



中信证券股份有限公司
CITIC Securities Company Limited

(A joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 6030)

REPORT ON THE IMPLEMENTATION OF 2024 ACTION PLAN OF “IMPROVING QUALITY, INCREASING EFFICIENCY AND ENHANCING RETURNS” OF CITIC SECURITIES COMPANY LIMITED

By closely following the spirit of the Central Financial Work Conference and the Central Economic Work Conference, thoroughly studying “Certain Opinions from the State Council on Strengthening Regulation, Preventing Risks and Promoting High-Quality Development of the Capital Market (《國務院關於加強監管防範風險推動資本市場高質量發展的若干意見》) and the supporting documents (hereinafter referred to as the New “**National Nine Articles**” (新“國九條”)), and implementing the Guiding Opinions of the CSRC on Accelerating and Promoting the Building of First-class Investment Banks and Institutions (《證監會關於加快推進建設一流投資銀行和投資機構的指導意見》), CITIC Securities Company Limited (hereinafter referred to as the “Company” or “CITIC Securities”) has formulated the 2024 Action Plan of “Improving Quality, Increasing Efficiency and Enhancing Returns”, which was disclosed after being considered and approved at the Twenty-fourth Meeting of the Eighth Session of the Board of Directors of the Company on 28 June 2024. In 2024, the Company has actively committed to the implementation of the relevant work of the plan and achieved positive progress and favorable results, details of which are summarized as below:

1. Accelerate the construction of first-class investment banks and investment institutions, maintained its leading position across various business lines

In 2024, CITIC Securities accelerated construction of first-class investment bank and investment institution, maintained its leading position across various business lines, continuously strengthened its competitiveness in client markets, and achieved stable growth in operating performance. Under PRC Accounting Standards, in 2024, the Company recorded an operating revenue of RMB63.789 billion, representing a year-on-year increase of 6.20%, and a net profit attributable to owners of the Company of RMB21.704 billion, representing a year-on-year increase of 10.06%; the total assets reached RMB1,710.711 billion, representing an increase of 17.71% from the beginning of the year, and the net assets attributable to the parent company reached RMB293.109 billion, representing an increase of 9.03% from the beginning of the year.

As of the end of 2024, the Company's wealth management business oversaw over RMB12 trillion in total assets of clients under custody. The Company continued to rank first in domestic equity financing, completed a total of 55 A-share lead underwriting projects, with an aggregate underwriting size (for cash and asset transactions) of RMB70,359 million, accounting for a market share of 21.87%. The Company continued to rank first in domestic debt financing, with underwriting size exceeding RMB2 trillion for the first time, which accounted for 7.07% of the total underwriting size across the market and 15.02% of the total underwriting size of securities firms. The Company ranked first among its peers in the underwriting size of financial bonds, company bonds, corporate bonds, products of dealers' associations, and asset-backed securities. Additionally, the Company completed five material A-share asset reorganization projects, with a total transaction size of RMB19.9 billion, accounting for a market share of 23.03%, ranking first in the number of transactions in the market. Its total assets under management exceeded RMB4 trillion (including China Asset Management Co., Ltd. and CITIC Securities Asset Management Company Limited), maintaining the top industry ranking. The Company adhered to product and service innovation in equity derivatives and Prime Service Business based on customer demands, and continued to hold market-leading positions in the number of ETFs and STAR Market stocks for which it provides market-making, and the scale of its securities margin trading and equity pledge businesses, among other key metrics. The Company fully leveraged its client resource advantages in fixed income business, improved the comprehensive ability in product design and transaction service of domestic and overseas markets, and maintained its number one position in the industry in terms of sales scale of interest rate products for consecutive years.

