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(Stock Code: 2422)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2024

The Board announces the unaudited interim condensed consolidated financial results of the Group for the six months ended 30 June 2024, together with comparative figures for the six months ended 30 June 2023. In this announcement, "we", "us" and "our" refer to the Company and where the context otherwise requires, the Group.

FINANCIAL HIGHLIGHTS			
	Six months e	nded 30 June	Period-to- Period
	2024	2023	Change
	(unaudited)	(unaudited)	
	RMB'000	RMB'000	%
Revenue	116,204	68,975	68.5
Gross profit	41,467	43,420	(4.5)
Profit before income tax	3,184	13,488	(76.4)
Profit for the period attributable to			
owners of the Company	3,457	11,479	(69.9)
Adjusted net profit (note)	4,031	10,681	(62.3)

Note: Please refer to "Non-HKFRS Measures: Adjusted Net Profit" on page 17 of this announcement.

INTERIM DIVIDEND

The Board has resolved not to declare the payment of any interim dividend for the Reporting Period (30 June 2023: nil).

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

Due to the consumer market sentiment in China in 2023 was downturned, many enterprises had reduction in marketing budgets, at the same time the digital transformation kept rising the technological trend in 2024, enterprises were experiencing variation rapidly on the marketing strategies.

Advertising Market in China

According to the "2024 media publisher trend research report" from CTR Market Research published on 6 June 2024, the advertising market in China has shown strong adaptability and resilience based on changes in the macro environment. While the overall recovery is improving in 2024, advertisers are looking forward to higher certainty and a clearer direction for future development, seeking long-term and high-quality development. Also, the advertisers think that "the internal concern" is become more important when making the advertising decisions with the advertising budget growth will be limited in 2024. Moreover, according to the CTR Market Research, the new products and the new technology were the main focus as over 90% of the advertisers has the demand on new products development.

Our Group can utilise our experience and solid foundation in the intense advertising market competition by our in-depth understanding of advertisers' core needs, marketing strategies and brand image and values, we can better solve advertisers' pain points and provide them with more targeted and effective advertising services. At the same time, we have launched the Lottery experience tickets as the new means of products to serve our customers' marketing purposes in 2024.

Lottery Market in China

There are two legal lottery operators in the PRC: the national China Welfare Lottery Issuance and Administration Centre ("**Welfare Lottery**" or "**WLIAC**") and the national China Sports Lottery Issuance and Administration Center ("**Sports Lottery**"). According to Ministry of Finance of the PRC's figures, PRC annual lottery sales in 2023 amounted to approximately RMB579.7 billion, representing an increase of approximately 36.5% over 2022. Of this, sales of Welfare Lottery amounted to approximately RMB194.4 billion, representing an increase of approximately 31.1% compared to 2022. Sports Lottery achieved sales of approximately RMB385.3 billion, representing an increase of approximately 39.3% compared to 2022.

The lottery market had continuously increased since 2021 from RMB373.3 billion to RMB579.7 billion in 2023. From January to May this year, the year-on-year growth was 12.2%. According to the Ministry of Civil Affairs of the PRC's announcement on lottery tickets' usage of public welfare funds 2023, the public welfare funds had raised over RMB58.0 billion which covered the fund raising over 29.83% of Welfare Lottery in 2023. The public welfare funds' purpose is to "help the elderly and the disabled, rescuing the orphans and relieving the poor", which had used RMB2.6 billion on support the elderly care facilities and rehabilitation assistive device allocation service for disabled, etc. Lottery sales had undertaken the responsibilities on raising the social welfare funds and the development of public welfare causes which become more important in recent years.

Our Group

Our Group is deeply engaged in the field of digital marketing services since 2015. Our business covers the lottery industry, virtual goods sourcing and delivery service with integration, and physical goods supply chain.

Our Group equipped with the strong research and development capabilities in respect of lottery solutions and built business relationships with the provincial WLIACs in 23 provinces, municipalities and autonomous regions in the PRC covering over 130,000 lottery sales points. We are an early mover and innovator of lottery security systems in the lottery solutions market and industry digitalization in the PRC, having well-established business relationships with various provincial WLIACs and offering relatively comprehensive IT solutions that cover the various key areas in the business operation of lottery sales points; as a leading lottery solution provider, our Group could take advantage of its strong brand recognition and proven track records of cooperating with the WLIACs to secure its leading position in the industry. We will comprise our major competitive advantages in our provision of IT solutions on lottery-related software systems and equipment for the development of the Group.

With the accumulated massive supply chain resources, which on virtual goods and the physical goods, and abundant customers base of financial services and institutions and telecom operators, our Group can customize the integration packages of various coupons, vouchers, and other marketing online vouchers and interests products. We have been deeply engaged in top-up for telecommunication services and online vouchers and interests since 2017, our Group provided a stable and efficient service to customers. Through the integration of our supply chain resources, we provide the enterprises' customers for their employee's welfare.

Due to the rapid changes in the consumption pattern in China, identification or cultivation high-value users and development on users' lifetime value have become important. Our Group, as a marketing service provider based in the PRC, we focused on the strategy of provision of "Online-Merge-Offline" ("OMO") solution services in order to better empower digital transformation for customers, which represents a integration of online and offline experiences and creates a marketing services operation platform for our consumers. OMO is to break the barriers between online and offline and use data and technology to strengthen and enrich customer experience, thereby achieving true online and offline integration.

In terms of being a lead marketing service provider in PRC, we restructured the operating segments to two main segments, including "Corporate digitalization solutions services" (企業數字化服務) and "Industry digitalization solutions services" (行業數字化服務) as the core, to achieve the "Cross-industry Empowerment solutions services" (異業賦能服務) in the future.

Corporate digitalization solutions services

Our corporate digitalization solutions services focused on providing the promotions and advertising services and the solution to the enterprise on user acquisition and user maintaining for their employees or customers which is serving the enterprises' private domain traffic. To achieve the focus, we kept developing our own virtual goods sourcing and delivery services and tangible goods sourcing and deliver services supply chain in the first half of 2024. We aimed to serve our customers private traffic through the digitalization products and marketing services operation platform services to empower the enterprises.

Virtual goods sourcing and delivery services

Our Group seizes the opportunities on the development of the digitalization economy, we started to focus on the digital technology strategy and the digitalization marketing track in previous years. Our virtual goods sourcing and delivery services are supported by platform-based technological capabilities through our Rego Virtual Goods Platform, we are committed to providing our customers with innovative, tailored made packages marketing solutions.

Our Group focuses on the main business line as core which has been developed in virtual goods sourcing and delivery services in previous years together with innovative business. At the same time, our Group keeps excavating new customers opportunities in financial services and institutions, insurance authorities and telecom operators to establish a digital service capability business matrix through main business lines. With one-stop marketing solutions as core products, our Group aggregates upstream and downstream resources of the supply chains to build a digital marketing service platform to achieve in-depth mining and sustainable growth of user value.

On the other hand, our Group expand our innovative business such as the tailored made packages or products for our customers and the Lottery experience tickets (彩票體驗券), etc. to empower our core business for expansion our business boundaries and to promotes the coordinated and integrated growth of various businesses synergies.

During the first half of 2024, through our diversification of customers' industry, we have provided services to nearly 39 enterprise customers, which contained 19 customers in financial services and institutions industry. Our Gross Merchandise Value ("GMV") on the virtual goods and delivery services during the year had increased steady and reached RMB32.0 million compared to the half year of 2023. We have actively explored the integrated innovation on the different package products in cross cooperation with our different business partners. We aim to improve the experience quality of our customers' private domain traffic through our Group's experience on the modifying our selection on our suppliers every day and enriching the choices of the virtual goods for our customers.

In November 2023, we had obtained the approval for our Lottery experience tickets (彩票體 驗券) with China Sports Lottery Centre. We serve as a third-party service system provider to provide enterprises with the required marketing services for lottery experience tickets, with the ability of the lottery center's redemption's ability. After the end customers meets the requirements for collection and redemption at the enterprise, the end consumers will be obtained the Lottery experience tickets (彩票體驗券) verification QR code from our thirdparty service system, hereby the end customer can redeem the QR code at the authorized offline lottery stores of China Sports Lottery Centre.

Throughout the innovative marketing mode, the consumption activity and the excitement will be effectively enhanced by Lottery experience tickets (彩票體驗券), as the widespread participation and entertainment of lottery tickets and possible jackpot incentives for end customers. On the side of the enterprises, it also can enhance the brand influence and achieve customer retention, as "Lottery tickets is a casual public welfare" the enterprises will be enhancing the image by using the Lottery experience tickets (彩票體驗券) as the marketing means. We hope to achieve the sharing on the product traffic in digitalization products business and marketing services operation platform services by using Lottery as core link.

Tangible goods sourcing and delivery service

Our focus on this sub-segment in 2024, we aims to establish a comprehensive supply chain for our customers on their user acquisition and user maintaining for their employees or customers their by our marketing services operation platform. Our aims to serve our enterprises' customers for their group purchases together with the employee welfare purchases. For fulfil the purposes of real time delivery, we had 2 warehouse with over 3,093 types of stock keeping unit ("**SKU**") to ensure the efficiency on our customers' demand. At the same time, we provide customized online shopping mall solutions with the well-developed supply chain sourcing and fulfillment services. For the purpose of maintaining the loyalty of the employees and customers, we provide tailored loyalty systems solutions.

