Tier 1 Capital – deductions from corresponding capital instruments}}{\text{Risk-weighted Assets}} \times 100 \text{ per cent.} \\ \text{Core Tier 1 Capital Adequacy Ratio} &= \frac{\text{Core Tier 1 Capital – deductions from corresponding capital instruments}}{\text{Risk-weighted Assets}} \times 100 \text{ per cent.} \end{aligned}$$

On 29 November 2012, the CBRC further released the Guiding Opinion on Commercial Banks’ Innovation on Capital Instruments (the “**2012 Guiding Opinions**”), setting out the general principles of the innovation of capital instruments of commercial banks and criteria of qualified capital instruments. On 22 November 2019, the 2012 Guiding Opinions was abolished by the CBIRC and was superseded by the (Revised) Guiding Opinions on Innovation of Capital Instruments of Commercial Banks issued by the CBIRC (中國銀保監會關於印發《關於商業銀行資本工具創新的指導意見(修訂)》的通知)(the “**2019 Guiding Opinions**”).

## TAXATION

*The statements herein regarding taxation are based on the laws in force as at the date of this document and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The following summary does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, own or dispose of the Notes and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers or certain professional investors) may be subject to special rules. Investors should consult their own tax advisers regarding the tax consequences of an investment in the Notes.*

### PRC

The following summary describes the principal PRC tax consequences of ownership of the Notes by beneficial owners who, or which, are not residents of mainland China for PRC tax purposes. These beneficial owners are referred to as “non-PRC Noteholders” or “non-resident Noteholders” in this section. In considering whether to invest in the Notes, potential purchasers should consult their individual tax advisors with regard to the application of PRC tax laws to their particular situations as well as any tax consequences arising under the laws of any other tax jurisdiction.

Pursuant to the Enterprise Income Tax Law effective on 1 January 2008 and amended on 24 February 2017 and 29 December 2018, and the PRC Individual Income Tax Law, as amended on 30 June 2011 and 31 August 2018, and their implementation regulations, an income tax is imposed on payment of interest by way of withholding in respect of debt securities, issued by PRC enterprises to non-resident Noteholders, including non-resident enterprises and non-resident individuals.

On 23 March 2016, the Ministry of Finance and the State Administration of Taxation (“SAT”) issued the Circular of Full Implementation of Business Tax to VAT Reform (《關於全面推開營業稅改徵增值稅試點的通知》)(Caishui [2016] No. 36, “Circular 36”) which confirms that business tax was replaced by VAT from 1 May 2016. Since then, the income derived from the provision of financial services which attracted business tax will be entirely replaced by, and subject to, VAT.

According to Circular 36, the entities and individuals providing the services within China shall be subject to VAT. The services are treated as being provided within China where either the service provider or the service recipient is located in China, but where the services are sold by offshore entities or individuals to onshore entities or individuals and such services purely take place outside the PRC, they should not be deemed as services sold within the territory of China. The services subject to VAT include the provision of financial services such as the provision of loans. It is further clarified under Circular 36 that the “loans” refers to the activity of lending capital for another’s use and receiving the interest income thereon. Based on the definition of “loans” under Circular 36, the issuance of Notes is likely to be treated as the holders of the Notes providing loans to the Issuer.

#### **(I) In the event that the Issuer is the Bank’s head office (the “Head Office”)**

In the event that the Issuer is the Head Office, the Head Office will be subject to withholding PRC income tax on the payment of interest of the Notes to non-resident Noteholders. The current rates of such income tax are 20 per cent. (for non-resident individuals) and 10 per cent. (for non-resident enterprises) of the gross amount of the interest, in each case, unless a lower rate is available under an applicable tax treaty. For example, the tax so charged on interests paid on the Notes to non-resident Noteholders who, or which are residents of Hong Kong (including enterprise holders and individual holders) as defined under the arrangement between the mainland China and Hong Kong for purpose of the avoidance of double taxation will be 7 per cent. of the gross amount of the interest pursuant to such arrangement. Further, given that the Head Office is located in the PRC, the holders of the Notes would be regarded as providing the financial services within China and consequently, the holders of the Notes shall be subject to VAT at the rate of 6 per cent. when receiving the interest payments under the Notes. Given that the Issuer pays interest income to

Noteholders who are located outside of the PRC, the Issuer, acting as the obligatory withholder in accordance with applicable law, shall withhold VAT and local levies from the payment of interest income to Noteholders who are located outside of the PRC. The Issuer has agreed to pay additional amounts to holders of the Notes so that holders of the Notes would receive the full amount of the scheduled payment, as further set out in the “Terms and Conditions of the Notes”.

Under the Enterprise Income Tax Law and its implementation rules, any gains realised on the transfer of the Notes by holders who are deemed as non-resident enterprises may be subject to PRC enterprise income tax if such gains are regarded as income derived from sources within the PRC. There remains uncertainty as to whether the gains realised on the transfer of the Notes would be treated as incomes derived from sources within the PRC and be subject to PRC enterprise income tax. If such gains are subject to PRC income tax, the 10 per cent. enterprise income tax rate and 20 per cent. individual income tax rate will apply respectively unless there is an applicable tax treaty or arrangement that reduces or exempts such income tax. The taxable income will be the balance of the total income obtained from the transfer of the Notes minus all costs and expenses that are permitted under PRC tax laws to be deducted from the income. According to an arrangement between the mainland China and Hong Kong for avoidance of double taxation, Noteholders who are Hong Kong residents, including both enterprise holders and individual holders, will be exempted from PRC income tax on capital gains derived from a sale or exchange of the Notes.

**(II) In the event that the Issuer is the Hong Kong Branch or other overseas branch of the Bank**

In the event that the Issuer is the Hong Kong Branch or other offshore branch of the Bank, the Issuer is not obliged to withhold PRC income tax at the rate up to 10 per cent. (for non-resident enterprises) or 20 per cent. (for non-resident individuals) on the payments of interest made by it to non-resident Noteholders provided that the payments are made outside of the territory of PRC. However, this is subject to the interpretation by the PRC tax authorities. If the PRC tax authorities take an interpretation that the interest on the Notes payable by the Issuer is treated as income sourced from the PRC, a withholding tax may be imposed on such interest and the Issuer will pay additional amounts to holders of the Notes so that holders of the Notes would receive the full amount of the scheduled payment, as further set out in the “Terms and Conditions of the Notes”.

In the case of issuance of Notes by the Hong Kong Branch or other offshore branch of the Bank, Circular 36 does not apply if the provision of loans by individuals or entities located outside the PRC takes place outside the PRC. Neither the Hong Kong Branch or other offshore branch of the Bank nor the holders of the Notes are located in the PRC and if the provision of loans takes place outside the PRC, then no VAT is payable on interest payments under the Notes. This is, however, subject to the interpretation of Circular 36 by the relevant authority.

If the Head Office shall perform the obligation of paying interest of the Notes in the event and only when the Issuer fails to perform its obligations of paying the interest of the Notes, the Head Office will be obliged to withhold PRC income tax at a rate of 10 per cent. (for non-resident enterprises) or 20 per cent. (for non-resident individuals) (unless a lower rate is available under an applicable tax treaty) and PRC VAT tax at the rate of 6 per cent. of the interest component of the amount payable by the Head Office to the Noteholders if the PRC tax authority views such component as an interest income arising within the territory of the PRC.

Non-resident Noteholders will not be subject to the PRC tax on any capital gains derived from a sale or exchange of Notes consummated outside the PRC between non-resident Noteholders, except however, if such capital gains are determined as income sourced in China, accordingly such capital gains would be subject to the rate of 10 per cent. (for non-resident enterprises) or 20 per cent. (for non-resident individuals) of PRC withholding tax unless there is a lower tax rate applicable. According to an arrangement between the mainland China and Hong Kong for the avoidance of double taxation, Noteholders who are Hong Kong residents, including both enterprise holders and

individual holders, will be exempted from PRC income tax on capital gains derived from a sale or exchange of the Notes. There is uncertainty as to whether gains realized on the transfer of the Notes by individual holders who are not PRC citizens or residents will be treated as income sourced within the PRC which as a result will be subject to PRC individual income tax.

Where a holder of the Notes who is an entity or individual located outside of the PRC resells the Notes to an entity or individual located outside of the PRC and derives any gain, since neither the service provider nor the service recipient is located in the PRC, theoretically VAT prescribed under Circular 36 does not apply and the Issuer does not have the obligation to withhold the VAT or the local levies. However, there is uncertainty as to the applicability of VAT if either the seller or buyer of Notes is located inside the PRC.

Circular 36 has been issued quite recently, the above statements on VAT may be subject to further change upon the issuance of further clarification rules and/or different interpretation by the competent tax authority. There is uncertainty as to the application of Circular 36.

Pursuant to the EIT Law and the VAT reform detailed above, the Issuer shall withhold EIT, (should such tax apply) from the payments of interest in respect of the Notes for any non-PRC Noteholder and the Issuer shall withhold VAT (should such tax apply) from the payments of interest in respect of the Notes for any Noteholders located outside of the PRC. However, in the event that the Issuer is required to make such a deduction or withholding (whether by way of EIT or VAT otherwise), the Issuer has agreed to pay such additional amounts as will result in receipt by the Noteholders of such amounts after such withholding or deduction as would have been received by them had no such withholding or deduction been required. For more information, see “Terms and Conditions of the Notes – Condition 8 (Taxation)”.

No PRC stamp duty will be chargeable upon the issue or transfer (for so long as the register of Noteholders is maintained outside the PRC) of a Note.

## **HONG KONG**

### **Withholding Tax**

No withholding tax is payable in Hong Kong in respect of payments of principal or interest on the Notes or in respect of any capital gains arising from the sale of the Notes.

### **Profits Tax**

Hong Kong profits tax is chargeable on every person carrying on a trade, profession or business in Hong Kong in respect of assessable profits arising in or derived from Hong Kong from such trade, profession or business (excluding profits arising from the sale of capital assets).

Interest on the Notes may be deemed to be profits arising in or derived from Hong Kong from a trade, profession or business carried on in Hong Kong in the following circumstances:

- (i) interest on the Notes is derived from Hong Kong and is received by or accrues to a corporation carrying on a trade, profession or business in Hong Kong;
- (ii) interest on the Notes is derived from Hong Kong and is received by or accrues to a person, other than a corporation, carrying on a trade, profession or business in Hong Kong and is in respect of the funds of that trade, profession or business;
- (iii) interest on the Notes is received by or accrues to a financial institution (as defined in the Inland Revenue Ordinance (Cap. 112) of Hong Kong (the “**IRO**”)) and arises through or from the carrying on by the financial institution of its business in Hong Kong; or

- (iv) interest on the Notes is received by or accrues to a corporation, other than a financial institution, and arises through or from the carrying on in Hong Kong by the corporation of its intra-group financing business (within the meaning of section 16(3) of the IRO).

Where the Hong Kong Branch is the Issuer, pursuant to the Exemption from Profits Tax (Interest Income) Order, interest income accruing to a person other than a financial institution on deposits (denominated in any currency and whether or not the deposit is evidenced by a certificate of deposit) placed with, *inter alia*, an authorized institution in Hong Kong (within the meaning of section 2 of the Banking Ordinance (Cap. 155) of Hong Kong) is exempt from the payment of Hong Kong profits tax. This exemption does not apply, however, to deposits that are used to secure or guarantee money borrowed in certain circumstances. Provided no prospectus involving the issue of the Notes is registered under the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, the issue of the Notes by the Issuer is expected to constitute a deposit to which the above exemption from payment will apply.

Sums received by or accrued to a financial institution by way of gains or profits arising through or from the carrying on by the financial institution of its business in Hong Kong from the sale, disposal and redemption of Notes will be subject to Hong Kong profits tax. Sums received by or accrued to a corporation, other than a financial institution, by way of gains or profits arising through or from the carrying on in Hong Kong by the corporation of its intra-group financing business (within the meaning of section 16(3) of the IRO) from the sale, disposal or other redemption of Notes will be subject to Hong Kong profits tax.

Sums derived from the sale, disposal or redemption of Notes will be subject to Hong Kong profits tax where received by or accrued to a person, other than a financial institution, who carries on a trade, profession or business in Hong Kong and the sum has a Hong Kong source, unless otherwise exempted. The source of such sums will generally be determined by having regard to the manner in which the Notes are acquired and disposed of.

In addition, the Inland Revenue (Amendment) (Taxation on Specified Foreign-sourced Income) Ordinance 2022 of Hong Kong (the “**Amendment Ordinance**”) came into effect on 1 January 2023. Under the Amendment Ordinance, certain foreign-sourced interest on the Notes accrued to an MNE entity (as defined in the Amendment Ordinance) carrying on a trade, profession or business in Hong Kong is regarded as arising in or derived from Hong Kong and subject to Hong Kong profits tax when it is received in Hong Kong. The Amendment Ordinance also provides for relief against double taxation in respect of certain foreign-sourced income and transitional matters.

In certain circumstances, Hong Kong profits tax exemptions (such as concessionary tax rates) may be available. Investors are advised to consult their own tax advisors to ascertain the applicability of any exemptions to their individual position.

### **Stamp Duty**

Stamp duty will not be payable on the issue of Bearer Notes, provided that either:

- (i) such Bearer Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) such Bearer Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117) of Hong Kong (the “**SDO**”)).

If stamp duty is payable, it is payable by the Issuer on the issue of Bearer Notes at a rate of 3 per cent. of the market value of the Bearer Notes at the time of issue. No stamp duty will be payable on any subsequent transfer of Bearer Notes.

No stamp duty is payable on the issue of Registered Notes. Stamp duty may be payable on any transfer of Registered Notes if the relevant transfer is required to be registered in Hong Kong. Stamp duty will, however, not be payable on any transfer of Registered Notes, provided that either:

- (i) such Registered Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) such Registered Notes constitute loan capital (as defined in the SDO).

With effect from 1 August 2021, if stamp duty is payable in respect of the transfer of Registered Notes it will be payable at the rate of 0.26 per cent. (of which 0.13 per cent. is payable by the seller and 0.13 per cent. is payable by the purchaser) normally by reference to the consideration or its value, whichever is higher. In addition, stamp duty is payable at the fixed rate of HK\$5 on each instrument of transfer executed in relation to any transfer of the Registered Notes if the relevant transfer is required to be registered in Hong Kong.

### **United States FATCA Tax Provisions**

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, as amended, commonly known as FATCA, a “foreign financial institution” (as defined by FATCA) may be required to withhold on certain payments it makes (“**foreign passthru payments**”) to persons that fail to meet certain certification, reporting or related requirements. The Issuer may be a foreign financial institution for these purposes. A number of jurisdictions (including the People’s Republic of China) have entered into, or have agreed in substance to, intergovernmental agreements with the United States to implement FATCA (“**IGAs**”), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as the Notes, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as Notes, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as Notes, such withholding would not apply prior to the date that is two years after the date on which final regulations defining foreign passthru payments are published in the U.S. Federal Register and Notes characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued on or prior to the date that is six months after the date on which final regulations defining “foreign passthru payments” are filed with the U.S. Federal Register generally would be “grandfathered” for purposes of FATCA withholding unless materially modified after such date. However, if additional notes (as described under “Terms and Conditions of the Notes – Further Issues”) that are not distinguishable from previously issued Notes are issued after the expiration of the grandfathering period and are subject to withholding under FATCA, then withholding agents may treat all Notes, including the Notes offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA.

Holders should consult their own tax advisers regarding how these rules may apply to their investment in Notes.

## PRC CURRENCY CONTROLS

### REMITTANCE OF RENMINBI INTO AND OUTSIDE THE PRC

Renminbi is not a freely convertible currency. The remittance of Renminbi into and outside the PRC is subject to controls imposed under PRC law.

### CURRENT ACCOUNT ITEMS

Under PRC foreign exchange control regulations, current account items refer to any transaction for international receipts and payments involving goods, services, earnings and other frequent transfers.

Since July 2009, the PRC has commenced a pilot scheme pursuant to which Renminbi may be used for settlement of imports and exports of goods between approved pilot enterprises in five designated cities in the PRC including Shanghai, Guangzhou, Dongguan, Shenzhen and Zhuhai, and enterprises in designated offshore jurisdictions including Hong Kong and Macau. In June 2010, July 2011 and February 2012 respectively, the PRC government promulgated the Circular on Issues concerning the Expansion of the Scope of the Pilot Programme of Renminbi Settlement of Cross-Border Trades, the Circular on Expanding the Regions of Cross-border Trade Renminbi Settlement and the Notice on Matters Relevant to the Administration of Enterprises Engaged in Renminbi Settlement of Export Trade in Goods, Circulars with regard to the expansion of designated cities and offshore jurisdictions implementing the pilot Renminbi settlement scheme for cross-border trades. Pursuant to these circulars (i) Renminbi settlement of imports and exports of goods and of services and other current account items became permissible, (ii) the list of designated pilot districts was expanded to cover 20 provinces and cities, (iii) the restriction on designated offshore districts has been uplifted, and (iv) any enterprise qualified for the export and import business is permitted to use Renminbi as settlement currency for exports of goods, provided that the relevant provincial government has submitted to the PBOC and five other PRC authorities (the “**Six Authorities**”) a list of key enterprises subject to supervision and the Six Authorities have verified and signed off such list (the “**Supervision List**”). On 8 May 2012, the PBOC issued a notice stating that the Six Authorities had jointly verified and announced a Supervision List and as a result any enterprise qualified for the export and import business is permitted to use Renminbi as settlement currency for exports.

On 5 July 2013, the PBOC promulgated the *Circular on Policies related to Simplifying and Improving Cross-border Renminbi Business Procedures* (關於簡化跨境人民幣業務流程和完善有關政策的通知) (銀發[2013]168號), which, in particular, simplifies the procedures for cross-border Renminbi trade settlement under current account items. For example, PRC banks may conduct settlement for the PRC enterprises (excluding those on the Supervision List) upon the PRC enterprises presenting the payment instruction. PRC banks may also allow the PRC enterprises to make/receive payments under current account items prior to the relevant PRC bank’s verification of underlying transactions (noting that verification of underlying transactions is usually a precondition for cross-border remittance).

On 23 October 2019, the SAFE promulgated the *Notice by the State Administration of Foreign Exchange of Simplifying Foreign Exchange Accounts* (國家外匯管理局關於精簡外匯帳戶的通知，匯發[2019]29號) which became effective on 1 February 2020. SAFE has decided to review and integrate certain foreign exchange accounts and further reduce the types of accounts in order to further intensify the reform of foreign exchange administration, simplify the relevant business operating procedures, and facilitate true and compliant foreign exchange transactions by banks, enterprises and other market participants. For example, “Current accounts – foreign currency cash account” and “current accounts – foreign exchange account under current accounts of overseas institutions” are included in “current accounts – foreign exchange settlement account”.

On the same day, the SAFE issued the *Notice by the State Administration of Foreign Exchange of Further Facilitating Cross-border Trade and Investment* (國家外匯管理局關於進一步促進跨境貿易投資便利化的通知，匯發[2019]28號), based on which, for the revenue obtained by an enterprise from trade



in goods, the enterprise may, on its own, decide whether to open a to-be-inspected account for export revenue (“**to-be-inspected account**”). If an enterprise has not opened a to-be-inspected account, the examined revenue from trade in goods by the bank in accordance with the existing provisions may be directly deposited into the foreign exchange account under current accounts or used for foreign exchange settlement.

On 28 August 2020, the SAFE issued the Notice of the State Administration of Foreign Exchange on Issuing the Guidelines for Foreign Exchange Business of Current Account (2020 Edition)(國家外匯管理局關於印發《經常項目外匯業務指引(2020年版)》的通知，匯發[2020]14號), (the “**SAFE Current Account Guidelines**”) in order to integrate and simplify then existing laws and regulations regarding foreign exchange transactions under current account items. The SAFE Current Account Guidelines do not create substantial amendments to existing laws and regulations.

The foregoing measures and circulars will be subject to interpretation and application by the relevant PRC authorities. Local authorities may adopt different practises in applying these circulars and impose conditions for settlement of current account items.

### **CAPITAL ACCOUNT ITEMS**

Under PRC foreign exchange control regulations, capital account items include cross-border transfers of capital, direct investments, securities investments, derivative products and loans. Capital account payments are generally subject to approval of the relevant PRC authorities.

Settlements for capital account items are generally required to be made in foreign currencies. For instance, foreign investors (including any Hong Kong investors) are generally required to make any capital contribution to foreign invested enterprises in a foreign currency in accordance with the terms set out in the relevant joint venture contracts and/or articles of association as approved by the relevant authorities. Foreign invested enterprises or any other relevant PRC parties are also generally required to make capital item payments including proceeds from liquidation, transfer of shares, reduction of capital, interest and principal repayment to foreign investors in a foreign currency. That said, the relevant PRC authorities may approve a foreign entity to make a capital contribution or a shareholder’s loan to a foreign invested enterprise with Renminbi lawfully obtained by it outside the PRC and for the foreign invested enterprise to service interest and principal repayment to its foreign investor outside the PRC in Renminbi on a trial basis. The foreign invested enterprise may also be required to complete a registration and verification process with the relevant PRC authorities before such Renminbi remittances. Some restrictions on the use of certain capital account items have been relaxed. Pursuant to the Notice on Further Optimizing Cross-border Renminbi Policies to Support the Stabilization of Foreign Trade and Foreign Investment (關於進一步優化跨境人民幣政策支持穩外貿穩外資的通知，銀發[2020]330號), effective on 4 April 2021, foreign-invested enterprises became allowed to reinvest capital account Renminbi denominated income into investment projects in the PRC.

On 7 April 2011, SAFE promulgated the SAFE Circular, which became effective on 1 May 2011. According to the SAFE Circular, in the event that foreign investors intend to use Renminbi (including offshore Renminbi and onshore Renminbi held in the capital accounts of non-PRC residents) to make contribution to an onshore enterprise or make payment for the transfer of equity interest of an onshore enterprise by a PRC resident, such onshore enterprise shall be required to submit the prior written consent of the relevant MOFCOM to the relevant local branches of SAFE of such onshore enterprise and register for a foreign invested enterprise status. Further, the SAFE Circular clarifies that the foreign debts borrowed, and the foreign guarantee provided, by an onshore entity (including a financial institution) in Renminbi shall, in principle, be regulated under the current PRC foreign debt and foreign guarantee regime.

On 12 October 2011, MOFCOM promulgated the Notice on Issues concerning Cross-border Direct Investment in RMB (the “**2011 MOFCOM Notice**”). In accordance with the 2011 MOFCOM Notice, MOFCOM and its local counterparts are authorised to approve RMB FDI in accordance with existing

PRC laws and regulations regarding foreign investment, with the following exceptions which require the preliminary approval by the provincial counterpart of MOFCOM and the consent of MOFCOM: (i) RMB FDI with the capital contribution in Renminbi of RMB300 million or more; (ii) RMB FDI in financing guarantee, financing lease, micro financing or auction industries; (iii) RMB FDI in foreign invested investment companies, venture capital or equity investment enterprises; or (iv) RMB FDI in cement, iron & steel, electrolytic aluminium, shipbuilding or other policy sensitive sectors. In addition, RMB FDI in real estate sector is allowed following the existing rules and regulations of foreign investment in real estate, although Renminbi foreign debt remains unavailable to foreign invested real estate enterprises. The proceeds of RMB FDI may not be used towards investment in securities, financial derivatives or entrustment loans in the PRC, except for investments in PRC domestic listed companies through private placements or share transfers by agreement under the PRC strategic investment regime.

On 13 October 2011, the PBOC promulgated the PBOC RMB FDI Measures as amended in May 2015, pursuant to which, PBOC special approval for RMB FDI and shareholder loans which was required by an earlier circular of the PBOC is no longer necessary. The PBOC RMB FDI Measures provide that, among others, foreign invested enterprises are required to conduct registrations with the local branch of the PBOC within ten working days after obtaining the business licenses for the purpose of Renminbi settlement, and a foreign investor is allowed to open Renminbi special accounts for designated usage in relation to making equity investment in a PRC enterprise or receiving Renminbi proceeds from distribution (dividends or otherwise) by its PRC subsidiaries. The PBOC RMB FDI Measures also state that the foreign debt quota of a foreign invested enterprise constitutes its Renminbi debt and foreign currency debt from its offshore shareholders, offshore affiliates and offshore financial institutions, and a foreign invested enterprise may open a Renminbi account to receive its Renminbi proceeds borrowed offshore by submitting the Renminbi loan contract to the commercial bank and make repayments of principal of and interest on such debt in Renminbi by submitting certain documents as required to the commercial bank.

On 19 November 2012, SAFE promulgated the Circular of Further Improving and Adjusting Foreign Exchange Administration Policies on Foreign Direct Investment (國家外匯管理局關於進一步改進和調整直接投資外匯管理政策的通知，(匯發[2012]59號))(the “**SAFE Circular on FDI**”), which became effective on 17 December 2012 and was later amended on 4 May 2015. According to the SAFE Circular on FDI, SAFE removes or adjusts certain administrative licensing items with regard to foreign exchange administration over direct investments to promote investment, including, but not limited to, the abrogation of SAFE approval for opening of and payment into foreign exchange accounts under direct investment accounts, the abrogation of SAFE approval for reinvestment with legal income generated within the PRC of foreign investors, the simplification of the administration of foreign exchange reinvestments by foreign investment companies, and the abrogation of SAFE approval for purchase and external payment of foreign exchange under direct investment accounts.

On 3 December 2013, the MOFCOM promulgated the MOFCOM Circular, which became effective on 1 January 2014, to further facilitate FDI by simplifying and streamlining the applicable regulatory framework. The MOFCOM Circular replaced the 2011 MOFCOM Notice. Pursuant to the MOFCOM Circular, written approval from the appropriate office of MOFCOM and/or its local counterparts specifying “Renminbi Foreign Direct Investment” and the amount of capital contribution is required for each FDI. Compared with the 2011 MOFCOM Notice, the MOFCOM Circular no longer contains the requirements for central level MOFCOM approvals for investments of RMB300 million or above, or in certain industries, such as financial guarantee, financial leasing, microcredit, auction, foreign invested investment companies, venture capital and equity investment vehicles, cement, iron and steel, electrolyse aluminium, ship building and other industries under the state macro regulation. Unlike the 2011 MOFCOM Notice, the MOFCOM Circular has also removed the approval requirement for foreign investors who intend to change the currency of their existing capital contribution from a foreign currency to Renminbi. In addition, the MOFCOM Circular also clearly prohibits FDI funds from being used for any investments in securities and financial derivatives (except for investments in PRC listed companies by strategic investors) or for entrustment loans in the PRC.

On 30 March 2015, SAFE promulgated the Notices of Reformation on Administration of Settlement of Capital Foreign Exchange of Foreign-invested Enterprises (關於改革外商投資外匯資本金結匯管理方式的通知(匯發[2015]19號)), which became effective on 1 June 2015. In order to further deepen the reform of the foreign exchange administration system, better satisfy and facilitate the needs of foreign-invested enterprises for business and capital operation, the SAFE has decided to reform the management approach regarding the settlement of the foreign exchange capital of foreign-invested enterprises nationwide on the basis of summarising the pilot experience of certain regions in the early days. The key points of this notice set out as the following:

- the foreign exchange capital of foreign-invested enterprises shall be subject to the discretionary foreign exchange settlement;
- the capital in Renminbi obtained by foreign-invested enterprises from the discretionary settlement of foreign exchange capital shall be managed under the account pending for foreign exchange settlement payment;
- the use of capital by foreign-invested enterprises shall follow the principles of authenticity and self-use within the business scope of enterprises;
- facilitating foreign-invested enterprises in carrying out domestic equity investment with the capital obtained from foreign exchange settlement;
- further standardising the administration of payment by the capital obtained by foreign exchange settlement;
- administration of the settlement and use of the capital in other foreign exchange accounts under direct investment; and
- further strengthening the ex-post regulation as well as investigation on and punishment against violations by the foreign exchange bureaus.

Previously, Renminbi may only be converted for capital account expenses once the prior approval of the SAFE had been obtained. However, according to the Circular of the SAFE on Further Simplifying and Improving the Foreign Exchange Administration Policies of Foreign Direct Investment (國家外匯管理局關於進一步簡化和改進直接投資外匯管理政策的通知(匯發[2015]13號)) issued on 28 February 2015, the SAFE authorised some qualified local banks in the PRC to carry out foreign exchange procedures in relation to inbound and outbound investment from 1 June 2015.

On 26 January 2017, the SAFE issued the Notice on Further Promoting the Reform of Foreign Exchange Administration and Improving the Examination of Authenticity and Compliance (國家外匯管理局關於進一步推進外匯管理改革完善真實合規性審核政策的通知(匯發[2017]3號)) to further advance the reform of foreign exchange administration, such as:

- settlement of domestic foreign exchange loans are allowed for export trade in goods. A domestic institution shall repay loans with the foreign exchange funds received from export trade in goods, rather than, in principle, purchased foreign exchange;
- a debtor may directly or indirectly repatriate the funds under guarantee and use them domestically by, among others, granting loans and making equity investment domestically. Where a bank performs its guarantee obligation under overseas loans with domestic guarantee, relevant foreign exchange settlement and sale shall be managed as the bank's own foreign exchange settlement and sale;

- the deposits absorbed by a domestic bank through its principal international foreign exchange account and allowed to be used domestically are no more than 100 per cent. of the average daily deposit balance in the previous six months as opposed to the former 50 per cent. The funds used domestically are not included in the bank's outstanding short-term external debt quota;
- allowing foreign exchange settlement in the domestic foreign exchange accounts of overseas institutions within pilot free trade zones: Where funds are repatriated and used domestically after settlement, a domestic bank shall, under the relevant provisions on cross-border transactions, handle such funds by examining the valid commercial documents and vouchers of domestic institutions and domestic individuals; and
- where a domestic institution grants overseas loans, the total of the balance of overseas loans granted in domestic currency and the balance of overseas loans granted in foreign currency shall not exceed 30 per cent. of owner's equity in the audited financial statements of the previous year.

Since September 2015, qualified multinational enterprise groups can extend Renminbi-denominated loans to, or borrow Renminbi-denominated loans from, eligible offshore member entities within the same group by leveraging the cash pooling arrangements. The Renminbi funds will be placed in a special deposit account and may not be used to invest in stocks, financial derivatives, or non-self-use real estate assets, or purchase wealth management products or extend loans to enterprises outside the group.

The securities markets, specifically the Renminbi Qualified Foreign Institutional Investor (“**RQFII**”) regime and the China Interbank Bond Market (“**CIBM**”), have been further liberalised for foreign investors. The PBOC has relaxed the quota control for RQFII, initiated a bond market mutual access scheme between mainland and Hong Kong to allow eligible investors to invest in CIBM and has also expanded the list of foreign investors eligible to directly invest in CIBM, removed quota restriction, and granted more flexibility for the settlement agents to provide the relevant institutions with more trading facilities (for example, in relation to derivatives for hedging foreign exchange risk).

The interbank foreign exchange market is also opening up. In 2018, CFETS further relaxed qualifications, application materials and the procedures for foreign participating banks (which needs to have a relatively large scale of Renminbi purchase and sale business and international influence) to access the inter-bank foreign exchange market.

On 23 October 2019, the SAFE promulgated *Notice by the State Administration of Foreign Exchange of Simplifying Foreign Exchange Accounts* (國家外匯管理局關於精簡外匯帳戶的通知，匯發[2019]29號) which became effective on 1 February 2020, according to which, several measures were taken to intensify, for example, “Capital accounts – special account for domestic reinvestment” is included in “capital accounts – foreign exchange capital account”.

On the same day, the SAFE issued *Notice by the State Administration of Foreign Exchange of Further Facilitating Cross-border Trade and Investment* (國家外匯管理局關於進一步促進跨境貿易投資便利化的通知，匯發[2019]28號) in order to further promote the reform of “simplification of administrative procedures and decentralization of powers, combination of decentralization and appropriate control, and optimization of services”. It cancelled restrictions on the use of funds in domestic asset realization accounts for foreign exchange settlement and restrictions on the number of opened foreign exchange accounts under capital accounts.

Recent reforms introduced were aimed at controlling the remittance of Renminbi for payment of transactions categorised as capital account items. There is no assurance that the PRC Government will continue to gradually liberalise the control over Renminbi payments of capital account item transactions in the future. The relevant regulations are relatively new and will be subject to interpretation and application by the relevant PRC authorities. Further, if any new PRC regulations are promulgated in the

future which have the effect of permitting or restricting (as the case may be) the remittance of Renminbi for payment of transactions categorised as capital account items, then such remittances will need to be made subject to the specific requirements or restrictions set out in such rules.

## SUBSCRIPTION AND SALE

### DEALER AGREEMENT

Subject to the terms and on the conditions contained in the dealer agreement dated 18 May 2023 (such Dealer Agreement as modified and/or supplemented and/or restated from time to time, the “**Dealer Agreement**”) made between the Bank, the Hong Kong Branch, the Arranger and the Permanent Dealer, the Notes will be offered on a continuous basis by the Issuer to the Permanent Dealer. The Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer. The Notes may also be sold by the Issuer through the Dealers, acting as agents of the Issuer. The Dealer Agreement also provides for Notes to be issued in syndicated Tranches that are severally underwritten by two or more Dealers.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer will reimburse the Arranger for certain of their expenses incurred in connection with the establishment of the Programme and the Dealers for certain of their activities in connection with the Programme. The commissions in respect of an issue of Notes on a syndicated basis will be stated in the relevant subscription agreement.

The Issuer will indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Dealer Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) named as the Stabilisation Manager(s) (or person(s) acting on behalf of any Stabilisation Manager(s)) in the applicable Pricing Supplement may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilisation Manager(s) (or person(s) acting on behalf of any Stabilisation Manager(s)) in accordance with all applicable laws and rules. Any loss or profit sustained as a consequence of any such over-allotment or stabilisation shall be for the account of the relevant Dealers.

The Arranger, the Dealers and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, principal investment, hedging, financing and brokerage activities (“**Banking Services or Transactions**”). The Arranger, the Dealers or any of their respective affiliates may have, from time to time, performed, and may in the future perform, various Banking Services or Transactions with or for the Issuer and/or its affiliates for which they have received, or will receive, fees and expenses and may, from time to time, engage in transactions with and perform services for the Issuer and/or its affiliates in the ordinary course of the Issuer’s or their business.

In the ordinary course of their various business activities, the Arranger, the Dealers and their respective affiliates make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers, and may at any time hold long and short positions in such securities and instruments. Such investment and securities activities may involve securities and instruments of the Issuer, the Bank or the Hong Kong Branch, including the Notes and could adversely affect the trading price and liquidity of the relevant Notes. The Arranger, the Dealers and their affiliates may make investment recommendations and/or publish or express independent research views (positive or negative)

in respect of the Notes or other financial instruments of the Issuer, the Bank or the Hong Kong Branch and may recommend to their clients that they acquire long and/or short positions in the Notes or other financial instruments of the Issuer, the Bank or the Hong Kong Branch.

In connection with each Tranche of Notes issued under the Programme, the Dealers or certain of their affiliates or affiliates of the Issuer may purchase Notes and be allocated Notes for asset management and/or proprietary purposes but not with a view to distribution. Further, the Dealers and/or their respective affiliates or affiliates of the Issuer may act as investors and place orders, receive allocations and purchase and trade Notes for their own account (without a view to distributing such Notes) and such orders and/or allocations and/or trades of the Notes may be material. Such entities may hold or sell such Notes or purchase further Notes for their own account in the secondary market or deal in any other securities of the Issuer, and therefore, they may offer or sell the Notes or other securities otherwise than in connection with the offering. Accordingly, references herein to the Notes being “offered” should be read as including any offering of the Notes to the Issuer, the Bank, the Hong Kong Branch, the Arranger, the Dealers and/or their respective affiliates, or affiliates of the Issuer as investors for their own account. Such entities are not expected to disclose such transactions or the extent of any such investment, otherwise than in accordance with any legal or regulatory obligation to do so. If such transactions occur, the trading price and liquidity of such Notes may be impacted.

Furthermore, it is possible that a significant proportion of a Series of the Notes may be initially allocated to, and subsequently held by, a limited number of investors. If this is the case, the trading price and liquidity of trading in such Notes may be constrained. The Issuer, the Bank, the Hong Kong Branch and the Dealers are under no obligation to disclose the extent of the distribution of the Notes amongst individual investors, otherwise than in accordance with any applicable legal or regulatory requirements.

**Notice to capital market intermediaries and prospective investors pursuant to paragraph 21 of the Hong Kong SFC Code of Conduct – Important Notice to CMIs (including private banks)**

This notice to CMIs (including private banks) is a summary of certain obligations the SFC Code imposes on CMIs, which require the attention and cooperation of other CMIs (including private banks). Certain CMIs may also be acting as OCs for the relevant CMI Offering and are subject to additional requirements under the SFC Code. The application of these obligations will depend on the role(s) undertaken by the relevant Dealers in respect of each CMI Offering.

Prospective investors who are the directors, employees or major shareholders of the Issuer, a CMI or its group companies would be considered under the SFC Code as having an Association with the Issuer, the CMI or the relevant group company. CMIs should specifically disclose whether their investor clients have any Association when submitting orders for the relevant Notes. In addition, private banks should take all reasonable steps to identify whether their investor clients may have any Associations with the Issuer or any CMI (including its group companies) and inform the relevant Dealers accordingly.

CMIs are informed that, unless otherwise notified, the marketing and investor targeting strategy for the relevant CMI Offering includes institutional investors, sovereign wealth funds, pension funds, hedge funds, family offices and high net worth individuals, in each case, subject to the selling restrictions and any MiFID II product governance language or any UK MiFIR product governance language set out elsewhere in this Offering Circular and/or the applicable Pricing Supplement.

CMIs should ensure that orders placed are bona fide, are not inflated and do not constitute duplicated orders (i.e. two or more corresponding or identical orders placed via two or more CMIs). CMIs should enquire with their investor clients regarding any orders which appear unusual or irregular. CMIs should disclose the identities of all investors when submitting orders for the relevant Notes (except for omnibus orders where underlying investor information may need to be provided to any OCs when submitting orders). Failure to provide underlying investor information for omnibus orders, where required to do so, may result in that order being rejected. CMIs should not place “X-orders” into the order book.

CMI should segregate and clearly identify their own proprietary orders (and those of their group companies, including private banks as the case may be) in the order book and book messages.

CMI (including private banks) should not offer any rebates to prospective investors or pass on any rebates provided by the Issuer. In addition, CMI (including private banks) should not enter into arrangements which may result in prospective investors paying different prices for the relevant Notes. CMI are informed that a private bank rebate may be payable as stated above and in the applicable Pricing Supplement, or otherwise notified to prospective investors.

The SFC Code requires that a CMI disclose complete and accurate information in a timely manner on the status of the order book and other relevant information it receives to targeted investors for them to make an informed decision. In order to do this, those Dealers in control of the order book should consider disclosing order book updates to all CMIs.

When placing an order for the relevant Notes, private banks should disclose, at the same time, if such order is placed other than on a “principal” basis (whereby it is deploying its own balance sheet for onward selling to investors). Private banks who do not provide such disclosure are hereby deemed to be placing their order on such a “principal” basis. Otherwise, such order may be considered to be an omnibus order pursuant to the SFC Code. Private banks should be aware that placing an order on a “principal” basis may require the relevant affiliated Dealer(s) (if any) to categorise it as a proprietary order and apply the “proprietary orders” requirements of the SFC Code to such order and will result in that private bank not being entitled to, and not being paid, any rebate.

In relation to omnibus orders, when submitting such orders, CMIs (including private banks) that are subject to the SFC Code should disclose underlying investor information in respect of each order constituting the relevant omnibus order (failure to provide such information may result in that order being rejected). Underlying investor information in relation to omnibus orders should consist of:

- a. The name of each underlying investor;
- b. A unique identification number for each investor;
- c. Whether an underlying investor has any “Associations” (as used in the SFC Code);
- d. Whether any underlying investor order is a “Proprietary Order” (as used in the SFC Code);
- e. Whether any underlying investor order is a duplicate order.

Underlying investor information in relation to omnibus order should be sent to the Managers named in the relevant Pricing Supplement.

To the extent information being disclosed by CMIs and investors is personal and/or confidential in nature, CMIs (including private banks) agree and warrant: (A) to take appropriate steps to safeguard the transmission of such information to any OCs; and (B) that they have obtained the necessary consents from the underlying investors to disclose such information to any OCs. By submitting an order and providing such information to any OCs, each CMI (including private banks) further warrants that they and the underlying investors have understood and consented to the collection, disclosure, use and transfer of such information by any OCs and/or any other third parties as may be required by the SFC Code, including to the Issuer, relevant regulators and/or any other third parties as may be required by the SFC Code, for the purpose of complying with the SFC Code, during the bookbuilding process for the relevant CMI Offering. CMIs that receive such underlying investor information are reminded that such information should be used only for submitting orders in the relevant CMI Offering. The Dealers may be asked to demonstrate compliance with their obligations under the SFC Code, and may request other CMIs (including private banks) to provide evidence showing compliance with the obligations



above (in particular, that the necessary consents have been obtained). In such event, other CMIs (including private banks) are required to provide the relevant Dealers with such evidence within the timeline requested.

## UNITED STATES

Each Dealer has represented and agreed and each further Dealer appointed under the Programme will be required to represent and agree that:

- (a) The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States (or, in certain circumstances, to, or for the account or benefit of, U.S. persons) except pursuant to an exemption from, or a transaction not subject to, the registration requirements of the Securities Act.
- (b) Bearer Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Bearer Notes will be issued in accordance with the provisions of U.S. Treasury Regulation or section 1.163-5(c)(2)(i)(D), unless the relevant Pricing Supplement specifies that Notes will be issued in accordance with the provision of U.S. Treasury Regulation or section 1.163-5(c)(2)(i)(C). The applicable Pricing Supplement will identify whether TEFRA C rules or TEFRA D rules apply or whether TEFRA is not applicable.
- (c) In connection with any Notes which are offered or sold outside the United States in reliance on exemption from the registration requirements of the Securities Act provided under Category 1 of Regulation S (“**Category 1 of Regulation S Notes**”), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold, and it will not offer or sell any Notes constituting part of its allotment in the United States except in accordance with Rule 903 of Regulation S under the Securities Act, and that accordingly, neither it, its affiliates nor any persons acting on its or their behalf have engaged or will engage in any directed selling efforts with respect to the Notes. In addition, until 40 days after the commencement of the offering of any identifiable tranche of such Notes, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act. Each Dealer has represented, and each further Dealer appointed under the Programme will be required to, represent that it has not entered and agrees that it will not enter into any contractual arrangement with any distributor (as such term is defined in Regulation S) with respect to the distribution or delivery of the Notes, except with its affiliates or with the prior written consent of the Issuer.
- (d) In connection with any Notes which are offered or sold outside the United States in reliance on an exemption from the registration requirements of the Securities Act provided under Category 2 of Regulation S (“**Category 2 of Regulation S Notes**”), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has offered, sold and delivered, and it will offer, sell or deliver such Category 2 of Regulation S Notes (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution, as determined and certified to the Issuer and each relevant Dealer, by the Fiscal Agent or, in the case of an issue of Notes on a syndicated basis, the relevant lead manager, of all Notes of the Tranche of which such Category 2 of Regulation S Notes are a part, only in accordance with Rule 903 of Regulation S under the Securities Act. Accordingly, neither it, its affiliates nor any persons acting on its or their behalf have engaged or will engage in any directed selling efforts with respect to the Notes, and it and they have complied and shall comply with the offering restrictions requirement of Regulation S. Each Dealer has further agreed, and each further Dealer appointed under the Programme will be required to agree, that it will send to

each dealer to which it sells any Category 2 of Regulation S Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Category 2 of Regulation S Notes within the United States or to, or for the account or benefit of, U.S. persons. Each Dealer has represented, and each further Dealer appointed under the Programme will be required to, represent that it has not entered and agrees that it will not enter into any contractual arrangement with any distributor (as such term is defined in Regulation S) with respect to the distribution or delivery of the Notes, except with its affiliates or with the prior written consent of the Issuer.

- (e) Until 40 days after the commencement of the offering of any Series of Notes, an offer or sale of such Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

### **PROHIBITION OF SALES TO UK RETAIL INVESTORS**

Unless the Pricing Supplement in respect of any Notes specifies “Prohibition of Sales to UK Retail Investors” as “Not Applicable”, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the United Kingdom. For the purposes of this provision:

- (a) the expression “retail investor” means a person who is one (or more) of the following:
  - (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (“EUWA”); or
  - (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or
  - (iii) not a qualified investor as defined in Article 2 of the UK Prospectus Regulation; and
- (b) the expression an “offer” includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

If the Pricing Supplement in respect of any Notes specifies “Prohibition of Sales to UK Retail Investors” as “Not Applicable”, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to the public in the United Kingdom except that it may make an offer of such Notes to the public in the United Kingdom:

- (a) if the Pricing Supplement in relation to the Notes specifies that an offer of those Notes may be made other than pursuant to section 86 of the FSMA (a “**Public Offer**”), following the date of publication of a prospectus in relation to such Notes which either (i) has been approved by the Financial Conduct Authority, or (ii) is to be treated as if it had been approved by the Financial Conduct Authority in accordance with the transitional provision in Regulation 74 of the Prospectus (Amendment etc.) (EU Exit) Regulations 2019, provided that any such prospectus has subsequently

been completed by the Pricing Supplement contemplating such Public Offer, in the period beginning and ending on the dates specified in such prospectus or Pricing Supplement, as applicable and the Issuer has consented in writing to its use for the purpose of that Public Offer;

- (b) at any time to any legal entity which is a qualified investor as defined in Article 2 of the UK Prospectus Regulation;
- (c) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in Article 2 of the UK Prospectus Regulation) in the United Kingdom subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) at any time in any other circumstances falling within section 86 of the FSMA,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to section 85 of the FSMA or supplement a prospectus pursuant to Article 23 of the UK Prospectus Regulation.

For the purposes of this provision, the expression an “offer of Notes to the public” in relation to any Notes means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes, and the expression “UK Prospectus Regulation” means Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the EUWA.

#### **SELLING RESTRICTIONS ADDRESSING ADDITIONAL UNITED KINGDOM SECURITIES LAWS**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that, except as permitted by the relevant subscription agreement:

- (a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the Financial Services and Markets Acts 2000 (the “FSMA”) by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

#### **PROHIBITION OF SALES TO EEA RETAIL INVESTORS**

Unless the Pricing Supplement in respect of any Notes specifies “Prohibition of Sales to EEA Retail Investors” as “Not Applicable”, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the

subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision:

- (a) the expression “retail investor” means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “**MiFID II**”); or
  - (ii) a customer within the meaning of Directive (EU) 2016/97 (the “**Insurance Distribution Directive**”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) not a qualified investor as defined in the Prospectus Regulation (as defined below); and
- (b) the expression an “offer” includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

If the Pricing Supplement in respect of any Notes specifies “Prohibition of Sales to EEA Retail Investors” as “Not Applicable”, in relation to each Member State of the European Economic Area, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to the public in that Member State except that it may make an offer of such Notes to the public in that Member State:

- (a) if the Pricing Supplement in relation to the Notes specifies that an offer of those Notes may be made other than pursuant to Article 1(4) of the Prospectus Regulation in that Member State (a “**Non-exempt Offer**”), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Member State or, where appropriate, approved in another Member State and notified to the competent authority in that Member State, provided that any such prospectus has subsequently been completed by the Pricing Supplement contemplating such Non-exempt Offer, in accordance with the Prospectus Regulation, in the period beginning and ending on the dates specified in such prospectus or Pricing Supplement, as applicable and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;
- (b) at any time to any legal entity which is a qualified investor as defined in the Prospectus Regulation;
- (c) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Regulation) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) at any time in any other circumstances falling within Article 1(4) of the Prospectus Regulation,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation.

For the purposes of this provision, the expression an “offer of Notes to the public” in relation to any Notes in any Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes, and the expression “Prospectus Regulation” means Regulation (EU) 2017/1129.

## **SINGAPORE**

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge, that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act 2001 (2020 Revised Edition) of Singapore, as modified or amended from time to time (the “SFA”)) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries’ rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor or to a relevant person or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(c)(ii) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Singapore SFA Product Classification: In connection with Section 309B of the SFA and the CMP Regulations 2018, unless otherwise specified before an offer of Notes, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A (1) of the SFA), that the Notes are

‘prescribed capital markets products’ (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

## **JAPAN**

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended) (the “**FIEA**”). Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not, directly or indirectly, offered or sold and will not offer or sell any Notes in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to others for re-offering or re-sale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

## **HONG KONG**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes (except for Notes which are a “structured product” as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the “**SFO**”)) other than (i) to “professional investors” as defined in the SFO and any rules made under the SFO, or (ii) in other circumstances which do not result in the document being a “prospectus” as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the “**C(WUMPO)**”) or which do not constitute an offer to the public within the meaning of the C(WUMPO); and
- (b) it has not issued or had in its possession for the purposes of issue and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” as defined in the SFO and any rules made under the SFO.

## **PEOPLE’S REPUBLIC OF CHINA**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes are not being offered or sold and may not be offered or sold, directly or indirectly, in the People’s Republic of China (for such purposes, not including the Hong Kong Special Administrative Region and Macau Special Administrative Region of the People’s Republic of China or Taiwan), except as permitted by the securities laws of the People’s Republic of China.

## **UNITED ARAB EMIRATES (EXCLUDING THE DUBAI INTERNATIONAL FINANCIAL CENTRE)**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes to be issued under the Programme have not been and will not be offered, sold or publicly promoted or advertised by it in the United Arab Emirates other than in compliance with any laws applicable in the United Arab Emirates governing the issue, offering and sale of securities.

## **DUBAI INTERNATIONAL FINANCIAL CENTRE**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered and will not offer the Notes to be issued under the Programme to any person in the Dubai International Financial Centre unless such offer is:

- (a) an “Exempt Offer” in accordance with the Markets Rules (MKT) Module of the Dubai Financial Services Authority rulebook; and
- (b) made only to persons who meet the Professional Client criteria set out in Rule 2.3.3 of the Conduct of Business Module of the Dubai Financial Services Authority rulebook.

## **KINGDOM OF SAUDI ARABIA**

No action has been or will be taken in the Kingdom of Saudi Arabia that would permit a public offering of the Notes. Any investor in the Kingdom of Saudi Arabia or who is a Saudi person (a “**Saudi Investor**”) who acquires any Notes pursuant to an offering should note that the offer of Notes is a private placement under Article 10 and/or Article 11 of the “**Offers of Securities Regulations**” as issued by the Board of the Capital Market Authority resolution number 2-11-2004 dated 4 October 2004 and amended by the Board of the Capital Market Authority resolution number 1-28-2008 dated 18 August 2008 (the “**KSA Regulations**”) through a person authorised by the Capital Market Authority (“**CMA**”) to carry on the securities activity of arranging and following a notification to the CMA under the KSA Regulations.

The Notes may thus not be advertised, offered or sold to any person in the Kingdom of Saudi Arabia other than to “Sophisticated Investors” under Article 10 of the KSA Regulations or by way of a limited offer under Article 11 of the KSA Regulations. Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that any offer of Notes to a Saudi Investor will be made in compliance with the KSA Regulations.

Each offer of Notes shall not therefore constitute a “public offer” pursuant to the KSA Regulations, but is subject to the restrictions on secondary market activity under Article 17 of the KSA Regulations. Any Saudi Investor who has acquired Notes pursuant to a private placement under Article 10 and/or Article 11 of the KSA Regulations may not offer or sell those Notes to any person unless the offer or sale is made through an authorised person appropriately licensed by the Saudi Arabian Capital Market Authority and: (a) the Notes are offered or sold to a Sophisticated Investor; (b) the price to be paid for the Notes in any one transaction is equal to or exceeds Saudi Riyal 1 million or an equivalent amount; or (c) the offer or sale is otherwise in compliance with Article 17 of the KSA Regulations.

## **KINGDOM OF BAHRAIN**

Each Dealer has represented and agreed, and each Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold, and will not offer or sell, any Notes except on a private placement basis to persons in the Kingdom of Bahrain who are “accredited investors”

For this purpose, an “accredited investor” means:

- (a) an individual holding financial assets (either singly or jointly with a spouse) of U.S.\$1,000,000 or more;
- (b) a company, partnership, trust or other commercial undertaking which has financial assets available for investment of not less than U.S.\$1,000,000; or

- (c) a government, supranational organisation, central bank or other national monetary authority or a state organisation whose main activity is to invest in financial instruments (such as a state pension fund).

## **STATE OF QATAR**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or delivered, and will not offer, sell or deliver, directly or indirectly, any Notes in the State of Qatar, including the Qatar Financial Centre, except (a) in compliance with all applicable laws and regulations of the State of Qatar, including the Qatar Financial Centre, and (b) through persons or corporate entities authorised and licensed to provide investment advice and/or engage in brokerage activity and/or trade in respect of foreign securities in the State of Qatar.

## **GENERAL**

Each Dealer has agreed and each further Dealers appointed under the Programme will be required to agree that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Offering Circular and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of the Issuer and any other Dealer shall have any responsibility therefor.

None of the Issuer and any of the Dealers represents that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction that would permit a public offering of any of the Notes, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating any such sale.

With regard to each Tranche, the relevant Dealer will be required to comply with any additional restrictions agreed between the Issuer and the relevant Dealer and set out in the applicable Pricing Supplement.



## GENERAL INFORMATION

### AUTHORISATION

1. Pursuant to the Notice Concerning the Further Strengthening the Foreign Debt Business Management (Jian Zong Han (2014) No. 574) 《關於進一步加強海外負債業務管理的通知》(建總函(2014)574號), the power of attorney (中國建設銀行股份有限公司授權委託書) issued by the Bank dated 10 April 2018, the Approval of the MTN Programme Update of the Hong Kong Branch (Jian Zi Zhai (2017) No. 74) 《關於更新香港分行中期票據計劃方案的批覆》(建資債(2017)74號) and the Notice for Issuance of Overseas Green Bonds 《關於組織發行境外綠色債券的通知》 in relation to the MTN programme update of the Hong Kong Branch and the bonds issuance plan and the relevant processing sheet of the asset and debt management department of the Bank dated 27 April 2023, the establishment and update of the Programme and the issue of the Notes thereunder have been duly authorised.

### LISTING

2. Application has been made to the Hong Kong Stock Exchange for the listing of the Programme under which Notes may be issued to Professional Investors only during the 12-month period after the date of this Offering Circular. The issue price of listed Notes on the Hong Kong Stock Exchange will be expressed as a percentage of their nominal amount. It is expected that dealings will, if permission is granted to deal in and for the listing of such Notes, commence on or about the date of listing of the relevant Notes.

### NDRC APPROVAL

3. The Notes will be issued in accordance with either (i) the pre-issuance filing and registration with the NDRC to obtain the Enterprise Foreign Debt Examination and Registration Certificate (企業發行外債備案登記證明) prior to the issuance of the Notes under the Programme pursuant to the NDRC Order 56, or (ii) the then applicable annual foreign debt quota granted by the NDRC to the Bank for any issuance of the Notes pursuant to the NDRC Circular or the NDRC Order 56.
4. In the case of (i), the Bank will make a pre-issuance registration with the NDRC, followed by post-issuance filings with the NDRC within the prescribed time following issuance of the Notes. In the case of (ii), the Bank is able to rely on such annual foreign debt quota granted by the NDRC and is not required to make any pre-issuance registration for issuance of the Notes within the annual foreign debt quota with the NDRC. However, the Bank will be required to make post-issuance filings with the NDRC within the prescribed time following issuance of the Notes and to provide the requisite information on the issuance of such Notes to the NDRC within the time period as required by the NDRC in accordance with the NDRC Order 56.

### CLEARING SYSTEMS

5. The Notes to be issued under the Programme have been accepted for clearance through Euroclear and Clearstream. The appropriate Common Code and ISIN for each Tranche of Notes allocated by Euroclear and Clearstream will be specified in the applicable Pricing Supplement. The Issuer may also apply to have Notes accepted for clearance through the CMU Service. The relevant CMU instrument number will be specified in the applicable Pricing Supplement. If the Notes are to clear through an additional or alternative clearing system the appropriate information will be specified in the applicable Pricing Supplement.
6. The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels. The address of Clearstream, is Clearstream Banking, 42 Avenue JF Kennedy, L-1855 Luxembourg. The address of the CMU Service is 55th Floor, Two International Finance Centre, 8 Finance Street, Central, Hong Kong.

## **LEGAL ENTITY IDENTIFIER**

7. The legal entity identifier of the Bank is 5493001KQW6DM7KEDR62.

## **NO SIGNIFICANT CHANGE**

8. Save as disclosed in this Offering Circular, there has been no significant change in the financial or trading position of the Bank or of the Group since 31 December 2022 and there has been no material adverse change in the financial position or prospects of the Bank or of the Group since 31 December 2022.

## **LITIGATION**

9. Save as disclosed in this Offering Circular, neither the Issuer nor any member of the Group is involved in any legal or arbitration proceedings (including any proceedings which are pending or threatened of which the Issuer is aware) which may have or have had in the 12 months preceding the date of this document a significant effect on the financial position of the Issuer or the Group.

## **INDEPENDENT AUDITORS**

10. The independent auditor of the Bank is Ernst & Young, which is a Certified Public Accountant under The Hong Kong Institute of Certified Public Accountants.
11. The audited consolidated financial statements of the Bank as at and for the years ended 31 December 2021 and 2022, which are included elsewhere in this Offering Circular, have been audited by Ernst & Young, independent auditor.

## **DOCUMENTS**

12. So long as Notes are capable of being issued under the Programme, copies of the following documents will, when published, be available from the registered office of the Issuer and from the specified office of the Fiscal Agent for the time being at 20/F, CCB Tower, 3 Connaught Road Central, Central, Hong Kong:
  - a. the constitutional documents of the Bank;
  - b. the audited consolidated financial statements of the Bank in respect of the financial years ended 31 December 2021 and 2022 (in each case together with the audit report in connection therewith). The Bank currently prepares audited consolidated accounts on an annual basis;
  - c. the most recent annual audited consolidated financial statements of the Bank and the most recently published unaudited consolidated interim financial statements of the Bank (if any);
  - d. the Fiscal Agency Agreement, the Deed of Covenant and the forms of the Global Notes, the Notes in definitive form, the Receipts, the Coupons and the Talons;
  - e. a copy of this Offering Circular together with any supplement to this Offering Circular and any other documents incorporated herein or therein; and
  - f. any future offering circulars, prospectuses, information memoranda and supplements including Pricing Supplements (save that a Pricing Supplement relating to an unlisted Note will only be available for inspection by a holder of such Note and such holder must produce evidence satisfactory to the Issuer and the Paying Agent as to its holding of Notes and identity) to this Offering Circular and any other documents incorporated herein or therein by reference.

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*Note:*

- (1) The independent auditor’s reports on the Group’s consolidated financial statements for the year ended 31 December 2021 set out herein are reproduced from the annual report of the Group published on 29 April 2022 (the “**2021 Annual Report**”). The independent auditor’s report on the Group’s consolidated financial statements for the year ended 31 December 2022 set out herein are reproduced from the annual report of the Group published on 24 April 2023 (the “**2022 Annual Report**”). Page references referred to in the abovenamed reports refer to pages set out in the 2021 Annual Report or the 2022 Annual Report. These independent auditor’s reports and the consolidated financial statements have not been specifically prepared for inclusion in this Offering Circular.

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# INDEPENDENT AUDITOR'S REPORT



22/F, CITIC Tower  
1 Tim Mei Avenue  
Central, Hong Kong

## To the Shareholders of China Construction Bank Corporation

*(Established in the People's Republic of China with limited liability)*

### OPINION

We have audited the consolidated financial statements of China Construction Bank Corporation (the "Bank") and its subsidiaries (the "Group") set out on pages 178 to 309, which comprise the consolidated statement of financial position as at 31 December 2021, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and relevant notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2021, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key audit matter	How our audit addressed the key audit matter
<p><b>Expected credit losses for loans and advances to customers measured at amortised cost</b></p>	
<p>The Group determines and measures expected credit losses for loans and advances to customers measured at amortised cost, in accordance with IFRS 9 "Financial Instruments". Significant judgements and assumptions are involved in the measurement of expected credit losses, for example:</p>	<p>We evaluated and tested the design and operating effectiveness of key controls over credit granting, post approval credit management, loan credit rating system, collateral management, loan principal repayment and interest payment deferrals and loan impairment assessment, including relevant data quality and information systems.</p>
<ul style="list-style-type: none"> <li>• Significant increase in credit risk – Criteria for determining whether significant increase in credit risk has occurred are highly judgemental, and may have a significant impact on expected credit losses for loans and advances to customers measured at amortised cost with longer outstanding maturities;</li> <li>• Models and parameters – Complex models, numerous inputs and parameters are used to measure expected credit losses, involving plenty of management judgements and assumptions;</li> <li>• Forward-looking information – Macroeconomic forecasts are developed, and impacts on expected credit losses are considered for probability weighted multiple economic scenarios;</li> <li>• Whether financial assets are credit-impaired – The determination of credit impairment requires consideration of multiple factors, and measurement of expected credit losses depends on estimates of future cash flows.</li> </ul>	<p>We adopted a risk-based sampling approach in our loan review procedures, focusing on loans to real estate sector with bond defaults and negative news coverage. We assessed the debtors' repayment capacity and evaluated the Group's loan grading, taking into consideration post-lending inspection reports, debtors' financial information, collateral valuation reports and other available information.</p>
<p>As at 31 December 2021, loans and advances to customers measured at amortised cost amounted to RMB18,380,916 million, accounting for 60.76% of total assets. Allowances for impairment losses of such loans and advances totalled RMB637,338 million. As expected credit losses measurement involves many significant judgements and assumptions, we consider expected credit losses for loans and advances to customers measured at amortised cost a key audit matter.</p>	<p>With the support of our modelling specialists, we evaluated and tested the expected credit loss model, key parameters, and management's significant judgements and assumptions, mainly focusing on the following aspects:</p>
<p><i>Relevant disclosures are included in Note 4(3), Note 4(26)b, Note 25 and Note 61(1) to the financial statements.</i></p>	<p>(1) Expected credit loss model:</p> <ul style="list-style-type: none"> <li>• Taking into account the impact of COVID-19 outbreak, macroeconomic changes, industry risk factors, and results of management's review and optimization of ECL model, we assessed the reasonableness of ECL model methodology and related parameters, including probability of default, loss given default, risk exposure, and whether there had been a significant increase in credit risk;</li> <li>• We assessed the forward-looking information used by management to determine expected credit losses, including the forecasts of macroeconomic variables and the assumptions and weightings of multiple macroeconomic scenarios;</li> <li>• We assessed the reasonableness of management's determination of credit impairment. For credit-impaired loans and advances, we analysed the amount, timing and probability of management's estimated future cash flows, especially the recoverable cash flows from collateral.</li> </ul>
	<p>(2) Design and operating effectiveness of key controls:</p> <ul style="list-style-type: none"> <li>• With the support of our IT audit specialists, we evaluated and tested the data and processes used to determine expected credit loss, including loan business data, internal credit rating data, macroeconomic data, as well as the computational logic, inputs and system interfaces of the impairment assessment system;</li> <li>• We evaluated and tested key controls over the expected credit loss model, including approval of model changes, ongoing monitoring of model performance, model validation and parameter calibration.</li> </ul>
	<p>We evaluated and tested the design and operating effectiveness of internal controls related to disclosures of credit risk exposures and expected credit losses.</p>

## KEY AUDIT MATTERS (CONTINUED)

Key audit matter	How our audit addressed the key audit matter
<p><b>Consolidation assessment and disclosures of structured entities</b></p> <p>The Group holds interests in many different structured entities as a result of its business activities in financial investment, asset management and credit asset transfer. Such interests in structured entities include wealth management products ("WMPs"), funds, asset management plans, trust plans, and asset-backed securities. As at 31 December 2021, within unconsolidated structured entities, the balance of non-principal guaranteed WMPs issued by the Group totalled RMB2,372,279 million, and the balance of trust plans, funds and asset management plans established by the Group totalled RMB3,182,800 million. The Group needs to comprehensively consider the power it possesses, its exposure to variable returns, and its ability to use its power to affect returns to determine whether it has control over such structured entities, and therefore whether it should include them in the scope of consolidation.</p> <p>The assessment of the Group's control over structured entities involves significant judgements on factors such as the purpose and design of structured entities, the Group's ability to direct relevant activities, direct and indirect beneficial interests and returns, performance fees, and benefits received or losses incurred from providing credit enhancement or liquidity support. Comprehensive analysis of these factors and concluding on whether the Group has control involve significant management judgements and estimates. In view of the materiality and the complexity of management judgements, we consider consolidation assessment and disclosures of structured entities a key audit matter.</p> <p><i>Relevant disclosures are included in Note 4(1), Note 4(26)f and Note 28 to the financial statements.</i></p>	<p>We evaluated and tested the design and operating effectiveness of key controls over the Group's assessment of whether it controls a structured entity.</p> <p>We assessed the Group's analysis and conclusions on whether it controls structured entities based on the Group's analysis on its power over these structured entities, and the magnitude and variability of the variable returns from its involvement with structured entities.</p> <p>We assessed whether the Group has legal or constructive obligations to ultimately absorb losses from structured entities through review of contracts, which included examining, on a sampling basis, whether the Group has provided liquidity support or credit enhancement to structured entities.</p> <p>We evaluated and tested the design and operating effectiveness of internal controls related to disclosures of unconsolidated structured entities.</p>
<p><b>Valuation of financial instruments</b></p> <p>The fair values of the Group's financial instruments measured at fair value are determined either by active market quotes or valuation techniques. Valuation techniques are used to determine the fair value of financial instruments that do not have quoted prices in active markets, such as investments in unlisted equity, private fund investments and certain debt investments. These techniques may involve the use of significant unobservable inputs requiring assumptions and estimates based on management's subjective judgements. Valuation results can vary significantly under different valuation techniques or assumptions.</p> <p>As at 31 December 2021, the carrying amount of the Group's financial assets measured at fair value totalled RMB2,901,531 million, accounting for 9.59% of total assets. Given the higher uncertainty in valuation results, financial instruments whose fair value measurement involves significant unobservable inputs are categorised as Level 3 within the fair value hierarchy. As at 31 December 2021, RMB172,792 million or 5.96% of financial assets measured at fair value were categorised as Level 3. Given the materiality of the balance and the significant judgements involved in fair value measurement of Level 3 financial instruments, we consider valuation of financial instruments a key audit matter.</p> <p><i>Relevant disclosures are included in Note 4(3), Note 4(26)c, Note 23, Note 25, Note 26 and Note 61(5) to the consolidated financial statements.</i></p>	<p>We evaluated and tested the design and operating effectiveness of key controls over the valuation of financial instruments.</p> <p>We selected samples and evaluated the valuation techniques, inputs and assumptions applied by the Group, including comparison with valuation techniques commonly used in the market and industry peers, validation of observable inputs using external market data, and comparison with valuation outcomes obtained from various pricing sources.</p> <p>For financial instruments whose valuations were calculated using significant unobservable inputs, as in the case of investments in unlisted equity, private fund investments and certain debt investments, we involved our valuation specialists to assess the valuation model for such financial instruments, performed independent valuations on selected samples and compared the valuation results with those of the Group.</p> <p>We evaluated and tested the design and operating effectiveness of internal controls related to disclosures of fair value.</p>

## OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Bank are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Bank are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Bank are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Bank either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Bank are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS  
(CONTINUED)**

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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The engagement partner on the audit resulting in this independent auditor's report is Choi Kam Cheong, Geoffrey.

**Ernst & Young**

Certified Public Accountants

Hong Kong

29 March 2022



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Note	2021	2020
Interest income		1,057,334	989,509
Interest expense		(451,914)	(413,600)
<b>Net interest income</b>	6	<b>605,420</b>	575,909
Fee and commission income		138,637	131,512
Fee and commission expense		(17,145)	(16,930)
<b>Net fee and commission income</b>	7	<b>121,492</b>	114,582
Net trading gain	8	7,816	4,313
Dividend income	9	5,921	3,182
Net gain arising from investment securities	10	10,498	5,765
Net gain on derecognition of financial assets measured at amortised cost	11	4,634	4,649
Other operating income, net:			
– Other operating income		68,025	47,874
– Other operating expense		(59,100)	(42,050)
<b>Other operating income, net</b>	12	<b>8,925</b>	5,824
<b>Operating income</b>		<b>764,706</b>	714,224
<b>Operating expenses</b>	13	<b>(219,182)</b>	(188,574)
		<b>545,524</b>	525,650
Credit impairment losses	14	(167,949)	(193,491)
Other impairment losses	15	(766)	3,562
<b>Share of profits of associates and joint ventures</b>		<b>1,603</b>	895
<b>Profit before tax</b>		<b>378,412</b>	336,616
Income tax expense	18	(74,484)	(63,037)
<b>Net profit</b>		<b>303,928</b>	273,579

The notes on pages 185 to 309 form part of these financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Note	2021	2020
<b>Other comprehensive income:</b>			
(1) Other comprehensive income that will not be reclassified to profit or loss			
Remeasurements of post-employment benefit obligations		(25)	479
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income		(463)	(279)
Others		115	24
Subtotal		(373)	224
(2) Other comprehensive income that may be reclassified subsequently to profit or loss			
Fair value changes of debt instruments measured at fair value through other comprehensive income		12,943	(9,108)
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income		556	(762)
Reclassification adjustments included in profit or loss due to disposals		(423)	(491)
Net gain/(loss) on cash flow hedges		320	(61)
Exchange difference on translating foreign operations		(6,445)	(6,720)
Subtotal		6,951	(17,142)
<b>Other comprehensive income for the year, net of tax</b>		<b>6,578</b>	<b>(16,918)</b>
<b>Total comprehensive income for the year</b>		<b>310,506</b>	<b>256,661</b>
Net profit attributable to:			
Equity shareholders of the Bank		302,513	271,050
Non-controlling interests		1,415	2,529
		303,928	273,579
Total comprehensive income attributable to:			
Equity shareholders of the Bank		308,803	254,112
Non-controlling interests		1,703	2,549
		310,506	256,661
<b>Basic and diluted earnings per share (in RMB Yuan)</b>	19	<b>1.19</b>	1.06

The notes on pages 185 to 309 form part of these financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Note	31 December 2021	31 December 2020
<b>Assets:</b>			
Cash and deposits with central banks	20	2,763,892	2,816,164
Deposits with banks and non-bank financial institutions	21	155,107	453,233
Precious metals		121,493	101,671
Placements with banks and non-bank financial institutions	22	188,162	368,404
Positive fair value of derivatives	23	31,550	69,029
Financial assets held under resale agreements	24	549,078	602,239
Loans and advances to customers	25	18,170,492	16,231,369
Financial investments	26		
Financial assets measured at fair value through profit or loss		545,273	577,952
Financial assets measured at amortised cost		5,155,168	4,505,243
Financial assets measured at fair value through other comprehensive income		1,941,478	1,867,458
Long-term equity investments	27	18,875	13,702
Fixed assets	29	168,326	172,505
Land use rights	30	13,630	14,118
Intangible assets	31	5,858	5,279
Goodwill	32	2,141	2,210
Deferred tax assets	33	92,343	92,950
Other assets	34	331,113	238,728
<b>Total assets</b>		<b>30,253,979</b>	<b>28,132,254</b>
<b>Liabilities:</b>			
Borrowings from central banks	36	685,033	781,170
Deposits from banks and non-bank financial institutions	37	1,932,926	1,943,634
Placements from banks and non-bank financial institutions	38	299,275	349,638
Financial liabilities measured at fair value through profit or loss	39	229,022	254,079
Negative fair value of derivatives	23	31,323	81,956
Financial assets sold under repurchase agreements	40	33,900	56,725
Deposits from customers	41	22,378,814	20,614,976
Accrued staff costs	42	40,998	35,460
Taxes payable	43	86,342	84,161
Provisions	44	45,903	54,114
Debt securities issued	45	1,323,377	940,197
Deferred tax liabilities	33	1,395	1,551
Other liabilities	46	551,549	545,240
<b>Total liabilities</b>		<b>27,639,857</b>	<b>25,742,901</b>

The notes on pages 185 to 309 form part of these financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Note	31 December 2021	31 December 2020
<b>Equity:</b>			
Share capital	47	250,011	250,011
Other equity instruments	48		
Preference shares		59,977	59,977
Perpetual bonds		39,991	39,991
Capital reserve	49	134,925	134,263
Other comprehensive income	50	21,338	15,048
Surplus reserve	51	305,571	275,995
General reserve	52	381,621	350,228
Retained earnings	53	1,394,797	1,239,295
Total equity attributable to equity shareholders of the Bank		2,588,231	2,364,808
Non-controlling interests		25,891	24,545
<b>Total equity</b>		<b>2,614,122</b>	<b>2,389,353</b>
<b>Total liabilities and equity</b>		<b>30,253,979</b>	<b>28,132,254</b>

Approved and authorised for issue by the Board of Directors on 29 March 2022.

**Xu Jiandong**  
*Non-executive director*

**Kenneth Patrick Chung**  
*Independent non-executive director*

**Michel Madelain**  
*Independent non-executive director*

The notes on pages 185 to 309 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Attributable to equity shareholders of the Bank									
	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Non-controlling interests	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve						
As at 1 January 2021	250,011	59,977	39,991	134,263	15,048	275,995	350,228	1,239,295	24,545	2,389,353
Movements during the year	-	-	-	662	6,290	29,576	31,393	155,502	1,346	224,769
(1) Total comprehensive income for the year	-	-	-	-	6,290	-	-	302,513	1,703	310,506
(2) Changes in share capital										
i Change in shareholdings in subsidiaries	-	-	-	662	-	-	-	-	109	771
(3) Profit distribution										
i Appropriation to surplus reserve	-	-	-	-	-	29,576	-	(29,576)	-	-
ii Appropriation to general reserve	-	-	-	-	-	-	31,393	(31,393)	-	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(81,504)	-	(81,504)
iv Dividends to other equity instruments holders	-	-	-	-	-	-	-	(4,538)	-	(4,538)
v Dividends to non-controlling interests holders	-	-	-	-	-	-	-	-	(466)	(466)
As at 31 December 2021	250,011	59,977	39,991	134,925	21,338	305,571	381,621	1,394,797	25,891	2,614,122

	Attributable to equity shareholders of the Bank									
	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Non-controlling interests	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve						
As at 1 January 2020	250,011	79,636	39,991	134,537	31,986	249,178	314,389	1,116,529	18,870	2,235,127
Movements during the year	-	(19,659)	-	(274)	(16,938)	26,817	35,839	122,766	5,675	154,226
(1) Total comprehensive income for the year	-	-	-	-	(16,938)	-	-	271,050	2,549	256,661
(2) Changes in share capital										
i Capital injection by other shareholders	-	-	-	-	-	-	-	-	3,607	3,607
ii Capital deduction by other equity instruments holders	-	(19,659)	-	(274)	-	-	-	-	-	(19,933)
iii Disposal of subsidiaries	-	-	-	-	-	-	-	-	(15)	(15)
iv Change in shareholdings in subsidiaries	-	-	-	-	-	-	-	-	46	46
(3) Profit distribution										
i Appropriation to surplus reserve	-	-	-	-	-	26,817	-	(26,817)	-	-
ii Appropriation to general reserve	-	-	-	-	-	-	35,839	(35,839)	-	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(80,004)	-	(80,004)
iv Dividends to other equity instruments holders	-	-	-	-	-	-	-	(5,624)	-	(5,624)
v Dividends to non-controlling interests holders	-	-	-	-	-	-	-	-	(512)	(512)
As at 31 December 2020	250,011	59,977	39,991	134,263	15,048	275,995	350,228	1,239,295	24,545	2,389,353

The notes on pages 185 to 309 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Note	2021	2020
<b>Cash flows from operating activities</b>			
Profit before tax		378,412	336,616
<i>Adjustments for:</i>			
– Credit impairment losses	14	167,949	193,491
– Other impairment losses	15	766	(3,562)
– Depreciation and amortisation	13	27,295	26,182
– Interest income from impaired financial assets		(4,810)	(3,924)
– Revaluation (gain)/loss on financial instruments measured at fair value through profit or loss		(6,551)	640
– Share of profits of associates and joint ventures		(1,603)	(895)
– Dividend income	9	(5,921)	(3,182)
– Unrealised foreign exchange (gain)/loss		(348)	14,133
– Interest expense on bonds issued		19,405	16,669
– Interest income from investment securities and net income from disposal		(236,164)	(215,482)
– Net (gain)/loss on disposal of fixed assets and other long-term assets		(251)	319
		<b>338,179</b>	<b>361,005</b>
<i>Changes in operating assets:</i>			
Net decrease/(increase) in deposits with central banks and with banks and non-bank financial institutions		368,327	(392,876)
Net decrease in placements with banks and non-bank financial institutions		86,583	144,967
Net decrease/(increase) in financial assets held under resale agreements		52,784	(45,096)
Net increase in loans and advances to customers		(2,125,561)	(1,917,020)
Net decrease in financial assets held for trading purposes		47,290	58,482
Net increase in other operating assets		(105,043)	(77,590)
		<b>(1,675,620)</b>	<b>(2,229,133)</b>
<i>Changes in operating liabilities:</i>			
Net (decrease)/increase in borrowings from central banks		(93,844)	230,568
Net increase in deposits from customers and from banks and non-bank financial institutions		1,706,255	2,519,121
Net decrease in placements from banks and non-bank financial institutions		(45,999)	(152,997)
Net decrease in financial liabilities measured at fair value through profit or loss		(24,632)	(26,382)
Net decrease in financial assets sold under repurchase agreements		(22,366)	(56,949)
Net increase/(decrease) in certificates of deposit issued		265,824	(156,782)
Income tax paid		(77,540)	(82,457)
Net increase in other operating liabilities		66,461	174,691
		<b>1,774,159</b>	<b>2,448,813</b>
<b>Net cash from operating activities</b>		<b>436,718</b>	<b>580,685</b>

The notes on pages 185 to 309 form part of these financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2021 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Note	2021	2020
<b>Cash flows from investing activities</b>			
Proceeds from sales and redemption of financial investments		1,891,859	2,160,828
Interest and dividends received		236,568	208,372
Proceeds from disposal of fixed assets and other long-term assets		2,953	1,630
Purchase of investment securities		(2,623,732)	(2,982,229)
Purchase of fixed assets and other long-term assets		(21,235)	(25,743)
Acquisition of subsidiaries, associates and joint ventures		(4,961)	(4,995)
Cash payment for other investing activities		-	(21)
<b>Net cash used in investing activities</b>		<b>(518,548)</b>	<b>(642,158)</b>
<b>Cash flows from financing activities</b>			
Issue of bonds		210,676	118,103
Cash received from subsidiaries' capital injection by non-controlling interests holders		771	676
Dividends paid		(86,364)	(86,140)
Repayment of borrowings		(81,899)	(79,240)
Cash payment for redemption of other equity instruments		-	(19,933)
Cash paid by subsidiaries for purchase of non-controlling interests holders' equity		-	(44)
Interest paid on bonds issued		(17,805)	(15,888)
Cash payment for other financing activities		(9,256)	(7,494)
<b>Net cash from/(used in) financing activities</b>		<b>16,123</b>	<b>(89,960)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>		<b>(7,624)</b>	<b>(21,976)</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(73,331)</b>	<b>(173,409)</b>
<b>Cash and cash equivalents as at 1 January</b>	54	<b>878,931</b>	1,052,340
<b>Cash and cash equivalents as at 31 December</b>	54	<b>805,600</b>	878,931
<b>Cash flows from operating activities include:</b>			
Interest received, excluding interest income from investment securities		823,053	770,747
Interest paid, excluding interest expense on bonds issued		(360,694)	(325,900)

The notes on pages 185 to 309 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 1 COMPANY INFORMATION

The history of China Construction Bank Corporation (the "Bank") dates back to 1954, which was previously known as the People's Construction Bank of China when it was established. It was responsible for the management and distribution of government funds for construction and infrastructure related projects under the state economic plan. The People's Construction Bank of China gradually evolved into a comprehensive commercial bank following the takeover of the function of granting policy loans by China Development Bank in 1994. In 1996, the People's Construction Bank of China changed its name to China Construction Bank ("CCB"). On 17 September 2004, China Construction Bank Corporation was established in the People's Republic of China (the "PRC") as a result of a separation procedure undertaken by its predecessor, China Construction Bank. In October 2005 and September 2007, the Bank's H shares and A shares were listed on the Hong Kong Stock Exchange (Stock Code: 939) and the Shanghai Stock Exchange (Stock Code: 601939), successively. As at 31 December 2021, the Bank issued the total ordinary share capital of RMB250,011 million, with a par value of RMB1.00 per share.

The Bank obtained its finance permit No.B0004H111000001 from the China Banking Regulatory Commission ("CBRC") (In 2018, it was renamed as China Banking and Insurance Regulatory Commission, hereinafter referred to as the "CBIRC") of the PRC. The Bank obtained its unified social credit code No.911100001000044477 from the Beijing Administration for Industry and Commerce. The registered office of the Bank is located at No.25, Finance Street, Xicheng District, Beijing, the PRC.

