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美团

Meituan

(A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability)
Stock Codes: 3690 (HKD counter) and 83690 (RMB counter)

ANNOUNCEMENT OF THE RESULTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2025

The Board of Directors (the “**Board**”) of Meituan 美团 (the “**Company**”) is pleased to announce the unaudited consolidated results of the Company for the three and six months ended June 30, 2025.

In this announcement, “we”, “us”, or “our” refers to the Company.

HIGHLIGHTS

Financial Summary

	Unaudited Three Months Ended				
	June 30, 2025		June 30, 2024		Year-over- year change
	Amount	As a	Amount	As a	
		percentage of revenues		percentage of revenues	
	(RMB in thousands, except for percentages)				
Revenues	91,840,480	100.0%	82,251,077	100.0%	11.7%
Operating profit	226,350	0.2%	11,256,889	13.7%	(98.0%)
Profit for the period	365,296	0.4%	11,352,338	13.8%	(96.8%)
Non-IFRS Accounting Standards measures ¹ :					
Adjusted EBITDA	2,781,961	3.0%	14,997,268	18.2%	(81.5%)
Adjusted net profit	1,493,035	1.6%	13,606,256	16.5%	(89.0%)

¹ See the section entitled “Reconciliation of Non-IFRS Accounting Standards Measures to the Nearest IFRS Accounting Standards Measures” for more information about the non-IFRS Accounting Standards measures.

	Unaudited Six Months Ended				
	June 30, 2025		June 30, 2024		
	Amount	As a percentage of revenues	Amount	As a percentage of revenues	Year-over- year change
	(RMB in thousands, except for percentages)				
Revenues	178,397,606	100.0%	155,526,961	100.0%	14.7%
Operating profit	10,792,460	6.0%	16,466,281	10.6%	(34.5%)
Profit for the period	10,422,176	5.8%	16,721,317	10.8%	(37.7%)
Non-IFRS Accounting Standards					
measures:					
Adjusted EBITDA	15,083,647	8.5%	23,067,611	14.8%	(34.6%)
Adjusted net profit	12,441,539	7.0%	21,094,650	13.6%	(41.0%)

Financial Information by Segment

Unaudited Three Months Ended June 30, 2025

	Core local commerce	New initiatives	Unallocated items ²	Total
	<i>(RMB in thousands)</i>			
Revenues:				
Delivery services	23,655,555	–	–	23,655,555
Commission	24,950,978	1,520,537	–	26,471,515
Online marketing services	13,547,279	102,478	–	13,649,757
Other services and sales (including interest revenue)	3,193,471	24,870,182	–	28,063,653
Total revenues	65,347,283	26,493,197	–	91,840,480
Cost of revenues, operating expenses and unallocated items	(61,626,153)	(28,374,515)	(1,613,462)	(91,614,130)
Operating profit/(loss)	3,721,130	(1,881,318)	(1,613,462)	226,350

Unaudited Three Months Ended June 30, 2024

	Core local commerce	New initiatives	Unallocated items	Total
	<i>(RMB in thousands)</i>			
Revenues:				
Delivery services	23,021,272	–	–	23,021,272
Commission	22,108,369	716,909	–	22,825,278
Online marketing services	12,262,733	97,115	–	12,359,848
Other services and sales (including interest revenue)	3,289,484	20,755,195	–	24,044,679
Total revenues	60,681,858	21,569,219	–	82,251,077
Cost of revenues, operating expenses and unallocated items	(45,448,273)	(22,883,578)	(2,662,337)	(70,994,188)
Operating profit/(loss)	15,233,585	(1,314,359)	(2,662,337)	11,256,889

² Unallocated items mainly include (i) share-based compensation expenses, (ii) amortisation of intangible assets resulting from acquisitions, (iii) fair value changes of other financial investments at fair value through profit or loss, (iv) certain items in other gains/(losses), net, and (v) certain corporate administrative expenses and other items. They are not allocated to individual segments.

	Year-over-year change			Total
	Core local commerce	New initiatives	Unallocated items	
	<i>(Percentages %)</i>			
Revenues:				
Delivery services	2.8	NA	NA	2.8
Commission	12.9	112.1	NA	16.0
Online marketing services	10.5	5.5	NA	10.4
Other services and sales (including interest revenue)	(2.9)	19.8	NA	16.7
Total revenues	7.7	22.8	NA	11.7
Cost of revenues, operating expenses and unallocated items	35.6	24.0	(39.4)	29.0
Operating profit/(loss)	(75.6)	43.1	(39.4)	(98.0)

	Unaudited Six Months Ended June 30, 2025			Total
	Core local commerce	New initiatives	Unallocated items	
	<i>(RMB in thousands)</i>			
Revenues:				
Delivery services	49,378,238	–	–	49,378,238
Commission	49,002,398	2,676,121	–	51,678,519
Online marketing services	25,409,752	187,026	–	25,596,778
Other services and sales (including interest revenue)	5,881,609	45,862,462	–	51,744,071
Total revenues	129,671,997	48,725,609	–	178,397,606
Cost of revenues, operating expenses and unallocated items	(112,459,387)	(52,880,194)	(2,265,565)	(167,605,146)
Operating profit/(loss)	<u>17,212,610</u>	<u>(4,154,585)</u>	<u>(2,265,565)</u>	<u>10,792,460</u>

Unaudited
Six Months Ended June 30, 2024

	Core local commerce	New initiatives	Unallocated items	Total
	<i>(RMB in thousands)</i>			
Revenues:				
Delivery services	44,086,329	–	–	44,086,329
Commission	42,142,408	1,340,143	–	43,482,551
Online marketing services	22,570,149	180,597	–	22,750,746
Other services and sales (including interest revenue)	6,508,679	38,698,656	–	45,207,335
Total revenues	115,307,565	40,219,396	–	155,526,961
Cost of revenues, operating expenses and unallocated items	(90,375,133)	(44,290,654)	(4,394,893)	(139,060,680)
Operating profit/(loss)	<u>24,932,432</u>	<u>(4,071,258)</u>	<u>(4,394,893)</u>	<u>16,466,281</u>

	Year-over-year change			
	Core local commerce	New initiatives	Unallocated items	Total
	<i>(Percentages %)</i>			
Revenues:				
Delivery services	12.0	NA	NA	12.0
Commission	16.3	99.7	NA	18.8
Online marketing services	12.6	3.6	NA	12.5
Other services and sales (including interest revenue)	(9.6)	18.5	NA	14.5
Total revenues	12.5	21.1	NA	14.7
Cost of revenues, operating expenses and unallocated items	24.4	19.4	(48.5)	20.5
Operating profit/(loss)	(31.0)	2.0	(48.5)	(34.5)

BUSINESS REVIEW

Company Financial Highlights

During the second quarter, our revenues increased by 11.7% to RMB91.8 billion from RMB82.3 billion for the same period of 2024. Due to the intensified competition in food delivery sector, the operating profit of our Core local commerce segment significantly declined to RMB3.7 billion for the second quarter of 2025 on a year-over-year basis. Meanwhile, the operating loss for our New initiatives segment expanded to RMB1.9 billion due to overseas expansion on a year-over-year basis. As a result, our adjusted EBITDA and adjusted net profit for this period declined to RMB2.8 billion and RMB1.5 billion, respectively. The net operating cash inflow was RMB4.8 billion for the second quarter of 2025. We held cash and cash equivalents of RMB101.7 billion and short-term treasury investments of RMB69.4 billion as of June 30, 2025.

Company Business Highlights

Core Local Commerce

For the second quarter of 2025, our segment revenue increased by 7.7% year over year to RMB65.3 billion. Due to the irrational competition which started this quarter, operating profit decreased by 75.6% year over year to RMB3.7 billion, and operating margin decreased by 19.4 percentage points year over year to 5.7%.

