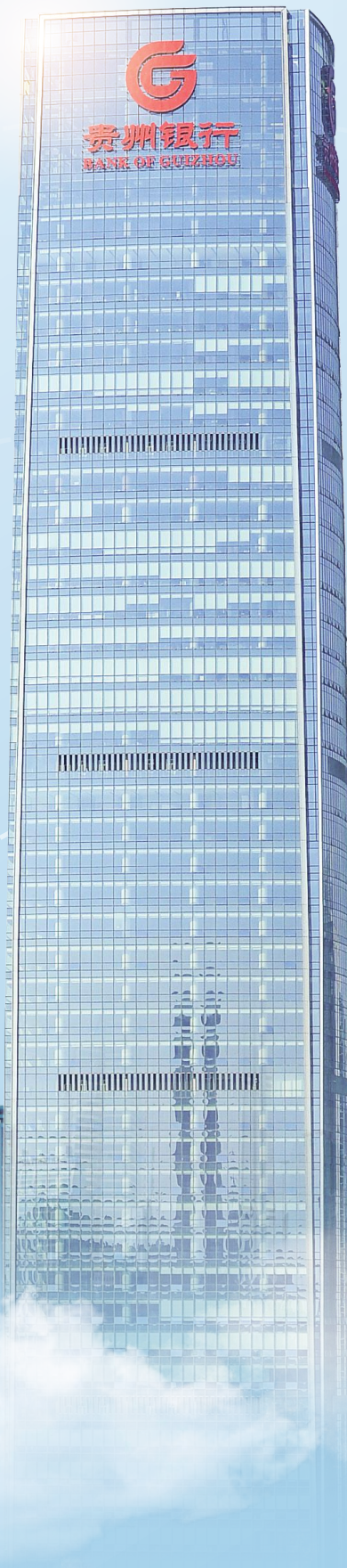


2023^Y YEAR

Environmental,
Social and Governance Report

BANK
OF GUIZHOU



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Report preparation instructions

This report is the Environmental, Social and Governance Report of Bank of Guizhou Co., Ltd. (hereinafter referred to as "this report"). Through investigation and analysis, the Bank identified the issues of concern to stakeholders in the operation, and aims to disclose our relevant actions and achievements in economic, social, environmental and corporate governance aspects to stakeholders in the form of this report. This report complies with the "Comply or Explain" provision in the Environmental, Social and Governance Reporting Guide of the Stock Exchange of Hong Kong Limited. In this report, "Bank of Guizhou" and "the Bank" all refer to Bank of Guizhou Co., Ltd.

Scope of the report

Scope of organization: This report covers the headquarters and all branches and sub-branches of Bank of Guizhou Co., Ltd.

Time Frame: From January 1, 2023 to December 31, 2023

Reporting period: This report is an annual report.

Basis for reporting

This report is compiled based on the Opinions on Strengthening the Social Responsibility of Banking Financial Institutions of the former China Banking Regulatory Commission, the Guidelines for Environmental Information Disclosure of Financial Institutions of the People's Bank of China, the Guidelines for Corporate Social Responsibility for Financial Institutions in the banking sector in China of the China Banking Association, the Environmental, Social and Governance Reporting Guide of the Stock Exchange of Hong Kong Limited and the Global Reporting Initiative (GRI) Standards for Sustainability Reporting of the Global Sustainability Standards Board.

Information sources

The financial data of this report are from the financial report of the Bank in 2023, and other data and cases are from the actual operating records of the Bank. Unless otherwise specified, the monetary amounts involved in this report are measured in RMB. Unless otherwise specified, the statistical caliber of relevant words and data in this report is consistent with the scope of the Bank's annual consolidated financial statements.

Reporting principles

Principle of materiality: The Bank identified key issues of sustainability, conducted stakeholder communication, implemented the importance assessment and ranking procedures of key issues, and disclosed relevant key issues of sustainability according to the level of importance.

Principle of quantification: This report discloses the key data of ESG quantification and explains the calculation basis.

Principle of balance: The contents of this report reflect objective facts and disclose positive and negative indicators.

There is no data whitewash.

Principle of consistency: Unless otherwise stated, this report adopts the same disclosure and statistical method as previous reports to ensure that the data in the reporting period are comparable with historical data and future goals.

Report language

This report is available in both Chinese and English. In case of any discrepancy between the English and Chinese versions, the Chinese version shall prevail.

Board assurance

The Board of Directors and all directors of the Bank undertake the authenticity and accuracy of all contents in this report, and confirm that there is no false record, misleading statement or major omission.

Third-party assurance

In order to ensure the authenticity and reliability of this report, the Bank hired Lianhe Equator Environmental Impact Assessment Co., Ltd. to verify this report.

Access to the report

The electronic version of this report is available on the Bank's website (www.bgzchina.com), and posted on the website of the Stock Exchange of Hong Kong Limited (www.hkexnews.hk).

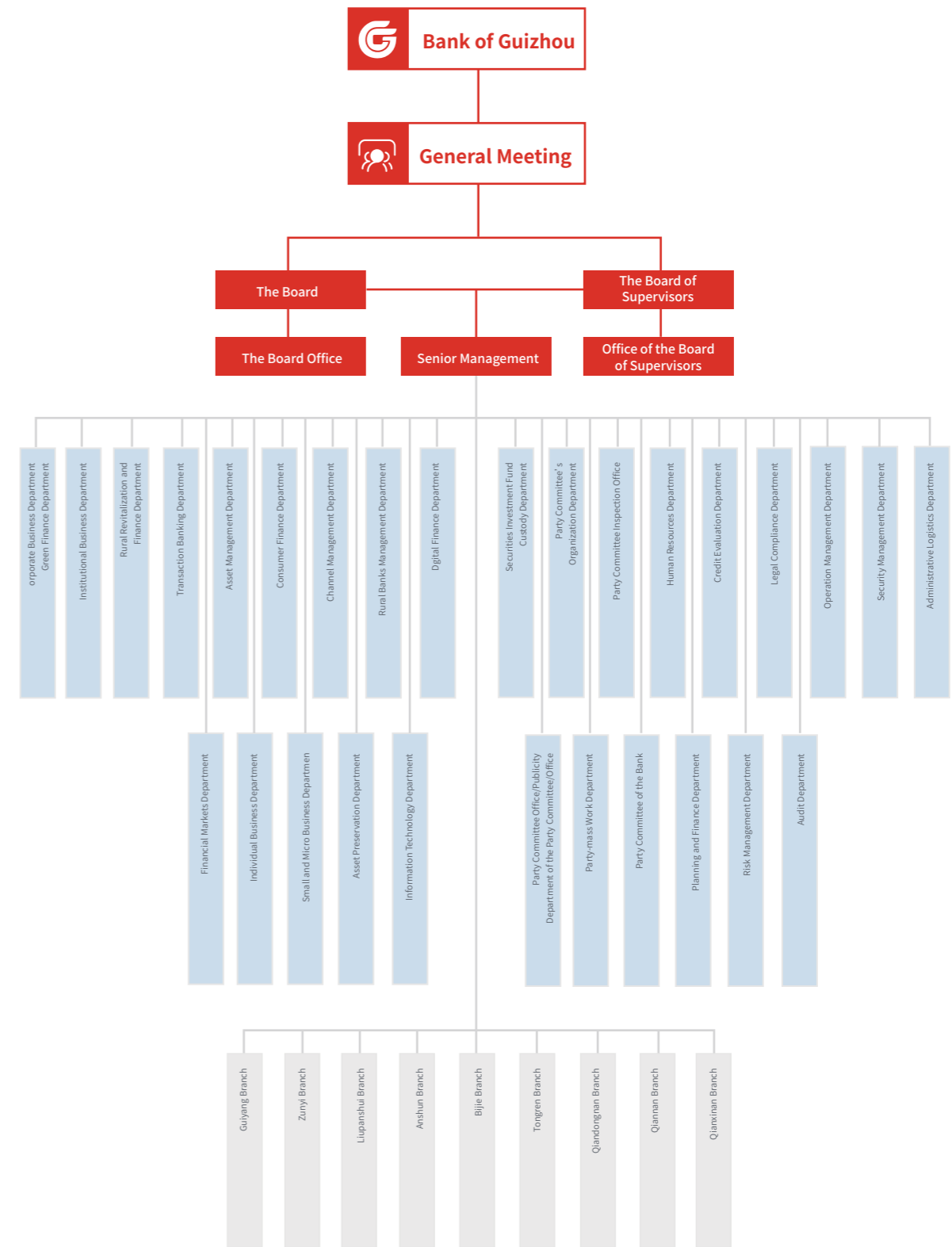


About us

Bank of Guizhou was officially established on October 11, 2012. Based in Guiyang, Guizhou province, it is a local legal person financial institution established by the merger and reorganization of Zunyi commercial bank, Anshun commercial bank, and Liupanshui commercial bank. The Bank was listed on the main board of the Hong Kong stock exchange on December 30, 2019, with the stock code 6199. HK. As of the end of the reporting period, the Bank has 5,523 regular employees and 222 offline outlets.

Bank of Guizhou has always adhered to the service philosophy of "Serving with heart" and vigorously supported Guizhou's economic and social development. It has established business areas covering the corporate banking, retail banking, micro-finance, financial market and asset management. The Bank is constantly developing new products to expand each business area rapidly, and its branches spread all over 88 counties (autonomous regions and municipalities) in Guizhou Province. With the increasingly improved service channels such as e-banking, mobile banking, WeChat banking, online banking and telephone banking, the customer base keeps expanding. By upholding sound and prudent operation, Bank of Guizhou has established a comprehensive risk management system that matches our business development. Bank of Guizhou ranks 252nd in the Top 1000 Global Banks in 2023 published by the Banker, a British magazine, and 46th in the Top 100 Chinese Banks in 2023 published by China Banking Association.

Organization chart of Bank of Guizhou:



Message from the Chairman



Yang Mingshang
Party Secretary, Chairman of the Board



Finance for good and for people. In 2023, we have fully and faithfully applied the new development philosophy on all fronts to promote high-quality development. We explored ESG practices to implement the political-oriented and people-centered policy of financial work. With efforts to integrate high-quality development and corporate social responsibility, we have taken firm steps toward sustainable development. Guizhou Bank ranked 252nd among the Top 1000 Global Banks by The Banker (UK) and 46th among the Top 100 Banks by China Banking Association. It was selected as one of the Top 30 listed banks in the ESG Rating of China's Listed Banks by Sohu Business. It was honored with "2023 Banking ESG Annual Green Finance Exemplary Cases" by CBIMC, "2023 Tianji Prize for China's Banking ESG Practices" by Securities Times, and "2023 GF60 Green Finance - Best Financial Institution" by Green Finance Forum of 60.

We strengthened corporate governance to consolidate the foundation of development and maintained sustainable development. We continued to deepen the integration of Party leadership and corporate governance. Guizhou Bank ranked among the top 10 in the "gyroscope" evaluation of the China Banking Association. We implemented the new measures for capital management and built a long-term mechanism for capital management to continuously improve the fine capital management. We issued the first special bonds for agriculture, rural areas and farmers in Guizhou Province as well as perpetual bonds and SME collective bonds to build strong foundation and enhance capital strength. We improved the management of related-party transactions, strengthened the functions of the National Equity Exchange and Quotations to further strengthen the compliance management. We advanced the construction of a comprehensive risk management system to control the risks and improve the comprehensive strength steadily.

We promoted local development by serving the real economy to continuously improve the quality of sustainable development. Adhering to the main responsibilities and business, we were actively involved in local economic development to drive local financial development, which makes "the top priority of Guizhou Province" for financial services more powerful. With the establishment of the "leading group of supporting new industrialization with financial services", financial support initiatives were introduced to accelerate the construction of modern industrial system. We promoted the "Hundred Banks Joining the Chamber of Commerce" action, providing financial consulting services for 763 SMEs and financial service packages. We implemented policy tools such as refinancing for loans to SMEs and rediscounting to help enterprises alleviate difficulties and vitalize development.

We fulfilled social responsibility by putting people first to underscore the nature of sustainable development. We insisted on expanding and deepening the inclusive financial services to continuously improve the coverage, accessibility and satisfaction of financial services. With the balance of the inclusive SME loans increasing by 25.02% compared with the beginning of the year, we endeavored to promote inclusive finance across Guizhou Province. We continuously improved the rural financial service system and the rural payment environment. With 2,135 rural service centers, we realized the full coverage of townships (towns) across the Province. We fully supported rural revitalization to help "poverty-stricken villages" stay out of poverty through counterpart assistance. We continued to carry out financial knowledge promotion activities such as "Liu Jin Liu Lian" to enhance citizens' financial literacy and safety awareness. We also led the youth generation of the Bank to engage in public welfare undertakings and made charitable donations of RMB 7.4 million, fulfilling our commitment to "responsibility and warmth" with practical actions.

We focused on the target of "carbon peak and carbon neutrality" and protected the clear waters and green mountains to demonstrate the characteristics of sustainable development. We vigorously supported the low-carbon transformation, industrial green upgrading and other "ten actions for carbon peak". Corporate green credit accounted for 22.29% of the total corporate loans of the Bank. With more resources allocated to carbon emission reduction, we helped the Province to make new progress in ecological civilization. We issued green bonds of RMB13 billion and supported more than 60 green projects, creating momentum for green development. We approved the first carbon emission reduction support loan for local legal person financial institutions in Guizhou Province and launched the innovative product of "Qian Lin Dai", providing flexible green solutions. In accordance with the regulatory requirements and industry frontiers, we implemented a green financial management system to promote environmental information disclosure and build a more robust management system. We took the lead in setting up the Green Finance Committee of Asian Financial Cooperation Association to strengthen industrial communication and exchange, giving prominence to the green brand.

We adhered to the innovation-driven development and accelerated digital transformation create highlights of sustainable development. Following the trend of the times, we pushed forward digital transformation to promote digital financial services. We built a "dream factory" of financial technology to develop special financial products such as Xijiu Supply Chain Finance, Intelligent Microfinance, and Agricultural Platform, providing smarter and more convenient financial services. We built a platform for labor scenarios, user behavior analysis and unified payment, exemplifying the significance of technology empowerment. The proportion of electronic transactions reached 99.22%. Banks with intelligence halls and functions of remote iteration were launched to enhance customer experience and improve service efficiency. As the first case in the industry, we upgraded the Guiyin financial cloud platform, laying the foundation for digital transformation.

We are committed to the people-oriented policy and we will earnestly take our responsibility. Looking forward to 2024, we will continue the main responsibility and business to support local development and SMEs. We will effectively combine the corporate social responsibility with the high-quality development, accomplish the five major tasks of technology finance, green finance, inclusive finance, pension finance and digital finance and explore the characteristic development path to advance forward along Chinese path to modernization in Guizhou with high-quality financial services and create a better tomorrow of the "Bank with Heart and Mind to Share Happiness".

ESG management

Board statement

The Board of Directors of Bank of Guizhou follows the Environmental, Social and Governance Reporting Guide of the Stock Exchange of Hong Kong Limited, undertakes the deliberation and decision-making responsibilities of ESG-related matters of the Bank, and sets up the ESG Management and Consumer Rights & Interests Protection Committee, which is responsible for formulating the overall ESG management framework of the Bank, conducting the importance assessment of ESG issues, understanding and assessing ESG risks, approving the ESG work plan and work report of senior management, and assisting the Board of Directors in performing ESG-related duties. During the reporting period, the ESG Management and Consumer Rights & Interests Protection Committee held 8 meetings, and adopted 10 proposals including the Report on Green Finance Development of Bank of Guizhou in 2022 and the ESG Report of Bank of Guizhou in 2022.

For the detailed assessment and importance ranking of the Board of Directors' substantive issues, please refer to the sections on "communication with stakeholders" and "Materiality analysis", which are also part of the Board statement.

ESG management system

The Bank has established an ESG working mechanism under the full responsibility of the Board of Directors, led by the ESG Management and Consumer Rights & Interests Protection Committee, coordinated by the Working Secretary of ESG Management and Consumer Rights & Interests Protection Committee, implemented by senior management and promoted by various functional departments, so as to ensure the effective management of various ESG issues from a strategic perspective.

| Board of directors |
|---|
| <ul style="list-style-type: none"> • Be fully responsible for ESG management of the Bank. • Review the relevant work report of the ESG Management and Consumer Rights & Interests Protection Committee. • Evaluate the work recommendations of the ESG Management and Consumer Rights & Interests Protection Committee. |
| ESG Management and consumer rights & interests protection committee |
| <ul style="list-style-type: none"> • Take the lead in formulating the ESG management framework of the Bank. • Take the lead in evaluating the importance of substantive ESG issues, and understand and evaluate the risks and opportunities brought by ESG development to the Bank. • Review the ESG work plan and report formulated by senior management. • Review the Bank's ESG report and environmental information disclosure report. • Assist the Board of Directors to fulfill their duties of protecting consumer rights and promoting the development of green finance. |

| Working secretary of ESG management and consumer rights & interests protection committee |
|--|
| <ul style="list-style-type: none"> • The Working Secretary held by a member of the Office of the Board of Directors is responsible for organizing and preparing the meeting of the ESG Management and Consumer Rights & Interests Protection Committee, communicating and coordinating with relevant functional departments, and ensuring the orderly operation of the Committee. |
| Each functional department |
| <ul style="list-style-type: none"> • Organize and submit the meeting proposals, implement the resolutions of the Committee, submit the relevant management and operation information of the Bank to the Committee, and report to the Committee the work plan, scheme, measures, progress and other tasks assigned by the Committee. |

During the reporting period, the Board of Directors and its professional committees deliberated the following ESG issues.

| ESG issue of concern | Deliberation matter |
|---|--|
|  Green finance | <ul style="list-style-type: none"> • Green Finance Development Report of Bank of Guizhou in 2022 • ESG Report of Bank of Guizhou in 2022 • Special Audit Report on Green Credit of Bank of Guizhou in 2021 |
|  Protection of consumer rights and interests | <ul style="list-style-type: none"> • Working Rules of ESG Management and Consumer Rights & Interests Protection Committee of the Board of Directors of Bank of Guizhou Co., Ltd. • Special Audit Report on the Protection of Consumer Rights and Interests by Bank of Guizhou |
|  Legal and compliant operation | <ul style="list-style-type: none"> • Compliance Management Report of Bank of Guizhou in 2022 • Anti-Money Laundering Work Report of Bank of Guizhou in 2022 • Internal Control Evaluation Report of Bank of Guizhou in 2022 • Report on Self-assessment of Crime Prevention Work of Bank of Guizhou in 2022 |
|  Comprehensive risk management | <ul style="list-style-type: none"> • Comprehensive Risk Management Report of Bank of Guizhou in 2022 • Large Risk Exposure Management Report of Bank of Guizhou in 2022 • Liquidity Risk Management Report of Bank of Guizhou in 2022 • Measures for the Management of Interest Rate Risk in Bank Account Books of Bank of Guizhou |
|  Protection of employees' rights and interests | <ul style="list-style-type: none"> • Salary Management Measures of Each Branch of Bank of Guizhou • Proposal on Deliberating the Salary Management Measures of Each Branch of Bank of Guizhou |

Communication with stakeholders

In order to effectively fulfill our social responsibilities and protect the basic rights of all stakeholders in the business process, the Bank has identified major stakeholders including the government, regulators, investors, customers, employees, partners, and the community public according to the characteristics of the financial industry and our own business conditions. In order to ensure effective communication with

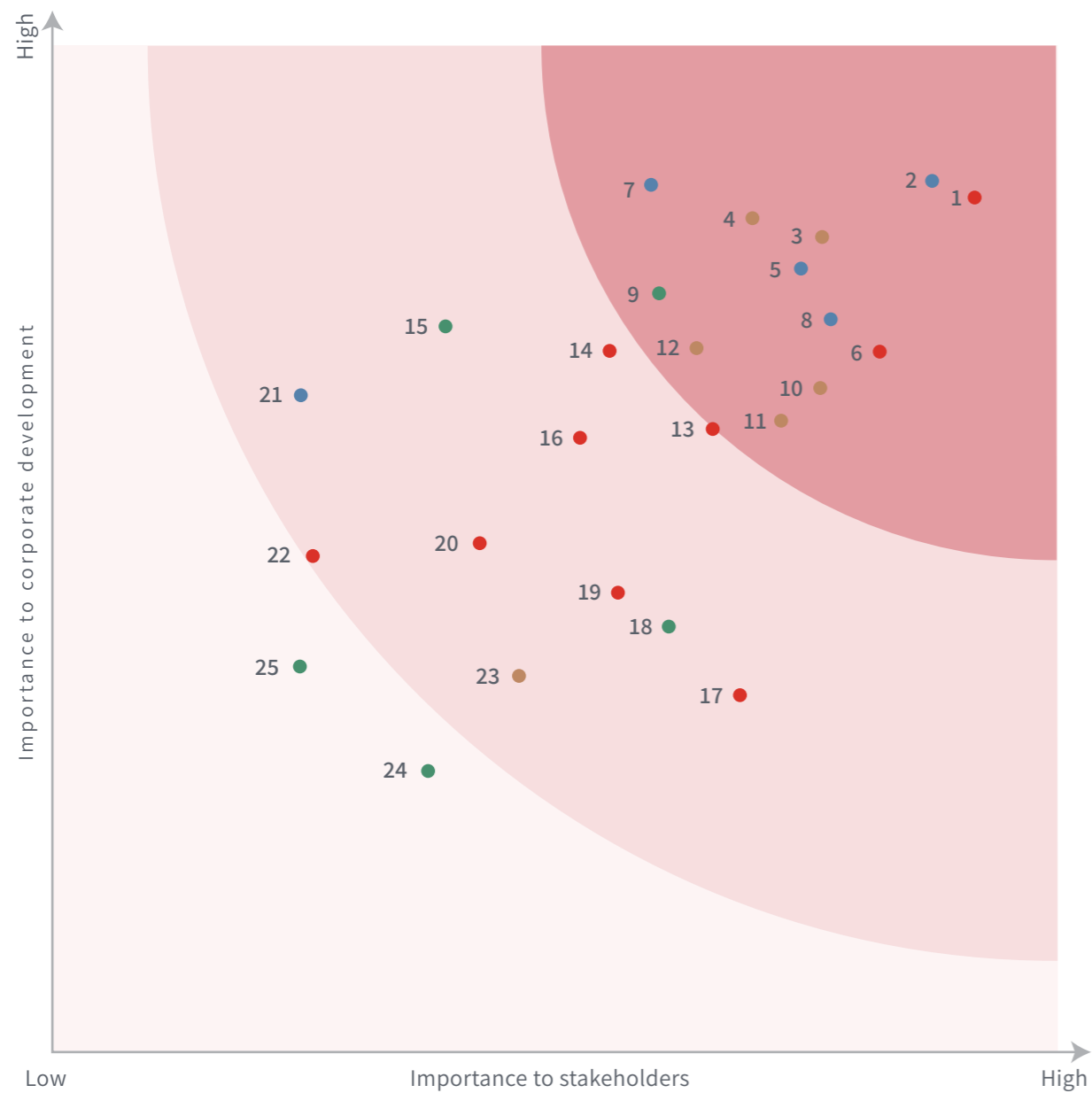
various stakeholders, the Bank has continuously expanded multi-level and all-round communication channels, optimized the dialogue mechanism of mutual trust and mutual commitment, actively listened to the requirements of stakeholders, and promoted the management of stakeholders.

| | Government | Regulators | Investors | Customers | Employees | Partners | Community |
|------------------------|---|--|--|--|--|---|---|
| Key issues of concern | Financial science and technology innovation, Serve the real economy, Regional coordinated development, Supplier management, Development of inclusive finance, Response to climate changes, Support for rural revitalization | Optimize governance structure, Keep the bottom line of risk, Legal and compliant operation, Deep involvement in green finance, Environmental risk management | Keep the bottom line of risk, Optimize governance structure, Deep involvement in green finance, Performance, Sustainable development | Improve customer experience, Privacy and data security, Protection of consumers' rights and interests, Development of inclusive finance, Environmental risk management | Legal and compliant operation, Protection of employees' rights and interests Performance, Constructing harmonious workplace | Legal and compliant operation, Supplier management | Practice social welfare, Biodiversity protection, Building a sustainable community, Practice green operation, Environmental risk management |
| Communication channels | Work report, Related research and discussion meeting, Policy research and implementation | Document submission, Daily approval and supervision, Implementation of supervision system | General meeting, Periodic reports and announcements, Roadshow and reverse roadshow | Customer satisfaction survey, Customer service hotline (96655), Customer research | Congress of workers and staff, Staff training, Employee satisfaction survey | Daily business communication, Strategic cooperation, Periodic reports and announcements | Community service activities, Periodic reports and announcements, Participation in public welfare projects |

Materiality analysis

By analyzing and deeply interpreting macro policies and industry hotspots, the Bank understood the ESG areas of concern of the capital market and institutional investors. Based on the analysis results of substantive issues in 2022, the Bank reevaluated and analyzed the issues of concern of stakeholders such as the government, regulators, investors, customers, employees, partners and the community public. According to the evaluation results of issues, an materiality matrix is constructed as the basis for compiling this report and carrying out ESG management related work. Highly important issues are mainly disclosed in this report.

