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FAR EAST CONSORTIUM INTERNATIONAL LIMITED

遠東發展有限公司*

(Incorporated in the Cayman Islands with limited liability)

Website: <http://www.fecil.com.hk>

(Stock Code: 35)

ANNOUNCEMENT OF RESULTS FOR THE FINANCIAL YEAR ENDED 31 MARCH 2024

RESULTS

The board of directors (the “Board”) of Far East Consortium International Limited (the “Company”) is pleased to announce the audited consolidated results of the Company and its subsidiaries (collectively, the “Group”) for the financial year ended 31 March 2024 (“FY2024”) as follows:

BUSINESS UPDATE

- FY2024 posed significant challenges for the real estate industry, with heightened market volatility brought about by fluctuating interest rates and unpredictable global economic conditions. In this demanding business environment, companies of all sizes had to assess project affordability and potential returns carefully. Businesses need to maintain a vigilant stance, closely monitoring and analysing the global economic landscape.
- Amidst these market fluctuations, adaptability and resilience emerged as crucial factors for navigating the challenges. In such uncertain scenarios, we need to be agile, reacting promptly to shifting conditions and revising our strategies accordingly. Agility empowers us to seize opportunities, manage risks, and maintain a competitive edge in a dynamic market. By embracing these qualities, we can successfully overcome the hurdles of market volatility and achieve higher levels of success.
- Despite the challenging economic environment, the Group has remained committed to executing its strategic goals, specifically reducing debt levels and minimising finance costs. Concurrently, the Group yielded fruitful results in FY2024 with satisfactory revenue surpassing the previous years’ performance. The Group has entered a harvesting period, reaped the benefits of its efforts and achieved satisfactory results in FY2024.

* *For identification purposes only*

- The Group achieved revenue of approximately HK\$10.2 billion in FY2024, marking an increase of 57.5% as compared with the financial year ended 31 March 2023 (“FY2023”). Revenue from the Group’s gaming business has been restated as gross revenue, outlining figures before gaming tax to align with the presentation of Palasino Holdings Limited (“Palasino”, together with its subsidiaries “Palasino Group”). All major business divisions experienced growth, with the year’s results bolstered by the settlement of property development business, increased contributions from recurring income businesses, and divestment of non-core assets.
- The revenue contribution from property development continued its strong performance in FY2024, reaching around HK\$6,834 million, marking an increase of 91.6% from approximately HK\$3,566 million in FY2023. The Group initiated the handover process of West Side Place (Towers 3 and 4) in Melbourne, Australia in April 2023, and Hyll on Holland in Singapore also contributed to the Group’s revenue, which was recognised over time. The Group persists with its sales strategy, working through existing inventory actively, and anticipates a consistent inflow of cash to the Group.
- The Group has stayed cautious in replenishing its residential pipeline in FY2024. In August 2023, the Group was chosen as the preferred bidder by the Greater Manchester Combined Authority and Trafford Metropolitan Borough Council to serve as the development partner for a GBP300 million mixed-use project on the grounds of the former Greater Manchester Police Headquarters in Trafford, Greater Manchester, the United Kingdom (“UK”). Additionally, in August 2023, the Group obtained planning approval for 4,800 new residences as a component of the succeeding phase of the Victoria North development in Manchester, the UK, in collaboration with the Manchester City Council (“MCC”).
- The cumulative attributable presales value of properties under development and unbooked contract sales amounted to approximately HK\$11.5 billion as at 31 March 2024. The Group continues to pursue its sales strategy, actively managing existing inventory, and foresees a steady inflow of cash to the Group. The development schedule of the Group’s projects remains largely intact. Redbank Riverside – Falcon, part of the Victoria North development in Manchester, the UK, was launched in March 2024. The disposal of the office component of the Kai Tak commercial development project in Hong Kong was completed in March 2024. Several projects, including Victoria Riverside in Manchester, Perth Hub in Perth, and Queen’s Wharf Residences (Tower 4) in Brisbane, are approaching completion stages. These projects are expected to be completed and handed over in FY2025, providing significant cash flows. Aspen at Consort Place in London has initiated the handover process in May 2024 while Hyll on Holland in Singapore has initiated the handover process in June 2024.

- The Group continued its strategy of actively divesting non-core assets to reinvest in projects offering a higher internal rate of return and to repay bank borrowings. The Group completed the sale of all remaining 130 units of Dorsett Bukit Bintang in Malaysia through a block deal for approximately MYR120 million in September 2023 and completed the sales of Sheraton Grand Mirage Resort on the Gold Coast, Australia, a joint venture hotel with 25% stake, for AUD192 million in November 2023. Furthermore, in March 2024, the Group closed the disposal of office component of the Kai Tak commercial development in Hong Kong for HK\$3.38 billion. The Group is considering to sell the long-lease residential blocks in Baoshan, Shanghai within two years. The Group is currently evaluating other non-core assets for potential divestment.
- In the Group's hotel operations, revenues increased by 31.2% year-on-year to approximately HK\$2,031 million. The hotel business in Mainland China saw improvement as travel restrictions were gradually lifted, leading to increased demand for hotel rooms. Similarly, the hotel business performance in Hong Kong experienced an uptick with the full lifting of COVID-19 related quarantine policies since January 2023. Hong Kong hotel properties transitioned from accommodating quarantine guests in first half of FY2023 to serving business and leisure travellers thereafter. The hotel business in Singapore, Malaysia, the UK, and Australia gained momentum throughout the year, together with two new additions to Australia's hotel portfolio namely Ritz-Carlton Melbourne and Dorsett Melbourne.
- Ritz-Carlton Melbourne, with 257 rooms, opened on 23 March 2023, and Dorsett Melbourne, featuring 316 rooms, opened on 18 April 2023. These two newly opened hotels contributed to the Group's hotel revenue growth during FY2024. In the near future, the Group's hotel operations are anticipated to achieve several significant milestones with the launch of upcoming hotel properties, including Dorsett Kai Tak, Hong Kong in Hong Kong, Dao by Dorsett North London in London, and Dorsett Alpha Square Canary Wharf in London, all of which will be integrated into the Group's hotel portfolio. With the global travel industry rebounding, it is expected that these forthcoming hotel properties will greatly boost the growth and profitability of the Group's recurring income businesses. Given the rising demand for travel and hospitality services, the Group is well-positioned to leverage these opportunities and further fortifies its presence in key markets.
- In March 2024, the Group entered into an agreement to acquire a 10% stake in a hotel in Singapore, pending approval from the local government. The targeted hotel features 313 rooms along with amenities like an outdoor swimming pool, restaurant, fitness center, steam and sauna facilities, launderette/games rooms, and meeting rooms.

- Revenue from car park operations and facilities management amounted to approximately HK\$732 million, a slight decrease of 3.0% as compared with FY2023. This decline was primarily due to unfavourable movement in foreign currency exchange rates. Despite this, the core business witnessed a steady improvement in revenue. At the same time, the Group introduced new, promising car parks as part of its portfolio enhancement efforts. The Group’s strategic focus remains on reducing leverage, optimising operations, and enhancing operational efficiency while upholding high levels of customer service. Additional car park and facilities management contracts have been actively sought and secured, leading to an expansion of the portfolio. Following the capital recycling strategy, the Group plans to continue to divest some mature car parks to unlock capital for future investments and debt reductions.
- Palasino Holdings Limited, the holding company of the Group’s gaming operations in the Czech Republic and its hotels in the Czech Republic, Germany, and Austria (inclusive of Trans World Corporation brand hotels), was successfully listed on the Main Board of The Stock Exchange of Hong Kong Limited (“Stock Exchange”) on 26 March 2024. As at 31 March 2024, the Group held a controlling stake of 73.21% in Palasino and currently holds a controlling stake of 72.07% in Palasino following the partial exercise of the over-allotment option in April 2024.
- Revenue from the Group’s gaming business for FY2024 and FY2023 has been restated as gross revenue, outlining figures before gaming tax and the revenue and results from Hotel Savannah has been reclassified from gaming business to hotel business, with revenue at HK\$402 million and HK\$390 million for FY2024 and FY2023 respectively, indicating a year-on-year increase of 3.1%. The Group’s gaming business has consistently shown signs of recovery and growth. Additionally, the Palasino Group reinstated its online gaming license in Malta in November 2023 and has delineated plans for a soft launch of its service in Malta during FY2025.
- BC Investment Group Holdings Limited (“BC Invest”), which the Group holds approximately 53% stake, continued to grow in FY2024. BC Invest successfully issued three residential mortgage-backed security (“RMBS”) bonds, raising approximately AUD1.5 billion in aggregate during FY2024. Due to an increase in interest rates and a time-lag effect on customers’ borrowing rates, the net interest margin fell to 1.19% as compared with 1.39% in FY2023. However, it is anticipated to improve as the borrowing rates of new customers gradually take effect. As at 31 March 2024, BC Invest managed total assets under management (“AUM”) of approximately AUD5.4 billion (as at 31 March 2023: AUD5.3 billion).
- The proposed final dividend for FY2024 is at HK10.0 cents per share (FY2023: HK10.0 cents per share). Including the interim dividend for FY2024, total dividend for FY2024 amounted to HK14.0 cents per share (FY2023: HK14.0 cents per share).

FINANCIAL HIGHLIGHTS

- The Group recorded an increase in revenue of 57.5% to approximately HK\$10.2 billion as compared with FY2023. Revenue from the Group's gaming business has been restated as gross revenue, outlining figures before gaming tax. Both property development business and recurring income businesses experienced growth in revenue. The net profit attributable to shareholders increased by 31.3% year-on-year to approximately HK\$226 million, while the adjusted cash profit⁽ⁱ⁾, a non-GAAP financial measure, increased by 35.5% to approximately HK\$780 million as compared with FY2023.
- The Group's profitability for the year was affected by several factors offsetted by higher operating income from property sales. Certain factors included (i) the rise in finance costs for FY2024 to approximately HK\$1,183 million; (ii) increased selling and marketing expenses, driven by sales commission recognition upon completing West Side Place (Towers 3 and 4) in Melbourne and intensified marketing efforts on various projects, totalling approximately HK\$634 million; and (iii) non-recurring compensation income of approximately HK\$475 million in FY2023 as a result of a settlement agreement.
- Additionally, the Group faced a loss of approximately HK\$931 million in other comprehensive income due to the unfavourable foreign exchange movements against the Hong Kong dollar.
- Earnings per share in FY2024 increased by 28.1% to approximately HK8.2 cents. The full-year dividend for FY2024 was maintained at HK14.0 cents per share (FY2023: HK14.0 cents per share).
- The Group's adjusted total equity⁽ⁱ⁾, a non-GAAP financial measure, decreased by 3.8% to approximately HK\$33,553 million as at 31 March 2024, primarily due to unfavourable movement in foreign exchange rates against the Hong Kong dollar.
- The Group has continued to closely manage its capital structure by refinancing some shorter-term debts via the bank market and actively monetising our non-core assets to lower the debt level and optimise the Group's capital structure. The Group's adjusted net gearing ratio⁽ⁱ⁾ and net debt to adjusted total assets⁽ⁱ⁾, both being non-GAAP financial measures, were 68.1% and 34.6% as at 31 March 2024, respectively. Taking into account the equity of Palasino Group attributable to the Group, the unrealised value of our stake in Palasino of approximately HK\$2.7 billion, the Group's proforma adjusted net gearing ratio⁽ⁱ⁾, a non-GAAP financial measure, was 63.0%.

- The Group's net debt decreased by HK\$2.9 billion to approximately HK\$22.8 billion as at 31 March 2024, as compared with HK\$25.7 billion as at 31 March 2023. The Group maintained a liquidity position of approximately HK\$4.9 billion, with a comfortable level of cash and marketable securities available as at 31 March 2024. Additionally, the Group had 4 unencumbered hotel properties as at 31 March 2024, valued at approximately HK\$536 million based on independent valuation assessment, and approximately HK\$6.1 billion in unsold completed residential inventory as at 31 March 2024. These can be used as collateral for further bank borrowings which could provide additional liquidity for the Group, should this be necessary.
- Adjusted net asset value per share⁽ⁱ⁾, a non-GAAP financial measure, decreased by 7.7% from HK\$11.53 as at 31 March 2023 to HK\$10.77 as at 31 March 2024.

POST YEAR END EVENTS

- In April 2024, the Group's stake in Palasino reduced from 73.21% to 72.07% after the partially exercise of over-allotment option.
- In May 2024, the Group entered into an agreement to dispose a car park in the UK with consideration of approximately GBP17.24 million (equivalent to approximately HK\$169 million). The Group estimated that upon completion, a gain of approximately GBP220,000 (equivalent to approximately HK\$2,152,000) will be recorded in first half of FY2025, being the consideration less the book value of the car park attributable to the Group at completion and the estimated expenses in relation to the disposal. For details, please refer to the Group's announcement dated 14 May 2024.
- In May 2024, Palasino Group established a wholly-owned subsidiary, Palasino Technology (HK) Limited which focus on business-to-business online segment, and entered into a memorandum of understanding ("MOU") for online game contents licensing.
- Aspen at Consort Place in London has initiated the handover process in May 2024 while Hyll on Holland in Singapore has initiated the handover process in June 2024.
- In June 2024, BC Invest issued its tenth RMBS offering, raising AUD530 million which was supported by a range of international and Australian institutions and credit funds. This RMBS is backed by first mortgage loans to Australian resident and non-resident prime borrowers, secured by Australian residential properties.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE (“ESG”) HIGHLIGHTS

- In July 2023, the Group obtained its second sustainability linked loan (“SLL”) facility for a tenor of 3 years, raising HK\$300 million in Hong Kong. In addition, the Group obtained a green facility in December 2023, raising HK\$600 million development-related green loan for its residential development located in Sai Ying Pun, Hong Kong. The Group anticipates the possibility of more upcoming green facilities in the future.
- The Group recognises the importance of taking action towards a sustainable future and turning climate change initiatives into sustainable business opportunities. To strengthen its efforts in climate-related financial disclosures, the Group has engaged a professional party with expertise in the Task Force on Climate-Related Financial Disclosures (“TCFD”) framework and strives to create a lasting impact and inspire others to join the journey towards a more sustainable and resilient future.

Note:

- (i) Represents a non-GAAP financial measure which is defined and reconciled to the nearest comparable GAAP measures in the “Non-GAAP financial measures” section below.

