

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss however arising from or in reliance upon the whole or any part of the contents of this announcement.

ZOOMLION 中 聯 重 科

Zoomlion Heavy Industry Science and Technology Co., Ltd.*

中聯重科股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1157)

FIRST QUARTERLY REPORT OF 2024

SUMMARY

The Board of Zoomlion Heavy Industry Science and Technology Co., Ltd.* hereby announces the First Quarterly Report of 2024 of the Company. The financial data contained in the Report has been prepared in accordance with PRC GAAP and is unaudited.

This announcement is made in accordance with Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The board of directors (the “**Board**”) of Zoomlion Heavy Industry Science and Technology Co., Ltd.* (the “**Company**”) hereby announces the unaudited results of the Company for the three months ended 31 March 2024 (the “**First Quarterly Report of 2024**”, the “**Report**”). The financial data contained in the Report has been prepared in accordance with China Accounting Standards for Business Enterprises (“**PRC GAAP**”) and is unaudited. This announcement is made in accordance with Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The First Quarterly Report of 2024 is written in both Chinese and English. In the case of any discrepancies, the Chinese version of the Report shall prevail.

**FIRST QUARTERLY REPORT OF 2024 OF
ZOOMLION HEAVY INDUSTRY SCIENCE AND
TECHNOLOGY CO., LTD. ***

1. IMPORTANT

- 1.1 The Board, the Supervisory Board of the Company and its directors, supervisors and senior management warrant that there are no mis-representations, misleading statements or material omissions in the Report, and they shall, individually and jointly, accept full responsibility for the truthfulness, accuracy and completeness of the contents of the Report.
- 1.2 None of the directors, supervisors and senior management declared to be unable to confirm or held objection to the truthfulness, accuracy and completeness of the Report.
- 1.3 All members of the Board attended the Board meeting in person for the review of the Report.
- 1.4 The first quarterly financial statements of the Company are unaudited.

2. CORPORATE INFORMATION

2.1 Principal Financial Data and Indicators prepared in accordance with PRC GAAP

Unit: RMB

	The Reporting Period	Corresponding period of last year	Increase/ decrease over corresponding period of last year
Operating income	11,773,145,944.65	10,425,507,345.20	12.93%
Net profit attributable to equity shareholders of the Company	915,819,266.53	810,064,655.82	13.06%
Net profit after extraordinary gain and loss attributable to equity shareholders of the Company	777,492,556.78	650,914,784.87	19.45%
Net cash flow from operating activities	307,030,468.77	285,973,243.10	7.36%
Basic earnings per share	0.11	0.10	10.00%
Diluted earnings per share	0.11	0.10	10.00%
Weighted average return on net assets	1.62%	1.48%	0.14%
	As at the end of the reporting period	As at the end of last year	Change in the end of the reporting period as compared with the end of last year
Total assets	132,991,760,629.60	130,862,389,408.99	1.63%
Net assets attributable to the equity shareholders of the Company	57,199,305,880.98	56,407,020,348.19	1.40%

Note 1: During the reporting period, domestic revenue was RMB6,070,573,879.33, representing a year-on-year decrease of 9.32%; overseas revenue was RMB5,702,572,065.32, representing a year-on-year increase of 52.85%. Among overseas revenue, export revenue increased by 60.95% year-on-year.

Note 2: Equity-settled share-based payment expenses during the period aggregated to RMB216,455,507.47.

2.2 Top ten holders of shares not subject to sales restriction as at the end of the reporting period

Unit: Share

Name of shareholders	Top ten shareholders	
	Shareholding percentage	Number of shares held
HKSCC NOMINEES LIMITED	18.19%	1,578,236,281
Hunan Xing Xiang Investment Holding Group Co., Ltd.	14.48%	1,256,337,046
Changsha Zoomlion He Yisheng Investment Partnership (LLP)	7.86%	682,201,864
Hong Kong Securities Clearing Company Limited	4.96%	430,045,588
Zoomlion Heavy Industry Science and Technology Co., Ltd.* — Phase II Employee Stock Ownership Plan	4.89%	423,956,766
Zoomlion Heavy Industry Science and Technology Co., Ltd.* — Phase I Employee Stock Ownership Plan	4.50%	390,449,961
China Securities Finance Corporation Limited	2.69%	233,042,928
Real Smart International Limited	1.94%	168,635,602
Urumqi Phoenix Cornerstone Equity Investment Management Limited Partnership — Maanshan Xuanyuan Cornerstone Equity Investment Partnership (Limited Partnership)	1.72%	148,869,223
Urumqi Phoenix Cornerstone Equity Investment Management Limited Partnership — Phoenix Cornerstone Tongli Private Equity Investment Fund	0.86%	74,434,611

