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Under our weighted voting rights structure, our share capital comprises Class A ordinary shares and Class B ordinary shares. Each Class A ordinary share entitles the holder to exercise one vote, and each Class B ordinary share entitles the holder to exercise 10 votes, respectively, on all matters subject to the vote at general meetings of the Company. Shareholders and prospective investors should be aware of the potential risks of investing in a company with a weighted voting rights structure. Our American depositary shares, each representing eight of our Class A ordinary shares, are listed on Nasdaq in the United States under the symbol BIDU.



(A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability)

(Stock Codes: 9888 (HKD counter) and 89888 (RMB counter))

# ANNOUNCEMENT OF THE 2024 SECOND QUARTER RESULTS

We hereby announce our results for the second quarter of 2024, which contains unaudited financial results for the three months and six months ended June 30, 2024 ("2024 Second Quarter Results"). This results announcement is also provided to shareholders as our interim report for 2024 under Rule 13.48(1) of the Listing Rules. The 2024 Second Quarter Results are available for viewing on the website of the Stock Exchange of Hong Kong Limited at www.hkexnews.hk and our website at https://ir.baidu.com.

By order of the Board
Baidu, Inc.
Mr. Robin Yanhong Li
Chairman of the Board
and Chief Executive Officer

Hong Kong, August 22, 2024

As at the date of this announcement, the board of directors of the Company comprises Mr. Robin Yanhong Li as director, and Mr. James Ding, Mr. Brent Callinicos, Mr. Yuanqing Yang, Mr. Jixun Foo and Ms. Sandy Ran Xu as independent directors.

## **Baidu Announces Second Quarter 2024 Results**

BEIJING, China, Aug 22, 2024 — Baidu, Inc. (NASDAQ: BIDU and HKEX: 9888 (HKD Counter) and 89888 (RMB Counter)), ("**Baidu**" or the "**Company**"), a leading AI company with strong Internet foundation, today announced its unaudited financial results for the second quarter ended June 30, 2024.

"AI Cloud continued to accelerate in the second quarter, offsetting the ongoing macro headwinds for online marketing revenue and resulting in modestly positive topline growth for Baidu Core. Operationally, we fast-tracked the renovation of Baidu search, which we believe will drive long-term success despite the short-term impact on monetization. We also achieved new breakthroughs with Apollo Go, which now offers 100% fully driverless ride-hailing services in practically the entire Wuhan municipality, and has started scalable testing of the latest RT6 vehicles," said Robin Li, Co-founder and CEO of Baidu. "Gradually, the transformative impact of Gen-AI and foundation models is becoming more tangible in business and everyday life. Throughout all layers of our AI technology stack and with the rapid adoption of applications built on top of ERNIE, we are scaling AI to address real-world problems and generate substantial value both for external customers and our own product portfolio."

"As we speeded up the AI-native transformation of our products in the second quarter, we continued to optimize our operations and maintained a healthy margin," said Rong Luo, CFO of Baidu. "For AI Cloud in particular, we expect growth to maintain a strong momentum."

# Second Quarter 2024 Financial Highlights<sup>1</sup>

	Baidu, Inc.											
(In millions except per ADS, unaudited)	Q2 2023	Q1 2024	Q2 2	024	YOY	QOQ						
	RMB	RMB	RMB	US\$								
<b>Total revenues</b>	34,056	31,513	33,931	4,669	(0%)	8%						
Operating income (non-GAAP) <sup>2</sup>	5,210 7,334	5,484 6,673	5,944 7,500	818 1,032	14% 2%	8% 12%						
Net income to Baidu Net income to Baidu (non-GAAP) <sup>2</sup>	5,210 7,998	5,448 7,011	5,488 7,396	755 1,018	5% (8%)	1% 5%						
Diluted earnings per ADS Diluted earnings per ADS (non-GAAP) <sup>2</sup>	14.17 22.55	14.91 19.91	15.01 21.02	2.07 2.89	6% (7%)	1% 6%						
Adjusted EBITDA <sup>2</sup> Adjusted EBITDA margin	9,116 27%	8,244 26%	9,147 27%	1,259 27%	0%	11%						

Unless otherwise noted, RMB to USD was converted at an exchange rate of RMB7.2672 as of June 28, 2024, as set forth in the H.10 statistical release of the Board of Governors of the Federal Reserve System. Translations are provided solely for the convenience of the reader.

Non-GAAP measures are defined in the Non-GAAP Financial Measures section (see also "Reconciliations of Non-GAAP Financial Measures to the Nearest Comparable GAAP Measures" for more details).

	baldu Core										
(In millions, unaudited)	Q2 2023	Q1 2024	Q2 20	)24	YOY	QOQ					
	RMB	RMB	RMB	US\$							
Total revenues	26,407	23,803	26,687	3,672	1%	12%					
Operating income	4,568	4,538	5,608	772	23%	24%					
Operating income (non-GAAP) <sup>2</sup>	6,516	5,586	7,005	964	8%	25%					
Net income to Baidu Core	5,012	5,150	5,462	752	9%	6%					
Net income to Baidu Core (non-GAAP) <sup>2</sup>	7,694	6,628	7,290	1,003	(5%)	10%					
Adjusted EBITDA <sup>2</sup>	8,229	7,118	8,617	1,186	5%	21%					
Adjusted EBITDA margin	31%	30%	32%	32%							

Raidu Care

## **Operational Highlights**

## Corporate

- Baidu expanded the ERNIE family of models with the launch of ERNIE 4.0 Turbo in June 2024, offering superior capabilities for typical use cases, and designed to run faster and at lower cost compared to ERNIE 4.0.
- Baidu returned US\$301 million to shareholders since the beginning of Q2 2024, bringing the cumulative repurchase to about US\$1.2 billion under the 2023 share repurchase program.
- Baidu earned a position in the China edition of the S&P Global Sustainability Yearbook, in recognition of its exceptional ESG performance. The selection stems from a comprehensive evaluation of 1,700 Chinese companies as part of the S&P Global 2023 Corporate Sustainability Assessment, underscoring Baidu's sustainability practices.