In the first half of 2024, our Group kept looking for new brands or products to expand our choices for our customers. We had entered an cooperation agreement with a famous Chinese Baijiu sales company, which the brand's sales revenue had reached over RMB30 billion in FY2023, to provide Chinese Baijiu distribution services. At the same time, we had entered the Lottery experience tickets (彩票體驗券) marketing agreement with the Chinese Baijiu sales company stated above to accomplish cross-selling benefit on customer retention.

During 2024, we planned to establish the marketing services operation platform by providing our customers for their employees a staff points welfare redemption platform to boost the morale of the enterprises through out our supply chain on virtual goods and tangible goods.

Industry digitalization solutions services

Our Industry digitalization solutions services focused on the lottery sector, as utilizing the advantage of the Group which had serving over 23 provinces in the welfare lottery in previous years.

The industry value chain of the lottery market in China involves the issuance of lottery (R&D and issuance), lottery production (security systems, lottery terminals, printing services, etc.), lottery sales (various sales channels, marketing, offline sales channel expansion) and other lottery-related services (data analysis, payment system operations, logistics, etc.). The entire value chain is regulated and supervised by the PRC government.

Lottery solutions providers refer to companies that provide hardware, system and software, printing, marketing and/or other related services of the lottery market in China. Lottery hardware mainly include lottery terminals and lottery draw machines, while lottery system and software generally include sales management systems, information management systems, security systems, monitoring systems and SaaS platforms. Our Group is one of the leading suppliers of lottery solutions providers in China.

Our lottery-related software systems and equipment principally include the lottery security, information management and supervision systems. Our integrated business security access system (一線通) enables secure communication and interaction between provincial WLIACs and lottery sales points. To this end, our security access centre equipment and security access terminal equipment assists in establishing the requisite information security system, while our software platform enables such communication and interaction process. We have systems in place to monitor and obtain live feedback on the status and conditions of the security access equipment and software platform to facilitate swift feedback and maintenance and upgrade services. We also provide outlets management system to monitor lottery sales activities and information security system to monitor external interference to the lottery systems. Our lottery-related software systems are designed and developed internally, while our lotteryrelated equipment, such as servers, motherboards, terminal equipment and firewall system, have been procured from external suppliers. Our lottery-specific communication system uniformly deployed in 23 provinces. We are proficient in providing the lottery terminals, lottery marketing, and lottery store empowerment, etc. During the first half of 2024, the Group won over 20 tenders mainly to supply the lottery terminals or the maintenance service of the integrated business security access system (一線通) to Welfare Lottery, including a newly developed province. The Group will continue to pursue tenders to supply our lottery terminals with Welfare Lottery and Sports Lottery.

Our focus in the second half of 2024 and afterwards will focus on AI digital lottery store ("AI 數字彩票門店") to gather private domain traffic from lottery players/lottery stores.

FINANCIAL PERFORMANCE REVIEW

Revenue

The following table set forth the breakdown of our revenue by segments for the periods indicated:

	Six months ended 30 June			
	2024		2023	
	RMB'000	%	RMB'000	%
	(unaudite	ed)	(unaudite	ed)
Corporate digitalization solution services				
Enterprises' private domain traffic marketing services	24,798	21.4	26,945	39.1
Marketing service operation platform services – Virtual goods sourcing and				
delivery services – Tangible goods sourcing and	32,000	27.5	27,098	39.3
delivery services	50,789	43.7	1,024	1.5
Others (Note a)	427	0.4	566	0.8
Sub-total	108,014	93.0	55,633	80.7
Industry digitalization solutions services				
Solutions on lottery related software systems and equipment	8,190	7.0	13,339	19.3
Others (<i>Note b</i>)			3	0.0
Sub-total	8,190	7.0	13,342	19.3
Total	116,204	100.0	68,975	100.0

Notes:

a. Others include revenue from the software development and maintenance services.

b. Others include commission generated from the sale of lottery tickets through our offline shop.

1. Revenue from Corporate Digitalization Solution Services

Our corporate digitalization solutions services focused on providing the promotions and advertising services and the solution to the enterprise on user acquisition and user maintaining for their employees or customers which is serving the enterprises' private domain traffic. The following table sets forth our revenue from corporate digitalization solution services for the period indicated:

	Six months ended 30 June				
	2024		2023		
	RMB'000	%	RMB'000	%	
	(unaudited))	(unaudited)		
Corporate digitalization solution services					
Enterprises' private domain traffic marketing services	24,798	23.0	26,945	48.5	
Marketing service operation platform services – Virtual goods sourcing and					
delivery services – Tangible goods sourcing and	32,000	29.6	27,098	48.7	
delivery services	50,789	47.0	1,024	1.8	
Others	427	0.4	566	1.0	
Total	108,014	100.0	55,633	100.0	

Corporate digitalization solution services mainly comprise enterprises' private domain traffic marketing services, marketing services operation platform services with virtual goods sourcing and delivery services and tangible goods sourcing and delivery services. Our revenue from the Corporate digitalization solution services increased by 94.2%, from approximately RMB55.6 million for the period ended 30 June 2023 to RMB108.0 million for the period ended 30 June 2024, mainly attributed by the tangible goods sourcing and delivery services which had started in late June 2023, which had the increment at RMB49.8 million revenue compared with the period ended 30 June 2023. For the revenue generated from our Corporate digitalization solution services representing 93.0% and 80.7% of our total revenue for the periods ended 30 June 2024 and 2023.

We provide our corporate digitalization solution services to our customers through an integration of online and offline marketing channels. Leveraging on our technical capability, we focused on the strategy of provision of OMO Solution Services in order to better empower digital transformation for customers. The table below sets forth a breakdown of revenue generated from our corporate digitalization solution services by type of marketing channels for the periods indicated:

	Six months ended 30 June			
	2024		2023	
	RMB'000	%	RMB'000	%
	(unaudite	(unaudited)		
Online	107,425	99.5	55,066	99.0
Offline	589	0.5	567	1.0
	108,014	100.0	55,633	100.0

Our revenue attributable to online services amounted to RMB107.4 million and RMB55.1 million, representing 99.5% and 99.0% of our total revenue from corporate digitalization solution services for the periods ended 30 June 2024 and 2023, respectively. We consider that the expansion of online services was and will continue to be one of the major factors for the business growth of our corporate digitalization solution services. At the same time, there will be a integration of online and offline experiences.

Revenue from corporate digitalization solution services by type of customers

Customers of our corporate digitalization solution services include (i) enterprises that have demand for corporate digitalization solution services for their business; and (ii) advertising agents of the enterprises. The table below sets forth a breakdown of revenue generated from our corporate digitalization solution services by type of customers for the periods indicated:

	Six months ended 30 June			
	2024		2023	
	RMB'000	%	RMB'000	%
	(unaudited)		(unaudited)	
Advertising agents	33,172	30.7	28,456	51.1
Enterprises	74,842	69.3	27,177	48.9
	108,014	100.0	55,633	100.0

Our revenue arise from enterprises' customers increased from 48.9% of the total revenue from corporate digitalization solution services for the period ended 30 June 2023 to 69.3% of the total revenue from corporate digitalization solution services for the period ended 30 June 2024 mainly contributed to the Group has maintained the prudent policy on the selection of high quality customers to manage the exposure to credit risks, which were contributed by the tangible goods sourcing and delivery services with highly contributed 43.7% of revenue to corporate digitalization solution services.

Enterprises' private domain traffic marketing services

Our enterprises' private domain traffic marketing services comprises our revenue of traditional marketing and promotion services, advertisement placement services and Operator related digital marketing services, which included our advertisement distribution services.

We normally enter into annual framework agreements with our customers and charge them for our traditional marketing and promotion services based primarily on a mix of CPA (i.e. cost per action, such as download, installation or registration by end users), CPS (i.e. cost per sales); for advertisement distribution service, media publishers or their agents primarily pay to us service fees determined with reference to a mix of performance parameters of the advertisement distribution services, including but not limited to, impressions, clicks, CTR and/or CPM (i.e. combined performance parameters). For the advertisement placement services, we received top-up amounts from our customers (net of rebates, if any) and the amounts paid by us to the media publishers (or their channel agents) (net of rebates, if any) for topping-up of our customers' accounts maintained on the platforms operated by the media publishers. Our suppliers, being the media publishers or their agents, may also grant us rebates on a quarterly and/ or annual basis which are recorded as our revenue.

