

Zhenro 正榮地產

正榮地產集團有限公司
Zhenro Properties Group Limited

(於開曼群島註冊成立的有限公司)
(Incorporated in the Cayman Islands with limited liability)

股份代號 Stock Code : 6158

2023

環境、社會及管治報告
Environmental, Social and Governance Report



目錄 Contents

| | | |
|-------------------------------------|---|----|
| 關於本報告 | ABOUT THIS REPORT | 2 |
| 主席致辭 | CHAIRMAN'S STATEMENT | 4 |
| 關於正榮地產 | ABOUT ZHENRO PROPERTIES | 6 |
| 公司簡介 | COMPANY PROFILE | 6 |
| 責任治理 | RESPONSIBLE GOVERNANCE | 8 |
| 信息化賦能 | ENABLEMENT BY INFORMATION TECHNOLOGY | 13 |
| 投資者關係 | INVESTOR RELATIONS | 14 |
| 獎項榮譽 | AWARDS AND HONORS | 15 |
| 可持續發展管理 | MANAGEMENT OF SUSTAINABLE DEVELOPMENT | 16 |
| 可持續發展理念 | PHILOSOPHY OF SUSTAINABLE DEVELOPMENT | 16 |
| 綠色金融 | GREEN FINANCE | 17 |
| ESG管治架構 | ESG GOVERNANCE STRUCTURE | 18 |
| 環境生態 | ENVIRONMENT AND ECOLOGY | 24 |
| 環境管理 | ENVIRONMENTAL MANAGEMENT | 24 |
| 綠色建築 | GREEN BUILDINGS | 28 |
| 綠色辦公 | GREEN OFFICE | 31 |
| 綠色施工 | GREEN CONSTRUCTION | 31 |
| 人才價值 | TALENT VALUE | 37 |
| 員工僱傭 | EMPLOYMENT | 37 |
| 人才發展 | TALENT DEVELOPMENT | 39 |
| 健康與安全 | HEALTH AND SAFETY | 42 |
| 員工關懷 | CARE FOR EMPLOYEES | 45 |
| 供應鏈管理 | SUPPLY CHAIN MANAGEMENT | 48 |
| 攜手合作 | COLLABORATION | 48 |
| 品質服務 | QUALITY SERVICES | 53 |
| 產品設計、研發與品牌 | PRODUCT DESIGN AND DEVELOPMENT AND BRAND | 53 |
| 產品品質保障與管理 | PRODUCT QUALITY ASSURANCE AND MANAGEMENT | 54 |
| 客戶權益 | RIGHTS AND INTERESTS OF CUSTOMERS | 62 |
| 共創廉潔 | INTEGRITY CO-CREATION | 73 |
| 道德合規 | ETHICAL COMPLIANCE | 73 |
| 舉報機制 | WHISTLE-BLOWING MECHANISM | 73 |
| 反腐倡廉 | FIGHTING AGAINST CORRUPTION AND UPHOLDING THE INTEGRITY | 75 |
| 溫暖社會 | CARE FOR SOCIETY | 76 |
| 社會共榮 | MUTUAL PROSPERITY WITH SOCIETY | 76 |
| 關鍵績效指標總覽 | SUMMARY OF KEY PERFORMANCE INDICATORS | 78 |
| 環境指標 | ENVIRONMENTAL INDICATORS | 78 |
| 社會指標 | SOCIAL INDICATORS | 82 |
| 附錄一：香港聯交所 《環境、社會及管治報告 指引》內容索引 | APPENDIX I: CONTENT INDEX OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING GUIDE PUBLISHED BY THE HONG KONG STOCK EXCHANGE | 86 |

關於本報告 About this Report

概覽

本報告是正榮地產集團有限公司（「正榮地產」或「本公司」，連同其附屬公司，統稱「本集團」）發佈的第六份《環境、社會及管治報告》（「ESG報告」），面向本公司各持份者，重點披露本集團在經濟、環境、社會及管治方面的管理、實踐與績效。

報告時間範圍

本報告覆蓋的周期為二零二三年一月一日至二零二三年十二月三十一日（「報告期內」），部分內容追溯以往年份。

報告範圍及邊界

本報告覆蓋正榮地產及本集團。

編製依據

本報告編製遵循香港聯合交易所有限公司（「聯交所」）《證券上市規則》（「上市規則」）附錄二十七所載的《環境、社會及管治報告指引》（「報告指引」）進行編製並已遵守報告指引C部分載列的「不遵守就解釋」條文。

本報告按照識別和排列重要的持份者，以及ESG相關重要議題、決定ESG報告的界限、收集相關材料和數據、根據資料編製報告和對報告中的資料進行檢視等步驟進行釐定，以確保報告內容的完整性、實質性、真實性和平衡性。

OVERVIEW

This is the sixth Environmental, Social and Governance Report (the “ESG Report”) published by Zhenro Properties Group Limited (“Zhenro Properties” or the “Company”, and together with its subsidiaries, the “Group”) for all stakeholders of the Company with a focus on disclosures of the Company’s management, practice and performance in economic, environmental, social and governance terms.

PERIOD COVERED BY THE REPORT

The Report covers the period from 1 January 2023 to 31 December 2023 (the “Reporting Period”) with certain contents dating back to previous years.

COVERAGE AND BOUNDARY OF THE REPORT

The Report covers Zhenro Properties and the Group.

BASIS OF PREPARATION

The Report has been prepared in accordance with the Environmental, Social and Governance Reporting Guide (the “Reporting Guide”) set out in Appendix 27 to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) and has complied with the “comply or explain” provisions set out in Part C of the Reporting Guide.

The scope of the Report, the collection of relevant materials and data, its preparation based on available information and the review of the information set out in the ESG Report have been determined on the basis of the identification and priority of the importance of stakeholders and the material issues relating to ESG, to ensure the completeness, materiality, truthfulness and balance of the Report.

資料來源及可靠性保證

本報告披露的信息和數據來源於本集團統計報告和正式文件，並通過相關部門審核。本集團承諾本報告不存在任何虛假記載或誤導性陳述，並對內容真實性、準確性和完整性負責。

報告語言及形式

本報告設有中文和英文版，並以電子版形式供參閱。本報告已上載於本公司官方網站 (<http://www.zhenrodc.com/ir/society.html>) 及香港交易及結算所有限公司（「香港交易所」）的網站 (www.hkexnews.hk)。如想了解更多關於正榮地產的背景、業務發展和可持續發展理念，歡迎瀏覽正榮地產官方網站 (<http://www.zhenrodc.com>)。

報告編製流程

本報告經過工作小組組建、資料收集、持份者訪談、持份者問卷調研、框架確定、報告編寫、報告設計、部門與高級管理層審核等環節完成編製。

確認及批准

本報告經高級管理層確認後，於二零二四年三月二十八日獲董事會通過。

SOURCE OF INFORMATION AND WARRANTY OF RELIABILITY

Information and data disclosed in the Report are derived from the Group's statistical reports and formal documents, after verification by relevant departments. The Group undertakes that the Report does not contain any misrepresentations or misleading statements, and takes the responsibility for the truthfulness, accuracy and completeness of the Report.

LANGUAGE AND FORMAT OF THE REPORT

The Report is available in electronic version, in Chinese language and English language. The Report has been uploaded on the official website of Company (<http://www.zhenrodc.com/ir/society.html>) and Hong Kong Exchanges and Clearing Limited (“HKEx”) (www.hkexnews.hk). For more information regarding Zhenro Properties' background, business development and philosophy of its sustainable development, please refer to the official website of Zhenro Properties (<http://www.zhenrodc.com>).

PREPARATION PROCEDURES OF THE REPORT

The Report has been prepared following the sequence of forming the working group, collecting information, communicating with stakeholders, conducting surveys with stakeholders, confirming the framework; redacting, designing and validating the report by related departments and the senior management.

CONFIRMATION AND APPROVAL

The Report was approved by the board of directors on 28 March 2024 after confirmation by the senior management.

主席致辭

Chairman's Statement

繼二零二二年後，二零二三年依然對房地產來說是不平凡的一年，經濟處於復蘇階段，國家經濟經歷著一個波浪式發展、曲折式前進的過程，還面臨著「有效需求不足、部分行業產能過剩、社會預期偏弱、風險隱患仍然較多，國內大循環存在堵點，外部環境的複雜性、嚴峻性、不確定性上升」等諸多困難和挑戰。居民住房消費需求依然偏弱，購房意願持續下降，房地產市場繼二零二二年後，在二零二三年依然普遍出現負增長，並承受著巨大的經營和資金壓力。

本集團的運營以及流動性因外部環境的變化受到顯著影響，但儘管面對複雜的外部壓力和挑戰，本集團敢於面對困局，「跨越山海，拓路啟新」，重點聚焦「保交付」核心任務，於二零二三年實現交付43,600餘套新房。本集團致力穩定生產及經營，重塑市場信心，促進企業的良好循環。

為此，本集團努力克服各種不利因素以及外部環境壓力，保障項目工程有序展開；堅持打造高品質的產品，滿足客戶需求；同時加強客戶信心及樹立企業口碑。另一方面，為解決流動性問題，本集團繼二零二二年後，繼續實施流動性管理以及成本節約措施，包括尋求融資展期和豁免、加快銷售和現金回收、持續精簡企業組織架構以及減少非核心業務運營和行政費用。本集團一直積極與其法律顧問及財務顧問就其境外整體債務管理方案進行合作，協助本集團對境外債務進行整體重組，以實現長期可持續的資本結構，解決流動資金問題，穩定本集團運營，同時兼顧所有持份者的利益。

The year of 2023 continued to be an extraordinary year for the real estate after 2022. As the economy was in the recovery stage, the national economy underwent a process of uneven development and tortuous progress. Moreover, it encountered various difficulties and challenges such as insufficient effective demand, excess capacity in some industries, weak social expectations, numerous hidden risks, blockages in the domestic circulation, and the rising complexity, severity and uncertainty of the external environment. Demand for buying residential housing remained weak, reflecting a continuing decline in willingness of home buying. Following the year of 2022, the real estate market experienced a negative growth in general, and withstood tremendous operating and financial pressure in 2023.

The Group's operations and liquidity were significantly impacted by the changes in the external environment. Despite the complicated external pressures and challenges, the Group dared to face adversity through "surmounting difficulties one after another and opening a new development chapter", focusing on the core task of "ensuring delivery". More than 43,600 new homes were delivered in 2023. The Group was committed to stabilising production and operations, restoring market confidence and promoting a virtuous circle of enterprises.

To this end, the Group endeavoured to overcome various adverse factors and pressures from the external environment so as to ensure the smooth implementation of the project works, persisted in creating high quality products to meet customer needs, meanwhile, bolstered customers' confidence and established corporate reputation. Furthermore, in order to address liquidity issues, the Group has continued to implement liquidity management and cost saving measures since 2022, including seeking financing extension and exemption, accelerating sales and cash collection, continuing to streamline the corporate organisational structure, and reducing non-core business operation and administrative expenses. The Group has been actively working with its legal advisor and financial advisers on its offshore holistic liability management solutions to assist it with a holistic restructuring of its offshore indebtedness, in order to achieve a long-term sustainable capital structure, resolve its liquidity issue and stabilise the Group's operations, taking into account the interest of all its stakeholders.

展望二零二四年，本集團堅持「保交付，提品質，守貨值，穩經營」，全力確保經營活動的有序開展，堅持初心，保持戰略定力，在穩健經營的基礎上，實現突破，尋求新的發展空間。隨著中央一系列支持政策出台，在反覆強調「一視同仁滿足不同所有制房地產企業合理融資需求」以及「各地對房地產銷售放開限購政策」的大環境下，預計房地產市場將逐步企穩。本集團將努力抓住經濟及房地產市場逐步回暖的時機，加大營銷力度、提高銷售質量，進一步提升資產價值回收效果。

本集團將秉承「安全、健康、可持續」的經營方針，加強財務風險管理，優化資產結構，嚴控經營成本，以確保本集團的財務穩定性。此外，本集團將繼續提高產品品質和服務質量，滿足客戶住房需求。本集團將繼續提升內部管理體系及構建高效團隊，為本集團的可持續發展奠定堅實的人才基礎。

最後，本公司將繼續秉承「正直構築繁榮」的核心價值觀，實現本公司穩定及可持續的發展，為本公司的股東、投資者及持份者帶來價值。

正榮地產集團有限公司
董事會主席
劉偉亮

Looking ahead to 2024, the Group will uphold the philosophy of “ensuring delivery, improving quality, preserving value and stabilising operation”, and channel all efforts to guarantee the orderly commencement of business activities, adhere to its original intention, maintain strategic focus, and achieve breakthroughs and seek new development space on the basis of sound operation. With the release of a series of supportive policies by the central government which puts strong emphasis on “giving equal treatment to meet the reasonable financing needs of different ownership of real estate enterprises” and “relaxing the policy of purchase limits for the real estate properties in various regions”, it is expected that the real estate market will gradually become stabilised. The Group will seize the opportunity from the gradual recovery of the economy and the real estate market by increasing marketing efforts and improving the sales quality, so as to further improve the outcome of asset value recovery.

The Group will adhere to the operating principles of “safety, health, and sustainability”, strengthen financial risk management, optimise asset structure and strictly control operating costs to ensure the financial stability the Group. In addition, the Group will continue to improve product and service quality to meet the housing needs of its customers. The Group will also enhance its internal management system and build an efficient team in an effort to lay a solid talent foundation for the Group's sustainable development.

Finally, The Company will continue to uphold our core value of “prosperity from integrity” and achieve stable and sustainable development while bringing value to shareholders, investors and other stakeholders of the Company.

Zhenro Properties Group Limited
LIU Weiliang
Chairman of the Board

關於正榮地產 About Zhenro Properties

公司簡介

正榮地產是一家中國大型綜合性房地產開發商，專注於開發住宅物業、商業及綜合用途物業，並致力於發展成為國內最具發展質量的均好型房地產開發企業。正榮地產於二零一八年在聯交所主板上市(股份代號：06158.HK)。

主要業務

正榮地產立足「改善大師」的品牌定位，專注美好生活打造與人居改善，致力於開發高品質住宅物業，打造出「正榮府」、「正榮潤宸」、「正榮紫闕」及「正榮源邸」四大標桿產品品牌。除了住宅開發，為保持多元化、平衡的業態組合，正榮地產還開發「正榮中心」、「正榮街」、「正榮鄰舍」三條商業產品線。

業務佈局

正榮地產秉承城市群深耕戰略，截至二零二三年年底，已投資佈局長三角、環渤海、中部、西部、海峽西岸、珠三角等六大區域，落子上海、南京、廣州、杭州、蘇州、合肥、天津、濟南、武漢、長沙、鄭州、西安、成都、福州、南昌等34大城市，開發精品項目逾200個，土地儲備面積達1,298萬平方米。

COMPANY PROFILE

Zhenro Properties is a large comprehensive real estate developer in China with a focus on the development of residential properties, commercial and mixed use properties. It is committed to becoming a domestic real estate development enterprise with balanced strengths and great development potential. Zhenro Properties was listed on the Main Board of the Stock Exchange in 2018 (stock code: 06158.HK).

Principal Activities

Based on its brand positioning as a “Home Upgrade Master” and with a focus on creating a better life and improving habitations, Zhenro Properties is committed to developing high-quality residential properties and has created four major benchmarking product brands, namely “Zhenro Mansion”, “Zhenro Oasis Mansion”, “Zhenro Pinnacle” and “Zhenro Origin Residence”. In addition to residential development, in order to maintain a diversified and balanced business portfolio, Zhenro Properties has also developed three commercial product lines, namely “Zhenro Center”, “Zhenro Street” and “Zhenro Neighborhood”.

Business Layout

Zhenro Properties persists in the strategy of deep engagement in city clusters. As at the end of 2023, it invested in the arrangements in 6 major regions of the Yangtze River Delta, Bohai Rim, Central and Western China, Western Taiwan Straits and the Pearl River Delta, and established business in 34 major cities including Shanghai, Nanjing, Guangzhou, Hangzhou, Suzhou, Hefei, Tianjin, Jinan, Wuhan, Changsha, Zhengzhou, Xi'an, Chengdu, Fuzhou, Nanchang and others. It developed more than 200 high-quality projects and had a land bank of 12.98 million sq.m.



戰略佈局
Strategic Layout



責任治理

正榮地產在運營過程中始終遵守《中華人民共和國公司法》、上市規則附錄十四所載列的《企業管治守則》(「企業管治守則」)的原則及守則條文等相關要求，持續完善企業治理架構和風險管理體系，提升企業戰略決策能力及經營管理水平，以公開透明，合法合規的態度加強內部治理，保障股東及其他持份者的權益。

治理架構

正榮地產將企業管治工作作為本公司發展的支撐點，構建了規範高效的企業管治架構。本公司董事會下設三個董事委員會，分別為審核委員會、薪酬委員會和提名委員會，委員會成員由董事會成員擔任。董事會及高級管理層嚴格按照本公司《組織章程大綱及細則》所賦予的職責對本集團的生產和經營狀況進行監督，不斷提升本集團價值和管理透明度，保障股東及其他持份者的權益。

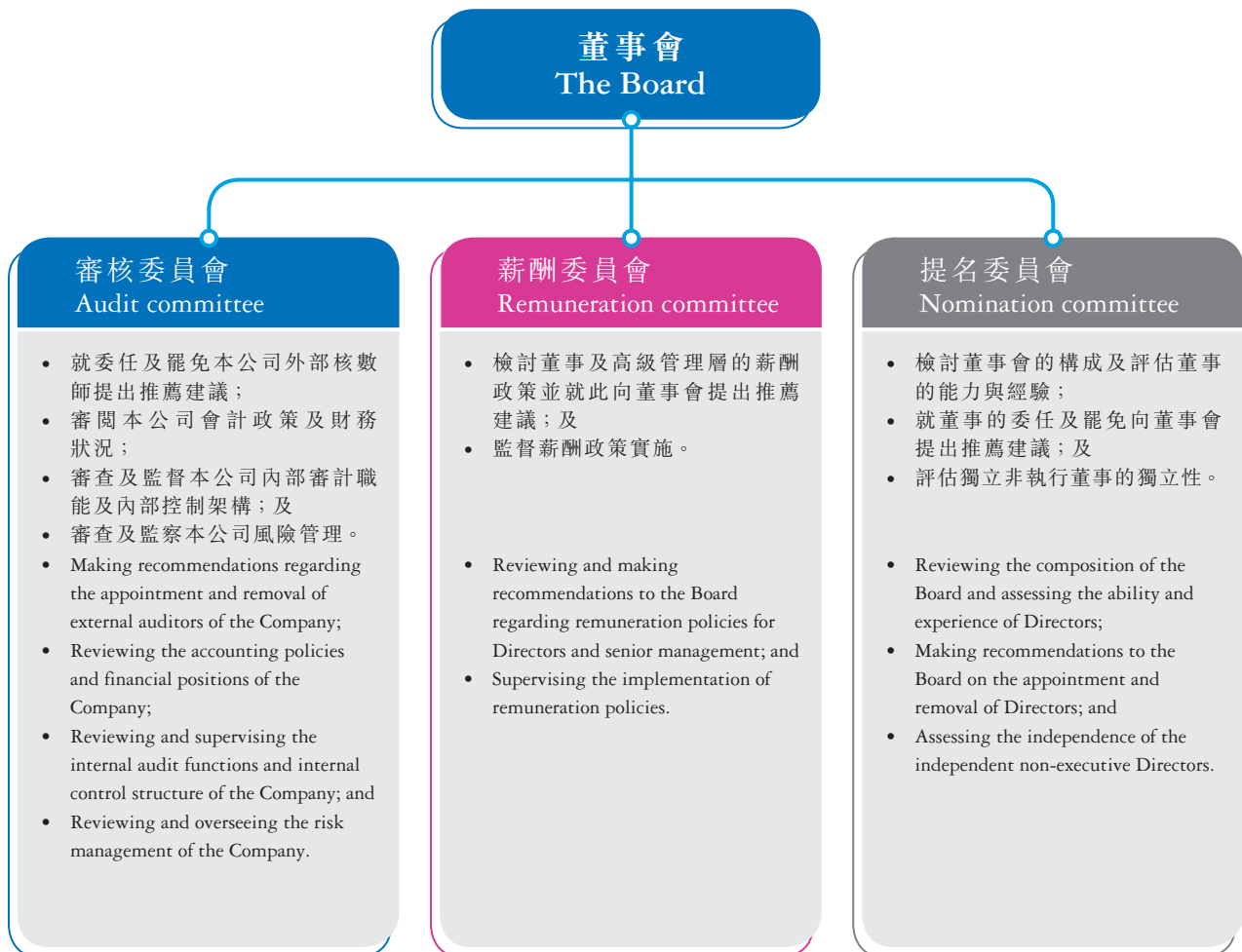
RESPONSIBLE GOVERNANCE

In compliance with the Company Law of the People's Republic of China, the principles and provisions in the Corporate Governance Code as set out in Appendix 14 to the Listing Rules (the "Corporate Governance Code") and other relevant requirements, during its operation, Zhenro Properties continuously improves its corporate governance structure and risk management system, enhances its strategic decision-making ability and operating management level, strengthens its internal governance in an open, transparent, lawful and compliant manner, and protects the interests of shareholders and other stakeholders.

Governance Structure

Zhenro Properties regards corporate governance as support for the development of the Company and has established a standardized and efficient corporate governance structure. The Board of Directors of the Company has three board committees, namely, the audit committee, the remuneration committee and the nomination committee, all of which comprise members of the Board. Strictly according to their responsibilities under the Memorandum and Articles of Association of the Company, the Board and the senior management supervise the production and operating conditions of the Group, continuously enhance the value and management transparency of the Group, and safeguard the interests of shareholders and other stakeholders.





正榮地產董事委員會職責
Responsibilities of Board Committees of Zhenro Properties

風險管理

正榮地產嚴格遵循《中華人民共和國審計法》、香港聯交所《上市規則》及其他反腐敗與反賄賂的法律法規對企業風控管理的要求，結合風控體系建設的現狀，搭建「兩橫四縱」的運營管理體系，使得本集團的風險管理既有廣度、又有深度。

Risk Management

Zhenro Properties strictly complies with requirements on the risk control management of enterprises in the Audit Law of the People's Republic of China, the Listing Rules of the Hong Kong Stock Exchange and other anti-corruption and anti-bribery laws and regulations. In consideration of the current situation of the risk control system construction, Zhenro Properties has established an operation and management system of “two horizontal aspects and four vertical aspects”, such that the Group's risk management is carried out in both breadth and depth.

兩橫

Two horizontal aspects

- 「決策會議體系」貫穿全流程，明確經營目標並及時調整經營策略；
- 「經營計劃」著重效率和效益。
- “Decision-making meeting system” covers the entire process, species the operating goals and adjusts business strategies in a timely manner;
- “Business plan” focuses on efficiency and effectiveness.

四縱

Four vertical aspects

- 「重大事項」由高管推進解決經營過程中的難點；
- 「風險申報」確保經營層面的風險及時暴露並得以解決；
- 「策略刷新」確保經營指標出現重大偏差時能及時調整策略；
- 「信息平台」保障兩橫四縱體系的高效運轉。
- The senior management promotes the settlement of difficulties in operation, in respect of “major issues”;
- “Risk reporting” ensures the timely disclosure and resolution of risks at the operational level;
- “Strategy update” ensures that strategies can be adjusted in a timely manner in case of a material deviation in operating indicators;
- “Information platform” ensures the efficient operation of the “two horizontal aspects and four vertical aspects” system.

「兩橫四縱」運營管理體系

Operation and Management System of “Two Horizontal Aspects and Four Vertical Aspects”

本集團於二零二一年發佈《正榮集團制度管理準則》，明確制度分級體系，統一制度命名和編碼規則，優化制度審批權責，提升整體審批效率。而為進一步發揮制度對經營管理的指引和推動作用，在報告期內，正榮地產根據策略需求制定或更新本集團不同體系的制度，強化制度管理的規範性，使得企業管治朝着制度化、規範化、程序化方向發展，降低企業所面臨的管理風險。以下列出報告期內制定及更新的主要制度：

1. 《正榮地產設計類供應商招標採購管理制度》— 提高供應商入圍標準強調產品力導向，進一步優化設計資源分類分級選擇；
2. 《營銷案場管理規範》、《營銷費用管理規範》及《營銷供應商及招採管理規範》— 完善營銷案場管理、營銷費用、營銷供應商及招採管理；
3. 《全週期品質管控制度》— 鞏固及提升本集團產品及服務品質兌現度，滿足客戶需求並提升客戶體驗；
4. 《戰採招標工作階段性管理制度》— 進一步解決相關業務問題；及
5. 《差旅管理制度》— 為降本控費之目的考量，對於差旅標準中的酒店住宿、出行交通工具等費用上限標準進行了下調。

In 2021, the Group issued the Zhenro Group System Management Guidelines to clarify the system hierarchy, standardize system naming and coding rules, optimize system approval authority and responsibilities, and enhance overall approval efficiency. In order to further develop the role of systems in guiding and promoting operation and management, during the Reporting Period, Zhenro Properties formulated or updated different systems of the Group in accordance with its strategic needs to strengthen the standardization of system management, so as to develop systematized, standard and procedural corporate governance, thus reducing its management risks. The following are the major systems formulated and updated during the Reporting Period:

1. the Management Rules on Tender and Procurement for Design Suppliers of Zhenro Properties — to improve the criteria for supplier shortlisting, emphasize product strength orientation, and further optimize the classification and grading of design resources;
2. the Marketing Site Management Rules, Marketing Expense Management Rules and Rules on Management of Marketing Suppliers and Tendering and Purchase — to improve marketing site management, marketing expenses, marketing suppliers and tender and purchase management;
3. the Full Cycle Quality Control Rules — to consolidate and improve the quality of the Group's products and services to meet customer needs and enhance customer experience;
4. the Strategic Stage Management Rules for Purchase and Tendering — to further resolve related business issues; and
5. the Travel Management Rules — for the purpose of cost reduction and control, the upper limit standards of hotel accommodation and transportation expenses in travel were adjusted downward.

同時，於報告期內，為深入梳理各區域工作成效、責任狀執行情況、制度落地效果以及規範性體檢；促進綜管條線整體管理提升，拉齊各區域綜管工作水準；規避公司經營風險；加強縱向、橫向業務交流，本公司對巡檢開展了系統規劃，實現管理精細化，包括：建立巡檢機制，實現巡檢工作規範化、標準化，如週期、程式及結果應用等。除檢查規範和指出問題外，於巡檢過程中收集一線難點、困惑和建議等，令集團總部有效地作出針對性的指導工作。

培養員工的法律風險防範意識能對企業的風險管理起到決定性的作用。為了提升企業的風險管控能力，培養員工的風險應對能力，本集團於報告期內以線上、線下的方式開設業務人員培訓、專業人員培訓、管理人員培訓等多種培訓，利用內、外部資源合計開展法律風險培訓活動共31場。

Meanwhile, during the Reporting Period, the Company carried out systematic planning for inspection and management refinement, including: establishment of inspection mechanism, standardization of inspection work, such as frequency, procedures and application of results, etc., in order to thoroughly review the effectiveness of work, implementation of responsibility statement, effectiveness of system implementation and standardization of each region, to align the level of comprehensive management of each region; to avoid the Company's business risks; to enhance vertical and horizontal business communication. In addition to checking the compliance and pointing out problems, we also collect the difficulties, confusions and suggestions from the frontline during the inspection process, so that the headquarters of the Group can effectively provide targeted guidance.