#### AI Cloud

• PaddlePaddle and ERNIE developer community grew to 14.7 million in June 2024.

## Intelligent Driving

- Apollo Go, Baidu's autonomous ride-hailing service, provided about 899K rides in the second quarter of 2024, up 26% year over year. As of July 28, 2024, the cumulative rides provided to the public by Apollo Go surpassed 7 million.
- On June 19, Apollo Go started offering 100% fully driverless operations in practically the entire Wuhan municipality, its largest operational city, marking a significant milestone.
- The sixth-generation of our autonomous vehicle, the RT6, is now undergoing scalable testing.

### Mobile Ecosystem

- In June 2024, Baidu App's MAUs reached 703 million, up 4% year over year.
- Managed Page accounted for 51% of Baidu Core's online marketing revenue in the second quarter of 2024.

## **Second Quarter 2024 Financial Results**

**Total revenues** were RMB33.9 billion (\$4.67 billion), which was basically flat from last year.

- Revenue from Baidu Core was RMB26.7 billion (\$3.67 billion), increasing 1% year over year; online marketing revenue was RMB19.2 billion (\$2.64 billion), decreasing 2% year over year, and non-online marketing revenue was RMB7.5 billion (\$1.03 billion), up 10% year over year, mainly driven by AI Cloud business.
- **Revenue from iQIYI** was RMB7.4 billion (\$1.02 billion), decreasing 5% year over year.

**Cost of revenues** was RMB16.4 billion (\$2.26 billion), increasing 1% year over year, primarily due to an increase in traffic acquisition costs and costs related to AI Cloud business.

**Selling, general and administrative expenses** were RMB5.7 billion (\$784 million), decreasing 9% year over year, primarily due to a decrease in expected credit losses, channel spending and promotional marketing expenses and personnel related expenses.

**Research and development expenses** were RMB5.9 billion (\$810 million), decreasing 8% year over year, primarily due to a decrease in personnel related expenses.

**Operating income** was RMB5.9 billion (\$818 million). **Baidu Core operating income** was RMB5.6 billion (\$772 million), and **Baidu Core operating margin** was 21%. **Non-GAAP operating income** was RMB7.5 billion (\$1.03 billion). **Non-GAAP Baidu Core operating income** was RMB7.0 billion (\$964 million), and **non-GAAP Baidu Core operating margin** was 26%.

**Total other income, net** was RMB771 million (\$106 million), decreasing 44% year over year, primarily due to a decrease in net foreign exchange gain and disposal gain, partially offset by the decrease in fair value loss and impairment loss from long-term investments.

**Income tax expense** was RMB1.1 billion (\$156 million), compared to RMB1.3 billion in the same period last year.

Net income attributable to Baidu was RMB5.5 billion (\$755 million), and diluted earnings per ADS was RMB15.01 (\$2.07). Net income attributable to Baidu Core was RMB5.5 billion (\$752 million), and net margin for Baidu Core was 20%. Non-GAAP net income attributable to Baidu was RMB7.4 billion (\$1.02 billion). Non-GAAP diluted earnings per ADS was RMB21.02 (\$2.89). Non-GAAP net income attributable to Baidu Core was RMB7.3 billion (\$1.00 billion), and non-GAAP net margin for Baidu Core was 27%.

Adjusted EBITDA was RMB9.1 billion (\$1.26 billion) and adjusted EBITDA margin was 27%. Adjusted EBITDA for Baidu Core was RMB8.6 billion (\$1.19 billion) and adjusted EBITDA margin for Baidu Core was 32%.

As of June 30, 2024, cash, cash equivalents, restricted cash and short-term investments were RMB162.0 billion (\$22.29 billion), and cash, cash equivalents, restricted cash and short-term investments excluding iQIYI were RMB155.0 billion (\$21.32 billion). Free cash flow was RMB6.3 billion (\$862 million), and free cash flow excluding iQIYI was RMB5.9 billion (\$810 million).

### **Conference Call Information**

Baidu's management will hold an earnings conference call at 8.00 AM on Aug 22, 2024, U.S. Eastern Time (8.00 PM on Aug 22, 2024, Beijing Time).

Please register in advance of the conference call using the link provided below. It will automatically direct you to the registration page of "Baidu Inc. Q2 2024 Earnings Conference Call". Please follow the steps to enter your registration details, then click "Register". Upon registering, you will then be provided with the dial-in number, the passcode, and your unique access PIN. This information will also be emailed to you as a calendar invite.

For pre-registration, please click:

https://s1.c-conf.com/diamondpass/10040402-jgu7y6.html

In the 10 minutes prior to the call start time, you may use the conference access information (including dial-in number(s), the passcode and unique access PIN) provided in the calendar invite that you have received following your pre-registration.

Additionally, a live and archived webcast of this conference call will be available at https://ir.baidu.com.

#### **About Baidu**

Founded in 2000, Baidu's mission is to make the complicated world simpler through technology. Baidu is a leading AI company with strong Internet foundation, trading on NASDAQ under "BIDU" and HKEX under "9888". One Baidu ADS represents eight Class A ordinary shares.

### **Contacts**

Investors Relations, Baidu, Inc.

Tel: +86-10-5992-8888 Email: ir@baidu.com

### **Safe Harbor Statement**

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forwardlooking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Among other things, Baidu's and other parties' strategic and operational plans, contain forward-looking statements. Baidu may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission, in announcements made on the website of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including but not limited to statements about Baidu's beliefs and expectations, are forwardlooking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forwardlooking statement, including but not limited to the following: Baidu's growth strategies; its future business development, including development of new products and services; its ability to attract and retain users and customers; competition in the Chinese Internet search and newsfeed market; competition for online marketing customers; changes in the Company's revenues and certain cost or expense items as a percentage of its revenues; the outcome of ongoing, or any future, litigation or arbitration, including those relating to intellectual property rights; the expected growth of the Chinese-language Internet search and newsfeed market and the number of Internet and broadband users in China; Chinese governmental policies relating to the Internet and Internet search providers, and general economic conditions in China and elsewhere. Further information regarding these and other risks is included in the Company's annual report on Form 20-F and other documents filed with the Securities and Exchange Commission, and announcements on the website of the Hong Kong Stock Exchange. Baidu does not undertake any obligation to update any forward-looking statement, except as required under applicable law. All information provided in this press release and in the attachments is as of the date of the press release, and Baidu undertakes no duty to update such information, except as required under applicable law.

