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## COME SURE GROUP (HOLDINGS) LIMITED

錦勝集團（控股）有限公司\*

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 00794)**

### RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 MARCH 2025

#### GROUP RESULTS

The board (the “**Board**”) of directors (the “**Directors**”) of Come Sure Group (Holdings) Limited (the “**Company**”) is pleased to announce the audited consolidated results of the Company and its subsidiaries (collectively, the “**Group**”) for the year ended 31 March 2025 (the “**Year**”) as follows:

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

*For the year ended 31 March 2025*

		2025 <i>HK\$'000</i>	2024 <i>HK\$'000</i>
	<i>Notes</i>		
<b>Revenue</b>	2	<b>760,436</b>	764,520
Cost of sales		<b>(618,379)</b>	(632,781)
<b>Gross profit</b>		<b>142,057</b>	131,739
Other income	3	<b>13,479</b>	2,896
Other gains and losses	4	<b>2,218</b>	24,476
Selling expenses		<b>(56,539)</b>	(59,066)
Administrative expenses		<b>(69,980)</b>	(77,082)
Other operating expenses	5	<b>(14,037)</b>	(9,903)
Finance costs	6	<b>(21,430)</b>	(27,708)
Share of result of an associate		<b>(1,498)</b>	–
<b>Loss before tax</b>		<b>(5,730)</b>	(14,648)
Income tax credit (expense)	7	<b>8,332</b>	(1,170)
<b>Profit (Loss) for the year</b>	8	<b>2,602</b>	(15,818)
<b>Profit (Loss) for the year attributable to:</b>			
Owners of the Company		<b>2,252</b>	(15,839)
Non-controlling interests		<b>350</b>	21
		<b>2,602</b>	(15,818)
<b>Earnings (Loss) per share</b>			
Basic and diluted	10	<b>HK 0.68 cents</b>	HK(4.78) cents

\* *For identification purposes only*

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

*For the year ended 31 March 2025*

	<i>Notes</i>	<b>2025</b> <b>HK\$'000</b>	2024 <i>HK\$'000</i>
<b>Profit (Loss) for the year</b>	8	<u><b>2,602</b></u>	<u>(15,818)</u>
<b>Other comprehensive expense</b>			
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Exchange differences on translating foreign operations		(7,415)	(13,031)
Share of other comprehensive income of an associate		112	—
<i>Items that will not be reclassified subsequently to profit or loss:</i>			
Revaluation surplus of prepaid land lease and property, plant and equipment upon transfer to investment property		—	8,616
Fair value gain (loss) on financial assets at fair value through other comprehensive income		<u>219</u>	<u>(601)</u>
<b>Other comprehensive expense for the year, net of income tax</b>		<u><b>(7,084)</b></u>	<u>(5,016)</u>
<b>Total comprehensive expense for the year</b>		<u><b>(4,482)</b></u>	<u>(20,834)</u>
<b>Total comprehensive expense attributable to:</b>			
Owners of the Company		(4,820)	(20,860)
Non-controlling interests		<u>338</u>	<u>26</u>
		<u><b>(4,482)</b></u>	<u>(20,834)</u>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 March 2025

	<i>Notes</i>	<b>2025</b> <b>HK\$'000</b>	2024 HK\$'000
<b>Non-current assets</b>			
Prepaid lease payments		<b>8,435</b>	8,841
Right-of-use assets		<b>135,901</b>	171,897
Property, plant and equipment		<b>85,825</b>	108,952
Investment properties		<b>341,540</b>	348,108
Goodwill		<b>11,631</b>	11,631
Interests in an associate		<b>865</b>	6
Financial assets at fair value through other comprehensive income ("FVTOCI")		<b>812</b>	–
Rental deposits		<b>3,353</b>	3,869
Club membership		<b>366</b>	366
		<b>588,728</b>	653,670
<b>Current assets</b>			
Inventories		<b>41,655</b>	50,813
Trade and bills receivables	<i>11</i>	<b>235,678</b>	218,892
Prepayments, deposits and other receivables		<b>28,593</b>	22,767
Tax recoverable		<b>17</b>	9,812
Financial assets at fair value through profit or loss ("FVTPL")		<b>2,803</b>	2,315
Amount due from an associate		<b>1,397</b>	–
Pledged bank deposits		<b>20,059</b>	37,241
Bank and cash balances		<b>87,718</b>	101,657
		<b>417,920</b>	443,497

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)**

*At 31 March 2025*

	<i>Notes</i>	<b>2025</b> <b>HK\$'000</b>	2024 HK\$'000
<b>Current liabilities</b>			
Trade and bills payables	12	<b>189,407</b>	218,001
Accruals and other payables		<b>23,585</b>	24,499
Contract liabilities		<b>488</b>	3,344
Lease liabilities		<b>10,478</b>	12,461
Short-term bank borrowings		<b>87,153</b>	69,885
Tax payables		<b>191</b>	20,291
Long-term bank borrowings		<b>28,765</b>	42,187
		<b>340,067</b>	390,668
<b>Net current assets</b>		<b>77,853</b>	52,829
<b>Total assets less current liabilities</b>		<b>666,581</b>	706,499
<b>Non-current liabilities</b>			
Long-term bank borrowings		–	2,800
Lease liabilities		<b>155,435</b>	188,071
		<b>155,435</b>	190,871
<b>NET ASSETS</b>		<b>511,146</b>	515,628
<b>Capital and reserves</b>			
Share capital		<b>3,311</b>	3,311
Reserves		<b>506,936</b>	511,756
Equity attributable to owners of the Company		<b>510,247</b>	515,067
Non-controlling interests		<b>899</b>	561
<b>Total equity</b>		<b>511,146</b>	515,628

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 1. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”)

#### New and amendments to HKFRSs that are mandatorily effective for the current year

In the current year, the Group has applied the following new and amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) for the first time, which are mandatorily effective for the Group’s annual period beginning on 1 April 2024 for the preparation of the consolidated financial statements:

Amendments to HKFRS 16	Lease Liability in a Sale and Leaseback
Amendment to HKAS 1	Classification of Liabilities as Current or Non-current and related amendments to Hong Kong Interpretation 5 (2020)
Amendment to HKAS 1	Non-current Liabilities with Covenants
Amendments to HKAS 7 and HKFRS 7	Supplier Finance Arrangements
HK Interpretation 5 (Revised)	Presentation of Financial Statements – Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause

The application of the above new and amendments to HKFRSs in the current year had no material impact on the Group’s financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

#### Amendments to HKFRSs issued but not yet effective

The Group has not early applied the following amendments to HKFRSs that have been issued but are not yet effective:

Amendments to HKAS 21 and HKFRS 1	Lack of Exchangeability <sup>1</sup>
Amendments to HKFRS 9 and HKFRS 7	Amendments to the Classification and Measurement of Financial Instruments <sup>2</sup>
HKFRS 18	Presentation and Disclosure in Financial Statements <sup>3</sup>
HKFRS 19	Subsidiaries without Public Accountability: Disclosures <sup>3</sup>
Amendments to HK Interpretation 5	Presentation of Financial Statements – Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause <sup>3</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2025

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2026

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2027

<sup>4</sup> Effective date to be determined by the HKICPA

The directors of the Group anticipate that the application of these amendments to HKFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. REVENUE AND SEGMENT INFORMATION

Revenue of the Group represents revenue arising from sale of goods and gross rental income earned from investment properties during the year.

