Travel Expert (Asia) Enterprises Limited
專業旅運(亞洲)企業有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 1235)

ANNOUNCEMENT OF ANNUAL RESULTS FOR THE YEAR ENDED 31 MARCH 2026

FINANCIAL HIGHLIGHTS

- Total customer sales proceeds from continuing operations for the Year was HK$664.7 million, representing increase of 15.3% from HK$576.3 million for the last year.
- Revenue from continuing operations for the Year was HK$359.0 million, representing an increase of 40.7% from HK$255.2 million for the last year.
- Gross profit from continuing operations for the Year was HK$99.1 million, representing an increase of 15.2% from HK$86.0 million for the last year, while the gross profit margin decreased by 6.1 percentage points to 27.6% for the Year (2025: 33.7%).
- The profit before income tax from continuing operations for the Year was HK$7.0 million (2025: HK$4.6 million). The profit for the Year attributable to the owners of the Company was HK$6.0 million (2025: HK$3.4 million).
- Earnings per share attributable to owners of the Company for the Year was HK1.2 cents (2025: Earnings per share of HK0.7 cents).
- The Board has resolved to recommend the payment a final dividend of HK1.0 cents per ordinary share (2025: HK0.8 cents) for the year ended 31 March 2026.

ANNUAL RESULTS

The board (the "Board") of directors (the "Directors") of Travel Expert (Asia) Enterprises Limited (the "Company") presents the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 March 2026 (the "Year") together with comparative figures.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 March 2026

	Notes	2026 HK$'000	2025 HK$'000
Continuing operations			
Revenue	4	**359,002**	255,244
Cost of sales		**(259,950)**	(169,247)
Gross profit		**99,052**	85,997
Other income and gains	4	**7,851**	7,383
Selling and distribution costs		**(61,594)**	(52,031)
Administrative and other operating expenses		**(37,384)**	(35,846)
Fair value loss on financial assets at fair value through profit or loss		**(398)**	(62)
Profit from operations	5	**7,527**	5,441
Finance costs	6	**(576)**	(812)
Profit before income tax		**6,951**	4,629
Income tax expenses	7	**(911)**	(778)
Profit for the year from continuing operations		**6,040**	3,851
Discontinued operation			
Loss for the year from discontinued operation		**–**	(478)
Profit for the year		**6,040**	3,373
Other comprehensive income			
Item that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of foreign operations		**(15)**	(1)
Other comprehensive income for the year		**(15)**	(1)
Total comprehensive income for the year		**6,025**	3,372

	Note	**2026** **HK$'000**	2025 *HK$'000*
Profit/(loss) for the year attributable to:			
Owners of the Company			
– Continuing operations		**6,040**	3,852
– Discontinued operation		**–**	(478)
Profit for the year attributable to owners of the Company		**6,040**	3,374
Non-controlling interests			
– Continuing operations		**–**	(1)
– Discontinued operation		**–**	–
Loss for the year attributable to non-controlling interests		**–**	(1)
		6,040	3,373
Total comprehensive income for the year attributable to:			
Owners of the Company		**6,025**	3,373
Non-controlling interests		**–**	(1)
		6,025	3,372
Earnings/(loss) per share attributable to owners of the Company	*9*		
– Basic			
– Continuing operations		**HK1.2 cents**	HK0.8 cents
– Discontinued operation		**–**	HK(0.1) cents
Continuing and discontinued operations		**HK1.2 cents**	HK0.7 cents
– Diluted			
– Continuing operations		**HK1.2 cents**	HK0.8 cents
– Discontinued operation		**–**	HK(0.1) cents
Continuing and discontinued operations		**HK1.2 cents**	HK0.7 cents

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
As at 31 March 2026

	Notes	**2026** **HK$'000**	2025 HK$'000
ASSETS AND LIABILITIES			
Non-current assets			
Property, plant and equipment		**11,535**	12,236
Intangible assets		**1,969**	1,953
Prepayments and deposits		**1,167**	3,592
Deferred tax asset		**1,362**	2,287
		16,033	20,068
Current assets			
Inventories		**932**	1,040
Trade receivables	*10*	**7,345**	5,543
Prepayments, deposits and other receivables		**27,584**	25,390
Tax recoverable		**7**	–
Pledged deposits		**17,478**	19,160
Time deposits with original maturity over three months		**624**	–
Cash and cash equivalents		**95,215**	90,654
		149,185	141,787
Current liabilities			
Trade payables	*11*	**21,474**	25,832
Accrued charges and other payables		**14,754**	8,402
Contract liabilities		**53,357**	50,694
Lease liabilities		**5,470**	7,063
Tax payables		**–**	39
Provisions		**821**	725
		95,876	92,755
Net current assets		**53,309**	49,032
Total assets less current liabilities		**69,342**	69,100