Financial year ended/ending 31 March is referred to as “FY” throughout this announcement.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED 31 MARCH 2024

	<i>NOTES</i>	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Revenue		10,203,679	6,478,958
Cost of sales and services		(6,743,957)	(4,275,812)
Depreciation and impairment of hotel and car park assets		(533,403)	(401,546)
Gaming tax		(141,562)	(133,097)
Gross profit		2,784,757	1,668,503
Other income		281,691	764,006
Other gains and losses	4	(9,551)	(25,628)
Change in fair value of investment properties			
– Held by Sanon Limited		443,275	18,455
– Others		11,677	21,487
Administrative expenses			
– Hotel operations and management		(466,777)	(455,737)
– Others		(620,051)	(518,970)
Pre-operating expenses			
– Hotel operations and management		(18,128)	(35,506)
Professional fees in relation to listing of a subsidiary		(23,537)	–
Selling and marketing expenses		(634,236)	(230,178)
Share of results of associates		(13,038)	(1,497)
Share of results of joint ventures		32,191	135,831
Finance costs	5	(1,182,836)	(611,018)
Profit before tax		585,437	729,748
Income tax expense	6	(134,736)	(349,536)
Profit for the year	7	450,701	380,212
Attributable to:			
Shareholders of the Company		226,100	172,185
Owners of perpetual capital notes		207,488	209,864
Other non-controlling interests		17,113	(1,837)
		224,601	208,027
		450,701	380,212
Earnings per share	8		
Basic (<i>HK cents</i>)		8.2	6.4
Diluted (<i>HK cents</i>)		8.2	6.4

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME**
FOR THE YEAR ENDED 31 MARCH 2024

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Profit for the year	<u>450,701</u>	<u>380,212</u>
Other comprehensive (expense) income for the year		
<i>Items that may be subsequently reclassified to profit or loss:</i>		
Exchange differences arising on translation of foreign operations	(641,852)	(1,664,781)
Reclassification adjustment of cumulative exchange reserve to profit or loss upon disposal of foreign operations	(8,485)	–
Fair value change on debt instruments at fair value through other comprehensive income (“FVTOCI”)	(14,134)	(122,136)
Reclassification adjustment on disposal of debt instruments at FVTOCI during the year	75,443	84,753
Share of other comprehensive expense of an associate	(32,108)	(13,936)
<i>Item that will not be reclassified to profit or loss:</i>		
Fair value change on equity instruments at FVTOCI	<u>(314,037)</u>	<u>(453,551)</u>
Other comprehensive expense for the year	<u>(935,173)</u>	<u>(2,169,651)</u>
Total comprehensive expense for the year	<u>(484,472)</u>	<u>(1,789,439)</u>
Total comprehensive expense attributable to:		
Shareholders of the Company	(706,148)	(1,997,464)
Owners of perpetual capital notes	207,488	209,864
Other non-controlling interests	<u>14,188</u>	<u>(1,839)</u>
	<u>221,676</u>	<u>208,025</u>
	<u>(484,472)</u>	<u>(1,789,439)</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AT 31 MARCH 2024

	<i>NOTES</i>	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Non-current Assets			
Investment properties		6,100,783	8,113,310
Property, plant and equipment		12,248,060	12,312,279
Goodwill		68,400	68,400
Interests in associates		1,704,157	1,731,289
Interests in joint ventures		2,530,500	2,435,355
Investment securities		554,408	634,452
Deposits for acquisition of property, plant and equipment		90,451	94,972
Amounts due from joint ventures		2,029,315	1,574,905
Amount due from an associate		67,838	62,864
Amount due from an investee company		119,995	119,995
Loan receivables		178,591	222,078
Pledged deposits		4,832	4,661
Deferred tax assets		177,425	215,793
Other receivables		73,365	–
Other assets		26,255	28,346
		25,974,375	27,618,699
Current Assets			
Properties for sale			
Completed properties		4,874,765	4,146,644
Properties under development		9,277,662	12,806,635
Other inventories		13,971	13,548
Debtors, deposits and prepayments	<i>10</i>	779,583	706,147
Customers' deposits under escrow		335,978	389,175
Contract assets		927,500	233,410
Contract costs		189,621	295,903
Amounts due from joint ventures		247,384	210,870
Amounts due from associates		63,604	11,406
Amount due from a shareholder of non-wholly owned subsidiary		22,739	253,701
Amount due from a related company		39,914	826
Tax recoverable		92,166	61,978
Investment securities		1,187,529	1,479,816
Loan receivables		5,643	5,889
Derivative financial instruments		235	3,643
Restricted bank deposits		444,919	–
Pledged deposits		50,088	708,739
Cash and cash equivalents		2,733,621	4,431,485
		21,286,922	25,759,815
Property held for sale		–	44,266
		21,286,922	25,804,081

	<i>NOTES</i>	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Current Liabilities			
Creditors and accruals	<i>11</i>	1,952,999	2,047,897
Contract liabilities		779,426	592,871
Lease liabilities		49,194	57,693
Amount due to a related company		1,059	953
Amounts due to associates		6,357	7,848
Amounts due to joint ventures		158,391	–
Amounts due to shareholders of non-wholly owned subsidiaries		170,980	168,084
Derivative financial instruments		–	7,964
Tax payable		359,504	642,132
Notes		–	3,987,584
Bank and other borrowings		12,673,820	17,401,147
		16,151,730	24,914,173
Net Current Assets		5,135,192	889,908
Total Assets less Current Liabilities		31,109,567	28,508,607
Non-current Liabilities			
Lease liabilities		317,143	322,461
Notes		475,771	475,061
Bank and other borrowings		14,612,250	10,410,161
Deferred tax liabilities		828,820	971,752
Other liabilities		4,239	680,960
		16,238,223	12,860,395
Net Assets		14,871,344	15,648,212
Capital and Reserves			
Share capital		281,760	270,591
Share premium		4,880,059	4,712,161
Reserves		6,518,146	7,372,413
Equity attributable to shareholders of the Company		11,679,965	12,355,165
Owners of perpetual capital notes		2,903,198	2,903,563
Other non-controlling interests		288,181	389,484
		3,191,379	3,293,047
Total Equity		14,871,344	15,648,212

NOTES

FOR THE YEAR ENDED 31 MARCH 2024

1. GENERAL

The Company was incorporated as an exempted company with limited liability in the Cayman Islands. The shares of the Company are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The Company and its subsidiaries are together referred to as the Group.

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) AND CHANGE IN OTHER ACCOUNTING POLICIES

New and amendments to HKFRSs that are mandatorily effective for the current year

In the current year, the Group has applied following new and amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) for the first time, which are mandatorily effective for the Group’s annual period beginning on 1 April 2023 for the preparation of the consolidated financial statements:

HKFRS 17 (including the October 2020 and February 2022 Amendments to HKFRS 17)	Insurance Contracts
Amendments to HKAS 8	Definition of Accounting Estimates
Amendments to HKAS 12	Deferred Tax related to Assets and Liabilities arising from a Single Transaction
Amendments to HKAS 12	International Tax Reform-Pillar Two model Rules
Amendments to HKAS 1 and HKFRS Practice Statement 2	Disclosure of Accounting Policies

3. SEGMENT INFORMATION

The Group determines its operating segments based on internal reporting about components that are regularly reviewed by the chief operating decision makers (the “CODM”). Information reported to the Group’s CODM, who are the executive directors of the Company, for the purposes of resource allocation and assessment of performance is mainly focused on the different management teams of the related business operations by various geographical locations (including interests in associates and joint ventures) stated as below:

- Property development (including investment properties developed and managed by the same management team)
- Property investment
- Hotel operations and management (including investment properties which are an integral part of the hotel buildings and which are managed by the hotel management team as well as securities investments made and monitored by the same team)
- Car park operations and facilities management
- Gaming operations (including investment in The Star Entertainment Group which is engaged in the gaming business in Australia and is classified as equity instruments at FVTOCI)
- Securities and financial product investments in Hong Kong (“HK”)
- Provision of mortgage services (including as securities investments made and monitored by the same team)

Segment revenue and results

The following is an analysis of the Group’s revenue and results by reportable and operating segment.

	Segment revenue		Segment profit (loss)	
	2024	2023	2024	2023
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Property development				
– Australia	4,115,080	510,178	688,726	148,894
– HK	229,693	249,937	63,078	76,929
– Malaysia	8,184	15,432	2,569	7,043
– People's Republic of China excluding HK ("PRC")	56,508	128,455	74,505	605,230
– Singapore	1,774,815	1,145,915	108,516	50,246
– United Kingdom (the "UK")	649,990	1,516,218	51,620	241,089
	6,834,270	3,566,135	989,014	1,129,431
Property investment				
– Australia	21,526	16,696	33,007	3,610
– HK	40,827	36,366	10,138	32,087
– PRC	44,832	55,134	36,673	51,436
– UK	7,911	7,834	8,268	10,629
	115,096	116,030	88,086	97,762
Hotel operations and management				
– Australia	508,500	218,398	(58,380)	(54,090)
– HK	714,509	653,632	74,039	144,129
– Malaysia	156,811	133,901	34,725	20,064
– PRC	209,487	144,411	19,984	(29,081)
– Singapore	128,792	111,402	61,580	55,230
– UK	151,110	149,245	10,424	30,862
– Europe (other than UK)	161,938	136,976	6,679	834
	2,031,147	1,547,965	149,051	167,948
Car park operations and facilities management				
– Australia and New Zealand	540,475	624,022	60,583	22,944
– UK	118,096	95,189	(8,036)	(1,475)
– Europe (other than UK)	41,127	31,958	(6,458)	17,519
– Malaysia	31,891	3,129	5,632	(1,036)
	731,589	754,298	51,721	37,952
Gaming operations				
– Australia	–	–	(11)	(22)
– Czech Republic	402,403	390,404	103,786	63,227
	402,403	390,404	103,775	63,205
Securities and financial product investments in HK	38,846	59,472	3,790	5,234

	Segment revenue		Segment profit (loss)	
	2024	2023	2024	2023
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Provision of mortgage services				
– Australia	41,936	36,729	34,718	15,998
– HK	8,392	7,925	7,516	7,040
	50,328	44,654	42,234	23,038
Segment revenue/segment profit	10,203,679	6,478,958	1,427,671	1,524,570
Unallocated corporate income and expenses			(126,470)	(85,508)
Change in fair value of investment properties held by Sanon			443,275	18,455
Gain on disposal of subsidiaries			41,344	–
Net foreign exchange loss			(17,547)	(116,751)
Finance costs			(1,182,836)	(611,018)
Profit before tax			585,437	729,748

None of the segments derived any revenue from transactions with other segments.

No revenue from any single customer contributed over 10% of the total revenue of the Group.

Segment profit (loss) represents the profit earned by (loss from) each segment without allocation of central administration costs, certain bank interest income, change in fair value of investment property held by Sanon, gain on disposal of subsidiaries, net foreign exchange loss, directors' emoluments and finance costs. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

Certain comparative information in respect of revenue and gaming tax under gaming operations has been represented to conform to current year presentation.

During the current year, change in fair value of investment properties held by Sanon is not included in the segment result and related comparative information has been represented to conform with current year presentation. The relevant investment properties held by Sanon are included in the segment assets as at 31 March 2023.

Segment assets

The following is an analysis of the Group's assets by reportable segment as at the end of the reporting period. Segment assets represent assets held by each segment including investment properties held for sale without allocation of corporate assets which are mainly cash and cash equivalents.

	2024	2023
	HK\$'000	HK\$'000
Property development		
– Australia	5,695,432	8,246,033
– HK	6,081,607	5,691,556
– Malaysia	170,064	368,436
– PRC	2,550,819	2,885,768
– Singapore	1,476,379	2,409,442
– UK	6,361,188	4,735,242
	22,335,489	24,336,477

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Property investment		
– Australia	399,034	311,129
– HK	2,808,751	5,019,107
– PRC	7,492	5,620
– UK	35,158	33,465
	3,250,435	5,369,321
Hotel operations and management		
– Australia	4,717,376	4,675,309
– HK	5,599,408	5,022,024
– Malaysia	780,340	847,602
– PRC	2,095,070	2,055,649
– Singapore	542,263	571,463
– UK	1,116,254	1,024,777
– Europe (other than UK)	306,774	320,435
	15,157,485	14,517,259
Car park operations and facilities management		
– Australia and New Zealand	885,344	1,044,931
– Europe	306,886	377,143
– Malaysia	128,240	132,745
	1,320,470	1,554,819
Gaming operations		
– Australia	235,298	356,361
– Czech Republic	139,086	286,373
	374,384	642,734
Securities and financial product investments in HK	1,071,505	1,563,492
Provision of mortgage services		
– Australia	602,601	776,805
– HK	186,142	228,593
	788,743	1,005,398
Segment assets	44,298,511	48,989,500
Unallocated corporate assets	2,962,786	4,433,280
Total assets	47,261,297	53,422,780

4. OTHER GAINS AND LOSSES

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Change in fair value of financial assets at fair value through profit or loss	18,289	20,493
Loss on disposal of debt instruments at FVTOCI	(75,443)	(84,753)
Change in fair value of derivative financial instruments	6,027	34,078
Net foreign exchange loss	(17,547)	(116,751)
Gain on disposal of property, plant and equipment	25,121	18,061
Gain on disposal of subsidiaries	41,344	–
Impairment loss under ECL model recognised on trade debtors	(7,342)	(5,718)
Gain arising from structured financing arrangement	–	108,962
	<u>(9,551)</u>	<u>(25,628)</u>

5. FINANCE COSTS

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Interest on:		
Bank borrowings	1,640,313	1,019,749
Other loans	1,697	11,582
Interest on lease liabilities	10,295	12,914
Interest on notes	151,721	234,224
Amortisation of front-end fee of bank loans	31,969	33,019
Others	14,155	10,573
	<u>1,850,150</u>	<u>1,322,061</u>
Total interest costs		
Less: amounts capitalised to:		
– properties for sale (properties under development)	(544,309)	(617,505)
– property, plant and equipment (owned properties under development)	(123,005)	(93,538)
	<u>1,182,836</u>	<u>611,018</u>

6. INCOME TAX EXPENSE

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
The income tax expense (credit) comprises:		
Current tax:		
Hong Kong Profits Tax	20,144	91,934
PRC Enterprise Income Tax (“PRC EIT”)	(3,910)	61,821
PRC Land Appreciation Tax (“PRC LAT”)	7,604	21,227
Australia Income Tax	1,163	9,898
Malaysia Income Tax	2,293	3,034
UK Income Tax	6,092	7,612
Singapore Income Tax	23,343	1,530
Czech Republic Income Tax	18,046	17,707
	<u>74,775</u>	<u>214,763</u>
Dividend withholding tax and interest withholding tax	116,657	150,858
Under(over)provision in prior years:		
Hong Kong Profits Tax	9,276	30,098
PRC EIT	–	(62,947)
Australia Income Tax	–	(7,630)
Malaysia Income Tax	(567)	–
UK Income Tax	19,047	–
Singapore Income Tax	(9,493)	–
	<u>18,263</u>	<u>(40,479)</u>
Deferred taxation	<u>(74,759)</u>	<u>24,394</u>
	<u>134,736</u>	<u>349,536</u>

The directors of the Company considered the amount involved upon implementation of the two-tiered profits tax rates regime as insignificant to the consolidated financial statements. Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for both years.

PRC EIT is calculated in accordance with the EIT Law and Implementation Regulations of the EIT Law at the rate of 25% for both years.

PRC LAT is levied at the deemed levying rates in accordance with the relevant PRC tax laws and regulations.

Pursuant to EIT Law and Implementation Regulations of the EIT Law, distribution of the profits earned by the subsidiaries in the PRC since 1 January 2008 to holding companies is subject to the PRC withholding tax at the applicable tax rate of 5% to 10%.

The domestic statutory tax rate of Australia, Malaysia, Singapore, UK and Czech Republic is 30%, 24%, 17%, 25% and 19% (2023: 30%, 24%, 17%, 19% and 19%) of the estimated assessable profits, respectively.

7. PROFIT FOR THE YEAR

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Profit for the year has been arrived at after charging:		
Cost of properties sold and construction contract recognised as an expense		
– Over time	1,689,620	1,029,635
– At point of time	3,382,013	1,853,326
	<u>5,071,633</u>	<u>2,882,961</u>
Auditor's remuneration		
– audit services	30,838	23,799
– non-audit services	350	690
Depreciation of property, plant and equipment (included depreciation of leased properties with HK\$89,508,000 (2023: HK\$78,862,000))	508,410	445,014
Amortisation of contract cost	429,294	158,529
Impairment loss (reversal of impairment loss) recognised on property, plant and equipment included in “depreciation and impairment of hotel and car park assets”	42,802	(26,555)
Staff costs (included HK\$659,546,000 (2023: HK\$499,908,000) in cost of sales and services)	1,162,984	979,265
	<u>1,162,984</u>	<u>979,265</u>
and after crediting:		
Bank interest income	70,930	59,531
Other interest income	12,709	8,880
Government grants (<i>Note a</i>)	659	27,104
Compensation income included in other income (<i>Note b</i>)	–	475,320
	<u>–</u>	<u>475,320</u>

Notes:

- (a) During the current year, the Group recognised government grants received from the government from various regions in aggregate amount of HK\$659,000 (2023: HK\$27,104,000) in respect of COVID-19-related subsidies. The amount is included in other income.
- (b) Amount represents the compensation in relation to settlement agreement entered between the Group and relevant parties as mentioned in the Company's announcements published on 27 July 2021 and 16 August 2021 (“Settlement Agreement”) on 27 July 2021 at a total consideration of RMB408,000,000. Pursuant to the Settlement Agreement, the Group is obliged to fulfil all of the stipulated obligations in order to entitle the consideration of RMB408,000,000. During the year ended 31 March 2023, the Group had received the entire compensation from relevant parties amounting to RMB408,000,000 (equivalent to approximately HK\$475,320,000). Based on the external legal counsel opinion, the Group had fulfilled all the obligations as stipulated in the settlement agreement and recognised the full compensation amount as other income in the year ended 31 March 2023.

8. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the shareholders of the Company is based on the following data:

Earnings:

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Earnings for the purpose of basic earnings per share being profit for the year attributed to shareholders of the Company	226,100	172,185
Effect of dilutive potential ordinary shares: Over-allotment options to be exercised issued by a subsidiary	<u>(189)</u>	<u>–</u>
Weighted average number of ordinary shares for earnings for the purpose of diluted earnings per share	<u>225,911</u>	<u>172,185</u>

Number of shares:

	2024 <i>'000</i>	2023 <i>'000</i>
Weighted average number of ordinary shares for the purpose of basic earnings per share	2,744,200	2,675,396
Effect of dilutive potential ordinary shares: Scrip dividend	<u>–</u>	<u>485</u>
Weighted average number of ordinary shares for the purpose of diluted earnings per share	<u>2,744,200</u>	<u>2,675,881</u>

9. DIVIDENDS

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
Dividends recognised as distribution during the year:		
2024 interim dividend of HK4.0 cents per share (2023: 2023 interim dividend of HK4.0 cents per share)	111,363	107,545
2023 final dividend of HK10.0 cents per share (2023: 2022 final dividend of HK16.0 cents per share)	<u>270,591</u>	<u>387,139</u>
	<u>381,954</u>	<u>494,684</u>

The 2024 interim dividend and 2023 final dividend were declared in form of a scrip dividend to shareholders who were given an option to elect to receive cash in lieu of all or part of their scrip dividend at a share price of HK\$1.3480 and HK\$1.7125 per share respectively. Shares are issued during the year on the shareholders' election for shares. These new shares rank pari passu to the existing shares of the Company.

A final dividend for the year ended 31 March 2024 of HK10.0 cents (2023: HK10.0 cents) per share, totalling of HK\$281,760,000 (2023: HK\$270,591,000), has been proposed by the directors of the Company and is subject to approval by the shareholders in the forthcoming annual general meeting.

10. DEBTORS, DEPOSITS AND PREPAYMENTS

Included in debtors, deposits and prepayments are trade debtors, net of allowance for expected credit losses, of HK\$138,942,000 (2023: HK\$288,803,000).

Trade debtors aged over 60 days are past due but are not impaired.

Trade debtors mainly represent receivables from renting of properties, use of hotel facilities and sales of properties. Rentals are payable on presentation of demand notes. Hotel room revenue is normally settled by cash or credit card. The Group allows an average credit period of 14 to 60 days to its corporate customers and travel agents.

Proceeds from sales of properties are settled according to the payment terms of the sale and purchase agreements.

The following is an aged analysis of trade debtors and lease receivables, net of allowance for expected credit losses, based on the invoice date at the end of the reporting period, which approximates the respective revenue recognition date except unbilled receivables from sales of properties recognised over time:

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
0–60 days	131,293	192,824
61–90 days	1,449	5,784
Over 90 days	6,200	90,195
	<u>138,942</u>	<u>288,803</u>

11. CREDITORS AND ACCRUALS

Included in creditors and accruals are trade creditors of HK\$408,649,000 (2023: HK\$1,066,867,000). The following is an aged analysis of the trade creditors, based on the invoice date:

	2024 <i>HK\$'000</i>	2023 <i>HK\$'000</i>
0–60 days	400,133	970,251
61–90 days	363	1,064
Over 90 days	8,153	95,552
	<u>408,649</u>	<u>1,066,867</u>

12. CONTINGENT LIABILITIES

In relation to the contingent liabilities of Destination Brisbane Consortium Integrated Resort Holdings Pty Ltd (“DBC”), an associate of the Group, as disclosed in note 51 to the Group’s annual consolidated financial statements for the year ended 31 March 2023, on 22 December 2023 DBC has entered into a settlement deed with Multiplex Constructions Qld Pty Ltd (“Multiplex”) to settle the matters subject of the separate Supreme Court of Queensland proceedings and the adjudication application lodged with the Queensland Building and Construction Commission in relation to the Queen’s Wharf Project. The directors of the Company are of the opinion that no legal or constructive obligation is required to recognise in the Group’s consolidated financial statements followed by the execution of settlement deed between DBC and Multiplex.

13. EVENTS AFTER THE REPORTING PERIOD

On 14 May 2024, the Group entered into a sale and purchase agreement with Boundary Park Holdings Ltd. (“Boundary Park”), an independent third party to the Group, whereby the Group has agreed to sell, and Boundary Park has agreed to purchase, the freehold lands held by an indirect non wholly owned subsidiary of the company at a cash consideration of approximately GBP17,245,000 (equivalent to approximately HK\$168,655,000). Up to the date of approval for issuance of the consolidated financial statements, the disposal has yet to be completed and the management of the Group is still assessing the financial impact.

FINAL DIVIDEND

The Board has recommended the payment of a final dividend for the year ended 31 March 2024 of HK10.0 cents (2023: HK10.0 cents) per ordinary share (the “Proposed Final Dividend”). The Proposed Final Dividend will be paid to the shareholders of the Company (the “Shareholders”) whose names appear on the Company’s Register of Members on 9 September 2024. The Proposed Final Dividend will be paid in the form of a scrip dividend with Shareholders being given an option to elect to receive cash in lieu of all or part of their scrip dividend entitlements (the “Scrip Dividend Scheme”).

The Scrip Dividend Scheme will be subject to (i) Shareholders’ approval of the Proposed Final Dividend at the Company’s forthcoming annual general meeting to be held on 23 August 2024 (the “2024 AGM”); and (ii) the Stock Exchange granting the listing of and permission to deal in the new shares to be allotted thereunder. For the purpose of determining the number of new shares to be allotted, the market value of new shares will be calculated as the average of the closing prices of the existing shares of the Company on the Stock Exchange for the 5 trading days prior to and including 9 September 2024. Full details of the Scrip Dividend Scheme will be set out in a circular which is expected to be sent to the Shareholders together with a form of election (if applicable) on or around 17 September 2024. Dividend warrants and/or new share certificates will be posted on or around 24 October 2024.

CLOSURE OF REGISTER OF MEMBERS

Details of the periods of closure of the Company’s Register of Members are as follows:

(a) For determining the entitlement to attend and vote at the 2024 AGM

As set out above, the 2024 AGM is scheduled to be held on Friday, 23 August 2024. For determining the entitlement to attend and vote at the 2024 AGM, the Register of Members of the Company will be closed from Tuesday, 20 August 2024 to Friday, 23 August 2024, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to be eligible to attend and vote at the 2024 AGM, unregistered holders of shares of the Company should ensure that all share transfer documents accompanied by the relevant share certificates must be lodged with the Company’s share registrar in Hong Kong, Tricor Standard Limited, at 17/F., Far East Finance Centre, 16 Harcourt Road, Hong Kong, for registration not later than 4:30 p.m. on Monday, 19 August 2024.

(b) For determining the entitlement to the Proposed Final Dividend

As set out above, the Proposed Final Dividend is subject to the approval of Shareholders at the 2024 AGM. For determining the entitlement of the Proposed Final Dividend, the Register of Members of the Company will also be closed from Thursday, 5 September 2024 to Monday, 9 September 2024, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to qualify for entitlement to the Proposed Final Dividend, unregistered holders of shares of the Company should ensure that all share transfer documents accompanied by the relevant share certificates must be lodged with the Company’s share registrar in Hong Kong, Tricor Standard Limited, at the above address for registration not later than 4:30 p.m. on Wednesday, 4 September 2024.

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL REVIEW

1. Profit and loss analysis

The Company's consolidated revenue for FY2024 was approximately HK\$10.2 billion, an increase of 57.5% as compared with FY2023, with improvement in both property development business and recurring income businesses. Revenue from the Group's gaming business has been restated as gross revenue, outlining figures before gaming tax. Adjusted gross profit⁽ⁱ⁾, a non-GAAP financial measure, increased 61.4% to approximately HK\$3.2 billion as compared with HK\$2.0 billion for FY2023. A breakdown of the Group's revenue and gross profit is set out below:

	Property development HK\$'000	Hotel operations and management HK\$'000	Car park operations and facilities management HK\$'000	Gaming operations HK\$'000	Others HK\$'000	Total HK\$'000
FY2024						
Revenue	6,834,270	2,031,147	731,589	402,403	204,270	10,203,679
Gross profit	1,742,386	581,610	127,917	172,288	160,556	2,784,757
Depreciation	-	336,701 ^(iv)	24,123 ^(iv)	6,292	-	367,116
Adjusted gross profit ⁽ⁱ⁾	1,742,386	918,311	152,040	178,580	160,556	3,151,873
Adjusted gross profit margin ⁽ⁱ⁾	<u>25.5%</u>	<u>45.2%</u>	<u>20.8%</u>	<u>44.4%</u>	<u>78.6%</u>	<u>30.9%</u>
FY2023						
Revenue	3,566,135	1,547,965 ⁽ⁱⁱⁱ⁾	754,298	390,404 ⁽ⁱⁱ⁾⁽ⁱⁱⁱ⁾	220,156	6,478,958 ⁽ⁱⁱ⁾
Gross profit	677,475	510,295 ⁽ⁱⁱⁱ⁾	144,137	163,200 ⁽ⁱⁱⁱ⁾	173,396	1,668,503
Depreciation	-	275,552 ^{(iii)(iv)}	1,303 ^(iv)	7,406 ⁽ⁱⁱⁱ⁾	-	284,261
Adjusted gross profit ⁽ⁱ⁾	677,475	785,847 ⁽ⁱⁱⁱ⁾	145,440	170,606 ⁽ⁱⁱⁱ⁾	173,396	1,952,764
Adjusted gross profit margin ⁽ⁱ⁾	<u>19.0%</u>	<u>50.8%⁽ⁱⁱⁱ⁾</u>	<u>19.3%</u>	<u>43.7%⁽ⁱⁱⁱ⁾</u>	<u>78.8%</u>	<u>30.1%</u>

Notes:

- (i) Represents a non-GAAP financial measure which is defined and reconciled to the nearest comparable GAAP measures in the "Non-GAAP financial measures" section below.
- (ii) Restated gaming revenue as gross gaming revenue which added back the gaming tax amounted HK\$133 million for FY2023.
- (iii) Reclassified the revenue and relevant results of Hotel Savannah from gaming operations to hotel operations and management for FY2023.
- (iv) Excludes depreciation of leased properties under HKFRS 16.

Revenue from sales of properties amounted to approximately HK\$6,834 million in FY2024, an increase of 91.6% as compared with FY2023. Major contributors to the revenues were West Side Place (Towers 3 and 4) in Melbourne, Hornsey Town Hall in London, New Cross Central and MeadowSide (Plots 2 and 3 – The Gate and The Stile) in Manchester, and sale of other inventories in Mainland China, Hong Kong and Australia as well as revenue recognition over time of Hyll on Holland in Singapore and Dorsett Place Waterfront Subang in Malaysia. A portion of revenue from the sale of Consort Place social/affordable housing and Collyhurst social/affordable housing in the UK with low margin was also recognised during the year.

In FY2024, the Group recorded a gross profit of approximately HK\$1,742 million from the sales of properties, reflecting a 25.5% gross profit margin. This represents an increase as compared with FY2023, primarily attributed to property sales in Australia with higher profit margin was recorded for FY2024 as compared with FY2023.

Revenue from hotel operations and management continued to grow strongly in FY2024, increased by 31.2% to approximately HK\$2,031 million as compared with FY2023. Adjusted gross profit⁽ⁱ⁾, a non-GAAP financial measure, for the Group's hotel operations and management increased 16.9% to approximately HK\$918 million and adjusted gross profit margin⁽ⁱ⁾, a non-GAAP financial measure, decreased to 45.2% in FY2024 from 50.8% in FY2023 as a result of the launch of our new hotels in Australia, which were in a ramp-up phase in first half of FY2024 and improved in second half of FY2024.

Car park operations and facilities management revenue decreased slightly by 3.0% year-on-year to approximately HK\$732 million in FY2024. This decline can be attributed to the unfavourable movement in foreign currency exchange rates. Despite this, the core business witnessed a steady improvement in revenue. Adjusted gross profit⁽ⁱ⁾, a non-GAAP financial measure, of approximately HK\$152 million was achieved for FY2024 and the adjusted gross profit margin⁽ⁱ⁾, a non-GAAP financial measure, slightly increased to 20.8% in FY2024 from 19.3% in FY2023.

The Group's gaming business under Palasino has been successfully listed on the Main Board of the Stock Exchange on 26 March 2024. As at 31 March 2024, the Group held a controlling stake of 73.21% and currently holds a controlling stake of 72.07% in Palasino after the partially exercise of the over-allotment option in April 2024. Revenue from the Group's gaming business for FY2024 and FY2023 has been restated as gross revenue, outlining figures before gaming tax and reclassified the revenue and relevant results of Hotel Savannah from gaming operations business to hotel operations and management business, at HK\$402 million and HK\$390 million, respectively, indicating a year-on-year increase of 3.1%. The increase was primarily driven by the increase in gaming appetite and spending of our patrons. Adjusted gross profit⁽ⁱ⁾, a non-GAAP financial measure, of approximately HK\$179 million was recorded for FY2024 and adjusted gross profit margin⁽ⁱ⁾, a non-GAAP financial measure, was at 44.4%.

The Group's overall performance in FY2024 was impacted by several factors, including (i) the decline in foreign exchange rates against the Hong Kong dollar; (ii) the rise of finance costs; (iii) the increase in selling and marketing expenses due to recognition of sales commission upon the completion of West Side Place (Towers 3 and 4) in Melbourne and more aggressive marketing initiatives on various projects; and (iv) the compensation income of HK\$475 million in relation to a settlement agreement in FY2023 which was an one-off event. Despite this, both property development business and recurring income businesses have reported a growth in revenue and satisfactory performance during FY2024.

Profit attributable to shareholders of the Company recorded at HK\$226 million for FY2024, an increase of 31.3% as compared with HK\$172 million for FY2023. Adjusted cash profit⁽ⁱ⁾, a non-GAAP financial measure, was approximately HK\$780 million for FY2024, an increase of 35.5% from HK\$576 million recorded for FY2023.

Note:

- (i) Represents a non-GAAP financial measure which is defined and reconciled to the nearest comparable GAAP measures in the "Non-GAAP financial measures" section below.

2. Liquidity, financial resources and net gearing

The following table sets out the Group's bank and cash balances, investment securities (which are considered as cash equivalent items due to their easily monetisable nature), bank loans and borrowings and obligations under finance leases and equity as at 31 March 2024.

