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# C&D INTERNATIONAL INVESTMENT GROUP LIMITED 建 發 國 際 投 資 集 團 有 限 公 司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 1908)

# ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2024

#### FINANCIAL HIGHLIGHTS

- For the six months ended 30 June 2024, the Group together with its joint ventures and associates achieved cumulated contracted sales attributable to the shareholders of the Company of approximately RMB50.87 billion with contracted sales GFA attributable to the shareholders of the Company of approximately 2.459 million sq.m., representing a decrease of approximately RMB23.86 billion and approximately 879,000 sq.m., respectively (a decrease of approximately 31.9% and 26.3%, respectively) as compared with the corresponding period of the previous year.
- For the six months ended 30 June 2024, cash collected from development of properties by the Group together with its joint ventures and associates totalled approximately RMB64.7 billion.
- For the six months ended 30 June 2024, the Group's revenue amounted to approximately RMB32,753.30 million, representing an increase of approximately RMB8,394.11 million (or approximately 34.5%) as compared with the corresponding period of the previous year. Revenue from the property development segment amounted to approximately RMB31,010.85 million, representing an increase of approximately RMB8,267.32 million (or approximately 36.4%) as compared with the corresponding period of the previous year.
- For the six months ended 30 June 2024, the profit attributable to the equity holders of the Company amounted to approximately RMB817.07 million, representing a decrease of approximately RMB467.07 million (or approximately 36.4%) as compared with the corresponding period of the previous year.
- The Group's basic earnings per Share was RMB47.30 cents. The Board has resolved not to declare an interim dividend for the Period.

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2024

The board (the "Board") of directors (the "Directors") of C&D International Investment Group Limited (the "Company") is pleased to announce the following unaudited interim consolidated results of the Company and its subsidiaries (together the "Group") for the six months ended 30 June 2024 (the "Period") together with the comparative figures for the corresponding period in 2023 (the "corresponding period of the previous year").

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|  | Notes | For the six<br>months ended<br>30 June 2024<br><i>RMB'000</i><br>(Unaudited) | For the six<br>months ended<br>30 June 2023<br>RMB'000<br>(Unaudited) |
|--|-------|--|---|
| Revenue                                      | 4     | 32,753,303   | 24,359,190  |
| Cost of sales                                |       | (28,850,554)   | (20,644,747)  |
| Gross profit                                 |       | 3,902,749  | 3,714,443   |
| Other income                                 | 5     | 409,133  | 641,886   |
| Loss on changes in fair value of             |       |  |   |
| investment properties                        |       | (1,369)  | (5,752)   |
| Administrative expenses                      |       | (926,748)  | (512,518)   |
| Selling expenses                             |       | (1,436,784)  | (1,420,391)   |
| Reversal of /(provision for) expected credit |       |  |   |
| losses allowance                             |       | 89,892   | (67,622)  |
| Finance costs                                | 6     | (266,707)  | (372,778)   |
| Share of profit/(loss) of associates         |       | 254,639  | (61,694)  |
| Share of loss of joint ventures              |       | (17,111)   | (24,090)  |
| Profit before income tax                     | 7     | 2,007,694  | 1,891,484   |
| Income tax expense                           | 8     | (571,216)  | (469,631)   |
| Profit for the period                        |       | 1,436,478  | 1,421,853   |

|  | Notes | For the six<br>months ended<br>30 June 2024<br><i>RMB'000</i><br>(Unaudited) | For the six<br>months ended<br>30 June 2023<br>RMB'000<br>(Unaudited) |
|--|-------|--|---|
| Other comprehensive income                                     |       |  |   |
| Items that may be reclassified subsequently to profit or loss: |       |  |   |
| Currency translation differences                               |       | (27,737)   | (43,230)  |
| Total comprehensive income for the period                      |       | 1,408,741  | 1,378,623   |
| Profit for the period attributable to:                         |       |  |   |
| — Equity holders of the Company                                |       | 817,068  | 1,284,140   |
| — Non-controlling interests                                    |       | 619,410  | 137,713   |
|  |       | 1,436,478  | 1,421,853   |
| Total comprehensive income for the period attributable to:     |       |  |   |
| — Equity holders of the Company                                |       | 789,331  | 1,219,964   |
| <ul> <li>Non-controlling interests</li> </ul>                  |       | 619,410  | 158,659   |
|  |       | 1,408,741  | 1,378,623   |
| Earnings per share for profit attributable                     |       |  |   |
| to the equity holders of the Company                           | 10    |  |   |
| — Basic (RMB cents)  |       | 47.30  | 80.09   |
| — Diluted (RMB cents)  |       | 42.95  | 74.40   |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  |       | As at       | As at       |
|--|-------|-------------|-------------|
|  |       | 30 June     | 31 December |
|  |       | 2024        | 2023        |
|  | Notes | RMB'000     | RMB'000     |
|  |       | (Unaudited) | (Audited)   |
| ASSETS AND LIABILITIES                           |       |             |             |
| Non-current assets                               |       |             |             |
| Property, plant and equipment                    |       | 409,068     | 390,972     |
| Right-of-use assets                              |       | 336,755     | 355,773     |
| Investment properties                            | 11    | 1,666,904   | 1,668,273   |
| Intangible assets                                |       | 728,281     | 732,830     |
| Interests in associates                          |       | 19,147,610  | 18,979,601  |
| Interests in joint ventures                      |       | 6,638,408   | 6,654,509   |
| Other financial assets                           | 12    | 116,538     | 115,538     |
| Deposits for acquisition of land                 |       | 64,166      | 64,166      |
| Deferred tax assets                              |       | 7,654,357   | 7,055,412   |
|  |       | 36,762,087  | 36,017,074  |
| Current assets                                   |       |             |             |
| Inventories of properties, other inventories     |       |             |             |
| and other contract costs                         | 13    |             |             |
| <ul> <li>Properties under development</li> </ul> |       | 277,226,201 | 254,715,815 |
| — Properties held for sale                       |       | 17,730,596  | 14,559,515  |
| <ul><li>Other inventories</li></ul>              |       | 137,230     | 55,321      |
| <ul><li>Other contract costs</li></ul>           |       | 2,160,756   | 1,591,877   |
| Contract assets                                  |       | 286,103     | 259,915     |
| Trade and other receivables                      | 14    | 12,970,872  | 11,454,706  |
| Amounts due from non-controlling interests       | 17    | 46,864,601  | 41,828,357  |
| Other financial assets                           | 12    | _           | 1,000       |
| Deposits for acquisition of land                 |       | 9,066,937   | 6,712,005   |
| Prepaid taxes                                    |       | 6,757,222   | 5,920,609   |
| Cash at banks and on hand                        | 15    | 49,217,544  | 54,161,319  |
|  |       | 422,418,062 | 391,260,439 |
| Total assets                                     |       | 459,180,149 | 427,277,513 |

|  | Notes | As at 30 June 2024 RMB'000 (Unaudited) | As at<br>31 December<br>2023<br><i>RMB'000</i><br>(Audited) |
|--|-------|--|---|
| Current liabilities Trade and other payables   | 16    | 31,298,293                             | 34,164,477  |
| Contract liabilities   | 10    | 213,299,145                            | 190,922,483   |
| Amounts due to related companies   | 17    | 19,035,751                             | 18,918,766  |
| Amounts due to non-controlling interests   | 17    | 5,758,814                              | 6,181,704   |
| Interest-bearing borrowings  | 18    | 5,372,496                              | 5,922,005   |
| Income tax liabilities   |       | 3,340,078                              | 4,670,639   |
| Lease liabilities  |       | 59,560                                 | 80,388  |
|  |       | 278,164,137                            | 260,860,462   |
| Net current assets   |       | 144,253,925                            | 130,399,977   |
| Total assets less current liabilities  |       | 181,016,012                            | 166,417,051   |
| Non-current liabilities  |       |  |   |
| Loans from intermediate holding company  | 17    | 53,815,400                             | 47,829,395  |
| Lease liabilities  | 1.0   | 151,641                                | 136,171   |
| Interest-bearing borrowings  | 18    | 29,542,577                             | 26,154,283  |
| Deferred tax liabilities   |       | 1,359,283                              | 1,358,333   |
|  |       | 84,868,901                             | 75,478,182  |
| Total liabilities  |       | 363,033,038                            | 336,338,644   |
| Net assets   |       | 96,147,111                             | 90,938,869  |
| EQUITY   |       |  |   |
| Share capital  | 19    | 163,148                                | 163,148   |
| Reserves   |       | 21,688,338                             | 21,293,331  |
|  |       |  |   |
| Equity attributable to the equity holders of the Company Equity attributable to the subscriber |       | 21,851,486                             | 21,456,479  |
| of the perpetual loan  |       | 12,000,000                             | 12,000,000  |
| <b>Equity attributable to owners of the parent</b>   |       | 33,851,486                             | 33,456,479  |
| Non-controlling interests  |       | 62,295,625                             | 57,482,390  |
| Total equity   |       | 96,147,111                             | 90,938,869  |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

For the six months ended 30 June 2024

#### 1. GENERAL INFORMATION

The Company's functional currency is Hong Kong Dollars ("HK\$"). However, the interim condensed consolidated financial information for the six months ended 30 June 2024 (the "Interim Financial Information") is presented in Renminbi ("RMB"), as the Directors of the Company consider that RMB is the functional currency of the primary economic environment in which most of the Group's transactions are denominated and settled in and this presentation is more useful for its existing and potential investors. The Interim Financial Information is presented in thousands of RMB ("RMB'000"), unless otherwise stated.

Well Land International Limited ("Well Land") is the Company's immediate holding company which was incorporated in the British Virgin Islands ("BVI") with limited liability; C&D Real Estate Corporation Limited\* (建發房地產集團有限公司) ("C&D Real Estate") which was incorporated in the People's Republic of China (the "PRC" or "China") with limited liability is the Company's intermediate holding company and Xiamen C&D Corporation Limited\* (廈門建發集團有限公司) ("Xiamen C&D") which was incorporated in the PRC with limited liability is the Company's ultimate holding company.

#### **BASIS OF PREPARATION**

The Interim Financial Information is prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as the applicable disclosure requirements of Appendix D2 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The Interim Financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2023.