Despite intensifying competition, our on-demand delivery business solidified market position in the second quarter. We remained committed to cultivating a healthy ecosystem while delivering superior service quality and consumer experience. During the second quarter, our food delivery business expanded its new user base, and our user stickiness and transaction frequency of core users were further improved. We continued to offer value-for-money products across all price bands, and deepened penetration in high-value consumption scenarios. We collaborated with restaurant merchants on supply-side innovations to elevate industry quality standards. We empowered hundreds of restaurant chains to launch Branded Satellite Stores (“品牌衛星店”) with enhanced efficiency. We also upgraded the supply and service quality of Pin Hao Fan (“拼好飯”) and Shen Qiang Shou (“神搶手”) to meet consumer demand for value-for-money meals across different price bands. Pin Hao Fan now supports revenue growth for both small- and medium-sized merchants and chain brands. Our centralized kitchen initiative, Raccoon Kitchen (“浣熊食堂”), continued to expand in scale, setting food safety standards for the industry. It offers full traceability and end-to-end food safety infrastructure support for restaurant merchants. Additionally, we continued to promote our Bright Kitchen (“明廚亮灶”) program, providing traffic support and hardware subsidies to the participating merchants. We also simplified marketing schemes to reduce merchants’ burdens, allowing them to focus on quality improvement.

We continued to enhance couriers’ welfare and protection mechanisms. Started from July 1st, we expanded occupational injury insurance coverage to all couriers in 17 provinces and cities. In April, we launched a pilot pension insurance subsidy program for couriers in Nantong and Quanzhou. Building on the success of these two pilot cities, we plan to gradually expand the program nationwide by the end of this year. We also implemented targeted support measures for couriers, including summer heat subsidies and supplies, and expanded our critical illness fund to cover more diseases and include children of part-time crowdsourced couriers. In collaboration with ecosystem partners, we have established Courier Homes (“騎手之家”) across various provinces and cities. These facilities provide complimentary services – encompassing emergency aid, rest zones, essential supplies, battery replacement, and charging amenities – to all couriers, with coverage extending to those affiliated with other platforms.

Meituan Instashopping (“美团閃購”) posted strong growth in both order volume and GTV in the second quarter, solidifying its market position amid rapid industry expansion. We accelerated user acquisition, converted more food delivery users, and boosted core users’ transaction frequency. Through supply and service upgrades, we enhanced user experiences and expanded consumption scenarios. Meituan InstaMart (“美团閃電倉”) supported local stores and retail brands in digital transformation to extend service reach and improve operational efficiency. By the end of June, we had set up over 50,000 Meituan InstaMarts nationwide. During this quarter, we elevated consumer shopping experience for chilled beer products, and expanded supplies of Chinese liquor and snacks. Through national subsidy and a suite of shopping protection measures, we significantly enhanced the 3C electronics shopping experience. Our service assurance program further improved consumer experience in on-demand retail, including service, fulfillment, and after-sales support. For instance, we partnered with home appliance brands to provide half-day delivery and installation services. During the June 18th Shopping Festival, we empowered nearly one million offline merchants to serve over 100 million consumers, extending online shopping festival benefits to offline retailers for the first time. Many high-value categories and Meituan InstaMart achieved standout growth.

Our in-store, hotel and travel business maintained strong growth in the second quarter. We proactively captured the emerging opportunities in services retail, including new categories, innovative supply models and lower-tier markets penetration. We continued to promote digital transformation and standardization on the merchant side. We provided merchants with integrated solutions covering chain store management, decision-making, marketing, customer acquisition, and organizational management, to help them improve efficiency and scale. We remain dedicated to empowering merchants in establishing their online presence and fortifying their digital brand identities. To illustrate, we help merchants enhance their store page displays with more sophisticated, precise, and diversified information; streamline their store management processes via more efficient systems; and capitalize on digital assets including user reviews, photos, videos, and various featured rankings and lists to amplify their brand image. In addition, we supported over one million independent artisans in digitizing their profile to boost sales and strengthen connections with consumers. Recently, we have introduced a suite of AI business assistants within the merchant interface, which are being progressively deployed to a broader range of services retail merchants. Our AI customer service specialist delivers round-the-clock instant responses, providing prompt and accurate replies while proactively following up on unresolved matters. The AI staffing specialist automates schedule generation based on employee availability and customer demand, with the capability to make real-time adjustments in response to temporary rescheduling requests or service cancellations. The AI operations specialist leverages real-time analytics to produce marketing materials, thereby enhancing operational efficiency. Drawing on Meituan’s data resources, the AI business manager conducts comprehensive business analysis incorporating store location, customer foot traffic, and competitive landscape, and delivers smart performance reports. Additionally, we have successfully launched Meituan Jibai (“美团既白”), China’s first AI tool specifically developed for hotel merchants. This tool enhances operational efficiency through data-driven functionalities such as intelligent pricing recommendations and dynamic inventory management.

Leveraging Meituan Membership (“美团會員”), we strengthened consumer mindshare in using Meituan to find stores and deals. In the second quarter, we added in-store benefits that cover in-store dining, beverages, leisure and entertainment, housekeeping, and laundry services, thereby improving user loyalty, transaction frequency, and cross-selling efficiency. We upgraded member benefits in hotel and travel to attract high-quality users, with high-tier members showing increased engagement in hotel and travel offerings and exploring more categories on our platform. We also deepened partnerships with high-star hotel brands and launched joint membership programs.

New Initiatives

For the second quarter of 2025, revenues from the New initiatives segment increased by 22.8% year over year to RMB26.5 billion. Operating loss for the segment increased by 43.1% year over year to RMB1.9 billion, and operating margin improved by 3.1 percentage points sequentially to negative 7.1%.

In the second quarter, we refined our grocery retail strategy while accelerating the overseas expansion of Keeta. In June, we launched a strategic transformation for Meituan Select (“美团优选”): we exited under-performing regions with sustained losses, while continuing to explore this “next-day delivery plus self-pickup” model and new community retail formats in core regions. Xiaoxiang Supermarket (“小象超市”) maintained strong growth with improved product quality and diversity. We also extended Xiaoxiang Supermarket’s operating hours in all first-tier cities to meet nighttime shopping demand. We plan to accelerate the expansion of Xiaoxiang Supermarket to gradually cover all first- and second-tier cities in China in future. Keeta achieved robust growth in both order volume and GTV during this quarter. In Hong Kong, we further consolidated our market position while continuously enhancing operational efficiency. In Saudi Arabia, Keeta expanded its presence to 20 cities by the end of July. Looking forward, we will continue to leverage our strengths in products, technology, and operations to deliver superior experiences to consumers worldwide.

Over the years, we have focused on long-term value creation. Guided by the “Retail + Technology” corporate strategy, we deepened our roots in the retail sector while driving industry growth through relentless innovations. We tried our best to elevate user experience, enhance supply, facilitate the industry digital transformation, and promote sustainable growth. Looking ahead, regardless of the external competitive environment, we will continue to protect consumer rights, empower merchants, enhance couriers’ welfare, and achieve mutual benefits for all stakeholders. We will also leverage technology to improve operations and unlock industry potential, remaining committed to fostering a sustainable and healthy industry ecosystem.

MANAGEMENT DISCUSSION AND ANALYSIS

The Second Quarter of 2025 Compared to the Second Quarter of 2024

The following table sets forth the comparative figures for the second quarter of 2025 and 2024:

	Unaudited Three Months Ended	
	June 30, 2025	June 30, 2024
	<i>(RMB in thousands)</i>	
Revenues	91,840,480	82,251,077
Including: Interest revenue	377,167	607,544
Cost of revenues	(61,426,477)	(48,361,233)
Gross profit	30,414,003	33,889,844
Selling and marketing expenses	(22,518,913)	(14,832,448)
Research and development expenses	(6,260,087)	(5,339,680)
General and administrative expenses	(2,678,950)	(2,694,931)
Net provisions for impairment losses on financial and contract assets	(19,219)	(276,431)
Fair value changes of other financial investments at fair value through profit or loss	481,537	(120,037)
Other gains, net	807,979	630,572
Operating profit	226,350	11,256,889
Finance income	508,307	344,494
Finance costs	(430,214)	(285,373)
Share of profits of investments accounted for using the equity method	89,223	341,204
Profit before income tax	393,666	11,657,214
Income tax expenses	(28,370)	(304,876)
Profit for the period	365,296	11,352,338
Non-IFRS Accounting Standards measures:		
Adjusted EBITDA	2,781,961	14,997,268
Adjusted net profit	1,493,035	13,606,256

Revenues

Our revenues increased by 11.7% to RMB91.8 billion for the second quarter of 2025 from RMB82.3 billion for the same period of 2024. We achieved revenue growth in both reportable segments.