#### **Non-GAAP Financial Measures**

To supplement Baidu's consolidated financial results presented in accordance with GAAP, Baidu uses the following non-GAAP financial measures: non-GAAP operating income, non-GAAP operating margin, non-GAAP net income attributable to Baidu, non-GAAP net margin, non-GAAP diluted earnings per ADS, adjusted EBITDA, adjusted EBITDA margin and free cash flow. The presentation of these non-GAAP financial measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

Baidu believes that these non-GAAP financial measures provide meaningful supplemental information regarding its performance and liquidity by excluding certain items that may not be indicative of its recurring core business operating results, such as operating performance excluding non-cash charges or non-operating in nature. The Company believes that both management and investors benefit from referring to these non-GAAP financial measures in assessing its performance and when planning and forecasting future periods. These non-GAAP financial measures also facilitate management's internal comparisons to Baidu's historical performance and liquidity. The Company believes these non-GAAP financial measures are useful to investors in allowing for greater transparency with respect to supplemental information used by management in its financial and operational decision making. A limitation of using these non-GAAP financial measures is that these non-GAAP measures exclude certain items that have been and will continue to be for the foreseeable future a significant component in the Company's results of operations. These non-GAAP financial measures presented here may not be comparable to similarly titled measures presented by other companies. Other companies may calculate similarly titled measures differently, limiting their usefulness as comparative measures to the Company's data.

Non-GAAP operating income represents operating income excluding share-based compensation expenses, and amortization and impairment of intangible assets resulting from business combinations.

Non-GAAP net income attributable to Baidu represents net income attributable to Baidu excluding share-based compensation expenses, amortization and impairment of intangible assets resulting from business combinations, disposal gain, impairment of long-term investments, and fair value gain (loss) of long-term investments, adjusted for related income tax effects. Baidu's share of equity method investments for these non-GAAP reconciling items, amortization and impairment of intangible assets not on the investees' books, accretion of their redeemable non-controlling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per share, adjusted for related income tax effects, are also excluded.

Non-GAAP diluted earnings per ADS represents diluted earnings per ADS calculated by dividing non-GAAP net income attributable to Baidu, by the weighted average number of ordinary shares expressed in ADS. Adjusted EBITDA represents operating income excluding depreciation, amortization and impairment of intangible assets resulting from business combinations, and share-based compensation expenses.

For more information on non-GAAP financial measures, please see the tables captioned "Reconciliations of non-GAAP financial measures to the nearest comparable GAAP measure."

Baidu, Inc.
Condensed Consolidated Statements of Income
(In millions except for per share (or ADS) information, unaudited)

		Three Mon	ths Ended		Six Months Ended					
	June 30, 2023	March 31, 2024	June 30, 2024	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2024			
	RMB	RMB	RMB	US\$ <sup>(2)</sup>	RMB	RMB	US\$ <sup>(2)</sup>			
Revenues:										
Online marketing services	21,081	18,490	20,625	2,838	39,053	39,115	5,382			
Others	12,975	13,023	13,306	1,831	26,147	26,329	3,623			
Total revenues	34,056	31,513	33,931	4,669	65,200	65,444	9,005			
Costs and expenses:										
Cost of revenues <sup>(1)</sup>	16,167	15,291	16,398	2,257	31,319	31,689	4,361			
Selling, general and administrative <sup>(1)</sup>	6,298	5,375	5,700	784	11,887	11,075	1,524			
Research and development <sup>(1)</sup>	6,381	5,363	5,889	810	11,804	11,073	1,548			
Research and development										
<b>Total costs and expenses</b>	28,846	26,029	27,987	3,851	55,010	54,016	7,433			
Operating income	5,210	5,484	5,944	818	10,190	11,428	1,572			
Other income:										
Interest income	1,948	2,091	1,993	274	3,863	4,084	562			
Interest expense	(817)	(766)	(742)	(102)	(1,621)	(1,508)	(208)			
Foreign exchange gain, net Share of losses from	1,176	401	93	13	1,070	494	68			
equity method investments	(383)	(205)	(119)	(16)	(431)	(324)	(45)			
Others, net	(555)	(275)	(454)	(63)	1,083	(729)	(100)			
Total other income, net	1,369	1,246	771	106	3,964	2,017	277			
Income before income taxes	6,579	6,730	6,715	924	14,154	13,445	1,849			
Income tax expense	1,270	883	1,131	156	2,463	2,014	277			
Net income Net income attributable to	5,309	5,847	5,584	768	11,691	11,431	1,572			
noncontrolling interests	99	399	96	13	656	495	68			
Net income attributable										
to Baidu	<u>5,210</u>	5,448	5,488	<u>755</u>	11,035	10,936	<u>1,504</u>			

		Three Mon	ths Ended		Six Months Ended					
	June 30, 2023	March 31, 2024	June 30, 2024	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2024			
	RMB	RMB	RMB	<b>US</b> \$ <sup>(2)</sup>	RMB	RMB	US\$ <sup>(2)</sup>			
Earnings per ADS										
(1 ADS representing 8										
Class A ordinary shares):										
— Basic	14.34	14.97	15.11	2.08	30.55	30.12	4.14			
— Diluted	14.17	14.91	15.01	2.07	30.05	29.98	4.13			
Earnings per share for						_,,,,				
Class A and Class B ordinary										
shares:										
— Basic	1.79	1.87	1.89	0.26	3.82	3.77	0.52			
— Diluted	1.77	1.86	1.88	0.26	3.76	3.74	0.51			
Weighted average number of										
Class A and Class B ordinary										
shares outstanding										
(in millions):										
— Basic	2,804	2,804	2,796	2,796	2,801	2,800	2,800			
— Diluted	2,834	2,816	2,804	2,804	2,836	2,810	2,810			
(1) Includes share-based compen	sation expen	ses as follows:								
Cost of revenues	194	108	146	20	292	254	35			
Selling, general and										
administrative	446	417	385	53	909	802	110			
Research and development	1,403	618	981	135	2,231	1,599	220			
Total share-based										
compensation expenses	2,043	1,143	1,512	208	3,432	2,655	365			