Consolidated statement of financial position	As at 31 March 2024 HK\$'million	As at 31 March 2023 HK\$'million
Bank loans, notes and bonds		
Due within 1 year ⁽ⁱ⁾	12,674	21,389
Due 1–2 years	3,420	3,728
Due 2–5 years	10,563	6,177
Due more than 5 years	1,105	980
Total bank loans, notes and bonds	27,762	32,274
Investment securities	1,742	2,114
Bank and cash balances ⁽ⁱⁱ⁾	3,178	4,431
Liquidity position	4,920	6,545
Net debts⁽ⁱⁱⁱ⁾	22,842	25,729
Carrying amount of the total equity ^(iv)	14,871	15,648
Add: hotel revaluation surplus ^(v)	18,682	19,236
Adjusted total equity^(vi)	33,553	34,884
Adjusted net gearing ratio^(vi) (net debts to adjusted total equity^(vi))	68.1%	73.8%
Net debt to adjusted total assets^(vi)	34.6%	35.4%
Proforma adjusted net gearing ratio^{(vi)(vii)} (net debts to adjusted total equity)^(vi)	63.0%	N/A

Notes:

- (i) Includes an amount of approximately HK\$1,914 million which is reflected as liabilities due within one year even though such a sum is not repayable within one year, as the relevant banks and/or financial institutions have discretionary rights to demand immediate repayment.
- (ii) Represents total restricted bank deposits, deposits in financial institutions, and bank balances and cash.
- (iii) Represents total bank loans, notes and bonds less investment securities, bank and cash balances.
- (iv) Includes 2019 Perpetual Capital Notes.
- (v) Based on the independent valuations carried out as at 31 March 2024 and 31 March 2023, except Dorsett Melbourne carried out its valuation in November 2023.
- (vi) Represents a non-GAAP financial measure which is defined and reconciled to the nearest comparable GAAP measures in the “Non-GAAP financial measures” section below.
- (vii) Accounts for the equity value of Palasino Group attributable to the Group, the unrealised value of the Group’s stake in Palasino, of which the Group owned 73.21% as at 31 March 2024 in addition to the adjusted net debts previously detailed in (vi).

To better manage the Group’s liquidity position, the Group allocates a portion of its cash position in marketable and liquid investment securities. Investment securities shown on the consolidated statement of financial position represent primarily fixed-income securities and investments in fixed-income funds; investments in the listed shares and investment in notes issued by the trusts which hold the mortgage portfolio managed by BC Invest, an entity in which the Group has a stake of approximately 53%.

The liquidity position of the Group as at 31 March 2024 was approximately HK\$4.9 billion. The Group’s adjusted total equity⁽ⁱ⁾, a non-GAAP financial measure, as at 31 March 2024 was approximately HK\$33,553 million, adjusting for the unrecognised hotel revaluation surplus of approximately HK\$18,682 million, which is based on independent valuations assessed as at 31 March 2024, except Dorsett Melbourne which carried out its valuation in November 2023, and includes the 2019 Perpetual Capital Notes. The adjusted net gearing ratio⁽ⁱ⁾, a non-GAAP financial measure, of the Group stood at a healthy level of 68.1% as at 31 March 2024 as compared with 73.8% as at 31 March 2023.

The adjusted net gearing ratio⁽ⁱ⁾, a non-GAAP financial measure, has recorded a decrease and is primarily attributed to a reduction in debt levels driven by various initiatives taken, including (i) repayment of approximately HK\$1,019 million of its 4.5% USD Medium Term Notes 2023 in May 2023; (ii) repayment of approximately HK\$2,821 million of its 5.1% USD Medium Term Notes 2024 in January 2024; (iii) the completion of the disposal of the office component of the Kai Tak development in Hong Kong in March 2024, for a consideration of HK\$3.38 billion, resulting in the reduction of debt level following receipt of the sale proceeds at completion along with the add-on costs; (iv) the completion of West Side Place (Towers 3 and 4) in Melbourne with revenue amounted approximately HK\$3.5 billion being utilised to repay the construction loan; (v) completion on several projects in Hong Kong and the UK further contributed to debt reduction; and (vi) divested the non-core assets such as Sheraton Grand Mirage Resort on the Gold Coast, Australia, (the Group owns 25% stake), the remaining units of Dorsett Bukit Bintang in Malaysia and a car park in New Zealand, with proceeds in aggregate of approximately HK\$1.2 billion.

Palasino's successful listing on the Main Board of the Stock Exchange, the market value of approximately HK\$4.2 billion as at 31 March 2024 in which the Group held a controlling stake of 73.21% as at 31 March 2024 (before the exercise of over-allotment option), has further enhanced the Group's gearing. Taking into account the equity of Palasino Group attributable to the Group, the unrealised value of the Group's stake in Palasino of approximately HK\$2.7 billion, the Group's proforma adjusted net gearing ratio⁽ⁱ⁾, a non-GAAP financial measure, was 63.0%.

The Group is expected to enhance its financial position by executing various debt reduction initiatives which focus on reducing its finance costs as follows:

- Completion of several landmark projects with a total expected attributable gross development value ("GDV") of approximately HK\$9.3 billion, particularly Hyll on Holland in Singapore, Queen's Wharf Residences (Tower 4) in Brisbane, Perth Hub in Perth, Aspen at Consort Place in London, and Victoria Riverside in Manchester. Aspen at Consort Place in London and Hyll on Holland in Singapore has initiated the handover process in May and June 2024, respectively. A visible cash flow is set to contribute to debt reduction;
- Continue to monetise its existing inventory, particularly West Side Place (Towers 3 and 4) in Melbourne, along with active selling campaigns across Australia, the UK, and Hong Kong. Contracted sales will be completed for Manor Parc and Mount Arcadia in Hong Kong, amounting to approximately HK\$1.3 billion in aggregate in FY2025;
- Actively selling its non-core assets including smaller hotels and mature car park assets. The Group signed an agreement to dispose a car park in the UK for a consideration of approximately GBP17.24 million in May 2024. In addition, the Group is considering to dispose of long-lease residential blocks in Baoshan, Shanghai, with one parcel for raw land sale and the other to be developed into approximately 1,200 units within two years;

- Upcoming launch of several development projects, namely The Pavilia Forest in Hong Kong and 640 Bourke Street in Melbourne, which have a total expected attributable GDV of approximately HK\$10.4 billion in aggregate; and
- Capital raising initiatives for BC Invest are being evaluated, considering the need for new capital due to the business's growth trajectory. Discussions are ongoing, with an appointed adviser guiding the process.

	As at 31 March 2024 HK\$ million	As at 31 March 2023 HK\$ million
The Company's notes	476	4,463
Unsecured bank loans	6,449	5,849
Secured bank loans		
– Property development and investment	8,298	10,894
– Hotel operations and management	12,083	10,189
– Car park operations and facilities management	374	417
– Gaming operations	61	70
– Others	21	392
Total bank loans, notes and bonds	27,762	32,274

As at 31 March 2024, total bank loans, notes and bonds amounting to approximately HK\$27,762 million, recorded a HK\$4,512 million or 14.0% decrease as compared with 31 March 2023.

	As at 31 March 2024	As at 31 March 2023
Bank loans, notes and bonds, denominated in:		
HKD	60.7%	60.8%
AUD	15.1%	13.7%
SGD	4.5%	5.7%
GBP	11.6%	3.2%
USD	–	13.8%
RMB	7.3%	2.1%
Others	0.8%	0.7%
	100%	100%

Most of the countries or cities the Group has operations in have entered into their interest rate hike period. As at 31 March 2024, the primary currency of indebtedness for the Group's bank loans, notes, and bonds was the Hong Kong dollar, representing about 60.7%. Other significant currency debts included the Australian dollar, Singapore dollar, Great British pound, and Renminbi, accounting for approximately 15.1%, 4.5%, 11.6%, and 7.3%, respectively. Indebtedness in US dollars, primarily in notes and bonds, has been fully repaid during the year. With property development projects in the UK reaching completion, there was an uptick in construction loans denominated in Great British pounds. To optimise funding costs, the Group engaged in swapping several bank borrowings to Renminbi for lower financing expenses. In FY2024, the average interest rate for bank loans increased to 6.09% from 3.87% in FY2023. As at 31 March 2024, 97.3% (as at 31 March 2023: 85.4%) of the Group's bank loans, notes, and bonds were tied to floating rates, while the rest were at fixed rates.

As at 31 March 2024, the Group's bank loans, notes and bonds which were due within 1 year was approximately HK\$12,674 million. Of this amount, (i) approximately HK\$4,408 million were secured corporate, hospitality and car park loans, expected for rollover or refinancing to longer maturities; (ii) approximately HK\$1,102 million in secured development loans, with approximately HK\$289 million settled post year end and approximately HK\$584 million to be repaid from the presales proceeds upon settlement, alongside approximately HK\$229 million that has been or is expected to be refinanced for a longer maturity; (iii) approximately HK\$4,381 million were unsecured corporate loans, with approximately HK\$1,140 million repaid post year end and approximately HK\$3,241 million are being rolled over; (iv) HK\$869 million will be repaid in accordance with the repayment schedule; and (v) HK\$1,914 million were in relation to long-term bank loans with a repayable on demand clause and therefore being classified as current liabilities.

As at 31 March 2024, the Group's undrawn banking facilities stood at approximately HK\$5.1 billion. Of this amount, approximately HK\$1.7 billion is allotted to development/construction facilities while the balance of approximately HK\$3.4 billion is for the Group's general corporate use. When combined with presales to be recognised from the Group's ongoing property development projects, the unutilised banking facilities place the Group in a good financial position to fund not only its existing business and operations but also its sustainable growth going forward.

In addition, a total of 4 hotel assets were unencumbered as at 31 March 2024, the capital value of which amounted to approximately HK\$536 million based on independent valuation assessed as at 31 March 2024. The Group has other assets unencumbered such as unsold completed residential inventory amounting to HK\$6.1 billion. This can be used as collateral for further bank borrowings which could provide additional liquidity for the Group, should this be necessary.

As a matter of policy, with the exception of certain construction financings, the Group tends to not hedge the interest rate on its outstanding debt. Notes and bonds tend to have fixed rates whilst bank loans tend to have fixed margins over and above the relevant banking benchmark rates. The Group remains committed to a proactive strategy of recycling capital and monetising assets to ensure that the indebtedness ratios remain relatively stable and interest expenses do not become an excessive drag on the operating results.

3. Foreign exchange management

In FY2024, the contribution from the Group's non-Hong Kong operations was influenced by the movement of foreign currencies against the Hong Kong dollar. The table below sets forth the exchange rates of the Hong Kong dollar against the local currency of countries where the Group has significant operations:

Rate	As at 31 March 2024	As at 31 March 2023	Change
HK\$/AUD	5.08	5.26	(3.4)%
HK\$/RMB	1.08	1.14	(5.3)%
HK\$/MYR	1.65	1.77	(6.8)%
HK\$/GBP	9.84	9.70	1.4%
HK\$/CZK	0.33	0.36	(8.3)%
HK\$/SGD	5.79	5.91	(2.0)%
Average rate for	FY2024	FY2023	Change
HK\$/AUD	5.17	5.56	(7.0)%
HK\$/RMB	1.11	1.19	(6.7)%
HK\$/MYR	1.71	1.82	(6.0)%
HK\$/GBP	9.77	9.98	(2.1)%
HK\$/CZK	0.35	0.36	(2.8)%
HK\$/SGD	5.85	5.85	–

The Group adopts a practice whereby investments in its non-Hong Kong operations are hedged by borrowings in the local currency of the countries where such investments are made. The impact of movements in the above currencies to the Group's profit attributable to shareholders for FY2024 is analysed below:

Increase to the Group's profit attributable to shareholders for FY2024 assuming exchange rates of the following currencies against the Hong Kong dollar remained constant during the year:

	<i>HK\$ million</i>
AUD	39.4
RMB	5.2
MYR	2.1
GBP	(0.5)
CZK	(0.2)
SGD	(0.1)
Total impact	45.9

The movement in foreign currencies also had an impact on the balance sheet position of the Group. As net assets value of the Group's non-Hong Kong operations are translated into Hong Kong dollars for consolidation purposes, the movement in foreign currencies has affected the value in Hong Kong dollar-equivalent of such net assets and therefore the Group's net asset position. The Group's net asset value would have been approximately HK\$451 million higher as at 31 March 2024 assuming exchange rates remained constant during FY2024.

4. Net asset value per share

	As at 31 March 2024 <i>HK\$ million</i>	As at 31 March 2023 <i>HK\$ million</i>
Equity attributable to shareholders of the Company	11,680	12,355
Add: Hotel revaluation surplus	18,682	19,236
Adjusted net asset value attributable to shareholders⁽ⁱ⁾	30,362	31,591
Number of shares issued (<i>million</i>)	2,818	2,706
Adjusted net asset value per share⁽ⁱ⁾	HK\$10.77	HK\$11.67

After adjusting for the revaluation surplus on hotel assets of approximately HK\$18,682 million based on independent valuation assessed as at 31 March 2024, except Dorsett Melbourne which carried out its valuation in November 2023, adjusted net asset value attributable to shareholders⁽ⁱ⁾, a non-GAAP financial measure, was approximately HK\$30,362 million. Adjusted net asset value per share⁽ⁱ⁾, a non-GAAP financial measure, for the Company as at 31 March 2024 was approximately HK\$10.77.

Note:

- (i) Represents a non-GAAP financial measure which is defined and reconciled to the nearest comparable GAAP measures in the "Non-GAAP financial measures" section below.

5. Capital expenditures

The Group's capital expenditures consisted of expenditures for acquisitions, development and refurbishment of hotel properties, plant and equipment and investment properties.

During FY2024, the Group's capital expenditures amounted to approximately HK\$1,413 million, primarily attributable to (i) Dorsett Kai Tak, Hong Kong in Hong Kong; (ii) Dorsett Alpha Square Canary Wharf in London, the UK; (iii) Dao by Dorsett North London in London, the UK; (iv) Dorsett Perth in Perth, Australia; and (v) Ritz-Carlton Melbourne and Dorsett Melbourne in Melbourne, Australia. The capital expenditures were funded through a combination of borrowings and internal resources.

6. Capital commitments

The Group continued to carefully monitor its capital commitments in order to optimise its investments and outgoings. The table below provides a summary of the Group's capital commitments:

	As at 31 March 2024 HK\$ million	As at 31 March 2023 HK\$ million
Capital expenditures contracted but not provided in the consolidated financial statements in respect of:		
Acquisition, development and refurbishment of		
– hotel properties	500	1,224
– investment properties	236	320
Commitment to provide credit facility to a joint venture	273	75
Capital injection to investment funds	69	99
	1,078	1,718

As at 31 March 2024, the Group's capital commitments amounted to approximately HK\$1,078 million, primarily attributable to the following hotel developments: (i) hotels under the Queen's Wharf Brisbane development in Brisbane, Australia; (ii) The Star Residences – Epsilon on the Gold Coast, Australia; (iii) Dorsett Alpha Square Canary Wharf in London, the UK and (iv) Dao by Dorsett North London in London, the UK. The capital commitment will be financed through a combination of borrowings and internal resources. All of these hotel developments are in the final stage of construction. It is expected that their capital expenditure are substantially reduced in the next financial year.

BUSINESS REVIEW

1. Property division

The Group's property division includes property development and property investment.

Property development

The Group has a diversified portfolio of residential property developments in Australia, Mainland China, Hong Kong, Singapore, Malaysia and the UK, which are largely focused on the mass residential market. Our strong regional diversification reduces volatility and allows us to take advantage of different property cycles. The Group has established strong local teams to carry out property development in each of these markets, as their presence allows the Group to identify trends and source the most attractive opportunities. The Group also actively looks to work with property owners for redevelopment opportunities, such as the partnership with The Star and the partnership with MCC. In August 2023, the Group has been selected as preferred bidder by Greater Manchester Combined Authority and Trafford Metropolitan Borough Council to act as development partner to deliver a GBP300 million mixed-use development on the site of the former Greater Manchester Police Headquarters in Trafford, Greater Manchester. Additionally, in August 2023, the Group has been granted permission for two planning applications covering the next phase of its Victoria North joint venture ("JV") with MCC. These land acquisition strategies have resulted in a land banking strategy comprising of a relatively low land cost base for the Group's development projects and little capital being kept idle.