For the operator-related digital marketing services mainly comprises with crossenterprises' corporation services (previous known as "traditional marketing and promotion services"), the cooperation with the telecom operator for the tailored made virtual goods package for the marketing purposes; loyalty points redemption of virtual goods services; the advertisement placement services and advertisement distribution services. Providing the advertising services with the telecom operator which can fulfill our Company's strategy for having the corporation with high-quality clients. Through the operator related digital marketing services, we will provide the data management platform for our customers on tracking the consumption data on the virtual goods package, etc. for the analysis purposes; the ended customers management; the suppliers management and 24 hours monitoring alert. Through our operator-related digital marketing services business, we can provide target-oriented marketing services for our operator. For the revenue of enterprises' private domain traffic marketing services, the revenue were mainly contributed by the cross-enterprises' corporation services (previous known as "traditional marketing and promotion services") of RMB22.9 million which covered 92.2% of the total revenue from enterprises' private domain traffic marketing services for the period ended 30 June 2024. The virtual goods packages of the operator-related digital marketing services by online vouchers and interests for the period indicated RMB0.8 million during the period ended 30 June 2024.

Revenue from corporate digitalization solution services – Virtual goods sourcing and delivery services

We generated revenue of RMB32.0 million and RMB27.1 million, respectively, from our virtual goods sourcing and delivery services, representing approximately 29.6% and 48.7% of our revenue from corporate digitalization solution services for the periods ended 30 June 2024 and 2023. The growth in the revenue generated from our virtual goods sourcing and delivery services during the periods was mainly due to acquisition of Yangtze River Delta Demonstration Zone (Shanghai) ASMKT Network Technology Co., Ltd. ("ASMKT") on 31 May 2023, it only contributed revenue of RMB3.0 million for the period ended 30 June 2023 which covered 6 months revenue during period ended 30 June 2024. The table below sets forth a breakdown of revenue generated from our virtual goods sourcing and delivery services by type of virtual goods for the periods indicated:

	Six months ended 30 June			
	2024		2023	
	<i>RMB'000</i> (unaudited	%)	<i>RMB'000</i> (unaudited)	%
Top-up for telecommunication services	7,069	22.1	11,752	43.4
Online vouchers and interests	7,009	22,1	11,752	7,7,7
(Note)	19,390	60.6	6,868	25.3
Gift cards of gas stations	5,541	17.3	8,478	31.3
Others				
Total	32,000	29.6	27,098	48.7

Note: We offer a wide spectrum of online vouchers and interests including but not limited to memberships of online entertainment platforms, gift cards of e-marketplaces, coffee vouchers, membership of online healthcare and medical services and packages combining various types of online vouchers and interests.

As ASMKT were focused on the online vouchers and interests, therefore the portion of online vouchers and interests were increased significantly from 25.3% to 60.6% during the periods ended 30 June 2023 and 2024.

The following table illustrates the reconciliation of the GMV and our revenue recorded under our virtual goods sourcing and delivery services during the period indicated:

	Six months ended 30 June		
	2024		
	RMB'000 RME		
	(unaudited)	(unaudited)	
GMV	785,567	726,463	
Less: purchase costs of the virtual goods	(753,567)	(699,365)	
Revenue	32,000	27,098	

The total GMV of the virtual goods offered by us under our virtual goods sourcing and delivery services amounted to RMB785.6 million and RMB726.5 million for the periods ended 30 June 2024 and 2023, respectively. The increase in the total GMV of the virtual goods offered by us was primarily due to the acquisition of ASMKT was completed on 31 May 2023, which only contributed 1 month GMV during the period ended 30 June 2023. The number of virtual goods available of our Group were 776 for the six months ended 30 June 2023 and 318 for the Reporting Period.

Customers of our virtual goods sourcing and delivery services came from different industry include (i) advertising agents; (ii) financial services and institutions; (iii) insurance authorities; (iv) telecom operators; and (v) others. The table set out the total number of customers in different industries for the six months ended 30 June 2024 and six months ended 30 June 2023:

	Six months ended 30 June			
	2024		2023	
	No. of		No. of	
	customers	%	customers	%
Advertising agents	10	29.4	10	31.3
Financial services and institutions	19	55.9	19	59.4
Insurance authorities	2	5.9	1	3.1
Telecom operators	_	-	_	_
Others	3	8.8	2	6.2
	34	100.0	32	100.0

Our Group had kept developed new opportunities on customers with high quality from different industries during the period ended 30 June 2024.

We generated revenue of RMB50.8 million and RMB1.0 million from our tangible goods sourcing and delivery services, representing approximately 47.0% and 1.8% of our revenue from corporate digitalization solution services for the six months ended 30 June 2024 and 2023. We had expanded our services from virtual goods sourcing and delivery services to products sourcing and delivery services which is tangible and covered mainly on daily necessities in late June 2023.

We aimed at providing more choices for our customers on the selection on the products for their marketing purposes. We had offered 6,693 and 141 different type of SKU with over 226 and 27 brands for the six months period ended 30 June 2024 and 2023. The following table set forth the breakdown of our revenue from tangible goods sourcing and delivery services in the six months period ended 30 June 2024 by type of products sold:

	Six months ended 30 June			
	2024		2023	
	RMB'000	%	RMB'000	%
Daily necessities	16,093	31.7	934	91.1
Drinks and food	18,673	36.7	90	8.9
Seasoning	15,623	30.8	_	_
Liquor	113	0.2	_	_
Others	287	0.6		
	50,789	100.0	1,024	100.0

2. Revenue from our industry digitalization solution services

We primarily offer industry digitalization solution services in relation to solutions on lottery related software systems and equipment. Our Industry digitalization solutions services focused on the lottery sector, as utilizing the advantage of the Group which had serving over 23 provinces in the welfare lottery in previous years. Our lottery-related software systems and equipment principally include the lottery security and payment systems. Our integrated business security access system (一線通) enables secure communication and interaction between provincial WLIACs and lottery sales points. To this end, our security access center equipment and security access terminal equipment assist in establishing the requisite information security system, while our software platform enables such communication and interaction process. We have systems in place to monitor and obtain live feedback on the status and conditions of the security access equipment and software platform to facilitate swift feedback and maintenance and upgrade services. We also provide outlets management system to monitor lottery sales activities and information security system to monitor external interference to the lottery systems.

Our revenue from industry digitalization solution services amounted to RMB8.2 million and RMB13.3 million for the periods ended 30 June 2024 and 2023, respectively. Such decrease by 38.3% from approximately RMB13.3 million for the six months ended 30 June 2023 to approximately RMB8.2 million for the six months ended 30 June 2024 was primarily attributable to (i) due to the economic uncertainty, the WLIACs were preferred to have the maintenance services rather than the sales of lottery related systems and equipment, which affected the revenue of over-time revenue of industry digitalization solution services were increased from RMB6.0 million to RMB7.9 million during the periods ended 30 June 2023 and 2024; and (ii) there were approximately RMB3.7 million revenue from sales of lottery related systems and equipment had not yet been transferred to the WLIACs as at 30 June 2024.

Our total revenue increased by RMB47.2 million, or 68.4%, from RMB69.0 million for the six months ended 30 June 2023 to RMB116.2 million for the six months ended 30 June 2024. The increment of revenue was mainly attributable to: the increases in our revenues generated from corporate digitalization solutions services, mainly contributed by the virtual goods sourcing and delivery services and tangible goods sourcing and delivery services which were started in June 2023. Our Group focuses on the main business line as core which has been developed in virtual goods sourcing and delivery services in previous years together with innovative business, such as the tailored made packages or products for our customers and the Lottery experience tickets (彩票體驗 券). At the same time, our Group's another focus in 2024 is to establish a comprehensive supply chain for our customers on their user acquisition and user maintaining for their employees or customers their by our marketing services operation platform.

Cost of Sales

Our cost of sales primarily consists of (i) traffic acquisition costs; (ii) cost of goods sold; and (iii) employee benefit expenses.

Our total cost of sales increased by RMB49.1 million, or 191.8%, from RMB25.6 million for the six months ended 30 June 2023 to RMB74.7 million for the six months ended 30 June 2024, which was primarily attributable to the increment on the cost of inventories from tangible goods sourcing and delivery services and sales on lottery systems and equipment of RMB47.6 million for the six months ended 30 June 2024 compared with RMB1.6 million for the six months ended 30 June 2023. The cost of inventories representing approximately 63.7% and 6.3% of our cost of sales for the periods ended 30 June 2024 and 2023 which constituted the largest portion of the cost of sales.

Gross Profit and Gross Profit Margin

Our gross profit consists of our revenue less cost of sales. The Group recorded gross profit of approximately RMB41.5 million, representing a decrease of approximately 4.4% as compared to approximately RMB43.4 million for the six months ended 30 June 2023, which was mainly attributable to the revenue structure and the Group's focus had shifted to virtual goods sourcing and delivery services, which is recorded in net basis in revenue, and tangible goods sourcing and delivery services, which is recorded in gross basis in revenue, in 2024. The virtual goods sourcing and delivery services contributed 27.5% and 39.3% of the total revenue for the periods ended 30 June 2024 and 2023; tangible goods sourcing and delivery services contributed 43.7% and 1.5% of the total revenue for the periods ended 30 June 2024 and 2023; the periods ended 30 June 2024 and 2023, which indicated the shift of the Group's focus from the revenue structure.

Gross profit margin represents gross profit divided by total revenue, expressed as a percentage. Our gross profit margin decreased from 63.0% for the six months ended 30 June 2023 to 35.7% for the six months ended 30 June 2024, which was mainly attributable to the increment on revenue in tangible goods sourcing and delivery services which recognising revenue on gross basis, weighted 43.7% and 1.5% in total revenue for the six months ended 30 June 2024 and 2023, therefore the increase of the costs of inventories will lower the gross profit margin.