<sup>(2)</sup> All translations from RMB to U.S. dollars are made at a rate of RMB7.2672 to US\$1.00, the exchange rate in effect as of June 28, 2024 as set forth in the H.10 statistical release of The Board of Governors of the Federal Reserve System.

Baidu, Inc. Condensed Consolidated Balance Sheets (In millions, unaudited)

	December 31, 2023	June 30, 2024	June 30, 2024
	RMB	RMB	US\$
ASSETS			
Current assets:			
Cash and cash equivalents	25,231	43,534	5,990
Restricted cash	11,503	11,646	1,603
Short-term investments, net	168,670	106,821	14,699
Accounts receivable, net	10,848	11,112	1,529
Amounts due from related parties	1,424	1,396	192
Other current assets, net	12,579	12,757	1,756
Total current assets	230,255	187,266	25,769
Non-current assets:			
Fixed assets, net	27,960	29,154	4,012
Licensed copyrights, net	6,967	6,914	951
Produced content, net	13,377	14,320	1,970
Intangible assets, net	881	812	112
Goodwill	22,586	22,586	3,108
Long-term investments, net	47,957	46,193	6,356
Long-term time deposits and			
held-to-maturity investments	24,666	72,497	9,976
Amounts due from related parties	195	212	29
Deferred tax assets, net	2,100	2,342	322
Operating lease right-of-use assets	10,851	10,919	1,503
Other non-current assets	18,964	22,312	3,071
Total non-current assets	176,504	228,261	31,410
Total assets	406,759	415,527	57,179

	December 31, 2023	June 30, 2024	June 30, 2024
	RMB	RMB	US\$
LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY			
Current liabilities:			
Short-term loans	10,257	12,514	1,722
Accounts payable and accrued liabilities	37,717	37,988	5,227
Customer deposits and deferred revenue	14,627	14,038	1,932
Deferred income	306	291	40
Long-term loans, current portion	2	29	4
Convertible senior notes, current portion	2,802	2,892	398
Notes payable, current portion	6,029	7,986	1,099
Amounts due to related parties	1,603	1,831	252
Operating lease liabilities	3,108	3,196	440
Total current liabilities	76,451	80,765	11,114
Non-current liabilities:			
Deferred income	200	287	39
Deferred revenue	481	520	72
Amounts due to related parties	77	67	9
Long-term loans	14,223	14,859	2,045
Notes payable	34,990	27,860	3,834
Convertible senior notes	8,144	8,408	1,157
Deferred tax liabilities	2,725	2,940	405
Operating lease liabilities	5,040	5,056	696
Other non-current liabilities	1,820	1,827	250
Total non-current liabilities	67,700	61,824	8,507
Total liabilities	144,151	142,589	19,621
Redeemable noncontrolling interests	9,465	10,107	1,391
Equity			
Total Baidu shareholders' equity	243,626	252,769	34,782
Noncontrolling interests	9,517	10,062	1,385
Total equity	253,143	262,831	36,167
Total liabilities, redeemable noncontrolling			
interests, and equity	406,759	415,527	57,179

Baidu, Inc.
Selected Information
(In millions, unaudited)

	Three months ended June 30, 2023 (RMB)						nths end 2024 (RN			ree mon ne 30, 20			Three months ended June 30, 2024 (US\$)			
	Baidu Core	iQIYI	Elim & adj <sup>(2)</sup>	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj <sup>(2)</sup>	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj <sup>(2)</sup>	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj <sup>(2)</sup>	Baidu, Inc.
Total revenues YOY QOQ	26,407	7,802	(153)	34,056	23,803	7,927	(217)	31,513	26,687 1% 12%	<b>7,439</b> (5%) (6%)	(195)	33,931 (0%) 8%	3,672	1,024	(27)	4,669
Costs and expenses: Cost of revenues <sup>(1)</sup> Selling, general and	10,553	5,774	(160)	16,167	9,839	5,631	(179)	15,291	10,888	5,678	(168)	16,398	1,498	781	(22)	2,257
administrative <sup>(1)</sup> Research and	5,344	979	(25)	6,298	4,492	922	(39)	5,375	4,751	970	(21)	5,700	654	133	(3)	784
development <sup>(1)</sup>	5,942	439		6,381	4,934	429		5,363	5,440	449		5,889	<u>748</u>	62		810
<b>Total costs and expenses</b>	21,839	7,192	(185)	28,846	19,265	6,982	(218)	26,029	21,079	7,097	(189)	27,987	2,900	976	(25)	3,851
YOY Cost of revenues Selling, general and administrative Research and development									3% (11%) (8%)	(2%) (1%) 2%		1% (9%) (8%)				
Costs and expenses									(3%)	(1%)		(3%)				
Operating income (loss) YOY QOQ Operating margin	<b>4,568</b> <i>17%</i>	610 8%	32	<b>5,210</b> 15%	<b>4,538</b> <i>19%</i>	<b>945</b> 12%	1	<b>5,484</b> <i>17%</i>	5,608 23% 24% 21%	342 (44%) (64%) 5%	(6)	<b>5,944</b> 14% 8% 18%	772	48	(2)	818
Add: total other income (loss), net Less: income tax	1,603	(234)	_	1,369	1,508	(262)	_	1,246	1,011	(240)	_	771	139	(33)	_	106
expense	1,262	8	_	1,270	866	17	_	883	1,105	26	_	1,131	152	4	_	156
Less: net (loss) income attributable to NCI	(103)	3	199(3)	99	30	11	358(3)	399	52	7	<u>37<sup>(3)</sup></u>	96	7	1	5(3)	13
Net income (loss) attributable to Baidu	<u>5,012</u>	365	(167)	<u>5,210</u>	<u>5,150</u>	655	(357)	5,448	<u>5,462</u>	69	(43)	<u>5,488</u>			(7)	755
YOY QOQ Net margin	19%	5%		15%	22%	8%		17%	9% 6% 20%	(81%) (89%) 1%		5% 1% 16%				