# ADOPTION OF NEW AND AMENDED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

New and amended HKFRSs that are effective for annual periods beginning on or after 1 January 2024

The accounting policies and methods of computation used in the preparation of the Interim Financial Report are consistent with those used in the annual financial statements for the year ended 31 December 2023, except for the adoption of the following new and amended HKFRSs effective as of 1 January 2024. The Group has not early adopted any other standard, interpretation or amendment that has been issued but not yet effective.

Amendment to HKFRS 16 Lease Liability in a Sale and Leaseback Amendments to HKAS 1

Classification of Liabilities as Current or Non-current and related amendments to Hong Kong Interpretation 5

Amendments to HKAS 1 Non-current Liabilities with Covenants

Amendments to HKAS 7 Supplier Finance Arrangements and HKFRS 7

# 3. ADOPTION OF NEW AND AMENDED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

The adoption of the new and amended HKFRSs had no material impact on how the results and financial position for the current and prior periods have been prepared and presented.

#### HKFRSs in issued but not yet effective

At the date of authorisation of this Interim Financial Report, certain new and amended HKFRSs have been published but are not yet effective, and have not been adopted early by the Group.

Amendments to HKFRS 10 Sale or contribution of assets between an investor and

and HKAS 28 its associate or Joint Venture<sup>2</sup>

Amendments to HKAS 21 Lack of exchangeability<sup>1</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2025

<sup>2</sup> Effective date not yet determined

The Group is in the process of making an assessment of what the impact of these developments is expected to be in the Period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the Group's consolidated financial statements.

#### 4. REVENUE AND SEGMENT INFORMATION

The Group determines its operating segment based on the reports reviewed by the chief operating decision-maker that are used to make strategic decisions. The chief operating decision-maker has been identified as the Company's executive directors.

The Group is principally engaged in the businesses of property development and property management and other related services. The property development and property management and other related services businesses have been identified as a single segment on the basis for internal management reports that are regularly reviewed by the chief operating decision-maker. No separate analysis is presented.

As the chief operating decision-maker of the Company considers that most of the Group's revenue and results are attributable to the market in the PRC, and the Group's assets are substantially located inside the PRC, no geographical information is presented.

For the six months ended 30 June 2024 and 2023, none of customers contributed 10% or more of the Group's revenue.

# 4. REVENUE AND SEGMENT INFORMATION (Continued)

An analysis of the Group's revenue is as follows:

|   | For the six months ended 30 June |             |
|---|----------------------------------|-------------|
|   | 2024                             | 2023        |
|   | RMB'000                          | RMB'000     |
|   | (Unaudited)                      | (Unaudited) |
| Property development                                  | 31,010,852                       | 22,743,526  |
| Property management and other related services (Note) | 1,742,451                        | 1,615,664   |
|   | 32,753,303                       | 24,359,190  |

Note: The balance mainly comprises revenue from property management services of RMB1,036,916,000 (corresponding period of the previous year: RMB907,342,000), revenue from construction management service and entrusted construction services of RMB403,397,000 (corresponding period of the previous year: RMB454,187,000) and rental income from property leasing of RMB39,753,000 (corresponding period of the previous year: RMB36,735,000) of which rental income does not fall within the scope of HKFRS 15.

Disaggregation of revenue is as follows:

|                               | For the six months ended 30 June |             |
|-------------------------------|----------------------------------|-------------|
|                               | 2024                             | 2023        |
|                               | RMB'000                          | RMB'000     |
|                               | (Unaudited)                      | (Unaudited) |
| Timing of revenue recognition |                                  |             |
| — A point in time             | 31,121,612                       | 22,855,375  |
| — Over time                   | 1,631,691                        | 1,503,815   |
|                               | 32,753,303                       | 24,359,190  |

# 5. OTHER INCOME

|   | For the six months ended |             |
|---|--------------------------|-------------|
|   | 30 Ju                    | ne          |
|   | 2024                     | 2023        |
|   | RMB'000                  | RMB'000     |
|   | (Unaudited)              | (Unaudited) |
| Interest income from:   |                          |             |
| — banks   | 318,965                  | 520,769     |
| — loans to associates   | 20,080                   | 27,935      |
| — loans to joint ventures   | 11,261                   | 18,882      |
| — others  | 4,849                    | 6,743       |
|   | 355,155                  | 574,329     |
| Compensation income   | 16,492                   | 25,778      |
| Government grants   | 11,246                   | 11,457      |
| Gain on changes in fair value of financial assets measured at FVTPL | 1,000                    | 12,318      |
| Sundry income   | 25,240                   | 18,004      |
|   | 409,133                  | 641,886     |

# 6. FINANCE COSTS

|   | For the six months ended 30 June |             |
|---|----------------------------------|-------------|
|   | 2024                             | 2023        |
|   | RMB'000                          | RMB'000     |
|   | (Unaudited)                      | (Unaudited) |
| Interest charges on:                                    |                                  |             |
| Bank borrowings   | 872,978                          | 999,187     |
| Loans from intermediate holding company                 | 658,252                          | 796,379     |
| Amounts due to non-controlling shareholders             | 37,052                           | 127,005     |
| Amounts due to associates                               | 16,077                           | 121,379     |
| Amounts due to joint ventures                           | 3,742                            | _           |
| Significant financing component of contract liabilities | 2,509,394                        | 3,671,414   |
| Finance charges on lease liabilities                    | 2,828                            | 2,895       |
| Total borrowing costs                                   | 4,100,323                        | 5,718,259   |
| Less: Interest capitalised                              | (3,833,616)                      | (5,345,481) |
|   | 266,707                          | 372,778     |

Borrowing costs have been capitalised at various applicable rates ranging from 1.30% to 10.00% per annum (corresponding period of the previous year: 1.40% to 10.00% per annum).

# 7. PROFIT BEFORE INCOME TAX

Profit before income tax is arrived at after charging/(crediting):

|  | For the six months ended |             |
|--|--------------------------|-------------|
|  | 30 June                  |             |
|  | 2024                     | 2023        |
|  | RMB'000                  | RMB'000     |
|  | (Unaudited)              | (Unaudited) |
| Auditor's remuneration   | _                        | _           |
| Cost of properties sold  | 27,441,170               | 19,661,380  |
| Depreciation:  |                          |             |
| — Owned assets   | 16,294                   | 12,006      |
| — Right-of-use assets  | 36,766                   | 31,569      |
| (Reversal of)/provision for the expected credit loss ("ECL")     |                          |             |
| allowance on loans to associates and joint ventures              | (65,225)                 | 50,589      |
| (Reversal of)/provision for ECL allowance on trade               |                          |             |
| and other receivables  | (29,753)                 | 3,963       |
| Provision for ECL allowance on amounts                           |                          |             |
| due from non-controlling interests                               | 5,086                    | 13,070      |
| Net foreign exchange (gains)/losses                              | (2,837)                  | 100         |
| Lease charges of short leases                                    | 13,281                   | 14,364      |
| Outgoings in respect of investment properties that               |                          |             |
| generated rental income  | 3,797                    | 2,534       |
| Provision for inventories of properties and other contract costs | 284,937                  | 72,271      |

# 8. INCOME TAX EXPENSE

|  | For the six months ended 30 June      |  |
|--|---------------------------------------|--|
|  | 2024<br><i>RMB'000</i><br>(Unaudited) | 2023<br><i>RMB</i> '000<br>(Unaudited) |
| Current income tax PRC corporate income tax ("CIT") — The period PRC land appreciation tax ("LAT") | 1,009,099<br>160,112                  | 2,418,680<br>31,352                    |
|  | 1,169,211                             | 2,450,032                              |
| Deferred tax   | (597,995)                             | (1,980,401)                            |
| Total income tax expense   | 571,216                               | 469,631                                |

# 8. INCOME TAX EXPENSE (Continued)

Notes:

# (a) Hong Kong profits tax

No Hong Kong profits tax has been provided as the Group did not derive any assessable profit arising in Hong Kong during the six months ended 30 June 2024 and 2023.

#### (b) PRC CIT

The income tax provision of the Group in respect of operations in the PRC has been calculated at the applicable tax rate on the estimated assessable profits for the Period, based on the existing legislation, interpretations and practices in respect thereof.

PRC CIT has been provided on the estimated assessable profits of subsidiaries operating in the PRC at 25% for the six months ended 30 June 2024 and 2023.

#### (c) PRC LAT

Under the Provisional Rules on LAT Implementation Rules of the PRC implemented on 27 January 1995, all gains from the sales or transfer of land use rights, buildings and their attached facilities in the PRC are subject to LAT at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sale of properties less deductible expenditures including cost of land use rights, borrowing costs, additional tax and all property development expenditures. There are certain exemptions available for the sale of ordinary residential properties if the appreciation values do not exceed 20% of the total deductible items (as defined in the relevant PRC tax laws). Sales of commercial properties are not eligible for such an exemption.

### (d) PRC withholding income tax

Pursuant to the Detailed Implementation Regulations for implementation of the new CIT Law issued on 6 December 2007, a 10% withholding income tax shall be levied on the dividends remitted by the companies established in the PRC to their foreign investors starting from 1 January 2008. Dividends coming from the profits generated by the PRC companies after 1 January 2008 shall be subject to this withholding income tax.

#### (e) Cayman Islands corporate tax

Pursuant to the rules and regulations of Cayman Islands, the Group is not subject to any corporate tax in Cayman Islands for the six months ended 30 June 2024 and 2023.

#### (f) BVI profits tax

Pursuant to the rules and regulations of the BVI, the Group is not subject to any income tax in the BVI for the six months ended 30 June 2024 and 2023.

# 9. DIVIDEND

The Board has resolved not to declare an interim dividend for the Period (corresponding period of the previous year: Nil).

