Hangzhou SF Intra-city Industrial Co., Ltd.
杭州順豐同城實業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 9699)

ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED DECEMBER 31, 2025

The board of directors (the "**Board**") of Hangzhou SF Intra-city Industrial Co., Ltd. (the "**Company**") hereby announces the results of the Company and its subsidiaries (collectively, the "**Group**") for the year ended December 31, 2025 (the "**Reporting Period**"), together with the comparative figures for the year ended December 31, 2024. Unless otherwise defined, capitalised terms used herein shall have the same meanings as given to them in the prospectus dated November 30, 2021 issued by the Company (the "**Prospectus**").

In this announcement, "we", "us", and "our" refer to the Company and where the context otherwise requires, the Group.

FINANCIAL HIGHLIGHTS

- Our revenue increased from RMB15,746.1 million for the year ended December 31, 2024 to RMB22,898.6 million for the year ended December 31, 2025, representing an increase of 45.4%.
- We reported gross profit and gross profit margin of RMB1,444.5 million and 6.3%, respectively, in the year ended December 31, 2025, compared with gross profit of RMB1,071.5 million and gross profit margin of 6.8% in the year ended December 31, 2024.
- Our net profit and net profit margin attributable to owners of the Company for the year ended December 31, 2025 were RMB277.7 million and 1.2%, respectively, compared with net profit of RMB132.5 million and net profit margin of 0.8% for the year ended December 31, 2024. The net profit doubled year-on-year with a growth rate of 109.7%.
- Our adjusted net profit and adjusted net profit margin[1] for the year ended December 31, 2025 were RMB414.7 million and 1.8%, respectively, compared with an adjusted net profit of RMB145.9 million and an adjusted net profit margin of 0.9% for the year ended December 31, 2024. The adjusted net profit increased by 184.3% year-on-year.
- Our net cash generated from operating activities was RMB394.8 million for the year ended December 31, 2025, compared to a net cash generated from operating activities of RMB271.9 million for the year ended December 31, 2024, and our net cash generated from operating activities has continued to remain positive.
- The Board has resolved not to recommend the distribution of a final dividend for the year ended December 31, 2025 (2024: nil).

[1] See the section entitled "Non-IFRS Accounting Standards Measure: Adjusted Net profit" for more information about the adjusted net profit and adjusted net profit margin.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Notes	**Year ended December 31, 2025** *RMB'000*	2024 *RMB'000*
Revenue	*3*	**22,898,637**	15,746,083
Cost of revenue	*4*	**(21,454,108)**	(14,674,587)
Gross profit		**1,444,529**	1,071,496
Selling and marketing expenses	*4*	**(267,215)**	(234,234)
Research and development expenses	*4*	**(114,553)**	(108,110)
Administrative expenses	*4*	**(829,662)**	(636,625)
Other income		**4,703**	12,495
Other gains, net		**40,013**	15,379
Net impairment reversals/(losses) on the financial assets		**641**	(3,118)
Operating profit		**278,456**	117,283
Finance income		**16,609**	29,362
Finance costs		**(735)**	(783)
Finance income, net		**15,874**	28,579
Share of profit/(loss) of a joint venture accounted for using the equity method		**13,750**	(899)
Profit before income tax		**308,080**	144,963
Income tax expenses	*5*	**(30,362)**	(12,503)
Profit for the year		**277,718**	132,460
Profit attributable to			
– Owners of the Company		**277,718**	132,460

	Notes	Year ended December 31, **2025** *RMB'000*	2024 *RMB'000*
Earnings per share for profit attributable to owners of the Company (expressed in RMB per share)			
– Basis earnings per share (in RMB)	*6*	**0.31**	0.15
– Diluted earnings per share (in RMB)	*6*	**0.30**	0.15
Profit for the year		**277,718**	132,460
Other comprehensive income			
Items that may be reclassified to profit or loss			
Exchange differences on translation of foreign operations		**(10,701)**	7,249
Items that will not be reclassified to profit or loss			
Changes in the fair value of equity investments at fair value through other comprehensive income		**(9,433)**	(29,415)
Other comprehensive income for the year, net of tax		**(20,134)**	(22,166)
Total comprehensive income for the year		**257,584**	110,294
Total comprehensive income for the year attributable to:			
– Owners of the Company		**257,584**	110,294

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Notes	As at December 31, 2025 RMB'000	2024 RMB'000
ASSETS			
Non-current assets			
Property, plant and equipment		**38,786**	22,145
Intangible assets		**101,012**	122,600
Right-of-use assets		**28,702**	19,203
Investments accounted for using the equity method		**53,726**	27,476
Financial assets at fair value through other comprehensive income		**17,152**	26,585
Financial assets at fair value through profit or loss		**138,953**	30,000
Deferred income tax assets		**121,383**	149,912
Other non-current assets		**124**	163
Total non-current assets		**499,838**	398,084
Current assets			
Inventories		**7,563**	7,513
Trade receivables	*7*	**2,143,744**	1,660,432
Other receivables and prepayments		**166,680**	118,252
Financial assets at fair value through profit or loss		**1,504,322**	1,115,859
Cash and cash equivalents		**1,145,359**	1,369,593
Restricted cash		**3,557**	–
Total current assets		**4,971,225**	4,271,649
Total assets		**5,471,063**	4,669,733
EQUITY			
Equity attributable to owners of the Company			
Share capital		**917,376**	917,376
Share premium		**4,029,501**	4,021,702
Treasury shares		**(33,555)**	(33,555)
Shares held for employee incentive scheme		**(107,983)**	(46,406)
Other reserves		**919,849**	822,483
Accumulated losses		**(2,443,354)**	(2,721,072)
Total equity		**3,281,834**	2,960,528

	Notes	As at December 31, 2025 RMB'000	2024 RMB'000
LIABILITIES			
Non-current liabilities			
Lease liabilities		**16,011**	9,140
Total non-current liabilities		**16,011**	9,140
Current liabilities			
Trade payables	*8*	**1,380,290**	1,029,639
Other payables and accruals		**779,828**	571,577
Contract liabilities		**352**	88,342
Income tax payables		**1,086**	170
Lease liabilities		**11,662**	10,337
Total current liabilities		**2,173,218**	1,700,065
Total liabilities		**2,189,229**	1,709,205
Total equity and liabilities		**5,471,063**	4,669,733

NOTES TO THE FINANCIAL STATEMENTS

1 GENERAL INFORMATION

Hangzhou SF Intra-city Industrial Co., Ltd. (the "**Company**") was a joint stock company incorporated in the People's Republic of China (the "**PRC**") on June 21, 2019 with limited liability. The address of the Company's registered office and the principal place of business are respectively located at Room 1626, 16/F, Chenchuang Building, 198 Zhoushan East Road, Gongshu District, Hangzhou City, Zhejiang Province, PRC and Floor 21-22, Shunfeng Headquarters Building, No. 3076 Xinghai Road, Nanshan District, Shenzhen City, Guangdong Province, PRC.

The Company is an investment holding company. The Company and its subsidiaries (collectively, the "**Group**") are principally engaged in the intra-city on-demand delivery services in the PRC.

The ultimate holding company of the Company is Shenzhen Mingde Holding Development Co., Ltd. ("**Mingde Holding**"), which is incorporated in the PRC with limited liability. The intermediate holding company of the Company is S.F. Holding Co., Ltd. ("**SF Holding**"), which is incorporated in the PRC with limited liability, and the shares of SF Holding have been listed on Shenzhen Stock Exchange and the Stock Exchange of Hong Kong Limited. The parent company of the Company is Shenzhen S.F. Taisen Holding (Group) Co., Ltd. ("**SF Taisen**") and the ultimate controlling party of the Group is Mr. Wang Wei.

The Company completed its listing on the main board of the Stock Exchange of Hong Kong Limited. (the "**Listing**") on December 14, 2021.

The consolidated financial statements are presented in Renminbi ("**RMB**") and rounded to nearest thousand yuan, unless otherwise stated.

2 SUMMARY OF ACCOUNTING POLICIES

The accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards issued by International Accounting Standards Board ("**IFRS Accounting Standards**") and the disclosure requirements of the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss ("**FVPL**") and financial assets at fair value through other comprehensive income ("**FVOCI**"), which are carried at fair value.

