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Future Bright Holdings Limited

佳景集團有限公司*

(Incorporated in Bermuda with limited liability)

(Stock Code: 703)

PROFIT WARNING FOR THE SIX MONTHS ENDED 30 JUNE 2024 AND BUSINESS UPDATE OF THE GROUP FOR THE SECOND QUARTER OF 2024

This announcement is made pursuant to Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

The board (“Board”) of directors of Future Bright Holdings Limited (“Company” and together with its subsidiaries called “Group”) wishes to inform the shareholders of the Company and potential investors of a profit warning for the six months ended 30 June 2024 (“Period”). Based on its unaudited management accounts, the Group has recorded an unaudited profit attributable to owners of the Company of some HK\$8.7 million for the first quarter of 2024 (“First Quarter”) and an unaudited loss attributable to owners of the Company of some HK\$8.2 million for the second quarter of 2024 (“Second Quarter”), as compared to an unaudited profit attributable to owners of the Company of some HK\$11.4 million for the first quarter of 2023 and an unaudited profit attributable to owners of the Company of some HK\$12.9 million for the second quarter of 2023. The Group has thus recorded an unaudited profit attributable to owners of the Company of some HK\$0.5 million for the Period as compared to an unaudited profit attributable to owners of the Company of some HK\$24.3 million for the same period of 2023, representing a period-on-period decrease of approximately 97.9%.

The Board wishes to remind investors that the information and operational data contained in this announcement are based on the unaudited management accounts of the Group which have not been reviewed, confirmed or audited by the Company’s auditors, and as such, the data may be subject to adjustment and is for investors’ reference only.

* For identification purpose only

Shareholders and potential investors of the Company should exercise caution when dealing in the shares of the Company.

This announcement is made by the Company pursuant to Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

PROFIT WARNING FOR THE PERIOD

The Board wishes to inform the shareholders of the Company and potential investors of a profit warning for the Period. Based on its unaudited management accounts, the Group has recorded the following results attributable to the owners of the Company for the Period:

	2024 <i>HK\$'million</i> (Unaudited)	2023 <i>HK\$'million</i> (Unaudited)	Change %
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY			
First quarter	8.7	11.4	-23.7%
Second quarter	(8.2)	12.9	N/A
 The Period	 0.5	 24.3	 -97.9%

In the Period, the Group has recorded a decrease of some 3.2% in its turnover due to a decrease in per-capita spending of visitors, although there was an increase in the level of visitor arrivals to Macau and Hong Kong. The unaudited profit attributable to owners of the Company was some HK\$0.5 million for the Period which has been mainly attributable to (i) a loss of some HK\$4.2 million from its food and catering business, (ii) a profit of some HK\$3.4 million from food souvenir business and (iii) a profit of some HK\$4.0 million from its property investment business. The decrease in profit attributable to owners of the Company for the Period was due to increased direct operating expenses, administrative expenses, finance costs and some impairment costs resulting from closure of restaurants.

During the Period, the Group has not recorded any fair value gain/loss (2023: nil) in respect of its commercial building (“Key Investment Property”) located at the prime tourist location near Centro Commercial E Turistico “S. Paulo”, Largo da Companhia de Jesus, Macau (澳門耶穌會紀念廣場2號牌坊廣場購物旅遊中心).

OPERATIONAL FINANCIALS

The Board is to give an update on the Group's performance for the Second Quarter. Details of the Group's unaudited turnover breakdown for the Second Quarter are as follows:

	For the three months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
TURNOVER			
Restaurants:			
Japanese restaurants	22.6	33.9	-33.3%
Chinese restaurants	7.4	11.9	-37.8%
Western restaurants	–	1.8	-100.0%
Food court counters	30.6	26.2	+16.8%
Franchise restaurants (<i>note 1</i>)	13.2	17.2	-23.3%
	<u>73.8</u>	<u>91.0</u>	<u>-18.9%</u>
Industrial catering (<i>note 2</i>)	4.8	5.5	-12.7%
Food wholesale	2.7	3.2	-15.6%
	<u>7.5</u>	<u>8.7</u>	<u>-13.8%</u>
Food and catering business	81.3	99.7	-18.5%
Food souvenir business	19.2	18.0	+6.7%
Property investment business	5.0	5.0	–
	<u>105.5</u>	<u>122.7</u>	<u>-14.0%</u>
Total	105.5	122.7	-14.0%

Note 1: The turnover of “Franchise restaurants” included turnover from the Group's Pacific Coffee shops, Pepper Lunch, Bari-Uma and Fu-Un-Maru restaurants.

