讯众股份

Beijing Xunzhong Communication Technology Co., Ltd.

北京訊眾通信技術股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2597)

ANNUAL RESULTS ANNOUNCEMENT FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2025

FINANCIAL HIGHLIGHTS

- For the 12 months ended December 31, 2025, the Group's operating revenue amounted to RMB903.91 million, representing a decrease of 1.49% over the corresponding period of last year.

- For the 12 months ended December 31, 2025, the Group's total profit amounted to RMB84.04 million, representing an increase of 63.50% over the corresponding period of last year.

- For the 12 months ended December 31, 2025, the Group's net profit attributable to shareholders of the parent amounted to RMB73.02 million, representing an increase of 36.37% over the corresponding period of last year.

- For the 12 months ended December 31, 2025, the Group's basic earnings per share amounted to RMB0.69, representing an increase of 16.95% compared to the basic earnings per share of RMB0.59 for the corresponding period of last year.

- The Board did not recommend the declaration of an annual dividend for the 12 months ended December 31, 2025.

The Board hereby announces the audited consolidated annual results of the Group for the 12 months ended December 31, 2025, together with the comparative figures for the corresponding period in 2024. The results were prepared in accordance with the CASBE and the disclosure requirements under the Listing Rules.

(Unless otherwise specified, the following information disclosed are based on the audited consolidated financial statements prepared in accordance with the CASBE. All amounts are denominated in RMB.)

CONSOLIDATED BALANCE STATEMENT

Item	*Notes*	**December 31, 2025**	December 31, 2024
Current assets:			
Monetary capital	*7*	219,293,795.62	7,286,014.49
Financial assets held for trading		–	–
Derivative financial assets		–	–
Notes receivable		–	–
Accounts receivable	*8*	601,681,426.69	880,946,408.31
Accounts receivable financing		–	–
Prepayments		988,607,035.93	521,158,451.72
Other receivables		64,307,716.30	37,352,972.62
Inventories		6,385,157.62	1,925,854.70
Contract assets		–	–
Assets held for sale		–	–
Non-current assets due within one year		–	–
Other current assets		6,860,854.41	9,468,949.26
Total current assets		**1,887,135,986.57**	1,458,138,651.10
Non-current assets:			
Debt investments		–	–
Other debt investments		–	–
Long-term receivables		–	–
Long-term equity investments		–	–
Other equity instrument investments		–	–
Other non-current financial assets		–	–
Investment properties		–	–
Fixed assets		1,967,870.14	2,477,540.28
Construction in progress		–	–
Productive biological assets		–	–
Oil and gas assets		–	–

Item	*Notes*	**December 31, 2025**	December 31, 2024
Right-of-use assets		4,019,231.60	7,687,499.01
Intangible assets		–	–
Development expenses		–	–
Goodwill		–	–
Long-term deferred expenses		822,475.49	1,704,056.04
Deferred income tax assets		11,068,450.71	13,853,316.82
Other non-current assets		–	187,644.00
Total non-current assets		**17,878,027.94**	25,910,056.15
Total assets		**1,905,014,014.51**	1,484,048,707.25
Current liabilities:			
Short-term borrowings		316,360,085.25	255,292,974.25
Financial liabilities held for trading		–	–
Derivative financial liabilities		–	–
Notes payable		–	–
Accounts payable	*9*	173,038,890.32	203,303,056.64
Advances received		–	–
Contract liabilities		42,502,421.38	51,223,451.37
Staff remuneration payables		3,921,909.21	7,765,372.51
Taxes and dues payable	*10*	7,401,342.37	6,596,919.10
Other payables		70,446,812.80	90,129,867.39
Liabilities held for sale		–	–
Non-current liabilities due within one year		9,734,293.84	5,726,309.25
Other current liabilities		11,427,867.53	10,183,994.26
Total current liabilities		**634,833,622.70**	630,221,944.77
Non-current liabilities:			
Long-term borrowings		19,950,000.00	10,000,000.00
Bonds payable		–	–
Including: Preference shares		–	–
Perpetual bonds		–	–
Lease liabilities		346,271.53	3,460,026.48
Long-term payables		–	–

Item	*Notes*	**December 31, 2025**	December 31, 2024
Long-term staff remuneration payables		–	–
Accrued liabilities		506,939.84	506,939.84
Deferred income		–	–
Deferred tax liabilities		–	3,692.36
Other non-current liabilities		–	–
Total non-current liabilities		**20,803,211.37**	13,970,658.68
Total liabilities		**655,636,834.07**	644,192,603.45
Shareholders' equity			
Share capital		121,754,291.00	91,314,291.00
Other equity instruments		–	–
Including: Preference shares		–	–
Perpetual bonds		–	–
Capital reserve		562,966,529.32	258,907,051.85
Less: Treasury shares		–	–
Other comprehensive income		-4,250,000.00	-4,250,000.00
Special reserves		–	–
Surplus reserve		61,965,946.30	61,965,946.30
Undistributed profit	*5*	506,023,489.44	433,004,620.45
Total equity attributable to owners of the parent company		**1,248,460,256.06**	840,941,909.60
Equity attributable to minority shareholders		916,924.38	-1,085,805.80
Total shareholders' equity		**1,249,377,180.44**	839,856,103.80
Total liabilities and shareholders' equity		**1,905,014,014.51**	1,484,048,707.25

CONSOLIDATED INCOME STATEMENT

Item	*Notes*	**December 31, 2025**	December 31, 2024
I. Total revenue from operations	*4*	903,913,823.84	917,605,948.02
Less: Operating costs	*4*	726,465,051.18	714,485,274.84
Taxes and other levies		1,727,841.06	1,285,519.81
Selling expenses		15,466,263.96	19,594,064.49
Administrative expenses		34,051,202.09	32,290,335.36
R&D expenses		41,155,412.90	38,071,806.01
Finance expenses		13,476,942.24	12,877,033.69
Including: Interest expenses		11,398,641.78	11,688,997.82
Interest income		28,080.85	58,443.03
Add: Other income		3,933,388.36	3,808,185.52
Gain from investment (loss is represented by "-")		–	-21,620.97
Including: Investment revenue in associates and joint ventures		–	-21,620.97
Including: Derecognition income of financial asset measured at the amortized cost		–	–
Gains from net exposure to hedging (loss is represented by "-")		–	–
Gain on changes in fair value (loss is represented by "-")		–	–
Credit impairment losses (loss is represented by "-")		9,268,043.74	-45,997,274.45
Asset impairment losses (loss is represented by "-")		-226,971.94	-4,937,818.13
Gains from disposal of assets (loss is represented by "-")		157,406.83	132,055.43
II. Profit from operations (loss is represented by "-")		84,702,977.40	51,985,441.22
Add: Non-operating income		0.74	4,529.35
Less: Non-operating expenses		659,830.56	588,600.87
III. Total profit (total loss is represented by "-")		84,043,147.58	51,401,369.70
Less: Income tax expenses	*6*	11,102,348.41	759,925.16
IV. Net profit (net loss is represented by "-")		72,940,799.17	50,641,444.54
Net profits attributable to owners of the parent company		73,018,868.99	53,544,471.15
Profit or loss attributable to minority shareholders		-78,069.82	-2,903,026.61