The following table sets forth our revenues by segment and type for the second quarter of 2025 and 2024:

	Unaudited Three Months Ended June 30, 2025		
	Core local commerce	New initiatives	Total
	<i>(RMB in thousands)</i>		
Revenues			
Delivery services	23,655,555	–	23,655,555
Commission	24,950,978	1,520,537	26,471,515
Online marketing services	13,547,279	102,478	13,649,757
Other services and sales (including interest revenue)	3,193,471	24,870,182	28,063,653
Total	65,347,283	26,493,197	91,840,480
	Unaudited Three Months Ended June 30, 2024		
	Core local commerce	New initiatives	Total
	<i>(RMB in thousands)</i>		
Revenues			
Delivery services	23,021,272	–	23,021,272
Commission	22,108,369	716,909	22,825,278
Online marketing services	12,262,733	97,115	12,359,848
Other services and sales (including interest revenue)	3,289,484	20,755,195	24,044,679
Total	60,681,858	21,569,219	82,251,077

Our revenues from the Core local commerce segment increased by 7.7% to RMB65.3 billion for the second quarter of 2025 from RMB60.7 billion for the same period of 2024. The revenue growth in delivery services was much lower than the growth of Number of On-demand Delivery transactions, primarily because of the significantly increasing incentives deducted from delivery services revenue in response to the intensified competition. Our marketing campaigns accelerated new user conversion, while the membership program enhanced user stickiness, driving average purchase frequency of annual Transacting Users to a new high. The revenue growth in commission was mainly driven by the increased GTV. The revenue growth in online marketing services was mainly attributable to the increased number of online marketing Active Merchants.

Our revenues from the New initiatives segment increased by 22.8% to RMB26.5 billion for the second quarter of 2025 from RMB21.6 billion for the same period of 2024, mainly due to the revenue growth in our grocery retail businesses and the development of our overseas business.

Costs and Expenses

The following table sets forth a breakdown of our costs and expenses by function for the periods indicated:

Unaudited Three Months Ended				
June 30, 2025			June 30, 2024	
		As a		
		percentage		
Amount	of revenues		Amount	percentage of revenues
<i>(RMB in thousands, except for percentages)</i>				
Costs and Expenses:				
Cost of revenues	61,426,477	66.9%	48,361,233	58.8%
Selling and marketing expenses	22,518,913	24.5%	14,832,448	18.0%
Research and development expenses	6,260,087	6.8%	5,339,680	6.5%
General and administrative expenses	2,678,950	2.9%	2,694,931	3.3%

Cost of Revenues

Our cost of revenues increased by 27.0% to RMB61.4 billion for the second quarter of 2025 from RMB48.4 billion for the same period of 2024, and increased by 8.1 percentage points to 66.9% from 58.8% as a percentage of revenues on a year-over-year basis. The increase in amount was primarily due to the increased Number of On-demand Delivery transactions, higher courier incentives, expansion of our grocery retail businesses, and development of our overseas business. The increase in cost of revenues as a percentage of revenues was mainly due to the higher courier incentives to ensure stable on-demand delivery service amid the intensified competition, and the increased costs related to overseas business, partially offset by the improved operating efficiency of grocery retail businesses.

Selling and Marketing Expenses

Our selling and marketing expenses increased by 51.8% to RMB22.5 billion for the second quarter of 2025 from RMB14.8 billion for the same period of 2024, and increased by 6.5 percentage points to 24.5% from 18.0% as a percentage of revenues on a year-over-year basis. Both the increases in amount and as a percentage of revenues were primarily attributable to the increases in expenses related to promotion, advertising and user incentives as a result of business development and our evolving business strategies in response to the intensified competition in food delivery and on-demand retail businesses.

Research and Development Expenses

Our research and development expenses increased by 17.2% to RMB6.3 billion for the second quarter of 2025 from RMB5.3 billion for the same period of 2024, which was primarily attributable to the increased investments at corporate level for AI. The percentage of revenues for the second quarter of 2025 was 6.8%, remaining stable on a year-over-year basis.

General and Administrative Expenses

Our general and administrative expenses was RMB2.7 billion for the second quarter of 2025, and the percentage of revenues was 2.9%, both of which remained stable on a year-over-year basis.

Net Provisions for Impairment Losses on Financial and Contract Assets

Our net provisions for impairment losses on financial and contract assets decreased to RMB19.2 million for the second quarter of 2025 from RMB276.4 million for the same period of 2024, which reflected the changes in expected credit losses for financial assets.

Fair Value Changes of Other Financial Investments at Fair Value Through Profit or Loss

Our fair value changes of other financial investments at fair value through profit or loss changed to a gain of RMB481.5 million for the second quarter of 2025 from a loss of RMB120.0 million for the same period of 2024, which was driven by the fluctuation in the fair value of our investment portfolios.

Other Gains, Net

Our other gains, net for the second quarter of 2025 was RMB808.0 million, compared to RMB630.6 million for the same period of 2024. The change was primarily due to the shift in foreign exchange from a loss to a gain, partially offset by the decreased fair value changes and gains from treasury investments.

Operating Profit

As a result of the foregoing, our operating profit and operating margin for the second quarter of 2025 were RMB226.4 million and 0.2% respectively, compared to operating profit of RMB11.3 billion and operating margin of 13.7% for the same period of 2024.

Operating profit/(loss) and operating margin by segment are set forth in the table below:

	Unaudited Three Months Ended			
	June 30, 2025		June 30, 2024	
	As a		As a	
	Amount	percentage of revenues	Amount	percentage of revenues
	<i>(RMB in thousands, except for percentages)</i>			
Core local commerce	3,721,130	5.7%	15,233,585	25.1%
New initiatives	(1,881,318)	(7.1%)	(1,314,359)	(6.1%)
Unallocated items	(1,613,462)	NA	(2,662,337)	NA
Including: Share-based compensation expenses	(1,387,416)	NA	(2,069,327)	NA
Total operating profit	<u>226,350</u>	0.2%	<u>11,256,889</u>	13.7%

Our operating profit from the Core local commerce segment decreased to RMB3.7 billion for the second quarter of 2025 from RMB15.2 billion for the same period of 2024 and the operating margin for this segment decreased by 19.4 percentage points to 5.7% from 25.1% on a year-over-year basis. The decreases in operating profit and operating margin were mainly due to the decreased gross profit margin as well as the increased Transacting User incentives and promotion and advertising expenses as a result of our evolving business strategies to enhance user stickiness and fortify market position amid the intensified competition.

Our operating loss from the New initiatives segment increased to RMB1.9 billion for the second quarter of 2025 from RMB1.3 billion for the same period of 2024, and the operating margin for this segment decreased by 1.0 percentage points to negative 7.1% from negative 6.1% on a year-over-year basis. The increases in both operating loss and operating loss ratio were mainly due to the increased costs related to overseas business.

Our operating loss from the unallocated items decreased to RMB1.6 billion for the second quarter of 2025 from RMB2.7 billion for the same period of 2024, which was primarily attributable to the decrease in share-based compensation expenses, the foreign exchange gains/(losses) and the fair value of our investment portfolios shifting from losses to gains, partially offset by the decrease in fair value changes and gains from treasury investments and more investments at corporate level for AI and others.

