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**新明中国控股**

XINMING CHINA

**Xinming China Holdings Limited**

**新明中國控股有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 2699)**

## **ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2023**

### **ANNUAL RESULTS HIGHLIGHTS**

- Revenue of the Group amounted to approximately RMB422.6 million, representing an increase of approximately 11.0 times as compared with last year.
- Gross profit of the Group amounted to approximately RMB53.4 million, representing an increase of approximately 1.67 times as compared with last year.
- Loss attributable to the owners of the parent company was approximately RMB526.1 million.
- Basic loss per share attributable to owners of the Company was approximately RMB0.280.
- The Board did not recommend the payment of final dividend for the year ended 31 December 2023.

### **FINAL RESULTS**

The board (the “Board”) of directors (the “Directors”) of Xinming China Holdings Limited (the “Company”) hereby announces the consolidated results of the Company and its subsidiaries (collectively, the “Group”) for the financial year ended 31 December 2023 (“Year under Review”) which was prepared in accordance with relevant requirements under the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”), together with comparative figures for the corresponding period in 2022.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

*Year ended 31 December 2023*

	<i>Notes</i>	<b>2023</b> <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Revenue</b>	4	<b>422,580</b>	35,198
Cost of sales		<u>(369,140)</u>	<u>(15,187)</u>
Gross profit		<b>53,440</b>	20,011
Other income and gains and losses	5	<b>(6,186)</b>	(22,738)
Selling and distribution costs		<b>(4,496)</b>	(13,206)
Administrative expenses		<b>(33,165)</b>	(55,634)
Other expenses		<b>(444,129)</b>	(623,727)
Loss on court-ordered sale of completed properties held for sale	6	<b>(34,641)</b>	(280,788)
Loss on court-ordered sale of an investment property	10	–	(686,597)
Changes in fair value of investment properties	10	<b>(17,900)</b>	(1,082,900)
Finance costs	6	<u><b>(77,079)</b></u>	<u>(84,044)</u>
<b>Loss before income tax</b>	6	<b>(564,156)</b>	(2,829,623)
Income tax (expenses) credit	7	<u><b>(28,475)</b></u>	<u>440,019</u>
<b>Loss for the year and total comprehensive loss for the year</b>		<u><b>(592,631)</b></u>	<u>(2,389,604)</u>
<b>Loss for the year and total comprehensive loss for the year attributable to:</b>			
Owners of the Company		<b>(526,121)</b>	(2,250,428)
Non-controlling interests		<u><b>(66,510)</b></u>	<u>(139,176)</u>
		<u><b>(592,631)</b></u>	<u>(2,389,604)</u>
<b>Loss per share attributable to owners of the Company</b>	9		
Basic and Diluted ( <i>RMB</i> )		<u><b>(0.280)</b></u>	<u>(1.198)</u>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2023

	<i>Notes</i>	<b>2023</b> <b>RMB'000</b>	2022 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment		<b>684</b>	698
Investment properties	10	<b>918,200</b>	936,100
Deferred tax assets		<b>210,093</b>	202,268
		<u><b>1,128,977</b></u>	<u>1,139,066</u>
<b>Current assets</b>			
Properties under development		<b>441,699</b>	709,464
Completed properties held for sale		<b>601,487</b>	712,804
Trade receivables	11	<b>1,426</b>	1,245
Prepayments, other receivables and other assets	12	<b>40,233</b>	56,291
Restricted deposits		<b>520</b>	522
Cash and cash equivalents		<b>1,335</b>	7,434
		<u><b>1,086,700</b></u>	<u>1,487,760</u>
<b>Current liabilities</b>			
Trade payables	13	<b>483,698</b>	340,017
Other payables and accruals		<b>1,873,330</b>	1,449,765
Contract liabilities		<b>194,332</b>	619,895
Interest-bearing bank and other borrowings	14	<b>1,279,465</b>	1,279,755
Tax payable		<b>903,384</b>	872,084
Convertible bonds	15	<b>272,662</b>	268,848
		<u><b>5,006,871</b></u>	<u>4,830,364</u>
<b>Net current liabilities</b>		<u><b>(3,920,171)</b></u>	<u>(3,342,604)</u>
<b>Total assets less current liabilities</b>		<u><b>(2,791,194)</b></u>	<u>(2,203,538)</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities		<b>168,322</b>	163,347
<b>NET LIABILITIES</b>		<u><b>(2,959,516)</b></u>	<u>(2,366,885)</u>

	<b>2023</b>	2022
	<i>RMB'000</i>	<i>RMB'000</i>
<b>EQUITY</b>		
Issued capital	<b>14,880</b>	14,880
Reserves	<b>(2,770,911)</b>	(2,244,790)
	<b>(2,756,031)</b>	(2,229,910)
Non-controlling interests	<b>(203,485)</b>	(136,975)
<b>TOTAL DEFICIT</b>	<b>(2,959,516)</b>	(2,366,885)

## NOTES

### 1. GENERAL INFORMATION

Xinming China Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 16 January 2014 as an exempted company with limited liability under the Companies Law, Chapter 22 of the Cayman Islands. In the opinion of the directors of the Company, the ultimate holding company is Xinxing Company Limited and the ultimate controlling shareholder is Mr. Chen Chengshou (the “Controlling Shareholder”). The shares of the Company are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The address of the Company’s registered office is located at Windward 3, Regatta Office Park, PO Box 1350, Grand Cayman KY1-1108, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (collectively referred to as the “Group”) are principally engaged in investment holding, properties development and properties leasing.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”) issued by the International Accounting Standards Board (the “IASB”), which collective term includes all applicable individual IFRSs, International Accounting Standards (“IASs”) and Interpretations issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance. The consolidated financial statements also comply with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”).

#### Going concern

The Group incurred a net loss of approximately RMB592,631,000 for the year ended 31 December 2023. At 31 December 2023, the Group’s current liabilities exceeded its current assets by approximately RMB3,920,171,000.

At 31 December 2023, the Group’s borrowings of approximately RMB1,279,465,000 and convertible bonds of approximately RMB272,662,000 were overdue pursuant to the relevant borrowing agreements.

All of the above conditions indicate the existence of material uncertainties which may cast significant doubt on the Group’s ability to continue as a going concern.

In view of these circumstances, the directors of the Company have given careful consideration to the future liquidity and performance of the Group and its available sources of finance in assessing whether the Group will have sufficient financial resources to continue as a going concern. Certain measures have been taken to mitigate the liquidity pressure and to improve its financial position which include, but are not limited to, the following:

- (i) continuously negotiating with various financial institutions on the renewal of or extension for repayment of outstanding borrowings, including those with overdue principals and interests. The management has been continuously negotiating with the Group’s existing lenders on the renewal of or extension for repayment of outstanding borrowings such that no action will be taken by the relevant lenders to demand immediate repayment of the borrowings with interest payments in default, including those with cross-default terms and hope to extend the due date and the repayment schedules of the outstanding borrowings. As of the date of this announcement, other than the ongoing court auction in respect of certain properties held by Hangzhou Xinming, there is no other court proceedings relating to the outstanding borrowings of the Group.

- (ii) continuously negotiating with various financial institutions and potential lenders/investors to identify various opportunities for additionally financing the Group's working capital and commitments in the foreseeable future. As of the date of this announcement, the Company negotiated with current and other banks and financial institutions using the lands held by the Group as guarantees on the additional financing.
- (iii) accelerating the pre-sale and sale of properties under development and completed properties, such as Shandong Project and controlling costs and containing capital expenditure so as to generate adequate net cash inflows for the Group. The sale of the phase 3 of Shandong Project was completed. The pre-sale of the phase 4 of Shandong residential project has commenced since September 2023. Majority of the net proceeds from Shandong project has been and will be used for the repayment of the outstanding borrowing.
- (iv) actively procuring and formulating the preliminary terms with large property developer to sale individual property development project or whole commercial property at an appropriate price. The Company has been negotiating with certain potential purchaser regarding the sale of the whole Shanghai property development project. The management estimated that most of the net proceeds from the Shanghai Project will be used for the repayment of the outstanding borrowing. The sale of the Shanghai Project might constitute a transaction of the Company subject to announcement pursuant to Chapter 14 of the Listing Rules and subject to the relevant requirements under the Listing Rules.
- (v) actively accelerate the de-stocking of its properties. The Company sells the residential property in Shandong and the whole or portion of commercial properties in Taizhou, Hangzhou and Shanghai as a package, with a view to accelerating the recovery of working capital to improve its liability and financial gearing conditions.

All amounts have been rounded to the nearest thousand, unless otherwise indicated.

The consolidated financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2023 consolidated financial statements except for the adoption of the following new/revised IFRSs that are relevant to the Group's operation and effective from the current year.