CONSOLIDATED CASH FLOW STATEMENT

Item	*Notes*	**December 31, 2025**	December 31, 2024
I. Cash flows from operating activities:			
Cash received from sales of goods and provision of services		2,274,663,276.50	1,801,500,956.89
Refund of taxes and levies		11,431.86	–
Other cash received relating to operating activities		7,565,011.75	11,315,916.05
Subtotal of cash inflows of operating activities		2,282,239,720.11	1,812,816,872.94
Cash paid for goods purchased and services received		2,377,908,809.46	1,850,456,013.08
Cash paid to or on behalf of employees		48,295,067.94	51,144,497.56
Taxes and levies paid		11,060,785.59	4,795,811.20
Other cash paid relating to operating activities		23,315,456.50	20,449,802.60
Subtotal of cash outflows from operating activities		2,460,580,119.49	1,926,846,124.44
Net cash flows from operating activities		-178,340,399.38	-114,029,251.50
II. Cash flows from investing activities:			
Cash received from disposal of investments		–	–
Cash from investment income		–	–
Net cash proceeds from disposal of fixed assets, intangible assets and other long-term assets		2,060.00	–
Net cash received from disposal of subsidiaries and other operating entities		–	–
Other cash received relating to investing activities		–	–
Subtotal of cash inflows from investing activities		2,060.00	–
Cash paid for purchase and construction of fixed assets, intangible assets and other long-term assets		13,560.05	320,981.46
Cash paid for investments		–	–
Net cash paid to acquire subsidiaries and other operating entities		–	–
Other cash paid relating to investing activities		–	–
Subtotal of cash outflows from investing activities		13,560.05	320,981.46
Net cash flows from investing activities		-11,500.05	-320,981.46

Item	*Notes*	**December 31, 2025**	December 31, 2024
III. Cash flows from financing activities:			
Cash received from capital injection		362,890,263.76	300,000.00
Including: Cash received from capital injection by minority shareholders in subsidiaries		2,080,800.00	300,000.00
Cash received from debts		508,783,727.22	449,899,888.89
Other cash received relating to financing activities		-	8,571,000.00
Subtotal of cash inflows from financing activities		871,673,990.98	458,770,888.89
Cash paid for repayment of borrowings		454,015,000.00	398,370,000.00
Cash paid for distribution of dividends, profits or payment of interest expenses		10,069,261.54	10,396,249.33
Including: Dividends and profits paid to minority shareholders by subsidiaries		-	–
Cash paid relating to other financing activities		29,191,327.08	5,067,320.40
Subtotal of cash outflows from financing activities		493,275,588.62	413,833,569.73
Net cash flows from financing activities		378,398,402.36	44,937,319.16
IV. Effect on cash and cash equivalent from change of exchange rate		-127,396.19	–
V. Net increase in cash and cash equivalents		199,919,106.74	-69,412,913.80
Add: Balance of cash and cash equivalents as at the beginning of the period		7,286,014.49	76,698,928.29
VI. Balance of cash and cash equivalents as at the end of the period		207,205,121.23	7,286,014.49

NOTES TO THE CONSOLIDATED ANNUAL FINANCIAL INFORMATION

1. GENERAL INFORMATION

The Company is a limited liability company established in the PRC on November 20, 2008. On October 11, 2014, the Company was converted into a joint stock company with limited liability in accordance with the Company Law of the PRC. The registered office of the Company is located at Room 101, -1-3/F, Building 14, Yard 5, Shangtong Avenue, Tongzhou District, Beijing, PRC, and the operating office is located at Room 1101, 11/F, Block B Future Land Center, Building 2, Yard 10, Jiuxianqiao Road B, Jiangtaixiang, Chaoyang District, Beijing, PRC.

The Group is principally engaged in providing integrated cloud-based communications services and solutions to customers. We primarily offer three types of solutions: cloud-based communications services, smart communications solutions, and other communications solutions and accessories. Our solutions are dedicated to making communication easier with cloud-based communications services being accessible online through our platforms. Our solutions have been widely applied across various industries, such as internet services and software information services.

On June 16, 2015, the Company's Domestic Shares were listed on the National Equities Exchange and Quotations (stock code: 832646.NQ), while the H Shares have been listed on the Main Board of the Stock Exchange since July 9, 2025.

Unless otherwise stated, this consolidated annual financial information is presented in RMB, and has been approved for issue by the Board on March 31, 2026.

This consolidated annual financial information has been audited.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

The financial statements of the Group have been prepared on a going concern basis in accordance with the actual transactions and events, the CASBE promulgated by the Ministry of Finance of the PRC and the accounting policies and accounting estimates applicable to the Group. In addition, certain notes in the financial statements have been prepared in accordance with the requirements of the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), which also comply with the applicable disclosure requirements under the Listing Rules.

2.2 Going concern

The Group has evaluated its ability to continue as a going concern for the 12 months from the end of the Reporting Period and has not identified any events or circumstances that may cast significant doubt over its ability to continue as a going concern. Therefore, the financial statements of the Group have been prepared on a going concern basis.

2.3 Changes in significant accounting policies and accounting estimates

(1) Changes in significant accounting policies: The implementation of the Notice on Financial Treatment Issues Following the Implementation of the Company Law and the Foreign Investment Law (《關於公司法、外商投資法施行後有關財務處理問題的通知》) by the Company on June 27, 2025 has no material impact on the financial statements during the Reporting Period.

(2) Changes in significant accounting estimates: Nil.

3. SEGMENT INFORMATION

The Group has identified its operating segments and prepared segment information based on the regular internal financial information reported to the Directors (being the chief operating decision maker) for their decisions about resources allocation to the Group's business components and for their review of these components' performance.

During the period, the Group is principally engaged in providing integrated cloud-based communications services and solutions to customers. Information reported to the Directors for the purpose of resources allocation and performance assessment focuses on the operating results of the business. Therefore, the chief operating decision maker of the Company regards that there is only one operating segment which is used to make strategic decisions. No other discrete financial information is provided other than the Group's results and financial position as a whole.

4. INCOME AND COST

1) Operating income, operating costs

	Amount in the current period		Amount in the previous period	
Item	**Income**	**Cost**	Income	Cost
Primary business.	**903,913,823.84**	**726,465,051.18**	917,605,948.02	714,485,274.84
Total	**903,913,823.84**	**726,465,051.18**	917,605,948.02	714,485,274.84

2) Analysis of revenue

Product classification

Item	**Amount in the current period**	Amount in the previous period
Cloud-based communications services	**844,213,059.32**	866,051,170.27
Smart communications solutions	**48,465,612.86**	13,940,152.97
Other communications services and accessories	**11,235,151.66**	37,614,624.78
Total	**903,913,823.84**	917,605,948.02

5. RETAINED EARNINGS

Item	**Current period**	Previous period
Retained earnings at the end of the previous period before adjustment	**433,004,620.45**	381,500,521.12
Total retained earnings adjustment at the beginning of the period (increase +, decrease -)		
The adjusted retained earnings at the beginning of the period	**433,004,620.45**	381,500,521.12
Add: Net profit attributable to owners of the parent for the period	**73,018,868.99**	53,544,471.15
Less: Appropriation to statutory surplus reserve	**–**	2,040,371.82
Retained earnings at the end of the period	**506,023,489.44**	433,004,620.45