Other Income and Other Gains or Losses

Our other income and other gains or losses primarily consist of (i) bank interest income; (ii) government grants; (iii) exchange gain; and (iv) sundry income.

Our other income decreased by approximately RMB1.0 million, or 35.7%, from approximately RMB2.8 million for the six months ended 30 June 2023 to approximately RMB1.8 million for the six months ended 30 June 2024. Such changes was primarily attributable to the decrease on the net valuation losses in fair value of financial assets at fair value through profit or loss of RMB0.8 million and exchange rate effect of RMB0.6 million compared with the period ended 30 June 2023, which is more stable on exchange rate compared with last year's movement.

Selling and Distribution Expenses

Our selling and distribution expenses primarily comprise of (i) employee benefit expenses, which mainly include salaries, bonuses and other benefits for our sales and marketing personnel; (ii) travel and entertainment expenses; (iii) advertising and promotion expenses; (iv) rentals, depreciation and impairment of right-of-use assets; (v) service fees mainly in relation to technical support, software development and installation of equipment for our solutions on lottery related software system and equipment; and (vi) others.

Our selling and distribution expenses increased by approximately RMB7.0 million, or 179.5%, from approximately RMB3.9 million for the six months ended 30 June 2023 to approximately RMB10.9 million for the six months ended 30 June 2024. Such increase was primarily due to the increment on the expenses for the marketing and business development.

Administrative Expenses

Our administrative expenses primarily consist of: (i) employee benefit expenses, which mainly include salaries, bonuses and other benefits for our administrative personnel; (ii) travel and entertainment expenses; (iii) professional fees; (iv) general office expenses; and (v) others.

Our administrative expenses increased by approximately RMB0.7 million, or 5.0%, from approximately RMB13.9 million for the six months ended 30 June 2023 to approximately RMB14.6 million for the six months ended 30 June 2024. The Group kept constant on the level of administrative expenses under the development of business.

Research and Development Expenses

Our research and development expenses primarily consist of: (i) employee benefit expenses, which primarily comprise the salaries, bonuses and other benefits of our research and development staff; (ii) technical service and copyright fees, which mainly represent expenses for R&D projects outsourced to a university and other external institutions and acquisition cost for copyrights; and (iii) depreciation of property, plant and equipment.

Our research and development expenses increased by approximately RMB0.9 million, or 9.6%, from approximately RMB9.4 million for the six months ended 30 June 2023 to approximately RMB10.3 million for the six months ended 30 June 2024.

Finance Costs

Our finance costs primarily consist of: (i) interest expenses on bank borrowings; and (ii) interest expenses on lease liabilities.

Our finance costs increased by approximately RMB1.6 million, or 177.8%, from approximately RMB0.9 million for the six months ended 30 June 2023 to approximately RMB2.5 million for the six months ended 30 June 2024. Such increase was primarily due to the increase of approximately RMB1.6 million in the interest expenses on bank borrowings aligned with the increase of bank borrowings caused by the business expansion.

Income Tax Expense

Our income tax expenses decreased by approximately RMB1.6 million, or 80.0%, from approximately RMB2.0 million for the six months ended 30 June 2023 to approximately RMB0.4 million for the six months ended 30 June 2024, which was mainly due to the decrease in taxable profit. Our effective income tax rate decreased from 14.9% for the six months ended 30 June 2023 to 14.2% for the six months ended 30 June 2024, which was because most of the subsidiaries were loss-making during the period ended 30 June 2024, the Group had recognised the deferred tax of the unrecognised tax losses of RMB1.3 million and RMB0.8 million for the deferred tax of expected credit loss provision for the period ended 30 June 2023.

Profit for the Period

Our profit for the period decreased by approximately RMB8.8 million, or 76.5%, from approximately RMB11.5 million for the six months ended 30 June 2023 to approximately RMB2.7 million for the six months ended 30 June 2024.

Non-HKFRS Measure: Adjusted Net Profit

To supplement our consolidated financial statements, which are presented in accordance with the HKFRS, we also use adjusted net profit as an additional financial measure, which is not required by, or presented in accordance with, the HKFRS. We believe that such non-HKFRS measures facilitate comparisons of operating performance from year to year and company to company by eliminating potential impacts of items which our management considers to be non-indicative of our operating performance. We believe that such measure provides useful information to investors and others in understanding and evaluating our consolidated results of operations in the same manner as they help our management.

However, our presentation of adjusted net profit may not be comparable to similarly titled measures presented by other companies. The use of this non-HKFRS measure has limitations as an analytical tool, and should not be considered in isolation from, or as a substitute for an analysis of, our results of operations or financial condition as reported under HKFRS.

The following table reconcile our adjusted net profit for the years presented to the most directly comparable financial measures calculated and presented in accordance with HKFRS:

	Six months ended 30 June	
	2024	2023
	RMB'000	RMB'000
		(Restated)
Profit for the period attributable to owners of the Company Add:	3,457	11,479
Foreign exchange differences	(4)	(607)
Change in fair value of financial assets at fair value through	(-)	(007)
profit or loss	578	(191)
Non-HKFRS Measure		
Adjusted net profit	4,031	10,681

Employees and Remuneration Policies

As at 30 June 2024, we had 209 full-time employees, the majority of whom were based in Hangzhou, China, Shanghai, China and Xi'an, China.

The remuneration of our employees is determined based on their performance, experience, competence and market comparable. We provide our employees with competitive salaries and bonuses determined by performance, housing subsidies, regular team building activities and internal opportunities of career advancement. Our Group adopts an appraisal system for our employees, where their respective supervisor and our president's office conduct monthly or quarterly performance review depending on their rank and determines the amount of bonus to be awarded accordingly.

Our Group's total staff costs (including Directors' emolument, salaries, bonus, social insurance and provident funds) amounted to approximately RMB25.3 million for the six months ended 30 June 2024 (For the six months ended 30 June 2023: approximately RMB20.7 million). As required by the PRC laws and regulations, we have made contributions to various mandatory social security funds, including funds for basic pension insurance, unemployment insurance, basic medical insurance, maternity leave insurance and occupational injury.

The remuneration of Directors and members of senior management is determined on the basis of each individual's responsibilities, qualification, position, experience, performance and time commitment. The receive compensation in the form of salaries, allowances, discretionary bonuses and contributions to defined contribution retirement plan.

The Company has adopted a share option scheme on 27 July 2022 as incentives or rewards to eligible persons for their contributions to the Group. The purpose of the Share Option Scheme is to incentivise and reward the eligible persons for their contribution to the Group and to align their interests with that of the Company so as to encourage them to work towards enhancing the value of the Company. The Share Option Scheme shall be valid and effective for a period of ten years commencing on the Listing Date, after which period no further options will be granted but the provisions of the Share Option Scheme shall remain in full force and effect to the extent necessary to give effect to the exercise of any options granted prior thereto which are at that time or become thereafter capable of exercise under the Share Option Scheme, or otherwise to the extent as may be required in accordance with the provisions of the Share Option Scheme. During the Reporting Period, no option had been granted or agreed to be granted by the Company under the Share Option Scheme.

Contingent Liabilities and Indebtedness

As at 30 June 2024, the Group had the interest-bearing borrowings of approximately RMB162.3 million which consists approximately RMB24.0 million was unsecured and guaranteed, RMB49.8 million was secured and guaranteed and RMB88.5 million was unsecured and unguaranteed (As at 31 December 2023: RMB30.0 million was unsecured and guaranteed, RMB48.2 million was secured and guaranteed and RMB78.0 million was unsecured and unguaranteed). The maturity profile of the interest-bearing bank borrowings as at 30 June 2024 and 31 December 2023 were repayable within one-year or on demand. In addition, as at 30 June 2024, the Group had lease liabilities of RMB70,000 (As at 31 December 2023: RMB169,000).

Save as the above, the Group did not have any material contingent liabilities as at 30 June 2024 (as at 31 December 2023: nil).

Liquidity, Financial and Capital Resources

During the six months ended 30 June 2024, we financed our capital expenditure and working capital requirements mainly through bank borrowings and the proceeds received from the Global Offering of the Company's shares in October 2022 and the proceeds received from the Rights Issue in December 2023. As at 30 June 2024, we had bank borrowings of approximately RMB162.3 million (unaudited) (As at 31 December 2023: RMB156.2 million). The range of effective interest rates on the borrowings was 2.8% to 4.3% (unaudited) (As at 31 December 2023: 2.8% to 5.0%) per annum for the six months ended 30 June 2024.

The Group's gearing ratio as of 30 June 2024 was 40.7% (unaudited) (As at 31 December 2023: 39.8%).

As at 30 June 2024, the Group's cash and cash equivalents were mainly held in RMB and HKD, and the cash and cash equivalents decreased by RMB67.6 million from RMB186.5 million as at 31 December 2023 to RMB118.9 million. The decrease was primarily attributable to the development of business which the advance to supplier were increased by RMB37.1 million and the prepayment increased by RMB11.9 million due to the acquisition of new office in Hangzhou.