#### Segment information

The chief operating decision makers have been identified as the executive directors of the Company (the “**Executive Directors**”). The Executive Directors review the Group’s internal reports in order to assess performance and allocate resources. Management determined the operating segments based on the internal reports.

The Group has three reportable and operating segments under HKFRS 8 as follows:

Corrugated products	– manufacture and sale of corrugated paperboard and corrugated paper-based packaging products;
Offset printed corrugated products	– manufacture and sale of offset printed corrugated paper-based packaging products; and
Properties leasing	– properties leased in Hong Kong and Mainland China for rental income.

#### Segment revenues and results

The revenue from sale of corrugated products and offset printed corrugated products are recognised at a point in time when “control” was transferred, while rental income from properties leasing is recognised over term of the leases.

The following is an analysis of the Group’s revenue and results by reportable segments:

#### For the year ended 31 March 2025

	Corrugated products HK\$'000	Offset printed corrugated products HK\$'000	Properties leasing HK\$'000	Elimination HK\$'000	Total HK\$'000
<b>Segment revenue from contracts with customers within the scope of HKFRS 15</b>					
External sales	533,606	215,240	–	–	748,846
Inter-segment sales	34,308	2,077	–	(36,385)	–
	<u>567,914</u>	<u>217,317</u>	<u>–</u>	<u>(36,385)</u>	<u>748,846</u>
<b>Revenue from other sources</b>					
Gross rental income	–	–	11,590	–	11,590
	<u>–</u>	<u>–</u>	<u>11,590</u>	<u>–</u>	<u>11,590</u>
<b>Total</b>	<u>567,914</u>	<u>217,317</u>	<u>11,590</u>	<u>(36,385)</u>	<u>760,436</u>
<b>Segment results</b>	<u>15,149</u>	<u>10,959</u>	<u>1,768</u>	<u>–</u>	<u>27,876</u>
Dividend income from equity securities at FVTPL					138
Fair value changes of equity securities at FVTPL					488
Income from wealth management products					389
Finance costs					(6,654)
Share of result of an associate					(1,498)
Corporate income and expenses, net					(26,469)
<b>Loss before tax</b>					<u>(5,730)</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. REVENUE AND SEGMENT INFORMATION (Continued)

#### Segment revenues and results (Continued)

For the year ended 31 March 2024

	Corrugated products HK\$'000	Offset printed corrugated products HK\$'000	Properties leasing HK\$'000	Elimination HK\$'000	Total HK\$'000
<b>Segment revenue from contracts with customers within the scope of HKFRS 15</b>					
External sales	572,329	185,870	–	–	758,199
Inter-segment sales	37,358	2,677	–	(40,035)	–
	609,687	188,547	–	(40,035)	758,199
<b>Revenue from other sources</b>					
Gross rental income	–	–	6,321	–	6,321
<b>Total</b>	<u>609,687</u>	<u>188,547</u>	<u>6,321</u>	<u>(40,035)</u>	<u>764,520</u>
<b>Segment results</b>	<u>(1,337)</u>	<u>2,460</u>	<u>30,168</u>	–	31,291
Dividend income from equity securities at FVTPL					117
Fair value changes of equity securities at FVTPL					(218)
Income from wealth management products					317
Finance costs					(10,465)
Corporate income and expenses, net					<u>(35,690)</u>
<b>Loss before tax</b>					<u>(14,648)</u>

The accounting policies of the operating segments are the same as the Group's accounting policies. Segment profits or losses represented the profit earned (loss incurred) from each segment without allocation of dividend income from equity securities at FVTPL, fair value changes of equity securities at FVTPL, income from wealth management products, finance costs, share of result of an associate and corporate income and expenses. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and performance assessment.

Inter-segment sales are charged at prevailing market rates.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. REVENUE AND SEGMENT INFORMATION (Continued)

#### Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable segments:

At 31 March 2025

	Corrugated products <i>HK\$'000</i>	Offset printed corrugated products <i>HK\$'000</i>	Properties leasing <i>HK\$'000</i>	Total <i>HK\$'000</i>
Segment assets	<u>463,707</u>	<u>173,996</u>	<u>345,693</u>	<u>983,396</u>
Total assets for reportable segments				983,396
Unallocated items:				
Leasehold land in Hong Kong for corporate use				964
Club membership				366
Financial assets at FVTPL				2,803
Financial assets at FVTOCI				812
Tax recoverable				17
Bank balances managed on central basis				571
Others				<u>17,719</u>
Consolidated assets				<u>1,006,648</u>
Segment liabilities	<u>278,758</u>	<u>90,283</u>	<u>3,972</u>	<u>373,013</u>
Total liabilities for reportable segments				373,013
Unallocated items:				
Tax payables				191
Bank borrowings				115,918
Others				<u>6,380</u>
Consolidated liabilities				<u>495,502</u>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. REVENUE AND SEGMENT INFORMATION (Continued)

#### Segment assets and liabilities (Continued)

At 31 March 2024

	Corrugated products <i>HK\$'000</i>	Offset printed corrugated products <i>HK\$'000</i>	Properties leasing <i>HK\$'000</i>	Total <i>HK\$'000</i>
<b>Segment assets</b>	<u>531,945</u>	<u>185,579</u>	<u>348,947</u>	<u>1,066,471</u>
<b>Total assets for reportable segments</b>				1,066,471
<b>Unallocated items:</b>				
Leasehold land in Hong Kong for corporate use				964
Club membership				366
Financial assets at FVTPL				2,315
Tax recoverable and tax reserve certificate				9,812
Bank balances managed on central basis				613
Others				<u>16,626</u>
<b>Consolidated assets</b>				<u>1,097,167</u>
<b>Segment liabilities</b>	<u>343,957</u>	<u>96,064</u>	<u>4,587</u>	<u>444,608</u>
<b>Total liabilities for reportable segments</b>				444,608
<b>Unallocated items:</b>				
Tax payables				20,291
Bank borrowings				114,872
Others				<u>1,768</u>
<b>Consolidated liabilities</b>				<u>581,539</u>

For the purposes of monitoring segment performance and allocating resources between segments:

- all assets are allocated to operating segments other than leasehold land in Hong Kong for corporate use, club membership, financial assets at FVTPL, financial assets at FVTOCI, tax recoverable, bank balances managed on central basis and other corporate assets; and
- all liabilities are allocated to segments other than tax payables, bank borrowings and other corporate liabilities.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. REVENUE AND SEGMENT INFORMATION (Continued)

#### Other segment information

For the year ended 31 March 2025

	Corrugated products <i>HK\$'000</i>	Offset printed corrugated products <i>HK\$'000</i>	Properties leasing <i>HK\$'000</i>	Unallocated <i>HK\$'000</i>	Total <i>HK\$'000</i>
Amounts included in the measurement of segment profit or segment assets:					
Depreciation and amortisation	14,055	15,365	–	659	30,079
Interest on lease liabilities	10,869	3,907	–	–	14,776
Additions to non-current assets ( <i>note</i> )	<u>2,344</u>	<u>671</u>	<u>–</u>	<u>–</u>	<u>3,015</u>

*Note:* Additions to non-current assets included property, plant and equipment, investment properties and deposits paid for acquisition of property, plant and equipment.