## Adoption of new/revised IFRSs

In the current year, the Group has applied the following new amendments to IFRSs issued by the IASB for the first time, which are mandatorily effective for the Group's annual period beginning on 1 January 2023 for the preparation of the consolidated financial statements:

IFRS 17 (including the June 2020 and December 2021 Amendments to IFRS 17)	<i>Insurance Contracts</i>
Amendments to IAS 8	<i>Definition of Accounting Estimates</i>
Amendments to IAS 12	<i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction</i>
Amendments to IAS 12	<i>International Tax Reform – Pillar Two Model Rules</i>
Amendments to IAS 1 and IFRS Practice Statement 2	<i>Disclosure of Accounting Policies</i>

The application of the new and amendments to IFRSs in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

### 3. SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has three reportable operating segments as follows:

- (a) the properties development segment engages in the development and sale of properties;
- (b) the properties leasing segment engages in leasing out properties for their rental income potential and/or for capital appreciation; and
- (c) the others segment engages in investment holding.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profits or loss, which is a measure or adjusted profit or loss before income tax.

No analysis of the Group's assets and liabilities by operating segment is disclosed as it is not regularly provided to the chief operating decision-maker for review.

Intersegment sales and transfers (if any) are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

**Year ended 31 December 2023**

	<b>Property development RMB'000</b>	<b>Property leasing RMB'000</b>	<b>Others RMB'000</b>	<b>Consolidated RMB'000</b>
<b>Segment revenue</b>				
Sales to external customers	<u>418,920</u>	<u>3,660</u>	<u>–</u>	<u>422,580</u>
<b>Segment results</b>				
	<u>(425,929)</u>	<u>(19,212)</u>	<u>(119,015)</u>	<u>(564,156)</u>
Loss before income tax				<u>(564,156)</u>
<b>Other segment information</b>				
Bank interest income	12	156	10	178
Changes in fair value of investment properties	–	(17,900)	–	(17,900)
Depreciation of property, plant and equipment	12	1	1	14
Finance costs	70,848	–	6,231	77,079
Impairment of completed properties held for sale	19,474	–	–	19,474
Impairment of properties under development	107,040	–	–	107,040
Impairment of trade receivables, net	185	–	–	185
Impairment of financial assets included in prepayments, other receivables and other assets, net	2,571	–	–	2,571
Interest penalties	<u>213,620</u>	<u>–</u>	<u>101,239</u>	<u>314,859</u>



Year ended 31 December 2022

	Property development <i>RMB'000</i>	Property leasing <i>RMB'000</i>	Others <i>RMB'000</i>	Consolidated <i>RMB'000</i>
<b>Segment revenue</b>				
Sales to external customers	6,065	29,133	–	35,198
<b>Segment results</b>				
	(1,495,795)	(1,205,860)	(127,968)	(2,829,623)
Loss before income tax				(2,829,623)
<b>Other segment information</b>				
Bank interest income	1	51	1	53
Changes in fair value of investment properties	–	(1,082,900)	–	(1,082,900)
Depreciation of property, plant and equipment	46	1	1	48
Finance costs	76,755	–	7,289	84,044
Impairment of completed properties held for sale	207,254	–	–	207,254
Impairment of properties under development	81,844	–	–	81,844
Impairment of trade receivables, net	–	2,848	–	2,848
Impairment of financial assets included in prepayments, other receivables and other assets, net	19,657	–	–	19,657
Interest penalties	229,176	–	82,948	312,124

### Geographical information

Since the Group solely operates business in the PRC and almost all of the Group's non-current assets are located in the PRC, geographical segment information in accordance with IFRS 8 Operating Segments is not presented.

### Information about major customers

None of the customers individually contributed 10% or more of the Group's revenue for the years ended 31 December 2023 and 2022.

#### 4. REVENUE

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Revenue from contracts with customers within IFRS 15</b>		
Sales of properties	418,920	6,065
<b>Revenue from other sources</b>		
Gross rental income from investment property operating leases – other lease payments, including fixed payments	<u>3,660</u>	<u>29,133</u>
	<u><b>422,580</b></u>	<u><b>35,198</b></u>

##### (a) Disaggregated revenue information

In addition to the information shown in segment disclosures, the revenue from contracts with customers within IFRS 15 is disaggregated as follows:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<i>Geographical region:</i>		
– The PRC	<u>418,920</u>	<u>6,065</u>
<i>Timing of revenue recognition:</i>		
– at a point in time	<u>418,920</u>	<u>6,065</u>
<i>Type of transaction price:</i>		
– fixed price	<u>418,920</u>	<u>6,065</u>

The amount of revenue recognised for the year ended 31 December 2023 that was included in the contract liabilities at the beginning of the year is approximately RMB404,192,000 (2022: RMB6,065,000).

##### (b) Performance obligations

Information about the Group's performance obligations in respect of sales of properties is summarised below:

The performance obligation is satisfied when customers obtain the physical possession or the legal title of the completed properties and the Group has right to payment and the collection of the consideration is probable.

## 5. OTHER INCOME AND GAINS AND LOSSES

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Other income</b>		
Bank interest income	178	53
Government grants	22	35
Others	116	88
	<u>316</u>	<u>176</u>
<b>Gains and losses</b>		
Exchange losses, net	(6,505)	(23,138)
Other gain, net	3	224
	<u>(6,502)</u>	<u>(22,914)</u>
	<u><b>(6,186)</b></u>	<u><b>(22,738)</b></u>

## 6. LOSS BEFORE INCOME TAX

This is stated after charging (crediting):

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Finance costs</b>		
Interest on interest-bearing bank and other borrowings	<u>102,121</u>	<u>101,368</u>
Total interest expenses	102,121	101,368
Less: Interest capitalised	<u>(25,042)</u>	<u>(17,324)</u>
<b>Total finance costs</b>	<u><b>77,079</b></u>	<u><b>84,044</b></u>

This is stated after charging (crediting):

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Staff costs (excluding directors' emoluments)</b>		
Salaries, allowances and benefits-in-kind	11,518	14,292
Contribution to defined contribution plans	1,714	2,154
	<u>13,232</u>	<u>16,446</u>
<b>Other items</b>		
Auditor's remuneration		
– Audit services	1,743	1,638
Cost of properties sold	367,253	10,416
Cost of leasing properties	1,887	4,771
Depreciation of property, plant and equipment	14	48
Impairment of financial assets, net (included in "other expenses")		
– Impairment of trade receivables, net	185	2,848
– Impairment of financial assets included in prepayments, other receivables and other assets, net	2,571	19,657
	<u>2,756</u>	<u>22,505</u>
Loss on court-ordered sale of completed properties held for sale (Notes)	34,641	280,788
Impairment of properties under development (included in "other expenses")	107,040	81,844
Impairment of completed properties held for sale (included in "other expenses")	19,474	207,254
Interest penalties (included in "other expenses")	314,859	312,124
Lease payments not included in the measurement of lease liabilities	412	410

Notes:

- (a) In August 2022, Zhejiang Wenzhou Intermediate People's Court (浙江省溫州市中級人民法院) has enforced an order to auction and sell the land use right held by Hangzhou Xinming Property Investment Limited (杭州新明置業投資有限公司) ("Hangzhou Xinming"), in respect of the 20 immovable properties located at Tower 2, Xinming Commercial Centre, Gongshu District, Hangzhou City, the PRC and Xiaohu Road, Gongshu District, Hangzhou City ("Xinming Commercial Centre"), the PRC which are classified as completed properties held for sale since Hangzhou Xinming was unable to repay the overdue borrowings with principal amount of approximately RMB193,250,000 plus interests and penalty owed to Zhejiang Zheshang Asset Management Company Limited\* (浙江省浙商資產管理有限公司) ("Zhejiang Zheshang").

During the year ended 31 December 2022, an auction in respect of the said land use right of Hangzhou Xinming has taken place and the said land use right had been sold in the said auction.

During the year ended 31 December 2023, another auction in respect of the land use right of Hangzhou Xinming, in respect of another 28 immovable properties located at Xinming Commercial Centre had been taken place and the said land use right had been sold in the said auction.

For further details, please refer to the announcements of the Company dated 12 August 2022 and 18 October 2022.

- (b) On the application of Huarong Asset Management Co., Ltd. Shanghai Branch\* (中國華融資產管理股份有限公司上海市分公司) (“Huarong Asset”), an online auction is ordered to be held on 5 December 2022. The completed properties held for sale located at Taizhou Property have been marked with an aggregate reserve price of approximately RMB99.54 million. If the aforesaid properties were to be sold, the auction proceeds of Taizhou Property are expected to be used for satisfaction of the Group’s borrowing owed to Huarong Asset.