Materiality Matrix of ESG Issues of Bank of Guizhou:



Corporate governance

- 2** Legal and compliant operation
Highly important
- 5** Keep the bottom line of risk
Highly important
- 7** Optimize governance structure
Highly important
- 8** Sustainable development
Highly important
- 21** Corporate culture
Moderately important

Economic development

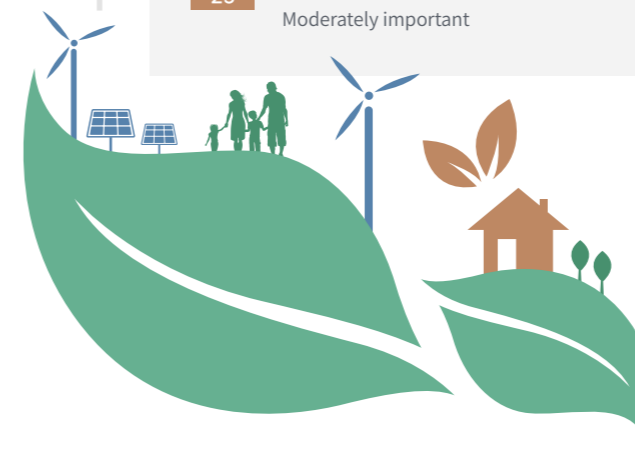
- 3** Serve the real economy
Highly important
- 4** Financial science and technology innovation
Highly important
- 10** Support for rural revitalization
Highly important
- 11** Development of inclusive finance
Highly important
- 12** Performance
Highly important
- 23** Regional coordinated development
Moderately important

Social responsibility

- 1** Protection of employees' rights and interests
Highly important
- 6** Privacy and data security
Highly important
- 13** Standardization of supplier management
Highly important
- 14** Employee development and training
Moderately important
- 16** Protection of consumer rights and interests
Moderately important
- 17** Building a sustainable community
Moderately important
- 19** Practice social welfare
Moderately important
- 20** Improve customer experience
Moderately important
- 22** Caring for employees' life
Moderately important

Environmental responsibility

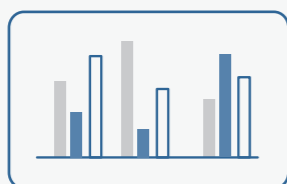
- 9** Deep involvement in green finance
Highly important
- 15** Environmental risk management
Moderately important
- 18** Response to climate changes
Moderately important
- 24** Practice green operation
Generally important
- 25** Biodiversity protection
Generally important



Annual key performance indicators

Corporate governance


| Index | 2023 |
|--|-----------------------------|
| Number of board of director | 16 |
| Board meeting | 11 times |
| Proposals reviewed by the Board of Directors | 69 cases |
| Anti-money laundering training | 5 times |
| Number of people covered by anti-money laundering training | More than 1,530 person-time |
| Suspicious transaction reports submitted | 5,363 copies |
| Anti-corruption training | 68 times |
| Number of people covered by anti-corruption training | More than 9,000 person-time |
| Number of audit opinion letters issued | 54 copies |



Environmental responsibility

| Corporate green credit | |
|--|-------------------|
| Index | 2023 |
| Proportion of corporate green credit to total credit | 22.29% |
| Green credit increased compared with the beginning of the year | RMB 5.59 billion |
| Green credit growth compared with the beginning of the year | 12.04% |
| Green credit balance | RMB 52.01 billion |
| New Issuance of green credit | RMB 10.15 billion |
| Number of green credit customers | 366 |

| (Others) | |
|---|------------------|
| Financing balance of green financial bond investment projects | RMB 7.85 billion |
| Number of projects to judge the applicability of the "Equator Principles" | 6 |
| Proportion of financial transactions through e-banking channels in all transactions of the whole bank | 99.22% |
| CO ₂ emission reduction of project financing business | 804,078.53ton |



Successfully provide the FIRST carbon emission reduction support loan for local legal person financial institutions in the province

Social responsibility

| Index | 2023 |
|---------------------------------------|-------------------|
| Total number of employees | 5,523 |
| Number of female employees | 2,856 |
| Number of minority employees | 1,912 |
| Total investment in employee training | RMB 11.25 million |

Protection of consumer rights and interests

| | |
|--|--------|
| Rate of decrease in the number of customer complaints | 40.90% |
| Cumulative number of financial knowledge popularization activities | 2,531 |
| Number of offline outlets | 222 |

Volunteer activities

| | |
|---|-----------------|
| Number of voluntary activities carried out | 3,584次 |
| Number of employees participating in voluntary activities | 7,201人 |
| Number of inclusive service stations | 2,135个 |
| Total charity investment | RMB 7.4 million |
| Number of comprehensive service stations for outdoor laborers | 122个 |



Economic responsibility










| Index | 2023 |
|---------------------------|--------------------|
| Total assets | RMB 576.79 billion |
| Total liabilities | RMB 528.37 billion |
| Total loan | RMB 331.95 billion |
| Total deposit | RMB 356.25 billion |
| Revenue | RMB 11.35 billion |
| Net profit | RMB 3.65 billion |
| Non-performing loan ratio | 1.68% |

As of the end of the reporting period:

| | |
|---|--------------------|
| Inclusive small and micro enterprise loan balance | RMB 47.43 billion |
| Rural revitalization loan balance | RMB 64.70 billion |
| Agricultural modernization loan balance | RMB 24.45 billion |
| New industrialization loan balance | RMB 25.19 billion |
| New urbanization loan balance | RMB 152.42 billion |
| Tourism industrialization loan balance | RMB 18.73 billion |

| | |
|-----------------------------------|--------------------|
| Information technology investment | RMB 0.24 billion |
| Loan balance for the real economy | RMB 204.60 billion |
| Cash dividends distributed | RMB 0.73 billion |

Honorary awards

| | | | | | |
|--|--|---|--|--|---|
| <p>Third Prize of Financial Technology Development Award (Distributed Micro-service Platform Based on Service Grid)</p> <p>Head Office of the People's Bank of China</p> | <p>"National May Fourth Red Flag Youth League Branch" Conferred to Guiyang Expo City Sub-branch Youth League Branch of Bank of Guizhou</p> <p>Central Committee of the Communist Youth League</p> | <p>"21st National Youth Civilization (1 Star)" Conferred to Business Department of Guiyang Branch of Bank of Guizhou</p> <p>Central Committee of the Communist Youth League</p> | <p>Best Financial Institution Award of 2023 GF60 Green Finance</p> <p>Green Finance Forum of 60</p> |  | <p>Inclusive-Financing Outstanding Contribution Award as a Commercial Bank</p> <p>Second Retail Banking Summit</p> |
| <p>Guizhou Green Financial Innovation Institution</p> <p>Local Financial Supervision Administration of Guizhou Province</p> |  | <p>Linkage Operation Award in 2023</p> <p>Guizhou Branch of China UnionPay</p> | <p>Outstanding Microfinance Service Bank Award</p> <p>Second Retail Banking Summit</p> | <p>ESG Practice Tianji Award of China Banking in 2023</p> <p>The Securities Times</p> |  |
| <p>Top 100 Self-operated Settlement Banks in 2023</p> <p>China Central Depository & Clearing Co., Ltd.</p> | <p>Outstanding Contribution Organization of Collateral Business in 2023</p> <p>China Central Depository & Clearing Co., Ltd.</p> | <p>Excellent Financial Bond Issuer in 2023</p> <p>China Central Depository & Clearing Co., Ltd.</p> |  | <p>Green Financial Innovation Case in 2022 ESG Annual Innovation Pilot List</p> <p>On Wall Street</p> |  |
| <p>Best Security Award for Corporate Digital Finance in 2023</p> <p>China Financial Certification Authority (CFCA)</p> |  | <p>The Fourth Honest Demonstration Enterprise in Guizhou Province</p> <p>Joint Conference Office of Social Credit System Construction of Guizhou Province</p> |  | <p>Bank with Excellent Operation and Management Ability</p> <p>PYSTANDARD</p> |  |
| <p>Best Transaction Bank in Small and Medium-sized Banks</p> <p>China Transaction Banking 50 Forum and Annual Meeting Organizing Committee of China Transaction Banking</p> |  | <p>Excellent Case of the Third (2023) "Jinxintong" Financial Science and Technology Innovation and Application</p> <p>China Academy of Information and Communications Technology</p> | <p>Social Responsibility Pioneer Bank in China Financial Billboard 2022</p> <p>Hexun</p> | <p>Best Partner in 2023</p> <p>Alipay (China)</p> | <p>Cohesion Contribution Award</p> <p>Asian Financial Cooperation Association</p> |

Special issue: high-quality digital development driven by innovation

It is pointed out in the report of the 20th National Congress of the Communist Party of China that we should speed up the building of China into a network and digital power. And as clearly stated in the Central Financial Work Conference, achievements should be made in five major aspects, such as digital finance, and digital finance will usher in new opportunities for development. Bank of Guizhou, by upholding the connotation and goal of business transformation and development driven by data elements and digital technology, vigorously promotes the deep integration of business, data and technology, builds a new digital financial model, continuously forms the digital ability of the whole bank's operation and management in the fields of product innovation, capability building and customer service, creates a more distinct differentiated competitive advantage, and further advances the high-quality development of Bank of Guizhou.



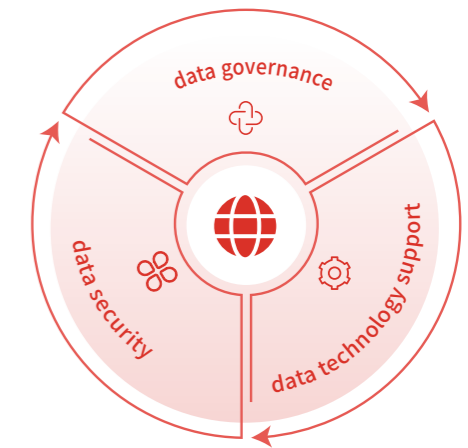
Improve the top-level design of digital transformation

The year of 2022 is the 10th anniversary of Bank of Guizhou, on such occasion, Bank of Guizhou outlined the strategic goal of digital transformation, set up a leading group for digital transformation, and formulated the Digital Transformation Plan of Bank of Guizhou from 2022 to 2025. It is planned that by 2025, Bank of Guizhou will make a great progress in business data, data informationization, information capability and capability scenario, and the digital transformation will achieve remarkable results, boosting the comprehensive implementation of the business strategy.

In 2023, Bank of Guizhou continued to strengthen the top-level design of digital transformation to lay a solid foundation for digital transformation. The changes in the organization chart were taken as the main driving force for the implementation of the digital transformation strategy. For example, the responsibilities of the leading group for digital transformation were enriched, and the Digital Finance Department was established to ensure the overall planning and orderly advancement of the digital transformation in the whole bank. In the design stage of services and products, the Bank practiced the concept of deep integration of business, data and technology in combination with full utilization of our resources, and established an end-to-end business requirement coordination mechanism and digital requirement analysis standards that are online, digitalized and platform-based to achieve more than double the efficiency of business analysis and design, and more than 50% reduction in the rate of change of business requirements. The Bank started the business architecture construction project, updated the strategic plan for digital transformation, and established 11 new transformation support mechanisms, such as digital project post-evaluation mechanism, operational feasibility analysis mechanism and resource allocation mode, so as to solve the long-standing problems in the digital project construction and make the transformation work stable and far-reaching.

Carry out digital data management and application

The Bank focused on building core capabilities in three major areas: data technology support, data governance and data application, and formed leading data capabilities.



Build a closed loop of data management and application

The Bank put into production an integrated data management platform, formulated the specification of "Data System Development Process", realized the visualization of data asset management, and opened up all links of data discovery, application, analysis, application, desensitization, release and monitoring.

Make new achievements in data governance

The Bank promoted data standard of 2023 version, released a total of 20,000 data dictionary items, and achieved full coverage of the standard for business, and realized the online management of data standards, automated monitoring of data quality and data model linkage to further enhance the efficiency of data quality verification. Moreover, the Bank established a multi-dimensional data governance and application structure from regulations, technology, practice and safeguarding aspects. The Bank has also integrated data standards and security requirements to daily demand analysis as well as data production, storage, processing and application processes, forms a data service value chain rooted in governance, with data security as the bottom line and data-enabled business as the goal, effectively transform the results of digital transformation into tangible business advantages, product advantages, management advantages and competitive advantages.

Continuously improve the contribution values made by data elements to the business

The Bank has made every effort to promote BI business intelligence data analysis tools in 18 business areas, including individuals, small and micro enterprises, credit cards, consumer loans, and operation management, and BI has become the primary platform for data exploration and acquisition, with the number of active users and data operations increasing by 384% and 737% on a year-on-year basis respectively, and the average time of data processing has been shortened to 1-4 hours from 3 days, the amount of data called manually in the whole bank has been reduced by 52.5%, making BI an important starting point for data-assisted decision-making. Vigorous promotion of the empowerment of data elements to business realizes the effect of data replacing manual decision-making in business scenarios such as the purchase, review, and approval of online services such as anti-fraud and some inclusive small and micro businesses, greatly improving business efficiency. The Bank will continue to promote the Phase II data governance project, including the construction of data marts for marketing, risk, and financial supervision, to further enhance the ability of data to empower business.

Build a digital transformation interdisciplinary team

Paying high attention to the cultivation of digital talents, the Bank conducted a series of digital transformation training in a planned manner to help employees to fully understand the essence of digital transformation and improve the digital literacy of all employees, to better cope with industry changes. During the reporting period, the Bank organized several sessions of training on digital transformation, demand analysis and BI data application, and conducted a number of peer-to-peer exchanges and surveys, gradually reached a consensus of "empowering intelligence by digitalization".



Held **31** sessions of "Departmental Digital Night School"



Trained more than **1,000** cadres and employees at headquarters level



Carried out specific training for digital transformation (business architecture)



Carried out specific training for digital transformation together with Southwestern University of Finance and Economics

Empower the innovation of business mode by digitalization

While launching new digital business formats, the Bank has also been promoting the evolution of traditional businesses in the direction of "digital intelligence, online, scenario-based and platform-based", with a total of 21 digital projects completed throughout the year, and a financial service ecosystem with multi-channel layout, online and offline integrated development, and extensive external extension initially built.



Empower the innovation of inclusive small and micro loan products by digitalization

The intelligent micro-loan platform was put into production, and new products such as "Business Quick Loan", "Guizhou Quick Loan" and "Agriculture Revitalization Loan (Online)" were launched on the platform in an agile mode, and the construction cycle of new products was decreased by 50% on average, which formed the scale of business rapidly after being put into production and had prominent business value. The bank launched credit loan products such as "online individual housing mortgage loans "Qiancheng Loan" etc., fully utilized various technologies such as face recognition, OCR, risk control model, so as to improve the customer experience and operation and management quality and efficiency, further enrich the personnel financial product system.



Empower the reform of rural vitalization business mode by digitalization

As the first project built according to digitalization standards in the whole bank, the Farm-friendly Platform uses digital technology and data application to drive the transformation of farm-friendly businesses, further realizing the digital management of the farm-friendly stations in the whole life cycle, which has provided heart-to-heart financial and non-financial services to more than 2,000 station managers and 1.79 million farm-friendly customers.



Empower the scenario-finance cooperation ecology by digitalization

The Bank put the digital demand-driven projects such as Guizhou Exchange and Social Banking Integration into operation, integrated the Bank's financial service capabilities into the business ecology of partners, and built a closed-loop, specialized, safe and controllable financial service ecology with good experience of data and funds with the Bank's partners, so as to jointly create values for customers.



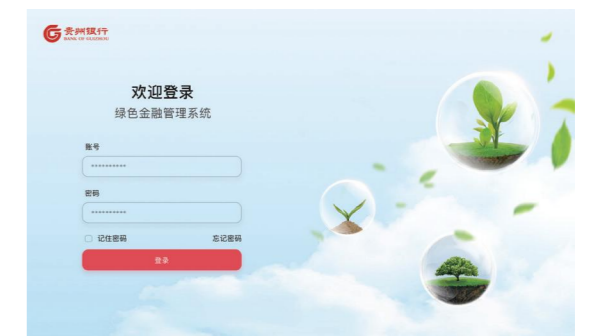
Empower the smart reconstruction of offline channels by digitalization

Through the hall intelligent project, the Bank has realized the data exchange and sharing of intelligent equipment and business systems of outlets, and reached 78% overall replacement rate of smart equipment transactions in the pilot sub-branches, reduced 0.6 cabinet in a network on average, and saved about 47% processing time of common business, realized significant outlet transformation effect. The Bank also put the Phase II operation management platform into operation to analyze and supervise the operation status of the branches, personnel, equipment, etc. and provide multi-dimensional and all-round data support for the daily operation of the branches, thus greatly improving the effectiveness, accuracy and comprehensiveness of operational risk management and control, as well as the operation and management efficiency of the whole bank.



Empower the green financial transition and development by digitalization

The Bank successfully launched the "Bank of Guizhou Green Finance Management System", made a new step in the digital transformation of Bank of Guizhou's green finance. The functions of the green financial management system cover green asset identification, environmental benefit calculation, carbon accounting for investment and financing business, green credit assessment, regulatory statistics, environmental risk information management of investment and financing customers, etc., which are conducive to solve measurement problems such as environmental benefit calculation and carbon accounting and further improve the ability for intelligent identification of green projects and customer environmental risk management.



In the future, the Bank will further deepen the connotation and goal of business transformation driven by data elements and digital technology, take the construction of business architecture as the guidance, clarify the key timing of transformation, reshape business processes, deeply explore the empowerment of AI in the field of intelligent customer service, and make breakthroughs in key business transformation in 5 areas, including connection, data, intelligence, platform and ecology, to achieve a digital leap in new quality productivity in subdivided fields, and have different competitiveness and do a good job in "digital finance" while serving customers and employees well.



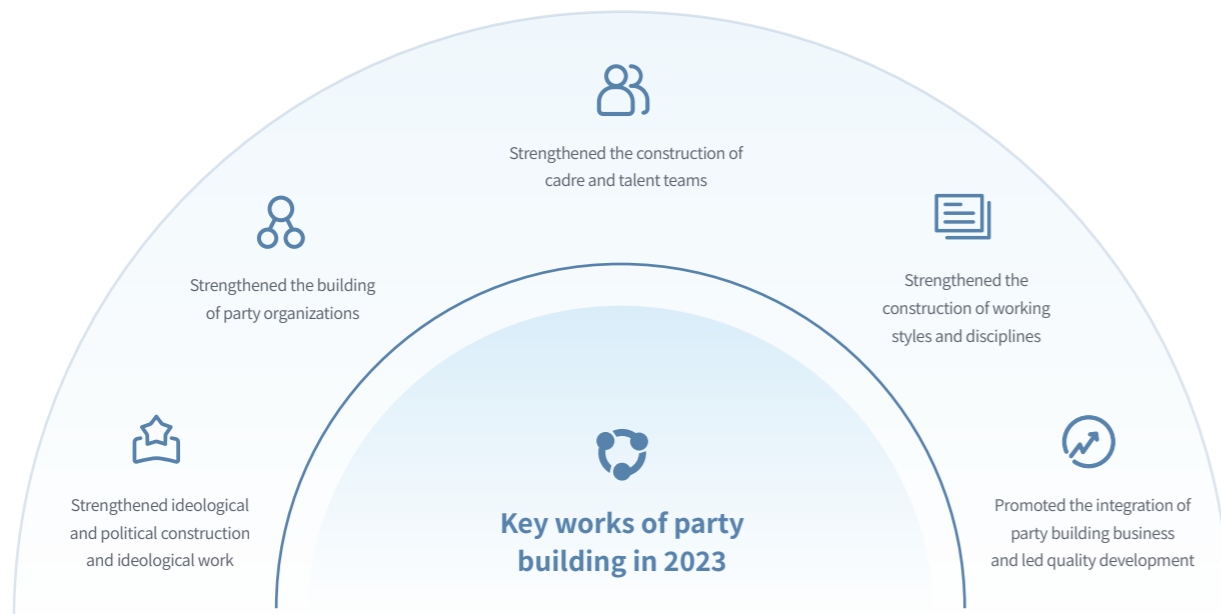
Governance

Build a solid development foundation with heart



Insist on leading by party building

The Bank continues to consolidate the governance system of "Party management of finance" of "centralized leadership of the Party committee, strategic decision-making of the Board of Directors, supervision by the Board of Supervisors in accordance with the laws, and operation and execution of senior management", gives full play to the leading role of the Party Committee in setting the direction, managing the overall situation and ensuring implementation, integrates the overall leadership of the Party into all aspects of corporate governance, to continuously promote the deep integration of Party leadership, Party building and business operation and development of the Bank from top to bottom.



The Bank adheres to President Xi Jinping's thought on Socialism with Chinese Characteristics for a New Era as its guide and continues to implement the general requirements for Party building in the new era and the organizational line of the Party in the new era. It fully implements the spirit of the 20th National Congress of the Communist Party of China, deeply implementing President Xi Jinping's important theses on the topics of economy and finance, reform and development of state-owned enterprises and party construction, earnestly carry out education on the theme of studying and implementing President Xi Jinping's thought on Socialism with Chinese Characteristics for a New Era. Moreover, the Bank continuously deepens ideological and political works, and integrates the education of ideals and beliefs into various forms of activities such as "Three Sessions and One Lesson", themed Party Day activities, and Party affairs training by using various educational platforms and materials, to continuously improve the party spirit and theoretical literacy of party members, cadres and workers.



Convoked the summary meeting of theme education reading class and the third centralized seminar of the Party Committee Theoretical Learning Center Group in 2023



Visited and studied the Guanshan Lake New Era Patriotism Education Base

Optimize governance structure

The Bank implements 2022-2024 Development Strategic Plan of the Bank of Guizhou in strict accordance with regulatory requirements, clarifies the "1-2-3-4-8" strategic framework, improves the operation mechanism of "three boards and one layer", and continuously strengthens the strategic guidance role of the Board of Directors. During the reporting period, the Bank sorted out, rectified and improved the corporate governance of the Bank again, optimized the organizational structure of the Head Office, and smoothly promoted the reshaping of the organizational structure of the branches; in this period, two industry experts were added as independent directors, further diversifying the structure of the Board Of Directors and further strengthening its professionalism.



During the reporting period

General Meeting

Held **1** annual shareholder meeting

11 proposals deliberated

Board of Directors

Held **11** times the board meetings **69** proposals deliberated

Added **2** industry experts as independent directors



ESG Management and Consumer Rights & Interests Protection Committee

Held **8** meetings in total **10** relevant proposals deliberated

Board of Supervisors

Held **5** times the meeting of Board of Supervisors **12** organized specific supervision meetings

Issued **8** letters of prompt **70** supervision opinions jointly put forward





Operation of Board of Directors

As of the end of the Reporting Period, the Board of Directors of the Bank consisted of 16 Directors (the qualifications of 2 Directors are subject to approval), including 3 Executive Directors, 6 Non-executive Directors and 7 Independent Non-executive Directors. The Board of Directors has 6 special committees: the Strategic Development Committee, the Risk and Related Transaction Management Committee, the Nomination and Remuneration Committee, the Audit Committee, the ESG Management and Consumer Rights & Interests Protection Committee, and the Compliance Management Committee. The members of the Bank's Board of Directors have the necessary professional knowledge and basic qualities to perform their duties, and have diversified professional backgrounds or management experiences in law, economics, finance, auditing, engineering, investment management, etc., and may continuously improve the strategic decision-making level of the Board of Directors and escort the quality development of the Bank.

The Bank of Guizhou has formulated the Measures for the Evaluation of the Performance of Directors and Supervisors of Bank of Guizhou, which includes the aspects that independent directors shall strengthen their professional knowledge and safeguard the legitimate rights and interests of small and medium-sized shareholders and other stakeholders in the duty performance evaluation, to ensure that the independent directors of the Bank continue to pay attention to the operation and management of the Bank and the development and changes of the industry, and provide forward-looking independent professional judgment for the decision-making of the Board of Directors. As of the end of the reporting period, the number of independent non-executive directors in the Board of Directors of the Bank accounted for more than 40%.

The Bank paid high attention to the diversified composition of the Board of Directors and adopted the Diversity Policy for the Board of Directors, regularly reviewed the implementation and effectiveness of the Diversity Policy for the Board of Directors every year, appointed the Nomination and Remuneration Committee to review the member number, composition, structure and other aspects of the Board of Directors, and monitored and evaluated the effective implementation of the Diversity Policy for the Board of Directors at any time. As of the end of the reporting period, there were 3 female directors in the Board of Directors, and the chairmen of 6 special committees were served by different directors.

Investor relationship management

The Bank deemed the investor relationship management as an important starting point for shaping and maintaining the image of the Bank's capital market, continuously improved the level of investor relationship management, and guided investors and the capital market to interpret the Bank's operation and management results in a positive way.

