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**DONGFENG MOTOR GROUP COMPANY LIMITED\***

**東風汽車集團股份有限公司**

*(a joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 489)**

**Report on Production and Sales Volume of Dongfeng Motor Group for 2023**

This is a voluntary announcement made by Dongfeng Motor Group Company Limited (the "Company").

The Company's sales volume in the whole year of 2023 was 2,088,185 units, representing a decrease of 15.27% year-on-year. Dongfeng Motor Company, the parent company of the Company, recorded a total sale of 2,421,227 vehicles for the whole year representing a decrease of 17% year-on-year. The sales volume of Dongfeng Automobile Company Limited (A-share code 600006, hereinafter referred to as "DFAC"), a subsidiary of the Company, was 151,263 units for the whole year, representing a growth of 15.78% year-on-year.

The detailed figures of the Company's production and sales report are as follows:

	Production Volume (Units)					Sales Volume (Units)				
	Current month	Same period last year	Year-to-date Dec. 2023	Year-to-date Dec. 2022	YOY	Current month	Same period last year	Year-to-date Dec. 2023	Year-to-date Dec. 2022	YOY
<b>Passenger Vehicle</b>	156,229	116,109	1,745,604	2,168,641	-19.5%	150,951	181,682	1,744,751	2,153,218	-19.0%
Sedan	86,238	70,378	895,444	1,210,894	-26.1%	72,822	103,428	890,716	1,215,146	-26.7%
SUV	60,234	38,195	756,129	860,985	-12.2%	68,657	68,052	760,683	842,404	-9.7%
MPV	9,757	7,536	94,031	96,762	-2.8%	9,472	10,202	93,352	95,668	-2.4%
<b>Commercial Vehicle</b>	25,786	25,729	354,382	292,012	21.36%	20,707	29,962	343,434	311,284	10.33%
Truck	24,047	24,698	339,603	279,145	21.66%	19,443	28,877	330,238	298,543	10.62%
Heavy Duty truck	7,305	10,506	145,485	116,779	24.58%	6,533	15,377	143,405	126,735	13.15%
Media Duty truck	550	652	7,086	7,772	-8.83%	646	722	7,568	8,369	-9.57%
Light Duty truck	16,192	13,540	187,032	154,594	20.98%	12,264	12,778	179,265	163,439	9.68%
Bus	1,739	1,031	14,779	12,867	14.86%	1,264	1,085	13,196	12,741	3.57%
<b>Total</b>	182,015	141,838	2,099,986	2,460,653	-14.66%	171,658	211,644	2,088,185	2,464,502	-15.27%
<b>New Energy Vehicle</b>	28,542	35,910	343,415	358,361	-4.2%	29,347	38,477	348,044	346,145	0.5%
PV	23,448	33,079	296,575	330,811	-10.3%	24,120	35,461	303,929	320,390	-5.1%
CV	5,094	2,831	46,840	27,550	70.0%	5,227	3,016	44,115	25,755	71.3%

	Production Volume (Units)					Sales Volume (Units)				
	Current month	Same period last year	Year-to-date Dec. 2023	Year-to-date Dec. 2022	YOY	Current month	Same period last year	Year-to-date Dec. 2023	Year-to-date Dec. 2022	YOY
Dongfeng Nissan (including Venucia and Infinite)	82,377	28,549	737,110	910,476	-19.04%	62,465	65,672	723,139	921,564	-21.53%
DFAC (SH600006)	13,822	11,327	159,415	123,128	29.47%	9,733	10,125	151,263	130,643	15.78%
Zhengzhou Nissan	3,879	5,647	41,830	54,583	-23.36%	3,669	4,348	46,105	51,313	-10.15%
PV	239	2,304	2,955	15,555	-81.00%	320	782	7,831	11,773	-33.48%
CV	3,640	3,343	38,875	39,028	-0.39%	3,349	3,566	38,274	39,540	-3.20%
Dongfeng Honda	35,238	37,269	593,947	682,168	-12.93%	55,587	60,963	604,800	661,277	-8.54%
Dongfeng PSA	6,101	9,069	76,393	126,055	-39.40%	4,634	10,446	80,345	125,167	-35.81%
Dongfeng Liuqi	8,101	10,497	121,652	150,041	-18.92%	9,251	14,717	120,778	156,936	-23.04%
PV	6,601	8,963	85,414	119,991	-28.82%	7,005	11,404	85,680	122,300	-29.94%
CV	1,500	1,534	36,238	30,050	20.59%	2,246	3,313	35,098	34,636	1.33%
Dongfeng Fengshen	13,419	15,449	120,528	191,462	-37.05%	9,392	17,209	116,971	190,587	-38.63%
VOYAH	10,756	1,882	52,599	23,471	124.10%	10,017	1,729	50,285	19,409	159.08%
M-hero	429		1,171			454		824		
Dongfeng CV	5,373	8,955	102,475	81,643	25.52%	3,435	11,876	99,866	86,920	14.89%
Dongfeng Special CV	1,451	1,119	17,382	17,668	-1.62%	1,945	1,645	19,301	18,648	3.50%
EGT New Energy	1,069	12,075	75,484	98,138	-23.08%	1,076	12,914	74,508	99,452	-25.08%

Based on the forecast of the development of the Chinese automotive market in 2024 and the development trend of the Group, the Board of Directors has preliminarily set the Group's sales target for 2024 at 2.7 million units, an increase of approximately 29% compared to the sales volume in 2023. Among them, the sales target of passenger cars is 2.28 million, an increase of about 30.7% compared with 2023; Commercial vehicle sales are targeted at 420,000 units, an increase of approximately 20.7% compared to sales in 2023.

By order of the Board of Directors

Yang Qing  
Chairman  
January 9, 2024

*As at the date of this announcement, Mr. Yang Qing and Mr. You Zheng are the executive directors of the Company, Mr. Zong Qingsheng, Mr. Leung Wai Lap, Philip and Mr. Hu Yiguang are the independent non-executive directors of the Company.*

*\* For identification purposes only*