Share of Profits of Investments Accounted for Using the Equity Method

Our share of profits of investments accounted for using the equity method decreased to RMB89.2 million for the second quarter of 2025 from RMB341.2 million for the same period of 2024, as a result of the fluctuation in financial results of our investees.

Income Tax Expenses

Our income tax expenses decreased to RMB28.4 million for the second quarter of 2025 from RMB304.9 million for the same period of 2024, which was primarily attributable to the profit fluctuations from some of our entities.

Profit for the Period

As a result of the foregoing, we recorded a profit of RMB365.3 million for the second quarter of 2025, compared to a profit of RMB11.4 billion for the same period of 2024.

The Second Quarter of 2025 Compared to the First Quarter of 2025

The following table sets forth the comparative figures for the second quarter of 2025 and the first quarter of 2025:

	Unaudited Three Months Ended	
	June 30, 2025	March 31, 2025
	<i>(RMB in thousands)</i>	
Revenues	91,840,480	86,557,126
Including: Interest revenue	377,167	371,518
Cost of revenues	(61,426,477)	(54,143,437)
Gross profit	30,414,003	32,413,689
Selling and marketing expenses	(22,518,913)	(15,550,016)
Research and development expenses	(6,260,087)	(5,772,030)
General and administrative expenses	(2,678,950)	(2,627,017)
Net provisions for impairment losses on financial and contract assets	(19,219)	(121,474)
Fair value changes of other financial investments at fair value through profit or loss	481,537	804,820
Other gains, net	807,979	1,418,138
Operating profit	226,350	10,566,110
Finance income	508,307	491,358
Finance costs	(430,214)	(475,120)
Share of profits of investments accounted for using the equity method	89,223	18,453
Profit before income tax	393,666	10,600,801
Income tax expenses	(28,370)	(543,921)
Profit for the period	365,296	10,056,880
Non-IFRS Accounting Standards measures:		
Adjusted EBITDA	2,781,961	12,301,686
Adjusted net profit	1,493,035	10,948,504

Revenues

Our revenues increased by 6.1% to RMB91.8 billion for the second quarter of 2025 from RMB86.6 billion for the first quarter of 2025.

The following table sets forth our revenues by segment and type for the second quarter of 2025 and the first quarter of 2025:

Unaudited Three Months Ended June 30, 2025			
	Core local commerce	New initiatives	Total
	<i>(RMB in thousands)</i>		
Revenues			
Delivery services	23,655,555	–	23,655,555
Commission	24,950,978	1,520,537	26,471,515
Online marketing services	13,547,279	102,478	13,649,757
Other services and sales (including interest revenue)	3,193,471	24,870,182	28,063,653
Total	65,347,283	26,493,197	91,840,480
Unaudited Three Months Ended March 31, 2025			
	Core local commerce	New initiatives	Total
	<i>(RMB in thousands)</i>		
Revenues			
Delivery services	25,722,683	–	25,722,683
Commission	24,051,420	1,155,584	25,207,004
Online marketing services	11,862,473	84,548	11,947,021
Other services and sales (including interest revenue)	2,688,138	20,992,280	23,680,418
Total	64,324,714	22,232,412	86,557,126

Our revenues from the Core local commerce segment increased by 1.6% to RMB65.3 billion for the second quarter of 2025 from RMB64.3 billion for the first quarter of 2025. The revenue growth was primarily attributable to the increased number of transactions for this segment but significantly offset by more incentives deducted from revenues in response to the intensified competition. Our marketing campaigns accelerated new user conversion, while the membership program enhanced user stickiness, driving average purchase frequency of annual Transacting Users to a new high. Additionally, the membership program drove more cross-selling.

Our revenues from the New initiatives segment increased by 19.2% to RMB26.5 billion for the second quarter of 2025 from RMB22.2 billion for the first quarter of 2025, mainly due to the revenue growth in our grocery retail businesses and our overseas business, as well as the seasonality of our certain new initiatives.

Costs and Expenses

The following table sets forth a breakdown of our costs and expenses by function for the periods indicated:

Unaudited Three Months Ended			
June 30, 2025		March 31, 2025	
As a percentage of revenues		As a percentage of revenues	
Amount	Amount	Amount	Amount
<i>(RMB in thousands, except for percentages)</i>			

Costs and Expenses:

Cost of revenues	61,426,477	66.9%	54,143,437	62.6%
Selling and marketing expenses	22,518,913	24.5%	15,550,016	18.0%
Research and development expenses	6,260,087	6.8%	5,772,030	6.7%
General and administrative expenses	2,678,950	2.9%	2,627,017	3.0%

Cost of Revenues

Our cost of revenues increased by 13.5% to RMB61.4 billion for the second quarter of 2025 from RMB54.1 billion for the first quarter of 2025, and increased by 4.3 percentage points to 66.9% from 62.6% as a percentage of revenues on a quarter-over-quarter basis. The increase in amount was primarily due to the increased courier incentives to ensure stable on-demand delivery service amid the intensified competition and the expansion of our grocery retail businesses. The increase in cost of revenues as a percentage of revenues was mainly due to more incentives deducted from revenues and partially offset by the improved operating efficiency of grocery retail businesses.

Selling and Marketing Expenses

Our selling and marketing expenses increased by 44.8% to RMB22.5 billion for the second quarter of 2025 from RMB15.6 billion for the first quarter of 2025, and increased by 6.5 percentage points to 24.5% from 18.0% as a percentage of revenues on a quarter-over-quarter basis. Both the increases in amount and as a percentage of revenues were primarily attributable to the increases in expenses related to promotion, advertising and user incentives as a result of business development and our evolving business strategies in response to the intensified competition in food delivery and on-demand retail businesses.

Research and Development Expenses

Our research and development expenses increased by 8.5% to RMB6.3 billion for the second quarter of 2025 from RMB5.8 billion for the first quarter of 2025, which was primarily attributable to the increased investments at corporate level for AI and the increased employee benefits expenses. The percentage of revenues was 6.8% for the second quarter of 2025, remaining stable on a quarter-over-quarter basis.

General and Administrative Expenses

Our general and administrative expenses was RMB2.7 billion for the second quarter of 2025, and the percentage of revenues was 2.9%, both of which remained stable on a quarter-over-quarter basis.

Net Provisions for Impairment Losses on Financial and Contract Assets

Our net provisions for impairment losses on financial and contract assets decreased to RMB19.2 million for the second quarter of 2025 from RMB121.5 million for the first quarter of 2025, which reflected the changes in expected credit losses for financial assets.

Fair Value Changes of Other Financial Investments at Fair Value Through Profit or Loss

Our fair value changes of other financial investments at fair value through profit or loss was a gain of RMB481.5 million for the second quarter of 2025, compared to a gain of RMB804.8 million for the first quarter of 2025, which was driven by the fluctuation in the fair value of our investment portfolios.

Other Gains, Net

Our other gains, net for the second quarter of 2025 was RMB808.0 million, compared to RMB1.4 billion for the first quarter of 2025. The change was primarily due to the increase in the expenses related to business strategic realignment and upgrading, and the decreased fair value changes and gains from treasury investments.

Operating Profit

As a result of the foregoing, our operating profit and operating margin for the second quarter of 2025 declined to RMB226.4 million and 0.2% respectively, compared to operating profit of RMB10.6 billion and operating margin of 12.2% for the first quarter of 2025.