On 8 December 2022, the 578 completed properties held for sale in Taizhou Property have been sold for an amount of RMB99.54 million which is same as the aggregate reserve price. The auction proceeds are used for the satisfaction of the borrowing owed to Huarong Asset.

For the details, please refer to the announcements of the Company dated 13 June 2022, 18 October 2022, 2 December 2022 and 29 December 2022.

## 7. INCOME TAX

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Current tax</b>		
PRC Enterprise Income Tax – current year	–	–
Land appreciation tax (“LAT”)	<u>31,300</u>	<u>1,516</u>
	<b>31,300</b>	<b>1,516</b>
<b>Deferred tax</b>		
Origination and reversal of temporary differences	<u>(2,825)</u>	<u>(441,535)</u>
Total income tax (credit) for the year	<u><b>28,475</b></u>	<u><b>(440,019)</b></u>

The Group is subject to income tax on an entity based on profits arising in or derived from the tax jurisdictions in which members of the Group are domiciled and operated. Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands (the “BVI”), the Group’s entities incorporated in the Cayman Islands and the BVI are not subject to any income tax.

The Group’s subsidiaries incorporated in Hong Kong are not liable for income tax as they did not have any assessable income arising in Hong Kong during the year ended 31 December 2023 and 2022.

The Group’s entities established in the PRC are subject to PRC Enterprise Income Tax at a statutory rate of 25% the years ended 31 December 2023 and 2022.

Taxes on profits assessable elsewhere have been calculated at the tax rates prevailing in the jurisdictions in which the Group operates.

According to the requirements of the Provisional Regulations of the PRC on LAT effective from 1 January 1994, and the Detailed Implementation Rules on the Provisional Regulations of the PRC on LAT effective from 27 January 1995, all income from the sale or transfer of state-owned leasehold interest on land, buildings and their attached facilities in the PRC is subject to LAT at progressive rates ranging from 30% to 60% of the appreciation value, with an exemption provided for property sales of ordinary residential properties if their appreciation values do not exceed 20% of the sum of the total deductible items.

The Group has estimated and made tax provision for LAT according to the requirements set forth in the relevant PRC tax laws and regulations. The actual LAT liabilities are subject to the determination by the tax authorities upon completion of the property development projects and the tax authorities might disagree with the basis on which the provision for LAT is calculated.

## 8. DIVIDENDS

The directors of the Company do not recommend the payment of a dividend for the years ended 31 December 2023 and 2022.

## 9. LOSS PER SHARE

The calculation of basic and diluted loss per share attributable to the owners of the Company is based on the following data:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Loss:</b>		
Loss attributable to owners of the Company, used in basic and diluted loss per share calculation	<u>(526,121)</u>	<u>(2,250,428)</u>
	2023	2022
<b>Number of shares:</b>		
Weighted average number of ordinary shares for the purpose of calculating basic and dilutive loss per share	<u>1,878,622,000</u>	<u>1,878,622,000</u>

Diluted loss per share is same as basic loss per share as there were no potential ordinary shares outstanding during the year ended 31 December 2023.

The computation of diluted loss per share does not assume the exercise of the outstanding share options since the assumed exercise would result in decrease in loss per share for the year ended 31 December 2022.

## 10. INVESTMENT PROPERTIES

	<i>RMB'000</i>
<b>Fair value</b>	
At 1 January 2022	2,988,000
Changes in fair value	(1,082,900)
Disposal upon court-ordered sale ( <i>Note</i> )	<u>(969,900)</u>
At 31 December 2022 and 1 January 2023	936,100
Changes in fair value	<u>(17,900)</u>
<b>At 31 December 2023</b>	<b><u>918,200</u></b>

*Note:* In January 2022, 浙江省浙商資產管理有限公司 (Zhejiang Zheshang Asset Management Company Limited\*) (“Zhejiang Zheshang”) has filed an enforcement notice applying to 浙江省溫州市中級人民法院 (Zhejiang Wenzhou Intermediate People’s Court\*) (the “Wenzhou Court”) for an enforcement order to auction and sell the entire ownership of the investment property held by Wenshang Times located at Wenshang Times Red Star Macalline Household Products Market, No. 1990 Donghuan Road, Jiaojiang District, Taizhou City, Zhejiang Province, The PRC (the “Taizhou Properties”) since Wenshang Times was unable to repay the overdue borrowings with principal amount of RMB493,000,000 together with interest and penalty payments not less than RMB95 million to Zhejiang Zheshang (the “Total Outstanding Sum”).

On 13 May 2022, the Wenzhou Court proceeded to hold an initial auction. On 31 May 2022, Wenshang Times received an auction confirmation (the “Auction Confirmation”) issued by the Wenzhou Court. Under the Auction Confirmation, the entire ownership of the Taizhou Properties has been auctioned off to an independent third party at the auction price of RMB282,410,000 to repay the Total Outstanding Sum.

At 31 December 2021, the Taizhou Properties were stated at fair value of RMB969,000,000 and accordingly the loss on court-ordered sale of approximately RMB686,590,000 was charged to profit or loss for the six months ended 30 June 2022.

Details of above are set out in the Company’s announcement dated 31 May 2022.

The Group’s investment properties consist of commercial properties completed in the PRC. The Group’s investment properties were revalued on 31 December 2023 based on valuations performed by independent professionally qualified valuers at approximately RMB918,200,000 (2022: RMB936,100,000). For each financial reporting period, the Group’s senior management may decide, to appoint which external valuer to be responsible for the external valuations of the Group’s properties. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. The Group’s senior management have discussions with the valuer on the valuation assumptions and valuation results twice a year when the valuation is performed for interim and annual financial reporting.

At 31 December 2023, the Group’s investment properties with aggregate values of approximately RMB918,200,000 (2022: RMB936,100,000) were pledged to secure interest-bearing bank and other borrowings granted to the Group (Note 14).

#### Fair value hierarchy

The following table illustrates the fair value measurement hierarchy of the Group’s investment properties:

	Level 1 <i>RMB’000</i>	Level 2 <i>RMB’000</i>	Level 3 <i>RMB’000</i>	Total <i>RMB’000</i>
<b>Recurring fair value measurement for commercial properties:</b>				
<b>At 31 December 2023</b>	–	–	<b>918,200</b>	<b>918,200</b>
At 31 December 2022	–	–	936,100	936,100

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3.

Set out below is a summary of the valuation techniques used and the key inputs to the valuation of investment properties:

Valuation techniques	Significant unobservable inputs	Range (weighted average)	
		2023	2022
Direct comparable method	Unit rate per gross floor area <i>(RMB per square meter)</i>	<b>5,262–6,594</b>	5,378–6,699

A significant increase (decrease) in the estimated unit rate per gross floor area would result in a significant increase (decrease) in the fair value of the investment properties.

## 11. TRADE RECEIVABLES

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Trade receivables	28,734	28,368
Less: Allowance for impairment	<u>(27,308)</u>	<u>(27,123)</u>
	<u><b>1,426</b></u>	<u><b>1,245</b></u>

Trade receivables represent rentals receivable from tenants which are normally payable on demand and sales income receivables from customers which are payable in accordance with the terms of the related sales and purchase agreements. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

Trade receivables are unsecured and non-interest-bearing.

An ageing analysis of the trade receivables at the end of the reporting period, based on the invoice date, and net of loss allowance, is as follows:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Within 1 year	<u><b>1,426</b></u>	<u><b>1,245</b></u>

The movements in the loss allowance for impairment of trade receivables are as follows:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
At the beginning of the reporting period	27,123	24,275
Increase in allowance, net	<u>185</u>	<u>2,848</u>
At the end of the reporting period	<u><b>27,308</b></u>	<u><b>27,123</b></u>

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if past due for more than one year and are not subject to enforcement activity.



Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

<b>At 31 December 2023</b>	<b>Expected credit loss rate %</b>	<b>Gross carrying amount RMB'000</b>	<b>Expected credit losses RMB'000</b>
Past due			
Within 1 year	45.36	2,610	1,184
More than 1 year	100.00	26,124	26,124
	<b>95.04</b>	<b>28,734</b>	<b>27,308</b>
		<hr/> <hr/>	<hr/> <hr/>
<b>At 31 December 2022</b>	<b>Expected credit loss rate %</b>	<b>Gross carrying amount RMB'000</b>	<b>Expected credit losses RMB'000</b>
Past due			
Within 1 year	44.49	2,243	998
More than 1 year	100.00	26,125	26,125
	95.61	28,368	27,123
		<hr/> <hr/>	<hr/> <hr/>

## 12. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	<b>2023 RMB'000</b>	<b>2022 RMB'000</b>
Prepayments	3,152	4,150
Other tax recoverable	2,123	3,209
Deposits and other receivables	167,970	179,373
	<hr/> <hr/>	<hr/> <hr/>
	<b>173,245</b>	186,732
Less: Allowance for impairment	(133,012)	(130,441)
	<hr/> <hr/>	<hr/> <hr/>
	<b>40,233</b>	56,291

Deposits and other receivables mainly represent deposits with suppliers. In the situation where no comparable companies with credit ratings can be identified, expected credit losses are estimated by applying a loss rate approach with reference to the historical loss record of the Group. The loss rate is adjusted to reflect the current conditions and forecasts of future economic conditions, as appropriate. The average loss rate applied for where there were no comparable companies at 31 December 2023 was 79.2% (2022: 72.7%).

