

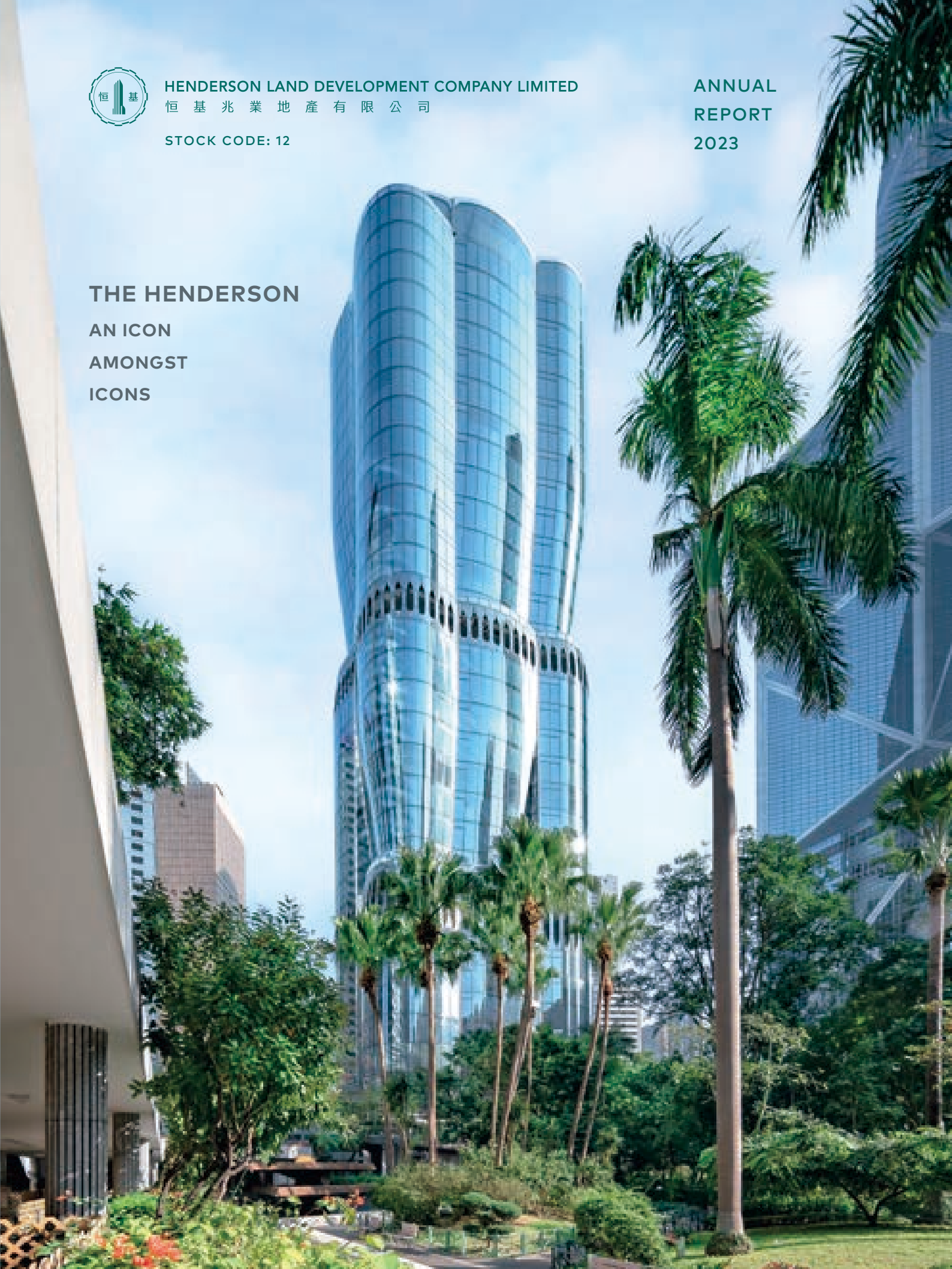


HENDERSON LAND DEVELOPMENT COMPANY LIMITED  
恒基兆業地產有限公司

STOCK CODE: 12

ANNUAL  
REPORT  
2023

THE HENDERSON  
AN ICON  
AMONGST  
ICONS



## Corporate Profile

Founded in 1976 by Dr The Honourable Lee Shau Kee, GBM, Henderson Land Development Company Limited is a leading property group with a focus on Hong Kong and mainland China. Its core businesses comprise property development and property investment. In addition, the Company has interests in two listed subsidiaries, Henderson Investment Limited and Miramar Hotel and Investment Company, Limited, and three listed associates, The Hong Kong and China Gas Company Limited (which in turn has stakes in a listed subsidiary, Towngas Smart Energy Company Limited), Hong Kong Ferry (Holdings) Company Limited and Sunlight Real Estate Investment Trust.

The Company has been listed in Hong Kong since 1981 where it is one of the largest property groups. As at 31 December 2023, the Company had a market capitalisation of HK\$116 billion and the combined market capitalisation of the Company, its listed subsidiaries and associates was about HK\$252 billion.

The Company is vertically integrated, with construction, project and property management supporting its core businesses. In all aspects of its operations, Henderson Land strives to add value for its shareholders, customers and the community through its commitment to excellence in product quality and service delivery as well as a continuous focus on sustainability and the environment.

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## Land Bank – Hong Kong and Mainland China



The diagram above provides an overview of the Group's substantial and diverse, yet balanced development land bank in Hong Kong and mainland China as at 31 December 2023. It illustrates the attributable developable gross floor area by location. Henderson Land's quality land reserve is earmarked for both commercial and residential projects, which are expected to provide handsome returns for the Group during the years to come.



## Major Awards

- 1. China Smart Building**  
Pre-Certification Accreditation –  
3-Star Pioneer Rating (The Henderson)
- 2. AIIB Excellent Intelligent Green Building Systems and Project Awards 2023**  
Excellent Intelligent Green Building –  
Grand Award (The Henderson)  
  
Excellent Intelligent Green Building –  
Design Award (The Henderson)
- 3. RICS Hong Kong Awards 2023**  
Sustainability Award  
  
Construction Project Management Team of  
the Year (Highly Commended)

- 4. Hong Kong ESG Reporting Awards (HERA) 2023**  
Outstanding ESG Improvement Award –  
Grand Award
- 5. The 1<sup>st</sup> CRECCHKI Real Estate ESG Awards GBA 2023**  
The Outstanding ESG Performer of the Year
- 6. LIV Hospitality Design Awards 2023**  
Interior Design Private Club –  
Winner (8 Castle Road)
- 7. Asia Pacific Property Awards 2023-2024**  
Best Developer Website Hong Kong –  
5-Star Winner

- 8. BEAM Plus (New Buildings)**  
Final Platinum Rating (The Henley)  
  
Final Gold Rating (Henley Park)  
  
Final Silver Rating (The Royale, Cetus • Square Mile,  
39 King's Road)  
  
Final Bronze Rating (The Vantage)  
  
Provisional Platinum Rating (Site 3 of New Central  
Harbourfront (Inland Lot No. 9088) (Phase 1))  
  
Provisional Gold Rating (Baker Circle • Euston,  
The Quinn • Square Mile, 4-24 Nam Kok Road)
- 9. LEED 2009 Core and Shell Development**  
Platinum Rating (H Zentre)
- 10. China Healthy Building Design Label**  
Gold Rating (The Paddington, 1-27 Berwick Street,  
202-220 Nam Chong Street and 1-14 Yiu Tung Street)  
  
3-Star Rating (Baker Circle • Dover,  
Baker Circle • Euston, Baker Circle • Greenwich)
- 11. WELL Building Standard**  
Pre-certification (1-27 Berwick Street,  
202-220 Nam Chong Street and 1-14 Yiu Tung Street)
- 12. Real Estate Asia Awards 2023**  
Developer of the Year – Hong Kong  
  
Mixed-Use Development of the Year – Hong Kong  
(The Quinn • Square Mile)  
  
Residential Development of the Year – Hong Kong  
(The Paddington)
- 13. Asia Pacific Property Awards 2023-2024**  
Mixed Use Development Hong Kong –  
Award Winner (Baker Circle)  
  
Residential High Rise Development Hong Kong  
– Award Winner (1-27 Berwick Street,  
202-220 Nam Chong Street and 1-14 Yiu Tung Street)  
  
Residential High Rise Development Hong Kong  
– Award Winner (The Quinn • Square Mile)
- 14. Green Building Award 2023**  
New Buildings Category (Completed Projects –  
Residential) –  
Merit Award (Caine Hill, One Innovale, The Harmonie)  
  
New Buildings Category (Projects Under  
Construction and/or Design – Residential) –  
Merit Award (Baker Circle)
- New Buildings Category (Completed Projects –  
Residential) –  
Finalist (The Henley)  
  
New Buildings Category (Projects Under Construction  
and/or Design – Residential) –  
Finalist (Sai Yeung Choi Street North)  
  
Green Building Leadership Category –  
Facilities Management –  
Finalist  
  
Existing Buildings Category – Facilities Management –  
Finalist (Double Cove)  
  
New Buildings Category (Projects Under Construction  
and/or Design – Residential) –  
Special Citation on United Nations Sustainable  
Development Goals (One Innovale, The Henley)
- 15. APIGBA Awards 2023**  
Design Award – Gold (Baker Circle • Dover)
- 16. GRESB (Global Real Estate Sustainability Benchmark)**  
5-Star Rating  
  
Global Sector Leader (Diversified – Office/Retail)  
  
Regional Sector Leader Asia (Diversified –  
Office/Retail)
- 17. ESG Leading Enterprise Awards 2023**  
ESG Leading Enterprise Awards  
(Category I: Market capitalisation over HK\$20 billion)  
  
Leading Environmental Initiative Awards  
  
Leading Social Initiative Awards
- 18. Ming Pao ESG Award 2023**  
Excellence in ESG Innovation Award  
  
Excellence in Decarbonisation Award  
  
Excellence in Caring Award  
  
Elite of Sustainability Performance Award
- 19. 2023 International ARC Awards**  
Silver Award (Traditional Annual Report:  
Property Development: Various & Multi-Use)  
  
Bronze Award (Printing & Production:  
Property Development: Various & Multi-Use)  
  
Bronze Award (Specialised A.R.: Sustainability  
Report: Hong Kong)

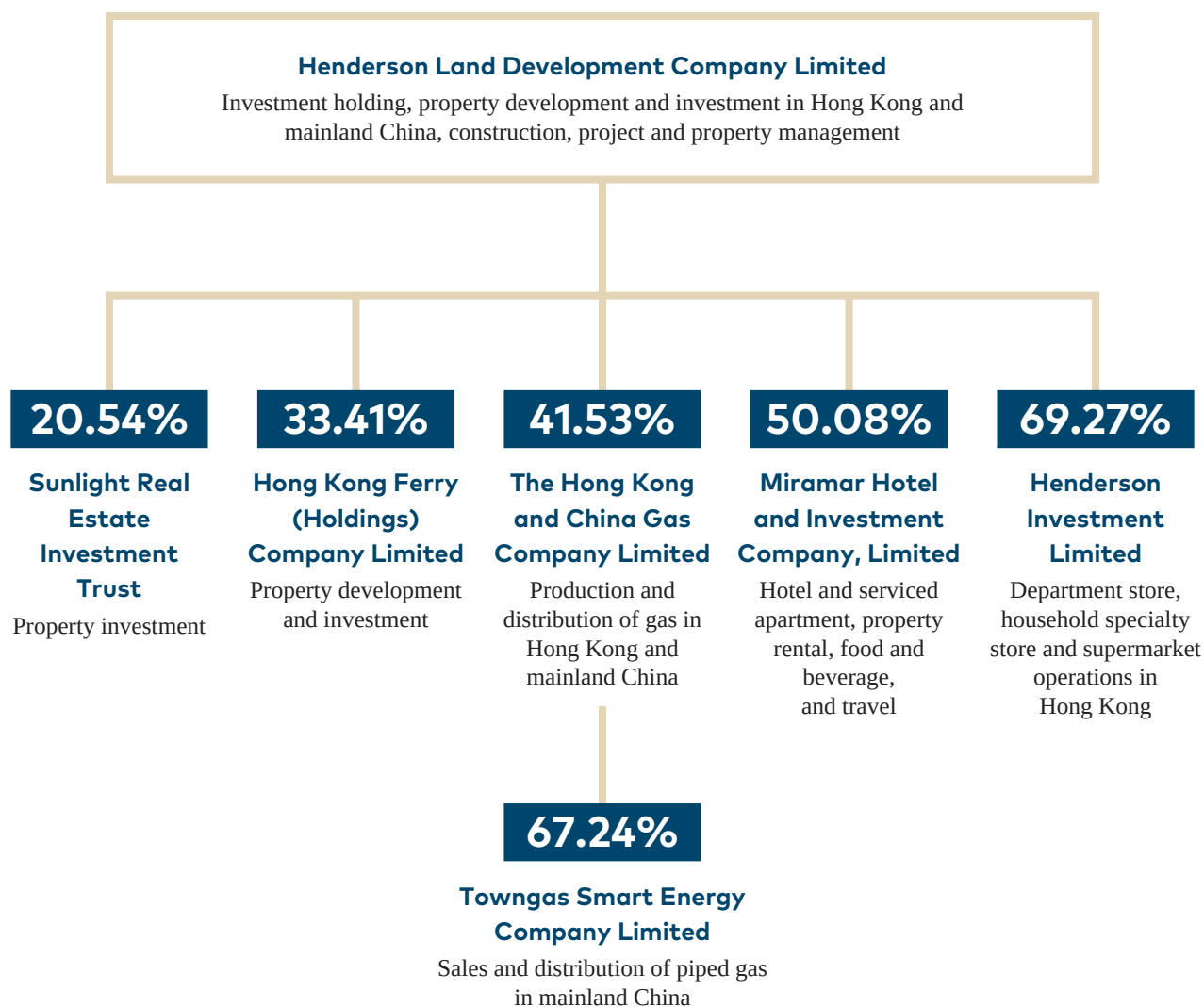
# Group Structure

## Henderson Land Group Structure

Market capitalisation as at 31 December 2023

Henderson Land Development Company Limited: HK\$116 billion

Seven listed companies of Henderson Land Group: HK\$252 billion



*Note: All attributable interests shown above were figures as of 31 December 2023.*

## Highlights of 2023 Final Results

	Note	For the year ended 31 December		Change
		2023 HK\$ million	2022 HK\$ million	
Property development				
– Revenue	1	24,260	23,335	+4.0%
– Pre-tax profit contribution	1	4,295	5,552	-22.6%
Property leasing				
– Gross rental income	1	8,843	8,528	+3.7%
– Pre-tax net rental income	1	6,422	6,212	+3.4%
Profit attributable to equity shareholders				
– Underlying profit	2	9,706	9,629	+0.8%
– Reported profit		9,261	9,239	+0.2%
		HK\$	HK\$	
Earnings per share				
– Based on underlying profit	2, 3	2.00	1.99	
– Based on reported profit	3	1.91	1.91	
Dividends per share		1.80	1.80	
		At 31 December 2023 HK\$	At 31 December 2022 HK\$	
Net asset value per share	3	67.45	67.74	-0.4%
Net debt to shareholders' equity		22.6%	24.1%	-1.5 percentage point
	Note	Million square feet	Million square feet	
<b>Properties in Hong Kong</b>				
Land bank (attributable floor area)				
– Projects pending/under development	4	8.6	13.7	
– Unsold units of major development projects offered for sale		1.5	1.3	
	<b>Sub-total:</b>	<b>10.1</b>	15.0	
– Completed investment properties (including hotels)		10.4	10.2	
	<b>Total:</b>	<b>20.5</b>	25.2	
New Territories land (attributable land area)				
		45.8	45.0	
<b>Properties in Mainland China</b>				
Land bank (attributable floor area)				
– Projects pending/under development		16.9	21.8	
– Completed stock for sale		1.5	0.8	
– Completed investment properties		13.0	12.5	
	<b>Total:</b>	<b>31.4</b>	35.1	

Note 1: This amount includes the Group's attributable share of contributions from subsidiaries, associates and joint ventures ("JVs").

Note 2: Excluding the Group's attributable share of fair value change (net of tax) of the investment properties held by subsidiaries, associates and JVs.

Note 3: The earnings per share were calculated based on the weighted average number of shares under Hong Kong Accounting Standard 33, "Earnings Per Share". The net asset value per share was calculated based on the number of issued shares outstanding at 31 December 2023 and 31 December 2022.

Note 4: Including the total attributable developable area of about 0.4 million sq. ft., which is subject to finalisation of land premium.



# THE HENDERSON

CENTRAL  
HONG KONG

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Designed by world-renowned Zaha Hadid Architects, The Henderson embodies the dynamic synergy of innovation, sustainability and world-class architecture.



# Chairmen's Statement

## Profit Attributable to Shareholders

The Group's underlying profit attributable to equity shareholders for the year ended 31 December 2023 amounted to HK\$9,706 million, representing an increase of HK\$77 million or 0.8% from HK\$9,629 million for the previous year. The profit in 2023 included a net gain of HK\$1,591 million from the remeasurement of the net assets of Sunlight Real Estate Investment Trust ("Sunlight REIT"), a listed associate of the Company since 30 June 2023, to fair value using the equity method. The underlying earnings per share was HK\$2.00 (2022: HK\$1.99).

The Group recorded a fair value loss of HK\$445 million (2022: HK\$390 million) in 2023 after revaluation of the Group's completed investment properties and investment properties under development. This included the adjustments of cumulative changes in the fair value of disposed investment properties. After taking into account the fair value loss, the profit attributable to equity shareholders for the year under review amounted to HK\$9,261 million, representing an increase of HK\$22 million or 0.2% from HK\$9,239 million for the previous year. The reported earnings per share was HK\$1.91 (2022: HK\$1.91).

## Dividends

The Board recommends the payment of a final dividend of HK\$1.30 per share to shareholders whose names appear on the Register of Members of the Company on Wednesday, 12 June 2024. Such final dividend will not be subject to any withholding tax in Hong Kong. Together with the interim dividend payment of HK\$0.50 per share, the total dividend for the year ended 31 December 2023 will amount to HK\$1.80 per share (2022: HK\$1.80 per share).

The proposed final dividend is expected to be distributed to shareholders on Friday, 21 June 2024.

## Business Review

The Hong Kong economy staged a recovery in 2023 in the aftermath of the pandemic. Economic activities revived following the resumption of normal travel. However, geopolitical tensions and tightened financial conditions constrained the pace of recovery and the economy only grew by 3.2%.

During the year, private consumption expenditure rebounded as the Government launched various initiatives and activities, including the Consumer Voucher Scheme, "Happy Hong Kong" and "Night Vibes Hong Kong" campaigns. Having fallen by 2.2% in 2022, private consumption expenditure rose by 7.3% this year. However, affected by the growing trend for crossing the border to spend, local consumption incentives were dampened again in early 2024.

The performance of the local stock market was lacklustre and dropped by 13.8% in 2023. After a brief rebound in early 2023, the residential property market experienced a downturn and remained sluggish for the remainder of the year. In 2023, the total number of sale and purchase agreements of residential units fell to 43,002, which was the lowest level on record.

## Hong Kong

### Property Sales

The Group's attributable revenue from property development in Hong Kong amounted to HK\$14,762 million in 2023, representing a decrease of HK\$774 million from the previous year. The corresponding profit before taxation amounted to HK\$2,169 million in 2023, representing a decrease of HK\$1,186 million from the previous year. The decrease in profit was mainly due to the lower profit margins for certain projects.



**Dr LEE Ka Shing**  
**GBS, JP, DSSc (Hon)**  
*Chairman and  
Managing Director*



**Dr LEE Ka Kit**  
**GBS, JP, DBA (Hon)**  
*Chairman and  
Managing Director*

## Chairmen's Statement



*The Knightsbridge, Kai Tak, Hong Kong (artist's impression)*

During 2023, the Group launched an array of residential developments for sale, including “Baker Circle • Greenwich (Phase 3 of Baker Circle One)” in Hung Hom, “The Paddington” in Cheung Sha Wan, as well as “Henley Park” and “The Knightsbridge” in Kai Tak. Sales for all existing projects were satisfactory. For the first four phases of “Square Mile” series in the urban area, as well as Phases 1, 2 and 3 of “One Innovale” in the New Territories, more than 90% of the residential units were sold by the end of this financial year. The 26,000-square-foot commercial portion at “The Henley” in Kai Tak was sold for a consideration of HK\$528 million. The Group’s equity interest in the company holding “Harbour East”, a 144,000-square-foot Grade-A office development in North Point, was disposed of for a consideration of approximately HK\$2,221 million. The sale of the commercial portion of “The Henley” was completed in 2023, while the “Harbour East” transaction was completed in January 2024. Together with the sale of other properties (including car parks), contracted sales attributable to the Group in Hong Kong was approximately HK\$14,052 million for the year ended 31 December 2023.

The underlying profit from the disposal of the company holding “Harbour East”, which was approximately HK\$1,407 million, will be accounted for in 2024. Apart from “Harbour East”, there were other property sales not accounted for in 2023. Attributable contracted sales of such properties

amounted to approximately HK\$9,418 million, of which approximately HK\$7,140 million is expected to be recognised as revenue in 2024 upon completion of the relevant developments and handover of the completed units to buyers.

In March 2024, the Group launched Phase 1 of “Belgravia Place” in Cheung Sha Wan for sale. The market response was robust. All 138 residential units available in the first round of sale were sold on the first day of launch.

## Property Development

For urban redevelopment projects (including the project awarded by the Urban Renewal Authority) with 80% to 100% ownership interest, the total gross floor area attributable to the Group amounted to 2.4 million square feet. In addition, urban redevelopment projects with a total gross floor area of approximately 1.2 million square feet attributable to the Group have been earmarked for sales launch in 2024.

The Group has adopted a multi-faceted approach to replenish its development land bank in Hong Kong. The Group’s land reserves, other than those earmarked for rental purposes, will be sufficient to meet its development needs in the next few years. Details of the Group’s projects are set out in the tables below:

Below is a summary of projects pending/under development and major completed projects:

		Saleable/gross floor area attributable to the Group (million sq. ft.) (Note 1)	Remarks
<b>(A) Projects available for sale in 2024</b>			
1.	Unsold units of major development projects offered for sale (Table 1)	1.5	
2.	Projects to be launched for sale in 2024 (Table 2)	1.8	
<b>Sub-total:</b>		<b>3.3</b>	
<b>(B) Projects in Urban Areas</b>			
3.	Existing Urban Redevelopment Projects (Table 3)	0.9	Dates of sales launch have not been confirmed yet and the land premium for one of the projects is still under negotiation with the Government
4.	Newly-acquired Urban Redevelopment Projects		
4.1	with 100% ownership interest acquired (Table 4)	2.3	Most projects are expected to be available for sale or lease from 2025 to 2026
4.2	with more than 80% but less than 100% ownership interest acquired (Table 4)	0.1	Most projects are expected to be available for sale or lease from 2026 to 2028
4.3	with more than 20% but less than 80% ownership interest acquired (Table 5)	0.7	Redevelopment is subject to the acquisition of 100% ownership interest
5.	The Henderson Murray Road, Central	0.5	Held for rental purposes
6.	Site 3 of New Central Harbourfront (Inland Lot No. 9088)	1.6	To be held for rental purposes upon completion
<b>Sub-total:</b>		<b>6.1</b>	
<b>Total ((A) and (B)):</b>		<b>9.4</b>	
<b>(C) Major development projects in the New Territories</b>			
	– Fanling Sheung Shui Town Lot No. 263 Kwu Tung	0.3	
	– Others	0.4	(Note 2)
<b>Sub-total:</b>		<b>0.7</b>	
<b>Total ((A), (B) and (C)):</b>		<b>10.1</b>	

Note 1: Gross floor area is calculated based on the general building plans approved by the Buildings Department or the Government's latest town planning parameters, as well as the Company's development plans and is subject to change.

Note 2: Developable area will be confirmed after reaching an agreement with the Government on the amount of land premium payable.

## Chairmen's Statement

### (Table 1) Unsold units of major development projects offered for sale

There are 28 major development projects with unsold units:

Project name and location	Gross floor area (sq. ft.)	Type of development	As at 31 December 2023			
			No. of unsold residential units	Saleable area of unsold units (sq. ft.)	Interest of the Group (%)	Saleable area of unsold units attributable to the Group (sq. ft.)
1. The Henley (Phases 1- 3) 7 Muk Tai Street Kai Tak	654,602	Commercial/ Residential	592	309,405	100.00	309,405
2. Henley Park 8 Muk Tai Street Kai Tak	397,967	Residential	462	226,456	100.00	226,456
3. The Paddington 456 Sai Yeung Choi Street North Cheung Sha Wan	171,664	Residential	480	143,943	100.00	143,943
4. Baker Circle One (Phases 1-3) 38 Gillies Avenue South, 33 Whampoa Street and 18 Bulkeley Street Hung Hom	339,890	Commercial/ Residential	422	113,586	100.00	113,586
5. Eden Manor 88 Castle Peak Road Kwu Tung	555,399	Residential	102	113,578	100.00	113,578
6. The Knightsbridge 22 Shing Fung Road Kai Tak	641,165	Commercial/ Residential	540	495,000	18.00	89,100
7. Miami Quay I 23 Shing Fung Road Kai Tak	318,577	Residential	598	258,122	29.30	75,630
8. One Innovale 8 Ma Sik Road, Fanling	612,685	Residential	82	41,550	100.00	41,550
9. The Holborn 1 Shau Kei Wan Road Quarry Bay	132,363	Residential	163	40,475	100.00	40,475
10. The Quinn • Square Mile 5 Sham Mong Road Mong Kok	242,507	Commercial/ Residential	138	39,426	100.00	39,426
11. Wellesley 23 Robinson Road Mid-Levels West	156,900 (Note 1)	Residential	28	47,203	50.00 (Note 1)	23,602

Project name and location	Gross floor area (sq. ft.)	Type of development	As at 31 December 2023			
			No. of unsold residential units	Saleable area of unsold units (sq. ft.)	Interest of the Group (%)	Saleable area of unsold units attributable to the Group (sq. ft.)
12. The Harmonie 233 Castle Peak Road Cheung Sha Wan	159,748	Commercial/ Residential	61 (Note 2)	21,170 (Note 2)	100.00	21,170 (Note 2)
13. Caine Hill 73 Caine Road	64,116	Commercial/ Residential	45	10,327	100.00	10,327
14. The Upper South 71 Main Street Ap Lei Chau	40,318	Commercial/ Residential	47	9,509	100.00	9,509
15. Aquila • Square Mile 38 Fuk Chak Street Mong Kok	180,427	Commercial/ Residential	26	7,858	100.00	7,858
16. The Hampstead Reach 8 Ping Kin Lane Yuen Long	27,868	Residential	3	5,427	100.00	5,427
17. Cetus • Square Mile 18 Ka Shin Street Mong Kok	176,256	Commercial/ Residential	18	5,260	100.00	5,260
18. The Royale 8 Castle Peak Road – Castle Peak Bay Tuen Mun	663,062	Residential	35	25,647	16.705	4,284
19. South Walk • Aura 12 Tin Wan Street Aberdeen	37,550	Commercial/ Residential	14	3,443	100.00	3,443
20. Arbour 2 Tak Shing Street Tsim Sha Tsui	89,527	Commercial/ Residential	4	2,946	100.00	2,946
21. The Addition 350 Un Chau Street Cheung Sha Wan	79,903	Commercial/ Residential	7	2,536	100.00	2,536
22. The Richmond 62C Robinson Road Mid-Levels West	33,678	Commercial/ Residential	5	2,328	100.00	2,328
23. The Vantage 63 Ma Tau Wai Road Hung Hom	207,254	Commercial/ Residential	3	1,275	100.00	1,275
24. PARKER33 33 Shing On Street Shau Kei Wan	80,090	Commercial/ Residential	2	1,134	100.00	1,134

## Chairmen's Statement

Project name and location	Gross floor area (sq. ft.)	Type of development	As at 31 December 2023			
			No. of unsold residential units	Saleable area of unsold units (sq. ft.)	Interest of the Group (%)	Saleable area of unsold units attributable to the Group (sq. ft.)
25. Two • Artlane 1 Chung Ching Street Sai Ying Pun	90,102	Commercial/ Residential	5	1,070	100.00	1,070
26. Global Gateway Tower 61A-61E and 63 Wing Hong Street Cheung Sha Wan	336,052	Industrial	Not applicable	75,693 (Note 3)	100.00	75,693 (Note 3)
27. E-Trade Plaza 24 Lee Chung Street Chai Wan	173,850	Office	Not applicable	58,935 (Note 3)	100.00	58,935 (Note 3)
28. Mega Cube 8 Wang Kwong Road Kowloon Bay	171,194	Office	Not applicable	48,622 (Note 3)	100.00	48,622 (Note 3)
<b>Total:</b>			<b>3,882</b>	<b>2,111,924</b>		<b>1,478,568</b>

Note 1: The Group has a 25.07% interest in the development project. Some of the residential units were allocated to and held by the Group and another developer on a 50:50 basis.

Note 2: Representing the Group's entitlement for this Urban Renewal Authority project.

Note 3: Representing the saleable area of the office, industrial or shop area.

(Table 2) Projects to be launched for sale in 2024

The following projects will be launched for sale in 2024, unless the launch is delayed due to unforeseen circumstances:

	Project name and location	Gross floor area (sq. ft.)	Type of development	No. of residential units	Gross floor area of residential units (sq. ft.)	Interest of the Group (%)	Gross floor area of residential units attributable to the Group (sq. ft.)
1.	Belgravia Place – Phase 1 1 Berwick Street, Cheung Sha Wan (launched for sale in March 2024)	293,604	Commercial/ Residential	714	212,627 (Note)	100.00	212,627 (Note)
2.	Belgravia Place – Phase 2 1 Berwick Street, Cheung Sha Wan	122,648	Commercial/ Residential	321	108,485	100.00	108,485
3.	New Kowloon Inland Lot No. 6554, Kai Tak	1,205,061	Commercial/ Residential/ Government facilities	2,060	1,074,563	30.00	322,369
4.	8 Castle Road Mid-Levels (formerly 4A-4P Seymour Road, Mid-Levels)	472,067	Residential	172	472,067	65.00	306,844
5.	New Kowloon Inland Lot No. 6576, Kai Tak	722,054	Residential	1,590	722,054	30.00	216,616
6.	1 Whampoa Street Hung Hom	186,547	Commercial/ Residential	478	156,967	100.00	156,967
7.	2-16A Whampoa Street Hung Hom	134,453	Commercial/ Residential	325	113,271	100.00	113,271
8.	26-40A Whampoa Street Hung Hom	124,529	Commercial/ Residential	306	104,770	100.00	104,770
9.	8 Nam Kok Road Kowloon City	117,992	Commercial/ Residential	313	98,323	76.468	75,186
10.	Miami Quay II 23 Shing Fung Road Kai Tak	256,037	Residential	571	256,037	29.30	75,019
11.	Gateway • Square Mile 1 Ka Shin Street Mong Kok	88,356	Commercial/ Residential	234	67,276 (Note)	100.00	67,276 (Note)
12.	Parkwood 3 Mei Sun Lane Tai Po	49,069	Commercial/ Residential	122	41,043	100.00	41,043
13.	16-20 Temple Street Mong Kok	20,286	Commercial/ Residential	48	19,159	65.234	12,498
	<b>Total:</b>			<b>7,254</b>	<b>3,446,642</b>		<b>1,812,971</b>

Note: Representing the saleable area of the residential units.



## Chairmen's Statement

### (Table 3) Existing Urban Redevelopment Projects

The Group has two existing projects under redevelopment or land-use conversion and the dates of their sales launch have not been confirmed yet. Based on the general building plans approved by the Buildings Department or the Government's latest town planning parameters, these projects are expected to provide units with a total gross floor area of approximately 0.9 million square feet that is attributable to the Group in the urban area. Details of these projects are summarised below:

Project name and location	Site area (sq. ft.)	Expected gross floor area upon completion of the redevelopment project (sq. ft.)	Interest of the Group (%)	Expected gross floor area attributable to the Group upon completion of the redevelopment project (sq. ft.)
1. Yau Tong Bay Kowloon (Note)	808,398	3,981,712	22.80	907,830
2. 29A Lugard Road The Peak, Hong Kong	23,653	11,709	100.00	11,709
<b>Total:</b>	<b>832,051</b>	<b>3,993,421</b>		<b>919,539</b>

Note: The Government's provisional basic terms offer was accepted in April 2022. The amount of land premium payable is under appeal and will be reassessed by the Government.

**(Table 4) Newly-acquired Urban Redevelopment Projects – with 80% to 100% ownership interest acquired**

There are 22 newly-acquired urban redevelopment projects with 80% to 100% ownership interest acquired. Based on the general building plans approved by Buildings Department or the Government's latest town planning parameters, the expected gross floor area attributable to the Group is as follows:

Project name and location	With 100% ownership interest acquired		With more than 80% but less than 100% ownership interest acquired*		Total expected gross floor area attributable to the Group (sq. ft.)
	Site area (sq. ft.)	Expected gross floor area attributable to the Group upon completion of the redevelopment project (sq. ft.)	Site area (sq. ft.)	Expected gross floor area attributable to the Group upon completion of the redevelopment project (sq. ft.)	
<b>Hong Kong</b>					
1. 88 Robinson Road Mid-Levels	11,133	55,666			55,666
2. 94-100 Robinson Road Mid-Levels	12,160	60,783			60,783
3. 105 Robinson Road Mid-Levels	27,530	137,642			137,642
4. 33-39 Elgin Street Mid-Levels	4,944	42,497			42,497
5. 41-47A Elgin Street Mid-Levels	7,457	65,462			65,462
6. 1-4 Ladder Street Terrace Mid-Levels	2,859	13,907			13,907
7. 63 MacDonnell Road Mid-Levels	3,155	13,251			13,251
8. 13-21 Wood Road and 22-30 Wing Cheung Street Wanchai	8,600	86,004			86,004
9. 9-13 Sun Chun Street Tai Hang			2,019	18,171	18,171
10. 17A-25 Sun Chun Street Tai Hang	4,400	47,739			47,739
11. 85-95 Shek Pai Wan Road and 2 Tin Wan Street Aberdeen	4,950	42,075	1,128	10,716	52,791
12. 4-6 Tin Wan Street Aberdeen			1,740	14,790	14,790
13. 983-987A King's Road and 16-22 and 24-94 Pan Hoi Street Quarry Bay (50% interest is held by the Group)	42,018	220,345			220,345
<b>Sub-total:</b>	<b>129,206</b>	<b>785,371</b>	<b>4,887</b>	<b>43,677</b>	<b>829,048</b>

## Chairmen's Statement

Project name and location	With 100% ownership interest acquired		With more than 80% but less than 100% ownership interest acquired*		Total expected gross floor area attributable to the Group (sq. ft.)	
	Site area (sq. ft.)	Expected gross floor area attributable to the Group upon completion of the redevelopment project (sq. ft.)	Site area (sq. ft.)	Expected gross floor area attributable to the Group upon completion of the redevelopment project (sq. ft.)		
<b>Kowloon</b>						
14. 16 Kimberley Road Tsim Sha Tsui (Block B, Champagne Court)	12,283	147,396			147,396	
15. Projects at 16-30 Man On Street and 173-199 Tai Kok Tsui Road Tai Kok Tsui	22,164	199,465			199,465 (Note 1)	
16. 24-30 Fuk Chak Street Tai Kok Tsui (50% interest is held by the Group)			5,600	23,800	23,800	
17. Various projects at Gillies Avenue South, Baker Street and Whampoa Street Hung Hom	28,043	252,775			252,775 (Note 2)	
18. 68A-76B To Kwa Wan Road, 58-76 Lok Shan Road, 14-20 Ha Heung Road, 1-7 Lai Wa Street and 1-9 and 2-8 Mei Wa Street, To Kwa Wan	42,467	380,824			380,824	
19. Bailey Street/Wing Kwong Street Development Project, To Kwa Wan (This project was awarded by the Urban Renewal Authority with a 50% interest held by the Group)	79,718	358,732			358,732	
20. 4 Liberty Avenue, Ho Man Tin	4,882	39,709			39,709	
21. 11-19 Wing Lung Street Cheung Sha Wan (Note 3)	6,510	58,300			58,300	
22. 67-83 Fuk Lo Tsun Road Kowloon City (Note 3)	10,954	92,425			92,425	
	<b>Sub-total:</b>	<b>207,021</b>	<b>1,529,626</b>	<b>5,600</b>	<b>23,800</b>	<b>1,553,426</b>
	<b>Total:</b>	<b>336,227</b>	<b>2,314,997</b>	<b>10,487</b>	<b>67,477</b>	<b>2,382,474</b>

\* To acquire all the undivided shares in the lots, the majority owner will make an application to the Lands Tribunal for an order for sale of the lots by way of public auction under the Land (Compulsory Sale for Redevelopment) Ordinance. If the Lands Tribunal refuses to make an order for sale, the majority owner may not be able to acquire the remaining undivided shares and proceed with the redevelopment projects.

Note 1: Part of an urban renewal plan with a total gross floor area of more than 1 million square feet, of which approximately 860,000 square feet is attributable to projects (namely, "Eltanin • Square Mile", "Cetus • Square Mile", "Aquila • Square Mile", "The Quinn • Square Mile" and "Gateway • Square Mile") which have been launched or are proposed to be launched for sale in 2024.

Note 2: Part of an urban renewal plan with a total gross floor area of more than 1 million square feet, of which approximately 780,000 square feet is attributable to projects (namely, "Baker Circle • Dover", "Baker Circle • Euston", "Baker Circle • Greenwich" and 3 projects located at Whampoa Street) which have been launched or are proposed to be launched for sale in 2024.

Note 3: Developable area may be subject to the Group reaching an agreement with the Government on the amount of land premium payable.

### (Table 5) Newly-acquired Urban Redevelopment Projects – with more than 20% but less than 80% ownership interest acquired

There are 29 redevelopment projects in various urban districts where acquisition of units in existing buildings is ongoing. Upon completion of these redevelopment projects, the total site area attributable to the Group will be approximately 210,000 square feet. For projects with more than 20% and less than 80% ownership interest acquired, if the remaining interest is acquired, the sites will be redeveloped and upon completion, based on the Government's latest town planning parameters, the total gross floor area attributable to the Group will be approximately 1,830,000 square feet. Based on the Group's undivided shares in the lots, the total gross floor area attributable to the Group is approximately 680,000 square feet. However, these redevelopment projects are subject to the successful acquisition of the remaining interest in the relevant lots, which is uncertain.

### Land Bank

As at 31 December 2023, the Group had a Hong Kong land bank with a total gross floor area of approximately 20.5 million square feet attributable to the Group, which comprised the following:

	Gross floor area attributable to the Group (million sq. ft.)
Projects pending/under development ( <i>Note</i> )	8.6
Unsold units of major development projects offered for sale	1.5
<b>Sub-total:</b>	<b>10.1</b>
Completed investment properties (including hotels)	10.4
<b>Total:</b>	<b>20.5</b>

*Note:* The above includes plots with a total developable area of approximately 0.4 million square feet attributable to the Group which are subject to reaching an agreement with the Government on the amount of land premium payable.

### Land in Urban Areas

In addition to projects scheduled for sales launch as described above, there are some urban redevelopment projects, with 100% or more than 80% ownership interest acquired, available for sale or lease in 2025 and beyond. It is expected that the relevant total gross floor area attributable to the Group will be approximately 2.4 million square feet.

In 2023, the Group completed the acquisition of the entire interest in the lots at Lok Shan Road and Ha Heung Road in To Kwa Wan, as well as King's Road and Pan Hoi Street in Quarry Bay. These lots will be redeveloped into two developments with a total gross floor area of 380,000 square feet and 220,000 square feet respectively. In addition, the acquisition of the entire interest in each of the lots at 16 Kimberley Road in Tsim Sha Tsui, 173-199 Tai Kok Tsui Road and 4 Liberty Avenue in Ho Man Tin was completed during 2023. As for Site 3 of New Central Harbourfront (Inland Lot No. 9088), which was acquired by the Group in 2021, foundation works are in progress. The lot will be developed in two phases into a 1,600,000-square-foot mixed-use project and over 300,000 square feet of landscaped open space for public use. The Outline Development Plan for this project has been approved by the Town Planning Board. With the scheduled completion of Phase 1 in the fourth quarter of 2026 and Phase 2 in the fourth quarter of 2032, this project is poised to become another landmark in the Central Business District of Hong Kong. The land premium for the site at Yau Tong Bay is pending reassessment by the Government. This harbourfront development, in which the Group has a 22.8% interest, is expected to be developed into a mixed-use development complex with a total gross floor area of approximately 910,000 square feet attributable to the Group.

## Chairmen's Statement



Site 3 of New Central Harbourfront (Inland Lot No. 9088), Central, Hong Kong (artist's impression)

### New Territories Land

During the year, the Group acquired additional lots with a total area of approximately 890,000 square feet in the New Territories. As at 31 December 2023, the total area of the Group's land reserves in the New Territories amounted to approximately 45.8 million square feet, representing the largest holding among all property developers in Hong Kong:

By District	Land area attributable to the Group (million sq. ft.)
Yuen Long District	26.4
North District	12.3
Tuen Mun District	3.8
Tai Po District and others	3.3
<b>Total:</b>	<b>45.8</b>

In January 2024, the Government announced the resumption of land for the implementation of the remaining phase development of the Kwu Tung North/Fanling North New Development Areas, both in the North District. According to the Lands Department, the ex-gratia compensation rate for the resumption of private agricultural land in Tier One Zone (for land resumed for development uses) in the New Territories was HK\$1,267 per square foot. The Group holds land with a total area of approximately 1.45 million square feet in these areas (including three separate lots with a total area of more than 620,000 square feet in Fanling North, which were eligible for in-situ land exchange but an agreement on the land premium had not been reached before 31 December 2023). As such, the Group expects to receive cash compensation in the total amount of approximately HK\$1,837 million from the Government.

In January 2014, the Government commenced its “Preliminary Feasibility Study on Developing the New Territories North” which covers a total area of approximately 5,300 hectares. In September 2014, the Government announced the “Railway Development Strategy” which included its long-term plan to further expand the railway network to Kwu Tung and Ping Che. In order to increase land supply for housing, the Government announced the implementation of the “Yuen Long South Development Project” and “Kam Tin South Development Project”. The Group holds certain plots of land in these areas.

As for the “Hung Shui Kiu New Development Area Planning and Engineering Study”, the area concerned comprises about 714 hectares in Yuen Long District. The Group holds land with a total area of approximately 6.57 million square feet in this district. According to the draft Hung Shui Kiu and Ha Tsuen Outline Zoning Plan, the proposed new town in the Hung Shui Kiu New Development Area will accommodate a total population of about 215,000 people and 60,000 new residential units, of which about 50% will be private developments. The Government is studying whether the public to private housing ratio is to be increased. The Government's proposed increase of the plot ratio in the New Development Area may benefit the Group as certain sites are expected to be eligible for land exchange with a higher plot ratio. It remains to be seen what impact these proposals will have on the Group. The Group will continue to work in line with the Government's development policies and will follow up closely on its development plans. According to the Government's latest practice notes, certain sites in Hung Shui Kiu town centre are now open for land exchange application.

The Pilot Scheme for Arbitration on Land Premium, which was introduced by the Government in October 2014, was extended to October 2024. This Pilot Scheme aims to facilitate the early conclusion of land premium negotiations and expedite land supply for housing and other uses. The Group will thus consider applying for arbitration in respect of its land exchange or lease modification applications when necessary.

In order to increase and expedite land supply, the Lands Department has already established a centralised Land Supply Section for accelerating “big ticket” lease modification and land exchange applications and further centralisation of premium assessments, so as to streamline and expedite the development process. The Group's Yau Tong Bay project is now handled by this section. In addition, the Development Projects Facilitation Office was set up under the Development Bureau to facilitate the processing of development approval applications for larger-scale private residential projects before commencement of works.

In 2020, the Government announced specific criteria in respect of the implementation framework for its “Land Sharing Pilot Scheme”. In order to work in line with the Government's policy to alleviate the keen housing demand, after reviewing the Group's land holding in the New Territories, the Group submitted an application to the relevant authority under this scheme in conjunction with another developer as reported previously. The area concerned in this application is located in Lam Tsuen, Tai Po, covering a site area of about 2 million square feet or 19.3 hectares, which is slightly larger than Victoria Park in Hong Kong. The project will provide 12,120 housing units, of which 70% (8,484 units) will be for public housing, whilst the remaining 30% (3,636 units) will be for private housing development for sale. In November 2022, the project was supported by the advisory group and agreed in principle by the Executive Council. Planning and land exchanges will commence in 2024 and the project is expected to be completed in or before 2031. The Group hopes that by participating in this scheme, the relevant land resources can be used more efficiently and expedite the unlocking of their potential value.

In the 2021 Policy Address, the Government laid out a large-scale development plan of “The Northern Metropolis”, which is expected to have an enormous impact on the future outlook of the areas concerned and on Hong Kong as a whole. Subsequently in May 2023, the Government announced the “Initial Land-use Proposal on San Tin/Lok Ma Chau” and mentioned that various kinds of public-private partnership would be considered. The Group will follow up closely and work in line with this development plan.

## Chairmen's Statement

### Investment Properties

For the year ended 31 December 2023, the gross rental income in Hong Kong attributable to the Group (including gross rental income attributable to subsidiaries, associates and joint ventures) increased by 4% year-on-year to HK\$6,740 million. The rental income before taxation attributable to the Group (including rental income before taxation attributable to subsidiaries, associates and joint ventures) also increased by 7% year-on-year to HK\$4,915 million. The increase in rental income was mainly due to (i) higher rental reversions for new lettings and renewals, and (ii) rental income attributable to Sunlight REIT, a listed associate of the Company since 30 June 2023. For the International Finance Centre (“ifc”) project, in which the Group has a 40.77% interest, the gross rental income attributable to the Group was HK\$1,718 million, representing a year-on-year increase of 1%.

As at 31 December 2023, the average leasing rate for the Group’s major investment properties was 92%.



*ifc mall, Central, Hong Kong*

Taking into account the investment properties held by Sunlight REIT, as at 31 December 2023, the Group’s completed investment property portfolio in Hong Kong has increased to approximately 9.9 million square feet, the details of which are as follows:

By type	Gross floor area attributable to the Group (million sq. ft.)	Percentage (%)
Shopping arcade or retail	5.4	55
Office	3.7	37
Industrial	0.4	4
Residential and hotel apartment	0.4	4
<b>Total:</b>	<b>9.9</b>	<b>100</b>

By geographical area	Gross floor area attributable to the Group (million sq. ft.)	Percentage (%)
Hong Kong Island	2.6	26
Kowloon	3.3	34
New Territories	4.0	40
<b>Total:</b>	<b>9.9</b>	<b>100</b>

In addition, there were about 8,100 car parking spaces held by the Group, which provide the Group with another source of rental income.

### Retail portfolio

During the year, the Group's retail portfolio recorded steady occupancy rates with positive rental reversion. Shoppers' traffic as well as tenants' overall business volume surpassed 2018 pre-pandemic levels.

In view of the continuous changes in shoppers' spending habits, the Group regularly refines the tenant-and-trade mix of its malls. For instance, the recently renovated Trend Plaza in Tuen Mun has successfully become a new focal point in the region after introducing an array of popular retailers and specialty restaurants. In support of the Government's "Night Vibes Hong Kong" initiative, the Group also launched a series of distinctive evening music performances, themed bazaars and the "After 8 Night-time Consumption Triple Rewards" programme at its shopping malls during the year. All these promotional campaigns were well received, boosting tenants' businesses and contributing to the revival of the vibrant nightlife buzz in Hong Kong.

As regards the Group's urban redevelopment projects near Olympic and Hung Hom MTR stations, their podiums are both designed for commercial purposes, providing a total retail floor area of approximately 163,000 and 168,000 square feet respectively. Adjacent to Olympic MTR station, the "Square Mile" series is being developed in seven phases and the first three phases were completed. These completed developments house many lifestyle brands and specialty restaurants, reinvigorating the community with a refreshed look. In Hung Hom, the first phase of its redevelopment under the "Baker Circle One" brand (namely, "Baker Circle • Dover") was also completed during the year. Its commercial portion is being built as a brand-new three-dimensional shopping street with the design concept of "outer streets and inner lanes". The Group is preparing to launch a leasing campaign with the theme of innovation and sustainability. With the successive completion of these two large-scale urban redevelopment projects by phases in the coming years, the Group's rental income is poised to grow further with the continually expanding retail portfolio.

### Office portfolio

During the year, the office leasing market in Hong Kong remained soft with high vacancies and a large supply pipeline. However, the Group's office portfolio has been resilient, with solid occupancy rates.

Given its prime location in the core of Central, ifc had a solid tenant base of financial institutions with a consistently high occupancy. The Group's other premium office properties on Hong Kong Island, such as "AIA Tower" in North Point, also performed steadily during the year as a result of the Group's effective tenant retention strategy. The recently-built "208 JOHNSTON" in Wanchai continued to attract quality tenants from diverse industries, resulting in a further increase in occupancy rate.



## Chairmen's Statement

Benefiting from the successful transformation of Kowloon East into Hong Kong's second core business district, the Group's portfolio of office and industrial/office premises in the district, including "Manulife Financial Centre", "AIA Financial Centre", "78 Hung To Road", "52 Hung To Road", as well as "One and Two Portside", continued to deliver resilient performance despite growing competition.

The Henderson, which was newly completed in January 2024, is a new landmark in Hong Kong. Designed by the world-renowned architectural firm Zaha Hadid Architects, this 465,000-square-foot Grade-A smart office development boasts an array of innovative and sustainable features. For instance, the industry's first-ever Landlord-Individual-Tenant ESG Partnership programme was introduced so as to strive towards sustainability goals through tri-party collaboration. In recognition of its commitment to advancing sustainable development, The Henderson has garnered numerous accolades from world-leading organisations such as SmartScore, Wirescore, the World Green Building Council (WorldGBC), as well as Platinum Pre-certification in both WELL Building Standard (WELL) and Leadership in Energy and Environmental Design (LEED). In addition, The



*The Henderson, Central, Hong Kong*

Henderson is highly sought-after by businesses that share the Group's vision of enhancing sustainability. During the year, Swiss fine watchmaking manufacturer Audemars Piguet joined industry-leading firms like Christie's and Carlyle as one of The Henderson's distinguished tenants. Audemars Piguet has leased one whole floor of about 12,000 square feet for its prestigious AP House for VIP customers and Hong Kong office. An international art gallery and an asset management company also signed up. As a result, the leasing rate of the leaseable floors of The Henderson has exceeded 50% to date. The addition of this world-class project will further strengthen the Group's foothold in Hong Kong's Central Business District and serve as a new growth driver for the Group's recurrent income stream.

## Construction

During 2023, the Government launched the Labour Importation Scheme for the Construction Sector but the manpower shortage remained severe. To tackle these challenges, the Group's Construction Department increased the use of prefabricated structural modules under "Design for Manufacture and Assembly" (DfMA) and "Multi-trade Integrated Mechanical, Electrical and Plumbing" (MiMEP) approaches. By reducing on-site manpower and wastage, these measures also improved quality and cost efficiency. For instance, the self-developed precast bathroom sunken slab was recommended by the Government's Buildings Department to other industry peers due to its effectiveness in preventing water seepage. Moreover, bio-inspired silicone sealant for wet surface adhesion, being an innovative material jointly developed by the Group and its partner, was recently selected as one of the 100 Most Technologically Significant New Products of the Year by "The R&D 100 Awards", in addition to the Gold Medal received from the 48<sup>th</sup> International Exhibition of Inventions held in Geneva, Switzerland. The Government also showed interest in this bio-inspired silicone sealant, which is now under trial production for the applications by its various works divisions.

The Group is committed to applying the most advanced technology and materials so as to improve the quality of its development projects even further. During the year, “The Quinn • Square Mile” in Mong Kok and “Baker Circle” in Hung Hom were accredited as the winners in the Hong Kong Mixed Use Development Category of “Real Estate Asia Awards 2023” and “Asia Pacific Property Awards 2023-2024”, respectively. Various residential developments of the Group also received accolades in the relevant categories of these prestigious international award programmes, as well as the “Green Building Award 2023” in Hong Kong. As for commercial development, “H Zentre” in Tsim Sha Tsui was named Merit Winner in the Hong Kong Non-Residential (New Building – Non-Government, Institution or Community) Category of the biennial “Quality Building Award 2022”.



*The Quinn • Square Mile, Mong Kok, Hong Kong  
(artist's impression)*

The following development projects in Hong Kong were completed during the year:

Project name and location	Site area (sq. ft.)	Gross floor area (sq. ft.)	Type of development	Interest of the Group (%)	Gross floor area attributable to the Group (sq. ft.)
1. New Kowloon Inland Lot No. 6576, Kai Tak	103,151	722,054	Residential	30.00	216,616
2. Miami Quay I & II 23 Shing Fung Road Kai Tak	104,475	574,614	Residential	29.30	168,362
3. The Holborn 1 Shau Kei Wan Road Quarry Bay	13,944	132,363	Residential	100.00	132,363
4. Baker Circle • Dover (Phase 1 of Baker Circle One) 38 Gillies Avenue South Hung Hom	13,173	120,779	Commercial/ Residential	100.00	120,779
5. Caine Hill 73 Caine Road Mid-Levels	6,781	64,116	Commercial/ Residential	100.00	64,116
6. The Symphonie 280 Tung Chau Street Cheung Sha Wan	16,308	144,345	Commercial/ Residential	33.41	33,643 (Note)
<b>Total:</b>					<b>735,879</b>

Note: Representing the Group's entitlement to its residential portion for this Urban Renewal Authority project.

## Chairmen's Statement

### Property Management

The Group's property management companies, namely, Hang Yick Properties Management Limited, Well Born Real Estate Management Limited, H-Privilege Limited (which provides services to the Group's urban boutique residences under "The H Collection" brand) and Goodwill Management Limited, manage a total of about 83,000 apartments and industrial/commercial units, 10 million square feet of shopping and office space, as well as 20,000 car parking spaces collectively in Hong Kong. In order to ensure that the best service is provided to all the properties under their management, these companies implement an Integrated Management System complying with the requirements of ISO 9001 (Quality Management System), ISO 10002 (Complaints Handling Management System), ISO 14001 (Environmental Management System) and ISO 45001 (Occupational Health and Safety Management System). Quality, health and safety, as well as environmental considerations are thus consistently embedded in all aspects of their services and daily operations.

Creativity and sustainability are at the heart of the Group's business and operations. Following the previous success of creating Christmas trees out of recycled plastic bottles, the property management subsidiaries launched the recycled Christmas tree campaign again this year. The campaign received an overwhelming response with more than 20,000 second-hand books donated by estate residents. The books collected were piled up as Christmas trees and displayed at the residential properties under their management, with the aim of creating a festive atmosphere while delivering eco-friendly messages to the public. After the festive season, certain books were passed on to charitable organisations to spread the joy of reading and shared knowledge. In recognition of their commitment to promoting sustainable living, a multitude of commendations were received during the year including being named by the Federation of Hong Kong Industries as a "3 Years Plus EcoPioneer", in addition to receiving the honours of "The Outstanding ESG Performer of the Year" in the Real Estate ESG Awards organised by China Real Estate Chamber of Commerce Hong Kong and International Charter.

As for community services, the Group's property management subsidiaries collaborated with GDCD Association to organise an array of activities to promote sports and social inclusion during the year. Outstanding athletes were invited to hold various training classes in the residential properties under their management, so as to strengthen the connection with young people through sports, care for the underprivileged and arouse their environmental awareness. All activities were well received. In particular, the partner wheel yoga exercise in the "Yau Tsim Mong Wellness Gala" set a Sustainable Development Goal world record. Their volunteer teams also actively participated in various charitable activities. As a result, they won the awards of the "Top Ten Highest Volunteer Hours" and "Excellence Gold" in the category of Corporate & Non-Commercial Organisation (Volunteer Hours), as well as "Caring Estate" from the "Hong Kong Volunteer Award 2023", which was co-organised by the Government's Home and Youth Affairs Bureau and the Agency for Volunteer Service.

### Mainland China

The mainland property market went through a consolidation phase during the year. The Central Government successively relaxed its policies, in an attempt to improve market conditions from both supply and demand perspectives. Policies implemented included "determination based on property ownership instead of past mortgage record" for first-time home buyers, mortgage interest rate reduction and the lowering of down-payment proportion, which facilitated local residents to utilise mortgage loans for home purchases. In addition, banks were required to support the financing needs of real estate companies, whilst local governments also stepped up the relaxation of home purchase restrictions. However, the effect of these property stimulus measures was not sustainable and the property market continued on a downward trend. Supported by demand for better living, the transaction volume of newly-built housing units increased in the first-tier cities, whilst a continuous drop was seen in other cities. As for the land market, given the ongoing financial pressure faced by certain real estate developers and sluggish market sentiment, land bidders remained cautious, resulting in a decrease in land transaction volume across all cities.

The following development projects were completed during the year:

Project name	Usage	Interest of the Group (%)	Gross floor area attributable to the Group (million sq. ft.)
1. Residential project in Chaoyang District, Beijing (Phases 1 and 2)	Residential	100	0.47
2. Mixed-use project in Chaoyang District, Beijing	Residential/ Commercial	50	0.26
3. Runyue Huayuan, Guangzhou	Residential	10	0.03
4. The Landscape, Changsha (Phases 1, 3-5 (third batch))	Residential/ Commercial	50	0.68
5. Chengdu ICC, Chengdu (Tower 1, Site B)	Office/ Commercial	30	0.43
6. CIFI Centre, Chengdu (Phase 4)	Commercial	50	0.10
7. Yubei project, Chongqing (Phase 1)	Residential	50	0.18
8. Wujiang project, Suzhou (Phases 1-3)	Residential	50	0.88
9. Riverside Park, Suzhou (Tower 3, Phase 6)	Residential	70	0.38
10. Mixed-use project in Xiangcheng District, Suzhou (Phases 1 and 2)	Residential/ Commercial	11	0.19
11. Residential project in Xiangcheng District, Suzhou	Residential	34.5	0.18
12. Dongli project, Tianjin (Phase 1)	Residential	50	0.31
13. Huli project, Xiamen (Phase 1)	Residential	50	0.34
14. La Botanica, Xian (Phases 3R1, 3R5 and 1S1)	Residential/ School	50	1.26
		<b>Total:</b>	<b>5.69</b>

The Group's mainland China strategy is as follows:

**Property Investment:** The Group focuses on the development of Grade-A office buildings. For “Lumina Guangzhou” in Yuexiu District, Guangzhou and “Lumina Shanghai” at the Xuhui Riverside Development Area, Shanghai, two recently completed large-scale projects, leasing activities have commenced with satisfactory market response and both have started to bring in significant streams of rental income. For instance, the respective leasing rates of the 970,000-square-foot Grade-A office twin towers at “Lumina Guangzhou” and the 1,000,000-square-foot “Lumina Shanghai II” were over 80% and 70% at the end of December 2023. As tenants are moving in progressively, the Group's recurrent rental income is poised to further increase, providing growth momentum for its business. The Group will continue to look for opportunities to invest in high quality properties in the core areas of major cities and optimise its property portfolio.

**Property Development:** The Group focuses on residential and composite development projects in first-tier and leading second-tier cities, as well as new development opportunities brought by the Greater Bay Area strategic plan. Combining the Group's reputation, management expertise and financial strength, and the local developers' market intelligence, construction efficiency and cost advantages, the Group's joint venture projects have achieved the expected results. During the year, the Group continued to explore property development opportunities with its long-term strategic partners.

## Chairmen's Statement

In March 2023, the Group entered into agreements to transfer its 25% equity interest in a company holding the Nansha project in Guangzhou to CIFI Holdings (Group) Co. Limited (“CIFI”, a mainland property developer listed in Hong Kong) for a consideration of RMB1,000 million (equivalent to approximately HK\$1,130.0 million). Meanwhile, the Group acquired the remaining 50% equity interest in the Changan project in Shijiazhuang from CIFI for a consideration of approximately RMB948.3 million (equivalent to approximately HK\$1,071.6 million) so as to have full ownership in this project. In September 2023, the Group also increased its ownership in the Zengcheng project in Guangzhou from 10% to 20% by acquiring the equity interest held by CIFI for a consideration of approximately RMB240.3 million (equivalent to approximately HK\$261.9 million). Meanwhile, the Group transferred its 50% equity interest in a company holding the Hongqiao project in Shanghai to CIFI for a consideration of RMB553 million (equivalent to approximately HK\$608 million). All these transactions were completed within this financial year.

As at 31 December 2023, in addition to its holding of approximately 1.5 million square feet in attributable gross floor area of completed property stock, the Group held a development land bank in 15 cities with a total attributable gross floor area of about 16.91 million square feet. Around 74% of the land bank is planned for residential development:

### Land bank under development or held for future development

	Estimated developable gross floor area attributable to the Group* (million sq. ft.)
<b>First-tier cities</b>	
Beijing	0.05
Shanghai	0.42
Guangzhou	1.65
Shenzhen	0.21
<b>Sub-total:</b>	<b>2.33</b>
<b>Second-tier cities</b>	
Changsha	0.22
Chengdu	5.95
Chongqing	0.65
Dongguan	0.43
Foshan	0.71
Shijiazhuang	3.60
Suzhou	0.17
Tianjin	0.64
Wuhan	0.70
Xian	1.45
Xuzhou	0.06
<b>Sub-total:</b>	<b>14.58</b>
<b>Total:</b>	<b>16.91</b>

\* Excluding basement areas and car parks.

## Usage of development land bank

	Estimated developable gross floor area attributable to the Group (million sq. ft.)	Percentage (%)
Residential	12.48	74
Commercial	2.02	12
Office	2.01	12
Others (including clubhouses, schools and community facilities)	0.40	2
<b>Total:</b>	<b>16.91</b>	<b>100</b>

## Property Sales

During the year, revenue from pre-sold residential units completed and delivered to buyers exceeded that of the previous year. Revenue and profit before taxation attributable to the Group's property development in mainland China as recognised in the financial statements for the year under review amounted to RMB8,533 million (equivalent to approximately HK\$9,498 million) and RMB1,909 million (equivalent to approximately HK\$2,126 million) respectively, representing year-on-year increases of 28% and 2% respectively in Renminbi terms.

During the year, contracted sales attributable to the Group decreased by 2% year-on-year to approximately RMB5,948 million, which was equivalent to approximately HK\$6,616 million, representing approximately 3.7 million square feet in attributable gross floor area, with a year-on-year increase of 6%. Major sales projects included "La Botanica" in Xian, "CIFI Centre" in Chengdu, Changan project in Shijiazhuang, Panyu project in Guangzhou, Dongli project in Tianjin, as well as the mixed-use project in Xiangcheng District, Suzhou.

At the end of December 2023, attributable contracted sales of approximately HK\$8,319 million are yet to be recognised in the accounts, of which approximately HK\$6,477 million is expected to be recognised in 2024 upon completion of development and handover to buyers.

## Chairmen's Statement

### Investment Properties

During the year, Tower 1 in Site B of the joint venture project of “Chengdu ICC” was completed. As a result, at the end of December 2023, the Group’s completed investment property portfolio in mainland China increased to approximately 13.0 million square feet in attributable terms, the details of which are as follows:

By type	Gross floor area attributable to the Group* (million sq. ft.)	Percentage (%)
Office	9.2	71
Commercial	3.8	29
<b>Total:</b>	<b>13.0</b>	<b>100</b>

By geographical area	Gross floor area attributable to the Group* (million sq. ft.)	Percentage (%)
Beijing	2.2	17
Shanghai	6.9	53
Guangzhou	2.5	19
Other	1.4	11
<b>Total:</b>	<b>13.0</b>	<b>100</b>

\* Including lettable areas in the basement.

Following the lifting of pandemic containment measures at the end of 2022, various sectors in mainland China resumed their normal operations. However, the market has not yet fully recovered during the year. Certain tenants, who were badly affected by the economic conditions, have taken more prudent approaches to their leases in order to cut costs and enhance efficiency. Increased supply and intense competition also led to a slower growth in the leasing market. With the additional rental income from the recently completed large-scale investment properties (including both “Lumina Guangzhou” and “Lumina Shanghai”), the Group’s leasing business continued to maintain steady growth during the year, and its gross rental income increased by 7% in Renminbi terms. However, after taking into account the 5% year-on-year depreciation of Renminbi against Hong Kong Dollar, gross rental income attributable to the Group remained largely flat at HK\$2,103 million. Furthermore, after taking into account the initial operating costs and marketing expenses for the recently completed investment properties, net rental income before taxation attributable to the Group decreased by 6% year-on-year to HK\$1,507 million in 2023.

In Beijing, the leasing rate of “World Financial Centre” in Chaoyang Central Business District decreased to 80% in 2023 due to certain tenants’ business restructuring and cost containment initiatives. With its “WELL Core Healthy Building Platinum certification” and “WELL Health-Safety Rating” recently awarded by International WELL Building Institute, coupled with reputable building quality, this International Grade-A office complex continued to attract leasing interests from many discerning corporations. Coupled with a slowdown in the supply of new office space in the Central Business District, it is expected that the leasing rate for this project will gradually recover.



*Lumina Shanghai, Shanghai*

In Shanghai, the Group's investment properties also attain high green-building standards. Apart from obtaining the "WELL Health-Safety Rating", certain commercial developments (namely, "Henderson 688", "Greentech Tower" and "Centro") were further awarded the "TRUE Zero Waste – Platinum Certification" by Green Building Certification Inc. By the end of December 2023, "Henderson 688" in Nanjing Road West business hub was 94% let. "Grand Gateway II" atop the Xujiahui subway station, "Henderson Metropolitan" near the Bund, "Greentech Tower" adjacent to the Shanghai Railway Station, as well as the joint-venture project in the Middle Huaihai Road business hub, were all about 90% let. "Centro" was affected by the growing competition among the nearby commercial developments and had a leasing rate of about 70%. In addition, the market response for the recently-completed "Lumina Shanghai" at the Xuhui Riverside Development Area was satisfactory. Xuhui Riverside is one of the key riverside development projects under the Shanghai 14<sup>th</sup> Five-year Plan, as well as the current landmark area of Shanghai in cultural, media and digital technology development. The 61-storey iconic office tower of Phase 1

development at "Lumina Shanghai", which boasts seamless access to Longyao Subway Station, provides approximately 1,800,000 square feet of Grade-A office space and serves as a continuous income growth driver for the Group. Various multinational corporations have already moved in progressively. Meanwhile, many specialty eateries were added to its 200,000-square-foot shopping mall so as to give customers a diversified dining experience. The neighbouring 1,000,000-square-foot Phase 2 development, namely, "Lumina Shanghai II", received "LEED v.4 Building Design and Construction: Core and Shell Development" gold certification from the US Green Building Council for its Tower 1 and Tower 2, in addition to the "WELL Health-Safety Rating". Market response was also encouraging. Many renowned automobile corporations were secured as its tenants with the leasing rate exceeding 70% by the end of December 2023.



## Chairmen's Statement

In Guangzhou, “Lumina Guangzhou”, an integrated development atop an interchange station of two subway lines, is strategically located in this core city of the Guangdong-Hong Kong-Macao Greater Bay Area. Commanding magnificent river-views with its close proximity to the Pearl River, this project achieved “WELL Health-Safety Rating” during the year. Its twin towers, which provide a total of about 970,000 square feet of Grade-A office space, had a leasing rate of more than 80% at the end of December 2023. Many leading multinational corporations and local enterprises have been moving in, whilst “BASF”, the world-renowned chemical producer, has also committed to a lease recently. As for its 900,000-square-foot shopping podium and underground commercial area, movie theatres and specialty restaurants have opened successively. The addition of a wide variety of shops will further attract more shoppers’ traffic and patronage in this mall. “Hengbao Plaza”, atop the Changshou Road subway station, optimised its tenant mix so as to enhance its attractiveness and a steady rise in its leasing rate was thus recorded.

## Property Management

During the year, Shanghai Starplus Property Management Co., Ltd. (“Starplus”) took over the management of “Lumina Guangzhou”. Together with its existing management portfolio (including “Henderson 688”, “Henderson Metropolitan”, “Greentech Tower”, “Centro” and “Lumina Shanghai II”, all in Shanghai, as well as “World Financial Centre” in Beijing and the joint-venture project in Shenzhen), Starplus collectively manages about 9,780,000 square feet of building space, including 3,800 car parking spaces in mainland China. Starplus has adopted management practices and professional accreditation principles which comply with the requirements of ISO 9001 (Quality Management System), ISO 14001 (Environmental Management System), ISO 45001 (Occupational Health and Safety Management System), ISO 10002 (Complaints Handling Management System) and ISO 50001 (Energy Management System). Its commitment to professionalism has also been extended to the properties under its management.

During the year, Starplus received the designations as “China Excellent Property Management Company by ESG Development” and “2023 China’s Characteristic Brand Enterprise for Property Service – Smart Green Buildings” from the Beijing China Index Academy. In addition, it was elected as the Council Member of Shanghai Property Management Association, the Platinum Member of Building Owners and Managers Association China, as well as the Cornerstone Member of International WELL Building Institute. “World Financial Centre” in Beijing under its management was awarded “Sustainability Achievement of the Year 2023, Excellence” by the Royal Institution of Chartered Surveyors. Various Shanghai properties under its management (namely, “Henderson 688”, “Greentech Tower” and “Centro”) were also honoured as the Finalists for “Sustainability Achievement of the Year 2023” or “Facility Management Team of the Year 2023”. All these achievements demonstrated that the Group’s promotion of sustainable development and management of its mainland properties, as well as green, low-carbon and environmental contributions, were well-recognised both locally and internationally.

## Henderson Investment Limited (“HIL”)

HIL’s loss attributable to equity shareholders for the year ended 31 December 2023 amounted to HK\$72 million, as compared with profit attributable to equity shareholders of HK\$5 million for the previous year. The loss is mainly attributable to (i) the lower sales from APITA at Taikoo Shing due to its phased renovations; (ii) the decrease in customers’ demand for food and daily necessities at HIL’s supermarkets due to the lifting of social distancing measures since the end of 2022; and (iii) the fall in retail sales of HIL due to an increase in outbound travel, and cross-border consumption and shopping.

HIL's business activities are principally carried out by two wholly-owned subsidiaries: (i) Citistore (Hong Kong) Limited, which operates five department stores under the name of "Citistore" and three household specialty stores under the name of "Citilife" (hereinafter collectively referred to as "Citistore"); and (ii) Unicorn Stores (HK) Limited, which operates two department stores-cum-supermarkets under the name of "APITA" or "UNY" and two supermarkets under the name of "UNY" (hereinafter collectively referred to as "Unicorn").

### (I) Citistore

Citistore's aggregate sales proceeds derived from the sales of own goods, consignment sales and concessionaire sales for the year ended 31 December 2023 remained flat at HK\$1,542 million despite keen competition in the market.

Despite the net aggregate increase of HK\$5 million year-on-year in gross profit and commission income taken together, Citistore's profit after taxation for the year under review decreased by HK\$23 million or 28% year-on-year from HK\$81 million in the previous year to HK\$58 million. This is mainly due to the absence of rent concessions from certain landlords and wage subsidies from the Government's "Employment Support Scheme" in the aggregate amount of about HK\$16 million (after tax) as recorded in the previous year.

### (II) Unicorn

Unicorn recorded a year-on-year decrease of 16% in total proceeds derived from the sales of own goods and consignment sales for the year ended 31 December 2023.

After deducting operation expenses, Unicorn recorded a loss after taxation of HK\$120 million for the year ended 31 December 2023 (2022: HK\$63 million).

Efforts have been made to integrate the businesses of Citistore and Unicorn, so as to enhance the operational synergies and efficiency. Their online shopping platforms were both merged into the "CU APP" mobile application. Shoppers can now place orders for both Citistore and Unicorn through this one-stop shopping platform, whilst earning bonus points and redeeming rewards. Meanwhile, "CU APP" introduced new functions such as "eVoucher" and "eProduct coupon" schemes so as to provide added shopping convenience to its 600,000 members.

Looking ahead, HIL will continue to focus on membership base expansion. Leveraging the strength of its Customer Relationship Management (CRM) programme to help understand customer needs, HIL will target to increase the average ticket size and encourage repeated patronage among its members by introducing targeted promotional campaigns. HIL will centralise the back office functions to improve efficiency, whilst the collaboration between Citistore and Unicorn on marketing promotion, central sourcing and vendor management will also be strengthened, thereby improving HIL's overall results.

## Miramar Hotel and Investment Company, Limited ("Miramar")

Miramar's revenue for the year 2023 amounted to HK\$2,552.6 million, an increase of 84.7% against last year. Profit attributable to shareholders for the year was HK\$977.1 million with a year-on-year increase of 103.5%. The aforesaid outcome is mainly attributable to the increase in revenue from its three business segments (including hotel and serviced apartments, food and beverage and travel business) compared with last year and the fair value appreciation of investment properties over last year. The underlying profit attributable to shareholders (excluding the net increase in the fair value of investment properties by HK\$159.5 million (2022: net decrease of HK\$23.2 million)) increased by 56.8% to HK\$820.5 million compared with last year.

## Chairmen's Statement

### Hotels and Serviced Apartments Business

The occupancy rate of The Mira Hong Kong and Mira Moon reached 90% and 95% in 2023, respectively, representing a significant growth compared with the occupancy rate of 68% and 41% in 2022, respectively, while the average room rate also reached HK\$1,432 and HK\$1,706, increasing by 61% and 40%, respectively. As a result, the revenue from room rental business of The Mira Hong Kong recorded a significant increase of 126.2%, and the revenue from room rental business of Mira Moon also climbed by 215.2% due to the asset quality enhancement project carried out last year. Revenue from the food and beverage business under the hotel segment of Miramar also recorded an increase of 49.6% compared with the same period last year. During the year, the overall revenue from the hotel and serviced apartment business amounted to HK\$581.9 million, an increase of 82.8%; and earnings before interest, taxes, depreciation and amortization (EBITDA) recorded a profit of HK\$153.5 million, representing an increase of 763.6% compared with the same period last year.

### Property Rental Business

Revenue from the property rental business remained stable at HK\$795.2 million during the year, while EBITDA recorded a profit of HK\$670.1 million, representing a slight decrease of 0.6% and 1.0% from last year, respectively. The book value of the overall investment properties as at 31 December 2023 was HK\$15,300 million.