For the year ended 31 March 2024

	Corrugated products <i>HK\$'000</i>	Offset printed corrugated products <i>HK\$'000</i>	Properties leasing <i>HK\$'000</i>	Unallocated <i>HK\$'000</i>	Total <i>HK\$'000</i>
Amounts included in the measurement of segment profit or segment assets:					
Depreciation and amortisation	21,132	15,825	–	822	37,779
Interest on lease liabilities	12,886	4,357	–	–	17,243
Additions to non-current assets ( <i>note</i> )	<u>3,762</u>	<u>551</u>	<u>–</u>	<u>800</u>	<u>5,113</u>

*Note:* Additions to non-current assets included property, plant and equipment and deposits paid for acquisition of property, plant and equipment.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. REVENUE AND SEGMENT INFORMATION (Continued)

#### Geographical information

The Group's operations are located in the People's Republic of China (the "PRC" or "China"), Hong Kong and Macau.

Information about the Group's revenue from external customers is presented based on the location of the customers and information about its non-current assets is presented based on the geographical locations detailed below:

	Revenue from external customers		Non-current assets ( <i>note</i> )	
	2025 <i>HK\$'000</i>	2024 <i>HK\$'000</i>	2025 <i>HK\$'000</i>	2024 <i>HK\$'000</i>
Hong Kong	97,254	100,820	241,097	244,045
Macau	—	331	—	—
The PRC except Hong Kong and Macau	663,182	663,369	336,000	397,994
Consolidated total	760,436	764,520	577,097	642,039

*Note:* Non-current assets included prepaid lease payments, right-of-use assets, property, plant and equipment, investment properties, rental deposits, financial assets at FVTOCI, club membership and interests in an associate.

#### Information about major customers

Details of the customers who accounted for 10% or more of the aggregate revenue of the Group during the year are as follows:

	2025 <i>HK\$'000</i>	2024 <i>HK\$'000</i>
Customer A ( <i>note</i> )	76,276	89,085

*Note:* Revenue from corrugated products.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 3. OTHER INCOME

	2025 HK\$'000	2024 HK\$'000
Dividend income from equity securities at FVTPL	138	117
Government subsidies	895	1,264
Evacuation compensation	3,123	–
Bank interest income	656	191
Value added tax refunded	4,260	–
Other rental income in related to leasing of property, plant and equipment	858	417
Rent concession	1,894	–
Sundry income	1,655	907
	<u>13,479</u>	<u>2,896</u>

### 4. OTHER GAINS AND LOSSES

	2025 HK\$'000	2024 HK\$'000
Exchange gain (loss)	2,152	(495)
Fair value changes of equity securities at FVTPL	488	(218)
Fair value changes of investment properties	(4,684)	24,872
Gain on early termination of lease	3,873	–
Income from wealth management products	389	317
	<u>2,218</u>	<u>24,476</u>

### 5. OTHER OPERATING EXPENSES

	2025 HK\$'000	2024 HK\$'000
Loss on disposal of plant and equipment	4,115	5,037
Write off of plant and equipment	2,230	344
Write off of trade receivables	480	–
Labour redundancy costs	6,424	4,322
Others	788	200
	<u>14,037</u>	<u>9,903</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 6. FINANCE COSTS

	2025 HK\$'000	2024 HK\$'000
Interest on:		
– bank borrowings	6,654	10,465
– lease liabilities	14,776	17,243
	<u>21,430</u>	<u>27,708</u>

### 7. INCOME TAX (CREDIT) EXPENSE

	2025 HK\$'000	2024 HK\$'000
Hong Kong Profits Tax:		
– Current tax	551	527
– Under-provision for previous years	10,046	729
	<u>10,597</u>	<u>1,256</u>
PRC Enterprise Income Tax (“EIT”):		
– Current tax	44	26
– Over-provision for previous years	(18,973)	(112)
	<u>(18,929)</u>	<u>(86)</u>
	<u>(8,332)</u>	<u>1,170</u>

#### *Hong Kong*

Hong Kong Profits Tax is calculated at 16.5% (2024: 16.5%) on the estimated assessable profits except for the first HK\$2,000,000 of a qualifying group entity’s assessable profit which is calculated at 8.25%, in accordance with the two-tiered profit tax rate regime.

#### *PRC*

Under the Enterprise Income Tax Law of the PRC (the “EIT Law”) and implementation regulations of the EIT Law, the tax rate of PRC subsidiaries is 25% from 1 January 2008 onward.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 7. INCOME TAX (CREDIT) EXPENSE (Continued)

#### *PRC (Continued)*

According to the relevant requirements of the Administrative Measures with regard to the recognition of High and New Technology Enterprise (“**HNTE**”), an enterprise which has obtained the HNTE qualification is entitled to enjoy tax preferential treatment from the year in which the certificate is issued. In accordance with the relevant requirements of the EIT Law, HNTEs are entitled to enjoy a preferential tax rate at the EIT rate of 15%. During the year ended 31 March 2025, two subsidiaries, Guangdong Come Sure Environmental Protection Technology Company Limited and Guangdong Come Sure Wah Ming Environmental Protection Technology Company Limited are qualified as HNTE and enjoy a preferential tax concession and the applicable EIT rate is at a reduced rate of 15% from 28 December 2023 to 27 December 2026. The HNTE designation will be reassessed every three years according to relevant rules and regulations.

Apart from the above, certain PRC subsidiaries concurrently meet the following three conditions classified as small low-profit enterprises. These conditions are: (1) annual taxable amount of not more than RMB3 million; (2) number of employees of not more than 300; and (3) total assets of not exceeding RMB50 million.

If the taxable income of an enterprise is less than RMB3 million, the taxable income shall be reduced by 25% and be subject to EIT at 20% tax rate.

Certain subsidiaries of the Group in the PRC are entitled to claim 100% of their research and development cost for income tax reduction.

The profits of the PRC subsidiaries of the Group derived since 1 January 2008 are subject to withholding tax at a rate of 5% (2024: 5%) upon distribution of such profits to investors in Hong Kong.

#### *The Group*

The Inland Revenue Department of Hong Kong (“**IRD**”) issued estimated assessment and additional assessment for the years of assessment 2009/10 to 2017/18 to six subsidiaries of the Group amounting to approximately HK\$30,698,000. The Group had made objections to IRD on these assessments and purchased tax reserve certificates amounting to HK\$9,766,000 in aggregate. The tax assessments had been agreed and finalised with the IRD, thus resulting in underprovision of Hong Kong Profit Tax of approximately HK\$10,821,000. The Group has utilised the tax reserve certificates to settle part of the amount, and paid the remaining balance by cash.