Operating profit/(loss) and operating margin by segment are set forth in the table below:

	Unaudited Three Months Ended			
	June 30, 2025		March 31, 2025	
	As a		As a	
	Amount	percentage of revenues	Amount	percentage of revenues
	<i>(RMB in thousands, except for percentages)</i>			
Core local commerce	3,721,130	5.7%	13,491,480	21.0%
New initiatives	(1,881,318)	(7.1%)	(2,273,267)	(10.2%)
Unallocated items	(1,613,462)	NA	(652,103)	NA
Including: Share-based compensation expenses	(1,387,416)	NA	(1,707,846)	NA
Total operating profit	<u>226,350</u>	0.2%	<u>10,566,110</u>	12.2%

Our operating profit from the Core local commerce segment decreased to RMB3.7 billion for the second quarter of 2025 from RMB13.5 billion for the first quarter of 2025. The operating margin for this segment decreased by 15.3 percentage points to 5.7% from 21.0% on a quarter-over-quarter basis. The decreases in operating profit and operating margin were mainly due to the decreased gross profit margin as well as higher Transacting User incentives and more promotion and advertising expenses resulting from our evolving business strategies to enhance user stickiness and fortify market position amid the intensified competition in food delivery and on-demand retail businesses.

Our operating loss from the New initiatives segment narrowed to RMB1.9 billion for the second quarter of 2025 from RMB2.3 billion for the first quarter of 2025, and the operating margin for this segment improved by 3.1 percentage points to negative 7.1% from negative 10.2% on a quarter-over-quarter basis. The improvements in both operating loss and operating margin were primarily attributable to our efforts in improving operating efficiency and marketing efficiency in our grocery retail businesses and certain new initiatives.

Our operating loss from the unallocated items increased to RMB1.6 billion for the second quarter of 2025 from RMB652.1 million for the first quarter of 2025, which was primarily attributable to the fluctuation in the fair value of our investment portfolios, the increase in the expenses related to business strategic realignment and upgrading and the increased investments at corporate level for AI and others.

Share of Profits of Investments Accounted for Using the Equity Method

Our share of profits of investments accounted for using the equity method increased to RMB89.2 million for the second quarter of 2025 from RMB18.5 million for the first quarter of 2025, as a result of the fluctuation in financial results of our investees.

Income Tax Expenses

Our income tax expenses decreased to RMB28.4 million for the second quarter of 2025 from RMB543.9 million for the first quarter of 2025, which was primarily attributable to the profit fluctuations from some of our entities.

Profit for the Period

As a result of the foregoing, we recorded a profit of RMB365.3 million for the second quarter of 2025, compared to a profit of RMB10.1 billion for the first quarter of 2025.

Reconciliation of Non-IFRS Accounting Standards Measures to the Nearest IFRS Accounting Standards Measures

To supplement our consolidated results which are prepared and presented in accordance with IFRS Accounting Standards, we also use adjusted EBITDA and adjusted net profit as additional financial measures, which are not required by, or presented in accordance with IFRS Accounting Standards. We believe that these non-IFRS Accounting Standards measures facilitate comparisons of operating performance from period to period and company to company by eliminating potential impacts of items that our management does not consider to be indicative of our operating performance such as certain non-cash or one-off items and certain investment transactions. The use of these non-IFRS Accounting Standards measures has limitations as an analytical tool, and one should not consider them in isolation from, or as a substitute for analysis of, our results of operations or financial conditions as reported under IFRS Accounting Standards. In addition, these non-IFRS Accounting Standards measures may be defined differently from similar terms used by other companies.

Adjusted EBITDA represents profit/(loss) for the period adjusted for (i) fair value changes of other financial investments at fair value through profit or loss, certain items in other gains/(losses), net, finance income, finance costs, share of profits/(losses) of investments accounted for using the equity method and income tax credits/(expenses); and (ii) certain non-cash or one-off items, consisting of share-based compensation expenses, amortisation of intangible assets, depreciation of property, plant and equipment, and certain impairment and expense reversal/(provision).

Adjusted net profit represents profit/(loss) for the period adjusted for (i) certain non-cash or one-off items, consisting of share-based compensation expenses, foreign exchange gains/(losses) from intercompany balances, amortisation of intangible assets resulting from acquisitions, and certain impairment and expense reversal/(provision); (ii) net gains/(losses) from certain investments; and (iii) related income tax effects.

The following tables set forth the reconciliations of our non-IFRS Accounting Standards measures for the three months ended June 30, 2025 and 2024, the three months ended March 31, 2025, and the six months ended June 30, 2025 and 2024 to the nearest measures prepared in accordance with IFRS Accounting Standards.

	Unaudited Three Months Ended		
	June 30, 2025	June 30, 2024	March 31, 2025
	<i>(RMB in thousands)</i>		
Profit for the period	365,296	11,352,338	10,056,880
Adjusted for:			
Share-based compensation expenses	1,387,416	2,069,327	1,707,846
Foreign exchange gains from intercompany balances	(464,206)	–	(265,904)
Net gains from investments ^{(Note (i))}	(355,455)	(62,507)	(777,438)
Impairment and expense provision	428,137	129,153	–
Amortisation of intangible assets resulting from acquisitions	51,504	42,841	45,187
Tax effects ^{(Note (ii))}	80,343	75,104	181,933
Adjusted net profit	1,493,035	13,606,256	10,948,504
Adjusted for:			
Income tax (credits)/expenses not adjusted for adjusted net profit	(51,973)	229,772	361,988
Share of profits of investments accounted for using the equity method not adjusted for adjusted net profit	(141,766)	(93,960)	(30,765)
Finance income	(508,307)	(344,494)	(491,358)
Finance costs	430,214	285,373	475,120
Certain items in other gains, net	(822,354)	(695,272)	(1,145,115)
Amortisation of software and others	15,721	18,392	14,047
Depreciation of property, plant and equipment	2,367,391	1,991,201	2,169,265
Adjusted EBITDA	2,781,961	14,997,268	12,301,686

Note (i) Mainly include fair value changes related to certain investments, gains or losses on disposal of investees or subsidiaries, dilution gains or losses, and certain share of profits or losses of investments accounted for using the equity method.

Note (ii) Tax effects primarily comprise tax effects relating to share-based compensation expenses, foreign exchange gains/(losses) from intercompany balances, net gains/(losses) from investments, impairment and expense reversal/(provision), and amortisation of intangible assets resulting from acquisitions.

Unaudited Six Months Ended	
June 30, 2025	June 30, 2024
<i>(RMB in thousands)</i>	
Profit for the period	16,721,317
Adjusted for:	
Share-based compensation expenses	3,920,339
Foreign exchange gains from intercompany balances	–
Net (gains)/losses from investments	296,815
Impairment and expense provision	129,153
Amortisation of intangible assets resulting from acquisitions	85,681
Tax effects	(58,655)
Adjusted net profit	21,094,650
Adjusted for:	
Income tax expenses not adjusted for adjusted net profit	476,033
Share of profits of investments accounted for using the equity method not adjusted for adjusted net profit	(237,336)
Finance income	(624,249)
Finance costs	607,236
Certain items in other gains, net	(2,100,231)
Amortisation of software and others	32,776
Depreciation of property, plant and equipment	3,818,732
Adjusted EBITDA	23,067,611

Liquidity and Capital Resources

Historically, our demand for cash was principally funded by capital contribution from Shareholders and financing through issuance and sale of equity and debt securities. We held cash and cash equivalents of RMB101.7 billion and short-term treasury investments of RMB69.4 billion as of June 30, 2025.

The following table sets forth our cash flows for the periods indicated:

	Unaudited Three Months Ended June 30, 2025	Unaudited Six Months Ended June 30, 2025
	<i>(RMB in thousands)</i>	
Net cash flows generated from operating activities	4,773,442	14,904,570
Net cash flows (used in)/generated from investing activities	(5,541,880)	29,209,440
Net cash flows used in financing activities	(12,323,701)	(12,830,170)
Net (decrease)/increase in cash and cash equivalents	(13,092,139)	31,283,840
Cash and cash equivalents at the beginning of the period	115,015,460	70,834,097
Exchange losses on cash and cash equivalents	(266,988)	(461,604)
Cash and cash equivalents at the end of the period	101,656,333	101,656,333

Net Cash Flows Generated from Operating Activities

Net cash flows generated from operating activities represents the cash generated from our operations minus the income tax paid. Cash generated from our operations primarily consisted of our profit before income tax, as adjusted by non-cash items and changes in working capital.

