

# DPC Dash Ltd 达势股份有限公司

(Incorporated in the British Virgin Islands with limited liability) Stock Code : 1405



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# **CORPORATE INFORMATION**



#### **BOARD OF DIRECTORS Executive Director**

Ms. Yi Wang (王怡) (Chief Executive Officer)

#### **Non-Executive Directors**

Mr. Frank Paul Krasovec *(Chairman)* Mr. James Leslie Marshall Mr. Zohar Ziv Mr. Matthew James Ridgwell Mr. Arthur Patrick D'Elia

#### **Independent Non-Executive Directors**

Mr. David Brian Barr Mr. Samuel Chun Kong Shih (施振康) Ms. Lihong Wang (王勵弘)

#### AUDIT AND RISK COMMITTEE

Ms. Lihong Wang (王勵弘) *(Chairperson)* Mr. Zohar Ziv Mr. Matthew James Ridgwell Mr. David Brian Barr Mr. Samuel Chun Kong Shih (施振康)

#### **REMUNERATION COMMITTEE**

Mr. David Brian Barr *(Chairperson)* Mr. Matthew James Ridgwell Mr. Arthur Patrick D'Elia Mr. Samuel Chun Kong Shih (施振康) Ms. Lihong Wang (王勵弘)

#### NOMINATION COMMITTEE

Mr. Frank Paul Krasovec *(Chairperson)* Mr. Matthew James Ridgwell Mr. David Brian Barr Mr. Samuel Chun Kong Shih (施振康) Ms. Lihong Wang (王勵弘)

#### JOINT COMPANY SECRETARIES

Ms. Ting Wu (吳婷) Ms. Wing Nga Ho (何詠雅)

#### AUTHORISED REPRESENTATIVES

Ms. Yi Wang (王怡) Ms. Wing Nga Ho (何詠雅)

### **REGISTERED OFFICE**

Kingston Chambers PO Box 173 Road Town Tortola British Virgin Islands

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN CHINA

Level 8, Block A 33 Caobao Road Shanghai China, 200235

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

46/F, Hopewell Centre 183 Queen's Road East Wan Chai Hong Kong

#### **AUDITOR**

PricewaterhouseCoopers Certified Public Accountants and Registered Public Interest Entity Auditor 22/F, Prince's Building Central Hong Kong



# **CORPORATE INFORMATION**

#### LEGAL ADVISERS

As to Hong Kong and U.S. laws: Skadden, Arps, Slate, Meagher & Flom and affiliates 42/F, Edinburgh Tower The Landmark 15 Queen's Road Central Hong Kong

*As to PRC law*: JunHe LLP 20/F China Resources Building 8 Jianguomenbei Avenue Beijing PRC

As to British Virgin Islands law: Maples and Calder (Hong Kong) LLP 26th Floor, Central Plaza 18 Harbour Road Wanchai Hong Kong

#### **COMPLIANCE ADVISER**

Somerley Capital Limited 20th Floor, China Building 29 Queen's Road Central Hong Kong

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Maples Fund Services (Cayman) Limited PO Box 1093, Boundary Hall Cricket Square Grand Cayman, KY1-1102 Cayman Islands

### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East Wan Chai Hong Kong

#### **PRINCIPAL BANKER**

Industrial and Commercial Bank of China Shanghai Liyuan Road Branch 928 Liyuan Road Huangpu District Shanghai China

### **COMPANY WEBSITE**

www.dpcdash.com

#### **STOCK CODE**

1405



# CHAIRMAN AND CHIEF EXECUTIVE OFFICER'S STATEMENT

Dear Shareholders,

We are delighted to share DPC Dash's achievements from the past year with you. Against the backdrop of our successful initial public offering on the Hong Kong Stock Exchange, 2023 was a year of growth, showcasing our commitment to serving the tastes and demands of Chinese consumers.

As we enter a new year, we'd like to take time to reflect on our achievements over the past twelve months and then outline our strategic focus for 2024. During 2023, we strategically expanded our store network while maintaining our sharp focus on efficiency enhancements. As a result of these efforts, we are pleased to be able to report that the Group delivered revenues of RMB3.05 billion and adjusted net profit of RMB8.8 million for the year ended December 31, 2023.

### LAYING FOUNDATIONS FOR FUTURE GROWTH

Our 2023 performance highlights our market leadership and validates our "go deeper, go broader" strategy. Executing on this strategy, we continued to develop our store network in 2023, adding 180 net new stores to bring our total store count to 768 across 29 cities as of December 31, 2023. Both our established and new growth markets saw solid demand for Domino's, driving full year same-store sales growth of 8.9%. We have now delivered positive same-store sales growth for 27 consecutive quarters since the third quarter of 2017, when the current management team started its tenure.

### **OPERATIONAL EXCELLENCE**

Operational excellence is a core focus for DPC Dash. We continuously innovate our digital technology to solidify our leading position in delivery and enhance efficiency at both the corporate and store levels. As a restaurant company, food is at the heart of our business, and we constantly refine our localized pizza-focused menu to ensure we offer products that resonate deeply with our customers. **Underlining the popularity of our menu offerings, each of the top 19 stores in Domino's global system for first-30-day sales ranking are in China.** Furthermore, our loyalty program members grew by 69.8% year over year to reach 14.6 million members by the end of 2023, and our member customers contributed 59.2% of our total revenues in 2023, a testament to our brand's appeal and the value we provide to our customers.

Our success extends beyond our products and processes, it rests on the shoulders of our team. As such, we were delighted to be recognized for our commitment to building fulfilling, long-term careers for our people when we were included in the Kincentric 2023 China Best Employers, the second consecutive year we have won this accolade.

Our achievements were further highlighted by a number of awards bestowed upon us by our franchisor, Domino's Pizza, Inc. We are proud to have received the prestigious Domino's Pizza Gold Franny award for five consecutive years, spanning from 2018 to 2022. This accolade recognizes outstanding operating results, store development, and growth achieved by both U.S. and international franchisees. Furthermore, we were recipients of the Cornerstone Award in 2021 and 2022, an award presented to franchisees that demonstrate exceptional net new store growth. Individual members of our team have also been recognized for their contributions, with one of our training officers earning the title of 2022 International Franchise Trainer of the Year.



### CHAIRMAN AND CHIEF EXECUTIVE OFFICER'S STATEMENT

These awards underscore our commitment to excellence and the remarkable talent within our organization.

### LOOKING AHEAD

Building on the growth momentum of 2023, we are dedicated to further expanding and strengthening our business to capture more opportunities in China's largely untapped pizza market. Aligning with our "go deeper, go broader" strategy, we will continue to open new stores while capitalizing on the success of our recent openings. As of March 31, 2024, our operational footprint spanned 835 stores across 30 cities, and we anticipate net openings of approximately 240 new stores during 2024. Our next milestone is reaching the 1,000-store mark, a target we aim to reach by the end of the fourth quarter of 2024. Looking further ahead, we expect to open approximately 300-350 stores in both 2025 and 2026. To ensure efficient, standardized food preparation and distribution for our growing store network, we currently operate three central kitchens that support our North, South, and East regions. To further bolster this strategic infrastructure, we intend to open a new central kitchen to serve our Central and West China region, and relocate and upgrade our central kitchen in the North region.

In closing, 2023 was an important year in our corporate history. We successfully listed on the Hong Kong Stock Exchange in March, delivered a solid financial performance, and laid stronger foundations for our future growth. With our differentiated products, unique positioning, and focused, scalable, and replicable store economic model, we are well placed to deliver long-term, sustainable value for our shareholders. Finally, we'd like to take this opportunity to thank our board of directors, our franchisor company, Domino's Pizza, Inc., our shareholders, our team members, and our loyal customers for their continued support.

On behalf of the Board, we are pleased to present the Group's annual results for the year ended December 31, 2023.

**Mr. Frank Paul Krasovec** *Chairman Hong Kong*  **Ms. Aileen Wang** Chief Executive Officer & Executive Director Hong Kong



# HIGHLIGHTS



	Yea	r ended December 31	,
			change (%)/ percentage
	2023	2022	points change
	(RMB '000)	(RMB '000)	
Revenue	3,050,715	2,020,789	51.0%
Store-level operating profit <sup>(1)</sup>	419,732	204,689	105.1%
Store-level operating profit margin <sup>(2)</sup>	13.8%	10.1%	+3.7
Profit/(Loss) before income tax	2,275	(200,883)	N/A
Loss for the year attributable to equity holders			
of the Company	(26,603)	(222,632)	(88.1)%
Basic Loss per share (RMB)	(0.22)	(2.34)	90.6%
Diluted Loss per share (RMB)	(0.22)	(2.34)	90.6%
Non-IFRS Measures			
Store-level EBITDA <sup>(3)</sup>	576,622	320,194	80.1%
Store-level EBITDA margin (%) <sup>(4)</sup>	18.9%	15.8%	+3.1
Adjusted EBITDA <sup>(5)</sup>	301,736	138,618	117.7%
Adjusted EBITDA margin(%) <sup>(6)</sup>	9.9%	6.9%	+3.0
Adjusted Net Profit/(Loss) <sup>(7)</sup>	8,778	(113,818)	N/A

#### Notes:

- (1) Store-level operating profit represents revenue less operational costs incurred at the store level, comprising salarybased expense, raw materials and consumables cost, depreciation of right-of-use assets, depreciation of plant and equipment, amortization of intangible assets, variable lease rental payment and short-term rental expenses, utilities expenses, advertising and promotion expenses, store operating and maintenance expenses and other expenses.
- (2) Store-level operating profit margin is calculated by dividing store-level operating profit by revenue for the same year.
- (3) "Store-level EBITDA" is defined as store-level operating profit for the year and adding back depreciation of plant and equipment and amortization of intangible assets in store-level.
- (4) "Store-level EBITDA margin" is calculated by dividing Store-level EBITDA by revenue for the same year.
- (5) "Adjusted EBITDA" is defined as Adjusted Net Profit/(Loss) for the year and adding back depreciation and amortization (excluding depreciation of right-of-use assets), income tax expense and interest income and expenses, net.
- (6) "Adjusted EBITDA margin" is calculated by dividing Adjusted EBITDA by revenue for the same year.
- (7) "Adjusted Net Profit/(Loss)" is defined as profit/(loss) for the year and adding back fair value change of financial liabilities at fair value through profit or loss, share-based compensation and listing expenses.

# HIGHLIGHTS

#### **Non-IFRS Measures**

To supplement the Group's consolidated financial statements that are presented in accordance with IFRS Accounting Standards and interpretations issued by IFRS Interpretations Committee applicable to companies reporting under IFRS, we also use Adjusted Net Profit/(Loss) (non-IFRS measure), Adjusted EBITDA (non-IFRS measure), Adjusted EBITDA margin (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure) as additional financial measures, which are not required by, or presented in accordance with, IFRS. We believe that these non-IFRS measures facilitate comparisons of operating performance from period to period and company to company. We believe that these measures provide useful information to investors and others in understanding and evaluating our results of operations in the same manner as they help our management. However, our presentation of Adjusted Net Profit/(Loss) (non-IFRS measure), Adjusted EBITDA (non-IFRS measure), Adjusted EBITDA (non-IFRS measure), Adjusted EBITDA (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure) may not be comparable to similarly titled measures presented by other companies. The use of such non-IFRS measures has limitations as an analytical tool, and you should not consider them in isolation from, or as substitute for analysis of, our results of operations or financial condition as reported under IFRS.

#### **BUSINESS HIGHLIGHTS**

The table below sets forth the key operating metrics in relation to the Group's business for the 2023 financial year (as compared with the six months ended June 30, 2023 and the year ended December 31, 2022):

#### **Store counts**

	As of	As of	As of
	December 31,	June 30,	December 31,
	2023	2023	2022
Beijing and Shanghai	351	331	312
New growth markets	417	341	276
Total	768	672	588

#### Number of cities entered

	As of	As of	As of
	December 31,	June 30,	December 31,
	2023	2023	2022
Number of cities entered	29	20	16

### HIGHLIGHTS



#### Same-store Sales growth ("SSSG")<sup>(1)</sup>

	Six months	Six months	
Year ended	ended	ended	Year ended
December 31,	December 31,	June 30,	December 31,
2023	2023	2023	2022
8.9%	9.0%	8.8%	14.4%

SSSG

### Loyalty membership numbers

	As of	As of	As of
	December 31,	June 30,	December 31,
	2023	2023	2022
Loyalty membership numbers (million)	14.6	10.9	8.6

Note:

(1) SSSG compares the sales generated by same stores during the relevant period year-on-year: the SSSG for the year ended December 31, 2023 compares the same-store sales of the year ended December 31, 2023 and that of the year ended December 31, 2022; the SSSG for the six months ended December 31, 2023 compares the same-store sales of the six months ended December 31, 2023 and that of the six months ended December 31, 2022; the SSSG for the six months ended December 31, 2023 and that of the six months ended June 30, 2023 compares the same-store sales of the six months ended June 30, 2023 compares the same-store sales of the six months ended June 30, 2023 and that of the six months ended June 30, 2022; and the SSSG for the year ended December 31, 2022 compares the same-store sales of the year ended December 31, 2022.



### **BUSINESS REVIEW AND OUTLOOK**

We are Domino's Pizza's exclusive master franchisee in the China mainland, the Hong Kong Special Administrative Region of China and the Macau Special Administrative Region of China. As of December 31, 2023, we directly operated 768 stores across 29 cities in the China mainland. Our global franchisor, Domino's Pizza, Inc., is one of the world's largest pizza companies, with more than 20,500 stores in over 90 markets around the world as at December 31, 2023.

### **BUSINESS REVIEW FOR THE YEAR ENDED DECEMBER 31, 2023**

We recorded a total revenue of RMB3,050.7 million for the full 2023 financial year, representing a 51.0% year-over-year growth from RMB2,020.8 million for 2022 financial year. Our revenue during the second half of 2023 was RMB1,674.3 million, representing a strong 50.6% year-over-year growth following an also solid 51.5% year-over-year revenue growth during the first half of 2023. Our revenue and annual revenue growth rate recorded in 2023 financial year are both at record high in our Company's history.

The strong revenue growth was observed across all markets. In Shanghai and Beijing, which are our established markets with the longest operation history, the revenue grew at 20.8% year-over-year from RMB1,278.6 million in 2022 financial year to RMB1,545.1 million in 2023 financial year, with 76.0% of the revenue generated from delivery orders. The revenue growth in our new growth markets was even stronger, recording 102.9% year-over-year growth from RMB742.2 million in 2022 financial year to RMB1,505.6 million in 2023 financial year, which amounted to 49.4% of the Group's total revenue in 2023. During the second half of 2023, the total revenue from our new growth markets was RMB884.7 million, accounting for 52.8% of the total revenue of the Group in the second half of 2023. It was the first time that the revenue contribution from our new growth markets exceeded 50%, becoming the leading driver of revenue growth of our Company. This is largely a result of our balanced store opening strategy of "going deeper" in existing new growth market and "going broader" into new markets, as well as strong new store performance on the back of enhanced Domino's Pizza brand name.

During the second half of 2023, we had a net store opening of 96 stores and entered 9 new cities. This brings our total net store opening for the 2023 full year to 180 stores and total new cities entered to 13 cities. As at December 31, 2023, our total store count was 768 stores and our total number of cities entered was 29 cities.

Following the series of successes in our six newly entered cities between December 2022 and June 2023, namely, Jinan, Wuhan, Chengdu, Qingdao, Wenzhou and Changzhou, we added another 24 new stores in the said six cities in the second half of 2023, bringing the total store counts in these cities to 48 as at December 31, 2023. The average daily sales per store of the said 48 stores was RMB32,354 in 2023 with an expected payback period range of 2 to 23 months and an average expected payback period of approximately 9 months. As of March 22, 2024, 18 stores out of the 24 stores opened during the first half of 2023 have achieved cash investment payback while 4 stores out of the 24 stores opened during the second half of 2023 have already achieved cash investment payback.

### **BUSINESS REVIEW AND OUTLOOK**



In addition to the six cities discussed above, we also entered Jiaxing, a city in the east region near Shanghai, in October 2023 and we had opened 3 stores in the city as at December 31, 2023. The average daily sales per store for the city was RMB46,068 with an expected cash investment payback period of approximately 5 months.

During the Christmas and New Year holiday period between late 2023 and early 2024, we entered 8 cities in the four regions we currently operate with 10 new store openings. Our success in new markets continued. The 10 new stores all ranked among top 15 in Domino's global store networks in terms of first 30-day sales. Four of these stores, which are located in Xi'an, Changsha, Xiamen, and Hefei, representing our stores in Northern, Central & Western, Southern and Eastern China respectively, shattered the highest record of first 30-day sales across the Domino's global store networks (which was previously held by our store in Qingdao) and now hold the top-four places globally. Each of these four stores exceeded RMB5 million in sales in the first 30 days of opening.

With our record-breaking achievements, our Group now holds all of the top 19 places of the top 20 places, for first 30-day sales among Domino's global store networks. We believe our consistent success in newly entered cities and the overall strong performance in the newly opened stores in 2023 is a strong testimony of the growing consumer recognition of our high-quality pizzas and outstanding services, as well as Domino's Pizza's brand strength and brand momentum in China.

Built on the strong revenue performance, our operational efficiency has also continued to improve at both store level and corporate level during the second half of 2023, leading to improved profitability performance at both store and corporate level. For example, our store-level operating profit margin improved from 13.5% in the first half of 2023 to 13.9% in the second half of 2023, while our Group's Adjusted EBITDA margin improved from 9.2% in the first half of 2023 to 10.4% in the second half of 2023.

For the full year of 2023, our Store-level EBITDA increased by 80.1% year-over-year from RMB320.2 million in 2022 financial year to RMB576.6 million in 2023 financial year, and the Store-level EBITDA margin improved to 18.9% in 2023 financial year as compared with 15.8% in 2022 financial year. Our store-level operating profit increased by 105.1% year-over-year from RMB204.7 million in 2022 financial year to RMB419.7 million in 2023 financial year. The store-level operating profit margin improved to 13.8% in 2023 financial year as compared with 10.1% in 2022 financial year. The new growth markets continued to lead the margin improvement of more than 1,000 basis points in store-level operating profit margin during 2023 financial year as compared with 2022 financial year.

The Group's Adjusted EBITDA increased by 117.7% from RMB138.6 million in 2022 financial year year-overyear to RMB301.7 million in 2023 financial year. Our Adjusted Net Profit, which is a non-IFRS measure that reflects our ordinary and recurring business operations, turned positive for the first time at RMB26.2 million in the second half of 2023 from an Adjusted Net Loss of RMB45.0 million in the second half of 2022. This also means we achieved a positive Adjusted Net Profit of RMB8.8 million for the full 2023 financial year, as compared with an Adjusted Net Loss of RMB113.8 million in 2022 financial year, improving by RMB122.6 million year-over-year.

# **BUSINESS REVIEW AND OUTLOOK**

#### **BUSINESS OUTLOOK**

We plan to open approximately 240 stores in 2024. The total associated capital expenditure is expected to be approximately RMB370 million which we plan to fund via our cash on hands and cash generated from our operating activities. From the beginning of 2024 and as of March 22, 2024, we had a net opening of 55 new stores, 35 stores under construction, 88 stores signed or approved, accounting for over 74% of the total targeted store opening plan for the full year.

In addition to new stores, we plan to open a new central kitchen in Wuhan in the fourth quarter of 2024 to support the stores in the central region. The total associated capital expenditure is expected to be in the range of RMB20-25 million. We plan to carry out a relocation and upgrade work at our central kitchen in the northern region and the associated capital expenditure is estimated to be RMB20-25 million. We plan to fund the central kitchen related capital expenditures via our cash on hands and cash generated from our operating activities.

Looking forward, with further strengthened brand name and rising brand momentum, we will continue to execute our go-deeper and go-broader network expansion strategy, entering more new cities while further penetrating our existing markets. We would also look to further improve the cost efficiency and grow our margins as we continue to scale up and our stores continue to ramp up.



### REVENUE

Our revenue increased by 51.0% from RMB2,020.8 million for the 2022 financial year to RMB3,050.7 million for the 2023 financial year, mainly attributable to (a) the increase in our average daily sales per store and (b) the increased number of stores in operation during the respective financial years. We added 120 net new stores during 2022 financial year and brought the total store counts to 588 as of December 31, 2022, while we added 180 net new stores during 2023 financial year leading to a total store count of 768 as of December 31, 2022, while we added 180 net new stores during 2023 financial year leading to a total store count of 768 as of December 31, 2023. Our total sales in Beijing and Shanghai grew 20.8% from RMB1,278.6 million for the 2022 financial year to RMB1,545.1 million for the 2023 financial year and contributed 50.6% of our total revenue for the 2023 financial year, while our total sales in new growth markets grew 102.9% from RMB742.2 million for the 2022 financial year to RMB1,505.6 million for the 2023 financial year and contributed 49.4% of our total revenue for the 2023 financial year.

The following table sets forth our revenue by market, both in absolute amounts and as percentages of our total revenue, for the years indicated.

	Year ended December 31,			
	<b>2023</b> 2022 <b>RMB</b> % RMB		2022	
Revenue			RMB	%
	(in RMB thousands, except for percentage data)			e data)
Beijing and Shanghai	1,545,115	50.6	1,278,629	63.3
New growth markets <sup>(1)</sup>	1,505,600	49.4	742,160	36.7
Total Revenue	3,050,715	100.0	2,020,789	100.0



#### **Delivery as % of Revenue**

	Year ended December 31,	
	2023	2022
By market		
Beijing and Shanghai	76.0%	78.8%
New growth markets <sup>(1)</sup>	42.1%	60.8%
All markets	<b>59.2</b> %	72.2%

Note:

 "New growth markets" refers to Shenzhen, Guangzhou, Hangzhou, Tianjin, Nanjing, Suzhou, Wuxi, Ningbo, Foshan, Dongguan, Zhuhai, Zhongshan, Wuhan, Jinan, Chengdu, Qingdao, Wenzhou, Changzhou, Jiaxing, Yangzhou, Nantong, Hefei, Tangshan, Fuzhou, Xiamen, Changsha and Xi'an.

In Beijing and Shanghai, revenues increased 20.8% from RMB1,278.6 million for the 2022 financial year to RMB1,545.1 million for the 2023 financial year, which was mainly driven by an increasing number of stores in operation as we continue to add 39 net new stores in these two cities from January 1, 2023 to December 31, 2023. We recorded a slight decrease in average daily sales per store in Beijing and Shanghai, primarily driven by a 7.1% decrease in average sales value per order, partially offset by an increase in average daily orders per store. Group buying activities in Shanghai during COVID-19 lockdown period temporarily increased average sales value per order for the 2022 financial year.

In our new growth markets, revenues increased by 102.9% from RMB742.2 million for the 2022 financial year to RMB1,505.6 million for the 2023 financial year, which was mainly driven by a 36.4% increase in average daily sales per store, primarily attributable to increase in average daily orders per store, which grew from 103 for the 2022 financial year to 147 for the 2023 financial year, partially offset by a slight decrease in average sales value per order due to turn off of delivery service voluntarily in newly entered markets. The increase in revenue was coupled with an increasing number of stores in operation as we added 141 net new stores to our new growth markets from January 1, 2023 to December 31, 2023. The strong growth in the order volumes is not only driven by the growth in our existing new growth market stores as we continue our penetration and brand strengthening, but also in particular by the strong performance of the new stores in the new markets we entered over the past 12 months, which demonstrates a strong brand momentum as we continue to expand our footprint to other major cities in China.





The following table sets forth average daily sales per store by market during the 2023 and 2022 financial years.

	Year ended December 31,		
Average daily sales per store <sup>(1)</sup> (RMB)	2023	2022	
By market			
Beijing and Shanghai	12,881	13,576	
New growth markets <sup>(2)</sup>	12,285	9,009	
All markets	12,580	11,445	

Notes:

- (1) Calculated by dividing the revenues generated from the relevant store for a particular year by the aggregate number of days of operation of such store during the same year.
- (2) "New growth markets" refers to Shenzhen, Guangzhou, Hangzhou, Tianjin, Nanjing, Suzhou, Wuxi, Ningbo, Foshan, Dongguan, Zhuhai, Zhongshan, Wuhan, Jinan, Chengdu, Qingdao, Wenzhou, Changzhou, Jiaxing, Yangzhou, Nantong, Hefei, Tangshan, Fuzhou, Xiamen, Changsha and Xi'an.

Underlying our revenue growth was our continued menu development, timely delivery, excellent product taste and improved brand recognition, which enabled us to achieve continued positive SSSG of 8.9% for the Group for the year of 2023, on top of 14.4% of SSSG for the year of 2022.

### RAW MATERIALS AND CONSUMABLES COST

For the 2023 financial year, the raw materials and consumables cost of the Group amounted to RMB836.8 million, representing an increase of RMB287.1 million or 52.2% as compared with RMB549.7 million for the 2022 financial year and 27.4% and 27.2% of our total revenue in the corresponding financial year, respectively. The increase was primarily due to our revenue growth, which has increased our need for raw materials and consumables. As a percentage of revenue, our raw materials and consumables cost remained relatively stable for the 2022 and 2023 financial years.



#### STAFF COMPENSATION EXPENSES

For the 2023 financial year, the staff compensation expenses of the Group amounted to RMB1,178.7 million, representing an increase of RMB393.7 million or 50.1% as compared with RMB785.0 million for the 2022 financial year. The following table sets forth a breakdown of our staff compensation expenses at the store level and the corporate level for the years indicated.

	,	Year ended December 31,		
	202	3	2022	2
		% of total		% of total
	RMB	revenue	RMB	revenue
	(in RMB thousands, exce		ept for percenta	ge data)
Cash-based compensation expenses				
for store-level staff	819,591	26.9	577,289	28.6
Cash-based compensation expenses for				
corporate-level staff	223,821	7.3	168,045	8.3
Share-based compensation	135,269	4.4	39,706	2.0
Total staff compensation expenses	1,178,681	38.6	785,040	38.8

The increase of cash-based compensation expenses for store-level staff was primarily due to the increase in the number of our store level employees arising from the expansion of our store network and the increase of sales order volume. As a percentage of revenue, our cash-based compensation expenses for store-level staff decreased from 28.6% for the 2022 financial year to 26.9% for the 2023 financial year primarily attributable to (i) the savings in working hours of store-level staff as the COVID-19 pandemic eased and the decrease of temporary closure resulted from COVID-19; and (ii) the operating efficiency improved in the store during the Reporting Period.

The increase of cash-based compensation expenses for corporate-level staff was primarily due to (i) an increase in headcount to support our rapid expansion; and (ii) the merit-based increase in salary. As a percentage of revenue, our cash-based compensation expenses for corporate-level staff decreased from 8.3% for the 2022 financial year to 7.3% for the 2023 financial year primarily as our corporate-level staff accumulate more experience and become well-equipped to support the operations of a larger number of stores.

The increase of share-based compensation was mainly driven by the expenses charged to profit or loss arising from the share-based incentives granted (as disclosed in the section headed "Statutory and General Information — Share Incentive Plans and Bonus Plans" in Appendix IV of the Prospectus and subsequent announcements of the Company) since November 2022 and a one-off reversal of the accumulated share-based compensation resulted from the cancellation of stock appreciation rights awards in 2022.



### **RENTAL EXPENSES**

Our rental expenses include depreciation of right-of-use assets and variable lease rental payment, short-term rental and other related expenses. The Group's depreciation of right-of-use assets represents the depreciation of capitalized lease incurred by long-term leased properties in accordance with IFRS 16. For the 2023 financial year, our rental expenses amounted to RMB307.7 million, representing an increase of RMB91.2 million or 42.1% as compared with RMB216.5 million for the 2022 financial year. The increase was primarily due to the expansion of our store network from a total of 588 store as of December 31, 2022 to a total of 768 stores as of December 31, 2023. Our rental expenses as a percentage of revenue decreased from 10.7% for the 2022 financial year to 10.1% for the 2023 financial year was primarily due to the strong growth of revenue and our strengthened negotiating power to negotiate more favorable lease terms as we enhanced our brand recognition.

#### DEPRECIATION OF PLANT AND EQUIPMENT

For the 2023 financial year, the depreciation of plant and equipment of the Group amounted to RMB159.2 million, representing an increase of RMB38.5 million or 31.9% as compared with RMB120.7 million for the 2022 financial year. The increase was primarily due to increased equipment and renovation needs in conjunction with the expansion of our store network, resulting in the corresponding increase in depreciation expenses. Our depreciation of plant and equipment as a percentage of total revenue decreased from 6.0% for the 2022 financial year to 5.2% for the 2023 financial year mainly due to the strong growth of our revenue.

#### AMORTIZATION OF INTANGIBLE ASSETS

For the 2023 financial year, the amortization of intangible assets of the Group amounted to RMB51.1 million, representing an increase of RMB3.6 million or 7.7% as compared with RMB47.5 million for the 2022 financial year. The increase was primarily driven by the acquisition of software to support the rapid expansion of our store network. Our amortization of intangible assets as a percentage of total revenue decreased from 2.3% for the 2022 financial year to 1.7% for the 2023 financial year, primarily due to the strong growth of our revenue achieved in the Reporting Period.

#### UTILITIES EXPENSES

For the 2023 financial year, the utilities expenses of the Group amounted to RMB114.8 million, representing an increase of RMB31.8 million or 38.4% as compared with RMB83.0 million for the 2022 financial year. The increase was mainly attributable to the expansion of our store network which demanded additional usage of utilities. Our utilities expenses as a percentage of total revenue decreased from 4.1% for the 2022 financial year to 3.8% for the 2023 financial year mainly due to the strong growth of our revenue.



#### ADVERTISING AND PROMOTION EXPENSES

For the 2023 financial year, the advertising and promotion expenses of the Group amounted to RMB159.2 million, representing an increase of RMB42.4 million or 36.3% as compared with RMB116.8 million for the 2022 financial year. The increase was mainly driven by the spending in advertising and promotion to grow our revenue. Our advertising and promotion expenses as a percentage of total revenue decreased from 5.8% for the 2022 financial year to 5.2% for the 2023 financial years, mainly because our brand marketing activities was able to be more selected and cost-effective as our brand strengthens through the growth of our store network and remarkable performance in newly entered markets.

#### STORE OPERATION AND MAINTENANCE EXPENSES

For the 2023 financial year, the store operation and maintenance expenses of the Group amounted to RMB188.9 million, representing an increase of RMB59.1 million or 45.6% as compared with RMB129.8 million for the 2022 financial year. The increase was primarily due to the expansion of our store network. Our store operation and maintenance expenses as a percentage of total revenue remained relatively stable during the 2023 financial year as compared with the 2022 financial year.

#### **OTHER EXPENSES**

Our other expenses consist of (a) telecommunication and information technology related expenses, (b) travelling and related expenses, (c) professional service expenses, (d) auditor's remuneration, (e) listing expenses and (f) others, including training fee, business meal, stamp duty tax and other office expenses.

For the 2023 financial year, the other expenses of the Group amounted to RMB130.9 million, representing an increase of RMB8.1 million or 6.6% as compared with RMB122.8 million for the 2022 financial year. The increase was primarily due to (i) RMB14.5 million increase in travelling and related expenses as the COVID-19 pandemic eased (ii) RMB19.2 million increase in telecommunication and information technology related expenses and professional service expenses along with our store network expansion, partially offset by the decrease in listing expense. Our other expenses as a percentage of total revenue decreased from 6.1% for the 2022 financial year to 4.3% for the 2023 financial year, primarily because no listing expense incurred after the Listing.

#### FINANCE COSTS, NET

For the 2023 financial year, the net finance costs of the Group amounted to RMB54.6 million, representing a decrease of RMB23.7 million or 30.2% as compared with RMB78.3 million for the 2022 financial year. The decrease was primarily due to RMB12.5 million savings in guarantee fee and RMB1.9 million decrease in bank borrowings interest after we refinanced our bank loan with a lower cost facility in March 2022, and further improved by a RMB12.5 million increase in interest income driven by the increase of cash balance after the Listing.



### FAIR VALUE CHANGE OF FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Fair value changes of convertible senior ordinary shares for the 2022 and 2023 financial years were RMB1.9 million loss and RMB119.3 million gain, respectively. Upon the completion of Listing, all convertible senior ordinary shares were converted into ordinary shares.

### TAXATION

Income tax expense of the Group increased from RMB21.7 million for the 2022 financial year to RMB28.9 million for the 2023 financial year.

### PROFIT/(LOSS) FOR THE REPORTING PERIOD

As a result of the foregoing, the Group recorded a net loss of RMB26.6 million for the 2023 financial year, as compared to a net loss of RMB222.6 million for the 2022 financial year.

### NON-IFRS MEASURES — ADJUSTED NET PROFIT/(LOSS), ADJUSTED EBITDA AND ADJUSTED EBITDA MARGIN, STORE-LEVEL EBITDA AND STORE-LEVEL EBITDA MARGIN

To supplement the Group's consolidated financial statements that are presented in accordance with the IFRS, we also use Adjusted Net Profit/(Loss) (non-IFRS measure), Adjusted EBITDA (non-IFRS measure), Adjusted EBITDA margin (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure) as additional financial measures, which are not required by, or presented in accordance with, IFRS. We believe that these non-IFRS measures facilitate comparisons of operating performance from period to period and company to company. We believe that these measures provide useful information to investors and others in understanding and evaluating our results of operations in the same manner as they help our management. However, our presentation of Adjusted Net Profit/(Loss) (non-IFRS measure), Adjusted EBITDA (non-IFRS measure), Store-level EBITDA (non-IFRS measure) and Store-level EBITDA margin (non-IFRS measure) may not be comparable to similarly titled measures presented by other companies. The use of such non-IFRS measures has limitations as an analytical tool, and you should not consider them in isolation from, or as substitute for analysis of, our results of operations or financial condition as reported under IFRS.