	Three months ended June 30, 2023 (RMB)			Three months ended March 31, 2024 (RMB)					ths ended 24 (RMB)	Three months ended June 30, 2024 (US\$)			
	Baidu Core		Elim & Baidu, adj <sup>(2)</sup> Inc.	Baidu Core	iQIYI	Elim & Baidu, adj <sup>(2)</sup> Inc.	Baidu Core	iQIYI	Elim & Baidu, adj <sup>(2)</sup> Inc.		iQIYI	Elim & Baidu, adj <sup>(2)</sup> Inc.	
Non-GAAP financial measures:													
Operating income (non-GAAP) YOY QOQ Operating margin	6,516	786	7,334	5,586	1,086	6,673	<b>7,005</b> 8% 25%	<b>501</b> (36%) (54%)	<b>7,500</b> 2% 12%		70	1,032	
(non-GAAP)	25%	10%	22%	23%	14%	21%	26%	7%	22%				
Net income attributable to Baidu (non-GAAP) YOY QOQ	,	<b>595</b>	7,998	6,628	844	7,011	<b>7,290</b> (5%) 10%	247 (58%) (71%)	<b>7,396</b> (8% 5%	)	34	1,018	
Net margin (non-GAAP)	29%	8%	23%	28%	11%	22%	27%	3%	22%				
Adjusted EBITDA YOY QOQ Adjusted EBITDA margin	<b>8,229</b> 31%	<b>855</b>	<b>9,116</b> 27%	<b>7,118</b> 30%	1,125 14%	<b>8,244</b> 26%	8,617 5% 21% 32%	536 (37%) (52%) 7%	<b>9,147</b> 0% 11% 27%	,	75	1,259	
(1) Includes share-	based	compe	nsation as foll	ows:									
Cost of revenues Selling, general	160	34	194	76	32	108	117	29	146	16	4	20	
and administrative Research and	356	90	446	353	64	417	292	93	385	40	13	53	
development	1,358	45	1,403	575	43	618	945	36	981	130	5	135	
Total share-based compensation	1,874	169	2,043	1,004	139	1,143	1,354	158	1,512	186	22	208	

<sup>(2)</sup> Relates to intersegment eliminations and adjustments

<sup>(3)</sup> Relates to the net income attributable to iQIYI noncontrolling interests

Baidu, Inc. Condensed Consolidated Statements of Cash Flows (In millions,unaudited)

	Three months ended June 30, 2023 (RMB)			Three months ended March 31, 2024 (RMB)				months 0, 2024 (		Three months ended June 30, 2024 (US\$)			
	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	
Net cash provided by operating activities	9,746	886	10,632	5,284	936	6,220	7,970	409	8,379	1,097	56	1,153	
Net cash provided by (used in) investing activities Net cash provided by	7,309	(421)	6,888	(2,893)	(223)	(3,116)	13,824	337	14,161	1,903	46	1,949	
(used in) financing activities Effect of exchange rate changes on cash, cash equivalents and	1,908	(1,176)	732	2,126	261	2,387	(9,946)	869	(9,077)	(1,369)	120	(1,249)	
restricted cash	<u>496</u>	128	624	154	15	169	66	22	88	9	3	12	
Net increase (decrease) in cash, cash equivalents and													
restricted cash Cash, cash equivalents and restricted cash	19,459	(583)	18,876	4,671	989	5,660	11,914	1,637	13,551	1,640	225	1,865	
At beginning of period At end of period	30,355 49,814	5,665 5,082	36,020 54,896	32,293 36,964	5,281 6,270	37,574 43,234	36,964 48,878	6,270 7,907	43,234 56,785	5,086 6,726	863 1,088	5,949 7,814	
Net cash provided by operating activities	9,746	886	10,632	5,284	936	6,220	7,970	409	8,379	1,097	56	1,153	
Less: Capital expenditures	(2,693)	(13)	(2,706)	(2,016)	(22)	(2,038)	(2,090)	(28)	(2,118)	(287)	(4)	(291)	
Free cash flow	7,053	873	7,926	3,268	914	4,182	5,880	381	6,261	810	52	862	

Note: Baidu excl. iQIYI represents Baidu, Inc. minus iQIYI's consolidated cash flows.

Baidu, Inc. Reconciliations of Non-GAAP Financial Measures to the Nearest Comparable GAAP Measures

(In millions except for per ADS information, unaudited)