	Note	2026 HK$'000	2025 HK$'000
Non-current liabilities			
Lease liabilities		**1,506**	3,660
Provisions		**717**	267
		2,223	3,927
Net assets		**67,119**	65,173
EQUITY			
Equity attributable to owners of the Company			
Share capital	*12*	**5,099**	5,099
Reserves		**62,020**	59,904
		67,119	65,003
Non-controlling interests		**–**	170
Total equity		**67,119**	65,173

NOTES TO THE CONSOLIDATED FINANCIAL INFORMATION

For the year ended 31 March 2026

1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands as an exempted company with limited liability. The address of its registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The principal place of business of the Company and its subsidiaries (the "Group") is located at 5/F., Overseas Trust Bank Building, No.160 Gloucester Road, Wanchai, Hong Kong. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The directors of the Company considered that the immediate holding company of the Company and ultimate holding company of the Company are Colvin & Horne Holdings Limited, a company incorporated in Hong Kong.

The principal activity of the Company is investment holding. The principal activities of the Company's subsidiaries are provision of services relating to sales of travel related products and sales of package tours during the year.

2. BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with HKFRS Accounting Standards including Hong Kong Financial Reporting Standards ("HKFRS"), Hong Kong Accounting Standards ("HKAS") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The consolidated financial statements also include the required disclosure of the Hong Kong Companies Ordinance and the Rules Governing the Listing of Securities on the Stock Exchange.

3. ADOPTION OF NEW AND AMENDED HKFRS ACCOUNTING STANDARDS

(a) Adoption of amended HKFRS Accounting Standards – effective 1 April 2025

In the current year, the Group has applied for the first time the following amendments to HKFRS Accounting Standards issued by the HKICPA, which are effective for the Group's consolidated financial statements for the annual period beginning on 1 April 2025.

Amendments to HKAS 21 and HKFRS 1	Lack of Exchangeability
Amendments to Illustrative Examples on HKFRS 7, HKFRS 18, HKAS 1, HKAS 8, HKAS 36 and HKAS 37	Disclosures about Uncertainties in the Financial Statements

None of these amended HKFRS Accounting Standards has a material impact on the Group's results and financial position for the current or prior period. The Group has not early applied any new or amended HKFRS Accounting Standards that is not yet effective for the current accounting period.

(b) New and amended HKFRS Accounting Standards that have been issued but are not yet effective

The following new and amended HKFRS Accounting Standards have been issued, but are not yet effective and have not been early adopted by the Group. The Group's current intention is to apply these changes on the date they become effective.

Amendments to HKFRS 9 and HKFRS 7	Amendments to the Classification and Measurement of Financial Instruments[1]
Amendments to HKFRS 9 and HKFRS 7	Contracts Referencing Nature-dependent Electricity[1]
Amendments to HKFRS 1, HKFRS 7, HKFRS 9, HKFRS 10 and HKAS 7	Annual Improvements to HKFRS Accounting Standards – Volume 11[1]
Amendments to HKAS 21	Translation to a Hyperinflationary Presentation Currency[2]
HKFRS 18	Presentation and Disclosure in Financial Statements[2]
HKFRS 19	Subsidiaries without Public Accountability: Disclosures[2]
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture[3]

1 Effective for annual periods beginning on or after 1 January 2026
2 Effective for annual periods beginning on or after 1 January 2027
3 No mandatory effective date yet determined but available for adoption

The Group is currently assessing the impact of these new and amended HKFRS Accounting Standards. The Group does not expect the new and amended standards issued by the HKICPA, but not yet effective, to have a material impact on the Group's financial position and performance, except for HKFRS 18. HKFRS 18 introduces new requirements for presentation within the statement of profit or loss, including specified totals and subtotals. Entities are required to classify all income and expenses within the statement of profit or loss into one of the five categories: operating, investing, financing, income taxes and discontinued operations and to present two new defined subtotals. It also requires disclosures about management-defined performance measures in a single note and introduces enhanced requirements on the grouping (aggregation and disaggregation) and the location of information in both the primary financial statements and the notes. The new requirements are expected to affect the Group's presentation of the consolidated statements of profit or loss and disclosures of the Group's financial performance but are unlikely to have a significant impact on the Group's net profit and financial position in the period of initial application for HKFRS 18.

4. REVENUE, OTHER INCOME AND GAINS, AND SEGMENT INFORMATION

The Group's principal activities are provision of services relating to sales of travel related products and sales of package tours during the year. An analysis of the Group's revenue from principal activities, other income and gains is as follows:

	2026 ***HK$'000***	2025 *HK$'000*
Revenue from contracts with customers within the scope of HKFRS 15:		
Continuing operations		
Provision of services relating to sales of travel related products *(note)*	**58,565**	54,730
Sales of package tours	**300,437**	200,514
	359,002	255,244
Discontinued operation		
Sales of food and beverage	**–**	2,700
	359,002	257,944
Other income and gains		
Continuing operations		
Interest income on deposits in banks and financial institutions measured at amortised cost	**1,686**	2,941
Dividend income from listed securities	**43**	–
Sponsorship and joint advertising income	**1,885**	1,529
Gain on lease modification	**40**	–
Government grants	**–**	298
Exchange gains	**3,048**	–
Sundry income	**1,149**	2,615
	7,851	7,383
Discontinued operation		
Interest income on deposits in banks and financial institutions measured at amortised cost	**–**	–^
	–	–^
	7,851	7,383

^ The balance represents an amount less than HK$1,000.