"Store-level EBITDA" is defined as store-level operating profit for the year and adding back depreciation of plant and equipment and amortization of intangible assets in store-level.



"Store-level EBITDA margin" is calculated by dividing Store-level EBITDA by revenue for the same year.

"Adjusted Net Profit/(Loss)" is defined as profit/(loss) for the year and adding back fair value change of financial liabilities at fair value through profit or loss, share-based compensation and listing expenses.

"Adjusted EBITDA" is defined as Adjusted Net Profit/(Loss) for the year and adding back depreciation and amortization (excluding depreciation of right-of-use assets), income tax expense and interest income and expenses, net.

"Adjusted EBITDA margin" is calculated by dividing Adjusted EBITDA by revenue for the same year.

The following table sets forth the reconciliation of our non-IFRS financial measures for the 2023 and 2022 financial years to the nearest measure prepared in accordance with IFRS.

	Year ended December 31,		
	<b>2023</b> 2		
	RMB '000	RMB '000	
Reconciliation of net loss and Adjusted			
Net Profit/(Loss) and Adjusted EBITDA			
Loss for the year	(26,603)	(222,632)	
Add:			
Fair value change of financial liabilities			
at fair value through profit or loss	(119,331)	1,858	
Share-based compensation			
- Directors' compensation, stock appreciation rights,			
RSUs, share options and IPO bonus	135,269	39,706	
– Guarantee fee for shareholders	-	12,507	
Listing expenses	19,443	54,743	
Adjusted Net Profit/(Loss)	8,778	(113,818)	
Add:			
Depreciation and amortization	210,321	168,168	
Income tax expenses	28,878	21,749	
Interest income and expenses, net	53,759	62,519	
	55,755	02,515	
Adjusted EBITDA	301,736	138,618	
Adjusted EBITDA margin	9.9%	6.9%	





	Year ended Dec	ember 31,
	2023 RMB '000	2022 RMB '000
Reconciliation of store-level operating profit and Store-level EBITDA		
Store-level operating profit	419,732	204,689
Add:		
Depreciation of plant and equipment – store level <sup>(1)</sup>	155,028	114,200
Amortization of intangible assets – store level <sup>(2)</sup>	1,862	1,305
Store-level EBITDA	576,622	320,194
Store-level EBITDA margin	18.9%	15.8%

Notes:

(1) Depreciation of plant and equipment – store level is calculated based on depreciation of plant and equipment incurred at our stores and central kitchens.

(2) Amortization of intangible assets – store level is calculated based on amortization of store franchise fees.

### LIQUIDITY AND SOURCE OF FUNDING AND BORROWING

As at December 31, 2023, the Group's cash and bank balances increased by 87.2% from RMB544.5 million as at December 31, 2022 to RMB1,019.2 million, among which the Group had cash and cash equivalents of RMB587.0 million (December 31, 2022: RMB544.2 million), short-term time deposits with original maturities over three months of RMB431.9 million (December 31, 2022: nil) and restricted cash of RMB0.3 million (December 31, 2022: RMB0.2 million). The increase primarily resulted from the net proceeds raised from the Global Offering in March 2023 and cash inflow generated from operating activities.

As at December 31, 2023, the Group had total cash and bank balances of RMB1,019.2 million (December 31, 2022: RMB544.5 million), among which RMB29.9 million (December 31, 2022: RMB0.3 million) were denominated in Hong Kong dollar, RMB741.5 million (December 31, 2022: RMB319.1 million) were denominated in RMB and RMB247.8 million (December 31, 2022: RMB225.0 million) were denominated in US dollar.

Our net cash generated in operating activities was RMB536.1 million for the 2023 financial year, as compared to the net cash inflow of RMB298.2 million for the 2022 financial year.



As at December 31, 2023, the current assets of the Group amounted to RMB1,215.0 million, including RMB1,019.2 million in cash and bank balances and RMB195.8 million in other current assets. The current liabilities of the Group amounted to RMB1,017.1 million, of which RMB571.1 million was accruals and other payables, RMB229.4 million was lease liabilities, RMB153.9 million was trade payables and RMB62.7 million was other current liabilities. As at December 31, 2023, the current ratio of the Group, which is equivalent to the current assets divided by the current liabilities, was 1.19 (December 31, 2022: 0.87).

As at December 31, 2023, the Group's total borrowings were RMB200.0 million (December 31, 2022: RMB200.0 million), out of which RMB100.0 million should be repayable on March 28, 2025 and the remaining RMB100.0 million should be repayable on December 7, 2025. The borrowings were all denominated in RMB and fully guaranteed by a subsidiary of the Group. As at December 31, 2023, all the bank borrowings bear interests at a floating interest rate.

During the Reporting Period, the Group did not have any use of financial instruments for hedging purposes or any material foreign currency net investments that may require hedging.

#### **TREASURY POLICY**

The Group adopts a prudent financial management approach for its treasury policy to ensure that the Group's liquidity structure, comprising assets, liabilities and other commitments, is able to always meet its capital requirements.

### **GEARING RATIO**

As at December 31, 2023, the gearing ratio of the Group, which was calculated as total interest-bearing bank loans divided by total equity, was approximately 9.5%, representing a decrease of 17.1 percentage points as compared with 26.6% as at December 31, 2022. The decrease was primarily due to the issuance of ordinary shares through Global Offering in March 2023 and the conversion of convertible senior ordinary shares to ordinary shares, which increased the balance of total equity.

#### SIGNIFICANT INVESTMENTS

The Group did not make or hold any significant investments (including any investment in an investee company with a value of 5% or more of the Group's total assets as of December 31, 2023) during and as at the end of the 2023 financial year.

### MATERIAL ACQUISITIONS AND DISPOSALS

The Group did not have any material acquisitions or disposals of subsidiaries, associates or joint ventures during the 2023 financial year.





### PLEDGE OF ASSETS

As at December 31, 2023, the Group had no pledge of assets.

### **CONTINGENT LIABILITIES**

The Group had no contingent liabilities as at December 31, 2023.

### FOREIGN EXCHANGE EXPOSURE

During the 2023 financial year, the Group mainly operated in China and the majority of the transactions were settled in RMB, the Company's primary subsidiaries' functional currency. As at December 31, 2023, except for the bank deposits denominated in foreign currencies, the Group did not have significant foreign currency exposure from its operations. During the 2023 financial year, the Group has not entered into any derivative instruments to hedge its foreign exchange exposures, but will closely monitor the exposure and will take measures when necessary to make sure the foreign exchange risks are manageable.

### EMPLOYEE AND REMUNERATION POLICY

As at December 31, 2023, the Group had 6,536 full-time employees (December 31, 2022: 3,916). Substantially all of our employees are based in China, primarily in Beijing, Shanghai, Guangzhou, Shenzhen and other cities in which we have operations. The following table sets forth the numbers of our full-time employees categorized by function as at December 31, 2023:

Function	Number of employees	% of total
Store development and operation <sup>(1)</sup>	6,184	94.6%
Sales, marketing and product development	38	0.6%
Supply chain, central kitchens and quality control	173	2.6%
General administration and others	141	2.2%
Total	6,536	100.0%

#### Note:

(1) Comprises (i) full-time store development and operation employees at the corporate level and (ii) full-time employees at our stores who also act as delivery riders when needed.



Besides our full-time employees, we also had a total of 15,635 part-time employees as at December 31, 2023 (December 31, 2022: 10,616). These part-time employees primarily work as riders and in-store assistants.

For the 2023 financial year, the Group has incurred a total staff costs (inclusive of Directors' remuneration, salaries, wages, allowance and benefits and share based compensations) of RMB1,178.7 million (2022: RMB785.0 million).

During the 2023 financial year, the Group did not experience any significant labour disputes or any difficulty in recruiting employees.

We believe in the importance of attraction, recruitment and retention of quality talents in achieving the Group's success. We seek to offer attractive remuneration to employees, who earn both a basic salary and discretionary bonuses. For store management teams, their discretionary bonus is tied to the performance of the store. For riders, we provide incentive bonuses that are payable for, among others, the numbers of orders delivered and working during peak hours or in poor weather. Our riders are covered by group commercial insurance, which insures our riders for personal injuries and additional medical care to help protect against the risk of personal injuries.

Our training department oversees the training of our employees. We provide all of our restaurant employees, including store management teams, store assistants with consistent, systematic training to ensure that through the training employees have the operational, management and business skills needed to meet our safety standards and deliver outstanding customer service.

In addition, we conduct standardized trainings with our riders, and distribute to our delivery riders a Delivery Safety Work Manual before they take the first trips. We also provide our riders with training to help them navigate urban traffic and make deliveries safely.

Compensation of key executives of the Group is determined by the Company's remuneration committee which reviews and recommends to the Board the executives' compensation based on the Group's performance and the executives' respective contributions to the Group. For details of our remuneration policies and training schemes, please refer to the section headed "Business – Employees" to the Prospectus. The Company also has adopted various share-based incentive plans. Please refer to the section headed "Statutory and General Information — Share Incentive Plans and Bonus Plans" in Appendix IV to the Prospectus and Note 29 to the consolidated financial statements.

#### FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

As of December 31, 2023, save as disclosed in this report under the heading "Management Discussion and Analysis – Business Outlook", the Group did not have other plans for material investments and capital assets.



The Board of the Company is pleased to present this report of Directors together with the consolidated financial statements of the Group for the Reporting Period.

The Directors who held office during the Reporting Period and up to the date of this report are:

#### **Executive Director:**

Ms. Yi Wang (王怡) (Chief Executive Officer)

#### **Non-executive Directors:**

Mr. Frank Paul Krasovec *(Chairman)* Mr. James Leslie Marshall Mr. Zohar Ziv Mr. Matthew James Ridgwell Mr. Arthur Patrick D'Elia<sup>(1)</sup> Mr. Joseph Hugh Jordan<sup>(2)</sup>

#### Independent Non-executive Directors:

Mr. David Brian Barr Mr. Samuel Chun Kong Shih (施振康) Ms. Lihong Wang (王勵弘)

Notes:

(1) Mr. Arthur Patrick D'Elia was appointed as a non-executive Director with effect from April 28, 2023.

(2) Mr. Joseph Hugh Jordan resigned as a non-executive Director with effect from April 28, 2023.

During the Reporting Period, Mr. Arthur Patrick D'Elia, who was appointed as a Director with effect from April 28, 2023, had obtained the legal advice referred to in Rule 3.09D of the Listing Rules on Hong Kong law as regards the requirements under the Listing Rules that are applicable to him as a director of a listed issuer and the possible consequences of making a false declaration or giving false information to the Stock Exchange on April 24, 2023 and he has confirmed he understood his obligations as a director of a listed issuer.

Biographical details of the Directors and senior management of the Group are set out in the section headed "Directors and Senior Management" on pages 50 to 55 of this annual report. Save as disclosed therein, none of the members of the Board is related to one another, including financial, business, family or other material/ relevant relationships.

#### **OVERVIEW OF OUR COMPANY**

The Company was incorporated in the British Virgin Islands on April 30, 2008 as a business company with limited liability under the name of "Dash Brands Ltd.". On September 13, 2021, our Company changed its name to "DPC Dash Ltd" (达势股份有限公司). The Company's Shares were listed on the Main Board of the Stock Exchange on March 28, 2023.



#### **Principal Activities**

The Group is Domino's Pizza's exclusive master franchisee in the China mainland, the Hong Kong Special Administrative Region of China and the Macau Special Administrative Region of China. As of December 31, 2023, we directly operated 768 stores across 29 cities in the China mainland.

#### **Subsidiaries**

Particulars of the Company's subsidiaries are set out in Note 16 to the consolidated financial statements.

#### OVERVIEW OF OUR PERFORMANCE DURING THE REPORTING PERIOD

#### **Business Review**

A fair review of the business of the Group as required by Schedule 5 to the Companies Ordinance, including an analysis of the Group's financial performance and an indication of likely future developments in the Group's business, is set out in the section headed "Management Discussion and Analysis" of this annual report.

Events affecting the Company that have occurred since the end of the 2023 financial year (if any) are discussed in the section headed "Events after the Reporting Period" in this report.

A description of the principal risks and uncertainties facing the Group is set out in the section headed "Principal Risks and Uncertainties" of this report.

Discussions of the Group's environmental policies and performance, compliance with relevant laws and regulations, and key relationships with its employees, customers and suppliers and others that have a significant impact on the Group are set out in the "Environmental, Social and Governance Report 2023" of the Company.

All the above-mentioned reviews, analyses and discussions form part of this report.

#### **Results of our Group**

The consolidated results of our group for the Reporting Period are set out in the consolidated financial statements and the notes thereto set out on pages 79 to 178 of this annual report.

#### **Major Customers and Suppliers**

As an operator of a pizza store network, we have a large and fragmented customer base. We sell our products directly to consumers through an extensive network of directly operated pizza stores across China. For each of the Reporting Period and the 2022 financial year, revenue from our five largest customers accounted for less than 1.0% of the Group's total revenue of that year.



Our suppliers primarily comprise suppliers of food ingredients such as dairy products, chicken, pork, sauces, condiments and flour that we use to prepare our pizzas and other food items, as well as non-food supplies such as food packaging, store equipment and pest control supplies, which we use in the course of operating our stores. During the Reporting Period, purchases from the Group's five largest suppliers amounted to RMB365.0 million (2022: RMB271.0 million) which represented 32.2% (2022: 28.3%) of the Group's total purchases for the same year; purchases from the Group's largest supplier amounted to RMB149.3 million (2022: RMB77.7 million), which represented 13.2% (2022: 8.1%) of the Group's total purchases for the same year. The Group's largest supplier during the Reporting Period was a dairy products and sauce supplier who supplies food ingredients to the Group.

During the Reporting Period, none of the Directors, their respective close associates, or any shareholder of the Company who, to the knowledge of the Directors, owns more than 5% of the Company's issued Shares, has any interest in any of the Group's five largest customers and suppliers.

During the Reporting Period, the Group did not experience any significant disputes with its customers or suppliers.

#### **Property, Plant and Equipment**

Details of movements in the property, plant and equipment of the Company and the Group during the year ended December 31, 2023 are set out in Note 13 to the consolidated financial statements.

#### **Bank Loans and Other Borrowings**

Particulars of bank loans and other borrowings of the Group as at December 31, 2023 are set out in the section headed "Management Discussion and Analysis" in this annual report and Note 24 to the consolidated financial statements.

#### **Debenture Issued**

The Group did not issue any debenture during the Reporting Period (2022: nil).

#### **Equity-Linked Agreements**

Save as disclosed under the section headed "Share Incentive Plans" of this report, no equity-linked agreements were entered into by the Group, or existed during the Reporting Period.

#### **Share Capital**

Details of movements in the share capital of the Company during the Reporting Period and details of the Shares issued during the Reporting Period are set out in Note 22 to the consolidated financial statements.

#### **Distributable Reserves**

As of December 31, 2023, the Company did not have any distributable reserves (2022: nil).

Details of the movements in the reserves of the Group and the Company during the Reporting Period are set out in consolidated statement of changes in equity on pages 82 to 83 of this annual report and in Note 23 and Note 33 to the consolidated financial statements, respectively.

#### **Dividends**

The Board does not recommend the distribution of a final dividend for the 2023 financial year (2022: Nil).

#### **Events after the Reporting Period**

There has been no material events that might affect the Group after December 31, 2023 and up to the date of this annual report.

#### **Financial Summary**

A summary of the audited consolidated results and the assets and liabilities of the Group for the last four financial years, as extracted from the audited consolidated financial statements, is set out on page 179 of this annual report. This summary does not form part of the audited consolidated financial statements.

#### INFORMATION RELATING TO OUR DIRECTORS AND SHAREHOLDERS

#### **Directors' Service Contracts**

Ms. Yi Wang, the executive Director, entered into a service contract with our Company on November 23, 2022. The term of appointment shall be for an initial term of three years from the Listing Date or until the third annual general meeting of our Company after the Listing Date, whichever is sooner (subject to retirement as and when required under the Articles of Association). Either party may terminate the agreement by giving not less than three months' written notice.

Mr. Arthur Patrick D'Elia, a non-executive Director, entered into an appointment letter with our Company on April 28, 2023. The term of appointment shall be for an initial term of three years from the date of his appointment or until the third annual general meeting of our Company after the date of his appointment, whichever is sooner (subject to retirement as and when required under the Articles of Association). Either party may terminate the agreement by giving not less than three months' written notice.

Each of our remaining non-executive Directors (i.e. Mr. Frank Paul Krasovec, Mr. James Leslie Marshall, Mr. Zohar Ziv and Mr. Matthew James Ridgwell) entered into an appointment letter with our Company on November 23, 2022 (which was amended on March 12, 2023). The term of appointment shall be for an initial term of three years from the Listing Date or until the third annual general meeting of our Company after the Listing Date, whichever is sooner (subject to retirement as and when required under the Articles of Association). Either party may terminate the agreement by giving not less than three months' written notice.



Each of our independent non-executive Directors (i.e. Mr. David Brian Barr, Mr. Samuel Chun Kong Shih and Ms. Lihong Wang) entered into an appointment letter with our Company on November 23, 2022 (which was amended on March 12, 2023). The term of appointment shall be for an initial term of three years from the Listing Date or until the third annual general meeting of our Company after the Listing Date, whichever is sooner (subject to retirement as and when required under the Articles of Association). Either party may terminate the agreement by giving not less than three months' written notice.

None of the Directors proposed for re-election at the upcoming annual general meeting has a service contract with members of the Group that is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

#### Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures

As at December 31, 2023, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which were required to be notified to the Company and the Stock Exchange pursuant to Model Code are as follows:

Name of Director	Capacity/Nature of Interest	Number of Shares	Approximate Percentage of Shareholding in the Company (%) <sup>(1)</sup>	Long position/ Short position/ Lending pool
Yi Wang	Beneficial owner	2,034,006(2)	1.56%	Long position
	Interest in controlled corporation/ founder of a discretionary trust	1,249,710 <sup>(3)</sup>	0.96%	Long position
Frank Paul Krasovec	Beneficial owner	2,638,588	2.03%	Long position
	Interest in controlled corporations	128,452 <sup>(4)</sup>	0.10%	Long position
James Leslie Marshall	Interest in controlled corporations	43,181,835 <sup>(5)</sup>	33.20%	Long position
Zohar Ziv	Beneficial owner	934,772	0.72%	Long position
Matthew James Ridgwell	Beneficial owner	455,043	0.35%	Long position
David Brian Barr	Beneficial owner	580,072	0.45%	Long position
Samuel Chun Kong Shih	Beneficial owner	79,435	0.06%	Long position
	Interest of spouse	124,536 <sup>(6)</sup>	0.10%	Long position
Lihong Wang	Beneficial owner	57,456	0.04%	Long position

#### **Interest in the Company**

Notes:

(1) The calculation is based on the total number of 130,067,709 Shares in issue as at December 31, 2023.



- (2) Represents the 2,034,006 Shares underlying the options granted to Ms. Wang under the 2022 Pre-IPO Plan.
- (3) These Shares are held by Molybdenite Holding Limited, a company incorporated in the BVI and majority-controlled by the family trust of Ms. Wang, of which Ms. Wang is the controller, through wholly owned companies of the trust. The remaining interest in Molybdenite Holding Limited is directly held by Ms. Wang.
- (4) Represents Shares held by FPK Dash, LLC, which a company controlled by Mr. Krasovec.
- (5) Represents Shares held by Good Taste Limited, which is wholly-owned by Ocean Investments Limited, the entire interest of which is in turn wholly-owned and managed by a corporate trustee (the "**Trustee**") for the benefit of a discretionary (irrevocable) family trust in which, Mr. Marshall is the protector, a named person in its discretionary class of beneficiaries and one of the directors of the Trustee. Mr. Marshall as the protector of the trust has various powers and rights pursuant to the terms of the relevant trust deed including, without limitation, the power to appoint or remove the trustee as well as the right to direct the trustee to exercise the voting or other rights attached to any securities of Ocean Investments Limited, the 100% parent of Good Taste Limited. Mr. Marshall is however not the settlor of the irrevocable trust, and the settlor of the trust does not have control over, or interests, in the assets of the trust. Ms. Michele Li Ming Marshall is the spouse of Mr. Marshall.
- (6) Ms. Laura Christine Tong, the spouse of Mr. Shih, holds 124,536 Shares. Mr. Shih is deemed to be interested in the Shares held by Ms. Tong.

Save as disclosed above, as at December 31, 2023, none of the Directors or chief executives of the Company had or was deemed to have any interests or short positions in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO), or which were required to be recorded in the register to be kept by the Company pursuant to section 352 of the SFO, or which were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

# Substantial Shareholders' Interests and Short Positions in Shares and Underlying Shares

As at December 31, 2023, within the knowledge of the Directors, the following persons (other than the Directors or chief executive of the Company) had an interest or a short position in the Shares or underlying Shares of the Company which would be required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:





Name of Shareholder	Capacity/Nature of Interest	Number of Shares	Approximate Percentage of Shareholding in the Company (%) <sup>(1)</sup>	Long position/ Short position/ Lending pool
Good Taste Limited <sup>(2)</sup>	Beneficial interest	43,181,835	33.20%	Long position
Ocean Investments Limited <sup>(2)</sup>	Interest in controlled corporations	43,181,835	33.20%	Long position
Trustee <sup>(2)</sup>	Interest in controlled corporations	43,181,835	33.20%	Long position
Mr. James Leslie Marshall <sup>(2)</sup>	Interest in controlled corporations	43,181,835	33.20%	Long position
Michele Li Ming Marshall <sup>(2)</sup>	Interest of spouse	43,181,835	33.20%	Long position
Domino's Pizza LLC <sup>(3)</sup>	Beneficial interest	18,101,019	13.92%	Long position
Domino's, Inc. <sup>(3)</sup>	Interest in controlled corporations	18,101,019	13.92%	Long position
Domino's Pizza, Inc. <sup>(3)</sup>	Interest in controlled corporations	18,101,019	13.92%	Long position
The Capital Group Companies, Inc.	Interest in controlled corporations	9,965,586	7.66%	Long position
		71,248,440	78%	Long position

Notes:

- (1) The calculation is based on the total number of 130,067,709 Shares in issue as at December 31, 2023.
- (2) Good Taste Limited is wholly-owned by Ocean Investments Limited, the entire interest of which is in turn wholly owned and managed the Trustee for the benefit of a discretionary (irrevocable) family trust in which, Mr. Marshall is the protector, a named person in its discretionary class of beneficiaries and one of the directors of the Trustee. Mr. Marshall as the protector of the trust has various powers and rights pursuant to the terms of the relevant trust deed including, without limitation, the power to appoint or remove the trustee as well as the right to direct the trustee to exercise the voting or other rights attached to any securities of Ocean Investments Limited, the 100% parent of Good Taste Limited. Mr. Marshall is however not the settlor of the irrevocable trust, and the settlor of the trust does not have control over, or interests, in the assets of the trust. Ms. Michele Li Ming Marshall is the spouse of Mr. Marshall.
- (3) Domino's Pizza LLC is wholly-owned by Domino's, Inc., which is in turn wholly-owned by Domino's Pizza, Inc.. Domino's Pizza, Inc. is a Delaware corporation with its shares listed on the New York Stock Exchange (NYSE: DPZ).

Save as disclosed above, the Directors are not aware of any other person (other than the Directors or chief executive of the Company) who had an interest or short position in the shares or underlying shares of the Company as at December 31, 2023 as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO.



#### **Emolument Policy and Directors' Remuneration**

In compliance with the Corporate Governance Code as set out in Appendix C1 to the Listing Rules, the Company has established the Remuneration Committee of the Company to formulate remuneration policies. The remuneration is determined and recommended based on each Director's and senior management personnel's qualification, position and seniority. As for the independent non-executive Directors, their remuneration is determined by the Board upon recommendation from the Remuneration Committee. The Directors and the senior management personnel are eligible participants of the Share Incentive Plans. Details of the remuneration of the Directors and the five highest paid individuals are set out in Notes 34 and 7 to the consolidated financial statements.

None of the Directors waived or agreed to waive any remuneration and there were no emoluments paid by the Group to any of the Directors and five highest paid individuals as an inducement to join, or upon joining the Group, or as compensation for loss of office.

#### Directors' Interests in Transactions, Arrangements or Contracts of Significance

Save as disclosed in the section "Continuing Connected Transactions" of this report and the related party transactions disclosed in Note 32 to the consolidated financial statements, none of the Directors nor any entity connected with the Directors had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to which the Company, its holding company, or any of its subsidiaries or fellow subsidiaries was a party subsisting during or at the end of the Reporting Period.

#### **Controlling Shareholders and Directors' Interests in Competing Business**

Save and except for the interests of the Controlling Shareholders in the Group, during the Reporting Period, neither the Controlling Shareholders nor any of the Directors had any interest in a business, apart from the business of the Group, which competes or is likely to compete, directly or indirectly, with the Group's business, which would require disclosure under Rule 8.10 of the Listing Rules.

#### **Changes in Director's Information**

During the period from the Listing Date to the end of the Reporting Period, the Company is not aware of any information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

#### **Contracts with Controlling Shareholders**

No contract of significance, including contracts of significance for the provision of services, has been entered into among the Company or any of its subsidiaries and the Controlling Shareholders or any of their subsidiaries during the Reporting Period or subsisted as at the end of the Reporting Period.

#### **Management Contracts**

Save as disclosed in the section "Continuing Connected Transactions" of this report, no contract, concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the Reporting Period.



#### **Directors' Rights to Acquire Shares or Debentures**

Save as disclosed in this annual report regarding the Share Incentive Plans, at no time during the Reporting Period was the Company or any of its subsidiaries, a party to any arrangement that would enable the Directors to acquire benefits by means of acquisition of Shares in, or debentures of, the Company or any other body corporate, and none of the Directors or any of their spouses or children under the age of 18 were granted any right to subscribe for the equity or debt securities of the Company or any other body corporate or had exercised any such right.

#### SHARE INCENTIVE PLANS

The Company has four existing share incentive schemes, namely (i) the 2021 Plan and (ii) the 2022 Pre-IPO Plan, both of which were adopted before the Listing and do not involve the grant of any share awards after Listing and are not subject to the provisions of Chapter 17 of the Listing Rules; (iii) the 2022 First Share Incentive Plan, which was adopted with effect from the Listing Date and constitutes a share scheme funded by new Shares under Chapter 17 of the Listing Rules; and (iv) the 2022 Second Share Incentive Plan, which was adopted to take effect from the Listing Date and constitutes a share scheme funded by existing Shares under Chapter 17 of the Listing Rules.

Further details of the Share Incentive Plans are set out in the section headed "Statutory and General Information – Share Incentive Plans and Bonus Plans" of Appendix IV to the Prospectus.

1,473,829 new Shares, representing approximately 1.21% of the weighted average of issued share capital of the Company, were issued or may be issued in respect of all options and awards granted during the Reporting Period to eligible participants pursuant to the 2021 Plan, the 2022 Pre-IPO Plan and the 2022 First Share Incentive Plan.

Further details and relevant breakdowns of each of the share incentive schemes are set out below:

#### 1. 2021 Plan

The 2021 Plan commenced on January 1, 2021 and shall continue in effect for a term of 10 years unless sooner terminated under the terms of the 2021 Plan. As at the Latest Practicable Date, the remaining life of the 2021 Plan is approximately 6 years and 9 months. The 2021 Plan does not involve the grant of any share awards or options after Listing and are not subject to the provisions of Chapter 17 of the Listing Rules. Further details of the 2021 First Share Incentive Plan are set out in the section headed "Statutory and General Information – Share Incentive Plans and Bonus Plans – The 2021 Plan" of Appendix IV to the Prospectus.

#### Purpose of the 2021 Plan

The purpose of the 2021 Plan is to promote the success and enhance the value of the Company by providing a means through which the Company may grant equity-based incentives to attract, motivate, retain and reward certain employees, to facilitate cash mobility of the Company and to align the interests of the employees with the Shareholders.

#### **Eligible participants**

Those eligible to participate in the 2021 Plan include directors, employees and consultants of the Company or any subsidiary of the Company (the "**Participants**"). The Board or a committee of one or more members of the Board and/or one or more executive officers of the Company (the "**Committee**") may, subject to specific designation in the 2021 Plan, designate Participants to receive restricted share units ("**RSUs**") or other types of award approved by the Committee (the "**Award**").

#### Maximum number of new Shares available for issue

According to the terms of the 2021 Plan, the maximum aggregate number of Shares under the 2021 Plan which may be issued is 7,000,000 ordinary shares.

As at the Listing Date, the total number of new Shares that may be issued pursuant to all outstanding RSUs under the 2021 Plan was 1,035,236 Shares. Given that no further RSUs or Awards would be granted under the 2021 Plan after Listing, the outstanding number of RSUs and Awards would be equivalent to the maximum number of Shares available for issue under the 2021 Plan. During the Reporting Period (but after the Listing Date), 563,720 new Shares were issued pursuant to the vesting of the RSUs that were granted under the 2021 Plan prior to the Listing. As at December 31, 2023, there remain 471,516 new Shares that may be issued pursuant to the outstanding RSUs under the 2021 Plan, representing approximately 0.36% of the total issued Shares as of the date of this annual report.

#### Maximum entitlement of each participant

Under the 2021 Plan, there is no specific limit on the maximum number of shares which may be granted to a single eligible participant under the 2021 Plan.

#### Vesting period

The vesting criteria and conditions, and the vesting date are specified in the award agreement of each grantee. Details of the vesting period of individual grants are stated in the table below.

#### **Consideration and purchase price**

The 2021 Plan does not require the payment of any amount on application or acceptance of the Awards or any purchase price upon the vesting of any RSUs.

#### Outstanding RSUs granted under the 2021 Plan

The table below shows details of the outstanding RSUs under the 2021 Plan as at December 31, 2023. For further details on the movement of the options during the Reporting Period, please see Note 29 to the consolidated financial statements.









#### Notes:

- (1) Details of the fair value of the RSUs as at the date of grant and the accounting standard and policy adopted are set out in Note 29 to the Accountant's Report of the Appendix I to the Prospectus and Note 29 to the consolidated financial statements in this report.
- (2) The weighted average closing prices shown in this column are calculated with respect to the RSUs that vested after the Listing Date (i.e. March 28, 2023) only, as there were no closing price for the Company's shares before the Listing available for the calculation.
- (3) Any Shares vested shall be subject to a lock-up until the first anniversary of the Listing Date.

#### 2. 2022 Pre-IPO Plan

The 2022 Pre-IPO Plan commenced on September 9, 2022 and shall continue in effect for a term of 10 years unless sooner terminated under the terms of the 2022 Pre-IPO Plan. As at the Latest Practicable Date, the remaining life of the 2022 Pre-IPO plan is approximately 8 years and 5 months. The 2022 Pre-IPO Plan does not involve the grant of any share awards after Listing and are not subject to the provisions of Chapter 17 of the Listing Rules. Further details of the 2022 Pre-IPO Plan are set out in the section headed "Statutory and General Information – Share Incentive Plans and Bonus Plans – The 2022 Pre-IPO Plan" of Appendix IV to the Prospectus.

#### Purpose of the 2022 Pre-IPO Plan

The purpose of the 2022 Pre-IPO Plan is to promote the success and enhance the value of the Company by linking the personal interests of the directors, employees, and consultants to those of the Company's shareholders and by providing such individuals with an incentive for outstanding performance to generate superior returns to the Company's shareholders.

#### **Eligible Participants**

Eligible Participants in the 2022 Pre-IPO Plan include directors, employees and consultants of the Company or any subsidiary of the Company. The Committee may, subject to specific designation in the 2022 Pre-IPO Plan, designate Participants to receive share options or share options or other types of award approved by the Committee.

#### Maximum number of new Shares available for issue

According to the terms of the 2022 Pre-IPO Plan, the maximum aggregate number of Shares under the 2022 Pre-IPO Plan which may be issued is 8,000,000 ordinary shares.

As at the Listing Date, the total number of new Shares that may be issued pursuant to all outstanding share options granted under the 2022 Pre-IPO Plan was 6,658,375 Shares. No further Awards would be granted under the 2022 Pre-IPO Plan after Listing.


During the Reporting Period (but after the Listing Date), no new Shares were issued pursuant to the exercise of the share options that were granted under the 2022 Pre-IPO Plan prior to the Listing. As at December 31, 2023, there remain 6,347,292 new Shares that may be issued pursuant to all outstanding share options granted under the 2022 Pre-IPO Plan, representing approximately 4.87% of the total issued Shares as of the date of this annual report.

#### Maximum entitlement of each participant

Under the 2022 Pre-IPO Plan, there is no specific limit on the maximum number of shares which may be granted to a single eligible participant but unvested under the 2022 Pre-IPO Plan.

#### Vesting and exercise periods

The Committee shall determine the time or times at which an option may be exercised in whole or in part, including exercise prior to vesting; provided that the exercise term of any option granted under the plan shall not exceed ten years, except as otherwise determined by the Committee. The Committee shall also determine any conditions, if any, that must be satisfied before all or part of an option may be exercised.

#### **Consideration and exercise price**

The exercise price per Share subject to an option under the 2022 Pre-IPO Plan shall be determined by the Committee and set forth in the award agreement which may be a fixed price related to the fair market value of the Shares. The Committee shall determine the methods by which the exercise price of an option may be paid. The 2022 Pre-IPO Plan does not require the payment of any amount on application or acceptance of the Awards.

