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##  <br> GAC GROUP <br> GUANGZHOU AUTOMOBILE GROUP CO．，LTD．

## 廣州汽車集團股份有限公司

（a joint stock company incorporated in the People＇s Republic of China with limited liability）
（Stock Code：2238）

## Report on Production and Sales Volume of Guangzhou Automobile Group Co．，Ltd．for March 2024

The production volume of vehicles of Guangzhou Automobile Group Co．，Ltd．（the＂Company＂）for March 2024 was 160,534 units， representing a year－on－year decrease of $38.36 \%$ and the accumulated production volume for 2024 was 402,803 units，representing a year－on－year decrease of $28.57 \%$ ．The sales volume of vehicles for March 2024 was 179,327 units，representing a year－on－year decrease of $22.62 \%$ and the accumulated sales volume for 2024 was 409,698 units，representing a year－on－year decrease of $24.11 \%$ ．The figures of production and sales volume of the major investment enterprises are reported as follows：

|  | Production Volume（Units） |  |  |  |  |  | Sales Volume（Units） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Production／Sales Unit | Current month | Same <br> period <br> last <br> year | Percentage <br> Month on <br> Month <br> increase／ <br> decrease | Year－to－ <br> date <br> March $2024$ | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2023 \end{gathered}$ | Percentage <br> Year on Year increase／ decrease | Current month | Same period last year | Percentage <br> Month on <br> Month <br> increase／ decrease | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2024 \end{gathered}$ | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2023 \end{gathered}$ | Percentage <br> Year on Year increase／ decrease |
| GAC Honda Automobile <br> Co．，Ltd． <br> （廣汽本田汽車 <br> 有限公司） | 33，736 | 76，110 | －55．67\％ | 83，723 | 157，927 | －46．99\％ | 52，587 | 70，110 | －24．99\％ | 116，976 | 149，474 | －21．74\％ |
| GAC Toyota Motor Co．， <br> Ltd． <br> （廣汽豐田汽車 <br> 有限公司） | 59，452 | 87，950 | －32．40\％ | 166，290 | 216，840 | －23．31\％ | 65，000 | 81，300 | －20．05\％ | 156，054 | 220，000 | －29．07\％ |


| GAC Motor Co．，Ltd． （廣汽乘用車有限公司） | 33，739 | 42，411 | －20．45\％ | 93，468 | 90，308 | 3．50\％ | 33，213 | 35，179 | －5．59\％ | 85，484 | 83，601 | 2．25\％ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAC AION New Energy Automobile Co．，Ltd． （廣汽埃安新能源汽車股份有限公司） | 33，154 | 49，300 | －32．75\％ | 58，167 | 87，339 | －33．40\％ | 27，856 | 40，025 | －30．40\％ | 48，867 | 78，317 | －37．60\％ |
| Others | 453 | 4，671 | －90．30\％ | 1155 | 11，465 | －89．93\％ | 671 | 5，121 | －86．90\％ | 2，317 | 8，483 | －72．69\％ |
| Total for vehicles | 160，534 | 260，442 | －38．36\％ | 402，803 | 563，879 | －28．57\％ | 179，327 | 231，735 | －22．62\％ | 409，698 | 539，875 | －24．11\％ |
| Including：New energy vehicles | 38，927 | 54，503 | －28．58\％ | 83，129 | 99，833 | －16．73\％ | 33，604 | 44，079 | －23．76\％ | 66，753 | 86，951 | －23．23\％ |
| Energy－efficient vehicles | 30，034 | 37，505 | －19．92\％ | 77，184 | 99，943 | －22．77\％ | 35，287 | 31，520 | 11．95\％ | 78，177 | 98，007 | －20．23\％ |
| Wuyang－Honda Motors （Guangzhou）Co．，Ltd． （五羊一本田摩托（廣州）有限公司） | 55，579 | 77，650 | －28．42\％ | 140，496 | 179，506 | －21．73\％ | 51，652 | 68，329 | －24．41\％ | 145，215 | 163，899 | －11．40\％ |


|  | Production Volume（Units） |  |  |  |  |  | Sales Volume（Units） |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type of products | Current month | Same <br> period <br> last <br> year | Percentage <br> Month on Month increase／ decrease | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2024 \end{gathered}$ | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2023 \end{gathered}$ | Percentage <br> Year on <br> Year <br> increase／ <br> decrease | Current month | Same <br> period <br> last <br> year | Percentage <br> Month on Month increase／ decrease | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2024 \end{gathered}$ | $\begin{gathered} \text { Year-to- } \\ \text { date } \\ \text { March } \\ 2023 \end{gathered}$ | Percentage <br> Year on <br> Year <br> increase／ <br> decrease |
| Passenger vehicle | 160，534 | 260，414 | －38．35\％ | 402，793 | 563，809 | －28．56\％ | 179，319 | 231，647 | －22．59\％ | 409，558 | 539，750 | －24．12\％ |
| Sedan | 57，846 | 103，943 | －44．35\％ | 133，780 | 250，218 | －46．53\％ | 61，409 | 108，931 | －43．63\％ | 132，756 | 251，554 | －47．23\％ |
| SUV | 81，244 | 130，714 | －37．85\％ | 199，938 | 261，260 | －23．47\％ | 91，962 | 99，069 | －7．17\％ | 214，245 | 228，625 | －6．29\％ |
| MPV | 21，444 | 25，757 | －16．74\％ | 69，075 | 52，331 | 32．00\％ | 25，948 | 23，647 | 9．73\％ | 62，557 | 59，571 | 5．01\％ |
| Commercial vehicle | － | 28 | －100．00\％ | 10 | 70 | －85．71\％ | 8 | 88 | －90．91\％ | 140 | 125 | 12．00\％ |
| Total for vehicles | 160，534 | 260，442 | －38．36\％ | 402，803 | 563，879 | －28．57\％ | 179，327 | 231，735 | －22．62\％ | 409，698 | 539，875 | －24．11\％ |

Notes：
1．＂Others＂includes GAC Hino Motors Co．，Ltd．（廣汽日野汽車有限公司）and HYCAN Automobile Technology Co．，Ltd．（合創汽車科技有限公司）．
2．The figures in the report on production and sales volume are unaudited．

By order of the Board
Guangzhou Automobile Group Co．，Ltd．
ZENG Qinghong
Chairman
Guangzhou，the PRC， 8 April 2024

As at the date of this announcement，the executive directors of the Company are ZENG Qinghong and FENG Xingya，the non－executive directors of the Company are CHEN Xiaomu，DING Hongxiang，GUAN Dayuan，DENG Lei and WANG Yiwei，and the independent non－executive directors of the Company are ZHAO Fuquan，XIAO Shengfang，WONG Hakkun and SONG Tiebo．