In accordance with the relevant regulations in the information disclosed by China Securities Regulatory Commission, the China Banking and Insurance Regulatory Commission and the Stock Exchange of Hong Kong Limited, the Bank formulated the Measures for the Administration of Information Disclosure Affairs, and completed the preparation and disclosure of 104 announcements during the reporting period in a compliance manner according to the principles of authenticity, accuracy, integrity and timeliness, maintaining "zero errors" and "zero penalties" in information disclosure, to ensure that all investors enjoy equal access to relevant information of the Bank.

Perfection of investor relationship management by taking several measures simultaneously

- The visual design of the annual report is carried out combined with the relevant arrangements for the disclosure of the annual report, to enhance the readability of the information in the annual report, continuously improve investors' understanding of the Bank's operation, and guide the market to understand the Bank's operation and management results from a positive perspective.
- A multi-platform shareholder communication system is established and maintained through various forms such as convening shareholders' meetings and setting up investor hotlines, and the implementation and effectiveness of shareholder communication policies are regularly checked to protect all shareholders' rights to know, participate and vote on major matters of the Bank.
- The rating agencies are managed and internal and external communication and coordination are conducted continuously and steadily, to ensure that the ratings and annual follow-up ratings of new bonds such as Tier 2 capital bonds and bonds for agriculture, rural areas, and farmers are completed on time and with quality, maintain the stability of the Bank's AAA rating, and enhance investor confidence.

Legal and compliant operation

Anti-money laundering

In strict accordance with the Anti-Money Laundering Law of the People's Republic of China, Anti-Money Laundering Regulations for Financial Institutions and other laws and regulations, the Bank conscientiously implemented anti-money laundering regulatory requirements, comprehensively strengthens anti-money laundering works, and continuously improves the quality and efficiency of anti-money laundering works by promoting the construction of institutional systems, improving organizational structure, and promoting publicity and training.





System construction

The Bank has 14 effective anti-money laundering management systems, covering customer identification, customer risk level classification, customer identity information and transaction record keeping, and suspicious transaction report management. During the reporting period, the Bank added 1 major anti-money laundering system to ensure the anti-laundering work could be carried out according to rules.

Organizational structure

The Bank has established a basic structure in which the Board of Directors assumes the ultimate responsibility for anti-money laundering management, the Board of Supervisors assumes the supervisory responsibility for anti-money laundering management, and the senior management assumes partial responsibilities for the implementation of anti-money laundering management. The Compliance Management Committee established by the Board of Directors performs part of its duties and provides professional advice to the Board of Directors on money laundering risk management. At the implementation level, the Bank has established a two-level central management model at the head office and branches, and established a leading team for anti-money laundering to be responsible for leading and coordinating the Bank's anti-money laundering works, formulating basic policies and principles, and implementing the decision-making of the Board of Directors on major anti-money laundering matters of the Bank.

Training and publicity

The Bank printed and issued the 2023 Anti-Money Laundering Publicity and Training Work Plan of Bank of Guizhou, requiring all institutions to effectively enhance their ideological understanding, making full use of the Bank's characteristics and advantages, and vigorously publicizing anti-money laundering in various forms; moreover, the Bank also carried out special training for anti-money laundering at different levels and categories, and continued to improve the professional ability and performance ability of on-duty personnel at all levels.

- **Publicity of anti-money laundering activity**

During the reporting period, the Bank has organized more than 2,400 anti-money laundering centralized publicity activities, 1 essay contest, 1 knowledge contest, 1 micro-video making, and 2 new media live broadcast publicity activities. A total of more than 254,500 copies of promotional materials were distributed, and more than 20 WeChat tweets on anti-money laundering and anti-telecom fraud were published, with a cumulative audience of more than 360,000 person-time.

- **Anti-money laundering training for personnel**

The Bank actively organized internal training for anti-money laundering, and encouraged employees to participate in the job access training for anti-money laundering and Certified Anti-Money Laundering Specialist Examination organized by the China Center for Financial Training. As of the end of the reporting period, the Bank had organized 5 anti-money laundering trainings, with the total participants of more than 1,530 person-times; 179 persons had participated in the training and obtained the anti-money laundering personnel access training certificate, and 7 members of the anti-money laundering team of the Legal and Compliance Department of the Head Office had held the Certificate of Certified Anti-Money Laundering Specialist.



Anti-corruption

The Bank has thoroughly promoted the comprehensive and strict governance of the Party, the construction of a clean and honest party conduct and the fight against corruption, and vigorously promoted the organic integration of inspection, patrol, supervision, rectification and governance. Efforts are made to promote positive practices, discipline and anti-corruption, to make positive contributions to the quality development of the Bank by strictly performing political responsibilities, deepening the special rectification of work style problems, and improving the supervision system.

▶ During the reporting period, the Bank has

carried out **68** times of the anti-corruption training

more than **9,000** person-time covered by

anti-corruption training

Implementation of running the Party comprehensively and strictly from bottom to top

The Bank revised and issued the list of responsibilities for comprehensively and strictly administering the party and the list of responsibilities for "one post with two responsibilities" for the construction of a clean and honest party conduct, and promoted the implementation of the work through accounting; revised and issued the Measures for the Evaluation of the Construction of a Clean and Honest Party Conduct and Anti-Corruption Work and organized the evaluation on an annual basis, increasing the points deducted for work style problems such as violating the spirit of the eight-point decision on improving Party and government conduct to 18 points; revised the Letter of Responsibility for the Construction of a Clean and Honest Party Conduct and Anti-Corruption Work and organized the signing by levels, and included the implementation of the Letter Of Responsibility in the annual evaluation;

Deepening of special rectification for morals

The Bank organized and carried out special rectification of outstanding problems in work style and "relying on enterprises and making good use of enterprises", and implemented the spirit of the eight-point decision on improving Party for special supervision, self-examination and rectification. Moreover, the Bank also carried out "self-inspection and self-correction of leading cadres using airport VIP lounges in violation of regulations and taking first-class cabins in violation of regulations", and jointly carried out special rectification for integrity risks of third-party cooperative intermediaries with the dispatched discipline inspection and supervision team.

Insisting on "THREE NOs" integrated promotion

To strengthen the deterrence of "not dare to be corrupt", the Bank dispatched discipline inspection and supervision team and discipline inspection agencies and criticized, educated, helped and dealt with 124 person-times by accurately using "four forms", and the head office carried out warning education in various forms for 6 times, covering more than 3,500 party members and cadres. The Bank formulated a three-year action plan for the construction of a clean and honest state-owned enterprise to improve the constraints of "not able to be corrupt", improve the management system in all fields and lines, and strengthen the post-evaluation of the implementation of rules and regulations, build a solid foundation of "not want to be corrupt", deeply promote the construction of a clean culture in the new era, and conscientiously carry out discipline and law education month activities.

Perfection of supervision system

Perfection of the supervision system: the Bank formulated the Recording and Reporting System for Leading Cadres' Intervention of Major Matters to effectively strengthen the supervision of the "top leaders" and leading cadres, formulated the Working Mechanism for Strengthening Communication and Cooperation between the Internal Supervision Departments of the Bank of Guizhou and Deepening the Effectiveness of Supervision, and jointly printed and issued the Mechanism for Communication, Cooperation, and Linkage between the Discipline Inspection and Supervision Team Dispatched By the Provincial Commission for Discipline Inspection and the Provincial Supervision Commission and the Bank of Guizhou (Trial) with the dispatched discipline inspection and supervision team to unite the joint force of supervision and improve the efficiency of internal supervision.



Anti-unfair competition

The Bank has earnestly fulfilled the requirements of fair trade and honest practice in strict accordance with the Anti-Unfair Competition Law of the People's Republic of China, the Guiding Opinions on Regulating the Adjustment and Administration of the Banking Service Market and other relevant laws and regulations, and formulated and issued the Price List of Bank of Guizhou for Intermediary Business Customer Services to ensure the public and transparent business rates. At the same time, the Bank has improved the anti-unfair competition and anti-monopoly business awareness of its employees through strengthening staff training, to avoid unfair competition-related violations.

Internal audit

The Bank has established an independent internal audit system, and the Board of Directors ensures the independence and effectiveness of the internal audit, for which it is ultimately responsible. The Board of Directors has established an Audit Committee to guide and supervise the internal audit work of the Bank, and the Board of Supervisors supervises the internal audit work. Level I department of the head office has set up an audit department to be responsible for the internal audit work of the Bank, and has set up a new audit and off-site audit team for banks in village and township to strengthen the audit supervision of banks in village and township and strengthen the digitalization capacity building of the auditor. The number of full-time auditors in the head office has been increased to 35 from 28 at the beginning of the year, and full-time audit posts have been set up in the branches, basically achieving full coverage of audit business and organizational scope.

In accordance with the Audit Law and its implementing regulations, and in combination with the relevant regulations of the supervision departments, the Bank has formulated and revised 11 systems. To further standardize the audit process and control the audit quality, the Operating Rules for the Audit Management System of Bank of Guizhou was revised and issued in 2023, and 7 teams were set up in the audit department of the Level I department of the head office, and special audit posts were set up in each branch. The professional knowledge structure of the Bank's auditors covers auditing, accounting, economics, finance, law, management, information technology and other aspects, with a total of 26 of them having obtained intermediate professional titles such as certified public accountants, auditors and legal practitioners, and 15 of them have obtained international registration qualifications recognized by the countries such as Certified Internal Auditor (CIA), Certified Information System Auditor (CISA) and International Certified Public Accountant (ICPA).

▶ During the reporting period, the Bank has



54
audit opinions issued



307
issues rectified by audit

Protection of intellectual property

The Bank vigorously implemented the strategy for protecting the intellectual property, pushed forward the legalization of software, promotes patent application and copyright promotion in accordance with the laws, continuously established and improved the intellectual property protection system in the Bank, and enhanced the awareness of respecting and protecting intellectual property. As of the end of the reporting period, the Bank has obtained 2 scientific and technological patents and 81 computer software copyrights.

The Bank carried out the genuine software management work in accordance with the Measures for Administration of the Legalization of Software of Bank of Guizhou by always adhering to the procurement, configuration and use of genuine software. At the same time, the Bank carried out technical inspections on a regular basis, including continuous monitoring of the software installation of computers in the Bank through technical means such as desk management tools, and included the inspection and assessment of software genuine management into the annual information security inspection in the Bank, to ensure that the management system is in place.

Keep the bottom line of risk

During the reporting period, the Bank perfected the risk management system that is in line with the standards of modern commercial banks, continuously optimized the risk management mechanism, consolidated the foundation of risk management, and formulated the 2023 Comprehensive Risk Management Policy of Bank of Guizhou based on the realities of the Bank, ensured the success realization of the annual business objectives under the guidance of a more scientific risk policy. At the same time, the Bank attached great importance to training activities in the Bank, organized and convened the 2023 Work Conference for Risk Management Line, and conducted training and research on business knowledge such as the new classification regulations, the new impairment measurement system, and credit information security management. Moreover, the Bank improved the management system constantly and strengthened the training of personnel quality after sufficiently understanding the needs of the basic level.

Overall principle of risk management policy

| | |
|--|--|
| <p>Promote the optimization of customer structure</p> | <p>On the basis of consolidating the corporate banking business, the Bank made great efforts to strengthen the allocation of inclusive credit resources in small and micro enterprises, retail and other entities, match the needs of various business transformation and development, improve the level of refinement and accuracy of risk management, and assist the business development.</p> |
| <p>Comprehensive risk management</p> | <p>The Bank highly concerned relevance and conductivity of risks in key areas such as government debt risks and real estate risks, gradually reduced the proportion of government-related background and real estate loans, solidified a solid bottom line for compliance operation is , and kept the regulatory red line not be touched.</p> |
| <p>Strengthen the awareness of risk and cost control</p> | <p>The Bank improved the compliance and effectiveness of the "three checks" of credit to reduce the debtor's subject risk and debt risk, reduce the withdrawal of risk costs, improve operational efficiency, and lay a solid foundation for quality development.</p> |

Improve risk quantification in the Bank

During the reporting period, the Bank comprehensively promoted the construction and implementation of risk measurement projects, promoted the application of RWA measurement results in risk management by upgrading and transforming RWA risk-weighted assets and large exposure system, promoted the application of risk data marts to provide a data base for various risk management works, and laid a solid data foundation for the digital transformation of the risk management of the Bank, launched a new expected credit loss management system to improve the "refined" management of the expected credit losses, and finally, focused on the construction of the "risk quantification" system to improve the application of digital risk control kernel continuously from the monitoring and early warning.

Economy

Serve local economy diligently

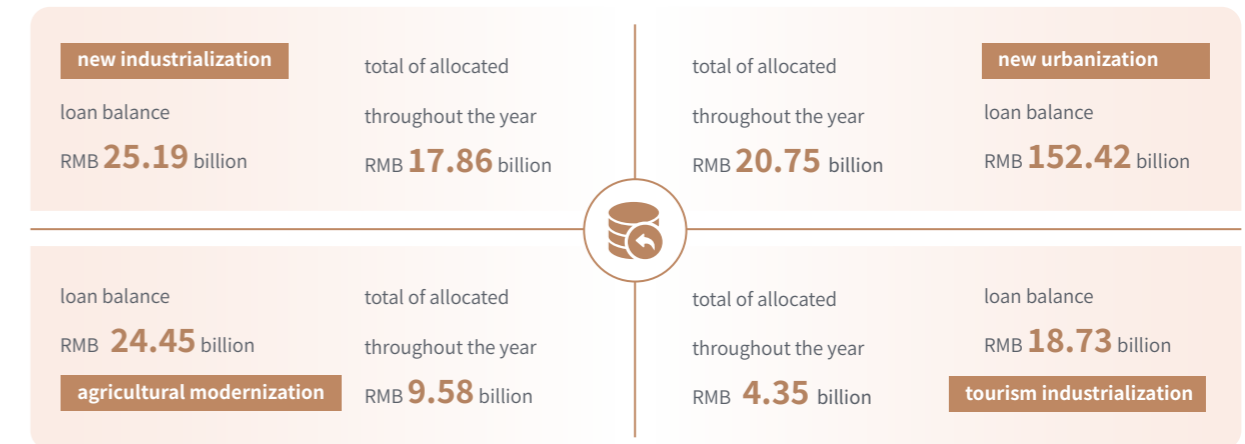


Empower the construction of "four modernization"



2023 was the first year for the full implementation of the spirit of the 20th National Congress of the Communist Party of China, Guizhou Province conscientiously implemented the spirit of the 20th National Congress of the Communist Party of China and the spirit of General Secretary Xi Jinping's important speech when inspecting Guizhou, thoroughly implemented GF [2022] No. 2 Document, adhered to the overall situation with quality development, unwaveringly realized "four modernization" and constructed "four areas and one highland" aiming at "four news", and took solid steps to promote quality development. The Bank optimized the credit policy, strengthened the authorization, guided the credit resources to favor the business of the four modernization in multiple dimensions, added the approval right of the "Four Modernization and New Kinetic Energy" fund branches, improved the timeliness of handling, and continued to deepen financial services aiming at key enterprises, major projects and key projects in the province, continuously deepened the financial services, and continuously improved the ability and level of financial support for the development of the real economy. During the reporting period, the Bank supported the construction of the four modernization with loans of RMB 52.54 billion.

As of the end of the reporting period



Empower the construction of new industrialization

In 2023, Guizhou Province released the implementation plan for digital transformation in the industrial field (2023-2025) to accelerate and promote the deep integration of the new generation information technology and the real economy, promote the high-end, intelligent and green upgrading of the industrial field with digital transformation, and boost the quality development of new industrialization. Focusing on the six major industrial bases in Guizhou Province, the Bank vigorously supported the new industrialization focusing on traditional advantageous industries and strategic emerging industries. As of the end of the reporting period, the balance of the Bank's new industrialization loans was RMB 25.19 billion, with a total investment of RMB17.86 billion.

Case Financial loan drives the new industry to "create a new path"

Taking a new material technology company in Guizhou as example, which is the only high-tech enterprise engaged in the production of carbon-based composite materials in Guizhou Province, and integrates "production, marketing, learning and research". Through the research and development of new materials and new processes, the company obtained a new competitive advantage in the market, and the company's order volume increased by 40% as the continuous promotion of the new round of silicon wafer expansion trend. However, at the same time, the increase in orders also made the company's current funds for production face a gap, after learning about the financing needs of the company, the pioneers of Chinese Communist Party and the Chinese Communist Youth League for the "four modernization" of the Anshun branch of the Bank quickly followed up, and created a current fund credit scheme for the enterprise and opens a "green and fast loan application channel" to meet the enterprise needs, combined with the annual output value of the enterprise, downstream orders, electricity consumption, gas consumption, accounts receivable and data in sales cycle. As of the end of the reporting period, the Bank had granted loans amounting to a total of RMB 26 million to the enterprise to help it expand the procurement of carbon fiber filament raw materials and complete the delivery of production orders on time.



Empower the construction of new urbanization

In 2023, the Guizhou Province Commission of Development and Reform issued policy documents such as the Implementation Plan for New Urbanization in Guizhou Province (2023-2025) to clarify the goals, key tasks and safeguard measures for new urbanization in Guizhou Province in 2023. In accordance with national policies and market changes, the Bank revised the Measures for Administration of Urban Renewal and Transformation Loans of Bank of Guizhou and the Measures for Administration of Housing Development Loans of Bank of Guizhou in 2023 to optimize the annual credit policy guidelines, boost the quality development of industry-city integration focusing on new urbanization construction, and promote the comprehensive financial services aiming at "people-centered" urbanization construction, increase support for key national support areas such as focusing on priorities, addressing inadequacies, and shoring up points of weakness during urbanization, enhance urban public service capacity, improve the quality of urban ecological environment, assist urban renewal and transformation, and actively support the construction of affordable rental housing. As of the end of the reporting period, the Bank had a balance of RMB 152.42 billion in loans to support new urbanization, with a total investment of RMB 20.75 billion in the whole year.

Case Support smart parking project

With the rapid development of the economy, the family car consumption continues to grow, the supply of public parking spaces is becoming increasingly lacked, traffic congestion, parking difficulties, random parking, and payment disputes have become one of the problems that need to be solved urgently in the construction of new urbanization. Puding County Sub-branch of the Bank took the construction of new urbanization with financial services as a breakthrough point, focused on the key practical matters of people's livelihood such as traffic congestion and parking difficulties, and strengthens financial services. During the reporting period, Puding County Sub-branch of the Bank cooperated with a company to create "scenario finance", which completed a total of RMB 200 million of credit investment, assisting the upgrading and reconstruction of more than 2,700 "smart parking" berths constructed.



P

Empower the construction of agricultural modernization

In 2023, Guizhou Provincial Department of Agriculture and Rural Affairs issued the Implementation Opinions on Comprehensively Promoting the Key Work of Rural Revitalization in 2023 to comprehensively promote rural revitalization and accelerate the modernization of agriculture and rural areas and the construction of a strong province with modern mountain characteristics and efficient agriculture. The Bank has insisted on providing services according to policies; in 2023, the Bank formulated and issued a series of policy documents such as the Guiding Opinions of Bank of Guizhou on Financial Services for Rural Revitalization to Support Agricultural Modernization Development in 2023, and further implemented the Guiding Opinions on Financial Support for Comprehensively Promoting Rural Revitalization and Accelerating the Construction of Great Power in Agriculture issued by the People's Bank of China and other five ministries and commissions (YF [2023] No. 97), sorted out policy opinions in rural revitalization, carried out in-depth research focusing on ensuring food security and 12 agricultural characteristic industries in Guizhou Province, and proposed the personalized financial service plans. As of the end of the reporting period, the balance of loans to support agricultural modernization was RMB 24.45 billion, with a total investment of RMB 9.58 billion.

Case Injected financial loans for supporting the development of agricultural modernization of roxburgh rose industry

Golden roxburgh rose is one of nine major agricultural industries in Anshun. An enterprise is a leading enterprise in the roxburgh rose industry chain in Anshun City, which has initially formed a production and operation model of "company + base + farmer", and has built a modern and efficient agricultural industry development pattern of specialized planting, regional processing, integrated operation and enterprise management. When the enterprise lacked sufficient fixed assets for mortgage guarantee and encountered loan difficulties, Puding County Sub-branch of the Bank formulated a financing plan for the enterprise and granted a credit of RMB 19.50 million to the enterprise through the "SME Credit Connection" to help alleviate the pressure of the enterprise's business turnover and promote the development of agricultural modernization.

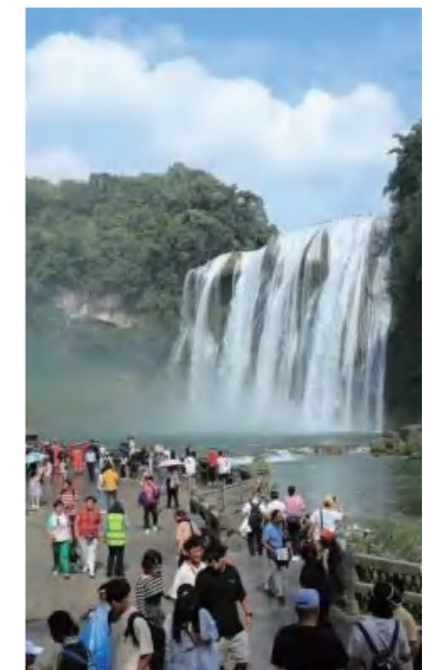


Empower the construction of tourism industrialization

In 2023, the Cultural And Tourism System of Guizhou Province focused on "three elements" of resources, tourist sources and services, adhered to the integration of culture and tourism, vigorously promoted the "two major improvements" and "four major actions" for tourism industrialization, accelerated the construction of Guizhou as a province with colorful ethnic characteristics and cultures, and a colorful tourism province, and accelerated and promoted the quality development of tourism industrialization. Focusing on "three elements" of resources, tourist sources and services, the Bank increased financial support for the quality improvement and reconstruction of tourism facilities and related industries and the efficient use of stock assets, mainly increased the credit investment in the quality improvement and upgrading of core resources and the extension of the tourism industry chain, to boost the quality improvement and increase efficiency of the tourism industry in Guizhou Province. As of the end of the reporting period, the Bank's balance of the loans for tourism industrialization was RMB 18.73 billion, with a total investment of RMB 4.35 billion.

Case "Financial loans" invested in Huangguoshu Scenic Area

As a leading scenic area in Guizhou Province, Huangguoshu Scenic Area has always been a "top stream" of tourism during the Mid-Autumn Festival and National Day. During the National Day holiday in 2023, the tourism revenue of Huangguoshu Scenic Area reached RMB 49.63 million, with an increase of 26% compared with the same period in 2019, and the tourist flow reached 225,200, with an increase of 20% compared with the same period in 2019. Before the Great Waterfall Scenic Area was upgraded and transformed, there was no diversion of people and vehicles, and it was very crowded during the peak tourist season, which seriously affected the image of the scenic area and the experience of tourists. To improve this situation, the environmental renovation and improvement project at the entrance of the scenic area was put on the agenda. The Bank has invested a total of RMB 1.29 billion as financing funds for the Huangguoshu Scenic Area, which has been used for the environmental renovation and improvement at the entrance of the Grand Waterfall, Tianxingqiao and Doupotang Waterfall, the upgrading and transformation of the parking lot system of the scenic area, the quality improvement and reconstruction of the wetland park, the hot spring landscape project and supporting projects, etc., which has effectively ease the problem of congestion at the entrance of the scenic area.



Serve the real economy

The Bank regarded supporting the real economy as an important focus, actively connected with the financing docking activities of the provincial government, financial institutions and enterprises, continuously improved the effectiveness of financial services for the real economy, striving to provide more financial supports for local economic and social development, and build a solid foundation for the real economy. As of the end of the reporting period, the Bank's financing balance for the real economy reached RMB 204.60 billion, with an increase of RMB 28.53 billion or 16.21% from the beginning of the year.



Technology finance

The Bank built a virtuous mechanism of "science and technology-industry-finance" around the "six industrial bases", accelerated the improvement of the technology financial system, and supported technological breakthroughs in key areas of Guizhou Province, especially timely credit support to "little giants" enterprises and enterprises tackling key and core technologies. As of the end of the reporting period, the balance of loans to technology enterprises amounted to RMB3.32 billion, an increase of RMB2.25 billion over the beginning of the year, and the annual goal completion rate was 224.60%.

Integrated sci-tech innovation into development strategic planning

In accordance with the Guiding Opinions of the China Banking and Insurance Regulatory Commission on Supporting Sci-Tech Self-Reliance and Self-Strengthening at Higher Levels in the Banking and Insurance Industry (Yin Bao Jian Fa [2021] No. 46), the Bank thoroughly implemented the innovation-driven development strategy, strengthened sense of responsibility, made overall planning, identified the characteristics of the new development stage, and strengthened the integration of sci-tech and finance.