	Three months ended June 30, 2023 (RMB)			Three months ended March 31, 2024 (RMB)			<u> </u>			Three months ended June 30, 2024 (US\$)		
	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.
Operating income Add: Share-based compensation	4,568	610	5,210	4,538	945	5,484	5,608	342	5,944	772	48	818
expenses Add: Amortization and impairment of intangible	1,874	169	2,043	1,004	139	1,143	1,354	158	1,512	186	22	208
assets <sup>(1)</sup>	74	7	81	44	2	46	43	1	44	6		6
Operating income (non-GAAP)	6,516	786	7,334	5,586	1,086	6,673	7,005	501	7,500	964	70	1,032
Add: Depreciation of fixed assets	1,713	69	1,782	1,532	39	1,571	1,612	35	1,647	222	5	227
Adjusted EBITDA	8,229	855	9,116	7,118	1,125	8,244	8,617	536	9,147	1,186	75	1,259
Net income attributable to												
Baidu	5,012	365	5,210	5,150	655	5,448	5,462	69	5,488	752	10	755
Add: Share-based compensation expenses	1,872	169	1,949	1,003	139	1,066	1,353	158	1,425	185	22	196
Add: Amortization and impairment of intangible	1,072	10)	1,747	1,003	13)	1,000	1,555	130	1,723	103	22	170
assets <sup>(1)</sup>	61	7	65	42	2	43	41	1	41	6	_	6
Add: Disposal (gain)	(919)	(89)	(959)	(458)		(458)	(30)	_	(30)	(4)	_	(4)
Add: Impairment of long-term	270	155	240	26	71	(0	26	17	2.4	4	2	5
investments Add: Fair value loss (gain) of	270	155	340	36	71	68	26	17	34	4	2	5
long-term investments	1,239	(4)	1,237	725	(23)	714	531	2	531	73	_	73
Add: Reconciling items on equity	1,207	(.)	1,207	, _0	(=0)	,	001	_	001	, ,		, ,
method investments <sup>(2)</sup>	296	(9)	292	280	_	280	83	_	83	11	_	11
Add: Tax effects on non-GAAP												
adjustments <sup>(3)</sup>	(137)	1	(136)	(150)		(150)	(176)		(176)	(24)		(24)
Net income attributable to												
Baidu (non-GAAP)	7,694	595	7,998	6,628	844	7,011	7,290	247	7,396	1,003	34	1,018

	Three months ended June 30, 2023 (RMB)			months 31, 2024			months 0, 2024		Three months ended June 30, 2024 (US\$)			
	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.
Diluted earnings per ADS  Add: Accretion of the redeemable noncontrolling interests  Add: Non-GAAP adjustments to earnings per ADS			14.17			14.91			15.01			2.07
			0.50			0.55			0.57			0.08
			7.88			4.45			5.44			0.74
Diluted earnings per ADS (non-GAAP)			22.55			19.91			21.02			2.89

- (1) This represents amortization and impairment of intangible assets resulting from business combinations.
- (2) This represents Baidu's share of equity method investments for other non-GAAP reconciling items, amortization and impairment of intangible assets not on the investee's books, accretion of their redeemable noncontrolling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per share.
- (3) This represents tax impact of all non-GAAP adjustments.

## Reconciliation between U.S. GAAP and International Financial Reporting Standards

Ernst & Young was engaged by the Company to conduct limited assurance engagement in accordance with International Standards on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" ("ISAE 3000 (Revised)") issued by the International Federation of Accountants ("IFAC") on the 'Reconciliation between U.S. GAAP and International Financial Reporting Standards' as set out on pages 20 to 25 of the 2024 Second Quarter Results (together, the "GAAP Difference Reconciliation").

Ernst & Young's engagement did not involve independent examination of any of the underlying financial information. The work carried out in accordance with ISAE 3000 (Revised) is different in scope from an audit or a review conducted in accordance with International Standards on Auditing or International Standards on Review Engagements issued by the IFAC and consequently, Ernst & Young did not express an audit opinion nor a review conclusion on the GAAP Difference Reconciliation. Ernst & Young's engagement was intended solely for the use of the Directors in connection with the above purpose for this 2024 Second Quarter Results and may not be suitable for another purpose.

The procedures performed by Ernst & Young were based on their professional judgment, having regard to their understanding of the management's process on preparing the GAAP Difference Reconciliation, nature, business performance and financial information of the Company and its subsidiaries ("the Group"). Given the circumstances of the engagement, the procedures performed included:

- (i) Comparing the relevant financial information in the columns "Amounts as reported under U.S. GAAP" as disclosed in the GAAP Difference Reconciliation with the respective line items in the Group's unaudited interim condensed consolidated statement of income for the six months ended June 30, 2024 and the unaudited condensed consolidated balance sheet as at June 30, 2024 (the "Interim Financial Statements") prepared in accordance with the accounting principles generally accepted in the United States of America (the "U.S. GAAP"), as appropriate;
- (ii) Evaluating the assessment made by the board of directors in identifying the differences between the accounting policies in accordance with the U.S. GAAP and the International Financial Reporting Standards (the "IFRSs"), and the evidence supporting the adjustments made in arriving at the "Amounts under IFRSs" as disclosed in the GAAP Difference Reconciliation; and
- (iii) Checking the arithmetic accuracy of the computation of the Group's financial information in the columns "Amounts under IFRSs" as disclosed in the GAAP Difference Reconciliation.

The procedures performed by Ernst & Young in this limited assurance engagement vary in nature and timing from, and are less in extent than for a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed. Accordingly, Ernst & Young do not express a reasonable assurance opinion.

Based on the procedures performed and evidence obtained, Ernst & Young has concluded that nothing has come to their attention that causes them to believe:

- (i) the amounts in the columns "Amounts as reported under U.S. GAAP" as disclosed in the GAAP Difference Reconciliation for the six months ended June 30, 2024 are not, in all material respects, in agreement with the respective line items in the Interim Financial Statements prepared in accordance with the U.S. GAAP;
- (ii) the IFRSs adjustments as disclosed in the GAAP Difference Reconciliation, do not reflect, in all material respects, the different accounting treatments according to the Group's accounting policies in accordance with the U.S. GAAP and the IFRSs of the relevant period; and
- (iii) the computation of the amounts in the columns "Amounts under IFRSs" as disclosed in the GAAP Difference Reconciliation are not arithmetically accurate.