2.2 New and amended standards adopted by the Group

The following standards and interpretations apply for the first time to financial reporting periods commencing on or after January 1, 2025:

Amendments to IAS 21	Lack of Exchangeability

The amendments listed above did not have any material impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

2.3 New standards and amended standards and interpretations not yet adopted by the Group

Certain new accounting standards and amendments to accounting standards have been published that are not mandatory for December 31, 2025 reporting periods and have not been early adopted by the Group. The Group's assessment of the impact of these new standards and amendments is set out below:

		Effective for annual periods beginning on or after
Amendments to IFRS 9 and IFRS 7	Amendments to the Classification and Measurement of Financial Instruments, Contracts Referencing Nature-dependent Electricity	January 1, 2026
Annual improvement to IFRS 10, IFRS 9, IFRS 1, IAS 7, IFRS 7	IFRS 10, Consolidated Financial Statements; IFRS 9, Financial Instruments; IFRS 1, First-time Adoption of International Financial Reporting Standards; IFRS 7, Financial Instruments: Disclosures and Guidance on implementing HKFRS 7 IAS 7, Statement of Cash Flows	January 1, 2026
IFRS 18	Presentation and Disclosure in Financial Statements	January 1, 2027
IFRS 19	Subsidiaries without Public Accountability: Disclosures	January 1, 2027
IAS 21	Translation to a Hyperinflationary Presentation Currency	January 1, 2027
Amendments to Illustrative Examples on IFRS 7, IFRS 18, IAS 1, IAS 8, IAS 36 and IAS 37	Disclosures about Uncertainties in the Financial Statements	January 1, 2027
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	To be determined

Except for new IFRS 18 mentioned below, the Group is commencing an assessment of the impact of these new or amended standards and interpretations, certain of which are relevant to the Group's operations. According to the preliminary assessment made by the Group, no material impact on the financial performance and position of the Group in the current or future reporting period and on foreseeable future transactions is expected when they become effective.

IFRS 18 "Presentation and Disclosure in Financial Statements"

IFRS 18 sets out requirements on presentation and disclosures in financial statements and it will replace IAS 1 Presentation of Financial Statements. The new standard introduces new requirements to present specified categories and defined subtotals in the consolidated statements of comprehensive income; provide disclosures on management-defined performance measures in the notes to the financial statements and improve aggregation and disaggregation of information to be disclosed in the financial statements. Minor amendments to IAS 7 Statement of Cash Flows are also made. IFRS 18 will be effective for annual periods beginning on or after January 1, 2027, with early application permitted. The Group does not plan to early adopt IFRS 18.

Management is currently assessing the detailed implications of applying the new standard on the Group's consolidated financial statements. Although the adoption of IFRS 18 will have no impact on the Group's net profit, the Group expects that grouping items of income and expenses in the consolidated statements of comprehensive income into the new categories will impact how operating profit is calculated and reported. From the high-level preliminary assessment performed, the potential impacts have been identified. Notably, items such as fair value changes on financial assets at FVPL, currently aggregated in the line item "Other gains, net" in operating profit, might need to be disaggregated and presented separately below operating profit.

3 SEGMENT INFORMATION AND REVENUE

The chief operating decision-maker ("CODM") identifies operating segments based on the internal organisation structure, management requirements and internal reporting system, and discloses segment information of reportable segments which is determined on the basis of operating segments. An operating segment is a component of the Group that satisfies all of the following conditions: (1) the component is able to earn revenues and incur expenses from its ordinary activities; (2) whose operating results are regularly reviewed by the Group's management to make decisions about resources to be allocated to the segment and to assess its performance, and (3) for which the information on financial position, operating results and cash flows is available to the Group. If two or more operating segments have similar economic characteristics and satisfy certain conditions, they are aggregated into one single operating segment. The CODM considers that the Group's operations are operated and managed as a single operating segment which is intra-city on-demand delivery service business under the requirements of IFRS 8 "Operating Segments" and therefore no segment information is presented.

(a) Revenue by business line and nature

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Intra-city on-demand delivery service[(i)]	**22,898,637**	15,746,083

(i) Revenue is recognised upon the delivery of the above service which is normally completed within one day.

(b) Unsatisfied performance obligations

For Intra-city on-demand delivery service, it is rendered normally in a single day and there is no unsatisfied performance obligation at the end of financial years.

(c) Geographical information

Since the Group's revenue and operating profit were substantially generated in the PRC and the Group's identifiable assets and liabilities were substantially located in the PRC, no geographical information is presented.

(d) Information about major customers

The major customers which individually contributed 10% or more of the Group's total revenue were as follows:

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Subsidiaries of SF Holding	**10,028,747**	6,735,562
Customer A	**3,661,593**	1,498,864

4 EXPENSES BY NATURE

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Labour outsourcing costs	**21,299,069**	14,564,682
Employee benefit expenses	**802,004**	662,436
Information service expenses	**114,779**	79,081
Costs of materials	**74,278**	71,063
Insurance expenses	**61,889**	1,020
Marketing and promotion expenses	**61,631**	76,797
Amortisation of intangible assets	**43,032**	42,220
Office and rental expenses	**38,222**	31,972
Other taxes and surcharges	**27,104**	7,922
Call center service expenses	**26,755**	28,990
Professional service expenses	**24,032**	14,786
Depreciation of right-of-use assets	**13,556**	13,804
Travelling expenses	**13,022**	12,943
Depreciation of property, plant and equipment	**10,421**	5,957
Transportation expenses	**4,638**	727
Auditor's remuneration		
– Audit and audit-related service	**2,303**	2,460
– Non-audit service	**516**	661
Others	**48,287**	36,035
	22,665,538	15,653,556

5 INCOME TAX EXPENSES

(a) Income tax expenses

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Mainland China corporate income tax		
Current income tax	**1,833**	1,568
Deferred income tax	**28,529**	10,935
Income tax expenses	**30,362**	12,503

Income tax expenses are recognised based on management's best knowledge of the income tax rates that would be applicable to the full financial year.

The Group's principal applicable taxes and tax rates are as follows:

(i) Mainland China corporate income tax ("CIT")

CIT was made on the taxable profit of the entities within the Group incorporated in the Mainland China and was calculated in accordance with the relevant tax rules and regulations of the Mainland China after considering the available tax refunds and allowances. The general CIT rate is 25% for the years ended December 31, 2025 and 2024.

The Company's subsidiary, Beijing Shunda Tongxing Technology Co., Ltd. was qualified as a "high and new technology enterprise" and, accordingly, was eligible for a preferential income tax rate of 15% for the years ended December 31, 2025 and 2024.

The Company's subsidiaries, Suzhou Fengpai Technology Co., Ltd., Tianjin Fengpai Technology Co., Ltd., Shenzhen SF Zhilian Technology Co., Ltd., Hangzhou Shunyu Technology Co., Ltd. and Ningbo Shunxiang Fengyi Commerce and Trade Service Co., Ltd. are subject to "small and thin profit enterprises" under the CIT Law, whose preferential income tax rate was 20% for the years ended December 31, 2025 and 2024.

(ii) Hong Kong profits tax

Hong Kong profits tax has been provided for at the rate of 16.5% on the estimated assessable profit for the years ended December 31, 2025 and 2024.

(iii) Corporate income tax in other jurisdictions

Income tax on profits arising from other jurisdictions, including the United Kingdom, Netherlands, Germany and Singapore, had been calculated on the estimated assessable profits for the year at the respective rates prevailing in the relevant jurisdictions, which were typically around 19% but could be higher in certain jurisdictions.

(b) Reconciliation of income tax expenses

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Profit before income tax	**308,080**	144,963
Tax calculated at applicable statutory tax rate of 25%	**77,020**	36,241
Different tax rates available to different jurisdictions	**(911)**	83
Preferential income tax rates applicable to subsidiaries	**(7,098)**	3,528
Tax effect of unrecognised tax losses and temporary differences	**124,112**	27,381
Expenses not deductible for tax purposes	**24,200**	1,834
Income not subject to tax purpose	**(6,647)**	(804)
Utilization of previously unrecognised tax temporary differences and tax losses	**(161,898)**	(15,839)
Super deduction of research and development expense	**(17,941)**	(14,106)
Recognition of tax losses and temporary differences not recognised in prior years	**(475)**	(25,815)
	30,362	12,503

6 EARNINGS PER SHARE

(a) Basic earnings per share for profit attributable to owners of the Company

Basic earnings per share is calculated by dividing the profit for the year attributable to ordinary shareholders by the weighted average number of outstanding shares in issue excluding the shares repurchased during the year ended December 31, 2025 and 2024.