The movements in allowance for impairment are as follows:

	<b>2023</b> <i>RMB'000</i>	2022 <i>RMB'000</i>
At the beginning of the reporting period	<b>130,441</b>	<b>110,784</b>
Increase in impairment	<b>2,571</b>	<b>19,657</b>
At the end of the reporting period	<b>133,012</b>	<b>130,441</b>

The significant decrease in allowance for impairment for the year ended 31 December 2023 is due to decrease in balance of the financial assets (before net of loss allowance for impairment) as a result of de-consolidation of a subsidiary.

### 13. TRADE PAYABLES

An aging analysis of the outstanding trade payables the end of the reporting period, based on the invoice date, is as follows:

	<b>2023</b> <i>RMB'000</i>	2022 <i>RMB'000</i>
Less than one year	<b>131,593</b>	17,804
Over one year	<b>352,105</b>	322,213
	<b>483,698</b>	340,017

The trade payables are unsecured and non-interest-bearing.

### 14. INTEREST-BEARING BANK AND OTHER BORROWINGS

	<b>2023</b>			2022		
	Effective interest rate %	Maturity	<i>RMB'000</i>	Effective interest rate %	Maturity	<i>RMB'000</i>
<b>Current</b>						
Current portion of interest-bearing borrowings, secured	<b>6.80–11.50</b>	<b>On demand or within one year</b>	<b>1,279,465</b>	6.90–12.00	On demand or within one year	1,279,755

	<b>2023</b> <i>RMB'000</i>	2022 <i>RMB'000</i>
<b>Analysed into:</b>		
Interest-bearing borrowings repayable within one year	<b>1,279,465</b>	1,279,755

At 31 December 2023, the Group's borrowings amounting approximately RMB1,279,465,000 (2022: RMB1,279,755,000) were overdue pursuant to the relevant agreements which constituted events of defaults.

In connection with the default and cross-default (if applicable), the Group was subject to penalties of approximately RMB1,175,760,000 (2022: RMB860,901,000) which were included in the other payables and accruals at 31 December 2023.

The Group's borrowings are secured by the pledges of the following assets 31 December 2023 and 2022 as follows:

- (i) At 31 December 2023, the Group's borrowings of approximately RMB239,606,216 (2022: RMB239,897,009) were secured by the 100% equity interest in 台州溫商時代置業有限公司 (Taizhou Wenshang Times Property Limited\*) ("Wenshang Times"), a subsidiary of the Company.

At 31 December 2023, the Group's borrowings of approximately RMB1,114,606,216 (2022: RMB1,114,897,009) were secured by the Group's investment properties with aggregate carrying values of approximately RMB918,200,000 (2022: RMB936,100,000).

- (ii) At 31 December 2022, the Group's borrowings of approximately RMB164,858,329 were secured by completed properties held for sale Hangzhou Xinming, a subsidiary of the Company with carrying amount of approximately RMB88,300,000.

- (iii) At 31 December 2023, the Group's borrowings of approximately RMB239,606,216 (2022: RMB239,897,009) were jointly guaranteed by (i) the Controlling Shareholder, Mr. Chen Chengshou, (ii) the non-executive director, Ms. Gao Qiaoqin, and (iii) a subsidiary of the Company.

At 31 December 2023, the Group's borrowings of approximately RMB824,464,545 (2022: RMB824,755,338) were jointly guaranteed by (i) the Controlling Shareholders, Mr. Chen Chengshou, (ii) the non-executive director, Ms. Gao Qiaoqin, and (iii) a subsidiary of the Company.

At 31 December 2023, the Group's borrowings of approximately RMB455,000,000 (2022: RMB455,000,000) were jointly guaranteed by (i) the Controlling Shareholders, Mr. Chen Chengshou, (ii) the non-executive director, Ms. Gao Qiaoqin, (iii) Xinming Group Limited, a related party of the Group, and (iv) Miss Chen Xi and Mr. Chen Junshi, the daughter and the son of the Controlling Shareholder, Mr. Chen Chengshou and (v) a subsidiary of the Company.

## 15. CONVERTIBLE BONDS

On 1 June 2018, the Company issued convertible bonds in the aggregate principal amount of HK\$300,000,000 (equivalent to approximately RMB252,604,000) (the "Convertible Bonds") at the price of 100% of their principal amount. The Convertible Bonds were redeemable at the option of the bondholders at a price of HK\$1.39 per bond on 1 June 2020. The convertible bonds bore interest at the rate of 6.5% plus 1% handling fee per annum (the "Coupon Rate") and were payable in arrears every six months.

The convertible bonds were jointly guaranteed by the Controlling Shareholder, Mr. Chen Chengshou, and the non-executive director, Ms. Gao Qiaoqin, pursuant to a deed of guarantee, and secured by Xinxing Company Limited by 940,000,000 shares of the Company held by Xinxing Company Limited, a company controlled by Mr. Chen Chengshou.

The Convertible Bonds were matured on 31 May 2020 and the outstanding principal amount was not yet settled up to 31 December 2023.

The Convertible Bonds were recognised as financial liabilities designated upon initial recognition as at fair value through profit or loss.

	<b>Convertible bonds</b> <i>RMB'000</i>
At 1 January 2022	244,512
Exchange difference	<u>24,336</u>
At 31 December 2022	268,848
Exchange difference	<u>3,814</u>
<b>At 31 December 2023</b>	<b><u><u>272,662</u></u></b>

At 31 December 2023 and 2022, the Group's Convertible Bonds were valued by management of the Group by using discounted cash flow method with the following key assumptions:

Discount rate	Coupon Rate
---------------	-------------

The fair value of the Convertible Bonds was categorised into level 3 fair value hierarchy as defined in IFRS 13, Fair Value Measurement. The significant unobservable input into this valuation approach is the discount rate. An increase in the discount rate used in isolation would result in a decrease in the fair value measurement of the Convertible Bonds.

## **EXTRACT FROM DRAFT INDEPENDENT AUDITOR'S REPORT**

The following is an extract of the draft independent auditor's report on the Company's draft consolidated financial statements for the year ended 31 December 2023.

### **Disclaimer of Opinion**

We do not express an opinion on the consolidated financial statements of the Group. Because of the significance of the matter described in the "Basis for Disclaimer of Opinion" section of our report, we have not been able to obtain sufficient appropriate audit evidence to provide a basis for an audit opinion on the consolidated financial statements. In all other respects, in our opinion, the consolidated financial statements have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **Basis for Disclaimer of Opinion**

#### ***Multiple material uncertainties relating to going concern***

As set out in note 2 to the consolidated financial statements, the Group incurred a net loss of approximately RMB592,631,000 for the year ended 31 December 2023. At 31 December 2023, the Group's current liabilities exceeded its current assets by approximately RMB3,920,171,000. In addition, at 31 December 2023, the Group's borrowings of approximately RMB1,279,465,000 and the convertible bonds issued by the Group amounting approximately RMB272,662,000 were overdue pursuant to the borrowing agreements which constituted events of defaults. These conditions, together with other matters disclosed in note 2 to the consolidated financial statements, indicate the existence of material uncertainties which may cast significant doubt on the Group's ability to continue as a going concern.

The Management has been undertaking measures to improve the Group's liquidity and financial position, which are set out in note 2 to the consolidated financial statements. The validity of the going concern assumption on which the consolidated financial statements have been prepared depends on the outcome of these measures, which are subject to multiple material uncertainties, including (i) successfully negotiating with the Group's existing lenders such that no action will be taken by the relevant lenders to demand immediate repayment of the borrowings with interest payments in default; (ii) successfully negotiating with various financial institutions on the renewal of or extension for repayment of outstanding borrowings, including those with overdue principals and interests; (iii) successfully negotiating with various financial institutions and potential lenders/investors to identify various options for additionally financing the Group's working capital and commitments in the foreseeable future; (iv) successfully accelerating the pre-sale and sale of properties under development and completed properties and speeding up the collection of outstanding sales proceeds, and controlling costs and capital expenditure so as to generate adequate net cash inflows; and (v) successfully procuring and negotiating the preliminary terms with large property development enterprises for the sale of individual property development project at a price deemed appropriate.