## **Reconciliation of Condensed Consolidated Statements of Income (Extract)**

For t	·ho	civ	month	c and	A I	uno '	20	2023	ŧ
Fort	ine :	SIX	montn	s ena	ea .i	iine .	NI.	2012.1	,

	Amounts as			IF	RS adjustments	s			
	reported	Investments	Investments	Equity		Redeemable			
	under U.S.	in debt	measured at	method	Operating	preferred	Share-based	Convertible	Amounts
	GAAP	securities	fair value	investments	leases	shares	compensation	senior notes	under IFRSs
		$(Note\ (i))$	(Note (ii))	(Note (iii))	$(Note\ (iv))$	$(Note\ (v))$	(Note (vi))	(Note (vii))	
				(R	MB in millions	)			
Cost of revenues	31,319	_	_	_	(63)	_	(87)	_	31,169
Selling, general and administrative	11,887	_	_	_	(46)	_	(50)	_	11,791
Research and development	11,804	_	_	_	(25)	_	(423)	_	11,356
Other income (loss):									
— Interest income	3,863	(950)	_	_	_	_	_	_	2,913
— Interest expense	(1,621)	_	_	_	(208)	_	_	470	(1,359)
— Others, net/Share of losses from									
equity method investments	652	1,185	239	(873)		(368)		(5,067)	(4,232)
Income before income taxes	14,154	235	239	(873)	(74)	(368)	560	(4,597)	9,276
Income taxes	2,463	40	19		(48)	15	15		2,504
Net income	11,691	195	220	(873)	(26)	(383)	545	(4,597)	6,772
Less: net income (loss) attributable to									
noncontrolling interests	656		36	28	3		49	(2,509)	(1,737)
Net income attributable to Baidu, Inc.	11,035	195	184	(901)	(29)	(383)	496	(2,088)	8,509

## **Reconciliation of Condensed Consolidated Statements of Income (Extract)**

For th	e six	months	ended	Inne	30.	2024

	Amounts as			IF	RS adjustments	s			
	reported	Investments	Investments	Equity		Redeemable			
	under U.S.	in debt	measured at	method	Operating	preferred	Share-based	Convertible	Amounts
	GAAP	securities	fair value	investments	leases	shares	compensation	senior notes	under IFRSs
		$(Note\ (i))$	$(Note\ (ii))$	(Note (iii))	$(Note\ (iv))$	$(Note\ (v))$	(Note (vi))	(Note (vii))	
				(R	MB in millions	)			
Cost of revenues	31,689	_	_	_	(139)	_	(24)	_	31,526
Selling, general and administrative	11,075	_	_	_	(5)	_	(92)	_	10,978
Research and development	11,252	_	_	_	(44)	_	(202)	_	11,006
Other income (loss):									
— Interest income	4,084	(1,245)	_	_	_	_	_	_	2,839
— Interest expense	(1,508)	_	_	_	(158)	_	_	461	(1,205)
— Others, net/Share of (losses) income from									
equity method investments	(1,053)	1,110	(286)	3,087		475		217	3,550
Income before income taxes	13,445	(135)	(286)	3,087	30	475	318	678	17,612
Income taxes	2,014	(11)	(102)	(5)	8	(45)			1,859
Net income	11,431	(124)	(184)	3,092	22	520	318	678	15,753
Less: net income attributable to									
noncontrolling interests	495		(94)		(2)	1	16	371	787
Net income attributable to Baidu, Inc.	10,936	(124)	(90)	3,092	24	519	302	307	14,966

## **Reconciliation of Consolidated Balance Sheets (Extract)**

Ac of	Decen	har	31	20	123

	Amounts as			IF	RS adjustment	ts			
	reported under U.S. GAAP	Investments in debt securities	Investments measured at fair value	Equity method investments	Operating leases	Redeemable preferred shares	Share-Based compensation	Convertible senior notes	Amounts under IFRSs
		$(Note\ (i))$	(Note (ii))	(Note (iii))	(Note (iv))	$(Note\ (v))$	(Note (vi))	(Note (vii))	
				(R	MB in millions	s)			
Short-term investments, net	168,670	204	_	_	_	_	_	_	168,874
Long-term investments, net	47,957	_	725	(1,678)	_	_	_	_	47,004
Long-term time deposits and									
held-to-maturity investments	24,666	(44)	_	_	_	_	_	_	24,622
Operating lease right-of-use assets	10,851	_	_	_	(100)	_	_	_	10,751
Deferred tax assets, net	2,100				7		51		2,158
Total assets	406,759	160	725	(1,678)	(93)		51		405,924
Convertible senior notes, current portion	2,802	_	_	_	_	_	_	5,060	7,862
Convertible senior notes, non-current portion	8,144	_	_	_	_	_	_	(4,418)	3,726
Redeemable preferred shares	_	_	_	_	_	9,110	_	_	9,110
Deferred tax liabilities	2,725	42	44	(8)		71			2,874
Total liabilities	144,151	42	44	(8)		9,181		642	154,052
Redeemable noncontrolling interests	9,465	_	_	_	_	(9,465)	_	_	_
Total Baidu, Inc. shareholders' equity	243,626	118	400	(1,670)	(62)	101	51	(291)	242,273
Noncontrolling interests	9,517		281		(31)	183		(351)	9,599
Total equity	253,143	118	681	(1,670)	(93)	284	51	(642)	251,872

## **Reconciliation of Consolidated Balance Sheets (Extract)**

As of June	30,	2024
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	Amounts as			IF	RS adjustment	S			
	reported under U.S. GAAP	Investments in debt securities	Investments measured at fair value	Equity method investments	Operating leases	Redeemable preferred shares	Share-Based compensation	Convertible senior notes	Amounts under IFRSs
		$(Note\ (i))$	(Note (ii))	(Note (iii))	(Note (iv))	$(Note\ (v))$	(Note (vi))	(Note (vii))	
				(R	MB in millions	s)			
Short-term investments, net	106,821	(55)	_	_	_	_	_	_	106,766
Long-term investments, net	46,193	_	447	1,544	_	_	_	_	48,184
Long-term time deposits and									
held-to-maturity investments	72,497	77	_	_	_	_	_	_	72,574
Operating lease right-of-use assets	10,919	_	_	_	(71)	_	_	_	10,848
Deferred tax assets, net	2,342				(1)		51		2,392
Total assets	415,527	22	447	1,544	(72)		51		417,519
Convertible senior notes, current portion	2,892	_	_	_	_	_	_	4,456	7,348
Convertible senior notes, non-current portion	8,408	_	_	_	_	_	_	(4,481)	3,927
Redeemable preferred shares	_	_	_	_	_	8,890	_	_	8,890
Deferred tax liabilities	2,940	31	(58)	(8)		4			2,909
Total liabilities	142,589	31	(58)	(8)		8,894		(25)	151,423
Redeemable noncontrolling interests	10,107	_	_	_	_	(10,107)	_	_	_
Total Baidu, Inc. shareholders' equity	252,769	(9)	292	1,552	(39)	1,028	51	11	255,655
Noncontrolling interests	10,062		213		(33)	185		14	10,441
Total equity	262,831	(9)	505	1,552	(72)	1,213	51	25	266,096