Separate business plan and target evaluation

The Bank established a technology finance credit plan and incorporated it into the credit plan, specifying the annual target plan of the Bank for balances of loans to technology enterprises. Besides, relevant indicators of financial support for sci-tech enterprise loans were included in the target evaluation of each operating institution. Differentiated assessment measures were implemented, and operating institutions increased credit support for sci-tech enterprises, so as to enhance the Bank's professional capability of technology finance.

Offered preferences for special fund cost accounting

The Bank strengthened the incentive and restraint mechanism, appropriately lowered the internal fund transfer pricing (FTP) for loans to technology enterprises that met regulatory requirements, and implemented separate internal fund cost accounting, effectively improving the internal impetus of credit support to innovation-driven technology enterprises and specialized and sophisticated enterprises, and encouraged branches to increase investment in technology enterprises.

Case Support specialized and sophisticated enterprises

The technology energy company produces lithium battery cathode materials and its precursor, which was awarded the title of "Little Giant" in 2021. After investigation, the Bank determined that it had demand for liquidity, formulated credit solutions, and approved RMB500 million liquidity credit for it. On the basis of prudent judgment and in line with the requirements of the Bank's internal system, the Bank boldly innovated to adopt credit guarantee for private enterprises. As of the end of the reporting period, a total of RMB133 million of credit working capital loans had been granted to the company. The Bank will continue to focus on private entities and specialized and sophisticated enterprises, assume the social responsibility of financial institutions, and provide efficient services to high-quality private enterprises and real economy-based enterprises in Guizhou Province.



Supply chain financial services

The Bank always attaches great importance to supporting the optimization and upgrading of the industrial chain and supply chain, continuously optimizes and upgrades the finance products and services for supply chain. We developed on-line supply chain financial products such as "Gui e-Credit" and "Pharmaceutical Procurement Loan" with data as the factor, platform as the carrier and technology as the driving force, relying on the industrial chain of core enterprises. An integrated system of core enterprises and upstream and downstream was built to effectively promote the coordinated development of the "eco chain" of core enterprises. As of the end of the Reporting period, the Bank had 195 core customers of supply chain finance products, an increase of 12 from the beginning of the year; 985 upstream and downstream customers, an increase of 231 from the beginning of the year; the balance of trade finance amounted to RMB12.63 billion, an increase of RMB1.56 billion or up by 14.14% from the beginning of the year; and the accumulated trade finance during the reporting period amounted to RMB14.31 billion.

Supply chain scenario financial services

Based on the marketing management system built by a core wine enterprise, which integrates information flow, capital flow, logistics and purchase, sales and storage of authorized dealer, the Bank provided self-service financial services such as self-service application and approval, online invoicing and discount, paperless contract signing, etc. for dealers through system direct connection and data sharing, realizing "single access to a national chain and one-click financing". This business model promoted the virtuous circle of "core enterprise credit transfer → dealer online financing → core enterprise sales expansion". It was another successful attempt of the Bank to realize core enterprise supply chain scenario embedding and financial empowerment through bank-enterprise cooperation, and opened a new chapter for the Bank's on-line supply chain finance business and multiple accounting methods.



Supply chain financial products

As the "knock-out" product of the Bank's supply chain finance, "Gui e-Credit" is an online, self-service non-recourse factoring financing service provided to the upstream Level 1-N suppliers based on the real trade scenario, on the premise that the core enterprises for which the credit lines have been approved by the Bank pay accounts receivable on due date, relying on the credit value transmission of the core enterprises.

► During the reporting period:

- a total of **216** core enterprises issued **1,632** e-Credit loans through the supply chain finance platform, amounting to RMB **11.05** billion
- the Bank has handled **1,601** e-Credit financing transactions for **1,001** upstream suppliers, amounting to RMB **10.73** billion, with a financing ratio of **97%**



Case "Gui e-Credit" supported liquor supply chain

S Jiangxiang Jiu is a leading local liquor enterprise and one of the representatives of local liquor industry. Since 2021, in order to protect the ecology of the core production area of Jiangxiang liquor, the merger and reorganization of Jiangxiang liquor enterprises was carried out. The Bank fully analyzed the concerns and demands of Jiangxiang liquor industry and the upstream suppliers, and designed supply chain financial service solutions. Relying on the credit line of S Jiangxiang Jiu in the Bank, through the characteristic supply chain financial product of "Gui e-Credit", we have provided financing support of RMB 350 million to 15 upstream suppliers cumulatively, enabling the upstream suppliers to obtain financial support from the bank by virtue of the credit transmission of core enterprise, effectively improving the stability and operation efficiency of the whole supply chain.

Pension financial service

The Bank thoroughly implemented the requirements of the Central Financial Work Conference on "pension finance", adhered to the service philosophy of "a dedicated bank", focused on the pension finance sector, strengthened its support for the pension industry, helped solve the asset-light and mortgage problems in the pension industry, and provided financial guarantee for "elderly care".

Case Supported the Elderly Health Care Center

In 2023, Jianhe Sub-branch of the Bank successfully granted credits of RMB29 million to Jianhe Poverty Alleviation and Development Investment Co., Ltd. to support the construction of the Elderly Health Care Center in Jianhe County, striving to build a health care center with integrated "medical-nursing-caring" services, and providing professional medical support and rehabilitation treatment services for the elderly in the hospital. According to the updated progress of the Elderly Health Care, RMB24 million has been invested by far.





Cross-border financial services

During the reporting period, the Bank continued to expand the cross-border renminbi business, promoted the use of cross-border renminbi for the import of bulk commodities. Renminbi receipts and payments under current accounts increased rapidly, with annual cross-border renminbi settlement of RMB299 million, accounting for 31.3% at the end of the year, 7 percentage points higher than the provincial average.

Work plans

In accordance with the requirements of the People's Bank of China, the Bank issued the 2023 Work Plan for the Cultivation of Entities on Cross-border Renminbi Market of Bank of Guizhou, which helped the operating institutions to determine the objectives, customer groups and measures for the annual cross-border renminbi business promotion.

Targeted policy by enterprise classification

The Bank investigated the transaction elements such as trading background, settlement methods, types of goods and accounting periods of customers and their foreign counterparties to identify key issues, formulated a "one-enterprise-one-policy" cross-border renminbi use promotion plan for customers to enhance the acceptance of renminbi by both parties so that they choose to use cross-border renminbi for settlement.



Incorporation into assessment indicators

The Bank issued the Rules for Implementation of the Foreign Exchange Management Assessment of Bank of Guizhou in 2023, which incorporated the completion rate of cross-border renminbi settlement volume into the assessment indicator system for branches, strengthened incentives and constraints to guide institutions at all levels in cross-border renminbi business.

Reduction of financing costs

The Bank promoted the advantages of lower financing costs for cross-border renminbi trade, and provided RMB 134 million of cross-border renminbi import bill advance under import letters of credit for foreign-related enterprises throughout the year, with the interest rate lower than the interest rate of liquidity loans during the same period, effectively reducing customers' financial expenses.



Landed the Bank's first cross-border renminbi business

On 14 February 2023, the Bank issued an international letter of credit denominated in renminbi with an amount of RMB63.32 million, which was a major breakthrough for the Bank's cross-border renminbi business. The customer is a key import and export enterprise in Guizhou Province. For many years, it has been using L/C settlement to import bulk commodities denominated in USD. After in-depth analysis of its difficulties and pain points in international settlement and trade financing, the Bank promoted the advantages of cross-border renminbi settlement, convinced the customer to change its long-term trade habits and choose to use renminbi for cross-border trade settlement and open cross-border renminbi international letter of credit in the Bank. It not only reduced financing costs and avoided exchange rate risks for customers, but also increased the settlement volume and proportion of cross-border renminbi business of the Bank.

Development of inclusive finance

Developing inclusive finance is an inevitable requirement of "finance for the people", an important way to serve the real economy, and the only way to promote the sustainable development of commercial banks. The Bank resolutely implemented the decision-making arrangements of the CPC Central Committee and the State Council, deepened the spirit of the Central Financial Work Conference, fully implemented the requirements of the Opinions of the State Council on Promoting the High-quality Development of Inclusive Finance. We took inclusive finance as a starting point to implement the political-oriented and people-centered policy of financial work, made continuous efforts in innovation of financing products, optimization of credit approval processes, risk control capabilities and protection of the rights and interests of financial consumers, and made every effort to improve the quality of inclusive financial services to promote the high-quality development of inclusive loans for SMEs.

During the reporting period:

a total of RMB **34.39** billion of inclusive loans for SMEs were granted to **42,700** SMEs.

As of the end of the reporting period:

the balance of inclusive loans for SMEs was RMB **47.43** billion, an increase of RMB **9.49** billion or up by **25.02%** over the beginning of the year.

The number of customers of inclusive loans for SMEs reached **59,100**, an increase of **26,400** or up by **80.80%** over the beginning of the year.



Innovative credit products for SMEs

Lack of effective mortgage guarantee, financing difficulty and low financing efficiency are common problems faced by SMEs. In response to these pain points, the Bank accelerated the promotion of online loan application services and offline cluster credit granting of "SME e-Credit", enabling SMEs to apply for "settlement loans", "taxpayer e-loans", "tobacco business loans" and "operating quick loans" on-line, and launched offline "Qinghui Loans" and "intangible heritage revitalization loans" to enhance social responsibility and value, continuously improving the coverage and access rate of inclusive loans for SMEs.



"Qinghui Loans" helped the young generation to start business

The Bank gave full play to the exemplary role of financial institutions in providing financial services to new citizens in the new era. Combining the service scope and business development direction of the Bank, based on the financial product of "Qinghui Loans", we provided convenient financial services to new citizens in response to their financial needs in the entrepreneurial field. Wang Qiang, the person in charge of the meat rabbit farm, is an entrepreneur in the 90s. Relying on the advanced breeding mode, the farm created significant economic benefits and demonstration effect in three years. In 2023, he started to expand the farm, but encountered financial pressure. The Bank made the financing plans for him, and finally issued RMB300,000 "Qinghui Loans" according to the business needs.



Continuous increase of financial supply

The Bank implemented the strategic deployment of the central government, made full use of market-oriented low-cost funds to solve the financing problems of SMEs, and comprehensively promoted the high-quality development of inclusive finance.

Case Issued RMB4 billion SME financial bonds

On February 8, 2023, the Bank issued RMB4 billion SME financial bonds in the national inter-bank bond market by means of open bidding, with a term of 3 years at the interest rate of 3.30% and a subscription multiple of 2.00 times, which was the first operating financial bond issued in the market in 2023. The successful issuance of SME financial bonds will further expand the business scope of the Bank to support the real economy and SMEs, and further broaden the source channels of diversified credit funds.



Innovative financial service

Relying on the physical outlets around the urban area, the Bank applied the "San Sao Wu Zhua" to establish a grid-based dynamic management service mechanism with full coverage and in all aspects to build Bank of Guizhou into the preferred community bank for local people.

Case Grid-based Financial Service Office met the needs of the masses

"SMEs are capillaries of the real economy, and grid-based services are designed to optimize the business environment." said by the person in charge of SME Business Department of Guiyang Branch. After the grid-based service was carried out, the customer managers are closer to customers, and the merchants acknowledged the door-to-door service. "We will cooperate with the neighborhood committee and local police to popularize financial knowledge and anti-fraud knowledge from time to time, and help those people in need."



In response to the call of the CPC Central Committee to support the development of the real economy, the Bank issued the Action Plan of "Hundred Banks Joining the Chamber of Commerce" to promote the real economy with a brand-new financial cooperation model and financial vitalize the high-quality economic and social development of Guizhou Province. As of the end of the reporting period, a total of 123 Chambers of Commerce and more than 700 members were connected.

Support for rural revitalization

Closely centering on the major strategy of financial support for rural revitalization, the Bank fully implemented the requirements of the Guiding Opinions on Financial Support for Promoting Rural Revitalization in an All-round Way and Accelerating the Building of an Agricultural Power issued by the People's Bank of China and other four ministries and commissions. Focusing on key areas of "agriculture, rural areas and farmers," we continuously increased credit investment by improving service mechanisms, customizing service plans and optimizing resource allocation, thus providing strong financial support for Guizhou Province to promote rural revitalization and increase rural residents' income. As of the end of the reporting period, the Bank's rural revitalization loan balance was RMB64.70 billion, an increase of RMB13.76 billion or up by 27.00% over the beginning of the year.

Promotion of the business benefiting farmers

Improvement of the system benefiting farmers

The Bank improved the rules and regulations for the business benefiting farmers, issued the Measures for the Management of Rural Inclusive Finance Business of Bank of Guizhou (Trial), the Notice on Risk Prevention and Control of Business Benefiting Farmers, and the Notice on Standardizing the Management of Inclusive Finance Personnel, preliminarily establishing the system of management, assessment and incentive, compliance management and risk prevention and control for relevant personnel, and consolidating the management foundation.

Increase financial support in rural areas

As of the end of the reporting period, the Bank had established 2,135 service centers in rural areas, covering all townships (towns) in Guizhou Province and 11.80% of administrative villages. The service centers have handled more than 700,000 transactions such as small amount withdrawal, cash remittance, transfer remittance, agent payment and balance inquiry for rural residents, with the amount exceeding RMB1.5 billion, which has improved the payment convenience of rural residents and improved the rural payment environment. More than 3,000 publicity activities on "consumer rights protection", "anti-illegal fund-raising" and popularization of financial knowledge have been carried out in rural areas, effectively improving the quality and effectiveness of rural inclusive financial services, and paving the way for the "last kilometer" of financial support for rural revitalization.



Steady development of business benefiting agriculture

The Bank increased credit support for business benefiting agriculture, promoted financial products such as "Xingnong Loans", supported the development of high-quality agricultural projects, promoted agricultural technology innovation, and provided strong financial guarantee for the implementation of rural revitalization strategy. As of the end of the reporting period, the balance of "Xingnong Loans" was RMB8.73 billion, an increase of RMB5.14 billion or up by 143.17% over the beginning of the year.

Case "Xingnong Loans" helped "Village of Radix Pseudostellariae"

Niudachang Town, Shibing County, Qiandongnan Prefecture is one of the three main producing areas of radix pseudostellariae in China, accounting for half of the total output, known as "the Village of Radix Pseudostellariae in China". In recent years, Niudachang Town has focused on the development of radix pseudostellariae Chinese herbal medicine industry to improve the agricultural industrialization, modernization and marketization. However, every planting season, many villagers have a lack of funds. Focusing on industrial clusters, the Bank seized development opportunities and promoted credit issuance with products of online "Xingnong Loans", granting RMB15.60 million to farmers, thus solving their pain point of financing difficulties and high financing costs.



Case Targeted "Xingnong Loans" promoted the flourishing tea industry

As one of the 47 key tea-planting counties in Guizhou Province and one of the core tea-planting areas of Duyun Maojian Tea, tea industry is the strength, characteristics and hope of Pingtang County. In recent years, with the introduction of advanced tea making technology, cultivation and promotion of high-quality tea varieties, in-depth study of the characteristics of Pingtang Jiacha - "early ripening", "fragrance" and "richness", it uses mechanical and manual processing methods to create a unique frying process of Pingtang Jiacha and builds the brand of "Duyun Maojian - Pingtang Jiacha".

The Tea Industry Company in Guizhou Province is engaged in the production, processing and sales of tea products. In recent years, due to the epidemic, its self-owned funds were insufficient, so the tea projects were affected. After understanding the financing needs, pain points and difficulties of the company, Pingtang Sub-branch immediately carried out multi-dimensional investigation. Combined with the actual situation of the company and the local industrial development, under the guidance and help of Qiannan Branch, Pingtang Sub-branch approved the "Xingnong Loans" of RMB 1 million, solving the problem of unsecured financing of the company. Pingtang Sub-branch effectively and accurately helped enterprises with "Xingnong Loans", significantly promoting the tea industry in Pingtang County.



Support for rural industrial revitalization

The Bank issued a series of policy documents such as the Guiding Opinions of Bank of Guizhou on Financial Support for Rural Revitalization and Agricultural Modernization in 2023, released the research reports such as Research on High-standard Farmland Development and Financial Service Strategy in Guizhou Province, Research on Traditional Chinese Medicine Industry and Financial Service Strategy in Guizhou Province, Research on Tea Industry and Financial Service Strategy in Guizhou Province, and published 10 issues of agricultural modernization experience exchange materials to guide branches to accelerate strategic transformation to support rural revitalization. During the reporting period, the Bank issued special bonds for agriculture, rural areas and farmers, which were the first financial bonds for agriculture, rural areas and farmers in Guizhou Province. All the funds raised will be used to issue loans relating to agriculture, rural areas and farmers to support rural revitalization, which is of great significance to broaden the source of funds for supporting agriculture rural areas and farmers, reduce the financing cost of related enterprises and enhance the ability of financial services for rural revitalization.

Case Issued special bonds for agriculture, rural areas and farmers

On 18 May 2023, the Bank issued RMB2.5 billion of financial bonds for agriculture, rural areas and farmers to investors nationwide through public bidding, which was handled by the China Central Depository & Clearing Co., Ltd., with a maturity of three years, an issue interest rate of 3.04% and a subscription multiple of 2.88 times, which was highly recognized by the market.

热烈庆祝
贵州银行股份有限公司
2023年“三农”专项金融债券
发行成功

| 债券简称 | 债券代码 | 发行规模 | 期限 | 主体/债项评级 | 票面利率 | 全场倍数 |
|-----------|---------|------|----|---------|-------|------|
| 23贵州银行三农债 | 2320018 | 25亿元 | 3年 | AAA/AAA | 3.04% | 2.88 |

牵头主承销商|簿记管理人
CICC 中金公司

联席主承销商

Environment

Protect clear waters and green mountains diligently





Management of environmental risk

The Bank fully applied the ESG-related risk assessment system to the credit process of its business lines, stood on the principles of sustainability and prudence, strictly adhered to the bottom line of environmental protection and compliance, and effectively prevented and controlled the environmental and social risks encountered by the Bank.



System related to environmental risk

The Bank actively responds to national and local policies about environmental and social risk, and is committed to establishing an effective whole-process management system for environmental and social risk identification, assessment and monitoring. During the reporting period, the Bank has formulated the Implementation Plan of the Bank of Guizhou for Implementing the Guidelines for Green Finance of Banking and Insurance Industry Issued by China Banking and Insurance Regulatory Commission, the Measures for the Management of Environmental, Social and Governance Risks for Corporate Credit Customers of Bank of Guizhou (Trial), the Comprehensive Risk Management Policy of Bank of Guizhou in 2023 and the Guidelines for Corporate Business Credit Extension Policy of Bank of Guizhou in 2023 and other relevant system documents, and will continue to optimize credit management, risk control measures and other systems, and provide powerful institutional guarantees.

The Comprehensive Risk Management Policy of Bank of Guizhou in 2023 clearly points out that it will focus on carbon emission reduction, strengthen support for key industries, deepen the implementation of the "Equator Principles", and improve environmental, social and governance performance. In accordance with the Guidelines for Green Finance of Banking and Insurance Industry issued by the former China Banking and Insurance Regulatory Commission, the Bank integrates the concept of environmental, social and governance management into the credit management process such as project due diligence, review and approval, contract signing and post-loan inspection, and clarifies that all industry customers "shall strictly abide by the green loan standards, strictly enforce the one-vote veto system for environmental impact assessment, and shall not carry out new credit for customers or projects that do not meet environmental protection standards", and explore and establish a working mechanism conducive to green finance innovation.

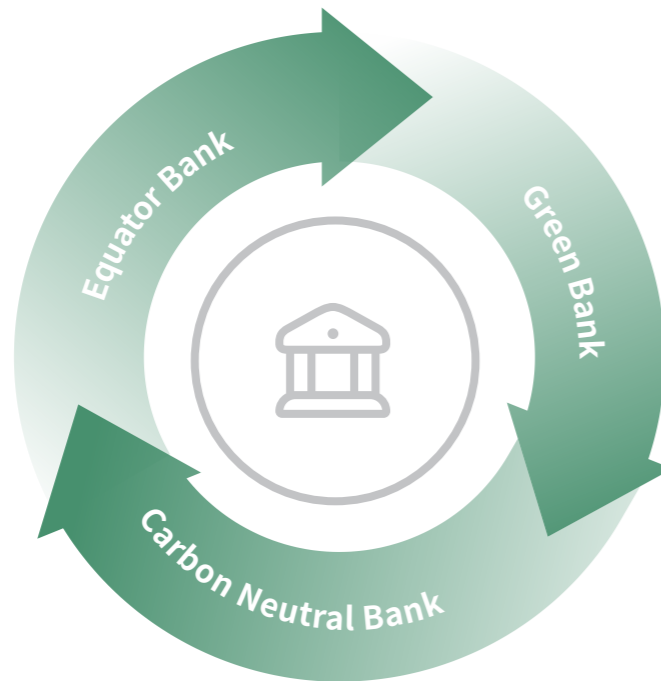
Management flow of environmental risk





Implementation progress of Equator Principles

Paying high attention to environmental and social risk management, the Bank announced the adoption of the Equator Principles on November 30, 2020, making it the sixth "Equator Bank" in China and the only one in Guizhou Province. The Bank has formulated the Measures for the Administration of Project Financing Applying the Equator Principles of Bank of Guizhou and other relevant systems and management procedures to effectively prevent new risks in financial business such as social and environmental business by judging, assessing and managing the environmental and social risks of the projects to be financed, to build the brand of "Equator Bank", "Green Bank" and "Carbon Neutral Bank", and establish the image of a responsible bank.



Equator Principles-based projects

In 2023, among the projects for which the Bank judged the applicability of the Equator Principles, five projects have reached the effective stage of financing, involving five customers and three types of national standard industries, mainly distributed in construction, mining, natural gas production and supply, and public facilities management. The judgement of applicability and effectiveness of the Equator Principles in the Bank's project financing business in 2023 are as follows:

| | Index | Unit | Statistical data |
|---|----------------------------------|-----------|------------------|
| Judgment of applicability of Equator Principles | Number of projects | Case | 6 |
| | Number of project loan customers | Household | 6 |
| | Total project investment | Billion | 5.55 |
| Effective project applying Equator Principles | Number of projects | Case | 5 |
| | Among them, Class A | Case | 2 |
| | Class B | Case | 2 |
| | Class C | Case | 1 |
| | Number of customers | Household | 5 |

Since the adoption of the Equator Principles, the Bank has engaged an independent third-party environmental and social consulting agency for Class A and vital Class B projects to assist in the Bank's due diligence on environmental and social risks, conducting compliance analysis on the Equator Principles of the projects, putting forward action suggestions and plans, and providing enterprises with guidance to adopt corresponding mitigation measures and action plans to mitigate related risks.

Equator Principles-based project management

Organizational guarantee: The Bank has established the Equator Principles Working Team, which is composed of the Office of the Board of Directors, the Corporate Business Department, the Risk Management Department, and the Legal and Compliance Department, to promote the Bank's environmental and social risk management in project financing, and to implement standardized management of projects applying the Equator Principles with branches.

Environmental and social risk management: The Bank has been strengthening the judgment on the applicability of the Equator Principles to key projects, striving to improve the Bank's project financing environment and social risk management capabilities through project identification, applicability judgment and other management work.

System guarantee: The Measures of Guizhou Bank for the Management of Project Financing Applying the Equator Principles were issued, which provided guidance for judging, evaluating and managing social and environmental risks in project financing business, standardized the prudent verification of social and environmental issues in project financing, and ensure that the projects applying the Equator Principles could be managed with rules to follow; The Measures also clarified the responsibilities of the account manager of the operating institution and the business department of the Head Office in social and environmental risk mitigation, project evaluation, contract management and post-loan management.