Total attributable cumulative presales value of the Group's residential properties under development and unbooked contracted sales amounted to approximately HK\$11.5 billion as at 31 March 2024. Most presales proceeds are not reflected in the Group's consolidated statement of profit or loss until the relevant projects are completed. The following table sets out a breakdown of the Group's total cumulative attributable presales value and the cumulative unbooked contracted sales of residential properties as at 31 March 2024.

Developments	Location	Attributable presales HK\$ million	Actual/expected financial year of completion
Projects under presales			
Queen's Wharf Residences (Tower 4) ⁽ⁱⁱ⁾	Brisbane	1,494	FY2025
Queen's Wharf Residences (Tower 5) ⁽ⁱⁱ⁾	Brisbane	2,199	FY2028
Perth Hub	Perth	710	FY2025
The Star Residences – Epsilon (Tower 2) ⁽ⁱⁱⁱ⁾	Gold Coast	537	FY2026
Aspen at Consort Place	London	1,903	FY2025

Developments	Location	Attributable presales HK\$ million	Actual/expected financial year of completion
Consort Place – Social/Affordable Housing ⁽ⁱ⁾	London	78	FY2025
Victoria Riverside – Crown View	Manchester	921	FY2026
Victoria Riverside – City View	Manchester	258	FY2025
Victoria Riverside – Park View	Manchester	568	FY2025
Victoria Riverside – Bromley Street	Manchester	77	FY2025
Collyhurst Village	Manchester	186	FY2025 – FY2027
Redbank Riverside – Falcon	Manchester	110	FY2028
Hyll on Holland ^{(i)(iv)}	Singapore	526	FY2025
Cuscaden Reserve ^{(i)(v)}	Singapore	38	FY2025
Dorsett Place Waterfront Subang ⁽ⁱ⁾⁽ⁱⁱ⁾	Subang Jaya	272	FY2025 – FY2026
Sub-total		9,877	
		Attributable contracted sales HK\$ million	
Developments	Location		
Contracted sales of completed projects			
West Side Place (Towers 1 and 2)	Melbourne	76	
West Side Place (Tower 3)	Melbourne	123	
West Side Place (Tower 4)	Melbourne	160	
Hornsey Town Hall	London	7	
MeadowSide – The Gate and The Stile	Manchester	14	
New Cross Central	Manchester	4	
Royal Riverside	Guangzhou	5	
Manor Parc ^(vi)	Hong Kong	535	
Mount Arcadia ^(vi)	Hong Kong	724	
Sub-total		1,648	
Total		11,525	

Notes:

- (i) Excludes contracted presales already recognised as revenue up to 31 March 2024.
- (ii) The Group has 50% interest in the development.
- (iii) The Group has 33.3% interest in the development.
- (iv) The Group has 80% interest in the development.
- (v) The Group has 10% interest in the development.
- (vi) The settlement of the contracted sales is expected in FY2025.

As at 31 March 2024, the expected attributable GDV of the Group's active residential property development projects under various stages of completion across the regions was approximately HK\$65.2 billion.

Details of the Group's current pipeline are shown below:

Developments	Attributable saleable floor area⁽ⁱ⁾ <i>Sq. ft.</i>	Expected attributable GDV⁽ⁱⁱ⁾ <i>HK\$ million</i>	Status/ expected launch	Expected financial year of completion
Pipeline developments				
Melbourne				
640 Bourke Street	556,000	4,087	FY2025	Planning
Perth				
Perth Hub	230,000	803	Launched	FY2025
Brisbane				
Queen's Wharf Brisbane ⁽ⁱⁱⁱ⁾				
– Tower 4	253,000	1,494	Launched	FY2025
– Tower 5	353,000	2,331	Launched	FY2028
– Tower 6	169,000	1,218	Planning	FY2028
Gold Coast				
The Star Residences ^(iv)				
– Tower 2 – Epsilon	109,000	537	Launched	FY2026
– Towers 3 to 5	374,000	1,840	Planning	Planning
Hong Kong				
The Pavilia Forest ^(v)	230,000	6,353	FY2025	FY2026
Lam Tei, Tuen Mun	383,000	6,320	Planning	Planning
Ho Chung, Sai Kung ^(vi)	19,000	472	Planning	FY2027
Sai Ying Pun ^(vii)	75,000	1,871	FY2026	FY2028
London				
Aspen at Consort Place	380,000	4,224	Launched	FY2025
Consort Place – Social/ Affordable Housing	101,000	78	Launched	FY2025
Hornsey Town Hall Affordable Housing	6,000	19	Planning	Planning
Ensign House	290,000	3,283	Planning	Planning
Ensign House – Affordable Housing	112,000	451	Planning	Planning

Developments	Attributable saleable floor area⁽ⁱ⁾ Sq. ft.	Expected attributable GDV⁽ⁱⁱ⁾ HK\$ million	Status/ expected launch	Expected financial year of completion
Manchester				
MeadowSide (Plot 4)	244,000	1,202	Planning	Planning
Victoria North ^(viii)				
– Victoria Riverside				
– Crown View	223,000	992	Launched	FY2026
– Victoria Riverside				
– City View	85,000	258	Launched	FY2025
– Victoria Riverside				
– Park View	149,000	568	Launched	FY2025
– Victoria Riverside				
– Bromley Street	39,000	167	Launched	FY2025
– Collyhurst Village	153,000	419	Launched	FY2025 – FY2027
– Collyhurst Village Social/ Affordable Housing	104,000	342	Launched	FY2025 – FY2027
– Redbank Riverside				
– Falcon	131,000	653	Launched	FY2028
– Redbank Riverside				
– NT02-NT04	1,077,000	5,299	Planning	FY2027 – FY2030
– Network Rail	1,532,000	7,537	Planning	Planning
– Others	967,000	4,759	Planning	Planning
Singapore				
Hyll on Holland ^(ix)	34,000	526	Launched	FY2025
Cuscaden Reserve ^(x)	12,000	276	Launched	FY2025
Malaysia				
Dorsett Place Waterfront Subang ^(xi)	392,000	766	Launched	FY2025 – FY2026
Total developments pipeline as at 31 March 2024	8,782,000	59,145		
Completed developments available for sale				
Melbourne				
West Side Place				
– Towers 1 and 2	207,000	966		
– Tower 3	159,000	710		
– Tower 4	260,000	1,182		

Developments	Attributable saleable floor area⁽ⁱ⁾ Sq. ft.	Expected attributable GDV⁽ⁱⁱ⁾ HK\$ million	Status/ expected launch	Expected financial year of completion
Perth				
The Towers at Elizabeth Quay	86,000	610		
London				
Hornsey Town Hall	14,000	117		
Manchester				
MeadowSide – The Gate and The Stile	17,000	99		
New Cross Central	5,000	21		
Shanghai				
King's Manor	10,000	69		
The Royal Crest II	2,000	14		
District 17A	5,000	27		
Guangzhou				
Royal Riverside	13,000	53		
Hong Kong				
Marin Point	45,000	527		
Manor Parc	46,000	648		
Mount Arcadia	50,000	1,029		
Total completed developments available for sale as at 31 March 2024	919,000	6,072		
Total pipeline and completed developments available for sale as at 31 March 2024	9,701,000	65,217		

Notes:

- (i) The figures represent approximate saleable floor area which may vary subject to finalisation of development plans.
- (ii) The amounts represent expected GDV attributable to the Group, which may change subject to market conditions.
- (iii) Total saleable floor area of this development is approximately 1,550,000 sq. ft.. The Group has 50% interest in the development.
- (iv) The Group has 33.3% interest in these developments.
- (v) Total saleable floor area of this development is approximately 460,000 sq. ft.. The Group has 50% interest in the development.

- (vi) Total saleable floor area of this development is approximately 58,000 sq. ft.. The Group has 33.3% interest in the development.
- (vii) The total saleable floor area and GDV figures are estimated figures and subject to approval from Urban Renewal Authority (“URA”).
- (viii) The total saleable floor area and GDV figure is estimated based on land already acquired and expected number of units to be built. As the master developer of Victoria North, the Group is expecting further land acquisitions, which will increase both saleable floor area and GDV for this development.
- (ix) Total saleable floor area of this development is approximately 242,000 sq. ft.. The Group has 80% interest in the development.
- (x) Total saleable floor area of this development is approximately 170,000 sq. ft.. The Group has 10% interest in the development.
- (xi) Total saleable floor area of this development is approximately 1,054,000 sq. ft.. The Group has 50% interest in the development.

Australia

Melbourne

West Side Place is a mixed-use residential development located in the Central Business District (“CBD”) of Melbourne. The project comprises approximately 3,000 apartments spreading over 4 towers with a total saleable floor area of approximately 2.2 million sq. ft. and a GDV of HK\$9.9 billion.

The development consists of two hotels, including a luxury Ritz-Carlton hotel of 257 rooms in Tower 1 which opened on 23 March 2023 and a Dorsett brand hotel of 316 rooms in Tower 3 which opened on 18 April 2023. Towers 1 and 2 comprise a total of 1,377 apartments with a total saleable floor area of approximately 1.1 million sq. ft. and a total expected GDV of approximately HK\$4.9 billion. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$966 million, and sales and settlements have continued post FY2024.

Tower 3 and Tower 4 have been completed and commenced handover process in early April 2023. Tower 3 is comprised of 684 apartments with a total saleable floor area of approximately 518,000 sq. ft. and a total expected GDV of HK\$2.3 billion. As at 31 March 2024, the expected GDV of completed stocks available for sale was HK\$710 million. Of this amount, approximately HK\$123 million have been secured as contracted sales. Tower 4 is comprised of 835 apartments with a total saleable floor area of approximately 621,000 sq. ft. and a total expected GDV of approximately HK\$2.7 billion. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$1.2 billion. Of this amount, approximately HK\$160 million have been secured as contracted sales. A significant cash flow was recorded from this development during the FY2024, and sales and settlements have continued post FY2024.

640 Bourke Street, located in Melbourne adjacent to the West Side Place and Upper West Side, is a mixed-use development comprising luxury residential apartments and retail spaces. The project will reach 70 levels, feature high-end 1-, 2-, and 3- bedroom apartments. Once completed, it will provide 608 residential units, 430 sq. m. of retail space and 294 car parks, with a total saleable floor area of approximately 556,000 sq. ft., and a total expected GDV of HK\$4.1 billion. Together with West Side Place and Upper West Side, 640 Bourke Street will form a continuous stretch of mixed-use developments across three consecutive city blocks, significantly contributing to the revitalisation of the western edge of the CBD.

Perth

The Towers at Elizabeth Quay is a two-tower mixed-use flagship development project which consists of approximately 371,000 sq. ft. in total saleable floor area of residential apartments and a luxury Ritz-Carlton hotel of 205 rooms. As at 31 March 2024, the expected GDV of the completed stocks available for sale was approximately HK\$610 million.

Perth City Link, one of Australia's most exciting regeneration projects, was initiated by the Western Australian Government with the goal of reconnecting Perth's CBD and the entertainment district. Perth Hub, the first phase of the Perth City Link project, is a mixed-use development adjacent to the Perth Arena. It consists of Lots 2 and 3 of the Perth City Link projects and features 314 residential apartments, with total expected GDV of approximately HK\$803 million and approximately 260 hotel rooms to be operated by Dorsett Hospitality International Limited ("Dorsett"). As at 31 March 2024, the Group has presold HK\$710 million worth of units. The project is expected to be completed in FY2025.

After being selected as the preferred proponent of the Perth City Link projects, the Group secured Lots 4, 9 and 10 of the Perth City Link projects. The three lots will host a wide range of boutique apartments and an integrated retail, entertainment, commercial and hospitality complex. This project is currently in the planning stage.

Brisbane

The Destination Brisbane Consortium, a JV between the Group, The Star and Chow Tai Fook Enterprises Limited ("CTF"), entered into development agreements with the Queensland State, Australia for the delivery of the Queen's Wharf Project ("QWB Project") located in Brisbane. The QWB Project comprises:

- (i) an integrated resort component in which the Group's ownership is 25% (CTF owns 25% and The Star owns 50%) with an equity investment amount of approximately AUD300 million. Payments are made progressively, commencing from signing of the QWB Project documents and up to completion of the QWB Project which is expected to be completed in FY2025; and
- (ii) a residential component owned 50% by the Group and 50% by CTF.

Together with the Group's portion of the land premium for the residential component of the QWB Project, the Group's total capital commitment is approximately AUD360 million, which the Group has funded a significant portion from its internal resources. The QWB Project encompasses a total area of approximately 9.4 hectares at Queen's Wharf, Brisbane and envisages three residential towers, three world-class hotels, high-end food and commercial outlets and a casino in Brisbane's prime waterfront district. The total core development gross floor area of the QWB Project is expected to be approximately 387,000 sq. m., of which approximately 144,000 sq. m. relates to the residential component.

Tower 4 is the only residential tower directly connected to the integrated resort development and features 667 residential apartments, with a total saleable floor area of approximately 506,000 sq. ft. and a total expected GDV of approximately HK\$3.0 billion (attributable GDV of HK\$1.5 billion). All residential units were presold as at 31 March 2024 and completion of the development is expected in FY2025.

The Group launched the Queen's Wharf Residences (Tower 5) in FY2022. Tower 5 is across the street from Tower 4 and will house 866 residential apartments with a total saleable floor area of approximately 707,000 sq. ft. and with a total expected GDV of approximately HK\$4.7 billion. After its launch in March 2022, the project received a strong response. As at 31 March 2024, the Group has presold HK\$4.4 billion (attributable GDV of HK\$2.2 billion) worth of units. Completion of the development is expected to be in FY2028.

Tower 6 is considered to be another residential tower and features 315 residential apartments, with a total saleable floor area of approximately 337,000 sq. ft. and a total expected GDV of HK\$2.4 billion.

Gold Coast

The Star Residences is a mixed-use development featuring 5 towers in the heart of Gold Coast's world-class integrated resort on Broadbeach Island. The project is an extension of the partnership between the Group, The Star and CTF on the Gold Coast, in which the Group has a 33.3% interest.

The first tower of the development features a 313-room Dorsett hotel which opened in December 2021 and 422 residential apartments with a total saleable floor area of approximately 300,000 sq. ft. and a total expected GDV of approximately HK\$1.4 billion. All units of the first tower were completed and settled in FY2023.

Epsilon, the second tower of the development, will feature a 202-room five-star hotel and approximately 440 residential apartments with a total saleable floor area of approximately 327,000 sq. ft. and a total expected GDV of approximately HK\$1.6 billion (attributable GDV of HK\$537 million). All residential units were presold as at 31 March 2024 and completion of the development is expected in FY2026.

Work is ongoing for the design and the marketing strategy of the third to fifth tower of the development.

Mainland China

The Group has been developing California Garden, a premier township development in Shanghai, over the years. The development is comprised of a diversified portfolio of residences, including low-rise and high-rise apartments as well as townhouses. The development consists of two phases, namely King's Manor and Royal Crest II. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$110 million. These units are expected to continue to make a contribution to the Group's revenue and profit.

Situated on the riverside, Royal Riverside in Guangzhou is a 5-tower residential development. The entire development has been completed. As at 31 March 2024, the expected GDV of completed stocks available for sale was HK\$53 million. These units are expected to continue to make a contribution to the Group's revenue and profit.

Hong Kong

The Group built its development pipeline in Hong Kong over the years through the acquisition of redevelopment sites, participating in government tenders and participating in URA tenders.

Marin Point is a residential development at Sha Tau Kok. This development is made up of 261 low-rise apartments with approximately 103,000 sq. ft. in total saleable floor area. The development has been completed. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$527 million. The remaining units will be sold on a completed basis.

Manor Parc is a residential development at Tan Kwai Tsuen consisting of 24 town houses with approximately 50,000 sq. ft. in total saleable floor area and a total expected GDV of HK\$716 million. The development has been completed. As at 31 March 2024, the expected GDV of completed stocks available for sale was HK\$648 million. Of this amount, approximately HK\$535 million has been secured as contracted sales and is expected to be settled in FY2025. The remaining units will be sold on a completed basis.