6. INCOME TAX EXPENSE

Item	**Amount in the current period**	Amount in the previous period
Current income tax expense	**8,321,174.66**	6,431,284.65
Deferred income tax expense	**2,781,173.75**	-5,671,359.49
Total	**11,102,348.41**	759,925.16

7. MONETARY CAPITAL

Item	Closing balance	Opening balance
Cash on hand	**–**	109,150.00
Deposits with banks	**219,290,768.05**	7,175,837.11
Other monetary funds	**3,027.57**	1,027.38
Total	**219,293,795.62**	7,286,014.49

Including: Total amount deposited abroad

8. ACCOUNTS RECEIVABLE

1) Disclosure of accounts receivable by age

Age	Closing balance	Opening balance
Within 1 year	**514,301,480.38**	865,520,575.27
1 to 2 years	**118,718,656.72**	58,394,591.09
2 to 3 years	**6,553,936.88**	9,602,586.66
3 to 4 years	**4,569,872.13**	3,031,532.66
4 to 5 years	**1,941,154.37**	5,179,458.83
More than 5 years	**12,714,668.42**	7,657,470.41
Subtotal	**658,799,768.90**	949,386,214.92
Less: provision for bad debts	**57,118,342.21**	68,439,806.61
Total	**601,681,426.69**	880,946,408.31

Note: Accounts receivable are presented by their age as of their recording date.

2) Classified disclosure by bad debt provision accrual method

	Closing balance				
	Book balance		**Bad-debt provision**		
Type	**Amount**	**Percentage (%)**	**Amount**	**Withdrawal percentage (%)**	**Book value**
Provision for bad debts on an individual basis	**14,243,871.51**	**2.16**	**14,243,871.51**	**100.00**	**–**
Provision for bad debts on a portfolio basis	**644,555,897.39**	**97.84**	**42,874,470.70**	**6.65**	**601,681,426.69**
Including: Aging portfolio	**644,555,897.39**	**97.84**	**42,874,470.70**	**6.65**	**601,681,426.69**
Total	**658,799,768.90**	**100.00**	**57,118,342.21**	**8.67**	**601,681,426.69**

	Opening balance				
	Book balance		Bad-debt provision		
Type	Amount	Percentage (%)	Amount	Withdrawal percentage (%)	Book value
Provision for bad debts on an individual basis	14,217,533.58	1.50	14,217,533.58	100.00	–
Provision for bad debts on a portfolio basis	935,168,681.34	98.50	54,222,273.03	5.80	880,946,408.31
Including: Aging portfolio	935,168,681.34	98.50	54,222,273.03	5.80	880,946,408.31
Total	949,386,214.92	100.00	68,439,806.61	7.21	880,946,408.31

9. ACCOUNTS PAYABLE

Items	Closing balance	Opening balance
Service fee payable for telecommunication resources	**138,334,258.49**	181,801,468.93
Service fee payable for research and development	**32,550,625.21**	18,546,684.33
Rental and property fee payable	**249,720.29**	1,155,779.95
Renovation work fees payable	**17,247.25**	17,247.25
Others	**1,887,039.08**	1,781,876.18
Total	**173,038,890.32**	203,303,056.64

10. TAXES PAYABLE

Tax items	Closing balance	Opening balance
Value-added tax	**671,625.13**	129,580.16
Corporate income tax	**5,796,303.51**	5,463,278.09
Personal income tax	**336,651.22**	601,972.80
Urban maintenance and construction tax	**22,871.14**	3,959.11
Education surtax	**27,355.95**	14,666.24
Stamp duty	**514,562.53**	352,120.80
Others	**31,972.89**	31,341.90
Total	**7,401,342.37**	6,596,919.10

11. NET RETURN ON ASSETS AND EARNINGS PER SHARE

Profit for the Reporting Period	Weighted average net return on assets (%)	Earnings per share: Basic earnings per share	Earnings per share: Diluted earnings per share
Net profit attributable to ordinary shareholders of the Company	6.99	0.69	0.69
Net profit attributable to ordinary shareholders of the Company after deducting non-recurring profit or loss	6.65	0.65	0.65

(1) Basic earnings per share

Basic earnings per share is calculated by dividing net profit attributable to owners of the parent by the weighted average number of shares in issue during the same period.

(2) Diluted earnings per share

Diluted earnings per share is the same as the basic earnings per share as there were no potential dilutive shares outstanding during the Reporting Period and the corresponding period of last year.

12. DIVIDENDS

The Board did not recommend the declaration of an annual dividend for the 12 months ended December 31, 2025.

MANAGEMENT DISCUSSION AND ANALYSIS

I. REVIEW OF INDUSTRY DEVELOPMENT STATUS

1. Analysis of China's cloud-based communications services market

Cloud-based communications services refer to communications services and solutions provided to corporate and public organizations based on cloud technologies. Cloud-based communications services primarily include (i) CPaaS, and (ii) Contact Center SaaS. Cloud-based communications services providers can offer one or more types of services tailored to different customers' requirements and application scenarios.

The market size of China's cloud-based communications services refers to the total revenue generated by both providers with single service capability and those offering full-suite communications services. According to information from the MIIT, with the expanding application of cloud technologies and increasing demand for cloud migration from downstream customers, China's cloud-based communications services market experienced a continuous growth in recent years.

According to the 2025 Statistical Bulletin on the Telecommunications Industry recently released by the MIIT, China's cloud-based communications services, as a key component of emerging businesses, maintained steady growth in 2025. While MIIT did not directly disclose the total market value of "cloud-based communications", according to estimates by Forward Industry Research Institute based on industry blue books and comprehensive data from MIIT, the overall market has entered a phase of steady growth. The market size of China's cloud-based communications industry reached RMB56.59 billion in 2024. Growing from approximately RMB49.94 billion in 2022 to RMB56.59 billion in 2024, the industry has entered a period of steady growth following a phase of rapid development, with its growth rate moderating compared with previous years. In terms of the segmented market structure, technological integration has driven new growth. As a core component of cloud-based communications (providing SMS, voice and video capabilities via API/SDK), Communications Platform as a Service (CPaaS) accounted for approximately 35.4% of the overall cloud-based communications market in 2024. Emerging technologies integrating AI and 5G are reshaping the market. In 2024, the market size of AI-powered 5G low-latency integrated communications platforms reached approximately RMB3.14 billion. The market size of new infrastructure intelligent integrated communications platforms serving sectors such as industrial internet and smart transportation amounted to approximately RMB3.20 billion in 2024. Going forward, with the deepening of digital transformation and the expanding application scenarios of cloud-based communications, China's cloud-based communications services market is expected to maintain rapid growth. The total revenue of China's cloud-based communications services market is forecast to reach RMB74.5 billion in 2029, representing a CAGR of 8.2% from 2024 to 2029.

In terms of the competitive landscape, the revenue growth of operators' cloud-based businesses has shown a moderating trend, marking a shift from the early stage of explosive growth to high-quality development. In summary, China's cloud-based communications services market had developed into a mature sector with annual revenue exceeding RMB50.0 billion and deeply integrated into the overall emerging businesses by 2025. Although the growth of traditional communications capabilities has stabilized, intelligent communications services driven by AI, 5G and new infrastructure are becoming a key force promoting the upgrading of the market structure.