#### Outstanding share options granted under the 2022 Pre-IPO Plan

The table below shows details of the outstanding share options granted to all grantees under the 2022 Pre-IPO Plan as at December 31, 2023. For further details on the movement of the options during the Reporting Period, please see Note 29 to the consolidated financial statements.

targets N/A N/A	exercise (HKS) NVA NVA	(HKS) N/A N/A	(HK\$) 46.0 46.0	<b>2023</b> <sup>(1)</sup> 2,034,006 4,313,286	Period	<b>Period</b>  311,083	Period		<b>2023</b> 2,034,006 4,624,369	Period <sup>(2)</sup> 4 years 4 years	of grant Period associates November 10, 2022 4 years November 10 - 4 years November 21, 2022	the Group Estantial shareholders and a Executive Director and Chief Executive Officer Employees <sup>(3)</sup>	of Grantee the Group of gran Directors, chief executive, substantial shareholders and associates Yi (Aileen) Wang Executive Director and Novemb Chief Executive Officer Other grantees in aggregate Employees <sup>(a)</sup> Novemb Other Employees in aggregate Employees <sup>(a)</sup> Novemb
Perfe		Closing price of Shares before the grant made during the Reporting Period (HK\$)	Exercise price (HK\$)	Cancelled Outstanding during the as at Reporting December 31, Period 2023 <sup>(1)</sup>	Cancelled during the Reporting L	Lapsed during the Reporting Period	Exercised during the Reporting Period	Granted during the Reporting Period	Outstanding as at January 1, 2023	Vesting Period <sup>(2)</sup>	Date of grant	Role and Position held in the Group	Name or category of Grantee

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Notes:

Details of the fair value of the options as at the date of grant and the accounting standard and policy adopted are set out in Note 29(c) to the Accountant's Report of the Appendix I to the Prospectus and Note 29(c) to the consolidated financial statement in this report. Ξ

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- The vesting period shall commence on the Listing Date. The exercise period of the options granted shall commence from the date on which the relevant options become vested and end on the 10<sup>th</sup> anniversary of the grant date, subject to the terms of the 2022 Pre-IPO Plan and the option award agreement signed by the grantee. (2)
- Further details of the roles and positions held by the grantees are set out in the section headed "Statutory and General Information Share Incentive Plans and Bonus Plans – The 2022 Pre-IPO Plan" of Appendix IV to the Prospectus.  $(\mathfrak{m})$

## **REPORT OF DIRECTORS**



#### 3. 2022 First Share Incentive Plan

The 2022 First Share Incentive Plan was adopted by our Company with effect from the Listing Date. The 2022 First Share Incentive Plan shall terminate on the earlier of: (a) the expiry of the scheme period, being the period of 10 years commencing on the adoption date (i.e. the Listing Date) and ending on the 10<sup>th</sup> anniversary of the adoption date of the plan; and (b) such date of early termination as determined by the Board. As at the Latest Practicable Date, the remaining life of the 2022 First Share Incentive Plan is approximately 9 years. Further details of the 2022 First Share Incentive Plan are set out in the section headed "Statutory and General Information – Share Incentive Plans and Bonus Plans – The 2022 First Share Incentive Plan" of Appendix IV to the Prospectus.

#### Purpose of the 2022 First Share Incentive Plan

The purpose of the 2022 First Share Incentive Plan is to provide the Company with a flexible means of remunerating, incentivizing, retaining, rewarding, compensating and/or providing benefits to eligible participants; to align the interests of eligible participants with those of the Company and Shareholders by providing such eligible participants with the opportunity to acquire shareholding interests in the Company; and to encourage eligible participants to contribute to the long-term growth and profitability of the Company and to enhance the value of the Company and its Shares for the benefit of the Company and Shareholders as a whole.

#### **Eligible Participants**

Eligible participants include any person who is an employee (whether full-time or part-time), director or officer of any member of the Group, and any person who is an employee (whether full-time or part-time), director or officer of (i) a holding company of the Company, (ii) subsidiaries of the holding company other than members of the Group, or (iii) any company which is an associate of the Company. These types of eligible participants have the potential to contribute to the long-term growth and profitability of the Company and hence are in line with the purpose of the 2022 First Share Incentive Plan.

#### **Grant of Awards**

The Board or scheme administrator may, from time to time, in their absolute discretion select any eligible participant to be a grantee and, subject to the rules of the plan, grant an award under the plan ("**Award**") to such grantee during the scheme period. The nature, amount, terms and conditions of any such Award so granted shall be determined by the Board or scheme administrator in their sole and absolute discretion.

An Award may take the form of: (i) an award which vests in the form of the right to subscribe for and/ or be issued such number of Shares as the scheme administrator may determine at the issue price in accordance with the terms of the plan ("**Share Award**"); or (ii) an award which vests in the form of the right to subscribe for such number of Shares as the scheme administrator may determine during the exercise period at the exercise price in accordance with the terms of the plan ("**Share Option**").



#### Maximum number of new Shares available for issue

The total number of Award Shares which may be issued pursuant to all Awards to be granted under the 2022 First Share Incentive Plan together with the number of Shares which may be issued pursuant to any awards to be granted under any other share schemes of the Company is 12,000,000 Shares, being approximately 9.33% (which is not more than 10%) of the Shares in issue on the Listing Date (the "**Scheme Mandate Limit**"). For the avoidance of doubt, Shares issued or to be issued pursuant to awards made under the 2021 Plan and the 2022 Pre-IPO Plan shall not be subject to the Scheme Mandate Limit. Shares which would have been issued pursuant to Awards which have lapsed in accordance with the terms of the plan (or the terms of any other share schemes of the Company) shall not be counted for the purpose of calculating the Scheme Mandate Limit.

During the Reporting Period (but after the Listing Date), 1,375,945 Awards in the form of Share Options were granted and no other Awards were granted, exercised, cancelled or lapsed pursuant to the 2022 First Share Incentive Plan. As such, as at December 31, 2023, the number of Shares available for future grant under the Scheme Mandate Limit will be 10,624,055 Shares, representing approximately 8.15% of the total issued shares as of the date of this annual report.

#### Maximum entitlement of each participant

Unless approved by the Shareholders in the manner set out in the plan, the total number of Shares issued and to be issued upon exercise of Awards granted and to be granted under the 2022 First Share Incentive Plan and any other share schemes of the Company to each eligible participant (including both exercised and outstanding options) in any 12 month period shall not exceed 1% of the total number of Shares in issue. Any further grant of Awards to an eligible participant which would exceed this limit shall be subject to separate approval of the Shareholders in general meeting with the relevant eligible participant and their associates abstaining from voting.

Any grant of Awards to any Director, chief executive or substantial shareholder of the Company, or any of their respective associates, shall be subject to the prior approval of the Remuneration Committee of the Board (excluding any proposed recipient of the grant) and the independent non-executive Directors of the Company (excluding any proposed recipient of the grant). Where any grant of share awards (but not any grant of share options) to any Director (other than an independent non-executive Director) or chief executive of the Company would result in the Shares issued and to be issued in respect of all Awards granted (excluding any lapsed Awards) to such person in the 12-month period up to and including the date of such grant representing in aggregate over 0.1% of the Shares in issue at the date of such grant, or where any grant of Awards to an independent non-executive director or substantial shareholder of the Company (or any of their respective associates) would result in the number of Shares issued and to be issued upon exercise of all Awards already granted (excluding any lapsed Awards) to such person in the 12 month period up to and including the date of such grant with the number of Shares issued and to be issued upon exercise of all Awards already granted (excluding any lapsed Awards) to such person in the 12 month period up to and including the date of such grant representing in aggregate over 0.1% of Shares in issue, such further grant of Awards must be approved by shareholders of the Company in general meeting in the manner required, and subject to the requirements set out, in the Listing Rules.



#### Amount payable on application or acceptance of an Award

The scheme administrator may determine the amount (if any) payable on application or acceptance of an Award and the period within which any such payments must be made, which amounts (if any) and periods shall be set out in the Award letter.

#### Exercise price and exercise period of Share Options

The exercise price for Share Options shall be no less than the higher of: (i) the closing price of the Shares on the Stock Exchange on the grant date; and (ii) the average closing price of the Shares on the Stock Exchange for the five business days immediately preceding the grant date. The exercise period for Share Options shall be not longer than 10 years from the grant date. A Share Option shall lapse automatically and shall not be exercisable (to the extent not already exercised) on the expiry of the tenth anniversary from the grant date. The foregoing provisions relating to exercise price are in line with the requirements of the Stock Exchange and the purpose of the plan.

#### **Issue price of Share Awards**

The issue price for Share Awards shall be such price determined by the scheme administrator and notified to the grantee in the Award letter. For the avoidance of doubt, the scheme administrator may determine the issue price to be nil. The foregoing provisions relating to exercise price are in line with the requirements of the Stock Exchange and the purpose of the plan.

#### **Vesting period**

The vesting date in respect of any Award shall be not less than 12 months from the grant date, provided that for employee participants the vesting date may be less than 12 months from the grant date (including on the grant date) in the following circumstances: (a) grants of "make whole" awards to new employee participants to replace share awards they forfeited when leaving their previous employers; (b) grants to an employee participant whose employment is terminated due to death or disability or event of force majeure; (c) grants of Awards which are subject to the fulfilment of performance targets; (d) grants of Awards the timing of which is determined by administrative or compliance requirements not connected with the performance of the relevant employee participant, in which case the vesting date may be adjusted to take account of the time from which the Award would have been granted if not for such administrative or compliance requirements; (e) grants of Awards with a mixed vesting schedule such that the Awards vest evenly over a period of 12 months; or (f) grants of Awards with a total vesting and holding period of more than 12 months.

#### targets M M Performance Period Weighted average shares immediately before the during the Reporting (HKS) closing price of exercise date AN M the Company's Options at Fair value of the date of Period and standard and (**)(\$SN**) 3.99 - 4.51 3.57 - 4.07 the Reporting grant during policy adopted the accounting Closing price of Shares before the during the Reporting mmediately Period (HKS) 63.60 62.70 grant Exercise (HKS) price 63.60 63.11 as at December 31, 2023 263,225 1,112,720 1,375,945 Outstanding Cancelled during the Reporting . Period during the Lapsed Period Reporting during the Exercised Reporting Period Juring the Granted 1,375,945 Reporting 263,225 1,112,720 Period January 1, Dutstanding as at 2023 M M N/A from the date of grant from the date of grant 4 years from the Not more than 10 years 4 years from the Not more than 10 years **Exercise Period** date of grant date of grant Vesting Period April 12, 2023 October 3, of grant 2023 Date the Group Other Employees in aggregate Employees Role and Position held in Other grantees in category Vame of Grantee Notes: TOTAL

The table below shows details of the share options granted to all grantees under the 2022 First Share Incentive Plan as at December 31, 2023.

Outstanding share options granted under the 2022 First Share Incentive Plan

Details of the fair value of the options as at the date of grant and the accounting standard and policy adopted are set out in Note 29 to the consolidated financial statements in this report. Ē

REPORT OF DIRECTORS



For further details of the Awards granted under the 2022 First Share Incentive Plan during the Reporting Period and up to the Latest Practicable Date, please refer to the announcements published by the Company on April 12, 2023, October 3, 2023 and January 9, 2024.

#### 4. 2022 Second Share Incentive Plan

The 2022 Second Share Incentive Plan was adopted by our Company with effect from the Listing Date. The 2022 Second Share Incentive Plan shall terminate on the earlier of: (a) the expiry of the scheme period, being the period of 10 years commencing on the adoption date (i.e. the Listing Date) and ending on the 10<sup>th</sup> anniversary of the adoption date of the plan; and (b) such date of early termination as determined by the Board. As at the Latest Practicable Date, the remaining life of the 2022 Second Share Incentive Plan is approximately 9 years. Further details of the 2022 Second Share Incentive Plan are set out in the section headed "Statutory and General Information – Share Incentive Plans and Bonus Plans – The 2022 Second Share Incentive Plan" of Appendix IV to the Prospectus.

#### Purpose of the 2022 Second Share Incentive Plan

The purpose of the 2022 Second Share Incentive Plan is to provide the Company with a flexible means of remunerating, incentivizing, retaining, rewarding, compensating and/or providing benefits to eligible participants; to align the interests of eligible participants with those of the Company and Shareholders by providing such eligible participants with the opportunity to acquire shareholding interests in the Company; and to encourage eligible participants to contribute to the long-term growth and profitability of the Company and to enhance the value of the Company and its Shares for the benefit of the Company and Shareholders as a whole.

#### **Eligible Participants**

Eligible participants include any person who is an (i) employee, director or officer of any member, or (ii) consultant, advisor, distributor, contractor, customer, supplier, agent, business partner, joint venture business partner or service provider (who as determined by the scheme administrator has contributed or will contribute to the growth of the Group), of (i) any member of the Group, (ii) a holding company of the Company, (iii) subsidiaries of the holding company other than members of the Group, or (iv) any company which is an associate of the Company.

#### **Grant of Awards**

The Board or scheme administrator may, from time to time, in their absolute discretion select any eligible participant to be a grantee and, subject to the rules of the plan, grant an award under the plan ("Award") to such grantee during the scheme period. The nature, amount, terms and conditions of any such Award so granted shall be determined by the Board or scheme administrator in their sole and absolute discretion.



An Award may take the form of: (i) an award which vests in the form of the right to purchase such number of Shares as the scheme administrator may determine at the purchase price in accordance with the terms of the plan ("**Share Award**"); or (ii) an award which vests in the form of the right to purchase such number of Shares as the scheme administrator may determine during the exercise period at the exercise price in accordance with the terms of the plan ("**Share Option**").

#### Maximum number of new Shares available for issue

The 2022 Second Share Incentive Plan is a share scheme funded by existing Shares. The total number of Award Shares which may be granted under the 2022 Second Share Incentive Plan is 3,000,000 Shares, which shall consist of existing Shares only. For the avoidance of doubt, no new Shares shall be issued by the Company pursuant to the 2022 Second Share Incentive Plan.

During the period since the Listing Date (on which the 2022 Second Share Incentive Plan became effective) up to December 31, 2023, no Awards had been granted, agreed to be granted, exercised, cancelled or lapsed pursuant to the 2022 Second Share Incentive Plan. As at December 31, 2023, the total number of Shares available for grant under the 2022 Second Share Incentive Plan was 3,000,000 Shares, representing approximately 2.30% of the total issues shares as of the date of this annual report.

#### Maximum entitlement of each participant

Under the 2022 Second Share Incentive Plan, there is no specific limit on the maximum number of shares which may be granted to a single eligible participant but unvested under the 2022 Second Share Incentive Plan.

#### Amount payable on application or acceptance of an Award

The scheme administrator may determine the amount (if any) payable on application or acceptance of an Award and the period within which any such payments must be made, which amounts (if any) and periods shall be set out in the Award letter.

#### **Exercise price and exercise period of Share Options**

The scheme administrator may determine the exercise price and exercise period of Share Options, which shall be set out in the Award letter.

#### **Purchase price of Share Awards**

The scheme administrator may determine the purchase price of Share Awards, which shall be set out in the Award letter.

#### Vesting period

The scheme administrator may determine the vesting periods and conditions, which shall be set out in the Award letter.



#### CONTINUING CONNECTED TRANSACTIONS

During the Reporting Period, the Group engaged in certain transactions with Domino's Pizza, Inc. (NYSE: DPZ), which is a substantial shareholder of our Company and therefore a connected person of our Company, and associates of Domino's Pizza, Inc., that constituted continuing connected transactions under the Listing Rules.

#### **Master Franchise Arrangements**

#### **The Master Franchise Agreement**

On June 1, 2017, Domino's Pizza International Franchising Inc. (the "**Franchisor**"), a subsidiary of Domino's Pizza, Inc., and the Master Franchisee, an indirect wholly-owned subsidiary of our Company, entered into the Master Franchise Agreement pursuant to which the Franchisor granted to the Master Franchisee the exclusive right to develop and operate and to sub-franchise the right to develop and operate Domino's Pizza stores (the "**Stores**", and each a "**Store**") and a license to use and sub-license the use of the Domino's system and the associated trademarks in the operation of the Stores in the PRC.

In return, the Master Franchisee shall pay to the Franchisor the following fees: (a) a lump sum master franchise fee, which had been paid in full as of December 31, 2021. The Franchisor shall charge no additional master franchise fee for the remaining term of the Master Franchise Agreement and the two additional 10-year renewal periods; (b) store franchise fee, which is a one-off fixed fee of up to US\$10,000 for the opening of each new Store in the PRC by the Master Franchisee; and (c) royalty fees, which is a continuing monthly royalty calculated as 3% of all sales by all Stores in the PRC opened and operated by the Master Franchisee for that month. Certain further fees are payable by the Master Franchisee to the Franchisor if the Master Franchisee charges any sub-franchisee store franchise fees or royalties. However, we did not have any sub-franchisee during the Reporting Period and therefore no such fees were applicable during the Reporting Period.

The term of the Master Franchise Agreement commenced on June 1, 2017 and will expire on June 1, 2027, which may be renewed at our option for two additional 10-year terms, subject to the fulfillment of certain conditions.

#### The Master Franchise Software License Agreement

On July 24, 2018, DPD, a subsidiary of Domino's Pizza, Inc., and the Master Franchisee, an indirect whollyowned subsidiary of our Company, entered into the Master Franchise Software License Agreement. Pursuant to the Master Franchise Software License Agreement, DPD granted to the Master Franchisee a limited, nonexclusive, right to obtain agreements for licensing Domino's Pulse, which is DPD's proprietary point-of-sale system, together with any future developments, enhancements, modifications, new releases and addition, operating manual(s) and guide(s), and any customization thereof, to the Master Franchisee's sub-franchisees for their internal business purposes within the PRC.



In return, the Master Franchisee shall pay to DPD the following fees: (a) software license fees, which is a oneoff fixed fee of currently up to US\$4,000 for each Store in the PRC in which the software is installed; and (b) annual enhancement fees, which is a fixed fee of currently up to US\$1,000 collected from each Store in the PRC, in which the software is installed, 12 months after the installation of the software and each subsequent annual anniversary of the date of installation. Stores operating a version of the software equal to (i) two versions or (ii) three or more versions prior to the then current version are subject to an additional fee equal to fifty percent or one hundred percent of the then current annual enhancement fee, respectively.

The term of the Master Franchise Software License Agreement commenced on July 24, 2018 and will terminate upon the termination of the Master Franchise Agreement or pursuant to other applicable provisions in the Master Franchise Software License Agreement.

There was no material change in the Master Franchise Arrangements during the 2023 financial year.

Further details of the terms of the Master Franchise Arrangements, including further details of the pricing terms, the annual caps and basis of the annual caps and historical transaction amounts, are set out in the "Connected Transactions" section of the Prospectus.

#### Annual cap and actual transaction amount for the Reporting Period

As disclosed in the Prospectus, the annual cap of the Master Franchise Arrangements for the years ended or ending December 31, 2023 to 2027 are as set out below:

	Annual cap for the year	ended/ending Dec	ember 31,	
2023	2024	2025	2026	2027
	(RM	B million)		
140	200	290	410	610

For the 2023 financial year, the aggregate amount of fees payable by our Group to Domino's Pizza, Inc.'s group under the Master Franchise Arrangements was approximately RMB103.7 million which consists of store franchise and royalty fees paid under the Master Franchise Agreement and software license and annual enhancement fees paid under the Master Franchise Software License Agreement.

#### Waivers applied for under the Listing Rules

The Stock Exchange has granted the Company a waiver from strict compliance with the announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules in respect of the transactions contemplated under the Master Franchise Arrangements, provided that the total amount of transactions for each of the five years ending December 31, 2027 will not exceed the relevant proposed annual caps.



#### **Confirmation from Independent Non-executive Directors**

The Company's independent non-executive Directors have reviewed the Master Franchise Arrangements and confirmed that the transactions thereunder have been entered into and carried out during the 2023 financial year:

- (a) in the ordinary and usual course of business of the Group;
- (b) on normal commercial terms or better; and
- (c) according to the Master Franchise Arrangements on terms that are fair and reasonable and in the interest of the Company and its Shareholders as a whole.

#### **Confirmation from the Company's Independent Auditor**

PricewaterhouseCoopers, the Auditor of the Company has confirmed in a letter to the Board that, with respect to the aforesaid continuing connected transactions under the Master Franchise Arrangements entered into in the 2023 financial year:

- (a) nothing has come to their attention that causes the Auditor to believe that the disclosed continuing connected transactions have not been approved by the Company's Board of Directors.
- (b) nothing has come to their attention that causes the Auditor to believe that the continuing connected transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions.
- (c) with respect to the aggregate amount of the continuing connected transactions, nothing has come to their attention that causes the Auditor to believe that the disclosed continuing connected transactions have exceeded the relevant annual cap as set by the Company.

During the 2023 financial year, save as disclosed under the section headed "Continuing Connected Transactions" of this annual report, no related party transactions disclosed in Note 32 to the consolidated financial statements constituted a connected transaction or continuing connected transaction prescribed in Chapter 14A of the Listing Rules which should be disclosed pursuant to the Listing Rules. The Company has complied with the disclosure requirements prescribed in Chapter 14A of the Listing Rules with respect to the connected transactions and continuing connected transactions entered into by the Group during the 2023 financial year.

#### **USE OF PROCEEDS**

The Company's shares were listed on the Main Board of the Stock Exchange on the Listing Date, i.e. March 28, 2023 and the net proceeds raised during the Global Offering were approximately HK\$499.9 million (including the additional proceeds received upon the partial exercise of the Over-allotment Option (equivalent to approximately RMB437.8 million)).

As of December 31, 2023, none of the net proceeds of the completion of the Global Offering had been utilised and HK\$499.9 million remained unutilised. In the Prospectus, it was disclosed that we intended to use approximately 90% of the net proceeds from the Global Offering to expand our store network over 2023 and 2024, and the remaining approximately 10% for general corporate purposes. There is no change in the intended use of net proceeds as disclosed in the Prospectus except that, in respect of using approximately 90% of the net proceeds to expand our store network, we intend to use the said amount over 2024 and 2025 instead of over 2023 and 2024. This is because we funded our capital expenditures, mainly in our store expansion, firstly via the capital we raised before the Global Offering and the cash we generated from our operating activities. As such, the Company expects to fully utilise the net proceeds in accordance with the said plans by December 31, 2025.

	% of use of proceeds	Net proceeds (HK\$ million)	Utilisation during the Reporting Period (HK\$ million)	Unutilised amount as of December 31, 2023 (HK\$ million)	Expected timeline of full utilisation of the unutilised proceeds
Expanding our store network	90%	450.0	_	450.0	By December 31, 2025
General corporate purposes	10%	49.9	-	49.9	By December 31, 2025
Total	100%	499.9	-	499.9	

The unutilized net proceeds from the Global Offering were deposited with licensed banks or financial institutions in Hong Kong for short-term deposits.

#### **OTHER INFORMATION**

#### Purchase, Sale or Redemption of Listed Securities of the Company

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any listed securities of the Company during the period from the Listing Date to the end of the Reporting Period.



#### **Public Float**

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the Latest Practicable Date, the Company has maintained the prescribed percentage of public float under the Listing Rules.

#### **Environmental Policies and Performance**

The Group is committed to fulfilling social responsibility, promoting employee benefits and development, protecting the environment and giving back to community and achieving sustainable growth. Further details are set out in the "Environmental, Social and Governance Report 2023" of the Company,

#### **Material Litigation**

The Directors are not aware of any material litigation or claims that are pending or threatened against any members of the Group as of December 31, 2023.

#### **Compliance with the Relevant Laws and Regulations**

As far as the Board and management are aware, the Group has complied in all material aspects with the relevant laws and regulations that have a significant impact on the Group. During the Reporting Period, there was no material breach of, or non-compliance with, applicable laws and regulations by the Group.

#### **Pre-Emptive Rights**

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the British Virgin Islands which would oblige the Company to offer new Shares on a pro-rata basis to the existing Shareholders.

#### **Permitted Indemnity**

Pursuant to the Articles of Association and subject to the applicable laws and regulations, every Director shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities incurred or sustained by him/her as a Director or other officer of the Company in defending any proceedings, whether civil or criminal, in which judgment is given in his/her favour, or in which he/she is acquitted.

A permitted indemnity provision (as defined in section 469 of the Companies Ordinance) for the benefit of the Directors of the Company is currently and was in force during the Reporting Period. The Company has taken out liability insurance to provide appropriate coverage for the Directors.

#### **Tax Relief and Exemption**

The Directors are not aware of any tax relief and exemption available to the Shareholders by reason of their holding of the Company's securities.



#### **Principal Risks and Uncertainties**

The following list is a summary of certain principal risks and uncertainties facing the Group, some of which are beyond our control:

- Opening new stores could adversely affect our financial condition.
- Although we have grown rapidly, we cannot assure you that we will continue to grow at the same pace, or at all.
- Our business is affected by changes in consumer tastes and dining preferences, and we may not be able to anticipate, identify and react to these changes in a timely manner or at all.
- Our success depends on the awareness and popularity of our Domino's Pizza brand, and any damage to our brand, whether in our existing markets or new markets, could materially and adversely affect our business and results of operations.
- Any failure to maintain effective quality control systems of our stores could have a material adverse effect on our business and operations.
- We rely significantly on our Master Franchise Agreement with Domino's International for our business operations.
- We may in the future incur intangible asset impairment charges. Significant impairment of our intangible assets, which primarily include our master franchise agreement and goodwill, could materially and adversely impact our financial position and results of operations.

The above is not an exhaustive list. Shareholders and investors are advised to make their own judgment or consult their own investment advisors before making any investment in our Shares.

#### Auditor

The consolidated financial statements of the Group have been audited by PricewaterhouseCoopers, who will retire and, being eligible, offer themselves for re-appointment at the upcoming annual general meeting.

There has been no change in the Company's auditor in any of the preceding three years.

By the order of the Board Mr. Frank Paul Krasovec Chairman

Hong Kong March 27, 2024



The Board consists of three executive Directors and three independent non-executive Directors.

#### EXECUTIVE DIRECTOR

Ms. Yi Wang (王怡), also known as Aileen Wang, aged 46, is an executive Director and the chief executive officer of our Group. Ms. Wang is primarily responsible for our Company's overall strategic planning and business direction. Ms. Wang has extensive experience in management in the food and beverage industry. Ms. Wang joined our Group as our chief executive officer in May 2017 and became an executive Director of our Group in June 2021. Prior to joining our Group, she served in several management roles at McDonald's China for approximately eight years. Her last position at McDonald's China was Vice President of Franchising responsible for developing the franchising system and overseeing franchisee performance from January 2015 to May 2017. She also served as the Vice President and the General Manager for the Central China Region from November 2012 to December 2014, in which role she managed over 500 stores and was responsible for the full P&L responsibilities, store opening and operations. Between June 2011 and October 2012, she served as the General Manager for the Shanghai market, managing over 100 stores and in charge of the full P&L responsibilities, store opening and operations. Between September 2009 and May 2011, she spent 21 months going through the operations training program in the stores as an externally hired, fast-track leadership program candidate in the Asia Pacific, Middle East and Africa Region of McDonald's. Before working at McDonald's China, Ms. Wang served as an associate and engagement manager at McKinsey & Company in Atlanta, Georgia and Stamford, Connecticut in the United States from August 2004 to August 2009, focusing on the retail industry and the functions of strategy and operations. In addition, Ms. Wang is a member of Young President Organization's Shanghai Chapter.

Ms. Wang received her master's degree in economics from Vanderbilt University in June 2004 and her bachelor's degree in world economics from Fudan University (復旦大學) in June 2000.

#### NON-EXECUTIVE DIRECTORS

**Mr. Frank Paul Krasovec**, aged 80, is a non-executive Director of our Group, responsible for managing and communicating the Board's decisions with our CEO. He is one of our co-founders and has been chairman of our Group since our inception in April 2008. Mr. Krasovec is a seasoned and successful entrepreneur who has founded highly successful companies in multiple industries, including media/telecommunications, promotional products, energy products and services and real estate development and management. Mr. Krasovec serves as the CEO of Norwood Investments, which oversees all of Mr. Krasovec's personal investments, including those in our Group and the major active investments listed above. Other than our Company, Mr. Krasovec co-founded TopGolf China and Southeast Asia, a golfing and entertainment complex that features a high-tech golf in 2016. Mr. Krasovec is a Director at SNDL Inc. (Nasdaq: SNDL) since January 2023. Mr. Krasovec started his career with PNC before moving to Austin in the mid-70's to partner with successful media/cable TV and venture entrepreneurs. Mr. Krasovec has also been deeply involved in higher education, having chaired and served on the boards and executive committees of Ohio University. Mr. Krasovec currently serves on the boards of Southwestern University and the Austin Theater Alliance. Mr. Krasovec is active in the YPO Gold Chapter in Austin where he was a co-founder. Mr. Krasovec brings a long history of strong corporate values, leadership and governance to our Board.



Mr. Krasovec received his MBA degree from Ohio University in 1966 and his bachelor's degree in business from Ohio University in 1965.

**Mr. James Leslie Marshall**, aged 57, is a non-executive Director and the deputy chairman of our Group. Mr. Marshall joined our Group in April 2019. Mr. Marshall has over 20 years of experience in senior management positions and operations management in the shipping industry. He is the founder and chief executive officer of Berge Bulk, which is one of the world's leading dry bulk shipping companies. Berge Bulk currently controls a fleet of approximately 80 vessels and is one of the world's leading independent dry bulk carriers, delivering commodities across the complex logistical networks that connect over 60 of the largest ports in the world. Since January 2010, Mr. Marshall has served as the chairman of the Marshall Foundation, which supports community and energy efficiency projects, as well as philanthropic ventures in lesser developed communities in Asia and Africa. Mr. Marshall currently holds directorships in several private enterprises, including various operating subsidiaries of Berge Bulk as well as Good Taste Limited, one of the Controlling Shareholders. In addition, Mr. Marshall is a member of the Asia Shipowners Committee of Lloyd's Register Asia, a provider of classification, compliance and consultancy services to marine industries, and a member of DNV GL South East Asia and Pacific Committee, an international accredited registrar and classification society for industries, including maritime.

Mr. Marshall received his MBA degree from the International Institute for Management Development (IMD) in December 1998 and his bachelor and master of arts degree from the University of Cambridge in 1989 and May 1993, respectively.

**Mr. Zohar Ziv**, aged 72, is a non-executive Director and co-founder of our Group since April 2008. Mr. Ziv is an active director, advisor and investor with over 26 years of extensive executive management experience across various industries. He served as a director of Shoes For Crews, a market leader in safety footwear to food service, hospitality, healthcare and industrial employees, from February 2016 to February 2022. Mr. Ziv joined Deckers, the footwear designer and maker parent company of the UGG<sup>®</sup>, Teva<sup>®</sup>, Sanuk<sup>®</sup>, Hoka One One<sup>®</sup>, and Ahnu<sup>®</sup> brands, in March 2006 as its chief financial officer and executive vice president of finance and administration, and was promoted to it chief operating officer in December 2007 until his retirement in January 2015. Between February 2004 and December 2005, Mr. Ziv was Chief Financial Officer with EMAK Worldwide, Inc. (Nasdaq: EMAK), a global marketing services firm. In addition, Mr. Ziv received his certificate of certified public accountant awarded by University of Illinois in June 1987.

Mr. Ziv received his MBA degree from American Graduate School of International Management in December 1980 and his bachelor of science degree in accounting from California State University Northridge in August 1979.





Mr. Ridgwell received his MBA degree (with honors) from the International Institute for Management Development (IMD) in December 1998 and his bachelor of arts degree in oriental studies from the University of Oxford in July 1988.

**Mr. Arthur Patrick D'Elia**, aged 46, has served as executive vice president – international for Domino's Pizza, Inc. ("**Domino's**") (NYSE: DPZ) since May 1, 2022. He is responsible for overseeing the Domino's business in more than 90 countries around the world.

Mr. D'Elia joined our Group in April 2023. Mr. D'Elia previously served as Domino's executive vice president – chief marketing officer from July 2020 to April 2022, after working as senior vice president – chief marketing officer since February 2020. Mr. D'Elia joined Domino's in January 2018 as senior vice president – chief brand and innovation officer. He has been instrumental in leading Domino's advertising, digital marketing, innovation efforts and product development, including Domino's Hotspots<sup>®</sup>, Domino's Carside Delivery<sup>®</sup>, and Oven-Baked Dips. Prior to Domino's, Mr. D'Elia served as chief marketing officer for Danone Dairy's business unit which serviced the United Kingdom, Ireland, Belgium, the Netherlands and Luxemburg. He joined Dannon U.S. (a subsidiary of Danone) in 2010 as director of marketing for its children's brands. Mr. D'Elia worked at PepsiCo in corporate strategy, development and marketing for the North American beverage business from 2003 to 2010.

Mr. D'Elia graduated from the University of Michigan and brings broad experience in brand management, including creative advertising development, media strategy, agency management and innovation.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. David Brian Barr**, aged 60, is an independent non-executive Director of our Group. Mr. Barr joined our Group in December 2015 and has extensive experience in food and beverage industry. Mr. Barr is a partner and co-founder of Franworth LLC, a company focusing on the development of entrepreneurial led franchisors, since 2015. He also founded PMTD Restaurants LLC, a company that offers retail sale of prepared foods and drinks for off-premise and on-premise consumption in the States of Georgia, Alabama and South Carolina. Mr. Barr has served on the board of several enterprises including Capriotti's Sandwich Shops, Inc., a fast casual restaurant chain of premium sandwich shops, since 2015, Chicken Salad Chick, a fast casual restaurant Group, a



restaurant management company operating Outback Steakhouses in the western United States, since 2020, and Dogtopia, leading provider of dog day-care in North America, since 2021. Previously, Mr. Barr served as a board member of Del Frisco's Restaurant Group (Nasdaq: DFRG) and Charles & Colvard (Nasdaq: CTHR) from 2008 to 2019 and from 2011 to 2015, respectively.

Mr. Barr received a certificate of certified public accountant awarded by the American Institute of Certified Public Accountants in September 1991. Mr. Barr received his bachelor of science degree in commerce from the University of Virginia in May 1985.