Note 2: The turnover of “industrial catering” included turnover from canteen at International School of Macau and lunch box catering service.

Details of the Group's unaudited turnover breakdown by geographical locations for the Second Quarter are as follows:

	For the three months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
TURNOVER			
Macau	81.5	89.0	-8.4%
Hong Kong	24.0	27.1	-11.4%
Mainland China	–	6.6	-100.0%
	<u>105.5</u>	<u>122.7</u>	<u>-14.0%</u>
Total	105.5	122.7	-14.0%

A summary of the Group's unaudited operational financials for the Second Quarter is as follows:

	For the three months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i>	<i>HK\$'million</i>	%
	(Unaudited)	(Unaudited)	
Turnover	105.5	122.7	-14.0%
Cost of sales	(26.3)	(31.7)	-17.0%
Gross margin	79.2	91.0	-13.0%
Direct operating expenses	(61.0)	(56.6)	+7.8%
Gross operating profit	18.2	34.4	-47.1%
Gross operating profit margin (%)	17.2%	28.0%	-10.8%

Details of the Group's same store performance (note 3) of restaurants, industrial catering business and food souvenir business in terms of turnover for the Second Quarter are as follows:

	For the three months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i>	<i>HK\$'million</i>	%
	(Unaudited)	(Unaudited)	
SAME STORE TURNOVER			
Restaurants:			
Japanese restaurants	22.6	31.4	-28.0%
Chinese restaurants	6.4	6.8	-5.9%
Western restaurants	—	—	—
Food court counters	28.0	18.7	+49.7%
Franchise restaurants	12.7	14.8	-14.2%
Industrial catering	69.7	71.7	-2.8%
Restaurants and industrial catering business	4.8	5.5	-12.7%
Food souvenir business	74.5	77.2	-3.5%
Total	17.6	17.9	-1.7%
	92.1	95.1	-3.2%

Note 3: Same store performance is compared on the basis of those restaurants/shops/outlets which were in place in the same periods of 2024 and 2023 only.

Details of the Group's unaudited results attributable to owners of the Company for the Second Quarter are as follows:

	For the three months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i> (Unaudited)	<i>HK\$'million</i> (Unaudited)	%
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY			
Food and catering business	(10.4)	9.3	N/A
Food souvenir business	1.5	2.2	-31.8%
Property investment business	2.0	1.9	+5.3%
Other revenue, corporate payroll and unallocated expenses	(1.3)	(0.5)	+160.0%
Total	(8.2)	12.9	N/A

Details of the Group's unaudited results attributable to owners of the Company breakdown by geographical locations for the Second Quarter are as follows:

	For the three months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i> (Unaudited)	<i>HK\$'million</i> (Unaudited)	%
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY			
Macau	(6.3)	14.3	N/A
Hong Kong	(1.9)	(0.6)	+216.7%
Mainland China	—	(0.8)	-100.0%
Total	(8.2)	12.9	N/A

The Group has also recorded the following unaudited revenue/expenses in the Second Quarter as follows:

	For the three months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
Impairment loss on property, plant and equipment	(3.9)	(0.1)	+3,800.0%
Other revenue, gains and losses:			
– Others (<i>note 4</i>)	1.2	2.7	-55.6%
Administrative expenses	(17.2)	(18.7)	-8.0%
Finance costs	(5.9)	(4.6)	+28.3%

Note 4: This item comprised mainly management fee income, bank interest income and exchange gains/losses.