In recent years, China's information technology industry has grown steadily, and the basic communications infrastructure has been continuously improved, providing a solid foundation for the development of the cloud market. Starting from 2025, while the scale of China's information technology infrastructure construction continues to expand, it is also accelerating the transformation and upgrading toward computing power infrastructure. The scale of information technology infrastructure increased from RMB2,746.0 billion in 2019 to RMB3,524.6 billion in 2023, representing a CAGR of 6.4%, reflecting the steady development of information technology infrastructure. A stable communications infrastructure is crucial to the development of the cloud-based communications services market, as it relies on the internet and cloud computing to access and process customer data for the provision of customized communications services. Although the penetration rate of cloud-based communications services in China remains relatively low, the accelerated expansion of cloud migration in China will drive the rapid development of China's cloud-based communications services market. Downstream industries have a strong demand for improving communication capabilities. With an increasing number of enterprises and the dynamic changes in customers' needs, the downstream industries are facing intense competition. Therefore, it is crucial to obtain strong communication capabilities, as well as improve customer service quality and satisfaction, so as to enhance competitiveness. Cloud-based communications services provide an intelligent platform integrating communication capabilities with an efficient call center, which can improve enterprises' service quality and operational efficiency. Meanwhile, more enterprises have become aware of the importance of cloud-based communications services, which has stimulated strong downstream demand for improving communication capabilities.

2. *China's project-based communications solutions market*

Project-based communications solutions refer to the provision of communication-based solutions that combine software and hardware, with the integration of advanced technologies such as cloud computing, IoT and AI. Project-based communications solutions leverage high scalability and flexibility of cloud technology to provide comprehensive communications capabilities for corporate and public organizations, and realize functions such as intelligent voice recognition, facial recognition and behavioral monitoring, thereby providing intelligent solutions based on communications capabilities. Project-based communications solutions have widespread application scenarios, primarily including intelligent campuses, intelligent municipal governance, smart transportation and intelligent finance. When selecting project-based communications solutions, downstream industries will consider their compatibility with existing systems, stability and reliability of the services, level of intelligence and cost-effectiveness. In addition, the project-based communications solutions should be able to meet the specific industry needs and support future expansion and upgrading.

Driven by the increasing demand for digital transformation and the innovative applications of project-based communications solutions, the total revenue of China's project-based communications solutions market increased from RMB254.8 billion in 2020 to RMB404.1 billion in 2024, growing at a CAGR of 12.2%. In the future, with the integration of advanced technologies such as cloud computing, AI and IoT, project-based communications solutions providers can offer comprehensive solutions to empower communication capabilities in smart cities, which is expected to promote the stable growth of China's project-based communications solutions market. In 2029, the total revenue of China's project-based communications solutions market is expected to reach RMB576.0 billion, with a CAGR of 7.3% from 2024 to 2029.

China's project-based communications solutions market is highly fragmented with plenty of market participants primarily including technology service providers, equipment manufacturers, and product and solution providers. The Group primarily competes with product and solution providers.

II. PRINCIPAL BUSINESS OPERATIONS OF THE GROUP

(I) Cloud-Based Communications Services

Cloud-based communications services refer to value-added communications services and solutions provided to corporate and public organizations based on cloud technologies, primarily including (i) CPaaS, which refers to a technology delivery model that enables companies to embed omni-channel communication functions into their business systems and applications with APIs or SDKs; and (ii) Contact Center SaaS, which refers to an efficient and intelligent contact center solution provided to corporate and public organizations with SaaS as the main deployment method.

On the Group's cloud-based CPaaS platform, our customers, principally internet companies, software and information technology companies, and financial institutions, have convenient access to a vast array of integrated telecommunications resources, covering voice, messaging, and mobile data capabilities, which we source from major telecommunications operators and other service providers in China. Additional value-added features, such as data analytics, privacy protection and smart routing, are embedded in our CPaaS platform. In addition, we offer Contact Center SaaS to customers. We have our own self-built platform, which is a suite of cloud-based software services and offers businesses a one-stop platform to handle interactions with customers and potential customers.

As at December 31, 2025, the Company's revenue from cloud-based communications services amounted to RMB844 million, representing a decrease of RMB22 million or a year-on-year decrease of 2.52% from RMB866 million in 2024. The decrease was mainly attributable to the Company's product structure adjustment, which involved phasing out low-margin businesses. Meanwhile, the Company's core customers, including internet, software IT, and financial institutions, have entered a deepening stage of digital transformation. Their demand for purely basic communications services has become saturated, and they have shifted toward integrated solutions of "communications + intelligence + data", resulting in a slight reduction in their budgets for the standalone procurement of cloud-based communications resources.

(II) Smart Communications Solutions

Leveraging our cloud-based communications capabilities since our inception in 2008, we launched a new business segment, project-based communications solutions, in May 2020. Our solutions utilize software or a combination of software and hardware to facilitate communications and connectivity principally for public sector customers across many use cases, such as municipal governance and safety. Based on various technologies such as data analytics, cloud computing, Edge Computing, and visual recognition, we develop solutions according to the individual needs of customers.

As at December 31, 2025, the Company's revenue from smart communications solutions amounted to RMB48 million, representing an increase of RMB34 million or a year-on-year increase of 247.67% from RMB14 million in 2024. The increase was mainly attributable to the implementation of the Company's strategic transformation. The Company integrated value-added functions of CPaaS including data analysis, privacy protection and smart routing with contact center SaaS to develop smart communications solutions for vertical industries (including AI-driven contact centers, intelligent customer service and data analysis), which catered to customers' upgrading demand from basic communications to intelligent operations.

(3) Other Communications Services and Accessories

In addition to our main services and solutions, we also offer other communications services and accessories, mainly comprising specialized mobile phones, contact center outsourcing, and video conference solutions. We have been scaling down the aforementioned business since 2022, primarily due to low profitability of the relevant business.

As at December 31, 2025, the Company's revenue from other communications services and accessories was RMB11 million, representing a decrease of RMB27 million or a year-on-year decrease of 70.13% from RMB38 million in 2024. The decrease was mainly due to the fact that such businesses mostly comprised communications accessories and basic communications operations and maintenance outsourcing, which had low technical barriers and thin profit margins and were inconsistent with the Company's core strategy of "cloud-based communications + smart solutions". Accordingly, the Company proactively scaled back resource investment in such businesses.

III. OPERATING RESULTS AND ANALYSIS

FINANCIAL REVIEW:

Revenue

The Group generates revenue mainly from cloud-based communications services, project-based communications solutions and other communications services and accessories. As at December 31, 2025, the revenue of the Group was RMB903.91 million, representing a decrease of RMB13.70 million or 1.49% from RMB917.61 million in the corresponding period of last year, which was mainly attributable to the Company adjusting its product mix to exclude low-margin businesses. The revenue of each business segment is as follows:

As at December 31, 2025, the revenue of the cloud-based communications services segment was RMB844.21 million, representing a decrease of RMB21.84 million or 2.52% from RMB866.05 million in the corresponding period of last year, which was mainly due to the Company adjusting its product mix to exclude low-margin businesses. Meanwhile, the Company's core customers, including internet, software IT, and financial institutions, have entered a deepening stage of digital transformation. Their demand for purely basic communications services has become saturated, and they have shifted toward integrated solutions of "communications + intelligence + data", resulting in a slight reduction in their budgets for the standalone procurement of cloud-based communications resources. This resulted in a decrease of RMB44.17 million in the SMS business, RMB14.71 million in voice, and RMB9.19 million in digital rights business, as well as an increase of RMB42.60 million in IoT business within the cloud-based communications products.

