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Business Update and Unaudited Operational Information for April 2024

The board of directors ("**Board**") of Hong Kong Technology Venture Company Limited ("**Company**" and together with its subsidiaries, "**Group**") is pleased to announce certain business update and unaudited operational information for April 2024.

(1) Hong Kong Ecommerce Business Update

Similar to February 2024, the business and operational performance in April 2024 were impacted by the extended holiday period due to Easter and Ching Ming Festival. As a result, the aggregated Average Daily Gross Merchandise Value ("GMV") on Order Intakeⁱ for the Hong Kong Ecommerce Business experienced a slight month-to-month decrease of 2.3%, amounting to HK\$21.6 million (March 2024: HK\$22.1 million).

However, despite these challenges, we were able to maintain a stable number of unique customers approximately at 594,000 (March 2024: approximately 609,000). Additionally, our Monthly Active App Usersⁱⁱ reached approximately 1.63 million (March 2024: approximately 1.65 million), demonstrating a consistent level of engagement and usage of our mobile application.

(2) The unaudited operational information of the Group's Hong Kong Ecommerce business (excluding the sales of HKTVmall cash vouchers) for April 2024 is summarised as below:

	In the month of			Change in Percentage	
	April 2024	March 2024	April ⁱⁱⁱ 2023	April 2024 vs March 2024	April 2024 vs April 2023
			(restated)		
Hong Kong Ecommerce business					
Average daily order number (rounded to the nearest hundred)	50,300	50,100	47,800	0.4%	5.2%
Average order value (rounded to the nearest dollar)	HK\$429	HK\$441	HK\$451	(2.7%)	(4.9%)
Average Daily GMV on Order	HK\$21.6	HK\$22.1	HK\$21.5	(2.3%)	0.5%
Intake ⁱ (rounded to the nearest hundred thousand)	million	million	million	(=1073)	
Monthly GMV on Order Intake ⁱ	HK\$648	HK\$684	HK\$646	(5.3%)	0.3%
(rounded to the nearest million)	million	million	million	,	
	In the month of				
	April 2024	March 2024 ⁱⁱⁱ (restated)	Feb 2024 ⁱⁱⁱ (restated)	Jan 2024 ⁱⁱⁱ (restated)	April 2023 ⁱⁱⁱ (restated)
Number of unique customers who made purchases at HKTVmall (rounded to the nearest thousand)	594,000	609,000	587,000	623,000	560,000
			In the month of		
	<u></u>	April 2024	March 2024	April 2023	
Monthly Active HKTVmall App Users ⁱⁱ (rounded to the nearest thousand)		1,627,000	1,651,000	1,531,000	

The Board wishes to remind shareholders and potential investors of the securities of the Company that the above information is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such sales information.

Shareholders and potential investors of the Company are cautioned not to unduly rely on such information and are advised to exercise caution in dealing in the Company's securities.

By Order of the Board

Hong Kong Technology Venture Company

Limited

Cheung Chi Kin, Paul

Chairman

Hong Kong, 10 May 2024

As at the date of this announcement, the Board comprises:

Executive Directors:

Mr. Cheung Chi Kin, Paul (Chairman)

Mr. Wong Wai Kay, Ricky (Vice Chairman and Group Chief Executive Officer)

Ms. Wong Nga Lai, Alice (Group Chief Financial Officer and Company Secretary)

Mr. Lau Chi Kong (Chief Executive Officer (International Business))

Ms. Zhou Huijing (Chief Executive Officer (Hong Kong))

Independent Non-executive Directors:

Mr. Lee Hon Ying, John

Mr. Peh Jefferson Tun Lu

Mr. Mak Wing Sum, Alvin

Mr. Ann Yu Chiu Andy

Notes:

i. Gross Merchandise Value ("GMV") on Order Intake represents the total gross sales dollar value for merchandise sold through a particular

marketplace over a certain timeframe, before deduction of any discount offered by the marketplace, rebate used, cancellation and returns of

merchandise sold

ii. Monthly active App user data is extracted from Google Analytics and rounded to the nearest thousand, the computation method and basis of

which have not been verified. In general, the data for App users could be overlapping if the user reinstalls HKTVmall Main App or Lite App on

 $the same \ device \ or \ amends \ the \ advertising \ ID \ of \ its \ device, \ or \ uses \ multiple \ devices, \ or \ uses \ both \ HKTV mall \ Main \ App \ and \ Lite \ App \ in \ the$

same month. The information for the same period can be changed at different points of time when capturing the data as Google Analytics performs the analysis on a sampling basis. According to Google Analytics, "active user" is defined as the unique user who initiated sessions on

the App within the selected date range.

iii. As disclosed in the Annual Results for the year ended 31 December 2023 dated 27 March 2024, to better reflect the segment performance

according to the service nature, allocation of resources and performance assessment of the lines of business, the management has updated the

composition of the Hong Kong Ecommerce business segment and New Ventures and Technology business segment. The Hong Kong Ecommerce

 $business\ segment\ represents\ the\ online\ shopping\ platform\ and\ offline\ business\ of\ HKTV mall\ including\ 3PL\ service\ and\ The Place.\ New\ Ventures$

and Technology business segment mainly includes Wet Market Express, Everuts, Fully Automated Retail Store and System, and Life Science

 $project.\ In\ this\ regard,\ certain\ historical\ operational\ data\ is\ restated\ to\ reflect\ for\ the\ above\ changes.$

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