Developing employees' awareness of legal risk prevention can play a decisive role in the risk management of enterprises. In order to enhance the risk control capability of enterprises and develop the risk response ability of its employees, the Group provided various online and offline training including business personnel training, professional personnel training and management personnel training, and conducted a total of 31 legal risk training activities, using internal and external resources, during the Reporting Period.



法律風險培訓主要內容
Main Contents of Legal Risk Training

信息化賦能

正榮地產利用信息技術手段，搭建線上管理平台，不斷提升企業管理效率。於報告期內，本集團繼續加強業務流程線上化，以確保高效的企業經營及管理。

正榮地產深知保障信息安全是發展信息體系的根基。依照《正榮地產信息系統安全管理規範》，本集團不斷完善信息安全管理體系，多角度開展數據安全的保障工作，全面保障系統的穩定性和信息的安全性。

ENABLEMENT BY INFORMATION TECHNOLOGY

Zhenro Properties uses information technology to build an online management platform and continuously improves the corporate management efficiency. During the Reporting Period, the Group continued to strengthen the online business processes to ensure efficient business operations and management.

Zhenro Properties is fully aware that protecting information security is the foundation of developing an information system. In accordance with the Information System Security Management Standards of Zhenro Properties, the Group continuously improves its information security management system, carries out data security protection from various perspectives, and comprehensively guarantees the system stability and the information security.

物理端 Physical

- 要求用戶端操作系統至少為Windows 10以提升終端安全
- 定期更新服務器的安全補丁及病毒查殺等
- Users are required to use Windows 10 or above to improve terminal security
- Server security patches and virus detection, etc. are regularly updated

網絡端 Network

- 對服務器外網訪問端口進行梳理，僅開放必要且非敏感端口
- 定期更新網絡行為管理及防火牆特徵庫，防禦最新風險及網絡攻擊等
- The external access to server ports is reviewed, and only necessary and non-sensitive ports are made available for access
- Network behavior management and firewall feature library are regularly updated to prevent the latest risks and network attacks, etc.

其他 Others

- 要求新入職員工簽訂個人電腦使用協議，規範電腦使用
- 系統管理員通過堡壘機登錄服務器進行維護
- New employees are required to sign personal computer use agreements to standardize the use of computers
- The system administrator logs on the server through the bastion host for maintenance

正榮地產信息安全保障手段 Information Security Protection Measures of Zhenro Properties

投資者關係

正榮地產重視與投資者的雙向交流，致力提升企業透明度，與投資者建立長遠關係。本集團設有專業的投資者關係團隊，在遵循相關上市規則及法律規定的前提下，建立多種線上（如香港交易所及公司網站、電郵、微信公眾號等）和線下（如發佈會、路演、投資研討會、項目實地考察、媒體訪問等）渠道，保持與市場的緊密溝通，定期向投資者提供經營業績及最新發展動向等諮詢。本公司保持投資者結構的多元性，地域覆蓋包括亞洲、歐洲及美國等多個地區。同時，本公司充分收集投資者的寶貴意見，及時調整並優化業務策略及目標，保障投資者利益。至今，本公司已與超過千位股東、投資者、分析師等持份者建立聯繫。

本公司致力提高企業透明度，保持與投資者溝通。於報告期內，投資者關係團隊及管理層參與投資者進行了逾70場次電話會議或一對一會議、舉辦一次線上業績發佈會、一次股東周年大會，溝通逾200人次。

此外，本公司致力在滿足合規性要求的同時亦保持與資本市場進行定期的資訊交流。本公司總計發出30篇與本集團經營和業務相關的公告，包括內幕消息公告6份、營運業績最新情況公告12份、須予披露交易公告1份、持續關連交易公告1份、公司情況變動公告5份及其他公告5份；與此同時，本公司亦按照相關上市規則要求按時發佈二零二二年全年業績、二零二三年中期業績、二零二二年年報、二零二三年中期報告以及二零二二年環境、社會及管治報告。

INVESTOR RELATIONS

Zhenro Properties values two-way communication with investors and is committed to enhancing corporate transparency and establishing longterm relationships with investors. Subject to relevant Listing Rules and legal requirements, the Group has a professional investor relations team, which sets up various online (e.g. HKEx and website of the Company, email, WeChat official account, etc.) and offline channels (e.g. press conferences, roadshows, investment seminars, project site visits, media interviews, etc.) to maintain close communication with the market and provide investors with information on the operating results and the latest developments on a regular basis. The Company maintains a diverse investor structure, covering Asia, Europe, the United States and other regions. Meanwhile, the Company fully collects valuable opinions from investors, timely adjusts and optimizes business strategies and objectives, and protects the interests of investors. Up to now, the Company has established relationships with more than 1,000 stakeholders, including shareholders, investors, analysts, etc.

The Company is committed to enhancing corporate transparency and maintaining communication with investors. During the Reporting Period, the investor relations team and management participated in over 70 conference calls or one-on-one meetings with investors, held one online results conference and one annual general meeting, with communication of over 200 person-times.

In addition, the Company strives to meet compliance requirements while maintaining regular exchange of information with the capital markets. The Company issued a total of 30 announcements relating to the operations and business of the Group, including 6 inside information announcements, 12 operating results updates, 1 discloseable transaction announcements, 1 announcement on continuing connected transactions, 5 announcements on changes in corporate conditions and 5 other announcements. The Company also published its 2022 annual results, 2023 interim results, 2022 annual report, 2023 interim report and 2022 environmental, social and governance report on time as required by the relevant Listing Rules.

獎項榮譽

於報告期內，本集團榮獲多項業界獎項榮譽：

AWARDS AND HONORS

During the Reporting Period, the Group received a number of awards and honors in the industry:

| 頒獎機構 Awarding Organization | 獎項 Award |
|---|--|
| 中共荔城區委荔城區人民政府 People's Government of Licheng District, Licheng District Committee of the Communist Party of China | 2022年度突出經濟貢獻企業 2022 Outstanding Economic Contributors |
| 莆田市誠信促進會 Putian Association for Promotion of Integrity | 先進單位 Advanced Unit |
| 中共莆田市委莆田市人民政府 People's Government of Putian Municipal, Putian Municipal Committee of the Communist Party of China | 2022年度突出經濟貢獻企業 2022 Outstanding Economic Contributors |
| 佛山市禪城區發展和改革局 Development and Reform Bureau of Chancheng District, Foshan City | 促投資穩增長突出貢獻單位 Outstanding Contributors in Promoting Investment and Stabilizing Growth |
| 武漢建築業協會質量工作委員會 Quality Working Committee of Wuhan Construction Association | 結構優質工程證書 Certificate of Structural Quality Engineering |

可持續發展管理 Management of Sustainable Development

正榮地產始終以構築美好生活為目標，積極踐行可持續發展理念。本集團在企業經營及發展過程中充分考慮社會、環境、管治等議題，不斷推進低碳及和諧社會的發展。

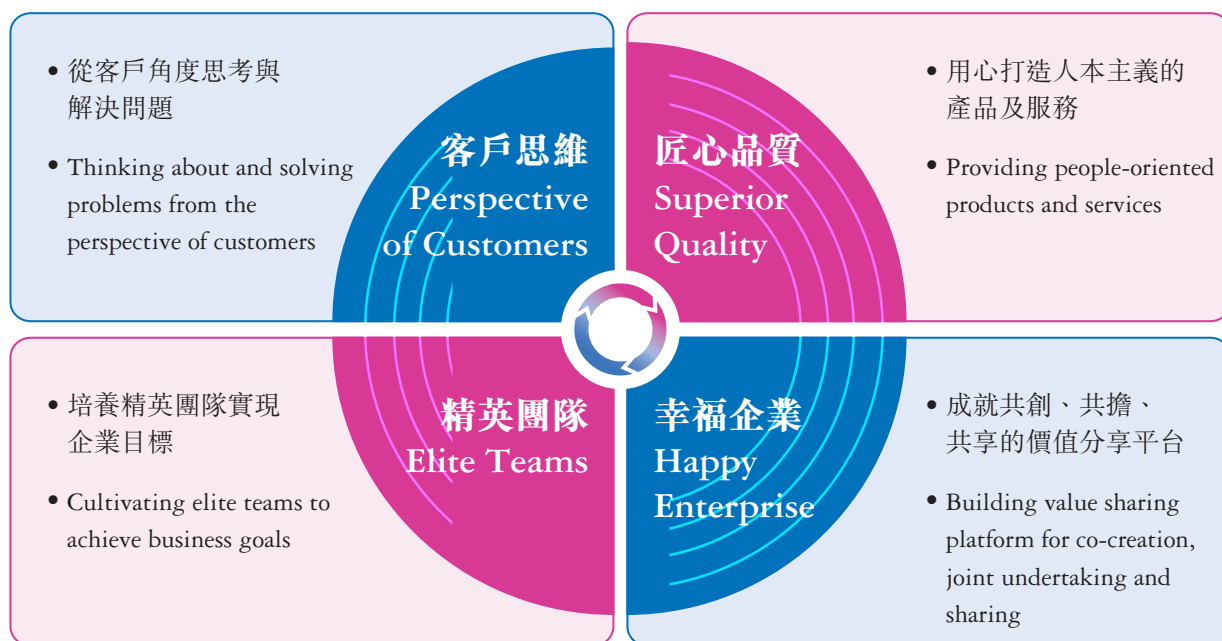
With the goal of building a better life, Zhenro Properties actively implements the philosophy of sustainable development. The Group takes social, environmental, governance and other issues into full consideration in the operation and development of enterprises, and continuously promotes the development of a low-carbon and harmonious society.

可持續發展理念

為實現可持續發展，正榮地產積極響應國家城鎮化建設、「雙碳」目標等政策號召，致力於實現本集團與社會的高質量可持續發展。正榮地產始終秉持「客戶優先」的原則，堅持產品服務的匠心傳承，珍視每一位同心同行的員工，專注改善人居環境、打造幸福生活，賦予城市與生活、生命與奮鬥，更豐富、更美好的意義。

PHILOSOPHY OF SUSTAINABLE DEVELOPMENT

In order to achieve sustainable development, Zhenro Properties actively responds to the policies including urbanization and the goals of “carbon peaking and carbon neutrality”, and is committed to achieving high-quality and sustainable development of the Group and the society. Zhenro Properties always upholds the principle of “customer first”, insists on the inheritance of products and services, cherishes every like-minded employee, focuses on improving the living environment and creating a happy life, and embodies richer and better meanings of cities and life, life and struggle.



綠色金融

為實踐綠色發展理念，正榮地產於二零二零年八月訂立了符合國際資本市場協會《綠色債券原則》(GBP)的《正榮地產綠色債券框架》(詳情請見本集團網站www.zhenrodc.com，僅提供英文版)，並分別於二零二零年八月和二零二一年四月取得由獨立ESG評級機構Sustainalytics出具的第三方意見書及由標準普爾出具的綠色融資框架意見報告。所融資的款項將用於為本集團綠色項目提供再融資，範疇涵蓋綠色建築、能源效益、可再生能源、預防及管理污染物以及可持續用水管理。此舉加速正榮地產向低碳、節能方向的轉型。

GREEN FINANCE

In order to practice the concept of green development, Zhenro Properties established the “Zhenro Properties Green Bond Framework” (for details, please see the Group’s website (www.zhenrodc.com), only available in English) in alignment with the International Capital Market Association Green Bond Principles (GBP) in August 2020, and obtained a second-party opinion issued by Sustainalytics, an independent ESG rating agency, and an opinion report on the green financing framework issued by Standard & Poor’s respectively, representing a crucial step towards promoting green finance, respectively on August 2020 and April 2021. The proceeds will be used to provide refinancing for the Group’s green projects, covering green buildings, energy efficiency, renewable energy, prevention and management of pollutants, and sustainable water management. This will accelerate the low-carbon and energy-saving transition of Zhenro Properties.



綠色建築
Green Buildings



可再生能源
Renewable Energy



能源效率
Energy Efficiency



污染物防治
Prevention and
Management of
Pollutants



可持續水管理
Sustainable Water
Management

正榮地產綠色債券框架項目範疇 Project Scope of Zhenro Properties Green Bond Framework

可持續發展管理 Management of Sustainable Development

報告期內，本公司未有進行新的綠色融資。截至本報告期止，本公司累計發行20.6億美元綠色優先票據、人民幣16億元綠色優先票據及人民幣1.3億元的銀行貸款。該等綠色貸款全數用於投資及開發本集團的綠色建築，其累計資金投放情況如下：

During the Reporting Period, the Company did not undertake any new green financing. Up to the Reporting Period, the Company has issued a total of US\$2,060 million green senior notes, RMB1,600 million green senior notes and RMB130 million bank loans. All of these green loans were used to invest and develop the Group's green buildings, and their cumulative capital investment is as follows:

| 綠色融資金額 Green financing amount (美元百萬) (US\$ million) | 二零二二年 或以前已 分配於綠色建築 Amount allocated to green buildings in or before 2022 (美元百萬) (US\$ million) | 二零二三年 分配於綠色建築 Amount allocated to green buildings in 2023 (美元百萬) (US\$ million) | 截至報告期末 未分配金額 Unallocated amounts as at the end of the Reporting Period (美元百萬) (US\$ million) |
|--|---|---|--|
| 2,310 | 1,876 | 0 | 434 |

ESG管治架構

正榮地產積極將ESG元素融入業務與運營的多維度系統化管理中。本集團建立了由董事會、ESG工作小組、各職能部門及下屬公司構成的可持續發展管治架構，確保ESG治理體系的科學化和規範化。其中，董事會是ESG管治工作的最高決策機構；由各職能部門組成的ESG工作小組溝通協調ESG相關事宜，並定期向董事會匯報ESG工作進展；各下屬公司和職能部門負責日常工作中落實ESG相關決策。本集團還聘請國內、外知名機構提供相關顧問服務，提升本集團的ESG管理水平，確保本集團ESG管理工作的持續有效開展。

ESG GOVERNANCE STRUCTURE

Zhenro Properties actively integrates ESG elements into the multi-dimensional and systematic management of its business and operations. The Group has established a sustainable development governance structure comprising the Board of Directors, the ESG working group, functional departments and subsidiaries to ensure a scientific and standardized ESG governance system. The Board of Directors is the top decision-making body for ESG governance; the ESG working group comprising various functional departments communicates on and coordinates ESG-related matters, and regularly reports the ESG work progress to the Board of Directors; each subsidiary and functional department are responsible for implementing ESG-related decisions in daily work. The Group also engages well-known institutions at home and abroad to provide relevant consulting services, to improve the ESG management of the Group and ensure continuous and effective ESG management of the Group.

董事會聲明

- **董事會責任**
董事會是正榮地產ESG事宜管理及公開披露的最高責任主體，承擔最終責任。董事會定期舉行會議，審議正榮地產ESG相關風險識別及重要性事宜，審議並批准本公司可持續發展目標，監督並檢討本公司ESG事宜相關政策、管理、表現以及目標完成進度，審議並批准本公司就ESG相關事宜表現的公開披露。
- **日常實施**
ESG工作小組是正榮地產ESG工作日常實施的牽頭主體，負責指導和監督各職能部門和附屬公司落實可持續發展願景、目標及管理方針等相關工作，並定期向董事會匯報進展。
- **管治和風險**
二零二三年，ESG工作小組在董事會的監督和指導下針對運營地面臨的氣候變化風險和其他ESG風險進行了識別、評估和分析。同時，ESG工作小組統籌各部門討論和制定出實現各項環境目標的有效路徑，並將目標及路徑成果向董事會進行匯報並獲得批准。董事會將每年持續監督目標實施進程並檢討進度。
- **ESG重大性議題**
正榮地產與內外部持份者保持緊密溝通，識別和評估ESG議題，並釐定識別出議題的重要性和優先排序。董事會負責審議和批准重大性議題的識別、評估與重要性排序，並將其納入本公司風險管理框架。

Directors' Statement

- **Responsibilities of the Board**
The Board is the top body with ultimate responsibility for the management and public disclosure of ESG matters of Zhenro Properties. The Board holds meetings regularly to consider ESG-related risk identification and material matters of Zhenro Properties, consider and approve the Company's sustainable development objectives, oversee and review the Company's policies, management, performance and progress towards the objectives in relation to ESG matters, consider and approve the Company's public disclosure in relation to performance on ESG matters.
- **Daily implementation**
The ESG working group is the leading body for the daily implementation of the ESG work of Zhenro Properties. It is responsible for guiding and supervising relevant work of various functional departments and subsidiaries in implementing relevant work including the vision, objectives and management policies of sustainable development, and is responsible for regularly reporting the progress to the Board of Directors.
- **Governance and risks**
In 2023, under the supervision and guidance of the Board of Directors, the ESG working group identified, assessed and analyzed the climate change risks and other ESG risks in the regions of operation. Meanwhile, the ESG working group coordinated various departments to discuss and develop effective plans to achieve environmental objectives, and reported to the Board of Directors on the objectives and plans, which were approved. The Board will continuously monitor and review the progress towards the objectives on an annual basis.
- **Material ESG issues**
Zhenro Properties maintains close communication with internal and external stakeholders to identify and evaluate ESG issues and determine the importance and priorities of the identified issues. The Board is responsible for reviewing and approving the identification, assessment and prioritization of material issues and incorporating them into the risk management framework of the Company.

持份者溝通

正榮地產始終堅持構建多元化的溝通機制，將各持份者的期許與關切納入戰略和風險考量中，並回應各方訴求，攜手實現社會的可持續發展。本集團所識別的持份者主要包括業主／租戶、供應商／承包商、地方政府與監管機構、股東及投資者、員工、行業協會、媒體、公眾及當地社區居民等。下表列出報告期內不同持份者組別重點關注的議題。

Communication with Stakeholders

Zhenro Properties always insists on establishing a diversified communication mechanism, and takes into account in its strategy and risk considerations the expectations and concerns of all stakeholders, and responds to the demands of all parties, and works with them to realize the sustainable development of society. The stakeholders identified by the Group mainly include property owners/tenants, suppliers/contractors, local governments and regulatory authorities, shareholders and investors, employees, industry associations, media, the public and local community residents. The following table lists the issues of concern to different groups of stakeholders during the Reporting Period.

| 持份者組別 Category of Stakeholder | 重點關注議題 Issue of Concern | 溝通途徑或回應方式 Communication or Response Method |
|---|---|---|
| 業主／租戶 Property owners/Tenants | 產品質量與安全 客戶服務與滿意度 保障客戶隱私及信息安全 負責任營銷 | 客戶／市場調研 客戶滿意度調查 官方服務平台 主題客戶活動 |
| | Product quality and safety Customer service and satisfaction Protection of customer privacy and information security Responsible marketing | Customer/market research Customer satisfaction survey Official service platform Theme customer activities |
| 供應商／承包商 Suppliers/Contractors | 職業健康與安全 產品質量與安全 供應鏈管理 | 包括設計變更、施工等在內的全階段日常交流 正榮地產招採平台 資質審核 現場考察 高層會晤 供應商大會 |
| | Occupational health and safety Product quality and safety Supply chain management | Daily communication at all stages including design changes and construction Bidding purchase platform of Zhenro Properties Qualification examination On-site inspection Meetings with senior management Meeting of suppliers |
| 地方政府與監管機構 Local governments and regulatory authorities | 合法合規經營 反腐倡廉 促進本地經濟發展 廢棄物管理及污染防治 節約水資源 應對氣候變化 | 會議溝通 規範制定與執行交流 政府合作 |
| | Legal and compliant operation Fighting against corruption and upholding the integrity Promoting the development of the local economy Waste management and pollution prevention Saving water resources Coping with climate change | Meeting Communication on establishment and implementation of standards Government cooperation |

| 持份者組別 Category of Stakeholder | 重點關注議題 Issue of Concern | 溝通途徑或回應方式 Communication or Response Method |
|----------------------------------|---|--|
| 股東及投資者 | 合法合規經營 產品質量與安全 綠色建築 節能減排 行業發展 | 股東大會 業績發佈會 路演活動 投資研討會 項目實地考察 媒體訪問 香港交易所及公司網站 電郵及微信公眾號 |
| Shareholders and investors | Legal and compliant operation Product quality and safety Green buildings Energy saving and emission reduction Industry development | General meeting Results presentation Roadshow Investment seminars Project site visit Media interview Websites of HKEx and the Company Email and WeChat official account |
| 員工 | 勞工權益保護 員工培訓與發展機遇 薪酬福利 職業健康與安全 | 領導信箱 工會組織 業務員夥伴 組織委員 組織氛圍調研 各類員工活動 |
| Employees | Protection of labour rights and interests Employee training and development opportunities Remuneration and benefits Occupational health and safety | Leader mailbox Trade union Sales partners Organizing committee members Organizational climate research Employee activities |
| 行業協會 | 行業發展 綠色建築 節能減排 保護知識產權 | 行業交流 |
| Industry associations | Industry development Green buildings Energy-saving and emission reduction Protection of intellectual property rights | Exchanges with industry peers |
| 媒體與公眾 | 社區關愛 公益慈善 | 新聞稿 公告 |
| Media and the public | Care for communities Charity | Press release Announcement |
| 當地社區居民 | 促進本地經濟發展 社區關愛 生物多樣性 | 公益慈善活動 促進社區發展活動 |
| Local community residents | Promoting the development of the local economy Care for communities Biodiversity | Public welfare and charity activities Activities to promote community development |

ESG 重大性議題

為精準定位本集團的ESG管理方向，優化ESG管理體系，正榮地產形成ESG重大性議題識別機制，其主要步驟為：

- 1) 對標國內外同業表現、監管機構要求及資本市場如MSCI等評級和指數要求，識別本集團在可持續發展領域所關注重要議題；
- 2) 每年和內外部持份者開展溝通，匯總其對正榮地產不同重要議題的關切程度，並從「對正榮地產可持續發展的重要性」以及「對外部持份者的重要性」兩個維度評估不同議題的重要性；
- 3) 董事會和外部專家對議題重要性進行檢討和審議，確認該年度最終判定結果。

Material ESG Issues

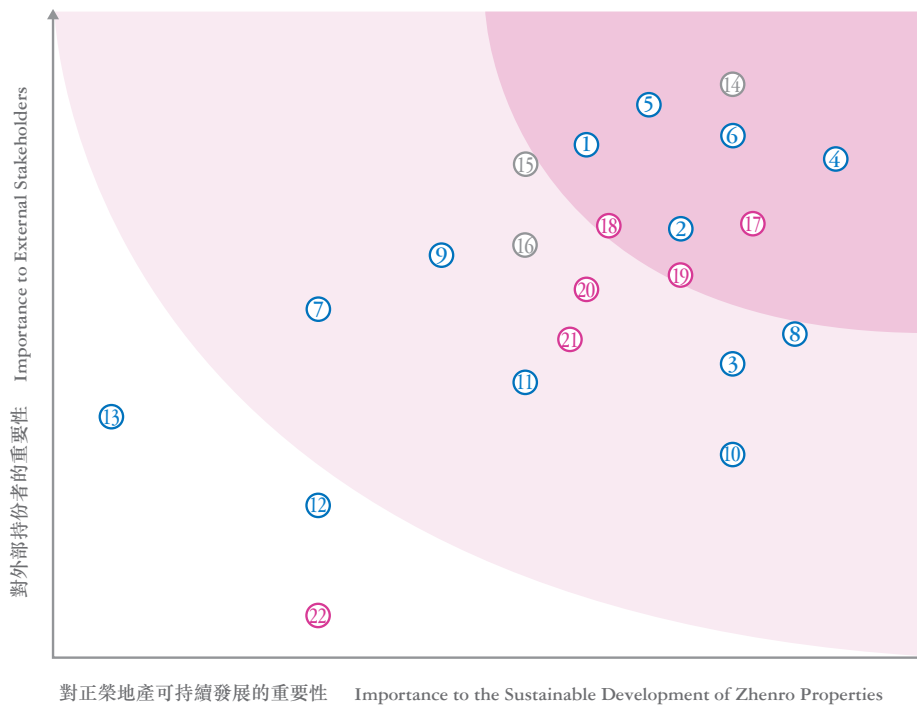
In order to accurately identify the ESG management direction of the Group and optimize the ESG management system, Zhenro Properties has developed a mechanism for identification of material ESG issues, with the following main steps:

- 1) identify material issues of concern to the Group in sustainability by benchmarking against the performance of domestic and foreign peers, regulatory requirements, and rating and index requirements of capital markets such as MSCI;
- 2) communicate with internal and external stakeholders annually to summarize their concern to different material issues of Zhenro Properties, and assess the importance of different issues from two aspects, namely “importance to the sustainable development of Zhenro Properties” and “importance to external stakeholders”;
- 3) the Board and external experts review and consider the importance of the issues to determine the final results for the year.

報告期內，正榮地產結合各持份者對本集團環境、社會及管治方面的意見和期望，通過綜合考慮各議題對本集團可持續發展和持份者的影響，形成了本報告期的重要性議題矩陣，結果如下：

During the Reporting Period, in consideration of the views and expectations of stakeholders on the environmental, social and governance aspects of the Group and by comprehensively considering the impact of various issues on the sustainable development of the Group and the stakeholders, Zhenro Properties formed the following materiality matrix for the Reporting Period:

正榮地產二零二三年ESG重大議題矩陣
2023 ESG Materiality Issues Matrix of Zhenro Properties



○ 社會責任
Social responsibility

- ① 勞工權益保護
Protection of labor rights and interests
- ② 員工培訓與發展機遇
Employee training and development opportunities
- ③ 薪酬福利
Remuneration and benefits
- ④ 職業健康與安全
Occupational health and safety
- ⑤ 產品質量與安全
Product quality and safety
- ⑥ 客戶服務與滿意度
Customer service and satisfaction
- ⑦ 負責任營銷
Responsible marketing
- ⑧ 保障客戶隱私及信息安全
Protection of customer privacy and information security

○ 管治責任
Governance responsibilities

- ⑨ 供應鏈管理
Supply chain management
- ⑩ 行業發展
Industry development
- ⑪ 促進本地經濟發展
Promoting the development of local economy
- ⑫ 社區關愛
Care for communities
- ⑬ 公益慈善
Charity
- ⑭ 合法合規經營
Legal and compliant operation
- ⑮ 反腐倡廉
Fighting against corruption and upholding the integrity
- ⑯ 保護知識產權
Protection of intellectual property rights

○ 環境責任
Environmental responsibility

- ⑰ 綠色建築
Green buildings
- ⑱ 節能減排
Energy-saving and emission reduction
- ⑲ 節約水資源
Saving water resources
- ⑳ 廢棄物管理及污染防治
Waste management and pollution prevention
- ㉑ 應對氣候變化
Coping with Climate Change
- ㉒ 生物多樣性
Biodiversity

註：粗體的議題為高度重要性議題
Note: The issues in bold in the table of material issues are highly important

環境生態

Environment and Ecology

良好的生態環境是宜居的重要條件。正榮地產以「自然」、「健康」、「陪伴」作為其產品基礎，注重人與自然的共存，以及發展與生態的平衡。正榮地產將綠色發展理念貫穿於建築設計、項目施工以及辦公運營的過程中，不斷致力於提升資源使用效率，加強環境管理體系建設，減少對環境和氣候的不良影響，務求為建立可持續的社區和城市貢獻力量。

環境管理

正榮地產在項目建設及運營全過程中嚴格遵守《中華人民共和國環境保護法》、《中華人民共和國環境影響評價法》、《中華人民共和國環境噪聲污染防治法》、《中華人民共和國大氣污染防治法》、《中華人民共和國固體廢棄物污染環境防治法》、《中華人民共和國水污染防治法》、《建設項目環境保護管理條例》等國家法律法規和管理條例，並制定了《綠色施工》、《關於加強施工現場環保管控工作的通知》等內部政策文件，進一步規範環境管理。報告期內，正榮地產未發生與環境相關的違規情況或重大事故。

A good ecological environment is an important condition for livability. Zhenro Properties takes “nature”, “health” and “company” as the bases of its products, and pays attention to the coexistence of human and nature, as well as the balance between development and ecology. Zhenro Properties incorporates the philosophy of green development into the process of architectural design, project construction and office operation, continuously strives to improve the efficiency in the use of resources, and strengthens the construction of environmental management system to reduce the adverse impact on the environment and climate and contribute to the establishment of sustainable communities and cities.