	Year ended December 31,	
	2025	2024
Profit attributable to owners of the Company (RMB'000)	**277,718**	132,460
Weighted average number of shares in issue	**908,136,433**	911,698,325
Basic earnings per share (in RMB)	**0.31**	0.15

(b) Diluted earnings per share for profit attributable to owners of the Company

The H Share Incentive Scheme have potential dilutive effect on the EPS. Diluted EPS is calculated by adjusting the weighted average number of ordinary shares outstanding by the assumption of the conversion of all potential dilutive ordinary shares arising from H Share Incentive Scheme (collectively forming the denominator for computing the diluted EPS).

	Year ended December 31,	
	2025	2024
Profit attributable to owners of the Company (RMB'000)	**277,718**	132,460
Weighted average number of shares in issue	**908,136,433**	911,698,325
Adjustments for H Share Incentive Scheme	**12,412,691**	1,745,171
Weighted average number of ordinary shares for the calculation of diluted EPS	**920,549,124**	913,443,496
Diluted earnings per share (in RMB)	**0.30**	0.15

7 TRADE RECEIVABLES

	As at December 31,	
	2025	2024
	RMB'000	*RMB'000*
Trade receivables		
– related parties	**1,110,307**	955,568
– third parties	**1,038,576**	708,413
	2,148,883	1,663,981
Impairment loss allowance	**(5,139)**	(3,549)
	2,143,744	1,660,432

(a) The following is an aging analysis of trade receivables presented based on billing date:

	As at December 31,	
	2025	2024
	RMB'000	*RMB'000*
Within 30 days	**1,817,647**	1,421,149
30 to 180 days	**331,236**	242,832
	2,148,883	1,663,981

(b) Movements on the Group's impairment loss allowance of trade receivables are as follows:

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
At the beginning of the year	**(3,549)**	(2,802)
Reversal/(provision) of impairment allowance	**906**	(3,072)
Written off as uncollectible	**107**	2,325
Recovery of previously written-off bad debts	**(2,603)**	–
At the end of the year	**(5,139)**	(3,549)

(c) The majority of the Group's trade receivables were denominated in RMB.

8 TRADE PAYABLES

	As at December 31,	
	2025	2024
	RMB'000	*RMB'000*
Trade payables to third parties	**1,356,531**	1,009,595
Trade payables to related parties	**23,759**	20,044
	1,380,290	1,029,639

The aging analysis of the trade payables based on the recognition date are as follows:

	As at December 31,	
	2025	2024
	RMB'000	*RMB'000*
Within 3 months	**1,338,900**	984,253
3 months to 1 year	**32,559**	35,653
Over 1 year	**8,831**	9,733
	1,380,290	1,029,639

9 SHARE-BASED PAYMENTS

The Company adopted an employee incentive scheme (the "**Employee Incentive Scheme**") on April 19, 2023 and amended and renamed it as the "H Share Incentive Scheme" on May 28, 2025 (the "**H Share Incentive Scheme**"). The amendments were made to: (i) update the maximum number of H shares available for grant under the Employee Incentive Scheme in accordance with the latest share capital structure; (ii) introduce award shares (fundable by both existing and new H shares) as an additional incentive form, thereby diversifying and enhancing the flexibility of the equity incentive framework; (iii) optimize the incentive mechanism by increasing incentives for core participants, aiming to attract, motivate, and retain key individuals; and (iv) closely align the interests of the Company with those of its employees, service providers, shareholders, and investors.

To implement the employee incentive scheme, the Company has established a trust named the "**Employee Incentive Scheme Trust**" in 2023 to hold and administer the beneficial interests under the Employee Incentive Scheme, and a trust named the "**H Share Incentive Scheme Trust**" in 2025 to hold the award shares under the H Share Incentive Scheme (collectively, the "**Trusts**"), with an independent trustee appointed for each trust to hold and administer the relevant shares acquired by the Company. The Trusts purchase the H shares of the Company in the market using the Company's own funds, in accordance with the Trusts' agreements, the instructions of the Company and the relevant provisions of the H Share Incentive Scheme rules. Pursuant to the H Share Incentive Scheme, eligible participants are granted awards in the form of either trust benefit units, each corresponding to a specified number of the Company's shares, or H shares of the Company awarded directly, in each case for no cash consideration.

As the Trusts were set up for the H Share Incentive Scheme which is designed by the Company, and the Company can derive benefits from the contributions of the eligible persons who are awarded with the trust benefit units or H shares by the scheme, the Trusts are controlled by the Group in accordance with *IFRS 10 – Consolidated financial statements*. The consideration paid by the Company for purchasing the Company's shares through the Trusts from the market is presented as "Shares held for employee incentive scheme" and the amount is deducted from total equity.

During the year ended December 31, 2025, the H Share Incentive Scheme Trust has purchased 6,445,000 H shares of the Company with approximately RMB73,218,000 under the H Share Incentive Scheme.

(a) Employee Incentive Scheme

Movement in the number of awarded trust benefit units for the year ended December 31, 2025 is as follows:

	Number of awarded trust benefit units
At the beginning of the year	37,788,535
Vested during the year	(12,476,169)
Forfeited during the year	(2,258,743)
At the end of the year	23,053,623

The fair value of the granted trust benefit units was assessed based on the market price of the Company's shares at the grant date and the expected trustee administrative fee during the vesting period.

The vesting period of the Trust Benefit Units granted is as follows: 30% shall be vested on the first anniversary of the date of grant, 30% shall be vested on the second anniversary of the date of grant and 40% shall be vested on the third anniversary of the date of grant upon fulfilment of the assessment conditions including the Company's performance indicators, personal performance target and any other applicable vesting conditions as set out in the award letter.

The expenses arising from the Employee Incentive Scheme recognised for the year ended December 31, 2025 are RMB14,817,000.

(b) H Share Incentive Scheme

Movement in the number of awarded shares for the year ended December 31, 2025 is as follows:

	Number of awarded shares
At the beginning of the year	–
Granted during the year	26,943,671
At the end of the year	26,943,671

The shares granted vest in tranches from the grant date over a certain service period and may be subject to certain vesting conditions as stated in the award letter. Once the vesting conditions, including the Company's performance indicators, personal performance target, are met, the shares are considered duly and validly vested.

The fair value of the awarded shares was calculated based on the market price of the Company's shares at the respective grant date, which was to be expensed over the vesting period.

The expenses arising from the H Share Incentive Scheme recognised for the year ended December 31, 2025 are RMB122,123,000.

10 DIVIDENDS

No dividend has been paid or declared by the Group during each of the financial years ended December 31, 2025 and 2024.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

Overview

As the largest third-party on-demand delivery service provider in China[2], we remain committed to providing customers with high-quality, efficient, and professional third-party on-demand delivery services, while building a leading comprehensive on-demand retail infrastructure platform.

In 2025, we implemented the operating principle of "high-quality and sustainable growth" with determination and diligence. Leveraging profound insights into the local lifestyle services industry, a nationwide flexible and scalable rider network, and efficient digital and intelligent technology capabilities, we actively captured new growth opportunities and emerging trends across the catering, retail, and services industries, providing customers with high-quality, stable, and cost-effective products and services. At the same time, through the continuous release of network economies of scale and our refined operational management capabilities, we further enhanced efficiency and optimized costs. In 2025, we actively captured industry expansion opportunities, enhanced our business capabilities, and delivered strong financial performance, with revenue growing rapidly and adjusted net profit (non-IFRS Accounting Standards measure) more than doubling year-on-year. This has further solidified our differentiated competitive advantage centered on our positioning as a neutral and open platform and our focus on providing high-quality full-scenario on-demand delivery services.

During the Reporting Period, revenue across business lines achieved balanced and high-quality growth. Our revenue increased from RMB15,746.1 million in 2024 by 45.4% to RMB22,898.6 million in 2025. Revenue from intra-city delivery services increased from RMB9,121.2 million in 2024 by 47.6% to RMB13,466.9 million in 2025. Revenue from last-mile delivery services increased from RMB6,624.9 million in 2024 by 42.4% to RMB9,431.8 million in 2025. The table below sets out details of our revenue:

	Year ended December 31	
	2025	2024
	RMB'000	*RMB'000*
Intra-city on-demand delivery services	**22,898,637**	15,746,083
Intra-city delivery services	**13,466,858**	9,121,157
(1) To merchants (i.e. to B)	**10,700,840**	6,688,290
(2) To consumers (i.e. to C)	**2,766,018**	2,432,867
Last-mile delivery services	**9,431,779**	6,624,926
Total	**22,898,637**	15,746,083

2 Such ranking is based on the order volume of independent third-party on-demand delivery service in China in 2025. The calculation of order volume takes into account the order volume generated by independent market participants, but excludes the order volume generated by connected parties.