### Food and Beverage Business

In late 2023, Miramar opened “Mue Mue”, a restaurant that offers modernised Thai cuisine with a Chinese twist in Mira Place 1. This expansion further diversified the food and beverage business portfolio, allowing for the development of a wider customer base. The food and beverage business of Miramar performed strongly with significant growth in both restaurant cover and spending per person, resulting in an overall revenue growth of 61.3%. In addition, Miramar continued to strengthen sales promotions for dine-in, takeaway, and Mira eShop during the period, catering to the diverse needs of customers. In terms of festival food, revenue for the year also grew by 49.1%, with the sales of Chinese New Year pudding reaching a record high. During the year, Miramar’s food and beverage business recorded revenue of HK\$279.4 million and an EBITDA profit of HK\$29.9 million, compared with revenue of HK\$173.3 million and EBITDA loss of HK\$1.9 million in the same period last year.

### Travel Business

During the period, revenue from the travel business rebounded strongly to HK\$896.1 million with EBITDA profit of HK\$46.7 million, compared with revenue of HK\$90.6 million and EBITDA loss of HK\$13.3 million in the same period last year.



*Mira Place, Tsim Sha Tsui, Hong Kong*



*Distributed PV power station in Guangzhou, Guangdong province*

## Associated Companies

### The Hong Kong and China Gas Company Limited ("HKCG")

Profit after taxation attributable to shareholders of HKCG for the year amounted to HK\$6,070 million, an increase of HK\$822 million, up by 16%, compared to 2022. Core profit before non-operating gains and losses increased by 11% to HK\$5,894 million. After excluding its share of a revaluation surplus from International Finance Centre investment property, the profit after taxation of HKCG for the year amounted to HK\$5,570 million, an increase of HK\$260 million, up by 5%, compared to 2022. During the year, HKCG invested approximately HK\$10,200 million in production facilities, pipelines, plants and other fixed assets for the sustainable development of its various existing and new businesses in Hong Kong and mainland China.

#### Town Gas Business in Hong Kong

Hong Kong's commercial and industrial gas sales increased by 9.3%. The total volume of gas sales in Hong Kong for 2023 was approximately 27,125 million MJ (equivalent to approximately 800 million cubic metres of natural gas), a slight decrease of 1% compared to 2022. As at 31 December 2023, the number of customers of the HKCG was 2,019,656, an increase of 24,574, representing an increase of 1% compared to the number at the end of 2022.

With nearly half of the town gas composition being hydrogen, HKCG has positioned hydrogen energy as one of its highly prioritised businesses. During the year, HKCG signed a Memorandum of Understanding with Bravo Transport Services Limited (the parent company of Citybus) to explore the use of hydrogen as an alternative source of fuel for public buses. Additionally, HKCG constructed a gas pipeline hydrogen extraction facility for a recreational venue in Sai Kung. This facility serves as a pilot project for charging electric vehicles, marking it as the first of its kind in Hong Kong to explore this innovative application of hydrogen energy.

#### Businesses in Mainland China

The mainland businesses exceeded expectations, securing a total of 774 projects across 29 provincial regions, representing an increase of 150 projects compared to the previous year.

As at the end of 2023, HKCG held approximately 67.24% of the total issued shares in Towngas Smart Energy Company Limited ("Towngas Smart Energy"; stock code: 1083). In 2023, Towngas Smart Energy's profit attributable to its shareholders amounted to HK\$1,575 million, a substantial increase of 63.2% compared to 2022.

## Chairmen's Statement

At the end of 2023, Towngas Smart Energy had 536 city-gas and renewable energy projects, representing an increase of 173 projects compared with the preceding year. In particular, the renewable energy segment continued to grow, with 44 zero-carbon smart industrial parks developed during the year. As at 31 December 2023, Towngas Smart Energy had developed 124 zero-carbon smart industrial parks, and had signed contracts in an aggregate amount of 2.96 GW photovoltaic capacity and connected 1.8 GW to the grid.

Towngas Smart Energy declared exit from its investment of 25% equity interest in Shanghai Gas Co., Ltd and received its fund of RMB4,663 million on 2 August 2023.

HKCG's total volume of gas sales for 2023 was approximately 34,700 million cubic metres, an increase of 8% compared to 2022. During the year, HKCG's mainland gas customers stood at approximately 40.19 million, an increase of 7.8% compared to 2022. As at the end of 2023, inclusive of Towngas Smart Energy, HKCG had a total of 320 city-gas projects in mainland China, representing an increase of 5 projects compared to the previous year.

During the year, HKCG strengthened the coordination and management of its gas supply chain-related business and repurposed the underground salt caverns located in Jintan district, Changzhou, Jiangsu province into a natural gas storage facility with a total storage capacity of 400 million cubic metres. This development has enhanced HKCG's ability to handle peak demand during high-demand seasons and improved the gross profit margin of its gas business. In addition, the No. 2 and No. 6 storage tanks of the second phase of the receiving terminal project at Caofeidian district, Tangshan, Hebei province, in which HKCG invests, are expected to be commissioned in 2024. HKCG's shale gas liquefaction project located in Weiyuan county, Neijiang, Sichuan province, has commenced commissioning and the volume of gas sales per year is approximately 200 million cubic metres.

HKCG's water and environmental sanitation businesses recorded stable growth during the year, with the volume of sewage treatment increasing by 1% compared to 2022. The sewage treatment project (phase one) in Wujin National High-Tech Industrial Zone, Changzhou, commenced trial operation in early November 2023, with a daily treatment capacity of 30,000 tonnes, providing industrial wastewater treatment services to industrial enterprises in the Zone. HKCG also successfully won the bid for an integrated franchise project for collecting, transporting, and disposing of municipal waste in Wujin district, Changzhou. This project includes a municipal solid waste incineration plant with a designed capacity of 1,500 tonnes per day.

HKCG's renewable energy business achieved profitability in 2023. As at the end of 2023, HKCG had 354 renewable energy projects, representing an increase of 171 projects compared with the preceding year. These projects encompass photovoltaics, energy storage, charging and swapping power stations, and integrated energy services for industrial and commercial customers. During the year, 1.6 GW of distributed photovoltaic capacity was newly contracted, while 1.2 GW was added to the grid-connected capacity.

HKCG's extended businesses achieved steady growth during the year as HKCG provide high-quality services to 42 million household customers in Hong Kong and mainland China. The security chip "TGSE CHIP", which HKCG jointly developed with StarFive and ChinaFive, has been successfully used in HKCG's smart IoT gas meters in mainland China, with a sales volume of over 1.6 million units.

The HKSAR Government emphasised its commitment to promoting the use of sustainable aviation fuel ("SAF") by airlines in Hong Kong, as well as providing green methanol bunkering facilities for local and ocean-going vessels. EcoCeres, Inc., in which HKCG holds shares, has already implemented its developed technology two years ago, using waste vegetable oil and animal fats to produce SAF. This company is currently in the progress to increase the production capacity. Upon the completion of a new plant in Malaysia within two years, more SAF is expected to be supplied to the airlines. Additionally, HKCG's green methanol production in

the Inner Mongolia Autonomous Region is projected to reach an annual output capacity of 120,000 tonnes in coming years, catering for the needs of the shipping industry. The plant was certified under ISCC EU and ISCC PLUS schemes for the second consecutive year in July 2023. After delivering the first batch of green methanol to overseas customers in October 2023, HKCG has planned to expand the production capacity in order to meet the future needs of the upcoming low-carbon marine fuel market.

### Environmental, Social and Governance

During the year, Towngas and Towngas Smart Energy were both ranked among the Chinese companies with the “Top 1% S&P Global ESG Score” and included in the first-ever S&P Global Sustainability Yearbook (China Edition). In addition, HKCG has been consistently selected in the Hang Seng Sustainable Development Index for 13 years in a row, and its rating has been upgraded from “AA” to “AA+”.

## Hong Kong Ferry (Holdings) Company Limited (“Hong Kong Ferry”)

Hong Kong Ferry’s consolidated profit after taxation for the year ended 31 December 2023 decreased by approximately 86% to approximately HK\$186 million as compared with the same period of 2022. The decrease in profit was mainly due to the revenue from the sale of the residential units of the joint venture development project known as “The Royale” being recognised by Hong Kong Ferry in 2022. The revenue for the year was mainly derived from the rental income from shops and commercial arcades as well as interest income from banks.

### Property Development and Investment Operations

In 2023, the rental income arising from the commercial arcades amounted to approximately HK\$122 million. As at 31 December 2023, the commercial arcades of Shining Heights and Metro6 were fully let. The occupancy rate of the commercial arcade of The Spectacle was 89%. The occupancy rates of commercial arcades of Metro Harbour Plaza and Green Code Plaza were 94% and 99% respectively.

As for “The Royale”, Hong Kong Ferry has already delivered to buyers the 1,746 residential units sold. The remaining 35 residential units and parking spaces will be offered for sale in batches successively. The redevelopment project “The Symphonie” in Cheung Sha Wan provides a residential gross floor area of about 100,698 square feet. Preparations for strata sale will soon be in place. Some units may also be used for rental purposes. However, the rental-to-sale ratio may vary depending on market conditions.

### Ferry, Shipyard and Related Operations

During the year, the Ferry, Shipyard and Related Operations recorded a deficit of HK\$7.6 million, an increase of HK\$2.2 million as compared to the year 2022. The increase in fare for operating the “North Point – Kwun Tong” dangerous goods vehicular ferry service was approved by the Transport Department on 28 January 2024. It is expected that the operation loss will be alleviated.

### Healthcare, Medical Aesthetic and Beauty Services

Its “AMOUR” medical aesthetic clinic located at Mira Place, Tsim Sha Tsui, with a floor area of about 12,000 square feet, was opened in August 2022. Staffed by registered doctors, the clinic is equipped with devices and drugs certified by the European Union and the United States Food and Drug Administration and pharmaceutical companies, offering high-quality and personalised medical aesthetic services. In December 2023, the turnover grew by eight times compared to January of the same year, reaching the monthly figure of HK\$2.76 million. Although the turnover grew significantly during the year and HK\$8.1 million was recorded as payments received for prepaid packages (which has not been included in the income statement of the year under review), the medical aesthetic and beauty services businesses still incurred a loss of HK\$30 million.

## Chairmen's Statement



*Total HealthCare Specialists Centre, Tsim Sha Tsui, Hong Kong*

In addition to collaborating with ICON, an international cancer care medical group, to set up a cancer centre at H Zentre in Tsim Sha Tsui, Hong Kong Ferry has also established in the same building the “Total HealthCare Specialists Centre”, which provides specialised services in cardiology, surgery, orthopedics, plastic surgery, rheumatology and urology. The medical specialties businesses have already achieved a net profit since the mid-year opening.

During the year, Hong Kong Ferry planned to develop the pain treatment businesses. Apart from the clinic at Mira Place, Tsim Sha Tsui, a new branch located at Metro Harbour Plaza, Tai Kok Tsui will commence business in April 2024. Hong Kong Ferry will introduce advanced medical equipment in conjunction with professional registered chiropractors and sports therapists, to design personalised treatment plans for pain-suffering patients in order to restore their bodies to a balanced and healthy state.

## Sunlight Real Estate Investment Trust (“Sunlight REIT”)

Sunlight REIT recorded a 7.9% year-on-year increase in revenue to HK\$419.2 million for the six months ended 31 December 2023, which was mainly attributable to a full six-month contribution from West 9 Zone Kids (“W9Z”). Property operating expenses rose 18.6% to HK\$96.1 million (or 10.4% if stripping out the operating costs relating to W9Z), principally reflecting higher rental commission and lower COVID-related fiscal concessions. As a result, net property income (“NPI”) grew by 5.1% to HK\$323.2 million and the cost-to-income ratio was 22.9%.

Given a higher interest rate environment and the additional borrowings for financing the acquisition of W9Z, finance costs surged by 107.1% from HK\$55.3 million to HK\$114.5 million.

Taking into account the decrease in fair value of investment properties of HK\$53.0 million, a profit after taxation of HK\$79.7 million was recorded, compared to a loss after taxation of HK\$274.4 million for the corresponding period last year.

As at 31 December 2023, the overall occupancy rate of Sunlight REIT's portfolio was 93.1%, which was largely unchanged from six months ago. For the six months ended 31 December 2023, the office and retail portfolios registered rental reversions of 3.3% and 0.8% respectively, giving rise to an overall rental reversion of 1.5%. As at 31 December 2023, passing rent of the office portfolio was HK\$34.3 per square foot, down 0.9%, while that of the retail portfolio increased by 1.1% from six months ago to HK\$66.3 per square foot.

Dah Sing Financial Centre ("DSFC") saw a steady improvement in occupancy, reflecting a gradual pick-up in new letting activities supported by stronger motivation of corporate tenants to relocate or expand. On the Kowloon side, occupancy rates of Righteous Centre and The Harvest were 97.5% and 100% respectively, demonstrating the resilience of the Mong Kok district as a convenient transportation hub for service-related business. In contrast, the operating performance of the Sheung Wan/Central portfolio was somewhat dampened by the cautious sentiment of small-to-medium sized enterprises.

On the retail front, Sheung Shui Centre Shopping Arcade recorded a rental reversion of 4.8% but a lower occupancy rate of 90.7% as compared to six months ago, which was mainly due to an early lease surrender of kindergarten premises by a tenant which occupied 7.5% of its gross rentable area. Meanwhile, with the completion of its phase one renovation, the occupancy rate of Metro City Phase I Property rebounded to 94.7%, while its rental reversion was 4.1%. For smaller retail properties, Kwong Wah Plaza Property was fully let at 31 December 2023, whereas the newly acquired W9Z was in the transition period between tenants and its occupancy rate remained at 84.7%.

While the operational deliverables of Sunlight REIT have become more stable in the aftermath of the pandemic, the burden of a sharp increase in interest expense is poised to remain an adverse feature which would put pressure on distributable income. The Manager has already conducted certain measures to mitigate this risk factor, which include raising the fixed rate exposure of Sunlight REIT to 42% on 27 February 2024 (versus 32% on 31 December 2023). In the meantime, substantial resources will continue to be devoted to asset recycling as the Manager strives to create value for unitholders.

## Corporate Finance

The Group has always adhered to prudent financial management principles. As at 31 December 2023, net debt amounted to HK\$73,869 million (2022: HK\$79,086 million) and the financial gearing ratio was 22.6% (2022: 24.1%).

As regards environmental and sustainability progress, the Group is committed to environmental protection in its property developments and has received wide recognition for its achievements. Numerous world-class sustainability awards, certifications and professional accreditations were bestowed by various international and local professional rating agencies. Since 2020, green credit and sustainability loan facilities exceeding HK\$50,000 million have been secured with favourable terms. Among them was a Social Loan, which was the first of its kind ever obtained by a property developer in Hong Kong. Under the terms of the loan, the Group is required to fulfill its social responsibility and realise its broader 2030 Sustainability Vision. In addition, the Group signed a Green and Sustainability Strategic Co-operative Agreement with a bank which provides the Group with a line of green and sustainability credit of no less than RMB30,000 million. The above demonstrates that the Group's prime credit standing and environmental contributions are well received by the international financial community.

Notwithstanding the strong capital base and abundant internal resources, as well as ample standby banking facilities, the Group has continuously issued medium term notes, seven-year Japanese Yen loans and six-year Renminbi loans with a total amount of HK\$43,524 million in recent years to extend its debt maturity profile. In addition, shareholder's loans to the Group, which have always been the Group's stable source of funding, amounted to HK\$62,448 million as at 31 December 2023 (2022: HK\$56,007 million).



### Sustainability

The Group is wholeheartedly committed to using the innovation and ingenuity of its people to help tackle the challenges it faces and lead the way towards a more sustainable future. Its commitment to play a positive and transformative role is reflected in the G.I.V.E. strategies that underpin its 2030 Sustainability Vision – Green for Planet, Innovation for Future, Value for People, and Endeavour for Community.

The Group's efforts in this regard have been recognised with the highly prestigious Three Star Pioneer Rating in the China Smart Building Pre-Certification Accreditation for its new flagship commercial development, The Henderson – the first office building in China to earn this accolade and the first project to achieve an assessment mark of over 100. Ahead of its opening, The Henderson has garnered an array of awards that are testament to the Group's dedication to deploying cutting-edge building technologies to shape a greener city.

Above all, however, the Group places immense value on nurturing young people upon whom the future of Hong Kong depends. The Group upholds a wide array of youth initiatives, including the landmark Hong Kong Laureate Forum, which has done outstanding work at home and internationally to empower brilliant young minds and celebrate scientific breakthroughs. Supported by the Group with full sponsorship from the Lee Shau Kee Foundation, the Forum is a world-class academic exchange that connects current and future leaders of scientific pursuits and promotes science and technology to young people in Hong Kong and around the world.

As well as encouraging the best and brightest of youth, the Group takes its broader social responsibilities seriously and helps people in need to build a fairer, more equitable and more harmonious society in Hong Kong. The quality of life for the residents in transitional housing, for instance, improved significantly when the Pok Oi Kong Ha Wai Village development – the largest of its kind in Hong Kong – was completed by the Group a year ago.

Whatever our background or situation in life, however, there is one issue that affects each of us equally – climate change. The Group took the initiative to conduct a pilot nature-related risk assessment in 2023, and established itself as a pioneer by becoming one of the first Hong Kong businesses to disclose its nature-related risks based on the recommendations of the Taskforce on Nature-related Financial Disclosures (TNFD). The Group also carried out climate scenario analysis and disclosed Scope 3 emissions for the first time in its Sustainability Report 2023.

### Prospects

The Sino-US trade disputes, geopolitical tensions and increase in interest rates caused a drag on the economy and housing market in Hong Kong. As a result, the Government adopted counter-cyclical measures and in the 2024-25 Budget unveiled at the end of last month, announced the abolition of all demand-side management measures for residential properties. The Special Stamp Duty, the Buyer's Stamp Duty and the New Residential Stamp Duty will no longer be charged on all residential property transactions. Meanwhile, the Hong Kong Monetary Authority relaxed the supervisory measures for property mortgage loans. Both initiatives were conducive to the purchase of new and replacement homes for local residents and encouraged Mainland talents and professionals to work and buy their own homes in Hong Kong. Property transaction volume increased in the past three weeks. The property market has bottomed out and stabilised. Talents and professionals are attracted to purchase homes and stay in Hong Kong, injecting new vitality into society. If the US Federal Reserve cuts interest rates in the second half of this year as expected, it will boost Hong Kong's economy.

During the three weeks after the Financial Secretary announced the abolition of certain stamp duty measures for residential property transactions, the Group sold a total of 946 residential units, with a total sales of HK\$5,899 million.

Aside from the land lots in Fanling North and Kwu Tung North New Development Areas, which will be resumed by the Government by payment of cash compensation, the Group still has land reserves in the New Territories of about 45 million square feet which continue to be the largest holding among all property developers in Hong Kong. As regards new urban redevelopment projects with 80% to 100% ownership interest acquired, there is a total of 22 projects with an expected total gross floor area of about 2.4 million square feet attributable to the Group. The Group has built up a substantial land bank, which is sufficient for the Group's property development in the years to come.

As regards “**property sales**”, following the launch of “Belgravia Place” (Phase 1) in Cheung Sha Wan, the Group plans to launch twelve other development projects in 2024. Together with the unsold stock, a total of about 3,110,000 square feet of residential gross floor area or about 7,100 residential units attributable to the Group are expected to be available for sale in Hong Kong in 2024. Meanwhile, about 180,000 square feet of office/industrial space is also available for sale. The disposal of the company holding “Harbour East” was completed in January 2024 and the related underlying profit of about HK\$1,407 million will be accounted for in 2024. Apart from “Harbour East”, attributable sales of Hong Kong and mainland properties, which were not accounted for in 2023, amounted to approximately HK\$17,737 million, of which approximately HK\$13,617 million is expected to be recognised as revenue in 2024 upon completion of the relevant developments and handover of the completed units to buyers.

As regards “**rental business**”, with the completion of the Group's 465,000-square-foot super Grade-A office development in Central (namely “The Henderson”) in January 2024, to-date the Group holds a total attributable gross floor area of approximately 10.2 million square feet in completed investment properties in Hong Kong, plus approximately 13.0 million square feet of completed investment properties across various major cities in mainland China. In addition, another landmark development in Hong Kong's Central Business District, namely the 1,600,000-square-foot project at Site 3 of New Central Harbourfront, is under construction and progressing smoothly. The Group's continually expanding investment property portfolio with a more optimal composition will give a further impetus to its recurrent income growth.

The “**listed subsidiaries and associates**”, in particular, HKCG, provide the Group with another source of recurrent income. HKCG had 774 projects covering 29 province-level divisions in mainland China as at the end of December 2023. HKCG, which has more than 42.2 million piped-gas customers in Hong Kong and mainland China, will continue to develop the city-gas market and expand its renewable energy portfolio and is poised to deliver satisfactory income to the Group.

With the Group's ample financial resources and astute management of three core businesses (namely, “**property sales**”, “**rental business**” and “**listed subsidiaries and associates**”) by its experienced professional team, Henderson Land is well-placed to pursue sustainable growth, thereby creating ever-improving value for its stakeholders.

## Appreciation

We would like to take this opportunity to extend our appreciation to our fellow directors for their wise counsel, and to thank all our staff for their commitment and hard work throughout the year.

**Dr Lee Ka Kit**

*Chairman*

**Dr Lee Ka Shing**

*Chairman*

Hong Kong, 21 March 2024

# THE HENDERSON

CENTRAL  
HONG KONG

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Nestled in the heart of  
Hong Kong's central business  
district, The Henderson ranks  
amongst the world's most  
admired urban landmarks –  
an icon amongst icons.



## Progress of Major Development Projects

### Status of property developments with anticipated completion during the period to the end of 2026

#### The Henderson

Murray Road Office Development, Central (100% owned)



*The Henderson, Central, Hong Kong*

Site area	31,000 square feet
Gross floor area	465,005 square feet
Completion	30 January 2024

The Henderson, which was newly-completed in January 2024, is a new landmark in Hong Kong. Designed by the world-renowned architectural firm Zaha Hadid Architects, this 465,000-square-foot Grade-A smart office development boasts an array of innovative and sustainable features. In recognition of its commitment to advancing sustainable development, The Henderson has garnered numerous accolades from world-leading organisations such as SmartScore, Wiredscore, the World Green Building Council (WorldGBC), as well as Platinum Pre-certification in both WELL Building Standard (WELL) and Leadership in Energy and Environmental Design (LEED).

## 8 Castle Road, Mid-Levels

(formerly known as project at 4A-4P Seymour Road, Mid-Levels) (65% owned)



8 Castle Road, Mid-Levels, Hong Kong  
(artist's impression)

Site area	52,451 square feet
Gross floor area	472,067 square feet
Residential units	172
Completion	8 March 2024

This joint venture residential development is situated between Seymour Road and Castle Road in the prestigious Mid-Levels. The superstructure works were completed and interior fitting-out works are in progress.

## The Quinn • Square Mile

5 Sham Mong Road, Mong Kok (100% owned)



The Quinn • Square Mile, Mong Kok,  
Hong Kong  
(artist's impression)

Site area	26,953 square feet
Gross floor area	242,507 square feet
Residential units	614
Expected completion	Second quarter of 2024

Located in the prime area of West Kowloon, the “Square Mile” series is being developed in seven phases, providing a total gross floor area of about one million square feet collectively. “The Quinn • Square Mile” is the closest to the waterfront and Olympic MTR station in the development series. The superstructure works were completed and interior fitting-out works are in progress.

## Baker Circle • Euston (Phase 2 of Baker Circle One)

33 Whampoa Street, Hung Hom (100% owned)



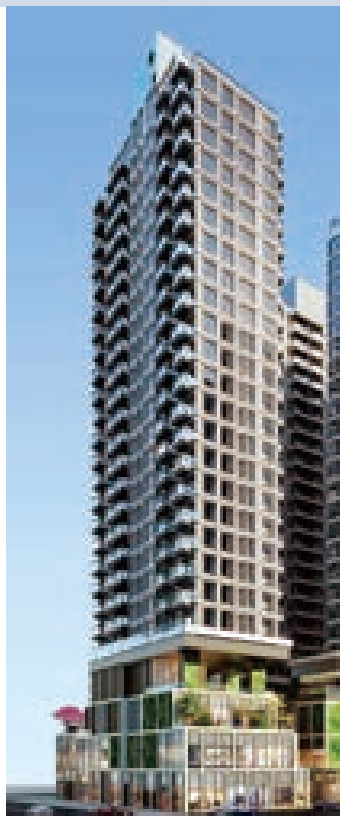
Site area	11,623 square feet
Gross floor area	110,738 square feet
Residential units	280
Expected completion	Second quarter of 2024

Located right next to the Group's "Baker Circle • Dover", "Baker Circle • Euston" is a 26-storey residential-cum-commercial development. Superstructure works are under way.

*Baker Circle • Euston  
(Phase 2 of Baker Circle One),  
Hung Hom, Hong Kong  
(artist's impression)*

## Baker Circle • Greenwich (Phase 3 of Baker Circle One)

18 Bulkeley Street, Hung Hom (100% owned)



Site area	11,898 square feet
Gross floor area	108,734 square feet
Residential units	278
Expected completion	Third quarter of 2024

Located close to the Group's "Baker Circle • Dover" and "Baker Circle • Euston", the site will be developed into a 26-storey residential-cum-commercial development. Market response was encouraging when sales commenced in August 2023. Superstructure work also progressed well.

*Baker Circle • Greenwich  
(Phase 3 of Baker Circle One),  
Hung Hom, Hong Kong  
(artist's impression)*

## The Knightsbridge

22 Shing Fung Road, Kai Tak (18% owned)



*The Knightsbridge, Kai Tak, Hong Kong  
(artist's impression)*

Site area	105,110 square feet
Gross floor area	641,165 square feet
Residential units	566
Expected completion	Third quarter of 2024

Located on the former Kai Tak airport runway, The Knightsbridge will provide a total of 566 spacious residential units, the majority of which will be three- and four-bedroom apartments with unobstructed views of Victoria Harbour. Superstructure works are under way and this joint venture project was launched for sale in May 2023.

## New Kowloon Inland Lot No. 6554, Kai Tak

(30% owned)



*New Kowloon Inland Lot No. 6554, Kai Tak,  
Hong Kong (artist's impression)*

Site area	197,478 square feet
Gross floor area	1,205,061 square feet
Residential units	2,060
Expected completion	Fourth quarter of 2024

With an array of mega infrastructures such as Kai Tak Sports Park and Kai Tak Cruise Terminal nearby, this waterfront residential development will feature retail space and public facilities. Superstructure works are in progress.

## Gateway • Square Mile

1 Ka Shin Street, Mong Kok (formerly known as project at 39-53 Tai Kok Tsui Road, Tai Kok Tsui)  
(100% owned)



Gateway • Square Mile,  
Mong Kok, Hong Kong  
(artist's impression)

Site area	9,642 square feet
Gross floor area	88,356 square feet
Residential units	234
Expected completion	Fourth quarter of 2024

Located close to the Group's "Cetus • Square Mile" with Olympic MTR station in its proximity, this site will be developed into a 21-storey residential-cum-commercial tower with a four storey podium. Superstructure works are in progress.

## Parkwood

3 Mei Sun Lane, Tai Po (100% owned)



Parkwood, Tai Po, Hong Kong  
(artist's impression)

Site area	7,976 square feet
Gross floor area	49,069 square feet
Residential units	122
Expected completion	First quarter of 2025

"Parkwood" is a residential-cum-commercial development located near Tai Wo MTR station with many amenities such as Tai Po Sports Ground and Tai Po Public Swimming Pool in its vicinity. Construction of its superstructure works has been progressing well.



## The Paddington

456 Sai Yeung Choi Street North, Cheung Sha Wan (100% owned)



*The Paddington, Cheung Sha Wan, Hong Kong  
(artist's impression)*

Site area	22,889 square feet
Gross floor area	171,664 square feet
Residential units	492
Expected completion	First quarter of 2025

The Paddington, which consists of two residential towers, was launched for sale in November 2023. Block A is a 21-storey building, whilst Block B is a 20-storey building with special penthouse units at the top. Situated close to both Shek Kip Mei and Prince Edward MTR stations, this development will allow upper floor residences to enjoy breathtaking views of Mission Hills and the lush greenery nearby. Superstructure works are in progress.

## Belgravia Place

1 Berwick Street, Cheung Sha Wan (100% owned)



*Belgravia Place, Cheung Sha Wan, Hong Kong  
(artist's impression)*

Site area	45,525 square feet
Gross floor area	416,252 square feet
Residential units	1,035
Expected completion	Second quarter of 2025 (Phase 1) Second quarter of 2026 (Phase 2)

Belgravia Place will be developed in two phases into a residential-cum-commercial development. Phase 1 development comprises about 240,000 square feet of residential gross floor area and some 54,000 square feet of retail space. Superstructure works are under way and it was launched for sales in March 2024. Foundation work for its remaining Phase 2 development, which comprises about 110,000 square feet of residential gross floor area and some 14,000 square feet of retail space, also progressed smoothly.

## 1 Whampoa Street, Hung Hom

(100% owned)



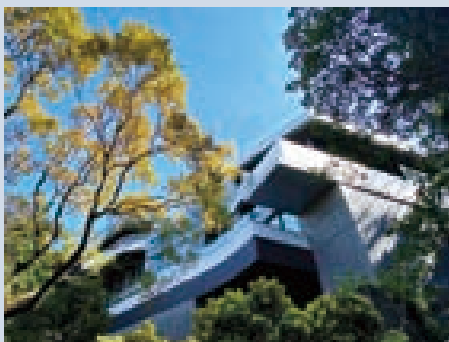
1 Whampoa Street, Hung Hom, Hong Kong  
(artist's impression)

Site area	19,721 square feet
Gross floor area	186,547 square feet
Residential units	478
Expected completion	Third quarter of 2025

Located at the junction of Whampoa Street and Baker Street with a footbridge linking to Hung Hom MTR station in its proximity, this site will be developed into a residential-cum-commercial development. Together with the commercial portion of the Group's "Baker Circle One" series, a three-dimensional walking street will be formed to provide multifarious lifestyle and entertainment experience. Superstructure works are under way.

## 29A Lugard Road, The Peak

(100% owned)



29A Lugard Road, The Peak, Hong Kong

Site area	23,653 square feet
Gross floor area	11,709 square feet
Residential units	1
Expected completion	Fourth quarter of 2025

Located in a prestigious area of The Peak, this deluxe mansion offers a high degree of privacy and breathtaking views of Victoria Harbour.

## 8 Nam Kok Road, Kowloon City

(76.468% owned)



8 Nam Kok Road, Kowloon City, Hong Kong  
(artist's impression)

Site area	13,113 square feet
Gross floor area	117,992 square feet
Residential units	313
Expected completion	Fourth quarter of 2025

Located right next to Sung Wong Toi MTR station, this joint venture development comprises a 22-storey residential tower above a two-storey podium of retail and terrace garden. Construction has proceeded to superstructure stage.

## Fanling Sheung Shui Town Lot No. 263, Kwu Tung

(90.10% owned)



Fanling Sheung Shui Town Lot No. 263,  
Kwu Tung, Hong Kong (artist's impression)

Site area	56,511 square feet
Gross floor area	339,066 square feet
Residential units	756
Expected completion	Second quarter of 2026

Located near Kwu Tung MTR station, which is currently under construction and will become the transport hub in Kwu Tung North New Development Area upon its scheduled completion in mid-2026, this site will be developed into a residential-cum-commercial development. Superstructure works are in progress.

## Review of Operations – Business in Hong Kong Progress of Major Development Projects

### 13-21 Wood Road, Wanchai

(100% owned)



13-21 Wood Road, Wanchai, Hong Kong  
(artist's impression)

Site area	8,600 square feet
Gross floor area	86,004 square feet
Residential units	173
Expected completion	Third quarter of 2026

Located in an urban area with Wanchai MTR station and various amenities in its proximity, this prime site will be developed into a residential-cum-commercial building. Demolition and site formation works are under way.

### Various projects spanning Gillies Avenue South, Baker Street and Whampoa Street, Hung Hom

(100% owned)



Various projects spanning  
Gillies Avenue South,  
Baker Street and Whampoa Street,  
Hung Hom, Hong Kong  
(artist's impression)

Site area	28,043 square feet
Gross floor area	252,775 square feet
Expected completion	Third quarter of 2026 (Site A)

This is the remaining portion of the Group's 1,000,000-square-foot community redevelopment project under the "Baker Circle One" brand in Hung Hom. Foundation works are under way for its Site A development and upon its scheduled completion in the third quarter of 2026, it will provide about 177,000 square feet of residential gross floor area and a 35,000-square-foot retail space. Construction is scheduled to commence soon for the other sites.

## 2-16A Whampoa Street, Hung Hom

(100% owned)



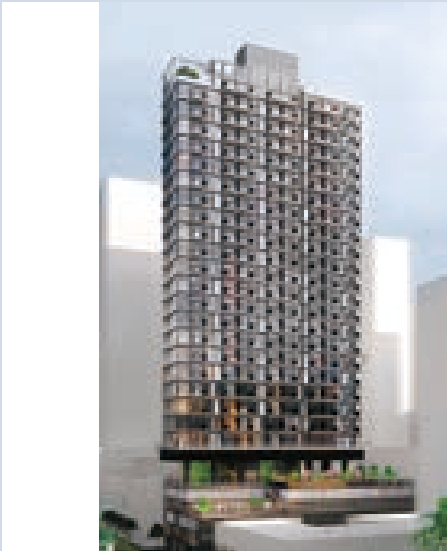
2-16A Whampoa Street, Hung Hom, Hong Kong  
(artist's impression)

Site area	14,400 square feet
Gross floor area	134,453 square feet
Residential units	325
Expected completion	Fourth quarter of 2026

Located at the junction of Whampoa Street and Hung Hom South Road, this site will be developed into a residential-cum-commercial development. Superstructure works are under way.

## 26-40A Whampoa Street, Hung Hom

(100% owned)



26-40A Whampoa Street,  
Hung Hom, Hong Kong  
(artist's impression)

Site area	13,172 square feet
Gross floor area	124,529 square feet
Residential units	306
Expected completion	Fourth quarter of 2026

Located at Whampoa Street, opposite to the Group's "Baker Circle • Euston" with Hung Hom MTR station in its vicinity, the site will be developed into a residential tower with a commercial podium, complemented by a residents' clubhouse. Construction has proceeded to the superstructure stage.

### 33-39 Elgin Street, Mid-Levels

(100% owned)



33-39 Elgin Street, Mid-Levels, Hong Kong  
(artist's impression)

Site area	4,944 square feet
Gross floor area	42,497 square feet
Residential units	121
Expected completion	Fourth quarter of 2026

Located next to the Group's "Caine Hill", which was highly sought-after by homebuyers, this prime site is planned to be developed into a residential-cum-commercial development. Superstructure works are in progress.

### 41-47A Elgin Street, Mid-Levels

(100% owned)



41-47A Elgin Street, Mid-Levels, Hong Kong  
(artist's impression)

Site area	7,457 square feet
Gross floor area	65,462 square feet
Residential units	150
Expected completion	Fourth quarter of 2026

Superstructure works are in progress and it will be developed into a boutique apartment tower with some ground-level retail shops.

## Bailey Street/Wing Kwong Street Development Project, To Kwa Wan

(50% owned)



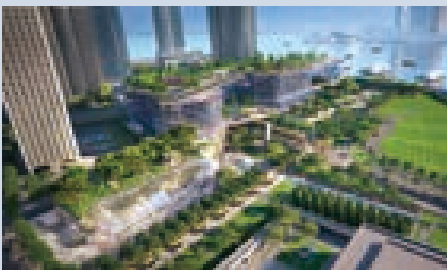
*Bailey Street/Wing Kwong Street  
Development Project, To Kwa Wan, Hong Kong  
(artist's impression)*

Site area	79,718 square feet
Gross floor area	717,463 square feet
Residential units	1,296
Expected completion	Fourth quarter of 2026

This project will be developed into a development with residential units, commercial properties and public vehicle parks, providing a total gross floor area of over 700,000 square feet upon completion. Foundation works are in progress. This development is expected to create synergy with the Group's several other redevelopment projects in the area and enhance the overall liveability of the Kowloon East district, while contributing to sustainable development.

## Site 3 of New Central Harbourfront (Inland Lot No. 9088)

(100% owned)



*Site 3 of New Central Harbourfront  
(Inland Lot No. 9088), Central, Hong Kong  
(artist's impression)*

Site area	516,317 square feet
Gross floor area	1,614,600 square feet
Expected completion	Fourth quarter of 2026 (Phase 1)

The site will be developed in two phases into a 1,600,000-square-foot mixed-use project. In addition, there will be over 300,000 square feet of landscaped open space for public use. Foundation works are in progress and the Phase 1 Development is scheduled for completion in the fourth quarter of 2026, providing a total gross floor area of about 660,000 square feet. The remaining portion is scheduled for completion in the fourth quarter of 2032.

## Location of Various Categories of Development Projects

### Unsold units of major development projects offered for sale

- 1 The Henley (Phases 1- 3)
- 2 Henley Park
- 3 The Paddington
- 4 Baker Circle One (Phases 1-3)
- 5 Eden Manor
- 6 The Knightsbridge
- 7 Miami Quay I
- 8 One Innovale
- 9 The Holborn
- 10 The Quinn • Square Mile
- 11 Wellesley
- 12 The Harmonie
- 13 Caine Hill
- 14 The Upper South
- 15 Aquila • Square Mile
- 16 The Hampstead Reach
- 17 Cetus • Square Mile
- 18 The Royale
- 19 South Walk • Aura
- 20 Arbour
- 21 The Addition
- 22 The Richmond
- 23 The Vantage
- 24 PARKER33
- 25 Two • Artlane
- 26 Global Gateway Tower
- 27 E-Trade Plaza
- 28 Mega Cube

### Projects to be launched for sale in 2024

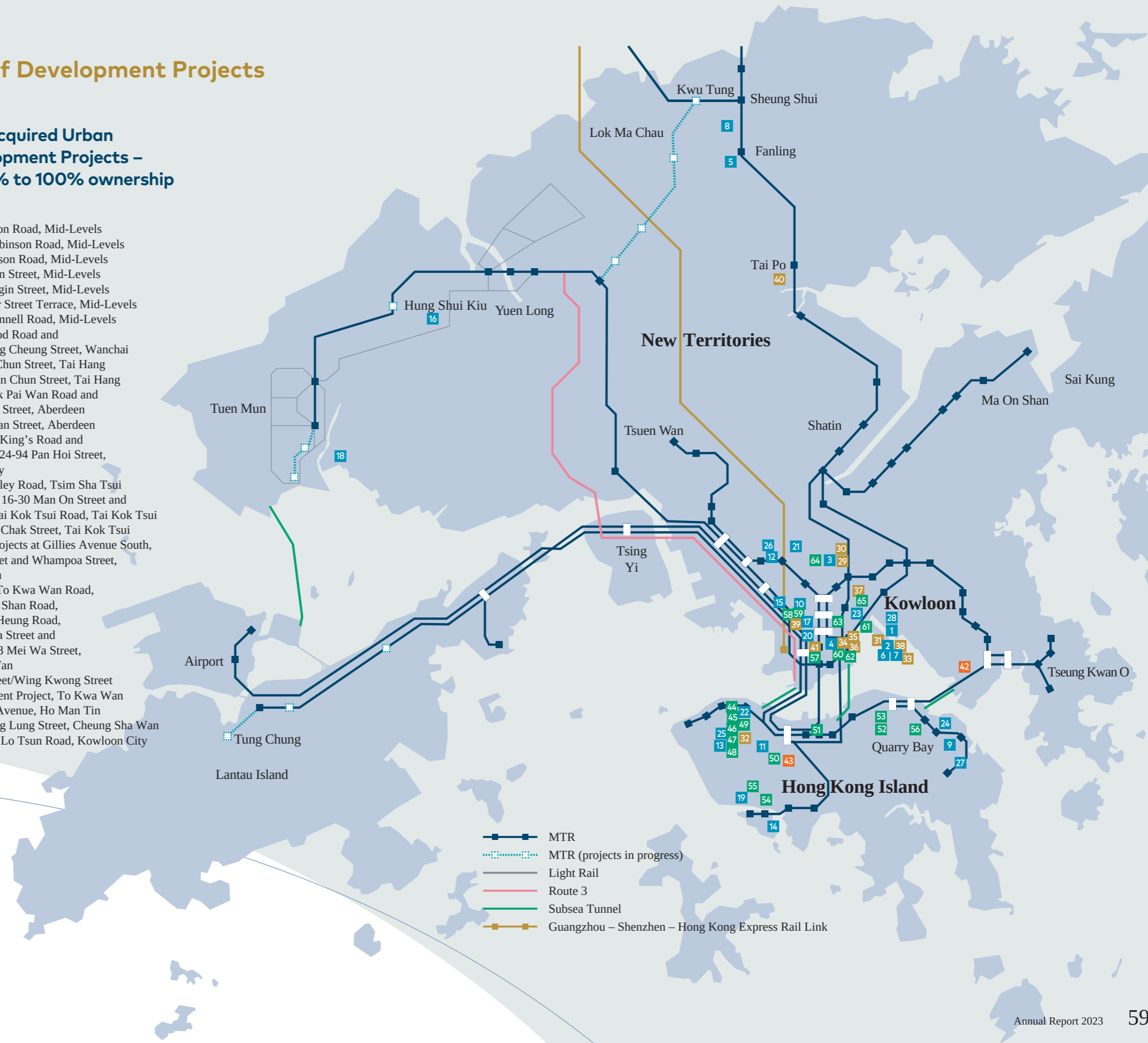
- 29 Belgravia Place – Phase 1
- 30 Belgravia Place – Phase 2
- 31 New Kowloon Inland Lot No. 6554, Kai Tak
- 32 8 Castle Road, Mid-Levels
- 33 New Kowloon Inland Lot No. 6576, Kai Tak
- 34 1 Whampoa Street, Hung Hom
- 35 2-16A Whampoa Street, Hung Hom
- 36 26-40A Whampoa Street, Hung Hom
- 37 8 Nam Kok Road, Kowloon City
- 38 Miami Quay II
- 39 Gateway • Square Mile
- 40 Parkwood
- 41 16-20 Temple Street, Mong Kok

### Existing Urban Redevelopment Projects

- 42 Yau Tong Bay
- 43 29A Lugard Road, The Peak

### Newly-acquired Urban Redevelopment Projects – with 80% to 100% ownership secured

- 44 88 Robinson Road, Mid-Levels
- 45 94-100 Robinson Road, Mid-Levels
- 46 105 Robinson Road, Mid-Levels
- 47 33-39 Elgin Street, Mid-Levels
- 48 41-47A Elgin Street, Mid-Levels
- 49 1-4 Ladder Street Terrace, Mid-Levels
- 50 63 MacDonnell Road, Mid-Levels
- 51 13-21 Wood Road and 22-30 Wing Cheung Street, Wanchai
- 52 9-13 Sun Chun Street, Tai Hang
- 53 17A-25 Sun Chun Street, Tai Hang
- 54 85-95 Shek Pai Wan Road and 2 Tin Wan Street, Aberdeen
- 55 4-6 Tin Wan Street, Aberdeen
- 56 983-987A King’s Road and 16-22 and 24-94 Pan Hoi Street, Quarry Bay
- 57 16 Kimberley Road, Tsim Sha Tsui
- 58 Projects at 16-30 Man On Street and 173-199 Tai Kok Tsui Road, Tai Kok Tsui
- 59 24-30 Fuk Chak Street, Tai Kok Tsui
- 60 Various projects at Gillies Avenue South, Baker Street and Whampoa Street, Hung Hom
- 61 68A-76B To Kwa Wan Road, 58-76 Lok Shan Road, 14-20 Ha Heung Road, 1-7 Lai Wa Street and 1-9 and 2-8 Mei Wa Street, To Kwa Wan
- 62 Bailey Street/Wing Kwong Street Development Project, To Kwa Wan
- 63 4 Liberty Avenue, Ho Man Tin
- 64 11-19 Wing Lung Street, Cheung Sha Wan
- 65 67-83 Fuk Lo Tsun Road, Kowloon City





## Major Completed Investment Properties

Project name	Location	Lease expiry	Interest of the Group (%)	Gross floor area attributable to the Group (square feet)					No. of carparks attributable to the Group
				Residential/Hotel Serviced Suite	Commercial	Office	Industrial/Office	Total	
<b>Hong Kong Island</b>									
One International Finance Centre	1 Harbour View Street, Central	2047	40.77	–	53,465	319,833	–	373,298	33
Two International Finance Centre (excluding levels of 33 to 52, 55, 56 and 77 to 88)	8 Finance Street, Central	2047	40.77	–	207,474	451,857	–	659,331	251
Four Seasons Place	8 Finance Street, Central	2047	40.77	216,103	–	–	–	216,103	16
H Code	45 Pottinger Street, Central	2842	19.1	–	25,975	–	–	25,975	–
Eva Court	36 MacDonnell Road, Mid-Levels	2895	100	108,214	–	–	–	108,214	53
FWD Financial Centre (renamed as 308 Central Des Voeux on 25 March 2024)	308-320 Des Voeux Road Central, Sheung Wan	2865	100	–	31,987	182,373	–	214,360	–
AIA Tower	183 Electric Road, North Point	2047	100	–	22,338	490,072	–	512,410	208
208 JOHNSTON	206-212 Johnston Road, Wanchai	2858	100	–	26,905	38,015	–	64,920	–
Mira Moon	388-390 Jaffe Road, Wanchai	2125	100	66,128	–	–	–	66,128	–
NOVUM EAST	856 King's Road, Quarry Bay	2893	100	–	28,365	–	–	28,365	–
<b>Kowloon</b>									
Manulife Financial Centre	223-231 Wai Yip Street, Kwun Tong	2050	88.5	–	47,860	919,004	–	966,864	372
52 Hung To Road	52 Hung To Road, Kwun Tong	2047	100	–	–	–	125,114	125,114	–
78 Hung To Road	78 Hung To Road, Kwun Tong	2047	100	–	–	–	119,995	119,995	23
H Zentre	15 Middle Road, Tsim Sha Tsui	2064	100	–	339,711	–	–	339,711	470
Nathan Hill	38 Hillwood Road, Tsim Sha Tsui	2043	100	–	55,031	–	–	55,031	–
Mira Place	118-132 Nathan Road and 1 Kimberley Road, Tsim Sha Tsui	2039	50.08	–	248,716	348,593	–	597,309	138
AIA Financial Centre	712 Prince Edward Road East, San Po Kong	2047	100	–	–	216,593	–	216,593	84
One Portside	29 Tai Yau Street, San Po Kong	2047	100	–	–	–	150,212	150,212	–
Two Portside	9 Pat Tat Street, San Po Kong	2047	100	–	–	161,998	–	161,998	47
Hollywood Plaza	610 Nathan Road, Mong Kok	2047	33.33	–	33,511	64,422	–	97,933	–
Square Mile	11 Li Tak Street, 18 Ka Shin Street and 38 Fuk Chak Street, Mong Kok	2870/ 2041	100	–	94,934	–	–	94,934	–
Cité 33	33 Lai Chi Kok Road, Mong Kok	2101	100	–	11,612	–	–	11,612	–
The Sparkle	500 Tung Chau Street, Cheung Sha Wan	2055	100	–	53,443	–	–	53,443	–
The Vantage	63 Ma Tau Wai Road, Hung Hom	2050	100	–	36,574	–	–	36,574	–
The Zutton	50 Ma Tau Kok Road	2050	100	–	16,788	–	–	16,788	–

## Review of Operations – Business in Hong Kong Major Completed Investment Properties

Project name	Location	Lease expiry	Interest of the Group (%)	Gross floor area attributable to the Group (square feet)					No. of carparks attributable to the Group
				Residential/Hotel Serviced Suite	Commercial	Office	Industrial/Office	Total	
<b>New Territories</b>									
KOLOUR • Tsuen Wan I	68 Chung On Street, Tsuen Wan	2047	74.96	–	138,555	156,981	–	295,536	100
KOLOUR • Tsuen Wan II	145-165 Castle Peak Road, Tsuen Wan	2047	100	–	155,022	–	–	155,022	–
Skyline Plaza	88 Tai Ho Road, Tsuen Wan	2047	100	–	154,259	–	–	154,259	104
Shatin Plaza	21-27 Shatin Centre Street, Sha Tin	2047	77.55	–	114,730	–	–	114,730	67
Shatin Centre	2-16 Wang Pok Street, Sha Tin	2047	100	–	100,029	–	–	100,029	407
MOSTown	18 On Luk Street and 628 Sai Sha Road, Ma On Shan	2047	100	–	612,279	–	–	612,279	1,053
MOSTown Street	8, 18 and 22 On Shing Street, Ma On Shan	2047	100	–	78,422	–	–	78,422	186
Double Cove	8 Wu Kai Sha Road, Ma On Shan	2060	59	–	63,486	–	–	63,486	100
MCP Central	8 Yan King Road, Tseung Kwan O	2047	100	–	956,849	–	–	956,849	703
MCP Discovery	8 Mau Yip Road, Tseung Kwan O	2047	100	–	266,954	–	–	266,954	140
La Cité Noble Shopping Arcade	1 Ngan O Road, Tseung Kwan O	2047	100	–	35,186	–	–	35,186	–
KOLOUR • Yuen Long	1 Kau Yuk Road, Yuen Long	2047	100	–	140,341	–	–	140,341	51
Fanling Centre	33 San Wan Road, Fanling	2047	100	–	151,513	–	–	151,513	318
Flora Plaza	88 Pak Wo Road, Fanling	2047	60	–	94,657	–	–	94,657	130
Dawning Views Plaza	23 Yat Ming Road, Fanling	2047	100	–	87,766	–	–	87,766	–
Citygate	20 Tat Tung Road, Tung Chung and Tung Chung Town Lot No. 11, Lantau Island	2047	20	–	160,716	32,104	–	192,820	267
The Trend Plaza	Tuen Mun Heung Sze Wui Road	2047	100	–	195,280	–	–	195,280	78
The Sherwood	8 Fuk Hang Tsuen Road, Tuen Mun	2052	100	–	30,139	–	–	30,139	237
Marina Cove	Lot No. 526 in D.D. No. 210, Sai Kung	2047	40	–	9,566 (Note)	–	–	9,566	–
<b>Total:</b>				<b>390,445</b>	<b>4,880,438</b>	<b>3,381,845</b>	<b>395,321</b>	<b>9,048,049</b>	<b>5,636</b>

Note: In addition there are 121 pontoons and 30 hardstand spaces attributable to the Group

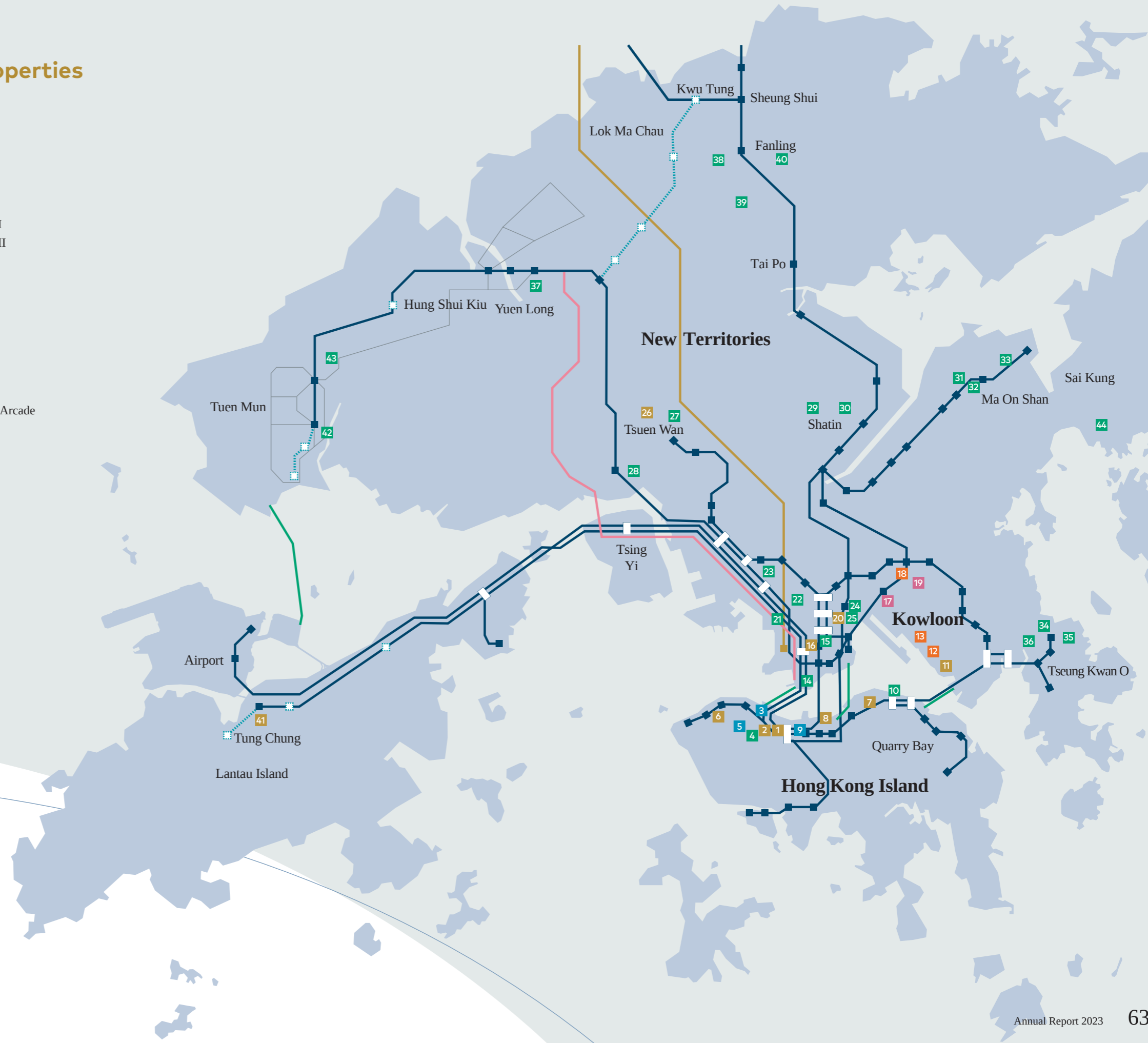
## Major Completed Investment Properties

### Major Completed Investment Properties

- |                                    |                                  |
|------------------------------------|----------------------------------|
| 1 One International Finance Centre | 24 The Vantage                   |
| 2 Two International Finance Centre | 25 The Zutton                    |
| 3 Four Seasons Place               | 26 KOLOUR • Tsuen Wan I          |
| 4 H Code                           | 27 KOLOUR • Tsuen Wan II         |
| 5 Eva Court                        | 28 Skyline Plaza                 |
| 6 FWD Financial Centre             | 29 Shatin Plaza                  |
| 7 AIA Tower                        | 30 Shatin Centre                 |
| 8 208 JOHNSTON                     | 31 MOSTown                       |
| 9 Mira Moon                        | 32 MOSTown Street                |
| 10 NOVUM EAST                      | 33 Double Cove                   |
| 11 Manulife Financial Centre       | 34 MCP Central                   |
| 12 52 Hung To Road                 | 35 MCP Discovery                 |
| 13 78 Hung To Road                 | 36 La Cité Noble Shopping Arcade |
| 14 H Zentre                        | 37 KOLOUR • Yuen Long            |
| 15 Nathan Hill                     | 38 Fanling Centre                |
| 16 Mira Place                      | 39 Flora Plaza                   |
| 17 AIA Financial Centre            | 40 Dawning Views Plaza           |
| 18 One Portside                    | 41 Citygate                      |
| 19 Two Portside                    | 42 The Trend Plaza               |
| 20 Hollywood Plaza                 | 43 The Sherwood                  |
| 21 Square Mile                     | 44 Marina Cove                   |
| 22 Cité 33                         |                                  |
| 23 The Sparkle                     |                                  |

- Residential / Hotel Serviced Suites
- Commercial
- Office
- Industrial / Office
- Commercial & Office

- MTR
- - - MTR (projects in progress)
- Light Rail
- Route 3
- Subsea Tunnel
- Guangzhou – Shenzhen – Hong Kong Express Rail Link





# THE HENDERSON

CENTRAL  
HONG KONG

---

Inspired by a Bauhinia flower  
bud about to blossom,  
The Henderson stands as a  
testament to our vision to usher  
in a new era of sustainability  
and architectural excellence,  
from legacy to future.

## Progress of Major Development Projects

### Beijing

#### Lakeside Mansion (24.5% owned)

“Lakeside Mansion” is a mixed-use development located in the central villa area of Houshayu town, Shunyi District. The country-yard townhouses and high-rise apartments were completed and delivered in 2021, providing a total gross floor area of about 1,060,000 square feet. The remaining 230,000-square-foot commercial portion is scheduled for completion by the end of 2024.



*Lakeside Mansion, Beijing (artist's impression)*

### Changsha

#### The Landscape (50% owned)

Located in Kaifu District, the 5,490,000-square-foot land lot will be built in phases, offering luxury villas, high-rise apartments and commercial facilities with a total gross floor area of around 9,650,000 square feet for 6,443 households. A total gross floor area of about 9,220,000 square feet has already been completed, whilst the remaining residential portion is scheduled for completion in the first half of 2024.



*The Landscape, Changsha (artist's impression)*

## Chengdu

### Chengdu ICC (30% owned)

Chengdu ICC, a large-scale integrated development atop a subway interchange with its close proximity to the Chengdu East Railway Station, comprises about eight million square feet of residential accommodation, four million square feet of office space, close to two million square feet of retail space and a hotel. Phases 1 and 2, with a combined gross floor area of about 3.3 million square feet of residences, were virtually sold out and handed over to buyers. A retail street and a shopping mall at Phase 3, covering approximately 1.4 million square feet, was opened in 2022. Twin office towers are situated atop the shopping mall. The 1,000,000-square-foot One ICC in Phase 4A was completed with tenants moving in progressively. Two ICC in Phase 4B, which is a 280-metre-tall skyscraper covering about 1.3 million square feet, was completed in the third quarter of 2023.

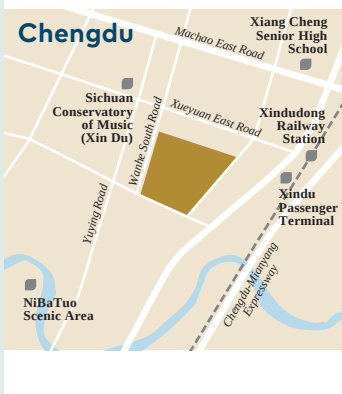


Chengdu ICC,  
Chengdu  
(artist's impression)

## Chengdu

### Xindu Project (50% owned)

Located near Xindu Passenger Terminal and Xindu East Railway Station, this project will be completed in two phases, providing a total gross floor area of about 2,600,000 square feet for more than 1,600 households, complemented by a residents' clubhouse. Phase 1, providing about 1,140,000 square feet of gross floor area in 698 units, was completed in 2022 and handed over to buyers in batches in 2023. The remaining Phase 2 will be completed and delivered in two batches. With the scheduled completion in the second quarter and the fourth quarter of 2024 respectively, they will in aggregate provide 906 units with a total gross floor area of about 1,460,000 square feet.



Xindu Project,  
Chengdu

## Review of Operations – Business in Mainland China

### Progress of Major Development Projects

#### Chengdu

##### CIFI Centre (50% owned)

Adjacent to the Wansheng Transit-oriented Development (“TOD”) hub in Wenjiang District, the site is planned to be developed into a large-scale integrated community, comprising a commercial complex, quality residences and ecological park. The land lot with a site area of approximately 2,000,000 square feet will be developed in five phases. Retail shops at Phase 4, covering a total gross floor area of about 190,000 square feet, were completed in 2023. Residences at Phase 1 will be completed in January 2024, providing a total gross floor area of about 1,610,000 square feet. The office building, complemented by large-scale commercial facilities at Phase 4 is expected to be completed in the second quarter of 2024, providing a total gross floor area of about 1,080,000 square feet.



*CIFI Centre,  
Chengdu  
(artist's impression)*

#### Chengdu

##### Xinjin Project (50% owned)

Adjacent to the upcoming Transit-oriented Development (“TOD”) hub in Xinjin District, this project is just a 30-minute drive from the city centre. The land lot with a site area of approximately 680,000 square feet will be developed in two phases, providing an aggregate gross floor area of about 1,030,000 square feet for 798 households upon completion. Phase 1 is expected to be completed in the second quarter of 2024, providing a total gross floor area of about 660,000 square feet. The remaining Phase 2 is planned for completion in 2025.

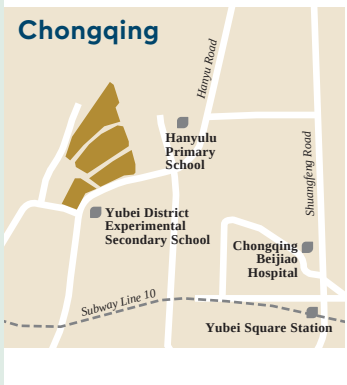


*Xinjin Project,  
Chengdu  
(artist's impression)*

## Chongqing

### Yubei Project (50% owned)

Located in Lianglu Airport precinct at Yubei District, the 1,100,000-square-foot land parcel is planned to be developed into an integrated community. Comprising low-rise residential buildings, townhouses and villas, this project will provide about 1,550 residential units with a total residential/commercial gross floor area of about 1,660,000 square feet. The project will be developed in four phases. Phase 1 was completed in 2023, providing a total gross floor area of about 360,000 square feet. The first batch of Phase 2 development is expected to be completed in 2024.

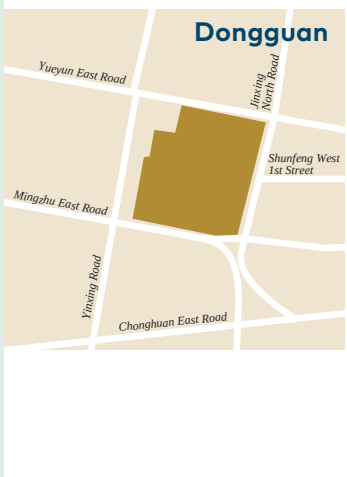


Yubei Project,  
Chongqing  
(artist's impression)

## Dongguan

### Shijie Project (50% owned)

The 280,000-square-foot land lot in Shijie Town is planned to be developed into high-rise apartments, complemented by ecological parks, commercial, office, educational and community facilities. Construction works are in progress. Phase 1 of the project is scheduled for completion in the first half of 2024, providing a total gross floor area of about 390,000 square feet. The remaining portion is also expected to be completed within 2024, providing another 470,000 square feet.



Shijie Project,  
Dongguan  
(artist's impression)



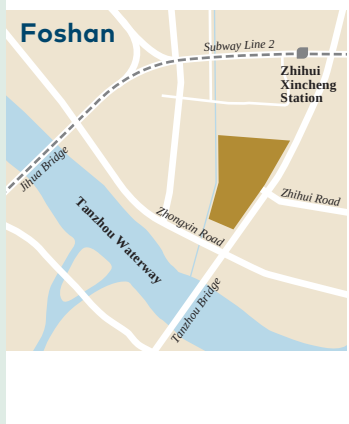
## Review of Operations – Business in Mainland China

### Progress of Major Development Projects

## Foshan

### Chancheng Project (50% owned)

Located in Zhangcha town, Chancheng District, this project is surrounded by a vibrant neighbourhood with various schools, shopping arcades and lush green parks. The land lot with a site area of about 500,000 square feet will be built in three phases, offering 1,191 residential units with a total residential gross floor area of about 1,320,000 square feet. The project is under construction and its first phase of about 460,000 square feet is scheduled for completion in the first quarter of 2024. Phase 2 development is expected to be completed in the fourth quarter of 2024, providing a total gross floor area of about 420,000 square feet.



*Chancheng Project,  
Foshan  
(artist's impression)*

## Guangzhou

### Panyu Project (50% owned)

Located in Panyu District, this project commands panoramic views of the Pearl River with Guangzhou Higher Education Mega Centre on its opposite shore. A commercial-cum-residential land lot, with a site area of about 1,090,000 square feet, will be developed into high-rise apartments, complemented by commercial and community facilities, providing a total gross floor area of about 3,280,000 square feet. The project is under construction and the first batch of residences is scheduled for completion and delivery in the second quarter of 2024, providing a total gross floor area of about 1,610,000 square feet.

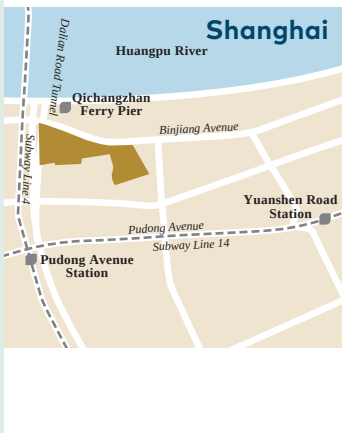


*Panyu Project,  
Guangzhou  
(artist's impression)*

## Shanghai

### Pudong Project (51% owned)

Located in Lujiazui’s core financial hub close to Pudong Avenue station of Metro Line 4 and Line 14, this 330,000-square-foot land lot will be developed into a mixed-use development of office and commercial space. Construction works for the basement, as well as the superstructure, have been completed. Installation of curtain walls and interior fitting-out works are in progress. The project will provide a total developable gross floor area of over 830,000 square feet upon scheduled completion in 2025.



*Pudong Project,  
Shanghai  
(artist's impression)*

## Shenzhen

### Nanshan Project (50% owned)

Located in Nanyou section of Nanshan District, with the subway stations of Nanyou West and Nanyou in its proximity, this 70,000-square-foot land lot will be developed into an integrated complex with industrial R&D office space, dormitory, and commercial facilities. Construction works have already commenced and the project is planned for completion in 2024, providing a total gross floor area of about 420,000 square feet.



*Nanshan Project,  
Shenzhen  
(artist's impression)*

## Review of Operations – Business in Mainland China

### Progress of Major Development Projects

## Shijiazhuang

### Changan Project (100% owned)

The project, which is conveniently located at the Second Ring Road North in the city's core Changan District, will be developed into a large-scale community. This project will comprise in total about 3,610,000 square feet of gross floor area, including about 2,780,000 square feet with approximately 2,200 residential units, 660,000 square feet of about 1,400 apartment units, 90,000 square feet of commercial space and 80,000 square feet of kindergarten and other community facilities.



*Changan Project,  
Shijiazhuang  
(artist's impression)*

## Suzhou

### Commercial-cum-residential Project in Xiangcheng District (11% owned)

Located in Xiangcheng District, this project will be developed into a community with residences, apartments and supporting commercial spaces, providing a total floor area of approximately 3,180,000 square feet for approximately 2,200 households. The entire development will be completed in three phases. The first two phases, with a combined gross floor area of about 1,710,000 square feet, were completed in 2023. Phase 3 development is expected to be completed in the fourth quarter of 2024, with a total gross floor area of around 1,470,000 square feet.



*Commercial-cum-residential  
Project in Xiangcheng  
District, Suzhou  
(artist's impression)*

## Tianjin

### Dongli Project (50% owned)

Adjacent to subway line No. 2, this project is conveniently located at the Outer Ring Road East of Dongli District. The land lot with a site area of about 1,000,000 square feet will be developed in three phases, offering 1,618 residential units with a total residential gross floor area of about 1,750,000 square feet. Phase 1, covering a gross floor area of about 580,000 square feet, was completed in 2023. Phase 2, which is under construction with a gross floor area of about 540,000 square feet, is expected to be completed in the fourth quarter of 2024.

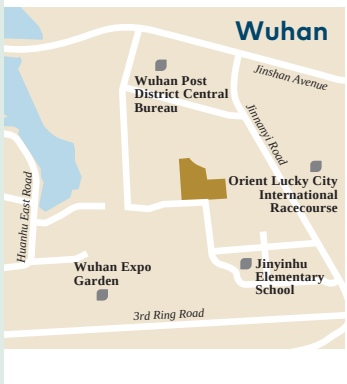


*Dongli Project,  
Tianjin  
(artist's impression)*

## Wuhan

### Dongxiwu Project (50% owned)

Located in Dongxiwu District, with Third Ring Road and an interchange station of two subway lines in its vicinity, this project is characterised by its blending of transportation convenience with the magnificent views of its surrounding scenic Wuhan Expo Garden and international golf course. The land lot with a site area of about 480,000 square feet is planned to be developed into a high-end residential development, offering 919 units with a total residential gross floor area of over 1,300,000 square feet. The project is under construction and the first batch of residences will be completed in January 2024, providing a total gross floor area of about 197,000 square feet.



*Dongxiwu Project,  
Wuhan  
(artist's impression)*

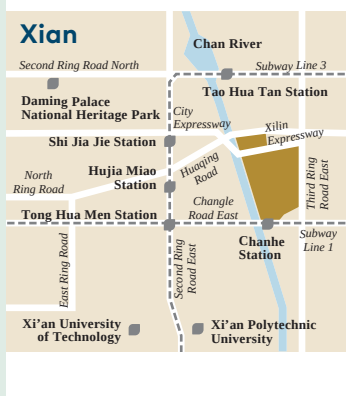
## Review of Operations – Business in Mainland China

### Progress of Major Development Projects

#### Xian

##### La Botanica (50% owned)

La Botanica is located within the scenic Chan Ba Ecological District with a subway line connecting it to the city centre. This community development will have a total gross floor area of about 32,850,000 square feet, providing homes for over 27,500 households upon full completion. A total gross floor area of about 30,000,000 square feet has already been completed and delivered to buyers. Currently, only Phase 4R2, as well as certain portion at Phase 4M1, are still under construction. Phase 4R2 is scheduled to be completed in the third quarter of 2024, providing a total gross floor area of about 1,790,000 square feet.



*La Botanica,  
Xian  
(artist's impression)*

#### Xuzhou

##### Grand Paradise (100% owned)

In addition to a total residential gross floor area of about 4,500,000 square feet, which was handed over to buyers, Grand Paradise also boasts a commercial area of over 600,000 square feet. The completion certificate was obtained in 2022 for its 560,000 square feet of commercial space.



*Grand Paradise,  
Xuzhou*

## Major Completed Investment Properties

Project name	Location	Lease expiry	Interest of the Group (%)	Gross floor area attributable to the Group* (square feet)			No. of car parks attributable to the Group
				Commercial	Office	Total	
<b>Beijing</b>							
World Financial Centre	No. 1 East Third Ring Middle Road, Chaoyang District	2034/2044	100	212,644	1,999,947	<b>2,212,591</b>	1,163
<b>Shanghai</b>							
Lumina Shanghai	No. 175 Longyao Road, Xuhui District	2055/2065	100	276,009	1,839,585	<b>2,115,594</b>	1,187
Lumina II Shanghai	No. 317-318 Longwen Road, Xuhui District	2058/2068	100	153,786	866,862	<b>1,020,648</b>	744
Henderson Metropolitan	No. 300 Nanjing Road East, Huangpu District	2053	100	406,618	427,980	<b>834,598</b>	272
Henderson 688	No. 688 Nanjing Road West, Jingan District	2044	100	49,807	660,829	<b>710,636</b>	404
2 Grand Gateway	No. 3 Hong Qiao Road, Xuhui District	2043	100	–	687,981	<b>687,981</b>	–
Skycity	No. 547 Tian Mu Road West, Jingan District	2042	100	293,448	143,401	<b>436,849</b>	272
Centro	No. 568 Heng Feng Road, Jingan District	2042	100	65,467	368,658	<b>434,125</b>	186
Greentech Tower	No. 436 Heng Feng Road, Jingan District	2042	100	52,922	355,882	<b>408,804</b>	163
The Roof	No. 1-36, Lane 458, Madang Road, Huangpu District	2054/2064	50	53,020	128,177	<b>181,197</b>	80
<b>Guangzhou</b>							
Lumina Guangzhou	No. 11 and 13 Qiaoguangxi Road and No. 181 Yanjiangxi Road, Yuexiu District	2033/2036/2056	100	927,725	972,946	<b>1,900,671</b>	901
Heng Bao Plaza	No. 133 Bao Hua Road, Liwan District	2040	100	609,550	–	<b>609,550</b>	326
<b>Chengdu</b>							
Chengdu ICC	No. 577 Dongda Road, Jinjiang District	2048	30	425,921	682,058	<b>1,107,979</b>	889
<b>Xian</b>							
La Botanica	No. 299 Northern Section of East Chanhe Road, Chanba Ecological Zone	2078	50	302,264	–	<b>302,264</b>	250
<b>Total:</b>				<b>3,829,181</b>	<b>9,134,306</b>	<b>12,963,487</b>	<b>6,837</b>

\* Including lettable areas at basement.

# Corporate Culture, Business Model and Strategic Direction

## Corporate Culture

With a commitment to maintaining rigorous standards of ethics and governance, the Board cultivates and fosters a corporate culture of integrity, growth, care and collaboration throughout and in all aspects of operations, as befits the Group's core values, as well as in keeping with its overarching G.I.V.E. Sustainability Strategy, which encompasses four primary drivers, namely Green for Planet, Innovation for Future, Value for People and Endeavour for Community.

The Board defines, promotes and oversees such culture by ensuring its alignment and consistency with the Group's business objectives, corporate strategy and future direction. The Group's corporate culture is manifested in and reflected by a broad range of Group-wide policies, practices and procedures, including those relating to audit and compliance, whistleblowing, equal opportunity and diversity, employee welfare and benefits, and corporate social responsibility. Collectively, these established processes shape, sustain and drive the Group's corporate culture.

## Business Model

Henderson Land has established a diversified business model which comprises "three pillars" namely, property investment, strategic investments and property development in both Hong Kong and mainland China. The property investment business and strategic investments provide a reliable and growing income source to the Group, while the property development business is a dynamic profit driver.

The Group's property development business in Hong Kong is vertically integrated, enabling the design, development, construction, sales and management of development projects to be executed in an efficient manner. In addition to actively participating in public tenders, the Group also applies a cost effective approach of land banking by acquiring old buildings for redevelopment in the urban areas and converting the land-use of New Territories land in order to obtain development land sites at a reasonable cost. For mainland China projects, the Group continues to co-operate with mainland property developers in jointly developing large-scale residential sites in the first-tier cities as well as the second-tier cities with high growth potential, which are characterised by a preponderance of middle class residents, whilst also expanding its premier portfolio of commercial investment properties in the first-tier cities.