Mount Arcadia is a residential development site situated on Tai Po Road featuring 62 apartments and 4 houses and has a total saleable floor area of approximately 84,000 sq. ft.. The total expected GDV of the 62 apartments is approximately HK\$1.4 billion. Construction of the project has been completed. As at 31 March 2024, the expected GDV of completed stocks available for sale for apartments was approximately HK\$1.0 billion. Of this amount, approximately HK\$724 million secured as contracted sales and expected to be settled in FY2025. The remaining apartments will be sold on a completed basis.

In November 2021, the Group formed a JV which is held as to 50% by the Group to acquire another Kai Tak site for residential development – The Pavilia Forest. It will feature 1,305 residential apartments, with a total saleable floor area of approximately 460,000 sq. ft. and a total expected GDV of approximately HK\$12.7 billion. Subject to the market conditions, the development is expected to launch for presales in FY2025 and is slated to complete in FY2026.

The Group acquired a site in Lam Tei, Tuen Mun in June 2021. The project is currently under planning phase, and overall strategies and timeline are under review. The development with a total expected GDV estimated at HK\$6.3 billion and total saleable floor area of approximately 383,000 sq. ft., is subject to planning approval.

The Group formed a JV, in which the Group holds a 33.3% stake, to acquire another residential site in Ho Chung, Sai Kung, in September 2021. This residential development will feature 26 high-end houses with total saleable floor area of approximately 58,000 sq. ft. and a total expected GDV of approximately HK\$1.4 billion (attributable GDV of HK\$472 million). Construction of this development has begun and is slated to complete in FY2027.

In September 2022, the Group acquired the development right, through a tender conducted by URA, for a land that covers a site area of about 1,077.3 sq. m. at Sai Ying Pun, Hong Kong. The Group intends to develop the land into a mixed residential and commercial development with expected saleable floor area of approximately 75,000 sq. ft. and 2,800 sq. ft. respectively. The development obtained its building plan approval and started foundation works.

Malaysia

Dorsett Bukit Bintang is a residential development adjacent to the Dorsett Kuala Lumpur. The development consists of 252 high-rise apartments with approximately 215,000 sq. ft. in total saleable floor area. The Group signed a contract to sell the remaining stock of 130 units for approximately MYR120 million in May 2023 and completed the transaction in September 2023.

Dorsett Place Waterfront Subang, adjacent to the esteemed 5-star hotel Dorsett Grand Subang, is a development which the Group holds a 50% interest. The development consists of three blocks and will offer 1,989 fully-serviced suites. The revenue of this project have been recognised according to the progress of development. As at 31 March 2024, total presold value of HK\$545 million (attributable GDV of HK\$272 million) was recorded and the completion of the development is expected in FY2025-FY2026.

United Kingdom

London

Aspen at Consort Place is a mixed-use development site located at Marsh Wall, Canary Wharf in London. It comprises 502 residential units, 139 affordable housing units, a 231-room hotel, and commercial spaces, spanning a total saleable floor area of approximately 481,000 sq. ft.. As at 31 March 2024, the total presold value of residential units amounted to approximately HK\$1.9 billion, whereas the affordable housing units were presold for approximately GBP43 million in FY2022. The handover process is set to commence for the lower floor residential units in first half of FY2025, progressing to higher floors, with phased completion expected.

In North London, Hornsey Town Hall is a mixed-use redevelopment project entailing the transformation of an existing town hall into a hotel/serviced apartment tower with communal areas, alongside a residential segment. It comprises 135 residential units spanning a total saleable floor area of approximately 108,000 sq. ft., along with 11 social/affordable units. This development also encompasses a commercial and office component, occupying approximately 84,000 sq. ft.. Construction of the development is completed and handover process was initiated in FY2023. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$117 million. Of this amount, approximately HK\$7 million have been secured as contracted sales. The handover process is slated to continue in FY2025.

The Group has persisted in expanding its business presence and bolstering its development portfolio in the UK. In February 2020, an agreement was reached for the acquisition of Ensign House in Canary Wharf, London, positioned adjacent to Aspen at Consort Place. Ensign House is intended to evolve into a residential tower comprising around 390 residential units, featuring a total saleable floor area of approximately 290,000 sq. ft., with a total expected GDV of approximately HK\$3.3 billion. The project has successfully secured planning approval.

Manchester

Victoria North is a mega-scale regeneration development project in Manchester and one of the largest regeneration projects in the UK. The project is a JV between the Group and MCC spanning an area of more than 390 acres (equivalent to 17 million sq. ft.), sweeping north from Victoria Station and covering the neighbourhoods of New Cross, the Lower Irk Valley and Collyhurst. This project has the potential to deliver approximately 20,000 new homes over the next decade, providing an optimal mix of high-quality housing and social infrastructure, while allowing the city centre to expand. The vision of this project is to create a series of distinct yet clearly connected communities that make the most of the area's natural resources.

The Victoria North strategic regeneration framework was approved by the MCC in February 2019 providing an illustrative masterplan in order to outline how development proposals within Victoria North will come forward.

Since the Group entered into a development agreement with MCC in April 2017, the Group has acquired various land plots within the Victoria North area investing over GBP30 million in assets, which will be developed into individual projects as the overall masterplan evolves. This includes the acquisition of 20 acres of land from Network Rail in July 2019.

The Victoria North project is expected to provide the Group with a significant and stable, long-term pipeline within the UK. As at 31 March 2024, the Group has already secured planning consent for several land plots within the Victoria North district, providing a pipeline with a saleable floor area of more than 3 million sq. ft., which is expected to deliver approximately 4,500 new homes over the next 5-8 years.

The Group completed New Cross Central, the first development under Victoria North within the New Cross neighbourhood in February 2023, comprising of 80 residential units with a total saleable area of approximately 62,000 sq. ft. and a total expected GDV of approximately HK\$256 million. Construction of the development is completed, with handovers initiated in FY2023. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$21 million. Of this amount, approximately HK\$4 million has been secured as contracted sales. Handover of the remaining homes is expected to continue in FY2025.

Victoria Riverside is situated within the Red Bank neighbourhood of Victoria North and is in close proximity to major transport links including Victoria Station and Manchester City Centre. It is a key gateway into the Victoria North masterplan area and expands the city centre northwards from MeadowSide. Currently on site and being delivered, it will be a predominantly residential development, incorporating a high-quality public realm with commercial and leisure use at ground floor and will become a set of new landmark buildings for the area. The development features three towers comprising approximately 596 units and 38 townhouses, with total saleable floor area of approximately 495,000 sq. ft. and a total expected GDV of approximately HK\$1.9 billion.

Crown View features 275 residential units with a total saleable floor area of approximately 223,000 sq. ft. and a total expected GDV of approximately HK\$992 million. It was launched in late September 2022 and total presold value of HK\$921 million was recorded as at 31 March 2024. City View comprises 128 affordable housing units and has been presold to Trafford Housing Trust, which is part of L&Q, one of the largest housing associations in England for a consideration of approximately GBP26 million. Park View features 193 residential units with a total saleable floor area of approximately 149,000 sq. ft. and a total expected GDV of approximately HK\$568 million. All units have been presold as at 31 March 2024. The project is expected to be completed in FY2025. Bromley Street consists of 38 townhouses with a total saleable floor area of approximately 39,000 sq. ft. and a total expected GDV of approximately HK\$167 million. It was launched in March 2023 and total presold value of HK\$77 million was recorded as at 31 March 2024.

Collyhurst Village is another of the initial phases of the Victoria North masterplan. This development consists of 144 private residential units with approximately 153,000 sq. ft. in total saleable floor area and a total expected GDV of HK\$419 million. It also includes 130 affordable housing units with approximately 104,000 sq. ft. in total saleable floor area and a total expected GDV of HK\$342 million. The development was launched in FY2023 and is expected to be completed over a series of phased handovers between FY2025 to FY2027.

In August 2023, the Group secured planning permission for two significant planning applications covering the next phase of its Victoria North JV with MCC. The approval unlocks the Group's ambitions to deliver approximately 4,800 new homes in the emerging Red Bank neighbourhood. Red Bank is one of the first of seven neighbourhoods being regenerated as part of the GBP5 billion Victoria North project.

The vision for the Red Bank centres around a "Wild Urbanism" concept which promotes the benefits of high-density living within the nature of the River Irk Valley to create a unique city neighbourhood. Over 12 acres of new and improved river parkland, green space and public realm will be created to support an inclusive, sustainable urban neighbourhood. The buildings will be delivered to a high sustainability standard, with the proposals outlining plans for the installation of solar panels, heat pumps and green and brown roofs.

The Group has acquired over 30 acres of land in Red Bank and, alongside the two secured planning consents, consolidates the Group's development pipeline in the neighbourhood for the next 10 years. The first, an outline planning approval, is for the delivery of up to 3,250 homes and more than 160,000 sq. ft. of non-residential floor space to be earmarked for commercial uses, a health centre, primary school, residential amenities and community spaces. The outline approval has a total expected GDV of approximately HK\$9.8 billion.

The second approval is for a full planning application for the Group's next phase of delivery on Red Bank Riverside adjacent to the 634-home Victoria Riverside scheme. This will see the delivery of 7 buildings varying in height between 6 and 34 storeys and comprising 1,551 homes covering approximately 1,208,000 sq. ft. and with an expected GDV of approximately HK\$6.0 billion, as well as a new high street that will include approximately 20,000 sq. ft. of commercial and retail space. Red Bank Riverside is expected to commence ground works in FY2025, with phased completions of the plots from FY2027 through to FY2030. Falcon, one of the residential towers within the Redbank Riverside, has been launched in March 2024 which features 189 residential units with total saleable floor area of approximately 131,000 sq. ft. and a total expected GDV of HK\$653 million.

Elsewhere within the Manchester regional business, the Group has continued to see completions at MeadowSide which is the Group's first major residential development in Manchester. The project is located adjacent to NOMA which is one of the major Grade A commercial office and employment areas of the city and sits on the doorstep of the Group's Victoria North development. The development features 4 Plots (Plots 2, 3, 4 and 5) comprising approximately 756 apartments with approximately 560,000 sq. ft. of total saleable floor area and residential amenity, arranged around the historic Angel Meadow Park near Victoria Station, one of the major transportation hubs of the city.

Plot 2 – The Gate and Plot 3 – The Stile have a total saleable floor area of approximately 217,000 sq. ft. and a total expected GDV of approximately HK\$927 million. Handover was initiated smoothly in March 2022. As at 31 March 2024, the expected GDV of completed stocks available for sale was approximately HK\$99 million. Of this amount, approximately HK\$14 million has been secured as contracted sales.

Plot 5 – Mount Yard has a total saleable area of approximately 99,000 sq. ft. and a total expected GDV of approximately HK\$403 million. All units of the development were completed and settled.

Plot 4 has been granted planning permission to build a 40-storey residential building. The Group is currently assessing and exploring opportunities to increase gross floor area and enhance GDV given the location's ever evolving nature.

In August 2023, following a twelve-month selection process, the Group was delighted to be selected by public sector partners, the Greater Manchester Combined Authority and Trafford Metropolitan Borough Council, as their development partner for the former Greater Manchester Police Headquarters site on Chester Road in Old Trafford.

Situated in a high-profile location, the nine-acre site is close to the home of Manchester United football club and other regional sports stadiums including Old Trafford Cricket Ground. With an estimated GDV of approximately GBP322 million, the site has the potential to deliver approximately 750 new homes including affordable housing units, a 250-room hotel, a multi storey car park and around 30,000 sq. ft. of ground floor commercial space, along with new public open space to support the new community and match day spikes in visitor footfall to the area. The project therefore has the potential to enhance a range of complementary Group business units.

The site is close to key existing public transport nodes including the Trafford Bar Metrolink stop and is less than ten minutes from Manchester City Centre and the employment and media hub of Salford Quays, which are both less than ten minutes away by tram. The Group is currently in the process of completing the relevant formalities which should conclude in early FY2025.

Singapore

Hyll on Holland is a premium development of 319 residential units at Holland Road, a highly attractive and reputable neighbourhood in Singapore. The Group has an 80% interest in the development with an attributable saleable floor area of approximately 194,000 sq. ft.. The sales of this project have been recognised according to the progress of development. As at 31 March 2024, all 319 residential units were sold out with the attributable unbooked presale amounting to approximately HK\$526 million. In June 2024, the development has initiated the handover process.

Cuscaden Reserve is a residential development site in the prime area of District 9 in Singapore. The Group has a 10% interest in the project. It is expected to provide approximately 17,000 sq. ft. in attributable saleable floor area and completion of the development is expected in FY2025.

Property investment

The Group's property investments comprise investments in retail and office buildings primarily situated in Hong Kong, Mainland China, Singapore, the UK and Australia. In FY2024, a fair value gain on investment properties of approximately HK\$455 million was recorded. As at 31 March 2024, the valuation of investment properties was approximately HK\$6.1 billion (as at 31 March 2023: approximately HK\$8.1 billion).

The Group acquired a piece of land in Kai Tak, Hong Kong for mixed-used development through a government tender in August 2019, adjacent to the Kai Tak Sports Park. It comprises an office portion, a hotel portion that will house a flagship Dorsett hotel with 373-room, namely Dorsett Kai Tak, Hong Kong, as well as some retail space. The office portion of the development was disposed for HK\$3.38 billion and the transaction was completed in March 2024. As a result of receipt of the sale proceeds at completion along with the add-on costs as stipulated in the sales and purchase agreement of the disposal, debt level has reduced.

Previously, the Group acquired two sites in Baoshan, Shanghai slated for the development of residential blocks for leasing purposes. Construction work has been initiated on one of the sites in December 2021, boasting a lettable floor area of approximately 573,000 sq. ft., set to offer approximately 1,200 units. Completion of this development is anticipated to be in FY2025. The other site is awaiting construction commencement and is expected to offer approximately 2,600 accommodation units. The Group is considering to divest the residential blocks as part of its non-core assets disposal strategy.

2. Hotel operations and management

The Group owns and operates its hotel portfolio through four distinct lines of business, which focuses on the three- to four-star hotel segment. These include Dorsett Hotels and Resorts, which features the upscale “Dorsett”, the newly launched upper upscale “Dao by Dorsett”, the upscale “d.Collection” which features boutique hotels with unique identities, as well as the mid-scale “Silka” brand for streamlined, cost-efficient stays.

As at 31 March 2024, the Group owned a total of 32 hotels, including the wholly-owned Dorsett Group, Palasino Group and the Ritz-Carlton hotels in Perth and Melbourne, as well as the partially-owned Dorsett Gold Coast on the Gold Coast in Australia and Dao by Dorsett AMTD in Singapore, making for a total of approximately 8,400 rooms. These hotels are located in Mainland China, Hong Kong, Malaysia, Singapore, Australia, the UK and Continental Europe. As at 31 March 2024, the Group also managed 3 other hotels in Malaysia with a combined total of 879 rooms.

On 23 March 2023, the Group opened Ritz-Carlton Melbourne, a 257-room luxury hotel, which represents the second Ritz-Carlton developed and opened by the Group in Australia. The Group then opened the Dorsett Melbourne with 316 rooms on 18 April 2023, marks the second Dorsett branded hotel in Australia. The hotels are both located within the West Side Place development, a mixed-use development in the CBD of Melbourne. As at 31 March 2024, the Group had 8 hotels under its development pipeline, which will offer approximately 2,000 upcoming rooms.

As part of the Group’s commitments to reduce debt level and gearing ratio and divest some of its non-core assets, the Group, through its 25% owned JV completed the sale of Sheraton Grand Mirage Resort on the Gold Coast, Australia for AUD192 million.

The operating performance of the Group’s owned hotels for FY2024 is summarised by region as follows. The results of hotels by region are expressed in the respective local currency (“LC”) and Hong Kong dollars (“HK\$”).