The Group conducted a review of its tax provisions for PRC subsidiaries during the Year, and made a reversal of overprovision of tax for prior years amounting to approximately HK\$18,973,000.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 8. PROFIT (LOSS) FOR THE YEAR

Profit (Loss) for the year has been arrived at after charging (crediting) the followings:

	2025 HK\$'000	2024 HK\$'000
Depreciation for property, plant and equipment	15,282	19,690
Depreciation for right-of-use assets	14,545	17,498
Amortisation of prepaid lease payments	252	591
Total depreciation and amortisation	30,079	37,779
Gross rental income from investment properties	(11,590)	(6,321)
Less: Direct operating expense of investment properties that generated rental income	1,119	292
	(10,471)	(6,029)
Cost of inventories recognised as an expense	617,260	632,489
Auditor's remuneration	1,000	1,200
Evacuation compensation	(3,123)	–
Labour redundancy costs	6,424	4,322
Lease payments for short-term lease not included in the measurement of lease liabilities	2,596	2,500
Loss on disposal of plant and equipment	4,115	5,037
Net foreign exchange (gain) loss	(2,152)	495
Write off of plant and equipment	2,230	344

### 9. DIVIDEND

The Board does not recommend the payment of a final dividend for the year ended 31 March 2025 (2024: Nil).

### 10. EARNINGS (LOSS) PER SHARE

The calculation of basic and diluted earnings (loss) per share attributable to owners of the Company is based on the following data:

#### Profit (Loss)

	2025 HK\$'000	2024 HK\$'000
Profit (Loss) for the year attributable to owners of the Company	2,252	(15,839)

#### Number of shares

	Number of shares	
	2025	2024
Weighted average number of ordinary shares for the purpose of basic and diluted earnings (loss) per share	331,084,000	331,084,000

For the year ended 31 March 2025 and 2024, there is no potential dilutive shares in the calculation of earnings (loss) per share.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 11. TRADE AND BILLS RECEIVABLES

Payment terms with customers are mainly on credit, cash on delivery and payment in advance. The credit periods range from 15 days to 120 days after the end of the month in which the revenue is recognised and invoiced. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. The aging analysis of trade and bills receivables, based on the due date for settlement, is as follows:

	2025 HK\$'000	2024 HK\$'000
Trade receivables:		
Not yet due for settlement ( <i>note a</i> )	164,605	138,661
Overdue:		
1 to 30 days	18,143	36,494
31 to 90 days	10,502	14,454
91 to 365 days	4,895	4,136
Over 1 year	968	3,494
	199,113	197,239
Less: Allowance for expected credit losses	(216)	(3,089)
	198,897	194,150
Bills receivables not yet due for settlement ( <i>note b</i> )	36,781	24,742
	235,678	218,892

*Notes:*

- (a) Aged within 120 days.
- (b) Aged within 180 days.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 11. TRADE AND BILLS RECEIVABLES (Continued)

The balance of trade receivables included debtors (see below for ageing analysis) who are past due as at the reporting date for which the Group has not provided for impairment due to no significant change in the creditworthiness of these debtors and, hence, the amounts are still considered as recoverable. Trade receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default. The management of the Group have assessed the expected credit losses of all trade and bills receivables and made impairment when they considered as appropriate.

#### Ageing of trade receivables which are past due but not impaired

	2025 HK\$'000	2024 HK\$'000
Overdue by:		
1 to 90 days	28,645	50,948
91 to 365 days	4,895	4,136
Over 1 year	752	405
Total	34,292	55,489

#### Movement in the allowance for expected credit losses

	2025 HK\$'000	2024 HK\$'000
At 1 April	3,089	3,191
Exchange differences	(31)	(102)
Bad debt written off	(2,842)	–
At 31 March	216	3,089

In determining the recoverability of a trade receivable, management considers any change in the creditworthiness of trade receivables from the date when credit was initially granted up to the end of the reporting period. Concentration of credit risk is limited due to the customer base being large and unrelated.

The allowance for expected credit losses included individually impaired trade receivables with an aggregate balance of approximately HK\$216,000 (2024: approximately HK\$3,089,000) which are either being placed under liquidation or in severe financial difficulties.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 12. TRADE AND BILLS PAYABLES

The aging analysis of trade payables, based on due date for settlement, is as follows:

	2025 <i>HK\$'000</i>	2024 <i>HK\$'000</i>
Trade payables:		
0 to 30 days	65,257	65,674
31 days to 90 days	9,903	16,161
Over 90 days	<u>1,593</u>	<u>1,175</u>
	76,753	83,010
Bills payables ( <i>note</i> )	<u>112,654</u>	<u>134,991</u>
	<u><b>189,407</b></u>	<u><b>218,001</b></u>

*Note:* All bills payables are due within 180 days based on due date for settlement.

Payment terms granted by suppliers are mainly on credit and on cash on delivery. Credit periods range from 15 days to 90 days after invoice date when the relevant purchase occurred. The Group has financial risk management policies in place to ensure that all payables are settled within the credit term.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Industry Review

During the year ended 31 March 2025 (the “**Year**”), the paper packaging industry in the People’s Republic of China (the “**PRC**”) maintained a steady growth trajectory despite the challenging economic environment. According to data from the National Bureau of Statistics of China (the “**NBSC**”), the PRC’s paper and paper products industry recorded a growth of approximately 8.2% for the full year 2024. This growth was primarily driven by the policy banning the use of single-use plastic which stimulated the demand for green packaging alternatives, as well as the continued expansion of the domestic e-commerce market which increased the demand for packing products. Domestic consumption for paper packaging products remained strong, particularly in food, pharmaceuticals, and consumer goods packaging. The NBSC recorded an increase in annual online retail sales of physical goods of approximately 6.5% to RMB13,081.6 billion.

Leading paper packaging manufacturers continued to dominate the paper and paper packaging industry in the PRC as they are in a better position to strategically leverage synergy and stable paper supplies to strengthen their competitive edge. Nonetheless, the rising paper cost, and the further tightened domestic and international environmental policies with the “dual carbon” targets have driven the increase in cost in technological innovation and emissions reduction to comply such requirements, and poses as key challenges to the PRC’s paper and paper packaging industry as a whole. Furthermore, due to the increasing production capacity in the industry during the Year thanks to the technological advancement, the prices of corrugated paper and boxboard were generally fluctuating at low levels during the Year due to an overall market surplus despite the steady growth of demand for paper packaging products.

In addition, global economic uncertainties continued to constrain export performance during the Year. The PRC’s average export price of paper and paperboard for 2024 was USD1,175.04 per ton, a decrease of 13.93% compared to 2023, reported by China Paper Association (the “**CPA**”). Given the cost pressures, market surplus and export challenges faced by the industry, according to CPA’s statistics from 2,572 paper and paperboard production enterprises in the PRC, the total profit for the full year 2024 was RMB25.8 billion, with a year-on-year (“**YoY**”) decline of 2.71% despite the continuing growth of the paper packaging industry.