In Hong Kong, the Group's substantial and diverse property investment portfolio mainly comprises offices and shopping arcades in core areas, as well as a number of large-scale shopping malls located in strategic locations above or adjacent to MTR stations. In mainland China, the Group owns exceptionally well designed and quality large-scale commercial complexes situated in prime locations for rental purposes.

As regards strategic investments, the Group is the largest shareholder of two listed companies, namely, The Hong Kong and China Gas Company Limited ("HKCG") and Hong Kong Ferry (Holdings) Company Limited ("HKF"). HKCG is engaged in the production and distribution of gas in Hong Kong and mainland China. HKF is engaged in property development and investment. HKCG, being a public utility company, provides a very substantial income to the Group. As a subsidiary of the Company, Miramar Hotel and Investment Company, Limited, is engaged in property investment, hotel operation and food and beverage operations.

### Strategic Direction

The Group is dedicated to maximising value for shareholders over the long term by executing the following strategies:

#### Building for a sustainable future with reasonable land costs

The Group actively participates in public tenders. In addition, the Group also replenishes its land bank by acquiring old tenement buildings for redevelopment and applying for land-use conversion for its portfolio of New Territories land. Such dual approach to land banking has proven to be a reliable source of land supply with a reasonable acquisition cost, which is beneficial to the Group's development returns in the long term.

As a sustainable property developer, the Group is highly proactive in its commitment to environmental stewardship during the process of its development activities, and carefully anticipates the needs and concerns of society.

#### Locating prime sites for property investment with a stable income stream

The Group's property investment portfolio is well diversified with commercial properties situated in prime locations, generating a recurring and steady income stream. Furthermore, the department store and supermarket businesses operated by the Group's listed subsidiary – Henderson Investment Limited, mainly at the Group's properties and malls, serve to maximise the value and occupancy rate of the Group's investment properties, which is beneficial to, and in the interest of the Group.

#### Participating in the mainland China market

Property development and property investment in mainland China provide the Group with a focus for long-term growth. The Group will continue to look for development projects in the first-tier cities, as well as those second-tier cities with high growth potential, so as to replenish its land bank. Co-operation with local property developers will be further optimised so as to push forward the property development business. In addition, in the central locations of major cities, the Group will cautiously seek to acquire prime sites for commercial/office developments for long-term investment holding. The Group will concentrate on the development of Grade-A office buildings with retail malls comprising a smaller percentage of the overall rental portfolio.

#### Strategic investment for constant return

The listed subsidiaries and associates provide another steady recurrent income stream to the Group. The distinctive business nature of HKCG, in particular, is a supplement to the Group's core businesses of property development and property investment and allows Henderson Land to smooth out the cyclicity of the Group's property development business.

#### Conservative financial strategy

The Group employs a conservative funding and treasury strategy. It consistently keeps low to moderate financial gearing ratio, prudent debt maturity profile, abundant unutilised committed banking facilities of medium term in tenor, reasonable funding cost, as well as appropriate proportion of fixed rate debt. The Group maintains an excellent ongoing relationship with commercial banks while endeavouring to diversify its funding sources through debt issuance.



# Financial Review

## Results of operations

The following discussions should be read in conjunction with the Company's audited consolidated financial statements for the year ended 31 December 2023.

### Revenue and profit

	Revenue			Profit/(loss) contribution from operations		
	Year ended 31 December		Increase/ (Decrease) %	Year ended 31 December		Increase/ (Decrease) %
	2023	2022		2023	2022	
	HK\$ million	HK\$ million		HK\$ million	HK\$ million	
Reportable segments						
– Property development	<b>15,210</b>	14,635	+4%	<b>2,459</b>	2,928	-16%
– Property leasing	<b>6,876</b>	6,731	+2%	<b>4,924</b>	4,834	+2%
– Department stores and supermarket-cum-stores operations	<b>1,566</b>	1,805	-13%	<b>100</b>	172	-42%
– Hotel room operation	<b>333</b>	160	+108%	<b>102</b>	(44)	+332%
– Other businesses	<b>3,585</b>	2,220	+61%	<b>35</b>	(168)	+121%
	<b>27,570</b>	25,551	+8%	<b>7,620</b>	7,722	-1%

	Year ended 31 December		Increase %
	2023	2022	
	HK\$ million	HK\$ million	
Profit attributable to equity shareholders of the Company			
– including the Group's attributable share of changes in fair value of investment properties and investment properties under development (net of deferred taxation) held by the Group's subsidiaries, associates and joint ventures	<b>9,261</b>	9,239	+0.2%
– excluding the Group's attributable share of changes in fair value of investment properties and investment properties under development (net of deferred taxation) held by the Group's subsidiaries, associates and joint ventures ("Underlying Profit") (Note)	<b>9,706</b>	9,629	+0.8%

Note: Underlying profit attributable to equity shareholders of the Company ("Underlying Profit") excludes the Group's attributable share of fair value change (net of deferred tax) of the investment properties and investment properties under development held by subsidiaries, associates and joint ventures. In order to fully exclude the aforesaid effects of changes in fair value from the Underlying Profit, the Group's attributable share of the cumulative fair value loss (net of tax) of investment properties disposed of during the year (which has been included in calculating the net gain on disposal of investment properties and hence the profit attributable to equity shareholders of the Company during the year) of HK\$44 million (2022: cumulative fair value gain (net of tax) of HK\$153 million) was added back in arriving at the Underlying Profit.

Below is the comparison of the Underlying Profits for the years ended 31 December 2023 and 31 December 2022 by excluding certain fair value adjustments for both years:

	Year ended 31 December		Increase/(Decrease)	
	2023 HK\$ million	2022 HK\$ million	HK\$ million	%
Underlying Profit	9,706	9,629	77	+0.8%
Add/(Less):				
(i) Net fair value loss/(gain) on derivative financial instruments measured at fair value through profit or loss relating to certain interest rate swap contracts, cross currency swap contracts, cross currency interest rate swap contracts and forward exchange forward contracts (net of tax) for which no hedge accounting was applied during the year	69	(256)	325	
(ii) Aggregate fair value loss on the Group's listed investments measured as financial assets at fair value through profit or loss	2	319	(317)	
(iii) One-off subsidy received by the Group from HKSAR Government's COVID-19 Anti-epidemic Fund under the Employment Support Scheme in 2022	–	(68)	68	
(iv) Gain on the de-recognition of the Group's investment in Sunlight Real Estate Investment Trust ("Sunlight REIT") from "Investment measured as financial asset at fair value through profit or loss" and gain on bargain purchase from the recognition of the Group's investment in Sunlight REIT as "Interest in associate", net of fair value loss in Sunlight REIT (collectively, the "Aggregate Net One-Off Gains")	(1,591)	–	(1,591)	
	<b>8,186</b>	9,624	(1,438)	-15%

Discussions on the major reportable segments are set out below.

### Property development

The gross revenue and pre-tax profit contributions from the property development segment in Hong Kong, for both years ended 31 December 2023 and 31 December 2022, comprised the gross revenue and pre-tax profit contributions generated from the sales of properties as well as the sale of leasehold land, interest income from mortgage loans and interest income from property development joint ventures.

## Financial Review

### Gross revenue – subsidiaries and by geographical contribution

The gross revenue from property sales during the years ended 31 December 2023 and 31 December 2022 generated by the Group's subsidiaries, and by geographical contribution, were as follows:

	Year ended 31 December		Increase	
	2023 HK\$ million	2022 HK\$ million	HK\$ million	%
<i>By geographical contribution:</i>				
Hong Kong	14,675	14,119	556	+4%
Mainland China	535	516	19	+4%
	<b>15,210</b>	<b>14,635</b>	<b>575</b>	<b>+4%</b>

The gross revenue from property sales in Hong Kong of HK\$14,675 million during the year ended 31 December 2023 was mainly contributed from the following residential development projects completed during the year ended 31 December 2023 and in prior years, and the sold units of which were delivered to the buyers during the year ended 31 December 2023:

- (i) HK\$2,489 million from “Henley Park” in The Kai Tak Development Area, Kowloon which was completed in March 2022;
- (ii) HK\$1,067 million from “Caine Hill” in Mid-Levels, Hong Kong Island which was completed in January 2023;
- (iii) HK\$1,537 million from “The Holborn” in Quarry Bay, Hong Kong Island which was completed in February 2023;
- (iv) HK\$4,702 million from “One Innovale • Archway”, “One Innovale • Bellevue” and “One Innovale • Cabanna” in Fanling North, the New Territories which were completed in 2022; and
- (v) HK\$1,920 million from “The Harmonie” in Cheung Sha Wan, Kowloon which was completed in November 2022.

Although the residential project of “Baker Circle • Dover” was also completed in October 2023, the sold units of this project are scheduled for delivery to the buyers in 2024 and therefore no revenue and profit contribution have been recognised from this project for the year ended 31 December 2023.

The gross revenue from property sales in mainland China of HK\$535 million during the year ended 31 December 2023 was mainly contributed as to HK\$413 million from “Riverside Park” in Suzhou and HK\$81 million from the “Changan Project” in Shijiazhuang. By comparison, for the corresponding year ended 31 December 2022, gross revenue from property sales of HK\$516 million was mainly contributed as to HK\$414 million from “Riverside Park” in Suzhou.

### Pre-tax profits – by geographical distribution and from subsidiaries, associates and joint ventures

The Group's attributable share of pre-tax profits from property sales, by geographical contribution and from subsidiaries (after deducting non-controlling interests), associates and joint ventures during the years ended 31 December 2023 and 31 December 2022, were as follows:

	Year ended 31 December		Decrease	
	2023 HK\$ million	2022 HK\$ million	HK\$ million	%
<i>By geographical contribution:</i>				
Hong Kong	2,169	3,355	(1,186)	-35%
Mainland China	2,126	2,197	(71)	-3%
	<b>4,295</b>	<b>5,552</b>	<b>(1,257)</b>	<b>-23%</b>

The decrease in the Group's attributable share of pre-tax profits from property sales in Hong Kong during the year ended 31 December 2023 of HK\$1,186 million (or 35%) was mainly due to lower pre-tax profit margins recognised during the year, especially in relation to "The Henley" and "Henley Park", being the Group's development projects at The Kai Tak Development Area.

	Year ended 31 December		Decrease	
	2023 HK\$ million	2022 HK\$ million	HK\$ million	%
<i>By contribution from subsidiaries (after deducting non-controlling interests), associates and joint ventures:</i>				
Subsidiaries	2,364	2,858	(494)	-17%
Associates	111	505	(394)	-78%
Joint ventures	1,820	2,189	(369)	-17%
	<b>4,295</b>	<b>5,552</b>	<b>(1,257)</b>	<b>-23%</b>

The decrease of HK\$494 million (or 17%) in the Group's attributable share of pre-tax profit contributions from property sales of the Group's subsidiaries during the year ended 31 December 2023 was mainly due to the year-on-year decrease in pre-tax profit contributions from the Group's projects in The Kai Tak Development Area (namely, "The Henley" and "Henley Park") and from "Aquila • Square Mile" in Hong Kong in the aggregate amount of HK\$1,699 million, which was partially offset by the year-on-year increase in pre-tax profit contributions from "One Innovale • Bellevue", "The Harmonie", "The Holborn" and "Caine Hill" in Hong Kong in the aggregate amount of HK\$1,211 million.

The decrease of HK\$394 million (or 78%) in the Group's attributable share of pre-tax profit contributions from property sales of the Group's associates during the year ended 31 December 2023 was mainly due to the year-on-year decrease of HK\$488 million in the Group's attributable share of pre-tax profit contribution from "The Royale Phases 1 to 3" which is a joint venture project of Hong Kong Ferry (Holdings) Company Limited ("HK Ferry"), a listed associate of the Group and which was almost fully sold at the end of 2022.

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The decrease of HK\$369 million (or 17%) in the Group's attributable share of pre-tax profit contributions from property sales of the Group's joint ventures during the year ended 31 December 2023 was mainly due to the year-on-year decrease of HK\$328 million in the Group's attributable share of pre-tax profit contributions from the property sales of joint ventures in mainland China during the year.

### Property leasing

#### Gross revenue – subsidiaries and by geographical contribution

The gross revenue from property leasing during the years ended 31 December 2023 and 31 December 2022 generated by the Group's subsidiaries, and by geographical contribution, were as follows:

	Year ended 31 December		Increase	
	2023 HK\$ million	2022 HK\$ million	HK\$ million	%
<i>By geographical contribution:</i>				
Hong Kong	4,845	4,710	135	+3%
Mainland China	2,031	2,021	10	+0.5%
	<b>6,876</b>	<b>6,731</b>	<b>145</b>	<b>+2%</b>

#### Pre-tax net rental income – by geographical distribution and from subsidiaries, associates and joint ventures

The Group's attributable share of pre-tax net rental income, by geographical contribution and from subsidiaries (after deducting non-controlling interests), associates and joint ventures during the years ended 31 December 2023 and 31 December 2022, were as follows:

	Year ended 31 December		Increase/(Decrease)	
	2023 HK\$ million	2022 HK\$ million	HK\$ million	%
<i>By geographical contribution:</i>				
Hong Kong	4,915	4,609	306	+7%
Mainland China	1,507	1,603	(96)	-6%
	<b>6,422</b>	<b>6,212</b>	<b>210</b>	<b>+3%</b>
<i>By contribution from subsidiaries (after deducting non-controlling interests), associates and joint ventures:</i>				
Subsidiaries	4,583	4,492	91	+2%
Associates	432	356	76	+21%
Joint ventures	1,407	1,364	43	+3%
	<b>6,422</b>	<b>6,212</b>	<b>210</b>	<b>+3%</b>

For Hong Kong, on an overall portfolio basis, there was a year-on-year increase of HK\$135 million (or 3%) in rental revenue contribution and a year-on-year increase of HK\$306 million (or 7%) in the Group's attributable share of pre-tax net rental income contribution for the year ended 31 December 2023. The increase in the Group's attributable share of pre-tax net rental income was mainly due to the following:

- (i) the increase in pre-tax profit contribution of HK\$185 million from the investment properties held by the Group's subsidiaries, mainly due to the year-on-year increase in gross rental revenue contribution from "H Zentre", "MOSTown", "Trend Plaza" and certain other Hong Kong investment properties in the aggregate amount of HK\$141 million as well as the year-on-year decrease in promotion expenditures and building management fee in the aggregate amount of HK\$33 million;
- (ii) the increase in the Group's attributable share of pre-tax profit contribution of HK\$76 million from the investment properties held by the Group's associates, mainly due to the Group's attributable share of pre-tax net rental income contribution of HK\$65 million (2022: Nil) from Sunlight REIT after it became a listed associate of the Group on 30 June 2023 (as referred to in the paragraph headed "Increase in the Group's interest in Sunlight REIT" below); and
- (iii) the increase in the Group's attributable share of pre-tax profit contribution of HK\$45 million from the investment properties held by the Group's joint ventures, mainly in relation to ifc and Tung Chung as a result of their improved earnings performance after the lifting of social distancing measures since the end of 2022.

For mainland China, on an overall portfolio basis, there was a year-on-year increase of HK\$10 million (or 0.5%) in rental revenue contribution and a year-on-year decrease of HK\$96 million (or 6%) in the Group's attributable share of pre-tax net rental income contribution for the year ended 31 December 2023. Based on the average exchange rates between Renminbi ("RMB") and Hong Kong dollars ("HKD") for the two financial years ended 31 December 2023 and 31 December 2022, there was a year-on-year depreciation of RMB against HKD by approximately 5% during the year ended 31 December 2023, and excluding the effect of foreign currency translation, there was in RMB terms:

- (i) a year-on-year increase in gross rental income of 7% which was mainly attributable to the increased leasing revenue contributions for the year ended 31 December 2023 from the twin office towers of "Lumina Guangzhou" in Guangzhou following the increased occupancy, as well as the additional leasing revenue contributions from "Lumina Shanghai" Phases 1 and 2 in Shanghai's Xuhui Riverside Development Area which were completed in 2022, which outweigh the decrease in rental revenue contribution of "World Financial Centre" in Beijing due to a slightly lower occupancy during the year ended 31 December 2023 compared with the previous year; and
- (ii) a year-on-year decrease in the Group's attributable share of pre-tax net rental income of 1% which was mainly attributable to the higher marketing expenses for the recently completed investment properties, despite the year-on-year increase in gross rental income as referred to above.

### Department stores and supermarket-cum-stores operations

Department stores and supermarket-cum-stores operations are carried out by Citistore (Hong Kong) Limited ("Citistore") and Unicorn Stores (HK) Limited ("Unicorn") respectively, both being wholly-owned subsidiaries of Henderson Investment Limited, a non-wholly owned listed subsidiary of the Group. For the year ended 31 December 2023, revenue contribution amounted to HK\$1,566 million (2022: HK\$1,805 million) which represented a year-on-year decrease of HK\$239 million (or 13%) from that for the corresponding year ended 31 December 2022. The decrease in revenue during the year ended 31 December 2023 was mainly attributable to the decrease in revenue contribution from Unicorn for the year, which in turn was mainly attributable to (i) the lower sales from Unicorn's APITA supermarket-cum-store at Taikoo Shing due to its phased renovations; (ii) the decrease in customers' demand for food and daily necessities at the supermarkets operated by Unicorn due to the lifting of social distancing measures since the end of 2022; and (iii) the fall in retail sales of the Group due to an increase in outbound travel, and cross-border consumption and shopping.

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Profit contribution (after the elimination of rental expenditure payable by Citistore and Unicorn to the Group, in respect of certain store premises leased by Citistore and Unicorn from the Group for business operation) for the year ended 31 December 2023 decreased by HK\$72 million (or 42%), to HK\$100 million (2022: HK\$172 million). The decrease in profit contribution was mainly attributable to the decrease in pre-tax profit contribution from Unicorn for the year ended 31 December 2023 which resulted from the decrease in revenue contribution from Unicorn for the year as referred to above.

### Hotel room operation

This mainly relates to the sales of hotel rooms by Miramar Hotel and Investment Company, Limited (“Miramar”, a non-wholly owned listed subsidiary of the Group) in respect of “The Mira Hong Kong Hotel” and “Mira Moon Hotel”, being the two hotels operated by Miramar in Hong Kong.

During the year ended 31 December 2023, revenue amounted to HK\$333 million (2022: HK\$160 million) and pre-tax profit amounted to HK\$102 million (2022: pre-tax loss of HK\$44 million), representing a year-on-year increase in revenue of HK\$173 million (or 108%) and a turnaround in the pre-tax operating results from loss of HK\$44 million for the corresponding year ended 31 December 2022 to profit of HK\$102 million for the year ended 31 December 2023. The remarkable improvement in the revenue and pre-tax results performances during the year ended 31 December 2023 were mainly attributable to the increased hotel room sales and patronage from foreign travellers following the release of border quarantine measures in September 2022 by the HKSAR Government.

### Other businesses

Other businesses mainly comprise hotel management (other than hotel room operation), construction, provision of finance (other than interest income from mortgage loans as well as interest income from property development joint ventures which are classified under the “Property development” segment above), investment holding, project management, property management, agency services, security guard and cleaning services, as well as travel and food and beverage operations.

Revenue and pre-tax profit contribution from other businesses for the year ended 31 December 2023 amounted to HK\$3,585 million and HK\$35 million respectively, representing:

- (a) an increase of HK\$1,365 million (or 61%) over the revenue contribution of HK\$2,220 million for the corresponding year ended 31 December 2022, and which was mainly attributable to the following:
  - (i) the increase in revenue contribution of HK\$1,002 million during the year ended 31 December 2023 from Miramar’s hotel management, travel and food and beverage operations, following the release of border quarantine measures in September 2022 by the HKSAR Government and the lifting of social distancing measures since the end of 2022; and
  - (ii) the increase in revenue contribution of HK\$444 million from the construction activities carried out by the Group for the residential project development of the Group’s joint ventures at The Kai Tak Development Area;and
- (b) an increase in pre-tax profit contribution of HK\$203 million (or 121%) from the pre-tax loss of HK\$168 million for the corresponding year ended 31 December 2022, and which was mainly attributable to the increase in pre-tax profit contribution of HK\$121 million from Miramar’s hotel management, travel and food and beverage operations and the increase in pre-tax profit contribution of HK\$63 million from the Group’s construction activities (both as referred to above).

### Increase in the Group's interest in Sunlight REIT

During the year ended 31 December 2023, the Group's beneficial holding in the listed units of Sunlight REIT had increased from 19.535% at 1 January 2023 to 20.001% at 30 June 2023 (the "First Six-Month Period"), through the Group's purchases of 2,476,000 listed units of Sunlight REIT in the open market during the First Six-Month Period as well as 6,739,817 new listed units of Sunlight REIT issued during the First Six-Month Period to a wholly-owned subsidiary of the Company which is engaged in the provision of asset management services to Sunlight REIT. During the period from 1 July 2023 to 31 December 2023 (the "Second Six-Month Period"), the abovementioned wholly-owned subsidiary of the Company was also issued 8,649,800 new listed units of Sunlight REIT as payment of manager's fee by Sunlight REIT in lieu of cash, and the Group purchased a further 2,000,000 listed units of Sunlight REIT in the open market. Together with Sunlight REIT's repurchase of 1,000,000 issued listed units in the open market and the subsequent cancellation of such repurchased units during the Second Six-Month Period, the Group's beneficial holding in the listed units of Sunlight REIT had further increased to 20.536% at 31 December 2023.

In this regard, commencing from 30 June 2023, being the date on which the Group had a beneficial interest which first exceeded 20% in the issued units (which carry voting rights) of Sunlight REIT, the Group has accounted for Sunlight REIT as a listed associate of the Group under the principles of Hong Kong Accounting Standard ("HKAS") 28, *Investments in associates and joint ventures* that with the Group's holding of 20% or more of the voting power of Sunlight REIT, the Group is presumed to have significant influence in Sunlight REIT.

As a result:

- (i) commencing from 30 June 2023, the Group has de-recognised its investment in Sunlight REIT from "Investment measured as financial asset at fair value through profit or loss" and recognised such investment as "Interest in associate";
- (ii) during the year ended 31 December 2023, the Group recognised the Aggregate Net One-Off Gains in the amount of HK\$1,591 million; and
- (iii) commencing from 30 June 2023, the financial results of Sunlight REIT were accounted for under the equity method of accounting in the Group's consolidated financial statements. In this regard, the Group's attributable share of post-tax reported profit and post-tax underlying profit from Sunlight REIT amounted to HK\$62 million and HK\$73 million respectively (2022: HK\$Nil and HK\$Nil respectively), which were included in the Group's attributable share of post-tax reported and underlying profits less losses of associates during the year ended 31 December 2023 as referred to in the paragraph headed "Associates" below. The Group's attributable share of post-tax reported and underlying profits from Sunlight REIT, as referred to above, included an aggregate gain on step acquisitions of additional interests in Sunlight REIT in the amount of HK\$45 million which arose from the Group's increase in the holding of the listed units of Sunlight REIT during the Second Six-Month Period.



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### Associates

The Group's attributable share of post-tax profits less losses of associates during the year ended 31 December 2023 amounted to HK\$2,794 million (2022: HK\$2,662 million), representing an increase of HK\$132 million (or 5%), over that for the corresponding year ended 31 December 2022. Excluding the Group's attributable share of changes in fair value of investment properties held by the associates (net of deferred taxation) during the year, the Group's attributable share of the underlying post-tax profits less losses of associates for the year ended 31 December 2023 amounted to HK\$2,575 million (2022: HK\$2,641 million), representing a decrease of HK\$66 million (or 2%), from that for the corresponding year ended 31 December 2022. Such year-on-year decrease in the underlying post-tax profits during the year ended 31 December 2023 was mainly attributable to the following:

- (i) the year-on-year increase of HK\$166 million in the Group's attributable share of underlying post-tax profit contribution from The Hong Kong and China Gas Company Limited ("HKCG"), which mainly arose from the increase in post-tax profit contributions from HKCG's utilities and smart energy businesses in mainland China following the gradual business recovery after the COVID-19 pandemic and hence the improvement in gas sales volumes and profit margins in mainland China whilst the gas business in Hong Kong remained stable during the year;
- (ii) as referred to in the paragraph headed "Increase in the Group's interest in Sunlight REIT" above, commencing from 30 June 2023, the financial results of Sunlight REIT were accounted for under the equity method of accounting in the Group's consolidated financial statements. The Group's attributable share of post-tax underlying profit contribution from Sunlight REIT amounted to HK\$73 million for the year ended 31 December 2023 (2022: HK\$Nil); and
- (iii) the net aggregate year-on-year increase of HK\$116 million in the Group's attributable share of post-tax profit contributions from property sales of the unlisted associates in mainland China,

and which aggregate effect was partially offset by the decrease of HK\$391 million in the Group's attributable share of post-tax underlying profit contribution from the property sales of "The Royale Phases 1 to 3" in Hong Kong (being a joint venture project of HK Ferry).

### Joint ventures

The Group's attributable share of post-tax profits less losses of joint ventures during the year ended 31 December 2023 amounted to HK\$2,763 million (2022: HK\$1,956 million), representing an increase of HK\$807 million (or 41%), over that for the corresponding year ended 31 December 2022. Excluding the Group's attributable share of changes in fair value of investment properties held by the joint ventures (net of deferred taxation) during the year, the Group's attributable share of the underlying post-tax profits less losses of joint ventures for the year ended 31 December 2023 amounted to HK\$1,794 million (2022: HK\$2,152 million), representing a decrease of HK\$358 million (or 17%), from that for the corresponding year ended 31 December 2022. Such year-on-year decrease in the underlying post-tax profits during the year ended 31 December 2023 was mainly due to the net aggregate year-on-year decrease of HK\$65 million and HK\$213 million in the Group's attributable share of post-tax profit contributions from property sales of the joint ventures in Hong Kong and mainland China respectively, as well as the year-on-year increase of HK\$54 million in the Group's attributable share of finance costs on the bank and other borrowings of the Group's certain joint ventures in mainland China which were recognised in profit or loss of such joint ventures following the completion of their projects during the year.

**Finance costs**

Finance costs (comprising interest expense and other borrowing costs) before interest capitalisation for the year ended 31 December 2023 amounted to HK\$6,919 million (2022: HK\$3,650 million). Finance costs after interest capitalisation for the year ended 31 December 2023 amounted to HK\$1,999 million (2022: HK\$1,237 million), and after set-off against the Group's bank interest income of HK\$679 million for the year ended 31 December 2023 (2022: HK\$204 million), the Group recognised net finance costs in the Group's consolidated statement of profit or loss for the year ended 31 December 2023 in the amount of HK\$1,320 million (2022: HK\$1,033 million).

The Group's overall effective borrowing rate for the year ended 31 December 2023 was approximately 4.32% per annum (2022: approximately 2.22% per annum).

**Revaluation of investment properties and investment properties under development**

The Group recognised a decrease in fair value on its investment properties and investment properties under development (before deferred taxation and non-controlling interests) of HK\$1,700 million in the consolidated statement of profit or loss for the year ended 31 December 2023 (2022: a decrease in fair value of HK\$12 million).

**Financial resources and liquidity****Medium Term Note Programme**

At 31 December 2023, the aggregate carrying amount of notes guaranteed by the Company and issued under the Group's Medium Term Note Programme established on 30 August 2011 ("MTN Programme") and under which the Company had on 6 May 2022 increased the maximum aggregate principal amount of notes outstanding at any one time from US\$5,000 million to US\$7,000 million, was HK\$25,683 million (2022: HK\$27,563 million) with tenures of between one year and twenty years (2022: between two years and twenty years).

During the year ended 31 December 2023, the Group issued guaranteed notes under the MTN Programme denominated in RMB, United States dollars ("USD") and HKD in the aggregate equivalent amount of HK\$7,064 million (2022: HK\$4,269 million) with tenures of between one year and ten years (2022: tenures of two years). Such guaranteed notes issued by the Group serve to finance the Group's capital expenditure requirements as referred to in the paragraph headed "Capital commitments" below. These notes are included in the Group's bank and other borrowings at 31 December 2023 and 31 December 2022 as referred to in the paragraph headed "Maturity profile and interest cover" below. During the year ended 31 December 2023, the Group repaid certain guaranteed notes in the aggregate principal amount of HK\$9,274 million (2022: HK\$1,422 million) under the MTN Programme.

## Financial Review

### Maturity profile and interest cover

The maturity profile of the total debt, the cash and bank balances, the net debt and the gearing ratio of the Group were as follows:

	At 31 December 2023 HK\$ million	At 31 December 2022 HK\$ million
Bank and other borrowings repayable:		
– Within 1 year	30,744	30,653
– After 1 year but within 2 years	24,740	23,568
– After 2 years but within 5 years	16,962	19,998
– After 5 years	19,389	13,308
Amounts due to related companies	3,657	2,854
Total debt	95,492	90,381
Less: Cash and bank balances	(21,623)	(11,295)
Net debt	73,869	79,086
Shareholders' funds	326,542	327,948
Gearing ratio (%)	22.6%	24.1%

Gearing ratio is calculated based on the net debt and shareholders' funds of the Group at the end of the reporting period.

At 31 December 2023, the Group's total debt comprised (i) bank and other borrowings in Hong Kong, being bank loans of HK\$64,291 million (2022: HK\$59,964 million) and guaranteed notes of HK\$25,683 million (2022: HK\$27,563 million); (ii) bank borrowings in mainland China of HK\$1,861 million (2022: Nil); and (iii) amounts due to related companies of HK\$3,657 million (2022: HK\$2,854 million), which in aggregate amounted to HK\$95,492 million (2022: HK\$90,381 million). The bank and other borrowings in Hong Kong are unsecured and have a weighted average debt maturity profile of approximately 2.87 years (2022: approximately 2.68 years). The bank borrowings in mainland China are unsecured and have a weighted average debt maturity profile of approximately 3.67 years (2022: Nil). The amounts due to related companies are unsecured and have a weighted average debt maturity profile of approximately three years (2022: approximately three years).

In addition, at 31 December 2023, there was an amount due from the Group to a fellow subsidiary (being a wholly-owned subsidiary of the ultimate controlling party of the Group) of HK\$62,448 million (2022: HK\$56,007 million) which is unsecured, interest-bearing and had no fixed repayment terms. The funds advanced from such fellow subsidiary to the Group were used to replace bank loans which arose from the Group's land acquisitions during the previous year ended 31 December 2021.

At 31 December 2023, after taking into account the effect of swap contracts, 52% (2022: 50%) of the Group's total debt carried fixed interest rates.

The interest cover of the Group is calculated as follows:

	Year ended 31 December	
	2023	2022
	HK\$ million	HK\$ million
Profit from operations (including the cumulative fair value change (net of tax) of investment properties disposed of during the year, but before changes in fair value of investment properties and investment properties under development for the year) plus the Group's share of the underlying profits less losses of associates and joint ventures	12,232	12,151
Net interest expense (before interest capitalisation)	6,046	3,279
Interest cover (times)	2.02	3.71

The decrease in the Group's interest cover for the year ended 31 December 2023 was mainly due to the interest rate hike during the year, as a result of which the Group's overall effective borrowing rate has increased from approximately 2.22% per annum during the corresponding year ended 31 December 2022 to approximately 4.32% per annum during the year ended 31 December 2023 (as referred to in the paragraph headed "Finance costs" above), which therefore increased the amount of net interest expense (before interest capitalisation) for the year ended 31 December 2023.

With abundant banking facilities in place and the recurrent income generated from its operations, the Group has adequate financial resources in meeting the funding requirements for its ongoing operations as well as its future expansion.

### Treasury and financial management

The Group is exposed to interest rate and foreign exchange risks. To efficiently and effectively manage these risks, the Group's financing and treasury activities are centrally co-ordinated at the corporate level. As a matter of policy, all transactions in derivative financial instruments are undertaken solely for risk management purposes and no derivative financial instruments were held by the Group at the end of the reporting period for speculative purposes.

The Group conducts its business primarily in Hong Kong with the related cash flows, assets and liabilities being denominated mainly in Hong Kong dollars. The Group's primary foreign exchange exposure at 31 December 2023 arose from its property developments and investments in mainland China which were denominated in RMB, the guaranteed notes ("Notes") which were denominated in USD, RMB and Japanese Yen ("¥") and the bank borrowings which were denominated in ¥ and RMB at 31 December 2023.

In respect of the Group's operations in mainland China, apart from its capital contributions and, in some cases, loan contributions to projects which are denominated in RMB and are not hedged, the Group endeavours to establish a natural hedge by maintaining an appropriate level of external borrowings in RMB. In respect of the Notes and bank borrowings in Hong Kong at each of 31 December 2023 and 31 December 2022, hedging arrangements had been made by the Group with certain counterparty banks which comprised (i) interest rate swap contracts; (ii) cross currency swap contracts; (iii) cross currency interest rate swap contracts; and (iv) foreign exchange forward contracts to hedge against interest rate risk and foreign currency risk during their tenure. Based on the abovementioned swap and forward contracts, the aggregate amount of the Notes and bank borrowings in Hong Kong which were hedged against the interest rate risk only, the foreign currency risk only and both the interest rate risk and foreign currency risk, was HK\$29,623 million at 31 December 2023 (2022: HK\$29,242 million) which represented 31% of the Group's total debt at 31 December 2023 (2022: 32%).

## Financial Review

### Material acquisitions and disposals

There were no material acquisitions and disposals during the year under review.

### Charge on assets

The assets of the Group's subsidiaries were not charged to any party at 31 December 2023 and 31 December 2022.

### Capital commitments

At 31 December 2023, capital commitments of the Group amounted to HK\$20,130 million (2022: HK\$17,942 million). In addition, the Group's attributable share of capital commitments undertaken by joint ventures and certain associates at 31 December 2023 amounted to HK\$8,821 million (2022: HK\$11,291 million).

The Group plans to finance its capital expenditure requirements for the year ending 31 December 2024 by way of the Group's own internally generated cash flow, bank deposits, banking facilities and funds raised and to be raised from the capital market.

### Contingent liabilities

At 31 December 2023, the Group's contingent liabilities amounted to HK\$12,387 million (2022: HK\$13,987 million), which mainly included:

- (i) an aggregate attributable amount of HK\$890 million (2022: HK\$2,277 million) relating to performance bonds, guarantees and undertakings for the due and proper performance of the obligations of the Group's projects held by subsidiaries and joint ventures, the decrease of which was mainly attributable to the release of the Group's guarantees to certain banks in relation to the finance undertakings by such banks in favour of the HKSAR Government following the completion of the Group's three residential development projects in Hong Kong, namely, "The Harmonie", "One Innovalé • Cabanna" and "Henley Park" under the terms and conditions of the relevant land grants;
- (ii) an amount of HK\$1,394 million (2022: HK\$1,604 million) relating to guarantees given by the Group to financial institutions on behalf of purchasers of property units of the Group's development projects in mainland China in relation to which the related Building Ownership Certificate (房產證) had not yet been issued at 31 December 2023 (and such guarantees will be released upon the issuance of the Building Ownership Certificate);

- (iii) amounts of HK\$1,670 million (2022: HK\$1,670 million), HK\$2,100 million (2022: HK\$2,100 million), HK\$1,314 million (2022: HK\$1,314 million) and HK\$2,940 million (2022: HK\$2,940 million) relating to the Group's attributable and proportional shares (in accordance with the Group's attributable interests in four joint ventures engaged in the development of residential properties at The Kai Tak Development Area, and in which the Group has 29.3% interest, 30% interest, 18% interest and 30% interest respectively) of contingent liabilities in respect of irrevocable, unconditional and several guarantees given by the Group to certain lending banks in relation to the maximum amounts which may be drawn down on certain loan facilities which were entered into on 8 July 2019, 4 December 2019, 1 June 2020 and 30 October 2020 respectively between such lending banks and the four joint ventures; and
- (iv) an amount of up to HK\$1,638 million (2022: HK\$1,638 million) relating to the Group's attributable and proportional share (in accordance with the Group's attributable interest in a joint venture engaged in the development of a site owned by the Urban Renewal Authority at Bailey Street/Wing Kwong Street, To Kwa Wan, Kowloon, Hong Kong and in which the Group has 50% equity interest (the "Developer")) of contingent liabilities in respect of an irrevocable, unconditional and several guarantee given by the Group to the lending bank in relation to 50% of the maximum amount which may be drawn down by the Developer on a loan facility of up to HK\$3,276 million which was entered into on 25 July 2022 between such lending bank and the Developer and which partially refinanced the previous shareholders' loans of the Developer.

### Employees and remuneration policy

At 31 December 2023, the Group had 9,835 (2022: 9,950) full-time employees. The remuneration of the employees is in line with the market and commensurate with the level of pay in the industry. Discretionary year-end bonuses are payable to the employees based on individual performance. Other benefits to the employees include medical insurance, retirement scheme, training programmes and education subsidies.

Total staff costs for the year ended 31 December 2023 amounted to HK\$3,260 million (2022: HK\$3,254 million).

## Five Year Financial Summary

	Note	Year ended 31 December				
		2019 HK\$ million	2020 HK\$ million	2021 HK\$ million	2022 HK\$ million	2023 HK\$ million
Profit for the year	1	16,994	10,192	13,195	9,239	<b>9,261</b>
Underlying Profit for the year	1&2	14,640	14,899	13,624	9,629	<b>9,706</b>
		HK\$	HK\$	HK\$	HK\$	HK\$
Earnings per share	1	3.51	2.11	2.73	1.91	<b>1.91</b>
Underlying earnings per share	1&2	3.02	3.08	2.81	1.99	<b>2.00</b>
Dividends per share	1	1.80	1.80	1.80	1.80	<b>1.80</b>

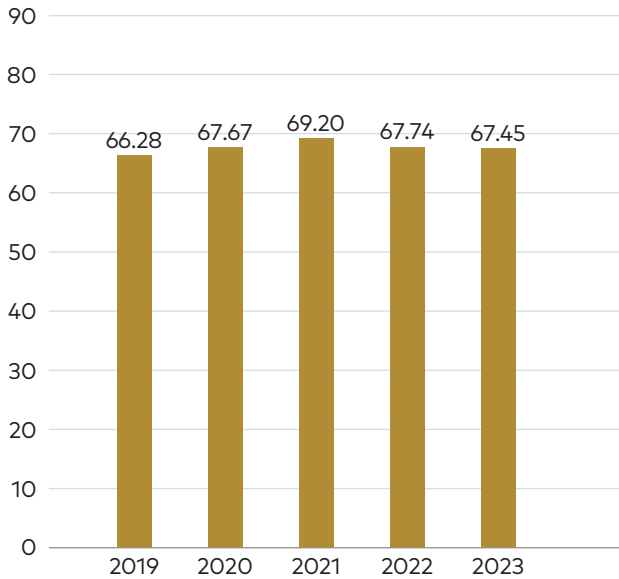
	Note	At 31 December				
		2019 (restated) HK\$ million	2020 (restated) HK\$ million	2021 HK\$ million	2022 HK\$ million	2023 HK\$ million
Investment properties		182,963	186,593	260,241	260,124	<b>264,404</b>
Other property, plant and equipment		389	400	4,599	4,580	<b>4,508</b>
Interest in associates		63,171	64,838	53,955	50,013	<b>51,903</b>
Interest in joint ventures		65,230	70,043	80,887	79,911	<b>78,933</b>
Inventories		100,495	101,059	109,180	97,258	<b>94,164</b>
Net debt	3	80,918~	83,749~	91,968	79,086	<b>73,869</b>
Net asset value	1	320,851	327,607	335,020	327,948	<b>326,542</b>
Net debt to net asset value		25.2%~	25.6%~	27.5%	24.1%	<b>22.6%</b>
		HK\$	HK\$	HK\$	HK\$	HK\$
Net asset value per share	1	66.28	67.67	69.20	67.74	<b>67.45</b>

~ Restated as a result of the change in the presentation basis of Net debt as referred to in note 3 below.

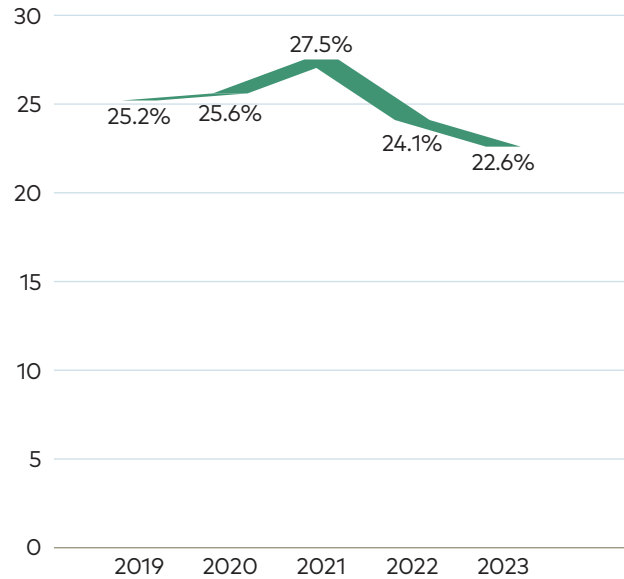
Notes:

- 1 The profits, earnings, dividends and net asset values shown or referred to above were all attributable to equity shareholders of the Company.
- 2 "Underlying Profit" and "Underlying earnings per share" exclude the Group's attributable share of fair value change (net of deferred tax) of the investment properties and investment properties under development held by subsidiaries, associates and joint ventures. In order to fully exclude the aforesaid effects of changes in fair value from the Underlying Profit, the Group's attributable share of the cumulative fair value gain or loss (net of tax) of investment properties disposed of during the year (which has been included in calculating the net gain on disposal of investment properties and hence the profit attributable to equity shareholders of the Company during the year) was added back in arriving at the Underlying Profit.
- 3 Net debt represents the total of bank loans, guaranteed notes and the amounts due to related companies minus cash and bank balances.

### Net asset value per share (HK\$)

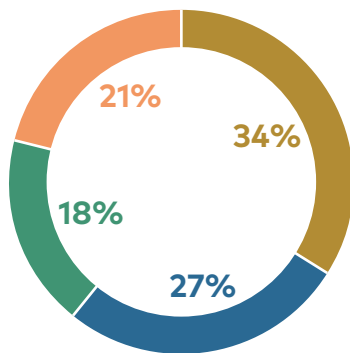


### Net debt to net asset value (%)



### Maturity profile of the Group's bank and other borrowings repayable<sup>note 1</sup>

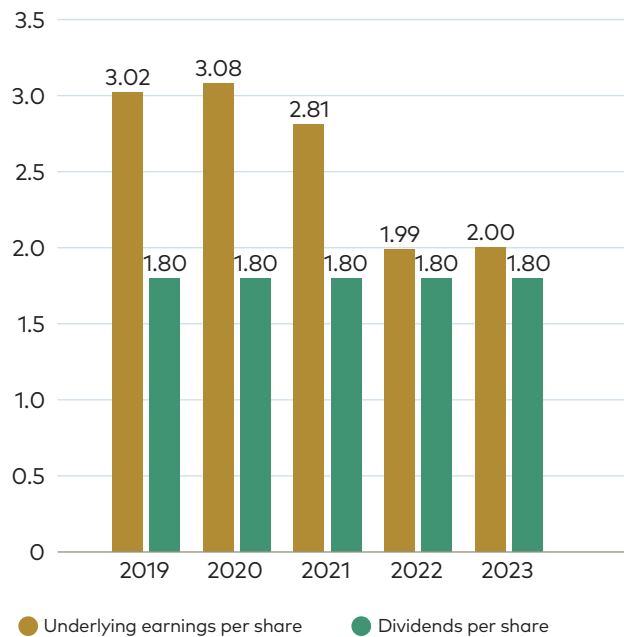
at 31 December 2023



- Within 1 year
- After 1 year but within 2 years
- After 2 years but within 5 years
- After 5 years

Note 1: Excluding the amounts due to related companies.

### Underlying earnings / dividends per share (HK\$)



- Underlying earnings per share
- Dividends per share



# Sustainability



# Sustainability

## About This Section

This section is an overview of the Sustainability Report 2023 (“the Report”) of Henderson Land Development Company Limited (“Henderson Land” or together with its subsidiaries, “the Group”) and covers the period from 1 January 2023 to 31 December 2023.

### Reporting boundary

Our disclosures in the Report<sup>1</sup> reflect the boundaries of our operational control and comprise descriptions and key statistics of the Group’s sustainability performance and progress during the year of our headquarters and our subsidiaries, namely E Man Construction Company Limited<sup>2</sup> (“E Man”), Goodwill Management Limited<sup>3</sup> (“Goodwill”), Well Born Real Estate Management Limited (“Well Born”) and Hang Yick Properties Management Limited (“Hang Yick”)<sup>4</sup>, Shanghai Starplus Property Management Company Limited<sup>5</sup> (“Starplus”), Henderson Investment Limited<sup>6</sup> (“HIL”) and Miramar Hotel and Investment Company, Limited<sup>7</sup> (“Miramar Group”).

We conducted a stakeholder engagement exercise to identify the material topics included in the Report. For details of our stakeholder engagement exercise, see section “Our Materiality Approach”.

### Reporting standards

The Report has been prepared in accordance with the latest Global Reporting Initiative (“GRI”) Standards 2021 and complies with the mandatory disclosure requirements and “comply or explain” provisions set out in Appendix C2 Environmental, Social and Governance Reporting Guide of the Main Board Listing Rules issued by Hong Kong Exchanges and Clearing Limited (“HKEX”). The Report is also prepared with reference to IFRS S2 Climate-related Disclosures (“IFRS S2”) issued by International Sustainability Standards Board (“ISSB”) in June 2023. Selected sustainability information in the Report has been verified by a third-party with respect to the GRI Standards and HKEX ESG Reporting Guide, please refer to “Independent Limited Assurance Report” for more information.

During the reporting period, there were no non-compliance incidents or grievances about environmental protection, employment practices, health and safety, labour standards, human rights and anti-corruption that would have significant impact on the Group.

### Availability of Report

Our sustainability reports are published on an annual basis. The e-copy of the Report is available at <https://sustainability.hld.com/en/reports-publications>.

*Note 1: The Group’s associates listed in Hong Kong do not fall into the scope of the Report*

*Note 2: E Man Construction Company Limited is responsible for managing the Group’s construction sites*

*Note 3: Goodwill Management Limited is responsible for managing the Group’s commercial properties*

*Note 4: Well Born Real Estate Management Limited and Hang Yick Properties Management Limited are responsible for managing residential and industrial/ commercial properties*

*Note 5: Shanghai Starplus Property Management Company Limited specialises in offering premium management services for the Group’s commercial properties in mainland China*

*Note 6: Henderson Investment Limited manages two wholly-owned subsidiaries for its retail business*

*Note 7: Miramar Hotel and Investment Company, Limited operates the hospitality and catering businesses*

## Our Sustainability Strategy and Highlights

### 2030 Sustainability Vision

Our 2030 Sustainability Vision encompasses four main drivers: Green for Planet, Innovation for Future, Value for People, and Endeavour for Community. These drivers are closely aligned with the United Nations (“UN”) Sustainable Development Goals (“SDGs”) that are relevant to our industry and operations and serve as the guiding principles for our sustainability initiatives.

## GREEN FOR PLANET



### Building a Green Portfolio

Reducing our impact on the environment

#### Focus areas:

#### Climate Resilience

Adopt smart and climate-resilient building designs to enhance the adaptability of properties to the adverse effects of climate change

#### Environmental Impact

Reduce the environmental impact and carbon footprint of our business model

#### Highlights:



Became the **first** and **only developer** in Hong Kong to be a **Partner of Asia Pacific Regional Network (“APN”)** of the World Green Building Council (“WorldGBC”)



Recognised as a **Global** and **Regional Sector Leader** by Global Real Estate Sustainability Benchmark (“GRESB”)



Officially committed as one of the **first** developers to be a **Taskforce on Nature-related Financial Disclosures (“TNFD”) Early Adopter** and published first TNFD disclosure



Pioneered disclosure with reference to International Sustainability Standards Board (“ISSB”)’s **new IFRS S2 Climate-related Disclosures (“IFRS S2”)** and conducted **quantitative climate scenario analysis** to understand exposure to material climate risks



Promoted **transformative climate solutions** through deepening cross-sector collaborations in **green energy ventures**



Cumulatively secured over **HK\$50 billion** equivalent of green and sustainable finance facilities



Cumulatively achieved **81** BEAM Plus, **19** BEAM, **18** LEED, **10** China Green Building Design Labels, **4** TRUE Certification and **1** China Green Building Label

Within each driver, the Group has identified key areas of focus where we aim to concentrate our efforts and maximise our positive impact by 2030. We evaluate our progress by employing targets that are specifically designed for each focus area. Please refer to the Report for more information on our sustainability targets and progresses.

## INNOVATION FOR FUTURE



### Shaping a Smarter Future

Creating a smart built environment enabled by innovation and technology

#### Focus areas:

##### Technology Innovation

Create new ways of living and working with technology

##### Social Innovation

Innovate to better serve our stakeholders and enhance living quality

#### Highlights:



Donated **£10 million** by the Lee Shau Kee Foundation\* to The University of Edinburgh to boost scientific research



The Henderson was the **first** office building in China to achieve **Three Star Pioneer Rating** in the **China Smart Building Pre-Certification Accreditation** and the first project to achieve an assessment mark of over 100



Awarded **R&D100 winner** and **Gold Medal** at International Exhibition Inventions Geneva 2023 with the newly invented bio-inspired silicone sealants



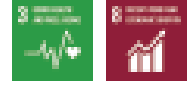
Unveiled the **Realising Our New Central Harbourfront x Artificial Intelligence ("AI")** project which invites the public to envision the breath-taking possibilities of the upcoming Central Waterfront Promenade



Launched **industry-leading Carbon Labelling Programme** with Future Green Global

\* Non-group member charitable institution

# VALUE FOR PEOPLE



## Creating a Caring Culture

Being a caring employer who looks after our people and our partners

### Focus areas:

#### Health and Wellness

Ensure the health and well-being of stakeholders through our building designs, operations and services

#### Our People, Partners and Customers

Actively engage with our people, partners and customers to address their needs

### Highlights:



Honoured to be invited by the WorldGBC to participate in the highly acclaimed **BBC Storyworks** programme, showcasing The Henderson and One Innovale



Achieved remarkable score for **World Financial Centre, Beijing** under the globally recognised WELL certification and awarded with **WELL CORE Platinum** for its wellness design



Collaborated with **international artists** to incorporate artworks into the design of our properties to enhance the well-being of residents and visitors alike



Supported and participated in **over 30 thought leadership and sustainability sharing events** through collaboration with diverse industries to raise sustainability awareness of the public



Continue to **outperform** the industry with **accident frequency rate** of **<7** per 1,000 workers



Cumulatively achieved **26** WELL and **9** China Healthy Building Design Labels

## ENDEAVOUR FOR COMMUNITY



### Establishing a Liveable Community

Providing a more liveable environment that enhances well-being and quality of life

#### Focus areas:

#### Sustainable Community and Liveable Community

Enhance the living standards and proactively address stakeholders' needs

#### Highlights:

- |   |   |
|---|---|
| <p> The <b>inaugural Hong Kong Laureate Forum</b>, fully sponsored by the Lee Shau Kee Foundation, achieved resounding success and attracted a total of <b>over 2,400</b> participants including over 20 Shaw Laureates and around 200 young scientists from around the world</p>                        | <p> Launched <b>summer internships</b> and <b>trainee programmes</b> at our property management, hospitality, food and beverage operations to upskill young talents</p>  |
| <p> The Lee Shau Kee Foundation donated <b>HK\$20 million</b> to the Hang Seng University of Hong Kong ("HSUHK") in support of its campus and student development</p>  | <p> With the donation of the Lee Shau Kee Foundation, Pok Oi Hospital Tuen Mun Lam Tei Nursing and Residential Care Home for the Elderly, <b>the city's largest senior care home</b>, has officially begun construction on the land previously held by the Group</p> |
| <p> The Lee Shau Kee Foundation contributed <b>RMB20 million</b> for disaster relief efforts in response to the extreme flooding in the Beijing-Tianjin-Hebei region and Northeast China, and an <b>RMB20 million</b> for the earthquake relief in Gansu, totalling RMB40 million in contributions</p> | <p> Empowered and supported <b>young designers</b> by providing <b>The Fashion and Design Hub at The Symphonie</b> to the HKSAR Government at a concessional rate</p>  |
| <p> Actively drove the development of transitional housing with <b>The NAScent in Kam Tin</b>, which was completed. Its tenants have started gradually moving in since early 2024. Another <b>project in Ngau Tam Mei South, Yuen Long</b> is expected to be completed in 2025</p>                     |   |

### Our Corporate Governance

#### Governance structure

We have established a purposeful and robust corporate governance structure that facilitates the efficient flow of information across the Group, fostering effective communication between management, functions, and business units.

The Board is actively engaged in formulating and implementing our sustainability strategy and policies, as well as considering the impact of sustainability issues (including climate-related and nature-related issues) in the Group's operations. With our Audit Committee overseeing the Group's risk management system (including sustainability issues), this ensures that appropriate and effective risk management and internal control systems are in place to address sustainability-related risks (including both climate and nature-related risks).

The Board through the Sustainability Committee and other committees approves and monitors the implementation of our sustainability policies, reviews and approves the Sustainability Report at least annually, which encompasses the Group's strategy on sustainability, results of a stakeholder materiality assessment, as well as the progress made against our sustainability goals and targets.

The Sustainability Committee is chaired by the Group's Chairman, Dr Lee Ka Shing, Martin and comprises several directors and department heads. The Committee updates the Board regularly and supports the Board in overseeing sustainability issues by:

- Evaluating, prioritising and managing material sustainability issues
- Managing Henderson Land's overall approach to sustainability
- Overseeing the identification of material sustainability issues
- Developing the Group's sustainability strategy and policies
- Regularly evaluating the Group's sustainability performance and progress made against sustainability targets

Some key issues discussed in Sustainability Committee meeting in 2023 included climate scenario analysis that had been initiated, latest sustainability reporting trends such as IFRS S2 and TNFD disclosure framework, and the endorsement of revised ESG policies for the Board's approval.

To foster internal engagement and effectively communicate our sustainability strategy and targets across all departments, a dedicated Sustainability Working Group comprising dedicated team members serving as sustainability champions and ambassadors, take the lead in planning, executing, and evaluating our sustainability initiatives. They facilitate corporate-wide communication on various sustainability matters, while also sharing sustainability knowledge and trends among internal stakeholders who actively support our sustainability strategy.

The Group has formed four functional sub-committees focusing on specific sustainability areas. These sub-committees ensure the successful implementation of sustainability-related policies and initiatives, further strengthening our commitment to sustainability, including:

**Green Building Sub-committee:** Set corporate green building goals and standards and encourage innovation

**Planting Sub-committee:** Develop corporate landscape design standard and advise the design and planting effect for ongoing development projects

**Site Safety Sub-committee:** Conduct site safety inspections and oversee rectification measures at all ongoing construction sites

**Safety and Environmental Sub-committee:** Monitor and improve safety and environmental performance at construction sites

Our sustainability initiatives are also further supported by our departments, including Company Secretarial, Human Resources, Corporate Communications, Project Management, Construction, Property Management and other departments. With sustainability deeply embedded in our day-to-day activities, all departments actively contribute to the execution and delivery of our sustainability initiatives.





## Sustainability

### Policies

Henderson Land is committed to ensuring workplace quality, environmental protection, responsible operating practices, and community investment, as reflected in the Group's comprehensive policies related to various sustainability topics. These policies are regularly reviewed and updated to stay ahead of evolving external factors and community needs.

The Board has approved the following key policies that articulate and define important principles and values of the Group.

#### Environmental



- Biodiversity Policy **REVISED**
- Climate Change Policy
- Corporate Social Responsibility Policy
- Environmental Policy **REVISED**
- Sustainable Procurement Policy **REVISED**

#### Social



- Anti-Corruption and Bribery Policy
- Anti-Discrimination Policy
- Business Ethics and Code of Business Conduct Policy
- Customer Services Code of Conduct Policy
- Director and Employee Remuneration Policy
- Health and Safety Policy **REVISED**
- Human Rights and Equal Employment Opportunity Policy **REVISED**
- Supplier Code of Conduct Policy **REVISED**

#### Governance



- Anti-Money Laundering and Counter-Terrorist Financing Policy
- Board Diversity Policy **REVISED**
- Dividend Policy
- Inside Information Policy
- Nomination Policy
- Risk Management Policy
- Shareholders Communication Policy

## Risk management

The Board conducts reviews of significant operational risks on a yearly basis, while individual departments are accountable for identifying their own risks and establishing, implementing, and monitoring the corresponding risk management and internal control systems. The Audit Department maintains its independence and reports its findings directly to the Audit Committee, which reviews the effectiveness of our overall risk management and submits its findings to the Board at least yearly.

The Group also encourages departments to proactively identify and report potential risks throughout the organisation, as well as any improvements required in the Group's current risk management practices, via an annual exercise and dedicated feedback channel. Regular monitoring of sustainability risks is also conducted to ensure they are taken into account in the Group's product development, business decision-making and approval processes. To protect investors' interests, the Group assesses sustainability risks and incorporates the disclosure of climate-related and nature-related risks and opportunities in our Sustainability Report.

## Cybersecurity

Within our risk management framework, the Audit Committee is provided with relevant updates regarding cybersecurity matters by the Audit and Information Technology Departments. These departments are responsible for conducting annual internal audits on cybersecurity, specifically focusing on safeguarding customer privacy data with appropriate corrective measures implemented afterwards. Additionally, the Group has established an Incident Response Management Guideline to guide us in performing proactive preparation for potential cybersecurity incidents, with the objective of mitigating the impact of cyberattacks. To emphasise the importance of cybersecurity to employees, cybersecurity policies and guidelines are also accessible to all employees on the Intranet. The seriousness with which we take these policies is underscored by our stance that any breaches will result in disciplinary actions. An internal hotline is also available to allow employees to escalate their concerns when they notice any suspicious events, and any abnormalities detected in the Group's IT systems.

The governance of data security is reinforced by our Data Security Committee, which includes managers from the IT Department. This committee is responsible for enforcing and adopting the Data Governance and Management ("DGM") Policy on newly-introduced systems. In alignment with global standards, our existing cybersecurity controls are structured to be consistent with the National Institute of Standards and Technology ("NIST") Cybersecurity Framework.

To promote a culture of cybersecurity awareness, the Group provides cybersecurity awareness training, such as the IT Department's Information Security Introduction video, for new joiners at orientation training, as well as regular cybersecurity and data awareness training and webinars to all staff to introduce the Group's IT security policies. In addition, the IT Department regularly disseminates cybersecurity knowledge and news via the Intranet, ensuring our staff are informed and vigilant of potential cybersecurity risks.

## Our Materiality Approach

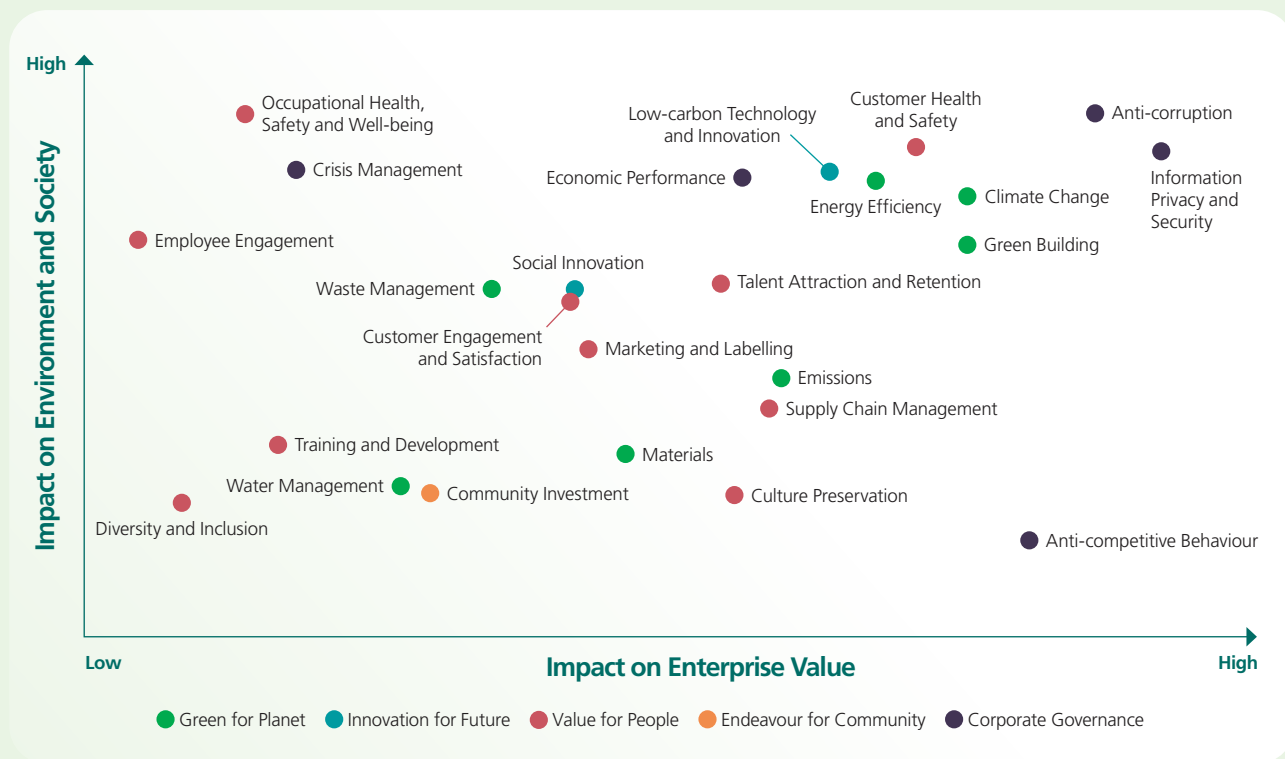
The Group recognises the importance of stakeholders’ expectations in shaping our sustainability strategy effectively and annually reassesses and refreshes our list of material issues, taking into account the views from both internal and external stakeholders.

In 2023, the Group adopted a double materiality approach, which takes into account the importance of issues in terms of both financial and stakeholder impact to formulate our materiality matrix. This approach not only enables the Group to gain insights into the financial impact of economic, environmental, and social issues that are pertinent to the enterprise, it also facilitates understanding on the Group’s impact and responsibilities on the economy, environment and society.



	Financial materiality	Impact materiality
<b>What is the meaning of it?</b>	ESG issues prioritised based on their potential impact on enterprise value	ESG issues prioritised based on their influence on the economy, environment and society
<b>How it offers help?</b>	Offers ESG-specific inputs for strategic decision-making aimed at mitigating risks and maximising returns for shareholders	Establishes priority areas for managing our impacts and outlines our approach to sustainability
<b>For whom is it intended for?</b>	Investors, lenders, and creditors who anticipate sustainable returns	A diverse range of stakeholders seeking to comprehend our impacts and contributions to sustainable development

The updated materiality matrix this year indicates a shift in the sustainability priorities within our business and the real estate industry. “Anti-corruption” and “Information Privacy and Security” remained to be the most significant sustainability issues in 2023, reflecting our stakeholders’ focus on corporate governance and cybersecurity due to the increasing reliance on IT systems through our business operations. “Customer Health and Safety” and “Climate Change” also appeared to be more material as compared to 2022, highlighting the need to uphold our customers’ well-being and take prompt actions to address climate change.



More information on how we have addressed each material topic can be found in the respective sections of the Report.

## Sustainability

### Green for Planet

The Group aspires to develop a green portfolio and minimise our effect on the natural world. “Green for Planet” guides the Group to support the UN SDGs in all areas of our influence, through taking action against climate change as well as promoting sustainable patterns of consumption and production.



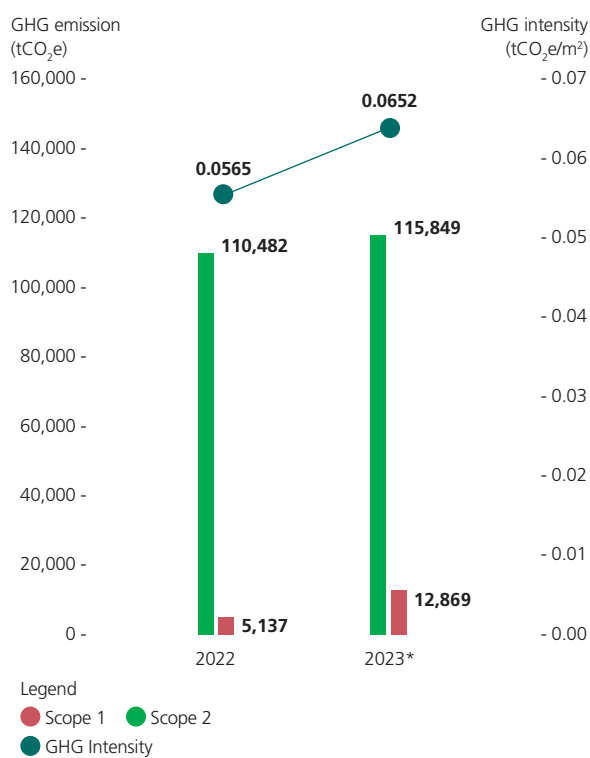
As one of the leaders in the real estate industry and a frontrunner in sustainable development, the Group strives to incorporate sustainable features in our design and operations, encompassing areas such as energy efficiency and emissions reduction, material use, waste management, water conservation and management. In 2023, the Group achieved yet another milestone when we attained a 5-star rating, as well as being recognised as a Global and Regional Sector Leader (Diversified – Office/ Retail) under GRESB’s Real Estate Assessment. We have also become a Partner of the World Green Building Council (“WorldGBC”) Asia Pacific Regional Network (“APN”), supporting 16 Green Building Councils in the region, following the Group’s win of the prestigious Business Leadership in Sustainability Award at the WorldGBC Asia Pacific Leadership in Green Building Awards 2022. Locally, one of our buildings attained certification from Hong Kong Green Building Council (“HKGBC”)’s Zero-Carbon-Ready Building Certification Scheme in the third quarter of 2023. These awards and accolades are strong testament to our unwavering commitment and endeavour in creating green and sustainable buildings, providing further momentum for us to keep raising the bar and making greater impact on our community, the industry and beyond.



To demonstrate the Group’s long-term vision in achieving net zero and to decarbonise in alignment with the objectives of the Paris Agreement<sup>8</sup> and Hong Kong’s Climate Action Plan 2050, the Group has made substantial efforts throughout the year to address climate change. Notably, we tested the resilience of our business operations against key climate-related risks and opportunities under distinct and plausible climate change scenarios, making reference to requirements of IFRS S2. Furthermore, the Group has committed to setting near-term science-based targets in addition to those sustainability targets established in 2021 in the key areas of green building, energy, waste and water reduction.

### GHG Emissions

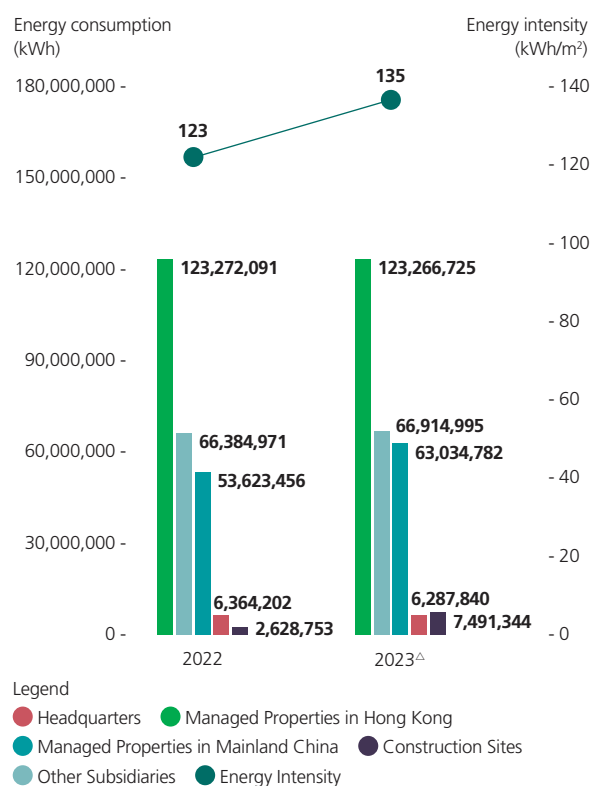
at our Headquarters, Construction Sites, Managed Properties and Subsidiaries



\* The significant increase in scope 1 emissions in 2023 is attributable to the increase in consumption of refrigerants for maintenance projects and increase in consumption of diesel oil and petrol oil due to business bounce back of Miramar Group, and increase in construction activities at the construction stage

### Energy Consumption

at our Headquarters, Construction Sites, Managed Properties and Subsidiaries



<sup>Δ</sup> The increase in energy consumption in 2023 is attributable to the increase in construction activities at the construction stage, managed properties in mainland China carried out maintenance projects, bounce back of Miramar Group’s travel business and increased use of kitchen for cooking at headquarters

On the other hand, we have engaged in a number of cross-sector collaborations to spearhead changes within the industry. The Group has actively engaged in key initiatives such as the Asian Corporate Coalition for Climate Change Resilience (“A4CR”) and the HKSAR Government’s Carbon Neutrality Partnership Pledge. These collective actions signify our dedication to supporting Hong Kong’s transformation towards a low-carbon economy.

Note 8: The Paris Agreement aims at keeping the rise in global temperature to well below 2°C above pre-industrial levels and at pursuing efforts to further limit global warming to 1.5°C

## Sustainability



The Group is also among the first batch of developers in Hong Kong to embark on the path of aligning with the recommendations put forth by the TNFD. Furthermore, Henderson Land has officially committed to be an inaugural TNFD Early Adopter, further solidifying our dedication to making disclosures aligned with the TNFD recommendations by 2025. In 2023, we initiated the Locate, Evaluate, Assess and Prepare (“LEAP”) assessment, an approach recommended by the TNFD to identify and assess nature-related issues.

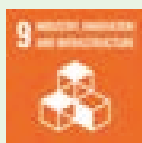
Please refer to the Report for more information, particularly case studies relating to Green for Planet:

- Upholding Biodiversity throughout our Property Design
- International and Local Green Building Recognitions
- Bolstering Sustainable Development through Green Finance Partnership
- Promoting Transformative Climate Solutions through Cross-Sector Collaboration
- Teaming up with CLP and Chinachem Group to Enhance Energy Efficiency
- Promoting Circular Economy through Mi Go Green Platform
- Engaging our Residents in the Book and Enjoy an ESG Christmas



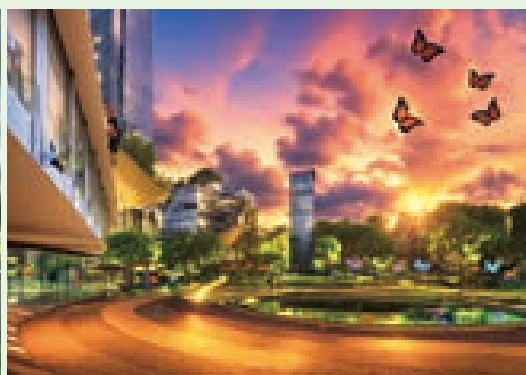
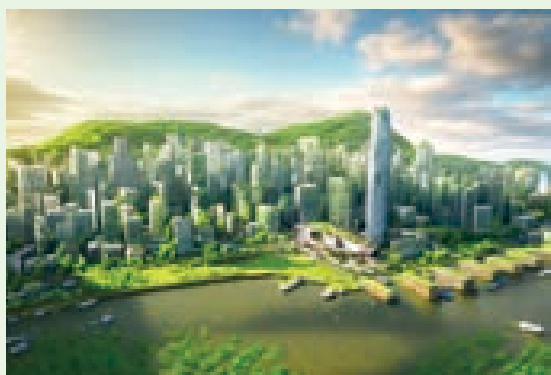
## Innovation for Future

Innovation is at the core of our approach to design, construction, and management. The Group is active in implementing new solutions and technologies to craft a high-quality, intelligent living space for users, tenants, and residents. “Innovation for Future” outlines the Group’s dedicated strategies and measures to foster innovation and build a sustainable community across our extensive sphere of influence.



We are committed to making an impactful change in society at large by embracing advanced technologies and fostering social innovation to address and solve pressing problems.

Innovation	Our approach	Highlights
Technology innovations	<p>The Group places strong emphasis on technology and smart solutions to achieve its sustainability goals. We invest in technologies and research to reduce our environmental footprint and to enhance interactions with our community and stakeholders. The Group is committed to optimising efficiency and performance throughout our value chain, from building to selling and managing properties, with various Property Technologies (“PropTechs”) advancements implemented across our operations and offerings.</p> <p>Apart from this, the Group sees research and development as a key to business development, and in 2023 we have increased our support for technology development.</p>	<ul style="list-style-type: none"> <li>• Lee Shau Kee Foundation donated £10 million to The University of Edinburgh for further boosting the university’s research into stem cells and tissue engineering</li> <li>• Using generative AI technology to generate concept maps based on prompts in the “Realising Our New Central Harbourfront x AI” project</li> <li>• Innovative designs recognised by China Smart Building Pre-Certification Accreditation, awarded with R&amp;D100 winner and Gold Medal at International Exhibition of Inventions Geneva 2023</li> <li>• Using smart technology at properties such as The Henderson and One Innovale for better homeowner and tenant experience</li> </ul>

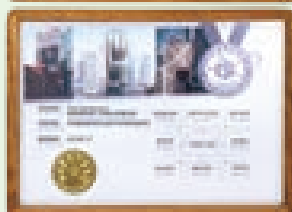


New Central Harbourfront reimagined by the Realising Our New Central Harbourfront x AI Project with the themes of Sustainability and Green Buildings (left) and Biodiversity (right)



## Sustainability

Innovation	Our approach	Highlights
Social innovations	The Group is at the forefront of social innovation, forging alliances with experts from diverse industries to advance the well-being of society. Embracing the power of collaboration, we aim to develop cutting-edge solutions that leave a lasting positive impact on communities, paving the way for a better future.	<ul style="list-style-type: none"> <li>Initiating industry-leading Carbon Labelling Programme to both the food and beverage industry and the public about the impact of food on the environment</li> <li>Incorporated social integration criteria as part of our due diligence checklist during building design and planning stage at the Elgin Street, Square Mile and the Vantage</li> </ul>



*Scholars under the Martin Lee Doctoral Scholarship Programme visited the Tai Po Gas Production Plant*



Please refer to the Report for more information, particularly case studies relating to Innovation for Future:

- Boosting Scientific Research at The University of Edinburgh
- Realising Our New Central Harbourfront x AI Project
- External Recognition of our Innovative Designs
- Industry-leading Carbon Labelling Programme

## Value for People

Henderson Land seeks to foster a culture of care in all our engagements with employees, customers, suppliers and business partners. “Value for People” demonstrates our support of the UN SDGs throughout our sphere of influence: to promote health and well-being through our products and services, a productive workforce and decent working environment for those who work with us.