During the Reporting Period, our strong financial performance was attributable to: (i) actively capturing industry expansion opportunities and undertaking rapidly growing on-demand delivery demand, with intra-city delivery services order volume increasing by more than 55% year-on-year, driving rapid revenue growth; (ii) continuing to leverage advantages in cooperation with key accounts, with revenue and contribution from high-quality customers increasing; and (iii) technology innovation-driven operations and a lean operational management, enabling the continued release of network economies of scale and sustained improvement in profitability. In 2025, our gross profit was RMB1,444.5 million, representing a year-on-year increase of 34.8% from RMB1,071.5 million, with a gross profit margin of 6.3%. Net profit attributable to owners of the Company was RMB277.7 million, representing a year-on-year increase of 109.7% from RMB132.5 million, with a net profit margin of 1.2%. Both adjusted net profit (non-IFRS Accounting Standards measure) and adjusted net profit margin reached record highs, being RMB414.7 million and 1.8%, respectively, with adjusted net profit increasing by 184.3% year-on-year from RMB145.9 million. As of December 31, 2025, our cash and cash equivalents and short-term financial investments were RMB1,145.4 million and RMB1,504.3 million, respectively, reflecting healthy cash flow and ample capital reserves.

Intra-city Delivery

Revenue from our intra-city delivery services increased from RMB9,121.2 million in 2024 to RMB13,466.9 million in 2025, representing a growth of 47.6%. The strong business growth was primarily attributable to: (i) our ability in leveraging our full-scenario service capabilities to capture the expansion opportunities in food delivery and on-demand retail sectors, seizing opportunities presented by growing demand for on-demand delivery services, with rapid delivery revenue growth in the Reporting Period from catering categories such as fast food and tea beverages, as well as non-food core categories such as supermarkets; (ii) aligning with industry trends such as channel diversification and increasing chain penetration, leveraging our unique positioning as a neutral and open third-party platform and becoming one of the preferred third-party on-demand delivery service providers for major key accounts through high-quality and stable fulfilment services, with rapid growth in revenue generated from cooperation with major key accounts in the Reporting Period; (iii) expansion of business scale, with increases in the scale of annual active merchants[3] and consumers; (iv) continued deep penetration into lower-tier cities and counties[4], strengthening county areas[5] coverage, with revenue from county areas maintaining high double-digit year-on-year growth in 2025 and average daily order volume doubling year-on-year; (v) the one-on-one "Exclusive Delivery" service addressing premium intra-city on-demand delivery demand; and (vi) adoption of a proactive pricing strategy to enhance product competitiveness.

Intra-city Delivery for Merchants

We empower merchants through our open and flexible on-demand delivery network, as well as professional, efficient, and full-scenario delivery solutions, maintaining extensive merchant partnerships. Benefiting from the growth in the merchant base and optimization of the merchant structure, revenue from intra-city delivery services for merchants reached RMB10,700.8 million in 2025, representing a year-on-year increase of 60.0%.

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3 "active merchant(s)" refers to the number of unique merchant accounts that purchase a particular service at least once during the prescribed period.

4 "lower-tier cities and counties" refer to cities, counties and towns in the third tier or below.

5 "county areas" refer to areas which are not municipal districts in lower-tier cities and counties, including county cities, counties, banners, autonomous banners, and forest areas.

In terms of merchant cooperation, the scale of merchants served continued to grow, with a healthy customer structure. In 2025, leveraging our flexible and scalable nationwide rider network, we delivered high-quality fulfilment performance for major key accounts and continued to earn their long-term trust. Market share among multiple major key accounts remained leading and continued to increase, with more than 7,900 newly added cooperating stores in the Reporting Period. Whether during order peaks driven by marketing campaigns, or under special seasons and scenarios such as holidays, night-time, and adverse weather, we consistently fulfilled our high-standard service commitments, improving satisfaction among multiple brand clients. Our fulfilment service quality and stability remained industry-leading, helping customers enhance brand image and stimulate business growth. For small and medium-sized merchants, we continued expanding customer acquisition channels, optimizing cooperation processes, enlarging the merchant base, and enriching merchant categories. In 2025, we seized the industry trend of traffic platforms actively deploying in the on-demand retail sector, deepening cooperation with major traffic platforms. This not only enabled us to provide flexible capacity support for food delivery and on-demand retail platforms during peak periods, but also positioned us as on-demand delivery logistics infrastructure, providing efficient and cost-effective end-to-end solutions for a wider and more diverse range of traffic platforms across live-streaming e-commerce, supermarket delivery within an hour, private-domain retail, and other local lifestyle to-home scenarios. During the Reporting Period, the number of annual active merchants on the platform reached 1.12 million, representing a year-on-year increase of 72%. Among them, major key accounts maintained strong growth momentum, with the number and proportion of chain brands continuing to increase, and the revenue contribution from high-quality customers increasing. During the year, we established partnerships with brand merchants across multiple industries, including Starbucks, and METRO etc.

In terms of scenario coverage, leveraging our full-scenario capabilities, we optimized products and services around core industries and categories. In the food and beverage sector, we actively captured industry trends such as channel diversification and increasing chain penetration, and through our unique positioning as an independent and open third-party platform. We provided centralized multi-channel order management and delivery services for chain restaurant merchants, helping merchants to improve service quality, to reduce costs and enhance efficiency, and to better capture the incremental opportunities arising from industry expansion. During the Reporting Period, revenue from cooperation with multiple chain restaurant customers grew rapidly. In the retail sector, we continued to iterate customized solutions for the supermarket industry, delivering standardized service capabilities such as city-wide long-distance delivery and warehouse-to-store one-hour delivery to supermarket merchants nationwide. Meanwhile, we actively expanded within the on-demand retail ecosystem, exploring integrated “front-warehouse + intra-city on-demand delivery” solutions with regional leading supermarket chains, and establishing partnerships with leading lighting warehouse players, traditional retail chain brands, and vertical platforms. In the Reporting Period, delivery revenue from the supermarket sector increased by over 80% year-on-year, while cooperation share and the number of stores served among national leading supermarket chains increased rapidly. Meanwhile, non-food categories such as beauty, digital products, and apparel maintained steady growth.

In terms of geographic coverage, we provided full-scenario services to merchants in nearly 2,400 cities and counties nationwide, including coverage of over 1,400 low-tier counties. In addition to supporting major chain clients in expanding into lower-tier markets, we also enriched products and services in these markets, broadened service boundaries, and strengthened competitive advantages. During the Reporting Period, revenue from county areas maintained high double-digit growth, and average daily order volume in county areas doubled. We continued expanding network coverage. In addition to operations in Hong Kong and Macao, we actively explored on-demand delivery opportunities in restricted areas such as campuses and industrial parks, while further improving township-level coverage, continuously strengthening our nationwide delivery service network.

We continued to rapidly expand and densify our nationwide delivery network. Through refined business district operations and network structure optimization, both network coverage density and quality improved simultaneously during the Reporting Period. The number of profitable business districts nearly doubled year-on-year, and the profitability model continued to improve. We continuously iterated differentiated operational strategies, supporting diverse customer needs with a stable and efficient flexible network, ensuring full-scenario fulfilment experience and supporting customers' steady business growth. During the Reporting Period, our flexible delivery network demonstrated strong resilience and stability, smoothly absorbing periodic order surges. In 2025, our fulfilment in-time rate was approximately 95%. The average delivery time for orders within 3km was 22 minutes, and fluctuations in the fulfilment in-time rate during holidays and adverse weather were within 3 percentage points. This high level of operational reliability forms a solid foundation for continuously winning and serving customers well.

We also strategically partnered with SF Group[6] to offer an integrated supply chain solution comprising "warehousing + transport + intra-city on-demand delivery" for customers. Through resource synergies and capability integration, customers can more conveniently select suitable logistics products. This integrated solution enabled both us and SF Group to jointly expand the customer base and enhance customer loyalty. In 2025, the number of Credit Customers[7] placing orders using intra-city on-demand delivery services maintained steady growth, generating external incremental revenue of RMB451.6 million, representing a year-on-year increase of 23.2%.