To maintain sustainable business growth and seize opportunities in green packaging transformation, leading paper packaging manufacturers in the industry adhered to innovation-driven development strategy and optimized their operational structure. With the PRC’s strong domestic market and global influence, the industry is well-positioned for long-term expansion.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Business Review

In light of the challenging business environment outlined in the industry review, the Group prioritized the stability of its operations during the Year, focusing on the provision of high value-added printed corrugated packaging products and services, while continually reviewing and implementing effective cost control measures. During the Year, in response to fluctuations in tariff policies across various countries, the Group observed that some clients shifted portions of their supply chains from China to other Southeast Asian regions to reduce operational costs and mitigate risks, thereby exerting pressure on the Group's sales. Considering the surplus in supply in the paper packaging market, the Group had been committed to maintaining its revenue and profit margins, by leveraging its strong reputation and credibility within the Chinese paper packaging industry to expand its domestic market, and prudently adjusting its business and expansion strategies as necessary.

In recent years, the Group consistently undertook strategic adjustments to its sales structure, placing greater emphasis on paperboard and semi-finished products, which with shorter lead times and trade receivables turnover cycles compared to printed corrugated paper packaging products. This strategic shift aimed to reduce the Group's overall expenses and effectively enhance its long-term operational efficiency. The Group maintained long-term, stable, and mutually beneficial relationships with key suppliers, ensuring a reliable and high-quality supply of raw materials. The Group observed a trend of its customers shifting their supply chains to Southeast Asia, to mitigate costs and operational risks, including fluctuations in tariff policies across various countries. In response, the Group strategically leveraged its relationships with both domestic and overseas suppliers, including those from Southeast Asia, to adjust the proportion of raw materials procured from these sources based on actual circumstances. This approach enabled the Group to effectively address various cost considerations and timing requirements of its customers. While meeting customer needs, the Group could also control costs, delivery times, and quality efficiently and flexibly, thereby enhancing its operational efficiency.

The Group adhered to a prudent strategy for business operations and expansion, continuously seeking further growth in the domestic market and enhancing its revenue streams while improving production efficiency through integration. During the Year, the factory located in Tangxiayong Community was set to close and evacuate due to a government-led redevelopment plan (the “**Evacuation Arrangement**”; for further details, please refer to the Company's announcement dated 2 September 2024). The Group seized the opportunity to reassess the production capacity and capabilities of its existing facilities, and decided to integrate the production lines of its Huizhou factory with those of the Dongguan factory. This integration aimed not only to maximise the production efficiency of the latter, but also to convert the Huizhou factory into an investment property. This transformation allows the Group to generate additional rental income, enhance the profitability of its property leasing business, and broaden the Group's revenue sources.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Business Review (Continued)

For the Year, the Group achieved a turnaround from a loss to profitability, from net loss of approximately HK\$15.8 million of previous fiscal year (“2023/24”) to net profit of approximately HK\$2.6 million for the Year. With the Group’s effort in expanding its revenue sources, the Group managed to maintain its revenue level during the Year despite the challenging business environment. The Group recorded a revenue of approximately HK\$760.4 million for the Year, which slightly decreased by approximately 0.5% from approximately HK\$764.5 million of 2023/24. The Group recorded a slight improvement in both gross profit and gross profit margin for the Year, achieving approximately HK\$142.1 million and 18.7% respectively (compared to approximately HK\$131.7 million and 17.2% for 2023/24). The improvement in both the gross profit and gross profit margin for the Year was mainly due to the Group’s effectiveness in maintaining its operational efficiency and integrating of production lines and enhancing its cost control capabilities through a series of cost reduction and efficiency-enhancing measures, which offset the decrease in profit margins due to the strategic adjustments to the sales mix by placing greater focus on paperboard and semi-finished project.

The Group recorded other operating expenses which amounted to approximately HK\$14.0 million for the Year (2023/24: approximately HKD9.9 million), mainly attributable to statutory labour redundancy costs and the loss on disposal and write off of property, plant and equipment resulting from the conversion of the Huizhou factory into an investment property, as well as the closure of the Group’s factory in the Tangxiayong Community due to the inevitable Evacuation Arrangement driven by the Urban Renewal and Land Readiness Bureau of Bao’an District in Shenzhen\* (深圳市寶安區城市更新和土地整備局). The financial impact of these expenses was one-off, and was partly net off by the receipt of compensation of approximately HK\$3.1 million by the Group (terms of which were government driven and calculated according to the statutory requirements under the Shenzhen government authorities) and gain on early termination of lease which amounted to HK\$3.9 million. For the Year, the Group’s other revenue totalled approximately HK\$13.5 million (2023/24: approximately HKD2.9 million). This increase in other revenue for the Year, in addition to the aforementioned government compensation, was mainly attributable by a VAT refund of approximately HK\$4.3 million under PRC’s tax policy arrangements, alongside rent concession of approximately HK\$1.9 million. Moreover, the Group conducted a review of its tax provisions during the Year, and made a reversal of overprovision of tax from prior years amounting to approximately HK\$19.0 million. In light of the aforementioned factors, the Group recorded net profit for the Year, marking a successful turnaround from loss to profit.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Result of Operation

	2025		2024	
	HK\$'000	(%)	HK\$'000	(%)
<b>Paper-based packaging</b>				
PRC domestic sales	657,945	87.9	663,369	87.5
Domestic delivery export	51,971	6.9	56,108	7.4
Direct export	38,930	5.2	38,722	5.1
	<u>748,846</u>	<u>100.0</u>	<u>758,199</u>	<u>100</u>
<b>Properties investment</b>				
Rental income	<u>11,590</u>		<u>6,321</u>	
Total Revenue	<u>760,436</u>		<u>764,520</u>	
Gross profit margin		18.7		17.2
Net profit (loss) margin		0.3		(2.1)

### Revenue

The Group was primarily engaged in the production of high-quality corrugated paperboard and value-added, structurally designed paper-based packaging products, predominantly used for home appliance packaging. Amidst challenging situations faced by PRC's domestic real estate and home appliance retail markets, coupled with uncertainties in both the global and domestic economic environments, the Group proactively adjusted its business strategies to enhance operational efficiency and maintain its competitive edge. Customers adopted a cautious approach to business activities, resulting in overall reduction in order frequency. To support sustained growth and business integration, the Group continued its business strategies during the Year, allocating resources towards the production and sales of paperboard and semi-finished products. Although these products generally are priced with lower unit prices compared to the Group's printed corrugated paper packaging products, this strategic shift improved overall sales volume and operational efficiency.

Furthermore, the Group focused on expanding its domestic market presence and diversifying its customer base throughout the Year. This effort led to increased sales orders from domestic customers and facilitated further expansion into the medical supplies packaging sector. Consequently, overall sales volume was maintained during the Year despite the reduction in frequency of orders made. However, the average unit price of the Group's products declined due to the altered sales mix, and production capacity was slightly impacted by maintenance and integration activities on production lines. Consequently, the Group's revenue for the Year experienced a minor decline to approximately HK\$760.4 million, as compared to approximately HK\$764.5 million for 2023/24.

## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

### **Revenue (Continued)**

Faced with a challenging market environment, the Group regarded these strategic adjustments as essential for its sustainable development. By broadening its business scope and integrating production lines to improve cost efficiency, the Group laid a solid foundation to capitalise on future opportunities and ensure sustainable long-term growth.

#### *Guangdong operation*

During the Year, the Group's Guangdong factories remained focused on the high value-added paper packaging sector, including the production of premium corrugated paperboard and structurally designed paper-based packaging products, which continued to form the Group's core business. Despite ongoing shifts in client preferences regarding supply chain locations, cost pressures, and a sluggish economic recovery, the Group maintained sales volume by implementing strategic adjustments aligned with evolving market demands, including modifications to the sales product mix. Unit selling prices for paperboard and semi-finished products were lower than those for structural packaging products but also had a lower cost of sales. Therefore, the Group recorded a slight decrease of around 1.2% in revenue from sales of goods for the Year to approximately HK\$748.8 million from approximately HK\$758.2 million for 2023/24. The Group undertook production integration during the Year to optimise cost-sharing and broaden revenue sources.

#### *Properties investment*

Following the conversion of the Huizhou factory into an investment property, the Huizhou factory commenced generating rental income for the Group during the Year. As a result, the Group's revenue from the properties leasing business for the Year increased significantly by approximately 84.1% to approximately HK\$11.6 million (2023/24: approximately HK\$6.3 million).

### **Gross Profit**

Despite a challenging operating environment as outlined in the "Business Review" and a slight decline in revenue for the Year, the Group achieved an increase in gross profit during the Year. This was driven by the proactive implementation of stringent cost control measures by the Group, effectively reducing fixed costs (including employee expenses and asset depreciation, through the integration of regional operations and production lines) and thereby enhancing overall operational efficiency.

The Group strategically adjusted its sales mix and utilised flexible procurement channels to ensure cost-effectiveness and efficient inventory management. Leveraging longstanding and stable relationships with key suppliers, the Group secured a sufficient supply of high-quality paper at reasonable costs throughout the Year. Furthermore, the conversion of the Huizhou factory into an investment property generated additional rental income, contributing substantially to the increase in gross profit from the property investment segment.



## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Gross Profit (Continued)

Although there had been a decrease in both revenue and unit selling prices during the Year, the Group's overall gross profit increased to approximately HK\$142.1 million (2023/24: approximately HK\$131.7 million), with the gross profit margin rising from approximately 17.2% to approximately 18.7%. This improvement demonstrated the Group's capability to sustain and enhance profitability through operational efficiencies and strategic initiatives amid a challenging market landscape.

#### *Guangdong operation*

The Group's Guangdong operations, as the core business segment, continued to contribute to the majority of the Group's gross profit during the Year. In line with the Group's strategic goal to sustain revenue and market share, the proportion of paperboard and semi-finished packaging products within the sales mix was maintained. Benefitting from a lower cost of sales for these products, combined with rigorous cost control and the integration of production facilities at the Dongguan factories, the Group successfully preserved its gross profit level throughout the Year.

Gross profit from the Guangdong operations increased to approximately HK\$131.6 million, compared to approximately HK\$125.7 million for 2023/24, with the gross profit margin improving to approximately 17.6% (2023/24: approximately 16.6%). Looking ahead, the Group remains committed to continuously enhancing internal controls and leveraging its integrated regional operations and production lines to further improve profitability.

#### *Properties investment*

The costs associated with property leasing represented the direct outgoings related to the investment properties. The Group converted its Huizhou plant into an investment property during the 2023/24 and successfully leased it out in June 2024. Hence, the gross profit of properties leasing for the Year increased significantly to approximately HK\$10.5 million from approximately HK\$6.0 million for 2023/24.

### Other Income

The Group's other income increased significantly to approximately HK\$13.5 million for the Year (2023/24: approximately HK\$2.9 million). The increase was mainly attributable to VAT refund of approximately HK\$4.3 million under PRC's tax policy arrangements, rent concession of approximately HK\$1.9 million, and the relocation compensation from the landlord regarding the Evacuation Arrangement as a result of redevelopment of Tangxiayong Community of approximately HK\$3.1 million (for details please refer to the Company's announcement made on 2 September 2024).



## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

### **Other Gains and Losses**

The Group recorded other gains of approximately HK\$2.2 million for the Year, mainly representing the one-off gain on early lease termination of approximately HK\$3.9 million due to the Evacuation Arrangement, exchange gain of approximately HK\$2.2 million, fair value gain on trading securities of approximately HK\$0.5 million and fair value loss on investment properties of approximately HK\$4.7 million.

The Group's other gains for 2023/24 of approximately HK\$24.5 million were mainly due to the one-off fair value gain on investment properties of approximately HK\$32.6 million by converting the former Huizhou production base into investment property, and fair value loss of approximately HK\$7.7 million from other existing investment properties. The Group continuously monitored the performance of the securities market and periodically reviewed its lease terms and investment portfolio.

### **Selling and Administrative Expenses**

The selling expenses of the Group for the Year decreased by approximately 4.4% to approximately HK\$56.5 million from approximately HK\$59.1 million for 2023/24. Despite the Group's commission expense increased during the Year in line with the Group's expansion initiative to the domestic market, cost control was improved through integrating the production lines into the Dongguan factories, in particular, the Group's delivery expenses for the Year decreased by approximately 12% to approximately HK\$34.0 million when compared to that of 2023/24. In addition to production integration, the Group consistently imposed stringent internal cost control and risk management throughout the Year, therefore, the administrative expenses decreased significantly by approximately 9.2% to approximately HK\$70.0 million, as compared to approximately HK\$77.1 million for 2023/24.

### **Other Operating Expenses**

The other operating expenses for the Year mainly included the one-off expenses incurred from disposal and write off of factory machinery and equipment of approximately HK\$6.3 million, the labour redundancy costs of approximately HK\$6.4 million and other sundries expenses. The abovementioned one-off expenses were mainly incurred from the Evacuation Arrangement and the Group's production line integration during the Year. The Group's other operating expenses for the Year totaled approximately HK\$14.0 million (2023/24: approximately HK\$9.9 million).

### **Finance Costs**

The finance costs mainly represented interest expenses on lease liabilities and bank borrowings. The Group applied HKFRS 16 Leases, its interest expenses for lease liabilities for the Year decreased to approximately HK\$14.8 million from approximately HK\$17.2 million for 2023/24. During the Year, interest rates were generally high in the first half of the Year but declined in the second half, the Group's interest expenses on bank borrowings declined significantly over the Year to approximately HK\$6.7 million, as compared to approximately HK\$10.5 million for 2023/24.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Share of Result of an Associate

In order to make its presence and enable it to explore more opportunities outside of the domestic market, an associate of the Group was established in Thailand during the Year, in line with the recent trends of clients shifting part of the supply chain to Southeast Asia. The associate's factory commenced operations in December 2024. As a result, the Group's share of loss of an associate in Thailand for the Year was approximately HK\$1.4 million (2023/24: Nil).