# 10. EARNINGS PER SHARE

# (A) Basic earnings per share

Basic earnings per share is calculated by dividing the profit for the period attributable to the equity holders of the Company by the weighted average number of ordinary shares in issue during the Period.

|   | For the six months ended |             |
|---|--------------------------|-------------|
|   | 30 Ju                    | ne          |
|   | 2024                     | 2023        |
|   | RMB'000                  | RMB'000     |
|   | (Unaudited)              | (Unaudited) |
| Profit for the purpose of basic earnings per share:         |                          |             |
| Profit for the period attributable to the equity holders of |                          |             |
| the Company   | 817,068                  | 1,284,140   |
| Weighted average number of ordinary shares in issue         |                          |             |
| during the Period (thousands)                               | 1,727,565                | 1,603,366   |
| Earnings per share (expressed in RMB cents per share)       | 47.30                    | 80.09       |

# 10. EARNINGS PER SHARE (Continued)

# (B) Diluted earnings per share

The restricted shares granted by the Company have potential dilutive effect on earnings per share. Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding by the assumption of the conversion of all potential dilutive ordinary shares arising from restricted shares granted by the Company (collectively forming the denominator for computing the diluted earnings per share). In addition, the profit attributable to equity holders of the Company (numerator) has been adjusted by the effect of the restricted shares granted by the Company's non-wholly owned subsidiary.

|  | For the six months ended 30 June      |                                       |
|--|---------------------------------------|---------------------------------------|
|  | 2024<br><i>RMB'000</i><br>(Unaudited) | 2023<br><i>RMB'000</i><br>(Unaudited) |
| Earnings  Profit for the period attributable to the equity holders   | 017 070                               | 1 204 140                             |
| of the Company Dilution effect arising from restricted shares issued by non-wholly owned subsidiary                  | (3,255)                               | (1,681)                               |
| Profit attributable to equity holders of the Company for the calculation of diluted earnings per share               | 813,813                               | 1,282,459                             |
| Shares Weighted average number of ordinary shares in issue (thousands) Adjustments for restricted shares (thousands) | 1,727,565<br>167,426                  | 1,603,366<br>120,386                  |
| Weighted average number of ordinary shares for the calculation of diluted earnings per share (thousands)             | 1,894,991                             | 1,723,752                             |
| Earnings per share (expressed in RMB cents per share)  | 42.95                                 | 74.40                                 |

#### 11. INVESTMENT PROPERTIES

Movements of the carrying amounts presented in the consolidated statement of financial position can be summarised as follows:

|   | As at 30 June 2024 <i>RMB'000</i> (Unaudited) | As at<br>31 December<br>2023<br><i>RMB'000</i><br>(Audited) |
|---|---|---|
| Carrying amount at 1 January Change in fair value of investment properties Subsequent expenditures Transfers from inventories of properties | 1,668,273<br>(1,369)<br>-                     | 1,308,134<br>(51,776)<br>578<br>411,337                     |
| Carrying amount at 30 June 2024/31 December 2023  | 1,666,904                                     | 1,668,273   |

As at 30 June 2024, the investment properties with a fair value of RMB627,000,000 (as at 31 December 2023: RMB630,000,000) have been pledged to banks to secure the Group's bank borrowings. Details of the secured bank borrowings are set out in Note 18.

The analysis of the net carrying amounts of investment properties according to lease periods is as follows:

|                                  | As at       | As at       |
|----------------------------------|-------------|-------------|
|                                  | 30 June     | 31 December |
|                                  | 2024        | 2023        |
|                                  | RMB'000     | RMB'000     |
|                                  | (Unaudited) | (Audited)   |
| In PRC:                          |             |             |
| Leases of between 10 to 50 years | 1,666,904   | 1,668,273   |

#### Valuation process and methodologies

Investment properties were valued at 30 June 2024 and 31 December 2023 by independent professional qualified valuers, Cushman & Wakefield International Property Advisers (Guangzhou) Co., Ltd. and Xiamen Academic Practice Valuer Co., Ltd., who have the relevant experience in the location and category of properties being valued. There was no change to the valuation techniques during the Period.

Discussions of valuation processes and results are held between management and the valuers on a semi-annual basis, in line with the Group's interim and annual reporting dates.

# 11. INVESTMENT PROPERTIES (Continued)

#### Fair value hierarchy

Fair value adjustment of investment properties is recognised in the line item "Loss on changes in fair value of investment properties" on the face of the consolidated statement of profit or loss and other comprehensive income.

The following table shows the Group's investment properties measured at fair value in the consolidated statement of financial position on a recurring basis, categorised into three levels of a fair value hierarchy. The levels are based on the observability of significant inputs to the measurements, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

As at 30 June 2024 and 31 December 2023, all of the Group's investment properties were within level 3 of the fair value hierarchy as the valuation was arrived at by reference to certain significant unobservable inputs. There were no transfers into or out of Level 3 during the Period (2023: Nil)

The fair value of investment properties is determined using the direct capitalisation method by capitalising the rental income derived from the existing tenancies with due provision for the reversionary income potential of the properties. The fair value measurement is positively correlated to the market monthly rental rate and factors adjustment, and negatively correlated to capitalisation rate.

|  | Valuation techniques         | Significant unobservable inputs   | Ran                | ge                     |
|--|------------------------------|---|--------------------|------------------------|
|  |                              |   | As at 30 June 2024 | As at 31 December 2023 |
| Investment properties<br>(Nanning District)  | Direct capitalisation method | Market monthly rental rate taking into account of individual factors such as location, environment, age, accessibility, floor, size, etc. (RMB/sq.m.) | 36–1,920           | 40–2,101               |
|  |                              | Capitalisation rate of reversionary income  | 3.5%-7.0%          | 3.5%-7.0%              |
| Investment properties<br>(Shanghai District) | Direct capitalisation method | Market monthly rental rate taking into account of individual factors such as location, environment, age, accessibility, floor, size, etc. (RMB/sq.m.) | 228–507            | 541–598                |
|  |                              | Capitalisation rate of reversionary income  | 5.5%-6.0%          | 5.50%-6.00%            |

# 11. INVESTMENT PROPERTIES (Continued)

# Fair value hierarchy (Continued)

|   | Valuation techniques       | Significant unobservable inputs   | Ran                | ge                     |
|---|----------------------------|---|--------------------|------------------------|
|   | ·                          |   | As at 30 June 2024 | As at 31 December 2023 |
| Investment properties<br>(Suzhou District)  | Market comparison approach | Market price (RMB/sq.m.)  | 28,800             | 29,000                 |
|   |                            | Premium on location, environment, age, accessibility, floor, size, etc. of the properties.  | 4.0%               | 4.5%                   |
| Investment properties<br>(Fuzhou District)  | Income approach            | Market monthly rental rate taking into account of individual factors such as location, environment, age, accessibility, floor, size, etc. (RMB/sq.m.) | 47                 | 47                     |
|   |                            | Discount rate   | 5.5%               | 5.5%                   |
| Investment properties<br>(Chengdu District) | Income approach            | Market monthly rental rate taking into account of individual factors such as location, environment, age, accessibility, floor, size, etc. (RMB/sq.m.) | 44                 | 40                     |
|   |                            | Discount rate   | 5.0%               | 5.0%                   |
| Investment properties<br>(Putian District)  | Income approach            | Market monthly rental rate taking into account of individual factors such as location, environment, age, accessibility, floor, size, etc. (RMB/sq.m.) | 28                 | 29                     |
|   |                            | Discount rate   | 5.5%               | 5.5%                   |

# 12. OTHER FINANCIAL ASSETS

|  | As at 30 June 2024 <i>RMB'000</i> | As at 31 December 2023 <i>RMB'000</i> |
|--|-----------------------------------|---------------------------------------|
|  | (Unaudited)                       | (Audited)                             |
| Other current financial assets: Financial assets measured at fair value through profit or loss Subordinated tranche securities $(Note\ (i))$ |                                   | 1,000                                 |
| Other non-current financial assets:  |                                   |                                       |
| Financial assets measured at fair value through profit or loss<br>Unlisted equity securities   | 116,538                           | 115,538                               |

# Note:

<sup>(</sup>i) As at 31 December 2023, the amount comprises one non-tradable subordinated tranche securities, which have no fixed coupon rate and an entitlement to residual returns upon maturity, with the maturity date on 28 June 2024.

# 13. INVENTORIES OF PROPERTIES, OTHER INVENTORIES AND OTHER CONTRACT COSTS

|   | As at       | As at       |
|---|-------------|-------------|
|   | 30 June     | 31 December |
|   | 2024        | 2023        |
|   | RMB'000     | RMB'000     |
|   | (Unaudited) | (Audited)   |
| Inventories of properties               |             |             |
| Properties under development (Note (a)) | 277,226,201 | 254,715,815 |
| Properties held for sale (Note (a))     | 17,730,596  | 14,559,515  |
|   | 294,956,797 | 269,275,330 |
| Other inventories                       | 137,230     | 55,321      |
| Other contract costs (Note (b))         | 2,160,756   | 1,591,877   |
|   | 297,254,783 | 270,922,528 |
| Inventories of properties               | 298,755,712 | 273,681,528 |
| Less: Provision for inventories         | (3,798,915) | (4,406,198) |
|   | 294,956,797 | 269,275,330 |

Notes:

# (a) Inventories of properties

The properties under development and properties held for sale are all located in the PRC. The relevant land use rights are on lease of 40 to 70 years.

As at 30 June 2024, properties under development with carrying amount of RMB46,390,078,000 (31 December 2023: RMB43,975,355,000) have been pledged to banks to secure the Group's bank borrowings. Details of the secured bank borrowings are set out in note 18.

### (b) Other contract costs

Contract costs capitalised relate to the incremental sales commissions paid to property agents whose selling activities resulted in customers entering into sale and purchase agreements for the Group's properties which are still under construction at the announcement date. Contract costs are recognised as part of "Selling expenses" in the consolidated statement of profit or loss and other comprehensive income in the period in which revenue from the related property sales is recognised. The amount of capitalised costs recognised in profit or loss during the Period was RMB356,177,000. There was no impairment in relation to the costs capitalised during the Period.

# 14. TRADE AND OTHER RECEIVABLES

|                                       | As at 30 June 2024 <i>RMB'000</i> (Unaudited) | As at<br>31 December<br>2023<br><i>RMB'000</i><br>(Audited) |
|---------------------------------------|---|---|
| Trade receivables (Note (a))          |   |   |
| From third parties                    | 1,840,155                                     | 2,727,964   |
| From related parties                  | 21,823  | 23,854  |
| Less: Loss allowance                  | (162,047)                                     | (193,563)   |
|                                       | 1,699,931                                     | 2,558,255   |
| Other receivables                     |   |   |
| Deposits (Note (b))                   | 2,601,789                                     | 1,593,541   |
| Prepayment                            | 185,745                                       | 121,276   |
| Other receivables                     | 875,531                                       | 997,144   |
| Payments on behalf of property owners | 37,059  | 35,267  |
| Value-added-tax receivables           | 7,641,164                                     | 6,217,807   |
|                                       | 11,341,288                                    | 8,965,035   |
| Less: Loss allowance                  | (70,347)                                      | (68,584)  |
|                                       | 11,270,941                                    | 8,896,451   |
|                                       | 12,970,872                                    | 11,454,706  |

# 14. TRADE AND OTHER RECEIVABLES (Continued)

(a) Trade receivables mainly arose from property development, property management and other related services. Trade receivables were settled in accordance with the terms stipulated in the property sale and purchase agreements or service agreements.