Intra-city Delivery for Consumers

For consumers, we are committed to building industry-leading professional on-demand fulfilment services. Our "deliver for me, fetch for me, purchase for me, and solve for me" services cover personal life and work scenarios such as daily errands, medical healthcare, and business agency services, reinforcing the brand positioning of "SF Intra-city, the first choice for urgent delivery of valuable items." In 2025, revenue from intra-city delivery services for consumers reached RMB2,766.0 million, representing a year-on-year increase of 13.7%. Revenue growth was primarily attributable to: (i) optimized customer acquisition strategies, with the active consumer[8] base continuing to expand and rapid revenue growth from both proprietary and external channels; (ii) strengthened user mindshare and customer stickiness, with strong repurchases from existing customers; and (iii) the continued promotion of the Exclusive Delivery services, addressing increasing demand for high-value intra-city delivery among individual users, with revenue from Exclusive Delivery product doubling during the Reporting Period.

6 "SF Group" refers to SF holding and its subsidiaries.

7 "Credit Customers" refer to certain existing customers who have entered into Master Service Agreements with SF Holding and/or its associates in respect of a variety of delivery and logistics solution service products provided by SF Holding and/or its associates offers.

8 "Active consumer(s)" refers to the number of unique consumer accounts that purchase a particular service at least once during the prescribed period.

During the Reporting Period, we further deepened our understanding of consumers and proactively captured market opportunities. Our Exclusive Delivery service meets the needs of item delivery with high value, time-sensitive, and high safety requirements, such as flowers, cakes and luxury goods. During the Reporting Period, we expanded the service coverage of Exclusive Delivery, enabling more users to enjoy the upgraded "One-on-one Urgent Delivery" service, with rapid growth in the Exclusive Delivery order volume in first-tier cities. For cultural tourism and local lifestyle scenarios, we introduced innovative service offerings such as Hanfu rentals, luggage delivery, and laundry and shoe-cleaning services, meeting more diversified local service demands. We also expanded consumer reach in intra-city express scenarios through channel cooperation, allowing consumers to select the "delivery within an hour" service directly on the ordering interface, meeting their needs for accelerating timeliness. During the Reporting Period, the penetration rate of "delivery within an hour" continued to increase, with steady revenue growth.

We actively optimized brand promotion and channel marketing strategies, continuously improving brand awareness and user mindshare. Through partnerships with multiple external channels, we broadly reached consumers and continued to implement refined user-operations strategies across different channels, resulting in rapid growth in revenue from external channel partnerships during the Reporting Period. In terms of service quality, we continuously optimized the consumer fulfilment experience, driving better reputation, improving user satisfaction, and promoting repurchases. During the Reporting Period, the number of active consumers exceeded 26.06 million.

Last-Mile Delivery

Our last-mile delivery services, as a flexible and scalable capacity provider, offer diversified services to logistics service enterprises and are embedded across various stages of logistics services. We observe increasing synergies between intra-city on-demand delivery and various intra-city logistics forms, and our flexible and scalable capacity network complements the traditional express networks, aligning with customers' trends toward multi-dimensional supply chain capability enhancement. On one hand, through strengthened network integration and collaboration, we help logistics enterprise customers optimize the operational efficiency of last-mile delivery, achieve stronger network coverage and service capabilities through a more cost-efficient operating model, and improve network resource utilization efficiency. On the other hand, our intra-city last-mile logistics capabilities serve as an important component of end-to-end full-chain solutions provided externally by logistics service enterprises, delivering high-quality and convenient delivery experiences to customers.

In 2025, revenue from our last-mile delivery services amounted to RMB9,431.8 million, representing a year-on-year increase of 42.4%, primarily attributable to: (i) continuous enhancement of fulfilment capabilities, enrichment of the last-mile delivery product matrix, and deeper network integration and business collaboration with major customers, with steady increases in penetration across cooperation businesses; (ii) actively undertaking last-mile delivery of e-commerce parcels for major customers, leveraging a more cost-effective flexible capacity network operating model to help customers meet broader e-commerce logistics needs, including consolidated parcel collection and delivery of e-commerce parcels, as well as doorstep pickup of e-commerce return parcels, with revenue and order volume from e-commerce parcels doubled in the Reporting Period, driving business scale growth; (iii) in terms of parcel collection, serving as supplementary flexible capacity to undertake collection demand during logistics peak periods such as holidays and major e-commerce promotions, continuously improving fulfilment service quality, with a complaint rate below the industry average and further-improved customer satisfaction ratings. In 2025, revenue and order volume from parcel collection support services doubled; and (iv) in exploring new scenarios, actively expanding intra-city transfer and connection services, large item delivery, and continuously enhancing last-mile services coverage and capabilities in lower-tier markets, with last-mile services revenue in lower-tier markets achieving high double-digit year-on-year growth in the Reporting Period.

Our Riders

Riders are our closest partners, and we operate a nationwide flexible rider network. During the Reporting Period, the platform's annual active riders further expanded to approximately 1.46 million, representing a year-on-year increase of 46%. The strong improvement in rider scale and efficiency enabled us to support growing business volume with a more stable network, with rider productivity[9] increasing by 30% year-on-year in the Reporting Period. Our diverse business scenarios provide riders with multiple income-earning opportunities. In the Reporting Period, the number of riders at mid-to-high income levels increased by 74% year-on-year, and the number of riders with average monthly income exceeding RMB10,000 increased by 113% year-on-year. We also strictly fulfil our platform responsibilities, continuously safeguarding riders' rights and providing more comprehensive professional empowerment and development support.

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9 "Rider productivity" refers to the average daily order completions per active rider during a given period.

We continuously focus on improving platform experience, welfare and care, and rights protection for riders. We value rider feedback, actively listening through rider service platforms, incentive-based feedback mechanisms, and rider communication sessions, both online and offline, and effectively addressing their concerns. We continued to increase investment in rider welfare and care, holding more than 17,000 offline care events during the Reporting Period, launching an innovative online birthday-care program for riders, continued to expand the coverage of rider care, striving to improve rider satisfaction. At the same time, through the "Education Support Program," we provided college entrance examination scholarships for riders' children and study incentives for part-time university student riders, continuously building a comprehensive, multi-layered rider welfare system. We successfully held the Riders' Day for seven consecutive years, and built a comprehensive rider development and honor system through "Dream Realization Plan", internal promotion mechanism and so on. We emphasized career development and personal advancement for riders, offering diverse free online training courses, as well as multiple promotion pathways including promotion to management roles, rider instructors, and so on. We also strengthened collaboration with SF Group, enabling internal transfers and career development opportunities within SF Group. These initiatives fostered an atmosphere of "step-by-step advancement", enhancing riders' sense of identity and sense of belonging to the platform, and further improving rider engagement and retention rates. In the future, we will continue to listen to and systematically incorporate feedback from riders and society, actively building a more comprehensive rider welfare and protection system.

We always place riders' safety and health as our top priority. We continuously improve safety management systems, provide multi-channel safety education, equip riders with protective equipment, and implement intelligent anti-fatigue alerts, systematically improving operational safety levels. We also attach great importance to riders' physical and mental health, not only by further deepening the industry-first "Grievance Care Allowance" program, with cumulative investment exceeding RMB10 million, but also by establishing the "Health Insurance Fund" in September 2025 to provide critical illness protection for riders. We provide 24/7 psychological counselling services for riders and organize nationwide online health check-in activities and sports competitions, safeguarding rider health from multiple dimensions.

Our Technologies

Technology is at the core of our business and serves as the key engine driving efficiency improvement and cost optimization. We are committed to deepening operational digitalization and AI-driven decision intelligence across the entire business chain. Our City Logistics System ("**CLS**") has achieved collaborative response in the three core processes, including intelligent business planning and marketing management, integrated rider dispatch and intelligent order distribution, and intelligent operational optimization, enabling end-to-end coordination and information transparency across the fulfilment chain. Leveraging big data analytics and AI algorithms, the system can not only effectively forecast order fluctuations, but also deeply integrate business district characteristics, rider behaviour, and real-time market dynamics, achieving optimal matching between orders and capacity within complex networks through multi-order optimisation strategy and model innovation.

Amid the industry trend of diversified traffic sources, as an independent and open third-party on-demand delivery platform, we continued to strengthen our intelligent multi-channel order integration, dispatch capabilities, and end-to-end operational assurance. Through precise timeliness prediction and dynamic resource allocation, we help merchants improve digital operational efficiency. For merchants, we provide a stable and efficient flexible capacity network together with intelligent order-management tools, ensuring reliable fulfilment across multi-channel sales and promotional peak periods, and winning long-term customer trust through stable service performance. For riders, supported by our continuously evolving intelligent dispatch system, we deeply integrate real-time traffic conditions and rider preferences into order allocation and route planning, while optimizing the rider working experience through anti-fatigue interventions, special-scenario protection mechanisms, and transparent dispatch communication, enabling the coordinated enhancement of rider development and platform service quality.