### Net Profit and Dividend

With the Group's effort in production integration, market expansion and stringent cost control, the Group recorded a net profit of approximately HK\$2.6 million for the Year (2023/24: net loss of approximately HK\$15.8 million). In addition to the above-mentioned increase in gross profit and other income for the Year, the improvement in the Group's net profit for the Year was also due to the reversal of overprovision of tax from prior years amounting to approximately HK\$19.0 million upon the Group's tax provisions reviewed during the Year. Correspondingly, the Group recorded a net profit margin of approximately 0.3% for the Year, whereas the net loss margin for 2023/24 was approximately 2.1%.

The basic and diluted earnings per share for the Year was HK0.68 cents (2023/24: basic and diluted loss per share was HK4.78 cents). The Board does not propose payment of final dividend for the Year.

### Capital Structure

Prudent treasury policy had been providing adequate support to the Group's strategic moves. The Group's current ratio (calculated as current assets divided by current liabilities) for the Year improved to approximately 1.23 as at 31 March 2025 (as at 31 March 2024: approximately 1.14), mainly due to the decrease in the Group's taxation payable. The Company's issued share capital as at 31 March 2025 was HK\$3,310,840 divided into 331,084,000 shares of HK\$0.01 each.

### Working Capital

	2025 Turnover days	2024 Turnover days
Trade and bills receivable	109	106
Trade and bills payable	120	92
Inventories	27	31
Cash conversion cycle*	16	45

\* Trade and bills receivable turnover days + Inventories turnover days – Trade and bills payables turnover days

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Working Capital (Continued)

The Group's trade and bills receivables as at 31 March 2025 were approximately HK\$235.7 million, when compared to that of approximately HK\$218.9 million as at 31 March 2024, increased slightly mainly due to the integration of its production processes. The Group continued to implement stringent credit risk management by closely monitoring the creditworthiness and payment history of its customers. Although the trade and bills receivable turnover days increased during the Year to 109 days as compared to 106 days for 2023/24, they remained within the established credit terms, and the trade receivable turnover cycle was considered stable.

Attributed to the close collaboration relationship with the suppliers, it secured a stable supply of raw paper at reasonable costs. In addition, the Group extended its trade and bills payable turnover significantly to 120 days as compared to 92 days for 2023/24, by utilizing bank acceptance bills to settle payments with key suppliers. The Group also continued to strengthen procurement controls with the aim of improving cost management and inventory efficiency. The Group's trade and bills payables as at 31 March 2025 were approximately HK\$189.4 million (as at 31 March 2024: approximately HK\$218.0 million).

The production lead time for paperboard and semi-finished goods is shorter compared to the Group's other printed corrugated paper-based packaging products. The strategic shift in the Group's sales mix in recent years, along with production line integration, further enhanced the Group's inventory efficiency. The inventories decreased significantly by 18.0% to approximately HK\$41.7 million as at 31 March 2025 from approximately HK\$50.8 million of as at 31 March 2024, the inventories turnover days for the Year decreased to 27 days correspondingly (2023/24: 31 days).

Overall, these efficiency improvements contributed to a significant enhancement in the Group's cash conversion cycle to 16 days for the Year from 45 days for 2023/24. The Group responded swiftly to demand changes, integrated its production lines, and negotiated mutually beneficial trade terms with suppliers. The improved operational efficiency demonstrated the effectiveness of the Group's business strategies.

### Liquidity and Financial Resources

	<b>As at 31 March</b>	
	<b>2025</b>	<b>2024</b>
Current ratio	<b>1.23</b>	1.14
Gearing ratio	<b>11.5%</b>	10.5%

## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

### **Liquidity and Financial Resources (Continued)**

The Group's bank and cash balances as at 31 March 2025 were approximately HK\$107.8 million (as at 31 March 2024: approximately HK\$138.9 million), including pledged deposit of approximately HK\$20.1 million (as at 31 March 2024: approximately HK\$37.2 million). The Group's principal sources of working capital during the Year remained to be the cash flow from operating activities and bank borrowings. To secure future cashflow, the Group also had unused banking facilities of approximately HK\$320.4 million as at 31 March 2025.

The current ratio (current assets divided by current liabilities) of the Group maintained at a healthy level during the Year and improved to approximately 1.23 as at 31 March 2025 (as at 31 March 2024: approximately 1.14). The Group's current assets and current liabilities as at 31 March 2025 were approximately HK\$417.2 million and approximately HK\$340.1 million respectively, as compared to approximately HK\$443.5 million and approximately HK\$390.7 million respectively as at 31 March 2024.

The total outstanding bank borrowings of the Group remained stable, from approximately HK\$114.9 million as at 31 March 2024 to approximately HK\$115.9 million as at 31 March 2025, of which approximately HK\$98.6 million was repayable within one year and approximately HK\$17.3 million was repayable after one year. All the bank borrowings of the Group were secured, mostly denominated in HK\$ and RMB and carried floating interest rates as at 31 March 2025.

The Group's gearing ratio (total borrowings divided by total assets) was approximately 11.5% as at 31 March 2025 (as at 31 March 2024: approximately 10.5%), for the Group to be maintained at a sound liquidity position. The Group maintained adequate cash reserves and banking facilities, thereby enabling flexible capital management to support sustainable business growth and to capitalize on potential investment opportunities in the future.

### **Foreign Exchange Risk**

The Group is exposed to foreign currency risk as certain business transactions, assets, and liabilities are denominated in currencies other than the functional currency of the respective Group entities. The Group will continue to closely monitor its foreign currency exposure and consider implementing appropriate hedging measures to mitigate significant risks when necessary.

### **Charge of Assets**

The Group pledged certain assets such as bank deposits, buildings and investment properties to secure banking facilities granted to the Group, with the aggregate net book value of the pledged assets amounted to approximately HK\$256.8 million as at 31 March 2025 (as at 31 March 2024: approximately HK\$278.0 million),

## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

### **Capital Commitment**

As at 31 March 2025, the Group's capital expenditure regarding property, plant and equipment, which are contracted but not provided, was approximately HK\$0.3 million (as at 31 March 2024: approximately HK\$0.2 million).

The Group did not have any capital expenditure authorized but not contracted for as at 31 March 2025 (as at 31 March 2024: Nil).

### **Contingent liabilities**

The Inland Revenue Department of Hong Kong ("IRD") issued estimated assessment and additional assessment for the years of assessment 2009/10 to 2017/18 to six subsidiaries of the Group amounting to approximately HK\$30,698,000. The Group had made objections to IRD on these assessments and purchased tax reserve certificates amounting to HK\$9,766,000 in aggregate. IRD has held over the payment of profits tax of HK\$20,204,000 as at 31 March 2024.

During the Year, the tax assessments had been agreed and finalised with the IRD, thus resulting in underprovision of Hong Kong Profit Tax of approximately HK\$10,821,000. The Group has utilised the tax reserve certificates to settle part of the amount, and paid the remaining balance by cash.

Consequently, the Group did not have any material contingent liabilities as at 31 March 2025.