Note:

The Group's gross sales proceeds from provision of services relating to sales of travel related products of approximately HK$364,243,000 (2025: HK$375,773,000), includes the air tickets, hotel accommodation and other travel related products, are considered as cash collected and receivable on behalf of a principal as an agent. The gross sales proceeds from these sales, which do not represent revenue, represent the price at which products have been sold inclusive of service fees. The related service income is recorded by the Group on net basis.

Segment information

The executive directors of the Company have identified the Group's operating segments as follows. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results.

An operating segment regarding the food and beverage business was discontinued in last financial year, therefore, the related segment information is reported as discontinued operation.

Specifically, the Group's reportable segment represents Travel related business (2025: (i) Travel related business; and (ii) Food and beverage business) for the year ended 31 March 2026.

	Continuing operations Travel related business		Discontinued operation Food and beverage business		Inter-segment elimination		Total	
	2026	2025	**2026**	2025	**2026**	2025	**2026**	2025
	HK$'000	*HK$'000*	***HK$'000***	*HK$'000*	***HK$'000***	*HK$'000*	***HK$'000***	*HK$'000*
Revenue from external customers	**359,002**	255,244	**–**	2,700	**–**	–	**359,002**	257,944
Inter-segment revenue	**–**	–	**–**	148	**–**	(148)	**–**	–
Reportable segment revenue	**359,002**	255,244	**–**	2,848	**–**	(148)	**359,002**	257,944
Reportable segment profit/(loss)	**8,761**	3,561	**–**	(478)	**–**	–	**8,761**	3,083
Interest income	**70**	121	**–**	–^	**–**	–	**70**	121
Finance costs	**(432)**	(570)	**–**	(3)	**–**	–	**(432)**	(573)
Amortisation of intangible assets	**(242)**	(311)	**–**	–	**–**	–	**(242)**	(311)
Depreciation of property, plant and equipment	**(6,906)**	(6,156)	**–**	(125)	**–**	–	**(6,906)**	(6,281)
Reportable segment assets	**93,304**	86,259	**–**	–	**–**	–	**93,304**	86,259
Additions to non-current segment assets during the year	**5,842**	2,510	**–**	–	**–**	–	**5,842**	2,510
Reportable segment liabilities	**94,876**	92,722	**–**	–	**–**	–	**94,876**	92,722

^ The balance represents an amount less than HK$1,000.

The totals presented for the Group's operating segments reconcile to the Group's key financial figures as presented in the consolidated financial statements as follows:

	2026 HK$'000	2025 HK$'000
Reportable segment revenue	**359,002**	257,944
Less: segment revenue included in discontinued operation	**–**	(2,700)
Group revenue from continuing operations	**359,002**	255,244
Reportable segment profit	**8,761**	3,083
Segment loss included in discontinued operation	**–**	478
Unallocated interest income	**1,616**	2,820
Other corporate income	**1,319**	–
Corporate expenses	**(4,745)**	(1,752)
Profit before income tax from continuing operations	**6,951**	4,629
Reportable segment assets	**93,304**	86,259
Corporate assets	**70,545**	73,309
Tax recoverable	**7**	–
Deferred tax asset	**1,362**	2,287
Group assets	**165,218**	161,855
Reportable segment liabilities	**94,876**	92,722
Corporate liabilities	**3,223**	3,921
Tax payables	**–**	39
Group liabilities	**98,099**	96,682

The Group's revenues from external customers and its non-current assets (excluded those relating to financial instruments and deferred tax asset) are all divided into the following geographical locations:

	Revenue from external customers							
	Continuing operations		Discontinued operation		Total		Non-current assets	
	2026 ***HK$'000***	2025 *HK$'000*	**2026** ***HK$'000***	2025 *HK$'000*	**2026** ***HK$'000***	2025 *HK$'000*	**2026** ***HK$'000***	2025 *HK$'000*
Hong Kong (domicile)	**359,002**	255,244	**–**	2,700	**359,002**	257,944	**10,750**	14,189
The People's Republic of China (the "PRC") excluding Hong Kong	**–**	–	**–**	–	**–**	–	**2,754**	1,405
	359,002	255,244	**–**	2,700	**359,002**	257,944	**13,504**	15,594

The geographical location of the non-current assets is based on the physical location of the asset. The place of domicile is determined by referring to the place which the Group regards as its hometown, has the majority of operations and center of management.

Most of the revenue of the Group are derived from Hong Kong. The Group has a large number of customers, and no specific external customers contributing over 10% of the total revenue of the Group for each of the years ended 31 March 2026 and 2025.