**Mr. Samuel Chun Kong Shih (施振康)**, aged 57, is an independent non-executive Director of our Group. Mr. Shih joined our Group in July 2018 and has extensive experience in the hospitality industry as well as the food and beverage industry. He previously served as the partner and chief operating officer at OYO Hotels from 2019 to 2020. Mr. Shih spent over 20 years in PepsiCo Inc., with his last position at PepsiCo Inc. as the chief operating officer and vice president, responsible for overseeing PepsiCo's business in Greater China. Between April 2012 and January 2016, he served as the chairman and chief operating officer of PepsiCo (China) Investment Co., Ltd. He also served as the chairman and chief operating officer of Accor Inc.'s Greater China region, a hospitality company that owns, manages and franchises hotels, resorts and vacation properties, between 2011 and 2012. Besides, he has served as an independent non-executive director of DDC Enterprise Limited (NYSE: DDC) since September 2021. In addition, Mr. Shih is a member of Young President Organization's Shanghai Chapter.

Mr. Shih received his MBA from Asia Open International University in December 1994 and his bachelor of science degree in food science from University of British Columbia, Canada in May 1988.

Ms. Lihong Wang (王勵弘), aged 56, is an independent non-executive Director and joined our Group in March 2022. Ms. Wang previously served as a director of RISE Education Cayman Ltd from September 2013 to June 2022 (now known as NaaS Technology Inc. (Nasdag: NAAS)). Ms. Wang was the chairman of the board from October 2017 to June 2022 and also the CEO from January 2020 to June 2022. She also chaired the audit committee of RISE Education Cayman Ltd from October 2017 to September 2018. Prior to this role, Ms. Wang worked at Bain Capital Private Equity Asia, LLC from July 2006 to December 2019 and served as its managing director since January 2011. At Bain Capital, Ms. Wang was mainly responsible for its private equity investment in Greater China and Asia Pacific region and led deals in such verticals as industrial, consumer & retail, technology, healthcare, education and financial & business services. She also served on the investment committee of Bain Capital Asia. Before joining Bain Capital in 2006, Ms. Wang was employed at Morgan Stanley from March 2005 to July 2006. She worked at JP Morgan Securities (Asia Pacific) Limited from October 2001 to February 2005. In addition, Ms. Wang has served as an independent non-executive director and a member of audit committee of Sunac Services Holdings Limited (HKEX: 1516) since October 2020, and a non-executive director of Huifu Payment Limited, a company listed on the Main Board of the Hong Kong Stock Exchange in June 2018 under the stock code "1806" and delisted from the Hong Kong Stock Exchange in March 2021, since November 2019. From May 2010 to January 2015, she served as a non-executive director of Gome Electrical Appliance Holding Limited (HKEX: 493).

Ms. Wang obtained her MBA degree from Columbia Business School in May 1999 and her bachelor of science degree in statistics from Fudan University (復旦大學) in July 1990.



#### SENIOR MANAGEMENT

**Mr. Jun Zhong (鍾軍)**, also known as Alex Zhong, aged 51, is the chief operating officer of our Company and oversees the operation and R&D of our Group. Prior to joining our Company in September 2018, Mr. Zhong had a rich set of experience in the consumer products industry. Between September 2016 and July 2018, he served as the chief operating officer of Urban Revivo, a retailer engages in the business of fast affordable fashion for women, men and teenagers' apparel. Between December 2015 and August 2016, he served as the chief operating officer of Guangzhou Qianqianshi Crafts Co., Ltd. (廣州千千氏工藝品有限公司), a company that focuses on merchandizing self-brand cosmetics and accessories in China. Between June 2010 and May 2015, he served as the general manager of McDonald's China's Guangzhou market. Mr. Zhong received his bachelor's degree in computer sciences from Shenzhen University (深圳大學) in July 1993.

**Ms. Ting Wu** (吳婷), also known as Helen Wu, aged 47, is the chief financial officer of our Company and oversees the financial operations and capital management of our Group. She has also been appointed as one of our joint company secretaries with effect from March 26, 2022. Ms. Wu has extensive experience in leading major capital markets transactions and advising both sellers and buyers in M&A transactions. Prior to joining our Group in February 2021, Ms. Wu served as the chief financial officer of Mogu Inc. (NYSE: MOGU) from April 2018 to March 2020. In addition, she had over 10 years' experience in the banking industry. She served as the managing director at the M&A division of CITIC CLSA from July 2017 to April 2018 and the director in global investment banking at BofA Securities, (formerly known as Bank of America Merrill Lynch) from June 2012 to May 2016. She also served as the vice president of Asia industrial team at Citigroup Investment Banking from June 2010 to June 2012, and as the director of real estate sector at UBS Investment Banking from July 2006 to May 2010. Prior to that, Ms. Wu started her career in corporate finance, where she served as an associate at ABN AMRO Bank N.V. from October 2004 to June 2006 and as an associate analyst in equity research at Daiwa Securities SMBC (Australia) from July 2003 to October 2004.

Ms. Wu received her master's degree with honours in finance from University of Melbourne in March 2003 and her bachelor's degree in economics from Shanghai International Studies University (上海外國語大學) in June 1999.

**Mr. Xinyi Xu (徐歆奕)**, also known as Michael Xu, aged 48, is the chief performance officer of our Company and oversees the financial, legal and supply chain operations of our Group. Mr. Xu joined our Group in November 2017 and previously served as the financial director at Coca-Cola Bottling Investments Group China (可口可樂裝瓶投資集團中國) from September 2007 to April 2017. Between January 2004 and August 2007, he served as the financial and administration director at Lagardere China. Between March 2002 and January 2004, he served as the financial manager at Whirlpool (China) Co., Ltd., a company listed on Shanghai Stock Exchange (SSE: 600983). Prior to his management experience, he was a senior financial analyst at Honeywell (China) Co., Ltd. (霍尼韋爾(中國)有限公司), a diversified technology manufacturing enterprise, from March 2000 to December 2001. He also served as a financial analyst at Shanghai KFC Co., Ltd. (上海肯德基有限公司) from July 1998 to April 2000. In addition, Mr. Xu is a certified public accountant awarded by the Chinese Institute of Certified Public Accountants in June 2001. Mr. Xu received his bachelor's degree in economics from Shanghai University (上海大學) in June 1998.



**Ms. Yujing Wang (王毓璟)**, also known as Gening Wang, aged 44, is the chief marketing officer of our Company and oversees the brand marketing and product development of our Group. Ms. Wang had almost 20 years' experience in marketing. Prior to joining our Company in June 2015, she served as the director of marketing brand management and client relationship management at Estee Lauder Shanghai Commercial Co., Ltd. (the headquarters of Estee Lauder China) from September 2014 to March 2015. Between September 2013 and August 2014, she served as the director of marketing at Solaris Children Care (Shanghai) Company Limited (新文越嬰童用品(上海)有限公司), an infants' feeding and caring accessories company. Before that, she also accumulated significant food retailer experience by serving as a senior director of the marketing department at McDonald's China from February 2009 to September 2013. She started her career in globally-renowned FMCG companies, such as Unilever, Johnson & Johnson, and worked as a senior brand manager at Colgate China Mainland and Colgate HK from November 2004 to February 2009.

Ms. Wang received her bachelor's degree in biochemical engineering from East China University of Science and Technology (華東理工大學) in July 2001.

#### JOINT COMPANY SECRETARIES

**Ms. Ting Wu (**吳婷**)**, one of the Company's joint company secretaries, was appointed on March 26, 2022. She is also the Group's senior management.

**Ms. Wing Nga Ho (何**詠雅) has been appointed as one of our joint company secretaries with effect from November 11, 2022. Ms. Ho has over 25 years of experience in corporate governance services. She currently serves as the Managing Director of Computershare Hong Kong Investor Services Limited and the joint company secretary and company secretary for various companies listed on the Stock Exchange.

Ms. Ho obtained a master's degree in corporate governance from the Hong Kong Polytechnic University in December 2006 and became an associate of The Hong Kong Chartered Governance Institute (the "HKCGI", previously known as the Hong Kong Institute of Chartered Secretaries) in the same month. In March 2015, Ms. Ho became a fellow of both the HKCGI and The Chartered Governance Institute. She is also a holder of the practitioner's endorsement of HKCGI and a member of The Hong Kong Institute of Directors.





The Board of Directors is pleased to present the corporate governance report for the Company for the Reporting Period.

#### **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to achieving high corporate governance standards. The Board believes that high corporate governance standards are essential in providing a framework for the Group to safeguard the interests of Shareholders and to enhance corporate value and accountability.

The Company adopted the code provisions as set out in the CG Code contained in Appendix C1 to the Listing Rules. In the opinion of the Directors, during the period from the Listing Date to 31 December 2023, the Company has complied with all applicable code provisions set out in Part 2 of the CG Code, except as disclosed in this annual report.

The Board will continue to regularly review and monitor its corporate governance practices to ensure compliance with the CG Code, and maintain a high standard of corporate governance practices of the Company.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as its own securities dealing code to regulate all dealings by Directors and relevant employees of securities in the Company and other matters covered by the Model Code with effect from the Listing Date.

Specific enquiry has been made of all the Directors and the relevant employees and they have confirmed that they have complied with the Model Code during the period from the Listing Date to 31 December 2023. No incident of non-compliance of the Model Code was noted by the Company during the period from the Listing Date to the end of the Reporting Period.

#### **BOARD OF DIRECTORS**

The Board currently comprises one executive Director, five non-executive Directors and three independent non-executive Directors.

For details on the members of our Board and their biographies, see the section headed "Directors and Senior Management" set out on pages 50 to 55 of this annual report.

Save as disclosed in this report, none of our Directors and members of senior management are related to other Directors or members of senior management.

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The positions of Chairman and Chief Executive Officer are held by Mr. Frank Paul Krasovec and Ms. Yi Wang, respectively. The Chairman provides leadership and is responsible for the effective functioning and leadership of the Board. The Chief Executive Officer focuses on the Company's overall strategic planning and business direction. The respective responsibilities are clearly defined and set out in writing.

#### BOARD MEETINGS, COMMITTEE MEETINGS AND GENERAL MEETINGS

Code provision C.5.1 of the Corporate Governance Code stipulates that board meetings should be held at least four times a year at approximately quarterly intervals with active participation of the majority of the Directors, either in person or through electronic means of communications.

As the Company was listed on the Stock Exchange on March 28, 2023, three Board meetings was held during the period from the Listing Date to December 31, 2023. From January 1, 2024 to the date of this annual report, two Board meetings were held.

The Company expects to continue to convene at least four regular meetings in each financial year at approximately quarterly intervals in accordance with code provision C.5.1 of the Corporate Governance Code. No general meeting was convened during the period form the Listing Date to December 31, 2023.

During the period from the Listing Date to December 31, 2023, the Nomination Committee did not hold any meeting as the Company was listed on the Stock Exchange on March 28, 2023. From January 1, 2024 to the date of this annual report, the Nomination Committee held one meeting.

A summary of the attendance record of the Directors at Board meetings, committee meetings and general meetings during the period from the Listing Date to December 31, 2023 is set out in the following table below:

		÷	ed/number of me to December 31,	-
		Audit and Risk	Remuneration	Nomination
Name of Director	Board	Committee	Committee	Committee
Executive Director:				
Ms. Yi Wang	3/3	-	_	_
Non-executive Directors:				
Mr. Frank Paul Krasovec	3/3	_	_	0/0
Mr. James Leslie Marshall	2/3	_	_	_
Mr. Zohar Ziv	3/3	3/3	_	_
Mr. Matthew James Ridgwell	3/3	3/3	3/3	0/0
Mr. Arthur Patrick D'Elia	3/3	-	3/3	_
Independent Non-executive Directors:				
Mr. David Brian Barr	3/3	3/3	3/3	0/0
Mr. Samuel Shih Chun Kong	3/3	3/3	3/3	0/0
Ms. Lihong Wang	3/3	3/3	3/3	0/0





### **INDEPENDENT NON-EXECUTIVE DIRECTORS**

During the period from the Listing Date to the date of this annual report, our Board had at all times met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive Directors representing one-third of our board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

Our board has received from each of the independent non-executive Directors a written annual confirmation of his or her independence pursuant to Rule 3.13 of the Listing Rules and considers each of them to be independent. Following annual review, the Board and the Nomination Committee were satisfied with the independence of each of the independent non-executive Directors with reference to the criteria laid down in the Listing Rules.

In order to ensure that independent views and input of the independent non-executive Directors are made available to the Board, the Nomination Committee and the Board are committed to assess the Directors' independence annually with regards to all relevant factors related to the independent non-executive Directors including the following:

- a. required character, integrity, expertise, experience and stability to fulfill their roles;
- b. time commitment and attention to the Company's affairs;
- c. firm commitment to their independent roles and to the Board;
- d. declaration of conflict of interest in their roles as independent non-executive Directors;
- e. no involvement in the daily management of the Company nor in any relationship or circumstances which would affect the exercise of their independent judgement; and
- f. the Chairman meets with the independent non-executive Directors regularly without the presence of the executive Directors.

During the Reporting Period, the Company has reviewed the implementation and effectiveness of such mechanisms and considered they are effective and adequate.

#### APPOINTMENT AND RE-ELECTION OF DIRECTORS

All the Directors are subject to retirement by rotation and re-election at annual general meeting. Pursuant to the Articles of Association, one-third of the Directors for the time being (or, if their number is not three or a multiple of three, then the number nearest to, but not less than, one-third) shall retire from office and be eligible for re-election at each annual general meeting, provided that every Director is subject to retirement by rotation at least once every three years. In addition, any new Director appointed to fill a casual vacancy or as an addition to the Board shall hold office only until the next following annual general meeting and be subject to re-election.



Pursuant to Article 14.17 of the Articles of Association, Mr. James Leslie Marshall, Mr. Matthew James Ridgwell and Mr. David Brian Barr will be subject to re-election at the forthcoming annual general meeting. Pursuant to Article 14.2 of the Articles of Association, Mr. Arthur Patrick D'Elia will be subject to re-election at the forthcoming annual general meeting.

## RESPONSIBILITIES, ACCOUNTABILITIES AND CONTRIBUTIONS OF THE BOARD AND MANAGEMENT

The Board is the primary decision making body of the Company and is responsible for overseeing the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. The Board makes decisions objectively in the interests of the Company.

All Directors, including independent non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning.

The Group's senior management is responsible for the day-to-day management of the Group's business and is responsible for overseeing the general operation, business development, finance, marketing, and operations.

#### **BOARD COMMITTEES**

The Board has established three committees, namely, the Audit and Risk Committee, the Remuneration Committee and the Nomination Committee, for overseeing particular aspects of the Company's affairs. Each of these committees are established with defined written terms of reference. The terms of reference of the Board committees are available on the websites of the Company and the Stock Exchange. The Board has previously established a Finance Committee. By a resolution of the Board, the Finance Committee of the Board was dissolved with effect from April 28, 2023. The reason for the dissolution was that the role performed by the Finance Committee reduced in significance after the listing of the Company on the Stock Exchange and hence its functions have taken up by the Board as a whole going forward.

#### **Audit and Risk Committee**

The Company has established an Audit and Risk Committee in compliance with Rule 3.21 of the Listing Rules and the Corporate Governance Code. The primary duties of the Audit and Risk Committee are to review and supervise the financial reporting, risk management and internal controls system of the Group, review and approve connected transactions and to advise the Board. The terms of reference of the Audit and Risk Committee, which are in line with the code provisions of the CG Code, had been posted on both the websites of the Company and the Stock Exchange.

The Audit and Risk Committee comprises two non-executive directors namely, Mr. Zohar Ziv and Mr. Matthew James Ridgwell and three independent non-executive Directors, namely Mr. David Brian Barr, Mr. Samuel Chun Kong Shih and Ms. Lihong Wang. Ms. Lihong Wang is the chairperson of the Audit and Risk Committee.

During the period from the Listing Date to December 31, 2023, the Audit and Risk Committee convened three meetings. The attendance record of the Directors at meetings of the Audit and Risk Committee is set out in the table on page 57.



During the meeting(s), the Audit and Risk Committee:

- reviewed final results of the Group for the year ended December 31, 2023 as well as the audit report prepared by the Auditor relating to accounting issues and major findings in course of audit;
- reviewed the unaudited condensed interim consolidated financial information and the interim report of the Group for the six months ended June 30, 2023;
- discussed matters with respect to the accounting policies and practices adopted by the Company;
- reviewing the effectiveness of the internal audit function of the Company; and
- reviewed the financial reporting system, compliance procedures, internal control (including the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function and risk management and internal control systems and processes).

#### **Remuneration Committee**

The Company established a Remuneration Committee in compliance with Rule 3.25 of the Listing Rules and the Corporate Governance Code. The primary duties of the Remuneration Committee are to review and make recommendations to the Board regarding the terms of remuneration packages, bonuses and other compensation payable to the Directors and other senior management, and to review and/or approve matters relating to share schemes under Chapter 17 of the Listing Rules. The terms of reference of the Remuneration Committee, which are in line with the code provisions of the CG Code, had been posted on both the websites of the Company and the Stock Exchange.

The Remuneration Committee comprises two non-executive Directors, namely Mr. Matthew James Ridgwell and Mr. Arthur Patrick D'Elia, and three independent non-executive Directors, namely Mr. David Brian Barr, Mr. Samuel Chun Kong Shih and Ms. Lihong Wang. Mr. David Brian Barr is the chairperson of the Remuneration Committee.

During the period from the Listing Date to December 31, 2023, the Remuneration Committee convened three meeting. The attendance record of the Directors at meeting(s) of the Remuneration Committee is set out in the table on page 57.

During the meetings, the Remuneration Committee reviewed the Company's policy and structure for the remuneration of all the Directors and senior management and the remuneration packages of the executive Directors and senior management of the Group. The Remuneration Committee also reviewed the performance of the Directors during their terms of service. The Remuneration Committee reviewed the grant of 263,225 options in April 2023 and 1,112,720 options in October 2023 to eligible employee participants under the 2022 First Share Incentive Plan. The Remuneration Committee further reviewed and approved the grant of 175,868 share awards in January 2024 to eligible employees participants, each a Director, under the 2022 First Share Incentive Plan.



Details of the remuneration paid or payable to each Director of the Company for the year ended December 31, 2023 are set out in Note 34 to the consolidated financial statements.

The remuneration of the members of senior management by band for the year ended December 31, 2023 is set out below:

Remuneration bands (RMB)	Number of persons
Above 20,000,000	1
10,000,001-20,000,000	4
1,000,001-10,000,000	-
0-1,000,000	
Total	5

#### **Nomination Committee**

The Company has established a Nomination Committee in compliance with the Corporate Governance Code. The primary duties of the Nomination Committee are to make recommendations to the Board on the appointment of Directors and management of Board succession. The terms of reference of the Nomination Committee, which are in line with the code provisions of the CG Code, had been posted on both the websites of the Company and the Stock Exchange.

The Nomination Committee comprises two non-executive Directors, namely Mr. Frank Paul Krasovec and Mr. Matthew James Ridgwell, and three independent non-executive Directors, namely Mr. David Brian Barr, Mr. Samuel Chun Kong Shih and Ms. Lihong Wang. Mr. Frank Paul Krasovec is the chairperson of the Nomination Committee.

As the Company was listed on the Stock Exchange on 28 March 2023, the Nomination Committee did not hold any meeting during the period from the Listing Date to December 31, 2023. From January 1, 2024 to the date of this annual report, the Nomination Committee held one meeting.

During the meeting, the Nomination Committee reviewed the structure, size, composition and diversity of the Board, assessed the independence of the independent non-executive Directors, as well as considered and made recommendations to the Board on the qualifications of the Directors standing for re-election at the annual general meeting of the Company held in 2024.



### **BOARD POLICIES AND CORPORATE GOVERNANCE FUNCTIONS**

#### **Board Diversity Policy**

The Company has adopted a board diversity policy which sets out the approach to achieve diversity of the Board. The Company embraces the benefits of having a diverse Board to enhance the quality of its performance. Pursuant to our board diversity policy, the Company seeks to achieve Board diversity through the consideration of a number of aspects, including, but not limited to, gender, age, culture and educational background, professional qualifications, skills, knowledge and industry and regional experience. In identifying and selecting suitable candidates to serve as a director of the Company, the Nomination Committee would consider the above criteria necessary to complement the corporate strategy and achieve Board diversity, where appropriate, before making recommendations to the Board. The Board will consider setting measurable objectives to implement the board diversity policy and review such objectives from time to time to ensure their appropriateness and ascertain the progress made towards achieving those objectives.

The Board currently has two female Directors out of nine Directors, and is committed to improving gender diversity as and when suitable candidates are identified. While the Board is of the view that it is not necessary for the time being to set a specific timeline for achieving gender diversity, the Board will endeavour to at least maintain the current number of female representation on the Board and take opportunities to increase the proportion of female members over time as and when suitable candidates are identified. Of the 6,536 full-time employees (including senior management) of the Group as at December 31, 2023, 3,442 are female. As at December 31, 2023, the gender ratio in the workforce was approximately 52.7% female to 47.3% male. Accordingly, the Company considers that gender diversity is also achieved in its workforce generally.

During the Reporting Period, the Board has reviewed the implementation and effectiveness of the board diversity policy and confirm that the Board has an appropriate mix of skills and experience to deliver the Company's strategy.

#### **Nomination Policy**

The Company has adopted a nomination policy (as amended from time to time, the "**Nomination Policy**") in accordance with the Corporate Governance Code, which sets out the selection criteria and the nomination procedure for potential candidates for directorship as well as considerations relating to board succession planning and other related matters. The Nomination Policy is part of the Nomination Committee's commitment to ensuring that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business.

According to the Nomination Policy, the following is a non-exhaustive list of considerations that will be used by the Nomination Committee in assessing the suitability and the potential contribution to the Board of a proposed candidate:

- reputation and integrity;
- perspectives, skills, and experience of the candidate and what they can contribute to the Board;
- accomplishment and experience in the industry of the Group;



- commitment in respect of available time and relevant interest;
- how the candidate contributes to the diversity of the Board in all aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service, with reference to the factors set out in the board diversity policy of the Company.

The Nomination Committee will also consider the following additional factors, which are non-exhaustive, when assessing the suitability of a potential candidate for an independent non-executive Director position:

- the independence of the candidate, with reference to the factors listed under Rule 3.13 of the Listing Rules and whether the candidate is able and willing to give the requisite independence confirmation required under the Listing Rules;
- whether the candidate will be holding his/her seventh (or more) listed company directorship following the appointment, and if so, why the Nomination Committee considers the candidate would still be able to devote sufficient time to the Board;
- where the candidate has already served nine years or more on the Board, why the Nomination Committee considers the candidate to still be sufficiently independent to act as an independent nonexecutive Director and should be re-elected; and
- where all independent non-executive Directors have served on the board for nine years or more, a new independent non-executive Director should be proposed for appointment at the forthcoming annual general meeting of the Company.

According to the Nomination Policy, the director nomination procedure shall be as follows:

- (a) The Company or a member of the Nomination Committee shall call a meeting of the Nomination Committee and invite nominations of candidates from the Board, if any, for consideration by the Nomination Committee prior to its meeting. The Nomination Committee shall nominate candidates for the consideration of the Board. The Nomination Committee may propose candidates who were not nominated by the Board. The Board shall have the final decision on all matters in relation to its nomination of any candidates to stand for election at a general meeting of the Company.
- (b) A candidate nominated by the Board to stand for election at a general meeting (the "Board Candidate") will submit the necessary personal information, together with their written consent to be elected as a Director and to the publication of their personal information for the purpose of or in relation to their standing for election as a Director. The Nomination Committee may request the Board Candidate to provide additional information and documents if they consider necessary.

- (c) A circular will be sent to Shareholders (the "Shareholder Circular") containing particulars of the Board Candidate, which shall include the personal information of the Board Candidate as required by the applicable laws, rules and regulations, inter alia, their name, a brief biography (including qualifications and relevant experience), independence (in applicable) and proposed remuneration, and other matters under Rule 13.51(2) of the Listing Rules that ought to be brought to the attention of the Shareholders. Where the Board Candidate is an independent non-executive Director that has served on the Board for nine years or more, the Shareholder Circular should include a separate resolution to be approved by Shareholders. The resolution should be accompanying by an explanatory statement stating: (i) why the Board (or the Nomination Committee) believes that the Board Candidate is still independent and should be re-elected; (ii) the factors considered, the process and the discussion of the Board (or the Nomination Committee) in arriving at such determination; and (iii) the length of tenure of Board Candidate, on a named basis.
- (d) A Shareholder can serve a notice (the "Notice") to the company secretary of the Company (the "Company Secretary") to propose another person (the "Shareholder Candidate") other than the Board Candidate for election as a Director. The Notice must (i) include the personal information of the Shareholder Candidate as required by Rule 13.51(2) of the Listing Rules, (ii) be signed by the nominating Shareholder, and (iii) be signed by the Shareholder Candidate indicating their consent to be elected and to the publication of their personal information for the purpose of or in relation to their standing for election as a Director. Shareholders who wish to make the proposal should lodge the Notice within a period commencing on the day after the despatch of the notice of the meeting appointed for such election and ending on the earlier of (i) seven days after the date of such notice, or (ii) seven days prior to the date of such meeting. The particulars of the Shareholder Candidate will be sent to Shareholders by a supplementary circular.
- (e) The resolution for election of Directors for the Shareholder Candidate shall take the same form as for the Board Candidate.
- (f) A Board Candidate or a Shareholder Candidate is allowed to withdraw their candidature at any time before the general meeting by serving a notice in writing to the Company Secretary.

The Nomination Committee will review the Nomination Policy as appropriate and recommend revisions, if any, to the Board for consideration and approval.

#### **Dividend Policy**

The Company has adopted a dividend policy (as amended from time to time, the "**Dividend Policy**") in accordance with the Corporate Governance Code, which outlines the principles and guidelines that should be taken into account in determining any dividend for distribution to the Shareholders.



According to the Dividend Policy:

- Subject to British Virgin Islands company law and the articles of association of the Company (as amended from time to time), the Board has absolute discretion on whether to declare and distribute dividends. In addition, the Shareholders in general meeting may declare dividends but no dividend may be declared in excess of the amount recommended by the Board.
- In either case, a dividend may only be declared and paid out of the profits and reserves of the Company that are lawfully available for distribution (including share premium), and in no circumstances may a dividend be paid if this would result in the Company being unable to pay its debts as they fall due in the ordinary course of business. Even if the Board decides to pay dividends, the form, frequency and amount of dividends will depend on the Company's future operations and earnings, capital requirements and surplus, cash flows, general financial condition, contractual restrictions and other factors that the Board considers relevant.
- Any future dividend payments to Shareholders will also depend upon the availability of dividends received from the subsidiaries of the Company. Regulations in China may restrict the ability of the Company's PRC subsidiaries to pay dividends to the Company.
- If the Company pays any dividends on the Shares, unless and to the extent that the rights attached to the Shares or the terms of issue thereof otherwise provide, (i) all dividends will be declared and paid according to the amounts paid up on the Shares in respect of which the dividend is paid, but no amount paid up on Shares in advance of calls may for this purpose be treated as paid up on the Shares, and (ii) all dividends will be apportioned and paid pro rata according to the amounts paid up on the Shares during any portion or portions of the period in respect of which the dividend is paid. The Board may deduct from any dividend or other monies payable to any of the Shareholders all sums of money (if any) presently payable by such Shareholders to the Company on account of calls, instalments or otherwise.
- Any final dividend for a financial year will be subject to Shareholders' approval.
- The Company may declare and pay dividends in cash or by shares.
- Any dividend unclaimed shall be forfeited and shall revert to the Company in accordance with the Company's articles of association and all applicable laws and regulations.
- The Company does not have a fixed dividend payout ratio. The Company currently intends to recommend dividends commensurate with the industry average level, while maintaining adequate reserves for its operations, cash flows, expansion and future growth.

The Dividend Policy reflects the Board's current views on the Company's financial and cash flow position. It will continue to be reviewed by the Board from time to time and there can be no assurance that dividends will be paid in any particular amount, if at all, for any given period.





#### **Corporate Governance Function**

The Board is responsible for performing the functions set out in code provision A.2.1 of the Corporate Governance Code.

The Board would review the Company's corporate governance policies and practices, training and continuous professional development of the Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, and the Company's compliance with the Corporate Governance Code and disclosure in its Corporate Governance Report.

The Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The joint company secretaries of the Company may from time to time and as the circumstances require provide updated written training materials relating to the roles, functions and duties of a director of a company listed on the Stock Exchange.

#### ANTI-CORRUPTION POLICY

The Group is committed to achieving the highest standards of integrity and ethical behaviour in conducting business. The Company has adopted an anti-corruption policy (the "**Anti-corruption Policy**") which sets out the specific behavioural guidelines that the Group's personnel and business partners must follow to prevent and report corruption.

Please refer to the section headed "Responsible Governance" in the "Environment, Social and Governance Report 2023" for further details.

#### WHISTLEBLOWING POLICY AND SYSTEM

The Company has established internal whistleblowing policies for employees and stakeholders who deal with the Group to report to the Group's internal audit department and the Audit and Risk Committee any activity or suspected activity that may be considered malpractice or impropriety concerning the Group. Reports may be made to the internal audit department and all reports about actual or suspected wrongdoing received will be reviewed and handled promptly by the corresponding investigation personnel. The identities of the whistleblowers are kept strictly confidential in the whistleblowing process.

The Group was not aware of any material non-compliance with the relevant laws and regulations of bribery, extortion, fraud and money laundering that would have a significant impact on the Group.

## INDUCTION AND CONTINUOUS PROFESSIONAL DEVELOPMENT OF DIRECTORS

Directors keep abreast of the responsibilities as a director of the Company and of the conduct, business activities and development of the Company.



All newly appointed Directors would be provided with necessary induction and information to ensure that they have a proper understanding of the Company's businesses and operations as well as their responsibilities and obligations under the Listing Rules and other relevant rules and regulations.

Mr. Arthur Patrick D'Elia received comprehensive induction on the first occasion of his appointment so as to ensure that he has appropriate understanding of the businesses and operations of the Group and that he is fully aware of his responsibilities and obligations under the Listing Rules and other relevant rules and regulations.

The Company acknowledges the importance of directors participating in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant internally-facilitated briefings for directors have been arranged and reading material on relevant topics would be issued to directors where appropriate. They are encouraged to attend relevant training course at the Company's expenses.

The Company arranges regular seminars to provide Directors with updates on latest development and changes in the Listing Rules and other relevant legal and regulatory requirements from time to time. The Directors are also provided with regular updates on the Company's performance, position and prospects to enable the Board as a whole and each Director to discharge their duties.

During the Reporting Period and up to the Latest Practicable Date, the key methods of attaining continuous professional development by each of the Directors are summarized as follows:

Name of Director	Attending courses/seminars/ conferences	Reading books/ journals/articles
Executive Directors:		
Ms. Yi Wang	$\checkmark$	$\checkmark$
Non-executive Directors:		
Mr. Frank Paul Krasovec	$\checkmark$	$\checkmark$
Mr. James Leslie Marshall	$\checkmark$	$\checkmark$
Mr. Zohar Ziv	$\checkmark$	$\checkmark$
Mr. Matthew James Ridgwell	$\checkmark$	$\checkmark$
Mr. Arthur Patrick D'Elia	$\checkmark$	$\checkmark$
Independent Non-executive Directors:		
Mr. David Brian Barr	$\checkmark$	$\checkmark$
Mr. Samuel Chun Kong Shih	$\checkmark$	$\checkmark$
Ms. Lihong Wang	$\checkmark$	$\checkmark$





# DIRECTORS' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the financial statements of the Company for the 2023 financial year.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

#### AUDITOR'S RESPONSIBILITY AND REMUNERATION

The Company appointed PricewaterhouseCoopers, Certified Public Accountants, Hong Kong ("**PricewaterhouseCoopers**") as the external auditor for the year ended December 31, 2023. A statement by PricewaterhouseCoopers about their reporting responsibilities for the financial statements is included in the Independent Auditor's Report on pages 73 to 78.

Details of the fees paid/payable in respect of the audit and non-audit services provided by PricewaterhouseCoopers for the year ended December 31, 2023 are set out in the table below:

	Fees paid
Services rendered for the Company	and payable
	RMB'000
Audit and review related services (excludes the service fees in connection with	
the initial public offering)	4,650
Non-audit services	763
Total	5,413

#### **RISK MANAGEMENT AND INTERNAL CONTROLS**

The Board acknowledges that it is responsible for the Company's risk management and internal control systems and reviewing their effectiveness. The risk management and internal control measures are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.



Below is a summary of the internal control policies, measures and procedures our company has implemented:

- (a) We maintain internal procedures to ensure that we have obtained all material requisite licences, permits and approvals for our business operation, and conduct regular reviews to monitor the status and effectiveness of those licences and approvals. Relevant business departments work with related functional departments to obtain requisite governmental approvals or consents, including preparing and submitting all necessary documents for filing with relevant government authorities within the prescribed regulatory timelines.
- (b) Our Directors (who are responsible for monitoring the corporate governance of our group), with help from the Group's legal advisers, periodically review the compliance status with all relevant laws and regulations.
- (c) Our board has established the Audit and Risk Committee, which: (i) makes recommendations to our Directors on the appointment and removal of external auditors; and (ii) reviews the financial statements and renders advice in respect of financial reporting as well as oversees internal control procedures of our Group.
- (d) Our company has engaged Somerley Capital Limited as its compliance adviser to provide advice to our Directors and management team regarding matters relating to the Listing Rules.
- (e) Our Company regulates the handling and dissemination of inside information as set out in various inside information disclosure procedures to ensure inside information remains confidential until the disclosure of such information is appropriately approved, and the dissemination of such information is efficiently and consistently made.
- (f) The Company has established internal whistleblowing policies for employees and stakeholders who deal with the Group to report to the Group's internal audit department and the Audit and Risk Committee any activity or suspected activity that may be considered malpractice or impropriety concerning the Group.
- (g) The Company has adopted the Anti-Corruption Policy to safeguard against corruption and bribery.