The principal activities of the Bank and its subsidiaries (collectively the "Group") are the provision of corporate and personal banking services, conducting treasury business, the provision of asset management, trustee, finance leasing, investment banking, insurance and other financial services. The Group mainly operates in Mainland China and also has a number of overseas branches and subsidiaries. For the purpose of these financial statements, Mainland China refers to the PRC excluding the Hong Kong Special Administrative Region of the PRC ("Hong Kong"), the Macau Special Administrative Region of the PRC ("Macau") and Taiwan. Overseas refers to countries and regions other than Mainland China.

The Bank is under the supervision of the banking regulatory bodies empowered by the State Council of the PRC (the "State Council"). The overseas financial institutions of the Bank are required to comply with the regulatory requirements of their respective local jurisdictions. Central Huijin Investment Ltd. ("Huijin"), a wholly-owned subsidiary of China Investment Corporation ("CIC"), exercises its rights and obligations as an investor in accordance with laws on behalf of the PRC government.

These financial statements were authorised for issue by the board of directors of the Bank on 29 March 2022.

## 2 BASIS OF PREPARATION

The Group uses the calendar year as the accounting year, which is from 1 January to 31 December.

These financial statements comprise the Bank and its subsidiaries and the Group's interests in associates and joint ventures.

### (1) Basis of measurement

These financial statements have been prepared on the historical cost basis except that: (i) financial instruments at fair value through profit or loss are measured at fair value; (ii) derivative financial instruments are measured at fair value; (iii) financial assets measured at fair value through other comprehensive income are measured at fair value; and (iv) certain non-financial assets are measured at revalued amount. The measurement basis of major assets and liabilities is further explained in Note 4.

### (2) Functional and presentation currency

These financial statements are presented in RMB, unless otherwise stated, rounded to the nearest million, which is the functional currency of the domestic operations of the Group. The functional currencies of overseas branches and subsidiaries are determined in accordance with the primary economic environment in which they operate, and are translated into RMB for the preparation of these financial statements according to Note 4(2)(b).

### (3) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and associated assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Judgements that have a significant effect on the financial statements and estimates with a significant risk of material adjustments in the subsequent period are discussed in Note 4(26).



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 3 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board ("IASB"). These financial statements also comply with the disclosure requirements of the Hong Kong Companies Ordinance (Cap. 622), and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Group has adopted the following amendments for the first time for the current year.

Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	Interest Rate Benchmark Reform-Phase 2
Amendment to IFRS 16	COVID-19-Related Rent Concessions beyond 30 June 2021

The Group's businesses affected by the Interest Rate Benchmark Reform consisted mainly of loans linked to the London Interbank Offered Rate (LIBOR), bond investments, derivative transactions, and debt instruments issued. At 31 December 2021, USD LIBOR based financial instruments held by the Group which will mature after 30 June 2023 as a proportion of financial assets or financial liabilities were minimal. The adoption of the above amendments does not have a significant impact on the Group's consolidated financial statements.

Except for those described above, the significant accounting policies adopted by the Group for the annual financial statements are consistent with those applied in the preparation of the Group's annual financial statements for the year ended 31 December 2020.

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES

#### (1) Consolidated financial statements

##### (a) *Business combinations*

The consideration transferred by the acquirer for the acquisition and the identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition by acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill in accordance with the accounting policies set out in Note 4(10). If this is less than the fair value of the identifiable net assets of the acquiree in the case of a bargain purchase, the difference is recognised in profit or loss.

Acquisition date mentioned above is the date that the Group effectively obtains control of the acquiree.

##### (b) *Subsidiaries and non-controlling interests*

Subsidiaries are all entities (including structured entities) over which the Bank has control. The Bank controls an entity when the Bank has the power over the entity, and is exposed to, or has the rights to the variable returns from its involvement with the entity, and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Bank. They are deconsolidated from the date that control ceases.

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

For the separate financial statements of the Bank, investments in subsidiaries are accounted for at cost. At initial recognition, investment in subsidiaries is measured at the cost of acquisition determined at the acquisition date when the subsidiaries are acquired through business combination or the capital injected into the subsidiaries set up by the Group. Impairment losses on investments in subsidiaries are accounted for in accordance with the accounting policies as set out in Note 4(12).

The financial results and performance of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. When preparing the consolidated financial statements, the Bank makes necessary adjustments on the accounting period and accounting policies of subsidiaries to comply with those of the Bank.

Intragroup balances and transactions, and any profits or losses arising from intragroup transactions are eliminated in full in preparing the consolidated financial statements.

The portion of a subsidiary's net assets that is attributable to equity interests that are not owned by the Bank, whether directly or indirectly through subsidiaries, is treated as non-controlling interests and presented as "non-controlling interests" in the consolidated statement of financial position within total equity. The portion of net profit or loss and other comprehensive income of subsidiaries for the year attributable to non-controlling interests is separately presented in the consolidated statement of comprehensive income as a component of the Group's net profit and other comprehensive income.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

(1) Consolidated financial statements (continued)

*(c) Associates and joint arrangements*

An associate is an enterprise in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policy decisions.

Joint arrangement is an arrangement of which two or more parties have joint control. The classification of a joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement. Joint control is the contractually agreed sharing of control over an economic activity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing the control. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures.

Investments in associates or joint ventures are accounted for using the equity method in the consolidated financial statements and are initially recorded at acquisition cost, and adjusted thereafter for the post acquisition change in the Group's share of net assets of the associates or joint ventures. The Group's share of the post-acquisition, post-tax results of the associates or joint ventures for the year is recognised in the consolidated statement of comprehensive income. The Group's interest in associates or joint ventures is included from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

Profits and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's interest in the associates or joint ventures.

The Group discontinues recognising its share of net losses of the associates or joint ventures after the carrying amount of investments in associates and joint ventures together with any long-term interests that in substance form part of the Group's net investment in the associates or joint ventures are reduced to zero, except to the extent that the Group has incurred legal or constructive obligations to assume additional losses. Where the associates or joint ventures make net profits subsequently, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

(2) Translation of foreign currencies

*(a) Translation of foreign currency transactions*

Foreign currency transactions are, on initial recognition, translated into the functional currency at the spot exchange rates at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated into the functional currency at the spot exchange rates at that date. The resulting exchange differences are recognised in profit or loss. Non-monetary items denominated in foreign currencies that are measured at historical cost are translated into functional currency using the spot exchange rates at the transaction dates. Non-monetary items denominated in foreign currencies that are measured at fair value are translated using the spot exchange rates at the dates the fair values are determined; exchange differences are recognised in profit or loss, except for the differences arising from the translation of equity instruments designated at fair value through other comprehensive income, which are recognised in other comprehensive income.

*(b) Translation of financial statements denominated in foreign currencies*

Foreign currency financial statements of overseas branches and subsidiaries are translated into RMB for the preparation of consolidated financial statements. At the end of each reporting period, the assets and liabilities in the financial statements denominated in foreign currencies are translated into RMB at the spot exchange rates ruling at that date. All items within equity except for retained earnings are translated at the exchange rates ruling at the dates of the initial transactions. Income and expenses in the statement of comprehensive income are translated at the weighted average exchange rates for the year. Foreign exchange differences arising from foreign operations are recognised in "other comprehensive income" in the shareholders' equity in the statement of financial position. The effect of exchange rate changes on cash is presented separately in the statement of cash flows.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (3) Financial instruments

##### (a) Classification

The Group classifies financial instruments into different categories based on the business model used to manage financial assets and contractual cash flow characteristics or the purposes for which the liabilities were incurred. The categories are: financial assets measured at amortised cost, financial assets measured at fair value through other comprehensive income ("FVOCI"), financial assets and liabilities measured at fair value through profit or loss ("FVPL"), and other financial liabilities.

The business model of the Group's management of financial assets refers to how the Group manages financial assets to generate cash flows. The business model determines whether the cash flow of financial assets managed by the Group is derived from contractual cash flows, sales of financial assets or both. Factors considered by the Group in determining the business model for a group of financial assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed and how managers are compensated.

The characteristics of the contractual cash flow of financial assets refer to the cash flow attributes agreed in the contract of financial instruments that reflect the economic characteristics of the relevant financial assets, that is, the contractual cash flows generated by the relevant financial assets on a specific date are only for payment of the principal and the interest based on the amount of principal outstanding. Of which, principal refers to the fair value of financial assets at initial recognition. The payment of the underlying interest, where the principal is the fair value of the financial asset at the time of initial recognition, and its amount may change during the lifetime of the financial asset due to prepayment and other reasons; interest includes the time value of money, the credit risk associated with the outstanding principal amount for a specific period, and the consideration of other basic borrowing risks, costs and profits.

##### *Financial assets measured at amortised cost*

Financial assets are classified as financial assets measured at amortised cost if both of the following conditions and is not designated as at FVPL are met: (i) the assets are managed within a business model whose objective is to hold assets in order to collect contractual cash flows; (ii) the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

##### *Financial assets measured at fair value through other comprehensive income (FVOCI)*

Financial assets measured at FVOCI include debt instruments measured at FVOCI and equity instrument designated as measured at FVOCI.

Financial assets are classified as financial assets measured at FVOCI if both of the following conditions and is not designated as at FVPL are met: (i) the assets are managed within a business model whose objective is achieved by collecting contractual cash flows and selling financial assets; (ii) the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At inception, the Group may designate non-trading equity instruments as financial assets measured at FVOCI, and recognise dividend income in accordance with the relevant policies specified in Note 4(20)(c). Once the designation is made, it cannot be revoked.

##### *Financial assets and liabilities measured at fair value through profit or loss (FVPL)*

The Group classifies the financial assets other than financial assets measured at amortised cost and FVOCI as financial assets measured at FVPL.

Financial assets measured at FVPL include those held for trading purposes, those designated as measured at FVPL, those could not pass the solely payment of principal and interests ("SPPI") testing and the remaining equity investments which are not designated as measured at FVOCI.

Financial liabilities measured at FVPL include negative fair value of derivatives, and those designated as measured at FVPL.

Financial assets or financial liabilities are classified as held for trading if they are: (i) acquired or incurred principally for the purpose of selling or repurchasing it in the near term; (ii) part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or (iii) a derivative (except for a derivative that is a designated and effective hedging instruments or a financial guarantee contract).

At initial inception, the Group may designate financial assets as financial assets measured at FVPL if the designation can eliminate or significantly reduce accounting mismatch. Once the designation is made, it cannot be revoked.

Financial liabilities are designated as measured at FVPL upon initial recognition when: (i) the designation can eliminate or significantly reduce accounting mismatch; or (ii) the formal written file of the Group's risk management or investment strategy have clearly stated that the financial liability portfolio, or the portfolio of financial assets and financial liabilities, are managed, evaluated and reported to key management personnel on the basis of fair value. Once the designation is made, it cannot be revoked.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (3) Financial instruments (continued)

###### (a) *Classification (continued)*

###### *Other financial liabilities*

Other financial liabilities are financial liabilities other than those measured at FVPL and mainly comprise borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers and debt securities issued.

###### (b) *Derivatives and hedge accounting*

The Group uses derivatives to hedge its exposure to foreign exchange and interest rate risks. Derivatives are recognised at fair value at the trade date upon initial recognition, and subsequently measured at fair value. The positive fair value is recognised as an asset while the negative fair value is recognised as a liability.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated and qualified as a hedging instrument, and if so, the nature of the item being hedged. For derivatives not designated or qualified as hedging instruments, including those that are intended to provide effective economic hedges of specific interest rate and foreign exchange risks, but not qualified for hedge accounting, changes in the fair value of these derivatives are recognised in the consolidated statement of comprehensive income.

The Group documents, at inception, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. The Group assess the hedge effectiveness both at hedge inception and on an ongoing basis.

###### (i) *Fair value hedge*

Fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect profit or loss.

The changes in fair value of hedging instruments that are designated and qualify as fair value hedges are recorded in profit or loss, together with the changes in fair value of the hedged item attributable to the hedged risk. The net difference is recognised as ineffectiveness in the profit or loss.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to profit or loss over the period to maturity. If the hedged item is de-recognised, the unamortised carrying value adjustment is recognised immediately in the profit or loss.

###### (ii) *Cash flow hedge*

Cash flow hedge is a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability (such as all or some future interest payments on variable rate debt) or a highly probable forecast transaction that could ultimately affect the profit or loss.

The effective portion of changes in the fair value of hedging instruments that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The ineffective portion is recognised immediately in the profit or loss.

Amounts accumulated in other comprehensive income are reclassified to the profit or loss in the same periods when the hedged item affects the profit or loss.

When a hedging instrument expires or is sold, or the hedge designation is revoked or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss on the hedging instrument existing in other comprehensive income at that time remains in other comprehensive income and is reclassified to the profit or loss when the forecast transaction ultimately occurs. When a forecast transaction is no longer expected to occur, the cumulative gain or loss existing in other comprehensive income is immediately transferred to the profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (3) Financial instruments (continued)

##### (c) *Embedded derivatives*

An embedded derivative is a component of a hybrid contract that also includes a non-derivative host. If a hybrid contract contains a host that is a financial asset, the embedded derivative shall not be separated from the host and shall be classified and measured as a whole.

If a hybrid contract contains a host that is not a financial asset, an embedded derivative shall be separated from the host and accounted for as a derivative if, and only if: (i) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host; (ii) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (iii) the hybrid contract is not measured at fair value with changes in fair value recognised in profit or loss. The Group could choose to measure the separated derivative at FVPL, or designate the entire hybrid contract as at FVPL.

##### (d) *Recognition and derecognition*

All financial assets and financial liabilities are recognised in the statement of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset if the part being considered for derecognition meets one of the following conditions: (i) the contractual rights to receive the cash flows from the financial asset expire; (ii) the contractual rights to receive the cash flows of the financial asset have been transferred and the Group transfers substantially all the risks and rewards of ownership of the financial asset; or the Group has neither transferred nor retained substantially all the risks and rewards of ownership of the transferred credit asset, but has given up control of the credit asset or (iii) the Group retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to the eventual recipient in an agreement that meets all the conditions of transfer of cash flows and transfers substantially all the risks and rewards of ownership of the financial asset or the Group has neither transferred nor retained substantially all the risks and rewards of ownership of the transferred credit assets, but has given up control of the credit asset.

When a financial asset is derecognised, the difference between the carrying amount of the financial asset derecognised and the consideration received, as well as the cumulative changes in fair value previously recognised in equity, is recognised in other comprehensive income.

When a financial asset is transferred, and if the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, but retains control, the Group continues to recognise the financial asset to the extent of its continuing involvement in the financial asset.

The financial liability is derecognised only when: (i) the underlying present obligation specified in the contracts is discharged, cancelled or expired, or (ii) an agreement between the Group and an existing lender to replace the original financial liability with a new financial liability with substantially different terms, or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and recognition of a new financial liability.

The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

##### (e) *Measurement*

Financial instruments are measured initially at fair value plus, in the case of a financial instrument not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the instrument. Transaction costs for financial instruments measured at fair value through profit or loss are expensed immediately.

Subsequent to initial recognition, the Group measures different categories of financial assets at amortised cost, fair value through other comprehensive income or fair value through profit or loss respectively. Financial liabilities other than those measured at fair value through profit or loss are measured at amortised cost using the effective interest method.

##### *Financial assets measured at fair value through profit or loss*

Gains and losses from changes in the fair value of financial assets measured at fair value through profit or loss are recognised in profit or loss.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (3) Financial instruments (continued)

##### (e) Measurement (continued)

###### *Financial liabilities measured at fair value through profit or loss*

Financial liabilities measured at FVPL are measured at fair value, where the gain or loss arose are recognised in profit or loss. For the financial liabilities designated as measured at FVPL, they are accounted for in accordance with the following requirements: (i) the amount of changes in the fair value of the financial liability arising from changes in the Group's own credit risk should be included in other comprehensive income; (ii) other changes in fair value of the financial liabilities are recognised in current profit or loss. If the treatment of the impact of changes in the financial liabilities' own credit risk will create or enlarge the accounting mismatch in profit or loss in accordance with (i), the Group shall recognise the entire gain or loss of the financial liabilities (including the amount of the impact of changes in its own credit risk) in profit or loss. When the financial liabilities designated as at fair value through profit or loss is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from other comprehensive income to retained earnings.

###### *Financial assets measured at FVOCI*

The impairment losses, foreign exchange gains and losses and interest income calculated using effective interest method of financial assets measured at FVOCI are recognised in profit or loss. Besides, other changes of carrying amount are recognised in other comprehensive income.

When the debt instruments measured at FVOCI are sold, gains or losses on disposal are recognised in profit or loss. Gains or losses on disposal include those previously recognised in other comprehensive income being transferred to the profit or loss. For equity instrument investments designated as measured at FVOCI, once the designation is made, fair value gains and losses are recognised in other comprehensive income and are not subsequently reclassified to profit or loss (the changes in fair value are recognised in retained earnings on disposal). Dividends, when representing a return on such investments, continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

###### *Financial assets measured at amortised cost*

The amortised cost of a financial asset should be measured with the initial recognition after the following adjustments: (i) deducting the repaid principal; (ii) adding or subtracting the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount; (iii) the loss provision for the accumulated accrual.

For financial assets measured at amortised cost, a gain or loss is recognised in profit or loss when the financial asset is derecognised or impaired, and through the amortisation process.

###### *Effective interest rate*

The effective interest rate is the rate that exactly discount estimated future cash payments or receipts through the expected lifetime of the financial asset to the carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance). The calculation does not consider expected credit losses but includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate.

The Group determines interest income based on the gross carrying amount of financial assets multiplied by the effective interest rate, except (i) for purchased or sourced financial assets that have suffered credit impairment, from the initial recognition, interest income is calculated using the financial assets' amortised cost and credit-adjusted effective interest rate; (ii) for a purchased or sourced financial asset that has not suffered credit impairment but has become credit impaired in subsequent periods, interest income is determined using the financial asset's amortised cost and the effective interest rate. If the financial instrument no longer has credit impairment due to the improvement of its credit risk in the subsequent period, and this improvement can be objectively related to an event that occurs after the application of the above provisions, interest income should be recalculated using the effective interest rate multiplied by the gross carrying amount of the financial assets.

Credit-adjusted effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial asset to the amortised cost of a financial asset that is a purchased or originated credit-impaired financial asset. When calculating the credit-adjusted effective interest rate, an entity shall estimate the expected cash flows by considering all contractual terms of the financial asset (for example, prepayment, extension, call and similar options) and initial expected credit losses.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (3) Financial instruments (continued)

##### (f) *Impairment*

At the end of the reporting period, the Group performs impairment assessment and recognised loss provisions based on expected credit loss on financial assets measured at amortised cost and FVOCI, as well as loan commitments and financial guarantee contracts.

The expected credit loss refers to the weighted average of the credit losses of financial instruments that are weighted by the risk of default. Credit loss refers to the difference between all contractual cash flows receivable from the contract and all cash flows expected to be received discounted at the original real interest rate by the Group, that is, the present value of all cash shortages. Among them, financial assets that have been purchased or sourced by the Group and have suffered credit impairment shall be discounted according to the effective interest rate of the financial assets after credit adjustments.

The Group's method of measuring expected credit losses of financial instruments reflects the following elements: (i) unbiased weighted average probability determined by the results of evaluating a range of possible outcomes; (ii) time value of money; (iii) reasonable and evidence-based information about past events, current conditions, and future economic forecasts that are available at no additional cost or effort at the end of the reporting period.

At the end of each reporting period, the Group measures the expected credit losses ("ECL") of financial instruments at different stages and recognises its loss provision and its changes in the following cases: the financial instrument is in Stage 1 if the credit risk of the financial instrument has not increased significantly since the initial recognition, and the Group measures its loss provision based on the amount of expected credit loss of the financial instrument in the next 12 months; the financial instrument is in Stage 2 if the credit risk of the financial instrument has increased significantly since the initial recognition but are not yet credit-impaired is considered to be credit-impaired and the Group measures its loss provision based on the amount of lifetime expected credit loss of the financial instrument; the financial instrument is in Stage 3 if the financial instrument has credit impaired, and the Group measures its loss provision based on the amount of lifetime expected credit loss of the financial instrument. Regardless of whether the Group's assessment of credit losses is based on a single financial instrument or a combination of financial instruments, the increase or reversal of the loss provision resulting therefrom should be included in the current profit or loss as an impairment loss or gain.

For debt instruments measured at FVOCI, the Group recognises the allowance of impairment in other comprehensive income and impairment losses or gains in profit or loss, which should not change the book value of the financial assets set out in the statement of financial position.

For loss provision measured at the amount equivalent to the lifetime expected credit loss of the financial instrument previously, if, at the end of the current reporting period, the financial instrument is no longer having significant increase in credit risk since the initial recognition, the Group measures its loss provision based on the amount of its expected credit losses for the next 12 months, and the reversal of the loss provision arising from it is recognised as an impairment gain in profit or loss for the current reporting period.

For financial assets that have been purchased or sourced for credit impairment, the Group only recognises cumulative changes in lifetime expected credit losses after initial recognition at the end of the reporting period as loss provision. At the end of each reporting period, the Group recognises the amount of the change in lifetime expected credit losses as an impairment loss or gain in current profit or loss.

##### (g) *Write off*

When the Group determines that a loan has no reasonable prospect of recovery after the Group has completed all the necessary legal or other proceedings, the loan is written off against its allowance for impairment losses. If in a subsequent period the loan written off is recovered, the amount recovered will be recognised in profit or loss through credit impairment losses.

##### (h) *Modification of contracts*

If the renegotiation or modification of a contract between the Group and a counterparty does not result in derecognition of the financial assets, but lead to changes in contractual cash flows, the Group assesses whether a significant increase in credit risk has occurred, based on comparing the risk of a default occurring under the revised terms as at the end of the reporting period with that as at the date of initial recognition under original terms. The gross carrying amount of the financial asset is recalculated and the related gain or loss is recognised in profit or loss. The recalculated gross carrying amount of the financial asset is determined based on the present value of the renegotiated or modified contractual cash flows discounted at the financial asset's original effective interest rate.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (3) Financial instruments (continued)

###### (i) *Fair value measurement*

If there is an active market for financial instruments, the fair value of financial instruments is based on the prices within the bid-ask spread that is most representative of fair value in the circumstances, and without any deduction for transaction costs that may occur on sales or disposals. A quoted price is from an active market where price information is readily and regularly available from an exchange, dealer, industry group or pricing service agency and that price information represents actual and regularly occurring orderly transactions.

If a quoted market price is not available, the fair value of the financial instruments is estimated using valuation techniques. Valuation techniques applied include the price used by market participants in an orderly transaction, reference to the fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. The Group selects valuation techniques that are commonly accepted by market participants for pricing the instruments and these techniques have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. Periodically, the Group reviews the valuation techniques and tests them for validity.

###### (j) *Offsetting*

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to offset the recognised amounts and the transactions are intended to be settled on a net basis, or by realising the asset and settling the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

###### (k) *Securitisations*

The Group securitises certain loans, which generally involves the sale of these assets to structured entities, which in turn issue securities to investors. Interests in the securitised financial assets may be retained in the form of credit enhancement or subordinated tranches, or other residual interests ("retained interests"). Gains or losses on securitisation are the difference between the carrying amount of the transferred financial assets and the consideration received (including retained interest) which is recognised in profit or loss.

###### (l) *Financial assets held under resale agreements and financial assets sold under repurchase agreements*

Financial assets held under resale agreements are transactions where the Group acquires financial assets which will be resold at a predetermined price at a future date under resale agreements. Financial assets sold under repurchase agreements are transactions where the Group sells financial assets which will be repurchased at a predetermined price at a future date under repurchase agreements.

The cash advanced or received is recognised as amounts held under resale or sold under repurchase agreements in the statement of financial position. Assets held under resale agreements are not recognised. Assets sold under repurchase agreements continue to be recognised in the statement of financial position.

The difference between the purchase and resale consideration, and that between the sale and repurchase consideration, is amortised over the period of the respective transaction using the effective interest method and is included in interest income and interest expenses respectively.

##### (4) Precious metals

Precious metals comprise gold and other precious metals. Precious metals that are acquired by the Group principally for trading purpose are initially recognised at fair value and re-measured at fair value less cost to sell. The changes in fair value less cost to sell are recognised in profit or loss. Precious metals that are not acquired by the Group principally for trading purpose are carried at lower of cost and net realisable value.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (5) Fixed assets

Fixed assets are assets held by the Group for the conduct of business and are expected to be used for more than one year. Construction in progress is the property and equipment under construction, which is transferred to fixed assets when ready for its intended use.

##### (a) Cost

Fixed assets are initially recognised at cost, except for the fixed assets and construction in progress obtained from CCB by the Bank which were recognised at the revalued amount as cost on the date of restructuring. The cost of a purchased fixed asset comprises the purchase price, related taxes, and any directly attributable expenditure for bringing the asset to working condition for its intended use. The cost of a self-constructed fixed asset comprises those expenditures necessarily incurred for bringing the asset to working condition for its intended use.

Where the individual components of an item of fixed asset have different useful lives or provide benefits to the Group in different patterns thus necessitating use of different depreciation rates or methods, they are recognised as separate fixed assets.

Subsequent costs, including the cost of replacing part of an item of fixed assets, are recognised in the carrying amount of the item if the recognition criteria are satisfied, and the carrying amount of the replaced part is derecognised. Expenditures relating to ordinary maintenance of fixed assets are recognised in profit or loss.

##### (b) Depreciation and impairment

Depreciation is calculated to write off to the profit or loss the cost of items of fixed assets, less their estimated residual value, if any, using the straight line method over their estimated useful lives. Impaired fixed assets are depreciated net of accumulated impairment losses. No depreciation is provided on construction in progress.

The estimated useful lives, residual value rates and annual depreciation rates of respective fixed assets are as follows:

Types of assets	Estimated useful lives	Estimated net residual value rates	Annual depreciation rates
Bank premises	30-35 years	3%	2.8%-3.2%
Equipment	3-8 years	3%	12.1%-32.3%
Others	4-11 years	3%	8.8%-24.3%

Aircraft and vessels are used for the Group's operating lease business, depreciated using straight-line method over the expected useful life of 20 to 30 years (less the years in service at the time of purchase) with the estimated residual value rate varying from 2.9% to 4.8%.

The Group reviews the estimated useful life and estimated residual value rates of a fixed asset and the depreciation method applied at least once a financial year.

Impairment losses on fixed assets are accounted for in accordance with the accounting policies as set out in Note 4(12).

##### (c) Disposal

Gains or losses arising from the retirement or disposal of a fixed asset are determined as the difference between the net disposal proceeds and the carrying amount of the fixed asset and are recognised in profit or loss on the date of retirement or disposal.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (6) Lease

###### *Identification of leases*

At inception of a contract, the Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, the customer has both of the right to obtain substantially all of the economic benefits from use of the identified asset and the right to direct the use of the identified asset.

###### *Assessment of the lease term*

The lease term is the non-cancellable period of a lease for which the Group has the right to use an underlying asset. If the Group has an option to extend the lease, that is, the Group has the right to extend the lease, and is reasonably certain to exercise that option, the lease term also includes periods covered by an option to extend the lease. If the Group has an option to terminate the lease, that is, the Group has the right to terminate the lease, but is reasonably certain not to exercise that option, the lease term includes periods covered by an option to terminate the lease. The Group reassesses whether it is reasonably certain to exercise an extension option, purchase option, or not to exercise a termination option, upon the occurrence of either a significant event or a significant change in the circumstances that is within the control of the Group and affects whether the Group is reasonably certain to exercise an option not previously included in its determination of the lease term.

###### *As lessee*

For the accounting treatment of the Group as a lessee, see Note 4(7) and(14).

###### *Lease modifications*

Lease modification is a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease, for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term.

The Group accounts for a lease modification as a separate lease if both:

- (a) the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- (b) the consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification the Group remeasures the lease liability by discounting the revised lease payments using a revised discount rate. The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, or the lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot be readily determined.

For a lease modification that is not accounted for as a separate lease, the Group accounts for the remeasurement of the lease liability by:

- (a) decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope or term of the lease, and recognising the gain or loss relating to the partial or full termination of the lease in profit or loss; or
- (b) making a corresponding adjustment to the right-of-use asset for all other lease modifications.

###### *Lessee's incremental borrowing rate*

If the interest rate implicit in the lease cannot be readily determined, the Group measures the lease liability at the present value of the lease payments discounted using the lessee's incremental borrowing rate. According to the economic environment, the Group takes the observable interest rate as the reference basis for determining the incremental borrowing rate, then adjusts the observable interest rate based on its own circumstances, underlying assets, lease terms and amounts of lease liabilities to determine the applicable incremental borrowing rate.

###### *Short-term leases and leases of low-value assets*

If the Group subleases an asset, or expects to sublease an asset, the head lease does not qualify as a lease of a low-value asset. The Group recognises lease payments on short-term leases and leases of low-value assets in the costs of the related asset or profit or loss on a straight-line basis over the lease term.

###### *As lessor*

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of an underlying asset, except that a lease is classified as an operating lease at the inception date. The Group, as an intermediate lessor, classifies the sublease by reference to the right-of-use asset arising from the head lease.

## NOTES TO THE FINANCIAL STATEMENTS

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### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (6) Lease (continued)

##### *As lessor of a finance lease*

At the commencement date of the lease, the Group recognises finance lease receivable and derecognises finance lease assets. The Group presents lease receivable at an amount equal to the net investment in the lease for the initial measurement. The net investment in the lease is the sum of any unguaranteed residual value accruing to the lessor and at the commencement date of the lease the lease payments receivable by a lessor under a finance lease discounted at the interest rate implicit in the lease.

The Group recognises finance income over the lease term, based on a pattern reflecting a constant periodic rate of return on the its net investment in the lease. Variable lease payments received by the Group that are not included in the measurement of the net investment in the lease are recognised in profit or loss as incurred.

The Group accounts for a modification to a finance lease as a separate lease if both:

- (a) the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- (b) the consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a modification to a finance lease that is not accounted for as a separate lease, the Group accounts for the modification as follows:

- (a) if the lease would have been classified as an operating lease had the modification been in effect at the inception date, the Group accounts for the lease modification as a new lease from the effective date of the modification, and measures the carrying amount of the underlying asset as the net investment in the lease immediately before the effective date of the lease modification; or
- (b) if the lease would have been classified as a finance lease had the modification been in effect at the inception date, the Group accounts for the lease modification in accordance with the requirements in Note 4(3) on the contract modifications or re-negotiation.

##### *As lessor of an operating lease*

Rent income under an operating lease is recognised on a straight-line basis over the lease term, through profit or loss. Variable lease payments that are not included in the measurement of lease receivables are charged to profit or loss as incurred. The Group accounts for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease.

##### *Sale and leaseback transactions*

The Group applies the requirements in Note 4(20) to assess and determine whether the transfer of an asset is accounted for as a sale of that asset.

##### *As lessor*

If the transfer of an asset satisfies the requirements to be accounted for as a sale of the asset, the Group, as a lessor, accounts for the purchase of the asset and for the lease applying the accounting requirements set forth; and if the transfer of an asset does not satisfy the requirements to be accounted for as a sale of the asset, the Group, as a lessor, does not recognise the transferred asset and recognises a financial asset equal to the transfer proceeds. The Group accounts for the financial asset applying Note 4(3).

#### (7) Right-of-use assets

The right-of-use assets of the Group mainly include right to use buildings and other equipment.

At the commencement date of the lease, the Group recognises a right-of-use asset. The cost of the right-of-use asset comprises: (i) the amount of the initial measurement of the lease liability; (ii) any lease payments made at or before the commencement date of the lease less any lease incentives received; (iii) any initial direct cost incurred; and (iv) an estimate of costs incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. The right-of-use assets are depreciated on a straight-line basis subsequently by the Group. If the Group is reasonably certain that the ownership of the underlying asset will be transferred to the Group at the end of the lease term, the Group depreciates the asset from the commencement date to the end of the useful life of the asset. Otherwise, the Group depreciates the assets from the commencement date to the earlier of the end of the useful life of the asset or the end of the lease term.

The Group remeasures the lease liability at the present value of the changed lease payments and adjusts the carrying amount of the right-of-use assets accordingly, when the carrying amount of the right-of-use asset is reduced to zero, and there is a further reduction in the measurement of the lease liability, the Group recognises the remaining amount of the remeasurement in profit or loss.

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(8) Land use rights**

Land use rights are initially recognised at cost. The land use rights obtained from CCB by the Bank on the date of restructuring were recorded at the revalued amount. The cost of the land use rights is amortised on a straight-line basis over their authorised useful lives, and charged to the profit or loss. Impaired land use rights are amortised net of accumulated impairment losses.

Impairment losses on land use rights are accounted for in accordance with the accounting policies as set out in Note 4(12).

**(9) Intangible assets**

Software and other intangible assets are initially recognised at cost. The cost less estimated residual values, if any, of the intangible assets is amortised on a straight-line basis over their useful lives, and charged to the profit or loss. Impaired intangible assets are amortised net of accumulated impairment losses.

Impairment losses on intangible assets are accounted for in accordance with the accounting policies as set out in Note 4(12).

**(10) Goodwill**

Goodwill represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets. Goodwill is not amortised. Goodwill arising from a business combination is allocated to each cash-generating unit ("CGU") or group of CGUs, that is expected to benefit from the synergies of the combination. The Group performs an impairment test on goodwill semi-annually.

Any excess of the Group's interest in the net fair value of the acquiree's identifiable net assets over the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree is recognised immediately in profit or loss.

On disposal of the related CGU or group of CGUs, any attributable amount of goodwill net of allowances for impairment losses, if any, is included in the calculation of the profit or loss on disposal.

Impairment loss on goodwill is accounted for in accordance with the accounting policies as set out in Note 4(12).

**(11) Repossessed assets**

In the recovery of impaired loans and advances, the Group may take possession of assets held as collateral through court proceedings or voluntary delivery of possession by the borrowers. Repossessed assets in the form of financial assets are recognised and presented as the appropriate class of financial assets based on the business models and contractual cash flow characteristics, and repossessed assets that are not financial assets are recognised and reported in "other assets" in the balance sheet when the Group intends to achieve an orderly realisation of the impaired assets and the Group is no longer seeking repayment from the borrower.

When using repossessed assets as compensation for losses on loans and advances to customers and interest receivable, the Group recognizes repossessed assets in the form of financial assets at fair value, and records any taxes payable, advance payment for litigation fees, tax arrears and other transaction costs incurred to obtain repossessed assets in profit or loss or into the initial book value, respectively, depending on the type of financial assets. Repossessed assets that are not financial assets are initially recognized at the fair value of the rights given up by creditors, and the Group records any taxes payable, advance payment for litigation fees, tax arrears and other transaction costs incurred to obtain the repossessed assets into the book value of repossessed assets.

Repossessed assets that are not financial assets are recognized at book value less allowances for impairment losses measured in accordance with the accounting policies as set out in Note 4(12).

**(12) Allowances for impairment losses on assets**

The Group determines the impairment of assets, other than the impairment of deferred tax assets and financial assets, using the following methods:

The Group assesses at the balance sheet date whether there is any indication that assets may be impaired. If any indication exists that an asset may be impaired, the Group estimates the recoverable amount of the asset.

If there is any indication that an asset may be impaired and it is not possible to estimate the recoverable amount of an individual asset, the Group determines the recoverable amount of the CGU to which the asset belongs.

CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or groups of assets.

The recoverable amount of an asset (or CGU, group of CGUs) is the higher of its fair value less costs to sell and the present value of the expected future cash flows. The Group considers all relevant factors in estimating the present value of future cash flows, such as the expected future cash flows, the useful life and the discount rate.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (12) Allowances for impairment losses on assets (continued)

###### (a) *Testing CGU with goodwill for impairment*

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the CGU or group of CGUs that is expected to benefit from the synergies of the combination.

A CGU or group of CGUs to which goodwill has been allocated is tested for impairment by the Group semi-annually, or whenever there is an indication that the CGU or group of CGUs are impaired, by comparing the carrying amount of the CGU or group of CGUs, including the goodwill, with the recoverable amount of the CGU or group of CGUs. At the time of impairment testing of a CGU or group of CGUs to which goodwill has been allocated, there may be an indication of an impairment of an asset within the CGU containing the goodwill. In such circumstances, the Group tests the asset for impairment first, and recognises any impairment loss for that asset before testing for impairment on the CGU or group of CGUs containing the goodwill. Similarly, there may be an indication of an impairment of a CGU within a group of CGUs containing the goodwill. In such circumstances, the entity tests the CGU for impairment first, and recognises any impairment loss for that CGU, before testing for impairment the group of CGUs to which the goodwill is allocated.

###### (b) *Impairment loss*

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is recognised as an impairment loss and charged to the profit or loss.

For a CGU or a group of CGUs, the amount of impairment loss firstly reduces the carrying amount of any goodwill allocated to the CGU or group of CGUs, and then reduces the carrying amount of other assets (other than goodwill) within the CGU or group of CGUs, pro rata on the basis of the carrying amount of each asset.

###### (c) *Reversing an impairment loss*

If, in a subsequent period, the amount of impairment loss of the non-financial asset except for goodwill decreases and the decrease can be linked objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the profit or loss. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods.

An impairment loss in respect of goodwill is not reversed.

##### (13) Employee benefits

Employee benefits are all forms of consideration given and compensations incurred by the Group in exchange for services rendered by employees or the termination of the employment relationship. Except for termination benefits, employee benefits are recognised as a liability in the period in which the associated services are rendered by its employees, with a corresponding increase in cost of relevant assets or the expenses in profit or loss. Where payment or settlement is deferred and the effect of discount would be material, these amounts are stated at their present values in the statement of financial position.

###### (a) *Post-employment benefits*

The Group divides post-employment benefit plans into defined contribution plans and defined benefit plans. Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligation to pay further contributions. Defined benefit plans are post-employment benefit plans other than defined contribution plans. For defined contribution plans, the Group pays contributions to basic retirement insurance, annuity scheme and unemployment insurance for the employees during the reporting period, while defined benefit plans are mainly supplementary retirement benefits.

###### *Defined contribution retirement schemes*

Pursuant to the relevant laws and regulations in the PRC, employees in Mainland China have joined defined contribution retirement schemes for the employees arranged by local government labour and security authorities. The Group makes contributions to the retirement schemes at the applicable rates based on the amounts stipulated by the local government organizations. The contributions are charged to the profit or loss on an accrual basis. When employees retire, the local government labour and security authorities are responsible for the payment of the basic retirement benefits to the retired employees.

###### *Annuity contributions*

In addition to the statutory provision contributions, the Bank's employees have joined the annuity scheme set up by the Bank under "CCBC Annuity Scheme" (the "scheme") in accordance with state enterprise annuity regulations. The Bank has made annuity contributions in proportion to its employees' gross wages, which are expensed in profit or loss when the contributions are made.

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(13) Employee benefits (continued)****(a) Post-employment benefits (continued)***Supplementary retirement benefits*

The Group pays supplementary retirement benefits for its employees in Mainland China who retired on or before 31 December 2003 in addition to the contributions made to statutory insurance schemes. Such supplementary retirement benefits are defined benefit plans.

The Group's obligations in respect of supplementary retirement benefits are calculated by estimating the amount of obligations that the Group is committed to pay to the employees after their retirement using actuarial techniques. At the end of each reporting period, such obligations are discounted with interest yield of government bonds with similar duration. The service cost and net interest from the supplementary retirement benefits are recognised in profit or loss, and the remeasurements are recognised in other comprehensive income.

The liability recognised in the statement of financial position in respect of supplementary retirement benefits is the present value of supplementary retirement benefit obligations at the end of the reporting period less the fair value of plan assets.

**(b) Termination benefits**

Where the Group terminates the employment relationship with employees before the end of the employment contracts or provides compensation as an offer to encourage employees to accept voluntary redundancy, a provision is recognised for the compensation arising from termination of employment relationship, with a corresponding charge to the profit or loss for the current period. An entity is required to recognise termination benefits at the earlier of when the entity can no longer withdraw an offer of those benefits and when it recognises any related restructuring costs.

**(c) Early retirement expenses**

The Group recognises the present value of all its liabilities to employees who voluntarily agreed to retire early. The early retirement benefit payments are made by the Group from the date of early retirement to the regulated retirement date. Differences arising from changes in assumptions and estimates of the present value of the liabilities are recognised in profit or loss when incurred.

**(d) Staff incentive plan**

As approved by the board of directors, for the purposes of providing incentives and rewards to eligible employees for their past services, the Group awards a specified amount of staff compensation to the staff incentive plan independently managed by a designated staff committee for those eligible participating employees. The Group recognises its contribution to the plan when it has a present legal or constructive obligation to make such payment and a reliable estimate of the obligation can be made.

**(14) Lease liabilities**

At the commencement date of the lease, the Group measures the lease liability at the present value of the lease payments that are not paid at that date, except for short-term leases and leases of low-value assets. In calculating the present value of the lease payments, the Group uses the interest rate implicit in the lease as the discount rate. If that rate cannot be readily determined, the Group uses the lessee's incremental borrowing rate. The Group calculates the interest expenses of the lease liability in each period during the lease term using the constant periodic rate of interest, and recognises such interest expenses in profit or loss, except those in the costs of the related asset as required. Variable lease payments that are not included in the measurement of the lease liabilities are recognised in profit or loss as incurred, except those in the costs of the related asset as required.

After the commencement date, the Group remeasures the lease liability by discounting the revised lease payments using a revised discount rate if either: (i) there is a change in the in-substance fixed lease payments; (ii) there is a change in the amounts expected to be payable under a residual value guarantee; (iii) there is a change in future lease payments resulting from a change in an index or a rate used to determine those payments; (iv) there is a change in the assessment of an option to purchase, extend or terminate the underlying asset, assessed in the context of a purchase option.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (15) Insurance contracts

###### *Insurance contracts classification*

Under the contract the insurer signed with the policyholder, the insurer may undertake insurance risk or other risks, or both insurance risk and other risks.

Where the Group undertakes both the insurance risk and other risks, and the insurance risk and other risks can be distinguished and separately measured, the insurance risk shall be separately accounted for as insurance contracts while the other risks shall be accounted for as either investment contracts or service contracts. Where the insurance risk and other risks cannot be distinguished from each other, or can be distinguished but cannot be separately measured, significant insurance risk test shall be performed at the contract's initial recognition date. If the insurance risk is significant, the contract is classified as an insurance contract; otherwise, it is classified as an investment contract or service contract.

###### *Insurance income recognition*

Insurance premium income is recognised when all of the following criteria are met:

- (a) The insurance contract is issued, and related insurance risk is undertaken by the Group;
- (b) The related economic benefits are likely to flow to the Group; and
- (c) Related income can be reliably measured.

###### *Insurance contract liabilities*

When measuring insurance contract liabilities, the Group identifies insurance contracts where insurance risks are of similar nature as a measurement unit. Insurance contract liabilities are measured based on a reasonably estimated amount of payments that the Group is obliged to pay in order to fulfil relevant obligations under the insurance contract. Structured product that cannot be sold separately is classified as one measurement unit.

The Group performs liability adequacy test at the end of each reporting period. If the insurance contract liabilities re-calculated with the insurance actuarial method exceed their carrying amounts on the date of the liability adequacy test, an additional provision shall be made for the respective insurance contract liabilities based on the differences. Otherwise, no adjustment is made to the respective insurance contract liabilities.

##### (16) Provisions and contingent liabilities

A provision is recognised in the statement of financial position if, as the result of a past event, the Group has a present legal or constructive obligation that can be reliably estimated and it is probable that an outflow of economic benefits will be required to settle the obligation. A provision is initially measured at the best estimate of the expenditure required to settle the related present obligation. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. Where the effect of the time value of money is material, the best estimate is determined by discounting the related future cash outflows.

A potential obligation arising from a past transaction or event whose existence can only be confirmed by the occurrence or non-occurrence of future uncertain events; or a present obligation that arises from past transactions or events where it is not probable that an outflow of economic benefits is required to settle the obligation or the amount of the obligation cannot be measured reliably, is disclosed as a contingent liability unless the probability of outflow of economic benefit is remote.

##### (17) Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. A financial instrument issued is an equity instrument if, and only if, both conditions (i) and (ii) below are met: (i) The financial instrument includes no contractual obligation to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; and (ii) If the financial instrument will or may be settled in the Group's own equity instruments, it is a non-derivative instrument that includes no contractual obligations for the Group to deliver a variable number of its own equity instruments; or a derivative that will be settled only by the Group exchanging a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

Equity instruments issued by the Group are recorded at the fair value of proceeds received, net of direct issuance expenses.

#### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

##### (18) Financial guarantees and loan commitments

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, in accordance with the terms of a debt instrument.

Financial guarantees are initially recognised at fair value on the date the guarantee was given. Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of the initial amount, less amortisation of guarantee fees, and the best estimate of the loss provisions required to settle the guarantee. Any increase in the liability relating to guarantees is taken to the consolidated statement of profit or loss.

The impairment allowance of loan commitments provided by the Group is measured by ECL. The Group has not provided any commitment to provide loans at a below-market interest rate, or that can be settled net in cash or by delivering or issuing another financial instrument.

For loan commitments and financial guarantee contracts, the loss allowance is recognised as a provision. However, for contracts that include both a loan and an undrawn commitment and the Group cannot separately identify the ECL on the undrawn commitment component from those on the loan component, the ECL on the undrawn commitment are recognised together with the loss allowance for the loan. To the extent that the combined ECL exceed the gross carrying amount of the loan, the ECL are recognised as a provision.

##### (19) Fiduciary activities

The Group's fiduciary business refers to the management of assets for customers in accordance with custody agreements signed by the Group and securities investment funds, insurance companies, annuity plans and other organisations. The Group fulfils its fiduciary duty and receives relevant fees in accordance with these agreements, and does not take up any risks and rewards related to the assets under custody, which are recorded as off-balance sheet items.

The Group conducts entrusted lending business, whereby it enters into entrusted loan agreements with customers. Under the terms of these agreements, the customers provide funding (the "entrusted funds") to the Group, and the Group grants loans to third parties (the "entrusted loans") according to the instructions of the customers. As the Group does not assume the risks and rewards of the entrusted loans and the corresponding entrusted funds, entrusted loans and funds are recorded as off-balance sheet items at their principal amounts and no impairment assessments are made for these entrusted loans.

##### (20) Income recognition

###### (a) *Interest income*

Interest income for interest bearing debt instruments measured at amortized cost and fair value through other comprehensive income is recognised in profit or loss based on effective interest method. Interest income includes the amortisation of any discount or premium or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest basis. The effective interest method is a method of calculating the amortised cost of financial assets and liabilities and of allocating the interest income and interest expense over the relevant period.

###### (b) *Fee and commission income*

Fee and commission income is recognised when the performance obligation is satisfied. For those services that are provided over a period of time, fee and commission income is accrued in accordance with the terms and conditions of the service agreement. For other services, fee and commission income is recognised when the transactions are completed.

###### (c) *Dividend income*

Dividend income from equity investments is recognised in profit or loss on the date when the Group's right to receive payment is established.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (21) Income tax

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at the end of each reporting period, and any adjustment to tax payable in respect of previous periods. Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax also arises from unused tax losses and unused tax credits. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax losses and unused tax credits can be utilised.

Current income tax and movements in deferred tax balances are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

At the end of each reporting period, deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled according to the requirements of tax laws. The Group also considers the possibility of realisation and the settlement of deferred tax assets and deferred tax liabilities in the calculation.

Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if the Group has the legally enforceable right to offset current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on the same taxable entity. Otherwise, the balances of deferred tax assets and deferred tax liabilities, and movements therein, are presented separately from each other and are not offset.

#### (22) Cash equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

#### (23) Profit distribution

Proposed dividends which are declared and approved after the end of each reporting period are not recognised as a liability in the statement of financial position and are instead disclosed as a subsequent event after the end of each reporting period in the note to the financial statements. Dividends payable are recognised as liabilities in the period in which they are approved.

#### (24) Related parties

If the Group has the power, directly or indirectly, to control, jointly control or exercise significant influence over another party, or vice versa, or where the Group and one or more parties are subject to common control or joint control from another party, they are considered to be related parties. Related parties may be individuals or enterprises. The Group's related parties include but are not limited to the following:

- (a) the Bank's parents;
- (b) the Bank's subsidiaries;
- (c) other entities which are controlled by the Bank's parents;
- (d) an investor who has joint control over the Group;
- (e) an investor who can exercise significant influence over the Group;
- (f) an associate of the Group;
- (g) a joint venture entity of the Group;
- (h) principal individual investors of the Group, and close family members of such individuals (principal individual investors are the individual investors who have the power, directly or indirectly, to control, jointly control or exercise significant influence over another party);
- (i) key management personnel of the Group and close family members of such individuals (key management personnel represent those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director of that entity);
- (j) key management personnel of the Bank's parents and close family members of such individuals;
- (k) other entities that are controlled or jointly controlled by the Group's principal individual investors, key management personnel, or close family members of such individuals;

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(24) Related parties (continued)**

- (l) a post-employment benefit plan for the benefit of employees of the Group, or of any entity that is a related party of the Group; and
- (m) joint ventures and their subsidiaries, or associates and their subsidiaries, of other member units (including parent companies and subsidiaries) of the Bank's corporate group, joint ventures and their subsidiaries, or associates and their subsidiaries, of companies that exercise joint control of the Bank, joint ventures and their subsidiaries of the companies that have a significant influence on the Bank, subsidiaries of joint ventures, and subsidiaries of associates.

**(25) Operating segments**

The identification of operating segments of the Group is on the basis of internal reports that are regularly reviewed by the Group's chief operating decision makers in order to allocate resources to the segment and assess its performance. On the basis of the operating segments, the Group identifies the reportable segments, using a combination of factors including products and services, geographical areas, regulatory environments etc., which the management has chosen for organization. The operating segments that meet the specified criteria have been aggregated, and the operating segments that meet quantitative thresholds have been reported separately.

The amount reported for each operating segment item is the measure reported to the chief operating decision makers for the purposes of allocating resources to the segment and assessing its performance. Segment information is prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Group.

**(26) Significant accounting estimates and judgements****(a) Classification of financial assets**

The Group's significant judgments in determining the classification of financial assets include the analysis of business models and contractual cash flow characteristics.

The Group determines the business model for the management of financial assets at the level of portfolios and considers the factors such as how the asset's performance is evaluated and reported to key management personnel, the risks affecting the performance of financial assets and the way in which financial assets are managed, and how managers are compensated.

In assessing whether the contractual cash flow of financial assets is consistent with the basic lending arrangement, the Group uses the following key judgements: whether the principals may change because of the changes of time distribution or amount during the life period due to the reasons such as prepayment; whether the interest includes only the time value of money, credit risk, other basic borrowing risks and the consideration of costs and profits. For example, whether the amount prepaid reflects only the principal that has not yet been paid and the interest based on the outstanding principal, as well as reasonable compensation paid for the early termination of the contract.

**(b) Expected credit losses**

The measurement of the expected credit loss allowance for the investment in financial assets measured at amortised cost and debt instruments measured at FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring expected credit losses is further detailed in Note 61(1).

A number of significant judgements are required in applying the accounting requirements for measuring expected credit losses, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of expected credit losses;
- Determining the forward-looking information and weightings for different types of products/markets when measuring expected credit losses; and
- Establishing groups of financial instruments with similar risk characteristics for the purpose of measuring expected credit losses.

Detailed information about the judgements and estimates made by the Group in the above areas is set out in Note 61(1) credit risk.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (26) Significant accounting estimates and judgements (continued)

##### (c) *Fair value of financial instruments*

The fair value of financial instruments that are traded in an active market is based on their quoted market prices in an active market at the valuation date. A quoted market price is a price from an active market where price information is readily and regularly available from an exchange or from a dealer quotation and where this price information represents actual and recurring orderly transactions.

For all other financial instruments, the Group determines fair values using valuation techniques which include discounted cash flow models, as well as other types of valuation model. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, foreign currency exchange rates, credit spreads and the liquidity premium. Where discounted cash flow techniques are used, estimated cash flows are based on management's best estimates and the discount rate used is a market rate at the end of each reporting period applicable for an instrument with similar terms and conditions. Where other pricing models are used, inputs are based on the maximising observable market data at the end of each reporting period. However, where market data is not available, the Group needs to make the best estimates on such unobservable market inputs.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants in an orderly transaction.

##### (d) *Income taxes*

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The Group carefully evaluates the tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislations. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax assets to be recovered.

##### (e) *Employee retirement benefit obligations*

The Group has established liabilities in connection with benefits paid to certain retired employees. The amounts of employee benefit expense and liabilities are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, pension benefit inflation rates, medical benefit inflation rates, and other factors. While management believes that its assumptions are appropriate, differences in actual experience or changes in assumptions may affect the Group's other comprehensive income and liability related to its employee retirement benefit obligations.

##### (f) *Scope of consolidation*

The Group has taken into consideration all facts and circumstances in the assessment of whether the Group, as an investor, controls the investee. The principle of control includes three elements: (i) power over the investee; (ii) exposure, or rights, to variable returns from involvement with the investee; and (iii) the ability to use power over the investee to affect the amount of the investor's returns. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**5 TAXATION**

The Group's main applicable taxes and tax rates are as follows:

**Value added tax ("VAT")**

Pursuant to the 'Circular on the Comprehensive Plan for Levying VAT in place of Business Tax' (Cai Shui [2016] No.36) jointly issued by the Ministry of Finance ("MOF") and the State Administration of Taxation, business tax that used to be levied on taxable income of the Bank and its subsidiaries in Mainland China was replaced by VAT from 1 May 2016, and the main VAT taxation rate is 6%.

**City construction tax**

City construction tax is calculated as 1% to 7% of VAT.

**Education surcharge**

Education surcharge is calculated as 3% of VAT.

**Local education surcharge**

Local education surcharge is calculated as 2% of VAT.

**Income tax**

The income tax rate that is applicable to the Bank and its subsidiaries in Mainland China is 25%. Taxation on overseas operations is charged at the relevant local rates. Tax paid on overseas operations is set off to the extent allowed under the relevant income tax laws of the PRC.

**6 NET INTEREST INCOME**

	2021	2020
<b>Interest income arising from:</b>		
Deposits with central banks	36,775	35,537
Deposits with banks and non-bank financial institutions	9,653	12,306
Placements with banks and non-bank financial institutions	5,245	9,366
Financial assets held under resale agreements	12,894	11,966
Investment securities	225,706	209,803
Loans and advances to customers		
– Corporate loans and advances	394,804	361,371
– Personal loans and advances	365,833	339,230
– Discounted bills	6,424	9,930
<b>Total</b>	<b>1,057,334</b>	<b>989,509</b>
<b>Interest expense arising from:</b>		
Borrowings from central banks	(20,384)	(19,406)
Deposits from banks and non-bank financial institutions	(36,052)	(40,026)
Placements from banks and non-bank financial institutions	(4,937)	(8,551)
Financial assets sold under repurchase agreements	(817)	(938)
Debt securities issued	(31,483)	(30,827)
Deposits from customers		
– Corporate deposits	(155,532)	(143,287)
– Personal deposits	(202,709)	(170,565)
<b>Total</b>	<b>(451,914)</b>	<b>(413,600)</b>
<b>Net interest income</b>	<b>605,420</b>	<b>575,909</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 6 NET INTEREST INCOME (CONTINUED)

(1) Interest income from impaired financial assets is listed as follows:

	2021	2020
Impaired loans and advances	4,770	3,838
Other impaired financial assets	40	86
<b>Total</b>	<b>4,810</b>	<b>3,924</b>

(2) Interest expense on financial liabilities with maturity over five years mainly represented the interest expense on debt securities issued.

### 7 NET FEE AND COMMISSION INCOME

	2021	2020
<b>Fee and commission income</b>		
Electronic banking service fees	28,942	29,007
Bank card fees	21,148	21,374
Agency service fees	19,283	17,366
Wealth management service fees	18,550	15,574
Commission on trust and fiduciary activities	17,284	15,593
Settlement and clearing fees	13,220	12,542
Consultancy and advisory fees	11,658	11,577
Guarantee fees	3,981	3,917
Credit commitment fees	1,358	1,309
Others	3,213	3,253
<b>Total</b>	<b>138,637</b>	<b>131,512</b>
<b>Fee and commission expense</b>		
Bank card transaction fees	(5,976)	(6,037)
Inter-bank transaction fees	(1,277)	(1,148)
Others	(9,892)	(9,745)
<b>Total</b>	<b>(17,145)</b>	<b>(16,930)</b>
<b>Net fee and commission income</b>	<b>121,492</b>	<b>114,582</b>

### 8 NET TRADING GAIN

	2021	2020
Debt securities	4,132	4,255
Derivatives	2,909	(345)
Equity investments	(251)	12
Others	1,026	391
<b>Total</b>	<b>7,816</b>	<b>4,313</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**9 DIVIDEND INCOME**

	2021	2020
Dividend income from equity investments measured at fair value through profit or loss	5,904	3,165
Dividend income from equity investments measured at fair value through other comprehensive income	17	17
<b>Total</b>	<b>5,921</b>	<b>3,182</b>

**10 NET GAIN ARISING FROM INVESTMENT SECURITIES**

	2021	2020
Net gain related to financial assets designated as measured at fair value through profit or loss	2,579	5,121
Net loss related to financial liabilities designated as measured at fair value through profit or loss	(11,815)	(10,300)
Net gain related to other financial assets and liabilities measured at fair value through profit or loss	18,246	9,825
Net gain related to financial assets measured at fair value through other comprehensive income	1,449	823
Others	39	296
<b>Total</b>	<b>10,498</b>	<b>5,765</b>

**11 NET GAIN ON DERECOGNITION OF FINANCIAL ASSETS MEASURED AT AMORTISED COST**

For the year ended 31 December 2021, a net gain on derecognition of financial assets measured at amortised cost mainly attributes to the Group's issuance of asset-backed securities, which led to net gains of RMB4,533 million arising from derecognition of loans and advances to customers (for the year ended 31 December 2020: net gains of RMB4,338 million).

**12 OTHER OPERATING INCOME, NET**

## Other operating income

	2021	2020
Insurance related income	44,148	31,406
Foreign exchange gains	7,333	5,262
Rental income	3,679	3,488
Others	12,865	7,718
<b>Total</b>	<b>68,025</b>	<b>47,874</b>

Foreign exchange gains or losses includes gains and losses in connection with the translation of foreign currency denominated monetary assets and liabilities, and net realised and unrealised gains and losses on foreign exchange derivatives (including those foreign exchange swaps, foreign exchange options and cross currency swaps entered into in order to economically hedge positions in foreign currency assets).

## Other operating expense

	2021	2020
Insurance related costs	46,972	32,766
Others	12,128	9,284
<b>Total</b>	<b>59,100</b>	<b>42,050</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 13 OPERATING EXPENSES

	2021	2020
Staff costs		
– Salaries, bonuses, allowances and subsidies	79,673	71,356
– Defined contribution plans	14,664	12,261
– Housing funds	7,273	6,809
– Union running costs and employee education costs	3,463	2,624
– Early retirement expenses	1	17
– Compensation to employees for termination of employment relationship	5	5
– Others	13,159	11,281
	<b>118,238</b>	<b>104,353</b>
Premises and equipment expenses		
– Depreciation charges	24,055	23,381
– Rent and property management expenses	4,164	4,299
– Maintenance	3,205	3,424
– Utilities	1,810	1,657
– Others	2,308	2,168
	<b>35,542</b>	<b>34,929</b>
Taxes and surcharges	7,791	7,325
Amortisation expenses	3,240	2,801
Other general and administrative expenses	54,371	39,166
Total	<b>219,182</b>	<b>188,574</b>

### 14 CREDIT IMPAIRMENT LOSSES

	2021	2020
Loans and advances to customers	160,324	167,139
Financial investments		
– Financial assets measured at amortised cost	15,830	7,919
– Financial assets measured at fair value through other comprehensive income	468	(244)
Off-balance sheet credit business	2,704	(3,601)
Others	(11,377)	22,278
Total	<b>167,949</b>	<b>193,491</b>

### 15 OTHER IMPAIRMENT LOSSES

	2021	2020
Other impairment losses	766	(3,562)

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**16 DIRECTORS' AND SUPERVISORS' EMOLUMENTS**

The aggregate of the emoluments before individual income tax of directors and supervisors who held office during the year is as follows:

	2021				
	Fees RMB'000	Remuneration paid RMB'000	Contributions to defined contribution retirement schemes RMB'000	Other benefits in kind (Note (v)) RMB'000	Total (Note (i)) RMB'000
<b>Executive directors</b>					
Tian Guoli (Note (vi))	-	619	53	154	826
<b>Non-executive directors</b>					
Xu Jiandong (Notes (iii))	-	-	-	-	-
Zhang Qi (Note (iii))	-	-	-	-	-
Tian Bo (Note (iii))	-	-	-	-	-
Xia Yang (Note (iii))	-	-	-	-	-
Shao Min (Notes (ii) & (iii))	-	-	-	-	-
Liu Fang (Notes (ii) & (iii))	-	-	-	-	-
<b>Independent non-executive directors</b>					
Malcolm Christopher McCarthy	410	-	-	-	410
Kenneth Patrick Chung	440	-	-	-	440
Graeme Wheeler	440	-	-	-	440
Michel Madelain	410	-	-	-	410
William Coen (Note (ii))	195	-	-	-	195
Leung Kam Chung (Note (ii))	101	-	-	-	101
<b>Supervisors</b>					
Wang Yongqing (Note (vi))	-	619	53	154	826
Yang Fenglai (Note (vi))	-	1,112	36	217	1,365
Lin Hong (Note (ii))	-	-	-	-	-
Wang Yi (Note (iv))	50	-	-	-	50
Liu Jun (Note (ii))	-	-	-	-	-
Deng Aibing (Note (ii))	-	-	-	-	-
Zhao Xijun	290	-	-	-	290
Liu Huan	270	-	-	-	270
Ben Shenglin	250	-	-	-	250
<b>Former executive directors</b>					
Wang Jiang (Notes (ii) & Note(vi))	-	568	48	143	759
Lyu Jiajin (Notes (ii) & (vi))	-	233	21	53	307
<b>Former non-executive directors</b>					
Feng Bing (Notes (ii) & (iii))	-	-	-	-	-
Anita Fung Yuen Mei (Notes (ii))	195	-	-	-	195
Carl Walter (Notes (ii))	220	-	-	-	220
<b>Former supervisors</b>					
Wu Jianhang (Notes (ii) & (vi))	-	557	25	106	688
Lu Kegui (Note (ii) & (iv))	50	-	-	-	50
Cheng Yuanguo (Notes (ii) & (iv))	13	-	-	-	13
	3,334	3,708	236	827	8,105



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 16 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)

The aggregate of the emoluments before individual income tax of directors and supervisors who held office during the year is as follows (continued):

	2020			
	Annual remuneration payable (Allowances) RMB'000	Employer's contribution to social insurances, enterprise annuity, supplemental medical insurance and housing Provident fund RMB'000	Other monetary income RMB'000	Incentive income for 2018-2020 tenure RMB'000
<b>Executive directors</b>				
Tian Guoli (Note (vi))	861	164	–	713
Lyu Jiajin (Notes (ii) & (vi))	388	91	–	111
<b>Non-executive directors</b>				
Feng Bing (Notes (ii) & (iii))	–	–	–	–
Xu Jiandong (Notes (iii))	–	–	–	–
Zhang Qi (Note (iii))	–	–	–	–
Tian Bo (Note (iii))	–	–	–	–
Xia Yang (Note (iii))	–	–	–	–
<b>Independent non-executive directors</b>				
Anita Fung Yuen Mei (Note (ii))	390	–	–	–
Malcolm Christopher McCarthy	410	–	–	–
Carl Walter (Note (ii))	440	–	–	–
Kenneth Patrick Chung	440	–	–	–
Graeme Wheeler	440	–	–	–
Michel Madelain	390	–	–	–
<b>Supervisors</b>				
Wang Yongqing (Note (vi))	861	164	–	348
Wu Jianhang (Notes (ii) & (vi))	2,000	235	–	–
Yang Fenglai (Notes (vi))	1,000	119	–	–
Lu Kegui (Notes (ii) & (iv))	50	–	–	–
Cheng Yuanguo (Notes (ii) & (iv))	50	–	–	–
Wang Yi (Notes (iv))	50	–	–	–
Zhao Xijun	290	–	–	–
Liu Huan	125	–	–	–
Ben Shenglin	125	–	–	–
<b>Former executive directors</b>				
Liu Guiping (Notes (vi))	790	148	–	389
Zhang Gengsheng (Notes (vi))	452	83	–	550
<b>Former non-executive directors</b>				
Zhu Hailin (Notes (iii))	–	–	–	–
<b>Former supervisors</b>				
Fang Qiuyue (Notes (vi))	667	58	–	–
	10,219	1,062	–	2,111

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**16 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)**

Notes:

- (i) The amounts of emoluments for the year ended 31 December 2021 in respect of the services rendered by the directors and supervisors are subject to the approval of the Annual General Meeting.
- (ii) Upon election at the 2021 first extraordinary general meeting of the Bank and approval of the Board of the Bank, Mr. Wang Jiang commenced his position as vice chairman and the executive director of the Bank from March 2021. Upon election at the 2020 first extraordinary general meeting of the Bank and approval of the CBIRC, Ms. Shao Min and Ms. Liu Fang commenced their positions as non-executive directors of the Bank from January 2021. Upon election at the 2020 annual general meeting of the Bank and approval of the CBIRC, Mr. Leung Kam Chung, Antony commenced his position as independent non-executive director of the Bank from October 2021. Upon election at the 2020 first extraordinary general meeting of the Bank and approval of the CBIRC, Mr. William Coen commenced his position as independent non-executive director of the Bank from June 2021.

Due to change of job, Mr. Wang Jiang ceased to serve as vice chairman and executive director of the Bank from March 2022. Due to the expiration of their term of office, Ms. Anita Fung Yuen Mei and Mr. Carl Walter ceased to serve as independent non-executive director of the Bank from June 2021. Due to change of job, Mr. Lyu Jiajin ceased to serve as executive director of the Bank from May 2021. Due to change of work, Ms. Feng Bing ceased to serve as non-executive director of the Bank from January 2021.

Upon election at the 2021 second extraordinary general meeting of the Bank, Mr. Lin Hong commenced his position as shareholder representative supervisors of the Bank from December 2021. Upon election at the second session of the fifth employee representatives' meeting of the Bank, Mr. Liu Jun and Mr. Deng Aibing commenced their positions as employee representative supervisors of the Bank from December 2021.

Due to the expiration of his term of office, Mr. Lu Kegui ceased to serve as employee representative supervisor of the Bank from December 2021. Due to the expiration of his term of office, Mr. Wu Jianhang ceased to serve as shareholder representative supervisors of the Bank from June 2021. Due to change of work, Mr. Cheng Yuanguo ceased to serve as employee representative supervisor of the Bank from March 2021. Upon appointment of the Board of the Bank and approval of the CBIRC, Mr. Cheng Yuanguo commenced his position as chief risk officer of the Bank from April 2021.

- (iii) The Bank did not need to pay the emoluments of non-executive directors appointed by Huijin for the services rendered in 2021 and 2020.
- (iv) The amounts only included fees for their services as supervisors.  
The compensation of Mr. Cheng Yuanguo who serve as chief risk officer during the year is disclosed in Note 60.
- (v) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
- (vi) The total compensation package for these directors and supervisors for the year ended 31 December 2021 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation not provided for is not expected to have a significant impact on the Group's financial statements for the year ended 31 December 2021. The final compensation will be disclosed in a separate announcement when determined.
- (vii) The total compensation package for certain directors and supervisors for the year ended 31 December 2020 had not been finalised in accordance with regulations of the PRC relevant authorities as at the date that the 2020 financial statements were announced. The aforesaid total compensation package for the directors and supervisors for the year ended 31 December 2020 was the final amount.
- (viii) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities has been paid in accordance with relevant policies relating to the central remuneration reform.

None of the directors and supervisors received any inducements or compensation for loss of office, or waived any emoluments during the years ended 31 December 2021 and 2020.

**17 INDIVIDUALS WITH HIGHEST EMOLUMENTS**

None of the five individuals with the highest emoluments are directors or supervisors whose emoluments are disclosed in Note 16. The aggregate of the emoluments before individual income tax of the five highest paid individuals during the year is as follows:

	2021 RMB'000	2020 RMB'000
Salaries and allowance	12,329	12,514
Variable compensation	25,142	29,881
Contributions to defined contribution retirement schemes	758	628
Other benefit in kind	574	581
	<b>38,803</b>	43,604

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(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 17 INDIVIDUALS WITH HIGHEST EMOLUMENTS (CONTINUED)

The numbers of these individuals whose emoluments before individual income tax are within the following bands is set out below.

	2021	2020
RMB6,500,001 – RMB7,000,000	1	–
RMB7,000,001 – RMB7,500,000	2	–
RMB7,500,001 – RMB8,000,000	–	–
RMB8,000,001 – RMB8,500,000	–	1
RMB8,500,001 – RMB9,000,000	2	3
RMB9,000,001 – RMB9,500,000	–	–
RMB9,500,001 – RMB10,000,000	–	1
RMB10,000,001 – RMB10,500,000	–	–
RMB10,500,001 – RMB11,000,000	–	–
RMB11,000,001 – RMB11,500,000	–	–
RMB11,500,001 – RMB12,000,000	–	–

None of these individuals received any inducements or compensation for loss of office, or waived any emoluments during the years ended 31 December 2021 and 2020.

### 18 INCOME TAX EXPENSE

#### (1) Income tax expense

	2021	2020
Current tax	79,228	78,345
– Mainland China	77,135	75,721
– Hong Kong	1,231	1,252
– Other countries and regions	862	1,372
Adjustments for prior years	(709)	906
Deferred tax	(4,035)	(16,214)
<b>Total</b>	<b>74,484</b>	<b>63,037</b>

The provisions for income taxes for Mainland China and Hong Kong are calculated at 25% and 16.5% of the estimated taxable income from Mainland China and Hong Kong operations for the reporting period, respectively. Taxation for other overseas operations is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

#### (2) Reconciliation between income tax expense and accounting profit

	Note	2021	2020
Profit before tax		378,412	336,616
Income tax calculated at the 25% statutory tax rate		94,603	84,154
Effects of different applicable rates of tax prevailing in other countries/regions		(89)	(116)
Non-deductible expenses	(a)	28,519	21,454
Non-taxable income	(b)	(47,840)	(43,361)
Adjustments on income tax for prior years which affect profit or loss		(709)	906
<b>Income tax expense</b>		<b>74,484</b>	<b>63,037</b>

(a) Non-deductible expenses primarily include non-deductible losses resulting from write-offs, impairment losses, and items that are in excess of deductible amount under the relevant PRC tax regulations such as staff costs and entertainment expenses.

(b) Non-taxable income primarily includes interest income from PRC government bonds and local government bonds.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**19 EARNINGS PER SHARE**

Basic earnings per share for the years ended 31 December 2021 and 2020 have been computed by dividing the net profit attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the years.

For the purpose of calculating basic earnings per share, dividends on non-cumulative preference shares declared in respect of the period and the perpetual bond interest paid in the period should be deducted from the amount attributable to equity shareholders of the Bank.

The conversion feature of preference shares are considered to be contingently issuable ordinary shares. The triggering events of conversion did not occur for the years ended 31 December 2021 and 2020, therefore the conversion feature of preference shares has no effect on the basic and diluted earnings per share calculations.

	2021	2020
Net profit attributable to equity shareholders of the Bank	302,513	271,050
Less: Profit for the year attributable to other equity instruments holders of the Bank	(4,538)	(5,624)
Net profit attributable to ordinary shareholders of the Bank	297,975	265,426
Weighted average number of ordinary shares (in millions of shares)	250,011	250,011
Basic earnings per share attributable to ordinary shareholders of the Bank (in RMB Yuan)	1.19	1.06
Diluted earnings per share attributable to ordinary shareholders of the Bank (in RMB Yuan)	1.19	1.06

**20 CASH AND DEPOSITS WITH CENTRAL BANKS**

	Note	31 December 2021	31 December 2020
Cash		48,613	49,068
Deposits with central banks			
– Statutory deposit reserves	(1)	2,160,485	2,285,486
– Surplus deposit reserves	(2)	520,700	434,199
– Fiscal deposits and others		33,032	46,323
Accrued interest		1,062	1,088
Total		2,763,892	2,816,164

- (1) The Group places statutory deposit reserves with the People's Bank of China ("PBOC") and overseas central banks where it has operations. The statutory deposit reserves are not available for use in the Group's daily business.

As at the end of the reporting period, the Bank's statutory deposit reserve rates in Mainland China were as follows:

	31 December 2021	31 December 2020
Reserve rate for RMB deposits	10.00%	11.00%
Reserve rate for foreign currency deposits	9.00%	5.00%

The statutory RMB deposit reserve rates applicable to domestic subsidiaries of the Group are determined by the PBOC.

The amounts of statutory deposit reserves placed with the central banks of overseas countries are determined by local jurisdictions.

- (2) The surplus deposit reserve maintained with the PBOC is mainly for the purpose of clearing.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 21 DEPOSITS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS

#### (1) Analysed by type of counterparties

	31 December 2021	31 December 2020
Banks	146,243	440,339
Non-bank financial institutions	8,003	11,602
Accrued interest	986	1,590
Gross balances	155,232	453,531
Allowances for impairment losses (Note 35)	(125)	(298)
Net balances	155,107	453,233

#### (2) Analysed by geographical sectors

	31 December 2021	31 December 2020
Mainland China	122,172	405,588
Overseas	32,074	46,353
Accrued interest	986	1,590
Gross balances	155,232	453,531
Allowances for impairment losses (Note 35)	(125)	(298)
Net balances	155,107	453,233

For the years ended 31 December 2021 and 2020, the book value of deposits with banks and non-bank financial institutions was in Stage 1. The book value and the impairment loss allowances do not involve the transfers between stages.

### 22 PLACEMENTS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS

#### (1) Analysed by type of counterparties

	31 December 2021	31 December 2020
Banks	96,021	258,711
Non-bank financial institutions	91,551	108,478
Accrued interest	1,004	1,525
Gross balances	188,576	368,714
Allowances for impairment losses (Note 35)	(414)	(310)
Net balances	188,162	368,404

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**22 PLACEMENTS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS (CONTINUED)**

## (2) Analysed by geographical sectors

	31 December 2021	31 December 2020
Mainland China	115,485	291,791
Overseas	72,087	75,398
Accrued interest	1,004	1,525
Gross balances	188,576	368,714
Allowances for impairment losses (Note 35)	(414)	(310)
Net balances	188,162	368,404

As at 31 December 2021, the Group's placements with banks and non-bank financial institutions with a total principal of RMB16,250 million (as at 31 December 2020: nil) had been designated as Stage 2, with corresponding impairment loss allowances of RMB67 million (as at 31 December 2020: nil). All the remaining placements with banks and non-bank financial institutions were designated as Stage 1.

**23 DERIVATIVES AND HEDGE ACCOUNTING**

## (1) Analysed by type of contracts

	Note	31 December 2021			31 December 2020		
		Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Interest rate contracts		584,102	1,870	2,296	650,225	1,802	4,168
Exchange rate contracts		3,183,567	27,578	27,772	3,461,021	63,881	73,376
Other contracts	(a)	130,138	2,102	1,255	126,071	3,346	4,412
Total		3,897,807	31,550	31,323	4,237,317	69,029	81,956

## (2) Analysed by counterparty credit risk-weighted assets

	Note	31 December 2021	31 December 2020
Counterparty credit default risk-weighted assets			
– Interest rate contracts		3,387	4,073
– Exchange rate contracts		39,036	38,946
– Other contracts	(a)	16,082	10,015
Subtotal		58,505	53,034
Risk-weighted assets for credit valuation adjustment		13,618	14,739
Total		72,123	67,773

The notional amounts of derivatives only represent the unsettled transaction volume as at the end of the reporting period, instead of the amount of risk assets. Since 1 January 2013, the Group has adopted Capital Rules for Commercial Banks (Provisional) and other related policies. According to the rules set out by the CBIRC, the counterparty credit risk-weighted assets included risk-weighted assets for credit valuation adjustments with the considerations of counterparty status and maturity characteristic, and included back-to-back client-driven transactions. The risk-weighted assets for counterparty credit risk of derivatives of the Group were calculated in accordance with the Rules on Measuring Derivative Counterparty Default Risk Assets since 1 January 2019.

(a) Other contracts mainly consist of precious metals and commodity contracts.

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### 23 DERIVATIVES AND HEDGE ACCOUNTING (CONTINUED)

#### (3) Hedge accounting

The following designated hedging instruments are included in the derivative financial instruments disclosed above.

	31 December 2021			31 December 2020		
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Fair value hedges						
Interest rate swaps	47,695	197	(522)	29,692	62	(1,131)
Cross currency swaps	29	-	-	30	-	(3)
Cash flow hedges						
Foreign exchange swaps	11,102	49	(55)	7,082	273	(82)
Cross currency swaps	636	-	(48)	654	-	(95)
Interest rate swaps	2,894	7	(18)	8,028	-	(160)
Total	62,356	253	(643)	45,486	335	(1,471)

#### (a) Fair value hedges

The Group uses interest rate swaps and cross currency swaps to hedge against changes in fair value of financial assets measured at fair value through other comprehensive income, debt securities issued, and loans and advances to customers arising from changes in interest rates and exchange rates.

Net gains/(losses) on fair value hedges are as follows:

	2021	2020
Net gains/(losses) on		
- hedging instruments	686	(837)
- hedged items	(672)	824

The gain and loss arising from the ineffective portion of fair value hedges was immaterial for the year ended 31 December 2021 and 2020.

#### (b) Cash flow hedges

The Group uses foreign exchange swaps, cross currency swaps and interest rate swaps to hedge against exposures to cash flow variability primarily from foreign exchange and interest rate risks of deposits from customers, loans and advances to customers, debt securities issued, placements from banks and non-bank financial institutions, and placements with banks and non-bank financial institutions. The maturities of hedging instruments and hedged items are both within five years.

For the year ended 31 December 2021, the Group's net gain from the cash flow hedges of RMB320 million was recognised in other comprehensive income (for the year ended 31 December 2020: net loss from cash flow hedges of RMB61 million), and the gain and loss arising from the ineffective portion of cash flow hedges was immaterial.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**24 FINANCIAL ASSETS HELD UNDER REALE AGREEMENTS**

Financial assets held under resale agreements analysed by underlying assets are shown as follows:

	31 December 2021	31 December 2020
Debt securities		
– Government bonds	259,628	200,006
– Debt securities issued by policy banks, banks and non-bank financial institutions	253,753	289,459
– Corporate bonds	–	133
Subtotal	513,381	489,598
Discounted bills	35,590	112,458
Accrued interest	199	350
Total	549,170	602,406
Allowances for impairment losses (Note 35)	(92)	(167)
Net balances	549,078	602,239

For the year ended 31 December 2021 and 2020, the book value of financial assets held under resale agreements was in Stage 1. The book value and the impairment loss allowances do not involve the transfers between stages.

**25 LOANS AND ADVANCES TO CUSTOMERS****(1) Analysed by measurement**

	Note	31 December 2021	31 December 2020
Loans and advances to customers measured at amortised cost		18,380,916	16,476,817
Less: allowances for impairment losses		(637,338)	(556,063)
Carrying amount of loans and advances to customers measured at amortised cost	(a)	17,743,578	15,920,754
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	(b)	379,469	259,061
Carrying amount of loans and advances to customers measured at fair value through profit or loss	(c)	3,761	9,890
Accrued interest		43,684	41,664
Carrying amount of loans and advances to customers		18,170,492	16,231,369



NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

(1) Analysed by measurement (continued)

*(a) Loans and advances to customers measured at amortised cost*

	31 December 2021	31 December 2020
Corporate loans and advances		
– Loans	10,267,665	9,028,785
– Finance leases	135,601	136,849
	<b>10,403,266</b>	9,165,634
Personal loans and advances		
– Residential mortgages	6,449,580	5,885,022
– Personal consumer loans	240,147	274,635
– Personal business loans	226,463	138,481
– Credit cards	899,127	828,943
– Others	162,333	184,102
	<b>7,977,650</b>	7,311,183
Gross loans and advances to customers measured at amortised cost	<b>18,380,916</b>	16,476,817
Stage 1	(310,207)	(275,428)
Stage 2	(154,465)	(108,099)
Stage 3	(172,666)	(172,536)
Allowances for impairment losses (Note 35)	(637,338)	(556,063)
Net loans and advances to customers measured at amortised cost	<b>17,743,578</b>	15,920,754
<i>(b) Loans and advances to customers measured at fair value through other comprehensive income</i>		
	31 December 2021	31 December 2020
Discounted bills	379,469	259,061
<i>(c) Loans and advances to customers measured at fair value through profit or loss</i>		
	31 December 2021	31 December 2020
Corporate loans and advances	3,761	9,890

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

## (2) Analysed by assessment method of expected credit losses

	31 December 2021			
	Stage 1	Stage 2	Stage 3	Total
Gross loans and advances to customers measured at amortised cost	17,525,964	588,881	266,071	18,380,916
Less: allowances for impairment losses	(310,207)	(154,465)	(172,666)	(637,338)
Carrying amount of loans and advances to customers measured at amortised cost	17,215,757	434,416	93,405	17,743,578
Provision percentage for loans and advances to customers measured at amortised cost	1.77%	26.23%	64.89%	3.47%
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	376,355	3,114	–	379,469
Allowances for impairment losses on loans and advances to customers measured at fair value through other comprehensive income	(900)	(216)	–	(1,116)
	31 December 2020			
	Stage 1	Stage 2	Stage 3	Total
Gross loans and advances to customers measured at amortised cost	15,682,498	533,590	260,729	16,476,817
Less: allowances for impairment losses	(275,428)	(108,099)	(172,536)	(556,063)
Carrying amount of loans and advances to customers measured at amortised cost	15,407,070	425,491	88,193	15,920,754
Provision percentage for loans and advances to customers measured at amortised cost	1.76%	20.26%	66.17%	3.37%
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	255,470	3,591	–	259,061
Allowances for impairment losses on loans and advances to customers measured at fair value through other comprehensive income	(603)	(237)	–	(840)

For loans and advances to customers designated as Stages 1 and Stage 2 as well as personal loans and advances designated as Stage 3, management assessed ECL using the risk parameter modelling approach that incorporated relevant parameters such as probability of default, loss given default, and exposure at default. For corporate loans and advances and discounted bills designated as Stage 3, management calculated ECL using the discounted cash flow method.