Based on the invoice dates, the ageing analysis of the trade receivables, net of loss allowance, is as follows:

|  | As at 30 June 2024 <i>RMB'000</i> (Unaudited) | As at<br>31 December<br>2023<br><i>RMB'000</i><br>(Audited) |
|--|---|---|
| 0–30 days  | 443,336                                       | 1,606,463   |
| 31–90 days   | 150,868                                       | 239,289   |
| 91–180 days  | 172,739                                       | 82,008  |
| 181–365 days   | 513,373                                       | 247,256   |
| Over 1 year  | 419,615                                       | 383,239   |
|  | 1,699,931                                     | 2,558,255   |
| Movements of the Group's loss allowance on trade receivables a | re as follows:                                |   |
|  | As at   | As at   |
|  | 30 June                                       | 31 December   |
|  | 2024  | 2023  |
|  | RMB'000                                       | RMB'000   |
|  | (Unaudited)                                   | (Audited)   |
| Balance at 1 January   | 193,563                                       | 79,406  |
| ECL allowances recognised during the period/the year           | (31,516)                                      | 114,157   |
| Balance at 30 June 2024/31 December 2023                       | 162,047                                       | 193,563   |
| Movements of the Group's loss allowance on other receivables a | re as follows:                                |   |
|  | As at   | As at   |
|  | 30 June                                       | 31 December   |
|  | 2024  | 2023  |
|  | RMB'000                                       | RMB'000   |
|  | (Unaudited)                                   | (Audited)   |
| Balance at 1 January   | 68,584  | 53,326  |
| ECL allowances recognised during the period/the year           | 1,763   | 15,258  |
| Balance at 30 June 2024/31 December 2023                       | 70,347  | 68,584  |

At each reporting date, the Group reviews receivables for evidence of impairment on both individual and collective basis. For the six months ended 30 June 2024, the Group has made (reversal of) provision for ECL allowances for trade receivables and other receivables of approximately RMB(31,561,000) and RMB1,763,000 (for the year ended 31 December 2023: RMB114,157,000 and RMB15,258,000) respectively.

# 14. TRADE AND OTHER RECEIVABLES (Continued)

- (b) Deposits mainly included rental deposits, utilities deposits, deposits for construction work, miscellaneous project-related deposits.
- (c) The Group had entered into several contractual arrangements with independent third parties in respect of the proposed acquisitions of equity interests in certain PRC entities, which own land use rights and/or property development projects in the PRC.
- (d) The directors of the Group considered that the fair values of trade and other receivables are not materially different from their carrying amounts because these amounts have short maturity periods on their inception.

#### 15. CASH AT BANKS AND ON HAND

| As at       | As at   |
|-------------|---|
| 30 June     | 31 December   |
| 2024        | 2023  |
| RMB'000     | RMB'000   |
| (Unaudited) | (Audited)   |
| 46,255,626  | 51,119,518  |
| 2,961,918   | 3,041,801   |
| 49,217,544  | 54,161,319  |
|             | 30 June<br>2024<br><i>RMB'000</i><br>(Unaudited)<br>46,255,626<br>2,961,918 |

Bank balances of RMB48,336,711,000 (31 December 2023: approximately RMB53,467,918,000) are denominated in RMB placed with banks in the PRC. RMB is not a freely convertible currency. Under the PRC's Foreign Exchange Control Regulations and Administration of Settlement and Sales and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for foreign currencies through banks that are authorised to conduct foreign exchange business.

Restricted bank deposits represented security deposits for construction of pre-sale properties mainly denominated in RMB placed in designated accounts. In accordance with relevant government requirements, certain property development companies of the Group are required to place in designated bank accounts certain amount of pre-sale proceeds as security deposits for the construction of the related properties. The deposits can only be used for payments for construction costs of the relevant properties when approval from related government authority is obtained. Such security deposits will be released upon completion of construction of the related properties.

# 16. TRADE AND OTHER PAYABLES

|   | As at       | As at       |
|---|-------------|-------------|
|   | 30 June     | 31 December |
|   | 2024        | 2023        |
|   | RMB'000     | RMB'000     |
|   | (Unaudited) | (Audited)   |
| Trade payables                                | 25,211,637  | 26,851,284  |
| Other payables                                |             |             |
| Receipts in advance and other payables        | 110,200     | 310,298     |
| Interest payable                              | 20,583      | 28,376      |
| Salaries payable                              | 435,189     | 1,059,912   |
| Value-added-tax payable                       | 387,997     | 798,083     |
| Deposits received                             | 994,539     | 936,436     |
| Accrued expenses                              | 1,490,880   | 1,982,387   |
| Collection and payment on behalf of others    | 709,177     | 928,401     |
| Payable for restricted share incentive scheme | 1,269,829   | 1,269,300   |
| Dividends payables                            | 668,262     |             |
| -   | 6,086,656   | 7,313,193   |
| _   | 31,298,293  | 34,164,477  |

# Notes:

(a) The credit terms of trade payables vary according to the terms agreed with different suppliers. Included in trade payables are trade creditors with the following aging analysis, based on invoice dates, as at the end of the Period:

|              | As at       | As at       |
|--------------|-------------|-------------|
|              | 30 June     | 31 December |
|              | 2024        | 2023        |
|              | RMB'000     | RMB'000     |
|              | (Unaudited) | (Audited)   |
| 0-30 days    | 9,339,989   | 10,674,788  |
| 31–60 days   | 3,460,594   | 2,824,192   |
| 61–90 days   | 1,721,485   | 1,952,943   |
| Over 90 days | 10,689,569  | 11,399,361  |
|              | 25,211,637  | 26,851,284  |

- (b) The carrying values of trade and other payables are considered to be reasonable approximation of their fair values.
- (c) Accrued expenses mainly include selling and marketing expenses.

# 17. AMOUNTS DUE FROM/(TO) RELATED COMPANIES/NON-CONTROLLING INTERESTS/LOANS FROM INTERMEDIATE HOLDING COMPANY

|  | As at       | As at       |
|--|-------------|-------------|
|  | 30 June     | 31 December |
|  | 2024        | 2023        |
|  | RMB'000     | RMB'000     |
|  | (Unaudited) | (Audited)   |
|  |             |             |
| Amounts due from non-controlling interests | 46,911,512  | 41,870,182  |
| Less: Loss allowance                       | (46,911)    | (41,825)    |
|  | 46.064.604  | 44.000.055  |
|  | 46,864,601  | 41,828,357  |
|  |             |             |
|  | As at       | As at       |
|  | 30 June     | 31 December |
|  | 2024        | 2023        |
|  | RMB'000     | RMB'000     |
|  | (Unaudited) | (Audited)   |
| Amounts due to related companies:          |             |             |
| — Intermediate holding company             | 2,956,292   | 3,104,493   |
| — Associates                               | 10,349,899  | 10,617,524  |
| — Joint Ventures                           | 5,729,560   | 5,196,749   |
|  | 19,035,751  | 18,918,766  |
|  |             | 10,910,700  |
| Amounts due to non-controlling interests   | 5,758,814   | 6,181,704   |
| <b>U</b>                                   |             |             |

As at 30 June 2024 and 31 December 2023, the amounts due from/(to) non-controlling interests/ associates/joint ventures/intermediate holding company are unsecured, interest-free and repayable on demand, except that amounts due from non-controlling interests of RMB308,634,000 (as at 31 December 2023: Nil), bear interest ranging from 6.50% to 10.00% (2023: Nil) per annum; amounts due to non-controlling interests of RMB1,001,408,000 (as at 31 December 2023: RMB1,364,963,000), bear interest ranging from 4.20% to 10.00% (2023: 3.55% to 10.00%) per annum; amounts due to associates of RMB2,797,734,000 (31 December 2023: RMB3,486,160,000) bear interest ranging from 3.25% to 3.45% per annum (2023: 3.43% to 4.75%), and amounts due to joint ventures of RMB646,480,000 (31 December 2023: RMBNil), bear interest ranging from 2.16% to 4.20% (2023: Nil) per annum.

As at 30 June 2024, the loans from intermediate holding company are unsecured, bearing interest at effective interest rate of 4.45% (31 December 2023: at effective interest rate of 4.53%) per annum and would not be repayable within one year.

The carrying amounts of the balances approximate their fair values.

# 17. AMOUNTS DUE FROM/(TO) RELATED COMPANIES/NON-CONTROLLING INTERESTS/LOANS FROM INTERMEDIATE HOLDING COMPANY (Continued)

Movements of the Group's loss allowance on amounts due from non-controlling interests are as follows:

|  | As at       | As at       |
|--|-------------|-------------|
|  | 30 June     | 31 December |
|  | 2024        | 2023        |
|  | RMB'000     | RMB'000     |
|  | (Unaudited) | (Audited)   |
| Balance at 1 January                             | 41,825      | 35,488      |
| ECL allowances recognised during the period/year | 5,086       | 6,337       |
| Balance at 30 June 2024/31 December 2023         | 46,911      | 41,825      |

At each reporting date, the Group reviews receivables for evidence of impairment on both individual and collective basis. The Group applies the 12-month ECL method to amounts due from non-controlling interests in providing for ECL prescribed by HKFRS 9. As at 30 June 2024, the Group has made provision of impairment for amounts due from non-controlling interests of approximately RMB46,911,000 (at 31 December 2023: RMB41,825,000).