The Audit and Risk Committee assists the Board in leading the management and monitoring and overseeing the risk management and internal control systems through the internal audit department, and reporting and making recommendations to the Board where appropriate. The internal audit department monitors the implementation of our risk management policies on an ongoing basis to ensure our policies and implementation are effective and sufficient. It identifies any material risks and makes recommendations on the improvement and rectification plans and measures and conducts follow-up audits with regard to the identified issues to ensure that the planned remedial measures have been duly implemented. The internal audit department directly reports the audit and risk findings and follow-up status to the Audit and Risk Committee on an annual basis and on needed basis of major audit and risk findings. Arrangements are in place to identify, evaluate and manage significant risks including facilitating employees of the Company to raise, in confidence, concerns about possible improprieties in financial reporting, internal control or other matters of the Company. Our management, under the supervision of our Board or a committee of our Board takes reasonable steps to (i) monitor compliance with the Corporate Governance Code, and (ii) when appropriate, impose and enforce appropriate disciplinary measures for violations of the Corporate Governance Code.





The Board had conducted an annual review of the effectiveness of the risk management and internal control system of the Company in respect of the Reporting Period and considered the system effective and adequate.

#### JOINT COMPANY SECRETARIES

Ms. Ting Wu ("**Ms. Wu**"), the joint company secretary, is responsible for advising the Board on corporate governance matters and ensuring that Board policy and procedures, and applicable laws, rules and regulations are followed.

In order to uphold good corporate governance and ensure compliance with the Listing Rules and applicable Hong Kong laws, the Company also engages Ms. Wing Nga Ho ("**Ms. Ho**"), as the joint company secretary to assist Ms. Wu in discharging the duties of a company secretary of the Company. Ms. Ho's primary contact person at the Company is Ms. Wu, the chief financial officer of the Company. For the Reporting Period, Ms. Wu and Ms. Ho have undertaken not less than 15 hours of relevant professional training respectively in compliance with Rule 3.29 of the Listing Rules.

Ms. Ho has over 25 years of experience in corporate governance services. She currently serves as the Managing Director of Computershare Hong Kong Investor Services Limited and the joint company secretary and company secretary for various companies listed on the Stock Exchange.

Ms. Ho obtained a master's degree in corporate governance from the Hong Kong Polytechnic University in December 2006 and became an associate of The Hong Kong Chartered Governance Institute (the "**HKCGI**", previously known as the Hong Kong Institute of Chartered Secretaries) in the same month. In March 2015, Ms. Ho became a fellow of both the HKCGI and The Chartered Governance Institute. She is also a holder of the practitioner's endorsement of HKCGI and a member of The Hong Kong Institute of Directors.

#### SHAREHOLDERS' RIGHTS

#### Convening of Extraordinary General Meetings ("EGM") by Shareholders and Putting Forward Proposal

Pursuant to Article 10.3 of the Articles of Association, the Board may, whenever it thinks fit, convene an extraordinary general meeting. General meetings shall also be convened on the written requisition of any one or more members holding together, as at the date of deposit of the requisition, shares representing not less than one-tenth of the voting rights, on a one vote per share basis, of the Company which carry the right of voting at general meetings of the Company. The written requisition shall be deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office of the Company, specifying the objects of the meeting and the resolutions to be added to the meeting agenda, and signed by the requisitionist(s).



If the Board does not within 21 days from the date of deposit of the requisition proceed duly to convene the meeting to be held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them, may convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to them by the Company.

There are no provisions in the Articles of Association or in the BVI Companies Act for putting forward proposals of new resolutions by Shareholders at general meetings. Shareholder(s) who wish to move a resolution may request the Company to convene an extraordinary general meeting in accordance with the procedures set out in the preceding paragraph. For proposing a person for election as a Director, please refer to the "Procedures for Shareholders to propose a person for election as a director of the Company" posted on the Company's website.

#### **Putting Forward Enquiries to the Board and Contact Details**

For putting forward any enquiries to the Board of the Company, Shareholders may send written enquiries to the Company. The Company will not normally deal with verbal or anonymous enquiries.

Shareholders may send their enquiries or requests as mentioned above to the following:

- Address: Level 8, Block A, 33 Caobao Road, Shanghai, China, 200235 (For the attention of the Board of Directors)
- Email: IR@dominos.com.cn

Shareholders may direct their enquiries about their shareholdings in the Company to the Company's Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, via Online Feedback, a web-based enquiry form (https://www.computershare.com/hk/en/online\_feedback) or calling its hotline at +852 2862 8555, or going in person to its public counter at Shop 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

#### COMMUNICATION WITH SHAREHOLDERS AND INVESTORS RELATIONS

The Company considers that effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company also recognizes the importance of timely and non-selective disclosure of information, which will enable Shareholders and investors to make the informed investment decisions.

The annual general meeting of the Company provides opportunity for the Shareholders to communicate directly with the Directors. The chairman of the Company and the chairmen of the Board committees of the Company will attend the annual general meetings to answer Shareholders' questions. The Auditor will also attend the annual general meetings to answer questions about the conduct of the audit, the preparation and content of the auditor's report, the accounting policies and auditor independence.




# **CORPORATE GOVERNANCE REPORT**

To promote effective communication, the Company has adopted a shareholders' communication policy (the "Shareholders' Communication Policy") which aims to facilitate the Board to achieve the following, among others: (i) maintaining an on-going dialogue with Shareholders and encouraging Shareholders to communicate actively with the Company; (ii) promoting effective communication with Shareholders and other stakeholders; and (iii) encouraging Shareholders to engage actively with the Company and to exercise their rights as shareholders effectively.

During the Reporting Period, the Company has reviewed the implementation and effectiveness of the Shareholders' Communication Policy. The Company is of the view that the Shareholders' Communication Policy has facilitated sufficient Shareholders' communication and considered the policy is effective and adequate.

## CHANGES TO CONSTITUTIONAL DOCUMENTS

The Articles of Association of the Company were adopted on November 29, 2022, with effect from registration by the Registrar of Corporate Affairs in the BVI immediately prior to the Listing. During the period from the Listing Date to the end of the Reporting Period, no other changes have been made to the said Articles of Association. The latest version of the Articles of Association is available on the Company's website and the Stock Exchange's website.

#### To the Shareholders of DPC Dash Ltd

(Incorporated in the British Virgin Islands with limited liability)

#### OPINION

#### What we have audited

The consolidated financial statements of DPC Dash Ltd (the "Company") and its subsidiaries (the "Group"), which are set out on pages 79 to 178, comprise:

- the consolidated balance sheet as at December 31, 2023;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the consolidated financial statements, comprising material accounting policy information and other explanatory information.

#### **Our opinion**

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31 2023, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.



## **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter identified in our audit is related to the impairment assessment of plant and equipment and right-of-use assets for operations of stores.

#### **Key Audit Matter**

# Impairment assessment of plant and equipment and right-of-use assets for operations of stores

Refer to Note 4(a) (Impairment of plant and equipment, right-of-use assets, and other intangible assets), Note 8 (Other income and other losses, net), Note 13 (Plant and equipment), Note 14 (Leases) and Note 36.5 (Impairment of non-financial assets), to the Group's consolidated financial statements.

As at 31 December 2023, the Group had plant and equipment and right-of-use assets of approximately RMB625.5 million and RMB967.3 million, respectively, which are mainly for the Group's operations of stores in different regions or cities in mainland China.

For the purpose of impairment assessment, management considers each of the stores is a separate cash generating unit ("CGU") and reviewed the financial performance of each store individually to identify any stores with impairment indicators and performed impairment assessment on those stores accordingly.

The recoverable amount of each store with impairment indicators identified is assessed by management based on the value-in-use ("VIU") calculation of the relevant CGU. Such calculations involved the adoption of certain key assumptions and estimates about the future results of each store (such as revenue growth rates, cost and expenses-to-revenue ratios and discount rates etc.).

How our audit addressed the Key Audit Matter

We obtained an understanding on the management's internal controls and processes of the impairment assessment, and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and level of other inherent risk factors, such as complexity, subjectivity, changes, and susceptibility to management bias.

We evaluated management's key controls in respect of the impairment assessment, including the determination of CGU, the identification of impairment indicators, the preparation of cash flow forecast, and assumptions used in the calculation of VIU.

We conducted a retrospective review and compared the current year actual financial results of those stores subject to impairment assessment with the prior year forecast to consider, with hindsight, whether key assumptions included in that forecast had been subject to management bias, and to assess the effectiveness of management's estimation process.

We assessed management's cash flow forecasts and the calculation of the recoverable amount of each store subject to impairment assessment by:

 assessing the key assumptions (i.e. the revenue growth rates and the cost and expenses-torevenue ratios) by comparing them with the historical operating results and future operating plans of each store;

#### **Key Audit Matter**

How our audit addressed the Key Audit Matter

Based on the results of the impairment assessment, the Group has recognized provisions for impairment losses on plant and equipment and right-of-use assets of approximately RMB5.94 million and RMB3.12 million, respectively for the year ended December 31, 2023.

We focus on this area because of the significance of the carrying amounts of these assets in the consolidated financial statements and high degree of uncertainties associated with estimating the future operating performance of these CGUs, including the complexity and subjectivity of management estimates involved in determining the recoverable amounts of the related assets.

- assessing the discount rates by reference to external data (including the risk factor of comparable companies and market risk premium); and
- testing the mathematical accuracy of the recoverable amount calculations.

We assessed management's sensitivity analysis to evaluate the assumptions to which the outcomes of the recoverable amount were more sensitive and the degree to which and likelihood that these assumptions might move to trigger an impairment.

Based on the works performed, we found the management's judgements and estimates adopted in the impairment assessment to be supported by the evidence we obtained.

#### **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



# RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is CHAN Chiu Kong, Edmond.

**PricewaterhouseCoopers** Certified Public Accountants

Hong Kong, March 27, 2024

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2023

Note2023 RME'0002022 RME'000Revenue53,050,7152,020,789Raw materials and consumables cost18(836,796)(549,721)Staff compensation expenses7(1,178,681)(785,040)Depreciation of right-of-use assets14(236,855)(190,633)Depreciation of plant and equipment13(159,796)(120,692)Amortization of intangible assets15(51,125)(47,476)Utilities expenses(114,823)(82,984)(116,809)Advertising and promotion expenses(114,823)(22,984)Variable lease rental payment, short-term rental and other related expenses(70,843)(25,847)Other expenses6(130,907)(122,760)Pair value change of financial liabilities at fair value through profit or loss ("FVPL")25119,331(1,868)Other income834,01541,685Other losses, net8(19,809)(11,466)Finance costs, net9(54,645)(78,321)Profit/(loss) before income tax urreny translation differences23(6,047)Curreny translation differences23(6,047)(24,897)Item that may be subsequently reclassified to profit or loss23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Item that may not be subsequently reclassi		Year ended December 31		
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Amortization of intangible assets15(51,125)(47,476)Utilities expenses(114,823)(82,984)Advertising and promotion expenses(1159,214)(116,809)Store operation and maintenance expenses(188,892)(129,750)Variable lease rental payment, short-term rental and other related expenses(70,843)(25,847)Other expenses6(130,907)(122,760)Fair value change of financial liabilities at fair value through profit or loss ("FVPL")25119,331(1,858)Other income834,01541,685Other income834,01541,685Other income8(19,809)(11,466)Finance costs, net9(54,645)(78,321)Profit/(loss) before income tax the Company2,275(200,883)Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2323-(70)Other comprehensive income/(loss) for the year, net of tax2,7813(47,543)Total comprehensive income/(loss) for the year, attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Depreciation of right-of-use assets	14	(236,855)	(190,633)
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Fair value change of financial liabilities at fair value through profit or loss ("FVPL")25119,331(1,858)Other income834,01541,685Other losses, net8(19,809)(11,466)Finance costs, net9(54,645)(78,321)Profit/(loss) before income tax income tax expense2,275(200,883)Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may not be subsequently reclassified to profit or loss Currency translation differences23(6,047)Currency translation differences23(6,047)(24,897)Currency translation differences23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	related expenses		(70,843)	(25,847)
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Other income834,01541,685Other losses, net8(19,809)(11,466)Finance costs, net9(54,645)(78,321)Profit/(loss) before income tax2,275(200,883)Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)Curancy translation differences23(6,047)(24,897)Curancy translation differences23-(70)Other comprehensive income/(loss) for the year, red trisk change23-(70)Other comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Fair value change of financial liabilities at fair value			
Other losses, net8(19,809)(11,466)Finance costs, net9(54,645)(78,321)Profit/(loss) before income tax2,275(200,883)Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	through profit or loss ("FVPL")	25	119,331	(1,858)
Finance costs, net9(54,645)(78,321)Profit/(loss) before income tax2,275(200,883)Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)Currency translation differences23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Other income	8	34,015	41,685
Profit/(loss) before income tax2,275(200,883)Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(22,576)Currency translation differences23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Other losses, net	8	(19,809)	(11,466)
Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Finance costs, net	9	(54,645)	(78,321)
Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)				
Income tax expense10(28,878)(21,749)Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Profit/(loss) before income tax		2,275	(200,883)
Loss for the year attributable to equity holders of the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23–(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)		10		
the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	i			
the Company(26,603)(222,632)Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Loss for the year attributable to equity holders of			
Other comprehensive income/(loss): Item that may be subsequently reclassified to profit or loss Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	• • •		(26,603)	(222,632)
Item that may be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss2333,860(22,576)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	the company		(20,003)	(222,052)
Item that may be subsequently reclassified to profit or loss23(6,047)(24,897)Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss2333,860(22,576)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	Other comprehensive income/(loss):			
Currency translation differences23(6,047)(24,897)Item that may not be subsequently reclassified to profit or loss2333,860(22,576)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	-			
Item that may not be subsequently reclassified to profit or loss33,860(22,576)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)		22	(6.047)	(24 807)
profit or loss2333,860(22,576)Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders(270,175)(270,175)	-	23	(0,047)	(24,097)
Currency translation differences2333,860(22,576)Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holderscequity holders11				
Changes in the fair value attributable to own credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)		72	22.860	(22 576)
credit risk change23-(70)Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)		25	55,000	(22,570)
Other comprehensive income/(loss) for the year, net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)	-	22		(70)
net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)		25	-	(70)
net of tax27,813(47,543)Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company1,210(270,175)				
Total comprehensive income/(loss) for the year attributable to equity holders of the Company1,210(270,175)Loss per share for loss attributable to equity holders of the Company611	-			
attributable to equity holders of the Company 1,210 (270,175)   Loss per share for loss attributable to equity holders of the Company Image: Company Image: Company	net of tax		27,813	(47,543)
attributable to equity holders of the Company 1,210 (270,175)   Loss per share for loss attributable to equity holders of the Company Image: Company Image: Company				
Loss per share for loss attributable to equity holders of the Company	•			
of the Company	attributable to equity holders of the Company		1,210	(270,175)
of the Company				
- Basic and diluted loss per share (RMB) 11 (0.22) (2.34)				
	– Basic and diluted loss per share (RMB)	11	(0.22)	(2.34)

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# **CONSOLIDATED BALANCE SHEET**



As at December 31, 2023

		As at December 31		
	Note	2023	2022	
		RMB'000	RMB'000	
ASSETS				
Non-current assets				
Plant and equipment	13	625,547	496,004	
Right-of-use assets	14	967,277	764,815	
Intangible assets	15	1,228,638	1,242,399	
Prepayment and deposits	20	56,320	40,456	
Deferred income tax assets	28	52,972	37,154	
		2,930,754	2,580,828	
Current assets				
Inventories	18	73,331	66,879	
Trade receivables	19	9,752	8,291	
Prepayment, deposits and other receivables	20	112,675	69,150	
Cash and bank balances	21	1,019,243	544,461	
		1,215,001	688,781	
Total assets		4,145,755	3,269,609	
EQUITY				
Equity attributable to equity holders of the Com	any			
Share capital	22	879,043	655,061	
Share premium	22	2,254,958	1,162,036	
Other reserves	22	89,110	40,023	
Accumulated losses	20	(1,122,249)	(1,091,161)	
Shares held for restricted share units ("RSUs")	22	(1,731)	(12,834)	
		(17.0.1)	(12,004)	
Total equity		2,099,131	753,125	

# **CONSOLIDATED BALANCE SHEET**

As at December 31, 2023

		As at December 31		
	Note	2023	2022	
		RMB'000	RMB'000	
LIABILITIES				
Non-current liabilities				
Borrowings	24	200,000	200,000	
Financial liabilities at fair value through profit or loss	25	-	858,894	
Lease liabilities	14	808,780	649,975	
Other payables	27	20,757	12,184	
		1,029,537	1,721,053	
Current liabilities				
Lease liabilities	14	229,399	180,247	
Trade payables	26	153,904	126,746	
Contract liabilities	5(a)	44,911	31,119	
Accruals and other payables	27	571,107	440,700	
Current income tax liabilities		17,766	16,619	
		1,017,087	795,431	
Total liabilities		2,046,624	2,516,484	
Total equity and liabilities		4,145,755	3,269,609	
Net current assets/(liabilities)		197,914	(106,650)	

The financial statements were approved by the Board of Directors on March 27, 2024 and were signed on its behalf.

Yi Wang

Director

Frank Paul Krasovec

Director

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended December 31, 2023

			Attri	butable to owne	ers of the Com	pany	
		Share	Share	Shares held	Other	Accumulated	Total
	Note	capital	premium	for RSUs	reserves	losses	equity
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Balance at January 1, 2022		651,496	1,143,738	(12,834)	44,006	(868,529)	957,877
Comprehensive loss							
Loss for the year		-	-	-	-	(222,632)	(222,632)
Change in fair value of convertible senior ordinary shares due to	2						
credit risk changes	23	_	_	-	(70)	_	(70)
Other comprehensive loss	23	_	_	-	(47,473)	_	(47,473)
Total comprehensive loss Transactions with owners					(47,543)	(222,632)	(270,175)
Issuance of shares to directors for							
compensation	22	2,151	11,044		(2,231)		10,964
Share-based compensation	22	2,131	11,044	_	(2,231)	_	10,904
expenses for director services	29	_	_	_	7,066	_	7,066
Issuance of ordinary shares for	29				7,000		7,000
RSUs	29	1,414	7,254	-	(8,668)	-	-
Share-based compensation							
expenses for employees	29		-		47,393	-	47,393
Total transactions with owners		3,565	18,298	_	43,560	_	65,423
Balance at December 31, 2022		655,061	1,162,036	(12,834)	40,023	(1,091,161)	753,125

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended December 31, 2023

		Attributable to owners of the Company					
	Note	Share capital RMB'000	Share premium RMB'000	Shares held for RSUs RMB'000	Other reserves RMB'000	Accumulated losses RMB'000	Total equity RMB'000
Balance at January 1, 2023		655,061	1,162,036	(12,834)	40,023	(1,091,161)	753,125
Comprehensive income/(loss)							
Loss for the year		_	_	_	_	(26,603)	(26,603)
Other comprehensive income	23	_	-	-	27,813	-	27,813
Total comprehensive income		_	_	_	27,813	(26,603)	1,210
						(20/000)	.,
Transactions with owners							
Issuance of ordinary shares upon							
global offering, net of issuance							
costs	22	93,670	428,647	-	-	-	522,317
Issuance of ordinary shares for							
RSUs	22	4,040	12,425	(1,731)	(14,734)	-	-
Transfer of vested RSUs	22	-	37,798	12,834	(50,632)	-	-
Issuance of shares to directors for							
compensation	22	1,829	9,248	-	(11,077)	-	-
Conversion of convertible senior							
ordinary shares to ordinary							
shares	22	124,443	604,804	-	4,485	(4,485)	729,247
Share-based compensation							
expenses for director services	29	-	-	_	5,987	_	5,987
Share-based compensation							
expenses for employees	29	-	-	-	87,245	-	87,245
Total transactions with owners		223,982	1,092,922	11,103	21,274	(4,485)	1,344,796
Balance at December 31, 2023		879,043	2,254,958	(1,731)	89,110	(1,122,249)	2,099,131

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# **CONSOLIDATED CASH FLOW STATEMENT**



For the year ended December 31, 2023

	Year ended December 31		
	Note	2023	2022
		RMB'000	RMB'000
Cash flows from operating activities			
Cash generated from operations	30(a)	579,635	333,438
Income tax paid		(43,549)	(35,225)
Net cash generated from operating activities		536,086	298,213
Cash flows from investing activities			
Cash flows from investing activities Purchase of plant and equipment		(287,623)	(195,228)
Purchase of intangible assets		(28,580)	(15,372)
Interest received		12,273	3,367
Increase in short-term time deposits with original		12,275	5,507
maturities over three months		(428,191)	_
Net cash used in investing activities		(732,121)	(207,233)
Cash flows from financing activities			
Rental deposit payment		(20,613)	(10,168)
Proceeds from borrowings	30(c)	-	200,000
Repayment to borrowings	30(c)	-	(180,000)
Payment of principal element of lease liabilities	30(c)	(218,129)	(167,566)
Payment of interest element of lease liabilities	30(c)	(58,921)	(53,575)
Interests paid	30(c)	(9,680)	(11,438)
Payment of listing expense		(24,501)	(1,828)
Proceeds from issuance of ordinary shares	22	548,921	_
Net cash generated from/(used in) financing activit	ies	217,077	(224,575)
Net increase/(decrease) in cash and cash equivalen	ts	21,042	(133,595)
Cash and cash equivalents at beginning of year	21	544,247	656,672
Exchange difference on cash and cash equivalents		21,749	21,170
Cash and cash equivalents at end of year	21	587,038	544,247
Cash at bank and in hand at end of year	_ /	1,019,243	544,461
Less: Short-term time deposits with original maturities		1,013,243	544,401
over three months and restricted cash at end of year		(432,205)	(214)

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## **1 GENERAL INFORMATION**

DPC Dash Ltd (the "Company") (previously named Dash Brands Ltd.) is a limited liability company incorporated in British Virgin Islands on April 30, 2008. The address of its registered office is Kingston Chambers, P.O.Box 173 Road Town, Tortola, British Virgin Islands.

The Company, an investment holding company, and its subsidiaries (collectively, the "Group") are principally engaged in the operation of fast food restaurant chains in the People's Republic of China (the "PRC").

Dash DPZ China Limited ("DPZ China") held 100% equity interests in Pizzavest China Ltd., which was Domino's Pizza's master franchisee in Mainland China, the Hong Kong Special Administrative Region of China and the Macau Special Administrative Region of China.

The master franchise agreement with Domino's Pizza International Franchising Inc. ("DPIF") provides the Group with the exclusive right to develop and operate Domino's Pizza stores and to use and license Domino's system and the associated trademarks in the operation of the pizza stores in Mainland China, the Hong Kong Special Administrative Region of China and the Macau Special Administrative Region of China. The term of the master franchise agreement continues until June 1, 2027 and is renewable for two additional 10-year terms, subject to the fulfilment of certain conditions.

The Company's shares have been listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Listing") since March 28, 2023.

The consolidated financial statements are presented in thousands of Renminbi ("RMB'000") unless otherwise stated. The consolidated financial statements have been approved for issue by the Board of Directors on March 27, 2024.

## 2 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with IFRS Accounting Standards ("IFRS") and interpretations issued by IFRS Interpretations Committee ("IFRSIC") applicable to companies reporting under IFRS. The financial statements comply with IFRS as issued by the International Accounting Standards Board ("IASB") and the disclosure requirements of Hong Kong Companies Ordinance Cap. 622.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 2 BASIS OF PREPARATION (Continued)

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain financial liabilities at fair value through profit or loss which are carried at fair value.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

## (a) New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current reporting period. The Group did not have to change its accounting policies as a result of adopting these standards.

		Effective for annual periods beginning on or after
IFRS 17	Insurance Contracts	January 1, 2023
IAS 8 (Amendments)	Definition of Accounting Estimates	January 1, 2023
IAS 12 (Amendments)	International Tax Reform – Pillar Two Model Rules	January 1, 2023
IAS 12 (Amendments)	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	January 1, 2023
IAS 1 and IFRS Practice	Disclosure of Accounting Policies	January 1, 2023
Statement 2 (Amendments)	Disclosure of Accounting Policies	Sandary 1, 2025

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 2 BASIS OF PREPARATION (Continued)

# (b) New standards and amendments to standards and interpretations not yet adopted

The following new standards, new interpretations and amendments to standards and interpretations have been issued but are not effective for the financial year beginning January 1, 2023 and have not been early adopted by the Group in preparing these consolidated financial statements.

		Effective for annual periods beginning on or after
IAS 1 (Amendments)	Non-current Liabilities with Covenants	January 1, 2024
IAS 1 (Amendments)	Classification of Liabilities as Current or Non-current	January 1, 2024
IFRS 16 (Amendments)	Leases Liability in a Sale and Leaseback	January 1, 2024
IAS 7 and IFRS 7 (Amendments)	Supplier Finance Arrangements	January 1, 2024
IAS 21 (Amendments)	Lack of Exchangeability	January 1, 2025
IFRS 10 and IAS 28 (Amendments)	Sale or Contribution of Assets Between an Investor and Its Associate or Joint Venture	To be determined

The Group has already commenced an assessment of the impact of these new or amended standards. According to the preliminary assessment made by the directors of the Company (the "Directors"), no significant impact on the financial performance and position of the Group is expected when they become effective.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## **3 FINANCIAL RISK MANAGEMENT**

### **3.1 Financial risk factors**

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. Risk management is carried out by the Broad of Directors.

### (a) Market risk

#### (i) Foreign exchange risk

The Group's businesses are principally conducted in RMB, which is exposed to foreign currency risk with respect to transactions denominated in currencies other than RMB. Foreign exchange risk arises from future commercial transactions and recognized assets and liabilities denominated in a currency that is not the functional currency of the relevant group entity. During the years ended December 31, 2023 and 2022, the Group has not entered into any derivative instruments to hedge its foreign exchange exposures.

The following table shows the monetary assets held by the Group which are denominated in a currency other than the functional currency of the respective group entities:

			As at Dec	ember 31
	Functional currency	Currency denomination	2023 RMB'000	2022 RMB'000
Cash and bank balances	US\$	RMB	367,094	2,049
Cash and bank balances	RMB	US\$	603	592
			367,697	2,641

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

#### (a) Market risk (Continued)

#### (i) Foreign exchange risk (Continued)

As at Dec 31,2023, if US\$ had strengthened/weakened by 5% against the RMB, with all other variables held constant, profit before income tax for the year would have been RMB18,325,000 lower/higher respectively, mainly as a result of the net foreign exchange losses/gains on translation of RMB-denominated cash and bank balances.

As at Dec 31, 2022, if US\$ had strengthened/weakened by 5% against the RMB, with all other variables held constant, loss before income tax for the year would have been approximately RMB73,000 higher/lower, mainly as a result of the net foreign exchange losses/gains on translation of RMB-denominated cash and bank balances.

#### (ii) Interest rate risk

The Group's interest rate risk mainly arises from borrowings, cash and bank balances and financial liabilities measured at FVPL. As at December 31, 2023, all of the Group's borrowings are obtained at variable rates (2022: variable) and expose the Group to cash flow interest-rate risk. The Group does not hedge its cash flow and fair value interest rate risk. Financial liabilities measured at FVPL expose the Group to fair value interest rate risk before conversion into ordinary shares of the company. Please refer to Notes 24 and 25 for the details of these financial liabilities.

As at December 31, 2023, if the Group's interest rates on borrowings obtained at variable rates had been higher/lower by 0.5 percentage point, profit before income tax for the year would have been approximately RMB1,000,000 lower/higher.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

## (b) Credit risk

The credit risk of the Group mainly arises from cash and bank balances, rental and other deposits, and receivables. The carrying amounts of each financial asset represent the Group's maximum exposure to credit risk in relation to financial assets.

#### (i) Risk management

The Group has policies in place to ensure that credit terms are made to customers with an appropriate credit history and the Group performs periodic credit evaluations of its customers.

The Group's cash and bank balances were deposited with high quality financial and other institutions with sound credit ratings. Therefore, the Group does not expect material losses arising from non-performance by these counterparties.

For rental deposits, the Group signed lease contracts with big department stores and real estate management companies with relatively high credibility. Hence, the Group does not expect material losses arising from non-performance by these counterparties.

#### (ii) Impairment of financial assets

#### Cash and bank balances

While cash and bank balances are also subject to the impairment requirements of IFRS 9, management considered the expected credit loss rates to be immaterial and the identified impairment loss was immaterial as substantially all of the Group's bank deposits were deposited with major financial and other institutions which management believes are of high-credit-quality without significant credit risk.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

#### (b) Credit risk (Continued)

#### (ii) Impairment of financial assets (Continued)

Trade receivables

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are based on the payment profiles of sales over a period of 36 months before December 31, 2023 and 2022 respectively and the corresponding historical credit losses experienced within these periods. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the GDP and the unemployment rate of China in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors.

Trade receivables are primarily amounts due from third-party platforms in connection with the sales of our products in the ordinary course of business. Trade receivables are presented net of allowance for doubtful accounts. The Group maintains an allowance for doubtful accounts which reflects its best estimate of amounts that potentially will not be collected. The Group determines the allowance for doubtful accounts by taking into consideration various factors including but not limited to historical collection experience and creditworthiness of customers. Trade receivable balances are written off after all collection efforts have been exhausted.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

#### (b) Credit risk (Continued)

#### (ii) Impairment of financial assets (Continued)

On that basis, the loss allowance at December 31, 2023 and 2022 was determined as follows.

	Aging within 30 days	Total
As at December 21, 2022		
As at December 31, 2023		
Expected loss rate (%)	2.03%	2.03%
Gross carrying amount (RMB'000)	9,954	9,954
Loss allowance (RMB'000)	(202)	(202)
As at December 31, 2022		
Expected loss rate (%)	2.27%	2.27%
Gross carrying amount (RMB'000)	8,483	8,483
Loss allowance (RMB'000)	(192)	(192)

Movements in the loss allowances for trade receivables are as follows:

	Year ended December 31		
	2023	2022	
	RMB'000	RMB'000	
Opening loss allowance at			
beginning of the year	(192)	(82)	
Increase in the allowance recognized in			
profit or loss during the year	(10)	(110)	
Closing loss allowance at end			
of the year	(202)	(192)	

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

#### (b) Credit risk (Continued)

#### (ii) Impairment of financial assets (Continued)

When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables.

Impairment losses on trade receivables are presented within other losses, net. Subsequent recoveries of amounts previously written off are credited against the same line item.

#### Other financial assets at amortized cost

The Group's other financial assets carried at amortized cost include rental deposits in the consolidated balance sheet. The impairment loss of rental deposits is measured based on the twelve months expected credit loss. The twelve months expected credit loss is the portion of lifetime expected credit loss that results from default events on a financial instrument that are possible within twelve months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime expected credit loss.

To assess whether there is a significant increase in credit risk, the Group compares risk of a default occurring on the assets as at the reporting date with the risk of default as at the date of initial recognition. Especially the following indicators are incorporated:

- actual or expected significant adverse changes in business, financial economic conditions that are expected to cause a significant change to the counter-parties' ability to meet its obligation;
- actual or expected significant changes in the operating results of the counter-parties;
- significant changes in the expected performance and behaviour of the counter-parties, including changes in the payment status of the counter parties.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

#### (b) Credit risk (Continued)

#### (ii) Impairment of financial assets (Continued)

The loss allowance as at December 31, 2023 and 2022 was determined as follows for other financial assets:

	Current	Non-current	Total
As at December 31, 2023			
Expected loss rate (%)	3.32%	1.88%	2.23%
Gross carrying amount-Rental	5.52 /0	1.00 /0	2.25 /0
deposits (RMB'000)	10,715	57,400	68,115
Gross carrying amount-Others			
(RMB'000)	7,592	_	7,592
Loss allowance (RMB'000)	(608)	(1,080)	(1,688)
As at December 31, 2022			
Expected loss rate (%)	1.24%	1.13%	1.15%
Gross carrying amount-Rental			
deposits (RMB'000)	8,829	40,917	49,746
Gross carrying amount-Others			
(RMB'000)	3,938	_	3,938
Loss allowance (RMB'000)	(158)	(461)	(619)

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

#### (b) Credit risk (Continued)

#### (ii) Impairment of financial assets (Continued)

Movements in the loss allowance for other financial assets at amortized cost are as follows:

	Rental deposits RMB'000	Others RMB'000	Total RMB'000
Closing loss allowance as at			
December 31, 2021	(467)	(31)	(498)
Increase in the allowance			
recognized in profit or			
loss during the year	(104)	(17)	(121)
Closing loss allowance as at			
December 31, 2022	(571)	(48)	(619)
Increase in the allowance			
recognized in profit or			
loss during the year	(865)	(204)	(1,069)
Closing loss allowance as at			
December 31, 2023	(1,436)	(252)	(1,688)

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

## (c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and availability of funding. Due to the dynamic nature of the underlying business, the Group aims at maintaining flexibility in funding by maintaining adequate amount of cash and cash equivalents.

The table below analyzes the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet dates to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Less than	Between 1 and 2	Between 2 and 3	Over 3	
	1 year	years	years	years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
As at December 31, 2023					
Borrowings and interest					
payments	9,353	205,463	_	_	214,816
Lease liabilities and interest payments	299,694	265,409	224,618	486,156	1,275,877
Trade payables (note 26)	153,904			-	153,904
Accruals and other payables (excluding	100,001				
salary and welfare payables and					
provision for restoration costs)	349,604	_	_	_	349,604
	812,555	470,872	224,618	486,156	1,994,201
As at December 31, 2022					
Borrowings and interest payments	9,600	9,600	205,707	_	224,907
Lease liabilities and interest payments	230,537	206,334	172,348	383,815	993,034
Trade payables (note 26)	126,746	_	_	_	126,746
Accruals and other payables (excluding					
salary and welfare payables and					
provision for restoration costs)	310,717	-	-	-	310,717
Financial liabilities at FVPL (note 25)	-	936,182	-	-	936,182
	677,600	1,152,116	378,055	383,815	2,591,586

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may return capital to shareholders, issue new shares or draw down of new borrowings.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as total borrowing divided by total equity.