The segmentation of the loans mentioned above is defined in Note 61(1).



(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)****(4) Overdue loans analysed by overdue period**

	31 December 2021					Total
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years		
Unsecured loans	15,751	19,292	8,068	4,137		47,248
Guaranteed loans	8,809	14,063	27,182	6,087		56,141
Loans secured by property and other immovable assets	22,588	19,086	20,726	4,178		66,578
Other pledged loans	1,698	2,708	1,657	431		6,494
<b>Total</b>	<b>48,846</b>	<b>55,149</b>	<b>57,633</b>	<b>14,833</b>		<b>176,461</b>
As a percentage of gross loans and advances to customers	0.26%	0.29%	0.31%	0.08%		0.94%

	31 December 2020					Total
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years		
Unsecured loans	15,572	20,264	6,769	684		43,289
Guaranteed loans	12,862	18,439	29,069	2,300		62,670
Loans secured by property and other immovable assets	25,531	20,083	19,350	4,400		69,364
Other pledged loans	334	1,679	4,700	187		6,900
<b>Total</b>	<b>54,299</b>	<b>60,465</b>	<b>59,888</b>	<b>7,571</b>		<b>182,223</b>
As a percentage of gross loans and advances to customers	0.32%	0.36%	0.36%	0.05%		1.09%

Overdue loans represent loans of which the whole or part of the principal or interest is overdue for 1 day or more.

**(5) Packaged disposal of non-performing loans**

For the year ended 31 December 2021, the Group's total amount of non-performing loans sold through packaged disposal to external asset management companies was RMB5,985 million (for the year ended 31 December 2020: RMB24,830 million).

**(6) Write-off**

According to the Group's write-off policy, it is required to continue to recover the bad debts that are written off. For the year ended 31 December 2021, the amount of loans and advances to customers that the Group has written off under litigation-related condition but still under enforcement was RMB21,081 million (for the year ended 31 December 2020: RMB28,575 million).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 26 FINANCIAL INVESTMENTS

#### (1) Analysed by measurement

	Note	31 December 2021	31 December 2020
Financial assets measured at fair value through profit or loss	(a)	545,273	577,952
Financial assets measured at amortised cost	(b)	5,155,168	4,505,243
Financial assets measured at fair value through other comprehensive income	(c)	1,941,478	1,867,458
<b>Total</b>		<b>7,641,919</b>	<b>6,950,653</b>

#### (a) Financial assets measured at fair value through profit or loss

##### Analysed by nature

	Note	31 December 2021	31 December 2020
Held-for-trading purposes			
– Debt securities	(i)	123,857	170,365
– Equity instruments and funds	(ii)	931	1,415
		<b>124,788</b>	<b>171,780</b>
Financial assets designated as measured at fair value through profit or loss			
– Other debt instruments	(iii)	–	61,180
		<b>–</b>	<b>61,180</b>
Others			
– Credit investments	(iv)	19,613	14,202
– Debt securities	(v)	136,747	115,571
– Funds and others	(vi)	264,125	215,219
		<b>420,485</b>	<b>344,992</b>
<b>Total</b>		<b>545,273</b>	<b>577,952</b>

##### Analysed by type of issuers

##### Held-for-trading purposes

#### (i) Debt securities

	31 December 2021	31 December 2020
Government	16,936	20,173
Central banks	211	–
Policy banks	34,105	51,723
Banks and non-bank financial institutions	28,966	33,769
Enterprises	43,639	64,700
<b>Total</b>	<b>123,857</b>	<b>170,365</b>
Listed (Note)	123,461	170,365
– of which in Hong Kong	1,326	712
Unlisted	396	–
<b>Total</b>	<b>123,857</b>	<b>170,365</b>

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

(1) Analysed by measurement (continued)

(a) *Financial assets measured at fair value through profit or loss (continued)**Analysed by type of issuers (continued)**Held-for-trading purposes (continued)*

(ii) Equity instruments and funds

	31 December 2021	31 December 2020
Banks and non-bank financial institutions	575	681
Enterprises	356	734
<b>Total</b>	<b>931</b>	<b>1,415</b>
Listed	405	1,385
– of which in Hong Kong	91	629
Unlisted	526	30
<b>Total</b>	<b>931</b>	<b>1,415</b>

*Financial assets designated as measured at fair value through profit or loss*

(iii) Other debt instruments

	31 December 2021	31 December 2020
Banks and non-bank financial institutions	–	32,150
Enterprises	–	29,030
<b>Total</b>	<b>–</b>	<b>61,180</b>

Other debt instruments were mainly deposits with banks and non-bank financial institutions, debt securities and credit assets invested by principal guaranteed wealth management products.

The amounts of changes in the fair value of these financial assets that were attributable to changes in credit risk were considered not significant during the year presented and cumulatively as at 31 December 2021 and 2020.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 26 FINANCIAL INVESTMENTS (CONTINUED)

(1) Analysed by measurement (continued)

(a) *Financial assets measured at fair value through profit or loss (continued)*

*Analysed by type of issuers (continued)*

*Others*

(iv) Credit investments

	31 December 2021	31 December 2020
Banks and non-bank financial institutions	4,071	663
Enterprises	15,542	13,539
<b>Total</b>	<b>19,613</b>	14,202
Listed	–	643
– of which in Hong Kong	–	198
Unlisted	19,613	13,559
<b>Total</b>	<b>19,613</b>	14,202

(v) Debt securities

	31 December 2021	31 December 2020
Policy banks	7,499	7,361
Banks and non-bank financial institutions	128,045	108,185
Enterprises	1,203	25
<b>Total</b>	<b>136,747</b>	115,571
Listed (Note)	135,766	115,325
– of which in Hong Kong	265	–
Unlisted	981	246
<b>Total</b>	<b>136,747</b>	115,571

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".

(vi) Funds and others

	31 December 2021	31 December 2020
Banks and non-bank financial institutions	116,539	86,628
Enterprises	147,586	128,591
<b>Total</b>	<b>264,125</b>	215,219
Listed	51,408	74,164
– of which in Hong Kong	1,283	1,086
Unlisted	212,717	141,055
<b>Total</b>	<b>264,125</b>	215,219

There was no significant limitation on the ability of the Group to dispose of financial assets measured at FVPL.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

(1) Analysed by measurement (continued)

**(b) Financial assets measured at amortised cost***Analysed by type of issuers*

	<b>31 December 2021</b>	31 December 2020
Government	4,417,350	3,799,421
Central banks	4,799	5,231
Policy banks	293,199	300,679
Banks and non-bank financial institutions	141,458	130,946
Enterprises	214,569	177,534
Special government bond	49,200	49,200
Subtotal	<b>5,120,575</b>	4,463,011
Accrued interest	<b>68,821</b>	62,470
Gross balances	<b>5,189,396</b>	4,525,481
Allowances for impairment losses		
–Stage 1	(17,737)	(13,211)
–Stage 2	(1,427)	(282)
–Stage 3	(15,064)	(6,745)
Subtotal	<b>(34,228)</b>	(20,238)
Net balances	<b>5,155,168</b>	4,505,243
Listed (Note)	5,039,270	4,341,559
– of which in Hong Kong	5,500	7,747
Unlisted	115,898	163,684
Total	<b>5,155,168</b>	4,505,243
Market value of listed bonds	<b>5,133,633</b>	4,371,059

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 26 FINANCIAL INVESTMENTS (CONTINUED)

(1) Analysed by measurement (continued)

(c) *Financial assets measured at fair value through other comprehensive income*

*Analysed by nature*

	Note	31 December 2021	31 December 2020
Debt securities	(i)	1,934,061	1,860,503
Equity instruments	(ii)	7,417	6,955
<b>Total</b>		<b>1,941,478</b>	<b>1,867,458</b>

*Analysed by type of issuers*

(i) Debt securities

	31 December 2021	31 December 2020
Government	1,200,061	1,159,963
Central banks	38,103	34,295
Policy banks	413,845	400,032
Banks and non-bank financial institutions	99,382	88,887
Enterprises	120,348	130,324
Accumulated change of fair value charged in other comprehensive income	36,527	21,231
<b>Subtotal</b>	<b>1,908,266</b>	<b>1,834,732</b>
Accrued interest	25,795	25,771
<b>Total</b>	<b>1,934,061</b>	<b>1,860,503</b>
Listed (Note)	1,865,916	1,785,650
– of which in Hong Kong	68,435	57,198
Unlisted	68,145	74,853
<b>Total</b>	<b>1,934,061</b>	<b>1,860,503</b>

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".

(ii) Equity instruments

	31 December 2021		31 December 2020	
	Fair value	Dividend income during the year	Fair value	Dividend income during the year
Equity instruments	7,417	17	6,955	16

For the year ended 31 December 2021 and 2020, the Group neither sold any of the investments above nor transferred any cumulative profit or loss in equity.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

## (2) Movements of allowances for impairment losses

(a) *Financial assets measured at amortised cost*

	Note	2021			
		Stage 1	Stage 2	Stage 3	Total
<b>As at 1 January 2021</b>		<b>13,211</b>	<b>282</b>	<b>6,745</b>	<b>20,238</b>
Transfers:					
Transfers in/(out) to Stage 1		-	-	-	-
Transfers in/(out) to Stage 2		(13)	13	-	-
Transfers in/(out) to Stage 3		-	(111)	111	-
Newly originated or purchased financial assets		5,073	916	7,364	13,353
Financial assets derecognised during the year		(1,494)	(112)	(623)	(2,229)
Remeasurements	(i)	878	429	3,399	4,706
Foreign exchange and other movements		82	10	(1,932)	(1,840)
<b>As at 31 December 2021</b>		<b>17,737</b>	<b>1,427</b>	<b>15,064</b>	<b>34,228</b>
	Note	2020			
		Stage 1	Stage 2	Stage 3	Total
<b>As at 1 January 2020</b>		<b>8,932</b>	<b>134</b>	<b>3,636</b>	<b>12,702</b>
Transfers:					
Transfers in/(out) to Stage 1		-	-	-	-
Transfers in/(out) to Stage 2		(3)	3	-	-
Transfers in/(out) to Stage 3		(38)	(14)	52	-
Newly originated or purchased financial assets		4,703	-	-	4,703
Financial assets derecognised during the year		(1,493)	(48)	(33)	(1,574)
Remeasurements	(i)	1,182	219	3,389	4,790
Foreign exchange and other movements		(72)	(12)	(299)	(383)
<b>As at 31 December 2020</b>		<b>13,211</b>	<b>282</b>	<b>6,745</b>	<b>20,238</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 26 FINANCIAL INVESTMENTS (CONTINUED)

(2) Movements of allowances for impairment losses (continued)

(b) *Financial assets measured at fair value through other comprehensive income*

	Note	2021			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2021</b>		<b>3,334</b>	<b>11</b>	<b>-</b>	<b>3,345</b>
Transfers:					
Transfers in/(out) to Stage 1		11	(11)	-	-
Transfers in/(out) to Stage 2		(9)	9	-	-
Transfers in/(out) to Stage 3		(1)	-	1	-
Newly originated or purchased financial assets		641	3	-	644
Financial assets derecognised during the year		(856)	-	-	(856)
Remeasurements	(i)	417	159	104	680
Foreign exchange and other movements		103	(70)	(35)	(2)
<b>As at 31 December 2021</b>		<b>3,640</b>	<b>101</b>	<b>70</b>	<b>3,811</b>
	Note	2020			Total
<b>As at 1 January 2020</b>		<b>3,580</b>	<b>-</b>	<b>-</b>	<b>3,580</b>
Transfers:					
Transfers in/(out) to Stage 1		-	-	-	-
Transfers in/(out) to Stage 2		(6)	6	-	-
Transfers in/(out) to Stage 3		-	-	-	-
Newly originated or purchased financial assets		1,490	-	-	1,490
Financial assets derecognised during the year		(1,896)	-	-	(1,896)
Remeasurements	(i)	157	5	-	162
Foreign exchange and other movements		9	-	-	9
<b>As at 31 December 2020</b>		<b>3,334</b>	<b>11</b>	<b>-</b>	<b>3,345</b>

(i) Remeasurements mainly comprise the impact of changes in PD, LGD, EAD, and credit loss changes due to stage-transfer.

As at 31 December 2021, the Group's financial assets measured at amortised cost with carrying amount of RMB18,296 million (as at 31 December 2020: RMB10,420 million) and financial assets measured at fair value through other comprehensive income with carrying amount of RMB74 million (as at 31 December 2020: Nil) were impaired and classified as Stage 3, financial assets measured at amortised cost with carrying amount of RMB5,241 million (as at 31 December 2020: RMB2,047 million) and financial assets measured at fair value through other comprehensive income with carrying amount of RMB1,469 million (as at 31 December 2020: 1,528 million) were classified as Stage 2, and the remaining financial assets measured at amortised cost and financial assets measured at fair value through other comprehensive income were classified as Stage 1.

For the year ended 31 December 2021, the increase in the Group's Stage 1 financial assets due to newly originated or purchased financial assets amounted to RMB1,568,530 million (for the year ended 31 December 2020: RMB1,786,779 million), the decrease in Stage 1 financial assets due to derecognition amounted to RMB833,474 million (for the year ended 31 December 2020: RMB925,069 million), and there were no significant changes in the balances of financial assets classified as Stage 2 and 3. Both the amounts of financial assets transferred between stages and the amounts of financial assets with modifications of contractual cash flows that did not result in a derecognition were not significant.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**27 LONG-TERM EQUITY INVESTMENTS**

## (1) Investments in subsidiaries

*(a) Investment balance*

	Note	31 December 2021	31 December 2020
CCB Financial Asset Investment Co., Ltd. ("CCB Investment")	(i)	27,000	12,000
CCB Wealth Management Co., Ltd. ("CCB Wealth Management")		15,000	15,000
CCB Financial Leasing Co., Ltd. ("CCB Financial Leasing")		11,163	11,163
CCB Brazil Financial Holding – Investimentos e Participações Ltda.		9,542	9,542
CCB Trust Co., Ltd. ("CCB Trust")		7,429	7,429
CCB Life Insurance Co., Ltd. ("CCB Life")		6,962	6,962
China Construction Bank (Europe) S.A. ("CCB Europe")		4,406	4,406
China Construction Bank (London) Limited ("CCB London")	(ii)	2,861	2,861
PT Bank China Construction Bank Indonesia Tbk ("CCB Indonesia")		2,215	2,215
CCB Pension Management Co., Ltd. ("CCB Pension")		1,955	1,955
Sino-German Bausparkasse Co., Ltd. ("Sino-German Bausparkasse")		1,502	1,502
China Construction Bank (Malaysia) Berhad ("CCB Malaysia")		1,334	1,334
China Construction Bank (New Zealand) Limited ("CCB New Zealand")		976	976
China Construction Bank (Russia) Limited Liability Company ("CCB Russia")		851	851
Golden Fountain Finance Limited ("Golden Fountain")		676	676
CCB Principal Asset Management Co., Ltd. ("CCB Principal Asset Management")		130	130
CCB International Group Holdings Limited ("CCBIG")		–	–
Subtotal		94,002	79,002
Less: Allowance for impairment losses		(8,110)	(8,110)
Total		85,892	70,892

- (i) In January 2021, the Bank increased capital of CCB Investment by RMB15,000 million with its own funds. CCB Investment has remained a wholly-owned subsidiary of the Bank.
- (ii) The Group steadily pressed ahead with business integration of its London entities. As of 31 December 2021, CCB London's application for termination of business has been approved by domestic and overseas regulators, and subsequent work is still underway.

## NOTES TO THE FINANCIAL STATEMENTS

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### 27 LONG-TERM EQUITY INVESTMENTS (CONTINUED)

(1) Investments in subsidiaries (continued)

(b) Except for CCB Indonesia, the major subsidiaries of the Group are unlisted enterprises, details of the investments in subsidiaries are as follows:

Name of company	Principal place of business	Particulars of issued and paid-up capital	Kind of legal entity	Principal activities	% of ownership directly held by the Bank	% of ownership indirectly held by the Bank	% of voting rights held by the Bank	Method of investment
CCB Investment	Beijing, the PRC	RMB27,000 million	Company with Limited Liability	Investment	100%	–	100%	Establishment
CCB Wealth Management	Shenzhen, the PRC	RMB15,000 million	Company with Limited Liability	Wealth Management	100%	–	100%	Establishment
CCB Financial Leasing	Beijing, the PRC	RMB11,000 million	Company with Limited Liability	Financial Leasing	100%	–	100%	Establishment
CCB Brazil Financial Holding – Investimentos e Participações Ltda.	Sao Paulo, Brasil	R\$4,281 million	Company with Limited Liability	Investment	99.99%	0.01%	100%	Acquisition
CCB Trust	Anhui, the PRC	RMB10,500 million	Company with Limited Liability	Trust business	67%	–	67%	Acquisition
CCB Life	Shanghai, the PRC	RMB7,120 million	Company Limited by Shares	Insurance	51%	–	51%	Acquisition
CCB Europe	Luxembourg	EUR550 million	Company with Limited Liability	Commercial Banking	100%	–	100%	Establishment
CCB London	London, United Kingdom	US\$200 million RMB1,500 million	Company with Limited Liability	Commercial Banking	100%	–	100%	Establishment
CCB Indonesia	Jakarta, Indonesia	IDR3,791,973 million	Company Limited by Shares	Commercial Banking	60%	–	60%	Acquisition
CCB Pension	Beijing, the PRC	RMB2,300 million	Company with Limited Liability	Pension Management	85%	–	85%	Establishment
Sino-German Bausparkasse	Tianjin, the PRC	RMB2,000 million	Company with Limited Liability	House savings	75.10%	–	75.10%	Establishment
CCB Malaysia	Kuala Lumpur, Malaysia	MYR823 million	Company with Limited Liability	Commercial Banking	100%	–	100%	Establishment
CCB New Zealand	Auckland, New Zealand	NZD199 million	Company with Limited Liability	Commercial Banking	100%	–	100%	Establishment
CCB Russia	Moscow, Russia	RUB4,200 million	Company with Limited Liability	Commercial Banking	100%	–	100%	Establishment
Golden Fountain	British Virgin Islands	US\$50,000	Company with Limited Liability	Investment	100%	–	100%	Acquisition
CCB Principal Asset Management	Beijing, the PRC	RMB200 million	Company with Limited Liability	Fund management services	65%	–	65%	Establishment
CCBIG	Hong Kong, the PRC	HK\$1	Company with Limited Liability	Investment	100%	–	100%	Establishment
CCB International (Holdings) Limited ("CCB International")	Hong Kong, the PRC	US\$601 million	Company with Limited Liability	Investment	–	100%	100%	Acquisition
China Construction Bank (Asia) Corporation Limited ("CCB Asia")	Hong Kong, the PRC	HK\$6,511 million RMB17,600 million	Company Limited by Shares	Commercial Banking	–	100%	100%	Acquisition
China Construction Bank (Brasil) Banco Múltiplo S/A. ("CCB Brasil")	Sao Paulo, Brasil	R\$2,957 million	Company Limited by Shares	Commercial Banking	–	100%	100%	Acquisition

(c) As at 31 December 2021, the amount of the non-controlling interests of the subsidiaries was immaterial to the Group.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**27 LONG-TERM EQUITY INVESTMENTS (CONTINUED)****(2) Interests in associates and joint ventures**

(a) The movements of the Group's interests in associates and joint ventures are as follows:

	Note	2021	2020
As at 1 January		13,702	11,353
Increase in capital during the year	(i)	4,961	4,995
Decrease in capital during the year		(1,152)	(3,214)
Share of profits		1,603	895
Cash dividend receivable		(150)	(162)
Effect of exchange difference and others		(89)	(165)
As at 31 December		18,875	13,702

In April 2021, the Bank intended to contribute RMB8,000 million to the National Green Development Fund Co., Ltd. upon approval by the CBIRC; In May 2021, the Bank completed the first phase of investment of RMB800 million.

(b) Details of the interests in major associates and joint ventures are as follows:

Name of Company	Principal place of business	Particulars of issued and paid-up capital	Principal activities	% of ownership held	% of voting held	Total assets at year end	Total liabilities at year end	Revenue for the year	Net profit for the year
Guoxin Jianxin Equity Investment Fund (Chengdu) Partnership (Limited Partnership)	Chengdu, the PRC	RMB9,274 million	Equity investment	50.00%	50.00%	10,236	1	872	784
CCB Gold Investment Infrastructure Equity Investment Fund (Tianjin) Partnership (Limited Partnership)	Tianjin, the PRC	RMB3,500 million	Equity investment	48.57%	40.00%	3,958	-	238	238
Diamond String Limited	Hong Kong, the PRC	HK\$10,000	Property investment	50.00%	50.00%	1,569	1,474	215	102
Shanxi State-owned Enterprises Reform Financial Asset Equity Investment Fund Partnership (Limited Partnership)	Xi'an, the PRC	RMB1,004 million	Equity investment	50.00%	50.00%	1,004	-	-	-
Maotai CCBT Private Equity Fund (Limited Partnership)	Guiyang, the PRC	RMB681 million	Investment management and consultancy	38.11%	40.00%	1,188	-	10	(3)

## NOTES TO THE FINANCIAL STATEMENTS

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### 28 STRUCTURED ENTITIES

#### (1) Unconsolidated structured entities

Unconsolidated structured entities of the Group include trust plans, asset management plans, funds, asset-backed securities and wealth management products held for investment purposes, and non-principal guaranteed wealth management products, trust plans and funds, etc., which are issued or established by the Group for providing wealth management services to customers and earning management fees, commission and custodian fees in return.

As at 31 December 2021 and 2020, the assets recognised for the Group's interests in the unconsolidated structured entities above included related investment and management fee, commission and custodian fee receivables accrued. The related carrying amount presented in the line items in the consolidated statement of financial position and the maximum exposure were as follows:

	31 December 2021	31 December 2020
Financial investments		
Financial assets measured at fair value through profit or loss	121,693	93,206
Financial assets measured at amortised cost	25,692	41,407
Financial assets measured at fair value through other comprehensive income	617	703
Long-term equity investments	13,340	9,028
Other assets	4,431	2,840
Total	165,773	147,184

For the years ended 31 December 2021 and 2020, the income from these unconsolidated structured entities held by the Group presented in the line items in the consolidated statement of comprehensive income was as follows:

	2021	2020
Interest income	3,347	2,032
Fee and commission income	18,858	14,722
Net trading gain/(loss)	169	(126)
Dividend income	937	1,050
Net gain arising from investment securities	3,163	2,955
Share of profits of associates and joint ventures	1,252	660
Total	27,726	21,293

As at 31 December 2021, the balance of the non-principal guaranteed wealth management products set up by the Group amounted to RMB2,372,279 million (as at 31 December 2020: RMB2,167,886 million), and the balance of trust plans, funds and asset management plans issued or established by the Group amounted to RMB3,182,800 million (as at 31 December 2020: RMB3,068,334 million). For the year ended 31 December 2021, the Group also entered into a small number of resale agreements with the above-mentioned non-principal guaranteed wealth management products. These resale agreements transactions were conducted in accordance with market price or general commercial terms and conditions, and the gains or losses from such transactions had no significant impact on the Group.

#### (2) Consolidated structured entities

Structured entities included in the Group's scope of consolidation consisted mainly of asset management plans and trust plans partially invested by the Group.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 29 FIXED ASSETS

	Bank premises	Construction in progress	Equipment	Aircraft and vessels	Others	Total
<b>Cost/Deemed cost</b>						
As at 1 January 2021	141,234	17,242	52,750	34,698	46,834	292,758
Additions	905	5,373	5,645	3,356	2,080	17,359
Transfer in/(out)	5,188	(10,241)	2,374	–	2,679	–
Other movements	(721)	(746)	(4,537)	(2,525)	(4,545)	(13,074)
As at 31 December 2021	146,606	11,628	56,232	35,529	47,048	297,043
<b>Accumulated depreciation</b>						
As at 1 January 2021	(47,755)	–	(35,927)	(5,872)	(30,207)	(119,761)
Charge for the year	(4,947)	–	(6,155)	(1,483)	(5,016)	(17,601)
Other movements	201	–	4,421	273	4,540	9,435
As at 31 December 2021	(52,501)	–	(37,661)	(7,082)	(30,683)	(127,927)
<b>Allowances for impairment losses (Note 35)</b>						
As at 1 January 2021	(392)	(1)	–	(96)	(3)	(492)
Charge for the year	–	–	–	(304)	–	(304)
Other movements	2	1	–	3	–	6
As at 31 December 2021	(390)	–	–	(397)	(3)	(790)
<b>Net carrying value</b>						
As at 1 January 2021	93,087	17,241	16,823	28,730	16,624	172,505
As at 31 December 2021	93,715	11,628	18,571	28,050	16,362	168,326
<b>Cost/Deemed cost</b>						
As at 1 January 2020	137,641	16,726	57,893	30,810	48,141	291,211
Additions	2,299	5,993	5,636	5,604	3,425	22,957
Transfer in/(out)	2,749	(5,281)	48	–	2,484	–
Other movements	(1,455)	(196)	(10,827)	(1,716)	(7,216)	(21,410)
As at 31 December 2020	141,234	17,242	52,750	34,698	46,834	292,758
<b>Accumulated depreciation</b>						
As at 1 January 2020	(43,405)	–	(40,035)	(4,525)	(32,085)	(120,050)
Charge for the year	(4,676)	–	(6,444)	(1,654)	(4,578)	(17,352)
Other movements	326	–	10,552	307	6,456	17,641
As at 31 December 2020	(47,755)	–	(35,927)	(5,872)	(30,207)	(119,761)
<b>Allowances for impairment losses (Note 35)</b>						
As at 1 January 2020	(393)	(1)	–	(24)	(3)	(421)
Charge for the year	–	–	–	(79)	–	(79)
Other movements	1	–	–	7	–	8
As at 31 December 2020	(392)	(1)	–	(96)	(3)	(492)
<b>Net carrying value</b>						
As at 1 January 2020	93,843	16,725	17,858	26,261	16,053	170,740
As at 31 December 2020	93,087	17,241	16,823	28,730	16,624	172,505

Notes:

- (1) Other movements include disposals, retirements and exchange differences of fixed assets.
- (2) As at 31 December 2021, the ownership documentation for the Group's bank premises with a net carrying value of RMB11,997 million (as at 31 December 2020: RMB12,002 million) was being finalised. However, management is of the view that the aforesaid matter would not affect the rights of the Group to these assets nor have any significant impact on the business operation of the Group.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 30 LAND USE RIGHTS

	2021	2020
<b>Cost/Deemed cost</b>		
As at 1 January	22,652	22,793
Additions	145	2
Disposals	(105)	(143)
As at 31 December	22,692	22,652
<b>Amortisation</b>		
As at 1 January	(8,399)	(7,919)
Charge for the year	(546)	(524)
Disposals	18	44
As at 31 December	(8,927)	(8,399)
<b>Allowances for impairment losses (Note 35)</b>		
As at 1 January	(135)	(136)
Disposals	-	1
As at 31 December	(135)	(135)
<b>Net carrying value</b>		
As at 1 January	14,118	14,738
As at 31 December	13,630	14,118

The Group's right-of-use assets include the above fully prepaid land use rights and other right-of-use assets disclosed in note 34(2).

### 31 INTANGIBLE ASSETS

	Software	Others	Total
<b>Cost/Deemed cost</b>			
As at 1 January 2021	13,494	1,475	14,969
Additions	2,779	129	2,908
Disposals	(98)	(571)	(669)
As at 31 December 2021	16,175	1,033	17,208
<b>Amortisation</b>			
As at 1 January 2021	(9,100)	(581)	(9,681)
Charge for the year	(1,883)	(93)	(1,976)
Disposals	79	237	316
As at 31 December 2021	(10,904)	(437)	(11,341)
<b>Allowances for impairment losses (Note 35)</b>			
As at 1 January 2021	-	(9)	(9)
Additions	-	-	-
Disposals	-	-	-
As at 31 December 2021	-	(9)	(9)
<b>Net carrying value</b>			
As at 1 January 2021	4,394	885	5,279
As at 31 December 2021	5,271	587	5,858

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**31 INTANGIBLE ASSETS (CONTINUED)**

	Software	Others	Total
<b>Cost/Deemed cost</b>			
As at 1 January 2020	11,698	1,423	13,121
Additions	2,075	131	2,206
Disposals	(279)	(79)	(358)
As at 31 December 2020	13,494	1,475	14,969
<b>Amortisation</b>			
As at 1 January 2020	(8,071)	(541)	(8,612)
Charge for the year	(1,277)	(77)	(1,354)
Disposals	248	37	285
As at 31 December 2020	(9,100)	(581)	(9,681)
<b>Allowances for impairment losses (Note 35)</b>			
As at 1 January 2020	-	(7)	(7)
Additions	-	(2)	(2)
Disposals	-	-	-
As at 31 December 2020	-	(9)	(9)
<b>Net carrying value</b>			
As at 1 January 2020	3,627	875	4,502
As at 31 December 2020	4,394	885	5,279

**32 GOODWILL**

- (1) The goodwill is mainly attributable to the expected synergies arising from the acquisition of CCB Asia, CCB Brasil and CCB Indonesia. The movements of the goodwill are as follows:

	2021	2020
As at 1 January	2,210	2,809
Effect of exchange difference	(69)	(222)
Allowances for impairment losses (Note 35)	-	(377)
As at 31 December	2,141	2,210

- (2) Impairment test for CGU containing goodwill

The Group calculated the recoverable amounts of CGUs (including goodwill) in accordance with accounting policies. The Group estimated present values of future cash flows of CGUs using expected future cash flow projections based on financial forecasts approved by management. The average growth rates used by the Group were consistent with the forecasts in industry reports, while the discount rates reflected specific risks relating to relevant segments. The Group estimated net amounts of fair value less costs of disposal based on net assets within the CGUs.

As at 31 December 2021, the Group's goodwill impairment provision amounted to RMB321 million (as at 31 December 2020: RMB377 million), mainly due to goodwill impairment of CCB Brasil CGU.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 33 DEFERRED TAX

	31 December 2021	31 December 2020
Deferred tax assets	92,343	92,950
Deferred tax liabilities	(1,395)	(1,551)
<b>Total</b>	<b>90,948</b>	<b>91,399</b>

#### (1) Analysed by nature

	31 December 2021		31 December 2020	
	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)
Deferred tax assets				
– Fair value adjustments	(46,115)	(11,538)	(19,059)	(4,700)
– Allowances for impairment losses	432,616	107,959	406,810	101,782
– Employee benefits	18,237	4,538	15,331	3,801
– Others	(26,222)	(8,616)	(32,582)	(7,933)
<b>Total</b>	<b>378,516</b>	<b>92,343</b>	<b>370,500</b>	<b>92,950</b>
Deferred tax liabilities				
– Fair value adjustments	(6,059)	(1,382)	(5,910)	(1,283)
– Others	(361)	(13)	(1,469)	(268)
<b>Total</b>	<b>(6,420)</b>	<b>(1,395)</b>	<b>(7,379)</b>	<b>(1,551)</b>

#### (2) Movements of deferred tax

	Fair value adjustments	Allowances for impairment losses	Employee benefits	Others	Total
As at 1 January 2021	(5,983)	101,782	3,801	(8,201)	91,399
Recognised in profit or loss	(2,451)	6,177	737	(428)	4,035
Recognised in other comprehensive income	(4,486)	–	–	–	(4,486)
<b>As at 31 December 2021</b>	<b>(12,920)</b>	<b>107,959</b>	<b>4,538</b>	<b>(8,629)</b>	<b>90,948</b>
As at 1 January 2020	(9,503)	82,330	4,348	(5,318)	71,857
Recognised in profit or loss	192	19,452	(547)	(2,883)	16,214
Recognised in other comprehensive income	3,328	–	–	–	3,328
<b>As at 31 December 2020</b>	<b>(5,983)</b>	<b>101,782</b>	<b>3,801</b>	<b>(8,201)</b>	<b>91,399</b>

The Group did not have significant unrecognised deferred tax as at the end of the reporting period.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**34 OTHER ASSETS**

	Note	31 December 2021	31 December 2020
Repossessed assets	(1)		
– Buildings		1,336	1,458
– Land use rights		64	115
– Others		248	421
		<b>1,648</b>	1,994
Clearing and settlement accounts		83,268	23,004
Right-of-use assets	(2)	26,416	25,982
Fee and commission receivables		23,724	22,405
Policyholder account assets and accounts receivable of insurance business		12,825	10,435
Leasehold improvements		2,520	2,632
Deferred expenses		1,569	1,299
Others		185,793	156,412
Gross balance		337,763	244,163
Allowances for impairment losses (Note 35)			
– Repossessed assets		(980)	(1,197)
– Others		(5,670)	(4,238)
Net balance		331,113	238,728

(1) For the year ended 31 December 2021, the original cost of repossessed assets disposed of by the Group amounted to RMB376 million (for the year ended 31 December 2020: RMB652 million). The Group intends to dispose of repossessed assets through various methods including auction, competitive bidding and transfer.

(2) Right-of-use assets

	Bank premises	Others	Total
<b>Cost</b>			
As at 1 January 2021	38,685	80	38,765
Additions	9,955	30	9,985
Other movements	(5,097)	(12)	(5,109)
As at 31 December 2021	43,543	98	43,641
<b>Accumulated depreciation</b>			
As at 1 January 2021	(12,745)	(38)	(12,783)
Charge for the year	(8,013)	(22)	(8,035)
Other movements	3,584	9	3,593
As at 31 December 2021	(17,174)	(51)	(17,225)
<b>Net carrying value</b>			
As at 1 January 2021	25,940	42	25,982
As at 31 December 2021	26,369	47	26,416

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 34 OTHER ASSETS (CONTINUED)

(2) Right-of-use assets (continued)	Bank premises	Others	Total
<b>Cost</b>			
As at 1 January 2020	30,610	104	30,714
Additions	10,617	14	10,631
Other movements	(2,542)	(38)	(2,580)
As at 31 December 2020	38,685	80	38,765
<b>Accumulated depreciation</b>			
As at 1 January 2020	(6,221)	(33)	(6,254)
Charge for the year	(7,669)	(26)	(7,695)
Other movements	1,145	21	1,166
As at 31 December 2020	(12,745)	(38)	(12,783)
<b>Net carrying value</b>			
As at 1 January 2020	24,389	71	24,460
As at 31 December 2020	25,940	42	25,982

The Group's right-of-use assets include the above assets and land use rights disclosed in note 30.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**35 MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES**

	Note	2021				As at 31 December
		As at 1 January	(Reversal)/ charge for the year	Transfer (out)/in	Write-off and others	
Deposits with banks and non-bank financial institutions	21	298	(173)	–	–	125
Precious metals		9	4	–	–	13
Placements with banks and non-bank financial institutions	22	310	95	–	9	414
Financial assets held under resale agreements	24	167	(75)	–	–	92
Loans and advances to customers	25	556,063	160,048	(18,774)	(59,999)	637,338
Financial assets measured at amortised cost	26(2) (a)	20,238	15,830	(913)	(927)	34,228
Fixed assets	29	492	304	–	(6)	790
Land use rights	30	135	–	–	–	135
Intangible assets	31	9	–	–	–	9
Goodwill	32	377	–	(56)	–	321
Other assets	34	5,435	4,302	–	(3,087)	6,650
<b>Total</b>		<b>583,533</b>	<b>180,335</b>	<b>(19,743)</b>	<b>(64,010)</b>	<b>680,115</b>

	Note	2020				As at 31 December
		As at 1 January	Charge/ (reversal) for the year	Transfer (out)/in	Write-off and others	
Deposits with banks and non-bank financial institutions	21	218	80	–	–	298
Precious metals		38	(29)	–	–	9
Placements with banks and non-bank financial institutions	22	225	86	(1)	–	310
Financial assets held under resale agreements	24	63	104	–	–	167
Loans and advances to customers	25	482,158	167,448	(36,160)	(57,383)	556,063
Financial assets measured at amortised cost	26(2)(a)	12,702	7,919	(383)	–	20,238
Fixed assets	29	421	79	–	(8)	492
Land use rights	30	136	–	–	(1)	135
Intangible assets	31	7	2	–	–	9
Goodwill	32	–	377	–	–	377
Other assets	34	4,793	3,016	–	(2,374)	5,435
<b>Total</b>		<b>500,761</b>	<b>179,082</b>	<b>(36,544)</b>	<b>(59,766)</b>	<b>583,533</b>

Transfer (out)/in includes exchange differences.

**36 BORROWINGS FROM CENTRAL BANKS**

	31 December 2021	31 December 2020
Mainland China	640,154	740,904
Overseas	37,992	31,815
Accrued interest	6,887	8,451
<b>Total</b>	<b>685,033</b>	<b>781,170</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 37 DEPOSITS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

#### (1) Analysed by type of counterparties

	31 December 2021	31 December 2020
Banks	219,393	248,404
Non-bank financial institutions	1,703,197	1,689,533
Accrued interest	10,336	5,697
<b>Total</b>	<b>1,932,926</b>	<b>1,943,634</b>

#### (2) Analysed by geographical sectors

	31 December 2021	31 December 2020
Mainland China	1,773,838	1,797,413
Overseas	148,752	140,524
Accrued interest	10,336	5,697
<b>Total</b>	<b>1,932,926</b>	<b>1,943,634</b>

### 38 PLACEMENTS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

#### (1) Analysed by type of counterparties

	31 December 2021	31 December 2020
Banks	275,835	331,259
Non-bank financial institutions	22,294	17,103
Accrued interest	1,146	1,276
<b>Total</b>	<b>299,275</b>	<b>349,638</b>

#### (2) Analysed by geographical sectors

	31 December 2021	31 December 2020
Mainland China	156,883	171,124
Overseas	141,246	177,238
Accrued interest	1,146	1,276
<b>Total</b>	<b>299,275</b>	<b>349,638</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**39 FINANCIAL LIABILITIES MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS**

	31 December 2021	31 December 2020
Principal guaranteed wealth management products	-	56,961
Financial liabilities related to precious metals	31,372	31,453
Structured financial instruments	197,650	165,665
<b>Total</b>	<b>229,022</b>	<b>254,079</b>

The Group's financial liabilities measured at fair value through profit or loss are those designated as measured at fair value through profit or loss. As at the end of the reporting period, the difference between the fair value of these financial liabilities and the contractual payables at maturity was not material. The amounts of changes in the fair value of these financial liabilities that were attributable to changes in credit risk were considered not significant during the year presented and cumulatively as at 31 December 2021 and 2020.

**40 FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENTS**

Financial assets sold under repurchase agreements by underlying assets are shown as follows:

	31 December 2021	31 December 2020
Debt securities		
– Government bonds	20,768	42,111
– Debt securities issued by policy banks, banks and non-bank financial institutions	9,565	10,488
– Corporate bonds	2,764	1,478
<b>Subtotal</b>	<b>33,097</b>	<b>54,077</b>
Discounted bills	778	1,408
Others	-	1,198
Accrued interest	25	42
<b>Total</b>	<b>33,900</b>	<b>56,725</b>

**41 DEPOSITS FROM CUSTOMERS**

	31 December 2021	31 December 2020
Demand deposits		
– Corporate customers	6,616,784	6,354,893
– Personal customers	4,920,726	4,716,452
<b>Subtotal</b>	<b>11,537,510</b>	<b>11,071,345</b>
Time deposits (including call deposits)		
– Corporate customers	3,949,459	3,596,898
– Personal customers	6,541,654	5,670,385
<b>Subtotal</b>	<b>10,491,113</b>	<b>9,267,283</b>
Accrued interest	350,191	276,348
<b>Total</b>	<b>22,378,814</b>	<b>20,614,976</b>



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 41 DEPOSITS FROM CUSTOMERS (CONTINUED)

Deposits from customers include:

	31 December 2021	31 December 2020
(1) Pledged deposits		
– Deposits for acceptance	79,552	63,427
– Deposits for guarantee	38,268	42,540
– Deposits for letter of credit	17,944	17,760
– Others	191,702	190,387
<b>Total</b>	<b>327,466</b>	<b>314,114</b>
(2) Outward remittance and remittance payables	12,824	17,542

### 42 ACCRUED STAFF COSTS

	Note	2021			As at 31 December
		As at 1 January	Increased	Decreased	
Salaries, bonuses, allowances and subsidies		23,230	79,673	(75,187)	27,716
Housing funds		251	7,273	(7,216)	308
Union running costs and employee education costs		5,764	3,463	(2,320)	6,907
Post-employment benefits	(1)	596	14,842	(14,801)	637
Early retirement benefits		1,005	12	(99)	918
Compensation to employees for termination of employment relationship		–	5	(5)	–
Others	(2)	4,614	13,159	(13,261)	4,512
<b>Total</b>		<b>35,460</b>	<b>118,427</b>	<b>(112,889)</b>	<b>40,998</b>
		2020			
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		24,025	71,356	(72,151)	23,230
Housing funds		355	6,809	(6,913)	251
Union running costs and employee education costs		4,983	2,624	(1,843)	5,764
Post-employment benefits	(1)	3,970	12,261	(15,635)	596
Early retirement benefits		1,396	32	(423)	1,005
Compensation to employees for termination of employment relationship		2	5	(7)	–
Others	(2)	4,344	11,281	(11,011)	4,614
<b>Total</b>		<b>39,075</b>	<b>104,368</b>	<b>(107,983)</b>	<b>35,460</b>

The Group had no overdue balance of accrued staff costs as at the end of the reporting period.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**42 ACCRUED STAFF COSTS (CONTINUED)**

## (1) Post-employment benefits

*(a) Defined contribution plans*

	2021			
	As at 1 January	Increased	Decreased	As at 31 December
Basic pension insurance	529	8,981	(8,778)	732
Unemployment insurance	49	318	(322)	45
Annuity contribution	874	5,365	(5,518)	721
<b>Total</b>	<b>1,452</b>	<b>14,664</b>	<b>(14,618)</b>	<b>1,498</b>

	2020			
	As at 1 January	Increased	Decreased	As at 31 December
Basic pension insurance	608	6,551	(6,630)	529
Unemployment insurance	42	225	(218)	49
Annuity contribution	3,683	5,485	(8,294)	874
<b>Total</b>	<b>4,333</b>	<b>12,261</b>	<b>(15,142)</b>	<b>1,452</b>

*(b) Defined benefit plans – Supplementary retirement benefits*

The Group's obligations in respect of the supplementary retirement benefits as at the end of the reporting period were calculated using the projected unit credit method and reviewed by an external independent actuary, Towers Watson Management Consulting (Shenzhen) Co., Ltd.

	Present value of defined benefit plan obligations		Fair value of plan assets		Net assets of defined benefit plans	
	2021	2020	2021	2020	2021	2020
As at 1 January	5,266	5,776	6,122	6,139	(856)	(363)
Cost of the net defined benefit liability in profit or loss						
– Interest costs	160	169	190	183	(30)	(14)
Remeasurements of the defined benefit liability in other comprehensive income						
– Actuarial losses/(gains)	178	(105)	–	–	178	(105)
– Returns on plan assets	–	–	153	374	(153)	(374)
Other changes						
– Benefits paid	(521)	(574)	(521)	(574)	–	–
<b>As at 31 December</b>	<b>5,083</b>	<b>5,266</b>	<b>5,944</b>	<b>6,122</b>	<b>(861)</b>	<b>(856)</b>

Interest cost was recognised in operating expenses.

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(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 42 ACCRUED STAFF COSTS (CONTINUED)

(1) Post-employment benefits (continued)

(b) *Defined benefit plans – Supplementary retirement benefits (continued)*

(i) Principal actuarial assumptions of the Group as at the end of the reporting period were as follows:

	31 December 2021	31 December 2020
Discount rate	2.75%	3.25%
Health care cost increase rate	7.00%	7.00%
Average expected future lifetime of eligible employees	11.0 years	11.4 years

Mortality assumptions are based on China Life Insurance Mortality Table (2010-2013). The Table published historical statistics in China.

(ii) The sensitivity of the present value of supplementary retirement benefit obligations to changes in the weighted principal assumption is:

	Impact on present value of supplementary retirement benefit obligations	
	Increase in assumption by 0.25%	Decrease in assumption by 0.25%
Discount rate	(100)	103
Health care cost increase rate	41	(39)

(iii) As at 31 December 2021, the weighted average duration of supplementary retirement benefit obligations of the Group was 8.0 years (as at 31 December 2020: 7.9 years).

(iv) Plan assets of the Group are as follows:

	31 December 2021	31 December 2020
Cash and cash equivalents	590	315
Equity instruments	823	1,007
Debt instruments and others	4,531	4,800
<b>Total</b>	<b>5,944</b>	6,122

(2) Accrued staff costs – others mainly include employee welfare, medical insurance, maternity insurance and employment injury insurance.

### 43 TAXES PAYABLE

	31 December 2021	31 December 2020
Income tax	73,128	72,174
Value added tax	10,665	9,701
Others	2,549	2,286
<b>Total</b>	<b>86,342</b>	84,161

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**44 PROVISIONS**

	Note	31 December 2021	31 December 2020
Expected credit losses from the off-balance sheet credit business	(1)	34,515	31,833
Expected losses from other businesses	(2)	11,388	22,281
<b>Total</b>		<b>45,903</b>	<b>54,114</b>

## (1) Movements of loss provisions from off-balance sheet credit business:

	Note	2021			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2021</b>		<b>26,480</b>	<b>4,009</b>	<b>1,344</b>	<b>31,833</b>
Transfers:					
Transfers in/(out) to Stage 1		56	(56)	-	-
Transfers in/(out) to Stage 2		(112)	141	(29)	-
Transfers in/(out) to Stage 3		(1)	(37)	38	-
Newly originated		19,758	-	-	19,758
Decreased		(16,691)	(3,247)	(728)	(20,666)
Remeasurements	(a)	(1,297)	4,810	77	3,590
<b>As at 31 December 2021</b>		<b>28,193</b>	<b>5,620</b>	<b>702</b>	<b>34,515</b>
	Note	2020			Total
<b>As at 1 January 2020</b>		<b>24,773</b>	<b>4,401</b>	<b>6,305</b>	<b>35,479</b>
Transfers:					
Transfers in/(out) to Stage 1		13	(13)	-	-
Transfers in/(out) to Stage 2		(236)	248	(12)	-
Transfers in/(out) to Stage 3		(10)	(46)	56	-
Newly originated		20,706	-	-	20,706
Decreased		(15,227)	(3,586)	(5,865)	(24,678)
Remeasurements	(a)	(3,539)	3,005	860	326
<b>As at 31 December 2020</b>		<b>26,480</b>	<b>4,009</b>	<b>1,344</b>	<b>31,833</b>

(a) Remeasurements comprise the impact of changes in PD, LGD or EAD; changes in model assumptions and methodologies; loss provision changes due to stage-transfer; and the impact of exchange rate changes.

(2) Other businesses include off-balance sheet businesses other than the off-balance sheet credit business, outstanding litigations and the precious metal leasing business.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 45 DEBT SECURITIES ISSUED

	Note	31 December 2021	31 December 2020
Certificates of deposit issued	(1)	792,112	537,050
Bonds issued	(2)	141,864	125,871
Subordinated bonds issued	(3)	45,996	79,986
Eligible Tier 2 capital bonds issued	(4)	337,358	193,049
Accrued interest		6,047	4,241
<b>Total</b>		<b>1,323,377</b>	<b>940,197</b>

(1) Certificates of deposit issued were mainly issued by the head office, overseas branches, CCB Europe, CCB New Zealand and CCB International.

(2) Bonds issued

Issue date	Maturity date	Interest rate per annum	Issue place	Currency	31 December 2021	31 December 2020
05/09/2014	05/09/2021	4.00%	Taiwan	RMB	-	600
18/11/2014	18/11/2021	3.95%	Taiwan	RMB	-	1,000
18/11/2014	18/11/2024	4.08%	Taiwan	RMB	600	600
30/03/2016	30/03/2021	4.08%	Mainland China	RMB	-	3,500
31/05/2016	31/05/2021	2.75%	Hong Kong	USD	-	1,951
21/10/2016	21/10/2021	2.25%	Hong Kong	USD	-	4,579
09/11/2016	09/11/2021	3.05%	Mainland China	RMB	-	800
13/06/2017	13/06/2022	2.75%	Hong Kong	USD	3,817	3,925
25/10/2017	25/10/2022	3.15%	Hong Kong	USD	636	654
09/11/2017	09/11/2022	3.93%	Auckland	NZD	652	708
04/12/2017	04/12/2022	3.00%	Hong Kong	USD	2,544	2,616
13/03/2018	13/03/2021	3.20%	Auckland	NZD	-	47
17/04/2018	26/03/2021	3M LIBOR+0.75%	Hong Kong	USD	-	523
18/04/2018	18/04/2021	4.88%	Mainland China	RMB	-	6,000
30/04/2018	30/04/2021	3M LIBOR+0.75%	Hong Kong	USD	-	131
04/05/2018	04/05/2021	3M LIBOR+0.80%	Hong Kong	USD	-	164
08/06/2018	08/06/2021	3M LIBOR+0.73%	Hong Kong	USD	-	5,887
08/06/2018	08/06/2023	3M LIBOR+0.83%	Hong Kong	USD	3,817	3,925
19/06/2018	19/06/2023	4.01%	Auckland	NZD	435	472
12/07/2018	12/07/2023	3M LIBOR+1.25%	Hong Kong	USD	2,545	2,616
20/07/2018	20/07/2021	4.48%	Mainland China	RMB	-	3,000
21/08/2018	19/06/2023	4.005%	Auckland	NZD	152	165
23/08/2018	23/08/2021	4.25%	Mainland China	RMB	-	2,500
24/09/2018	24/09/2021	3M LIBOR+0.75%	Hong Kong	USD	-	6,541
24/09/2018	24/09/2021	3M EURIBOR +0.60%	Luxembourg	EUR	-	4,022
20/12/2018	20/12/2021	3M LIBOR+0.75%	Auckland	USD	-	654
16/05/2019	16/05/2024	3.50%	Hong Kong	USD	2,536	2,603
16/05/2019	16/05/2029	3.88%	Hong Kong	USD	1,272	1,308
26/06/2019	24/06/2022	0.21%	Japan	JPY	1,105	1,268
26/08/2019	26/08/2022	3.30%	Mainland China	RMB	6,300	6,300
26/08/2019	26/08/2024	3.40%	Mainland China	RMB	3,000	3,000
11/09/2019	16/05/2024	3.50%	Hong Kong	USD	1,908	1,962
12/09/2019	12/08/2022	3M LIBOR+0.68%	Auckland	USD	637	654
22/10/2019	22/10/2022	0.05%	Luxembourg	EUR	3,600	4,022
24/10/2019	24/10/2024	3M LIBOR+0.77%	Hong Kong	USD	4,262	4,383
22/11/2019	22/11/2024	2.393%	Auckland	NZD	370	401
10/12/2019	10/11/2022	3-month New Zealand benchmark interest rate +0.88%	Auckland	NZD	391	425
20/12/2019	20/06/2022	3M LIBOR +0.63%	Luxembourg	USD	1,904	1,967

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**45 DEBT SECURITIES ISSUED (CONTINUED)**

## (2) Bonds issued (continued)

Issue date	Maturity date	Interest rate per annum	Issue place	Currency	31 December 2021	31 December 2020
16/03/2020	15/03/2023	2.68%	Mainland China	RMB	6,000	6,000
16/03/2020	15/03/2025	2.75%	Mainland China	RMB	5,000	5,000
19/03/2020	19/03/2022	2.95%	Hong Kong	RMB	802	802
21/07/2020	21/07/2025	1.99%	Hong Kong	USD	2,876	2,950
25/09/2020	25/09/2023	0.954%	Auckland	NZD	652	708
28/09/2020	28/09/2025	1.78%	Hong Kong	USD	1,272	1,308
28/09/2020	28/09/2030	2.55%	Hong Kong	USD	636	654
27/10/2020	29/10/2023	3.50%	Mainland China	RMB	20,000	20,000
03/11/2020	05/11/2023	3.70%	Mainland China	RMB	2,600	2,600
26/01/2021	26/01/2024	3.30%	Mainland China	RMB	20,000	–
02/02/2021	04/02/2024	3.65%	Mainland China	RMB	2,240	–
07/04/2021	12/04/2024	3.55%	Mainland China	RMB	2,200	–
22/04/2021	22/04/2023	2.85%	Singapore	RMB	1,997	–
22/04/2021	22/04/2024	0.043%	Luxembourg	EUR	5,760	–
22/04/2021	22/04/2024	0.86%	Hong Kong	USD	3,817	–
22/04/2021	22/04/2026	1.46%	Hong Kong	USD	3,499	–
27/05/2021	01/06/2024	3.33%	Mainland China	RMB	1,950	–
28/06/2021	28/06/2024	0.06%	Luxembourg	EUR	5,760	–
22/07/2021	22/07/2026	1.80%	Hong Kong	USD	2,690	–
15/09/2021	15/09/2026	1.60%	Hong Kong	USD	2,232	–
29/09/2021	29/09/2026	1.50%	Hong Kong	USD	4,453	–
21/12/2021	21/12/2024	0.01%	Hong Kong	USD	3,078	–
Total nominal value					141,997	125,895
Less: Unamortised issuance costs					(133)	(24)
Carrying value as at year end					141,864	125,871

## (3) Subordinated bonds issued

The carrying value of the Group's subordinated bonds issued upon the approval of the PBOC and the CBIRC is as follows:

Issue date	Maturity date	Interest rate per annum	Currency	Note	31 December 2021	31 December 2020
03/11/2011	07/11/2026	5.70%	RMB	(a)	–	40,000
20/11/2012	22/11/2027	4.99%	RMB	(b)	40,000	40,000
28/01/2021	01/02/2031	4.30%	RMB	(c)	6,000	–
Total nominal value					46,000	80,000
Less: Unamortised issuance cost					(4)	(14)
Carrying value					45,996	79,986

(a) The Group has chosen to exercise the option to redeem all the bonds on 7 November 2021.

(b) The Group has an option to redeem the bonds on 22 November 2022, subject to approval from the relevant authority.

(c) The Group has an option to redeem part or all of the bonds on 1 February 2026, subject to registration from the PBOC and the CBIRC.

## NOTES TO THE FINANCIAL STATEMENTS

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### 45 DEBT SECURITIES ISSUED (CONTINUED)

(4) Eligible Tier 2 capital bonds issued

Issue date	Maturity date	Interest rate per annum	Currency	Note	31 December 2021	31 December 2020
18/08/2014	18/08/2029	5.98%	RMB	(a)	20,000	20,000
25/09/2018	25/09/2028	4.86%	RMB	(b)	43,000	43,000
29/10/2018	29/10/2028	4.70%	RMB	(c)	40,000	40,000
27/02/2019	27/02/2029	4.25%	USD	(d)	11,768	12,100
24/06/2020	24/06/2030	2.45%	USD	(e)	12,723	13,081
10/09/2020	14/09/2030	4.20%	RMB	(f)	65,000	65,000
06/08/2021	10/08/2031	3.45%	RMB	(g)	65,000	–
06/08/2021	10/08/2036	3.80%	RMB	(h)	15,000	–
05/11/2021	09/11/2031	3.60%	RMB	(i)	35,000	–
05/11/2021	09/11/2036	3.80%	RMB	(j)	10,000	–
10/12/2021	14/12/2031	3.48%	RMB	(k)	12,000	–
10/12/2021	14/12/2036	3.74%	RMB	(l)	8,000	–
Total nominal value					337,491	193,181
Less: Unamortised issuance cost					(133)	(132)
Carrying value as at year end					337,358	193,049

- (a) The Group has an option to redeem the bonds on 18 August 2024, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (b) The Group has an option to redeem the bonds on 25 September 2023, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (c) The Group has an option to redeem the bonds on 29 October 2023, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (d) The Group has an option to redeem the bonds on 27 February 2024, subject to approval from the relevant authority. If they are not redeemed by the Group, the interest rate will be reset on 27 February 2024 and increase by 1.88% on the basis of the five-year USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (e) The Group has an option to redeem the bonds on 24 June 2025, subject to approval from the relevant authority. If they are not redeemed by the Group, the interest rate will be reset on 24 June 2025 and increase by 2.15% on the basis of the five-year USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.

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**45 DEBT SECURITIES ISSUED (CONTINUED)**

- (4) Eligible Tier 2 capital bonds issued (continued)
- (f) The Group has an option to redeem the bonds on 14 September 2025, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (g) The Group has an option to redeem the bonds on 10 August 2026, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (h) The Group has an option to redeem the bonds on 10 August 2031, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (i) The Group has an option to redeem the bonds on 9 November 2026, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (j) The Group has an option to redeem the bonds on 9 November 2031, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (k) The Group has an option to redeem the bonds on 14 December 2026, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (l) The Group has an option to redeem the bonds on 14 December 2031, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.

**46 OTHER LIABILITIES**

	Note	31 December 2021	31 December 2020
Insurance related liabilities		208,711	172,327
Payment and collection clearance accounts		40,905	47,169
Clearing and settlement accounts		25,161	93,031
Lease liabilities	(1)	23,749	23,591
Deferred income		17,492	17,894
Dormant accounts		8,178	7,195
Capital expenditure payable		6,460	9,673
Cash pledged and rental income received in advance		6,068	8,850
Accrued expenses		5,804	5,225
Others		209,021	160,285
<b>Total</b>		<b>551,549</b>	<b>545,240</b>



## NOTES TO THE FINANCIAL STATEMENTS

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### 46 OTHER LIABILITIES (CONTINUED)

(1) Lease liabilities

*Maturity analysis – undiscounted analysis*

	31 December 2021	31 December 2020
Within one year	8,950	7,037
Between one year and five years	10,220	13,975
More than five years	8,941	7,031
Total undiscounted lease liabilities	28,111	28,043
Lease liabilities	23,749	23,591

### 47 SHARE CAPITAL

	31 December 2021	31 December 2020
Listed in Hong Kong (H shares)	240,417	240,417
Listed in Mainland China (A shares)	9,594	9,594
Total	250,011	250,011

All H and A shares are ordinary shares, have a par value of RMB1 per share and rank pari passu with the same rights and benefits.

### 48 OTHER EQUITY INSTRUMENTS

(1) Preference shares

(a) *Preference shares outstanding as at the end of the reporting period*

Financial instrument outstanding	Issuance date	Classification	Initial interest rate	Issuance price	Quantity (million shares)	Total amount			Maturity date	Redemption/ conversion conditions
						Currency	Original currency	(RMB)		
2017 Domestic Preference Shares	21 December 2017	Equity instruments	4.75%	RMB100 per share	600	RMB	60,000	60,000	No maturity date	None
Less: Issuance fee								(23)		
Carrying amount								59,977		

(b) *Key terms*

*Dividend*

The nominal dividend rate of the Domestic Preference Shares is adjusted on a phase-by-phase basis. It is the sum of the benchmark rate plus the fixed interest spread, and is adjusted every five years. The fixed interest spread is determined as the nominal dividend rate set for issuance less the benchmark rate at the time of issuance, and will not be subject to future adjustments. The dividends for domestic preference shares are non-cumulative. The Bank has the right to cancel dividend distribution on Domestic Preference Shares, and the cancellation does not constitute a default event. The Bank may, at its discretion, use the cancelled dividends to repay other indebtedness due and payable. If the Bank cancels all or part of the dividends on the Domestic Preference Shares, the Bank shall make no profit distribution to shareholders holding ordinary shares from the day after the cancellation proposal is adopted by the General Shareholders' Meeting to the day when full distribution of dividends is resumed. The cancellation of dividends on Domestic Preference Shares will not constitute other restrictions to the Bank except for the distribution of dividends to ordinary shareholders.

The dividends on the Domestic Preference Shares are distributed annually.

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**48 OTHER EQUITY INSTRUMENTS (CONTINUED)****(1) Preference shares (continued)****(b) Key terms (continued)***Redemption*

The Bank may, subject to CBIRC approval and compliance with the redemption preconditions, redeem in whole or in part of the Domestic Preference Shares after at least five years from the completion date of the issuance (i.e., 27 December 2017). The redemption period begins from the first day of the redemption and ends on the day when all Domestic Preference Shares are redeemed or converted. The redemption price of the Domestic Preference Shares shall be their issue price plus any dividends accrued but unpaid in the current period.

*Compulsory conversion of preference shares*

If an Additional Tier 1 Capital Instrument Trigger Event occurs, i.e., the Core Tier 1 Capital Adequacy Ratio of the Bank has fallen to 5.125% or below, the Bank has the right to, without prior consent from the shareholders of the Domestic Preference Shares and as agreed, convert all or part of the Domestic Preference Shares issued and outstanding to ordinary A shares, to restore the Bank's Core Tier 1 Capital Adequacy Ratio to above the trigger point (i.e., 5.125%). In the case of partial conversion, the Domestic Preference Shares shall be subject to the same proportion and conditions of conversion. Once Domestic Preference Shares are converted to ordinary A shares, they shall not be converted back to preference shares under any circumstances.

When a Tier 2 Capital Instrument Trigger Event occurs, the Bank has the right to, without prior consent of the shareholders of the Domestic Preference Shares and as agreed, convert all the Domestic Preference Shares issued and outstanding to ordinary A shares. Once Domestic Preference Shares are converted to ordinary A shares, they shall not be converted back to preference shares under any circumstances. A Tier 2 Capital Instrument Trigger Event is the earlier of the following two scenarios: (i) the CBIRC having decided that without a conversion or write-off of the Bank's capital, the Bank would become non-viable; and (ii) the relevant authorities having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. When the compulsory conversion of preference shares occurs, the Bank shall report to the CBIRC for approval and decision, and perform the announcement obligation according to the regulations of the Securities Law and China Securities Regulatory Commission ("CSRC").

The Bank classifies preference shares issued as an equity instrument and presented as an equity item on the statement of financial position. Capital raised from the issuance of the above preference shares, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratios.

**(c) Changes in preference shares outstanding**

	1 January 2021		Increase/(Decrease)		31 December 2021	
	Amount (million shares)	Carrying value	Amount (million shares)	Carrying value	Amount (million shares)	Carrying value
Financial instrument outstanding						
2017 Domestic Preference Shares	600	59,977	-	-	600	59,977
Total	600	59,977	-	-	600	59,977

**(2) Perpetual bonds****(a) Perpetual bonds outstanding at the end of the year**

Financial instrument outstanding	Issuance date	Classification	Initial interest rate	Issuance price	Quantity (million pieces)	Currency	Total amount	Maturity date	Redemption/write-down conditions
Undated Additional Tier 1 Capital Bonds	13 November 2019	Equity instruments	4.22%	100 per unit	400	RMB	40,000	No maturity date	None
Less: Issuance fee							(9)		
Carrying amount							39,991		

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(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 48 OTHER EQUITY INSTRUMENTS (CONTINUED)

#### (2) Perpetual bonds (continued)

##### (b) *Key terms*

###### *Distribution rate and distribution payment*

The distribution rate of the Undated Additional Tier 1 Capital Bonds (or "the Bonds") will be adjusted at defined intervals, with a distribution rate adjustment period every 5 years since the payment settlement date. In any distribution rate adjusted period, the distribution payments on the Bonds will be made at a prescribed fixed distribution rate. The distribution rate is determined by a benchmark rate plus a fixed spread.

The Bank shall have the right to cancel, in whole or in part, distributions on the Bonds and any such cancellation shall not constitute an event of default. When exercising such right, the Bank will take into full consideration the interest of the holders of the Bonds. The Bank may, at its sole discretion, use the proceeds from the cancelled distributions to meet other obligations as they fall due. In the case of cancelling any distributions on the Bonds, no matter in whole or in part, the Bank shall not make any distribution to the ordinary shareholders from the next day following the resolution being approved by the general shareholders meeting, until its decision to resume the distribution payments in whole to the holders of the Bonds. The distributions on the Bonds are non-cumulative, namely, upon cancellation, any amount of distribution unpaid to the holders of the Bonds in the applicable period will not accumulate or compound to the subsequent distribution period thereafter.

The distributions of the Bonds will be payable annually.

###### *Conditional redemption rights of the Bank*

From the fifth anniversary since the issuance of the Bonds, the Bank may redeem whole or part of the Bonds on each distribution payment date (including the fifth distribution payment date since the issuance). If, after the issuance, the Bonds no longer qualify as Additional Tier 1 Capital as a result of an unforeseeable change or amendment to relevant provisions of supervisory regulations, the Bank may redeem the whole but not part of the Bonds.

The exercise of the Bank's redemption right shall be subject to the consent of the CBIRC and the satisfaction of the following preconditions: (i) the Bank shall use capital instruments of the same or better quality to replace the instruments to be redeemed, and such replacement shall only be carried out at conditions which are sustainable for the income capacity; (ii) or the capital position of the Bank after the redemption right is exercised will remain well above the regulatory capital requirements stipulated by the CBIRC.

###### *Write-down/write-off clauses*

Upon the occurrence of an Additional Tier 1 Capital Trigger Event, namely, the Bank's Core Tier 1 Capital Adequacy Ratio having fallen to 5.125% (or below), the Bank has the right, subject to the approval of the CBIRC but without the need for the consent of the holders of the Bonds, to write down whole or part of the aggregate amount of the Bonds then issued and outstanding, in order to restore the Core Tier 1 Capital Adequacy Ratio to above 5.125%. In the case of a partial write-down, all of the Bonds then issued and outstanding shall be written down on a pro rata basis, according to the outstanding amount, with all other Additional Tier 1 Capital instruments with equivalent write-down clauses of the Bank.

Upon the occurrence of a Tier 2 Capital Trigger Event, the Bank has the right to write off in whole, without the need for the consent of the holders of the Bonds, the aggregate amount of the Bonds then issued and outstanding. A Tier 2 Capital Trigger Event refers to the earlier of the following events: (i) the CBIRC having decided that the Bank would become non-viable without a write-off; (ii) any relevant authority having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. Upon write-off of the bonds, such bonds are to be permanently cancelled and will not be restored under any circumstances.

###### *Subordination*

The claims in respect of the Bonds will be subordinated to the claims of depositors, general creditors, and subordinated indebtedness that ranks senior to the Bonds; will rank in priority to all classes of shares held by the Bank's shareholders and rank pari passu with the claims in respect of any other additional tier 1 capital instruments of the Bank that rank pari passu with the Bonds.

The Bank classifies the Bonds issued as an equity instrument and presented as an equity item on the statement of financial position. Capital raised from the issuance of the Bonds, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratios.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**48 OTHER EQUITY INSTRUMENTS (CONTINUED)**

## (2) Perpetual bonds (continued)

*(c) Changes in perpetual bonds outstanding*

Financial instrument outstanding	1 January 2021		Increase/(Decrease)		31 December 2021	
	Amount (million pieces)	Carrying value	Amount (million pieces)	Carrying value	Amount (million pieces)	Carrying value
Undated Additional Tier 1 Capital Bonds	400	39,991	-	-	400	39,991
Total	400	39,991	-	-	400	39,991

## (3) Interests attributable to the holders of equity instruments

Items	31 December 2021	31 December 2020
1. Total equity attributable to equity holders of the Bank	2,588,231	2,364,808
(1) Equity attributable to ordinary equity holders of the Bank	2,488,263	2,264,840
(2) Equity attributable to other equity holders of the Bank	99,968	99,968
Of which: net profit	4,538	5,624
dividends received	4,538	5,624
2. Total equity attributable to non-controlling interests	25,891	24,545
(1) Equity attributable to non-controlling interests of ordinary shares	22,438	21,092
(2) Equity attributable to non-controlling interests of other equity instruments	3,453	3,453

**49 CAPITAL RESERVE**

	31 December 2021	31 December 2020
Share premium	134,925	134,263

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 50 OTHER COMPREHENSIVE INCOME

	Other comprehensive income of the statement of financial position			Other comprehensive income of the statement of comprehensive income				
	1 January 2021	Net-of-tax amount attributable to equity shareholders of the Bank	31 December 2021	2021				
				The amount before income taxes	Less: Reclassification adjustments included in profit or loss due to disposals	Less: Income taxes	Net-of-tax amount attributable to equity shareholders of the Bank	Net-of-tax amount attributable to non-controlling interests
(1) Other comprehensive income that will not be reclassified to profit or loss								
Remeasurements of post-employment benefit obligations	272	(25)	247	(25)	-	-	(25)	-
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income	764	(463)	301	(617)	-	154	(463)	-
Others	604	115	719	115	-	-	115	-
(2) Other comprehensive income that may be reclassified subsequently to profit or loss								
Fair value changes of debt instruments measured at fair value through other comprehensive income	16,372	12,233	28,605	17,538	(564)	(4,454)	12,233	287
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income	3,139	556	3,695	742	-	(186)	556	-
Net loss on cash flow hedges	(300)	320	20	320	-	-	320	-
Exchange difference on translating foreign operations	(5,803)	(6,446)	(12,249)	(6,445)	-	-	(6,446)	1
<b>Total</b>	<b>15,048</b>	<b>6,290</b>	<b>21,338</b>	<b>11,628</b>	<b>(564)</b>	<b>(4,486)</b>	<b>6,290</b>	<b>288</b>

	Other comprehensive income of the statement of financial position			Other comprehensive income of the statement of comprehensive income				
	1 January 2020	Net-of-tax amount attributable to equity shareholders of the Bank	31 December 2020	2020				
				The amount before income taxes	Less: Reclassification adjustments included in profit or loss due to disposals	Less: Income taxes	Net-of-tax amount attributable to equity shareholders of the Bank	Net-of-tax amount attributable to non-controlling interests
(1) Other comprehensive income that will not be reclassified to profit or loss								
Remeasurements of post-employment benefit obligations	(207)	479	272	479	-	-	479	-
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income	1,043	(279)	764	(372)	-	93	(279)	-
Others	580	24	604	24	-	-	24	-
(2) Other comprehensive income that may be reclassified subsequently to profit or loss								
Fair value changes of debt instruments measured at fair value through other comprehensive income	25,974	(9,602)	16,372	(11,924)	(655)	2,980	(9,602)	3
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income	3,901	(762)	3,139	(1,017)	-	255	(762)	-
Net loss on cash flow hedges	(239)	(61)	(300)	(61)	-	-	(61)	-
Exchange difference on translating foreign operations	934	(6,737)	(5,803)	(6,720)	-	-	(6,737)	17
<b>Total</b>	<b>31,986</b>	<b>(16,938)</b>	<b>15,048</b>	<b>(19,591)</b>	<b>(655)</b>	<b>3,328</b>	<b>(16,938)</b>	<b>20</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**51 SURPLUS RESERVE**

Surplus reserves consist of statutory surplus reserve fund and discretionary surplus reserve fund.

The Bank is required to allocate 10% of its net profit, as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the MOF on 15 February 2006. After making appropriations to the statutory surplus reserve fund, the Bank may also allocate its net profit to the discretionary surplus reserve fund upon approval by shareholders in Annual General Meetings.

**52 GENERAL RESERVE**

The general reserve of the Group is set up based upon the requirements of:

	Note	31 December 2021	31 December 2020
MOF	(1)	372,509	341,307
Hong Kong Banking Ordinance	(2)	2,124	2,124
Other regulatory bodies in Mainland China	(3)	6,290	6,104
Other overseas regulatory bodies		698	693
<b>Total</b>		<b>381,621</b>	<b>350,228</b>

- (1) Pursuant to relevant regulations issued by the MOF, the Bank has to appropriate a certain amount of its net profit as general reserve to cover potential losses against its assets. In accordance with the "Regulation on Management of Financial Institutions for Reserves" (Cai Jin [2012] No. 20) issued by the MOF on 30 March 2012, the general reserve balance for financial institutions should not be lower than 1.5% of the ending balance of gross risk-bearing assets.
- (2) Pursuant to the requirements of the Hong Kong Banking Ordinance, the Group's banking operations in Hong Kong are required to set aside amounts in a regulatory reserve in respect of losses which it will, or may, incur on loans and advances to customers, in addition to impairment losses recognised in accordance with the accounting policies of the Group. Transfers to and from the regulatory reserve are made through retained earnings.
- (3) Pursuant to the relevant regulatory requirements in Mainland China, the Bank's subsidiaries are required to appropriate a certain amount of its net profit as general reserve.

**53 PROFIT DISTRIBUTION**

In the Annual General Meeting held on 25 June 2021, the shareholders approved the profit distribution for the year ended 31 December 2020. The Bank appropriated cash dividend for the year ended 31 December 2020 in an aggregate amount of RMB81,504 million.

In the Board of Directors' Meeting, held on 29 October 2021, the directors approved the payment of dividends to domestic preference shareholders. The dividends for domestic preference shares distributed were RMB2,850 million, calculated using the nominal dividend rate of 4.75% (including taxes) as set in the terms and conditions.

On 15 November 2021, according to the initial annual interest rate of 4.22% before the first interest rate reset date determined by the terms of the Undated Additional Tier 1 Capital Bonds, the interest on perpetual bonds issued by the bank was RMB1,688 million.

On 29 March 2022, Board of Directors proposed the following profit distribution scheme for the year ended 31 December 2021:

- (1) Appropriate statutory surplus reserve amounted to RMB29,576 million, based on 10% of the net profit of the Bank amounted to RMB295,764 million for the year ended 31 December 2021 (for the year ended 31 December 2020: RMB26,817 million). It has been recorded in "Surplus reserve" as at the balance sheet date.
- (2) Appropriate general reserve amounted to RMB31,202 million, pursuant to relevant regulations issued by MOF (for the year ended 31 December 2020: RMB35,482 million).
- (3) Declare cash dividend RMB0.364 per share before tax and in aggregation amount of RMB91,004 million to all shareholders (for the year ended 31 December 2020: RMB0.326 per share and RMB81,504 million in aggregation). Proposed dividends as at the balance sheet date are not recognised as a liability.

Above proposed profit distribution scheme is subject to the approval of the shareholders in the Annual General Meeting. Cash dividends will be distributed to all shareholders registered at the relevant date upon approval.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 54 NOTES TO THE STATEMENT OF CASH FLOWS

#### Cash and cash equivalents

	31 December 2021	31 December 2020
Cash	48,613	49,068
Surplus deposit reserves with central banks	520,700	434,199
Demand deposits with banks and non-bank financial institutions	62,698	75,870
Time deposits with banks and non-bank financial institutions with original maturity with or within three months	58,458	112,194
Placements with banks and non-bank financial institutions with original maturity with or within three months	115,131	207,600
Total	805,600	878,931

### 55 TRANSFERRED FINANCIAL ASSETS

The Group enters into transactions in the normal course of business by which it transfers recognised financial assets to third parties or to structured entities. In some cases where these transferred financial assets qualify for derecognition, the transfers may give rise to full or partial derecognition of the financial assets concerned. In other cases where the transferred assets do not qualify for derecognition as the Group has retained substantially all the risks and rewards of these assets, the Group continued to recognise the transferred assets.

#### Securities lending transactions

Counterparties are allowed to sell or repledge securities lent under securities lending agreements in the absence of any default by the Group, but at the same time, they have an obligation to return such securities upon the maturity of the securities lending agreements. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. As at 31 December 2021, the carrying value of debt securities lent to counterparties was RMB6,444 million (as at 31 December 2020: RMB4,010 million).

#### Credit asset securitisation transactions

The Group enters into securitisation transactions in its normal course of business by which it transfers credit assets to structured entities which issue asset-backed securities to investors. The Group may retain interests in the form of holding subordinated tranches which would give rise to the Group's continuing involvement in the transferred assets. Those financial assets are recognised on the statement of financial position to the extent of the Group's continuing involvement, otherwise the financial assets are derecognised.

As at 31 December 2021, loans with an original carrying amount of RMB963,501 million (as at 31 December 2020: RMB829,400 million) have been securitised by the Group under arrangements in which the Group retained a continuing involvement in such assets. As at 31 December 2021, the amount of assets that the Group continued to recognise was RMB100,036 million (as at 31 December 2020: RMB88,625 million). As at 31 December 2021, the carrying amount of assets and liabilities with continuing involvement that the Group continued to recognise was RMB100,036 million (as at 31 December 2020: RMB88,951 million).

With respect to credit asset securitizations that did not qualify for derecognition as a whole, the Group continued to recognise credit assets that had been transferred, and recorded the consideration received as a financial liability. As at 31 December 2021, the carrying amount of transferred credit assets that the Group had continued to recognise was RMB8,262 million and the carrying amount of their associated financial liabilities was RMB9,191 million.

As at 31 December 2021, the carrying amount of asset-backed securities held in the securitisation transaction derecognised by the Group was RMB3,548 million (as at 31 December 2020: RMB1,340 million), and its maximum loss exposure approximates to the carrying amount.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**56 OPERATING SEGMENTS**

The Group has presented the operating segments in a manner consistent with the way in which information is reported internally to the Group's chief operating decision makers for the purposes of resource allocation and performance assessment. Measurement of segment assets and liabilities and segment income and results is based on the Group's accounting policies.

Transactions between segments are conducted under normal commercial terms and conditions. Internal charges and transfer prices are determined with reference to market rates and have been reflected in the performance of each segment. Net interest income and expense arising from internal charges and transfer pricing adjustments are referred to as "internal net interest income/expense". Interest income and expense earned from third parties are referred to as "external net interest income/expense".

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment income and results are determined before intra-group transactions are eliminated as part of the consolidation process. Segment capital expenditure is the total cost incurred during the period to acquire fixed assets, intangible assets and other long-term assets.

**(1) Geographical segments**

The Group operates principally in Mainland China with branches covering all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in Mainland China. The Group also has bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile, Astana, Labuan, Auckland, etc., and certain subsidiaries operating in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur, etc.

In presenting information on the basis of geographical segments, operating income is allocated based on the location of the branches and subsidiaries that generate the income. Segment assets, liabilities and capital expenditure are allocated based on their geographical location.

Geographical segments of the Group, as defined for management reporting purposes, are defined as follows:

- "Yangtze River Delta" refers to the following areas where the tier-1 branches and the subsidiary of the Bank operate: Shanghai Municipality, Jiangsu Province, Zhejiang Province, City of Ningbo and City of Suzhou;
- "Pearl River Delta" refers to the following areas where the tier-1 branches and the subsidiary of the Bank operate: Guangdong Province, City of Shenzhen, Fujian Province and City of Xiamen;
- "Bohai Rim" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Beijing Municipality, Shandong Province, Tianjin Municipality, Hebei Province and City of Qingdao;
- the "Central" region refers to the following areas where the tier-1 branches and the subsidiary of the Bank operate: Shanxi Province, Guangxi Autonomous Region, Hubei Province, Henan Province, Hunan Province, Jiangxi Province, Hainan Province and Anhui Province;
- the "Western" region refers to the following areas where the tier-1 branches of the Bank operate: Sichuan Province, Chongqing Municipality, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Inner Mongolia Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region and Xinjiang Autonomous Region; and
- the "Northeastern" region refers to the following areas where the tier-1 branches of the Bank operate: Liaoning Province, Jilin Province, Heilongjiang Province and City of Dalian.