#### 18. INTEREST-BEARING BORROWINGS

|                                  | As at                   | As at                   |
|----------------------------------|-------------------------|-------------------------|
|                                  | 30 June                 | 31 December             |
|                                  | 2024                    | 2023                    |
|                                  | RMB'000                 | RMB'000                 |
|                                  | (Unaudited)             | (Audited)               |
| Bank loans — Secured — Unsecured | 7,719,191<br>27,195,882 | 9,154,128<br>22,922,160 |
|                                  | 34,915,073              | 32,076,288              |

# **18. INTEREST-BEARING BORROWINGS** (Continued)

The Group's bank loans were repayable as follows:

|   | As at 30 June 2024 <i>RMB'000</i> (Unaudited) | As at<br>31 December<br>2023<br><i>RMB'000</i><br>(Audited) |
|---|---|---|
| Carrying amount repayable                     |   |   |
| Within one year or on demand                  | 5,372,496                                     | 5,922,005   |
| In the second year                            | 12,243,489                                    | 11,511,027  |
| In the third to fifth year                    | 16,990,868                                    | 14,325,275  |
| After the fifth year                          | 308,220                                       | 317,981   |
|   | 34,915,073                                    | 32,076,288  |
| Less: Amounts shown under current liabilities | (5,372,496)                                   | (5,922,005)   |
|   | 29,542,577                                    | 26,154,283  |

As at 30 June 2024 and 31 December 2023, the Group's bank loans are secured by the legal charges over the Group's properties under development with carrying value of approximately RMB46,390,078,000 (31 December 2023: RMB43,975,355,000) and investment properties with fair value of approximately RMB627,000,000 (31 December 2023: RMB630,000,000).

As at 30 June 2024 and 31 December 2023, unsecured borrowings of RMB16,635,704,000 (31 December 2023: RMB19,777,755,000) were guaranteed by C&D Real Estate, and RMB10,508,377,000 (31 December 2023: RMB3,092,325,000) were guaranteed by both C&D Real Estate and certain non-controlling interests.

As at 30 June 2024 and 31 December 2023, the bank loans bear effective interest rates ranging from 1.30% to 4.50% (31 December 2023: from 1.30% to 4.59%) per annum, except for bank loans of RMB51,800,000 (31 December 2023: RMB51,800,000) which bear a fixed interest rate of 6.50% (31 December 2023: 6.50%) per annum.

# 19. SHARE CAPITAL

|  | Number of shares | Amount RMB'000 |
|--|------------------|----------------|
| Ordinary shares of HK\$0.1 each  |                  |                |
| Authorised: As at 31 December 2023 (audited) and 30 June 2024 (unaudited)              | 3,000,000,000    | 254,870        |
| Issued and fully paid: As at 31 December 2023 (audited)/As at 30 June 2024 (unaudited) | 1,895,684,126    | 163,148        |

# 20. EVENTS AFTER THE REPORTING DATE

# **Scrip Dividend Scheme**

On 8 July 2024, the Company allotted and issued 121,493,505 ordinary shares pursuant to the exercise of the scrip dividend option by the eligible shareholders under the Company's scrip dividend scheme (the "Scrip Dividend Scheme") in relation to its final dividend for the year ended 31 December 2023 (the "Final Dividend"). For details of the Scrip Dividend Scheme, please refer to the circular of the Company dated 7 June 2024.

# MANAGEMENT DISCUSSION AND ANALYSIS

#### MARKET REVIEW

Demand in the real estate market has remained weak since the beginning of this year. According to the National Bureau of Statistics, the sales value of new commercial housing nationwide in the first half of 2024 amounted to RMB4,713.3 billion, representing a year-on-year decrease of 25.0%. The real estate industry is undergoing tendency and structural changes such as scale contraction, urban differentiation and increased market concentration, and real estate enterprises are facing difficulties and challenges due to weak market demand. Due to the complex internal and external circumstances, market environments and numerous uncertainties, the industry is also experiencing a relatively prolonged recovery process.

With the deep adjustment in China's real estate industry in recent years, the demand structure has shifted from "being predominantly driven by essential needs" to "a focus on improvement", while the function of housing has transitioned from a "financial attribute" back to a "residential attribute". At the same time, industry concentration has further increased, with various resources converging towards leading real estate enterprises. As a result, the market share of well-managed leading real estate enterprises are expected to continue to increase.

# **BUSINESS REVIEW**

The Group is principally engaged in the business of property development, real estate industry chain investment services and emerging industry investment. During the Period, the main source of revenue for the Company was property development.

During the Period, the revenue of the Group was approximately RMB32,753.30 million, representing an increase of approximately RMB8,394.11 million (or approximately 34.5%) as compared to approximately RMB24,359.19 million for the corresponding period of the previous year. The gross profit of the Group amounted to approximately RMB3,902.75 million, representing an increase of approximately RMB188.31 million (or approximately 5.1%) as compared to approximately RMB3,714.44 million for the corresponding period of the previous year. The profit attributable to the equity holders of the Company amounted to approximately RMB817.07 million, representing a decrease of approximately RMB467.07 million (or approximately 36.4%) as compared to approximately RMB1,284.14 million for the corresponding period of the previous year.

# **Property Development Business**

# Sales of Properties

During the Period, the Group's revenue from property development business was approximately RMB31,010.85 million, representing an increase of approximately RMB8,267.32 million as compared to approximately RMB22,743.53 million for the corresponding period of the previous year and accounting for approximately 94.68% of the Group's total revenue during the Period. During the Period, the gross floor area ("GFA") of the properties delivered was approximately 2,052,000 sq.m., representing an increase of approximately 252,000 sq.m. as compared with the corresponding period of the previous year.

The amount recognised for sales by city is set out in the following table:

|           | For the six months ended 30 June |           |  |
|-----------|----------------------------------|-----------|--|
| City      | 2024                             | 2023      |  |
|           | Amount (RMB ter                  | thousand) |  |
| Xiamen    | 786,311                          | 346,577   |  |
| Ningbo    | 344,289                          |           |  |
| Putian    | 310,274                          | 38,928    |  |
| Chengdu   | 287,467                          | 341,742   |  |
| Wuxi      | 216,893                          | 67,580    |  |
| Ningde    | 208,107                          | 1,620     |  |
| Zhangzhou | 163,966                          | 198,148   |  |
| Fuzhou    | 156,609                          | 2,090     |  |
| Wenzhou   | 104,782                          |           |  |
| Changsha  | 81,565                           | 4,920     |  |
| Jiujiang  | 77,824                           |           |  |
| Huangshi  | 70,844                           |           |  |
| Nanning   | 51,313                           | 432,539   |  |
| Shangrao  | 33,296                           |           |  |
| Zhuzhou   | 27,970                           | 51,323    |  |
| Nantong   | 22,517                           |           |  |
| Suqian    | 16,195                           |           |  |
| Foshan    | 15,396                           |           |  |
| Guangzhou | 15,342                           | 26,903    |  |
| Quanzhou  | 12,824                           | 159,831   |  |
| Hefei     | 12,632                           |           |  |
| Nanping   | 12,292                           | 49,961    |  |
| Jiangmen  | 11,881                           |           |  |
| Nanjing   | 11,134                           | 2,550     |  |
| Suzhou    | 11,016                           | 228,622   |  |

|           | 30 June        |           |  |
|-----------|----------------|-----------|--|
| City      | 2024           | 2023      |  |
| •         | Amount (RMB te |           |  |
| Longyan   | 7,527          | 117,253   |  |
| Yiyang    | 6,040          |           |  |
| Guiyang   | 5,235          | 2,236     |  |
| Huai'an   | 4,354          |           |  |
| Hangzhou  | 3,810          | 5,303     |  |
| Shanghai  | 2,371          | 9,074     |  |
| Taizhou   | 2,353          |           |  |
| Jinan     | 2,135          | _         |  |
| Liuzhou   | 1,804          | 70,777    |  |
| Bengbu    | 1,549          | 7,123     |  |
| Wuhan     | 665            | 11,136    |  |
| Lu'an     | 208            | _         |  |
| Zhuhai    | 171            | 14,830    |  |
| Chongqing | 124            | 83,287    |  |
| Total     | 3,101,085      | 2,274,353 |  |

For the six months ended

# Contracted Sales

During the Period, the Group, together with its joint ventures and associates, achieved the cumulative contracted sales attributable to the shareholders of the Company (the "Shareholders") amounting to approximately RMB50.87 billion, representing a decrease of approximately 31.9% as compared with the corresponding period of the previous year (corresponding period of the previous year: approximately RMB74.73 billion). During the Period, the cumulative contracted sales GFA attributable to the Shareholders was approximately 2,459,000 sq.m., representing a decrease of approximately 26.3% as compared with the corresponding period of the previous year.

The amount and GFA sold for contracted sales attributable to the Shareholders by city are set out in the following table:

| 2024                                      |          |  |
|---|----------|--|
| <b>2024</b> 2023                          | 2023     |  |
| City Amount Sold GFA Sold Amount Sold     | GFA Sold |  |
| (RMB) $(RMB)$                             |          |  |
| ten thousand) (sq.m.) ten thousand)       | (sq.m.)  |  |
| Hangzhou <b>1,012,884 235,851</b> 143,927 | 35,886   |  |
| Beijing <b>417,680 90,909</b> 514,494     | 71,791   |  |
| Suzhou <b>267,582 112,253</b> 851,894     | 236,848  |  |
| Shanghai <b>258,578 68,956</b> 1,225,963  | 211,205  |  |
| Changsha <b>256,776 150,351</b> 287,561   | 214,637  |  |
| Quanzhou <b>246,537 210,531</b> 165,422   | 140,697  |  |
| Chengdu <b>208,524 79,421</b> 509,926     | 202,363  |  |
| Xiamen <b>183,537 71,937</b> 737,861      | 184,588  |  |
| Wuxi <b>172,829 84,836</b> 324,494        | 203,478  |  |
| Longyan <b>145,948 117,850</b> 96,119     | 86,082   |  |
| Taizhou <b>144,795 60,003</b> 19,862      | 6,209    |  |
| Nanjing <b>144,794 47,620</b> 117,655     | 55,148   |  |
| Nanchang <b>122,877 106,863</b> 59,049    | 40,208   |  |
| Wenzhou <b>122,823 48,536</b> 58,387      | 21,321   |  |
| Zhangzhou <b>119,104 110,504</b> 174,497  | 173,727  |  |
| Fuzhou <b>93,223 40,761</b> 367,339       | 128,380  |  |
| Guiyang <b>81,201 84,423</b> 110,792      | 111,575  |  |
| Jinan <b>75,406 74,278</b> 89,880         | 97,025   |  |
| Putian <b>73,170 53,068</b> 172,347       | 125,714  |  |
| Ningbo <b>70,325 20,581</b> 278,901       | 72,929   |  |
| Guangzhou <b>65,435 21,413</b> 67,476     | 18,460   |  |
| Wuhan <b>58,860 17,493</b> 14,679         | 8,223    |  |
| Xuzhou <b>58,776 20,060</b> 80,849        | 42,314   |  |
| Nantong <b>58,362 33,882</b> 82,309       | 48,514   |  |
| Hefei <b>57,096 22,028</b> 21,906         | 11,264   |  |
| Dongguan <b>54,983 12,431</b> –           | _        |  |
| Chongqing <b>49,780 24,460</b> 28,214     | 19,401   |  |
| Foshan <b>49,342 37,364</b> 75,720        | 55,089   |  |
| Suqian <b>45,673 48,508</b> 51,650        | 33,743   |  |
| Lishui 44,451 19,726 –                    | _        |  |
| Nanning <b>40,998 52,046</b> 196,511      | 166,026  |  |