5. PROFIT FROM OPERATIONS

	2026	2025
	HK$'000	*HK$'000*
Continuing operations		
Profit from operations is arrived at after charging/(crediting):		
Auditor's remuneration:		
– Annual audit	**730**	598
– Non-audit services	**150**	145
Depreciation of property, plant and equipment:		
– Owned property, plant and equipment*	**1,448**	1,343
– Properties and office equipment leased for own use**	**7,873**	7,193
	9,321	8,536
Loss on disposal of property, plant and equipment:		
– Owned property, plant and equipment	**1**	132
Amortisation of intangible assets	**242**	311
Net foreign exchange (gain)/loss	**(3,048)**	525
Short-term leases expenses	**158**	113
Variable lease payments not included in the measurement of lease liabilities	**60**	13
Gain on lease modification	**(40)**	–
Staff costs (excluding directors' remuneration):		
– Salaries and other benefits	**55,758**	50,699
– Share-based payments	**–**	166
– Retirement scheme contribution	**2,273**	2,127
	58,031	52,992

* Depreciation expenses of owned property, plant and equipment have been included in:
- selling and distribution costs of approximately HK$611,000 (2025: HK$690,000) for the year; and
- administrative and other operating expenses of approximately HK$837,000 (2025: HK$653,000) for the year.

** Depreciation expenses of properties and office equipment leased for own use have been included in:
- selling and distribution costs of approximately HK$6,242,000 (2025: HK$5,463,000) for the year; and
- administrative and other operating expenses of approximately HK$1,631,000 (2025: HK$1,730,000) for the year.

	2026 *HK$'000*	2025 *HK$'000*
Discontinued operation		
Loss from operation is arrived at after charging:		
Depreciation of property, plant and equipment:		
– Properties leased for own use	–	125
	–	125
Variable lease payments not included in the measurement of lease liabilities	–	68
Staff costs (excluding directors' remuneration):		
– Salaries and other benefits	–	961
– Retirement scheme contribution	–	39
	–	1,000

6. FINANCE COSTS

	2026 *HK$'000*	2025 *HK$'000*
Continuing operations		
Interest on lease liabilities	**576**	812
Discontinued operation		
Interest on lease liabilities	–	3
	576	815

7. INCOME TAX EXPENSES

The amounts of income tax in the consolidated statement of comprehensive income represent:

	2026	2025
	HK$'000	*HK$'000*
Continuing operations		
Current tax – Hong Kong		
– (Over)/under-provision in respect of prior years	**(20)**	12
– Tax for the year	**–**	27
	(20)	39
Current tax – PRC		
– Tax for the year	**6**	–
	6	–
	(14)	39
Deferred tax	**925**	739
	911	778
Discontinued operation		
Current tax – Hong Kong		
– Tax for the year	**–**	–
	–	–
Income tax expenses	**911**	778

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands (the "BVI"), the Group is not subject to any taxation under the jurisdiction of the Cayman Islands and the BVI during the years ended 31 March 2026 and 2025.

Hong Kong profits tax is calculated at 16.5% on the estimated assessable profits for the years ended 31 March 2026 and 2025, except for one subsidiary of the Company which is a qualifying corporation under the two-tiered profits tax rate regime and is calculated at 8.25% on the first HK$2 million of estimated assessable profits and at 16.5% for the portion of the estimated assessable profits above HK$2 million.

Subsidiaries of the Company established in the PRC are subjected to PRC enterprise income tax at 25%. No PRC enterprise income tax has been provided as the Group did not generate any assessable profits in the PRC during the year ended 31 March 2025.

8. DIVIDENDS

(a) Dividends attributable to the year

	2026	2025
	HK$'000	*HK$'000*
Proposed final dividend for the year ended 31 March 2026 of HK1.0 cents (2025: HK0.8 cents) per ordinary share	**5,099**	4,079
	5,099	4,079

Subsequent to the end of the reporting period, a final dividend of HK1.0 cents (2025: HK0.8 cents) per ordinary share has been proposed by the directors of the Company and is subject to approval by the shareholders at the forthcoming annual general meeting.

(b) Dividends attributable to the previous year, approved and paid during the year

	2026	2025
	HK$'000	*HK$'000*
Final dividend in respect of the previous year, of HK0.8 cents (2025: HK0.7 cents) per ordinary share		
– Approved during the year	**4,079**	3,569
– Paid during the year	**(4,079)**	(3,569)
	–	–
Special dividend in respect of the previous year, of Nil (2025: HK0.7 cents) per ordinary share		
– Approved during the year	**–**	3,569
– Paid during the year	**–**	(3,569)
	–	–

9. EARNINGS/(LOSS) PER SHARE

The calculation of basic earnings/(loss) per share is based on the profit/(loss) for the year attributable to owners of the Company and weighted average number of ordinary shares in issue during the year.