(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**56 OPERATING SEGMENTS (CONTINUED)****(1) Geographical segments (continued)**

	Year ended 31 December 2020								
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	64,500	60,987	36,662	76,140	62,290	7,353	257,261	10,716	575,909
Internal net interest income/ (expense)	27,451	23,726	46,961	28,551	29,472	18,001	(177,338)	3,176	-
<b>Net interest income</b>	<b>91,951</b>	<b>84,713</b>	<b>83,623</b>	<b>104,691</b>	<b>91,762</b>	<b>25,354</b>	<b>79,923</b>	<b>13,892</b>	<b>575,909</b>
Net fee and commission income	16,620	24,764	18,337	15,896	11,799	4,050	20,056	3,060	114,582
Net trading gain/(loss)	96	204	174	324	104	16	4,126	(731)	4,313
Dividend income	88	7	1,927	650	10	-	89	411	3,182
Net gain/(loss) arising from investment securities	4,273	(778)	(787)	(586)	(40)	(617)	3,200	1,100	5,765
Net (loss)/gain on derecognition of financial assets measured at amortised cost	(13)	10	29	-	-	-	4,612	11	4,649
Other operating (expense)/ income, net	(3,576)	377	1,569	64	1,585	7	3,503	2,295	5,824
<b>Operating income</b>	<b>109,439</b>	<b>109,297</b>	<b>104,872</b>	<b>121,039</b>	<b>105,220</b>	<b>28,810</b>	<b>115,509</b>	<b>20,038</b>	<b>714,224</b>
Operating expenses	(28,835)	(24,624)	(29,637)	(34,160)	(30,153)	(11,692)	(15,452)	(14,021)	(188,574)
Credit impairment losses	(22,994)	(31,459)	(25,623)	(45,476)	(19,352)	(12,688)	(29,696)	(6,203)	(193,491)
Other impairment losses	6	(54)	(205)	-	(6)	(65)	4,343	(457)	3,562
Share of (losses)/profits of associates and joint ventures	(3)	-	260	579	-	-	-	59	895
<b>Profit before tax</b>	<b>57,613</b>	<b>53,160</b>	<b>49,667</b>	<b>41,982</b>	<b>55,709</b>	<b>4,365</b>	<b>74,704</b>	<b>(584)</b>	<b>336,616</b>
Capital expenditure	3,280	1,401	2,638	2,559	1,899	1,031	5,321	7,363	25,492
Depreciation and amortisation	3,662	3,230	4,453	4,921	4,025	1,806	2,215	1,870	26,182
	31 December 2020								
Segment assets	4,873,490	3,942,366	6,667,011	4,416,305	3,985,433	1,451,185	10,577,145	1,433,729	37,346,664
Long-term equity investments	604	-	4,850	7,196	-	-	-	1,052	13,702
	<b>4,874,094</b>	<b>3,942,366</b>	<b>6,671,861</b>	<b>4,423,501</b>	<b>3,985,433</b>	<b>1,451,185</b>	<b>10,577,145</b>	<b>1,434,781</b>	<b>37,360,366</b>
Deferred tax assets									92,950
Elimination									(9,321,062)
<b>Total assets</b>									<b>28,132,254</b>
Segment liabilities	4,836,646	3,915,742	6,596,879	4,397,877	3,963,977	1,453,094	8,585,097	1,313,100	35,062,412
Deferred tax liabilities									1,551
Elimination									(9,321,062)
<b>Total liabilities</b>									<b>25,742,901</b>
Off-balance sheet credit commitments	608,353	588,398	693,095	648,284	446,579	162,120	-	266,701	3,413,530

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## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 56 OPERATING SEGMENTS (CONTINUED)

(2) Business segments

Business segments, as defined for management reporting purposes, are as follows:

***Corporate banking***

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit taking and wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, custody services and guarantee services, etc.

***Personal banking***

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, deposit taking and wealth management services, card business, remittance services and agency services, etc.

***Treasury business***

This segment covers the Group's treasury operations. The treasury business segment enters into inter-bank money market transactions, repurchase and resale transactions, and invests in debt securities. It also trades in derivatives and foreign currencies for its own account. The treasury business segment carries out customer-driven derivatives, foreign currency and precious metal trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of debt securities.

***Others***

These represent equity investments and the revenues, results, assets and liabilities of overseas branches and subsidiaries.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**56 OPERATING SEGMENTS (CONTINUED)****(2) Business segments (continued)**

	Year ended 31 December 2021				
	Corporate banking	Personal banking	Treasury business	Others	Total
External net interest income	209,477	165,850	205,328	24,765	605,420
Internal net interest income/(expense)	67,387	122,044	(189,052)	(379)	-
<b>Net interest income</b>	<b>276,864</b>	<b>287,894</b>	<b>16,276</b>	<b>24,386</b>	<b>605,420</b>
Net fee and commission income	36,068	60,906	16,257	8,261	121,492
Net trading (loss)/gain	(1,568)	(52)	7,684	1,752	7,816
Dividend income	-	-	36	5,885	5,921
Net (loss)/gain arising from investment securities	(7,962)	(2,769)	18,205	3,024	10,498
Net gain/(loss) on derecognition of financial assets measured at amortised cost	995	3,538	105	(4)	4,634
Other operating income, net	51	610	4,810	3,454	8,925
<b>Operating income</b>	<b>304,448</b>	<b>350,127</b>	<b>63,373</b>	<b>46,758</b>	<b>764,706</b>
Operating expenses	(85,646)	(102,205)	(12,534)	(18,797)	(219,182)
Credit impairment losses	(112,464)	(33,213)	(13,038)	(9,234)	(167,949)
Other impairment losses	(14)	-	(465)	(287)	(766)
Share of profits of associates and joint ventures	-	-	-	1,603	1,603
<b>Profit before tax</b>	<b>106,324</b>	<b>214,709</b>	<b>37,336</b>	<b>20,043</b>	<b>378,412</b>
Capital expenditure	6,007	8,251	742	4,838	19,838
Depreciation and amortisation	9,638	13,236	1,191	3,230	27,295
	31 December 2021				
Segment assets	10,242,492	7,989,445	10,646,401	1,479,905	30,358,243
Long-term equity investments	-	-	-	18,875	18,875
	<b>10,242,492</b>	<b>7,989,445</b>	<b>10,646,401</b>	<b>1,498,780</b>	<b>30,377,118</b>
Deferred tax assets					92,343
Elimination					(215,482)
<b>Total assets</b>					<b>30,253,979</b>
Segment liabilities	12,097,392	11,827,180	1,839,462	2,089,910	27,853,944
Deferred tax liabilities					1,395
Elimination					(215,482)
<b>Total liabilities</b>					<b>27,639,857</b>
Off-balance sheet credit commitments	1,978,176	1,116,724	-	274,994	3,369,894



(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**57 ENTRUSTED LENDING BUSINESS**

As at the end of the reporting period, the entrusted loans and entrusted funds were as follows:

	<b>31 December 2021</b>	31 December 2020
Entrusted loans	<b>3,852,573</b>	3,572,599
Entrusted funds	<b>3,852,573</b>	3,572,599

**58 PLEDGED ASSETS****(1) Assets pledged as securities**

The Group's collaterals for liabilities or contingent liabilities include financial assets such as securities and bills, which mainly serve as collaterals for repurchase agreements, derivative contracts and local statutory requirements. As at 31 December 2021, the carrying values of the Group's financial assets pledged as collaterals amounted to approximately RMB1,079,782 million (31 December 2020: RMB1,137,581 million).

**(2) Collateral accepted as securities for assets**

As part of the resale agreements, the Group has received securities that were allowed to sell or repledge in the absence of default by their owners. As at 31 December 2021 and 31 December 2020, the Group did not hold any collateral for resale agreements which was permitted to sell or repledge in the absence of default for the transactions.

**59 COMMITMENTS AND CONTINGENT LIABILITIES****(1) Credit commitments**

Credit commitments take the form of undrawn loan facilities which are approved and contracted, unutilised credit card limits, financial guarantees, letters of credit, etc. The Group assesses and makes allowance for any probable losses accordingly.

The contractual amounts of loan commitments and credit card overdraft commitments represent the cash outflows should the contracts be fully drawn upon. The amounts of guarantees and letters of credit represent the maximum potential loss that would be recognised if counterparties failed completely to perform as contracted. Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers.

As credit commitments may expire without being drawn upon, the contractual amounts set out in the following table do not represent the expected future cash outflows.

	<b>31 December 2021</b>	31 December 2020
Loan commitments		
– with an original maturity within one year	<b>65,623</b>	94,762
– with an original maturity of one year or more	<b>350,767</b>	488,350
Credit card commitments	<b>1,149,306</b>	1,068,582
	<b>1,565,696</b>	1,651,694
Bank acceptances	<b>322,698</b>	278,231
Financing guarantees	<b>48,127</b>	46,656
Non-financing guarantees	<b>1,241,473</b>	1,236,368
Sight letters of credit	<b>41,858</b>	43,329
Usance letters of credit	<b>143,941</b>	141,600
Others	<b>6,101</b>	15,652
Total	<b>3,369,894</b>	3,413,530

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 59 COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)

(2) Credit risk-weighted amount

The credit risk-weighted amount refers to the amount as computed in accordance with the rules set out by the CBIRC and depends on the status of the counterparty and the maturity characteristics.

	31 December 2021	31 December 2020
Credit risk-weighted amount of contingent liabilities and commitments	1,118,908	1,108,129

(3) Capital commitments

As at 31 December 2021, the Group's contracted for but not disbursed capital commitments amounted to RMB5,781 million (as at 31 December 2020: RMB15,004 million).

(4) Underwriting obligations

As at 31 December 2021, there was no unexpired underwriting commitment of the Group (as at 31 December 2020: Nil).

(5) Government bond redemption obligations

As an underwriting agent of PRC government bonds, the Group has the responsibility to buy back those bonds sold by it should the holders decide to early redeem the bonds held. The redemption price for the bonds at any time before their maturity date is based on the coupon value plus any interest unpaid and accrued up to the redemption date. Accrued interest payables to the bond holders are calculated in accordance with relevant rules of the MOF and the PBOC. The redemption price may be different from the fair value of similar instruments traded at the redemption date.

The redemption obligations, which represent the nominal value of government bonds underwritten and sold by the Group, but not yet matured as at 31 December 2021, were RMB65,119 million (as at 31 December 2020: RMB74,435 million).

(6) Outstanding litigations and disputes

As at 31 December 2021, the Group was the defendant in certain pending litigations and disputes with gross claims of RMB8,765 million (as at 31 December 2020: RMB9,424 million). Provisions have been made for the estimated losses arising from such litigations based upon the opinions of the Group's internal and external legal counsels (Note 44). The Group considers that the provisions made are reasonable and adequate.

(7) Provision against commitments and contingent liabilities

The Group assessed and made provisions for any probable outflow of economic benefits in relation to the commitments and contingent liabilities in accordance with their accounting policies.

(8) Impact of the *Guiding Opinions on Regulating the Asset Management Business of Financial Institutions*

In accordance with the *Guiding Opinions on Regulating the Asset Management Business of Financial Institutions* jointly issued by the PBOC and three other ministries as well as the PBOC's announcement to extend the transition period to 2021, financial institutions with difficulty in completing the rectification may apply for disposal of assets on a case-by-case basis. In addition to assets for which the Group had applied to regulators for disposal on a case-by-case basis, the Group has completed the rectification of legacy wealth management business and recognised its impact in 2021 financial statements in terms of provisions and credit impairment losses. The Group will duly implement relevant policies and regulatory requirements, and continue to assess and disclose relevant impact, and strive to complete the rectification as soon as possible.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**60 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS****(1) Transactions with parent companies and their affiliates**

The parent companies of the Group are CIC and Huijin.

As approved by the State Council, CIC was established on 29 September 2007 with registered capital of RMB1,550,000 million. As a wholly-owned subsidiary of CIC, Huijin exercises its rights and obligations as an investor on behalf of the PRC government in accordance with laws.

Huijin was incorporated on 16 December 2003 as a wholly-state-owned investment company. It was registered in Beijing with registered capital of RMB828,209 million. Its principal activities are equity investments as authorised by the State Council, without engaging in other commercial operations. As at 31 December 2021, Huijin directly held 57.11% of shares of the Bank.

The related companies under parent companies include the subsidiaries under parent companies and other associates and joint ventures.

The Group's transactions with parent companies and their affiliates mainly include deposit taking, entrusted asset management, operating leases, lending, purchase and sale of debt securities, money market transactions and inter-bank clearing. These transactions are priced based on market prices and conducted under normal commercial terms.

The Group has issued subordinated debts with a nominal value of RMB46,000 million (as at 31 December 2020: RMB80,000 million). These are bearer bonds and tradable in the secondary market. The Group has no information in respect of the amount of the bonds held by the affiliates of parent companies as at the end of the reporting period.

**(a) Transactions with parent companies**

In the ordinary course of the business, material transactions that the Group entered into with parent companies are as follows:

**Amounts**

	2021		2020	
	Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income	1,438	0.14%	1,987	0.20%
Interest expense	220	0.05%	158	0.04%
Net trading gain	1	0.01%	34	0.79%

**Balances outstanding as at the end of the reporting period**

	31 December 2021		31 December 2020	
	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Loans and advances to customers	-	-	4,000	0.02%
Financial investments				
Financial assets measured at fair value through profit or loss	30	0.01%	104	0.02%
Financial assets measured at amortised cost	24,444	0.47%	23,490	0.52%
Financial assets measured at fair value through other comprehensive income	14,489	0.75%	20,163	1.08%
Deposits from banks and non-bank financial institutions	-	-	12	0.00%
Deposits from customers	52,271	0.23%	5,681	0.03%
Credit commitments	288	0.01%	288	0.01%



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### 60 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)

#### (1) Transactions with parent companies and their affiliates (continued)

##### (b) Transactions with the affiliates of parent companies

In the ordinary course of the business, material transactions that the Group entered into with the affiliates of parent companies are as follows:

##### Amounts

	Note	2021		2020	
		Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income		18,272	1.73%	18,413	1.86%
Interest expense		3,184	0.70%	3,508	0.85%
Fee and commission income		394	0.28%	221	0.17%
Fee and commission expense		84	0.49%	359	2.12%
Net trading gain		381	4.87%	289	6.70%
Net gain arising from investment securities		3,616	34.44%	2,119	36.76%
Operating expenses	(i)	1,028	0.47%	810	0.43%

##### Balances outstanding as at the end of the reporting period

	Note	31 December 2021		31 December 2020	
		Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Deposits with banks and non-bank financial institutions		25,124	16.20%	85,722	18.91%
Placements with banks and non-bank financial institutions		52,385	27.84%	138,354	37.55%
Positive fair value of derivatives		4,054	12.85%	14,013	20.30%
Financial assets held under resale agreements		72,244	13.16%	35,743	5.94%
Loans and advances to customers		82,059	0.45%	72,800	0.45%
Financial investments					
Financial assets measured at fair value through profit or loss		103,301	18.94%	97,007	16.78%
Financial assets measured at amortised cost		158,579	3.08%	200,448	4.45%
Financial assets measured at fair value through other comprehensive income		229,918	11.84%	221,531	11.86%
Other assets		-	-	53	0.02%
Deposits from banks and non-bank financial institutions	(ii)	105,969	5.48%	124,039	6.38%
Placements from banks and non-bank financial institutions		111,136	37.14%	119,434	34.16%
Financial liabilities measured at fair value through profit or loss		3	0.00%	90	0.04%
Negative fair value of derivatives		4,477	14.29%	12,037	14.69%
Financial assets sold under repurchase agreements		1,860	5.49%	1,291	2.28%
Deposits from customers		75,397	0.34%	74,052	0.36%
Other liabilities		9,366	1.70%	6,587	1.21%
Credit commitments		9,581	0.28%	14,193	0.42%

(i) Operating expenses mainly represent fees for related services provided by parent companies and their affiliates.

(ii) Deposits from the affiliates of parent companies are unsecured and are repayable under normal commercial terms.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**60 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)****(2) Transactions with associates and joint ventures of the Group**

Transactions between the Group and its associates and joint ventures are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group.

In the ordinary course of the business, material transactions that the Group entered into with associates and joint ventures are as follows:

**Amounts**

	2021	2020
Interest income	410	171
Interest expense	305	55
Fee and commission income	130	69
Fee and commission expense	-	4
Operating expenses	99	119

**Balances outstanding as at the end of the reporting period**

	31 December 2021	31 December 2020
Loans and advances to customers	9,907	7,959
Other assets	1,168	913
Financial liabilities measured at fair value through profit or loss	9	7
Deposits from customers	6,940	8,047
Other liabilities	923	6,709
Credit commitments	322	303

**(3) Transactions between the Bank and its subsidiaries**

Transactions between the Bank and its subsidiaries are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions are conducted between the Group and non-related companies outside the Group. All the inter-group transactions and inter-group balances are eliminated when preparing the consolidated financial statements as mentioned in Note 4(1)(b).

In the ordinary course of the business, material transactions that the Bank entered into with its subsidiaries are as follows:

**Amounts**

	2021	2020
Interest income	2,002	1,871
Interest expense	847	1,160
Fee and commission income	3,053	2,257
Fee and commission expense	697	775
Dividend income	676	557
Operating expenses	8,381	6,407
Other operating expense, net	152	101

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 60 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)

#### (3) Transactions between the Bank and its subsidiaries (continued)

##### Balances outstanding as at the end of the reporting period

	31 December 2021	31 December 2020
Deposits with banks and non-bank financial institutions	2,728	3,166
Placements with banks and non-bank financial institutions	129,824	119,347
Positive fair value of derivatives	216	177
Loans and advances to customers	8,244	5,875
Financial investments		
Financial assets measured at fair value through profit or loss	1,374	654
Financial assets measured at amortised cost	1,273	1,206
Financial assets measured at fair value through other comprehensive income	22,301	18,262
Other assets	37,792	37,967
	31 December 2021	31 December 2020
Deposits from banks and non-bank financial institutions	17,791	11,905
Placements from banks and non-bank financial institutions	32,988	39,189
Financial liabilities measured at fair value through profit or loss	-	109
Negative fair value of derivatives	156	317
Deposits from customers	12,328	7,399
Debt securities issued	-	50
Other liabilities	5,806	9,015

As at 31 December 2021, the total maximum guarantee limit of guarantee letters issued by the Bank with its subsidiaries as beneficiary was RMB12,219 million (as at 31 December 2020: RMB16,455 million).

As at 31 December 2021, the transactions between subsidiaries of the Group were mainly debt securities issued and deposits with banks and non-bank financial institutions, and the balances of the above transactions were RMB693 million and RMB1,265 million respectively (as at 31 December 2020, the transactions between subsidiaries of the Group were debt securities issued and deposits with banks and non-bank financial institutions, and the balances of the above transactions were RMB1,457 million and RMB1,022 million, respectively).

#### (4) Transactions with other PRC state-owned entities

State-owned entities refer to those entities directly or indirectly owned by the PRC government through its government authorities, agencies, affiliations and other organisations. Transactions with other state-owned entities include but are not limited to: lending and deposit taking; taking and placing of inter-bank balances; entrusted lending and other custody services; insurance and securities agency, and other intermediary services; purchase, sale, underwriting and redemption of bonds issued by other state-owned entities; purchase, sale and leases of property and other assets; and rendering and receiving of utilities and other services.

These transactions are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group's pricing strategy and approval processes for major products and services, such as loans, deposits and commission income, do not depend on whether the customers are state-owned entities or not. Having due regard to the substance of the relationships, the Group is of the opinion that none of these transactions are material related party transactions that require separate disclosure.

#### (5) Transactions with the Annuity Scheme and Plan Assets

Apart from the obligations for defined contributions to the Annuity Scheme and regular banking transactions, there were no other transactions between the Group and the Annuity Scheme in 2021 and 2020.

As at 31 December 2021, the fair value of the Group's supplementary retirement benefit plan assets managed by CCB Principal Asset Management and CCB Pension was RMB3,828 million (as at 31 December 2020: RMB3,918 million), and management fees payable to CCB Principal Asset Management and CCB Pension were RMB22.08 million (as at 31 December 2020: RMB28.05 million).

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**60 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)****(6) Key management personnel**

Key management personnel are those persons having authorities and responsibilities for planning, directing and controlling the activities of the Group, directly or indirectly, including directors, supervisors and senior executives. The Group enters into banking transactions with key management personnel in the normal course of business. For the years ended 31 December 2021 and 2020, there were no material transactions and balances with key management personnel.

The compensation of directors and supervisors is disclosed in Note 16. The senior executives' annual compensation before individual income tax during the year is as follows:

	2021			
	Remuneration paid RMB'000	Contributions to defined contribution retirement schemes RMB'000	Other benefits in kind (Note (i)) RMB'000	Total (Note (ii)) RMB'000
<b>Executive Vice Presidents</b>				
Ji Zhihong	557	53	146	756
Wang Hao	557	53	146	756
Zhang Min	557	53	146	756
Li Yun	186	18	55	259
<b>Secretary to the Board</b>				
Hu Changmiao	1,335	53	220	1,608
<b>Chief Information Officer</b>				
Jin Panshi	890	36	143	1,069
<b>Chief Risk Officer</b>				
Cheng Yuanguo	890	36	139	1,065
<b>Former Chief Risk Officer</b>				
Jin Yanmin	353	17	72	442
<b>Former Chief Financial Officer</b>				
Zhang Yi	441	18	78	537
	5,766	337	1,145	7,248

## NOTES TO THE FINANCIAL STATEMENTS

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### 60 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)

#### (6) Key management personnel (continued)

	2020			
	Annual remuneration payable (Allowances) RMB'000	Employer's contribution to social insurances, enterprise annuity, supplemental medical insurance and housing provident fund RMB'000	Other Monetary income RMB'000	Incentive income for 2018-2020 tenure RMB'000
<b>Executive Vice Presidents</b>				
Ji Zhihong	775	159	-	350
Wang Hao	258	61	-	74
Zhang Min	64	15	-	19
<b>Chief Risk Officer</b>				
Jin Yanmin	2,399	243	-	-
<b>Secretary to the Board</b>				
Hu Changmiao	2,399	239	-	-
<b>Former Executive Vice President</b>				
Huang Yi	258	46	-	494
<b>Former Chief Financial Officer</b>				
Xu Yiming	799	60	-	-
	6,952	823	-	937

- (i) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
- (ii) The total compensation package for these key management personnel for the year ended 31 December 2021 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation to be adjusted for is not expected to have significant impact on the Group's financial statements for the year ended 31 December 2021. The final compensation will be disclosed in a separate announcement when determined.
- (iii) The total compensation package for certain key management personnel for the year ended 31 December 2020 had not been finalised in accordance with regulations of the PRC relevant authorities as at the date that the 2020 financial statements were announced. The aforesaid total compensation package for the key management personnel for the year ended 31 December 2020 has been reviewed and approved by the Board meeting of the Bank and the shareholders' general meeting of the Bank.
- (iv) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities has been paid in accordance with relevant policies relating to the central remuneration reform.

#### (7) Loans, quasi-loans and other credit transactions to directors, supervisors and senior executives

The Group had no material balance of loans, quasi-loans and other credit transactions to directors, supervisors and senior executives as at the end of reporting period. Those loans, quasi-loans and other credit transactions to directors, supervisors and senior executives were conducted in the normal and ordinary course of the business and under normal commercial terms or on the same terms and conditions with those which are available to other employees, based on terms and conditions granted to third parties adjusted for risk reduction.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT**

The Group has exposure to the following risks:

- credit risk
- market risk
- liquidity risk
- operational risk
- insurance risk

This note presents information about the Group's exposures to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's capital management.

**Risk management framework**

The Board performs risk management responsibilities pursuant to the Bank's Articles of Association and regulatory requirements. The Risk Management Committee under the Board is responsible for developing risk management strategies, supervising the implementation, and assessing the overall risk profile on a regular basis. The Board reviews the statements of risk appetite regularly and transmits risk appetite through policies. The Board of Supervisors supervises the construction of the comprehensive risk management system, as well as the performance of the Board and senior management in delivering comprehensive risk management responsibilities. Senior management is responsible for implementing risk strategies developed by the Board and organising the comprehensive risk management work across the Group.

Chief Risk Officer of the Bank assists the President with the corresponding risk management work within designated responsibilities. Risk Management Department is the leading management department responsible for the Group's comprehensive risk management, and its subordinate department, Market Risk Management Department takes the lead in market risk management. Credit Management Department is the leading management department responsible for the overall credit risk management and country risk management. Asset & Liability Management Department is the leading management department responsible for the management of liquidity risk and interest rate risk of banking book. Internal Control & Compliance Department is the leading management department responsible for operational risk and information technology risk management. Public Relations & Corporate Culture Department is in charge of reputational risk management. Strategy and Policy Coordination Department is the leading management department responsible for strategic risk management. Other specialised departments are responsible for other respective risks.

The Bank attached great importance to the risk management of subsidiaries, implemented management requirements of the parent bank through the corporate governance mechanism, continuously improved the quality and efficiency of the performance of the Board of Directors of the subsidiaries, and required the subsidiaries to focus on their main businesses, operate steadily, and establish a sound risk control system. It further highlighted the transmission of risk appetite at the Group level within the group risk management framework, and implemented refined and differentiated management of different types of subsidiaries. It strengthened the Group's consolidation and credit management to avoid lending beyond credit limits. It continued to promote the establishment of risk views of subsidiaries, and effectively improved the digital level of risk early warning and risk monitoring of subsidiaries. It strengthened overall planning and coordination and improved the long-term mechanism for risk management of the asset management business at the subsidiaries.

**(1) Credit risk*****Credit risk management***

Credit risk represents the financial loss that arises from the failure of a debtor or counterparty to discharge its contractual obligations or commitments to the Group.

***Credit business***

The Risk Management Department takes the lead in the development and implementation of the credit risk measurement tools including customers rating and facilities grading. The Credit Management Department is responsible for establishing credit risk management policies and monitoring the quality of credit assets. The Special Assets Resolution Department is responsible for the special assets resolutions. The Credit Approval Department is responsible for the Group's comprehensive credit limits and credit approval of various credit businesses. While the Credit Management Department takes the lead, both the Credit Management Department and the Credit Approval Department will coordinate with the Corporate Banking Department, the Inclusive Finance Department, the Institutional Banking Department, the International Business Department, the Strategic Clients Department, the Housing Finance & Personal Lending Department, the Credit Card Center, and the Legal Affairs Department to implement the credit risk management policies and procedures.

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**61 RISK MANAGEMENT (CONTINUED)****(1) Credit risk (continued)*****Credit risk management (continued)******Credit business (continued)***

With respect to the credit risk management of corporate and institutional business, the Group has accelerated the adjustment of its credit portfolio structure, enhanced post-lending monitoring, and refined the industry-specific guideline and policy baseline for credit approval. Management also fine-tuned the credit acceptance and exit policies, and optimised its economic capital and credit risk limit management. All these policies have been implemented to maintain the stability of asset quality. The Group manages credit risk throughout the entire credit process including pre-lending evaluations, credit approval and post-lending monitoring. The Group performs pre-lending evaluations by assessing the entity's credit ratings based on internal rating criteria and assessing the risk and rewards with respect to the proposed project. Credit approvals are granted by designated Credit Approval Officers. The Group continually carries out post-lending monitoring, particularly those related to targeted industries, geographical segments, products and clients. Any adverse events that may significantly affect a borrower's repayment ability are reported timely and measures are implemented to prevent and control risks.

With respect to the personal credit business, the Group relies on credit assessment of applicants as the basis for loan approval. Customer relationship managers are required to assess the income, credit history, and repayment ability of the applicant. The customer relationship managers then forward the application and recommendations to the loan-approval departments for consent. The Group pays great attention to post-lending monitoring of personal loans, focuses on borrowers' repayment ability, the status of collateral and any changes to collateral value. Once a loan becomes overdue, the Group starts the recovery process according to standard recovery procedures.

To mitigate risks, the Group requests the customers to provide collateral or guarantees where appropriate. A refined management system and operating procedure for collateral have been developed, and there is a guideline to specify the suitability of accepting specific types of collateral. Collateral values, structures and legal covenants are regularly reviewed to ensure that they still serve their intended purposes and conform to market practices.

***Treasury business***

For risk management purposes, credit risk arising from debt securities and derivatives exposures is managed independently and information thereon is disclosed in Notes (1)(i) and (1)(j) below. The Group sets credit limits for treasury activities and monitors them regularly with reference to the fair values of the relevant financial instruments.

***Measurement of expected credit losses (ECL)*****(A) *Segmentation of financial instruments***

The Group adopts a "three-stage" model for impairment based on changes in credit risk since initial recognition or by determining whether the financial instruments are credit-impaired, to estimate the expected credit losses.

The key definition of the three stages are summarised below:

- Stage 1: For financial instruments with no significant increase in credit risk after initial recognition, expected credit losses in the next 12 months are recognised.
- Stage 2: For financial instruments with significant increase in credit risk since initial recognition, but with no objective evidence of impairment, lifetime expected credit losses are recognised.
- Stage 3: For financial instruments with objective evidence of impairment on the balance sheet date, lifetime expected credit losses are recognised.

**(B) *Significant increase in credit risk ("SICR")***

The Group assesses at least quarterly whether the credit risk of a financial instrument has increased significantly since initial recognition. The Group compares the risk of default of financial instruments as at the balance sheet date with that as at the date of initial recognition for an individual financial instrument or a group of financial instruments with similar credit risk characteristics to determine whether the credit risk has increased significantly since initial recognition. The Group sufficiently considers all reasonable and supportable information in related assessments, including regulatory and business environment, internal and external credit rating of customer, customer repayment ability, customer operation capacity, contract terms of the loan, asset price, market interest rate, customer repayment behaviors, and forward-looking information.

The Group has set qualitative and quantitative criteria for assessing whether the credit risk of financial instruments has increased significantly since initial recognition. For example, the credit risk of corporate loans and advances whose internal credit ratings have fallen to level 15 and below, and of bond investments whose internal credit ratings have fallen by 2 and more levels, is regarded as having increased significantly.

**61 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

***Measurement of expected credit losses (ECL) (continued)******(B) Significant increase in credit risk ("SICR") (continued)***

Usually, the credit risk of loans overdue for more than 30 days is regarded as having increased significantly.

For borrowers who were eligible for temporary deferral in principal repayment and interest payment, deferred repayment and other credit support measures in the wake of COVID-19, the Group, by reference to guidelines by relevant regulators, did not consider such support measures as an automatic trigger of a significant increase in credit risk. The Group continued to make judgment based on substantive risk assessment and comprehensively considered the operation and repayment capacity of borrowers, as well as factors such as the impact of COVID-19, on these borrowers, to assess whether the credit risk of relevant financial instruments had increased significantly since initial recognition.

***(C) Definition of default and credit-impaired assets***

The Group considers a financial asset as having defaulted when it is credit-impaired. Generally, financial assets overdue for more than 90 days on contractual payment terms shall be considered as having credit-impaired.

In order to evaluate whether a financial asset is impaired, the Group considers the following criteria:

- Significant financial difficulty of the borrower or issuer;
- Breach of contract terms, such as a default or delinquency in interest or principal payments;
- The Group, for economic or legal reasons, making a concession to a borrower experiencing financial difficulty that the Group would not otherwise consider;
- It is becoming probable that the borrower will enter into bankruptcy or other financial reorganisation;
- Disappearance of an active market for financial assets because of financial difficulties;
- A financial asset purchased or originated by a large discount which reflects the fact of credit-impairment having occurred;
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Group, including adverse changes in the payment status of borrowers in the Group, an increase in the unemployment rate in the geographical area of the borrowers, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrowers in the Group; and
- Other objective evidence indicating there is a credit impairment of the financial asset.

The Group's definition of default has been consistently applied to the estimates of PD, LGD and EAD during the ECL measurement.



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### 61 RISK MANAGEMENT (CONTINUED)

#### (1) Credit risk (continued)

##### *Measurement of expected credit losses (ECL) (continued)*

##### *(D) Explanation of parameters, assumptions and estimation techniques*

The ECL is recognised on either within a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether a financial instrument is considered to be credit-impaired. Expected credit losses are the discounted product of the weighted average of PD, LGD, and EAD under the optimistic, baseline and pessimistic scenarios, defined as follows:

PD refers to the likelihood of a borrower defaulting on its financial obligation in the future, after consideration of forward-looking information. Please refer to earlier disclosure in this note for the definition of default.

LGD refers to the Group's expected loss amount resulting from default as a proportion of total exposure, after consideration of forward-looking information.

EAD is the total amount of risk exposure on and off-balance sheet at the time of default. The exposure is determined by the repayment plan according to different types of products.

The discount rate used in the ECL measurement is the effective interest rate.

During the reporting period, based on changes in macroeconomic environment, the Group has updated forward-looking information used in the measurement of expected credit losses. Please refer to further disclosure in this note for forward-looking information which is incorporated in the measurement of expected credit losses.

The assumptions underlying the ECL measurement, such as the PDs for different maturities and how the collateral values change, are monitored and reviewed on a quarterly basis.

During the reporting period, the Group conducted a comprehensive review of key models for the measurement of expected credit losses, and continued to optimize models based on the result of this review.

There have been no significant changes in estimation techniques and such assumptions made during the reporting period.

##### *(E) Forward-looking information incorporated in the ECL*

The assessment of SICR and the measurement of ECL both incorporate forward-looking information.

The Group has performed historical data analysis and identified the macroeconomic variables affecting expected credit losses, such as GDP, CPI, M2, PPI, RMB deposit reserve rate, London spot gold price, average exchange rate of US Dollar to RMB, sales price indices of second-hand residential buildings in 70 large and medium-sized cities, national real estate climate index, unemployment rate, and so on.

In 2021, the spread of COVID-19 pandemic accelerated globally, the external environment remained complex and severe with significant uncertainties in macroeconomic development. The Group referred to forecast results of international and domestic authoritative institutions and utilized internal experts to develop scenario assumptions specifically applicable to the measurement of expected credit losses.

The forecast GDP value for baseline scenario was set as the average value of forecasts released by authoritative international and domestic institutions, and the forecast 2022 GDP growth under the baseline scenario ranged from 5.0% to 5.5%. For other macroeconomic variables, the Group involved internal experts and used methods such as transmission models, economic principles, and expert judgment to calculate the predicted value of each variable under each scenario.

The Group constructs empirical models to derive the relationship between historical macroeconomic variables and PD and LGD, and calculates the PD and LGD values for a given future horizon using the forecasted macroeconomic variables.

The Group constructs empirical models to determine the weightings for optimistic, baseline and pessimistic scenarios. As at 31 December 2021 and 31 December 2020, the optimistic, baseline and pessimistic scenarios are of comparable weighting.

##### *(F) Grouping of financial instruments for expected credit losses measured on a collective basis*

When measuring provisions for expected credit losses measured on a collective basis, the Group divided exposures with shared risk characteristics into separate groups. In performing this grouping, the Group obtained sufficient information to ensure it is statistically reliable. The Group measured expected credit losses on personal loans and advances on a collective basis by considering factors such as internal rating risk pool, product type and client type.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)****(1) Credit risk (continued)****(a) Maximum credit risk exposure**

The following table presents the maximum exposure to credit risk as at the end of the reporting period without taking into consideration any collateral held or other credit enhancement. In respect of the financial assets recognised in the statement of financial position, the maximum exposure to credit risk is represented by the carrying amount after deducting any impairment allowance.

	31 December 2021	31 December 2020
Deposits with central banks	2,715,279	2,767,096
Deposits with banks and non-bank financial institutions	155,107	453,233
Placements with banks and non-bank financial institutions	188,162	368,404
Positive fair value of derivatives	31,550	69,029
Financial assets held under resale agreements	549,078	602,239
Loans and advances to customers	18,170,492	16,231,369
Financial investments		
Financial assets measured at fair value through profit or loss	280,217	361,318
Financial assets measured at amortised cost	5,155,168	4,505,243
Financial assets measured at fair value through other comprehensive income	1,934,061	1,860,503
Other financial assets	295,753	205,860
<b>Total</b>	<b>29,474,867</b>	<b>27,424,294</b>
Off-balance sheet credit commitments	3,369,894	3,413,530
Maximum credit risk exposure	32,844,761	30,837,824

**(b) Loans and advances to customers analysed by credit quality**

Within overdue but not credit impaired loans and advances and credit impaired loans and advances, the portions covered and not covered by the collateral held are as follows:

	31 December 2021		
	Overdue but not credit impaired loans and advances		Credit impaired loans and advances
	Corporate	Personal	Corporate
Portion covered	1,749	16,686	67,909
Portion not covered	1,445	9,649	166,480
<b>Total</b>	<b>3,194</b>	<b>26,335</b>	<b>234,389</b>
	31 December 2020		
	Overdue but not credit impaired loans and advances		Credit impaired loans and advances
	Corporate	Personal	Corporate
Portion covered	1,011	16,468	81,636
Portion not covered	1,535	10,419	148,796
<b>Total</b>	<b>2,546</b>	<b>26,887</b>	<b>230,432</b>

The above collateral includes land use rights, buildings and equipment, etc. The fair value of collateral was estimated by the Group with reference to the latest available external valuations adjusted after taking into account the current realisation experience as well as the market situation.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (1) Credit risk (continued)

##### (c) Loans and advances to customers analysed by economic sector concentrations

	31 December 2021			31 December 2020		
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Corporate loans and advances						
– Transportation, storage and postal services	1,873,940	9.96%	577,486	1,703,060	10.14%	529,450
– Leasing and commercial services	1,784,905	9.49%	569,004	1,481,999	8.83%	505,365
– Manufacturing	1,553,851	8.26%	426,494	1,425,165	8.49%	378,593
– Production and supply of electric power, heat, gas and water	1,009,162	5.37%	200,015	867,109	5.17%	189,047
– Wholesale and retail trade	961,353	5.11%	503,282	773,466	4.61%	377,767
– Real estate	837,716	4.45%	426,456	788,560	4.70%	436,419
– Water, environment and public utility management	645,987	3.43%	263,172	540,313	3.22%	235,243
– Construction	454,623	2.42%	130,856	396,171	2.36%	106,836
– Mining	272,833	1.45%	16,953	236,199	1.41%	16,885
– Agriculture, forestry, farming, fishing	99,550	0.53%	23,380	88,754	0.53%	17,644
– Education	75,167	0.40%	17,994	72,721	0.43%	16,713
– Public management, social securities and social organisation	56,141	0.30%	421	55,905	0.33%	1,604
– Others	781,799	4.16%	247,202	746,102	4.44%	210,436
Total corporate loans and advances	10,407,027	55.33%	3,402,715	9,175,524	54.66%	3,022,002
Personal loans and advances	7,977,650	42.42%	6,704,601	7,311,183	43.55%	6,104,175
Discounted bills	379,469	2.02%	–	259,061	1.54%	–
Accrued interest	43,684	0.23%	–	41,664	0.25%	–
Total loans and advances to customers	18,807,830	100.00%	10,107,316	16,787,432	100.00%	9,126,177

As at 31 December 2021, no economic sector accounted for 10% or above of the Group's total balance of loans and advances to customers.

The table below lists economic sectors accounting for 10% or above of the Group's total balance of loans and advances to customers as at 31 December 2020, details of credit impaired (stage 3) loans, allowances for expected credit losses, credit impairment losses, and amounts written off:

	31 December 2020				2020	
	Allowances for expected credit losses				Charge for the year	Written off during the year
	Stage 3 Gross loans	Stage 1	Stage 2	Stage 3		
Transportation, storage and postal services	37,695	(28,478)	(14,023)	(27,783)	(14,829)	2,382

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(d) Loans and advances to customers analysed by geographical sector concentrations*

	31 December 2021			31 December 2020		
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Yangtze River Delta	3,492,555	18.57%	2,094,035	3,003,466	17.89%	1,823,289
Central	3,460,768	18.40%	2,090,226	3,084,244	18.37%	1,914,520
Bohai Rim	3,158,558	16.79%	1,497,010	2,819,557	16.80%	1,367,386
Pearl River Delta	3,137,528	16.68%	2,096,561	2,770,718	16.50%	1,885,512
Western	3,070,704	16.33%	1,757,244	2,741,336	16.33%	1,589,540
Northeastern	805,241	4.28%	387,189	766,232	4.56%	375,371
Head office	900,573	4.79%	–	830,609	4.95%	–
Overseas	738,219	3.93%	185,051	729,606	4.35%	170,559
Accrued interest	43,684	0.23%	–	41,664	0.25%	–
Gross loans and advances to customers	18,807,830	100.00%	10,107,316	16,787,432	100.00%	9,126,177

Details of Stage 3 loans and expected credit losses in respect of geographical sectors as at the end of the reporting period are as follows:

	31 December 2021			
	Stage 3 Gross loan balance	Allowances for expected credit losses		
		Stage 1	Stage 2	Stage 3
Central	70,428	(57,822)	(29,569)	(46,942)
Bohai Rim	41,805	(49,895)	(27,159)	(26,074)
Pearl River Delta	37,532	(54,458)	(22,989)	(21,850)
Western	36,527	(52,958)	(31,002)	(23,239)
Yangtze River Delta	32,286	(63,241)	(27,272)	(19,689)
Northeastern	30,672	(12,260)	(11,980)	(21,792)
Head office	12,046	(16,648)	(2,057)	(10,325)
Overseas	4,775	(2,925)	(2,437)	(2,755)
Total	266,071	(310,207)	(154,465)	(172,666)

	31 December 2020			
	Stage 3 Gross loan balance	Allowances for expected credit losses		
		Stage 1	Stage 2	Stage 3
Central	65,990	(50,739)	(19,917)	(49,417)
Bohai Rim	43,467	(45,227)	(21,927)	(26,744)
Western	39,218	(48,926)	(17,893)	(25,133)
Pearl River Delta	38,323	(46,614)	(12,955)	(21,855)
Yangtze River Delta	32,932	(53,150)	(20,265)	(20,308)
Northeastern	22,581	(12,771)	(9,112)	(15,654)
Head office	11,772	(15,165)	(2,917)	(10,231)
Overseas	6,446	(2,836)	(3,113)	(3,194)
Total	260,729	(275,428)	(108,099)	(172,536)

The definitions of geographical segments are set out in Note 56(1). The above allowances for ECL do not include allowances for ECL of loans and advances measured at fair value through other comprehensive income.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (1) Credit risk (continued)

##### (e) *Loans and advances to customers analysed by type of collateral*

	31 December 2021	31 December 2020
Unsecured loans	6,295,609	5,397,481
Guaranteed loans	2,361,221	2,222,110
Loans secured by property and other immovable assets	8,589,061	7,703,618
Other pledged loans	1,518,255	1,422,559
Accrued interest	43,684	41,664
Gross loans and advances to customers	18,807,830	16,787,432

##### (f) *Restructured loans and advances to customers*

Restructured loans and advances to customers are those loans and advances to customers for which the Group has modified the contract terms as a result of the deterioration in the borrower's financial position or of the borrower's inability to make payments when due. The proportion of the Group's restructured loans and advances to customers was not significant for the years ended 31 December 2021 and 2020.

##### (g) *Credit exposure*

###### *Loans and advances to customers*

	31 December 2021			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	17,902,319	88,858	-	17,991,177
Medium risk	-	503,137	-	503,137
High risk	-	-	266,071	266,071
Gross loans and advances	17,902,319	591,995	266,071	18,760,385
Allowances for impairment losses on loans and advances measured at amortised cost	(310,207)	(154,465)	(172,666)	(637,338)
Allowances for impairment losses on loans and advances measured at fair value through other comprehensive income	(900)	(216)	-	(1,116)
	31 December 2020			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	15,937,968	44,916	-	15,982,884
Medium risk	-	492,265	-	492,265
High risk	-	-	260,729	260,729
Gross loans and advances	15,937,968	537,181	260,729	16,735,878
Allowances for impairment losses on loans and advances measured at amortised cost	(275,428)	(108,099)	(172,536)	(556,063)
Allowances for impairment losses on loans and advances measured at fair value through other comprehensive income	(603)	(237)	-	(840)

The Group classifies asset risk characteristics according to the quality of assets. "Low risk" means that the borrower can fulfil the contract, and there are not enough reasons to suspect that the principal and interest of the loan cannot be repaid in full on time; "Medium risk" means that the borrower is currently able to repay the principal and interest of the loan, but there are some factors that may adversely affect the repayment; "High risk" means that the borrower has obvious problems in its repayment ability and loan principal and interest cannot be repaid in full by relying on normal business income. Even if the guarantee is enforced, losses may be incurred.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(g) Credit exposure (continued)**Financial investments*

	31 December 2021			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	6,985,424	455	–	6,985,879
Medium risk	18,337	6,255	–	24,592
High risk	–	–	18,370	18,370
<b>Total carrying amount excluding accrued interest</b>	<b>7,003,761</b>	<b>6,710</b>	<b>18,370</b>	<b>7,028,841</b>
Allowance for impairment losses on financial assets measured at amortised cost	(17,737)	(1,427)	(15,064)	(34,228)
Allowance for impairment losses on financial assets measured at fair value through other comprehensive income	(3,640)	(101)	(70)	(3,811)
	31 December 2020			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	6,266,753	208	–	6,266,961
Medium risk	16,995	2,420	–	19,415
High risk	–	947	10,420	11,367
<b>Total carrying amount excluding accrued interest</b>	<b>6,283,748</b>	<b>3,575</b>	<b>10,420</b>	<b>6,297,743</b>
Allowance for impairment losses on financial assets measured at amortised cost	(13,211)	(282)	(6,745)	(20,238)
Allowance for impairment losses on financial assets measured at fair value through other comprehensive income	(3,334)	(11)	–	(3,345)

The Group classifies financial investment risk characteristics based on asset eligibility and internal rating changes. “Low risk” means that the issuer’s initial internal rating is above the entry level, and there are no reasons to suspect that the financial investment is expected to default; “Medium risk” means that although the issuer’s internal rating is reduced to a certain extent, but there are not enough reasons to suspect that the financial investment is expected to default; “High risk” means that there are obvious problems which may cause a default, or the financial investment indeed is defaulted.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (1) Credit risk (continued)

##### (g) Credit exposure (continued)

*Amounts due from banks and non-bank financial institutions*

Amounts due from banks and non-bank financial institutions include deposits and placements with banks and non-bank financial institutions, and financial assets held under resale agreements of which counterparties are banks and non-bank financial institutions.

	31 December 2021			Total
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	
Low risk	874,539	16,250	–	890,789
Medium risk	–	–	–	–
High risk	–	–	–	–
Total carrying amount excluding accrued interest	874,539	16,250	–	890,789
Allowance for impairment losses	(564)	(67)	–	(631)

	31 December 2020			Total
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	
Low risk	1,421,186	–	–	1,421,186
Medium risk	–	–	–	–
High risk	–	–	–	–
Total carrying amount excluding accrued interest	1,421,186	–	–	1,421,186
Allowance for impairment losses	(775)	–	–	(775)

The Group classifies risk characteristics of amounts due from banks and non-bank financial institutions based on asset eligibility and internal rating changes. "Low risk" means that the issuer's initial internal rating is above the entry level, and there are no reasons to suspect that the amount due from banks and non-bank financial institutions is expected to default; "Medium risk" means that although the issuer's internal rating is reduced to a certain extent, but there are not enough reasons to suspect that the amount due from banks and non-bank financial institutions is expected to default; "High risk" means that there are obvious problems which may cause a default, or the amount due from banks and non-bank financial institutions indeed is defaulted.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(h) Distribution of amounts due from banks and non-bank financial institutions in terms of credit quality is as follows:*

	31 December 2021	31 December 2020
Credit impaired	-	-
Allowances for impairment losses	-	-
Subtotal	-	-
Neither overdue nor impaired		
– grades A to AAA	634,609	1,133,754
– grades B to BBB	392	2,507
– unrated	255,788	284,925
Accrued interest	2,189	3,465
Total	892,978	1,424,651
Allowances for impairment losses	(631)	(775)
Subtotal	892,347	1,423,876
Total	892,347	1,423,876

Amounts neither overdue nor impaired are analysed above according to the Group's internal credit ratings. Unrated amounts due from banks and non-bank financial institutions include amounts due from a number of banks and non-bank financial institutions for which the Group has not assigned internal credit ratings.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (1) Credit risk (continued)

##### (i) *Distribution of debt investments analysed by rating*

The Group adopts a credit rating approach to manage the credit risk of the debt investment portfolio held. The ratings are obtained from Bloomberg Composite, or major rating agencies where the issuers of the debt investments are located. The carrying amounts of the debt investments analysed by the rating agency designations as at the end of the reporting period are as follows:

	31 December 2021					Total
	Unrated	AAA	AA	A	Lower than A	
Credit impaired						
– Banks and non-bank financial institutions	534	–	–	–	–	534
– Enterprises	17,156	–	–	–	1,509	18,665
<b>Total</b>	<b>17,690</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>1,509</b>	<b>19,199</b>
Allowances for impairment losses						(15,064)
<b>Subtotal</b>						<b>4,135</b>
Neither overdue nor impaired						
– Government	2,330,911	3,390,874	8,590	26,489	15,806	5,772,670
– Central banks	27,890	4,060	9,504	1,146	506	43,106
– Policy banks	751,472	744	505	21,706	–	774,427
– Banks and non-bank financial institutions	121,422	226,826	9,969	41,379	10,854	410,450
– Enterprises	23,637	306,944	29,675	18,441	5,125	383,822
<b>Total</b>	<b>3,255,332</b>	<b>3,929,448</b>	<b>58,243</b>	<b>109,161</b>	<b>32,291</b>	<b>7,384,475</b>
Allowances for impairment losses						(19,164)
<b>Subtotal</b>						<b>7,365,311</b>
<b>Total</b>						<b>7,369,446</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)****(1) Credit risk (continued)****(i) Distribution of debt investments analysed by rating (continued)**

	31 December 2020					Total
	Unrated	AAA	AA	A	Lower than A	
Credit impaired						
– Banks and non-bank financial institutions	340	–	–	–	–	340
– Enterprises	7,545	–	1,226	–	1,800	10,571
<b>Total</b>	<b>7,885</b>	<b>–</b>	<b>1,226</b>	<b>–</b>	<b>1,800</b>	<b>10,911</b>
Allowances for impairment losses						(6,745)
<b>Subtotal</b>						<b>4,166</b>
Neither overdue nor impaired						
– Government	1,904,091	3,167,073	5,296	11,236	15,151	5,102,847
– Central banks	27,875	2,335	7,997	927	503	39,637
– Policy banks	758,689	408	–	22,297	–	781,394
– Banks and non-bank financial institutions	144,707	202,019	10,768	35,632	8,416	401,542
– Enterprises	59,740	295,736	25,000	25,242	5,253	410,971
<b>Total</b>	<b>2,895,102</b>	<b>3,667,571</b>	<b>49,061</b>	<b>95,334</b>	<b>29,323</b>	<b>6,736,391</b>
Allowances for impairment losses						(13,493)
<b>Subtotal</b>						<b>6,722,898</b>
<b>Total</b>						<b>6,727,064</b>

**(j) Credit risk arising from the Group's derivative exposures**

The majority of the Group's derivative transactions with domestic customers are hedged back-to-back with overseas banks and non-bank financial institutions. The Group is exposed to credit risk in respect of both domestic customers and overseas banks and non-bank financial institutions. The Group manages this risk by monitoring this exposure on a regular basis.

**(k) Settlement risk**

The Group's activities may give rise to settlement risk at the time of the settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement or clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.

**(l) Sensitivity analysis**

The allowance for impairment losses is sensitive to the inputs used in internally developed models, macroeconomic variables in the forward-looking forecasts, and other factors considered when applying expert judgement. Changes in these inputs, assumptions, models, and judgements would have an impact on the assessment of significant increase in credit risk and the measurement of ECL.

**(i) Sensitivity analysis of segmentation**

The loss provisions of performing financial assets consist of an aggregate amount of Stage 1 and Stage 2 probability-weighted ECL which are within 12-month ECL and lifetime ECL, respectively. A significant increase in credit risk since initial recognition will result in financial assets transferring from Stage 1 to Stage 2, and the loss allowance for those financial assets shall be measured at an amount equal to the lifetime expected credit losses. The following table presents the impact of ECL from the second year to the end of the lifetime for financial assets in Stage 2.

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### 61 RISK MANAGEMENT (CONTINUED)

#### (1) Credit risk (continued)

##### (I) Sensitivity analysis (continued)

##### (i) Sensitivity analysis of segmentation (continued)

	31 December 2021		
	12 months allowances for ECL of all performing financial assets	Impact of lifetime	Current allowances for ECL
Performing loans	434,106	30,566	464,672
Performing financial investments	21,397	1,508	22,905
	31 December 2020		
	12 months allowances for ECL of all performing financial assets	Impact of lifetime	Current allowances for ECL
Performing loans	364,768	18,759	383,527
Performing financial investments	16,554	284	16,838

The above allowances for ECL do not contain the allowances for ECL of loans and advances measured at fair value through other comprehensive income.

##### (ii) Sensitivity analysis of macroeconomic variables

The Group has carried out sensitivity analysis of GDP forecast. As at 31 December 2021, when GDP growth rate in the baseline scenario increased or decreased by 10%, the change in allowances for ECL did not exceed 5% (As at 31 December 2020: did not exceed 5%).

#### (2) Market risk

Market risk is the risk of loss, in respect of the Group's on and off-balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices and stock prices. Market risk arises from both the Group's trading and non-trading businesses. A trading book consists of positions in financial instruments and commodities held either with trading intent or in order to hedge other elements of the trading book. Non-trading book records those financial instruments and commodities which are not included in the trading book.

The Group continues to improve market risk management system. The Market Risk Management Department is responsible for leading the establishment of market risk management policies and rules, developing the market risk measurement tools, monitoring and reporting the trading market risk and related daily work. The Asset and Liability Management Department (the "ALM") is responsible for managing non-trading interest rate risk, exchange rate risk and the size and structure of the assets and liabilities in response to structural market risk. The Financial Market Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven transactions, as well as implementing market risk management policies and rules. The Audit Department is responsible for regularly performing independent audits of the reliability and effectiveness of the processes constituting the risk management system.

The Group's interest rate risk mainly comprises repricing risk and basis risk arising from the mismatch of term structure and pricing basis of assets and liabilities. The Group uses multiple tools such as repricing gap analysis, sensitivity analysis on net interest income, scenario analysis and stress testing, etc., to monitor the interest rate risk periodically.

The Group's foreign exchange exposures mainly comprise exposures from foreign currency portfolios within treasury proprietary investments in debt securities and money market placements, and currency exposures from its overseas business. The Group manages its foreign exchange exposures by spot foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group considers that the market risk arising from stock prices in respect of its investment portfolios is minimal.

The Group monitors market risk separately in respect of trading portfolios and non-trading portfolios. Trading portfolios include exchange rate and interest rate derivatives as well as trading securities. The historical simulation model for the Value-at-Risk ("VaR") analysis is a major tool used by the Bank to measure and monitor the market risk of its trading portfolio. Net interest income sensitivity analysis, interest rate repricing gap analysis and foreign exchange risk concentration analysis are the major tools used by the Group to monitor the market risk of its overall businesses.

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**61 RISK MANAGEMENT (CONTINUED)****(2) Market risk (continued)****(a) VaR analysis**

VaR is a technique which estimates the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices over a specified time horizon and at a given level of confidence. The Risk Management Department calculates interest rates, foreign exchange rates and commodity prices VaR for the Bank's trading portfolio. By reference to historical movements in interest rates, foreign exchange rates and commodity prices, the Risk Management Department calculates VaR on a daily basis for the trading portfolio and monitors it regularly. VaR is calculated at a confidence level of 99% and with a holding period of one day.

A summary of the VaR of the Bank's trading portfolio as at the end of the reporting period and during the respective years is as follows:

		2021			
	Note	As at 31 December	Average	Maximum	Minimum
<b>VaR of trading portfolio</b>		<b>151</b>	<b>160</b>	<b>196</b>	<b>127</b>
Of which:					
– Interest rate risk		35	53	89	30
– Foreign exchange risk	(i)	155	163	203	110
– Commodity risk		1	9	45	–
		2020			
	Note	As at 31 December	Average	Maximum	Minimum
<b>VaR of trading portfolio</b>		<b>141</b>	<b>250</b>	<b>317</b>	<b>137</b>
Of which:					
– Interest rate risk		87	98	182	46
– Foreign exchange risk	(i)	145	246	298	137
– Commodity risk		1	9	42	–

(i) The VaR in relation to bullion is included in the foreign exchange risk above.

VaR for each risk factor is the independently derived largest potential loss for a specific holding period and at a given confidence level due to fluctuations solely in that risk factor. The individual VaRs do not add up to the total VaR as there is diversification effect due to correlation amongst the risk factors.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based give rise to some limitations, including the following:

- A 1-day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Within the model used, there is 1 percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature; and
- The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

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## NOTES TO THE FINANCIAL STATEMENTS

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### 61 RISK MANAGEMENT (CONTINUED)

#### (2) Market risk (continued)

##### (b) *Net interest income sensitivity analysis*

In monitoring interest rate risk on its overall non-derivative financial assets and liabilities, the Bank regularly measures its future net interest income sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant financial position). An incremental 100 basis points parallel fall or rise in all yield curves, other than that applicable to balances with central banks, would increase or decrease annualised net interest income of the Group by RMB53,453 million (as at 31 December 2020: RMB45,546 million). Had the impact of yield curves movement for demand deposits from customers been excluded, the annualised net interest income of the Group would decrease or increase by RMB76,805 million (as at 31 December 2020: RMB80,344 million).

The above interest rate sensitivity is for illustration purposes only and is assessed based on simplified assumptions. The figures here indicate estimated net interest income movements under various predicted yield curve scenarios and are subject to the Bank's current interest rate exposures. However, the possible risk management measures that can be undertaken by the interest risk management department or related business departments to mitigate interest rate risk have not been taken into account. In practice, the departments that manage the interest rate risk strive to reduce loss arising from the risk while increasing the net income. These figures are estimated on the assumption that the interest rates on various maturities will move within similar ranges, and therefore do not reflect the potential net interest income changes in the event that interest rates on some maturities may change and others remain unchanged. Moreover, the above estimations are based on other simplified assumptions, including that all positions will be held to maturity and rolled over upon maturity.

##### (c) *Interest rate risk*

Interest rate risk refers to the risk where the market interest rates, term structure and other factors may experience unfavourable fluctuations which impact the overall profitability and fair value resulting in losses to the Bank. The key determinants of the Group's interest rate risk arises from the mismatch between the maturity periods of the assets and liabilities, and inconsistent pricing basis, resulting in re-pricing risk and basis risk.

The ALM is responsible for regularly monitoring the interest rate risk positions and measuring the interest rate re-pricing gap. The main reason for measuring the interest rate re-pricing gap is to assist in analysing the impact of interest rate changes on net interest income.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (2) Market risk (continued)

*(c) Interest rate risk (continued)*

The following tables indicate the expected next repricing dates (or maturity dates whichever are earlier) for the assets and liabilities of the Group as at the end of the reporting period.

	Note	31 December 2021					Total
		Non-interest-bearing	Within three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>							
Cash and deposits with central banks		92,764	2,671,128	-	-	-	2,763,892
Deposits and placements with banks and non-bank financial institutions		-	256,015	78,337	8,917	-	343,269
Financial assets held under resale agreements		-	547,951	1,127	-	-	549,078
Loans and advances to customers	(i)	33,714	9,380,447	8,164,164	317,673	274,494	18,170,492
Investments	(ii)	296,965	243,755	698,478	2,824,725	3,596,871	7,660,794
Others		766,454	-	-	-	-	766,454
<b>Total assets</b>		<b>1,189,897</b>	<b>13,099,296</b>	<b>8,942,106</b>	<b>3,151,315</b>	<b>3,871,365</b>	<b>30,253,979</b>
<b>Liabilities</b>							
Borrowings from central banks		-	147,144	536,593	1,296	-	685,033
Deposits and placements from banks and non-bank financial institutions		-	1,784,317	319,449	122,299	6,136	2,232,201
Financial liabilities measured at fair value through profit or loss		32,048	145,123	51,851	-	-	229,022
Financial assets sold under repurchase agreements		-	26,863	5,435	1,602	-	33,900
Deposits from customers		108,049	14,679,634	3,209,947	4,371,534	9,650	22,378,814
Debt securities issued		-	270,848	589,201	428,444	34,884	1,323,377
Others		757,510	-	-	-	-	757,510
<b>Total liabilities</b>		<b>897,607</b>	<b>17,053,929</b>	<b>4,712,476</b>	<b>4,925,175</b>	<b>50,670</b>	<b>27,639,857</b>
<b>Asset-liability gap</b>		<b>292,290</b>	<b>(3,954,633)</b>	<b>4,229,630</b>	<b>(1,773,860)</b>	<b>3,820,695</b>	<b>2,614,122</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (2) Market risk (continued)

##### (c) Interest rate risk (continued)

	Note	31 December 2020					Total
		Non-interest-bearing	Within three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>							
Cash and deposits with central banks		94,006	2,722,033	125	–	–	2,816,164
Deposits and placements with banks and non-bank financial institutions		–	728,820	75,305	17,512	–	821,637
Financial assets held under resale agreements		–	597,544	4,695	–	–	602,239
Loans and advances to customers	(i)	34,352	9,009,373	6,888,551	223,064	76,029	16,231,369
Investments	(ii)	247,395	347,431	690,258	2,725,215	2,954,056	6,964,355
Others		696,490	–	–	–	–	696,490
<b>Total assets</b>		<b>1,072,243</b>	<b>13,405,201</b>	<b>7,658,934</b>	<b>2,965,791</b>	<b>3,030,085</b>	<b>28,132,254</b>
<b>Liabilities</b>							
Borrowings from central banks		–	175,189	605,165	816	–	781,170
Deposits and placements from banks and non-bank financial institutions		–	1,871,778	291,532	124,537	5,425	2,293,272
Financial liabilities measured at fair value through profit or loss		33,559	163,261	57,259	–	–	254,079
Financial assets sold under repurchase agreements		–	52,701	2,320	1,704	–	56,725
Deposits from customers		127,871	13,695,262	2,754,998	4,020,810	16,035	20,614,976
Debt securities issued		–	311,134	306,548	320,570	1,945	940,197
Others		802,482	–	–	–	–	802,482
<b>Total liabilities</b>		<b>963,912</b>	<b>16,269,325</b>	<b>4,017,822</b>	<b>4,468,437</b>	<b>23,405</b>	<b>25,742,901</b>
<b>Asset-liability gap</b>		<b>108,331</b>	<b>(2,864,124)</b>	<b>3,641,112</b>	<b>(1,502,646)</b>	<b>3,006,680</b>	<b>2,389,353</b>

(i) For loans and advances to customers, the “within three months” category includes overdue amounts (net of allowances for impairment losses) of RMB26,372 million as at 31 December 2021 (as at 31 December 2020: RMB27,225 million).

(ii) Investments include financial assets measured at fair value through profit or loss, financial assets measured at amortised cost, financial assets measured at fair value through other comprehensive income and long-term equity investments, etc.

##### (d) Currency risk

The Group’s foreign exchange exposures mainly comprise exposures that arise from the foreign currency proprietary investments of the treasury business and currency exposures originated by the Group’s overseas businesses.

The Group manages currency risk by spot and forward foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives (principally foreign exchange swaps and cross currency swaps) in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group actively manages foreign currency exposures by minimizing foreign exchange risk by business lines. Therefore, the net exposure is not sensitive to exchange rate fluctuations and the potential impact on the pre-tax profits and other comprehensive income of the Group is not material.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (2) Market risk (continued)

**(d) Currency risk (continued)**

The currency exposures of the Group's assets and liabilities as at the end of the reporting period are as follows:

	Note	31 December 2021			Total
		RMB	USD (RMB equivalent)	Others (RMB equivalent)	
<b>Assets</b>					
Cash and deposits with central banks		2,555,029	109,836	99,027	2,763,892
Deposits and placements with banks and non-bank financial institutions		216,589	111,935	14,745	343,269
Financial assets held under resale agreements		543,266	1,227	4,585	549,078
Loans and advances to customers		17,311,609	500,076	358,807	18,170,492
Investments	(i)	7,405,981	151,148	103,665	7,660,794
Others		714,551	30,298	21,605	766,454
<b>Total assets</b>		<b>28,747,025</b>	<b>904,520</b>	<b>602,434</b>	<b>30,253,979</b>
<b>Liabilities</b>					
Borrowings from central banks		646,995	16,282	21,756	685,033
Deposits and placements from banks and non-bank financial institutions		1,939,907	185,500	106,794	2,232,201
Financial liabilities measured at fair value through profit or loss		215,898	12,928	196	229,022
Financial assets sold under repurchase agreements		19,402	7,620	6,878	33,900
Deposits from customers		21,600,365	505,290	273,159	22,378,814
Debt securities issued		1,065,825	182,542	75,010	1,323,377
Others		731,325	7,495	18,690	757,510
<b>Total liabilities</b>		<b>26,219,717</b>	<b>917,657</b>	<b>502,483</b>	<b>27,639,857</b>
<b>Long position</b>		<b>2,527,308</b>	<b>(13,137)</b>	<b>99,951</b>	<b>2,614,122</b>
Net notional amount of derivatives		15,573	(8,465)	8,320	15,428
Credit commitments		2,899,810	317,734	152,350	3,369,894



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (2) Market risk (continued)

##### (d) Currency risk (continued)

	Note	31 December 2020			Total
		RMB	USD (RMB equivalent)	Others (RMB equivalent)	
<b>Assets</b>					
Cash and deposits with central banks		2,510,876	179,211	126,077	2,816,164
Deposits and placements with banks and non-bank financial institutions		671,014	126,735	23,888	821,637
Financial assets held under resale agreements		599,033	–	3,206	602,239
Loans and advances to customers		15,367,154	464,009	400,206	16,231,369
Investments	(i)	6,712,930	133,024	118,401	6,964,355
Others		608,498	33,831	54,161	696,490
<b>Total assets</b>		<b>26,469,505</b>	<b>936,810</b>	<b>725,939</b>	<b>28,132,254</b>
<b>Liabilities</b>					
Borrowings from central banks		749,283	19,087	12,800	781,170
Deposits and placements from banks and non-bank financial institutions		1,885,514	275,053	132,705	2,293,272
Financial liabilities measured at fair value through profit or loss		236,614	15,245	2,220	254,079
Financial assets sold under repurchase agreements		46,841	3,764	6,120	56,725
Deposits from customers		19,834,531	495,952	284,493	20,614,976
Debt securities issued		684,612	188,391	67,194	940,197
Others		785,657	8,773	8,052	802,482
<b>Total liabilities</b>		<b>24,223,052</b>	<b>1,006,265</b>	<b>513,584</b>	<b>25,742,901</b>
<b>Long position</b>		<b>2,246,453</b>	<b>(69,455)</b>	<b>212,355</b>	<b>2,389,353</b>
Net notional amount of derivatives		25,640	36,405	(59,080)	2,965
Credit commitments		2,954,494	292,663	166,373	3,413,530

(i) Please refer to Note 61(2)(c)(ii) for the scope of investments.

**61 RISK MANAGEMENT (CONTINUED)****(3) Liquidity risk**

The Board assumes the ultimate responsibility for liquidity risk management and reviews and approves liquidity risk strategy and risk appetite. The senior management carries out liquidity risk strategy set by the Board and organises the implementation of liquidity risk management activities. The board of supervisors supervises and evaluates the performance of the Board and senior management in liquidity risk management. The Asset & Liability Management Department leads the Bank's daily liquidity risk management and forms an implementation system together with business management departments and branches to perform various duties in liquidity risk management. The subsidiaries assume primary responsibility for their own liquidity risk management.

The Group adheres to a liquidity management strategy featuring prudence, decentralisation, coordination and diversification. Management's objective for liquidity risk management is to establish and improve a liquidity management system that can fully identify, accurately measure, continuously monitor, and effectively control liquidity risk, effectively balance the return on funds and security of funds, and safeguard the steady operation across the Bank. In light of regulatory requirements, external macro environment, and the Bank's business development, the Head Office formulates approaches for liquidity risk identification, measurement and monitoring, sets out risk limit management criteria, carries out daily liquidity management, periodically conducts stress testing at the group level, and reviews and assesses contingency plans.

The Group conducts quarterly liquidity risk stress testing in order to gauge its risk tolerance in unlikely extreme scenarios and other adverse scenarios. It has improved its liquidity risk stress testing methods in accordance with regulatory and internal management requirements. The key factors and events set by the stress testing as having an impact on liquidity risk include significant decline in the ability to liquidate current assets, significant loss of wholesale and retail deposits, reduction of the availability of wholesale and retail financing, reduction of financing duration and increase in financing cost, significant adverse changes in market liquidity conditions, and sudden suspension of the Bank's payment and settlement system. The results of stress testing show that under different stress scenarios, the Group's liquidity risk is under control.

The Group adopts liquidity indicator analysis, remaining maturity analysis and undiscounted cash flow analysis to measure the liquidity risk.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (3) Liquidity risk (continued)

##### (a) Maturity analysis

The following tables provide an analysis of the assets and liabilities of the Group based on the remaining periods to repayment as at the end of the reporting period:

	31 December 2021							Total
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>								
Cash and deposits with central banks	2,190,555	572,204	69	1,064	-	-	-	2,763,892
Deposits and placements with banks and non-bank financial institutions	-	71,254	126,971	48,862	79,639	16,393	150	343,269
Financial assets held under resale agreements	-	-	547,082	869	1,127	-	-	549,078
Loans and advances to customers	100,956	884,299	495,811	896,253	3,345,344	4,597,768	7,850,061	18,170,492
Investments								
- Financial assets measured at fair value through profit or loss	252,230	16,355	14,431	10,828	50,389	51,402	149,638	545,273
- Financial assets measured at amortised cost	-	-	26,800	53,163	385,756	1,780,089	2,909,360	5,155,168
- Financial assets measured at fair value through other comprehensive income	7,417	-	22,860	83,094	265,334	1,019,288	543,485	1,941,478
- Long-term equity investments	18,875	-	-	-	-	-	-	18,875
Others	311,675	162,621	25,337	53,925	78,227	34,991	99,678	766,454
<b>Total assets</b>	<b>2,881,708</b>	<b>1,706,733</b>	<b>1,259,361</b>	<b>1,148,058</b>	<b>4,205,816</b>	<b>7,499,931</b>	<b>11,552,372</b>	<b>30,253,979</b>
<b>Liabilities</b>								
Borrowings from central banks	-	-	104,511	42,633	536,593	1,296	-	685,033
Deposits and placements from banks and non-bank financial institutions	-	1,488,343	126,724	144,477	324,690	138,981	8,986	2,232,201
Financial liabilities measured at fair value through profit or loss	-	20,019	68,333	88,688	51,982	-	-	229,022
Financial assets sold under repurchase agreements	-	-	23,058	3,805	5,435	1,602	-	33,900
Deposits from customers	-	11,691,250	1,459,761	1,215,585	3,444,169	4,556,563	11,486	22,378,814
Debt securities issued	-	-	110,206	130,319	601,183	446,785	34,884	1,323,377
Others	12,783	228,641	77,728	60,820	243,161	22,375	112,002	757,510
<b>Total liabilities</b>	<b>12,783</b>	<b>13,428,253</b>	<b>1,970,321</b>	<b>1,686,327</b>	<b>5,207,213</b>	<b>5,167,602</b>	<b>167,358</b>	<b>27,639,857</b>
<b>Net gaps</b>	<b>2,868,925</b>	<b>(11,721,520)</b>	<b>(710,960)</b>	<b>(538,269)</b>	<b>(1,001,397)</b>	<b>2,332,329</b>	<b>11,385,014</b>	<b>2,614,122</b>
<b>Notional amount of derivatives</b>								
- Interest rate contracts	-	-	75,411	129,524	194,142	170,002	15,023	584,102
- Exchange rate contracts	-	-	956,826	859,569	1,254,797	111,214	1,161	3,183,567
- Other contracts	-	-	33,104	33,140	61,935	1,959	-	130,138
<b>Total</b>	<b>-</b>	<b>-</b>	<b>1,065,341</b>	<b>1,022,233</b>	<b>1,510,874</b>	<b>283,175</b>	<b>16,184</b>	<b>3,897,807</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)****(3) Liquidity risk (continued)****(a) Maturity analysis (continued)**

	31 December 2020							Total
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>								
Cash and deposits with central banks	2,330,273	483,266	1,537	1,088	-	-	-	2,816,164
Deposits and placements with banks and non-bank financial institutions	-	83,441	247,624	254,203	218,418	17,951	-	821,637
Financial assets held under resale agreements	-	-	584,491	13,053	4,695	-	-	602,239
Loans and advances to customers	92,098	818,412	390,460	891,697	3,047,961	3,984,181	7,006,560	16,231,369
Investments								
- Financial assets measured at fair value through profit or loss	222,924	17,595	48,777	21,282	53,304	78,416	135,654	577,952
- Financial assets measured at amortised cost	-	-	48,828	85,526	437,453	1,623,296	2,310,140	4,505,243
- Financial assets measured at fair value through other comprehensive income	6,955	-	34,412	39,326	209,352	1,068,340	509,073	1,867,458
- Long-term equity investments	13,702	-	-	-	-	-	-	13,702
Others	317,507	100,855	12,503	40,770	109,048	26,719	89,088	696,490
<b>Total assets</b>	<b>2,983,459</b>	<b>1,503,569</b>	<b>1,368,632</b>	<b>1,346,945</b>	<b>4,080,231</b>	<b>6,798,903</b>	<b>10,050,515</b>	<b>28,132,254</b>
<b>Liabilities</b>								
Borrowings from central banks	-	-	121,089	54,100	605,165	816	-	781,170
Deposits and placements from banks and non-bank financial institutions	-	1,518,231	150,011	173,627	294,142	144,493	12,768	2,293,272
Financial liabilities measured at fair value through profit or loss	-	19,058	110,119	67,643	57,259	-	-	254,079
Financial assets sold under repurchase agreements	-	-	47,927	4,774	2,320	1,704	-	56,725
Deposits from customers	-	11,245,302	1,225,798	973,853	2,926,982	4,225,570	17,471	20,614,976
Debt securities issued	-	-	124,371	147,702	325,314	340,865	1,945	940,197
Others	23,832	283,601	80,560	56,527	231,588	24,361	102,013	802,482
<b>Total liabilities</b>	<b>23,832</b>	<b>13,066,192</b>	<b>1,859,875</b>	<b>1,478,226</b>	<b>4,442,770</b>	<b>4,737,809</b>	<b>134,197</b>	<b>25,742,901</b>
<b>Net gaps</b>	<b>2,959,627</b>	<b>(11,562,623)</b>	<b>(491,243)</b>	<b>(131,281)</b>	<b>(362,539)</b>	<b>2,061,094</b>	<b>9,916,318</b>	<b>2,389,353</b>
<b>Notional amount of derivatives</b>								
- Interest rate contracts	-	-	69,502	130,562	264,040	168,030	18,091	650,225
- Exchange rate contracts	-	-	877,074	692,678	1,798,058	85,774	7,437	3,461,021
- Other contracts	-	-	17,940	19,538	80,646	7,947	-	126,071
<b>Total</b>	<b>-</b>	<b>-</b>	<b>964,516</b>	<b>842,778</b>	<b>2,142,744</b>	<b>261,751</b>	<b>25,528</b>	<b>4,237,317</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (3) Liquidity risk (continued)

##### (b) Contractual undiscounted cash flow

The following tables provide an analysis of the contractual undiscounted cash flow of the non-derivative financial liabilities and off-balance sheet credit commitments of the Group as at the end of the reporting period. The Group's expected cash flows on these instruments may vary significantly from this analysis.

	31 December 2021							
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years
<b>Non-derivative financial liabilities</b>								
Borrowings from central banks	685,033	697,170	-	104,685	42,789	548,400	1,296	-
Deposits and placements from banks and non-bank financial institutions	2,232,201	2,248,184	1,488,343	126,969	145,129	330,476	147,393	9,874
Financial liabilities measured at fair value through profit or loss	229,022	229,207	20,019	68,465	88,741	51,982	-	-
Financial assets sold under repurchase agreements	33,900	33,917	-	23,068	3,806	5,433	1,610	-
Deposits from customers	22,378,814	23,096,255	11,691,685	1,485,929	1,271,143	3,618,096	5,015,209	14,193
Debt securities issued	1,323,377	1,396,212	-	110,218	131,079	623,054	490,511	41,350
Other non-derivative financial liabilities	515,632	519,994	77,895	64,257	46,874	212,319	10,220	108,429
<b>Total</b>	<b>27,397,979</b>	<b>28,220,939</b>	<b>13,277,942</b>	<b>1,983,591</b>	<b>1,729,561</b>	<b>5,389,760</b>	<b>5,666,239</b>	<b>173,846</b>
Off-balance sheet loan commitments and credit card commitments (Note)		1,565,696	1,156,471	5,607	16,768	91,409	142,090	153,351
Guarantees, acceptances and other credit commitments (Note)		1,804,198	780	468,935	145,106	549,280	584,668	55,429

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)****(3) Liquidity risk (continued)****(b) Contractual undiscounted cash flow (continued)**

	31 December 2020							
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years
<b>Non-derivative financial liabilities</b>								
Borrowings from central banks	781,170	794,953	–	121,383	54,293	618,461	816	–
Deposits and placements from banks and non-bank financial institutions	2,293,272	2,312,157	1,518,231	150,402	174,318	299,787	155,792	13,627
Financial liabilities measured at fair value through profit or loss	254,079	254,227	19,058	110,204	67,706	57,259	–	–
Financial assets sold under repurchase agreements	56,725	56,770	–	47,948	4,784	2,325	1,713	–
Deposits from customers	20,614,976	21,268,003	11,246,849	1,243,390	1,010,531	3,065,734	4,683,271	18,228
Debt securities issued	940,197	986,193	–	124,483	154,158	333,073	372,280	2,199
Other non-derivative financial liabilities	503,594	508,046	141,118	63,153	34,903	159,151	13,975	95,746
<b>Total</b>	<b>25,444,013</b>	<b>26,180,349</b>	<b>12,925,256</b>	<b>1,860,963</b>	<b>1,500,693</b>	<b>4,535,790</b>	<b>5,227,847</b>	<b>129,800</b>
Off-balance sheet loan commitments and credit card commitments (Note)		1,651,694	1,073,078	15,286	54,154	164,463	165,902	178,811
Guarantees, acceptances and other credit commitments (Note)		1,761,836	867	273,366	226,013	714,676	507,553	39,361

Note: The off-balance sheet loan commitments and credit card commitments may expire without being drawn upon. Guarantees, acceptances and other credit commitments do not represent the amounts to be paid.

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## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

(4) Operational risk

Operational risk refers to risk of losses resulting from inadequate or flawed internal processes, people and systems or from external events.

In 2021, the Group comprehensively deepened operational risk management, continuously improved the business continuity management system, and actively responded to COVID-19. The Group continued to improve and extend the “offline grid and online intelligent” employee behaviour management system, to effectively prevent and control operational risks caused by people.

(5) Fair value of financial instruments

(a) *Valuation process, technique and input*

The Board is responsible for establishing a robust internal control policy of valuation, and takes the ultimate responsibility for the adequacy and effectiveness of internal control system. The Board of Supervisors takes charge of supervising the performance of the Board and senior management. According to the requirements of the Board and the Board of Supervisors, senior management is responsible for organising and implementing the internal control system over the valuation process to ensure the effectiveness of the internal control system of valuation.

The Group has established an independent valuation process for financial assets and financial liabilities. The relevant departments are responsible for performing valuation, verifying valuation model and accounting of valuation results.

For the year ended 31 December 2021, there was no significant change in the valuation techniques or inputs used to determine fair value as compared to those used for the year ended 31 December 2020.

(b) *Fair value hierarchy*

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Fair value based on inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value*(i) *Fair value hierarchy*

The table below analyses financial instruments, measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	31 December 2021			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
Positive fair value of derivatives	–	31,532	18	31,550
Loans and advances to customers				
– Loans and advances to customers measured at fair value through profit or loss	–	3,761	–	3,761
– Loans and advances to customers measured at fair value through other comprehensive income	–	379,469	–	379,469
Financial assets measured at fair value through profit or loss				
Financial assets held for trading purposes				
– Debt securities	1,175	122,682	–	123,857
– Equity instruments and funds	405	526	–	931
Other financial assets measured at fair value through profit or loss				
– Credit investments	–	3,688	15,925	19,613
– Debt securities	268	135,058	1,421	136,747
– Funds and others	16,167	98,053	149,905	264,125
Financial assets measured at fair value through other comprehensive income				
– Debt securities	160,941	1,772,856	264	1,934,061
– Equity instruments designated as measured at fair value through other comprehensive income	2,158	–	5,259	7,417
<b>Total</b>	<b>181,114</b>	<b>2,547,625</b>	<b>172,792</b>	<b>2,901,531</b>
<b>Liabilities</b>				
Financial liabilities measured at fair value through profit or loss				
– Financial liabilities designated as measured at fair value through profit or loss	–	228,346	676	229,022
Negative fair value of derivatives	–	31,305	18	31,323
<b>Total</b>	<b>–</b>	<b>259,651</b>	<b>694</b>	<b>260,345</b>



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

(5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value (continued)*

(i) *Fair value hierarchy (continued)*

	31 December 2020			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
Positive fair value of derivatives	–	68,992	37	69,029
Loans and advances to customers				
– Loans and advances to customers measured at fair value through profit or loss	–	9,890	–	9,890
– Loans and advances to customers measured at fair value through other comprehensive income	–	259,061	–	259,061
Financial assets measured at fair value through profit or loss				
Financial assets held for trading purposes				
– Debt securities	1,156	169,209	–	170,365
– Equity instruments and funds	1,385	30	–	1,415
Financial assets designated as measured at fair value through profit or loss				
– Other debt instruments	–	43,347	17,833	61,180
Other financial assets measured at fair value through profit or loss				
– Credit investments	–	1,021	13,181	14,202
– Debt securities	–	115,514	57	115,571
– Funds and others	27,916	50,044	137,259	215,219
Financial assets measured at fair value through other comprehensive income				
– Debt securities	119,489	1,740,584	430	1,860,503
– Equity instruments designated as measured at fair value through other comprehensive income	2,268	–	4,687	6,955
<b>Total</b>	<b>152,214</b>	<b>2,457,692</b>	<b>173,484</b>	<b>2,783,390</b>
<b>Liabilities</b>				
Financial liabilities measured at fair value through profit or loss				
– Financial liabilities designated as measured at fair value through profit or loss	–	251,973	2,106	254,079
Negative fair value of derivatives	–	81,919	37	81,956
<b>Total</b>	<b>–</b>	<b>333,892</b>	<b>2,143</b>	<b>336,035</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value (continued)*(i) *Fair value hierarchy (continued)*

A majority of the financial assets classified as level 2 are RMB bonds. The fair value of these bonds is determined based on the valuation results provided by China Central Depository & Clearing Co., Ltd. A majority of the financial liabilities designated as measured at fair value through profit or loss classified as level 2 are the funds raised from structured deposits and principal guaranteed wealth management products, the fair value of which are determined based on the income approach. The majority of derivatives are classified as level 2 and valued using the income approach. For the valuation of financial instruments classified as level 2, all significant inputs are observable market data.