	Occupancy rate ("OCC")		Average room rate ("ARR")			Revenue per available room ("RevPAR")			Revenue	
	FY2024	FY2023	FY2024 (LC)	FY2023 (LC)	% Change	FY2024 (LC)	FY2023 (LC)	% Change	FY2024 (LC'million)	FY2023 (LC'million)
Hong Kong (HK\$)	88.1%	64.7%	730	916	(20.3%)	643	593	8.4%	715	654
Malaysia (MYR)	56.6%	50.3%	225	231	(2.6%)	127	116	9.5%	97	74
Mainland China (RMB)	62.8%	44.7%	360	265	35.8%	226	118	91.5%	189	122
Singapore (SGD) ⁽ⁱ⁾	83.8%	78.9%	209	200	4.5%	175	158	10.8%	22	19
United Kingdom (GBP)	78.8%	71.8%	129	122	5.7%	102	87	17.2%	16	15
Australia (AUD) ⁽ⁱⁱ⁾	61.0%	73.7%	369	399	(7.5%)	225	294	(23.5%)	99	39
			(HK\$)	(HK\$)		(HK\$)	(HK\$)		(HK\$'million)	(HK\$'million)
Dorsett Group Total ⁽ⁱⁱⁱ⁾	73.5%	58.8%	783	820	(4.5%)	576	483	19.3%	1,869	1,411
Palasino Group Total ^(iv)	51.7%	49.0%	710	659	7.7%	372	324	14.8%	162	137

Notes:

- (i) Excludes Dao by Dorsett AMTD Singapore which is equity accounted.
- (ii) Excludes Sheraton Grand Mirage Resort and Dorsett Gold Coast which are equity accounted.
- (iii) Excludes hotels under Palasino Group but includes Ritz-Carlton Perth and Ritz-Carlton Melbourne.
- (iv) Restated the statistic to include Hotel Savannah for FY2023.

With the gradual lifting of COVID-19 related restrictions across the globe, the world has officially bid farewell to the era of COVID-19, ushering in a new chapter of optimism and resurgence for the global hospitality industry. However, even though the Group's hotel operations and management business across various regions has collectively exhibited positive growth trends, the financial results for hotel segment have not yet fully recovered to pre-COVID levels. Despite the strong rebound in business performance across the rest of the Group's global portfolio of hotels, the majority of its earnings continue to be derived from the hotel operations in Hong Kong, where the tourism industry has not yet fully recovered to pre-COVID levels. This reliance on the Hong Kong market, combined with the broader macroeconomic challenges of general inflation and rising financing costs, is reflected in our financial results for FY2024.

In FY2024, Dorsett Group's total revenue from hotel operations and management amounted to HK\$1,869 million, representing an increase of 32.5% as compared with HK\$1,411 million in FY2023. The overall OCC demonstrated a robust recovery, rose to 73.5% in FY2024 as compared with 58.8% in FY2023. The RevPAR increased by 19.3% to HK\$576 from HK\$483 in FY2023 despite a slight decrease in ARR to HK\$783 in FY2024.

The strong improvement in its operational statistics and financial results reflects the successful implementation of strategic initiatives aimed at optimising its service offerings, enhancing guest experiences, driving enhanced revenue management across our diversified hotel network and controlling costs. Looking ahead, the Group remain committed to building upon this positive momentum to further strengthen its competitive edge and deliver sustained and profitable growth.

Hong Kong

Throughout FY2024, the performance from the Group's hotels in Hong Kong have gradually stabilised and improved. This positive trend can be attributed to the full reopening of borders with Mainland China and the removal of all anti-pandemic measures at the beginning of the calendar year 2023.

In FY2024, revenues from Hong Kong hotel operations increased by 9.3% to HK\$715 million, which is especially noteworthy given the unique revenue structure of FY2023, when hotels served primarily as quarantine facilities under government schemes. It contributed approximately 35.2% of the Group's total hotel revenue. OCC in Hong Kong increased 23.4 percentage points to 88.1% while ARR decreased by 20.3% to HK\$730 as compared with FY2023, resulting in an increase of 8.4% in RevPAR to HK\$643.

Upon further examination of the tourism data, the total number of visitors to Hong Kong in FY2024 reached 40.8 million, with 32.1 million arrivals from Mainland China, reflecting a substantial 715% and 761% increase as compared with FY2023, respectively. With such notable growth, we anticipate that the continued recovery and expansion of tourism will bolster the performance of hotels in Hong Kong.

Dorsett Kai Tak, Hong Kong, the Group's flagship hotel in Hong Kong with 373 rooms, is expected to open and operate by Dorsett Group in the latter of 2024. Nestled in a parkland setting with dazzling views of the world-famous Victoria Harbour and Hong Kong's iconic Lion Rock, it will sit adjacent to Hong Kong's latest and largest world-class sports venue, the Kai Tak Sports Park, and offer a warm and sophisticated hospitality experience which echoes the marina lifestyle.

With the opening of this new hotel, as well as the ongoing recovery of Mainland China's tourism industry and the immense possibilities for deeper integration, we remain confident in the hospitality industry within Hong Kong's domestic market.

Malaysia

As Malaysia continues to chart a path towards a post-pandemic recovery, the easing of COVID-19 restrictions has unleashed a pent-up demand for travel, both domestically and internationally, propelling the hospitality sector to new heights of success since the pandemic period. Total revenue from the Group's hotels in Malaysia recorded of MYR97 million, representing a 31.1% increase in FY2024 as compared with FY2023. OCC increased from 50.3% to 56.6%, while the ARR has experienced a slight dip from MYR231 to MYR225. RevPAR has nevertheless seen a commendable increase of 9.5% to MYR127 when compared to FY2023.

With the implementation of the visa-free policy between Malaysia and China, as well as the gradual recovery of international flights, we expect our hotels in Malaysia to experience even stronger growth in the coming year.

Mainland China

With the relaxation of travel restrictions and the resumption of international travel, the Group's hotels in Mainland China experienced a strong rebound in FY2024 after three years of suppressed performance due to the COVID-19 pandemic. In FY2024, the number of domestic tourist trips reached 5.09 billion, a year-on-year increase of 75%. Furthermore, following the reopening of borders at the beginning of calendar year 2023, Mainland China welcomed a total of 82 million inbound tourists over the course of the full calendar year 2023. Driven by the recovery of the tourism and conference markets, the total hotel revenue in Mainland China reached RMB189 million in FY2024, with a year-on-year growth of 54.9%. In terms of operating statistics, the OCC of hotels in Mainland China reached 62.8%, showing an increase in 18.1 percentage points as compared with FY2023. ARR increased 35.8% to RMB360 in FY2024, and resulted in a 91.5% rise in RevPAR to RMB226 in FY2024 as compared with FY2023.

Overall, the hotel industry in Mainland China has shown resilience and adaptability in the face of the COVID-19 pandemic. In the calendar year of 2023 and 2024, the Chinese government expanded its unilateral visa-free policies to include but not limited to eleven European countries such as France, Germany, Italy, the Netherlands, Spain, Switzerland and Ireland. At the same time, the Chinese government also signed mutual visa-free agreements with several Southeast Asian countries, including Malaysia, Singapore and Thailand. With the supportive measures from the Chinese government, including the relaxation of travel restrictions and the broadening of visa-free policies, hotel business in Mainland China are gradually rebounding and positioning themselves for long-term growth.

Singapore

In FY2024, Dorsett Singapore, our 285-room hotel in downtown Singapore, has recorded an increase in OCC to 83.8% from 78.9% as compared with FY2023. ARR has also experienced an uplift rising to SGD209 in FY2024 from SGD200 in FY2023 and resulted in a boost in the RevPAR to SGD175 in FY2024 from SGD158 in FY2023. As a result, the total revenue from Singapore hotel operations rose 15.8% to SGD22 million in FY2024 as compared with FY2023.

UK

With the opening of Dao by Dorsett West London in July 2022, we are currently offering two distinct types of accommodations in the UK, a stylish hotel and a serviced aparthotel. In FY2024, hotels in the UK saw good performance as compared with FY2023 or even the year pre-COVID-19. Total revenue from the UK operations grew to GBP16 million from GBP15 million in FY2023, OCC has climbed to 78.8% from 71.8% and ARR increased to GBP129 from GBP122. As a result, the RevPAR has increased by 17.2% to GBP102.

The new serviced aparthotel has allowed us to expand our footprint and diversify our offerings within the vibrant British hospitality landscape. Looking forward, we will be opening our third Dao by Dorsett branded serviced aparthotel, Dao by Dorsett North London in the fourth quarter of calendar year 2024 and another Dorsett branded hotel, Dorsett Alpha Square Canary Wharf in the first quarter of calendar year 2025 in London. By introducing these two new hotels, we believe we are able to cater to a wider range of guest preferences.

Australia

With the new opening of Ritz-Carlton Melbourne in March 2023 and Dorsett Melbourne in April 2023, and the disposal of Sheraton Grand Mirage Resort in November 2023, the Group owned 4 hotels in Australia as at 31 March 2024, the wholly-owned Ritz-Carlton Perth, Ritz-Carlton Melbourne, and Dorsett Melbourne, as well as the partially owned Dorsett Gold Coast.

Throughout FY2024, Ritz-Carlton Perth maintained a stable performance, but the introduction of the two new hotel additions into our portfolio resulted in a dilution of our overall OCC and ARR, as both of the new hotels are still in a ramp-up period. This led to OCC decreasing to 61.0% and ARR decreasing to AUD369. As a result, the RevPAR has decreased by 23.5% to AUD225. Nevertheless, the total revenue generated by the hotels in Australia has witnessed impressive growth, increased by 153.8% to AUD99 million from AUD39 million in FY2023.

Several new hotels will be opening in Australia in the near future, which presents an exciting opportunity. These additions will not only elevate the hospitality landscape but also enrich the travel experiences for both local residents and international visitors exploring the diverse and vibrant regions of this dynamic country.

Continental Europe – Palasino Group

In March 2023, Palasino Group, which holds our hotels in Continental Europe has been successfully spun-off and listed on the Stock Exchange. Hotels under Palasino Group in Continental Europe have benefited from the lifting of government travel restrictions and have been able to welcome international guests starting in FY2023. At the same time, we are seeking to mitigate the impact of inflation, rising energy costs, and a shortage of labour in the hospitality industry in Continental Europe, all of which are important factors we have to take into account.

Results from Hotel Savannah has been reclassified to hotel business from gaming business. As a result, overall OCC increased 2.7 percentage points to 51.7% and ARR increased 7.7% to HK\$710, resulting in a 14.8% growth in RevPAR to HK\$372. Total revenue for hotels under Palasino Group increased to HK\$162 million in FY2024 as compared with HK\$137 million in FY2023.

3. Car park operations and facilities management

The Group's car park operations and facilities management business, including car park operations that operate under the "Care Park" brand, with a portfolio of car park bays owned or managed amounting to approximately 124,000 car park bays as at 31 March 2024. Among the 416 car parks, 23 were self-owned car parks with 8,173 car park bays. The remaining car park bays in Australia, New Zealand, the UK, Hungary and Malaysia remain under management contracts with third-party car park owners.

In FY2024, the Group's revenue from car park operations and facilities management amounted to HK\$732 million, marking a 3.0% decrease as compared with FY2023. This decline was primarily driven by the unfavourable movement in foreign currency exchange rates. Despite this, the core business witnessed a steady improvement in revenue. With our continued commitment to improving operational efficiency and implementing cost-saving measures, we expect steady growth in car park revenues. Additionally, we will continue our monetisation strategy to monetise mature car parks, enabling us to reallocate capital into opportunities with superior internal rates of return.

4. Gaming operations and management

Palasino Group

The Group operates its portfolio of one integrated land-based casino and two full-service land-based casinos in the Czech Republic under Palasino Group which features slot machines and gaming tables. In March 2024, Palasino Group, which holds the Group's gaming operations and management business has been successfully spun-off and listed on the Stock Exchange.

Revenue from the gaming operations and management was primarily generated from slot machines whilst the remaining revenue were generated from table games. The Group's gaming operations in the Czech Republic have shown continuous growth, with a loyal customer base and consistent attendance. Performance of gaming operations has continued its growth trajectory, delivering satisfactory returns. Revenue from the Group's gaming business for FY2024 and FY2023 has been restated as gross revenue, outlining figures before gaming tax and the revenue and results from Hotel Savannah has been reclassified from gaming business to hotel businesses, with revenue at HK\$402 million and HK\$390 million for FY2024 and FY2023 respectively, indicating a year-on-year increase of 3.1%. This is primarily driven by the increase in revenue from the slot machine operations.

Palasino Group reactivated its online gaming licence in Malta in November 2023 and plans to conduct a soft launch of its service in FY2025 in Malta. Looking ahead, the Group remains optimistic about its gaming business and ability to capitalise on growth opportunities in the region.

The following tables set forth certain operating data of Palasino Group's casinos for the year ended 31 March 2024:

	As at 31 March 2024	As at 31 March 2023
Number of slot machines	568	560
Number of tables	62	59
	FY2024	FY2023
Slots revenue (<i>HK\$ million</i>)	322	300
Table game revenue (<i>HK\$ million</i>)	81	90
Average slot win per machine per day (<i>HK\$</i>) ⁽ⁱ⁾	1,631	1,657
Table hold percentage ⁽ⁱⁱ⁾	22.8%	21.3%

Notes:

- (i) Average slot win per machine per day is defined as divide the total slot machine gross win by the average number of slot machines on opening and closing and subsequently divide by the number of days the machines were operational.
- (ii) Table hold percentage is defined as total gross win in table game divided by the table games drop.

Investments in QWB Project

In March 2018, the Group entered into a strategic alliance agreement with The Star and CTF. Currently, the Group holds an approximately 2.81% equity stake in The Star, one of the two major casino operators in Australia, known for its dominant presence in Sydney, the Gold Coast, and Brisbane.

Strategic benefits to the Group from this investment and the strategic alliance agreement are:

- (i) strengthening the Group's relationship with The Star;
- (ii) forging a partnership with The Star for potential mixed-use property projects, and adding to the Group's development pipeline in Australia; and
- (iii) allowing the Group to increase its exposure to the QWB Project and benefit from The Star's future growth.

The Group owns 25% of the integrated resort under construction in Brisbane. Together with The Star and CTF, the Group is building three world-class hotels, high-end gaming facilities with VIP rooms, food and beverage outlets and more than 6,000 sq. m. of retail and dining space that will be operated by DFS Group, a global leader in retail operation.

The QWB Project is currently under construction, with its first stage expected to be completed and open in FY2025.

5. BC Invest – Provision of mortgage services

As an extension of its property development business, the Group established a mortgage lending platform under BC Invest that specialises in providing residential mortgages to non-resident international property buyers. BC Invest is highly synergistic with the Group's property development business and offers significant growth potential beyond it.

BC Invest is building an asset management business (retail and institutional) to diversify its business model and financing sources. It is also extending its mortgage business to the domestic resident market.

Mortgageport Management Pty. Ltd. (“Mortgageport”), under BC Invest, is a leading non-bank lender, catering mostly to domestic borrowers. On 31 March 2023, BC Invest acquired the remaining portion of Mortgageport that it did not already own, resulting in full ownership.

BC Invest has strict lending rules, a highly diversified portfolio and a prudent weighted average loan-to-value ratio. BC Invest managed a total AUM of approximately AUD5.4 billion as at 31 March 2024. Net interest margin had a slightly dropped to 1.19% in FY2024.

Though most of BC Invest's capital is provided by third parties, the Group has committed approximately AUD75 million and approximately GBP21 million as at 31 March 2024, which was classified as investment securities. Including interest income from funding, BC Invest contributed approximately HK\$33.2 million to the Group's profit in FY2024.

