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## **JOINN LABORATORIES (CHINA) CO., LTD.**

### **北京昭衍新藥研究中心股份有限公司**

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock code: 6127)**

#### **ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2025**

The board (the “**Board**”) of directors (the “**Director(s)**”) of JOINN Laboratories (China) Co., Ltd. (the “**Company**”) is pleased to announce the unaudited condensed interim results of the Company and its subsidiaries (the “**Group**”, “**we**”, “**our**”, “**us**” or “**JOINN Labs**”) for the six months ended 30 June 2025 (the “**Reporting Period**”), together with comparative figures for the same period of 2024.

#### **FINANCIAL HIGHLIGHTS**

For the six months ended 30 June 2025, the Group recorded the following unaudited results:

	<b>Six months ended 30 June 2025 RMB'000 (Unaudited)</b>	<b>Six months ended 30 June 2024 RMB'000 (Unaudited)</b>	<b>Period- to-period change</b>
Revenue	<b>668,575</b>	849,357	-21.3%
Gross profit	<b>104,995</b>	211,301	-50.3%
Profit/(loss) for the period	<b>60,932</b>	(172,238)	N/A
Profit/(loss) for the period attributable to equity shareholders of the Company	<b>60,932</b>	(169,742)	N/A
Net assets attributable to equity shareholders of the Company	<b>8,104,696</b>	7,916,013	2.4%

## INTERIM RESULTS

The Board is pleased to announce the unaudited condensed consolidated interim results of the Group for the six months ended 30 June 2025, as follows:

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	<i>Note</i>	<b>Six months ended 30 June 2025 RMB'000 (Unaudited)</b>	<b>Six months ended 30 June 2024 RMB'000 (Unaudited)</b>
<b>Revenue</b>	4	<b>668,575</b>	849,357
Cost of services		<u><b>(563,580)</b></u>	<u>(638,056)</u>
<b>Gross profit</b>	4(b)	<b>104,995</b>	211,301
Other gains and losses, net	5	<b>82,919</b>	80,124
Gains/(losses) arising from changes in fair value of biological assets		<b>94,977</b>	(254,441)
Selling and marketing expenses		<b>(14,609)</b>	(12,163)
General and administrative expenses		<b>(143,941)</b>	(168,555)
Research and development expenses		<u><b>(43,446)</b></u>	<u>(47,840)</u>
<b>Profit/(loss) from operations</b>		<b>80,895</b>	(191,574)
Finance costs	6(a)	<b>(776)</b>	(1,249)
Share of gains of an associate		<b>–</b>	15,472
<b>Profit/(loss) before taxation</b>	6	<b>80,119</b>	(177,351)
Income tax (expense)/benefit	7	<u><b>(19,187)</b></u>	<u>5,113</u>
<b>Profit/(loss) for the period</b>		<u><b>60,932</b></u>	<u>(172,238)</u>
<b>Other comprehensive (expense)/income for the period (after tax)</b>			
<i>Items that will not be reclassified to profit or loss:</i>			
– Equity investments at fair value through other comprehensive income (“FVOCI”) – net movement in fair value reserve (non-recycling)		–	–
<i>Items that may be reclassified subsequently to profit or loss</i>			
– Exchange differences on translation of financial statements of foreign operations		<u><b>(2,334)</b></u>	<u>3,025</u>
		<u><b>(2,334)</b></u>	<u>3,025</u>
<b>Total comprehensive income/(expense) for the period</b>		<u><b>58,598</b></u>	<u>(169,213)</u>

	<i>Note</i>	<b>Six months ended 30 June 2025 RMB'000 (Unaudited)</b>	Six months ended 30 June 2024 RMB'000 (Unaudited)
<b>Profit/(loss) for the period attributable to:</b>			
Equity shareholders of the Company		<b>60,932</b>	(169,742)
Non-controlling interests		–	(2,496)
		<hr/>	<hr/>
<b>Profit/(loss) for the period</b>		<b>60,932</b>	(172,238)
		<hr/>	<hr/>
<b>Total comprehensive income/(expense) for the period attributable to:</b>			
Equity shareholders of the Company		<b>58,598</b>	(166,717)
Non-controlling interests		–	(2,496)
		<hr/>	<hr/>
<b>Total comprehensive income/(expense) for the period</b>		<b>58,598</b>	(169,213)
		<hr/>	<hr/>
<b>Earnings/(loss) per share</b>	8		
Basic (RMB)		<b>0.08</b>	(0.23)
Diluted (RMB)		<b>0.08</b>	(0.23)
		<hr/>	<hr/>

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		At 30 June 2025	At 31 December 2024
	<i>Note</i>	<i>RMB'000</i> (Unaudited)	<i>RMB'000</i> (Audited)
<b>Non-current assets</b>			
Property, plant and equipment		1,430,812	1,430,974
Intangible assets		40,664	45,834
Goodwill		137,465	138,037
Biological assets		376,213	383,305
Financial assets at FVOCI		91,000	91,000
Financial assets at fair value through profit or loss ("FVTPL")	10	683,834	624,974
Certificates of deposits and term deposits		1,370,536	1,590,715
Other non-current assets		33,547	26,759
Deferred tax assets		29,439	33,356
		<u>4,193,510</u>	<u>4,364,954</u>
<b>Current assets</b>			
Inventories		147,912	163,564
Contract costs		722,958	628,883
Biological assets		690,099	686,100
Contract assets		93,231	121,997
Trade and bills receivables	11	187,033	218,003
Prepayments and other receivables		85,175	121,478
Certificates of deposits and term deposits		1,187,479	729,847
Financial assets at FVTPL	10	1,503,833	1,396,123
Cash at bank and on hand		662,232	965,203
		<u>5,279,952</u>	<u>5,031,198</u>
<b>Current liabilities</b>			
Trade payables	12	52,821	50,222
Contract liabilities		896,149	827,161
Other payables		178,684	172,290
Lease liabilities		30,395	39,374
Income tax payable		9,099	21,521
		<u>1,167,148</u>	<u>1,110,568</u>
<b>Net current assets</b>		<u>4,112,804</u>	<u>3,920,630</u>
<b>Total assets less current liabilities</b>		<u>8,306,314</u>	<u>8,285,584</u>

		At <b>30 June 2025</b> <i>RMB'000</i> <b>(Unaudited)</b>	At 31 December 2024 <i>RMB'000</i> <b>(Audited)</b>
<b>Non-current liabilities</b>			
Lease liabilities		10,177	21,600
Deferred tax liabilities		114,226	116,875
Deferred income		76,845	67,921
		<u>201,248</u>	<u>206,396</u>
<b>NET ASSETS</b>		<b><u>8,105,066</u></b>	<b><u>8,079,188</u></b>
<b>CAPITAL AND RESERVES</b>			
Share capital	13	749,477	749,477
Reserves		7,355,219	7,329,341
<b>Total equity attributable to equity shareholders of the Company</b>		<b>8,104,696</b>	8,078,818
<b>Non-controlling interests</b>		<b>370</b>	370
<b>TOTAL EQUITY</b>		<b><u>8,105,066</u></b>	<b><u>8,079,188</u></b>

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

## 1 CORPORATE INFORMATION

JOINN Laboratories (China) Co., Ltd. (北京昭衍新藥研究中心股份有限公司, the “**Company**”) was incorporated in the People’s Republic of China (the “**PRC**”) as a joint stock limited liability company under the PRC laws. With the approval of the China Securities Regulatory Commission, the Company completed its initial public offering of A shares and listed on the Shanghai Stock Exchange (stock code: 603127.SH) on 25 August 2017. The Company’s H shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”) (stock code: 6127.HK) on 26 February 2021.

The Company and its subsidiaries (together, the “**Group**”) are principally engaged in providing a comprehensive portfolio of contract research organisation (“**CRO**”) services including non-clinical studies services, clinical trial and related services and sales of research models.

## 2 BASIS OF PREPARATION

The interim condensed consolidated financial information has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange, including compliance with International Accounting Standard (“**IAS**”) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (the “**IASB**”).

The interim condensed consolidated financial information has been prepared in accordance with the same accounting policies adopted in the 2024 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2025 annual financial statements. Details of any changes in accounting policies are set out in Note 3.

The preparation of an interim condensed consolidated financial information in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The interim condensed consolidated financial information contains consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2024 annual financial statements. The interim condensed consolidated financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards (“**IFRSs**”).

The financial information relating to the financial year ended 31 December 2024 that is included in the interim condensed consolidated financial information as comparative information does not constitute the Company’s statutory annual consolidated financial statements for that financial year but is derived from those financial statements.