The financial assets classified as level 3 are primarily the underlying assets of principal guaranteed wealth management products and unlisted equity instruments measured at fair value through profit or loss. These financial assets are valued using the income approach and market approach, which incorporate the non-observable assumptions including discount rate and P/B ratio.

For the year ended 31 December 2021 and 2020, there were no significant transfers within the fair value hierarchy of the Group.

(ii) *Movements of fair value of financial instruments in level 3 of the fair value hierarchy*

The following table shows a reconciliation from the opening balances to the ending balances for fair value measurement in level 3 of the fair value hierarchy:

	2021										
	Positive fair value of derivatives	Other debt instruments designated as measured at fair value through profit or loss	Other financial assets measured at fair value through profit or loss			Financial assets measured at fair value through other comprehensive income		Total assets	Financial liabilities designated as measured at fair value through profit or loss	Negative fair value of derivatives	Total liabilities
			Credit investments	Debt securities	Funds and others	Debt securities	Equity instruments				
As at 1 January 2021	37	17,833	13,181	57	137,259	430	4,687	173,484	(2,106)	(37)	(2,143)
Total gains or losses:											
In profit or loss	(17)	(31)	(982)	(7)	3,324	-	-	2,287	565	17	582
In other comprehensive income	-	-	-	-	-	(5)	(478)	(483)	-	-	-
Purchases	-	-	5,931	1,482	30,970	254	1,050	39,687	(569)	-	(569)
Sales and settlements	(2)	(17,802)	(2,205)	(111)	(21,648)	(415)	-	(42,183)	1,434	2	1,436
As at 31 December 2021	18	-	15,925	1,421	149,905	264	5,259	172,792	(676)	(18)	(694)

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (5) Fair value of financial instruments (continued)

##### (c) Financial instruments measured at fair value (continued)

##### (ii) Movements of fair value of financial instruments in level 3 of the fair value hierarchy (continued)

	2020												
	Positive fair value of derivatives	Financial assets designated as measured at fair value through profit or loss			Other financial assets measured at fair value through profit or loss			Financial assets measured at fair value through other comprehensive income			Financial liabilities designated as measured at fair value through profit or loss	Negative fair value of derivatives	Total liabilities
		Debt securities	Other debt instruments	Credit investments	Debt securities	Funds and others	Debt securities	Equity instruments	Total assets				
As at 1 January 2020	58	8,449	50,555	4,642	110	102,046	-	3,585	169,445	(1,848)	(58)	(1,906)	
Total gains or losses:													
In profit or loss	(21)	(163)	(86)	(2,501)	-	106	-	-	(2,665)	(182)	21	(161)	
In other comprehensive income	-	-	-	-	-	-	-	142	142	-	-	-	
Purchases	-	-	62	11,773	266	49,283	430	963	62,777	(138)	-	(138)	
Sales and settlements	-	(8,286)	(32,698)	(733)	(319)	(14,176)	-	(3)	(56,215)	62	-	62	
As at 31 December 2020	37	-	17,833	13,181	57	137,259	430	4,687	173,484	(2,106)	(37)	(2,143)	

In level 3 of the fair value hierarchy, total gains or losses included in profit or loss for the year in the above table are presented in net trading gain and net gain arising from investment securities.

Gains or losses on level 3 financial assets and liabilities included in the statement of comprehensive income comprise:

	2021			2020		
	Realised	Unrealised	Total	Realised	Unrealised	Total
Total gains/(losses)	2,831	38	2,869	1,261	(4,087)	(2,826)

##### (d) Financial instruments not measured at fair value

##### (i) Financial assets

The Group's financial assets not measured at fair value mainly include cash and deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers and financial assets measured at amortised cost.

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements are mainly priced at market interest rates and mature within one year. Accordingly, the carrying values approximate to the fair values.

Loans and advances to customers

Majority of the loans and advances to customers measured at amortised cost are repriced at least annually to the market rate. Accordingly, their carrying values approximate to the fair values.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)**

## (5) Fair value of financial instruments (continued)

**(d) Financial instruments not measured at fair value (continued)***(i) Financial assets (continued)*

Financial assets measured at amortised cost

The following table shows the carrying values and the fair values of financial assets measured at amortised cost as at 31 December 2021 and 2020 which are not presented in the statement of financial position at their fair values.

	31 December 2021					31 December 2020				
	Carrying value	Fair value	Level 1	Level 2	Level 3	Carrying value	Fair value	Level 1	Level 2	Level 3
Financial assets measured at amortised cost	5,155,168	5,249,531	23,479	5,070,927	155,125	4,505,243	4,534,743	19,815	4,372,096	142,832
Total	5,155,168	5,249,531	23,479	5,070,927	155,125	4,505,243	4,534,743	19,815	4,372,096	142,832

*(ii) Financial liabilities*

The Group's financial liabilities not measured at fair value mainly include borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers, and debt securities issued. As at 31 December 2021, the fair value of subordinated bonds and the eligible Tier 2 capital bonds issued was RMB390,504 million (As at 31 December 2020: RMB282,028 million) and the corresponding carrying value was RMB381,288 million (As at 31 December 2020: RMB275,887 million), and the carrying values of other financial liabilities approximated to their fair values as at the end of the reporting period. The Group uses observable inputs to measure the fair values of subordinated bonds and eligible Tier 2 capital bonds issued, and classified them as level 2 of the fair value hierarchy.

## (6) Offsetting financial assets and financial liabilities

Certain financial assets and financial liabilities of the Group are subject to enforceable master netting arrangements or similar agreements. The agreement between the Group and the counterparty generally allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis. However, each party to the master netting arrangements or similar agreements will have the option to settle all such amounts on a net basis in the event of default of the other party. These financial assets and financial liabilities of the Group are not offset in accordance with IFRSs.

As at 31 December 2021, the amounts of the financial assets and financial liabilities subject to enforceable master netting arrangements or similar agreements are not material to the Group.

## (7) Insurance risk

The risk under an insurance contract is the possibility that the insured event occurs and the uncertainty in the resulting claim amount. The characteristic of an insurance contract inherently decides randomness and unpredictability of the underlying insurance risk. For insurance contracts where the theory of probability is applied to pricing and provisioning of insurance contract liabilities, the principal risk that the Group faces is that the actual claims and benefit payments exceed the carrying amount of the insurance contract liabilities.

The Group manages the uncertainty of insurance risk through its underwriting strategy and policies to diversify the underwriting risks, adequate reinsurance arrangements, and enhanced underwriting control and claim control.

The Group makes related assumptions for the insurance risks and recognises insurance contract liabilities accordingly. For long-term personal insurance contracts and short-term personal insurance contracts, insurance risk may be elevated by the uncertainty of insurance risk assumptions including assumptions on death events, relevant expenses, and interest rates. For property and casualty insurance contracts, claims are often affected by natural disasters, catastrophes, terrorist attacks and other factors. In addition, the insurance risk will be affected by the policy termination, premium reduction or policyholders' refusal of payment, that is, the insurance risk will be affected by the policyholders' behaviour and decision.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 61 RISK MANAGEMENT (CONTINUED)

### (8) Capital management

The Bank has implemented comprehensive capital management, covering capital management policy design, capital projecting and planning, capital calculation, internal capital assessment, capital allocation, capital motivation, restriction and conduction, capital raising, monitoring and reporting, and applications of advanced approach of capital calculation on the management of the ordinary course of the business. General principles of capital management of the Bank is to continuously retain an adequate capital level, retain a certain margin of safety and a certain level of buffer based on that all regulatory requirements have been complied, and ensure that the capital can cover all kinds of risks adequately; exercise reasonable and effective capital allocation and strengthen capital restraint and incentive mechanism to support the strategic planning effectively and to restrict and conduct the business so as to increase the capital efficiency and return level continuously; tamp capital strength, and retain relatively high capital quality by achieving capital supplement with priority to the internal accumulation and utilising various capital instruments reasonably to optimise capital structure; continuously develop the advanced approach of capital management on the applications in the business management such as credit policies, credit approval and pricing.

Capital adequacy ratio is a reflection of the Group's ability to maintain a stable operation and resist adverse risks. In accordance with the CBRC's Capital Rules for Commercial Banks (Provisional) and relevant regulations, commercial banks should meet the minimum capital requirements from 1 January 2013. The Common Equity Tier 1 ratio should be at or above a minimum of 5%, Tier 1 ratio at or above a minimum of 6% and the total capital ratio at or above a minimum of 8%. Besides, capital conservation buffer requirements, additional buffer requirements of Global and Domestic Systemically Important Banks should also be met. If a countercyclical buffer is required or the Pillar 2 capital requirement is raised by the regulator to a specific commercial bank, the minimum requirements should be met within the transitional period.

The Group timely monitors, analyses and reports capital adequacy ratios, assesses if the capital management objectives have been met and exercises effective management of capital adequacy ratio. The Group adopts various measures such as controlling asset growth, adjusting the structure of risk assets, increasing internal capital supply and raising capital through external channels, to ensure that the Common Equity Tier 1 ratio, Tier 1 ratio and total capital ratio of the Group are in full compliance with regulatory requirements and meet internal management requirements. This helps to insulate against potential risks as well as support healthy business developments. The Group now fully complies with all regulatory requirements in this respect.

The Group's capital planning has taken the regulatory requirements, the Group's development strategy and risk appetite into consideration, and based on those factors the Group projects the capital usage and need.

The capital raising management of the Group involves reasonable utilisation of various capital instruments to ensure that both external regulatory and internal capital management objectives are met, taking into account capital planning and operating environment. This helps to optimise the Group's capital structure.

Based on the approval for the Group to implement the advanced capital management method in 2014, the CBIRC approved the Group to expand the implementation scope of the advanced capital management method in April 2020. The Group calculated the capital requirements for financial institution credit exposures and corporate credit risk exposures that meet regulatory requirements with the foundation internal ratings-based approach, the capital requirements for retail credit risk exposures with the internal ratings-based approach, the capital requirements for market risk with the internal models approach, and the capital requirements for operational risk with the standardised approach.

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RISK MANAGEMENT (CONTINUED)****(8) Capital management (continued)**

The Group's capital adequacy ratio calculated in accordance with the "Capital Rules for Commercial Banks (Provisional)" issued by the CBRC as at the end of the reporting period are as follows:

	Note	31 December 2021	31 December 2020
<b>Common Equity Tier 1 ratio</b>	(a)(b)(c)	<b>13.59%</b>	13.62%
<b>Tier 1 ratio</b>	(a)(b)(c)	<b>14.14%</b>	14.22%
<b>Total capital ratio</b>	(a)(b)(c)	<b>17.85%</b>	17.06%
<b>Common Equity Tier 1 capital</b>			
– Qualifying common share capital		250,011	250,011
– Capital reserve		134,237	134,237
– Surplus reserve		305,571	275,995
– General reserve		381,282	350,647
– Retained earnings		1,392,515	1,241,127
– Non-controlling interest recognised in Common Equity Tier 1 capital		4,027	3,954
– Others	(d)	21,934	19,483
<b>Deductions for Common Equity Tier 1 capital</b>			
– Goodwill	(e)	1,947	2,045
– Other intangible assets (excluding land use rights)	(e)	5,137	4,623
– Cash flow hedge reserves that relate to the hedging of items that are not fair valued on the balance sheet		61	367
– Investments in common equity of financial institutions being controlled but outside the scope of consolidation		6,970	6,970
<b>Additional Tier 1 capital</b>			
– Other directly issued qualifying additional Tier 1 instruments including related premium		99,968	99,968
– Non-controlling interest recognised in additional Tier 1 capital		98	100
<b>Tier 2 capital</b>			
– Directly issued qualifying Tier 2 instruments including related premium		353,341	225,016
– Provisions in Tier 2	(f)	323,254	245,989
– Non-controlling interest recognised in Tier 2 capital		159	159
<b>Common Equity Tier 1 capital after regulatory adjustments</b>	(g)	<b>2,475,462</b>	2,261,449
<b>Tier 1 capital after regulatory adjustments</b>	(g)	<b>2,575,528</b>	2,361,517
<b>Total capital after regulatory adjustments</b>	(g)	<b>3,252,282</b>	2,832,681
<b>Risk-weighted assets</b>	(h)	<b>18,215,893</b>	16,604,591

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 61 RISK MANAGEMENT (CONTINUED)

#### (8) Capital management (continued)

Notes:

- (a) From the first half year of 2014, the Group has adopted the advanced approach to calculate capital adequacy ratio and implemented the parallel period rules.
- (b) The Common Equity Tier 1 ratio is calculated by dividing the Common Equity Tier 1 Capital after deduction by risk-weighted assets. Tier 1 ratio is calculated by dividing the Tier 1 Capital after deduction by risk-weighted assets. Total capital ratio is calculated by dividing the total capital after deduction by risk-weighted assets.
- (c) The scope for calculating capital adequacy ratio of the Group includes all the domestic branches and subsidiaries in the financial sector (insurance companies excluded).
- (d) Others include other comprehensive income (including foreign exchange reserve).
- (e) Both balances of goodwill and other intangible assets (excluding land use right) are the net amounts after deducting relevant deferred tax liabilities.
- (f) From the first half year of 2014, eligible excessive loan provisions were measured based on the advanced approach and implemented parallel period rules.
- (g) Common Equity Tier 1 capital after regulatory adjustments is calculated by netting off the corresponding deduction items from the Common Equity Tier 1 capital. Tier 1 capital after regulatory adjustments is calculated by netting off the corresponding deduction items from the Tier 1 capital. Total capital after regulatory adjustments is calculated by netting off the corresponding deduction items from the total capital.
- (h) According to the rules of advanced approach, risk-weighted assets include credit risk-weighted assets, market risk-weighted assets, operational risk-weighted assets and excess risk-weighted assets due to the application of capital floor.

### 62 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK

	31 December 2021	31 December 2020
<b>Assets:</b>		
Cash and deposits with central banks	2,743,731	2,790,965
Deposits with banks and non-bank financial institutions	95,720	406,533
Precious metals	121,493	101,671
Placements with banks and non-bank financial institutions	292,067	460,991
Positive fair value of derivatives	30,643	66,313
Financial assets held under resale agreements	535,423	585,310
Loans and advances to customers	17,707,822	15,764,751
Financial investments		
Financial assets measured at fair value through profit or loss	238,283	312,014
Financial assets measured at amortised cost	5,061,712	4,397,169
Financial assets measured at fair value through other comprehensive income	1,845,569	1,792,488
Long-term equity investments	86,692	70,892
Investments in consolidated structured entities	48,731	68,629
Fixed assets	133,646	137,218
Land use rights	12,779	13,236
Intangible assets	4,734	4,203
Deferred tax assets	89,943	89,980
Other assets	313,943	231,764
<b>Total assets</b>	<b>29,362,931</b>	<b>27,294,127</b>

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)**

	31 December 2021	31 December 2020
<b>Liabilities:</b>		
Borrowings from central banks	685,033	781,170
Deposits from banks and non-bank financial institutions	1,920,596	1,935,410
Placements from banks and non-bank financial institutions	208,348	256,325
Financial liabilities measured at fair value through profit or loss	228,034	251,898
Negative fair value of derivatives	30,170	78,424
Financial assets sold under repurchase agreements	5,477	33,364
Deposits from customers	22,067,148	20,289,611
Accrued staff costs	35,588	30,547
Taxes payable	84,089	82,374
Provisions	43,527	51,660
Debt securities issued	1,242,931	863,083
Deferred tax liabilities	39	48
Other liabilities	274,572	321,698
<b>Total liabilities</b>	<b>26,825,552</b>	<b>24,975,612</b>
<b>Equity:</b>		
Share capital	250,011	250,011
Other equity instruments		
Preference Shares	59,977	59,977
Perpetual Bonds	39,991	39,991
Capital reserve	134,835	134,835
Other comprehensive income	30,901	21,759
Surplus reserve	305,571	275,995
General reserve	373,381	342,174
Retained earnings	1,342,712	1,193,773
<b>Total equity</b>	<b>2,537,379</b>	<b>2,318,515</b>
<b>Total liabilities and equity</b>	<b>29,362,931</b>	<b>27,294,127</b>

Approved and authorised for issue by the Board of Directors on 29 March 2022.

**Xu Jiandong**  
Non-executive director

**Kenneth Patrick Chung**  
Independent non-executive director

**Michel Madelain**  
Independent non-executive director



NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)**

	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve					
<b>As at 1 January 2021</b>	250,011	59,977	39,991	134,835	21,759	275,995	342,174	1,193,773	2,318,515
<b>Movements during the year</b>	-	-	-	-	9,142	29,576	31,207	148,939	218,864
(1) <b>Total comprehensive income for the year</b>	-	-	-	-	9,142	-	-	295,764	304,906
(2) <b>Changes in share capital</b>									
i Capital deduction by other equity instruments holders	-	-	-	-	-	-	-	-	-
(3) <b>Profit distribution</b>									
i Appropriation to surplus reserve	-	-	-	-	-	29,576	-	(29,576)	-
ii Appropriation to general reserve	-	-	-	-	-	-	31,207	(31,207)	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(81,504)	(81,504)
iv Dividends to other equity instrument holders	-	-	-	-	-	-	-	(4,538)	(4,538)
<b>As at 31 December 2021</b>	250,011	59,977	39,991	134,835	30,901	305,571	373,381	1,342,712	2,537,379
	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve					
<b>As at 1 January 2020</b>	250,011	79,636	39,991	135,109	33,527	249,178	306,686	1,073,532	2,167,670
<b>Movements during the year</b>	-	(19,659)	-	(274)	(11,768)	26,817	35,488	120,241	150,845
(1) <b>Total comprehensive income for the year</b>	-	-	-	-	(11,768)	-	-	268,174	256,406
(2) <b>Changes in share capital</b>									
i Capital deduction by other equity instruments holders	-	(19,659)	-	(274)	-	-	-	-	(19,933)
(3) <b>Profit distribution</b>									
i Appropriation to surplus reserve	-	-	-	-	-	26,817	-	(26,817)	-
ii Appropriation to general reserve	-	-	-	-	-	-	35,488	(35,488)	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(80,004)	(80,004)
iv Dividends to other equity instrument holders	-	-	-	-	-	-	-	(5,624)	(5,624)
<b>As at 31 December 2020</b>	250,011	59,977	39,991	134,835	21,759	275,995	342,174	1,193,773	2,318,515

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**63 EVENTS AFTER THE REPORTING PERIOD**

On 21 January 2022, the Group issued in the overseas market USD2.00 billion Tier 2 Capital Bonds maturing in 2032. These bonds have a 10-year term with a fixed coupon rate of 2.85%. The Group has an option to redeem these bonds at the end of the fifth year upon meeting certain conditions.

**64 COMPARATIVE FIGURES**

Certain comparative figures have been adjusted to confirm with the presentation and disclosures in the current period.

**65 ULTIMATE PARENT**

As stated in Note 1, the immediate and ultimate parents of the Group are Huijin and CIC, respectively.

**66 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE**

Up to the date of issue of the financial statements, the IASB has issued the following amendments, new standards and interpretations which are relevant to the Group. These amendments, new standards and interpretations are not yet effective for the year ended 31 December 2021 and have not been adopted in the financial statements.

Standards	Effective for annual periods beginning on or after
(1) Amendments to IFRS 3 <i>Reference to the Conceptual Framework</i>	1 January 2022
(2) Amendments to IAS 16 <i>Property, Plant and Equipment: Proceeds before Intended Use</i>	1 January 2022
(3) Amendments to IAS 37 <i>Onerous Contracts – Cost of Fulfilling a Contract</i>	1 January 2022
(4) <i>Annual Improvements to IFRS Standards 2018-2020 Cycle</i>	1 January 2022
(5) Amendments to IAS 1 <i>Classification of Liabilities as Current or Non-current</i>	No earlier than 1 January 2024
(6) IFRS 17 <i>Insurance Contracts</i>	1 January 2023
(7) Amendments to IAS 1 and IFRS Practice Statement 2 <i>Disclosure of Accounting Policies</i>	1 January 2023
(8) Amendments to IAS 8 <i>Definition of Accounting Estimates</i>	1 January 2023
(9) Amendments to IAS 12 <i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction</i>	1 January 2023
(10) Amendments to IFRS 10 and IAS 28 <i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i>	Effective date has been deferred indefinitely

Except for IFRS 17, the Group anticipates that the adoption of the new standards and amendments will not have a significant impact on the Group's consolidated financial statements.

**(1) Amendments to IFRS 3 *Reference to the Conceptual Framework***

Amendments to IFRS 3 are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements issued in 1989 with a reference to the Conceptual Framework for Financial Reporting issued in March 2018, without significantly changing its requirements. The amendments add an exception to the recognition principle of IFRS 3 to avoid the issue of potential "day 2" gains or losses arising for liabilities and contingent liabilities, and clarify that contingent assets do not qualify for recognition at the acquisition date.

**(2) Amendments to IAS 16 *Property, Plant and Equipment: Proceeds before Intended Use***

Amendments to IAS 16 prohibit entities from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the cost of producing those items, in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

### 66 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE (CONTINUED)

#### (3) Amendments to IAS 37 *Onerous Contracts – Costs of Fulfilling a Contract*

Amendments to IAS 37 specify that the “cost of fulfilling” a contract comprises the “costs that relate directly to the contract”. The costs that relate directly to a contract include both incremental costs (examples would be the costs of direct labour and materials) and an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

#### (4) Annual Improvements to IFRSs 2018-2020 Cycle

Annual Improvements to IFRSs 2018-2020 Cycle was issued in May 2020. Those amendments affect IFRS 1 *First-time Adoption of International Financial Reporting Standards*, IFRS 9 *Financial Instruments*, IAS 41 *Agriculture* and IFRS 16 *Leases*.

#### (5) Amendments to IAS 1 *Classification of Liabilities as Current or Non-current*

The IASB issued amendments to IAS 1 to specify the requirements for classifying liabilities as current or non-current.

The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

#### (6) IFRS 17 *Insurance Contracts*

IFRS 17 was issued in May 2017 as replacement for IFRS 4 *Insurance Contracts*. It requires a current measurement model where estimates are re-measured during each reporting period. Contracts are measured using the building blocks of:

- discounted probability-weighted cash flows
- an explicit risk adjustment, and
- a contractual service margin (“CSM”) representing the unearned profit of the contract which is recognised as revenue over the coverage period.

The standard allows a choice between recognising changes in discount rates either in the income statement or directly in other comprehensive income. The choice is likely to reflect how insurers account for their financial assets under IFRS 9.

An optional, simplified premium allocation approach is permitted for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers.

There is a modification of the general measurement model called the “variable fee approach” for certain contracts written by life insurers where policyholders share in the returns from underlying items. When applying the variable fee approach, the entity’s share of the fair value changes of the underlying items is included in the contractual service margin. The results of insurers using this model are therefore likely to be less volatile than under the general model.

Amendments to IFRS 17 were issued in June 2020.

The Group is currently assessing the impact of IFRS 17 upon initial application.

#### (7) Amendments to IAS 1 and IFRS Practice Statement 2 *Disclosure of Accounting Policies*

The amendments to IAS 1 replace the requirement to disclose ‘significant’ accounting policies with a requirement to disclose ‘material’ accounting policies. Guidance and illustrative examples are added in the Practice Statement 2 to assist in the application of the materiality concept when making judgements about accounting policy disclosures.

**66 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE (CONTINUED)****(8) Amendments to IAS 8 *Definition of Accounting Estimates***

Amendments to IAS 8, introduces a new definition of 'accounting estimates'. Accounting estimates are defined as "monetary amounts in financial statements that are subject to measurement uncertainty". The amendments clarify what changes in accounting estimates are and how these differ from changes in accounting policies and corrections of errors.

**(9) Amendments to IAS 12 *Deferred Tax related to Assets and Liabilities arising from a Single Transaction***

Amendments to IAS 12 introduce an exception to the initial recognition exemption in IAS 12 for deferred tax assets and deferred tax liabilities, and clarify the accounting treatment method of deferred income tax for right-of-use assets and lease liabilities, and decommissioning obligations.

**(10) Amendments to IFRS 10 and IAS 28 *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture***

The narrow-scope amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a "business" (as defined in IFRS 3 "Business Combinations").

Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's interests in the associate or joint venture. The amendments apply prospectively.

# INDEPENDENT AUDITOR'S REPORT

## To the Shareholders of China Construction Bank Corporation

(Established in the People's Republic of China with limited liability)

### OPINION

We have audited the consolidated financial statements of China Construction Bank Corporation (the "Bank") and its subsidiaries (the "Group") set out on pages 231 to 365, which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and relevant notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key audit matter	How our audit addressed the key audit matter
<p><b>Expected credit losses for loans and advances to customers measured at amortised cost</b></p> <p>The Group determines and measures expected credit losses for loans and advances to customers measured at amortised cost, in accordance with IFRS 9 <i>Financial Instruments</i>. Significant judgments and assumptions are involved in the measurement of expected credit losses, for example:</p> <ul style="list-style-type: none"> <li>• Significant increase in credit risk – Criteria for determining whether significant increase in credit risk has occurred are highly judgmental, and may have a significant impact on expected credit losses for loans and advances to customers measured at amortised cost with longer outstanding maturities;</li> <li>• Models and parameters – Complex models, numerous inputs and parameters, including probability of default, loss given default, exposure at default, and risk grouping, are used to measure expected credit losses, involving plenty of management judgments and assumptions;</li> <li>• Forward-looking information – Macroeconomic forecasts are developed, and impacts on expected credit losses are considered for multiple probability-weighted economic scenarios;</li> <li>• Whether financial assets are credit-impaired – The determination of credit impairment requires consideration of multiple factors, and measurement of expected credit losses depends on estimates of future cash flows.</li> </ul> <p>As at 31 December 2022, loans and advances to customers measured at amortised cost amounted to RMB20,101,516 million, accounting for 58.09% of total assets. Allowances for impairment losses of such loans and advances totalled RMB704,088 million. As the measurement of expected credit losses involves many significant judgments and assumptions, we consider expected credit losses for loans and advances to customers measured at amortised cost a key audit matter.</p> <p><i>Relevant disclosures are included in Note 4(3), Note 4(27)(b), Note 25 and Note 62(1) to the financial statements.</i></p>	<p>We evaluated and tested the design and operating effectiveness of key controls over credit granting, post approval credit management, loan credit rating system, collateral management, deferrals in loan principal repayment and interest payment as well as management, implementation and monitoring of expected credit losses approach, including relevant data quality and information systems.</p> <p>We adopted a risk-based sampling approach in our loan review procedures, focusing on loans granted to industries affected by macroeconomic changes and to real estate enterprises with bond defaults and negative news coverage. We assessed the debtors' repayment capacity and evaluated the Group's judgment in rating loans, taking into consideration post-lending inspection reports, debtors' financial information, collateral valuation reports and other available information.</p> <p>With the support of our modelling specialists, we evaluated and tested the expected credit loss model, key parameters, and management's significant judgments and assumptions, mainly focusing on the following aspects:</p> <p>(1) Expected credit loss model:</p> <ul style="list-style-type: none"> <li>• Taking into account macroeconomic changes, industry risk factors, and results of validation, reassessment and optimization of ECL model, we assessed the reasonableness of ECL model methodology and related parameters, including probability of default, loss given default, exposure at default, risk grouping, and whether there had been a significant increase in credit risk;</li> <li>• We assessed the forward-looking information used by management to determine expected credit losses, including the forecasts of macroeconomic variables and the assumptions and weightings of multiple macroeconomic scenarios;</li> <li>• We performed back-testing and assessed the reasonableness of management's determination of credit impairment. For credit-impaired loans and advances, we analysed the amount, timing and probability of management's estimated future cash flows, especially recoverable cash flows from collaterals.</li> </ul> <p>(2) Design and operating effectiveness of key controls:</p> <ul style="list-style-type: none"> <li>• With the support of our IT audit specialists, we evaluated and tested the data and processes used to determine expected credit losses, including loan business data, internal credit rating data, macroeconomic data, as well as the computational logic, inputs and system interfaces of the impairment assessment system;</li> <li>• We evaluated and tested key controls over the management, implementation and monitoring of expected credit losses approach, including approval of management system, important policies and models, key parameters and their adjustments, ongoing monitoring of model performance, model validation, monitoring and parameter calibration.</li> </ul> <p>We evaluated and tested the design and operating effectiveness of internal controls related to disclosures of credit risk exposures and expected credit losses.</p>

## INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

Key audit matter	How our audit addressed the key audit matter
<p><b>Consolidation assessment and disclosures of structured entities</b></p> <p>The Group holds interests in many different structured entities as a result of its business activities in financial investment, asset management and credit asset transfer. Such interests in structured entities include wealth management products ("WMPs"), funds, asset management plans, trust plans, and asset-backed securities. As at 31 December 2022, within unconsolidated structured entities, the balance of non-principal guaranteed WMPs issued by the Group totalled RMB2,014,032 million, and the balance of trust plans, funds and asset management plans established by the Group totalled RMB2,876,694 million. The Group needs to comprehensively consider the power it possesses, its exposure to variable returns, and its ability to use its power to affect returns to determine whether it has control over such structured entities, and therefore whether it should include them in the scope of consolidation.</p> <p>The assessment of the Group's control over structured entities involves significant judgements on factors such as the purpose and design of structured entities, the Group's ability to direct relevant activities, direct and indirect beneficial interests and returns, performance fees, and benefits received or losses incurred from providing credit enhancement or liquidity support. Comprehensive analysis of these factors and concluding on whether the Group has control involve significant management judgements and estimates. In view of the materiality and the complexity of management judgements, we consider consolidation assessment and disclosures of structured entities a key audit matter.</p> <p><i>Relevant disclosures are included in Note 4(1), Note 4(27)(f) and Note 28 to the financial statements.</i></p>	<p>We evaluated and tested the design and operating effectiveness of key controls over the Group's assessment of whether it controls a structured entity.</p> <p>We assessed the Group's analysis and conclusions on whether it controls structured entities based on the Group's analysis on its power over these structured entities, the magnitude and variability of the variable returns from its involvement with structured entities and linkage between these two matters on the basis of comprehensive consideration of all relevant facts and circumstances.</p> <p>We analysed whether the Group has legal or constructive obligations to ultimately absorb losses from structured entities through inspection of contractual documents, which included examining, on a sampling basis, whether the Group has provided liquidity support or credit enhancement to structured entities initiated by itself, such as wealth management products.</p> <p>We evaluated and tested the design and operating effectiveness of internal controls related to disclosures of unconsolidated structured entities.</p>
<p><b>Valuation of financial instruments</b></p> <p>The fair values of the Group's financial instruments measured at fair value are determined either by active market quotes or valuation techniques. Valuation techniques are used to determine the fair value of financial instruments that do not have quoted prices in active markets, such as investments in unlisted equity, private fund investments and certain debt investments. These techniques may involve the use of significant unobservable inputs requiring assumptions and estimates based on management's subjective judgements. Valuation results can vary significantly under different valuation techniques or assumptions.</p> <p>As at 31 December 2022, the carrying amount of the Group's financial assets measured at fair value totalled RMB3,645,526 million, accounting for 10.54% of total assets. Given the higher uncertainty in valuation results, financial instruments whose fair value measurement involves significant unobservable inputs are categorised as level 3 within the fair value hierarchy. As at 31 December 2022, RMB1,711,415 million or 4.70% of financial assets measured at fair value were categorised as Level 3. Given the materiality of the balance and the significant judgements involved in fair value measurement of Level 3 financial instruments, we consider valuation of financial instruments a key audit matter.</p> <p><i>Relevant disclosures are included in Note 4(3), Note 4(27)(c), Note 23, Note 25, Note 26 and Note 62(5) to the consolidated financial statements.</i></p>	<p>We evaluated and tested the design and operating effectiveness of key controls over the valuation of financial instruments.</p> <p>We selected samples to perform audit procedures and evaluated the appropriateness of valuation techniques, inputs, assumptions and comparable companies adopted by CCB, including comparison with valuation techniques commonly used in the market by industry peers, validation of observable inputs using external market data, and comparison with valuation results calculated using various pricing sources.</p> <p>For financial instruments whose valuations were calculated using significant unobservable inputs, as in the case of investments in unlisted equity, private fund investments and certain debt investments, we involved our valuation specialists to assess the valuation model for such financial instruments, performed independent valuations on selected samples and compared the valuation results with those of the Group.</p> <p>We evaluated and tested the design and operating effectiveness of internal controls related to disclosures of fair value.</p>

## OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Bank are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## INDEPENDENT AUDITOR'S REPORT

**RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Bank are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Bank are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Bank either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Bank are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

**AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



## INDEPENDENT AUDITOR'S REPORT

**AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is *Choi Kam Cheong, Geoffrey*.

*Ernst & Young*

Certified Public Accountants

Hong Kong

29 March 2023

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2022 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Notes	2022	2021
Interest income		1,169,900	1,057,334
Interest expense		(526,836)	(451,914)
<b>Net interest income</b>	6	<b>643,064</b>	605,420
Fee and commission income		130,830	138,637
Fee and commission expense		(14,745)	(17,145)
<b>Net fee and commission income</b>	7	<b>116,085</b>	121,492
Net trading gain	8	4,531	7,816
Dividend income	9	6,135	5,921
Net (loss)/gain arising from investment securities	10	(9,189)	10,498
Net gain on derecognition of financial assets measured at amortised cost	11	322	4,634
Other operating (expense)/income, net:			
– Other operating income		61,346	68,025
– Other operating expense		(64,139)	(59,100)
<b>Other operating (expense)/income, net</b>	12	<b>(2,793)</b>	8,925
<b>Operating income</b>		<b>758,155</b>	764,706
<b>Operating expenses</b>	13	<b>(222,314)</b>	(219,182)
		<b>535,841</b>	545,524
Credit impairment losses	14	(154,539)	(167,949)
Other impairment losses	15	(479)	(766)
<b>Share of profits of associates and joint ventures</b>		<b>1,194</b>	1,603
<b>Profit before tax</b>		<b>382,017</b>	378,412
Income tax expense	18	(58,851)	(74,484)
<b>Net profit</b>		<b>323,166</b>	303,928

The notes on pages 238-365 form part of these financial statements.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2022 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Notes	2022	2021
<b>Other comprehensive income:</b>			
(1) Other comprehensive income that will not be reclassified to profit or loss			
Remeasurements of post-employment benefit obligations		(275)	(25)
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income		(211)	(463)
Others		33	115
Subtotal		(453)	(373)
(2) Other comprehensive income that may be reclassified subsequently to profit or loss			
Fair value changes of debt instruments measured at fair value through other comprehensive income		(12,341)	12,943
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income		3,145	556
Reclassification adjustments included in profit or loss due to disposals		11	(423)
Net gain on cash flow hedges		485	320
Exchange difference on translating foreign operations		8,712	(6,445)
Subtotal		12	6,951
<b>Other comprehensive income for the year, net of tax</b>		<b>(441)</b>	<b>6,578</b>
<b>Total comprehensive income for the year</b>		<b>322,725</b>	<b>310,506</b>
Net profit attributable to:			
Equity shareholders of the Bank		323,861	302,513
Non-controlling interests		(695)	1,415
		<b>323,166</b>	<b>303,928</b>
Total comprehensive income attributable to:			
Equity shareholders of the Bank		323,316	308,803
Non-controlling interests		(591)	1,703
		<b>322,725</b>	<b>310,506</b>
<b>Basic and diluted earnings per share (in RMB yuan)</b>	19	<b>1.28</b>	<b>1.19</b>

The notes on pages 238-365 form part of these financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2022 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Notes	31 December 2022	31 December 2021
<b>Assets:</b>			
Cash and deposits with central banks	20	3,159,296	2,763,892
Deposits with banks and non-bank financial institutions	21	185,380	155,107
Precious metals		119,329	121,493
Placements with banks and non-bank financial institutions	22	429,676	188,162
Positive fair value of derivatives	23	49,308	31,550
Financial assets held under resale agreements	24	1,040,847	549,078
Loans and advances to customers	25	20,495,117	18,170,492
Financial investments	26		
Financial assets measured at fair value through profit or loss		567,716	545,273
Financial assets measured at amortised cost		5,992,582	5,155,168
Financial assets measured at fair value through other comprehensive income		1,979,851	1,941,478
Long-term equity investments	27	22,700	18,875
Fixed assets	29	157,014	156,698
Construction in progress	30	9,971	11,628
Land use rights	31	13,225	13,630
Intangible assets	32	6,496	5,858
Goodwill	33	2,256	2,141
Deferred tax assets	34	113,533	92,343
Other assets	35	257,620	331,113
<b>Total assets</b>		<b>34,601,917</b>	<b>30,253,979</b>
<b>Liabilities:</b>			
Borrowings from central banks	37	774,779	685,033
Deposits from banks and non-bank financial institutions	38	2,584,271	1,932,926
Placements from banks and non-bank financial institutions	39	351,728	299,275
Financial liabilities measured at fair value through profit or loss	40	303,132	229,022
Negative fair value of derivatives	23	46,747	31,323
Financial assets sold under repurchase agreements	41	242,676	33,900
Deposits from customers	42	25,020,807	22,378,814
Accrued staff costs	43	49,355	40,998
Taxes payable	44	84,169	86,342
Provisions	45	50,826	45,903
Debt securities issued	46	1,646,870	1,323,377
Deferred tax liabilities	34	881	1,395
Other liabilities	47	566,916	551,549
<b>Total liabilities</b>		<b>31,723,157</b>	<b>27,639,857</b>

The notes on pages 238-365 form part of these financial statements.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2022 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Notes	31 December 2022	31 December 2021
<b>Equity:</b>			
Share capital	48	250,011	250,011
Other equity instruments	49		
Preference shares		59,977	59,977
Perpetual bonds		79,991	39,991
Capital reserve	50	135,653	134,925
Other comprehensive income	51	20,793	21,338
Surplus reserve	52	337,527	305,571
General reserve	53	444,786	381,621
Retained earnings	54	1,527,995	1,394,797
Total equity attributable to equity shareholders of the Bank		2,856,733	2,588,231
Non-controlling interests		22,027	25,891
<b>Total equity</b>		<b>2,878,760</b>	<b>2,614,122</b>
<b>Total liabilities and equity</b>		<b>34,601,917</b>	<b>30,253,979</b>

Approved and authorised for issue by the Board of Directors on 29 March 2023.

**Zhang Jinliang***Vice Chairman, executive director and president***Kenneth Patrick Chung***Independent non-executive director***Tian Bo***Non-executive director*

The notes on pages 238-365 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2022 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Attributable to equity shareholders of the Bank									
	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Non-controlling interests	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve						
As at 1 January 2022	250,011	59,977	39,991	134,925	21,338	305,571	381,621	1,394,797	25,891	2,614,122
Movements during the year	-	-	40,000	728	(545)	31,956	63,165	133,198	(3,864)	264,638
(1) Total comprehensive income for the year	-	-	-	-	(545)	-	-	323,861	(591)	322,725
(2) Changes in share capital										
i Capital injection/(deduction) by other equity instruments holder	-	-	40,000	(9)	-	-	-	-	(3,335)	36,656
ii Acquisition of subsidiaries	-	-	-	-	-	-	-	-	32	32
iii Change in shareholdings in subsidiaries	-	-	-	737	-	-	-	-	462	1,199
(3) Profit distribution										
i Appropriation to surplus reserve	-	-	-	-	-	31,956	-	(31,956)	-	-
ii Appropriation to general reserve	-	-	-	-	-	-	63,165	(63,165)	-	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(91,004)	-	(91,004)
iv Dividends to other equity instruments holders	-	-	-	-	-	-	-	(4,538)	-	(4,538)
v Dividends to non-controlling interests holders	-	-	-	-	-	-	-	-	(432)	(432)
As at 31 December 2022	250,011	59,977	79,991	135,653	20,793	337,527	444,786	1,527,995	22,027	2,878,760

	Attributable to equity shareholders of the Bank									
	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Non-controlling interests	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve						
As at 1 January 2021	250,011	59,977	39,991	134,263	15,048	275,995	350,228	1,239,295	24,545	2,389,353
Movements during the year	-	-	-	662	6,290	29,576	31,393	155,502	1,346	224,769
(1) Total comprehensive income for the year	-	-	-	-	6,290	-	-	302,513	1,703	310,506
(2) Changes in share capital										
i Change in shareholdings in subsidiaries	-	-	-	662	-	-	-	-	109	771
(3) Profit distribution										
i Appropriation to surplus reserve	-	-	-	-	-	29,576	-	(29,576)	-	-
ii Appropriation to general reserve	-	-	-	-	-	-	31,393	(31,393)	-	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(81,504)	-	(81,504)
iv Dividends to other equity instruments holders	-	-	-	-	-	-	-	(4,538)	-	(4,538)
v Dividends to non-controlling interests holders	-	-	-	-	-	-	-	-	(466)	(466)
As at 31 December 2021	250,011	59,977	39,991	134,925	21,338	305,571	381,621	1,394,797	25,891	2,614,122

The notes on pages 238-365 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2022(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Notes	2022	2021
<b>Cash flows from operating activities:</b>			
Profit before tax		382,017	378,412
<i>Adjustments for:</i>			
– Credit impairment losses	14	154,539	167,949
– Other impairment losses	15	479	766
– Depreciation and amortisation	13	25,388	27,295
– Interest income from impaired financial assets		(5,021)	(4,810)
– Revaluation loss/(gain)on financial instruments measured at fair value through profit or loss		12,359	(6,551)
– Share of profits of associates and joint ventures		(1,194)	(1,603)
– Dividend income	9	(6,135)	(5,921)
– Unrealised foreign exchange loss/(gain)		2,869	(348)
– Interest expense on bonds issued		23,981	19,405
– Interest income from investment securities and net income from disposal		(246,871)	(236,164)
– Net gain on disposal of fixed assets and other long-term assets		(251)	(251)
		<b>342,160</b>	<b>338,179</b>
<i>Changes in operating assets:</i>			
Net (increase)/decrease in deposits with central banks and with banks and non-bank financial institutions		(152,657)	368,327
Net (increase)/decrease in placements with banks and non-bank financial institutions		(169,074)	86,583
Net (increase)/decrease in financial assets held under resale agreements		(490,627)	52,784
Net increase in loans and advances to customers		(2,371,471)	(2,125,561)
Net (increase)/decrease in financial assets held for trading purposes		(17,420)	47,290
Net decrease/(increase) in other operating assets		56,835	(105,043)
		<b>(3,144,414)</b>	<b>(1,675,620)</b>
<i>Changes in operating liabilities:</i>			
Net increase/(decrease) in borrowings from central banks		86,362	(93,844)
Net increase in deposits from customers and from banks and non-bank financial institutions		3,155,433	1,706,255
Net increase/(decrease) in placements from banks and non-bank financial institutions		39,402	(45,999)
Net increase/(decrease) in financial liabilities measured at fair value through profit or loss		73,013	(24,632)
Net increase/(decrease) in financial assets sold under repurchase agreements		207,137	(22,366)
Net increase in certificates of deposit issued		213,154	265,824
Income tax paid		(79,283)	(77,540)
Net increase in other operating liabilities		85,455	66,461
		<b>3,780,673</b>	<b>1,774,159</b>
<b>Net cash from operating activities</b>		<b>978,419</b>	<b>436,718</b>

The notes on pages 238-365 form part of these financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2022 (EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

	Notes	2022	2021
<b>Cash flows from investing activities:</b>			
Proceeds from sales and redemption of financial investments		1,795,566	1,891,859
Interest and dividends received		251,007	236,568
Proceeds from disposal of fixed assets and other long-term assets		3,743	2,953
Purchase of investment securities		(2,674,813)	(2,623,732)
Purchase of fixed assets and other long-term assets		(23,751)	(21,235)
Acquisition of subsidiaries, associates and joint ventures		(3,420)	(4,961)
<b>Net cash used in investing activities</b>		<b>(651,668)</b>	<b>(518,548)</b>
<b>Cash flows from financing activities:</b>			
Issue of bonds		145,495	210,676
Proceeds from issuance of other equity instruments		39,991	–
Cash received from subsidiaries' capital injection by non-controlling interests holders		–	771
Dividends paid		(95,855)	(86,364)
Repayment of borrowings		(62,388)	(81,899)
Cash payment for redemption of other equity instruments held by non-controlling interests		(3,335)	–
Interest paid on bonds issued		(22,369)	(17,805)
Cash payment for other financing activities		(7,964)	(9,256)
<b>Net cash (used in)/from financing activities</b>		<b>(6,425)</b>	<b>16,123</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>		<b>17,726</b>	<b>(7,624)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>338,052</b>	<b>(73,331)</b>
<b>Cash and cash equivalents as at 1 January</b>	55	<b>805,600</b>	878,931
<b>Cash and cash equivalents as at 31 December</b>	55	<b>1,143,652</b>	805,600
<b>Cash flows from operating activities include:</b>			
Interest received, excluding interest income from investment securities		900,047	823,053
Interest paid, excluding interest expense on bonds issued		(445,923)	(360,694)

The notes on pages 238-365 form part of these financial statements.



# NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 1 COMPANY INFORMATION

The history of China Construction Bank Corporation (the "Bank") dates back to 1954, which was previously known as the People's Construction Bank of China when it was established. It was responsible for the management and distribution of government funds for construction and infrastructure related projects under the state economic plan. The People's Construction Bank of China gradually evolved into a comprehensive commercial bank following the takeover of the Bank's function of granting policy loans by China Development Bank in 1994. In 1996, the People's Construction Bank of China changed its name to China Construction Bank ("CCB"). On 17 September 2004, China Construction Bank Corporation was established in the People's Republic of China (the "PRC") as a result of a separation procedure undertaken by its predecessor, China Construction Bank. In October 2005 and September 2007, the Bank's H shares and A shares were listed on the Hong Kong Stock Exchange (Stock Code: 939) and the Shanghai Stock Exchange (Stock Code: 601939), successively. As at 31 December 2022, the Bank issued the total ordinary share capital of RMB250,011 million, with a par value of RMB1.00 per share.

The Bank obtained its finance permit No.B0004H111000001 from the China Banking Regulatory Commission ("CBRC") (In 2018, the regulator was renamed as China Banking and Insurance Regulatory Commission, hereinafter referred to as the "CBIRC") of the PRC. The Bank obtained its unified social credit code No.911100001000044477 from the Beijing Administration for Industry and Commerce. The registered office of the Bank is located at No.25, Finance Street, Xicheng District, Beijing, the PRC.

The principal activities of the Bank and its subsidiaries (collectively the "Group") are the provision of corporate finance business, personal finance business, treasury and asset management business and others. The Group mainly operates in the Chinese mainland and also has a number of overseas branches and subsidiaries. For the purpose of these financial statements, the Chinese mainland refers to the PRC excluding the Hong Kong Special Administrative Region of the PRC ("Hong Kong"), the Macau Special Administrative Region of the PRC ("Macau") and Taiwan. Overseas refers to countries and regions other than the Chinese mainland.

The Bank is under the supervision of the banking regulators empowered by the State Council of the PRC (the "State Council"). The overseas financial institutions of the Bank are required to comply with the regulatory requirements of their respective local jurisdictions. Central Huijin Investment Ltd. ("Huijin"), a wholly-owned subsidiary of China Investment Corporation ("CIC"), exercises its rights and obligations as an investor in accordance with laws on behalf of the PRC government.

These financial statements were authorised for issue by the board of directors of the Bank on 29 March 2023.

## 2 BASIS OF PREPARATION

The Group uses the calendar year as the accounting year, which is from 1 January to 31 December.

These financial statements comprise the Bank and its subsidiaries and the Group's interests in associates and joint ventures.

### (1) Basis of measurement

These financial statements have been prepared on the historical cost basis except that: (i) financial instruments at fair value through profit or loss are measured at fair value; (ii) derivatives are measured at fair value; (iii) financial assets measured at fair value through other comprehensive income are measured at fair value; and (iv) certain non-financial assets are measured at revalued amount. The measurement basis of major assets and liabilities is further explained in Note 4.

### (2) Functional and presentation currency

These financial statements are presented in RMB, unless otherwise stated, rounded to the nearest million. RMB is the functional currency of the domestic operations of the Group. The functional currencies of overseas branches and subsidiaries are determined in accordance with the primary economic environment in which they operate, and are translated into RMB for the preparation of these financial statements according to Note 4(2)(b).

### (3) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and associated assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Judgements that have a significant impact on the financial statements and estimates that are very likely to result in material adjustments in the subsequent period are discussed in Note 4(27).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**3 STATEMENT OF COMPLIANCE**

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”) as issued by the International Accounting Standards Board (“IASB”). These financial statements also comply with the disclosure requirements of the Hong Kong Companies Ordinance (Cap. 622), and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Group has adopted the following amendments for the first time for the current year.

Amendments to IFRS 3	<i>Reference to the Conceptual Framework</i>
Amendments to IAS 16	<i>Property, Plant and Equipment: Proceeds before Intended Use</i>
Amendments to IAS 37	<i>Onerous Contracts – Cost of Fulfilling a Contract</i>
<i>Annual Improvements to IFRS Standards 2018-2020</i>	

The adoption of the above amendments does not have a significant impact on the Group’s consolidated financial statements.

Except for those described above, the significant accounting policies adopted by the Group for 2022 financial statements are consistent with those applied in the preparation of the Group’s annual financial statements for the year ended 31 December 2021.

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES****(1) Consolidated financial statements****(a) Business combinations**

The consideration transferred by the acquirer for the acquisition and the identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition by acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest’s proportionate share of the acquiree’s net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill in accordance with the accounting policies set out in Note 4(11). If the consideration is less than the fair value of the identifiable net assets of the acquiree in the case of a bargain purchase, the difference is recognised in profit or loss.

Acquisition date mentioned above is the date on which the Group effectively obtains control of the acquiree.

**(b) Subsidiaries and non-controlling interests**

Subsidiaries are all entities (including structured entities) over which the Bank has control. The Bank controls an entity when the Bank has the power over the entity, and is exposed to, or has rights to variable returns from its involvement with the entity, and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Bank. They are deconsolidated from the date that control ceases.

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

For the separate financial statements of the Bank, investments in subsidiaries are accounted for at cost. At initial recognition, investment in subsidiaries is measured at the cost of acquisition determined at the acquisition date when the subsidiaries are acquired through business combination or when the capital is injected into the subsidiaries set up by the Group. Impairment losses on investments in subsidiaries are accounted for in accordance with the accounting policies as set out in Note 4(13).

The financial results and performance of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. When preparing the consolidated financial statements, the Bank makes necessary adjustments on the accounting period and accounting policies of subsidiaries to comply with those of the Bank.

Intragroup balances and transactions, and any profits or losses arising from intragroup transactions are eliminated in full in preparing the consolidated financial statements.

The portion of a subsidiary’s net assets that is attributable to equity interests that are not owned by the Bank, whether directly or indirectly through subsidiaries, is treated as non-controlling interests and presented as “non-controlling interests” in the consolidated statement of financial position within total equity. The portion of net profit or loss and other comprehensive income of subsidiaries for the year attributable to non-controlling interests is separately presented in the consolidated statement of comprehensive income as a component of the Group’s net profit and other comprehensive income.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)**

## (1) Consolidated financial statements (continued)

**(c) Associates and joint arrangements**

An associate is an enterprise in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policy decisions.

Joint arrangement is an arrangement of which two or more parties have joint control. The classification of a joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement. Joint control is the contractually agreed sharing of control over an economic activity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing the control. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures.

Investments in associates or joint ventures are accounted for using the equity method in the consolidated financial statements and are initially recorded at acquisition cost, and adjusted thereafter for the post acquisition change in the Group's share of net assets of the associates or joint ventures. The Group's share of the post-acquisition, post-tax results of the associates or joint ventures for the year is recognised in the consolidated statement of comprehensive income. The Group's interest in associates or joint ventures is included from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

Profits and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's interest in the associates or joint ventures.

The Group discontinues recognising its share of net losses of the associates or joint ventures after the carrying amount of investments in associates and joint ventures together with any long-term interests that in substance form part of the Group's net investment in the associates or joint ventures are reduced to zero, except to the extent that the Group has incurred legal or constructive obligations to assume additional losses. Where the associates or joint ventures realise net profits subsequently, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

## (2) Translation of foreign currencies

**(a) Translation of foreign currency transactions**

Foreign currency transactions are, on initial recognition, translated into the functional currency at the spot exchange rates at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated into the functional currency at the spot exchange rates at that date. The resulting exchange differences are recognised in profit or loss. Non-monetary items denominated in foreign currencies that are measured at historical cost are translated into functional currency using the spot exchange rates at the transaction dates. Non-monetary items denominated in foreign currencies that are measured at fair value are translated using the spot exchange rates at the dates the fair values are determined; exchange differences are recognised in profit or loss, except for the differences arising from the translation of equity instruments designated at fair value through other comprehensive income, which are recognised in other comprehensive income.

**(b) Translation of financial statements denominated in foreign currencies**

Foreign currency financial statements of overseas branches and subsidiaries are translated into RMB for the preparation of consolidated financial statements. At the end of each reporting period, the assets and liabilities in the financial statements denominated in foreign currencies are translated into RMB at the spot exchange rates ruling at that date. All items within equity except for retained earnings are translated at the exchange rates ruling at the dates of the initial transactions. Income and expenses in the statement of comprehensive income are translated at the weighted average exchange rates for the year. Foreign exchange differences arising from foreign operations are recognised in "other comprehensive income" in equity in the statement of financial position. The effect of exchange rate changes on cash is presented separately in the statement of cash flows.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(3) Financial instruments****(a) Classification**

The Group classifies financial instruments into different categories based on the business model used to manage financial assets and contractual cash flow characteristics or the purposes for which the liabilities were incurred. The categories are: financial assets measured at amortised cost, financial assets measured at fair value through other comprehensive income ("FVOCI"), financial assets and liabilities measured at fair value through profit or loss ("FVPL"), and other financial liabilities.

The Group's business model for managing financial assets refers to how the Group manages its financial assets in order to generate cash flows. That is, the business model determines whether cash flows of financial assets managed by the Group will result from collecting contractual cash flows, selling financial assets or both. Factors considered by the Group in determining the business model for a group of financial assets include past experience on how the cash flows for these assets were collected, how the performance of those assets is evaluated and reported to key management personnel, how risks are assessed and managed and how managers of the business are compensated.

The characteristics of the contractual cash flows of financial assets refer to the cash flow attributes agreed in the contract of financial instruments that reflect the economic characteristics of the underlying financial assets. That is, the contractual cash flows generated by the underlying financial assets on a specific date solely payments of principal and interest on the principal amount outstanding. The principal is the fair value of the financial asset at initial recognition, but its amount may change over the life of the financial asset (for example, if there are repayments of principal); interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time, and for other basic lending risks, and costs, as well as a profit margin.

*Financial assets measured at amortised cost*

Financial assets are classified as financial assets measured at amortised cost if both of the following conditions are met and they are not designated as FVPL: (i) the assets are managed within a business model whose objective is to hold assets in order to collect contractual cash flows; and (ii) the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

*Financial assets measured at fair value through other comprehensive income (FVOCI)*

Financial assets measured at FVOCI include debt instruments measured at FVOCI and equity instrument designated as measured at FVOCI.

Financial assets are classified as financial assets measured at FVOCI if both of the following conditions are met and they are not designated as FVPL: (i) the assets are managed within a business model whose objective is achieved by collecting contractual cash flows and selling financial assets; and (ii) the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At inception, the Group may designate non-trading equity instruments as financial assets measured at FVOCI, and recognise dividend income in accordance with the relevant policies specified in Note 4(21)(c). Once the designation is made, it cannot be revoked.

*Financial assets and liabilities measured at fair value through profit or loss (FVPL)*

The Group classifies the financial assets other than financial assets measured at amortised cost and FVOCI as financial assets measured at FVPL.

Financial assets measured at FVPL include those held for trading purposes, those designated as measured at FVPL, those could not pass the solely payments of principal and interest ("SPPI") test and the equity investments which are not designated as measured at FVOCI.

Financial liabilities measured at FVPL include negative fair value of derivatives, and those designated as measured at FVPL.

Financial assets or financial liabilities are classified as held for trading if they are: (i) acquired or incurred principally for the purpose of selling or repurchasing it in the near term; (ii) part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or (iii) a derivative (except for a derivative that is a designated and effective hedging instruments or a financial guarantee contract).

At initial recognition, the Group may designate financial assets as financial assets measured at FVPL if the designation can eliminate or significantly reduce accounting mismatch. Once the designation is made, it cannot be revoked.

Financial liabilities are designated as measured at FVPL upon initial recognition when: (i) the designation can eliminate or significantly reduce accounting mismatch; or (ii) the formal written file of the Group's risk management or investment strategy have clearly stated that the financial liability portfolio, or the portfolio of financial assets and financial liabilities, are managed, evaluated and reported to key management personnel on the basis of fair value. Once the designation is made, it cannot be revoked.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(3) Financial instruments (continued)****(a) Classification (continued)***Other financial liabilities*

Other financial liabilities are financial liabilities other than those measured at FVPL and mainly comprise borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers and debt securities issued.

**(b) Derivatives and hedge accounting**

The Group uses derivatives to hedge its exposure to foreign exchange and interest rate risks. Derivatives are recognised at fair value at the trade date upon initial recognition, and subsequently measured at fair value. The positive fair value is recognised as an asset while the negative fair value is recognised as a liability.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated and qualified as a hedging instrument, and if so, the nature of the item being hedged. For derivatives not designated or qualified as hedging instruments, including those that are intended to provide effective economic hedges of specific interest rate and foreign exchange risks, but not qualified for hedge accounting, changes in fair value of these derivatives are recognised in the consolidated statement of comprehensive income.

The Group documents, at inception, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. The Group assesses the hedge effectiveness both at hedge inception and on an ongoing basis.

**(i) Fair value hedge**

Fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect profit or loss.

The changes in fair value of hedging instruments that are designated and qualify as fair value hedges are recorded in profit or loss, together with the changes in fair value of the hedged item attributable to the hedged risk. The net difference is recognised as ineffectiveness in profit or loss.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to profit or loss over the period to maturity. If the hedged item is de-recognised, the unamortised carrying value adjustment is recognised immediately in the profit or loss.

**(ii) Cash flow hedge**

Cash flow hedge is a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability (such as all or some future interest payments on variable rate debt) or a highly probable forecast transaction, and could ultimately affect the profit or loss.

The effective portion of changes in fair value of hedging instruments that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The ineffective portion is recognised immediately in profit or loss.

The cumulative gains or losses in other comprehensive income are reclassified to profit or loss in the same periods when the hedged item affects profit or loss.

When a hedging instrument expires or is sold, or the hedge designation is revoked or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss on the hedging instrument that has been recognised in other comprehensive income at that time remains in other comprehensive income and is reclassified to profit or loss when the forecast transaction ultimately occurs. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that has been recognised in other comprehensive income is immediately transferred to profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(3) Financial instruments (continued)****(c) Embedded derivatives**

An embedded derivative is a component of a hybrid contract that also includes a non-derivative host. If a hybrid contract contains a host that is a financial asset, the embedded derivative shall not be separated from the host and shall be classified and measured as a whole.

If a hybrid contract contains a host that is not a financial asset, an embedded derivative shall be separated from the host and accounted for as a derivative if, and only if: (i) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host; (ii) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (iii) the hybrid contract is not measured at FVPL. The Group could choose to measure the separated derivative at FVPL, or designate the entire hybrid contract as at FVPL.

**(d) Recognition and derecognition**

All financial assets and financial liabilities are recognised in the statement of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset if the part being considered for derecognition meets one of the following conditions: (i) the contractual rights to receive the cash flows from the financial asset expire; (ii) the contractual rights to receive the cash flows of the financial asset have been transferred and the Group transfers substantially all the risks and rewards of ownership of the financial asset; or the Group has neither transferred nor retained substantially all the risks and rewards of ownership of the transferred financial asset, but has given up control of the financial asset or (iii) the Group retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to the eventual recipient in an agreement meets all the conditions of transfer of cash flows and transfers substantially all the risks and rewards of ownership of the financial asset or the Group has neither transferred nor retained substantially all the risks and rewards of ownership of the transferred financial assets, but has given up control of the financial asset.

When a financial asset is derecognised, the difference between the carrying amount of the financial asset derecognised and the consideration received, as well as the cumulative changes in fair value previously recognised in equity, is recognised in profit or loss.

When a financial asset is transferred, and if the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, but retains control, the Group continues to recognise the financial asset to the extent of its continuing involvement in the financial asset.

The financial liability is derecognised only when: (i) the underlying present obligation specified in the contracts is discharged, cancelled or expired, or (ii) an agreement between the Group and an existing lender to replace the original financial liability with a new financial liability with substantially different terms, or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and recognition of a new financial liability.

The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

**(e) Measurement**

Financial instruments are measured initially at fair value plus or minus, in the case of a financial instrument not measured at FVPL, transaction costs that are directly attributable to the acquisition or issue of the instrument. Transaction costs for financial instruments measured at FVPL are expensed immediately.

Subsequent to initial recognition, the Group measures different categories of financial assets at amortised cost, FVOCI or FVPL respectively. Financial liabilities other than those measured at FVPL are measured at amortised cost using the effective interest method.

*Financial assets measured at FVPL*

Gains and losses from changes in fair value of financial assets measured at FVPL are recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(3) Financial instruments (continued)****(e) Measurement (continued)***Financial liabilities measured at FVPL*

Financial liabilities measured at FVPL are measured at fair value, where the gains or losses arose are recognised in profit or loss. For the financial liabilities designated as measured at FVPL, the gains or losses are accounted for in accordance with the following requirements: (i) the amount of changes in fair value of the financial liabilities arising from changes in the Group's own credit risk should be included in other comprehensive income; (ii) other changes in fair value of the financial liabilities are recognised in profit or loss. If the treatment of the impact of changes in the financial liabilities' own credit risk will create or enlarge the accounting mismatch in profit or loss in accordance with (i), the Group shall recognise the entire gain or loss of the financial liabilities (including the amount of the impact of changes in its own credit risk) in profit or loss. When the financial liabilities designated as measured at FVPL is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from other comprehensive income to retained earnings.

*Financial assets measured at FVOCI*

The impairment losses, foreign exchange gains or losses and interest income calculated using effective interest method of financial assets measured at FVOCI are recognised in profit or loss. Other changes of carrying amount are recognised in other comprehensive income.

When the debt instruments measured at FVOCI are sold, gains or losses on disposal are recognised in profit or loss. Gains or losses on disposal include reclassification to profit or loss from other comprehensive income. For equity investments designated as measured at FVOCI, once the designation is made, changes in fair value are recognised in other comprehensive income and are not subsequently reclassified to profit or loss (the changes in fair value are recognised in retained earnings on disposal). Dividends, when representing a return on such investments, continue to be recognised in profit or loss when the Group's right to receive payments is established.

*Financial assets measured at amortised cost*

The amortised cost of a financial asset should be measured at the amount initially recognised after the following adjustments: (i) deducting the repaid principal; (ii) adding or subtracting the cumulative amortisation using the effective interest method of any difference between that amount initially recognised and the maturity amount; (iii) the loss provision for the accumulated accrual.

For financial assets measured at amortised cost, a gain or loss is recognised in profit or loss when the financial asset is derecognised or impaired, or amortised.

*Effective interest rate*

The effective interest rate is the rate that exactly discount estimated future cash payments or receipts through the expected life of the financial asset to the carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance). The calculation does not consider expected credit losses but includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate.

The Group determines interest income based on the gross carrying amount of financial assets multiplied by the effective interest rate, except (i) for purchased or originated credit impaired financial assets, the interest income shall be determined by applying the credit-adjusted effective interest rate to the amortised cost of the financial asset from initial recognition; (ii) for financial assets that are not purchased or originated credit impaired financial assets but subsequently have become credit impaired financial assets, the interest income shall be determined by applying the effective interest rate to the amortised cost of the financial asset in subsequent reporting periods. If the financial instrument is no longer credit-impaired due to the improvement of its credit risk in the subsequent period, and this improvement can be objectively related to an event that occurs after the application of the above provisions, interest income should be recalculated using the effective interest rate multiplied by the gross carrying amount of the financial assets.

Credit-adjusted effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial asset to the amortised cost of a financial asset that is a purchased or originated credit-impaired financial asset. When calculating the credit-adjusted effective interest rate, an entity shall estimate the expected cash flows by considering all contractual terms of the financial asset (for example, prepayment, extension, call and similar options) and initial expected credit losses.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(3) Financial instruments (continued)****(f) Impairment**

At the end of the reporting period, the Group performs impairment assessment and recognises loss provisions based on expected credit loss on debt instruments measured at amortised cost and FVOCI, as well as loan commitments and financial guarantee contracts.

The expected credit loss refers to the weighted average of the credit losses of financial instruments that are weighted by the risk of default. Credit loss refers to the difference between all contractual cash flows receivable in accordance with the contract and all cash flows expected to be received discounted at the original effective interest rate by the Group, that is, the present value of all cash shortages. Among them, credit-impaired financial assets that have been purchased or originated by the Group shall be discounted according to the credit-adjusted effective interest rate of the financial assets.

The Group's method of measuring expected credit losses of financial instruments reflects the following elements: (i) an unbiased and probability-weighted average amount that is determined by evaluating a range of possible outcomes; (ii) the time value of money; (iii) the reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions, and forecasts of future economic conditions.

At the end of each reporting period, the Group measures the expected credit losses ("ECL") of financial instruments at different stages and recognises its loss provision and its changes in the following cases: the financial instrument is in Stage 1 if the credit risk of the financial instrument has not increased significantly since the initial recognition, and the Group measures its loss provision based on the amount of expected credit loss of the financial instrument in the next 12 months; the financial instrument is in Stage 2 if the credit risk of the financial instrument has increased significantly since the initial recognition but are not yet credit-impaired and the Group measures its loss provision based on the amount of lifetime expected credit loss of the financial instrument; the financial instrument is in Stage 3 if the financial instrument has been credit impaired, and the Group measures its loss provision based on the amount of lifetime expected credit loss of the financial instrument. Regardless of whether the Group's assessment of credit losses is based on a single financial instrument or a combination of financial instruments, the increase or reversal of the loss provision resulting therefrom should be included in profit or loss as an impairment loss or gain.

For debt instruments measured at FVOCI, the Group recognises the allowance of impairment in other comprehensive income and impairment losses or gains in profit or loss, which should not change the book value of the financial assets set out in the statement of financial position.

For loss provision measured at the amount equivalent to the lifetime expected credit loss of the financial instrument previously, if, at the end of the current reporting period, the financial instrument is no longer having significant increase in credit risk since the initial recognition, the Group measures its loss provision based on the amount of its expected credit losses for the next 12 months, and recognises the resulting reversal of the loss provision as an impairment gain in profit or loss.

For financial assets that have been considered as purchased or originated credit impaired, the Group only recognises cumulative changes in lifetime expected credit losses after initial recognition at the end of the reporting period as loss provision. At the end of each reporting period, the Group recognises the amount of the change in lifetime expected credit losses as an impairment loss or gain in profit or loss.

**(g) Write-offs**

When the Group determines that a loan has no reasonable prospect of recovery after the Group has completed all the necessary legal or other proceedings, the loan is written off against its allowance for impairment losses. If in a subsequent period the loan written off is recovered, the amount recovered will be recognised in profit or loss through credit impairment losses.

**(h) Modification of contracts**

If the renegotiation or modification of a contract between the Group and a counterparty does not result in derecognition of the financial assets, but leads to changes in contractual cash flows, the Group assesses whether a significant increase in credit risk has occurred, by comparing the risk of a default occurring under the revised terms as at the end of the reporting period with that as at the date of initial recognition under original terms. The gross carrying amount of the financial asset is recalculated and the related gain or loss is recognised in profit or loss. The recalculated gross carrying amount of the financial asset is determined based on the present value of the renegotiated or modified contractual cash flows discounted at the financial asset's original effective interest rate.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(3) Financial instruments (continued)****(i) Fair value measurement**

If there is an active market for financial instruments, the fair value of financial instruments is based on the prices within the bid-ask spread that is most representative of fair value in the circumstances, and without any deduction for transaction costs that may occur on sales or disposals. A quoted price is from an active market where price information is readily and regularly available from an exchange, dealer, industry group or pricing service agency and that price information represents actual and regularly occurring orderly transactions.

If a quoted market price is not available, the fair value of the financial instruments is estimated using valuation techniques. Valuation techniques applied include the price used by market participants in an orderly transaction, reference to the fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. The Group selects valuation techniques that are commonly accepted by market participants for pricing the instruments and these techniques have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. Periodically, the Group reviews the valuation techniques and tests them for validity.

**(j) Offsets**

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to offset the recognised amounts and the transactions are intended to be settled on a net basis or by realising the asset and settling the liability simultaneously.

**(k) Securitisations**

The Group securitises certain loans, which generally involves the sale of these assets to structured entities, which in turn issue securities to investors. Interests in the securitised financial assets may be retained in the form of credit enhancement or subordinated tranches, or other residual interests ("retained interests"). Gains or losses on securitisation are the difference between the carrying amount of the derecognised financial assets and the consideration received (including retained interest) which is recognised in profit or loss.

**(l) Financial assets held under resale agreements and financial assets sold under repurchase agreements**

Financial assets held under resale agreements are transactions where the Group acquires financial assets which will be resold at a predetermined price at a future date under resale agreements. Financial assets sold under repurchase agreements are transactions where the Group sells financial assets which will be repurchased at a predetermined price at a future date under repurchase agreements.

The cash paid or received is recognised as financial assets held under resale agreements or sold under repurchase agreements in the statement of financial position. Assets held under resale agreements are not recognised. Assets sold under repurchase agreements continue to be recognised in the statement of financial position.

The differences between the purchase and resale considerations, and that between the sale and repurchase considerations, are amortised over the period of the respective transaction using the effective interest method and are included in interest income and interest expenses respectively.

**(4) Precious metals**

Precious metals comprise gold and other precious metals. Precious metals acquired by the Group for trading purposes are initially recognised at fair value at the date of acquisition and subsequently measured at fair value less cost to sell. The changes in fair value less cost to sell are recognised in profit or loss. Precious metals that are not acquired by the Group principally for trading purpose are carried at lower of cost and net realisable value.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(5) Fixed assets and Construction in progress**

Fixed assets are assets held by the Group for the conduct of business and are expected to be used for more than one year. Construction in progress is transferred to fixed assets when ready for its intended use.

**(a) Cost**

Fixed assets are initially recognised at cost, except for the fixed assets and construction in progress obtained from CCB by the Bank which were recognised at the revalued amount as cost on the date of restructuring. The cost of a purchased fixed asset comprises the purchase price, related taxes, and any directly attributable expenditures for bringing the asset to working condition for its intended use. The cost of a self-constructed fixed asset comprises those expenditures necessarily incurred for bringing the asset to working condition for its intended use.

Where the individual components of an item of fixed assets have different useful lives or provide benefits to the Group in different patterns thus necessitating use of different depreciation rates or methods, they are recognised as separate fixed assets.

Subsequent costs, including the cost of replacing part of an item of fixed assets, are recognised in the carrying amount of the item if the recognition criteria are satisfied, and the carrying amount of the replaced part is derecognised. Expenditures relating to ordinary maintenance of fixed assets are recognised in profit or loss as incurred.

The cost of construction in progress is determined based on actual construction expenditures, which include all necessary construction expenses and other related expenses incurred during construction.

**(b) Depreciation and impairment**

Depreciation is calculated to write off through profit or loss the cost of items of fixed assets, less their estimated residual value, if any, using the straight-line method over their estimated useful lives. Impaired fixed assets are depreciated net of accumulated allowance for impairment losses.

The estimated useful lives, net residual value rates and annual depreciation rates of respective fixed assets are as follows:

Types of assets	Estimated useful lives	Estimated net residual value rates	Annual depreciation rates
Bank premises	30-35 years	3%	2.8%-3.2%
Equipment	3-8 years	3%	12.1%-32.3%
Others	4-11 years	3%	8.8%-24.3%

Aircraft and vessels are used for the Group's operating lease business, depreciated using straight-line method over the estimated useful life of 20 to 30 years (less the years in service at the time of purchase) with the estimated residual value rate varying from 2.9% to 4.8%.

The Group reviews the estimated useful life and estimated net residual value rates of a fixed asset and the depreciation method applied at least once a financial year.

Impairment losses on fixed assets are accounted for in accordance with the accounting policies as set out in Note 4(13).

**(c) Disposal**

Gains or losses arising from the retirement or disposal of a fixed asset are determined as the difference between the net disposal proceeds and the carrying amount of the fixed asset and are recognised in profit or loss on the date of retirement or disposal.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(6) Lease*****Identification of leases***

At inception of a contract, the Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, the customer has both of the right to obtain substantially all of the economic benefits from use of the identified asset and the right to direct the use of the identified asset.

***Assessment of the lease term***

The lease term is the non-cancellable period of a lease for which the Group has the right to use an underlying asset. If the Group has an option to extend the lease, that is, the Group has the right to extend the lease, and is reasonably certain to exercise that option, the lease term also includes periods covered by an option to extend the lease. If the Group has an option to terminate the lease, that is, the Group has the right to terminate the lease, but is reasonably certain not to exercise that option, the lease term includes periods covered by an option to terminate the lease. The Group reassesses whether it is reasonably certain to exercise an extension option, purchase option, or not to exercise a termination option, upon the occurrence of either a significant event or a significant change in the circumstances that is within the control of the Group and affects whether the Group is reasonably certain to exercise an option not previously included in its determination of the lease term.

***As lessee***

For the accounting treatment of the Group as a lessee, see Note 4(7) and(15).

***Lease modifications***

Lease modification is a change in the scope of a lease, the consideration or the term for a lease, that was not part of the original terms and conditions of the lease, for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term.

The Group accounts for a lease modification as a separate lease if both:

- (a) the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- (b) the consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification the Group remeasures the lease liability by discounting the revised lease payments using a revised discount rate. The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, or the lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot be readily determined.

For a lease modification that is not accounted for as a separate lease, the Group accounts for the remeasurement of the lease liability by:

- (a) decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope or term of the lease, and recognising the gain or loss relating to the partial or full termination of the lease in profit or loss; or
- (b) making a corresponding adjustment to the right-of-use asset for all other lease modifications.

***Lessee's incremental borrowing rate***

If the interest rate implicit in the lease cannot be readily determined, the Group measures the lease liability at the present value of the lease payments discounted using the lessee's incremental borrowing rate. According to the economic environment, the Group takes the observable interest rate as the reference basis for determining the incremental borrowing rate, then adjusts the observable interest rate based on its own circumstances, underlying assets, lease terms and amounts of lease liabilities to determine the applicable incremental borrowing rate.

***Short-term leases and leases of low-value assets***

If the Group subleases an asset, or expects to sublease an asset, the head lease does not qualify as a lease of a low-value asset. The Group recognises lease payments on short-term leases and leases of low-value assets in the costs of the related asset or profit or loss on a straight-line basis over the lease term.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(6) Lease (continued)*****As lessor***

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of an underlying asset, except that a lease is classified as an operating lease at the inception date. The Group, as an intermediate lessor, classifies the sublease by reference to the right-of-use asset arising from the head lease.

***As lessor of a finance lease***

At the commencement date of the lease, the Group recognises finance lease payments receivable and derecognises finance lease assets. The Group presents lease payments receivable at an amount equal to the net investment in the lease for the initial measurement. The net investment in the lease is the sum of any unguaranteed residual value accruing to the lessor and at the commencement date of the lease the lease payments receivable by a lessor under a finance lease discounted at the interest rate implicit in the lease.

The Group recognises interest income over the lease term, based on a pattern reflecting a constant periodic rate of return on its net investment in the lease. Variable lease payments received by the Group that are not included in the measurement of the net investment in the lease are recognised in profit or loss as incurred.

The Group accounts for a modification to a finance lease as a separate lease if both:

- (a) the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- (b) the consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a modification to a finance lease that is not accounted for as a separate lease, the Group accounts for the modification as follows:

- (a) if the lease would have been classified as an operating lease had the modification been in effect at the inception date, the Group accounts for the lease modification as a new lease from the effective date of the modification, and measures the carrying amount of the underlying asset as the net investment in the lease immediately before the effective date of the lease modification; or
- (b) if the lease would have been classified as a finance lease had the modification been in effect at the inception date, the Group accounts for the lease modification in accordance with the requirements in Note 4(3) on the contract modifications or re-negotiation.

***As lessor of an operating lease***

Rent income under an operating lease is recognised on a straight-line basis over the lease term, through profit or loss. Contingent lease payments are charged to profit or loss as incurred. The Group accounts for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease.

***Sale and leaseback transactions******As lessor***

If the transfer of an asset satisfies the requirements to be accounted for as a sale of the asset, the Group, as a lessor, accounts for the purchase of the asset and for the lease applying the accounting requirements set forth; and if the transfer of an asset does not satisfy the requirements to be accounted for as a sale of the asset, the Group, as a lessor, does not recognise the transferred asset and recognises a financial asset equal to the transfer proceeds. The Group accounts for the financial asset applying Note 4(3).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(7) Right-of-use assets**

The right-of-use assets of the Group mainly include bank premises and other equipment.

At the commencement date of the lease, the Group recognises a right-of-use asset. The cost of the right-of-use asset comprises: (i) the amount of the initial measurement of the lease liability; (ii) any lease payments made at or before the commencement date of the lease less any lease incentives received; (iii) any initial direct cost incurred; and (iv) an estimate of costs incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. The right-of-use assets are depreciated on a straight-line basis subsequently by the Group. If the Group is reasonably certain that the ownership of the underlying asset will be transferred to the Group at the end of the lease term, the Group depreciates the asset from the commencement date to the end of the useful life of the asset. Otherwise, the Group depreciates the assets from the commencement date to the earlier of the end of the useful life of the asset or the end of the lease term.

The Group remeasures the lease liability at the present value of the changed lease payments and adjusts the carrying amount of the right-of-use assets accordingly. When the carrying amount of the right-of-use asset is reduced to zero, and there is a further reduction in the measurement of the lease liability, the Group recognises the remaining amount of the remeasurement in profit or loss.

**(8) Investment properties**

Investment properties are properties held to earn rental income and/or for capital appreciation. Investment properties include land use rights leased out, land use rights held for transfer upon capital appreciation, and buildings leased out.

An investment property is measured initially at cost. If the economic benefits relating to an investment property will probably flow in and the cost can be reliably measured, subsequent costs incurred for the property are included in the cost of the investment property. Otherwise, subsequent costs are recognised in profit or loss as incurred.

The Group adopts the cost model for subsequent measurement of investment properties. Depreciation is calculated using the straight-line method to write off to profit or loss the cost of investment properties, less their estimated residual value, if any, over their estimated useful lives. Impaired investment properties are depreciated net of accumulated impairment losses.

The estimated useful life, estimated net residual value rate and annual depreciation rate of the Group's investment properties are as follows:

<b>Types of asset</b>	<b>Estimated useful life</b>	<b>Estimated net residual value rate</b>	<b>Annual depreciation rate</b>
Premises	30-35 years	3%	2.8%-3.2%

The amortisation period of land use rights is shown in Note 4(9).

**(9) Land use rights**

Land use rights are initially recognised at cost. The land use rights obtained from CCB by the Bank on the date of restructuring were recorded at the revalued amount. The cost of the land use rights is amortised on a straight-line basis over their authorised useful lives, and charged to the profit or loss. Impaired land use rights are amortised net of accumulated allowance for impairment losses.

Impairment losses on land use rights are accounted for in accordance with the accounting policies as set out in Note 4(13).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(10) Intangible assets**

Software and other intangible assets are initially recognised at cost. The cost less estimated residual values, if any, of the intangible assets is amortised on a straight-line basis over their useful lives, and charged to profit or loss. Impaired intangible assets are amortised net of accumulated allowance for impairment losses.

Impairment losses on intangible assets are accounted for in accordance with the accounting policies as set out in Note 4(13).