§3 Significant changes in major items of the financial statements and financial indicators and reasons (based on statements reported under PRC GAAP)

Unit: RMB

Item	Percentage of changes	Reason of changes
Bill receivables	81.04%	Mainly due to the increase in commercial acceptance bill receivables
Investment properties	-36.01%	Mainly due to transfer of investment properties to fixed assets for own use
Short-term borrowings	-70.02%	Mainly due to repayment of short-term borrowings
Accrued payroll	-51.10%	Decrease mainly due to the payment performance bonuses of prior year
Non-current liabilities due within one year	42.45%	Mainly due to increase in long-term borrowings due within one year
Administrative expenses	40.51%	Mainly due to the increase in share-based payment expenses in the current period
Financial expenses	-56.60%	Mainly due to the impact of foreign exchange gains and losses
Investment income	-145.71%	Mainly due to the decrease in gains from derecognition of financial assets at amortized cost
Gain on change in fair value	-549.44%	Mainly due to the decrease in change in fair value of financial assets such as shares
Net cash flow from financing activities	-1,101.51%	Mainly due to the increase in debt repayment and the decrease in borrowings

§4 APPENDIX

4.1 Consolidated Balance Sheet

	Unit: RMB	
Item	Balance at the end of the period	Balance at the beginning of the period
Current assets:		
Cash and cash equivalents	14,319,626,875.63	15,870,434,751.38
Balance with clearing companies		
Placements with other financial institutions		
Financial assets held-for-trading	1,457,904,828.87	1,767,189,362.07
Derivative financial assets		
Bill receivables	150,609,338.99	83,192,096.43
Account receivables	26,011,739,727.54	24,612,186,679.56
Account receivable financing	1,308,923,116.37	1,489,041,130.97
Prepayments	2,974,906,896.12	2,967,148,713.19
Premiums receivable		
Reinsurance accounts receivable		
Deposits receivable from reinsurance contract		
Other receivables	916,506,483.86	704,760,099.17
Including: Interest receivable		
Dividends receivable		
Purchases of resold financial assets		
Inventories	24,323,643,283.00	22,503,500,945.99
Among them: data resources		
Contract assets	2,433,448.85	2,627,320.00
Held-for-sale assets		
Non-current assets due within one year	5,437,472,092.87	5,123,280,096.61
Other current assets	2,185,981,061.61	2,847,798,694.49
Total current assets	<u>79,089,747,153.71</u>	<u>77,971,159,889.86</u>

Item	Balance at the end of the period	Balance at the beginning of the period
Non-current assets:		
Loans and advances granted	565,947,024.05	568,151,491.48
Debt investments		
Other debt investments		
Long-term receivables	17,424,343,813.03	17,001,984,894.22
Long-term equity investment	4,535,275,986.30	4,496,957,924.86
Investments in other equity instruments	2,182,355,391.45	2,416,787,778.64
Other non-current financial assets	246,747,339.15	251,913,958.43
Investment property	57,574,320.41	89,973,201.76
Fixed assets	10,956,825,254.87	10,935,443,001.80
Construction in progress	6,314,340,640.62	5,673,948,610.53
Biological assets for production		
Oil and gas assets		
Right-of-use assets	502,851,489.18	508,087,876.93
Intangible assets	5,100,520,313.43	5,085,072,388.07
Among them: data resources		
Development expenses	16,229,065.37	15,769,545.37
Among them: data resources		
Goodwill	2,644,842,180.06	2,677,238,496.90
Long-term deferred expenditures	34,992,192.11	36,335,830.36
Deferred income tax assets	2,427,047,891.36	2,302,752,231.66
Other non-current assets	892,120,574.50	830,812,288.12
	<hr/>	<hr/>
Total non-current assets	53,902,013,475.89	52,891,229,519.13
	<hr/> <hr/>	<hr/> <hr/>
Total assets	132,991,760,629.60	130,862,389,408.99
	<hr/> <hr/>	<hr/> <hr/>