We actively promote the multi-scenario integration of artificial intelligence technologies with our core business, and successfully built and scaled a multi-scenario AI agent application framework during the Reporting Period. Our AI agent framework focuses on marketing, customer and rider service, compliance review, data operations and R&D, comprehensively empowering operational efficiency improvement and service upgrades. In terms of marketing, AI agents have significantly improved order conversion rates through dynamic strategy control, and empowered automated opportunity discovery, enhancing audience targeting accuracy and marketing efficiency. On the customer and rider service side, the intelligent response system is deeply embedded into business scenarios, effectively improving enquiry handling and issue-resolution efficiency. On the operational compliance side, AI review agents can achieve 100% automated verification in various scenarios, continuously optimizing operating costs. At the same time, we apply AI agents to internal efficiency engines, enhancing development productivity through AI-assisted coding tools, and leveraging data agents to drive the evolution of a closed loop from business insights to intelligent decision-making. We believe that systematic AI agent applications are not only a reflection of technological capability, but also a core pillar for building an intelligent and adaptive business-operations network, which will continue to create efficiency and experience advantages for the Company.

We continue to deepen the large-scale application of smart logistics and unmanned delivery technologies across diversified commercial scenarios. As of the end of 2025, our unmanned vehicle network covered 116 cities nationwide, with more than 1,000 vehicles in operation and over 50,000 average monthly active trips, forming a broad terminal service network. In last-mile scenarios, we continued to promote the deployment of unmanned vehicles in deliveries between transit hubs and local delivery outlets, promoting the increase in efficiency of the last-mile logistics network. At the same time, our unmanned vehicle services have accumulated successful implementation experience in multiple scenarios, including food delivery and campus delivery. To support the sustainable development of large-scale unmanned-vehicle operations, we are building systematic unmanned-vehicle operational management capabilities, establishing a comprehensive digital system covering the full lifecycle management and intelligent dispatch of unmanned vehicles. The rapidly growing unmanned delivery network will become an important supplement to existing capacity and an innovation engine, providing one-stop unmanned-vehicle operational solutions for various customers and continuously improving operational efficiency and service quality.

Outlook

In 2025, we continued to deepen our presence in the local lifestyle services sector, actively seizing market opportunities and service demands arising from the fast-developing on-demand retail market. Leveraging our neutral and open market positioning and multi-scenario service capabilities, we continued to provide merchants, consumers, and traffic platforms with efficient and convenient on-demand delivery services and solutions. At the same time, we further invest in business scale expansion, delivery network efficiency enhancement, multi-scenario ecosystem collaboration, continuously strengthening our core capabilities as intra-city delivery infrastructure.

Looking ahead, we will remain committed to our operational goal of "high-quality and sustainable growth." We will embrace market opportunities arising from the diversification of traffic channels, increasing brand chain penetration, growing penetration of food delivery and on-demand retail, accelerating intra-city logistics, and the continued penetration of third-party on-demand delivery services. We will firmly pursue our strategic path of expanding scale, broadening scenarios, enhancing service quality, and strengthening network capabilities. Alongside innovation in consumption models and industry expansion, we will continue to focus on our core value within the local lifestyle services ecosystem, investing in technology innovation, further advancing AI technology applications and the development of the unmanned delivery system. We will work with more partners to support the prosperity and development of new consumption, and better fulfil our mission of "bringing enjoyable lifestyle to your fingertips".

FINANCIAL REVIEW

The following table sets forth the comparative figures for the years ended December 31, 2024 and 2025.

Consolidated Statement of Comprehensive Income

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Revenue	**22,898,637**	15,746,083
Cost of revenue	**(21,454,108)**	(14,674,587)
Gross profit	**1,444,529**	1,071,496
Selling and marketing expenses	**(267,215)**	(234,234)
Research and development expenses	**(114,553)**	(108,110)
Administrative expenses	**(829,662)**	(636,625)
Other income	**4,703**	12,495
Other gains, net	**40,013**	15,379
Net impairment reversals/(losses) on the financial assets	**641**	(3,118)
Operating profit	**278,456**	117,283
Finance income	**16,609**	29,362
Finance costs	**(735)**	(783)
Finance income, net	**15,874**	28,579
Share of profit/(loss) of a joint venture accounted for using the equity method	**13,750**	(899)
Profit before income tax	**308,080**	144,963
Income tax expenses	**(30,362)**	(12,503)
Profit for the year	**277,718**	132,460
Profit attributable to		
– Owners of the Company	**277,718**	132,460

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Earnings per share for profit attributable to owners of the Company (expressed in RMB per share)		
– Basis earnings per share (in RMB)	**0.31**	0.15
– Diluted earnings per share (in RMB)	**0.30**	0.15
Profit for the year	**277,718**	132,460
Other comprehensive income		
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	**(10,701)**	7,249
Items that will not be reclassified to profit or loss		
Changes in the fair value of equity investments at fair value through other comprehensive income	**(9,433)**	(29,415)
Other comprehensive income for the year, net of tax	**(20,134)**	(22,166)
Total comprehensive income for the year	**257,584**	110,294
Total comprehensive income for the year attributable to:		
– Owners of the Company	**257,584**	110,294

Key Consolidated Statement of Financial Position Items

	As at December 31,	
	2025	2024
	RMB'000	*RMB'000*
Total non-current assets	**499,838**	398,084
Total current assets	**4,971,225**	4,271,649
Total assets	**5,471,063**	4,669,733
Total equity	**3,281,834**	2,960,528
Total non-current liabilities	**16,011**	9,140
Total current liabilities	**2,173,218**	1,700,065
Total liabilities	**2,189,229**	1,709,205
Total equity and liabilities	**5,471,063**	4,669,733
Net current assets	**2,798,007**	2,571,584

Revenue

The following table sets forth our revenue by line of business for the years ended December 31, 2024 and 2025 respectively.

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Intra-city on-demand delivery service	**22,898,637**	15,746,083
Intra-city delivery service	**13,466,858**	9,121,157
(1) To Merchants *(i.e. to B)*	**10,700,840**	6,688,290
(2) To Consumers *(i.e. to C)*	**2,766,018**	2,432,867
Last-mile delivery service	**9,431,779**	6,624,926
Total	**22,898,637**	15,746,083

Revenue increased by 45.4% to RMB22,898.6 million for the year ended December 31, 2025, compared to RMB15,746.1 million for the year ended December 31, 2024, mainly due to (i) a rapid increase in order volume driven by the demand in food delivery and on-demand retail sectors; (ii) adherence to healthy and high-quality development, continuous deepening of partnerships and a continuous improvement of the business structure; and (iii) continuous enhancement of penetration in lower-tier markets and strengthening full-scenario delivery capabilities, thereby attracting more high-quality customers.

Cost of Revenue

The following table sets forth our cost of revenue by category for the years ended December 31, 2024 and 2025 respectively.

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Labour outsourcing costs	**21,166,079**	14,460,953
Cost of material	**73,047**	70,016
Amortization of intangible assets	**37,281**	35,505
Employee benefit expenses	**14,191**	36,855
Depreciation of right-of-use assets	**2,069**	3,290
Depreciation of property, plant and equipment	**6,410**	1,906
Others	**155,031**	66,062
Total	**21,454,108**	14,674,587

Cost of revenue increased by 46.2% to RMB21,454.1 million for the year ended December 31, 2025, compared to RMB14,674.6 million for the year ended December 31, 2024, mainly due to the increase in riders' delivery costs brought about by the expansion of business scale and order volume.

Gross Profit and Margin

As a result of the foregoing, our gross profit and gross profit margin for the year ended December 31, 2025, were RMB1,444.5 million and 6.3% respectively, compared to the gross profit and the gross profit margin of RMB1,071.5 million and 6.8% respectively for the year ended December 31, 2024. The change in gross profit is mainly due to (i) further increase driven by revenue growth; (ii) continuous enhancement of the flexible capacity network and the consolidation of the capacity foundation; and (iii) enhanced operating quality and efficiency driven by digital and intelligent technology capabilities and lean management.

Selling and Marketing Expenses

Our selling and marketing expenses increased by 14.1% to RMB267.2 million for the year ended December 31, 2025, compared to RMB234.2 million for the year ended December 31, 2024, mainly due to an increase in personnel compensation expenses.

Research and Development Expenses

Our research and development expenses increased by 6.0% to RMB114.6 million for the year ended December 31, 2025, compared to RMB108.1 million for the year ended December 31, 2024, mainly due to an increase in research and development investment. See "Business Review – Our Technologies".