We currently do not use any financial instruments for hedging purposes.

Significant Investment, Material Acquisition and Disposal of Subsidiaries, Associate, and Joint Venture

On 22 December 2023, the Company entered into a legally binding memorandum of understanding, pursuant to which the Company will acquire 100% of the equity interest in Shanghai Maichun Brand Management Company Limited* (上海麥純品牌管理有限公司), a company established in PRC, and is principally engaged in the provision of e-commerce solutions to its brand partners on product sales.

Our Directors are of the view that our Group could benefit from the potential acquisition of Shanghai Maichun Brand Management Company Limited in order to enlarge our Group's supplier and customer base and diversify our Group's business profile. As of the date of this report, our Group is conducting its pre-acquisition due diligence on Shanghai Maichun Brand Management Company Limited. Further announcement(s) in respect of the potential acquisition will be made by the Company according to the Listing Rules as and when appropriate. For further details, please refer to the announcement of the Company dated 22 December 2023.

Save as disclosed above, there were no significant investments held by the Company nor any material acquisitions or disposals of subsidiaries, associates and joint ventures during the Year.

Capital Commitments

As at 30 June 2024, the Group had capital commitment for land use rights of RMB14,000,000 and property, plant and equipment of RMB1,169,000.

Charge on the Group's Assets

As at 30 June 2024, the Group's certain pledged bank deposits with carrying amount of RMB55,217,005 respectively were pledged to secure the bank borrowing (As at 31 December 2023: trade receivable and pledged bank deposits with carrying amount of RMB8,850,000 and RMB44,831,000 respectively were pledged to secure the bank borrowings).

^{*} For identification purpose only

Top Customers

Our top five customers accounted for 57.3% and 69.2% of our revenue for the periods ended 30 June 2024 and 2023, respectively. Our largest customer accounted for 30.2% and 31.1% of our revenue for the periods ended 30 June 2024 and 2023, respectively.

To the best of our Directors' knowledge, none of our Directors or their respective close associates or any person who owns more than 5% of our issued share capital or of our subsidiary, had any interest in any of our top five customers during the period.

Top Suppliers

Our top five suppliers accounted for 80.3% and 73.8% of our total costs of sales for the periods ended 30 June 2024 and 2023, respectively. Our largest supplier accounted for 36.6% and 58.8% of our total costs of sales for the periods ended 30 June 2024 and 2023, respectively.

To the best of our Directors' knowledge, none of our Directors or their respective close associates or any person who owns more than 5% of our issued share capital or of our subsidiary, had any interest in any of our top five suppliers during the period.

Key Financial Ratios

The following table sets forth certain financial ratio as at the balance sheet dates indicated:

	As at 30 June 2024 (unaudited)	As at 31 December 2023 (audited)
Profitability ratios		
Gross profit margin ⁽¹⁾	35.7%	53.2%
Net profit margin ⁽²⁾	2.4%	6.6%
Adjusted net profit margin under HKFRS measures ⁽³⁾	2.5%	11.4%
Return on equity ⁽⁴⁾	0.7%	3.2%
Return on total assets ⁽⁵⁾	0.4%	2.0%
Liquidity ratios		
Current ratio ⁽⁶⁾	2.6 times	2.4 times
Quick ratio ⁽⁷⁾	2.6 times	2.4 times
Capital adequacy ratios		
Gearing ratio ⁽⁸⁾	40.7%	39.8%
Debt-to-equity ratio ⁽⁹⁾	10.9%	N/A

Notes:

- (1) The calculation of gross profit margin is based on gross profit for the period divided by revenue and multiplied by 100%.
- (2) The calculation of net profit margin is based on profit for the period divided by revenue and multiplied by 100%.
- (3) Calculated based on the adjusted net profit under non-HKFRS measures and calculated by excluding the effect of foreign exchange differences and change in fair value of financial assets at fair value through profit or loss.
- (4) The calculation of return on equity is based on profit for the period divided by ending balance of total equity and multiplied by 100%.
- (5) The calculation of return on total assets is based on profit for the period divided by ending balance of total assets and multiplied by 100%.
- (6) Current ratio is calculated as current assets divided by current liabilities as at the relevant financial period/ year end.
- (7) Quick ratio is calculated as current assets less inventories divided by current liabilities as at the relevant financial period/year end.
- (8) Gearing ratio is calculated as total debt divided by total equity and multiplied by 100% as at the relevant financial period/year end. Total debts refer to all interest-bearing bank loans, amounts due to related parties and lease liabilities of our Group as at the end of the respective period/year.
- (9) Debt to equity ratio is calculated as net debt (representing total debt minus cash and cash equivalent as at the relevant period/year end) divided by the total equity as at the end of the respective period/year and multiplied by 100%. As our cash and cash equivalent is higher than our total debts as at 31 December 2023, the debt to equity ratio is not applicable to such periods.

Treasury policies

The Group has adopted a prudent financial management approach towards its treasury policies and thus maintained a healthy liquidity position throughout the period under review. The Group strives to reduce exposure to credit risk by performing ongoing credit assessments and evaluations of the financial status of its customers. To manage liquidity risk, the Board closely monitors the Group's liquidity position to ensure that sufficient financial resources are available in order to meet its funding requirements and commitment timely.

Foreign Exchange Exposure

Foreign exchange risk refers to the risk of loss caused by the changes in foreign exchange rates. The operations of the Group are mainly located in the PRC with most transactions denominated and settled in Renminbi.

During the six months ended 30 June 2024, no financial instrument was used for hedging purposes, and we did not commit to any financial instruments to hedge our exposure to foreign exchange risk, as the expected foreign exchange risk is not significant. The Directors and senior management of the Company will continue to closely monitor the foreign exchange exposure and take measures when necessary to ensure that the foreign exchange risk is within the controllable range.

Capital structure

The shares of the Company were listed on Main Board of the Stock Exchange on the Listing Date. Pursuant to Rule 7.21(1)(b) of the Listing Rules, the Company have made arrangements to dispose of the 40,263,600 Unsubscribed Rights Shares by offering the Unsubscribed Rights Shares to independent placees for the benefit of the Shareholders to whom they were offered by way of the Rights Issue. There were no excess application arrangements in relation to the Rights Issue. The Company entered into the Placing Agreement with the Placing Agent and appointed the Placing Agent to place the Unsubscribed Rights Shares to independent placees on a best efforts basis.

On 4 December 2023, 40,263,600 Unsubscribed Rights Shares (each a "**Placing Share**"), representing approximately 8.05% of the total number of Rights Shares available for subscription under the Rights Issue, were subject to the Compensatory Arrangement.

On 12 December 2023, the Company had received twenty four (24) valid acceptances for a total of 459,736,400 Rights Shares provisionally allotted under the Rights Issue, representing approximately 91.95% of the total number of Rights Shares offered under the Rights Issue. Accordingly, the Rights Issue was under-subscribed by 40,263,600 Rights Shares, representing approximately 8.05% of the total number of the Rights Shares available for subscription under the Rights Issue.

All conditions with respect to the Rights Issue and the Placing set out in the Prospectus have been fulfilled and the Rights Issue and the Placing became unconditional at 4:00 p.m. on Wednesday, 13 December 2023. The gross proceeds raised from the Rights Issue (including the Placing) are approximately HK\$100 million before expenses.

For further details, please refer to the prospectus of the Company dated 20 November 2023 and announcements of the Company dated 6 and 15 December 2023.

INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2024

	Notes	2024 <i>RMB'000</i> (unaudited)	2023 <i>RMB'000</i> (unaudited)
Revenue Cost of sales	5	116,204 (74,737)	68,975 (25,555)
Cost of sales	-	(74,737)	(23,333)
Gross profit		41,467	43,420
Other income and other gains or losse, net	6	1,828	2,761
Provision for impairment losses on financial			
assets		(1,870)	(4,560)
Selling and distribution expenses		(10,874)	(3,929)
Administrative expenses		(14,564)	(13,898)
Research and development expenses		(10,317)	(9,385)
Finance costs	-	(2,486)	(921)
Profit before income tax		3,184	13,488
Income tax expense	7 _	(453)	(2,009)
Profit for the period	_	2,731	11,479
Other comprehensive income			
Item that will not be reclassified to profit or loss:			
– Exchange differences arising from			
translation	_	2,643	740
Total comprehensive income for the period	=	5,374	12,219
Profit for the period attributable to:			
– Owners of the Company		3,457	11,479
– Non-controlling interests	_	(726)	
		2,731	11,479
	=		

		2024	2023
	Notes	RMB'000	RMB'000
		(unaudited)	(unaudited)
Total Comprehensive income for the period attributable to:			
– Owners of the Company		6,100	12,219
– Non-controlling interests		(726)	
		5,374	12,219
			(restated)
Earnings per share for the profit attributable			
to owners of the Company during the			
period			
– Basic and diluted (expressed in RMB			
per share)	9	0.01	0.02

INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION *As at 30 June 2024*

At At 30 June 31 December 2024 2023 Notes RMB'000 RMB'000 (unaudited) (audited) **ASSETS AND LIABILITIES Non-current assets** Intangible assets 11,562 13.541 Property, plant and equipment 2,662 1,693 Right-of-use assets 62 152 Goodwill 25,383 25,383 Deferral tax assets 3,973 1,868 Financial assets at fair value through profit or loss 11,867 12,445 55,509 55,082 **Current** assets Inventories 9,634 3,817 Contract assets 1,848 1,452 Trade receivables 10 146,349 165,646 Prepayments, deposits and other receivables 220,634 179,726 Pledged bank deposits 55,217 44,831 Restricted bank deposits 1,720 351 Cash and cash equivalents 118,908 186,479 554,310 582,302 **Total assets** 609,819 637,384 **Current liabilities** Trade payables 11 10,674 17,030 Contract liabilities 8,506 6,072 Other payables and accruals 14,634 50,918 Bank borrowings 162,309 156,180 Lease liabilities 70 169 Income tax payable 13,255 11,041

209,448

241,410

Notes	At 30 June 2024 <i>RMB'000</i> (unaudited)	At 31 December 2023 <i>RMB'000</i> (audited)
Net current assets	344,862	340,892
Total assets less current liabilities	400,371	395,974
Non-current liabilities		
Contract liabilities	1,650	3,074
Deferred tax liabilities	201	244
	1,851	3,318
Total liabilities	211,299	244,728
NET ASSETS	398,520	392,656
EQUITY		
Share capital	10,349	10,349
Reserves	388,407	382,307
Equity attributable to owners of the Company	398,756	392,656
Non-controlling interests	(236)	
TOTAL EQUITY	398,520	392,656

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 June 2024

1. GENERAL

Rego Interactive Co., Ltd (the "**Company**") was incorporated in the Cayman Islands, as an exempted company with limited liability under the Cayman Companies Act on 8 August 2017. Its shares are listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**"). The registered office of the Company is located at 4th Floor, Harbour Place, 103 South Church Street, P.O. Box 10240, Grand Cayman, KY1-1002, Cayman Islands and its principal place of business is located at People's Republic of China ("**PRC**"). The Company is an investment holding company. The Company and its subsidiaries (collectively referred to as the "**Group**") were engaged in the following businesses in the PRC.

- Corporate digitalization solution service
- Industry digitalization solution service

In the opinion of the directors of the Company, the immediate holding companies of the Company are Tanshin Investments Limited ("**Tanshin Investments**"), Vicen Investments Limited ("**Vicen Investments**") and Sprus Investments Limited ("**Sprus Investments**") which are incorporated in the British Virgin Islands. The ultimate shareholders of the Company are Mr. Tian Huan ("**Mr. Tian**"), Mr. Chen Ping ("**Mr. Chen**") and Mr. Zhang Yongli ("**Mr. Zhang**") who have entered into acting-in-concert agreement on 22 October 2021 and confirmed they have been acting in concert since 14 July 2017. Accordingly, Mr. Tian, Mr. Chen, Mr. Zhang, Tanshin Investments, Vicen Investments and Sprus Investments collectively referred to as the "Controlling Shareholders".

The interim condensed consolidated statement of profit or loss and other comprehensive income, the interim condensed consolidated statement of changes in equity and the interim condensed consolidated statement of cash flows of the Group for the six months ended 30 June 2023 include the results and cash flows of all companies now comprising the Group as if the current structure had been in existence for the six months ended 30 June 2023, or since their respective dates of acquisition/incorporation/establishment/ when the combining entity first came under the control of the Controlling Shareholders, whichever is the shorter period.

2. BASIS OF PREPARATION OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT AND ADOPTION OF HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

The interim condensed consolidated financial statements for the six months ended 30 June 2024 have been prepared in accordance with Hong Kong Accounting Standard ("**HKAS**") 34 Interim Financial Reporting issued by Hong Kong Institute of Certified Public Accountants ("**HKICPA**") and applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as at 31 December 2023. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2023, except for the adoption of new standards effective as of 1 January 2024. Several amendments apply for the first time in 2024, but do not have an impact on the interim condensed consolidated financial statements of the Group. However, not all are expected to impact the Group as they are either not relevant to the Group's activities or require accounting which is consistent with the Group's current accounting policies.

The following amendments are effective for the period beginning 1 January 2024:

- Classification of Liabilities as Current or Non-current, Non-current Liabilities with Covenants (Amendments to HKAS 1);
- Lease Liability in a Sale and Leaseback (Amendments to HKFRS 16);
- Hong Kong Interpretation 5 (Revised) Presentation of Financial Statements;
- Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause (HK Int 5 (Revised)); and
- Supplier Finance Arrangements (Amendments to HKAS 7 and HKFRS 7).

The amendments to standards did not have any significant impact on the Group's interim condensed consolidated financial statements.

The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

3. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of interim condensed consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of asset and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these interim condensed consolidated financial statements, the other significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements for the year ended 31 December 2023.

4. SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the chief operating decision maker ("**CODM**"). The CODM, who is responsible for allocating resources and assessing performance of the operating segment has been identified as executive directors of the Company.

The Group is principally engaged in the provision of marketing and promotion services and IT solutions services in the PRC. The executive directors of the Company used to review the operating results of marketing and promotion services and IT solutions services separately, based on which the Group assessed performance and allocated resources. Therefore, the Group had the following three reporting segments: (i) marketing and promotion services; (ii) IT solutions services; and (iii) others for the six months ended 30 June 2023.

Since early 2024, the Group restructured its operating segments and enhanced its service offering by providing integrated products of marketing and promotion services and IT solutions services, in order to better empower digital transformation for customers through offering diverse "Online Merge Offline" ("**OMO**") solution. The Group re-organized its operation to two main segments, including "Corporate digitalization solutions services" (企業數字化服務) and "Industry digitalization solutions services" (行業 數字化服務) as the core, to achieve the target "Cross-industry Empowerment solutions services" (異業賦 能服務) on Group's cooperation across different industries services, both in the internal reports to CODM and in the consolidated financial statements of the Group.

"Corporate digitalization solutions services" mainly comprise the Group's traditional marketing and promotion services, advertisement placement services, advertisement distribution services, virtual goods sourcing and delivery services, tangible goods sourcing and delivery services and Software development and maintenance services. "Industry digitalization solutions services" mainly comprise the Group's Solutions on lottery related software systems and equipment. "Cross-industry Empowerment solutions services" mainly comprise the Group's cooperation across different industries services. The comparative figures in the condensed consolidated income statement and the notes have been restated to conform with the new presentation. The Board believes that the above changes in segment information better reflect the resource allocation and future business development of the Group.

The CODM assesses the performance of the operating segments based on the segment profit. The reconciliation of segment profit to profit before income tax is shown in the consolidated statement of profit or loss and other comprehensive income. There were no separate segment assets and segment liabilities information provided to the CODM, as the CODM does not use this information to allocate resources or to evaluate the performance of the operating segments.

	Corporate digitalization solution service RMB'000	Industry digitalization solution service RMB'000	Consolidated total RMB'000
For the six months ended 30 June 2024 (unaudited)			
Revenue	108,014	8,190	116,204
Cost of sales	(70,712)	(4,025)	(74,737)
Segment profit	37,302	4,165	41,467
For the six months ended 30 June 2023 (unaudited) (restated)			
Revenue	55,633	13,342	68,975
Cost of sales	(21,422)	(4,133)	(25,555)
Segment profit	34,211	9,209	43,420

(a) Segment revenue and results

Note: On 31 May 2023, the Group completed the acquisition of ASMKT, which should be classified in the reportable segment of marketing and promotion services.

(b) Revenue from external customers

All significant external customers of the Group are located in Mainland China. Accordingly, no geographical information of external customers is presented.

(c) Non-current assets

All significant non-current assets of the Group are located in Mainland China. Accordingly, no geographical information of segment assets is presented.

5. **REVENUE**

The amounts of each significant category of revenue recognised during the Reporting Period are as follows:

	Corporate digitalization solution service <i>RMB</i> '000	Industry digitalization solution service RMB'000	Total <i>RMB</i> '000
For the six months ended			
30 June 2024 (unaudited)			
Timing of revenue recognition:	100.011		
At a point in time	108,014	323	108,337
Transferred over time		7,867	7,867
Total revenue from contracts with			
customers	108,014	8,190	116,204
For the six months ended 30 June 2023 (unaudited) (restated)			
Timing of revenue recognition:			
At a point in time	55,633	7,366	62,999
Transferred over time		5,976	5,976
Total revenue from contracts with			
customers	55,633	13,342	68,975

6. OTHER INCOME AND OTHER GAINS OR LOSSES, NET

	Six months ended 30 June	
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(unaudited)
		(Restated)
Other income		
Bank interest income	259	852
Government grants (Note)	1,723	158
Sundry income	420	953
	2,402	1,963
Other gains/(losses), net		
Exchange gain	4	607
Net valuation (loss)/gain in fair value of financial assets at fair		
value through profit or loss	(578)	191
	(574)	798
	1,828	2,761

Note: For the six months ended 30 June 2024 and 2023, the Group enjoyed the tax incentives on input value-added tax according to the related regulations in the PRC. There are no unfulfilled conditions related to these government grants. For the six months ended 30 June 2024 and 2023, government grants had been received from the PRC local government authorities as reimbursement of the Group's research and development activities.