ENVIRONMENTAL MANAGEMENT

Zhenro Properties strictly complies with national laws and regulations and management regulations including the Environmental Protection Law of the People's Republic of China, the Law of the People's Republic of China on Environmental Impact Assessment, the Law of the People's Republic of China on the Prevention and Control of Pollution from Environmental Noise, the Law of the People's Republic of China on the Prevention and Control of Air Pollution, the Law of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Wastes, the Law of the People's Republic of China on Prevention and Control of Water Pollution, the Regulations on the Administration of Environmental Protection of Construction Projects, during the whole process of project construction and operation, and has formulated internal policy documents including the Green Construction, and the Notice on Strengthening Environmental Protection Control at Construction Sites, to further standardize environmental management. During the Reporting Period, Zhenro Properties was not involved in environmental violations or major accidents.

環境目標制定

二零二三年，正榮地產制定了排放、廢棄物、能源和水資源的目標，並結合所處行業和自身情況明確了目標實施途徑，以推進本集團綠色經營水平的逐年提升，同時不斷完善環境管理，打造綠色地產品牌。

Setting of Environmental Goals

In 2023, Zhenro Properties set emissions, waste, energy and water resource goals, and specified methods of implementing the goals, in consideration of the situation of the industry and Zhenro Properties, so as to promote the year-by-year improvement in the green operation standard of the Group, and continuously improve the environmental management and build the green property brand.

溫室氣體排放目標 Greenhouse Gas Emission Goals

逐步建立碳排放管理體系，努力逐年降低碳排放強度

Gradually establishing a carbon emission management system, and striving to reduce the intensity of carbon emissions year by year

溫室氣體減排舉措 Measures for Greenhouse Gas Reduction

- 面向員工、承包商及合作夥伴開展低碳相關的宣傳和培訓，加強低碳減排意識
- 減少不必要的差旅出行，充分利用網絡和線上平台進行商務溝通
- 探索可再生能源替代傳統能源的潛力
- Carrying out low carbon-related publicity and training for employees, contractors and partners to strengthen their awareness of low carbon and emission reduction
- Reducing unnecessary travel and making full use of the internet and online platforms for business communication
- Exploring the potential of renewable energy as an alternative to traditional energy

能源管理目標 Energy Management Goals

完善能源管理體系建設，提升各區域能源使用效率

Improving the construction of the energy management system to improve the efficiency in the use of energy in regions

能源效率提升舉措 Measures for Energy Efficiency Improvement

- 定期記錄、審核、追蹤和分析施工區域及辦公室的生產、辦公用電數據，及時發現並匯報異常
- 逐步淘汰高能耗設備，採用國家或行業推薦的節能、高效、環保的施工機器設備
- 優先選用聲控、光控照明等節能燈具
- Regularly recording, auditing, tracking and analyzing the production and office electricity consumption data of construction areas and offices, and identifying and reporting anomalies in a timely manner
- Phasing out energy-guzzling equipment and using energy-saving, efficient and environment-friendly construction machinery and equipment recommended in China or industries
- Giving priority to voice-controlled, light-controlled and energy-saving lamps

用水效率目標 Water Use Efficiency Goals

不斷探索節水設施和技術應用，逐步加大節水工藝和技術的投入

Continuously exploring the application of water-saving facilities and technologies and gradually increasing the investment in water-saving processes and technologies

水資源管理舉措 Measures for Water Resources Management

- 安裝水循環回收裝置，實現水資源二次利用，施工現場盡量減少使用自來水
- 根據工程用水量合理設計和佈置施工現場供水管網
- 施工用水和生活用水獨立排放，實現廢水閉環處理
- Installing water recycling devices to realize the secondary utilization of water resources and minimize the use of tap water at the construction site
- Reasonably designing and arranging the water supply network on the construction site, according to the water consumption of the project
- Discharging construction water and domestic water separately to realize the closed-loop treatment of wastewater

廢棄物管理目標 Waste Management Goals

努力減少廢棄物的產生，加大廢棄物回收比例，探索可回收材料的應用

Making efforts to reduce the generation of waste, increasing the proportion of waste recycled, and exploring the application of recyclable materials

廢棄物管理舉措 Waste Management Measures

- 對廢棄物進行標識，並按標識分類堆放和處理倡導綠色辦公，提升員工節約意識，採用線上化傳輸方式，減少辦公物品消耗
- 積極探索可循環材料並進行迭代
- Marking on wastes, storing and disposing of the wastes by categories according to the marks, promoting green office practice, improving employees' awareness of saving, and adopting online transmission to reduce consumption of office supplies
- Actively exploring recyclable materials and carrying out iterations

氣候變化應對

隨着氣候變化影響日益嚴峻，積極應對氣候變化風險、實現低碳轉型成為企業履行社會責任的一項迫切議程。正榮地產高度重視氣候變化對本公司、行業以及社會的潛在影響，並結合自身發展方向開展了氣候變化風險識別工作。我們參照香港聯交所《氣候信息披露指引》，初步對於兩種典型溫室氣體濃度途徑（RCP2.6與RCP8.5）下的對比情境識別出可能對本集團產生影響的氣候變化實體風險以及轉型風險。通過業務相關性和影響程度的分析，本公司梳理出以下氣候變化風險類型和機遇並提出了應對舉措。

Response to Climate Change

With the increasingly severe impact of climate change, actively addressing the risks of climate change and achieving low-carbon transformation becomes an urgent agenda for enterprises in performing their social responsibilities. Zhenro Properties attaches great importance to the potential impact of climate change on the Company, industries and society, and has carried out identification of climate change risks based on its development direction. According to the Guidance on Climate Disclosures of Hong Kong Stock Exchange, we initially identified physical risks and transition risks of climate change that may have an impact on the Group, based on a comparison between scenarios of RCP2.6 and RCP8.5. Through the analysis of business relevance and impact degree, the Company sorted out the following risks and opportunities of climate change and proposed measures.

| 風險類型 Type of Risk | 風險因素 Risk Factor | 應對舉措 Measures |
|--------------------------|---|--|
| 實體風險 Physical risks | <p>急性 Acute</p> <p>暴雨、颱風、洪水、極端高溫 and 寒冷氣候等極端天氣事件對本集團的主要運營地的施工、產品安全等造成一定的影響</p> <p>慢性 Chronic</p> <p>氣溫與降雨量的變化對產品的設計提出了更高的要求</p> | <ul style="list-style-type: none"> 緊密關注天氣預報，制定應急預案以應對突發天氣事件對施工的影響 Paying close attention to the weather forecast and developing emergency plans to deal with the impact of sudden weather events on the construction 將對慢性氣候風險的前瞻性風險識別及評估納入產品設計的考量因素 Taking forward-looking identification and assessment of chronic climate risks into consideration in product design |
| 轉型風險 Transition risks | <p>政策和法律 Policies and laws</p> <p>節能減排相關政策出台將增加運營成本</p> <p>更嚴格的排放量報告義務及合規要求導致在節能減排方面投入成本的增加</p> <p>Stricter emission reporting obligations and compliance requirements result in the increased costs of investment in energy conservation and emission reduction</p> <p>技術 Technology</p> <p>採用低排科技增加研發成本</p> <p>Using low-emission technology increases research and development costs</p> | <ul style="list-style-type: none"> 及時了解和遵守相關監管法律法規 Understanding and complying with relevant regulatory laws and regulations in a timely manner 持續關注綠色建築標準與行業動態 Continuously paying attention to green building standards and industry dynamics 持續完善和提升產品標準和原材料採購標準 Continuously improving and enhancing product standards and raw material purchase standards 持續將節能減排理念納入產品設計及研發的過程中 Continuously incorporating the philosophy of energy conservation and emission reduction into the product design and research and development 探索綠色建築、低碳建築項目的可行性，積極推進項目落地 Exploring the feasibility of green and low-carbon building projects, and actively promoting project implementation |

| 風險類型 Type of Risk | 風險因素 Risk Factor | 應對舉措 Measures |
|----------------------|--|--|
| 市場 Market | <p>綠色建築的需求上漲，將驅動正榮地產加速綠色建築的開發，原有市場份額受到擠壓</p> <p>The increase in the demand for green buildings will cause Zhenro Properties to accelerate the development of green buildings, thus leading to a decrease in the original market share</p> <p>對低碳材料的需求將提升採購成本</p> <p>The demand for low-carbon materials will increase purchase costs</p> | <ul style="list-style-type: none"> 關注並參與政府對綠色建築的扶持項目，逐步增加對綠色建築的研發投入 Paying attention to and participating in government support projects for green buildings, and gradually increasing research and development investment in green buildings 分析原材料價格變化趨勢，通過與供應商交流、合理配置資源，加強管理採購成本上漲風險 Analyzing the changing trend of raw material prices, and strengthening the management of the risk of increasing purchase costs through communication with suppliers and reasonable allocation of resources |
| 聲譽 Reputation | <p>外部持份者對企業應對氣候變化的期望可能會導致正榮地產及地產行業發生負面事件，從而影響公司聲譽</p> <p>The expectations of external stakeholders for enterprises to cope with climate change may lead to negative events of Zhenro Properties and the real estate industry, thus affecting the reputation of the Company</p> | <ul style="list-style-type: none"> 加強關注可持續發展及氣候變化相關披露要求，在確保合規的同時優化企業社會責任對外傳播渠道 Paying more attention to the disclosure requirements in relation to sustainable development and climate change, and optimizing the external communication channel of corporate social responsibility while ensuring compliance 積極公開企業在節能減排等方面的實踐與績效，將綠色理念與實踐融合進企業運營管理及品牌宣傳中 Actively disclosing the practice and performance of enterprises on energy conservation and emission reduction, and integrating the green philosophy and practice into enterprise operation management and brand promotion |

| 機遇類型 Type of Opportunity | 財務影響 Financial Impact | 應對舉措 Measure |
|--------------------------------|--|---|
| 產品和服務 Products and Services | <p>通過提高低排放產品和服務需求量提高收入</p> <p>Increasing revenue by increasing the demand for low-emission products and services</p> | <ul style="list-style-type: none"> 正榮地產致力於綠色技術的開發與應用，通過對如裝配式建築、建築信息模型技術、海綿城市建築創新技術等技術的應用，推動綠色建築發展，順應綠色產品需求趨勢，加強行業競爭力 Zhenro Properties is committed to the development and application of green technologies. Through the application of technologies such as prefabricated buildings, building information model technology, sponge city building innovation technology, etc. it promotes the development of green buildings, keeps with the trend of demand for green products, and strengthens the competitiveness of the industry |

綠色建築

正榮地產長期以來積極推動綠色建築的發展，制定了《正榮地產綠色建築速選配置表設計指引》以及住宅和公建業態項目《正榮地產綠色建築速選配置表》、《裝配式建築設計控制標準》等，為綠色建築設計評級和運行評價提供了施工及運營驗收指引。

在項目規劃階段，正榮地產重點考量項目的設計和建設對周圍環境的潛在影響，建築排佈充分尊重原始地形，減少土方開挖，低碳開發建設。同時，正榮地產注重保護原生植被，保留原生大樹，並修復裸露土地。

截至本報告期止，正榮地產累計獲得22個中國綠色建築二星或三星設計標準證書，綠色建築總建築面積達240萬平方米。

GREEN BUILDINGS





Zhenro Properties has actively promoted the development of green buildings for a long time. It has formulated the Design Guidelines of Quick Selection Configuration List for Green Construction of Zhenro Properties, the Quick Selection Configuration List for Green Construction of Zhenro Properties and the Control Standard for Fabricated Buildings for residential and public construction projects, etc., which provide guidance on the construction and operation acceptance for green building design rating and operation evaluation.

In the project planning stage, Zhenro Properties focuses on the potential impact of the design and construction of the project on the surrounding environment. The construction layout fully follows the original terrain, reduces earthwork excavation, and enables low-carbon development and construction. Meanwhile, Zhenro Properties pays attention to the protection of native vegetation, retaining native trees and restoring bare land.

As of the end of the Report Period, Zhenro Properties has obtained a total of 22 China 2-star or 3-star Green Building design standard certificates, with a total green building floor area of 2.4 million sq.m.

在研發設計階段，正榮地產從建築設計、結構設計、精裝設計和機電配置方面深化綠色建築的要求和理念。為有效減少材料用量，避免材料浪費，本集團在建築的結構設計上引入了多項創新技術，並且採用建築信息模型(BIM)技術做綠色設計，通過信息化降低材料與能耗的浪費，縮短項目周期。此外，正榮地產提供的精裝採取可選模式，在相應國家商品房全裝修政策的基礎上，滿足客戶的升級需求，從而減少業主因進行二次裝修而導致的垃圾及污染問題。

In research and design, Zhenro Properties deepened the requirements and philosophy of green buildings from architectural design, structural design, refined decoration design and electromechanical configuration. In order to effectively reduce the consumption of materials and avoid waste of materials, the Group incorporated many innovative technologies into the structural design of buildings and adopted building information modeling (BIM) technology for green design, which reduced waste of materials and energy consumption through information and shortened the project cycle. In addition, the refined decoration provided by Zhenro Properties was optional to meet the upgrade demand of customers on the basis of the overall decoration policy of commercial housing in corresponding countries, thus reducing the garbage and pollution arising out of secondary decoration by property owners.

| | | |
|---|--|--|
|  | <p>建築設計</p> <ul style="list-style-type: none"> • 施工圖設計包括綠色建築專篇，建築專業綜合協調各專業。綠色設計採用建築信息模型(BIM)技術 • 建築設計採取滿足建築適應性和耐久性的措施延長建築使用壽命，具有遮陽、導光、導風等功能的構件，及屋頂和外牆設置的太陽能集熱器、光伏組件、立體綠化等與建築進行一體化集成設計 | <p>Architectural Design</p> <ul style="list-style-type: none"> • The construction drawing design includes a special section for green buildings, with comprehensive coordination by building professionals of other professionals; the green design incorporates the building information modeling (BIM) technology • The architectural design incorporates building adaptability and durability measures to extend the service life of the building. Components with the functions of sun shading, light guiding and wind guiding, and solar collectors, photovoltaic elements and vertical greening on the roof and external walls are designed on an integrated manner |
|  | <p>結構設計</p> <ul style="list-style-type: none"> • 可回收材料應用(如基坑支護裡的鋼結構垂直支護及支撐形式)，高強材料應用(超高強度預應力管樁、高強鋼筋及砼使用等)，創新泄水技術應用以及裝配式建築應用達到節材、節能及減排目標 | <p>Structural Design</p> <ul style="list-style-type: none"> • The application of recyclable materials (such as vertical support and supporting form of steel structure in foundation pit support), high-strength materials (such as ultra-high-strength prestressed tubular piles, high-strength steel bars and concrete, etc.), innovative drainage technology and fabricated buildings achieve the goals of material and energy saving and emission reduction |
|  | <p>精裝考量</p> <ul style="list-style-type: none"> • 為避免裝修污染及減少裝修產生的有害氣體，櫃體收納部分門板採用岩板材質，無甲醛釋放，提升了安全及健康保障 | <p>Refined Decoration Considerations</p> <ul style="list-style-type: none"> • In order to avoid decoration pollution and reduce harmful gases generated after decoration, the door panel of the cabinet housing part is made of rock plate materials without formaldehyde release, thus improving the safety and health protection |
|  | <p>機電配置</p> <ul style="list-style-type: none"> • 對於所有精裝項目都需配置智能家居，智能照明作為基礎配置，並根據項目定位，適當增加空氣質量檢測系統 • 對於所有精裝項目都需配置智能家居，智能照明作為基礎配置，並根據項目定位，適當增加空氣質量檢測系統 | <p>Electromechanical Configuration</p> <ul style="list-style-type: none"> • All refined decoration projects should be equipped with intelligent home furnishings and intelligent lighting as the basic configuration, and according to the project positioning, an air quality monitoring system • The pilot project uses a renewable energy ground source heat pump system and a centralized heat recovery fresh air system, and an indoor centralized fresh air supply and capillary low-temperature radiation system to ensure indoor temperature, humidity and air quality |

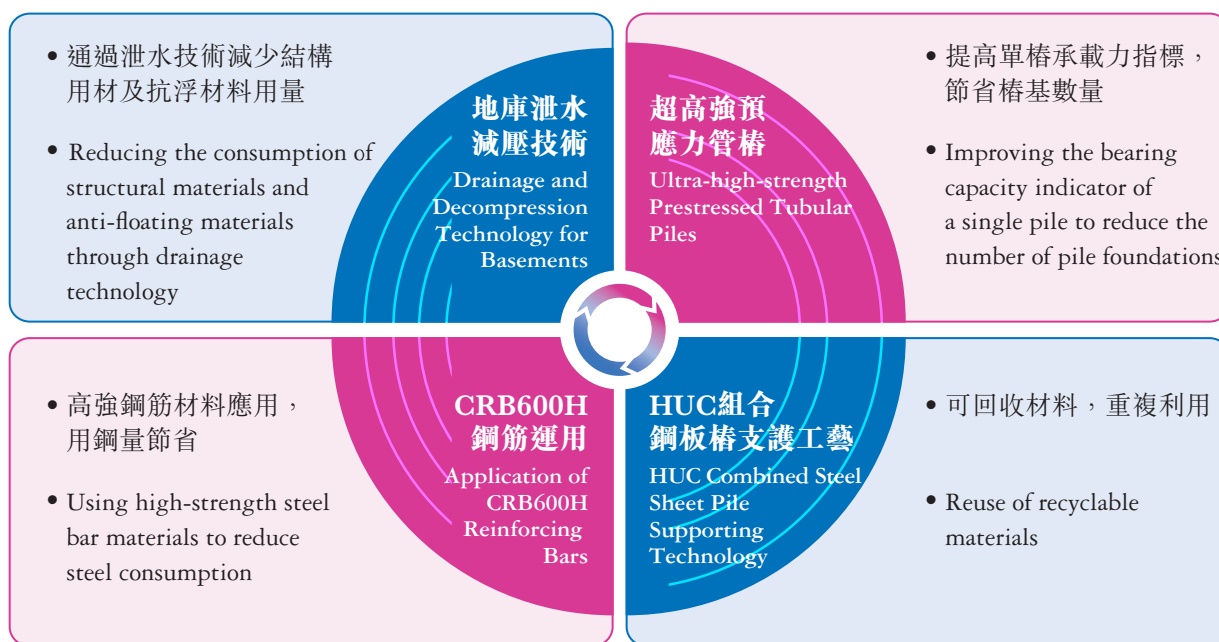
綠色建築措施及多方面應用
Green Building Measures and Applications

在開發施工階段，正榮地產有56個、總建築面積約350萬平方米的在建項目採用裝配式構件，現場作業量明顯減少，粉塵污染、噪音污染顯著降低，同時減少了施工垃圾產生，節約了鋼材、木材等資源的消耗，施工效率高，節約成本，有效推進了綠色施工。

此外，正榮地產致力於推動海綿城市的建設與創新技術的應用。報告期內，正榮地產實施海綿城市項目共63個。通過充分利用場地空間合理設置綠色雨水基礎設施，包括下凹式綠地、雨水花園等有調蓄雨水功能的綠地，以及雨水蓄水池及透水鋪裝等技術措施，正榮地產不斷探索創新技術和應用，推進海綿城市的發展。

In the development and construction stage, 56 of the projects under construction with total building floor area of 3.5 million sq.m. of Zhenro Properties use fabricated components, which significantly reduces the amount of on-site work, dust and noise pollution, reduces the generation of construction waste, saves the consumption of resources including steel and wood, achieves high construction efficiency, saves costs, and effectively promotes green construction.

In addition, Zhenro Properties is committed to promoting the construction of sponge cities and the application of innovative technologies. During the Reporting Period, Zhenro Properties implemented a total of 63 sponge city projects. Zhenro Properties continuously explores innovative technologies and applications to promote the development of sponge cities by making full use of the site space for reasonably constructing green stormwater infrastructure, including concave green spaces, rainwater gardens and other green spaces with rainwater regulation and storage functions, and technical measures such as rainwater cisterns and permeable pavement.



綠色建築結構設計新技術
New Technology of Green Building Structure Design

綠色辦公

正榮地產建立了物業團隊管理督辦機制，並制定了《總部大樓泛行政工作手冊》，每周召開工作例會以及時發現且解決問題，按月開展巡檢，加強對辦公運營的能源能耗管理。

為有效提升辦公區域的能源效率，正榮地產從設計階段到運營階段均納入了節能降耗的考量。在設計階段，虹橋正榮中心採用了「偉業WQ80ZR斷橋隔熱幕牆」，其保溫隔熱性能可以有效降低能源消耗，從而減少溫室氣體排放。在日常運營中，正榮地產倡導無紙化辦公，引入華為智慧屏，減少打印耗材；推行線上會議，減少出差頻次及減少現場會議消耗；員工外出辦事採用拼車出行，減少單派公務車或租車。正榮地產倡導員工節約用電、用水、用紙，實現由「要我節約」到「我要節約」的根本轉變，形成人人樂於節約的環保意識、自覺參與的良好氛圍。

綠色施工

正榮地產的綠色理念亦深根於施工建設中，通過設計創新、工藝優化和源頭控制多方面將綠色施工措施落實於每一個項目，持續提高能源與資源利用效率，減少因施工對周圍環境產生的影響。正榮地產制定了《關於加強施工安全文明的通知》，並不斷完善能源使用的常態化日常監測機制。

節能降耗

通過管理提升、設施升級以及智慧化工地技術創新應用，正榮地產從集中供電管理、合理規範化用電、低壓燈帶照明、設置智慧工地體驗館等方面不斷提升施工現場能源利用效率。

GREEN OFFICE

Zhenro Properties established a property team management and supervision mechanism, and formulated the Pan-Administrative Work Manual for the Headquarters Building. It held regular work meetings every week to identify and solve problems in a timely manner, conducted a monthly inspection, and strengthened energy consumption management of office operation.

In order to effectively improve the energy efficiency of the office area, Zhenro Properties takes energy conservation and consumption reduction into consideration in design and operation. In design, Hongqiao Zhenro Center is equipped with “Weiye WQ80ZR Broken Bridge Thermal Insulation Curtain Wall”, which can effectively reduce energy consumption and consequently greenhouse gas emissions, due to its thermal insulation performance. In daily operation, Zhenro Properties promotes paperless office, and introduces Huawei Smart Screen, to reduce printing supplies consumption, and promotes online meetings to reduce travel frequency and onsite meeting consumption; and its employees use carpooling for business trips to reduce the use of specially assigned official cars or rental cars. Zhenro Properties educates its employees to save electricity, water and paper, so as to realize the fundamental change from “I am requested to save” to “I want to save”, thus developing their environmental awareness of getting ready for saving and a good atmosphere of conscious participation in saving.

GREEN CONSTRUCTION

The green philosophy of Zhenro Properties is also deeply rooted in construction. Zhenro Properties has implemented green construction measures in each project through design innovation, process optimization and source control, and continuously improved the energy and resource utilization efficiency, and reduced the impact of construction on the surrounding environment. Zhenro Properties formulated the Notice on Strengthening Construction Safety and Civilization, and continuously improved the daily monitoring mechanism for energy use.

Energy Conservation and Consumption Reduction

Through management improvement, facility upgrade and innovative application of intelligent construction site technology, Zhenro Properties continuously improves the energy utilization efficiency of construction sites in terms of centralized power supply management, reasonable and standardized power utilization, low-voltage light strips, and intelligent construction site experience hall, etc.



供電集中管理，非工時內電氣均按時停電減少浪費。
The power supply is managed centrally, and the electrical equipment is turned off on schedule when not in use, to reduce waste.



設置智慧工地體驗館，介紹綠色施工理念及措施，減少現場能源資源浪費。
An intelligent construction site experience hall has been constructed to introduce the green construction philosophy and measures to reduce the waste of energy and resources on site.



合理規範化用電，增加大型用電設備利用率，減少資源浪費。採用低壓燈帶照明，功率低，節能效果好。
Electricity is used in a reasonable and standardized manner, and the utilization rate of large-scale electrical equipment is increased to reduce the waste of resources. Low-voltage light strips with low power and good energy-saving effect are used.

水資源管理

施工現場設置了多套減少用水的設施與設備，根據項目的具體施工情況建立合適的水資源管理舉措，從各環節減少水資源消耗，提高水資源的重複利用率，並且避免濕作業和污水的產生。

Water Resources Management

Construction sites are equipped with multiple water-saving facilities and equipment, and appropriate water resources management measures are developed according to the specific construction conditions of a project, so as to reduce water consumption in processes, improve the water reuse rate, and avoid wet operation and generation of sewage.

- 施工現場供水管網根據本工程的用水量進行設計佈置，管徑合理、管路簡捷
- 施工現場盡量減少使用自來水，在現場設置二級沉澱池，收集雨水、降水井中的自然水進行使用
- 車輛沖洗區域設置排水溝，排水溝與沉澱池相連，水經過沉澱池沉澱後可繼續沖洗車輛，達到節約用水的目的
- 施工現場噴灑路面、綠化澆灌均取自沉澱池中經過沉澱的水資源；攪拌用水、養護用水取自基坑周邊降水井、沉澱池中的水資源
- 混凝土養護採用覆蓋保水養護，混凝土獨立柱採用包裹塑料布養護，牆體採用噴水養護，節約施工用水
- 混凝土養護採用覆蓋保水養護，混凝土獨立柱採用包裹塑料布養護，牆體採用噴水養護，節約施工用水
- The water supply network of a construction site is designed and arranged according to the water consumption of a project, with reasonable pipe diameters and simple pipelines
- Tap water should be used as little as possible at the construction site, and a secondary sedimentation tank is provided on the site to collect rainwater as well as natural water from dewatering wells, for use
- The vehicle washing area has drainage ditches connected to a sedimentation tank, such that water after sedimentation in the sedimentation tank can be continued to be used for washing vehicles, so as to achieve the purpose of water conservation
- Water for spraying on the road surface and greening irrigation at the construction site is water in the sedimentation tank after sedimentation. Water for mixing and maintenance is water in dewatering wells and sedimentation tanks around the foundation pit
- The concrete is cured by covering and water retaining; independent concrete columns are cured by wrapping them with plastic cloth; walls are cured by spraying water, so as to save water for construction
- Movable multi-axis rotary water tanks are provided on site for water supply; and spray systems with a timing switch are provided for projects

廢棄物管理

正榮地產針對施工過程中產生的廢棄物制定了《建築廢棄物處理方案》，保障廢棄物的合理分類收集、減量產生、高效回收以及安全存放，以減少對環境的污染和影響。

Waste Management

Zhenro Properties has developed the Construction Waste Treatment Plan for the wastes generated in construction, so as to ensure reasonable classification and collection, reduced generation, efficient recycling and safe storage of wastes, thus reducing environmental pollution and impact.