Item	Balance at the end of the period	Balance at the beginning of the period
Current liabilities:		
Short-term borrowings	1,695,408,078.70	5,654,517,982.93
Borrowings from central bank		
Capital borrowed		
Financial liabilities held-for-trading		
Derivative financial liabilities	8,615,000.00	8,975,347.95
Bills payable	12,457,597,929.45	11,835,605,413.58
Account payable	11,779,118,535.51	11,214,617,640.67
Advances from customers		
Contract liabilities	2,094,476,380.83	1,816,918,723.10
Financial assets sold under agreements to repurchase		
Absorbing deposit and interbank deposit		
Client money received for acting as securities trading agent		
Client money received for acting as securities underwriter		
Accrued payroll	437,861,298.91	895,346,600.03
Taxes payable	448,082,426.61	376,852,861.49
Other payables	6,028,895,948.02	6,639,348,616.24
Including: Interest payable		
Dividends payable		
Fees and commission payable		
Reinsurance accounts payable		
Held-for-sale liabilities		
Non-current liabilities due within one year	2,693,600,760.10	1,890,911,644.97
Other current liabilities	11,861,511,520.43	9,663,322,865.02
	<hr/>	<hr/>
Total current liabilities	49,505,167,878.56	49,996,417,695.98
	<hr/> <hr/>	<hr/> <hr/>

Item	Balance at the end of the period	Balance at the beginning of the period
Non-current liabilities:		
Deposits for insurance contract		
Long-term borrowings	16,822,900,877.72	14,944,417,590.31
Bonds payable		
Including: Preference shares		
Perpetual bonds		
Lease liabilities	301,222,458.38	307,700,152.43
Long-term payables	418,687,465.04	443,609,714.45
Long-term accrued payroll		
Accrued liabilities	65,721,800.18	51,727,345.03
Deferred income	2,422,864,094.98	2,488,430,445.33
Deferred income tax liabilities	755,918,826.95	807,213,853.06
Other non-current liabilities	2,652,846,831.50	2,655,595,401.50
	<u>23,440,162,354.75</u>	<u>21,698,694,502.11</u>
Total non-current liabilities		
	<u>23,440,162,354.75</u>	<u>21,698,694,502.11</u>
Total liabilities	<u>72,945,330,233.31</u>	<u>71,695,112,198.09</u>
Owners' equity:		
Share capital	8,677,992,236.00	8,677,992,236.00
Other equity instruments		
Including: Preference shares		
Perpetual bonds		
Capital reserve	18,907,342,782.42	18,725,104,258.74
Less: Treasury shares		
Other comprehensive income	-1,807,024,143.38	-1,494,771,295.40
Special reserves	182,679,698.95	176,199,108.39
Surplus reserve	4,384,443,521.49	4,384,443,521.49
General risk provisions	203,987,421.39	203,987,421.39
Undistributed profit	26,649,884,364.11	25,734,065,097.58
	<u>57,199,305,880.98</u>	<u>56,407,020,348.19</u>
Total owners' equity attributable to the equity		
	<u>57,199,305,880.98</u>	<u>56,407,020,348.19</u>
Minority interests	2,847,124,515.31	2,760,256,862.71
	<u>2,847,124,515.31</u>	<u>2,760,256,862.71</u>
Total owners' equity	<u>60,046,430,396.29</u>	<u>59,167,277,210.90</u>
Total liabilities and owners' equity	<u>132,991,760,629.60</u>	<u>130,862,389,408.99</u>