### 3 CHANGES IN ACCOUNTING POLICIES

The Group has applied the following amendments to IFRSs issued by the IASB to the interim condensed consolidated financial information for the current accounting period:

- Amendments to IAS 21, *the effects of changes in foreign exchange rates: Lack of Exchangeability*

None of these developments have had a material effect on how the Group's results and financial position for the current period have been prepared or presented. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

### 4 REVENUE AND SEGMENT REPORTING

#### (a) Revenue

The Group is principally engaged in providing non-clinical drug safety assessment services to pharmaceutical and biotechnology companies. Further details regarding the Group's principal activities are disclosed in Note 4(b). Disaggregation of revenue from contracts with customers within the scope of IFRS 15 by major service lines is as follows:

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
Rendering services:		
Non-clinical studies services	<b>639,077</b>	809,704
Clinical trial and related services	<b>29,018</b>	39,653
Sales of goods:		
Sales of research models	<b>480</b>	–
	<b><u>668,575</u></b>	<b><u>849,357</u></b>

No revenue amounting to 10% or more of the Group's total revenue was derived from sales to a single customer.

As at 30 June 2025, the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied were RMB2,300 million (31 December 2024: RMB2,200 million). Management of the Group expects the majority of the transaction price allocated to the unsatisfied contracts as of the end of Reporting Period will be recognised within 3 years from the end of the Reporting Period.

**(b) Segment reporting**

The Group manages its businesses by business lines. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the following three reportable segments. No operating segments have been aggregated to form the following reportable segments.

- Non-clinical studies services

The Group currently offers a comprehensive range of non-clinical studies services in the PRC and the United States of America (the "USA"), including (i) drug safety assessment, (ii) drug metabolism and pharmacokinetics ("DMPK") studies; and (iii) pharmacology and efficacy studies.

- Clinical trial and related services

These services include (i) clinical CRO services, (ii) co-managed phase I clinical research units, and (iii) bioanalytical services.

- Sales of research models

The Group engages in the design, production, breeding and sales of research models, currently including non-human primates and rodents.

*(i) Segment results*

For the purposes of assessing segment performance and allocating resources between segments, the Group's most senior executive management monitors the results attributable to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments. The measure used for reporting segment result is gross profit. Inter-segment sales are priced with reference to prices charged to external parties for similar orders.

The Group's other operating income and expenses, such as other gains and losses, net and gains/(losses) arising from changes in fair value of biological assets, and selling and administrative expenses, and assets and liabilities are not measured under individual segments. Accordingly, neither information on segment assets and liabilities nor information concerning capital expenditure, interest income and interest expenses is presented.

Disaggregation of revenue from contracts with customers by the timing of revenue recognition, as well as information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance is set out below.

	Six months ended 30 June 2025			Total RMB'000
	Non-clinical studies services RMB'000	Clinical trial and related services RMB'000	Sales of research models RMB'000	
<b>Disaggregated by timing of revenue recognition</b>				
Point in time	639,077	4,128	480	643,685
Over time	–	24,890	–	24,890
<b>Revenue from external customer</b>	<b>639,077</b>	<b>29,018</b>	<b>480</b>	<b>668,575</b>
Inter-segment revenue	1,249	–	158,955	160,204
<b>Reportable segment revenue</b>	<b>640,326</b>	<b>29,018</b>	<b>159,435</b>	<b>828,779</b>
<b>Reportable segment gross profit</b>	<b>99,571</b>	<b>3,545</b>	<b>6,640</b>	<b>109,936</b>
	Six months ended 30 June 2024			Total RMB'000
	Non-clinical studies services RMB'000	Clinical trial and related services RMB'000	Sales of research models RMB'000	
<b>Disaggregated by timing of revenue recognition</b>				
Point in time	809,704	9,468	–	819,172
Over time	–	30,185	–	30,185
<b>Revenue from external customer</b>	<b>809,704</b>	<b>39,653</b>	<b>–</b>	<b>849,357</b>
Inter-segment revenue	427	–	226,740	227,167
<b>Reportable segment revenue</b>	<b>810,131</b>	<b>39,653</b>	<b>226,740</b>	<b>1,076,524</b>
<b>Reportable segment gross profit</b>	<b>196,940</b>	<b>9,996</b>	<b>9,276</b>	<b>216,212</b>

(ii) *Reconciliations of reportable segment gross profit*

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
Reportable segment gross profit	<b>109,936</b>	216,212
Elimination of inter-segment gross profit	<b>(4,941)</b>	(4,911)
Consolidated gross profit	<b><u>104,995</u></b>	<u>211,301</u>

(iii) *Geographic information*

The following tables set out information about the geographical location of the Group's revenue from external customers. The geographical information about the revenue prepared by external customers' respective country/region of domicile is as follows:

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
The PRC	<b>416,564</b>	614,120
The others	<b>252,011</b>	235,237
	<b><u>668,575</u></b>	<u>849,357</u>

The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of property, plant and equipment and biological assets, and the location of the operation to which they are allocated, in the case of intangible assets and goodwill.

	<b>At 30 June 2025 RMB'000</b>	At 31 December 2024 RMB'000
The PRC	<b>1,652,462</b>	1,643,135
The USA	<b>332,692</b>	355,015
	<b><u>1,985,154</u></b>	<u>1,998,150</u>

**5 OTHER GAINS AND LOSSES, NET**

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
Government grants (including amortisation of deferred income)	19,183	9,571
Interest income	41,323	61,632
Net foreign exchange losses	(2,984)	(213)
Net gains/(losses) on disposal of property, plant and equipment	108	(555)
Gains on financial assets at FVTPL	13,135	12,548
Change in fair value of financial assets at FVTPL	12,042	(2,749)
Others	112	(110)
	<u>82,919</u>	<u>80,124</u>

**6 PROFIT/(LOSS) BEFORE TAXATION**

Profit/(loss) before taxation is arrived at after charging/(crediting):

**(a) Finance costs**

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
Interest on lease liabilities	776	1,249
	<u>776</u>	<u>1,249</u>

**(b) Staff costs**

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
Salaries, wages and other benefits	269,603	260,622
Contributions to defined contribution retirement schemes	25,016	23,673
	<u>294,619</u>	<u>284,295</u>

(c) **Other items**

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
Amortisation of intangible assets	5,460	4,268
Depreciation charge		
– Self-owned property, plant and equipment	54,386	41,184
– Right-of-use assets	16,673	15,151
(Reversal)/recognition of expected credit loss	(5,391)	8,167
Impairment losses on non-current assets	10,469	–
Cost of inventories	<u>248,905</u>	<u>335,968</u>

**7 INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

	<b>Six months ended 30 June 2025 RMB'000</b>	Six months ended 30 June 2024 RMB'000
<b>Current tax</b>		
Provision for the period	<u>17,901</u>	<u>38,264</u>
<b>Deferred tax</b>		
Origination and reversal of temporary differences	<u>1,286</u>	<u>(43,377)</u>
	<u>19,187</u>	<u>(5,113)</u>

## 8 EARNINGS/(LOSS) PER SHARE

### (a) Basic earnings/(loss) per share

The calculation of the basic earnings per share is based on the profit attributable to equity shareholders of the Company of RMB60,932,000 (Six months ended 30 June 2024: the loss of RMB169,742,000) and the weighted average number of ordinary shares calculated as below:

	<b>Six months ended 30 June 2025</b>	Six months ended 30 June 2024
Issued ordinary shares at 1 January	<b>749,477,334</b>	749,888,699
Effect of restricted shares	–	(411,365)
	<hr/>	<hr/>
Weighted average number of ordinary shares at 30 June	<b><u>749,477,334</u></b>	<b><u>749,477,334</u></b>

The weighted average number of ordinary shares shown above for the purposes of calculating basic earnings/(loss) per share have been retrospectively adjusted to reflect the effect of issuance of shares under bonus issue.

### (b) Diluted earnings/(loss) per share

The calculation of the diluted earnings/(loss) per share is based on the profit attributable to equity shareholders of the Company of RMB60,932,000 (Six months ended 30 June 2024: the loss of RMB169,742,000) and the weighted average number of ordinary shares (diluted) calculated as below:

	<b>Six months ended 30 June 2025</b>	Six months ended 30 June 2024
Weighted average number of ordinary shares at 30 June	<b>749,477,334</b>	749,477,334
Effect of restricted shares outstanding	–	411,365
	<hr/>	<hr/>
Weighted average number of ordinary shares (diluted) at 30 June	<b><u>749,477,334</u></b>	<b><u>749,888,699</u></b>

## 9 DIVIDENDS

### (a) Interim dividend

The directors of the Company do not recommend the payment of any interim dividend for the six months ended 30 June 2025 (six months ended 30 June 2024: RMB Nil).

### (b) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved during the Reporting Period

On 18 June 2025, the 2024 profit distribution plan of the Company was approved at the 2024 annual general meeting of the Company as follows:

- a dividend of RMB0.03 per ordinary share (inclusive of tax) to shareholders on the record date for determining the shareholders' entitlement to the 2024 profit distribution plan.

Pursuant to the above 2024 profit distribution plan, the total dividend will be paid by the Company in August 2025.