| T7  | 41  | •   | 41     |       | 20 | T    |
|-----|-----|-----|--------|-------|----|------|
| ror | tne | SIX | months | enaea | JU | June |

|          |                    |                 | •             |           |  |
|----------|--------------------|-----------------|---------------|-----------|--|
|          | 2024               | 2024            |               | 2023      |  |
| City     | <b>Amount Sold</b> | <b>GFA Sold</b> | Amount Sold   | GFA Sold  |  |
|          | (RMB               |                 | (RMB          |           |  |
|          | ten thousand)      | (sq.m.)         | ten thousand) | (sq.m.)   |  |
| Zhuzhou  | 34,196             | 47,811          | 36,908        | 53,240    |  |
| Jiaxing  | 31,424             | 17,399          | _             | _         |  |
| Huangshi | 24,515             | 29,923          | 22,467        | 28,935    |  |
| Ningde   | 24,191             | 22,119          | 118,192       | 101,416   |  |
| Bengbu   | 21,501             | 14,581          | 38,429        | 33,991    |  |
| Nanping  | 21,427             | 24,123          | 48,046        | 56,668    |  |
| Jiangmen | 19,367             | 21,653          | 53,183        | 44,733    |  |
| Liuzhou  | 18,844             | 19,722          | 12,398        | 11,710    |  |
| Yiyang   | 18,120             | 23,611          | 19,354        | 30,060    |  |
| Huai'an  | 13,562             | 9,002           | 53,451        | 30,414    |  |
| Shangrao | 13,372             | 20,914          | 32,715        | 47,057    |  |
| Lu'an    | 11,526             | 11,686          | 18,047        | 17,474    |  |
| Shaoxing | 10,293             | 2,294           | 35,465        | 8,740     |  |
| Yiwu     | 9,470              | 2,622           | 16,956        | 4,419     |  |
| Jiujiang | 9,141              | 8,440           | 26,828        | 35,543    |  |
| Yancheng | 3,716              | 4,427           | 5,211         | 5,610     |  |
| Zhuhai   | 262                | 205             | 5,133         | 4,132     |  |
| Shenzhen |                    |                 | 4,604         | 1,136     |  |
| Total    | 5,087,276          | 2,459,475       | 7,473,071     | 3,338,123 |  |

# Land Reserves

As at 30 June 2024, the Group had 334 projects in the PRC, and the aggregate saleable GFA of land reserves was approximately 14,448,000 sq.m..

The amount of saleable GFA and attributable GFA of land reserves by city are set out in the following table:

|           | As at        |              | As at     |              |
|-----------|--------------|--------------|-----------|--------------|
|           | 30 June 2024 |              | 31 Decemb | per 2023     |
|           | Saleable     | Attributable | Saleable  | Attributable |
| City      | <b>GFA</b>   | <b>GFA</b>   | GFA       | GFA          |
|           | (sq.m.)      | (sq.m.)      | (sq.m.)   | (sq.m.)      |
| Hangzhou  | 1,379,128    | 959,744      | 428,508   | 284,615      |
| Shanghai  | 920,327      | 657,442      | 1,017,849 | 742,298      |
| Xiamen    | 846,110      | 716,679      | 612,186   | 477,659      |
| Wuxi      | 732,709      | 424,698      | 886,857   | 544,412      |
| Nanchang  | 697,598      | 579,971      | 736,104   | 605,827      |
| Fuzhou    | 686,345      | 446,269      | 533,281   | 332,687      |
| Guiyang   | 646,963      | 646,963      | 746,692   | 746,692      |
| Changsha  | 634,147      | 446,220      | 720,336   | 566,839      |
| Zhuzhou   | 599,418      | 599,418      | 651,178   | 651,178      |
| Suzhou    | 581,573      | 444,904      | 789,550   | 624,998      |
| Chengdu   | 540,068      | 444,028      | 446,296   | 315,444      |
| Suqian    | 430,886      | 430,886      | 483,497   | 483,497      |
| Wenzhou   | 392,522      | 154,885      | 504,070   | 216,041      |
| Huangshi  | 376,806      | 376,806      | 408,940   | 408,940      |
| Quanzhou  | 346,489      | 288,800      | 630,133   | 530,817      |
| Huai'an   | 337,846      | 270,277      | 359,998   | 287,999      |
| Longyan   | 310,610      | 261,906      | 372,935   | 335,928      |
| Foshan    | 300,189      | 265,826      | 352,322   | 308,190      |
| Beijing   | 298,226      | 277,348      | 412,497   | 380,401      |
| Taizhou   | 281,886      | 205,454      | 382,010   | 271,113      |
| Putian    | 263,056      | 134,029      | 289,212   | 163,164      |
| Jinan     | 251,423      | 216,513      | 276,576   | 248,461      |
| Zhangzhou | 245,033      | 167,485      | 419,944   | 291,306      |
| Chongqing | 217,921      | 138,066      | 260,064   | 168,494      |
| Nanjing   | 206,337      | 160,129      | 308,696   | 244,450      |
| Wuhan     | 175,300      | 162,085      | 65,754    | 49,448       |
| Hefei     | 163,813      | 88,205       | 235,488   | 127,006      |
| Yiyang    | 158,729      | 158,729      | 188,242   | 188,242      |
| Jiangmen  | 146,171      | 78,791       | 182,199   | 105,077      |
| Nantong   | 141,202      | 135,410      | 180,609   | 173,048      |

|           | As at               |   | As               | at                                      |
|-----------|---------------------|---|------------------|---|
|           | <b>30 June 2024</b> |   | 31 December 2023 |   |
|           | Saleable            | Attributable                            | Saleable         | Attributable                            |
| City      | GFA                 | GFA                                     | GFA              | GFA                                     |
|           | (sq.m.)             | (sq.m.)                                 | (sq.m.)          | (sq.m.)                                 |
| Ningde    | 130,542             | 72,738                                  | 181,661          | 108,909                                 |
| Yancheng  | 120,344             | 58,969                                  | 142,003          | 69,582                                  |
| Nanning   | 108,864             | 91,678                                  | 187,056          | 158,044                                 |
| Ningbo    | 105,373             | 98,193                                  | 147,448          | 75,958                                  |
| Nanping   | 92,115              | 63,007                                  | 128,969          | 90,056                                  |
| Guangzhou | 80,505              | 72,066                                  | 107,107          | 95,183                                  |
| Xuzhou    | 80,064              | 47,496                                  | 122,002          | 68,170                                  |
| Jiaxing   | 79,831              | 59,873                                  | 131,455          | 131,455                                 |
| Yiwu      | 70,303              | 23,200                                  | 79,945           | 26,382                                  |
| Bengbu    | 57,795              | 57,795                                  | 78,647           | 78,647                                  |
| Liuzhou   | 53,054              | 53,054                                  | 73,911           | 73,911                                  |
| Dongguan  | 42,745              | 29,922                                  | 60,503           | 42,352                                  |
| Zhuhai    | 39,862              | 39,862                                  | 40,346           | 40,346                                  |
| Shaoxing  | 33,033              | 16,879                                  | 38,199           | 19,553                                  |
| Lishui    | 29,937              | 29,937                                  | 52,245           | 52,245                                  |
| Shangrao  | 10,198              | 8,798                                   | 37,691           | 29,712                                  |
| Jiujiang  | 4,319               | 3,049                                   | 23,969           | 15,996                                  |
| Total     | 14,447,715          | 11,164,482                              | 15,515,180       | 12,050,772                              |
| Iviai     |                     | ======================================= | 13,313,100       | ======================================= |

# FINANCIAL REVIEW

#### Revenue

The following table sets out the Group's revenue from the following segments and as a percentage of the total revenue for the relevant periods:

|  | For the six months ended 30 June |        |            |        |
|--|----------------------------------|--------|------------|--------|
|  | 2024                             |        | 202        | 23     |
|  | RMB'000                          | %      | RMB'000    | %      |
| Property development   | 31,010,852                       | 94.68  | 22,743,526 | 93.37  |
| Property management and other related services ( <i>Note</i> ) | 1,742,451                        | 5.32   | 1,615,664  | 6.63   |
| Total  | 32,753,303                       | 100.00 | 24,359,190 | 100.00 |

*Note:* Represents income from property management services, construction management services, entrusted construction services and other related services.

# Property development

Revenue from property development increased by approximately RMB8,267.32 million from approximately RMB22,743.53 million for the corresponding period of the previous year to approximately RMB31,010.85 million for the Period. Saleable GFA delivered for the six months ended 30 June 2023 and 2024 were approximately 1,800,000 sq.m. and 2,052,000 sq.m., respectively. The revenue derived from property development for the Period increased mainly due to the increase in saleable GFA sold and delivered in the Period as compared with the corresponding period of the previous year.

# Property management and other related services

Revenue from property management and other related services increased by approximately RMB126.79 million from approximately RMB1,615.66 million for the corresponding period of the previous year to approximately RMB1,742.45 million for the Period. Such increase was mainly attributable to the increase in revenue from property management service as a result of the increase in GFA under management.

# **Cost of Sales**

Cost of sales increased by approximately RMB8,205.80 million from approximately RMB20,644.75 million for the corresponding period of the previous year to approximately RMB28,850.55 million for the Period, primarily attributable to the increase in saleable GFA sold and delivered during the Period.

# **Gross Profit and Gross Profit Margin**

The gross profit amounted to approximately RMB3,714.44 million and RMB3,902.75 million for the six months ended 30 June 2023 and 2024, respectively, representing a gross profit margin of approximately 15.25% and 11.92% respectively. The decrease in gross profit margin was mainly due to the lower gross profit margin level of certain projects delivered with income carried forward during the Period as compared with those for the corresponding period of the previous year as a result of the significant downturn in the real estate market in recent years.