Accordingly, we were unable to obtain sufficient appropriate audit evidence about the appropriateness of the use of going concern basis of accounting in the preparation of the consolidated financial statements. Should the Group be unable to operate as a going concern, adjustments would have to be made to write down the carrying values of the Group's assets to their recoverable amounts, to provide for any further liabilities which might arise, and to reclassify non-current assets and non-current liabilities as current assets and current liabilities, respectively. The effects of these adjustments have not been reflected in the consolidated financial statements.

### **Details of the Audit Modification and the Management's Position, View and Assessment on the Relevant Audit Modification**

In view of the detailed conditions set out in the note 2 to the consolidated financial statement for the year ended 31 December 2023 in this announcement, the auditor is of the view that, there's significant uncertainties that may cast significant doubt regarding the Group's ability to continue as a going concern. The Group's ability to continue as a going concern is subject to the Group's ability to generate sufficient financial and operating cash flows. As at 31 December 2023, the Group's certain borrowings amounted to approximately RMB1,279,465,000 and convertible bonds amounted to approximately RMB272,662,000 were overdue in accordance with repayment schedules pursuant to the borrowing agreements. In view of these circumstances, in assessing whether the Group will have sufficient financial resources to continue as a going concern, the management of the Group (the "Management") has taken into full consideration of the future liquidity and performance of the Group and its available sources of finance. To mitigate the liquidity pressure and improve the cash flow position of the Group, the Management has adopted and will continue to implement various measures mentioned in this announcement. Therefore, the Directors are of the opinion that it is appropriate to prepare the consolidated financial statements of the Group for the year ended 31 December 2023 on a going concern basis.

Despite the fact that the Group had net current liabilities and net liabilities of approximately RMB3,920.2 million and RMB2,959.5 million respectively as of 31 December 2023, the Company had net assets of approximately RMB138.9 million, while the remaining net liabilities of the Group (excluding the Company) are contributed from subsidiaries in the Group, which no corporate guarantees were provided by the Company for all the debts owed by said subsidiaries or other members of the Group.

For the Group's subsidiaries which has major projects under development, Shandong Xingmeng had total assets of approximately RMB680.6 million and total liabilities of approximately RMB621.9 million, contributing a net asset of approximately RMB58.7 million to the Group as per Shandong Xinmeng's latest management account. Shanghai Xinming had total asset of approximately RMB754.3 million and total liabilities of approximately RMB829.9 million, contributing net liabilities of approximately RMB75.6 million to the Group as per Shanghai Xinming's latest management account.

The Management has been continuously negotiating with the Group's existing lenders on the renewal of or extension for repayment of outstanding borrowings such that no actions will be taken by the relevant lenders to demand immediate repayment of the borrowings with interest payments in default, including those with cross-default terms and hope to extend the due date and the repayment schedules of the outstanding borrowings. As of 31 December 2023, the outstanding amount of the total principal is RMB1,279.5 million and the overdue outstanding amount of the total interests is approximately RMB458.1 million. According to the recent negotiations with various financial institutions and current market situations, the Management considers that after repayment or waive of overdue interests, the financial institutions will be willing to extend the current repayment schedule of outstanding borrowings and waive the penalty interest.

### **The Action Plan in Response to the Audit Modification of the Group and the Impact of the Audit Modification on the Financial Position of the Company**

In response to the uncertainties that may cast doubt regarding the Group's ability to continue as a going concern and for the purpose of the removal of the Audit Modification, the Company has adopted and intends to continue the implementation of the following measures, including but not limited to:

- (i) continuously negotiating with various financial institutions on the renewal of or extension for repayment of outstanding borrowings, including those with overdue principals and interests. The Management has been continuously negotiating with the Group's existing lenders on the renewal of or extension for repayment of outstanding borrowings such that no action will be taken by the relevant lenders to demand immediate repayment of the borrowings with interest payments in default, including those with cross-default terms and hope to extend the due date and the repayment schedules of the outstanding borrowings. As of 31 December 2023, the outstanding amount of the total principal is RMB1,279.5 million, and the overdue the outstanding amount of the total interests is approximately RMB458.1 million. As of the date of this announcement, other than the ongoing court auction in respect of certain properties held by Hangzhou Xinming, there is no other court proceedings relating to the outstanding borrowings of the Group.
- (ii) continuously negotiating with various financial institutions and potential lenders/ investors to identify various opportunities for additionally financing the Group's working capital and commitments in the foreseeable future. As of the date of this announcement, the Company negotiated with current and other banks and financial institutions using the lands held by the Group as guarantees on the additional financing.

- (iii) accelerating the pre-sale and sale of properties under development and completed properties, such as Shandong Project and controlling costs and containing capital expenditure so as to generate adequate net cash inflows for the Group. The sale of the phase 3 of Shandong Project was completed. The pre-sale of the phase 4 of Shandong residential project has commenced since September 2023. Majority of the net proceeds from the Shandong Project has been and will be used for the repayment of the outstanding borrowing.
- (iv) actively procuring and formulating the preliminary terms with large property developers to sell individual property development projects or whole commercial properties at an appropriate price. The Company has been negotiating with certain potential purchaser regarding the sale of the whole Shanghai property development project. The management estimated that most of the net proceeds from the Shanghai Project will be used for the repayment of the outstanding borrowing. The sale of the Shanghai Project might constitute a transaction of the Company subject to announcement pursuant to Chapter 14 of the Listing Rules and subject to the relevant requirements under the Listing Rules.
- (v) actively accelerate the de-stocking of its properties by selling the residential property in Shandong and the whole or portion of commercial properties in Taizhou, Hangzhou and Shanghai as a package, with a view to accelerating the recovery of working capital to improve its liability and financial gearing conditions.

Under the influence of the negative property market debt crisis in 2022, the nationwide sale of the residential and commercial properties has been severely and adversely affected. Therefore, the Group failed to implement its previous plans effectively, including accelerating the sale of its properties under development or completed properties as expected to repay the borrowings during the year ended 31 December 2023. However, in view of the global economic downturn, intensifying geopolitical deterioration and the drag on China's overall economic recovery, it is expected that the global economy is expected to rebound after the United States initiates its interest rate cuts in the fourth quarter of 2024, thereby benefiting China's domestic economy, which will stabilise and move upwards in 2025. The property market will see signs of recovery accordingly. In the best case scenario, assuming (i) the Company could successfully sell the whole or portion of commercial properties in Taizhou and Shanghai as a package; (ii) the Company is able to successfully extend the repayment schedules of existing borrowings; and (iii) financial institutions are willing to waive penalty after repayment of overdue principal and/or interest, it will be able to fully repay all overdue interests and principal.

Even if the Company could not sell the whole or portion of commercial properties in Taizhou, Hangzhou and Shanghai as a package, assuming (i) the Company is able to sell its residential properties in Shandong and commercial properties in Taizhou and Shanghai to individual customers; (ii) the Company is able to sell whole of commercial properties in Shanghai as a package; (iii) the Company is able to successfully extend the repayment schedules of existing borrowings; and (iv) financial institutions are willing to waive penalty after repayment of overdue principal and/or interest, the Company will be able to fully repay the overdue interest and principal of the borrowings.



Based on the discussions with financial institutions, the Management is confident that after repayment or waive of overdue interests, the financial institutions will be willing to extend the current repayment schedule of outstanding borrowings and waive the penalty interest. Therefore, the Directors are of the view that the action plan of the Group is reasonable and adequate to resolve the Audit Modification. Having taken into consideration of the progress update of the aforesaid action plan and relevant measures of the Company, the Directors believe that the Group will have sufficient working capital to prepare the Group's consolidated financial statements on a going concern basis.

### **Audit Committee's View on the Audit Modification**

The Audit Committee has been closely communicating with the Management and the Auditor on the Audit Modification. The Management has reported regularly to the Audit Committee on the measures taken to improve the conditions of the Group's cash flow and their progress during the year. The Board and the Audit Committee have taken into account of the following actions taken by the Management prior to publication of the unaudited consolidated financial statements of the Company for the year ended 31 December 2023, including (i) renewal or extension of outstanding borrowings; (ii) additional financing; (iii) accelerating the pre-sale and sale of properties under development and completed properties; (iv) selling properties as a whole; and (v) developing properties through joint efforts of the Company and its potential investors. The Management also provides explanation to the audit committee, part of the reasons that the Company failed to remove the Audit Modification for the year ended 31 December 2023 are as follows: (i) the total GFA and residential properties for sale in the PRC in 2022 have been sluggish since the gradual relaxation of the domestic epidemic control policy in 2022 until the end of the year. In addition, pre-sale of GFA and sales of commercial properties in 2022 were largely lower than expected due to the impact of the continued tightening of housing credit facilities by the PRC government and the deferral of bank loans as a result of the bank lending policy; and (ii) therefore, the Group failed to accelerate the pre-sale and sale of the properties under development and completed properties.