**(11) Goodwill**

Goodwill represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets. Goodwill is not amortised. Goodwill arising from a business combination is allocated to each cash-generating unit ("CGU") or group of CGUs, that is expected to benefit from the synergies of the combination. The Group performs an impairment test on goodwill semi-annually.

Any excess of the Group's interest in the net fair value of the acquiree's identifiable net assets over the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree is recognised immediately in profit or loss.

On disposal of the related CGU or group of CGUs, any attributable amount of goodwill net of allowances for impairment losses, if any, is included in the calculation of the profit or loss on disposal.

Impairment loss on goodwill is accounted for in accordance with the accounting policies as set out in Note 4(13).

**(12) Repossessed assets**

In the recovery of impaired loans and advances, the Group may take possession of assets held as collateral through court proceedings or voluntary delivery of possession by the borrowers. Repossessed assets in the form of financial assets are recognised and presented as the appropriate class of financial assets based on the business models and contractual cash flow characteristics, and repossessed assets that are not financial assets are recognised and reported in "other assets" in the balance sheet when the Group intends to achieve an orderly realisation of the impaired assets and the Group is no longer seeking repayment from the borrower.

When using repossessed assets as compensation for losses on loans and advances to customers and interest receivable, the Group recognises repossessed assets in the form of financial assets at fair value, and records any taxes payable, advance payment for litigation fees, tax arrears and other transaction costs incurred to obtain repossessed assets in profit or loss or into the initial book value, respectively, depending on the type of financial assets. Repossessed assets that are not financial assets are initially recognised at the fair value of the rights given up by creditors, and the Group records any taxes payable, advance payment for litigation fees, tax arrears and other transaction costs incurred to obtain the repossessed assets into the book value of repossessed assets.

Repossessed assets that are not financial assets are recognised at book value less allowances for impairment losses measured in accordance with the accounting policies as set out in Note 4(13).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(13) Allowances for impairment losses on assets**

The Group determines the impairment of long-term equity investments and non-financial assets such as fixed assets, construction in progress, right-of-use assets and intangible assets, using the following methods:

The Group assesses at the balance sheet date whether there is any indication that assets may be impaired. If any indication exists that an asset may be impaired, the Group estimates the recoverable amount of the asset.

If there is any indication that an asset may be impaired and it is not possible to estimate the recoverable amount of an individual asset, the Group determines the recoverable amount of the CGU to which the asset belongs.

CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or groups of assets.

The recoverable amount of an asset (or CGU, group of CGUs) is the higher of its fair value less costs of disposal and the present value of the expected future cash flows. The Group considers all relevant factors in estimating the present value of future cash flows, such as the expected future cash flows, the useful life and the discount rate.

**(a) Impairment test for CGU containing goodwill**

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the CGU or group of CGUs that is expected to benefit from the synergies of the combination.

A CGU or group of CGUs to which goodwill has been allocated is tested for impairment by the Group semi-annually, or whenever there is an indication that the CGU or group of CGUs are impaired, by comparing the carrying amount of the CGU or group of CGUs, including the goodwill, with the recoverable amount of the CGU or group of CGUs. At the time of impairment testing of a CGU or group of CGUs to which goodwill has been allocated, there may be an indication of an impairment of an asset within the CGU or group of CGUs containing the goodwill. In such circumstances, the Group tests the asset for impairment first, and recognises any impairment loss for that asset before testing for impairment on the CGU or group of CGUs containing the goodwill. Similarly, there may be an indication of an impairment of a CGU within a group of CGUs containing the goodwill. In such circumstances, the Group tests the CGU for impairment first, and recognises any impairment loss for that CGU, before testing for impairment the group of CGUs to which the goodwill is allocated.

**(b) Impairment loss**

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is recognised as an impairment loss and charged to profit or loss.

For a CGU or a group of CGUs, the amount of impairment loss firstly reduces the carrying amount of any goodwill allocated to the CGU or group of CGUs, and then reduces the carrying amount of other assets (other than goodwill) within the CGU or group of CGUs, pro rata on the basis of the carrying amount of each asset.

**(c) Reversing an impairment loss**

If, in a subsequent period, the amount of impairment loss of the non-financial asset except for goodwill decreases and the decrease can be linked objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods.

An impairment loss in respect of goodwill is not reversed.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(14) Employee benefits**

Employee benefits are all forms of consideration given and compensations incurred by the Group in exchange for services rendered by employees or the termination of the employment relationship. Except for termination benefits, employee benefits are recognised as a liability in the period in which the associated services are rendered by its employees, with a corresponding increase in cost of relevant assets or the expenses in profit or loss. Where payment or settlement is deferred and the effect of discount would be material, these amounts are stated at their present values in the statement of financial position.

**(a) Post-employment benefits**

The Group divides post-employment benefit plans into defined contribution plans and defined benefit plans. Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligation to pay further contributions. Defined benefit plans are post-employment benefit plans other than defined contribution plans. For defined contribution plans, the Group pays contributions to basic retirement insurance, annuity scheme and unemployment insurance for the employees during the reporting period, while defined benefit plans are mainly supplementary retirement benefits.

*Defined contribution retirement schemes*

Pursuant to the relevant laws and regulations in the PRC, employees in the Chinese mainland have joined defined contribution retirement schemes for the employees arranged by local government labour and security authorities. The Group makes contributions to the retirement schemes at the applicable rates based on the amounts stipulated by the local government organisations. The contributions are charged to profit or loss on an accrual basis. When employees retire, the local government labour and security authorities are responsible for the payment of the basic retirement benefits to the retired employees.

*Annuity contributions*

In addition to the statutory provision contributions, the Bank's employees have joined the annuity scheme set up by the Bank under "CCBC Annuity Scheme" (the "scheme") in accordance with state enterprise annuity regulations. The Bank has made annuity contributions in proportion to its employees' gross wages, which are expensed in profit or loss when the contributions are made.

*Supplementary retirement benefits*

The Group pays supplementary retirement benefits for its employees in the Chinese mainland who retired on or before 31 December 2003 in addition to the contributions made to statutory insurance schemes. Such supplementary retirement benefits are defined benefit plans.

The Group's obligations in respect of supplementary retirement benefits are calculated by estimating the amount of obligations that the Group is committed to pay to the employees after their retirement using actuarial techniques. At the end of each reporting period, such obligations are discounted with interest yield of government bonds with similar duration. The service cost and net interest from the supplementary retirement benefits are recognised in profit or loss, and the remeasurements are recognised in other comprehensive income.

The liability recognised in the statement of financial position in respect of supplementary retirement benefits is the present value of supplementary retirement benefit obligations at the end of the reporting period less the fair value of plan assets.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(14) Employee benefits (continued)****(b) Termination benefits**

Where the Group terminates the employment relationship with employees before the end of the employment contracts or provides compensation as an offer to encourage employees to accept voluntary redundancy, a provision is recognised for the compensation arising from termination of employment relationship, through profit or loss. The Group is required to recognise termination benefits at the earlier of when it can no longer withdraw an offer of those benefits and when it recognises any related restructuring costs.

**(c) Early retirement expenses**

The Group recognises the present value of all its liabilities to employees who voluntarily agreed to retire early. The early retirement benefit payments are made by the Group from the date of early retirement to the regulated retirement date. Differences arising from changes in assumptions and estimates of the present value of the liabilities are recognised in profit or loss as incurred.

**(d) Staff incentive plan**

As approved by the board of directors, for the purposes of providing incentives and rewards to eligible employees for their past services, the Group awards a specified amount of staff compensation to the staff incentive plan independently managed by a designated staff committee for those eligible participating employees. The Group recognises its contribution to the plan when it has a present legal or constructive obligation to make such payment and a reliable estimate of the obligation can be made.

**(15) Lease liabilities**

At the commencement date of the lease, the Group measures the lease liability at the present value of the lease payments that are not paid at that date, except for short-term leases and leases of low-value assets. In calculating the present value of the lease payments, the Group uses the interest rate implicit in the lease as the discount rate. If that rate cannot be readily determined, the Group uses the lessee's incremental borrowing rate. The Group calculates the interest expenses of the lease liability in each period during the lease term using the constant periodic rate of interest, and recognises such interest expenses in profit or loss, except those in the costs of the related asset as required. Variable lease payments that are not included in the measurement of the lease liabilities are recognised in profit or loss as incurred, except those in the costs of the related asset as required.

After the commencement date, the Group remeasures the lease liability by discounting the revised lease payments using a revised discount rate if either: (i) there is a change in the in-substance fixed lease payments; (ii) there is a change in the amounts expected to be payable under a residual value guarantee; (iii) there is a change in future lease payments resulting from a change in an index or a rate used to determine those payments; (iv) there is a change in the assessment of an option to purchase, extend or terminate the underlying asset, assessed in the context of a purchase option.

**(16) Insurance contracts*****Separating components from an insurance contract***

Under the contract the insurer signed with the policyholder, the insurer may undertake insurance risk or other risks, or both insurance risk and other risks.

Where the Group undertakes both the insurance risk and other risks, and the insurance risk and other risks can be distinguished and separately measured, the insurance risk shall be separately accounted for as insurance contracts while the other risks shall be accounted for as either investment contracts or service contracts. Where the insurance risk and other risks cannot be distinguished from each other, or can be distinguished but cannot be separately measured, significant insurance risk test shall be performed at the contract's initial recognition date. If the insurance risk is significant, the contract is classified as an insurance contract; otherwise, it is classified as an investment contract or service contract.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(16) Insurance contracts (continued)*****Recognition of insurance premium income***

Insurance premium income is recognised when all of the following criteria are met:

- (a) The insurance contract is issued, and related insurance risk is undertaken by the Group;
- (b) The related economic benefits are likely to flow to the Group; and
- (c) Related income can be reliably measured.

***Insurance contract liabilities***

When measuring insurance contract liabilities, the Group identifies insurance contracts where insurance risks are of similar nature as a measurement unit. Insurance contract liabilities are measured based on a reasonably estimated amount of payments that the Group is obliged to pay in order to fulfil relevant obligations under the insurance contract. Structured product that cannot be sold separately is classified as one measurement unit.

The Group performs liability adequacy test at the end of each reporting period. If the insurance contract liabilities re-calculated with the insurance actuarial method exceed their carrying amounts on the date of the liability adequacy test, an additional provision shall be made for the respective insurance contract liabilities based on the differences. Otherwise, no adjustment is made to the respective insurance contract liabilities.

**(17) Provisions and contingent liabilities**

A provision is recognised in the statement of financial position if, as the result of a past event, the Group has a present legal or constructive obligation that can be reliably estimated and it is probable that an outflow of economic benefits will be required to settle the obligation. A provision is initially measured at the best estimate of the expenditure required to settle the related present obligation. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. Where the effect of the time value of money is material, the best estimate is determined by discounting the related future cash outflows.

A potential obligation arising from a past transaction or event whose existence can only be confirmed by the occurrence or non-occurrence of future uncertain events; or a present obligation that arises from past transactions or events where it is not probable that an outflow of economic benefits is required to settle the obligation or the amount of the obligation cannot be measured reliably, is disclosed as a contingent liability unless the probability of outflow of economic benefit is remote.

**(18) Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. A financial instrument issued is an equity instrument if, and only if, both conditions (i) and (ii) below are met: (i) The financial instrument includes no contractual obligation to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Group; and (ii) If the financial instrument will or may be settled in the Group's own equity instruments, it is a non-derivative instrument that includes no contractual obligations for the Group to deliver a variable number of its own equity instruments; or a derivative that will be settled only by the Group exchanging a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(19) Financial guarantee contracts and loan commitments**

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, in accordance with the terms of a debt instrument.

Financial guarantee contracts are initially recognised at fair value on the date the guarantee was given. Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of the initial amount, less amortisation of guarantee fees, and the best estimate of the loss provisions required to settle the guarantee. Any increase in the liability relating to guarantees is taken to the consolidated statement income.

The impairment allowance of loan commitments provided by the Group is measured by ECL. The Group has not provided any commitment to provide loans at a below-market interest rate, or that can be settled net in cash or by delivering or issuing another financial instrument.

For loan commitments and financial guarantee contracts, the loss allowance is recognised as a provision. However, for contracts that include both a loan and an undrawn commitment and the Group cannot separately identify the ECL on the undrawn commitment component from those on the loan component, the ECL on the undrawn commitment are recognised together with the loss allowance for the loan. To the extent that the combined allowance for ECL exceed the gross carrying amount of the loan, the ECL are recognised as a provision.

**(20) Fiduciary and custody business**

Asset custody business refers to a fee-based business of the Group, as an independent third party, enters into custody contracts with trustors, managers, or trustees in accordance with laws and regulations, maintains entrusted assets in accordance with the contracts, discharges rights and obligations as agreed in the custody contracts, provides custody services, and charges fiduciary and custody fees. The Group fulfills its fiduciary obligations and collects relevant fees in accordance with these contracts, and does not take up any risks and rewards related to the assets under custody, which are recorded as off-balance sheet items.

The Group conducts entrusted lending business, whereby it enters into entrusted loan agreements with customers. Under the terms of these agreements, the customers provide funding (the "entrusted funds") to the Group, and the Group grants loans (the "entrusted loans") to third parties according to the instructions of the customers. As the Group does not assume the risks and rewards of the entrusted loans and the corresponding entrusted funds, entrusted loans and funds are recorded as off-balance sheet items at their principal amounts and no allowance for impairment losses are made for these entrusted loans.

**(21) Revenue recognition****(a) Interest income**

Interest income for debt instruments measured at amortised cost and fair value through other comprehensive income is recognised in profit or loss based on effective interest method. Interest income includes the amortisation of any discount or premium or other differences between the initial carrying amount of an interest-earning instrument and its amount at maturity calculated on an effective interest basis. The effective interest method is a method of calculating the amortised cost of financial assets and liabilities and of allocating the interest income and interest expense over the relevant period.

**(b) Fee and commission income**

Fee and commission income is recognised when the performance obligation is satisfied. For those services that are provided over a period of time, fee and commission income is accrued in accordance with the terms and conditions of the service agreement. For other services, fee and commission income is recognised when the transactions are completed.

**(c) Dividend income**

Dividend income from equity investments is recognised in profit or loss on the date when the Group's right to receive payment is established.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(22) Income tax**

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at the end of each reporting period, and any adjustment to tax payable in respect of previous periods. Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax also arises from unused tax losses and unused tax credits. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax losses and unused tax credits can be utilised.

Current income tax and movements in deferred tax balances are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

At the end of each reporting period, deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled according to the requirements of tax laws. The Group also considers the possibility of realisation and the settlement of deferred tax assets and deferred tax liabilities in the calculation.

Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if the Group has the legally enforceable right to offset current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on the same taxable entity. Otherwise, the balances of deferred tax assets and deferred tax liabilities, and movements therein, are presented separately from each other and are not offset.

**(23) Cash equivalents**

Cash equivalents are short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

**(24) Profit distribution**

Proposed dividends which are declared and approved after the end of each reporting period are not recognised as a liability in the statement of financial position and are instead disclosed as a subsequent event after the end of each reporting period in the note to the financial statements. Dividends payable are recognised as liabilities in the period in which they are approved.

**(25) Related parties**

If the Group has the power, directly or indirectly, to control, jointly control or exercise significant influence over another party, or vice versa, or where the Group and one or more parties are subject to common control or joint control from another party, they are considered to be related parties. Related parties may be individuals or enterprises. The Group's related parties include but are not limited to the following:

- (a) the Bank's parents;
- (b) the Bank's subsidiaries;
- (c) other entities which are controlled by the Bank's parents;
- (d) an investor who has joint control over the Group;
- (e) an investor who can exercise significant influence over the Group;
- (f) an associate of the Group;
- (g) a joint venture of the Group;
- (h) principal individual investors of the Group, and close family members of such individuals (principal individual investors are the individual investors who have the power, directly or indirectly, to control, jointly control or exercise significant influence over another party);
- (i) key management personnel of the Group and close family members of such individuals (key management personnel represent those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director of that entity);
- (j) key management personnel of the Bank's parents and close family members of such individuals;
- (k) other entities that are controlled or jointly controlled by the Group's principal individual investors, key management personnel, or close family members of such individuals;

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(25) Related parties (continued)**

- (l) a post-employment benefit plan for the benefit of employees of the Group, or of any entity that is a related party of the Group; and
- (m) joint ventures and their subsidiaries, or associates and their subsidiaries, of other member units (including parent companies and subsidiaries) of the Bank's corporate group, joint ventures and their subsidiaries, or associates and their subsidiaries, of companies that exercise joint control over the Bank, joint ventures and their subsidiaries of the companies that have a significant influence on the Bank, subsidiaries of joint ventures, and subsidiaries of associates.

**(26) Operating segments**

The identification of operating segments of the Group is on the basis of internal reports that are regularly reviewed by the Group's chief operating decision makers in order to allocate resources to the segment and assess its performance. On the basis of the operating segments, the Group identifies the reportable segments, using a combination of factors including products and services, geographical areas, regulatory environments, which management has chosen for organisation. The operating segments that meet the specified criteria have been aggregated, and the operating segments that meet quantitative thresholds have been reported separately.

The amount reported for each operating segment item is the measure reported to the chief operating decision makers for the purposes of allocating resources to the segment and assessing its performance. Segment information is prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Group.

**(27) Significant accounting estimates and judgements****(a) Classification of financial assets**

The Group's significant judgments in determining the classification of financial assets include the analysis of business models and contractual cash flow characteristics.

The Group determines the business model for the management of financial assets at the level of portfolios and considers the factors such as how the asset's performance is evaluated and reported to key management personnel, the risks affecting the performance of financial assets and the way in which financial assets are managed, and how managers of the business are compensated.

In assessing whether the contractual cash flows of financial assets are consistent with the basic lending arrangement, the Group uses the following key judgements: whether the principals may change because of the changes of time distribution or amount over the life due to reasons such as prepayment; whether the interest includes only the consideration for the time value of money, for credit risk, for other basic lending risks and costs, as well as a profit margin. For example, whether the amount prepaid reflects only the principal that has not yet been paid and the interest based on the outstanding principal, as well as reasonable compensation paid for the early termination of the contract.

**(b) Measurement of expected credit losses**

The measurement of expected credit loss for the investment in financial assets measured at amortised cost and debt instruments measured at FVOCI is an area that requires the use of complex models and significant assumptions about future macroeconomic conditions and credit behaviour (e.g. the likelihood of default by customers and the resulting losses). Explanation of the inputs, assumptions and estimation techniques used in measuring expected credit losses is further detailed in Note 62(1).

A number of significant judgements are required in applying the accounting requirements for measuring expected credit losses, such as:

- Determining criteria for significant increase and credit-impaired in credit risk;
- Choosing appropriate models and assumptions for the measurement of expected credit losses;
- Determining the forward-looking information and weightings for different types of products when measuring expected credit losses; and
- Establishing groups of financial instruments with similar risk characteristics for the purpose of measuring expected credit losses.

Detailed information about the judgements and estimates made by the Group in the above areas is set out in Note 62(1) Credit risk.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)****(27) Significant accounting estimates and judgements (continued)****(c) Fair value of financial instruments**

The fair value of financial instruments that are traded in an active market is based on their quoted market prices in an active market at the valuation date. A quoted market price is a price from an active market where price information is readily and regularly available from an exchange or from a dealer quotation and where this price information represents actual and recurring orderly transactions.

For all other financial instruments, the Group determines fair values using valuation techniques which include discounted cash flow models, as well as other types of valuation model. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, foreign currency exchange rates, credit spreads and the liquidity premium. Where discounted cash flow techniques are used, estimated cash flows are based on management's best estimates and the discount rate used is a market rate at the end of each reporting period applicable for an instrument with similar terms and conditions. Where other pricing models are used, inputs are based on the maximising observable market data at the end of each reporting period. However, where market data is not available, the Group needs to make the best estimates on such unobservable market inputs.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants in an orderly transaction.

**(d) Income taxes**

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The Group carefully evaluates the tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislations. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax assets to be recovered.

**(e) Employee retirement benefit obligations**

The Group has established liabilities in connection with benefits paid to certain retired employees. The amounts of employee benefit expense and liabilities are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, pension benefit inflation rates, medical benefit inflation rates, and other factors. While management believes that its assumptions are appropriate, differences in actual experience or changes in assumptions may affect the Group's other comprehensive income and liability related to its employee retirement benefit obligations.

**(f) Scope of consolidation**

The Group has taken into consideration all facts and circumstances in the assessment of whether the Group, as an investor, controls the investee. The principle of control includes three elements: (i) power over the investee; (ii) exposure, or rights, to variable returns from involvement with the investee; and (iii) the ability to use power over the investee to affect the amount of the investor's returns. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**5 TAXATION**

The Group's main applicable taxes and tax rates are as follows:

**Value added tax ("VAT")**

Pursuant to the 'Circular on the Comprehensive Plan for Levying VAT in place of Business Tax' (Cai Shui [2016] No.36) jointly issued by the Ministry of Finance ("MOF") and the State Administration of Taxation, business tax that used to be levied on taxable income of the Bank and its subsidiaries in the Chinese mainland was replaced by VAT from 1 May 2016, and the main VAT rate is 6%.

**City construction tax**

City construction tax is calculated as 1% to 7% of VAT.

**Education surcharge**

Education surcharge is calculated as 3% of VAT.

**Local education surcharge**

Local education surcharge is calculated as 2% of VAT.

**Income tax**

The income tax rate that is applicable to the Bank and its subsidiaries in the Chinese mainland is 25%. Taxation on overseas operations is charged at the relevant local rates. Tax paid on overseas operations is deducted to the extent allowed under the relevant income tax laws of the PRC.

**6 NET INTEREST INCOME**

	2022	2021
<b>Interest income arising from:</b>		
Deposits with central banks	39,177	36,775
Deposits with banks and non-bank financial institutions	4,495	9,653
Placements with banks and non-bank financial institutions	8,950	5,245
Financial assets held under resale agreements	15,024	12,894
Financial investments	256,237	225,706
Loans and advances to customers		
– Corporate loans and advances	440,582	394,804
– Personal loans and advances	395,219	365,833
– Discounted bills	10,216	6,424
<b>Total</b>	<b>1,169,900</b>	<b>1,057,334</b>
<b>Interest expense arising from:</b>		
Borrowings from central banks	(20,470)	(20,384)
Deposits from banks and non-bank financial institutions	(48,330)	(36,052)
Placements from banks and non-bank financial institutions	(8,409)	(4,937)
Financial assets sold under repurchase agreements	(1,520)	(817)
Debt securities issued	(45,857)	(31,483)
Deposits from customers		
– Corporate deposits	(178,832)	(155,532)
– Personal deposits	(223,418)	(202,709)
<b>Total</b>	<b>(526,836)</b>	<b>(451,914)</b>
<b>Net interest income</b>	<b>643,064</b>	<b>605,420</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**6 NET INTEREST INCOME (CONTINUED)**

(1) Interest income from impaired financial assets is listed as follows:

	2022	2021
Impaired loans and advances	4,844	4,770
Other impaired financial assets	177	40
<b>Total</b>	<b>5,021</b>	<b>4,810</b>

(2) Interest expense on financial liabilities with maturity over five years mainly represented the interest expense on debt securities issued.

**7 NET FEE AND COMMISSION INCOME**

	2022	2021
<b>Fee and commission income</b>		
Settlement and clearing fees	36,567	37,265
Agency service fees	19,231	19,283
Commission on trust and fiduciary activities	17,738	17,284
Bank card fees	17,098	21,148
Asset management business fees	16,185	18,550
Consultancy and advisory fees	10,731	11,658
Others	13,280	13,449
<b>Total</b>	<b>130,830</b>	<b>138,637</b>
<b>Fee and commission expense</b>		
Bank card transaction fees	(6,288)	(5,976)
Inter-bank transaction fees	(1,151)	(1,277)
Others	(7,306)	(9,892)
<b>Total</b>	<b>(14,745)</b>	<b>(17,145)</b>
<b>Net fee and commission income</b>	<b>116,085</b>	<b>121,492</b>

**8 NET TRADING GAIN**

	2022	2021
Debt securities	2,603	4,132
Derivatives	1,030	2,909
Equity investments	(111)	(251)
Others	1,009	1,026
<b>Total</b>	<b>4,531</b>	<b>7,816</b>



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**9 DIVIDEND INCOME**

	2022	2021
Dividend income from equity investments measured at fair value through profit or loss	6,117	5,904
Dividend income from equity investments measured at fair value through other comprehensive income	18	17
<b>Total</b>	<b>6,135</b>	<b>5,921</b>

**10 NET (LOSS)/GAIN ARISING FROM INVESTMENT SECURITIES**

	2022	2021
Net gain related to financial assets designated as measured at fair value through profit or loss	-	2,579
Net loss related to financial liabilities designated as measured at fair value through profit or loss	(10,930)	(11,815)
Net gain related to other financial assets and liabilities measured at fair value through profit or loss	1,512	18,246
Net gain related to financial assets measured at fair value through other comprehensive income	133	1,449
Others	96	39
<b>Total</b>	<b>(9,189)</b>	<b>10,498</b>

**11 NET GAIN ON DERECOGNITION OF FINANCIAL ASSETS MEASURED AT AMORTISED COST**

For the year ended 31 December 2022, the Group has no gain on derecognition of financial assets measured at amortized cost arising from the issuance of asset-backed securitization products (for the year ended 31 December 2021: net gains of RMB4,533 million).

**12 OTHER OPERATING (EXPENSE)/INCOME, NET**

	2022	2021
<b>Other operating income</b>		
Insurance related income	42,939	44,148
Foreign exchange gains	495	7,333
Rental income	6,049	3,679
Others	11,863	12,865
<b>Total</b>	<b>61,346</b>	<b>68,025</b>
<b>Other operating expense</b>		
Insurance related costs	(48,706)	(46,972)
Others	(15,433)	(12,128)
<b>Total</b>	<b>(64,139)</b>	<b>(59,100)</b>
<b>Other operating (expense)/income, net</b>	<b>(2,793)</b>	<b>8,925</b>

Foreign exchange gains or losses includes gains and losses in connection with the translation of foreign currency denominated monetary assets and liabilities, and net realised and unrealised gains and losses on foreign exchange derivatives (including those foreign exchange swaps, foreign exchange options and cross currency swaps entered into in order to economically hedge positions in foreign currency assets).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**13 OPERATING EXPENSES**

	2022	2021
Staff costs		
– Salaries, bonuses, allowances and subsidies	84,349	79,673
– Defined contribution plans	15,549	14,664
– Housing funds	7,567	7,273
– Union running costs and employee education costs	3,302	3,463
– Early retirement benefits	5	1
– Compensation to employees for termination of employment relationship	7	5
– Others	15,815	13,159
	<b>126,594</b>	<b>118,238</b>
Premises and equipment expenses		
– Depreciation charges	22,103	24,055
– Rent and property management expenses	4,111	4,164
– Maintenance	2,997	3,205
– Utilities	1,889	1,810
– Others	2,764	2,308
	<b>33,864</b>	<b>35,542</b>
Taxes and surcharges	8,154	7,791
Amortisation expenses	3,285	3,240
Other general and administrative expenses	50,417	54,371
<b>Total</b>	<b>222,314</b>	<b>219,182</b>

**14 CREDIT IMPAIRMENT LOSSES**

	2022	2021
Loans and advances to customers	139,741	160,324
Financial investments		
– Financial assets measured at amortised cost	1,883	15,830
– Financial assets measured at fair value through other comprehensive income	2,143	468
Off-balance sheet credit business	6,184	2,704
Others	4,588	(11,377)
<b>Total</b>	<b>154,539</b>	<b>167,949</b>

**15 OTHER IMPAIRMENT LOSSES**

	2022	2021
Other impairment losses	479	766

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**16 DIRECTORS' AND SUPERVISORS' EMOLUMENTS**

The aggregate of the emoluments before individual income tax of directors and supervisors who held office during the year is as follows:

	2022				
	Fees RMB'000	Remuneration paid RMB'000	Contributions to defined contribution retirement schemes RMB'000	Other benefits in kind (Note (v)) RMB'000	Total (Note (i)) RMB'000
<b>Executive directors</b>					
Tian Guoli (Note (vi))	–	656	58	159	873
Zhang Jinliang (Notes (ii) &(vi))	–	437	40	101	578
<b>Non-executive directors</b>					
Xu Jiandong (Note (iii))	–	–	–	–	–
Tian Bo (Note (iii))	–	–	–	–	–
Xia Yang (Note (iii))	–	–	–	–	–
Shao Min (Note (iii))	–	–	–	–	–
Liu Fang (Note (iii))	–	–	–	–	–
Li Lu (Notes (ii) & (iii))	–	–	–	–	–
<b>Independent non-executive directors</b>					
Malcolm Christopher McCarthy	410	–	–	–	410
Kenneth Patrick Chung	440	–	–	–	440
Graeme Wheeler	440	–	–	–	440
Michel Madelain	420	–	–	–	420
William Coen	390	–	–	–	390
Leung Kam Chung, Antony	410	–	–	–	410
<b>Supervisors</b>					
Wang Yongqing (Note (vi))	–	656	58	159	873
Lin Hong (Note (vi))	–	1,195	58	211	1,464
Wang Yi (Note (iv))	50	–	–	–	50
Liu Jun (Note (iv))	50	–	–	–	50
Zhao Xijun	290	–	–	–	290
Liu Huan	260	–	–	–	260
Ben Shenglin	250	–	–	–	250
<b>Former executive directors</b>					
Wang Jiang (Notes (ii) & (vi))	–	163	14	44	221
<b>Former non-executive directors</b>					
Zhang Qi (Notes (ii) & (iii))	–	–	–	–	–
<b>Former supervisors</b>					
Yang Fenglai (Notes (ii) & (vi))	–	1,096	36	194	1,326
Deng Aibing (Notes (ii) & (iv))	46	–	–	–	46
	<b>3,456</b>	<b>4,203</b>	<b>264</b>	<b>868</b>	<b>8,791</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**16 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)**

	2021			
	Annual remuneration payable (Allowances) RMB'000	Employer's contribution to social insurances, enterprise annuity, supplemental medical insurance and housing allowances RMB'000	Other monetary income RMB'000	Total RMB'000
<b>Executive directors</b>				
Tian Guoli (Note (vii))	900	206	–	1,106
<b>Non-executive directors</b>				
Xu Jiandong (Note (iii))	–	–	–	–
Zhang Qi (Notes (ii) & (iii))	–	–	–	–
Tian Bo (Note (iii))	–	–	–	–
Xia Yang (Note (iii))	–	–	–	–
Shao Min (Note (iii))	–	–	–	–
Liu Fang (Note (iii))	–	–	–	–
<b>Independent non-executive directors</b>				
Malcolm Christopher McCarthy	410	–	–	410
Kenneth Patrick Chung	440	–	–	440
Graeme Wheeler	440	–	–	440
Michel Madelain	410	–	–	410
William Coen	195	–	–	195
Leung Kam Chung, Antony	101	–	–	101
<b>Supervisors</b>				
Wang Yongqing (Note (vii))	900	206	–	1,106
Yang Fenglai (Notes (ii) & (vii))	2,132	253	–	2,385
Lin Hong	–	–	–	–
Wang Yi (Note (iv))	50	–	–	50
Liu Jun	–	–	–	–
Deng Aibing (Note (ii))	–	–	–	–
Zhao Xijun	290	–	–	290
Liu Huan	270	–	–	270
Ben Shenglin	250	–	–	250
<b>Former executive directors</b>				
Wang Jiang (Notes (ii) & (vii))	825	191	–	1,016
Lyu Jiajin (Note (vii))	337	75	–	412
<b>Former non-executive directors</b>				
Feng Bing (Note (iii))	–	–	–	–
Anita Fung Yuen Mei	195	–	–	195
Carl Walter	220	–	–	220
<b>Former supervisors</b>				
Wu Jianhang (Note (vii))	1,066	132	–	1,198
Lu Kegui (Note (iv))	50	–	–	50
Cheng Yuanguo (Note (iv))	13	–	–	13
	9,494	1,063	–	10,557

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**16 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)**

Notes:

- (i) The amounts of emoluments for the year ended 31 December 2022 in respect of the services rendered by the directors and supervisors are subject to the approval of the Annual General Meeting.
- (ii) Upon election at the 2021 annual general meeting of the Bank and approval of the Board of the Bank, Mr. Zhang Jinliang commenced his position as vice chairman and executive director of the Bank from June 2022. Upon election at the 2022 first extraordinary general meeting of the Bank considered and approval of the CBIRC, Ms. Li Lu commenced her position as non-executive director of the Bank from March 2023.
- Due to change of job, Mr. Wang Jiang ceased to serve as vice chairman and executive director of the Bank from March 2022. Due to change of job, Mr. Zhang Qi ceased to serve as non-executive director of the Bank from December 2022.
- Due to change of job, Mr. Yang Fenglai ceased to serve as shareholder representative supervisors of the Bank from November 2022. By reason of age, Mr. Deng Aibing ceased to serve as employee representative supervisors of the Bank from November 2022.
- (iii) The Bank did not need to pay the emoluments of non-executive directors appointed by Huijin for the services rendered in 2022 and 2021.
- (iv) The amounts only included fees for their services as supervisors.
- (v) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
- (vi) The total compensation package for these directors and supervisors for the year ended 31 December 2022 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation not provided for is not expected to have a significant impact on the Group's financial statements for the year ended 31 December 2022. The final compensation will be disclosed in a separate announcement when determined.
- (vii) The total compensation package for certain directors and supervisors for the year ended 31 December 2021 had not been finalised in accordance with regulations of the PRC relevant authorities as at the date that the 2021 financial statements were published. The aforesaid total compensation package for the directors and supervisors for the year ended 31 December 2021 was the final amount.
- (viii) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities has been paid in accordance with relevant policies relating to the central remuneration reform.
- None of the directors and supervisors received any inducements or compensation for loss of office, or waived any emoluments during the years ended 31 December 2022 and 2021.

**17 INDIVIDUALS WITH HIGHEST EMOLUMENTS**

None of the five individuals with the highest emoluments are directors or supervisors whose emoluments are disclosed in Note 16. The aggregate of the emoluments before individual income tax of the five highest paid individuals during the year is as follows:

	2022 RMB'000	2021 RMB'000
Salaries and allowance	8,865	12,329
Variable compensation	28,632	25,142
Contributions to defined contribution retirement schemes	473	758
Other benefits in kind	2,054	574
<b>Total</b>	<b>40,024</b>	<b>38,803</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**17 INDIVIDUALS WITH HIGHEST EMOLUMENTS (CONTINUED)**

The numbers of these individuals whose emoluments before individual income tax are within the following bands is set out below:

	2022	2021
RMB6,500,001 – RMB7,000,000	–	1
RMB7,000,001 – RMB7,500,000	1	2
RMB7,500,001 – RMB8,000,000	3	–
RMB8,000,001 – RMB8,500,000	–	–
RMB8,500,001 – RMB9,000,000	–	2
RMB9,000,001 – RMB9,500,000	–	–
RMB9,500,001 – RMB10,000,000	1	–

None of these individuals received any inducements or compensation for loss of office, or waived any emoluments during the years ended 31 December 2022 and 2021.

**18 INCOME TAX EXPENSE****(1) Income tax expense**

	2022	2021
Current tax	77,397	79,228
– The Chinese mainland	75,509	77,135
– Hong Kong	1,055	1,231
– Other countries and regions	833	862
Adjustments for prior years	(456)	(709)
Deferred tax	(18,090)	(4,035)
<b>Total</b>	<b>58,851</b>	<b>74,484</b>

The provisions for income taxes for the Chinese mainland and Hong Kong are calculated at 25% and 16.5% of the estimated taxable income from the Chinese mainland and Hong Kong operations, respectively. Taxation for other overseas operations is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

**(2) Reconciliation between income tax expense and accounting profit**

	Note	2022	2021
Profit before tax		382,017	378,412
Income tax calculated at the 25% statutory tax rate		95,504	94,603
Effects of different applicable rates of tax prevailing in other countries/regions		(1,070)	(89)
Non-deductible expenses	(a)	19,222	28,519
Non-taxable income	(b)	(54,349)	(47,840)
Adjustments on income tax for prior years which affect profit or loss		(456)	(709)
<b>Income tax expense</b>		<b>58,851</b>	<b>74,484</b>

(a) Non-deductible expenses primarily include non-deductible losses resulting from write-offs and impairment losses.

(b) Non-taxable income primarily includes interest income from PRC government bonds and local government bonds.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**19 EARNINGS PER SHARE**

Basic earnings per share for the years ended 31 December 2022 and 2021 have been computed by dividing the net profit attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the years.

For the purpose of calculating basic earnings per share, dividends on non-cumulative preference shares declared in respect of the period and the perpetual bond interest paid in the period should be deducted from the amount attributable to equity shareholders of the Bank.

The conversion feature of preference shares are considered to be contingently issuable ordinary shares. The triggering events of conversion did not occur for the years ended 31 December 2022 and 2021, therefore the conversion feature of preference shares has no effect on the basic and diluted earnings per share calculations.

	2022	2021
Net profit attributable to equity shareholders of the Bank	323,861	302,513
Less: Profit for the year attributable to other equity instruments holders of the Bank	(4,538)	(4,538)
Net profit attributable to ordinary shareholders of the Bank	319,323	297,975
Weighted average number of ordinary shares (in millions of shares)	250,011	250,011
Basic earnings per share attributable to ordinary shareholders of the Bank (in RMB yuan)	1.28	1.19
Diluted earnings per share attributable to ordinary shareholders of the Bank (in RMB yuan)	1.28	1.19

**20 CASH AND DEPOSITS WITH CENTRAL BANKS**

	Note	31 December 2022	31 December 2021
Cash		47,534	48,613
Deposits with central banks			
– Statutory deposit reserves	(1)	2,305,301	2,160,485
– Surplus deposit reserves	(2)	771,473	520,700
– Fiscal deposits and others		33,725	33,032
Accrued interest		1,263	1,062
Total		3,159,296	2,763,892

- (1) The Group places statutory deposit reserves with the People's Bank of China ("PBC") and overseas central banks where it has operations. The statutory deposit reserves are not available for use in the Group's daily business.

As at the end of the reporting period, the Bank's statutory deposit reserve rates in the Chinese mainland were as follows:

	31 December 2022	31 December 2021
Reserve rate for RMB deposits	9.50%	10.00%
Reserve rate for foreign currency deposits	6.00%	9.00%

The statutory RMB deposit reserve rates applicable to domestic subsidiaries of the Group are determined by the PBC.

The amounts of statutory deposit reserves placed with the central banks of overseas countries and regions are determined by local jurisdictions.

- (2) The surplus deposit reserve maintained with the PBC is mainly for the purpose of clearing.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**21 DEPOSITS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS**

## (1) Analysed by type of counterparties

	31 December 2022	31 December 2021
Banks	177,040	146,243
Non-bank financial institutions	7,618	8,003
Accrued interest	1,060	986
Gross balances	185,718	155,232
Allowances for impairment losses (Note 36)	(338)	(125)
Net balances	185,380	155,107

## (2) Analysed by geographical sectors

	31 December 2022	31 December 2021
The Chinese mainland	152,435	122,172
Overseas	32,223	32,074
Accrued interest	1,060	986
Gross balances	185,718	155,232
Allowances for impairment losses (Note 36)	(338)	(125)
Net balances	185,380	155,107

As at 31 December 2022 and 2021, all of the Group's and the Bank's deposits with banks and non-bank financial institutions were designated as Stage 1. For the years ended 31 December 2022 and 2021, neither the book values nor the impairment allowances had any migrations between stages.

**22 PLACEMENTS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS**

## (1) Analysed by type of counterparties

	31 December 2022	31 December 2021
Banks	254,704	96,021
Non-bank financial institutions	173,148	91,551
Accrued interest	2,657	1,004
Gross balances	430,509	188,576
Allowances for impairment losses (Note 36)	(833)	(414)
Net balances	429,676	188,162



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**22 PLACEMENTS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS (CONTINUED)**

## (2) Analysed by geographical sectors

	31 December 2022	31 December 2021
The Chinese mainland	276,535	115,485
Overseas	151,317	72,087
Accrued interest	2,657	1,004
Gross balances	430,509	188,576
Allowances for impairment losses (Note 36)	(833)	(414)
Net balances	429,676	188,162

As at 31 December 2022, all of the Group's placements with banks and non-bank financial institutions were designated as Stage 1 (31 December 2021: The Group's placements with banks and non-bank financial institutions had predominantly been designated as Stage 1).

**23 DERIVATIVES AND HEDGE ACCOUNTING**

## (1) Analysed by type of contracts

	Note	31 December 2022			31 December 2021		
		Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Interest rate contracts		654,559	7,202	4,312	584,102	1,870	2,296
Exchange rate contracts		2,685,521	40,119	38,820	3,183,567	27,578	27,772
Other contracts	(a)	127,641	1,987	3,615	130,138	2,102	1,255
Total		3,467,721	49,308	46,747	3,897,807	31,550	31,323

## (2) Analysed by counterparty credit risk-weighted assets

	Note	31 December 2022	31 December 2021
Counterparty credit default risk-weighted assets			
– Interest rate contracts		6,479	3,387
– Exchange rate contracts		50,168	39,036
– Other contracts	(a)	14,869	16,082
Subtotal		71,516	58,505
Risk-weighted assets for credit valuation adjustment		16,952	13,618
Total		88,468	72,123

The notional amounts of derivatives only represent the unsettled transaction volume as at the balance sheet date, instead of the amount of risk assets. Since 1 January 2013, the Group has adopted Capital Rules for Commercial Banks (Provisional) and other related policies. According to the rules set out by the CBIRC, the counterparty credit risk-weighted assets include risk-weighted assets for credit valuation adjustments which are calculated based on counterparty conditions and maturity characteristics and include back-to-back client-driven transactions. From 1 January 2019, the Group measures default risk-weighted assets for derivatives counterparties in accordance with the *Rules on Measuring Derivative Counterparty Default Risk Assets*.

(a) Other contracts mainly consist of precious metals and commodity contracts.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**23 DERIVATIVES AND HEDGE ACCOUNTING (CONTINUED)****(3) Hedge accounting**

The following designated hedging instruments are included in the derivatives disclosed above.

	31 December 2022			31 December 2021		
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Fair value hedges						
Interest rate swaps	52,664	2,147	1,290	47,695	197	522
Cross currency swaps	2,403	5	17	29	-	-
Cash flow hedges						
Foreign exchange swaps	18,394	76	72	11,102	49	55
Cross currency swaps	-	-	-	636	-	48
Interest rate swaps	3,105	210	-	2,894	7	18
<b>Total</b>	<b>76,566</b>	<b>2,438</b>	<b>1,379</b>	<b>62,356</b>	<b>253</b>	<b>643</b>

**(a) Fair value hedges**

The Group uses interest rate swaps and cross currency swaps to hedge against changes in fair value of financial assets measured at fair value through other comprehensive income, debt securities issued, and loans and advances to customers arising from changes in interest rates and exchange rates.

Net gains/(losses) on fair value hedges are as follows:

	2022	2021
Hedging instruments	1,166	686
Hedged items	(1,139)	(672)

The gain and loss arising from the ineffective portion of fair value hedges was immaterial for the years ended 31 December 2022 and 2021.

**(b) Cash flow hedges**

The Group uses foreign exchange swaps, cross currency swaps and interest rate swaps to hedge against exposures to cash flow variability primarily from foreign exchange and interest rate risks of deposits from customers, loans and advances to customers, debt securities issued, placements from banks and non-bank financial institutions, and placements with banks and non-bank financial institutions. The maturities of hedging instruments and hedged items are both within five years.

For the year ended 31 December 2022, the Group's net gain from the cash flow hedges of RMB485 million was recognised in other comprehensive income (for the year ended 31 December 2021: net gain from cash flow hedges of RMB320 million), and the gain and loss arising from the ineffective portion of cash flow hedges was immaterial.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**24 FINANCIAL ASSETS HELD UNDER RESALE AGREEMENTS**

Financial assets held under resale agreements analysed by underlying assets are shown as follows:

	<b>31 December 2022</b>	31 December 2021
Debt securities		
– Government bonds	413,548	259,628
– Debt securities issued by policy banks, banks and non-bank financial institutions	562,011	253,753
Subtotal	975,559	513,381
Discounted bills	64,964	35,590
Accrued interest	530	199
Total	1,041,053	549,170
Allowances for impairment losses (Note 36)	(206)	(92)
Net balances	1,040,847	549,078

As at 31 December 2022 and 2021, the Group's financial assets held under resale agreements were all designated as Stage 1. For the year ended 2022 and 2021, the book value and the impairment loss allowances do not involve the transfer between stages.

**25 LOANS AND ADVANCES TO CUSTOMERS**

## (1) Analysed by measurement

	Notes	<b>31 December 2022</b>	31 December 2021
Gross loans and advances to customers measured at amortised cost		20,101,516	18,380,916
Less: allowances for impairment losses		(704,088)	(637,338)
Net loans and advances to customers measured at amortised cost	(a)	19,397,428	17,743,578
Loans and advances to customers measured at fair value through other comprehensive income	(b)	1,048,651	379,469
Loans and advances to customers measured at fair value through profit or loss	(c)	–	3,761
Accrued interest		49,038	43,684
Total		20,495,117	18,170,492

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

(1) Analysed by measurement (continued)

*(a) Loans and advances to customers measured at amortised cost*

	31 December 2022	31 December 2021
Corporate loans and advances		
– Loans	11,653,882	10,267,665
– Finance leases	118,290	135,601
	11,772,172	10,403,266
Personal loans and advances		
– Residential mortgages	6,547,659	6,449,580
– Personal consumer loans	301,416	240,147
– Personal business loans	415,344	226,463
– Credit cards	928,101	899,127
– Others	136,824	162,333
	8,329,344	7,977,650
Gross loans and advances to customers measured at amortised cost	20,101,516	18,380,916
Stage 1 – allowances for impairment losses	(339,557)	(310,207)
Stage 2 – allowances for impairment losses	(176,141)	(154,465)
Stage 3 – allowances for impairment losses	(188,390)	(172,666)
Allowances for impairment losses at amortised cost (Note 36)	(704,088)	(637,338)
Net loans and advances to customers measured at amortised cost	19,397,428	17,743,578

*(b) Loans and advances to customers measured at fair value through other comprehensive income*

	31 December 2022	31 December 2021
Discounted bills	1,048,651	379,469

*(c) Loans and advances to customers measured at fair value through profit or loss*

	31 December 2022	31 December 2021
Corporate loans and advances	–	3,761

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

## (2) Analysed by assessment method of expected credit losses

	31 December 2022			
	Stage 1	Stage 2	Stage 3	Total
Gross loans and advances to customers measured at amortised cost	19,128,592	680,099	292,825	20,101,516
Less: allowances for impairment losses	(339,557)	(176,141)	(188,390)	(704,088)
Carrying amount of loans and advances to customers measured at amortised cost	18,789,035	503,958	104,435	19,397,428
Provision percentage for loans and advances to customers measured at amortised cost	1.78%	25.90%	64.34%	3.50%
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	1,038,161	10,490	–	1,048,651
Allowances for impairment losses on loans and advances to customers measured at fair value through other comprehensive income	(2,610)	(553)	–	(3,163)
	31 December 2021			
	Stage 1	Stage 2	Stage 3	Total
Gross loans and advances to customers measured at amortised cost	17,525,964	588,881	266,071	18,380,916
Less: allowances for impairment losses	(310,207)	(154,465)	(172,666)	(637,338)
Carrying amount of loans and advances to customers measured at amortised cost	17,215,757	434,416	93,405	17,743,578
Provision percentage for loans and advances to customers measured at amortised cost	1.77%	26.23%	64.89%	3.47%
Carrying amount of loans and advances to customers measured at fair value through other comprehensive income	376,355	3,114	–	379,469
Allowances for impairment losses on loans and advances to customers measured at fair value through other comprehensive income	(900)	(216)	–	(1,116)

For loans and advances to customers designated as Stages 1 and Stage 2 as well as personal loans and advances, and corporate loans and advances under portfolio management designated as Stage 3, the Group assessed ECL using risk parameter modelling approach that incorporated relevant parameters such as Probability of Default (“PD”), Loss Given Default (“LGD”) or Exposure at Default (“EAD”). For other corporate loans and advances and discounted bills designated as Stage 3, management calculated ECL using the discounted cash flow method on expected recoverable cash flows.

The segmentation of the loans mentioned above is defined in Note 4(3)(f).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

## (3) Movements of allowances for impairment losses

	Notes	2022			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2022</b>		<b>310,207</b>	<b>154,465</b>	<b>172,666</b>	<b>637,338</b>
Transfers:					
Transfers in/(out) to Stage 1		16,596	(16,120)	(476)	-
Transfers in/(out) to Stage 2		(8,324)	14,805	(6,481)	-
Transfers in/(out) to Stage 3		(4,035)	(22,533)	26,568	-
Newly originated or purchased financial assets		154,797	-	-	154,797
Transfer out/repayment	(a)	(120,384)	(29,647)	(52,014)	(202,045)
Remeasurements	(b)	(9,300)	75,171	84,033	149,904
Write-offs		-	-	(51,434)	(51,434)
Recoveries of loans and advances written off		-	-	15,528	15,528
<b>As at 31 December 2022</b>		<b>339,557</b>	<b>176,141</b>	<b>188,390</b>	<b>704,088</b>
		2021			
	Notes	Stage 1	Stage 2	Stage 3	Total
<b>As at 1 January 2021</b>		<b>275,428</b>	<b>108,099</b>	<b>172,536</b>	<b>556,063</b>
Transfers:					
Transfers in/(out) to Stage 1		9,277	(8,793)	(484)	-
Transfers in/(out) to Stage 2		(10,303)	12,817	(2,514)	-
Transfers in/(out) to Stage 3		(2,551)	(21,749)	24,300	-
Newly originated or purchased financial assets		153,274	-	-	153,274
Transfer out/repayment	(a)	(107,775)	(19,250)	(47,119)	(174,144)
Remeasurements	(b)	(7,143)	83,341	72,186	148,384
Write-offs		-	-	(59,999)	(59,999)
Recoveries of loans and advances written off		-	-	13,760	13,760
<b>As at 31 December 2021</b>		<b>310,207</b>	<b>154,465</b>	<b>172,666</b>	<b>637,338</b>

(a) Transfer out/repayment refers to transfer of creditor's rights, securitisation of assets, debt-to-equity swaps and reversal of loss provisions due to repayment of debts in the form of other assets, as well as repayment of loans.

(b) Remeasurements comprise the impact of changes in PD, LGD, and EAD; changes in model assumptions and methodologies; loss provisions change due to stage-transfer; unwinding of discount; and the impact of exchange rate changes, etc.

The loss provisions disclosed above are for loans and advances to customers measured at amortised cost.

For the year ended 31 December 2022, the changes of gross carrying amounts of loans and advances to customers with a significant impact on the Group's impairment allowance were mainly resulted from the credit business in the Chinese mainland, including:

For the year ended 31 December 2022, the gross carrying amount of domestic branches corporate loans and advances to customers transferred from Stage 1 to Stage 2 was RMB165,437 million (for the year ended 31 December 2021: RMB186,590 million). The gross carrying amount of loans transferred from Stage 2 to Stage 3 was RMB51,923 million (for the year ended 31 December 2021: RMB62,236 million). The gross carrying amount of loans transferred from Stage 2 to Stage 1 was RMB47,495 million (for the year ended 31 December 2021: RMB27,972 million). The changes of impairment allowances resulting from loans transferred from Stage 1 to Stage 3, and Stage 3 to Stage 1 and Stage 2 was not significant (for the year ended 31 December 2021: not significant). For the year ended 31 December 2022, the changes of impairment allowances resulting from stage-transfer of domestic branches personal loans and advances to customers were not significant (for the year ended 31 December 2021: not significant).

For the year ended 31 December 2022, the gross carrying amount of the loans of which impairment allowances were transferred from Stage 3 to Stage 2, and from Stage 3 or Stage 2 to Stage 1, due to the modification of contractual cash flows of domestic branches which did not result in derecognition was not significant (for the year ended 31 December 2021: not significant).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

## (4) Overdue loans analysed by overdue period

	31 December 2022				Total
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	
Unsecured loans	23,342	19,039	9,643	1,785	53,809
Guaranteed loans	16,446	13,246	21,106	4,079	54,877
Loans secured by property and other immovable assets	43,931	30,768	21,018	4,602	100,319
Other pledged loans	4,278	1,701	3,176	652	9,807
<b>Total</b>	<b>87,997</b>	<b>64,754</b>	<b>54,943</b>	<b>11,118</b>	<b>218,812</b>
As a percentage of gross loans and advances to customers	0.41%	0.31%	0.26%	0.05%	1.03%

	31 December 2021				Total
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	
Unsecured loans	15,751	19,292	8,068	4,137	47,248
Guaranteed loans	8,809	14,063	27,182	6,087	56,141
Loans secured by property and other immovable assets	22,588	19,086	20,726	4,178	66,578
Other pledged loans	1,698	2,708	1,657	431	6,494
<b>Total</b>	<b>48,846</b>	<b>55,149</b>	<b>57,633</b>	<b>14,833</b>	<b>176,461</b>
As a percentage of gross loans and advances to customers	0.26%	0.29%	0.31%	0.08%	0.94%

Overdue loans represent loans of which the whole or part of the principal or interest is overdue for 1 day or more.

## (5) Packaged disposal of non-performing loans

For the year ended 31 December 2022, the Group's total amount of non-performing loans sold through packaged disposal to external asset management companies was RMB3,052 million (for the year ended 31 December 2021: RMB5,985 million).

## (6) Write-offs

According to the Group's Write-offs policy, it is required to continue to recover the bad debts that are written off. For the year ended 31 December 2022, the amount of loans and advances to customers that the Group has written off under litigation-related condition but still under enforcement was RMB15,655 million (for the year ended 31 December 2021: RMB21,081 million).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 26 FINANCIAL INVESTMENTS

## (1) Analysed by measurement

	Notes	31 December 2022	31 December 2021
Financial assets measured at fair value through profit or loss	(a)	567,716	545,273
Financial assets measured at amortised cost	(b)	5,992,582	5,155,168
Financial assets measured at fair value through other comprehensive income	(c)	1,979,851	1,941,478
<b>Total</b>		<b>8,540,149</b>	<b>7,641,919</b>

## (a) Financial assets measured at fair value through profit or loss

## Analysed by nature

	Notes	31 December 2022	31 December 2021
Held-for-trading purposes			
– Debt securities	(i)	140,689	123,857
– Equity instruments and funds	(ii)	1,007	931
		<b>141,696</b>	<b>124,788</b>
Others			
– Credit investments	(iii)	58,796	19,613
– Debt securities	(iv)	140,547	136,747
– Funds and others	(v)	226,677	264,125
		<b>426,020</b>	<b>420,485</b>
<b>Total</b>		<b>567,716</b>	<b>545,273</b>

## Analysed by type of issuers

## Held-for-trading purposes

## (i) Debt securities

	31 December 2022	31 December 2021
Government	16,227	16,936
Central banks	7,453	211
Policy banks	23,612	34,105
Banks and non-bank financial institutions	38,997	28,966
Enterprises	54,400	43,639
<b>Total</b>	<b>140,689</b>	<b>123,857</b>
Listed (Note)	129,534	123,461
– of which in Hong Kong	622	1,326
Unlisted	11,155	396
<b>Total</b>	<b>140,689</b>	<b>123,857</b>

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

(1) Analysed by measurement (continued)

(a) *Financial assets measured at fair value through profit or loss (continued)**Analysed by type of issuers (continued)*

Held-for-trading purposes (continued)

(ii) Equity instruments and funds

	31 December 2022	31 December 2021
Banks and non-bank financial institutions	796	575
Enterprises	211	356
<b>Total</b>	<b>1,007</b>	931
Listed	281	405
– of which in Hong Kong	89	91
Unlisted	726	526
<b>Total</b>	<b>1,007</b>	931

Others

(iii) Credit investments

	31 December 2022	31 December 2021
Banks and non-bank financial institutions	34,008	4,071
Enterprises	24,788	15,542
<b>Total</b>	<b>58,796</b>	19,613
Unlisted	58,796	19,613
<b>Total</b>	<b>58,796</b>	19,613

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

(1) Analysed by measurement (continued)

(a) *Financial assets measured at fair value through profit or loss (continued)**Analysed by type of issuers (continued)*

Others (continued)

(iv) Debt securities

	31 December 2022	31 December 2021
Policy banks	11,353	7,499
Banks and non-bank financial institutions	126,889	128,045
Enterprises	2,305	1,203
<b>Total</b>	<b>140,547</b>	<b>136,747</b>
Listed (Note)	138,442	135,766
– of which in Hong Kong	29	265
Unlisted	2,105	981
<b>Total</b>	<b>140,547</b>	<b>136,747</b>

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".

(v) Funds and others

	31 December 2022	31 December 2021
Banks and non-bank financial institutions	83,702	116,539
Enterprises	142,975	147,586
<b>Total</b>	<b>226,677</b>	<b>264,125</b>
Listed	36,791	51,408
– of which in Hong Kong	1,394	1,283
Unlisted	189,886	212,717
<b>Total</b>	<b>226,677</b>	<b>264,125</b>

There was no significant limitation on the ability of the Group to dispose of financial assets measured at FVPL.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

(1) Analysed by measurement (continued)

*(b) Financial assets measured at amortised cost**Analysed by type of issuers*

	<b>31 December 2022</b>	31 December 2021
Government	<b>5,164,591</b>	4,417,350
Central banks	–	4,799
Policy banks	<b>336,182</b>	293,199
Banks and non-bank financial institutions	<b>153,605</b>	141,458
Enterprises	<b>245,356</b>	214,569
Special government bond	<b>49,200</b>	49,200
Subtotal	<b>5,948,934</b>	5,120,575
Accrued interest	<b>78,530</b>	68,821
Gross balances	<b>6,027,464</b>	5,189,396
Allowances for impairment losses		
– Stage 1	<b>(17,782)</b>	(17,737)
– Stage 2	<b>(199)</b>	(1,427)
– Stage 3	<b>(16,901)</b>	(15,064)
Subtotal	<b>(34,882)</b>	(34,228)
Net balances	<b>5,992,582</b>	5,155,168
Listed (Note)	<b>5,878,554</b>	5,039,270
– of which in Hong Kong	<b>5,994</b>	5,500
Unlisted	<b>114,028</b>	115,898
Total	<b>5,992,582</b>	5,155,168
Market value of listed bonds	<b>6,031,740</b>	5,166,941

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**26 FINANCIAL INVESTMENTS (CONTINUED)**

(1) Analysed by measurement (continued)

(c) *Financial assets measured at fair value through other comprehensive income**Analysed by nature*

	Note	31 December 2022	31 December 2021
Debt securities	(i)	1,972,404	1,934,061
Equity instruments	(ii)	7,447	7,417
<b>Total</b>		<b>1,979,851</b>	<b>1,941,478</b>

*Analysed by type of issuers*

(i) Debt securities

	31 December 2022	31 December 2021
Government	1,217,594	1,200,061
Central banks	40,064	38,103
Policy banks	425,149	413,845
Banks and non-bank financial institutions	135,828	99,382
Enterprises	107,421	120,348
Accumulated change of fair value charged in other comprehensive income	21,167	36,527
<b>Subtotal</b>	<b>1,947,223</b>	<b>1,908,266</b>
Accrued interest	25,181	25,795
<b>Total</b>	<b>1,972,404</b>	<b>1,934,061</b>
Listed (Note)	1,872,550	1,865,916
– of which in Hong Kong	61,905	68,435
Unlisted	99,854	68,145
<b>Total</b>	<b>1,972,404</b>	<b>1,934,061</b>

Note: Debt securities traded on the China Domestic Interbank Bond Market are classified as "Listed".

(ii) Equity instruments

	31 December 2022		31 December 2021	
	Fair value	Dividend income during the year	Fair value	Dividend income during the year
Equity instruments	7,447	18	7,417	17

For the years ended 31 December 2022 and 2021, the Group did not sell any of the investments above, nor did it transfer any cumulative gains or losses in equity.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 26 FINANCIAL INVESTMENTS (CONTINUED)

## (2) Movements of allowances for impairment losses

(a) *Financial assets measured at amortised cost*

	Note	2022			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2022</b>		<b>17,737</b>	<b>1,427</b>	<b>15,064</b>	<b>34,228</b>
Transfers:					
Transfers in/(out) to Stage 1		–	–	–	–
Transfers in/(out) to Stage 2		(60)	60	–	–
Transfers in/(out) to Stage 3		(34)	(610)	644	–
Newly originated or purchased financial assets		3,106	–	–	3,106
Financial assets derecognised during the year		(2,288)	(699)	(306)	(3,293)
Remeasurements	(i)	(713)	14	2,769	2,070
Foreign exchange translation and other movements		34	7	(1,270)	(1,229)
<b>As at 31 December 2022</b>		<b>17,782</b>	<b>199</b>	<b>16,901</b>	<b>34,882</b>
	Note	2021			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2021</b>		<b>13,211</b>	<b>282</b>	<b>6,745</b>	<b>20,238</b>
Transfers:					
Transfers in/(out) to Stage 1		–	–	–	–
Transfers in/(out) to Stage 2		(13)	13	–	–
Transfers in/(out) to Stage 3		–	(111)	111	–
Newly originated or purchased financial assets		5,073	916	7,364	13,353
Financial assets derecognised during the year		(1,494)	(112)	(623)	(2,229)
Remeasurements	(i)	878	429	3,399	4,706
Foreign exchange translation and other movements		82	10	(1,932)	(1,840)
<b>As at 31 December 2021</b>		<b>17,737</b>	<b>1,427</b>	<b>15,064</b>	<b>34,228</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 26 FINANCIAL INVESTMENTS (CONTINUED)

## (2) Movements of allowances for impairment losses (continued)

## (b) Financial assets measured at fair value through other comprehensive income

	Note	2022			
		Stage 1	Stage 2	Stage 3	Total
<b>As at 1 January 2022</b>		<b>3,640</b>	<b>101</b>	<b>70</b>	<b>3,811</b>
Transfers:					
Transfers in/(out) to Stage 1		3	(3)	-	-
Transfers in/(out) to Stage 2		-	-	-	-
Transfers in/(out) to Stage 3		-	(56)	56	-
Newly originated or purchased financial assets		2,501	-	-	2,501
Financial assets derecognised during the year		(1,152)	(20)	(70)	(1,242)
Remeasurements	(i)	548	20	316	884
Foreign exchange translation and other movements		4	-	-	4
<b>As at 31 December 2022</b>		<b>5,544</b>	<b>42</b>	<b>372</b>	<b>5,958</b>

	Note	2021			
		Stage 1	Stage 2	Stage 3	Total
<b>As at 1 January 2021</b>		<b>3,334</b>	<b>11</b>	<b>-</b>	<b>3,345</b>
Transfers:					
Transfers in/(out) to Stage 1		11	(11)	-	-
Transfers in/(out) to Stage 2		(9)	9	-	-
Transfers in/(out) to Stage 3		(1)	-	1	-
Newly originated or purchased financial assets		641	3	-	644
Financial assets derecognised during the year		(856)	-	-	(856)
Remeasurements	(i)	417	159	104	680
Foreign exchange translation and other movements		103	(70)	(35)	(2)
<b>As at 31 December 2021</b>		<b>3,640</b>	<b>101</b>	<b>70</b>	<b>3,811</b>

(i) Remeasurements mainly consist of updates to PD, LGD, and EAD, as well as provisioning/reversal of loss provisions for financial investments due to migration between stages.

As at 31 December 2022, the Group's financial assets measured at amortised cost with carrying amount of RMB19,768 million (as at 31 December 2021: RMB18,296 million) and financial assets measured at fair value through other comprehensive income with carrying amount of RMB175 million (as at 31 December 2021: RMB74 million) were impaired and classified as Stage 3, financial assets measured at amortised cost with carrying amount of RMB1,273 million (as at 31 December 2021: RMB5,241 million) and financial assets measured at fair value through other comprehensive income with carrying amount of RMB467 million (as at 31 December 2021: 1,469 million) were classified as Stage 2, and the remaining financial assets measured at amortised cost and financial assets measured at fair value through other comprehensive income were classified as Stage 1.

For the year ended 31 December 2022, the increase in the Group's Stage 1 financial assets due to newly originated or purchased financial assets amounted to RMB1,802,961 million (for the year ended 31 December 2021: RMB1,568,530 million), the decrease in Stage 1 financial assets due to derecognition amounted to RMB943,911 million (for the year ended 31 December 2021: RMB833,474 million), and there were no significant changes in the balances of financial assets classified as Stage 2 and 3. Both the amounts of financial assets transferred between stages and the amounts of financial assets with modifications of contractual cash flows that did not result in a derecognition were not significant.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 27 LONG-TERM EQUITY INVESTMENTS

## (1) Investments in subsidiaries

## (a) Investment balance

	Notes	31 December 2022	31 December 2021
CCB Financial Asset Investment Co., Ltd. ("CCB Investment")		27,000	27,000
CCB Wealth Management Co., Ltd. ("CCB Wealth Management")		15,000	15,000
CCB Financial Leasing Co., Ltd. ("CCB Financial Leasing")		11,163	11,163
CCB Brazil Financial Holding – Investimentos e Participações Ltda.		9,542	9,542
CCB Trust Co., Ltd. ("CCB Trust")		7,429	7,429
CCB Life Insurance Co., Ltd. ("CCB Life")		6,962	6,962
CCB Housing Rental Fund (Limited Partnership) ("CCB Housing Rental Fund")	(i)	5,000	–
China Construction Bank (Europe) S.A. ("CCB Europe")		4,406	4,406
China Construction Bank (London) Limited ("CCB London")	(ii)	2,861	2,861
PT Bank China Construction Bank Indonesia Tbk ("CCB Indonesia")		2,215	2,215
CCB Pension Management Co., Ltd. ("CCB Pension")	(iii)	1,610	1,955
Sino-German Bausparkasse Co., Ltd. ("Sino-German Bausparkasse")		1,502	1,502
China Construction Bank (Malaysia) Berhad ("CCB Malaysia")		1,334	1,334
China Construction Bank (New Zealand) Limited ("CCB New Zealand")		976	976
China Construction Bank (Russia) Limited Liability Company ("CCB Russia")		851	851
Golden Fountain Finance Limited ("Golden Fountain")		676	676
CCB Principal Asset Management Co., Ltd. ("CCB Principal Asset Management")		130	130
CCB International Group Holdings Limited ("CCBIG")		–	–
Subtotal		98,657	94,002
Less: Allowance for impairment losses		(8,672)	(8,110)
Total		89,985	85,892

(i) In October 2022, as approved by the CBIRC, CCB Housing Rental Fund was invested in and established by the Bank. The fund will raise a total of RMB30 billion, including RMB29,999 million from the Bank. As at 31 December 2022, the Bank had invested RMB5 billion in the fund.

(ii) The Group steadily pressed ahead with business integration of its London entities. As at 31 December 2022, CCB London's application for termination of business has been approved by domestic and overseas regulators, and subsequent work is still underway.

(iii) On December 2022, as approved by the CBIRC, the Bank completed the transfer of 15% equity in CCB Pension. After the transfer, the Bank held 70% equity in CCB Pension.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 27 LONG-TERM EQUITY INVESTMENTS (CONTINUED)

## (1) Investments in subsidiaries (continued)

(b) Except for CCB Indonesia, the major subsidiaries of the Group are unlisted enterprises, details of the investments in subsidiaries are as follows:

Name of company	Principal place of business	Particulars of issued and paid-up capital	Kind of legal entity	Principal activities	% of ownership directly held by the Bank	% of ownership indirectly held by the Bank	% of voting rights held by the Bank	Method of investment
CCB Investment	Beijing, the PRC	RMB27,000 million	Company with Limited Liability	Investment	100%	-	100%	Establishment
CCB Wealth Management	Shenzhen, the PRC	RMB15,000 million	Company with Limited Liability	Wealth Management	100%	-	100%	Establishment
CCB Financial Leasing	Beijing, the PRC	RMB11,000 million	Company with Limited Liability	Financial Leasing	100%	-	100%	Establishment
CCB Brazil Financial Holding – Investimentos e Participações Ltda.	Sao Paulo, Brasil	R\$4,281 million	Company with Limited Liability	Investment	99.99%	0.01%	100%	Acquisition
CCB Trust	Anhui, the PRC	RMB10,500 million	Company with Limited Liability	Trust business	67%	-	67%	Acquisition
CCB Life	Shanghai, the PRC	RMB7,120 million	Company Limited by Shares	Insurance	51%	-	51%	Acquisition
CCB Housing Rental Fund	Beijing, the PRC	RMB5,000 million	Limited Partnership	Investment	99.99%	0.01%	100%	Establishment
CCB Europe	Luxembourg	EUR550 million	Company with Limited Liability	Commercial Banking	100%	-	100%	Establishment
CCB London	London, United Kingdom	US\$200 million RMB1,500 million	Company with Limited Liability	Commercial Banking	100%	-	100%	Establishment
CCB Indonesia	Jakarta, Indonesia	IDR3,791,973 million	Company Limited by Shares	Commercial Banking	60%	-	60%	Acquisition
CCB Pension	Beijing, the PRC	RMB2,300 million	Company with Limited Liability	Pension Management	70%	-	70%	Establishment
Sino-German Bausparkasse	Tianjin, the PRC	RMB2,000 million	Company with Limited Liability	House savings	75.10%	-	75.10%	Establishment
CCB Malaysia	Kuala Lumpur, Malaysia	MYR823 million	Company with Limited Liability	Commercial Banking	100%	-	100%	Establishment
CCB New Zealand	Auckland, New Zealand	NZD199 million	Company with Limited Liability	Commercial Banking	100%	-	100%	Establishment
CCB Russia	Moscow, Russia	RUB4,200 million	Company with Limited Liability	Commercial Banking	100%	-	100%	Establishment
Golden Fountain	British Virgin Islands	US\$50,000	Company with Limited Liability	Investment	100%	-	100%	Acquisition
CCB Principal Asset Management	Beijing, the PRC	RMB200 million	Company with Limited Liability	Fund management services services	65%	-	65%	Establishment
CCBIG	Hong Kong, the PRC	HK\$1	Company with Limited Liability	Investment	100%	-	100%	Establishment
CCB International (Holdings) Limited ("CCB International")	Hong Kong, the PRC	US\$601 million	Company with Limited Liability	Investment	-	100%	100%	Acquisition
China Construction Bank (Asia) Corporation Limited ("CCB Asia")	Hong Kong, the PRC	HK\$6511 million RMB17,600 million	Company Limited by Shares	Commercial Banking	-	100%	100%	Acquisition
China Construction Bank (Brasil) Banco Múltiplo S/A. ("CCB Brasil")	Sao Paulo, Brasil	R\$2,957 million	Company Limited by Shares	Commercial Banking	-	100%	100%	Acquisition

(c) As at 31 December 2022, the amount of the non-controlling interests of the subsidiaries was immaterial to the Group.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 27 LONG-TERM EQUITY INVESTMENTS (CONTINUED)

## (2) Interests in associates and joint ventures

(a) The movements of the Group's interests in associates and joint ventures are as follows:

	2022	2021
As at 1 January	18,875	13,702
Increase in capital during the year	3,420	4,961
Decrease in capital during the year	(551)	(1,152)
Share of profits	1,194	1,603
Cash dividend receivable	(603)	(150)
Accrual of allowances for impairment losses (Note 36)	(44)	-
Effect of exchange difference and others	409	(89)
As at 31 December	22,700	18,875

(b) Details of the interests in major associates and joint ventures are as follows:

Name of Company	Principal place of business	Particulars of issued and paid-up capital	Principal activities	% of ownership held	% of voting held	Total assets at year end	Total liabilities at year end	Revenue for the year	Net profit for the year
Guoxin Jianyuan Equity Investment Fund (Chengdu) Partnership (Limited Partnership)	Chengdu, the PRC	RMB11,864 million	Equity investment	50.00%	50.00%	13,523	330	584	496
National Green Development Fund Co, Ltd.	Shanghai, the PRC	RMB20,713 million	Investment	9.04%	9.04%	21,127	157	470	190
Jianyuan Infrastructure Equity Investment Fund (Tianjin) Partnership (Limited Partnership)	Tianjin, the PRC	RMB3,500 million	Equity investment	48.57%	40.00%	4,109	-	151	151
Diamond String Limited	Hong Kong, the PRC	HKS10,000	Property investment	50.00%	50.00%	1,647	1,597	180	51
Guomin Pension&Insurance Co, Ltd	Beijing, the PRC	RMB11,150 million	Insurance	8.97%	8.97%	14,006	2,812	606	44

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**28 STRUCTURED ENTITIES****(1) Unconsolidated structured entities**

Unconsolidated structured entities of the Group include trust plans, asset management plans, funds, asset-backed securities and wealth management products held for investment purposes, and non-principal guaranteed wealth management products, trust plans and funds, which are issued or established by the Group for providing wealth management services to customers and earning management fees, commissions and custodian fees in return.

As at 31 December 2022 and 2021, the assets recognised for the Group's interests in the unconsolidated structured entities above included related investment and management fee, commission and custodian fee receivables accrued. Relevant carrying amounts and maximum risk exposures were as follows:

	31 December 2022	31 December 2021
Financial investments		
Financial assets measured at fair value through profit or loss	130,468	121,693
Financial assets measured at amortised cost	15,425	25,692
Financial assets measured at fair value through other comprehensive income	187	617
Long-term equity investments	15,394	13,340
Other assets	3,444	4,431
<b>Total</b>	<b>164,918</b>	<b>165,773</b>

For the years ended 31 December 2022 and 2021, gains and losses from the Group's unconsolidated structured entities were as follows:

	2022	2021
Interest income	957	3,347
Fee and commission income	16,432	18,858
Net trading gain	282	169
Dividend income	1,468	937
Net (loss)/gain arising from investment securities	(243)	3,163
Share of profits of associates and joint ventures	818	1,252
<b>Total</b>	<b>19,714</b>	<b>27,726</b>

As at 31 December 2022, the balance of the non-principal guaranteed wealth management products set up by the Group amounted to RMB2,014,032 million (as at 31 December 2021: RMB2,372,279 million), and the balance of trust plans, funds and asset management plans issued or established by the Group amounted to RMB2,876,694 million (as at 31 December 2021: RMB3,182,800 million). In 2022, average daily balance of purchase and resale agreements with structured entities related to non-principal guaranteed WMPs issued by the Group was RMB7,219 million. As at 31 December 2022, the balance of such agreements was RMB17,200 million (as at 31 December 2021: RMB3,800 million). These transactions had been conducted in accordance with market price or general commercial terms and conditions, and the gains or losses from such transactions had no significant impact on the Group.

**(2) Consolidated structured entities**

Structured entities included into the Group's scope of consolidation consisted mainly of asset management plans and trust plans invested by the Group.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 29 FIXED ASSETS

	Bank premises	Equipment	Aircraft and vessels	Others	Total
<b>Cost/Deemed cost</b>					
As at 1 January 2022	146,606	56,232	35,529	47,048	285,415
Additions	327	4,354	8,551	3,489	16,721
Transfer in	1,720	70	–	1,667	3,457
Other movements	(606)	(6,963)	(849)	(2,379)	(10,797)
As at 31 December 2022	148,047	53,693	43,231	49,825	294,796
<b>Accumulated depreciation</b>					
As at 1 January 2022	(52,501)	(37,661)	(7,082)	(30,683)	(127,927)
Charge for the year	(5,036)	(5,906)	(2,144)	(4,563)	(17,649)
Other movements	125	6,553	467	1,919	9,064
As at 31 December 2022	(57,412)	(37,014)	(8,759)	(33,327)	(136,512)
<b>Allowances for impairment losses (Note 36)</b>					
As at 1 January 2022	(390)	–	(397)	(3)	(790)
Charge for the year	(4)	–	(440)	–	(444)
Other movements	2	–	(38)	–	(36)
As at 31 December 2022	(392)	–	(875)	(3)	(1,270)
<b>Net carrying value</b>					
As at 1 January 2022	93,715	18,571	28,050	16,362	156,698
As at 31 December 2022	90,243	16,679	33,597	16,495	157,014

	Bank premises	Equipment	Aircraft and vessels	Others	Total
<b>Cost/Deemed cost</b>					
As at 1 January 2021	141,234	52,750	34,698	46,834	275,516
Additions	905	5,645	3,356	2,080	11,986
Transfer in	5,188	2,374	–	2,679	10,241
Other movements	(721)	(4,537)	(2,525)	(4,545)	(12,328)
As at 31 December 2021	146,606	56,232	35,529	47,048	285,415
<b>Accumulated depreciation</b>					
As at 1 January 2021	(47,755)	(35,927)	(5,872)	(30,207)	(119,761)
Charge for the year	(4,947)	(6,155)	(1,483)	(5,016)	(17,601)
Other movements	201	4,421	273	4,540	9,435
As at 31 December 2021	(52,501)	(37,661)	(7,082)	(30,683)	(127,927)
<b>Allowances for impairment losses (Note 36)</b>					
As at 1 January 2021	(392)	–	(96)	(3)	(491)
Charge for the year	–	–	(304)	–	(304)
Other movements	2	–	3	–	5
As at 31 December 2021	(390)	–	(397)	(3)	(790)
<b>Net carrying value</b>					
As at 1 January 2021	93,087	16,823	28,730	16,624	155,264
As at 31 December 2021	93,715	18,571	28,050	16,362	156,698

Notes:

- (1) Other movements include disposals, retirements and exchange differences of fixed assets.
- (2) As at 31 December 2022, the ownership documentation for the Group's bank premises with a net carrying value of RMB6,587 million (as at 31 December 2021: RMB11,997 million) was being finalised. However, management took the view that the aforesaid matter would not affect the Group's rights to these assets, nor would it have any significant impact on the Group's business operation.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**30 CONSTRUCTION IN PROGRESS**

	2022	2021
<b>Cost/Deemed cost</b>		
As at 1 January	11,628	17,242
Additions	2,407	5,373
Transfer into fixed assets (Note 29)	(3,457)	(10,241)
Other decreases	(607)	(746)
As at 31 December	9,971	11,628
<b>Allowances for impairment losses (Note 36)</b>		
As at 1 January	-	(1)
Disposals	-	1
As at 31 December	-	-
<b>Net carrying value</b>		
As at 1 January	11,628	17,241
As at 31 December	9,971	11,628

**31 LAND USE RIGHTS**

	2022	2021
<b>Cost/Deemed cost</b>		
As at 1 January	22,692	22,652
Additions	166	145
Disposals	(115)	(105)
As at 31 December	22,743	22,692
<b>Amortisation</b>		
As at 1 January	(8,927)	(8,399)
Charge for the year	(528)	(546)
Disposals	70	18
As at 31 December	(9,385)	(8,927)
<b>Allowances for impairment losses (Note 36)</b>		
As at 1 January	(135)	(135)
Disposals	2	-
As at 31 December	(133)	(135)
<b>Net carrying value</b>		
As at 1 January	13,630	14,118
As at 31 December	13,225	13,630

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 32 INTANGIBLE ASSETS

	Software	Others	Total
<b>Cost/Deemed cost</b>			
As at 1 January 2022	16,175	1,033	17,208
Additions	2,829	4	2,833
Disposals	(105)	(115)	(220)
As at 31 December 2022	18,899	922	19,821
<b>Amortisation</b>			
As at 1 January 2022	(10,904)	(437)	(11,341)
Charge for the year	(1,980)	(94)	(2,074)
Disposals	70	29	99
As at 31 December 2022	(12,814)	(502)	(13,316)
<b>Allowances for impairment losses (Note 36)</b>			
As at 1 January 2022	-	(9)	(9)
Additions	-	-	-
Disposals	-	-	-
As at 31 December 2022	-	(9)	(9)
<b>Net carrying value</b>			
As at 1 January 2022	5,271	587	5,858
As at 31 December 2022	6,085	411	6,496
	Software	Others	Total
<b>Cost/Deemed cost</b>			
As at 1 January 2021	13,494	1,475	14,969
Additions	2,779	129	2,908
Disposals	(98)	(571)	(669)
As at 31 December 2021	16,175	1,033	17,208
<b>Amortisation</b>			
As at 1 January 2021	(9,100)	(581)	(9,681)
Charge for the year	(1,883)	(93)	(1,976)
Disposals	79	237	316
As at 31 December 2021	(10,904)	(437)	(11,341)
<b>Allowances for impairment losses (Note 36)</b>			
As at 1 January 2021	-	(9)	(9)
Additions	-	-	-
Disposals	-	-	-
As at 31 December 2021	-	(9)	(9)
<b>Net carrying value</b>			
As at 1 January 2021	4,394	885	5,279
As at 31 December 2021	5,271	587	5,858

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**33 GOODWILL**

- (1) The goodwill is mainly attributable to the expected synergies arising from the acquisition of CCB Asia, CCB Brasil and CCB Indonesia. The movements of the goodwill are as follows:

	2022	2021
As at 1 January	2,141	2,210
Effect of exchange difference	115	(69)
As at 31 December	2,256	2,141

- (2) Impairment test for CGU containing goodwill

The Group calculated the recoverable amounts of CGUs (including goodwill) in accordance with accounting policies. The Group estimated present values of future cash flows of CGUs using expected future cash flow projections based on financial forecasts approved by management. The average growth rates used by the Group were consistent with the forecasts in industry reports, while the discount rates reflected specific risks relating to relevant segments. The Group estimated net amounts of fair value less costs of disposal based on net assets within the CGUs.