## 10 FINANCIAL ASSETS AT FVTPL

	At 30 June 2025 <i>RMB'000</i>	At 31 December 2024 <i>RMB'000</i>
<b>Non-current assets</b>		
Equity investment in an unlisted company	345,245	345,245
Investments in unlisted funds	338,589	279,729
	<u>683,834</u>	<u>624,974</u>
<b>Current assets</b>		
RMB wealth management products	1,503,833	1,396,123
	<u>2,187,667</u>	<u>2,021,097</u>

## 11 TRADE AND BILLS RECEIVABLES

	At 30 June 2025 <i>RMB'000</i>	At 31 December 2024 <i>RMB'000</i>
Trade receivables	185,523	213,593
Less: loss allowance	<u>(26,368)</u>	<u>(32,425)</u>
	<u>159,155</u>	<u>181,168</u>
Bills receivables	<u>27,878</u>	<u>36,835</u>
	<u>187,033</u>	<u>218,003</u>

Trade receivables are due within 21 to 45 days from the date of billing. The ageing analysis of trade receivables, based on the invoice date and net of loss allowance, is as follows:

	At 30 June 2025 <i>RMB'000</i>	At 31 December 2024 <i>RMB'000</i>
Within 1 year	101,512	125,697
1 to 2 years	34,062	32,182
2 to 3 years	22,696	23,090
Over 3 years	<u>885</u>	<u>199</u>
	<u>159,155</u>	<u>181,168</u>

## 12 TRADE PAYABLES

	At 30 June 2025 <i>RMB'000</i>	At 31 December 2024 <i>RMB'000</i>
Trade payables	<u>52,821</u>	<u>50,222</u>

As at 30 June 2025, the ageing analysis of trade payables, based on the invoice date, is as follows:

	At 30 June 2025 <i>RMB'000</i>	At 31 December 2024 <i>RMB'000</i>
Within 1 year	51,613	47,904
1 to 2 years	<u>1,208</u>	<u>2,318</u>
	<u>52,821</u>	<u>50,222</u>

As at 30 June 2025, all trade payables of the Group are expected to be settled within one year or are payable on demand.

## 13 SHARE CAPITAL

	No. of shares	Amount <i>RMB'000</i>
<b>Ordinary shares, issued:</b>		
At 1 January 2024	749,888,699	749,889
Cancellation of restricted shares	<u>(411,365)</u>	<u>(412)</u>
At 31 December 2024	<u>749,477,334</u>	<u>749,477</u>
<b>At 30 June 2025</b>	<u>749,477,334</u>	<u>749,477</u>

## MANAGEMENT DISCUSSION AND ANALYSIS

### I. DISCUSSION AND ANALYSIS ON BUSINESS OPERATION

#### (I) Marketing

In the first half of 2025, the domestic biopharmaceutical industry maintained a stable investment and financing momentum, showing a modest recovery overall. The Company remained committed to strengthening innovation in technology and business, and continued to deepen its presence in the industry. During the Reporting Period, the Company's overall orders on hand amounted to approximately RMB2.3 billion, with signed orders amounting to approximately RMB1.02 billion. The Company's marketing work in the first half of 2025 focused on:

1. Actively developing new customers while prioritizing key accounts, resulting in a significant increase in large-client projects signed.
2. Relying on our inherent advantages in proprietary experimental models and years of technical expertise, the number of contracts secured for antibody projects increased by 20% year-on-year.
3. By further refining our integrated bioanalytical solutions, the number of contracts secured for small nucleic acid projects and integrated ADC projects, including those targeting novel targets and new molecular entities, increased by over 50% year-on-year.
4. In the fields of self-immune target drugs, metabolic system drugs and central nervous system (CNS) drugs, the number of new project contracts remained stable.
5. Challenging tests such as reproductive, carcinogenic and long-cycle animal tests continued to grow steadily, underscoring clients' confidence in the Company's capabilities for high-difficulty projects.
6. Becoming the first organization in China to complete a non-human-primate reproductive-toxicity trial, thereby enabling a client's program to secure approval and reach the market.
7. Providing a full suite of non-clinical studies that supported the first domestic stem cell product to obtain marketing authorization.

## **(II) Business Capacity Development**

In the first half of 2025, the Company, as always, gave priority to the quality of business, emphasizing the standardization of business operation, aiming to ensure data authenticity and accuracy. Meanwhile, the Company continued to organize professional training and capacity enhancement programs for its staff, while strictly controlling the quality from program design, experimental process to report delivery, striving to ensure the scientificity and uniformity of our projects. In addition, the Company further optimized its project management process and quality management system, while conducting its business in a rational and orderly manner through management and technological innovation, aiming to enhance customer satisfaction and provide strong support for its further business growth.

### ***1. Drug Non-clinical Services***

In order to support the research and development of innovative drugs, the Company continued to build capabilities and improve technologies in various fields on the basis of the existing comprehensive non-clinical evaluation platform, so as to maintain the Company's leading edge in the industry and meet continuously innovative and differentiated market demands.

#### ***(1) Continuous Improvement of Quality System***

The Company has obtained a number of GLP qualification certifications including NMPA in China, FDA in the U.S., OECD, MFDS in South Korea and PMDA in Japan. The Company ensures its research quality by continuously improving its quality management system and quality management methods, reflecting its GLP operation and management capabilities in compliance with international standards. Meanwhile, such a diversified international certification system not only demonstrates the Company's exceptional ability in quality management and research compliance, but also further enhances its competitiveness in global pharmaceutical research and development. The acquisition of these qualifications has provided strong support for the Company's expansion into overseas markets and consolidation of its overseas presence, enabling it to better serve the needs of customers in different regions.

Suzhou facilities successfully passed the CMA certification review for medical device testing and inspection institutions in July 2025, marking the Company's formal qualification to conduct medical device biocompatibility testing, large animal trials, and other testing and inspection projects, as well as non-clinical research. Combining the Company's existing FDA and OECD GLP qualifications, and given the current industry backdrop of widespread skepticism from the US FDA regarding Chinese medical device testing and inspection institutions, the Company is well-positioned to further consolidate its technological barriers and significantly enhance its core market competitiveness during this critical period of accelerated development in the medical aesthetics, medical devices, and drug-device combination products sectors, by leveraging its comprehensive and authoritative qualification system. Meanwhile, it has also laid a solid foundation for it to further develop overseas markets in the future, reinforcing the implementation of its internationalization strategy, and promoting its business distribution and sustainable development globally.

(2) *Further Enhancement of Business Capabilities*

The Company has further improved the construction of its audiovisual platform. In the field of ophthalmic drug evaluation, the Company has further developed and optimized more ophthalmic disease models, including non-human primate dry AMD model, non-human primate autoimmune uveitis model, mouse retinoblastoma model, and further sorted out the Company's internal elderly non-human primate resources and spontaneous eye disease models to meet the market's diversified R&D needs. In addition, new inspection and evaluation indicators for ophthalmic drugs have been further improved, including visual function evaluation of rodents and dogs.

A steady progress has been made in the evaluation of otology drugs. Hearing impairment and hearing loss are among the greatest challenges confronting the medical profession today, with the disease incidence increasing year by year, and the age of onset of the disease tending to be younger and younger, the current solution to the problem of deafness is mostly the use of hearing aids, vibrating sound bridges, and cochlear implants and other physical methods, with a lack of fundamental treatment, and so far, there is no globally approved treatment. In order to meet market demand, the Company has established auditory function evaluation for animals of different species, round window inner ear dosage technology for large animals and hearing loss animal models, further enriching and improving the evaluation methods and technologies of otology drugs.

For the evaluation of central nervous system drugs, the Company has continuously improved various drug delivery methods, established long-term catheterization methods in the sheath/medullar cistern/lateral ventricle of primates, intrathecal/lateral ventricle drug delivery methods for newborn mice, and intramedullary drug delivery methods for rat/mice, and verified their effectiveness, providing guarantees for the evaluation of central nervous system drugs. The Company has also added new models for psychotropic drugs and behavioral evaluation methods, further expanding its client base.

In the field of inhalation toxicity evaluation, PDE3/4 target inhalation formulations have opened up a new path for the treatment of respiratory diseases with their precise targeting characteristics. With years of accumulated technical strength and rich project experience, the Company has provided comprehensive services from compound screening to formulation optimization, and from inhalation device matching to non-clinical efficacy verification.

Meanwhile, the Company continues to update and improve various models to support drug evaluation for current popular drugs, including the establishment of GLP-1, GCG and other receptor affinity detection, HPV neutralizing antibody detection methods; alanine scanning and PBMC cross-reaction tests to evaluate the off-target of immune cells in vitro, etc.

Among them, a systematic non-clinical evaluation method for GLP-1R/GCGR/GIPR target drugs has been established. We have established a complete non-clinical research system for metabolic target drugs such as GLP-1R, GCGR and GIPR, covering the whole process of methodology development from in vitro receptor binding and function detection to in-vivo drug efficacy and safety evaluation. The system can efficiently support the screening and optimization of multi-target metabolic drugs and enhance the efficiency of new drug development.