2. Soundly implement the “Five Major Sectors” in finance, and serve the real economy more forcefully and effectively

In 2024, CITIC Securities has deeply grasped the political and people-oriented nature of financial work, and soundly implemented the “Five Major Sectors” in finance. It promoted the efficient allocation of resources toward major national strategies, key areas, and underserved segments such as technological innovation, advanced manufacturing, green and low-carbon development, and inclusive finance for public well-being. The Company established a comprehensive financial model that offers full-chain financial support, empowers the technology ecosystem, and serves the high-quality development of the real economy. In the field of technology finance, the Company continuously leveraged the linkage advantages of “investment banking + investment” to provide efficient investment and financing services for new quality productive forces and technological innovation enterprises, the underwriting scale of equity for served companies on the STAR Market, the ChiNext Market, and Beijing Stock Exchange is RMB12.7 billion, and the scale of underwriting technology innovation bonds is RMB146.7 billion, with new equity investment reaching of RMB9.2 billion. In the field of green finance, CITIC Securities has built a full-chain green financial service system, accumulated underwriting of green bonds reached RMB51.7 billion, and completed innovative cases such as the world's first blue exchangeable bond and the first technological innovation and low-carbon transformation “Belt and Road” corporate bond in China. The Company's MSCI ESG rating has been upgraded to AA. In the field of inclusive finance, CITIC Securities has steadily enhanced its professional wealth management and asset allocation services, launching inclusive product series to better meet the diversified investment needs of residents and promote social wealth growth. In the field of pension finance, CITIC Securities help

build a multi-level pension protection system. The scale of management in the three major pillars of pension business was approximately RMB850 billion. In the field of digital finance, the Company has initiated our digital transformation strategies, established a global clearing center and a global R&D center, accelerated the implementation of “artificial intelligence +” scenarios, and continuously improved the level of financial services through digital transformation.

3. Strengthen the role as a financial bridge to support high-level two-way opening of capital market

In 2024, CITIC Securities further advanced its internationalization strategy, accelerated the improvement of its business layout in key global financial markets, continuously strengthened cross-border collaboration capabilities. CITIC Securities will continue to focus on building an overseas business system with full product categories, full business lines and full licenses, and consistently facilitate the “going global” of Chinese enterprises and the “inflow” of foreign capital. The Company has increased its investment in international business, and completed a USD916 million capital increase for CITIC Securities International, thus enhancing the capital strength and development foundation of its international business, and making significant progress in internationalization. Under Hong Kong Financial Reporting Standards (HKFRS), in 2024, CITIC Securities International achieved operating revenue of USD2.26 billion and net profit of USD530 million, representing a year-on-year increase of 41% and 116% respectively, reaching its best historical performance. Furthermore, several of its business lines also recorded record-high results. The Company actively seized the growing demand for foreign investment from Chinese enterprises, institutions and individual customers, and the long-term opportunities of foreign capital “investing in China”, which comprehensively improved the level of cross-border comprehensive financial services and the contribution of international business revenue has increased to 17.2%. The brokerage and investment banking businesses of institutions outside Hong Kong have achieved significant growth, and the global business layout has been further expanded.

4. Actively fulfill the social responsibility of securities companies, and continuously support rural revitalization and charitable causes

In 2024, CITIC Securities actively leveraged its financial professional strengths to provide strong support for rural revitalization, and contributed to public welfare and philanthropy, and the total amount of external donations throughout the year reached RMB34.5 million, of which a total of RMB30.8 million was invested in rural revitalization. In view of the above, it has underwrote its corporate social responsibility through concrete actions. CITIC Securities provided precise support for the development of rural industries and the financial needs of farmers. In 2024, it underwrote rural revitalization bonds, agriculture, rural areas and farmers bonds, and revolutionary base area bonds, totaling RMB9.733 billion. The asset management business covered products such as special financial bonds for agriculture, rural areas and farmers, urban-rural economic development special bonds, and rural revitalization special bonds. The Company has developed an “insurance + futures” financial solution for serving “agriculture, rural areas and farmers”. By the end of 2024, CITIC Futures had launched 107 “insurance + futures” projects, with the insured goods valued at RMB2.021 billion. These projects provided price risk protection to 61 counties and districts across

20 provinces, autonomous regions and municipalities in China, benefiting 41,300 farmers, cooperatives, family farms and agricultural enterprises in these areas. Over the years, the Company has continuously provided targeted assistance to regions including Yuanyang County in Yunnan Province, Jishishan County in Gansu Province, Guyuan County in Hebei Province, and Shenzha County in Tibet. It has vigorously carried out industrial, educational and consumption-driven assistance, achieving positive results in its assistance efforts.