4.2 Consolidated Income Statement

Unit: RMB

Item	Amount during the current period	Amount during the previous period
I. Total operating income	11,773,145,944.65	10,425,507,345.20
Including: Operating income	11,773,145,944.65	10,425,507,345.20
Interest income		
Premiums received		
Fees and commission income		
II. Total operation costs	10,583,718,135.84	9,582,147,601.15
Including: Operation cost	8,399,665,841.23	7,673,823,347.79
Interest expenses		
Fees and commission expenses		
Insurance withdrawal payment		
Net payment from indemnity		
Net provisions for insurance contract reserve		
Insurance policy dividend paid		
Reinsurance cost		
Taxes and surcharges	71,274,367.28	86,926,276.96
Selling expenses	866,386,589.09	676,840,069.16
Administrative expenses	527,173,004.36	375,177,706.45
Research and development expenses	665,436,138.10	645,455,754.47
Financial expenses	53,782,195.78	123,924,446.32
Including: Interest expenses	106,616,067.09	181,685,746.88
Interest income	174,923,549.53	227,944,552.98
Add: Other gains	142,512,824.79	170,732,842.65
Income from investment (“-” refers to loss)	-11,751,143.95	25,707,566.07
Including: Investment income from associates and joint ventures	39,177,402.69	32,091,248.53
Gains from derecognition of financial assets at amortized cost	-69,860,296.81	-2,525,129.60
Exchange gains (“-” refers to loss)		
Net gain on exposure hedging (“-” refers to loss)		
Gain on change in fair value (“-” refers to loss)	-19,562,090.71	4,352,543.64
Losses on credit impairment (“-” refers to loss)	-120,387,765.49	-104,928,085.59
Impairment losses on assets (“-” refers to loss)	-1,385,582.19	-2,187,231.29
Gains from asset disposal (“-” refers to loss)	-8,854,547.21	-4,286,491.89

Item	Amount during the current period	Amount during the previous period
III. Operating profits (“-” refers to loss)	1,169,999,504.05	932,750,887.64
Add: Non-operating profits	18,418,705.99	18,181,133.22
Less: Non-operating expenses	11,778,068.86	6,485,846.09
IV. Total profits (“-” refers to total loss)	1,176,640,141.18	944,446,174.77
Less: Income tax expenses	156,162,368.75	85,696,434.97
V. Net profits (“-” refers to net loss)	1,020,477,772.43	858,749,739.80
(I) Classified by operation continuity		
1. Net profits from continuing activities (“-” refers to net loss)	1,020,477,772.43	858,749,739.80
2. Net profits from discontinuing activities (“-” refers to net loss)		
(II) Classified by ownership		
1. Net profits attributable to owners of the parent company	915,819,266.53	810,064,655.82
2. Profit and loss attributable to minority interests	104,658,505.90	48,685,083.98
VI. Net amount of other comprehensive income after tax	-312,252,847.98	48,112,438.70
Net amount of other comprehensive income after tax attributable to owners of the parent company	-312,252,847.98	48,112,438.70
(I) Other comprehensive income not to be reclassified into profit or loss subsequently	-184,514,402.06	3,618,084.39
1. Change in re-measurement of defined benefit plans		
2. Other comprehensive income that may not be reclassified to profit or loss under equity method		
3. Change in fair value of investments in other equity instruments	-184,514,402.06	3,618,084.39
4. Change in fair value of own credit risk		
5. Others		

Item	Amount during the current period	Amount during the previous period
(II) Other comprehensive income to be reclassified into profit or loss subsequently	-127,738,445.92	44,494,354.31
1. Other comprehensive income that may be reclassified to profit or loss under equity method		
2. Change in fair value of other debt investments		
3. Amount included in other comprehensive income on reclassification of financial assets		
4. Credit impairment provisions of other debt investments		
5. Cash flows hedging reserve		
6. Exchange differences from translation of financial statements	-127,738,445.92	44,494,354.31
7. Others		
Net amount of other comprehensive income after tax attributable to minority shareholders		
VII. Total comprehensive income	708,224,924.45	906,862,178.50
Total comprehensive income attributable to owners of the parent company	603,566,418.55	858,177,094.52
Total comprehensive income attributable to minority shareholders	104,658,505.90	48,685,083.98
VIII. Earnings per share:		
(1) Basic earnings per share	0.11	0.1
(2) Diluted earnings per share	0.11	0.1