In the construction of analytical detection platforms, the construction of in vitro metabolism platform for small molecule drugs has been strengthened to systematically evaluate in-vitro metabolism research. In particular, MSD detection methods have been established for oligonucleotide drugs; mass spectrometry detection methods have been established for small molecules in drug conjugates for ADC drugs, and a platform technology for detection of PEG and cationic lipids by mass spectrometry has been established. Meanwhile, the detection capability of the Gas Chromatography-Mass Spectrometer (GC-MS/MS) has been established for the platform to realize the detection and analysis of samples with good thermal stability and low boiling point, such as volatile organic compounds. For macromolecular drugs, from a single ELISA platform to today's various qPCR, ELISPOT, WB, FLOW and other platforms, the service capabilities are comprehensive, covering conventional biological products (antibody drugs, fusion protein drugs), gene therapy products (viral vectors), cell therapy products (stem cells, immune cells, genemodified cells, etc.), nucleic acid drugs (mRNA, siRNA, etc.) and other drugs. A large number of technical innovations have been made in analytical methods, such as using flow cytometry to detect protein expression on single cells, mass spectrometry to detect target gene expression, and droplet digital PCR platform-based detection of mRNA integrity.

On the basis of platform construction, the Company keeps up with the popular products of cutting-edge drugs, and constantly updates and improves the non-clinical safety evaluation system and ideas of innovative drugs, including the evaluation of small nucleic acid drugs, new ADC drugs and PROTAC drugs, and the evaluation of various types of cell therapy and gene therapy products; it also participates in and follows up in real time on the formulation of the latest guidelines for drug evaluation, such as the guidelines for non-clinical evaluation of stem cell products and tumor vaccine products, improves the evaluation system of corresponding categories of products, and further consolidates the core competitiveness of the Company.

(3) *An Integrated New Drug R&D Platform*

The Company takes supporting innovative drug development as its primary mission, accompanying customers throughout the whole R&D process, comprehensively empowering their operations and reducing their communication costs. From the development of experimental methods to high-throughput screening, from routine drug screening to in-depth research on drug mechanism of action, and further to target verification and in vitro biological testing, we provide new drug R&D organizations with key information and technical support in the early stage leveraging our comprehensive, multidisciplinary expertise and capabilities, helping our partners improve their efficiency in new drug development.

The Company has a full range of one-stop new drug development solutions which, with our drug discovery and screening platform as the core, consist of the drug discovery platform, molecular biology interaction research and screening, in-vitro bio-drug efficacy verification and activity screening, in-vivo pharmacological efficacy, in-vivo and in-vitro metabolism analysis, durability evaluation, and toxicity prediction and screening, among which, the drug discovery platform has the capability of early discovery of biopharmaceuticals, covering protein expression and cell line construction as well as the discovery of clinical candidate antibodies. After years of accumulation, the Company has established a number of cutting-edge technology platforms such as the All-Human Antibody Development Platform, Bispecific Antibody Research and Development Platform, Mono-B Cell Antibody Discovery Platform, Antibody Competence Evaluation Platform, ADC Integrated R&D Platform, Integrated Platform for Small Molecule in Vitro Screening and Functional Testing and Functional Testing and Safety Evaluation Platform for Gene Therapy Products. Among which:

The Comprehensive Protein and Antibody R&D Platform covers every aspect of the development process, from antibody discovery to drug development. As for our protein platform, it has a variety of antibody expression systems, which supports the expression of human, rabbit, mouse, non-human primate and nano-antibodies, and can realize the transient expression of 300-500mg antibodies. In addition, it also provides a variety of recombinant protein expression and purification services, covering prokaryotic, eukaryotic and yeast systems, using Protein A and other labels for efficient purification. Our endotoxin-depleted animal experiment sample expression platform is able to ensure high quality and suitability of the samples.

As for our antibody discovery platform, the Company provides high-throughput antibody discovery technology based on single B-cell PCR, 10X genomics single B-cell sequencing and eukaryotic cell demonstration, which is capable of rapid screening and identification of high-affinity antibodies.

For the R&D service platform of Antibody Drug Conjugate (ADC), the Company provides one-stop service, covering antibody development, medicinal chemistry, bio-coupling and characterization, in-vivo/in-vitro pharmacological efficacy, pharmacokinetics, and toxicity evaluation starting from the target, which can provide customers with integrated ADC drug R&D service from antibody development to IND filing. We have various ADC coupling platforms and provide quality control and in-vivo/in-vitro activity evaluation of ADC molecules.

In terms of the dual-antibody platform, it supports the construction of various dual-antibody structures and facilitates the development of highly effective dual-antibody drugs.

In terms of the Integrated Platform for Small Molecule in Vitro Screening and Functional Testing, it serves as an “accelerator” for the development of small molecule innovative drugs, and integrates technologies including high-throughput screening, flow cytometry sorting, and multi-functional verification to build a full-process research and development system from compound screening to candidate molecule confirmation. As for the functional testing, the affinity, selectivity, and cellular level activity evaluation of compounds towards targets can be simultaneously completed on the platform, leading to a qualitative improvement in screening accuracy as compared to traditional methods. Currently, the platform has completed the screening process for over 20 potential targets against the fields of tumors, metabolic diseases and neurodegenerative diseases, and successfully discovered more than ten candidate small molecules with development potential, some of which have entered the non-clinical research stage, significantly shortening the early R&D cycle.

In terms of the Functional Testing and Safety Evaluation Platform for Gene Therapy Products, focusing on the critical bottlenecks of the development of gene therapy products including viral vectors, cell therapy products, nucleic acid drugs, etc., it has developed an integrated solution covering in vitro functional verification, in vivo pharmacokinetics and safety evaluation. As for safety evaluation, a comprehensive immunogenicity detection system and a toxicity assessment module of animal models have been established for the platform, strictly following the relevant guiding principles of FDA and EMA, to ensure that the data meets international declaration standards.

The Integrated Platform for Small Molecule in Vitro Screening and Functional Testing and the Functional Testing and Safety Evaluation Platform for Gene Therapy Products have provided new development directions and customer base to our business. The synergistic operation of these two platforms not only enabled the Company to carry out deep R&D in the fields of small molecules and gene therapy, but also allowed us to offer our customers customized research services through standardized and modularized technology outputs, facilitating the establishment of an innovative ecosystem in the industry.

The Company is committed to providing customers with customized and reliable solutions to help them resolve uncertainties in the stages of new drug discovery and development, standing with them in facing the challenging complexity in the new drug development process. Overall, through multi-dimensional business capacity building and technological innovation in the first half of 2025, the Company has not only enhanced its comprehensive strength in drug research and development services but also made positive contributions to the overall advancement of the industry.

## 2. *Drug Clinical Services*

The Company's clinical service sector has accumulated rich resources and experience in the fields of endocrinology, respiratory medicine, infectious diseases, oncology, rheumatology and immunology, dermatology and neurology. The Company has conducted multiple gene drugs clinical studies and initiated the first registered clinical trial of gene drugs in China, accumulating extensive experience in the field of gene drugs clinical studies. The Company has also conducted numerous drug clinical trials in fields such as pediatrics, reproduction and radioactive drugs. The number of clinical trials of gene drugs and rare diseases conducted gives the Company a competitive edge in the CRO industry, making it one of the few CRO companies with a robust operational system, resources and experience in clinical trials in special fields.

The Company's clinical testing business provides a wide variety of services, covering clinical sample analysis and drug metabolism studies of innovative gene and cell therapy drugs, preventive and therapeutic vaccines, innovative bispecific/multispecific antibody drugs, innovative ADC drugs, innovative PROTAC drugs, monoclonal antibody drugs with innovative targets, innovative target small molecule drugs, innovative nucleic acid drugs, etc.

In the first half of 2025, the Company has achieved multiple accomplishments. Firstly, a number of service items have passed the on-site inspection of clinical trials conducted by the National Medical Products Administration of China (NMPA), including: supported a number of innovative gene therapy products to enter the key Phase III clinical trial stage, supported PK/immunogenicity/biomarker studies of multiple TCE drugs, supported PK/immunogenicity/biomarker studies of multiple drugs for the treatment of autoimmune diseases, supported immunogenicity studies of multiple preventive and therapeutic vaccines and supported clinical trials of multiple nucleic acid and peptide drugs. Secondly, in terms of technical capabilities, the Company has steadily advanced the establishment of ability to detect biomarkers of neurological diseases (such as Alzheimer's disease (AD), Amyotrophic Lateral Sclerosis (ALS)), and continuously strengthened the application of automated workstations and self-assembled detection kits in clinical testing business to help improve the efficiency and quality of testing.

In January 2025, the clinical testing laboratory’s full functional relocation was finalized, significantly enhancing production capacity. In April 2025, the new site achieved “zero defects” in the CNAS 17025 surveillance review. “JOINN Clinical Testing” achieved high scores in the first half of the year in the external quality assessment by the Shanghai Center for Clinical Laboratory in 11 major fields, including viral nucleic acids, non-viral nucleic acids, human papillomavirus genotyping, coagulation function, lymphocyte subsets (flow cytometry), autoantibodies, antibodies against the novel coronavirus, endocrine hormones, glycated hemoglobin and special proteins, further demonstrating its comprehensive professional capabilities in the field of clinical testing.