Response to climate changes

Climate risks and opportunities

The Bank actively explored the integration of climate change risks into all aspects of operation and management, and conducted the assessment and analysis of climate change risks and opportunities based on its own business characteristics, and gave specific countermeasures based on different impacts. The detail is as followed:



| | Risk type | Risk description | Potential financial impact | Time scope | Solutions |
|---------------------|-----------------------|---|---|------------|---|
| Transformation risk | Policy and legal risk | Under the background of "carbon peaking and carbon neutrality" targets, relevant environmental standards, rules and regulations at state, local government and regulatory authorities have been successively released, and the policy system focusing on "carbon peaking and carbon neutrality" targets has been continuously improved. In the future, it is expected that the government and regulatory agencies will continuously raise the requirements for information disclosure of financial institutions in the field of green finance. Institutions that fail to follow the policy and carry out business transformation will face policy and legal risks, which will lead to an increase in compliance costs of the Bank. | Increase in operating costs and income reduction; Falling rate of net profit | Long term | The Business Department/Green Finance Department of the Bank is the overall management department of green finance of the Bank, which is set with a full-time green finance team responsible for promoting and managing the green finance business, performing the duties of auditing and supervising environmental and social risks, interpreting environmental-related standards and policies in a timely manner and providing suggestions on response. At the same time, it also attracts quality talents in green finance to improve the overall quality of staff. |
| | Technical risk | In the process of realizing the "carbon peaking and carbon neutrality" targets, traditional carbon-intensive industries, including electric power, steel, building materials, nonferrous metals, chemicals and paper making, will carry out energy-saving and emission-reduction transformation and develop energy-saving products and technologies. In the future, the bank's credit business might be affected due to the insufficient professional knowledge of the Bank's business personnel in green energy conservation and other related aspects; and the Bank's revenue might be impaired due to the extra costs of credit customers due to the transformation, or revenue decrease of credit customers due to untimely transformation. At the same time, in the process of fully exploring digital transformation, the Bank's online business degree is getting higher. If the business personnel could not master the leading consulting technology in time, the customer experience and the efficiency in internal management and operation might be impaired. | Increase in operating costs and income reduction; Falling rate of net profit | Mid term | The Bank actively participated in the training on theme of green finance organized by regulatory authorities and the carbon-neutral business exchange activities of peers, understood and learned the observations and practices of regulators and peers on related transformation businesses in various aspects, and helped business department personnel to broaden their horizons and improve their professional skills. At the same time, the Bank developed the system based on environmental protection, energy saving and paperless, equipped with a number of scientific and technological talents, and continuously increased investment in information technology to enhance customer experience. |

| | Risk type | Risk description | Potential financial impact | Time scope | Solutions |
|---------------------|-------------------|---|--|------------|--|
| Transformation risk | Market risk | With the continuous development of sustainable investment field, more and more capital market participants and financial consumers pay more attention to the impact of climate change on investment assets, and put forward higher requirements for related green financial products. If the Bank fails to meet the expectations of the capital market and financial consumers on the Bank's response to climate change, it may lead to the decline of the Bank's investment value and the lack of competitiveness of financial products, and investors may question the Bank's capability in environmental risk management. | Increase in both financing difficulty and financing cost | Mid term | The Bank actively practiced the concept of ESG development, regularly published ESG reports and environmental information disclosure reports to show the stakeholders the impact of the Bank in fulfilling its social responsibilities and coping with climate change. The Bank formulated the Strategic Plan for Green Finance of Guizhou Bank (2021-2025), established an incentive and restraint mechanism linked to business performance, strictly controlled credit projects in industries with high pollution, high energy consumption and overcapacity, and increased economic support for environmental protection and energy conservation, clean energy, green transportation and green buildings. |
| | Reputational risk | At present, global climate change is highly valued by the public, and the ability of highly polluting enterprises to resist risky climate is generally low. If the Bank or its credit customers have a destructive impact on the climate or the environment in the course of operation, the Bank may face reputational risks, and its attractiveness to stakeholders, including customers, investors and employees, will decrease. As a bank applying the Equator Principles, it is possible to face the reputational risks if failing to implement relevant risk assessment and prevention mechanisms for financing projects in accordance with the "Equator Principles", causing negative impacts on the environment during operation of the financing projects. | Financing difficulty increases and net profit decreases | Short term | The Bank has been actively promoting green operation office, regularly collecting energy consumption data of the Head Office and branches, and monitoring the operational risks. The Bank formulated the financing management measures for projects applying Equator Principles, defined the relevant responsibilities of business personnel for projects applying Equator Principles in due diligence, post-loan management and other links, so as to dynamically monitor the environmental and social risks of the projects. During the credit granting process, more concerns were given on whether the objects of investment and financing are from "industries with high pollution, high energy consumption and overcapacity", whether there are environmental violations, negative environmental news and other events that affect the company's environmental reputation, and regular compliance inspections were carried out. |



| | Risk type | Risk description | Potential financial impact | Time scope | Solutions |
|---------------|--------------|--|--|------------|---|
| Physical risk | Sudden risks | In recent years, extreme weather has occurred more frequently all over the country, such as typhoon, rainstorm, flood and high temperature, which may lead to the following risks: 1. Infrastructures such as business premises or data centers of the Bank are damaged, the Bank's business is interrupted; 2. The staff's health and safety are damaged, the Bank's business could not be carried out normally; 3. Physical assets such as houses are damaged, the Bank's operating performance is impaired; 4. The business premises of credit customers are damaged, business activities are affected and their solvency is reduced. | Increase in operating costs and income reduction; Falling rate of net profit | Short term | The Bank gradually improved the climate risk assessment mechanism of credit projects, invested green credit in different industries, and carried out stress testing. The Bank sets up a "two places and three centers" data backup scheme to ensure the business continuity; regularly carries out emergency drills and improves emergency plans. |
| | Slow risks | The bank's credit assets quality might be impaired and the operating cost might be increased due to the financial loss or operation interruption caused by chronic natural disasters such as drought and rainfall change caused by persistent high temperature. | Increase in operating costs; Falling rate of net profit | Long term | |

| | Opportunity type | Opportunity description | Potential financial impact | Time scope | Solutions |
|--|------------------|-------------------------|----------------------------|------------|-----------|
|--|------------------|-------------------------|----------------------------|------------|-----------|

| | | | | | |
|---------------|-----------------------|---|---|-----------|--|
| Opportunities | Resource efficiency | With the maturity and wider application of low-carbon technologies in green buildings, new energy and other fields, the Bank is expected to reduce operating costs by promoting such energy-saving and emission-reduction technologies to various business premises. | Operating costs reduction | Mid term | To practically implement the commitment of low-carbon operation and achieve the target of emission peak by 2028 and the target of "carbon neutrality" by 2050, the Bank adopted green building materials, intelligent power management system, intelligent water supply and drainage system and intelligent air conditioning system in its headquarters building. |
| | Products and services | In the process of realizing the "carbon peaking and carbon neutrality" targets in China, as new industries with national strategic supports, the green environmental protection industries will have huge financing demands. By developing green finance in Guizhou Province, the Bank is expected to complete its business transformation by meeting the diversified and personalized green financing demands of industrial and agricultural customers in the province and bring returns to investors. | Income rise | Long term | The Bank actively explored and promoted the innovation of green finance business, and made great efforts to create the brand highlights of Guizhou Bank in green finance. The Bank launched products such as green loans for land reclamation, mortgage loans for forest rights, green building loans, and loans for ecological environment infrastructure to meet the financing needs of customers in the province. |
| | Market | The Bank could develop green finance-related businesses based on the support of the government and regulatory agencies to bring returns to investors. | Operating costs reduction; Increase in net profit | Mid term | The Bank actively issued green financial bonds, raised funds to support green projects such as resource conservation and recycling, clean transportation, pollution control, green upgrading of infrastructure, ecological agriculture and forestry, sponge city, etc., and continued to provide new driving force for local green development. In 2023, the Bank successfully obtained the qualification of a local corporate financial institution as a pilot of carbon emission reduction tools, and started a new mode of financial support for green and low-carbon development of industrial enterprises in Guizhou. |

Energy and resource consumption

The energy consumed by the Bank during its operation mainly includes the electricity, natural gas and gas in the office, and the consumption of gasoline and liquefied petroleum gas for self-use vehicles.

During the operation of the Bank, the harmless wastes generated mainly include office paper and kitchen waste, and the harmful wastes generated are mainly discarded electronic equipment. The Bank promotes the recycling of electronic equipment through trade-in and auction disposal, and disposed the discarded equipment by entrusting a professional and qualified third party.



The energy and resource consumption of the Bank's operating activities in 2023 are as follows.

| Index | Disclosed items | Unit | Total consumption |
|--------------------------------------|---|------------------|-------------------|
| Direct energy consumption | Gasoline | L | 471,144.69 |
| | Diesel | L | 1,584.83 |
| | Natural gas | Cubic meter | 445,090.74 |
| | Liquefied petroleum gas | Kg | 40,024.52 |
| Indirect energy consumption | Purchased electricity | Kwh | 28,836,453.54 |
| | Consumption intensity of purchased electricity | Kwh/person | 5,221.16 |
| Total energy consumption and density | Total energy consumption | Kwh | 38,794,429.26 |
| | Per capita energy consumption | Kwh/person | 7,024.16 |
| | Energy consumption per square meter of floor area | Kwh/square meter | 126.10 |
| Resource consumption | Water consumption | Ton | 176,051.76 |
| | Water consumption | Tons/person | 31.88 |
| | Office paper quantity | Kg | 183.69 |
| | Office paper use intensity | Kg/person | 33.26 |



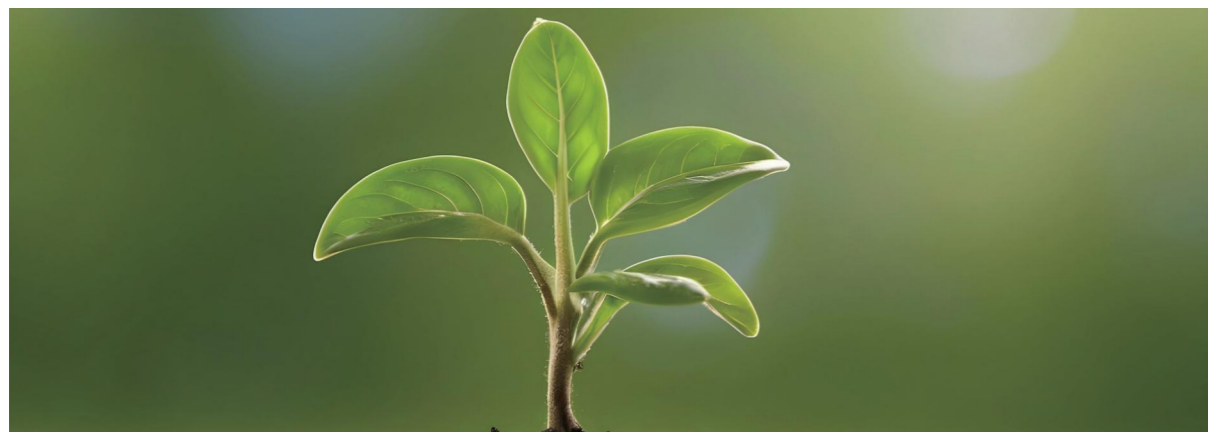
Greenhouse gas

The emissions of greenhouse gases, nitrogen oxides and other exhaust pollutants of the Bank in 2023 are as follows.

| Emissions | | |
|---|---|---------------|
| Index | Unit | 2023 |
| Nitrogen oxide emission ¹ | Kg | 4,207.23 |
| Sulphur oxide emission ¹ | Kg | 6.99 |
| Particulate matter emission ¹ | Kg | 400.53 |
| GHG emission equivalence (Scope 1) ² | Tons of CO ₂ | 2,202.65 |
| GHG emission equivalence (Scope 2) ² | Tons of CO ₂ | 16,445.43 |
| GHG emission equivalence (Scope 3) ² | Tons of CO ₂ | 17,247,909.80 |
| Among them: GHG emissions generated by employees traveling by means of transportation | Tons of CO ₂ | 427.79 |
| GHG emissions from employees' travel and accommodation | Tons of CO ₂ | 4,423.17 |
| GHG emissions from investment and financing activities | Tons of CO ₂ | 17,243,058.84 |
| Total GHG emission | Tons of CO ₂ | 18,648.07 |
| Per capita GHG emission intensity (Scope 1 and Scope 2) | Tons of CO ₂ /person | 3.38 |
| GHG emission equivalent per square meter of floor area (Scope 1 and Scope 2) | Tons of CO ₂ /m ² | 0.06 |

Notes: 1. Refer to the Guidelines for Reporting Environmental Key Performance Indicators in Appendix II of How to Prepare Environmental, Social and Governance Reports of the Stock Exchange of Hong Kong Limited (updated on March 25th, 2022);

2. Scope 3 mainly refers to the greenhouse gas emissions generated from investment activities and employees' travelling and accommodation, please refer to the 2023 Environmental Information Disclosure Report of Bank of Guizhou for detailed data.



Deep involvement in green finance

The Bank built the green finance system from six aspects: issuance of more loans, innovative products, management improvement, optimal structure, risk control, and raising awareness. Focusing on the "Big Ecology" strategy of Guizhou Province, we promoted the deepened innovation of green finance. With green finance leading green development, we continued to enhance the financial service capacity to achieve the goal of "carbon peak and carbon neutrality" to strengthen the brand of green bank. The new generation green finance management system was launched on 30 November 2023, which will strengthen the empowerment of technology for green financial management and further improve the green financial management of the Bank.

Case AFCA Green Finance Committee led by the Bank

The "Inaugural Meeting of AFCA Green Finance Committee and Forum on Green Finance Innovation and Development of Small and Medium-sized Banks" was held in Guiyang, Guizhou Province on March 24, 2023. The AFCA Green Finance Committee (Committee) was established and the Bank was nominated as the leading bank of AFCA Green Finance Committee. Based on the philosophy of "green development, win-win cooperation", the Committee continuously expands and deepens the cooperation among member units in green finance, promotes green transformation of social economy, and realizes mutually beneficial and win-win results in green finance. The Bank will further leverage the advantage of being the leading bank to explore the development path of green finance, implement the green finance development plan, improve the comprehensive development system of green finance, and enhance the brand value of "Green Bank".



Green credit

Green credit statistics

To increase the balance and proportion of green credit, which is set as the development goal of green finance, the Bank instructed the operating institutions to strengthen their support for green industries.



► During the reporting period

- the green credit balance was RMB**52.19** billion, an increase of RMB**5.56** billion over the beginning of the year, up by **11.93%**.
- the newly issued amount of corporate green credit was RMB**10.15** billion, accounting for **12.58%** of the total amount of total credit.
- the newly issued amount of green credit was RMB**10.27** billion

Green Credit Statistics

| Index | Unit | 2023 | 2022 | 2021 |
|--|-----------|-------|-------|-------|
| Green credit balance | Billion | 52.19 | 46.63 | 34.97 |
| Corporate green credit balance | Billion | 52.01 | 46.42 | 34.86 |
| Proportion of corporate green credit to total credit | % | 22.29 | 21.52 | 18.73 |
| New issuance of corporate green credit | Billion | 10.15 | 14.37 | 15.09 |
| Increase of corporate green credit compared with the beginning of the year | Billion | 5.59 | 11.56 | 12.07 |
| Number of corporate green credit | Household | 366 | 251 | 521 |

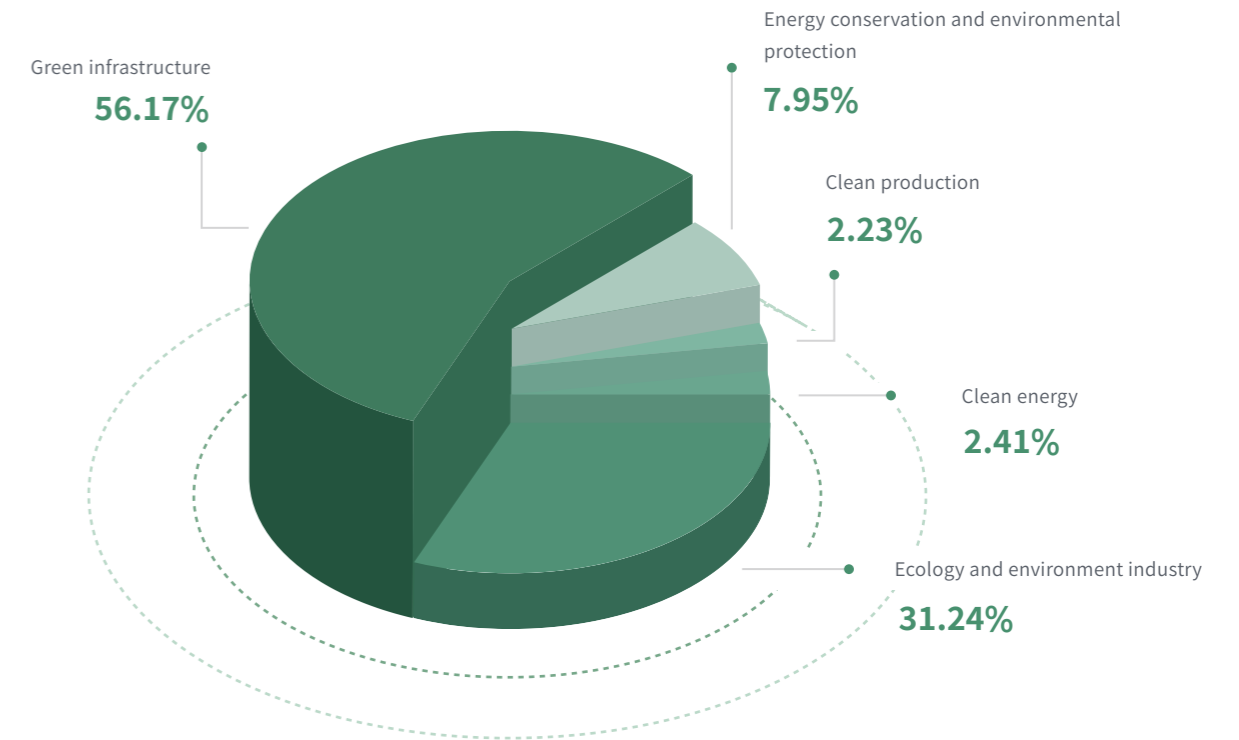
Green credit issuance orientation

In 2023, the Bank extended the green credit issuance orientation from infrastructure to industries, fully supporting the key projects such as new chemical industry, green buildings, eco-tourism, new energy industrial chain, under-forest economy and agricultural production.

Green credit issuance orientation and percentage of 2023

| Green credit classification | Green credit balance (RMB10,000) | Percentage (%) |
|--|----------------------------------|----------------|
| Energy conservation and environmental protection | 415,168.60 | 7.95 |
| Clean production | 116,268.97 | 2.23 |
| Clean energy | 126,018.48 | 2.41 |
| Ecology and environment industry | 1,630,369.01 | 31.24 |
| Green infrastructure | 2,931,595.20 | 56.17 |
| Total | 5,219,420.26 | 100.00 |

Note: The statistics of green credit classification is based on indicators of the People's Bank of China.



Environmental benefits of green credit

The Bank promoted innovation in green finance business, launching green credit for land reclamation, mortgage loans for forest rights, green building loans, ecological infrastructure loans and other products; we also promoted new financial services such as carbon emission and carbon sink, which accelerated the growth of green finance and produced positive benefits to the environment and society.

Environmental Benefits of Green Credit in 2023

| Emission reduction targets | Unit | Total amount |
|--|----------------------|--------------|
| Annual COD emission reduction caused by loans. | Ton | 6,256.19 |
| Annual ammonia nitrogen emission reduction caused by loans | Ton | 616.27 |
| Annual total nitrogen emission reduction caused by loans | Ton | 542.67 |
| Annual total phosphorus emission reduction caused by loans | Ton | 101.51 |
| Annual savings of standard coal caused by loans. | Ton of standard coal | 49,377.12 |
| Annual emission reduction of sulfur dioxide caused by loans | Ton | 1,747.77 |
| Annual emission reduction of nitrogen oxides caused by loans | Ton | 120.51 |
| Annual carbon dioxide emission reduction caused by loans | Ton | 804,078.53 |



Green finance governance structure

The Bank established an organizational system that includes the Board of Directors-Senior Management-Green Finance Department (Core Team) and the green finance task forces of branches to promote the coordinated management and business development of green finance.

Board of Directors

The Board of Directors (Board) undertakes the green finance entity responsibility and sets up the ESG Management and Consumer Rights Protection Committee. The Board implements the new development philosophy and green development guiding ideology to promote green finance from the strategic aspect.

Senior Management

The Senior Management formulates green finance development goals, sets annual and medium-and long-term targets for green credit, and decomposes these goals and targets by region. The Head Office establishes a leading group for green finance innovation and development, consisting of the President, Vice President and main responsible persons of relevant departments of the Head Office. The leading group reports to the Board of Directors and the Board of Supervisors on the development of green finance of the Bank every year.

Professional departments

As the leading department of green finance, the Business Department/Green Finance Department has set up a green finance professional team to build the green finance system. The Business Department/Green Finance Department is responsible for the promotion and management of green finance business, including but not limited to green project and business plan promotion, product and service innovation, green certification and management based on Equator Principles, environmental information and carbon accounting disclosure, etc. It strives to improve the quality and efficiency of green financial services and risk management of the Bank. The operating institutions of each branch is responsible for the marketing and follow-up of green finance customers and projects.

Differentiated credit management

The Bank formulated the Guidelines for Corporate Credit of Bank of Guizhou in 2023, which proposed the "Ten Actions for Carbon Peak" to advance the green transformation of local economy and society, including efforts to develop green finance, support green and low-carbon transformation of energy, green and low-carbon upgrading of industries and enhancement of carbon sink capacity. The Guidelines clarified that customers in all industries "shall strictly abide by the green loan standard. The one-vote veto system of environmental impact assessment shall be implemented and new credit shall not be granted for customers or projects that fail to meet environmental protection standards". The supporting policies for green loan assessment shall be continuously implemented. Leverage the advantages of low economic capital occupation and low internal cost of capital of green loans and encourage operating institutions to increase green credit issuance. The revised and issued Measures for the Management of "Green Channel" Review Process for Corporate Credit of Bank of Guizhou clearly included green finance customers into the approval process of "Green Channel".



Green finance innovation products

The Bank promoted innovation in green finance business, launching green loans for land reclamation, mortgage loans for forest rights, green building loans, ecological infrastructure loans and other products. During the reporting period, the Bank obtained the qualification of local legal person financial institutions for the pilot of carbon emission reduction tools. We published the Guidelines for Loans Relating to "Carbon Emission Reduction Supporting Tools" of Bank of Guizhou. We issued the first carbon emission reduction supporting loan of RMB28 million from local legal person financial institutions in Guizhou Province, creating a new model for the financial support for the green and low-carbon development of industrial enterprises in Guizhou. We started the financing business relating to corporate carbon account and granted loans to enterprises on the Anshun Carbon Account List to support the transformation and upgrading of enterprises. In terms of financial support for carbon sinks, following up the "forestry carbon ticket" pilot project in Bijie, we landed the first "forestry carbon ticket" credit enhancement financing business in Guizhou Province, and provided green financial services for the national forest reserve industry chain. We launched "Qian Lin Dai" to support the construction of local tree species structure adjustment projects.

Case Promoted the improvement of industrial wastewater, effectively improving the water environment

In September 2023, the Bank granted a credit of RMB200 million to a water investment limited liability company for the construction of a centralized wastewater treatment project for wastewater improvement in an industrial park and currently RMB100 million has been provided. The project covers industrial wastewater treatment in basic chemical industry parks and fine chemical industry parks, supporting the sewage treatment of phosphorus chemical enterprises in industrial parks, ensuring that the effluent quality meets the discharge standards, reducing pollution to water bodies and the environment, and solving the worries of enterprises in environmental protection.



Case Promoted recycling of agricultural waste, driving development of green agriculture

In order to promote the resource utilization of agricultural waste and build a green ecological industry, the Bank granted a credit of RMB30 million to build an organic fertilizer base, and RMB15.59 million has been provided according to the project schedule. The base will effectively improve the facilities and equipment for recycling waste from livestock and poultry farms (households), reduce the amount of livestock and poultry waste from the source, and make organic fertilizer from waste, so that the comprehensive utilization rate of livestock and poultry waste exceeds 90%, effectively controlling agricultural non-point source pollution. After the completion of the project, it can treat 100,000 tons of livestock and poultry waste (dry collection), 60,000 tons of crop straw (waste mushroom residues, etc.), produce more than 100,000 tons of organic fertilizer (powder fertilizer and granular fertilizer). The base treats agricultural wastes in a centralized manner to effectively control agricultural non-point source pollution and promote the development of green agriculture.





Green bonds

Green bond is an important part of green financial system, which can effectively solve the financing issue of green industry. In the period of accelerated development of ecological civilization, green economy and low-carbon environmental protection industry, green bonds are of great significance to the development of green industry and the economic restructuring.

As of the end of the reporting period, the Bank issued a total of RMB13 billion in green bonds. The issuance of green bonds is as follows.

| Bond name | Abbreviation | Maturity (years) | Size (RMB 100 million) | Issuance rate |
|---|-------------------------------------|------------------|------------------------|---------------|
| 2018 Phase I Green Financial Bond of Bank of Guizhou Co., Ltd. | 18 Bank of Guizhou Green Finance 01 | 3 | 30 | 4.03% |
| 2018 Phase II Green Financial Bond of Bank of Guizhou Co., Ltd. | 18 Bank of Guizhou Green Finance 02 | 3 | 20 | 4.00% |
| 2021 Green Financial Bond of Bank of Guizhou Co., Ltd. | 21 Bank of Guizhou Green Bond | 3 | 50 | 3.45% |
| 2022 Green Financial Bond of Bank of Guizhou Co., Ltd. | 22 Bank of Guizhou Green Bond | 3 | 30 | 3.27% |

According to the requirements of laws and regulatory authorities, the funds raised by green financial bonds are all used to support the business development in green finance. The funds raised support 60 green projects such as resource conservation and recycling, clean transportation, pollution control, green infrastructure, ecological agriculture and forestry, sponge city, etc., continuously providing new momentum for local green development. As of the end of the reporting period, the existing green financial bonds of the Bank was RMB 8 billion and the cumulative issuance reached RMB 8.477 billion. The disclosure on green financial bonds during the reporting period was completed on time.