The gearing ratios at December 31, 2023 and 2022 were as follows:

	As at December 31	
	2023 2	
	RMB'000	RMB'000
Total borrowings	200,000	200,000
Total equity	2,099,131	753,125
Gearing ratio	10%	27%

The decrease in gearing ratio was primarily due to issuance of ordinary shares upon global offering in March 2023 and the conversion of convertible senior ordinary shares to ordinary shares, which increased the balance of total equity.

#### **3.3 Fair value measurement**

The table below analyzes financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



#### 3 FINANCIAL RISK MANAGEMENT (Continued)

### 3.3 Fair value measurement (Continued)

The nominal values less any estimated credit adjustments for financial assets and liabilities with a maturity of less than one year are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

The following table summarizes the level inputs information of financial liabilities at December 31, 2023 and 2022.

		As at December 31				
		2023			2022	
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
	inputs	inputs	inputs	inputs	inputs	inputs
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Convertible senior						
ordinary shares	-	-	-	-	-	858,894

Please refer to Note 25 for the methodology and key assumptions as adopted by management in determining the fair value of these financial liabilities.

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the consolidated financial statements requires the use of accounting estimates, which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Group's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

# (a) Impairment of plant and equipment, right-of-use assets and other intangible assets

The Group assesses whether there are any indicators of impairment for all non-financial assets at the end of each reporting period. Non-financial assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its valuein-use. The calculation of the fair value less costs of disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value-in-use calculations are undertaken, management must estimate the expected future cash flows from the asset or cashgenerating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

#### (b) Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the recoverable amount of the group of CGUs to which goodwill has been allocated.

For the purposes of impairment testing, goodwill has been allocated to the group of CGUs that is expected to generate future economic benefits.

The recoverable amount of the group of CGUs of the Group are determined based on value-inuse calculations. Detailed information of the basis of recoverable amounts and major underlying assumptions are set out in note 15. Management of the Group believes that any reasonably possible change in any of these assumptions would not cause the recoverable amounts of the group of CGUs to fall below their carrying amounts.

# (c) Estimated useful lives and residual values of plant and equipment and intangible assets

The Group's management determines the estimated useful lives and residual values for the Group's plant and equipment and intangible assets. The estimates are based on the historical experience of the actual useful lives of plant and equipment and intangible assets of similar nature and functions. Management will increase the depreciation and amortization charges where useful lives are less than previously estimated lives. It will write off or writedown technically obsolete or non-strategic assets that have been abandoned or sold. Actual economic lives may differ from estimated useful lives. Periodic review could result in a change in depreciable and amortizable lives and therefore affect the depreciation and amortization charges in future periods.



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## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

### (d) Current and deferred income taxes

The Group is subject to income taxes in a few jurisdictions. Judgement is required in determining the provision for income taxes. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will affect the current and deferred income tax assets and liabilities in the period in which such determination is made.

Recognition of deferred income tax assets depends on the management's expectation of future taxable profit that will be available against which the deferred income tax assets can be utilized. The outcome of their actual utilization may be different.

# (e) Determination of fair value of the convertible senior ordinary shares

The convertible senior ordinary shares are not traded in an active market and their fair value is determined using valuation techniques. Management exercise its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting periods. For details of the key assumptions used and the impact of changes to these assumptions, refer to Note 25.

## (f) Recognition of share-based compensation expense

Share-based compensation includes stock appreciation rights, restricted share units, share options and IPO bonus. Significant estimates of key assumptions are required to be made by management in determining the recognition of expenses of these items. For details of the key assumptions used and the impact of changes to these assumptions, refer to Note 29.

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## 5 REVENUE AND SEGMENT INFORMATION

The Group is the exclusive master franchisee of Domino's Pizza in Mainland China, the Hong Kong Special Administrative Region of China and the Macau Special Administrative Region of China.

The chief operating decision-maker ("CODM") has been identified as the directors of the Company. The directors review the Group's internal reporting in order to assess performance and allocate resources. The directors have determined the operating segment based on these internal reports.

The directors consider the Group's operation from a business perspective and determine that the Group is managed as one single reportable operating segment.

During the year ended December 31, 2023, all the Group's revenue are generated from Mainland China.

	Year ended December 31	
	2023	2022
	RMB'000	RMB'000
Revenue from sales of goods and services recognized		
– at a point in time	3,050,715	2,020,789

## (a) Contract liabilities

The Group has recognized the following revenue-related contract liabilities:

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Contract liabilities	44,911	31,119

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 5 REVENUE AND SEGMENT INFORMATION (Continued)

### (a) Contract liabilities (Continued)

## (i) Revenue recognized in relation to contract liabilities

	Year ended December 31	
	2023 RMB'000	2022 RMB'000
Revenue recognized that was included in the		
balance of contract liabilities at the beginning of the year	31,037	23,127

Each order with customers is considered as a contract. All contracts entered by the Group are for periods of one year or less. The Group has applied the practical expedient as permitted by IFRS 15 and the transaction price allocated to the remaining performance obligations is not disclosed.

## (b) Non-current assets by geographical location

As at December 31, 2023 and 2022, most of the Group's non-current assets were located in Mainland China.

## (c) Accounting policy of revenue recognition

The Group recognizes revenue when control of goods have been transferred and services have been rendered.

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of returns, value-added tax and discounts, and after eliminating sales within the Group.

The Group generates revenue from sales of food and beverages through self-developed website and app, third-party platforms and retail stores. Sales of food and beverages are recognized at point in time upon when food and beverages are accepted by customers.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 5 REVENUE AND SEGMENT INFORMATION (Continued)

#### (c) Accounting policy of revenue recognition (Continued)

The Group establishes a customer loyalty incentive program which customers can earn award credits from each order. The award credits can be redeemed to deduct payment in next order. The Group also provides coupons to customer for compensation of late delivery, which can be redeemed for free food in the next order. Award credits and coupons for customers are accounted for as separate performance obligations and the fair value of the consideration received or receivable is allocated among the food and beverage sold, award credits and coupons based on their stand-alone selling price ("SSP"). The SSP of the food and beverage is directly observable and determined by the price that they are sold separately. The SSP of award credits and coupons is measured by reference to the amount for which the award credits and coupons could be sold separately considering the breakage based on the Group's best estimation. Such consideration is not recognized as revenue at the time of the initial sale transaction, but is deferred in "contract liabilities" and recognized as revenue when the award credits and coupons are redeemed and the Group's obligations have been fulfilled.

Any consideration payable to customers with no distinct goods or services received from those customers is recognized as a reduction of the revenue.

#### 6 OTHER EXPENSES

An analysis of other expenses is as follow:

	Year ended December 31	
	2023	2022
	RMB'000	RMB'000
Professional service expenses	21,650	9,087
Auditor's remuneration	5,413	2,534
Telecommunication and information		
technology related expenses	35,057	28,444
Travelling and related expenses	25,050	10,549
Listing expenses	19,443	54,743
Others	24,294	17,403
	130,907	122,760



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 7 STAFF COMPENSATION EXPENSES (INCLUDING DIRECTOR SERVICE EMOLUMENT)

	Year ended December 31	
	2023	2022
	RMB'000	RMB'000
Salaries, wages and bonuses	904,296	644,077
Contributions to pension plan (a)	64,308	44,901
Housing fund, medical insurance and other social insurance	67,680	48,431
Other benefits	7,128	7,925
Total salary-based expenses (b)	1,043,412	745,334
Share-based compensation (Note 29)	135,269	39,706
Total staff compensation expenses	1,178,681	785,040

### (a) Contributions to pension plan

For the year ended December 31, 2023, no forfeited contributions were available and utilised by the Group to reduce its future pension contributions (2022:nil).

## **Mainland China**

As stipulated under the relevant rules and regulations in Mainland China, the subsidiaries operating in Mainland China contribute to state-sponsored retirement plans for its employees. For the years ended December 31, 2023 and 2022, depending on the provinces of the employees' registered residences and their current region of work, the subsidiaries contributed certain percentages of the basic salaries of its employees and had no further obligations for the actual payment of pensions or post retirement benefits beyond the contributions. The state-sponsored retirement plans are responsible for the entire pension obligations payable to the retired employees.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

# 7 STAFF COMPENSATION EXPENSES (INCLUDING DIRECTOR SERVICE EMOLUMENT) (Continued)

#### (a) Contributions to pension plan (Continued)

#### Hong Kong

The Group has arranged for its Hong Kong employees to join the Mandatory Provident Fund Scheme (the "MPF Scheme"), a defined contribution scheme managed by an independent trustee. Under the MPF Scheme, the Group and its employees make monthly contributions to the scheme.

The Group has no further payment obligations once the contribution has been paid. The contributions are recognised as employee benefit expense when they are due.

#### (b) Total salary-based expenses

	Year ended December 31	
	2023	2022
	RMB'000	RMB'000
Salary-based expenses		
– Store level	819,591	577,289
– Corporate level	223,821	168,045
	1,043,412	745,334

#### (c) Five highest paid individuals

Details of the remunerations of the five highest paid individuals in the Group during the year are as follows:

	Year ended December 31	
	2023	2022
Director	1	1
Non-director	4	4
	5	5

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 7 STAFF COMPENSATION EXPENSES (INCLUDING DIRECTOR SERVICE EMOLUMENT) (Continued)

#### (c) Five highest paid individuals (Continued)

The five individuals whose emoluments were the highest in the Group for the year ended December 31, 2023, include 1 director (2022:1), whose emoluments are reflected in Note 34. The emoluments payable to the remaining 4 non-director highest paid individuals (2022: 4) are as follows:

	Year ended December 31	
	2023	2022
	RMB'000	RMB'000
Salaries and wages	8,045	7,559
Bonuses	14,359	7,981
Contributions to pension plan	171	184
Housing fund, medical insurance and other		
social insurance	148	225
Other benefits	752	706
Share-based compensation	31,077	23,097
	54,552	39,752

The emoluments fell within the following band:

	Year ended December 31	
	2023	2022
Emolument bands		
HKD6,000,001 to HKD6,500,000	-	1
HKD6,500,001 to HKD7,000,000	-	1
HKD7,500,001 to HKD8,000,000	-	1
HKD12,000,001 to HKD12,500,000	1	-
HKD12,500,001 to HKD13,000,000	1	_
HKD13,500,001 to HKD14,000,000	1	-
HKD21,500,001 to HKD22,000,000	1	-
HKD25,000,001 to HKD25,500,000	-	1
Total	4	4



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 8 OTHER INCOME AND OTHER LOSSES, NET

	Year ended December 31	
	2023	2022
	RMB'000	RMB'000
Other income		
Government grants (a)	9,748	8,366
Value-added tax additional deductions (b)	20,694	30,447
Interest income on discount of rental deposit	3,573	2,872
	34,015	41,685
		i
Other (losses)/gains, net		
Impairment charge of right-of-use assets (note 14)	(3,115)	(6,761)
Impairment charge of plant and equipment (note 13)	(5,943)	(1,378)
Impairment charge of intangible assets (note 15)	(990)	_
Net foreign exchange income/(losses) on operating activities	4,454	(2,670)
Loss on disposal of plant and equipment and intangible assets	(8,018)	(5,234)
Gain on termination of lease contracts	2,092	1,563
Loss on value-added-tax input tax transfer out	(4,763)	_
Others	(3,526)	3,014
Other losses, net	(19,809)	(11,466)

(a) Government grants mainly represented subsidy granted by the government authorities in the PRC. The Group has received all the government grants income and there was no future obligation related to these subsidy income.

(b) For the year ended December 31, 2023, these primarily comprised of the 5% or 10% (2022: 10% or 15%) additional deduction of input VAT from output VAT applicable to certain subsidiaries of the Group (as either producer service companies or consumer service companies).


For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 9 FINANCE COSTS, NET

	Year ended l	December 31
	2023	2022
	RMB'000	RMB'000
Interest income on cash at bank	15,896	3,367
Interest expenses	(69,655)	(65,886)
– Bank borrowings	(9,668)	(11,546)
– Lease liabilities (note 14)	(58,921)	(53,575)
– Long-term payables	(1,066)	(765)
Guarantee fee for bank borrowings (i)	-	(12,507)
Net foreign exchange losses on financing activities	(886)	(3,295)
	(54,645)	(78,321)

(i) In March 2022, the Company has repaid the bank borrowings which were secured by the corporate guarantee from one of the shareholders, Good Taste Limited and the personal guarantee from one of the directors of the Company, and the related guarantees were released accordingly. For the year ended December 31, 2023, the related guarantee fee charged to finance costs was nil (2022: RMB12,507,000).

### **10 INCOME TAX EXPENSE**

	Year ended December 31		
	2023	2022	
	RMB'000	RMB'000	
Current income tax			
– Mainland China corporate income tax	44,696	30,297	
Deferred income tax (note 28)	(15,818)	(8,548)	
Income tax expense	28,878	21,749	

### (i) B.V.I. profits tax

The Company is incorporated in the British Virgin Islands as an exempted company with limited liability under the Companies Law of the British Virgin Islands and, accordingly, is exempted from payment of British Virgin Islands income tax.

### (ii) Hong Kong profits tax

The Hong Kong profits tax rate applicable to the Group is 16.5%. No Hong Kong profits tax has been provided, as the Group have no assessable profit earned or derived in Hong Kong during the year ended December 31, 2023 (2022: 16.5%).

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 10 INCOME TAX EXPENSE (Continued)

#### (iii) Cayman Islands profits tax

The Company's subsidiary incorporated in the Cayman Islands is an exempted company with limited liability and, accordingly, is exempted from payment of the Cayman Islands income tax.

#### (iv) Mainland China corporate income tax ("CIT")

CIT is provided on the taxable income of entities within the Group incorporated in Mainland China. Except as disclosed below, the corporate income tax rate applicable to the subsidiaries incorporated in Mainland China is 25% for the year ended December 31, 2023 (2022: 25%). Certain subsidiaries of the Group are qualified as small and micro businesses and enjoy preferential income tax rate as approved by the local tax authorities with effect from the respective dates of their establishment. The tax rate is 5% on taxable income for the year ended December 31, 2023 (2022: 2.5% on taxable income for the first RMB1,000,000, and tax rate of 5% on taxable income for the subsequent RMB1,000,000 to RMB3,000,000).

A reconciliation from profit/(loss) before income tax to tax charges is set out below:

	Year ended December 31		
	2023	2022	
	RMB'000	RMB'000	
Profit/(loss) before income tax	2,275	(200,883)	
Tax calculated at tax rates applicable to loss in			
the respective jurisdictions	(10,961)	(20,023)	
Expenses not deductible for tax purpose <sup>(i)</sup>	32,850	12,183	
Temporary differences and tax losses for which no			
deferred income tax assets were recognized	28,374	35,058	
Recognition of previously temporary differences	(7,771)	_	
Utilization of previous unrecognized tax losses	(13,957)	(4,946)	
Differences of year-end final settlement	343	(523)	
Tax expense	28,878	21,749	

(i) Expenses not deductible for tax purpose mainly included share-based compensation and expenses not eligible for tax deduction.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



#### 10 INCOME TAX EXPENSE (Continued)

# (v) The Organisation for Economic Co-operation and Development (OECD) Pillar Two model rules

The Group has operation in Mainland China. It is within the scope of the OECD Pillar Two model rules. As of the reporting date, there is no public announcement in Mainland China.

The Group applies the exception to recognizing and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes, as provided in the amendments to IAS 12 issued in May 2023.

Since the Pillar Two legislation in the jurisdictions that the Group operates in was not enacted or substantively enacted as at the reporting date, and due to the uncertainty of the announcement of the legislation and the complexities in applying the legislation and calculating GloBE (the Global Anti-Base Erosion Proposal, or 'GloBE') income, the Group is in the process of assessing its exposure to the Pillar Two legislation for when it comes into effect.

### 11 LOSS PER SHARE

#### (a) Basic

Basic loss per share is calculated by dividing the loss attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the respective years.

	Year ended December 31		
	2023	2022	
Loss attributable to equity holders of the			
Company (RMB'000)	(26,603)	(222,632)	
Weighted average number of ordinary shares			
in issue (thousands)	121,669	95,233	
Basic loss per share (RMB)	(0.22)	(2.34)	

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 11 LOSS PER SHARE (Continued)

#### (b) Diluted

Diluted loss per share is calculated by dividing the loss excluding the effect of changes in the fair value of convertible senior ordinary shares attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company's potentially dilutive ordinary shares comprised of share options and RSUs not yet vested. The dilutive potential ordinary shares were not included in the calculation of diluted loss per share as their inclusion would be anti-dilutive. Accordingly, diluted loss per share for the year ended December 31, 2023 is the same as basic loss per share (2022: same as basic loss per share).

### **12 DIVIDENDS**

No dividends have been paid or declared by the Company for the year ended December 31, 2023 (2022: nil).



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 13 PLANT AND EQUIPMENT

	Leasehold	Machinery and	Construction in		Construction in	
	improvements	equipment	Office equipment	Motor vehicles	progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At January 1, 2022						
Cost	403,112	243,312	15,245	24,873	11,919	698,461
Accumulated depreciation	(161,803)	(90,390)	(7,598)	(8,889)	-	(268,680)
Impairment	(101,803)	(90,390)	(7,556)	(0,005)	-	(200,000)
Net book amount	238,579	152,922	7,647	15,983	11,919	427,050
	230,373	152,522	1,011	13,305	11,515	427,050
Year ended December 31, 2022						
Opening net book amount	238,579	152,922	7,647	15,983	11,919	427,050
Additions	-	-	2,541	-	193,604	196,145
Transfers	114,681	65,610	-	12,035	(192,326)	-
Disposals/write-off	(1,746)	(1,346)	(3)	(2,026)	-	(5,121)
Depreciation	(68,910)	(44,041)	(2,490)	(5,251)	-	(120,692)
Impairment (note 8)	(1,378)	-			-	(1,378)
Closing net book amount	281,226	173,145	7,695	20,741	13,197	496,004
As at December 31, 2022						
Cost	506,670	294,438	17,250	28,657	13,197	860,212
Accumulated depreciation	(221,939)	(121,293)	(9,555)	(7,915)	-	(360,702)
Impairment	(3,505)	-	-	(1)	-	(3,506)
Net book amount	281,226	173,145	7,695	20,741	13,197	496,004

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 13 PLANT AND EQUIPMENT (Continued)

	Leasehold improvements RMB'000	Machinery and equipment RMB'000	Office equipment RMB'000	Motor vehicles RMB'000	Construction in progress RMB'000	Total RMB'000
Year ended December 31, 2023						
Opening net book amount	281,226	173,145	7,695	20,741	13,197	496,004
Additions	-	-	4,362	-	297,882	302,244
Transfers	175,876	105,232	-	10,528	(291,636)	-
Disposals/write-off	(2,870)	(1,931)	(107)	(2,654)	-	(7,562)
Depreciation	(93,801)	(56,034)	(2,560)	(6,801)	-	(159,196)
Impairment (note 8)	(4,605)	(1,338)	-	-	-	(5,943)
Closing net book amount	355,826	219,074	9,390	21,814	19,443	625,547
As at December 31, 2023						
Cost	673,533	389,954	20,409	31,643	19,443	1,134,982
Accumulated depreciation	(309,642)	(169,542)	(11,019)	(9,828)	-	(500,031)
Impairment	(8,065)	(1,338)	-	(1)	-	(9,404)
Net book amount	355,826	219,074	9,390	21,814	19,443	625,547

### (a) Accounting policy of plant and equipment

All plant and equipment are stated at historical cost less accumulated depreciation and impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 13 PLANT AND EQUIPMENT (Continued)

### (a) Accounting policy of plant and equipment (Continued)

Depreciation of the plant and equipment is calculated using the straight-line method to allocate their costs to their residual values over their estimated useful lives, as follows:

Leasehold improvements	Over the lease terms or useful life of 6 years,
	whichever the shorter
Machinery and equipment	5 – 10 years
Office equipment	5 years
Motor vehicles	2-5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of the reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 36.5).

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are recognized within "other losses, net" in the consolidated statements of comprehensive income.

### 14 LEASES

### (a) Amounts recognized in the consolidated balance sheets

The recognized right-of-use assets relate to the following types of assets:

	As at December 31		
	2023	2022	
	RMB'000	RMB'000	
Right-of-use assets			
Leased properties – stores and central kitchens	953,568	750,437	
Leased properties – offices	13,709	14,378	
Total right-of-use assets	967,277	764,815	
Lease liabilities			
Lease liabilities – current	229,399	180,247	
Lease liabilities – non-current	808,780	649,975	
Total lease liabilities	1,038,179	830,222	

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 14 LEASES (Continued)

### (a) Amounts recognized in the consolidated balance sheets (Continued)

As at December 31, 2023, the carrying amounts of the Group's right-of-use assets and lease liabilities were denominated in RMB (2022: RMB).

Movements in right-of-use assets are analyzed as follows:

	Leased properties – stores and central kitchens RMB'000	Leased properties – offices RMB'000	Total RMB'000
Version de la Desembre 24, 2022			
Year ended December 31, 2022		12 5 6 2	627 610
Opening net book amount	625,057	12,562	637,619
Additions	317,157	7,433	324,590
Depreciation	(185,016)	(5,617)	(190,633)
Impairment	(6,761)		(6,761)
Net book amount at December 31, 2022	750,437	14,378	764,815
Year ended December 31, 2023			
Opening net book amount	750,437	14,378	764,815
Additions	435,961	6,471	442,432
Depreciation	(229,715)	(7,140)	(236,855)
Impairment	(3,115)	-	(3,115)
Net book amount at December 31, 2023	953,568	13,709	967,277



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 14 LEASES (Continued)

# (b) Amounts recognized in the consolidated statements of comprehensive income

The consolidated statements of comprehensive income shows the following amounts relating to leases:

	Year ended	December 31
	2023	2022
	RMB'000	RMB'000
Depreciation of right-of-use assets		
Leased properties – stores and central kitchens	229,715	185,016
Leased properties – offices	7,140	5,617
	236,855	190,633
Interest expenses included in Finance		
costs – net (note 9)	58,921	53,575
Expense relating to short-term leases	3,394	2,270
Expense relating to leases of low-value assets that are		
not shown above as short-term leases	330	332
Expense relating to variable lease payments not		
included in lease liabilities	67,119	23,245
	129,764	79,422

Some property leases contain variable payment terms that are linked to sales generated from some stores. For some individual stores, up to 100% of lease payments are on the basis of variable payment terms with percentages ranging from 6% to 14% of sales as generated from those stores. Variable payment terms are used for a variety of reasons, including minimizing the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognized in profit or loss in the period in which the condition that triggers those payments occurs.

A 10% increase in sales across all stores in the Group with such variable lease contracts would increase total lease payments by approximately RMB6,712,000 for the year ended December 31, 2023 (2022: RMB2,325,000).

The total cash outflows in respect of leases amounted to approximately RMB347,893,000 for the year ended December 31, 2023 (2022: RMB246,988,000).

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 14 LEASES (Continued)

#### (c) Accounting policies of leases

The Group leases various offices, central kitchens and retail stores. Rental contracts of offices, central kitchens and retail stores are typically made for fixed periods of 3 to 6 years, 5 to 10 years and 5 to 8 years respectively but may have extension options as described below.

Contracts may contain both lease and non-lease components. The Group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. However, for leases of properties for which the Group is a lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments (if applicable):

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 14 LEASES (Continued)

### (c) Accounting policies of leases (Continued)

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group, which does not have recent third party financing; and
- makes adjustments specific to the lease, e.g. term, country, currency and security.

The Group is exposed to potential future increases in variable lease payments based on an index or rate, which are not included in the lease liability until they take effect. When adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right-of-use asset.

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following (if applicable):

- the amount of the initial measurement of lease liabilities;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- restoration costs.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 14 LEASES (Continued)

#### (c) Accounting policies of leases (Continued)

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases of equipments and vehicles and all leases of lowvalue assets are recognized on a straight-line basis as an expense in profit or loss. Shortterm leases are leases with a lease term of 12 months or less. Low-value assets comprise IT equipments and small items of office furniture.

Extension and termination options are included in a number of property leases across the Group. These terms are used to maximize operational flexibility in terms of managing contracts. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option. Extension options are only included in the lease term if the lease is reasonably certain to be extended.

The lease liability is also remeasured when there is a change in the scope of a lease or the consideration for a lease that is not originally provided for in the lease contract ("lease modification") that is not accounted for as a separate lease. In this case, the lease liability is remeasured based on the revised lease payments and lease term using a revised discount rate at the effective date of the modification. In such cases, the Group took advantage of the practical expedient set out in IFRS 16 and recognized the change in consideration as if it were not a lease modification.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### **15 INTANGIBLE ASSETS**

					Self-	
		Master	Store	Acquired	developed	
		franchise	franchise	software and	website	
	Goodwill	agreement	fees	website	and app	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
As at January 1, 2022						
Cost	360,479	954,434	11,994	78,441	9,599	1,414,947
Accumulated amortization	-	(133,461)	(2,172)	(23,229)	(2,079)	(160,941)
Net book amount	360,479	820,973	9,822	55,212	7,520	1,254,006
	5007115	0207070	57022	007212	,,020	.,20.,000
Year ended December 31, 2022						
Opening net book amount	360,479	820,973	9,822	55,212	7,520	1,254,006
Additions	-	-	4,590	25,127	-	29,717
Disposal	-	-	(113)	-	-	(113)
Amortization	-	(31,939)	(1,297)	(13,280)	(960)	(47,476)
Exchange difference	_	6,265	-		-	6,265
Closing net book amount	360,479	795,299	13,002	67,059	6,560	1,242,399
As at December 31, 2022						
Cost	360,479	961,927	16,398	103,567	9,599	1,451,970
Accumulated amortization	-	(166,628)	(3,396)	(36,508)	(3,039)	(209,571)
Net book amount	360,479	795,299	13,002	67,059	6,560	1,242,399

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 15 INTANGIBLE ASSETS (Continued)

	Goodwill RMB'000	Master franchise agreement RMB'000	Store franchise fees RMB'000	Acquired software and website RMB'000	Self- developed website and app RMB'000	Total RMB'000
Year ended December 31, 2023						
Opening net book amount	360,479	795,299	13,002	67,059	6,560	1,242,399
Additions	- 1	-	6,793	30,837	-	37,630
Disposal	-	_	(193)	(263)	_	(456)
Amortization	-	(32,089)	(1,860)	(16,216)	(960)	(51,125)
Impairment	-	-	(903)	(87)	-	(990)
Exchange difference	-	1,180	-	-	-	1,180
Closing net book amount	360,479	764,390	16,839	81,330	5,600	1,228,638
As at December 31, 2023						
Cost	360,479	963,430	22,922	133,851	9,599	1,490,281
Accumulated amortization	-	(199,040)	(5,180)	(52,434)	(3,999)	(260,653)
Impairment	-	-	(903)	(87)	-	(990)
Net book amount	360,479	764,390	16,839	81,330	5,600	1,228,638

DPZ China was jointly controlled by the Company and a third party before July 2017. In July 2017, the Company issued additional shares to the third party to acquire the remaining equity interests in DPZ China (the "Acquisition"). After the Acquisition, DPZ China became a wholly-owned subsidiary of the Company. The Acquisition is accounted for using the acquisition method, where the identifiable assets and liabilities of DPZ China, including the Master Franchise Agreement, were measured at their fair values at the acquisition date.

The intangible assets of master franchise agreement as identified from the Acquisition was recognized at fair value of approximately RMB959,507,000. Goodwill of approximately RMB360,479,000, which represented the excess of total consideration over the fair value of the identified net assets acquired, was also recognized.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 15 INTANGIBLE ASSETS (Continued)

#### (a) Goodwill impairment

The recoverable amount of the group of CGUs, which is allocated to the whole group, are determined based on value-in-use calculations. These calculations use cash flow projections based on financial budgets approved by management covering a 7-year period. The Group is in the industry which is currently in the stage of rapid development. Considering the Group's store expansion plan, the Group plans to continue to grow its presence in China by expanding its geographic coverage and deepening its market penetration. As a result, the Group will be in a period of rapid development for the next few years and is expected to develop to a stable stage in the next decade. The recoverable amount of the group of CGUs as determined based on the value-in-use calculations has also been cross-checked to the valuation report as issued by an independent qualified appraisal firm, Avista Valuation Advisory Limited.

The key assumptions as adopted in the impairment assessment are as below:

	Year ended December 31	
	2023	2022
	%	%
Revenue growth rate	9.2-38.3	9.2-26.5
Pre-tax discount rate	17.5	18.2
Terminal growth rate	2.2	2.5

Based on the results of the impairment assessment, the directors of the Company concluded that no impairment on goodwill has to be recognized as of the respective balance sheet dates.

Based on the sufficient headroom of the impairment assessment, the directors of the Company also concluded that any reasonably possible changes in key assumptions would not lead to impairment of the goodwill as of the respective balance sheet dates.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 15 INTANGIBLE ASSETS (Continued)

#### (b) Accounting policy for intangible assets

#### (i) Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the amount of the non-controlling interest in the acquiree. Goodwill on acquisition of subsidiaries is included in intangible assets.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognized immediately as an expense and is not subsequently reversed.

#### (ii) Master franchise agreement

Master franchise agreement ("MFA") acquired in a business combination are recognized at fair value at the acquisition date. Master franchise agreement are amortized on the straight-line basis over estimated useful lives of 30 years, which is also the contractual term of the master franchise agreement with renewal terms considered.

The Group should pay additional store franchise fee for each new opening store. Store franchise fee are recognized at cost and amortized on the straight-line bases over estimated operation period of the new store.

According to the MFA, royalty fees are based on a fixed percentage of revenue and the expenses are recognized in "Store operation and maintenance expenses" as incurred.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 15 INTANGIBLE ASSETS (Continued)

### (b) Accounting policy for intangible assets (Continued)

### (iii) Acquired software and website

The acquired software and website is well-developed and used for the Group's financial reporting and business operation. The acquired software and website are recognized at cost and amortized on a straight-line basis over the estimated useful lives of 1-10 years, representing the management's best estimates after considering the current functionalities equipped by these software and website, the daily operation needs of the Group and the authorized use period of the acquired software and website.

#### (iv) Self-developed website and app

Costs incurred on development projects are capitalized as intangible assets when recognition criteria are met, including (a) it is technically feasible to complete the website and app so that it will be available for use; (b) management intends to complete the website and app and use or sell it; (c) there is an ability to use or sell the website and app; (d) it can be demonstrated how the website and app will generate probable future economic benefits; (e) adequate technical, financial and other resources to complete the development and to use or sell the website and app are available; and (f) the expenditure attributable to the website and app during its development can be reliably measured. Other development costs that do not meet those criteria are expensed as incurred.

The Group capitalized development expenditure of self-developed website and app which are developed for pizza ordering. The Group can use and maintain the website and app (with minor upgrades) as long as it can meet the customer's pizza ordering needs. The self-developed website and app are recognized at cost and amortized on a straight-line basis over the estimated useful lives of 10 years, representing the management's best estimates after considering the current functionalities equipped by these self-developed website and app and the daily operation needs of the Group.