“JOINN New Drug Clinical Testing” is committed to becoming a world-class clinical testing platform, providing one-stop clinical trial sample testing services for innovative drugs in both domestic and global markets.

### **3. *Experimental model research***

The Company’s experimental model research primarily covers three major categories to meet diverse research needs and application scenarios. Non-human primate experimental models, with physiological and pathological characteristics highly similar to those of humans, serve as indispensable key tools for studying complex disease mechanisms and evaluating drug safety and efficacy. Small animal experimental models, benefiting from advantages such as rapid reproduction, cost-effectiveness, and ease of management, are widely utilized in the early stages of drug research and development, providing strong support for preliminary screening and fundamental research. Meanwhile, the organoid platform, leveraging cutting-edge technology to closely replicate the physiological and pathological characteristics of human organs, offers a more precise and efficient experimental approach for drug screening, toxicity assessment, and the development of personalized medical treatment plans.

(1) *Non-human primate experimental models*

The Company continued its endeavor to maintain high quality and high standards of existing key experimental models. In the first half of 2025, the overall stock of non-human primate experimental models maintained a steady growth, and continued to maintain a high level of breeding and management, and the main management indicators were further upgraded and optimized. Among them, the Company has conducted systematic screening and model validation for obesity, diabetes, hypertension, hyperlipidemia, metabolism-related steatohepatitis, atherosclerosis, neurological diseases and ophthalmology-related diseases in the field of elderly non-human primate disease models. It has also established a research system that integrates natural morbidity models with induced models, developed an allogeneic hematopoietic stem cell transplantation (allo-HSCT) induced graft-versus-host disease (GvHD) model, as well as optimized and established the screening method for the monkey spontaneous atherosclerosis model, providing essential data support for aging disease mechanism research, drug screening, and non-clinical evaluation.

(2) *Small animal experimental models*

In terms of gene editing, the Company has improved on the original gene-edited mouse model, upgraded the antibody diversity and affinity for the Nano-antibody mouse platform, and used the first-generation Nano-antibody mouse for Nano-antibody screening. On the basis of the immunodeficient mouse model, the Company has developed mouse with immune deficiency and liver failure. By combining self-developed liver organoid transplantation, the Company has successfully reproduced the function of human hepatocytes in such mouse, achieving a humanized liver mouse model, providing a cutting-edge platform for evaluating pharmacological efficacy, pharmacokinetics and toxicology, and empowering non-clinical studies.

### *(3) Organoid platform construction*

The Company has always adhered to the internationally recognized 3R principle and continuously optimized its management system for laboratory animal welfare. In the first half of 2025, the Company's businesses expanded from "human multifunctional stem cell production" to various "organoid platforms". While ensuring the stability of the cell genome to the greatest extent possible, the Company has successfully induced the generation of cells into pluripotent stem cells (CiPSCs) from multiple independent individuals through cutting-edge chemical reprogramming technology. Through the organoid differentiation platform, the Company has independently developed CiPSCs-liver organoid and actively promoted the application of non-clinical pharmacological and toxicological evaluation using liver organoids. The Company has been dedicated to the research and development of multiple organ systems/chips, with plans to integrate organoids of heart, brain, liver and gut to improve in vitro pharmacological and toxicological evaluation models.

The Company has integrated the data foundation of the organoid platform with its rich resources of non-clinical trial models to actively train a non-clinical "drug toxicity large model", and continuously promote the digital transformation of new drug research and development. In the future, the Company plans to further advance its AI platform into the market to serve a wider array of clinical and non-clinical research institutions.

## **4. Drug quality research and testing business**

Currently, the Company has comprehensive capabilities in research and testing of quality standards for biotechnological drugs. After years of accumulation, the Company has completed the development and validation of all relevant testing methods and established a complete service system and technical capabilities. The Company has successfully established a key technology platform for biotechnology drug quality research, and has applied for and published 12 patents based on its innovative strength. The main testing methods of the business have passed CNAS certification and GLP certification, ensuring the scientific, accurate and authoritative testing results.

The Company is able to provide quality research and testing services for a wide range of innovative drugs, such as protein drugs, therapeutic vaccines, gene and cell therapy products. The scope of business covers: cell bank and virus strain bank testing, virus removal and inactivation process verification, gene and cell therapy product quality research and testing, biological activity and structural characterization analysis of recombinant protein drugs and antibody drugs, establishment of transgenic cell activity assay method, etc.

During the Reporting Period, the Company has issued multiple test reports covering CHO/3T3 cell banks, stem cell products, NK cell products, umbilical cord mesenchymal stem cell injection, identification of somatic lung epithelial stem cells, tenecteplase activity standard collaborative calibration, construction of recombinant cell libraries for growth factor testing and in vivo animal experiment, demonstrating its expertise in the field of biotechnology drug quality research and testing. During the Reporting Period, the Company and NIFDC jointly completed the Beijing 2022 Science and Technology Program project, and built a testing platform for JOINN drug-tested cells and gene products. The Company has participated in the formulation of group standards: Technical Specifications for the Production of Recombinant Oncolytic Herpes Simplex Virus Type II (T/CBPIA 0008–2024), and Quality Standards for Serum-Free Cell Culture Media for Biopharmaceutical Use (T/CBPIA 0011–2025).

In addition, the Company has published several articles in the Journal of Pharmaceutical Analysis, an important core journal in the domestic drug analysis field, reflecting the Company's deep technical accumulation and professional strength in this field, while highlighting its leading position in this field. Besides, the Company has already provided services to stem cell enterprises by issuing test reports in compliance with the regulatory requirements of the CDE in China and the FDA in the United States, emphasizing the Company's leading position in the industry and its international competitiveness.

### **(III) Staff Building**

#### ***1. Continuous deepening of the construction of talent system***

Focusing on our strategic development goals as well as two core business including the research and development of innovative drugs and the capability construction of drug non-clinical services, the Company further optimizes its talent structure and enhances organizational efficiency. In the first half of 2025, the Company closely followed the new trends of the industry and its business needs. On the one hand, it made adaptive adjustments to the management mechanisms of various departments; on the other hand, it enhanced the introduction of high-end talents in key areas such as drug non-clinical services, biological analysis and data statistics, and simultaneously, it continued to improve the professional abilities of existing talents through internal training mechanisms. The Company closely monitored the policy trends regarding talents, actively implemented various talent retention measures, and ensured team stability. As of 30 June 2025, the Company has built a talent team of 2,551 members with reasonable structure and outstanding professionalism, providing solid support for the sustainable development of the business.

## **2. *Outstanding results in cultivation of professional talents***

The Company continues to improve its talent development system and promotes the enhancement of employee's competency through internal communication, experience sharing and other means. A systematic training and certification system has been established against the operational needs of non-clinical drug services. In the first half of the year alone, more than 400 professional and technical training sessions covering all technical personnel were completed to ensure the reliability and standardization of research data. At the same time, the Company further strengthened the cross-departmental cooperation mechanisms, promoted team integration, and enhanced overall collaboration efficiency.

Talents are always the first engine of enterprise development. The Company will continue to deepen the reform of human resource management, optimize the construction of talent team, and improve the talent development mechanism that combines internal training with external introduction. At the same time, the Company will continue to explore more efficient team management models based on business development needs, further enhance organizational efficiency, and build a biopharmaceutical research and development team with international competitiveness, providing solid talent support for the achievement of the Company's strategic goals.

### **(IV) Production Capacity Building**

20,000 m<sup>2</sup> facilities of JOINN Suzhou's Phase II have been successively put into operation. The design and planning of the facilities fully combines the Company's existing facilities and changing future development needs. The layout is more reasonable and the functions are more consummate. The construction of the new facilities will further improve the Company's business throughput and provide guarantees for future business operation and performance growth. In order to better assist business development and provide employees with a more comfortable working and living environment, the 20,000 m<sup>2</sup> supporting facilities in Suzhou have been successively put into use.

According to the Company's strategic planning and business needs, the Guangzhou facility is now in the final completion and acceptance stage, which will further enhance the overall scale and quality of services after being put into operation.

## II. FINANCIAL REVIEW

### Overview

The following discussion is based on, and should be read in conjunction with, the financial information and notes included elsewhere in this announcement.

### Revenue

During the Reporting Period, revenue generated from our non-clinical studies services accounted for substantially all of our total revenue. The Group's revenue for the six months ended 30 June 2025 was RMB668.6 million, representing a decrease of 21.3% compared to RMB849.4 million for the six months ended 30 June 2024. The decrease was primarily driven by a reduction in project unit prices due to intensified competition.

The following table sets forth a breakdown of our revenue by service lines for the periods indicated:

	For the six months ended 30 June			
	2025		2024	
	<i>RMB'000</i>	%	<i>RMB'000</i>	%
Non-clinical studies services	<b>639,077</b>	<b>95.6</b>	809,704	95.3
Clinical trial and related services	<b>29,018</b>	<b>4.3</b>	39,653	4.7
Sales of research models	<b>480</b>	<b>0.1</b>	–	–
<b>Total revenue</b>	<b><u>668,575</u></b>	<b><u>100.0</u></b>	<b><u>849,357</u></b>	<b><u>100.0</u></b>

### Cost of Services

Our cost of services primarily consists of direct labor costs, cost of supplies and overhead costs.