	2026	2025
	'000	*'000*
Weighted average number of ordinary shares in issue during the year	**509,859**	509,859

(a) From continuing and discontinued operations

	2026	2025
	HK$'000	*HK$'000*
Profit for the year attributable to owners of the Company	**6,040**	3,374

(b) From continuing operations

	2026	2025
	HK$'000	*HK$'000*
Profit for the year attributable to owners of the Company	**6,040**	3,374
Less: loss for the year from discontinued operation	**–**	478
Profit for the year attributable to owners of the Company from continuing operations	**6,040**	3,852

(c) From discontinued operation

	2026	2025
	HK$'000	*HK$'000*
Loss for the year attributable to owners of the Company	**–**	(478)

The computation of diluted earnings/(loss) per share does not assume the exercise of the Company's share options for the years ended 31 March 2026 and 2025 as the adjusted exercise price of the Company's share options was higher than the average market price for shares during the periods when those options are outstanding.

10. TRADE RECEIVABLES

The ageing analysis of trade receivables, based on the invoice dates, as at the end of each of the year, net of impairment, is as follows:

	2026	2025
	HK$'000	*HK$'000*
0-30 days	**5,831**	4,352
31-90 days	**1,224**	999
Over 90 days	**290**	192
	7,345	5,543

The Group has a policy of allowing customers credit periods normally within 90 days (2025: 90 days). Overdue balances are reviewed regularly by the Group's management.

11. TRADE PAYABLES

The Group is granted by its suppliers for credit periods normally within 30 days (2025: 30 days). The ageing analysis of the trade payables, based on the invoice dates, is as follows:

	2026	2025
	HK$'000	*HK$'000*
0-30 days	**15,573**	20,139
31-90 days	**3,981**	3,218
Over 90 days	**1,920**	2,475
	21,474	25,832

12. SHARE CAPITAL

	Number of shares	**Amount**
	'000	***HK$'000***
Authorised:		
Ordinary shares of HK$0.01 each		
At 1 April 2024, 31 March 2025, 1 April 2025 and 31 March 2026	**2,000,000**	**20,000**

	Number of shares	**Amount**
	'000	***HK$'000***
Issued and fully paid:		
Ordinary shares of HK$0.01 each		
At 1 April 2024, 31 March 2025, 1 April 2025 and 31 March 2026	**509,859**	**5,099**

DIVIDEND

The Board has resolved to recommend the payment of a final dividend of HK1.0 cents per ordinary share (2025: HK0.8 cents) for the year ended 31 March 2026. The final dividend will be paid out of the share premium account of the Company pursuant to article 134 of the articles of association of the Company and in accordance with the laws of the Cayman Islands. Subject to the approval by the shareholders at the forthcoming annual general meeting, the dividend cheques are expected to be despatched to shareholders on or around 25 September 2026 to shareholders whose names appear on the Company's register of members on 11 September 2026.

CLOSURE OF REGISTER OF MEMBERS FOR ANNUAL GENERAL MEETING

The register of members of the Company will be closed from 13 August 2026 to 18 August 2026, both days inclusive, for the purpose of determining the entitlement to attend and vote at the annual general meeting ("AGM") scheduled to be held on 18 August 2026. The record date for determining shareholders of the Company entitled to attend the AGM will be 18 August 2026. In order to be eligible to attend and vote at the AGM, all transfer forms accompanied by relevant share certificates must be lodged with the Company's Branch Share Registrar in Hong Kong, Tricor Investor Services Limited, at 17/F., Far East Finance Centre, 16 Harcourt Road, Hong Kong (the "Branch Share Registrar") not later than 4:30 p.m. on 12 August 2026.

CLOSURE OF REGISTER OF MEMBERS FOR DIVIDEND

The register of members of the Company will be closed from 9 September 2026 to 11 September 2026, both days inclusive, for the purpose of determining the entitlement to the proposed final dividend for the year ended 31 March 2026. The record date for determining shareholders of the Company entitled to receive the proposed final dividend will be 11 September 2026. In order to qualify for the proposed final dividend, all transfer forms accompanied by relevant share certificates must be lodged with the Branch Share Registrar not later than 4:30 p.m. on 8 September 2026.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

The principal activities of the Group comprise sales of travel related products and package tours. The sales of travel related products and mass-market package tours is operated through the brand "Travel Expert". The sales of package tours comprises premium long haul tours operated through the brand "Premium Holidays".

During the Year, the Group's package tour business recorded strong growth, supported by the clear positioning of its two travel brands. Premium Holidays focused on premium products, including premium long-haul tours, luxury cruise experiences and premium rail journeys to destinations such as South America, Africa and the Arctic region, and continued to strengthen its position in the luxury travel segment. The Group also achieved solid growth in South America and Northern Europe through its professional tour operations, while enhancing the attractiveness of its offerings with themed tours such as "Exploring the World with Janis" (貝兒遊世界), which helped introduce its South America tour products to the market.