As at December 31, 2025, the revenue of the project-based communications solutions segment was RMB48.47 million, representing an increase of RMB34.53 million or 247.67% from RMB13.94 million in the corresponding period of last year. This increase was mainly attributable to the Company's development of AI-driven smart communications solutions, including contact centers, intelligent customer service and data analysis, which catered to customers' evolving demand from basic communications to intelligent operations during the Reporting Period.

As at December 31, 2025, the revenue of the other communications services and accessories segment was RMB11.24 million, representing a decrease of RMB26.37 million or 70.13% from RMB37.61 million in the corresponding period of last year, which was mainly due to impact from the market, resulting in a decrease of RMB25.82 million in the call operation business, and RMB1.61 million in the video conferencing.

Cost

As at December 31, 2025, the costs incurred by the Group were RMB726.47 million, representing an increase of RMB11.98 million or 1.68% from RMB714.49 million in the corresponding period of last year, which was mainly due to business structure adjustments across the Company's business segments, where changes in revenue have simultaneously driven changes in costs during the Reporting Period. The cost incurred by each business segment is as follows:

As at December 31, 2025, the costs incurred by the cloud-based communications services segment were RMB686.78 million, representing an increase of RMB13.17 million or 1.95% from RMB673.61 million in the corresponding period of last year, which was mainly due to the Group adjusting its product mix, resulting in a decrease of RMB16.54 million in the SMS cost and RMB5.37 million in voice cost, as well as an increase of RMB33.19 million and RMB1.70 million, respectively, in IoT and cloud call center costs during the Reporting Period.

As at December 31, 2025, the costs incurred by the project-based communications solutions segment were RMB29.23 million, representing an increase of RMB24.33 million or 496.57% from RMB4.90 million in the corresponding period of last year, which was mainly due to an increase in cost year-on-year, which was in line with the increase in revenue from project-based communications solutions of the Group during the Reporting Period.

As at December 31, 2025, the costs incurred by the other communications services and accessories segment were RMB10.46 million, representing a decrease of RMB25.51 million or 70.93% from RMB35.97 million in the corresponding period of last year, which was mainly due to a decrease in cost year-on-year, which was in line with the decrease in revenue from other communications services and accessories during the Reporting Period.

Gross profit and gross profit margin

As at December 31, 2025, the gross profit of the Group was RMB177.45 million, representing a decrease of RMB25.67 million or 12.64% from RMB203.12 million in the corresponding period of last year; and the comprehensive gross profit margin was 19.63%, remaining largely unchanged from the corresponding period of last year.

Selling expenses

As at December 31, 2025, the selling expenses of the Group were RMB15.47 million, representing a decrease of RMB4.12 million or 21.07% from RMB19.59 million in the corresponding period of last year, which was mainly due to the Company implementing a new assessment method, resulting in a decrease of RMB3.89 million in remuneration during the Reporting Period.

Administrative expenses

As at December 31, 2025, the administrative expenses of the Group were RMB34.05 million, representing an increase of RMB1.76 million or 5.45% from RMB32.29 million in the corresponding period of last year, which was mainly due to the Company implementing a new assessment method, resulting in a decrease of RMB1.91 million in remuneration, a decrease of RMB1.36 million in business entertainment expenses, and an increase of RMB5.86 million in consulting and service fees arising from the engagement of professional institutions in preparation for the Hong Kong Stock Exchange IPO.

R&D expenses

As at December 31, 2025, the R&D expenses of the Group were RMB41.16 million, representing an increase of RMB3.09 million or 8.10% from RMB38.07 million in the corresponding period of last year, which was mainly due to the Company increasing investment in R&D, outsourcing R&D increased by RMB6.01 million, and the Company implemented a new assessment method, resulting in a decrease of RMB2.24 million in remuneration during the Reporting Period.

Financial expenses

As at December 31, 2025, the financial expenses of the Group were RMB13.48 million, representing a decrease of RMB0.60 million or 4.66% from RMB12.88 million in the corresponding period of last year, which was mainly due to a decrease of RMB0.29 million in interest, a decrease of RMB0.08 million in exchange gains or losses, as well as a decrease in bank charges during the Reporting Period.

Income tax expenses

As at December 31, 2025, the income tax expenses of the Group were RMB11.10 million, representing an increase of RMB10.34 million or 1,360.98% from RMB0.76 million in the corresponding period of last year, which was mainly due to the provision of current income tax expenses arising from the RMB32.64 million year-on-year increase in the Company's total profit during the Reporting Period.

Net profit attributable to shareholders of the listed company

As at December 31, 2025, the net profit attributable to shareholders of the listed company was RMB73.02 million, representing an increase of RMB19.47 million from the net profit attributable to the listed company of RMB53.54 million in the corresponding period of last year, which was mainly due to the collection of parts of accounts receivables by the Company during the Reporting Period, as well as a decrease in the provision for credit impairment loss and asset impairment losses during the Reporting Period.

Equity attributable to non-controlling interests

As at December 31, 2025, the equity attributable to non-controlling interests of the Group was RMB0.92 million, representing an increase in equity of RMB2.00 million or 184.45% from the equity attributable to non-controlling interests of RMB-1.09 million in the corresponding period of last year, which was mainly due to the decrease in losses incurred by the holding company of the Company during the Reporting Period.

Cash flows

Net cash flow generated from operating activities

As at December 31, 2025, the net cash flow generated from operating activities of the Group was RMB-178.34 million, representing a decrease of RMB64.31 million or 56.40% from RMB-114.03 million in the corresponding period of last year, which was mainly due to a substantial increase in payments for the purchase of goods and other operating payments during the Reporting Period, whose growth rate exceeded that of sales collections, resulting in an expansion of net cash outflows.

Net cash flow generated from investing activities

As at December 31, 2025, the net cash flow generated from investing activities of the Group was RMB-11,500.05, representing an increase of 96.42% from the corresponding period of last year, which was mainly attributable to the reduced investing activities of the Company and a decrease in the purchase of fixed assets.

Net cash flow generated from financing activities

As at December 31, 2025, the net cash flow generated from financing activities of the Group was RMB378.40 million, representing an increase of RMB333.46 million or 742.06% from RMB44.94 million in the corresponding period of last year, which was mainly due to the successful IPO fundraising by the Company during the Reporting Period, together with a decrease in debt repayments, which jointly contributed to a significant rise in net inflows from financing activities.

Liquidity and Financial Resources

Capital structure

Borrowing

The total bank and other borrowings of the Group as at December 31, 2025 were RMB356.33 million (as at December 31, 2024: RMB300.30 million). The bank borrowing was interest-bearing and unsecured. During the Reporting Period, the Group did not experience any difficulties in utilizing its banking facilities.