In the future, the funds raised from green financial bonds will be invested in green industries such as energy conservation and environmental protection, clean production, clean energy, ecological environment, green infrastructure and green services to help the Bank improve the green financial system, reduce the financing cost of green credit, strengthen its support for the real economy and green industries, and guide the transformation of industrial structure and energy structure to a green and low-carbon economy through fund allocation.



Biodiversity conservation

Guizhou Province deeply practices the development philosophy of "Lucid waters and lush mountains are invaluable assets", vigorously promotes afforestation, and has rich natural resources, and the local biodiversity ranks among the top in China. The Bank explored solutions to promote biodiversity conservation with green finance and issued a number of biodiversity-related loans, contributing financial strength to ecological restoration and biodiversity conservation.

Case Supported tree species structure adjustment

On 27 June 2023, the Bank granted a credit of RMB40 million to a company in Xixiu District, Anshun. As of the end of the reporting period, RMB34.24 million had been invested in the tree species structure adjustment project in Xixiu District, Anshun. The tree species structure adjustment project combines resource protection and ecological protection, protects and enriches forest species, improving forest quality and creating significant benefits in ecological protection. After the completion of the project, it can effectively enrich biodiversity, enhance forest carbon sink capacity and consolidate ecological foundation, which is of great significance to realize coordinated development of economy, ecology and society.



Case Improved quality and efficiency of bamboo forest in Chishui

Chishui is one of the "Top Ten Bamboo Villages in China", with 1.32 million mu of bamboo forests. However, limited by bamboo varieties and infrastructure such as bamboo forest roads, the utilization rate of bamboo forest is relatively low. In 2023, the Bank granted a credit of RMB120 million to the western bamboo base in Chishui. The base improves the quality of bamboo species as well as yields by tending and replanting 60,000 mu of bamboo forests in the western area of Chishui as well as upgrading the road facilities in the bamboo forests, which not only promotes the growth of bamboo forests and protects the ecology, but also improves the yield of bamboo timber and generates economic benefits to increase the income of the farmers. It promotes production by loan and increases efficiency by production.





Practice green operations

The Bank practices the idea of green and low-carbon office, strictly abides by the Environmental Protection Law of the People's Republic of China, the Law of the People's Republic of China on the Prevention and Control of Water Pollution, the Law of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Waste and other laws and regulations related to environmental protection in the process of business development, actively responds to the national strategy of "carbon peak and carbon neutrality", and formulates the Vision, Objectives and Actions of "Carbon Peak and Carbon Neutrality" of Bank of Guizhou, striving to reach the peak of carbon dioxide emissions by 2028, achieve carbon neutrality by 2050.

During the reporting period, in accordance with the Specific Measures for Green Development and Energy Conservation and Consumption Reduction of Bank of Guizhou Building and the Notice on Further Strengthening Energy Conservation Management of Lighting and Air Conditioning of Bank of Guizhou Building, the Bank enhanced the business philosophy of "intensive management, cost reduction, quality improvement and efficiency enhancement", rationally designed energy consumption plans, promoted digitalization, intelligence and paperless office, strengthened the training and promotion of green and low-carbon production and lifestyle, and vigorously carried out energy conservation, emission reduction and green efficiency activities, made efforts to reduce consumption of electricity, oil, water and other resources and carbon emissions.



Water-saving management

- Post signs such as "Save Water" in the building to promote water conservation;
- Strengthen the maintenance and management of water equipment to prevent leakage and long-running water;

- Strengthen the management of water for washing vegetables, dishes and property cleaning in the canteen, and improve the reuse rate of water resources;
- Use free irrigation spray system for greening.



Energy and gas saving

- Establish the power saving management system to standardize the power consumption behaviors, and promote power saving;
- Establish the management mechanism of adjusting the number of working boilers according to the ambient temperature to save gas to the maximum extent;

- Strictly control the use of air conditioning, close the door and window when using air conditioning, and strictly abide by the provisions of Evaluation Standard for Energy-saving Buildings for air conditioning temperature setting standards in public buildings;
- Turn off computers in time after work to reduce standby energy consumption of office equipment;
- Increase the intensity and frequency of inspections and shut down unnecessary equipment in time.



Material-saving management

- Implement paperless office;
- Carry out garbage classification and treatment, master garbage classification methods and handle garbage correctly;

- Carry out publicity activities such as "Empty Plate" and "Civilized Dining", foster the living habits of cherishing and saving food, and put an end to food waste.



Green building design

- The Head Office is in the Finance Center, a landmark building in Guizhou Province. The building focuses on improving the utilization rate of resources and the office space is built with high standards of environmental protection. The exterior walls adopt the sun-shading and heat-insulating structure and meet the energy-saving standards for airtightness, etc. The water

supply and drainage is designed in accordance with the standard of 1-star green building; and energy-saving equipment is provided for heating, ventilation and air-conditioning (HVAC) system, the fans of the cooling towers, the lighting fixtures, the light sources, and the electrical accessories.



贵州银行
BANK OF GUIZHOU

人民自己的行

Society

Giving back to society with heart and mind





Create a harmonious workplace

The Bank protects the legitimate rights and interests of employees, creates a good working environment and development platform, guides employees to pursue a healthy lifestyle, promotes communication and collaboration among employees through enriching cultural life, and is committed to creating a fair, just, harmonious and healthy workplace environment.



Employee rights protection

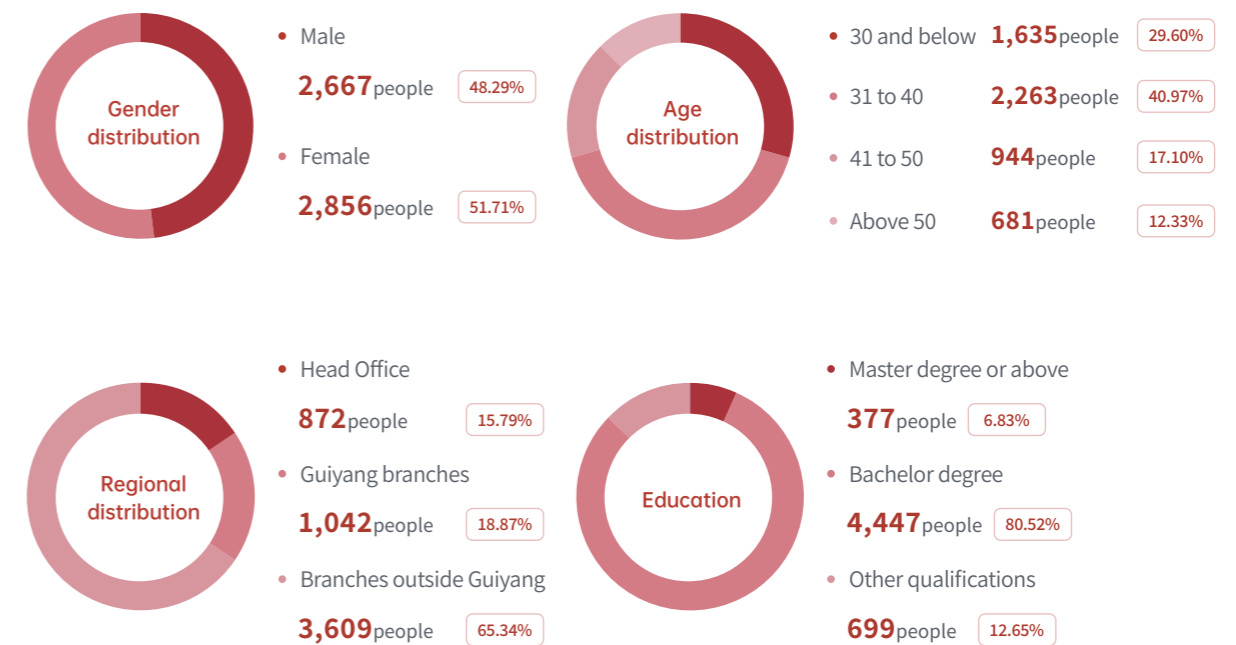
The Bank strictly abides by national laws and regulations such as the Labor Law of the People's Republic of China, the Labor Contract Law of the People's Republic of China and the Provisions on Prohibition of Child Labor, strives to create a good working environment for employees, establishes and improves the institutional system in line with the Bank's talent objectives and standardized employment management, further improving the systems relating to employee recruitment, training, promotion and performance appraisal, and effectively protects the legitimate rights and interests of all employees.

In 2023, the Bank continuously improved the labor contract system, clarified the rights and obligations of both parties to the labor contract, fulfilled the social insurance payment obligations, revised and issued the Measures for the Administration of Employment of Bank of Guizhou and the Measures for the Administration of Attendance and Leave of the Head Office of Bank of Guizhou, so as to build harmonious and stable labor relations.

Equal employment

The Bank thoroughly implemented the decision-making arrangements of the CPC Central Committee, the State Council, the provincial Party committee and the provincial government to stabilize ensure employment, analyzed the demand for key talents and grass-roots marketing positions for the implementation of the Bank's strategy and transformation, and absorbed 256 talents of various types through public recruitment, the selection and employment of graduates from targeted universities and introduction of high-level talents throughout the year, with a labor contract signing rate of 100%, providing talent guarantee for the Bank's high-quality development.

Employee distribution



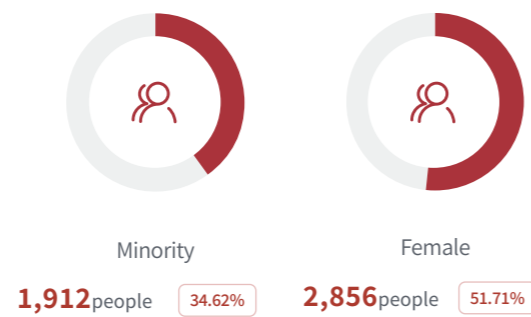
Employee turnover rate

| | | | | | | | | |
|-------------------------|--------------|-------|------------------|-------|--------------------------|-------|----------|-------|
| Turnover rate by gender | Male | 0.95% | Female | | 0.55% | | | |
| | | | | | | | | |
| Turnover rate by age | 30 and below | 0.80% | 31 to 40 | 0.54% | 41 to 50 | 0.11% | Above 50 | 0.05% |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Turnover rate by region | Head Office | 0.23% | Guiyang branches | 0.48% | Branches outside Guiyang | | | 0.79% |
| | | | | | | | | |



Diversity and inclusion

Employees are treated equally based on their abilities and qualifications, ensuring that workers of different genders, ages, nationalities, family background and social origins can enjoy equal rights in recruitment, remuneration and benefits, training and promotion, supporting the equal development of employees with different cultural backgrounds at work, actively creating a diversified working environment and promoting inclusiveness and multiculturalism. As of the end of the reporting period, the Bank had 2,856 female employees, accounting for 51.71%; and 1,912 employees of ethnic minorities, accounting for 34.62%.



Employee development and training

The Bank attaches great importance to the development and training of employees, provides clear development plans and growth paths, provides fair opportunities and conditions for employees' development, scientifically evaluates employees' abilities and qualities, and successfully carry out the professional rank evaluation and promotion for staff at levels of Head Office, guide the implementation of professional rank evaluation work by banks; encourages employees to create more value for the Bank, and provides employees with cross-functional and cross-departmental job opportunities to meet the needs of career development.

Remuneration and benefits

In combination with the optimization and adjustment of the organizational structure and job system of the branches, the Bank promoted the optimization of the remuneration system of the branches, formulated and issued the Measures for Remuneration Management of Branches of the Bank of Guizhou and the 2023 Remuneration Plan of Branches of the Bank of Guizhou for implementation by the branches, established a unified remuneration distribution system throughout the Bank, and further improved the remuneration distribution system.

The Bank cooperated with the trustee of the enterprise annuity to select new investment managers, and recruited two best partner institutions in the market as investment managers of the Bank, thus continuously improving the management of enterprise annuity investment.

Employee communication

When formulating rules and regulations related to the interests of employees, such as the Measures for the Administration of Employment of Bank of Guizhou, the Measures for Remuneration Management of Branches of the Bank of Guizhou and the Measures for the Administration of Attendance and Leave of the Head Office of Bank of Guizhou, the Bank submitted them to the Employee Assembly for voting to listen to the opinions of employee representatives, and protect employees' rights to know, to participate, to express and to supervise.

Employee development

Optimize the technical rank system

In 2023, the Bank continued to strengthen the talent team building, optimized the technical rank system, revised and issued the Measures for the Administration of Technical Rank of Bank of Guizhou, further clarified the promotion of each post, implemented the technical rank evaluation and promotion of employees throughout the Bank, and continued to broaden the channels for employee growth.

Talent reserve

In 2023, the Bank focused on strategic planning, implemented the strategy on developing a quality workforce in the new era, and created a strategic talent training system of "attracting, cultivating, using and retaining talents with heart and mind". According to the talent support policies of Guizhou Province, a series of talent introduction programs have been formulated, and the intra-bank support policies have been issued while broadening search channels and methods, which helps to introduce key talents urgently needed by the Bank's risk management, financial market, inclusive finance and green financial marketing sectors.

The Bank revised and issued the Measures for the Administration of Appointment of Professional Technical Positions of Bank of Guizhou, organized the appointment of 26 employees with senior titles, and continued to expand the team of professional and technical talents with senior titles. In order to deepen the talent reserve for digital transformation and attract digital talents, the Bank continuously introduced a group of more than 50 financial technology professionals required for digital transformation such as engineers, architects, data development, data risk control and operation and maintenance management.

Employee training

The Bank continued to deepen staff training, and improved policies for staff training year by year. During the reporting period, the Bank organized induction training for new employees, skills training for key positions and special training related to strategic planning. We introduced diversified education and training methods, and explored "off-peak" and "segmented" training by combining online and offline, internal and external, and invite-in and send-out, so as to improve the financial quality and comprehensive ability of employees.

The Bank formulated the training plan and qualification examination plan of the Head Office for 2023, revised the Measures for the Administration of Employee Education and Training of Bank of Guizhou and the Measures for the Administration of Employee Qualifications of Bank of Guizhou, and organized more than 1,300 training programs such as digital transformation special training, with 86,738 participants. The Bank has organized 15 qualification examinations for personnel in investment management, SME businesses, etc., and more than 6,900 people obtained the qualifications. The professional quality of employees has been improved and their abilities to continuously adapt to the needs of career development have been strengthened.

During the reporting period

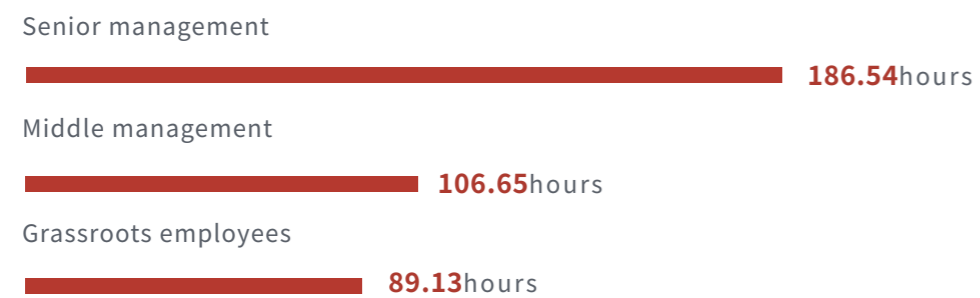
- 997 employee training programs
- More than 1,300 training sessions
- Total investment of RMB 11,254,400 in training
- 86,738 employees participating in training
- Employee training coverage of 99.91%

Employee training statistics

Gender distribution



Employee category



Employee health and safety

During the reporting period, the Bank carried out a series of activities such as "Liu Jin Liu Lian" and "Production Safety Month" to create the "Safest Bank", earnestly organized emergency rescue drills, and through drills and training to remind employees of their responsibilities for production safety, get them familiar with safe routes for escape and disaster avoidance, etc., and effectively improve their ability to respond to emergencies.

During the reporting period

- 114 safety training sessions
- 1,015 emergency drills
- Loss of 140 days due to work-related injuries
- 3,699 publicity activities of "Liu Jin Liu Lian"
- 296,300 persons participated the "Liu Jin Liu Lian" activities
- No work-related fatalities



Care for employees 'lives

The Bank advocates work-life balance, cares for employees' health and family harmony, and provides birthday and holiday benefits to employees to create a safe, positive and warm working atmosphere.

During the reporting period, the Bank organized various staff recreational and sports activities and fellowship activities. We invited medical experts and family education experts to hold health lectures and lectures on family style and family education for employees. We provided birthday and holiday benefits to employees, encouraged cadres and employees to pursue a healthy lifestyle to stay physically and mentally healthy, enriched the cultural life of young people to demonstrate the positive mental outlook of employees.

"2023 BOG Cup" Table Tennis Competition of Bank of Guizhou



Birthday Benefits



"Cooling Summer for Employees"



"Meet in Youth – Take My Hand and Dreams Come True" Fellowship Activity on Qixi Festival



"Financial Chamber of Commerce Cup" Football Champion



Participated in the provincial "Economic and Trade Cup" Basketball League



Improve customer experience

The Bank is committed to safeguarding the legitimate rights and interests of consumers as its original aspiration and central focus, continuously elevating the new realm of financial services for the people. We persistently drive the high-quality development of financial consumer rights protection, constantly upgrade our service standards, conduct customer satisfaction surveys, actively promote the establishment of 'senior-friendly' flagship branches, and vigorously advance the 'Strive for Stars, Create Excellence' initiative to enhance the customer experience."

Consumer rights protection

In 2023, the Bank further enhanced its understanding of consumer rights protection and attached great importance to it. The ESG Management Committee under the Board of Directors of our bank has been renamed to the ESG Management and Consumer Rights Protection Committee. The original Rules of the ESG Management Committee of the Board of Directors of Bank of Guizhou Co., Ltd. has been amended to the Working Rules of the ESG Management and Consumer Rights Protection Committee of the Board of Directors of Bank of Guizhou Co., Ltd. These changes are designed to reinforce the ideological and action-oriented commitment to consumer rights protection, to unify thoughts and understanding comprehensively, and to approach our duties with a proper attitude and a solid work ethic. We strictly implement a full-process control mechanism that includes pre-event review, in-event management, and post-event supervision, ensuring that the work of consumer rights protection is thorough and exhaustive, "across the board and from top to bottom". This approach enhances the 'attentive bank' brand image of Bank of Guizhou.

Pre-event review

We have continuously strengthened the pre-screening process, reviewing a total of 714 various promotional materials, advertisements, cooperation agreements, and WeChat official account posts during the reporting period. This has effectively regulated the financial marketing and promotional activities of all levels of the bank, ensuring the protection of consumers' rights from the source. We have also sustained an intensified level of specialized training across different tiers. During the reporting period, targeted training sessions were conducted for senior and middle management, consumer protection officers, all employees of the bank including the newly hired, and key groups requiring focused training. These efforts have enhanced the consumer protection awareness among staff at all levels within our bank.

In-event Management

We have intensified the supervision, monitoring, and management of financial marketing and promotional activities, with no cases of non-compliance reported during the reporting period. On-site inspections and special audits for consumer rights protection work were conducted, focusing on the standardized management of financial marketing and promotion, protection of financial consumer information, traceability management in sales, consumer protection training management, and complaint management at various branches and sub-branches. Proactive efforts were made to carry out centralized financial education and outreach activities. During the "3·15" Consumer Rights Protection Education and Publicity Week in 2023, we organized 564 educational and promotional events both online and offline, reaching an audience of 422,000 consumers. Twelve original promotional articles were produced, with 11,300 clicks. These initiatives significantly contributed to enhancing consumer awareness and protection of their rights.

Post-event supervision

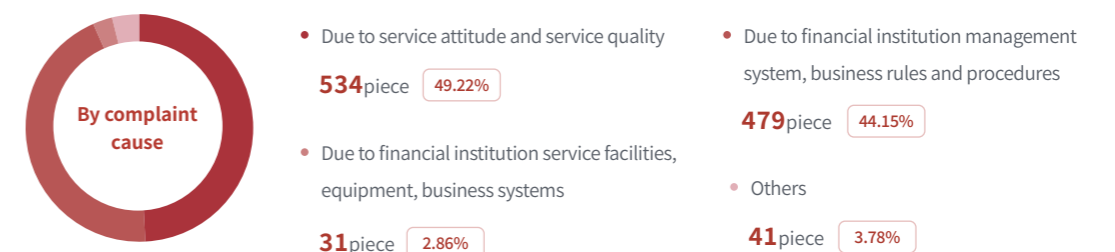
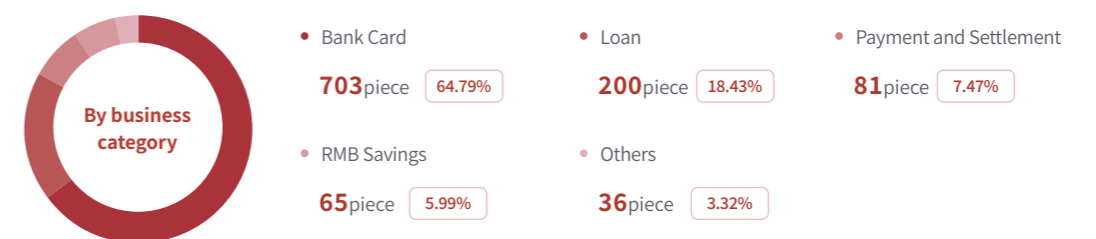
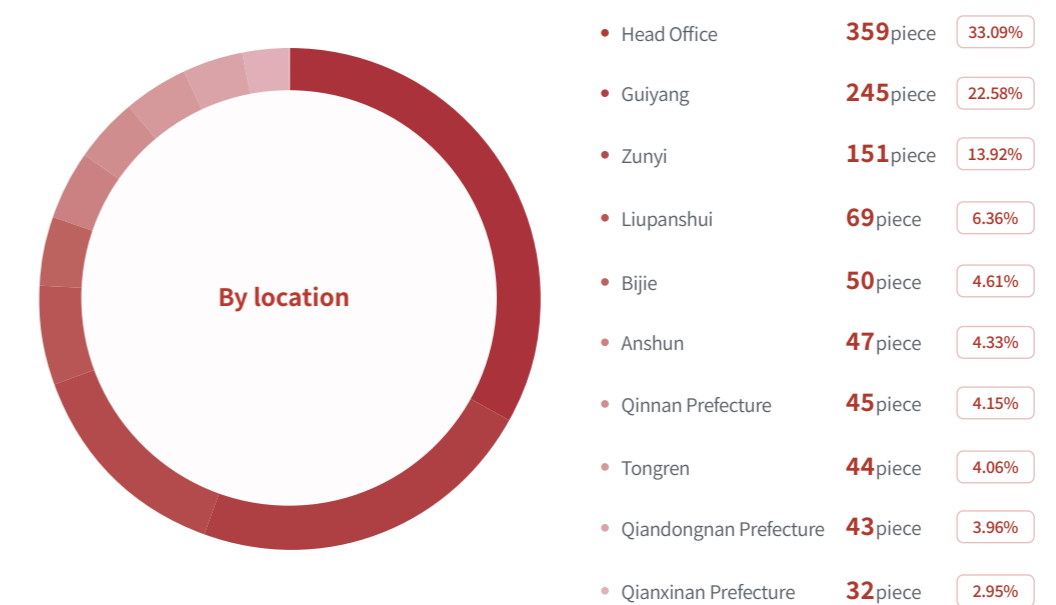
We have strengthened the collaboration among the headquarters, branches, and sub-branches through a three-tiered approach. By enhancing service quality and efficiency, optimizing business processes, and intensifying the analysis of complaint cases, we have effectively reduced the customer complaint rate. Additionally, we have expanded online complaint channels by adding a mobile banking complaint processing channel, thereby increasing service efficiency. A stringent assessment mechanism has been strictly implemented, with quarterly evaluations of consumer rights protection work conducted across all branches. In the Measures for High-Quality Development Assessment of Departments of Head Office of Bank of Guizhou in 2023, a specific assessment indicator for "Consumer Rights Protection" has been established under the "Risk and Compliance Management" category. Furthermore, the 2023 High-Quality Development Performance Assessment Method for Consumer Rights Protection of Bank of Guizhou has been formulated to assess the consumer rights protection efforts of each department of the Head Office.

Complaint management optimization

The Bank continues to deepen the complaint management efforts by organizing the revision of the Customer Complaint Handling Procedures of Bank of Guizhou, persistently advancing the standardization of complaint processing, and strengthening supervision and management of complaints.

Complaint management

The Bank has been continuously improving the mechanisms for consumer complaint dispute mediation, providing a safeguard to effectively resolve financial consumer disputes and protect the legitimate rights and interests of both parties involved in financial consumption. During the Reporting Period, the Bank received a total of 1,085 customer complaints, of which 392 were transferred from regulatory authorities. The number of customer complaints for the year decreased by 751 compared to 2022, marking a reduction of 40.90%.