Notes:

#### (i) Investments in debt securities

Under U.S. GAAP, the classification and measurement of debt securities are based on the entity's investment intent. Debt securities that the Group has the positive intent and ability to hold to maturity are classified as held-to-maturity (HTM) securities and stated at amortized cost less allowance for credit losses. Debt securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and measured at fair value through profit or loss. Debt securities that are not classified as trading or as HTM are classified as available-for-sale (AFS) securities and measured at fair value with unrealized gains and losses recorded in other comprehensive income (loss).

Under IFRSs, the classification and measurement of debt instruments, including debt securities, depends on the instrument's contractual cash flow (CCF) characteristics and the business model under which they are managed. The assessment of the CCF determines whether the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Debt securities are measured at amortized cost if they pass the CCF characteristics test and are held with the objective of collecting CCF. Debt securities are measured at fair value through other comprehensive income (loss) if they pass the CCF characteristics test and are held with the objective of both collecting CCF and selling financial assets. Debt securities that are not measured at amortized cost or fair value through other comprehensive income (loss) is measured at fair value through profit or loss. Therefore, adjustments were made to the debt securities that should be classified as fair value through profit or loss because they did not meet CCF under IFRSs.

#### (ii) Investments measured at fair value

Under U.S. GAAP, for equity securities without readily determinable fair value and do not qualify for the net asset value per share practical expedient, the Group elects to use the measurement alternative to measure these investments at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for identical or similar investments of the same issuer, if any.

Available-for-sale debt investments are convertible debt instruments and investments in preferred shares that are currently redeemable at the Group's option. Under U.S. GAAP, these available-for-sale debt investments are measured at fair value. Interest income is recognized in earnings. All other changes in the carrying amount of these debt investments are recognized in other comprehensive income (loss).

Under IFRSs, these investments were classified as financial assets at fair value through profit or loss and measured at fair value with changes in fair value recognized through profit or loss.

#### (iii) Equity method investments

The Group as the investor recorded its share of earnings or losses from its equity method investees in accordance with U.S. GAAP. Under IFRSs, the accounting policies of the equity method investees must be the same as those of the investor. Therefore, adjustments were made to the Group's share of earnings or losses of the investees, from U.S. GAAP to IFRSs, for the IFRS reconciliation.

#### (iv) Operating leases

Under U.S. GAAP, at lease commencement date, the Group classifies a lease as a finance lease or an operating lease. For operating leases, the lease liability is based on the present value of the remaining lease payments using the discount rate determined at lease commencement date, while the right-of-use asset is remeasured at the amount of the lease liability, adjusted for the remaining balance of any lease incentives received cumulative prepaid or accrued rents, unamortized initial direct costs and any impairment. This treatment under US GAAP generally results in expenses being incurred on a straight-line basis over the lease term.

Under IFRSs, all leases are accounted for similar to finance leases under U.S. GAAP where right-of-use assets are generally depreciated on a straight-line basis while lease liabilities are measured under the effective interest method, which results in higher expenses at the beginning of the lease term and lower expenses towards the end of the lease term.

#### (v) Redeemable preferred shares

Under U.S. GAAP, the Group classified the redeemable preferred shares in redeemable noncontrolling interests (mezzanine-equity), in the consolidated balance sheets, initially recorded at fair value, net of issuance costs. The Group elects to use the effective interest method to account for the changes of redemption value over the period from the date of issuance to the earliest redemption date of the preferred shares.

Under IFRSs, these investments were classified as financial liabilities at fair value through profit or loss and measured at fair value with changes in fair value recognized through profit or loss. The amounts of changes in fair value of the redeemable preferred shares that were attributed to changes in credit risk of the redeemable preferred shares were recognized in other comprehensive income (loss).

#### (vi) Share-based compensation

Under U.S. GAAP, the Group elects to recognize share-based compensation using the straight-line method for all share-based awards issued with no performance obligations. Under U.S. GAAP, the Group elects to determine the total fair value of the share options by estimating the value of the option subject to graded vesting as a single award using an average expected life.

Under IFRSs, the accelerated method is required to recognize compensation expense for all employee equity awards granted with graded vesting. Under IFRSs, the total fair value of the share options is required to be determined by estimating the value of each vesting tranche separately using a separate expected life.

#### (vii) Convertible senior notes

Under U.S. GAAP, the convertible debts are measured at amortized cost, with any difference between the initial carrying value and the repayment amount recognized as interest expenses using the effective interest method over the period from the issuance date to the maturity date.

Under IFRSs, the convertible debts were designated as at fair value through profit or loss. The convertible debts were initially recognized at their fair value. Subsequent to initial recognition, changes in fair value of the convertible debts were generally recognized in the profit or loss, except for the portion of change in fair value attributable to changes in credit risk of the convertible debts, which is recognized in other comprehensive income (loss).

Under U.S. GAAP, the classification of the convertible debts as current or non-current is not affected by the holder's option to convert the convertible debts into an equity instrument. Under the amendments to IAS 1 in 2024, the convertible debts are classified as current if the holder has an option to convert the host liability into the Group's own equity instruments at any time before maturity, as the Group does not have the right to defer settlement for at least twelve months from the reporting date. The Group applied the amendments retrospectively as required by the amendments to IAS 1.