Research expenditure and development expenditure that do not meet the criteria above are recognized as an expense as incurred. Development costs previously recognized as an expense are not recognized as an asset in a subsequent period.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 16 PARTICULARS OF SUBSIDIARIES

The following is a list of the principal subsidiaries of the Group as at December 31, 2023 and 2022:

	Place and date of incorporation/ establishment and	Principal activities	lssued and paid up capital/registered	Effective intere Gro As at Dece	up
Name	kind of legal entity	and place of operation	capital	2023	2022
Directly held:					
DPZ China	Hong Kong; December 22, 2010	Investment holding; Hong Kong	Share capital HKD1,000	100%	100%
Indirectly held:					
Pizzavest China Ltd.	Cayman Islands; April 26, 1993	Investment holding; Cayman Islands	Share capital US\$85,786,600	100%	100%
Dash Investment Co., Ltd.* (達勢投資有限公司)	PRC; November 1, 2021; Limited liability company	Investment holding; PRC	US\$40,000,000/ US\$60,000,000	100%	100%
Beijing Pizzavest Fast Food Co., Ltd.* (北京達美樂比 薩餅有限公司)	PRC; July 22, 1996; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	US\$16,250,000/ US\$20,000,000	100%	100%
Shanghai Pizzavest Fast Food Co., Ltd.* (上海達美 樂比薩有限公司)	PRC; October 25, 2007; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	US\$123,100,000/ US\$132,560,000	100%	100%
Sanhe Municipal Domino's Pizza Co., Ltd.* (三河市達 美樂比薩餅有限公司)	PRC; August 23, 2013; Limited liability company	Warehousing, central kitchen and dough production; PRC	RMB6,300,000/ RMB6,300,000	100%	100%
Shenzhen Pizzavest Fast Food Co., Ltd.* (深圳達美 樂餐飲管理有限公司)	PRC; May 23, 2018; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB197,000,000/ RMB197,000,000	100%	100%
Dongguan Domino's Food Co., Ltd.* (東莞達美樂食 品有限公司)	PRC; June 28, 2018; Limited liability company	Warehousing, central kitchen and dough production; PRC	RMB5,000,000/ RMB5,000,000	100%	100%



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 16 PARTICULARS OF SUBSIDIARIES (Continued)

The following is a list of the principal subsidiaries of the Group as at December 31, 2023 and 2022: (Continued)

	Place and date			Effective intere	st held by the
	of incorporation/		Issued and paid up	Gro	-
News	establishment and	Principal activities	capital/registered	As at Dece	
Name	kind of legal entity	and place of operation	capital	2023	2022
Shanghai Domino's Food Co., Ltd.* (上海達美樂食 品有限公司)	PRC; April 1, 2019; Limited liability company	Warehousing, central kitchen and dough production; PRC	US\$3,000,000/ US\$3,000,000	100%	100%
Domino's Pizza (Ningbo) Co., Ltd.* (達美樂比薩(寧 波)有限公司)	PRC; July 22, 2021; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB3,000,000/ RMB3,000,000	100%	100%
Domino's Pizza (Dongguan) Co., Ltd.* (達美樂比薩(東 莞)有限公司)	PRC; January 13, 2022; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB3,000,000/ RMB3,000,000	100%	100%
Domino's Pizza (Guangzhou) Fast Food Co., Ltd.* (達美 樂比薩(廣州)餐飲管理有 限公司)		Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB3,000,000/ RMB10,000,000	100%	100%
Domino's Pizza (Zhongshan) Co., Ltd.* (達美樂比薩(中 山)有限公司)	PRC; August 29, 2022; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	100%
Domino's Pizza (Zhuhai) Co., Ltd.* (達美樂比薩(珠海)有 限公司)		Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	100%
Beijing Domino's Food Co., Ltd.* (北京達美樂食品有 限公司)	PRC; September 26, 2022; Limited liability company	Warehousing, central kitchen and dough production; PRC	Nil/RMB10,000,000	100%	100%

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### 16 PARTICULARS OF SUBSIDIARIES (Continued)

The following is a list of the principal subsidiaries of the Group as at December 31, 2023 and 2022: (Continued)

	Place and date of incorporation/ establishment and	Principal activities	Issued and paid up capital/registered	Effective intere Gro As at Dec	up
Name	kind of legal entity	and place of operation	capital	2023	2022
Domino's Pizza (Wuhan) Fast Food Co., Ltd.* (達美樂比 薩(武漢)餐飲管理有限公 司)		Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB10,000,000/ RMB10,000,000	100%	100%
Domino's Pizza (Jinan) Co., Ltd.* (達美樂比薩(濟南)有 限公司)	PRC; October 14, 2022; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB10,000,000/ RMB10,000,000	100%	100%
Domino's Pizza (Chengdu) Fast Food Co., Ltd.* (達美 樂比薩(成都)餐飲管理有 限公司)	PRC; October 27, 2022; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB10,000,000/ RMB10,000,000	100%	100%
Domino's Pizza (Qingdao) Co., Ltd.* (達美樂比薩(青 島)有限公司)	PRC; October 28, 2022; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB10,000,000/ RMB10,000,000	100%	100%
Domino's Pizza (Changzhou) Co., Ltd.* (達美樂比薩(常 州)有限公司)	PRC; January 19, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB10,000,000/ RMB10,000,000	100%	N/A
Domino's Pizza (Nanjing) Co., Ltd.* (達美樂比薩(南 京)有限公司)	PRC; June 12, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	RMB10,000,000/ RMB10,000,000	100%	N/A
Domino's Pizza (Fuzhou) Co., Ltd.* (達美樂比薩(福 州)有限公司)	PRC; August 30, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	N/A



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### 16 PARTICULARS OF SUBSIDIARIES (Continued)

The following is a list of the principal subsidiaries of the Group as at December 31, 2023 and 2022: (Continued)

	Place and date			Effective intere	est held by the
	of incorporation/		Issued and paid up	Gro	•
	establishment and	Principal activities	capital/registered	As at Dec	
Name	kind of legal entity	and place of operation	capital	2023	2022
Domino's Pizza (Jiaxing) Co., Ltd.* (達美樂比薩(嘉興)有 限公司)	PRC; August 31, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	N/A
Domino's Pizza (Xiamen) Co., Ltd.* (達美樂比薩(廈 門)有限公司)	PRC; October 20, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	N/A
Domino's Pizza (Changsha) Fast Food Co., Ltd.* (達美 樂比薩(長沙)餐飲管理有 限公司)	PRC; October 23, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	N/A
Domino's Pizza (Xi'an) Co., Ltd.* (達美樂比薩(西安)有 限公司)	PRC; October 24, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	N/A
Domino's Pizza (Hefei) Co., Ltd.* (達美樂比薩(合肥)有 限公司)	PRC; November 10, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken products and beverages; PRC	Nil/RMB10,000,000	100%	N/A
Domino's Pizza (Zhuhai) Fast Food Co., Ltd.* (達美樂比 薩(珠海)餐飲管理有限公 司)	PRC; November 17, 2023; Limited liability company	Restaurant management, fast-food process such as pizza, chicken, products and beverages; PRC	Nil/RMB10,000,000	100%	N/A

\* The English translation is for identification purpose only. These companies do not have official English names.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### **17 FINANCIAL INSTRUMENTS BY CATEGORIES**

	As at December 31		
	2023	2022	
	RMB'000	RMB'000	
Financial assets			
Financial assets carried at amortized cost			
Trade receivables (note 19)	9,752	8,291	
Other receivables (note 20)	74,019	53,065	
Cash and bank balances (note 21)	1,019,243	544,461	
	1,103,014	605,817	
Financial liabilities			
Financial liabilities at amortized cost			
Borrowings (note 24)	200,000	200,000	
Lease liabilities (note 14)	1,038,179	830,222	
Trade payables (note 26)	153,904	126,746	
Other payables (excluding salary and welfare payables			
and provision for restoration costs)	349,604	310,717	
	1,741,687	1,467,685	
Financial liabilities at FVPL			
Convertible senior ordinary shares (note 25)	_	858,894	
	1,741,687	2,326,579	
	1,741,007	2,520,579	



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### **18 INVENTORIES**

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Raw materials and consumables	73,331	66,879

The cost of inventories recognized as "Raw materials and consumables cost" and included in the consolidated statements of comprehensive income during the year ended December 31, 2023 amounted to approximately RMB836,796,000 (2022: RMB549,721,000).

For the year ended December 31, 2023, write-downs of inventories to net realizable value amounted to RMB1,161,000 were charged to profit or loss (2022: nil).

### **19 TRADE RECEIVABLES**

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Trade receivables due from third parties	9,954	8,483
Less: allowance for impairment of trade receivables	(202)	(192)
	9,752	8,291

The movement of provision for expected credit losses is included in note 3.1(b).

Aging of trade receivables, based on invoice date, are as follows:

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Within 30 days	9,954	8,483

The carrying amounts of trade receivables approximated their fair values as at the balance sheet dates due to their short-term maturities, and these balances were all denominated in RMB.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 20 PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	As at December 31	
	2023	
	RMB'000	RMB'000
Non-current		
Rental deposits (ii)	57,400	40,917
Less: loss allowance for financial assets at amortized cost	(1,080)	(461)
	56,320	40,456

	As at December 31	
	2023 RMB'000	2022 RMB'000
Current		
Prepayments – raw materials	556	469 6,150
– listing expenses <sup>®</sup> – others Value-added tax recoverable	7,308	6,150 5,400 44,522
Rental deposits <sup>(ii)</sup> Other receivables	87,112 10,715 7,592	44,522 8,829 3,938
Less: loss allowance for financial assets at amortized cost	(608)	(158)
	112,675	69,150
Total of prepayments, deposits and other receivables	168,995	109,606

(i) The listing expenses were incurred in connection with the Listing of the Group and had been deducted from equity upon the Listing of the Group.

(ii) Rental deposits relate to a number of independent counterparties for whom there is no recent history of default. The existing counterparties do not have significant defaults in the past.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 20 PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES (Continued)

#### (iii) Prepayments, deposits and other receivables are denominated in the following currencies:

	As at Dece	As at December 31	
	2023 RMB'000	2022 RMB'000	
RMB US\$	166,942 2,053	102,506 7,100	
	168,995	109,606	

### 21 CASH AND BANK BALANCES

	As at December 31		
	<b>2023</b> 20.		
	RMB'000	RMB'000	
Cash at bank	1,018,586	543,979	
Cash in hand	<b>657</b> 4		
	1,019,243	544,461	

A reconciliation of cash at bank and in hand to cash and cash equivalent for the purpose of cash flow statements is as follows:

	As at December 31	
	<b>2023</b> 20	
	RMB'000	RMB'000
Cash at bank and in hand Less: Short-term time deposits with original maturities	1,019,243	544,461
over three months	(431,913)	-
Restricted cash	(292)	(214)
Cash and cash equivalents	587,038	544,247

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 21 CASH AND BANK BALANCES (Continued)

Cash at bank and in hand are denominated in the following currencies:

	As at December 31	
	2023	2022
	RMB'000	RMB'000
RMB	741,540	319,149
US\$	247,839	224,999
HKD	29,860	313
Others	4	-
	1,019,243	544,461

### 22 SHARE CAPITAL, SHARES HELD FOR RSUS AND SHARE PREMIUM

	Number of ordinary shares	Share capital amount US\$'000	Share capital amount RMB'000	Share premium RMB'000	Shares held for RSUs RMB'000
Ordinary shares of US\$1 each					
As at January 1, 2022	96,972,094	96,972	651,496	1,143,738	(12,834)
Issuance of shares to directors					
for compensation <sup>(i)</sup>	316,088	316	2,151	11,044	-
Issuance of ordinary shares for $RSUs^{\text{(ii)}}$	209,595	210	1,414	7,254	-
As at December 31, 2022	97,497,777	97,498	655,061	1,162,036	(12,834)
As at January 1, 2023	97,497,777	97,498	655,061	1,162,036	(12,834)
Issuance of shares to directors for compensation <sup>(i)</sup>	259,749	260	1,829	9,248	-
Issuance of new shares upon Listing, net of share issuance costs <sup>(ii)</sup>	13,624,200	13,624	93,670	428,647	-
Conversion of convertible senior ordinary shares to ordinary shares <sup>(iii)</sup>	18,101,019	18,101	124,443	604,804	-
Issuance of ordinary shares for $RSUs^{\text{(iv)}}$	584,964	585	4,040	12,425	(1,731)
Transfer of vested RSUs (Note 29)	-	-	-	37,798	12,834
As at December 31, 2023	130,067,709	130,068	879,043	2,254,958	(1,731)



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 22 SHARE CAPITAL, SHARES HELD FOR RSUS AND SHARE PREMIUM

(Continued)

#### Details for the year ended December 31, 2022

(i) Pursuant to the board resolutions dated on July 18, 2022, the Board of Directors ("Board") approved that the compensation to certain directors of RMB10,964,000 for their service rendered and would be paid in the form of 262,133 ordinary shares of the Company in the year, which was determined based on the then fair value of the ordinary shares.

On July 18, 2022, the Group granted 215,820 shares to certain directors for their director service from July 1, 2022 to June 30, 2023. The Group issued 53,955 shares of the Company's shares in 2022 for the service amounted to RMB2,231,000.

In 2022, the Group issued 209,595 shares to various employees under newly created RSUs (Note 29) with nil consideration. These shares were fully vested before issued. The related share capital amount was approximately RMB1,414,000.

#### Details for the year ended December 31, 2023

- On July 18, 2022, the Group granted 215,820 shares to certain directors for their director service from July 1, 2022 to June 30, 2023. On March 6, 2023, the Group granted 97,884 shares to certain directors for their director service from July 1, 2023 to December 31, 2023. The Group issued 259,749 shares of the Company's shares during the year ended December 31, 2023 for the service amounted to RMB11,077,000.
- (ii) On March 28, 2023, upon the Listing, the Company issued 12,799,000 new ordinary shares at HKD46.00 per share. On April 3, 2023, the Company exercised Over-allotment Option as described in the prospectus dated March 16, 2023 (the "Prospectus") in respect of an aggregate of 825,200 new ordinary shares at HKD46.00 each. The Company raised gross proceeds of approximately HKD626,713,000 (equivalent to approximately RMB548,921,000).

After netting off these gross proceeds with share issuance cost, the respective share capital amount was approximately RMB93,670,000 and share premium arising from the issuance was approximately RMB428,647,000. The share issuance costs paid mainly includes share underwriting commissions, lawyers' fee and other related costs, which are incremental cost directly attributable to the issuance of the new shares. These share issuance costs were treated as a deduction against the share premium arising from the issuance.

(iii) Upon the Listing, all the 18,101,019 convertible senior ordinary shares were converted into the same number of ordinary shares (Note 25). The fair value of the aforementioned shares immediately before the conversion was RMB729,247,000, and the conversion resulted in the increase in share capital of RMB124,443,000 and share premium of approximately RMB604,804,000.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 22 SHARE CAPITAL, SHARES HELD FOR RSUS AND SHARE PREMIUM (Continued)

#### Details for the year ended December 31, 2023 (Continued)

(iv) During the year ended December 31, 2023, the Group issued 584,964 shares to various employees under 2022 RSUs' scheme (Note 29) with nil consideration, among which 334,952 shares have been vested during the period. The respective share capital amount was approximately RMB4,040,000.

#### 23 OTHER RESERVES

	Currency translation differences RMB'000	Changes in the fair value attributable to credit risk change RMB'000	Share-based compensation RMB'000	Total RMB'000
At January 1, 2022	15,286	(4,415)	33,135	44,006
Currency translation differences	(47,473)	-	-	(47,473)
Changes in the fair value attributable to credit risk				
change (Note 25)	-	(70)	-	(70)
Share-based compensation expenses for				
director services	-	_	7,066	7,066
Issuance of shares to directors for compensation	-	_	(2,231)	(2,231)
Share-based compensation expenses for employees	-	_	47,393	47,393
Issuance of ordinary shares for RSUs	-	-	(8,668)	(8,668)
As at December 31, 2022	(32,187)	(4,485)	76,695	40,023
At January 1, 2023	(32,187)	(4,485)	76,695	40,023
Currency translation differences	27,813	-	-	27,813
Conversion of convertible senior ordinary shares to				
ordinary shares	_	4,485	_	4,485
Share-based compensation expenses for				
director services	_	_	5,987	5,987
Issuance of shares to directors for compensation	-	_	(11,077)	(11,077)
Share-based compensation expenses for employees	-	-	87,245	87,245
Issuance of ordinary shares for RSUs	-	-	(14,734)	(14,734)
Transfer of vested RSUs	-	-	(50,632)	(50,632)
As at December 31, 2023	(4,374)	-	93,484	89,110



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 24 BORROWINGS

	As at December 31		
	<b>2023</b> 2022		
	RMB'000	RMB'000	
Borrowings included in non-current liabilities:			
Bank borrowings – secured (i)	200,000	200,000	

- (i) The loan facility amount of RMB200,000,000 was fully guaranteed by a subsidiary of the Group, out of which RMB100,000,000 should be repayable on March 28, 2025; and the remaining RMB100,000,000 should be repayable on December 7, 2025.
- (ii) The Group's borrowings are all denominated in RMB. The bank borrowings bear interests at a floating interest rate. The floating rate is equal to one-year LPR plus 1.15% and the floating period is half a year. As at December 31, 2023, the effective interest rate is 4.7667% (2022: 5.5653%) per annum.
- (iii) As at December 31, 2023, the fair value of the long-term borrowing is approximately RMB200,000,000 (2022: RMB200,409,000).

### 25 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Convertible senior ordinary shares	_	858,894

On May 4, 2020, the Company issued 8,651,546 fully paid convertible senior ordinary shares ("SOS First Closing"), and on January 29, 2021, the Company issued 8,142,631 fully paid convertible senior ordinary shares ("SOS Second Closing") to Domino's Pizza LLC ("DPI") (Note 32(a)). The shares are redeemable at 100% of its purchase price at US\$4.6234 per share and US\$4.9124 per share respectively with the accrued interests no less than an amount equal to the simple interest accruing annually at the rate of 15% on the earliest of May 4, 2024, which is the fourth anniversary of the issue date of SOS First Closing, if the Company fails to finish an IPO or the occurrence of a material breach of any covenants under a shareholders agreement with DPI.

On December 10, 2021, the Company issued 1,306,842 fully paid convertible senior ordinary shares (the "2021 SOS") to DPI, which are redeemable at 100% of its purchase price at US\$6.9500 per share with the accrued interests no less than an amount equal to the simple interest accruing annually at the rate of 8% on the earliest of May 4, 2024, which is the fourth anniversary of the issue date of SOS First Closing, if the Company fails to finish an IPO or the occurrence of a material breach of any covenants under a shareholders agreement with DPI.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

#### 25 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

All convertible senior ordinary shares were converted into ordinary shares on a one-to-one ratio upon the Listing, pursuant to which approximately RMB124,443,000 was recognised as share capital and approximately RMB604,804,000 was recognised as share premium. Fair value changes amounting to approximately RMB119,331,000, representing the differences between the fair value of the convertible senior ordinary shares as at December 31, 2022 and the IPO price of HKD46.0 per share for total of 18,101,019 shares, were recognised in profit or loss. The fair value gain of financial instruments is a non-cash item, and there will be no further gains or losses on fair value changes from these senior ordinary shares after the conversion upon the Listing.

The movement of the convertible senior ordinary shares are set out as below:

	SOS First Closing RMB'000	SOS Second Closing RMB'000	2021 SOS RMB'000	Total RMB'000
As at January 1, 2022	374,701	351,817	57,908	784,426
Fair value changes charged to profit or loss	896	932	30	1,858
Fair value changes charged to other	050	552	50	1,050
comprehensive income	33	35	2	70
Exchange difference	34,651	32,539	5,350	72,540
As at December 31, 2022	410,281	385,323	63,290	858,894
As at January 1, 2023	410,281	385,323	63,290	858,894
Fair value changes charged to profit or loss	(56,802)	(52,644)	(9,885)	(119,331)
Conversion of convertible senior ordinary				
shares to ordinary shares	(348,550)	(328,047)	(52,650)	(729,247)
Exchange difference	(4,929)	(4,632)	(755)	(10,316)
As at December 31, 2023	_	-	-	_



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### 25 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

(Continued)

The key terms of the convertible senior ordinary shares are summarized as follows:

### (a) Voting and dividend participating rights

All convertible senior ordinary shares shall have the right to one vote on any resolution of shareholders of the Company, have equal rights with regard to dividends, and have equal rights with regard to distributions of the surplus assets of the Company.

#### (b) Conversion rights

Each convertible senior ordinary shares shall be convertible, at the option of the holder thereof and without the payment of any additional consideration, at any time into one fully-paid and non-assessable ordinary share. Without any action being required by the holder of such shares and whether or not the certificates representing such shares are returned to the Company or its registered agent, the convertible senior ordinary shares shall automatically be converted into ordinary shares upon the closing of an IPO.

### (c) Redemption feature

At any time following the earliest to occur of (a) the fourth (4th) anniversary of the SOS First Closing if an IPO has not occurred by then, or (b) a material breach by the Company of any covenants under a shareholders agreement, the Company shall redeem all the subject shares by paying the redemption price in one lump sum in immediately available funds in U.S. Dollars to the respective convertible senior ordinary shareholders no more than forty-five (45) days from the date of the redemption notice. If the Company's legally available funds are insufficient to effectuate the redemption in full, the Company shall effectuate the redemption with respect to any portion of the shares that it is legally permitted to effectuate and, with respect to any portion of the redemption price not paid by the Company in respect of any subject share requested to be redeemed on the redemption price payment date, the Company shall deliver to each convertible senior ordinary shareholder that holds such unredeemed subject shares a fifteen percent (15%) interest per annum for both the SOS First Closing and the SOS Second Closing, and eight percent (8%) interest for the 2021 SOS per annum, promissory note issued in favor of such convertible senior ordinary shareholder by the Company for the amount of redemption price payable for such unredeemed subject shares, with a term of twelve (12) months from the redemption price payment date.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 25 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

### (d) Liquidation right

In the event of any liquidation, dissolution or winding up of the Company, whether voluntary or involuntary, all assets and funds of the Company legally available for distribution to the shareholders of the Company (the "Shareholders") (after satisfaction of all creditors' claims and claims that may be preferred by law) shall be distributed to the Shareholders of the Company in the following order and steps:

(i) to each holder of a convertible senior ordinary share prior and in preference to any distribution of any of the assets or funds of the Company to the holders of any other class or series of shares by reason of their ownership of such shares, an amount equal to one hundred percent (100%) of the original subscription price of such convertible senior ordinary share, plus a return on each convertible senior ordinary share of no less than an amount equal to the simple interest accruing annually based on a three hundred and sixty-five (365) day calendar year at the rate of fifteen percent (15%) for both the SOS First Closing and the SOS Second Closing, and eight percent (8%) for the 2021 SOS, calculated from the date of issuance of such convertible senior ordinary share, plus any declared but unpaid dividends of such convertible senior ordinary share as applicable; if the assets and funds thus distributed among the holders of the convertible senior ordinary shares shall be insufficient to permit the payment to such holders of the full convertible senior ordinary share amount, then the entire assets and funds of the Company legally available for distribution shall be distributed ratably among the holders of the convertible senior ordinary shares in proportion to the aggregate convertible senior ordinary share amount each such holder is otherwise entitled to receive in accordance with the terms of the convertible senior ordinary shares; then (ii) to each holder of shares on an as-convertedto-ordinary shares basis (other than holders of the convertible senior ordinary shares), any remaining funds or assets of the Company legally available for distribution to the shareholders.

# Accounting policy of financial liabilities at fair value through profit or loss:

The Group issued convertible senior ordinary shares which give holders a right for redemption into cash after specified time or a right for conversion into ordinary shares of the Company upon initial public offering ("IPO") automatically or any time at holders' option. The convertible senior ordinary shares will be automatically converted into ordinary shares upon occurrence of certain events outside the control of the Company.

The Group designates convertible senior ordinary shares as financial liabilities at FVPL. They are initially recognized at fair value. Any directly attributable transaction costs are recognized as expense in profit or loss.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

# 25 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

(Continued)

#### (d) Liquidation right (Continued)

Accounting policy of financial liabilities at fair value through profit or loss: (Continued)

Subsequent to initial recognition, the convertible senior ordinary shares are carried at fair value with changes in fair value recognized as "fair value change of financial liabilities at FVPL" in the consolidated statements of comprehensive income. The component of fair value changes relating to the Company's own credit risk is recognized in other comprehensive income. Amounts recorded in other comprehensive income related to credit risk are not subject to recycling to profit or loss, but are transferred to retained earnings when realized.

### 26 TRADE PAYABLES

The aging analysis of trade payables, based on invoice date, were as follows:

	As at December 31		
	<b>2023</b> 202		
	RMB'000	RMB'000	
Within 3 months	153,720	126,715	
Between 4 months to 6 months	-	22	
Over 6 months	184		
	153,904	126,746	

The carrying amounts of trade payables approximated their fair values as at the balance sheet dates due to their short-term maturities, and these balances were all denominated in RMB.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 27 ACCRUALS AND OTHER PAYABLES

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Non-current		
Salary and welfare payables <sup>(i)</sup>	-	2,196
Provision for restoration costs	20,757	9,988
	20,757	12,184
Current		
Payables for stock appreciation rights	-	2,144
Salary and welfare payables <sup>(i)</sup>	219,141	124,210
Payables for plant and equipment and intangible assets	104,443	80,772
Accrued expenses(ii)	216,431	171,032
Accrued listing expenses	-	42,737
Others	31,092	19,805
	571,107	440,700
Total accruals and other payables	591,864	452,884

(i) Salary and welfare payables include unpaid IPO Bonus (Note 29(d)) amounted to RMB33,646,000 for the year ended December 31, 2023 (2022: RMB7,325,000).

 Accrued expenses primarily include accrued advertising and promotion expenses, accrued information technology expenses, accrued professional service expenses, accrued utilities expenses, accrued store operation expenses and accrued royalty expenses.

The carrying amounts of accruals and other payables approximated their fair values.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 27 ACCRUALS AND OTHER PAYABLES (Continued)

Accruals and other payables are denominated in the following currencies:

	As at December 31	
	2023	2022
	RMB'000	RMB'000
RMB	543,492	393,500
US\$	48,372	59,384
	591,864	452,884

### 28 DEFERRED INCOME TAX

	As at December 31	
	2023	2022
	RMB'000	RMB'000
Deferred income tax assets – gross		
– Expected to be recovered within one year	107,452	48,344
<ul> <li>Expected to be recovered after one year</li> </ul>	183,582	180,014
	291,034	228,358
Set-off of deferred income tax liabilities	(238,062)	(191,204)
Net deferred income tax assets	52,972	37,154
Deferred income tax liabilities – gross		
– Expected to be settled within one year	60,897	15,577
- Expected to be settled after one year	177,165	175,627
	238,062	191,204
Set-off of deferred income tax assets	(238,062)	(191,204)
Net deferred income tax liabilities	-	_

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 28 DEFERRED INCOME TAX (Continued)

### (a) Deferred income tax assets

	As at December 31		
	2023	2022	
	RMB'000	RMB'000	
Lease liabilities	254,285	200,718	
Accruals	25,619	20,304	
Others	11,130	7,336	
	291,034	228,358	

The movement of the deferred income tax assets are set out as below:

	Lease liabilities RMB'000	Accruals RMB'000	Others RMB'000	Total RMB'000
As at January 1, 2022	169,575	16,288	2,148	188,011
Credited to profit or loss	31,143	4,016	5,188	40,347
As at December 31, 2022	200,718	20,304	7,336	228,358
Credited to profit or loss	53,567	5,315	3,794	62,676
As at December 31, 2023	254,285	25,619	11,130	291,034
For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 28 DEFERRED INCOME TAX (Continued)

### (b) Deferred income tax liabilities

	As at December 31	
	<b>2023</b> 2022	
	RMB'000	RMB'000
Right-of-use assets	238,062	191,204

The movement of the deferred income tax liabilities are set out as below:

	Right-of-use assets RMB'000
As at January 1, 2022	159,405
Charged to profit or loss	31,799
As at December 31, 2022	191,204
Charged to profit or loss	46,858
As at December 31, 2023	238,062

As at December 31, 2023 and 2022, the Group did not recognize deferred income tax assets of approximately RMB87,449,000 in respect of tax losses of approximately RMB349,796,000 (2022: RMB82,463,000, RMB329,851,000).

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 28 DEFERRED INCOME TAX (Continued)

### (b) Deferred income tax liabilities (Continued)

Deductible losses that are not recognized as deferred income tax assets will be expired as follows:

	As at December 31	
	2023	2022
	RMB'000	RMB'000
- 2023	-	58,713
- 2024	63,736	69,295
- 2025	71,987	74,329
- 2026	67,136	67,136
- 2027	58,240	60,378
- 2028	88,697	
	349,796	329,851

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL)

	Year ended December 31		
	2023	2022	
	RMB'000	RMB'000	
Directors' compensation	5,987	13,871	
Stock appreciation rights (note a)	(21)	(28,573)	
RSUs (note b)	24,128	40,191	
Share options (note c)	63,117	7,202	
IPO Bonus (note d)	42,058	7,015	
Subtotal – Share-based compensation expense			
for employees including directors	135,269	39,706	
Share-based compensation for guarantee for			
bank borrowings (note 22)	_	12,507	
		12,307	
Total	135,269	52,213	



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

### (a) Stock appreciation rights ("SAR")

On January 1, 2018, the Company adopted the SAR to encourage key employees and directors to contribute to the success of the Group and to operate and manage the Group's business in a manner that will provide for the Group's long-term growth and profitability.

The first 50% of SAR will be vested up to 12.5% as of each of the first, second, third and fourth anniversaries of the vesting commencement, subject to the achievement of certain performance-based metrics. The other 50% will be vested on the occurrence of an IPO of the company and subject to such participant's continuous service from the grant date through the IPO date.

The awards granted by the Company gives the employee the right to receive cash of which the value is dependent on the appreciation in the Company's equity value between the grant date and the exercise date. Such amount is payable by the Company upon the completion of an IPO.

On January 1, 2021, the Group cancelled the SAR for some employees and has reversed expenses of approximately RMB27,978,000 accordingly.

Total expenses arising from the stock appreciation rights charged to profit or loss for the year ended December 31, 2022 amounted to approximately RMB1,208,000. On April 30, 2022, the Group cancelled the SAR for the remaining employees and reversed expenses of RMB29,781,000 in 2022. At this point, the Group has cancelled the SAR for all existing employees. The Group cancelled the cash settled SAR and granted equity settled RSUs instead for long term incentive purposes.

The Company true up expense upon the Listing and the reversal expense of SAR to profit or loss for the year ended December 31, 2023 was approximately RMB21,000. In April 2023, the SAR payment was fully settled with the participants in a lump sum.

### (b) RSUs

According to the board resolution dated January 1, 2021, the Company set up a share incentive plan (the "2021 Plan") with a maximum aggregate 7,000,000 ordinary shares that may be issued under the 2021 Plan. On the same date, award agreements were entered with various employees which granted a total of 4,023,785 restricted share units ("2021 RSUs").

Pursuant to the board resolution and award agreements, all the 4,023,785 restricted share units were granted and vested immediately on January 1, 2021. However, 50% of each employee's vested RSUs and the underlying ordinary shares issued to the employees will be forfeited and terminated if the employees leave the Company before the completion of the IPO of the Company, which was treated as a vesting condition in accounting.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

#### (b) RSUs (Continued)

According to the board resolution dated April 30, 2022, the Company granted 1,266,075 restricted share units to certain employees ("2022 RSUs"). There are various vesting conditions, either vest on the completion of the IPO of the Company or vest with service conditions.

Expenses arising from this equity settled share-based compensation amounted to approximately RMB24,128,000, which were recognized in profit or loss for the year ended December 31, 2023 (for the year ended December 31, 2022: RMB40,191,000).

The fair value of the shares granted and the key assumptions to the valuation at the grant date are summarized as below:

	As at January 1 2021	As at April 30 2022
Fair value of the shares granted (US\$ per share)	3.83	6.20
Revenue growth rate	11.4% – 37.8%	9.2%-26.9%
Pre-tax discount rate	19.1%	18.3%
Terminal growth rate	2.5%	2.5%
		Numbers of RSUs
Outstanding as at January 1, 2022		2,011,892
Granted during the year		1,266,075
Vested during the year		(209,595)
Outstanding as at December 31, 2022		3,068,372
Outstanding as at January 1, 2023		3,068,372
Granted during the year		-
Vested during the year		(2,346,844)
Outstanding as at December 31, 2023		721,528



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

### (c) Share options

In November 2022, 6,658,375 share options were granted to 45 existing directors, senior management and other employees of the Group under the share option plan as approved by Board on September 9, 2022 ("2022 Pre-IPO Plan"). The exercise price of the options will be equal to the final IPO price and the share options are subject to certain service conditions over a vesting period of 1 to 4 years and the occurrence of an IPO of the Company.

In April and October 2023, 263,225 and 1,112,720 share options were granted to 6 and 9 employees of the Group respectively under the share option plan as approved by Board on November 29, 2022 ("2022 First Share Incentive Plan"). The exercise price of the options is equal to the closing price per share on the date of grant and subject to certain service conditions over a vesting period of 1 to 4 years.

During the year ended 2023, 2 employees ceased to be employed by the Group and 311,083 shares forfeited. Expenses previously recognised in relation to such shares amounted to RMB336,000 are reversed effective from the date of the forfeiture. Forfeited shares are reacquired by the Group at no cost and will be reallocated in subsequent grants.

The related share-based payment expenses will be recognized over the vesting period and the total amount as charged to profit or loss for the year ended December 31, 2023 amounted to approximately RMB63,117,000 (2022: RMB7,202,000).

### (i) Set out below are summaries of the options as granted under the 2022 Pre-IPO Plan and the 2022 First Share Incentive Plan:

	Average exercise price per share US\$	Number of Options
As at January 1, 2022		_
Granted during the year	HKD46.0	6,658,375
As at December 31, 2022		6,658,375
As at January 1, 2023		6,658,375
Granted during the year	HKD63.2	1,375,945
Forfeited during the year	HKD46.0	(311,083)
As at December 31, 2023		7,723,237

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

#### (c) Share options (Continued)

### (ii) The terms and conditions of the share options is as follows:

Grant date	Expiry date	Exercise price	Fair value at grant date	Number of options
2022/11/10	2032/11/9	HKD46.0	\$2.86-\$3.33	2,919,397
2022/11/21	2032/11/20	HKD46.0	\$2.84-\$3.29	3,738,978
2023/4/12	2033/4/11	HKD63.6	\$3.99-\$4.51	263,225
2023/10/3	2033/10/2	HKD63.11	\$3.57-\$4.07	1,112,720

## (iii) The key assumptions of determining the fair value of the share options under Binary-tree model:

	Grant date				
	2022/11/10	2022/11/21	2023/4/12	2023/10/3	
Exercise price	HKD46.0	HKD46.0	HKD63.6	HKD63.11	
Risk-free interest rate	3.98%	3.59%	3.05%	4.27%	
Expected volatility	41.19%	41.23%	49.17%	41.21%	

### (d) IPO bonus

In November 2022, the Board approved the adoption of Bonus Plan for certain senior management and the CEO of the Group. The amount of cash bonus will be determined based on the post-money IPO equity valuation at the IPO date and for eligible senior management, plus the variance of the share price within one year after IPO.

Expenses arising from IPO bonus amounted to approximately RMB42,058,000, which was recognized in profit or loss for the year ended December 31, 2023 (2022: RMB7,015,000).



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

#### (d) IPO bonus (Continued)

The key assumptions to the valuation at the balance sheet dates under Monte-Carlo model are summarized as below:

	As at Dec	ember 31	
	<b>2023</b> 2022		
Risk-free interest rate	4.44%	4.44%	
Expected volatility	49.22%	44.09%	

### (e) Accounting policy of share-based compensations

The Group operates share incentive plan, under which it receives services from directors, employees and a shareholder as consideration for equity instruments (including directors' compensation, stock appreciation rights and RSUs) of the Group. The fair value of the services received in exchange for the grant of the equity instruments (directors' compensation, stock appreciation rights, RSUs and share options) is recognized as an expense in the consolidated statements of comprehensive income.

### (i) Stock appreciation rights ("SAR")

On January 1, 2018, the Company adopted the SAR to encourage key employees and directors to contribute to the success of the Group and to operate and manage the Group's business in a manner that will provide for the Group's long-term growth and profitability.