The Group places significant importance on customer wellness through our people-centric property designs. In 2023, the World Financial Centre in Beijing was rated WELL CORE Platinum certification, following its achievement of LEED v4 Platinum certification and Parksmart Pioneer certification, underscoring its dedication to ensuring and prioritising occupants’ health in its design. To encourage green living and bring the community closer to nature, urban farming projects have been introduced in a number of our residential and commercial properties. A series of health-related seminars and sports classes have also been offered to our residents and tenants to raise awareness on healthy lifestyle.

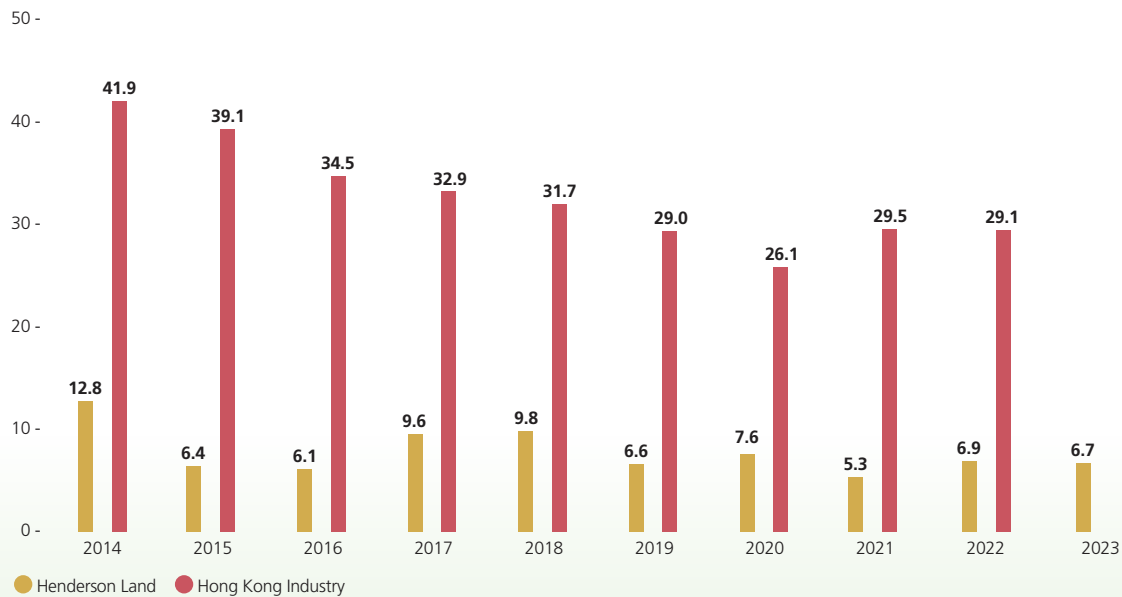
World Financial Centre, Beijing



## Sustainability

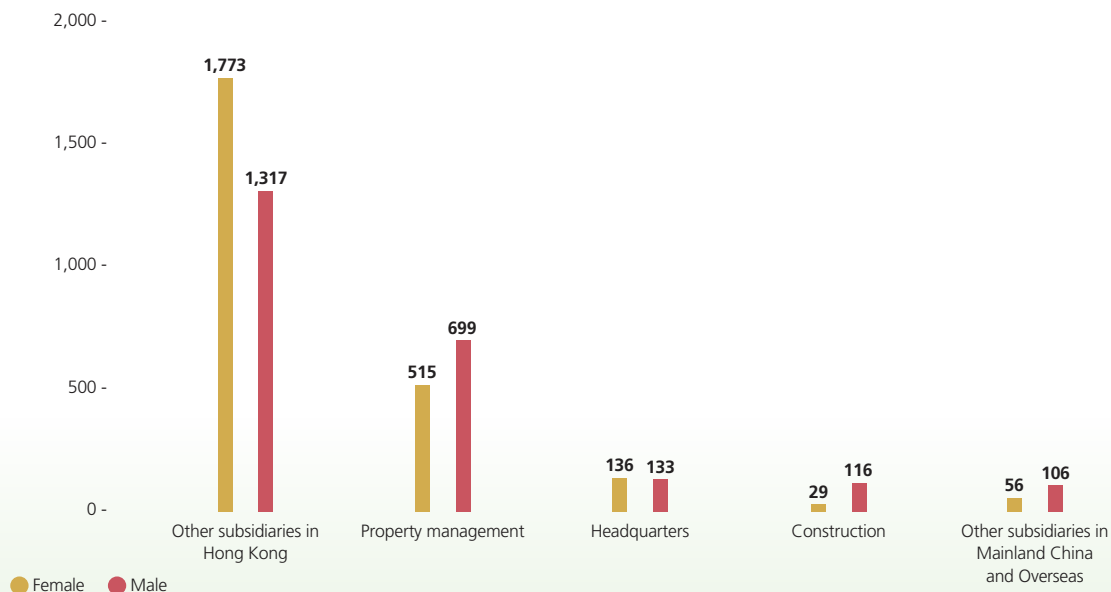
Our workforce is also fundamental to our continued success. In terms of the well-being, health and safety of our staff, our Safety and Environmental Sub-committee and the Site Safety Sub-committee comprising managers from several departments, are responsible for monitoring and improving occupational health and safety performance, as well as engaging in regular discussions with the Project-in-charges regarding any occupational health risks identified during inspections. In 2023, the Group met the target accident frequency rate of less than 7 per 1,000 workers, which outperforms the industry average.

### The historic accident frequency rate of Henderson Land compared to the industry



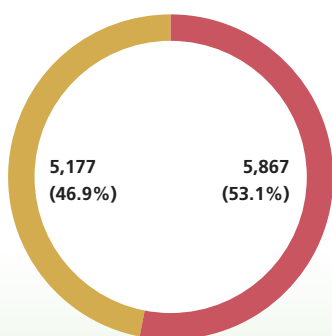
Note: 2023 accident frequency rate of the Hong Kong industry is not published by the Development Bureau yet.

### Total employee voluntary turnover in 2023, by gender



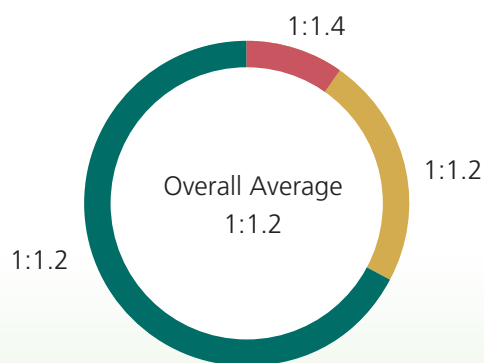
On the other hand, Henderson Land is committed to fostering a workforce that celebrates diversity and teamwork, while actively supporting our staff’s professional growth throughout their careers. The Group places strong emphasis on attracting and retaining talent through utilising different types of recruitment methods. We encourage internal mobility as a means to allow employees to seek new opportunities within the Group. In 2023, internal transfers accounted for approximately 4.4% of our job vacancies. The Group understands the needs of our staff by conducting an annual staff survey. Since 2022, the Group has also started disclosing voluntary turnover rate.

### Workforce in 2023, by gender



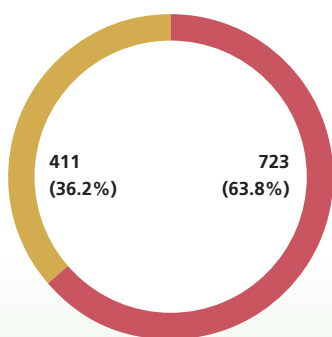
● Female ● Male

### Gender Remuneration Ratio (Female to Male) in 2023, by workforce in different position level



● Managerial ● Supervisory ● General

### Managerial roles in 2023, by gender



● Female ● Male

## Sustainability

Our approach to implementing the supplier ESG engagement programme, overseen by the Board, is underpinned by a standardised, transparent, and fair tendering and selection process. In particular, our construction department will implement a comprehensive supply chain management system, as part of supplier screening, we consider a range of factors, including business relevance, past performance etc. Environmental and social considerations will be taken into account as well. Upon supplier assessment, suppliers identified with poor performance will have their qualification to tender put on hold.

The Group continues to be actively involved in community outreach to enrich their understanding towards sustainability. In 2023, Henderson Land participated in over 30 events to share our views and vision on sustainability. In particular, the Group was invited to participate in the esteemed BBC StoryWorks – The Spaces That Shape Us, in recognition of receiving the Business Leadership in Sustainability Award at the WorldGBC Asia Pacific Leadership in Green Building Awards 2022, and as a Partner within the APN of WorldGBC. Apart from taking part in a range of events, the Group regularly utilises various social media channels to raise public awareness about sustainability issues and initiatives.



The Group is committed to transforming our properties into vibrant spaces that deliver more than mere functionality. With this vision in mind, we have curated a diverse range of artistic expressions that seamlessly blend with our properties, with examples including: “ESG x Art Circle” exhibition at Mira Place, “PLAY-Upside Down” in One Innovale and “A Moment in Time” Street Beautification Project. Through these designs, Henderson Land created vibrant and engaging spaces, transcending the boundaries between art and properties, as well as inspiring all who interact with them.



Please refer to the Report for more information, particularly case studies relating to Value for People:

- Wellness Design Showcase at World Financial Centre, Beijing
- Encouraging an Active Lifestyle amongst Residents while Assisting Local Athletes' Career Transition
- Creating a Bustling Atmosphere for Customers at Shopping Malls
- Green Building Sharing in BBC Storyworks
- Forging Collaboration with Diverse Industries to Foster Sustainability Awareness
- Instilling Playfulness in Hong Kong's Cityscape
- Bringing Together World-Class Corporations to The Henderson

## Sustainability

### Endeavour for Community

The Group is dedicated to fostering well-being and enhancing the overall quality of life within our community. Through “Endeavour for Community”, we actively align our efforts with UN SDGs 8 and 11. In doing so, the Group is committed to promoting sustainable and inclusive economic growth in the communities we operate in and collaborate with. By prioritising these goals, we seek to contribute to a more prosperous and equitable future for our community.



Youth are the cornerstone upon which our future depends. With a continued focus on youth empowerment, Henderson Land is committed to helping young people unleash their infinite potential and open up new avenues of growth, in the hope of bringing a boost of vibrant energy to society. Participating in the HKSAR Government’s Scheme on Corporate Summer Internship on the Mainland and Overseas for the third time, Henderson Land recruited 11 post-secondary students for an eight-week internship in 2023, during which they joined the Leasing Department of the Group’s Beijing, Shanghai and Guangzhou offices.



Recognising the pivotal role that scientific discoveries play in today's increasingly complex world, the Group has adopted a supportive role in transforming Hong Kong into an international innovation and technology centre, thereby developing a diversified economy, creating quality jobs, as well as enhancing the standard of living. The Lee Shau Kee Foundation became the Principal Sponsor for the Hong Kong Laureate Forum in 2019, contributing a total of HK\$80 million to fully finance the event. The inaugural forum taking place in 2023 brought together over 20 Shaw Laureates, and attracted over 2,400 participants. Furthermore, through the Lee Shau Kee Foundation, Dr Lee Ka Shing, Martin, Chairman of Henderson Land Group, has contributed HK\$20 million to Hang Seng University of Hong Kong in support of its campus and student development.



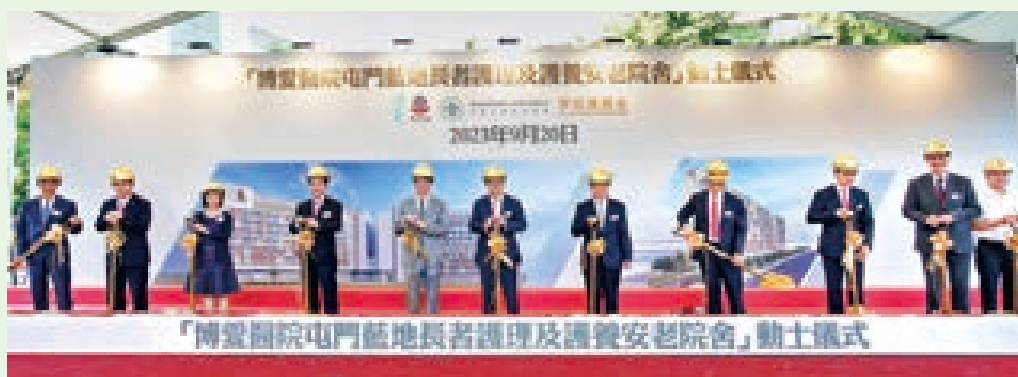


## Sustainability

Acknowledging the transformative power of art in elevating community life and advancing cultural development, Henderson Land actively seeks collaborations with artists and community organisations. In 2023, we provided The Fashion and Design Hub at The Symphonie to the HKSAR Government at a concessional rate and it will be run by the Hong Kong Design Centre. It is hoped that by offering young designers this dedicated space, it will create a dynamic ecosystem that enables them to thrive, while nurturing talent and encouraging collaboration.



Over the years, Henderson Land has been compassionately supporting the underprivileged. Our commitment to fostering a more equitable society is evident in our sustained efforts to improve the quality of life for our community members. With the donation of Lee Shau Kee Foundation, a 100,000 sq. ft. piece of land previously held by the Group in Lam Tei, Tuen Mun was developed by Pok Oi Hospital as the city's largest senior care home. Furthermore, the groundbreaking ceremony was held in 2023. Henderson Land is the first developer in Hong Kong to support the HKSAR Government's transitional housing initiatives. As part of the initiative, the Group has offered land and temporary vacant units in both urban areas and the New Territories to relieve the pressure on those with urgent housing needs.



*Pok Oi Hospital Tuen Mun Lam Tei Elderly and Nursing Home (Artist's impression)*

The Group continuously assesses the prevailing social needs and actively contributes to the progress and welfare of society through a diverse array of community investment programmes. We collaborate with reputable non-governmental organisations (“NGOs”) partners to provide assistance in the four priority areas: Empowering our youth, Promoting innovation for a sustainable city, Supporting local art development and Caring for those in need. We diligently evaluate the social impact and outcomes of all programmes to ensure that we are generating positive long-term social outcomes. In 2023, a total of nearly 110,000 volunteering hours were contributed to support different charities.

Below are some of the community programmes within the four priority areas.

Priority area	Community programmes
Empowering our youth	<ul style="list-style-type: none"> <li>Upskilling Young Talents through Summer Internships and Trainee Programmes – HKSAR Government’s Scheme on Corporate Summer Internship on the Mainland and Overseas 2023, Miramar Group Food and Beverage Operations Trainee Programme, MIRAcle Young Star Programme</li> <li>Supporting HKSAR Government’s Strive and Rise Programme – Art Tour in Central and Western District x Upcycling Workshops, Harbour Cruise – Bauhinia</li> <li>HKSAR Government Space Sharing Scheme for Youths</li> <li>HKU Lee Shau Kee Top Athletes Scholarship*</li> <li>Student Sponsor of BEC EnviroSeries Conference</li> <li>Urban Land Institute – UrbanPlan Hong Kong</li> <li>Summerbridge Hong Kong</li> </ul>
Promoting innovation for a sustainable city	<ul style="list-style-type: none"> <li>Supporting the Inaugural Hong Kong Laureate Forum*</li> <li>Supporting the Hang Seng University of Hong Kong’s Development*</li> </ul>
Supporting local art development	<ul style="list-style-type: none"> <li>HART Initiatives – HART Award, HART Studio Programme, ARTaster – Art Co-Learning Pilot Programme, HART Artist-led Workshops, HUMBLE HART</li> <li>Empowering Young Designers at The Symphonie</li> </ul>
Caring for those in need	<ul style="list-style-type: none"> <li>Pok Oi Hospital Tuen Mun Lam Tei Nursing and Residential Care Home for the Elderly*</li> <li>Transitional Housing Projects – Kong Ha Wai Transitional Housing Project, The NAScenT in Kam Tin and the Ngau Tam Mei South Transitional Housing Project</li> <li>Donations for the Relief Efforts of the Extreme Flooding in Beijing-Tianjin-Hebei Region and Northeast China as well as Earthquake in Gansu*</li> <li>Volunteering Activities</li> <li>Home Market*</li> <li>Community Tour for Students and Ethnic Minorities</li> </ul>

\* Sponsored by the Lee Shau Kee Foundation

## Sustainability



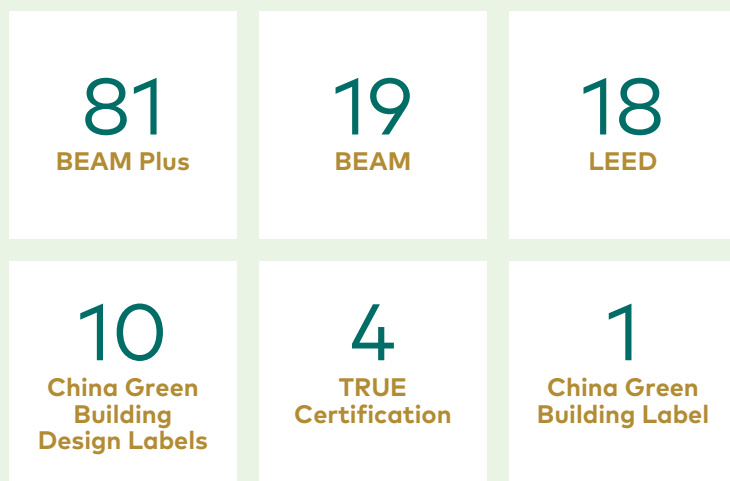
Please refer to the Report for more information, particularly case studies relating to Endeavour for Community:

- Upskilling Young Talents through Summer Internships and Trainee Programmes
- Supporting the Inaugural Hong Kong Laureate Forum
- HART Award
- Pok Oi Hospital Tuen Mun Lam Tei Nursing and Residential Care Home for the Elderly

## Our Project Accreditations

Our commitment to sustainability is clearly demonstrated by the green building certifications and awards we have obtained, showcasing the environmentally-friendly designs of our buildings.

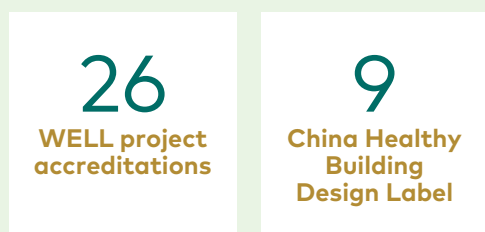
Our cumulative achievements of local, regional and international green building certifications demonstrate our leadership in this space:



Our accreditations in relation to innovation are as follows:



The cumulative number of healthy buildings certifications achieved demonstrates our leadership in this space:



# Corporate Governance Report

The Board of Directors of the Company (the “Board”) is pleased to present the Corporate Governance Report of the Company for the year ended 31 December 2023.

## 1 Commitment to Corporate Governance

The Company acknowledges the importance of good corporate governance practices and procedures and regards a preeminent board of directors, sound risk management and internal controls, and accountability to all shareholders as the core elements of its corporate governance principles. The Company endeavours to ensure that its businesses are conducted in accordance with all applicable rules and regulations, and codes and standards.

## 2 Corporate Governance Code

During the year ended 31 December 2023, the Company complied with the applicable code provisions set out in the Corporate Governance Code (the “CG Code”) as stated in Appendix C1 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”), with the exception that the roles of the chairman and the chief executive officer of the Company have not been segregated as required by the CG Code. The Company is of the view that it is in the best interest of the Company that each of Dr Lee Ka Kit and Dr Lee Ka Shing, with his relevant in-depth expertise and knowledge in the Group’s business, acts in the dual capacity as Chairman and Managing Director of the Company. Although the roles of the chairman and the chief executive officer of the Company have not been segregated, powers and authorities have not been over-concentrated as all major decisions are made in consultation with Board members as well as appropriate Board committees and senior management, who possess the relevant knowledge and expertise. Hence, the current arrangements are subject to adequate checks and balances notwithstanding the deviation.

## 3 Board of Directors

### (a) Responsibilities of and Support for Directors

The Board nourishes the Company’s culture and strives to promote the desired culture at the Company, and ensures it aligns with the Company’s purpose, values and strategy. The details of the Company’s corporate culture, business model and strategies are set out on pages 76 and 77 of this Annual Report.

The Board has the responsibility for managing the Company, which includes formulating a corporate strategy and a long term business model, directing and supervising the Company’s affairs, approving the Company’s financial reports and the relevant results announcements, considering dividend policy and approving the issue, allotment or disposal, or grant of options, in respect of securities or debentures of the Company. It is also responsible for performing the corporate governance duties and reviewing the effectiveness of the risk management and internal control systems which include reviewing the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company’s accounting, internal audit, financial reporting functions, as well as those relating to the Company’s environmental, social and governance (“ESG”) performance and reporting. The Board makes broad policy decisions and has delegated the responsibility for detailed considerations and implementation of the above matters to the Board’s standing committee (the “Standing Committee”) and, where appropriate, other specific committees.

The day-to-day management, administration and operation of the Company are delegated to the management team. The Board gives clear directions to the management as to their powers of management, and circumstances in which the management should report back.

Every Director ensures that he/she gives sufficient time and attention to the affairs of the Company. Each Director shall disclose to the Company at the time of his/her appointment the directorships held in listed companies or nature of offices held in public organisations and other significant commitment, with the identity of such listed companies or public organisations. The Company has also requested Directors to provide in a timely manner any change on such information. Each Director is also required to disclose to the Company his/her time commitment. The details of the Directors' time commitment are disclosed under the sub-paragraph "Directors' Time Commitment and Training" below.

All Directors have full and timely access to all relevant information as well as the advice and services of the Company Secretary, with a view to ensuring that Board procedures and all applicable rules and regulations are followed. The Directors will be notified of code provision amendment updates in respect of the CG Code so as to be kept abreast of the latest requirements and be assisted in fulfilling their responsibilities. The Directors are also provided with monthly updates which contain periodic financials with summaries of key events, outlook and business related matters of the Group. The monthly updates present a balanced and understandable assessment of the Company's performance and position. The Non-executive Director and Independent Non-executive Directors may, after making a request to the Board, take independent professional advice at the Company's expense in carrying out their functions.

## (b) Board Composition

The Board currently comprises seventeen members:

Executive Directors	Non-executive Director	Independent Non-executive Directors
Dr Lee Ka Kit (Chairman and Managing Director)	Lee Pui Ling, Angelina	Kwong Che Keung, Gordon
Dr Lee Ka Shing (Chairman and Managing Director)		Professor Ko Ping Keung
Dr Lam Ko Yin, Colin (Vice Chairman)		Wu King Cheong
Dr Lee Shau Kee		Woo Ka Biu, Jackson
Yip Ying Chee, John		Professor Poon Chung Kwong
Fung Lee Woon King		Au Siu Kee, Alexander
Kwok Ping Ho		
Suen Kwok Lam		
Wong Ho Ming, Augustine		
Fung Hau Chung, Andrew		

The biographical details of the Directors are set out on pages 163 to 168 of this Annual Report. Dr Lee Shau Kee is the father of Dr Lee Ka Kit and Dr Lee Ka Shing, the brother of Madam Fung Lee Woon King. Save as aforesaid, none of the members of the Board is related to one another. A List of Directors and their Role and Function is available on the Company's website.

## Corporate Governance Report

The Board comprises male and female Directors with diverse backgrounds and/or extensive expertise in the Group's businesses. The Board also has a balanced composition of Executive and Non-executive Directors so that there is a strong independent element on the Board, which can effectively exercise independent judgement. The Board considers that each of the Non-executive Director and Independent Non-executive Directors brings his/her own relevant expertise to the Board.

The Board has established mechanisms to ensure that independent views are available to the Board. The full text of the mechanisms is available on the Company's website and a summary of which is set out below:

(i) *Composition*

The Board ensures the appointment of at least three Independent Non-executive Directors and at least one-third of its members being Independent Non-executive Directors (or such higher threshold as may be required by the Listing Rules from time to time), with at least one Independent Non-executive Director possessing appropriate professional qualifications, or accounting or related financial management expertise. Further, Independent Non-executive Directors will be appointed to Board Committees as required under the Listing Rules and as far as practicable to ensure independent views are available.

(ii) *Independence Assessment*

The Nomination Committee strictly adheres to the Nomination Policy with regard to the nomination and appointment of Independent Non-executive Directors, and is mandated to assess annually the independence of Independent Non-executive Directors to ensure that they can continually exercise independent judgement.

(iii) *Compensation*

No equity-based remuneration with performance-related elements will be granted to Independent Non-executive Directors as this may lead to bias in their decision-making and compromise their objectivity and independence.

(iv) *Board Decision Making*

Directors (including Independent Non-executive Directors) are entitled to seek further information from the management on the matters to be discussed at Board meetings and, where necessary, independent advice from external professional advisers at the Company's expense.

A Director (including Independent Non-executive Director) who has a material interest in a contract, transaction or arrangement shall not vote or be counted in the quorum on any Board resolution approving the same.

During the year ended 31 December 2023, the Board at all times met the requirements of the Listing Rules relating to the appointment of Independent Non-executive Directors as mentioned in item (i) above.

The Company has received confirmation in writing of independence from each of the Independent Non-executive Directors and considers them to be independent of the management and free of any relationship that could materially interfere with the exercise of their independent judgement.

### (c) Appointment and Re-election of Directors

The Board is empowered under the Company's Articles of Association ("Articles") to appoint any person, as a Director, either to fill a casual vacancy on or to be an additional member of the Board. Only the most suitable candidates who are experienced and competent and able to fulfill the fiduciary duties and exercise reasonable care, skill and diligence would be recommended to the Board for selection. Appointments are first considered by the Nomination Committee in accordance with its terms of reference with due regard to the Company's Nomination Policy and Board Diversity Policy, and recommendations of the Nomination Committee are then put to the Board for decision.

In accordance with the Articles, new appointments to the Board are subject to re-election at the next following Annual General Meeting of the Company ("AGM"). Furthermore, nearest one-third of the Directors shall retire from office by rotation but are eligible for re-election at the AGM. The Board will ensure that every Director (including every Non-executive Director) is subject to retirement by rotation at least once every three years. Each Director was appointed by a letter of appointment setting out the key terms and conditions of his/her appointment.

The appointment of Independent Non-executive Directors adheres to the guidelines for assessing independence as set out in Rule 3.13 of the Listing Rules. Mr Au Siu Kee, Alexander ("Mr Au"), an Independent Non-executive Director, has the following directorships which fall within the independence guideline in Rule 3.13(7) of the Listing Rules:

- (i) Mr Au is currently the chairman and a non-executive director of Henderson Sunlight Asset Management Limited ("HSAM"), a subsidiary of the Company and the manager of the publicly-listed Sunlight Real Estate Investment Trust ("Sunlight REIT"). Sunlight REIT is regarded as a core connected person of the Company for the purpose of the Listing Rules. As Mr Au plays a non-executive role in HSAM, and Sunlight REIT is not a subsidiary of the Company, the Company considers that such non-executive role in HSAM has no bearing on Mr Au's independence.
- (ii) Mr Au is currently also a non-executive director of Hong Kong Ferry (Holdings) Company Limited, an associated company of the Company. As a non-executive director, Mr Au has not taken part in the day-to-day management of and has had no executive role in such company. The Company considers that Mr Au's role in such company has no impact on his independence as an Independent Non-executive Director of the Company.

### (d) Board Meetings

#### (i) *Number of Meetings and Directors' Attendance*

The Board meets from time to time and at least four times a year to discuss and exchange ideas on the affairs of the Company. During the year ended 31 December 2023, the Board held four meetings to approve interim/final results announcements and interim/annual reports, to determine the level of dividends, to set target for achieving gender diversity of the Board, to discuss significant issues and the general operation of the Company, and to approve matters and transactions specifically reserved to the Board for its decision. The attendance of the Directors is set out in the table on page 132.

During the year, the Independent Non-executive Directors held a meeting among themselves. In addition, the Chairmen held a meeting with the Independent Non-executive Directors without the presence of other Directors in accordance with the CG Code.



## Corporate Governance Report

### (ii) *Practices and Conduct of Meetings*

Notices of regular Board meetings are given to all Directors at least 14 days before the meetings. For other Board and committee meetings, reasonable notice is generally given. Meeting agenda and accompanying Board papers are sent to all Directors in a timely manner and at least three days before the Board/committee meetings.

The Company Secretary of the Company is responsible for taking and keeping minutes of all Board and committee meetings. Draft minutes are circulated to Directors for comment within a reasonable time after each board meeting and the final signed version is open for Directors' inspection with copies sent to all Directors for their records.

### (e) **Conflict of Interest**

If a Director has a material interest in a matter of significant nature to be considered by the Board, a physical meeting or meeting by video conference will be held to discuss such matter instead of seeking Directors' written consent by way of circulation of written resolution. In accordance with the Articles, such Director who is considered to be materially interested in the matter shall abstain from voting and not be counted in the quorum. The Company was not aware of any case of breach of conflict of interest by the Directors during the year.

### (f) **Board Performance**

Board performance evaluation had been conducted for year 2023. Based on the performance evaluation conducted, the Directors are satisfied with the performance of the Board and acknowledged that the Board plays an effective role in the development and determination of the Group's corporate culture, strategic direction and overall business objectives. It is intended to carry out such board performance evaluation once every two years.

### (g) **Director's and Officer's Liability Insurance**

The Company has arranged director's and officer's liability insurance to indemnify the Directors and senior management against any potential liability arising from the Company's business activities which such Directors and senior management may be held liable.

The Company also keeps Directors indemnified against any claims to the fullest extent permitted by the applicable laws and regulations arising out of the Directors' proper discharge of duties except for those attributable to any gross negligence or wilful misconduct.

### (h) **Directors' Time Commitment and Training**

Each Director had ensured that he/she had given sufficient time and attention to the affairs of the Company for the year. Directors have disclosed to the Company the nature of offices held in Hong Kong or overseas listed public companies or organisations and other significant commitments, with the identity of the public companies and organisations and an indication of the time involved. Directors are encouraged to participate in professional, public and community organisations. They are also reminded to notify the Company of any change of such information in a timely manner. Other details of Directors, including their directorships held in listed public companies in the past three years, are set out in the biographical details of Directors on pages 163 to 168 of this Annual Report.

During the year, presentations for the Board on artificial intelligence tools and tax update, and in-house briefings on various topics at monthly managers meetings where Executive Directors attended were arranged. Legal and regulatory updates are provided from time to time to the Directors for their reading. Directors are also encouraged to attend outside talks and seminars to enrich their knowledge in discharging their duties as a director. On a regular basis, information on seminars organised by professional bodies is provided to the Directors, and the seminar enrolments are handled by the company secretarial department.

The Group observes a strict code of ethics in all spheres and has no tolerance for any form of corruption or other misconduct, and recognises that the overall responsibility for risk management lies with the Board. In order to reinforce awareness of our Directors on preventing corruption and their knowledge on risk management, we regularly provide anti-corruption and risk management training for all Directors which include legal and regulatory updates as well as anti-corruption and risk management training materials made by the Independent Commission Against Corruption.

According to the training records provided by the Directors to the Company, they participated in continuous professional development in 2023 which included attending seminars and talks, and reading legal and regulatory updates and other reference materials. The seminars, talks and other reference materials covered a wide range of topics on selecting auditors, cybersecurity and data protection update, market and regulatory updates, financial reporting, tax reforms and update, anti-corruption, risk management and artificial intelligence tools, etc. During the year, the training undertaken by each Director are summarised as follows:

	Attending Seminars, Talks and Briefings	Reading Legal and Regulatory Updates and other Reference Materials
<b>Executive Directors</b>		
Dr Lee Ka Kit ( <i>Chairman and Managing Director</i> )	✓	✓
Dr Lee Ka Shing ( <i>Chairman and Managing Director</i> )	✓	✓
Dr Lam Ko Yin, Colin	✓	✓
Dr Lee Shau Kee	✗	✓
Yip Ying Chee, John	✓	✓
Fung Lee Woon King	✓	✓
Kwok Ping Ho	✓	✓
Suen Kwok Lam	✓	✓
Wong Ho Ming, Augustine	✓	✓
Fung Hau Chung, Andrew	✓	✓
<b>Non-executive Director</b>		
Lee Pui Ling, Angelina	✓	✓
<b>Independent Non-executive Directors</b>		
Kwong Che Keung, Gordon	✓	✓
Professor Ko Ping Keung	✓	✓
Wu King Cheong	✓	✓
Woo Ka Biu, Jackson	✓	✓
Professor Poon Chung Kwong	✓	✓
Au Siu Kee, Alexander	✓	✓

## 4 Board Committees

The Board has six Board Committees, namely, the Standing Committee, the Audit Committee, the Remuneration Committee, the Nomination Committee, the Corporate Governance Committee and the Whistleblowing Committee for overseeing particular aspects of the Company's affairs. The Standing Committee of the Board operates as a general management committee with delegated authority from the Board.

The Board Committees are provided with sufficient resources to discharge their duties and, upon reasonable request, are able to seek independent professional advice in appropriate circumstances, at the Company's expenses.

### (a) Audit Committee

The Audit Committee was established in December 1998 and reports to the Board. The members of the Audit Committee are:

#### **Independent Non-executive Directors**

---

Kwong Che Keung, Gordon (*Chairman*)

Professor Ko Ping Keung

Wu King Cheong

Au Siu Kee, Alexander

Both the chairman and Mr Au Siu Kee, Alexander have the appropriate professional qualifications as required under the Listing Rules, and Mr Au also possesses enterprise risk management expertise. None of the members of the Audit Committee was a former partner of the Company's existing external auditor within two years immediately prior to the dates of their respective appointments. All members have appropriate skills and experience in reviewing financial statements as well as addressing significant control and financial issues of public companies. The Board expects the Committee members to exercise independent judgement in conducting the business of the Committee.

The written terms of reference include the authority and duties of the Audit Committee and amongst its principal duties are the review and supervision of the Company's financial reporting process and risk management and internal control systems. The terms of reference of the Audit Committee are available on the Company's website.

During the year, the Audit Committee held three meetings with the management and the auditors. Its responsibilities performed relate to the following areas:

#### (i) *Financial Reporting*

In respect of the financial year ended 31 December 2023, the Committee reviewed the interim and annual results announcements and reports, discussed the financial highlights, explanations and analysis on operational and financial performance given by the management. The Committee gave careful consideration to the accounting policies adopted, significant accounting judgements applied, compliance with applicable regulatory requirements and accounting standards, as well as adequacy of reporting disclosures. Significant accounting issues relating to the financial statements were discussed amongst the Committee, the management and the external auditor for a proper accounting treatment or disclosure. The Committee also discussed with the management to ensure that the Company is having adequate resources, qualified and experienced staff, training programmes and budget of the Company's accounting and financial reporting function, as well as those relating to the Company's ESG performance and reporting.

(ii) *External Auditor*

The Committee considered and approved the appointment of external auditor after having reviewed the terms of engagement, the level of remuneration in relation to audit and non-audit services and the confirmation of independence provided by the external auditor. The Committee assessed the effectiveness of the audit process, including the audit plan, the audit approach and scope, key audit matters identified and addressed, as well as the application of information technology audit.

(iii) *Risk management and internal controls*

The Committee reviewed the works and reports of the Group’s Audit Department on audit of the internal controls function and the rectification procedures taken by the management in respect of any deficiencies. The Committee also assessed the effectiveness of the risk management (including ESG risk) and internal control systems as set out in the paragraph headed “Internal Audit, Risk Management and Internal Controls” below.

**(b) Remuneration Committee**

The Remuneration Committee which was established in January 2005 comprises:

<b>Executive Directors</b>	<b>Independent Non-executive Directors</b>
Dr Lee Ka Kit	Wu King Cheong ( <i>Chairman</i> )
Dr Lee Ka Shing	Kwong Che Keung, Gordon
Dr Lam Ko Yin, Colin	Professor Ko Ping Keung
	Au Siu Kee, Alexander

Each member is sufficiently experienced and is appropriately skilled in the issues of determining executive compensations in public companies. The Board expects the committee members to exercise independent judgement in conducting the business of the committee.

The written terms of reference include the specific duties of determining, with delegated responsibility, the remuneration package of the individual Executive Director and senior management and making recommendations to the Board on the Company’s policy and structure for all remuneration of Directors and senior management. The terms of reference of the Remuneration Committee are available on the Company’s website.

During the year ended 31 December 2023, the Remuneration Committee held a meeting to review the salary structure of the employees of the Company and the level of salary increment for 2024 as well as the remuneration of senior management staff and the Directors with reference to the remuneration level of directors of comparable listed companies. The Company’s policy serves a guide to the Remuneration Committee in considering the directors’ remuneration and a summary thereof is set out in the paragraph headed “Board Policies” below.

Particulars of the Directors’ emoluments disclosed pursuant to the Companies Ordinance (Cap. 622) and Appendix D2 of the Listing Rules are set out in note 9 to the financial statements on pages 239 to 241 while the analysis of the senior management’s emoluments by band is set out in note 10 to the financial statements on page 242. The Director’s fees are fixed at the rate of HK\$150,000 per annum for each Executive Director/Non-executive Director and HK\$250,000 per annum for each Independent Non-executive Director. In the event that an Independent Non-executive Director serves on Board committees, he will be paid an additional fee of HK\$250,000 per annum for acting as a member of the Audit Committee, and HK\$100,000 per annum for acting

## Corporate Governance Report

as a member of each of the Nomination Committee, the Remuneration Committee and the Corporate Governance Committee. The above remuneration remains unchanged until the Company in general meetings otherwise determines. Other emoluments shall from time to time be determined with reference to the Directors' duties and responsibilities.

### (c) Nomination Committee

The Nomination Committee which was established in December 2011 comprises:

<b>Executive Directors</b>	<b>Independent Non-executive Directors</b>
Dr Lee Ka Kit	Wu King Cheong ( <i>Chairman</i> )
Dr Lee Ka Shing	Kwong Che Keung, Gordon
Dr Lam Ko Yin, Colin	Professor Ko Ping Keung
	Au Siu Kee, Alexander

Each member is sufficiently experienced and is appropriately skilled in the issues of nomination of directors to the Board. The Company has provided the Nomination Committee with sufficient resources to perform its duties. The Nomination Committee may seek independent professional advice, at the Company's expense, to perform its responsibilities.

The written terms of reference include the specific duties of reviewing the structure, size and composition of the Board with due regard to the Board Diversity Policy and making recommendation on any proposed changes to the Board to complement the Company's corporate policy. Nominations will be made in accordance with the Nomination Policy and the ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board. The terms of reference of the Nomination Committee are available on the Company's website.

The Nomination Committee held two meetings during the year ended 31 December 2023. The major work performed by the Nomination Committee during the year included assessing the independence of Independent Non-executive Directors of the Company, making recommendation to the Board on the retiring Directors' eligibility for re-election at the AGM, and reviewing the structure and gender diversity of the Board. It also considered minor revision to the Board Diversity Policy and reviewed the Nomination Policy, and was satisfied that the said policies were appropriate and effective, and had been properly implemented.

Professor Ko Ping Keung, Mr Woo Ka Bui, Jackson and Professor Poon Chung Kwong (collectively, the "Retiring INEDs"), who shall retire at the forthcoming AGM, have been serving as Independent Non-executive Directors of the Company for more than nine years. In considering the nomination of the Retiring INEDs for re-election, the Nomination Committee has reviewed their overall contribution and service with regard to a number of factors, including the principles set out in the Nomination Policy and the Board Diversity Policy. The factors considered by the Committee are more specifically set out in the circular to shareholders accompanying this Annual Report.

Based on the recommendation of the Nomination Committee and the Retiring INEDs' past performance and contribution, the Board considered that the Retiring INEDs are eligible for re-election.

#### (d) Corporate Governance Committee

The Corporate Governance Committee which was established in October 2012 comprises:

##### **Independent Non-executive Directors**

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Kwong Che Keung, Gordon (*Chairman*)

Professor Poon Chung Kwong

Au Siu Kee, Alexander

Each member is sufficiently experienced and is appropriately skilled in the issues of corporate governance. The Company has provided the Corporate Governance Committee with sufficient resources to perform its duties.

The written terms of reference include the duties of developing and reviewing the Company's policies and practices on corporate governance and monitor such policies and practices on compliance with legal and regulatory requirements. The terms of reference of the Corporate Governance Committee are available on the Company's website.

During the year, the Corporate Governance Committee held a meeting to formulate the work plan for the 2023 Corporate Governance Report; review the training and continuous professional development of the Directors and senior management, the Shareholders' Communication Policy and the mechanisms for ensuring independent elements on the Board; consider the revision to certain existing Group policies; and receive and accept the Audit Department's review report on the Group's compliance with the adopted policies, practices and codes of conduct as well as the applicable legal and regulatory requirements.

On the basis that the Company had strictly adhered to the principles set out in the Shareholders' Communication Policy, including timely dissemination of corporate information to shareholders via "Investor Information" platform on its website, arranging briefings to investors and analysts, and making available different channels for shareholders to communicate their views to the Company, the Committee was satisfied that the Shareholders' Communication Policy was appropriate and effective, and had been properly implemented.

Upon reviewing the existing mechanisms adopted by the Company for ensuring independent elements on the Board, the Committee was satisfied that the mechanisms, which was in conformity with the requirements of the Listing Rules, was appropriate and effective, and had been complied with.

#### (e) Whistleblowing Committee

The Whistleblowing Committee was established in March 2022 and reports to the Board. The members of the Whistleblowing Committee comprises:

##### **Executive Director**

Dr Lam Ko Yin, Colin (*Chairman*)

##### **Independent Non-executive Directors**

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Professor Ko Ping Keung

Wu King Cheong

The Company has established systems for employees and those who deal with the Group to raise concerns about possible improprieties in any matters relating to the Group, in confidence and anonymity, to be dealt with by the Whistleblowing Committee. Each member is appropriately skilled in handling alleged improprieties reported by whistleblowers.

## Corporate Governance Report

The written terms of reference include monitoring the effectiveness of the whistleblowing arrangements, ensuring proper procedures for fair and independent investigation of the reported improprieties as well as warranting the confidentiality of the information received and findings of the investigation. The whistleblowing policy has been duly incorporated in Business Ethics and Code of Business Conduct Policy which sets out the high ethical standard and whistleblowing framework.

### (f) Attendance Record at Board Meetings, Committee Meetings and AGM

The attendance of the individual Director at the meetings of the Board, the Audit Committee, the Remuneration Committee, the Nomination Committee, the Corporate Governance Committee and the AGM during the year ended 31 December 2023 is set out in the following table:

	No. of meetings attended/No. of meetings held					
	Board	Audit Committee	Remuneration Committee	Nomination Committee	Corporate Governance Committee	AGM
<b>Executive Directors</b>						
Dr Lee Ka Kit ( <i>Chairman and Managing Director</i> )	4/4	N/A	1/1	2/2	N/A	1/1
Dr Lee Ka Shing ( <i>Chairman and Managing Director</i> )	4/4	N/A	1/1	2/2	N/A	1/1
Dr Lam Ko Yin, Colin	4/4	N/A	1/1	2/2	N/A	1/1
Dr Lee Shau Kee	0/4	N/A	N/A	N/A	N/A	0/1
Yip Ying Chee, John	4/4	N/A	N/A	N/A	N/A	1/1
Fung Lee Woon King	2/4	N/A	N/A	N/A	N/A	1/1
Kwok Ping Ho	4/4	N/A	N/A	N/A	N/A	1/1
Suen Kwok Lam	4/4	N/A	N/A	N/A	N/A	1/1
Wong Ho Ming, Augustine	4/4	N/A	N/A	N/A	N/A	1/1
Fung Hau Chung, Andrew	4/4	N/A	N/A	N/A	N/A	1/1
<b>Non-executive Director</b>						
Lee Pui Ling, Angelina	4/4	N/A	N/A	N/A	N/A	1/1
<b>Independent Non-executive Directors</b>						
Kwong Che Keung, Gordon	4/4	3/3	1/1	2/2	1/1	1/1
Professor Ko Ping Keung	4/4	3/3	1/1	2/2	N/A	1/1
Wu King Cheong	4/4	3/3	1/1	2/2	N/A	1/1
Woo Ka Biu, Jackson	4/4	N/A	N/A	N/A	N/A	1/1
Professor Poon Chung Kwong	4/4	N/A	N/A	N/A	1/1	1/1
Au Siu Kee, Alexander	4/4	3/3	1/1	2/2	1/1	1/1

## 5 Directors' Responsibility for the Financial Statements

The Directors acknowledge their responsibility for preparing the financial statements for the year ended 31 December 2023, which give a true and fair view of the state of affairs of the Company and of the Group at that date and of the Group's results and cash flows for the year then ended and are properly prepared on the going concern basis in accordance with the statutory requirements and applicable accounting standards.

The statement of the Auditor of the Company about their reporting responsibilities on the financial statements of the Company is set out in the Independent Auditor's Report on pages 174 to 178.

## 6 Auditor's Remuneration

For the year ended 31 December 2023, the Auditor of the Company agreed to receive approximately HK\$16.5 million for audit and audit related services (2022: HK\$16.6 million) as well as approximately HK\$1.4 million for non-audit services (2022: HK\$2.6 million) covering tax services, corporate and advisory services and other reporting services. The remuneration of the Auditor in respect of audit and non-audit services was reviewed by the Audit Committee.

## 7 Model Code

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers set out in the Appendix C3 to the Listing Rules as the code for dealing in securities of the Company by the Directors (the "Model Code"). Having made specific enquiry, the Company confirmed that all Directors have complied with the required standards as set out in the Model Code.

## 8 Continuing Connected Transactions

The Independent Non-executive Directors and the Audit Department of the Company have reviewed and the Auditor of the Company has reported on the continuing connected transactions as disclosed in the Report of the Directors of this Annual Report (the "Continuing Connected Transactions"). The Audit Department of the Company has also reported to the Independent Non-executive Directors of the Company that the Continuing Connected Transactions were conducted in accordance with the pricing mechanism under the relevant agreements.



## 9 Board Policies

The following as required by the Listing Rules or otherwise are the summaries of certain policies adopted by the Company:

### (a) Inside Information Policy

The Inside Information Policy contains the guidelines to the directors, officers and all relevant employees (likely possessing the unpublished inside information) of the Group to ensure that the inside information of the Group is to be disseminated to public in equal and timely manner in accordance with the applicable laws and regulations.

### (b) Board Diversity Policy

The Board Diversity Policy provides that selection of candidates during nomination process will be based on a range of diversity perspectives. These perspectives include but not be limited to gender, age, race, cultural and educational background, professional experience, skills, knowledge and length of service. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

### (c) Nomination Policy

The Nomination Policy sets out the principles guiding the Nomination Committee to identify and evaluate a candidate for nomination to the Board for appointment or to the shareholders of the Company for election as a Director of the Company. The policy contains a number of factors to which the Nomination Committee has to adhere when considering nominations. These factors include the candidate's skills and experience, diversity perspectives set out in the Board Diversity Policy, the candidate's time commitment and integrity, and the independence criteria under Rule 3.13 of the Listing Rules if the candidate is proposed to be appointed as an Independent Non-executive Director. The policy also lays down the following nomination procedures: the Nomination Committee (i) will take appropriate measures to identify and evaluate a candidate; (ii) may consider a candidate recommended or offered for nomination by a shareholder of the Company; and (iii) will, on making the recommendation, submit the candidate's personal profile to the Board for consideration.

### (d) Dividend Policy

The Dividend Policy incorporates the guidelines for the Board to determine whether to pay a dividend and the level of such dividend to be paid. In general, it is the policy of the Company to allow its shareholders to participate in the Company's profits whilst retaining adequate reserves for future growth. Normally, the Company pays dividends twice a year, which are the interim dividend and final dividend. The Board may also declare special dividends in addition to such dividends as it considers appropriate. The policy also contains a number of factors for which the Board has to consider in determining the frequency, amount and form of any dividend in any financial year/period. The Board may also consider the issuance of bonus shares on a basis as permitted by the applicable laws and regulations.

**(e) Anti-Money Laundering and Counter-Terrorist Financing Policy**

The Anti-Money Laundering and Counter-Terrorist Financing Policy is in place to combat money laundering and terrorist financing activities, and formalise such procedures and systems. Compliance with the policy by operational departments is monitored and administered by the Audit Department.

**(f) Director and Employee Remuneration Policy**

The Director and Employee Remuneration Policy sets out the general principles which guide the Group to deal with the remuneration matters. As a general principle, a fair market level of remuneration will be provided to retain and motivate high quality directors, senior management and employees, and attract experienced people of high calibre to oversee the business and development of the Group. Executive Directors' remuneration packages shall comprise fixed and variable components linking to individual and the Group's performance and comparable to major Hong Kong based companies with special emphasis on the real estate industry. As for Non-executive Directors, only fixed remuneration/fee shall be paid and be set at an appropriate level by reference to the relevant time commitment and the size and complexity of the Group and benchmarked against a peer group.

The full text of the above policies are available on the Company's website.

**10 ESG and Sustainable Development****(a) Sustainability**

The Company is a founding constituent member of the Hang Seng Corporate Sustainability Index Series launched in July 2010.

A Sustainability Committee, previously named as Corporate Social Responsibility Committee, was formed in 2012 and chaired by Dr Lee Ka Shing with certain Directors and department heads as members to assist the Board in overseeing the corporate social responsibility and sustainability issues including the formulation and review of policies and strategy, compliance with regulatory requirements and evaluation of performance.

During the year, the Sustainability Committee held a meeting to review the terms of reference, the Group's overall sustainability performance and policies, discuss the reporting trend and determine the sustainability strategy and plan. Having regard to the latest development in ESG initiatives, the Group revised certain existing ESG policies.

The written terms of reference of the Sustainability Committee and the ESG policies are available on the Company's website.

An overview of the Sustainability Report 2023 is set out on pages 94 to 121 of this Annual Report and the standalone Sustainability Report 2023 is available on the Company's website and HKEXnews website.

### (b) Diversity

Diversity and inclusion are important elements to a company's sustainability efforts. The Company recognises the benefits of having a diverse Board and has adopted the Board Diversity Policy to achieve it. Having considered the Board structure and various factors, the Nomination Committee is satisfied that the Board has an appropriate structure with a diversity of members in terms of knowledge, skills and experience. Gender diversity has also been achieved by having two female directors on the Board which exceed the minimum requirement of the Listing Rules. In striving to maintain gender diversity, the Company aims to continue to have at least two female Directors on the Board.

As regards succession planning, the Nomination Committee will deploy multiple channels to identify suitable director candidates, including referral from Directors, shareholders, management, advisors of the Company and external executive search firms as and when appropriate. The Board is committed to further enhancing gender diversity as and when suitable candidates are identified.

The Company places tremendous emphasis on gender diversity across all levels of the Group. As at 31 December 2023, the proportion of female representation at the workforce of the Group (including senior management) was approximately 47%. The overall workforce gender of the Group is relatively balanced and the Company will strive to maintain a gender balanced workforce.

## 11 Internal Audit, Risk Management and Internal Controls

### Internal Audit

The Board is responsible for ensuring sound and effective risk management and internal control systems to safeguard the shareholders' interests and the Company's assets.

The Audit Department of the Company, which reports directly to the Audit Committee and is independent of the Company's daily operations, is responsible for conducting regular audits on the major activities of the Company. Its objective is to ensure that all material controls, including financial, operational and compliance controls and risk management (including ESG risks) functions are in place and functioning effectively. It is also considered that the resources, staff qualifications and experience and training programmes are adequate.

### Policies for Whistleblowing and Anti-corruption

The Company has established a system for employees and any person to report concerns about any suspected or actual improprieties relating to the Group and the relevant details are set out in the Business Ethics and Code of Business Conduct Policy. The Group will take appropriate actions against such improprieties and, where appropriate, report the cases to the relevant enforcement authorities.

Moreover, the Company has adopted the Anti-Corruption and Bribery Policy which provides guidance to our employees on how to recognise and deal with bribery and corruption. Every employee has a duty to report any potential violations of the policy to the Company through the channels set out therein.

Apart from the channels set out in the relevant policies, an email link has been set up in the webpage of the intranet of the Company for employees to express their opinions or concerns about the Group's operations directly to the Vice Chairman. In addition, the Company has provided a separate email link on its website, by which stakeholders can freely provide comments and suggestions on the operations of the Company so that proper actions can be taken to address issues being raised.

The reported cases, where necessary, will be escalated to the Whistleblowing Committee which is established specifically to deal with alleged improprieties reported by whistleblowers.

### Risk Management and Internal Controls

The successful management of risks is essential for the long-term growth and sustainability of the Group's business. The Board is responsible for setting strategies, business objectives and risk appetite as well as ensuring a review of effectiveness of the risk management and internal control systems, and overseeing the design, implementation and monitoring of the risk management and internal control systems.

Risk management is proactive to ensure that significant risks are:

- identified;
- assessed by considering the impacts and likelihoods of their occurrence; and
- effectively managed by identifying suitable controls and countermeasures, and assessing the cost effectiveness of the mitigating actions proposed.

#### (a) *Approach to Risk Management*

The risk management of the Group adopts "three lines of defence" model in risk governance which defines clear responsibilities and structure in ensuring accountability and transparency in our risk management practices. This model combines a top-down strategic view with a bottom-up operational process. The Board, by the top-down approach, has oversight on the risk management process and focuses on determining the nature and extent of significant risks it is willing to take in achieving the strategic objectives of the Group.

#### *First Line of Defence*

Each department of the Group is responsible for identifying its own risks and designing, implementing, managing and monitoring the relevant risk management and internal control systems. The process involves the maintenance of risk register setting out the particulars of material risks together with the control measures as reported by significant departments of the Group. This bottom-up approach is embedded in the operations of the Group and complements the top-down strategic view by identifying the principal risks and ensuring the significant risks to be considered by the Board in determining the risk appetite. The above risk exposure review process is conducted on an annual basis.

## Corporate Governance Report

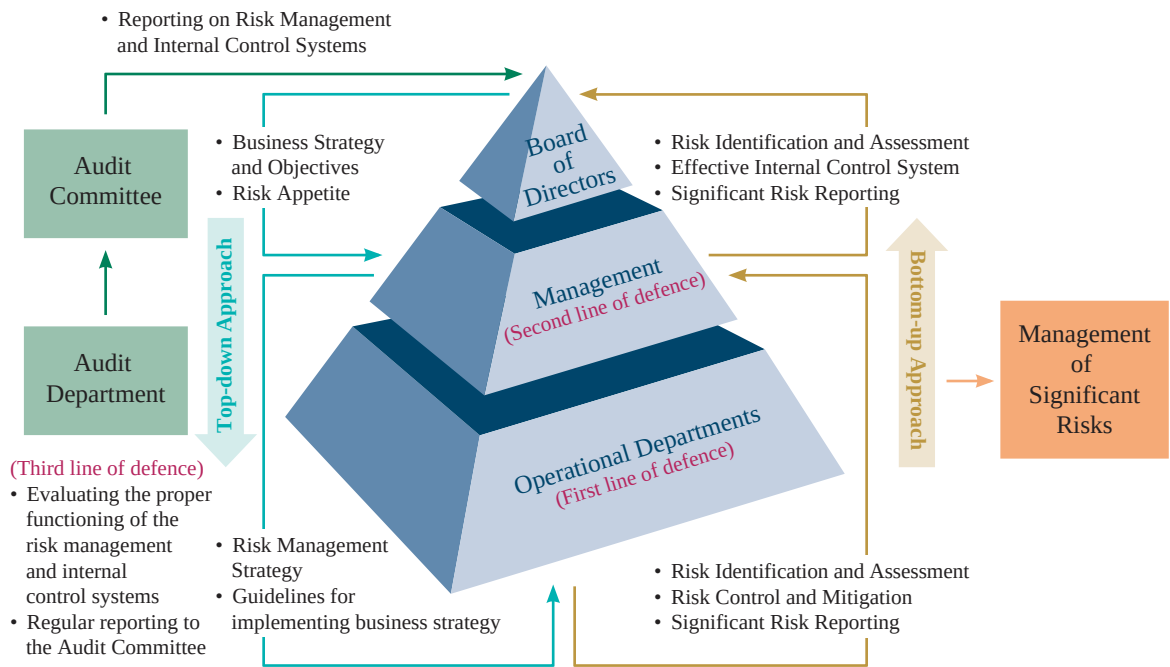
### Second Line of Defence

Departmental management and task-specific groups have the responsibility of reviewing the risk management and control systems. This includes setting control standards and monitoring departments' compliance with the set standards. In addition, a risk management policy has been adopted to serve as a guideline for risk management and internal control systems and such policy is available on the Company's website.

### Third Line of Defence

The Audit Department performed independent audits to evaluate the adequacy and proper functioning of the risk management and internal control systems and provided the improvement suggestions for the financial year ended 31 December 2023. It is intended to carry out this evaluation process on an ongoing basis. The Audit Committee, after reviewing the findings submitted by the Audit Department, reported and confirmed to the Board that the risk management and internal control systems are effective and adequate.

The diagram below summarises the complementary top-down and bottom-up aspects of the integrated approach of the Group to risk management.






(b) Significant Risks and Control/Mitigation

Certain significant risks have been identified through the process of risk identification and assessment. A summary on such significant risks of the Group and the respective risk movement together with the relevant internal control measures or mitigation in place is listed below:

Significant Risks and Possible Impacts	Risk Movement*	Control/Mitigation Measures
<p>(i) Regulatory and Compliance Risk</p> <p>As a listed and diversified property development and investment, construction and real estate developer company, the Group is exposed to and subject to extensive government policies and regulations of mainland China and Hong Kong. These include the Companies Ordinance, financial and tax legislations, Residential Properties (First-hand Sales) Ordinance, construction legislations and regulations, Occupational Safety and Health Ordinance and the Listing Rules in Hong Kong; as well as new property control measures by the central and/or local government authorities in the mainland China.</p> <p>Any non-compliance with these policies and regulations may cause damage to the Group, delay its project developments and affect its ability to deliver its primary objectives.</p>	<p>→</p>	<ul style="list-style-type: none"> <li>The Group is committed to complying with the relevant policies, regulations and guidelines applicable to its operations through internal guidelines, staff training, review process, compliance monitoring by experienced and professional staff as well as by consultation with external experts.</li> </ul>
<p>(ii) Economic Risk</p> <p>The Group is dependent on the regional economy in which the Group is active. Global economic uncertainty, prospect of interest rates fluctuation, and geo-political conflicts etc. might affect the Group's business.</p>	<p>→</p>	<ul style="list-style-type: none"> <li>The Group reviews and optimises its asset portfolio to ensure that it is sufficiently cost effective and efficient.</li> <li>The risk of adverse economic conditions is managed by ensuring proper monitoring of the business performance, and constant assessment of economic conditions and the appropriateness of the prevailing investment and business strategy.</li> </ul>

Significant Risks and Possible Impacts	Risk Movement*	Control/Mitigation Measures
<p>(iii) Market Risk</p> <p>The Group operates in areas that are highly competitive, and failure to compete effectively in terms of price, product quality and specification or levels of service can have an adverse impact on the Group's results. The market demand and supply condition is also one of the significant factors impacting the Group's performance.</p>	<p>→</p>	<ul style="list-style-type: none"> <li>The Group manages market risks by keeping track of the property market conditions, strengthening its brand names and product quality, and setting sales strategies commensurate with the market demand.</li> </ul>
<p>(iv) Financial Risk</p> <p>An effective and sound financial management system is essential to the Group's operations. The Group may be exposed and impacted by factors such as shortage of fund flow, increase in costs of funding and currency fluctuation.</p>	<p>→</p>	<ul style="list-style-type: none"> <li>The Group's finance team provides financial management support by monitoring the financial market conditions and setting an appropriate financial strategy.</li> <li>The Group maintains an open and proactive relationship with the banking community, arranges different terms of loan facilities from different sources with different tenures and ensures continuous assessment of counterparty risks.</li> </ul>
<p>(v) Image/Reputation Risk</p> <p>The Group's reputation is one of its most valuable assets, playing a major part in the continued success of the business. The image of the Group may be affected by delayed handover of residential units and quality issues.</p>	<p>→</p>	<ul style="list-style-type: none"> <li>The Group is committed to employing, training, developing and retaining a diverse and talented workforce to cope with potential complaints and ensuring proper quality delivery.</li> <li>The Group frequently organises brand name promotion events and maintains good public relations.</li> </ul>
<p>(vi) Sales, Leasing, Construction and Property Development Risk</p> <p>Whilst the Group ensures that strong management controls are in place and monitoring systems are enforced, it has occasionally encountered increases in development and selling costs, delays in property development, contractors' incapability, contract disputes and safety issues.</p>	<p>↑</p>	<ul style="list-style-type: none"> <li>The Group continues to develop its well-planned property development and construction projects.</li> <li>Various measures have been well established to ensure that the development projects are built with high quality standards, on time and within budget.</li> <li>The Group provides relevant training to employees and conducts inspections in accordance with the Occupational Safety and Health Ordinance.</li> </ul>

Significant Risks and Possible Impacts	Risk Movement*	Control/Mitigation Measures
<p>(vii) Cyber Security Risk</p> <p>The Group may suffer loss resulting from a cyber-attack or data breach on the Group. Data breaches can result in the loss of sensitive information such as personal and financial data, leading to reputational damage and financial losses.</p>		<ul style="list-style-type: none"> <li>• The Group continues to monitor and improve risk management in cyber security and information technology development.</li> <li>• The Group manages the risks by employing experienced information technology personnel and/or engaging the services of external cyber security consultants to improve the system controls.</li> <li>• The Group provides regular network security training for employees.</li> </ul>
<p>(viii) ESG Risk</p> <p>The variables related to ESG factors can potentially affect the operational efficiency and financial performance of the Group.</p>		<ul style="list-style-type: none"> <li>• A Sustainability Committee led by senior management has established clear sustainability strategies and coverage as well as performs on-going monitoring of the Group’s ESG initiatives.</li> <li>• The Group has engaged external ESG consultants to provide professional advices.</li> </ul>
<p>(ix) Climate Risk</p> <p>The climate change may create adverse consequences for human or ecological systems. This may cause impacts on lives, livelihoods, health and wellbeing, economic, social and cultural assets and investments, infrastructure, services provision, ecosystems and species.</p>		<ul style="list-style-type: none"> <li>• The Group provides guidelines for implementing emergency response measures.</li> <li>• The Group provides relevant training for employees.</li> <li>• The Group purchases appropriate insurance.</li> </ul>

\* Risk Movement (Change from last year)

↑ : Risk level increased

↓ : Risk level decreased

→ : Risk level remained broadly the same



## 12 Company Secretary

The Company Secretary is to support the Board by ensuring that there is good information flow and the board policies and procedures are strictly followed. The Company Secretary is responsible for advising the Board on governance matters and also facilitating the induction and professional development of Directors.

During the year, the Company Secretary took no less than 15 hours of the relevant professional training.

## 13 Shareholder Rights and Investor Relations

The Board is committed to promoting effective communications with shareholders and providing timely disclosure of material information to shareholders and investors.

### (a) Shareholders' Rights

The AGM of the Company provides a forum for communication between shareholders and the Board. The notice of AGM is despatched to all shareholders at least 21 days prior to the AGM. The Chairmen of all Board Committees are invited to attend the AGM. The Chairmen of the Board and the Chairmen of all the Board Committees, or in their absence, other members of the respective Committees, are available to answer questions at the AGM. The Auditor is also invited to attend the AGM to answer questions about the conduct of the audit, the preparation and content of the auditors' report, the accounting policies and auditor's independence. The Company's policy is to involve shareholders and to communicate with them in the Company's affairs at the AGM.

Pursuant to the Listing Rules, any vote of shareholders at a general meeting will be taken by poll. Detailed procedures for conducting a poll will be explained to the shareholders at the general meeting to ensure that shareholders are familiar with such voting procedures. The poll results will be posted on the websites of The Stock Exchange of Hong Kong Limited and the Company on the day of the general meeting. Moreover, separate resolution will be proposed by the chairman of a general meeting in respect of each substantially separate issue.

Under Section 566 of the Companies Ordinance, shareholders representing at least 5% of the total voting rights of all the shareholders having a right to vote at general meetings are entitled to send a request to the Company to convene a general meeting. Such requisition must state the general nature of the business to be dealt with at the meeting and may include the text of a resolution that may properly be moved and is intended to be moved at the meeting. The request may be sent to the Company in hard copy form or in electronic form and must be authenticated by the shareholder(s) making it and deposited at the registered office of the Company or sent to the Company's email address at [ir@hld.com](mailto:ir@hld.com). Besides, in relation to an annual general meeting which a company is required to hold, Sections 615 and 616 of the Companies Ordinance provide that shareholders representing at least 2.5% of the total voting rights of all shareholders of the company having a right to vote on the resolution at the annual general meeting or at least 50 shareholders having a right to vote on the resolution at the annual general meeting, may request the company to circulate a notice of the resolution for consideration at the annual general meeting, by sending a request, which must be authenticated by the shareholder(s) making it, in a hard copy form or in electronic form. Such request must be deposited at the registered office of the Company or sent to the Company's email address at [ir@hld.com](mailto:ir@hld.com). The request made under Section 615 must also identify the resolution of which notice is to be given and be received by the Company not later than six weeks before the AGM to which the request relates, or if later, the time at which notice is given of the AGM.

(b) *Shareholders' Communication Policy*

The Company has maintained a Shareholders' Communication Policy which aims at promoting effective communication with the Company's shareholders and enabling them to exercise their rights in an informed manner. The Shareholders' Communication Policy includes multiple channels for shareholders to communicate with the Company and vice versa. It is the Company's general policy to maintain an on-going dialogue with shareholders and the investment community, including the Company's potential investors and analysts. Designated senior management maintains regular communication and dialogue with shareholders, investors and analysts. A meeting with analysts will be held after the announcement of interim or annual results which strengthens the communication with investors. Enquiries from investors are dealt with in an informative and timely manner.

The Company also ensures effective and timely dissemination of information to shareholders and the investment community. As a channel to further promote effective communication, the Group maintains a website at [www.hld.com](http://www.hld.com) where the Company's announcements and press releases, business developments and operations, financial information, corporate governance report and other information are posted.

The full text of the Shareholders' Communication Policy, which is available on the Company's website, includes channels for shareholders to communicate their views on various matters affecting the Company. In particular, shareholders may make enquiries to the Board through the Company's Investor Relations on telephone number (852) 2908 8392 or by email at [ir@hld.com](mailto:ir@hld.com) or directly by raising questions at general meetings.

# Report of the Directors

The Directors have pleasure in submitting to shareholders their annual report together with the audited financial statements for the year ended 31 December 2023.

## Principal Activities

The Company is an investment holding company and the principal activities of its subsidiaries during the year were property development and investment, construction, project management, property management, hotel operation, department store operation and investment holding.

An analysis of the Group's revenue and contribution from operations by business and geographical segments is set out in note 15 to the financial statements on pages 250 to 256.

## Business Review

A review of the business of the Group during the year and a discussion on the Group's future business development are provided in the Chairmen's Statement and Review of Operations on pages 10 to 75 of this Annual Report. Possible risks and uncertainties that the Group may be facing are set out in the Financial Review on pages 78 to 91 and the Corporate Governance Report on pages 122 to 143. Particulars of important events affecting the Group since the end of the financial year (if any) are provided in the Chairmen's Statement on pages 10 to 43 and note 45 to the financial statements on page 299. An analysis of the Group's performance during the year using financial key performance indicators is provided in the Five Year Financial Summary on pages 92 and 93 of this Annual Report. Environmental policy, biodiversity policy and climate change policy of the Group have been put in place to give due consideration to environmental issues and minimise the impact of business operations of the Group on environment. In addition, discussions on the aforesaid policies of the Group and the Group's relationships with employees, customers, suppliers and other stakeholders are contained in the Sustainability section and the Corporate Governance Report on pages 94 to 121 and pages 122 to 143 of this Annual Report respectively as well as the standalone Sustainability Report. The Chairmen's Statement, the Review of Operations, the Financial Review, the Sustainability section and the Corporate Governance Report form part of this report.

The Residential Properties (First-hand Sales) Ordinance (Cap. 621) ("RPFSSO") regulates the sales and marketing activities in relation to the first-hand residential properties in Hong Kong, with a view to enhancing the transparency, fairness and consumer protection of the sales of first-hand residential properties. The Group takes particular care to comply with the requirements of the RPFSSO through established internal procedures, as well as by engaging external professional advisors including architects, surveyors and solicitors in the checking of the accuracy of the information contained in sales brochures and other relevant documents made available to the public in connection with such sales.

The Group is also committed to safeguarding the security and proper use of personal data. When collecting, processing and using such data in the course of leasing, sale and marketing of properties, the Group complies with the Personal Data (Privacy) Ordinance (Cap. 486) and the guidelines issued by the Office of the Privacy Commissioner for Personal Data from time to time, with a view to protecting the privacy of, amongst others, the purchasers of its properties, in relation to personal data under its management.

In addition, the Group observes the requirements of trademarks, copyrights and other intellectual properties by obtaining the trademark and copyright owners' consent before the use of their products and artworks for the sale promotion of residential units. For the proper use and the protection of the Group's interests, chosen prestige brand names and chosen property names are registered under the Trade Marks Ordinance (Cap. 559) in Hong Kong. Moreover, in order to protect some of our inventions and inventions made by our consultants, the Group applies, from time to time, for patents for the said inventions under the Patents Ordinance (Cap. 514) in Hong Kong.

The Company has complied with the requirements under the Companies Ordinance (Cap. 622), the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the Securities and Futures Ordinance (Cap. 571) for, among other things, the disclosure of information and corporate governance. The Company has also adopted the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix C3 to the Listing Rules as the code of dealing in securities of the Company by the Directors.

In operating its businesses in mainland China, the Group has complied with the applicable laws, regulations and related legislation currently in effect in all material respects, including but not limited to the Civil Code of the People's Republic of China, the Company Law, Environmental Protection Law, Labour Law, Labour Contract Law, regulations in relation to natural resources protection and pollution prevention, etc. So far, no particular laws and regulations materially impact on the Group's businesses in mainland China in their ordinary course of operations.

### Subsidiaries

Particulars of the principal subsidiaries of the Company as at 31 December 2023 are set out on pages 300 to 306.

### Group Profit

The profit of the Group for the year ended 31 December 2023 and the state of affairs of the Company and the Group at that date are set out in the financial statements on pages 179 to 308.

### Dividends

An interim dividend of HK\$0.50 per share was paid on 19 September 2023. The Directors have recommended the payment of a final dividend of HK\$1.30 per share to shareholders whose names appear on the Register of Members of the Company on Wednesday, 12 June 2024, and such final dividend will not be subject to any withholding tax in Hong Kong.

The proposed final dividend is expected to be distributed to shareholders on Friday, 21 June 2024.

### Charitable Donations

Charitable donations made by the Group during the year amounted to HK\$52,000,000 (2022: HK\$22,000,000).

## Report of the Directors

### Investment Properties and Other Property, Plant and Equipment

Particulars of the movements in investment properties and other property, plant and equipment during the year are set out in note 16 to the financial statements on pages 257 to 263.

### Bank Loans, Guaranteed Notes and Medium Term Note Programme

Particulars of bank loans, Guaranteed Notes and Medium Term Note Programme of the Group as at 31 December 2023 are set out in notes 31 and 32 to the financial statements on pages 285 and 286.

### Interest Capitalised

The amount of interest capitalised by the Group during the year ended 31 December 2023 is set out in note 8(a) to the financial statements on page 237.

### Reserves

Particulars of the movements in reserves of the Company during the year ended 31 December 2023 are set out in note 44(b) to the financial statements on page 298.

### Share Capital

Details of the Company's share capital are set out in note 44(c) to the financial statements on page 299. There were no movements during the year.

### Group Financial Summary

The results, assets and liabilities of the Group for the last five years ended 31 December 2023 are summarised on pages 92 and 93.

### Development and Investment Properties

Particulars of development and investment properties of the Group are set out on pages 44 to 75.

### Directors' Emoluments

Particulars of the Directors' emoluments disclosed pursuant to the Companies Ordinance (Cap. 622) and Appendix D2 of the Listing Rules are set out in note 9 to the financial statements on pages 239 to 241.

## Directors

The Directors of the Company during the financial year and up to the date of this report were:

Executive Directors	Non-executive Director	Independent Non-executive Directors
Dr Lee Ka Kit (Chairman and Managing Director)	Lee Pui Ling, Angelina	Kwong Che Keung, Gordon
Dr Lee Ka Shing (Chairman and Managing Director)		Professor Ko Ping Keung
Dr Lam Ko Yin, Colin (Vice Chairman)		Wu King Cheong
Dr Lee Shau Kee		Woo Ka Biu, Jackson
Yip Ying Chee, John		Professor Poon Chung Kwong
Fung Lee Woon King		Au Siu Kee, Alexander
Kwok Ping Ho		
Suen Kwok Lam		
Wong Ho Ming, Augustine		
Fung Hau Chung, Andrew		

Dr Lee Shau Kee, Mr Yip Ying Chee, John, Mr Fung Hau Chung, Andrew, Professor Ko Ping Keung, Mr Woo Ka Biu, Jackson and Professor Poon Chung Kwong shall retire by rotation at the forthcoming annual general meeting in accordance with Article 116 of the Company's Articles of Association and the Corporate Governance Code and, being eligible, have offered themselves for re-election.

The list of directors of the subsidiaries of the Company during the financial year and up to the date of this report is kept at the Company's registered office and available for inspection by the Company's shareholders during office hours.