固體廢棄物的收集和存放 COLLECTION AND STORAGE OF SOLID WASTES

施工現場在施工作業前設置固體廢棄物堆放場地或容器，對有可能因雨水淋濕而造成污染的廢棄物設防雨設施進行覆蓋
At the construction site, solid waste storage areas or containers are provided before the construction, and rain-proof facilities are provided to cover wastes that may cause pollution due to the wastes being wet with rain

對現場堆放的固體廢棄物標識名稱，包括有無毒害、可否回收等，並按標識分類堆放
Solid wastes stacked on the site are labeled to show whether they are toxic or not, whether they can be recycled, etc., and are stacked according to the labels

有毒有害類的廢棄物與無毒無害的廢棄物分開管理堆放
Toxic and hazardous wastes are managed and stacked separately from non-toxic and harmless wastes

固體廢棄物按現場文明施工要求佈置規劃位置堆放整齊
Solid wastes are stacked in the designated area according to the requirements of civilized construction on site

各分包單位的固體廢棄物按要求分類運至堆放場所
The solid wastes of all the subcontractors shall be classified and transported to the piling site as required

固體廢棄物的處置 DISPOSAL OF SOLID WASTES

固體廢棄物的處理由管理負責人根據固體廢棄物存放量以及存放場所的情況安排處理，嚴格按照分類進行處理
The disposal of solid wastes is arranged by the responsible person according to the volume of solid wastes stored and the conditions of the storage area, and should strictly comply with classification

由項目經理審核，廢棄物管理負責人提出處理報告，由項目材料部門和廢棄物管理小組共同處理廢棄物
After review by the project manager, the person in charge of waste management submits a disposal report, and the project materials department and the waste management team jointly dispose of the waste

建築物內的施工垃圾清運必須採用封閉式容器吊運，嚴禁凌空拋灑。施工現場應設垃圾站，施工垃圾、生活垃圾分類存放。施工垃圾清運時應提前適量灑水，並按規定及時清運
The construction wastes in a building should be transported in a closed container and should not be littered. At a construction site, there should be waste stations, where construction wastes and domestic garbage should be stored separately. Construction wastes should be sprayed with water before transportation and transported in a timely manner according to requirements

對於無毒無害有利用價值的廢棄物，可在需要時調至其他工程項目中再次利用；對於不能再次利用的，向有經營許可證的廢品回收部回收
Non-toxic, harmless and useful wastes can be transferred to other projects for reuse when necessary; those that cannot be reused should be recycled by a waste recycling organization with a business license

對於無毒無害無利用價值的固體廢棄物，委託環衛垃圾清運單位清運處
Waste transportation organizations are engaged to transport and dispose of non-toxic, harmless and useless wastes

對於有毒有害的固體廢棄物的處理，全部送至有危害物經營許可證的單位處理
All toxic and harmful solid wastes are transported to organizations with hazardous substance business licenses for disposal

揚塵控制

正榮地產全面考量了施工過程中可能帶來的揚塵污染，針對土方開挖、運輸車遺灑、項目施工、散體材料儲存等多方面採取了控制揚塵的措施。

- 土方開挖時，土建施工員旁站監督，每車控制裝土量不能超過兩側擋板，嚴禁裝載過滿避免灑出。運土車輛到達大門口時，由保衛統一對車輛輪胎、車體進行清理，避免帶泥上路
- 加強防止運輸車遺灑的管理，要求所有運輸車輛在裝料、運輸、卸料的全過程中精心駕駛
- 灑水防塵：工程開工階段，在圍牆四周設置噴淋系統、施工現場兩個主入口各設置一個霧炮機，每隔半小時進行揚塵控制；常溫施工期間，每天安排專人灑水，現場設置灑水車，將沉澱池內的水抽至灑水車內，灑水車前設置鑽孔的水管，保證移動作業且灑水均勻
- 對於水泥和其他易飛揚、細顆粒散體材料，安排在庫內存放或嚴密遮蓋，運輸時要防止遺灑、飛揚，卸運時採取措施，減少污染
- 採用焊煙收集器以及封閉式防護棚

Fugitive Dust Control

Zhenro Properties comprehensively considers the possible dust pollution during construction, and takes measures to control dust pollution caused by earthwork excavation, scattering from transportation vehicles, project construction, storage of loose materials, etc.

- During earthwork excavation, there are supervisors beside civil construction workers, to ensure that the loading height does not exceed the baffle height of the truck. Dump Trucks should not be overloaded, so as to avoid spilling. When dump trucks arrive at the gate, the security guards should uniformly clean the tires and bodies of the trucks to prevent the tracking of mud onto the road
- Efforts to prevent substances transported by dump trucks from scattering are enhanced, and dump trucks should be carefully driven during the whole process of loading, transportation and unloading
- Water spraying for dust suppression: Upon the construction commencement, a spraying system is installed around the wall, and a fog cannon is provided at each of the two main entrances of a construction site to control dust emission every half hour; during construction at normal temperature, persons are specially designated to spray water every day, and sprinklers with water taken from sedimentation tanks are used at the site, and water pipes with holes are installed in the front of the sprinklers to ensure moving operation and even sprinkling of water
- Cement and other granular and loose materials that are easy to float in the air should be stored in a warehouse or tightly covered, and should be prevented from spilling and flying during transportation; measures shall be taken to reduce pollution during the unloading of the materials
- Welding fume collectors and closed protective sheds are used

噪聲控制

正榮地產對噪聲進行嚴格管控，不僅對施工人員的健康負責，也盡量減少對周圍社區的影響。通過採取各項噪聲控制措施，讓施工區的噪聲影響降到最小。

- 現場安裝智慧化噪聲監控管控設備，實施監測噪聲響度
- 使用小音量的施工設備
- 嚴格規定施工時間，採取錯峰施工

Noise Control

Zhenro Properties strictly controls noise. It is responsible for the health of constructors and minimizes the impact on the surrounding communities. It takes various noise control measures to minimize the noise impact in the construction area.

- Intelligent noise monitoring and control equipment is installed on site to monitor the noise loudness
- Construction equipment with low noise is used
- Construction time is specified strictly, and the construction is carried out in staggered shift

意識提升

正榮地產高度重視員工和建設承包商的環保意識的培養和教育，將綠色施工的理念和要求落實到每一個參與者的行動中。

Awareness Raising

Zhenro Properties attaches great importance to the development and education of environmental awareness of its employees and construction contractors, and implements the philosophy and requirements of green construction in the actions of each participant.

質量環保培訓 QUALITY AND ENVIRONMENTAL PROTECTION TRAINING

報告期內，本集團對員工、外包員工及建設承包商開展了相應的培訓，使得各參建方明確並統一執行質量環保要求，提升施工標準，減輕施工對環境的影響。

During the Reporting Period, the Group conducted corresponding training for its employees, outsourced employees and construction contractors, so that all parties involved in the construction understood and uniformly implemented the quality and environmental protection requirements, improved construction standards and mitigated the impact of construction on the environment.

員工是企業的立足之道，發展之本。正榮地產始終維護員工基本權利、創建公平友愛的工作環境、保障員工健康安全，助力員工發展，打造團結、陽光、積極、溫暖的職工團隊，實現員工與正榮地產共同成長新局面。

員工僱傭

為了營造平等與和諧的僱傭環境，最大程度上保障本集團員工的合法權益，正榮地產嚴格按照《中華人民共和國勞動法》、《中華人民共和國勞動合同法》等相關法律法規保障員工的基本權益。與此同時，本集團不斷優化《正榮地產招聘管理制度》等內部政策制度，從政策層面規範招聘與用工行為，確保招聘和用工的合規性。

為了避免出現違規僱傭童工現象，正榮地產在《正榮地產招聘管理制度》中明確規定了不得錄用年齡未滿18周歲的候選人。同時，本集團在招聘過程中會對候選人的基本信息進行審查，查驗候選人的基本信息及核對證件信息，對於不符合要求的候選人取消其錄用資格，以避免僱傭童工情況。另一方面，本集團杜絕任何形式的強制勞動現象，努力打造「生活—工作」平衡的幸福企業。報告期內，未發生僱傭童工及強制勞動事件。

正榮地產始終以公平公正的態度對待每一位候選人，本集團以「五大招聘原則」為導向，在保障招聘合理公平的前提下，力求職位匹配度與發展潛力並重，結合實際業務需求篩選人才，幫助求職者實現其職業價值。

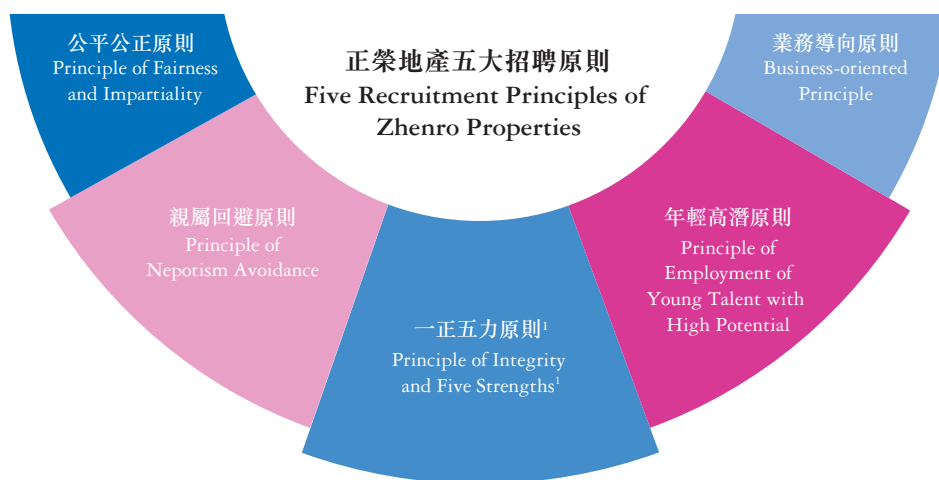
Employees are fundamental for enterprises and their development. Zhenro Properties always persists in safeguarding the basic rights of its employees, creating a fair and friendly working environment, ensuring their health and safety, supporting their development, and creating a united, transparent, positive and warm team, so as to open up a new prospect for mutual development of employees and Zhenro Properties.

EMPLOYMENT

In order to create an equal and harmonious employment environment and protect the legitimate rights and interests of the employees of the Group to the maximum extent, Zhenro Properties strictly protects the basic rights and interests of the employees in accordance with the Labor Law of the People's Republic of China, the Labor Contract Law of the People's Republic of China and other relevant laws and regulations. Meanwhile, the Group continuously optimized its internal policies and systems, including the Recruitment Management System of Zhenro Properties, to standardize recruitment and employment practices at the policy level and ensure the compliance of recruitment and employment.

In order to avoid illegal employment of child labor, Zhenro Properties has specified in the Recruitment Management System of Zhenro Properties that candidates under the age of 18 are not allowed to be recruited. Meanwhile, the Group will review the basic information of candidates in the recruitment process, check their basic information and certificate information, and disqualify candidates who do not meet the requirements, so as to avoid the employment of child labor. In addition, the Groups put an end to any form of forced labor and makes efforts to establish a happy enterprise with a "life-work" balance. During the Reporting Period, there were no incidents of child and forced labor.

Zhenro Properties always treats every candidate fairly and impartially. Under the "Five Recruitment Principles" and subject to ensuring reasonable and fair recruitment, the Group strives to help job seekers realize their professional value, with equal attention to both the degree of competence and development potential, and based on its actual business need.



1 「一正」指正直坦誠、忠實敬業、積極陽光，「五力」指要有良好的戰略力、執行力、協作力、領導力、內驅力。

1 “Integrity” means honesty, dedication and positiveness. “Five Strengths” means strategic strength, execution ability, teamwork, leadership and driving forces.

正榮地產視人才為企業的第一資源，不斷打造具有特色的招聘品牌，吸引社會各界的高潛力、高素質、高能力精英人才的加入，共同鑄造美好的明天。

Zhenro Properties regards talents as its foremost resource, and continuously creates a distinctive recruitment brand to attract high-quality talents with high potential and excellent ability from all sectors of society, so as to jointly build a bright future.

「事業家」招聘 “ENTREPRENEURS” RECRUITMENT

- 「事業家」是本集團的社招品牌，是對深耕地產行業多年，心懷遠大夢想，與本集團擁有共同價值觀，以創業夥伴姿態與正榮地產共榮發展的中高級人才的稱謂。本集團期望能通過事業成就的分享和幸福企業文化的打造，為事業經理人提供高價值回報和卓越的發展平台，攜手共創幸福事業。
- “Entrepreneurs” is a social recruitment brand of the Group, representing senior and mid-level employees who have been deeply engaged in the real estate industry for many years with ambitious dream, share common values with the Group, and develop with Zhenro Properties as entrepreneurial partners. The Group expects to provide professional managers with significant return on values and an excellent development platform by sharing career achievements and developing a happy corporate culture, so as to jointly create a happy career.

「榮耀生2.0」招聘 “HONORARY GRADUATES 2.0” RECRUITMENT

- 「榮耀生2.0」旨在為本集團招募一批年輕高潛的優質人才，以助力本集團業務快速發展，通過本集團的平台的培養盡快成為高潛中堅力量。
- “Honorary Graduates 2.0” aims to recruit a group of high-quality young talents with high potential for the Group to support the rapid business development of the Group, and enable the talents to rapidly become the high-potential backbone through the training on the Group’s platform.

正榮地產主要招聘品牌 Major Recruitment Brands of Zhenro Properties

此外，正榮地產致力打造平等、多元且共融的工作環境，持續優化員工結構，不斷推動員工性別、年齡、地區的合理分佈。

人才發展

正榮地產立足於「正直構築繁榮」的核心價值觀，打通人才晉升通道，做好人才盤點工作，啟動了一系列人才培養計劃，為員工多元化的職業發展提供平台，助力員工實現自我價值，促使員工快速成長。

正榮地產十分重視人才，定期分析員工流失情況。為了降低本集團的員工流失率，本集團採取了多樣化的舉措為員工提供舒適、幸福的辦公環境，有效減少員工流失。

In addition, Zhenro Properties is committed to creating an equal, diversified and inclusive working environment, continuously optimizing its employee structure and continuously promoting a reasonable distribution of employees by gender, age and region.

TALENT DEVELOPMENT

Based on the core values of “prosperity from integrity”, Zhenro Properties has removed barriers in the talent promotion channels, properly carried out talent review, started a series of talent training programs, provided a platform for the diversified career development of employees, so as to help employees achieve self-worth and promote their rapid growth.

Zhenro Properties attaches great importance to talents and regularly analyzes the employee turnover. The Group has taken various measures to provide a comfortable and happy office environment for its employees, thus effectively reducing the employee turnover.



正榮地產降低流失率舉措
Measures of Zhenro Properties to Reduce Turnover Rate

人才晉升

正榮地產為員工打造開闊、專業、向上的晉升空間。正榮地產通過優化人才選拔、培養、激勵機制，打造公平、活力、開放的人才發展途徑。報告期內，本集團遵守《正榮集團職位職級體系管理制度》，明確本集團各板塊的主要職位設置，規範本集團職級體系及職位序列劃分及對應關係，形成更加清晰的職位職級體系基礎，從人才保障層面滿足戰略升級要求。

本集團通過人才盤點工作提升人才梯隊質量以完善人才發展體系。本集團緊抓「幹部」、「梯隊」、「管培生」三支關鍵人才隊伍，通過人才標準制定、人才評估與選拔、人才培養與認證、人才池管理、人才應用與流動，全面打通人才內生渠道，助力人才持續發展與提升。

Talent Promotion

Zhenro Properties creates open, professional and upward promotion room for its employees. Zhenro Properties has created a fair, dynamic and open talent development path by optimizing talent selection, training and incentive mechanisms. During the Reporting Period, in compliance with the Policy for Management of Position and Rank Systems of Zhenro Group, the Group specified major positions for its segments, standardized the rank system, position classification, and the correspondence between rank and position, thus forming a clearer basis for the position and rank systems, and meeting the strategic upgrading requirements in terms of ensuring talent development.

The Group improves the quality of talent echelon through talent review, so as to improve the talent development system. Through the development of talent standards, talent evaluation and selection, talent training and certification, talent pool management, and talent application and flow, the Group has fully removed barriers in internal talent development channels and supported the continuous development and improvement of talents, with a focus on three major talent groups, namely “cadres”, “teams” and “management trainees”.

「幹部」群體 “CADRES”

- 聚焦幹部到崗與融入，通過外部招聘管理與幹部融入體系升級實現
- Focusing on assumption of duty by cadres and their adaptation, which is achieved through external recruitment management and the upgrade of cadre “Cadres” integration systems

「梯隊」群體 “TEAMS”

- 聚焦梯隊完備與質量提升，通過T計劃引入外部優質人才，促進梯隊完備；升級盤點體系，嚴控梯隊入選標準，配備培養項目，提升梯隊質量
- Focusing on team completeness and quality improvement, introducing external high-quality talents through the T plan, so as to promote the team completeness; upgrading the review system, strictly controlling the team member selection standards, and providing training programs, so as to improve the team quality “Teams”

「管培生」群體 “MANAGEMENT TRAINEES”

- 聚焦品牌化與成材率，通過整合管培生品牌，形成品牌合力，升級培養體系，規範輪崗路徑等方式，提升成材率
- Focusing on branding and yield, forming brand synergy through integrating the “Management Trainees” brand; upgrading the training system, standardizing the rotation path, and improving the yield

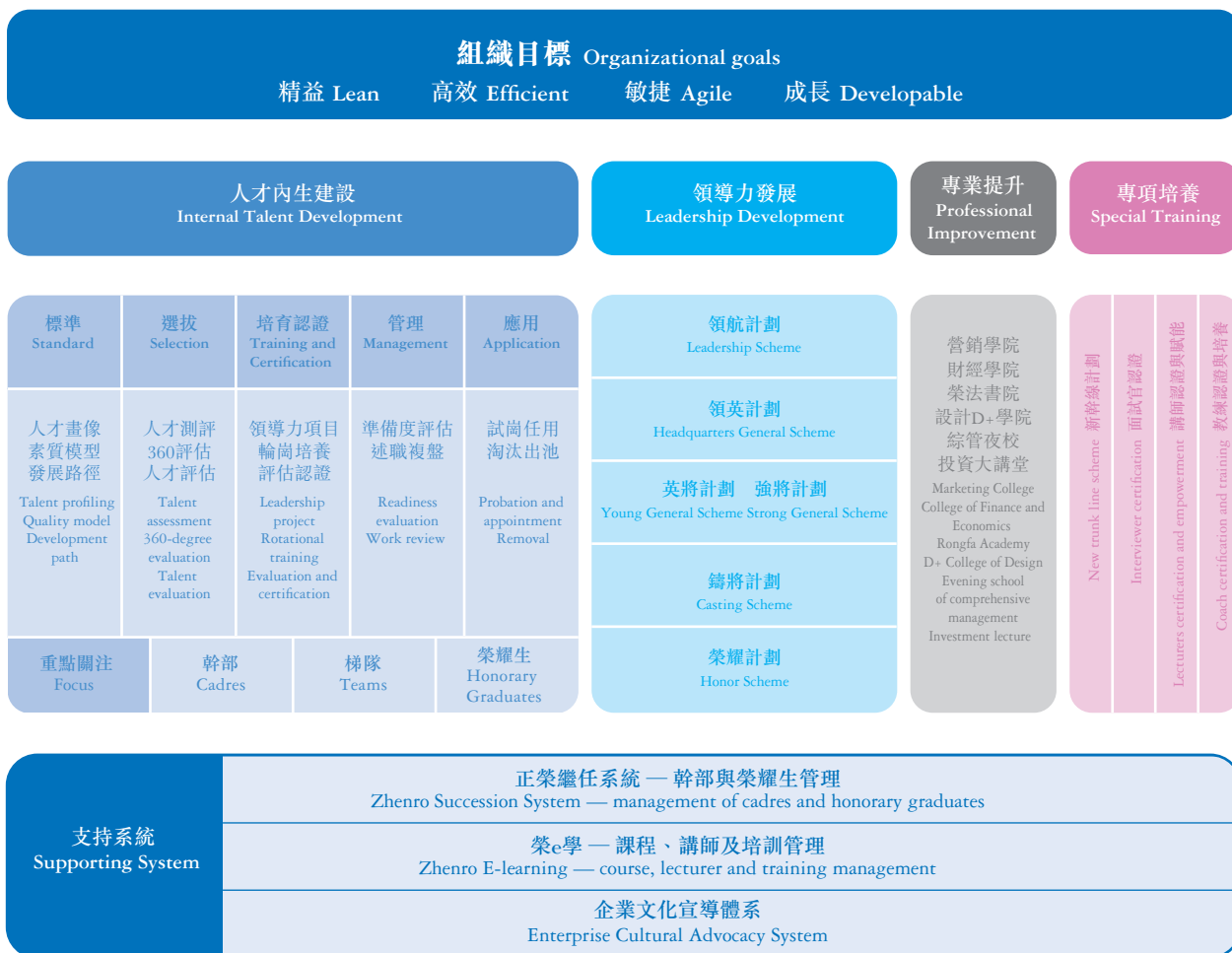
正榮地產人才發展梯隊
Talent Development of Zhenro Properties

人才培養

正榮地產通過文化構建人才施展的舞臺，為員工提供極具彈性的發展空間，最大化地釋放人才的潛力與創造力。本集團構建了「領導力—專業能力—專項能力」全面發展的多元化人才發展體系，打造精英團隊。

Talent Training

Zhenro Properties builds a platform for talents to show their talent through culture development, and provide employees with highly flexible development room to release the potential and creativity of talents to the maximum. The Group has established a diversified talent development system with all-round development of “leadership-professional ability-special ability”, so as to establish an elite team.



正榮地產人才培養體系
Talent Training System of Zhenro Properties

健康與安全

本集團嚴格遵守《中華人民共和國安全生產法》、《中華人民共和國職業病防治法》、《工傷保險條例》等法律法規，不斷優化《正榮地產建設工程管理制度》。本集團高度重視員工的職業健康和安全管理，為員工提供一個健康舒適、安全有序的工作環境。

在保障職業健康方面，本集團於報告期內定期組織員工職業健康體檢、開展職業健康培訓，積極組織應急演練，持續關注員工身體健康情況。

HEALTH AND SAFETY

In strict compliance with the Production Safety Law of the People's Republic of China, the Law of the People's Republic of China on Prevention and Control of Occupational Diseases, the Regulation on Work-Related Injury Insurance and other laws and regulations, the Group continuously optimizes the Zhenro Properties Construction Project Management System. The Group attaches great importance to the occupational health and safety management of its employees and provides them with a healthy, comfortable, safe and orderly working environment.

In terms of protecting occupational health, the Group regularly organizes occupational medical examination and occupational health training for its employees, actively organized emergency drills and continuously paid attention to their health, during the Reporting Period.

定期體檢 REGULAR MEDICAL EXAMINATION

- 組織員工體檢，體檢套餐涵蓋全科室全項目
- The Group organizes employee medical examination with comprehensive medical examination packages covering all items

急救響應機制 EMERGENCY RESPONSE MECHANISM

- 建立3分鐘急救響應機制，成立辦公大樓急救小組，在本集團總部的辦公大樓內配備AED急救設備
- The Group has established a 3-minute emergency response mechanism, and an office building emergency team, and equipped the office building of its headquarters with AED emergency equipment

健康培訓 HEALTH TRAINING

- 組織員工參加紅十字會講師開展的AED、心肺復甦、氣道異物梗阻等專業急救培訓，小組成員全部取得專業急救證書
- The Group organized its employees to participate in professional first aid training conducted by lecturers of the Red Cross including AED, cardiopulmonary resuscitation and airway obstruction, and all team members obtained professional first aid certificates Health Training

環境健康 ENVIRONMENTAL HEALTH

- 按政府要求規範化控制揚塵、噪音等。採用噴淋、霧炮等設備降塵、使用音量小的施工設備，降低對人和環境的影響
- According to the government requirements, dust and noise are controlled in a standardized manner. The Group uses equipment including spraying equipment and fog cannons to reduce dust, and construction equipment with less noise, so as to reduce the impact on the people and the environment

應急演練 EMERGENCY DRILLS

- 定期組織員工消防演練
- The Group regularly organizes fire emergency drills for employees

正榮地產員工職業健康保障措施
Occupational Health Protection Measures of Zhenro Properties for Employees

在確保工程安全方面，本集團持續優化地產建設工程管理的規範與安全性，保障施工過程安全、有序的進行。本集團對工程項目進行提前預防到常態化的安全巡檢，再到安全意識的宣傳，做到安全保障工作常態化、全面化，全方位的安全保障。本集團連續四年未發生嚴重的工傷事故，連續四年工亡人數為零。

In terms of ensuring project safety, the Group continuously optimizes the standard and safety of property construction project management to ensure safe and orderly construction. The Group carries out safety inspections covering early prevention and normal inspection, as well as safety awareness publicity, for construction projects, so as to achieve regular, comprehensive and all-round safety assurance. No serious work-related injuries have occurred in the Group, and there has been no fatality, for the four consecutive years.



正榮地產施工安全保障措施
Construction Safety Assurance Measures of Zhenro Properties

本集團持續推進安全事故追責機制的建設，將有無人員傷亡作為工程安全考核的依據，搭建職責劃分明確的工程安全管理構架，優化以安全檢查為基礎的安全管理機制，建立自下而上的安全事故上報流程，以保障事故響應的及時性和事故處理的條理性。

The Group has continuously promoted the construction of a safety accident accountability mechanism, taken whether there are fatalities as the basis for project safety assessment, set up a project safety management framework with clear responsibilities, optimized the safety management mechanism based on safety inspection, and established a bottom-up safety accident reporting process to ensure the timeliness of accident response and the orderly handling of accidents.

安全管理架構 SAFETY MANAGEMENT STRUCTURE

- 城市公司總經理為城市公司安全責任人及公司內部安全考核責任人。各項目工程技術部為安全管理具體實施者
- 如遇施工难度大，安全事故風險大的項目，城市公司可考慮配備兼職安全工程師，負責對施工單位安全生產工作進行監督檢查
- General managers of urban companies are the persons responsible for the safety of urban companies and internal safety assessment of the company. Each project technology department is responsible for carrying out safety management
- In the case of a project with great difficulty in construction and high safety risk, the urban company may consider engaging part-time safety engineers to supervise and inspect the work safety of constructors

安全管理機制 SAFETY MANAGEMENT MECHANISM

- 對項目檢查的頻率作出要求。工程技術部及監理單位應每日對工地現場安全措施進行巡查，工程管理部進行定期(季度)或不定期檢查
- The frequency of project inspections is specified. The project technology department and supervisors should conduct daily inspections of site safety measures, and the project management department should carry out regular (quarterly) or irregular inspections

安全事故上報制度 SAFETY ACCIDENT REPORTING SYSTEM

- 安全事故需第一時間上報
- 安全事故處理規定按照建設部及當地有關法規和規定執行，發生重傷、死亡事故應按照有關規定向政府有關部門進行匯報，同時保護現場、做好善後工作，等待調查、取證和處理，並應立即通知工程管理部及相關管理人員
- Safety accidents should be reported immediately
- Safety accident handling rules are subject to relevant local laws and regulations of the Ministry of Construction and the local areas. Serious injuries and fatalities should be reported to relevant government departments in accordance with relevant regulations. Meanwhile, relevant personnel should keep the scene intact, deal with the aftermath, pending investigation, evidence collection and treatment, and the engineering management department and relevant management personnel should be notified immediately

在對待員工的職業健康安全問題上，本集團多措並行，切實保障施工安全。在疫情常態化期間，本集團嚴格貫徹落實國家及地方政府對疫情防控的要求。一方面，本集團對防疫領導小組全面升級，明確防疫小組管理決策機制及各級防疫工作的主責人、執行人，保障防疫信息、政策、方案全方位同步，構建出高效防疫組織。另一方面，本集團依據防疫要求匹配相應防疫標準及動作，包括人員出入、食堂管理、員工行為、日常動作等，同步將防疫標準下沉至各區域各項目，實現總部與區域聯動的疫情管理。

員工關懷

正榮地產始終把以員工關懷為重，讓員工兼顧事業與生活的平衡，為員工塑造一個與企業共享共榮的快樂事業。

薪酬福利

為了有效地管理員工的薪資福利，正榮地產綜合考量市場水平，建立以員工能力與表現為主導的薪酬及福利體系，同時制定《正榮地產福利管理制度》、《正榮地產薪酬管理制度》和《正榮地產薪酬管理實施細則》，為員工提供良好的薪酬與福利條件，增加員工的幸福感知數。

本集團在依法為員工提供的基本福利基礎(包括：社會保險、住房公積金、高溫費等)上持續提供額外福利，例如入職體檢、年度體檢、保險、慶生賀禮、交通及用餐補貼、購房福利、節假福利、員工活動等福利範圍。

In treating the occupational health and safety of employees, the Group takes multiple measures to ensure construction safety. During the pandemic normalization, the Group strictly implemented requirements of national and local governments on pandemic prevention and control. On the one hand, the Group comprehensively upgraded the pandemic prevention leading group, specified the management and decision-making mechanism of the pandemic prevention group, the major responsible persons and implementers of epidemic prevention work at all levels, and ensured the all-round synchronization of pandemic prevention information, policies and plans, thus establishing an efficient pandemic prevention organization. On the other hand, the Group specified corresponding pandemic prevention standards and actions based on pandemic prevention requirements, including entry and departure of employees, canteen management, employee behaviors, and daily activities, and simultaneously implemented the pandemic prevention standards for each project in each region, so as to realize the unified pandemic prevention management by the headquarters and regional companies.