As at 31 December 2022, the Group's goodwill impairment provision amounted to RMB365 million (as at 31 December 2021: RMB321 million), mainly due to goodwill impairment of CCB Brasil CGU.

**34 DEFERRED TAX**

	31 December 2022	31 December 2021
Deferred tax assets	113,533	92,343
Deferred tax liabilities	(881)	(1,395)
Total	112,652	90,948

- (1) Analysed by nature

	31 December 2022		31 December 2021	
	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)
Deferred tax assets				
– Fair value adjustments	(19,164)	(4,993)	(46,115)	(11,538)
– Allowances for impairment losses	488,591	121,921	432,616	107,959
– Employee benefits	20,603	5,111	18,237	4,538
– Others	(25,920)	(8,506)	(26,222)	(8,616)
Total	464,110	113,533	378,516	92,343
Deferred tax liabilities				
– Fair value adjustments	(2,646)	(475)	(6,059)	(1,382)
– Others	(2,468)	(406)	(361)	(13)
Total	(5,114)	(881)	(6,420)	(1,395)

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**34 DEFERRED TAX (CONTINUED)**

## (2) Movements of deferred tax

	Fair value adjustments	Allowances for impairment losses	Employee benefits	Others	Total
As at 1 January 2022	(12,920)	107,959	4,538	(8,629)	90,948
Recognised in profit or loss	3,838	13,962	573	(283)	18,090
Recognised in other comprehensive income	3,614	-	-	-	3,614
As at 31 December 2022	(5,468)	121,921	5,111	(8,912)	112,652
As at 1 January 2021	(5,983)	101,782	3,801	(8,201)	91,399
Recognised in profit or loss	(2,451)	6,177	737	(428)	4,035
Recognised in other comprehensive income	(4,486)	-	-	-	(4,486)
As at 31 December 2021	(12,920)	107,959	4,538	(8,629)	90,948

The Group did not have significant unrecognised deferred tax as at the end of the reporting period.

**35 OTHER ASSETS**

	Note	31 December 2022	31 December 2021
Reposessed assets	(1)		
– Buildings		1,181	1,336
– Land use rights		24	64
– Others		239	248
		1,444	1,648
Right-of-use assets	(2)	25,972	26,416
Fee and commission receivables		20,721	23,724
Policyholder account assets and accounts receivable of insurance business		12,542	12,825
Clearing and settlement accounts		9,386	83,268
Leasehold improvements		3,327	2,520
Deferred expenses		2,161	1,569
Others	(3)	191,753	185,793
Gross balance		267,306	337,763
Allowances for impairment losses (Note 36)			
– Reposessed assets		(891)	(980)
– Others		(8,795)	(5,670)
		(9,686)	(6,650)
Net balance		257,620	331,113

(1) For the year ended 31 December 2022, the original cost of reposessed assets disposed of by the Group amounted to RMB166 million (for the year ended 31 December 2021: RMB376 million). The Group intends to dispose of reposessed assets through various methods including auction, competitive bidding and transfer.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 35 OTHER ASSETS (CONTINUED)

(2) Right-of-use assets

	Bank premises	Others	Total
<b>Cost</b>			
As at 1 January 2022	43,543	98	43,641
Additions	8,651	54	8,705
Other movements	(4,500)	(10)	(4,510)
As at 31 December 2022	47,694	142	47,836
<b>Accumulated depreciation</b>			
As at 1 January 2022	(17,174)	(51)	(17,225)
Charge for the year	(7,707)	(54)	(7,761)
Other movements	3,112	10	3,122
As at 31 December 2022	(21,769)	(95)	(21,864)
<b>Net carrying value</b>			
As at 1 January 2022	26,369	47	26,416
As at 31 December 2022	25,925	47	25,972
	Bank premises	Others	Total
<b>Cost</b>			
As at 1 January 2021	38,685	80	38,765
Additions	9,955	30	9,985
Other movements	(5,097)	(12)	(5,109)
As at 31 December 2021	43,543	98	43,641
<b>Accumulated depreciation</b>			
As at 1 January 2021	(12,745)	(38)	(12,783)
Charge for the year	(8,013)	(22)	(8,035)
Other movements	3,584	9	3,593
As at 31 December 2021	(17,174)	(51)	(17,225)
<b>Net carrying value</b>			
As at 1 January 2021	25,940	42	25,982
As at 31 December 2021	26,369	47	26,416

(3) As at 31 December 2022, the carrying value of the Group's investment properties was RMB8,659 million.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 36 MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES

	Notes	2022				
		As at 1 January	Charge/ (reversal) for the year	Transfer in/(out)	Write-offs and others	As at 31 December
Deposits with banks and non-bank financial institutions	21	125	213	–	–	338
Precious metals		13	(8)	–	–	5
Placements with banks and non-bank financial institutions	22	414	400	19	–	833
Financial assets held under resale agreements	24	92	114	–	–	206
Loans and advances to customers measured at amortised cost	25	637,338	137,694	(19,510)	(51,434)	704,088
Financial assets measured at amortised cost	26(2)(a)	34,228	1,883	657	(1,886)	34,882
Long-term equity investments	27	–	44	–	–	44
Fixed assets	29	790	444	38	(2)	1,270
Land use rights	31	135	–	–	(2)	133
Intangible assets	32	9	–	–	–	9
Goodwill	33	321	–	44	–	365
Other assets	35	6,650	5,201	52	(2,217)	9,686
<b>Total</b>		<b>680,115</b>	<b>145,985</b>	<b>(18,700)</b>	<b>(55,541)</b>	<b>751,859</b>

	Notes	2021				
		As at 1 January	(Reversal)/ charge for the year	Transfer (out)/in	Write-offs and others	As at 31 December
Deposits with banks and non-bank financial institutions	21	298	(173)	–	–	125
Precious metals		9	4	–	–	13
Placements with banks and non-bank financial institutions	22	310	95	–	9	414
Financial assets held under resale agreements	24	167	(75)	–	–	92
Loans and advances to customers measured at amortised cost	25	556,063	160,048	(18,774)	(59,999)	637,338
Financial assets measured at amortised cost	26(2)(a)	20,238	15,830	(913)	(927)	34,228
Fixed assets	29	491	304	–	(5)	790
Construction in progress	30	1	–	–	(1)	–
Land use rights	31	135	–	–	–	135
Intangible assets	32	9	–	–	–	9
Goodwill	33	377	–	(56)	–	321
Other assets	35	5,435	4,302	–	(3,087)	6,650
<b>Total</b>		<b>583,533</b>	<b>180,335</b>	<b>(19,743)</b>	<b>(64,010)</b>	<b>680,115</b>

Transfer in/(out) includes exchange differences.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**37 BORROWINGS FROM CENTRAL BANKS**

	31 December 2022	31 December 2021
The Chinese mainland	732,001	640,154
Overseas	34,882	37,992
Accrued interest	7,896	6,887
<b>Total</b>	<b>774,779</b>	<b>685,033</b>

**38 DEPOSITS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS**

## (1) Analysed by type of counterparties

	31 December 2022	31 December 2021
Banks	243,754	219,393
Non-bank financial institutions	2,326,601	1,703,197
Accrued interest	13,916	10,336
<b>Total</b>	<b>2,584,271</b>	<b>1,932,926</b>

## (2) Analysed by geographical sectors

	31 December 2022	31 December 2021
The Chinese mainland	2,422,967	1,773,838
Overseas	147,388	148,752
Accrued interest	13,916	10,336
<b>Total</b>	<b>2,584,271</b>	<b>1,932,926</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**39 PLACEMENTS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS**

## (1) Analysed by type of counterparties

	<b>31 December 2022</b>	31 December 2021
Banks	<b>314,867</b>	275,835
Non-bank financial institutions	<b>34,747</b>	22,294
Accrued interest	<b>2,114</b>	1,146
<b>Total</b>	<b>351,728</b>	299,275

## (2) Analysed by geographical sectors

	<b>31 December 2022</b>	31 December 2021
The Chinese mainland	<b>157,209</b>	156,883
Overseas	<b>192,405</b>	141,246
Accrued interest	<b>2,114</b>	1,146
<b>Total</b>	<b>351,728</b>	299,275

**40 FINANCIAL LIABILITIES MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS**

	<b>31 December 2022</b>	31 December 2021
Financial liabilities related to precious metals	<b>28,271</b>	31,372
Structured financial instruments	<b>274,861</b>	197,650
<b>Total</b>	<b>303,132</b>	229,022

The structured financial instruments of the Group's financial liabilities measured at fair value through profit or loss are designated as financial liabilities measured at fair value through profit or loss. As at the end of the reporting period, the difference between the fair value of these financial liabilities and the contractual payables at maturity was not material. The amounts of changes in the fair value of these financial liabilities that were attributable to changes in credit risk were considered not significant during the year presented and cumulatively as at 31 December 2022 and 2021.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**41 FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENTS**

Financial assets sold under repurchase agreements by underlying assets are shown as follows:

	31 December 2022	31 December 2021
Debt securities		
– Government bonds	229,422	20,768
– Debt securities issued by policy banks, banks and non-bank financial institutions	7,480	9,565
– Corporate bonds	5,012	2,764
Subtotal	241,914	33,097
Discounted bills	585	778
Accrued interest	177	25
Total	242,676	33,900

**42 DEPOSITS FROM CUSTOMERS**

	31 December 2022	31 December 2021
Demand deposits		
– Corporate customers	6,726,781	6,616,784
– Personal customers	5,456,284	4,920,726
Subtotal	12,183,065	11,537,510
Time deposits (including call deposits)		
– Corporate customers	4,647,535	3,949,459
– Personal customers	7,790,643	6,541,654
Subtotal	12,438,178	10,491,113
Accrued interest	399,564	350,191
Total	25,020,807	22,378,814

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**42 DEPOSITS FROM CUSTOMERS (CONTINUED)**

Deposits from customers include:

	31 December 2022	31 December 2021
(1) Pledged deposits		
– Deposits for acceptance	187,434	79,552
– Deposits for guarantee	35,996	38,268
– Deposits for letter of credit	22,923	17,944
– Others	162,252	191,702
Total	408,605	327,466
(2) Outward remittance and remittance payables	19,576	12,824

**43 ACCRUED STAFF COSTS**

	Notes	2022			As at 31 December
		As at 1 January	Increased	Decreased	
Salaries, bonuses, allowances and subsidies		27,716	84,349	(78,433)	33,632
Housing funds		308	7,567	(7,593)	282
Union running costs and employee education costs		6,907	3,302	(2,096)	8,113
Post-employment benefits	(1)	637	15,861	(15,699)	799
Early retirement benefits		918	12	(72)	858
Compensation to employees for termination of employment relationship		–	7	(7)	–
Others	(2)	4,512	15,815	(14,656)	5,671
Total		40,998	126,913	(118,556)	49,355

	Notes	2021			As at 31 December
		As at 1 January	Increased	Decreased	
Salaries, bonuses, allowances and subsidies		23,230	79,673	(75,187)	27,716
Housing funds		251	7,273	(7,216)	308
Union running costs and employee education costs		5,764	3,463	(2,320)	6,907
Post-employment benefits	(1)	596	14,842	(14,801)	637
Early retirement benefits		1,005	12	(99)	918
Compensation to employees for termination of employment relationship		–	5	(5)	–
Others	(2)	4,614	13,159	(13,261)	4,512
Total		35,460	118,427	(112,889)	40,998

The Group had no overdue balance of accrued staff costs as at the end of the reporting period.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 43 ACCRUED STAFF COSTS (CONTINUED)

## (1) Post-employment benefits

(a) *Defined contribution plans*

	2022			
	As at 1 January	Increased	Decreased	As at 31 December
Basic pension insurance	732	9,460	(9,707)	485
Unemployment insurance	45	313	(307)	51
Annuity contribution	721	5,776	(5,625)	872
<b>Total</b>	<b>1,498</b>	<b>15,549</b>	<b>(15,639)</b>	<b>1,408</b>

	2021			
	As at 1 January	Increased	Decreased	As at 31 December
Basic pension insurance	529	8,981	(8,778)	732
Unemployment insurance	49	318	(322)	45
Annuity contribution	874	5,365	(5,518)	721
<b>Total</b>	<b>1,452</b>	<b>14,664</b>	<b>(14,618)</b>	<b>1,498</b>

There were no contributions into the Group's basic retirement insurance and annuity scheme that had been forfeited and that could be used to deduct contributions payable by the Group according to the above plans.

(b) *Defined benefit plans – Supplementary retirement benefits*

The Group's obligations in respect of the supplementary retirement benefits as at the end of the reporting period were calculated using the projected unit credit method and reviewed by an external independent actuary, Towers Watson Management Consulting (ShenZhen) Co., Ltd.

	Present value of defined benefit plan obligations		Fair value of plan assets		Net assets of defined benefit plans	
	2022	2021	2022	2021	2022	2021
As at 1 January	5,083	5,266	5,944	6,122	(861)	(856)
Cost of the net defined benefit liability in profit or loss						
– Interest costs	134	160	157	190	(23)	(30)
Remeasurements of the defined benefit liability in other comprehensive income						
– Actuarial (gains)/losses	(37)	178	–	–	(37)	178
– Returns on plan assets	–	–	(312)	153	312	(153)
Other changes						
– Benefits paid	(495)	(521)	(495)	(521)	–	–
<b>As at 31 December</b>	<b>4,685</b>	<b>5,083</b>	<b>5,294</b>	<b>5,944</b>	<b>(609)</b>	<b>(861)</b>

Interest cost was recognised in operating expenses.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**43 ACCRUED STAFF COSTS (CONTINUED)**

## (1) Post-employment benefits (continued)

*(b) Defined benefit plans – Supplementary retirement benefits (continued)*

(i) Principal actuarial assumptions of the Group as at the end of the reporting period were as follows:

	31 December 2022	31 December 2021
Discount rate	2.75%	2.75%
Health care cost increase rate	7.00%	7.00%
Average expected future lifetime of eligible employees	10.2 years	11.0 years

Mortality assumptions are based on China Life Insurance Mortality Table (2010-2013). The Table published historical statistics in China.

(ii) The sensitivity analysis of the present value of supplementary retirement benefit obligations to changes in the weighted principal assumption is:

	Impact on present value of supplementary retirement benefit obligations	
	Increase in assumption by 0.25%	Decrease in assumption by 0.25%
Discount rate	(90)	93
Health care cost increase rate	37	(36)

(iii) As at 31 December 2022, the weighted average duration of supplementary retirement benefit obligations of the Group was 7.8 years (as at 31 December 2021: 8.0 years).

(iv) Plan assets of the Group are as follows:

	31 December 2022	31 December 2021
Cash and cash equivalents	621	590
Equity instruments	474	823
Debt instruments and others	4,199	4,531
Total	5,294	5,944

(2) Accrued staff costs – others mainly include employee welfare, medical insurance, maternity insurance and employment injury insurance.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**44 TAXES PAYABLE**

	31 December 2022	31 December 2021
Income tax	71,077	73,128
Value added tax	10,591	10,665
Others	2,501	2,549
<b>Total</b>	<b>84,169</b>	<b>86,342</b>

**45 PROVISIONS**

	Notes	31 December 2022	31 December 2021
Expected credit losses on the off-balance sheet credit business	(1)	40,742	34,515
Expected losses from other businesses	(2)	10,084	11,388
<b>Total</b>		<b>50,826</b>	<b>45,903</b>

(1) Movements of the provisions – expected credit losses on the off-balance sheet credit business:

	Note	2022			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2022</b>		28,193	5,620	702	34,515
Transfers:					
Transfers in/(out) to Stage 1		473	(471)	(2)	–
Transfers in/(out) to Stage 2		(85)	131	(46)	–
Transfers in/(out) to Stage 3		(2)	(402)	404	–
Newly originated		23,964	–	–	23,964
Decreased		(15,279)	(4,248)	(306)	(19,833)
Remeasurements	(a)	(3,707)	4,957	846	2,096
<b>As at 31 December 2022</b>		<b>33,557</b>	<b>5,587</b>	<b>1,598</b>	<b>40,742</b>



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**45 PROVISIONS (CONTINUED)****(1) Movements of the provisions – expected credit losses on the off-balance sheet credit business: (continued)**

	Note	2021			Total
		Stage 1	Stage 2	Stage 3	
<b>As at 1 January 2021</b>		26,480	4,009	1,344	31,833
Transfers:					
Transfers in/(out) to Stage 1		56	(56)	–	–
Transfers in/(out) to Stage 2		(112)	141	(29)	–
Transfers in/(out) to Stage 3		(1)	(37)	38	–
Newly originated		19,758	–	–	19,758
Decreased		(16,691)	(3,247)	(728)	(20,666)
Remeasurements	(a)	(1,297)	4,810	77	3,590
<b>As at 31 December 2021</b>		28,193	5,620	702	34,515

(a) Remeasurements comprise the impact of changes in PD, LGD, and EAD; changes in model assumptions and methodologies; changes in allowance for impairment losses due to stage-transfer; and the impact of exchange rate changes.

(2) Other businesses include off-balance sheet businesses other than the off-balance sheet credit business, outstanding litigations and the precious metal leasing business.

**46 DEBT SECURITIES ISSUED**

	Notes	31 December 2022	31 December 2021
Certificates of deposit issued	(1)	1,023,084	792,112
Bonds issued	(2)	154,396	141,864
Subordinated bonds issued	(3)	7,999	45,996
Eligible Tier 2 capital bonds issued	(4)	453,197	337,358
Accrued interest		8,194	6,047
<b>Total</b>		<b>1,646,870</b>	<b>1,323,377</b>

(1) Certificates of deposit issued were mainly issued by the head office, overseas branches, CCB Europe, CCB New Zealand and CCB International.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 46 DEBT SECURITIES ISSUED (CONTINUED)

(2) Bonds issued

Issue date	Maturity date	Interest rate per annum	Issue place	Currency	31 December 2022	31 December 2021
18/11/2014	18/11/2024	4.08%	Taiwan	RMB	600	600
13/06/2017	13/06/2022	2.75%	Hong Kong	USD	–	3,817
25/10/2017	25/10/2022	3.15%	Hong Kong	USD	–	636
09/11/2017	09/11/2022	3.93%	Auckland	NZD	–	652
04/12/2017	04/12/2022	3.00%	Hong Kong	USD	–	2,544
08/06/2018	08/06/2023	3M LIBOR+0.83%	Hong Kong	USD	4,140	3,817
19/06/2018	19/06/2023	4.01%	Auckland	NZD	439	435
12/07/2018	12/07/2023	3M LIBOR+1.25%	Hong Kong	USD	2,760	2,545
21/08/2018	19/06/2023	4.005%	Auckland	NZD	154	152
16/05/2019	16/05/2024	3.50%	Hong Kong	USD	2,962	2,536
16/05/2019	16/05/2029	3.88%	Hong Kong	USD	1,380	1,272
26/06/2019	24/06/2022	0.21%	Japan	JPY	–	1,105
26/08/2019	26/08/2022	3.30%	The Chinese mainland	RMB	–	6,300
26/08/2019	26/08/2024	3.40%	The Chinese mainland	RMB	3,000	3,000
11/09/2019	16/05/2024	3.50%	Hong Kong	USD	1,937	1,908
12/09/2019	12/08/2022	3M LIBOR+0.68%	Auckland	USD	–	637
22/10/2019	22/10/2022	0.05%	Luxembourg	EUR	–	3,600
24/10/2019	24/10/2024	3M LIBOR+0.77%	Hong Kong	USD	4,616	4,262
22/11/2019	22/11/2024	2.393%	Auckland	NZD	373	370
10/12/2019	10/11/2022	3-month New Zealand benchmark interest rate +0.88%	Auckland	NZD	–	391
20/12/2019	20/06/2022	3M LIBOR+0.63%	Luxembourg	USD	–	1,904
16/03/2020	15/03/2023	2.68%	The Chinese mainland	RMB	7,000	6,000
16/03/2020	15/03/2025	2.75%	The Chinese mainland	RMB	5,000	5,000
19/03/2020	19/03/2022	2.95%	Hong Kong	RMB	–	802
21/07/2020	21/07/2025	1.99%	Hong Kong	USD	3,073	2,876
25/09/2020	25/09/2023	0.954%	Auckland	NZD	658	652
28/09/2020	28/09/2025	1.78%	Hong Kong	USD	1,380	1,272
28/09/2020	28/09/2030	2.55%	Hong Kong	USD	690	636
27/10/2020	29/10/2023	3.50%	The Chinese mainland	RMB	20,000	20,000
03/11/2020	05/11/2023	3.70%	The Chinese mainland	RMB	2,600	2,600

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 46 DEBT SECURITIES ISSUED (CONTINUED)

## (2) Bonds issued (continued)

Issue date	Maturity date	Interest rate per annum	Issue place	Currency	31 December 2022	31 December 2021
26/01/2021	26/01/2024	3.30%	The Chinese mainland	RMB	20,000	20,000
02/02/2021	04/02/2024	3.65%	The Chinese mainland	RMB	2,240	2,240
07/04/2021	12/04/2024	3.55%	The Chinese mainland	RMB	2,200	2,200
22/04/2021	22/04/2023	2.85%	Singapore	RMB	1,997	1,997
22/04/2021	22/04/2024	0.043%	Luxembourg	EUR	5,909	5,760
22/04/2021	22/04/2024	0.86%	Hong Kong	USD	4,140	3,817
22/04/2021	22/04/2026	1.46%	Hong Kong	USD	3,795	3,499
27/05/2021	01/06/2024	3.33%	The Chinese mainland	RMB	1,950	1,950
28/06/2021	28/06/2024	0.06%	Luxembourg	EUR	5,909	5,760
22/07/2021	22/07/2026	1.80%	Hong Kong	USD	3,276	2,690
15/09/2021	15/09/2026	1.60%	Hong Kong	USD	2,446	2,232
29/09/2021	29/09/2026	1.50%	Hong Kong	USD	4,825	4,453
21/12/2021	21/12/2024	SOFR+0.50%	Hong Kong	USD	3,443	3,078
17/05/2022	17/05/2025	3.125%	Hong Kong	USD	6,900	–
17/05/2022	17/05/2024	3.40%	United Kingdom	RMB	1,000	–
23/05/2022	25/05/2025	2.60%	The Chinese mainland	RMB	10,000	–
13/06/2022	13/06/2024	2.85%	Singapore	SGD	1,795	–
12/12/2022	14/12/2025	2.92%	The Chinese mainland	RMB	10,000	–
Total nominal value					154,587	141,997
Less: Unamortised issuance costs					(191)	(133)
Carrying value					154,396	141,864

## (3) Subordinated bonds issued

The carrying value of the Group's subordinated bonds issued upon the approval of the PBC and the CBIRC is as follows:

Issue date	Maturity date	Interest rate per annum	Currency	Notes	31 December 2022	31 December 2021
20/11/2012	22/11/2027	4.99%	RMB	(a)	–	40,000
28/01/2021	01/02/2031	4.30%	RMB	(b)	6,000	6,000
18/03/2022	22/03/2032	3.70%	RMB	(c)	2,000	–
Total nominal value					8,000	46,000
Less: Unamortised issuance cost					(1)	(4)
Carrying value					7,999	45,996

(a) The Group has chosen to exercise the option to redeem all the bonds on 22 November 2022.

(b) The Group has an option to redeem part or all of the bonds on 1 February 2026, subject to registration from the PBC and the CBIRC.

(c) The Group has an option to redeem part or all of the bonds on 22 March 2027, subject to registration from the PBC and the CBIRC.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 46 DEBT SECURITIES ISSUED (CONTINUED)

(4) Eligible Tier 2 capital bonds issued

Issue date	Maturity date	Interest rate per annum	Currency	Notes	31 December 2022	31 December 2021
18/08/2014	18/08/2029	5.98%	RMB	(a)	20,000	20,000
25/09/2018	25/09/2028	4.86%	RMB	(b)	43,000	43,000
29/10/2018	29/10/2028	4.70%	RMB	(c)	40,000	40,000
27/02/2019	27/02/2029	4.25%	USD	(d)	12,765	11,768
24/06/2020	24/06/2030	2.45%	USD	(e)	13,800	12,723
10/09/2020	14/09/2030	4.20%	RMB	(f)	65,000	65,000
06/08/2021	10/08/2031	3.45%	RMB	(g)	65,000	65,000
06/08/2021	10/08/2036	3.80%	RMB	(h)	15,000	15,000
05/11/2021	09/11/2031	3.60%	RMB	(i)	35,000	35,000
05/11/2021	09/11/2036	3.80%	RMB	(j)	10,000	10,000
10/12/2021	14/12/2031	3.48%	RMB	(k)	12,000	12,000
10/12/2021	14/12/2036	3.74%	RMB	(l)	8,000	8,000
13/01/2022	21/01/2032	2.85%	USD	(m)	13,800	–
15/06/2022	17/06/2032	3.45%	RMB	(n)	45,000	–
15/06/2022	17/06/2037	3.65%	RMB	(o)	15,000	–
03/11/2022	07/11/2032	3.00%	RMB	(p)	25,000	–
03/11/2022	07/11/2037	3.34%	RMB	(q)	15,000	–
Total nominal value					453,365	337,491
Less: Unamortised issuance cost					(168)	(133)
Carrying value					453,197	337,358

- (a) The Group has an option to redeem the bonds on 18 August 2024, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (b) The Group has an option to redeem the bonds on 25 September 2023, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (c) The Group has an option to redeem the bonds on 29 October 2023, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (d) The Group has an option to redeem the bonds on 27 February 2024, subject to approval from the relevant authority. If they are not redeemed by the Group, the interest rate will be reset on 27 February 2024 and increase by 1.88% on the basis of the five-year USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (e) The Group has an option to redeem the bonds on 24 June 2025, subject to approval from the relevant authority. If they are not redeemed by the Group, the interest rate will be reset on 24 June 2025 and increase by 2.15% on the basis of the five-year USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (f) The Group has an option to redeem the bonds on 14 September 2025, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (g) The Group has an option to redeem the bonds on 10 August 2026, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (h) The Group has an option to redeem the bonds on 10 August 2031, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**46 DEBT SECURITIES ISSUED (CONTINUED)**

## (4) Eligible Tier 2 capital bonds issued (continued)

- (i) The Group has an option to redeem the bonds on 9 November 2026, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (j) The Group has an option to redeem the bonds on 9 November 2031, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (k) The Group has an option to redeem the bonds on 14 December 2026, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (l) The Group has an option to redeem the bonds on 14 December 2031, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (m) The Group has an option to redeem the bonds on 21 January 2027, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (n) The Group has an option to redeem the bonds on 17 June 2027, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (o) The Group has an option to redeem the bonds on 17 June 2032, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (p) The Group has an option to redeem the bonds on 7 November 2027, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.
- (q) The Group has an option to redeem the bonds on 7 November 2032, subject to approval from the relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory triggering event occurs. Any accumulated unpaid interest will not be paid either.

## NOTES TO THE FINANCIAL STATEMENTS

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## 47 OTHER LIABILITIES

	Note	31 December 2022	31 December 2021
Insurance related liabilities		238,567	208,711
Clearing and settlement accounts		33,458	25,161
Payment and collection clearance accounts		33,086	40,905
Lease liabilities	(1)	23,733	23,749
Deferred income		17,128	17,492
Dormant accounts		8,922	8,178
Accrued expenses		8,430	5,804
Capital expenditure payable		5,920	6,460
Cash pledged and rental income received in advance		4,830	6,068
Others		192,842	209,021
<b>Total</b>		<b>566,916</b>	<b>551,549</b>

## (1) Lease liabilities

*Maturity analysis – undiscounted analysis*

	31 December 2022	31 December 2021
Within one year	6,837	8,950
Between one year and five years	14,554	10,220
More than five years	6,647	8,941
<b>Total undiscounted lease liabilities</b>	<b>28,038</b>	<b>28,111</b>
<b>Lease liabilities</b>	<b>23,733</b>	<b>23,749</b>

## 48 SHARE CAPITAL

	31 December 2022	31 December 2021
Listed in Hong Kong (H shares)	240,417	240,417
Listed in the Chinese mainland (A shares)	9,594	9,594
<b>Total</b>	<b>250,011</b>	<b>250,011</b>

All H and A shares are ordinary shares, have a par value of RMB1 per share and rank pari passu with the same rights and benefits.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 49 OTHER EQUITY INSTRUMENTS

## (1) Preference shares

## (a) Preference shares outstanding as at the end of the reporting period

Financial instrument outstanding	Issuance date	Classification	Year-end dividend rate	Issuance price	Quantity (million shares)	Total amount			Maturity date	Redemption/conversion
						Currency	Original currency	(RMB)		
2017 Domestic Preference Shares	21 December 2017	Equity instruments	3.57% (Note)	RMB100 per share	600	RMB	60,000	60,000	No maturity date	None
Less: Issuance fee								(23)		
Carrying amount								59,977		

Note: 2022, The Bank reset the dividend rate of the preference shares to 3.57% according to the issuance terms.

## (b) The key terms

*Dividend*

The nominal dividend rate of the Domestic Preference Shares is adjusted on a phase-by-phase basis. It is the sum of the benchmark rate plus the fixed interest spread, and is adjusted every five years. The fixed interest spread is determined as the nominal dividend rate set for issuance less the benchmark rate at the time of issuance, and will not be subject to future adjustments. The dividends for domestic preference shares are non-cumulative. The Bank has the right to cancel dividend distribution on Domestic Preference Shares, and the cancellation does not constitute a default event. The Bank may, at its discretion, use the cancelled dividends to repay other indebtedness due and payable. If the Bank cancels all or part of the dividends on the Domestic Preference Shares, the Bank shall make no profit distribution to shareholders holding ordinary shares from the day after the cancellation proposal is adopted by the General Shareholders' Meeting to the day when full distribution of dividends is resumed. The cancellation of dividends on Domestic Preference Shares will not constitute other restrictions to the Bank except for the distribution of dividends to ordinary shareholders.

The dividends on the Domestic Preference Shares are distributed annually.

*Redemption*

The Bank may, subject to the CBIRC's approval and compliance with the redemption preconditions, redeem in whole or in part of the Domestic Preference Shares after at least five years from the completion date of the issuance (i.e., 27 December 2017). The redemption period begins from the first day of the redemption and ends on the day when all Domestic Preference Shares are redeemed or converted. The redemption price of the Domestic Preference Shares shall be their issue price plus any dividends accrued but unpaid in the current period.

*Compulsory conversion of preference shares*

If an Additional Tier 1 Capital Instrument Trigger Event occurs, i.e., the Core Tier 1 Capital Adequacy Ratio of the Bank has fallen to 5.125% or below, the Bank has the right to, without prior consent from the shareholders of the domestic preference shares and as agreed, convert all or part of the domestic preference shares issued and outstanding to ordinary A shares, to restore the Bank's Core Tier 1 Capital Adequacy Ratio to above the trigger point (i.e., 5.125%). In the case of partial conversion, the domestic preference shares shall be subject to the same proportion and conditions of conversion. Once domestic preference shares are converted to ordinary A shares, they shall not be converted back to preference shares under any circumstances.

When a Tier 2 Capital Instrument Trigger Event occurs, the Bank has the right to, without prior consent of the shareholders of the Domestic Preference Shares and as agreed, convert all the Domestic Preference Shares issued and outstanding to ordinary A shares. Once Domestic Preference Shares are converted to ordinary A shares, they shall not be converted back to preference shares under any circumstances. A Tier 2 Capital Instrument Trigger Event is the earlier of the following two scenarios: (i) the CBIRC having decided that without a conversion or write-off of the Bank's capital, the Bank would become non-viable; and (ii) the relevant authorities having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. When the compulsory conversion of preference shares occurs, the Bank shall report to the CBIRC for approval and decision, and perform the announcement obligation according to the regulations of the Securities Law and China Securities Regulatory Commission ("CSRC").

The Bank classified preference shares issued as an equity instrument and presented as an equity item on the statement of financial position. Capital raised from the issuance of the above preference shares, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratios.

## NOTES TO THE FINANCIAL STATEMENTS

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## 49 OTHER EQUITY INSTRUMENTS (CONTINUED)

## (1) Preference shares (continued)

(c) *Changes in preference shares outstanding*

	1 January 2022		Increase/(Decrease)		31 December 2022	
	Quantity (million shares)	Carrying value	Quantity (million shares)	Carrying value	Quantity (million shares)	Carrying value
Financial instrument outstanding						
2017 Domestic Preference Shares	600	59,977	–	–	600	59,977
Total	600	59,977	–	–	600	59,977

## (2) Perpetual bonds

(a) *Perpetual bonds outstanding at the end of the year*

Financial instrument outstanding	Issuance date	Classification	Year-end interest rate	Issuance price	Quantity (million units)	Currency	Total amount	Maturity date	Redemption/write-down conditions
2019 Undated Additional Tier 1 Capital Bonds	13 November 2019	Equity instruments	4.22%	100 per unit	400	RMB	40,000	No maturity date	None
2022 Undated Additional Tier 1 Capital Bonds	29 August 2022	Equity instruments	3.20%	100 per unit	400	RMB	40,000	No maturity date	None
Less: Issuance fee							(9)		
Carrying amount							79,991		

(b) *The key terms**Distribution rate and distribution payment*

The distribution rate of the Undated Additional Tier 1 Capital Bonds (or “the Bonds”) will be adjusted at defined intervals, with a distribution rate adjustment period every 5 years since the payment settlement date. In any distribution rate adjusted period, the distribution payments on the Bonds will be made at a prescribed fixed distribution rate. The distribution rate is determined by a benchmark rate plus a fixed interest spread.

The Bank shall have the right to cancel, in whole or in part, distributions on the Bonds and any such cancellation shall not constitute an event of default. When exercising such right, the Bank will take into full consideration the interest of the holders of the Bonds. The Bank may, at its sole discretion, use the proceeds from the cancelled distributions to meet other obligations as they fall due. In the case of cancelling any distributions on the Bonds, no matter in whole or in part, the Bank shall not make any distribution to the ordinary shareholders from the next day following the resolution being approved by the general shareholders meeting, until its decision to resume the distribution payments in whole to the holders of the Bonds. The distributions on the Bonds are non-cumulative, namely, upon cancellation, any amount of distribution unpaid to the holders of the Bonds in the applicable period will not accumulate or compound to the subsequent distribution period thereafter.

The distributions of the Bonds will be payable annually.

*Conditional redemption rights of the Bank*

From the fifth anniversary since the issuance of the Bonds, the Bank may redeem whole or part of the Bonds on each distribution payment date (including the fifth distribution payment date since the issuance). If, after the issuance, the Bonds no longer qualify as Additional Tier 1 Capital as a result of an unforeseeable change or amendment to relevant provisions of supervisory regulations, the Bank may redeem the whole but not part of the Bonds.

The exercise of the Bank’s redemption right shall be subject to the consent of the CBIRC and the satisfaction of the following preconditions: (i) the Bank shall use capital instruments of the same or better quality to replace the instruments to be redeemed, and such replacement shall only be carried out at conditions which are sustainable for the income capacity; (ii) or the capital position of the Bank after the redemption right is exercised will remain well above the regulatory capital requirements stipulated by the CBIRC.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**49 OTHER EQUITY INSTRUMENTS (CONTINUED)**

## (2) Perpetual bonds (continued)

**(b) The key terms (continued)***Write-down/write-off clauses*

For 2019 Undated Additional Tier 1 Capital Bonds, upon the occurrence of an Additional Tier 1 Capital Trigger Event, namely, the Bank's Core Tier 1 Capital Adequacy Ratio having fallen to 5.125% (or below), the Bank has the right, subject to the approval of the CBIRC but without the need for the consent of the holders of the Bonds, to write down whole or part of the aggregate amount of the Bonds then issued and outstanding, in order to restore the Core Tier 1 Capital Adequacy Ratio to above 5.125%. In the case of a partial write-down, all of the Bonds then issued and outstanding shall be written down on a pro rata basis, according to the outstanding amount, with all other Additional Tier 1 Capital instruments with equivalent write-down clauses of the Bank.

Upon the occurrence of a Tier 2 Capital Trigger Event, the Bank has the right to write off in whole, without the need for the consent of the holders of the Bonds, the aggregate amount of the Bonds then issued and outstanding. A Tier 2 Capital Trigger Event refers to the earlier of the following events: (i) the CBIRC having decided that the Bank would become non-viable without a write-off; (ii) any relevant authority having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. Upon write-off of the bonds, such bonds are to be permanently cancelled and will not be restored under any circumstances.

For 2022 Undated Additional Tier 1 Capital Bonds, upon the occurrence of a Non-Viability Trigger Event, the Bank has the right to write down/write off in whole or in part, without the need for consent of the holders of the Bonds, the principal amount of the Bonds. The amount of the write-down/write-off shall be determined by the ratio of the outstanding principal amount of the Undated Additional Tier 1 Capital Bonds to the aggregate principal amount of all additional tier 1 capital instruments with the identical Trigger Event. A Non-Viability Trigger Event refers to the earlier of the following events: (i) the CBIRC having decided that the Bank would become non-viable without a write-down/write-off; (ii) any relevant authority having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. The write-down/write-off will not be restored.

*Subordination*

The claims in respect of the Bonds will be subordinated to the claims of depositors, general creditors, and subordinated indebtedness that ranks senior to the Bonds; will rank in priority to all classes of shares held by the Bank's shareholders and rank pari passu with the claims in respect of any other additional tier 1 capital instruments of the Bank that rank pari passu with the Bonds.

The Bank classified the Bonds issued as an equity instrument and presented as an equity item on the statement of financial position. Capital raised from the issuance of the Bonds, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratios.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 49 OTHER EQUITY INSTRUMENTS (CONTINUED)

## (2) Perpetual bonds (continued)

## (c) Changes in perpetual bonds outstanding

	1 January 2022		Increase/(Decrease)		31 December 2022	
	Quantity (million units)	Carrying value	Quantity (million units)	Carrying value	Quantity (million units)	Carrying value
Financial instrument outstanding						
2019 Undated Additional Tier 1 Capital Bonds	400	39,991	–	–	400	39,991
2022 Undated Additional Tier 1 Capital Bonds	–	–	400	40,000	400	40,000
Total	400	39,991	400	40,000	800	79,991

## (3) Interests attributable to the holders of equity instruments

Items	31 December 2022	31 December 2021
1. Total equity attributable to equity holders of the Bank	2,856,733	2,588,231
(1) Equity attributable to ordinary equity holders of the Bank	2,716,765	2,488,263
(2) Equity attributable to other equity holders of the Bank	139,968	99,968
Of which: net profit	4,538	4,538
dividends received	4,538	4,538
2. Total equity attributable to non-controlling interests	22,027	25,891
(1) Equity attributable to non-controlling interests of ordinary shares	22,027	22,438
(2) Equity attributable to non-controlling interests of other equity instruments	–	3,453

## 50 CAPITAL RESERVE

	31 December 2022	31 December 2021
Share premium	135,653	134,925

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 51 OTHER COMPREHENSIVE INCOME

	Other comprehensive income of the statement of financial position			Other comprehensive income of the statement of comprehensive income				
	1 January 2022	Net-of-tax amount attributable to equity shareholders of the Bank	31 December 2022	2022				
				The amount before income taxes	Less: Reclassification adjustments included in profit or loss due to disposals	Less: Income taxes	Net-of-tax amount attributable to equity shareholders of the Bank	Net-of-tax amount attributable to non-controlling interests
(1) Other comprehensive income that will not be reclassified to profit or loss								
Remeasurements of post-employment benefit obligations	247	(275)	(28)	(275)	-	-	(275)	-
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income	301	(211)	90	(282)	-	71	(211)	-
Others	719	33	752	33	-	-	33	-
(2) Other comprehensive income that may be reclassified subsequently to profit or loss								
Fair value changes of debt instruments measured at fair value through other comprehensive income	28,605	(12,466)	16,139	(16,937)	15	4,592	(12,466)	136
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income	3,695	3,145	6,840	4,194	-	(1,049)	3,145	-
Net gain on cash flow hedges	20	485	505	485	-	-	485	-
Exchange difference on translating foreign operations	(12,249)	8,744	(3,505)	8,712	-	-	8,744	(32)
<b>Total</b>	<b>21,338</b>	<b>(545)</b>	<b>20,793</b>	<b>(4,070)</b>	<b>15</b>	<b>3,614</b>	<b>(545)</b>	<b>104</b>

	Other comprehensive income of the statement of financial position			Other comprehensive income of the statement of comprehensive income				
	1 January 2021	Net-of-tax amount attributable to equity shareholders of the Bank	31 December 2021	2021				
				The amount before income taxes	Less: Reclassification adjustments included in profit or loss due to disposals	Less: Income taxes	Net-of-tax amount attributable to equity shareholders of the Bank	Net-of-tax amount attributable to non-controlling interests
(1) Other comprehensive income that will not be reclassified to profit or loss								
Remeasurements of post-employment benefit obligations	272	(25)	247	(25)	-	-	(25)	-
Fair value changes of equity instruments designated as measured at fair value through other comprehensive income	764	(463)	301	(617)	-	154	(463)	-
Others	604	115	719	115	-	-	115	-
(2) Other comprehensive income that may be reclassified subsequently to profit or loss								
Fair value changes of debt instruments measured at fair value through other comprehensive income	16,372	12,233	28,605	17,538	(564)	(4,454)	12,233	287
Allowances for credit losses of debt instruments measured at fair value through other comprehensive income	3,139	556	3,695	742	-	(186)	556	-
Net (loss)/gain on cash flow hedges	(300)	320	20	320	-	-	320	-
Exchange difference on translating foreign operations	(5,803)	(6,446)	(12,249)	(6,445)	-	-	(6,446)	1
<b>Total</b>	<b>15,048</b>	<b>6,290</b>	<b>21,338</b>	<b>11,628</b>	<b>(564)</b>	<b>(4,486)</b>	<b>6,290</b>	<b>288</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**52 SURPLUS RESERVE**

Surplus reserves consist of statutory surplus reserve fund and discretionary surplus reserve fund.

The Bank is required to allocate 10% of its net profit, as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the MOF on 15 February 2006. After making appropriations to the statutory surplus reserve fund, the Bank may also allocate its net profit to the discretionary surplus reserve fund upon approval by shareholders in Annual General Meetings.

**53 GENERAL RESERVE**

The general reserves of the Group are set up based on the requirements of:

	Notes	31 December 2022	31 December 2021
MOF	(1)	431,095	372,509
Hong Kong Banking Ordinance	(2)	2,124	2,124
Other regulatory bodies in the Chinese mainland	(3)	10,867	6,290
Other overseas regulatory bodies		700	698
<b>Total</b>		<b>444,786</b>	<b>381,621</b>

- (1) Pursuant to relevant regulations issued by the MOF, the Bank has to appropriate a certain amount of its net profit as general reserves to cover potential losses against its assets. In accordance with the "Regulation on Management of Financial Institutions for Reserves" (Cai Jin [2012] No. 20) issued by the MOF on 30 March 2012, the general reserves balance for financial institutions should not be lower than 1.5% of the ending balance of risk assets.
- (2) Pursuant to the requirements of the Hong Kong Banking Ordinance, the Group's banking operations in Hong Kong are required to set aside amounts in a regulatory reserve in respect of losses which it will, or may, incur on loans and advances to customers, in addition to impairment losses recognised in accordance with the accounting policies of the Group. Transfers to and from the regulatory reserve are made through retained earnings.
- (3) Pursuant to the relevant regulatory requirements in the Chinese mainland, the Bank's subsidiaries are required to appropriate a certain amount of its net profit as general reserves.

**54 PROFIT DISTRIBUTION**

In the Annual General Meeting held on 23 June 2022 the shareholders approved the profit distribution for the year ended 31 December 2021. The Bank appropriated cash dividend for the year ended 31 December 2021 in an aggregate amount of RMB91,004 million.

In the Board of Directors' Meeting, held on 28 October 2022 the directors approved the payment of dividends to domestic preference shareholders. The dividends for domestic preference shares distributed were RMB2,850 million (including taxes), calculated using the nominal dividend rate of 4.75% (including taxes) as set in the terms and conditions.

On 15 November 2022, according to the initial annual interest rate of 4.22% before the first interest rate reset date determined by the terms of the 2019 Undated Additional Tier 1 Capital Bonds, the interest on perpetual bonds issued by the bank was RMB1,688 million.

On 29 March 2023, the Board of Directors proposed the following profit distribution scheme for the year ended 31 December 2022:

- (1) Appropriate statutory surplus reserve amounted to RMB319,559 million, based on 10% of the net profit of the Bank amounted to RMB31,956 million for the year ended 31 December 2022 (for the year ended 31 December 2021: RMB29,576 million). It has been recorded in "Surplus reserve" as at the balance sheet date.
- (2) Appropriate general reserve amounted to RMB58,586 million, pursuant to relevant regulations issued by MOF (for the year ended 31 December 2021: RMB31,202 million).
- (3) Declare cash dividend RMB0.389 per share before tax and in aggregation amount of RMB97,254 million to all shareholders (for the year ended 31 December 2021 RMB0.364 per share and RMB91,004 million in aggregation). Proposed dividends as at the balance sheet date are not recognised as a liability.

Above proposed profit distribution scheme is subject to the approval of the shareholders in the Annual General Meeting. Cash dividends will be distributed to all shareholders registered at the relevant date upon approval.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**55 NOTES TO THE STATEMENT OF CASH FLOWS**

## Cash and cash equivalents

	<b>31 December 2022</b>	31 December 2021
Cash	<b>47,534</b>	48,613
Surplus deposit reserves with central banks	<b>771,473</b>	520,700
Demand deposits with banks and non-bank financial institutions	<b>62,506</b>	62,698
Time deposits with banks and non-bank financial institutions with original maturity with or within three months	<b>79,111</b>	58,458
Placements with banks and non-bank financial institutions with original maturity with or within three months	<b>183,028</b>	115,131
<b>Total</b>	<b>1,143,652</b>	805,600

**56 TRANSFER OF FINANCIAL ASSETS**

The Group enters into transactions in the normal course of business by which it transfers recognised financial assets to third parties or to structured entities. In some cases where these transferred financial assets qualify for derecognition, the transfers may give rise to full or partial derecognition of the financial assets concerned. In other cases where the transferred assets do not qualify for derecognition as the Group has retained substantially all the risks and rewards of these assets, the Group continued to recognise the transferred assets.

## Securities lending transactions

Counterparties are allowed to sell or repledge securities lent under securities lending agreements in the absence of any default by the Group, but at the same time, they have an obligation to return such securities upon the maturity of the securities lending agreements. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. As at 31 December 2022, the carrying value of debt securities lent to counterparties was RMB10,240 million (as at 31 December 2021 RMB6,444 million).

## Credit asset securitisation transactions

The Group enters into securitisation transactions in its normal course of business by which it transfers credit assets to structured entities which issue asset-backed securities to investors. The Group may retain interests in the form of holding subordinated tranches which would give rise to the Group's continuing involvement in the transferred assets. Those financial assets are recognised on the statement of financial position to the extent of the Group's continuing involvement, otherwise the financial assets are derecognised.

As at 31 December 2022, loans with an original carrying amount of RMB880,045 million (as at 31 December 2021: RMB963,501 million) have been securitised by the Group under arrangements in which the Group retained a continuing involvement in such assets. As at 31 December 2022 the carrying amount of assets that the Group continued to recognise was RMB93,548 million (as at 31 December 2021: RMB100,036 million). As at 31 December 2022, the carrying amount of continuing involvement assets and liabilities that the Group continued to recognise was RMB93,548 million (as at 31 December 2021 RMB100,036 million).

With respect to credit asset securitizations that did not qualify for derecognition as a whole, the Group continued to recognise credit assets that had been transferred, and recorded the consideration received as a financial liability. As at 31 December 2022, the carrying amount of transferred credit assets that the Group continued to recognise was RMB15,006 million (as at 31 December 2021 RMB8,262 million) and the carrying amount of their associated financial liabilities was RMB13,507 million (as at 31 December 2021 RMB9,191 million).

As at 31 December 2022, the carrying amount of asset-backed securities held in the securitisation transaction derecognised by the Group was RMB2,743 million (as at 31 December 2021 RMB3,548 million), and its maximum loss exposure approximates to the carrying amount.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**57 OPERATING SEGMENTS**

The Group has presented the operating segments in a manner consistent with the way in which information is reported internally to the Group's chief operating decision makers for the purposes of resource allocation and performance assessment. Measurement of segment assets and liabilities and segment income and results is based on the Group's accounting policies.

Transactions between segments are conducted under normal commercial terms and conditions. Internal charges and transfer prices are determined with reference to market rates and have been reflected in the performance of each segment. Net interest income and expense arising from internal charges and transfer pricing adjustments are referred to as "Internal net interest income/expense". Interest income and expense earned from third parties are referred to as "External net interest income/expense".

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment income and results are determined before intra-group transactions are eliminated as part of the consolidation process. Segment capital expenditure is the total cost incurred during the period to acquire fixed assets, intangible assets and other long-term assets.

**(1) Geographical segments**

The Group operates principally in the Chinese mainland with branches covering all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in the Chinese mainland. The Group also has bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile, Astana, Labuan, Auckland, etc., and certain subsidiaries operating in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur, etc.

In presenting information on the basis of geographical segments, operating income is allocated based on the location of the branches and subsidiaries that generate the income. Segment assets, liabilities and capital expenditure are allocated based on their geographical location.

Geographical segments of the Group, for management reporting purposes, are defined as follows:

- "Yangtze River Delta" refers to the following areas where the tier-1 branches and the subsidiary of the Bank operate: Shanghai Municipality, Jiangsu Province, Zhejiang Province, City of Ningbo and City of Suzhou;
- "Pearl River Delta" refers to the following areas where the tier-1 branches and the subsidiary of the Bank operate: Guangdong Province, City of Shenzhen, Fujian Province and City of Xiamen;
- "Bohai Rim" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Beijing Municipality, Shandong Province, Tianjin Municipality, Hebei Province and City of Qingdao;
- the "Central" region refers to the following areas where the tier-1 branches and the subsidiary of the Bank operate: Shanxi Province, Hubei Province, Henan Province, Hunan Province, Jiangxi Province, Hainan Province and Anhui Province;
- the "Western" region refers to the following areas where the tier-1 branches of the Bank operate: Sichuan Province, Chongqing Municipality, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Inner Mongolia Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region, Guangxi Autonomous Region and Xinjiang Autonomous Region; and
- the "Northeastern" region refers to the following areas where the tier-1 branches of the Bank operate: Liaoning Province, Jilin Province, Heilongjiang Province and City of Dalian.

Specifically, from 2022 financial statements onwards, the Group will reclassify the geographical segment of Guangxi Autonomous Region, where the Bank's tier-1 branch locates, from Central China to Western China, and adjust comparative figures accordingly.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 57 OPERATING SEGMENTS (CONTINUED)

## (1) Geographical segments (continued)

	Year ended 31 December 2022								
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	75,085	65,270	39,650	72,624	80,510	2,984	290,170	16,771	643,064
Internal net interest income/(expense)	37,580	33,797	54,304	38,673	34,152	24,095	(219,121)	(3,480)	-
<b>Net interest income</b>	<b>112,665</b>	<b>99,067</b>	<b>93,954</b>	<b>111,297</b>	<b>114,662</b>	<b>27,079</b>	<b>71,049</b>	<b>13,291</b>	<b>643,064</b>
Net fee and commission income	20,235	26,008	18,607	16,598	13,617	3,432	14,693	2,895	116,085
Net trading gain/(loss)	162	5	5	15	(133)	10	4,126	341	4,531
Dividend income	137	7	5,075	558	9	-	54	295	6,135
Net (loss)/gain arising from investment securities	(4,669)	(2,470)	(1,448)	(317)	(3,805)	(375)	4,033	(138)	(9,189)
Net gain on derecognition of financial assets measured at amortised cost	-	-	-	-	-	-	319	3	322
Other operating (expense)/income, net	(6,529)	206	1,584	91	1,522	58	(1,567)	1,842	(2,793)
<b>Operating income</b>	<b>122,001</b>	<b>122,823</b>	<b>117,777</b>	<b>128,242</b>	<b>125,872</b>	<b>30,204</b>	<b>92,707</b>	<b>18,529</b>	<b>758,155</b>
Operating expenses	(41,779)	(28,329)	(34,017)	(35,112)	(37,003)	(12,269)	(26,475)	(7,330)	(222,314)
Credit impairment losses	(17,086)	(27,101)	(21,244)	(25,329)	(25,307)	(5,932)	(27,578)	(4,962)	(154,539)
Other impairment losses	4	3	(11)	(57)	(9)	(18)	-	(391)	(479)
Share of profits/(losses) of associates and joint ventures	189	(60)	355	583	-	-	23	104	1,194
<b>Profit before tax</b>	<b>63,329</b>	<b>67,336</b>	<b>62,860</b>	<b>68,327</b>	<b>63,553</b>	<b>11,985</b>	<b>38,677</b>	<b>5,950</b>	<b>382,017</b>
Capital expenditure	2,253	1,269	6,428	2,119	1,946	811	1,614	3,213	19,653
Depreciation and amortisation	3,926	3,006	4,251	4,053	4,076	1,586	3,601	889	25,388
	31 December 2022								
Segment assets	5,920,216	4,770,973	7,683,499	4,878,872	5,174,224	1,716,962	12,411,572	1,547,412	44,103,730
Long-term equity investments	1,928	1,315	9,129	5,898	-	-	1,823	2,607	22,700
	<b>5,922,144</b>	<b>4,772,288</b>	<b>7,692,628</b>	<b>4,884,770</b>	<b>5,174,224</b>	<b>1,716,962</b>	<b>12,413,395</b>	<b>1,550,019</b>	<b>44,126,430</b>
Deferred tax assets									113,533
Elimination									(9,638,046)
<b>Total assets</b>									<b>34,601,917</b>
Segment liabilities	5,839,011	4,689,052	7,458,057	4,785,307	5,105,106	1,703,970	10,351,996	1,427,823	41,360,322
Deferred tax liabilities									881
Elimination									(9,638,046)
<b>Total liabilities</b>									<b>31,723,157</b>
Off-balance sheet credit commitments	692,583	647,907	661,165	664,967	533,895	165,129	-	320,881	3,686,527

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 57 OPERATING SEGMENTS (CONTINUED)

## (1) Geographical segments (continued)

	Year ended 31 December 2021								
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	70,090	64,960	38,437	69,342	75,487	4,528	269,321	13,255	605,420
Internal net interest income/(expense)	31,928	27,071	51,023	33,576	32,510	21,577	(197,327)	(358)	-
<b>Net interest income</b>	<b>102,018</b>	<b>92,031</b>	<b>89,460</b>	<b>102,918</b>	<b>107,997</b>	<b>26,105</b>	<b>71,994</b>	<b>12,897</b>	<b>605,420</b>
Net fee and commission income	19,900	26,302	20,522	17,060	14,588	4,054	16,343	2,723	121,492
Net trading gain/(loss)	762	287	376	267	103	18	6,658	(655)	7,816
Dividend income	621	6	4,510	188	57	-	350	189	5,921
Net (loss)/gain arising from investment securities	(1,699)	(989)	14	(1,576)	6,573	(260)	9,774	(1,339)	10,498
Net (loss)/gain on derecognition of financial assets measured at amortised cost	(5)	-	1	-	-	-	4,638	-	4,634
Other operating (expense)/income, net	(5,147)	298	1,544	(110)	1,600	50	5,248	5,442	8,925
<b>Operating income</b>	<b>116,450</b>	<b>117,935</b>	<b>116,427</b>	<b>118,747</b>	<b>130,918</b>	<b>29,967</b>	<b>115,005</b>	<b>19,257</b>	<b>764,706</b>
Operating expenses	(33,108)	(27,853)	(33,808)	(34,958)	(37,703)	(12,539)	(22,372)	(16,841)	(219,182)
Credit impairment losses	(22,820)	(30,808)	(18,589)	(27,365)	(27,233)	(13,610)	(23,883)	(3,641)	(167,949)
Other impairment losses	(80)	(16)	(109)	(9)	(2)	(12)	(356)	(182)	(766)
Share of profits/(losses) of associates and joint ventures	27	(27)	673	728	-	-	-	202	1,603
<b>Profit before tax</b>	<b>60,469</b>	<b>59,231</b>	<b>64,594</b>	<b>57,143</b>	<b>65,980</b>	<b>3,806</b>	<b>68,394</b>	<b>(1,205)</b>	<b>378,412</b>
Capital expenditure	2,346	1,367	2,403	2,093	2,054	1,018	4,951	3,606	19,838
Depreciation and amortisation	3,570	3,059	4,262	4,244	4,230	1,675	3,823	2,432	27,295
	31 December 2021								
Segment assets	5,444,119	4,291,522	6,954,239	4,369,629	4,636,347	1,530,966	10,690,368	1,405,894	39,323,084
Long-term equity investments	1,546	374	6,314	7,141	-	-	800	2,700	18,875
	<b>5,445,665</b>	<b>4,291,896</b>	<b>6,960,553</b>	<b>4,376,770</b>	<b>4,636,347</b>	<b>1,530,966</b>	<b>10,691,168</b>	<b>1,408,594</b>	<b>39,341,959</b>
Deferred tax assets									92,343
Elimination									(9,180,323)
<b>Total assets</b>									<b>30,253,979</b>
Segment liabilities	5,368,006	4,213,453	6,813,042	4,292,332	4,563,966	1,525,839	8,765,778	1,276,369	36,818,785
Deferred tax liabilities									1,395
Elimination									(9,180,323)
<b>Total liabilities</b>									<b>27,639,857</b>
Off-balance sheet credit commitments	611,802	582,097	643,588	611,357	493,263	152,793	-	274,994	3,369,894



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**57 OPERATING SEGMENTS (CONTINUED)****(2) Business segments**

Business segments, as defined for management reporting purposes, are as follows:

***Corporate finance business***

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit taking and wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, guarantee services, and Investment banking services, etc.

***Personal finance business***

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, deposit taking and wealth management services, card business, remittance services and agency services, etc.

***Treasury and asset management business***

This segment covers the Group's treasury operations. The treasury and asset management segment enters into inter-bank money market transactions, repurchase and resale transactions, and invests in debt securities. It also trades in derivatives and foreign currencies for its own account. The treasury and asset management segment carries out customer-driven derivatives, foreign currency, precious metal trading and custody services. Its function also includes the management of the Group's overall liquidity position, including the issuance of debt securities.

***Others***

This segment covers equity investments and the revenues, results, assets and liabilities of overseas commercial banks.

Specifically, from 2022 financial statements onwards, the Group will reclassify activities of the Asset Custody Department from Corporate Finance business segment to Treasury and Asset Management business segment, activities of the Investment Banking Department from Treasury and Asset Management business segment to Corporate Finance business segment, and reclassify business segments of activities of subsidiaries. The Group has also adjusted comparative figures accordingly.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 57 OPERATING SEGMENTS (CONTINUED)

## (2) Business segments (continued)

	Year ended 31 December 2022				
	Corporate finance business	Personal finance business	Treasury and asset management business	Others	Total
External net interest income	235,477	182,352	211,203	14,032	643,064
Internal net interest income/(expense)	56,685	146,690	(203,348)	(27)	–
<b>Net interest income</b>	<b>292,162</b>	<b>329,042</b>	<b>7,855</b>	<b>14,005</b>	<b>643,064</b>
Net fee and commission income	37,015	51,803	26,726	541	116,085
Net trading (loss)/gain	(1,841)	303	5,235	834	4,531
Dividend income	5,179	124	620	212	6,135
Net (loss)/gain arising from investment securities	(8,537)	(2,909)	2,505	(248)	(9,189)
Net gain on derecognition of financial assets measured at amortised cost	–	–	319	3	322
Other operating income/(expense), net	1,650	(6,542)	108	1,991	(2,793)
<b>Operating income</b>	<b>325,628</b>	<b>371,821</b>	<b>43,368</b>	<b>17,338</b>	<b>758,155</b>
Operating expenses	(86,726)	(113,967)	(14,446)	(7,175)	(222,314)
Credit impairment losses	(100,343)	(41,635)	(3,818)	(8,743)	(154,539)
Other impairment losses	(52)	–	(36)	(391)	(479)
Share of profits/(losses) of associates and joint ventures	871	185	434	(296)	1,194
<b>Profit before tax</b>	<b>139,378</b>	<b>216,404</b>	<b>25,502</b>	<b>733</b>	<b>382,017</b>
Capital expenditure	4,443	6,103	549	8,558	19,653
Depreciation and amortisation	8,904	13,385	1,110	1,989	25,388
	31 December 2022				
Segment assets	13,064,414	8,528,624	12,436,293	710,498	34,739,829
Long-term equity investments	12,433	1,713	8,286	268	22,700
	<b>13,076,847</b>	<b>8,530,337</b>	<b>12,444,579</b>	<b>710,766</b>	<b>34,762,529</b>
Deferred tax assets					113,533
Elimination					(274,145)
Total assets					<b>34,601,917</b>
Segment liabilities	12,772,549	14,080,759	3,532,442	1,610,671	31,996,421
Deferred tax liabilities					881
Elimination					(274,145)
Total liabilities					<b>31,723,157</b>
Off-balance sheet credit commitments	2,251,667	1,113,979	–	320,881	3,686,527

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 57 OPERATING SEGMENTS (CONTINUED)

## (2) Business segments (continued)

	Year ended 31 December 2021				
	Corporate finance business	Personal finance business	Treasury and asset management business	Others	Total
External net interest income	221,420	172,628	195,287	16,085	605,420
Internal net interest income/(expense)	67,387	122,044	(189,052)	(379)	–
<b>Net interest income</b>	288,807	294,672	6,235	15,706	605,420
Net fee and commission income	36,926	56,854	26,685	1,027	121,492
Net trading (loss)/gain	(1,940)	367	7,782	1,607	7,816
Dividend income	4,636	661	441	183	5,921
Net (loss)/gain arising from investment securities	(8,058)	(116)	18,074	598	10,498
Net gain on derecognition of financial assets measured at amortised cost	995	3,533	106	–	4,634
Other operating income/(expense), net	1,673	(465)	4,601	3,116	8,925
<b>Operating income</b>	323,039	355,506	63,924	22,237	764,706
Operating expenses	(88,268)	(107,314)	(16,091)	(7,509)	(219,182)
Credit impairment losses	(116,570)	(33,905)	(13,060)	(4,414)	(167,949)
Other impairment losses	(119)	(2)	(465)	(180)	(766)
Share of profits/(losses) of associates and joint ventures	970	14	702	(83)	1,603
<b>Profit before tax</b>	119,052	214,299	35,010	10,051	378,412
Capital expenditure	6,007	8,251	742	4,838	19,838
Depreciation and amortisation	9,638	13,236	1,191	3,230	27,295
	31 December 2021				
Segment assets	10,553,885	8,297,896	10,724,707	781,755	30,358,243
Long-term equity investments	10,436	1,530	7,515	(606)	18,875
	10,564,321	8,299,426	10,732,222	781,149	30,377,118
Deferred tax assets					92,343
Elimination					(215,482)
<b>Total assets</b>					30,253,979
Segment liabilities	11,695,034	12,113,787	2,554,234	1,490,889	27,853,944
Deferred tax liabilities					1,395
Elimination					(215,482)
<b>Total liabilities</b>					27,639,857
Off-balance sheet credit commitments	1,978,176	1,116,724	–	274,994	3,369,894

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**58 ENTRUSTED LENDING BUSINESS**

As at the end of the reporting period, the entrusted loans and entrusted funds were as follows:

	<b>31 December 2022</b>	31 December 2021
Entrusted loans	<b>4,215,594</b>	3,852,573
Entrusted funds	<b>4,215,594</b>	3,852,573

**59 PLEDGED ASSETS****(1) Assets pledged as securities**

The Group's collateral for liabilities or contingent liabilities include financial assets such as securities and bills, which mainly serve as collateral for repurchase agreements, derivative contracts and local statutory requirements. As at 31 December 2022, the carrying values of the Group's financial assets pledged as collateral amounted to approximately RMB1,474,570 million (as at 31 December 2021: RMB1,079,782 million).

**(2) Collateral accepted as securities for assets**

As part of the resale agreements, the Group has received securities that were allowed to be sold or repledged in the absence of default by their owners. As at 31 December 2022 and 2021, the Group did not hold any collateral for resale agreements which was permitted to be sold or repledged in the absence of default for the transactions.

**60 COMMITMENTS AND CONTINGENT LIABILITIES****(1) Credit commitments**

Credit commitments take the form of undrawn loan facilities which are approved and contracted, unutilised credit card limits, financial guarantees, letters of credit, etc. The Group assesses and makes provisions for any probable losses accordingly.

The contractual amounts of loan commitments and credit card overdraft commitments represent the cash outflows should the contracts be fully drawn upon. The amounts of guarantees and letters of credit represent the maximum potential loss that would be recognised if counterparties failed completely to perform as contracted. Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers.

As credit commitments may expire without being drawn upon, the contractual amounts set out in the following table do not represent the expected future cash outflows.

	<b>31 December 2022</b>	31 December 2021
Loan commitments		
– with an original maturity within one year	<b>69,885</b>	65,623
– with an original maturity of one year or more	<b>432,096</b>	350,767
Credit card commitments	<b>1,150,461</b>	1,149,306
	<b>1,652,442</b>	1,565,696
Bank acceptances	<b>481,269</b>	322,698
Financing guarantees	<b>48,030</b>	48,127
Non-financing guarantees	<b>1,286,206</b>	1,241,473
Sight letters of credit	<b>44,863</b>	41,858
Usance letters of credit	<b>169,155</b>	143,941
Others	<b>4,562</b>	6,101
<b>Total</b>	<b>3,686,527</b>	3,369,894

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**60 COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)**

## (2) Credit risk-weighted amount

The credit risk-weighted amount refers to the amount as computed in accordance with the rules set out by the CBIRC and depends on the status of the counterparty and the maturity characteristics.

	31 December 2022	31 December 2021
Credit risk-weighted amount of contingent liabilities and commitments	1,186,298	1,118,908

## (3) Capital commitments

As at 31 December 2022, the Group's contracted for but not disbursed capital commitments amounted to RMB1,628 million (as at 31 December 2021: RMB5,781 million).

## (4) Underwriting obligations

As at 31 December 2022, there was no unexpired underwriting commitment of the Group (as at 31 December 2021: Nil).

## (5) Government bond redemption obligations

As an underwriting agent of PRC government bonds, the Group has the responsibility to buy back those bonds sold by it should the holders decide to early redeem the bonds held. The redemption price for the bonds at any time before their maturity date is based on the coupon value plus any interest unpaid and accrued up to the redemption date. Accrued interest payables to the bond holders are calculated in accordance with relevant rules of the MOF and the PBC. The redemption price may be different from the fair value of similar instruments traded at the redemption date.

The redemption obligations, which represent the nominal value of government bonds underwritten and sold by the Group, but not yet matured as at 31 December 2022, were RMB50,120 million (as at 31 December 2021: RMB65,119 million).

## (6) Outstanding litigations and disputes

As at 31 December 2022, the Group was the defendant in certain pending litigations and disputes with gross claims of RMB8,606 million (as at 31 December 2021: RMB8,765 million). Provisions have been made for the estimated losses arising from such litigations based upon the opinions of the Group's internal and external legal counsels (Note 45). The Group considers that the provisions made are reasonable and adequate.

## (7) Contingent liabilities

The Group assessed and made provisions for any probable outflow of economic benefits in relation to the commitments and contingent liabilities in accordance with their accounting policies.

(8) Impact of the *Guiding Opinions on Regulating the Asset Management Business of Financial Institutions*

In accordance with the *Guiding Opinions on Regulating the Asset Management Business of Financial Institutions* jointly issued by the PBC and three other ministries as well as the PBC's relevant announcement, other than assets for which the Group had applied to regulators for disposal on a case-by-case basis, the Group has completed the rectification of legacy wealth management business and recognised its impact in 2022 financial statements in terms of provisions and credit impairment losses. The Group will duly implement relevant policies and regulatory requirements, continue to assess and disclose relevant impact, and strive to complete the rectification as soon as possible.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS****(1) Transactions with parent companies and their affiliates**

The immediate and ultimate parents of the Group are Huijin and CIC, respectively.

As approved by the State Council, CIC was established on 29 September 2007 with registered capital of RMB1,550,000 million. As a wholly-owned subsidiary of CIC, Huijin exercises its rights and obligations as an investor on behalf of the PRC government in accordance with laws.

Huijin was incorporated on 16 December 2003 as a wholly-state-owned investment company. It was registered in Beijing with registered capital of RMB828,209 million. Its principal activities are equity investments as authorised by the State Council, without engaging in other commercial operations. As at 31 December 2022, Huijin directly held 57.11% of shares of the Bank.

Affiliates of parent companies include the subsidiaries under parent companies and other associates and joint ventures.

The Group's transactions with parent companies and their affiliates mainly include deposit taking, entrusted asset management, operating leases, lending, purchase and sale of debt securities, money market transactions and inter-bank clearing. These transactions are priced based on market prices and conducted under normal commercial terms.

The Group has issued subordinated debts with a nominal value of RMB8,000 million (as at 31 December 2021: RMB46,000 million). These are bearer bonds and tradable in the secondary market. The Group had no information in respect of the amount of the bonds held by the affiliates of parent companies as at the end of the reporting period.

**(a) Transactions with parent companies**

In the ordinary course of the business, material transactions that the Group entered into with parent companies are as follows:

**Amounts**

	2022		2021	
	Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income	1,057	0.09%	1,438	0.14%
Interest expense	713	0.14%	220	0.05%
Net trading gain	-	-	1	0.01%

**Balances outstanding as at the end of the reporting period**

	31 December 2022		31 December 2021	
	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Loans and advances to customers	14,000	0.07%	-	-
Financial investments				
Financial assets measured at fair value through profit or loss	-	-	30	0.01%
Financial assets measured at amortised cost	22,912	0.38%	24,444	0.47%
Financial assets measured at fair value through other comprehensive income	7,155	0.36%	14,489	0.75%
Deposits from customers	8,544	0.03%	52,271	0.23%
Credit commitments	288	0.01%	288	0.01%

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)**

## (1) Transactions with parent companies and their affiliates (continued)

*(b) Transactions with the affiliates of parent companies*

In the ordinary course of the business, material transactions that the Group entered into with the affiliates of parent companies are as follows:

**Amounts**

	Note	2022		2021	
		Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income		17,256	1.47%	18,272	1.73%
Interest expense		5,145	0.98%	3,184	0.70%
Fee and commission income		498	0.38%	394	0.28%
Fee and commission expense		44	0.30%	84	0.49%
Net trading gain		636	14.04%	381	4.87%
Net gain arising from investment securities		2,714	N/A	3,616	34.44%
Operating expenses	(i)	1,140	0.51%	1,028	0.47%

**Balances outstanding as at the end of the reporting period**

	Note	31 December 2022		31 December 2021	
		Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Deposits with banks and non-bank financial institutions		27,229	14.69%	25,124	16.20%
Placements with banks and non-bank financial institutions		112,858	26.27%	52,385	27.84%
Positive fair value of derivatives		5,114	10.37%	4,054	12.85%
Financial assets held under resale agreements		87,101	8.37%	72,244	13.16%
Loans and advances to customers		101,987	0.50%	82,059	0.45%
Financial investments					
Financial assets measured at fair value through profit or loss		116,614	20.54%	103,301	18.94%
Financial assets measured at amortised cost		172,851	2.88%	158,579	3.08%
Financial assets measured at fair value through other comprehensive income		230,727	11.65%	229,918	11.84%
Deposits from banks and non-bank financial institutions	(ii)	146,421	5.67%	105,969	5.48%
Placements from banks and non-bank financial institutions		119,797	34.06%	111,136	37.14%
Financial liabilities measured at fair value through profit or loss		3	0.00%	3	0.00%
Negative fair value of derivatives		6,328	13.54%	4,477	14.29%
Financial assets sold under repurchase agreements		5,896	2.43%	1,860	5.49%
Deposits from customers		147,347	0.59%	75,397	0.34%
Other liabilities		10,229	1.80%	9,366	1.70%
Credit commitments		9,055	0.25%	9,581	0.28%

(i) Operating expenses mainly represent fees for related services provided by the affiliates of parent companies.

(ii) Deposits from the affiliates of parent companies are unsecured and are repayable under normal commercial terms.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)****(2) Transactions between the Group and its associates and joint ventures of the Group**

Transactions between the Group and its associates and joint ventures are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group.

In the ordinary course of the business, material transactions that the Group entered into with associates and joint ventures are as follows:

**Amounts**

	2022	2021
Interest income	126	410
Interest expense	80	305
Fee and commission income	119	130
Operating expenses	63	99

**Balances outstanding as at the end of the reporting period**

	31 December 2022	31 December 2021
Loans and advances to customers	1,814	9,907
Other assets	484	1,168
Financial liabilities measured at fair value through profit or loss	9	9
Deposits from customers	5,689	6,940
Other liabilities	735	923
Credit commitments	449	322

**(3) Transactions between the Bank and its subsidiaries**

Transactions between the Bank and its subsidiaries are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions are conducted between the Bank and non-related companies outside the Group. All the inter-group transactions and inter-group balances are eliminated when preparing the consolidated financial statements as mentioned in Note 4(1)(b).

In the ordinary course of the business, material transactions that the Bank entered into with its subsidiaries are as follows:

**Amounts**

	2022	2021
Interest income	1,888	2,002
Interest expense	932	847
Fee and commission income	4,760	3,053
Fee and commission expense	575	697
Dividend income	746	676
Net loss arising from investment securities	40	-
Operating expenses	9,597	8,381
Other operating expense, net	110	152



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)****(3) Transactions between the Bank and its subsidiaries (continued)****Balances outstanding as at the end of the reporting period**

	31 December 2022	31 December 2021
Deposits with banks and non-bank financial institutions	4,652	2,728
Placements with banks and non-bank financial institutions	114,033	129,824
Positive fair value of derivatives	966	216
Loans and advances to customers	12,625	8,244
Financial investments		
Financial assets measured at fair value through profit or loss	1,366	1,374
Financial assets measured at amortised cost	1,122	1,273
Financial assets measured at fair value through other comprehensive income	13,822	22,301
Other assets	38,957	37,792
Deposits from banks and non-bank financial institutions	22,975	17,791
Placements from banks and non-bank financial institutions	26,032	32,988
Financial liabilities measured at fair value through profit or loss	80	–
Negative fair value of derivatives	473	156
Deposits from customers	11,432	12,328
Other liabilities	6,211	5,806

As at 31 December 2022, the total maximum guarantee limit of guarantee letters issued by the Bank with its subsidiaries as beneficiary was RMB5,167 million (as at 31 December 2021: RMB12,219 million).

As at 31 December 2022, the transactions between subsidiaries of the Group were mainly deposits with banks and non-bank financial institutions and deposits from customers, and the balances of the above transactions were RMB1,558 million and RMB1,517 million respectively (as at 31 December 2021, the transactions between subsidiaries of the Group were debt securities issued and deposits with banks and non-bank financial institutions, and the balances of the above transactions were RMB693 million and RMB1,265 million, respectively).

**(4) Transactions with other PRC state-owned entities**

State-owned entities refer to those entities directly or indirectly owned by the PRC government through its government authorities, agencies, affiliates and other organisations. Transactions with other state-owned entities include but are not limited to: lending and deposit taking; taking and placing of inter-bank balances; entrusted lending and other custody services; insurance and securities agency, and other intermediary services; purchase, sale, underwriting and redemption of bonds issued by other state-owned entities; purchase, sale and leases of property and other assets; and rendering and receiving of utilities and other services.

These transactions are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group's pricing strategy and approval processes for major products and services, such as loans, deposits and commission income, do not depend on whether the customers are state-owned entities or not. Having due regard to the substance of the relationships, the Group is of the opinion that none of these transactions were material related party transactions that require separate disclosure.

**(5) Transactions with the Annuity Scheme and Plan Assets**

Apart from the obligations for defined contributions to the Annuity Scheme and regular banking transactions, there were no other transactions between the Group and the Annuity Scheme in 2022 and 2021.

As at 31 December 2022, the fair value of the Group's supplementary retirement benefit plan assets managed by CCB Principal Asset Management and CCB Pension was RMB3,421 million (as at 31 December 2021: RMB3,828 million), and management fees payable to CCB Principal Asset Management and CCB Pension were RMB2.88 million (as at 31 December 2021: RMB22.08 million).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**61 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)****(6) Key management personnel**

Key management personnel are those persons having authorities and responsibilities for planning, directing and controlling the activities of the Group, directly or indirectly, including directors, supervisors and senior executives. The Group enters into banking transactions with key management personnel in the normal course of business. For the years ended 31 December 2022 and 2021 there were no material transactions and balances with key management personnel.

The compensation before tax of directors and supervisors is disclosed in Note 16. The senior executives' annual compensation before individual income tax during the year is as follows:

	2022			
	Remuneration paid RMB'000	Contributions to defined contribution retirement schemes RMB'000	Other benefits in kind (Note (i)) RMB'000	Total (Note (ii)) RMB'000
<b>Executive Vice Presidents</b>				
Cui Yong	245	26	58	329
Ji Zhihong	590	58	152	800
Li Yun	590	58	152	800
Wang Bing	-	-	-	-
<b>Secretary to the Board</b>				
Hu Changmiao	1,434	58	234	1,726
<b>Chief Information Officer</b>				
Jin Panshi	1,435	58	228	1,721
<b>Chief Risk Officer</b>				
Cheng Yuanguo	1,435	58	225	1,718
<b>Chief Financial Officer</b>				
Sheng Liurong	120	5	18	143
<b>Former Executive Vice Presidents</b>				
Wang Hao	345	32	94	471
Zhang Min	590	58	152	800
	<b>6,784</b>	<b>411</b>	<b>1,313</b>	<b>8,508</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 61 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS (CONTINUED)

## (6) Key management personnel (continued)

	2021			
	Annual remuneration payable (Allowances) RMB'000	Employer's contribution to social insurances, enterprise annuity, supplemental medical insurance and housing funds RMB'000	Other monetary income RMB'000	Total RMB'000
<b>Executive Vice Presidents</b>				
Ji Zhihong	810	199	–	1,009
Wang Hao	810	199	–	1,009
Zhang Min	810	199	–	1,009
Li Yun	270	73	–	343
<b>Secretary to the Board</b>				
Hu Changmiao	2,559	272	–	2,831
<b>Chief Information Officer</b>				
Jin Panshi	1,706	179	–	1,885
<b>Chief Risk Officer</b>				
Cheng Yuanguo	1,706	175	–	1,881
<b>Former Chief Risk Officer</b>				
Jin Yanmin	853	89	–	942
<b>Former Chief Financial Officer</b>				
Zhang Yi	853	95	–	948
	10,377	1,480	–	11,857

- (i) Other benefits in kind included the Bank's contributions to medical insurance, housing funds and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
- (ii) The total compensation package for these key management personnel for the year ended 31 December 2022 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation to be adjusted for is not expected to have significant impact on the Group's financial statements for the year ended 31 December 2022. The final compensation will be disclosed in a separate announcement when determined.
- (iii) The total compensation package for certain key management personnel for the year ended 31 December 2021 had not been finalised in accordance with regulations of the PRC relevant authorities as at the date that the 2021 financial statements were announced. The aforesaid total compensation package for the key management personnel for the year ended 31 December 2021 has been reviewed and approved by the Board meeting of the Bank and the shareholders' general meeting of the Bank.
- (iv) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities has been paid in accordance with relevant policies relating to the central remuneration reform.

## (7) Loans, quasi-loans and other credit transactions to directors, supervisors and senior executives

The Group had no material balance of loans, quasi-loans and other credit transactions to directors, supervisors and senior executives as at the end of reporting period. Those loans, quasi-loans and other credit transactions to directors, supervisors and senior executives were conducted in the normal and ordinary course of the business and under normal commercial terms or on the same terms and conditions with those which are available to other employees, based on terms and conditions granted to third parties adjusted for risk reduction.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT**

The Group has exposure to the following risks:

- credit risk
- market risk
- liquidity risk
- operational risk
- insurance risk

This note presents information about the Group's exposures to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's capital management.

**Risk management framework**

The Board performs risk management responsibilities pursuant to the Bank's Articles of Association and regulatory requirements. The Risk Management Committee under the Board is responsible for developing risk management strategies, supervising the implementation, and assessing the overall risk profile on a regular basis. The Board reviews the statements of risk appetite regularly and transmits risk appetite through policies. The Board of Supervisors supervises the construction of the comprehensive risk management system, as well as the performance of the Board and senior management in delivering comprehensive risk management responsibilities. Senior management is responsible for implementing risk strategies developed by the Board and organising the comprehensive risk management work across the Group.