Details of the Group's unaudited turnover breakdown for the First Quarter and the Second Quarter are as follows:

	Second Quarter	First Quarter
	HK\$'million	HK\$'million
	(Unaudited)	(Unaudited)
TURNOVER		
Restaurants:		
Japanese restaurants	22.6	26.5
Chinese restaurants	7.4	9.5
Food court counters	30.6	36.4
Franchise restaurants (<i>note 1</i>)	13.2	15.2
	73.8	87.6
Industrial catering (<i>note 2</i>)	4.8	4.4
Food wholesale	2.7	2.9
	81.3	94.9
Food and catering business	19.2	19.8
Food souvenir business	5.0	5.0
Property investment business		
	105.5	119.7
Total		

Note 1: The turnover of “Franchise restaurants” included turnover from the Group's Pacific Coffee shops, Pepper Lunch, Bari-Uma and Fu-Un-Maru restaurants.

Note 2: The turnover of “industrial catering” included turnover from canteen at International School of Macau and lunch box catering service.

Details of the Group's unaudited turnover breakdown by geographical locations for the First Quarter and the Second Quarter are as follows:

	Second Quarter <i>HK\$'million</i> (Unaudited)	First Quarter <i>HK\$'million</i> (Unaudited)
TURNOVER		
Macau	81.5	88.8
Hong Kong	<u>24.0</u>	<u>30.9</u>
Total	<u>105.5</u>	<u>119.7</u>

A summary of the Group's unaudited operational financials for the First Quarter and the Second Quarter is as follows:

	Second Quarter <i>HK\$'million</i> (Unaudited)	First Quarter <i>HK\$'million</i> (Unaudited)
Turnover	105.5	119.7
Cost of sales	<u>(26.3)</u>	<u>(29.8)</u>
Gross margin	79.2	89.9
Direct operating expenses	<u>(61.0)</u>	<u>(58.5)</u>
Gross operating profit	<u>18.2</u>	<u>31.4</u>
Gross operating profit margin (%)	17.2%	26.2%

Details of the Group's same store performance (note 3) of restaurants, industrial catering business and food souvenir business in term of turnover for the First Quarter and the Second Quarter are as follows:

	Second Quarter <i>HK\$'million</i> (Unaudited)	First Quarter <i>HK\$'million</i> (Unaudited)
SAME STORE TURNOVER		
Restaurants:		
Japanese restaurants	22.6	26.5
Chinese restaurants	6.4	9.5
Food court counters	28.0	30.3
Franchise restaurants	12.7	14.7
	69.7	81.0
Industrial catering	4.8	4.4
Restaurants and industrial catering business	74.5	85.4
Food souvenir business	17.6	18.3
Total	92.1	103.7

Note 3: Same store performance is compared on the basis of those restaurants/shops/outlets which were in place in the same periods of 2024 and 2023 only.

Details of the unaudited results attributable to owners of the Company for the First Quarter and Second Quarter are as follows:

	Second Quarter <i>HK\$'million</i> (Unaudited)	First Quarter <i>HK\$'million</i> (Unaudited)
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY		
Food and catering business	(10.4)	6.2
Food souvenir business	1.5	1.9
Property investment business	2.0	2.0
Other revenue, corporate payroll and unallocated expenses	(1.3)	(1.4)
Total	(8.2)	8.7

Details of the breakdown of unaudited results attributable to owners of the Company by geographical locations for the First Quarter and the Second Quarter are as follows:

	Second Quarter <i>HK\$'million</i> (Unaudited)	First Quarter <i>HK\$'million</i> (Unaudited)
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY		
Macau	(6.3)	5.6
Hong Kong	(1.9)	3.1
Total	<u>(8.2)</u>	<u>8.7</u>

The unaudited gross operating profit (being turnover less food costs and direct operating costs) margins of the Group's food and catering business and food souvenir business for the first and second quarters of 2024 and 2023 were as follows:

	2024 (Unaudited)	2023 (Unaudited)	Change %
Gross operating profit margin of food and catering business:			
First quarter	23.7%	23.6%	+0.1%
Second quarter	12.3%	25.0%	-12.7%
The Period	18.4%	24.3%	-5.9%
Gross operating profit margin of food souvenir business:			
First quarter	20.7%	28.1%	-7.4%
Second quarter	18.7%	26.1%	-7.4%
The Period	19.7%	26.9%	-7.2%

The Group's restaurants performance has weakened in the Second Quarter due to a decline in visitors spending, although there was an increase in the level of visitor arrivals to Macau in the Second Quarter as compared to the same quarter of 2023. The Group has in the Second Quarter recorded a gross margin ratio of some 75.0% with an EBITDA at some HK\$16.3 million as against a gross margin ratio of some 74.1% with an EBITDA at some HK\$32.1 million for the same quarter of 2023.