CARE FOR EMPLOYEES

Zhenro Properties has always attached importance to the care for its employees, allowing them to strike a balance between work and life, so as to create a happy career for employees to achieve mutual prosperity with enterprises.

Remuneration and Benefits

In order to effectively manage employee salaries and benefits, and in consideration of market standards, Zhenro Properties has established a remuneration and benefits system based on the ability and performance of employees, and developed the Benefits Management System of Zhenro Properties, the Remuneration Management System of Zhenro Properties and the Implementing Rules of Zhenro Properties for Remuneration Management, to provide good remuneration and benefits conditions for employees and increase their happiness.

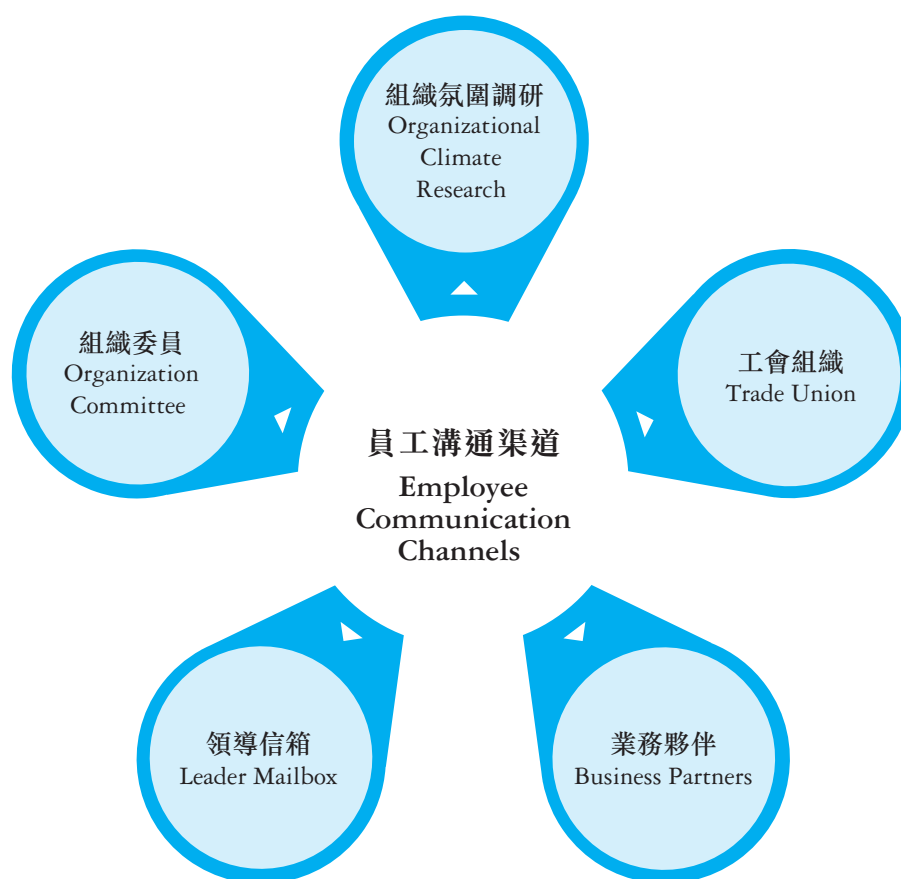
In addition to the basic benefits (including: social insurance, housing provident fund, high temperature allowance, etc.) provided to employees in accordance with laws, the Group continuously provides other benefits, including pre-employment medical examination, annual medical examination and insurance, birthday gifts, travel and meal allowances, benefits for house purchase, holiday benefits and employee activities.

員工溝通

正榮地產為了更好的瞭解員工訴求，保障員工民主溝通的權利，為員工建立多種有效的溝通渠道，打通層級之間的交流障礙，完善員工溝通機制。此外，正榮地產還通過開展敬業度調查的方式為員工提供額外的發聲渠道。

Communication with Employees

In order to better understand the demand of employees and protect their right to democratic communication, Zhenro Properties has established various effective communication channels for employees, removed barriers in communication between different levels and improved its employee communication mechanism. In addition, Zhenro Properties also provides employees with additional ways of expressing their voices through engagement surveys.



正榮地產員工溝通機制
Employee Communication Mechanism of Zhenro Properties

員工活動及關懷

報告期內，本集團積極組織員工參加豐富多彩的文體娛樂活動，豐富員工的精神生活，平衡員工工作與生活，攜手員工成就幸福的事業生活。

Activities and Care for Employees

During the Reporting Period, the Group actively organized employees to participate in a variety of sports and entertainment activities to enrich their spiritual life and balance their work and life, so as to work with employees to achieve a happy career and life.

體育活動 Sports Activities

- 開展體育聯賽
- 徒步活動
- 「榮行者」活動
- Sports events
- Hiking activities
- “Zhenro Runners” activities

職工俱樂部 Employee Clubs

- 近40個文體俱樂部，如瑜伽、足球、健身、籃球俱樂部等
- Approximately 40 recreational and sports clubs, including yoga, football, fitness, and basketball clubs

文化活動 Cultural Activities

- 節假日慶祝活動
- Holiday celebrations

除此之外，正榮地產的員工能享受到正榮集團設置的困難救助基金，幫扶困難員工度過艱難時期。同時本集團每年設置一天帶薪公益假，支持員工開展公益活動，回饋社會。

In addition, employees of Zhenro Properties are entitled to the relief fund established by Zhenro Group, so as to help the needy employees get through difficult times. Meanwhile, the Group offers one paid public welfare leave every year to support employees in carrying out public welfare activities and giving back to the society.

供應鏈管理

Supply Chain Management

正榮地產高度重視供應鏈管理，致力於構建合規的供應鏈管理體系，積極推進供應鏈管理的精細化、標準化和線上化。正榮地產嚴格遵守《中華人民共和國招標投標法》、《工程建設項目招標範圍和規模標準規定》等法律法規，不斷完善內部《正榮地產招標採購及供應商管理制度》，以對供應商進行嚴格的管理。報告期內，本集團供應商數量約為5,000家。

攜手合作

為打造正榮地產良好的供應商生態環境，報告期內正榮地產採取供應商資源優勝劣汰的管理模式，實現了供應商評估的標準化和線上化。首先，針對供應商評估環節，正榮地產統一各業務條線、總承包和分包之間的評估標準，推動評估標準的全面標準化。其次，正榮地產對供應商評估流程和環節實現全面的線上化，為建立高效的供應商管理體系打下了良好的基礎。

本集團嚴格把控供應商准入原則，力求與優秀的供應商合作。本集團要求供應商需要在各自行業領域中具備豐富的經驗與強勁的實力，同時本集團不斷對供應商的質量、資質、成本、交付、服務等提出更高的准入要求。

Zhenro Properties attaches great importance to supply chain management and is committed to establishing a compliant supply chain management system, actively promotes the refinement, standardization and online management of the supply chain. Zhenro Properties strictly complies with the Tendering and Bidding Law of the People's Republic of China, and the Provisions on the Scope and Threshold of Construction Projects for Bid Invitation, and other laws and regulations. Zhenro Properties continuously improves the Tendering, Purchase and Supplier Management System of Zhenro Properties to strictly manage suppliers. During the Reporting Period, the Group had approximately 5,000 suppliers.

COLLABORATION

During the Reporting Period, Zhenro Properties adopted a management model of the survival of the fittest for its suppliers, and achieved standardized and online supplier evaluation, in order to create a good supplier ecosystem of Zhenro Properties. Firstly, with regard to the supplier evaluation process, Zhenro Properties unified the evaluation criteria for business lines, general contracting and subcontracting, and promoted the comprehensive standardization of the evaluation criteria. Secondly, Zhenro Properties achieved comprehensive online evaluation of suppliers, laying a good foundation for establishing an efficient supplier management system.

The Group strictly complies with the supplier admission principles, so as to cooperate with excellent suppliers. The Group requires that suppliers should have rich experience and strong strength in their respective industries. Meanwhile, the Group has higher admission requirements for suppliers in terms of quality, qualification, cost, delivery, service, etc.

供應商分級
Supplier Categorization

- | | |
|--|---|
| <p>A類：大型直營央企、上市直營民企</p> <p>B類：地方性國企、大型直營民營企業（年產值人民幣 50 億以上）</p> <p>C類：中型民企（年產值不足人民幣 50 億）、與標桿企業長期合作的優質聯營模式企業</p> | <p>Category A: Large direct-operated central enterprises and listed direct-operated private enterprises</p> <p>Category B: Local state-owned enterprises, large-scale directly-operated private enterprises (with annual output value above RMB5 billion)</p> <p>Category C: Medium-sized private enterprises (with annual output value less than RMB5 billion), high-quality joint venture enterprises that have long-term cooperation with benchmarking enterprises</p> |
|--|---|

供應商獲取
Supplier Acquisition

自主註冊

- 「正榮地產採招平台」招募
- 自行與正榮地產聯繫

Supplier Registration

- Engagement on the “Zhenro Properties Purchase and Tendering Platform”
- Proactive contact with Zhenro Properties

內部推薦

- 相關部門推薦提供
- 員工推薦（需回避相關業務決策）

Internal Recommendation

- Recommendation by relevant departments
- Recommendation by employees, who should abstain from relevant business decision making

主動聯繫

- 本集團主動聯繫行業知名企業

Proactive Contact

- The Group proactively contacts enterprises well-known in the industry

供應商准入考核
Supplier Admission Assessment

資格評審

- 供應商資格預審：《供應商資格預審一覽表》、《供應商資格預審資料》等
- 考察原則：產品質量、資質等級、合作意願、產品品牌、服務承諾、良好合作記錄

Qualification Review

- Supplier pre-qualification review: List of Supplier Pre-qualification, and Supplier Pre-qualification Information, etc.
- Inspection principles: Product quality, qualification level, cooperation intention, product brand, service commitment, good cooperation track record

現場考察

- 考察原則：判斷材料設備、提供的工程服務在質量、價格、施工配合、交貨日期、售後服務等方面能否達到項目發展的要求，同時作為供應商能否入圍參加投標的依據
- 考察文件：《供應商考察評分表》、《供應商考察報告》

On-site Inspection

- Inspection principles: Evaluating whether the materials and equipment, and the engineering services provided can meet the requirements of the project development in terms of quality, price, construction, delivery date and after-sales service, which will serve as the basis for whether the suppliers can be shortlisted to participate in the tendering
- Inspection documents: Form of Supplier Inspection Score, Supplier Inspection Report

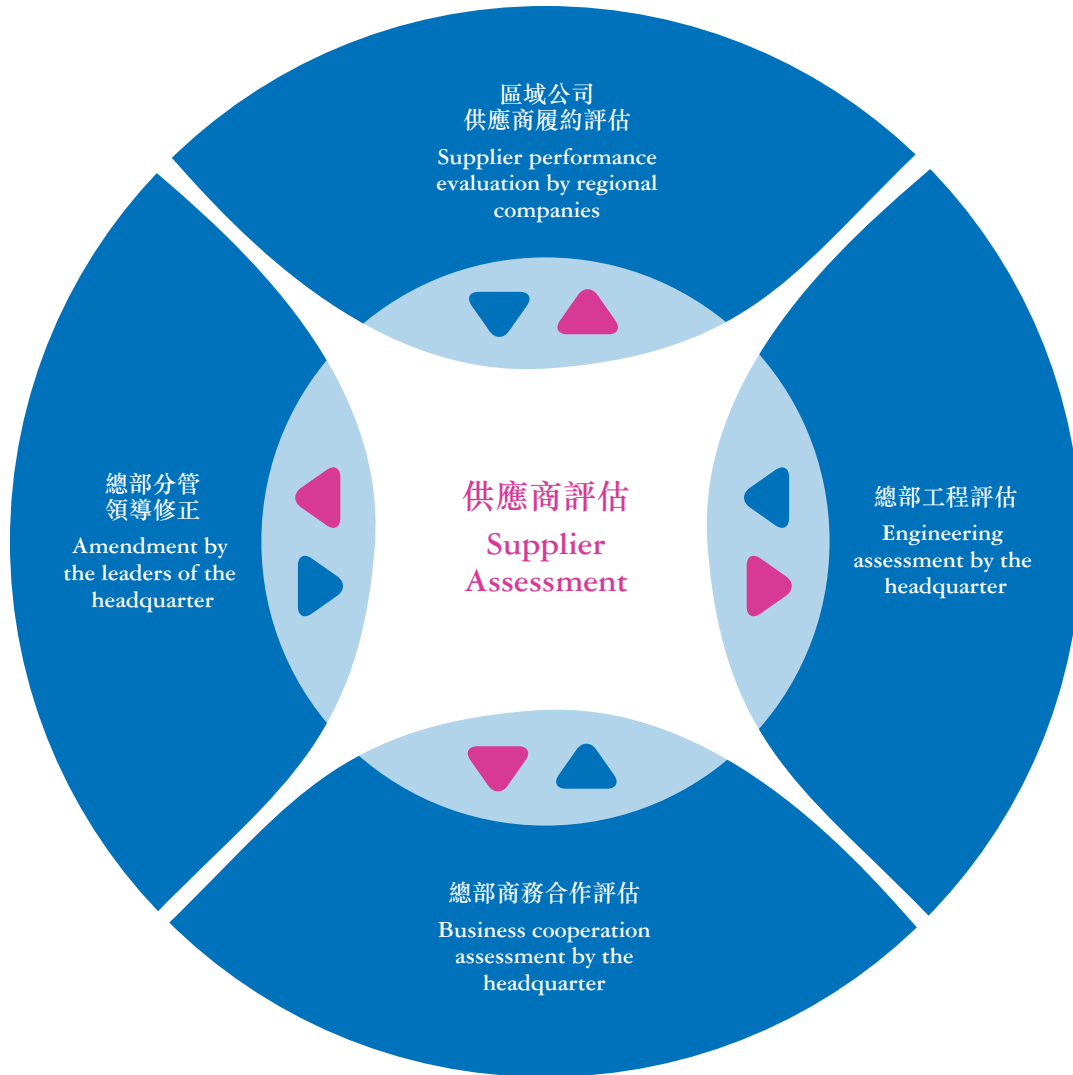
供應商准入流程
Supplier Admission Process

本集團對供應商實行全方位、全過程的評估，以保障供應質量。本集團對供應商採取5類分級制度。通過開展公司履約評估、本集團工程等各方評估，從供應商質量、安全、進度和協調能力等多個維度評估供應商的表現，淘汰表現欠佳或不合格的供應商，建立供應商黑名單制度，實現供應商的動態管理。

The Group carries out a comprehensive and full-process assessment of suppliers to ensure the quality of supply. The Group classifies suppliers into 5 categories. Through performance assessment by companies, project assessment by the Group and other assessments, the Group assesses the performance of suppliers from various aspects including quality, safety, progress and coordination ability of suppliers, and removes underperforming or disqualified suppliers, and establishes a supplier blacklist system, to realize dynamic management of suppliers.



供應商分級管理
Supplier Categorization Management



供應商評估管理
Supplier Assessment Management

除此之外，為了更好的弘揚綠色發展的理念，更準確的識別和管控供應鍊ESG風險，本集團對供應商開展環境及社會風險的識別，對供應商生產車間的環保等級，廢水污水處理等提出明確要求，並督促供應商改善並提高環境及社會表現。

In addition, in order to better promote the philosophy of green development and more accurately identify and control the ESG risks in the supply chain, the Group carries out environmental and social risk identification for suppliers, specifies requirements on the environmental protection level, waste water and sewage treatment and other matters of the production workshops of suppliers, and urges suppliers to improve and enhance their environmental and social performance.

構建公平、公開、透明的採招體系是正榮地產追求的目標。為了保證供應商的行為廉潔，正榮地產在招標時向所有供應商發佈《致供應商和合作單位的廉政倡議書》，並要求所有供應商簽署《廉潔合作協議—公平競爭承諾書》及《廉潔協議書》。報告期內，正榮地產對供應商開展持續的宣傳及培訓工作，內容涵蓋供應商管理制度的更新、廉潔教育等，共同構建合規廉潔的商業世界。

報告期內，本公司為有相同目標的「志同道合」夥伴建立一系列的戰略資源升級規劃。本集團確立分層分類的培育體系與合作目標，擴大優質資源的引入渠道，打造合作夥伴資源庫橄欖型的資源模型，把合作夥伴池打造為優質供應商的聚集地，形成「共榮資源成長庫」。

行業合作

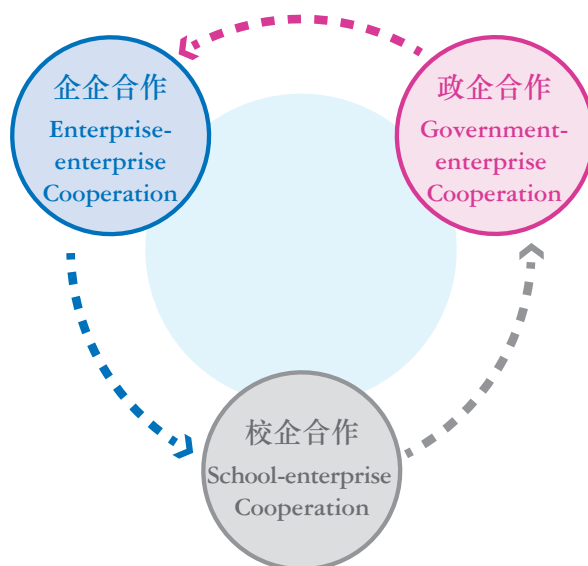
正榮地產持續進行戰略資源升級，逐步實現管理、資源升級、價值提升，提高管理效能，培育與發展深度的合作夥伴，最終實現品質、競爭力提升的戰略目標。

Building a fair, open and transparent purchase and tendering system is the goal pursued by Zhenro Properties. In order to ensure the integrity of suppliers, Zhenro Properties issues an “Integrity Initiative to Suppliers and Partners” to all suppliers at the time of tendering, and requires all of its suppliers to sign the Integrity Undertaking — Letter of Commitment on Fair Competition and the Integrity Agreement. During the Reporting Period, Zhenro Properties carried out continuous publicity and training for its suppliers, covering the updating of its supplier management system, integrity education, etc., so as to jointly build a compliant and honest business environment.

During the Reporting Period, the Company developed a series of strategic resource upgrading plans for “like-minded” partners with the same objectives. The Group has developed a hierarchical training system and cooperation objectives, expanded the channels for the introduction of high-quality resources, created an olive-shaped resource model for the partner pool, so as to develop the partner pool into a gathering place for high-quality suppliers, and form a “resource growth pool for mutual prosperity”.

Industry Cooperation

Zhenro Properties continuously upgrades its strategic resources, gradually realizes management, resource upgrading and value enhancement, improves its management efficiency, cultivates and develops partners for deep cooperation, so as to ultimately achieve the strategic goal of improving quality and competitiveness.



正榮地產行業合作模式
Industry Cooperation Model of Zhenro Properties

正榮地產立足「改善大師」的品牌定位，專注美好生活打造與人居改善。本集團從設計研發、品質保障、客戶權益和社區服務方面均以真、美、育、本為內核，打造面向未來的社區範本，為客戶構築詩意棲居的當代綠洲。

Based on the brand positioning of “Home Upgrade Master”, Zhenro Properties focuses on creating a better life and improving habitation. With truth, beauty, education and essence as the core in terms of design, research and development, quality assurance, customers’ rights and interests, and community services, the Group aims to create a future-oriented community model and build a contemporary oasis of poetic habitation for customers.

產品設計、研發與品牌

PRODUCT DESIGN AND DEVELOPMENT AND BRAND

秉持着「匠心築家，人居標桿」的理念，正榮地產從項目擇址到產品設計均堅持以客戶需求和喜好為中心，致力打造品質人居住宅產品。本集團在產品研發設計過程中嚴格遵守各地方政府頒發的知識產權條例及相關的法律法規，對自身知識產權的保護極度重視的同時也尊重他人的知識產權，概無侵犯他人或被他人侵犯知識產權的情況發生。

Under the philosophy of “building homes with ingenuity and establishing a habitation benchmark”, Zhenro Properties is committed to creating quality residential products with a focus on customer demands and preferences in terms of project site selection and product design. The Group strictly complies with the intellectual property right regulations, relevant laws and regulations published by local governments in product research and development and design. The Group attaches great importance to the protection of its intellectual property rights while respecting the intellectual property rights of others. The Group has not infringed upon others’ intellectual property rights nor were its intellectual property rights infringed upon by others.

正榮地產的品牌理念從前瞻城市觀、東方文化觀和智慧生活觀三個方面主導品牌發展方向，通過精心打造的「正榮府」、「正榮潤宸」、「正榮紫闕」和「正榮源邸」四大產品線，為不同的客戶需求提供多樣的產品。

The brand concept of Zhenro Properties guides the development of the brand from three aspects: forward-looking view of cities, view of oriental culture and view of intelligent life. Zhenro Properties provides a variety of products for different customer needs through our four product lines: “Zhenro Mansion”, “Zhenro Oasis Mansion”, “Zhenro Pinnacle” and “Zhenro Origin Residence”.

|  ZHENRO MANSION 正榮府 |  OASIS MANSION 正榮·潤宸 |  THE PINNACLE 正榮·紫闕 |  ORIGIN RESIDENCE 正榮·源邸 |
|---|---|--|---|
| <p>東方型格 空間改善</p> <p>狀元及第·人因府立 關注獨立與夢想 為城市中堅力量 建築承載獨立與夢想的生活居所</p>  | <p>東方自然 豐潤生命</p> <p>以德潤身·出仕宸啟 敬畏自然與土地 為城市改善家庭 營造滋養生命與交互的美好生活</p>  | <p>東方世界 生活進階</p> <p>人生高台·樂觀開成 讚賞成功與榮耀 為城市高端階層 創造融合東方美學和世界視野的生活進階</p>  | <p>東方風骨 臻至圓滿</p> <p>風骨傳世·家族臻藏 珍視底蘊與傳承 為城市智富階層 締造源溯東方文明與珍貴資源的藏品居所</p>  |

正榮地產四大產品線
Four Major Product Lines of Zhenro Properties

產品品質保障與管理

正榮地產「正品質、厚德長榮」的經營理念確立了品質的至高重要地位。本集團不僅嚴格遵守《中華人民共和國產品質量法》、《中華人民共和國城市房地產管理法》等質量相關法律法規，而且制定了《正榮地產建設工程管理制度》、《正榮地產工程季度自檢管理規範》、《正榮地產工程風險追責管理辦法》等完善的質量管理制度，以「事前預控、事中控制、事後總結」為工程質量管理原則，確保從設計招採、施工建設、交付驗收到運維維修的全流程質量監督有標準化、規範化的制度支撐。

本集團一向以客為本，以客戶視角對專案在建工程品質一交付大區品質進行全週期的監控督查。客關與設計、工程、成本等條線，編製的《正榮地產專案全週期產品品質管控工作指引》，涉及64大管控節點，通過全週期把控以「精研」產品，多環節介入以嚴抓「品控」的方式，全程把控專案工期和品質。在交付前，本集團專案團隊會定期對客戶關注的品質問題進行專項查驗，及時排查、解決潛在問題，提前為業主把控家的品質。

在等候交房期間，正榮地產每月在區域官方微信公眾號上發佈《正榮家書》，展示項目當月建設進度、現場建設照片等資訊，除了每月固定的家書推送，還會不定期的通過日常工地小視頻、工地開放日等不同的形式，展示項目現場建設進度。

在項目層面，區域按照總部制度要求，每月對在建工程進行聯合檢查，包括但不限於三層會驗、樣板點評、交付前品質巡檢等工作。

PRODUCT QUALITY ASSURANCE AND MANAGEMENT

The business philosophy of “integrity and virtue build continuous prosperity” of Zhenro Properties defines the paramount importance of quality. The Group strictly complies with the Product Quality Law of the People’s Republic of China, and the Law of the People’s Republic of China on Urban Real Estate Administration, and other quality-related laws and regulations. The Group has developed sound quality management systems including the Zhenro Properties Construction Project Management System, the Management Standard for Quarterly Self-inspection of Projects of Zhenro Properties and the Management Measures for Accountability for Risks in Projects of Zhenro Properties. Under the project quality management principle of “pre-event control, during-event control and post-event summary”, the Group ensures that there are standardized systems to support the quality supervision of the whole process from design, tendering and purchase, construction, delivery, and acceptance inspection to operation, maintenance and warranty.

The Group has always been customer-centric, and monitors and inspects the quality of projects under construction from the perspective of the customer, including the quality of the delivery area, throughout the entire cycle. The Customer Relations department, together with the Design, Engineering, and Cost departments, has developed the “Zhenro Properties Project Quality Control Guidelines for the Entire Cycle,” which covers 64 control points. Through comprehensive control throughout the entire cycle, the project is controlled to produce high-quality products through “meticulous research,” and “strict quality control” is enforced through multiple links. The project schedule and quality are monitored throughout the entire process. Prior to delivery, the project team regularly conducts special inspections on quality issues of concern to customers, promptly identifies and resolves potential problems, and ensures quality control for homeowners in advance.

During the period waiting for delivery, Zhenro Properties publishes the “Zhenro Family Letter” on the regional official WeChat public account every month, showing the project’s construction progress and on-site construction photos for the month. In addition to the monthly fixed publication of the family letter, the project’s on-site construction progress is also displayed through different forms, such as daily site videos and site open days.

At the project level, according to the requirements of the headquarters’ system, the regional companies conducts joint inspections of the ongoing projects every month, including but not limited to three-level joint inspection, model reviews, and pre-delivery quality inspections.