## Report of the Directors

### Disclosure of Interests

#### Directors' Interests in Shares

As at 31 December 2023, the interests and short positions of each Director of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (“SFO”)) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) pursuant to the SFO or the Model Code for Securities Transactions by Directors of Listed Issuers were as follows:

#### Ordinary Shares (unless otherwise specified)

##### Long Positions

Name of Company	Name of Director	Note	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total	% Interest
Henderson Land Development Company Limited	Lee Chau Kee	1	15,548,667		3,509,782,778		3,525,331,445	72.82
	Lee Ka Kit	1				3,509,782,778	3,509,782,778	72.50
	Lee Ka Shing	1				3,509,782,778	3,509,782,778	72.50
	Lee Pui Ling, Angelina	2	64,554				64,554	0.00
	Fung Lee Woon King	3	2,493,138				2,493,138	0.05
	Woo Ka Biu, Jackson	4		3,896			3,896	0.00
Henderson Investment Limited	Lee Chau Kee	5			2,110,868,943		2,110,868,943	69.27
	Lee Ka Kit	5				2,110,868,943	2,110,868,943	69.27
	Lee Ka Shing	5				2,110,868,943	2,110,868,943	69.27
The Hong Kong and China Gas Company Limited	Lee Chau Kee	6			7,748,692,715		7,748,692,715	41.53
	Lee Ka Kit	6				7,748,692,715	7,748,692,715	41.53
	Lee Ka Shing	6				7,748,692,715	7,748,692,715	41.53
	Poon Chung Kwong	7				243,085	243,085	0.00
Hong Kong Ferry (Holdings) Company Limited	Lee Chau Kee	8	799,220		119,017,090		119,816,310	33.63
	Lee Ka Kit	8				119,017,090	119,017,090	33.41
	Lee Ka Shing	8				119,017,090	119,017,090	33.41
	Lam Ko Yin, Colin	9	150,000				150,000	0.04
	Fung Lee Woon King	3	465,100				465,100	0.13
Miramar Hotel and Investment Company, Limited	Lee Chau Kee	10			345,999,980		345,999,980	50.08
	Lee Ka Kit	10				345,999,980	345,999,980	50.08
	Lee Ka Shing	10				345,999,980	345,999,980	50.08
Towngas Smart Energy Company Limited	Lee Chau Kee	11			2,255,481,423		2,255,481,423	67.24
	Lee Ka Kit	11				2,255,481,423	2,255,481,423	67.24
	Lee Ka Shing	11				2,255,481,423	2,255,481,423	67.24

**Ordinary Shares** (unless otherwise specified) (continued)

## Long Positions

Name of Company	Name of Director	Note	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total	% Interest
Sunlight Real Estate Investment Trust*	Lee Shau Kee	12			723,738,352		723,738,352	42.51
	Lee Ka Kit	12				723,738,352	723,738,352	42.51
	Lee Ka Shing	12				723,738,352	723,738,352	42.51
	Lee Pui Ling, Angelina	2	2,307				2,307	0.00
	Au Siu Kee, Alexander	13	2,300,000				2,300,000	0.14
Henderson Development Limited	Lee Shau Kee	14			8,190 (Ordinary A Shares)		8,190 (Ordinary A Shares)	100.00
	Lee Shau Kee	14			3,510 (Non-voting B Shares)		3,510 (Non-voting B Shares)	100.00
	Lee Shau Kee	15	35,000,000 (Non-voting Deferred Shares)		15,000,000 (Non-voting Deferred Shares)		50,000,000 (Non-voting Deferred Shares)	100.00
	Lee Ka Kit	14				8,190 (Ordinary A Shares)	8,190 (Ordinary A Shares)	100.00
	Lee Ka Kit	14				3,510 (Non-voting B Shares)	3,510 (Non-voting B Shares)	100.00
	Lee Ka Kit	15				15,000,000 (Non-voting Deferred Shares)	15,000,000 (Non-voting Deferred Shares)	30.00
	Lee Ka Shing	14				8,190 (Ordinary A Shares)	8,190 (Ordinary A Shares)	100.00
	Lee Ka Shing	14				3,510 (Non-voting B Shares)	3,510 (Non-voting B Shares)	100.00
	Lee Ka Shing	15				15,000,000 (Non-voting Deferred Shares)	15,000,000 (Non-voting Deferred Shares)	30.00
Feswin Investment Limited	Lee Ka Kit	16			5,000	5,000	10,000	100.00
Fordley Investment Limited	Fung Lee Woon King	3	2,000				2,000	20.00

\* Sunlight Real Estate Investment Trust is a collective investment scheme authorised under Section 104 of the SFO. All references to the term “shares” in this section shall also mean units of the Sunlight Real Estate Investment Trust as the context may require.



## Report of the Directors

### Ordinary Shares (unless otherwise specified) (continued)

#### Long Positions

Name of Company	Name of Director	Note	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total	% Interest
Furnline Limited	Lee Shau Kee	17			100 (A Shares)		100 (A Shares)	100.00
	Lee Shau Kee	18			1 (B Share)		1 (B Share)	100.00
	Lee Ka Kit	17				100 (A Shares)	100 (A Shares)	100.00
	Lee Ka Kit	18				1 (B Share)	1 (B Share)	100.00
	Lee Ka Shing	17				100 (A Shares)	100 (A Shares)	100.00
	Lee Ka Shing	18				1 (B Share)	1 (B Share)	100.00
Perfect Bright Properties Inc.	Lee Shau Kee	17			100 (A Shares)		100 (A Shares)	100.00
	Lee Shau Kee	18			1 (B Share)		1 (B Share)	100.00
	Lee Ka Kit	17				100 (A Shares)	100 (A Shares)	100.00
	Lee Ka Kit	18				1 (B Share)	1 (B Share)	100.00
	Lee Ka Shing	17				100 (A Shares)	100 (A Shares)	100.00
	Lee Ka Shing	18				1 (B Share)	1 (B Share)	100.00

Save as disclosed above, none of the Directors or the Chief Executive of the Company or their associates had any interests or short positions in any shares, underlying shares or debentures of the Company or its associated corporations as defined in the SFO, other than the deemed interests of Dr Lee Shau Kee, Dr Lee Ka Kit and Dr Lee Ka Shing in the shares, underlying shares and debentures of the unlisted associated corporations of the Company which are solely derived from their deemed interests in Henderson Development Limited, Henderson Investment Limited, Miramar Hotel and Investment Company, Limited and/or the Company and not from any separate personal interests of their own, in respect of which a waiver from strict compliance with the disclosure requirements under paragraph 13 of Appendix D2 to the Listing Rules has been applied to, and granted by the Stock Exchange.

## Substantial Shareholders' and Others' Interests

As at 31 December 2023, the interests and short positions of every person, other than Directors of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO were as follows:

### Long Positions

	No. of shares in which interested	% Interest
<b>Substantial Shareholders</b>		
Rimmer (Cayman) Limited (Note 1)	3,509,782,778	72.50
Riddick (Cayman) Limited (Note 1)	3,509,782,778	72.50
Hopkins (Cayman) Limited (Note 1)	3,509,782,778	72.50
Henderson Development Limited (Note 1)	3,506,860,733	72.44
Yamina Investment Limited (Note 1)	1,580,269,966	32.64
Believegood Limited (Note 1)	797,887,933	16.48
South Base Limited (Note 1)	797,887,933	16.48
<b>Persons other than Substantial Shareholders</b>		
Cameron Enterprise Inc. (Note 1)	371,145,414	7.67
Richbond Investment Limited (Note 1)	475,801,899	9.83

### Notes:

- Of these shares, Dr Lee Shau Kee was the beneficial owner of 15,548,667 shares, and for the remaining 3,509,782,778 shares, (i) 1,450,788,868 shares were owned by Henderson Development Limited ("HD"); (ii) 475,801,899 shares were owned by Richbond Investment Limited which was a wholly-owned subsidiary of HD; (iii) 371,145,414 shares were owned by Cameron Enterprise Inc.; 797,887,933 shares were owned by Believegood Limited which was wholly-owned by South Base Limited; 152,897,653 shares were owned by Prosglass Investment Limited which was wholly-owned by Jayasia Investments Limited; 140,691,961 shares were owned by Fancy Eye Limited which was wholly-owned by Mei Yu Ltd.; 117,647,005 shares were owned by Spreadral Limited which was wholly-owned by World Crest Ltd.; and Cameron Enterprise Inc., South Base Limited, Jayasia Investments Limited, Mei Yu Ltd. and World Crest Ltd. were wholly-owned subsidiaries of Yamina Investment Limited which in turn was 100% held by HD; and (iv) 2,922,045 shares were owned by Fu Sang Company Limited ("Fu Sang"). Hopkins (Cayman) Limited ("Hopkins") as trustee of a unit trust (the "Unit Trust") owned all the issued ordinary shares of HD and Fu Sang. Rimmer (Cayman) Limited ("Rimmer") and Riddick (Cayman) Limited ("Riddick"), as trustees of respective discretionary trusts, held units in the Unit Trust. The entire issued share capital of Hopkins, Rimmer and Riddick were owned by Dr Lee Shau Kee. Dr Lee Shau Kee was taken to be interested in these shares by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these shares by virtue of the SFO.
- Mrs Lee Pui Ling, Angelina was the beneficial owner of these shares.
- Madam Fung Lee Woon King was the beneficial owner of these shares.
- These shares were owned by the wife of Mr Woo Ka Bui, Jackson.
- Of these shares, 843,249,284 shares, 602,398,418 shares, 363,328,900 shares, 217,250,000 shares and 84,642,341 shares were respectively owned by Banshing Investment Limited, Markshing Investment Limited, Covite Investment Limited, Gainwise Investment Limited and Darnman Investment Limited, all of which were wholly-owned subsidiaries of Kingslee S.A. which in turn was 100% held by the Company. Dr Lee Shau Kee was taken to be interested in the Company as set out in Note 1 and Henderson Investment Limited by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these shares by virtue of the SFO.

## Report of the Directors

6. *Of these shares, 4,313,717,809 shares and 1,675,475,274 shares were respectively owned by Disralei Investment Limited and Medley Investment Limited, both of which were wholly-owned subsidiaries of Timpani Investments Limited; 1,759,499,632 shares were owned by Macrostar Investment Limited, a wholly-owned subsidiary of Chelco Investment Limited; and Timpani Investments Limited and Chelco Investment Limited were wholly-owned subsidiaries of Faxson Investment Limited which in turn was 100% held by the Company. Dr Lee Shau Kee was taken to be interested in the Company as set out in Note 1 and The Hong Kong and China Gas Company Limited (“HKCG”) by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these shares by virtue of the SFO.*
7. *These shares were owned by Professor Poon Chung Kwong and his wife jointly.*
8. *Of these shares, Dr Lee Shau Kee was the beneficial owner of 799,220 shares, and for the remaining 119,017,090 shares, 48,817,090 shares were held by Wiselin Investment Limited, 23,400,000 shares each were respectively owned by Graf Investment Limited, Mount Sherpa Limited and Paillard Investment Limited, all of which were wholly-owned subsidiaries of Pataca Enterprises Limited which in turn was 100% held by the Company. Dr Lee Shau Kee was taken to be interested in the Company as set out in Note 1 and Hong Kong Ferry (Holdings) Company Limited by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these shares by virtue of the SFO.*
9. *Dr Lam Ko Yin, Colin was the beneficial owner of these shares.*
10. *Of these shares, 120,735,300 shares, 128,658,680 shares and 96,606,000 shares were respectively owned by Higgins Holdings Limited, Multiglade Holdings Limited and Threadwell Limited, all of which were wholly-owned subsidiaries of Aynbury Investments Limited which in turn was 100% held by the Company. Dr Lee Shau Kee was taken to be interested in the Company as set out in Note 1 and Miramar Hotel and Investment Company, Limited by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these shares by virtue of the SFO.*
11. *These shares representing 67.24% of the total issued shares in Towngas Smart Energy Company Limited were taken to be interested by Hong Kong & China Gas (China) Limited (as to 2,061,193,504 shares), Planwise Properties Limited (as to 191,037,247 shares) and Superfun Enterprises Limited (as to 3,250,672 shares), all being wholly-owned subsidiaries of HKCG. Dr Lee Shau Kee was taken to be interested in HKCG as set out in Note 6 and Towngas Smart Energy Company Limited by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these shares by virtue of the SFO.*
12. *Of these units, 224,443,625 units were owned by Uplite Limited and 149,629,083 units were owned by Wintrade Limited, both were wholly-owned subsidiaries of Financial Enterprise Properties Limited, which in turn was wholly-owned by Shau Kee Financial Enterprises Limited (“SKFE”). SKFE was wholly-owned by Lee Financial (Cayman) Limited as the trustee of a unit trust (“SKFE Unit Trust”), the units of which were held by Leasons (Cayman) Limited and Leeworld (Cayman) Limited as the respective trustees of two discretionary trusts. Therefore, each of Lee Financial (Cayman) Limited, Leasons (Cayman) Limited and Leeworld (Cayman) Limited was taken to be interested in the total of 374,072,708 units owned by Uplite Limited and Wintrade Limited. Apart from the aforesaid, 76,533,345 units were owned by Cobase Limited, 67,378,972 units were owned by Richful Resources Limited and 205,753,327 units were owned by Henderson Sunlight Asset Management Limited, all of which were wholly-owned subsidiaries of the Company. Dr Lee Shau Kee was taken to be interested in the Company as set out in Note 1. By virtue of the SFO and being the beneficial owner of the entire issued share capital of the trustees of the Unit Trust, SKFE Unit Trust and the aforementioned discretionary trusts, Dr Lee Shau Kee was taken to be interested in the total of 723,738,352 units. As Directors of the Company and discretionary beneficiaries of the aforementioned discretionary trusts holding units in the Unit Trust and SKFE Unit Trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in these units by virtue of the SFO.*
13. *Mr Au Siu Kee, Alexander was the beneficial owner of these units.*
14. *These shares were held by Hopkins as trustee of the Unit Trust.*
15. *Of these shares, Dr Lee Shau Kee was the beneficial owner of 35,000,000 shares, and Fu Sang owned the remaining 15,000,000 shares.*
16. *Of these shares, (i) 5,000 shares were owned by Applecross Limited which was wholly-owned by Dr Lee Ka Kit; and (ii) 5,000 shares were owned by Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andco Limited which was wholly-owned by Henderson China Holdings Limited, an indirect wholly-owned subsidiary of the Company.*
17. *These shares were owned by Jetwin International Limited. Triton (Cayman) Limited as trustee of a unit trust owned all the issued share capital of Jetwin International Limited. Triumph (Cayman) Limited and Victory (Cayman) Limited, as trustees of respective discretionary trusts, held units in the unit trust. The entire share capital of Triton (Cayman) Limited, Triumph (Cayman) Limited and Victory (Cayman) Limited were owned by Dr Lee Shau Kee who was taken to be interested in such shares by virtue of the SFO. As Directors of the Company and discretionary beneficiaries of the discretionary trusts holding units in such unit trust, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in such shares by virtue of the SFO.*
18. *This share was owned by Sunnice Investment Limited, a wholly-owned subsidiary of Profit Best Development Limited which in turn was wholly-owned by the Company.*

## Share Schemes

The Company and its subsidiaries have no share schemes.

## Arrangements to Purchase Shares or Debentures

At no time during the year ended 31 December 2023 was the Company or any of its holding companies, subsidiaries or fellow subsidiaries a party to any arrangement to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## Equity-linked Agreements

No equity-linked agreements entered into by the Company were subsisting as at 31 December 2023 and the Company did not enter into any equity-linked agreements during the year under review.

## Interests in Transactions, Arrangements or Contracts and Connected Transactions/Continuing Connected Transactions

During the year under review, the Group had the transactions, arrangements and contracts as described below with persons who are “connected persons” for the purposes of the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”):

- (1) Henderson Finance Company Limited, a wholly-owned subsidiary of Henderson Development Limited, made unsecured advances from time to time to subsidiaries of the Company during the year, with interest chargeable on the balances outstanding from time to time by reference to HIBOR quoted by banks or fixed rates mutually agreed between the parties. As at 31 December 2023, the aggregate sum owing by subsidiaries of the Company to Henderson Finance Company Limited amounted to approximately HK\$62,448 million, which has been included in the financial statements under “Amount due to a fellow subsidiary”.

Dr Lee Shau Kee, Dr Lee Ka Kit and Dr Lee Ka Shing were taken to be interested in the transactions, arrangements and contracts referred to in the above as directors of the Company’s ultimate holding company, Henderson Development Limited (and as more particularly described in the section “Disclosure of Interests” above) with respect to their interests in Henderson Development Limited or the trusts.

## Report of the Directors

- (2) The Company had the following continuing connected transactions, each of which, as previously disclosed by way of announcement, was subject to the reporting, announcement and annual review requirements but exempt from independent shareholders' approval requirement under Chapter 14A of the Listing Rules:

### Transactions entered into with Sunlight Real Estate Investment Trust ("Sunlight REIT")

Sunlight REIT being a trust in accordance with the Code on Real Estate Investment Trusts issued by the Securities and Futures Commission of Hong Kong was regarded by the Stock Exchange as a connected person of the Company under the Listing Rules so long as the aggregate percentage unitholdings in Sunlight REIT held by the Group and the Shau Kee Financial Enterprises Limited group ("SKFE Group") (controlled by a family trust of Dr Lee Shau Kee, Director of the Company) is above 30%. Accordingly, the transactions between the Group and Sunlight REIT group constitute connected transactions of the Company under the Listing Rules.

As disclosed in the announcement dated 31 March 2021 (the "2021 Announcement"), fresh annual cap amounts in respect of each of the three financial years ending up to 31 December 2024 were set for the continuing connected transactions between the Group and Sunlight REIT group contemplated under the following agreements/deeds:

- (a) a property management agreement dated 29 November 2006 was entered into between Henderson Sunlight Asset Management Limited ("HSAM"), a wholly-owned subsidiary of the Company, as manager of Sunlight REIT, and Henderson Sunlight Property Management Limited (the "Property Manager"), a wholly-owned subsidiary of the Company, as property manager of the Sunlight REIT, and the property holding companies under the Sunlight REIT group had also subsequently acceded thereto. The property management agreement was thereafter supplemented by five supplemental agreements dated 28 April 2009, 25 June 2012, 12 May 2015, 15 May 2018 and 31 March 2021 respectively. The agreement related to the provision by the Property Manager of certain property management and lease management as well as marketing services in respect of the properties of Sunlight REIT at a fee of not exceeding 3% per annum of the gross property revenue of the relevant properties of Sunlight REIT plus a commission on the base rent or licence fee for a tenancy or a licence secured. By the last supplemental agreement entered into between HSAM and the Property Manager, the term of the appointment of the Property Manager for the provision of the said property related management services (the "Property Management Transactions") has been extended to 30 June 2024;
- (b) a trust deed dated 26 May 2006 (as supplemented by supplemental deeds dated 1 June 2006, 28 November 2006, 28 April 2009, 23 July 2010, 30 April 2012 and 16 March 2015, and as subsequently amended and restated to consolidate the above supplemental deeds and other amendments which took effect on 10 May 2021) was entered into between Uplite Limited, a subsidiary of SKFE Group, as settlor, HSAM as manager, and HSBC Institutional Trust Services (Asia) Limited as trustee in respect of, among other things, the appointment of HSAM as the manager of Sunlight REIT for the management and operation of Sunlight REIT at a base fee not exceeding 0.4% per annum of the property values of Sunlight REIT for the relevant financial year and a variable fee of 3% per annum of the relevant net property income and share of profits of joint venture entities (if any) of Sunlight REIT payable in the form of cash and/or Sunlight REIT units as HSAM may elect. HSAM is also entitled to an acquisition fee in respect of acquisition of real estate by Sunlight REIT, and a divestment fee in respect of any real estate sold or divested by Sunlight REIT (where applicable) and certain reimbursement (the "Asset Management Transactions"); and

- (c) a master services agreement dated 31 March 2021 for a term of three years from 1 July 2021 to 30 June 2024 was entered into between the Company and HSAM, as manager of Sunlight REIT, in relation to the provision of security services and other property related ancillary services in respect of the properties of Sunlight REIT by the Group to the Sunlight REIT group. With respect to the services to be provided by the Group to the Sunlight REIT group under the master services agreement, the Company and its subsidiaries and associates (excluding the Sunlight REIT group) and the relevant members of the Sunlight REIT group shall enter into separate definitive services agreement(s) setting out the detailed terms (including the fee and the payment terms). Details of such services agreements entered into or subsisted during the year under review are as follows:
- (i) a security services contract dated 9 April 2021 in respect of a property located at Sheung Wan for a term of 24 months commencing on 1 July 2021 at a monthly service fee of approximately HK\$50,000; and
  - (ii) a short-term security services contract dated 19 April 2023 in respect of a property located at Tseung Kwan O for a period of 31 days from 1 May 2023 to 31 May 2023 at a service fee of approximately HK\$36,000 (together with the transaction set out in item (i) above, collectively referred to as the “Property Related Ancillary Services Transactions”).

The maximum aggregate sums to be paid by the Sunlight REIT group to the Group under the Property Management Transactions, the Asset Management Transactions and the Property Related Ancillary Services Transactions will not exceed the following:

Financial year ended 31 December 2023 (HK\$ million)	Financial year ending 31 December 2024 (HK\$ million)
248.8	268.8

For the year ended 31 December 2023, the Group received approximately HK\$46,123,000 for the Property Management Transactions, approximately HK\$93,009,000 for the Asset Management Transactions and approximately HK\$334,000 for the Property Related Ancillary Services Transactions which in aggregate amounted to approximately HK\$139,466,000 (collectively the “Sunlight REIT Transactions”).

## Report of the Directors

### Transactions entered into with Union Medical Centre Limited (“Union Medical”)

As disclosed in the announcement dated 10 June 2020, Smart Bright Development Limited (“Smart Bright”, a wholly-owned subsidiary of the Company) as licensor/landlord (by itself or through its agent, Henderson Leasing Agency Limited) entered into certain licences and tenancy agreements with Union Medical (trading as Union Hospital) as licensee/tenant in relation to the licensing/leasing of certain premises located at H Zentre, No. 15 Middle Road, Tsim Sha Tsui, Kowloon, Hong Kong (“H Zentre”).

As Dr Lee Shau Kee is a Director and a deemed controlling shareholder of the Company, and Union Medical is a company ultimately controlled by the private family trusts of Dr Lee Shau Kee, Union Medical is a connected person of the Company under the Listing Rules. Accordingly, the licences and tenancy agreements set out below between Smart Bright as licensor/landlord and Union Medical as licensee/tenant constituted continuing connected transactions of the Company and the principal terms thereof are summarised below (collectively the “Union Medical Transactions”):

Agreement Date	Licence Period and Fee	Tenancy Term and Monthly Charges			Remarks
		1st Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	2nd Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	3rd Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	
<b>(a) The whole of 9th Floor, H Zentre (gross floor area: 15,287 sq.ft.)</b>					
(i) Offer to Licence Date: 23 October 2019	3 months commencing on 9 September 2019 <sup>Note 1</sup> Nominal fee of HK\$1	Not applicable	Not applicable	Not applicable	For renovation and fitting out purpose
(ii) Tenancy Agreement Date: 25 October 2019	Not applicable	8 years and 9 months commencing from 9 September 2019 to 8 September 2028 1st – 33rd month HK\$1,005,885	34th – 69th month HK\$1,077,705	70th – 105th month Open market rent, which shall be not less than 85% and not more than 125% of the rent of the 69th month, to be agreed between the parties or, in case of no agreement, to be determined by an independent qualified surveyor	3 months’ rent-free period <sup>Note 1</sup> The tenant shall be responsible for fitting out the interior of the premises at its own costs and expenses, save for landlord’s fitting out works of not more than HK\$1,400,000
Miscellaneous charges (subject to review from time to time):					
(i) Management fees: HK\$145,226.5					
(ii) Air-conditioning charges: HK\$45,861					

Agreement Date	Licence Period and Fee	Tenancy Term and Monthly Charges			Remarks
		1st Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	2nd Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	3rd Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	
<b>(b) The whole of 12th Floor, H Zentre, including Flat Roof on 12th Floor (gross floor area: 17,234 sq.ft.)</b>					
(i) Offer to Licence Date: 10 June 2020	3 months commencing on 1 August 2020 (which was subsequently deferred to 30 September 2020 by a written notice served by the tenant on 17 July 2020 in accordance with the offer to licence) <sup>Note 1</sup> Nominal fee of HK\$1	Not applicable	Not applicable	Not applicable	For renovation and fitting out purpose
(ii) Tenancy Agreement Date: 10 June 2020	Not applicable	8 years and 9 months commencing on the first day immediately following the expiration date of the above offer to licence 1st – 33rd month HK\$822,192	34th – 69th month HK\$880,896	70th – 105th month Open market rent, which shall be not less than 85% and not more than 125% of the rent of the 69th month, to be agreed between the parties or, in case of no agreement, to be determined by an independent qualified surveyor	8 months' rent-free period <sup>Note 1</sup>
Miscellaneous charges (subject to review from time to time): (i) Management fees: HK\$163,723 (ii) Air-conditioning charges: HK\$51,702					



## Report of the Directors

Agreement Date	Licence Period and Fee	Tenancy Term and Monthly Charges			Remarks
		1st Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	2nd Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	3rd Part of the Fixed Term – Duration and Monthly Rental <sup>Note 2</sup>	
<b>(c) The whole of B1 Floor, H Zentre (gross floor area: 12,452 sq.ft.)</b>					
(i) Offer to Licence Date: 10 June 2020	4 months and 15 days commencing on 1 September 2020 <sup>Note 1</sup> Nominal fee of HK\$1	Not applicable	Not applicable	Not applicable	For renovation and fitting out purpose
(ii) Tenancy Agreement Date: 10 June 2020	Not applicable	10 years commencing on the first day immediately following the expiration date of the above offer to licence 1st – 3rd year HK\$1,169,293	4th – 6th year HK\$1,203,167	7th – 10th year <i>Open market rent, which shall be not less than 85% and not more than 125% of monthly rent of the 6th year, to be agreed between the parties or, in case of no agreement, to be determined by an independent qualified surveyor</i>	3 months' rent-free period <sup>Note 1</sup> An amount of approximately HK\$81,300,000 paid by the landlord as gross capital expenses on improvement of the property was incurred as part of the landlord's provision with such gross capital expenses having been amortised on a straight line basis over the 10-year fixed term and incorporated into the monthly rent
<i>Miscellaneous charges (subject to review from time to time):</i>					
<i>(i) Management fees: HK\$118,294</i>					
<i>(ii) Air-conditioning charges: HK\$37,356</i>					

**Notes:**

- The tenant shall be responsible for Government rates, management fees, air-conditioning charges and all other outgoings during the relevant licence/rent-free periods.*
- The monthly rentals as referred to in the table above are payable in advance on the first day of each calendar month and exclusive of Government rates, management fees, air-conditioning charges, service charges and all other outgoings for which the tenant is responsible.*

As the term of tenancy for each of the premises under the aforesaid tenancy agreements entered into between Smart Bright as landlord and Union Medical as tenant exceeds three years, pursuant to Rule 14A.52 of the Listing Rules, the Company has appointed an independent financial adviser to explain why a period of longer than three years is necessary and to confirm if it is normal business practice to have leases exceeding three years. Having considered a number of factors, including substantial capital expenditures incurred by both Smart Bright and Union Medical as well as the custom-built nature of the premises for medical floor purpose, the independent financial adviser was of the view that the tenancy term (including the licence period) for each of the premises under the aforesaid tenancy agreements was necessary and it was normal practice for tenancy agreements of this type to be of such duration.

The aggregate amounts of rentals, management fees, air-conditioning charges, service charges and other miscellaneous charges (exclusive of Government rates) payable by Union Medical to Smart Bright under the Union Medical Transactions on an annual basis will not exceed the following maximum figures:

Financial year ended/ending 31 December	Annual caps (HK\$ million)
2023	54
2024	55
2025	57
2026	61
2027	67
2028	61
2029	37
2030	25
2031	6

For the year ended 31 December 2023, the Group received approximately HK\$44,078,000 for the Union Medical Transactions.

The Audit Department has reviewed the Sunlight REIT Transactions and the Union Medical Transactions together with the relevant internal controls and confirmed to the Independent Non-executive Directors of the Company that the Sunlight REIT Transactions and the Union Medical Transactions were conducted in accordance with the pricing mechanism and the terms under the relevant agreements. The Independent Non-executive Directors of the Company have reviewed and confirmed that such transactions are (a) in the ordinary and usual course of business of the Group; (b) on normal commercial terms; and (c) in accordance with the terms of the respective licences/agreements/deeds relating to the transactions in question and are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Auditor of the Company has also confirmed that nothing has come to the Auditor's attention that causes it to believe that the Sunlight REIT Transactions and the Union Medical Transactions (a) have not been approved by the Board; (b) were not, in all material respects, in accordance with the pricing policies of the Group; (c) were not entered into, in all material respects, in accordance with the relevant licences/agreements/deeds governing such transactions; and (d) have exceeded the respective caps as aforesaid.

The Company's Auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 (Revised) "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The Auditor has issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed by the Group in this Annual Report in accordance with Rule 14A.56 of the Listing Rules.

The material related party transactions set out in note 43 to the financial statements on pages 294 to 296 include transactions that constitute connected transactions/continuing connected transactions for which the disclosure requirements under the Listing Rules have been met.

Save as disclosed above, no other transaction, arrangement or contract that is significant in relation to the Company's business to which the Company, its holding company or any of its subsidiaries or fellow subsidiaries was a party, and in which a Director of the Company had, directly or indirectly, a material interest, subsisted at the year end or at any time during the year.

## Report of the Directors

### Directors' Interests in Competing Business

Pursuant to Rule 8.10 of the Listing Rules, the interests of Directors of the Company in businesses which might compete with the Group during the year ended and as at 31 December 2023 were as follows:

Dr Lee Ka Kit and Dr Lee Ka Shing, Chairmen and Managing Directors of the Company, and Dr Lee Shau Kee, Director of the Company, held directorships and/or have deemed interests in companies engaged in the same businesses of property investment, development and management in Hong Kong and mainland China as the Group. As those companies which engage in the same businesses as the Group are involved in the investment, development and management of properties of different types and/or in different locations, and the Group has been operating independently of, and at arm's length from, the businesses of those companies, no competition is considered to exist.

### Service Contracts

None of the Directors has a service contract with the Company or any of its subsidiaries which is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

### Management Contracts

No contracts (as defined in Section 543 of the Companies Ordinance (Cap. 622)) relating to the management and/or administration of the whole or any substantial part of the business of the Company were entered into or subsisted during the year.

### Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the year.

### Major Customers and Suppliers

For the year ended 31 December 2023:

- (1) the aggregate amount of purchases attributable to the Group's five largest suppliers represented less than 30% of the Group's total purchases; and
- (2) the aggregate amount of revenue attributable to the Group's five largest customers represented less than 30% of the Group's total revenue.

### Discussion and Analysis of Performance

A discussion and analysis of the Group's performance for the year ended 31 December 2023 is shown on pages 78 to 91.

### Sustainability

The standalone Sustainability Report is to be published on the same date of this Annual Report and posted on the Company's website.

## Retirement Benefits Scheme

The Group's Hong Kong employees participate in certain defined contribution provident fund schemes (the "Funds") as defined in the Occupational Retirement Schemes Ordinance (Cap. 426) or in another defined contribution scheme (the "Scheme") as mentioned below or in schemes (the "MPF Schemes") registered under the Mandatory Provident Fund Scheme Ordinance (Cap. 485) ("MPFO").

Contributions to the Funds are made by the participating employers at rates ranging from 4% to 11%, and by the employees at rates ranging from 2% to 11%, of the employees' basic monthly salaries. The portion of employers' contributions to which the employees are not entitled and which has been forfeited shall not be used to reduce the future contributions of the participating employers.

As for the Scheme, contributions are made by both the employers and the employees at the rate of 5% of the employees' basic monthly salaries. Forfeited contributions can be applied towards reducing the amount of future contributions payable by the employers. There were no forfeited contributions of the Scheme utilised during the year ended 31 December 2023 (2022: Nil). As at 31 December 2023, there were no forfeited contributions that could be utilised to reduce the Group's contributions to the Scheme (2022: Nil).

No employees of the Group were eligible to join the Funds or the Scheme on or after 1 December 2000.

Employees of the Group who are not members of the Funds or the Scheme participate in the MPF Schemes. In addition to the minimum benefits set out in the MPFO, the Group provides certain voluntary top-up benefits to employees participating in the MPF Schemes. The portion of employer's contributions to which the employees are not entitled and which has been forfeited can be used by the Group to reduce the future contributions. The total amount so utilised during the year ended 31 December 2023 was HK\$3,001,000 (2022: HK\$3,126,000) and the balance available to be utilised as at 31 December 2023 was HK\$155,000 (2022: HK\$130,000).

The Group also participates in the state-organised pension scheme operated by the Government of the PRC for its PRC employees and contributes a certain percentage of the employees' covered payroll to fund the benefits.

The Group's retirement costs charged to the profit and loss account for the year ended 31 December 2023 were HK\$121,000,000 (2022: HK\$162,000,000).

## Permitted Indemnity

The Articles of Association of the Company provide that every Director or other officer of the Company shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities (to the fullest extent permitted by the Companies Ordinance (Cap. 622)) which he may sustain or incur in or about the execution of the duties of his office or otherwise in relation thereto.

In addition, the indemnity agreements made by the Company, which are currently in force and were in force throughout the financial year, contained permitted indemnity provisions (as permitted in Section 469(2) of the Companies Ordinance (Cap. 622)), for the benefit of the Directors of the Company. The Company has also taken out and maintained Director's liability insurance throughout the financial year, which provides appropriate cover for the Directors.

## Report of the Directors

### Financial Assistance to Affiliated Companies

Pursuant to Rule 13.22 of the Listing Rules, a combined statement of financial position of those affiliated companies with financial assistance from the Group and the Group's attributable interests in those affiliated companies as at 31 December 2023 are presented as follows:

	Combined statement of financial position HK\$ million	Group's attributable interests HK\$ million
Non-current assets	41,831	13,491
Current assets	125,554	42,553
Current liabilities	(81,605)	(27,035)
Total assets less current liabilities	85,780	29,009
Non-current liabilities	(67,599)	(23,585)
Net assets	18,181	5,424

The combined statement of financial position of the affiliated companies was prepared by combining their statements of financial position, after making adjustments to conform with the Group's significant accounting policies and re-grouping into significant classification in the statement of financial position, as at 31 December 2023.

### Public Float

As at the date of this report, the Company has maintained the prescribed public float under the Listing Rules, based on the information that is publicly available to the Company and within the knowledge of the Directors.

### Auditor

A resolution for the re-appointment of KPMG as Auditor of the Company is to be proposed at the forthcoming annual general meeting.

### Corporate Governance

The Company's corporate governance principles and practices are set out in the Corporate Governance Report on pages 122 to 143.

On behalf of the Board

**Dr Lee Ka Kit**  
Chairman

**Dr Lee Ka Shing**  
Chairman

Hong Kong, 21 March 2024

# Biographical Details of Directors and Senior Management

## Executive Directors

**Dr LEE Ka Kit**, *GBS, JP, DBA (Hon)*, aged 60, a Member of the Standing Committee of the 14th National Committee of the Chinese People's Political Consultative Conference, has been an Executive Director of the Company since 1985 and was the Vice Chairman of the Company from 1993 to May 2019. On 28 May 2019, he was appointed as Chairman and Managing Director, and a member of the Remuneration Committee and the Nomination Committee of the Company. He was educated in the United Kingdom and has been primarily responsible for the development of the business of Henderson Land Group in the People's Republic of China since he joined the Company in 1985. He is the vice chairman of Henderson Development Limited ("Henderson Development"). He is also the vice chairman of Henderson Investment Limited as well as the chairman of The Hong Kong and China Gas Company Limited and Towngas Smart Energy Company Limited, all of which are listed companies. He is a member as well as the chairman of the Board of Directors of One Country Two Systems Research Institute. He was awarded an Honorary University Fellowship by The University of Hong Kong in 2009 and an Honorary Degree of Doctor of Business Administration by Edinburgh Napier University in 2014. He is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited and Henderson Development which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the son of Dr Lee Shau Kee, the brother of Ms Lee Pui Man, Margaret and Dr Lee Ka Shing, the brother-in-law of Mr Li Ning and the relative of Madam Fung Lee Woon King and Ms Li Keng Yan, Kristine.

**Dr LEE Ka Shing**, *GBS, JP, DSSc (Hon)*, aged 52, a Member of the 14th Beijing Municipal Committee of the Chinese People's Political Consultative Conference, has been an Executive Director of the Company since 1993 and was the Vice Chairman of the Company from 2005 to May 2019. On 28 May 2019, he was appointed as Chairman and Managing Director, and a member of the Remuneration Committee and the Nomination Committee of the Company. He was educated in Canada. He is the vice chairman of Henderson Development Limited ("Henderson Development"). He is also the chairman and managing director of Henderson Investment Limited, the chairman and chief executive officer of Miramar Hotel and Investment Company, Limited as well as the chairman of The Hong Kong and China Gas Company Limited, all of which are listed companies. He is a member of the Court of The University of Hong Kong, the Court of The Hong Kong Polytechnic University and the Court of City University of Hong Kong. He was awarded an Honorary Fellowship by University College London in 2021 and an Honorary Degree of Doctor of Social Science by The Hang Seng University of Hong Kong in 2022. He is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited, Henderson Development, Believegood Limited, Cameron Enterprise Inc. and Richbond Investment Limited which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the son of Dr Lee Shau Kee, the brother of Ms Lee Pui Man, Margaret and Dr Lee Ka Kit, the brother-in-law of Mr Li Ning and the relative of Madam Fung Lee Woon King and Ms Li Keng Yan, Kristine.

## Biographical Details of Directors and Senior Management

**Dr LAM Ko Yin, Colin**, SBS, FCILT, FHKIoD, DB (Hon), DBA (Hon), DSocSc (Hon), aged 72, joined the Company in 1982 and has been an Executive Director since 1985 and the Vice Chairman since 1993. He is also the chairman of the Whistleblowing Committee, and a member of the Remuneration Committee and the Nomination Committee of the Company. Dr Lam holds a B.Sc. (Honours) degree from The University of Hong Kong and has over 50 years' experience in banking and property development. He is the chairman of Hong Kong Ferry (Holdings) Company Limited, the vice chairman of Henderson Investment Limited, a non-executive director of The Hong Kong and China Gas Company Limited and an executive director of Miramar Hotel and Investment Company, Limited, all of which are listed companies. He is the deputy chairman of The University of Hong Kong Foundation for Educational Development and Research, a director of Fudan University Education Development Foundation, an honorary Court member of Hong Kong Baptist University, a member of the Court of The Hong Kong University of Science and Technology and a member of the Court of City University of Hong Kong. Dr Lam was awarded an Honorary University Fellowship by The University of Hong Kong in 2008 and an Honorary Fellowship by The Chinese University of Hong Kong in 2019. He was also conferred a degree of Doctor of Business (Honoris Causa) by Macquarie University in 2015, a degree of Doctor of Business Administration (Honoris Causa) by The Hong Kong University of Science and Technology in 2021 and a degree of Doctor of Social Sciences (Honoris Causa) by The University of Hong Kong in 2023. He is a Fellow of The Chartered Institute of Logistics and Transport in Hong Kong and a Fellow of The Hong Kong Institute of Directors. Dr Lam is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited, Henderson Development Limited and Believegood Limited which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance.

**Dr the Hon LEE Shau Kee**, GBM, DBA (Hon), DSSc (Hon), LLD (Hon), aged 95, the founder of the Company and Henderson Investment Limited, was the Chairman and Managing Director of the Company from 1976 to 28 May 2019, upon his retirement from such position. He continues to act as an Executive Director of the Company after his stepping down as Chairman and Managing Director. He has been engaged in property development in Hong Kong for more than 65 years. He is the chairman of Henderson Development Limited ("Henderson Development"). Dr Lee previously served as the chairman of The Hong Kong and China Gas Company Limited, an executive director of Henderson Investment Limited, a non-executive director of Miramar Hotel and Investment Company, Limited and Hong Kong Ferry (Holdings) Company Limited as well as the vice chairman of Sun Hung Kai Properties Limited, all of which are listed companies. Dr Lee is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited and Henderson Development which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the brother of Madam Fung Lee Woon King, the father of Ms Lee Pui Man, Margaret, Dr Lee Ka Kit and Dr Lee Ka Shing, the father-in-law of Mr Li Ning and the grandfather of Ms Li Keng Yan, Kristine.

**YIP Ying Chee, John**, LLB, FCG, FCA, aged 75, has been an Executive Director of the Company since 1997. He graduated from The University of Hong Kong and the London School of Economics and is a solicitor, a certified public accountant and a chartered surveyor. He has over 45 years' experience in corporate finance, and corporate and investment management.

## Biographical Details of Directors and Senior Management

**FUNG LEE Woon King**, aged 85, has been an Executive Director of the Company since 1976. She joined Henderson Development Limited (“Henderson Development”), the parent company of the Company as treasurer in 1974 and has been an executive director of Henderson Development since 1979. She is also the Chief Treasurer of Henderson Development Group, Henderson Land Group and Henderson Investment Group. Madam Fung is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited, Henderson Development, Yamina Investment Limited, Believegood Limited, Cameron Enterprise Inc., South Base Limited and Richbond Investment Limited which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. She is the sister of Dr Lee Shau Kee and the relative of Dr Lee Ka Kit, Dr Lee Ka Shing, Ms Lee Pui Man, Margaret, Mr Li Ning and Ms Li Keng Yan, Kristine.

**KWOK Ping Ho**, *BSc, MSc, Post-Graduate Diploma in Surveying, FRICS, ACIB*, aged 71, joined the Company in 1987 and has been an Executive Director since 1993. Mr Kwok holds a Bachelor of Science (Engineering) (Civil Engineering Group) Honours degree from the University of London and a Master of Science degree in Administrative Sciences from Cass Business School, City, University of London. He is also the holder of a Post-Graduate Diploma in Surveying (Real Estate Development) from The University of Hong Kong. Mr Kwok is a Fellow of the Royal Institution of Chartered Surveyors and he is also an Associate member of The Chartered Institute of Bankers (A.C.I.B.) of the United Kingdom. Mr Kwok had previously been a Part-time Lecturer for the MBA programme of The University of Hong Kong and he is also currently an Adjunct Professor of the Department of Real Estate and Construction, Faculty of Architecture of The University of Hong Kong. He had worked in the international banking field for more than 11 years with postings in London, Chicago, Kuala Lumpur, Singapore as well as in Hong Kong before joining the Company and has over 40 years of experience in the finance and business management areas which include responsibilities in the corporate investment, finance and treasury and project management activities of Henderson Land Group since 1987, including group re-organisation, privatisation proposals and corporate acquisitions. He is also a non-executive director of Henderson Sunlight Asset Management Limited, the manager of the publicly-listed Sunlight Real Estate Investment Trust. Mr Kwok is a director of Believegood Limited which has discloseable interests in the Company under the provisions of the Securities and Futures Ordinance.

**SUEN Kwok Lam**, *SBS, BBS, MH, JP, FHIREA*, aged 77, joined the Company in 1997 and has been an Executive Director of the Company since 2002. He was awarded the Silver Bauhinia Star (SBS) by the Government of the Hong Kong Special Administrative Region in 2023. Mr Suen was an individual Member of The Real Estate Developers Association of Hong Kong from 1999 to 2022, the president of The Hong Kong Association of Property Management Companies from 2003 to 2007 and the vice president of Hong Kong Institute of Real Estate Administrators from 2006 to 2018. He has over 50 years’ experience in property management.

**WONG Ho Ming, Augustine**, *JP, MSc, MEcon, FHKIS, MRICS, MCI Arb, RPS (GP)*, aged 63, joined the Company in 1996 and has been an Executive Director of the Company since 2010. He is presently the General Manager of Property Development Department as well. He is a registered professional surveyor and has over 39 years’ experience in property appraisal, dealing and development. He is the deputy chairman and member of the Council of Lingnan University.



## Biographical Details of Directors and Senior Management

**FUNG Hau Chung, Andrew**, *BBS, JP, BA, CMA (Australia), FIPA (Australia)*, aged 66, has been the Chief Financial Officer of the Company since 2017 and an Executive Director of the Company since 2020. He is also a non-executive director of The Hong Kong and China Gas Company Limited, a listed company. He holds the Bachelor of Arts Degree from The University of Hong Kong and the Honorary Fellowship awarded by Lingnan University. Mr Fung served as an executive director and the Head of Global Banking and Markets of Hang Seng Bank Limited, a listed company, before he stepped down from such positions in July 2017. He has been engaged in the banking industry since graduation, serving at Societe Generale, The Hongkong and Shanghai Banking Corporation Limited, Commonwealth Bank of Australia, Hong Kong Branch and DBS Bank (Hong Kong) Limited. He has 42 years of experience in banking, capital markets and asset management. He is the Professor of Practice (Finance) in the School of Accounting and Finance of The Hong Kong Polytechnic University, the Adjunct Professor of The Hang Seng University of Hong Kong and a member of the school management committee of Buddhist Tai Hung College. Mr Fung is currently a member of the Court of The University of Hong Kong, a trustee of The D.H. Chen Foundation, a member of the Cantonese Opera Advisory Committee and the Cantonese Opera Development Fund Advisory Committee, a member of the Banking Review Tribunal, a board member of The Community Chest of Hong Kong and a non-executive director of the Accounting and Financial Reporting Council. Mr Fung had previously been a board member of the Hospital Authority, a board member of the Airport Authority Hong Kong, a director of The Hong Kong Mortgage Corporation Limited, an associate member of the Central Policy Unit of the Government of the Hong Kong Special Administrative Region, a lay council member of the Hong Kong Institute of Certified Public Accountants, a client representative director of OTC Clearing Hong Kong Limited and the chairman of the Hospital Governing Committee of Pamela Youde Nethersole Eastern Hospital.

### Non-executive Director

**LEE Pui Ling, Angelina**, *SBS, JP, LLB, FCA*, aged 75, has been a Director of the Company since 1996 and was re-designated as Non-executive Director in 2004. Mrs Lee is a solicitor and a Fellow of the Institute of Chartered Accountants in England and Wales. She holds a Bachelor of Laws degree from and was awarded an Honorary Fellowship by University College London, University of London. Amongst her public appointments, Mrs Lee was a Member of the Exchange Fund Advisory Committee of the Hong Kong Monetary Authority and a Non-executive Director of the Securities and Futures Commission. Mrs Lee is a Non-executive Director of CK Infrastructure Holdings Limited and TOM Group Limited and an Independent Non-executive Director of Great Eagle Holdings Limited, all of which are listed companies.

### Independent Non-executive Directors

**KWONG Che Keung, Gordon, FCA**, aged 74, has been an Independent Non-executive Director of the Company since 2004. He is also the chairman of the Audit Committee and the Corporate Governance Committee and a member of the Remuneration Committee and the Nomination Committee of the Company. He graduated from The University of Hong Kong with a bachelor's degree in social sciences in 1972 and qualified as a chartered accountant in England in 1977. He was a partner of Pricewaterhouse from 1984 to 1998 and an independent member of the Council of The Stock Exchange of Hong Kong from 1992 to 1997. He is an independent non-executive director of Henderson Investment Limited, Agile Group Holdings Limited, Chow Tai Fook Jewellery Group Limited, COSCO SHIPPING International (Hong Kong) Co., Ltd., FSE Lifestyle Services Limited and Piraeus Port Authority S.A. (listed in Greece), all of which are listed companies. Mr Kwong previously served as an independent non-executive director of China Power International Development Limited until 3 June 2021 and NWS Holdings Limited until 21 November 2022.

**Professor KO Ping Keung, PhD, FIEEE, JP**, aged 73, has been an Independent Non-executive Director of the Company since 2004. He is also a member of the Audit Committee, the Remuneration Committee, the Nomination Committee and the Whistleblowing Committee of the Company. Professor Ko holds a Bachelor of Science (Honours) degree from The University of Hong Kong, a Doctor of Philosophy degree and a Master of Science degree from the University of California at Berkeley. He is an Adjunct Professor of Peking University and Tsinghua University and Emeritus Professor of Electronic and Computer Engineering and the former Dean of the School of Engineering of The Hong Kong University of Science and Technology. He was the vice chairman of Electrical Engineering and Computer Science Department of the University of California at Berkeley in 1991-1993 and a member of Technical staff, Bell Labs, Holmdel, in 1982-1984. Professor Ko is an independent non-executive director of Henderson Investment Limited, Q Technology (Group) Company Limited and VTech Holdings Limited, all of which are listed companies.

**WU King Cheong, BBS, JP**, aged 73, has been an Independent Non-executive Director of the Company since 2005. He is also the chairman of the Remuneration Committee and the Nomination Committee of the Company, and a member of the Audit Committee and the Whistleblowing Committee of the Company. Mr Wu is the Life Honorary Chairman of The Chinese General Chamber of Commerce, the Honorary Permanent President of the Chinese Gold & Silver Exchange Society and the Permanent Honorary President of the Hong Kong Securities Association Limited. He is an independent non-executive director of Henderson Investment Limited, Hong Kong Ferry (Holdings) Company Limited, Miramar Hotel and Investment Company, Limited and Yau Lee Holdings Limited, all of which are listed companies.

**WOO Ka Biu, Jackson, MA (Oxon)**, aged 61, has been an Independent Non-executive Director of the Company since 2012. He holds an MA degree in Jurisprudence from the Oxford University and is a qualified solicitor in England and Wales, Hong Kong Special Administrative Region and Australia. He is an honorary director of Tsinghua University, a China-Appointed Attesting Officer appointed by the Ministry of Justice, People's Republic of China and a Deputy Tribunal Convenor of the Solicitors Disciplinary Tribunal Panel in The Hong Kong Special Administrative Region. He is a member of the Takeovers and Mergers Panel and the Takeovers Appeal Committee of the Securities and Futures Commission, a member of the Listing Review Committee of The Stock Exchange of Hong Kong Limited as well as a member of the Honorary Advisory Panel and the Policy, Registration and Oversight Committee of Accounting and Financial Reporting Council. In addition, Mr Woo is a Panel Member of the Resolution Compensation Tribunal under the Financial Institutions (Resolution) Ordinance (Cap. 628) appointed by the Chief Executive. Mr Woo was a partner of Ashurst Hong Kong and a director of N M Rothschild & Sons (Hong Kong) Limited ("Rothschild"). Prior to joining Rothschild, Mr Woo was a partner in the corporate finance department of Woo Kwan Lee & Lo. Mr Woo was an alternate to Sir Po-shing Woo, in Sir Po-shing Woo's capacity as a non-executive director of the Company. He is a director of Kailey Group of Companies, a steward of The Hong Kong Jockey Club and a consultant of Guantao & Chow Solicitors and Notaries. He also previously served as an independent non-executive director of China Pacific Insurance (Group) Co., Ltd. until 17 July 2023. He is the son of Sir Po-shing Woo.

## Biographical Details of Directors and Senior Management

**Professor POON Chung Kwong**, *GBM, GBS, JP, OBE, PhD, DSc*, aged 84, has been an Independent Non-executive Director and a member of the Corporate Governance Committee of the Company since 2012. Professor Poon obtained a Bachelor of Science (honours) degree from the University of Hong Kong, a Doctor of Philosophy degree and a Higher Doctor of Science degree from the University of London. He was a postdoctoral fellow at the California Institute of Technology, University of Southern California and University of Toronto. He also held the Honorary Degree of Doctor of Humanities from The Hong Kong Polytechnic University in 2009. Professor Poon is currently the chairman of Virya Foundation Limited (a registered non-profit charitable organisation) and he is the President Emeritus and Emeritus Professor of The Hong Kong Polytechnic University and had devoted 40 years of his life to advancing university education in Hong Kong before he retired in January 2009 from his 18-year presidency at The Hong Kong Polytechnic University. Professor Poon received the “Leader of the Year Awards 2008 (Education)”. He was also awarded the Grand Bauhinia Medal (GBM) by the Government of the Hong Kong Special Administrative Region in 2023. In addition, Professor Poon was appointed a member of the Legislative Council (1985-1991) and a member of the National Committee of the Chinese People’s Political Consultative Conference (1998-2013). Professor Poon is an independent non-executive director of The Hong Kong and China Gas Company Limited and Chevalier International Holdings Limited, both of which are listed companies. He previously served as a non-executive director of Lee & Man Paper Manufacturing Limited until 9 May 2023.

**AU Siu Kee, Alexander**, *OBE, FCA, FCCA, FCPA, FCIB, FHKIB*, aged 77, rejoined the Company as an Independent Non-executive Director in December 2018. He is also a member of the Audit Committee, the Remuneration Committee, the Nomination Committee and the Corporate Governance Committee of the Company. Mr Au was an Executive Director and the Chief Financial Officer of the Company from December 2005 to June 2011. He stepped down from the position of Chief Financial Officer and was re-designated as a Non-executive Director of the Company on 1 July 2011. On 18 December 2012, Mr Au was re-designated as an Independent Non-executive Director of the Company until his retirement on 2 June 2015. A banker by profession, Mr Au was the chief executive officer of Hang Seng Bank Limited from October 1993 to March 1998 and of Oversea-Chinese Banking Corporation Limited in Singapore from September 1998 to April 2002. He was formerly a non-executive director of a number of leading companies including The Hongkong and Shanghai Banking Corporation Limited, MTR Corporation Limited and Hang Lung Group Limited. Currently, Mr Au is an independent non-executive director of Henderson Investment Limited, Wharf Real Estate Investment Company Limited and Miramar Hotel and Investment Company, Limited, and a non-executive director of Hong Kong Ferry (Holdings) Company Limited, all of which are listed companies. He is also the chairman and a non-executive director of Henderson Sunlight Asset Management Limited, a wholly-owned subsidiary of the Company, which is the manager of the publicly-listed Sunlight Real Estate Investment Trust. An accountant by training, Mr Au is a Fellow of The Institute of Chartered Accountants in England and Wales, The Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants. As a professional accountant, he is a staunch advocate as well as a practitioner of enterprise risk management, with extensive experience particularly in financial risk management in both the financial services sector and the property sector.

### Senior Management

**YU Wai Wai**, JP, BA (AS), B Arch, FHKIA, HonFHKIPM, Authorized Person (Architect), Registered Architect (HK), aged 63, joined the Company in 2013 and is presently the General Manager of Project Management (1) Department. He is a Fellow member of the Hong Kong Institute of Architects, an Honorary Fellow of the Hong Kong Institute of Project Management and an Authorized Person (Architect). Mr Yu has over 30 years of experience in property planning and design, project management, quality management, cost management, land acquisition and customer services. He also has experience in art and cultures, green building innovations, heritage and conservation developments.

**KWOK Man Cheung, Victor**, BA (AS), B Arch (Dist), MSc (Con P Mgt), EMBA, FHKIA, MAPM, RIBA, Authorized Person (Architect), Registered Architect (HK), aged 70, joined the Company in 2005 and is presently the General Manager of Project Management (2) Department. He possesses professional qualifications of both a project manager and an architect. He holds a Bachelor of Architecture (Distinction) degree and a Master of Science in Construction Project Management degree from The University of Hong Kong, and an Executive Master of Business Administration degree from Tsinghua University. He is a Fellow Member of The Hong Kong Institute of Architects and a Member of Association of Project Management. He has over 45 years of professional experience in the property and construction industry of Hong Kong and mainland China.

**LEUNG Kam Leung**, MSc, PGDMS, FHKIS, RPS (GP), aged 70, joined the Company in 1997 and is presently the General Manager of Property Planning Department. He has over 47 years' experience in land and property development. He joined the former Public Works Department in 1976 and qualified as a Chartered Surveyor in 1980. He was assigned to an international property consultancy firm in London in 1982 receiving professional training in valuation, town planning and property development. He was promoted to Senior Estate Surveyor and Chief Estate Surveyor of the Lands Department in 1986 and 1994 respectively. He holds an Associateship in General Practice Surveying, a Postgraduate Diploma in Management Studies and a Master of Science degree in International Real Estate. He was sponsored by the Hong Kong Government in 1992 to complete a one-year programme of studies at the Graduate School of Public Policy of the University of California, Berkeley. Mr Leung is a Fellow Member of The Hong Kong Institute of Surveyors and a Registered Professional Surveyor. He was a non-official member of the Business Facilitation Advisory Committee, the convenor of the Former Pre-construction Task Force, a member of the Review Panel under the Land (Miscellaneous Provisions) Ordinance, a member of the Real Estate Services Training Board of Vocational Training Council and an external examiner of Master of Science in Real Estate Programme of the Faculty of Architecture of The University of Hong Kong. He is now a member of the Land Sub-committee of the Land and Development Advisory Committee and the convenor of the Planning, Environment and Lands Sub-committee of The Real Estate Developers Association of Hong Kong.

## Biographical Details of Directors and Senior Management

**WONG Wing Hoo, Billy**, *BBS, JP, BSc, FICE, FHKIE, FIHT, FHKIHT, RPE*, aged 66, joined the Company in 2006 and is presently the General Manager of Construction Department. He is a fellow member of the Institution of Civil Engineers, Hong Kong Institution of Engineers, Institution of Highways and Transportation and Hong Kong Institution of Highways and Transportation. He is also a Registered Professional Engineer under the Engineers Registration Ordinance (Chapter 409). He previously served as president of Hong Kong Construction Association, chairman of Construction Industry Training Authority, chairman of Construction Industry Training Board, director of Hong Kong Science and Technology Parks Corporation and board member of the Airport Authority Hong Kong. Mr Wong is currently director of Hong Kong-Shenzhen Innovation and Technology Park Ltd., board member of the Hospital Authority, member of the Council of The Hong Kong University of Science and Technology and permanent supervisor of Hong Kong Construction Association.

**CHAN Chu Fai, Edmond**, *MBA, MSc(Eng), BSc(Eng), FHKIE, CEng, MStructE, MICE, RPE (Civil, Structural), RSE, RI(E)*, aged 69, joined the Company in 2016 and is presently the General Manager of Engineering Department. He holds a Bachelor and a Master degree in Civil Engineering from The University of Hong Kong, and a Master of Business Administration degree from Heriot-Watt University. He is a fellow member of the Hong Kong Institution of Engineers, and a member of the Institution of Civil Engineers and the Institution of Structural Engineers. He has over 40 years of professional experience in structural, civil, and geotechnical engineering.

**Dr WONG Man Wa, Raymond**, *DFinTech, MSc(Real Estate), LLB, PCLL, Solicitor*, aged 58, joined the Company in 2012 and is presently the Senior General Manager of Sales Department. He possesses professional qualification as a solicitor in Hong Kong and is presently sitting on a number of professional, government consultative and advisory committees. He was an individual member of The Real Estate Developers Association of Hong Kong. He holds a Doctor of FinTech degree from The Hong Kong Polytechnic University, and a Master of Science in Real Estate degree with distinction, a Bachelor of Laws (LL.B) degree and a Postgraduate Certificate in Laws (PCLL) all from The University of Hong Kong. Dr Wong had over 30 years' practical experience in land and property development related works. Prior to joining the Company, Dr Wong was a partner of one of the largest international law firms in Hong Kong.

**LAM Tat Man, Thomas**, *MEM(UTS), DMS, EHKIM, MHIREA*, aged 64, joined the Company in 1983 and is presently the General Manager of Sales (1) Department. He holds a Master Degree in Engineering Management from the University of Technology, Sydney, Australia and a Diploma in Management Studies from The Hong Kong Polytechnic University. He is an Ordinary Member of Hong Kong Institute of Real Estate Administrators and an Executive Member of Hong Kong Institute of Marketing. He has over 40 years' experience in property sales and marketing.

**HAHN Ka Fai, Mark**, *BSc, MRICS, MHKIS, RPS (GP)*, aged 60, joined the company in 2013 and is presently the General Manager of Sales (2) Department. He is a member of both the Royal Institution of Chartered Surveyors and The Hong Kong Institute of Surveyors. He has over 37 years' experience in property acquisitions, developments, sales and marketing as well as fund raising involving projects in Hong Kong, mainland China, Taiwan and Japan. Prior to joining the Company, he held various senior posts with several leading international property consultancies, associate director at Sino Land and executive director, Asia/managing director, development at Grosvenor.

## Biographical Details of Directors and Senior Management

**LEE Pui Man, Margaret**, *BHum (Hons)*, aged 63, joined the Company in 1984 and is presently the Senior General Manager of Portfolio Leasing Department. She holds a B Hum (Honours) degree from the University of London and has over 39 years' experience in marketing development. She is the eldest daughter of Dr Lee Shau Kee, the spouse of Mr Li Ning, the mother of Ms Li Keng Yan, Kristine, the sister of Dr Lee Ka Kit and Dr Lee Ka Shing and the relative of Madam Fung Lee Woon King.

**LI Keng Yan, Kristine**, *BA, MSc(Real Estate)*, aged 35, joined the Company in 2012 and is presently the General Manager of Portfolio Leasing (1) Department. Ms Li holds a Master of Science in Real Estate from The University of Hong Kong and a Bachelor of Arts degree from Stanford University, USA. Prior to joining Henderson Land, she worked in the investment banking industry. Ms Li has over 11 years of experience in property leasing, marketing and asset management field. She currently serves as a global governing trustee of Urban Land Institute, and a committee member of Hong Kong Pei Hua Education Foundation and the Union Hospital Charity Program. Ms Li is the granddaughter of Dr Lee Shau Kee, the daughter of Mr Li Ning and Ms Lee Pui Man, Margaret and the relative of Dr Lee Ka Kit, Dr Lee Ka Shing and Madam Fung Lee Woon King.

**KONG Po Yan**, *BA*, aged 54, joined the Company in 2021 and is presently the General Manager of Portfolio Leasing (2) Department. Ms Kong holds a Bachelor of Arts degree in Geography from The University of Hong Kong. Ms Kong has 31 years of experience in the real estate industry. She has extensive experience in retail and commercial leasing as well as implementation of large scale renovation projects and trade-mix repositioning exercises. She had held managerial positions in renowned property developers and real estate trust, including Sun Hung Kai Properties Limited, New World Development Company Limited and Link Real Estate Investment Trust.

**LI Ning**, *BSc, MBA*, aged 67, has been appointed an executive director of Henderson Investment Limited since 2014 and is also an executive director of Hong Kong Ferry (Holdings) Company Limited. He holds a B.Sc. degree from Babson College and an M.B.A. degree from the University of Southern California. Mr Li set up the business of Citistore Stores in 1989 and has been managing the business since then in the capacity as a director, being a veteran with 30 years' experience in the department store business. Mr Li is the son-in-law of Dr Lee Shau Kee, the spouse of Ms Lee Pui Man, Margaret, the father of Ms Li Keng Yan, Kristine, the brother-in-law of Dr Lee Ka Kit and Dr Lee Ka Shing and the relative of Madam Fung Lee Woon King.

**Dr WONG Kim Wing, Ball**, *BA (AS), B. Arch, PhD (Finance), FHKIA, Registered Architect (HK), Authorized Person (List 1, HK)*, aged 62, joined the Company in 2011 as the group consultant and serves to advise Henderson Land Group in his expert areas of sales and marketing, leasing, and project management. He is also presently acting as the General Manager of Asset Development Department and Comm. & Ind. Properties Department and advises Henderson Land Group on its asset development and asset branding of investment portfolio. Dr Wong is a Registered Architect and Authorized Person in Hong Kong and holds a PhD Degree in Finance from the Shanghai University of Finance and Economics. Prior to joining Henderson Land Group, he was an executive director of CC Land Holdings Ltd., and was the director (Project and Planning) of The Link Management Limited (as Manager of The Link Real Estate Investment Trust). He had also served Sun Hung Kai Properties Group for over 10 years. Since 2017, Dr Wong has served as a manager of the School Management Committee at Hong Kong Institute of Contemporary Culture Lee Shau Kee School of Creativity; and in 2023, he was appointed vice chairman of Real Estate & Infrastructure Committee in The Hong Kong General Chamber of Commerce.

## Biographical Details of Directors and Senior Management

**YU Ching Yan, Johnny**, *BSc, MBA, ACA, CFA*, aged 53, joined the Company in 2020 as the advisor to Chairman. Prior to joining the Company, Mr Yu held various senior positions at UBS, Credit Suisse and Price Waterhouse in both Hong Kong and London. He brings 29 years of extensive experience covering multiple disciplines including sales and marketing, investment advisory, accounting, tax and risk management and control. Currently, he also serves as the Head of Sustainability, leading the Company's sustainability development. He successfully guided the Company to achieve the prestigious Business Leadership in Sustainability Award at the Asia Pacific Leadership in Green Building Awards 2022, organised by the World Green Building Council (WorldGBC). He also provides strategic advisory on property sales and marketing, policy formulation, digital transformation and innovation. Mr Yu graduated from The London School of Economics and Political Science, University of London with a bachelor's degree in Management Science and attained his MBA degree in Finance with City University of London. He is a member of The Institute of Chartered Accountants in England & Wales and Chartered Financial Analyst Institute.

**LEE King Yue**, aged 97, joined Henderson Development Limited, the parent company of the Company on its incorporation in 1973 and has been engaged in property development for over 65 years. Mr Lee was an Executive Director of the Company for about 40 years until his stepping down from the board on 2 June 2016. He is an executive director of Henderson Real Estate Agency Limited and also a director of various members of the Group. He performs a senior executive role in the Finance Department of the Group and is responsible for the Group's property mortgage loans business.

**LIU Cheung Yuen, Timon**, *BEC, FCPA, CA (Aust), FCG, HKFCG*, aged 66, joined the Henderson Land Group in 2005 and is presently the Company Secretary of the Group. Mr Liu graduated from Monash University, Australia with a bachelor's degree in Economics. He is a fellow of both the Hong Kong Institute of Certified Public Accountants and The Hong Kong Chartered Governance Institute, and an associate of The Institute of Chartered Accountants in Australia. He has many years' experience in accounting, auditing, corporate finance, corporate investment and development, and company secretarial practice.

**WONG Wing Kee, Christopher**, *BSc (Econ), FCA*, aged 61, joined the Company in 2007 and is presently the General Manager of Accounts Department. Mr Wong graduated from The London School of Economics and Political Science, University of London and is a fellow of The Institute of Chartered Accountants in England & Wales. He has over 35 years of experience in accounting, auditing, investment banking and corporate finance in the United Kingdom and in Hong Kong. Prior to joining the Company, Mr Wong was the chief financial officer of Kerry Properties Limited between December 2004 and May 2007.

**LEUNG Mei Po, Cynthia**, *BA, MA*, aged 54, joined the Company in 2023 and is presently the General Manager of Corporate Communications Department. She has extensive experience in corporate affairs, branding, global communications and customer experience management. Prior to joining the Company, she held a senior management position at the Hong Kong Tourism Board. She holds a Bachelor of Arts degree from the University of Hong Kong and a Master of Arts degree from The Hong Kong University of Science and Technology. She is currently an Audience Development Committee Member of the Hong Kong Philharmonic Orchestra, a Member of the Partnership Development Committee of Make-A-Wish Hong Kong and a Member of the Communications & Resource Development Advisory Panel of the Hong Kong Red Cross.

# Financial Statements

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# Report of the Independent Auditor



## Independent auditor's report to the members of Henderson Land Development Company Limited

*(Incorporated in Hong Kong with limited liability)*

### Opinion

We have audited the consolidated financial statements of Henderson Land Development Company Limited (“the Company”) and its subsidiaries (“the Group”) set out on pages 179 to 308, which comprise the consolidated statement of financial position as at 31 December 2023, the consolidated statement of profit or loss, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and notes comprising material accounting policy information and other explanatory information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

### Basis for opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing (“HKSAAs”) issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditor’s responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA’s *Code of Ethics for Professional Accountants* (“the Code”) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters (continued)

Valuation of investment properties and investment properties under development	
Refer to note 16 to the consolidated financial statements on pages 257 to 263 and the accounting policy 2(j)(i) on page 197.	
The key audit matter	How the matter was addressed in our audit
<p>The Group holds either directly or through its joint ventures and associates, a portfolio of investment properties and investment properties under development located in Hong Kong and in certain first and second-tier cities across mainland China. These properties comprise office premises, industrial premises, shopping malls, residential premises and car parking bays.</p> <p>The fair values of investment properties and investment properties under development as at 31 December 2023 were assessed by the management based on valuations prepared by a firm of qualified external property valuers. The net changes in fair value of investment properties and investment properties under development are recorded in the consolidated statement of profit or loss.</p> <p>We identified valuation of the investment properties and investment properties under development as a key audit matter because of the significance of investment properties and investment properties under development to the Group's total assets and the significance of changes in fair value of investment properties and investment properties under development to the Group's profit before taxation and because the valuation of investment properties and investment properties under development can be inherently subjective and requires significant management judgement and estimation which increases the risk of error or potential management bias, particularly given the number and the diverse nature and location of the investment properties and investment properties under development.</p>	<p>Our audit procedures to address the valuation of investment properties and investment properties under development, either directly held by the Group or through its joint ventures and associates, included the following:</p> <ul style="list-style-type: none"> <li>• obtaining and inspecting the valuation reports prepared by the external property valuers on which the management's assessment of the fair values of investment properties and investment properties under development was based;</li> <li>• assessing the external property valuers' qualifications, experience and expertise in the properties being valued and considering their objectivity;</li> <li>• with the assistance of our internal property valuation specialists and utilising their industry knowledge and experience, discussing with the external property valuers, without the presence of management, their valuation methodologies; and assessing the key estimates and assumptions adopted in the valuation by comparing capitalisation rates, prevailing market rents and comparable market transactions with the available market data, on a sample basis;</li> <li>• comparing tenancy information, including committed rents and occupancy rates provided by the management to the external property valuers, with underlying contracts and related documentation, on a sample basis; and</li> <li>• conducting site visits to investment properties under development, on a sample basis, to observe the development progress and evaluating management's development budgets reflected in the latest forecasts with reference to market statistics about estimated construction costs, signed construction contracts and/or unit construction costs of recently completed projects.</li> </ul>

## Report of the Independent Auditor

### Key audit matters (continued)

<b>Assessing the net realisable value of properties held for/under development for sale and completed properties for sale in mainland China</b>	
<i>Refer to note 25 to the consolidated financial statements on page 275 and the accounting policy 2(p) on page 206.</i>	
<b>The key audit matter</b>	<b>How the matter was addressed in our audit</b>
<p>As at 31 December 2023, the Group held either directly or through its joint ventures and associates, properties held for/under development for sale and completed properties for sale located in certain cities across mainland China.</p> <p>These properties are stated at the lower of cost and net realisable value. The determination of the net realisable value of these properties requires estimations, including expected future selling prices and costs necessary to complete the sale of these properties, and is assessed by the management with reference to the valuations carried out by the external property valuers for certain properties.</p> <p>Changes in government policies, which affect interest rates, the required reserve ratio for banks and/or mortgage requirements for second-home buyers, could lead to volatility in property prices, particularly for properties in mainland China.</p> <p>We identified the assessment of the net realisable value of the properties in mainland China as a key audit matter because of the significance of these properties to the Group's total assets and because the assessment of net realisable value is inherently subjective and requires significant management judgement and estimation in relation to estimating future selling prices and future construction costs which increases the risk of error or potential management bias.</p>	<p>Our audit procedures to assess the net realisable value of properties held for/under development for sale and completed properties for sale in mainland China, either directly held by the Group or through its joint ventures and associates, included the following:</p> <ul style="list-style-type: none"><li>• obtaining and inspecting management's valuation assessments and/or the external valuation reports prepared by external property valuers and on which the management's assessment of the net realisable value of the properties held for/under development for sale and completed properties for sale was based;</li><li>• assessing the qualifications, experience and expertise of the management and/or the external property valuers in the nature and locations of the properties being valued;</li><li>• with the assistance of our internal property valuation specialists and utilising their industry knowledge and experience, discussing with management and/or the external property valuers their valuation methodologies; and assessing the key estimates and assumptions adopted in the valuation, including expected future selling prices and costs to completion, by comparing expected future selling prices to, where available, recently transacted prices for similar properties or the prices of comparable properties located in the vicinity of each development, and publicly available construction cost information for properties of a similar nature and location, on a sample basis; and</li><li>• conducting site visits to properties under development for sale, on a sample basis, to observe the development progress and evaluating the management's development budgets reflected in the latest forecasts with reference to market statistics about estimated construction costs, signed construction contracts and/or unit construction costs of recently completed projects.</li></ul>

### Information other than the consolidated financial statements and auditor's report thereon

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with section 405 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

## Report of the Independent Auditor

### Auditor's responsibilities for the audit of the consolidated financial statements

(continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Yau Ngai Lun, Alan.

#### **KPMG**

*Certified Public Accountants*

8th Floor, Prince's Building  
10 Chater Road  
Central, Hong Kong

21 March 2024

# Consolidated Statement of Profit or Loss

for the year ended 31 December 2023

	Note	2023 HK\$ million	2022 HK\$ million
<b>Revenue</b>	6	<b>27,570</b>	25,551
<b>Direct costs</b>		<b>(17,540)</b>	(15,179)
		<b>10,030</b>	10,372
Other net income	7	<b>1,508</b>	572
Selling and marketing expenses		<b>(1,326)</b>	(1,409)
Administrative expenses		<b>(2,305)</b>	(2,328)
<b>Profit from operations before changes in fair value of investment properties and investment properties under development</b>		<b>7,907</b>	7,207
Decrease in fair value of investment properties and investment properties under development	16(a)	<b>(1,700)</b>	(12)
<b>Profit from operations after changes in fair value of investment properties and investment properties under development</b>		<b>6,207</b>	7,195
Finance costs	8(a)	<b>(1,999)</b>	(1,237)
Bank interest income		<b>679</b>	204
Net finance costs		<b>(1,320)</b>	(1,033)
Share of profits less losses of associates		<b>2,794</b>	2,662
Share of profits less losses of joint ventures		<b>2,763</b>	1,956
<b>Profit before taxation</b>	8	<b>10,444</b>	10,780
Income tax	11(a)	<b>(666)</b>	(1,277)
<b>Profit for the year</b>		<b>9,778</b>	9,503
<b>Attributable to:</b>			
Equity shareholders of the Company		<b>9,261</b>	9,239
Non-controlling interests		<b>517</b>	264
<b>Profit for the year</b>		<b>9,778</b>	9,503
<i>Earnings per share based on profit attributable to equity shareholders of the Company (reported earnings per share)</i>			
<i>Basic and diluted</i>	14(a)	<b>HK\$1.91</b>	HK\$1.91
<i>Earnings per share excluding the effects of the Group's aggregate attributable share of changes in fair value of investment properties and investment properties under development (net of deferred tax) (underlying earnings per share)</i>			
<i>Basic and diluted</i>	14(b)	<b>HK\$2.00</b>	HK\$1.99

The notes on pages 188 to 308 form part of these financial statements. Details of dividends payable to equity shareholders of the Company are set out in note 12.