Gearing ratio

As at December 31, 2025, the gearing ratio of the Group was 34.42% (as at December 31, 2024: 43.41%), representing a decrease of 8.99% (calculated as the total liabilities divided by the total assets and multiplied by 100%), which was mainly attributable to the successful IPO fundraising that strengthened the Group's equity capital and significantly lowered its gearing ratio.

Cash and cash equivalents

As at December 31, 2025, the cash and cash equivalents of the Group were RMB207.21 million, representing an increase of RMB199.92 million or 2743.87% from RMB7.29 million in the corresponding period of last year, which was mainly attributable to the successful IPO fundraising of the Company.

Capital expenditure

As at December 31, 2025, the Group did not have any material capital expenditure.

Pledge of assets

As at December 31, 2025, the Group did not have any pledge of assets.

Credit risk

As at December 31, 2025, the largest credit risk exposure that may incur financial loss to the Group mainly came from the book value of each financial asset in the balance sheet. The monetary funds held by the Company are mainly deposited in financial institutions, such as state-owned holding banks and other large and medium-sized commercial banks. The management believes that these commercial banks have a high reputation and asset status, do not have significant credit risk, and will not cause any significant loss due to the default of the counterparty.

Foreign exchange risk

Foreign exchange risk refers to the risk of loss resulting from changes in foreign currency exchange rates. Fluctuations in exchange rates between RMB and other currencies in which the Group conducts business may affect their financial condition and results of operation. The Group mainly operates in the PRC and is exposed to foreign exchange risk arising from various currency exposures. The conversion of foreign currencies into RMB has been based on rates set by the People's Bank of China. The Group seeks to limit the exposure to foreign exchange risk by closely monitoring and minimizing its net foreign currency position. No financial instruments for hedging purposes were used by the Group, and the Group did not enter into any currency hedging transactions during the Reporting Period.

Contingent liabilities

References are made to the Prospectus and the announcement of the Company dated December 23, 2025. Since October 2024 and up to the date of this announcement, the Company has become involved in two interrelated contractual disputes (the "**Litigation**") concerning the sale and purchase of computing module products involving Beijing Yakang Huanyu Technology Co. Ltd. and Beijing Yunxi Technology Co. Ltd. The freezing of the Company's Basic Bank Account and general bank accounts was caused by the Litigation. As disclosed in the announcement dated December 23, 2025 there was an increase in the frozen funds in the Basic Bank Account caused by the Litigation. The Board considers that the above Litigation has not had, and is not expected to have, any material adverse effect on the business operations or financial position of the Group. Further announcement(s) will be made by the Company regarding the updates of the Litigation as and when appropriate in accordance with the Listing Rules.

Save as disclosed above, the Group has no other material contingent liabilities as of December 31, 2025.

Material acquisition and disposal of assets, subsidiaries, associates and joint ventures

The Group had no other material acquisition and disposal of assets, subsidiaries, associates and joint ventures during the Reporting Period.

Treasury policy

The Group adopts a prudent financial management approach on its treasury policy so as to ensure that the Group's liquidity structure (composed of assets, liabilities and other commitments) is able to meet its funding requirements at all times.

Future plans for material investment or acquisition of capital asset

The Group had no other future plans for material investment or acquisition of capital asset during the Reporting Period.

Significant investments

The Group had no significant investment during the Reporting Period.

Post balance sheet events

The Company's first 2026 extraordinary general meeting held on March 20, 2026 has considered and approved the proposal to withdraw the application for the initial public offering of domestic shares to unspecified qualified investors and listing on the Beijing Stock Exchange, as well as the proposal to voluntarily apply for the delisting of its domestic shares from the National Equities Exchange and Quotations (NEEQ). The actual timing and progress of the delisting are subject to approval by the NEEQ. Save as disclosed above, there were no other post balance sheet events as of December 31, 2025 and up to the date of this announcement.

IV. PROSPECTS

The Group's vision is to become a globally recognized AI-driven cloud-based communications solutions provider. Based on this vision, we plan to implement the following strategies:

1. *Continuous improvement and innovation of services and solutions*

We plan to continuously improve and innovate our service offerings and enrich the features and functions of our solutions. We intend to further research customer needs to enhance and expand our services. In particular,

- we will continue to focus on and expand within the cloud-based communications services market, maintaining our position as a leading service provider. According to the MIIT, the cloud-based communications industry, particularly emerging cloud-based communications businesses (including cloud computing, big data, and data centers) still has significant growth potential, which we expect more businesses to benefit from market growth. For example, to increase revenue and customer stickiness and meet customers' diverse incremental communications needs, we plan to provide communications operating services from intelligent computing operation platforms to large corporate customers in addition to our existing services and solutions, addressing their daily communications needs at a more comprehensive level;

- we will innovate and develop new services and solutions, such as smart ecosystems for cultural and tourism services, smart ecosystems for elderly care services, and campus mental health services. In terms of the upgrade path for our solutions, we will timely introduce smart ecosystem technologies to conduct lightweight transformation of existing processes;

- we will upgrade our existing industry solutions, introducing industry-specific customized solutions to meet the specific needs of customers in key industries, expanding and enhancing technology in different scenarios to improve operational efficiency and user experience; and

- we will continue to strengthen research and development capabilities, fostering an innovative corporate culture, and attracting and retaining top talent to expand the research and development team.

2. Enhancing AI applications

The Company will continue to embrace AI in an all-round way by adhering to the "technology + business" dual-engine-driven strategy. Based on the existing cloud-based communications platform and smart communications solutions, the Company will keep pace with the evolution of AI technologies, actively explore the in-depth integration of next-generation AI technologies represented by large models and agents with corporate businesses, and transform new technologies into implementable, replicable and value-creating products and solutions.

CPaaS: For CPaaS, LLMs can generate content and review templates for messages for quality inspection. While continuously improving the technical indicators of the cloud-based communications platform to meet the stringent requirements of medium and large customers and key industries, we will also conduct platform reserve and technical verification for next-generation communications capabilities such as 5G Messaging and New Calling, and steadily promote their commercial deployment.

Contact Center SaaS: We plan to upgrade our Contact Center SaaS through a business model leveraging AI computing power and voice agents, so as to improve service efficiency and accuracy as well as enhance the personalization and intelligence of customer services. In 2025, the Company completed the development of its "Large Model-Native Voice AI Agent Platform", which has entered the phase of customer validation and industry adaptation. The platform enables corporates to establish life-cycle management capabilities for smart ecosystems covering configuration, testing and launch, allowing corporates to quickly deploy voice agents with designated roles, gradually reducing the proportion of calls transferred to human agents while improving customer satisfaction.

Project-Based Communications Solutions: We intend to apply specific LLMs, voiceprint recognition, image recognition and motion recognition in our solutions. We will continue to optimize the capabilities of existing products such as the urban smart ecosystem platform and the AI emotion monitoring and early warning platform, focusing on refining mature solutions for the urban governance sector.