Travel Expert focused on the mass-market segment and offered Mainland China and Asia package tours to meet growing travel demand. The Group continued to develop Asia tour products and regular Mainland China route products, supported by marketing campaigns such as "Journey to Well-Being" (養生之旅). In the second half of the Year, the Group also introduced more seasonal tours to the public market, such as Ski Tour and Blossom Tour, to respond to market trends and broaden its product offering.

The Group expanded its retail network by opening two flagship stores in Causeway Bay and Tsim Sha Tsui under the Premium Holidays brand, and enhanced its call centre operations at head office to improve customer service and strengthen its sales platform.

The revenue of the sales of package tours increased by 49.8% to approximately HK$300.4 million for the Year (2025: HK$200.5 million). Gross profit amounted to approximately HK$40.5 million (2025: HK$31.3 million), representing an increase of 29.4%.

The Group's sales of travel related products remained its core revenue driver during the Year. Revenue from this segment mainly comprised air tickets, hotel accommodations, travel packages, cruise products, public transportation tickets, theme park tickets and travel insurance. Overall revenue from travel products recorded stable growth, despite an initial softening in demand for travel to Japan in the first half of the Year following earthquake-related alerts, which temporarily affected sales of air tickets, hotel accommodations and travel packages. As public sentiment gradually normalized in the second half of the Year, travel demand recovered and the Group achieved steady growth momentum for the remainder of the Year. To better address the highly competitive market environment, the Group continued to increase its focus on higher-margin products, including cruise products and tailor-made private tours, thereby improving its product mix and supporting overall sales growth. The Group also continued to strengthen its online trading platform, www.texpert.com, which served as a key promotion and sales channel for travel related products. In addition, the Group enhanced the use of artificial intelligence in handling initial customer enquiries, which improved operational efficiency, strengthened customer engagement, and enhanced the effectiveness of its outreach efforts.

The revenue of the sales of travel related products amounted to approximately HK$58.6 million (2025: HK$54.7 million), representing an increase of 7.1%.

In addition to the ordinary travel business segment, our investment activities using the Group's surplus funds allocated under the approved investment cap. During the Year, the business recorded a fair value loss on financial assets at fair value through profit or loss of approximately HK$398,000 (2025: approximately HK$62,000). We will continue to closely monitor the market situation and make investment decisions prudently in order to help the Group to better utilize its surplus fund and contributed to its bottom line.

FINANCIAL REVIEW

Revenue and Gross profit

Sales proceeds and gross profit were as follow:

	2026			2025		
	Sales proceeds *HK$'000*	**Gross profit** *HK$'000*	**Gross profit margin** *%*	Sales proceeds *HK$'000*	Gross profit/(loss) *HK$'000*	Gross profit/(loss) margin *%*
Continuing operations						
Travel related products*	**364,243**	**58,565**	**16.1%**	375,773	54,730	14.6%
Package tours	**300,437**	**40,487**	**13.5%**	200,514	31,267	15.6%
	664,680	**99,052**	**14.9%**	576,287	85,997	14.9%
Discontinued operation						
Food and beverage	**–**	**–**	**–**	2,700	(264)	(9.8%)
Total	**–**	**–**	**–**	578,987	85,733	14.8%

The gross sales proceeds from travel related products mainly comprises sales of air tickets, hotel accommodation and other travel related products, decreased by 3.1% from approximately HK$375.8 million for the previous year to approximately HK$364.2 million for the Year. The gross profit margin from travel related products increased by 1.5 percentage point from 14.6% for the previous year to 16.1% for the Year.

* *The gross sales proceeds from these sales, which do not represent revenue, represent the price at which products have been sold inclusive of service fees. The related service income is recorded by the Group on net basis.*

Revenue from package tours primarily comprises tour fees received from customers for outbound package tour. During the Year, an increasing demand for premium long-haul packages to East Africa, Mediterranean Sea, South American and Iceland and etc. has driven sustainable growth. Revenue from package tours increased by 49.8% from approximately HK$200.5 million for the previous year to approximately HK$300.4 million for the Year. The gross profit margin from package tours decreased by 2.1 percentage point from 15.6% for the previous year to 13.5% for the Year.

Other Income and Gains

Total other income and gains from continuing operations increased by approximately HK$0.5 million from approximately HK$7.4 million for the previous year to approximately HK$7.9 million for the Year. Such increase was mainly due to the strengthen on exchange gain from the euro dollars which was partly offset by the decrease of interest income on deposits in banks and financial institutions measured at amortised cost.

Selling and Distribution Costs

For the Year, selling and distribution costs from continuing operations amounted to approximately HK$61.6 million, representing an increase of 18.5% from approximately HK$52.0 million for the previous year.