Unblocked complaint channels for customer

The Bank effectively created a harmonious and healthy financial consumption environment, unblocking complaint handling channels, and providing customers with a more convenient and efficient service experience. All business locations within the service areas of the bank publicly display various complaint channels. The 96655 customer service hotline has a 24*7 'Complaints and Suggestions' menu. The mobile banking and WeChat banking channels have launched a 'Complaint Feedback' module. Additionally, a dedicated complaint feedback email address <tsfk@bgzchina.com> has been activated to receive customer opinions. These measures provide our customers with more comprehensive and smooth channels for expressing their concerns and safeguarding their rights. By paying attention to the sentiments of financial consumers through multiple channels, we aim to enhance the overall quality and effectiveness of our bank's complaint management system.

| Unblocked complaint channels for customer | |
|--|--|
| Customer Service Tel | 96655 ext. 4 |
| Customer complaint website | www.bgzchina.com |
| Customer complaint e-mail | tsfk@bgzchina.com |
| Complaint Mail Address | Bank of Guizhou Head Office Building, No.9 Yongchang Road, Financial City, Guanshanhu District, Guiyang City, Guizhou Province |
| Postal code | 550081 |
| People's Bank of China Financial Consumer Rights Protection Consultation Complaint Telephone | 12363 |
| Bank Insurance Consumer Hotline | 12378 |

Senior-friendly Services

Respecting and caring for the elderly is a traditional virtue of the Chinese nation. The Bank formulated the 2023 Work Plan for the Establishment of Senior-friendly Model Branches of Bank of Guizhou and the Establishment Standards of Senior-friendly Branches to better guide and help branches select suitable locations within the service areas to carry out relevant establishment work, bringing better service experience to the Bank's elderly customers, continuously improving the sense of acquisition and satisfaction of financial services for the elderly, and effectively providing high-quality, efficient and convenient financial services for them.

Actively promote the construction of senior-friendly branches

The Bank organized and carried out the bank-wide establishment of "Senior-Friendly Model Branches", considering the actual situation of the branches, by providing the bank with an accessible ramp, setting up "Green Channels" and "Courtesy Counter" as well as "Courtesy Seat", and having full-time customer managers to guide the senior customers to use relevant intelligent equipments, to show respect for the elderly and to improve their experiences as customers. At the same time, under County levels, the construction of service environment in village areas was gradually strengthened and the construction of spreading financial service network in rural areas was promoted, so that elderly customers can enjoy the in-home financial service of the Bank.

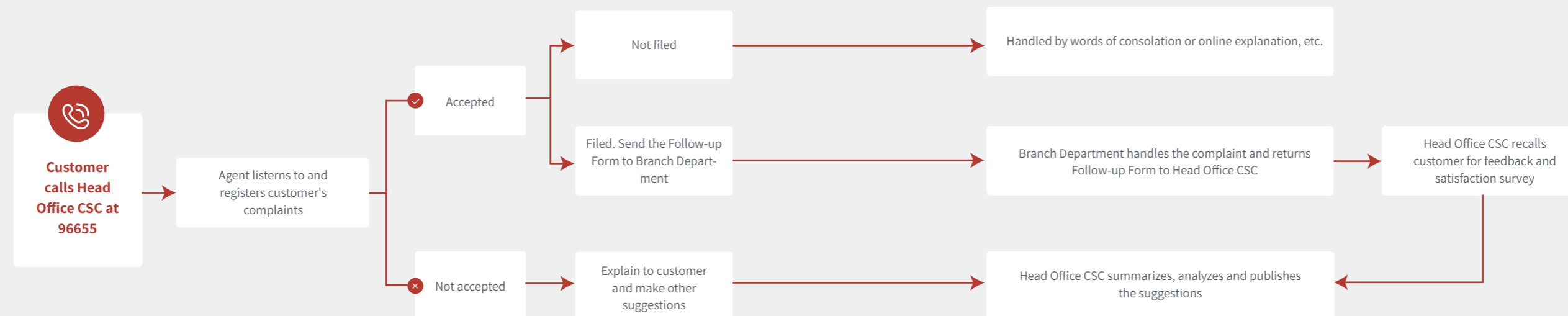
Focusing on places frequented by the senior citizens

Deeply promote the product of "Ai Xin Cun", enhance financial portfolio management for the elderly customers, and strictly eliminate the recommendation of high-risk products to elderly customers. and optimize the bank card service experience in supermarkets, subways, pharmacies, and during traveling, which are popular among senior citizens.

Complaint handling process improvement

In 2023, the Bank revised the Operating Procedures for Handling Customer Complaints of Bank of Guizhou to promote the standardization of complaint handling and strengthen the supervision and management of complaints from the perspective of institutional mechanisms. We fully enforce the primary responsibility of complaint management at all levels of our institutions, continuously standardize the

complaint handling process, and enhance the quality and efficiency of complaint resolution, ensuring that customer complaints are addressed promptly and appropriately.





Actively carry out the popularization and publicity of financial knowledge

Various cultural and sports activities such as square dance competition had been continuously held. Square dance competition combined with the protection of financial consumer rights as well as anti-fraud and anti-fake, which is education through entertainment, can enhance the senior customers' financial awareness and risk prevention ability, effectively guard against all kinds of electric fraud, keep the pension money safe, and live a blissful and fulfilling retirement.

Case Developing warm-hearted and senior-friendly financial services model branches

On August 7, 2023, in order to help the octogenarian solve the urgent problem of withdrawing money earlier, the Xiaoshizi Sub branch in Anshun launched the mechanism of barrier-free service for special groups, and the employees provided door-to-door service at a distance of 8 kilometers. They verified the entrusted matters and confirmed the authorization on site in accordance with the Bank's Door-to-door Service Workflow, and quickly and successfully handled the deposit and withdrawal services, so as to bring the financial service initiatives for the convenience, and benefit of the people to the middle-aged and elderly customer groups.



Case Caring for the elderly with a heart so kind, and shape the reputation of Bank of Guizhou, a bond that's intertwined

As the aging of the population intensifies, the needs of the elderly for life and services are becoming more diversified. Bank is one of the indispensable financial service institutions in the daily life for the elderly. How to provide better service has become an urgent problem for banks to solve. Zunyi Branch of the Bank has always been committed to improving the quality and level of service for elderly customers, and has achieved professional control over the elderly by providing dedicated service, carrying out pension financial service activities, free of charge or reduced service fees, customized services, etc. The thoughtful service makes the elderly more trustful of the bank and the financial system, enhances their sense of integration and participation, and shapes the image of the bank as a "dedicated bank" with high-quality services.



Enhancing financial education

In 2023, the Bank has launched a series of concentrated financial education and outreach activities to enhance consumer protection capabilities and financial literacy among consumers. These include the "3·15" Consumer Rights Protection Education Week, the "Financial Knowledge Journey," and the Financial Consumer Rights Protection Education Month. Focusing on the key groups of "the elderly and the young," we have innovated in popularizing financial knowledge. During the provincial "the 'Three Rural Services' initiative campaign (Cultural Services, Scientific Services, and Health Services), we established a provincial-level joint financial knowledge education program and partnered with a television station to conduct live financial knowledge promotion events at the Guizhou Senior University. A total of 2,461 financial knowledge education activities were conducted throughout the year, reaching an audience of nearly 4.08 million people.

The security management department of our bank has established a financial anti-fraud publicity team, which has participated in large-scale offline anti-fraud publicity activities organized by regulatory authorities on six occasions. During the reporting period, the Bank organized and carried out 3,699 publicity campaigns on "Liu Jin Liu Lian", distributed more than 260,400 anti-fraud and anti-counterfeit safety publicity materials, and reached more than 296,300 people.



Qiandongnan Branch Launched the "Financial Consumer Rights Protection Education and Publicity Month" Activity, and organized 21 locations within the service area to actively popularize financial knowledge and remind financial consumers to raise their ideological vigilance and anti-fraud awareness through the special publicity campaign of "Wu Jin", which includes into rural areas, into communities, into campuses, into enterprises and into commercial industries.



The Bank's Guiyang Branch carried out the activities of "Deposit Insurance, Financial Knowledge Popularization Journey, Keeping the "Money Bag", and Financial Consumer Rights and Interests Protection Education and Publicity Month". Throughout the year, the Bank conducted nearly 1,000 publicity campaigns in halls, communities, enterprises, and rural benefit stations. 260,000 promotional flyers were distributed, and 62,000 promotional materials such as themed canvas bags, sun hats and fans were given out; 12 promotional tweets were published, and posters were put up to publicize deposit insurance.



Zhenfeng Sub-branch, in collaboration with the People's Bank of China's Zhenfeng County branch and various financial institutions within the county, seized the opportunities of the Safety Production Month, the Special Anti-illegal Fundraising Publicity Month, and the "6·14" Credit Record Care Day to jointly launch a rich financial safety knowledge promotion event at the Zhenfeng County Central Garden Square. Themed promotional activities were carried out. Those activities focused on preventing telecommunications and cyber fraud, guarding against illegal fund raising, protecting one's own credit records, and the concept of "Safety spoken by all, readiness stands tall" and they are for key populations such as migrant workers, middle-aged and elderly people.





Privacy and data security

The Bank places great emphasis on the protection of customer privacy and the management of data security. We fully implement the requirements of laws and regulations such as the Personal Information Protection Law of the People's Republic of China, the Data Security Law of the People's Republic of China, and the Technical Specifications for Personal Financial Information Protection. We have established a series of confidentiality management rules and regulations, including the Confidentiality Management Measures of Bank of Guizhou, Business Secret Management Implementation Details of Bank of Guizhou, Consumer Financial Information Protection Management Measures of Bank of Guizhou, Data Security Management Implementation Details of Bank of Guizhou, and Secret-related Personnel Confidentiality Management Implementation Details of Bank of Guizhou. We continuously improve the information security system, strengthen the management of confidential personnel, actively organize publicity and education activities, and enhance the awareness of customer information protection across the entire bank.



Protect consumer privacy

Personal information collection

When collecting consumers basic personal information, the Bank obtains written authorization and consent from consumers through personal credit business authorization letters, personal information and sensitive information authorization letters, etc.

Clarify the purpose of the information

When collecting sensitive information such as consumers personal assets, financial income and expenditure, personal risk assessment, etc., our bank clearly informs consumers of the purpose of the information and related matters.

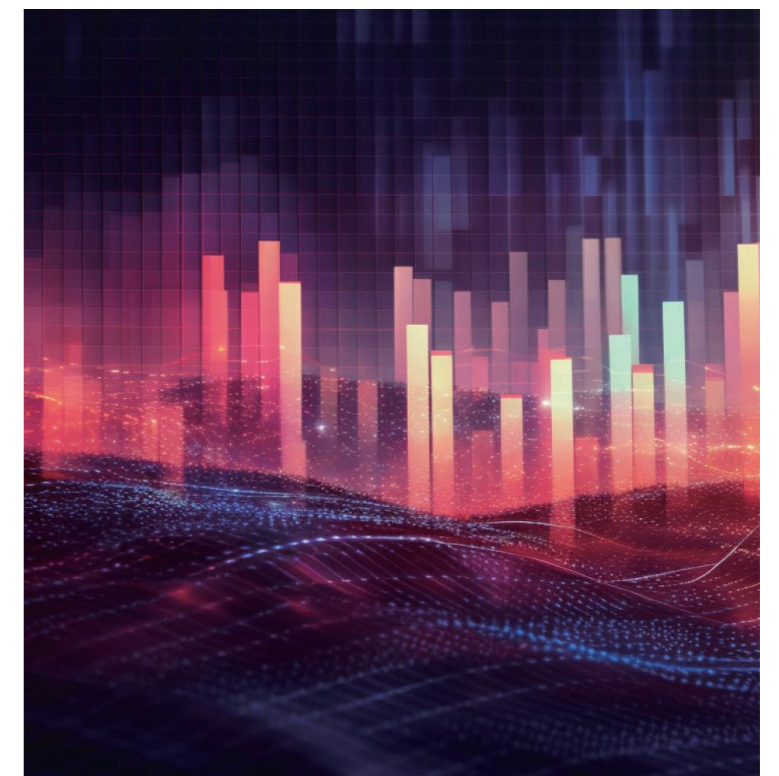
Privacy data protection

In handling personal housing mortgage loans and other services, in accordance with regulatory policies and the Bank's relevant consumer rights protection management systems, we strengthen the protection of borrowers' private data during the application review and approval process. We establish secure and effective channels for business consultation and complaint handling. It is prohibited to impose unnecessary additional conditions (such as requiring the purchase of related financial products for loan disbursement) or to use a dominant position to force financial consumers to accept financial products or services, thereby truly safeguarding the legitimate rights and interests of consumers.

Strengthen data security management

During the reporting period, the Bank adopted multiple technical means to ensure data security in terms of hardware and application, security inspection and evaluation, and support for data sharing, gradually established a unified and standardized data security classification system, and implemented corresponding security management measures for data of different security levels.

The Bank conducts capacity enhancement training on systems, processes and methods related to data security management from time to time, strengthens the construction of data security management culture, clearly defines the management responsibilities of this line, position and personnel, fully supervises and inspects all aspects of the data life cycle, continuously carries out information technology security inspection and special risk assessment, and continuously improves business continuity management and emergency response capabilities.



Securing information systems

Terminal security

Computer terminals on our bank's network are all equipped with anti-virus software, and the virus databases are regularly updated to enhance the terminal's anti-virus defense capabilities and to strengthen and improve the security level of the terminals.

Internet behavior management

The Bank implements an Internet Behavior Management System, which requires real-name authentication of all computer terminal devices accessing the Internet through the Bank's access points and records their Internet behavior, enabling real-time monitoring and blocking of botnets and abnormal Internet behavior.

Desktop security management

The Bank implements a desktop security management system to control access to all terminals accessing the intranet through the network access control system, allowing only terminals that have installed the Desktop Security Assistant software (including the access authentication module) and logged in with the Bank's user identity to be authenticated and enter the network. Through desktop security management software, unregistered and unauthorized mobile storage devices, mobile phones and other peripherals are prohibited from accessing the bank's intranet computer. Only the storage devices of the bank's personnel who pass the approval process are allowed to access the bank's intranet computer.

Enhanced emergency security management

The Bank continuously strengthens its security and emergency management, continuously improves the emergency response management mechanism, the Bank continuously standardizes the process of managing cybersecurity incidents, establishes and improves security control measures, ensures the confidentiality, integrity and availability of its information assets, conducts bank-wide information security inspections on a regular basis, prevents and properly handles all types of security emergencies and natural disasters effectively, takes timely and appropriate measures in response to data security incidents, maintains the normal business order, safeguards the personal and property safety of its employees and customers, and mitigates to the greatest extent possible the losses and adverse impacts of emergencies.

During the reporting period, the Bank conducted a total of 30 drills on information systems, networks and infrastructure to meet regulatory and bank business continuity requirements. By conducting drills, we have refined emergency response plans for nearly 400 application scenarios, continuously enhancing our automated handling capabilities. We have solidified over 60 basic emergency response processes into automated work flows, supporting nearly 300 emergency scenarios, thus constructing an automated "first aid kit" for operational emergency support.



Standardized supplier management

The Bank focuses on honest procurement, always follows the principle of fairness, justice and openness, and implements the system of disclosure of procurement information and announcement of transaction results to promote the openness, transparency and fairness of the procurement implementation process. Meanwhile, the Bank attaches importance to the management of suppliers, continuously improves the rules and regulations on procurement management, and in 2023 revised the Implementing Rules for Supplier Management of Centralized Procurement of the Bank of Guizhou, which implements special management of all suppliers and strengthens the focus on the social and environmental risk management situation of the suppliers.

► As of the end of the reporting period

92

The total number of suppliers for the head office

28

Number of suppliers for branches inside the Guiyang city

64

Number of suppliers for branches outside Guiyang city

100%

The supplier screening coverage

The Bank has gradually implemented the e-tendering process, which accounted for 60% of the e-tendering projects during the reporting period, thereby effectively reducing the cost expenditures in suppliers' bidding activities, lowering the use of paper and reducing carbon emissions.

Procurement system

The Bank has established a pyramid-structured centralized procurement system with the Measures for the Management of Large Procurement as the general outline, centralized procurement management, supplier management, expert management, etc. as the basis, and agency management, centralized procurement platform management, etc. as the auxiliary, which clarifies the boundaries of responsibilities and operational norms of each link, and promotes the standardized implementation of the Bank's centralized procurement management.

Integrity procurement

The Bank introduced external evaluation experts to conduct procurement on a public platform, which effectively improved the professionalism of centralized procurement evaluation and promoted the fairness, openness and impartiality of the procurement process. At the same time, it completed the online management of centralized procurement business, achieving the online processing flow of the whole cycle of centralized procurement and the closed-loop management of the whole life cycle of suppliers, and further perfecting the mechanism of preventing operational risks and moral risks. Introducing electronic commodity platform suppliers to provide the Bank with office-type goods to meet daily office needs while being open and transparent, and helping the healthy development of the Bank's procurement business.

Supplier risk management

With regard to the social and environmental risk management of suppliers, the Bank classifies suppliers into the categories of goods, services and engineering and, taking into account the attributes of the products and services of each type of supplier, specifies the requirements for the relevant suppliers in terms of social and environmental risk management, such as information management, safety management, intellectual property rights protection and environmental management, etc. It also organizes an annual post-evaluation of the suppliers in the pool, and the suppliers failing in the post-evaluation will not be included in the scope of the invitation to the subsequent procurement.



Practice social welfare

The Bank has actively practiced the responsibility and commitment of a city commercial bank, and actively participated in social welfare activities, committed to the development of charitable and public welfare undertakings, including poverty alleviation, educational assistance, donations, blood donation, tree planting, etc., and supported the disadvantaged groups of the society and paid attention to the disadvantaged areas, and continued to contribute to the power of "Bank of Guizhou" for the improvement of the local people's livelihood through the increase of credit capital investment, free donations to the construction of buildings, and the development of volunteer services.

During the reporting period

- **3,584** times of volunteer activities were carried out
- **7,201** employees participated in volunteer activities
- **15,470** hours of volunteering
- Total public charity contribution of RMB **7.4** million
- **250** beneficiaries of public welfare and charity projects
- Assistance to **128** employees in difficulty
- **122** comprehensive service stations for outdoor workers
- Provided targeted assistance to **11** villages and donated RMB **2.3** million in funds to these villages without any compensation.



Implementation of public welfare volunteer activities

In active response to the "Double Ten Thousand" initiative by the Provincial Federation of Trade Unions to care for left-behind children in rural areas, as well as the "June 1st" Children's Day consolation call by the Women Workers' Committee of the Provincial Federation of Trade Unions, we donated school bags, stationery, sports equipment, and other consolation gifts to the students of Gao Pai Village Primary School, which is one of the villages we assist. Additionally, more than ten departments from our bank's headquarters mobilized to donate clothing, toys, books, and RMB 14,300 in cash, all of which were given to the village committee for the consolation of families in difficulty and left-behind children.



The "Big Hands Hold Little Hands, Fulfilling Mini Wishes" charity donation volunteer service event is one of the signature volunteer service activities of the Bank of Guizhou Youth League Committee. The Bank organized and carried out three demonstration activities of "Big Hands Holding Little Hands, Fulfilling Mini Dreams", delivering "Mini Dream Gift Packages" worth over RMB 50,000 to 250 children in difficult circumstances.



The Bank has vigorously encouraged young people to engage in charitable practices. Over 80 cadres, employees, and young League members from the headquarters and Guiyang branch actively signed up. After the pre-screening, more than 66 volunteers successfully donated a total of 17,200 ml of blood.



During the "Arbor Day", more than 20 planting activities were carried out, and priority was given to the implementation of "tree-planting" and "grass-seeding" projects in areas where the ecological environment is fragile, the green coverage is low, and there is a demand for large-scale tree-planting and grass-seeding, and a number of "BOG Youth Forests" were planted that were named after Bank of Guizhou and planted by young League members of the Bank of Guizhou employees, so that the Bank of Guizhou actively fulfilled its social responsibility to jointly add greenery and honor to the colorful Guizhou.



During the college entrance examination, the bank organized and carried out the activity of "Sett sail and embark on a journey, ride the winds and break the waves." to assist the college entrance examination, providing caring services for nearly ten thousand examinees, parents and logistics support personnels; and held the special lecture activity of "Dreams take flight at the college entrance exam, and aspirations shape the future." for the students to explain to the examinees the methods and precautions for college application and major selection.



Actively carry forward the glorious tradition of Guizhou Bank supporting the army and the excellent spirit of "One in distress, all help to address", actively respond to the donation activity of "99 Public Welfare Day·Contribute to Guizhou heroism", with the donation amount of nearly RMB 60,000.



Effective implementation of targeted support

Through the establishment of a support team and the dispatch of support cadres, the Bank formulated and issued the Work Plan of Bank of Guizhou for Rural Revitalization in 2023, clarified the support plan and measures from eight aspects: policy propaganda, organization construction and fund assistance, and comprehensively supported the rural revitalization of the villages. During the reporting period, RMB400,000 of

project funds were donated to the 4 supported villages in Danzhai County, RMB200,000 was donated to Kala Village, the original supported point, and RMB500,000 was donated to the Beautiful Red Villages supported, to improve the livelihood projects and industrial development.

Key ESG performance & Index

Appendix 1: Key ESG performance

| | Index | Unit | 2023 | 2022 | |
|----------------------|--|--------------|---------|--------|--------|
| Corporate Governance | Board of director | Member | 16 | 12 | |
| | Executive director | Member | 3 | 3 | |
| | Non-Executive director | Member | 13 | 9 | |
| | Equity director | Member | 6 | 4 | |
| | Independent director | Member | 7 | 5 | |
| | Board meeting | Times | 11 | 13 | |
| | Proposal deliberated by the board of directors | Case | 69 | 93 | |
| | Meeting held by special committee under the board of directors | Times | 29 | 39 | |
| | Shareholder meeting held | Times | 1 | 1 | |
| | General meeting | Times | 1 | 1 | |
| | Extraordinary general meeting | Times | 0 | 0 | |
| | Proposal deliberated by the shareholder | Case | 11 | 18 | |
| | Anti-money laundering training | Times | 5 | 6 | |
| | Number of people covered by anti-money laundering training | Person-time | 1,530 | 1,600 | |
| | Anti-corruption training | Times | 68 | 70 | |
| | Number of people covered by anti-Corruption training | Person-time | 9,000 | 8,200 | |
| | Audit project | Case | 54 | 69 | |
| | Issues rectified by audit | Case | 307 | 361 | |
| | Economic Performance | Total assets | Billion | 576.79 | 533.78 |
| | | Total loan | Billion | 331.95 | 293.53 |
| Total deposit | | Billion | 356.25 | 326.32 | |
| Revenue | | Billion | 11.35 | 11.99 | |

| | Index | Unit | 2023 | 2022 |
|------------------------------------|--|-----------------------|----------|----------|
| Economic Responsibility | Net profit | Billion | 3.65 | 3.83 |
| | Net assets per share | Yuan | 3.32 | 3.01 |
| | Non-performing loan ratio | % | 1.68 | 1.47 |
| | Provision coverage | % | 287.71 | 351.21 |
| | Allocation ratio | % | 4.83 | 5.17 |
| | Capital adequacy ratio | % | 13.30 | 13.82 |
| | Cumulative number of online banking and mobile banking customers | 10 thousand Household | 1,029.59 | 938.23 |
| | Transactions through e-bank channels accounted for the total transaction of the Bank | % | 99.22 | 99.14 |
| | Number of mobile banking customers | 10 thousand Household | 648.50 | 576.19 |
| | Mobile banking transaction amount | Billion | 184.57 | 154.49 |
| | Number of personal internet banking customers | 10 thousand Household | 370.61 | 353.09 |
| | Transaction amount of personal online banking | Billion | 39.52 | 49.77 |
| | Number of corporate online banking customers | Household | 10.48 | 8.95 |
| | Transaction amount of corporate online banking | Billion | 1,266.16 | 1,340.00 |
| | Number of information system, network and infrastructure drills carried out | Times | 30 | 26 |
| | Information technology investment | Billion | 0.24 | 0.18 |
| | Information technology investment as percent of revenue | % | 2.11 | 1.50 |
| | Computer software copyright (total) | Pieces | 81 | 78 |
| | Inclusive small and micro enterprise loan balance | Billion | 47.43 | 37.94 |
| | Number of inclusive small and micro enterprise loan customers | Household | 59,12 | 32,70 |
| Rural revitalization loan balance | Billion | 64.70 | 50.95 | |
| Loan amount of trade finance | Billion | 14.31 | 12.77 | |
| Number of trade finance clients | Household | 1,180 | 937 | |
| New industrialization loan balance | Billion | 25.19 | 17.69 | |

| Index | Unit | 2023 | 2022 |
|---|--------------|---------------|---------------|
| New urbanization loan balance | Billion | 152.42 | 157.53 |
| | Billion | 24.45 | 15.14 |
| | Billion | 18.73 | 17.46 |
| Green credit (Corporate) | Billion | 52.01 | 46.42 |
| Green upgrade of infrastructure | Billion | 29.32 | 27.81 |
| Ecological environment industry | Billion | 16.30 | 13.57 |
| Clean energy industry | Billion | 1.26 | 0.96 |
| Cleaner production industry | Billion | 1.16 | 0.87 |
| Energy saving and environmental protection industry | Billion | 4.15 | 3.23 |
| New issuance amount of green finance credit | Billion | 10.27 | 14.28 |
| Number of green credit customers | Household | 443 | 251 |
| Number of projects to judge the applicability of the "equator principles" | Case | 6 | 14 |
| Loan balance for "equator principles" project | Billion | 1.79 | 5.01 |
| Number of "equator principles" loan customers | Household | 6 | 14 |
| Issuance of green financial bond | Billion | 0 | 3 |
| Number of financed environmental projects | Case | 318 | 281 |
| Direct energy consumption | | | |
| Gasoline | Liter | 471,144.69 | 499,314.77 |
| Diesel fuel | Liter | 1,584.83 | 798.16 |
| Natural gas | Cubic meters | 445,090.74 | 523,556.24 |
| Liquefied petroleum gas | Kg | 40,024.52 | 15,650.15 |
| Indirect energy consumption | | | |
| Purchased electricity | Kwh | 28,836,453.54 | 24,462,345.84 |
| Consumption intensity of purchased electricity | Kwh/person | 5,221.16 | 4,515.01 |
| Resource consumption | | | |
| Water consumption | Ton | 176,051.76 | 121,699.19 |

| Index | Unit | 2023 | 2022 |
|--|------------------|----------------------------|---------------|
| Water consumption intensity | Ton/person | 31.88 | 22.46 |
| Paper | Ton | 183.69 | 133.80 |
| Paper consumption intensity | Kg/person | 33.26 | 24.70 |
| Emissions | | | |
| NOx emissions | Kg | 4,207.23 | 8,664.58 |
| SOx emissions | Kg | 6.99 | 7.37 |
| PM emissions | Kg | 400.53 | 820.23 |
| CO ₂ emissions(Scope 1) | Ton | 2,202.65 | 2,221.14 |
| CO ₂ emissions(Scope 2) | Ton | 16,445.43 | 14,212.62 |
| CO ₂ emissions(Scope 3) | Ton | 17,247,909.80 ¹ | 15,463,418.32 |
| CO ₂ emissions intensity (Scope 1 and Scope2) | Ton/person | 3.38 | 3.03 |
| CO ₂ emissions intensity (Scope 1 and Scope2) | Ton/square meter | 0.06 | 0.05 |
| Number of senior managers | Headcount | 7 | 6 |
| Number of minorities among senior managers | Headcount | 2 | 1 |
| Number of middle managers | Headcount | 123 | 124 |
| Number of women in middle management | Headcount | 34 | 30 |
| Number of minorities among middle managers | Headcount | 33 | 33 |
| Number of employees | Headcount | 5,523 | 5,418 |
| Number of new employees | Headcount | 256 | 304 |
| Number of minority employees | Headcount | 1,912 | 1,820 |
| By gender | | | |
| Number of female employees | Headcount | 2,856 | 2,836 |
| Proportion of female employees | % | 51.71 | 52.34 |
| Number of male employees | Headcount | 2,667 | 2,582 |
| Proportion of male employees | % | 48.29 | 47.66 |
| By region | | | |
| Number of employees in the head office | Headcount | 872 | 796 |
| Number of employees in Guiyang | Headcount | 1,042 | 1,018 |