The performance details of different restaurants in different food types in the Second Quarter are set out above. The Group's food and catering business in Macau in the Second Quarter has underperformed as compared to an increase in the level of visitor arrivals to Macau, where the level of visitor arrivals to Macau has increased by 17.1% to 7,844,226 visitors in the Second Quarter, as compared to 6,697,519 visitors in the same quarter of 2023.

Details of the Group's unaudited turnover breakdown for the Period are as follows:

	For the six months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
TURNOVER			
Restaurants:			
Japanese restaurants	49.1	67.5	-27.3%
Chinese restaurants	16.9	22.7	-25.6%
Western restaurants	–	4.0	-100.0%
Food court counters	67.0	45.1	+48.6%
Franchise restaurants (<i>note 1</i>)	28.4	34.2	-17.0%
	161.4	173.5	-7.0%
Industrial catering (<i>note 2</i>)	9.2	10.6	-13.2%
Food wholesale	5.6	5.9	-5.1%
	176.2	190.0	-7.3%
Food and catering business	39.0	32.6	+19.6%
Food souvenir business	10.0	10.0	–
Property investment business			
Total	225.2	232.6	-3.2%

Note 1: The turnover of “Franchise restaurants” included turnover from the Group's Pacific Coffee shops, Pepper Lunch, Bari-Uma and Fu-Un-Maru restaurants.

Note 2: The turnover of “industrial catering” included turnover from canteen at International School of Macau and lunch box catering service.

Details of the Group's unaudited turnover breakdown by geographical locations for the Period are as follows:

	For the six months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
TURNOVER			
Macau	170.3	170.2	+0.1%
Hong Kong	54.9	48.5	+13.2%
Mainland China	–	13.9	-100.0%
Total	225.2	232.6	-3.2%

A summary of the Group's unaudited operational financials for the Period is as follows:

	For the six months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
Turnover	225.2	232.6	-3.2%
Cost of sales	(56.1)	(60.7)	-7.6%
Gross margin	169.1	171.9	-1.6%
Direct operating expenses	(119.5)	(107.3)	+11.4%
Gross operating profit	49.6	64.6	-23.2%
Gross operating profit margin (%)	22.0%	27.8%	-5.8%

Details of the Group's same store performance (note 3) of restaurants, industrial catering business and food souvenir business in term of turnover for the Period are as follows:

	For the six months ended 30 June		
	2024	2023	Change
	HK\$'million	HK\$'million	%
	(Unaudited)	(Unaudited)	
SAME STORE TURNOVER			
Restaurants:			
Japanese restaurants	49.1	62.5	-21.4%
Chinese restaurants	13.7	10.8	+26.9%
Western restaurants	–	0.2	-100.0%
Food court counters	43.6	32.1	+35.8%
Franchise restaurants	27.5	29.3	-6.1%
	133.9	134.9	-0.7%
Industrial catering	9.2	10.6	-13.2%
Restaurants and industrial catering business	143.1	145.5	-1.6%
Food souvenir business	35.8	32.6	+9.8%
Total	178.9	178.1	+0.4%

Note 3: Same store performance is compared on the basis of those restaurants/shops/outlets which were in place in the same periods of 2024 and 2023 only.

Details of the unaudited results attributable to owners of the Company for the Period are as follows:

	For the six months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i> (Unaudited)	<i>HK\$'million</i> (Unaudited)	%
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY			
Food and catering business	(4.2)	18.2	N/A
Food souvenir business	3.4	4.1	-17.1%
Property investment business	4.0	4.0	–
Other revenue, corporate payroll and unallocated expenses	(2.7)	(2.0)	+35.0%
Total	<u>0.5</u>	<u>24.3</u>	-97.9%

Details of the breakdown of the unaudited results attributable to owners of the Company by geographical locations for the Period are as follows:

	For the six months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i> (Unaudited)	<i>HK\$'million</i> (Unaudited)	%
PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY			
Macau	(0.7)	26.4	N/A
Hong Kong	1.2	(0.6)	N/A
Mainland China	–	(1.5)	-100.0%
Total	<u>0.5</u>	<u>24.3</u>	-97.9%

The Group has also recorded the following unaudited revenue/expenses for the Period as follows:

	For the six months ended 30 June		
	2024	2023	Change
	<i>HK\$'million</i> (Unaudited)	<i>HK\$'million</i> (Unaudited)	%
Impairment loss on property, plant and equipment	(2.2)	(0.2)	+1,000.0%
Other revenue, gains and losses:			
– Others (<i>note 4</i>)	1.8	4.5	-60.0%
Administrative expenses	(35.3)	(33.4)	+5.7%
Finance costs	(11.3)	(9.2)	+22.8%

Note 4: This item comprised mainly management fee income, bank interest income and exchange gains/losses.

BUSINESS UPDATE

The Group has recorded an unaudited profit attributable to the owners of some HK\$0.5 million in the Period which was mainly attributable to (i) the loss attributable to owners of the Group's food and catering business of some HK\$4.2 million; (ii) the profit attributable to owners of the Group's food souvenir business of some HK\$3.4 million; and (iii) the profit attributable to owners of the Group's property investment business of some HK\$4.0 million.

The Group has also recorded for the Period a gross margin ratio of some 75.1% with an EBITDA at some HK\$44.8 million as against a gross margin ratio of some 73.9% with an EBITDA at some HK\$61.6 million for the same period of 2023.

As at 30 June 2024, the Key Investment Property has been valued by an independent professional valuer at some HK\$558.0 million (31 December 2023: HK\$558.0 million). The Group has not recorded any fair value gain/loss in respect of the Key Investment Property during the Period.

The profit attributable to owners of the Company excluding any net fair value gain/loss of the investment properties ("Net Ordinary Operating Profit") for the Period was some HK\$0.5 million, as against some HK\$24.3 million for the same period of 2023. Such decrease in profit has been largely due to increased direct operating expenses, administrative expenses, finance costs and some impairment costs resulting from closure of restaurants.

In the Period, the Group's food and catering business in Macau has underperformed as compared to an increase in the level of visitor arrivals to Macau, where a total of 16,719,983 visitors to Macau have been recorded with an increase of 43.5%, as compared to 11,645,877 visitors in the same period of 2023. The performance of the Group's food souvenir business in Macau is in line with the increase in the level of visitor arrivals to Macau.

In the Period, the Group has re-opened 3 food court counters in the Macau International Airport and opened 1 Snoopy themed food souvenir shop in Macau. The Group has closed the food court counters at K11 Musea Hong Kong, 1 food court counter at West Kowloon Station Hong Kong and 1 Chinese restaurant in Macau. It has also opened 1 western restaurant in Macau in July 2024 and recently opened 2 food court counters in Hong Kong.

With an increase in the level of visitor arrivals in Macau and Hong Kong, the Group's food and catering business and food souvenir business has been able to benefit from such tourism recovery. However, management has seen visitors' spending to be more cautious due to weak economic recovery. Management has been closely monitoring the market condition and consumers behaviour and adjusting its business strategies and operations to improve its competitiveness and market position. Further details of the performance of the Group for the Period are expected to be published in the 2024 interim results announcement and interim report in due course.

The Board wishes to remind investors that the information and operational data contained in this announcement are based on the unaudited management accounts of the Group which have not been reviewed, confirmed or audited by the Company's auditors, and as such, the data may be subject to adjustment and is for investors' reference only. Shareholders of the Company and potential investors should exercise caution when dealing in the shares of the Company.

By order of the Board of
Future Bright Holdings Limited
Chan Chak Mo
Managing Director

Hong Kong, 6 August 2024

As at the date hereof, the members of the board of directors of the Company comprise (i) Mr. Chan Chak Mo, the managing Director, (ii) Mr. Chan See Kit, Johnny, the Chairman and executive Director, (iii) Ms. Leong In Ian, the executive Director and (iv) Mr. Yu Kam Yuen, Lincoln, Mr. Chek Kuong Fong and Mr. Vong Hou Piu, the independent non-executive Directors.