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

for the year ended 31 December 2023

	Note	2023 HK\$ million	2022 HK\$ million
<b>Profit for the year</b>		<b>9,778</b>	9,503
<b>Other comprehensive income for the year-net, after tax and reclassification adjustments:</b>			
Items that will not be reclassified to profit or loss:			
– Investments in equity securities designated as financial assets at fair value through other comprehensive income (non-recycling) (note 13(b))		<b>(92)</b>	(31)
– Share of other comprehensive income of associates and joint ventures		<b>30</b>	(70)
Items that may be reclassified subsequently to profit or loss:			
– Exchange differences (note 13(b))		<b>(783)</b>	(4,307)
– Cash flow hedges (note 13(b))		<b>(415)</b>	656
– Share of other comprehensive income of associates and joint ventures		<b>(943)</b>	(3,908)
Other comprehensive income for the year	13(a)	<b>(2,203)</b>	(7,660)
<b>Total comprehensive income for the year</b>		<b>7,575</b>	1,843
<b>Attributable to:</b>			
Equity shareholders of the Company		<b>7,113</b>	1,642
Non-controlling interests		<b>462</b>	201
<b>Total comprehensive income for the year</b>		<b>7,575</b>	1,843

The notes on pages 188 to 308 form part of these financial statements.

# Consolidated Statement of Financial Position

at 31 December 2023

	Note	At 31 December 2023 HK\$ million	At 31 December 2022 HK\$ million
<b>Non-current assets</b>			
Investment properties	16	264,404	260,124
Other property, plant and equipment	16	4,508	4,580
Right-of-use assets	17	1,211	775
Goodwill	18	262	262
Trademarks	19	98	102
Interest in associates	21	51,903	50,013
Interest in joint ventures	22	78,933	79,911
Derivative financial instruments	23	743	1,215
Other financial assets	24	5,319	7,312
Deferred tax assets	11(c)	1,027	730
		<b>408,408</b>	<b>405,024</b>
<b>Current assets</b>			
Deposits for acquisition of properties		382	401
Inventories	25	94,164	97,258
Trade and other receivables	26	14,441	13,668
Cash held by stakeholders		1,206	2,144
Cash and bank balances	28(a)	21,623	11,295
		<b>131,816</b>	<b>124,766</b>
Assets of the disposal group classified as held for sale	37	2,326	–
		<b>134,142</b>	<b>124,766</b>
<b>Current liabilities</b>			
Trade and other payables	29	28,362	26,273
Amounts due to related companies	34	268	2,427
Lease liabilities	30	280	252
Bank loans	31	24,500	21,737
Guaranteed notes	32	6,244	8,916
Tax payable		441	869
		<b>60,095</b>	<b>60,474</b>
Liabilities associated with assets of the disposal group classified as held for sale	37	39	–
		<b>60,134</b>	<b>60,474</b>
<b>Net current assets</b>		<b>74,008</b>	<b>64,292</b>
<b>Total assets less current liabilities</b>		<b>482,416</b>	<b>469,316</b>



## Consolidated Statement of Financial Position

at 31 December 2023

	Note	At 31 December 2023 HK\$ million	At 31 December 2022 HK\$ million
<b>Non-current liabilities</b>			
Bank loans	31	41,652	38,227
Guaranteed notes	32	19,439	18,647
Amount due to a fellow subsidiary	33	62,448	56,007
Amounts due to related companies	34	3,389	427
Derivative financial instruments	23	1,354	1,153
Lease liabilities	30	972	557
Provision for reinstatement costs		18	19
Deferred tax liabilities	11(c)	9,044	9,127
		<b>138,316</b>	124,164
<b>NET ASSETS</b>		<b>344,100</b>	345,152
<b>CAPITAL AND RESERVES</b>			
Share capital	36 44(c)	52,345	52,345
Other reserves		274,197	275,603
<b>Total equity attributable to equity shareholders of the Company</b>		<b>326,542</b>	327,948
<b>Non-controlling interests</b>	35	17,558	17,204
<b>TOTAL EQUITY</b>		<b>344,100</b>	345,152

Approved and authorised for issue by the Board of Directors on 21 March 2024.

**Dr Lee Ka Kit**  
**Dr Lee Ka Shing**

*Directors*

The notes on pages 188 to 308 form part of these financial statements.

# Consolidated Statement of Changes in Equity

for the year ended 31 December 2023

	Attributable to equity shareholders of the Company										
	Note	Share capital HK\$ million	Property revaluation reserve HK\$ million	Exchange reserve HK\$ million	Fair value reserve (non-recycling) HK\$ million	Hedging reserve HK\$ million	Other reserves HK\$ million	Retained profits HK\$ million	Total HK\$ million	Non-controlling interests HK\$ million	Total equity HK\$ million
<b>Balance at 1 January 2022</b>		52,345	16	6,079	156	(35)	189	276,270	335,020	17,159	352,179
<b>Changes in equity for 2022:</b>											
Profit for the year		-	-	-	-	-	-	9,239	9,239	264	9,503
Other comprehensive income for the year	13(c)	-	-	(8,141)	(84)	643	-	(15)	(7,597)	(63)	(7,660)
Total comprehensive income for the year		-	-	(8,141)	(84)	643	-	9,224	1,642	201	1,843
Transfer to retained profits upon disposal of equity investments		-	-	-	14	-	-	(14)	-	-	-
Dividend approved and paid in respect of the previous financial year	12(b)	-	-	-	-	-	-	(6,294)	(6,294)	-	(6,294)
Dividend declared and paid in respect of the current year	12(a)	-	-	-	-	-	-	(2,421)	(2,421)	-	(2,421)
Share of reserves of associates		-	-	-	-	-	-	1	1	-	1
Dividends paid to non-controlling interests		-	-	-	-	-	-	-	-	(216)	(216)
Advance from non-controlling interests, net	28(b)	-	-	-	-	-	-	-	-	60	60
<b>Balance at 31 December 2022</b>		52,345	16	(2,062)	86	608	189	276,766	327,948	17,204	345,152

## Consolidated Statement of Changes in Equity

for the year ended 31 December 2023

	Attributable to equity shareholders of the Company										
	Note	Share capital	Property revaluation reserve	Exchange reserve	Fair value reserve (non-recycling)	Hedging reserve	Other reserves	Retained profits	Total	Non-controlling interests	Total equity
		HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
<b>Balance at 1 January 2023</b>		52,345	16	(2,062)	86	608	189	276,766	327,948	17,204	345,152
<b>Changes in equity for 2023:</b>											
Profit for the year		-	-	-	-	-	-	9,261	9,261	517	9,778
Other comprehensive income for the year	13(c)	-	-	(1,656)	(18)	(471)	-	(3)	(2,148)	(55)	(2,203)
Total comprehensive income for the year		-	-	(1,656)	(18)	(471)	-	9,258	7,113	462	7,575
Transfer to retained profits upon disposal of equity investments		-	-	-	4	-	-	(4)	-	-	-
Dividend approved and paid in respect of the previous financial year	12(b)	-	-	-	-	-	-	(6,294)	(6,294)	-	(6,294)
Dividend declared and paid in respect of the current year	12(a)	-	-	-	-	-	-	(2,421)	(2,421)	-	(2,421)
Share of reserves of associates and joint ventures		-	-	334	-	-	-	(138)	196	-	196
Dividends paid to non-controlling interests		-	-	-	-	-	-	-	-	(216)	(216)
Advance from non-controlling interests, net	28(b)	-	-	-	-	-	-	-	-	108	108
<b>Balance at 31 December 2023</b>		52,345	16	(3,384)	72	137	189	277,167	326,542	17,558	344,100

The notes on pages 188 to 308 form part of these financial statements.

# Consolidated Cash Flow Statement

for the year ended 31 December 2023

	Note	2023 HK\$ million	2022 HK\$ million
<b>Operating activities</b>			
Profit before taxation		<b>10,444</b>	10,780
Adjustments for:			
– Interest income		<b>(1,373)</b>	(930)
– Dividend income from investments designated as financial assets at fair value through other comprehensive income (“FVOCI”) (non-recycling) and investments measured as financial assets at fair value through profit or loss (“FVPL”)	8(d)	<b>(60)</b>	(91)
– Net gain on disposal of investment properties	7	<b>(64)</b>	(52)
– Net gain on disposal of other land and buildings	7	–	(4)
– Gain on de-recognition of investment measured as financial asset at FVPL and gain on bargain purchase net of fair value loss	7	<b>(1,591)</b>	–
– Provision/(reversal of provision) on inventories, net	7	<b>192</b>	(50)
– Impairment loss on trade debtors, net	7	<b>6</b>	2
– Net fair value loss on investments measured as financial assets at FVPL	7	<b>2</b>	253
– Net fair value loss/(gain) on derivative financial instruments at FVPL: Interest rate swap contracts, cross currency interest rate swap contracts, cross currency swap contracts and foreign exchange forward contracts (for which no hedge accounting was applied during the year)	7	<b>83</b>	(306)
– Decrease in fair value of investment properties and investment properties under development	16(a)	<b>1,700</b>	12
– Finance costs			
– On bank and other borrowings	8(a)	<b>6,879</b>	3,614
– On lease liabilities	8(a)	<b>40</b>	36
– Amount capitalised	8(a)	<b>(4,920)</b>	(2,413)
– Amortisation of trademarks	8(d)	<b>4</b>	4
– Depreciation			
– On other property, plant and equipment	8(d)	<b>199</b>	185
– On right-of-use assets	8(d)	<b>336</b>	351
– Share of profits less losses of associates		<b>(2,794)</b>	(2,662)
– Share of profits less losses of joint ventures		<b>(2,763)</b>	(1,956)
– Net foreign exchange loss/(gain)		<b>135</b>	(19)
– Other cash flows from operating activities		<b>(49)</b>	(32)
<b>Operating profit before changes in working capital</b>		<b>6,406</b>	6,722
Decrease in instalments and loans receivable		<b>1,233</b>	1,756
Decrease in deposits for acquisition of properties		<b>19</b>	396
Decrease in inventories (other than through acquisitions/transfers of subsidiaries, transfers to investment properties and investment properties under development and transfers from other land and buildings)		<b>3,915</b>	3,789
Decrease in debtors, prepayments and deposits		<b>678</b>	3,038
Decrease/(increase) in gross amount due from customers for contract work		<b>61</b>	(23)

## Consolidated Cash Flow Statement

for the year ended 31 December 2023

	Note	2023 HK\$ million	2022 HK\$ million
<b>Operating profit before changes in working capital</b> (continued)			
Decrease/(increase) in cash held by stakeholders		937	(739)
(Increase)/decrease in cash restricted for use		(135)	202
Increase in creditors and accrued expenses		1,056	273
Increase in gross amount due to customers for contract work		93	1
Increase/(decrease) in rental and other deposits received		65	(6)
Increase/(decrease) in forward sales deposits received and other contract liabilities		826	(2,193)
<b>Cash generated from operations</b>		<b>15,154</b>	<b>13,216</b>
Interest received		503	485
Tax paid			
– Hong Kong		(873)	(586)
– Outside Hong Kong		(324)	(1,984)
<b>Net cash generated from operating activities</b>		<b>14,460</b>	<b>11,131</b>
<b>Investing activities</b>			
Payment for purchase of investment properties and other property, plant and equipment		(4,568)	(3,186)
Proceeds from disposal of investment properties and other property, plant and equipment		569	445
Repayment from associates, net		311	1,943
(Advance to)/repayment from joint ventures, net		(139)	3,457
Additional investments in associates		(4)	(39)
Additional investments in joint ventures		(165)	(64)
Payment for purchase of investments in equity securities designated as financial assets at FVOCI (non-recycling) and investments measured as financial assets at FVPL		(442)	(124)
Payment for purchase of corporate bonds		–	(9)
Proceeds from disposal of investments in equity securities designated as financial assets at FVOCI (non-recycling) and investments measured as financial assets at FVPL		26	37
Net cash inflow in respect of the acquisitions of subsidiaries	39(a)	112	–
Net cash inflow in respect of the transfer of partial interest in a wholly-owned subsidiary	39(b)	–	4,126
Interest received		852	423
Dividends received from associates		2,969	2,767
Dividends received from joint ventures		1,665	1,296
Dividends received from investments in equity securities designated as financial assets at FVOCI (non-recycling) and investments measured as financial assets at FVPL		60	91
(Increase)/decrease in deposits with banks and other financial institutions over three months of maturity at acquisition		(1,230)	944
Decrease in structured bank deposits		–	39
<b>Net cash generated from investing activities</b>		<b>16</b>	<b>12,146</b>

## Consolidated Cash Flow Statement

for the year ended 31 December 2023

	Note	2023 HK\$ million	2022 HK\$ million
<b>Financing activities</b>			
Advance from non-controlling interests, net	28(b)	108	60
Proceeds from new bank loans	28(b)	56,067	59,858
Repayment of bank loans	28(b)	(50,539)	(73,355)
Proceeds from issue of guaranteed notes	28(b)	7,064	4,269
Repayment of guaranteed notes	28(b)	(9,274)	(1,578)
Increase in amount due to a fellow subsidiary	28(b)	6,420	2,297
Increase/(decrease) in amounts due to related companies	28(b)	729	(69)
Payments of principal portion of lease liabilities	28(b)	(329)	(334)
Interest and other borrowing costs paid	28(b)	(6,732)	(3,522)
Dividends paid to equity shareholders of the Company	12	(8,715)	(8,715)
Dividends paid to non-controlling interests		(216)	(216)
<b>Net cash used in financing activities</b>		<b>(5,417)</b>	<b>(21,305)</b>
<b>Net increase in cash and cash equivalents</b>		<b>9,059</b>	<b>1,972</b>
<b>Cash and cash equivalents at 1 January</b>		<b>9,662</b>	<b>8,104</b>
<b>Effect of foreign exchange rate changes</b>		<b>(83)</b>	<b>(414)</b>
<b>Cash and cash equivalents at 31 December</b>	28(a)	<b>18,638</b>	<b>9,662</b>

The notes on pages 188 to 308 form part of these financial statements.

# Notes to the financial statements

for the year ended 31 December 2023

## 1 General information

Henderson Land Development Company Limited (“the Company”) is incorporated in Hong Kong and its shares are listed on The Stock Exchange of Hong Kong Limited. The address of the Company’s registered office and principal place of business is 72-76/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong.

The principal activity of the Company is investment holding and the principal activities of its subsidiaries are property development and investment, operation and management of department stores and supermarket-cum-stores, hotel room operation and hotel management, construction, finance, investment holding, project management, property management, agency services, security guard and cleaning services, food and beverage operation and travel operation.

## 2 Material accounting policies

### (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRSs”), which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards (“HKASs”) and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). These consolidated financial statements also comply with the applicable requirements of the Hong Kong Companies Ordinance (Cap. 622) and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“Listing Rules”). A summary of the material accounting policies adopted by the Company and its subsidiaries (collectively referred to as “the Group”) is set out below.

## 2 Material accounting policies (continued)

### (b) Changes in accounting policies

#### (i) Amendments to HKFRSs and HKASs which are first effective for the current accounting period

The HKICPA has issued a number of amendments to HKASs and HKFRSs that are first effective for the current accounting period of the Group and the Company, and which are relevant to the Group's consolidated financial statements for the current accounting period:

- Amendments to HKAS 1, *Presentation of financial statements* and HKFRS Practice Statement 2, *Making materiality judgements: Disclosure of accounting policies*

The amendments seek to promote improved accounting policy disclosures that provide more useful information to investors and other primary users of the financial statements. Apart from clarifying that entities are required to disclose their "material" instead of "significant" accounting policies, the amendments also provide guidance for entities on applying the concept of materiality to accounting policy disclosures.

- Amendments to HKAS 8, *Accounting policies, changes in accounting estimates and errors: Definition of accounting estimates*

The amendments clarify the difference between changes in accounting policies and changes in accounting estimates. Amongst other things, the amendments now define accounting estimates as monetary amounts in an entity's financial statements that are subject to measurement uncertainty, and clarify that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates unless they result from the correction of prior period errors. Entities are required to apply the amendments prospectively to changes in accounting estimates and changes in accounting policies occurring on or after the beginning of the first annual reporting period in which the entity applies the amendments.

- Amendments to HKAS 12, *Income taxes: Deferred tax related to assets and liabilities arising from a single transaction*

The amendments narrow the scope of the recognition exemption in paragraphs 15 and 24 of HKAS 12 so that it does not apply to such transactions as leases and decommissioning provisions which, upon initial recognition, give rise to equal taxable and deductible temporary differences. Consequently, entities will need to recognise a deferred tax asset and a deferred tax liability for temporary differences arising from these transactions. Entities should apply the amendments to transactions that occurred on or after the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to opening retained earnings or other components of equity at the date of application of the amendments.

The directors of the Company ("Directors") have assessed and considered that none of the abovementioned amendments has any material impact on the Group's financial position at 31 December 2023 or the Group's financial performance for the year then ended.



## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (b) Changes in accounting policies (continued)

(ii) *New HKICPA guidance on the accounting implications of the abolition of the MPF-LSP offsetting mechanism in Hong Kong*

In June 2022, the Hong Kong SAR Government gazetted the Hong Kong Employment and Retirement Schemes Legislation (Offsetting Arrangement) (Amendment) Ordinance 2022 (the “Amendment Ordinance”) which will come into effect from 1 May 2025. In July 2023, the HKICPA published “*Accounting implications of the abolition of the MPF-LSP offsetting mechanism in Hong Kong*” that provides accounting guidance relating to the offsetting mechanism and the abolition of the mechanism.

Upon the enactment of the Amendment Ordinance in June 2022, it is no longer permissible to apply the practical expedient in paragraph 93(b) of HKAS 19, *Employee benefits* that previously allowed such deemed contributions to be recognised as reduction of service cost (negative service cost) in the period during which the contributions were made; instead, these deemed contributions should be attributed to periods of service in the same manner as the gross long service payment benefits.

To better reflect the substance of the abolition of the offsetting mechanism, the Group has changed its accounting policy in connection with its long service payment liability. Since the impact is not material on the Group’s consolidated financial statements, the amount was recognised in the Group’s consolidated statement of profit or loss during the year as set out in note 29.

(iii) *Amendments and interpretation to HKFRSs and HKASs which are not yet effective for the current accounting period*

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments and interpretation to HKFRSs and HKASs which are not yet effective for the financial year ended 31 December 2023 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group:

	Effective for annual periods beginning on or after
Amendments to HKAS 1, <i>Presentation of financial statements:</i> <i>Classification of liabilities as current or non-current</i>	1 January 2024
Hong Kong Interpretation 5 (Revised), <i>Presentation of financial statements- classification by the borrower of a term loan that contains a repayment on demand clause</i>	1 January 2024
Amendments to HKFRS 16, <i>Leases: Lease liability in a sale and leaseback</i>	1 January 2024
Amendments to HKFRS 10 and HKAS 28, <i>Sale or contribution of assets between an investor and its associate or joint venture</i>	A date to be determined

The Group is in the process of making an assessment of what the impact of these amendments and interpretation are expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the Group’s consolidated financial statements.

## 2 Material accounting policies (continued)

### (c) Basis of preparation of the consolidated financial statements

The consolidated financial statements for the year ended 31 December 2023 comprise those of the Company and its subsidiaries and have equity accounted for the Group's interests in associates and joint ventures.

The measurement basis used in the preparation of the financial statements is the historical cost basis except that the following assets and liabilities are stated at their fair value as explained in the accounting policies set out below:

- investments designated as financial assets at fair value through other comprehensive income (see note 2(g));
- investments measured as financial assets at fair value through profit or loss (see note 2(g));
- derivative financial instruments (see note 2(h)); and
- investment properties and certain investment properties under development (see note 2(j)(i)).

The measurement basis of non-current assets held for sale and disposal group is set out in note 2(l) below.

The preparation of these consolidated financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the consolidated financial statements and the key sources of estimation uncertainty are discussed in note 3.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (d) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at the non-controlling interests' proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests' attributable share of the results of the Group are presented on the face of the consolidated statement of profit or loss and the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 2(g)) or, where appropriate, the cost on initial recognition of an investment in an associate or a joint venture (see note 2(e)).

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note 2(o)(iii)), unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale) (see note 2(l)).

## 2 Material accounting policies (continued)

### (e) Associates and joint arrangements

- (i) An associate is an entity in which the Group or the Company has significant influence, but not control or joint control, over its management, including participation in financial and operating policy decisions.

A joint venture is a joint arrangement whereby the Group or the Company and other parties contractually agree to share control of the arrangement, and have rights to the net assets of the arrangement.

An investment in an associate or a joint venture is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale) (see note 2(l)). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post-acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note 2(o)). Any excess of acquisition-date fair value over cost, the Group's share of the post-acquisition post-tax results of the investee and any impairment loss for the year are recognised in the consolidated statement of profit or loss, whereas the Group's share of the post-acquisition post-tax items of the investee's other comprehensive income is recognised in the consolidated statement of profit or loss and other comprehensive income.

When the Group's share of losses exceeds its interest in the associate or the joint venture, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate or the joint venture.

Unrealised profits and losses resulting from transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not re-measured. Instead, the investment continues to be accounted for under the equity method.

In all other cases, when the Group ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence or joint control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 2(g)).

In the Company's statement of financial position, investments in associates and joint ventures are stated at cost less impairment losses (see note 2(o)(iii)), unless the investments are classified as held for sale (or included in a disposal group that is classified as held for sale) (see note 2(l)).

- (ii) A joint operation is a joint arrangement whereby the Group or the Company and other parties contractually agree to share control of the arrangement, and have rights to the assets, and obligations for the liabilities, relating to the arrangement. The Group recognises its interest in the joint operation by combining the assets, liabilities, revenues and expenses attributable to its interest with similar items on a line-by-line basis. Consistent accounting policies are applied for like transactions and events in similar circumstances.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (f) Goodwill

Goodwill represents the excess of:

- (i) the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the Group's previously held equity interest in the acquiree; over
- (ii) the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

When (ii) is greater than (i), then this excess is recognised immediately in profit or loss as a gain on bargain purchase.

Goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination is allocated to each cash-generating unit, or groups of cash-generating units that are expected to benefit from the synergies of the combination, and is tested annually for impairment (see note 2(o)(iii)).

On disposal of a cash-generating unit during the year, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

#### (g) Other investments in debt and equity securities

The Group's policies for investments in debt and equity securities, other than investments in subsidiaries, associates and joint ventures, are as follows:

Investments in debt and equity securities are initially stated at fair value, which is their transaction price unless it is determined that the fair value at initial recognition differs from the transaction price and that fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets. Cost includes attributable transaction costs, except for those investments measured at fair value through profit or loss for which transaction costs are recognised directly in profit or loss and where indicated otherwise below. These investments are subsequently accounted for as follows, depending on their classification:

##### *Investments other than equity investments*

Non-equity investments held by the Group are classified into one of the following measurement categories:

- Amortised cost, if the investment is held for the collection of contractual cash flows which represents solely payments of principal and interest. Interest income from the investment is calculated using the effective interest rate method (see note 2(y)(iii)).
- Fair value through other comprehensive income ("FVOCI") (recycling), if the contractual cash flows of the investment comprises solely payments of principal and interest and the investment is held within a business model whose objective is achieved by both the collection of contractual cash flows and sale. Changes in fair value are recognised in other comprehensive income in the fair value reserve, except for the recognition in profit or loss of expected credit losses ("ECLs"), interest income (calculated using the effective interest rate method) and foreign exchange gains and losses. When the investment is derecognised, the amount accumulated in other comprehensive income is recycled from equity to profit or loss.
- Fair value through profit or loss ("FVPL") if the investment does not meet the criteria for being measured at amortised cost or FVOCI (recycling). Changes in the fair value of the investment (including interest) are recognised in profit or loss.

## 2 Material accounting policies (continued)

### (g) Other investments in debt and equity securities (continued)

#### *Equity investments*

An investment in equity securities is classified as FVPL unless the equity investment is not held for trading purposes and on initial recognition of the investment, the Group makes an election to designate the investment at FVOCI (non-recycling) such that subsequent changes in fair value are recognised in other comprehensive income. Such elections are made on an instrument-by-instrument basis, but may only be made if investment meets the definition of equity from the issuer's perspective. Where such an election is made, the amount accumulated in other comprehensive income remains in the fair value reserve (non-recycling) until the investment is disposed of. At the time of disposal, the amount accumulated in the fair value reserve (non-recycling) is transferred to retained profits. It is not recycled through profit or loss. Dividend income from an investment in equity securities, irrespective of whether classified as at FVPL or FVOCI (non-recycling), are recognised in profit or loss as dividend income in accordance with the accounting policy set out in note 2(y)(viii).

### (h) Derivative financial instruments

Derivative financial instruments are recognised initially at fair value. At the end of each reporting period, the fair value is re-measured. The gain or loss on re-measurement to fair value is recognised immediately in profit or loss, except where the derivatives qualify for cash flow hedge accounting, in which case recognition of any resultant gain or loss depends on the nature of the item being hedged (see note 2(i)).

### (i) Cash flow hedges

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with changes in foreign exchange rate and variable rate of certain borrowings (cash flow hedges). The Group has elected to adopt the new general hedge accounting model in HKFRS 9, *Financial instruments* on 1 July 2020. Depending on the complexity of the hedge, this new accounting model allows a more qualitative approach to assessing hedge effectiveness compared to HKAS 39, *Financial instruments: Recognition and measurement*, and the assessment is always forward-looking. The adoption of HKFRS 9 has not had a significant impact on the consolidated financial statements of the Group in this regard because all the previous hedging relationships were revoked on 1 January 2020, prior to the Group's adoption of the new general hedge accounting model in HKFRS 9 on 1 July 2020.

Where a derivative financial instrument is designated as a hedging instrument in a cash flow hedge, the effective portion of any gain or loss on the derivative financial instrument is recognised in other comprehensive income and accumulated separately in equity in the hedging reserve. The ineffective portion of any gain or loss is recognised immediately in profit or loss.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (i) Cash flow hedges (continued)

Forward element of forward foreign exchange contracts and foreign currency basis spread of financial instruments may be separated and excluded from the designated hedging instruments. If the Group excludes the forward element of a forward foreign exchange contract or the foreign currency basis spread of a financial instrument (the “excluded elements”) from the designation of a hedging instrument, then the excluded elements may be separately accounted for as a cost of hedging. The fair value changes of the excluded elements are recognised in a separate component of equity to the extent that it relates to the hedged items.

If a hedge of a forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability, the associated gain or loss is reclassified from equity to be included in the initial cost or other carrying amount of the non-financial asset or liability.

For cash flow hedges other than those covered by the preceding policy statement, the associated gain or loss is reclassified from equity to profit or loss in the same period or periods during which the hedged expected future cash flows affect profit or loss.

If a hedge no longer meets the criteria for hedge accounting (including when a hedging instrument expires or is sold, terminated or exercised), then hedge accounting is discontinued prospectively. When hedge accounting is discontinued but the hedged forecast transaction is still expected to occur, the cumulative gain or loss at that point in time remains in equity until the transaction occurs and it is recognised in accordance with the above policy. If the hedged transaction is no longer expected to take place, the cumulative unrealised gain or loss is reclassified from equity to profit or loss immediately.

## 2 Material accounting policies (continued)

### (j) Investment properties and other property, plant and equipment

#### (i) *Investment properties and investment properties under development*

Investment properties are land and/or buildings which are owned or held under a leasehold interest to earn rental income and/or for capital appreciation. These include land held for a currently undetermined future use and property that is being constructed or developed for future use as investment property.

Investment properties and investment properties under development are stated at fair value, unless they are still in the course of construction or development at the end of the reporting period and their fair value cannot be reliably measured at that time. Any gain or loss arising from a change in fair value or from the retirement or disposal of an investment property is recognised in profit or loss. Rental income from investment properties is accounted for as described in note 2(y)(ii).

#### (ii) *Other property, plant and equipment*

The following items of other property, plant and equipment are stated at cost less accumulated depreciation (see note 2(k)) and impairment losses (see note 2(o)(iii)):

- hotel properties;
- other land and buildings (except for freehold land); and
- plant and equipment.

Freehold land is stated at cost less impairment losses (see note 2(o)(iii)).

The cost of self-constructed items of other property, plant and equipment includes the costs of materials and direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads and borrowing costs capitalised (see note 2(aa)).

Gains or losses arising from the retirement or disposal of an item of other property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal. Any related revaluation surplus is transferred from the property revaluation reserve to retained profits and is not reclassified to profit or loss.



## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (k) Depreciation

(i) *Investment properties, investment properties under development and freehold land*

No depreciation is provided on investment properties, investment properties under development and freehold land.

(ii) *Other land and buildings (except for freehold land) and hotel properties*

Depreciation is provided on the cost of the leasehold land of properties over the unexpired terms of the leases. Cost of buildings thereon is depreciated on a straight-line basis over the unexpired terms of the respective leases or 40 years, if shorter.

Hotel properties are depreciated on a straight-line basis over the remaining lease terms.

(iii) *Plant and equipment*

Depreciation is calculated to write off the cost of plant and equipment, less their estimated residual value, if any, using the straight-line method over their estimated useful lives as follows:

– Leasehold improvements, furniture and fixtures	4 to 14 years
– Others	4 to 14 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

(iv) *Right-of-use assets*

Depreciation charge on the right-of-use assets is recognised using the straight-line method over a period of 2 years to 8 years, being the period from the date of the commencement/modification of a lease (other than a short-term lease and a lease of low-value asset of which the Company or any of its subsidiaries is a lessee and in relation to which the recognition exemption under HKFRS 16, *Leases* is applicable) to the end of the term of the lease, taking into consideration any renewal options attaching thereto (if any).

## 2 Material accounting policies (continued)

### (l) Non-current assets held for sale and disposal groups

A non-current asset (or disposal group) is classified as held for sale if it is highly probable that its carrying amount will be recovered through a sale transaction rather than through continuing use and the asset (or disposal group) is available for sale in its present condition. A disposal group is a group of assets to be disposed of together as a group in a single transaction, and liabilities directly associated with those assets that will be transferred in the transaction.

Immediately before classification as held for sale, the measurement of the non-current assets (and all individual assets and liabilities in a disposal group) is brought up-to-date in accordance with the accounting policies before the classification. Then on initial classification as held for sale and until the completion of the disposal, the non-current assets (except for certain assets as explained below) or the disposal group are recognised at the lower of their carrying amounts and fair value less costs to sell. The principal exceptions to this measurement policy, so far as the financial statements of the Group are concerned, are deferred tax assets, financial assets (other than investments in subsidiaries, associates and joint ventures) and investment properties. These assets, even if held for sale, would continue to be measured in accordance with the policies set out elsewhere in note 2.

Impairment losses on initial classification as held for sale, and on subsequent re-measurement while held for sale, are recognised in profit or loss. As long as a non-current asset is classified as held for sale, or is included in a disposal group that is classified as held for sale, the non-current asset is not depreciated or amortised.

### (m) Trademarks

Trademarks are recognised in relation to the hotel operation (comprising hotel room operation and hotel management), food and beverage operation and travel operation of Miramar Hotel and Investment Company, Limited ("Miramar"), a listed subsidiary of the Company.

The trademark of Miramar's hotel operation has an indefinite useful life, and is assessed for impairment (see note 2(o)(iii)) annually by measuring its recoverable amount at the end of each reporting period and by comparison against its carrying amount on the same date.

The trademarks of Miramar's food and beverage operation and travel operation have finite useful lives, and are stated at cost less accumulated amortisation which is provided to write off the cost of such trademarks using the straight-line method over (i) a period of 20 years in relation to the trademarks of food and beverage operation; and (ii) a period of 30 years in relation to the trademarks of travel operation, commencing from the date on which these trademarks were recognised in the Group's consolidated financial statements, and both the period and method of amortisation are reviewed annually.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (n) Leased assets

At the inception of a contract, the Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for monetary consideration payable by the recipient of such right (i.e. the lessee). The right to control an identified asset is conveyed when the lessee has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

Under HKFRS 16, at the lease commencement date, the Group (as the lessee) recognises a right-of-use asset and a lease liability, except for (i) short-term leases that have lease term of 12 months or less; and (ii) leases of low-value assets to which the “practical expedient” under HKFRS 16 is applicable. When the Group enters into a lease in respect of a low-value asset, the Group decides whether to capitalise the lease on a lease-by-lease basis. The lease payments associated with those leases which are not capitalised are recognised as an expense on a systematic basis over the lease term.

When a lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest rate method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The lease liability is re-measured when there is (i) a change in the future lease payments arising from a change in an index or rate; (ii) a change in the Group’s estimate of the amount expected to be payable under a residual value guarantee; or (iii) a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The lease liability is also re-measured when there is a change in the scope of a lease or the consideration for a lease that is not originally provided for in the lease contract (i.e. “lease modification”) and which is not accounted for as a separate lease. In this case, the lease liability is re-measured based on the revised lease payments and lease term using a revised discount rate at the effective date of the modification.

When a lease is capitalised, the right-of-use asset recognised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use asset also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset on the site at which it is located, discounted to their present value and less any lease incentives received. The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses (see notes 2(k)(iv) and 2(o)(iii) respectively), except for the right-of-use asset that meets the definition of an investment property (see note 2(j)) and an inventory (see note 2(p)). Depreciation on the right-of-use asset is determined over the period from the commencement date of the lease to the end of the term of the lease, taking into consideration any renewal options attaching thereto. The Group presents the right-of-use asset that does not meet the definition of an investment property separately from the lease liabilities in the consolidated statement of financial position.

## 2 Material accounting policies (continued)

### (o) Credit losses and impairment of assets

#### (i) Credit losses from financial instruments, contract assets and lease receivables

The Group recognises a loss allowance for ECLs on the following items:

- financial assets measured at amortised cost (including cash and cash equivalents, trade and other receivables and loans to associates and joint ventures, and corporate bonds, instalments receivable and loans receivable classified under non-current assets);
- contract assets as defined in HKFRS 15, *Revenue from contracts with customers* (see note 2(q));
- debt securities measured at FVOCI (recycling);
- lease receivables (which is included under “Trade receivables” within trade and other receivables); and
- loan commitments issued, which are not measured at FVPL.

Financial assets measured at fair value, including units in bond funds, equity securities measured at FVPL, equity securities designated at FVOCI (non-recycling), unlisted investment fund and derivative financial assets, are not subject to the ECL assessment.

#### *Measurement of ECLs*

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all expected cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive).

For undrawn loan commitments, expected cash shortfalls are measured as the difference between (i) the contractual cash flows that would be due to the Group if the holder of the loan commitment draws down on the loan; and (ii) the cash flows that the Group expects to receive if the loan is drawn down.

The expected cash shortfalls are discounted using the following discount rates where the effect of discounting is material:

- fixed-rate financial assets, trade and other receivables and contract assets: effective interest rate determined at initial recognition or an approximation thereof;
- variable-rate financial assets: current effective interest rate;
- lease receivables: discount rate used in the measurement of the lease receivable;
- loan commitments: current risk-free rate adjusted for risks specific to the cash flows.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (o) Credit losses and impairment of assets (continued)

##### (i) Credit losses from financial instruments, contract assets and lease receivables (continued)

###### Measurement of ECLs (continued)

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

In measuring ECLs, the Group takes into account reasonable and supportable information that is available without undue cost or effort. This includes information about past events, current conditions and forecasts of future economic conditions.

ECLs are measured on either of the following bases:

- 12-month ECLs: these are losses that are expected to result from possible default events within the 12 months after the reporting date; and
- lifetime ECLs: these are losses that are expected to result from all possible default events over the expected lives of the items to which the ECL model applies.

Loss allowances for trade receivables, lease receivables and contract assets are always measured at an amount equal to lifetime ECLs. ECLs on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors and an assessment of both the current and forecast general economic conditions at the reporting date.

For all other financial instruments (including loan commitments issued), the Group recognises a loss allowance equal to 12-month ECLs unless there has been a significant increase in credit risk of the financial instrument since initial recognition, in which case the loss allowance is measured at an amount equal to lifetime ECLs.

###### Significant increases in credit risk

In assessing whether the credit risk of a financial instrument (including a loan commitment) has increased significantly since initial recognition, the Group compares the risk of default occurring on the financial instrument assessed at the reporting date with that assessed at the date of initial recognition. In making this reassessment, the Group considers that a default event occurs when (i) the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or (ii) the financial asset is 90 days past due. The Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

## 2 Material accounting policies (continued)

### (o) Credit losses and impairment of assets (continued)

#### (i) Credit losses from financial instruments, contract assets and lease receivables (continued)

##### Significant increases in credit risk (continued)

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- failure to make payments of principal or interest on their contractually due dates;
- an actual or expected significant deterioration in a financial instrument's external or internal credit rating (if available);
- an actual or expected significant deterioration in the operating results of the debtor; and
- existing or forecast changes in the technological, market, economic or legal environment that have a significant adverse effect on the debtor's ability to meet its obligation to the Group.

For loan commitments, the date of initial recognition for the purpose of assessing ECLs is considered to be the date that the Group becomes a party to the irrevocable commitment. In assessing whether there has been a significant increase in credit risk since initial recognition of a loan commitment, the Group considers changes in the risk of default occurring on the loan to which the loan commitment relates.

Depending on the nature of the financial instruments, the assessment of a significant increase in credit risk is performed on either an individual basis or a collective basis. When the assessment is performed on a collective basis, the financial instruments are grouped based on shared credit risk characteristics, such as past due status and credit risk ratings.

ECLs are re-measured at each reporting date to reflect changes in the financial instrument's credit risk since initial recognition. Any change in the ECL amount is recognised as an impairment gain or loss in profit or loss. The Group recognises an impairment gain or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

##### *Basis of calculation of interest income*

Interest income recognised in accordance with note 2(y)(iii) is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on the amortised cost (i.e. the gross carrying amount less loss allowance) of the financial asset.

At each reporting date, the Group assesses whether a financial asset is credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (o) Credit losses and impairment of assets (continued)

(i) *Credit losses from financial instruments, contract assets and lease receivables (continued)*

*Basis of calculation of interest income (continued)*

Evidence that a financial asset is credit-impaired includes the following observable events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the borrower will enter into bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; or
- the disappearance of an active market for a security because of financial difficulties of the issuer.

#### *Write-off policy*

The gross carrying amount of a financial asset, lease receivable or contract asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off.

Subsequent recoveries of an asset that was previously written off are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.

(ii) *Credit losses from financial guarantees issued*

The accounting policy for financial guarantees is set out in note 2(x)(i).

The Group monitors the risk that the specified debtor will default on the contract and recognises a provision when ECLs on the financial guarantees are determined to be higher than the amount carried in “Trade and other payables” in respect of the guarantees (i.e. the amount initially recognised, less accumulated amortisation).

To determine ECLs, the Group considers changes in the risk of default of the specified debtor since the issuance of the guarantee. A 12-month ECL is measured unless the risk that the specified debtor will default has increased significantly since the guarantee is issued, in which case a lifetime ECL is measured. The same definition of default and the same assessment of significant increases in credit risk as described in note 2(o)(i) apply.

As the Group is required to make payments only in the event of a default by the specified debtor in accordance with the terms of the instrument that is guaranteed, an ECL is estimated based on the expected payments to reimburse the holder for a credit loss that it incurs less any amount that the Group expects to receive from the holder of the guarantee, the specified debtor or any other party. The amount is then discounted using the current risk-free rate adjusted for risks specific to the cash flows.

## 2 Material accounting policies (continued)

### (o) Credit losses and impairment of assets (continued)

#### (iii) Impairment of other assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or, except in the case of goodwill, an impairment loss previously recognised no longer exists or may have decreased:

- other property, plant and equipment;
- right-of-use assets;
- goodwill;
- trademarks; and
- investments in subsidiaries, associates and joint ventures in the Company's statement of financial position (except for those classified as held for sale (or included in a disposal group that is classified as held for sale) (see note 2(1))).

If any such indication exists, the asset's recoverable amount is estimated. In addition, the recoverable amount of goodwill is estimated annually whether or not there is any indication of impairment.

- **Calculation of recoverable amount**  
The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).
- **Recognition of impairment losses**  
An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measureable), or value in use (if determinable).
- **Reversals of impairment losses**  
In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.



## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (o) Credit losses and impairment of assets (continued)

##### (iv) *Interim financial reporting and impairment*

Under the Listing Rules, the Group is required to prepare an interim financial report in compliance with HKAS 34, *Interim financial reporting*, in respect of the first six months of the financial year. At the end of the aforementioned interim period, the Group applies the same impairment testing, recognition and reversal criteria (see notes 2(o)(i), 2(o)(ii) and 2(o)(iii)) as it would at the end of the financial year.

Impairment losses recognised in an interim period in respect of goodwill are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which such interim period relates.

#### (p) Inventories

Inventories are carried at the lower of cost and net realisable value. Cost and net realisable value are determined as follows:

##### (i) *Leasehold land held for development for sale*

The cost of leasehold land, which is held for development for sale, represents the cost of acquisition and the premium, if any, payable to the relevant government authorities. Net realisable value is determined by reference to management estimates based on prevailing market conditions.

##### (ii) *Properties held for/under development for sale*

The cost of properties held for/under development for sale comprises specifically identified cost, including the acquisition cost of land, aggregate cost of development, materials and supplies, wages and other direct expenses, and an appropriate proportion of production overheads and borrowing costs capitalised (see note 2(aa)). Net realisable value represents the estimated selling price, based on prevailing market conditions, less estimated costs of completion and costs to be incurred in selling the property.

##### (iii) *Completed properties for sale*

The cost of completed properties for sale comprises the total land and development costs for that project, being all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition, and is determined by apportionment attributable to the unsold properties at the end of the reporting period. Net realisable value represents the estimated selling price, based on prevailing market conditions, less estimated costs to be incurred in selling the property.

##### (iv) *Retail, catering stocks, trading goods and consumable stores*

Cost is calculated using the weighted average cost formula and comprises all costs of purchase. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period in which the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

**2 Material accounting policies** (continued)**(q) Construction contracts**

A contract with a customer is classified by the Group as a construction contract when the contract relates to work on real estate assets under the control of the customer and therefore the Group's construction activities create or enhance an asset under the customer's control.

A contract asset is recognised when the Group recognises contract revenue (see note 2(y)(iv)) before being unconditionally entitled to the consideration under the payment terms set out in the contract. Contract assets are assessed for ECLs in accordance with the policy set out in note 2(o)(i) and are reclassified to receivables when the right to the consideration has become unconditional.

A contract liability is recognised when the customer pays consideration before the Group recognises the related contract revenue (see note 2(y)(iv)). A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related contract revenue. In such cases, a corresponding receivable would also be recognised (see note 2(r)).

For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis.

**(r) Trade and other receivables**

A receivable is recognised when the Group has an unconditional right to receive consideration. A right to receive consideration is unconditional if only the passage of time is required before payment of that consideration is due. If revenue has been recognised before the Group has an unconditional right to receive consideration, the amount is presented as a contract asset (see note 2(q)).

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest rate method, less allowance for credit losses (see note 2(o)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for credit losses.

**(s) Interest-bearing borrowings**

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest rate method.

**(t) Trade and other payables**

Trade and other payables are initially recognised at fair value and are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost. They are classified as current liabilities if the payment is due within 12 months from the end of the reporting period (or in the normal operating cycle of the business if longer).

Except for financial guarantee liabilities measured in accordance with note 2(x)(i), trade and other payables are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (u) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Cash and cash equivalents are assessed for ECLs in accordance with the accounting policy set out in note 2(o)(i).

#### (v) Employee benefits

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued for in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

#### (w) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided that those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided that they are not part of a business combination), and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

## 2 Material accounting policies (continued)

### (w) Income tax (continued)

Where investment properties are carried at their fair value in accordance with the accounting policy set out in note 2(j)(i), the amount of deferred tax recognised is measured using the tax rates that would apply on the sale of those assets at their carrying value at the end of the reporting period, unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the property over time rather than through sale. In all other cases, the amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets or liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to realise the assets and settle the current tax liabilities on a net basis, or to realise the current tax assets and settle the current tax liabilities simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis, or to realise the current tax assets and settle the current tax liabilities simultaneously.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (x) Financial guarantees issued, provisions and contingent liabilities

##### (i) Financial guarantees issued

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the “holder”) for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee, the fair value of the guarantee is initially recognised as deferred income within trade and other payables. The fair value of financial guarantees issued at the time of issuance is determined by reference to fees charged in an arm’s length transaction for similar services, when such information is obtainable, or is otherwise estimated by reference to interest rate differentials, by comparing the actual rates charged by lenders when the guarantee is made available with the estimated rates that lenders would have charged had the guarantees not been available, where reliable estimates of such information can be made. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group’s policies applicable to that category of asset. Where no such consideration is received or receivable, an immediate expense is recognised in profit or loss.

The amount of the guarantee initially recognised as deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued.

##### (ii) Other provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (y) Revenue recognition

##### (i) Sale of properties

Revenue arising from the sale of properties held for sale is recognised in the Group’s consolidated statement of profit or loss on the basis that control over the ownership of the property has been passed to the customer during the current accounting period, which is the point in time when the customer has the ability to direct the use of the property and obtain substantially all the benefits of ownership of the property. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the consolidated statement of financial position under forward sales deposits received.

##### (ii) Rental income from leases

Rental income receivable under leases is recognised in profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised in profit or loss as an integral part of the aggregate net lease payments receivable. Contingent rentals are recognised as income in the accounting period in which they are earned.

## 2 Material accounting policies (continued)

### (y) Revenue recognition (continued)

#### (iii) Interest income

Interest income is recognised as it accrues using the effective interest rate method. For financial assets measured at amortised cost that are not credit-impaired, the effective interest rate is applied to the gross carrying amount of the asset. For credit-impaired financial assets, the effective interest rate is applied to the amortised cost (i.e. gross carrying amount net of allowance) of the asset.

#### (iv) Contract revenue

When the outcome of a construction contract can be reasonably measured, revenue from the contract is recognised progressively over time using the cost-to-cost method, i.e. based on the proportion of the actual costs incurred relative to the estimated total costs.

The likelihood of the Group earning contractual bonuses for early completion or suffering contractual penalties for late completion are taken into account in making these estimates, such that revenue is only recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur.

When the outcome of the contract cannot be reasonably measured, revenue is recognised only to the extent of contract costs incurred that are expected to be recovered.

If at any time the costs to complete the contract are estimated to exceed the remaining amount of the consideration under the contract, then a provision is recognised in accordance with the policy set out in note 2(x)(ii).

#### (v) Hotel, food and beverage and travel operations

Income from hotel room operation is recognised over time whilst income from hotel management (other than hotel room operation) and income from food and beverage and travel operations are recognised at a point in time when the relevant services are provided.

#### (vi) Department stores and supermarket-cum-stores operations

Revenue arising from the sale of goods from department stores and supermarket-cum-stores operations is recognised at a point in time when the Group sells a product to the customer, which is taken to be the point in time when the customer has obtained control of the goods sold. Revenue is recognised after deduction of any trade discounts. Commission income from consignment and concessionaire counters is recognised at a point in time of the sale of goods by counter suppliers. Promotion income is recognised over time when the services are provided.

#### (vii) Property management, asset management, project management, trading, security guard and cleaning services

Revenue generated from property management, asset management, project management, security guard and cleaning services is recognised by the Group over time in accordance with the terms of the service contracts entered into between the Group's relevant subsidiary and the customer. Revenue generated from trading is recognised by the Group at a point in time when the products are sold by the Group to the customer.

#### (viii) Dividend income

- Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.
- Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

## Notes to the financial statements

for the year ended 31 December 2023

### 2 Material accounting policies (continued)

#### (y) Revenue recognition (continued)

##### (ix) Government grants

Government grants are recognised at their fair value where there is a reasonable assurance that the grants will be received and all the attached conditions (if any) will be complied with. Government grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

#### (z) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates on which the fair value was measured.

The results of foreign operations are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the transaction dates. Items in the statement of financial position are translated into Hong Kong dollars at the closing foreign exchange rates ruling at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve.

On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

#### (aa) Borrowing costs

Borrowing costs that are directly attributable to the construction of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or are completed.

#### (ab) Related parties

- (a) A person, or a close member of that person's family, is related to the Group if that person:
- (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.

## 2 Material accounting policies (continued)

### (ab) Related parties (continued)

- (b) An entity is related to the Group if any of the following conditions applies:
- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or a joint venture of the other entity (or an associate or a joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a) above.
  - (vii) A person identified in (a)(i) above has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of the Group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close family members of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

### (ac) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of businesses and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.



## Notes to the financial statements

for the year ended 31 December 2023

### 3 Accounting estimates and judgements

The key sources of estimation uncertainty and critical accounting judgements in applying the Group's accounting policies are described below.

#### (a) Valuation of investment properties and certain investment properties under development

As described in note 16, investment properties and certain investment properties under development are stated at fair value based on the valuation performed by a firm of professional surveyors.

In determining the fair value of investment properties, the valuers have based on a method of valuation which involves, inter alia, certain estimates including current market rents for similar properties in the same location and condition, appropriate discount rates and expected future market rents. In relying on the valuation report, management has exercised their judgement and are satisfied that the method of valuation is reflective of the current market conditions.

Certain investment properties under development are valued by estimating the fair value of such properties as if they were completed in accordance with the relevant development plan and then deducting from that amount the estimated costs to complete the construction, financing costs and a reasonable profit margin.

#### (b) Write-down of inventories for property development

Management performs a regular review on the carrying amounts of inventories for property development. Based on management's review, write-down of inventories for property development will be made when the estimated net realisable value has declined below the carrying amount.

In determining the net realisable value of completed properties for sale, management refers to prevailing market data such as recent sales transactions, market survey reports available from property surveyors and internally available information, as bases for evaluation.

In respect of leasehold land held for development for sale and properties held for/under development for sale, the estimate of net realisable value requires the application of a risk-adjusted discount rate to the estimated future cash flows to be derived from those properties. These estimates require judgement as to the anticipated selling prices by reference to recent sales transactions in nearby locations, rate of new property sales, marketing costs (including price discounts required to stimulate sales) and the estimated costs to completion of properties, the legal and regulatory framework and general market conditions.

#### (c) Impairment of non-current assets

If circumstances indicate that the carrying amounts of non-current assets may not be recoverable, the assets may be considered impaired and are tested for impairment. An impairment loss is recognised when the asset's recoverable amount has declined below its carrying amount. The recoverable amount is the greater of the fair value less costs of disposal and value in use. In determining the recoverable amount which requires significant judgements, the Group estimates the future cash flows to be derived from the continuing use and ultimate disposal of the asset and applies an appropriate discount rate to these future cash flows.

#### (d) Recognition of deferred tax assets

At 31 December 2023 and 31 December 2022, the Group has recognised deferred tax assets in relation to the unused tax losses as set out in note 11(c). The realisability of deferred tax assets mainly depends on whether it is probable that future taxable profits will be available against which related tax benefits under the deferred tax assets can be utilised, in which case a partial reversal of deferred tax assets may arise and which amount will be recognised in profit or loss for the period in which such a reversal takes place.

## 4 Financial risk management and fair values of financial instruments

Exposure to credit, liquidity, foreign currency and interest rate risks arises in the normal course of the Group's business. The Group is also exposed to price risk arising from its financial investments. The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

### (a) Credit risk

The Group's credit risk is primarily attributable to bank deposits, derivative financial instruments as well as instalments, loans, rental and other trade receivables. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

Cash is deposited with financial institutions with sound credit ratings and the Group has exposure limit to any single financial institution. Transactions involving derivative financial instruments are also executed with counterparties of sound credit standing. Given their high credit ratings, management does not expect any of these financial institutions will fail to meet their obligations.

Regular review and follow-up actions are carried out on overdue amounts of instalments receivable from sale of properties and loans receivable which enable management to assess their recoverability and to minimise the exposure to credit risk. In relation to property sales for which the buyers have entered into mortgage loans advanced by the Group, management mitigates the credit risk by holding collateral in the form of properties to cover the amounts of mortgage loans advanced by the Group to the property buyers. In respect of rental income from leasing properties, monthly rents are received in advance and sufficient rental deposits are held to cover potential exposure to credit risk. For other trade receivables, credit terms given to customers are generally based on the financial strength and repayment history of each customer, and (i) for property sales transactions, credit terms are granted to buyers in accordance with the sales plans of the projects; and (ii) for property leasing transactions, credit terms granted to tenants generally ranged between 30 days and 60 days from the due date. As such, the Group does not obtain collateral from its customers. An ageing analysis of the receivables is prepared on a regular basis and is closely monitored to minimise any credit risk associated with the receivables. Adequate allowances for impairment losses have been made for estimated irrecoverable amounts.

The Group has made advances to certain of its associates and joint ventures in mainland China which are interest-bearing, unsecured and have various repayment dates. Management assesses the credit risk on the loans receivable from such associates and joint ventures based on their financial conditions and the profitability of the projects operated by such associates and joint ventures, as well as the counterparty risks of the joint venture partners with reference to their credit ratings and market conditions.

The Group has no concentrations of credit risk in view of its large number of customers. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position. Except for the financial guarantees given by the Group as disclosed in note 42 to these financial statements, the Group does not provide any other guarantee which would expose the Group to credit risk.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade and other receivables are set out in note 26 to these financial statements.

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (b) Liquidity risk

The treasury function of the Group is arranged centrally to cover expected cash demands. The Group's policy is to regularly monitor its current and expected liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term. The Group has adopted appropriate policies for its liquidity risk management practices which take into account the use of alternative sources of funding where necessary. This includes the Group's available cash and bank balances (see note 28(a)), the Group's investments in listed securities (see note 24) which are realisable into cash, the committed and uncommitted banking facilities available to the Group under which bank loans have been drawn down (see note 31), and the capacity for the issuance of guaranteed notes under the Group's Medium Term Note Programme (see note 32).

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (b) Liquidity risk (continued)

Given the amount due to a fellow subsidiary (see note 33), amounts due to certain associates and certain joint ventures (see note 29) have no fixed terms of repayment, it is not practical to disclose their remaining contractual maturities at the end of the reporting period. Except for these, the following tables set out the remaining contractual maturities at the end of the reporting period of the Group's non-derivative financial liabilities and derivative financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of the reporting period) and the earliest date on which the Group can be required to pay:

	2023						2022					
	Contractual undiscounted cash outflow						Contractual undiscounted cash outflow					
	Within 1 year or on demand	More than 1 year but less than 2 years	More than 2 years but less than 5 years	More than 5 years	Total	Carrying amount	Within 1 year or on demand	More than 1 year but less than 2 years	More than 2 years but less than 5 years	More than 5 years	Total	Carrying amount
HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Bank loans	27,187	16,962	16,157	13,604	73,910	66,152	23,504	18,799	14,605	7,354	64,262	59,964
Guaranteed notes	7,031	10,104	4,773	6,331	28,239	25,683	9,592	6,516	7,393	6,467	29,968	27,563
Lease liabilities	318	267	658	148	1,391	1,252	283	164	306	152	905	809
Creditors and accrued expenses	9,342	–	–	–	9,342	9,342	8,581	–	–	–	8,581	8,581
Rental and other deposits received	673	597	576	108	1,954	1,954	819	486	513	87	1,905	1,905
Amounts due to associates and joint ventures	2,540	–	–	–	2,540	2,503	2,947	–	–	–	2,947	2,894
Amounts due to related companies	365	93	3,455	–	3,913	3,657	2,504	432	–	–	2,936	2,854
	47,456	28,023	25,619	20,191	121,289	110,543	48,230	26,397	22,817	14,060	111,504	104,570

	2023					2022				
	Contractual undiscounted cash inflow/(outflow)					Contractual undiscounted cash inflow/(outflow)				
	Within 1 year or on demand	More than 1 year but less than 2 years	More than 2 years but less than 5 years	More than 5 years	Total	Within 1 year or on demand	More than 1 year but less than 2 years	More than 2 years but less than 5 years	More than 5 years	Total
HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
<b>Derivative settled net:</b>										
Interest rate swap contracts held as cash flow hedging instrument	217	163	298	35	713	189	190	331	129	839
Other interest rate swap contracts	43	18	(13)	(33)	15	61	70	66	47	244
<b>Derivative settled gross:</b>										
Cross currency interest rate swap contracts held as cash flow hedging instruments:										
– outflow	(1,427)	(7,148)	(3,961)	(2,555)	(15,091)	(6,674)	(1,402)	(10,914)	(2,713)	(21,703)
– inflow	1,093	6,538	3,180	2,473	13,284	6,191	1,107	9,854	2,567	19,719
Other cross currency interest rate swap contracts and cross currency swap contracts:										
– outflow	(684)	(5,115)	(660)	–	(6,459)	(29)	(446)	(84)	–	(559)
– inflow	745	5,066	633	–	6,444	18	439	85	–	542

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments *(continued)*

#### **(c) Financial risk management of the exposure of the Group's borrowings to foreign currency risk and interest rate risk**

At 31 December 2023 and 31 December 2022, the Group's borrowings, namely, bank loans and guaranteed notes, were denominated in Hong Kong dollars ("HK\$" or "HKD") as well as foreign currencies such as United States dollars ("US\$" or "USD"), Renminbi ("RMB") and Japanese Yen ("¥" or "JPY"). Certain of these borrowings also bear floating interest rates during their tenure. Therefore, foreign currency risk and/or interest rate risk arise(s) during the tenure of these borrowings.

The Group hedges the foreign currency risk and the interest rate risk of its borrowings by way of (i) cross currency interest rate swap contracts; (ii) cross currency swap contracts; (iii) interest rate swap contracts; and (iv) foreign exchange forward contracts which were entered into between the Group and certain counterparty banks.

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (c) Financial risk management of the exposure of the Group's borrowings to foreign currency risk and interest rate risk (continued)

Set out below is a table which summarises the Group's hedging arrangement in relation to the Group's borrowings at 31 December 2023 and 31 December 2022:

Hedged item	2023				2022			
	Denominating currency	Hedging risk category	Notional amount		Denominating currency	Hedging risk category	Notional amount	
			in original currency million	in HKD million			in original currency million	in HKD million
<b>(I) Hedging arrangement at the end of the reporting period</b>								
<i>(a) Under cash flow hedge</i>								
Bank loans	RMB	(ii)	1,000	1,101	RMB	(ii)	2,000	2,243
	JPY	(iii)	58,000	3,205	JPY	(iii)	58,000	3,423
Guaranteed notes	HKD	(i)	968	968	HKD	(i)	968	968
	RMB	(ii)	750	826	RMB	(ii)	4,932	5,532
	USD	(ii)	630	4,922	USD	(ii)	630	4,913
	USD	(iii)	300	2,344	USD	(iii)	300	2,339
	JPY	(iii)	1,994	110	JPY	(iii)	1,994	117
<b>Sub-total: under cash flow hedge</b>				<b>13,476</b>				<b>19,535</b>
<i>(b) Under economic hedge</i>								
Bank loans	HKD	(i)	6,850	6,850	HKD	(i)	6,350	6,350
	RMB	(ii)	3,850	4,240				
Guaranteed notes	HKD	(i)	2,915	2,915	HKD	(i)	2,915	2,915
	USD	(ii)	168	1,311	USD	(ii)	65	507
	RMB	(ii)	800	881				
<b>Sub-total: under economic hedge</b>				<b>16,197</b>				<b>9,772</b>
<b>Total: Hedging arrangement at the end of the reporting period</b>				<b>29,673</b>				<b>29,307</b>

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (c) Financial risk management of the exposure of the Group's borrowings to foreign currency risk and interest rate risk (continued)

Hedged item	2023				2022			
	Denominating currency	Hedging risk category	Notional amount		Denominating currency	Hedging risk category	Notional amount	
			in original currency million	in HKD million			in original currency million	in HKD million
<b>(II) No hedging arrangement at the end of the reporting period</b>								
Bank loans	HKD		43,215	43,215	HKD		48,026	48,026
	RMB		6,936	7,643				
Guaranteed notes	HKD		9,842	9,842	HKD		10,319	10,319
	RMB		1,455	1,602				
<b>Total: No hedging arrangement at the end of the reporting period</b>				<b>62,302</b>				<b>58,345</b>
				<b>91,975</b>				<b>87,652</b>
<b>Less: Deferred expenditure set-off</b>				<b>(140)</b>				<b>(125)</b>
<b>Total bank and other borrowings (in HKD equivalent)</b>				<b>91,835</b>				<b>87,527</b>
Represented by:								
Bank loans			(note 31)	66,152			(note 31)	59,964
Guaranteed notes			(note 32)	25,683			(note 32)	27,563
<b>Total bank and other borrowings (in HKD equivalent)</b>				<b>91,835</b>				<b>87,527</b>

Notes:

Category (i): Interest rate risk was being hedged

Category (ii): Foreign currency risk was being hedged

Category (iii): Foreign currency and interest rate risks were being hedged

#### 4 Financial risk management and fair values of financial instruments (continued)

##### (c) Financial risk management of the exposure of the Group's borrowings to foreign currency risk and interest rate risk (continued)

As referred to in the table above, (i) "cash flow hedge" refers to the hedging relationship between the Group's hedging instrument (being the swap contract) and hedged item (being the borrowing) under which hedge effectiveness is ensured and hence the Group applies hedge accounting; and (ii) "economic hedge" refers to the hedging relationship between the Group's hedging instrument (being the swap contract and foreign exchange forward contract) and hedged item (being the borrowing) under which the Group does not apply hedge accounting.

Further details regarding the Group's financial risk management over the foreign currency risk and interest rate risk of the Group's financial assets and financial liabilities are referred to in note 4(d) and note 4(e) respectively.

##### (d) Foreign currency risk

The Group owns assets and conducts its businesses primarily in Hong Kong and mainland China with its cash flows substantially denominated in Hong Kong dollars and Renminbi, respectively. The Group reports its results in Hong Kong dollars.

The Group's primary foreign currency exposure arises from its property development and investment activities in mainland China, as the functional currency of these operations is Renminbi. Where appropriate and cost efficient, the Group seeks to finance these investments by Renminbi borrowings with reference to the future Renminbi funding requirements from the investments and the related returns to be generated therefrom, and thereby establishing a natural hedge against any foreign currency risk arising from assets and liabilities denominated in Renminbi.

The Group is also exposed to foreign currency risk in respect of cash deposits denominated in United States dollars, Pound sterling ("£"), Renminbi, Euro ("€") and other currencies (save for certain cash deposits denominated in Euro as set out below, the remaining of which were not hedged at 31 December 2023 and 31 December 2022). At 31 December 2023, the Group's cash deposits denominated in United States dollars amounted to US\$797 million which was equivalent to HK\$6,226 million (2022: US\$103 million which was equivalent to HK\$805 million). The Group does not expect that there will be any significant foreign currency risk associated with the aforementioned cash deposits denominated in United States dollars given that the Hong Kong dollar is pegged to the United States dollar. At 31 December 2023, the Group's cash deposits denominated in Renminbi and Pound sterling amounted to RMB2,183 million which was equivalent to HK\$2,408 million and £0.2 million which was equivalent to HK\$2 million respectively (2022: RMB3,129 million which was equivalent to HK\$3,503 million and £32 million which was equivalent to HK\$302 million respectively). Since such cash deposits denominated in Renminbi and Pound sterling were not hedged against the foreign currency risk arising from the difference in the exchange rates between Renminbi and Hong Kong dollar as well as Pound sterling and Hong Kong dollar at the beginning and the end of the reporting period, the Group recognises an exchange gain or loss in the event of an appreciation or a depreciation of Renminbi and Pound sterling against Hong Kong dollar during the reporting period. At 31 December 2023, the Group's cash deposits denominated in Euro amounted to €153 million which was equivalent to HK\$1,320 million but of which an equivalent amount of HK\$1,316 million was hedged by way of a foreign exchange forward contract at 31 December 2023 (2022: €0.4 million which was equivalent to HK\$3 million but were not hedged against the foreign currency risk arising from the difference in the exchange rates between Euro and Hong Kong dollar at the beginning and the end of the reporting period). For cash deposits denominated in other currencies, since the balances were insignificant, the Group considered the exposure to foreign currency risk to be low.



## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (d) Foreign currency risk (continued)

##### (i) Hedging

The following tables summarise and demonstrate the profile of the Group's hedging instruments at 31 December 2023 and 31 December 2022, as referred to in note 23 to these financial statements, which provide cash flow hedge to the Group's bank loans and guaranteed notes during the years then ended.

2023				
Currency	Weighted average fixed interest rate	Weighted average exchange rate against HKD	Maturity profiles	
RMB	2.09%	1.153	Within 1 year or 2 to 5 years	
USD	2.68%	7.783	1 to 2 years, 2 to 5 years or after 5 years	
JPY	2.54%	0.072	1 to 2 years, 2 to 5 years or after 5 years	
HKD	2.34%	Not applicable	1 to 2 years	

2022				
Currency	Weighted average fixed interest rate	Weighted average exchange rate against HKD	Maturity profiles	
RMB	1.57%	1.176	Within 1 year, 1 to 2 years or 2 to 5 years	
USD	2.68%	7.783	2 to 5 years or after 5 years	
JPY	2.54%	0.072	2 to 5 years or after 5 years	
HKD	1.51%	Not applicable	1 to 2 years or 2 to 5 years	

The hedging instruments, which were stated at fair value at 31 December 2023 and 31 December 2022 (both assets and liabilities), are shown in note 23 "Derivative financial instruments" to these financial statements.

The Group's hedging objective is to hedge the foreign currency exposure to the cash flows variability arising from the interest/coupon payments and principal repayments of the bank loans and guaranteed notes, as a result of the movements in the exchange rates between Hong Kong dollar (being the issuing entity's functional currency) and Renminbi, United States dollar and Japanese Yen during the tenure and upon the maturity of such bank loans and guaranteed notes, so as to ensure cash flow certainty in Hong Kong dollar terms over a significant proportion of the Group's bank loans and guaranteed notes denominated in foreign currencies whilst the Group's overall effective financing cost could be maintained at a reasonably low level. Under the Group's cash flow hedge arrangement, the terms of the hedging instruments basically match with the terms of the hedged items, and the Group expects the value of the hedging instruments to move in the opposite direction as compared to the value of the hedged items, and thereby ensures hedge effectiveness. Therefore, the Group applies a hedge ratio of 1:1.

The main source of hedge ineffectiveness in these hedging relationships principally arises from any late designation of the hedging instrument.

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (d) Foreign currency risk (continued)

##### (i) Hedging (continued)

The following tables set out the Group's net exposure at the end of the reporting period to foreign currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purpose, the amounts of the exposure are shown in Hong Kong dollars, translated using the spot rates at 31 December 2023 and 31 December 2022:

	2023			
	Exposure to foreign currencies in relation to assets and liabilities for which no hedge accounting is applied (expressed in HK\$ million)			
	United States dollars	Renminbi	Euro	Pound sterling
Investments designated as financial assets at FVOCI (non-recycling) (note 24)	–	111	–	–
Cash and cash equivalents	6,226	2,408	1,320	2
Bank loans (note 4(c))	–	(11,883)	–	–
Guaranteed notes (note 4(c))	(1,311)	(2,483)	–	–
Amount due to a fellow subsidiary (notes 4(e) and 33)	–	(1,256)	–	–
Amounts due to related companies (note 34)	–	(3,657)	–	–
Gross exposure arising from recognised assets and liabilities	4,915	(16,760)	1,320	2
Less:				
Notional amounts of cross currency interest rate swap contract and cross currency swap contracts in relation to guaranteed notes designated as economic hedge (note 4(c))	(1,311)	(881)	–	–
Notional amounts of foreign exchange forward contracts in relation to bank loans designated as economic hedge (note 4(c))	–	(4,240)	–	–
Notional amounts of foreign exchange forward contracts in relation to amount due to a fellow subsidiary designated as economic hedge	–	(1,256)	–	–
Notional amount of foreign exchange forward contract in relation to cash and cash equivalents designated as economic hedge	–	–	1,316	–
Net exposure arising from recognised assets and liabilities (for which no hedge arrangement has been made)	6,226	(10,383)	4	2

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (d) Foreign currency risk (continued)

##### (i) Hedging (continued)

	2022			
	Exposure to foreign currencies in relation to assets and liabilities for which no hedge accounting is applied (expressed in HK\$ million)			
	United States dollars	Renminbi	Euro	Pound sterling
Cash and cash equivalents	805	3,503	3	302
Guaranteed notes (note 4(c))	(507)	–	–	–
Amounts due to related companies (note 34)	–	(2,854)	–	–
Gross exposure arising from recognised assets and liabilities	298	649	3	302
Less:				
Notional amounts of cross currency interest rate swap contract and cross currency swap contract in relation to guaranteed notes designated as economic hedge (note 4(c))	(507)	–	–	–
Net exposure arising from recognised assets and liabilities (for which no hedge arrangement has been made)	805	649	3	302

##### (ii) Sensitivity analysis

Assuming that the relevant foreign currencies had strengthened/weakened by not more than 5% (2022: 5%) at 31 December 2023 and the changes had been applied to each of the Group entities' exposure to foreign currency risk for both derivative and non-derivative financial instruments denominated in a currency other than the functional currency of the entity to which they relate and in existence at that date, with all other variables held constant, the Group's profit after tax and total equity attributable to equity shareholders of the Company would increase/decrease by HK\$10 million (2022: HK\$22 million).

The sensitivity analysis above assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to foreign currency risk at the end of the reporting period. The analysis is performed on the same basis for 2022.

**4 Financial risk management and fair values of financial instruments** (continued)

**(e) Interest rate risk**

*(i) Hedging*

For the profile of the Group's hedging instruments of interest rate swap contracts and cross currency interest rate swap contracts at 31 December 2023 and 31 December 2022 as referred to in note 23 to these financial statements and which provide cash flow hedge and economic hedge to the Group's bank loans and guaranteed notes during the two years then ended, please refer to note 4(d) "Foreign currency risk" above.

The hedging instruments, which were stated at fair value at 31 December 2023 and 31 December 2022 (both assets and liabilities), are shown in note 23 "Derivative financial instruments" to these financial statements.

The Group's hedging objective is to hedge the interest rate exposure to the cash flows variability arising from the interest/coupon payments of the bank loans and guaranteed notes denominated in Hong Kong dollars, as a result of the movements in the benchmark interest rates during the tenure and upon the maturity of such bank loans and guaranteed notes, so as to ensure cash flow certainty in Hong Kong dollar terms over a significant proportion of the Group's bank loans and guaranteed notes denominated in Hong Kong dollars whilst the Group's overall effective financing cost could be maintained at a reasonably low level. Under the Group's cash flow hedge arrangement, the terms of the hedging instruments basically match with the terms of the hedged items, and the Group expects the value of the hedging instruments to move in the opposite direction as compared to the value of the hedged items, and thereby ensures hedge effectiveness. Therefore, the Group applies a hedge ratio of 1:1.

The main source of hedge ineffectiveness in these hedging relationships principally arises from any late designation of the hedging instrument.

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (e) Interest rate risk (continued)

##### (ii) Interest-bearing borrowing profile

The following tables detail the interest-bearing borrowing profile of the Group's bank loans and guaranteed notes after taking into account the effect of swap contracts, and of the lease liabilities, amount due to a fellow subsidiary and amounts due to related companies at the end of the reporting period.

	2023	
	Fixed/ floating	Amount HK\$ million
Lease liabilities	<b>Fixed</b>	<b>1,252</b>
Bank loans	<b>Floating</b>	<b>37,651</b>
Bank loans	<b>Fixed</b>	<b>28,501</b>
Guaranteed notes	<b>Floating</b>	<b>7,964</b>
Guaranteed notes	<b>Fixed</b>	<b>17,719</b>
Amount due to a fellow subsidiary	<b>Floating</b>	<b>61,192</b>
Amount due to a fellow subsidiary (notes 4(d) and 33)	<b>Fixed</b>	<b>1,256</b>
Amounts due to related companies	<b>Fixed</b>	<b>3,657</b>

	2022	
	Fixed/ floating	Amount HK\$ million
Lease liabilities	Fixed	809
Bank loans	Floating	42,981
Bank loans	Fixed	16,983
Guaranteed notes	Floating	2,528
Guaranteed notes	Fixed	25,035
Amount due to a fellow subsidiary	Floating	56,007
Amounts due to related companies	Fixed	2,854

##### (iii) Sensitivity analysis

Assuming that the interest rates had generally increased/decreased by not more than 100 basis points (2022: 100 basis points) at 31 December 2023 and the changes had been applied to the exposure to interest rate risk for both derivative and non-derivative financial liabilities in existence at that date, with all other variables held constant, the Group's profit after tax and total equity attributable to equity shareholders of the Company would decrease/increase by HK\$222 million (2022: HK\$201 million).

The sensitivity analysis above assumes the change in interest rates had occurred at the end of the reporting period and had been applied to re-measure those financial instruments held by the Group which expose the Group to interest rate risk at the end of the reporting period. The analysis is performed on the same basis for 2022.

## 4 Financial risk management and fair values of financial instruments (continued)

## (f) Movements in hedging reserve and cost of hedging reserve

The following tables provide a reconciliation of the hedging reserve in respect of the foreign currency and interest rate risks and show the effectiveness of the hedging relationships:

	Foreign currency and interest rate risks (Note) HK\$ million	Interest rate risk (Note) HK\$ million	Total HK\$ million
<b>Balance at 1 January 2023</b>	<b>576</b>	<b>108</b>	<b>684</b>
Effective portion of the changes in fair value of hedging instruments recognised in other comprehensive income (below)	(473)	(54)	(527)
Other amounts reclassified to profit or loss	(19)	–	(19)
Reclassified to interest expenses	58	(37)	21
Reclassified to exchange differences (note 8(d))	(77)	–	(77)
Reclassification from equity to profit or loss	(38)	(37)	(75) (note 13(b))
Related tax	84	15	99
Movement during the year	(427)	(76)	(503)
<b>Balance at 31 December 2023</b>	<b>149</b>	<b>32</b>	<b>181</b>
Change in fair value of hedged items during the year	(473)	(54)	(527)
Less:			
Hedge ineffectiveness recognised in profit or loss	–	–	–
Effective portion of the cash flow hedge recognised in other comprehensive income (above) (note 13(b))	(473)	(54)	(527)

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (f) Movements in hedging reserve and cost of hedging reserve (continued)

The following tables provide a reconciliation of the hedging reserve in respect of the foreign currency and interest rate risks and show the effectiveness of the hedging relationships: (continued)

	Foreign currency and interest rate risks (Note) HK\$ million	Interest rate risk (Note) HK\$ million	Total HK\$ million
Balance at 1 January 2022	(17)	10	(7)
Effective portion of the changes in fair value of hedging instruments recognised in other comprehensive income (below)	(696)	124	(572)
Other amounts reclassified to profit or loss	(71)	–	(71)
Reclassified to interest expenses	76	(7)	69
Reclassified to exchange differences (note 8(d))	1,401	–	1,401
Reclassification from equity to profit or loss	1,406	(7)	1,399 (note 13(b))
Related tax	(117)	(19)	(136)
Movement during the year	593	98	691
Balance at 31 December 2022	576	108	684
Change in fair value of hedged items during the year	(696)	124	(572)
Less:			
Hedge ineffectiveness recognised in profit or loss	–	–	–
Effective portion of the cash flow hedge recognised in other comprehensive income (above) (note 13(b))	(696)	124	(572)

The carrying balances of the hedging reserve at 31 December 2023 and 31 December 2022 relate to the Group's continuing cash flow hedge.