The Groups' cost of services for the six months ended 30 June 2025 was RMB563.6 million, representing a decrease of 11.7% compared to RMB638.1 million for the six months ended 30 June 2024, which was mainly driven by the decrease of research models cost.

## **Gross Profit and Gross Profit Margin**

Our gross profit represents our revenue less our cost of services, and our gross profit margin represents our gross profit as a percentage of our revenue.

For the six months ended 30 June 2025, the gross profit and gross profit margin was RMB105.0 million and 15.7%, respectively, as compared to RMB211.3 million and 24.9%, respectively, for the six months ended 30 June 2024. The decrease in gross profit was mainly driven by our decreased gross profit of our non-clinical studies services, which accounted for substantially all of our total revenue during the Reporting Period. Our gross profit margin decreased for the six months ended 30 June 2025, primarily driven by a reduction in project unit prices due to intensified competition.

## **Other Gains and Losses, Net**

For the six months ended 30 June 2025, other gains and losses, net was RMB82.9 million, represent an increase of 3.5% as compared to RMB80.1 million for the six months ended 30 June 2024. Our other gains and losses, net remained relatively stable for the six months ended 30 June 2025.

## **Gains/(losses) arising from changes in fair value of biological assets**

For research models that remained as our biological assets at the end of the Reporting Period, we recognized gains of RMB95.0 million arising from changes in fair value of biological assets for the six months ended 30 June 2025, as compared to loss of RMB254.4 million for the six months ended 30 June 2024. The gains generated during the six months ended 30 June 2025 is mainly due to the natural growth of biological assets, and the loss incurred during the six months ended 30 June 2024 was primarily due to the decrease in the unit fair value of biological assets, which is consistent with the decrease in the market value of the research model.

## **Selling and Marketing Expenses**

Our selling and marketing expenses primarily consist of staff costs relating to our marketing and business development personnel, office expenses, and others such as marketing and promotion fees, travel, conference and event expenses, incurred by our own sales and marketing personnel in connection with our business development activities.

The Group's selling and marketing expenses for the six months ended 30 June 2025 was RMB14.6 million, representing an increase of 20.1% compared to RMB12.2 million for the six months ended 30 June 2024. The rise in selling and marketing expenses was primarily driven by higher costs in customer development due to intensified competition.

## **General and Administrative Expenses**

Our general and administrative expenses primarily consist of staff costs relating to our administrative and management personnel, office expenses, depreciation and amortization expenses, expenses for research models, and others. The Group's general and administrative expenses for the six months ended 30 June 2025 was RMB143.9 million, representing a decrease of 14.6% compared to RMB168.6 million for the six months ended 30 June 2024. Our general and administrative expenses remained relatively stable for the six months ended 30 June 2025.

## **Research and Development Expenses**

The research and development expenses for our Group primarily consist of staff costs relating to our research and development projects and cost of raw materials used for research and development.

The Group's research and development expenses for the six months ended 30 June 2025 was RMB43.4 million, representing a decrease of 9.2% compared to RMB47.8 million for the six months ended 30 June 2024. Our research and development expenses remained relatively stable for the six months ended 30 June 2025.

## **Finance Costs**

The Group's finance costs for the six months ended 30 June 2025 was RMB0.8 million, representing a decrease of 37.9% compared to RMB1.2 million for the six months ended 30 June 2024. The decrease in finance costs was primarily due to the decrease in interest on lease liabilities.

## **Income Tax (Expense)/Benefit**

The Group's income tax expense for the six months ended 30 June 2025 was RMB19.2 million, as compared to income tax benefit of RMB5.1 million for the six months ended 30 June 2024. The increase was primarily due to the changes in fair value of biological assets discussed above.

The Group's effective tax rate for the six months ended 30 June 2025 was 23.9% (for the six months ended 30 June 2024: 2.9%). The lower effective tax rate for the six months ended 30 June 2024 was primarily due to the losses arising from negative changes in fair value of biological asset with relatively low tax rate.

## **Profit/(Loss) for the Period**

As a result of the foregoing reasons, our profit/(loss) for the period increased from loss of RMB172.2 million for the six months ended 30 June 2024 to profit of RMB60.9 million for the six months ended 30 June 2025. Our net profit margin increased from -20.3% for the six months ended 30 June 2024 to 9.1% for the six months ended 30 June 2025. The increase in net profit was primarily due to the changes in fair value of biological assets discussed above.

## **Capital Management**

The primary goal of the Group's capital management is to maintain the Group's stability and growth while maximizing the return to stakeholders through the optimization of the debt and equity balance. The Group reviews and manages its capital structure regularly and makes timely adjustments to it in light of changes in economic conditions. To maintain or realign our capital structure, the Group may raise capital by way of bank loans or issuance of equity or convertible bonds.

## **Liquidity and Financial Resources**

The Group's cash and cash equivalent as at 30 June 2025 were RMB662.2 million, representing a decrease of 31.4% compared to RMB965.2 million as at 31 December 2024. The decrease was primarily due to the addition of investments in certificates of deposits and financial assets at FVTPL.

The Group's liquidity remains strong. During the Reporting Period, the Group's primary source of funds was from its ordinary course of business, including payments received from our customers for our services in non-clinical studies.

## **Gearing ratio**

As at 30 June 2025, the gearing ratio, calculated as total liabilities over total assets, was 14.4% and remained relatively stable compared with 14.0% as at 31 December 2024.

## **Foreign Exchange Exposure**

We have transactional currency exposures. Certain of our time deposits, cash and bank balances, other financial assets, trade and other receivables, trade and other payables, and financial assets at FVTPL are denominated in foreign currency which are exposed to foreign currency risk. We currently do not have a foreign currency hedging policy. However, our management monitors foreign exchange exposure and will consider appropriate hedging measures in the future should the need arise.

## **III. DISCUSSIONS AND ANALYSES ON THE FUTURE DEVELOPMENT**

### **(I) Industry Landscape and Trends**

The CRO industry in China has evolved from its infancy to a stage of rapid development and is currently in a transition period from rapid development to high-quality development. Chinese CRO enterprises have been making continuous progress in technological innovation and industrial integration. They have not only gradually narrowed the gap with international leading enterprises, but also demonstrated significant cost advantages. The changing trends in the domestic CRO industry's competitive pattern are mainly reflected as follows:

Full-industrial-chain business layout and comprehensive competitiveness: Numerous CROs are seeking to expand their service areas and form one-stop services to increase revenue and mitigate risks, and to compete against specialized competitors in niche fields with their comprehensive competitive strength. The construction of full-industrial-chain service capabilities includes services such as drug discovery, pharmaceutical research, pharmacology and toxicology research, clinical research, product production and sales, as well as extended services like inspection and testing, animal production and reagent production.

Internationalized services: CRO services are oriented towards the global market, and the main arenas for drug R&D are developed countries such as those in Europe, America and Japan. Domestic CROs are all seeking to go global, striving to establish and enhance their international service capabilities. They obtain the necessary industry-related certifications in accordance with international standards, actively deploy and explore international markets, and even establish overseas branch service institutions (including experimental facilities).

Merger and reorganization: Currently, there are a large number of enterprises in the industry. Most enterprises in the industry suffer from shortcomings such as incomplete qualification certifications, small-scale facilities and weak technology strength. With the continuous development of the CRO industry and the continuous strengthening and improvement of industry regulatory policies, market competition will become increasingly fierce, and industry entry barriers will continue to rise. Small and medium-sized CRO institutions lacking core competitiveness will gradually withdraw from the market, and the trend of industry integration, mergers, and acquisitions will become more and more prominent.

## **(II) Development Strategy of the Company**

The Company's overall development strategy is as follows: Taking drug non-clinical evaluation services as its core business, the Company actively expands upstream and downstream service capabilities, including drug early-stage discovery, drug screening, cell testing, clinical CRO services, clinical testing services, etc. It also expands the production scale and capacity of experimental models, creating a unique golden industrial chain of non-clinical safety evaluation, clinical trials and related services, and high-quality experimental model supply, and providing one-stop services. Guided by market demand, the Company actively develops new technologies and methods to meet the needs of innovative drugs, forming new service advantages. It further enhances its international service capabilities to participate in global competition. Ultimately, it aims to build itself into a comprehensive CRO company with international competitiveness.