For the second quarter of 2025, net cash flows generated from operating activities was RMB4.8 billion, which was primarily attributable to our profit before income tax, as adjusted by (i) depreciation and amortisation, share-based compensation expenses and fair value changes and gains related to treasury investments and other investments, and (ii) the changes in working capital, which primarily consisted of increase in certain current liabilities driven by business development.

Net Cash Flows Used in Investing Activities

For the second quarter of 2025, net cash flows used in investing activities was RMB5.5 billion, which was mainly attributable to net cash flows used in purchase of treasury investments and property, plant and equipment.

Net Cash Flows Used in Financing Activities

For the second quarter of 2025, net cash flows used in financing activities was RMB12.3 billion, which was mainly attributable to the redemption of convertible bonds.

Gearing Ratio

As of June 30, 2025, our gearing ratio, calculated as total borrowings and notes payable divided by total equity attributable to equity holders of the Company, was approximately 24%.

FINANCIAL INFORMATION

INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT

		Unaudited Six Months Ended	
	Note	June 30, 2025	June 30, 2024
		(RMB in thousands)	
Revenues	3	178,397,606	155,526,961
Including: Interest revenue		748,685	1,095,116
Cost of revenues	4	(115,569,914)	(95,940,377)
Gross profit		62,827,692	59,586,584
Selling and marketing expenses	4	(38,068,929)	(28,720,750)
Research and development expenses	4	(12,032,117)	(10,339,833)
General and administrative expenses	4	(5,305,967)	(4,993,254)
Net provisions for impairment losses on financial and contract assets		(140,693)	(451,817)
Fair value changes of other financial investments at fair value through profit or loss		1,286,357	(637,153)
Other gains, net	5	2,226,117	2,022,504
Operating profit	3	10,792,460	16,466,281
Finance income		999,665	624,249
Finance costs		(905,334)	(607,236)
Share of profits of investments accounted for using the equity method		107,676	655,401
Profit before income tax		10,994,467	17,138,695
Income tax expenses	7	(572,291)	(417,378)
Profit for the period		10,422,176	16,721,317
Profit for the period attributable to:			
Equity holders of the Company		10,421,644	16,720,459
Non-controlling interests		532	858
		10,422,176	16,721,317
		RMB	RMB
Earnings per share for profit for the period attributable to the equity holders of the Company	6		
Basic earnings per share		1.72	2.70
Diluted earnings per share		1.61	2.58

INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited Six Months Ended	
	June 30, 2025	June 30, 2024
	(RMB in thousands)	
Profit for the period	10,422,176	16,721,317
Other comprehensive (loss)/income, net of tax:		
<i>Items that may be reclassified to profit or loss</i>		
Share of other comprehensive income/(loss) of investments accounted for using the equity method	1,016	(3,599)
Fair value changes of debt instruments at fair value through other comprehensive income	88,073	(48,551)
Net provisions/(reversal) for impairment losses on debt instruments at fair value through other comprehensive income	7,675	(74,843)
Net movement for net investment hedges	(466,094)	–
Currency translation differences	1,986,670	(3,193,369)
<i>Items that will not be reclassified to profit or loss</i>		
Share of other comprehensive loss of investments accounted for using the equity method	(38,085)	(30,694)
Fair value changes of other financial investments at fair value through other comprehensive income	(299,642)	(185,045)
Currency translation differences	(3,247,352)	3,955,336
Other comprehensive (loss)/income for the period	(1,967,739)	419,235
Total comprehensive income for the period	8,454,437	17,140,552
Total comprehensive income for the period attributable to:		
Equity holders of the Company	8,453,905	17,139,694
Non-controlling interests	532	858
	8,454,437	17,140,552

INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		Unaudited As of June 30, 2025	Audited As of December 31, 2024
Note			
		(RMB in thousands)	
ASSETS			
Non-current assets			
		34,026,066	30,238,782
		30,321,508	30,230,342
		2,142,333	1,925,046
		1,090,276	7,528,508
		20,133,691	17,776,330
		19,498,379	19,800,129
		2,696,395	3,732,341
		2,896,164	3,388,578
		112,804,812	114,620,056
Current assets			
		2,483,059	1,734,124
	8	3,141,262	2,653,046
		22,830,718	17,554,813
		69,361,319	97,409,161
		17,920,672	19,549,620
		101,656,333	70,834,097
		217,393,363	209,734,861
Total assets		330,198,175	324,354,917
EQUITY			
		409	404
		315,253,045	308,861,196
		(364,843)	—
		(2)	—
		(1,091,866)	3,603,145
		(129,440,829)	(139,801,785)
Equity attributable to equity holders of the Company		184,355,914	172,662,960
Non-controlling interests		(58,350)	(58,882)
Total equity		184,297,564	172,604,078

**INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(CONTINUED)**

		Unaudited As of June 30, 2025	Audited As of December 31, 2024
	Note		
		<i>(RMB in thousands)</i>	
LIABILITIES			
Non-current liabilities			
Deferred tax liabilities		1,495,433	1,480,825
Borrowings		1,657,023	1,175,045
Notes payable		26,835,731	38,009,069
Lease liabilities		3,325,762	3,134,776
Other non-current liabilities		108,275	15,484
		<u>33,422,224</u>	<u>43,815,199</u>
Current liabilities			
Trade payables	9	29,253,286	25,193,149
Payables to merchants		27,147,069	25,131,850
Advances from transacting users		9,869,468	11,147,206
Other payables and accruals		20,732,576	21,340,998
Borrowings		1,342	1,079
Notes payable		16,319,467	16,567,532
Deferred revenues		6,114,250	5,724,688
Lease liabilities		2,838,077	2,622,066
Income tax liabilities		202,852	207,072
		<u>112,478,387</u>	<u>107,935,640</u>
Total liabilities		<u><u>145,900,611</u></u>	<u><u>151,750,839</u></u>
Total equity and liabilities		<u><u>330,198,175</u></u>	<u><u>324,354,917</u></u>

INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited	
	Six Months Ended June 30,	
	2025	2024
	<i>(RMB in thousands)</i>	
Net cash flows generated from operating activities	14,904,570	25,038,337
Net cash flows generated from investing activities	29,209,440	28,571,875
Net cash flows used in financing activities	(12,830,170)	(32,413,691)
Net increase in cash and cash equivalents	31,283,840	21,196,521
Cash and cash equivalents at the beginning of the period	70,834,097	33,339,754
Exchange (losses)/gains on cash and cash equivalents	(461,604)	167,893
Cash and cash equivalents at the end of the period	101,656,333	54,704,168

NOTES TO THE FINANCIAL INFORMATION

1 General information, basis of preparation and presentation

The Company was incorporated in the Cayman Islands on September 25, 2015 as an exempted company with limited liability under the laws of the Cayman Islands. The registered office is at PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands. The Company's Class B shares have been listed on the Main Board of the Hong Kong Stock Exchange since September 20, 2018.

The Company is an investment holding company. The Company and its subsidiaries, together with structured entities, offer diversified daily goods and services in the broader retail by leveraging technology.

The interim condensed financial information of our Company has been prepared in accordance with Accounting Standard IAS 34 Interim Financial Reporting, issued by the International Accounting Standards Board and should be read in conjunction with the annual consolidated financial statement of the Company for the year ended December 31, 2024, which have been prepared in accordance with International Financial Reporting Standards, as set out in the 2024 annual report of our Company dated March 21, 2025 (the “**2024 Financial Statements**”). The interim condensed financial information is presented in Renminbi (“**RMB**”), unless otherwise stated.