Note:

The foreign currency and interest rate risks are hedged by cross currency interest rate swap contracts, and the interest rate risk is hedged by interest rate swap contracts.

## 4 Financial risk management and fair values of financial instruments (continued)

## (f) Movements in hedging reserve and cost of hedging reserve (continued)

The following table provides a reconciliation of the cost of hedging reserve in respect of the foreign currency and interest rate risks and shows the effectiveness of the hedging relationships:

	Foreign currency basis spread HK\$ million
<b>Balance at 1 January 2022</b>	(50)
Fair value change on hedging instruments (note 13(b))	46
Reclassification adjustments for amounts transferred to profit or loss (note 13(b))	(88)
Related tax	7
Movement during the year	(35)
<b>Balance at 31 December 2022</b>	(85)
<b>Balance at 1 January 2023</b>	<b>(85)</b>
Fair value change on hedging instruments (note 13(b))	<b>156</b>
Reclassification adjustments for amounts transferred to profit or loss (note 13(b))	<b>(51)</b>
Related tax	<b>(17)</b>
Movement during the year	<b>88</b>
<b>Balance at 31 December 2023</b>	<b>3</b>

The carrying balances of the cost of hedging reserve at 31 December 2023 and 31 December 2022 relate to the Group's continuing cash flow hedge.

On an after tax basis, for the year ended 31 December 2023, the abovementioned decrease in the hedging reserve of HK\$503 million (2022: increase in the hedging reserve of HK\$691 million) and the abovementioned increase in the cost of hedging reserve of HK\$88 million (2022: decrease in the cost of hedging reserve of HK\$35 million) amount in aggregate to a net decrease of HK\$415 million (2022: a net increase of HK\$656 million) (note 13(b)) in the Group's other comprehensive income, in the nature of cash flow hedges which may be reclassified subsequently to profit or loss during the year.



## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (g) Price risk

The Group is exposed to risks arising from price and fair value changes in relation to investments designated as financial assets at FVOCI (non-recycling) and investments measured as financial assets at FVPL (see notes 24 and 26).

Listed investments held in the portfolio have been chosen based on their long term growth potential and returns and are monitored regularly for performance against expectations. At 31 December 2023, assuming that the market value of the Group's listed investments designated as financial assets at FVOCI (non-recycling) had increased/decreased by not more than 10% (2022: 10%), with all other variables held constant, the total equity attributable to equity shareholders of the Company would increase/decrease by HK\$37 million (2022: HK\$7 million). Any increase or decrease in the market value of the Group's listed investments designated as financial assets at FVOCI (non-recycling) would not affect the Group's profit after tax. Assuming that the market value of the Group's listed investments measured as financial assets at FVPL had increased/decreased by not more than 10% (2022: 10%), with all other variables held constant, the Group's profit after tax and the total equity attributable to equity shareholders of the Company would increase/decrease by HK\$6 million (2022: HK\$113 million).

The sensitivity analysis above assumes that the changes in the stock market index or other relevant risk variables had occurred at the end of the reporting period and had been applied to re-measure those financial instruments held by the Group which expose the Group to price risk at the end of the reporting period. It is also assumed that the fair value of the Group's financial investments would change in accordance with the historical correlation with the relevant stock market index or other relevant risk variables, and that all other variables remain constant. The analysis is performed on the same basis for 2022.

#### (h) Fair value measurement

(i) *Financial assets and liabilities measured at fair value*

##### **Fair value hierarchy**

The following tables present the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs, i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 valuations: Fair value measured using Level 2 inputs, i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available.
- Level 3 valuations: Fair value measured using significant unobservable inputs.

## 4 Financial risk management and fair values of financial instruments (continued)

## (h) Fair value measurement (continued)

(i) Financial assets and liabilities measured at fair value (continued)

## Fair value hierarchy (continued)

	Fair value at 31 December 2023 HK\$ million	Fair value measurements at 31 December 2023 categorised into		
		Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million
<b>Recurring fair value measurement</b>				
<i>Financial assets:</i>				
Investments in equity securities designated as financial assets at FVOCI (non-recycling):				
– Unlisted (note 24)	30	–	–	30
– Listed (note 24)	371	371	–	–
Investments in other securities measured as financial assets at FVPL:				
– Listed (note 24)	18	18	–	–
Financial assets measured at FVPL (note 26)	482	39	51	392
Derivative financial instruments:				
– Cross currency interest rate swap contracts (note 23)	45	–	45	–
– Interest rate swap contracts (note 23)	714	–	714	–
– Foreign exchange forward contracts (note 23)	106	–	106	–
<i>Financial liabilities:</i>				
Derivative financial instruments:				
– Cross currency interest rate swap contracts (note 23)	1,206	–	1,206	–
– Cross currency swap contracts (note 23)	63	–	63	–
– Interest rate swap contracts (note 23)	174	–	174	–
– Foreign exchange forward contracts (note 23)	20	–	20	–

## Notes to the financial statements

for the year ended 31 December 2023

### 4 Financial risk management and fair values of financial instruments (continued)

#### (h) Fair value measurement (continued)

(i) Financial assets and liabilities measured at fair value (continued)

#### Fair value hierarchy (continued)

	Fair value at 31 December 2022 HK\$ million	Fair value measurements at 31 December 2022 categorised into		
		Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million
<b>Recurring fair value measurement</b>				
<i>Financial assets:</i>				
Investments in equity securities designated as financial assets at FVOCI (non-recycling):				
– Unlisted (note 24)	35	–	–	35
– Listed (note 24)	68	68	–	–
Investments in other securities measured as financial assets at FVPL:				
– Listed (note 24)	1,132	1,132	–	–
Financial assets measured at FVPL (note 26)	450	1	57	392
Derivative financial instruments:				
– Cross currency interest rate swap contracts (note 23)	131	–	131	–
– Interest rate swap contracts (note 23)	1,137	–	1,137	–
<i>Financial liabilities:</i>				
Derivative financial instruments:				
– Cross currency interest rate swap contracts (note 23)	1,003	–	1,003	–
– Cross currency swap contract (note 23)	19	–	19	–
– Interest rate swap contracts (note 23)	335	–	335	–
– Foreign exchange forward contract (note 23)	1	–	1	–

During the years ended 31 December 2023 and 31 December 2022, there were no transfers between Level 1 and Level 2, or transfers into and out of Level 3. The Group's policy is to recognise transfers between levels of fair value hierarchy at the end of the reporting period during which they occur.

#### Valuation techniques and inputs used in Level 2 fair value measurements

The fair values of cross currency interest rate swap contracts, cross currency swap contracts, interest rate swap contracts and foreign exchange forward contracts are calculated as the present value of the estimated future cash flows based on the terms and maturity of each contract, taking into account the current interest rates and the current creditworthiness of the swap counterparties.

4 Financial risk management and fair values of financial instruments (continued)

**(h) Fair value measurement** (continued)

(ii) *Financial assets and liabilities carried at other than fair value*

The carrying amounts of the Group's financial instruments measured at cost or amortised cost are not materially different from their fair values at 31 December 2023 and 31 December 2022, except as follows:

– **Amounts due from certain associates and certain joint ventures, and amounts due to certain associates and certain joint ventures**

Amounts due from certain associates and certain joint ventures, and amounts due to certain associates and certain joint ventures are unsecured, interest-free and have no fixed terms of repayment. Given these terms it is not meaningful to quantify their fair values and therefore they are stated at cost.

## Notes to the financial statements

for the year ended 31 December 2023

### 5 Increase in the Group's interest in Sunlight Real Estate Investment Trust ("Sunlight REIT")

During the year ended 31 December 2023, the Group's beneficial holding in the listed units of Sunlight REIT had increased from 19.535% at 1 January 2023 to 20.001% at 30 June 2023 (the "First Six-Month Period"), through the Group's purchases of 2,476,000 listed units of Sunlight REIT in the open market during the First Six-Month Period as well as 6,739,817 new listed units of Sunlight REIT issued during the First Six-Month Period to a wholly-owned subsidiary of the Company which is engaged in the provision of asset management services to Sunlight REIT. During the period from 1 July 2023 to 31 December 2023 (the "Second Six-Month Period"), the abovementioned wholly-owned subsidiary of the Company was also issued 8,649,800 new listed units of Sunlight REIT as payment of manager's fee by Sunlight REIT in lieu of cash, and the Group purchased a further 2,000,000 listed units of Sunlight REIT in the open market. Together with Sunlight REIT's repurchase of 1,000,000 issued listed units in the open market and the subsequent cancellation of such repurchased units during the Second Six-Month Period, the Group's beneficial holding in the listed units of Sunlight REIT had further increased to 20.536% at 31 December 2023.

In this regard, commencing from 30 June 2023, being the date on which the Group had a beneficial interest which first exceeded 20% in the issued units (which carry voting rights) of Sunlight REIT, the Group has accounted for Sunlight REIT as a listed associate of the Group under the principles of HKAS 28, *Investments in associates and joint ventures* that with the Group's holding of 20% or more of the voting power of Sunlight REIT, the Group is presumed to have significant influence in Sunlight REIT.

As a result:

- (i) commencing from 30 June 2023, the Group has de-recognised its investment in Sunlight REIT from "Investment measured as financial asset at fair value through profit or loss" and recognised such investment as "Interest in associate";
- (ii) during the year ended 31 December 2023, the Group recognised a one-off gain arising from the de-recognition of the Group's investment in Sunlight REIT from "Investment measured as financial asset at fair value through profit or loss", as well as a gain on bargain purchase from the recognition of the Group's investment in Sunlight REIT as "Interest in associate", net of fair value loss, in the net aggregate amount of HK\$1,591 million (see note 7); and
- (iii) commencing from 30 June 2023, the financial results of Sunlight REIT were accounted for under the equity method of accounting in the Group's consolidated financial statements. In this regard, the Group's attributable share of post-tax reported profit and post-tax underlying profit from Sunlight REIT amounted to HK\$62 million and HK\$73 million respectively (2022: HK\$Nil and HK\$Nil respectively), which were included in the Group's attributable share of post-tax reported and underlying profits less losses of associates during the year ended 31 December 2023. The Group's attributable share of post-tax reported and underlying profits from Sunlight REIT, as referred to above, included an aggregate gain on step acquisitions of additional interests in Sunlight REIT in the amount of HK\$45 million which arose from the Group's increase in the holding of the listed units of Sunlight REIT during the Second Six-Month Period.

## Notes to the financial statements

for the year ended 31 December 2023

### 6 Revenue

Revenue of the Group represents revenue from the property development (including sales of properties), rental income, operation and management of department stores and supermarket-cum-stores, hotel room operation and other businesses mainly including income from hotel management (other than hotel room operation), construction, provision of finance, investment holding, project management, property management, agency services, security guard and cleaning services, food and beverage operation, travel operation, as well as the trading of building materials.

The major items are analysed as follows:

	2023 HK\$ million	2022 HK\$ million
Property development (including sales of properties)	15,210	14,635
Rental income (note (i))	6,876	6,731
Department stores and supermarket-cum-stores operations (note (ii))	1,566	1,805
Hotel room operation	333	160
Other businesses	3,585	2,220
<b>Total (note 15(b))</b>	<b>27,570</b>	<b>25,551</b>

Notes:

- (i) Cumulative up to 31 December 2023, the Group has granted approved rent concessions in the aggregate amount of HK\$410 million (cumulative up to 31 December 2022: HK\$407 million) to certain tenants of the Group's investment properties in Hong Kong and mainland China due to the impact of COVID-19 pandemic and the subsequent outbreak of Omicron variant on the economic outlook, and hence the adverse effect on such tenants' business operations, business viabilities and abilities to meet rental obligations.

The Group's rental income for the year ended 31 December 2023 has been arrived at after deducting the rent concessions which were amortised for the year ended 31 December 2023 in the amount of HK\$26 million (2022: HK\$73 million).

- (ii) Including commission income earned from consignment and concessionaire counters of the department stores operation, and the commission income earned from consignment counters of the supermarket-cum-stores operation, in the aggregate amount of HK\$422 million for the year ended 31 December 2023 (2022: HK\$415 million).

In accordance with HKFRS 15, (i) revenue from sales of properties and sales of goods from department stores and supermarket-cum stores operations (including the commission income from consignment and concessionaire counters) are recognised at a point in time, as described in notes 2(y)(i) and 2(y)(vi) to these financial statements respectively; and (ii) revenue from hotel room operation and promotion income from department stores and supermarket-cum stores operations are recognised over time, as described in notes 2(y)(v) and 2(y)(vi) to these financial statements respectively. Rental income recognised from HKFRS 16 is categorically classified as revenue from other sources. In respect of the Group's other businesses, as referred to in note 2(y) to these financial statements, revenue from construction, property management, asset management, project management, security guard and cleaning services in the aggregate amount of HK\$2,036 million (2022: HK\$1,609 million) is recognised over time while the remaining is recognised at a point in time.

At 31 December 2023, the cumulative aggregate amount of revenue expected to be recognised in the consolidated statement of profit or loss in the future from pre-completion sales contracts entered into in relation to the Group's properties held for/ under development for sale and completed properties for sale held by the Group's subsidiaries, which are pending assignment in Hong Kong and mainland China, amounted to HK\$10,351 million (2022: HK\$12,210 million) and which will be recognised when the pre-sold properties are assigned to the customers.

## Notes to the financial statements

for the year ended 31 December 2023

### 7 Other net income

	2023 HK\$ million	2022 HK\$ million
Net gain on disposal of investment properties	64	52
Net gain on disposal of other land and buildings	–	4
Aggregate net gain on sales of property interests (note 15(a))	64	56
Net fair value loss on investments measured as financial assets at FVPL	(2)	(253)
Net fair value (loss)/gain on derivative financial instruments at FVPL:		
– Interest rate swap contracts, cross currency interest rate swap contracts, cross currency swap contracts and foreign exchange forward contracts (for which no hedge accounting was applied during the year)	(83)	306
Impairment loss on trade debtors, net (notes 15(c) and 26(b))	(6)	(2)
(Provision)/reversal of provision on inventories, net (note 15(a))	(192)	50
Exchange (loss)/gain, net (note 8(d))	(45)	54
Government grants (note (i))	–	68
Gain on de-recognition of investment measured as financial asset at FVPL and gain on bargain purchase net of fair value loss (notes 5 and 15(a)) (note (ii))	1,591	–
Others	181	293
	<b>1,508</b>	572

Notes:

- (i) Government grants recognised for the corresponding year ended 31 December 2022 related to the subsidy received from the COVID-19 Anti-epidemic Fund under the Employment Support Scheme promulgated by the Government of the Hong Kong Special Administrative Region (“HKSAR Government”) during that year.
- (ii) For the year ended 31 December 2023, the amount of HK\$1,591 million comprised (a) a one-off gain from the de-recognition of investment measured as financial asset at FVPL and a gain on bargain purchase from the recognition of such investment as an interest in associate in the amount of HK\$1,739 million (2022: Nil); and (b) a net fair value loss on investment measured as financial asset at FVPL in the amount of HK\$148 million.

## Notes to the financial statements

for the year ended 31 December 2023

### 8 Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

	2023 HK\$ million	2022 HK\$ million
<b>(a) Finance costs:</b>		
Bank loans interest	2,660	1,303
Interest on other loans	3,097	1,434
Interest on guaranteed notes	968	746
Finance cost on lease liabilities (notes 28(b) and 30)	40	36
Other borrowing costs	154	131
	<b>6,919</b>	3,650
Less: Amount capitalised ( <i>note</i> )	<b>(4,920)</b>	(2,413)
Finance costs ( <i>note 15(a)</i> )	<b>1,999</b>	1,237

*Note:* The borrowing costs have been capitalised at weighted average interest rates based on the principal amounts of the Group's bank loans, guaranteed notes and other loans during the period under which interest capitalisation was applicable, ranging from 2.15% to 5.79% (2022: ranging from 1.40% to 4.22%) per annum.

	2023 HK\$ million	2022 HK\$ million
<b>(b) Directors' emoluments</b>	<b>208</b>	209

Details of the directors' emoluments are set out in note 9.

	2023 HK\$ million	2022 HK\$ million
<b>(c) Staff costs (other than directors' emoluments):</b>		
Salaries, wages and other benefits	2,963	2,916
Contributions to defined contribution retirement plans	117	158
	<b>3,080</b>	3,074



## Notes to the financial statements

for the year ended 31 December 2023

### 8 Profit before taxation (continued)

Profit before taxation is arrived at after charging/(crediting): (continued)

	2023 HK\$ million	2022 HK\$ million
<b>(d) Other items:</b>		
Net foreign exchange loss/(gain)	353	(1,455)
Cash flow hedges: net foreign exchange (gain)/loss reclassified from equity (note 4(f))	(77)	1,401
Amount of exchange differences capitalised	(231)	–
Exchange loss/(gain), net (note 7)	45	(54)
Amortisation of trademarks (note 19)	4	4
Depreciation		
– on other property, plant and equipment (note 16(a))	199	185
– on right-of-use assets (note 17)	336	351
	539	540
	<b>(note 15(c))</b>	(note 15(c))
Cost of sales		
– properties for sale	11,186	10,080
– trading stocks and consumable stores	880	1,096
Auditors' remuneration		
– audit services	23	23
– non-audit services	10	10
Expenses relating to short-term leases	10	20
Rentals receivable from investment properties less direct outgoings of HK\$1,981 million (2022: HK\$1,902 million) (note (i))	(4,720)	(4,628)
Dividend income from investments designated as financial assets at FVOCI (non-recycling) and measured as financial assets at FVPL (note (ii))		
– listed	(53)	(84)
– unlisted	(7)	(7)

Notes:

(i) The rental income from investment properties included contingent rental income of HK\$73 million (2022: HK\$43 million).

(ii) During the year ended 31 December 2023, dividend income of HK\$22 million related to investments designated as financial assets at FVOCI (non-recycling) held at 31 December 2023 (2022: dividend income of HK\$9 million related to investments designated as financial assets at FVOCI (non-recycling) held at 31 December 2022).

## Notes to the financial statements

for the year ended 31 December 2023

### 9 Directors' emoluments

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation (Cap. 622G) are as follows:

	2023				
	Directors' fees HK\$'000	Salaries, allowances and benefits-in-kind HK\$'000	Discretionary bonuses HK\$'000	Retirement scheme contributions HK\$'000	Total HK\$'000
<b>Executive Directors</b>					
Dr Lee Ka Kit	200	19,797	3,177	18	23,192
Dr Lee Ka Shing	300	15,782	6,237	873	23,192
Dr Lam Ko Yin, Colin	250	10,251	21,169	614	32,284
Dr Lee Shau Kee	150	21,015	–	–	21,165
Yip Ying Chee, John	150	9,366	14,815	560	24,891
Suen Kwok Lam	150	7,818	7,683	467	16,118
Fung Lee Woon King	150	5,568	5,145	332	11,195
Kwok Ping Ho	250	5,356	1,415	319	7,340
Wong Ho Ming, Augustine	150	10,784	15,413	645	26,992
Fung Hau Chung, Andrew	150	12,456	2,757	603	15,966
<b>Non-executive Director</b>					
Lee Pui Ling, Angelina	150	–	–	–	150
<b>Independent Non-executive Directors</b>					
Kwong Che Keung, Gordon	1,050	–	–	–	1,050
Professor Ko Ping Keung	950	–	–	–	950
Wu King Cheong	1,300	–	–	–	1,300
Woo Ka Biu, Jackson	250	–	–	–	250
Professor Poon Chung Kwong	350	–	–	–	350
Au Siu Kee, Alexander	2,100	–	–	–	2,100
<b>Total for the year ended 31 December 2023</b>	<b>8,050</b>	<b>118,193</b>	<b>77,811</b>	<b>4,431</b>	<b>208,485</b>

## Notes to the financial statements

for the year ended 31 December 2023

### 9 Directors' emoluments (continued)

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation (Cap. 622G) are as follows: (continued)

	2022				
	Directors' fees HK\$'000	Salaries, allowances and benefits-in-kind HK\$'000	Discretionary bonuses HK\$'000	Retirement scheme contributions HK\$'000	Total HK\$'000
<b>Executive Directors</b>					
Dr Lee Ka Kit	200	21,491	1,486	18	23,195
Dr Lee Ka Shing	300	15,785	6,237	873	23,195
Dr Lam Ko Yin, Colin	250	10,251	21,169	614	32,284
Dr Lee Shau Kee	150	21,446	–	–	21,596
Yip Ying Chee, John	150	9,366	14,815	560	24,891
Suen Kwok Lam	150	7,822	7,683	467	16,122
Fung Lee Woon King	150	5,558	5,145	332	11,185
Kwok Ping Ho	250	5,356	1,415	319	7,340
Wong Ho Ming, Augustine	150	10,781	15,413	645	26,989
Fung Hau Chung, Andrew	150	12,460	2,756	614	15,980
<b>Non-executive Directors</b>					
Lee Pui Ling, Angelina	150	–	–	–	150
Lee Tat Man*	75	–	–	–	75
<b>Independent Non-executive Directors</b>					
Kwong Che Keung, Gordon	1,050	–	–	–	1,050
Professor Ko Ping Keung	950	–	–	–	950
Wu King Cheong	950	–	–	–	950
Woo Ka Biu, Jackson	250	–	–	–	250
Professor Poon Chung Kwong	350	–	–	–	350
Au Siu Kee, Alexander	2,050	–	–	–	2,050
<b>Total for the year ended 31 December 2022</b>	<b>7,725</b>	<b>120,316</b>	<b>76,119</b>	<b>4,442</b>	<b>208,602</b>

\* Mr Lee Tat Man did not offer himself for re-election at the annual general meeting of the Company held on 1 June 2022 upon retirement by rotation in accordance with the articles of association of the Company to reduce his business commitments. Accordingly, his directorship with the Company ceased at the conclusion of the aforementioned annual general meeting.

**9 Directors' emoluments** (continued)

During the years ended 31 December 2023 and 31 December 2022:

- (i) all the directors' fees payable to the executive directors of the Company were in respect of their services as directors of the Company and/or its subsidiary undertakings, and all the salaries, allowances, benefits-in-kind, discretionary bonuses and retirement scheme contributions payable to the executive directors of the Company were in respect of their services in connection with the management of the affairs of the Company and/or its subsidiary undertakings; and
- (ii) all the emoluments payable to the non-executive directors and the independent non-executive directors of the Company were in respect of their services as directors of the Company and/ or its subsidiary undertakings.

At 31 December 2023, there were no loans, quasi-loans or other dealings in favour of the directors, their controlled bodies corporate and connected entities for disclosure pursuant to section 383(1)(d) of the Hong Kong Companies Ordinance and Part 3 of the Companies (Disclosure of Information about Benefits of Directors) Regulation (2022: None).

During the year ended 31 December 2023 and at 31 December 2023, save as disclosed in note 43, there was no transaction, arrangement or contract of significance to which the Company, or any of its holding company, subsidiaries or fellow subsidiaries was a party, and in which a director of the Company and his/her connected entities had a material interest, subsisted at the end of the reporting period or at any time during the year for disclosure pursuant to section 383(1)(e) of the Hong Kong Companies Ordinance and Part 4 of the Companies (Disclosure of Information about Benefits of Directors) Regulation (2022: None).

There was no arrangement under which a director had waived or agreed to waive any remuneration during the current and prior years.

## Notes to the financial statements

for the year ended 31 December 2023

### 10 Emoluments of five highest paid individuals and senior management

#### (a) Emoluments of five highest paid individuals

Of the five individuals with the highest emoluments, all (2022: all) of them are directors whose emoluments are disclosed in note 9.

#### (b) Emoluments of senior management

Other than the emoluments of directors and five highest paid individuals disclosed in notes 9 and 10(a) respectively, the emoluments of the senior management whose profiles are set out in the section “Biographical Details of Directors and Senior Management” of the Company’s annual report for the year ended 31 December 2023 (of which these financial statements form a part) fell within the following bands:

	2023 Number of individuals	2022 Number of individuals
<b>Emolument band (HK\$) (note)</b>		
\$2,000,001 to \$3,000,000	1	–
\$3,000,001 to \$4,000,000	1	2
\$4,000,001 to \$5,000,000	2	2
\$5,000,001 to \$6,000,000	3	4
\$6,000,001 to \$7,000,000	2	2
\$7,000,001 to \$8,000,000	–	–
\$8,000,001 to \$9,000,000	1	1
\$9,000,001 to \$10,000,000	–	–
\$10,000,001 to \$11,000,000	1	1
\$11,000,001 to \$12,000,000	3	2
\$12,000,001 to \$13,000,000	1	2
\$13,000,001 to \$14,000,000	–	–
\$14,000,001 to \$15,000,000	2	2
\$15,000,001 to \$16,000,000	–	–
\$16,000,001 to \$17,000,000	1	1
	<b>18</b>	<b>19</b>

Note: Including salaries, allowances and benefits-in-kind, discretionary bonuses and retirement scheme contributions.

## 11 Income tax

## (a) Income tax in the consolidated statement of profit or loss represents:

	2023 HK\$ million	2022 HK\$ million
<b>Current tax – Provision for Hong Kong Profits Tax</b>		
Provision for the year	640	538
Over-provision in respect of prior years	–	(11)
	<b>640</b>	527
<b>Current tax – Provision for taxation outside Hong Kong</b>		
Provision for the year	342	352
(Over)/under-provision in respect of prior years	(181)	85
	<b>161</b>	437
<b>Current tax – Provision for Land Appreciation Tax</b>		
Provision for the year	83	37
Under-provision in respect of prior years	6	–
	<b>89</b>	37
<b>Deferred tax</b>		
Origination and reversal of temporary differences	(224)	276
	<b>(224)</b>	276
	<b>666</b>	1,277

Provision for Hong Kong Profits Tax has been made at 16.5% (2022: 16.5%) on the estimated assessable profits for the year, taking into account a one-off reduction of 100% (2022: 100%) of the tax payable for the year of assessment 2022/23 subject to a ceiling of HK\$6,000 (2021/22: HK\$10,000) for each business allowed by the Inland Revenue Department of the HKSAR Government.

Provision for taxation outside Hong Kong is provided for at the applicable rates of taxation for the year on the estimated assessable profits arising in the relevant foreign tax jurisdictions during the year.

Land Appreciation Tax is levied on properties in mainland China developed by the Group for sale, at progressive rates ranging from 30% to 60% (2022: 30% to 60%) on the appreciation of land value, which under the applicable regulations is calculated based on the revenue from sale of properties less deductible expenditure including lease charges of land use rights, borrowing costs and property development expenditure.

## Notes to the financial statements

for the year ended 31 December 2023

### 11 Income tax (continued)

#### (b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	2023 HK\$ million	2022 HK\$ million
Profit before taxation	10,444	10,780
Notional tax on profit before taxation, calculated at the rates applicable to profits in the tax jurisdictions concerned	1,897	2,068
Tax effect of share of profits less losses of associates and joint ventures	(988)	(864)
Tax effect of non-deductible expenses	483	337
Tax effect of non-taxable revenue	(765)	(507)
Tax effect of current year's tax losses not recognised	440	260
Tax effect of prior years' tax losses utilised	(74)	(24)
Tax effect of unused tax losses not recognised in prior years now recognised	(210)	(103)
One-off rebate of Hong Kong Profits Tax	(1)	(1)
Land Appreciation Tax	67	28
(Over)/under-provision in respect of prior years, net	(183)	83
Actual tax expense	666	1,277

#### (c) Deferred tax assets and liabilities recognised:

The components of deferred tax (assets)/liabilities recognised in the consolidated statement of financial position and the movements during the year are as follows:

Deferred tax arising from:	Depreciation allowances in excess of related depreciation HK\$ million	Revaluation of properties HK\$ million	Elimination and capitalisation of expenses HK\$ million	Fair value adjustment on business combination HK\$ million	Tax losses HK\$ million	Others HK\$ million	Total HK\$ million
At 1 January 2022	2,543	4,679	237	1,582	(454)	(113)	8,474
Exchange adjustments	(71)	(404)	–	(11)	–	–	(486)
Charged/(credited) to profit or loss	208	67	(17)	(8)	(115)	141	276
Charged to reserves (note 13(a))	–	–	–	–	–	129	129
Others	–	–	4	–	–	–	4
At 31 December 2022	2,680	4,342	224	1,563	(569)	157	8,397
<b>At 1 January 2023</b>	<b>2,680</b>	<b>4,342</b>	<b>224</b>	<b>1,563</b>	<b>(569)</b>	<b>157</b>	<b>8,397</b>
Exchange adjustments	(11)	(64)	–	(2)	–	–	(77)
Charged/(credited) to profit or loss	239	(76)	(38)	(9)	(326)	(14)	(224)
Credited to reserves (note 13(a))	–	–	–	–	–	(82)	(82)
Transfer to liabilities associated with assets of the disposal group classified as held for sale	(28)	–	–	–	28	–	–
Others	–	–	–	–	–	3	3
<b>At 31 December 2023</b>	<b>2,880</b>	<b>4,202</b>	<b>186</b>	<b>1,552</b>	<b>(867)</b>	<b>64</b>	<b>8,017</b>

## Notes to the financial statements

for the year ended 31 December 2023

### 11 Income tax (continued)

#### (c) Deferred tax assets and liabilities recognised: (continued)

	2023 HK\$ million	2022 HK\$ million
Net deferred tax assets recognised in the consolidated statement of financial position	<b>(1,027)</b>	(730)
Net deferred tax liabilities recognised in the consolidated statement of financial position	<b>9,044</b>	9,127
	<b>8,017</b>	8,397

#### (d) Deferred tax assets not recognised:

Deferred tax assets have not been recognised in respect of the following items:

	2023		2022	
	Deductible temporary differences/ unused tax losses HK\$ million	Deferred tax assets not recognised HK\$ million	Deductible temporary differences/ unused tax losses HK\$ million	Deferred tax assets not recognised HK\$ million
Deductible temporary differences	<b>4</b>	<b>1</b>	4	1
Future benefits of tax losses				
Hong Kong (note (i))				
– Assessed by the Inland Revenue Department	<b>4,609</b>	<b>760</b>	4,676	771
– Not yet assessed by the Inland Revenue Department	<b>11,017</b>	<b>1,818</b>	8,712	1,437
Outside Hong Kong (note (ii))	<b>1,953</b>	<b>493</b>	576	138
	<b>17,579</b>	<b>3,071</b>	13,964	2,346
	<b>17,583</b>	<b>3,072</b>	13,968	2,347

Notes:

(i) These tax losses do not expire under current tax legislation.

(ii) These tax losses can be carried forward to offset against taxable profits of subsequent years for up to five years from the year in which they arose.

The Group has not recognised deferred tax assets in respect of deductible temporary differences and unused tax losses of certain subsidiaries as it is not probable that sufficient future taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised.



## Notes to the financial statements

for the year ended 31 December 2023

### 12 Dividends

#### (a) Dividends payable to equity shareholders of the Company attributable to profit for the year

	2023 HK\$ million	2022 HK\$ million
Interim dividend declared and paid of HK\$0.50 (2022: HK\$0.50) per share	2,421	2,421
Final dividend proposed after the end of the reporting period of HK\$1.30 (2022: HK\$1.30) per share	6,294	6,294
	8,715	8,715

The final dividend proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

#### (b) Dividends payable to equity shareholders of the Company attributable to profit for the previous financial year, approved and paid during the year

	2023 HK\$ million	2022 HK\$ million
Final dividend in respect of the previous financial year, approved and paid during the year of HK\$1.30 (2022: HK\$1.30) per share	6,294	6,294

## Notes to the financial statements

for the year ended 31 December 2023

### 13 Other comprehensive income

#### (a) Tax effects relating to each component of other comprehensive income

	2023			2022		
	Pre-tax amount	Tax credit	Net-of-tax amount	Pre-tax amount	Tax charge	Net-of-tax amount
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Exchange differences	(783)	–	(783)	(4,307)	–	(4,307)
Cash flow hedges	(497)	82	(415)	785	(129)	656
Investments in equity securities designated as financial assets at FVOCI (non-recycling)	(92)	–	(92)	(31)	–	(31)
Share of other comprehensive income of associates and joint ventures	(913)	–	(913)	(3,978)	–	(3,978)
Other comprehensive income for the year	(2,285)	82	(2,203)	(7,531)	(129)	(7,660)
	(note 11(c))			(note 11(c))		

#### (b) Components of other comprehensive income, including reclassification adjustments

	2023 HK\$ million	2022 HK\$ million
Exchange differences:		
– translation of financial statements of foreign entities	(783)	(4,307)
Net movement in the exchange reserve during the year recognised in other comprehensive income	(783)	(4,307)
Cash flow hedges:		
– effective portion of changes in fair value of hedging instruments recognised during the year (note 4(f))	(527)	(572)
– hedging – reclassification from equity to profit or loss (note 4(f))	(75)	1,399
– cost of hedging – changes in fair value (note 4(f))	156	46
– cost of hedging – reclassification adjustments for amounts transferred to profit or loss (note 4(f))	(51)	(88)
– net deferred tax credited/(charged) to other comprehensive income	82	(129)
Net aggregate movement in the hedging reserve and the cost of hedging reserve during the year recognised in other comprehensive income	(415)	656
Investments in equity securities designated as financial assets at FVOCI (non-recycling):		
– changes in fair value recognised during the year	(92)	(31)
Net movement in the fair value reserve (non-recycling) during the year recognised in other comprehensive income	(92)	(31)

## Notes to the financial statements

for the year ended 31 December 2023

### 13 Other comprehensive income (continued)

#### (c) For each component of equity

	Attributable to equity shareholders of the Company								
	Property revaluation reserve	Exchange reserve	Fair value reserve (non- recycling)	Hedging reserve	Other reserves	Retained profits	Total	Non- controlling interests	Total other comprehensive income
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
<b>2022</b>									
Exchange differences:									
– translation of financial statements of foreign entities	–	(4,246)	–	–	–	–	(4,246)	(61)	(4,307)
Cash flow hedges:									
– effective portion of changes in fair value, net of deferred tax	–	–	–	(478)	–	–	(478)	–	(478)
– hedging – reclassification from equity to profit or loss, net of deferred tax	–	–	–	1,168	–	–	1,168	–	1,168
– cost of hedging – change in fair value, net of deferred tax	–	–	–	39	–	–	39	–	39
– cost of hedging – reclassification adjustments for amounts transferred to profit or loss, net of deferred tax	–	–	–	(73)	–	–	(73)	–	(73)
Investments in equity securities designated as financial assets at FVOCI (non-recycling):									
– changes in fair value	–	–	(29)	–	–	–	(29)	(2)	(31)
Share of other comprehensive income of associates and joint ventures	–	(3,895)	(55)	(13)	–	(15)	(3,978)	–	(3,978)
Other comprehensive income for the year	–	(8,141)	(84)	643	–	(15)	(7,597)	(63)	(7,660)
<b>2023</b>									
Exchange differences:									
– translation of financial statements of foreign entities	–	(769)	–	–	–	–	(769)	(14)	(783)
Cash flow hedges:									
– effective portion of changes in fair value, net of deferred tax	–	–	–	(440)	–	–	(440)	–	(440)
– hedging – reclassification from equity to profit or loss, net of deferred tax	–	–	–	(63)	–	–	(63)	–	(63)
– cost of hedging – change in fair value, net of deferred tax	–	–	–	130	–	–	130	–	130
– cost of hedging – reclassification adjustments for amounts transferred to profit or loss, net of deferred tax	–	–	–	(42)	–	–	(42)	–	(42)
Investments in equity securities designated as financial assets at FVOCI (non-recycling):									
– changes in fair value	–	–	(51)	–	–	–	(51)	(41)	(92)
Share of other comprehensive income of associates and joint ventures	–	(887)	33	(56)	–	(3)	(913)	–	(913)
Other comprehensive income for the year	–	(1,656)	(18)	(471)	–	(3)	(2,148)	(55)	(2,203)

## 14 Earnings per share

**(a) Reported earnings per share**

The calculation of basic earnings per share is based on the consolidated profit attributable to equity shareholders of the Company of HK\$9,261 million (2022: HK\$9,239 million) and the weighted average number of 4,841 million ordinary shares (2022: 4,841 million ordinary shares) in issue during the year.

Diluted earnings per share were the same as the basic earnings per share for the year and the corresponding year ended 31 December 2022 as there were no dilutive potential ordinary shares in existence during both years.

**(b) Underlying earnings per share**

For the purpose of assessing the underlying performance of the Group, basic and diluted earnings per share are additionally calculated based on the profit attributable to equity shareholders of the Company after excluding the effects of changes in fair value of investment properties and investment properties under development (“Underlying Profit”) of HK\$9,706 million (2022: HK\$9,629 million). A reconciliation of profit is as follows:

	2023 HK\$ million	2022 HK\$ million
Profit attributable to equity shareholders of the Company	9,261	9,239
Fair value loss of investment properties and investment properties under development during the year (after deducting non-controlling interests’ attributable share and deferred tax) (note 16(c))	1,677	64
Share of fair value (gain)/loss of investment properties (net of deferred tax) during the year:		
– associates (note 16(c))	(219)	(23)
– joint ventures (note 16(c))	(969)	196
The Group’s attributable share of the cumulative fair value (loss)/gain of investment properties disposed of during the year, net of tax:		
– subsidiaries	(44)	151
– associates and joint ventures	–	2
<b>Underlying Profit</b>	<b>9,706</b>	<b>9,629</b>
Underlying earnings per share, based on the weighted average number of ordinary shares in issue during the year (note 14(a))	<b>HK\$2.00</b>	HK\$1.99

## Notes to the financial statements

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### 15 Segment reporting

The Group manages its businesses by a mixture of business lines and geography. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance, the Group has identified the following reportable segments. No operating segments have been aggregated to form the following reportable segments.

Property development	:	Development and sale of properties
Property leasing	:	Leasing of properties
Department stores and supermarket-cum-stores operations	:	Operation and management of department stores and supermarket-cum-stores
Hotel room operation	:	The operation of hotel properties generating room revenue
Other businesses	:	Hotel management (other than hotel room operation), construction, provision of finance (other than mortgage loans as well as interest income from property development joint ventures which are classified under the "Property development" segment), investment holding, project management, property management, agency services, security guard and cleaning services, food and beverage operation, travel operation, as well as the trading of building materials
Utility and energy	:	Production, distribution and marketing of gas, water supply and emerging environmentally-friendly energy businesses

For the purposes of assessing segment performance and allocating resources between segments, the Group's most senior executive management monitors the results attributable to each reportable segment on the following bases.

Revenue and expenses are allocated to the reportable segments with reference to revenues generated by those segments and the expenses incurred by those segments. Segment results form the basis of measurement used for assessing segment performance and represent profit or loss before (provision)/reversal of provision on inventories, net, sales of property interests, gain on de-recognition of investment measured as financial asset at FVPL and gain on bargain purchase net of fair value loss, fair value change on investment properties and investment properties under development, net finance costs, income tax and items not specifically attributed to individual reportable segments, such as unallocated head office and corporate expenses, net.

## Notes to the financial statements

for the year ended 31 December 2023

### 15 Segment reporting (continued)

#### (a) Results of reportable segments

Information regarding the Group's and its share of associates and joint ventures on reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the years ended 31 December 2023 and 31 December 2022 is set out below.

	Company and its subsidiaries (before deducting non-controlling interests)		Associates and joint ventures		Combined revenue HK\$ million	Consolidated segment results HK\$ million	Attributable to non-controlling interests		Attributable to equity shareholders of the Company	
	Revenue (note (i)) HK\$ million	Segment results HK\$ million	Share of revenue HK\$ million	Share of segment results HK\$ million			Revenue HK\$ million	Segment results HK\$ million	Combined revenue HK\$ million	Consolidated segment results HK\$ million
For the year ended 31 December 2023										
Property development									(note 1)	(note 1)
Hong Kong	14,675	2,264	185	(1)	14,860	2,263	(98)	(94)	14,762	2,169
Mainland China	535	195	8,963	1,932	9,498	2,127	-	(1)	9,498	2,126
	15,210	2,459	9,148	1,931	24,358	4,390	(98)	(95)	24,260	4,295
Property leasing										
Hong Kong	4,845	3,469	2,278	1,769	7,123	5,238	(383)	(323)	6,740	4,915
Mainland China	2,031	1,455	101	70	2,132	1,525	(29)	(18)	2,103	1,507
	(note (ii)) 6,876	4,924	2,379	1,839	9,255	6,763	(412)	(341)	8,843	6,422
Department stores and supermarket-cum-stores operations										
– sale of own goods	1,205	(72)	-	-	1,205	(72)	(366)	37	839	(35)
– rental of consignment and concessionaire counters	361	172	-	-	361	172	(111)	(23)	250	149
	1,566	100	-	-	1,566	100	(477)	14	1,089	114
Hotel room operation	333	102	257	79	590	181	(166)	(54)	424	127
Other businesses	3,585	35	350	(40)	3,935	(5)	(712)	37	3,223	32
	27,570	7,620	12,134	3,809	39,704	11,429	(1,865)	(439)	37,839	10,990
Utility and energy	-	-	35,586	3,710	35,586	3,710	-	-	35,586	3,710
	27,570	7,620	47,720	7,519	75,290	15,139	(1,865)	(439)	73,425	14,700

## Notes to the financial statements

for the year ended 31 December 2023

### 15 Segment reporting (continued)

#### (a) Results of reportable segments (continued)

	Company and its subsidiaries (before deducting non-controlling interests)		Associates and joint ventures		Combined revenue HK\$ million	Consolidated segment results HK\$ million	Attributable to non-controlling interests		Attributable to equity shareholders of the Company	
	Revenue (note (i)) HK\$ million	Segment results HK\$ million	Share of revenue HK\$ million	Share of segment results HK\$ million			Revenue HK\$ million	Segment results HK\$ million	Combined revenue HK\$ million	Consolidated segment results HK\$ million
	For the year ended 31 December 2023 (continued)									
Provision on inventories, net		(note 7) (192)		-		(192)		-		(192)
Sales of property interests (note 2)		(note 7) 64		-		64		(1)		63
Gain on de-recognition of investment measured as financial asset at FVPL and gain on bargain purchase net of fair value loss		(note 7) 1,591		-		1,591		-		1,591
Unallocated head office and corporate expenses, net		(1,176)		(176)		(1,352)		3		(1,349)
Profit from operations		7,907		7,343		15,250		(437)		14,813
(Decrease)/increase in fair value of investment properties and investment properties under development		(1,700)		1,148		(552)		(54)		(606)
Finance costs	(note 8(a))	(1,999)		(1,297)		(3,296)		50		(3,246)
Bank interest income		679		317		996		(130)		866
Net finance costs		(1,320)		(980)		(2,300)		(80)		(2,380)
Profit before taxation		4,887		7,511		12,398		(571)		11,827
Income tax		(666)		(1,954)		(2,620)		54		(2,566)
Profit for the year		4,221		5,557		9,778		(517)		9,261

Notes:

- (1) The revenue and segment results for the year ended 31 December 2023 related to the sale of leasehold land, interest income from mortgage loans and interest income from property development joint ventures (of which revenue in the amounts of HK\$13 million, HK\$224 million and HK\$250 million respectively and segment profit in the amounts of HK\$9 million, HK\$210 million and HK\$250 million respectively) are classified under the "Property development" segment.
- (2) The Group's attributable share of the realised cumulative fair value loss (before tax) of investment properties disposed of during the year ended 31 December 2023 amounted to HK\$44 million. Deducting from it the reported attributable share of net gain (before tax) on disposal of investment properties of HK\$63 million (see above) for the year ended 31 December 2023, the Group's attributable share of the realised gain (before tax) from the sales of property interests attributable to underlying profit amounted to HK\$19 million during the year ended 31 December 2023.

## Notes to the financial statements

for the year ended 31 December 2023

### 15 Segment reporting (continued)

#### (a) Results of reportable segments (continued)

In relation to the share of profits less losses of associates and joint ventures:

	Property development HK\$ million	Property leasing HK\$ million	Hotel room operation HK\$ million	Other businesses HK\$ million	Sub-total HK\$ million	Utility and energy HK\$ million	Total HK\$ million
<b>For the year ended 31 December 2023</b>							
Share of profits less losses of associates ( <i>note (iii)</i> )							
– Material listed associate							
The Hong Kong and China Gas Company Limited	–	375	7	(733)	(351)	2,875	2,524
– Other listed associates and unlisted associates	126	121	–	23	270	–	270
	126	496	7	(710)	(81)	2,875	2,794
Share of profits less losses of joint ventures ( <i>note (iv)</i> )	797	1,938	25	3	2,763	–	2,763
	923	2,434	32	(707)	2,682	2,875	5,557



## Notes to the financial statements

for the year ended 31 December 2023

### 15 Segment reporting (continued)

#### (a) Results of reportable segments (continued)

	Company and its subsidiaries (before deducting non-controlling interests)		Associates and joint ventures		Combined revenue HK\$ million	Consolidated segment results HK\$ million	Attributable to non-controlling interests		Attributable to equity shareholders of the Company	
	Revenue (note (i)) HK\$ million	Segment results HK\$ million	Share of revenue HK\$ million	Share of segment results HK\$ million			Revenue HK\$ million	Segment results HK\$ million	Combined revenue HK\$ million	Consolidated segment results HK\$ million
For the year ended 31 December 2022										
Property development									(note 1)	(note 1)
Hong Kong	14,119	2,894	1,494	523	15,613	3,417	(77)	(62)	15,536	3,355
Mainland China	516	34	7,283	2,171	7,799	2,205	–	(8)	7,799	2,197
	14,635	2,928	8,777	2,694	23,412	5,622	(77)	(70)	23,335	5,552
Property leasing										
Hong Kong	4,710	3,284	2,125	1,648	6,835	4,932	(378)	(323)	6,457	4,609
Mainland China	2,021	1,550	79	72	2,100	1,622	(29)	(19)	2,071	1,603
	(note (ii)) 6,731	4,834	2,204	1,720	8,935	6,554	(407)	(342)	8,528	6,212
Department stores and supermarket-cum-stores operations										
– sale of own goods	1,453	(7)	–	–	1,453	(7)	(441)	11	1,012	4
– rental of consignment and concessionaire counters	352	179	–	–	352	179	(108)	(29)	244	150
	1,805	172	–	–	1,805	172	(549)	(18)	1,256	154
Hotel room operation	160	(44)	103	(21)	263	(65)	(80)	19	183	(46)
Other businesses	2,220	(168)	226	(33)	2,446	(201)	(265)	97	2,181	(104)
	25,551	7,722	11,310	4,360	36,861	12,082	(1,378)	(314)	35,483	11,768
Utility and energy	–	–	36,218	3,414	36,218	3,414	–	–	36,218	3,414
	25,551	7,722	47,528	7,774	73,079	15,496	(1,378)	(314)	71,701	15,182
Reversal of provision on inventories, net		(note 7) 50	–	–	–	50	–	–	–	50
Sales of property interests (note 2)		(note 7) 56	–	–	–	56	–	(1)	–	55
Unallocated head office and corporate expenses, net		(621)	–	(207)	–	(828)	–	(7)	–	(835)
Profit from operations		7,207	–	7,567	–	14,774	–	(322)	–	14,452
Decrease in fair value of investment properties and investment properties under development		(12)	–	(183)	–	(195)	–	6	–	(189)
Finance costs (note 8(a))		(1,237)	–	(867)	–	(2,104)	–	52	–	(2,052)
Bank interest income		204	–	202	–	406	–	(49)	–	357
Net finance costs		(1,033)	–	(665)	–	(1,698)	–	3	–	(1,695)
Profit before taxation		6,162	–	6,719	–	12,881	–	(313)	–	12,568
Income tax		(1,277)	–	(2,101)	–	(3,378)	–	49	–	(3,329)
Profit for the year		4,885	–	4,618	–	9,503	–	(264)	–	9,239

#### Notes:

- The revenue and segment results for the corresponding year ended 31 December 2022 related to the sale of leasehold land, interest income from mortgage loans and interest income from property development joint ventures (of which revenue in the amounts of HK\$39 million, HK\$267 million and HK\$183 million respectively and segment profit in the amounts of HK\$31 million, HK\$265 million and HK\$183 million respectively) are classified under the “Property development” segment.
- The Group’s attributable share of the realised cumulative fair value gain (before tax) of investment properties disposed of during the corresponding year ended 31 December 2022 amounted to HK\$154 million. Adding to it the reported attributable share of net gain (before tax) on disposals of investment properties and other land and buildings of HK\$55 million (see above) for the corresponding year ended 31 December 2022, the Group’s attributable share of the realised gain (before tax) from the sales of property interests attributable to underlying profit amounted to HK\$209 million during the corresponding year ended 31 December 2022.

## 15 Segment reporting (continued)

## (a) Results of reportable segments (continued)

In relation to the share of profits less losses of associates and joint ventures:

	Property development HK\$ million	Property leasing HK\$ million	Hotel room operation HK\$ million	Other businesses HK\$ million	Sub-total HK\$ million	Utility and energy HK\$ million	Total HK\$ million
For the year ended 31 December 2022							
Share of profits less losses of associates (note (iii))							
– Material listed associate							
The Hong Kong and China Gas Company Limited	–	211	(6)	(534)	(329)	2,509	2,180
– Other listed associate and unlisted associates	395	70	–	17	482	–	482
	395	281	(6)	(517)	153	2,509	2,662
Share of profits less losses of joint ventures (note (iv))	1,075	834	(36)	83	1,956	–	1,956
	1,470	1,115	(42)	(434)	2,109	2,509	4,618

## Notes:

- (i) The revenue figures above are arrived at after the elimination of inter-segment revenues, in the amounts of HK\$443 million (2022: HK\$445 million) and HK\$1,942 million (2022: HK\$1,117 million) in relation to the reportable segments under “Property leasing” and “Others”, respectively.
- (ii) Revenue for the “Property leasing” segment comprised rental income of HK\$5,969 million (2022: HK\$5,876 million) and rental-related income of HK\$907 million (2022: HK\$855 million), which in aggregate amounted to HK\$6,876 million for the year (2022: HK\$6,731 million) (see note 6).
- (iii) The Group’s share of profits less losses of associates contributed from the “Property leasing” segment during the year of HK\$496 million (2022: HK\$281 million) included the Group’s attributable share of net increase in fair value of investment properties (net of deferred tax) during the year of HK\$219 million (2022: HK\$23 million) (see note 16(c)).

The Group’s share of losses less profits of associates contributed from the “Other businesses” segment during the year of HK\$710 million (2022: HK\$517 million) included the Group’s share of profit after tax from hotel management (other than hotel room operation) during the year of HK\$3 million (2022: share of loss after tax of HK\$1 million).

- (iv) The Group’s share of profits less losses of joint ventures contributed from the “Property leasing” segment during the year of HK\$1,938 million (2022: HK\$834 million) included the Group’s attributable share of net increase in fair value of investment properties (net of deferred tax) during the year of HK\$969 million (2022: attributable share of net decrease in fair value of investment properties (net of deferred tax) of HK\$196 million) (see note 16(c)).

The Group’s share of profits less losses of joint ventures contributed from the “Other businesses” segment during the year of HK\$3 million (2022: HK\$83 million) included the Group’s share of profit after tax contributed from hotel management (other than hotel room operation) during the year of HK\$10 million (2022: share of loss after tax of HK\$11 million).

## Notes to the financial statements

for the year ended 31 December 2023

### 15 Segment reporting (continued)

#### (b) Geographical information

The following table sets out information about the geographical segment location of (i) the Group's revenue from external customers; and (ii) the Group's investment properties, other property, plant and equipment, right-of-use assets, goodwill, trademarks, interests in associates and joint ventures (together, the "Specified non-current assets"). The geographical location of customers is based on the location at which the services were provided or the goods were delivered. The geographical location of the Specified non-current assets is based on the physical location of the asset in the case of investment properties, other property, plant and equipment and right-of-use assets, the location of the operation to which the cash-generating unit(s) is(are) allocated in the case of goodwill and trademarks, and the location of operations in the case of interests in associates and joint ventures.

	Revenue from external customers		Specified non-current assets	
	For the year ended 31 December		At 31 December	
	2023	2022	2023	2022
	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	24,539	22,757	328,977	319,254
Mainland China	3,031	2,794	72,306	76,480
The United Kingdom	–	–	36	33
	27,570	25,551	401,319	395,767
	(note 6)	(note 6)		

#### (c) Other segment information

	Depreciation and amortisation		Impairment loss/ (reversal of impairment loss) on trade debtors, net	
	For the year ended 31 December		For the year ended 31 December	
	2023	2022	2023	2022
	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Property development	73	80	8	–
Property leasing	40	47	(2)	2
Department stores and supermarket-cum-stores operations				
– sale of own goods	149	140	–	–
– rental of consignment and concessionaire counters	10	9	–	–
Hotel room operation	74	74	–	–
Other businesses	193	190	–	–
	539	540	6	2
	(note 8(d))	(note 8(d))	(notes 7 and 26(b))	(notes 7 and 26(b))

## Notes to the financial statements

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### 16 Investment properties and other property, plant and equipment

#### (a) Reconciliation of carrying amount

	Investment properties HK\$ million	Investment properties under development HK\$ million	Sub-total HK\$ million	Hotel properties HK\$ million	Other land and buildings HK\$ million	Plant and equipment HK\$ million	Sub-total HK\$ million	Total HK\$ million
<b>Cost or valuation:</b>								
At 1 January 2022	161,168	99,073	260,241	4,196	300	2,872	7,368	267,609
Exchange adjustments	(3,240)	(1,310)	(4,550)	–	(12)	(27)	(39)	(4,589)
Additions	421	4,271	4,692	25	4	142	171	4,863
Transfer from prepayments and deposits	–	–	–	–	–	38	38	38
Disposals								
– through transfer of a subsidiary (note 39(b))	–	(1,588)	(1,588)	–	–	–	–	(1,588)
– others	(377)	–	(377)	–	(13)	(30)	(43)	(420)
Written off	–	–	–	–	–	(15)	(15)	(15)
(Deficit)/surplus on revaluation	(50)	38	(12)	–	–	–	–	(12)
Transfer to investment properties	16,967	(16,967)	–	–	–	–	–	–
Transfer from/(to) inventories	42	1,676	1,718	–	(3)	–	(3)	1,715
At 31 December 2022	174,931	85,193	260,124	4,221	276	2,980	7,477	267,601
<b>Representing:</b>								
Cost	–	2,680	2,680	4,221	276	2,980	7,477	10,157
Valuation	174,931	82,513	257,444	–	–	–	–	257,444
	174,931	85,193	260,124	4,221	276	2,980	7,477	267,601
<b>Accumulated depreciation and impairment losses:</b>								
At 1 January 2022	–	–	–	152	68	2,549	2,769	2,769
Exchange adjustments	–	–	–	–	–	(14)	(14)	(14)
Charge for the year (note 8(d))	–	–	–	64	6	115	185	185
Written back on disposals	–	–	–	–	(3)	(29)	(32)	(32)
Written off	–	–	–	–	–	(15)	(15)	(15)
Impairment loss for the year	–	–	–	–	–	4	4	4
At 31 December 2022	–	–	–	216	71	2,610	2,897	2,897
<b>Net book value:</b>								
At 31 December 2022	174,931	85,193	260,124	4,005	205	370	4,580	264,704

## Notes to the financial statements

for the year ended 31 December 2023

### 16 Investment properties and other property, plant and equipment (continued)

#### (a) Reconciliation of carrying amount (continued)

	Investment properties HK\$ million	Investment properties development HK\$ million	Sub-total HK\$ million	Hotel properties HK\$ million	Other land and buildings HK\$ million	Plant and equipment HK\$ million	Sub-total HK\$ million	Total HK\$ million
<b>Cost or valuation:</b>								
At 1 January 2023	174,931	85,193	260,124	4,221	276	2,980	7,477	267,601
Exchange adjustments	(700)	(12)	(712)	–	2	(2)	–	(712)
Additions								
– through acquisitions of subsidiaries (note 39(a))	–	–	–	–	–	1	1	1
– others	371	7,934	8,305	3	3	123	129	8,434
Disposals	(495)	–	(495)	–	(9)	(36)	(45)	(540)
Written off	–	–	–	–	–	(29)	(29)	(29)
Deficit on revaluation	(1,043)	(657)	(1,700)	–	–	–	–	(1,700)
Transfer to investment properties	1,192	(1,192)	–	–	–	–	–	–
Transfer from inventories	–	1,201	1,201	–	–	–	–	1,201
Transfer to assets of the disposal group classified as held for sale (note 37)	(2,319)	–	(2,319)	–	–	–	–	(2,319)
At 31 December 2023	171,937	92,467	264,404	4,224	272	3,037	7,533	271,937
<b>Representing:</b>								
Cost	–	2,399	2,399	4,224	272	3,037	7,533	9,932
Valuation	171,937	90,068	262,005	–	–	–	–	262,005
	171,937	92,467	264,404	4,224	272	3,037	7,533	271,937
<b>Accumulated depreciation:</b>								
At 1 January 2023	–	–	–	216	71	2,610	2,897	2,897
Exchange adjustments	–	–	–	–	–	(8)	(8)	(8)
Charge for the year (note 8(d))	–	–	–	64	6	129	199	199
Written back on disposals	–	–	–	–	(3)	(31)	(34)	(34)
Written off	–	–	–	–	–	(29)	(29)	(29)
At 31 December 2023	–	–	–	280	74	2,671	3,025	3,025
<b>Net book value:</b>								
At 31 December 2023	171,937	92,467	264,404	3,944	198	366	4,508	268,912

16 Investment properties and other property, plant and equipment (continued)

(b) The analysis of net book value of properties is as follows:

	2023 HK\$ million	2022 HK\$ million
In Hong Kong		
– under long leases	14,027	13,576
– under medium-term leases	205,912	201,159
	<b>219,939</b>	214,735
Outside Hong Kong		
– under long leases	10	10
– under medium-term leases	48,561	49,556
– freehold	36	33
	<b>48,607</b>	49,599
	<b>268,546</b>	264,334

(c) Fair value measurement of investment properties and investment properties under development

*Fair value hierarchy*

The fair value of the Group's investment properties and investment properties under development is measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs, i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 valuations: Fair value measured using Level 2 inputs, i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available.
- Level 3 valuations: Fair value measured using significant unobservable inputs.

## Notes to the financial statements

for the year ended 31 December 2023

### 16 Investment properties and other property, plant and equipment (continued)

#### (c) Fair value measurement of investment properties and investment properties under development (continued)

*Fair value hierarchy (continued)*

	Fair value at 31 December 2023 HK\$ million	Fair value measurements at 31 December 2023 categorised into Level 3 HK\$ million
<b>Recurring fair value measurement</b>		
<i>Investment properties:</i>		
– In Hong Kong	124,252	124,252
– In mainland China	47,685	47,685
<i>Investment properties under development:</i>		
– In Hong Kong	89,255	89,255
– In mainland China	813	813

	Fair value at 31 December 2022 HK\$ million	Fair value measurements at 31 December 2022 categorised into Level 3 HK\$ million
<b>Recurring fair value measurement</b>		
<i>Investment properties:</i>		
– In Hong Kong	126,262	126,262
– In mainland China	48,669	48,669
<i>Investment properties under development:</i>		
– In Hong Kong	81,689	81,689
– In mainland China	824	824

During the years ended 31 December 2023 and 31 December 2022, there were no transfers between Level 1 and Level 2, or transfers into and out of Level 3. The Group's policy is to recognise transfers between levels of fair value hierarchy at the end of the reporting period during which they occur.

16 Investment properties and other property, plant and equipment (continued)

(c) Fair value measurement of investment properties and investment properties under development (continued)

*Valuation process*

The Group's investment properties and investment properties under development were revalued at 31 December 2023 by Cushman & Wakefield Limited, a firm of professional surveyors who have among their staff Members of The Hong Kong Institute of Surveyors with recent experience in the location and category of the properties being valued, on a market value basis.

The Group's management has reviewed the valuation results performed by the surveyors for financial reporting purposes by verifying all major inputs and assumptions, and assessing the reasonableness of property valuation. Such valuation is performed at each interim and annual reporting date and is reviewed and approved by senior management.

*Valuation methodologies*

The valuations of completed investment properties in Hong Kong and mainland China were based on income capitalisation approach which capitalised the net income of the properties and taking into account the reversionary potential of the properties after expiry of the current lease.

For certain investment properties in Hong Kong and mainland China which are still under development, the valuations were determined on redevelopment basis and by estimating the fair value of such properties as if they were completed in accordance with the relevant development plan and then deducting from that amount the estimated costs to complete the construction, financing costs and a reasonable profit margin.

*Inputs used in Level 3 fair value measurement*

Below is a table which presents the significant unobservable inputs:

**Completed investment properties**

	Range of capitalisation rates		Range of occupancy rates	
	2023 %	2022 %	2023 %	2022 %
In Hong Kong				
– Retail	<b>2.75%-6.0%</b>	2.75%-6.0%	<b>50%-100%</b>	20%-100%
– Office/industrial	<b>3.0%-4.125%</b>	3.0%-4.125%	<b>64%-100%</b>	65%-100%
In mainland China				
– Retail	<b>5.5%-8.5%</b>	6.0%-8.5%	<b>57%-100%</b>	45%-100%
– Office	<b>5.0%-7.5%</b>	5.0%-7.5%	<b>44%-100%</b>	50%-100%

The fair value measurement of completed investment properties is positively correlated to the occupancy rate and negatively correlated to the capitalisation rate.



## Notes to the financial statements

for the year ended 31 December 2023

### 16 Investment properties and other property, plant and equipment (continued)

#### (c) Fair value measurement of investment properties and investment properties under development (continued)

Inputs used in Level 3 fair value measurement (continued)

##### Investment properties under development

	Estimated project development cost	
	2023	2022
In Hong Kong	<b>HK\$50 million to HK\$17,420 million</b>	HK\$7 million to HK\$15,990 million
In mainland China	<b>HK\$73 million</b>	HK\$74 million

The fair value measurement of investment properties under development is negatively correlated to the estimated cost to completion, being determined as the estimated project development cost less the actual amount of project development cost incurred up to the end of the reporting period.

##### Valuation

As a result, a net fair value loss on investment properties and investment properties under development in Hong Kong and mainland China (after deducting non-controlling interests' attributable share and deferred tax) in the aggregate amount of HK\$1,677 million (2022: HK\$64 million) has been recognised in the consolidated statement of profit or loss for the year (see note 14(b)).

In aggregate, the Group's attributable share of the net fair value losses (net of deferred tax) on investment properties and investment properties under development held by subsidiaries, associates and joint ventures for the year ended 31 December 2023 amounted to HK\$489 million (2022: HK\$237 million).

A reconciliation of the abovementioned figures is as follows:

	For the year ended 31 December 2023		
	Hong Kong HK\$ million	Mainland China HK\$ million	Total HK\$ million
Fair value (loss)/gain on investment properties and investment properties under development held by – subsidiaries (before deducting non-controlling interests' attributable share and deferred tax)	<b>(1,352)</b>	<b>(348)</b>	<b>(1,700)</b>
Less:			
Deferred tax	–	75	75
Non-controlling interests' attributable share of the fair value gain (net of deferred tax)	<b>(48)</b>	<b>(4)</b>	<b>(52)</b>
(after deducting non-controlling interests' attributable share and deferred tax) (note 14(b))	<b>(1,400)</b>	<b>(277)</b>	<b>(1,677)</b>
– associates (Group's attributable share) (notes 14(b) and 15(a)(iii))	217	2	219
– joint ventures (Group's attributable share) (notes 14(b) and 15(a)(iv))	1,112	(143)	969
	<b>(71)</b>	<b>(418)</b>	<b>(489)</b>

## Notes to the financial statements

for the year ended 31 December 2023

### 16 Investment properties and other property, plant and equipment (continued)

#### (c) Fair value measurement of investment properties and investment properties under development (continued)

Valuation (continued)

A reconciliation of the abovementioned figures is as follows: (continued)

	For the year ended 31 December 2022		
	Hong Kong HK\$ million	Mainland China HK\$ million	Total HK\$ million
Fair value (loss)/gain on investment properties and investment properties under development held by			
– subsidiaries (before deducting non-controlling interests' attributable share and deferred tax)	(198)	186	(12)
Less:			
Deferred tax	–	(67)	(67)
Non-controlling interests' attributable share of the fair value loss (net of deferred tax)	5	10	15
(after deducting non-controlling interests' attributable share and deferred tax) (note 14(b))	(193)	129	(64)
– associates (Group's attributable share) (notes 14(b) and 15(a)(iii))	23	–	23
– joint ventures (Group's attributable share) (notes 14(b) and 15(a)(iv))	(165)	(31)	(196)
	(335)	98	(237)

(d) All properties held under operating leases that would otherwise meet the definition of investment properties are classified as investment properties.

## Notes to the financial statements

for the year ended 31 December 2023

### 17 Right-of-use assets

	2023 HK\$ million	2022 HK\$ million
<b>Cost:</b>		
At 1 January	1,748	1,305
Exchange adjustments	–	(1)
Additions for the year (note 30)	774	619
Change in basic rent due to modification of certain lease terms (note 30)	(2)	–
Written back on expiry of leases	(524)	(175)
At 31 December	1,996	1,748
<b>Accumulated depreciation:</b>		
At 1 January	973	798
Exchange adjustments	–	(1)
Charge for the year (note 8(d))	336	351
Written back on expiry of leases	(524)	(175)
At 31 December	785	973
<b>Net book value:</b>		
At 31 December	1,211	775

## Notes to the financial statements

for the year ended 31 December 2023

### 17 Right-of-use assets (continued)

Except for short-term leases and leases of low-value assets of the Group of which the Company or any of its subsidiaries is a lessee and in relation to which the recognition exemption under HKFRS 16 is applicable, the Group recognises for each of the remaining leases (the “Remaining Leases”) a right-of-use asset.

Depreciation charge on the right-of-use assets is recognised using the straight-line method over a period of 2 years to 8 years, being the periods from the dates of the commencement/modification of the Remaining Leases to the end of the term of the Remaining Leases, taking into consideration any renewal options attaching thereto (if any).

The carrying balances of the right-of-use assets are amortised to nil on the expiry dates of the Remaining Leases.

Indirect ownership interests in leasehold land and buildings relate to certain investment properties held by certain associates (including Sunlight REIT which the Group has accounted for as a listed associate commencing from 30 June 2023 (see note 5)) and a joint venture of the Group. Other properties leased for own use relate to certain property interests held by external third parties.

Further analysis of right-of-use assets by category, at net book values, is as follows:

	2023 HK\$ million	2022 HK\$ million
At 1 January		
– Indirect ownership interests in leasehold land and buildings	192	300
– Other properties leased for own use	583	207
	775	507
At 31 December		
– Indirect ownership interests in leasehold land and buildings	720	192
– Other properties leased for own use	491	583
	1,211	775

## Notes to the financial statements

for the year ended 31 December 2023

### 18 Goodwill

Goodwill of HK\$262 million had arisen from the acquisition of UNY (HK) Co., Limited (which was subsequently renamed as Unicorn Stores (HK) Limited on 27 July 2018) by Henderson Investment Limited, a listed subsidiary of the Company, in May 2018.

The Directors have assessed that there was no impairment on the goodwill at 31 December 2023 and 31 December 2022.

### 19 Trademarks

	2023 HK\$ million	2022 HK\$ million
<b>Cost:</b>		
At 1 January and 31 December	109	109
<b>Accumulated amortisation:</b>		
At 1 January	7	3
Amortisation during the year (note 8(d))	4	4
At 31 December	11	7
<b>Carrying amount:</b>		
At 31 December	98	102

The amortisation charge is included in “Administrative expenses” in the Group’s consolidated statement of profit or loss.

## Notes to the financial statements

for the year ended 31 December 2023

### 20 Interest in subsidiaries

Details of the principal subsidiaries at 31 December 2023 which materially affected the results, assets or liabilities of the Group or whose business activities are representative of the Group's business portfolio are set out on pages 300 to 306.

The following table lists out the information relating to Miramar, the only subsidiary of the Group which has a material non-controlling interest not held by the Group ("NCI"). The summarised financial information presented below represents the amounts before any inter-company elimination and consolidation adjustments.

	2023 HK\$ million	2022 HK\$ million
NCI percentage	<b>49.925%</b>	49.925%
Current assets	<b>6,062</b>	5,780
Non-current assets	<b>15,909</b>	15,465
Current liabilities	<b>(742)</b>	(625)
Non-current liabilities	<b>(557)</b>	(499)
Non-controlling interests	<b>(187)</b>	(155)
Net assets attributable to equity shareholders	<b>20,485</b>	19,966
Carrying amount of NCI	<b>10,227</b>	9,968
Revenue	<b>2,553</b>	1,382
Profit for the year	<b>1,017</b>	489
Total comprehensive income	<b>913</b>	404
Profit allocated to NCI for the year	<b>508</b>	244
Dividends paid to NCI for the year	<b>179</b>	162
Cash flows generated from operating activities	<b>652</b>	268
Cash flows (used in)/generated from investing activities	<b>(1,648)</b>	856
Cash flows used in financing activities	<b>(50)</b>	(38)

## Notes to the financial statements

for the year ended 31 December 2023

### 21 Interest in associates

	2023 HK\$ million	2022 HK\$ million
<b>Unlisted</b>		
Share of net assets	3,009	3,282
Amounts due from associates	1,160	1,156
Less: Impairment loss	(44)	(44)
	4,125	4,394
<b>Listed in Hong Kong</b>		
Share of net assets, including goodwill on acquisition	47,778	45,619
	51,903	50,013
<b>Market value of listed shares</b>	47,646	58,445

Except for the amounts due from associates of HK\$17 million (2022: HK\$21 million) which are interest-bearing at Hong Kong dollar prime rate less 3% (2022: Hong Kong dollar prime rate less 3%) per annum, all of the amounts due from associates are unsecured, interest-free and have no fixed terms of repayment. The balances are not expected to be recovered within one year from the end of the reporting period and were not past due at 31 December 2023 and 31 December 2022.

## Notes to the financial statements

for the year ended 31 December 2023

### 21 Interest in associates (continued)

All of the associates are accounted for using the equity method in the consolidated financial statements. Details of the principal associates at 31 December 2023 are set out on page 307.

Summarised financial information of the material associate, adjusted for any differences in accounting policies and reconciled to the carrying amounts in the consolidated financial statements, are disclosed below:

	The Hong Kong and China Gas Company Limited (note)	
	2023 HK\$ million	2022 HK\$ million
Gross amounts of the associate's:		
Current assets	26,634	28,711
Non-current assets	135,477	139,901
Current liabilities	(40,131)	(43,523)
Non-current liabilities	(50,831)	(49,826)
Equity	71,149	75,263
Revenue	56,971	60,953
Profit from continuing operation	7,171	6,324
Other comprehensive income	(1,689)	(5,896)
Total comprehensive income	5,482	428
Dividend received from the associate	2,712	2,712
Reconciled to the Group's interest in the associate:		
Gross amount of net assets of the associate	71,149	75,263
Carrying amount of perpetual capital securities	–	(2,384)
Non-controlling interests	(11,086)	(11,527)
Equity attributable to equity shareholders	60,063	61,352
Group's interest	41.53%	41.53%
Group's share of the associate's equity attributable to equity shareholders	24,944	25,479
Goodwill	17,519	17,519
Carrying amount in the consolidated financial statements	42,463	42,998
Market value of the listed shares	46,337	57,495

Note: The principal activities of The Hong Kong and China Gas Company Limited are the production, distribution and marketing of gas, water supply and emerging environmentally-friendly energy businesses. Its distinctive business nature forms a supplement to the Group's core businesses of property development and property investment and smoothens the cyclicity of the Group's property development business.



## Notes to the financial statements

for the year ended 31 December 2023

### 21 Interest in associates (continued)

Aggregate information of associates that are not individually material:

	2023 HK\$ million	2022 HK\$ million
Aggregate carrying amount of individually immaterial associates in the consolidated financial statements	9,440	7,015
Aggregate amounts of the Group's share of those associates:		
Profit from continuing operation	270	482
Other comprehensive income	(17)	(225)
Total comprehensive income	253	257

### 22 Interest in joint ventures

	2023 HK\$ million	2022 HK\$ million
Share of net assets	52,174	52,604
Less: Impairment loss	(2)	(2)
	52,172	52,602
Amounts due from joint ventures	26,761	27,309
	78,933	79,911

The amounts due from joint ventures are unsecured, interest-free, have no fixed terms of repayment and are not expected to be recovered within one year from the end of the reporting period except for the amounts of (i) HK\$2,344 million (2022: HK\$2,123 million) which are interest-bearing at interest rates ranging from Hong Kong dollar prime rate less 3% to Hong Kong dollar prime rate (2022: ranging from Hong Kong dollar prime rate less 3% to Hong Kong dollar prime rate) per annum; and (ii) HK\$14 million which are interest-bearing at Hong Kong Interbank Offered Rate ("HIBOR") plus 0.5% (2022: HK\$7,971 million which are interest-bearing ranging from HIBOR plus 0.5% to HIBOR plus 1%) per annum. The balances were not past due at 31 December 2023 and 31 December 2022.

All of the joint ventures are accounted for using the equity method in the consolidated financial statements. Details of the principal joint ventures at 31 December 2023 are set out on page 308.