#### Other Income

Other income amounted to approximately RMB641.89 million and RMB409.13 million for the six months ended 30 June 2023 and 2024, respectively. The decrease was mainly due to a decrease in bank interest income during the Period.

# **Borrowing Costs**

Borrowing costs incurred for the construction projects under development were capitalised during the Period. Other borrowing costs were expensed when incurred.

Total borrowing costs (excluding the significant financing component of contract liabilities and the finance charges on lease liabilities) decreased from approximately RMB2,043.95 million for the corresponding period of the previous year to approximately RMB1,588.10 million for the Period. The decrease was mainly due to the slight decrease in average financing interest rate as compared with those for the corresponding period of the previous year.

# **Changes in Fair Value of Investment Properties**

The loss on changes in fair value of investment properties was approximately RMB1.37 million during the Period (corresponding period of the previous year: loss of approximately RMB5.75 million). The loss reflected the adjustments in value of investment properties during the Period.

# **Administrative Expenses**

Administrative expenses increased by approximately RMB414.23 million to approximately RMB926.75 million for the Period from approximately RMB512.52 million for the corresponding period of the previous year. It was primarily due to the increase in provision for inventories of properties during the Period.

# **Selling Expenses**

Selling expenses increased by approximately RMB16.39 million to approximately RMB1,436.78 million for the Period from approximately RMB1,420.39 million for the corresponding period of the previous year. It was mainly due to the increase in marketing expenses such as corresponding contract costs in line with the increase in the delivery of property development projects during the Period.

# **Profit before Income Tax**

As a cumulative effect of the foregoing factors, the Group recorded a profit before income tax of approximately RMB2,007.69 million for the Period, representing an increase of approximately RMB116.21 million from approximately RMB1,891.48 million for the corresponding period of the previous year.

# **Income Tax Expense**

Income tax expense increased from approximately RMB469.63 million in the corresponding period of the previous year to approximately RMB571.22 million for the Period. The increase in income tax expense was mainly due to better-than-expected results in the settlement of certain items of land value-added tax in the corresponding period of the previous year, leading to a decrease in the PRC land value-added tax as compared to the Period.

# Profit Attributable to the Equity Holders of the Company

The profit attributable to the equity holders of the Company decreased by approximately RMB467.07 million (or approximately 36.4%) from approximately RMB1,284.14 million for the corresponding period of the previous year to approximately RMB817.07 million for the Period.

# Liquidity and Financial Resources

The long-term funding and working capital required by the Group were primarily derived from income generated from core business operations, bank borrowings, loans from intermediate holding company and cash proceeds derived from receipt in advance from the pre-sale of properties, which were used to finance its business operations and investment in construction projects. The Group's liquidity position was well-managed during the Period.

The Group continued to adopt a prudent financing policy and sustained a sound capital structure with healthy cash flow. As at 30 June 2024, the Group's cash at banks and on hand amounted to approximately RMB49,217.54 million (as at 31 December 2023: approximately RMB54,161.32 million) while total assets and net assets (after deducting non-controlling interests) were approximately RMB459,180.15 million (as at 31 December 2023: approximately RMB427,277.51 million) and approximately RMB33,851.49 million (as at 31 December 2023: approximately RMB33,456.48 million), respectively. As at 30 June 2024, the Group's working capital amounted to approximately RMB144,253.92 million (as at 31 December 2023: approximately RMB130,399.98 million). As at 30 June 2024, the Group recorded net debt of approximately RMB43,958.55 million (as at 31 December 2023: approximately RMB30,595.49 million) with net debt to equity ratio of approximately 45.72% (as at 31 December 2023: approximately 33.64%).

As at 30 June 2024, the Group had (i) interest-bearing borrowings of approximately RMB34,915.07 million denominated in RMB which bore an interest rate ranging from 1.30% to 6.50% per annum (as at 31 December 2023: approximately RMB32,076.29 million which bore an interest rate ranging from 1.30% to 4.5875% per annum); and (ii) loans from intermediate holding company of approximately RMB53,815.40 million denominated in RMB which bore an interest rate at 4.45% per annum (as at 31 December 2023: approximately RMB47,829.40 million which bore an interest rate at 4.53% per annum); and (iii) the amounts due to non-controlling Shareholders of approximately RMB1,001.41 million denominated in RMB which bore an interest rate ranging from 4.20% to 10.00% per annum (as at 31 December 2023: approximately RMB1,364.96 million which bore an interest rate ranging from 3.55% to 10.00% per annum); and (iv) the amounts due to associates of the Company of approximately RMB2,797.73 million denominated in RMB which bore an interest rate ranging from 3.25% to 3.45% per annum (as at 31 December 2023: approximately RMB3,486.16 million which bore an interest rate ranging from 3.43% to 4.75% per annum); and (v) the amounts due to joint ventures of the Company of approximately RMB646.48 million denominated in RMB which bore an interest rate ranging from 2.16% to 4.20% per annum (as at 31 December 2023: Nil). Approximately 99.9% and 0.1% of the Group's borrowings carried interest on a floating rate basis and fixed rate basis, respectively.

No particular trend of seasonality was observed for the Group's borrowing requirements for the Period.

The Group's gearing ratio (total borrowings divided by total equity) increased to approximately 96.9% as at 30 June 2024 (as at 31 December 2023: approximately 93.2%) due to an increase in interest-bearing borrowings and loans from intermediate holding company of the Company during the Period.

Of the total borrowings, approximately RMB9,818.12 million was repayable within one year while approximately RMB83,049.76 million was repayable after one year but within five years.

To manage liquidity risk, the Group monitored and maintained a level of cash and cash equivalents which the management considered to be adequate to finance the Group's operations and mitigate the effects of fluctuations in cash flow. The Group's management also monitored its net current assets/liabilities and the utilisation of borrowings to ensure efficient use of the available banking facilities and compliance with loan covenants.

# **Financial Guarantee Contracts**

During the Period, the Group had arranged bank financing for certain purchasers of the Group's property units and provided guarantees to secure obligations of such purchasers for repayments. The balance was approximately RMB61,823.26 million as at 30 June 2024 (as at 31 December 2023: approximately RMB77,444.07 million). The decrease was mainly attributable to the fact that no guarantee was provided by the Group in respect of the mortgage loans for the sales of some new properties during the Period.

# **Capital Commitments**

Capital commitments were contracts concluded but not provided for leasehold improvements, prepayments for intended cooperative projects concluded but not provided for allowance, nor for construction of properties under development. The balance of capital commitment was approximately RMB61,536.29 million as at 30 June 2024 (as at 31 December 2023: approximately RMB69,247.74 million). The decrease was attributable to the decrease in properties under development that concluded but not provided for allowance during the Period as compared to 2023.

# **Pledge of Assets**

As at 30 June 2024, the Group's bank loan was secured by legal charges in respect of investment properties with a fair value of approximately RMB627 million (as at 31 December 2023: approximately RMB630 million) and properties under development with carrying value of approximately RMB46,390.08 million (as at 31 December 2023: approximately RMB43,975.36 million).

# **Capital Structure**

As at 30 June 2024, the Company's issued share capital was HK\$189,568,412.6, divided into 1,895,684,126 ordinary shares (the "Shares") of HK\$0.1 each (as at 31 December 2023: HK\$189,568,412.6 divided into 1,895,684,126 Shares).

# **Foreign Currency Exposure**

The business operations of the Group were conducted mainly in the PRC and revenues and expenses are denominated mainly in RMB.

As at 30 June 2024, except for the bank deposits denominated in foreign currencies (mainly HKD), the Group did not have significant foreign currency exposure from its operations.

As the Directors considered the Group's foreign exchange risk to be insignificant, the Group did not use any financial instruments for hedging purposes during the Period.

# **Contingent Liabilities**

As at 30 June 2024, the Group did not have any material contingent liabilities (as at 31 December 2023: Nil).

# Significant Investments, Material Acquisitions and Disposals of Subsidiaries, Joint Ventures and Associates

During the Period, the Group did not hold any significant investment or significant securities investment as part of its asset portfolio, and had no material acquisition or disposal of subsidiaries, joint ventures and associates. As at the date of this announcement, the Company does not have any future plans for material investments or capital assets.

### **Event After the Period**

Details of material events affecting the Group after 30 June 2024 are set out in note 20 to this announcement.

# **Employees and Emolument Policy**

As at 30 June 2024, the Group employed a total of 20,883 full-time employees (as at 30 June 2023: 19,795 full-time employees). During the Period, total staff costs, including Directors' emoluments and share-based payments, of the Group were approximately RMB1,947.34 million (corresponding period of the previous year: approximately RMB1,699.87 million). The Group reviewed the remuneration policies and packages on a regular basis and made necessary adjustment that to commensurate with the remuneration level in the industry. In addition to a basic monthly salary, year-end bonuses were offered to staff with outstanding performance. Restricted share incentive schemes were adopted to attract and retain eligible employees to contribute to the Group. The Group has established an online learning platform and provided various training courses to help employees enhance their work skills and competence and to accelerate their growth and development.

The aforementioned remuneration philosophy is applicable to the Directors. Apart from benchmarking against the market, the Company reviewed individual competence and contributions and the affordability of the Company in determining the exact level of remuneration for each Director.

### **KEY RISK FACTORS AND UNCERTAINTIES**

The property market in the PRC is affected by a number of factors, such as changes in social, political, economic and legal environment and the government's undertakings of fiscal, economic, monetary, industrial and environmental policies. Changes in macroeconomic conditions, consumer confidence, consumption spending and consumption preferences may also affect the Group's business. As such, the Group, taking into account the market situations, implements differentiated investment and marketing strategies and nurtures a number of projects across different regional markets so as to reduce reliance on individual markets. The Group's operation is exposed to a variety of idiosyncratic risks in property development, property investment and property related businesses. Default by buyers and partners, manual and systematic negligence or mistake in internal processes and other external factors may have impact on operation. In addition to the aforesaid factors, other risk factors and uncertainties may also exist.