二零二二年，本集團展開了《質造+》專項行動，每年在全國各地在建項目開展了100餘次線上、線下工地開放活動，透明化呈現產品「質造」過程，接受業主檢閱，並通過逾300封《正榮家書》、工程現場播報等多元形式讓業主及時瞭解項目建設進展。

產品標準化管理

正榮地產產品標準化工作，涵蓋了產品線及IP、平面/立面、示範區/售樓處、建築、精裝、景觀、地庫等方面。本集團繼續執行標準化模塊管理，對產品快速落地進行更有力的把控和支撐，提升了項目的運營效率。

產品價值升級

正榮地產以「未來綠洲」為產品標籤，以「自然」、「健康」、「陪伴」為產品基因，設置了自然居、悅心社、能量場、智享家4個主題。產品設計從建築、精裝和景觀全方位來塑造亮點，營造「綠洲之境」全景生態社區。此外，本集團也加強「正榮雅頌風格示範區」的設計風格研發，結合自身產品戰略升級，突出產品價值和亮點。

In 2022, the Group launched the “Quality Manufacturing +” special action, conducting more than 100 online and offline site open activities for ongoing projects nationwide every year, transparently presenting the “quality manufacturing” process of products, accepting homeowners’ inspections, and allowed homeowners to understand the project construction progress in a timely manner with over 300 “Zhenro Family Letters”, on-site broadcasting and other forms.

Product Standardization Management

Zhenro Properties’s product standardization work covers product lines and IP, plans/facades, demonstration areas/sales offices, construction, fine decoration, landscape, underground parking, etc. The Group continued to implement the management of standardized modules to provide more effective control and support for the rapid completion of products, thus improving the operation efficiency of projects.

Product Value Upgrade

Zhenro Properties developed four themes, namely natural habitation (自然居), amiable community (悅心社), energy source (能量場) and intelligent home (智享家), with “future oasis” as the product label and “nature”, “health” and “company” as the product genes. The product design creates highlights in terms of building, fine decoration and landscape, as well as a panoramic ecological community of “oasis”. In addition, the Group also strengthens the research and development of the design style of “Zhenro Elegant Demonstration Zone” to stress the product value and highlights in consideration of strategic upgrade of products.



「未來綠洲」產品標籤下的四個主題
Four Themes under the “Future Oasis” Product Label

產品智慧化革新

隨着以健康、安全價值為導向的人居新時代的到來，社區適老化、定製化、多功能化的需求變得日漸迫切。正榮地產秉持智慧社區和產品數字化理念，匠心研發「正榮智慧社區體系」，從「健康、安全、關懷」三大維度，打造「智聯中樞」、「智在通行」、「智悅人居」、「智擁安心」、「智享健康」五大模塊，充分運用現代科技，強化社區物業管理物防、技防、人防建設，營造全齡安全、全方位健康防護、多功能場景化的智慧社區。

Intelligent Innovation of Products

With the arrival of a new era of habitation oriented towards health and safety values, the demand for elderly-oriented, customized and multi-functional communities become increasingly urgent. Zhenro Properties upholds the philosophy of intelligent community and product digitalization, and has creatively developed the “Zhenro Intelligent Community System”. From three aspects, namely “health, safety and care”, it has created five modules, namely “intelligent connection hub”, “intelligent traffic”, “intelligent residence”, “intelligence reassurance”, and “intelligent health”. It has fully utilized modern technology to strengthen the physical protection, technical protection and civil protection construction of community property management, so as to create intelligent communities with all-age safety, all-round health protection and multi-functional scenarios.



正榮智慧社區體系
Zhenro Intelligent Community System

正榮地產匠心精工的研發設計和不斷完善的產品價值體系受到了業界的高度認可。於二零二三年及之前，正榮地產榮獲多項設計研發獎項榮譽：

Zhenro Properties has been highly recognized by the industry for its ingenious research and development and continuous improvement of its product value system. In 2023 and before, Zhenro Properties won many design, research and development awards:

| 獲獎項目 Award-winning project | 頒獎機構 Awarding Organization | 獎項及榮譽 Awards and Honors |
|---|---|--|
| 杭州熙青府 Hangzhou Xiqing Mansion | International Awards Associate | Muse 設計大獎—景觀設計鉑金獎 Muse Design Awards — Landscape Design Platinum |
| 廈門聯發正榮臻華府 Xiamen Lianfa Zhenro Zhenhua Mansion | International Awards Associate | Muse 設計大獎—室內設計展示空間類金獎 Muse Design Awards — Interior Design Gold |
| 廈門聯發正榮臻華府 Xiamen Lianfa Zhenro Zhenhua Mansion | CREDAWARD | 2021-2022 CREDAWARD 地產設計大獎 • 中國—居住示範區 (景觀設計) 優秀獎 2021-2022 China Real Estate & Design Award — Residence Demonstration Area (Landscape Design) Merit Award |
| 成都正榮潤錦府 Chengdu Zhenro Run Mansion | International Design Awards | IDA 設計大獎—室內設計獎 IDA Design Awards — Interior Design |
| 成都正榮潤錦府 Chengdu Zhenro Run Mansion | CREDAWARD | 2021-2022 CREDAWARD 地產設計大獎 • 中國—居住示範區 (建築設計) 優秀獎 2021-2022 China Real Estate & Design Award — Residence Demonstration Area (Architectural Design) Merit Award |
| 蘇州西津月 Suzhou West to the Moon | Architizer's | 入圍 Architizer A+ 大獎—私家花園類別獎 Architizer A+ Awards — Private Garden (Finalist) |
| 武漢正榮紫闕台 Wuhan Zhenro Pinnacle | CREDAWARD | 2021-2022 CREDAWARD 地產設計大獎 • 中國—居住項目優秀獎 2021-2022 China Real Estate & Design Award — Residence Merit Award |
| 天津九和府 Tianjin Jiuhe Mansion | 天津市勘察設計協會 Tianjin Exploration & Design Association | 二零二二年海河杯天津市優秀勘察設計住宅與住宅小區二等獎 2022 Tianjin Haihe Cup Excellent Housing and Residential Community (2nd Class Award) |
| 武漢正榮悅璟台 Wuhan Zhenro Yuejing Mansion | 武漢東湖新技術開發區建設管理 和交通建築管理辦公室 Wuhan Donghu New Technology Development Zone Construction Management and Transportation Construction Management Office | 土建工程質量安全第三方綜合評估第一名 Ranked 1st in the Third Party Comprehensive Evaluation of Civil Engineering Quality and Safety |

嚴格工程管理制度以確保產品品質

基於完善的工程管理制度，正榮地產從集團—區域—項目工程三層級規範工程管理部對項目進行工程質量、進度、安全文明和管理行為的自檢形式和頻次。此外，本集團邀請第三方評估公司對項目工程質量進行定期過程評估、交付評估和不定期飛行評估，督促工程實體質量和工程管理水平持續提高。

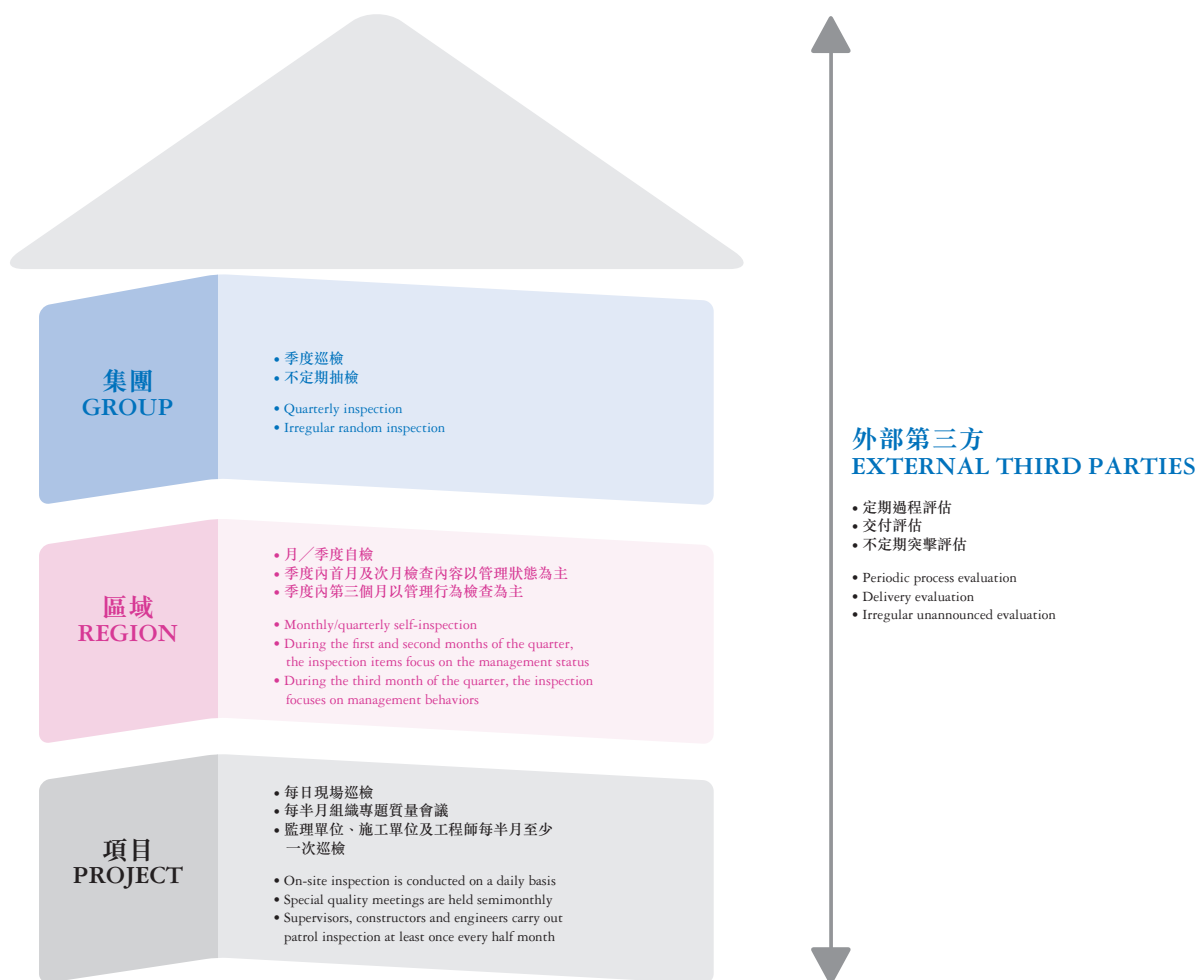
Strict Project Management Systems to Ensure Product Quality

Based on sound project management systems, Zhenro Properties standardizes the form and frequency of self-inspection of project quality, progress, safety, civilization and management behaviors in projects by the project management department at three levels, namely the group, region and project levels. In addition, the Group engages third-party evaluation companies to conduct regular process evaluations, delivery evaluations and irregular unannounced evaluations of project quality, and supervises the continuous improvement in the quality and project management level of project entities.

| | | |
|---|--|---|
| <p>啟動會 管理 Management of kick-off meetings</p> | <ul style="list-style-type: none"> • 落實各項指標 • 明確項目開發周期和分期設置每期一級計劃和示範區、樣板房和首期開盤樓棟專項計劃 • 確定項目存在的風險點，並進行預控 | <ul style="list-style-type: none"> • Indicators are implemented • The development cycle of a project is defined, and a level-1 plan for each phase and special plans for demonstration areas, model houses, and the buildings launched in the phase I project are developed on a stage-by-stage basis. • The risk points existing in the project are identified and controlled in advance |
| <p>供應商管理 Supplier management</p> | <ul style="list-style-type: none"> • 成本管理部負責收集供應商資質預審文件，對供應商進行資料評審 • 工程管理部在對供應商進行現場考察評審 | <ul style="list-style-type: none"> • The cost management department is responsible for collecting and reviewing the qualification documents of suppliers • The project management department carries out on-site inspection and evaluation of suppliers |
| <p>開工準備 Commencement preparation</p> | <ul style="list-style-type: none"> • 配合開發完善政府報建手續驗收 • 場地平整、定位及勘察 • 開工前工程技術部提交資料 • 開工令下發 • 施工組織設計及施工方案的編制和審核 • 施工平面控制網及高程控制點的建立 | <ul style="list-style-type: none"> • The development and improvement of the procedures of construction application to the government and acceptance are supported • Site leveling, positioning and survey • The engineering technology department submits materials before commencement • The commencement order is issued • Construction organization designs and construction schemes are prepared and reviewed • The horizontal control network and the vertical control points for construction are established |
| <p>工程過程 管理 Project Process Management</p> | <ul style="list-style-type: none"> • 計劃進度管理 • 質量管理 • 工程現場管理 • 安全生產、文明施工管理 • 設計變更、現場簽證 | <ul style="list-style-type: none"> • Plan progress management • Quality management • Project site management • Safe production and civilized construction management • Design change, and on-site signature of certificates |
| <p>驗收及交付 Acceptance and Delivery</p> | <ul style="list-style-type: none"> • 驗收和交房的信息收集 • 工程竣工驗收的分類和程序 • 竣工測量工作 • 工程交工驗收資料的整理 • 交付前聯合排查 • 工程交付使用必須具備的條件 | <ul style="list-style-type: none"> • Collection of information on acceptance and delivery • Classification and procedures of project completion acceptance • Acceptance survey • Collation of project completion acceptance information • Joint inspection before delivery • Conditions required to be satisfied for the delivery of the project |
| <p>物業移交 及保修管理 Property handover and warranty management</p> | <ul style="list-style-type: none"> • 物業承接查驗 • 工地開放日 • 設備的操作和維護培訓 • 移交物業計劃工程技術部擬定物業移交計劃 • 按照國家及地方有關規定按時準備好各項資料移交物業公司 • 保修管理 | <ul style="list-style-type: none"> • Property acceptance inspection • Construction site open day • Equipment operation and maintenance training • The engineering technology department draws up a property handover plan • According to relevant national and local regulations, preparation is made in a timely manner to hand over materials to the property company • Warranty management |

《正榮地產建設工程管理制度》全流程管理

Whole Process Management under the Zhenro Properties Construction Project Management System



正榮地產工程自檢管理體系
Engineering Self-inspection Management System of Zhenro Properties

為加強各項目對工程質量、進度、安全管控，防範經營等風險的管理，本集團制定了《正榮地產工程風險追責管理辦法》，通過過程管控手段和監督考核機制督促項目達成工程管控要求，以最終實現工程品質目標。考核機制圍繞工程質量、工程進度、工程安全三方面。其中，工程質量依據第三方過程評估綜合得分、第三方交付評估綜合得分和飛行檢查結果進行考核；工程進度考核重點關注重大工程節點完成情況，包括首開區開工、主體達到預售條件、腳手架落架等；工程安全考核依據為有無人員傷亡。嚴格的過程追責管理和監督考核機制是正榮地產長期以來高質量交付的根本保障。

在工程維保方面，本集團制定了《正榮地產工程維保管理規範》，規範工程維保的工作標準、責任部門，報事及時完結要求等。工程維保遵循及時性原則、主導和分工協作原則、分級分類管理原則和信息歸口原則，旨在及時高效處理交付期的快修和質量保障需求。

此外，正榮地產的質量保障措施也落實到合作項目的工程管理中。針對合作公司之間的企業文化差異、制度流程差異、操盤思路差異和產品標準差異造成的溝通效率降低、項目推進緩慢等痛點，從項目工程管控的全周期來分別明確正榮地產操盤工程項目和不操盤工程項目的關鍵管控點，從而提高合作項目的風險管控水平。二零二三年，正榮地產操盤工程的合作項目均參與第三方過程評估和交付評估，並將評估結果納入績效管理。

In order to strengthen the project quality, progress and safety control of projects and prevent operational and other risks, the Group has developed the Management Measures for Accountability for Risks in Projects of Zhenro Properties. The Group supervises the satisfaction of project management and control requirements through process management and control methods, and supervision and assessment mechanisms, so as to ultimately achieve the project quality objectives. The assessment mechanism focuses on three aspects, namely project quality, progress and safety. Project quality is assessed based on the comprehensive scores from third-party process assessment, the scores from third-party delivery assessment, and unannounced inspection results; project progress assessment focuses on the completion of project milestones, including the commencement of construction in the initial development area, the main structure ready for pre-sale, and scaffold removal; project safety assessment is based on whether there are casualties. Strict process accountability management and supervision and assessment mechanisms are the fundamental guarantee for high-quality delivery by Zhenro Properties for a long time.

In terms of project maintenance, the Group has developed the Management Standard for Project Maintenance of Zhenro Properties, which specifies the working standards and responsible departments for project maintenance, and the requirements for timely completion of reported matters, etc. Project maintenance complies with the principles of timeliness, leadership, division of labor and cooperation, hierarchical and classified management, and classified information management, so as to handle requirements for fast repair and quality assurance during delivery in a timely and efficient manner.

In addition, the quality assurance measures of Zhenro Properties are implemented in the project management of cooperative projects. With regard to pain points such as lower communication efficiency and slow project progress caused by differences in corporate culture, system process, operating ideas and product standard among cooperative companies, the key management and control points of projects operated or not operated by Zhenro Properties are identified in the whole project management and control cycle, so as to improve the risk management and control level of cooperative projects. In 2023, cooperative projects operated by Zhenro Properties were subject to third-party process assessment and delivery assessment, and the assessment results were incorporated into performance management.

客戶權益

正榮地產高度重視對客戶權益的保障，通過嚴格保護客戶隱私安全，盡心處理客戶投訴以及積極維護營銷合規，維護客戶權益。

隱私安全

在保障隱私安全方面，正榮地產嚴格遵守《中華人民共和國消費者權益保護法》，同時建立了《正榮地產檔案管理制度》，從員工端、技術端和機制端三方面對保護客戶隱私提供制度引導。

RIGHTS AND INTERESTS OF CUSTOMERS

Zhenro Properties attaches great importance to the protection of customers' rights and interests, and safeguards customers' rights and interests by strictly protecting their privacy and safety, handling their complaints with care and actively maintaining marketing compliance.

Privacy

In terms of privacy protection, Zhenro Properties strictly complies with the Law of the People's Republic of China on the Protection of Consumers' Rights and Interests, and has established the Records Management System of Zhenro Properties, which provides systematic guidance to protect the privacy of customers at employee, technology and mechanism levels.



員工端

- 設置客戶隱私保密條款，簽署保密協議，禁止洩露客戶信息
- 加強對客戶登記、簽約流程規範、信息錄入規範等培訓

EMPLOYEE SIDE

- Specifying privacy and confidentiality clauses for customers, signing confidentiality agreements and prohibiting the disclosure of customer information
- Strengthening training in customer registration, standardization of signature of contracts and information recording, etc.



技術端

- 統一使用企業微信，採用企業名片
- 客戶信息查看系統進行分層分權設置，客戶信息登記與員工賬戶可互相查證
- 銷售人員僅可瀏覽其登記客戶的信息

TECHNOLOGY SIDE

- Uniformly using Enterprise WeChat and adopting business cards
- The customer information search system provides different hierarchies and privileges; customer information registration and employee accounts can be verified with each other
- Sales personnel can only view information on customers recorded by them



機制端

- 客戶信息管理納入秘密級信息，限定查看和開放權限
- 客戶報名活動過程中隱去客戶的重要信息，並安排專人進行客戶信息採集和管理，簽署肖像權使用同意書
- 開展第三方調研工作時事先與第三方機構簽署隱私保密協議

MECHANISM SIDE

- Customer information is included in confidential information, in respect of which the access privilege is specified
- In customer registration activities, important information of customers is redacted, and special personnel are assigned to collect and manage customer information, and a consent for the use of the right of image is signed
- Privacy and confidentiality agreements are signed with third parties prior to third-party research

正榮地產信息安全保障手段
Information Security Protection Measures of Zhenro Properties

訴求響應

正榮地產相信企業的不斷成長基於對客戶每一個痛點的解決和反思。為此，本集團積極構建客戶投訴管理機制，並制定了《投訴處理及預警機制》、《維修工單處理及升級機制》、《工單管理升級辦法》等內部制度，對客戶投訴的渠道、責任部門、受理分級以及處理流程做了規範。本集團提供多種客戶投訴和反饋渠道，包括「有家生活研習所」小程序、400熱線、房修中心現場報事等。

客戶投訴的處理機制遵循「2157原則」，即「2小時響應」、「1天形成方案」、「5天反饋進展」、「7天投訴閉環」，建立了五大及時性節點考核，並按照「九步法」的流程展開，致力於以最高的效率向客戶提供滿意的答覆。對於集體投訴，本集團建立了常態化的對接預警機制，併發佈了客戶群訴專項處理指引，從響應時效、處理流程、閉環要求標準化落地。此外，超時及反覆投訴將升級至區域平台及總部督辦處理，有效保障客戶投訴的及時關閉。

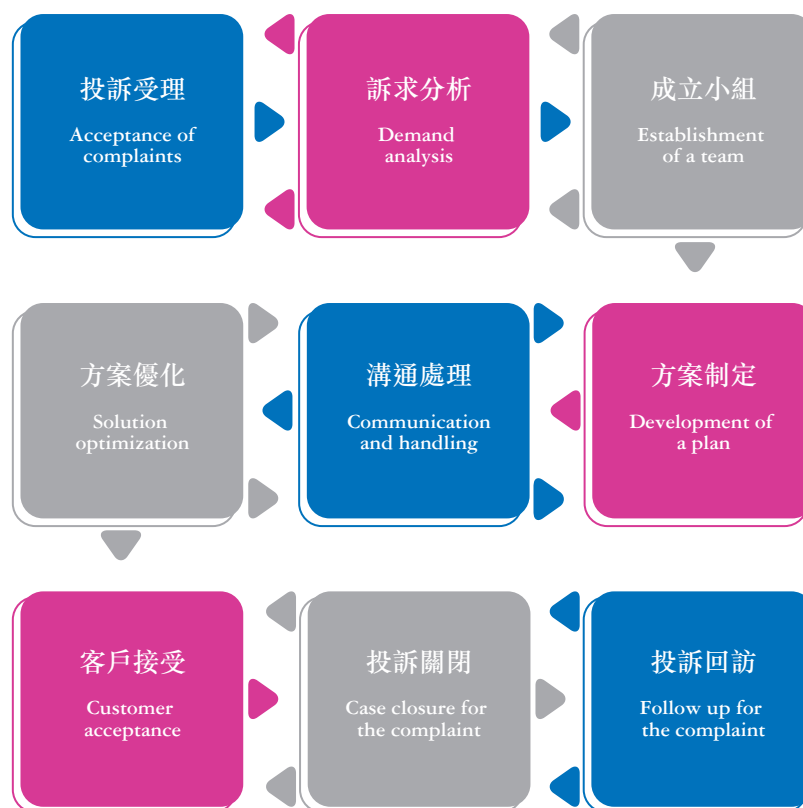
Response to Demands

Zhenro Properties believes that the continuous growth of enterprises is based on the solution and rethinking of every pain point of customers. For this purpose, the Group has actively constructed a customer complaint management mechanism and developed internal systems including the Complaint Handling and Warning Mechanism, the Maintenance Order Processing and Upgrade Mechanism and the Measures on Work Order Management and Escalation, which standardize the channels, responsible departments, acceptance levels and treatment procedures of customer complaints. The Group provides a wide range of customer complaint and feedback channels, including the “Home Life Research Institute (有家生活研習所)” mini program, 400 hotline, on-site reporting at the housing repair center.

The handling mechanism for customer complaints complies with the “2157 principle”, namely “response within 2 hours”, “development of a plan within 1 day”, “notification of the progress within 5 days” and “7-day complaint closed loop”, and has defined five major timeliness assessments, which are carried out according to “9-step” process, so as to satisfactorily reply to customers with the highest efficiency. For collective complaints, the Group has established a regular accountability and early warning mechanism and issued special handling guidelines for collective complaints of customers, which standardizes response timeliness, handling process and closed-loop requirements. In addition, overtime and repeated complaints will be escalated to the regional platform and the headquarters for handling, so as to effectively ensure the timely case closure for the customer complaint.



客戶投訴處理考核的五大及時性節點
Five Timeliness Indicators of Customer Complaint Handling Assessment



「九步法」客戶投訴處理流程
“9-step” Customer Complaint Handling Process

報告期內，正榮地產高效處理了2,035宗客戶投訴。所有投訴均按照上述流程規範高效處理，投訴關閉率為93%。本集團也從中更好地洞察客戶需求，進而提升客戶服務質量。

責任營銷

正榮地產倡導堅守營銷底線並貫徹營銷合規。在嚴格遵守《中華人民共和國廣告法》、《商品房銷售管理辦法》等國家法律法規和管理辦法的基礎上，制定並不斷完善內部的營銷制度，包括《營銷案場管理規範》、《銷售優惠管理制度》、《營銷費用管理制度》、《營銷體系供應商及招採管理制度》、《合作方抵房管理制度及大單包銷管理制度》、《營銷節點管控及業績管理規範》等，有效保證了案場精細化、標準化管理。

During the Reporting Period, Zhenro Properties handled 2,035 customer complaints efficiently. All complaints were handled in a standard and efficient manner according to the above process, with a complaint closure rate of 93%. The Group also gained a better insight into the need of its customers, thus improving the quality of customer services.

Responsible Marketing

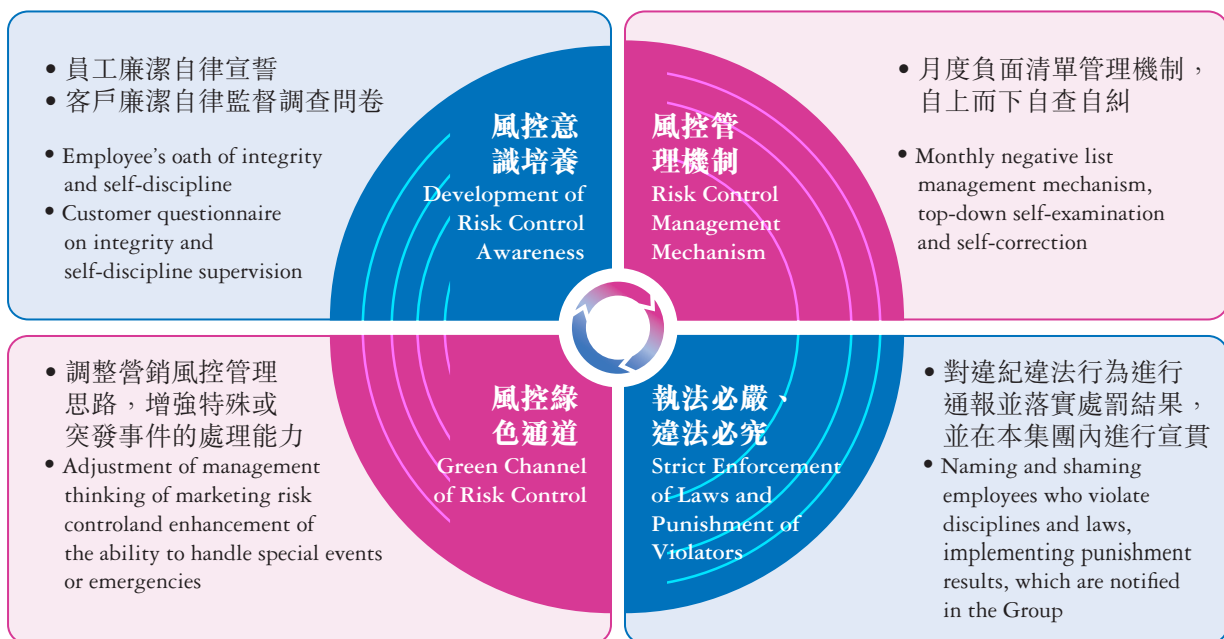
Zhenro Properties sticks to the bottom line of marketing and marketing compliance. On the basis of strict compliance with the Advertising Law of the People's Republic of China, the Administrative Measures for Sales of Commercial Housing and other national laws and regulations and management measures, Zhenro Properties has developed and continuously improved internal marketing systems, including the Marketing Site Management Rules, the Sales Discount Management Rules, the Marketing Expense Management Rules, the Rules on Management of Suppliers under Marketing System, and Tendering and Purchase, the System on Management of Mortgage of Properties by Partners and the Large Order Underwriting Management System, the Marketing Milestone Management and Performance Management Rules, etc., thus effectively ensuring the refined and standardized management of the sites.