¹2023 emissions for Scope 3 is primarily GHG emissions from employee travel on transportation, employee travel accommodations, and investment activities.

| Index | Unit | 2023 | 2022 |
|---------------------------------------|--------------|----------|--------|
| Number of employees outside Guiyang | Headcount | 3,609 | 3,604 |
| By Academic Qualifications | | | |
| Postgraduates and above | Headcount | 377 | 360 |
| Bachelor | Headcount | 4,447 | 4,310 |
| Other academic employee | Headcount | 699 | 748 |
| By Age | | | |
| Over 51 years old | Headcount | 681 | 572 |
| 41 to 50 years old | Headcount | 944 | 1,008 |
| 31 to 40 years old | Headcount | 2,263 | 2,052 |
| Below 30 years old | Headcount | 1,635 | 1,786 |
| Turnover Rate by Gender | | | |
| Female employees | % | 0.55 | 1.11 |
| Male employees | % | 0.95 | 0.83 |
| Turnover Rate by Region | | | |
| Employees of the head office | % | 0.23 | 0.20 |
| Employees of branches in Guiyang | % | 0.48 | 0.48 |
| Employees of branches outside Guiyang | % | 0.79 | 1.26 |
| Turnover Rate by Age | | | |
| Over 51 years old | % | 0.05 | 0.09 |
| 41 to 50 years old | % | 0.11 | 0.09 |
| 31 to 40 years old | % | 0.54 | 0.74 |
| Below 30 years old | % | 0.80 | 1.02 |
| Work-related deaths | Headcount | 0 | 0 |
| Lost work days due to work injury | Days | 140.00 | 75.50 |
| Number of employee training program | Set | 997 | 459 |
| Total investment in employee training | 10 thousands | 1,125.44 | 651.00 |
| Training held throughout the year | Times | 1,300 | 486 |

Social Responsibility

| Index | Unit | 2023 | 2022 |
|---|-------------|--------|--------|
| Safety trainings | Times | 114 | 50 |
| Employee training coverage | % | 99.91 | 99.05 |
| Employee training person-time | Person-time | 86,738 | 38,677 |
| Training by gender category | | | |
| Training hours for male employees | Hours | 83.34 | 48.65 |
| Training hours for female employees | Hours | 95.81 | 46.54 |
| Training by employee category | | | |
| Training hours for senior management | Hours | 186.54 | 130.70 |
| Training hours for middle management | Hours | 106.65 | 74.05 |
| Training hours for general employees | Hours | 89.13 | 46.81 |
| Labor contract signing rate | % | 100 | 100 |
| Social security coverage | % | 100 | 100 |
| Employee holiday condolences | Person-time | 5,915 | 4,505 |
| Emergency drills | Times | 1,015 | 978 |
| 96655 customer service center telephone banking calls | 10 thousand | 62.00 | 52.50 |
| Acceptance of customer complaints | Case | 1,085 | 1,836 |
| The distribution of complaint cases by area | | | |
| Guiyang | Case | 245 | 352 |
| Zunyi | Case | 151 | 378 |
| Liupanshui | Case | 69 | 150 |
| Qiandongnan | Case | 43 | 58 |
| Qianxinan | Case | 32 | 91 |
| Qiannan | Case | 45 | 74 |
| Tongren | Case | 44 | 59 |
| Bijie | Case | 50 | 98 |
| Anshun | Case | 47 | 118 |

Social Responsibility

| Index | Unit | 2023 | 2022 |
|--|-------------|--------------------|----------|
| Satisfaction rate of complaint handling | % | 89.95 ² | 97.67 |
| External fraud blocked | Times | 559 | 574 |
| Consumer rights protection working conference | Times | 3 | 3 |
| Cumulative number of financial knowledge popularization activities | Times | 2,531 | 2,733 |
| The number of customers who popularize financial knowledge | 10 thousand | 277.50 | 150.45 |
| Number of Suppliers by Region | | | |
| Head office supplier | Entity | 92 | 113 |
| Suppliers of branches in Guiyang | Entity | 28 | 20 |
| Suppliers of branches outside Guiyang | Entity | 64 | 93 |
| Supplier social responsibility trainings | Times | 1 | 1 |
| Supplier review coverage | % | 100 | 100 |
| Number of community Banks | Unit | 5 | 5 |
| Number of offline outlets | Unit | 222 | 228 |
| Number of star outlets | Unit | 16 | 16 |
| Inclusive finance loan balance (People's bank's caliber) | Billion | 55.56 | 42.20 |
| Inclusive finance loan balance | Billion | 13.37 | 12.65 |
| Inclusive service stations built | Unit | 2,135 | 1,915 |
| Number of individual customers | 10 Thousand | 1,167.90 | 1,088.09 |
| Number of elderly customers | 10 Thousand | 164.20 | 175.40 |
| comprehensive service stations for outdoor workers | Unit | 122 | 122 |
| Number of volunteer activities | Times | 3,584 | 4,783 |
| Employee participated in volunteering activities | Person | 7,201 | 3,265 |
| Volunteer hours | Hours | 15,470 | 17,600 |
| Number of registered volunteers | Person | 3,937 | 2,262 |
| Total charity investment | Million | 7.40 | 15.60 |

Social Responsibility

²During the reporting period, Bank of Guizhou's reduction policy for overdue negotiation and interest rate reduction and fee waiver categories failed to meet customers' demands, resulting in customers' dissatisfaction with the handling results, and therefore the satisfaction rate of complaint handling decreased compared with the previous year. In response to this issue, Bank of Guizhou has taken relevant measures to open up communication channels with customers and actively do a good job in explaining the situation.

Appendix 2: Index to Hong Kong Stock Exchange's Environmental, Social and Governance Reporting Guidelines

| Part B: Mandatory Disclosure Requirements | |
|---|--|
| Mandatory Disclosure | Chapter |
| Reporting Principles | ESG management |
| Reporting Principles | Report preparation instructions |
| Reporting Principles | Report preparation instructions |
| Part C: Comply or explain | |
| Dimensions, General Disclosures and Key Performance | Chapter |
| A.Environment | |
| A1.Emission | Response to climate changes; Practice green operations |
| A1.1 | Response to climate changes |
| A1.2 | Response to climate changes |
| A1.3 | Response to climate changes |
| A1.4 | Response to climate changes; Practice green operations |
| A1.5 | Practice green operations |
| A1.6 | Practice green operations |
| A2.Use of resources | Response to climate changes; Practice green operations |
| A2.1 | Response to climate changes |
| A2.2 | Response to climate changes |
| A2.3 | Response to climate changes; Practice green operations |
| A2.4 | Response to climate changes; Practice green operations |
| A2.5 | The Bank belongs to the financial industry, this indicator is not applicable |
| A3.Environment and Natural Resources | Response to climate changes; Practice green operations |
| A3.1 | Response to climate changes; Practice green operations |
| A4.Climate Change | Response to climate changes |
| A4.1 | Response to climate changes |

| B.Society | |
|--------------------------------|--|
| Employment and Labor Practices | |
| B1.Employment | Create a harmonious workplace |
| B1.1 | Create a harmonious workplace |
| B1.2 | Create a harmonious workplace |
| B2.Health and safety | Create a harmonious workplace |
| B2.1 | Create a harmonious workplace |
| B2.2 | Create a harmonious workplace |
| B2.3 | Create a harmonious workplace |
| B3.Development and training | Create a harmonious workplace |
| B3.1 | Create a harmonious workplace |
| B3.2 | Create a harmonious workplace |
| B4.Labor Standards | Create a harmonious workplace |
| B4.1 | Create a harmonious workplace |
| B4.2 | Create a harmonious workplace |
| Operating practices | |
| B5.Supply chain management | Standardized supplier management |
| B5.1 | Standardized supplier management |
| B5.2 | Standardized supplier management |
| B5.3 | Standardized supplier management |
| B5.4 | Standardized supplier management |
| B6.Product liability | Improve customer experience |
| B6.1 | The Bank does not involve in the production and circulation of commodities, so the indicators are not applicable |
| B6.2 | Improve customer experience |
| B6.3 | Improve customer experience; Standardized supplier management |
| B6.4 | The Bank does not involve in the production and circulation of commodities, so the indicators are not applicable |

| B6.5 | Privacy and data security |
|-------------------------|--|
| B7.Anti-corruption | Legal and compliant operation |
| B7.1 | Legal and compliant operation |
| B7.2 | Legal and compliant operation |
| B7.3 | Legal and compliant operation |
| Community | |
| B8.Community investment | Development of Inclusive Finance; Practice Social Welfare |
| B8.1 | Development of Inclusive Finance; Practice Social Welfare |
| B8.2 | Development of Inclusive Finance; Create a harmonious workplace; Practice Social Welfare |

Appendix 3: Index to Global Reporting Initiative GRI Standards

| No. | Content | Chapter | |
|--|---------|---|---|
| GRI 2 General Disclosures 2021 | | | |
| The organization and its reporting practices | 2-1 | Organizational details | About us |
| | 2-2 | Entities included in the organization's sustainability reporting | About us |
| | 2-3 | Reporting period, frequency and contact point | Report preparation instructions |
| | 2-4 | Restatements of information | Compared with the 2022 Environmental, Social and Governance Report, there is no major change in the Bank's organizational scale, structure, ownership, etc. |
| | 2-5 | External assurance | Third-party assurance report |
| Activities and workers | 2-6 | Activities, value chain and other business relationships | About us; ESG management |
| | 2-7 | Employees | Create a harmonious workplace |
| | 2-8 | Workers who are not employees | All workers who work for the Bank are employees, and the Bank does not have any workers other than employees. |
| Governance | 2-9 | Governance structure and composition | ESG management |
| | 2-10 | Nomination and selection of the highest governance body | ESG management |
| | 2-11 | Chair of the highest governance body | ESG management |
| | 2-12 | Role of the highest governance body in overseeing the management of impacts | ESG management |
| | 2-13 | Delegation of responsibility for managing impacts | ESG management |
| | 2-14 | Role of the highest governance body in sustainability reporting | ESG management |
| | 2-15 | Conflicts of interest | Please refer to the Bank's 2023 Annual Report |
| | 2-16 | Communication of critical concerns | ESG management |
| | 2-17 | Collective knowledge of the highest governance body | ESG management |
| | 2-18 | Evaluation of the performance of the highest governance body | ESG management |
| | 2-19 | Remuneration policies | Create a harmonious workplace |
| | 2-20 | Process to determine remuneration | Create a harmonious workplace |
| | 2-21 | Annual total compensation ratio | Please refer to the Bank's 2023 Annual Report |

| No. | Content | Chapter | |
|--|--|--|---|
| Strategy, policies and practices | 2-22 | Statement on sustainable development strategy | ESG management |
| | 2-23 | Policy commitments | ESG management; Legal and compliant operation |
| | 2-24 | Embedding policy commitments | Response to climate changes; Deep involvement in green finance; Practice green operations |
| | 2-25 | Processes to remediate negative impacts | Improve customer experience |
| | 2-26 | Mechanisms for seeking advice and raising concerns | Improve customer experience |
| | 2-27 | Compliance with laws and regulations | ESG management |
| | 2-28 | Membership associations | Report preparation instructions |
| | Stakeholder engagement | 2-29 | Approach to stakeholder engagement |
| 2-30 | | Collective bargaining agreements | Create a harmonious workplace |
| 2021GRI 3 Material Topics 2021 | | | |
| 3-1 | Process to determine material topics | ESG management | |
| 3-2 | List of material topics | ESG management | |
| 3-3 | Management of material topics | ESG management | |
| 2016 GRI 201: Economic Performance 2016 | | | |
| 201-1 | Direct economic value generated and distributed | Please refer to the Bank's 2023 Annual Report | |
| 201-2 | Financial implications and other risks and opportunities due to climate change | Response to climate changes; Deep involvement in green finance | |
| 201-3 | Defined benefit plan obligations and other retirement plans | Create a harmonious workplace | |
| GRI 203: Indirect Economic Impact 2016 | | | |
| 203-1 | Infrastructure investments and services supported | Development of Inclusive Finance | |
| 203-2 | Significant indirect economic impacts | Development of Inclusive Finance; Practice Social Welfare | |
| GRI 205: Anti-corruption 2016 | | | |
| 205-1 | Operations assessed for risks related to corruption | Legal and compliant operation | |
| 205-2 | Communication and training about anti-corruption policies and procedures | Legal and compliant operation | |
| 205-3 | Confirmed incidents of corruption and actions taken | Legal and compliant operation | |

| No. | Content | Chapter |
|--|---|--|
| GRI 206: Anti-competitive Behavior 2016 | | |
| 206-1 | Legal actions for anti-competitive behavior, anti-trust, and monopoly practices | Legal and compliant operation |
| GRI 207: Tax 2019 | | |
| 207-4 | Approach to tax | Key ESG performance |
| GRI 301: Materials 2016 | | |
| 301-2 | Recycled input materials used | Response to climate changes; Practice green operations |
| 301-3 | Reclaimed products and their packaging materials | Response to climate changes; Practice green operations |
| GRI 302: Energy 2016 | | |
| 302-1 | Energy consumption within the organization | Response to climate changes |
| 302-2 | Energy consumption outside of the organization | Response to climate changes |
| 302-3 | Energy intensity | Response to climate changes |
| 302-4 | Reduction of energy consumption | Response to climate changes; Practice green operations |
| 302-5 | Reductions in energy requirements of products and services | Response to climate changes; Practice green operations |
| GRI 303: Water and Effluents 2018 | | |
| 303-5 | Water consumption | Response to climate changes; Practice green operations |
| GRI 304: Biodiversity 2016 | | |
| 304-2 | Significant impacts of activities, products and services on biodiversity | Deep involvement in green finance |
| 304-3 | Habitats protected or restored | Deep involvement in green finance |
| GRI 305: Emissions 2016 | | |
| 305-1 | Direct (Scope 1) GHG emissions | Response to climate changes |
| 305-2 | Energy indirect (Scope 2) GHG | Response to climate changes |
| 305-3 | Other indirect (Scope 3) GHG emissions | Response to climate changes |
| 305-4 | GHG emissions intensity | Response to climate changes |

| No. | Content | Chapter |
|--|---|--|
| 305-5 | Reduction of GHG emissions | Response to climate changes; Deep involvement in green finance |
| 305-7 | Nitrogen oxides (NOx), sulfur oxides (SOx), and other significant air emissions | Response to climate changes |
| GRI 306: Waste 2020 | | |
| 306-3 | Waste generated | Response to climate changes |
| GRI 308: Supplier Environmental Assessment 2016 | | |
| 308-1 | New suppliers that were screened using environmental criteria | Standardized supplier management |
| GRI 401: Employment 2016 | | |
| 401-1 | New employee hires and employee turnover | Create a harmonious workplace |
| 401-2 | Benefits provided to full-time employees that aren't provided to temporary or part-time employees | Create a harmonious workplace |
| 401-3 | Parental leave | Create a harmonious workplace |
| GRI 403: Occupational Health and Safety 2018 | | |
| 403-1 | Occupational health and safety management system | Create a harmonious workplace |
| 403-3 | Occupational health services | Create a harmonious workplace |
| 403-4 | Worker participation, consultation, and communication on occupational health and safety | Create a harmonious workplace |
| 403-5 | Worker training on occupational health and safety | Create a harmonious workplace |
| 403-6 | Promotion of worker health | Create a harmonious workplace |
| 403-7 | Prevention and mitigation of occupational health and safety impacts directly linked by business relationships | Create a harmonious workplace |
| 403-8 | Workers covered by an occupational health and safety management system | Create a harmonious workplace |
| 403-9 | Work-related injuries | Create a harmonious workplace |
| GRI 404: Training and Education 2016 | | |
| 404-1 | Average hours of training per year per employee | Create a harmonious workplace |
| 404-2 | Programs for upgrading employee skills and transition assistance programs | Create a harmonious workplace |
| 404-3 | Percentage of employees receiving regular performance and career development reviews | Create a harmonious workplace |

| No. | Content | Chapter |
|--|--|--|
| GRI 405: Diversity and Equal Opportunity 2016 | | |
| 405-1 | Diversity of governance bodies and employees | ESG management; Create a harmonious workplace |
| 405-2 | Ratio of basic salary and remuneration of women to men | Create a harmonious workplace |
| GRI 414: Supplier Social Assessment 2016 | | |
| 414-1 | New suppliers that were screened using social criteria | Standardized supplier management |
| GRI 417: Marketing and Labeling 2016 | | |
| 417-1 | Requirements for product and service information and labeling | Improve customer experience |
| 417-2 | Incidents of non-compliance concerning product and service information and labeling | Improve customer experience |
| 417-3 | Incidents of non-compliance concerning marketing communications | Improve customer experience; Privacy and data security |
| GRI 418: Customer Privacy 2016 | | |
| 418-1 | Substantiated complaints concerning breaches of customer privacy and losses of customer data | Privacy and data security |

Third-party assurance report

Independent assurance statement

To the management and stakeholders of Bank of Guizhou Co.,Ltd.,

Lianhe Equator Environmental Assessment Co., Ltd. (hereinafter referred to as "Lianhe Equator" or "We") was engaged by Bank of Guizhou Co.,Ltd., (hereinafter referred to as "Bank of Guizhou" or "the company") to perform an independent limited assurance for its 2023 Environmental, Social and Governance Report (hereinafter referred to as "the Report").

I.Scope

- The time frame of this assurance is from Jan 1, 2023 to Dec 31, 2023.
- The scope of information for this assurance is restricted to the sustainable development-related information of the headquarters and all branches and sub-branches of Bank of Guizhou, as covered in the Report, excluding information of suppliers and other third parties.
- The specific viewpoints, outlooks, forward-looking statements, and predictive information expressed by the company are not involved in the scope of this assurance.

II.Standards

- the Stock Exchange of Hong Kong Limited's "environmental, social and governance reporting guide";
- AA1000 Assurance Standard v3 (AA1000AS v3).

III.Procedures

This assurance mainly includes the following aspects:

- Review the sustainable development-related information in the Report;
- Sampling interviews with the representative of Bank of Guizhou's management and employees responsible for the measurement and collection of performance information;
- Review and inspect of the management practice, business procedure and evidence collection of Bank of Guizhou;
- Sampling inspections and calculations of specific details within the selected performance data.

IV.Responsibilities

- Bank of Guizhou's responsibility is to provide corresponding data, information and system documents for this assurance, and to ensure that the information it provides is true and valid.
- Lianhe Equator's responsibility is to verify the Report and issue an assurance statement within the scope of assurance agreed with Bank of Guizhou.

V.Inherent limitation

The assurance focusing solely on sampling inspections of specific details within the selected information, potentially struggles to uncover all hidden flaws or inconsistencies.

VI.Conclusion

Based on the results of the above procedures, Lianhe is of the opinion that:

- Bank of Guizhou has identified its key stakeholders and has established a variety of communication mechanisms to gather feedback and suggestions from these stakeholders in order to assess, analyze and rank the substantive issues which identified throughout the process. The results of the assessment of the substantive issues were presented in the Report, and responses to the substantive issues were also provided in the Report.
- The overall structure of the report is complete and the disclosure of information is clear, understandable and accessible.
- Based on the procedures we have performed and the evidence we have obtained, nothing has come to our attention that causes us to believe that the Report of Bank of Guizhou has not been prepared, in all material respects, in accordance with the standards above.

VII. Independence

Except for the entrustment relationship between Lianhe Equator and Bank of Guizhou as a result of this assurance, there is no relationship between Lianhe Equator, its assurance team members, and Bank of Guizhou that affects the independence, objectivity and impartiality of the assurance.

Liu, Jingyun

General Manager, Green Finance Department

China Lianhe Equator Environmental Assessment Co., Ltd.

Tianjin, China

26 April 2024

Tel: 022-58356831 / 022-58356999

Website: www.lheia.com

This assurance statement is available in both Chinese and English. In case of any discrepancy between the English and Chinese versions, the Chinese version shall prevail.

Address: 6th Floor, Lianhe Credit Building, No. 80 Qufu Road, Heping District, Tianjin



Feedback questionnaire

Dear readers:

Thank you for reading the 2023 Environmental, Social and Governance Report of Bank of Guizhou (hereinafter referred to as "this report"). To help us keep on providing you and other stakeholders with more valuable information while optimizing the quality of preparing the ESG reports, we sincerely look forward to your valuable comments and suggestions on this report!

1. Your stakeholder category is:

- Government
 Regulator
 Shareholder
 Customer
 Environment and related organizations
 Supplier & Partner
 Employee
 Community
 Other

2. Your overall view of the Report is:

- Excellent
 Good
 Fair
 Poor
 Very Poor

3. Do you think the report can comprehensively respond to your expectations of Bank of Guizhou?

- Yes
 No, what else would you like to see reflected: _____

4. Do you think that the Report has comprehensively reflected Bank of Guizhou's performance of Environmental, Social and Governance?

- Yes
 No

5. What do you think about the clarity, accuracy and completeness of the information, data and performance indicators disclosed in this report?

- Excellent
 Good
 Fair
 Poor
 Very Poor

6. What do you think about the organization of the content of this report?

- Quite Reasonable
 Reasonable
 Fair
 Poor
 Very Poor

7. What do you think of the layout and presentation of this report?

- Excellent
 Good
 Fair
 Poor
 Very Poor

8. What are your opinions and suggestions on the ESG work of Bank of Guizhou?

You can give your opinion to us through the following methods:

Bank of Guizhou Co., Ltd.

Address: Bank of Guizhou Head Office Building, No.9 Yongchang Road, Financial City, Guanshanhu District, Guiyang City, Guizhou Province

Postcode: 550081

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