2 Changes in accounting policies and disclosures

New amendment adopted by the Company

The Company has applied the following new amendment for the first time commencing January 1, 2025:

Amendments to IAS 21

Lack of Exchangeability

The adoption of the above new amendment did not have any significant financial impact on the interim condensed consolidated financial information.

3 Segment information

The segment information provided to our chief operating decision maker for the reportable segments for the relevant periods is as follows:

Unaudited Six Months Ended June 30, 2025				
	Core local commerce	New initiatives	Unallocated Items (Note (i))	Total
	<i>(RMB in thousands)</i>			
Revenues:				
Delivery services	49,378,238	–	–	49,378,238
Commission	49,002,398	2,676,121	–	51,678,519
Online marketing services	25,409,752	187,026	–	25,596,778
Other services and sales (including interest revenue)	5,881,609	45,862,462	–	51,744,071
Total revenues	129,671,997	48,725,609	–	178,397,606
Cost of revenues, operating expenses and unallocated items	(112,459,387)	(52,880,194)	(2,265,565)	(167,605,146)
Operating profit/(loss)	17,212,610	(4,154,585)	(2,265,565)	10,792,460
Unaudited Six Months Ended June 30, 2024				
	Core local commerce	New initiatives	Unallocated Items	Total
	<i>(RMB in thousands)</i>			
Revenues:				
Delivery services	44,086,329	–	–	44,086,329
Commission	42,142,408	1,340,143	–	43,482,551
Online marketing services	22,570,149	180,597	–	22,750,746
Other services and sales (including interest revenue)	6,508,679	38,698,656	–	45,207,335
Total revenues	115,307,565	40,219,396	–	155,526,961
Cost of revenues, operating expenses and unallocated items	(90,375,133)	(44,290,654)	(4,394,893)	(139,060,680)
Operating profit/(loss)	24,932,432	(4,071,258)	(4,394,893)	16,466,281

Note (i) Unallocated items mainly include (i) share-based compensation expenses, (ii) amortisation of intangible assets resulting from acquisitions, (iii) fair value changes of other financial investments at fair value through profit or loss, (iv) certain items in other gains/(losses), net and (v) certain corporate administrative expenses and other items. They are not allocated to individual segments.

4 Expenses by nature

	Unaudited	
	Six Months Ended June 30,	
	2025	2024
	<i>(RMB in thousands)</i>	
Logistics expenses	69,837,205	57,477,992
Transaction costs (Note (ii))	30,774,887	22,147,932
Promotion, advertising and user incentives	24,792,180	16,600,385
Employee benefits expenses	22,771,806	22,361,745
Outsourcing costs	6,656,215	6,885,191
Depreciation of property, plant and equipment	4,536,656	3,818,732
Amortisation of intangible assets	126,459	118,457
Auditor's remuneration		
– Audit and audit-related services	14,510	16,518
– Non-audit services	1,403	3,289

Note (ii) Transaction costs consist of cost of inventories sold and certain costs for services rendered.

5 Other gains, net

	Unaudited	
	Six Months Ended June 30,	
	2025	2024
	<i>(RMB in thousands)</i>	
Fair value changes and gains from treasury investments	1,121,380	2,147,663
Foreign exchange gains/(losses), net	833,190	(166,024)
Others	271,547	40,865
	2,226,117	2,022,504

6 Earnings per share

- (a) Basic earnings per share for the six months ended June 30, 2025 and 2024 were calculated by dividing the profit attributable to the Company's equity holders by the weighted average number of ordinary shares outstanding during the reporting period.

	Unaudited Six Months Ended June 30,	
	2025	2024
Profit for the period attributable to the equity holders of the Company (RMB'000)	10,421,644	16,720,459
Weighted average number of ordinary shares outstanding (thousands)	6,061,019	6,195,147
Basic earnings per share (RMB)	1.72	2.70

- (b) The Company has three categories of dilutive potential ordinary shares: share options, RSUs and convertible bonds. Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares (denominator) outstanding to assume conversion of all potential dilutive ordinary shares arising from share options and RSUs granted by the Company. As the inclusion of potential ordinary shares from the convertible bonds would be anti-dilutive, it is not included in the calculation of diluted earnings per share. In addition, profit for the period attributable to the equity holders of the Company (numerator) has been adjusted by all the dilutive effects.

	Unaudited Six Months Ended June 30,	
	2025	2024
Profit for the period attributable to the equity holders of the Company (RMB'000)	10,421,644	16,720,459
Dilutive effect arising from share options and RSUs granted by associates (RMB'000)	(514,771)	(573,182)
Profit for the period attributable to the equity holders of the Company used as the numerator in calculating diluted earnings per share (RMB'000)	9,906,873	16,147,277
Weighted average number of ordinary shares outstanding (thousands)	6,061,019	6,195,147
Adjustments for the dilutive impact of share options and RSUs (thousands)	93,559	62,590
Weighted average number of ordinary shares used as the denominator in calculating diluted earnings per share (thousands)	6,154,578	6,257,737
Diluted earnings per share (RMB)	1.61	2.58

7 Income tax expenses

The following table sets forth our income tax expenses for the periods indicated:

	Unaudited	
	Six Months Ended June 30,	
	2025	2024
	<i>(RMB in thousands)</i>	
Current income tax expenses	462,298	290,362
Deferred income tax expenses	109,993	127,016
	572,291	417,378

8 Trade receivables

Trade receivables represent amounts due from customers for services performed or goods sold in the ordinary course of business. Trade receivables are generally due for settlement within one year and therefore are all classified as current assets. The following table sets forth our trade receivables as of the dates indicated:

	Unaudited	Audited
	As of	As of
	June 30,	December 31,
	2025	2024
	<i>(RMB in thousands)</i>	
Trade receivables	3,579,900	3,170,119
Less: allowance for impairment	(438,638)	(517,073)
	3,141,262	2,653,046

We generally allow a credit period within 180 days to our customers. Aging analysis of trade receivables (net of allowance for impairment of trade receivables) based on recognition date is as follows:

	Unaudited As of June 30, 2025	Audited As of December 31, 2024
	<i>(RMB in thousands)</i>	
Trade receivables		
Within 3 months	2,775,177	2,274,723
3 to 6 months	260,297	306,678
6 months to 1 year	90,833	61,492
Over 1 year	14,955	10,153
	3,141,262	2,653,046

9 Trade payables

Trade payables represent liabilities for inventories sold and services provided to us prior to the end of reporting period which are unpaid. As of June 30, 2025 and December 31, 2024, the aging analysis of the trade payables based on invoice date is as follows:

	Unaudited As of June 30, 2025	Audited As of December 31, 2024
	<i>(RMB in thousands)</i>	
Trade payables		
Within 3 months	28,059,011	24,515,415
3 to 6 months	685,247	278,013
6 months to 1 year	210,491	133,986
Over 1 year	298,537	265,735
	29,253,286	25,193,149

10 Dividends

No dividends have been paid or declared by the Company during the six months ended June 30, 2025 and the year ended December 31, 2024.

OTHER INFORMATION

Purchase, Sale or Redemption of the Company's Listed Securities or Sale of Treasury Shares

During the six months ended June 30, 2025 and up to the date of this announcement, the Company repurchased a total of 3,018,700 Class B Shares (the “**Shares Repurchased**”) on the Stock Exchange at the aggregate consideration of HK\$391,791,941.21 before expenses. The repurchase was effected to benefit the Company and create value to its Shareholders. Particulars of the Shares Repurchased are as follows:

Month of Repurchase	No. of Shares Repurchased	Price Paid per Share		Aggregate Consideration (HK\$)
		Highest (HK\$)	Lowest (HK\$)	
May	3,018,700	132.40	122.60	391,791,941.21
Total	3,018,700			391,791,941.21

As of June 30, 2025, there were no treasury shares (as defined under the Listing Rules) held by the Company and there were 3,018,700 Class B Shares which are pending cancellation.

Save as disclosed above, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's securities listed on the Stock Exchange (including sale of treasury shares (as defined under the Listing Rules)) during the six months ended June 30, 2025 and up to the date of this announcement.