According to the aforesaid factors and having taken into consideration of the overdue interest of the outstanding loans and the amount of the principal, the Board and the Audit Committee understood that the action plan was still ongoing as at the date of approval of the financial statements and the Company will need time for completing the action plan, in particular the disposal of investment properties which will lead to the Group receiving substantial amount of proceeds and will mitigate the Group's liquidity pressure and address the Audit Modification.

Based on the above, the Audit Committee believes the Management has used its best endeavors to act in accordance with its previous plan in order to address the Audit Modifications and the Audit Committee continues to support the Management's point of view and have been meeting regularly with the Management for monitoring the progress of its actions taken to address the Audit Modifications.

Given (i) the value of the investment properties owned by the Group amounted to approximately RMB918.2 million as at 31 December 2023; and (ii) residential property market is expected to rebound in 2025 and the pre-sale and sale of residential properties of the Shandong Project is ongoing, the Audit Committee agreed with the Management that despite the previous plan failed to adequately address the Audit Modification, the Company's revised action plan is reasonable and adequate to resolve the Audit Modification.

The Audit Committee is also of the view that the Management should continue to act in the best interests of the Shareholders in implementing the actions and measures set out in the action plan with the intention of mitigating the Group's liquidity pressure and removing the Audit Modification.

The Company will publish further announcement(s) disclosing any developments and updates on (a) the Company's negotiations with banks and financial institutions; (b) the progress of the pre-sale and sale of properties under development and completed properties; and (c) the disposal of the residential properties in Shandong and whole or portion of commercial properties in Taizhou and Shanghai as a package.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

*(including financial review)*

### **INDUSTRY REVIEW AND OPERATION MANAGEMENT**

Looking back on the PRC real estate market in 2023, according to the data published by the National Bureau of Statistics, the sales of commodity properties was RMB11.7 trillion, representing a decrease of 6.5% as compared to the same period last year, and the sales of residential properties was down by 6.0% as compared to the same period last year. Against the backdrop of continuously strengthened housing regulation by the Central Government, the bank loan policies have resulted in loan extension and re-tightening of financing channels.

During the Year under Review, the Group determined to improve the going concern issue of the Company with practical actions by attempting various methods and actively and closely following the strategic main line of assets revitalization and liabilities reduction. The Company focused on the residential property development of Shandong Project, and completed the second and third phases of presale, with the amount of presale for the year reaching approximately RMB27.6 million. Meanwhile, the Company will continue to actively negotiate with various financial institutions to extend the repayment date or refinance its outstanding borrowings, and will proactively seek various feasible options in assets revitalization in the future, including but not limited to change of property use and sale of property in its overall strategy.

## **BUSINESS REVIEW**

During the Year under Review, the Group recorded property sales of approximately RMB418.9 million, representing an increase of approximately RMB412.9 million or approximately 68.1 times as compared to approximately RMB6.1 million in 2022, it was mainly due to the completion of residential property development of Shandong project of the second and third phases of legal property registration that was recognised as sales in accordance with International Accounting Standards. Total GFA delivered during the Year under Review was approximately 63,413.5 sq.m., which approximated to the level recorded in 2023. Property sales was the major revenue source of the Group, representing approximately 99.1% of the Group's total revenue. At the same time, various real estate developers were eager to cash in through price reduction and sales promotion which intensified competition. In this regard, the Group has actively made business adjustments and explored the use of each project, including but not limited to changing property use and selling properties in its entirety to speed up the cash-out. Such measures, however, have not yet contributed to the Group's revenue for the Year under Review.

Loss attributable to the shareholders of the Company amounted to approximately RMB526.1 million, representing a decrease of loss of approximately RMB1,724.3 million or approximately 76.6% from the loss attributable to the shareholders of approximately RMB2,250.4 million in 2022, mainly due to a decrease in other expenses during the Year under Review and changes in fair value of investment properties and loss on disposal of investment property and properties held for sale in 2022. Loss per share was approximately RMB0.280 (2022: loss per share amounted to approximately RMB1.198).

During the Year under Review, the Board did not recommend payment of a final dividend for the year ended 31 December 2023.

As at 31 December 2023, total assets of the Group amounted to approximately RMB2,215.7 million (31 December 2022: approximately RMB2,626.8 million); total liabilities were approximately RMB5,175.2 million (31 December 2022: approximately RMB4,993.7 million); total negative equity was approximately RMB2,959.5 million (31 December 2022: approximately RMB2,366.9 million); and net liabilities per share were approximately RMB1.58 (31 December 2022: approximately RMB1.26).

### **Property Development**

As at 31 December 2023, the Group's property portfolio consisted of 6 property development projects with an aggregate GFA of approximately 379,000 sq.m. developed and under various stages of development in various cities in the PRC.

## Property Sales

During the Year under Review, the Group recorded property sales of approximately RMB418.9 million, representing an increase of approximately RMB412.9 million or approximately 68.1 times as compared to approximately RMB6.1 million in 2022. Total GFA of property sales delivered during the Year under Review was approximately 63,413.5 sq.m., representing a significant increase of approximately 61,565.1 sq.m. as compared with 2022, which was mainly derived from Shandong residential projects which have to complete the legal property registration of phase 2 and 3 and recognise the sales during a year, accounting for approximately 99.1% of the Group's sales. In this regard, the Group has actively made business adjustments and explored the use of each project, including but not limited to change of use and sale of property. Such measures, however, have not yet contributed to the Group's revenue for the Year under Review.

The following table summarizes the property projects of the Group sold during the Year under Review:

<b>Project</b>	<b>Location</b>	<b>GFA sold (sq.m.)</b>	<b>Income (RMB in million)</b>	<b>Average selling price (RMB/ sq.m.)</b>
<b>By market sale</b>				
Taizhou Xinming Peninsular	Taizhou	245.1	0.7	3,005
Xinming Lijiang Garden	Taizhou	99.9	0.5	4,628
Xingmeng International Commercial City	Tengzhou	63,068.5	419.3	6,649
Total		<u>63,413.5</u>	<u>420.5</u>	<u>6,632</u>
<b>By court-ordered sale</b>				
Hangzhou Xinming • Children's World	Hangzhou	<u>7,302.2</u>	<u>56.3</u>	<u>7,714</u>

## Property Leasing

The Group carries out property leasing business through leasing its commercial properties held for investment and leasing the sold commercial properties leased back from third parties by the Group. As at 31 December 2023, the actual area leased out was approximately 13,546.5 sq.m., representing approximately 90.2% of the Group's total investment properties held-for-lease and the sold commercial properties leased back from third parties purchasers.

During the Year under Review, the rental income was approximately RMB3.7 million, representing a decrease of approximately RMB25.4 million or 87.4% as compared to approximately RMB29.1 million in 2022.

The following table summarises the commercial properties held by the Group for investment during the Year under Review:

	As at 31 December 2023			Average occupancy rate (%)	Rental income for the year ended 31 December 2023 (RMB million)
	Total GFA (sq.m.)	Leasable area (sq.m.)	Leased area (sq.m.)		
<b>Commercial investment properties for rental purpose</b>					
No. 8, North Section, Taizhou Boulevard, Jiaojiang District, Taizhou City	101,163.31	62,163.36	28,286.78	45.5%	3.7

*Note:* All properties were located in the PRC, and were held under medium term lease.

## Court ordered sale of completed properties held for sale

In August 2022, 浙江省浙商資產管理有限公司 (Zhejiang Zheshang Asset Management Company Limited\*) (“Zhejiang Zheshang”) filed an enforcement notice applying to 浙江省溫州市中級人民法院 (Zhejiang Wenzhou Intermediate People’s Court\*) (the “Wenzhou Court”) for an enforcement order to auction and sell the entire ownership of the completed properties held for sale held by 杭州新明置業投資有限公司\* (Hangzhou Xinming Property Investment Limited) (“Hangzhou Xinming”) located at Tower 2, Xinming Commercial Centre, Gongshu District, Hangzhou City, the PRC and Xiaohe Road, Gongshu District, Hangzhou City, the PRC (the “Hangzhou Properties”) since Hangzhou Xinming was unable to repay the overdue borrowings with principal amount of RMB193,250,000 owed to Zhejiang Zheshang (the “Total Outstanding Sum”).

On 29 August 2022, the Wenzhou Court proceeded to hold an initial auction. Between September 2023 and December 2023, Wenshang Times received multiple auction confirmations (the “Auction Confirmations”) issued by the Wenzhou Court. Under the Auction Confirmations, the Hangzhou Properties (the “Auctioned Properties”) has been auctioned off and sold by the sale of 20 and 28 commercial shops respectively to independent third parties at an aggregate auction price of approximately RMB56.3 million to repay the Total Outstanding Sum.