Chief Risk Officer of the Bank assists heads of each sector with the corresponding risk management work within designated responsibilities. Risk Management Department is the leading management department responsible for the Group's comprehensive risk management and takes the lead in market risk management. Credit Management Department is the leading management department responsible for the overall credit risk management and country risk management. Asset & Liability Management Department is the leading management department responsible for the management of liquidity risk and interest rate risk of banking book. The Internal Control and Compliance Department is the leading department for operational risks management and shares responsibilities of the second-line defence against IT risks with the FinTech Department. Public Relations & Corporate Culture Department is in charge of reputational risk management. Strategy and Policy Coordination Department is the leading management department responsible for strategic risk management. Other specialised departments are responsible for other respective risks.

The Bank attached great importance to risk management of subsidiaries. It strengthened the Group's integrated risk management, enhanced joint risk prevention and control between the parent and subsidiaries, and improved the efficiency of risk early warning and decision-making at the parent and subsidiaries. For subsidiaries, it scientifically set quantitative indicators of risk appetite, clarified various risk management objectives, improved subsidiary-specific risk control mechanism and the "three lines of defence" mechanism for risk management, strengthened process management, and guided subsidiaries to actively manage risks to ensure high-quality development. It also improved risk reporting mechanism and reporting lines of subsidiaries, drew risk portraits of subsidiaries, continued to implement unified credit approval management, optimised the consolidated credit management mechanism, carried out risk diagnosis for key subsidiaries, and urged subsidiaries to improve risk management systems and mechanisms, to consolidate the bottom line of risk compliance of subsidiaries.

**(1) Credit risk*****Credit risk management***

Credit risk represents the risk of financial loss that arises from the failure of a debtor or counterparty to discharge its contractual obligations or commitments to the Group.

Credit risk management comprehensively covers the entire processes of credit, investment, and trading businesses, including key procedures such as, credit risk appetite, credit management, post investment and credit management, credit risk reporting, and expected credit loss approach implementation.

The Credit Management Department is the leading department responsible for overall management of the Group's credit risk. The Risk Management Department takes the lead in the development and implementation of the credit risk measurement tools including customers rating and facilities grading. The Special Assets Resolution Department is responsible for the special assets resolutions. The Credit Approval Department is responsible for specific credit management work such as comprehensive credit limits and credit approval of various credit businesses for the Group's customers. With the Credit Management Department taking the lead, the Credit Approval Department and the Risk Management Department participate in, share the workload and coordinate with other departments such as the Corporate Banking Department, the Inclusive Finance Department, the Institutional Banking Department, the International Business Department, the Strategic Clients Department, the Housing Finance & Personal Lending Department, the Credit Card Centre, and the Legal Affairs Department to implement credit risk management policies and procedures.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(1) Credit risk (continued)*****Credit risk management (continued)***

With respect to credit risk management of corporate and institutional business, the Group has accelerated the adjustment of its businesses structure, enhanced post-lending (investment) monitoring, and refined the industry-specific guideline and policy baseline for credit approval. Management also fine-tuned eligibility and exit policies, and optimised economic capital management and industry risk limit management. All these policies have been implemented to maintain the stability of asset quality. The Group's credit risk management covers processes such as pre-lending (investment) due diligence, credit (investment) inspection, and post-lending (investment) monitoring for credit granting business. The Group performs pre-lending (investment) investigations by assessing the borrower's credit ratings based on internal rating criteria and completing the borrower's assessment report and by performing a comprehensive evaluation of the risks and rewards of the project and completing an evaluation report. Approvals must be authorized by approvers with the appropriate authorization. The Group conducts continuous post-lending (investment) monitoring activities, particularly focusing on those related to key industries, geographical segments, products and clients. Any events and emergencies that may impact on the safety of a borrower's credit assets or that may cause significant credit risk or reputation risk are reported timely and measures are implemented to prevent and control risks.

With respect to the personal credit business, the Group relies on credit assessment of applicants as the basis for loan approval. Customer relationship managers are required to assess the income, credit history, and repayment ability of the applicant. The customer relationship managers then forward the application and recommendations to the loan-approval departments for consent. The Group pays great attention to post-lending monitoring of personal loans, focuses on borrowers' repayment ability, the status of collateral and pledges and any changes to the value of collateral and pledges. Once a loan becomes overdue, the Group starts the recovery process according to standard recovery procedures.

To mitigate risks, the Group requests the customers to provide collateral and pledges or guarantees where appropriate. A refined management system and operating procedure for collateral and pledges have been developed, and there is a guideline to specify the suitability of accepting specific types of collateral and pledges. The values, structures and legal covenants of collateral and pledges are monitored continuously to ensure that they still serve their intended purposes and conform to market practices.

For risk management purposes, the Group conducts independent management over credit risk arising from derivatives exposures, with information disclosed in Notes (1)(j). The Group sets credit limits for treasury activities and monitors them regularly with reference to the fair values of the relevant financial instruments.

***Measurement of expected credit losses (ECL)******(A) Segmentation of financial instruments***

The Group adopts a "three-stage" model for impairment based on changes in credit risk since initial recognition or by determining whether the financial instruments are credit-impaired, to estimate the expected credit losses.

The key definition of the three stages are defined in Note 4(3)(f).

***(B) Significant increase in credit risk ("SICR")***

The Group assesses at least quarterly whether the credit risk of a financial instrument has increased significantly since initial recognition. In accordance with the principle of substantive risk judgment, the Group compares the risk of default of financial instruments as at the balance sheet date with that as at the date of initial recognition for an individual financial instrument or a group of financial instruments with common credit risk characteristics to determine whether the credit risk has increased significantly since initial recognition. The Group sufficiently considers all reasonable and supportable information when making related assessments, including but not limited to: internal credit rating of the borrower; information such as business risk classification, overdue status, and contract terms; information on changes in the credit strategy or credit risk management methods towards the borrower; information such as the borrower's credit information, external ratings, changes in debt and equity prices, credit default swap prices, credit spreads, and public opinion; business and financial information of the borrower, its shareholders, and affiliated enterprises; and the macro economy, industry development, technological innovation, climate change, natural disasters, socio-economic and financial policies, government support or relief measures that may have a potential impact on the borrower's repayment capacity.

The Group has set qualitative and quantitative criteria for assessing whether the credit risk of financial instruments has increased significantly since initial recognition. For example, the credit risk of loans whose internal credit ratings have fallen to level 15 and below, is regarded as having increased significantly.

Usually, if a financial instrument has been overdue for more than 30 days, then this indicates that the credit risk of this financial instrument has increased significantly.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

***Measurement of expected credit losses (ECL) (continued)****(C) Definition of defaulted and credit-impaired assets*

The Group considers a financial instrument as having defaulted when it is credit-impaired. Generally, financial instrument overdue for more than 90 days on contractual payment terms shall be considered as having credit-impaired.

The following factors can be referred to when determining whether credit impairment has occurred:

- Significant financial difficulty of the issuer or borrower;
- Breach of contract term, such as a default or delinquency in interest or principal payments;
- Concessions that would not otherwise be granted to the borrower, in light of economic or contractual considerations related to the borrower's financial difficulties;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- Disappearance of an active market for financial assets because of financial difficulties of the issuer or borrower;
- A financial asset purchased or originated by a large discount which reflects the fact of credit-impairment having occurred; and
- Other objective evidence indicating there is a credit impairment of the financial asset.

The Group's definition of default has been consistently applied to the estimates of PD, LGD and EAD during the ECL measurement.

*(D) Explanation of parameters, assumptions and estimation techniques*

The ECL is recognised on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether a financial instrument is considered to be credit-impaired. Expected credit losses are the discounted product of the weighted average of PD, LGD, and EAD under the optimistic, baseline and pessimistic scenarios, defined as follows:

PD refers to the likelihood of a borrower defaulting on its financial obligation in the future, after consideration of forward-looking information. Please refer to earlier disclosure in this note for the definition of default.

LGD refers to the Group's expected loss amount resulting from default as a proportion of total exposure, after consideration of forward-looking information.

EAD is the total amount of risk exposure on and off-balance sheet at the time of default. The exposure is determined by the repayment plan according to different types of products.

The discount rate used in the ECL measurement is the effective interest rate.

During the reporting period, based on changes in macroeconomic environment, the Group has updated forward-looking information used in the measurement of expected credit losses. Please refer to further disclosure in this note for forward-looking information which is incorporated in the measurement of expected credit losses.

The assumptions underlying the ECL measurement, such as the PDs for different maturities and how the collateral and pledges values change, are monitored and reviewed on a quarterly basis.

During the reporting period, the Group continued to improve its unified ECL approach implementation management system and monitor models and parameters related to expected credit losses and carried out model optimization based on the monitoring results.

There have been no significant changes in estimation techniques and such assumptions made during the reporting period.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

**Measurement of expected credit losses (ECL) (continued)***(E) Forward-looking information incorporated in the ECL*

The Group has performed historical data analysis and identified the macroeconomic variables affecting expected credit losses, such as GDP, CPI, M2, PPI, RMB deposit reserve rate, London spot gold price, average exchange rate of US Dollar to RMB, sales price indices of second-hand residential buildings in 70 large and medium-sized cities, national real estate climate index, and so on.

The forecast GDP value for baseline scenario was set as the average value of forecasts released by authoritative international and domestic institutions, and the forecast 2023 GDP growth value under the baseline scenario was set at round 5%. Forecast 2023 GDP growth value under the optimistic and pessimistic scenarios had been determined by moving up and down, by a certain degree, from the baseline scenario forecast. For other macroeconomic variables, the Group involved internal experts and used methods such as transmission models, economic principles, and expert judgment to calculate the predicted value of each variable under each scenario.

The Group constructs empirical models to derive the relationship between historical macroeconomic variables and PD and LGD, and calculates the PD and LGD values for a given future horizon using the forecasted macroeconomic variables.

The Group constructs empirical models to determine the weightings for optimistic, baseline and pessimistic scenarios. As at 31 December 2022 and 2021, the optimistic, baseline and pessimistic scenarios were of comparable weightings.

*(F) Risk grouping*

For the purpose of ECL measurement, the Group has divided exposures with common credit risk characteristics into separate groups. When grouping corporate business, the Group considered credit risk characteristics such as client type and the industry in which the client operates. When grouping personal business, the Group considered credit risk characteristics such as internal risk pool, product type and client type. The Group obtained sufficient information to ensure it is statistically reliable. This year, the Group reclassified certain groups based on common risk characteristics of relevant credit risk exposures.

*(a) Maximum credit risk exposure*

The following table presents the maximum exposure to credit risk as at the end of the reporting period without taking into consideration any collateral and pledges held or other credit enhancement. In respect of the financial assets recognised in the statement of financial position, the maximum exposure to credit risk is represented by the carrying amount after deducting any impairment allowance.

	31 December 2022	31 December 2021
Deposits with central banks	3,111,762	2,715,279
Deposits with banks and non-bank financial institutions	185,380	155,107
Placements with banks and non-bank financial institutions	429,676	188,162
Positive fair value of derivatives	49,308	31,550
Financial assets held under resale agreements	1,040,847	549,078
Loans and advances to customers	20,495,117	18,170,492
Financial investments		
Financial assets measured at fair value through profit or loss	340,032	280,217
Financial assets measured at amortised cost	5,992,582	5,155,168
Financial assets measured at fair value through other comprehensive income	1,972,404	1,934,061
Other financial assets	221,569	295,753
<b>Total</b>	<b>33,838,677</b>	<b>29,474,867</b>
Off-balance sheet credit commitments	3,686,527	3,369,894
<b>Maximum credit risk exposure</b>	<b>37,525,204</b>	<b>32,844,761</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(b) Loans and advances to customers analysed by credit quality*

Within overdue but not credit-impaired loans and advances and credit-impaired loans and advances, the portions covered and not covered by the collateral and pledges held are as follows:

	31 December 2022		
	Overdue but not credit-impaired loans and advances		Credit-impaired loans and advances
	Corporate	Personal	Corporate
Portion covered	4,960	28,500	84,808
Portion not covered	3,733	14,313	162,138
<b>Total</b>	<b>8,693</b>	<b>42,813</b>	<b>246,946</b>

	31 December 2021		
	Overdue but not credit-impaired loans and advances		Credit-impaired loans and advances
	Corporate	Personal	Corporate
Portion covered	1,749	16,686	67,909
Portion not covered	1,445	9,649	166,480
<b>Total</b>	<b>3,194</b>	<b>26,335</b>	<b>234,389</b>

The above collateral and pledges include land use rights, buildings and equipment. The fair value of collateral and pledges was estimated by the Group with reference to the latest available external valuations adjusted after taking into account the current realisation experience as well as the market situation.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(c) Loans and advances to customers analysed by economic sector concentrations*

	31 December 2022			31 December 2021		
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Corporate loans and advances						
– Leasing and commercial services	2,072,166	9.77%	596,082	1,784,905	9.49%	569,004
– Transportation, storage and postal services	2,059,331	9.71%	595,509	1,873,940	9.96%	577,486
– Manufacturing	1,786,424	8.43%	434,243	1,553,851	8.26%	426,494
– Production and supply of electric power, heat, gas and water	1,139,258	5.37%	211,377	1,009,162	5.37%	200,015
– Wholesale and retail trade	1,132,600	5.34%	606,268	961,353	5.11%	503,282
– Real estate	888,367	4.19%	453,605	837,716	4.45%	426,456
– Water, environment and public utility management	678,710	3.20%	272,666	645,987	3.43%	263,172
– Construction	532,122	2.51%	147,081	454,623	2.42%	130,856
– Mining	276,178	1.30%	16,629	272,833	1.45%	16,953
– Agriculture, forestry, farming, fishing	111,880	0.53%	24,708	99,550	0.53%	23,380
– Education	91,819	0.43%	19,190	75,167	0.40%	17,994
– Public management, social securities and social organisation	58,774	0.28%	486	56,141	0.30%	421
– Others	944,543	4.47%	280,998	781,799	4.16%	247,202
Total corporate loans and advances	11,772,172	55.53%	3,658,842	10,407,027	55.33%	3,402,715
Personal loans and advances	8,329,344	39.29%	6,853,842	7,977,650	42.42%	6,704,601
Discounted bills	1,048,651	4.95%	–	379,469	2.02%	–
Accrued interest	49,038	0.23%	–	43,684	0.23%	–
Total loans and advances to customers	21,199,205	100.00%	10,512,684	18,807,830	100.00%	10,107,316

As at 31 December 2022 and 2021, no economic sector accounted for 10% or above of the Group's total balance of loans and advances to customers.

*(d) Loans and advances to customers analysed by geographical sector concentrations*

	31 December 2022			31 December 2021		
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Yangtze River Delta	4,061,500	19.16%	2,253,577	3,492,555	18.57%	2,094,035
Western	3,925,921	18.52%	2,074,752	3,442,565	18.30%	1,977,752
Bohai Rim	3,578,965	16.88%	1,548,690	3,158,558	16.79%	1,497,010
Pearl River Delta	3,534,462	16.67%	2,171,934	3,137,528	16.68%	2,096,561
Central	3,502,347	16.52%	1,909,478	3,088,907	16.43%	1,869,718
Northeastern	898,474	4.24%	380,965	805,241	4.28%	387,189
Head office	942,131	4.44%	–	900,573	4.79%	–
Overseas	706,367	3.34%	173,288	738,219	3.93%	185,051
Accrued interest	49,038	0.23%	–	43,684	0.23%	–
Gross loans and advances to customers	21,199,205	100.00%	10,512,684	18,807,830	100.00%	10,107,316

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (1) Credit risk (continued)

*(d) Loans and advances to customers analysed by geographical sector concentrations (continued)*

Details of Stage 3 loans and allowances for impairment losses in respect of geographical sectors as at the end of the reporting period are as follows:

	31 December 2022			
	Stage 3 Gross loan balance	Allowances for impairment losses		
		Stage 1	Stage 2	Stage 3
Pearl River Delta	64,260	(54,965)	(23,396)	(39,332)
Central	57,581	(57,291)	(31,696)	(37,683)
Western	41,120	(65,155)	(43,326)	(25,144)
Bohai Rim	40,967	(53,623)	(31,244)	(25,944)
Yangtze River Delta	37,465	(72,993)	(26,587)	(22,257)
Northeastern	26,620	(13,127)	(13,554)	(18,183)
Head office	13,541	(20,237)	(4,590)	(12,122)
Overseas	11,271	(2,166)	(1,748)	(7,725)
<b>Total</b>	<b>292,825</b>	<b>(339,557)</b>	<b>(176,141)</b>	<b>(188,390)</b>

	31 December 2021			
	Stage 3 Gross loan balance	Allowances for impairment losses		
		Stage 1	Stage 2	Stage 3
Central	68,992	(51,547)	(27,992)	(46,083)
Bohai Rim	41,805	(49,895)	(27,159)	(26,074)
Western	37,963	(59,233)	(32,579)	(24,098)
Pearl River Delta	37,532	(54,458)	(22,989)	(21,850)
Yangtze River Delta	32,286	(63,241)	(27,272)	(19,689)
Northeastern	30,672	(12,260)	(11,980)	(21,792)
Head office	12,046	(16,648)	(2,057)	(10,325)
Overseas	4,775	(2,925)	(2,437)	(2,755)
<b>Total</b>	<b>266,071</b>	<b>(310,207)</b>	<b>(154,465)</b>	<b>(172,666)</b>

The definitions of geographical segments are set out in Note 57(1). The above allowances for impairment losses do not include allowances for loans and advances measured at fair value through other comprehensive income.

*(e) Loans and advances to customers analysed by type of collateral*

	31 December 2022	31 December 2021
Unsecured loans	8,053,048	6,295,609
Guaranteed loans	2,584,435	2,361,221
Loans secured by property and other immovable assets	8,972,422	8,589,061
Other pledged loans	1,540,262	1,518,255
Accrued interest	49,038	43,684
<b>Gross loans and advances to customers</b>	<b>21,199,205</b>	<b>18,807,830</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(f) Restructured loans and advances to customers*

Restructured loans and advances to customers are those loans and advances to customers for which the Group has modified the contract terms as a result of the deterioration in the borrower's financial position or of the borrower's inability to make payments when due. The proportion of the Group's restructured loans and advances to customers was not significant for the years ended 31 December 2022 and 2021.

*(g) Credit risk exposure**Loans and advances to customers*

	31 December 2022			
	Stage 1 12 month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	20,166,753	158,557	–	20,325,310
Medium risk	–	532,032	–	532,032
High risk	–	–	292,825	292,825
Gross loans and advances	20,166,753	690,589	292,825	21,150,167
Allowances for impairment losses on loans and advances measured at amortised cost	(339,557)	(176,141)	(188,390)	(704,088)
Allowances for impairment losses on loans and advances measured at fair value through other comprehensive income	(2,610)	(553)	–	(3,163)
	31 December 2021			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	17,902,319	88,858	–	17,991,177
Medium risk	–	503,137	–	503,137
High risk	–	–	266,071	266,071
Gross loans and advances	17,902,319	591,995	266,071	18,760,385
Allowances for impairment losses on loans and advances measured at amortised cost	(310,207)	(154,465)	(172,666)	(637,338)
Allowances for impairment losses on loans and advances measured at fair value through other comprehensive income	(900)	(216)	–	(1,116)

The Group classifies asset risk characteristics according to the quality of assets. "Low risk" means that the borrower can fulfil the contract, and there are not enough reasons to suspect that the principal and interest of the loan cannot be repaid in full on time; "Medium risk" means that the borrower is currently able to repay the principal and interest of the loan, but there are some factors that may adversely affect the repayment; "High risk" means that the borrower has obvious problems in its repayment ability and loan principal and interest cannot be repaid in full by relying on normal business income. Even if the guarantee is enforced, losses may be incurred.

*Off-balance sheet credit commitments*

As at 31 December 2022 and 2021, the Group's credit risk exposures in off-balance sheet credit commitments were primarily designated as Stage 1, with the credit risk rating of "Low Risk".

## NOTES TO THE FINANCIAL STATEMENTS

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## 62 RISK MANAGEMENT (CONTINUED)

## (1) Credit risk (continued)

## (g) Credit risk exposure (continued)

## Financial investments

	31 December 2022			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	7,858,619	–	–	7,858,619
Medium risk	15,855	1,740	–	17,595
High risk	–	–	19,943	19,943
Total carrying amount excluding accrued interest	7,874,474	1,740	19,943	7,896,157
Allowance for impairment losses on financial assets measured at amortised cost	(17,782)	(199)	(16,901)	(34,882)
Allowance for impairment losses on financial assets measured at fair value through other comprehensive income	(5,544)	(42)	(372)	(5,958)

	31 December 2021			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Low risk	6,985,424	455	–	6,985,879
Medium risk	18,337	6,255	–	24,592
High risk	–	–	18,370	18,370
Total carrying amount excluding accrued interest	7,003,761	6,710	18,370	7,028,841
Allowance for impairment losses on financial assets measured at amortised cost	(17,737)	(1,427)	(15,064)	(34,228)
Allowance for impairment losses on financial assets measured at fair value through other comprehensive income	(3,640)	(101)	(70)	(3,811)

The Group classifies financial investment risk characteristics based on asset eligibility and internal rating changes. “Low risk” means that the issuer’s initial internal rating is above the eligible level, and there are no reasons to suspect that the financial investment is expected to be defaulted; “Medium risk” means that although the issuer’s internal rating is reduced to a certain extent, but there are not enough reasons to suspect that the financial investment is expected to be defaulted; “High risk” means that there are obvious problems which may cause a default, or the financial investment indeed is defaulted.

## NOTES TO THE FINANCIAL STATEMENTS

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**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(g) Credit risk exposure (continued)**Amounts due from banks and non-bank financial institutions*

Amounts due from banks and non-bank financial institutions include deposits and placements with banks and non-bank financial institutions, and financial assets held under resale agreements of which counterparties are banks and non-bank financial institutions.

	31 December 2022			
	Stage 1 12-month ECL	Stage 2 lifetime ECL	Stage 3 lifetime ECL	Total
Low risk	1,653,033	-	-	1,653,033
Medium risk	-	-	-	-
High risk	-	-	-	-
Total carrying amount excluding accrued interest	1,653,033	-	-	1,653,033
Allowance for impairment losses	(1,377)	-	-	(1,377)

	31 December 2021			
	Stage 1 12-month ECL	Stage 2 lifetime ECL	Stage 3 lifetime ECL	Total
Low risk	874,539	16,250	-	890,789
Medium risk	-	-	-	-
High risk	-	-	-	-
Total carrying amount excluding accrued interest	874,539	16,250	-	890,789
Allowance for impairment losses	(564)	(67)	-	(631)

The Group classifies risk characteristics of amounts due from banks and non-bank financial institutions based on asset eligibility and internal rating changes. "Low risk" means that the issuer's initial internal rating is above the eligible level, and there are no reasons to suspect that the amount due from banks and non-bank financial institutions is expected to be defaulted; "Medium risk" means that although the issuer's internal rating is reduced to a certain extent, but there are not enough reasons to suspect that the amount due from banks and non-bank financial institutions is expected to be defaulted; "High risk" means that there are obvious problems which may cause a default, or the amount due from banks and non-bank financial institutions indeed is defaulted.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(h) Distribution of amounts due from banks and non-bank financial institutions in terms of credit quality is as follows:*

	31 December 2022	31 December 2021
Credit-impaired	-	-
Allowances for impairment losses	-	-
Subtotal	-	-
<hr style="border-top: 1px dashed black;"/>		
Neither overdue nor credit-impaired		
– grades A to AAA	1,157,286	634,609
– grades B to BBB	1,208	392
– unrated	494,539	255,788
Accrued interest	4,247	2,189
Total	1,657,280	892,978
Allowances for impairment losses	(1,377)	(631)
Subtotal	1,655,903	892,347
Total	1,655,903	892,347

Amounts neither overdue nor credit-impaired are analysed above according to the Group's internal credit ratings. Unrated amounts due from banks and non-bank financial institutions include amounts due from a number of banks and non-bank financial institutions for which the Group has not assigned internal credit ratings.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(i) Distribution of debt investments analysed by rating*

The Group adopts a credit rating approach to manage the credit risk of the debt investment portfolio held. The ratings are obtained from Bloomberg Composite, or major rating agencies where the issuers of the debt investments are located. The carrying amounts of the debt investments analysed by the rating agency designations as at the end of the reporting period are as follows:

	31 December 2022					Total
	Unrated	AAA	AA	A	Lower than A	
Credit-impaired						
– Banks and non-bank financial institutions	878	–	–	–	149	1,027
– Enterprises	14,628	–	2,004	–	3,096	19,728
Total	15,506	–	2,004	–	3,245	20,755
Allowances for impairment losses						(16,901)
Subtotal						3,854
Neither overdue nor credit-impaired						
– Government	2,440,508	3,787,310	9,417	278,170	19,102	6,534,507
– Central banks	11,208	2,300	32,049	747	1,134	47,438
– Policy banks	769,310	5,561	1,585	43,655	–	820,111
– Banks and non-bank financial institutions	143,175	277,277	11,184	54,983	12,293	498,912
– Enterprises	64,996	306,815	7,598	34,692	4,076	418,177
Total	3,429,197	4,379,263	61,833	412,247	36,605	8,319,145
Allowances for impairment losses						(17,981)
Subtotal						8,301,164
Total						8,305,018

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (1) Credit risk (continued)

(i) *Distribution of debt investments analysed by rating (continued)*

	31 December 2021					Total
	Unrated	AAA	AA	A	Lower than A	
Credit-impaired						
– Banks and non-bank financial institutions	534	–	–	–	–	534
– Enterprises	17,156	–	–	–	1,509	18,665
Total	17,690	–	–	–	1,509	19,199
Allowances for impairment losses						(15,064)
Subtotal						4,135
Neither overdue nor credit-impaired						
– Government	2,330,911	3,390,874	8,590	26,489	15,806	5,772,670
– Central banks	27,890	4,060	9,504	1,146	506	43,106
– Policy banks	751,472	744	505	21,706	–	774,427
– Banks and non-bank financial institutions	121,422	226,826	9,969	41,379	10,854	410,450
– Enterprises	23,637	306,944	29,675	18,441	5,125	383,822
Total	3,255,332	3,929,448	58,243	109,161	32,291	7,384,475
Allowances for impairment losses						(19,164)
Subtotal						7,365,311
Total						7,369,446

(j) *Credit risk arising from the Group's derivative exposures*

The Group's derivatives transactions entered into with customers have been hedged against transactions entered into with banks and non-bank financial institutions. The credit risk the Group is exposed to is related to customers, banks and non-bank financial institutions. The Group manages credit risk through regular monitoring.

(k) *Settlement risk*

The Group's activities may give rise to settlement risk at the time of the settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement or clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (1) Credit risk (continued)

*(i) Sensitivity analysis*

The ECL measurement results are sensitive to adjustments to models and parameters such as forward-looking empirical models, forecast values of macroeconomic variables, and stage designation results, as these models and parameters would have an impact on ECL.

*(i) Sensitivity analysis of segmentation*

A significant increase in credit risk since initial recognition will result in financial assets transferring from Stage 1 to Stage 2, and the loss allowance for those financial assets shall be measured at an amount equal to the lifetime expected credit losses. The following tables present the impact of ECL from the second year to the end of the lifetime for financial assets in Stage 2.

	31 December 2022		
	Allowances for 12-month ECL of all performing financial assets	Impact over lifetime	Current allowances for impairment losses
Performing loans	478,219	37,479	515,698
Performing financial investments	23,548	19	23,567

	31 December 2021		
	Allowances for 12-month ECL of all performing financial assets	Impact over lifetime	Current allowances for impairment losses
Performing loans	434,106	30,566	464,672
Performing financial investments	21,397	1,508	22,905

The above allowances for impairment losses of financial assets did not contain the impairment loss allowances for loans and advances measured at fair value through other comprehensive income.

*(ii) Sensitivity analysis of macroeconomic variables*

The Group has carried out sensitivity analysis of GDP forecast. As at 31 December 2022, when GDP growth rate in the baseline scenario increased or decreased by 10%, the change in allowances for impairment losses of financial assets did not exceed 5% (as at 31 December 2021: did not exceed 5%).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(2) Market risk**

Market risk is the risk of loss, in respect of the Group's on and off-balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices and stock prices. Market risk arises from both the Group's trading and non-trading businesses. A trading book consists of positions in financial instruments and commodities held either with trading intent or in order to hedge other elements of the trading book. Non-trading book records those financial instruments and commodities which are not included in the trading book.

The Group continues to improve market risk management system. The Risk Management Department is responsible for leading the establishment of market risk management policies and rules, developing the market risk measurement tools, monitoring and reporting the trading market risk and related daily work. The Asset and Liability Management Department (the "ALM") is responsible for managing non-trading interest rate risk, exchange rate risk and the size and structure of the assets and liabilities in response to structural market risk. The Financial Market Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven transactions, as well as implementing market risk management policies and rules. The Audit Department is responsible for regularly performing independent audits of the reliability and effectiveness of the processes constituting the risk management system.

The Group's interest rate risk mainly comprises repricing risk and basis risk arising from the mismatch of term structure and pricing basis of assets and liabilities. The Group uses multiple tools such as repricing gap analysis, sensitivity analysis on net interest income, scenario analysis and stress testing, to monitor the interest rate risk periodically.

The Group's foreign exchange exposures mainly comprise exposures from foreign currency portfolios within treasury proprietary investments in debt securities and money market placements, and currency exposures from its overseas business. The Group manages its foreign exchange exposures by spot foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group monitors market risk separately in respect of trading portfolios and non-trading portfolios. Trading portfolios include exchange rate and interest rate derivatives as well as trading securities. The historical simulation model for the Value-at-Risk ("VaR") analysis is a major tool used by the Bank to measure and monitor the market risk of its trading portfolio. Net interest income sensitivity analysis, interest rate repricing gap analysis and foreign exchange risk concentration analysis are the major tools used by the Group to monitor the market risk of its overall businesses.

**(a) VaR analysis**

VaR is a technique which estimates the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates of all books and other market prices over a specified time horizon and at a given level of confidence. The Risk Management Department calculates interest rates, foreign exchange rates and commodity prices VaR for the Bank's trading portfolio. By reference to historical movements in interest rates, foreign exchange rates and commodity prices, the Risk Management Department calculates VaR on a daily basis for the trading portfolio and monitors it regularly. VaR is calculated at a confidence level of 99% and with a holding period of one day.

A summary of the VaR of the Bank's trading portfolio as at the end of the reporting period and during the respective years is as follows:

		2022			
	Note	As at 31 December	Average	Maximum	Minimum
<b>VaR of trading portfolio</b>		<b>190</b>	<b>144</b>	<b>198</b>	<b>100</b>
Of which:					
– Interest rate risk		56	30	63	19
– Foreign exchange risk	(i)	182	139	193	103
– Commodity risk		1	3	24	–
		2021			
	Note	As at 31 December	Average	Maximum	Minimum
<b>VaR of trading portfolio</b>		<b>151</b>	<b>160</b>	<b>196</b>	<b>127</b>
Of which:					
– Interest rate risk		35	53	89	30
– Foreign exchange risk	(i)	155	163	203	110
– Commodity risk		1	9	45	–

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (2) Market risk (continued)

**(a) VaR analysis (continued)**

- (i) The VaR in relation to bullion is included in the foreign exchange risk above.

VaR for each risk factor is the independently derived largest potential loss for a specific holding period and at a given confidence level due to fluctuations solely in that risk factor. The individual VaRs do not add up to the total VaR as there is diversification effect due to correlation amongst the risk factors.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based give rise to some limitations, including the following:

- A 1-day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Within the model used, there is 1 percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature; and
- The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

**(b) Net interest income sensitivity analysis**

In monitoring interest rate risk on its overall non-derivative financial assets and liabilities, the Bank regularly measures its future net interest income sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant financial position). An incremental 100 basis points parallel fall or rise in all yield curves, other than that applicable to deposits with central banks, would increase or decrease annualised net interest income of the Group by RMB62,931 million (as at 31 December 2021: RMB53,453 million). Had the impact of yield curves movement for demand deposits from customers been excluded, the annualised net interest income of the Group would decrease or increase by RMB80,670 million (as at 31 December 2021: RMB76,805 million).

The above interest rate sensitivity is for illustration purposes only and is assessed based on simplified assumptions. The figures here indicate estimated net interest income movements under various predicted yield curve scenarios and subject to the Bank's current interest rate exposures. However, the possible risk management measures that can be undertaken by the interest risk management department or related business departments to mitigate interest rate risk have not been taken into account. In practice, the departments that manage the interest rate risk strive to reduce loss arising from the risk while increasing the net income. These figures are estimated on the assumption that the interest rates on various maturities will move within similar ranges, and therefore do not reflect the potential net interest income changes in the event that interest rates on some maturities may change and others remain unchanged. Moreover, the above estimations are based on other simplified assumptions, including that all positions will be held to maturity and rolled over upon maturity.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(2) Market risk (continued)****(c) Interest rate risk**

Interest rate risk refers to the risk where the market interest rates, term structure and other factors may experience unfavourable fluctuations which impact the overall profitability and fair value resulting in losses to the Bank. The key determinants of the Group's interest rate risk arise from the mismatch between the maturity periods of the assets and liabilities, and inconsistent pricing basis, resulting in re-pricing risk and basis risk.

The ALM is responsible for regularly monitoring the interest rate risk positions and measuring the interest rate re-pricing gap. The main reason for measuring the interest rate re-pricing gap is to assist in analysing the impact of interest rate changes on net interest income.

The following tables indicate the analysis by the expected next repricing dates (or maturity dates whichever are earlier) for the assets and liabilities of the Group as at the end of the reporting period.

	Notes	31 December 2022					Total
		Non-interest-bearing	Within three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>							
Cash and deposits with central banks		85,215	3,070,046	4,035	-	-	3,159,296
Deposits and placements with banks and non-bank financial institutions		-	442,840	170,098	2,118	-	615,056
Financial assets held under resale agreements		-	1,038,374	2,473	-	-	1,040,847
Loans and advances to customers	(i)	30,928	9,330,943	10,240,194	614,956	278,096	20,495,117
Investments	(ii)	267,011	305,192	859,213	2,714,004	4,417,429	8,562,849
Others		728,752	-	-	-	-	728,752
<b>Total assets</b>		<b>1,111,906</b>	<b>14,187,395</b>	<b>11,276,013</b>	<b>3,331,078</b>	<b>4,695,525</b>	<b>34,601,917</b>
<b>Liabilities</b>							
Borrowings from central banks		-	195,960	578,080	739	-	774,779
Deposits and placements from banks and non-bank financial institutions		-	2,607,079	277,122	46,157	5,641	2,935,999
Financial liabilities measured at fair value through profit or loss		28,619	210,140	64,373	-	-	303,132
Financial assets sold under repurchase agreements		-	236,278	5,460	938	-	242,676
Deposits from customers		81,070	15,456,039	4,158,108	5,320,964	4,626	25,020,807
Debt securities issued		-	418,383	721,843	441,604	65,040	1,646,870
Others		798,894	-	-	-	-	798,894
<b>Total liabilities</b>		<b>908,583</b>	<b>19,123,879</b>	<b>5,804,986</b>	<b>5,810,402</b>	<b>75,307</b>	<b>31,723,157</b>
<b>Asset-liability gap</b>		<b>203,323</b>	<b>(4,936,484)</b>	<b>5,471,027</b>	<b>(2,479,324)</b>	<b>4,620,218</b>	<b>2,878,760</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (2) Market risk (continued)

(c) *Interest rate risk (continued)*

	Notes	31 December 2021					Total
		Non-interest-bearing	Within three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>							
Cash and deposits with central banks		92,764	2,671,128	-	-	-	2,763,892
Deposits and placements with banks and non-bank financial institutions		-	256,015	78,337	8,917	-	343,269
Financial assets held under resale agreements		-	547,951	1,127	-	-	549,078
Loans and advances to customers	(i)	33,714	9,380,447	8,164,164	317,673	274,494	18,170,492
Investments	(ii)	296,965	243,755	698,478	2,824,725	3,596,871	7,660,794
Others		766,454	-	-	-	-	766,454
<b>Total assets</b>		<b>1,189,897</b>	<b>13,099,296</b>	<b>8,942,106</b>	<b>3,151,315</b>	<b>3,871,365</b>	<b>30,253,979</b>
<b>Liabilities</b>							
Borrowings from central banks		-	147,144	536,593	1,296	-	685,033
Deposits and placements from banks and non-bank financial institutions		-	1,784,317	319,449	122,299	6,136	2,232,201
Financial liabilities measured at fair value through profit or loss		32,048	145,123	51,851	-	-	229,022
Financial assets sold under repurchase agreements		-	26,863	5,435	1,602	-	33,900
Deposits from customers		108,049	14,679,634	3,209,947	4,371,534	9,650	22,378,814
Debt securities issued		-	270,848	589,201	428,444	34,884	1,323,377
Others		757,510	-	-	-	-	757,510
<b>Total liabilities</b>		<b>897,607</b>	<b>17,053,929</b>	<b>4,712,476</b>	<b>4,925,175</b>	<b>50,670</b>	<b>27,639,857</b>
<b>Asset-liability gap</b>		<b>292,290</b>	<b>(3,954,633)</b>	<b>4,229,630</b>	<b>(1,773,860)</b>	<b>3,820,695</b>	<b>2,614,122</b>

- (i) For loans and advances to customers, the "within three months" category includes overdue amounts (net of allowances for impairment losses) of RMB59,288 million as at 31 December 2022 (as at 31 December 2021: RMB26,372 million).
- (ii) Investments include financial assets measured at fair value through profit or loss, financial assets measured at amortised cost, financial assets measured at fair value through other comprehensive income and long-term equity investments, etc.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (2) Market risk (continued)

*(d) Currency risk*

The Group's foreign exchange exposures mainly comprise exposures that arise from the foreign currency proprietary investments of the treasury business and currency exposures originated by the Group's overseas businesses.

The Group manages currency risk by spot and forward foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives (principally foreign exchange swaps and cross currency swaps) in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group actively manages foreign currency exposures by minimising foreign exchange risk by business lines. Therefore, the net exposure is not sensitive to exchange rate fluctuations and the potential impact on the pre-tax profits and other comprehensive income of the Group is not material.

The currency exposures of the Group's assets and liabilities as at the end of the reporting period are as follows:

	Note	31 December 2022			Total
		RMB	USD (RMB equivalent)	Others (RMB equivalent)	
<b>Assets</b>					
Cash and deposits with central banks		2,950,769	140,554	67,973	3,159,296
Deposits and placements with banks and non-bank financial institutions		378,413	210,325	26,318	615,056
Financial assets held under resale agreements		1,032,998	4,142	3,707	1,040,847
Loans and advances to customers		19,679,541	449,561	366,015	20,495,117
Investments	(i)	8,258,394	182,763	121,692	8,562,849
Others		625,165	67,351	36,236	728,752
<b>Total assets</b>		<b>32,925,280</b>	<b>1,054,696</b>	<b>621,941</b>	<b>34,601,917</b>
<b>Liabilities</b>					
Borrowings from central banks		739,697	15,605	19,477	774,779
Deposits and placements from banks and non-bank financial institutions		2,603,922	226,326	105,751	2,935,999
Financial liabilities measured at fair value through profit or loss		288,173	14,811	148	303,132
Financial assets sold under repurchase agreements		224,306	9,561	8,809	242,676
Deposits from customers		24,191,115	557,359	272,333	25,020,807
Debt securities issued		1,410,432	172,777	63,661	1,646,870
Others		741,145	31,151	26,598	798,894
<b>Total liabilities</b>		<b>30,198,790</b>	<b>1,027,590</b>	<b>496,777</b>	<b>31,723,157</b>
<b>Net position</b>		<b>2,726,490</b>	<b>27,106</b>	<b>125,164</b>	<b>2,878,760</b>
Net notional amount of derivatives		79,464	(3,525)	(73,124)	2,815
Credit commitments		3,173,066	333,509	179,952	3,686,527

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (2) Market risk (continued)

## (d) Currency risk (continued)

	Note	31 December 2021			Total
		RMB	USD (RMB equivalent)	Others (RMB equivalent)	
<b>Assets</b>					
Cash and deposits with central banks		2,555,029	109,836	99,027	2,763,892
Deposits and placements with banks and non-bank financial institutions		216,589	111,935	14,745	343,269
Financial assets held under resale agreements		543,266	1,227	4,585	549,078
Loans and advances to customers		17,311,609	500,076	358,807	18,170,492
Investments	(i)	7,405,981	151,148	103,665	7,660,794
Others		714,551	30,298	21,605	766,454
<b>Total assets</b>		<b>28,747,025</b>	<b>904,520</b>	<b>602,434</b>	<b>30,253,979</b>
<b>Liabilities</b>					
Borrowings from central banks		646,995	16,282	21,756	685,033
Deposits and placements from banks and non-bank financial institutions		1,939,907	185,500	106,794	2,232,201
Financial liabilities measured at fair value through profit or loss		215,898	12,928	196	229,022
Financial assets sold under repurchase agreements		19,402	7,620	6,878	33,900
Deposits from customers		21,600,365	505,290	273,159	22,378,814
Debt securities issued		1,065,825	182,542	75,010	1,323,377
Others		731,325	7,495	18,690	757,510
<b>Total liabilities</b>		<b>26,219,717</b>	<b>917,657</b>	<b>502,483</b>	<b>27,639,857</b>
<b>Net position</b>		<b>2,527,308</b>	<b>(13,137)</b>	<b>99,951</b>	<b>2,614,122</b>
Net notional amount of derivatives		15,573	(8,465)	8,320	15,428
Credit commitments		2,899,810	317,734	152,350	3,369,894

(i) Please refer to Note 62(2)(c)(ii) for the scope of investments.

## (3) Liquidity risk

The Board assumes the ultimate responsibility for liquidity risk management and reviews and approves liquidity risk strategy and risk appetite. The senior management carries out liquidity risk strategy set by the Board and organises the implementation of liquidity risk management activities. The board of supervisors supervises and evaluates the performance of the Board and senior management in liquidity risk management. The Asset & Liability Management Department leads the Bank's daily liquidity risk management and forms an implementation system together with business management departments and branches to perform various duties in liquidity risk management. The subsidiaries assume primary responsibility for their own liquidity risk management.

The Group adheres to a liquidity management strategy featuring prudence, decentralisation, coordination and diversification. Management's objective for liquidity risk management is to establish and improve a liquidity management system that can fully identify, accurately measure, continuously monitor, and effectively control liquidity risk, effectively balance the return on funds and security of funds, and safeguard the steady operation across the Bank. In light of regulatory requirements, external macro environment, and the Bank's business development, the Head Office formulates approaches for liquidity risk identification, measurement and monitoring, sets out risk limit management criteria, carries out daily liquidity management, periodically conducts stress testing at the group level, and reviews and assesses contingency plans.

The Group conducts quarterly liquidity risk stress testing in order to gauge its risk tolerance in unlikely extreme scenarios and other adverse scenarios. It has improved its liquidity risk stress testing methods in accordance with regulatory and internal management requirements. The key factors and events set by the stress testing as having an impact on liquidity risk include significant decline in the ability to liquidate current assets, significant loss of wholesale and retail deposits, reduction of the availability of wholesale and retail financing, reduction of financing duration and increase in financing cost, significant adverse changes in market liquidity conditions, and sudden suspension of the Bank's payment and settlement system. The results of stress testing show that under different stress scenarios, the Group's liquidity risk is under control.

The Group adopts liquidity indicator analysis, remaining maturity analysis and undiscounted cash flow analysis to measure the liquidity risk.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (3) Liquidity risk (continued)

## (a) Maturity analysis

The following tables provide an analysis of the assets and liabilities of the Group based on the remaining periods to repayment as at the end of the reporting period:

	31 December 2022							Total
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>								
Cash and deposits with central banks	2,339,027	814,971	-	1,263	4,035	-	-	3,159,296
Deposits and placements with banks and non-bank financial institutions	-	61,491	294,133	86,980	170,194	2,258	-	615,056
Financial assets held under resale agreements	-	-	1,038,251	123	2,473	-	-	1,040,847
Loans and advances to customers	122,361	1,026,785	527,378	1,095,766	4,400,735	5,125,103	8,196,989	20,495,117
Investments								
- Financial assets measured at fair value through profit or loss	219,274	14,183	6,497	26,208	68,275	50,173	183,106	567,716
- Financial assets measured at amortised cost	-	-	17,437	89,093	455,171	1,727,044	3,703,837	5,992,582
- Financial assets measured at fair value through other comprehensive income	7,447	-	46,555	89,603	339,708	961,998	534,540	1,979,851
- Long-term equity investments	22,700	-	-	-	-	-	-	22,700
Others	332,594	107,737	40,263	68,778	57,145	27,463	94,772	728,752
<b>Total assets</b>	<b>3,043,403</b>	<b>2,025,167</b>	<b>1,970,514</b>	<b>1,457,814</b>	<b>5,497,736</b>	<b>7,894,039</b>	<b>12,713,244</b>	<b>34,601,917</b>
<b>Liabilities</b>								
Borrowings from central banks	-	-	124,173	71,787	578,080	739	-	774,779
Deposits and placements from banks and non-bank financial institutions	-	2,177,349	231,964	189,033	278,549	50,637	8,467	2,935,999
Financial liabilities measured at fair value through profit or loss	-	14,587	133,775	90,397	64,373	-	-	303,132
Financial assets sold under repurchase agreements	-	-	232,007	4,271	5,460	938	-	242,676
Deposits from customers	-	12,403,432	1,780,198	1,302,104	4,092,710	5,434,784	7,579	25,020,807
Debt securities issued	-	-	123,391	273,087	728,747	456,605	65,040	1,646,870
Others	89,105	171,688	73,169	70,298	258,351	25,119	111,164	798,894
<b>Total liabilities</b>	<b>89,105</b>	<b>14,767,056</b>	<b>2,698,677</b>	<b>2,000,977</b>	<b>6,006,270</b>	<b>5,968,822</b>	<b>192,250</b>	<b>31,723,157</b>
<b>Net gaps</b>	<b>2,954,298</b>	<b>(12,741,889)</b>	<b>(728,163)</b>	<b>(543,163)</b>	<b>(508,534)</b>	<b>1,925,217</b>	<b>12,520,994</b>	<b>2,878,760</b>
Notional amount of derivatives								
- Interest rate contracts	-	-	155,091	124,077	198,561	163,940	12,890	654,559
- Exchange rate contracts	-	-	576,792	778,075	1,237,276	92,329	1,049	2,685,521
- Other contracts	-	-	46,992	37,044	41,136	2,469	-	127,641
<b>Total</b>	<b>-</b>	<b>-</b>	<b>778,875</b>	<b>939,196</b>	<b>1,476,973</b>	<b>258,738</b>	<b>13,939</b>	<b>3,467,721</b>



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (3) Liquidity risk (continued)

## (a) Maturity analysis (continued)

	31 December 2021							Total
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	
<b>Assets</b>								
Cash and deposits with central banks	2,190,555	572,204	69	1,064	-	-	-	2,763,892
Deposits and placements with banks and non-bank financial institutions	-	71,254	126,971	48,862	79,639	16,393	150	343,269
Financial assets held under resale agreements	-	-	547,082	869	1,127	-	-	549,078
Loans and advances to customers	100,956	884,299	495,811	896,253	3,345,344	4,597,768	7,850,061	18,170,492
Investments								
- Financial assets measured at fair value through profit or loss	252,230	16,355	14,431	10,828	50,389	51,402	149,638	545,273
- Financial assets measured at amortised cost	-	-	26,800	53,163	385,756	1,780,089	2,909,360	5,155,168
- Financial assets measured at fair value through other comprehensive income	7,417	-	22,860	83,094	265,334	1,019,288	543,485	1,941,478
- Long-term equity investments	18,875	-	-	-	-	-	-	18,875
Others	311,675	162,621	25,337	53,925	78,227	34,991	99,678	766,454
<b>Total assets</b>	<b>2,881,708</b>	<b>1,706,733</b>	<b>1,259,361</b>	<b>1,148,058</b>	<b>4,205,816</b>	<b>7,499,931</b>	<b>11,552,372</b>	<b>30,253,979</b>
<b>Liabilities</b>								
Borrowings from central banks	-	-	104,511	42,633	536,593	1,296	-	685,033
Deposits and placements from banks and non-bank financial institutions	-	1,488,343	126,724	144,477	324,690	138,981	8,986	2,232,201
Financial liabilities measured at fair value through profit or loss	-	20,019	68,333	88,688	51,982	-	-	229,022
Financial assets sold under repurchase agreements	-	-	23,058	3,805	5,435	1,602	-	33,900
Deposits from customers	-	11,691,250	1,459,761	1,215,585	3,444,169	4,556,563	11,486	22,378,814
Debt securities issued	-	-	110,206	130,319	601,183	446,785	34,884	1,323,377
Others	12,783	228,641	77,728	60,820	243,161	22,375	112,002	757,510
<b>Total liabilities</b>	<b>12,783</b>	<b>13,428,253</b>	<b>1,970,321</b>	<b>1,686,327</b>	<b>5,207,213</b>	<b>5,167,602</b>	<b>167,358</b>	<b>27,639,857</b>
<b>Net gaps</b>	<b>2,868,925</b>	<b>(11,721,520)</b>	<b>(710,960)</b>	<b>(538,269)</b>	<b>(1,001,397)</b>	<b>2,332,329</b>	<b>11,385,014</b>	<b>2,614,122</b>
Notional amount of derivatives								
- Interest rate contracts	-	-	75,411	129,524	194,142	170,002	15,023	584,102
- Exchange rate contracts	-	-	956,826	859,569	1,254,797	111,214	1,161	3,183,567
- Other contracts	-	-	33,104	33,140	61,935	1,959	-	130,138
<b>Total</b>	<b>-</b>	<b>-</b>	<b>1,065,341</b>	<b>1,022,233</b>	<b>1,510,874</b>	<b>283,175</b>	<b>16,184</b>	<b>3,897,807</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (3) Liquidity risk (continued)

## (b) Contractual undiscounted cash flow

The following tables provide an analysis of the contractual undiscounted cash flow of the non-derivative financial liabilities and off-balance sheet credit commitments of the Group as at the end of the reporting period. The Group's expected cash flows on these instruments may vary significantly from this analysis.

	31 December 2022							
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years
<b>Non-derivative financial liabilities</b>								
Borrowings from central banks	774,779	786,545	-	124,967	72,188	588,651	739	-
Deposits and placements from banks and non-bank financial institutions	2,935,999	2,948,008	2,177,349	232,251	190,172	283,581	55,211	9,444
Financial liabilities measured at fair value through profit or loss	303,132	303,134	14,587	133,776	90,398	64,373	-	-
Financial assets sold under repurchase agreements	242,676	242,952	-	232,080	4,302	5,557	1,013	-
Deposits from customers	25,020,807	25,833,757	12,413,718	1,784,687	1,338,178	4,316,430	5,971,862	8,882
Debt securities issued	1,646,870	1,750,474	-	125,796	280,227	760,201	508,294	75,956
Other non-derivative financial liabilities	530,608	534,913	96,870	58,665	48,949	215,696	14,553	100,180
<b>Total</b>	<b>31,454,871</b>	<b>32,399,783</b>	<b>14,702,524</b>	<b>2,692,222</b>	<b>2,024,414</b>	<b>6,234,489</b>	<b>6,551,672</b>	<b>194,462</b>
Off-balance sheet loan commitments and credit card commitments (Note)		1,652,442	1,158,864	6,765	16,050	121,786	165,119	183,858
Guarantees, acceptances and other credit commitments (Note)		2,034,085	496	281,882	253,671	915,139	534,171	48,726
	31 December 2021							
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years
<b>Non-derivative financial liabilities</b>								
Borrowings from central banks	685,033	697,170	-	104,685	42,789	548,400	1,296	-
Deposits and placements from banks and non-bank financial institutions	2,232,201	2,248,184	1,488,343	126,969	145,129	330,476	147,393	9,874
Financial liabilities measured at fair value through profit or loss	229,022	229,207	20,019	68,465	88,741	51,982	-	-
Financial assets sold under repurchase agreements	33,900	33,917	-	23,068	3,806	5,433	1,610	-
Deposits from customers	22,378,814	23,096,255	11,691,685	1,485,929	1,271,143	3,618,096	5,015,209	14,193
Debt securities issued	1,323,377	1,396,212	-	110,218	131,079	623,054	490,511	41,350
Other non-derivative financial liabilities	515,632	519,994	77,895	64,257	46,874	212,319	10,220	108,429
<b>Total</b>	<b>27,397,979</b>	<b>28,220,939</b>	<b>13,277,942</b>	<b>1,983,591</b>	<b>1,729,561</b>	<b>5,389,760</b>	<b>5,666,239</b>	<b>173,846</b>
Off-balance sheet loan commitments and credit card commitments (Note)		1,565,696	1,156,471	5,607	16,768	91,409	142,090	153,351
Guarantees, acceptances and other credit commitments (Note)		1,804,198	780	468,935	145,106	549,280	584,668	55,429

Note: The off-balance sheet loan commitments and credit card commitments may expire without being drawn upon. Guarantees, acceptances and other credit commitments do not represent the amounts to be paid.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(4) Operational risk**

Operational risk refers to the risk of losses resulting from inadequate or flawed internal processes, people and systems or from external events.

In 2022, the Group actively followed the implementation requirements of Basel III, deepened operational risk management, improved business continuity management system, strengthened employee behaviour management, and ensured continuous business operation.

The Group strengthened loss data management, optimised operational risk management system, and steadily promoted the implementation of Basel III Standardised measurement Approach for operational risk. According to the strategic development requirements of the whole bank, the Group organised a new round of business impact analysis, reasonably determined the scope of analysis, created optimisation analysis standards, objectively and prudently assessed the level of business recovery, and helped to improve the refined level of business continuity management. It further strengthened employee behaviour management, optimised the grid management mechanism, enhanced model research and development, and improved the ability to detect violations.

**(5) Fair value of financial instruments****(a) Valuation process, technique and input**

The Board is responsible for establishing a robust internal control policy of valuation, and takes the ultimate responsibility for the adequacy and effectiveness of internal control system. The board of supervisors takes charge of supervising the performance of the Board and senior management. According to the requirements of the Board and the Board of Supervisors, senior management is responsible for organising and implementing the internal control system over the valuation process to ensure the effectiveness of the internal control system of valuation.

The Group has established an independent valuation process for financial assets and financial liabilities. The relevant departments are responsible for performing valuation, verifying valuation model and accounting of valuation results.

For the year ended 31 December 2022, there was no significant change in the valuation techniques or inputs used to determine fair value as compared to those used for the year ended 31 December 2021.

**(b) Fair value hierarchy**

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Fair value based on inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value*(i) *Fair value hierarchy*

The tables below analyse financial instruments, measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	31 December 2022			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
Positive fair value of derivatives	–	49,297	11	49,308
Loans and advances to customers				
– Loans and advances to customers measured at fair value through other comprehensive income	–	1,048,651	–	1,048,651
Financial assets measured at fair value through profit or loss				
<i>Financial assets held for trading purposes</i>				
– Debt securities	4,589	136,100	–	140,689
– Equity instruments and funds	281	726	–	1,007
<i>Other financial assets measured at fair value through profit or loss</i>				
– Credit investments	–	32,457	26,339	58,796
– Debt securities	220	137,513	2,814	140,547
– Funds and others	20,878	69,059	136,740	226,677
Financial assets measured at fair value through other comprehensive income				
– Debt securities	198,706	1,773,698	–	1,972,404
– Equity instruments designated as measured at fair value through other comprehensive income	1,936	–	5,511	7,447
<b>Total</b>	<b>226,610</b>	<b>3,247,501</b>	<b>171,415</b>	<b>3,645,526</b>
<b>Liabilities</b>				
Financial liabilities measured at fair value through profit or loss	–	302,784	348	303,132
Negative fair value of derivatives	–	46,736	11	46,747
<b>Total</b>	<b>–</b>	<b>349,520</b>	<b>359</b>	<b>349,879</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value (continued)*(i) *Fair value hierarchy (continued)*

	31 December 2021			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Positive fair value of derivatives	–	31,532	18	31,550
Loans and advances to customers				
– Loans and advances to customers measured at fair value through profit or loss	–	3,761	–	3,761
– Loans and advances to customers measured at fair value through other comprehensive income	–	379,469	–	379,469
Financial assets measured at fair value through profit or loss				
<i>Financial assets held for trading purposes</i>				
– Debt securities	1,175	122,682	–	123,857
– Equity instruments and funds	405	526	–	931
<i>Other financial assets measured at fair value through profit or loss</i>				
– Credit investments	–	3,688	15,925	19,613
– Debt securities	268	135,058	1,421	136,747
– Funds and others	16,167	98,053	149,905	264,125
Financial assets measured at fair value through other comprehensive income				
– Debt securities	160,941	1,772,856	264	1,934,061
– Equity instruments designated as measured at fair value through other comprehensive income	2,158	–	5,259	7,417
<b>Total</b>	<b>181,114</b>	<b>2,547,625</b>	<b>172,792</b>	<b>2,901,531</b>
<b>Liabilities</b>				
Financial liabilities measured at fair value through profit or loss	–	228,346	676	229,022
Negative fair value of derivatives	–	31,305	18	31,323
<b>Total</b>	<b>–</b>	<b>259,651</b>	<b>694</b>	<b>260,345</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value (continued)*(i) *Fair value hierarchy (continued)*

A majority of the financial assets classified as level 2 are RMB bonds. The fair value of these bonds is determined based on the valuation results provided by China Central Depository & Clearing Co., Ltd. A majority of the financial liabilities designated as measured at fair value through profit or loss classified as level 2 are the funds raised from structured deposits, the fair value of which are determined based on the income approach. The majority of derivatives are classified as level 2 and valued using the income approach. For the valuation of financial instruments classified as level 2, all significant inputs are observable market data.

The financial assets classified as level 3 are primarily unlisted equity instruments. These financial assets are valued using the income approach and market approach, which incorporate the non-observable assumptions including discount rate and P/B ratio.

The Group upgraded certain financial instruments from Level 3 to Level 1 of the fair value hierarchy due to the fact that the valuation technique had changed or that certain previously unobservable significant inputs used in fair value measurements had now become observable.

(ii) *Movements of fair value of financial instruments in level 3 of the fair value hierarchy*

The following tables show a reconciliation from the opening balances to the ending balances for fair value measurement in level 3 of the fair value hierarchy:

	2022										
	Positive fair value of derivatives	Other financial assets measured at fair value through profit or loss				Financial assets measured at fair value through other comprehensive income		Total assets	Financial liabilities measured at fair value through profit or loss	Negative fair value of derivatives	Total liabilities
		Credit investments	Debt securities	Funds and others	Debt securities	Equity instruments					
As at 1 January 2022	18	15,925	1,421	149,905	264	5,259	172,792	(676)	(18)	(694)	
Total gains or losses:											
In profit or loss	(5)	2,023	352	(3,986)	-	-	(1,616)	(238)	5	(233)	
In other comprehensive income	-	-	-	-	12	34	46	-	-	-	
Purchases	-	17,939	1,159	21,755	-	218	41,071	(13)	-	(13)	
Sales, settlements and transfers out	(2)	(9,548)	(118)	(30,934)	(276)	-	(40,878)	579	2	581	
As at 31 December 2022	11	26,339	2,814	136,740	-	5,511	171,415	(348)	(11)	(359)	

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

## 62 RISK MANAGEMENT (CONTINUED)

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value (continued)*(ii) *Movements of fair value of financial instruments in level 3 of the fair value hierarchy (continued)*

	2021											
	Positive fair value of derivatives	Other debt instruments designated as measured at fair value through profit or loss	Other financial assets measured at fair value through profit or loss			Financial assets measured at fair value through other comprehensive income			Total assets	Financial liabilities measured at fair value through profit or loss	Negative fair value of derivatives	Total liabilities
			Credit investments	Debt securities	Funds and others	Debt securities	Equity instruments					
As at 1 January 2021	37	17,833	13,181	57	137,259	430	4,687	173,484	(2,106)	(37)	(2,143)	
Total gains or losses:												
In profit or loss	(17)	(31)	(982)	(7)	3,324	-	-	2,287	565	17	582	
In other comprehensive income	-	-	-	-	-	(5)	(478)	(483)	-	-	-	
Purchases	-	-	5,931	1,482	30,970	254	1,050	39,687	(569)	-	(569)	
Sales and settlements	(2)	(17,802)	(2,205)	(111)	(21,648)	(415)	-	(42,183)	1,434	2	1,436	
As at 31 December 2021	18	-	15,925	1,421	149,905	264	5,259	172,792	(676)	(18)	(694)	

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (5) Fair value of financial instruments (continued)

(c) *Financial instruments measured at fair value (continued)*(ii) *Movements of fair value of financial instruments in level 3 of the fair value hierarchy (continued)*

In level 3 of the fair value hierarchy, total gains or losses included in profit or loss for the year in the above table are presented in net trading gain and net gain arising from investment securities.

Gains or losses on level 3 financial assets and liabilities included in the statement of comprehensive income comprise:

	2022			2021		
	Realised	Unrealised	Total	Realised	Unrealised	Total
Net gains/(losses)	1,797	(3,646)	(1,849)	2,831	38	2,869

(d) *Financial instruments not measured at fair value*(i) *Financial assets*

The Group's financial assets not measured at fair value mainly include cash and deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers and financial assets measured at amortised cost.

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements are mainly priced at market interest rates and mature within one year. Accordingly, the carrying values approximate to the fair values.

Loans and advances to customers

Majority of the loans and advances to customers measured at amortised cost are repriced at least annually to the market rate. Accordingly, their carrying values approximate to the fair values.



## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)**

## (5) Fair value of financial instruments (continued)

*(d) Financial instruments not measured at fair value (continued)**(i) Financial assets (continued)*

Financial assets measured at amortised cost

The following table shows the carrying values and the fair values of financial assets measured at amortised cost as at 31 December 2022 and 2021 which are not presented in the statement of financial position at their fair values.

	31 December 2022					31 December 2021				
	Carrying value	Fair value	Level 1	Level 2	Level 3	Carrying value	Fair value	Level 1	Level 2	Level 3
Financial assets measured at amortised cost	5,992,582	6,155,834	21,657	5,964,749	169,428	5,155,168	5,298,697	24,764	5,102,239	171,694
Total	5,992,582	6,155,834	21,657	5,964,749	169,428	5,155,168	5,298,697	24,764	5,102,239	171,694

*(ii) Financial liabilities*

The Group's financial liabilities not measured at fair value mainly include borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers, and debt securities issued. As at 31 December 2022, the fair value of subordinated bonds and the eligible Tier 2 capital bonds issued was RMB465,537 million and the corresponding carrying value was RMB466,828 million, and the fair values of other financial liabilities approximated to their carrying values as at the end of the reporting period. The Group uses observable inputs to measure the fair values of subordinated bonds and eligible Tier 2 capital bonds issued, and classified them as level 2 of the fair value hierarchy.

## (6) Offsetting financial assets and financial liabilities

Certain financial assets and financial liabilities of the Group are subject to enforceable master netting arrangements or similar agreements. The agreement between the Group and the counterparty generally allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis. However, each party to the master netting arrangements or similar agreements will have the option to settle all such amounts on a net basis in the event of default of the other party. These financial assets and financial liabilities of the Group are not offset.

As at 31 December 2022 the amounts of the financial assets and financial liabilities subject to enforceable master netting arrangements or similar agreements are not material to the Group.

## (7) Insurance risk

The risk under an insurance contract is the possibility that the insured event occurs and the uncertainty in the resulting claim amount. The characteristic of an insurance contract inherently decides randomness and unpredictability of the underlying insurance risk. For insurance contracts where the theory of probability is applied to pricing and provisioning of insurance contract liabilities, the principal risk that the Group faces is that the actual claims and benefit payments exceed the carrying amount of the insurance contract liabilities.

The Group manages the uncertainty of insurance risk through its underwriting strategy and policies to diversify the underwriting risks, adequate reinsurance arrangements, and enhanced underwriting control and claim control.

The Group makes related assumptions for the insurance risks and recognises insurance contract liabilities accordingly. For long-term personal insurance contracts and short-term personal insurance contracts, insurance risk may be elevated by the uncertainty of insurance risk assumptions including assumptions on death events, relevant expenses, and interest rates. For property and casualty insurance contracts, claims are often affected by natural disasters, catastrophes, terrorist attacks and other factors. In addition, the insurance risk will be affected by the policy termination, premium reduction or policyholders' refusal of payment, that is, the insurance risk will be affected by the policyholders' behaviour and decision.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(8) Capital management**

The Bank has implemented comprehensive capital management, covering capital management policy design, capital projecting and planning, capital calculation, internal capital assessment, capital allocation, capital incentive, restriction and conduction, capital raising, monitoring and reporting, and applications of advanced approach of capital calculation in the management of the ordinary course of the business. General principles of capital management of the Bank are to continuously retain an adequate capital level, retain a certain margin of safety and a certain level of buffer based on that all regulatory requirements have been complied, and ensure that the capital can cover all kinds of risks adequately; exercise reasonable and effective capital allocation and strengthen capital restraint and incentive mechanism to support the strategic planning effectively and to restrict and conduct the business so as to increase the capital efficiency and return level continuously; tamp capital strength, and retain relatively high capital quality by achieving capital supplement with priority to the internal accumulation and utilising various capital instruments reasonably to optimise capital structure; continuously develop the advanced approach of capital management on the applications in the business management such as credit policies, credit approval and pricing.

Capital adequacy ratio is a reflection of the Group's ability to maintain a stable operation and resist adverse risks. In accordance with the CBRC's *Capital Rules for Commercial Banks (Provisional)* and relevant regulations, commercial banks should meet the minimum capital requirements from 1 January 2013. The Common Equity Tier 1 ratio should be at or above a minimum of 5%, Tier 1 ratio at or above a minimum of 6% and the total capital ratio at or above a minimum of 8%. Besides, capital conservation buffer requirements, additional buffer requirements of Global and Domestic Systemically Important Banks should also be met. If a countercyclical buffer is required or the Pillar 2 capital requirement is raised by the regulator to a specific commercial bank, the minimum requirements should be met within the transitional period.

The Group timely monitors, analyses and reports capital adequacy ratios, assesses if the capital management objectives have been met and exercises effective management of capital adequacy ratio. The Group adopts various measures such as controlling asset growth, adjusting the structure of risk assets, increasing internal capital supply and raising capital through external channels, to ensure that the Common Equity Tier 1 ratio, Tier 1 ratio and total capital ratio of the Group are in full compliance with regulatory requirements and meet internal management requirements. This helps to insulate against potential risks as well as support healthy business developments. The Group now fully complies with all regulatory requirements in this respect.

The Group's capital planning has taken the regulatory requirements, the Group's development strategy and risk appetite into consideration, and based on those factors the Group projects the capital usage and need.

The capital raising management of the Group involves reasonable utilisation of various capital instruments to ensure that both external regulatory and internal capital management objectives are met, taking into account capital planning and operating environment. This helps to optimise the Group's capital structure.

Based on the approval for the Group to implement the advanced capital management method in 2014, the CBIRC approved the Group to expand the implementation scope of the advanced capital management method in April 2020. The Group calculated the capital requirements for financial institution credit exposures and corporate credit risk exposures that meet regulatory requirements with the foundation internal ratings-based approach, the capital requirements for retail credit risk exposures with the internal ratings-based approach, the capital requirements for market risk with the internal models approach, and the capital requirements for operational risk with the standardised approach.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(8) Capital management (continued)**

The Group's capital adequacy ratio calculated in accordance with the "Capital Rules for Commercial Banks (Provisional)" issued by the CBRC as at the end of the reporting period are as follows:

	Notes	31 December 2022	31 December 2021
<b>Common Equity Tier 1 ratio</b>	(a)(b)(c)	<b>13.69%</b>	13.59%
<b>Tier 1 ratio</b>	(a)(b)(c)	<b>14.40%</b>	14.14%
<b>Total capital ratio</b>	(a)(b)(c)	<b>18.42%</b>	17.85%
<b>Common Equity Tier 1 capital</b>			
– Qualifying common share capital		<b>250,011</b>	250,011
– Capital reserve		<b>134,965</b>	134,237
– Surplus reserve		<b>337,527</b>	305,571
– General reserve		<b>444,428</b>	381,282
– Retained earnings		<b>1,528,356</b>	1,392,515
– Non-controlling interest recognised in Common Equity Tier 1 capital		<b>3,867</b>	4,027
– Others	(d)	<b>21,745</b>	21,934
<b>Deductions for Common Equity Tier 1 capital</b>			
– Goodwill	(e)	<b>2,062</b>	1,947
– Other intangible assets (excluding land use rights)	(e)	<b>5,578</b>	5,137
– Cash flow hedge reserves that relate to the hedging of items that are not fair valued on the balance sheet		<b>(170)</b>	61
– Investments in common equity of financial institutions being controlled but outside the scope of consolidation		<b>6,970</b>	6,970
<b>Additional Tier 1 capital</b>			
– Other directly issued qualifying additional Tier 1 instruments including related premium		<b>139,968</b>	99,968
– Non-controlling interest recognised in additional Tier 1 capital		<b>106</b>	98
<b>Tier 2 capital</b>			
– Directly issued qualifying Tier 2 instruments including related premium		<b>453,197</b>	353,341
– Provisions in Tier 2	(f)	<b>340,537</b>	323,254
– Non-controlling interest recognised in Tier 2 capital		<b>171</b>	159
<b>Common Equity Tier 1 capital after regulatory adjustments</b>	(g)	<b>2,706,459</b>	2,475,462
<b>Tier 1 capital after regulatory adjustments</b>	(g)	<b>2,846,533</b>	2,575,528
<b>Total capital after regulatory adjustments</b>	(g)	<b>3,640,438</b>	3,252,282
<b>Risk-weighted assets</b>	(h)	<b>19,767,834</b>	18,215,893

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**62 RISK MANAGEMENT (CONTINUED)****(8) Capital management (continued)**

Notes:

- (a) From the first half year of 2014, the Group has adopted the advanced approach to calculate capital adequacy ratio and implemented the parallel period rules.
- (b) The Common Equity Tier 1 ratio is calculated by dividing the Common Equity Tier 1 Capital after deduction by risk-weighted assets. Tier 1 ratio is calculated by dividing the Tier 1 Capital after deduction by risk-weighted assets. Total capital ratio is calculated by dividing the total capital after deduction by risk-weighted assets.
- (c) The scope for calculating capital adequacy ratio of the Group includes all the domestic and overseas branches and subsidiaries in the financial sector (excluding insurance companies).
- (d) Others include other comprehensive income (including foreign exchange reserve).
- (e) Both balances of goodwill and other intangible assets (excluding land use right) are the net amounts after deducting relevant deferred tax liabilities.
- (f) From the first half year of 2014, eligible excessive loan provisions were measured based on the advanced approach and implemented parallel period rules.
- (g) Common Equity Tier 1 capital after regulatory adjustments is calculated by netting off the corresponding deduction items from the Common Equity Tier 1 capital. Tier 1 capital after regulatory adjustments is calculated by netting off the corresponding deduction items from the Tier 1 capital. Total capital after regulatory adjustments is calculated by netting off the corresponding deduction items from the total capital.
- (h) According to the rules of advanced approach, risk-weighted assets include credit risk-weighted assets, market risk-weighted assets, operational risk-weighted assets and excess risk-weighted assets due to the application of capital floor.

**63 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK**

	31 December 2022	31 December 2021
<b>Assets:</b>		
Cash and deposits with central banks	3,149,130	2,743,731
Deposits with banks and non-bank financial institutions	153,122	95,720
Precious metals	119,329	121,493
Placements with banks and non-bank financial institutions	508,997	292,067
Positive fair value of derivatives	47,756	30,643
Financial assets held under resale agreements	1,015,534	535,423
Loans and advances to customers	20,071,834	17,707,822
Financial investments		
Financial assets measured at fair value through profit or loss	259,329	238,283
Financial assets measured at amortised cost	5,894,415	5,061,712
Financial assets measured at fair value through other comprehensive income	1,863,301	1,845,569
Long-term equity investments	91,808	86,692
Investments in consolidated structured entities	15,186	48,731
Fixed assets	116,815	122,329
Construction in progress	9,768	11,317
Land use rights	12,355	12,779
Intangible assets	5,140	4,734
Deferred tax assets	109,773	89,943
Other assets	246,226	313,943
<b>Total assets</b>	<b>33,689,818</b>	<b>29,362,931</b>

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**63 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)**

	31 December 2022	31 December 2021
<b>Liabilities:</b>		
Borrowings from central banks	774,779	685,033
Deposits from banks and non-bank financial institutions	2,567,292	1,920,596
Placements from banks and non-bank financial institutions	258,567	208,348
Financial liabilities measured at fair value through profit or loss	302,733	228,034
Negative fair value of derivatives	45,328	30,170
Financial assets sold under repurchase agreements	215,180	5,477
Deposits from customers	24,710,345	22,067,148
Accrued staff costs	43,410	35,588
Taxes payable	82,951	84,089
Provisions	48,289	43,527
Debt securities issued	1,572,812	1,242,931
Deferred tax liabilities	53	39
Other liabilities	271,645	274,572
<b>Total liabilities</b>	<b>30,893,384</b>	<b>26,825,552</b>
	31 December 2022	31 December 2021
<b>Equity:</b>		
Share capital	250,011	250,011
Other equity instruments		
Preference Shares	59,977	59,977
Perpetual Bonds	79,991	39,991
Capital reserve	134,826	134,835
Other comprehensive income	25,948	30,901
Surplus reserve	337,527	305,571
General reserve	431,967	373,381
Retained earnings	1,476,187	1,342,712
<b>Total equity</b>	<b>2,796,434</b>	<b>2,537,379</b>
<b>Total liabilities and equity</b>	<b>33,689,818</b>	<b>29,362,931</b>

Approved and authorised for issue by the Board of Directors on 29 March 2023.

**Zhang Jinliang**

Vice Chairman, executive director and president

**Kenneth Patrick Chung**

Independent non-executive director

**Tian Bo**

Non-executive director

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**63 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)**

	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve					
As at 1 January 2022	250,011	59,977	39,991	134,835	30,901	305,571	373,381	1,342,712	2,537,379
Movements during the year	-	-	40,000	(9)	(4,953)	31,956	58,586	133,475	259,055
(1) Total comprehensive income for the year	-	-	-	-	(4,953)	-	-	319,559	314,606
(2) Changes in share capital									
i Capital injection/(deduction) by other equity instruments holder	-	-	40,000	(9)	-	-	-	-	39,991
(3) Profit distribution									
i Appropriation to surplus reserve	-	-	-	-	-	31,956	-	(31,956)	-
ii Appropriation to general reserve	-	-	-	-	-	-	58,586	(58,586)	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(91,004)	(91,004)
iv Dividends to other equity instrument holders	-	-	-	-	-	-	-	(4,538)	(4,538)
As at 31 December 2022	250,011	59,977	79,991	134,826	25,948	337,527	431,967	1,476,187	2,796,434

	Other equity instruments				Other comprehensive income	Surplus reserve	General reserve	Retained earnings	Total equity
	Share capital	Preference shares	Perpetual bonds	Capital reserve					
As at 1 January 2021	250,011	59,977	39,991	134,835	21,759	275,995	342,174	1,193,773	2,318,515
Movements during the year	-	-	-	-	9,142	29,576	31,207	148,939	218,864
(1) Total comprehensive income for the year	-	-	-	-	9,142	-	-	295,764	304,906
(2) Changes in share capital									
i Capital deduction by other equity instruments holders	-	-	-	-	-	-	-	-	-
(3) Profit distribution									
i Appropriation to surplus reserve	-	-	-	-	-	29,576	-	(29,576)	-
ii Appropriation to general reserve	-	-	-	-	-	-	31,207	(31,207)	-
iii Dividends to ordinary shareholders	-	-	-	-	-	-	-	(81,504)	(81,504)
iv Dividends to other equity instrument holders	-	-	-	-	-	-	-	(4,538)	(4,538)
As at 31 December 2021	250,011	59,977	39,991	134,835	30,901	305,571	373,381	1,342,712	2,537,379

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**64 EVENTS AFTER THE REPORTING PERIOD**

On 24 March 2023, the Group completed the issuance of RMB10.00 billion 3-year term Green Financial Bonds maturing in 2026 with a fixed coupon rate of 2.80%; and on 28 March 2023, the Group completed the issuance of RMB20.00 billion Tier 2 Capital Bonds, which consisted of two types of bonds. Type 1 Tier 2 Capital Bonds, with a size of RMB5 billion, have a 10-year term with conditional redemption right by the Issuer at the end of the fifth year and a fixed coupon rate of 3.49%, while Type 2 Tier 2 Capital Bonds, with a size of RMB15 billion, have a 15-year term with conditional redemption right by the Issuer at the end of the tenth year and a fixed coupon rate of 3.61%.

**65 COMPARATIVE FIGURES**

Certain comparative figures have been adjusted to confirm with the presentation and disclosures in the current period.

**66 ULTIMATE PARENT**

As stated in Note 1, the immediate and ultimate parents of the Group are Huijin and CIC, respectively.

**67 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE**

Up to the date of issue of the financial statements, the IASB has issued the following amendments, new standards and interpretations which are relevant to the Group. These amendments, new standards and interpretations are not yet effective for the year ended 31 December 2022 and have not been adopted in the financial statements.

Standards	Effective for annual periods beginning on or after
(1) IFRS 17 <i>Insurance Contracts</i>	1 January 2023
(2) Amendments to IAS 1 and IFRS Practice Statement 2 <i>Disclosure of Accounting Policies</i>	1 January 2023
(3) Amendments to IAS 8 <i>Definition of Accounting Estimates</i>	1 January 2023
(4) Amendments to IAS 12 <i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction</i>	1 January 2023
(5) Amendments to IFRS 16 <i>Lease Liability Measurement in a Sale and Leaseback Transaction</i>	1 January 2024
(6) Amendments to IAS 1 <i>Classification of Liabilities as Current or Non-current</i>	1 January 2024
(7) Amendments to IFRS 10 and IAS 28 <i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i>	Effective date has been deferred indefinitely

Except for IFRS 17, the Group anticipates that the adoption of the new standards and amendments will not have a significant impact on the Group's consolidated financial statements.

**(1) IFRS 17 *Insurance Contracts***

IFRS 17 was issued in May 2017 as replacement for IFRS 4 *Insurance Contracts*. It requires a current measurement model where estimates are re-measured during each reporting period. Amendments to IFRS 17 were issued in June 2020, specifying the effective date as annual periods beginning on or after 1 January 2023.

The standard requires contracts are measured using the building blocks of:

- present value of future cash flows discounted at the current observable discount rate
- a risk adjustment for non-financial risk, and
- a contractual service margin representing the unearned profit of the contract which is recognised as revenue over the coverage period.

The standard allows a choice between recognising changes in discount rates either in the income statement or directly in other comprehensive income. The choice is likely to influence how insurers account for their financial assets under IFRS 9.

There is a modification of the general measurement model called the "variable fee approach" for certain contracts with direct participation features in the standard. When applying the variable fee approach, the entity's share of the fair value changes of the underlying items is included in the contractual service margin. The results of insurers using this model are therefore likely to be less volatile than under the general model.

An optional, simplified premium allocation approach is permitted for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers.

The Group expects that the impact of applying IFRS 17 on the Group's net assets as at 1 January 2023 and net profit for the year 2023 is not significant. However, the application of the standard may lead to a significant decrease in the Group's other operating income and other operating expenses.

## NOTES TO THE FINANCIAL STATEMENTS

(EXPRESSED IN MILLIONS OF RMB, UNLESS OTHERWISE STATED)

**67 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE (CONTINUED)****(2) Amendments to IAS 1 and IFRS Practice Statement 2 *Disclosure of Accounting Policies***

The amendments to IAS 1 replace the requirement to disclose 'significant' accounting policies with a requirement to disclose 'material' accounting policies. Guidance and illustrative examples are added in the Practice Statement 2 to assist in the application of the materiality concept when making judgements about accounting policy disclosures.

**(3) Amendments to IAS 8 *Definition of Accounting Estimates***

Amendments to IAS 8, introduces a new definition of 'accounting estimates'. Accounting estimates are defined as "monetary amounts in financial statements that are subject to measurement uncertainty". The amendments clarify what changes in accounting estimates are and how these differ from changes in accounting policies and corrections of errors.

**(4) Amendments to IAS 12 *Deferred Tax related to Assets and Liabilities arising from a Single Transaction***

Amendments to IAS 12 introduce an exception to the initial recognition exemption in IAS 12 for deferred tax assets and deferred tax liabilities, and clarify the accounting treatment method of deferred income tax for right-of-use assets and lease liabilities, and decommissioning obligations.

**(5) Amendments to IFRS 16 *Lease Liability Measurement in a Sale and Leaseback Transaction***

The IASB has amended IFRS 16 to specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognise any amount of the gain or loss that relates to the right of use retained. The amendment does not change the accounting for leases unrelated to sale and leaseback transactions.

**(6) Amendments to IAS 1 *Classification of Liabilities as Current or Non-current***

The IASB issued amendments to IAS 1 to specify the requirements for classifying liabilities as current or non-current.

The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

**(7) Amendments to IFRS 10 and IAS 28 *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture***

The narrow-scope amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a "business" (as defined in IFRS 3 "Business Combinations").

Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's interests in the associate or joint venture. The amendments apply prospectively.



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