5. Continuously improve the level of market value management, and continuously enhance shareholder returns through stable dividends

In 2024, CITIC Securities upheld its business philosophy of creating value for shareholders, constantly improved the level of market value management. The Company strengthened the staffing of its market value management team, formulated market value management system, and improved its market value monitoring and early-warning mechanisms, thereby establishing a more robust and scientific framework for market value management. The Company explored and innovated best practices in market value management. Its annual results briefing was recognized for the third consecutive year by the China Association for Public Companies as a Best Practice. The Company also successfully hosted investor open day events under the themes “Go Global with CITIC” and “Come to China with CITIC”. The Company continuously improved investor communication channels, cumulatively responding to over 160 questions on the SSE “E-interaction” platform. It organized over 30 exchange sessions for domestic and international institutional investors, reaching over 200 institutional investors and analysts. It also disclosed over 100 ad-hoc announcements and four periodic reports, promptly presenting the Company’s operational and development status to investors.

Additionally, the Company continuously enhanced shareholder returns through stable dividend payouts. According to the Company’s 2024 profit distribution plan, the proposed total cash dividend for the year amounts to RMB7.707 billion (including interim dividends), accounting for 36.88% of the net profit attributable to ordinary shareholders of the listed company in the consolidated financial statements for 2024, an increase of 0.21 percentage points from the previous year. Notably, the Company actively implemented the policy guidance of the New “National Nine Articles” and the policy requirements of the CSRC for “distributing dividends more than once a year”, conducting its first interim dividend distribution of RMB3.557 billion in 2024, which was completed by the end of the year. Since its A-share listing in 2003, the Company has distributed cash dividends for 22 consecutive years, with a cumulative distribution exceeding RMB84.5 billion. In recent years, the cash dividend payout ratio has consistently remained above 30%.

6. Continuously improve corporate governance quality and effectiveness, and optimize construction of internal control system

In 2024, the Company strictly adhered to the governance and operational requirements for A+H listed securities companies, continuously improved its corporate governance system centered around the Articles of Association, and consistently enhanced the quality and effectiveness of its corporate governance. In 2024, the Company held a total of 16 meetings of the Board of Directors, four meetings of the Supervisory Committee, and three General Meetings, and held a total of 10 meetings of the Audit Committee of the Board, five meetings of the Risk Management Committee, two meetings of Remuneration and Appraisal Committee, three meetings of the Connected Transactions Control Committee, five meetings of the Strategic Planning and ESG Committee, and five meetings of the Nomination Committee, with over a hundred items deliberated and significant events such as transfer between branch offices of the Company, appointment of senior management, distribution of interim profit, and system revision fully discussed and deliberation procedures fulfilled.

Concurrently, the Company continuously improved its comprehensive risk management system, enhanced its forward-looking risk assessment capabilities, and strengthened refined, differentiated, and dynamic management of key business areas. It intensified risk screening for global assets and conducted special risk investigations for key areas and significant events in addition to regular risk screening. By proactively identifying and addressing potential risks and hazards, the Company effectively ensured that its overall risks were measurable, controllable and tolerable.

Moving forward, the Company will continue to thoroughly implement the spirit of the New “National Nine Articles” and a series of supporting policy documents of the CSRC, guided by national strategies, with the aim of serving the real economy, and with the responsibility of fulfilling social obligations as its mission, will effectively fulfil its functions as a “service provider” for direct financing, a “gatekeeper” of the capital market, and a “manager” of social wealth, and will drive significant progress in the construction of first-class investment banks and investment institutions, thereby making greater contributions to the construction of a strong financial country with high-quality development achievements.

It is hereby announced.

By order of the Board
CITIC Securities Company Limited
ZHANG Youjun
Chairman

Beijing, the PRC
27 June 2025

As at the date of this announcement, the executive directors of the Company are Mr. ZHANG Youjun and Mr. ZOU Yingguang; the non-executive directors of the Company are Mr. ZHANG Lin, Ms. FU Linfang, Mr. ZHAO Xianxin and Mr. WANG Shuhui; and the independent non-executive directors of the Company are Mr. LI Qing, Mr. SHI Qingchun and Mr. ZHANG Jianhua.