### **(III) Business Plan**

#### ***1. Drug Non-clinical Services***

- (1) The Company will increase business investment, continuously develop and introduce new technologies and methods to improve service quality standards and accelerate business development. Meanwhile, it will continuously optimize the internal management system to enhance service efficiency. In addition, to achieve higher performance targets, the Company will further expand production capacity and strengthen staff building. Through a series of measures, we will continuously consolidate and enhance the Company's market share and leading position in the field of drug non-clinical services. In 2025, the Company will continue to make efforts in multiple key areas to promote the high-quality development of its businesses. Firstly, we will continue to improve our capabilities in pharmacology and toxicology research and evaluation, and further enhance project management capabilities and project operation efficiency. At the same time, the Company will increase investment and continuously promote the optimization of work processes based on artificial intelligence to improve labor productivity and service quality, ensuring the continuous improvement of service standards. Moreover, the Company will fully ensure the smooth operation of new experimental facilities, continuously improve the GLP system, enhance regulatory compliance levels, and ensure that all work is carried out smoothly and in compliance. Through these comprehensive measures, the Company will provide more efficient and better services to customers and further consolidate its leading position in the industry.
- (2) Based on the existing pharmacology and toxicology technology system, the Company will continuously enrich and improve the evaluation platform and technology system to meet the non-clinical evaluation needs of drugs with new targets and new technologies. It will strengthen the construction of new capabilities in otology drug evaluation, small nucleic acid metabolite analysis, etc., and continuously improve disease models of the respiratory system and central nervous system. It will improve drug screening service capabilities, provide comprehensive biological services and solutions, keep up with the trends and hotspots of domestic and foreign new drug R&D, provide high-throughput screening and customized services for customers, closely follow the R&D process of customers, and establish a rapid and efficient screening platform. It will expand its capabilities in the biological evaluation of medical devices and the toxicology evaluation of veterinary drugs and pet drugs. The Company will actively explore the possibility of mergers and acquisitions and adopt various cooperation methods to quickly establish R&D capabilities, seize the market, and form new points of profit growth.

- (3) The drug discovery services segment will integrate multiple technological approaches to provide customers with early R&D services from target screening verification to preclinical candidate compound (PCC), which includes: focusing on antibody drug development, developing intelligent antibody discovery systems; constructing a multi – dimensional efficacy evaluation matrix, in-vitro biological platform and in-vivo/in-vitro pharmacological & efficacy platforms that cover multiple disease models and animal models; optimizing ADME and PK-PD service systems that meet FDA/EMA requirements, developing ultra-sensitive LC-MS/MS-based bioanalytical techniques, and constructing cross-species PDPK model prediction systems; conducting early toxicity prediction and screening, developing stem cell-based liver/kidney toxicity prediction models and an AI-driven toxicity warning platform.
- (4) The development of the international market is an important development strategy for the Company and a key support for maintaining sustained and rapid growth. The Company will promote internationalization through the following measures: Integrate the upstream and downstream chains to provide one-stop non-clinical services, divert early-stage R&D and screening projects to China for safety evaluation (GLP business), and use the rich experimental resources and efficient management in China to provide cost-effective services for overseas drug R&D enterprises; Strengthen overseas market promotion, formulate effective strategies, improve the capabilities of the sales team, deeply explore the needs of potential customers, and improve the overseas market sales system; strengthen the construction of the international business team, recruit and train professional talents with an international background, and improve cross-cultural communication and service capabilities; build an international brand image, win customer reputation through high-quality services, enhance brand reputation and international market visibility, and use the Hong Kong stock platform to expand overseas brand promotion.
- (5) Increase talent cultivation and introduction. In 2025, the Company will focus on strategic needs, strengthen staff building, and focus on introducing and cultivating domestic and abroad high-end and compound talents to reserve strength for future development. At the same time, it will optimize the performance appraisal system, strengthen the application of results, and stimulate employees' motivation; dynamically adjust the salary and welfare system to enhance the salary competitiveness of core positions and key talents, attracting and retaining outstanding talents. In addition, the Company will also promote the digital construction of human resources, strengthen the digital and intelligent transformation of various modules, use big data analysis to support talent strategy decision-making, and improve management efficiency.

## 2. *Drug Clinical Services*

Leveraging its existing non-clinical business, customer resources, and the in – depth understanding of drug safety by its professional technical team as well as the full knowledge of GLP and GCP, the Company will gradually strengthen the following aspects:

- (1) Brand building for early-stage clinical trials of innovative drugs. By leveraging the project resources of its non-clinical business, and giving full play to the experience advantages of the expert team, the Company will closely cooperate with more early-stage clinical bases, provide precise clinical development strategies and medical plan designs for early-stage clinical projects of innovative drugs, and through high – quality and efficient clinical operations, help R&D enterprises save R&D time and promote projects to enter confirmatory clinical trials quickly.
- (2) Broaden the scope of clinical testing services, increase the capabilities and qualifications of medical testing laboratories, and expand the scale of the clinical testing team to better support the development of the overall clinical business.
- (3) Strengthen the construction of the clinical operation team to ensure operation and delivery capabilities. Through efficient management and internal training system, improve the project management capabilities of the operation team, enhance project operation quality, and establish a guarantee mechanism for on-time delivery.
- (4) Improve international registration capabilities. To meet the overseas application needs of customers, the Company continues to enhance its dual-registration capabilities in China and the United States, helping more new drug R&D enterprises complete their product export plans.

### 3. *Experimental Model Research*

In order to promote innovation and development in the biopharmaceutical field, the Company will increase investment in innovation, especially in the construction and application of new experimental models and organoids. The Company will actively respond to national policy support and conduct innovative explorations in tumor research and new drug development using organoid technology. Through these investments and constructions, the Company can not only enhance its competitiveness in the biopharmaceutical field, but also provide more efficient and accurate experimental models for the industry, facilitating the rapid development of new drug R&D and clinical applications.

- (1) To ensure the stable supply of non-human primate experimental models, the Company will further promote the development of innovative technologies, continuously advance innovation in the experimental model business, and improve the regulated and standardized quality assurance system for experimental models. Firstly, the Company will optimize the population structure of non-human primate to increase productivity and ensure the stable supply of experimental models. Secondly, the Company will vigorously conduct the development of elderly non-human primate disease models, especially in fields such as obesity, diabetes, hyperlipidemia, atherosclerosis, nervous system diseases and ophthalmic-related diseases. Through strict genetic screening and environmental control, the innovative models that highly simulate the pathological characteristics of human diseases will be developed, providing strong technical support for disease mechanism research, drug screening and pre-clinical evaluation.
- (2) Building on the liver humanized mouse model to support liver disease drug development; maximizing the advantages of immunodeficient mouse models, the Company plans to launch more immune cell humanized mouse models in 2025; providing proprietary oncogenic mouse models to support drug safety evaluation.
- (3) The Company will also increase investment in the construction of the organoid platform, combine more clinical resources, further improve and optimize existing technologies, and promote the developed organoid platform to the market to serve more clinical research institutions. Meanwhile, the drug sensitivity platform will be expanded to cover more tumor organoids, benefiting more tumor patients.

## **CORPORATE GOVERNANCE AND OTHER INFORMATION**

### **Compliance with the Corporate Governance Code**

The Company has adopted the code provisions as set out in the Corporate Governance Code (the “**CG Code**”) as set out in Part 2 of Appendix C1 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) and has complied with the applicable code provisions during the six months ended 30 June 2025 and up to the date of this announcement.

The Board will examine and review, from time to time, the Company’s corporate governance practices and operations in order to meet the relevant provisions under the Listing Rules.

### **Compliance with Model Code for Securities Transactions by Directors**

The Company has adopted a code of conduct regarding Directors’ securities transactions on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) as set out in Appendix C3 to the Listing Rules. Specific enquiries have been made to all the Directors and they have confirmed that they have complied with the Model Code during the Reporting Period and up to the date of this announcement.

### **Interim dividend**

The Board does not recommend the payment of interim dividend for the six months ended 30 June 2025 to the Shareholders.

### **Use of Proceeds from the Global Offering**

The H shares of the Company (the “**H Shares**”) were listed on the Hong Kong Stock Exchange on 26 February 2021 and the over-allotment option described in the Prospectus was partially exercised on 19 March 2021 in respect of an aggregate of 40,800 H Shares, issued and allotted by the Company at HK\$151.00 per H Share on 24 March 2021. The Company obtained net proceeds in connection with the exercise of the global offering and the exercise of the over – allotment option amounted to approximately HK\$6,373.6 million (equivalent to approximately RMB5,285.2 million) (after deducting the underwriting commissions and other estimated expenses in connection with the exercise of the global offering and the over-allotment option) (the “**Net Proceeds**”).

Having considered (i) the reasons as stated in the announcement in the relation to proposed change in use of the Net Proceeds dated 28 April 2022, (ii) the reasons stated in the announcement in the relation to proposed change in use of the Net Proceeds dated 30 August 2023, and (iii) the reasons stated in the announcement in the relation to proposed change in use of the Net Proceeds dated 20 December 2024, in order to better utilize the financial resources of the Group and to capture favorable investment opportunities, the Board has reviewed the utilization plan of the Net Proceeds and resolved to re-allocate part of the Net Proceeds.

For the period from the Listing Date up to 30 June 2025, the Company has used RMB2,843.1 million for the following purposes.