正榮地產建立了完善的營銷風控機制，通過三道風控防線層層篩查，涉及17個渠道審核節點，以覆蓋渠道風控全流程涉及的風險點。同時，本集團從風險意識培養、風控管理機制、風控綠色通道、執法必嚴、違法必究五大方面進行了內部風控體系的強化，並以信息化為依託，提升了營銷風控品控管控能力，降低了營銷風險。

二零二三年，正榮地產對營銷體系更新及新發佈了行銷管理制度及操作規範，重點對行銷節點管控、供應商及招採管理、費用管控、案場管理及抵房操作等制度進行了系統性的內容調整，保障了今後行銷管理部工作有序高效開展。特別是關於客戶事件維穩指引、行銷案場管理規範、行銷費用管理制度、行銷體系供應商及招採管理制度、合作方抵房管理制度及大單包銷管理制度、行銷節點管控及業績管理規範等管理內容的修訂，有效的保證了案場精細化、標準化管理。

Zhenro Properties has established a sound marketing risk control mechanism, which identifies risks through three defenses against risk and involves 17 channel audits, covering risk points in the whole process of channel risk control. Meanwhile, the Group strengthened its internal risk control system from five major aspects, namely risk awareness training, risk control management mechanism, green channels of risk control, strict enforcement of laws and punishment of violators. Relying on informatization, the Group enhanced its marketing risk and quality control capability and reduced marketing risks.

In 2023, Zhenro Properties updated the marketing system and issued new marketing management systems and operation regulations, focusing on the systematic amendments to the rules concerning marketing milestone management, supplier and tendering and purchase management, expense control, site management and mortgage of properties, which ensure the orderly and efficient operation of the marketing management department in the future. In particular, the revision of the Guidelines for Customer Events Maintenance, Marketing Site Management Rules, Marketing Expense Management Rules, Rules on Management of Suppliers under Marketing System, and Tendering and Purchase, System on Management of Mortgage of Properties by Partners and the Large Order Underwriting Management System, Marketing Milestone Management and Performance Management Rules, etc., effectively ensure the refinement and standardization of site management.



營銷風控體系強化重點
Focuses of the Marketing Risk Control System

品質服務 Quality Services

正榮地產通過規範化的產品手冊鎖定產品配置及交付標準，有效降低了營銷宣傳的風險。本集團統籌營銷所有渠道類佣金審核工作，實現高效渠道佣金的高標準審核，兼顧結算效率的同時加強渠道風控安全。此外，正榮地產聯合了法務、審計、客關、設計、品牌等各部門，針對營銷各業務開展需求組織了數十場營銷培訓，有效提升了營銷團隊整體業務能力和合規意識。

竭誠服務

正榮地產不僅提供居住場所，更多的是提供居住的服務。本集團高度重視客戶服務的質量與客戶滿意度管理，並制定了《客戶價值服務標準化管理藍皮書》、《正榮地產全周期品質管理制度》等內部管理制度，對正榮地產服務客戶的標準做了詳細的要求。

客戶服務理念

結合客戶從不同的維度對服務需求的差異性，正榮地產對服務體系、服務標準、服務能力和服務團隊做了精細化和定製化的提升。通過對不同的客戶群體和不同階段的業主開展客戶調研，本集團梳理了服務標準並建立了「五維服務層次」和「六大核心原則」。

Through standardized product manuals, Zhenro Properties specified the product configuration and delivery standards, effectively reducing the risk of marketing publicity. The Group coordinated all audits of channel commissions, such that audits were efficient and high-standard. The Group enhanced the channel risk control and safety while taking into account the settlement efficiency. In addition, Zhenro Properties, together with legal affairs, audit, custom care, design, brand and other departments, organized dozens of marketing training sessions to meet the need of marketing businesses, effectively enhancing the overall professional proficiency and compliance awareness of the marketing team.

Dedicated Services

Zhenro Properties provides residences and residential services. The Group attaches great importance to the management of customer service quality and customer satisfaction, and has developed internal management systems such as the Blue Paper on Standardized Management of Customer Value Services and the Full-Cycle Quality Management System of Zhenro Properties, which specify requirements on the customer service standards of Zhenro Properties in detail.

Customer Service Philosophy

In consideration of the difference of the demand of customers for services from different aspects, Zhenro Properties carried out a refined and customized upgrade of its service systems, standards, capabilities and teams. Through customer surveys of different customer groups, and property owners at different stages, the Group reviewed service standards and established the “Five Service Levels” and “Six Core Principles”.

| 服務層次 Service Level | 基礎型 Basic | | 提升型 Good | | 驚喜型 Excellent | |
|-----------------------|---|---|---|---|--|--|
| 有形 Tangible | 乾淨整潔 Clean and tidy | 安全使用 Safe use | 典雅且親切 Elegant and amiable | 井然有序 Orderly | 精緻優雅 Refined and elegant | 具文化修養 Literate |
| 可靠 Reliable | 能夠基本問題解決 Able to solve basic problems | | 人員穩定 Personnel stability | 專業技能 Professional skill | 管家式服務 Manager service | 私人定制 Customized |
| 響應 Responsive | 凡事有回應 Response to any matter | 承諾時間內 解決問題 Settling problems within a promised time | 快速響應 Quick response | 高效解決問題 Solving problems efficiently | 高質量解決問題 Solving problems in a high-quality manner | 提前找出 潛在問題 Identifying potential problems in advance |
| 保證 Guarantee | 專業人員形象及溝 通表現 Professional image and communication performance | 匠人級 Craftsman level | 專業技能資質 Professional skill qualification | 專家級 Expert level | 提供多套解決方案 Providing multiple solutions | 大師級 Master level |
| 用情 Emotional | 態度良好 Friendly | 便捷 Convenient | 理解個性需求 Understanding individual demands | 滿足個性需求 Meeting individual demands | 滿足潛在需求 Meeting potential demands | 創造服務價值 Creating service value |

五維服務層次 Five Service Levels

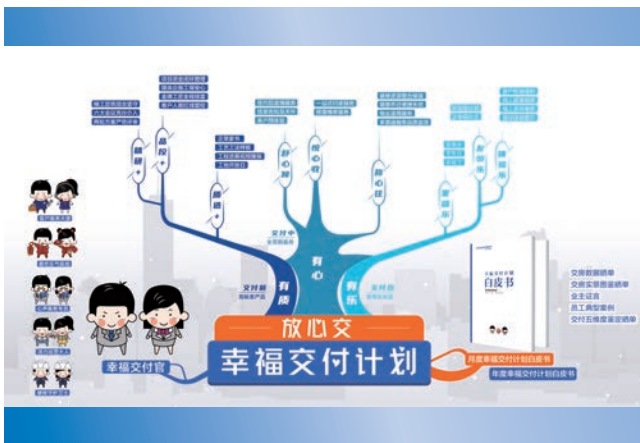
| 資源精準投入 Targeted Investment of Resources | 客戶預期匹配 Matching Customer Expectations | 過程良性參與 Benign Participation in Processes | 服務品質延續 Continuity of Service Quality | 管理有始有終 Whole-process Management | 記憶美好傳承 Good Memory and Inheritance |
|---|---|--|---|---|--|
| <ul style="list-style-type: none"> 優先滿足多數客戶需求及客戶最迫切的需求 Giving priority to meeting the need of most customers and the most urgent needs of customers | <ul style="list-style-type: none"> 以客戶需求為主，對症下藥 Taking effective measures with a focus on the demand of customers | <ul style="list-style-type: none"> 借助客戶的參與來驗證和宣傳產品和服務的口碑 Verifying and promoting word-of-mouth of products and services through customer involvement | <ul style="list-style-type: none"> 承諾過的務必兌現，服務的品質始終如一 Fulfilling any promises made and maintaining consistent service quality | <ul style="list-style-type: none"> 做到事事有回應，件件有結果的管理閉環 Achieving a closed loop of management that there are responses and results for any matter | <ul style="list-style-type: none"> 多角度的運用照片、影像、書刊來記錄客戶的快樂時刻 Using photos, images, books and periodicals to record the happy hours of customers |

六大核心原則 Six Core Principles

品質服務 Quality Services

正榮地產的全周期客戶服務和服務督察工作均圍繞五維服務層次和六大核心原則進行開展，從銷售期、交付期、入住期全方位為客戶保駕護航。從二零二二年起，正榮地產升級推出「幸福交付計劃」，實現「放心交」。正榮地產強調服務的連貫性，從購房簽約、房屋交付，到入住以後，正榮地產針對不同階段和各重要節點，聚焦「有質、有心、有樂」三大主線，為業主打造高標準產品、提供全週期貼心服務，以幸福禮遇讓每位業主心悅歸家，為交付期客戶的滿意度提供保障。於報告期內，正榮地產榮獲由億翰智庫頒贈之《2023保交樓典範企業》獎項，足以證明正榮地產之交付服務質素為行業典範。

The full-cycle customer service and service supervision work of Zhenro Properties are carried out around the five service levels and six core principles, so as to ensure high-quality services to customers during the sales period, delivery period and occupancy period. Starting from 2022, Zhenro Properties upgraded and launched the “Happiness Delivery Plan” to achieve “worry-free delivery” in real estate. Zhenro Properties emphasizes the continuity of its services, from signing the purchase contract, delivering the property, to post-occupancy. Zhenro Properties focuses on the three main themes of “quality, care, and joy” for different stages and important milestones, creating high-standard products for homeowners and providing caring services throughout the entire cycle. The aim is to create a happy experience for each homeowner and provide satisfaction guarantee for customers during the delivery period. During the Reporting Period, Zhenro Properties was awarded the “2023 Outstanding Developers by Delivery Assurance” award by EH Consulting, which proves that the delivery service quality of Zhenro Properties is an industry benchmark.



匠心交付，榮啟幸福生活 INGENIOUS DELIVERY, COMMENCEMENT OF A HAPPY LIFE

二零二三年，正榮地產於全國實現69個項目／批次，全年交付了43,600餘戶，平均每月交付約3,600戶，按期交付率83%，客戶到訪收房率84%。為了讓業主擁有更好的交付體驗，正榮地產基於「超級交付歸家體系」，開展「一站式」交付服務，交付大使全程陪同業主，驗房工程師一對一陪同入戶檢查，外加豐厚的交付禮品及抽獎禮品，讓業主歸家的每一步都被悉心以待。

In 2023, Zhenro Properties launched 69 projects/batches of projects nationwide with more than 43,600 houses delivered for the year, and an average monthly delivery rate of approximately 3,600 houses, an on-time delivery rate of 83% and an 84% customer acceptance rate. In order to provide property owners with a better delivery experience, Zhenro Properties provided a “one-stop” delivery service based on the “super delivery and home-coming system”. The delivery personnel accompanied the property owners during the whole process, while a property owner was accompanied by a house inspection engineer for indoor inspection and was provided with generous gifts and lucky draw gifts for the delivery, so that the property owner was carefully treated in each process of the delivery.



客戶活動

正榮地產持續關懷每一位客戶，通過開展多種豐富活動打造一個幼有夥伴、老有所樂、健康生活的宜居氛圍。正榮地產每年都積極舉辦「董事會」、「家庭節」、「老友記」等系列品牌活動。二零二三年舉辦了「春聲LIVE」、「董事會」、「老友記舞蹈大賽」、「正榮家庭節」等活動，全年累計客戶參與逾30萬人次。同年，正榮地產聚焦業主的四季生活，發放各式貼合實際生活需求的客戶資訊，從面向小業主的「夏令營」研學計劃，到貼合實際生活需求的房屋維修煥新等。於報告期內，正榮地產推出售後服務「榮HOME房修」，於線下線上累計發放房屋維修家居保養逾千份資訊，為客戶提供貼心服務。

Customer Activities

Zhenro Properties continuously cares for every customer and creates a health and livable atmosphere in which there are friends for the young and happiness for the old, through various activities. Zhenro Properties actively organizes series of brand events each year, such as “Children’s Events”, “Family Festival” and “Friends”. In 2023, Zhenro Properties held activities such as “Spring Sound LIVE”, “Children’s Events”, “Dance Competition of Friends”, and “Family Festival of Zhenro”, with a total customer participation of over 300,000 person-times throughout the year. In the same year, Zhenro Properties focused on the four-season life of property owners, providing various customer information tailored to their practical needs, from the “Summer Camp” Study Program for small property owners to housing repair and renewal that meets their practical life needs. During the Reporting Period, Zhenro Properties launched after-sales service called “RongHOME House Repair”, distributing over a thousand pieces of information on housing repair and home maintenance both online and offline, providing thoughtful services for customers.





滿意度管理

正榮地產深知產品與服務的口碑建立在客戶滿意度之上，並致力於不斷提升服務質量以提升客戶滿意度。報告期內，本集團優化了客戶滿意度調查方式，包括優化調研對象，調研問卷和得分計算方式。

正榮地產參與二零二三年中國指數研究院全國滿意度調研，調研對象覆蓋四大業主類型，正榮地產總體客戶滿意度得分86.5分，遠超央企總體滿意度均值之72.3分。在福州，正榮地產更入選二零二三年中國城市居民居住滿意度優秀企業及二零二三年中國城市居民居住忠誠度優秀企業。

針對滿意度調研的結果分析，本集團採取了多項提升客戶滿意度的行動。

Satisfaction Management

Zhenro Properties understands that the reputation of products and services is based on customer satisfaction. It is committed to continuously improving service quality to enhance customer satisfaction. During the Reporting Period, the Group optimized the customer satisfaction survey method, including the optimization of survey objects, survey questionnaires and score calculation method.

Zhenro Properties participated in the 2023 national satisfaction survey of the China Index Academy, which covered four major types of property owners, and scored 86.5 on the overall customer satisfaction, which is much higher than the average score of 72.3 on the overall satisfaction of central enterprises. In Fuzhou, Zhenro Properties was also selected as one of the outstanding enterprises in China's urban residential satisfaction in 2023 and one of the outstanding enterprises in China's urban residential loyalty in 2023.

Based on the analysis of the results of the satisfaction survey, the Group took many actions to improve customer satisfaction.

區域定點幫扶及經驗分享

Regional Paired Assistance and Experience Sharing

定期對低分區域及項目開展點對點的專項扶持計劃，及時給予預警並召開滿意度指標預警區域專題提升會

The Company regularly carried out point-to-point special assistance plans for regions and projects with low scores, gave early warning in a timely manner, and held special improvement meetings for regions with early warning as to the satisfaction indicator

錨定目標

Setting a Target

設置總體目標值，指標經由總部至區域再至項目層層分解，明確各項目滿意度目標，指標分解到人

An overall target was set. The indicators were decomposed for headquarters and regional companies and then for projects on a level-by-level basis; the satisfaction target for each project was specified, and the indicators were decomposed for employees

釐清規範

Clarification of Standards

總部優化滿意度調研方案，同時加強第三方及行業交流，及時總結滿意度提升方法。組織優秀區域做經驗分享，從工作方法和業務內容兩方面形成滿意度工作提升方法論及案例庫

The headquarters optimized the satisfaction survey plan, strengthened the communication with third parties and the industry peers to summarize the satisfaction improvement methods in a timely manner. It organized excellent regional companies to share experiences, and formed a methodology and a case base for improving satisfaction in terms of work methods and business

跨職能協同

Cross-functional Coordination

成立由客關、設計、工程、營銷、物業、品牌各職能組成的滿意度工作小組，進行滿意度目標管理，督辦滿意度業務執行情況

A satisfaction working group comprising of customer care, design, engineering, marketing, property and brand departments was established to manage satisfaction targets and oversee the implementation of satisfaction business

強化過程考核

Strengthening Process Assessment

強化滿意度工作中的過程考核，月度成績對內公佈

Process assessments in the satisfaction work were strengthened, and the monthly results were published internally

深化業務探索

Deepening Business Exploration

成立滿意度發展小組，結合客戶需求，探索滿意度發展的新方向，通過數據指標的分析，以經營思維提升客戶價值

A satisfaction development team was established to explore the new direction of satisfaction development in consideration of the customer demand, and improve customer value through analysis of data and indicators, and with business thinking

道德合規

正榮地產嚴格遵守《中華人民共和國刑法》、《中華人民共和國公司法》、《中華人民共和國反不正當競爭法》、《中華人民共和國反洗錢法》等相關法律法規，依據《正榮集團員工職務行為準則》等制度，對本集團員工涉及違反廉潔紀律、濫用職權、利益衝突等行為進行了明確規範，並明確本公司價值導向，使全體員工盡忠職守、廉正自律，共同維護企業整體利益。

為了推進企業商業道德的建設，本集團在落實《正榮集團獎懲管理制度》、《正榮集團監察管理制度》基礎之上，編製了《正榮地產審計處罰制度》，形成以制度為約束的監督手段。本集團將審計過程中發現的問題，按性質分為舞弊、違規、失職三類。舞弊問題將移送監察機構處理；違規和失職問題根據問題造成的損失及後果，設立不同的處罰標準。另外，該制度明確細化了經濟處罰的細則，對從重、加重處罰及減免處罰的情節做出規定。

舉報機制

構建公開、便捷的舉報體系是企業邁向清正廉潔治理過程中重要的環節。本集團制定了《舉報管理指引》，強化公司內部的舉報管理機制，拓寬了舉報渠道和方式，規範了舉報的受理及處理流程。同時，該指引關注舉報人保護政策，優化了對舉報人的保護和獎勵規定，要求受理方嚴格對舉報人的信息進行保密，最大程度上保障舉報人權益。

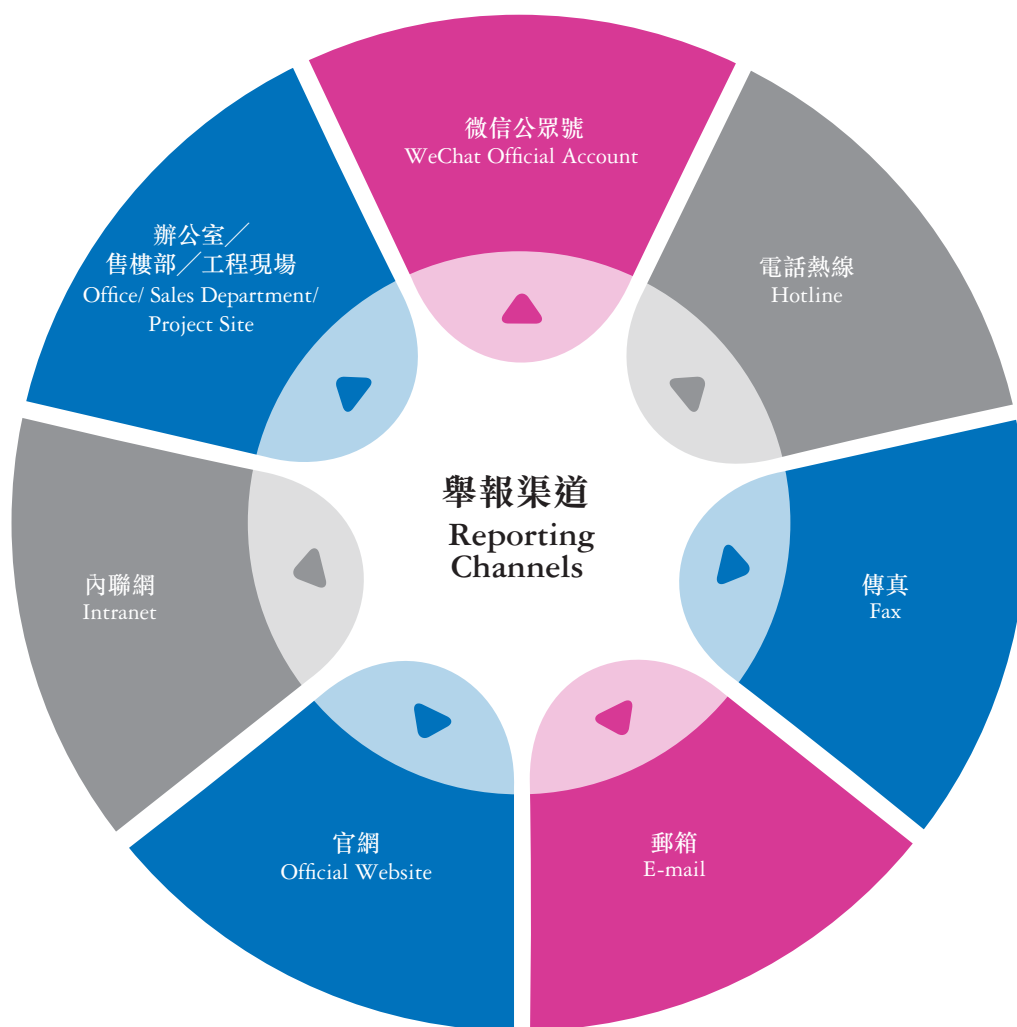
ETHICAL COMPLIANCE

In strict compliance with relevant laws and regulations including the Criminal Law of the People's Republic of China, the Company Law of the People's Republic of China, the Anti-Unfair Competition Law of the People's Republic of China, and the Anti-Money Laundering Law of the People's Republic of China, and the rules including the Code of Conduct of Employees of Zhenro Group, Zhenro Properties specifies the behaviors of employees of the Group including violation of integrity disciplines, abuse of power, conflicts of interests, etc., and defines the value orientation of the Company, so that all employees are dutiful, honest and self-disciplined, and jointly safeguard the overall interests of enterprises.

In order to promote the construction of business ethics, the Group has formulated the Audit Punishment System of Zhenro Properties on the basis of implementing the Rewards and Punishment Management System of Zhenro Group and the Supervision Management System of Zhenro Group, thus forming a system-based supervision method. The Group classifies the problems found during the audit into three categories by nature, namely fraud, non-compliance and dereliction. Fraud will be referred to the regulatory authority; non-compliance and dereliction are subject to different penalties based on the losses and consequences of the case. In addition, the system details the detailed rules for economic penalties and provides for severe punishment, more severe punishment and the circumstances for punishment mitigation or exemption.

WHISTLE-BLOWING MECHANISM

The construction of an open and convenient whistle-blowing system is an important process in the movement of enterprises towards clean and honest governance. The Group formulated the Reporting Management Guide, strengthening internal reporting management mechanisms, broadening the reporting channels and methods, and standardizing the reporting acceptance and handling process. Meanwhile, the guide focuses on the reporter protection policy, optimizes the protection and reward provisions for reporters, and requires the acceptor to strictly keep confidential the information of reporters, so as to protect the rights and interests of reporters to the greatest extent.

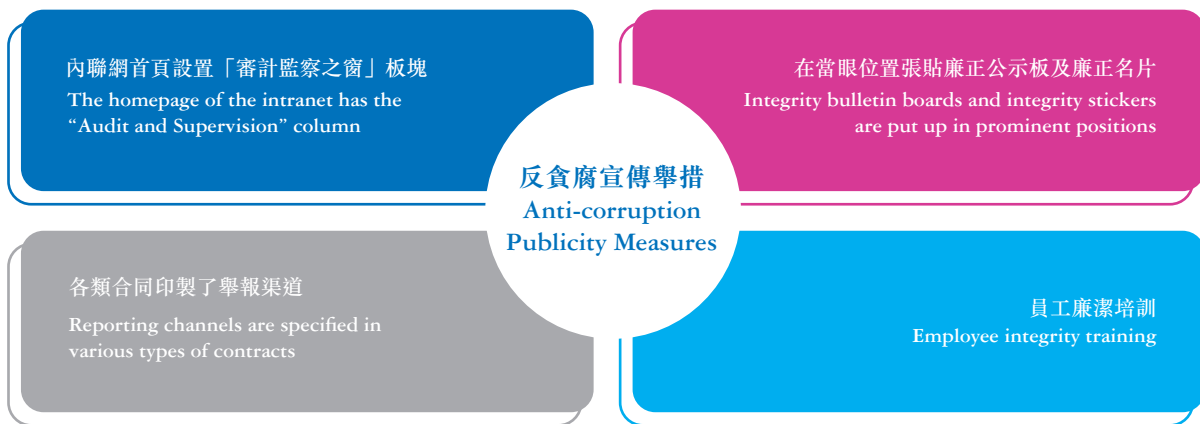


反腐倡廉

本集團至少每年一次為其董事及僱員安排反貪腐、反舞弊的培訓講座，加大宣傳反貪腐的力度，樹立員工清正廉潔的意識。於報告期間，本集團所有董事及僱員人均分別接受了約125分鐘的反貪污培訓。培訓內容涵蓋本集團的廉潔制度、過往案例分享等。覆蓋的範圍包括總部和區域公司。此外，本集團亦設有獨立的審計監察內聯網，持續為所有僱員提供行業最新反舞弊動態、過往案例等信息。

FIGHTING AGAINST CORRUPTION AND UPHOLDING THE INTEGRITY

The Group arranges anti-corruption and anti-fraud training seminars for its directors and employees at least once a year to enhance anti-corruption publicity and to create awareness of integrity among its staff. During the Reporting Period, all directors and employees of the Group received approximately 125 minutes of anti-corruption training respectively. The training covered the Group's integrity system, sharing of past cases, etc. The scope of coverage included headquarters and regional companies. In addition, the Group also has independent audit monitoring intranet to continuously provide all employees with the latest information of news about anti-fraud and past cases in the industry.



針對貪污案件，本集團依據相關法律法規對相關事件進行初步調查，必要時將其移送司法機關處理。同時，本集團按照相應的規章制度，對當事人做出相應處罰，包括但不限於解除與當事人的勞動合同，加入本集團黑名單等。正榮地產始終致力於構建一個公平、公開、透明、廉潔的企業。於報告期間，本集團並未發現任何違反有關防止賄賂、勒索、欺詐及洗黑錢的法律法規的重大事宜，亦沒有任何已審結的貪污訴訟案件。

The Group conducts a preliminary investigation into corruption cases in accordance with relevant laws and regulations and refers them to judicial authorities if necessary. Meanwhile, in accordance with the relevant rules and regulations, the Group imposes corresponding penalties on the parties concerned, including but not limited to terminating the labour contract with the parties concerned and including them in its blacklist. Zhenro Properties is always committed to building a fair, open, transparent and clean enterprise. During the Reporting Period, the Group was not aware of any material breach of laws and regulations relating to the prevention of bribery, extortion, fraud and money laundering, nor were there any concluded corruption litigation cases.

溫暖社會 Care for Society

社會共榮

正榮地產致力於成就共創、共享、共榮的價值分享平台，持續與合作夥伴建立平等協作、互利共贏的關係，共享發展成果，共擔社會責任，開創共贏發展的新格局。

正榮地產積極履行企業社會責任，致力於推動社區公益發展，積極探索精準扶貧、鄉村振興創新模式，追求並創造經濟、社會、環境等綜合價值，發揮企業資源優勢，與社會共享繁榮發展。

美好社區

「你好，社區」是聚焦提升社區共建共治共享的行動計劃。正榮地產積極參與平台搭建的社區活動，凝聚多方力量，打造健康、互助、幸福的美好社區。

溫暖社會

榮書院免費為業主增加了多項安全健康的體育運動用品以及醫學儀器，包括血壓檢測儀、體重身高儀等，達到自我健康管理的目的。同時，榮書院擁有上千本書籍，可滿足中老年人群的學習需求。

MUTUAL PROSPERITY WITH SOCIETY

Zhenro Properties is committed to establishing a value sharing platform for co-creation and sharing. It continuously establishes equal, cooperative and win-win relationship with its partners, share the development achievements and social responsibilities, so as to create a new prospect of win-win development.