# **OUTLOOK AND PROSPECT**

In view of the profound industry transformation, the Group will return to its original aspiration in the real estate industry and unwaveringly persist in its strategic goals to steadfastly pursue stable and sustainable development:

# I. Insisting on strategic focus and regional deep cultivation to improve inventory liquidity

In terms of expansion for investment opportunities, liquidity is our first priority. Our investments are made on the basis of prime consideration of the turnover period and price risk, with a preference for projects with shorter investment return cycles to enhance inventory liquidity. We adopt a sales-driven investment strategy, making prudent investments to ensure that the Group's total inventory remains reasonable, and prevent inventory fluctuations due to market changes.

Insisting on strategic focus and deep regional cultivation, the Group places emphasis on in-depth urban development to build brand equity and establish market trust with customers. By leveraging high-quality cooperative resources, the Group will enhance its operational efficiency and strengthen its organisational capabilities across the entire real estate value chain, further solidifying its position in the industry.

# II. Strengthening product research and innovation to improve product core competitiveness

We will launch our products with greater precision based on customer needs and the characteristics of the land parcels, ensuring that product positioning, product space and functionality better meet customer requirements and expectations. By achieving precise positioning and functional adaptation, our products will have attributes that create value for customers.

In the future, the Group will focus on the research and development of new products based on operational needs, enhancing both systematic and integrated research and development to further strengthen product competitiveness. At the same time, the Group will further refine its innovation and collaboration mechanisms to collectively advance the orderly research and development and implementation of innovative products, ensuring the Group's leadership in product quality and innovation, as well as consistency in implementation. This will captivate our customers with high-quality products and services.

# III. Adhering to synergistic development and resource integration to establish an ecosystem across the entire industry chain

Currently, with the gradually improved industry chain covering property management, construction management, entrusted construction services and commercial property management, the Group possesses service capabilities and business opportunities across the entire industry chain.

In the future, on top of real estate development, the Group will develop and nurture upstream and downstream industry chains by integrating resources across the entire industry chain and enhancing synergy in the main business to seek new development opportunities for the industry chain. Meanwhile, the Group will integrate its traditional business with new technologies and intelligent systems, continuously iterative calculation upgrades. By focusing more on value in the business chain, the Group will integrate resources to vigorously promote synergy and establish an industry chain ecosystem.

Looking ahead, given the accelerated shaping of a new development model for real estate industry, coupled with on-going optimisation of policies for the supply and demand sides, risks associated with industry adjustments may gradually dissipate, leading to market stabilisation and a new equilibrium. The Group will adapt to changes, act accordingly, and apply the right business logic for value orientation, striving to achieve healthy and sustainable development.

# SUPPLEMENTAL INFORMATION TO THE ANNUAL REPORT

Reference is made to the annual report of the Company for the year ended 31 December 2023 (the "Annual Report"). Unless the context otherwise requires, capitalised terms used herein shall have the same meanings as those defined in the Annual Report.

In addition to the disclosures under the sections headed "Placing of existing Shares and top-up subscription of new Shares under general mandate" and "Restricted Share Incentive Schemes" in the Directors' Report as set out in the Annual Report, the Company would like to provide the following supplemental information:

# Placing of existing Shares and top-up subscription of new Shares under general mandate

The table below sets out the planned applications of the net proceeds from the Placing and actual usage for the year ended 31 December 2023 and up to 31 December 2023:

| Use of proceeds         | Planned applications (HK\$ million) | Percentage<br>of total<br>net proceeds<br>from<br>the Placing | Actual usage up to 31 December 2022 (HK\$ million) | Actual usage<br>for the year<br>ended<br>31 December<br>2023<br>(HK\$ million) | Actual usage up to 31 December 2023 (HK\$ million) |
|-------------------------|-------------------------------------|---|--|--|--|
| Repayment of loans      | 640                                 | 80%   | 640  | Nil  | 640  |
| General working capital | 160                                 | 20%   | 105  | 55   | 160  |
| Total                   | 800                                 |   | 745  | 55   | 800  |

# **Restricted Share Incentive Schemes**

The weighted average closing price of the Shares immediately before the date on which the 13,704,000 restricted Shares under the 2021 Incentive Scheme were vested during 2023 (i.e. 29 June 2023) was HK\$17.90.

The above supplemental information does not affect other information contained in the Annual Report. Save as disclosed above, all other information in the Annual Report remains unchanged.

# ADDITIONAL DISCLOSURES

# Registration of lease agreements in the PRC

As disclosed in the prospectus of the Company dated 30 November 2012 (the "Prospectus"), some lease agreements in respect of certain investment properties in the PRC held or leased by the Group, which are required to be registered under the PRC laws, were not registered or registrable.

As at 30 June 2024, 76 lease agreements remained pending to be registered due to the fact that the merchants shall bring their ID cards and go to the competent Real Estate Bureau together with relevant staff of the Group to complete the registration. However, the merchants did not actively assist the Company in completing such registration.

The Company will keep monitoring the registration status of these lease agreements with the aim of completing their registration as early as practicable.

# Property ownership certificate of Wan Guo Plaza\* (萬國廣場) (formerly named as Yu Feng High Street\* (裕豐高街))

As disclosed in the Prospectus, following the refurbishment and renovation of Wan Guo Plaza\* (萬國廣場), the property ownership certificate of the refurbished Wan Guo Plaza was issued on 11 May 2012 which covered a GFA of 7,484 sq.m. It was later transpired that there was a shortfall in GFA of approximately 770 sq.m., which was not covered under the property ownership certificate. The Group has delegated a senior management staff to keep liaising with the relevant PRC authorities and following up on the application procedure for a new property ownership certificate of Wan Guo Plaza.

As at 30 June 2024, the application process for the new property ownership certificate was still ongoing. Given that the application for a new property ownership certificate under the above special circumstance is not one which is usually taken out before the relevant PRC authorities, the Group expects that the processing time would be longer than normally required. There was no indication from the PRC authorities as to how long such process would take. The Group will maintain its communication with the relevant PRC authorities closely so as to obtain the up-to-date status of the application progress until the new property ownership certificate covering the abovementioned shortfall in GFA is issued.

# OTHER INFORMATION

# **No Material Changes**

Save as disclosed in this announcement, there have been no material changes in respect of matters relating to the business developments, financial position and future prospects, and important events affecting the Group since the publication of the Annual Report that needs to be disclosed pursuant to paragraphs 32, 40(2) and 46(3) of Appendix D2 to the Listing Rules.

# Purchase, sale or redemption of the Company's listed securities

There were no purchases, sales or redemption of the Company's listed securities (including the sale of treasury shares) by the Company or any of its subsidiaries during the Period.

# **Model Code for securities transactions by Directors**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix C3 to the Listing Rules for dealings in securities of the Company by its Directors. The Company has made specific enquiries to all Directors and each of them confirmed that they have complied with the Model Code during the Period.

#### **Interim dividend**

The Board has resolved not to declare an interim dividend for the Period (corresponding period of the previous year: Nil).

# Change in Directors' information under Rule 13.51B(1) of the Listing Rules

With effect from 29 April 2024, (i) Mr. Peng Yong has resigned from his position as an executive Director; and (ii) Mr. Xu Yixuan has been appointed as an executive Director. Please refer to the Company's announcement dated 29 April 2024 for details of the change of executive Director.

With effect from 27 May 2024, Mr. Xu Yixuan has been appointed as a director of C&D Holsin Engineering Consulting Co., Ltd., a company listed on the Shanghai Stock Exchange (stock code: 603909).

With effect from 19 August 2024, Mr. Huang Wenzhou ceased to be the vice-chairman of Xiamen C&D Inc. ("C&D Inc."), a company listed on the Shanghai Stock Exchange (stock code: 600153) and has remained as a director of C&D Inc..

With effect from 19 August 2024, Mr. Zheng Yongda ceased to be the chairman of C&D Inc. and has been appointed as the vice-chairman of C&D Inc. on the same day.

Mr. Chan Chun Yee acquired qualification as solicitor of China Greater Bay Area in 2023 and solicitor of England and Wales in May 2024 and has been a solicitor of Shanghai Digtech (Shenzhen) Law Firm since 2023.

Save as disclosed above, since the date of the Annual Report, there was no other change to information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

# **Corporate governance**

The Company is committed to maintaining high corporate governance standards. It believes that high corporate governance standards are essential in providing a framework for the Company to safeguard the interests of the Shareholders, enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability. The Company had complied with all applicable principles and code provisions as set out in Part 2 of the Corporate Governance Code (the "CG Code") contained in Appendix C1 to the Listing Rules during the Period.

# Review of results by audit committee

The Board has established an audit committee with written terms of reference in compliance with the CG Code. The primary duties of the audit committee are to assist the Board to review financial information and reporting process, risk management and internal control system, effectiveness of internal audit function, scope of audit and appointment of external auditors, and arrangements for complaints from employees of the Company on potential misconducts in financial reporting, internal control or any other issues of the Company. The audit committee consists of all the independent non-executive Directors, namely, Mr. Wong Chi Wai (committee chairman), Mr. Wong Tat Yan, Paul, Mr. Chan Chun Yee and Mr. Dai Yiyi.

The audit committee has reviewed with management the accounting principles and practices adopted by the Group and the unaudited consolidated financial statements of the Group for the Period and is of the opinion that such statements comply with the applicable accounting standards and requirements, and that adequate disclosure has been made.

# **Interim report**

The interim report of the Company for the Period will be dispatched to the Shareholders who requested for a printed copy and available on the respective websites of the Stock Exchange and the Company in due course.

# **APPRECIATION**

The Group would like to take this opportunity to express its sincere gratitude to the Shareholders for their continuing support and its appreciation to all staff members for the dedication and loyalty to the Group.

# By order of the Board C&D International Investment Group Limited Zhao Chengmin

Chairperson and Executive Director

Hong Kong, 22 August 2024

As at the date of this announcement, the Board members are:

# **Executive Directors:**

Ms. Zhao Chengmin (Chairperson)

Mr. Lin Weiguo (Chief Executive Officer)

Mr. Tian Meitan

Mr. Xu Yixuan

# Non-executive Directors:

Mr. Huang Wenzhou

Ms. Ye Yanliu

Mr. Zheng Yongda

# Independent Non-executive Directors:

Mr. Wong Chi Wai

Mr. Wong Tat Yan, Paul

Mr. Chan Chun Yee

Mr. Dai Yivi

This announcement is prepared in both English and Chinese. In the event of inconsistency, the English text of the announcement shall prevail over the Chinese text.

<sup>\*</sup> denotes English translation of the name of a Chinese company, entity and place and is provided for identification purpose only