The increase in selling and distribution costs during the Year was mainly attributable to the strategic expansion of the Group's retail network, including the opening of four new branches in high-traffic retail districts, which resulted in higher rental, renovation and other shop-related expenses, as well as increased frontline headcount leading to higher salary and commission costs. Such expansion enhanced the Group's market presence, customer reach and sales capacity, thereby contributing positively to revenue growth and overall profitability during the Year. The Group will continue to exercise prudent financial management and implement measures to maintain a reasonable cost structure while ensuring the competitiveness and cost-effectiveness of its retail network in line with market conditions.

Administrative and Other Operating Expenses

For the Year, administrative expenses from continuing operations amounted to approximately HK$37.4 million, representing an increase of 4.5% from approximately HK$35.8 million for the last year, which was mainly due to the increase in staff costs (including salaries and bonus).

The Group maintained one back-office location in Hong Kong and one in Shenzhen. During the Year, the Group strategically invested in upgrades to its back-office support systems to improve the efficiency and effectiveness of its support functions. Additional back-office staff were also recruited to facilitate system implementation and to strengthen support for the Group's ongoing expansion. Through prudent cost management and a cash preservation strategy, the Group was able to keep administrative and other operating expenses at a reasonable level while preserving its financial strength. The Group will continue to implement strict cost control measures to contain administrative and other operating expenses.

Finance Cost

Finance cost from continuing operations for the Year was approximately HK$576,000, which was related to the interest on lease liabilities (2025: approximately HK$812,000).

Income Tax Expenses

Income tax expenses from continuing operations for the Year amounted to approximately HK$911,000 (2025: approximately HK$778,000). The change was mainly due to the utilisation of deferred tax asset during the Year.

Profit For The Year

During the Year, the Group recorded a profit attributable to owners of the Company of approximately HK$6.0 million, as compared with the profit attributable to owners of the Company of approximately HK$3.4 million for the previous year. The increase was mainly due to increase in gross profit for both travel related product and package tour, together with the constant increase in selling and distributions costs and administrative and operating expenses, for more detail, please refer to the above sub-section headed.

Earnings per share attributable to owners of the Company for the Year was HK1.2 cents (2025: Earnings per share of HK0.7 cents).

Liquidity, Financial Resources and Capital Resources

The Group generally finances its liquidity requirements through internally generated resources and will only finance with available banking facilities whenever necessary. For the year ended 31 March 2026, the Group had an operating cash inflow of approximately HK$17.1 million (2025: approximately HK$20.2 million) and the net assets value was approximately HK$67.1 million (2025: approximately HK$65.2 million). The Group had total cash and cash equivalents of approximately HK$95.2 million as at 31 March 2026 (as at 31 March 2025: approximately HK$90.7 million). As at 31 March 2025 and 2026, the Group did not have a portfolio of financial assets at fair value through profit or loss.

As at 31 March 2025 and 2026, the Group did not have any outstanding bank borrowing.

As at 31 March 2026, the gearing ratio of the Group was Nil (as at 31 March 2025: Nil). The gearing ratio is calculated by dividing the Group's interest-bearing borrowing by Group's total equity as at the end of the respective financial period and multiplied by 100%. As at 31 March 2025 and 2026, the Group had no interest-bearing bank borrowings.

Significant Investments Held

During the year ended 31 March 2026, there was no significant investment held by the Group.

Material Acquisitions and Disposals of Subsidiaries, Associates and Joint Ventures

Save as those disclosed under the section headed "MANAGEMENT DISCUSSION AND ANALYSIS", there was no material acquisition or disposal of subsidiaries, associates or joint ventures of the Group for the year ended 31 March 2026.

Contingent Liabilities

The Group did not have any contingent liabilities as at 31 March 2026.

Capital Commitments

As at 31 March 2026, the Group had no commitments in respect of capital expenditure, which were contracted but not provided for the acquisition of property, plant and equipment (as at 31 March 2025: approximately HK$948,000).

Pledge of Assets

As at 31 March 2026, the Group's bank deposits of approximately HK$17.5 million (as at 31 March 2025: approximately HK$19.2 million) were pledged to banks to secure facilities granted to the Group.

Foreign Exchange Risks and Treasury Policies

The Group has foreign currency exposures that mainly arise from the balance of assets and liabilities in currencies other than in Hong Kong dollar, the Group's functional currency. The Group's policy requires the management to monitor the Group's foreign exchange exposure by closely monitoring the movement of foreign currency rates. The management may purchase foreign currency at spot rate, when and where appropriate for the purpose of meeting the Group's future payment obligation in foreign currency. With the setup of Travel Expert Asset Management together with the extension of investment scope, the Group may use more financial tools such as foreign exchange forward contracts and currency futures etc. to manage the foreign exchange risks. For the year ended 31 March 2026, the Group recorded exchange gain of approximately HK$3.0 million (2025: exchange loss of approximately HK$525,000).