Zhenro Properties actively performs its corporate social responsibility, makes efforts to promote the public welfare development of communities, actively explores the innovative models of targeted poverty alleviation and rural revitalization, pursues and creates comprehensive economic, social and environmental values, and gives full play to the advantages of corporate resources, so as to achieve mutual prosperity and development with society.

Good Community

“Hello, Community” is an action plan focusing on enhancing co-construction, co-governance and sharing of communities. Zhenro Properties actively participates in community activities launched by the platform, and works with various entities to build a healthy, mutual and happy community.

Care for Society

Zhenro Academy provided property owners with many free safe and healthy sports equipment and medical instruments, including blood pressure monitors, height and weight scales, to achieve the goal of self-management of health. Meanwhile, Zhenro Academy had thousands of books to meet the learning need of the middle-aged and elderly.

教育振興

正榮地產相信，教育在脫貧攻堅戰中發揮着基礎性及根本性的作用。秉持這份信念，正榮地產始終將支持教育事業作為參與精準扶貧與鄉村振興事業的主要工作。正榮地產員工積極參與到正榮集團「榮光計劃」中，為教育事業發展貢獻了力量，將愛心傳遞到五湖四海，如與員工、業主等人士組成的義工團隊以進行探訪活動、捐建「榮光之家」為學生提供學習所需的文具、書本、以及音樂和體育等各類設施器材等。

與政府合作共同支持教育事業

為了履行社會責任，支持教育事業的發展，進而推進「和諧閔行」建設，正榮地產與上海市閔行區教育局、上海市七寶實驗小學學校展開政企、校企活動。此項目於二零二一年十二月啟動，通過正榮公益基金會與教育局所屬的閔行區春申教育發展基金會合作簽署協定，二零二二年二月正式捐贈人民幣65萬元，用於「慈榮校倡愛在閔行」公益項目。由教育基金會選取上海市七寶實驗小學學校作為試點學校，建設公益校園劇場，培養學生多元的綜合能力，促進其全面發展。二零二二年七月七寶實驗小學「公益校園劇場」完成驗收和交付使用。

於二零二三年，正榮地產有跟進有關情況。

Education Revitalization

Zhenro Properties believes that education plays a fundamental role in the fight against poverty. With the belief, Zhenro Properties has always considered supporting the education as its main work in participating in targeted poverty alleviation and rural revitalization. The employees of Zhenro Properties actively participated in the “Glorious Plan” of Zhenro Group, contributing to the educational development and spreading their love to all corners of China. For example, Zhenro Properties have formed volunteer teams with staff and property owners to conduct visits, and donated “Glorious Home” to provide students with stationery, books, music and sports facilities and equipment for their studies.

Cooperation with the Government in Supporting Education

In order to perform social responsibilities, support educational development and further promote the construction of “Harmonious Minhang”, Zhenro Properties has carried out government-enterprise and school-enterprise activities with the Education Bureau of Minhang District, Shanghai, and Shanghai Qibao Experimental Primary School. The project was initiated in December 2021, and an agreement was signed between the Zhenro Charity Foundation and the Education Bureau’s Minhang District Chunshen Education Development Foundation, which officially donated RMB0.65 million in February 2022 for the public welfare project of “promoting the love in Minhang Campus”. Taking Shanghai Qibao Experimental Primary School as a pilot school selected by the education foundation, the Group constructed a public welfare campus theatre to develop the diversified comprehensive abilities of students and promote their integrated development. In July 2022, the “Public Welfare Campus Theater” at Qibao Experimental Primary School was accepted and delivered.

In 2023, Zhenro Properties has followed up the above matters.

關鍵績效指標總覽

Summary of Key Performance Indicators

| 總辦公面積 Total office area | 單位 Unit | 2023 |
|----------------------------|-----------------------|-----------|
| 總辦公面積 Total office area | 平方米 m ² | 27,525.42 |

A. 環境指標 ENVIRONMENTAL INDICATORS

廢氣排放¹ Air Emissions¹

| 廢氣種類 Type of exhaust gas | 單位 Unit | 2023 |
|-----------------------------|------------|------|
| NOx | 千克 Kg | 7.77 |
| SOx | 千克 Kg | 0.22 |
| PM | 千克 Kg | 0.57 |

| 排放量密度 Emissions density | 單位 Unit | 2023 |
|----------------------------|----------------------------------|---------|
| NOx | 千克／總辦公面積 Kg/total office area | 0.00028 |
| SOx | 千克／總辦公面積 Kg/total office area | 0.00001 |
| PM | 千克／總辦公面積 Kg/total office area | 0.00002 |

1. 本集團的廢氣排放主要源於車輛的汽油消耗。為減少對環境的影響，本集團已積極採取廢氣減排措施，如定期保養及維修車輛，預防它們因零件破損等原因而排放過量廢氣。

1. The Group's air emissions are mainly attributable to the consumption of gasoline by its vehicles. To reduce the impacts on the environment, the Group has actively adopted air emissions reduction measures, such as regularly maintain and repair vehicles to prevent them from generating excessive air emissions from broken parts.

溫室氣體排放² GHG Emissions²

| 指標 Indicator | 單位 Unit | 2023 |
|---|--|-----------|
| 範圍一：直接溫室氣體排放 Scope 1: Direct greenhouse gas emissions | | |
| 車輛燃料消耗 Vehicle fuel consumption | 噸二氧化碳當量 tCO ₂ equivalent | 35.46 |
| 範圍二：能源間接溫室氣體排放 Scope 2: Energy indirect greenhouse gas emissions | | |
| 外購電力 Purchased electricity | 噸二氧化碳當量 tCO ₂ equivalent | 25,435.71 |
| 範圍三：其他間接溫室氣體排放 Scope 3: Other indirect greenhouse gas emissions | | |
| 出外公幹 Business travel | 噸二氧化碳當量 tCO ₂ equivalent | 48.79 |
| 溫室氣體排放總量(範圍一、二及三) Total greenhouse gas emissions (Scope 1, 2 and 3) | | 25,519.95 |
| 溫室氣體排放總量密度 Total greenhouse gas emissions intensity | 噸二氧化碳當量／總辦公面積 tCO ₂ equivalent/total office area | 0.92 |

2. 本集團的溫室氣體排放主要源於車輛的汽油消耗造成的直接溫室氣體排放(範圍一)、外購電力造成的能源間接溫室氣體排放(範圍二)以及員工出外公幹造成的其他間接溫室氣體排放(範圍三)。

2. The Group's greenhouse gas emissions mainly come from the direct greenhouse gas emissions from gasoline consumption of vehicles (Scope 1), indirect greenhouse gas emissions from the energy consumption of purchased electricity (Scope 2), and other indirect greenhouse gas emissions from employees' business travels (Scope 3).

關鍵績效指標總覽 Summary of Key Performance Indicators

廢棄物及廢水排放 Waste and Wastewater Discharge

| 無害廢物種類 Type of Non-hazardous Wastes | 單位 Unit | 2023 |
|---|------------------------------------|--------------|
| <ul style="list-style-type: none"> 辦公廢棄物 Office waste | 噸 tonne | 7.70 |
| <ul style="list-style-type: none"> 一般廢棄物 General waste | 噸 tonne | 6.52 |
| <ul style="list-style-type: none"> 建築垃圾 Construction waste | 噸 tonne | 185,111.94 |
| <ul style="list-style-type: none"> 廚餘 Kitchen waste | 噸 tonne | 7,011.33 |
| <ul style="list-style-type: none"> 水排放量 Wastewater discharge | 噸 tonne | 1,708,836.00 |
| <ul style="list-style-type: none"> 紙張 Paper | 噸 tonne | 8.77 |
| 無害廢物總量 Total non-hazardous wastes | 噸 tonne | 1,900,982.26 |
| 無害廢物總量密度 Total non-hazardous wastes intensity | 噸／總辦公面積 tonne/total office area | 68.60 |
| 有害廢物種類 Type of Hazardous wastes | 單位 Unit | 2023 |
| <ul style="list-style-type: none"> 廢硒鼓墨盒 Waste toner and ink cartridges | 噸 tonne | 0.0525 |
| <ul style="list-style-type: none"> 電池 Battery | 噸 tonne | 0.0027 |
| 有害廢物總量 Total hazardous wastes | 噸 tonne | 0.0552 |
| 有害廢物總量密度 Total hazardous wastes intensity | 噸／總辦公面積 tonne/total office area | 0.00000199 |

能源消耗 Energy Consumption

| 直接能源消耗 Direct Energy Consumption | 單位 Unit | 2023 |
|---|------------------------------------|-----------|
| <ul style="list-style-type: none"> 汽油 Gasoline | 兆瓦時 mWh | 400.73 |
| <ul style="list-style-type: none"> 液化石油氣 Liquefied petroleum gas | 兆瓦時 mWh | 1,203.31 |
| 直接能源消耗總量 Total direct energy consumption | 兆瓦時 mWh | 1,604.04 |
| 間接能源消耗 Indirect Energy Consumption | 單位 Unit | 2023 |
| <ul style="list-style-type: none"> 外購電力 Purchased electricity | 兆瓦時 mWh | 44,600.58 |
| <ul style="list-style-type: none"> 間接能源消耗總量 Total indirect energy consumption | 兆瓦時 mWh | 44,600.58 |
| 總能源消耗量 Total energy consumption | 兆瓦時 mWh | 46,204.62 |
| 總能源消耗量密度 Total energy consumption intensity | 兆瓦時／總辦公面積 mWh/total office area | 1.67 |

水量消耗 Water Consumption

| 用水 Water Consumption | 單位 Unit | 2023 |
|---|------------------------------------|--------------|
| 總耗水量 Total water consumption | 噸 tonne | 2,330,546.21 |
| 總耗水量密度 Total water consumption intensity | 噸／總辦公面積 tonne/total office area | 84.10 |

B. 社會指標 B. SOCIAL INDICATORS

| 僱員 Employee | | 單位：人 Unit: Person |
|-------------------------------|--|----------------------|
| 僱員人數 Number of employees | | 515 |
| 按性別劃分 By gender | 男 Male | 368 |
| | 女 Female | 147 |
| 按年齡劃分 By age | 小於35歲 Aged below 35 | 196 |
| | 35至50歲 Aged 35 to 50 | 313 |
| | 大於50歲 Aged above 50 | 6 |
| 按職別劃分 By grade | 初級員工 Junior employees | 435 |
| | 中級管理層 Middle management | 69 |
| | 高級管理層 Senior management | 11 |
| 按地區劃分 By region | 總部(含香港) Headquarter (Hong Kong inclusive) | 66 |
| | 長三角地區 Yangtze River Delta Region | 141 |
| | 海峽西岸地區 Western Taiwan Straits Region | 133 |
| | 華中地區 Central China Region | 58 |
| | 環渤海地區 Bohai Rim Region | 38 |
| | 華西地區 Western China Region | 49 |
| | 珠三角地區 Pearl River Delta Region | 30 |
| 按僱傭類型劃分 By employment type | 全職 Full-time | 515 |
| | 兼職 Part-time | 0 |

| 員工流失率 Employee turnover rate | | 單位：百分比 Unit: % |
|---|---|-------------------|
| 按性別劃分 ³ By gender ³ | 男 Male | 28.5% |
| | 女 Female | 33.6% |
| 按年齡組別劃分 ⁴ By age group ⁴ | 小於35歲 Aged below 35 | 26.4% |
| | 35至50歲 Aged 35 to 50 | 33.4% |
| | 大於50歲 Aged above 50 | 14.3% |
| 按地區劃分 ⁵ By region ⁵ | 境內(中國內地) Domestic (China Mainland) | 30.1% |
| | 境外(中國香港) Overseas (Hong Kong, China) | 25.0% |

3 按性別劃分的員工流失率=按性別劃分的員工流失數/(報告期末按性別劃分的員工人數+按性別劃分的員工流失數)

3 Employee turnover rate by gender = the number of employees leaving by gender/(the number of employees by gender + the number of employees leaving by gender as at the end of the Reporting Period)

4 按年齡劃分的員工流失率=按年齡劃分的員工流失數/(報告期末按年齡劃分的員工人數+按年齡劃分的員工流失數)

4 Employee turnover rate by age = the number of employees leaving by age/(the number of employees by age + the number of employees leaving by age as at the end of the Reporting Period)

5 按地區劃分的員工流失率=按地區劃分的員工流失數/(報告期末按地區劃分的員工人數+按地區劃分的員工流失數)

5 Employee turnover rate by region = the number of employees leaving by region/(the number of employees by region + the number of employees leaving by region as at the end of the Reporting Period)

關鍵績效指標總覽
Summary of Key Performance Indicators

| 僱員培訓 Employee training | | |
|--|----------------------------|-------|
| 受訓僱員人數 Number of employees receiving training | | 515 |
| 按性別劃分 By gender | 男 Male | 71.5% |
| | 女 Female | 28.5% |
| 按僱員類別劃分 By employment type | 初級員工 Junior employees | 84.5% |
| | 中級管理層 Middle management | 13.4% |
| | 高級管理層 Senior management | 2.1% |
| 平均培訓時數 Average training hours | | |
| 按性別劃分(小時) By gender (hour) | 男 Male | 16.4 |
| | 女 Female | 15.7 |
| 按僱員類別劃分(小時) By employment type (hour) | 初級員工 Junior employees | 16.9 |
| | 中級管理層 Middle management | 19.8 |
| | 高級管理層 Senior management | 8.1 |

| 供應商 Suppliers | 區域 Region | 數目(家) Number | 比例 Percentage |
|---------------------------------|--------------------------------|-----------------|------------------|
| 按地區劃分 By geographical region | 長三角 Yangtze River Delta | 1,300 | 27% |
| | 海峽西岸 Western Taiwan Straits | 1,000 | 21% |
| | 華中 Central China | 900 | 19% |
| | 環渤海 Bohai Rim | 500 | 11% |
| | 華西 Western China | 550 | 12% |
| | 珠三角 Pearl River Delta | 150 | 3% |
| | 全國 Nation-wide | 350 | 7% |
| | 合計 Total | 4,750 | 100% |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引

Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide

Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|---|---|
| A. 環境 A. Environment | | |
| 層面 A1 Aspect A1 | 排放物 Emissions | |
| 一般披露 General Disclosure | 有關廢氣及溫室氣體排放、向水及土地的排汙、有害及無害廢棄物的產生等的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste. | 環境生態 Environment and Ecology |
| 關鍵績效指標 A1.1 KPI A1.1 | 排放物種類及相關排放數據。 The types of emissions and respective emissions data. | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標 A1.2 KPI A1.2 | 直接（範圍1）及能源間接（範圍2）溫室氣體排放量（以噸計算）及（如適用）密度（如以每產量單位、每項設施計算）。 Direct (Scope 1) and energy indirect (Scope 2) greenhouse gas emissions (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility). | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標 A1.3 KPI A1.3 | 所產生有害廢棄物總量（以噸計算）及（如適用）密度（如以每產量單位、每項設施計算）。 Total hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility). | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標 A1.4 KPI A1.4 | 所產生無害廢棄物總量（以噸計算）及（如適用）密度（如以每產量單位、每項設施計算）。 Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility). | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標 A1.5 KPI A1.5 | 描述所訂立的排放量目標及為達到這些目標所採取的步驟。 Description of emissions target(s) set and steps taken to achieve them. | 環境生態 Environment and Ecology |
| 關鍵績效指標 A1.6 KPI A1.6 | 描述處理有害及無害廢棄物的方法，及描述所訂立的減廢目標及為達到這些目標所採取的步驟。 Description of how hazardous and non-hazardous wastes are handled, and a description of reduction target(s) set and steps taken to achieve them. | 環境生態 Environment and Ecology |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|--|---|
| A. 環境 A. Environment | | |
| 層面 A2 Aspect A2 | 資源使用 Use of Resources | |
| 一般披露 General Disclosure | 有效使用資源(包括能源、水及其他原材料)的政策。 註：資源可用於生產、儲存、運輸、樓宇、電子設備等。 Policies on the efficient use of resources, including energy, water and other raw materials. Note: resources may be used in production, in storage, transportation, in buildings, electronic equipment, etc. | 環境生態— 綠色建築 Environment and Ecology — Green Buildings |
| 關鍵績效指標 A2.1 KPI A2.1 | 按類型劃分的直接及/或間接能源(如電、氣或油)總耗量(以千個千瓦時計算)及密度(如以每產量單位、每項設施計算)。 Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total (kWh in '000s) and intensity (e.g. per unit of production volume, per facility). | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標 A2.2 KPI A2.2 | 總耗水量及密度(如以每產量單位、每項設施計算)。 Water consumption in total and intensity (e.g. per unit of production volume, per facility). | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標 A2.3 KPI A2.3 | 描述所訂立的能源使用效益目標及為達到這些目標所採取的步驟。 Description of energy use efficiency target(s) set and steps taken to achieve them. | 環境生態 Environment and Ecology |
| 關鍵績效指標 A2.4 KPI A2.4 | 描述求取適用水源上可有任何問題，以及所訂立的用水效益目標及為達到這些目標所採取的步驟。 Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency target(s) set and steps taken to achieve them. | 環境生態 Environment and Ecology |
| 關鍵績效指標 A2.5 KPI A2.5 | 製成品所用包裝材料的總量(以噸計算)及(如適用)每生產單位估量。 Total packaging material used for finished products (in tonnes) and, if applicable, with reference to per unit produced. | 本集團業務不涉及 包裝材料的使用 The business of the Group does not involve the use of packaging materials |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
 Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|--|---|
| A. 環境 A. Environment | | |
| 層面 A3 Aspect A3 | 環境及天然資源 The Environment and Natural Resources | |
| 一般披露 General Disclosure | 減低發行人對環境及天然資源造成重大影響的政策。 Policies on minimising the issuer's significant impacts on the environment and natural resources. | 環境生態— 綠色建築 Environment and Ecology — Green Buildings |
| 關鍵績效指標 A3.1 KPI A3.1 | 描述業務活動對環境及天然資源的重大影響及已採取管理有關影響的行動。 Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them. | 環境生態— 綠色建築 Environment and Ecology — Green Buildings |
| 層面 A4 Aspect A4 | 氣候變化 Climate Change | |
| 一般披露 General Disclosure | 識別及應對已經及可能會對發行人產生影響的重大氣候相關事宜的政策。 Policies on identification and mitigation of significant climate-related issues which have impacted, and those which may impact, the issuer. | 環境生態— 環境管理 Environment and Ecology — Environmental Management |
| 關鍵績效指標 A4.1 KPI A4.1 | 描述已經及可能會對發行人產生影響的重大氣候相關事宜，及應對行動。 Description of the significant climate-related issues which have impacted, and those which may impact, the issuer, and the actions taken to manage them. | 環境生態— 環境管理 Environment and Ecology — Environmental Management |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|---|---|
| B. 社會 B. Social | | |
| 層面B1 Aspect B1 | 僱傭 Employment | |
| 一般披露 General Disclosure | 有關薪酬及解僱、招聘及晉升、工作時數、假期、平等機會、多元化、反歧視以及其他待遇及福利的： (a) 政策；及 (b) 對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare. | 人才價值— 員工僱傭 Talent Value — Employment |
| 關鍵績效指標B1.1 KPI B1.1 | 按性別、僱傭類型、年齡組別及地區劃分的僱員總數。 Total workforce by gender, employment type, age group and geographical region. | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標B1.2 KPI B1.2 | 按性別、年齡組別及地區劃分的僱員流失比率。 Employee turnover rate by gender, age group and geographical region. | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 層面B2 Aspect B2 | 健康與安全 Health and Safety | |
| 一般披露 General Disclosure | 有關提供安全工作環境及保障僱員避免職業性危害的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to providing a safe working environment and protecting employees from occupational hazards. | 人才價值— 健康與安全 Talent Value — Health and Safety |
| 關鍵績效指標B2.1 KPI B2.1 | 過去三年(包括匯報年度)每年因工亡故的人數及比率。 Number and rate of work-related fatalities occurred in each of the past three years including the reporting year. | 人才價值— 健康與安全 Talent Value — Health and Safety |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|---|---|
| B. 社會 B. Social | | |
| 關鍵績效指標B2.2 KPI B2.2 | 因工傷損失工作日數。 Lost days due to work injury. | 人才價值— 健康與安全 Talent Value — Health and Safety |
| 關鍵績效指標B2.3 KPI B2.3 | 描述所採納的職業健康與安全措施，以及相關執行及監察方法。 Description of occupational health and safety measures adopted, and how they are implemented and monitored. | 人才價值— 健康與安全 Talent Value — Health and Safety |
| 層面B3 Aspect B3 | 發展及培訓 Development and Training | |
| 一般披露 General Disclosure | 有關提升僱員履行工作職責的知識及技能的政策。描述培訓活動。 註：培訓指職業培訓，可包括由僱主付費的內外部課程。 Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities. Note: training refers to vocational training. It may include internal and external courses paid by the employer. | 人才價值— 人才發展 Talent Value — Talent Development |
| 關鍵績效指標B3.1 KPI B3.1 | 按性別及僱員類別（如高級管理層、中級管理層等）劃分的受訓僱員百分比。 The percentage of employees trained by gender and employee category (e.g. senior management, middle management). | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標B3.2 KPI B3.2 | 按性別及僱員類別劃分，每名僱員完成受訓的平均時數。 The average training hours completed per employee by gender and employee category. | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 層面B4 Aspect B4 | 勞工準則 Labour Standards | |
| 一般披露 General Disclosure | 有關防止童工或強制勞工的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour. | 人才價值— 員工僱傭 Talent Value — Employment |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|--|---|
| B. 社會 B. Social | | |
| 關鍵績效指標B4.1 KPI B4.1 | 描述檢討招聘慣例的措施以避免童工及強制勞工。 Description of measures to review employment practices to avoid child and forced labour. | 人才價值— 員工僱傭 Talent Value — Employment |
| 關鍵績效指標B4.2 KPI B4.2 | 描述在發現違規情況時消除有關情況所採取的步驟。 Description of steps taken to eliminate such practices when discovered. | 人才價值— 員工僱傭 Talent Value — Employment |
| 層面B5 Aspect B5 | 供應鏈管理 Supply chain management | |
| 一般披露 General Disclosure | 管理供應鏈的環境及社會風險政策。 Policies on managing environmental and social risks of the supply chain. | 供應鏈管理 Supply Chain Management |
| 關鍵績效指標B5.1 KPI B5.1 | 按地區劃分的供應商數目。 Number of suppliers by geographical region. | 關鍵績效指標總覽 Summary of Key Performance Indicators |
| 關鍵績效指標B5.2 KPI B5.2 | 描述有關聘用供應商的慣例，向其執行有關慣例的供應商數目、以及有關慣例的執行及監察方法。 Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, and how they are implemented and monitored. | 供應鏈管理 Supply Chain Management |
| 關鍵績效指標B5.3 KPI B5.3 | 描述有關識別供應鏈每個環節的環境及社會風險的慣例，以及相關執行及監察方法。 Description of practices used to identify environmental and social risks along the supply chain, and how they are implemented and monitored. | 供應鏈管理 Supply Chain Management |
| 關鍵績效指標B5.4 KPI B5.4 | 描述在揀選供貨商時促使多用環保產品及服務的慣例，以及相關執行及監察方法。 Description of practices used to promote environmentally preferable products and services when selecting suppliers, and how they are implemented and monitored. | 供應鏈管理 Supply Chain Management |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|--|---|
| B. 社會 B. Social | | |
| 層面B6 Aspect B6 | 產品責任 Product Responsibility | |
| 一般披露 General Disclosure | 有關所提供產品和服務的健康與安全、廣告、標籤、私隱事宜以及補救方法的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress. | 品質服務— 客戶權益 Quality Services — Rights and Interests of Customers |
| 關鍵績效指標B6.1 KPI B6.1 | 已售或已運送產品總數中因安全與健康理由而須回收的百分比。 Percentage of total products sold or shipped subject to recalls for safety and health reasons. | 本集團業務不涉及 產品回收 The business of the Group does not involve product recall |
| 關鍵績效指標B6.2 KPI B6.2 | 接獲關於產品及服務的投訴數目以及應對方法。 Number of products and service related complaints received and how they are dealt with. | 品質服務— 客戶權益 Quality Services — Rights and Interests of Customers |
| 關鍵績效指標B6.3 KPI B6.3 | 描述與維護及保障知識產權有關的慣例。 Description of practices relating to observing and protecting intellectual property rights. | 產品設計研發與 品牌 Product Design and Development and Brand |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|---|---|
| B. 社會 B. Social | | |
| 關鍵績效指標B6.4 KPI B6.4 | 描述質量檢定過程及產品回收程序。 Description of quality assurance process and recall procedures. | 品質服務— 產品品質保障與 管理 本集團業務 不涉及產品回收 Quality Services — Product Quality Assurance and Management The business of the Group does not involve product recall |
| 關鍵績效指標B6.5 KPI B6.5 | 描述消費者數據保障及私隱政策，以及相關執行及監察方法。 Description of consumer data protection and privacy policies, and how they are implemented and monitored. | 品質服務— 客戶權益 Quality Services — Rights and Interests of Customers |
| 層面B7 Aspect B7 | 反貪污 Anti-corruption | |
| 一般披露 General Disclosure | 有關防止賄賂、勒索、欺詐及洗黑錢的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering. | 共創廉潔— 道德合規 Integrity Co-Creation — Ethical Compliance |
| 關鍵績效指標B7.1 KPI B7.1 | 於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及訴訟結果。 Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases. | 共創廉潔— 反腐倡廉 Integrity Co-Creation — Fighting Against Corruption and Upholding the Integrity |

附錄一：香港聯交所《環境、社會及管治報告指引》內容索引
Appendix I: Content Index of the Environmental, Social and Governance Reporting Guide Published by the Hong Kong Stock Exchange

| 主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs | | 披露段落 Section |
|---|---|--|
| B. 社會 B. Social | | |
| 關鍵績效指標B7.2 KPI B7.2 | 描述防範措施及舉報程序，以及相關執行及監察方法。 Description of consumer data protection and privacy policies, and how they are implemented and monitored. | 共創廉潔—舉報 機制 共創廉潔—反腐 倡廉 Integrity Co-Creation — Whistle-Blowing Mechanism Integrity Co-Creation — Fighting Against Corruption and Upholding the Integrity |
| 關鍵績效指標B7.3 KPI B7.3 | 描述向董事及員工提供的反貪污培訓。 Description of anti-corruption training provided to directors and staff. | 共創廉潔— 反腐倡廉 Integrity Co-Creation — Fighting Against Corruption and Upholding the Integrity |
| 層面B8 Aspect B8 | 社區投資 Community Investment | |
| 一般披露 General Disclosure | 有關以參與來瞭解營運所在社區需要和確保其業務活動會考慮社區利益的政策。 Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests. | 溫暖社會— 社會共榮 Care for Society — Mutual Prosperity with Society |
| 關鍵績效指標B8.1 KPI B8.1 | 有關以參與來瞭解營運所在社區需要和確保其業務活動會考慮社區利益的政策。 Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport). | 溫暖社會— 社會共榮 Care for Society — Mutual Prosperity with Society |
| 關鍵績效指標B8.2 KPI B8.2 | 在專注範疇所動用資源(如金錢或時間)。 Resources contributed (e.g. money or time) to the focus area. | 溫暖社會— 社會共榮 Care for Society — Mutual Prosperity with Society |



zhenro 正荣地产