Administrative Expenses

Our administrative expenses increased by 30.3% to RMB829.7 million for the year ended December 31, 2025, compared to RMB636.6 million for the year ended December 31, 2024, mainly due to an increase in employee benefit expenses.

Other Income

Our other income decreased by 62.4% to RMB4.7 million for the year ended December 31, 2025, compared to RMB12.5 million for the year ended December 31, 2024, mainly due to a decrease in government grants and a change in the policy on additional deductions for value added tax.

Finance Income, Net

Our finance income, net decreased from RMB28.6 million for the year ended December 31, 2024 to RMB15.9 million for the year ended December 31, 2025, mainly due to a decrease in our cash and cash equivalents and in interest rates, resulting in a decrease in interest income.

Income Tax Expenses

Our income tax expenses were RMB30.4 million for the year ended December 31, 2025, mainly due to an increase of the profit for the year.

Profit for the Year and Net Profit Margin

As a result of the foregoing, we recorded a net profit and a net profit margin of RMB277.7 million and 1.2% respectively for the year ended December 31, 2025, compared to a net profit and a net profit margin of RMB132.5 million and 0.8% respectively in the year ended December 31, 2024.

Non-IFRS Accounting Standards Measure: Adjusted Net profit

To supplement our consolidated results which are prepared and presented in accordance with the International Financial Reporting Accounting Standards ("**IFRS Accounting Standards**"), we adopted the non-IFRS Accounting Standards of adjusted net profit as an additional financial measure. We believe that the presentation of non-IFRS Accounting Standards measures when shown in conjunction with the corresponding IFRS Accounting Standards measures provides useful information to investors and management.

We define adjusted net profit as profit for the year adjusted by adding back share-based compensation expenses, while the adjusted net profit margin refers to the adjusted net profit divided by revenue. Share-based compensation expenses are non-operational expenses arising from granted award shares or trust benefit units, which correspond to a certain amount of the shares of the Company, to selected grantees, the amount of which may not directly correlate with the underlying performance of our business operations. Thus, these expenses are neither related to our ordinary course of business nor indicative of our ongoing core operating performance. Therefore, we believe that these items should be adjusted for when calculating our adjusted net profit in order to provide investors and management with a complete and fair understanding of our core operating results and financial performance, so that they can assess our underlying core operating results and financial performance undistorted by items unrelated to our ordinary course of business operations, especially in (i) making period-to-period comparisons of and assessing the profile of, our operating and financial performance; and (ii) making comparisons with other comparable companies with similar business operations.

Nonetheless, our presentation of such non-IFRS Accounting Standards measure may not be comparable to similar titled measures presented by other companies. Furthermore, the use of this non-IFRS Accounting Standards measure has limitations as an analytical tool, and you should not consider it in isolation from, or as a substitute for analysis of, our results of operations or financial conditions as reported under IFRS Accounting Standards.

The following table sets forth reconciliations of our adjusted net profit (non-IFRS Accounting Standards measure) for the respective years:

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Profit for the year	**277,718**	132,460
Add:		
Share-based compensation expenses	**136,940**	13,392
Adjusted net profit (non-IFRS Accounting Standards measure) (unaudited)	**414,658**	145,852
Adjusted net profit margin (non-IFRS Accounting Standards measure) (unaudited)	**1.8%**	0.9%

Liquidity and Financial Resources

Other than the funds raised through our Global Offering in December 2021, we have historically funded our cash requirements principally from capital contribution from shareholders/financing through borrowings from related party. We had cash and cash equivalents of RMB1,145.4 million as of December 31, 2025, compared to the balance of RMB1,368.8 million as of December 31, 2024. The following table sets forth our cash flows for the years indicated:

	Year ended December 31,	
	2025	2024
	RMB'000	*RMB'000*
Operating cash flows before changes in working capital	**439,447**	175,577
Changes in working capital	**(60,381)**	72,050
Interest received	**16,609**	29,362
Income tax paid	**(917)**	(5,065)
Net cash generated from operating activities	**394,758**	271,924
Net cash used in investing activities	**(528,633)**	(643,821)
Net cash used in financing activities	**(88,628)**	(158,590)
Net decrease in cash and cash equivalents	**(222,503)**	(530,487)
Cash and cash equivalents at the beginning of the year	**1,368,835**	1,898,743
Effects of exchange rate changes on cash and cash equivalents	**(973)**	579
Cash and cash equivalents at the end of the year	**1,145,359**	1,368,835

Net Cash Generated from Operating Activities

Cash generated from our operations primarily comprises our profit before income tax adjusted by non-cash items and changes in working capital.

For the year ended December 31, 2025, net cash generated from operating activities was RMB394.8 million, which was mainly attributable to our profit before income tax of approximately RMB308.1 million, as adjusted by: (i) non-cash and non-operating items, primarily comprising share-based compensation expenses, amortization and depreciation of assets and gains from fair value adjustments of financial assets of approximately RMB148.0 million; (ii) changes in working capital of approximately RMB60.4 million; and (iii) payment of income tax of approximately RMB0.9 million.

Net Cash Used in Investing Activities

For the year ended December 31, 2025, net cash used in investing activities was RMB528.6 million, which was mainly attributable to the purchase of structured deposit products.

Net Cash Used in Financing Activities

For the year ended December 31, 2025, net cash used in financing activities was RMB88.6 million, which was mainly attributable to the purchase of shares of the Company in connection with the H Share Incentive Scheme.

Gearing Ratio

Our gearing ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings and lease liabilities less cash and cash equivalents. As at December 31, 2025, given that the cash and cash equivalents exceed the aggregation of total borrowings and lease liabilities, gearing ratio is no longer calculated.

Financial Assets at Fair Value through Profit or Loss

Our financial assets at fair value through profit or loss increased from RMB1,145.9 million as of December 31, 2024 to RMB1,643.3 million as of December 31, 2025, mainly due to an increase in the purchased structured deposit products.

Borrowings

As of December 31, 2025, we did not have outstanding borrowing.

Capital Commitments

The following table sets forth our capital commitments as of the dates indicated.

	As of December 31,	
	2025	2024
	RMB'000	*RMB'000*
Investment accounted for using the equity method	**12,500**	25,000

Capital Expenditure

The following table sets forth a breakdown of our capital expenditures for the periods indicated.

	As of December 31,	
	2025	2024
	RMB'000	*RMB'000*
Payment for intangible assets	**23,363**	32,309
Payment for property, plant and equipment	**44,228**	15,422
Total	**67,591**	47,731

Lease Commitments and Arrangements

Leases not yet commenced to which the Group is committed are as follows:

	As of December 31,	
	2025	2024
	RMB'000	*RMB'000*
Within 1 year	**2,415**	909

Material Acquisitions and Disposals of Subsidiaries and Affiliated Companies

For the financial year ended December 31, 2025, we did not conduct any material acquisitions or disposals of subsidiaries and affiliated companies.

Financial Risks

Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks, which arise from foreign exchange rates, price risk and cash flow and fair value interest rate respectively.

Foreign Exchange Risk

Foreign exchange risk arises when future commercial transactions or recognized assets and liabilities are denominated in a currency that is not the respective group entities' functional currency.

As of December 31, 2025, the Group had HK$3 million cash in bank (as at December 31, 2024: HK$7 million cash in bank) which is different from the functional currency of RMB and is exposed to foreign exchange risk. If the RMB strengthened/weakened by 1% against the HK$ with all other variables held constant, net profit before tax for the year would have been RMB30,000 lower/higher (as at December 31, 2024: if the RMB strengthened/weakened by 1% against the HK$ with all other variables held constant, net profit before tax would have been RMB73,000 lower/higher).

The Group does not hedge against any fluctuation in foreign currencies during the year.

Price Risk

The Group's exposure to equity securities price risk arises from investments held by the Group and classified in the statement of financial position either as at financial assets at FVOCI or at FVPL. To manage its price risk arising from the investments, the Group diversifies its portfolio. The investments are made either for strategic purposes, or for the purpose of achieving investment yield and balancing the Group's liquidity level simultaneously. Each investment is managed by management on a case by case basis.

Cash Flow and Fair Value Interest Rate Risk

As of December 31, 2025, we had no significant interest rate risk as we did not hold any long-term interest-bearing debt.

Pledge of Assets

As of December 31, 2025, we did not have any pledge of assets.

Contingent Liabilities

The Group is subject to a number of legal proceedings that generally arise in the ordinary course of its business. The Group is of view that any currently pending legal proceeding to which the Group is a party will not have a material adverse effect on the consolidated financial statements.