Human Resources and Employee's Remuneration

As at 31 March 2026, the Group had a total workforce of 185 (as at 31 March 2025: 166), of which about 63.8% were frontline staff. Employees' remuneration packages are determined with reference to the market information and individual performance and will be reviewed on a regular basis. Other benefits include contributions to mandatory provident fund and medical insurance coverage. In addition, the Group has adopted a share option scheme (the "Share Option Scheme") on 6 September 2011 to recognize the contributions of our staff and to provide them with incentives to stay with the Group. Share options were granted to certain eligible persons and Directors of the Company. The Share Option Scheme was expired on 29 September 2021 and the options granted prior to the expiration remain valid for exercise. The remuneration policy will be reviewed by the Board from time to time. Emoluments of Directors are determined by the Remuneration Committee after considering the Group's operating results, individual performance and comparing with market conditions.

OUTLOOK

Reviewing the past financial year, ample global flight capacity and increasingly diverse outbound travel products fueled sustained robust demand for cross-border tourism, with outbound travel by Hong Kong residents rising steadily. Benefiting from the favorable broader market environment, the Group maintained stable business performance throughout the year. However, the global economic landscape remains uncertain amid ongoing geopolitical tensions and armed conflicts and volatility in aviation fuel prices, presenting operational challenges across various industries. While Hong Kong's tourism sector has entered a mature phase, the industry continues to face persistent pressure from rising operating costs, particularly elevated manpower expenses. Furthermore, the Group's restructuring and strengthening of new product lines and departmental teams have added to operational burdens. Concurrently, the Group continued to invest in upgrading digital systems, cloud storage, and frontline service support to enhance customer experience and streamline internal processes. Although these forward-looking investments may temporarily dilute short-term profitability, we are confident they will lay a solid foundation for the Group's long-term, steady development. Looking ahead, despite lingering geopolitical and conflict risks, we remain cautiously optimistic about the long-term prospects of Hong Kong's tourism industry. As the series of strategic adjustments and operational optimizations implemented over the past year gradually begin to yield tangible returns, reinforcing our commitment to delivering sustainable, long-term value for our shareholders.

EVENTS AFTER THE YEAR

IT Security Issue and Loss of Data

Incident Overview

In April 2026, the Group discovered unauthorized access to certain of its internal servers and shared storage systems.

The affected data may include customer orders and related operational records; employee files and system data. The Group's credit card-related operations are continuously outsourced to third-party payment processors or banks. There is no risk of credit card information leakage.

Response and Impact

The Group has immediately implemented the following emergency response measures: establishing an internal emergency committee to coordinate the response; appointing independent cybersecurity experts to conduct a comprehensive forensic investigation; reporting to the Hong Kong Police Force and the Office of the Privacy Commissioner for Personal Data, Hong Kong; and activating its business continuity plan, utilising cloud-based collaboration tools to maintain the continuity of new orders and services, and data security.

Based on Data Recovery Technical Report from independent data recovery specialists, Security Infrastructure Enhancement Project from external IT consultant, and Investigation report on Ransomware Attacks from the independent IT security consultant, the Board concluded that sufficient and appropriate procedures had been performed via backup restoration and third-party cross-verification to validate the integrity of the restored data.

Based on the verified evidence presented by the management, the Group's critical business systems and data had been successfully recovered, and the Board is reasonably assured that the restored data remains complete, accurate and intact.

For further details thereof, please refer to the announcement of the Company dated 20 April 2026.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year ended 31 March 2026, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

CORPORATE GOVERNANCE

During the year ended 31 March 2026, the Company has complied with all the code provisions set out in the Corporate Governance Code (the "CG Code") in Appendix C1 of the Listing Rules.

REVIEW OF ANNUAL RESULTS

The Audit Committee has reviewed and discussed with the management and the Company's external auditors the annual results of the Group for the year ended 31 March 2026.

The figures in respect of the preliminary announcement of the Group's results for the year ended 31 March 2026 have been agreed by the Group's auditor, BDO Limited, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by BDO Limited in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by BDO Limited on this preliminary announcement.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the "Model Code for Securities Transactions by Directors of Listed Issuers" set out in Appendix C3 of the Listing Rules ("Model Code") as the code of conduct regarding securities transactions by the Directors.

Having made specific enquiry of all Directors, the Directors of the Company confirmed that they have complied with the required standard set out in the Model Code for the year ended 31 March 2026.

PUBLICATION OF ANNUAL RESULTS ANNOUNCEMENT AND ANNUAL REPORT

This annual results announcement of the Group for the year ended 31 March 2026 is published on the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.tegroup.com.hk. The annual report will be published on the same websites and dispatched to shareholders in due course.

By order of the Board
Travel Expert (Asia) Enterprises Limited
Ko Wai Ming, Daniel
Chairman

Hong Kong, 30 June 2026

As at the date of this announcement, the Executive Directors of the Company are Mr. Ko Wai Ming, Daniel, Ms. Cheng Hang Fan and Mr. Ko Chun Wang, Kelvin; and the Independent Non-executive Directors of the Company are Mr. Chau Kwok Wing, Kelvin, Mr. Mak King Sau and Mr. Tse Kam Tim.