3. Expanding innovative businesses and capturing new growth opportunities

In 2026, the Company will simultaneously focus on cutting-edge technology fields such as AIGC and agents. We will seek to integrate AIGC and agents technologies with our existing communications business, while exploring cooperation models with telecom operators and cloud vendors. Meanwhile, the intelligent computing operation platform developed by the Company will be completed and launched. The platform is committed to solving practical issues faced by users of large corporate customers in computing power selection, deployment and optimization, providing cost-effective, high-performance and high-quality platform optimization services and communications capability support.

The Company is building an intelligent hardware product line that it will initially corporate with operators, and its products target both consumer and business partners by launching smart bands, AI headsets and smart lamps. This aims to combine our full-suite cloud-based communications capabilities with large models and AI computing power to extend application scenarios to individual and home scenarios, forming a collaborative "cloud-device integrated" ecosystem;

We plan to leverage our full-suite service capabilities to improve customer stickiness and sustainable profitability. We will continue to explore new growth opportunities, expand geographic coverage, and increase penetration. By replicating our successful experience in China, we plan to initially expand our CPaaS and SaaS business to Southeast Asia by partnering with local telecommunications operators and service providers.

V. RISK FACTORS AND RISK MANAGEMENT

Risks relating to the Group's business and industry

We believe that there are certain risks and uncertainties involved in our operations, some of which are beyond our control. Some of the major risks we face include:

(1) fluctuations in demand for our services and solutions may adversely affect our business and results of operations. Any loss of or decline in demand for our services and solutions could materially and adversely affect our business, results of operations, and financial condition;

(2) failure to maintain our advantages in an increasingly competitive market may adversely affect our business and prospects;

(3) if we cannot continue to innovate or effectively respond to the rapidly evolving technology, market demands, industry dynamics, and other risks and uncertainties, our business, results of operations, and prospects would be materially and adversely affected;

(4) our business relies on telecommunications resources provided by China's major telecommunications operators and other service providers; if we fail to maintain our collaborations with these telecommunications operators or service providers, our ability to serve our customers could be materially and adversely affected;

(5) if we fail to attract new customers or retain existing ones, our business, financial condition, and results of operations could be materially and adversely affected; and

(6) we have experienced, and in the future may continue to experience, net operating cash outflows and increases in trade receivables turnover days, prepayments, other receivables and other assets, which could expose us to liquidity risks.

We have developed risk management and internal control systems for our business to minimize actual or potential operational risks.

(1) Actively manage our product mix. We offer full-suite cloud-based communications services. However, some service offerings, such as voice services and Contact Center SaaS, have high gross profit margin over other types of CPaaS. We have actively managed our product mix to promote our profitability. On one hand, we have historically terminated cooperations with CPaaS customers which generated low profit margin; on the other hand, we continuously developed our Contact Center SaaS service offerings during the Track Record Period. Revenue derived from our Contact Center SaaS during the Track Record Period grew gradually. Our active management is also reflected in our plan to further develop project-based communications solutions and expand our innovative business system in the future.

(2) Actively seize market opportunities. During the past years, we foresaw these market drivers and took measures to seize opportunities. We pay attention to the applications of AI tools, such as data analytics, NLP, voiceprint recognition and motion recognition. Meanwhile, we focus on cutting-edge technology fields such as AIGC and agents. We will seek to integrate AIGC and agents technologies with our existing communications business, while exploring cooperation models with telecom operators and cloud vendors. This ensures that our services and solutions constantly improved from a technological perspective. We also provide a stable supply of telecommunications resources and possess strong sales capabilities. The former enables us to offer services from a diverse range of regional telecommunications operators and service providers. The latter helps us to effectively meet the growing demand for corporate communication.

(3) In order to reduce the risk of dependence on cooperation with major telecommunications operators and service providers in China, we have adopted the following measures: 1) establishing a multi-supplier cooperation system to distribute the risks of having a single pipeline; 2) signing long-term framework agreements and clarifying the terms of service quality and liability for breach of contract; 3) conducting regular supplier service evaluation and alternative solution testing; 4) maintaining standardized technical interfaces to ensure substitutability; 5) establishing a special emergency fund for sudden changes in collaboration.

(4) Given that the cloud-based communications business contributes most of our revenue and trade receivables, we have implemented the following measures to shorten the settlement period starting from 2025: prefer customers with shorter payment cycles; more stringent payment terms for customers with significant trade receivables; incentivizing quicker settlement; scrutiny of payments progress and offer instalments for prompt settlement; set monthly collection targets.

(5) In order to further improve our collection situation, we have taken various measures since 2025 to enhance our collection efforts for trade receivables, including establishing management policies for receivables, regularly reviewing receivables by finance personnel, actively communicating with our customers regarding settlements, and issuing collection letters. We have established a dedicated collection team, to continuously monitor payment progress. This team, together with our business development personnel, communicates with customers regarding payment collection through various methods.

VI. OTHER INFORMATION

EMPLOYEES AND REMUNERATION POLICIES

As at December 31, 2025, the total number of employees of the Group was 157 (December 31, 2024: 210). The remuneration of the management is composed of basic salary, position salary, performance salary and other salaries, and the remuneration of ordinary employees is composed of basic salary, position salary, performance salary and business commission. The performance-based remuneration is determined based on the Group's performance and the performance appraisal of the employees.

The Group attaches great importance to staff training and continuously improves its education and training system. The Group provides comprehensive training programs for its staff, including monthly induction training for new staff, product training for all staff when needed and centralized training for staff in key positions at the beginning of each year. During the Reporting Period, the Group paid a total of RMB48.30 million in remuneration to its employees (December 31, 2024: RMB51.14 million).

FINAL DIVIDEND

The Board did not recommend the declaration of an annual dividend as at December 31, 2025.

COMPLIANCE WITH THE CG CODE

As a company listed on the Stock Exchange, the Company is committed to maintaining high standards of corporate governance to safeguard the interests of the Company's Shareholders and to enhance corporate value and accountability. the Company has adopted the principles and code provisions of the CG Code as the basis of the Company's corporate governance practices.

Pursuant to code provision C.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Piao is serving as the chairman of the Board as well as the chief executive officer of the Company. As Mr. Piao has been managing our Group's business and overall strategic planning since its establishment, the Directors consider that vesting the roles of chairman and chief executive officer in Mr. Piao ensures consistency in the leadership of the Group and is beneficial to the business prospects and management of the Group. Taking into account all the corporate governance measures that we are going to implement upon the Listing, the Board considers that the balance of power and authority for the present arrangement will not be impaired, and this structure will enable the Company to make and implement decisions promptly and effectively. Accordingly, the Company has not segregated the roles of its chairman and chief executive officer. The Board will continue to review the effectiveness of the corporate governance structure of the Company in order to assess whether separation of the roles of chairman of the Board and chief executive officer is necessary.

Save as disclosed above, to the knowledge of the Directors, the Company has complied with all applicable code provisions of the CG Code during the period from the Listing Date to December 31, 2025, and adopted the recommended best practices set out therein where appropriate. Meanwhile, the Company will continue to review and enhance its corporate governance practices to ensure compliance with the CG Code.

COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS

The Company has adopted the Model Code as the code of conduct for all the Directors' and Supervisors' dealings in the securities of the Company. Having made specific enquiries, all Directors and Supervisors have confirmed that they had strictly complied with the required standards set out in the Model Code throughout the period from the Listing Date and up to the date of this announcement (or, in respect of the Supervisors, for the period from January 1, 2025 until the abolition of the supervisory committee of the Company on November 19, 2025). The Company has also set up guidelines in respect of the dealings by its relevant employees (as defined in the Listing Rules) in the Company's securities, which are on terms no less exact than those in the Model Code. The Company is not aware of any breach of the guidelines by its relevant employees.

PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

From the Listing Date to December 31, 2025, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the listed securities of the Company (including sale of treasury shares).

As at December 31, 2025, the Company did not hold any treasury shares.

AUDIT COMMITTEE

The Company has established an Audit Committee, with its terms of reference in compliance with the provisions of Rule 3.21 of the Listing Rules and paragraph D.3 of the CG Code. As at the date of this announcement, the Company's Audit Committee comprises three independent Directors, namely Mr. Sun Qiang (孫強), Mr. Xiang Ligang (項立剛) and Mr. Su Zile (蘇子樂). Mr. Sun Qiang serves as the chairman of the Audit Committee, with the requisite professional qualifications and experience in finance as required under the Listing Rules.

The primary functions of the Audit Committee are to assist the Board of Directors by providing independent opinions on the Company's financial reporting process, internal control and risk management systems, to oversee the audit process, and to perform such other duties and responsibilities as assigned by the Board.

The Audit Committee, together with the management of the Company and the external auditors, has reviewed the annual results of the Group for the year ended December 31, 2025 and the audited consolidated annual financial information of the Group for the year ended December 31, 2025 prepared in accordance with the CASBE, and discussed internal control and financial reporting matters, including the review of the audited consolidated financial statements of the Group for the Reporting Period. The annual results of the Group have been prepared in accordance with applicable accounting principles, standards and requirements, with adequate disclosures made.

PUBLICATION OF ANNUAL RESULTS AND ANNUAL REPORT

The annual results announcement of this year is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.commchina.net). The 2025 Annual Report containing all information required by the Listing Rules will be published on the websites of the Stock Exchange and the Company in due course.

DEFINITIONS

In this announcement, unless the context otherwise requires, the following terms have the meanings set forth below:

"AI"	artificial intelligence
"API"	Application Programming Interface, commonly known as API, is a set of protocols that allows unconnected applications to communicate with each other
"Board"	the board of directors of the Company
"Call Agent(s)"	individuals who handle incoming and outgoing calls in a call center or customer service environment
"Call Bot(s)"	automated software programs designed to interact with humans through voice or text-based conversations
"CASBE"	PRC Accounting Standards for Business Enterprises promulgated by the Ministry of Finance of the People's Republic of China (中華人民共和國財政部)
"CG Code"	the Corporate Governance Code as set out in Appendix C1 to the Listing Rules
"Company"	Beijing Xunzhong Communication Technology Co., Ltd. (北京訊眾通信技術股份有限公司), a limited liability company incorporated in the PRC on November 20, 2008, which was converted into a joint stock company with limited liability on October 11, 2014, with its H Shares being listed on the Main Board of the Stock Exchange (Stock Code: 2597)
"Computing Power"	refers to the capacity of a computer or computer system to execute complex computations and data processing tasks within a given timeframe
"Contact Center SaaS"	Contact Center Software as a Service, one of our Group's business segments
"CPaaS"	Communications Platform as a Service, one of our Group's business segments
"Director(s)"	the director(s) of the Company
"Domestic Share(s)"	ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each, which are subscribed for and fully paid in RMB
"Edge Computing"	a distributed information technology architecture in which data is processed as close to the originating source as possible. This approach moves computing resources from centralized data centers closer to the devices generating and consuming data, such as IoT devices, smartphones, or local servers

"Frost & Sullivan"	Frost & Sullivan (Beijing) Inc., Shanghai Branch Co.
"Group" or "our Group", "we" or "us"	the Company and its subsidiaries
"H Share(s)"	overseas-listed foreign share(s) in the share capital of the Company with nominal value of RMB1.00 each, which are listed on the Main Board of the Stock Exchange and subscribed for and traded in Hong Kong dollars
"Hong Kong" or "HK"	the Hong Kong Special Administrative Region of the PRC
"Hong Kong dollars" or "HK$"	Hong Kong dollars, the lawful currency of Hong Kong
"IoT"	the Internet of Things, refers to the network of physical devices embedded with electronics, software, sensors, and network connectivity, which enables these objects to collect and exchange data, allowing these devices to communicate with each other and with users
"Issuance and Listing of H Shares"	the application submitted by the Company to the Stock Exchange for the overseas listing of foreign shares (H Shares) and for listing on the Main Board of the Stock Exchange
"Listing"	the listing of H Shares on the Main Board of the Stock Exchange on July 9, 2025
"Listing Date"	July 9, 2025
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange
"LLM"	large language model, refers to a type of artificial intelligence that is designed to process and generate human-like language by leveraging statistical patterns learned from vast corpora of text data
"Main Board"	the stock market (excluding the option market) operated by the Stock Exchange, which is independent from and operated in parallel with the GEM of the Stock Exchange
"MIIT"	the Ministry of Industry and Information Technology of the PRC (中華人民共和國工業和信息化部)
"Model Code"	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules
"Mr. Piao"	Mr. Piao Shenggen (樸聖根), the chairman of the Board, chief executive officer and a substantial shareholder of the Company

"NLP"	Natural Language Processing (NLP) is a field of artificial intelligence (AI) that focuses on the interaction between computers and humans through natural language. The goal of NLP is to enable computers to understand, interpret, and generate human language in a way that is both meaningful and useful
"PRC"	the People's Republic of China and, for the purposes of this announcement, excludes the Hong Kong Special Administrative Region, the Macao Special Administrative Region and Taiwan
"Prospectus"	the Company's prospectus dated June 30, 2025
"RCS"	Rich Communication Services (RCS) is an enhancement of traditional Short Message Service (SMS) and Multimedia Messaging Service (MMS) that includes various advanced features such as read receipts, typing indicators, high-quality media sharing, improved group chats, and interactive elements
"Reporting Period"	the twelve months ended December 31, 2025
"RMB"	Renminbi, the lawful currency of the PRC
"SaaS"	Software as a Service, refers to a cloud computing model that provides users with access to software applications via the internet, eliminating the need for users to install and run the application on their own computers or infrastructure
"SDK"	Software Development Kit, a set of software tools, guidelines, and programs used by developers to create applications for specific platforms
"Share(s)"	the Domestic Shares and H Shares
"specific LLM"	a large language model which is trained to provide responses to questions which are related to a specific industry or an application scenario
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Supervisor(s)"	the supervisor(s) of the Company
"%"	percent

By Order of the Board
Beijing Xunzhong Communication Technology Co., Ltd.
Piao Shenggen
Chairman of the Board, Executive Director and Chief Executive Officer

Hong Kong, March 31, 2026

As at the date of this announcement, the Board comprises Mr. Piao Shenggen (Chairman of the Board and Chief Executive Officer), Mr. Wang Peide, Mr. Yue Duanpu, Mr. Zhang Zhishan and Ms. Chen Jing as executive Directors; and Mr. Sun Qiang, Mr. Xiang Ligang and Mr. Su Zile as independent non-executive Directors.