7. INCOME TAX EXPENSE

The Group calculated the period income tax expense using the tax rate that would be applicable to the expected total annual earnings. The major components of income tax expense in the interim condensed consolidated statement of profit or loss and other comprehensive income represents:

	Six months ended 30 June	
	2024	
	RMB'000	RMB'000
	(unaudited)	(unaudited)
Current income tax – the PRC		
– tax for the period	3,081	1,840
- (over)/under provision in respect of prior years	(523)	211
	2,558	2,051
Deferred tax	(2,105)	(42)
Income tax expense	453	2,009

Cayman Islands income tax

Pursuant to the rules and regulations of the Cayman Islands, the Group is not subject to any taxation under the jurisdictions of the Cayman Islands.

PRC Enterprise income tax

Pursuant to Enterprise Income Tax Law of the PRC ("**EIT Law**") and the Implementation Regulation on the EIT Law, the tax rate of the Group's subsidiaries operating in the PRC during the Reporting Period was 25% of their taxable profits. The income tax provisions of the of the Group has been calculated at the applicable tax rate on the estimated assessable profits for the period, based on the existing legislation, interpretations and practices in respect thereof.

For certain subsidiaries of the Group in the PRC including Hangzhou Rego Network Company Limited ("**Hangzhou Rego**") and Xi'an Tiantai Innovation Technology Company Limited ("**Xi'an Tiantai**") were accredited as "High and New Technology Enterprise" under relevant PRC laws and regulation, and subject to a preferential EIT rate of 15% from 2020 to 2026 and 2023 to 2025. For ASMKT, the Group completed the acquisition on 31 May 2023, it was accredited as "High and New Technology Enterprise" under relevant PRC laws and regulation, and subject to a preferential EIT rate of 15% from 2021 to 9 October 2024. Since ASMKT was not accredited as "High and New Technology Enterprise" in 2024, therefore the ASMKT would not be entitled with a preferential EIT rate of 15% starting from 2024. It was subject to 25% of EIT rate starting from 1 January 2024.

According to relevant laws and regulations promulgated by the State Tax Bureau of the PRC that was effective and updated from 2017 onwards, enterprises engaging in research and development activities are entitled to claim 175% of their research and development expenses so incurred as tax deductible expenses when determining their assessable profits for the year ("**Super Deduction**"). The Group has made its best estimate for the Super Deduction to be claimed for the Group's entities in ascertaining their assessable profits during the Reporting Period.

8. DIVIDEND

No dividend was paid or proposed for ordinary shares of the Company during the six months ended 30 June 2024 and 2023.

9. EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

	Six months ended 30 June	
	2024	2023
	(unaudited)	(unaudited)
Profit attributable to owners of the Company (RMB'000)	3,457	11,479
		(restated)
Weighted average number of ordinary shares for the purpose of		
calculating basic earnings per share (in thousands)	890,193	592,524
Basic and dilute earnings per share (expressed in RMB per share)	0.01	0.02

The weighted average number of ordinary shares for the purpose of calculating basic earnings per share for current and prior reporting periods has been determined on the assumption that the capitalisation issue has been effective on 1 January 2023 and has been adjusted to reflect the effect of ordinary rights issue completed on 13 December 2023, and the effect of 14,864,000 (2022: Nil) ordinary shares repurchased during the year multiplied by a time weighting factor.

There is no diluted earnings per share because there were no dilutive potential shares in exercise for the six months ended 30 June 2024 and 2023. Accordingly, diluted earnings per share is the same as the basic earnings per share for the six months ended 30 June 2024 and 2023.

10. TRADE RECEIVABLES

	At 30 June 2024 <i>RMB'000</i> (unaudited)	At 31 December 2023 <i>RMB'000</i> (audited)
Trade receivables – Due from third parties – Due from related companies (<i>Note</i>)	175,962 524	192,489 524
Less: Allowance for credit losses	176,486 (30,137)	193,013 (27,367)
Trade receivables, net	146,349	165,646

Note: The amounts due from related companies of which Mr. Chen and Mr. Fan, the executive directors of the Company is also the substantial shareholder of these related companies. The balances are unsecured, interest-free and repayable on credit terms similar to those offered to the major customers of the Group.

The credit period granted to customers is ranging from 5 to 60 days as at the end of the Reporting Period.

An ageing analysis of the Group's trade receivables at the end of the period, net of impairment, based on invoice date and net of loss allowance is as follows:

	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Less than 1 month	50,679	86,969
More than 1 month but less than 3 months	7,583	49,716
More than 3 months but less than 6 months	44,500	20,189
More than 6 months but less than 1 year	31,054	2,358
More than 1 year	12,533	6,414
_	146,349	165,646
TRADE PAYABLES		
	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)

10,674

17,030

Trade payables

11.

The credit period on purchase from suppliers is generally ranging from 10 to 60 days as at the end of the period.

An ageing analysis of the Group's trade payables as at the end of the period, based on invoice date, is as follows:

	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
	(unaudited)	(audited)
Less than 1 month	6,586	12,878
More than 1 month but less than 3 months	1,942	1,713
More than 3 months but less than 6 months	1,361	1,135
More than 6 months but less than 1 year	481	956
More than 1 year	304	348
	10,674	17,030

12. EVENTS AFTER REPORTING PERIOD

Acquisition of office in Hangzhou

On 9 July 2024, the Group has acquired a floor at a building in Hangzhou as the usage of office with a consideration of RMB18,500,000. The Group had paid the prepayment of RMB4,500,000 in June 2024, and the remaining consideration of RMB14,000,000 in July 2024.

FUTURE AND OUTLOOK

For the first half of 2024, the worldwide economic climate continues to be challenging with persistent sluggish growth. In light of this, our strategy is to closely monitor the economic trends and shifts in the competitive market landscape. We aim to concentrate on and bolster our primary business areas, streamline the distribution of capital, and enhance the efficiency of our operations.

Simultaneously, we plan to heighten our awareness of potential risks and stick to cautious risk management strategies. This approach will help ensure our company's steady progress amidst the complexities of the ever-evolving economic scenario. Furthermore, we intend to proactively expand our strategic vision, keenly identify and capitalize on new opportunities within our "Corporate digitalization solutions services" (企業數字化服務) and "Industry digitalization solutions services" (行業數字化服務) as the core, to achieve the Cross-industry Empowerment solutions services" (異業賦能服務) in the future. By adopting adaptable business strategies, we aim to boost the energy and resilience of our company's growth and foster its continuous and stable development.

For the Corporate digitalization solutions services, we aim to seize growth opportunities in exploring new stable and reliable customers and suppliers, use omnichannel marketing strategies to accurately reach various consumer groups, and actively explore new growth points. By employing a comprehensive marketing strategy, we can precisely target a diverse range of consumer demographics. Furthermore, we are committed to actively seeking out new areas of growth. As the digital transformation of enterprises deepens, we will continue to firmly layout in the field of corporate welfare business. Throughout our well developed supply chain on both virtual goods and physical goods, we aim to provide our clients with diverse, flexible, and efficient welfare solutions.

At the same time, we will focus to the lottery marketing tickets to seize the chances on the growth of lottery sales to expand our market presence among the Welfare Lottery and Sports Lottery in the second half of 2024.

For Industry digitalization solutions services, we will continue to build on its market presence among the two legal lottery operators in PRC – Welfare Lottery and Sports Lottery. With our strong research and development capability, we will continue to develop the lottery software or hardware in relation to the lottery industry digitalization solutions, and provide AI-based intelligent technology and industry solutions with the integration of software and hardware, with an aim to promote the application of lottery industry intelligent IoT, intelligent AI algorithm and human – computer interaction in the lottery industry and facilitate the digital transformation of the lottery shops. Also, we will excavate the opportunity with additional provincial in both Welfare Lottery and Sports Lottery for solutions on lottery related software systems and equipment, the Group will further align and benefit from synergies created through the cross segment encountered. Lastly, the Group will continue to prioritize its strategic investments to maximize the synergies across different business. The Group will continue to dedicate its commitment and support to grow its business to further capitalize on diversification opportunities. Through the development of the Group, we will keep actively negotiated with the target company which provision of e-commerce solutions to its brand partners mainly derived from products sales to achieve the expansion via e-commerce platforms to develop an enhancement on the supply chain of the Group.

CORPORATE GOVERNANCE AND OTHER INFORMATION

Purchase, Sale or Redemption of the Company's Listed Securities

During the Reporting Period, the Company did not redeem any of its listed securities nor did the Company or any of its subsidiaries purchase or sell such securities (including sale of treasure).

As of 30 June 2024, the Company did not hold any treasury shares.

Compliance with CG Code

The Group is committed to implementing high standards of corporate governance to safeguard the interests of the Shareholders and enhance the corporate value as well as the responsibility commitments. The Company has adopted the CG Code as its own code of corporate governance since the Listing Date.

In the opinion of the Directors, the Company has complied with all applicable code provisions of the CG Code for the Reporting Period.