Use of Proceeds	Approximate percentage of the total amount (%)	Original allocation of the Proceeds (RMB million)	New allocation of the proceeds (RMB million)	Amount of net proceeds utilized as at 30 June 2025 (RMB million)	Amount of net proceeds utilised during the Reporting Period (RMB million)	Balance of the unutilized net proceeds After proposed re-allocation (RMB million)	Expected timeframe for utilizing the remaining unutilized net proceeds after proposed reallocation
<b>(A) Expand the capacity of our Suzhou facilities for nonclinical Studies</b>	<b>16.0</b>	<b>845.6</b>	<b>57.7</b>	<b>57.7</b>	<b>-</b>	<b>-</b>	
(i) Renovating our existing laboratory and research model facilities in Suzhou	7.9	417.5	16.0	16.0	-	-	
(ii) Constructing the infrastructure of our new facilities in Suzhou	1.7	89.8	36.7	36.7	-	-	
(iii) Procurement of cutting-edge equipment and laboratory technologies and investment in the research and development of novel, customized research models	5.5	290.7	5.0	5.0	-	-	
(iv) Upgrading our technical and scientific research capabilities with international background at our Suzhou facilities	0.9	47.6	-	-	-	-	
<b>(B) Strengthen our U.S. operations to cater to the rising customer demand for services provided by Biomere</b>	<b>10.0</b>	<b>528.5</b>	<b>751.7</b>	<b>325.2</b>	<b>30.3</b>	<b>426.5</b>	
(i) Upgrading our existing facilities and service team in northern California	7.6	401.7	401.7	175.5	22.1	226.2	By the end of 2028
(ii) Investing in business development efforts, expanding service teams and upgrading laboratory equipment for Biomere	2.4	126.8	350.0	149.7	8.2	200.3	By the end of 2028

Use of Proceeds	Approximate percentage of the total amount (%)	Original allocation of the Proceeds (RMB million)	New allocation of the proceeds (RMB million)	Amount of net proceeds utilized as at 30 June 2025 (RMB million)	Amount of net proceeds utilised during the Reporting Period (RMB million)	Balance of the unutilized net proceeds After proposed re-allocation (RMB million)	Expected timeframe for utilizing the remaining unutilized net proceeds after proposed reallocation
<b>(C) Further expand our facility network and service capabilities in China</b>	<b>39.0</b>	<b>2,061.3</b>	<b>1,264.3</b>	<b>256.6</b>	<b>23.2</b>	<b>1,007.7</b>	
(i) Building the Phase I of our new Guangzhou facilities with a focus on non-GLP and GLP-compliant non-clinical studies in Guangzhou	17.0	898.5	500.0	205.4	19.0	294.6	By the end of 2027
(ii) Building the Phase I of our new laboratories, research model breeding facilities and clinical operations in Chongqing	17.0	898.5	500.0	12.0	0.3	488.0	By the end of 2028
(iii) Enhancing our technical and scientific research capabilities at our Guangzhou and Chongqing facilities	2.6	137.4	137.4	39.2	3.9	98.2	By the end of 2028
(iv) Developing cutting-edge laboratory and research model technologies	2.4	126.9	126.9	–	–	126.9	By the end of 2028

Use of Proceeds	Approximate percentage of the total amount (%)	Original allocation of the Proceeds (RMB million)	New allocation of the proceeds (RMB million)	Amount of net proceeds utilized as at 30 June 2025 (RMB million)	Amount of net proceeds utilised during the Reporting Period (RMB million)	Balance of the unutilized net proceeds After proposed re-allocation (RMB million)	Expected timeframe for utilizing the remaining unutilized net proceeds after proposed reallocation
<b>(D) Broaden and deepen our integrated CRO service offerings with a particular focus on further expanding our clinical trial and related services</b>	<b>5.0</b>	<b>264.3</b>	<b>33.1</b>	<b>33.1</b>	<b>-</b>	<b>-</b>	
(i) Hiring approximately 220 experienced clinical trial operation professionals who hold at least a bachelor's degree and who have at least two years of work experience in clinical operations, medicine, quality control, statistical analysis and analysis of clinical samples, with a focus on early-stage clinical trial projects	0.6	31.7	8.4	8.4	-	-	
(ii) Investing in business development efforts for our growing clinical trial business	0.4	21.2	-	-	-	-	
(iii) Procuring new equipment, technologies, systems, databases and infrastructure for use in clinical trials, as well as in the related services such as bioanalytical services, to strengthen our service quality and customer experience	4.0	211.4	24.7	24.7	-	-	

Use of Proceeds	Approximate percentage of the total amount (%)	Original allocation of the Proceeds (RMB million)	New allocation of the proceeds (RMB million)	Amount of net proceeds utilized as at 30 June 2025 (RMB million)	Amount of net proceeds utilised during the Reporting Period (RMB million)	Balance of the unutilized net proceeds After proposed re-allocation (RMB million)	Expected timeframe for utilizing the remaining unutilized net proceeds after proposed reallocation
(E) Fund potential acquisitions of suitable (i) CROs focused on non-clinical studies, (ii) CROs focused on clinical trials, and/or (iii) research model production facilities in both China and overseas	20.0	1,057.0	2,649.9	1,895.7	-	754.2	By the end of 2028
(F) Working capital and general corporate purposes	10.0	528.5	528.5	274.8	42.4	253.7	

### Significant Investment Held

During the Reporting Period, the Group did not have any significant investments, acquisitions or disposals.

### Material Acquisition and Disposal of Subsidiaries, Associates and Joint Ventures

During the Reporting Period, the Group did not have any material acquisitions and disposals of subsidiaries, associates and joint ventures.

### Employee and Remuneration Policy

As at 30 June 2025, the Group had 2,551 employees, whose salaries and allowances were determined based on their performance, experience and the then prevailing market rates. We have also invested in continuing education and training programs, including internal and external training, for our management staff and other employees to upgrade their skills and knowledge. We also provide competitive salaries, project and stock incentive plans to our employees especially key employees.

During the Reporting Period, the total staff costs (including Director's emoluments) were approximately RMB294.6 million (for the same period in 2024: RMB284.3 million).

## **Future Plans for Material Investments**

The Group will continue to extensively identify potential strategic investment opportunities and seek to acquire potential high-quality targets that create synergies for the Group in relation to such aspects as product research and development, product portfolio, channel expansion or cost control.

## **Purchase, Sale or Redemption of Listed Securities**

On 28 March 2024, the seventh meeting of the fourth session of the Board of Directors of the Company was convened, at which the Board of Directors resolved and approved the repurchase of A Shares through centralised price bidding for an aggregate consideration of no more than RMB100,000,000. For details, please refer to the overseas regulatory announcement dated 28 March 2024. During the Reporting Period, the Company totally repurchased 613,720 A Shares at an aggregate consideration of RMB10,333,513 (excluding transaction fees).

During the Reporting Period, the Company did not repurchase any H shares.

Save as disclosed above, neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities (including sales of treasury shares (as defined in the Listing Rules)) during the Reporting Period.

## **Capital Expenditure and Commitments**

The Group's capital expenditures for the six months ended 30 June 2025 primarily related to purchase of property, plant and equipment in relation to the expansion and enhancement of our facilities. For the six months ended 30 June 2025, the Group incurred RMB93.4 million in relation to capital expenditures as compared to RMB106.1 million for the same period in 2024.

## **Charges on Group Assets**

As at 30 June 2025, the Group did not have any material charges over its assets.

## **Contingent Liabilities**

The Group had no material contingent liabilities as of 30 June 2025.

## **Event after the end of the Reporting Period**

There are no material subsequent events from 30 June 2025 to the date of this announcement.

## **Audit Committee**

The audit committee of the Board (the “**Audit Committee**”) has three members comprising all independent non-executive Directors, being Mr. Yang Changyun (chairman), Mr. Yang Fuquan and Mr. Zhang Fan, with terms of reference in compliance with Rule 3.21 of the Listing Rules.

The Audit Committee has considered and reviewed the accounting principles and practices adopted by the Group and has discussed matters in relation to internal controls, risk management and financial reporting with the management, including the review of the unaudited condensed consolidated interim financial results of the Group for the six months ended 30 June 2025. The Audit Committee considers that the interim financial results for the six months ended 30 June 2025 are in compliance with the relevant accounting standards, rules and regulations and appropriate disclosures have been duly made.

## **Publication of Interim Results Announcement and Interim Report**

This announcement is published on the websites of the Hong Kong Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.joinnlabs.com](http://www.joinnlabs.com)).

Printed copy of the interim report for the Reporting Period containing all the information required by the Listing Rules will be despatched to the Shareholders (if necessary) and published on the websites of the Hong Kong Stock Exchange and the Company in due course.

By order of the Board  
**JOINN Laboratories (China) Co., Ltd.**  
**Feng Yuxia**  
*Chairperson*

Hong Kong, 26 August 2025

*As at the date of this announcement, the Board comprises Ms. Feng Yuxia as the Chairperson and executive Director, Mr. Gao Dapeng, Ms. Sun Yunxia, Ms. Luo Xi and Mr. Gu Jingliang as executive Directors, and Mr. Zhang Fan, Mr. Yang Fuquan, Mr. Yang Changyun and Mr. Ying Fangtian as independent non-executive Directors.*