Significant Investments

There was no investment of which the carrying amount individually constituted 5% or more of our total assets as at December 31, 2025.

Future Plans for Material Investments and Capital Assets

As of December 31, 2025, we did not have other plans for material investments and capital assets.

MATERIAL EVENTS AFTER THE REPORTING PERIOD

The Group had no material events during the period from January 1, 2026 to the approval date of the consolidated financial statements by the Board of Directors on March 30, 2026.

EMPLOYEES AND REMUNERATION POLICY

As at December 31, 2025, the Group had a total of 2,067 full-time employees.

Our success depends on our ability to attract, retain and motivate qualified personnel. As part of our human resources strategy, we offer competitive remuneration packages for our employees, which generally include salary and bonuses. We also provide benefits, including pension insurance, medical insurance, work-related injury insurance, unemployment insurance and other national statutory insurances, housing provident fund schemes to our employees.

Furthermore, we have labour unions that protect employees' rights, help fulfil economic objectives and encourage employee participation in management decisions.

OFF-BALANCE SHEET COMMITMENTS AND ARRANGEMENTS

As at December 31, 2025, the Company had not entered into any off-balance sheet arrangements.

FINAL DIVIDEND

The Board does not recommend the distribution of a final dividend for the year ended December 31, 2025.

USE OF PROCEEDS FROM THE LISTING

During the Reporting Period, the Group has gradually used the proceeds from the initial public offering for the intended purposes set out in the Prospectus as well as in accordance with the change of allocation in use of proceeds (the "**Amendment**") set out in the interim results announcement of the Company dated August 28, 2024.

The unused net proceeds from the Global Offering as of December 31, 2024 and June 30, 2025 were approximately HK$410.3 million and HK$26.9 million, respectively, after deducting underwriting commissions and offering expenses paid or payable. See the table below for details regarding the amount of net proceeds that the Company has utilised up until December 31, 2025:

Purpose	**Net proceeds from the Listing available after the Amendment** *(HK$ million)*	**Actual net amount utilised up to December 31, 2025** *(HK$ million)*	**Unused net proceeds up to December 31, 2025** *(HK$ million)*	**Expected timeline for utilising unutilised net amount**
Research and development and technology infrastructure	718.0	718.0	–	N/A
Expand the Company's service coverage	793.7	793.7	–	N/A
Funding potential strategic acquisitions and investments in upstream and downstream businesses along the industry value chain	26.9	–	26.9	by end of 2026
Marketing and branding	307.7	307.7	–	N/A
Working capital and general corporate use	205.2	205.2	–	N/A
Total	**2,051.5**	**2,024.6**	**26.9**	

As of December 31, 2025, the Group has utilised approximately HK$2,024.6 million of the proceeds for the intended purposes set out in the Prospectus, accounting for 98.7% of all raised funds, and the remaining unutilised proceeds is approximately HK$26.9 million. The unutilised net proceeds are expected to be utilised for funding potential strategic acquisitions and investments in upstream and downstream businesses along the industry value chain.

OTHER INFORMATION

Compliance with the Corporate Governance Code

The Group is committed to maintaining and promoting stringent corporate governance to safeguard the interests of the Shareholders and to enhance our corporate value. The principle of the Group's corporate governance is to promote effective internal control measures, uphold a high standard of ethics, transparency, responsibility and integrity in all aspects of business, to ensure that its business and operation are conducted in accordance with applicable laws and regulations, to enhance the transparency of the Board, and to strengthen accountability to all shareholders. The Group's corporate governance practices are based on the principles and code provisions prescribed in the Corporate Governance Code (the "**CG Code**") as set out in Appendix C1 to the Listing Rules.

During the Reporting Period and up to the date of this announcement, the Company has complied with all relevant principles of corporate governance and applicable code provisions of the CG Code, save and except the following in respect of code provision C.2.1 of the CG Code: during the Reporting Period, both the chairman of the Board ("**Chairman**") and the Chief Executive Officer ("**CEO**") of the Company were held by Mr. Sun Haijin. The Board believes that with the support of the management, vesting the roles of both Chairman and CEO by the same person can facilitate execution of the Group's business strategies and boost effectiveness of its operation. In addition, under the supervision by the Board which currently consists of three executive Directors, four non-executive Directors and four independent non-executive Directors, the interest of the Shareholders will be adequately and fairly represented.

The Company will continue to regularly review and monitor its corporate governance practices to ensure compliance with the CG Code, and maintain a high standard of corporate governance practices of the Company.

Compliance with the Model Code for Securities Transactions by Directors

The Group has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix C3 to the Listing Rules as the Group's code of conduct regarding the Directors' securities transactions. Having made specific enquiry of all the Directors of the Group, all the Directors confirmed that they have strictly complied with the Model Code throughout the Reporting Period and up to the date of this announcement.

Purchase, Sale or Redemption of the Company's Listed Securities

During the Reporting Period, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's securities (including the sale of treasury shares) listed on the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**").

As of 31 December 2025, the Company had 745,610,609 H Shares (including 3,120,800 treasury shares) and 171,764,898 domestic Shares, subject to compliance with the Listing Rules, the Company might consider using treasury shares for future resale or cancellation.

Sufficiency of Public Float

Based on the information that is publicly available to the Company and to the best knowledge of the Directors, the Directors confirmed that the Company has maintained the minimum public float required by the Stock Exchange throughout the Reporting Period.

Audit Committee and Review of Financial Information

The Company has established an audit committee (the "**Audit Committee**") in compliance with Rule 3.21 of the Listing Rules and the CG Code to monitor the implementation of our risk management policies across our Company on an ongoing basis to ensure that our internal control system is effective in identifying, managing and mitigating risks involved in our business operations. The Audit Committee comprises three members, namely Mr. Wong Hak Kun, Mr. Chan Kok Chung, Johnny and Mr. Li Qiuyu, with Mr. Wong Hak Kun (being our independent non-executive Director with the appropriate professional qualifications) as the chairman of the Audit Committee.

The Audit Committee has reviewed annual results and the consolidated financial statements of the Group for the year ended December 31, 2025 and discussed matters with respect to the accounting policies and practices adopted by the Company and internal control with senior management members and PricewaterhouseCoopers, the auditor of the Company (the "**Auditor**").

Scope of Work of PricewaterhouseCoopers

The financial figures in respect of the Group's results for the year ended December 31, 2025 as set out in the announcement have been agreed by the Auditor to the amounts set out in the Group's audited consolidated financial statements. The work performed by the Auditor in this respect did not constitute an assurance engagement and consequently no opinion or assurance conclusion has been expressed by the Auditor on the announcement.

Annual General Meeting

The annual general meeting is scheduled to be held on June 8, 2026 (the "**AGM**"). A notice containing the information for convening the AGM will be published on the website of the Stock Exchange at https://www.hkexnews.hk/ and the website of the Company at https://www.sf-cityrush.com/ in the manner required by the Listing Rules in due course.

Closure of Register of Members

The register of members of the Company will be closed from June 3, 2026 to June 8, 2026, both days inclusive, during which period no transfer of shares will be effected. In order to be eligible to attend and vote at the AGM, all transfer documents of H Shares accompanied by the relevant shares certificates must be lodged with the Company's H Share Registrar, Tricor Investor Services Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong before 4:30 p.m. on June 2, 2026.

PUBLICATION OF THE ANNUAL RESULTS AND ANNUAL REPORT

This annual results announcement is published on the website of the Stock Exchange at https://www.hkexnews.hk/ and the website of the Company at https://www.sf-cityrush.com/. The annual report of the Group for the year ended December 31, 2025 will be published on the aforesaid websites of the Stock Exchange and the Company in due course.

APPRECIATION

The Board would like to express its gratitude to all of our customers, suppliers, riders and partners, and all shareholders for their understanding, support and trust. All the employees of the Group will continue to work together diligently and wholeheartedly.

By order of the Board
Hangzhou SF Intra-city Industrial Co., Ltd.
SUN Haijin
Chairman of the Board and Chief Executive Officer

PRC, March 30, 2026

As at the date of this announcement, the Board comprises Mr. Sun Haijin, Mr. Chan Hey Man and Mr. Chen Lin, as executive Directors; Mr. Geng Yankun, Ms. Li Juhua, Mr. Li Qiuyu and Mr. Lei Yanqun, as non-executive Directors; and Mr. Chan Kok Chung, Johnny, Mr. Wong Hak Kun, Mr. Zhou Xiang and Ms. Huang Jing, as independent non-executive Directors.