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FOSHAN HAITIAN FLAVOURING AND FOOD COMPANY LTD.
佛山市海天調味食品股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 3288)

ANNOUNCEMENT ON KEY OPERATING DATA FOR THE THIRD QUARTER OF 2026

The key operating data (unaudited) of Foshan Haitian Flavouring and Food Company Ltd. for the first three quarters of 2026 prepared in accordance with the China Accounting Standards for Business Enterprises are as follows:

I. KEY OPERATING DATA FOR THE FIRST THREE QUARTERS OF 2026

1. Principal businesses by product category

Unit: Yuan Currency: RMB

Product items	Revenue of the first three quarters of 2026	Revenue of the first three quarters of 2025	Year-on-year change
Soy sauce	11,468,065,639.92	11,155,742,386.47	2.80%
Oyster sauce	3,635,308,577.18	3,628,961,501.99	0.17%
Flavoured sauce	2,260,730,077.15	2,229,270,873.40	1.41%
Others	3,974,149,085.61	3,590,986,951.01	10.67%
Subtotal	21,338,253,379.86	20,604,961,712.87	3.56%

2. Principal businesses by sales channel

Unit: Yuan Currency: RMB

Channels	Revenue of the first three quarters of 2026	Revenue of the first three quarters of 2025	Year-on-year change
Offline channel	19,933,080,442.66	19,360,032,582.48	2.96%
Online channel	1,405,172,937.20	1,244,929,130.39	12.87%
Subtotal	21,338,253,379.86	20,604,961,712.87	3.56%

3. Principal businesses by region

Unit: Yuan Currency: RMB

Geographical segments	Revenue of the first three quarters of 2026	Revenue of the first three quarters of 2025	Year-on-year change
Eastern region	4,265,492,331.92	4,140,929,160.44	3.01%
Southern region	4,541,771,911.93	4,294,958,799.32	5.75%
Central region	4,608,542,627.85	4,508,134,666.20	2.23%
Northern region	5,200,198,311.45	5,050,707,676.35	2.96%
Western region	2,722,248,196.71	2,610,231,410.56	4.29%
Subtotal	21,338,253,379.86	20,604,961,712.87	3.56%

II. MOVEMENT OF DISTRIBUTORS IN THE FIRST THREE QUARTERS OF 2026

Unit: Distributor

Geographical segments	No. of distributors at the end of the reporting period	Increase during the reporting period	Decrease during the reporting period
Eastern region	1,069	142	106
Southern region	1,041	172	113
Central region	1,415	163	164
Northern region	1,838	240	274
Western region	1,405	215	209
Subtotal	6,768	932	866

The Board of Directors
Foshan Haitian Flavouring and Food Company Ltd.

Hong Kong, October 29, 2026

As at the date of this announcement, the Board comprises: (i) Ms. CHENG Xue, Mr. GUAN Jianghua, Mr. HUANG Wenbiao, Mr. WEN Zhizhou, Mr. LIAO Changhui and Mr. DAI Wen as executive directors; and (ii) Mr. ZHANG Kechun, Mr. QU Wenzhou and Mr. DING Bangqing as independent non-executive directors.