## **LAND RESERVES**

As at 31 December 2023, the Group’s property portfolio consisted of 6 property development projects located in a number of cities throughout China. These projects were at various stages of development, with total GFA amounting to approximately 379,000 sq.m., of which approximately 278,000 sq.m. was completed, approximately 22,000 sq.m. was under development, and approximately 79,000 sq.m. was held for future development.

## **PROSPECTS**

Looking ahead to 2025, with the impact of the epidemic dissipated, it is expected that China’s macro-economy will see an overall turnaround. Economic activities will then return to normal order, with various cities relaxing restrictions on purchases and loans, followed by the introduction of “three-arrow” measures such as guaranteeing the delivery of properties, credit, debt issuance and equity financing, which are all favourable to real estate enterprises. The property market is expected to gradually stabilise and recover, and investment sentiment is expected to rebound with confidence.

In the National Economic Programme of the 20th National Congress of the PRC government, the PRC government stated that it is required to maintain stable and healthy development of the real estate market, and adhere to the principle of “housing is for living in and not for speculation”. As China’s demographic structure gradually increases the rate of urbanisation and the economies of third and fourth tier cities are expected to grow, the development of real estate investment is expected to become the focus of the market.

The Group will actively accelerate its de-stocking of completed properties while exploring feasibility of assets revitalisation, including but not limited to changing of property use and sale of properties in its entirety. Furthermore, the Group will negotiate with different financial institutions in respect of its outstanding borrowings, with a view to improving its liability and financial gearing conditions.

## **FINANCIAL REVIEW**

### **Revenue**

The Group's revenue is primarily generated from property sales and property leasing services, which contributed approximately 99.1% and 0.9%, respectively, to the revenue during the Year under Review of approximately RMB422.6 million. Property sales, the major revenue source of the Group, increased by approximately RMB412.9 million from approximately RMB6.1 million in the same period of last year, mainly due to the completion of phases 2 and 3 of the Shandong residential project. Property leasing recorded a decrease of approximately RMB25.5 million as compared to approximately RMB29.1 million in the same period of last year.

### **Cost of sales**

During the Year under Review, the Group's cost of sales was approximately RMB369.1 million, representing an increase of approximately RMB353.9 million or 23.3 times as compared to approximately RMB15.2 million in the same period of last year. Such increase was primarily attributable to an increase of the delivered properties sales during the Year under Review.

### **Gross profit**

During the Year under Review, gross profit amounted to approximately RMB53.4 million, representing an increase of approximately RMB33.4 million or approximately 1.67 times as compared to approximately RMB20.0 million in the same period of last year. The gross profit margin was approximately 12.6%, which decreased as compared to approximately 56.9% last year, which was mainly attributable to the sale of Shandong residential properties held for sales at a low price in face of price competition with other property developers.

### **Other income and gains and losses**

Other income and gains and losses during the Year under Review amounted to approximately RMB6.2 million loss, representing a decrease of approximately RMB16.6 million or approximately 72.8% as compared to a loss of approximately RMB22.7 million in the same period of last year, mainly due to the smaller exchange loss arisen during the Year under Review.

### **Selling and administrative expenses**

During the Year under Review, the selling and administrative expenses amounted to approximately RMB37.7 million, representing a decrease of approximately RMB31.2 million or approximately 45.3% as compared to approximately RMB68.8 million in the same period of last year, mainly due to a decrease in administrative expenses by approximately RMB22.5 million as compared to the same period of last year through streamlining the manpower of the Group.

## Other expenses

Other expenses during the Year under Review was approximately RMB444.1 million, representing a decrease of approximately RMB179.6 million or approximately 28.8% as compared to approximately RMB623.7 million in the same period of last year, mainly due to the market of properties under development and completed properties held for sale were adversely affected by the COVID-19 pandemic and domestic commercial properties market during the year ended 31 December 2022 and an impairment provision of approximately RMB289.1 million was made during the year ended 31 December 2022 under the impact of the expected decrease of realizable value. Breakdown of other expenses are set out below:

	<b>2023</b>	2022
	<b>RMB'000</b>	RMB'000
Liquidated damages on borrowings	<b>314,859</b>	312,124
Provision for impairment of properties under development and completed properties held for sale	<b>126,514</b>	289,098
Impairment losses on financial assets, net	<b>2,756</b>	22,505
Total	<b>444,129</b>	623,727

## Change in fair value of investment properties

During the Year under Review, the loss on change in fair value of investment properties amounted to approximately RMB17.9 million, representing a significant decrease of approximately RMB1,065.0 million as compared to that of approximately RMB1,082.9 million in the same period of last year. The fair value of investment properties decreased at a slower rate as compared to that in the same period of last year as the downturn in the real estate sector stabilised.

## Finance costs

During the Year under Review, the finance costs amounted to approximately RMB77.1 million, representing a decrease of approximately RMB7.0 million or approximately 8.3% as compared to approximately RMB84.0 million in the same period of last year, mainly due to an increase of capitalised interest of approximately RMB7.7 million as compared to the same period of last year.

## Operating loss

During the Year under Review, the operating loss amounted to approximately RMB564.2 million, representing a significant decrease of loss of approximately RMB2,265.5 million or approximately 80.1% as compared to the operating loss of approximately RMB2,829.6 million in the same period of last year which was mainly due to a decrease in other expenses and loss on court-ordered sale of completed properties held for sale and an investment property and change in fair value of investment properties during the year ended 31 December 2022.



## **Income tax credit/expense**

During the Year under Review, the income tax expenses amounted to approximately RMB28.5 million representing an increase of approximately RMB468.5 million as compared to income tax credit of approximately RMB440.0 million in the same period of last year, mainly due to deferred tax movements.

## **Loss attributable to the shareholders**

During the Year under Review, the loss attributable to the shareholders amounted to approximately RMB526.1 million, representing a decrease of loss of approximately RMB1,724.3 million or approximately 76.6% as compared to the loss of approximately RMB2,250.4 million in the same period of last year. The basic loss per share was approximately RMB0.280 (2022: loss per share of approximately RMB1.198).

## **Cash flows**

As at 31 December 2023, cash and bank deposits of the Group, including restricted cash, was approximately RMB1.9 million in aggregate (31 December 2022: approximately RMB8.0 million), representing a decrease of approximately RMB6.1 million or approximately 76.7%.

## **Borrowings**

As at 31 December 2023, the total borrowings of the Group were approximately RMB1,279.5 million, representing a decrease of approximately RMB0.3 million as compared to approximately RMB1,279.8 million as at 31 December 2022.

The borrowings on demand and repayable within one year of the Group were approximately RMB1,279.5 million, representing a decrease of approximately RMB0.3 million as compared to approximately RMB1,279.8 million as at 31 December 2022. The decrease was due to the repayment of loan principals through the court-ordered sales which covered repayment of certain principals and default interests.

## **Trade receivables, prepayments, other receivables and other assets**

As at 31 December 2023, the sum of trade receivables, prepayments, other receivables and other assets of the Group was approximately RMB41.7 million, representing a decrease of approximately RMB15.9 million or approximately 27.6% as compared to approximately RMB57.5 million as at 31 December 2022, mainly due to the decrease in deposits with suppliers.

## **Trade payables, contract liabilities and other payables and accruals**

As at 31 December 2023, the sum of trade payables, contract liabilities, other payables and accruals of the Group was approximately RMB2,551.4 million, representing an increase of approximately RMB141.7 million or approximately 5.9% as compared to approximately RMB2,409.7 million as at 31 December 2022. The increase was mainly due to an increase in accrual of interest and penalties on interest, net off with a decrease of contract liabilities.

## **Assets and liabilities**

As at 31 December 2023, the total assets of the Group was approximately RMB2,215.7 million, representing a decrease of approximately RMB411.1 million as compared to approximately RMB2,626.8 million as at 31 December 2022. The total current assets was approximately RMB1,086.7 million, representing approximately 49.0% (31 December 2022: approximately 56.6%) of the total assets, with a decrease of approximately RMB401.1 million as compared to approximately RMB1,487.8 million as at 31 December 2022. The total non-current assets was approximately RMB1,129.0 million, representing approximately 51.0% (31 December 2022: approximately 43.4%) of the total assets, with a decrease of approximately RMB10.1 million as compared to approximately RMB1,139.1 million as at 31 December 2022.