## Notes to the financial statements

for the year ended 31 December 2023

### 22 Interest in joint ventures (continued)

Summarised financial information of the material joint venture, adjusted for any differences in accounting policies and reconciled to the carrying amounts in the consolidated financial statements, are disclosed below:

	Central Waterfront Property Investment Holdings Limited (note)	
	2023 HK\$ million	2022 HK\$ million
Gross amounts of the joint venture's:		
Current assets	559	540
Non-current assets	117,664	114,568
Current liabilities	(1,866)	(1,801)
Non-current liabilities	(18,767)	(18,653)
Equity	97,590	94,654
Included in the above assets and liabilities:		
Cash and cash equivalents	209	199
Current financial liabilities (excluding trade and other payables and provisions)	–	–
Non-current financial liabilities (excluding trade and other payables and provisions)	(17,486)	(17,425)
Revenue	5,366	4,689
Increase/(decrease) in fair value of investment properties	3,209	(382)
Profit from continuing operation	5,604	1,995
Other comprehensive income	(108)	(51)
Total comprehensive income	5,496	1,944
Dividend received from the joint venture	876	824
Included in the above profit:		
Depreciation and amortisation	(102)	(100)
Interest income	8	2
Interest expense	(784)	(440)
Income tax expense	(470)	(469)
Reconciled to the Group's interest in the joint venture:		
Gross amount of net assets of the joint venture	97,590	94,654
Group's interest	34.21%	34.21%
Group's share of net assets of the joint venture and its carrying amount in the consolidated financial statements	33,386	32,381

Note: Central Waterfront Property Investment Holdings Limited was incorporated in the British Virgin Islands by the Group and its joint venture partners and operates in Hong Kong. Its subsidiaries are mainly engaged in property investment and hotel operation in The International Finance Centre complex in Hong Kong.

## Notes to the financial statements

for the year ended 31 December 2023

### 22 Interest in joint ventures (continued)

Aggregate information of joint ventures that are not individually material:

	2023 HK\$ million	2022 HK\$ million
Aggregate carrying amount of individually immaterial joint ventures in the consolidated financial statements	45,547	47,530
Aggregate amounts of the Group's share of those joint ventures:		
Profit from continuing operation	846	1,274
Other comprehensive income	(320)	(1,693)
Total comprehensive income	526	(419)

### 23 Derivative financial instruments

	2023		2022	
	Assets HK\$ million	Liabilities HK\$ million	Assets HK\$ million	Liabilities HK\$ million
<b>Cash flow hedges:</b>				
Cross currency interest rate swap contracts (note 4(h)(i))	44	1,117	129	1,003
Interest rate swap contracts (note 4(h)(i))	338	–	580	–
Total cash flow hedges	382	1,117	709	1,003
<b>Fair value through profit or loss:</b>				
Cross currency interest rate swap contracts (note 4(h)(i))	1	89	2	–
Cross currency swap contracts (note 4(h)(i))	–	63	–	19
Interest rate swap contracts (note 4(h)(i))	376	174	557	335
Foreign exchange forward contracts (note 4(h)(i))	106	20	–	1
	483	346	559	355
	865	1,463	1,268	1,358
<b>Representing:</b>				
Non-current portion	743	1,354	1,215	1,153
Current portion (notes 26 and 29)	122	109	53	205
	865	1,463	1,268	1,358

Details of the Group's derivative financial instruments under cash flow hedges and economic hedges which hedged against interest rate risk, foreign currency risk and both foreign currency and interest rate risks, in relation to the Group's bank loans and guaranteed notes at 31 December 2023 and 31 December 2022, are set out in note 4(c) to these financial statements.

## 24 Other financial assets

	2023 HK\$ million	2022 HK\$ million
<b>Investments designated as financial assets at FVOCI (non-recycling)</b>		
<i>Investments in equity securities</i>		
Unlisted (note 4(h)(i))	30	35
Listed (note 4(h)(i)):		
– in Hong Kong	260	68
– outside Hong Kong	111	–
	<b>401</b>	103
<b>Investments measured as financial assets at FVPL</b>		
<i>Investments in other securities</i>		
Listed (note 4(h)(i)):		
– in Hong Kong (note)	18	1,132
	<b>18</b>	1,132
<b>Financial assets measured at amortised cost</b>		
Corporate bonds	13	16
Instalments receivable	3,844	4,953
Loans receivable	1,043	1,108
	<b>4,900</b>	6,077
	<b>5,319</b>	7,312

Note: The carrying amount of HK\$18 million at 31 December 2023 (above) does not include the carrying amount of the Group's investment in Sunlight REIT (2022: the carrying amount of HK\$1,132 million (above) included the carrying amount of the Group's investment in Sunlight REIT of HK\$1,112 million), for the reason that commencing from 30 June 2023, the Group de-recognised its investment in Sunlight REIT from "Investment measured as financial asset at FVPL" and recognised such investment as "Interest in associate" (see note 5).

## Notes to the financial statements

for the year ended 31 December 2023

### 24 Other financial assets (continued)

#### (a) Instalments receivable

Instalments receivable represent the proceeds receivable from the sale of properties due after more than one year from the end of the reporting period. The balance included in “Other financial assets” was not past due at 31 December 2023 and 31 December 2022. Instalments receivable due within one year from the end of the reporting period are included in “Trade and other receivables” under current assets (see note 26).

Instalments receivable, which are due within one year (see note 26) and after more than one year from the end of the reporting period, included an amount of HK\$3,099 million (2022: HK\$4,020 million) representing the aggregate attributable amounts of the outstanding mortgage loans advanced by the Group to the property buyers and which were already drawdown by the property buyers at the end of the reporting period.

#### (b) Loans receivable

The Group’s loans receivable comprised the following amounts:

	2023 HK\$ million	2022 HK\$ million
Secured loans	1,043	1,060
Unsecured loans	–	48
	<b>1,043</b>	<b>1,108</b>

At 31 December 2023, except for an amount of HK\$543 million (2022: HK\$550 million) which is interest-bearing at HIBOR plus 2.25% (2022: HIBOR plus 2.25%) per annum, the remaining balance of the abovementioned secured loans in the aggregate amount of HK\$500 million (2022: HK\$510 million) is interest-bearing at fixed interest rate of 5.5% (2022: 5.5%) per annum.

At 31 December 2022, the entire balance of the abovementioned unsecured loans was interest-bearing at fixed interest rate of 7.5% per annum, and was fully recovered during the year ended 31 December 2023.

These balances are due after more than one year from the end of the reporting period and were not past due at 31 December 2023 and 31 December 2022.

The balances of loans receivable which are expected to be recovered within one year from the end of the reporting period have been classified as “Trade and other receivables” under current assets (see note 26). The balances were not past due at 31 December 2023 and 31 December 2022.

## Notes to the financial statements

for the year ended 31 December 2023

### 25 Inventories

	2023 HK\$ million	2022 HK\$ million
<b>Property development</b>		
Leasehold land held for development for sale	11,384	11,040
Properties held for/under development for sale	53,923	56,390
Completed properties for sale	28,698	29,642
	<b>94,005</b>	97,072
<b>Other operations</b>		
Trading stocks and consumable stores	159	186
	<b>94,164</b>	97,258

The analysis of carrying value of inventories for property development is as follows:

	2023 HK\$ million	2022 HK\$ million
In Hong Kong		
– under long leases	39,023	38,059
– under medium-term leases	45,221	53,462
	<b>84,244</b>	91,521
In mainland China		
– under long leases	7,914	4,965
– under medium-term leases	1,847	586
	<b>9,761</b>	5,551
	<b>94,005</b>	97,072
Including:		
– Properties expected to be completed after more than one year	40,202	44,869

## Notes to the financial statements

for the year ended 31 December 2023

### 26 Trade and other receivables

	2023 HK\$ million	2022 HK\$ million
<b>(i) Debtors and current receivables</b>		
Trade receivables (other than those transferred to the disposal group (see note 37))	322	366
Instalments receivable (note 24(a))	119	280
Sub-total: Trade debtors	441	646
Other debtors	5,921	4,318
Prepayments and deposits (other than those transferred to the disposal group (see note 37))	3,732	4,396
Gross amount due from customers for contract work (note 27) <sup>(*)</sup>	44	105
Amounts due from associates	31	109
Amounts due from joint ventures	284	290
	<b>10,453</b>	9,864
<b>(ii) Other current financial assets</b>		
Loans receivable (note 24(b))	3,384	3,301
Financial assets measured at FVPL (note 4(h)(i))	482	450
Derivative financial instruments (note 23)	122	53
	<b>3,988</b>	3,804
	<b>14,441</b>	13,668

(\*) This balance represented the excess of cumulative revenue recognised in profit or loss over the cumulative payments made by customers at the end of the reporting period, and was recognised as contract asset (see note 2(q)).

Included in other debtors is an amount receivable of HK\$1,864 million (2022: HK\$1,867 million) which was overdue at 31 December 2023, but which is pledged against certain collaterals provided by the debtor.

Loans receivable, of which HK\$695 million (2022: HK\$69 million) are secured and HK\$2,689 million (2022: HK\$3,232 million) are unsecured, are expected to be recovered within one year from the end of the reporting period, and were not past due at 31 December 2023 and 31 December 2022.

## 26 Trade and other receivables (continued)

Typical payment terms which impact on the amount of contract assets recognised are as follows:

### *Gross amount due from customers for contract work*

The Group's construction contracts include payment schedules which require staged payments over the construction period once certain milestones are reached as certified by architects' certificates. At 31 December 2023 and 31 December 2022, the Group had one construction contract for agreed retention period of twelve months for 10% of the contract value, which amounts are included in contract assets until the end of the retention period as the Group's entitlements to these final payments are conditional on the Group's construction works satisfactorily passing inspection.

All of the trade and other receivables are expected to be recovered or recognised as expense within one year except for various deposits, prepayments and other debtors of HK\$3,517 million (2022: HK\$4,590 million) which are expected to be recovered after more than one year from the end of the reporting period.

The amounts due from associates and joint ventures at 31 December 2023 and 31 December 2022 are unsecured, interest-free, have no fixed terms of repayment and were not past due at 31 December 2023 and 31 December 2022.

### (a) Ageing analysis

At the end of the reporting period, the ageing analysis of trade debtors (which are included in trade and other receivables), based on the dates of invoices or demand notes and net of loss allowance, is as follows:

	2023 HK\$ million	2022 HK\$ million
Current or up to 1 month	309	505
More than 1 month and up to 3 months	54	58
More than 3 months and up to 6 months	30	27
More than 6 months	48	56
	<b>441</b>	<b>646</b>

Details of the Group's credit policy are set out in note 4(a).



## Notes to the financial statements

for the year ended 31 December 2023

### 26 Trade and other receivables (continued)

#### (b) Impairment of trade debtors

Impairment losses in respect of trade debtors are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade debtors directly (see note 2(o)(i)).

The movement in the allowance account during the year is as follows:

	2023 HK\$ million	2022 HK\$ million
At 1 January	31	31
Exchange differences	–	(1)
Impairment loss, net (notes 7 and 15(c))	6	2
Uncollectible amounts written off	–	(1)
At 31 December	37	31

### 27 Gross amount due from/(to) customers for contract work

	2023 HK\$ million	2022 HK\$ million
<b>Contracts in progress at the end of the reporting period:</b>		
Contract costs incurred plus profits less losses	2,083	891
Progress billings	(2,137)	(791)
(Progress billings in excess of contract costs incurred plus profits less losses)/ net contract work	(54)	100
<b>Represented by:</b>		
Gross amount due from customers for contract work recognised as contract assets under “Trade and other receivables” (note 26)	44	105
Gross amount due to customers for contract work recognised as contract liabilities under “Trade and other payables” (note 29)	(98)	(5)
	(54)	100

## Notes to the financial statements

for the year ended 31 December 2023

### 28 Cash and bank balances and movements in the carrying amounts of items relating to financing activities

#### (a) Cash and cash equivalents comprise:

	2023 HK\$ million	2022 HK\$ million
Deposits with banks and other financial institutions	16,883	7,189
Cash at bank and in hand	4,740	4,106
Cash and bank balances in the consolidated statement of financial position	21,623	11,295
Less:		
Deposits with banks and other financial institutions over three months of maturity at acquisition	(2,698)	(1,468)
Cash restricted for use	(287)	(165)
Cash and cash equivalents in the consolidated cash flow statement	18,638	9,662

At 31 December 2023, cash and bank balances in the consolidated statement of financial position included bank balances in the aggregate amount of HK\$287 million (2022: HK\$165 million) which were restricted for use and comprised the guarantee deposits for the construction of certain property development projects under pre-sales in mainland China.

## Notes to the financial statements

for the year ended 31 December 2023

### 28 Cash and bank balances and movements in the carrying amounts of items relating to financing activities (continued)

#### (b) Movements in the carrying amounts of items relating to financing activities

	Lease liabilities HK\$ million (note 30)	Bank loans HK\$ million (note 31)	Guaranteed notes HK\$ million (note 32)	Derivative financial instruments, net HK\$ million (note 23)	Amount due to a fellow subsidiary HK\$ million (note 33)	Amounts due to related companies HK\$ million (note 34)	Amounts due to non-controlling interests and joint ventures, net HK\$ million	Total HK\$ million
At 1 January 2022	541	74,358	25,381	(196)	53,710	3,176	7,035	164,005
<b>Changes from financing cash flows:</b>								
Advance from non-controlling interests, net	-	-	-	-	-	-	60	60
Proceeds from new bank loans/ guaranteed notes	-	59,858	4,269	-	-	-	-	64,127
Repayment of bank loans/ guaranteed notes	-	(73,355)	(1,578)	-	-	-	-	(74,933)
Increase in amount due to a fellow subsidiary	-	-	-	-	2,297	-	-	2,297
Decrease in amounts due to related companies	-	-	-	-	-	(69)	-	(69)
Payments of principal portion of lease liabilities	(334)	-	-	-	-	-	-	(334)
Interest and other borrowing costs paid during the year	(36)	(1,268)	(700)	(99)	(1,109)	(96)	(214)	(3,522)
Total changes from financing cash flows	(370)	(14,765)	1,991	(99)	1,188	(165)	(154)	(12,374)
<b>Exchange adjustments</b>	-	(893)	(526)	-	-	(268)	-	(1,687)
<b>Changes in fair value</b>	-	-	-	286	-	-	-	286
<b>Other changes:</b>								
Interest expenses (before capitalisation) for the year (note 8(a))	36	1,192	751	106	1,109	111	214	3,519
Other borrowing costs (before capitalisation) for the year (note 8(a))	-	128	3	-	-	-	-	131
Increase in lease liabilities from entering into new leases during the year	619	-	-	-	-	-	-	619
Others	(17)	(56)	(37)	(7)	-	-	(18)	(135)
Total other changes	638	1,264	717	99	1,109	111	196	4,134
At 31 December 2022	809	59,964	27,563	90	56,007	2,854	7,077	154,364

## Notes to the financial statements

for the year ended 31 December 2023

### 28 Cash and bank balances and movements in the carrying amounts of items relating to financing activities (continued)

#### (b) Movements in the carrying amounts of items relating to financing activities (continued)

	Lease liabilities HK\$ million (note 30)	Bank loans HK\$ million (note 31)	Guaranteed notes HK\$ million (note 32)	Derivative financial instruments, net HK\$ million (note 23)	Amount due to a fellow subsidiary HK\$ million (note 33)	Amounts due to related companies HK\$ million (note 34)	Amounts due to non-controlling interests and joint ventures, net HK\$ million	Total HK\$ million
At 1 January 2023	809	59,964	27,563	90	56,007	2,854	7,077	154,364
Additions through acquisitions of subsidiaries (note 39(a))	–	734	–	–	–	–	–	734
<b>Changes from financing cash flows:</b>								
Advance from non-controlling interests, net	–	–	–	–	–	–	108	108
Proceeds from new bank loans/guaranteed notes	–	56,067	7,064	–	–	–	–	63,131
Repayment of bank loans/guaranteed notes	–	(50,539)	(9,274)	–	–	–	–	(59,813)
Increase in amount due to a fellow subsidiary	–	–	–	–	6,420	–	–	6,420
Increase in amounts due to related companies	–	–	–	–	–	729	–	729
Payments of principal portion of lease liabilities	(329)	–	–	–	–	–	–	(329)
Interest and other borrowing costs (paid)/ received during the year	(40)	(2,845)	(811)	75	(2,791)	(99)	(221)	(6,732)
Total changes from financing cash flows	(369)	2,683	(3,021)	75	3,629	630	(113)	3,514
Exchange adjustments	–	(49)	315	–	21	74	–	361
Changes in fair value	–	–	–	508	–	–	–	508
<b>Other changes:</b>								
Interest expenses/ (interest income) (before capitalisation) for the year (note 8(a))	40	2,746	931	(63)	2,791	99	221	6,765
Other borrowing costs (before capitalisation) for the year (note 8(a))	–	152	2	–	–	–	–	154
Increase in lease liabilities from entering into new leases during the year	774	–	–	–	–	–	–	774
Others	(2)	(78)	(107)	(12)	–	–	(287)	(486)
Total other changes	812	2,820	826	(75)	2,791	99	(66)	7,207
At 31 December 2023	1,252	66,152	25,683	598	62,448	3,657	6,898	166,688

## Notes to the financial statements

for the year ended 31 December 2023

### 28 Cash and bank balances and movements in the carrying amounts of items relating to financing activities (continued)

#### (c) Total cash outflow for leases (under which the Group is the lessee)

Amounts included in the Group's consolidated cash flow statement for leases (under which the Group is the lessee) comprise the following:

	2023 HK\$ million	2022 HK\$ million
Within operating cash flows (relating to short-term leases which fall within the "practical expedient" under HKFRS 16 (before capitalisation))	10	20
Within financing cash flows (note 28(b))	369	370
Total cash outflows recognised in the Group's consolidated cash flow statement	379	390

### 29 Trade and other payables

	2023 HK\$ million	2022 HK\$ million
Creditors and accrued expenses (other than those transferred to the disposal group (see note 37))	9,342	8,581
Gross amount due to customers for contract work (note 27) <sup>(#)</sup>	98	5
Rental and other deposits received (other than those transferred to the disposal group (see note 37))	1,954	1,905
Forward sales deposits received and other contract liabilities <sup>(#)</sup>	4,899	3,909
Derivative financial instruments (note 23)	109	205
Amounts due to associates	1,812	1,759
Amounts due to joint ventures	10,148	9,909
	28,362	26,273

<sup>(#)</sup> These balances represented the excess of cumulative payments made by customers over the cumulative revenue recognised in profit or loss at the end of the reporting period, and were recognised as contract liabilities (see note 2(q)).

#### Provision for long service payment

The Amendment Ordinance (see note 2(b)(ii)) was enacted in June 2022 which abolishes the use of the accrued benefits of employers' mandatory contributions under the Mandatory Provident Fund Schemes Ordinance and/or Occupational Retirement Schemes Ordinance to offset severance payment and long service payment (the "Offsetting Arrangement"). The abolishment of the Offsetting Arrangement would increase the state benefits that affect the long service payment payable by the employer. In accordance with the requirement of HKAS 19, management has re-measured the provision for long service payment to reflect the financial impact of the abolishment of the Offsetting Arrangement. As a result, a provision for long service payment in the amount of HK\$52 million has been recognised at 31 December 2023 (2022: HK\$48 million) which is included in "Creditors and accrued expenses" above.

## 29 Trade and other payables (continued)

Typical payment terms which impact on the amount of contract liabilities recognised are as follows:

*Forward sales deposits received*

The Group receives 5% to 15% of the amount of sale consideration as deposits from customers when they sign the sale and purchase agreements relating to property sales. Such deposit is recognised as a contract liability until the property is completed and legally assigned to the customer. The rest of the sale consideration is typically paid when legal assignment is completed.

However, depending on market conditions, the Group may offer to customers a discount compared to the listed sales price, provided that the customers agree to pay the balance of the sale consideration early while construction is still ongoing, rather than upon legal assignment. Such advance payment schemes result in contract liabilities being recognised throughout the remaining property construction period for the full amount of the sale consideration.

**Movements in contract liabilities**

	Forward sales deposits received and other contract liabilities	
	2023 HK\$ million	2022 HK\$ million
At 1 January	3,909	6,136
Decrease in contract liabilities as a result of recognising revenue during the year that was included in the contract liabilities at the beginning of the year	(2,876)	(5,796)
Increase in contract liabilities as a result of forward sales deposits received from customers during the year in relation to property projects held for/under development and completed property projects pending assignment/completion, and other contract liabilities in relation to provision of services at the end of the year	3,866	3,569
<b>At 31 December</b>	<b>4,899</b>	<b>3,909</b>

- (a) All of the Group's trade and other payables are expected to be settled within one year or are repayable on demand except for an amount of HK\$1,281 million (2022: HK\$1,086 million) which is expected to be settled after more than one year from the end of the reporting period.
- (b) At the end of the reporting period, the ageing analysis of trade creditors (which are included in trade and other payables), based on the due dates for settlement, is as follows:

	2023 HK\$ million	2022 HK\$ million
Due within 1 month or on demand	1,384	1,983
Due after 1 month but within 3 months	645	375
Due after 3 months but within 6 months	277	326
Due after 6 months	1,733	1,573
	<b>4,039</b>	<b>4,257</b>

## Notes to the financial statements

for the year ended 31 December 2023

### 29 Trade and other payables (continued)

- (c) The amounts due to associates and joint ventures at 31 December 2023 and 31 December 2022 are unsecured, interest-free and have no fixed terms of repayment except for aggregate amounts due to certain associates and certain joint ventures of HK\$2,503 million (2022: HK\$2,894 million) which are unsecured, interest-bearing at interest rates ranging from 2.80% to 3.80% and RMB Loan Prime Rate less 0.2% (2022: ranging from 3.65% to 3.85%) per annum and wholly repayable between 29 January 2024 and 27 November 2024 (2022: between 20 January 2023 and 8 December 2023).

### 30 Lease liabilities

	2023 HK\$ million	2022 HK\$ million
At 1 January	809	541
Additions for the year (notes 17 and 28(b))	774	619
Change in basic rent due to modification of certain lease terms (note 17)	(2)	–
Lease payments made during the year (note 28(b))	(369)	(370)
Reclassification of rental deposits paid from trade and other receivables	–	(17)
Finance costs on lease liabilities for the year (notes 8(a) and 28(b))	40	36
<b>At 31 December</b>	<b>1,252</b>	<b>809</b>

	2023 HK\$ million	2022 HK\$ million
<b>Represented by:</b>		
Amount classified under current liabilities		
– contractual maturity within 1 year	280	252
Amounts classified under non-current liabilities		
– contractual maturity after 1 year but within 2 years	234	142
– contractual maturity after 2 years but within 5 years	608	266
– contractual maturity after 5 years	130	149
	972	557
	1,252	809

The carrying balances of the lease liabilities are amortised to nil on the expiry dates of the Remaining Leases.

## Notes to the financial statements

for the year ended 31 December 2023

### 31 Bank loans

The Group's bank loans are repayable as follows:

	2023 HK\$ million	2022 HK\$ million
Within 1 year and included in current liabilities	24,500	21,737
After 1 year and included in non-current liabilities		
– After 1 year but within 2 years	15,102	17,533
– After 2 years but within 5 years	13,002	13,363
– After 5 years	13,548	7,331
	41,652	38,227
	66,152	59,964

At 31 December 2023 and 31 December 2022, all of the bank loans were unsecured.

Certain of the Group's banking facilities are subject to the fulfilment of covenants relating to certain ratios in the Group's statement of financial position and minimum net assets requirement, as are commonly found in lending arrangements with financial institutions. Any breach of the covenants by the Group would result in the drawdown facilities to become repayable on demand. The Group regularly monitors its compliance with those covenants. Further details of the Group's management of liquidity risk are set out in note 4(b). At 31 December 2023 and 31 December 2022, none of the covenants relating to the drawdown facilities had been breached.

### 32 Guaranteed notes

	2023 HK\$ million	2022 HK\$ million
Guaranteed notes issued pursuant to the Medium Term Note Programme	25,683	27,563
	25,683	27,563

The Group's guaranteed notes are repayable as follows:

	2023 HK\$ million	2022 HK\$ million
Within 1 year and included in current liabilities	6,244	8,916
After 1 year and included in non-current liabilities		
– After 1 year but within 2 years	9,638	6,035
– After 2 years but within 5 years	3,960	6,635
– After 5 years	5,841	5,977
	19,439	18,647
	25,683	27,563



## Notes to the financial statements

for the year ended 31 December 2023

### 32 Guaranteed notes (continued)

#### Guaranteed notes issued pursuant to the Medium Term Note Programme (the "MTN Programme")

On 6 May 2022, the Company increased the maximum aggregate principal amount of notes to be guaranteed by the Company and outstanding at any one time under the MTN Programme, from US\$5,000 million to US\$7,000 million. The aggregate carrying amounts of the guaranteed notes issued under the MTN Programme during the year ended 31 December 2023 were HK\$3,750 million, US\$103 million and RMB2,255 million, and the guaranteed notes issued under the MTN Programme which remained outstanding at 31 December 2023 comprised HK\$13,725 million, US\$1,098 million, RMB3,005 million and ¥2,000 million (2022: the aggregate carrying amounts of the guaranteed notes issued under the MTN Programme during the year were HK\$3,350 million, US\$55 million and RMB400 million, and the guaranteed notes issued under the MTN Programme which remained outstanding at 31 December 2022 comprised HK\$14,202 million, US\$995 million, RMB4,932 million and ¥2,000 million).

The guaranteed notes which remained outstanding at 31 December 2023 under the MTN Programme were issued by a wholly-owned subsidiary of the Company during the period between 20 October 2011 and 3 August 2023 (2022: between 20 October 2011 and 6 September 2022), and bear coupon rates ranging from 0.80% to 6.66% per annum (2022: 0.80% to 6.42% per annum) payable quarterly, semi-annually or annually in arrears, and have maturity dates between 11 January 2024 (which had already been repaid by the Group on the maturity date) and 9 March 2035 (2022: between 14 January 2023 (which had already been repaid by the Group on the maturity date) and 9 March 2035).

### 33 Amount due to a fellow subsidiary

At 31 December 2023 and 31 December 2022, all of the amount due to a fellow subsidiary (being a wholly-owned subsidiary of the ultimate controlling party of the Group) was unsecured, interest-bearing and was not expected to be settled within one year from the end of the reporting period, and has no fixed terms of repayment. At 31 December 2023, the amount due to a fellow subsidiary included an amount denominated in Renminbi in the equivalent amount of HK\$1,256 million (notes 4(d) and 4(e)) (2022: Nil).

### 34 Amounts due to related companies

At 31 December 2023 and 31 December 2022, all of the amounts due to related companies were unsecured, interest-bearing and repayable as follows:

	2023 HK\$ million	2022 HK\$ million
Within 1 year and included in current liabilities	268	2,427
After 1 year and included in non-current liabilities		
– After 1 year but within 2 years	–	427
– After 2 years but within 5 years	3,389	–
	3,389	427
	3,657	2,854

## 35 Non-controlling interests

Included in the Group's non-controlling interests of HK\$17,558 million at 31 December 2023 (2022: HK\$17,204 million) are (i) an amount of HK\$12,528 million related to Miramar's consolidated net assets attributable to the non-controlling interests at 31 December 2023 (2022: HK\$12,391 million); and (ii) an amount of HK\$187 million related to the non-controlling interests in Miramar's subsidiaries as 31 December 2023 (2022: HK\$155 million).

## 36 Capital and reserves

### (a) Movements in components of equity

The reconciliation between the opening and closing balances during the year of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity. Details of changes in the Company's individual components of equity between the beginning and the end of the year are set out in note 44(b).

### (b) Nature and purpose of reserves

#### (i) *Property revaluation reserve*

The property revaluation reserve relates to other land and buildings. Where other land and buildings is reclassified to investment properties, the cumulative increase in fair value at the date of reclassification is included in the property revaluation reserve, and will be transferred to retained profits upon the retirement or disposal of the relevant property.

#### (ii) *Exchange reserve*

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policy set out in note 2(z).

#### (iii) *Fair value reserve (non-recycling)*

The fair value reserve (non-recycling) comprises the cumulative net change in the fair value of equity investment designated at FVOCI under HKFRS 9 held at the end of the reporting period (see note 2(g)).

#### (iv) *Hedging reserve*

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of a derivative financial instrument which is designated as a hedge of the variability in cash flows of a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk of a committed future transaction, in accordance with the accounting policy adopted for cash flow hedges in note 2(i).

#### (v) *Other reserves*

Other reserves mainly comprise the statutory reserve set up for enterprises established in mainland China. According to the relevant rules and regulations in the People's Republic of China ("the PRC") applicable to wholly foreign-owned enterprises, a wholly foreign-owned enterprise is required to transfer at least 10% of its profit after taxation, as determined under the PRC Accounting Regulations, to a reserve fund until the reserve fund balance reaches 50% of the relevant enterprise's registered capital.

## Notes to the financial statements

for the year ended 31 December 2023

### 37 Disposal group

On 10 December 2023, the Group entered into a conditional agreement with an independent third party pursuant to which the Group transferred to such independent third party its entire interest in and shareholder's loan to a wholly-owned subsidiary which owns "Harbour East" (being an investment property at No. 218 Electric Road, North Point, Hong Kong) for a cash consideration of HK\$2,208 million (subject to adjustment). On 28 January 2024, the transaction contemplated under the transfer was completed. Loss attributable to the Group's post-tax reported profit and gain attributable to the Group's post-tax underlying profit, in the amounts of HK\$2 million and HK\$1,407 million respectively, have been recognised by the Group for the year ending 31 December 2024. The disposal group also included the transfer of certain other investment property in Hong Kong (which had already been completed on 1 March 2024).

At 31 December 2023, the major classes of assets and liabilities of the disposal group classified as held for sale were as follows:

	2023 HK\$ million
<b>Assets</b>	
Investment properties (note 16(a))	2,319
Trade receivables	6
Prepayments and deposits	1
	2,326
<b>Liabilities</b>	
Creditors and accrued expenses	(28)
Rental and other deposits received	(11)
	(39)
<b>Net assets classified as held for sale</b>	<b>2,287</b>

## 38 Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that the Group can continue to provide financial returns to shareholders and by securing access to financing sources at reasonable costs.

The Group regularly reviews and manages its capital structure under the policy of prudent financial management. The Group maintains a financially sound capital position and, where appropriate, makes adjustments to its capital structure in light of remarkable changes in the financial and capital markets and in economic conditions.

The Group monitors its capital structure on the basis of gearing ratio, which is one of the most commonly adopted measurement standards for capital management by companies engaged in the businesses of property development and property investment. Gearing ratio is calculated based on the net debt (being the aggregate of the Group's bank and other borrowings and the amounts due to related companies (collectively, the "Total debt") less cash and bank balances) and shareholders' funds of the Group at the end of the reporting period.

During the year ended 31 December 2023, the Group's strategy, which was unchanged from that for the corresponding year ended 31 December 2022, was to secure long-term funding sources at attractive borrowing costs so as to finance the development of the Group's land bank in Hong Kong and mainland China in the coming years. The Group continued to maintain a low gearing ratio during the year, which has the effect of minimising any unfavourable impact on the Group arising from any unforeseeable adverse changes in the local and/or international financial markets, capital markets and economic conditions.

The Group's gearing ratios at 31 December 2023 and 31 December 2022 were as follows:

	2023 HK\$ million	2022 HK\$ million
Bank and other borrowings (including guaranteed notes) repayable:		
– Within 1 year	30,744	30,653
– After 1 year but within 2 years	24,740	23,568
– After 2 years but within 5 years	16,962	19,998
– After 5 years	19,389	13,308
Amounts due to related companies (note 34)	3,657	2,854
Total debt	95,492	90,381
Less: Cash and bank balances	(21,623)	(11,295)
Net debt	73,869	79,086
Shareholders' funds	326,542	327,948
Gearing ratio (%)	22.6%	24.1%

Neither the Company nor any of its subsidiaries was subject to externally imposed capital requirements during the year and at 31 December 2023 and 31 December 2022.

## Notes to the financial statements

for the year ended 31 December 2023

### 39 Acquisitions and transfer of subsidiaries

#### (a) Acquisitions of subsidiaries

The Group acquired certain subsidiaries during the year ended 31 December 2023 which includes an increase in the Group's investments in two joint ventures to become wholly-owned subsidiaries (2022: None). Details of the significant acquisition are set out below.

On 9 March 2023, the Group acquired from CIFI Holdings (Group) Co. Ltd. ("CIFI") its entire interest in a joint venture which is engaged in property development in Shijiazhuang, Hebei Province, mainland China, for an aggregate consideration of RMB948 million (equivalent to approximately HK\$1,072 million) (the "Shijiazhuang Transaction"). As a result, the Group's interest in the Shijiazhuang project has increased from 50% before the completion of the Shijiazhuang Transaction to 100% at 31 December 2023.

The fair value of the assets acquired and liabilities assumed at the respective dates of acquisitions of the subsidiaries were as follows:

	2023 HK\$ million
Other property, plant and equipment (note 16(a))	1
Interest in joint ventures	109
Inventories	3,351
Trade and other receivables	653
Cash and bank balances	148
Trade and other payables	(269)
Bank loans (note 28(b))	(734)
Fair value of identifiable net assets	3,259
<b>Represented by:</b>	
Cash consideration paid	36
Consideration payable	31
Carrying amount of interest in an associate	230
Fair value of the Group's previously held interest in joint ventures prior to the acquisitions	2,962
	3,259
<b>Net cash inflow/(outflow) in respect of the acquisitions:</b>	
Cash consideration paid	(36)
Cash and bank balances acquired	148
Net cash inflow	112

## 39 Acquisitions and transfer of subsidiaries (continued)

**(b) Transfer of a subsidiary**

During the corresponding year ended 31 December 2022, the Group transferred 50% equity interest in a wholly-owned subsidiary, which is engaged in the development of a site owned by the Urban Renewal Authority (“URA”) at Bailey Street/Wing Kwong Street, To Kwa Wan, Kowloon, Hong Kong, to two independent third parties. Upon completion of such transfer, the wholly-owned subsidiary became a joint venture of the Group and in which the Group has a 50% resultant equity interest.

The transfer had the following effect on the Group’s assets and liabilities:

	2022 HK\$ million
Investment properties under development (note 16(a))	1,588
Inventories	6,664
Interest in a joint venture	(4,126)
Net gain or loss on transfer	–
<b>Total consideration</b>	<b>4,126</b>
<b>Net cash inflow in respect of the transfers:</b>	
Total consideration	4,126

## 40 Capital commitments

At 31 December 2023, the Group had capital commitments not provided for in these financial statements as follows:

	2023 HK\$ million	2022 HK\$ million
<b>(a)</b> Contracted for the acquisition of property and future development expenditure and the related costs of internal fixtures and fittings	<b>5,939</b>	5,468
Future development expenditure and the related costs of internal fixtures and fittings approved by the Directors but not contracted for	<b>14,191</b>	12,474
	<b>20,130</b>	17,942
<b>(b) In relation to the capital commitments undertaken by joint ventures and certain associates attributable to the Group:</b>		
Contracted for the acquisition of property and future development expenditure and the related costs of internal fixtures and fittings	<b>4,120</b>	4,273
Future development expenditure and the related costs of internal fixtures and fittings approved by the Directors but not contracted for	<b>4,701</b>	7,018
	<b>8,821</b>	11,291

## Notes to the financial statements

for the year ended 31 December 2023

### 41 Significant leasing arrangements

#### (a) Lessor

The Group leases out a number of land/building facilities. The leases typically run for an initial period of one to three years, with an option to renew the lease after that date at which time all terms are re-negotiated. Further details of the carrying value of the properties are contained in note 16.

The total future minimum lease payments under non-cancellable leases are receivable as follows:

	2023 HK\$ million	2022 HK\$ million
Within 1 year	5,032	4,772
After 1 year but within 2 years	3,344	3,109
After 2 years but within 3 years	1,703	1,671
After 3 years but within 4 years	934	796
After 4 years but within 5 years	581	589
After 5 years	507	485
	<b>12,101</b>	<b>11,422</b>

#### (b) Lessee

The Group leases a number of building facilities under operating leases. The leases typically run for an initial period of one to five years, with an option to renew the lease after that date at which time all terms are re-negotiated.

### 42 Contingent liabilities

At 31 December 2023 and 31 December 2022, contingent liabilities of the Group were as follows:

- (a) an amount of HK\$11 million (2022: HK\$11 million) relating to the Group's undertaking to indemnify Sunlight REIT for any tax liabilities relating to events occurred on or before the completion of the sale of certain subsidiaries and shareholders' loans to Sunlight REIT (the "Completion") in December 2006, clawback of commercial building allowances and capital allowances granted up to the Completion and reclassification of the properties before or upon the Completion, pursuant to Deeds of Tax Covenant entered into between the Group and Sunlight REIT;
- (b) an aggregate attributable amount of HK\$890 million (2022: HK\$2,277 million) relating to performance bonds, guarantees and undertakings for the due and proper performance of the obligations of the Group's projects held by subsidiaries and joint ventures, the decrease of which was mainly attributable to the release of the Group's guarantees to certain banks in relation to the finance undertakings by such banks in favour of the HKSAR Government following the completion of the Group's three residential development projects in Hong Kong, namely "The Harmonie", "One Innovale • Cabanna" and "Henley Park" under the terms and conditions of the relevant land grants;
- (c) an amount of HK\$1,394 million (2022: HK\$1,604 million) relating to guarantees given by the Group to financial institutions on behalf of purchasers of property units of the Group's development projects in mainland China in relation to which the related Building Ownership Certificate (房產證) had not yet been issued at 31 December 2023 (and such guarantees will be released upon the issuance of the Building Ownership Certificate);
- (d) an amount of HK\$430 million (2022: HK\$430 million) relating to the Group's attributable and proportional share (in accordance with the Group's attributable interest in a joint venture engaged in the development of commercial properties in "Citygate", Tung Chung, Lantau Island, Hong Kong and in which the Group has a 20% interest) of contingent liabilities in respect of an irrevocable, unconditional and several guarantee given by the Group to the lending bank in relation to the amount drawn down on a loan facility which was entered into on 26 April 2021 between such lending bank and the joint venture;

## 42 Contingent liabilities (continued)

At 31 December 2023 and 31 December 2022, contingent liabilities of the Group were as follows: (continued)

- (e) an irrevocable and unconditional guarantee issued by the Company in favour of URA in relation to the obligations of a wholly-owned subsidiary of the Company (“First Developer”) under the Development Agreement dated 21 November 2018 between URA and the First Developer which includes the construction and delivery by the First Developer, on or before certain prescribed dates, of certain properties whose ownership shall be retained by URA absolutely for such purposes and usages to be decided by URA at its sole discretion in relation to a land parcel registered in the Land Registry as New Kowloon Inland Lot No. 6585 (which has been developed by the Group to become the residential property project “The Harmonie”, and the occupation permit of which was issued on 3 November 2022);
- (f) amounts of HK\$1,670 million (2022: HK\$1,670 million), HK\$2,100 million (2022: HK\$2,100 million), HK\$1,314 million (2022: HK\$1,314 million) and HK\$2,940 million (2022: HK\$2,940 million) relating to the Group’s attributable and proportional shares (in accordance with the Group’s attributable interests in four joint ventures engaged in the development of residential properties at The Kai Tak Development Area, and in which the Group has 29.3% interest, 30% interest, 18% interest and 30% interest respectively) of contingent liabilities in respect of irrevocable, unconditional and several guarantees given by the Group to certain lending banks in relation to the maximum amounts which may be drawn down on certain loan facilities which were entered into on 8 July 2019, 4 December 2019, 1 June 2020 and 30 October 2020 respectively between such lending banks and the four joint ventures;
- (g) an irrevocable and unconditional guarantee issued by the Company in favour of URA to undertake and guarantee the fulfilment of all the obligations of another wholly-owned subsidiary of the Company (“Second Developer”) under the Development Agreement dated 12 October 2021 between URA and the Second Developer which relates to the development of a site owned by URA at Bailey Street/Wing Kwong Street, To Kwa Wan, Kowloon, Hong Kong. The said guarantee has been replaced by a new guarantee dated 24 February 2022 (“New Guarantee”) which was executed by the Company, Empire Development Hong Kong (BVI) Limited (“Empire”) and Hysan Development Company Limited (“Hysan”) as guarantors in favour of URA in relation to the change in the shareholding structure of the Second Developer which was completed on 24 February 2022, as a result of which the Group, Empire and Hysan are beneficially interested in 50%, 25% and 25% respectively in the resultant issued share capital of the Second Developer. Under the New Guarantee, the Group’s contingent liabilities shall be reduced to such amount representing the Group’s 50% attributable interest in the Second Developer as a joint venture;
- (h) as a consequence of a loan facility of up to HK\$3,276 million (2022: HK\$3,276 million) entered into between a lending bank and the Second Developer (as defined above) on 25 July 2022, the Group is exposed to contingent liabilities of up to HK\$1,638 million (2022: HK\$1,638 million) in respect of an irrevocable, unconditional and several guarantee given by the Group to the said lending bank in relation to the repayment obligations for up to 50% of the maximum amount which may be drawn down by the Second Developer on such loan facility, and which is attributable and proportional to the Group’s 50% equity interest in the Second Developer as a joint venture; and
- (i) a surety bond in the amount of HK\$3 million which had been executed on 1 October 2022 by Megastrength Security Services Company Limited, a wholly-owned subsidiary of the Company, in favour of Link Property Management Services Limited (“LPMSL”) in relation to the provision of property management support services to certain shopping centres, carparks and cooked-food stalls for LPMSL under a contract of three years from 1 October 2022 to 30 September 2025 (both dates inclusive). The surety bond was released during the year ended 31 December 2023.



## Notes to the financial statements

for the year ended 31 December 2023

### 43 Material related party transactions

In addition to the transactions and balances disclosed elsewhere in these financial statements, the Group entered into the following material related party transactions during the year:

#### (a) Transactions with fellow subsidiaries

Details of material related party transactions during the year between the Group and its fellow subsidiaries are as follows:

	2023 HK\$ million	2022 HK\$ million
Rental income ( <i>note (iii)</i> )	6	6
Other interest expense and borrowing costs ( <i>note (i)</i> )	2,797 <sup>#</sup>	1,119 <sup>#</sup>
Administration fee income ( <i>note (ii)</i> )	11	11

#### (b) Transactions with associates and joint ventures

Details of material related party transactions during the year between the Group and its associates and joint ventures are as follows:

	2023 HK\$ million	2022 HK\$ million
Construction income ( <i>note (iii)</i> )	1,170	642
Rental income ( <i>note (iii)</i> )	20	11
Cash rental paid ( <i>notes (iii) and (vi)</i> )	208	228
Management fee income ( <i>note (iii)</i> )	15	121
Security guard service fee income ( <i>notes (iii) and (vii)</i> )	31	27
Other interest income ( <i>note (i)</i> )	396	467
Other interest expenses ( <i>note (i)</i> )	104	158
Rental commission income ( <i>note (iii)</i> )	9	8
Telecommunication network installation expenses ( <i>note (iii)</i> )	15	10
Sale of properties income ( <i>note (iii)</i> )	81	–
Property and leasing management service fee income and other ancillary property service fee income ( <i>note (v)</i> )	24 <sup>#</sup>	–
Asset management service fee income ( <i>note (v)</i> )	46 <sup>#</sup>	–

At 31 December 2023, the net amount due from Sunlight REIT was HK\$30 million (2022: HK\$30 million) and was unsecured, interest-free and has no fixed terms of repayment. The amount is included in “Trade and other receivables” under current assets (*note 26*).

## 43 Material related party transactions (continued)

## (c) Transactions with related companies

- (i) Details of material related party transactions during the year between the Group and its related companies which are controlled by private family trusts of a director of the Company are as follows:

	2023 HK\$ million	2022 HK\$ million
Rental income (note (iii))	78 <sup>#</sup>	73 <sup>#</sup>

- (ii) During the year ended 31 December 2023, the Group's interest expenses (note (i)) payable to related companies controlled by relatives of certain directors of the Company amounted in aggregate to HK\$99 million (2022: HK\$111 million).

Notes:

- (i) Interest income and expense were calculated on the balance of loans outstanding from time to time by reference to Hong Kong Interbank Offered Rate, Hong Kong dollar prime rate, Renminbi Loan Prime Rate, Renminbi benchmark loan rates announced by the People's Bank of China or interest rates stipulated in the loan agreements (as appropriate).
- (ii) This transaction represented cost reimbursements or cost reimbursements plus certain percentage thereon as service fees.
- (iii) In the opinion of the Directors, these transactions were carried out on normal commercial terms and in the ordinary course of business.
- (iv) The amount due to a fellow subsidiary and the amounts due to related companies at 31 December 2023 and 31 December 2022 are referred to in the Group's consolidated statements of financial position at 31 December 2023 and 31 December 2022, and the terms of which are set out in notes 33 and 34 respectively. The amounts due from/to associates and joint ventures at 31 December 2023 and 31 December 2022 are set out in notes 21, 22, 26 and 29.
- (v) For the year ended 31 December 2023, the amounts related to fee incomes from Sunlight REIT for the period from 30 June 2023 to 31 December 2023, during which Sunlight REIT was recognised by the Group as a listed associate (see note 5). The transactions were conducted in accordance with the terms of the respective agreements/deeds entered into between the Group and Sunlight REIT.
- (vi) The amount of HK\$208 million for the year ended 31 December 2023 also included the cash rental paid to Sunlight REIT in the amount of HK\$5 million for the period from 30 June 2023 to 31 December 2023, during which Sunlight REIT was recognised by the Group as a listed associate (see note 5). The transaction was conducted in accordance with the terms of the respective agreements/deeds entered into between the Group and Sunlight REIT.
- (vii) The amount of HK\$31 million for the year ended 31 December 2023 also included the security guard service fee income from Sunlight REIT in the amount of HK\$Nil for the period from 30 June 2023 to 31 December 2023, during which Sunlight REIT was recognised by the Group as a listed associate (see note 5). The transaction was conducted in accordance with the terms of the respective agreements/deeds entered into between the Group and Sunlight REIT.

## Notes to the financial statements

for the year ended 31 December 2023

### 43 Material related party transactions (continued)

#### (d) Transactions with Sunlight REIT (as a connected person of the Company)

Details of the material related party transactions during the year between the Group and Sunlight REIT (which is deemed as a connected person of the Company under the Listing Rules as from 30 April 2009) are as follows:

	2023 HK\$ million	2022 HK\$ million
Property and leasing management service fee income and other ancillary property service fee income	22 <sup>#</sup>	44 <sup>#</sup>
Asset management service fee income	47 <sup>#</sup>	90 <sup>#</sup>
Cash rental paid	5	11
Security guard service fee income	— <sup>#</sup>	1 <sup>#</sup>

The amounts for the year ended 31 December 2023 as referred to above relate to the transactions between the Group and Sunlight REIT during the period from 1 January 2023 to 29 June 2023 (being the date immediately before Sunlight REIT became a listed associate of the Group).

The above transactions were conducted in accordance with the terms of the respective agreements/deeds entered into between the Group and Sunlight REIT.

#### (e) Transactions with a director of the Company and a company owned by him

- (i) Dr Lee Ka Kit, a director of the Company, made an advance (“advance”) in the outstanding balance of HK\$44 million at 31 December 2023 (2022: HK\$44 million) to Henderson (China) Investment Company Limited (“HCI”), an indirect wholly-owned subsidiary of the Company, for the purpose of funding HCI’s business operation in mainland China. The advance is unsecured, interest-free and has no fixed terms of repayment.
- (ii) Dr Lee Ka Kit, through a company owned by him (the “entity”), has separate interest in an associate of the Group and through which the Group holds its interest in a development project in mainland China. The entity agreed to provide and had provided finance in the form of interest-free advances to such associate in accordance with the percentage of its equity interest in such associate. At 31 December 2023, the outstanding balance of the advance by the entity to the abovementioned associate amounted to HK\$80 million (2022: HK\$80 million). Such amount is unsecured and has no fixed terms of repayment.

#### (f) Key management personnel

Remuneration for key management personnel are disclosed in note 9.

<sup>#</sup> These related party transactions (and, included in the rental income of HK\$78 million (2022: HK\$73 million) from related companies during the year ended 31 December 2023 as referred to in note (c) above, an amount of HK\$42 million (2022: HK\$41 million)) also constitute connected transactions and/or continuing connected transactions under the Listing Rules, details of which are set out in the paragraph headed “Interests in Transactions, Arrangements or Contracts and Connected Transactions/Continuing Connected Transactions” in the Report of the Directors set out in the Company’s annual reports for the years ended 31 December 2023 and 31 December 2022.

## Notes to the financial statements

for the year ended 31 December 2023

### 44 Statement of financial position and changes in equity of the Company

#### (a) Statement of financial position

	Note	At 31 December 2023 HK\$ million	At 31 December 2022 HK\$ million
<b>Non-current assets</b>			
Investment properties		14	14
Interest in subsidiaries	20	130,001	133,001
Interest in associates		95	166
Interest in joint ventures		1,270	1,677
		<b>131,380</b>	134,858
<b>Current assets</b>			
Trade and other receivables		65	75
Cash and bank balances		2	2
		<b>67</b>	77
<b>Current liability</b>			
Trade and other payables		34	30
		<b>34</b>	30
<b>Net current assets</b>			
		<b>33</b>	47
<b>Total assets less current liability</b>			
		<b>131,413</b>	134,905
<b>Non-current liabilities</b>			
Amounts due to subsidiaries		18,864	22,273
Amounts due to associates		2	–
Amounts due to joint ventures		41	54
		<b>18,907</b>	22,327
<b>NET ASSETS</b>			
		<b>112,506</b>	112,578
<b>CAPITAL AND RESERVE</b>			
Share capital	44(b)	52,345	52,345
Retained profits	44(c)	60,161	60,233
<b>TOTAL EQUITY</b>			
		<b>112,506</b>	112,578

Approved and authorised for issue by the Board of Directors on 21 March 2024.

**Dr Lee Ka Kit**  
**Dr Lee Ka Shing**

*Directors*

## Notes to the financial statements

for the year ended 31 December 2023

### 44 Statement of financial position and changes in equity of the Company (continued)

#### (b) Movements in equity

	Note	Share capital HK\$ million	Retained profits HK\$ million	Total HK\$ million
<b>Balance at 1 January 2022</b>		52,345	61,448	113,793
<b>Changes in equity for 2022:</b>				
Profit and total comprehensive income for the year		–	7,500	7,500
Dividend approved and paid in respect of the previous financial year	12(b)	–	(6,294)	(6,294)
Dividend declared and paid in respect of the current year	12(a)	–	(2,421)	(2,421)
<b>Balances at 31 December 2022 and 1 January 2023</b>		<b>52,345</b>	<b>60,233</b>	<b>112,578</b>
<b>Changes in equity for 2023:</b>				
Profit and total comprehensive income for the year		–	8,643	8,643
Dividend approved and paid in respect of the previous financial year	12(b)	–	(6,294)	(6,294)
Dividend declared and paid in respect of the current year	12(a)	–	(2,421)	(2,421)
<b>Balance at 31 December 2023</b>		<b>52,345</b>	<b>60,161</b>	<b>112,506</b>

## Notes to the financial statements

for the year ended 31 December 2023

### 44 Statement of financial position and changes in equity of the Company (continued)

#### (c) Share capital

	The Group and the Company			
	Number of shares		Amount	
	2023 million	2022 million	2023 HK\$ million	2022 HK\$ million
<b>Ordinary shares, issued and fully paid:</b>				
At 1 January and 31 December	<b>4,841</b>	4,841	<b>52,345</b>	52,345

In accordance with section 135 of the Hong Kong Companies Ordinance, the shares of the Company do not have a par value.

There is no change to the Company's share capital as the Company's shares no longer have a par or nominal value in accordance with section 135 of the Hong Kong Companies Ordinance.

#### (d) Distributability of reserves

At 31 December 2023, the aggregate amount of reserves available for distribution to equity shareholders of the Company, as calculated under the provisions of Part 6 of the Hong Kong Companies Ordinance, was HK\$60,161 million (2022: HK\$60,233 million). As stated in note 12(a), after the end of the reporting period, the Directors proposed a final dividend of HK\$1.30 (2022: HK\$1.30) per ordinary share, amounting to HK\$6,294 million (2022: HK\$6,294 million). This dividend has not been recognised as a liability at the end of the reporting period.

### 45 Non-adjusting event after the reporting period

After the end of the reporting period, the Directors proposed a final dividend. Further details are disclosed in note 12.

### 46 Immediate parent and ultimate controlling party

At 31 December 2023, the Directors considered that the immediate parent and ultimate controlling party of the Group to be Henderson Development Limited, which is incorporated in Hong Kong. Henderson Development Limited does not produce financial statements available for public use.

# Principal Subsidiaries

at 31 December 2023

Details of the principal subsidiaries are as follows:

	<i>Note</i>	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company	Subsidiaries
<b>(a) Property development</b>				
<b>(i) Incorporated and operates in Hong Kong</b>				
Asia Charming Limited	<i>(i)</i>	1	–	100
Asia Turbo Development Limited	<i>(i)</i>	1	–	100
Avion Investment Limited	<i>(i)</i>	3,000,000	100	–
Best Galaxy Limited		2	–	100
Capital Matrix Limited		1	–	100
Carley Limited		2	–	100
Denco Properties Limited	<i>(i)</i>	1	–	100
Dynamic Talent Limited		1	–	100
Fairbo Investment Limited	<i>(i)</i>	1	–	100
First Mate Development Limited	<i>(i)</i>	1	–	100
Fortress Star Limited	<i>(i)</i>	1	–	100
Harven Limited		10,000	–	100
Harvest Development Limited		840	–	82.86
Hongkong Island Construction Properties Co., Limited	<i>(i)</i>	500,000	–	100
Onfine Development Limited	<i>(i)</i>	2	–	100
Perfect Success Development Limited		2	–	100
Rich Silver Development Limited		2	–	100
Sino Noble Enterprises Limited		1	–	100
Sky Rainbow Development Limited		10,000	–	100
Sun Crystal Limited	<i>(i)</i>	1	–	100
Sunny Perfect Limited		1,000	–	100
Sure Partner Limited		1	–	100
Treasure Palace Limited		1	–	100
Triple Glory Limited	<i>(i)</i>	1	–	100
Winjoy Development Limited	<i>(i)</i>	2	100	–
<b>(ii) Incorporated in the British Virgin Islands and operates in Hong Kong</b>				
Central Profit Investments Limited		US\$1	–	100

## Principal Subsidiaries

at 31 December 2023

	Issued/ contributed registered capital	% of equity interest held by The Company	% of profit sharing by subsidiaries
(a) Property development (continued)			
(iii) <b>Established and operates in mainland China</b>			
<i>Limited Liability Company</i>			
北京恒榆房地產開發有限公司	RMB1,148,690,000	–	100

	Note	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company	% of shares held by Subsidiaries
(b) Property investment				
(i) <b>Incorporated and operates in Hong Kong</b>				
Bloomark Investment Limited	(i)	10,000	–	100
Carry Express Investment Limited	(i)	100,000	–	100
Century Base Development Limited	(i)	1	–	100
Deland Investment Limited	(i)	200	–	100
Easewin Development Limited	(i)	100,000	–	100
Evercot Enterprise Company, Limited	(i)			
– A Shares		14,990,000	100	–
– B Shares		200	–	–
Great Top Development Limited		1	–	100
Join Fortune Development Limited	(i)			
– A Shares		100	100	–
– B Shares		2	–	–
Luxmark Investment Limited		1,000	–	100
Millap Limited	(i)	2	100	–
Pacific Gate Development Limited	(i)	1	–	100
Shahdan Limited	(i)	200,000	–	100
Shung King Development Company Limited	(i)			
– Ordinary A Shares		100	100	–
– Non-voting Deferred A Shares		2,000,000	100	–
– B Shares		2	–	–
Smart Bright Development Limited	(i)	100,100	–	100
Union Fortune Development Limited	(i)	10,000	–	100
Vansittart Investment Limited	(i)	2	–	100



## Principal Subsidiaries

at 31 December 2023

	Issued/ contributed registered capital HK\$ (unless otherwise stated)	% of equity interest held by The Company	Subsidiaries	% of profit sharing by subsidiaries
<b>(b) Property investment (continued)</b>				
<b>(ii) Established and operates in mainland China</b>				
<b><i>Sino-Foreign Co-operative Joint Venture Enterprises</i></b>				
Guangzhou Guang An Property Development Limited	US\$68,706,000	–	100	100
Guangzhou Guang Hung Property Development Limited	US\$73,836,000	–	100	100
Guangzhou Guang Nam Property Development Limited	US\$87,458,000	–	100	100
<b><i>Wholly Foreign-Owned Enterprises</i></b>				
Beijing Gaoyi Property Development Co., Limited	US\$706,000	–	100	100
Guangzhou Jiejun Real Estate Development Co., Limited	207,796,800	–	100	100
上海益基房地產開發有限公司	US\$630,000,000	–	100	100
Shanghai Bin Heng Property Development Co., Limited	US\$350,000,000	–	100	100
Shanghai Heng Cheng Real Estate Development Co., Ltd.	US\$760,000	–	100	100
Shanghai Hengzhi Properties Development Co., Ltd.	US\$617,000	–	100	100

	Note	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company	Subsidiaries
<b>(c) Finance</b>				
<b>(i) Incorporated and operates in Hong Kong</b>				
Ever Supreme Development Limited		1	–	100
Henderson (China) Finance Limited	(i)	10,000	–	100
Henland Finance Limited	(i)	1,000,000	–	100
Rich Chase Development Limited	(i)	2	–	100
Smart Time International Limited		1	–	100
Success Crown Development Limited		2	–	100
<b>(ii) Incorporated and operates in the British Virgin Islands</b>				
Henderson Land Finance Limited		US\$1	100	–
Henderson Land MTN Limited	(i)	US\$1	–	100
St. Helena Holdings Co. Limited		US\$3	–	100

## Principal Subsidiaries

at 31 December 2023

	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company    Subsidiaries	
<b>(d) Construction</b>			
<b>Incorporated and operates in Hong Kong</b>			
E Man Construction Company Limited	35,000,000	100	–
Ginca Construction Machinery Limited	1	–	100
Granbo Construction Company Limited	1	–	100
Heng Lai Construction Company Limited	2	–	100
Heng Shung Construction Company Limited	2	–	100
Heng Tat Construction Company Limited	200	–	100
Hong Kong Concrete Precasting Product Company Limited	2	–	100

	Note	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company    Subsidiaries	
<b>(e) Property management</b>				
<b>Incorporated and operates in Hong Kong</b>				
Beverly Hill (Estate Management) Limited		2	–	100
Flora Plaza Management Limited		10	–	60
Goodwill Management Limited		2	–	100
H-Privilege Limited		1	–	100
Hang On Estate Management Limited		2	–	100
Hang Yick Properties Management Limited		10,000,000	100	–
Henderson Sunlight Asset Management Limited	(i)	38,800,000	–	100
Henderson Sunlight Property Management Limited	(i)	1	–	100
Metro City Management Limited		2	–	100
Metro Harbourview Management Limited		2	–	100
Nathan Hill Management Company Limited		1	–	100
Star Management Limited		2	–	100
Sunshine City Property Management Limited		2	–	100
Well Born Real Estate Management Limited		2	100	–

## Principal Subsidiaries

at 31 December 2023

	Note	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company	Subsidiaries
<b>(f) Investment holding</b>				
<b>(i) Incorporated and operates in Hong Kong</b>				
Banshing Investment Limited		2	–	100
Channel Best Limited	(i)	1	–	100
Citiright Development Limited		2	100	–
Covite Investment Limited		2	–	100
Darnman Investment Limited		2	–	100
Disralei Investment Limited		2	–	100
Fondoll Investment Limited		200	100	–
Gainwise Investment Limited		2	–	100
Graf Investment Limited	(i)	2	–	100
Henderson (China) Investment Company Limited	(i)			
– Ordinary Shares		2	–	100
– Non-voting Deferred Shares		2	–	100
Henderson China Properties Limited	(i)	3,000,000,000	–	100
Henderson Investment Limited		612,926,901	–	69.27
Macrostar Investment Limited		2	–	100
Main Champion Development Limited	(i)	2	100	–
Markshing Investment Limited		2	–	100
Medley Investment Limited		2	–	100
Mightymark Investment Limited		2	100	–
Miramar Hotel and Investment Company, Limited	(i)	2,227,023,217	–	50.075
Mount Sherpa Limited	(i)	2	–	100
Paillard Investment Limited	(i)	2	–	100
Wellfine Development Limited		55	100	–
Wiselin Investment Limited	(i)	2	–	100
<b>(ii) Incorporated in Hong Kong and operates in mainland China</b>				
Hang Seng Quarry Company Limited	(i)	10,000	64	–
<b>(iii) Incorporated and operates in the British Virgin Islands</b>				
Cobase Limited		US\$1	–	100
Higgins Holdings Limited		US\$1	–	100
Midlink Limited	(i)	US\$1	–	100
Multiglade Holdings Limited		US\$1	–	100
Richful Resources Limited		US\$1	–	100
Starland International Limited		US\$1	100	–
Sunnice Investment Limited		US\$1	–	100
Threadwell Limited		US\$1	–	100



## Principal Subsidiaries

at 31 December 2023

	<i>Note</i>	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company	Subsidiaries
<b>(k) Management and agency services</b>				
<b>Incorporated and operates in Hong Kong</b>				
Henderson Car Park Management Limited	<i>(i)</i>	2	–	100
Henderson Leasing Agency Limited	<i>(i)</i>	1	–	100
Henderson Property Agency Limited		200,000	–	100
Henderson Real Estate Agency Limited	<i>(i)</i>	200	100	–

	<i>Note</i>	Particulars of issued shares HK\$ (unless otherwise stated)	% of shares held by The Company	Subsidiaries
<b>(l) Professional services and others</b>				
<b>Incorporated and operates in Hong Kong</b>				
Hang Oi Charitable Foundation Limited		–	–	100
Henderson Corporate Services Limited		1	–	100
Henderson Warmth Foundation Limited		–	100	–
Megastrength Security Services Company Limited	<i>(i)</i>			
– Ordinary Shares		10,000	–	100
– Non-cumulative Preference Shares		400	–	100

*Note:*

*(i) Companies audited by KPMG.*

The above list gives the principal subsidiaries of the Group which, in the opinion of the Directors, materially affected the results, assets or liabilities of the Group or whose business activities are representative of the Group's business portfolio.

# Principal Associates

at 31 December 2023

Details of the principal associates, which are incorporated and operate in Hong Kong, are as follows:

	% of equity interest held by		Principal activities
	The Company	Subsidiaries	
<b>Listed</b>			
Hong Kong Ferry (Holdings) Company Limited	–	33.41	Property development, property investment, ferry, shipyard and related operations, healthcare, medical aesthetic and beauty services and securities investment
Sunlight Real Estate Investment Trust	–	20.536	Property investment
The Hong Kong and China Gas Company Limited	–	41.53	Production, distribution and marketing of gas, water supply and emerging environmentally-friendly energy businesses
<b>Unlisted</b>			
Star Play Development Limited	–	33.33	Property investment
Start Treasure Limited	–	22.80	Property development

The above list gives the principal associates of the Group which, in the opinion of the Directors, materially affected the results, assets or liabilities of the Group or whose business activities are representative of the Group's business portfolio.

## Principal Joint Ventures

at 31 December 2023

Details of the principal joint ventures, which are incorporated and operate in Hong Kong unless otherwise stated, are as follows:

	% of equity interest held by		Principal activities
	The Company	Subsidiaries	
Billion Ventures Limited (incorporated in the British Virgin Islands and operates in Hong Kong)	–	50	Investment holding
Central Waterfront Property Investment Holdings Limited (incorporated in the British Virgin Islands and operates in Hong Kong)	–	34.21	Investment holding
Double Cove Management Limited	–	50	Provision of property management services
Honster Investment Limited (incorporated in the British Virgin Islands and operates in Hong Kong)	–	50	Investment holding
Infinite Sun Limited	–	30	Property development
Long Global Investment (Chengdu) Limited (established and operates in mainland China)	–	30	Property development
Marble Edge Investments Limited	–	18	Property development
Nation Star Development Limited	–	50	Property development
Newfoundworld Holdings Limited	–	20	Property investment and hotel operation
Special Concept Development Limited	–	25	Property development
Surbana-Henderson (Xian) Property Development Co., Ltd. (established and operates in mainland China)	–	50	Property development
Surbana-Henderson II (Xian) Property Development Co., Ltd. (established and operates in mainland China)	–	50	Property development
Teamfield Property Limited	–	49.18	Property development
The Reach Management Limited	–	50	Provision of property management services
Ultra Keen Holdings Limited	–	30	Property development
Voyage Mile Limited	–	29.30	Property development
上海富洲濱江開發建設投資有限公司 (established and operates in mainland China)	–	51	Property development
廣州奧昇置業有限公司 (established and operates in mainland China)	–	50	Property development
北京恒合天基房地產開發有限公司 (established and operates in mainland China)	–	50	Property development

The above list gives the principal joint ventures of the Group which, in the opinion of the Directors, materially affected the results, assets or liabilities of the Group or whose business activities are representative of the Group's business portfolio.

# Corporate Information

## Board of Directors

### Executive Directors

Dr Lee Ka Kit

*(Chairman and Managing Director)*

Dr Lee Ka Shing

*(Chairman and Managing Director)*

Dr Lam Ko Yin, Colin *(Vice Chairman)*

Dr Lee Shau Kee

Yip Ying Chee, John

Fung Lee Woon King

Kwok Ping Ho

Suen Kwok Lam

Wong Ho Ming, Augustine

Fung Hau Chung, Andrew

### Non-executive Director

Lee Pui Ling, Angelina

### Independent Non-executive Directors

Kwong Che Keung, Gordon

Professor Ko Ping Keung

Wu King Cheong

Woo Ka Biu, Jackson

Professor Poon Chung Kwong

Au Siu Kee, Alexander

### Audit Committee

Kwong Che Keung, Gordon\*

Professor Ko Ping Keung

Wu King Cheong

Au Siu Kee, Alexander

### Remuneration Committee

Wu King Cheong\*

Dr Lee Ka Kit

Dr Lee Ka Shing

Dr Lam Ko Yin, Colin

Kwong Che Keung, Gordon

Professor Ko Ping Keung

Au Siu Kee, Alexander

### Nomination Committee

Wu King Cheong\*

Dr Lee Ka Kit

Dr Lee Ka Shing

Dr Lam Ko Yin, Colin

Kwong Che Keung, Gordon

Professor Ko Ping Keung

Au Siu Kee, Alexander

### Corporate Governance Committee

Kwong Che Keung, Gordon\*

Professor Poon Chung Kwong

Au Siu Kee, Alexander

### Whistleblowing Committee

Dr Lam Ko Yin, Colin\*

Professor Ko Ping Keung

Wu King Cheong

### Company Secretary

Liu Cheung Yuen, Timon

### Registered Office

72-76/F., Two International Finance Centre

8 Finance Street, Central

Hong Kong

Telephone : (852) 2908 8888

Facsimile : (852) 2908 8838

Website : www.hld.com

E-Mail : henderson@hld.com

### Share Registrar

Computershare Hong Kong Investor Services Limited

46th Floor, Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

### Share Listing

The Stock Exchange of Hong Kong Limited (Stock Code: 12)

Shares are also traded in the United States through an

American Depositary Receipt Level 1 Programme

(Ticker Symbol: HLDCY)

CUSIP Reference Number: 425166303)

### Authorised Representatives

Dr Lam Ko Yin, Colin

Liu Cheung Yuen, Timon

### Auditor

KPMG

*Certified Public Accountants*

*Public Interest Entity Auditor registered in accordance with the Accounting and Financial Reporting Council Ordinance*

### Solicitors

Woo Kwan Lee & Lo

Lo & Lo

### Principal Bankers

Bank of China (Hong Kong) Limited

The Hongkong and Shanghai Banking Corporation Limited

Hang Seng Bank Limited

Sumitomo Mitsui Banking Corporation

DBS Bank Ltd., Hong Kong Branch

\* Committee Chairman



## Corporate Information

### Group Executives

Dr Lee Ka Kit  
GBS, JP, DBA (Hon)  
General Manager

Dr Lee Ka Shing  
GBS, JP, DSSc (Hon)  
General Manager

Dr Lam Ko Yin, Colin  
SBS, FCILT, FHKIoD, DB (Hon), DBA (Hon),  
DSocSc (Hon)  
Deputy General Manager

Yip Ying Chee, John  
LLB, FCG, FCA  
Assistant General Manager

### Departmental Executives

#### Group Business Development Department

Yip Ying Chee, John  
LLB, FCG, FCA  
Executive Director

#### Project Management (1) Department

Yu Wai Wai  
JP, BA (AS), B Arch, FHKIA, HonFHKIPM,  
Authorized Person (Architect), Registered Architect (HK)  
General Manager

#### Project Management (2) Department

Kwok Man Cheung, Victor  
BA (AS), B Arch (Dist), MSc (Con P Mgt),  
EMBA, FHKIA, MAPM, RIBA,  
Authorized Person (Architect), Registered Architect (HK)  
General Manager

Siu Sing Yeung, Tony  
B. Arch (Hons), HKIA,  
Authorized Person (Architect), Registered Architect (HK),  
PRC Class 1 Registered Architect Qualification  
Senior Deputy General Manager

### Property Development Department

Wong Ho Ming, Augustine  
JP, MSc, MEcon, FHKIS, MRICS, MCI Arb, RPS (GP)  
Executive Director

Yu Hon Kwan, Randy  
BSc(Hon), MRICS, MH, JP  
General Manager

Leung Shu Ki, Shuki  
BA (Hons), MHKIP, MRTPI,  
MCIP, RPP (HK), MCILT  
Senior Deputy General Manager

### Property Planning Department

Leung Kam Leung  
MSc, PGDMS, FHKIS, RPS (GP)  
General Manager

### Construction Department

Wong Wing Hoo, Billy  
BBS, JP, BSc, FICE, FHKIE, FIHT, FHKIHT, RPE  
General Manager

Yiu Chi Kin, Simon  
BSc (Bldg), MSc, MCIOB, MRICS, MASI, MHKICM, MHKIE  
Deputy General Manager

### Engineering Department

Chan Chu Fai, Edmond  
MBA, MSc(Eng), BSc(Eng), FHKIE, CEng, MStructE,  
MICE, RPE (Civil, Structural), RSE, RI(E)  
General Manager

### Sales Department

Dr Wong Man Wa, Raymond  
DFinTech, MSc(Real Estate), LLB, PCLL, Solicitor  
Senior General Manager

### Sales (1) Department

Lam Tat Man, Thomas  
MEM(UTS), DMS, EHKIM, MHIREA  
General Manager

### Sales (2) Department

Hahn Ka Fai, Mark  
BSc, MRICS, MHKIS, RPS (GP)  
General Manager

**Portfolio Leasing Department**

Lee Pui Man, Margaret  
*BHum (Hons)*  
*Senior General Manager*

**Portfolio Leasing (1) Department**

Li Keng Yan, Kristine  
*BA, MSc(Real Estate)*  
*General Manager*

**Portfolio Leasing (2) Department**

Kong Po Yan  
*BA*  
*General Manager*

**Property Management Department**

Suen Kwok Lam  
*SBS, BBS, MH, JP, FHIREA*  
*Executive Director*

**Retail and Hotel Management Department**

Li Ning  
*BSc, MBA*  
*General Manager*

**Comm. & Ind. Properties Department**

Dr Wong Kim Wing, Ball  
*BA (AS), B. Arch, PhD (Finance), FHKIA,*  
*Registered Architect (HK), Authorized Person (List 1, HK)*  
*General Manager*

**General Manager Department**

Ngai Tung Hai, Karsky  
*FRICS, MHKIS, AACI*  
*Manager*

Dr Wong Kim Wing, Ball  
*BA (AS), B. Arch, PhD (Finance), FHKIA,*  
*Registered Architect (HK), Authorized Person (List 1, HK)*  
*Group Consultant*

Yu Ching Yan, Johnny  
*BSc, MBA, ACA, CFA*  
*Advisor to Chairman*

**Finance Department**

Fung Hau Chung, Andrew  
*BBS, JP, BA, CMA (Australia), FIPA (Australia)*  
*Executive Director/Chief Financial Officer*

Lau Yum Chuen, Eddie  
*Consultant*

Kwok Ping Ho  
*BSc, MSc, Post-Graduate Diploma in Surveying, FRICS, ACIB*  
*Executive Director*

**Cashier Department**

Fung Lee Woon King  
*Chief Treasurer*

**Human Resources Department**

Dr Lam Ko Yin, Colin  
*SBS, FCILT, FHKIoD, DB (Hon), DBA (Hon),*  
*DSocSc (Hon)*  
*Executive Director*

Leung Sze Man, Michelle  
*MBA, BBA, GPHR, PCTC, Certified ESG Planner CEP®*  
*General Manager*

**Company Secretarial Department**

Liu Cheung Yuen, Timon  
*BEC, FCPA, CA (Aust), FCG, HKFCG*  
*General Manager*

**Accounts Department**

Wong Wing Kee, Christopher  
*BSc (Econ), FCA*  
*General Manager*

**Audit Department**

Choi Kam Fai, Thomas  
*B Comm, CPA(Canada), CMA*  
*General Manager*

**Information Technology Department**

Kum Tak Cheung, Bassanio  
*General Manager*

**Corporate Communications Department**

Leung Mei Po, Cynthia  
*BA, MA*  
*General Manager*

# Financial Calendar

Interim Results	Announced on Tuesday, 22 August 2023
Final Results	Announced on Thursday, 21 March 2024
Annual Report	Posted to Shareholders on Thursday, 25 April 2024
Closure of Register of Members	(1) To be closed from Wednesday, 29 May 2024 to Monday, 3 June 2024 for the purpose of determining Shareholders who are entitled to attend and vote at the Annual General Meeting (2) To be closed from Friday, 7 June 2024 to Wednesday, 12 June 2024 for the purpose of determining Shareholders who qualify for the proposed final dividend
Annual General Meeting	To be held on Monday, 3 June 2024
Dividends – Interim	HK\$0.50 per share (with no scrip option) – paid on Tuesday, 19 September 2023
– Final (Proposed)	HK\$1.30 per share (with no scrip option) – payable on Friday, 21 June 2024

## **FORWARD-LOOKING STATEMENTS**

This annual report contains certain statements that are forward looking or which use certain forward-looking terminologies. These forward-looking statements are based on the current beliefs, assumptions and expectations of the Board of Directors of the Company regarding the industry and markets in which it operates. These forward-looking statements are subject to risks, uncertainties and other factors beyond the Company's control which may cause actual results or performance to differ materially from those expressed or implied in such forward-looking statements.



HENDERSON LAND DEVELOPMENT COMPANY LIMITED  
恒基兆業地產有限公司