On the funding side, BC Invest continued to diversify its funding sources by tapping into the RMBS market. In April 2023, it issued an RMBS that raised AUD507 million which is backed by first mortgage loans to Australian resident borrowers, including self-managed super fund (“SMSF”) prime borrowers. This was followed by another RMBS transaction in August 2023 raising AUD456 million. These transactions featured a proportion of Australian domestic and SMSF prime borrowers. These issuances signal a shift towards a largely resident borrower RMBS program mix. In October 2023, BC Invest successfully issued its ninth RMBS and raised AUD507 million. This transaction was backed by first mortgage loans to prime Australian resident borrowers, secured by mortgages over Australian residential properties. In June 2024, BC Invest issued its tenth RMBS offering, raising AUD530 million which was supported by a range of international and Australian institutions and credit funds. This RMBS is backed by first mortgage loans to Australian resident and non-resident prime borrowers, secured by Australian residential properties.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE

The Group recognises the importance of taking action towards a sustainable future and turning climate change initiatives into sustainable business opportunities. To achieve this, the Group is developing a net zero strategy roadmap in line with the latest science around climate change. The Group will ensure the strategy aligns with internationally recognised standards and best practices and develops business as usual emissions projections for the purpose of short and long-term goal setting.

Furthermore, to strengthen its efforts in climate-related financial disclosures, the Group has engaged a professional party with expertise in the TCFD framework. This partnership will help ensure robust reporting and disclosure of climate-related risks and opportunities, enabling the Group to make informed decisions and transparently communicate its actions to stakeholders. Through these collective efforts, the Group strives to create a lasting impact and inspire others to join the journey towards a more sustainable and resilient future.

In July 2023, the Group obtained its second SLL facility for a tenor of 3 years, raising HK\$300 million in Hong Kong. In addition, the Group obtained a green facility in December 2023, raising HK\$600 million development-related green loan for its residential development located in Sai Ying Pun, Hong Kong. The Group anticipates the possibility of more upcoming green facilities in the future.

OUTLOOK

The past year has been a period of remarkable achievements, propelling the Group to new heights. The Group's persistent efforts over the years have culminated in a phase of fruitful returns. The Group anticipates that its core business activities will continue to flourish, projecting substantial revenue growth in the following 12 months.

In property development, projects including the Victoria Riverside in Manchester, Aspen at Consort Place in London, Perth Hub in Perth, and Queen's Wharf Residences in Brisbane, are approaching completion. The forthcoming settlements of these projects within the next 12 months are expected to generate robust revenue streams and strong cash flows, facilitating further deleveraging.

As at 31 March 2024, the Group's cumulative attributable presales and unbooked contracted sales have reached HK\$11.5 billion, ensuring a clear outlook on significant revenue contributions in the short to medium term. The launch of Redbank Riverside – Falcon in Manchester, the UK under the Victoria North masterplan has been met with a satisfactory response since its introduction in March 2024.

In FY2025, the Group targets to launch several projects, including The Pavilia Forest in Kai Tak, Hong Kong and 640 Bourke Street in Melbourne, Australia. In addition, the Group is actively pursuing the next phase of the Victoria North Masterplan in Manchester, the UK and the GBP300 million mixed-use development project in Trafford, Greater Manchester, in collaboration with local authorities, which will further amplify its portfolio.

The recurring income businesses of the Group are well-positioned to sustain its growth, complemented by the addition of new hotels. As at 31 March 2024, the Group's portfolio will be enriched by the launch of 8 hotels set to open within the next 24 months, which will expand the footprint and reinforce long-term growth. The Dorsett Kai Tak, Hong Kong in Hong Kong, with its 373 rooms, is expected to open in late 2024. It will serve as the Group's flagship hotel and will be adjacent to the Kai Tak Sports Park. In conjunction with a sequence of events planned for the Kai Tak Sports Park, we anticipate that the Dorsett Kai Tak, Hong Kong will derive significant benefits from these developments.

In car park operations, the Group will continue its strategy to divest or phase out under-performing or matured assets while securing management contracts to transition towards an asset-light model and reduce leverage.

The gaming business under the Palasino Group presents numerous growth opportunities. Palasino Group has entered into a MOU with a strategic partner to explore additional operating prospects in May 2024. The online gaming license in Malta has been reinstated and the impending soft launch of the online gaming services in FY2025. This is designed to attract a broader customer base. The forthcoming opening of Queen's Wharf Brisbane in second half of FY2025 is anticipated to be another robust source of cash flow.

BC Invest continues a stable growth trajectory, with plans to introduce new products and target an expanded customer base. As a consistent RMBS issuer, BC Invest enjoys strong support from institutional investors, allowing BC Invest access to the bond market and favourable financing terms, even during market fluctuations. We are presently engaged in strategic dialogues to determine the future growth direction for BC Invest.

To preserve a robust financial standing, the Group is committed to optimising its balance sheet, refining its portfolio, and executing monetisation strategies for non-core assets to repay existing debt and mitigate debt levels amidst market volatility. With several landmark projects nearing completion and handover, visible cash flows are expected, which will contribute to the improvement of the Group's gearing and leverage ratios. Despite economic uncertainties, the Group remains vigilant and prudent in its approach.

NON-GAAP FINANCIAL MEASURES

To supplement the consolidated results of the Group prepared in accordance with HKFRS, non-GAAP financial measures of adjusted cash profit, adjusted cash profit margin, adjusted gross profit, adjusted gross profit margin, adjusted net asset value attributable to shareholders, adjusted net asset value per share, adjusted total assets, adjusted net gearing ratio and adjusted total equity have been presented in this announcement. The Company's management believes that the non-GAAP financial measures provide investors with a clearer view on the Group's financial results, and with useful supplementary information to assess the performance of the Group's strategic operations by excluding certain non-cash items and certain impact from non-recurring activities and minority interests. Nevertheless, the use of these non-GAAP financial measures has limitations as an analytical tool. These unaudited non-GAAP financial measures should be considered in addition to, and not as a substitute for, analysis of the Group's financial performance prepared in accordance with HKFRS. In addition, these non-GAAP financial measures may be defined differently from similar terms used by other companies.

Adjusted cash profit represents the profit attributable to shareholders of the Company before (i) change in fair value of investment properties (after tax); (ii) change in fair value of financial assets at fair value through profit or loss; (iii) loss on disposal of debt instruments at FVTOCI; (iv) change in fair value of derivative financial instruments; (v) impairment loss under ECL model recognised on trade debtors; and (vi) depreciation and impairment; and adjusted for minority interests. We do not believe said items are reflective of our core cash profit from our operating performance during the periods presented.

Adjusted cash profit margin represents the adjusted cash profit (as defined above) which represents the profit attributable to shareholders of the Company before (i) change in fair value of investment properties (after tax); (ii) change in fair value of financial assets at fair value through profit of loss; (iii) loss on disposal of debt instruments at FVTOCI; (iv) change in fair value of derivative financial instruments; (v) impairment loss under ECL model recognised on trade debtors; and (vi) depreciation and impairment; and adjusted for minority interests divided by the revenue. We do not believe said items are reflective of our core cash profit margin from our operating performance during the periods presented.

Adjusted gross profit represents gross profit before depreciation and excludes depreciation of leased properties under HKFRS 16. We do not believe said items are reflective of our core gross profit from our operating performance during the periods presented.

Adjusted gross profit margin represents the adjusted gross profit which represents the gross profit before depreciation and excludes depreciation of leased properties under HKFRS 16 divided by the revenue. We do not believe said items are reflective of our core gross profit margin from our operating performance during the periods presented.

Adjusted net asset value attributable to shareholders represents the equity attributable to shareholders of the Company after accounting the hotel revaluation surplus which was based on independent valuation carried out as at 31 March 2024 and 2023, except Dorsett Melbourne carried out its valuation in November 2023 and was not recognised in the Group's consolidated financial statements. We believe the adjustment of hotel revaluation surplus brings a more meaningful and useful information of the asset value of the Group.

Adjusted net asset value per share represents the adjusted net asset value attributable to shareholders after adjusting for the hotel revaluation surplus which was based on independent valuation carried out as at 31 March 2024 and 2023, except Dorsett Melbourne carried out its valuation in November 2023 and was not recognised in the Group's consolidated financial statements divided by the number of shares issued as at 31 March 2024 and 2023. We believe the adjustment of hotel revaluation surplus brings a more meaningful and useful information of the asset value of the Group.

Adjusted total assets represent the total assets after accounting for the hotel revaluation surplus which was based on independent valuation carried out as at 31 March 2024 and 2023, except Dorsett Melbourne carried out its valuation in November 2023 and was not recognised in the Company's consolidated financial statements. We believe the adjustment of hotel revaluation surplus brings a more meaningful and useful information of the asset value of the Group.

Adjusted total equity represents the total equity includes the 2019 Perpetual Capital Notes and after accounting for the hotel revaluation surplus which was based on independent valuation carried out as at 31 March 2024 and 2023, except Dorsett Melbourne carried out its valuation in November 2023 and was not recognised in the Group's consolidated financial statements. We believe the adjustment of hotel revaluation surplus brings a more meaningful and useful information of the asset value of the Group.

Adjusted net gearing ratio represents the adjusted net debts to adjusted total equity which includes the 2019 Perpetual Capital Notes and after accounting for the hotel revaluation surplus which was based on independent valuation carried out as at 31 March 2024 and 2023, except Dorsett Melbourne carried out its valuation in November 2023 and was not recognised in the Group's consolidated financial statements. We believe the adjustment of hotel revaluation surplus brings a more meaningful and useful information of the asset value of the Group.

The following tables set forth the reconciliations of the Group's non-GAAP financial measures for the years ended 31 March 2024 and 2023 to the nearest measures prepared in accordance with HKFRS:

	FY2024 <i>HK\$'000</i>	FY2023 <i>HK\$'000</i>
Profit for the year attributable to shareholders of the Company	226,100	172,185
Less: Change in fair value of investment properties (after tax)	(3,324)	(37,025)
Add: Change in fair value of financial assets at fair value through profit or loss	(18,289)	(20,493)
Loss on disposal of debt instruments at FVTOCI	75,443	84,753
Change in fair value of derivative financial instruments	(6,027)	(34,078)
Impairment loss under ECL model recognised on trade debtors	7,342	5,718
Depreciation and impairment ⁽ⁱ⁾	499,044	404,595
Adjusted cash profit (Non-GAAP)	780,289	575,655
Adjusted cash profit margin (Non-GAAP)	7.6%	8.9%
	FY2024 <i>HK\$'000</i>	FY2023 <i>HK\$'000</i>
Gross profit	2,784,757	1,668,503
Depreciation ⁽ⁱⁱ⁾	367,116	284,261
Adjusted gross profit (Non-GAAP)	3,151,873	1,952,764
Adjusted gross profit margin (Non-GAAP)	30.9%	30.1%

	As at 31 March 2024 <i>HK\$'million</i>	As at 31 March 2023 <i>HK\$'million</i>
Equity attributable to shareholders of the Company	11,680	12,355
Hotel revaluation surplus ⁽ⁱⁱⁱ⁾	<u>18,682</u>	<u>19,236</u>
Adjusted net asset value attributable to shareholders (Non-GAAP)	<u>30,362</u>	<u>31,591</u>
Number of shares issued (<i>million</i>)	2,818	2,706
Adjusted net asset value per share (Non-GAAP)	<u>HK\$10.77</u>	<u>HK\$11.67</u>
	As at 31 March 2024 <i>HK\$'million</i>	As at 31 March 2023 <i>HK\$'million</i>
Total assets	47,261	54,423
Hotel revaluation surplus ⁽ⁱⁱⁱ⁾	<u>18,682</u>	<u>19,236</u>
Adjusted total assets (Non-GAAP)	<u>65,943</u>	<u>72,659</u>
	As at 31 March 2024 <i>HK\$'million</i>	As at 31 March 2023 <i>HK\$'million</i>
Total equity	14,871	15,648
Hotel revaluation surplus ⁽ⁱⁱⁱ⁾	<u>18,682</u>	<u>19,236</u>
Adjusted total equity (Non-GAAP)	33,553	34,884
Net debts	22,842	25,729
Adjusted net gearing ratio (net debts to adjusted total equity) (Non-GAAP)	<u>68.1%</u>	<u>73.8%</u>

Notes:

- (i) Represents the aggregate amount of depreciation expense recognised in cost of sales and administrative expenses for the year but excludes any minority interests.
- (ii) Represents the depreciation expense recognised in cost of sales but excludes the depreciation expenses of leased properties under HKFRS 16.
- (iii) Based on the independent valuations carried out as at 31 March 2024 and 31 March 2023 respectively, except Dorsett Melbourne which carried out its valuation in November 2023.

EMPLOYEES AND REMUNERATION POLICIES

As at 31 March 2024, the Group had approximately 4,430 employees. The Group provides its employees with comprehensive benefit packages and career development opportunities, including medical benefits, both internal and external trainings appropriate for various level of staff roles and functions.

COMPLIANCE WITH CORPORATE GOVERNANCE CODE

Throughout FY2024, the Company has complied with the code provisions (the “Code Provisions”) set out in the Corporate Governance Code (the “CG Code”) contained in Appendix C1 to the Rules Governing the Listing of Securities on the Stock Exchange, except for the deviation from Code Provision C.2.1 described below.

Pursuant to Code Provision C.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. Currently Tan Sri Dato’ David CHIU assumes the roles of both the Chairman and Chief Executive Officer of the Company. The Board believes that this structure provides the Group with strong and consistent leadership and allows for more effective and efficient business planning and decisions as well as execution of long-term business strategies. As such, it is beneficial to the business prospects of the Group.

AUDIT COMMITTEE

The Audit Committee, comprising all of the Company’s three independent non-executive directors, namely Mr. Wai Hon Ambrose LAM, Mr. Kwong Siu LAM and Mr. Lai Him Abraham SHEK, has reviewed the accounting principles, standard and practices adopted by the Company, and discussed matters relating to auditing, risk management and internal control and financial reporting, including the review of the audited consolidated results of the Group for FY2024.

SCOPE OF WORK OF MESSRS. DELOITTE TOUCHE TOHMATSU

The figures in respect of the Group’s consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the year ended 31 March 2024 as set out in the preliminary announcement have been agreed by the Group’s auditor, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the audited consolidated financial statements of the Group for the year as approved by the Board of Directors on 27 June 2024. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement and consequently no opinion or assurance conclusion has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During FY2024, the Company, through its wholly-owned subsidiary, repurchased on the Stock Exchange and subsequently cancelled 5.1% USD Medium Term Notes 2024 in the aggregate principal amount of USD10,150,000 for an aggregate consideration of USD9,947,285.

The Company also redeemed (i) the outstanding principal amount (USD131,800,000) of the 4.5% USD Medium Term Notes 2023 at principal amount upon maturity on 13 May 2023; and (ii) the outstanding principal amount (USD364,300,000) of the 5.1% USD Medium Term Notes 2024 at principal amount upon maturity on 21 January 2024.

Save as disclosed above, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during FY2024.

The purchases were made for the benefit of the Shareholders with a view to enhancing the net asset value and earnings per share of the Group.

PUBLICATION OF THE RESULTS AND ANNUAL REPORT

This results announcement is published on the website of the Stock Exchange at www.hkexnews.hk and on the website of the Company at www.fecil.com.hk. The Annual Report of the Company for FY2024 and the notice of 2024 AGM will be despatched to the Shareholders and published on the websites of the Stock Exchange and the Company in due course.

By order of the Board of
Far East Consortium International Limited
Wai Hung Boswell CHEUNG
Company Secretary

Hong Kong, 27 June 2024

As at the date of this announcement, the Board comprises six executive directors, namely Tan Sri Dato' David CHIU, Mr. Cheong Thard HOONG, Mr. Dennis CHIU, Mr. Craig Grenfell WILLIAMS, Ms. Wing Kwan Winnie CHIU and Ms. Jennifer Wendy CHIU; and three independent non-executive directors, namely Mr. Kwong Siu LAM, Mr. Wai Hon Ambrose LAM and Mr. Lai Him Abraham SHEK.