As at 31 December 2023, the total liabilities of the Group was approximately RMB5,175.2 million, representing an increase of approximately RMB181.5 million as compared to approximately RMB4,993.7 million as at 31 December 2022. The total current liabilities was approximately RMB5,006.9 million, representing approximately 96.7% (31 December 2022: approximately 96.7%) of the total liabilities, with an increase of approximately RMB176.5 million as compared to approximately RMB4,830.4 million as at 31 December 2022. The total non-current liabilities was approximately RMB168.3 million, representing approximately 3.3% (31 December 2022: approximately 3.3%) of the total liabilities, with an increase of approximately RMB5.0 million as compared to approximately RMB163.3 million as at 31 December 2022.

As at 31 December 2023, the net current liabilities of the Group was approximately RMB3,920.2 million, representing an increase of approximately RMB577.6 million or approximately 17.3% as compared to the net current liabilities of approximately RMB3,342.6 million as at 31 December 2022.

## **Current ratio**

As at 31 December 2023, the current ratio of the Group, being the ratio of the current assets divided by the current liabilities, was 0.22:1 (31 December 2022: 0.31:1).

## **Gearing ratio**

As at 31 December 2023, the gearing ratio of the Group was calculated based on net debt divided by the sum of total equity and net debt. The Group's net debt consists of interest-bearing bank and other borrowings and convertible bonds, less cash and cash equivalents. Total equity includes equity attributable to owners of the parent and non-controlling interests. The gearing ratio of the Group was (110.0)% (31 December 2022: (186.5)%).

## **Convertible bonds**

Pursuant to the general mandate, on 1 June 2018, the Group issued convertible bonds in amount of HK\$300 million for a term of two years. The bonds bear interest at a rate of 6.5% plus 1% handling fee per annum, and the interest is payable in arrears every half year. The bonds can be converted into shares at the conversion price of HK\$1.39 per conversion share at any time prior to and after the issue date and up to the close of business on the business day immediately preceding the maturity date. For details, please refer to the Company's announcement dated 15 May 2018. The conversion bonds matured on 31 May 2020.

The Company was informed that Messrs. Lai Kar Yan and Ho Kwok Leung Glen, both of Deloitte Touche Tohmatsu, were appointed on 18 November 2020 by Chance Talent as joint and several receivers (the "Receivers"). Accordingly, the power of management of the director(s) of Xinxing Company Limited over the Charged Shares have been suspended and the Company will not register any transfer of the Charged Shares without prior written consent of the Receivers.

The principal amount of HK\$300 million and interests have not been settled as of the date of this announcement.

## **Significant investments**

During the Year under Review, the Group has no significant investment.

## **Material acquisitions and disposals of subsidiaries**

During the Year under Review, the Group has no material acquisitions or disposals of any subsidiaries.

## **Guarantees on mortgage facilities**

As at 31 December 2023, the Group provided guarantees over the mortgage loans of certain purchasers of approximately RMB28.6 million (31 December 2022: approximately RMB237.0 million).

## **Assets guarantees**

As at 31 December 2023, the Group has pledged or restricted deposits in the bank deposits of RMB0.5 million (31 December 2022: approximately RMB0.5 million). In addition, partial other borrowings of the Group were secured by the Group's certain properties under development, completed properties held for sale, investment properties and the equity interests in certain subsidiaries of the Group, and jointly guaranteed by the Controlling Shareholder of the Group, Mr. Chen Chengshou ("Mr. Chen"), Mr. Chen's children and the non-executive Director, Ms. Gao Qiaoqin, the Group's related company, Xinming Group Limited, and other minority shareholders of certain subsidiaries of the Group free of charge.

## **Capital expenditure**

During the Year under Review, the Group's total capital expenditure was approximately RMB0 million (31 December 2022: approximately RMB0 million).

## **Capital commitments**

As at 31 December 2023, the capital commitments related to activities of properties under development were approximately RMB3.7 million (31 December 2022: approximately RMB5.4 million).

## **Exposure to exchange rate fluctuations**

The Group operates mainly in Renminbi, and certain bank deposits of the Group are denominated in Hong Kong dollars. Save as disclosed above, the Group was not exposed to any material exchange rate fluctuation risk and did not enter into foreign currency hedging policies. However, the Group will monitor closely the foreign exchange risk and may, as the case may be and depending on the trend of foreign currencies, consider to apply significant foreign currency hedging policies in the future.

## **Employees and remuneration policy**

As at 31 December 2023, the Group has a total of 55 employees (31 December 2022: a total of 50 employees). The Group promoted the upgrading of talents, cultivated and recruited excellent talents with sales and management experience, improved the allocation system of remuneration linked to performance and maintained harmonious labor relations. The remuneration of employees of the Group will be based on their performance, experience and the prevailing market remuneration. Moreover, the Group has also adopted a share option scheme and a share award scheme.

## **Contingent liabilities**

As at 31 December 2023, the Company had guarantees in respect of mortgage facilities granted to purchasers of the Group's properties of approximately RMB28.6 million (31 December 2022: approximately RMB237.0 million).

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the Year, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

## **CORPORATE GOVERNANCE**

Upon review of the corporate governance practice of the Company, the Board believed that the Company has applied the principles in the Corporate Governance Code (the "CG Code") contained in Appendix C1 to the Listing Rules and complied with the code provisions of the CG Code during the Year under Review. None of the Directors was aware of any information that would reasonably indicate that the Company was during the Year under Review non-compliance with the code provisions of the CG Code, except for the deviation as follows:

Under the code provision C.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Chen is the chairman and the chief executive officer of the Company ("CEO"). The Group therefore does not separate the roles of the chairman and the CEO. The Board considered that Mr. Chen had in-depth knowledge and experience in the property investment and development industry and was the most appropriate person to manage the Group. Vesting the roles of both chairman and CEO in Mr. Chen has the benefit of ensuring consistent leadership within the Group and enables more effective and efficient overall strategic planning for the Group. The Board considers that the balance of power and authority for the present arrangement will not be impaired and this structure will enable the Company to make and implement decisions promptly and effectively. The Board will continue to review and consider splitting the roles of chairman and CEO of the Company at a time when it is appropriate and suitable by taking into account the circumstances of the Group as a whole.

## **MODEL CODE FOR SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix C3 to the Listing Rules as its own code of conduct of dealings in securities of the Company by the Directors. Upon specific enquiries of all the Directors, each of them has confirmed that they complied with the required standards set out in the Model Code during the Year under Review.

## **REVIEW OF ANNUAL RESULTS**

The audit committee of the Company (the "Audit Committee") consists of five independent non-executive Directors, namely Mr. Khor Khie Liem Alex (being the chairman of the Audit Committee), Mr. Lau Wai Leung Alfred, Mr. Chiu Kung Chak, Ms. Huang Chunlian and Ms. Lee Yin Man. The Company's consolidated annual results and financial report for the Year under Review have been reviewed by the Audit Committee.

## **SCOPE OF WORK OF GLOBAL LINK CPA LIMITED**

The figures in respect of the consolidated statement of profit or loss and other comprehensive income, and the consolidated statement of financial position of the Group and the related notes thereto for the Year under Review as set out in this preliminary announcement have been agreed by the Company's auditor, Global Link CPA Limited ("Global Link"), Certified Public Accountants, to the amounts set out in the draft consolidated financial statements of the Group for the year ended 31 December 2023. The work performed by Global Link in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the HKICPA and consequently no assurance has been expressed by the Company's auditor on this announcement.

## **PUBLICATION OF ANNUAL RESULTS AND ANNUAL REPORT ON WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY**

This preliminary annual results announcement is published on the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.xinm.com.cn](http://www.xinm.com.cn). The 2023 annual report will be dispatched to shareholders in due course and will be available on the above websites in due course.

## **CONTINUED SUSPENSION OF TRADING**

Reference is made to the announcement of the Company dated 23 June 2023, whereby the Company received a letter from the Stock Exchange setting out the guidance for the resumption of trading in the shares of the Company on the Stock Exchange.

Trading in the shares of the Company on the Stock Exchange will remain suspended until further announcement by the Company. Shareholders and potential investors should exercise caution when dealing in shares of the Company.

By order of the Board  
**Xinming China Holdings Limited**  
**Chen Chengshou**  
*Chairman and Chief Executive Officer*

Hangzhou, the PRC  
20 September 2024

*As at the date of this announcement, the executive Directors are Mr. Chen Chengshou, Mr. Feng Cizhao, Mr. Cao Zhiqiang and Mr. Zhou Fenli; the non-executive Directors are Ms. Gao Qiaoqin, Mr. Choi Clifford Wai Hong and Mr. Zhou Zhencun; and the independent non-executive Directors are Mr. Khor Khie Liem Alex, Mr. Chiu Kung Chak, Mr. Lau Wai Leung, Alfred, Ms. Huang Chunlian and Ms. Lee Yin Man.*

*If there is any discrepancy between the English version and the Chinese translation, the English version shall prevail.*

\* *For identification purposes only*