Liabilities for the Group's share appreciation rights are recognized as employee benefit expense over the relevant service period. At the end of each reporting period, the Group remeasures the exit equity value based on the fair market value of the Group. The expenses are recognized as "staff compensation expenses" in profit or loss, with a corresponding increase in "accruals and other payables" as included in liability.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

### (e) Accounting policy of share-based compensations (Continued)

### (i) Stock appreciation rights ("SAR") (Continued)

Where the Group cancels the stock appreciation rights it should derecognize the liability. Any difference between the carrying amount of the liability and the consideration paid to cancel the share-based compensation (if any) should be recognized in profit or loss. By the end of December 31, 2023, the Group has cancelled the stock appreciation rights for all existing employees.

### (ii) RSU and share options

The fair value of RSU granted in 2021 and 2022, and share options granted under "2022 Pre-IPO Plan" and "2022 First Share Incentive Plan" is recognised as an employee benefits expense, with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the RSU and share options granted:

- including any market performance conditions;
- excluding the impact of any service and non-market performance vesting condition; and
- including the impact of any non-vesting conditions.

The total expense is recognized over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the Group revises its estimates of the number of RSU and share options that are expected to vest based on the non-market vesting and service conditions. It recognizes the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 29 SHARE-BASED COMPENSATION EXPENSE/(REVERSAL) (Continued)

### (e) Accounting policy of share-based compensations (Continued)

### (iii) IPO bonus

In November 2022, the Board approved the adoption of a cash bonus plan for certain senior management and a cash settled share appreciation bonus plan for the CEO of the Group (together, the "Bonus Plan"). The amount of cash bonus will be determined based on the post-money IPO equity valuation at the IPO date and for an eligible senior management, plus the variance of the share price within one year after IPO.

Liabilities for the Group's IPO bonus is recognized as employee benefit expense over the relevant service period. The expenses are recognized as "staff compensation expenses" in profit or loss, with a corresponding increase in "accruals and other payables" as included in liability.

### (iv) Issuance of ordinary shares for non-employee's services

The Group has issued ordinary shares in exchange for the receipt of guarantee services. The fair value of the guarantee services received by the Group is measurable directly and recognised as an expense in profit or loss. The prepaid guarantee fee is capitalized as a prepayment for liquidity services and amortized over the period of the facility to which it relates.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 30 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENTS

### (a) Cash generated from in operations

		Year ended December 31		
	Note	2023	2022	
		RMB'000	RMB'000	
Profit/(loss) before income tax		2,275	(200,883)	
Adjustments for:				
Depreciation of plant and equipment	13	159,196	120,692	
Depreciation of right-of-use assets	14	236,855	190,633	
Amortization of intangible assets	15	51,125	47,476	
Fair value (gain)/losses on financial liabilities at FVPL	25	(119,331)	1,858	
Finance costs	9	70,541	81,688	
Share-based compensation expense	29	93,232	39,706	
Impairment of plant and equipment,	2		0.400	
right-of-use assets and intangible assets	8	10,048	8,139	
Provision for impairment of trade and other		4	224	
receivables, net	10	1,079	231	
Write-down of inventories	18	1,161	-	
Interest income	8, 9	(19,469)	(6,239)	
Loss on disposal of plant and equipment	2		5 22 4	
and intangible assets	8	8,018	5,234	
Gain on termination of lease contracts	8	(2,092)	(1,563)	
Changes in working capital:				
Increase in inventories		(7,613)	(30,362)	
(Increase)/decrease in prepayments and				
other receivables		(44,613)	7,814	
Increase in trade receivables		(1,471)	(3,820)	
(Increase)/decrease in restricted cash		(78)	738	
Increase in trade payables		27,158	2,050	
Increase in contract liabilities		13,792	7,909	
Increase in accruals and other payables		99,822	62,137	
Cash generated from operations		579,635	333,438	

(b) Significant non-cash transactions include share-based compensations or payments (Note 29) and additions of right-of-use assets. There were no other significant non-cash investing and financing activities for the year ended December 31, 2023 (2022: nil).



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 30 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENTS (Continued)

### (c) Net debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the years presented.

Net debt	As at December 31	
	2023	2022
	RMB'000	RMB'000
Cash and bank balances	1,019,243	544,461
Borrowings – repayable within one year		
(including interest payable)	(281)	(293)
Borrowings – repayable after one year	(200,000)	(200,000)
Financial liabilities at FVPL	-	(858,894)
Lease liabilities – payable within one year	(229,399)	(180,247)
Lease liabilities – payable after one year	(808,780)	(649,975)
Net debt	(219,217)	(1,344,948)
Cash and bank balances	1,019,243	544,461
Gross debt	(1,238,460)	(1,889,409)
Net debt	(219,217)	(1,344,948)

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 30 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENTS (Continued)

### (c) Net debt reconciliation (Continued)

	Liabilities from financing activities				
	Cash and bank balances RMB'000	Lease liabilities RMB'000	Borrowings and interest payable RMB'000	Financial liabilities at FVPL RMB'000	Total RMB'000
Net debt as at January 1, 2022	658,887	(681,324)		(784,426)	(988,312)
Cash flows	(134,333)	221,141	(8,562)	-	78,246
Recognition of right-of-use assets	-	(318,027)	-	-	(318,027)
Other non-cash movements	19,907	(52,012)	(10,282)	(74,468)	(116,855)
Net debt as at December 31, 2022	544,461	(830,222)	(200,293)	(858,894)	(1,344,948)
Cash flows	449,311	277,050	9,680	-	736,041
Recognition of right-of-use assets	-	(428,178)	-	-	(428,178)
Other non-cash movements	25,471	(56,829)	(9,668)	858,894	817,868
Net debt as at December 31, 2023	1,019,243	(1,038,179)	(200,281)	-	(219,217)

### 31 COMMITMENTS

### (a) Capital commitments

The table below sets forth the Group's capital commitments as of the respective balance sheet dates:

	As at December 31		
	2023	2022	
	RMB'000	RMB'000	
Contracted but not provided for	61,435	62,683	



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 31 COMMITMENTS (Continued)

### (b) Lease commitments

Future minimum short-term and low-value leases payables under non-cancellable operating leases of the Group as at the respective balance sheet dates are as follows:

	As at December 31		
	2023	2022	
	RMB'000	RMB'000	
No later than 1 year	1,237	526	

### 32 RELATED PARTY TRANSACTIONS AND BALANCES

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions.

The shareholders who have significant influence over the Group, directors, members of key management and their close family members of the Group are also considered as related parties. In the opinion of the Directors, the related party transactions were carried out in normal course of business and at terms negotiated between the Group and the respective related parties.

### (a) Related parties of the Group

Name of related parties		Relationship		
	DPI	A shareholder		
	DPIF	Subsidiary company of DPI		
	Domino's Pizza Distribution LLC ("DPD")	Subsidiary company of DPI		
	Good Taste Limited ("GTL")	A shareholder of the Company		
	James Marshall	A director of the Company		

#### Note:

The following is a summary of the significant transactions carried out between the Group and its related parties in the ordinary course of business during the years ended December 31, 2023 and 2022, and balances arising from related party transactions as at the respective balance sheet dates.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 32 RELATED PARTY TRANSACTIONS AND BALANCES (Continued)

### (b) Transactions with related parties

		Year ended December 31		
		2023	2022	
		RMB'000	RMB'000	
(i)	Pulse license* fee			
	– DPD	4,135	2,500	
*	store operation system authorized for use by DPD at an	agreed fee.		
(ii)	Pulse enhancement fee			
	- DPD	2,551	1,620	
(iii)	Store franchise fees			
	– DPIF	7,117	3,213	
(iv)	Royalty fee*			
	– DPIF	89,885	54,609	

\* A sale-based royalty under the franchise agreement with DPIF, which will be charged by DPIF when each sales order occurs.

		Year ended December 31		
		2023	2022	
		RMB'000	RMB'000	
(v)	Director service fee			
	– DPI	1,340	1,284	
	– GTL	2,010	4,747	
		3,350	6,031	
(vi)	Guarantee fee			
	– GTL and James Marshall	-	12,507	

During the year ended December 31, 2022, the Group's bank borrowings and banking facilities were secured by Good Taste Limited and the personal guarantee from James Marshall. The guarantee was released in April, 2022.

The above related party transactions were carried out on terms mutually agreed among the parties in concern.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 32 RELATED PARTY TRANSACTIONS AND BALANCES (Continued)

### (c) Balances with related parties

### Amounts due to related parties

		As at December 31		
		2023	2022	
		RMB'000	RMB'000	
(i)	Accruals and other payables			
	– DPIF	17,873	21,046	
	- DPD	2,006	899	
		19,879	21,945	

### (d) Key management compensation

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors as disclosed in note 34 and certain of the highest paid employees as disclosed in note 7(c), is as follows:

	Year ended December 31		
	2023	2022	
	RMB'000	RMB'000	
Salaries, wages and bonuses (i)	34,352	23,224	
Contributions to pension plan	214	246	
Housing fund, medical insurance and other			
social insurance	184	296	
Other benefits	895	845	
Share-based compensation (ii)	100,159	18,921	
	135,804	43,532	

(i) The salaries, wages and bonuses disclosed above include RMB23,131,000 which were unpaid as at the end of year 2023 and are included in accruals and other payables.

(ii) Total expenses arising from share-based compensation charged to profit or loss for the year ended December 31, 2023 amounted to approximately RMB100,159,000 (2022: RMB48,702,000).

On April 30, 2022, the Group cancelled the SAR for key managements, with expenses reversals in 2022 of RMB29,781,000.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 33 BALANCE SHEET AND OTHER RESERVES MOVEMENT OF THE COMPANY

	As at Dec	As at December 31		
	<b>2023</b> 20			
	RMB'000	RMB'000		
ASSETS				
Non-current assets				
Investments in subsidiaries	2,684,932	2,511,111		
	2,684,932	2,511,111		
Current assets				
Prepayments and other receivables	1,226	6,287		
Amounts due from subsidiaries	362,068	-		
Cash and bank balances	242,194	169,130		
	605,488	175,417		
Total assets	3,290,420	2,686,528		
EQUITY				
Equity attributable to owners of the Company				
Share capital	879,043	655,061		
Share premium	2,254,958	1,162,036		
Other reserves <sup>(i)</sup>	146,772	91,638		
Accumulated losses	(62,120)	(151,648)		
Shares held for RSUs	(1,731)	(12,834)		
Total equity	3,216,922	1,744,253		



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 33 BALANCE SHEET AND OTHER RESERVES MOVEMENT OF THE COMPANY (Continued)

	As at December 31		
	2023	2022	
	RMB'000	RMB'000	
LIABILITIES			
Non-current liabilities			
Financial liabilities at fair value through profit or loss	-	858,894	
Other payables	-	2,196	
	-	861,090	
Current liabilities			
Accruals and other payables	45,107	55,366	
Amounts due to subsidiaries	28,391	25,819	
	73,498	81,185	
Total liabilities	73,498	942,275	
Total equity and liabilities	3,290,420	2,686,528	
Net current assets	531,990	94,232	

The balance sheet of the Company was approved by the Board of Directors on March 27, 2024 and were signed on its behalf.

**Yi Wang** Director Frank Paul Krasovec Director

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

## 33 BALANCE SHEET AND OTHER RESERVES MOVEMENT OF THE COMPANY (Continued)

### (i) Other reserves movement of the Company:

	Currency translation differences RMB'000	Changes in the fair value attributable to credit risk change RMB'000	Share-based compensation RMB'000	Total RMB'000
At January 1, 2022	42,004	(4,415)	33,135	70,724
Currency translation differences	(22,576)	_	-	(22,576)
Changes in the fair value attributable to credit risk change (Note 25)	-	(70)	-	(70)
Share-based compensation expenses				
for director services	-	-	7,066	7,066
Issuance of shares to directors for				
compensation	-	-	(2,231)	(2,231)
Share-based compensation expenses				
for employees	-	-	47,393	47,393
Issuance of ordinary shares for RSUs	_	_	(8,668)	(8,668)
As at December 31, 2022	19,428	(4,485)	76,695	91,638
At January 1, 2023	19,428	(4,485)	76,695	91,638
Currency translation differences	33,860	(4,465)	70,095	33,860
Conversion of convertible senior ordinary	55,000	_	_	55,000
shares to ordinary shares	_	4,485	_	4,485
Share-based compensation expenses		1,100		1,100
for director services	_	_	5,987	5,987
Issuance of shares to directors for			·	
compensation	-	-	(11,077)	(11,077)
Share-based compensation expenses				
for employees	-	-	87,245	87,245
Issuance of ordinary shares for RSUs	-	-	(14,734)	(14,734)
Transfer of vested RSUs	-	-	(50,632)	(50,632)
As at December 31, 2023	53,288	-	93,484	146,772

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### 34 BENEFITS AND INTEREST OF DIRECTORS

### (a) Directors' and chief executive's emoluments

The remuneration of every director and the chief executive is set out below.

For the year ended December 31, 2023, emoluments paid or payable in respect of a person's services as a director, whether of the Company or its subsidiary undertaking:

Name of directors/chief executive	Director service fees RMB'000	Salary RMB'000		Employer's contribution to benefit scheme RMB'000	Other social benefit and others RMB'000	Share-based compensations RMB'000	Total RMB'000
Frank P. Krasovec	2,187	_	_	_	-	-	2,187
Zohar Ziv	795	-	-	-	-	-	795
David Brian Barr	795	-	-	-	-	-	795
Samuel Chun Kong Shih	795	-	-	-	-	-	795
Matthew Ridgwell (i)	795	-	-	-	-	-	795
James Marshall (ii)	1,215	-	-	-	-	-	1,215
Arthur Patrick D'Elia (iii)	872	-	-	-	-	-	872
Joseph Jordan (iii)	468	-	-	-	-	-	468
Lihong Wang (iv)	795	-	-	-	-	-	795
Aileen Wang (v)	-	3,176	8,772	43	179	69,082	81,252
	8,717	3,176	8,772	43	179	69,082	89,969

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 34 BENEFITS AND INTEREST OF DIRECTORS (Continued)

### (a) Directors' and chief executive's emoluments (Continued)

For the year ended December 31, 2022, emoluments paid or payable in respect of a person's services as a director, whether of the Company or its subsidiary undertaking:

Name of				Employer's	Other social		
directors/chief	Director		Discretionary	contribution to	benefit and	Share-based	
executive	service fees	Salary	bonuses	benefit scheme	others	compensations	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Frank P. Krasovec	3,217	-	-	-	-	-	3,217
Zohar Ziv	1,883	-	-	_	-	-	1,883
David Brian Barr	1,883	-	-	-	-	-	1,883
Samuel Chun Kong Shih	1,883	-	-	-	-	-	1,883
Matthew Ridgwell (i)	1,550	-	-	-	-	-	1,550
James Marshall (ii)	3,197	-	-	-	-	-	3,197
Joseph Jordan (iii)	1,284	-	-	-	-	-	1,284
Lihong Wang (iv)	1,591	-	-	-	-	-	1,591
Aileen Wang (v)	_	3,003	4,681	63	211	(4,176)	3,782
	16,488	3,003	4,681	63	211	(4,176)	20,270

- (i) For the year ended December 31, 2023, director service fee for Matthew Ridgwell of RMB795,000 was paid directly to Good Taste Limited (2022: RMB1,550,000).
- (ii) For the year ended December 31, 2023, director service fee for James Marshall of RMB1,215,000 was paid directly to Good Taste Limited (2022: RMB3,197,000).
- (iii) Joseph Jordan tendered his resignation on April 24, 2023 from his position of director of the Company with effect from April 28, 2023 and Arthur Patrick D'Elia was appointed as a director of the Company since then. For the year ended 31 December 2023, director service fee for Arthur Patrick D'Elia and Joseph Jordan of RMB872,000 and RMB468,000 were paid directly to Domino's Pizza LLC (2022: director service fee for Arthur Patrick D'Elia and Joseph Jordan of nil and RMB1,284,000 were paid directly to Domino's Pizza LLC).
- (iv) Lihong Wang was appointed as the Company's independent non-executive director on March 18, 2022. For the year ended December 31, 2023, director service fee for Lihong Wang was RMB795,000 (2022: RMB1,591,000).
- (v) For the year ended December 31, 2023, the total emoluments of RMB81,253,000 paid or payable to Aileen Wang was for her services as the chief executive. The negative amount of share-based compensations was mainly due to the cancellation of SAR in 2022.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 34 BENEFITS AND INTEREST OF DIRECTORS (Continued)

### (b) Directors' retirement and termination benefits

None of the directors received or will receive any retirement benefits or termination benefits during the year ended December 31, 2023 (2022: nil).

## (c) Consideration provided to third parties for making available directors' services

The Group did not pay consideration to any third parties for making available directors' services during the year ended December 31, 2023 (2022: nil).

# (d) Information about loans, quasi-loans and other dealings in favour of directors, bodies corporate controlled by or entities connected with such directors.

No loans, quasi-loans and other dealings were made available in favour of directors, bodies corporate controlled by or entities connected with directors subsisted at the end of the year or at any time during the year ended December 31, 2023 (2022: nil).

## (e) Directors' material interests in transactions, arrangements or contracts

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of December 31, 2023 and 2022 or at any time during the year ended December 31, 2023 (2022: nil).

### **35 SUBSEQUENT EVENTS**

No significant events took place subsequent to December 31, 2023.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES

#### 36.1 Subsidiaries

### 36.1.1 Consolidation

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity where the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group (refer to note (a)).

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statements of comprehensive income, statements of changes in equity and balance sheet respectively.

#### (a) Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the following, if applicable:

- fair value of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- equity interests issued by the Group;
- fair value of any asset or liability resulting from a contingent consideration arrangement; and
- fair value of any pre-existing equity interest in the subsidiary.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.1 Subsidiaries (Continued)

#### 36.1.1 Consolidation (Continued)

#### (a) Business combinations (Continued)

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognizes any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition related costs are expensed as incurred.

The excess of the:

- consideration transferred;
- amount of any non-controlling interest in the acquired entity; and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognized directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognized in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognized in profit or loss.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.1 Subsidiaries (Continued)

### 36.1.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

#### **36.2 Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the CODM. The CODM, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the directors of the Company who make strategic decisions.

#### 36.3 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the group entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The functional currency of the Company is United States Dollars ("US\$"). The functional currency of the Group's subsidiaries incorporated in Cayman Islands and Hong Kong is US\$. The Group's PRC subsidiaries determined their functional currency to be RMB. The consolidated financial statements are presented in RMB as the major operations of the Group are conducted in the PRC.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.3 Foreign currency translation (Continued)

### (b) Transaction and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

Foreign exchange gains and losses that relate to borrowings are presented in the consolidated statements of comprehensive income within "finance cost". All other foreign exchange gains and losses are presented in the consolidated statements of comprehensive income within "other (losses)/gains, net".

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognized in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities classified as fair value through other comprehensive income are recognized in other comprehensive income.

### (c) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each consolidated statements of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions);
- (iii) all resulting currency translation differences are recognized in other comprehensive income.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.3 Foreign currency translation (Continued)

#### (c) Group companies (Continued)

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, are recognized in other comprehensive income. When a foreign operation is sold, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange currency translation arising from the translation of any net investment in foreign entities are recognized in other comprehensive income.

#### **36.4 Construction in progress**

Construction in progress represents furniture and fixtures, equipment and leasehold improvements under construction or installation. Construction in progress is stated at cost less accumulated impairment losses, if any. Cost includes construction costs, installation costs that are eligible for capitalization and other costs necessary to bring the plant, equipment and leasehold improvements ready for their intended use. No provision for depreciation is made on construction in progress until such time as the relevant assets are completed and ready for intended use. When the assets concerned are available for use, the costs are transferred to plant and equipment and depreciated in accordance with the policies as stated in note 13.

#### 36.5 Impairment of non-financial assets

Goodwill that has an indefinite useful life are not subject to amortization and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.



For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

### **36.6 Financial assets**

### (a) Classification

The Group classifies its financial assets in the following measurement categories:

- Those to be measured subsequently at fair value (either through other comprehensive income ("OCI") or through profit or loss), and
- Those to be measured at amortized cost.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

### (b) Recognition and derecognition

Regular purchases and sales of financial assets are recognized on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

### (c) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.6 Financial assets (Continued)

### (d) Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- Amortized cost: Assets that are held for collection of contractual cash flows, where those cash flows represent solely payments of principal and interest, are measured at amortized cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognized directly in profit or loss and presented in "other (losses)/gains, net" together with foreign exchange gains and losses.
- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses, which are recognized in profit or loss. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to profit or loss and recognized in "other (losses)/gains, net". Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in "other (losses)/gains, net".
- FVPL: Assets that do not meet the criteria for amortized cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognized in profit or loss and presented net within "other (losses)/gains, net" in the period in which it arises.

#### (e) Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortized cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 3.1(b) details how the Group determines whether there has been a significant increase in credit risk.

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### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.6 Financial assets (Continued)

### (f) Derecognition

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and reward of ownership.

### (g) Offset

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where the Group currently has a legally enforceable right to offset the recognized amounts, and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

### 36.7 Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted-average method. The cost of inventories comprises food ingredients, beverages consumables and other direct costs. It excludes borrowing costs. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### 36.8 Trade and other receivables

Trade receivables primarily are amounts due from third-party platforms in connection with the sales of our products in the ordinary course of business. If collection of trade receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognized initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognized at fair value. The Group holds the trade and other receivables with the objective of collecting the contractual cash flows and therefore measures them subsequently at amortized cost using the effective interest method. See notes 19 and 20 for further information about the Group's trade receivables and other receivables, and note 3.1(b) for a description of the Group's impairment policies.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.9 Cash and bank balances

For the purpose of presentation in the consolidated cash flow statement, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 36.10 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issuance of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### 36.11 Trade and other payables

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. Trade and other payables are presented as current liabilities unless payment is not due within 12 months (or in the normal operating cycle of the business if longer) after the reporting period.

#### 36.12 Borrowings

Borrowings are initially recognized at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognized in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a prepayment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are removed from the balance sheets when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss as finance costs.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)



### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.12 Borrowings (Continued)

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings, pending their expenditure on qualifying assets, is deducted from the borrowing costs eligible for capitalization.

Other borrowing costs are expensed in the period in which they are incurred.

#### 36.13 Current and deferred income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income, based on the applicable income tax rate for each jurisdiction, adjusted by changes in deferred income tax assets and liabilities attributable to temporary differences and to unused tax losses.

### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

For the year ended December 31, 2023 (All amounts in RMB Yuan unless otherwise stated)

### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.13 Current and deferred income tax (Continued)

### (b) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liabilities is settled.

Deferred income tax assets are recognized only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

Deferred income tax liabilities and assets are not recognized for temporary differences between the carrying amount and tax bases of investments in foreign operations where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

### (c) Offsetting

Deferred income tax assets and liabilities are offset where there is a legally enforceable right to offset current income tax assets and liabilities and where the deferred income tax balances relate to the same taxation authority. Current income tax assets and liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

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### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

### 36.14 Employee benefits

### (a) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits and accumulating sick leave that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognized in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the consolidated balance sheet.

### (b) Pension obligations

The Group only operates defined contribution pension plans. In accordance with the rules and regulations in the PRC, the PRC based employees of the Group participate in various defined contribution retirement benefit plans organized by the relevant municipal and provincial governments in the PRC under which the Group and the PRC based employees are required to make monthly contributions to these plans calculated as a percentage of the employees' salaries. The municipal and provincial governments undertake to assume the retirement benefit obligations of all existing and future retired PRC based employees' payable under the plans described above. Other than the monthly contributions, the Group has no further obligation for the payment of retirement and other post-retirement benefits of its employees. The assets of these plans are held separately from those of the Group in independently administrated funds managed by the governments.

## (c) Housing funds, medical insurances and other social insurances

Employees of the Group in the PRC are entitled to participate in various governmentsupervised housing funds, medical insurances and other social insurance plan. The Group contributes on a monthly basis to these funds based on certain percentages of the salaries of the employees, subject to certain ceiling. The Group's liability in respect of these funds is limited to the contributions payable in each year. Contributions to the housing funds, medical insurances and other social insurances are expensed as incurred.

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### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

#### 36.15 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amounts can be reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

#### 36.16 Interest income

Interest income on financial assets at amortized cost calculated using the effective interest method is recognized in the consolidated statements of comprehensive income as part of "finance costs, net".

Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for financial assets that subsequently become credit-impaired. For credit-impaired financial assets the effective interest rate is applied to the net carrying amount of the financial asset (after deduction of the loss allowance).

Interest income is presented as finance income where it is earned from financial assets that are held for cash management purpose.

#### 36.17 Government grants

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognized in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to plant and equipment are included in non-current liabilities as deferred government grants and are credited to profit or loss on a straight-line basis over the expected lives of the related assets.



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### 36 SUMMARY OF OTHER ACCOUNTING POLICIES (Continued)

### 36.18 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability in the consolidated financial statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

### 36.19 Losses per share

### (a) Basic losses per share

Basic losses per share is calculated by dividing:

- by the loss attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares;
- by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year and excluding treasury shares.

### (b) Diluted losses per share

Diluted losses per share adjusts the figures used in the determination of basic losses per share to take into account:

- the after-income tax effect of interest and other financing costs associated with dilutive potential ordinary shares; and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

## FINANCIAL SUMMARY

A summary of the results, assets and liabilities of the Group for the last four financial years is as follows:

Results	For the year ended December 31,			
	2023	2022	2021	2020
	(RMB'000)	(RMB'000)	(RMB'000)	(RMB'000)
Revenue	3,050,715	2,020,789	1,611,327	1,104,053
Raw materials and consumables cost	(836,796)	(549,721)	(425,580)	(310,505)
Store-level operating profit	419,732	204,689	143,926	38,073
Profit/(Loss) before income tax	2,275	(200,883)	(478,122)	(267,677)
Loss for the year attributable to equity				
holders of the Company	(26,603)	(222,632)	(471,063)	(274,050)
Adjusted EBITDA	301,736	138,618	62,695	(17,591)
Adjusted Net Profit/(Loss)	8,778	(113,818)	(143,285)	(199,813)

#### Assets and liabilities

Assets and liabilities	As at December 31,			
	2023	2022	2021	2020
	(RMB'000)	(RMB'000)	(RMB'000)	(RMB'000)
Non-current assets	2,930,754	2,580,828	2,378,653	2,273,457
Current assets	1,215,001	688,781	784,041	375,259
Current liabilities	1,017,087	795,431	849,030	577,722
Net current assets (liabilities)	197,914	(106,650)	(64,989)	(202,463)
Total assets less current liabilities	3,128,668	2,474,178	2,313,664	2,070,994
Non-current liabilities	1,029,537	1,721,053	1,355,787	996,809
Total equity	2,099,131	753,125	957,877	1,074,185
Property, plant and equipment	625,547	496,004	427,050	361,617
Cash and bank balances	1,019,243	544,461	658,887	260,424



"2021 Plan"	the share incentive plan our Company adopted on January 1, 2021, as amended from time to time, the principal terms of which are set out in "Statutory and general information – Share Incentive Plans and bonus plans" in Appendix IV of the Prospectus
"2022 financial year"	the year ended December 31, 2022
"2022 First Share Incentive Plan"	the post-IPO share incentive plan our Company adopted on November 29, 2022 and took effect on the Listing Date, as amended from time to time, the principal terms of which are set out in "Statutory and general information – Share Incentive Plans and bonus plans" in Appendix IV of the Prospectus
"2022 Pre-IPO Plan"	the pre-IPO share incentive plan our Company adopted on September 9, 2022, as amended from time to time, the principal terms of which are set out in "Statutory and general information – Share Incentive Plans and bonus plans" in Appendix IV of the Prospectus
"2022 Second Share Incentive Plan"	the post-IPO share incentive plan our Company adopted on November 23, 2022 and took effect on the Listing Date, as amended from time to time, the principal terms of which are set out in "Statutory and general information – Share Incentive Plans and bonus plans" in Appendix IV of the Prospectus
"2023 financial year" or " Reporting Period"	the year ended December 31, 2023
"Articles of Association"	the ninth amended and restated memorandum and articles of association of the Company adopted by the Shareholders' resolutions passed on November 29, 2022 and filed on March 27, 2023, as amended from time to time
"associate(s)"	has the meaning ascribed thereto under the Listing Rules
"Audit and Risk Committee"	the audit and risk committee of the Board
"Auditor"	PricewaterhouseCoopers, the independent auditor of our Company
"Award Shares"	the Shares granted to a grantee pursuant to the exercise or vesting of an Award
"Board" or "Board of Directors"	the board of directors of the Company

"BVI"	the British Virgin Islands
"cash investment payback period"	the amount of time it takes for the cumulative store operating profit on a cash basis to cover the costs to open a store
"China" or "PRC"	the People's Republic of China and, except where the context requires otherwise and only for the purposes of this annual report, references to China or the PRC exclude Hong Kong, Macau and Taiwan; the term "Chinese" has a similar meaning
"Companies Ordinance"	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) effective from March 3, 2014, as amended, supplemented or otherwise modified from time to time
"Company"	DPC Dash Ltd 达势股份有限公司, a business company incorporated with limited liability in the BVI on April 30, 2008
"connected person(s)"	has the meaning ascribed thereto under the Listing Rules
"connected transaction(s)"	has the meaning ascribed thereto under the Listing Rules
"Controlling Shareholders"	has the meaning ascribed to it under the Listing Rules and unless the context otherwise requires, refers to Mr. James Leslie Marshall, Ocean Investments Limited and Good Taste Limited
"CG Code" or "Corporate Governance Code"	the Corporate Governance Code as set out in the Appendix C1 of the Listing Rules
"Director(s)"	the director(s) of the Company from time to time
"Domino's Pizza, Inc."	Domino's Pizza, Inc. (NYSE: DPZ), a substantial shareholder of our Company
"DPD"	Domino's Pizza Distribution LLC, being a subsidiary of Domino's Pizza LLC and hence its associate
"DPIF"	Domino's Pizza International Franchising Inc., being a subsidiary of Domino's Pizza LLC and hence its associate
"EBITDA"	earnings before interest, taxes, depreciation and amortization
"Global Offering"	has the meaning as defined and described in the Prospectus



"Group"

the Company and its subsidiaries from time to time or, where the context so requires, in respect of the period prior to the Company becoming the holding company of its present subsidiaries, such subsidiaries as if they were subsidiaries of the Company at the relevant time

"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"Hong Kong" or "HK"	the Hong Kong Special Administrative Region of the PRC
"Hong Kong Share Registrar"	Computershare Hong Kong Investor Services Limited
"IFRS"	International Financial Reporting Standards, as issued from time to time by the International Accounting Standards Board
"IPO"	initial public offering of the Shares on March 28, 2023
"Latest Practicable Date"	March 31, 2024, being the latest practicable date for ascertaining certain information in this annual report before its bulk print
"Listing"	the listing of the Shares on the Main Board of the Stock Exchange on March 28, 2023
"Listing Date"	March 28, 2023, the date the Shares were listed on the Main Board of the Stock Exchange
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
"Main Board"	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the Growth Enterprise Market of the Stock Exchange
"Master Franchisee"	Pizzavest China Ltd., an indirect wholly-owned subsidiary of our Company
"Master Franchise Agreement"	the master franchise software license agreement entered into between DPIF and the Master Franchisee on June 1, 2017
"Master Franchise Arrangements"	the Master Franchise Agreement and the Master Franchise Software License Agreement
"Master Franchise Software License Agreement"	the master franchise software license agreement entered into between DPD and the Master Franchisee on July 24, 2018



"Model Code"	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix C3 to the Listing Rules
"new growth markets"	with respect to the markets in which we operate, Shenzhen, Guangzhou, Hangzhou, Tianjin, Nanjing, Suzhou, Wuxi, Ningbo, Foshan, Dongguan, Zhuhai, Zhongshan, Wuhan, Jinan and Chengdu
"Nomination Committee"	the nomination committee of the Board
"Over-allotment Option"	has the meaning as defined and described in the Prospectus
"Notice"	a notice of extraordinary resolution to request Bondholders to consider and, if thought fit, approve and pass the Extraordinary Resolution
"Prospectus"	the prospectus of the Company published on March 16, 2023 in connection with the IPO and the Listing
"Remuneration Committee"	the remuneration committee of the Board
"RMB"	Renminbi, the lawful currency of PRC
"SFC"	The Securities and Futures Commission of Hong Kong
"SFO"	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
"Share(s)"	ordinary share(s) in the Company
"Shareholder(s)"	holder(s) of Share(s)
"Share Incentive Plans"	the 2021 Plan, the 2022 Pre-IPO Plan, the 2022 First Share Incentive Plan and the 2022 Second Share Incentive Plan
"SSSG"	same-store sales growth, which is the percentage difference in sales generated by same stores across two consecutive periods, where same stores are those stores that have been open for at least 18 months as of the end of latter period, provided that for a given same store in a given period, only the sales it generates after it qualifies as a same store are included in the calculation of SSSG and such sales are compared against the sales generated by the store in the comparable days of the prior period

	DEFINITIONS	
2	"Stock Exchange"	The Stock Exchange of Hong Kong Limited
	"subsidiary(ies)"	has the meaning ascribed thereto in section 15 of the Companies Ordinance
	"substantial shareholder"	has the meaning ascribed thereto under the Listing Rules
	"United States" or "U.S."	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
	"US\$"	United States dollars, the lawful currency of the United States
	"%"	percent

\* The English names of the PRC entities, PRC laws or regulations, and the PRC governmental authorities referred to in this annual report are translations from their Chinese names and are for identification purposes. If there is any inconsistency, the Chinese names shall prevail.

Certain amounts and percentage figures included in this annual report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures preceding them and figures rounded to the nearest thousand, million or billion may not be identical to figures that have been rounded differently to them.