Audit Committee

The Audit Committee has reviewed the Company's unaudited interim condensed financial information for the three and six months ended June 30, 2025. It meets regularly with the management, the Auditor and the internal audit personnel to discuss the accounting principles and practices adopted by the Company and internal control and financial reporting matters.

Auditor's Procedures Performed on the Results Announcement

The Auditor has reviewed the Company's unaudited interim condensed financial information for the six months ended June 30, 2025 in accordance with International Standard on Review Engagements 2410 “Review of interim financial information performed by the independent auditor of the entity” issued by the International Auditing and Assurance Standards Board.

Events After the Reporting Period

There were no significant events that might affect the Company since June 30, 2025 and up to date of this announcement.

Compliance with the Corporate Governance Code

The Company is committed to maintaining and promoting stringent corporate governance standards. The principle of the Company's corporate governance is to promote effective internal control measures and to enhance the transparency and accountability of the Board to all Shareholders.

The Company has adopted the principles and code provisions of the CG Code as the basis of the Company's corporate governance practices.

Save for code provision C.2.1, the Company has complied with all the code provisions as set out in the CG Code where applicable during the six months ended June 30, 2025. Pursuant to code provision C.2.1 of the CG Code, companies listed on the Stock Exchange are expected to comply with, but may choose to deviate from the requirement that the responsibilities between the chairman and the chief executive officer should be segregated and should not be performed by the same individual. The Company does not have separate chairman and chief executive officer and Mr. Wang Xing currently performs these two roles. The Board believes that vesting the roles of both chairman and chief executive officer in the same person has the benefit of ensuring consistent leadership within the Company and enables more effective and efficient overall strategic planning for the Company. The Board considers that the balance of power and authority for the present arrangement will not be impaired and this structure will enable the Company to make and implement decisions promptly and effectively. The Board will continue to review and consider segregating the roles of chairman of the Board and the chief executive officer of the Company at an appropriate time by taking into account the circumstances of the Company as a whole.

Compliance with the Model Code for Securities Transactions by Directors

The Company has adopted the Model Code as its own code of conduct regarding Directors' securities transactions. Having made specific enquiries of all Directors, the Directors have respectively confirmed their compliance with the required standards as set out in the Model Code during the six months ended June 30, 2025.

Publication of the Interim Results and Interim Report

All the financial and other related information of the Company required by the Listing Rules will be published on the website of each of the Stock Exchange (www.hkexnews.hk) and the Company (about.meituan.com) in due course.

By Order of the Board
Meituan
Wang Xing
Chairman

Hong Kong, August 27, 2025

As at the date of this announcement, the Board comprises Mr. Wang Xing and Mr. Mu Rongjun as executive Directors; and Mr. Orr Gordon Robert Halyburton, Mr. Leng Xuesong, Dr. Shum Heung Yeung Harry and Ms. Yang Marjorie Mun Tak as independent non-executive Directors.

The Shareholders and potential investors should note that the information in this announcement is based on the management accounts of the Company which have not been audited or reviewed by the Auditor. This announcement contains forward-looking statements relating to the business outlook, estimates of financial performance, forecast business plans and growth strategies of the Company. These forward-looking statements are based on information currently available to the Company and are stated herein on the basis of the outlook at the time of this announcement. They are based on certain expectations, assumptions and premises, some of which are subjective or beyond our control. These forward-looking statements may prove to be incorrect and may not be realised in future. Underlying these forward-looking statements are a large number of risks and uncertainties. In light of the risks and uncertainties, the inclusion of forward-looking statements in this announcement should not be regarded as representations by the Board or the Company that the plans and objectives will be achieved, and investors should not place undue reliance on such statements.

DEFINITIONS

In this announcement, unless the context otherwise requires, the following expressions shall have the following meanings:

Term	Definition
“Articles” or “Articles of Association”	the ninth amended and restated articles of association of the Company adopted by special resolution passed on June 9, 2025
“Audit Committee”	the audit committee of the Board
“Auditor”	PricewaterhouseCoopers, the external auditor of the Company
“Board”	the Board of Directors
“CG Code”	the corporate governance code as set out in Appendix C1 to the Listing Rules
“Class A Shares”	Class A ordinary shares of the share capital of the Company with a par value of US\$0.00001 each, conferring weighted voting rights in the Company such that a holder of a Class A Share is entitled to ten votes per share on any resolution tabled at the Company’s general meeting, save for resolutions with respect to any Reserved Matters, in which case they shall be entitled to one vote per share
“Class B Shares”	Class B ordinary shares of the share capital of the Company with a par value of US\$0.00001 each, conferring a holder of a Class B Share one vote per share on any resolution tabled at the Company’s general meeting
“Companies Ordinance”	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Company”, “our Company”, “the Company”	Meituan (美团) (formerly known as Meituan Dianping (美团點評)), an exempted company with limited liability incorporated under the laws of the Cayman Islands on September 25, 2015, or Meituan (美团) and its subsidiaries and Consolidated Affiliated Entities, as the case may be
“Consolidated Affiliated Entities”	the entities we control through contractual arrangements
“Director(s)”	the director(s) of the Company
“HKD” or “HK\$”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the PRC

“IFRS Accounting Standards”	International Financial Reporting Standards, as issued from time to time by the International Accounting Standards Board
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules
“PRC”	the People’s Republic of China
“Reserved Matters”	those matters resolutions with respect to which each Share is entitled to one vote at general meetings of the Company pursuant to the Articles of Association, being (i) any amendment to the memorandum of association of the Company and Articles, including the variation of the rights attached to any class of shares, (ii) the appointment, election or removal of any independent non-executive Director, (iii) the appointment or removal of the Company’s auditors, and (iv) the voluntary liquidation or winding-up of the Company
“RMB” or “Renminbi”	Renminbi, the lawful currency of China
“Share(s)”	the Class A Shares and Class B Shares in the share capital of the Company, as the context so requires
“Shares Repurchased”	has the meaning ascribed to it in the section headed “Purchase, Sale or Redemption of the Company’s Listed Securities or Sale of Treasury Shares” in this announcement
“Shareholder(s)”	holder(s) of the Share(s)
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“subsidiary(ies)”	has the meaning ascribed to it in section 15 of the Companies Ordinance
“United States”, “U.S.” or “US”	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
“US\$”	U.S. dollar, the lawful currency of the United States
“%”	per cent

GLOSSARY

“Active Merchant”	a merchant that meets any of the following conditions in a given period: (i) completed at least one transaction on our platform, (ii) purchased any online marketing services from us, (iii) processed offline payment at least once through our integrated payment systems, or (iv) generated any order through our enterprise resource planning (ERP) systems
“Gross Transaction Volume” or “GTV”	the value of paid transactions of products and services on our platform by consumers, regardless of whether the consumers are subsequently refunded. This includes delivery charges and value-added tax (VAT), but excludes any payment-only transactions, such as QR code scan payments and point-of-sale (POS) payments
“Number of On-demand Delivery transactions”	include number of transactions from food delivery and Meituan Instashopping businesses
“Transacting User”	a user account that paid for transactions of products and services on our platform in a given period, regardless of whether the account is subsequently refunded
“transaction”	the number of transactions is generally recognised based on the number of payments made. (i) With respect to our in-store business, one transaction is recognised if a user purchases multiple vouchers with a single payment; (ii) with respect to our hotel-booking business, one transaction is recognised if a user books multiple room nights with a single payment; (iii) with respect to our attraction, movie, air and train ticketing businesses, one transaction is recognised if a user purchases multiple tickets with a single payment; (iv) with respect to our bike sharing and e-moped sharing businesses, if a user uses monthly pass, then one transaction is recognised only when the user purchases or claims the monthly pass, and subsequent rides are not recognised as transactions; if a user does not use monthly pass, then one transaction is recognised for every ride