### **Employees and Remuneration**

The Group's emolument policies are determined with the performance of individual employees and the prevailing market situation, which are reviewed periodically. As at 31 March 2025, the Group had 627 employees in total (as at 31 March 2024: 785). The Group's total expenses on the remuneration of employees, including the emolument of the Company's Directors for the Year were approximately HK\$100.8 million (2024: approximately HK\$116.9 million).

The remuneration and bonuses of the Company's Directors and senior management were reviewed and approved by the remuneration committee of the Company (the "**Remuneration Committee**") with reference, but not limited to the individual performance, qualification, competence, the Group's results and the prevailing market condition.

In addition to medical insurance and MPF scheme, competitive remuneration packages, discretionary bonuses, which are generally structured to market terms by reference, were also awarded to eligible employees in accordance with the assessment of individual performance.

## MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### Prospects

As demand for e-commerce trade recovers gradually, the need for corrugated paper packaging is also improving. Looking ahead to 2025/26 fiscal year, the Group faces a business environment where opportunities and challenges coexist. With the PRC government actively advocating for economic stability, expanding domestic demand and promoting consumption, the Group believes that a steady economic recovery and the enhancement of consumer confidence will drive growth in the Chinese paper packaging industry. Given that corrugated paper is a renewable and environmentally friendly packaging material that aligns with green packaging principles, the Group maintains a cautiously optimistic outlook on the long-term prospects of the sector.

The widespread application of corrugated paper packaging is driven not only by traditional industry demand but also by the development of non-retail sectors, such as medical supplies. To meet customer needs and expand its client base, the Group has improved the balance between production and sales through resource integration in recent years, ensuring a flexible configuration and stable supply of both domestic and international raw materials. In response to changing customer demands, the Group will continue to formulate comprehensive strategies, capturing opportunities arising from the shift of supply chains to Southeast Asia through its associate companies while attracting new clients. Concurrently, the Group will actively seek potential strategic partnerships opportunities to expand its market share both domestically and internationally.

In an increasingly uncertain business environment with global risks such as inflationary pressures and geopolitical tensions, the Group will leverage its long-term cooperative relationships with existing suppliers and implement a diversified procurement strategy. This includes sourcing raw materials from both domestic and international suppliers to address market volatility, ensuring quality standards, and maintaining a stable supply of raw materials.

Despite the challenges in the global business environment, the rapid growth of the e-commerce industry in China and the increasing demand for high-quality environmentally friendly packaging are expected to provide significant growth opportunities for the PRC's paper packaging industry. However, these opportunities also intensify market competition and heighten demands for higher environmental and industry standards. To address the changing market demands, the Group will continue to integrate its resources and production capabilities, allocating more resources to the production of paperboard and semi-finished packaging products to enhance operational efficiency and flexibility.

The Group will continuously review its business operations and remain innovative in its development and strategies. In addition to comprehensive cost control and efficiency improvement measures, and adhering to prudent business and financial strategies, the Group is committed to ensuring safe and environmentally friendly production. By leveraging advanced production technologies, the Group aims to ensure that its high-quality products meet market demands, support sustainable development, and achieve robust profitability, thereby further solidifying its leading position in the PRC's corrugated paper packaging industry.



## **FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS**

As at 31 March 2025 and the date of this announcement, the Group does not have any intended plans for material investments or capital assets.

## **PURCHASE, SALES OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Year.

## **CORPORATE GOVERNANCE**

The Board is committed to maintaining appropriate corporate governance practices to enhance the accountability and transparency of the Company in order to protect its shareholders' interests and to ensure that the Company complies with the latest statutory requirements and professional standards.

The Company has complied with the code provisions set out in the Corporate Governance Code contained in Appendix C1 to the Rules Governing the Listing of Securities (the "**Listing Rules**") on the Stock Exchange during the Year.

## **MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") set out in Appendix C3 to the Listing Rules as the standard for securities transactions by the Directors.

All the members of the Board have confirmed, following specific enquires by the Company, that they had complied with the required standards set out in the Model Code throughout the Year.

## **AUDIT COMMITTEE**

The main duties of the audit committee (the "**Audit Committee**") of the Company are to consider the relationship with the external auditors, to review the financial statements of the Group and to oversee the Group's financial reporting system, risk management and internal control systems. The Audit Committee consists of three independent non-executive Directors, namely Mr. LAW Tze Lun (the chairman of the Audit Committee), Ms. TSUI Pui Man and Mr. CHEUNG Wang Ip.

The Audit Committee, together with the management of the Company and the external auditors, have reviewed this results announcement and the audited consolidated financial statements of the Group for the Year, the accounting principles and practices adopted by the Group and discussed, among other things, auditing, internal controls, risk management and financial reporting matters.

## **CHANGES IN INFORMATION OF DIRECTORS**

On 8 July 2024, Mr. CHAU On Ta Yuen tendered his resignation as an independent non-executive Director, a member of the Audit Committee, a member of the Remuneration Committee and a member of the Nomination Committee of the Company; and Mr. CHEUNG Wang Ip has been appointed as an independent non-executive Director, a member of the Audit Committee, a member of the Remuneration Committee and a member of the Nomination Committee of the Company. For details, please refer to the Company's announcement dated 8 July 2024.

Save as disclosed above, there is no other information of the Directors that is required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

## **DIVIDENDS**

The Board does not propose any payment of final dividend for the Year.

## **CLOSURE OF REGISTER OF MEMBERS**

For determining the entitlement to attend and vote at the annual general meeting ("AGM") to be held on 2 September 2025, the register of members of the Company will be closed from 28 August 2025 to 2 September 2025, both days inclusive, during which period no transfer of shares will be effected. In order to be eligible to attend and vote at the AGM, all transfer of shares, accompanied by the relevant share certificates, must be lodged with the Company's Hong Kong branch share registrar, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong no later than 4:30 p.m. on 27 August 2025.

## **EVENT AFTER THE REPORTING PERIOD**

There is no significant event occurring after the end of the Year up to the date of this announcement.

## **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, more than 25% of the issued shares of the Company were held in public hands as at 31 March 2025.

## **SCOPE OF WORK OF CONFUCIUS INTERNATIONAL CPA LIMITED**

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the Year as set out in this results announcement have been agreed by the Group's auditors, Confucius International CPA Limited, to the amounts set out in the Group's audited consolidated financial statements for the Year. The work performed by Confucius International CPA Limited in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Confucius International CPA Limited in this announcement.



## **PUBLICATION OF ANNUAL REPORT**

The annual report of the Company will be published on the websites of the Company and the Stock Exchange in due course and despatched to the Company's shareholders upon request.

By Order of the Board  
**Come Sure Group (Holdings) Limited**  
**CHONG Kam Chau**  
*Chairman*

Hong Kong, 30 June 2025

*As at the date of this announcement, the Board comprises three executive Directors, namely Mr. CHONG Kam Chau, Mr. CHONG Wa Pan and Mr. CHONG Wa Ching; and three independent non-executive Directors, namely Ms. TSUI Pui Man, Mr. LAW Tze Lun and Mr. CHEUNG Wang Ip.*