4.3 Consolidated Cash Flow Statement

Unit: RMB

Item	Amount during the current period	Amount during the previous period
I. Cash flow from operating activities:		
Cash received from selling goods and providing services	10,178,701,315.21	11,777,322,372.82
Net increase in customer deposits and interbank deposits	2,204,467.43	
Net increase in borrowings from central bank		
Net increase in borrowings from other financial institutions		
Cash received from premium income from direct insurance contracts		
Net cash received under reinsurance contracts		
Net increase in policyholders' deposits and investments contract liabilities		
Cash received from interest, fee and commissions		
Net increase in capital borrowed		
Net increase of repurchase business capital		
Net cash received from securities trading agency services		
Refunds of taxes received	1,268,580,587.46	481,543,049.24
Cash received relating to other operating activities	251,737,525.92	2,323,260,886.67
Sub-total of cash inflow from operating activities	11,701,223,896.02	14,582,126,308.73
Cash paid for purchasing goods and receiving services	7,547,440,300.37	10,689,536,006.84
Net increase in customer loans and advances to customers		27,302,478.95
Net increase of deposits in central bank and interbank		
Cash paid for claims under direct insurance contracts		
Net increase in placements with and other financial institutions		
Cash paid for interest, fee and commission		
Cash paid for insurance policy dividend		
Cash paid to and for employees	1,751,817,482.09	1,393,380,675.66
Cash paid for taxes	494,544,919.32	682,612,272.87
Cash paid relating to other operating activities	1,600,390,725.47	1,503,321,631.31
Sub-total of cash outflow from operating activities	11,394,193,427.25	14,296,153,065.63
Net cash flow from operating activities	307,030,468.77	285,973,243.10

Item	Amount during the current period	Amount during the previous period
II. Cash flow from investing activities:		
Cash received from disposal of investments	317,549,190.66	2,138,873,548.20
Cash received from returns on investments	12,994,890.60	16,513,248.64
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	5,689,905.98	781,226.05
Net cash received from disposal of subsidiaries and other operating business units		
Cash received relating to other investing activities		329,943,100.54
Sub-total of cash inflow from investing activities	336,233,987.24	2,486,111,123.43
Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets	717,516,578.24	186,245,315.12
Cash paid for investment	80,238,677.79	3,521,935,761.97
Net increase in pledged loans		
Net cash received from subsidiaries and other operating business units		
Cash paid relating to other investing activities	509,565,369.18	0.00
Sub-total of cash outflow from investing activities	1,307,320,625.21	3,708,181,077.09
Net cash flow from investing activities	-971,086,637.97	-1,222,069,953.66
III. Cash flow from financing activities:		
Cash received from investment		348,268,752.50
Including: Cash received by subsidiaries from the investment of minority shareholders		348,268,752.50
Cash received from borrowings	3,056,746,228.27	4,930,032,020.56
Cash received related to other financing activities	0.00	0.00
Sub-total of cash inflow from financing activities	3,056,746,228.27	5,278,300,773.06
Cash paid for repaying debts	4,293,089,908.06	3,861,467,686.21
Cash paid for distributing dividends and profits and interest repayment	101,838,079.28	152,427,094.20
Including: Dividends and profits paid by subsidiaries to minority shareholders		
Cash paid related to other financing activities	35,230,015.12	1,127,272,336.27
Sub-total of cash outflow from financing activities	4,430,158,002.46	5,141,167,116.68
Net cash flow from financing activities	-1,373,411,774.19	137,133,656.38

Item	Amount during the current period	Amount during the previous period
IV. Effect of foreign exchange rate changes to cash and cash equivalents	-22,905,301.54	12,358,363.33
V. Net increase in cash and cash equivalents	-2,060,373,244.93	-786,604,690.85
Add: Balance of cash and cash equivalents at the beginning of the period	13,605,851,906.73	13,790,932,148.03
VI. Balance of cash and cash equivalents at the end of the period	11,545,478,661.80	13,004,327,457.18

By Order of the Board
Zoomlion Heavy Industry Science and Technology Co., Ltd.*
Zhan Chunxin
Chairman

Changsha, the PRC, 29 April 2024

As at the date of this announcement, the executive director of the Company is Dr. Zhan Chunxin; the non-executive directors are Mr. He Liu and Mr. Wang Xianping; and the independent non-executive directors are Mr. Zhang Chenghu, Mr. Huang Guobin, Mr. Wu Baohai and Ms. Huang Jun.

* *For identification purpose only*