The Board will continue to review and monitor the corporate governance practices of the Company for the purpose of complying with the code provisions of the CG Code and maintaining a high standard of corporate governance of the Company.

Model Code for Securities Transactions by Directors

The Company has adopted the Model Code as its own code of conduct governing the securities transactions by the Directors. Specific enquiries have been made to all the Directors and the Directors have confirmed that they have complied with the Model Code for the Reporting Period.

No incident of non-compliance of the Model Code by the employees was noted by the Company throughout the Reporting Period.

Audit Committee

The Company has established the Audit Committee with written terms of reference in compliance with the CG Code. As at the date of this announcement, the Audit Committee consists of three members, all of whom are INEDs, namely Mr. Shen Yunjia, Ms. Mo Lan and Mr. Zeng Liang. Mr. Shen Yunjia is the chairman of Audit Committee.

Review of Interim Results

The Audit Committee has reviewed the unaudited condensed consolidated financial statements of the Group for the Reporting Period, including the applicable accounting policies and accounting standards adopted by the Group, and considers that such statements have been prepared in compliance with the applicable Listing Rules. The audit committee was satisfied that the financial statements were prepared in accordance with applicable accounting standards and fairly present the Group's financial position and results for the Reporting Period.

Use of Proceeds

The Shares were listed on the Main Board of the Stock Exchange on 17 October 2022 by way of Global Offering, raising total net proceeds of HK\$100.7 million after deducting professional fees, underwriting commissions and other related listing expenses (the "**IPO proceeds**"). The Over-allotment Option has not been exercised and the Over-allotment Option had lapsed on 6 November 2022.

As at 30 June 2024, IPO proceeds of HK\$95.8 million has been utilised. An analysis of the net proceeds from the Listing Date up to 30 June 2024 is set out below:

	Approximate % of total IPO proceeds %	Allocated use of actual IPO proceeds HK\$ million	Utilised IPO proceeds as of 30 June 2024 HK\$ million	IPO proceeds unused balance as of 30 June 2024 HK\$ million	Proposed timetable for utilising the remaining balance of IPO proceeds from the Global Offering
Developing and expanding our online marketing channels and resources for our marketing and promotion services	42.2	42.5	41.7	0.8	On or before 31 December 2024
Further developing and expanding our supplier base and types of virtual goods on offer	26.7	26.9	26.7	0.2	On or before 31 December 2024
Acquiring companies in marketing and related industries	14.9	15.0	15.0	-	On or before 31 December 2023
Developing and operating our SaaS enterprise marketing service platform as a means to expand our marketing channels	6.3	6.3	2.4	3.9	On or before 31 December 2024
General working capital	9.9	10.0	10.0	_	On or before 31 December 2024
Total	100.0	100.7	95.8	4.9	

As at 30 June 2024, the amount of unutilised net proceeds amounted to approximately HK\$4.9 million. The unutilised net proceeds were placed in interest bearing deposits with authorised financial institutions or licensed banks in Hong Kong and the PRC.

Up to 30 June 2024, the utilised net proceeds were applied in accordance with the planned use as previously disclosed in the Prospectus and the remaining net proceeds are expected to be used as planned. The remaining unutilised net proceeds are expected to be utilised on or before 31 December 2024.

Rights Issue

The Company has conducted a rights issue in December 2023 to raise funds for (i) the proposed acquisition of a PRC company with an aim to expand our scope of services to cover delivery of physical goods for e-commerce operators; (ii) the development and expansion of our virtual and physical goods delivery business; and (iii) general working capital (the "**Rights Issue**"). The net proceeds from the Rights Issue after deducting the expenses were approximately HK\$99.0 million.

As at 30 June 2024, the proceeds from the Rights Issue of HK\$27.8 million has been utilised. An analysis of the proceeds from the Rights Issue up to 31 December is set out below:

	Approximate % of total proceeds from Rights Issue as stated in the prospectus dated 20 November 2023 %	Allocated use of actual proceeds from Rights Issue HK\$ million	Utilised proceeds from Rights Issue as of 31 December 2023 HK\$ million	Proceeds from Rights Issue unused balance as of 31 December 2023 HK\$ million	Expected timeline for unutilised proceeds from Rights Issue
Acquisition of a PRC company with principal business on delivery of physical goods for e-commerce platform operators	65	64.3	16.5	47.8	On or before 31 December 2025
Development and expansion of virtual and physical goods delivery business	25	24.7	20.0	4.7	On or before 31 December 2024
General working capital	10	9.9	9.9	_	On or before 31 December 2025
	100	98.9	46.4	52.5	

As at 30 June 2024, the amount of unutilised net proceeds from the Rights Issue amounted to approximately HK\$52.5 million. The unutilised net proceeds were placed in interest-bearing deposits with authorised financial institutions or licensed banks in Hong Kong and the PRC.

Up to 30 June 2024, the utilised net proceeds from Rights Issue were applied in accordance with the planned use as previously disclosed in the Prospectus dated 20 November 2023 and the remaining net proceeds from the Rights Issue are expected to be used as planned. The remaining unutilised net proceeds from the Rights Issue are expected to be utilized on or before 31 December 2025.

Future Plans for Material Investments or Capital Assets

Save as disclosed in the Prospectus and this announcement, the Group did not have any future plans for material investments or capital assets as at 30 June 2024.

Subsequent Events

On 9 July 2024, the Group has acquired a floor at a building in Hangzhou as the usage of office with a consideration of RMB18,500,000. The Group had paid the prepayment of RMB4,500,000 in June 2024, and the remaining consideration of RMB14,000,000 in July 2024.

Publication of the 2024 Interim Condensed Consolidated Results Announcement and Interim Report

This announcement is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company's website (www.regopimc.com). The interim report for the Reporting Period containing all the information in accordance with the requirements under the Listing Rules will be despatched to the Shareholders who requested for hard copy and published on the respective websites of the Stock Exchange and the Company in due course.

Appreciation

The Board would like to express its sincere gratitude to the Shareholders, management team, employees, business partners and customers of the Group for their support and contribution to the Group.

DEFINITIONS

In this announcement, unless the context otherwise require, the following expressions shall have the following meaning:

"Audit Committee"	the audit committee of the Board
"Board"	the board of Directors
"CG Code"	the Corporate Governance Code set out in Appendix C1 to the Listing Rules
"China" or "PRC"	the People's Republic of China, excluding, for the purpose of this announcement, Hong Kong, Macau and Taiwan
"close associate(s)"	has the meaning ascribed to it under the Listing Rules
"Company"	Rego Interactive Co., Ltd, a company incorporated in the Cayman Islands as an exempted company with limited liability, the Share of which are listed and traded on the Main Board of the Stock Exchange
"CPA"	cost per action, a performance-based pricing model where advertising is paid on the basis of each action of the mobile device user such as download, installation or registration. CPI is typically referred to as CPA
"Director(s)"	the director(s) of the Company
"FY2023"	the financial year ended on 31 December of the year 2023. For example, "FY2022" refers to the year ended 31 December 2022

"FY2024"	the financial year ended on 31 December of the year 2024
"Global Offering"	has the meaning ascribed to it under the Prospectus
"Group", "we", "us" or "our"	the Company and its subsidiaries
"HK\$" or "HKD"	Hong Kong dollars, the lawful currency of Hong Kong
"HKFRSs"	Hong Kong Financial Reporting Standards
"INED(s)"	the independent non-executive Director(s)
"IT"	the information and technology
"Listing"	the listing of the Shares on the Main Board of the Stock Exchange
"Listing Date"	17 October 2022, the date on which the Shares were listed on the Main Board of the Stock Exchange
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange, as amended, supplemented or otherwise modified from time to time
"Main Board"	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with GEM of the Stock Exchange
"Model Code"	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix C3 to the Listing Rules
"Over-allotment Option"	has the meaning ascribed to it under the Prospectus
"Prospectus"	the prospectus of the Company dated 30 September 2022
"R&D"	the research and development
"Reorganisation"	the pre-listing reorganisation of the Group in preparation of the Listing, details of which are set out in the section headed "History, development and reorganisation – Reorganisation for Listing" in the Prospectus
"Reporting Period"	the six months ended 30 June 2024

"RMB"	Renminbi, the lawful currency of the PRC
"Share(s)"	ordinary share(s) with par value of US\$0.001 each in the share capital of the Company
"Share Option Scheme"	the share option scheme conditionally adopted by the Company, further details of which are described in the section headed "Statutory and general information – D. Share Option Scheme" in Appendix IV to the Prospectus
"Shareholder(s)"	holder(s) of Shares
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"US" or "United States"	the United States of America
"US\$" or "USD"	United States dollars, the lawful currency of the United States
"Year"	the year ended 31 December 2023
	On behalf of the Board Rego Interactive Co., Ltd Chen Ping

Chairman and Executive Director

Hong Kong, 30 August 2024

As at the date of this announcement, the executive Directors are Mr. Chen Ping, Mr. Tian Huan, Mr. Zhang Yongli, Mr. Fan Lianshun, Mr. Xia Yuanbo and Mr. Chen Wei; and the independent non-executive Directors are Ms. Mo Lan, Mr. Shen Yunjia and Mr. Zeng Liang.